## Asset Liability Management: First Reading of Public Employees' Retirement Fund Recommendations

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**Investment Committee** 

November 17, 2025



## Today's Presentation

 The Proposed 2025 Public Employees' Retirement Fund (PERF) Asset Liability Management (ALM)
 Recommendations

Appendix



#### ALM Review: November 2024 to Now

#### Our ALM Process is Working as Designed



Teamwork and Collaboration By the Financial, Investment, and Actuarial Offices



To Date: Nine Board Education Sessions, Two Stakeholder Webinars and a Variety of Stakeholder Engagements



Introduced a New Investment Framework: Total Portfolio Approach - A Global Evolution of Strategic Asset Allocation



#### ALM 2025 Recommendations

## Adopt a Total Portfolio Approach (TPA) With:

- Capital Market Assumptions (CMAs)
- Formal Total Fund Risk:
  - 75/25 Equity-Bonds Reference Portfolio (RP)
  - Active Risk Limit of 400 Basis Points

No Change to the Current 6.8% Discount Rate



#### **ALM Recommendation**

#### Adopting a Total Portfolio Approach Means...

#### **No Changes To:**

Board authority for setting investment risk and governance model

#### ALM process:

- 4-year cycle, mid-point review
- Board deliverables of capital market assumptions and expected returns analysis
- Actuarial assumptions and deliverables

#### **Changes Under TPA:**

The Board would adopt a new investment governance model that sets formal Total Fund Risk via:

- A Reference Portfolio
- Active Risk Limit

This replaces adopting a target strategic asset allocation (SAA) and policy ranges for management discretion

In ALM years, the Board would review its formal Total Fund Risk



## Why Change to Total Portfolio Approach?

#### TPA Evolves and Builds on SAA For Better Outcomes

## Improved Internal Governance

Adds New Formal Overall Total Fund Risk

#### Reference Portfolio (RP)

Passive Market Risk Exposure Using Equities & Bonds, Gives Passive Returns

#### **Simplicity**

From 11 benchmarks to One Total Fund Benchmark, the Reference Portfolio, For Evaluating Management's Decisions

#### **Better Transparency**

Management Decisions are Reported Relative to the Reference Portfolio

#### **Greater Accountability**

Management's Decisions and Performance Will Be Clear, More Transparent, Drive Accountability

## Investment Decisions For the Whole

Investments Made Based on the Best Value to the Total Portfolio

Taken Together, TPA Leads to Better Performance and System Funding



## Investment Reporting

| Investment Reporting                                                | Current | Under TPA |
|---------------------------------------------------------------------|---------|-----------|
| 1 Annual Fiscal Year End Trust Level Review (TLR)                   | X       | X         |
| 7 Stand Alone Annual Program Reviews (APRs)                         | X       | X         |
| New Performance Dashboard into All TLRs                             |         | X         |
| Forward Looking In-Depth Business Strategy Reviews (closed session) | X       | X         |
| 3 Quarterly TLRs                                                    | X       | X         |
| 1 Annual Board Consultant TLR Report                                | X       | X         |
| Ad Hoc Investment Strategy Reports                                  | X       | X         |
| Annual Comprehensive Financial Report (ACFR)*                       | X       | X         |
| Annual Investment Performance (AIR) Report*                         | X       | X         |
| Annual Global Investment Performance Standards (GIPS) Report*       | X       | X         |



#### Reference Portfolio Recommendation

#### 75/25 Equity-Bonds Reference Portfolio

- A component of the Board's Formal Total Fund Risk that:
  - Sets the market risk exposure to earn the passive returns the market gives
- Becomes the total fund performance benchmark to measure management against
- The 75/25 reference portfolio balances:
  - Our starting point of an approximately 72/28 portfolio with our long run risk tolerance
  - The Board's expressed tolerance for more risk when we have high conviction
  - The increased volatility and drawdown risk that comes with higher equity exposure
  - Minimizing employer cost volatility and maximizing likelihood of improved system funding



## Reference Portfolio Index Types

Accessible, Investible, and Operationally Simple

**Equities** 

**Bonds** 

#### <u>Proposed</u>

## Cap Weighted Global Equities

# US Treasury Bonds (1+ year Maturity)

#### Reasons Why

- Commonly Used
- Market Efficient
- Minimizes Turnover/Cost
- Continuity: Largest Current PERF Asset Class
- Adds Term Premium & Diversifies From Equities
- Industry Standard Interest Rate Exposure
- Continuity: Similar Overall Interest Rate Exposure as Current PERF SAA



## Capital Market Assumptions

| Asset Class                      | Medium-Term<br>Return Midpoint<br>(5-year) | Range        | Long-Term Return<br>Midpoint<br>(20-year) | Range        | Volatility<br>Midpoint<br>(20-year) | Range         |
|----------------------------------|--------------------------------------------|--------------|-------------------------------------------|--------------|-------------------------------------|---------------|
| Global Equity – Cap Weighted     | 6.2%                                       | 4.7% - 7.3%  | 6.7%                                      | 4.7% - 8.5%  | 16.5%                               | 14.2% - 17.3% |
| Global Equity – Non-Cap Weighted | 6.7%                                       | 5.4% - 7.3%  | 6.6%                                      | 6.3% - 7.6%  | 12.0%                               | 10.3% - 13.7% |
| Private Equity                   | 8.1%                                       | 5.5% - 9.9%  | 7.6%                                      | 4.7% - 11.2% | 22.0%                               | 11.0% - 32.1% |
| U.S. Treasuries                  | 4.4%                                       | 3.8% - 4.6%  | 4.2%                                      | 3.0% - 5.0%  | 4.5%                                | 1.5% - 5.2%   |
| Long U.S. Treasuries             | 4.8%                                       | 4.1% - 5.3%  | 4.8%                                      | 3.9% - 6.1%  | 10.2%                               | 5.1% - 12.7%  |
| Mortgage-Backed Securities       | 5.1%                                       | 4.7% - 5.4%  | 4.6%                                      | 3.0% - 5.5%  | 4.3%                                | 3.4% - 6.5%   |
| Investment Grade Corporates      | 5.6%                                       | 4.9% - 6.3%  | 5.8%                                      | 4.4% - 6.9%  | 9.0%                                | 5.4% - 12.3%  |
| Emerging Market Debt             | 6.2%                                       | 5.6% - 6.9%  | 6.2%                                      | 4.9% - 7.1%  | 9.9%                                | 8.4% - 12.0%  |
| High Yield                       | 5.7%                                       | 5.1% - 6.1%  | 6.2%                                      | 5.3% - 6.7%  | 8.9%                                | 6.6% - 10.3%  |
| Private Debt                     | 7.9%                                       | 6.6% - 9.0%  | 6.6%                                      | 6.2% - 8.2%  | 11.9%                               | 9.5% - 15.0%  |
| Real Estate                      | 5.9%                                       | 1.0% - 8.1%  | 5.9%                                      | 3.5% - 7.8%  | 12.7%                               | 10.9% - 19.9% |
| Infrastructure                   | 6.5%                                       | 6.2% - 10.0% | 6.9%                                      | 6.2% - 9.0%  | 15.0%                               | 9.8% - 25.0%  |
| Liquidity                        | 3.4%                                       | 2.8% - 4.0%  | 3.3%                                      | 2.7% - 4.0%  | 0.7%                                | 0.0% - 5.9%   |



## Expected Returns By Reference Portfolio

#### Recommendation

Total Returns
Include
Reference
Portfolio &
Use of 300
bps\* of Active
Risk

| Equity / Bonds Asset Mix                       | Current SAA<br>Portfolio 72/28 | 70/30     | 75/25     | 80/20     |
|------------------------------------------------|--------------------------------|-----------|-----------|-----------|
| Total Projected Return – Survey Median         | 6.8%                           | 6.8%      | 6.9%      | 7.0%      |
| Total Projected Return – Survey Range          | 5.4%-8.4%                      | 5.0%-8.1% | 5.0%-8.3% | 5.1%-8.4% |
| Total Portfolio Volatility                     | 12.0%                          | 11.9%     | 12.7%     | 13.5%     |
| Expected Tail Risk (95%)                       | -25.0%                         | -23.3%    | -25.8%    | -28.4%    |
| Max Drawdown – Global Financial Crisis 2007-09 | -41%                           | -40%      | -43%      | -45%      |
| Loss for Hypothetical \$500 bn Portfolio       | -\$204 bn                      | -\$199 bn | -\$213 bn | -\$226 bn |

300 bps of active risk is used because it is the midpoint of the expected operational range as seen on slide 15



## Stochastic Analysis – State Miscellaneous Plan

#### State Miscellaneous Plan (6/30/2024 valuation results) 31.3% **Current Employer Rate (% payroll)** 74.5% **Current Funded Status** 70/30 75/25 80/20 Reference Portfolio 6.7% 6.8% 6.8% **Discount Ratel Employer Contribution Rates Over Next 10 Years** Average employer contribution rate 23.2% 22.1% 21.7% Probability of exceeding 40% in any year 22.1% 22.4% 23.9% **Probability of single year increase > 5%** 14.0% 18.2% 21.4% **Funded Status After 10 Years** Median funded status 96.9% 97.0% 97.8%

3.1%

46.3%

4.1%

46.8%



Probability of 50% or lower

Probability of 100% or higher

5.0%

48.0%

## Public Agency Plans | 10 Year Projections

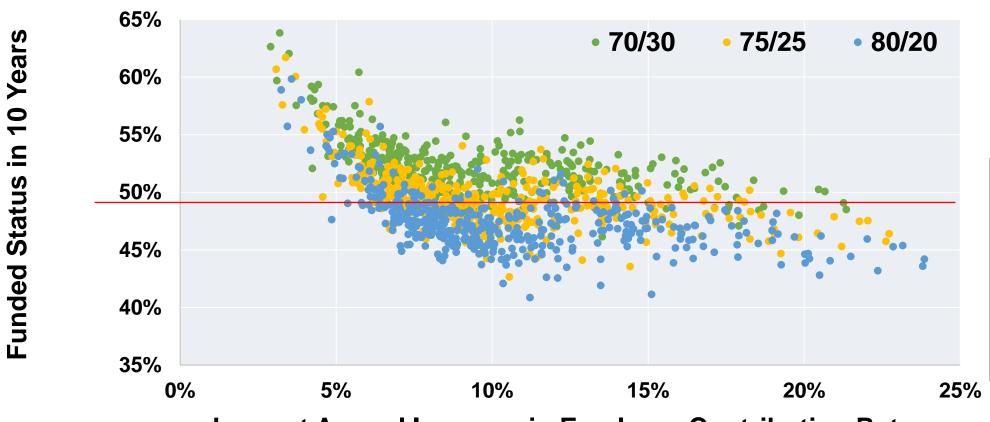
Stochastic Analysis of Largest 420 Public Agency Plans

| Median Results                                                                      |       |           |       |        |       |       |  |
|-------------------------------------------------------------------------------------|-------|-----------|-------|--------|-------|-------|--|
|                                                                                     | Mi    | scellaneo | us    | Safety |       |       |  |
| Portfolio                                                                           | 70/30 | 75/25     | 80/20 | 70/30  | 75/25 | 80/20 |  |
| Discount Rate                                                                       | 6.7%  | 6.8%      | 6.8%  | 6.7%   | 6.8%  | 6.8%  |  |
| Funded Status in 10 Years                                                           | 96.9% | 97.1%     | 97.7% | 95.0%  | 95.0% | 95.8% |  |
| Cumulative Employer<br>Contributions Over 10 Years<br>(Relative to 75/25 Portfolio) | 5.3%  | N/A       | -1.2% | 5.3%   | N/A   | -1.5% |  |



## Public Agency Plans | 10 Year Projections

Stochastic Analysis of Largest 420 Public Agency Plans



Plans Under 50% Funded in 10 Years

70/30: 71

75/25: 275

80/20: 373

**Largest Annual Increase in Employer Contribution Rate** 

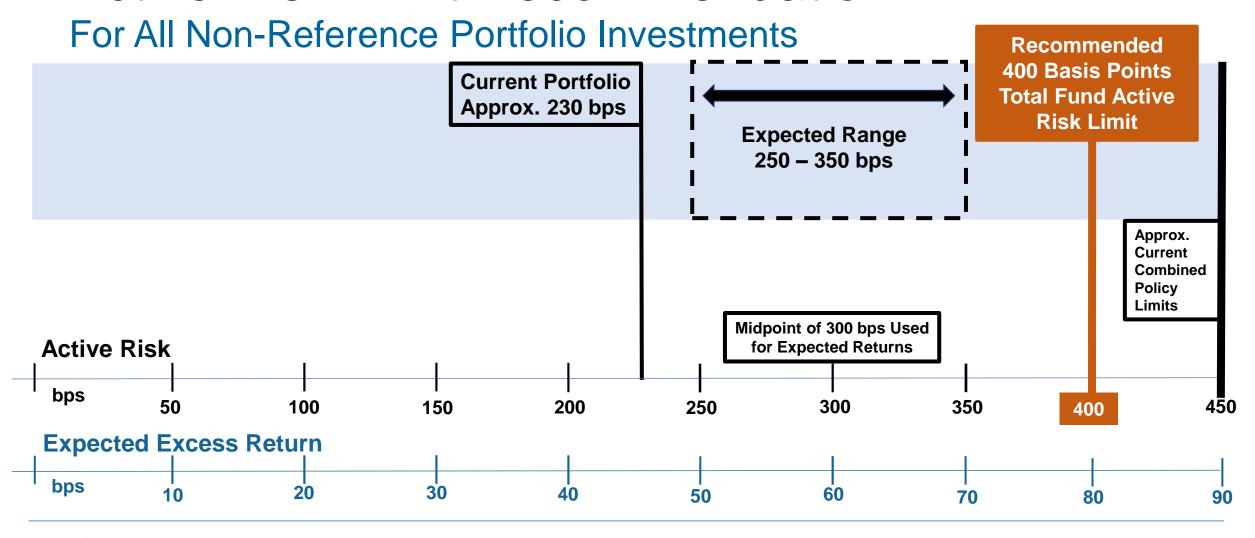


#### Active Risk Limit Recommendation

- > 400 Basis Points Total Fund Active Risk Limit
- Active risk applies to every non-Reference Portfolio investment
- Consolidates existing SAA ranges and policy discretion into a single overall total fund Active Risk Limit
- Simple and transparent reporting of management decisions
- Recommendation is lower than current SAA policy's combined ranges of approximately 450 basis points
- Expected operating range is 250-350 basis points



#### Active Risk Limit Recommendation





#### Discount Rate Recommendation

➤ No Change to the Current 6.8% Discount Rate

 6.8% is appropriate for the recommended 75/25 Reference Portfolio and 400 basis points Active Risk Limit

 Fund experience and investment return expectations are monitored regularly to reassess the appropriateness of the Discount Rate



#### Other Discount Rate Considerations

- Increasing the discount rate results in immediate reductions to contributions before the higher expected returns are realized
- Actual returns lower than the discount rate jeopardize funded status improvement and increase overall costs to employers

#### Probability of Achieving Various Average Investment Returns

| Discount<br>Rate | 70/30    |          | 75.      | /25      | 80/20    |          |  |
|------------------|----------|----------|----------|----------|----------|----------|--|
|                  | 10-Years | 20-Years | 10-Years | 20-Years | 10-Years | 20-Years |  |
| 6.7%             | 52.1%    | 53.6%    | 52.5%    | 54.8%    | 53.0%    | 55.6%    |  |
| 6.8%             | 51.3%    | 52.6%    | 51.7%    | 53.6%    | 51.9%    | 54.5%    |  |



## The Path to Total Portfolio Approach

Eight Project Workstreams (1-4)

#### **#1 Board Action**

Board adopts (1) a simple and investible Reference Portfolio aligned with the long-term return objectives of the plan; and (2) an Active Risk Limit providing management discretion to invest away from the Reference Portfolio.

## #2 Internal Governance

Develop comprehensive internal governance and investment decision framework to allocate, measure, monitor, and manage active risk.

## #3 Portfolio Construction

Develop a portfolio construction approach that synthesizes strategies, risk factors, cost of liquidity, and investment horizons into a cohesive active risk budgeting framework.

## #4 Treasury Management

Develop a framework to manage liquidity and leverage under a TPA and ensure TPA goals align with the Data and Tech Modernization Initiative.



## The Path to Total Portfolio Approach

Eight Project Workstreams (5-8)

## #5 Policy & Controls

Update policies, procedures, and controls underpinning the successful transition to TPA.

## #6 Communication & Engagement

Develop a strategy to guide and support team members through the transition to a TPA by fostering understanding, alignment, and engagement.

#### **#7 Reporting**

Implement transparent and consistent reporting mechanisms to ensure clear and accurate communication under a TPA.

#### **#8 Implementation**

Operationalize the processes, systems, and frameworks necessary to transition to a TPA.



#### 2025-26 ALM Timeline

**Stakeholder Engagement Throughout Cycle** 

#### September 2025

First Read: PERF Recommended Reference Portfolio, Active Risk Limits, Expected Rate of Return, Experience Study, Actuarial Assumptions, Discount Rate

#### October 2025

Ed Forum
State of the System Session

#### November 2025

Board Vote: PERF Recommended Reference Portfolio, Active Risk Limits, Expected Rate of Return, Experience Study, Actuarial Assumptions, Discount Rate

ALM Strategy Closed Session

| December 2025       | March 2026                                   | <b>June 2026</b>                             | July 1, 2026   |
|---------------------|----------------------------------------------|----------------------------------------------|----------------|
| Stakeholder Webinar | Affiliate Funds ALM                          | Affiliate Funds ALM                          | PERF ALM       |
| December 4          | First Read: PERF Policy Updates              | Board Vote: PERF Policy Updates              | Effective Date |
|                     | Closed Session: PERF Implementation Strategy | Closed Session: PERF Implementation Strategy |                |



# Appendix



## Capital Market Assumptions Correlations

#### **Asset Class Comparisons**

| Asset Class                      | Global<br>Equity<br>Cap<br>Weighted | Global<br>Equity<br>Non-Cap<br>Weighted |      | U.S.<br>Treasuries | Long U.S.<br>Treasuries | Mortgage-<br>Backed<br>Securities | Investment<br>Grade<br>Corporates | Emerging<br>Market<br>Debt | High<br>Yield | Private<br>Debt | Real<br>Estate | Infrastructure | Liquidity |
|----------------------------------|-------------------------------------|-----------------------------------------|------|--------------------|-------------------------|-----------------------------------|-----------------------------------|----------------------------|---------------|-----------------|----------------|----------------|-----------|
| Global Equity – Cap Weighted     | 100%                                | 88%                                     | 84%  | -8%                | -10%                    | 23%                               | 43%                               | 68%                        | 74%           | 61%             | 70%            | 73%            | -1%       |
| Global Equity – Non-Cap Weighted | 88%                                 | 100%                                    | 72%  | -1%                | 12%                     | 21%                               | 47%                               | 62%                        | 71%           | 52%             | 74%            | 72%            | -4%       |
| Private Equity                   | 84%                                 | 72%                                     | 100% | -9%                | -12%                    | -1%                               | 35%                               | 58%                        | 66%           | 63%             | 63%            | 62%            | 0%        |
| U.S. Treasuries                  | -8%                                 | -1%                                     | -9%  | 100%               | 95%                     | 86%                               | 51%                               | 29%                        | 0%            | -15%            | 9%             | -3%            | 16%       |
| Long U.S. Treasuries             | -10%                                | 12%                                     | -12% | 95%                | 100%                    | 83%                               | 71%                               | 20%                        | 4%            | -18%            | 9%             | -11%           | 5%        |
| Mortgage-Backed Securities       | 23%                                 | 21%                                     | -1%  | 86%                | 83%                     | 100%                              | 72%                               | 50%                        | 26%           | 2%              | 16%            | 4%             | 15%       |
| Investment Grade Corporates      | 43%                                 | 47%                                     | 35%  | 51%                | 71%                     | 72%                               | 100%                              | 73%                        | 62%           | 16%             | 27%            | 21%            | 1%        |
| Emerging Market Debt             | 68%                                 | 62%                                     | 58%  | 29%                | 20%                     | 50%                               | 73%                               | 100%                       | 76%           | 51%             | 55%            | 50%            | 2%        |
| High Yield                       | 74%                                 | 71%                                     | 66%  | 0%                 | 4%                      | 26%                               | 62%                               | 76%                        | 100%          | 67%             | 57%            | 58%            | -4%       |
| Private Debt                     | 61%                                 | 52%                                     | 63%  | -15%               | -18%                    | 2%                                | 16%                               | 51%                        | 67%           | 100%            | 55%            | 55%            | -3%       |
| Real Estate                      | 70%                                 | 74%                                     | 63%  | 9%                 | 9%                      | 16%                               | 27%                               | 55%                        | 57%           | 55%             | 100%           | 57%            | 0%        |
| Infrastructure                   | 73%                                 | 72%                                     | 62%  | -3%                | -11%                    | 4%                                | 21%                               | 50%                        | 58%           | 55%             | 57%            | 100%           | -3%       |
| Liquidity                        | -1%                                 | -4%                                     | 0%   | 16%                | 5%                      | 15%                               | 1%                                | 2%                         | -4%           | -3%             | 0%             | -3%            | 100%      |

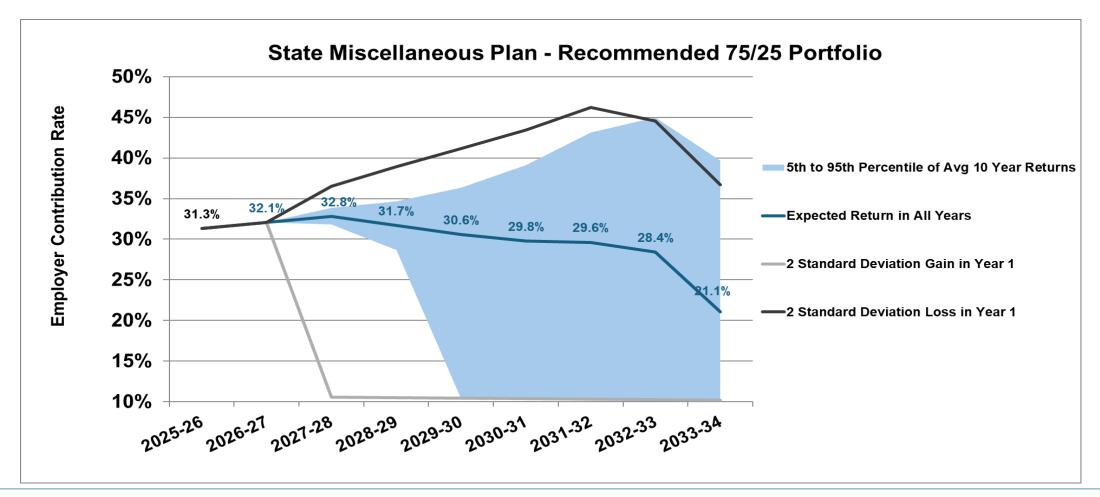


## Stochastic Analysis – Schools Pool

| School's Pool (6/30/2024 valuation results)    |       |       |       |  |  |  |  |  |
|------------------------------------------------|-------|-------|-------|--|--|--|--|--|
| Current Employer Rate (% payroll) 26.8%        |       |       |       |  |  |  |  |  |
| Current Funded Status                          | 69.6% |       |       |  |  |  |  |  |
| Portfolio                                      | 70/30 | 75/25 | 80/20 |  |  |  |  |  |
| Discount Rate                                  | 6.7%  | 6.8%  | 6.8%  |  |  |  |  |  |
| Employer Contribution Rates Over Next 10 Years |       |       |       |  |  |  |  |  |
| Average employer contribution rate             | 20.5% | 19.6% | 19.3% |  |  |  |  |  |
| Probability of exceeding 40% in any year       | 8.1%  | 9.0%  | 10.5% |  |  |  |  |  |
| Probability of single year increase > 4%       | 14.4% | 17.9% | 21.1% |  |  |  |  |  |
| Funded Status After 10 Years                   |       |       |       |  |  |  |  |  |
| Median funded status                           | 96.1% | 96.3% | 96.9% |  |  |  |  |  |
| Probability of 50% or lower                    | 2.5%  | 3.5%  | 4.4%  |  |  |  |  |  |
| Probability of 100% or higher                  | 45.3% | 45.7% | 46.6% |  |  |  |  |  |

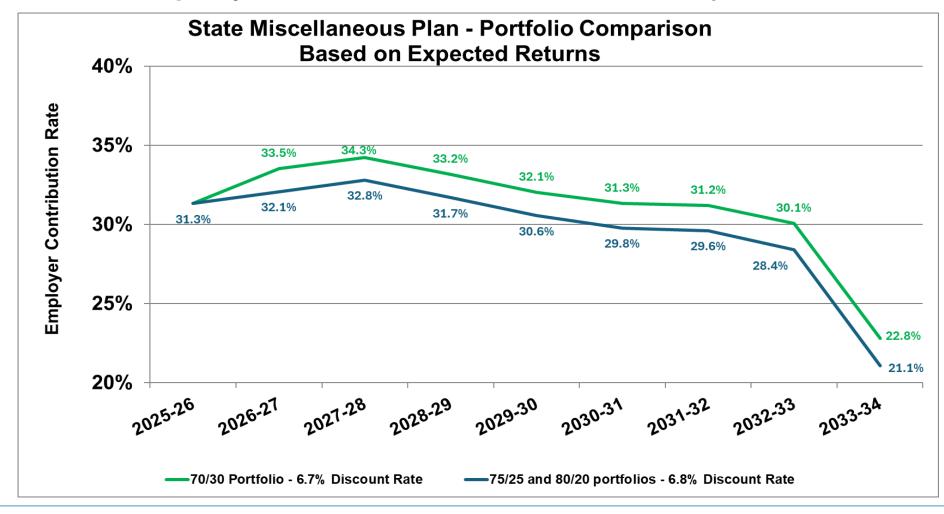


# Projected Employer Contribution Rates Under Alternate Investment Return Scenarios – Recommended Portfolio





#### Illustrative Employer Contribution Rate Projections





#### Possible Impact of 70/30 Portfolio on PEPRA Member Contributions

Estimated Number of Plans and Members to Receive an Increase to PEPRA Member Rates Due to Reducing the Discount Rate to 6.7% \*

|              | Miscellaneous | Safety |
|--------------|---------------|--------|
| % of Plans   | 6.9%          | 18.5%  |
| % of Members | 10.7%         | 25.4%  |



<sup>\*</sup> These rate increases would be in addition to those caused by the additional assumption changes from the current Experience Study.

#### Why 6.8% Discount Rate for 80/20 Portfolio?

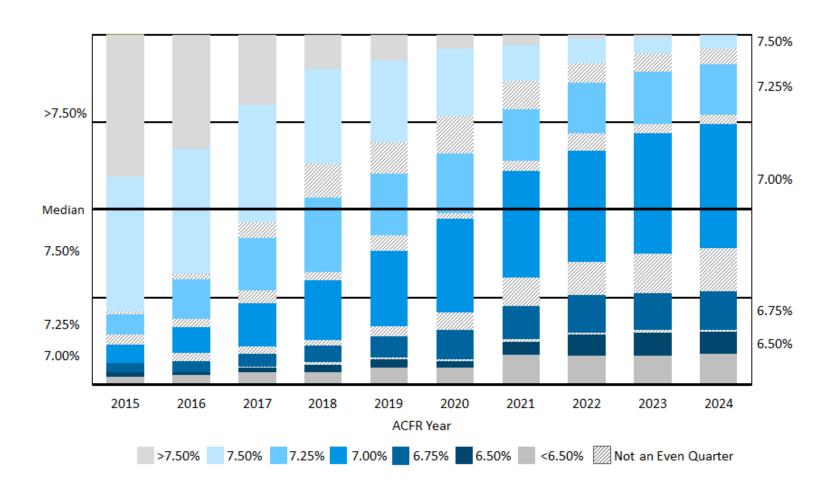
| 6.8% or 6.9% Discount Rate for 80/20 Portfolio                  |              |         |              |               |  |  |  |  |
|-----------------------------------------------------------------|--------------|---------|--------------|---------------|--|--|--|--|
| State Miscellaneous Plan Results                                |              |         |              |               |  |  |  |  |
| Portfolio 80/20 80/20                                           |              |         |              |               |  |  |  |  |
| Discount Rate (6.8% versus 6.9%) 6.8% 6.9%                      |              |         |              |               |  |  |  |  |
| Funded Status in 10 Years (based on a consistent discount rate) |              |         |              |               |  |  |  |  |
| Median                                                          | 97.          | .8%     | 96.1%        |               |  |  |  |  |
| 25% Percentile / 75% Percentile                                 | 73.9% 130.1% |         | 72.5% 128.0% |               |  |  |  |  |
| Sum of Employer Contributions Over 10 Years                     |              |         |              |               |  |  |  |  |
| Median (\$Bill)                                                 | \$49         | 9.3     | \$47.5       |               |  |  |  |  |
| 25% Percentile / 75% Percentile                                 | \$35.8       | \$67.9  | \$34.2       | <b>\$66.1</b> |  |  |  |  |
| Total Employer Cost (Contributions + UAL)                       |              |         |              |               |  |  |  |  |
| Median (\$Bill)                                                 | \$58.8       |         | \$60         | 0.3           |  |  |  |  |
| 25% Percentile / 75% Percentile                                 | -\$11.1      | \$116.0 | -\$9.5       | \$116.8       |  |  |  |  |

Retaining the current 6.8% discount rate in connection with the 80/20 portfolio results in higher funded status and lower total employer cost in almost all investment return scenarios versus a 6.9% discount rate.



### Survey of Public Pension Plan Discount Rates

- Most recent data from 2024 ACFR
- 248 public systems surveyed
- Mean is 6.9%
- Since prior year
  - 18 reductions
  - 3 increases
  - 16 not yet reported (no change assumed)





#### Survey of 34 California Public Retirement Systems

- Most recent data valuation reports 6/20/2024 to 1/1/2025
- Mean is 6.76%
- Since prior year
   1 reduction
   (7% to 6.75%)

