

MEETING  
STATE OF CALIFORNIA  
PUBLIC EMPLOYEES' RETIREMENT SYSTEM  
BOARD OF ADMINISTRATION  
INVESTMENT COMMITTEE  
OPEN SESSION

CALIFORNIA PUBLIC EMPLOYEES' RETIREMENT SYSTEM  
FECKNER AUDITORIUM  
LINCOLN PLAZA NORTH  
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SACRAMENTO, CALIFORNIA

MONDAY, JUNE 16, 2025  
9:24 A.M.

JAMES F. PETERS, CSR  
CERTIFIED SHORTHAND REPORTER  
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APPEARANCES

COMMITTEE MEMBERS:

David Miller, Chair

Mullissa Willette, Vice Chair

Malia Cohen, also represented by Deborah Gallegos

Michael Detoy

Fiona Ma, represented by Frank Ruffino

Eraina Ortega

Jose Luis Pacheco

Kevin Palkki

Ramón Rubalcava

Theresa Taylor

Yvonne Walker

STAFF:

Marcie Frost, Chief Executive Officer

Michael Cohen, Chief Operating Investment Officer

Stephen Gilmore, Chief Investment Officer

Michele Nix, Chief Financial Officer

Scott Terando, Chief Actuary

Daniel Booth, Deputy Chief Investment Officer

Peter Cashion, Managing Investment Director

Jonathan Chen, Investment Director

Sarah Corr, Managing Investment Director

APPEARANCES CONTINUED

STAFF:

Colin Crane, Investment Director

Jane Delfendahl, Investment Director

Juan Gaviria, Investment Director

Michael Krimm, Investment Director

Brian Leu, Interim Managing Investment Director

Anton Orlich, Managing Investment Director

Lauren Rosborough Watt, Investment Manager

Justin Scripps, Investment Director

Tamara Sells, Associate Investment Manager

Racel Sy, Investment Director

Edward Yrure, Investment Director

ALSO PRESENT:

Mary Bates, Meketa Investment Group

Tammy Dhanota, Service Employees International Union,  
Local 521

Mark Drolette

Jakob Evans, Sierra Club

Christy Fields, Meketa Investment Group

Kellie Guevara, Service Employees International Union,  
Local 521

Steve Hartt, Meketa Investment Group

Edward Hasbrouck

APPEARANCES CONTINUED

ALSO PRESENT:

Jennifer Hogan

Sarah Holtz, Office and Professional Employees  
International Union

J.J. Jelincic, Retired Public Employees Association

Susan McCarthy

Steve McCourt, Meketa Investment Group

Ruth Radetsky

Frank Ruiz

Nathan Sands, Tesla Takedown

Mark Swabey

Tom Toth, Wilshire Advisors

Mary Jo Walker

Crystal Zermeno, California Common Good

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PROCEEDINGS

CHAIR MILLER: Okay. There we go. I got it figured out. I'd like to call to order the Investment Committee meeting. And we'll start with our roll call.

BOARD CLERK ANDERSON: David Miller.

CHAIR MILLER: Here.

BOARD CLERK ANDERSON: Mullissa Willette.

VICE CHAIR WILLETTE: Here.

BOARD CLERK ANDERSON: Deborah Gallegos for Malia Cohen.

ACTING COMMITTEE MEMBER GALLEGOS: Here.

BOARD CLERK ANDERSON: Michael Detoy.

COMMITTEE MEMBER DETOY: Here.

BOARD CLERK ANDERSON: Frank Ruffino for Fiona Ma.

ACTING COMMITTEE MEMBER RUFFINO: Present.

BOARD CLERK ANDERSON: Eraina Ortega.

COMMITTEE MEMBER ORTEGA: Here.

BOARD CLERK ANDERSON: Jose Luis Pacheco.

COMMITTEE MEMBER PACHECO: Present.

BOARD CLERK ANDERSON: Kevin Palkki.

COMMITTEE MEMBER PALKKI: Good morning.

BOARD CLERK ANDERSON: Ramón Rubalcava.

COMMITTEE MEMBER RUBALCAVA: Present.

BOARD CLERK ANDERSON: Theresa Taylor.

1 COMMITTEE MEMBER TAYLOR: Here.

2 BOARD CLERK ANDERSON: Yvonne Walker.

3 COMMITTEE MEMBER WALKER: Here.

4 BOARD CLERK ANDERSON: Dr. Gail Willis?

5 CHAIR MILLER: Okay. We'll move on to our first  
6 order of business is our executive report.

7 Stephen.

8 CHIEF INVESTMENT OFFICER GILMORE: Thank you,  
9 Chair. At this meeting, we have one item which is for  
10 action and we have a number of information items. The  
11 action item is a follow-up to the last Committee meeting,  
12 where the Committee directed the team to look at potential  
13 changes to the way we look at our Responsible Contractor  
14 Policy, specifically to look at a couple of labor issues,  
15 so prevailing wages. And that item is, as I say, for  
16 action.

17 The information items, a number. First of all,  
18 we'll have our regular quarterly reports, CIO reports,  
19 looking at the trust level review. This time, we'll do  
20 something a little different. We'll also look at the big  
21 picture context for the macro and market environment.  
22 We'll then go on to talk about the asset liability  
23 management work. Again, remember this is leading into a  
24 decision in November. So that item I'll be joined by  
25 Michele Nix and Scott Terando. And then we will move on



1 to a number of private market annual program reviews, so  
2 private equity, private debt, real estate, and  
3 infrastructure.

4 Thank you.

5 And one other thing I also wanted to mention, I  
6 wanted to acknowledge Sterling Gunn, who's been here for  
7 approximately five years. He has announced he will be  
8 retiring. And I'd like to note my thanks and gratitude  
9 for all his efforts through time. There will be an  
10 interim head of total portfolio management and that's  
11 Brian Leu. So he is effectively interim now and we're  
12 advertising for a replacement. But Sterling will be with  
13 us for a while. But as I say, we now have Brian Leu as  
14 acting head of Total Portfolio Management.

15 CHAIR MILLER: Thank you. I see no questions  
16 from the Committee, so we'll move right to our action  
17 consent items. Pleasure of the Committee.

18 COMMITTEE MEMBER PALKKI: Move.

19 CHAIR MILLER: Moved by Mr. Palkki.

20 COMMITTEE MEMBER PACHECO: Second.

21 CHAIR MILLER: Seconded by Mr. Pacheco.

22 Any discussion?

23 Okay. Call for the question. Oh, just -- okay.  
24 All in favor?

25 (Ayes.)

1 CHAIR MILLER: Any nays?

2 Any abstentions?

3 Okay. It's unanimous, the ayes have it.

4 Moving on to our information consent items. I  
5 haven't had any requests to pull any of these items. I'm  
6 not seeing any now, so we'll move to our action agenda  
7 item. Back to you, Mr. Gilmore.

8 CHIEF INVESTMENT OFFICER GILMORE: Thank you,  
9 Chair. Can I please welcome to the table Tamara Sells and  
10 Sarah Corr.

11 (Slide presentation).

12 CHIEF INVESTMENT OFFICER GILMORE: And again, as  
13 a reminder -- and a reminder this is a follow-up to the  
14 Committee direction from last meeting. And I'll pass over  
15 to Sarah and Tamara.

16 ASSOCIATE INVESTMENT MANAGER SELLS: Good  
17 morning. Tamara Sells, Associate Investment Manager,  
18 Sustainable Investments.

19 Today, I will present Agenda Item 5a, market  
20 study scope for the financial impact of prevailing wages  
21 and labor peace agreements for real estate and  
22 infrastructure investments.

23 At the March Investment Committee meeting, the  
24 Chair directed staff to bring back information on a  
25 potential market study on these prevailing wage and labor

1 peace agreement practices and the costs -- potential costs  
2 involved. Staff does not have a recommendation today, but  
3 is bringing forward this item for the Committee's  
4 discussion and consideration.

5 So I will provide a summary of the proposed scope  
6 of work for the market study and its objectives, and then  
7 I will also touch on the market study's methodology,  
8 research focus areas, data sources, and deliverables.

9 [SLIDE CHANGE]

10 ASSOCIATE INVESTMENT MANAGER SELLS: The market  
11 study seeks to review the financial impact of prevailing  
12 wages and labor peace agreements on real estate and  
13 infrastructure investments and to identify the potential  
14 impacts on investments from these labor practices.

15 The proposed process would have the Investment  
16 Office issue a request for proposal, an RFP, for one or  
17 more third parties, consultants or academic institutions  
18 who would then carry out this work for the market study,  
19 either directly or via subcontractors. And the Investment  
20 Office would select the third party and oversee the work  
21 ensuring that the Committee would receive regular updates  
22 on the progress of the study.

23 The cost of the study is estimated to be one  
24 million or over. And the timeline is expected to be  
25 anywhere from 18 to 24 months.

1 [SLIDE CHANGE]

2 ASSOCIATE INVESTMENT MANAGER SELLS: This slide  
3 out -- excuse me. This slide outlines the objectives for  
4 conducting the market study. So we would look to quantify  
5 the impact of prevailing wage requirements on project  
6 costs, timelines, stability, risks, predictability, and  
7 look at the overall impact of these labor practices on  
8 investment returns and our ability to make investments.  
9 We would also analyze how project characteristics,  
10 including macroeconomic conditions, influence the impact  
11 of these labor practices

12 [SLIDE CHANGE]

13 ASSOCIATE INVESTMENT MANAGER SELLS: The market  
14 study's scope of work methodology would be a mixed method  
15 approach, using both quantitative analysis as well as  
16 qualitative analysis. And so we would do -- or look at  
17 rather econometric methods to determine estimates of the  
18 impact of the project cost, schedule, and financial  
19 performance, as well as qualitative analysis through case  
20 studies and interviews through relevant market  
21 participants, including real asset managers, senior  
22 management, infrastructure, and real estate companies.

23 [SLIDE CHANGE]

24 ASSOCIATE INVESTMENT MANAGER SELLS: The market  
25 study would assess mandating prevailing wages and labor

1 peace agreements using research around cost benefit, the  
2 timeline impacts, risk management, financial and  
3 risk-adjusted investment returns, as well as the market  
4 perception of these practices.

5 [SLIDE CHANGE]

6 ASSOCIATE INVESTMENT MANAGER SELLS: This market  
7 study would also use several data sources from primary and  
8 second date -- secondary data sources. And so this would  
9 include surveys, and interviews with relevant industry  
10 experts, including stakeholders and surveys of  
11 developmental -- excuse me, developers and contractors and  
12 external managers, and then also reviewing academic and  
13 literature reviews, as well as publicly available  
14 government data to help inform the analysis.

15 [SLIDE CHANGE]

16 ASSOCIATE INVESTMENT MANAGER SELLS: For the  
17 market study scope of work deliverables, the Board can  
18 expect a market study report that would summarize all of  
19 the findings and all of the analysis that I have outlined  
20 in the objectives. There would be a presentation of  
21 findings to the Board, and any other potential  
22 deliverables or materials that would help inform the Board  
23 in its analysis.

24 As for next steps, following today's discussion,  
25 if the Board chooses to approve the scope of work for the

1 market study, we would begin working with the Investment  
2 Services Team, as well as the Enterprise Operations and  
3 Support Services Division to get into the contracting and  
4 procurement queue.

5 And this concludes the presentation. I would be  
6 happy to answer any questions you have.

7 CHAIR MILLER: First, I have Deborah Gallegos

8 ACTING COMMITTEE MEMBER GALLEGOS: Thank you.  
9 Thank you for that report.

10 Question for staff. What is the genesis of these  
11 market studies that you're proposing. Why do we need them  
12 to be able to carry out our duty as a fiduciary?

13 GENERAL COUNSEL JACOBS: Good morning. Matt  
14 Jacobs, General Counsel. I think you need it, because we  
15 have to have a process that rationalizes the decision.  
16 Right now, I'm not sure that we have that kind of a record  
17 with respect to the data that has been reflected in  
18 Tamara's summary. So in a nutshell, I mean, that's -- you  
19 need -- you need a process to rationalize and justify the  
20 decision.

21 ACTING COMMITTEE MEMBER GALLEGOS: As  
22 fiduciaries, isn't our responsibility to keep ourselves  
23 educated on items such as these to be able to make  
24 decisions without having to spend a million dollars and 18  
25 to 24 months to get information that we know is going to

1 be biased, because obviously the people you interview who  
2 this will affect are probably not going to want it in  
3 the -- in their agreements.

4           GENERAL COUNSEL JACOBS: Well, I mean, the bias I  
5 think can be assessed as part of the assessment of the  
6 overall study. You don't have to take the study at face  
7 value. Although, I think that the independent agent who  
8 would prepare the study would do this for himself, that is  
9 potentially discount or not -- discount is probably the  
10 wrong word, but apply a caveat to whatever is being  
11 provided by the managers. But there will be significantly  
12 more data that is collected during that process from  
13 independents. I don't -- this is not a study that would  
14 just rely on those managers. So you'd get that.

15           As far as your fiduciary duty as Board members,  
16 absolutely, it's your duty to stay informed and to become  
17 more informed about a whole variety of issues. The  
18 question I think on the table is whether that record  
19 reflecting the bases for your potential decisions in this  
20 regard is in the record, is -- has been fully developed,  
21 so that if it's questioned later on, you've got a record  
22 of the basis for that. I don't think it's sufficient to  
23 say that because we are trustees we necessarily have the  
24 information that -- from which to make this important  
25 decision that may affect returns. But if you have the

1 data, then let's put it on the record and have your  
2 colleagues evaluate it.

3 ACTING COMMITTEE MEMBER GALLEGOS: Thank you.

4 CHAIR MILLER: Okay. Director Willette.

5 VICE CHAIR WILLETTE: Thank you. I just want to  
6 thank the staff for bringing this back, as quickly as they  
7 did, and for bringing this market study proposal forward.  
8 I think the financial implications of prevailing wage and  
9 labor peace agreements are significant, and we appreciate  
10 the effort to examine their impact on our real estate and  
11 infrastructure portfolios.

12 To move forward to defining the final scope, I  
13 want to lift up two areas for refinement that I think  
14 would make the study more effective and actionable. The  
15 first is to include skilled labor as a distinct component  
16 of the study. I think many prevailing wage mandates in  
17 California require not only higher wages, but the use of a  
18 scaled and trained workforce -- skilled and trained  
19 workforce. And we have heard testimony in the past to  
20 this Committee in previous meeting about apprenticeship  
21 programs as the foundation of that skilled labor.

22 And so I think if we don't study skilled labor,  
23 we're -- as a distinct cost and benefit factor, we really  
24 risk misunderstanding the true drivers of financial impact  
25 for our investments. I also think skilled labor affects



1 cost and performance of all these projects. We  
2 anecdotally have heard that skilled labor may have higher  
3 up-front labor costs, but research could suggest that they  
4 have higher build quality, fewer delays, fewer long-term  
5 maintenance issues. And so I think capturing those  
6 dynamics in this study would also go to really help us to  
7 our fiduciary duty to assess the long-term investment on  
8 those returns -- or the long-term returns on those  
9 investments. Sorry.

10 And then the second refinement I'm going to ask  
11 if the Board -- the Committee agrees is to limit the study  
12 scope to California. And I think why that is important is  
13 because California's prevailing wage frame is among the  
14 most comprehensive in the country. It has clear statutory  
15 guidance, consistent enforcement, and publicly available  
16 wage determinations.

17 And I think the availability and consistency of  
18 California data will lead to more reliable and actionable  
19 findings. You're not going to get the same level of data  
20 in other states. I also think a significant share of the  
21 CalPERS real estate and infrastructure assets subject to  
22 prevailing wage and labor piece requirements are in  
23 California. So aligning the scope with our actual  
24 exposure ensures that finding direct applicability to our  
25 investment decisions more likely.

1 I also think just a nationwide or multi-state  
2 approach would expand the cost and complexity, and I  
3 think -- of the study significantly without the  
4 proportionate. So focusing on California I think ensures  
5 high quality results while keeping the study financially  
6 more feasible, and maybe limiting those projections that  
7 we're seeing in this proposal.

8 I think that these two refinements will study --  
9 will strengthen the study's usefulness for us as trustees,  
10 but I'd also like Board members to be on the Committee to  
11 review the proposals and be part of the third-party  
12 selection process. So, I'm going to give that to my Board  
13 for discussion. And feel free to reply or respond, if  
14 you'd like.

15 Lots going on down there.

16 GENERAL COUNSEL JACOBS: My colleague Robert  
17 Carlin has a thought about the limitation to California.  
18 I'll let me speak -- or ask him to speak

19 SENIOR ATTORNEY CARLIN: Good morning, Board  
20 members. Ms. Willette, on thought that immediately  
21 occurred to me was that if we were to limit it solely to  
22 California, we might potentially limit the ability of the  
23 Board to have something that would apply nationwide.  
24 That's part of why we wanted to have it kind of  
25 open-ended, so I -- and this is just for the Committee's

1 consideration, but a thought would be perhaps to make sure  
2 that the study ultimately does focus on California in  
3 particular, but to not limit it in that fashion, so that  
4 we don't, in some ways, get a result back that would limit  
5 the Board's ability to apply this result more broadly.  
6 Just a thought for you all to consider while you're  
7 discussing this.

8 VICE CHAIR WILLETTE: Absolutely. So we could do  
9 something where we have, I want to say, dual measuring,  
10 but we could have California and then California plus with  
11 other ones as results.

12 SENIOR ATTORNEY CARLIN: I think that's right. I  
13 mean, my thought would be to, as much as possible, with  
14 the way we've structured this is to not tie the hands of  
15 the folks who want to -- we want to give availability for  
16 a broad array of different proposals on how to attack this  
17 problem. And so we want to -- we don't want to  
18 artificially constrain the solutions that might be brought  
19 forward is my -- is part of the reason why it's drafted  
20 kind of so open-ended.

21 VICE CHAIR WILLETTE: Sure. I appreciate that.  
22 I just think that we're not going to find the data we  
23 need. And sending someone out to collect data that  
24 doesn't exist doesn't necessarily help us, but I'm  
25 definitely open to, you know, multi-approaches. And thank

1 you. Those are my comments.

2 CHAIR MILLER: Okay. And I think we'll hear from  
3 the rest of the Board and then probably have some Board  
4 direction. So, President Taylor.

5 COMMITTEE MEMBER TAYLOR: Thank you. Thank you,  
6 Chair Miller.

7 So first of all, Tamara, thank you for the market  
8 study and the scope of work. There was one other area --  
9 I don't disagree with Ms. Willette's overview. However, I  
10 do see that we have -- we have a lot more information in  
11 California, but I think it's important. I think what we  
12 are answering to is a request from folks to try to  
13 implement this throughout our portfolio. So I think  
14 that's important to see what happens if we go out further.

15 So there's two things. Number one, I just -- and  
16 you mentioned it in two different spots. I just want  
17 to -- and the report, and the market study scope of work,  
18 excellent. I see everything that I would want in here. I  
19 want to make sure our staff hasn't -- we have enough staff  
20 just to do this part, right, along with -- and then I  
21 agree that the Board should have some process in place to  
22 interview, see the RFPs, et cetera. And I don't know if  
23 we want to -- David that's up to, if you want to do a  
24 committee, or however you want to do it. But, yeah, I do  
25 agree that the Board should have -- because this is

1 something that we are -- feel it's very important.

2           Finally, I want to make sure and I -- like I  
3 said, it's been mentioned in a couple of different places,  
4 that labor unions -- the laborers themselves, not just --  
5 not just unions, but I think that the market study should  
6 include talking to the union members. I don't -- I don't  
7 think it's complete, unless you're talking to the union  
8 members and not just the head of the unions. They have  
9 more anecdotal information, I think. So I think -- I saw  
10 labor unions, but I don't know what that meant. Did that  
11 mean union members or did that mean the head of the  
12 unions? I just think we should include -- go ahead,  
13 Tamara.

14           ASSOCIATE INVESTMENT MANAGER SELLS: Yeah. Thank  
15 you so much for your comments. You are correct, that  
16 would include all labor union trade associations,  
17 stakeholders, any of those that would be interested or  
18 have interest in the construction projects as well. You  
19 are correct.

20           COMMITTEE MEMBER TAYLOR: Yes, so this -- and I  
21 saw that you were going to do a survey, so I appreciate  
22 that. So, yeah, I think this is great, you guys. If you  
23 need more staff, you should probably bring that to the  
24 Board, so that we can help with that.

25           Thank you.

1 CHAIR MILLER: Okay. Next, I have Director  
2 Pacheco.

3 COMMITTEE MEMBER PACHECO: Yes. Thank you very  
4 much. First of all, I wanted to say thank you, Tamara,  
5 for your comments and so forth, and thank you for this  
6 overview of this market survey. I really appreciate  
7 everything you've done. I'd also like to concur with  
8 respect to Ms. Willette's comments with respect to skilled  
9 and trained apprenticeship programs. You know, it does  
10 create opportunities in California and with California  
11 residents and so forth. And it is a great opportunity.  
12 I -- for one, there's an apprenticeship program at my  
13 school, at the San Jose Evergreen Community College  
14 District, where we help train kids to go into the -- to  
15 the trades, plumbing and so forth. And it's really an  
16 awesome experience to see them. And actually, I just saw  
17 them last week graduate. So they're now going on to do  
18 their -- do great things. So it's -- apprenticeships  
19 programs really do help our economy and help California.

20 I would also concur with Ms. Willette regarding,  
21 and our Board, that, you know, with the California Impact  
22 Report that we have in November, I feel that's a great  
23 opportunity for us to highlight some of these  
24 opportunities. So like, for instance, after we -- after  
25 we've done our market survey and we've done all the

1 reporting, to supplement the California Impact Report with  
2 the material that we've acquired here. And I think that  
3 would help us give us some -- it gives us some more  
4 richness to our report, and it would provide us an  
5 understanding of California focus, because, of course,  
6 that report is on just California. So I feel that's a  
7 great opportunity.

8           And then lastly on the -- on the labor unions  
9 part, I would really be -- I also agree with Miss -- with  
10 President Taylor that that seems very vague. We should  
11 be -- it should be spelled out that, you know, we are  
12 going to be talking to the building and trades folks, and  
13 it's very specific that we reaching out to not only the  
14 ones at the State level, but also the ones in -- at the  
15 regional level, like, for instance, the Los Angeles,  
16 Orange County Building and Trades associations, the  
17 northern California ones, the Santa Clara -- Santa Clara,  
18 San Benito ones, to name a few off the top of my head.  
19 But I feel that they should be pretty well, you know,  
20 spelled out that you're going to be reaching out these  
21 folks, because these folks have the domain expertise and  
22 understanding what is really going on in their regions and  
23 provide -- and could provide incredible data and analysis  
24 for us. So speaking with SMART and all the folks that  
25 have come to us I think are also important as well.

1           So those are my comments and thank you so much.

2           CHAIR MILLER: Okay. Next, we have Frank Ruffino  
3 for Fiona Ma.

4           ACTING COMMITTEE MEMBER RUFFINO: Thank you.  
5 Thank you, Mr. Chair and thank you Ms. Sells and your  
6 entire staff who prepared this timely scope of work.

7           The question is given that this is going to cost  
8 a million plus, you know, the estimated cost, is there a  
9 potential to co-fund or collaborate with other  
10 institutional investors or perhaps government agencies  
11 that may also be interested in this research?

12           ASSOCIATE INVESTMENT MANAGER SELLS: Thank you so  
13 much for the question. I think that's always an option,  
14 but I will say that as a part of the 18-month long refresh  
15 project, we did interview six peer funds around this  
16 space. And so, you know, we could potentially look to see  
17 if any are interested there, but we didn't have a strong  
18 showing that any were looking at these practices at this  
19 granular of a level.

20           ACTING COMMITTEE MEMBER RUFFINO: It doesn't hurt  
21 to ask. Thank you, Mr. Chair.

22           CHAIR MILLER: Okay. Next, we have Director  
23 Palkki.

24           COMMITTEE MEMBER PALKKI: Thank you, Mr. Chair.  
25 I've been asked by the school employees to



1 protect their retirements. And they're one of the lowest  
2 paid groups that we represent. So, every dollar that our  
3 investments bring in is a benefit to their retirement.

4 When we're looking at some of the scope of this  
5 work, the real estate and infrastructure projects, those  
6 are not just statewide, those are international, national  
7 wide, right?

8 MANAGING INVESTMENT DIRECTOR CORR: Correct.

9 COMMITTEE MEMBER PALKKI: So for me, the more  
10 data that we can collect, whether it's the nationwide  
11 internationally, it seems to me that it would behoove us  
12 to have that data. I would encourage you to reach out to  
13 the schools. Obviously, there's a bias, because I come  
14 from education, but knowing that the research facilities  
15 at many of the universities out there have great research  
16 facilities. So hopefully, we can tap into those and  
17 collect some data from there as well.

18 I'm all for the Board being part of the RFP as  
19 well. And again, yeah, just the more data we can have to  
20 make a sound decision on this would be very helpful. The  
21 18 to 24 months is that -- do you feel that's sufficient.  
22 Should it be longer. Should it be --

23 ASSOCIATE INVESTMENT MANAGER SELLS: That's an  
24 estimate, just based on the process, because we do have to  
25 get into the contracting and procurement queue and go

1 through the interview, so it's a rough estimate. This is  
2 a novel project. To my knowledge, it's never been done  
3 before and so -- you know, with regular updates to the  
4 Board, we could keep you abreast of the progress, if, for  
5 some reason, that timeline needs to be extended.

6 COMMITTEE MEMBER PALKKI: Thank you.

7 CHAIR MILLER: Okay. And back to Deborah  
8 Gallegos for the Controller's office.

9 ACTING COMMITTEE MEMBER GALLEGOS: I would just  
10 reiterate and appreciate Ms. Willette's comment on  
11 involving the Board in these -- the developing scope of  
12 work and the process.

13 CHAIR MILLER: Okay. Thank you.

14 Anything else?

15 Okay. I'm going to try to kind of summarize what  
16 I think is the direction from the Committee via the Chair  
17 here. And folks on the Committee can help me out, if I've  
18 not got this all to their satisfaction. So I think the  
19 first thing I've got is that the Board, this Committee  
20 specifically as a Committee of the whole, would like to be  
21 involved in the RFP process. And we've done that before  
22 with other RFP processes. So I'll leave it to staff to  
23 bring that back as part of the process and then we'll  
24 likely have a subcommittee of the subcommittee, which is a  
25 Committee of the whole to participate in that process in

1 that fashion. So that's one thing.

2 I think to add to the scope to kind of define and  
3 evaluate the skilled labor, again, that's -- I think  
4 there's -- you know, over the years, I've seen plenty of  
5 academic work on the differences in cost, safety,  
6 everything of primarily unionized shops versus not. But I  
7 think what I'd really kind of pin those definitions down,  
8 so that we can really look at what those differences and  
9 definitions imply for us for a long-term investment  
10 standpoint. So I would propose adding that to the -- to  
11 the scope.

12 Doing some sort of differential emphasis or  
13 taking a look both at the aggregate data, because we're an  
14 international investor, but with a real focus on  
15 California. And potentially that could be included in our  
16 broader reports on California investing by the Board I  
17 think would be very helpful, so -- and that may give us  
18 access to additional potential interviewees, partners,  
19 data sources specific to the California marketplace that  
20 could help us in terms of that.

21 Finally, a little bit more specificity with what  
22 we mean when we -- when we reach out to labor. You know,  
23 so I'll leave it at that, but you've heard that more  
24 specificity in terms of how we're going to include labor's  
25 voice, and who we're going to talk to, and whether that

1 outreach will go beyond the representatives of labor to  
2 actual being able to hear from labor from members  
3 themselves, from workers.

4           And then finally, something -- not so much to  
5 change the scope, but just for reporting back in terms of  
6 looking at where there might be other opportunities for  
7 partnership and collaboration with other institutional  
8 investors, academic institutions, whatever it may be, who  
9 would have an interest in and would benefit from the same  
10 learnings that we may glean from this process.

11           Board members, anything else? Did I get that --  
12 okay. Jose Luis.

13           COMMITTEE MEMBER PACHECO: I would just be -- I  
14 would just want to make sure that we include the Building  
15 Trades Council and so forth as well.

16           CHAIR MILLER: Yeah, sounds good. Okay.  
17 Hopefully, that's clear enough with my mumbling through  
18 that.

19           COMMITTEE MEMBER TAYLOR: Move approval.

20           CHAIR MILLER: Okay. I think it's just Board  
21 direction. I don't think we need a motion.

22           COMMITTEE MEMBER TAYLOR: No, it's an action  
23 item.

24           CHAIR MILLER: Of, it's an action. Oh, the  
25 action. The over all item. Okay. So we'll --

1 COMMITTEE MEMBER PACHECO: Motion.

2 COMMITTEE MEMBER TAYLOR: Second.

3 CHAIR MILLER: We've got a motion by Mr. Pacheco,  
4 seconded by President Taylor.

5 Any further discussion on the action item before  
6 us?

7 Okay. The motion is to approve the market study  
8 scope, the financial impact -- for financial impact to  
9 prevailing wage and labor peace agreements for real estate  
10 and infrastructure investments as prevented -- presented  
11 by staff. Also, in light of, we've got some direction for  
12 tweaking of that. Okay.

13 No further discussion, I'll call for the  
14 question.

15 All in favor?

16 (Ayes.)

17 CHAIR MILLER: Any opposed?

18 Any abstentions?

19 The ayes have it. The motion carries.

20 So that brings us to information agenda items,  
21 starting with information Item 6a, the quarterly Chief  
22 Investment Officer report.

23 (Slide presentation).

24 CHAIR MILLER: And thank you to staff for that  
25 wonderful item we just approved.

1           Okay.

2           CHIEF INVESTMENT OFFICER GILMORE: Thank you,  
3 Chair. And thank you, Lauren. Now, we're going to do  
4 something a little bit different this time. I'm obviously  
5 going to report on the performance of the portfolio  
6 through to the end of March, but quite a lot has happened  
7 since the end of March, and it's quite intriguing. If you  
8 look at, you know, the start of the year and then you look  
9 at where the markets are today, you might not really  
10 appreciate that, because there's been a lot of ups and  
11 downs. You know, the equity market is very close to where  
12 it was at the beginning of the year. The fixed income  
13 market is also fairly similar.

14           The U.S. dollar is a lot weaker though, but I'll  
15 talk through some of those developments when we go through  
16 this -- through this section.

17                               [SLIDE CHANGE]

18           COMMITTEE MEMBER MILLER: In terms of the  
19 performance. As of the end of March, the PERF had 527  
20 billion under management. Since then, of course, markets  
21 have been stronger, so the -- that number will have risen.  
22 The fiscal year-to-date as of the end of March was 5.6  
23 percent. So on track to, you know, meeting our discount  
24 rate and probably exceeding it at that pace. And, of  
25 course, as I mentioned, the markets have been up since

1 that period of time. The main drivers were listed  
2 equities, income, and private equity. I would also note  
3 that the allocation the private assets has gone up by  
4 around three percentage points since we last reported.

5 Now, with that, I wanted to then switch to  
6 context, to talk about the global environment and some of  
7 the economic considerations, and also some of the market  
8 considerations.

9 [SLIDE CHANGE]

10 CHIEF INVESTMENT OFFICER GILMORE: Now, I've put  
11 a quick comment up here from the IMF/World Bank spring  
12 meetings. These meetings take place -- or the spring  
13 meetings takes place once every year, but the IMF/World  
14 Bank get together twice a year. Lots of people get  
15 together, lots of conferences. And it's quite a good  
16 place for capturing the zeitgeist in terms of what, you  
17 know, global economic thinkers are actually thinking.

18 And this particular most recent meeting have  
19 taken a summary from JP Morgan's conferences, and they're  
20 saying multi-domain regime change is not reality and  
21 rapidly disrupting global trade, security and alliances.  
22 We see it. We see it with tariff. We see it with what's  
23 happening militarily. We see it with what's happening  
24 with, you know, pressure on funding and so on.

25 So it's a backdrop, which we always need to be

1 thinking about when, I guess, considering, you know,  
2 investment outlook. I've also taken quite a few slides  
3 from Michael Cembalest at JP Morgan Asset Management, so  
4 thanks to them. He gave a presentation in March, which I  
5 thought was quite good, at setting or explaining some of  
6 the backdrop, you know, to what's going on now.

7 [SLIDE CHANGE]

8 CHIEF INVESTMENT OFFICER GILMORE: And the first  
9 one I'm going to put up is one that he showed looking at  
10 U.S. industry production versus GDP and consumer spending.  
11 You can see that from around 2000 or so U.S. industrial  
12 production is basically flatlined. That coincides with,  
13 you know, China's entry to the World Trade Organization.  
14 So that's kind of on people's minds that industrial  
15 production has flatlined since then, even though U.S. GDP  
16 has continued to grow.

17 [SLIDE CHANGE]

18 CHIEF INVESTMENT OFFICER GILMORE: Another  
19 consideration here is just how relatively generous the  
20 U.S. has been in terms of its trade deals with other  
21 countries. You can see a reciprocity line here. Someone  
22 actually asked me what those green dots were. They're  
23 actually European Union countries. But essentially, the  
24 U.S. is given more favorable terms than others.

25 I would also note that this consideration and



1 also, I guess, industrial production has been on people's  
2 minds for a long time. So if you go back to the early  
3 2000s, there was a bipartisan bill proposed by Chuck  
4 Schumer and Lindsey Graham to actually impose the 27 and a  
5 half percent tariff on China. So it's not a new thing, so  
6 it's been around. It's been around the treads.

7 [SLIDE CHANGE]

8 CHIEF INVESTMENT OFFICER GILMORE: The U.S. has  
9 also run a persistent trade deficit extended. Nothing  
10 much has really changed.

11 [SLIDE CHANGE]

12 CHIEF INVESTMENT OFFICER GILMORE: And the U.S.  
13 has spent -- has spent and continues to spend more on  
14 defense than its partners. But as you can see, NATO  
15 ex-U.S. is increasing its defense spending. And obviously  
16 with developments in Europe and others, I would expect  
17 those to spend -- those defense spending numbers to keep  
18 rising.

19 [SLIDE CHANGE]

20 CHIEF INVESTMENT OFFICER GILMORE: Another big  
21 consideration is fiscal. And this is really independent  
22 of the new administration. You know, both sides continue  
23 to run fairly large fiscal deficits. And you're getting  
24 to this point where you know net interest expense is  
25 rising, you know, entitlements, mandatory outlays and net

1 interest, you know, are on track to actually exceed  
2 revenues, so there's a fiscal challenge here. And also,  
3 with the current budget, which is going through the  
4 process, you know, that will continue to mean that the  
5 deficit stays at, you know, fairly elevated levels.

6 Obviously, a lot of debate about just how much  
7 additional contribution that current budget adds, you  
8 know, to debt loads. But there's uncertainty around that,  
9 because we don't exactly how much we collected in terms of  
10 tariff revenue. So tariffs will be an offset to some of  
11 that deficit. But we're looking at, you know, fiscal  
12 deficits of around, let's say, six percent of GDP for the  
13 foreseeable future. And that gets challenging after a  
14 while.

15 [SLIDE CHANGE]

16 CHIEF INVESTMENT OFFICER GILMORE: Now, I'm going  
17 back to, I guess, Econ 101 or my IMF days here, and things  
18 have to add up. So if you're running a trade deficit, and  
19 the trade deficit is the main component of the current  
20 account balance, running a trade deficit has to be  
21 financed. It has to be financed from capital flows. And  
22 there has been quite a lot of discussion around, you know,  
23 capital flows forcing the trade balance wider. There's  
24 also been this acknowledgement that if you're running a  
25 trade deficit, you need those inflows, you know, to

1 finance the deficit.

2 I wouldn't, you know, sort of highlight that, you  
3 know, the trade deficit drives the current account deficit  
4 or the current account -- or the capital account deficit  
5 or vice versa. Those two things have to go together.  
6 They must balance out. So if you run a large current  
7 account balance, or current account deficit, or a trade  
8 deficit, you have to have those capital flows coming in to  
9 finance it. It's as simple as that.

10 On the other side, I've put the current account  
11 equals savings minus investment plus government spending  
12 minus taxation. Basically, if you look at the bottom line  
13 there, this is -- this is an identity. If you look at the  
14 bottom line there, government spending minus taxation.  
15 That's the budget deficit. Essentially, if you're running  
16 a large budget deficit, you're going to have a current  
17 account deficit, unless the private sector is in  
18 recession. So unless the private sector is saving a lot,  
19 you're going to have, you know, a current account and  
20 trade deficit, if you're running big fiscal deficits.  
21 That's how the numbers work.

22 [SLIDE CHANGE]

23 CHIEF INVESTMENT OFFICER GILMORE: I also want to  
24 pass over to two economic scenarios. Now, this is a  
25 moving target. You've seen this, I guess, some months ago

1 and we kind of update it. And when I was looking at this  
2 chart just before, you know, this meeting, I was thinking,  
3 well, maybe that May 2025 "X" could actually move, given  
4 what's happening, but I'll pass over to Lauren to comment  
5 about -- to comment on the scenarios and to talk about  
6 some of the implications.

7 INVESTMENT MANAGER ROSBOROUGH WATT: Thank you,  
8 Stephen. Hello, everyone. Lauren Rosborough Watt,  
9 CalPERS Investment Office.

10 So I am going to talk around the scenarios. I'm  
11 going to talk around some of the cyclical or the business  
12 cycle effects that's impacting on the movement from  
13 February through to May. Stephen has spoken about the  
14 structural, some of the long-run impacts or secular  
15 impacts that we anticipate will occur going forward, and  
16 some of the reasons for the administration's decision. My  
17 focus is more on what is the near-term or the immediate  
18 impact and what does that mean for data.

19 And the short of it really is that a lot of it is  
20 unknown, and I'm going to speak a lot to that. As you'll  
21 know, inauguration day, the liberation day, executive  
22 orders have the potential not only to adjust in the long  
23 run, but also have raised some questions around these  
24 unspoken rules of the global economy and its interactions.  
25 And it raises uncertainty. We spoke about uncertainty

1 after what -- after the pandemic in 2020. And just a  
2 reminder on that, when I think around uncertainty and  
3 risk, risk is a known set of future outcomes and that it's  
4 quantifiable where are you, what's the probability your --  
5 in that range or where you are in that range.

6           Uncertainty is this unknown type component. So  
7 from an economic's perspective, we are, in some ways, a  
8 new world. And so, the range of outcomes could be wider,  
9 they could be moved higher, or they could be moved lower.  
10 And to give you some examples of that after the liberation  
11 day announcements, many economists were predicting a  
12 recession later this year. The vast majority of those  
13 have pulled that expectations back. There were  
14 expectations for inflation to hit potentially four percent  
15 by the end of the year. These expectations have also been  
16 pared back to around three to three and a half percent.

17           Now, in part, that's because of the changing  
18 narrative, the muddying of waters in the data, because of  
19 the administration's -- the delay in the tariff  
20 implementation, the changing of some of the rates or the  
21 reduction in some of the rates. And that in itself is  
22 causing uncertainty.

23           So when we think about the scenarios -- actually,  
24 before I do that, I just want to link through to the  
25 comment made around bonds and also in terms of the returns

1 that we saw in the last quarter. When there's a greater  
2 unknown, investors require additional compensation for  
3 investing or taking on that risk. And you'll recall on  
4 the trust level review, there's a chart showing the S&P  
5 500 and U.S. ten-year treasury bond yields, and how that  
6 relationship has changed over time.

7 And we spoke about this in the last quarterly  
8 around how that sort of is -- in some ways, denotes that  
9 stagflation type corner where both equities are falling  
10 and bond prices are falling, so bond yields are rising.  
11 Now, of course, part of the reason for the bond response  
12 is also due to concerns around fiscal largesse, which  
13 Stephen alluded to.

14 But when we think about this in terms of the  
15 schematic, we know that growth is expected to continue to  
16 decline over the remainder of this year. We know we had a  
17 very weak Q1 number. There was some technical reasons for  
18 that, so we should see some rebound come Q2, but further  
19 out, so the second half of the year. There's largely  
20 expectations for growth to decline, so growth to be lower  
21 than potential. That's to be the left side of the chart.

22 Now, the question around tariffs, of course, is  
23 we don't know around the extent, the size, or the timing.  
24 A lot of that is still up in the air. So taking that  
25 tariff impact, which tends to have an immediate impact on

1 prices and therefore inflation, there are some reasons to  
2 think that the inflation increase, if we have sticky  
3 inflation, may not be as high as originally anticipated.

4           For example, oil prices, while they've risen just  
5 recently on the most recent Israeli-Iranian conflict,  
6 still remain lower than the start of the year, and  
7 certainly lower than last year. And that tends to drag  
8 down fuel prices for the average consumer in the U.S., and  
9 therefore has a negative or a drag on inflation.

10           We know the housing component, which has been  
11 very sticky in the post-pandemic world, there are  
12 disinflationary pressures still there. And the last one,  
13 there are disinflationary pressures outside of the U.S.  
14 that, to some extent, is offsetting some of the internal  
15 stickier inflationary pressures here.

16           So overall, you can see that line. If you  
17 recall, last time, I tried to draw -- I drew a sort of  
18 sideways to upwards line. At the moment, it's looking  
19 sideways. It could still -- it's still anticipated to  
20 increase on the inflation side.

21           Just to point out that inflation there is --  
22 remains above target, the Federal Reserve's target, so  
23 certainly in that more top left-hand quadrant. So what  
24 typically do these states of the world mean for a  
25 reference portfolio. If we want to move on to the next

1 slide.

2 [SLIDE CHANGE]

3 INVESTMENT MANAGER ROSBOROUGH WATT: So I want to  
4 point out here that these models are -- or these results  
5 or returns are model driven. They're based on a reference  
6 portfolio, assuming a 70/30 percent weight.

7 Stagflationary environment, as I mentioned, is one where  
8 both bonds and equity returns are typically expected to be  
9 weak or potentially negative.

10 But as Stephen pointed out, you know, returns, in  
11 general, depend on what's happening in the environment,  
12 and that matters the starting point or the valuation  
13 starting point of asset price. Also, the size of the  
14 shock, and I've spoken around the original anticipated  
15 size of shock has been -- has dissipated somewhat, and  
16 also on the structural cycle, which Stephen mentioned.

17 So, I also wanted to point out that last quarter  
18 I spoke about a mild stagflationary environment. And  
19 these models here are not looking at a mild stagflationary  
20 environment.

21 Now, I'm giving you these qualifies for a reason.  
22 This slide, the information here is to show the direction  
23 and change of stagflationary environment on a reference  
24 portfolio relative to the other states of the world. And  
25 it's highly stylized. It is ex ante, so it's model



1 driven. We have four external providers, as well as our  
2 internal analysis for this, but it's not our projection  
3 for a portfolio, given events today. And so, if there's  
4 anything to highlight out of this, is the directional  
5 impact, relative to the other states, rather than the  
6 absolute -- excuse me, absolute size.

7           And one of the reasons why I'm putting these  
8 qualifiers in is in the U.S. we've only had three  
9 occasions over the history that we have the data for,  
10 where the economy has been in a stagflationary  
11 environment. And a sample size of three is not very  
12 large. So again, uncertainty is a -- sort of a primary  
13 theme coming through in my comments here today. It is  
14 highly uncertain around what those results may well mean.

15           I did want to leave you on a positive note. And  
16 that is these states of the world are transitory, so we're  
17 never -- we're never permanently in overheating or  
18 permanently in recession. They are transitory. And  
19 there's also positives in the current market environment  
20 relative to where market pricing is or expectations. So  
21 for example, if the Fed deems it possible, it could reduce  
22 rates at a faster pace or further than what market pricing  
23 is anticipating over the next year to 18 months. The  
24 administration's Executive Orders could adjust again, and  
25 we've seen that repeatedly. And, in fact, what you'll see

1 is the market has largely been anticipating that, which is  
2 part of why we're seeing this recovery, as Stephen  
3 mentioned.

4 And the last one is the bill, the one big  
5 beautiful bill that's looking to be passed through. That  
6 is unlikely to have a negative impact on the economy in  
7 the very short run. In fact, some of the corporate tax  
8 breaks should have a positive effect from 2026 going on.

9 So I did want to leave you on more of a positive  
10 note on the cyclical side, and also on the -- to temper  
11 perhaps some of the media rhetoric that we're seeing.  
12 What Stephen is pointing out is that we are in perhaps a  
13 regime change. The world is changing and the responses  
14 that we've seen are changing.

15 For now, the U.S. consumer still remains the  
16 driver of growth in the economy. The U.S. still remains  
17 the driver of global growth. Developments in AI are still  
18 benefiting largely to U.S. companies, and therefore to  
19 equities. U.S. regulation tends to be supportive for U.S.  
20 growth. U.S. equity -- asset markets are deep and liquid.  
21 And for now, at least, the U.S. dollar remains the reserve  
22 currency of the world.

23 And I point these out, these things, these  
24 secular change -- could well change in the future, but for  
25 now just to temper some of the media rhetoric that

1 we're -- that we've been hearing around what's happening  
2 on the ground.

3 That's it for me. Thank you.

4 CHIEF INVESTMENT OFFICER GILMORE: Thanks very,  
5 Lauren. I wanted to talk a little bit about the markets.

6 [SLIDE CHANGE]

7 CHIEF INVESTMENT OFFICER GILMORE: And Lauren  
8 mentioned U.S. performance. If you look at this chart,  
9 you can see that the U.S. equity market has way  
10 outperformed the European and Japanese markets. Now,  
11 there's another implication of that, of course. And that  
12 means that a lot of investors, domestic and offshore, are  
13 probably overweight U.S. assets, because they've passively  
14 ridden those stronger markets.

15 And that has implications when the U.S. dollar  
16 weakens. So it could lead to, you know, some potential  
17 future rebalancing of portfolios away from the U.S. Some  
18 of that may have been happened, but it's fairly marginal I  
19 think. There may have also been some currency hedging.  
20 But the U.S., as I say, has been a -- you know, a  
21 stand-out performer relative to the rest of the world.

22 [SLIDE CHANGE]

23 CHIEF INVESTMENT OFFICER GILMORE: Given that,  
24 U.S. valuations, equity valuations are quite high. And  
25 you can see that in the first shot. I've borrowed this

1 from Gerard Minack, so thank you very much Gerard for  
2 these charts. You can just see how dramatic that is. As  
3 Gerard notes that the risk of the world, or the MSCI  
4 all-country ex-U.S. has not only just broken out of this  
5 very long-term sort of lethargic range. And when  
6 valuations are reasonable high, as they are now, as you  
7 can see from the right-hand chart, the forward-looking,  
8 you know, prospective returns are lower. So we would  
9 expect, you know, forward-looking returns on U.S.  
10 equities, you know, to be somewhat lower than they are for  
11 other equities.

12 [SLIDE CHANGE]

13 CHIEF INVESTMENT OFFICER GILMORE: The things  
14 that I probably look at the most, you know, when there's  
15 so much -- so much happening, so much noise, it's very  
16 hard to understand what's the signal, what really matters.  
17 And one of the things that I think has been so powerful in  
18 driving market outcomes over the last few decades is  
19 actually been what's happened with interest rates.

20 So if you think back to the time of Volcker,  
21 interest rates were very high, real interest rates are  
22 very high, and then there was this period of, you know, 40  
23 years where interest rates came down, and that drove asset  
24 prices. So asset price rises were much stronger than they  
25 would have been if those interest rates hadn't come down.

1 But what we've seen since 2020 is a rise in  
2 rates. And here, I've plotted real interest rates. So  
3 this is the interest rate after inflation. And I've  
4 looked at it in forward space. So I've looked at what  
5 that real interest rate is for five years in five years  
6 time.

7 The reasons why I do that -- if you've got  
8 questions around that, I can go into it, but I think it's  
9 a better indicator of, you know, tendency. And you can  
10 see that rising real rates that provides a bit of a  
11 challenge for some business models. But actually from our  
12 perspective, over the longer run, it's not necessarily a  
13 bad thing, because of interest rates is higher, then, you  
14 know, longer term returns, longer term returns for us, you  
15 know, should be -- should be a bit better.

16 And the other thing I wanted to comment on was  
17 the U.S. Dollar. It's been very strong. So this here is  
18 a chart of the -- what's called the real effective  
19 exchange rate. So this is a chart looking at -- think of  
20 it as like a purchasing power parity or looking at the  
21 value of the dollar against all its trade partners. It  
22 strengthened substantially over a period of time. So  
23 there has been a bit of a pullback over the last, you  
24 know, few months, but it's fairly small in the context of  
25 what's happened over the -- over the longer term.

1           So again, you know, you could see more adjustment  
2 in the U.S. -- in the U.S. dollar through time just on  
3 valuation -- just on valuation grounds.

4           And with that, I'll pass it back to the Chair, if  
5 there are any questions.

6           CHAIR MILLER: Okay. We have President Taylor.

7           COMMITTEE MEMBER TAYLOR: Thank you, Chair  
8 Miller. I did expect to be first.

9           Stephen, great report. I'm going to go back to  
10 the very beginning. So I wanted to ask multi-domain  
11 regime change, what are we talking about?

12           CHIEF INVESTMENT OFFICER GILMORE: Here, I'm  
13 thinking about you've got things happening on the security  
14 side. So, the U.S. has been encouraging its partners in  
15 NATO to spend more. There are things like reviews of  
16 AUKUS. You've had -- obviously, you've got, you know, the  
17 conflict Russia-Ukraine. You've got all those things on  
18 the -- on the security side.

19           On the economic side, a lot of things are being  
20 thrown into uncertainty. The biggest, you know, thing of  
21 course is tariffs. So, that's a big change from the past.  
22 There are possible suggestions that there might even be,  
23 you know, taxes on capital flows. That would be, you  
24 know, quite a big change from the past. So you've got all  
25 these things, which are essentially challenges to what

1 happened in the past. You've also got those real interest  
2 rates rising.

3           So these are all important when thinking about  
4 future, you know, economic outcomes and future market  
5 outcomes. So I was just trying to get a sense that there  
6 are many, many things happening at the same time. We're  
7 trying to look what actually really matters for us as  
8 investors. Geopolitics generally has become a much more  
9 important consideration. Typically, geopolitics haven't  
10 really mattered that much for markets, unless they affect  
11 supply.

12           So if you have a -- like an oil shop for  
13 instance, that obviously can be inflationary short term  
14 and it can be depressing for growth. So they're really  
15 just trying to get that sense that there are many, many  
16 balls up in the air. And we have to try and work out,  
17 well, what matters. Do we need to change our strategy as  
18 a result?

19           Of course, that's always difficult, because the  
20 market should also be anticipating this and pricing those  
21 potential changes. So it was a shorthand way of trying to  
22 say there's a lot going on.

23           COMMITTEE MEMBER TAYLOR: All right. So  
24 multi-domain regime change. And then it says, "Speakers  
25 argued that the world is on the precipice of a new world

1 order, characterized by reduced global economic  
2 interdependence." So what you're saying, or the IMF is  
3 saying, is that they're foreseeing more countries doing  
4 what we're doing, which is pulling inward and forcing  
5 folks that we trade with, et cetera, to go through more  
6 hoops.

7 CHIEF INVESTMENT OFFICER GILMORE: Probably a bit  
8 like that. This is actually a summary from a conference  
9 that JP Morgan runs. It has hundreds of clients.

10 COMMITTEE MEMBER TAYLOR: Okay.

11 CHIEF INVESTMENT OFFICER GILMORE: So things like  
12 friendshoring, onshoring, reshoring, bring back  
13 manufacturing, those sorts of things are part of it,  
14 securing supply lines, et cetera. So yes, other countries  
15 are also looking at, you know, the security of trade  
16 arrangements.

17 COMMITTEE MEMBER TAYLOR: And the national  
18 security itself.

19 CHIEF INVESTMENT OFFICER GILMORE: And national  
20 security, yes. And you're seeing -- and you're seeing  
21 that in Europe, especially with Germany agreeing to spend  
22 more. You're seeing a change in the fiscal stance in  
23 Germany, which is, I think, quite dramatic, you know,  
24 given the history. So a lot of changes.

25 COMMITTEE MEMBER TAYLOR: So -- and I won't --



1 each and every single one of your slides has an  
2 interesting story to tell. The geopolitical story isn't  
3 really being told here, just FYI, but --

4 (Laughter).

5 COMMITTEE MEMBER TAYLOR: -- if I -- what I  
6 really want to get to is -- what is it, page eight. And I  
7 would like us as CalPERS to be more cognizant of the fact  
8 that we're using language that is politicized.

9 Entitlement spending is very politicized in this country.  
10 Calling it a social safety net spending, fine, right? But  
11 when we're talking about mandatory outlays and net  
12 interest payments, et cetera, those are things that are  
13 being talked about being cut. And some of those things  
14 like Social Security and Medicare I believe CalPERS  
15 wholeheartedly supports. And neither one of those are  
16 entitlements. They are paid for by the American people.

17 So I would encourage our Investment staff to be a  
18 little more sensitive to that, because entitlement  
19 spending is a term that is being used to demonize that  
20 spending, so -- and if we lose -- in California, if we  
21 lose Medicaid spending, that will cost our health  
22 providers more and our members more money. So we've got  
23 to -- we've got to be careful about how we talk about  
24 this. I know you're just giving us a general view of the  
25 economy, but I think it's important that we think about

1 language.

2 So I'm going to move on from there. I was a  
3 little confused -- hold on. It was page -- I wrote it in  
4 notes. Maybe it was here -- in the stagflation in May  
5 versus the February 2025. What is base case?

6 CHIEF INVESTMENT OFFICER GILMORE: Either one.

7 INVESTMENT MANAGER ROSBOROUGH WATT: So every  
8 quarter we look at what's happening in the economy and  
9 what we know is expected to happen. Then we look at a lot  
10 of the relationships -- the economic relationships, and we  
11 come up with a what's called a base case of where the  
12 economy is and where the economy is going.

13 COMMITTEE MEMBER TAYLOR: Okay.

14 INVESTMENT MANAGER ROSBOROUGH WATT: Now, that  
15 base case is predicated on information that we know at the  
16 time. So the base case has moved from Feb 2025 to that  
17 May 2025. So it's not an opinion around the  
18 administration's decisions or announcements. It's given  
19 the information that we have, what do we think is more  
20 likely than less likely to occur in the economy over the  
21 next 12 months.

22 COMMITTEE MEMBER TAYLOR: I get it, so that the  
23 boxes that we see. So then the base case was over at --  
24 closer to overheat/boom and target/potential, right? And  
25 then now in May of 2025, we're looking -- that's what I

1 didn't understand about this. We're more looking at  
2 stagflation is what we're more looking at.

3 INVESTMENT MANAGER ROSBOROUGH WATT: (Nods head).

4 COMMITTEE MEMBER TAYLOR: Huh. Okay. And then  
5 there's more risk in the inflation and recession  
6 scenarios. And am I to understand that because -- so  
7 where do we see -- we see the tariffs being said they're  
8 going to do them and then we seem them being pulled back.  
9 And then aren't we in a 90-day holding period right now?  
10 So here we go again. I'm just a little concerned. I  
11 really appreciate the very positive outview that we are  
12 very resilient -- the United States markets are very  
13 resilient. I think a lot of our members have lots of  
14 questions, and I hear it from my members, about what  
15 happens if we actually institute some of these pretty  
16 harsh tariffs? And if he sticks with the 30 percent --  
17 and isn't that -- on China, isn't that on top of what he  
18 put back in 2016 that Biden already left in. So then  
19 we're adding another 30 percent. So anyway, help me out.  
20 How does that help us or hurt us?

21 CHIEF INVESTMENT OFFICER GILMORE: Look, I think  
22 it's probably easiest to think about what's the likely  
23 expected average tariff, because the sectoral tariffs or  
24 different tariffs on different --

25 COMMITTEE MEMBER TAYLOR: Sure.

1 CHIEF INVESTMENT OFFICER GILMORE: -- countries.  
2 Looking at different commentators, you know, people are  
3 probably anticipating an average additional tariff around  
4 14 percent or so, order of magnitude. That would probably  
5 mean additional revenue, somewhere between three to four  
6 hundred, you know, billion. So think about that in the  
7 context of the -- of the budget deficit, but, of course,  
8 it's a moving target, so we don't really know. But I am  
9 imagine, you know, a 10 percent tariff across the board  
10 would not be that disruptive. It's obviously more  
11 disruptive if those numbers get a lot higher.

12 And, of course, you have to think about the  
13 inflationary effect, because you would expect there to be  
14 an up-front inflationary effect. What we've seen so far  
15 is that not much of it has really come through. So it  
16 could be the exporters compressing their margins, the  
17 importers here compressing margins. So, you know, as  
18 Lauren was saying that it's like a slow -- like a moderate  
19 version of stagflation. Some people are using the word  
20 slowflation, which is probably like an accurate  
21 description.

22 But we really don't know where we're going to get  
23 to in terms of, you know, the tariff level. But just bear  
24 in mind that, you though, the administration will be  
25 thinking about how to raise revenue. So also tariffs do

1 that. They act as a tax and so that means, you know,  
2 additional revenue as well.

3 So like I said, you know, I'm thinking that the  
4 market is anticipating an average tariff of somewhere just  
5 above 10 percent, probably around 14 percent or so.

6 COMMITTEE MEMBER TAYLOR: And because we had --  
7 if you go back to that other slide, we don't really have  
8 any tariffs on other countries, is what it looked like.

9 CHIEF INVESTMENT OFFICER GILMORE: It's limited,  
10 yes. So quite often, the U.S. would use that tariff  
11 approach as part of its foreign policy sort of outreach.

12 COMMITTEE MEMBER TAYLOR: Because we could afford  
13 it basically.

14 CHIEF INVESTMENT OFFICER GILMORE: We might get  
15 something else in return for it or maybe not.

16 COMMITTEE MEMBER TAYLOR: So I guess then, again,  
17 we have, and you talked about this just now, the tax  
18 revenue, \$300 billion. So we're looking at creating a  
19 huge deficit with what they want to do with this bill.  
20 And they're taxing not the rich to do this. They're  
21 taxing the American people. And that -- and the taxes  
22 that we would get from trade or tariffs also translates  
23 into price increases for the American people.

24 So none of these are great. And it may -- I  
25 don't know that we're including our thoughts on consumer

1 confidence on that, because if we're not having -- if  
2 people don't have health care, if you're getting taxed on  
3 more of your goods, we're already having inflation as it  
4 is, we might hit three or four percent inflation, and then  
5 more taxes on the goods that we buy. So are we taking  
6 into consideration in less than 90 days and then maybe  
7 another quarter of leeway that that's going to impact  
8 spending on consumers?

9 CHIEF INVESTMENT OFFICER GILMORE: Well,  
10 obviously when there's uncertainty, that has a very big  
11 impact on business confidence and consumer confidence, so  
12 yes, it can affect consumer behavior. But, of course,  
13 when -- you know, the possibility of tariffs is announced,  
14 as Lauren mentioned, a lot of things get brought forward.  
15 So consumption gets brought forward. So you have to try  
16 and understand that cycle as well, the timing.

17 But the other thing to be thinking about, of  
18 course, is, you know, as I mentioned, that, you know,  
19 fiscal deficits have been quite high and look to continue  
20 to be high regardless of administration. And this is at a  
21 time when there's reasonable growth. So if you come into  
22 a recession, you could expect that, you know, fiscal  
23 deficit to be, you know, substantially higher. So it's an  
24 issue. It's a challenge.

25 COMMITTEE MEMBER TAYLOR: So that becomes and

1 issue too with this big tax bill as well.

2 CHIEF INVESTMENT OFFICER GILMORE: Well, in  
3 general.

4 COMMITTEE MEMBER TAYLOR: Yeah. Well, I mean,  
5 we're where we at now -- are at now and then we're going  
6 to add about \$3 trillion, so -- and then try to take some  
7 of it away through other cuts.

8 CHIEF INVESTMENT OFFICER GILMORE: Yeah, like I  
9 think the CBO scored it at 2.4 trillion over 10 years,  
10 Lauren.

11 COMMITTEE MEMBER TAYLOR: Yeah.

12 CHIEF INVESTMENT OFFICER GILMORE: And we just  
13 don't know how much of that is going to be offset by, you  
14 know, tariffs. It could be the full amount. It could be  
15 less. But, of course, this is a -- this is the dynamic  
16 that's at play at the moment.

17 COMMITTEE MEMBER TAYLOR: Yeah. And we're  
18 seeing -- yeah. Okay. That's it for me. I'm sure I  
19 might come up with more questions as my peers ask  
20 questions. Thank you very much.

21 CHAIR MILLER: Okay. Director Pacheco.

22 COMMITTEE MEMBER PACHECO: Yes. Thank you, and  
23 thank you, Mr. Gilmore, and thank you, Lauren.

24 I'd like to ask you a question. Back on page --  
25 let's see, it's page 10 of 15, on the potential economic

1 scenarios, the hypothetical scenarios. With respect to  
2 the stagflation and the changing from the base case to  
3 the -- to now the main case, I was just curious, it looks  
4 like -- it appears that the stagflation is high. There's  
5 low growth. And what about employment with respect to  
6 that? How does that relate? Because like in the 1970s  
7 when we had stagflation, we had high unem -- we had high  
8 employ -- high unemployment, but we also had the oil  
9 crisis as well, OPEC.

10 And since geopolitical issues tend to affect, you  
11 know, the stagflation issues, if you can kind of give us  
12 some perspective on that, Lauren, if that's possible.  
13 Thank you.

14 INVESTMENT MANAGER ROSBOROUGH WATT: Yeah, happy  
15 to. And you speak directly into my comments around a mild  
16 stagflationary environment. And I liked how Stephen  
17 called it a slowfla -- slow -- I can't even say it.

18 CHIEF INVESTMENT OFFICER GILMORE: Slowflation.

19 COMMITTEE MEMBER PACHECO: Slowflation. Exactly.

20 INVESTMENT MANAGER ROSBOROUGH WATT: Slowflation.  
21 There we are. I think that's a fantastic way to describe  
22 it. The labor market today is in a very different  
23 situation for a couple of reasons. One, corporate  
24 profitability is exceptionally high. So there is scope  
25 for firms, if they want to, to hold on to labor that they



1 may not have done so back in the 1970s, for example.

2           What we're seeing in the labor market at present  
3 is we're seeing both the demand side reduce, as corporates  
4 looking ahead are more uncertain. Sentiment is quite weak  
5 and so demand for labor or employment is slowing.

6           But we're also seeing a reduction in the supply  
7 of labor. And as a result, the labor market appears to be  
8 more equally balanced than what it might have been had we  
9 not had the supply of labor side, the constraint from the  
10 supply of labor, people entering the labor market.

11           Expectations for the unemployment rate for the  
12 rest of this year is for it to rise to about four and a  
13 half percent, now from around, what, 3.94. So very modest  
14 increase in unemployment is expected. That's good for  
15 households in meaning that they're likely to keep their  
16 income going forward, but it doesn't adjust the fact to  
17 Director Taylor's comments that consumers are likely to  
18 find things more expensive and therefore have less money  
19 in their pocket to spend or can buy less items for the  
20 income that they receive.

21           The oil crisis also a very different situation  
22 today than what it was back in the 1970s. The U.S. is now  
23 a net oil exporter rather than an importer. That said,  
24 what we export is different to what we import, the type of  
25 oil. So we are somewhat still beholden to oil -- the oil

1 that we want for our cars, for example, our autos.

2           However, what we call the elasticity, so the  
3 sensitivity of the U.S. consumer to changing oil prices is  
4 much lower than what it was back in the 1970s. So that  
5 means while in the very short run, if oil prices or fuel  
6 prices go up, then the U.S. consumer will still need to  
7 buy that for driving. But in the longer run, there are  
8 alternatives, electric vehicles being one, hybrid being  
9 another, and that dissipates the effect relative to the  
10 1970s for the impact on oil prices for the U.S. consumer.

11           And recall, I'm referring to the U.S. consumer,  
12 because they are 70 percent of the U.S. economy, so the  
13 vast majority of it.

14           COMMITTEE MEMBER PACHECO: So you're saying that  
15 with respect to the oil -- like, for instance, oil prices  
16 then, they're -- in the short run, they would be high.  
17 I'm just -- if you can just give me your...

18           INVESTMENT MANAGER ROSBOROUGH WATT: So oil  
19 prices have recently increased --

20           COMMITTEE MEMBER PACHECO: Right.

21           INVESTMENT MANAGER ROSBOROUGH WATT: -- but they  
22 still remain below where they were at the start of this  
23 year. So they certainly have gone up, but they're not  
24 outsized relative to what the declines that we've seen  
25 since January.

1           The impact on the consumer, you can't really  
2 change your behavior with driving. You know, on a  
3 week-on-week basis, that's difficult to do. So the impact  
4 would be straight on the consumer's pocket, fuel prices  
5 rise, as a result of what we've seen recently. But the  
6 real oil price change that we've seen recently is very  
7 small compared to the real oil price on -- thinking about  
8 like for like in dollar terms --

9           COMMITTEE MEMBER PACHECO: Right.

10          INVESTMENT MANAGER ROSBOROUGH WATT: -- the real  
11 oil price change that occurred back in the 1970s. So  
12 there's two things, one is the price change is much  
13 smaller, at least for now, and the second one is the  
14 sensitivity of consumers to that oil price change is lower  
15 than what it was in the past.

16          COMMITTEE MEMBER PACHECO: In the '70s then,  
17 there was the -- we had the shock. We had that -- the  
18 OPEC shock. Relative to today's understanding, and this  
19 is my understanding, we have more of the geopolitical  
20 issues that are going on around the world, for instance,  
21 what's happening with Israel and Iran that's providing  
22 some, you know, uncertainty in the prices. And I'm just  
23 curious how you see that? Because I feel that the  
24 geopolitical aspects do have some effect on what -- on  
25 supply and then obviously on slow inflation.

1           INVESTMENT MANAGER ROSBOROUGH WATT: Yeah. I  
2 think mitigating, to some extent, is Saudi Arabia have  
3 been increasing their -- the amount of barrels that they  
4 have been producing or at least selling. And OPEC, of  
5 course, as you know, has a joint agreement between a  
6 number of different countries. Saudi Arabia perhaps has  
7 the largest amount of supply of oil, and therefore can  
8 influence that quite a lot. And so its behavior, which  
9 once again is difficult to predict, but it's behavior can  
10 have a large impact. For example, Saudi Arabia decided to  
11 slow down the amount of oil that it was producing and  
12 therefore selling or exporting, then that would have an  
13 outsized impact on oil prices as well, because it directly  
14 impacts on the supply of global oil.

15           COMMITTEE MEMBER PACHECO: Fantastic. Thank you,  
16 Lauren. And then just one last question on the -- on page  
17 13 of 15 on the high valuation points to the low future  
18 returns. I noticed this graph, it's very interesting, how  
19 it -- how it correlates the red and the blue. And it  
20 seems to be when you're -- when they're -- when you're  
21 really at a high level, the next year you're going to --  
22 it appeared to be, from the historical record, there's a  
23 recession. And I'm just curious that when I saw the same  
24 levels of the -- of the red part, the blue part, I just  
25 want your interpretation of what you think this means, if

1 there's any meaning here on Exhibit number 6.

2 INVESTMENT MANAGER ROSBOROUGH WATT: Yes. Could  
3 you say that again, just so I can make sure to respond  
4 appropriately

5 COMMITTEE MEMBER PACHECO: Sure. Sure. No  
6 problem. So I noticed that in the -- in the -- with  
7 respect to the average nominal total return versus the  
8 adjusted inverted leading by 10-year curve, that, you  
9 know, they parallel -- they're paralleling together. But  
10 with respect to the drops, they tend to be -- they tend to  
11 be correlated with either the -- you know, the bubble --  
12 the internet bubble or with the inter -- with the great --  
13 the financial crisis, but I'm noticing here again similar  
14 uptick and then down. I mean, are we overheating?  
15 Basically, are the high valuation levels, are they  
16 overheated? And I'm just -- that's your take on that.

17 INVESTMENT MANAGER ROSBOROUGH WATT: I wish I  
18 knew the answer to that. Let me explain. So the end of  
19 last year, you'll recall a lot of discussions around AI  
20 and the impact that had. And the equity -- U.S. equity  
21 markets were appreciating or moving higher, in part,  
22 because it was pricing forward expectations for the impact  
23 on AI on both the U.S. economy and the global economy to  
24 today. That's how equity markets, they look forward and  
25 they price back today.

1           So the -- when we think about this cape or the  
2 price over earnings, the price component was moving  
3 higher --

4           COMMITTEE MEMBER PACHECO: I see.

5           INVESTMENT MANAGER ROSBOROUGH WATT: -- relative  
6 to the earnings component. So I don't want to say today  
7 is necessarily different. I don't feel that I can also  
8 predict a recession. I don't think anyone can predict a  
9 recession.

10           The markets today feel perhaps less -- given a  
11 number of other indicators, perhaps feel less overheated  
12 than they did do last year or -- but certainly, you can  
13 see there from that asset to the adjusted price earnings  
14 line, from evaluation metrics, it still remains high  
15 relative to history.

16           COMMITTEE MEMBER PACHECO: Okay. Thank you very  
17 much. And those are my comments. Thank you.

18           CHAIR MILLER: Thank you. Next, I have Director  
19 Walker.

20           COMMITTEE MEMBER WALKER: Thank you. So as I was  
21 reading this report, and it's a lot, I was -- what was  
22 crossing my mind is then how is this going to -- as we  
23 move to the total portfolio approach, right, does this --  
24 looking at this and all the different things, does it make  
25 it -- going to that make it a lot better because of the

1 uncertainty and everything else, and our ability to move.  
2 I'd like you to talk about that a little bit.

3 CHIEF INVESTMENT OFFICER GILMORE: Look, I  
4 think -- I think the first thing is to be thinking about  
5 things in this scenario framework. You know, all these  
6 things are going on, what really matters? And I've  
7 highlighted the move in interest rates as being, you know,  
8 quite important, you know, for asset class valuations and  
9 for, you know, prospective returns. So I think that's  
10 part of it.

11 With a total portfolio approach, you're really  
12 thinking about the portfolio on a more frequent basis, in  
13 the sense of when you have a strategic asset allocation,  
14 the danger -- potential danger is that you sit rest your  
15 allocation and then you just stick with it without  
16 adapting when relative prices change.

17 So we would be looking at, you know, the  
18 scenarios, thinking about what it means for the portfolio,  
19 thinking about where that -- any of our relative views  
20 have changed. So potentially, we could be a bit more  
21 dynamic than we have been, but that's still hard, in terms  
22 of trying to work out what really matters. And even with  
23 all the stuff that's been going on, you know, it's not  
24 obvious to me that any of those things, you know,  
25 dramatically change, you know, the way we think about the

1 world. There are some things that could happen that would  
2 cause us to really revisit things.

3 So I'd say it's just -- it's a framework for  
4 thinking about what could happen. So when we have a  
5 particular portfolio, we can apply the scenario analysis  
6 and look at the potential outcomes. And it may be that  
7 we're actually uncomfortable with some of those outcomes,  
8 that would lead us to undertake some actions to mitigate  
9 some of those things we're not comfortable with. And  
10 that's just part of the total portfolio approach.

11 COMMITTEE MEMBER WALKER: Thank you.

12 CHIEF INVESTMENT OFFICER GILMORE: So it could  
13 mean, you know, adding diversifiers, for instance.

14 COMMITTEE MEMBER WALKER: Thank you.

15 CHAIR MILLER: Okay. I'm seeing no further  
16 questions. And, I just -- I really appreciate the  
17 presentation. I appreciate the discussion. I like the  
18 visual display of the data. It really helps me, because  
19 I'm kind of visual. Numbers can be a bit baffling and it  
20 helps me to understand it. It just strikes me that, you  
21 know, we could discuss and speculate for days about all  
22 the -- all the complexity of this. But ultimately, it  
23 comes down to, in my book, that constancy of purpose, and  
24 staying focused, that we're a long-term investor, and  
25 we're making fundamentally sound investments based on the



1 case for our risk appetite, the kind of investments, the  
2 balancing across the portfolio, the diversification. The  
3 fundamentals is what we have to really do right,  
4 regardless of what happens with price elasticity of demand  
5 for consumers and the regressive nature of tariffs as  
6 taxes and all that stuff that we could get really wrapped  
7 around the axle about. So thanks to you all and the team,  
8 and thanks to my colleagues for the discussion.

9 And Yvonne's last question is I think a great  
10 segue to our next item, which is 6b, asset liability  
11 management, reference portfolio design.

12 CHIEF INVESTMENT OFFICER GILMORE: Thank you.

13 (Slide presentation).

14 CHIEF INVESTMENT OFFICER GILMORE: I'll invite  
15 Michele and Scott.

16 CHAIR MILLER: You know, this might be a good  
17 time for us to take a quick break. We've been at it for  
18 quite a while. And so, what do we need, what, 10 minutes?  
19 Yeah. So we'll come back at 10:55.

20 (Off record: 10:45 a.m.)

21 (Thereupon a recess was taken.)

22 (On record: 10:59 a.m.)

23 CHAIR MILLER: Okay. Let's wander back and find  
24 our seats, everybody.

25 Okay. And before we start on the next item, I'm

1 informed that we have a couple public commenters that want  
2 to speak on 6a. I had them down for the wrong item, so  
3 we'll call them up. And for our commenters, if you'll  
4 come, we have seats/microphones down on my left down on  
5 stage left. You'll have three minutes to give your  
6 comments. Your time will start and the timer will be  
7 visible to you when you introduce yourselves for the  
8 record and start. So we'll be calling on Crystal Zermeno  
9 and Jakob Evans.

10 And just come on down, and take a seat, and the  
11 Chair will recognize you, once you're settled in there.  
12 And is Jakob in the house as well? You can come on down  
13 as well.

14 CRYSTAL ZERMENO: He's -- he was grabbing a  
15 coffee.

16 CHAIR MILLER: Oh, okay.

17 CRYSTAL ZERMENO: We thought we got switched.

18 CHAIR MILLER: Well, you go ahead.

19 CRYSTAL ZERMENO: So he'll be coming shortly.

20 CHAIR MILLER: You have the floor, whenever  
21 you're ready to start.

22 CRYSTAL ZERMENO: Okay. All right. He'll join  
23 me after. Hello. I wanted to introduce myself. My name  
24 is Crystal Zermeno. I am Coordinator for California  
25 Common Good.

1           The labor and community groups in the California  
2 Common Good network applaud CalPERS trustees' leadership  
3 and CalPERS staff for setting the goal of investing a  
4 hundred billion dollars in climate solutions, as well as  
5 the goals the fund set to get to net zero emissions by  
6 2050. And we appreciate the commitment from CalPERS to  
7 dialogue with stakeholders on the issue.

8           In March, California Common Good supported a  
9 report -- submitted a reported to CalPERS regarding the  
10 Climate Solutions Fund that outlined our analysis of  
11 information that we received from a public records  
12 request. In that report, California Common Good  
13 recommended that CalPERS adopt five core principles, which  
14 my colleague Jakob will review shortly. But we believe  
15 that these principles strengthen the intended goals that  
16 the trustees and leadership of CalPERS have set to achieve  
17 by facilitating greater transparency and more robust  
18 criteria.

19           I would like to make clear on the record that  
20 California Common Good's report does not call for  
21 divestment of fossil fuels from the entirety of the  
22 CalPERS portfolio, but rather calls for stricter criteria  
23 and transparency with regard to the investments that are  
24 included, specifically in the Climate Solutions Fund.

25           But we do remain concerned about the inclusion of

1 the world's largest emitters in that fund, even if CalPERS  
2 is counting for their low carbon initiatives. Our concern  
3 is how this moves CalPERS towards its 2030 goals and 2050  
4 benchmarks of net zero, particularly whether the counting  
5 of a portion of polluters' activities as solutions  
6 contribute to overall mitigation of the systemic risk of  
7 climate change for pension fund beneficiaries.

8           There are many other investment opportunities  
9 that can provide the Climate Solutions Fund with its  
10 desired rate of return, help address climate change, and  
11 move us towards just transition. Additionally, CalPERS  
12 has not demonstrated that the investments labeled as  
13 transition are made with criteria and accountability  
14 mechanisms that facilitate a just transition.

15           We also remain concerned about the more than 50  
16 percent of the portfolio that is not publicly traded, and  
17 therefore exempt from disclosure, and is being classified  
18 as climate solutions, absent transparent and clear  
19 expectations for external managers and strong  
20 accountability measures.

21           I'll turn it over to Jakob to talk a little bit  
22 more about the principles, but we do really greatly  
23 appreciate CalPERS trustees and staff being open to  
24 dialogue on these issues, and look forward to moving  
25 together.

1 CHAIR MILLER: Thank you for your comments.

2 Jakob, you have the floor.

3 JAKOB EVANS: Thank you. Good morning, Board  
4 members. Thank you for the opportunity to comment today.  
5 My name is Jakob Evans and I'm a policy strategist with  
6 Sierra Club California.

7 I'm here today with interest and recommendations,  
8 like Crystal mentioned, relating to the implementation of  
9 CalPERS's Climate Action Plan. We continue to applaud the  
10 long-term commitment that CalPERS has made to addressing  
11 climate change in its move to commit a hundred billion  
12 dollars to investments in climate solutions. This sum is  
13 significantly more ambitious than commitments made by  
14 CalPERS's peers, reinforcing CalPERS's position as a  
15 global leader in sustainable finance.

16 Transparency and accountability in all aspects of  
17 this initiative will be key to its success and must be  
18 integrated. California Common Good recently shared a  
19 report with CalPERS relating to the Climate Solutions Fund  
20 recommending that CalPERS adopt five core principles with  
21 regard to what investments should be included as part of  
22 the fund.

23 Those principles are, one, adopt strong  
24 science-based definitions of climate solutions. The  
25 science is clear, in order to achieve the goals of the

1 Paris agreements, above all other solutions, we must  
2 reduce emissions from coal, oil, and gas, and buildout  
3 renewable energy capacity. CalPERS should adopt and  
4 disclose its framework for evaluating climate solutions in  
5 line with the best available science.

6 Two, exclude companies on the Carbon Underground  
7 200 list. The world's largest polluters have no place  
8 listed among climate solutions.

9 Three, exclude companies that have no credible  
10 transition plan. Transition finance will play a pivotal  
11 role in reducing emissions, but poses significant risks of  
12 greenwashing, and must be approached with strong  
13 guardrails.

14 Four, disclose investments in all asset classes  
15 and methodology annually. As the fund evolves, CalPERS  
16 should disclose its current investment strategy, including  
17 investments across all asset classes, including public and  
18 private investments. And five, commit to ongoing  
19 engagement with CalPERS plan participants, and  
20 stakeholders to share updates continue refining best  
21 practices.

22 Plan participants and stakeholders should have  
23 regular opportunities to learn more about CalPERS's  
24 sustainable investment approach and to provide feedback.  
25 Climate change is already impacting Californians and the

1 crisis requires an all-hands-on-deck approach commitment  
2 to ensuring as robust a response as possible. We  
3 appreciate the Board's staff's interest in dialogue on  
4 these points and look forward to discussing how the  
5 Climate Action Plan can become robust and transparent.  
6 Thank you.

7 CHAIR MILLER: Thank you for your comments.

8 Okay. With that, we'll move on to Item 6b, our  
9 asset liability management reference portfolio design and  
10 active risk limits discussion.

11 (Slide presentation).

12 CHIEF INVESTMENT OFFICER GILMORE: Thank you.  
13 Thank you, Chair.

14 [SLIDE CHANGE]

15 CHIEF INVESTMENT OFFICER GILMORE: I just will  
16 provide some context again for what we're going to talk  
17 about today. As you -- as you all know, this is all  
18 leading up to a decision for the Board in November, where  
19 we're going to be recommending a proposed reference  
20 portfolio, active risk limits, and so on. So this is  
21 another education session, which is building up towards  
22 that date. We'll also have an education session at the  
23 July off-site. And the first reading will take place in  
24 September.

25 So with that context --

1 [SLIDE CHANGE]

2 CHIEF INVESTMENT OFFICER GILMORE: -- I'll move  
3 through to highlight the things we will be focusing on  
4 today. One is the reference portfolio design. We'll also  
5 be looking at return expectations and we'll do a bit of a  
6 comparison there. And we will also discuss setting active  
7 risk limits and then look a little bit -- look at adding  
8 value from taking that active risk.

9 [SLIDE CHANGE]

10 CHIEF INVESTMENT OFFICER GILMORE: So just to  
11 remind people the reference portfolio design and purpose.  
12 The aim is actually to have something that's fairly  
13 simple, that expresses, you know, the Investment Committee  
14 and Board's, you know, risk appetite. We can use that as  
15 input to setting forward return expectations, and  
16 that's -- it can be a benchmark. It's a simple benchmark  
17 to work out whether the team has done a good job relative  
18 to the alternative of just a very simple passive  
19 portfolio.

20 Now, the characteristics are that, you know, this  
21 should be an easily accessible, and investable, and simple  
22 portfolio. And that really means drawing on public market  
23 assets and also assets that are such illiquid for our  
24 size. We also want it to be just operationally easy to  
25 do. So that's, you know, the backdrop. We've discussed



1 those things before, but this is really just a recap.

2 [SLIDE CHANGE]

3 CHIEF INVESTMENT OFFICER GILMORE: When we look  
4 in more detail at just what components, you know, should  
5 comprise the portfolio, we're really focusing on, you  
6 know, equities and bonds, and we've done that all the way.  
7 In terms of equities, you know, we're coming to the view,  
8 of course, that we should really be looking at a market  
9 cap weighted global equity index. It's most -- it's  
10 commonly used. It's market efficient. You know, it's  
11 large, you know, low cost. So that's really where we're  
12 focusing in terms of equities.

13 Bonds, we had probably more debate internally  
14 around what the benchmark should be. On the one hand --  
15 I'm an economist. I've got to say on the one hand. On  
16 the one hand, you know, we have long duration liabilities,  
17 and you might think that we would want a bond index that  
18 was long duration. But given our size, we didn't think  
19 that was really appropriate. And we thought we really  
20 need to look at something which is, you know, more  
21 diversified across maturities.

22 We could also have thought about having something  
23 other than U.S. treasuries, but really this is thinking  
24 about, you know, the safe asset. For the most part, U.S.  
25 treasuries have acted as a safe asset. There, I guess,

1 have been short periods of time when that may not have  
2 been the case. But for the most part, we viewed that as a  
3 safe asset. So we're looking at a diversified spectrum of  
4 maturities for U.S. treasuries, but we'll come back with  
5 more details as we go on. When it comes to the specific  
6 construction, you know, we'll talk about that, you know,  
7 in more detail, but not today.

8 [SLIDE CHANGE]

9 CHIEF INVESTMENT OFFICER GILMORE: Now here, I  
10 want to show return expectations. And this is something  
11 we do spend a lot of time focusing on. You know, the  
12 Investment Committee is always very interested in the  
13 capital market assumptions. Historically, we've tended to  
14 produce point estimates. We've taken a market survey and  
15 we've given on the Investment Committee, the -- an average  
16 of that survey.

17 But I think it's probably richer to be looking at  
18 the range of estimates that come out from those surveys  
19 and also to be looking at where the internal team  
20 forecasts, you know, returns to be, and where our  
21 consultant Wilshire forecasts that.

22 And we've also added another component here.  
23 We're looking at historically at, you know, 20-year  
24 forward-looking returns, but we've also added an  
25 equilibrium expectation. So you think of that as like a

1 forever expectation of where those returns will be. What  
2 I would say is that the 20-year, you know, capital market  
3 assumptions, there's a pretty broad range of views. But I  
4 would note that when it comes to the -- you know, the  
5 median of the survey and their own views are very close,  
6 you know, across most of those, you know, asset classes,  
7 and also it out to be very similar for the different  
8 reference portfolio mixes.

9 I would also note that the equilibrium, you know,  
10 tends to be a bit higher on average than the 20-year  
11 forward-looking returns. That's basically telling you  
12 that people think that current asset pricing is relatively  
13 high. But as I say, I think the range approach is  
14 actually a richer way of looking at these returns, rather  
15 than getting fixated on a -- on a single number, but, of  
16 course, we need to use those numbers.

17 [SLIDE CHANGE]

18 CHIEF INVESTMENT OFFICER GILMORE: Now, I've  
19 also, you know, wanted to, you know, bring in the concept  
20 of active risk, because the Investment Committee and the  
21 Board have given management quite a lot of discretion in  
22 terms of varying the portfolio. So we can vary the  
23 invested amount in various assets classes. I've mentioned  
24 before in equities we can vary by plus or minus seven  
25 percent, private equity plus or minus five, bonds plus or

1 minus six. And we wanted to have a simpler way of doing  
2 that. And we wanted to look at it versus a reference  
3 portfolio.

4 So let's say we, you know, had our reference  
5 portfolio of 70/30, which is approximately what we have  
6 now. If did that, any decision we made to invest in  
7 something outside the reference portfolio would add active  
8 risk. So it's very straightforward. It's very clean.  
9 So, you know, the Board could easily see, okay, where has  
10 the team deviated, where is it taking risk, where has it  
11 chosen to taken risk? And you could ask us why we've  
12 chosen to take that risk. We should be explaining it.

13 So those moves will be made to hopefully generate  
14 additional return, or to reduce risk, or a combination of  
15 both of those, but it should be clear about where we've  
16 deviated, and how much risk that adds, and you should have  
17 a good understanding for why we've made that active  
18 decision to deviate.

19 [SLIDE CHANGE]

20 CHIEF INVESTMENT OFFICER GILMORE: This page  
21 maybe we'll spend a little bit of time talking about. It  
22 shows a whole lot of numbers and it's quite a busy page,  
23 but I think quite an important page. It shows at the far  
24 right hand end, our assessment of the maximum discretion  
25 we could use based on the delegations that the Board has

1 given us. That's that old bright red vertical line. Now,  
2 we're not going to be asking for as much discretion as  
3 you've already given us. We think we can operate  
4 comfortably inside that.

5           If you go to the very left-hand side of this  
6 chart, or this visual, you can see the current actual  
7 tracking error versus the SAA benchmark. That's what gets  
8 the most focus, because we can control that. That  
9 actionable tracking error versus the SAA benchmark is  
10 currently around 15 basis points. So it's tiny compared  
11 with what we could be doing.

12           Now, technically, the actual tracking layer or  
13 limit versus the SAA is a hundred basis points. But  
14 practically, we can't get that because there are  
15 sublimits. So, on global equities, for instance, there's  
16 a sublimit of 50 basis point, but that's relative to the  
17 equity allocation, so we can't get to the 100. If you  
18 look at the current portfolio versus the reference  
19 portfolio, you'll see that that active risk we estimate is  
20 somewhere around 230 basis points. That's quite a bit  
21 higher than what you see reported currently, because we're  
22 reporting the active risk relative to the SAA -- the SAA  
23 benchmarks. But we would expect to take a bit more risk  
24 than we're currently using in the portfolio and we've  
25 given that anticipated range.

1           We haven't been precise in terms of those  
2 numbers. You'll also see down at the bottom -- to the  
3 bottom horizontal blue bar, we've looked at what we expect  
4 to make by taking active risk. And we just kept it very  
5 simple here. We've looked at what we refer to as an  
6 information ratio of 0.2. So this is like an excess  
7 return from taking risk. We just use that on a linear  
8 fashion, so the more active risk we take, the higher the  
9 active return we would expect to generate.

10           I don't know if I wanted -- if you have any  
11 questions on this particular chart before I move on,  
12 because there's a lot of in there.

13           CHAIR MILLER: Yes. I've got Director Pacheco.

14           COMMITTEE MEMBER PACHECO: Yes. Thank you, Mr.  
15 Gilmore. This is very, very good actually. So I really  
16 do appreciate you how you would distribute the current  
17 actionable tracking error, which is the 15 basis point  
18 being less than the 100 of the policy band. And then how  
19 you liberated -- elaborated on the anticipated operating  
20 range under the TPA. I'm just curious, if we do go into  
21 this new -- this new operating order, what would happen --  
22 what's going to happen to the old system? Are we -- are  
23 we still going to be looking at that or -- I mean, how are  
24 we going to look at active risk in terms of that? I'm  
25 just -- if you can elaborate, sir.

1 CHIEF INVESTMENT OFFICER GILMORE: Well, the aim  
2 will be to look at the actual portfolio versus the  
3 reference portfolio and to give the Investment Committee a  
4 summary measure of how much active risk that equates to.  
5 So it's going to be a much cleaner way of doing things,  
6 because right now, you know, the focus is on this  
7 actionable tracking error, which is -- which is tiny.  
8 There's far less focus on the active risk calculation for  
9 the whole portfolio. But what will happen is, you know,  
10 more of this active risk will come -- sorry, more of this  
11 measured active risk. It's not actually more actual  
12 active risk. More of the measured active risk will come  
13 from the credit exposures and from real assets.

14 COMMITTEE MEMBER PACHECO: Some because in the  
15 current model -- if I recall, the current model does not  
16 take into account the private markets, am I correct, sir?

17 CHIEF INVESTMENT OFFICER GILMORE: It does. I'm  
18 hesitating, because if you think about things like private  
19 equity, about benchmark to listed equity, so there's some  
20 active risk, but what I'll do is I will ask the author of  
21 this particular page, which I really like, to come up and  
22 speak.

23 COMMITTEE MEMBER PACHECO: Thank you.

24 CHIEF INVESTMENT OFFICER GILMORE: Michael Krimm.

25 INVESTMENT DIRECTOR KRIMM: Hi. Michael Krimm

1 from the CalPERS team. So, I think the question was what  
2 changes and whether we would still have the old order, so  
3 to speak?

4 COMMITTEE MEMBER PACHECO: Yes.

5 INVESTMENT DIRECTOR KRIMM: Maybe the way to  
6 think of it is in terms of transparency, you would have  
7 everything you have under the old order, plus a lot more  
8 around it, in terms of the metric. So right now, we have  
9 this actionable tracking error metric as our, you know,  
10 unified way to measure active risk in only the public  
11 markets, and from our allocation. So it's a narrow  
12 metric. It's very precise, because it's very easy to  
13 measure that.

14 But what we do not have a unified metric to  
15 capture is everything else we do that is active, so -- or  
16 that is active versus a reference portfolio. We are  
17 managing that. We are governing that. There are policy  
18 constraints around that. It's -- there's a myriad  
19 constraints obviously governing all those pieces, but  
20 there's not a single number that adds them together.

21 And so what this is is essentially a new metric  
22 active risk that captures, you know, roughly, but  
23 quantifies the impact of all those things we're already  
24 doing versus a reference portfolio. And the actionable  
25 precise thing is one little piece of that. And, of



1 course, we can always Zoom in on that in the future.

2 COMMITTEE MEMBER PACHECO: That is -- that is  
3 quite impressive then, because that's what -- you know, as  
4 we -- as you articulated very well, the old method, the  
5 method that we currently use only focuses on the public  
6 markets. And now, this new metric would focus on  
7 everything else that we haven't captured? And, yes, that  
8 would be a lot more transparency and would us much more  
9 understanding of our portfolio over time. And I think  
10 that's the goal, correct?

11 CHIEF INVESTMENT OFFICER GILMORE: Absolutely.

12 COMMITTEE MEMBER PACHECO: Very good then. Well,  
13 that's excellent then. I think that's -- those are my  
14 questions. Thank you for elaborating and thank you for  
15 providing this understanding.

16 CHAIR MILLER: Okay. Director Rubalcava.

17 COMMITTEE MEMBER RUBALCAVA: Thank you for this  
18 presentation. And I think it was -- your memo was very  
19 revealing on the chart here, where you state that on the  
20 new approach, TPA, the Board is not -- doesn't have to  
21 give you -- management more discretion, because you have  
22 it. However, we do have to pick -- I mean, there will be  
23 more reporting, I understand it, but then we'll be  
24 comparing it to the old SSA benchmark, but also a  
25 reference portfolio that we have to pick still, right?

1 CHIEF INVESTMENT OFFICER GILMORE: (Nods head).

2 COMMITTEE MEMBER RUBALCAVA: And I know you  
3 haven't got there, but you list four of them. But this --  
4 and so I'm going to ask -- when we get to that, I'm going  
5 to ask you if they're all -- like something Scott once  
6 said, the whole thing about you give us four options.  
7 Does that mean they're all reasonable? I mean, they  
8 can -- I mean, you had two outliers before for some -- you  
9 know, so you can -- but now you have four new. So are  
10 they all reasonable? That's another question not for  
11 right now.

12 But the statement came out right now and I had it  
13 underlined, because it was your memo, that the key  
14 underreaching metric is this total return. And so, I  
15 mean, we -- I need to -- I need to understand. I had to  
16 Google it. Where is it? I'm getting my notes confused  
17 here. But back to the chart, because you brought in  
18 this -- it's the one that was in yellow. Not this one,  
19 the one before it, where I noticed that Wilshire has a  
20 lower expectations on the 20-year -- here. Thank you --  
21 on the equilibrium, that's what it is, equilibrium.

22 But I thought it was very telling. I'm not sure  
23 what it means, but Wilshire was our consultant. There's a  
24 little triangle. They're constantly on the 20-year range,  
25 below the internal projection or assumption, but yet on

1 the equilibrium, Wilshire is above the internal assumption  
2 expectation. So can you explain why looking at 20 years  
3 would give us a very different picture than -- why  
4 introducing this equilibrium would give us a very  
5 different perspective?

6 CHIEF INVESTMENT OFFICER GILMORE: Well, there  
7 are a couple of things there. I think there is a  
8 reasonable range of return expectations. So even over a  
9 20-year period, what we think might be the return over 20  
10 years today could actually prove to be quite different.  
11 So there is a range of expectations. And so when it comes  
12 to, let's say, the difference between someone's expected  
13 return over 20 years versus equilibrium, it's really  
14 primarily, probably going to be driven by thoughts on  
15 current valuations and how relatively expensive things are  
16 today. And people's views on that will vary.

17 So I think, you know, the main takeaway here is  
18 that, you know, both Wilshire and the internal team have  
19 prospective returns, which are well within the range that  
20 we see from others. They're not outliers. So I  
21 wouldn't -- I wouldn't read too much into those -- into  
22 those differences.

23 I -- you know, it would be normal for people  
24 internally also to have different expectations. And I  
25 think it can be very helpful to maybe drawback the curtain

1 and give the Investment Committee and the Board an  
2 understanding of just how these things are derived,  
3 because there's a danger that it appears like a black box.  
4 You just see these numbers and it can be quite helpful, I  
5 think, just to go through how these things are derived.  
6 So, you know, my intention is to do that in July, as  
7 obviously we're going to be focusing on education and  
8 reporting. But one of the things we will be reporting is  
9 return expectations.

10           So I think, you know, it's probably quite helpful  
11 just to step aside to say, okay, these are expectations.  
12 How do we derive them? And so I plan to do that. And  
13 then you can see that each of those steps, there is a  
14 range of possibilities, right? So there's judgment  
15 involved. So this is all part of the process of just  
16 saying, look, we've got to be reasonably humble here.  
17 We're doing our best to forecast these returns, but  
18 there's a range of reasonable outcomes. And the  
19 equilibrium one, yeah, I think about it as like a very  
20 long or horizon or forever, where you're not taking into  
21 account the starting point in terms of current valuations.

22           So if there's big difference between the  
23 equilibrium and, you know, someone's forecast for the next  
24 20 years, then it really comes down to their thinking  
25 about current valuations versus what a long-run reasonable

1 valuation would be.

2 COMMITTEE MEMBER RUBALCAVA: So this is where  
3 your Investment Principle about long horizon being an  
4 advantage comes to play, I guess.

5 CHIEF INVESTMENT OFFICER GILMORE: Well, yes.  
6 Yes, could be thinking about it.

7 COMMITTEE MEMBER RUBALCAVA: Thank you. Looking  
8 forward to discussion on the reference portfolio mixes.  
9 Thank you.

10 Thank you, Mr. Chair.

11 CHAIR MILLER: Okay. Thank you. I have no  
12 further comments or questions from the Board, and  
13 appreciate the presentation.

14 CHIEF INVESTMENT OFFICER GILMORE: There's a few  
15 more.

16 CHAIR MILLER: Oh, there's more. Okay. Keep  
17 going.

18 (Laughter).

19 CHIEF INVESTMENT OFFICER GILMORE: I just -- it  
20 just stopped part way, because I thought that that  
21 particular graphic was --

22 CHAIR MILLER: Okay.

23 CHIEF INVESTMENT OFFICER GILMORE: There's a lot  
24 of content there.

25 I also wanted to show just what happened if we

1 moved from one asset class to another, in terms of the  
2 active risk contribution. So if we added one percent to  
3 equities and fund it out of treasuries by selling treasury  
4 bonds, we're running 23 basis points of active risk. And  
5 you can just see the list there for the other potential  
6 changes, a switch from, you know, they say going into  
7 private equity, funding out of equities. It's actually a  
8 fairly small contribution to active risk. So we can do  
9 that, you know, across all the various asset classes.

10 [SLIDE CHANGE]

11 CHIEF INVESTMENT OFFICER GILMORE: This here is  
12 quite important, because if you look at the prospective  
13 returns based on the reference portfolio, it doesn't --  
14 those returns don't get us to our discount rate. But, of  
15 course, we're -- we would be deviating from the reference  
16 portfolio. We'd be taking active risk. We'd be making  
17 decisions around specific asset classes. We'd be taking  
18 on some illiquidity. We would expect to be generating  
19 additional risk. From that asset class selection, you  
20 know, from the complexity of the portfolio, illiquidity,  
21 we would be expecting to add something like 25 to 80 basis  
22 points depending on how much active risk we took, and  
23 also, you know, there's a potential additional add  
24 through, you know, selection of good managers, just timing  
25 those investments, et cetera.

1           So when you add it all up, we'd be looking at,  
2   you know, these return ranges for those reference  
3   portfolios that we've highlighted. And to Director  
4   Rubalcava's comment, we have narrowed the range of  
5   reference portfolios here. When we last presented this,  
6   we looked at a 50/50 all the way up to a 90/10, but we  
7   heard the Investment Committee, you know, express a  
8   reasonable tolerance for risk. We thought, you know, the  
9   50/50 was just too low, and we thought the 90/10 was  
10   probably too high in terms of risk terms, because we are  
11   required to be thinking about diversification amongst  
12   other things. So we've narrowed down to what we think is  
13   a more reasonable range of potential reference portfolios.  
14   And obviously, we do the first reading in September, and  
15   then November we'll be very specific about deciding on a  
16   particular reference portfolio.

17                           [SLIDE CHANGE]

18           CHIEF INVESTMENT OFFICER GILMORE: Here, I wanted  
19   to highlight the potential return pick up from choosing  
20   private market assets. So again, we see the range of  
21   reference portfolio returns. And we're looking at what we  
22   could get in terms of additional value-add, same risk,  
23   absolute terms from just, you know, choosing the right --  
24   the right asset classes. So again, you know, those  
25   portfolio returns, you know, would be above or consistent

1 with the discount rate. That's just simply the asset  
2 class selection, before we've added any other value from  
3 choosing the right managers, et cetera.

4 [SLIDE CHANGE]

5 CHIEF INVESTMENT OFFICER GILMORE: I wanted to  
6 also show you this. And again, thank you to Michael for  
7 coming up with this visual. One of the areas where we've  
8 done a lot of work is on liquidity management. That  
9 should be an advantage for us, you know. Given our size,  
10 there will be times when we get paid more for deploying  
11 that liquidity. We've done a little bit of that, but I  
12 would like to see us using the balance sheet a bit more  
13 actively to take advantage of those times when the reward  
14 for liquidity is high.

15 And what we've done here is to show that, you  
16 know, at the outer level there's zero tolerance for  
17 missing a pension payment or a contractual obligation.  
18 There's also an operating range, like a zone of comfort,  
19 which we wouldn't really want to get into. And the actual  
20 portfolio liquidity use will be somewhere inside that.  
21 We'll come back to you through time and show you metrics  
22 around how we think about those numbers, but I just wanted  
23 to, you know, show you this visual, in terms of, you know,  
24 how we think about liquidity in the context of the  
25 portfolio.



1 [SLIDE CHANGE]

2 CHIEF INVESTMENT OFFICER GILMORE: And reporting.  
3 We've talked a little bit about that. That's the question  
4 that came up on what the IC would see. But there are a  
5 range of things here. I think at the highest level, you  
6 want to know that we've done a good job relative to the  
7 simple alternative, you know, the total returns, you know,  
8 versus the reference portfolio. We'd be looking at the --  
9 you know, the actual strategy performance in the PERF  
10 versus the reference portfolio strategy. We're looking at  
11 the proxies, the benchmarks, and we'd also look at  
12 industry standards for the various investment strategies  
13 we've used.

14 And in terms of reporting the risk metrics, and  
15 scenarios, and so on, there's a range of things that you  
16 would expect to see, you know, the total risk, the active  
17 risk, equity market sensitivity. And here, I'm thinking  
18 about an equity market beta for the portfolio, which is  
19 going to be the -- you know, the biggest factor, when  
20 we're looking at the factor attribution, the portfolio,  
21 looking at liquidity, operations, and the sustainable  
22 investment, especially given, you know, how we're tracking  
23 towards our 2030 objectives, looking at counterparty risk  
24 as well.

25 [SLIDE CHANGE]

1 CHIEF INVESTMENT OFFICER GILMORE: And here, I've  
2 put some more numbers. In case anyone is wondering, these  
3 things don't add up, because there's a covariance  
4 relationship between the various asset classes, but it  
5 gives you an idea of where the risk would be coming from  
6 in a reference portfolio context. And you can see much of  
7 it comes from income -- level fixed income will be  
8 benchmarked against treasuries rather than against those  
9 more defined subasset class benchmarks. Obviously, you  
10 know, private equity is a big user of active risk, and  
11 real estate as well.

12 [SLIDE CHANGE]

13 CHIEF INVESTMENT OFFICER GILMORE: And again,  
14 I'll just leave you with that timeline. Thank you, Chair.  
15 That was the last slide.

16 CHAIR MILLER: Okay. I've got Director Ortega.

17 COMMITTEE MEMBER ORTEGA: Thank you. Thank you,  
18 Mr. Gilmore. I have a question about if the reference  
19 portfolio is set below the discount rate and you make up  
20 the difference through the active risk, as I think I  
21 understood the presentation here, and then there's this  
22 slide about the reporting and measuring back against what  
23 the expectations are there, what is the step that you take  
24 if the active risk is not making up that difference?  
25 Because it seems to me that there's a potential then that

1 you're -- if you do that over a long term, and it's not  
2 making up the difference, you're potentially underfunding  
3 the liabilities.

4 CHIEF INVESTMENT OFFICER GILMORE: Well, in the  
5 end, we're beholden to what the market is offering, in  
6 terms of prospective return. Fortunately, I don't think  
7 that's an issue for us at the moment, because when we look  
8 at reasonable return expectations and what we can get  
9 through active risk, we feel, you know, reasonably  
10 confident right now that the prospective returns are  
11 sufficient to clear the discount rate. If it didn't clear  
12 the discount rate, that's a different set of discussions.

13 COMMITTEE MEMBER ORTEGA: Yes. And I get that.  
14 And it's not that much different than a traditional ALM  
15 process.

16 CHIEF INVESTMENT OFFICER GILMORE: Absolutely.

17 COMMITTEE MEMBER ORTEGA: But what I'm asking, I  
18 guess, is what's different here is you're reporting back  
19 on active risks that are choices made by the staff  
20 versus --

21 CHIEF INVESTMENT OFFICER GILMORE: Absolutely.

22 COMMITTEE MEMBER ORTEGA: So what happens when  
23 that doesn't match up is what I'm asking.

24 CHIEF OPERATING INVESTMENT OFFICER COHEN: Let's  
25 have --

1 CHIEF EXECUTIVE OFFICER FROST: Scott.

2 CHIEF OPERATING INVESTMENT OFFICER COHEN:

3 -- Scott chime in, since this is his domain, in  
4 terms of advising the Board on an appropriate discount  
5 rate.

6 CHIEF ACTUARY TERANDO: Yeah. So I think there's  
7 a number of different considerations to consider. Like I  
8 say, your concern -- you have the reference portfolio, you  
9 have the active risk, and that comes underneath the  
10 discount rate. You know, choices, you know, you're -- the  
11 Board would have several choices. One, straight out, just  
12 drop the discount rate. Another one would be stay with a  
13 particular reference portfolio and add additional active  
14 risk to get up to the discount rate. And then the third  
15 option would be some combination of change your reference  
16 portfolio and adjust your active risk to get to the  
17 discount rate.

18 So there are, you know, several choices and  
19 options that the Board is going to have available stemming  
20 from changing the discount rate, changing active risk, and  
21 changing the reference portfolio.

22 COMMITTEE MEMBER ORTEGA: I think I'm asking a  
23 slightly different question. So I understand the Board  
24 would have those choices. Those are the same choices that  
25 exist under an ALM. If the --

1 CHIEF ACTUARY TERANDO: Correct.

2 COMMITTEE MEMBER ORTEGA: -- market is not  
3 meeting the assumptions that were expected, we would have  
4 to reassess that at a point in time.

5 What seems to me to be different here is the  
6 active risk is something that we're asking the staff to  
7 make choices about versus the ALM, where the Board is  
8 taking an action and saying here is where all the buckets  
9 are. So, the market is going to give what it's going to  
10 give. I get that. But at some point, the Board would  
11 need to hear that the active risk is not achieving the  
12 outcome. And it feels to me that's a slightly different  
13 kind of triggering of a new process under this total  
14 portfolio approach than what we have with an ALM process.  
15 So I'm asking that question, what's going to trigger us  
16 having that conversation that maybe this -- the  
17 portfolio -- the reference portfolio is incorrect, the  
18 active risk is not going to make up the difference? What  
19 do we do then and what's going to trigger that discussion  
20 under the TPA versus an ALM process.

21 CHIEF OPERATING INVESTMENT OFFICER COHEN: Yeah,  
22 our vision is to continue to have the ALM process every  
23 four years with the two-year check-in. So I think you'll  
24 have a better sense of as we go along that there may be an  
25 issue based on the clearer reporting that we've talked

1 about, but you'll still have the two-year, four-year  
2 check-in that you have today.

3 COMMITTEE MEMBER ORTEGA: Okay. So TPA or ALM  
4 you still have that same kind of checking in, how are we  
5 doing as a -- against what our assumptions were?

6 CHIEF OPERATING INVESTMENT OFFICER COHEN:  
7 Correct.

8 COMMITTEE MEMBER ORTEGA: Okay.

9 CHIEF INVESTMENT OFFICER GILMORE: I think the  
10 most important thing there would be you want to make sure  
11 that the reference portfolio still reflects the risk  
12 appetite that --

13 COMMITTEE MEMBER ORTEGA: Right.

14 CHIEF INVESTMENT OFFICER GILMORE: -- that the  
15 Board has. So that needs to be done on a regular cycle.  
16 For instance, you know, other organizations might do that  
17 every five years. It could be every four years. I know  
18 others that would have, you know, looked at it more  
19 frequently, so that will still happen.

20 I would like to think that you will have the data  
21 to be monitoring this on a more active ongoing basis as  
22 well. So in some senses, it's probably going to be more  
23 immediate. What I would say though is like all of these  
24 decisions, if the reasonable forward-looking returns  
25 aren't there, the challenges, if we end up taking more

1 risk, when the reward for risk is low, we end up being  
2 procyclical, so we need to think about the risk of that as  
3 well.

4 But I think the key thing is there will be  
5 regular reviews, and, you know, the full review every four  
6 years, interim every two years. You'll have better data,  
7 more information on a more frequent basis than that. So,  
8 you know, you can -- you can act or form -- form a view.

9 I would say also that you can change the active  
10 risk, that, you know, is, you know, given to -- given to  
11 the -- you know, to the team. So at some point -- you  
12 know, obviously, November, we will ask you for an active  
13 risk limit. You will be able to judge how much active  
14 risk we're talking at any point in time. And you may  
15 think that we're not taking enough or you may think  
16 we're -- obviously not taking too much, because we'll be  
17 capped on that, but you can question us as to why we're  
18 taking particular levels of active risk. That's going to  
19 be much more transparent.

20 CHAIR MILLER: Okay. Thank you. I have no more  
21 requests to speak and I appreciate the presentation. I  
22 also -- one of the ways I kind of look at this is that  
23 that aspect of more information, more transparency, more  
24 accountability for both staff, and management, and us as  
25 fiduciaries, because all these forms and categories of

1 risk existed in the existing model, but we were really not  
2 really articulating our risk appetite in a -- in a very  
3 specific, kind of, well articulated way to staff. And it  
4 was hard, I think especially for stakeholders, to have a  
5 real sense of where we were with that.

6 I mean, it was pretty easy to see how we would,  
7 you know, put this in this bucket, and this in this  
8 bucket, and this -- and then have these expectations, but  
9 we weren't really having that fulsome discussion of what  
10 are the risks and what is our risk appetite on behalf of,  
11 you know, the system and our members out there. And I  
12 think this will give us a much better understanding as we  
13 go. It will make it more clear where we sit versus that.  
14 And I think it should ultimately I'm hoping be much more  
15 transparent, clear, and understandable to our stakeholders  
16 as well, because that risk discussion is really where we  
17 got a lot of our feedback from our members is, you know,  
18 they're worried about, you know, whether we're really  
19 making sure that those benefits will be there for them and  
20 that we're not going anywhere near that outer limit. And  
21 I think this gives us a way to manage that more  
22 effectively. So, I'm encouraged.

23 Okay. Director Pacheco.

24 COMMITTEE MEMBER PACHECO: Yes. Thank you.

25 CHAIR MILLER: So if I talked for a few minutes,



1 somebody would jump in.

2 COMMITTEE MEMBER PACHECO: Thank you, Chairman  
3 Miller. Mr. Gilmore, about -- back to the prudent  
4 approach to liquidity planning. I like that chart you had  
5 that's on page 12 of 17. Can you just elaborate, I mean,  
6 how we would -- how would we address that? Because, you  
7 know, many of -- right now, I think if I read -- if I  
8 recall the trust report, we had about 36 percent that are  
9 in the private markets. You know, since private market  
10 material asset classes are inherently illiquid, how would  
11 we be able to plan more accordingly with respect to  
12 liquidity, because obviously, we have to pay our benefits  
13 and so forth. So if you can -- and how this framework  
14 will work into that.

15 CHIEF INVESTMENT OFFICER GILMORE: Yes. I think  
16 privates are currently around 34.5 percent but rising.  
17 And the Board has had that presentation by Jonathan  
18 O'Donnell on liquidity, which we'll make a regular  
19 feature. But what I'll do is I'll again pass over to  
20 Michael Krimm who came up with this visual that I -- that  
21 I like, and I'll let him answer this question.

22 COMMITTEE MEMBER PACHECO: Fantastic.

23 INVESTMENT DIRECTOR KRIMM: So when we -- you  
24 know, one caveat I want to say. When it comes to  
25 liquidity of maybe anything in the world of investment

1 risk, liquidity is the most, you know, amorphous and  
2 multi-faceted concept. So we always have to be careful  
3 that if one person is using the word "liquidity", that the  
4 person hearing it is interpreting as some very different  
5 aspect of risk.

6           The way I would think about this -- and it really  
7 is just a concept right now, is thinking about liquidity  
8 in the sense of a longer term evolution of the asset  
9 allocation of the plan. And I think what we want to avoid  
10 is running into a situation where we literally are so full  
11 of private assets or other illiquid types of investments  
12 that we get in one of these awkward situations, like, you  
13 know, some of the endowments, and the -- or right now  
14 where we have to sell something that we don't want to, so  
15 we want to make sure that we are managing in a way that  
16 when we look ahead, when we project the portfolio and the  
17 different paths it would take, we are well within the  
18 comfort zone.

19           And so the concept here is that, you know, you  
20 have an outer ring of risk that you absolutely do not want  
21 to cross, right, but well within that is a comfort zone.  
22 And so you want to make sure that whatever portfolio  
23 you're planning, whatever strategies you're implementing,  
24 whatever your active strategy is, you will never be going  
25 into that dotted line area.

1 COMMITTEE MEMBER PACHECO: So the margin of  
2 safety is that comfort zone you're mentioning, is that --  
3 is that your understanding, sir?

4 INVESTMENT DIRECTOR KRIMM: That's how I would  
5 think of it.

6 COMMITTEE MEMBER PACHECO: And again, it's still  
7 a concept in --

8 INVESTMENT DIRECTOR KRIMM: It's a concept. You  
9 could imagine quantifying this obviously, but it is purely  
10 a concept right now.

11 COMMITTEE MEMBER PACHECO: Oh, I see. And how  
12 would that relate with respect -- and again, conceptually,  
13 how would it relate back to how we look at the -- at our  
14 new total portfolio approach, in terms of like, you  
15 know -- because we're going to be simplifying our  
16 benchmarks and we're going to be kind of -- instead of  
17 having individual asset classes, we're going to be much  
18 more consolidating them all. I'm just curious how this  
19 will play into that?

20 INVESTMENT DIRECTOR KRIMM: I would think of this  
21 as a parallel perspective that complements the active risk  
22 perspective.

23 COMMITTEE MEMBER PACHECO: I see.

24 INVESTMENT DIRECTOR KRIMM: Active risk is about  
25 market exposure. It's about potential to have a drawdown,

1 to lose money or to make money relative to the reference  
2 portfolio. Liquidity is a parallel concept and really a  
3 parallel constraint that we need to think about in  
4 everything we do.

5 COMMITTEE MEMBER PACHECO: Very good then. Thank  
6 you very much. I think that's -- that pretty much sums up  
7 what I wanted to understand. Thank you, sir.

8 CHAIR MILLER: Okay. Next, I have Director  
9 Rubalcava.

10 COMMITTEE MEMBER RUBALCAVA: Thank you, Mr.  
11 Chair. One thing -- I wasn't going to ask any more,  
12 because I think I run in circles, but you said something I  
13 think that I feel I have to sort of add to the  
14 conversation about how this new approach both clearly lay  
15 out a risk appetite, and clearly, you know, we're going to  
16 have active risk, and we'll have total portfolio risk.  
17 But the other part of it, I think -- I want the Board to  
18 understand or maybe me. I'm the one that's -- maybe I  
19 want to make sure I understand it, is that the way we at  
20 risk is by active selection. And that depends a lot on  
21 management skill.

22 And when the question was asked by Trustee Ortega  
23 about what can we adjust, I think that should be part of  
24 the discussion too is do we have the resources to do this  
25 kind of active risk, and -- here it is, management skill

1 cannot can add value. So active risk is -- was going to  
2 add value or take -- or not add value. So it's -- yeah,  
3 the discretion is there on the -- on the -- on the basis,  
4 the risk, but I just want to make -- I mean, that's  
5 something I think we should also identify, Chair, is  
6 that -- Mr. Chair, is that that's the other part of this  
7 new approach on the transparency. So I want to not let  
8 that point go unspoken.

9 So I don't know if you wanted to comment. It was  
10 my -- I feel I needed to say that, because we were  
11 focusing so much on transparency and the risk appetite,  
12 but what about the other side, which is we're depending a  
13 lot on delivering that extra active risk.

14 CHIEF INVESTMENT OFFICER GILMORE: Well, there a  
15 whole lot of things that go into that. Some of it relies  
16 on the advantage -- advantages we have as an institution,  
17 you know, as CalPERS. Our size allows us to negotiate  
18 better terms and conditions, so maybe lower fees. It  
19 gives us access to some of the better managers. You can  
20 see what we've done on the private equity side. We've  
21 talked about that before. And Anton will present on, you  
22 know, the program later. But we have increased the share  
23 of co-investment. And that comes no fee, no carry, so the  
24 net returns are better.

25 That happens because of the alignment we have

1 with our managers, the importance that we have in their --  
2 in their assessment so we can be the most important or one  
3 of the most important limited partners, so we can get  
4 better access. So that gives us an advantage. That helps  
5 in terms of return generation. I mentioned the liquidity  
6 advantages. There are times when we can lean into markets  
7 and do things actively when, you know, the reward for risk  
8 is higher, the reward for deploying liquidity is higher,  
9 so we can actually get additional returns.

10 So, there's also the selection of managers. So  
11 we have a team that's, you know, good at choosing, you  
12 know, good managers. So all of those things add up. And,  
13 of course, we expect our managers to be able to add that  
14 value.

15 So, there's a combination of things. I think we  
16 have the right set of enabling conditions in terms of the  
17 advantages we have and within the team as well to -- you  
18 know, to generate value-add from active risk taking.

19 COMMITTEE MEMBER RUBALCAVA: Thank you very much.  
20 That definitely gives me a lot more comfort. And you're  
21 right, I remember -- well, we'll get to that, but the  
22 change we're doing in private equity. So I appreciate  
23 that. Thank you very much. Thank you. Thank you, Mr.  
24 Chair, because you sort of raised my point -- my -- the  
25 issues and the question. Thank you.

1 CHAIR MILLER: Thank you.

2 Next, I have Controller Cohen.

3 COMMITTEE MEMBER COHEN: Okay. Good. Thank you.  
4 Good after -- good morning, everyone. I'm just curious to  
5 know. I want to go back to what Director Ortega was  
6 saying earlier. How often would we want to change the  
7 active risk limits?

8 CHIEF INVESTMENT OFFICER GILMORE: I would think  
9 not very often.

10 COMMITTEE MEMBER COHEN: Um-hmm.

11 CHIEF INVESTMENT OFFICER GILMORE: But as Michael  
12 saying, we will need to review -- formally review those  
13 things at regular intervals, so four -- every four years,  
14 an interim review every two years. That doesn't stop you  
15 from doing it more frequently, but at least you've got  
16 those -- those markers.

17 COMMITTEE MEMBER COHEN: Talk to me about those  
18 markers or talk to me about the trigger. What or how  
19 would -- what are we looking for? What would a trigger  
20 look like that would trigger a reevaluation?

21 CHIEF INVESTMENT OFFICER GILMORE: I think  
22 realistically, you would want to have a sufficiently long  
23 horizon to form a view, as to whether the active risk was  
24 being deployed well, so the short-term, you know, it's  
25 kind of challenging. But you will get regular reporting

1 on what we've achieved from the deployment of active risk.

2 I can't give you an actual number as to how often  
3 you will do it, but you should, I think, you know, be sure  
4 that you will have these formal regular reviews with the  
5 option to review anytime you want. And hopefully, you  
6 will have the reporting the former view, as to whether,  
7 you know, the active risk was being deployed  
8 appropriately, with the caveat that short time horizons  
9 can sometimes be misleading, but sometimes --

10 COMMITTEE MEMBER COHEN: So when we are approach  
11 a trigger point, you as the CE -- CIO would come back to  
12 us or is it more of a special convening, like we need to  
13 meet to talk about this immediately?

14 CHIEF INVESTMENT OFFICER GILMORE: Hopefully, it  
15 isn't the latter. I would expect that, just as Michael  
16 talked about, liquidity. It could be the case that we're  
17 running into, let's say, a place where we are not  
18 comfortable in deploying more active risk in illiquids,  
19 because we're concerned about, you know, the liquidity of  
20 the portfolio, so it could be constraint. So it could be  
21 that we have difficulty deploying all the active risk, if  
22 there's a liquidity constraint, or it could be that we  
23 think actually there are amazing opportunities in the  
24 market and we want to go beyond the active risk limit, and  
25 we would have to have that conversation with you in both



1 of those instances.

2 So I imagine that it would probably be most of  
3 the time us coming to you, but hopefully you've got the  
4 transparency with the reporting to initiate things when  
5 you want to as well.

6 CHAIR MILLER: Okay. Director Palkki.

7 COMMITTEE MEMBER PALKKI: Thank you. Great  
8 presentation. I, without repeating what everybody else  
9 said, totally agree. But I did want to point out the --  
10 sort of a thank you for the footnotes in the appendix.  
11 And I hope that this is a ongoing practice that continues,  
12 because those footnotes were very helpful in trying to  
13 understand the different slides, so thank you for that.

14 CHAIR MILLER: Okay. Director Rubalcava.

15 COMMITTEE MEMBER RUBALCAVA: I hate -- I don't  
16 know, maybe something in the tea.

17 (Laughter).

18 COMMITTEE MEMBER RUBALCAVA: But it's  
19 something -- I have to say some -- I mean, it's not my --  
20 I don't know, it's not me usually speaking. But on the  
21 footnotes, I particularly liked how there was a footnote  
22 for last decade in the other presentation, the private  
23 equity, it had the dates when the Board addressed it. I  
24 thought that was, wow, somebody keeps track of that. But  
25 I do like that term, so I don't know why I had to say

1 that. Footnotes I like. Thank you.

2 CHAIR MILLER: Very good. Okay. I'm not seeing  
3 anymore requests to speak and this has been very helpful  
4 again for -- certainly for my understanding and I think  
5 for others, and our ability to articulate this to  
6 stakeholders as well, so thank you for that. And I think  
7 with that, that wraps up 6b.

8 So we'll move on to 6c, our private equity annual  
9 program review and we will have some public commenters for  
10 this item as well.

11 (Slide presentation).

12 CHIEF INVESTMENT OFFICER GILMORE: So welcome  
13 Anton, Colin, and Daniel.

14 MANAGING INVESTMENT DIRECTOR ORLICH: Good  
15 morning. Anton Orlich, CalPERS Investment Office.

16 Chairman Miller, Vice Chairman Willette, and  
17 members of the IC. Thank you for your time today, for the  
18 agenda item 2025 private equity annual program review.

19 On behalf of the 38-person CalPERS Private Equity  
20 team, I'm excited to share with you the success of their  
21 hard work. In November 2022, the middle of the 2022-23  
22 fiscal year, we overhauled the private equity strategy to  
23 realize the vision of our CEO Marcie Frost that private  
24 equity could deliver higher returns at greater scale for  
25 our pensioners.

1 Up to that point, CalPERS private equity had  
2 outperformed public equity in most periods, but it had  
3 done so at a more modest proportion of our portfolio than  
4 that of select domestic and global peers. Also, CalPERS  
5 private equity outperformed public equity, despite  
6 underperforming relative to the private equity opportunity  
7 set and versus most peers.

8 The CEO's vision and expectation for the  
9 Investment Office was clear, private equity needed to do  
10 better and needed to do so at a scale that would move the  
11 needle for the entire CalPERS portfolio. This 2025 PE  
12 annual program review is a milestone. We now have two  
13 full years of performance with opportunity set and peer  
14 benchmarking to assess our current strategy's progress  
15 serving those who serve California.

16 The revamped PE strategy aimed to improve returns  
17 with a more resilient portfolio. To achieve these goals,  
18 we enhanced diversity by vintage year, strategy segment,  
19 fund size, and general partner. We improved investment  
20 selection and we pursued more cost effective  
21 implementation. There are three main takeaways for you  
22 today.

23 First, the data in the Board material shows the  
24 PE strategy launched in November 2022 has taken CalPERS PE  
25 from underperforming to outperforming both the PE

1 opportunity set and peers.

2 [SLIDE CHANGE]

3 MANAGING INVESTMENT DIRECTOR ORLICH: Second,  
4 with CalPERS PE now outperforming the PE universe and  
5 peers, returns relative to public equity should be even  
6 better over the long term.

7 [SLIDE CHANGE]

8 MANAGING INVESTMENT DIRECTOR ORLICH: Third, the  
9 CEO's and your courageous decision to increase the CalPERS  
10 private equity allocation has been critical to providing  
11 scale to make the success of PE overhaul more meaningful  
12 for the total CalPERS portfolio.

13 On slide 3, you can see that we are \$92 billion  
14 of net asset value, approximately 17 and a half percent of  
15 the total portfolio. The CalPERS PE portfolio is managed  
16 in accord with the Investment Beliefs, a selection of  
17 which are provided in the third section of the slide.

18 [SLIDE CHANGE]

19 MANAGING INVESTMENT DIRECTOR ORLICH: Slide four  
20 shows commitment levels by fiscal year. Consistency is a  
21 key theme of the current strategy. Staff saw it as  
22 crucial that CalPERS not succumb to cyclical dynamics  
23 prompted by the interest rate dislocation that disrupted  
24 private markets. During the correction in private  
25 markets, the PE program successfully avoided the mistake

1 made coming out of the global financial crisis by  
2 maintaining consistent commitment levels in the 2023, '24,  
3 and '25 vintage years, and preventing the challenged 2021  
4 vintage year from becoming a disproportionate amount of  
5 the PE portfolio. Staff expects the fiscal year '24-'25  
6 period to finish in line with the stated target of \$15.5  
7 billion.

8 Moving to slide five.

9 [SLIDE CHANGE]

10 MANAGING INVESTMENT DIRECTOR ORLICH: Another key  
11 part of the current strategy is building a resilient  
12 portfolio by diversifying into growth and venture. Buyout  
13 commitments went from 91 percent in fiscal year '20 to '21  
14 to 58 percent in fiscal year '23-'24. Within buyout,  
15 middle market has gone from 27 percent of commitments in  
16 fiscal year '21-'22 to 57 percent in fiscal year '23-'24.  
17 Staff believes these moves are contributing to  
18 outperformance.

19 For example, the venture program launched in 2022  
20 is the strongest performing strategy segment with a 14.7  
21 percent one-year time-weighted return. Staff is focused  
22 on manager selection, and we are moving to the segments of  
23 the private equity space with higher return dispersion  
24 that allow us to leverage our manager selection skills.

25 Moving to slide six.

1 [SLIDE CHANGE]

2 MANAGING INVESTMENT DIRECTOR ORLICH: As  
3 intended, the PE portfolio remains U.S. centric. The PE  
4 team will be introducing more international exposure only  
5 on an opportunistic basis.

6 Please move to slide seven.

7 [SLIDE CHANGE]

8 MANAGING INVESTMENT DIRECTOR ORLICH: A common  
9 feature of traditional private equity investing for  
10 limited partners is the delay between the investment  
11 decision and the actual investment. A major advantage of  
12 the current strategy is that it reduces the lag between  
13 CalPERS investment decisions and the actual investments.  
14 The use of customized investment accounts are a key part  
15 of this dynamic. They provide structural alpha that  
16 CalPERS has been producing.

17 Over 60 percent of the commitments over the last  
18 12 months are to customized investment accounts, and they  
19 already constitute more than 40 percent of private  
20 equity's net asset value. The corollary to this strategy  
21 of gaining more control over the investment process is  
22 faster deployment of alpha. It is important to underscore  
23 that while many peers have negative cash flows, because  
24 they have lower distributions than they have modeled,  
25 CalPERS has negative cash flows since it is intentional in

1 growing its PE portfolio. Put another way, the CalPERS PE  
2 cash profile is evidence of its proactive strategy using  
3 customized investments accounts, which are the single best  
4 performing structural segment of the portfolio.

5 Slide eight provides in one place --

6 [SLIDE CHANGE]

7 MANAGING INVESTMENT DIRECTOR ORLICH: -- the  
8 multi-dimensional nature of the current PE strategy. It  
9 provides details on how we are diversifying the portfolio,  
10 including investment in diverse and emerging managers that  
11 achieve alpha, and pursuing structural alpha. An  
12 important tool for obtaining structural alpha has been  
13 secondaries. CalPERS has been a net buyer on the  
14 secondary market providing liquidity to limited partners  
15 who need it for various reasons, such as allocation to the  
16 asset class beyond what their governance allows or  
17 unanticipated immediate cash needs.

18 CalPERS has been buying from traditional limited  
19 partner investors, such as large pensions and university  
20 endowments.

21 [SLIDE CHANGE]

22 MANAGING INVESTMENT DIRECTOR ORLICH: Slide nine  
23 compares PE returns to the PE universe and the public  
24 equity markets with an illiquidity premium. The five-year  
25 comparisons bring together the transformation that is

1 occurring in the PE portfolio, and that we will cover over  
2 the next few slides.

3           On the five-year basis, CalPERS PE is  
4 underperforming the PE universe and outperforming the  
5 public equity benchmark, which includes an illiquidity  
6 premium by a greater margin. It is significant that  
7 CalPERS outperformed public equity, while underperforming  
8 the PE universe or opportunity set. The takeaway is that  
9 if CalPERS can outperform the PE universe, then we are in  
10 a strong position to outperform the public equity markets.

11           Moving to slide 10.

12                           [SLIDE CHANGE]

13           MANAGING INVESTMENT DIRECTOR ORLICH: This slide  
14 compares two snapshots of the portfolio's returns, as of  
15 September 30, 2022 and as of December 31, 2024. The  
16 significance of these two snapshots is that the current  
17 strategy began in November 2022, and we're seeing the  
18 impact of that strategy. During the two full years of  
19 performance data we now have, CalPERS PE has gone from  
20 underperforming the Universe over the one, three, and five  
21 periods to outperforming meaningfully on the one and three  
22 year, and erasing a 430 basis point deficit for the five  
23 year on an IRR basis.

24           Moving to slide 11.

25                           [SLIDE CHANGE]



1           MANAGING INVESTMENT DIRECTOR ORLICH: This slide  
2 attempts to benchmark us versus peers and it relies on  
3 publicly reported time-weighted returns from the  
4 institutions listed. As you can see, the 12-31-22 versus  
5 12-31-24 provides the contrast that is pretty dramatic.  
6 We've moved from 17th out of 30 on the one-year return to  
7 first out of 30, and from 30 out of 30 to second out of 30  
8 versus the 30 largest U.S. publicly reporting plans.

9           What's notable here is scale. CalPERS is 1.7  
10 times the second largest private equity investor in the  
11 United States and approximately 15 times larger than the  
12 30th.

13           Moving to slide 13.

14                           [SLIDE CHANGE]

15           MANAGING INVESTMENT DIRECTOR ORLICH: Oh, slide  
16 12.

17           Sorry, slide 13.

18           Okay. Colin is going to speak to the  
19 co-investment savings. Thank you.

20           INVESTMENT DIRECTOR CRANE: Hello. Colin Crane,  
21 Investment Director in the PE group. I'm going to spend  
22 the next minute or two to go over why co-investing is such  
23 a powerful strategy for us.

24           It, in short, allows us to boost returns, because  
25 it dramatically reduces fees paid to external managers.

1 As we will all know co-investing is when we are directly  
2 investing into an opportunity alongside our trusted  
3 partners, but these are typically done with no management  
4 fees and no carry.

5 On the slide is a simplified example to  
6 illustrate the scale of these savings. If we invest \$1  
7 billion through a standard private equity fund, even at  
8 modest terms and economic arrangements, the fees and  
9 profit sharing could cost around \$400 million over the  
10 life of that fund.

11 But instead, investing that same \$1 billion  
12 directly as a co-investment, these fees will largely  
13 disappear. In this simplified illustration, about  
14 one-third of the savings come from avoided management  
15 fees, and approximately two-thirds from avoided carried  
16 interest.

17 I will note that this example is intentionally  
18 simplified to convey the scale, and is not a replica of  
19 particular fund mechanics. So to bring this example back  
20 to CalPERS. At our current annual pace of roughly 15 and  
21 a half billion dollars deployed per year in private equity  
22 with a target of that 40 percent in co-investments, this  
23 can continue that calculation to roughly two and a half  
24 billion dollars of fee and management fee savings from the  
25 life of those investments in one year of capital

1 deployment.

2 And extending that to a longer term payoff over  
3 the course of a decade, this can equate to nearly \$25  
4 billion dollars of management fee savings and carried  
5 savings, all of which are accretive to our net returns to  
6 our beneficiaries. So co-investing is a powerful tool for  
7 us largely to avoid costs and expenses.

8 MANAGING INVESTMENT DIRECTOR ORLICH: Thank you,  
9 Colin. Along with secondaries, co-investments are in deed  
10 an important part of our structural alpha.

11 Now, if we can move to slide 12.

12 [SLIDE CHANGE]

13 MANAGING INVESTMENT DIRECTOR ORLICH: The  
14 performance comparisons that we've provided up to now show  
15 the change in the portfolio as a result of the strategy.  
16 But what this slide attempts to do differently is show the  
17 difference between the current strategy's investments and  
18 the prior strategies.

19 Before we were seeing the impact of the portfolio  
20 from the strategy, but here we see the impact of the  
21 dollars in the ground themselves. And as you can observe  
22 on a multiple basis on an annualized comparison, the  
23 current strategy is delivering 1.25x gross versus the  
24 prior strategy of 1.1x.

25 Moving to slide 14.

1 [SLIDE CHANGE]

2 MANAGING INVESTMENT DIRECTOR ORLICH: Here, we  
3 discuss major governance and sustainability initiatives in  
4 the portfolio. On Labor Principles, we've completed  
5 getting a hundred percent of our active managers to sign  
6 onto the principles, and then regularly including  
7 discussion of those principles in our monitoring.

8 On diversity, we have shifted to smaller funds,  
9 and this has been part of our ability to get more diverse  
10 manager representation in the portfolio, to enhance our  
11 alpha. In fiscal year '23-'24, we committed over \$6  
12 billion to diverse managers in the non-intermediate  
13 portfolio. That is the portfolio that we are investing  
14 directly. That's not including TPG NEXT and Grosvenor  
15 Elevate.

16 In terms of diligence, we're working with  
17 sustainable investments to include the diligence  
18 questionnaire items and interpreting those results and  
19 then folding that back into our manager selection  
20 decision. And further, we are working to expand EDCI,  
21 which CalPERS co-founded. Even as we have been growing  
22 the number of managers in the portfolio and moving to  
23 smaller managers, which when we engage with them from the  
24 beginning are not members of EDCI, we've been able to  
25 improve a proportion of our manager's participating in

1 EDCI by virtue of our dialogue and getting those managers  
2 to sign up.

3 On climate, again, we're working with Sustainable  
4 Investments to find opportunities for this very important  
5 investment thematic. We funded about \$1.4 billion of PE  
6 co-investments supporting climate solutions, since the  
7 launch of the strategy in November 2022.

8 Moving to slide 15.

9 [SLIDE CHANGE]

10 MANAGING INVESTMENT DIRECTOR ORLICH: Per  
11 California legislation, we report our investment amount in  
12 both diverse and emerging managers, and, as you can see  
13 here, for fiscal years '22 and '23, we have strong numbers  
14 with increasing momentum. On approximately \$16 billion in  
15 fiscal year '23-'24, over six billion dollars were with  
16 diverse managers, and approximately two billion with  
17 emerging managers.

18 Slide 16, please.

19 [SLIDE CHANGE]

20 MANAGING INVESTMENT DIRECTOR ORLICH: CalPERS  
21 helped found the EDCI, ESG Data divergence -- Convergence  
22 Initiatives. EDCI is now the leading warehouse for  
23 information on all ESG issues. When we co-founded it, it  
24 was one of many and it is now becoming industry standard.  
25 You can see that we have worked quite hard and produced

1 results in getting our managers to sign up with EDCI. And  
2 we're a trailblazer in making sure that we have the  
3 metrics to assess progress on ESG.

4 With that, we'll take your questions. Thank you  
5 CHAIR MILLER: Okay. First off is President  
6 Taylor.

7 COMMITTEE MEMBER TAYLOR: (Coughing). Excuse me.  
8 Anton, thank you for this report. I read it.

9 MANAGING INVESTMENT DIRECTOR ORLICH: Looking for  
10 you over there.

11 COMMITTEE MEMBER TAYLOR: Huh?

12 MANAGING INVESTMENT DIRECTOR ORLICH: I was  
13 looking for you over there.

14 COMMITTEE MEMBER TAYLOR: Oh, no, because he's  
15 sitting over there.

16 (Laughter).

17 CHAIR MILLER: We're tricky that way.

18 COMMITTEE MEMBER TAYLOR: Yeah. We switch seats.  
19 And, you know, when I was reading it initially, I wrote in  
20 big red letters on the iPad, "Wow", because we went  
21 from -- what was it? Hold on. Let me get back there --  
22 17th to 1st, and three year ranked 30th to 2nd, ranked 7th  
23 and 12th to 1st and 1st. So I'm very proud of the work  
24 you have done since you have been here and want to thank  
25 you very much for all the hard work you guys have done.

1           And it -- you know what, it's really nice,  
2 because then we can kind of look at our folks across the  
3 river and be like ha-ha.

4           (Laughter).

5           COMMITTEE MEMBER TAYLOR: But I just -- I did  
6 have a --

7           CHAIR MILLER: Our friends and colleagues.

8           COMMITTEE MEMBER TAYLOR: Huh?

9           CHAIR MILLER: Our friends and colleagues.

10          COMMITTEE MEMBER TAYLOR: Our sister fund, yes.

11          I did have a couple of other points I wanted to  
12 say is that I really appreciate the work on the  
13 co-investments, because I know that enables us to better  
14 integrate all of our ESG work that we're doing for the  
15 Labor Principles for diversity, climate, and our -- and  
16 our governance diligence. So I do appreciate that work as  
17 well.

18          But I just wanted to con -- mainly congratulate  
19 all of you guys for all the hard work you do, and I'm very  
20 impressed, so keep up the good work.

21          MANAGING INVESTMENT DIRECTOR ORLICH: Thank you.

22          CHAIR MILLER: Okay. Next, Director Palkki.

23          COMMITTEE MEMBER PALKKI: Thank you. Yeah, I,  
24 too, want to share my thanks for this great report and  
25 great numbers. However, moving into the future, and maybe

1 this is a joint question with you as well as Meketa, do  
2 the -- sort of looking into future, do the issues that are  
3 happening nationwide, whether it's politics or within the  
4 state of California, does this create challenges to  
5 creating value-add in the coming years?

6 MANAGING INVESTMENT DIRECTOR ORLICH: The general  
7 point I would make in response to that is when there are  
8 dislocations, active management provides an opportunity to  
9 get better returns on capital, as managers position for  
10 those dislocations. Assuming that we are finding the  
11 right partners, then, yes, there's more opportunity for  
12 active management.

13 The contrast for private equity, at its most  
14 extreme, is passively managed public equity. And that  
15 index that generic exposure to the equity markets would  
16 lead to situations where the winners and the losers cancel  
17 one another out. The hope is with private equity, and  
18 strong manager selection, we have partners who can  
19 identify the best opportunities for capital. And you have  
20 essentially benefit from the dispersions that are created  
21 by the challenges.

22 COMMITTEE MEMBER PALKKI: Thank you.

23 CHAIR MILLER: Okay. Director Willette.

24 VICE CHAIR WILLETTE: Thank you. Thank you,  
25 Chair. Thank you to staff for your diligence in managing



1 our private equity. And my comments go to the private  
2 debt portfolios.

3 I do want to acknowledge the complexity and scale  
4 of this asset class and the responsibility we carry as  
5 fiduciaries. I have a lot of concerns and questions to  
6 cover today. And if it's okay I'd like to go through them  
7 all first and then I'm going to leave it to staff. Yeah,  
8 I know. I'm just saying it will cover both asset classes.  
9 I'm going to leave it to staff to decide which ones to  
10 address here and which ones are just food for thought. I  
11 am encouraged, if I heard it correctly that a hundred  
12 percent of our partners have signed the Labor Principles  
13 attestation, but I -- is that correct?

14 MANAGING INVESTMENT DIRECTOR ORLICH: Our active  
15 partnerships.

16 VICE CHAIR WILLETTE: Active partnerships. Okay.  
17 But I don't -- I don't want our Labor principles to be  
18 like a hallmark card that just get passed, get signed,  
19 everybody signs them, and then they get thrown in the bin  
20 or a drawer, if they're lucky, never to see the light of  
21 day. And I'm wondering has our implementation and  
22 engagement strategy been updated or changed after 18  
23 months of having this attestation and what are we doing to  
24 effectuate outcomes that protect our investments and the  
25 retirement security of our members and beneficiaries? So

1 that's the Labor Principles.

2           And then I do have some questions -- specific  
3 questions. And before I get into those also thought, I  
4 want to highlight one of the broader principles that  
5 wasn't included in the beginning on what Pension Beliefs  
6 that this touches on, but I do think Pension Belief number  
7 11, which affirms our leadership role in advocating for  
8 retirement security is as also very important in this  
9 work. And I hope my concerns reflect our duty to ensure  
10 rigorous due diligence, conflict mitigation and our  
11 ongoing responsibility in every asset class and every  
12 investment relationship that we have, especially if there  
13 are relationships with high profile individuals and firms  
14 that carry maybe unique risks.

15           So with that, my first concern is on reputational  
16 risk, headline risk, and we have to be proactively  
17 managing that. I think, as a Board, we know -- we hear  
18 about these issues, we read the headlines, and it's not  
19 theoretical. We have people who come to us and speak  
20 about their work in our investments. So these risks do  
21 have material impacts on our trust, on stakeholder  
22 engagement, on long-term value. And I want to make sure  
23 that we are scrutinizing associations with high profile  
24 individuals or firms, particularly those with a history of  
25 aggressive or opaque financial engineering to avoid

1 headline risk and reputational damage. I think as a  
2 public pension fund, expect the highest standard of  
3 ethical and professional conduct in our investment  
4 partnerships.

5 I'm also wondering about escalating commitments,  
6 the process and the governance around our commitments. I  
7 think any increases in commitments, especially in  
8 co-investments or parallel funds should follow a clearly  
9 defined and transparent escalation process, not to be  
10 driven just by momentum or, you know, we like each other.  
11 And I would want to know like what would lead us to, for  
12 example, commit a 10 times X after an initial commitment  
13 of X? And then what are our partners doing to return  
14 capital to CalPERS, as a limited partner investor from  
15 more mature investment funds and improved distributions to  
16 pay it in capital performance metrics? I think we want to  
17 also, as a Board, understand, and our stakeholders as well  
18 want to understand, what was missed? Were there  
19 alternative managers evaluated? Was performance  
20 benchmarked, not just across our benchmarks, but across  
21 various bench marks?

22 And then I'm also concerned, another general area  
23 of concern, are key man classes on leadership risk and  
24 accountability of funds and firms.

25 I think key man provisions exist for a reason to

1 protect us as limited partners from undue exposure to  
2 changes in leadership, strategy, and alignment. And we  
3 have to ask are current -- are our clauses sufficient to  
4 trigger pause or review, if principals shift roles, if  
5 they exit or are entangled in other conflicts or have side  
6 hustles? And then what governance rights does CalPERS  
7 retain in the event of key personnel changes, and are  
8 those rights strong enough to act quickly for us to  
9 protect our pension promise to our beneficiaries and our  
10 active members?

11 I'm also worried about the conflict of interest  
12 mitigation. So I think I want to make sure our agreements  
13 have clear enforceable guardrails that are in place to  
14 manage potential conflicts of interest, particularly in  
15 firms where principals have close ties to companies that  
16 we invest in. And we should not just expect disclosure on  
17 checking a box or self-certification, but meaningful  
18 conflict mitigation frameworks, recusal procedures, fire  
19 walls and independent oversight mechanisms.

20 And then finally just on our due diligence, but  
21 not just due diligence in the beginning of the investment,  
22 but at all phases of our relationships with our partners,  
23 I think our due diligence has to go also beyond  
24 performance numbers. It has to interrogate governance  
25 structures. It has to look at legal exposure, cultural

1 risks, alignment with our values, including those Pension  
2 Beliefs that are laid out in Pension Belief number 11.  
3 And I think any fund managed by individuals with high  
4 profile connections should undergo enhanced reputational  
5 and compliance review. So do we sufficiently investigate  
6 all public domain and background issues? Were there  
7 independent verifications beyond self-certification  
8 manager materials?

9           And then again, I touched on this, but ongoing  
10 monitoring and public accountability. I think our  
11 private -- our private asset allocation commitments are  
12 long term and our oversight can't just stop at the  
13 commitment phase. And we have to ask how are these funds  
14 being monitored? What triggers are in place for review  
15 and is there a cadence for reporting to the Board or this  
16 Investment Committee?

17           And I'm raising these concerns, not because I  
18 want to question the necessity of private equity or  
19 private debt, or I think it's something that's gone wrong.  
20 I just want to ensure that every partnership we have in  
21 the investment in private equity exists solely for the  
22 interest of our participants and our beneficiaries for the  
23 exclusive purpose of providing benefits to those  
24 participants and their beneficiaries.

25           Thank you.

1 CHAIR MILLER: Okay. Thank you.

2 Is there anything you wanted to reply to now or  
3 we'll --

4 MANAGING INVESTMENT DIRECTOR ORLICH: I can start  
5 to cover some of them now. And there are some that speak  
6 to strategy, so I would want to be reserved my comments  
7 about that. And I'll start -- I counted four issues  
8 there. And I'll just check in with Colin to make sure  
9 that I covered all aspects of your question insofar as I  
10 can discuss strategy.

11 We work very, very hard on the issues that you've  
12 have identified. And actually they take up most of  
13 staff's time. We, even with our current strategy, do  
14 quite a bit of investment in blind pools. And so we  
15 coordinate with SI, for example, on Labor Principles. And  
16 that five step engagement process, which is conducted by  
17 SI, does have a feedback loop into our decision-making for  
18 fund investments and co-investments. And I can tell you  
19 that it has had an impact, if we have a finding in the  
20 stakeholder engagement process on our decision-making. It  
21 is a mosaic decision. There are many factors that we  
22 consider, including the output of a given stakeholder  
23 engagement process.

24 Key person. Limited partnership agreements are  
25 extremely complex and bespoke. At a high level, I can

1 tell you there's a lot of negotiation that goes into that  
2 provision. And how that provision looks does have a great  
3 amount of variation from manager to manager.

4 CalPERS is one of many limited partners in our  
5 fund Investments. And so, what you get in the result of  
6 the negotiation is a combination of our views, those  
7 limited partner views, and what the manager is willing to  
8 provide. Also, there's an incredible amount of variation  
9 on the dependence of different general partners on  
10 individuals. And so you do get very different outcomes in  
11 what the key person provisions end up looking like.

12 In terms of conflicts, by and large CalPERS  
13 serves on the limited partner advisory committees for all  
14 of its fund relationships. And those, in general, are the  
15 point at which conflicts are reviewed and arbitrated. And  
16 we have an outstanding set of investment managers serving  
17 on those LPACs.

18 Also, we are involved in managers that I would  
19 describe as, to a large extent, very institutionalized, so  
20 it is not just us on those LPACs policing conflicts, but  
21 other sophisticated limited partners that are evaluating  
22 the issues and assessing how to handle them.

23 DEPUTY CHIEF INVESTMENT OFFICER BOOTH: And I'll  
24 just add, while Anton is conferring. Daniel Booth, Deputy  
25 CIO at CalPERS.

1           We are in the process of rolling out a first  
2 screen memo, which will be consistent across all the  
3 private asset classes. And this does enhance the coverage  
4 of conflicts and reputational risk. So that is something  
5 that we're doing today, but we're going to give even more  
6 attention to in the future. Thank you.

7           MANAGING INVESTMENT DIRECTOR ORLICH: Another  
8 issue that you mentioned is distributions. And we do  
9 consider that as part of the mosaic of performance  
10 assessment. We're involved with vintage years that really  
11 are only beginning to experience, you know, what should be  
12 the harvesting cycle. And while the program is long term,  
13 it only had approximately two and a half billion dollars  
14 in commitments per annum between 2009 and 2018. And it's  
15 the tail end of that decade long window where we would  
16 have expected to start to see distributions.

17           Now, since we're underexposed, the distribution  
18 does desert, as it's been determined, does impact us less,  
19 but we do have exposure in the 2020-21 vintages, which are  
20 in the earliest stages of harvesting and are not keeping  
21 up with historical norms. And that does relate to the  
22 secondaries discussion that we've had, where we are net  
23 buyers, but we are also opportunistic sellers in the  
24 secondary market, and are trying to get ahead of what we  
25 see as an on averaged challenged set of vintages by



1 selling them. It is ultimately a manager-specific  
2 consideration, but it's fair to say that a lot of the  
3 selling that has occurred has been in that 2019 to 2021  
4 period.

5 And that's part of this process of  
6 comprehensively evaluating our manager's performance, and  
7 that includes everything from IRR, to multiple, to DPI --  
8 DVPI, DPI and we come to a decision.

9 What's so strong about the secondary tool is that  
10 it allows us to leverage the insights that we have on our  
11 managers above and beyond the commitments that we make in  
12 this year. And in the course of considering these blind  
13 pool investments, staff has another way to execute on its  
14 insights through secondaries.

15 VICE CHAIR WILLETTE: Thank you.

16 MANAGING INVESTMENT DIRECTOR ORLICH: There's  
17 more obviously to your question but I think it's better  
18 handled when we can get into some strategy.

19 VICE CHAIR WILLETTE: Thank you. Look forward to  
20 that.

21 CHAIR MILLER: Thank you.

22 Next, we have Director Pacheco.

23 COMMITTEE MEMBER PACHECO: Thank you. And thank  
24 you Anton for your comments and thank you for your  
25 situation. So I want to piggyback on Trustee Willette's

1 comments. And I wanted to first of all congratulate you  
2 on the diversity shifting the focus to smaller funds in  
3 the buyouts, expending growth, and adding venture to  
4 increase diversity in the opportunity set, which is in  
5 your -- in your direct private equity portfolio. You said  
6 now we are now at six billion, is that correct, sir?

7 MANAGING INVESTMENT DIRECTOR ORLICH: In the last  
8 fiscal year, we had six billion -- over six billion of new  
9 commitments to diverse managers.

10 COMMITTEE MEMBER PACHECO: And when you say  
11 direct, what does that mean exactly?

12 MANAGING INVESTMENT DIRECTOR ORLICH: Another  
13 term that I could use is non-intermediated. What we're  
14 trying to say is these are managers where we are directly  
15 investing in the fund as opposed to going through another  
16 firm, which then makes and investment in a manager.

17 So, think about TPG NEXT and GCM Elevate, those  
18 are the intermediaries, where we have partnered with them  
19 and they are negotiating the LPA in making the fund  
20 investment. That's in contrast to what's reported in AB  
21 890 on the slide that you say, where we're actually  
22 finding opportunities where we can scale sooner with  
23 managers that are diverse and emerging.

24 COMMITTEE MEMBER PACHECO: I see now. And  
25 actually that says into what I wanted to say, because

1 it -- you know, I was able -- I attended the Catalyst  
2 Summit. And I learned a lot -- I actually learned a lot  
3 about our program, about our direct portfolio program  
4 versus our mosaic platform. And I -- and I learned -- I  
5 learned a lot about what we did, I mean -- and I wanted to  
6 make a comment, because I also feel the same way with  
7 Trustee Willette on certain things of importance that  
8 should be addressed. So let me -- and I want to read it  
9 to you.

10 So in January 2023, CalPERS launched the Mosaic  
11 platform, an ambitious \$1 billion commitment designed to  
12 identify and support the next generation of investor  
13 entrepreneurs in the private markets. This initiative  
14 represented our long-standing belief that  
15 entrepreneurship, innovation, and diversity in investment  
16 managements are not only morally imperative, but  
17 essentially long-term outperformance.

18 Now, our understanding to execute this vision,  
19 CalPERS allocated, from my understanding, 500 million each  
20 to two trusted partners, TPG and GMC[SIC] Grosvenor. You  
21 know, we tasked them with sourcing and partnering with  
22 early stage investment managers not yet, not yet scaled  
23 for direct CalPERS capital. These managers, through their  
24 respective Elevate and NEXT funds, were charged with  
25 opening doors to promising diverse firms, and emerging

1 firms.

2 But CalPERS has spent -- you know, CalPERS has  
3 spent more than three decades investing in newly  
4 established teams and fostering entrepreneurial talents  
5 across local markets. At the time -- our CEO, at the time  
6 that -- when she established this, emphasized this mission  
7 clearly. "CalPERS is committed to giving access and  
8 opportunity to new innovative talents in the investment  
9 industry to seed the next generation of diverse talent  
10 managers and foster different ways of seeing and solving  
11 problems."

12 However, and this is what I've learned from all  
13 this, over the past year, we've seen results from the  
14 Mosaic platform that raises fundamental concerns, in my --  
15 in my opinion. While both TPG and GMC[SIC] Grosvenor  
16 reportedly reviewed over 600 applications each, TPG's NEXT  
17 Fund ultimately partnered with eight investor  
18 entrepreneurs with less than one percent acceptance rate.

19 This outcome stands in stark contrast to our  
20 performance goals, which studies have -- including those  
21 by the National Association of Investment Companies have  
22 consistently showed that diverse and emerging managers  
23 frequently outperform industry benchmarks. Yet, the  
24 results of the Mosaic didn't -- first phase did not  
25 reflect that potential.

1           So I must ask why? Why did only eight firms  
2 advance through the next phase pipeline out of 600? What  
3 evaluation criteria were applied? Were those criteria  
4 aligned with our goals? And who were the other applicants  
5 and what do we know about their background strategies and  
6 experience? Were they ultimately -- were we  
7 unintentionally screening out the very talent we sought to  
8 cultivate?

9           These are not simply academic questions, but  
10 rather essential to our fiduciary responsibility and  
11 commitment to transparency. And if we fail to understand  
12 the selection process and its results, we repeat the same  
13 iteration of any future iteration of Mosaic. So it is my  
14 understanding that many of the applicants firms completed  
15 the sustainable investment emerging and diverse manager  
16 questionnaire. While the Sustainable Investment's team  
17 currently uses the voluntary post-investment disclosure to  
18 determine AB 89[SIC] compliance for reporting to the  
19 Legislature, that approach only gives us insight after  
20 selection, not during the most critical decision-making  
21 phase.

22           So this is why I am -- and I usually don't  
23 usually do this, but I feel this is really important. I  
24 rarely do this. I formally request that the staff, via  
25 Committee direction, prepare a detailed aggregated,

1 aggregated report for the Board that includes broad based  
2 demographic and geographic data on all the Mosaic  
3 applicants, a breakdown by the firm sizes, investment  
4 strategy, sector -- specter -- sector specification, and  
5 years of experience, the number and percentage of  
6 applicants who received a secondary round evaluation,  
7 confirmation of how many completed the emerging and  
8 diverse manager questionnaire, and a summary, if possible,  
9 of the selection methodology used by each advisor.

10           You know, we have consistently prioritized  
11 transparency and data-driven decisions at CalPERS,  
12 particularly regarding diversity, equity, and inclusion.  
13 And I very want to congratulate and compliment Trustee  
14 Willette on this -- on her championing of this.

15           This request aligns directly with that tradition.  
16 And in the past, we have surveyed all our external  
17 managers at our DEI and human capital practices. And we  
18 must now apply the same level of rigors to our own  
19 internal initiatives. If we are ever -- and this is my  
20 opinion. If we are ever to pursuing another Mosaic  
21 platform 2.0, we must learn everything we can from  
22 Platform 1.0. And this means acknowledging where our  
23 efforts fell short, identifying any missed opportunities,  
24 and building a stronger and more inclusive process going  
25 forward.

1           And I would say that -- I want to point this out.  
2   Our ultimate objective remains the same, to maximize  
3   long-term returns for beneficiary, while expanding access  
4   and equity across the investment landscape.

5           Thank you.

6           So if you -- it's a lot there, but I just wanted  
7   to -- but that's kind of the gist of what I wanted to know  
8   what your thoughts. And I think Peter is right there.

9           MANAGING INVESTMENT DIRECTOR CASHION: Thank you,  
10   Director Pacheco. Peter Cashion, head of Sustainable  
11   Investments.

12           So first, let me comment on the importance of  
13   emerging and diverse managers, as a strategic priority.  
14   As you know, it's one of the -- a core part of the  
15   strategy, and one of the 11 KPIs that we'll be reporting  
16   on in November. We do have a 2030 target of 10 billion  
17   invested in emerging and diverse manager. And, in fact,  
18   owing to the work of the private equity team, as Anton  
19   mentioned, that number has already reached six billion in,  
20   I believe, it was last fiscal year.

21           We come at emerging managers through two ways, in  
22   terms of investing. The non-intermediated and  
23   intermediated, call it fund of funds. As Anton mentioned,  
24   non-intermediated can bring about significant volume and  
25   also have the full universe of funds that can go through

1 our standard process. We also have the intermediated,  
2 which is the fund of funds, the Mosaic, so we -- both can  
3 be pursued, looked at, but they are different. Fund of  
4 funds do also have a higher fee structure, in that you  
5 have an intermediary in between you, who will also take  
6 their portion of fees.

7 We -- as it relates to the specific Mosaic  
8 program and your comment about 600 viewed versus 8.

9 COMMITTEE MEMBER PACHECO: Yes.

10 MANAGING INVESTMENT DIRECTOR CASHION: So first,  
11 we really encourage, and push, and promote any of our  
12 partners to be very rigorous in their review and to start  
13 with as wide a pool as possible, and take that down to a  
14 smaller number. I know that the outcome of that is maybe,  
15 you know, not an enormous count.

16 COMMITTEE MEMBER PACHECO: Right.

17 MANAGING INVESTMENT DIRECTOR CASHION: But that  
18 also depends on the size of the allocation that we've  
19 provided to the Mosaic partners and versus the number of  
20 funds that they can actually finance.

21 So they have 500 each. And given that they are  
22 taking seeding stakes in these managers, meaning they're  
23 taking typically a part of the GP, the general partner  
24 company, the amounts needed to justify for them to have  
25 that position is typically larger, so greater than 50



1 million and in the range of 75 to 100. So just by pure  
2 arithmic -- arithmetic, you know, you get to not an  
3 enormous number of managers.

4           Regarding the AB 890 and the questionnaire. So,  
5 yes, as you point out, we do formally report the emerging  
6 diverse managers to the Legislature through the AB 890.  
7 We have the Lenox Park survey that Mike Silva and his team  
8 are actively working on currently. And we do collect  
9 those results and it is after the commitment, because we  
10 also want to be making our investment decisions on  
11 everything that's, you know, permissible, and -- although  
12 we do factor in cognitive diversity and the benefits that  
13 come from it, you know, it's always the fund performance  
14 itself and the expected return that we are focused on.

15           Anton, any further -- thing further to add, and  
16 if I didn't address any of your points, Mr. Pacheco?

17           COMMITTEE MEMBER PACHECO: No.

18           CHIEF OPERATING INVESTMENT OFFICER COHEN: And  
19 let me just add one thing and then I'll see if the rest of  
20 the table wants to add anything else. We do have a  
21 session cued up for our July off-site on emerging  
22 managers. Our two partners that we've been talking about  
23 GCM and TPG will be there to be able to speak to the way  
24 the approached their mandate. And so I think we'll have  
25 an opportunity to have a full conversation on this topic

1 in just one month's time.

2 COMMITTEE MEMBER PACHECO: With respect to the  
3 six -- so we'll be able to be talking about the  
4 applications, the applicants, the 600 plus?

5 CHIEF OPERATING INVESTMENT OFFICER COHEN: Yes.  
6 Certainly I think your comments will have been heard by  
7 our partners and they'll be prepared to speak to their  
8 process.

9 COMMITTEE MEMBER PACHECO: Excellent. And I  
10 think that would be -- that will be a good first step in  
11 terms of how we could approach this.

12 Thank you.

13 CHAIR MILLER: Thanks. Next, I have Frank  
14 Ruffino for Fiona Ma.

15 Oh. Hang on. Let me touch -- there we go.

16 ACTING COMMITTEE MEMBER RUFFINO: Thank you, Mr.  
17 Chair.

18 And before I ask a question, I -- Mr. Orlich and  
19 team, I want to convey a message from the State Treasurer.  
20 And she's commend CalPERS efforts over the last couple of  
21 years to enhance our return, you know, through the  
22 building of more sustainable portfolio. And I'm not going  
23 to go over the areas. But as you, during your  
24 presentation, on page 14 -- I think it was slide 14, you  
25 acknowledge the progress in Labor Principles, in

1 diversity, in diligence, in climate.

2           So this is a great report. This is very -- the  
3 Treasurer shares your enthusiasm and she welcomes this  
4 kind of reports, any time, any day. So congrats and kudos  
5 to the team.

6           Now quickly, the question back in the same  
7 subject matter. As CalPERS evaluates its private equity  
8 funds of funds structure and considers streamlining its  
9 manager roster, how is staff ensuring that emerging and  
10 diverse managers continue to have meaningful opportunities  
11 within the evolving platform?

12           MANAGING INVESTMENT DIRECTOR ORLICH: When it  
13 comes to the CalPERS private equity portfolio, we are  
14 hardly ever using fund of funds. We're making direct  
15 investments in funds or in portfolio companies in the form  
16 of co-investments.

17           To describe the process at a high level, you've  
18 got the direct portfolio run by the private equity team  
19 and then the GCM Elevate and TPG NEXT strategies that are  
20 managed by SI. So Peter can speak to the TPG and GCM  
21 relationships. And I'll speak to the direct portfolio.

22           At a high level, the goal has been to broaden the  
23 filter of the opportunities that we evaluate, so that we  
24 can be confident that we're assessing the full spectrum of  
25 talent that's available for us to generate returns. The

1 team does its best across the metrics that Vice Chairman  
2 Willette alluded to to find the best opportunities. And  
3 it is challenging work, because for the most part we're  
4 investing in blind pools, so we don't know what the  
5 investments are.

6 And even when we develop a customized investment  
7 account relationship, the deal flow that comes is  
8 contingent on what that manager can provide for CalPERS.  
9 We select the best managers we can from this broader  
10 universe that we have been pursuing. And that is coming  
11 from firms that we can generally characterize as smaller,  
12 so not just large buyout, but going into the middle  
13 market, not just in general, but going into growth and  
14 venture.

15 And then there's a process independent by SI that  
16 sends out surveys to these managers. And they are  
17 providing demographic information on a voluntary basis.  
18 And when they do provide demographics, that indicate that  
19 they're diverse firms, that's what's reported in the AB  
20 890 legislation. So, again, we are investing in managers,  
21 because they represent the very best opportunities and  
22 then we're getting validation from this retrospective  
23 review of the diversity that we've introduced into the  
24 portfolio.

25 MANAGING INVESTMENT DIRECTOR CASHION: I'll just

1 add a comment on the intermediated funds. So in addition  
2 to Mosaic, we have historically worked also with Grosvenor  
3 on two other -- in fact, three other diverse and emerging  
4 manager funds. It's domestic emerging manager. And those  
5 three have been fully deployed and under active management.  
6 And then historically we also have fund of funds in real  
7 assets, real estate in particular.

8           So we're -- we're very actively -- within SI, our  
9 role is to work with the Mosaic partners, both on  
10 Screening, of new funds managers, particularly at the part  
11 of that 600. Some of those are referred from CalPERS into  
12 the Mosaic managers and we work very closely with them.  
13 But ultimately, of course, the investment decisions are  
14 all made by them. Those funds are benchmarked to private  
15 equity benchmarks like everything else. So, hence they  
16 use very high rigorous standards in the ultimate  
17 selection.

18           ACTING COMMITTEE MEMBER RUFFINO: Before I ask, I  
19 have a follow-up question. Before I ask that, I neglected  
20 to mention and I think it's worth saying also that the  
21 Treasurer congratulates both CalPERS and CalSTRS in  
22 co-hosting the second edition of the Catalyst Conference  
23 California emerging and diverse investment manager forum,  
24 which brought together right here, right in our own  
25 backyard in Sacramento, institutional investors and other

1 global allocators to engage with diverse entrepreneurs and  
2 entrepreneurial general partners to forge a new path in  
3 leadership and growth. So kudos to the team to both  
4 pension and to our sister fund for putting that together.

5           Quickly, will there be a dedicated channel or  
6 allocation for identifying and scaling high performing  
7 emerging managers?

8           MANAGING INVESTMENT DIRECTOR ORLICH: In two  
9 fronts. So for the direct portfolio, we're constantly  
10 sourcing for new managers. Obviously, the bar is quite  
11 high there, because our portfolio is largely filled out.  
12 There are opportunities to, you know, find pockets that  
13 are diversifying or that we don't have exposure to. So  
14 new managers would only get through the door based on that  
15 portfolio construction consideration.

16           So most of the work, especially given the  
17 progress that we've had in bringing in diverse managers in  
18 the portfolio over the last couple of fiscal years is  
19 identifying the ones that are succeeding as we would  
20 across any manager in our portfolio set and then putting  
21 more capital behind the ones that are succeeding.

22           CHIEF INVESTMENT OFFICER GILMORE: I would also  
23 say, given our size, we would want to be able to scale  
24 those managers. So that will be a consideration for  
25 investing in the first place.

1           ACTING COMMITTEE MEMBER RUFFINO: Great. Thank  
2 you for your answers and thank you, Mr. Chair.

3           CHAIR MILLER: Okay. Thank you. Next, we have  
4 Director Palkki.

5           COMMITTEE MEMBER PALKKI: Thank you, Mr. Chair.  
6 I just have a really quick clarification question. There  
7 was an ask for staff to do something. And I want to  
8 make -- in the spirit of not getting into the weeds, I  
9 want to make sure that whatever the ask was, that if we're  
10 going to move forward with doing that, that it doesn't  
11 create a conflict of interest for us, where now we have to  
12 recuse a possible vote or something.

13          CHAIR MILLER: I think the questions that  
14 Director Pacheco asked and what he was asking for I think  
15 largely will be covered in June.

16          CHIEF EXECUTIVE OFFICER FROST: July.

17          CHAIR MILLER: And if, at that time, we're not  
18 satisfied, we could always provide direction for more  
19 specific work to come back to us. Is that all right with  
20 you?

21          COMMITTEE MEMBER PACHECO: Yes.

22          CHAIR MILLER: Okay. Yeah.

23          CHIEF EXECUTIVE OFFICER FROST: That will be in  
24 July and then we would --

25          CHAIR MILLER: Of July.

1 CHIEF EXECUTIVE OFFICER FROST: Yeah -- have to  
2 engage in some conversations with TPG on their  
3 underwriting and whether that's public information or not,  
4 and even available to -- okay. All right.

5 COMMITTEE MEMBER PALKKI: Yeah. Thank you.

6 CHAIR MILLER: Okay. Controller Cohen.

7 COMMITTEE MEMBER COHEN: Hi. A couple questions.  
8 First, I was wondering -- I want to make sure I heard  
9 correctly that our Emerging Manager Program is  
10 outperforming? Does that sound right? Did I hear that  
11 correctly in the presentation? I'm looking at you, Anton.  
12 Peter is looking like is she talking to me? No, Peter.  
13 I'm not. Not you. You, Anton.

14 (Laughter).

15 MANAGING INVESTMENT DIRECTOR ORLICH: So again,  
16 I'm going to speak specifically to the investments we're  
17 making in the non-intermediated private equity portfolio.  
18 If you look at the managers in the top 10, even in the top  
19 five, a couple of them are diverse managers.

20 COMMITTEE MEMBER COHEN: Okay.

21 MANAGING INVESTMENT DIRECTOR ORLICH: And one is  
22 a diverse and emerging manager.

23 COMMITTEE MEMBER COHEN: And so one entity  
24 outperformed?

25 MANAGING INVESTMENT DIRECTOR ORLICH: I would say



1 if you look at the group, on average, it's --

2 COMMITTEE MEMBER COHEN: Okay. I'd love -- I'd  
3 love to look at the group on average. Is there a way for  
4 me to get this information easily?

5 MANAGING INVESTMENT DIRECTOR ORLICH: So we  
6 provide on our website the returns by vehicle, and also  
7 there is a description in the AB 890 report about which  
8 firms are diverse and cross-referencing the two would  
9 provide which -- you know, what the breakdown is. But on  
10 average, and it's -- we can go through manager by manager  
11 in certain circumstances, the diverse and emerging manager  
12 set is doing strongly. It has absolutely been an alpha  
13 engine.

14 COMMITTEE MEMBER COHEN: All right. I'm glad to  
15 hear that. I'd like you to do me a favor. I have limited  
16 time and don't have time to scroll through the entire  
17 website to do this. So maybe you or a member of your  
18 staff could help just drill down and print out a couple of  
19 the pages for me, so that my staff and I can go through  
20 and review.

21 MANAGING INVESTMENT DIRECTOR ORLICH: Of course.

22 COMMITTEE MEMBER COHEN: That's probably easier  
23 than just kind of indiscriminately like scrolling looking.

24 I am specifically looking at unique asset classes  
25 in our emerging managers. So I will -- they will pop out

1 to me, all right?

2 Another question for you is we've spoken in the  
3 past about moving away from buyout and towards middle  
4 market, and growth in more diversified strategies. I just  
5 wanted to know if this is true for our Emerging Manager  
6 Program as well?

7 MANAGING INVESTMENT DIRECTOR ORLICH: So, two  
8 parts to that. The first is the movement away from buyout  
9 toward venture and growth. And then separately, within  
10 buyout, doing more middle market at the expense of large  
11 buyout. In both respects, the diverse and emerging  
12 managers are part of that portfolio follow shift. So the  
13 diverse and emerging managers are much more likely to be  
14 in the venture growth segment and from the middle market  
15 buyout segment. And the large buyout shops are much less  
16 likely to get categorized as diverse.

17 COMMITTEE MEMBER COHEN: All right. Thank you.  
18 So the answer is yes.

19 MANAGING INVESTMENT DIRECTOR ORLICH: (Nods.  
20 Head)

21 COMMITTEE MEMBER COHEN: Thank you, Marcie. No  
22 further questions.

23 CHAIR MILLER: Okay. Thank you. And I think the  
24 Committee would benefit from that information as well. So  
25 if you could share that with us.

1 I'm not seeing any more requests to speak from  
2 the Board. We're close to two hours, but I want to power  
3 through, because we have a few public commenters on this.  
4 And so, I'd like to call down -- call down two at a time.  
5 At this time, I'll call down Sarah Holtz and J.J.  
6 Jelincic. And if you'd just come down, we'll have the  
7 seats on my left. You'll have three minutes. The clock  
8 will start when you identify yourself and begin your  
9 presentation.

10 And we'll follow those two with Mark Swabey and  
11 Frank Ruiz after Mr. Jelincic finishes.

12 Okay. You have the floor.

13 SARAH HOLTZ: Good afternoon. My name is Sarah  
14 Holtz. I'm an organizer with the Office and Professional  
15 Employees International Union.

16 We are supporting American Sign Language video  
17 interpreters to organize across the United States and  
18 Puerto Rico, whose work is compensated through the FCC  
19 administered TRS fund. This year, I've had the  
20 opportunity to talk to video interpreters throughout the  
21 state of California about their experiences working for  
22 the two biggest video relay companies in the U.S.,  
23 Sorenson Communications and ZP Better Together.

24 These workers assert that company policies  
25 contribute to poor health outcomes and a high turnover in

1 the industry. Almost every interpreter I've spoken with  
2 experiences some form of pain, whether in their wrists,  
3 arms, neck, or back. The Private Equity Stakeholder  
4 Project released a report this month that examines these  
5 health and safety risks. Interpreters work grueling  
6 shifts while in physical pain without sufficient breaks  
7 that are normal in other types of interpreting.

8           When interpreters are working with high levels of  
9 physical and mental stress and experienced interpreters  
10 leave the industry in high numbers, the quality of service  
11 for the deaf community suffers. The two major video  
12 interpretation providers have not adequately addressed  
13 working conditions, even as the FCC has significantly  
14 increased the amount that companies are paid for providing  
15 such an important service.

16           So far, Sorenson's private equity owners, Ariel  
17 and Blackstone, and ZP Better Together's owner,  
18 Teleperformance, have refused to meet with these  
19 interpreters about working conditions and collective  
20 bargaining rights. ZP Better Together has a long history  
21 of aggressive union busting tactics, including shutting  
22 down call centers in other states. In California, ZP has  
23 closed down all their call centers, which has had  
24 significant impacts on service delivery for deaf  
25 Californians and the interpreters that provide this

1 service.

2 CalPERS has \$4.8 billion in Blackstone  
3 investments and additionally holds \$11 million in  
4 Teleperformance shares. We are confident of our union and  
5 the need to improve our service quality for the users that  
6 rely on these services. And we need your help to be able  
7 to organize without these companies retaliating.

8 I urge the Investment Committee to engage with  
9 Blackstone and Teleperformance, urging them to take action  
10 on their investment and to commit to being neutral as  
11 employees seek to organize.

12 Thank you.

13 CHAIR MILLER: Thank you for your comments.

14 Mr. Jelincic, you have the floor.

15 J.J. JELINCIC: J.J. Jelincic, RPEA.

16 This report is a review of what you have done  
17 through your agents. It's also a report that helps the  
18 beneficiaries understand what you are doing with our  
19 money. I do identify certain weaknesses in the report  
20 that I would like to draw your attention to.

21 On page 4 of 16, it's -- you've got the  
22 commitments through the first quarter of '25. But if you  
23 read the footnote, it says based on December 31, '24, so  
24 that is -- there's an inconsistency there.

25 You've also netted the buys and sells in the

1 secondaries. If -- that treats them as though they are  
2 equivalent. If there is a -- if they are -- if you're  
3 simply moving pockets, it doesn't make any difference. If  
4 you are changing the risk or the return, then they should  
5 be pointed out separately.

6 Slide five completely ignores the secondary.

7 On seven, you talk about the fact that the  
8 secondaries impact the NAV and the returns, but then you  
9 don't say anything about them.

10 Page eight says the secretaries[SIC] were  
11 useful -- were used, but says nothing about how much. Was  
12 it a billion, 20 billion, 50 billion, 100 billion? It  
13 would be useful to know.

14 And on page 10, you talk about how the  
15 secondaries helped drive both the construction of the  
16 portfolio and the returns. And yet, you really don't talk  
17 about them. One of the dirty little secrets in private  
18 equity, and everybody acknowledges, the values are not  
19 real. They're what the GP says they are. When you  
20 actually trade a secondary, you establish a market value,  
21 which is different than the fair market defined by the  
22 beneficiary.

23 But one of the quirks is that I can buy it at the  
24 market value and then immediately mark it up to the GP's  
25 fair value, and I've got a huge return. To put it in real

1 estate, where people are somewhat familiar, if I have a  
2 house listed for a million dollars and sell it for 900,  
3 then the real price is 900. But under the rules of GP, I  
4 can say I just bought a million dollar house and I can  
5 book an 11 percent profit for the day, and that clearly  
6 impacts your returns. I think you really need to dig more  
7 into what's going on with the secondaries.

8 And Ms. Mullissa Willette raised the issue of  
9 conflicts of interest. And I would encourage you to read  
10 an LPA. Many -- in many cases, you've agreed to waive  
11 conflicts of interest. And in many cases, the LPA  
12 agreement actually indemnifies the general manager for  
13 even illegal behavior.

14 I thank you for your time.

15 CHAIR MILLER: Thank you for your comments.

16 Our next two commenters were Ruiz, let's see, and  
17 Swabey. Okay. Come on down.

18 Okay. Welcome again and begin whenever you  
19 please.

20 MARK SWABEY: Good morning. My name is Mark  
21 Swabey and my greetings to the Investment Committee  
22 members, the CalPERS executive and staff, and members  
23 present and guests. Thank you for allowing me to comment  
24 on private equity program review, agenda item 6c.

25 What I want to see are a few more reports at the

1 September meeting on the PEP, because that asset class  
2 reports 90 days behind other asset classes. And these are  
3 the kind of reports I want to see. I want to see a report  
4 showing the differences between private equity standard  
5 contract costs and revenues grouped by vintage year for  
6 the last 10 vintage years, 2015 to 2025 fiscal year-end,  
7 less any sales of contracts, but I would like to have any  
8 contracts that were sold listed in such a report, along  
9 with the revenue from the sales.

10 I want to see a report showing costs and revenues  
11 for co-investment contracts, our share of them anyway, by  
12 vintage year, back to the first vintage year of initiation  
13 for these particular contacts, because it's -- what's  
14 going on here is that revenues from these contracts are  
15 what's important, not percent of value increase. As our  
16 prior commenter said, you can create value out of whole  
17 cloth.

18 I want to see a report that shows costs and  
19 revenues for the CIA accounts by vintage year back to when  
20 they were initiated, because I want to see scale. I want  
21 to see how much money is in there. We allocated \$89  
22 billion last year to a program that, according to a 2024  
23 CalPERS AIV report, already had 76 billion in revenue.  
24 And I want to see -- and possibly other relevant -- I want  
25 to see these reports and possibly other relevant reports



1 that also show the difference between costs and revenues,  
2 because we need to see that relevant information. The  
3 CalPERS Board needs to see it. They're going to vote on  
4 another allo -- allotment to the -- to the program.

5 One last thing I'd like to say that by 2025-2026  
6 if you stay at 17 percent, that's 260 billion of the PERF,  
7 which would be approximately 50 percent of the PERF would  
8 be in private equity. Thank you.

9 CHAIR MILLER: Thank you for your comments.

10 Mr. Ruiz, you have the floor.

11 FRANK RUIZ: Thank you for allowing me, Frank  
12 Ruiz, a CalPERS retiree an opportunity to address the  
13 CalPERS Board, guests, and CalPERS staff regarding item  
14 6c.

15 Welcome back to the upside down, inside out,  
16 circular, substandard deviation world of private equity  
17 nightmare, nightmare investing. As in Alice in  
18 Wonderland, Alice enters into the white rabbit's house.  
19 Alice eats a treat inside the house and grows to a  
20 gigantic size. Her size traps Alice, so she is caged  
21 inside the house unable to escape.

22 Likewise, CalPERS has invested so many billions  
23 in private equity, that it is imprisoned, imprisoned. The  
24 outside investments appear to be returning profits, but  
25 the inside investment continues to not meet its promised,

1 promised 13 to 17 percent return.

2 In April, 15th, 2025 meeting, we were informed  
3 that CalPERS was going to play to its strength of  
4 diversification, to weather through the current and near  
5 future economic volatility. But based on the June 30th,  
6 '23-'24 CalPERS alternative investment vehicle report and  
7 the May 8, 2025 facts at a glance -- yeah, '23-'24, we see  
8 a concentration of the private asset -- private equity  
9 asset class.

10 If the reported 145 billion plus private equity  
11 is added to the 79 plus billion invested in '24-'25  
12 private equity, CalPERS will have 224.9 plus billion in  
13 the fund. This 224.9 billion will represent 44 plus  
14 percent of the entire, of the entire PERF. That sum, in  
15 one asset class, is not diversification. It is  
16 concentration, concentration, concentration.

17 Why does CalPERS continue to invest in a high  
18 risk, long-term, illiquid, underperforming asset class?  
19 Mark and I have suggested investing in private equity  
20 stock that pays annual dividends that exceed current  
21 private equity returns. There is no, no minimum, minimum  
22 five-year wait for returns, as there would be in the  
23 current investments. Why are we waiting to get no returns  
24 at all? Zero, zero, zero for five years. That makes no  
25 sense.

1           So the CalPERS private equity Cheshire cat  
2 cloaked in \$145 billion notes appears and vanishes. The  
3 cat reappears with a 79 plus billion dollar tail, and then  
4 just as quickly vanishes, not even leaving a grin from the  
5 elated contractors. How sad.

6           Thank you for addressing the -- let me address  
7 the Board.

8           CHAIR MILLER: Thank you for your comments.

9           And I think, at that point, we will recess for  
10 lunch and we'll be back at 1:45. Okay. Thank you, all.  
11 See you again soon.

12           (Off record: 1:06 p.m.)

13           (Thereupon a lunch break was taken.)  
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AFTERNOON SESSION

(On record: 1:46 p.m.)

CHAIR MILLER: If you'll take your seat we'll get started again. We're back from our lunch recess and we'll jump back in. And I think we're on 6d. Yeah. Private debt annual program review.

(Slide presentation).

CHAIR MILLER: Yeah. It might be a second or two till everybody is settled back in. Now, I've been told I didn't give people long enough for lunch, so.

All right, the gang is all here.

CHIEF INVESTMENT OFFICER GILMORE: So thank you very much. I'll pass over to Anton and the team to discuss private debt.

CHAIR MILLER: Okay. Sounds good.

MANAGING INVESTMENT DIRECTOR ORLICH: You need to put on the job description the ability to eat fast to be a CalPERS Investment team member.

CHAIR MILLER: Yeah. I've been told that. Everyone is giving me a hard time. I only gave them 35 minutes, you know.

MANAGING INVESTMENT DIRECTOR ORLICH: It's okay. We got it done.

CHAIR MILLER: We'll remedy that in future meetings. It's a plus delta moment.

1           MANAGING INVESTMENT DIRECTOR ORLICH: Thank you.

2           The vision underlying the 2025 private debt  
3 annual program review --

4                               [SLIDE CHANGE]

5           MANAGING INVESTMENT DIRECTOR ORLICH: -- is an  
6 echo of that for private equity. The CEO gave the  
7 Investment Office the challenge to build a private debt  
8 portfolio that would provide additional returns for the  
9 pensioners. Formally launched as an asset class in July  
10 2022, private debt is another data point that active  
11 management, through the private markets, has been  
12 enhancing returns with increasing scale to pay pensions.

13           Based on its early success, the Board voted in  
14 March 2024 to strengthen the CalPERS portfolio by  
15 increasing the target for private debt from five to eight  
16 percent. To meet that goal, we -- with continued  
17 outperformance, the 12-person private debt team is on track  
18 to deliver over \$18 billion in commitments this fiscal  
19 year. During almost a year as Interim Managing Investment  
20 Director for Private Debt, my focus has been on scaling  
21 the asset class in a cost effective manner and to find  
22 synergies between private debt and private equity.

23           Along those lines, we have found opportunities to  
24 add managers that diversify the strategy set of the  
25 portfolio and to increase co-investing.

1 Moving to slide three.

2 [SLIDE CHANGE]

3 MANAGING INVESTMENT DIRECTOR ORLICH: This slide  
4 describes the role of private debt to add alpha from  
5 illiquidity, and the structural advantages of private  
6 debt, and to provide current yield while doing so. The  
7 private debt NAV has grown to over \$19 billion with a  
8 super majority in direct lending.

9 Moving to slide four.

10 [SLIDE CHANGE]

11 MANAGING INVESTMENT DIRECTOR ORLICH: Fiscal year  
12 2024-25 will be a record breaking year for private debt  
13 commitments, which are expected to finish at over \$18  
14 billion. As with private equity, staff has been achieving  
15 this with cost-effective customized investment accounts,  
16 which are now a super majority of net asset value and  
17 about two-thirds of the portfolio.

18 On a commitment basis over the last 12 months,  
19 customized investment accounts constitute 75 percent of  
20 commitments. Private debt commitments and NAV,  
21 represented by the dark blue and orange line on the left  
22 side of the exhibit have been consistently growing with  
23 acceleration in the current fiscal year.

24 Now, I'll pass it to my colleague Jonathan Chen  
25 who will speak to slide 5.

1 [SLIDE CHANGE]

2 INVESTMENT DIRECTOR CHEN: Jonathan Chen,  
3 Investment staff. So as the private debt portfolio  
4 continues to ramp and we increase our commitments, our  
5 portfolio is also going to continue to diversify into  
6 other strategies. So direct lending still remains the  
7 core of our portfolio represented by 75 percent of total  
8 commitments to date. However, that is down from 82  
9 percent from the prior fiscal year, as we've really begun  
10 diversifying into real estate financing, specialty  
11 lending, and mortgages, given the increasing opportunities  
12 that have opened up in that area.

13 Additionally, the portfolio, while predominantly  
14 North American, also continues to maintain geographical  
15 exposure in Europe, where we see a slight premium in  
16 returns.

17 [SLIDE CHANGE]

18 INVESTMENT MANAGER SY: Racel Sy, Investment  
19 staff.

20 Moving on to slide six, the chart on the left  
21 shows that the private debt portfolio has been  
22 distributing income and principal repayments. And since  
23 inception, private debt has received approximately four  
24 billion in principal and income distributions. One of the  
25 positive characteristics of private debt is the consistent

1 distribution of income every year. And the chart on the  
2 right is an example of what a senior direct lending  
3 strategy yields in terms of current income per year, which  
4 ranges from 10 to 15 percent.

5 INVESTMENT DIRECTOR SCRIPPS: Justin Scripps,  
6 Investment staff. Can we go to the next slide, please.

7 [SLIDE CHANGE]

8 INVESTMENT DIRECTOR SCRIPPS: So uncertainty in  
9 financial markets from the potential impact of American  
10 trade policy on global economic growth and inflation has  
11 created a situation where markets have priced an  
12 expectation for interest rates to remain higher for  
13 longer. The higher interest rates are a tailwind for  
14 income in private debt, but it also puts additional stress  
15 on borrowers to service those debt obligations. So  
16 expectations for loan defaults are increasing.

17 Public markets have recovered impressively since  
18 the stress seen in April. And because of that recovery,  
19 both public and private markets are competing aggressively  
20 for new loan origination supply in corporate lending.

21 Additionally, a subdued environment for mergers  
22 and acquisitions is constraining new supply. So you'll  
23 have increased competition for less supply, driving  
24 spreads tighter and marginally decreasing the  
25 attractiveness of corporate lending.



1           As a result, the private debt team will focus its  
2 efforts in the coming fiscal year on building out  
3 geographical and strategy diversification in areas with  
4 attractive relative value, including specialty finance,  
5 real estate debt, and asset based finance.

6           We will continue sourcing high quality managers  
7 and seeking attractive economics in co-invest  
8 opportunities, in strategies that emphasize current  
9 income.

10                           [SLIDE CHANGE]

11           MANAGING INVESTMENT DIRECTOR ORLICH: Private  
12 debt is meaningfully outperforming its benchmark since the  
13 first private debt investments in 2020, and over the last  
14 year. In the exhibit here, you see the outperformance  
15 with and without the illiquidity premium. Since  
16 inception, the portfolio has added 219 basis points of  
17 excess return, even after including an illiquidity  
18 premium, and 343 basis points on the one-year period.

19           In an asset class measured by basis points, it's  
20 delivering percentage point outperformance. Also, our  
21 portfolio has mitigants against rising writes, because a  
22 super majority of the portfolio is a floating rate.

23           Moving to slide nine.

24                           [SLIDE CHANGE]

25           MANAGING INVESTMENT DIRECTOR ORLICH: Private

1 debt is growing the team and it has gone from 8 to 12  
2 members, and is in the process of hiring a permanent MID.

3 Another initiative of enhancing the underwriting  
4 process is important, as we work to expand the strategy  
5 segment diversification of the portfolio beyond direct  
6 lending. Specifically corporate direct lending, a super  
7 majority of the portfolio, is now getting supplemented by  
8 things like special situations and specialty finance.

9 Next slide.

10 [SLIDE CHANGE]

11 MANAGING INVESTMENT DIRECTOR ORLICH: As with  
12 private equity, improvements in ESG are critical in making  
13 sure that we have a sustained, sustainable, resilient  
14 portfolio. And the private debt team has been working  
15 with sustainable investments to achieve that.

16 A couple of highlights I would point out are the  
17 addition of the first climate specific mandate, making the  
18 portfolio have -- contribute to the hundred billion dollar  
19 goal on climate thematic. Also, private debt is  
20 incorporating ESG topics into its due diligence  
21 questionnaire.

22 With that, I'll open it up to questions.

23 CHAIR MILLER: Okay. First, we have President  
24 Taylor.

25 COMMITTEE MEMBER TAYLOR: Thank you, Anton. I

1 appreciate the presentation and I had a couple of  
2 questions. The report was really good. And I don't  
3 remember your name, I'm sorry, but you went over the  
4 market environment. And so, for a little while it was  
5 looking a little sketchy for us to continue -- or for  
6 servicing the debts, right? And you're saying that we're  
7 back on track. Am I understanding that correctly because  
8 of where we're at right now in the markets?

9 INVESTMENT DIRECTOR SCRIPPS: The comment I was  
10 addressing was with regard to interest rates remaining  
11 higher will continue to exert pressure on borrowers that  
12 are having to service that debt.

13 So you have two forces working in opposite  
14 directions. One, it -- you know, higher income for us in  
15 our private debt exposure, but at the same time, an  
16 increased probability of stress in the portfolio increase  
17 defaults. So, clearly actively monitoring exposures, but  
18 have a very high quality exposure in the corporate direct  
19 lending market and very low default rate currently.

20 COMMITTEE MEMBER TAYLOR: Okay. And so the risks  
21 are relatively managed at this point. Okay.

22 And then I wanted to go into the integration of  
23 our ESG. And I appreciate the fact that we're doing our  
24 first ever dedicated climate related fund. So, yay. And  
25 that is deployed in private debt. Can we -- can I not --

1 can we not discuss that here? Do we have to wait till  
2 closed session, anybody?

3 MANAGING INVESTMENT DIRECTOR ORLICH: As long as  
4 we're not getting into strategy, happy to discuss it.

5 COMMITTEE MEMBER TAYLOR: I just wanted to know  
6 what is -- how does that work in a -- in a private debt  
7 fund?

8 MANAGING INVESTMENT DIRECTOR ORLICH: So we'll  
9 address that. I just want to make the point that we're  
10 incorporating ESG principals, including on climate, in the  
11 entire portfolio. And that was why I had that two-part  
12 comment, that we have this climate-specific mandate, but  
13 then we're also including climate considerations in our  
14 general blind pool investments.

15 COMMITTEE MEMBER TAYLOR: I have a question on  
16 that too, so don't worry about that.

17 MANAGING INVESTMENT DIRECTOR ORLICH: So we'll  
18 get to that. And then I'll pass it on to Jon to discuss  
19 the climate-specific mandate.

20 COMMITTEE MEMBER TAYLOR: Thank you.

21 INVESTMENT DIRECTOR CHEN: Thank you. So with  
22 regards to the climate mandate, there is usually a -- like  
23 a multi-year period over which that commitment is  
24 deployed. So if we think about this as a three-year  
25 investment period, the expectation would be roughly

1 one-third of a commitment would get deployed in each  
2 specific year.

3 COMMITTEE MEMBER TAYLOR: Oh, okay, in whatever  
4 this debt is that is -- financing I assume some sort of  
5 climate project?

6 INVESTMENT DIRECTOR CHEN: That's correct.

7 COMMITTEE MEMBER TAYLOR: Okay. Okay. That's  
8 what I was a little confused about. Thank you very much.

9 DEPUTY CHIEF INVESTMENT OFFICER BOOTH: And maybe  
10 if I could just add. So like tax equity or financing  
11 renewable projects, so those are the sorts of things that  
12 particular fund is financing. And just to add, so the 10  
13 percent returns since inception and the 13 percent returns  
14 on the one year basis. So that is really strong on a  
15 risk-adjusted basis, because the bulk of the portfolio is  
16 in direct lending. So this is the zero to 50 percent LTV  
17 lending to private equity companies. And private equity  
18 is taking the 50 to 100. So we're getting equity-like  
19 returns, but on the debt high risk. So it's been a really  
20 strong environment.

21 COMMITTEE MEMBER TAYLOR: Excellent. I  
22 appreciate that. I heard that that's what would happen  
23 when we did this finally. And then lastly, Anton, if you  
24 wanted to go ahead and go over the how you implement the  
25 rest of the ESG strategies and how you're working with the

1 Sustainable Investment team to do that, I'd like to hear  
2 that.

3           MANAGING INVESTMENT DIRECTOR ORLICH: So I'll  
4 let -- so if Peter wants to chime in on this. But we  
5 essentially are organizing a portfolio with investment  
6 professionals in SI who can speak both to the public and  
7 private side, and obtaining essentially through what was  
8 before consulting relationships, now in-house capacities  
9 to understand these topics at the diligent -- at the fund  
10 investment decision and then apply it in that decision  
11 framework in the asset class. So it is very much a  
12 collaborative engagement between the asset classes grouped  
13 into public and private, and SI.

14           MANAGING INVESTMENT DIRECTOR CASHION: Yes.  
15 Anton described it very well. So, in -- early in the new  
16 year, we hired an ESG specialist for public markets and  
17 for private, so the private market ESG specialist has been  
18 working with the private asset classes over these last  
19 five, six months to come up with the implementation  
20 process for ESG and formalizing it. It was already, of  
21 course, being done for the past years, but now we're  
22 bringing some more, I guess, depth and formality to it.  
23 So basically what that involves is being -- assisting each  
24 of the investment teams across all investments, so those  
25 can be co-investments or fund investments, and that covers

1 both fund -- or climate and non-climate funds, and  
2 assessing the ESG capability of the manager, or in the  
3 case a co-invest, the underlying company alongside the  
4 manager.

5           So making sure that they -- first assessing what  
6 are the material risks and which companies or funds are  
7 more exposed to these risks. For example, software would  
8 be typically very low. Whereas, a greenfield  
9 infrastructure may be very high and prioritizing the level  
10 of work based on these risk factors, engaging with the  
11 asset managers to ensure that they have the proper  
12 policies and procedures in place. And then once an  
13 investment is committed and it's invested, monitoring the  
14 portfolio performance from an ESG perspective, obtaining  
15 the ESG reports and engaging with the asset managers as  
16 needed.

17           So, yeah, I think it's so far been a really  
18 positive process, working with private debt in particular.  
19 So, yeah -- and we can -- we'll be sharing more at the --  
20 at the off-site.

21           COMMITTEE MEMBER TAYLOR: Okay. And also, I  
22 think there's a question I want to ask that might be in  
23 closed, so I'll wait on that. So thank you very much.

24           CHAIR MILLER: Okay. Thank you.

25           Next, we have Director Pacheco.

1 COMMITTEE MEMBER PACHECO: Yes. Thank you.  
2 Thank you, Chairman. Thank you, Chair Miller. Thank you  
3 for your comments on private -- on private debt. Just a  
4 question back to the high interest rates and taking into  
5 consideration, I think, mostly on the direct lending part.  
6 How did we handle -- how did we handle the projected  
7 defaults, because, you know, we're at such a high --  
8 there's a -- there's this stress of that. I'm just  
9 curious if we had enough -- if we had reserves or how does  
10 that work? And I -- because I know in the banking  
11 industry, usually they put -- they have reserves set  
12 aside, but I'm just curious how we -- what's our mechanism  
13 on our side?

14 MANAGING INVESTMENT DIRECTOR ORLICH: Yeah. I'll  
15 give a first answer and then I'll invite the Investment  
16 Directors to provide additional color.

17 One of the considerations is what we can do in  
18 the private markets to add value to the public markets.  
19 And there are protections that we have in private debt  
20 that we don't have on the public side. Covenants allow us  
21 to have an earlier intervention, if there are  
22 circumstances that are arising from recessionary  
23 environment or, you know, problems with the portfolio  
24 companies.

25 Another consideration is that active management.



1 The team is spending a preponderance of its time, just  
2 like in private equity, on manager selection. And so  
3 there are very high underwriting standards. We are  
4 underwriting the manager, partly on the basis of its  
5 ability to underwrite the portfolio companies to deal with  
6 the debt burns, even in stress environments.

7 INVESTMENT DIRECTOR CHEN: And so Anton covered a  
8 lot of it. And then the other thing I will add is that  
9 this is where manager selection is very important, because  
10 in periods of high -- potentially higher default, you will  
11 see greater dispersion in terms of performance among  
12 managers. And so this is where the underwriting of any  
13 specific manager and their strategy is extraordinarily  
14 vital.

15 COMMITTEE MEMBER PACHECO: So -- and you would  
16 consider that more important than the debt covenants that  
17 you were -- you were talking about, or is that -- or are  
18 they in combination?

19 INVESTMENT DIRECTOR CHEN: It is in combination,  
20 because you want to make sure you select the right manager  
21 and the right strategy for the right company, and then the  
22 covenants are additive to that.

23 COMMITTEE MEMBER PACHECO: I see, so --

24 MANAGING INVESTMENT DIRECTOR ORLICH: But they  
25 are -- they are intertwined. So the idea of which

1 covenant to focus on --

2 COMMITTEE MEMBER PACHECO: Right.

3 MANAGING INVESTMENT DIRECTOR ORLICH: -- how  
4 headroom to have on that covenant, the ability to  
5 negotiate that term is a derivative of the manager  
6 selection decision.

7 COMMITTEE MEMBER PACHECO: I see now. So it  
8 is -- it is in combination. They're in tandem basically.

9 MANAGING INVESTMENT DIRECTOR ORLICH: (Nods  
10 head).

11 COMMITTEE MEMBER PACHECO: That's excellent then.  
12 I did not know that. And that's a -- that's a really  
13 interesting approach in terms of how we're looking at --  
14 and this is focused on the direct lending part of it  
15 mostly, am I correct, sir?

16 MANAGING INVESTMENT DIRECTOR ORLICH: That's  
17 right.

18 COMMITTEE MEMBER PACHECO: Okay. All right.  
19 Thank you. Thank you very much. Those are my comments.  
20 Thank you. Appreciate it.

21 CHAIR MILLER: Okay. I'm not seeing anymore  
22 requests to speak from the Board and thank you very much.  
23 It's very helpful, and again, very encouraging, because  
24 this was a path that, you know, we kind of took a leap of  
25 faith to go down and just fabulous work by the team and

1 everybody involved.

2 MANAGING INVESTMENT DIRECTOR ORLICH: Thank you.

3 DEPUTY CHIEF INVESTMENT OFFICER BOOTH: Thank  
4 you. And thank you from me to Anton for the --

5 CHAIR MILLER: Okay.

6 DEPUTY CHIEF INVESTMENT OFFICER BOOTH:

7 -- leadership and to the team for stepping up in  
8 Jean's -- post Jean's departure.

9 CHAIR MILLER: Yeah. And I believe we have a  
10 public commenter on this item that we'll bring down at  
11 this time, Mr. J.J. Jelincic.

12 J.J. JELINCIC: J.J. Jelincic, beneficiary.

13 Recognizing that what I have to say really makes  
14 no difference, I'm going to keep it short. I do want to  
15 point out that on page 6 of 10, there's a chart of the  
16 direct lending. I will point out that that is one  
17 specific plan and staff did not even claim that it was  
18 tech -- it was typical. Don't know.

19 It's interesting that it is an Ares levered  
20 senior debt fund. You might question how much of the  
21 Ares debt fund lend to Ares GPs -- or public equity  
22 funds and/or companies invested by those funds.

23 And one of the questions that you have to answer  
24 for yourselves is, you know, what's the risk in lending  
25 money to companies who can't borrow from a bank or can't

1 borrow in the public equity? How do you risk adjust those  
2 returns?

3 Thank you.

4 CHAIR MILLER: Thank you.

5 Okay. Next, we have real assets annual program  
6 review. And I think after we've finished these items,  
7 I'll see if Meketa wants to come down and speak on any or  
8 all of them.

9 CHIEF INVESTMENT OFFICER GILMORE: Thanks. We'll  
10 pass over to Sarah.

11 MANAGING INVESTMENT DIRECTOR CORR: Sarah Corr,  
12 CalPERS Investment Office. I'm here joined with Jane, Ed,  
13 one Juan from the Real Assets team. The reason that we  
14 can be comfortably sitting here before you is because the  
15 confidence we have and the team we've left behind to do  
16 the real work today.

17 Upon reflection -- (coughing). Excuse me. -- of  
18 fiscal year '24-'25, it was a year of challenge by  
19 economic uncertainty and high interest rates. These  
20 factors have contributed to the eroding fundamentals in  
21 certain segments and increased cost of capital, which put  
22 downward pressure on values. That being said, we are  
23 starting to see signs of recovery, and given CalPERS  
24 liquidity, believe we are well positioned to take  
25 advantage of the current market conditions where investors

1 are on the sidelines.

2 We are very mindful of the underlying risks and  
3 are fully engaged with our managers in retaining strong  
4 fundamentals to preserve portfolio and asset value. The  
5 annual review before you highlights our program overview,  
6 portfolio positioning, accomplishments, and ongoing  
7 initiatives.

8 [SLIDE CHANGE]

9 MANAGING INVESTMENT DIRECTOR CORR: The role of  
10 real assets specifically providing predictable cash yield  
11 drives us to focus on core assets that offer resiliency  
12 through cycles. We are currently in a part of the cycle  
13 where our core focus and conservative capital structures  
14 has offered some protection in an environment filled with  
15 downside risks. The real estate portfolio emphasizes well  
16 located assets with defensive characteristics and -- that  
17 provide consistent cash yield.

18 The portfolio is fairly concentrated with only 20  
19 partners, 10 of which are considered strategic.  
20 Consistent with the strategic plan, the team continues to  
21 focus on deploying capital at scale, while maintaining  
22 high underwriting standards. The Board-approved  
23 Investment Beliefs influence our approach to investing.

24 The core -- in the core portfolio, we commit  
25 capital to partners in effective -- cost-effective

1 accounts with long-term hold mandates. In the non-port --  
2 non-core portfolio, we only take additional risk where we  
3 think we'll be rewarded.

4 [SLIDE CHANGE]

5 MANAGING INVESTMENT DIRECTOR CORR: Staff is  
6 historically focused almost entirely on core investments,  
7 which has been the benefit during the past few years,  
8 which have seen dramatic write-downs across the real  
9 estate market. The core portfolio that is largely  
10 stabilized, staff is now looking to move up the risk curve  
11 and have started selectively making commitments to  
12 non-core managers and co-investment accounts to enhance  
13 returns.

14 Given current market conditions, we are looking  
15 for opportunities where CalPERS can solutions to investors  
16 with liquidity or balance sheet concerns. While we have  
17 been -- haven't been -- seen widespread distress in the  
18 real estate market, we are positioning ourselves to be  
19 take -- take advantage of this.

20 As financing costs remain elevated, staff  
21 continues to remain disciplined, and use leverage, and is  
22 exploring the most cost effective approach to financing  
23 the portfolio. I will now turn it over to Ed to cover  
24 market conditions and performance.

25 INVESTMENT DIRECTOR YRURE: Thank you, Sarah.

1 (Clearing throat). Excuse me. Good afternoon, Board  
2 members. Ed Yrure, Investment staff.

3 [SLIDE CHANGE]

4 INVESTMENT DIRECTOR YRURE: I will take a few  
5 minutes to walk through the market environment, deployment  
6 themes, and real estate portfolio performance against our  
7 policy benchmark as we navigate a complex real estate  
8 environment. Moving to slide five, and in terms of  
9 current market environment, transaction volumes remain  
10 low, down approximately 50 percent from its peak in 2021,  
11 reflecting continued caution among market participants.  
12 Financing conditions remain tight, with refinancing risk  
13 elevated and borrowing costs higher than historical norms.

14 The Feds increase in interest rates has elevated  
15 the cost of capital, which negatively impacts real estate  
16 valuations. However, signs are emerging that real estate  
17 markets may have reached an inflection point. Further,  
18 liquidity remains scarce in some real estate sectors,  
19 adding to the complexity of deployment. Geopolitical  
20 factors, as well as uncertainty surrounding tariff policy,  
21 are also contributing to market volatility. But with  
22 disruption comes opportunity.

23 We're seeing valuations stabilize and real estate  
24 assets reprice. And this repricing is generating more  
25 attractive yields. This is driving renewed investor

1 interest. Investors are adjusting to higher rate interest  
2 environment and many are encouraged by stabilizing  
3 property fundamentals and renewed growth in net operating  
4 income, which helps to offset higher capital costs.

5 Distressed and misaligned capital structures are  
6 also surfacing, creating targeted opportunities for well  
7 capitalized investors like CalPERS who can act decisively  
8 and with long-term conviction.

9 If we can move to the next slide.

10 [SLIDE CHANGE]

11 INVESTMENT DIRECTOR YRURE: In terms of  
12 performance, real estate has been challenged by major  
13 dislocation events, such as the GFC, the pandemic, and the  
14 tightening of interest policy over near and longer term  
15 periods. Portfolio results have generally underperformed  
16 expectations. That said, if we take a closer look at  
17 performance on the next slide --

18 [SLIDE CHANGE]

19 INVESTMENT DIRECTOR YRURE: -- on slide seven,  
20 the core portfolio, which makes up nearly 90 percent of  
21 the real estate portfolio has performed well on a relative  
22 basis, matching or exceeding the policy benchmark over the  
23 one-, three-, five-, and ten-year periods. As our focus  
24 is on long-term results, the core portfolio outperformed  
25 it's benchmark by 170 basis points over that 10-year term,



1 and continues to demonstrate resilience during market  
2 disruptions with occupancy rates maintaining 90 plus  
3 percent and income yielding four percent on average.

4           On the other hand, the non-core real estate  
5 portfolio continues to be a drag on performance. The  
6 non-core exposure is predominantly non-strategic,  
7 long-dated, legacy assets that are targeted for  
8 disposition.

9           At this point, I'll turn it over to Jane to cover  
10 the next few slides. Thank you.

11                           [SLIDE CHANGE]

12           INVESTMENT DIRECTOR DELFENDAHL: Thank you, Ed.  
13 I'm Jane Delfendahl, Investment Director in Real Assets.  
14 I will be discussing slides eight and nine.

15           On slide eight, we're looking at portfolio  
16 exposures within real estate in terms of geography and  
17 property type. Of the total portfolio gross asset value  
18 after 77 billion, 93 percent of the portfolio is located  
19 within the U.S., 47 percent of the total is located within  
20 the western U.S., and 32 percent of the portfolio is  
21 located in California.

22           The pie chart on the right shows that we are well  
23 diversified among property sectors. The chart at the  
24 bottom of the slide depicts how closely the real estate  
25 portfolio has been aligned with the policy benchmark.

1 Historically, the CalPERS real estate portfolio has been  
2 generally matching the benchmark weight in multi-family  
3 and industrial, overweight in retail, and underweight the  
4 policy benchmark in office.

5           Since the COVID era, however, the significant  
6 underperformance of the office sector resulted in a sharp  
7 decline in its benchmark weighting, from approximately 35  
8 percent to 19 percent, which effectively neutralized our  
9 initial underweight. At the same time, industrial's  
10 policy benchmark weight rose from 19 percent to 35  
11 percent, driven by strong COVID era performance. Also,  
12 notable is CalPERS portfolio underweight to the policy  
13 benchmarks other category, which includes hotel, land,  
14 entertainment, parking and senior housing. Historically,  
15 our portfolio focus has been on the four main property  
16 types, but non-traditional sectors are now becoming more  
17 of an investment focus.

18           Moving to slide nine.

19                           [SLIDE CHANGE]

20           INVESTMENT DIRECTOR DELFENDAHL: I'll highlight  
21 business updates and key initiatives over the past year.  
22 First, as Ed highlighted on slide seven, the core real  
23 estate portfolio outperformed the policy benchmark over  
24 the one-, five-, and ten-year periods, while matching the  
25 performance of the benchmark over the three-year period.

1 This is important to highlight as it reflects the  
2 resilience of the core portfolio during periods marked by  
3 rapid changes in interest rates, resulting sharp capital  
4 market adjustments, and deteriorating fundamentals.  
5 Performance continues to be challenged largely by  
6 macroeconomic headwinds and a continued higher rate  
7 environment.

8           Still the outlook is encouraging. Property  
9 fundamentals are finding equilibrium and we're beginning  
10 to see signs of valuations rebounding across sectors.  
11 We're also continuing to deepen our manager pool with  
12 strategic partners as we formed new relationships with  
13 global fund managers. We are focused on positioning the  
14 portfolio to capitalize on current dislocations, while  
15 continually improving the quality and resilience of the  
16 current portfolio in a disciplined and risk-aware manner,  
17 which will help drive future performance.

18           And now, I will turn it over to Sarah.

19                           [SLIDE CHANGE]

20           MANAGING INVESTMENT DIRECTOR CORR: Looking  
21 forward, we'll continue to focus on best-in-class  
22 managers, as we seek to prudently add on more non-core  
23 manager's to the real estate portfolio. We will do this  
24 in a cost efficient way and focus on co-investments.  
25 Staff continues to look to sell down non-strategic assets.

1 And a key initiative for the Real Assets team for the  
2 upcoming year would be focused on the replacement of AREIS  
3 as part of the data and tech strategy initiative.

4 [SLIDE CHANGE]

5 MANAGING INVESTMENT DIRECTOR CORR: We will  
6 continue to work with our separate accounts on energy  
7 optimization initiative within real estate. There's a  
8 strong collaboration with SI to create a governance  
9 framework and due diligence on ESG integration plan for  
10 monitoring the portfolio.

11 We continue to evaluate emerging tools to better  
12 assess physical and transition risks associated with  
13 climate change across the portfolio. We just last week  
14 walked through the MSCI climate value-at-risk review on  
15 the real estate portfolio and we're pleased with the  
16 results. With that, I'll pause before we go to  
17 infrastructure to see if there are any questions on real  
18 estate.

19 DEPUTY CHIEF INVESTMENT OFFICER BOOTH: And  
20 maybe, Chair, if I -- Daniel Booth, just -- Deputy CIO.  
21 If I can just add a comment, if that's okay?

22 CHAIR MILLER: Yes. You have the floor.

23 DEPUTY CHIEF INVESTMENT OFFICER BOOTH: So I  
24 think the team are quite modest. So I'd just like to  
25 emphasize that I think the quality of the performance,

1 which you don't really see in this -- these numbers, but  
2 when you make the adjustments, it actually looks a lot  
3 better. So the marginal outperformance in one year has  
4 been achieved with a more conservative valuation  
5 methodology, so which are marked at higher cap rates and  
6 lower values versus the index despite our buildings having  
7 higher occupancy, longer leases, and better quality  
8 building. So that hides some of the quality in the  
9 portfolio.

10 We also don't mark to market out debt. So as the  
11 interest rates go up, our assets get marked down, but the  
12 debt doesn't get marked up, like it does in the index. So  
13 that means that we got more future cash flow, but again,  
14 you don't see those in the performance numbers. So the  
15 marginal outperformance has been achieved, despite having  
16 a more conservative valuation methodology on the  
17 buildings, and not marking to market the debt.

18 So I think when you make those adjustments you  
19 see the quality of the performance is better. And it puts  
20 the existing portfolio in a good position on a go-forward  
21 basis. And as the team said, we can also play offensive  
22 in the market weakness, because we don't have a lot of  
23 legacy issues to work out like a lot of other people do.  
24 So we've got a well-positioned existing portfolio, where  
25 you'll see the appreciation in the cash flow over the

1 coming years, and the ability to add non-core investments  
2 on top of that to take advantage of the market  
3 opportunity.

4 Thank you.

5 CHAIR MILLER: All right. I'm not seeing any  
6 further questions at this point, so -- yeah, so we'll move  
7 on to infrastructure. And again, it just strikes me that  
8 our continued attention to fundamentals to being in this  
9 for the long haul for the right reasons and strong  
10 teamwork and leadership puts us in a good position is very  
11 encouraging. So on to infrastructure.

12 (Slide presentation).

13 [SLIDE CHANGE]

14 MANAGING INVESTMENT DIRECTOR CORR: The  
15 infrastructure portfolio fulfills the role of providing  
16 inflation protection within real assets. The  
17 infrastructure portfolio is comprised of essential assets  
18 with predictable revenue models, which provide downside  
19 protection. Consistent with the strategic plan, the team  
20 continues to focus on deploying capital at scale, while  
21 maintaining high underwriting standards. This has  
22 resulted in the growth of the portfolio from approximately  
23 \$6 billion in 2020 to approximately \$20 billion today.

24 The Board-approved Investment Belief influence  
25 our approach to investing. We commit capital to partners

1 in a cost effective way by making large co-investments  
2 alongside our strategic partners.

3 [SLIDE CHANGE]

4 MANAGING INVESTMENT DIRECTOR CORR: Now, that  
5 there's an established core portfolio, staff has begun to  
6 add some non-core strategies in, remain cognizant of cost  
7 and, deploy capital through co-investment structures  
8 where -- when we can. Our partnership with SI remains  
9 strong and we continue to collaborate with the SI team on  
10 energy transition and renewable assets.

11 [SLIDE CHANGE]

12 MANAGING INVESTMENT DIRECTOR CORR: Financing  
13 costs remain elevated and valuations in some high-demand  
14 sectors are high. The impact on tariffs and other  
15 geopolitical events are creating many uncertainties within  
16 the market. Fund raising has become more difficult. With  
17 limited partners liquidity -- limited limited partner  
18 liquidity, it can now take up to 36 months to raise a  
19 fund, which would have taken 12 months two years ago.  
20 This lack of liquidity and market uncertainty could create  
21 opportunities for well capitalized LPs such CalPERS.  
22 There are tailwinds in certain sectors, such as digital  
23 infrastructure and energy transition that should generate  
24 solid invest returns going forward.

25 Juan will cover performance and initiatives.

1 [SLIDE CHANGE]

2 INVESTMENT DIRECTOR GAVIRIA: Thank you, Sarah.  
3 Good afternoon. Juan Gaviria, Investment Director.

4 The infrastructure portfolio is approximately  
5 two-thirds core and one-third non-core. Consistent with  
6 the Real Assets strategic plan, staff expects to further  
7 decrease the core exposure of the portfolio aiming to  
8 capitalize on more attractively priced non-core  
9 investments.

10 The portfolio has performed well relative to its  
11 benchmark across all time periods. However, the impact of  
12 COVID on the portfolio can still be seen in the five-year  
13 performance figure, where certain transport assets were  
14 affected disproportionately. The portfolio is relatively  
15 young with a notable acceleration in growth during the  
16 last five years, as Sarah said, from six billion in 2019  
17 to approximately 20 billion in 2025. As a result, the  
18 full impact on performance is not fully observable.

19 Moving on to page seven.

20 [SLIDE CHANGE]

21 INVESTMENT DIRECTOR GAVIRIA: The portfolio  
22 remains concentrated between the United States and  
23 international developed markets. Since the actionable  
24 opportunity set is historically larger outside of the  
25 United States, it is possible that the international



1 developed exposure grows over time. Further, certain  
2 sectors are more easily accessible outside of the United  
3 States. With respect to sector exposures, the portfolio  
4 is well diversified with a slight tilt towards  
5 transportation and digital assets, such as data centers,  
6 and cell phone towers. Staff has intentionally targeted  
7 exposure to areas that are benefiting from structural  
8 tailwinds, such as data infrastructure, renewable power  
9 generation, and electric utilities.

10 Moving on to page eight.

11 [SLIDE CHANGE]

12 INVESTMENT DIRECTOR GAVIRIA: The portfolio  
13 continued to achieve scale and diversification throughout  
14 the year. Scaling partnerships with a strategically  
15 chosen group of investment managers has been instrumental  
16 in allowing CalPERS to access the global marketplace,  
17 build a large and growing portfolio, and achieve the goals  
18 of the infrastructure program.

19 As an example, the co-investment program, while  
20 relatively new, delivered a significant amount of  
21 attractive fee-free opportunities, similar in size to the  
22 fee paying commitments we made to commingled funds.  
23 Finally, there has been close collaboration with the  
24 Sustainable Investments team, jointly evaluating new and  
25 attractive investments that meet the climate solutions

1 definition.

2 I'll now turn it over to Sarah to cover the  
3 remaining part of this presentation.

4 [SLIDE CHANGE]

5 MANAGING INVESTMENT DIRECTOR CORR: The team  
6 remains busy, but motivated. There are plenty of  
7 co-investment opportunities to review and managers to  
8 diligence. The team is undertaking a review of the middle  
9 market and will likely add some exposure to that segment  
10 in the coming years. I would be remiss if I didn't also  
11 mention that the Infrastructure team will be working on  
12 the data and technology implementation as well.

13 [SLIDE CHANGE]

14 MANAGING INVESTMENT DIRECTOR CORR: And finally,  
15 similar to my comments on real estate, they're a strong  
16 collaboration with SI to create governance framework and  
17 due diligence in an ESG integration plan for monitoring  
18 the portfolio.

19 And with that, I'd be happy to take any questions  
20 on infrastructure.

21 DEPUTY CHIEF INVESTMENT OFFICER BOOTH: And if I  
22 could just add a comment, Chair, please.

23 So the infrastructure portfolio has outperformed  
24 the real estate benchmark by a considerable amount. So  
25 it's been accretive to the portfolio to have

1 infrastructure in the portfolio, but we also track the  
2 infrastructure portfolio versus the infrastructure  
3 universe internally. And there, we see marginal  
4 outperformance, but that's on a 90 percent historic core  
5 occasion, so we're taking less risk into the index --  
6 (clears throat). Sorry -- and outperformed. And we also,  
7 as Juan mentioned, had the impact of more transport  
8 exposure, so more impact from COVID. So I think, again,  
9 looking at the quality of the performance, when you take  
10 into account the lower risk profile and the higher  
11 exposure to transport, the fact that we've outperformed  
12 the infrastructure index on a prior basis shows that we  
13 got good quality returns.

14 And as we add more non-core risk into that  
15 portfolio, I think that sets it up for future success,  
16 especially in a cost efficient implementation with cheap  
17 SMAs and co-investment strategies.

18 Thank you.

19 CHAIR MILLER: Thank you. I have a question from  
20 Director Pacheco.

21 COMMITTEE MEMBER PACHECO: Yes. Thank you.  
22 Thank you, Sarah, for your comments on both real estate  
23 and infrastructure.

24 So back on page 9 of 10, the key initiatives.  
25 You said aligned with total fund objectives to grow the SI

1 exposure consistent with the SI 2030 plan. How does that  
2 relate to an a just -- a just in transition framework.

3 MANAGING INVESTMENT DIRECTOR CORR: So a lot of  
4 the work that we're doing that would be SI investments is  
5 around transition assets. We committed to roughly \$1.5  
6 billion of co-investments in the renewable space in the  
7 past year. So there's definitely a focus on transition  
8 within the portfolio.

9 COMMITTEE MEMBER PACHECO: And just in a broad  
10 based transition like in the -- in wind or I'm just  
11 curious what -- in what areas?

12 MANAGING INVESTMENT DIRECTOR CORR: So, for the  
13 renewables, it's solar and on and offshore wind.

14 COMMITTEE MEMBER PACHECO: Okay. Very good then.  
15 Thank you so much.

16 CHAIR MILLER: Okay. Thank you. And again,  
17 thank you to all of you and to the team who's back there  
18 working hard as we speak, I'm sure. It's very appreciated  
19 and it's a very important part of our portfolio, and  
20 appreciate the report.

21 Thank you.

22 At this point, I'd like to see if Meketa would  
23 like to join us and offer any thoughts on our private  
24 equity, private debt, or real estate presentations and  
25 perform. Yeah, and I apologize for being remiss on not

1 bringing you up for each of the individual items, but --  
2 there will be another plus delta item for my next  
3 performance.

4 STEVE McCOURT: I think doing it all at once  
5 saves our knees from getting up and -

6 CHAIR MILLER: Sure.

7 STEVE McCOURT: -- Down four separate times.

8 CHAIR MILLER: Yep.

9 STEVE McCOURT: But I appreciate the opportunity.  
10 And we'll be brief. Steve McCourt with Meketa Investment  
11 Group joined by Steve Hartt, Christy Fields, and Mary  
12 Bates who lead our work on private equity, and real  
13 estate, and private credit respectively.

14 We won't go through the full program reviews that  
15 we provided in your material. We're, of course, happy to  
16 answer questions. We were here three months ago  
17 presenting our trust level reviews in each of the four  
18 asset classes. There have been no significant changes to  
19 the way the asset classes are operating in the last -- in  
20 the last three months.

21 The program reviews presented to you by your  
22 Investment staff we believe represented transparent and  
23 comprehensive self-evaluations of each of the programs.  
24 We would echo many, if not all, the comments that staff  
25 made in presenting those to you. And it's echoing some of

1 Chair Miller's comments from our perspective. Each of  
2 these asset classes within their own teams are executing  
3 at a -- at a high level and managing portfolios that are  
4 consistent with the policies and expectations that the  
5 Committee has set up for them.

6 So with that, I'll conclude and we're happy to  
7 answer any questions that the Committee might have about  
8 any of our reports on the four asset classes.

9 CHAIR MILLER: I am not seeing -- oh, there we  
10 go. Director Palkki.

11 COMMITTEE MEMBER PALKKI: So the -- without sort  
12 of going -- repeating, because I think Anton answered it  
13 very well. But as far as the opportunities, when you guys  
14 were talking about challenges in the reports and stuff,  
15 are you seeing that because of the geopolitics that out  
16 there or is it mainly just because of import/exports, or,  
17 what are you guys seeing?

18 STEVE McCOURT: Are you focused on private equity  
19 in particular or across the --

20 COMMITTEE MEMBER PALKKI: Or across the -- like  
21 private equity, real estate, infrastructure.

22 STEVE McCOURT: Yeah. Maybe I'll start with just  
23 a kind of a global comment and then pass it off to my team  
24 for any comments that they might have.

25 The private market asset classes, to the state

1 obvious, operate in the same economy that your public  
2 securities and companies, you know, publicly operate in as  
3 well. And so all the factors that will impact stock  
4 markets and bond markets, at some level impact all of your  
5 private market assets as well.

6 And we've been through a bit of a roller coaster  
7 ride so far this year in the economy. Probably the most  
8 significant meaningful summary I can provide briefly on  
9 all of it is the difference between what experts call hard  
10 data and soft data in the economy. It's as wide as it's  
11 ever been. Hard data is actual revenues, earnings, sales  
12 that's measured in the economy. And the hard data in most  
13 areas looks fairly strong. Soft data, that economists  
14 collect, relates more towards sentiment, how are people  
15 feeling about the economy? Soft data is about as weak as  
16 we've seen in decades.

17 So, the markets are getting mixed signals from  
18 different data points depending whether it's hard data or  
19 soft data. And depending on the week that you're looking  
20 at the markets and judging things, you could come to very  
21 different conclusions.

22 But as has been stated a few times here today so  
23 far, knock on wood, the economies have -- the economy has  
24 been fairly resilient to the actual policy changes this  
25 year and the potential ones down the road. And we'll see

1 what the rest of the year has in store for us.

2 But I'll open up the mic for anyone to talk  
3 specifically about dynamics within private equity, or real  
4 estate, or private credit.

5 STEVE HARTT: Steve Hartt, Meketa. I guess on  
6 the private equity side, taking the glass half full  
7 approach, and noting that private equity is an ultimate  
8 opportunistic and active investor. So to the extent that  
9 changes in the economy, or politics, or things create  
10 opportunities, then there is a pool of capital that  
11 CalPERS has provided to a whole range of investors, where  
12 they can potentially take advantage of these  
13 opportunities, and -- so there could be some real  
14 attractive opportunities that could come over the next  
15 couple years, depending on how things develop over time.

16 CHRISTY FIELDS: The only thing I'd add specific  
17 to real estate, as they say real estate houses the  
18 economy. And so everyone is kind a keeping an eye, to  
19 Steve's earlier point, about, you know, kind of economic  
20 outlook for the rest of the year and for the coming years.  
21 But that said, the quality of your portfolio leaves you in  
22 a really resilient and probably less vulnerable to  
23 volatility in that space, but certainly real estate is  
24 sensitive to macroeconomic conditions, so keeping an eye  
25 on that.



1           MARY BATES: Mary Bates from Meketa. What I  
2 would just add, as it relates to -- as it relates to  
3 private debt, the majority of your program, as has been  
4 noted, is in direct lending and the majority of that is  
5 used to finance sponsor-backed transactions to -- so  
6 does -- to finance private equity like transactions.

7           The majority of that, effectively all of that, is  
8 floating, right? So really what you should be looking at  
9 and why you're monitoring -- what your staff is monitoring  
10 is the level of rates as well as spreads. So we have seen  
11 modest spread compression. But more notably you're  
12 looking to diversify your program into asset-based lending  
13 and other strategies that are away from corporate based  
14 collateral, so that integration of greater collateral  
15 diversification will likely, you know, be even beneficial  
16 on a go-forward basis.

17           CHAIR MILLER: Okay. I see no other questions  
18 from the Board. I appreciate you being here to answer our  
19 questions, and I especially appreciate all the work before  
20 the meetings to brief us and get our questions answered  
21 and everything. So thanks and appreciate it.

22           Okay. That brings us to summary of committee  
23 direction. After which, we'll have public comments.

24           CHIEF OPERATING INVESTMENT OFFICER COHEN:

25           Thanks, Mr. Chair. I think on RCP scope your

1 summary of the Committees will -- made it into the motion  
2 and so you'll be involved going forward. We talked about  
3 the July off-site bringing in the emerging managers, so  
4 we'll be able to answer many of the questions there. The  
5 one piece that I did record is providing the Board some  
6 additional information on performance of our emerging  
7 manager program, and we'll pull that together for you.

8 CHAIR MILLER: Great. Thank you. Anybody --  
9 anything that we didn't catch?

10 CHAIR MILLER: Nothing. Sounds good.

11 Okay. At this point, we have a number of public  
12 commenters. And I'll ask you to come down. I'll call two  
13 at a time, but you'll come down to the front. You'll have  
14 three minutes. We'll start with Ruth Radetsky and Nathan  
15 Sands, followed by Mark Drolette and Jennifer Hogan.

16 And if you'd just come down, take a seat, the  
17 microphones will be on for your. Your three minutes will  
18 start when you begin speaking, and identify yourself for  
19 us, and you'll have the floor.

20 And thanks for your patience. I know it's been a  
21 long, long day for you.

22 RUTH RADETSKY: Longer for you than us. Good  
23 afternoon. My name is Ruth Radetsky, speaking on behalf  
24 of Kellidee Little, a CalPERS member from Carmichael, who  
25 can't be with us today.

1           "I urge you to diverse from Tesla. Tesla is  
2 governed by a board of directors who has thus far refused  
3 to perform their fiduciary duties by removing the CEO  
4 whose actions have wrecked the relationship between the  
5 folks most likely to purchase their vehicle and the  
6 company. As a result of the CEO's actions, the stock  
7 price plummeted 50 percent between January and the end of  
8 March. Prospects for recovery continue to dim with the  
9 failure of the cyber truck and its other model lines sales  
10 have plunged. The outlook is for further declines.

11           "With more and more companies entering the EV  
12 market, with more advanced features and lower prices,  
13 there does not seem to be a way for Tesla to recover its  
14 market share. This makes retention of Tesla in the  
15 CalPERS portfolio unwise.

16           "CalPERS goals are to invest in a relatively safe  
17 and stable investment to ensure long-term returns for your  
18 pensioners. Tesla stock is no longer either of those  
19 things. And with no visible path back to market  
20 dominance, it is prudent to divest from Tesla and redirect  
21 the money to safer and more stable investments.

22           "To not divest from Tesla seems to be a dangerous  
23 abandonment of your fiduciary duties. To continue to hold  
24 your position in Tesla is puzzling and counterintuitive to  
25 this member. Thank you."

1           Speaking for myself, I started looking at Tesla  
2 in my pension because I was outraged by Elon Musk's  
3 actions. As I looked into pension investment practices, I  
4 learned that you are bound by fiduciary duties, not moral  
5 duties. So I started looking for financial arguments to  
6 divest. The more I looked, the more scared I came for all  
7 the reasons Kellidee so eloquently gave. I understand you  
8 tend to follow indices, but surely your fiduciary duties  
9 do not require you to follow indices off a cliff into the  
10 abyss. Please direct CalPERS staff to conduct an  
11 immediate assessment of Tesla's valuation and risks.

12           Thank you.

13           CHAIR MILLER: Thank you for comments.

14           Next speaker.

15           NATHAN SANDS: Good afternoon. My name is Nathan  
16 Sands. I'm here with Tesla Takedown. We have been  
17 protesting Tesla for a couple months now. And I believe  
18 that Musk -- Elon Musk not only was a threat to our  
19 democracy, but is a continuing threat to our democracy,  
20 and that Tesla is the main source of his wealth, and that  
21 is why we are so concerned about investment in Tesla.

22           I'd like to start by reading a statement from  
23 Joseph DeAngelis, a CalPERS member from Upland.

24           "I have divested my personal brokerage accounts  
25 from Tesla stock. It's been difficult, given that they

1 are in almost every major index fund, but I've made it  
2 work. Given how limited my options are and total invested  
3 are, I'm positive it would be comparatively easy for  
4 CalPERS to divest from Tesla. Remember, Tesla has chosen  
5 to maintain as their CEO someone who has explicitly  
6 defended Adolf Hitler and the Nazi party. There is a  
7 moral imperative to divest.

8 "If this is not done, I expect to remove my  
9 retirement earnings from CalPERS. It's a negative  
10 financial impact for me, but tough times require tough  
11 choices. I refuse to be invested in a company headed by a  
12 man who encourages the mistreatment of people, who fired  
13 government employees willy-nilly, and who has shown  
14 compassion in support for far right nationalist parties in  
15 the United States and abroad. Thank you."

16 Speaking for myself, I will go on though, that I  
17 have noticed that CalPERS has divested in the past from  
18 companies involved the Darfur genocide, terrorism funding,  
19 coal, tobacco, and firearms. And I assume some of these  
20 were profitable industries, but the moral choice was made  
21 to divest. And I -- we are asking the same.

22 But at the same time, when you look at Tesla, I  
23 believe Tesla is a house of cards. The stock is on a  
24 bubble and it's built on Elon Musk's overpromising and  
25 outright lies. I believe it will crash at some point and

1 I hope that you sell the stock while it's still high and  
2 do a good thing for the public employees.

3 A few points I'd like to bring up to support  
4 this. 2024 Tesla had its first drop in car sales ever.  
5 And the first three months of 2025 had the biggest drop in  
6 sales ever. They also have a lack of new models, which is  
7 also hurting sales. Their fully self-driving feature is  
8 not really working and it is -- it does not have LiDAR.  
9 Waymo and other companies have LiDAR, which has been  
10 proven to be safer. The robotaxis they are launching are  
11 also not really fully self-driving. They're behind  
12 schedule, and they put out false statements about how  
13 profitable that will be. I don't think it will be as  
14 profitable as they say.

15 They also are getting beat by China on battery  
16 technology. And they're promising hundreds of millions of  
17 robots in our homes pretty soon, which I sure hope is  
18 false, and I wouldn't want one.

19 And I think all of this shows that Elon Musk has  
20 had erratic behavior. And there are false promises coming  
21 from Tesla, so I'd like you to please divest.

22 Thank you.

23 CHAIR MILLER: Thanks for your comment.

24 Next, commenters, Mark Drolette and Jennifer  
25 Hogan.

1           Welcome. You have the floor.

2           MARK DROLETTE: Good afternoon. My name is Mark  
3 Drolette. I'm a CalPERS retiree. I'm here to urge  
4 CalPERS to fully divest from Tesla. It's stock is  
5 extremely overpriced and destined for a precipitous fall.  
6 Tesla's last earnings report was dreadful. The brand is  
7 toxic. Polls show that Elon Musk's popularity hovers  
8 rightly somewhere round Ebola's. And I would assert that  
9 there is zero indication that Tesla is a brand -- as a  
10 brand will somehow rise from the ashes once it inevitably  
11 does crash. Thus, it makes good economic sense for  
12 CalPERS to sell and to sell now.

13           On a personal note, with the exception of this  
14 past weekend, I, along with others, typically dozens,  
15 sometimes scores, on two or three occasions hundreds, have  
16 protested every weekend since March at the Sacramento  
17 Tesla showroom. Without fail while we're out there for  
18 two hours straight, we receive a multitude of supportive  
19 honks, fist pumps, cheers, and thumbs up -- thumbs ups  
20 from passing motorists and passengers.

21           Tellingly -- (clears throat). Excuse me -- and  
22 forebodingly for the brand, some of those come from Tesla  
23 drivers. It's clear that they too know the score.

24           So as I'm standing out there on the sidewalk with  
25 my sign in the rain, or the wind, or the heat, condemning

1 Musk and the incalculable damage he and his DOGE gang have  
2 done to our government, our government, and abroad, I find  
3 it particularly galling to know that his company's stock  
4 partially funds my retirement.

5           Again, please divest fully from Tesla now. Thank  
6 you.

7           CHAIR MILLER: Thank you.

8           You have the floor.

9           JENNIFER HOGAN: My name is Jennifer Hogan and I  
10 want to thank you for the opportunity to speak. This is  
11 teeny tiny print, so I'm going to try real hard to read  
12 this.

13           Tesla has been an extremely volatile stock, which  
14 has proven to be overvalued compared to the value of its  
15 product, especially considering its reduced market share  
16 and lack of innovation in recent years. While the Tesla  
17 brand was at the forefront of the electric vehicle market,  
18 and initially the citizens of California embraced it, it  
19 now represents all that is wrong with the current  
20 administration and its stance on climate change and the  
21 destructive actions towards the environment.

22           Tesla's owner has betrayed its customer base who  
23 contributed to the wealth of its owner and who has  
24 responded by using that wealth to the detriment of  
25 California and its citizens.



1           Elon Musk has also shown himself to be an  
2 unreliable and erratic actor, which has been placed --  
3 which has placed both his company and the country at risk.  
4 He has recently exhibited extreme antisocial and  
5 destructive behavior, his drug use, his threats not to  
6 retrieve American astronauts from a space station as a  
7 form of public retribution, his misuse of political power  
8 to gain access to sensitive data on private citizens, and  
9 am -- all amply demonstrate his unfitness to run a  
10 company.

11           The actions of Tesla's owner over the last year  
12 has tanked the Tesla brand worldwide impacting the stock  
13 value, at the same time, other U.S. electric vehicles have  
14 been eating into Tesla's market share. Additionally,  
15 China has made a break-through -- has made break-through  
16 advances in charging capabilities, and driving range for  
17 their electric vehicles, which has further decreased their  
18 popularity internationally.

19           His brand is vastly -- is fast becoming the Edsel  
20 of electric cars and a toxic political stock. As such, it  
21 seems irresponsible for our pension to support Elon Musk's  
22 behavior and gamble on his success. For both practical  
23 economic and ethical reasons, we should no longer invest  
24 in Tesla. And I thank you.

25           CHAIR MILLER: Thank you.

1           Next, we have Edward Hasbrouck, Susan McCarthy,  
2 please come down.

3           Welcome, and you have the floor, sir.

4           EDWARD HASBROUCK: My name is Edward Hasbrouck.  
5 And I took time away from my pie work to come here from  
6 San Francisco and sit through your meeting for the last  
7 five years, in order to present this petition on behalf of  
8 588 initial signers, including 140 CalPERS members.

9           To summarize, we are urging you to divest from  
10 Tesla stock immediately, because of your fiduciary  
11 responsibility. As of March 31st, CalPERS held more than  
12 a billion dollars in Tesla. Continuing to hold this stock  
13 is an avoidable risk to our retirement security. Your  
14 fiduciary duty is to members, beneficiaries, and the  
15 taxpayers who will bear the burden of any shortfall.  
16 Tesla's financial instability, erratic leadership, and  
17 political volatility make continued investment  
18 increasingly risky. Immediate and decisive action is  
19 needed to protect our pension assets.

20           As stewards of public retirement funds, you also  
21 carry a moral responsibility to uphold the values of  
22 public service and democracy, the mission of the public  
23 institutions CalPERS members serve. Divesting from Tesla  
24 is both a financial imperative and a principled stand for  
25 the future we're working so hard to build.

1           We join the growing number of CalPERS members and  
2 California taxpayers calling on you to immediately divest  
3 from Tesla and cease any future investment in Tesla. Our  
4 pensions and your integrity as fiduciaries are on the  
5 line. Please act now to protect our future.

6           I have copies here for each member of the Board  
7 of the petition, the list of initial signers from  
8 throughout the state, and hundreds of individual comments  
9 from people who aren't able to be here in person. I hope  
10 you will take them into consideration in your  
11 decision-making this afternoon.

12           Thank you.

13           CHAIR MILLER: Thank you.

14           If you would hand those to staff.

15           Over on my right. Stage right.

16           Okay. Ma'am, you have the floor.

17           SUSAN MCCARTHY: Pardon me. I'm Susan McCarthy.  
18 I am also from San Francisco. I am here also on behalf of  
19 my husband and daughter whose pension funds you are  
20 handling. Thank you.

21           I ask that CalPERS divest from Tesla for both  
22 moral and fiscal reasons. When this investment was  
23 originally made by CalPERS, I probably would have  
24 supported it, an electric car company based in California.  
25 Yay. Thank you.

1           A lot has changed since then, not just moving to  
2 Texas. Mostly, CEO, Elon Musk through his work at DOGE  
3 has harmed Californians with massive arbitrary firings,  
4 with reckless grant cancellations. And we shouldn't  
5 support this entity that is harming, the citizens of  
6 California.

7           Fiscally, Tesla is quite risky. The CEO famously  
8 is erratic, whimsical, untrustworthy, and rash. And I do  
9 not believe that we can gamble, that we should fiscally  
10 gamble that the company will maintain its values.

11           Thank you.

12           CHAIR MILLER: Thank you for your comments.

13           Okay. We have two more commenters that I'm aware  
14 of, Tammy Dhanota and Kellie Guevara. If you would come  
15 down. And I believe we'll also have a public caller after  
16 this.

17           Welcome and you have the floor. Start whenever  
18 you like.

19           TAMMY DHANOTA: Thank you. Good afternoon. My  
20 name is Tammy Dhanota. I'm a member of Service Employees  
21 International Union Local 521. And I've worked at Santa  
22 Clara Valley Transportation Authority in San Jose  
23 California for 30 years and I am a CalPERS plan  
24 participant.

25           I want to thank you, the CalPERS Board and staff,

1 for all the work you do as fiduciaries to ensure that  
2 myself and all participants in the plan will receive our  
3 benefits after we retire from public service. I'm here  
4 today to raise an issue that has come to my attention, and  
5 to the attention of many of my colleagues in workplaces  
6 where CalPERS plan participants carry out the public  
7 service.

8 I've had the opportunity to see information from  
9 several news sources, indicating that Antonio Gracias, the  
10 CEO and Chief Investment Officer of Valor Equity Partners  
11 has played a high profile, publicly outspoken role in the  
12 Department of Government Efficiency, DOGE, under the  
13 leadership of Elon Musk, in specific ways that, according  
14 to reports, may weaken the Social Security Administration,  
15 weaken protections of the private personal data of  
16 millions of people, contribute to false public narratives  
17 about the role immigrants play in the Social Security  
18 system, our election system, and in our economy.

19 Additional research indicates that CalPERS has  
20 invested significant funds with Valor Investment vehicles  
21 that are under Gracias responsibility. I'm assuming that  
22 CalPERS staff and Board members -- or as CalPERS staff and  
23 Board members, you're unaware of this information at this  
24 time. So my colleagues and I wanted to share this with  
25 you, so that you can engage in a process of due diligence

1 to assess the risk that Gracias's work at DOGE presents to  
2 the retirement security of CalPERS plan participants like  
3 myself.

4 If these reports are accurate, we are concerned  
5 that Gracias is not committing his full time and attention  
6 to running Valor. If he is neglecting his duties at Valor  
7 while moonlighting at DOGE, Gracias's behavior would be --  
8 would appear to be in serious misalignment with the  
9 fiduciary duty to act in the long-term investment interest  
10 of plan participants.

11 Thank you for your ongoing work as fiduciaries to  
12 help ensure that we all can enjoy a dignified retirement  
13 one day. I'm going to turn the microphone over to my  
14 colleague Kellie who will share additional information.

15 CHAIR MILLER: Thank you for your comments.

16 You have the floor Kellie.

17 KELLIE GUEVERA: Good afternoon. My name is  
18 Kellie Guevara. I'm a member of Service Employee  
19 International Local 521. I've worked at the Santa Clara  
20 County Office of Education for over 14 years and I am a  
21 decades long CalPERS plan participant. I want to thank  
22 the CalPERS Board and staff for all the work you do on  
23 behalf of our retirement security.

24 Here are some potential concerns my colleagues  
25 and I have after reading the news reports about Antonio

1 Gracias's participation in the DOGE work in learning that  
2 CalPERS may have investments under Mr. Gracias's  
3 responsibility. Many CalPERS plan participants are  
4 counting on Social Security as a key factor in their  
5 retirement security in addition to their CalPERS benefit.  
6 Many of our family members and members of our community  
7 also, of course, depend on Social Security. If Mr.  
8 Gracias is a leader on a project that some experts have  
9 indicated may seriously harm the Social Security system,  
10 this obviously is a concern.

11 CalPERS plan members count on security of their  
12 data as a key component of their retirement security.  
13 It's troubling to know that if reports are correct, the  
14 leading figure of a CalPERS investment partner may be  
15 deeply engaged in a project that might undermine standards  
16 for the security of people's data.

17 Thirdly, immigrants are central to the national  
18 and California economy. The health of which is central to  
19 the health of CalPERS over the long term. Hence, if  
20 reports of Mr. Gracias public comments calling into  
21 question the value of immigrants in our society are  
22 accurate, this is troubling and may be counter to the  
23 interests of plan participants.

24 Finally, and more broadly, if the reports in the  
25 news media are confirmed as accurate regarding Mr.

1 Gracias's role at DOGE, it may lead us to question Mr.  
2 Gracias's judgment in general. This leads us to ask  
3 another question. Is this person -- is this a person we  
4 can trust to invest our deferred wages in a manner  
5 consistent with the fiduciary duty and the interests of  
6 plan participants?

7 Thank you for listening to the concerns of myself  
8 and my colleagues. We appreciate all the work you do to  
9 protect our retirement security. We have some hard copies  
10 of articles here referencing issues we've laid out and  
11 we'd like to share.

12 CHAIR MILLER: Okay. Thank you. If you would  
13 provide them to staff.

14 KELLIE GUEVARA: Thank you.

15 CHAIR MILLER: Thank you for your comments. I  
16 don't believe we have any other commenters in the room,  
17 but I believe we do have a caller on the phone, so let's  
18 bring them on.

19 STAFF SERVICES MANAGER I FORRER: Yes, Chairman  
20 Miller. We have Mary Jo Walker on the line for Item 6d,  
21 public comment.

22 Go ahead.

23 MARY JO WALKER: Hello. My name is Mary Jo  
24 Walker. I am a CalPERS retiree, a former city finance  
25 director, and retired at the County of Santa Cruz Auditor,



1 Controller, Treasurer, Tax Collector a number of years  
2 ago.

3 It's unconscionable that CalPERS would continue  
4 to own Tesla after -- Tesla stock after it became apparent  
5 that its CEO, Elon Musk, held such vitriolic disdain for  
6 career public servants and for the cruel systematic  
7 attacks of the Social Security system, which provides a  
8 secure retirement for -- after a long working life.

9 CalPERS with 2.3 million members should not have  
10 anything to do with a company whose CEO is so  
11 disrespectful of public service. It's a slap in the face  
12 to your CalPERS members to prop up someone who is so  
13 scornful of who we are and what we do, like running the  
14 country and defending democracy. And it's a bad  
15 investment. It's wildly overpriced. It's CEO is  
16 unstable. And it's name brand is irreparably damaged.

17 CalPERS purchased most of these stocks years ago.  
18 Undoubtedly, it would make a profit if it sold it now.  
19 The tide is turning on this stock. A number of pension  
20 funds in this country and other countries have divested or  
21 are considering divestment.

22 You know, we look to our elected officials to do  
23 more to protect us during these difficult times. Most of  
24 you are elected up there, so please exercise leadership  
25 and do your part.

1 Thank you.

2 CHAIR MILLER: Thank you for your comments. Does  
3 that conclude our public comments?

4 BOARD CLERK ANDERSON: (Nods head).

5 CHAIR MILLER: Okay. That concludes our public  
6 comments. So at this point, we will recess into closed  
7 session for items one to seven from the closed session  
8 agenda, and then we'll reconvene in open session after the  
9 closed session. And we'll take a break before we start  
10 our closed session. So we'll take a 15-minute break, then  
11 start our closed session. So -- and then we'll come back  
12 to open session.

13 Thank you all and thank you again for your  
14 patience waiting to comment.

15 (Off record: 3:01 p.m.)

16 (Thereupon the meeting recessed  
17 into closed session.)

18 (Thereupon the meeting reconvened  
19 open session.)

20 (On record: 5:18 p.m.)

21 CHAIR MILLER: Okay. We are back in open  
22 session.

23 And hearing no objection, we will adjourn this  
24 meeting.

25 We're adjourned.

(Thereupon, the California Public Employees'  
Retirement System, Investment Committee  
meeting open session adjourned at 5:18 p.m.)

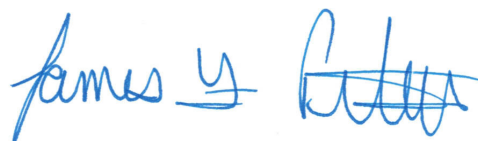
CERTIFICATE OF REPORTER

I, JAMES F. PETERS, a Certified Shorthand Reporter of the State of California, do hereby certify:

That I am a disinterested person herein; that the foregoing California Public Employees' Retirement System, Board of Administration, Investment Committee open session meeting was reported in shorthand by me, James F. Peters, a Certified Shorthand Reporter of the State of California, and was thereafter transcribed, under my direction, by computer-assisted transcription;

I further certify that I am not of counsel or attorney for any of the parties to said meeting nor in any way interested in the outcome of said meeting.

IN WITNESS WHEREOF, I have hereunto set my hand this 20th day of June, 2025.



JAMES F. PETERS, CSR  
Certified Shorthand Reporter  
License No. 10063