

MEETING  
STATE OF CALIFORNIA  
PUBLIC EMPLOYEES' RETIREMENT SYSTEM  
BOARD OF ADMINISTRATION  
PERFORMANCE, COMPENSATION &  
TALENT MANAGEMENT COMMITTEE  
OPEN SESSION

CALIFORNIA PUBLIC EMPLOYEES' RETIREMENT SYSTEM  
FECKNER AUDITORIUM  
LINCOLN PLAZA NORTH  
400 P STREET  
SACRAMENTO, CALIFORNIA

TUESDAY, JUNE 16, 2026

10:00 A.M.

JAMES F. PETERS, CSR  
CERTIFIED SHORTHAND REPORTER  
LICENSE NUMBER 10063

APPEARANCES

COMMITTEE MEMBERS:

Kevin Palkki, Chair

Lisa Middleton, Vice Chair

Malia Cohen, represented by Deborah Gallegos

Michael Detoy

Monica Erickson

Troy Johnson

Theresa Taylor

BOARD MEMBERS:

David Miller, Vice President

Ramon Rubalcava

Gail Willis, PhD(Remote)

STAFF:

Marcie Frost, Chief Executive Officer

Doug Hoffner, Chief Operating Officer

Michelle Tucker, Chief Human Resources Officer

Prashant Yerramalli, General Counsel

Robert Carlin, Senior Attorney

APPEARANCES CONTINUED

ALSO PRESENT:

Margaret Brown, Retired Public Employees Association

John Frank, Retired Public Employees Association

J.J. Jelincic, Retired Public Employees Association

Peter Landers, Global Governance Advisors

Tom Toth, Wilshire Advisors

|                                                                                                             | <u>INDEX</u> | <u>PAGE</u> |
|-------------------------------------------------------------------------------------------------------------|--------------|-------------|
| 1. Call to Order and Roll Call                                                                              |              | 1           |
| 2. Executive Report - Doug Hoffner                                                                          |              | 2           |
| 3. Action Consent Items - Doug Hoffner                                                                      |              | 3           |
| a. Approval of the June 16, 2026, Performance, Compensation & Talent Management Committee Timed Agenda      |              |             |
| b. Approval of the April 13, 2026, Performance, Compensation & Talent Management Committee Meeting Minutes  |              |             |
| 4. Information Consent Items - Doug Hoffner                                                                 |              | 4           |
| a. Annual Calendar Review                                                                                   |              |             |
| b. Draft Agenda for the September 15, 2026, Performance, Compensation & Talent Management Committee Meeting |              |             |
| 5. Action Agenda Items                                                                                      |              |             |
| a. Annual Review: 2026-27 Incentive Metrics - Michelle Tucker; Global Governance Advisors                   |              | 4           |
| b. 2026-27 Incentive Plan of the Chief Executive Officer - Michelle Tucker; Global Governance Advisors      |              | 43          |
| 6. Information Agenda Items                                                                                 |              |             |
| a. Summary of Committee Direction - Doug Hoffner                                                            |              | 54          |
| b. Public Comment                                                                                           |              | 54          |
| 7. Adjournment of Meeting                                                                                   |              | 55          |
| Reporter's Certificate                                                                                      |              | 56          |

PROCEEDINGS

CHAIR PALKKI: Good morning, everyone. Thanks for joining us for the Performance, Talent Management Committee. Can we start with the roll call, please?

BOARD CLERK LEMUS: Kevin Palkki.

CHAIR PALKKI: Good morning.

BOARD CLERK LEMUS: Lisa Middleton.

VICE CHAIR MIDDLETON: Present.

BOARD CLERK LEMUS: Deborah Gallegos for Malia Cohen.

ACTING COMMITTEE MEMBER GALLEGOS: Here.

BOARD CLERK LEMUS: Michael Detoy.

COMMITTEE MEMBER DETOY: Here.

BOARD CLERK LEMUS: Monica Erickson.

COMMITTEE MEMBER ERICKSON: Here.

BOARD CLERK LEMUS: Troy Johnson.

COMMITTEE MEMBER JOHNSON: Here.

BOARD CLERK LEMUS: Theresa Taylor.

COMMITTEE MEMBER TAYLOR: Here.

CHAIR PALKKI: Thank you very much. And we do have one Board member, Dr. Gail Willis, with us online. So I do need to read this attestation.

So good morning, Board members. Because we are not all are president -- present in the same room and Board members are participating from remote locations,

1 that are not accessible to the public, Bagley-Keene  
2 requires the remote Board members to make certain  
3 disclosures about any other persons present with them  
4 during open session. Accordingly, the Board members  
5 participate remotely must each attest either that they are  
6 alone or if there are one or more persons present with  
7 them who are at least 18 years old and the nature of the  
8 Board member's relationship to each person.

9 At this time, I'll ask Dr. Gail Willis to  
10 verbally attest accordingly.

11 BOARD MEMBER WILLIS: Good morning, Board  
12 members, I do attest to the fact that I am alone. Thank  
13 you.

14 CHAIR PALKKI: Thank you so much.

15 And thank you for joining us.

16 BOARD MEMBER WILLIS: You're welcome.

17 CHAIR PALKKI: I do want to very quickly make a  
18 quick disclaimer before we hand it off to your executive  
19 report. If you are interested in joining the stakeholder  
20 discussion, that is next door. So just know that we are  
21 going to be talking about performance and talent  
22 management. And if you're interested in the stakeholder  
23 conversation, that will be next door.

24 So with that, the floor is yours, Mr. Hoffner.

25 CHIEF OPERATING OFFICER HOFFNER: Good morning.

1 Thank you very much, Mr. Chair, members of the Committee.  
2 Doug Hoffner, CalPERS team member.

3 We have two important items before you today.  
4 Your primary consultant GGA, Global Governance Advisors,  
5 is here to present on those two items. And I want to  
6 acknowledge that Tom Toth with Wilshire Advisors is also  
7 here to help answer questions and has provided materials  
8 as well. The first will be a recommendation for fiscal  
9 year '26-'27 on incentive metrics. And then the proposed  
10 fiscal year, '26-'27 incentive plan for the Chief  
11 Executive Officer, these items will be before the  
12 Committee today for action. As this is a follow-up from  
13 The April Committee meetings where this material was  
14 presented earlier.

15 This concludes my presentation. Happy to answer  
16 questions. Thank you.

17 CHAIR PALKKI: Thank you so much. I am not  
18 seeing any questions, so we can move into our action  
19 consent items. Which is the pleasure of the Committee?

20 COMMITTEE MEMBER TAYLOR: Move approval.

21 CHAIR PALKKI: Move -- I have motion to move from  
22 Ms. Taylor.

23 COMMITTEE MEMBER JOHNSON: Second.

24 CHAIR PALKKI: Second from Mr. Johnson.

25 All those in favor say aye?

1 (Ayes.)

2 CHAIR PALKKI: All those opposed?

3 Any abstentions?

4 Thank you. I have not received any requests to  
5 pull any information items under Item 4.

6 So that brings us to Item 5, action agenda items.

7 Annual Review '26-'27 Incentive Metrics. Ms.

8 Tucker

9 CHIEF HUMAN RESOURCES OFFICER TUCKER: Thank you,  
10 Mr. Chair and thank you members of the Committee.  
11 Michelle Tucker, CalPERS team member. Item 5a is an  
12 action item.

13 To comply with the Board's policy, incentive  
14 metrics are reviewed annually by the Committee and the  
15 Board's primary compensation consultant, Global Governance  
16 advisors. Based on GGA's review of the existing metrics  
17 and input from the Committee at the April 2026 PCTM  
18 meeting, GGA will present their recommendations for  
19 incentive metrics for fiscal year '26-'27. This will be  
20 for incentive plan inclusion for executive and investment  
21 management positions. Final Board-approved metrics will  
22 be included in some combination on fiscal year '26-'27  
23 incentive plans for eligible executive and investment  
24 management positions, including the CEO's incentive plan,  
25 which will be presented next in Item 5b today.

1           That concludes my opening remarks. And I can  
2     invite Mr. Landers to begin his presentation.

3           PETER LANDERS: Thank you, Ms. Tucker and thank  
4     you, Committee members.

5           As we talked about at the April meeting, we've,  
6     you know, looked at all of the metrics that you currently  
7     use within your incentive program and none of them are  
8     fundamentally broken. We actually think they all still  
9     make sense in the current incentive program. What we have  
10    done though is looked at a couple of adjustments that can  
11    be made, especially with the move to TPA, as of July 1st.

12          So one is a updated set of performance huddles in  
13    comparing total fund performance to the new reference  
14    portfolio of the fund and the second one is a slight -- a  
15    recommendation for a slight adjustment in weightings  
16    between the enterprise operational effectiveness metric  
17    and moving that into the total fund metric, just to align  
18    further with total fund performance and maybe to give a  
19    little bit of background.

20          As you know, through the April session, we talked  
21    about how certain funds, some leading funds, New Zealand,  
22    Australia, CPP have adopted a total portfolio approach and  
23    how they have looked at their incentive programs in making  
24    sure that it aligns with the foundation elements of TPA.  
25    And we walked you through what some of those performance

1 hurdles looked like, what are some of the quantitative and  
2 qualitative portions that they put into the program. And  
3 one of the big ones was setting an appropriate level of  
4 performance hurdles for that total fund performance  
5 against that reference portfolio.

6 And so we went back after the April meeting and  
7 did analysis. And we looked at the updated performance  
8 roles under three lenses. So one was looking, okay,  
9 against a representative reference portfolio.

10 Historically, how was CalPERS total fund performance  
11 performed against a reference portfolio? So we were -- we  
12 worked with Wilshire, your consultants, to analyze those  
13 performance results and they're included in the appendix  
14 of the memo that we sent out in advance of this meeting.  
15 So we look at that through one lens.

16 Another lens was to stay what -- when we looked  
17 at those other leading funds that have adopted TPA, what  
18 are the hurdle rates that they've set and we analyzed that  
19 and we've included that as well in the memo. And then the  
20 third lens was what are some of the publicly espoused  
21 expectations for TPA at CalPERS in particular? Your CIO  
22 has been in the media and shared, you know, some  
23 expectations in the media. I believe it was 50 to 60  
24 basis points being sort of what that expectation was that  
25 he thinks is reasonable that can be achieved under a TPA

1 approach. So we took that lens as well.

2 And what we've tried to do in setting the update  
3 performance huddles is try and take all three of those  
4 lenses and come up with what we feel is a fair and  
5 reasonable set of performance hurdles that both incent  
6 that additional alpha generation that you, as a Board,  
7 have wanted to incent under the program moving forward and  
8 that you've spoken about as one of your key objectives,  
9 but also making sure that the hurdle rates are still  
10 viewed as reasonable and not unattainable by the impacted  
11 participants.

12 And so, what you'll see in your materials is we  
13 have drafted up expectations that at threshold, that  
14 minimum level of expectation, will still be set at zero  
15 basis points. So you still have to match the total -- the  
16 reference portfolio to start earning any incentive. So  
17 that's a key performance-driven factor. When you look at  
18 a group like CPP, they actually allow for underperformance  
19 against the reference portfolio. We didn't think that was  
20 fair to your stakeholders and that that didn't necessarily  
21 set the right message in terms of a pay-for-performance  
22 philosophy. So we've kept that sort of -- that minimum  
23 expectation to start earning anything of zero basis points  
24 or meeting that total -- that reference portfolio.

25 We've set the target at 40 basis points above the

1 reference portfolio. And we -- again, we think that  
2 that's fair, given that when you look at the results both  
3 at CalPERS, but also historically at all funds that have  
4 adopted total portfolio approach, performance against the  
5 reference portfolio, especially over short time periods a  
6 year or two, tends to be more volatile. You can have some  
7 downward swings. You can have some upward swings.

8           So we felt like a 40 bps target was a fair and  
9 reasonable set. And then similar to how you set hurdles  
10 in the, that maximum or that sort of outperformance level  
11 is set at 80 basis points, so double what the performance  
12 expectation at target is. And if you recall under your  
13 current SAA based total fund, you have 0, 10, 20 model.  
14 So that follows that same sort of, you know, 200 percent  
15 of target expectation.

16           And again, when we looked at the historical  
17 results, both of over a one-year, but also over a five  
18 year time periods, we were comfortable that that stayed  
19 within a reasonable range. And I won't obviously speak  
20 for Wilshire. You can definitely have Tom Toth talk to  
21 this, but in reviewing his memo that he shared, they  
22 looked at 0, 40, 80 and they viewed those hurdles as being  
23 reasonable as well.

24           So, you know, I just wanted to point out we tried  
25 to be balanced. We tried to make sure. Yes, make it a

1 pay for performance philosophy so you have to at least  
2 beat the benchmark, the total, that reference portfolio in  
3 order to start earning anything, but we also wanted to  
4 take into account that this is the early stages of the  
5 program, allow for that little bit of added volatility.  
6 And so we wanted to make sure that we balanced all of  
7 those things out along with the publicly espoused  
8 expectations that you have for the portfolio.

9           One other thing I wanted to point out on this is  
10 we also are recommending a grandfathering approach of TPA  
11 into the formula. So you'll see in your materials, what  
12 we're suggesting is you'll calculate the TPA based on the  
13 reference portfolio performance for this upcoming one-year  
14 performance cycle, so '26 to '27. And then the other four  
15 years will be measured against your current SAA based  
16 benchmark. That's 0, 10, 20. And we feel that's  
17 reasonable and fair, because again when this program  
18 started, you were not telling your people that are under  
19 this program that they have to hit this reference  
20 portfolio. We feel it would be unfair to the participants  
21 to say, no, you must hit automatically this new TPA-based  
22 benchmark, when they really haven't had the time nor the  
23 mandate over that, you know, four- or five-year period to  
24 really do so.

25           Also, when you look at how other funds typically

1 adopt, you know, material changes like this, where you're  
2 changing how you're measuring relative performance, they  
3 will also tend to follow a grandfathering method where  
4 you're sort you phasing in the new level of performance  
5 and mixing in with the former weigh of calculating it. So  
6 what you'll see is we've recommended a phasing in over the  
7 next five years, of which over time more and more of the  
8 weighting within that investment performance calculation  
9 will be based on TPA, and ever decreasing weighting is  
10 being placed on the old SAA based benchmark. And again,  
11 we feel that's fair and reasonable and very common market  
12 practice to see.

13           The only other piece I'll mention, you know, all  
14 the other performance hurdles rates we're generally  
15 comfortable with. We think they're still fair and  
16 reasonable. But one thing we did look at, again when we  
17 looked at what is one of the foundation elements of a  
18 TPA-based incentive program, was having a meaningful and a  
19 higher weighting than what is currently at Cal -- at  
20 CalPERS on that total fund, that reference portfolio  
21 performance. And so you'll see that we've suggested for  
22 certain roles that an adjustment upward in terms of the  
23 weighting on that total fund performance be adopted. And  
24 we can talk about it more during the CEO discussion in a  
25 little bit. But we recommend that as well to be in line

1 with the TPA philosophy and that a corresponding decrease  
2 in the weighting be placed on the enterprise operational  
3 effectiveness metric to put it more in line with the other  
4 sort of non-investment related metrics as well.

5 So those are really the key takeaways. I just  
6 wanted to summarize that and again say that, you know, the  
7 new target is 40 basis points, what we feel is reasonable,  
8 and then we're allowing for that higher level of out  
9 performance to really dictate that higher level of  
10 incentive payout.

11 But happy to take any questions on this topic.

12 CHAIR PALKKI: Thank you very much.

13 Ms. Gallegos.

14 ACTING COMMITTEE MEMBER GALLEGOS: Hi. Thank  
15 you. Yeah, it makes sense to grandfather it in for sure.  
16 One thing that struck me though is that I didn't see any  
17 discussion of risk. And since our TPA is really centered  
18 around allocation of risk, and you will see more  
19 volatility with this approach, why are we not benchmarking  
20 performance on how much risk we're taking as well?

21 PETER LANDERS: Great question, Ms. Gallegos. A  
22 couple reasons for that. One is it is not that common to  
23 see that used within even TPA-based approaches. You'll  
24 see that there's really not that much prevalence of  
25 measuring risk within the performance criteria. The other

1 piece that I think is important is to make sure that, you  
2 know, we always say that it's also good to make sure that  
3 any plan design is relatively easy to understand and  
4 administer. And sometimes when you get into risk-based  
5 factors, some people may not be able. It's just won't be  
6 as easy to understand. Sometimes it can create added  
7 levels of complexity that again starts to feel to some  
8 people like there's a bit of a black box, and things like  
9 that.

10 And so, for those reasons, we've shied away from  
11 doing so. One thing I will point out though is this is  
12 just year one of the TPA program. What I failed to  
13 mention earlier is this is something we are going to  
14 review on an annual basis and make sure that the program  
15 is working as intended. And if there definitely is a view  
16 that, you know, we haven't placed enough emphasis on risk,  
17 if there is a measure of risk that everyone feels  
18 comfortable with, that's definitely something we can look  
19 into in the future.

20 I think in year one it was more about baby steps.  
21 Lets just make sure we get those performance hurdles  
22 right, but we're definitely open in the future. If there  
23 is the will of this Committee definitely look into that,  
24 but it is not that prevalent in the marketplace, so shied  
25 away from it for now, but that's definitely something we

1 can look into in the future, if it's the view of this  
2 committee that we should continue to look in that  
3 direction.

4           ACTING COMMITTEE MEMBER GALLEGOS: I would -- I  
5 would just ask the Chair to make that a part of next  
6 year's study, because I think doing something because it's  
7 not prevalent or doing something because it's -- it might  
8 be considered a black box, which risk isn't, and given it  
9 is such a big piece of the TPA, it really should be  
10 considered as a part of this exercise.

11           Thank you.

12           CHAIR PALKKI: Thank you. I was just writing my  
13 note real quick.

14           Ms. Erickson.

15           COMMITTEE MEMBER ERICKSON: Michelle, I don't  
16 know if this is a question for you, but I'm just wondering  
17 if every -- with this change, if everybody meets the kind  
18 of incentive payouts, has there been an analysis done on  
19 what's going -- that's going to do to the budget for your  
20 operating budget?

21           CHIEF HUMAN RESOURCES OFFICER TUCKER: Thank you  
22 very much for that question. So in, let's see, one of the  
23 agenda items, this is an attachment to 5b, there's a  
24 discussion of our proposed budget. So there is a proposal  
25 for budget and fiscal impacts for both the annual

1 incentive award along with LTIP in that. So, the proposed  
2 budget for this year is 43.5 million annual incentive  
3 awards. So this would be one factor amongst those  
4 payouts. And again, those are at risk and subject to  
5 performance against the standards that Mr. Landers just  
6 presented.

7 PETER LANDERS: And the only thing I'll add to  
8 that is obviously these are big numbers. We're not saying  
9 that they're not big numbers. I think it's important  
10 though to realize and to do additional analysis to say, if  
11 they do outperform, what is that as a percentage of the  
12 value-added performance that it generates for the fund,  
13 what is that as a percentage of just overall assets under  
14 management? And obviously, it's -- you know, it's easy to  
15 just go to the highlighted numbers the 43 and a half  
16 million, but I think it's important to obviously take that  
17 in the context of how much value did the team generate for  
18 the fund. And what you often will find -- and I remember  
19 we did this analysis a few years ago when we were looking  
20 at some of the changes to the incentive opportunities when  
21 we were doing the pay benchmarking, and it ends up being a  
22 fraction, a very, very small fraction of the actual  
23 value-add that you're generating for the fund.

24 So, yes, obviously it's a big number the 43 and a  
25 half or whatever the numbers end up being. But I think to

1 take it into the context of the potentially billions of  
2 dollars that value-add that are generated is important to  
3 keep that as part of the context as you're thinking  
4 through the reasonableness and fairness of the payouts.

5 CHIEF HUMAN RESOURCES OFFICER TUCKER: I would  
6 add that last -- pardon me. And I would that last year  
7 across all of our incentive programs, which again include  
8 the CEA as well as some of our Investment Officer IIs and  
9 IIIs, we paid out 29.9 million for annual incentive  
10 awards. And again, that's across all the programs. So  
11 even though more is budgeted, the actual payout tends to  
12 be less.

13 CHAIR PALKKI: Ms. Middleton.

14 VICE CHAIR MIDDLETON: Okay. Thank you. Mr.  
15 Landers, thank you, and to Mr. Peters for all of the work  
16 that you've put into this and it's appreciates. One of  
17 the questions I have is to what extent -- what is the  
18 percentage of the possible payout that's based on  
19 qualitative measurements, as opposed to quantitative  
20 measurements founded on the performance of the Investment  
21 Officer?

22 PETER LANDERS: Perfect. So that -- I mean that  
23 will differ depending on the seniority of the Investment  
24 Officer. But my understanding is most of the individuals  
25 are on a 60/40 weighting. So 60 percent of their

1 performance is based on investments performance, 40  
2 percent is qualitative. Now if you recall from April,  
3 part of that qualitative assessment, especially at the  
4 more senior investment level ranks, has a collaboration  
5 component to it, which is another huge factor that you  
6 want to incent as part of the TPA approach.

7 When you get to Marcie, it's a much smaller  
8 portion on the investment side. We're actually  
9 recommending a five percent adjustment upward on that.  
10 And we can talk about that, I guess, as part of agenda 5b.  
11 But for the Investment staff as a whole, this is 60  
12 percent of the -- of the performance. And then when you  
13 factor in the grandfathering that I talked about  
14 earlier --

15 VICE CHAIR MIDDLETON: Right.

16 PETER LANDERS: -- I'm trying to do some mental  
17 math here, that means that I believe 12 percent of the  
18 overall incentive will be based on TPA in year one and 48  
19 percent will still be based on the SAA based benchmark  
20 performance. So hopefully that addresses that question.

21 VICE CHAIR MIDDLETON: Do we have any data on the  
22 40 percent approximately that's qualitative as to what has  
23 been the range of ratings and incentives paid out in  
24 comparison to the range of payouts that comes from the  
25 quantitative measurements?

1           PETER LANDERS: So for exact numbers -- and I  
2 don't know of Michelle and her team have that. I'd defer  
3 have to defer to her. But I do -- and I can talk about  
4 this through anecdotal evidence, I know that Marcie and  
5 Stephen in the past couple years have, you know,  
6 definitely on the qualitative side of things tried to  
7 calibrate to a pretty fair and representative performance  
8 levels. Marcie might even be able to comment to that. So  
9 I know they've tried to not have it so it's skewed too  
10 high where everyone is, you know, getting, you know,  
11 maximum levels of performance. I can't speak to specific  
12 ranges, but I know there has been a concerted effort in  
13 recent years to calibrate that level of performance more  
14 in line with a reasonable range. But I'll defer to Marcie  
15 and Michelle on that.

16           CHIEF HUMAN RESOURCES OFFICER TUCKER: Thank you,  
17 Mr. Landers. So, yes. So that's correct. For the  
18 majority of the investment roles, it's a 60/40 split, with  
19 50 percent based on the total fund performance, which Mr.  
20 Landers just described, 10 percent Invo CEM, which is a  
21 measure of operational efficiency and performance. And  
22 then the other components are 20 percent leadership  
23 behaviors, which includes a special focus this year, where  
24 10 percent under Mr. Gilmore's leadership, is focused on  
25 collaboration. And then the remaining ranges again at

1 around 15 percent is individual business objectives. So  
2 it's a range of those.

3 We do have data -- I don't have it at my  
4 fingertips in terms of performance, but we do work really  
5 closely with all of the investment leaders and Ms. Frost  
6 and Mr. Gilmore to really try to have that curve, where we  
7 have, you know, some really exceptional extraordinary  
8 performers. We, you know, have some folks who aren't  
9 meeting, and the majority are meets. So that's really our  
10 target is to have meets be the standard. And that's by  
11 far the largest population of those team members.

12 VICE CHAIR MIDDLETON: So I -- personally, I  
13 would be interested in looking at that data and seeing  
14 what it's telling us. With our investment professionals,  
15 we have the advantage of having true quantitative numbers.  
16 There's actual performance of the PERF and how they have  
17 performed. And I am editorializing now, but I find it  
18 relatively straightforward to go to our stakeholders and  
19 say we paid an incentive to our investment professionals,  
20 because they produced "X" in the way of results above a  
21 benchmark. There's more than a bit of suspicion when we  
22 are talking about superlatives that are not based on  
23 actual quantitative numbers.

24 PETER LANDERS: I can just quickly chime in.  
25 Definitely take your points into account. If you recall

1 from the April education session, one of the things that  
2 we did note that historically I would -- you know, to your  
3 point, Ms. Middleton, the weighting probably was a little  
4 bit low on the quantitative side for Investment staff.  
5 But when you actually again look at those funds that have  
6 adopted more of a TPA based approach, you actually see  
7 that a 60/40 split is actually pretty much in line and in  
8 line with those TPA-based funds.

9           So actually again, forward thinking maybe, you  
10 actually are in line. And that's why we have very little  
11 concern with the current 60/40 split, because I know it's  
12 tougher to say, oh, we don't have a fixed number to go in.  
13 But the reality is under a TPA-based approach, you can't  
14 just focus solely on the numbers. You get to the numbers  
15 by doing things like collaboration, all of these different  
16 individuals factors. And so you have to have a specific  
17 weighting that ties to that. And again 60/40 to us aligns  
18 quite well with those funds that have gone to a TPA based  
19 approach.

20           But, you know, definitely if you look at the  
21 broader SAA-based market, you could definitely argue that,  
22 but we feel quite confident under a TPA-based approach  
23 that the 60/40 is a good ratio to have between the two.

24           VICE CHAIR MIDDLETON: Okay.

25           CHIEF EXECUTIVE OFFICER FROST: Yeah. And I

1 won't talk about the ratio. I'm not really allowed to do  
2 that. But I can talk about the process that we use for  
3 calibration and also the transparency to the Board. You  
4 receive every single measurement on the quantitative side  
5 and the qualitative side during the September meetings  
6 person, by person, by person or -- so we have a lot of  
7 transparency for the Board. Obviously, can't make all of  
8 that information public. But what we try to do is  
9 calibrate, as Michelle Tucker indicated, around a meets,  
10 which is around a 1.0. So the range is the same on the  
11 qualitative side as it is on the quantitative side, but  
12 they have key business objectives that are in their  
13 performance appraisals that they have to meet in order to  
14 get a certain rating. But we are calibrating on that more  
15 Bell curve.

16 And I would say, we were not always so great at  
17 that, in the past, but we've been much more restrictive,  
18 much more disciplined about giving each of the teams the  
19 opportunity to calibrate around 1.0. And if they don't do  
20 so, then the large group that Stephen and I are involved  
21 in, we ensure that we have that calibration. But lots of  
22 transparency and we'll have, you know, a lot of time to  
23 talk about that in September, in that's the Board's  
24 interest.

25 VICE CHAIR MIDDLETON: Fair.

1           You know, compensation matters. These are -- and  
2 it matters that are our investment professionals believe  
3 that they are being challenged appropriately and fairly.  
4 I'm very pleased that we are phasing in this over the  
5 course of essentially five years. I think you mentioned  
6 that we will review this at least annually. Personally, I  
7 would like to see us coming back in six months from the  
8 July start and really taking a look at what has actually  
9 occurred during that time, so that when we get to the  
10 annual review, we are prepared to make any adjustments  
11 that are necessary.

12           And I also want to acknowledge that I have  
13 noticed that we are grading much more, I think, fairly,  
14 some would say toughly, but that is -- that is certainly  
15 what we should be doing. I recall when you and Brad first  
16 came, the pitch was that exceptional performance should  
17 be -- should receive exceptional rewards.

18           Modest performance should not, and that's what we  
19 are striving to do. So this is a work-in-progress and I'm  
20 going to be able to support this.

21           I will make note that we -- with a very limited  
22 exception, we were unable to hear from our CEO and our CIO  
23 in this process. And that's something that I understand  
24 may require change in law. We need to do everything that  
25 we can to change that law, because it should be Marcie and

1 Stephen sitting at the middle of this table right now.

2 PETER LANDERS: Perfect. I know I've already  
3 made a note of Ms. Gallegos point about risk. So we'll  
4 definitely be looking at that as part of this sort of  
5 first year analysis. Definitely look and see how things  
6 are tracking. But yes, definitely we'll be coming back  
7 here next year potentially after review and seeing if we  
8 need to make any further tweaks to the program. And I  
9 like your comment about it being a work-in progress. So  
10 you know.

11 And we had some discussions even with the -- some  
12 of those leading TPA funds, and even they admit, they  
13 don't think they've gotten all the way there and they've  
14 had much more time than you all have to put this into  
15 place. And they were even asking us, oh, is there  
16 anything that you guys can share with us that we might be  
17 missing? So, you know, it's always a work-in-progress.  
18 Nothing is ever going to be perfect, but I think this is a  
19 good starting point, and then we'll see and we'll let the  
20 program evolve over time and maybe add in a metric or two  
21 if we need to to meet all the needs under a TPA. So I  
22 really appreciate those comments and we'll definitely take  
23 that under advisement.

24 VICE CHAIR MIDDLETON: Thank you all.

25 CHAIR PALKKI: Thank you. Ms. Gallegos.

1           ACTING COMMITTEE MEMBER GALLEGOS: Thank you.  
2 One comment and one question. I would just like to echo  
3 Ms. Middleton's request that we come back more frequently  
4 to discuss and have interim discussions about performance,  
5 so that we're not left at the end of the year with a very  
6 long meeting, where we haven't had a chance to digest  
7 everything. I think we requested this last year. So if  
8 we could put it into place this year, that would be  
9 terrific.

10           And then the second thing is will you remind me,  
11 the 40 percent that is qualitative, is that based on  
12 managerial input? Is it 360? How do we gather that  
13 information?

14           CHIEF HUMAN RESOURCES OFFICER TUCKER: Yeah.  
15 Happy to respond to that. So for the 40 percent that is  
16 qualitative, there are three different components to it.  
17 There are the leadership behaviors. There is  
18 collaboration, which is a particular call-out that was  
19 already part of leadership, and the business objectives.  
20 Each of the key business objectives are different for each  
21 individual. They tend to roll down from the CIO's plan to  
22 each of the next. And they're all smart, so they're  
23 specific, they're measurable.

24           We work really closely with the Investment team  
25 to make sure that they're all smart objectives. They have

1 a mid-year check to see how they're performing and there  
2 is a performance component by the team leader or the  
3 manager. So the team member appraises themselves  
4 mid-year, says how they're doing. The manager praises  
5 them. They say how they're doing. Ms. Frost just  
6 described our year-end calibration process. We also have  
7 a mid-year calibration process, where the intent is to  
8 check in and see how everyone is performing, if there are  
9 people who need more help, more support, we can provide  
10 that. If we need to help folks course correct, we're able  
11 to do that at that point.

12 Leadership behaviors likewise, we use our CalPERS  
13 seven leadership behavior competencies. So there's some  
14 specific descriptors of those behaviors that we expect for  
15 each one. So each one of those seven leadership behaviors  
16 gets its own score, and then those are blended into an  
17 overall score for the leadership rating.

18 The collaboration is going to be an interesting  
19 one. So this is the new addition. And last year, under  
20 Mr. Gilmore's leadership, we did a -- something kind of  
21 akin to a 360, but it was really a multi-reader feedback,  
22 where each member of the CIO huddle, or the program leads  
23 provided input to each other, in terms of their  
24 collaborative behavior.

25 This year, we have two additional measures to

1 help with that. We added a subset of questions to our  
2 annual engagement survey for all of our CalPERS team  
3 members to measure collaborative behavior in each  
4 division, under each manager. And then we do a pulse  
5 survey in the Investment Office this spring, which the  
6 results we got back about a month or so ago measuring how  
7 collaboration has improved since the fall. And in three  
8 out of the four statements, we did see improvement. We  
9 did a meeting with the overall -- the whole -- it's -- I  
10 think we call them the CIO Town Hall. So Stephen did a  
11 presentation to the whole team in terms of the  
12 collaboration and how well that was performing. And then  
13 there are specific examples that each team leader will  
14 call out. So those are some of the things that go into  
15 the measurement for those.

16 ACTING COMMITTEE MEMBER GALLEGOS: Great. So it  
17 sounds like it's a combination of top-down  
18 self-evaluation. And then at least in the collaboration  
19 component, there is a broader group that contributes to  
20 the assessment?

21 CHIEF HUMAN RESOURCES OFFICER TUCKER: Yes. I  
22 would actually say that a broader group contributes to all  
23 of it, because our collaboration process is -- it's -- it  
24 truly is -- sorry our calibration process is  
25 collaborative, because it's all the program heads together

1 talking about performance. So I think a nice addition  
2 that we did this year was where the team goes around and  
3 they call out specific actions on other teams that they've  
4 seen that have been positive and helpful for  
5 collaboration. So it really is the whole group kind of  
6 agreeing together on who were those high performers. They  
7 don't see each individual leadership component in terms of  
8 those seven items, but they see the overall leadership  
9 rating for all of the participants, that group of about 13  
10 people that collab -- calibrate together.

11 ACTING COMMITTEE MEMBER GALLEGOS: And 10 of the  
12 40 percent you said was related to the TPA this year?

13 CHIEF HUMAN RESOURCES OFFICER TUCKER: INVO CEM  
14 is 10 percent. Oh, when this plan is approved, then  
15 TPA -- well, total fund will still be 50 percent and TPA  
16 will be added into that on a rolling basis, with -- that's  
17 a measure of five years. And so the first year --

18 ACTING COMMITTEE MEMBER GALLEGOS: Okay.

19 CHIEF HUMAN RESOURCES OFFICER TUCKER: Next year  
20 will be one year.

21 ACTING COMMITTEE MEMBER GALLEGOS: Your point was  
22 it's going to go up over time. That was my point.

23 CHIEF HUMAN RESOURCES OFFICER TUCKER: It will go  
24 up over time. Thank you.

25 ACTING COMMITTEE MEMBER GALLEGOS: Okay. Great.

1 And then just one last comment, I'm sorry, based on  
2 something you said. It sounds like maybe the interim  
3 discussion at the Board level might make sense to have  
4 following the mid-year review that you all have.

5 CHIEF HUMAN RESOURCES OFFICER TUCKER: I think  
6 that probably -- that timing probably would align, because  
7 we do have the February PCTM meeting, and we usually have  
8 those conversations around that same time, around  
9 February. So I think we could -- yeah, I think --

10 ACTING COMMITTEE MEMBER GALLEGOS: Just so we  
11 have results too at least to focus on.

12 CHIEF HUMAN RESOURCES OFFICER TUCKER: Yeah.

13 ACTING COMMITTEE MEMBER GALLEGOS: Thank you so  
14 much.

15 CHIEF HUMAN RESOURCES OFFICER TUCKER: Thank you.

16 CHAIR PALKKI: Thank you very much.

17 Mr. Miller.

18 VICE PRESIDENT MILLER: Yeah. I just make sure  
19 all the Committee members have had a chance before I jump  
20 in. Yeah, it's kind of hard to articulate all the  
21 thoughts I have on this. But as some of you may remember,  
22 I have some significant kind of theoretical issues with  
23 pay-for-performance kind of schemes, but I won't  
24 pontificate on that today.

25 I think the thing that kind of strikes me, I

1 worry that with the way we set some of this stuff, it's  
2 kind of seat of the pants. It's not scientific. And I  
3 worry that we'll fall into some of these heuristic traps  
4 where we do something, oh, this is based on roughly this  
5 or double that. And when I look at this, one of the  
6 things that I see that's most important in many respects  
7 is how will prospective team members, and team members  
8 we've got, view this when they look and say what does this  
9 mean for my compensation that I would expect -- I would  
10 reasonably expect when considering staying with CalPERS,  
11 when considering taking a job with CalPERS?

12           And I'm very, very optimistic. And I sure  
13 Stephen and the team are very optimistic and that, you  
14 know, 50 to 60 basis points on that end of the spectrum is  
15 very optimistic and would be phenomenal. As a betting  
16 person, how much would I bet on 80 basis points out of  
17 this, and anytime soon with something we're new going  
18 into? And I guess I would ask with some of these much  
19 more mature high-performing organizations that are doing  
20 TPA at anything like this scale we're thinking about doing  
21 it, how many of them are doing 80, 90 basis points?

22           And if I was a job seeker, would -- you know, how  
23 much would I be betting on that? And so I just worry that  
24 using these kind of heuristics, or rules of thumb, that  
25 aren't really based on anything empirical that we can

1 point to, to set something up this critical, I think we  
2 might want to give that a more analytical look.

3           And I really do appreciate the comments that we  
4 should be looking at this more frequently and with more  
5 analysis. And like Director Middleton, I really wish we  
6 could have our executives' input on this, because those  
7 qualitative factors are really going to be critical,  
8 especially at the outset of building a team, building a  
9 culture, and learning. And to hold us up to a standard  
10 based on organizations that have been doing this for many  
11 years, some more successfully than others, I think would  
12 potential handicap us.

13           And even just versus things like I understand our  
14 colleagues across the river are going to be trying to hire  
15 a couple hundred people over the next, you know, short  
16 period of time, and we're in that same market. And  
17 frankly, we've been, you know, their shopping ground. So  
18 I just toss those thoughts out there for your  
19 consideration.

20           PETER LANDERS: Just a comment on Mr. Miller's  
21 points. I would say that -- you know, I wouldn't say that  
22 we just drew these numbers out of thin air. As I said, we  
23 did follow sort of three different lenses to arrive at  
24 those -- at those numbers. If you look at some of the  
25 other leading funds, they actually, in some cases, allow

1 for greater levels, or that maximum level is actually set  
2 at a much higher level than the -- than the 80 bps. If  
3 you look, definitely there's one example where I think it  
4 goes to 75. And so, yeah, that is one example of out  
5 there. I think what we tried to -- again, 50 to 60 was  
6 sort of espoused. We thought that 40 made sense in terms  
7 of being fair and reasonable. We looked at historical  
8 results, so empirical data as well. And when you look at  
9 some of the one-year performance results, actually I think  
10 there -- 80 bps was able to be attained in a few of those  
11 one-year parameters.

12 That being said, this is a work-in-progress.  
13 This is something that everyone has said, we definitely  
14 need to continue to monitor and make sure that it's  
15 working effectively that it's efficient, that we aren't  
16 having, you know to your point, any concerns over, you  
17 know, losing talent.

18 I would caution people from trying to compare too  
19 much these hurdle rates under TPA to other hurdle rates in  
20 the market used by any of your pension fund peers, because  
21 it's apples to oranges. This is TPA versus a reference  
22 portfolio. A lot of your other ones are still using a  
23 strategic asset allocation model that tends to, you know,  
24 be a little bit more customized, doesn't allow for as much  
25 level of a performance. So that is something to consider

1 as well.

2           The other piece is again 40 bps is the target.  
3 So we've actually felt that it's set at a reasonable  
4 level. Your investment consultant has weighed in and also  
5 feels like the 40 to 80 at this stage is reasonable. And  
6 they are, you know, your investment consultant we well, so  
7 it's not like they're saying that seems way out of the  
8 ballpark. And we would never bring something forward to  
9 you that we felt was way out of the stratosphere in  
10 particular.

11           So I just wanted to clarify that as well, but I  
12 agree, we do have to continue to monitor this. We need to  
13 make sure are we creating any unintended consequences?  
14 Are we not incenting or not properly taking into account  
15 the level of risk under TPA-based approach?

16           And the last thing I'll say is we are  
17 grandfathering this in, so this is, you know, in year one  
18 only affecting 20 percent of that 50 percent weighting.  
19 And so I think that's also something to take into account.  
20 We will be increasing the weighting on TPA as the program  
21 matures, as we have more evidence, more data, and we can  
22 start to again potentially tweak those performance hurdle  
23 rates to better fit that historical data. But I don't  
24 think it's fair to say that this was just pulled out of  
25 thin air. I think there was a lot of different lenses and

1 data brought into the equation to come up with these  
2 hurdle rates.

3 CHAIR PALKKI: Thank you.

4 TOM TOTH: And maybe if I could weigh in, Chair  
5 Palkki?

6 CHAIR PALKKI: Yes

7 TOM TOTH: Tom Toth with Wilshire Advisors.

8 So we brought I'll say an additional lens. And  
9 Mr. Miller I think this actually goes to your quantitative  
10 question. When we model the reference portfolio, it's  
11 just modeled as simple global equities and treasuries, and  
12 it comes to an expected return that's in the call it 6.3,  
13 6.4 percent range. When we start to layer in the more  
14 complex asset classes, which are laid out in sort of the  
15 longer term plan for the actual portfolio, successful  
16 implementation in private equity, private debt, real  
17 estate, infrastructure, diversifying strategies, these are  
18 additive to the portfolio. And as we model that, that  
19 starts to get to that 60, 70, 80 basis points of  
20 additional return utilizing those additional strategies.

21 And so that starts to help us, I think, settle on  
22 targets, which we would consider, you know, solid  
23 performance at 40 basis points, the target, versus  
24 outstanding performance around 80 basis points. So there  
25 is a quantitative framework that can be used to analyze

1 those for reasonable. That's what we did and that's why  
2 in our opinion letter we were very comfortable saying that  
3 we feel those targets are, in fact, reasonable.

4 CHAIR PALKKI: Thank you.

5 Ms. Taylor.

6 COMMITTEE MEMBER TAYLOR: Thank you very much. I  
7 just want to caution our Committee members that we're not  
8 here to manage appraising the team. Our one person that  
9 we appraise is Ms. Frost. And I'm sure staff would be  
10 happy to go into the process a little deeper like you were  
11 talking about you didn't pull it out of whole cloth. I  
12 had no expectation that you did. And there was -- is it  
13 in the appendix where you went into those two different --

14 PETER LANDERS: Right, the three lenses.

15 COMMITTEE MEMBER TAYLOR: Yeah, the three lenses.  
16 I'm sorry.

17 PETER LANDERS: The historical --

18 COMMITTEE MEMBER TAYLOR: Yeah. Yeah. Yeah.

19 PETER LANDERS: -- results, and then the other  
20 two lenses about the current peer, TPA peers, and then the  
21 expectations that have been shared publicly by CalPERS.

22 COMMITTEE MEMBER TAYLOR: Yeah. So once it's set  
23 in place -- and I think it's important for us to look at  
24 these three lenses, and maybe if we have other ideas,  
25 sure, but that's our strategy to set, right, and then it's

1 theirs to enforce, not us?

2           So we shouldn't be looking at more -- looking at  
3 this more often unless we need to change it, right? So I  
4 agree that if the 80 bps isn't working, then yeah, but we  
5 get to meet with GGA quarterly anyway. So we can say,  
6 hey, I'm hearing from staff it's not working, so, right?  
7 So we can do that. But other than that, I just really  
8 want to caution you guys. This isn't our wheelhouse.  
9 Let's not get too down into the weeds.

10           PETER LANDERS: And yeah, I -- again, I don't  
11 want anyone to think we are definitely open. That's why  
12 we say this is a work-in-progress. This is year one. We  
13 will at least minimum on an annual basis, but definitely,  
14 you know, we can check in, you know quarterly, or  
15 semi-annually. We anticipate coming back, relooking at  
16 the hurdle rates. Do they seem fair and reasonable?  
17 Taking into account other lenses, if we are hearing about,  
18 you know, hopefully not, but, you know, big turnover or  
19 something. All that can be taken into account and we  
20 definitely are open on an annual basis to relook at these  
21 hurdle rates. But at this specific time, we feel like the  
22 hurdle rates that are set are fair, and reasonable, and  
23 challenging to the participants.

24           CHAIR PALKKI: Thank you. Mr. Detoy.

25           COMMITTEE MEMBER DETOY: Thank you, Chair. Thank

1 you for the presentation. Just looking at those  
2 appendices, thank you for those. They were very helpful  
3 to have a look back on the last 10 years and, you know,  
4 what -- if these were in place, what the achievable  
5 hurdles would have been. I noticed the CPP had the 178  
6 bps. Do they have a higher threshold? You know, do they  
7 have multiple categories and really like kind of 3-0 --  
8 let me scroll up, 0.51?

9 PETER LANDERS: Yeah. So CPP is the one that  
10 they have the widest spread in terms of performance.  
11 They're the ones that actually allow for underperformance  
12 relative to the benchmark. So I think it's up to 100  
13 basis points of underperformance where you can actually  
14 start to earn some level of reward. We didn't feel like  
15 we needed to create that big of a spread. We didn't feel  
16 like that set the right message here with you stakeholder  
17 groups. And so that's where the zero came from. We still  
18 feel like the majority of peers set, you know, hurdle  
19 rates starting at zero and -- but to that effect, when you  
20 look at the data that's why again we feel the 40/80 is  
21 reasonable because we are setting, you know, to a certain  
22 extent a more challenging downward sort of expectation.  
23 We need to make sure that that maximum or that top end,  
24 that capped level is still reasonable and feels like it's  
25 attainable. And so again that's where the 40/80 to us

1 seems fair and reasonable and tries to take into account  
2 those effects.

3 But yes, typically what you'll see is those peers  
4 that allow for greater levels of overperformance or  
5 require greater levels of overperformance to exceed,  
6 typically will also set potentially a wider range on the  
7 downside. And so we didn't want to have too big of a  
8 range on the downside. Here, we feel like we want to set  
9 that pay for performance philosophy and set that sort  
10 of -- that stake in the ground at zero and then allow for  
11 just outperformance to lead to some level of payout.

12 COMMITTEE MEMBER DETOY: So -- but does CPP kind  
13 of have the three categories of thresholds, if you will?  
14 Again, we have the threshold, the target and maximum. Do  
15 they still have three categories of that or do they have a  
16 wider spread and the larger percentages, you know, across  
17 the Board?

18 PETER LANDERS: I think to your point they set  
19 sort of that threshold target and maximum. And then  
20 performance called it interpolated between those levels of  
21 performance. So, yes, hypothetically if you fall between  
22 the minimum and the target, you'll get a payout somewhere  
23 in between minimum and target, and the same thing with  
24 between minimum and -- or the target and that maximum  
25 level, you'll earn sort of a payout in between those

1 levels. So there's a level of interpolation where you can  
2 earn any number between -- in that range from zero to, I,  
3 think there's is 200 percent of the target. So I hope  
4 that answers your question.

5 COMMITTEE MEMBER DETOY: Well, the question --  
6 just looking again at the Attachment 1 for the one year  
7 total fund value-add performance lookback, I mean some of  
8 the ones that we surpass the 80 bps were massively, you  
9 know, 736, 155, 113. So I didn't know if there was a  
10 benefit of having, you know, a category on the more  
11 aspirational or exceptional years to kind of double down  
12 on what Director Middleton said, you know, exceptional pay  
13 for exceptional work.

14 PETER LANDERS: Great question. That is  
15 definitely something we could look into moving forward. I  
16 don't -- I would say categorically I don't see that too  
17 often in the marketplace, but we do have one client in  
18 Canada that specifically has, yeah, sort of four -- they  
19 have like a fourth category, which is that sort of  
20 exceptional level and they can then earn a higher level of  
21 payout if they hit that higher level. Again, I would say  
22 that's not that prevalent in the marketplace. So I just  
23 caution on that, but if that is something that this  
24 Committee and the Board wanted us to look into, we could  
25 definitely look at what that might look like.

1           But I would say again, we tried to err on, you  
2 know, set -- let's make sure we get the thresholds,  
3 targets and sort of that maximum level achieved, but  
4 that's definitely something we can look into as part of  
5 looking at potentially adding a risk element, and things  
6 like that, if that was something. Again, it would be sort  
7 of market leading, so it always comes down to, you know,  
8 how far ahead do you want to be relative to your peers,  
9 but that's something we could definitely look into, if  
10 that was the pleasure of this committee.

11           COMMITTEE MEMBER DETOY: I just want to say thank  
12 you for the work and again having the value-add is -- the  
13 CIO has talked about consistently is what is the team  
14 doing to add value and to have it against the reference  
15 portfolio would be -- would be important looking forward.  
16 So thank you.

17           CHAIR PALKKI: Thank you very much. Tom, any  
18 other additions, since we have you up here.

19           TOM TOTH: No other additions. I'm happy to a  
20 questions.

21           CHAIR PALKKI: Thank you. I don't see any other  
22 questions. I will simply state thank you for the work,  
23 both Tom with your letter, from Wilshire as well as the  
24 work done by GGA. I truly will stand behind anyone that  
25 pushes for excellence. And I don't -- I'm a strong

1 believer that excellence is not easily achievable, so --  
2 but that's what makes excellence excellence.

3           So with that, I have a couple public comments and  
4 then we will take a vote. So, I'll call up J.J. Jelincic  
5 and Margaret Brown.

6           J.J. JELINCIC: J.J. Jelincic, RPEA.

7           You have a legal requirement to operate the  
8 system solely for the benefit of the beneficiaries. RPEA  
9 has pointed out year after year that your definition of  
10 success, and therefore where you pay bonuses, is way too  
11 low. I want to focus on the last two criteria, customer  
12 service and stakeholder engagement. Those levels of  
13 success were defined in 2024.

14           On customer service, the lowest annual  
15 performance between 2016 and 2023 was 95 percent. That  
16 level would pay a bonus today of 75 percent of the  
17 targets. The lowest recorded performance pays 75 percent  
18 of the target bonus. I would point out that 5.9 percent  
19 of all retiree warrants could be late every month for --  
20 every month for a year and you would declare that a  
21 success. Management would still get a bonus. I will  
22 admit, as one manager pointed out, "But it's not the full  
23 bonus." And that's true, it would be only half the target  
24 bonus. But any bonus paid because less than six percent  
25 of retiree warrants were paid out late is a disgrace. I

1 will tell RPEA does not define that as a success.

2 That level of performance would earn the CEO a  
3 bonus of \$69,687. That is significantly less than the  
4 \$209,000 bonus received for the exceptional performance,  
5 if only three percent of the checks are late. I will tell  
6 you RPEA would define that as an exceptional failure. The  
7 stakeholder engagement, the lowest annual performance 2018  
8 to '23 was 78.8 percent. That would have earned no bonus.  
9 The next lowest was 79.64 percent. That would earn a  
10 bonus of 75 percent of the target. The poor CEO would  
11 only get \$104,000 bonus for performance in that category.  
12 The second lowest score ever.

13 Bonuses should be paid for outstanding  
14 performance not merely for doing the job. Yet you pay  
15 bonuses for inconsistently meeting expectations, in other  
16 words for doing the job sometimes.

17 Finally, I know I'm going to sound like a broken  
18 record, but historically you and the consultant have not  
19 cared, but there is no fiduciarily sound way of evaluating  
20 and rewarding investment performance without considering  
21 risk. I want to acknowledge that for the first time since  
22 I left the Board, I have heard from the dais and from the  
23 consultant that, gee, maybe risks matter.

24 Thank you for your time.

25 CHAIR PALKKI: Thank you for your comments.

1 Ms. Brown.

2 MARGARET BROWN: Thank you. Margaret Brown,  
3 RPEA. I want to start out by thanking Ms. Middleton and  
4 Ms. Gallegos for your comments on not paying incentives  
5 when you don't beat the benchmark. I'm just categorizing  
6 it as that, but I appreciate those comments.

7 And also, Ms. Gallegos, your comments about risk.  
8 You know, we're taking a lot of risk with the portfolio  
9 risk we have and that needs to be calculated into how that  
10 bonus is factored. You know, when I was on the Board and  
11 we brought in this consultant GGA, we -- CalPERS was  
12 really interested in increasing salaries and incentives to  
13 bring in higher skilled or differently skilled staff, so  
14 that investments could be brought in-house, like the  
15 Canadian pension plans did, right? Bring it in-house, pay  
16 staff more, pay higher bonuses, but pay less to the GPs,  
17 don't pay big fees, don't pay carried interest, keep it  
18 in-house.

19 And so what happened? Salaries and incentives  
20 were raised and paid, but the investments were still  
21 outsourced. And as a matter of fact, they're even more  
22 outsourced than they were before. And so we're paying  
23 these huge salaries and huge incentive for our managers to  
24 manage managers. They're not actually making investments.  
25 They're not making the bets. They're man -- they're

1 picking and managing managers. And that was not the plan  
2 back then when GGA was brought in to help out.

3           Going back to the issues with the incentive  
4 metrics, you know, I have two main issues with them right  
5 now in the allotted time I have. And one is using the CEM  
6 report as one of the metrics. It's a problem, because CEM  
7 is supposed using data, but that data is a secret. When  
8 we asked for it, it was provided and it was blacked out.  
9 And so to use blacked out data as an incentive metric  
10 saying it's a true measurement is false. If it can't be  
11 checked, if it's a secret, it shouldn't be used.

12           The other issue is the reference portfolio or  
13 benchmark. You know, here at CalPERS, we always seem to  
14 beat the benchmark, even when our performance is low, but  
15 we beat the benchmark and so we so get a bonus, unlike the  
16 Canadian pension plan that can't beat the benchmark. And  
17 that benchmark is public. It's 80 -- it's an 85/15 mix  
18 with global public equities and then bonds. So I want to  
19 make sure that we understand who is setting that  
20 benchmark, who is setting that reference portfolio, can it  
21 be checked, and can it be verified? That's how you'll  
22 know if they're truly beating the benchmark.

23           Thank you.

24           CHAIR PALKKI: Thank you for your comments.

25           So at this time, we do need to take a vote. So

1 what is the pleasure of the Committee?

2 COMMITTEE MEMBER TAYLOR: Move the  
3 recommendation.

4 COMMITTEE MEMBER MIDDLETON: Second.

5 CHAIR PALKKI: I have a motion by Ms. Taylor and  
6 a second by Ms. Middleton.

7 All those in favor say aye?

8 (Ayes.)

9 CHAIR PALKKI: All those opposed pay say nay?  
10 Any abstentions?

11 Thank you for that. Ms. Tucker, we can move  
12 forward to Action Item 5b, incentive plan for the Chief  
13 Executive Officer.

14 CHIEF HUMAN RESOURCES OFFICER TUCKER: Thank you,  
15 Mr. Chair. Michelle Tucker, CalPERS team member. Item 5b  
16 is presented Annually as part of the regular incentive  
17 plan cycle required under the Board's compensation policy  
18 for executive and investment management positions.

19 Recommendations for the Chief Executive Officer's  
20 fiscal year '26-'27 incentive plan will be presented by  
21 the Board's primary compensation consultant Global  
22 Governance Advisors and have been provided in Attachment 1  
23 to this item. Based on the Committee's earlier discussion  
24 and action on Agenda Item 5a, the annual review of  
25 incentive metrics, the CEO's annual incentive plan for

1 fiscal year '26-'27 will be updated to reflect the  
2 approved incentive metric and scoring thresholds. So with  
3 that, I can turn it back over to GGA for there  
4 presentation.

5 PETER LANDERS: Thank you, Ms. Tucker. I'll try  
6 and be brief, because we had a lot of great discussion on  
7 the biggest, I would say, update to the CEOs incentive  
8 plan, which was the updated performance hurdles against  
9 the reference portfolio, but what I will point out is the  
10 other major change to this is GGA's recommendation to  
11 shift a little bit of the weighting within the CEO's plan,  
12 so taking five percent out of the enterprise operational  
13 effectiveness metric and moving that to an increased  
14 weighting on the total fund performance.

15 And again, that is, in our view, in alignment  
16 with the move to TPA, what we've seen other leading TPA  
17 funds do is put a little bit higher weighting on total  
18 fund investment performance for the CEO position. It also  
19 again speaks to the importance of the success of TPA and  
20 of total fund performance for the organization, and, you  
21 know, aligns the enterprise operational effectiveness  
22 metric more in line with the other non-investment related,  
23 but still quantifiable metrics within the CEO's plan.

24 And I will say that this still results in 75  
25 percent of the CEO's annual incentive being quantitative

1 based, so you can actually measure our performance, and  
2 that's in the areas of total fund performance, the INVO  
3 CEM, enterprise operational effectiveness, customer  
4 service, as well as employee engagement or member  
5 engagement. And so we're still very comfortable with the  
6 75/25 split that has that 25 percent weighting on those  
7 key business objectives and her leadership abilities. So  
8 again, tried to be pretty quick because there's not too  
9 many changes and we've already talked about the  
10 performance hurdles piece, but happy to address any other  
11 questions you have on the recommendations, specifically  
12 for the CEO's annual incentive moving forward.

13 CHAIR PALKKI: Thank you for that report. I'm  
14 not seeing any other -- I have Ms. Gallegos.

15 ACTING COMMITTEE MEMBER GALLEGOS: Yeah. I would  
16 just echo what I said earlier about risk and incorporating  
17 that. I assume it would cut across all of the analysis we  
18 do.

19 PETER LANDERS: Yeah, definitely. So if we end  
20 up making any changes to the -- and I would say it's on  
21 the total portfolio, the investment side of the equation,  
22 then we would definitely incorporate any of that risk  
23 element within the CEO's specific incentive as well. So,  
24 yes, definitely we would do that.

25 CHAIR PALKKI: Thank you.

1 Ms. Middleton

2 VICE CHAIR MIDDLETON: Thank you, Mr. Landers.  
3 Essentially this plan is unchanged except for moving from  
4 15 to 20 percent of the incent -- of the incentive being  
5 quantitative based on the performance of the PERF,  
6 correct?

7 PETER LANDERS: That is correct, yeah. And then  
8 the EOE metric goes down five just to get the math, but  
9 yes, essentially that's the only material change.

10 VICE CHAIR MIDDLETON: So I continue to have  
11 concerns regarding incentive programs for individuals  
12 outside of the Investment Office, but I will set those  
13 aside and support this change.

14 PETER LANDERS: And you've been quite consistent  
15 with that approach, Ms. Middleton, so I appreciate that.

16 VICE CHAIR MIDDLETON: Thank you.

17 CHAIR PALKKI: Thank you.

18 Ms. Gallegos.

19 ACTING COMMITTEE MEMBER GALLEGOS: Yes. So I'd  
20 just like to follow up on that, because I wanted to get  
21 from your perspective why there is such a big emphasis on  
22 investment performance at the CEO level.

23 PETER LANDERS: So I think it's important to  
24 realize that for the CEO, I know she obviously, unlike  
25 Stephen, doesn't have direct influence over the total fund

1 performance and that isn't necessarily the only part of  
2 her role, but it is still a part of the CEO's  
3 responsibilities. When you look across the Board at  
4 pension funds of all different sizes, I can't look -- I  
5 can't think of one CEO that has an incentive program that  
6 doesn't have some level of weighting on total fund  
7 investment performance. I would say the ratio that Marcie  
8 has right now in her program is generally in the range of  
9 what we see for someone that doesn't have call it direct  
10 oversight over investments. Usually, it's in that 20 to  
11 30 percent range with the following 70 percent being tied  
12 to other aspects, which, of course, relate to managing the  
13 entire operation, obviously the whole pension  
14 administration side of the business.

15           And so, definitely if we had seen that Marcie  
16 was -- say had 75 percent weighting on solely  
17 incentives -- on investment performance, that would  
18 obviously be a bit of a red flag. But given the role that  
19 she plays, given the level of oversight that she has  
20 versus what's delegated to Stephen, we feel like the range  
21 that she's in right now remains reasonable in line with  
22 market for CEOs that have a similar sort of oversight  
23 responsibilities. And I think it's important to realize  
24 that, you know, as the CEO, you know, she needs to be tied  
25 to the performance of the fund just so that everyone is

1 sort of working towards the same direction.

2 One of the things that came out threw our  
3 research on TPA and some of the leading funds is there is  
4 that mentality that everyone is working towards that  
5 collective TPA goal of beating that reference portfolio,  
6 and therefore every single person, whether it's the CEO or  
7 Investment staff need to have some level of weighting on  
8 total fund. And so again that's another, I think,  
9 rationale and reason for why the CEO has some level of  
10 weighting on the total fund side of things.

11 ACTING COMMITTEE MEMBER GALLEGOS: I would just  
12 say that her influence -- because she's not managing  
13 assets, her influence is more on the culture and the  
14 collaboration. And so perhaps there is a way for us to  
15 build in more reward based on those metrics, which would  
16 lead to total fund performance, so that it's reflective of  
17 what she actually has control over.

18 PETER LANDERS: Great points. The only thing I  
19 will point out and I think Ms. Middleton brought up  
20 earlier, you know, the more you get into call it the  
21 qualitative side of things, then you get into the  
22 discussion of, you know, how do we, you know, not sell,  
23 but essentially how do we justify this to the  
24 stakeholders? And if you can point to quantitative  
25 results to say that, you know, we beat the benchmark by

1 this basis points. This led to this level of value-add,  
2 so therefore that justifies the payout. I think it is  
3 that tricky balance between getting that quantitative and  
4 qualitative portion right. But that's definitely  
5 something we can look into. Maybe there is a slight shift  
6 that we do in the future around adding a little bit more  
7 qualitative on the collaboration side.

8 I think naturally through some of the business  
9 objectives and that 25 percent qualitative side, some of  
10 that I think takes into account Marcie's ability to lead  
11 the organization, to affect the culture of the  
12 organization. So that is -- I think it's built in  
13 already, but maybe there is a more overt way to make that  
14 clearer within the ratings. But again, We're pretty  
15 comfortable right now with where it's at, but definitely  
16 open to future suggestions, as TPA plays out, and maybe  
17 there is a greater emphasis needed on that piece.

18 ACTING COMMITTEE MEMBER GALLEGOS: Thank you.

19 CHAIR PALKKI: Thank you very much.

20 I don't see any other public comment, so I think  
21 we can move into -- oh, we can move into public comments.  
22 Thank you. We can move into public comment.

23 I have J.J. Jelincic, John Frank and Margaret  
24 Brown.

25 J.J. JELINCIC: J.J. Jelincic, RPEA.

1 I made my comments on the last item. I had  
2 signed up for this just in case the Chair decided that  
3 public comment was unduly burdensome and was going to cut  
4 the comment period short.

5 Thank you.

6 CHAIR PALKKI: Thank you for your comments.

7 JOHN FRANK: Good morning, Mr. Chairman, members  
8 of the Board. My name is John Frank. I'm the Area 2  
9 Director of RPEA and a retired director of Health and  
10 Social Services of the County of Humboldt.

11 I'm here primarily to talk about -- or to oppose  
12 your current plan to provide an additional bonus to our  
13 Chief Executive Officer. The basis of my opposition to  
14 this incentive is the demonstrated fact that we -- when I  
15 first became involved in RPEA, we were 175 million  
16 underfunded in CalPERS. The last report I could find that  
17 Marcie had provided that was public document says we're  
18 \$179 million underfunded right now.

19 MARGARET BROWN: Billion.

20 JOHN FRANK: Billion. Excuse me. I'm sorry --  
21 billion dollars underfunded. I question how you can give  
22 somebody a bonus making minimum standards of 150 percent  
23 and still say that you're doing an excellent job, or a  
24 good job, or a mediocre job. If the State Treasurer or  
25 the State Controller had a person in their employ who was

1 making minimum standards, I would ask you do you give them  
2 a bonus or do you give them an improvement plan?

3 I took the liberty of mailing out to all my  
4 members the current salaries of all the people you give  
5 bonuses to. They unanimously, in the five districts that  
6 I represent, asked me to come down here and oppose this  
7 bonus plan, until they meet the minimum standards. And  
8 the minimum standards to me is certainly bringing CalPERS  
9 up to a hundred percent fully funded.

10 I would like to address the gentleman's comment  
11 over here that said that you have an opportunity -- or  
12 there's people -- 200 people across the river that are  
13 looking for employees. If they want her, be my guest,  
14 take her. Thank you.

15 CHAIR PALKKI: Thank you for your comments.

16 Ms. Brown.

17 MARGARET BROWN: Thank you. Margaret Brown,  
18 RPEA. My comments from 5a about the issues with the CEM,  
19 I'll repeat again here, again it's not quantitative if we  
20 can't see the data. It's not based on fact. The other  
21 issue -- I think customer service numbers are based on  
22 quantitative issues, and we do get reports on that, and we  
23 see those numbers, and I think that's fine. Stakeholder  
24 engagement is a problem. You guys, CalPERS cannot get  
25 people to respond to this survey. We get lots of emails

1 saying please, please, please. We don't have enough  
2 people responding to the survey. I think maybe -- and I  
3 don't think the surveys are written scientifically. I  
4 don't know if CalPERS is writing them, but I would suggest  
5 that since you're weighting a bonus for the CEO on  
6 stakeholder engagement on these surveys, that it should be  
7 written and administered by a third party, and it should  
8 be scientific, so it really is quantitative, not  
9 qualitative.

10 I have an issue with the payout ratio. And I do  
11 agree with Ms. Middleton that there should not be  
12 incentives on non-investment staff. I think that's  
13 problematic. If you meet expectations, you should not get  
14 a hundred percent bonus. If you meet expectations, you  
15 should keep your job. Thank you very much.

16 If you consistently exceed expectations and you  
17 want to give the CEO a bonus, you could make that  
18 something like 10 percent. For Marcie Frost, that would  
19 be \$60,000. And if you have exceptional performance, that  
20 number could be somewhere around 25 percent, but it should  
21 not be one and a half times her salary. Last year's bonus  
22 of \$766,000 was outrageous, considering that we're  
23 probably closer to \$200 billion in unfunded liability.  
24 You have to wait until the auditors come out with all the  
25 local agencies to actually get that number. But we should

1 not be paying incentives -- these high incentives to the  
2 CEO or to other non-Investment staff.

3 Thank you.

4 CHAIR PALKKI: Thank you for your comments.

5 That concludes public comment on 5b, which brings  
6 us to a vote. What is the pleasure of the Committee?

7 COMMITTEE MEMBER TAYLOR: Move approval.

8 VICE CHAIR MIDDLETON: Second.

9 CHAIR PALKKI: Okay. Just so that I am  
10 clarifying too, we are moving for approval on the  
11 incentive plan of CEO as presented.

12 COMMITTEE MEMBER TAYLOR: Yes.

13 CHAIR PALKKI: And I have a motion by Ms. Taylor,  
14 and a second by Ms. Middleton.

15 So if there's no other discussion by the  
16 Committee, all those in favor say aye?

17 (Ayes.)

18 CHAIR PALKKI: All those opposed say nay?

19 Any abstentions?

20 The ayes have it. Thank you.

21 And just to clarify the vote on 5a was to approve  
22 the '26-'27 incentive metrics as presented. So I don't  
23 remember if I stated that in the previous motion, so --  
24 which -- okay. So those both pass. Thank you very much.

25 We do not have any information items other than

1 Committee Direction. Ms. Tucker, Mr. Hoffner.

2 CHIEF HUMAN RESOURCES OFFICER TUCKER: Thank you,  
3 Mr. Chair. We have a few items noted for Committee  
4 Direction. One is to work with GGA to bring back  
5 consideration of risk for next year. Next is to look at  
6 having a mid-year checkpoint about risk as well as overall  
7 performance. Third, I had to bring back updates on  
8 availability of changing law or looking at the possibility  
9 of our CIO and CEO providing comment into these metrics.  
10 And then fourth is to have a discussion about qualitative  
11 ranges and performance in September.

12 CHAIR PALKKI: Great. Thank you for that. I do  
13 not have any items for public comment under 6b.

14 But I do want to state, since being on this  
15 Board, I've gone from one end of the border of California  
16 to the other end of the border of California. And since  
17 being on this Board, I believe I recorded mentally that we  
18 were roughly at \$400 billion funded fund. We're now over  
19 600 billion funded, which equates to over 50 billion each  
20 year, which is well over the amount that we pay in  
21 benefits on a yearly basis. So when I talk about people  
22 pushing for excellence, to me that's what excellence is,  
23 is not just making those benefit payments on a yearly  
24 basis, but pushing above that. And I thank everybody for  
25 doing that and pushing that needle forward.

1           So with that, we adjourn this Committee.

2           (Thereupon the California Public Employees'  
3           Retirement System, Board of Administration,  
4           Performance, Compensation, & Talent Management  
5           Committee open session meeting adjourned  
6           at 11:16 a.m.)

CERTIFICATE OF REPORTER

I, JAMES F. PETERS, a Certified Shorthand Reporter of the State of California, do hereby certify:

That I am a disinterested person herein; that the foregoing California Public Employees' Retirement System, Board of Administration, Performance, Compensation & Talent Management Committee open session meeting was reported in shorthand by me, James F. Peters, a Certified Shorthand Reporter of the State of California;

That the said proceedings was taken before me, in shorthand writing, and was thereafter transcribed, under my direction, by computer-assisted transcription.

I further certify that I am not of counsel or attorney for any of the parties to said meeting nor in any way interested in the outcome of said meeting.

IN WITNESS WHEREOF, I have hereunto set my hand this 23rd day of June, 2026.



JAMES F. PETERS, CSR  
Certified Shorthand Reporter  
License No. 10063