

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
INVESTMENT COMMITTEE
OPEN SESSION

CALIFORNIA PUBLIC EMPLOYEES' RETIREMENT SYSTEM
FECKNER AUDITORIUM
LINCOLN PLAZA NORTH
400 P STREET
SACRAMENTO, CALIFORNIA

MONDAY, MARCH 17, 2025
9:18 A.M.

JAMES F. PETERS, CSR
CERTIFIED SHORTHAND REPORTER
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APPEARANCES

COMMITTEE MEMBERS:

David Miller, Chair

Mullissa Willette, Vice Chair

Malia Cohen, also represented by Deborah Gallegos

Michael Detoy

Fiona Ma, represented by Frank Ruffino

Eraina Ortega

Jose Luis Pacheco

Kevin Palkki

Ramón Rubalcava

Theresa Taylor

Yvonne Walker

Dr. Gail Willis (Remote)

STAFF:

Marcie Frost, Chief Executive Officer

Michael Cohen, Chief Operating Investment Officer

Stephen Gilmore, Chief Investment Officer

Michele Nix, Chief Financial Officer

Scott Terando, Chief Actuary

Peter Cashion, Managing Investment Director

Sarah Corr, Managing Investment Director

Sterling Gunn, Managing Investment Director

APPEARANCES CONTINUED

STAFF:

Drew Hambly, Investment Director

Michael Krimm, Investment Director

Brian Leu, Investment Director

Simiso Nzima, Managing Investment Director

Jonathan O'Donnell, Investment Director

Tamara Sells, Associate Investment Manager

Lauren Rosborough Watt, Investment Manager

ALSO PRESENT:

Eileen Baltan[phonetic]

Paul Baranich

Mary Bates, Meketa Investment Group

Jared Gaby Biegel, United Food and Commercial Workers

Dan Cohn, Institute for Energy Economics and Financial Analysis

Sheila Cox

Teresa Eade

Quinn Eide, Fossil Free California

Jakob Evans, Sierra Club California

Alyssa Giachino, Private Equity Stakeholder Project

Heidi Harmon

APPEARANCES CONTINUED

ALSO PRESENT:

Steve Hartt, Meketa Investment Group

Herminia

Nick Jacque, Service Employees International Union

Karen Jacques

J.J. Jelincic

Greg Lichtenstein

Michael Mark, Sheet Metal Workers Local 104

Jose Martinez, United Food and Commercial Workers

Steve McCourt, Meketa Investment Group

Susan Minato, Unite Here

Jennifer O'Dell, Laborers' International Union of North America

Andre Oliveira, Service Employees International Union

Brian O'Neill, Service Employees International Union

Paulita Pena, SEIU 503, SEIU International

Teresa Ramirez

Frank Ruiz

Megan Shumway

Jeremy Smith, State Building and Construction Trades Council of CA

Mark Swabey

Sara Theiss, Fossil Free California

Sheila Thorne, Fossil Free California

APPEARANCES CONTINUED

ALSO PRESENT:

Tom Toth, Wilshire Advisors

Barbara Washburn

Rev. Deborah West-Jones

Crystal Zermeno, California Common Good

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PROCEEDINGS

1
2 CHAIR MILLER: Okay. Welcome, everybody. I'd
3 like to call the Investment Committee meeting to order.
4 If everyone could kind of get settled in here. And the
5 first order of business is our roll call.

6 BOARD CLERK ANDERSON: David Miller.

7 CHAIR MILLER: Here.

8 BOARD CLERK ANDERSON: Mullissa Willette.

9 VICE CHAIR WILLETTE: Here.

10 BOARD CLERK ANDERSON: Malia Cohen.

11 COMMITTEE MEMBER COHEN: Here.

12 BOARD CLERK ANDERSON: Michael Detoy.

13 COMMITTEE MEMBER DETOY: Here.

14 BOARD CLERK ANDERSON: Frank Ruffino for Fiona
15 Ma.

16 ACTING COMMITTEE MEMBER RUFFINO: Present.

17 BOARD CLERK ANDERSON: Eraina Ortega.

18 COMMITTEE MEMBER ORTEGA: Here.

19 BOARD CLERK ANDERSON: Jose Luis Pacheco.

20 COMMITTEE MEMBER PACHECO: Present.

21 BOARD CLERK ANDERSON: Kevin Palkki.

22 COMMITTEE MEMBER PALKKI: Good morning.

23 BOARD CLERK ANDERSON: Ramón Rubalcava.

24 COMMITTEE MEMBER RUBALCAVA: Present.

25 BOARD CLERK ANDERSON: Theresa Taylor.

1 COMMITTEE MEMBER TAYLOR: Here.

2 BOARD CLERK ANDERSON: Yvonne Walker.

3 COMMITTEE MEMBER WALKER: Here.

4 BOARD CLERK ANDERSON: Dr. Gail Willis?

5 CHAIR MILLER: Okay. So we don't have anyone
6 remotely at the moment, so I'll pass on the attestation,
7 and we'll move on to our executive report. And before we
8 start the executive report, because we have so many folks
9 here who I believe want to speak on the issues today, I
10 would invite people that want to speak can come up and
11 speak after the executive report, if they're here and they
12 want to speak then, but you also could, if you wanted to
13 wait till after a specific agenda item. I just don't want
14 to -- I want to honor your time and if you don't want to
15 have to sit through our entire agenda to get to your items
16 that you want to make public comment on, since I know
17 there are quite a few public commenters potentially would
18 benefit from being able to speak earlier in the day. So I
19 will make sure I extend that, so that you're aware of that
20 opportunity.

21 So with that, I'll hand it over to our executive
22 team.

23 CHIEF INVESTMENT OFFICER GILMORE: Thank you very
24 much, Chair. We have a fairly full agenda today. Before
25 I comment on that, I'd like to just make a couple of

1 comments on some events I attended in the last week or
2 two. The first one, which was last week, was a session
3 organized by the California Professional Firefighters. It
4 was a fire ops exercise, so I got a chance to don
5 firefighting gear to go into a flame room to climb
6 ladders, to force down doors to rescue people in
7 smoke-filled rooms. And I've got to say, it was quite an
8 experience, quite revealing. I never appreciated how
9 heavy all the equipment was, wearing I guess fire
10 resistant gear, a mask, helmet, carrying an axe, air
11 bottle, et cetera.

12 So I got a much greater appreciation for what
13 some of our members go through, the levels of fitness that
14 are required. It was heavy and hot, even without the
15 flames. So, just a word of thanks to the firefighters for
16 giving me that opportunity.

17 The second thing I wanted to mention was Pacific
18 Pension Investment Institute event, which was held in
19 Seattle. Director Palkki was also there. I was invited
20 to participate in a session -- a discussion on the total
21 portfolio approach, and that was an hour. It was very
22 engaging. It was a discussion between me and Gordon Fyfe
23 from British Columbia. Very well attended. Very
24 interactive. Really appreciated that.

25 In terms of the agenda for today, we have one

1 action item, which is the third reading of the Responsible
2 Contractor Policy. We also have a number of information
3 items. We have the trust level review, which will be led
4 off by our consultants, Wilshire and Meketa. Lauren and I
5 will then comment on that. We have the next installment
6 of our asset liability management total portfolio
7 discussion. We also have other items. We have proxy
8 voting. We have a report on the treasury. And I'm
9 looking forward to, you know, going through these items.
10 But with that, and with a note to the extent of the -- you
11 know, the packed agenda, I will pass back to the Chair.

12 CHAIR MILLER: Okay. Thank you. I do have a
13 request to speak from Kevin Palkki.

14 COMMITTEE MEMBER TAYLOR: The microphone.

15 CHAIR MILLER: Yeah, I'm trying. There we go.

16 COMMITTEE MEMBER PALKKI: Thank you. It was
17 actually really good to see you in action in a conference
18 atmosphere, but it was also great to see that the panel
19 that you were on had a full house. So that was reassuring
20 to see that -- the different people that were at this
21 conference were very engaged and interested in your
22 conversation there. So thank you again.

23 CHAIR MILLER: Okay. I'm seeing no more requests
24 from anyone on the Board, so I thank you for the item.
25 And I think at this point, we'll see do we have public

1 speakers, public commenters at this time?

2 BOARD CLERK ANDERSON: Nope. Okay. We will move
3 on -- that. We should. Let's see. I don't want to miss
4 the opportunity to let people speak.

5 BOARD CLERK ANDERSON: We just don't have the
6 list yet.

7 CHAIR MILLER: Oh, we don't have the list, so can
8 we get a few people queued up.

9 BOARD CLERK ANDERSON: We can bring the sheets
10 up, if you'd like. Do you want the sheets instead?

11 CHAIR MILLER: That would be fine, yeah. And the
12 way this works is we'll have you come down. We'll have
13 microphones here, so you can come down. I'll probably
14 call you down, you know, maybe two, three at a time. And
15 we'll queue you up, and you'll sit in these chairs right
16 down to my left in the front here. You'll have three
17 minutes to speak. When you introduce yourself and begin
18 speaking, the time clock will start. And at the end of
19 your three minutes, if you haven't completed your
20 statement, you can give us something in writing, you can
21 communicate to us in other ways, but I will need to cut
22 you off at the end of your three minutes.

23 So I now have the list and I'll call the first
24 few commenters.

25 CHAIR MILLER: Okay. We'll have Jeremy Smith,

1 Michael Mark, and Mark Swabey come on down. And welcome

2 JEREMY SMITH: I think what Michael and I
3 thought, we just put our papers in. We didn't realize it
4 was so quick. So this is nice.

5 Thank you.

6 MICHAEL MARK: We're trying to speak on 5a. Is
7 this the right time? We put 5a down on the paper.

8 JEREMY SMITH: Yeah. Is this the right time for
9 it?

10 CHAIR MILLER: Yeah. Yeah. Well -- yeah, this
11 will be fine.

12 CHIEF EXECUTIVE OFFICER FROST: It's really their
13 choice. If they'd prefer to wait till 5a. They're given
14 an early opportunity.

15 CHAIR MILLER: It's your choice. If you'd prefer
16 to wait through the meeting till we get to 5a or if you
17 would prefer to --

18 JEREMY SMITH: I think we'd prefer to wait till
19 it's presented. Thank you through.

20 CHAIR MILLER: Okay. That will be fine.

21 Okay. So, okay. Okay. Which --

22 Okay. Here we go. Okay.

23 COMMITTEE MEMBER TAYLOR: Sit down and turn the
24 mic on.

25 MARK SWABEY: Mark Swabey reporting on --

1 commenting on the Private Equity Program, which is item
2 6a. May I speak at the beginning of Item 6A on the
3 agenda, please?

4 CHAIR MILLER: Um-hmm.

5 MARK SWABEY: Thank you.

6 CHAIR MILLER: Um-hmm. Okay. Next, I have Jared
7 Gaby Biegel followed by Barbara Washburn and Sarah Theiss.

8 JARED GABY BIEGEL: Hi. My name is Jared Gaby
9 Biegel with the United Food and Commercial Workers
10 International Union. I'm here to talk about very recent
11 events at Heritage Grocers, a grocery chain owned by
12 Apollo Fund IX, in which you have invested \$550 million.

13 Heritage Grocers is the parent company of
14 Cardenas markets her in California and Tony's Fresh
15 Markets in Illinois. We have spoken before this Board
16 often about Cardenas's violation of your labor practices
17 and risks stemming from its labor practices.

18 In the last month, sister company Tony's has
19 escalated Heritage's anti-union campaign substantially.
20 In february, workers at the Tony's chain in Illinois filed
21 for a union election with the UFCW Local there, and
22 Heritage began executing a fierce anti-union campaign
23 using immigration status among other messages to
24 intimidate workers. In one example, a management text to
25 Tony's workers says UFCW has previously agreed to member

1 firings over immigration related matters.

2 Given the backdrop of high profile immigration
3 rates in Chicago, Heritage's apparent attempt to make
4 Tony's workers think UFCW is an agent of immigration
5 related firings, heightens fear in immigrant communities,
6 where both employees and customers of Tony's stores live.

7 And other Tony's message says the National Labor
8 Relations Board has ruled that collective bargaining is
9 potentially hazardous for employees. We shared these
10 examples with your staff last week. A union-busting
11 consultant called People Results is sending these messages
12 from Tony's management. Union busting is a questionable
13 use of company resources, contradicts internationally
14 recognized human rights standards, contravenes the spirit
15 and often the letter of U.S. labor law, and is an affront
16 to CalPERS beneficiaries, most of whom are union members.

17 Tony's anti-union campaign clearly violates your
18 labor principle, which protects freedom of association and
19 the effective recognition of the right to collective
20 bargaining. Furthermore, as a business that relies on
21 immigrants as workers and customers, Heritage's anti-union
22 campaign and workplace practices pose risks to workforce
23 performance, customer loyalty, and brand reputation.

24 Mitigating these risks highlights the value of
25 enforcing CalPERS labor principles with Apollo. Just to

1 remind you, Tony's anti-union campaign comes on top of
2 violations of your labor principles as its sister company,
3 Cardenas, including three outstanding sexual harassment
4 lawsuits, two outstanding class action cases alleging
5 violations of California Labor code, and an actual labor
6 relations work complaint alleging Cardenas violated
7 workers rights to free association.

8 The behavior of these portfolio companies raises
9 serious questions about Apollo's oversight of workforce
10 management. We have raised these questions directly with
11 Apollo and the CEO of private equity -- and the CEO of
12 Private Equity has told us in writing that Apollo does not
13 take responsibility for its portfolio company's management
14 of workplace issues. This is disappointing, because
15 Apollo has taken such responsibility -- it's taken such
16 responsibility before and knows how to handle the -- knows
17 how to solve these types of problems.

18 It led negotiations with multiple unions for a
19 neutrality agreement at the Venetian Las Vegas resort in
20 2023, which is also the same fund as Heritage Grocers.
21 That neutrality agreement allowed workers to freely decide
22 whether to join a union free from employer interference.
23 Apollo has a platform to do this again with Tony's and
24 Cardenas.

25 Finally, as you may be aware, Apollo is out

1 raising money for a new \$25 billion fund. Given the track
2 record we have described, would it make sense for your
3 beneficiary -- to your beneficiaries for CalPERS to make
4 new investments to Apollo before it mitigates these risks?
5 Almost certainly not. We urge you to withhold and new
6 commitments until Apollo solves its workforce management
7 problems at Heritage and mitigates the attendant risks to
8 your investment.

9 Thank you.

10 CHAIR MILLER: Thank you.

11 Go ahead.

12 BARBARA WASHBURN: Hi. My name is Barbara
13 Washburn.

14 CHAIR MILLER: Oh, I don't think the mic is on.

15 COMMITTEE MEMBER TAYLOR: Microphone.

16 CHAIR MILLER: Touch the -- there you go. Oh.

17 BARBARA WASHBURN: How about now?

18 CHAIR MILLER: Perfect.

19 BARBARA WASHBURN: Thank you. My name is Barbara
20 Washburn and I'm a retired toxicologist. I used to work
21 at the Office of Environmental Health Hazard Assessment at
22 CalEPA. I remember you, David, from the 12th floor --

23 CHAIR MILLER: Yep.

24 BARBARA WASHBURN: -- I've seen walking up and
25 down the floors.

1 One of our work-products - I know you know this
2 David - is reports on environmental conditions in
3 California. I worked on one of those reports. More
4 recently, the focus of the reports has been on indicators
5 of climate change in California. And as a matter of fact,
6 many of the signs that these lamenters are -- have on
7 their -- on their chests are some of the issues that are
8 included in that report that OEHHA produced.

9 Our Department along with others at CalEPA, the
10 various departments at the Natural Resources Agency, the
11 Strategic Growth Council, and others have devoted untold
12 hours and money to addressing, mitigating, adapting to and
13 reporting on the effects of climate change in California.
14 California is recognized as a leader on climate change.
15 That is why it astounds me that my money, and the money of
16 State workers, is being invested in -- by CalPERS in the
17 very companies that produce the greenhouse gases that
18 cause the problem we are trying to address -- all of us in
19 California, State workers, and the State overall is trying
20 to address.

21 So I implore you to adopt a meaningful plan to
22 remove fossil fuels from CalPERS portfolio. I do not want
23 my money invested in these companies. As is documented in
24 the report from BlackRock, which I'm sure many of you are
25 familiar with - it was written for the City of New York -

1 there are ways to divest. They identified in that one of
2 the key drivers in the divestment effort is to reduce risk
3 by divesting, avoiding the risk of stranded investments in
4 fossil fuel companies.

5 In closing, I would like to read a few words from
6 the 2015 Encyclical on Climate that was written by Pope
7 Francis. And he said, "This sister (the earth) now cries
8 out to us because of the harm we have inflicted by our
9 irresponsibility." He goes on to say, "Let ours be a time
10 remembered for the awakening of a new reverence for life
11 and a firm resolve to achieve sustainability."

12 I ask you to please consider these wise words and
13 to take action to divest from fossil fuel here at CalPERS.
14 Thank you.

15 CHAIR MILLER: Thank you for your comments.

16 Next speaker.

17 SARA THEISS: Am I live?

18 COMMITTEE MEMBER TAYLOR: Yep. Go.

19 SARA THEISS: Okay. I'm Sara Theiss, and Happy
20 Saint Patrick's Day to all of you esteemed Board members.

21 I'm going to start my comments with a -- today's
22 climate forecast. And this comes from a British poet,
23 Brian Bilston. "And on to today's climate forecast, where
24 we can expect to see a prolonged spell of inaction
25 interspersed with patches of hazy promises across many

1 areas. Over Westminster and other centers of government,
2 the build up of hot air will cause inactivity to soar to
3 record levels over the coming days, in spite of the high
4 pressure. Elsewhere, a front of chronic misinformation
5 will sweep in from the east bringing with it a band of
6 climate change deniers and the chance of scattered
7 falsehoods, while powerful gusts of idiocy and ignorance
8 set to blow across social media. In summary, unsettling."

9 So what I did recently was I looked at the
10 materials from the March 18th, 2019 Investment Committee
11 meeting, where I know I saw Ms. Taylor and Mr. Miller.
12 And basically, there was a chart presented that had the
13 strategic -- ESG strategic plan timeline. It went from
14 2017 to 2046. The focus was, of course, on getting
15 companies to disclose -- well, it was disclose emissions,
16 proxy voting research, and work with the Climate 100.
17 Each year, CalPERS would engage with 20 companies. And by
18 2021 -- I think it would be 60 by 2021, and they would
19 then have divested from -- reduced their emissions by
20 half. And by 2046, the Paris agreement calls would be
21 met. So that was 2021.

22 This report was seven years ago. I reviewed the
23 proxy voting and corporate engagement update for today,
24 and I see some of the same things, proxy voting, climate
25 risk oversight, votes on environmental proposals, and the

1 Climate Action 100. But what I didn't see was a report on
2 lowering emission targets that they were actually being
3 met. So that's where it's at, as far as I know.

4 And I was, of course, very disappointed that 14
5 percent of Climate Solution Fund includes, you know, the
6 companies mentioned, Exxon, Saudi Aramco, et cetera. And
7 I'm waiting for an answer to the question that Ms. Taylor
8 raised in the last year or so, which is what happens when
9 they, the fossil fuel companies, do not play ball? What
10 happens?

11 So thank you so much for your time and for your
12 work. I wouldn't do your job for literally a million
13 dollars a year. So thank you.

14 CHAIR MILLER: Thank you for your comments.

15 Next commenters. We've got Alyssa Giachino,
16 Sheila Thorne, and Frank Ruiz.

17 ALYSSA GIACHINO: Good morning. My name is
18 Alyssa Giachino with the Private Equity Stakeholder
19 Project. CalPERS's leadership in sustainable investing
20 and energy transition is crucial. Some of your private
21 markets managers are exposing your capital to projects
22 that are not aligned with a timely energy transition.
23 CalPERS is invested in the controversial Rio Grande LNG,
24 liquefied natural gas, export terminal, and may soon be
25 exposed to the purchase of utility company elite, via an

1 \$850 million commitment to global infrastructure partners
2 five.

3 Rio Grande LNG's project owner, NextDecade,
4 recently announced and anticipate expansion of the project
5 that would double the number of trains or liquefaction --
6 and liquefaction plants. As originally proposed, this
7 project would already -- was already estimated to emit the
8 equivalent of 44 coal plants every year, or about 163
9 million tons of carbon dioxide annually. The newly
10 announced expanded plan would substantially increase the
11 emissions associated with this project.

12 The Rio Grande LNG has faced significant legal
13 challenges with the D.C. Circuit Court questioning FERC's
14 environmental justice analysis. The company has said it
15 expects recent Executive Orders to be beneficial for
16 developments -- developers, but this is not a certainty.
17 The global LNG market is facing threats of trade wars and
18 tariffs that create more instability. LNG exports pose
19 risks for domestic energy prices as well, with a risk of
20 increasing energy costs for U.S. consumers by over 30
21 percent according to a DOE report from December.

22 There continues to be significant opposition to
23 Rio Grande LNG from nearby towns and affected low-income,
24 indigenous, and Latino communities. The South Texas
25 Environmental Justice Network has reached out to BlackRock

1 as GIP's parent to dis -- for a meeting to discuss the LNG
2 project and has not received a response.

3 Project delays, investors pulling support,
4 permits revoked, environmental harms, and ongoing
5 community opposition create uncertainty for the retiree
6 dollars used to finance Rio Grande LNG. We urge CalPERS
7 not to provide any additional capital to the expansion of
8 Rio Grande LNG through GIP V, or through your GIP
9 co-investment, or any other vehicle, and to halt the
10 build-out of the dangerous terminal.

11 As part of the same fund, GIP V, it's seeking to
12 purchase a public utility company in Minnesota, Elite, to
13 take it private. The relationship between BlackRock, GIP
14 and Elite has raised the suspicions of federal regulators
15 and the Minnesota Attorney General who noted potential
16 lack of ratepayer benefits, loss of transparency, and
17 significant benefits to executives and shareholders in
18 comments to the Minnesota Public Utilities Commission. We
19 hope CalPERS will ask GOP and BlackRock to address
20 concerns about competition rates and the public interest
21 for consumers in the purchase of Elite.

22 Thank you.

23 CHAIR MILLER: Thank you for your comments.

24 Next commenter.

25 SHEILA THORNE: Hi. My name is Sheila Thorne and

1 I'm a CalPERS retiree.

2 It is a delusion to think that oil and gas
3 companies will provide any kind of transition to green
4 energy. Chevron's investment in green energy was only 0.2
5 percent of its capital expenditures. And most recently,
6 that was cut by a quarter. Likewise, Shell dropped its
7 wind development projects and abandoned key 2035 climate
8 pledges in favor of continued production of oil and gas.
9 Exxon dropped its already minuscule investment in algae
10 research. BP Total Energy's, all the majors, at the same
11 time as they made over 281 billion profits since the
12 Ukraine war began, have pulled back from commitments to
13 sustainability in favor of continuing and even expanding
14 oil production.

15 It should be no surprise they've reneged on their
16 commitments, because the oil and gas industry has been
17 dishonest every since 1959 when they first realized their
18 role in climate change, but lied about it. The
19 extraction, production, and use of oil and gas is
20 inherently harmful to people and their environments, be it
21 in Ecuador, Angola, the Niger Delta, or Los Angeles, or
22 Richmond, or Kern County, or the Carolinas, or Appalachia

23 Therefore, oil and gas companies are always
24 inherently working against the interests of people and
25 their communities. Fossil fuel air pollution kills one in

1 five people worldwide by cancer, heart disease, asthma,
2 maternal death. Climate change caused by fossil fuels
3 kills by fire heat, flood, and drought, and harms people's
4 lives irreparably. Yet, big oil spends \$115 million a
5 year lobbying against climate legislation. It spent 445
6 million to influence the 2024 elections. It wrote the
7 Project 2025 section on energy development via Kathleen
8 Sgamma, President of the Western Energy Alliance. And
9 now, it is being rewarded with an unprecedented attack on
10 our public lands and national parks to weaken them and
11 open them up to more drilling and mining.

12 The oil and gas industry is fundamentally
13 anti-democratic. There is not one positive thing to say
14 about it. It kills, it spreads waste, it bribes
15 politicians, and supports the worst dictators. CalPERS
16 should not be giving cover to its malignant influence by
17 investing in it.

18 CHAIR MILLER: Thank you.

19 Okay. Come on up gentlemen, next commenters.
20 Come on up.

21 You can both come up and take a seat, if you're
22 going to speak.

23 Okay. You're waiting.

24 FRANK RUIZ: Yeah, I apologize, to the Board. We
25 would like to make our presentation in public comment on

1 Item 6a. Today, Wilshire -- Meketa and Wilshire will both
2 be giving a presentation. We want to wait till their
3 presentation is done, so that then we can present
4 information that may be helpful to the Board.

5 CHAIR MILLER: Perfect.

6 FRANK RUIZ: Thank you.

7 CHAIR MILLER: Okay. We'll call you back up
8 then. Thank you.

9 Okay. Next commenters, Susan Minato, Karen - I
10 have no last name - and Paula and Eileen.

11 And while they're coming down, I understand that
12 Dr. Gail Willis is now on the Zoom, so I need to do a
13 quick attestation.

14 So, good morning, because we're not all present
15 in the same room and Board members are participating from
16 remote locations that are not accessible to the public,
17 Bagley-Keene requires the remote Board members to make
18 certain disclosures about any other persons present with
19 them during open session. Accordingly, the Board members
20 participating remotely must each attest either that they
21 are alone or if there are one or more persons present with
22 them who are at least 18 years old, the nature of the
23 Board member's relationship to each person.

24 At this time, I will ask each remote Board member
25 to verbally attest accordingly.

1 Dr. Willis?

2 COMMITTEE MEMBER WILLIS: Yes, I do attest to the
3 fact that I am alone. Thank you very much.

4 CHAIR MILLER: Okay. Thank you.

5 We'll get back to our public comment.

6 First commenter, go ahead.

7 SUSAN MINATO: I just wanted to say I'm going to
8 speak on 5a.

9 CHAIR MILLER: 5a. Okay. And your name was?

10 SUSAN MINATO: Susan Minato.

11 CHAIR MILLER: Susan. Okay.

12 Next -- Gail. Oh, okay. Karen.

13 KAREN JACQUES: Good morning. I'm Karen Jacques.
14 I'm a PERS beneficiary, retired psychologist who spent my
15 life since retirement trying to do my tiny bit to save
16 what's left of our planet and press for climate change to
17 be addressed.

18 I've come before this Board before going all the
19 way back before the pandemic, and in written comments
20 begging you to end the investment in fossil fuels to
21 divest. Right before this meeting, I saw your
22 announcement about the 100 billion climate solutions
23 commitment. And I thought, oh, perhaps there's going to
24 be some change in a positive direction. And then I read
25 who you had invested in. And it includes all of the

1 climate majors. It even includes Adani coal, which is
2 coal being considered even worse than fossil fuels.

3 And I'm here today to plead with you to look at
4 what's going on around you, look at what happened in LA,
5 which is the city I grew up in, look at the catastrophes
6 all over the world, listen to what scientists are saying.
7 They are saying that we have to stop investing in fossil
8 fuels and begin phasing them out now or we will pass
9 tipping points and we will run out of time.

10 And so I am begging you to go back and reconsider
11 what you were doing and do it in the context of -- you're
12 one of the biggest retirement systems in the world, if not
13 the biggest, what you do has an impact around the world,
14 either to encourage others to act responsibly or to give
15 others an excuse not to act responsibly. So please, go
16 back to the drawing word. Look at developing a divestment
17 plan that makes sense. I understand that it can't all be
18 done at once, but you're risking our future. You're
19 risking the future of every species on earth when you
20 continue to contribute to this rapidly unfolding disaster.

21 And I continue to grieve for everybody in LA who
22 was impacted. It's where I'm from. I would have been
23 impacted, if I still lived there.

24 Thank you.

25 CHAIR MILLER: Thank you for your comments.

1 Next commenter.

2 PAULITA PENA: Am I on. Oh, there we go.

3 CHAIR MILLER: Now, you are. There you go.

4 PAULITA PENA: Good morning, everybody. My name
5 is Paulita Pena. I am with SEIU 503 and I'm also -- which
6 is out in Oregon, but I'm also with SEIU International as
7 the Indigenous Peoples Caucus Co-Chair at the -- at that
8 level. I am Lipan Apache. I'm also a PERS investor. I
9 work for the State of Oregon.

10 And fossil fuel extraction and related industries
11 disproportionately impact my community, the indigenous
12 community, leading to environmental degradation, health
13 problems, and economic challenges. For those who are
14 unaware, indigenous people right now are still in a
15 current active genocide. We have the highest health
16 related issues due to fossil fuel extractions. We have
17 the highest unemployment rates. We -- and while this is
18 also impacting labor, through exploitations of folks who
19 are being paid lower than our union employees, but it also
20 creates man camps and that also leads to more missing and
21 murdered indigenous women and our relatives.

22 Oregon currently in our legislation has House
23 Bill 2200 where over 390,000 PERS employees and retirees,
24 we are destined to be net zero, again net zero, by 2050
25 with fossil fuel investments. And this is having PERS

1 members, our indigenous community, and our Latino, and
2 especially our migrant workers actively involved with our
3 current and State Treasurer Eliza -- in the State of
4 Oregon.

5 So as a PERS employee who's going to be receiving
6 PERS after working for the State of Oregon for 20 years
7 and then some, please listen to our people, listen to the
8 folks that are coming up here, and I thank you.

9 CHAIR MILLER: Thank you for your comments.

10 Next speaker.

11 EILEEN BAL TAN[PHONETIC]: Eileen
12 Baltan[phonetic]. I am a State worker. I am also a union
13 member and I'm also indigenous.

14 I just want to say that the money that is in -- I
15 would like our money to be divested from our retirement in
16 this. This causes -- fossil fuel causes many harms to our
17 people. It causes, in many states, you know, talking
18 about MMIW, the man camps that go around and are missing
19 and murdered. This helps -- this creates that environment
20 for people to go onto our lands -- onto our lands and rape
21 and pillage our people. That needs to stop. And this
22 contributes to that.

23 You know, CalPERS -- whoops, I forgot my thing.
24 Hold on. Okay. I just want to say CalPERS has over 27.9
25 billion invested in fossil fuel companies, more than any

1 other public pension fund in the country. The State of
2 California is suing five fossil fuel companies for
3 misleading the public about climate change. And CalPERS
4 invests pensions in all five of them.

5 Fossil fuel infrastructure causes asthma,
6 respiratory disease, and cancer in California communities,
7 including the communities where State workers live and
8 work. Climate change contributes to wildfires, floods,
9 and extreme heat, threatening everyone in California,
10 especially the most vulnerable.

11 Floods and extreme heat, fueled by climate
12 change, create unsafe working conditions and pulls the
13 State resources away from the good jobs and benefits of
14 the public workers. Many major institutional investors
15 from the University of California to New York City public
16 pension systems have divested from fossil fuels. We are
17 State workers and union members and we need to organize
18 and get our pensions out of fossil fuel.

19 Thank you.

20 CHAIR MILLER: Thank you.

21 Next, I have Andre Oliveira and Nick Jacque.

22 Go ahead.

23 ANDRE OLIVEIRA: Hi, everyone. Good morning. My
24 name is Andre Oliveira. I'm a janitor and the Chief
25 Steward of SEIU 521 at O'Connor Hospital, in the Santa

1 Clara County.

2 First of all, I would like to thank all of you,
3 the members of the Board and the staff for everything you
4 do to ensure that folks like myself are going to have a
5 retirement.

6 Hi, Mullissa.

7 So, I'm here today together with some of my union
8 Sisters and Brothers to encourage you to stay strong in
9 you're commitment to meeting your fiduciary duty to
10 CalPERS members, as you invest our retirement dollars into
11 the wider economy. We are counting on you not to be
12 influenced by the short-term interests or corporate
13 actors, who are influencing federal policy in a way that
14 threatens our retirement security.

15 I appreciate the consistent work of the CalPERS
16 team to carefully steward these assets for the long term,
17 so that all participants current retirees, people who have
18 been in public service for many years, and new hires who
19 won't retire for decades all can count on this fund to be
20 there for them at the time of their retirement.

21 The fund has thought carefully about how to
22 incorporate issues of systematic risk and opportunity into
23 its investment approach for many decades. I'm here to
24 encourage you to stay strong in that steadfast work. Now,
25 more than ever, it is critical that CalPERS stay this --

1 stay this course.

2 Current, policies being moved at the federal
3 level are a threat to the legal, economic, and regulatory
4 frameworks in which CalPERS invests. There is clear
5 evidence that these policies are not in the economic
6 interests of working people or long-term investors.

7 For example, in spite of regulatory changes at
8 the federal level, we need CalPERS to continue robust
9 policy, incorporating protections for workers on the job
10 at the companies in which it invests. Anyone who works
11 day to day knows that being respected and fairly
12 compensated on the job will lead to improved conditions to
13 provide the most value to your employer.

14 So, for a long-term investor like CalPERS, make
15 sure employees have the rights on the job, respected, and
16 have conditions that allow them to come to work and
17 thrive, provides the foundation for sustainable company
18 performance that can deliver for investors over the long
19 term.

20 I experience this in my job as a janitor and I
21 know my family and friends who work in the private sector
22 experience work this way as well. Please stay strong in
23 your incorporation of these workforce issues into your
24 investment process. It is critical to our retirement
25 security. Thank you so much.

1 CHAIR MILLER: Than k you.

2 Next speaker.

3 NICK JACQUE: Hello. My name is Nick Jacque. I
4 work as a paraeducator at Hester School Special Education
5 in San Jose. I'm a CalPERS participant and a member of
6 SEIU Local 521. Thank you to the CalPERS Board and staff
7 for all you do to help ensure my co-workers and I will
8 have secure retirement. I'm here today with my Union
9 Sisters and Brothers -- hey, Mullissa -- to encourage you
10 to stay strong in your commitment to meeting your
11 fiduciary duty to CalPERS members as you invest our
12 retirement dollars into the wider economy.

13 We are counting on you to not only -- to not be
14 influenced by the short-term interests of corporate actors
15 who are influencing federal policy in a way that threatens
16 the security of our retirement. I appreciate the
17 consistent work of the CalPERS team to carefully steward
18 these assets for the long term, so that all participants,
19 current retirees, experienced workers, and new hires who
20 won't retire for decades can all count on this fund to be
21 there for them at the time of their retirement.

22 The fund has thought carefully about how to
23 incorporate issues of systemic risk and opportunity into
24 its environment approach for many decades. I'm here to
25 encourage you to stay strong in that steadfast work. Now,

1 more than ever, it is critical that CalPERS stay this
2 course. Current policies are being moved at the federal
3 level that are a threat to the legal, economic, regulatory
4 frameworks in which CalPERS invests.

5 There is clear evidence that these policies are
6 not in the economic interests of working people or
7 long-term investors. For example, in spite of regulatory
8 changes at the federal level, we need CalPERS to continue
9 a robust policy incorporating the risk and opportunities
10 related to the energy transition the global economy must
11 make to survive and thrive going forward.

12 The scientific and economic evidence is clear.
13 If we do not rapidly and systematically reduce global
14 carbon emissions, we are on a path to ecological and an
15 economic catastrophe. If we need further evidence of
16 this, we can look to the recent fires that devastated the
17 Los Angeles area and many CalPERS beneficiaries just a few
18 short weeks ago.

19 So, for a long-term investor like CalPERS,
20 staying firm with your work to reduce carbon emissions is
21 critical to your fiduciary duty. Please stay strong in
22 your incorporation of these climate risk issues into your
23 investment process. It is critical a to our retirement
24 security.

25 Thank you for the opportunity to speak with you

1 today.

2 CHAIR MILLER: Thank you.

3 Next I'll have Brian O'Neill followed by Quinn
4 Eide, and Jakob Evans.

5 You're on.

6 BRIAN O'NEILL: Okay. My name is Brian O'Neill.
7 I am a retiree from SEIU 521, and I am currently enjoying
8 my -- the benefits of you in paying me every month, and
9 please keep it coming.

10 (Laughter).

11 BRIAN O'NEILL: Hopefully, it will be better than
12 Social Security right now. I don't know.

13 So I'm here to talk about, as the previous SEIU
14 members, about DEI and maintaining that. So I want to
15 give you -- I can repeat what they said, but I'm going to
16 give you a little story, so bear with me. I moved here in
17 1960. I said bear with me. I was a kid. I lived in
18 Saratoga. It was a nice neighborhood. It only cost
19 \$22,000 for my dad to buy the house and my mom. But there
20 was one thing about that neighborhood. It was -- when the
21 kids came out, there were a lot of kids. We all played.
22 They were all white. There were maybe -- not as single
23 Black kid in that neighborhood. And you know why? It's
24 because it was in their CC&Rs that you cannot sell to a
25 Black person.

1 Then, later on in California, in 1964, they
2 decided to do a proposition, which the realtors were
3 pushing, that would prevent homeowners -- or not
4 prevent -- would allow homeowners to discriminate on who
5 they could sell their house to. And so luckily the
6 proposition passed, 65 percent yes, but it was shut down
7 by the California Supreme Court for being
8 unconstitutional.

9 So then later on, we had Fair Housing Act. We
10 have Civil Rights Act. But then I started working, and I
11 still worked in this Santa Clara County. I was a real
12 estate appraiser at American Savings, if you ever heard of
13 that. And when I first got there, what we -- they started
14 talking about is redlining. So here we are, we did all
15 these laws. We passed. There's -- you know, I mean, come
16 on, this is decades, hundreds of years, and we're talking
17 about redlining.

18 But that's -- after 1980, it kind of slowed down
19 and requiring appraisers or banks to do anything, not
20 surprising that Ronald Reagan was elected who did first
21 endorse -- did not endorse Proposition 13, but later
22 supported it. So there's no surprise it slowed down.

23 But in the '90s, then they started talking about
24 how there was words you put in there in your appraisals
25 that would prevent people from giving code words to

1 mortgage underwriters.

2 So what I'm saying is nothing has changed.
3 It's -- they're demonizing DEI. You need to be steadfast
4 and push it. There is so much statistics about Black
5 workers losing 113 million, that our GDP could be five
6 trillion dollars in gross domestic product, if we were to
7 do more to invest in Black entrepreneurs and making sure
8 they have sales of homes.

9 So, again, please don't demonize DE&I. Don't let
10 them do it. Thank you for letting me speak today.

11 CHAIR MILLER: Great. Thank you.

12 Next commenter.

13 QUINN EIDE: Hello. My name is Quinn Eide. I'm
14 the Executive Director at Fossil Free California.

15 And just about a week ago, week ago tomorrow, the
16 California Common Good coalition released the report on
17 the \$100 billion Climate Action Fund. That same day, many
18 Fossil Free California members were gathered, either in
19 Pasadena, where there was over 50 folks gathered, and they
20 heard about this report. Similarly, 200 folks were
21 gathered outside of Chevron in Richmond hearing about the
22 fact that the very refinery they were standing outside the
23 gates of was part of your Climate Action Fund. This is
24 unconscionable.

25 And over the last four days, since we released

1 the petition, we've gathered 695 signatures, mostly from
2 CalPERS beneficiaries, who are outraged to hear that this
3 fund has not only continued to invest in fossil fuels, but
4 has classified them as climate solutions. I am pleading
5 with you today, please take these companies out of your
6 climate solutions portfolio now.

7 And in addition, in order to prevent this from
8 happening again, please take them -- please take steps to
9 increase transparency and ensure that there are clear
10 rules, in order to determine what fits and what does not
11 fit in this climate solutions portfolio. This should be
12 building towards our future to protect our communities,
13 not continuing to destroy the futures that we're trying to
14 have.

15 I have with me today the list of petition
16 signatures, and I would love to pass them off to you all.
17 In addition, after this, we will all be going outside into
18 the -- near the sign between the two buildings, and we'll
19 be gathering with a big mural that was painted with the
20 image of one of the chimneys of someone who lost their
21 home in Pasadena. And it is painted with the ashes of
22 CalPERS beneficiaries' communities. And I would really
23 love for you all to be able to see this and to understand
24 what many of these community members are going through and
25 what they are concerned about when they are seeing their

1 pensions invested in these fossil fuel companies.

2 Thank you.

3 CHAIR MILLER: Thank you. Next speaker.

4 JAKOB EVANS: Good morning. Thank you so much
5 for the opportunity to comment. I'm Jakob Evans. I'm a
6 Policy Strategist with Sierra Club California. I'm here
7 today with interest and concerns about the implementation
8 of CalPERS's Climate Action Plan. Your hundred billion
9 dollar commitment to climate solutions investments is
10 commendable, and your leadership is valued now more than
11 ever as we see the federal government backsliding on
12 commitments to addressing the systemic risks Of the
13 climate crisis.

14 Sierra Club wants to see those bold plan
15 investments solutions that will have the largest impact to
16 many our environment and support communities on the front
17 lines of climate change. We are concerned that the
18 Climate Action Plan as of now will not create meaningful
19 change. As the climate crisis poses threats to both our
20 planet and our economy, meaningful change in our economy
21 is needed to protect beneficiaries retirements and the
22 fund's future.

23 It's disappointing to see fossil fuel companies
24 included in the Climate Action Plan. CalPERS has chosen
25 to identify the same stock or bond holding as partially

1 included and partially excluded from its climate solutions
2 portfolio. Counting portions of holdings that have
3 climate impacts as climate solutions doesn't create a
4 tangible effect on the green economy.

5 More importantly, equity investments do not
6 represent new or restricted capital that drives green
7 activities. Even more concerning is that CalPERS did not
8 respond to requests for definitions of climate solutions
9 or information on how the fund aims to reduce carbon
10 emissions and climate risks. This is a complicated topic
11 and we understand that CalPERS will need to be nimble and
12 strategic about its investment decisions.

13 To do this though, there must be a dialogue
14 between CalPERS and stakeholders across California. This
15 requires transparency about how the Climate Action Plan is
16 operating and what investments are being classified as
17 climate solutions. Transparency is essential to allow
18 beneficiaries and the public the ability to understand how
19 CalPERS investments will reduce climate impacts for the
20 portfolio, and what strategy the fund is executing to
21 invest in proven technologies in climate investments.

22 To achieve a Climate Action Plan capable of
23 creating meaningful change, CalPERS must, one, adopt
24 strong science-based definitions of climate solutions,
25 two, exclude companies in the Carbon Underground 200 list,

1 three, annually disclose methodology and investments in
2 all asset classes, four, commit to ongoing engagement with
3 CalPERS plan participants and stakeholders to share
4 updates that continue refining best practices.

5 I have copies of a letter that elaborates on
6 these points signed by 782 members and supporters, from
7 Sierra and the Alliance of Californians for Community
8 Empowerment that I'd like to share.

9 We look forward to -- further dialogue about how
10 the Climate Action Plan can become more robust and
11 transparent.

12 Thank you.

13 CHAIR MILLER: Thank you for your comments.

14 Okay. Next, I would like to call Crystal
15 Zermeno, Heidi Harmon, and J.J. Jelincic.

16 Okay. Go ahead whenever you're ready.

17 CRYSTAL ZERMENO: Hello. My name is Crystal
18 Zermeno, Coordinator for California Common Good.

19 The labor and community groups in California
20 Common Good network applaud CalPERS trustee leadership and
21 CalPERS staff for setting the goal of investing a hundred
22 billion in climate solutions, as well as the goals the
23 fund has set to getting to net zero emissions by 2050. It
24 is our desire to support the success of these goals that
25 led us to sharing the analysis of the fund investments,

1 based upon the information we were provided through our
2 public records request.

3 (Clears throat.)

4 CRYSTAL ZERMENO: Excuse me.

5 We are eager to work with CalPERS staff and
6 trustees on this incredibly important work and agree
7 wholeheartedly that it's not easy, but it is absolutely
8 necessary. Based on our review of the response letter
9 that was sent to California Common Good regarding our
10 memo, as CalPERS staff know, an essential fact is not in
11 dispute.

12 The response memo states, "The inclusion of
13 low-carbon initiatives from legacy energy companies seems
14 to be California Common Good's primary objection to
15 CalPERS climate strategy." This is absolutely correct.
16 The CalPERS statement goes on to say, "Investing in these
17 types of companies will raise our portfolio's total
18 emission, the short-term, in order to provide financial
19 and environmental benefits down the road." We, and so
20 many experts, believe that this is not correct. There are
21 many other options for investments that provide the fund
22 with its desired rate of return, help address climate
23 change, and move us towards a just transition.

24 Additionally, CalPERS has not demonstrated that
25 investments labeled as transition, are made with criteria

1 and accountability mechanisms that facilitate transition.
2 Last, the inclusion of fossil fuel companies in a list of
3 climate solutions prompts further questions."

4 CalPERS staff makes the erroneous claim that
5 California Common Good's report calls for divestment of
6 assets. California Common Good does -- it does not. Our
7 re -- our memo did not claim that. What we are clearly
8 saying is that about 14 percent of the assets being
9 claimed as climate solutions should not be counted as
10 such. We expect that the stakeholders and CalPERS staff
11 will not always agree on the particulars of what
12 constitutes a climate solution, but more urgently, the
13 present publicly-available information and details made
14 available in response to the PRA failed to illustrate how
15 the Climate Action Plan will reduce risk and seek
16 opportunities.

17 CalPERS put forth a strong vision for investing
18 in solutions that reduce emissions and support adaptation,
19 a vision we wholeheartedly support, but we remain
20 concerned that it has not been implemented to its fullest
21 potential.

22 Just very quickly, I want to just reiterate, we
23 do not have a substantive disagreement around the need --
24 that we do have a substantive agreement around the need to
25 have an increase in carbon emissions in the short term in

1 order to get to the zero carbon investments that meet the
2 fiduciary obligations to beneficiaries. And we really
3 hope that CalPERS will consider reevaluating its position
4 and talk to additional experts and stakeholders on these
5 options.

6 Thank you.

7 CHAIR MILLER: Thank you.

8 Okay. Next speaker.

9 HEIDI HARMON: Good morning, Board. My name is
10 Heidi Harmon. I'm the former Mayor of San Luis Obispo,
11 which is something I did in 2016, something I never I
12 thought I would run for office. I wasn't a politician. I
13 wasn't wealthy. I was a single mother of two kids working
14 as a maid, struggling to makes ends meet, but I was fueled
15 by a deep and unwavering love for my children and a
16 relentless concern for their future.

17 I don't normally bring up my children in these
18 speeches, because it's hard to get through.

19 I had seen the threat of climate change creeping
20 into our lives, into their lives, the wildfires, the heat
21 waves, the toxic air. I knew I couldn't change
22 everything, but I believed strongly in the power of local
23 action, and I knew I had to try. Against all odds, I won
24 by 46 votes. And over my three terms in office, I fought
25 to make my community a leader in climate action, setting

1 bold carbon neutrality goals, standing up to corporations
2 profiting off our destruction and divesting our city from
3 fossil fuels.

4 When I became a mayor, I was automatically
5 enrolled in CalPERS. It was my first ever retirement
6 plan, a moment that should have felt like a step towards
7 security, a moment my mother was proud of. Instead, it
8 was a strong step towards precarity. I discovered that my
9 hard earned retirement savings, money meant to protect the
10 future of myself and my children was being invested in the
11 very corporations responsible for the climate crisis, the
12 very corporations hell bent on destroying my children's
13 future, Exxon, Shell, Chevron, the same companies that
14 poison our air, fueling wildfires, and destroying the
15 places that we call home.

16 Today, CalPERS holds nearly \$30 billion in oil
17 and gas investments, despite overwhelming evidence that
18 fossil fuels are a financial disaster, in addition and
19 more importantly to being a moral failure. Our State
20 pension funds refuse to divest, clinging to the idea --
21 the idea that shareholder advocacy can change these
22 corporations. Let's be clear, it won't.

23 The latest IPP reports -- report lets us know
24 that we have a rapidly closing window and shareholder
25 engagement will not stop wildfires, et cetera. If money

1 talks, then what does it say when California, a supposed
2 climate leader, keeps pouring billions into the very
3 industries fueling this catastrophe.

4 But this isn't just about bad investments, it's
5 about our very survival. In California, the climate
6 crisis is not some distant threat. It's here. It's in
7 our smolky air, our relentless heat waves and our water
8 shortages. I was born and raised in Pasadena and Altadena
9 where entire streets have been wiped out by fire. Seeing
10 the devastation firsthand took my breath away, but it also
11 ignited -- reignited a fury in me, a fury to fight harder,
12 to demand better, and to ensure that we will no longer
13 fund our own destruction.

14 A pension is an investment in the future, not
15 just for retirees, but for our children, for my children.
16 Their names are Zoie and Jack. They're about 30 years old
17 and I hope that they get to least be my age or more.
18 Every dollar poured into the fossil fuel industry is a
19 dollar fueling our own demise and it's time for CalPERS to
20 follow the lead of others and to divest from fossil fuels
21 and invest in a future that supports life.

22 When we stop funding our own destruction, we
23 start building possibility. So CalPERS, the choice is
24 yours. Do you want to invest in collapse in a world of
25 fire, droughts, and displacement, or do you want to -- do

1 you want to divest in the destruction of the California
2 dream, or do you want to invest in a future where our
3 children and breathe clean air, drink safe water, and
4 thrive in a world powered by justice and renewal.

5 A pension is mean to secure the future, so let's
6 ensure that that future is one of hope and not harm. It's
7 time to divest our money, my money, and my children's
8 money from the very industries that are profiting off our
9 destruction. So let's invest in life, and injustice, and
10 in a world that we truly want to build and deserve before
11 it's too late. Thank you.

12 CHAIR MILLER: Thank you for your comments.

13 I believe that's all the people we have here
14 today in person to comment. Did I miss anyone that wanted
15 to speak now? We have some folks on the phone that we'll
16 move to next.

17 So let's bring up our first phone call in
18 commenters.

19 STAFF SERVICES MANAGER I FORRER: Yes, Chairman
20 Miller. We have Jennifer O'Dell from Laborer's Union to
21 speak to Item 5a.

22 Go ahead, Jennifer.

23 JENNIFER O'DELL: Hey. This is Jennifer. I was
24 wondering if I could wait until you get to that part in
25 the agenda.

1 CHAIR MILLER: Sure. We'll bring you back when
2 we get to 5a.

3 JENNIFER O'DELL: Thank you.

4 CHAIR MILLER: Thank you.

5 JENNIFER O'DELL: Thank you, sir.

6 STAFF SERVICES MANAGER I FORRER: Okay. Next, we
7 have Greg Lichtenstein. And he's on the line for general
8 comment.

9 Go ahead, Greg.

10 GREG LICHTENSTEIN: Hi. Thank you, Mr. Miller
11 and the Board for the opportunity to speak. My name is
12 Greg Lichtenstein. I'm a CalPERS retiree with 33 years of
13 service, as a physician and administrator with San Diego
14 State University. More importantly, I'm a father and
15 grandfather who would like to see a healthy planet for my
16 progeny.

17 Given the Trump administration's decision to
18 trash efforts to reduce greenhouse gas emissions and
19 instead to promote the extraction and use of fossil fuels,
20 it's even more important that the State pension plan play
21 a larger role in promoting effective environmental policy.
22 I previously expressed my desires that my pension
23 investments do not include companies involved in
24 extraction, transport, and combustion of fossil fuels.

25 The Board has cited instead its plan for

1 large-scale investments in a Climate Action Fund. I was
2 therefore I appalled when I read recent reports that
3 disclose that this Climate Action Fund nevertheless
4 contains almost \$4 billion in securities of many of the
5 highest greenhouse gas emitters, including oil and gas
6 companies and utilities.

7 Additionally, researchers have been unable to
8 attain details from CalPERS regarding about \$25 billion in
9 private equity, private debt, infrastructure, and real
10 estate holdings that CalPERS classifies as climate
11 solutions. I urge the Board to take a close look at these
12 Climate Action Fund investments, as well as the quality of
13 the advice that the managers are receiving. Major
14 adjustments must be made to the portfolio to ensure clear
15 definitions of climate solutions, so that these
16 investments have a positive climate impact.

17 Investments must also be selected for their
18 beneficial effects on communities, particularly those of
19 color and lower income. Companies with the worst
20 greenhouse gas records must be excluded. Information on
21 all of these investments must be disclosed to the public
22 to allow us to monitor the Board's promised commitment to
23 halve the portfolio's carbon intensity by 2030 and cut the
24 risks that climate change poses for the pension fund. And
25 that last statement is directly from your website. Plan

1 participants and other stakeholders must have regular
2 opportunities to provide feedback.

3 And thank you for this opportunity to speak to
4 you.

5 CHAIR MILLER: Thank you for your comments. Do
6 we have another caller?

7 STAFF SERVICES MANAGER I FORRER: Chairman
8 Miller, next we have Deborah West-Jones for general public
9 comment. Go ahead Deborah.

10 REV. DEBORAH WEST-JONES: Good morning. My name
11 is Reverend Deborah West-Jones. I'm a local Elder at the
12 FAME Pasadena Church, and I was ordained in 2013. I'm
13 also a retired nurse. I worked at the Huntington Hospital
14 for over 16 years and retired in 2016. I'm a long-time
15 resident of Altadena, a homeowner for 36 years. My
16 husband and I have been married for 27 years and we both
17 retired in 2016 and began a remodel for our master
18 bedroom, and bathroom, and walk-in closet.

19 On January 8th, we lost everything in the Eaton
20 Canyon Fire along with over 50 other families in our
21 congregation. On the afternoon before the fire, our power
22 went out about 3:30 in the afternoon. I had visited some
23 friends in the desert and returned home early due to high
24 winds. We went to bed early since there was no power and
25 we were awakened at 3:30 a.m. to an alert on our cell

1 phones, evacuate now. It's not safe to stay in your home.
2 We gathered a few items in a haze of sleepiness and
3 confusion as the smoke and the fire headed our way. It
4 was very dark. And all the lights were still out due to
5 no power.

6 We were able to assist our neighbor who was in
7 her 80s and lived alone. We caravanned out of the area,
8 all of our cousins who lived up the hill from us, and they
9 were still in their home. We told them get out now.
10 Apparently, they had power earlier and had received
11 information to go to the shelter at the Pasadena
12 Convention Center.

13 There were lots of families, elderly folks,
14 wheelchairs, walkers, animals. The Red Cross provided
15 blankets. We spent most of the day in a very large room.
16 We didn't find out until later, that afternoon, that our
17 house had burned down.

18 We were offered a place to sleep for the night by
19 a friend in Monrovia. They also lost power. These
20 friends became our foundation. As believers, their church
21 provided a Zoom meeting that evening to inform folks
22 impacted by the fires of next steps. This was indeed a
23 blessing. Contact your insurance, file a claim, and apply
24 for FEMA. We've been blessed to have a network of friends
25 and family who have stepped up to help, a demonstration of

1 community, unity, diversity, and yes inclusion.

2 The blessings have been exceedingly and
3 abundantly more than one could imagine, and yet, so many
4 remain displaced. And we need real solutions that
5 prioritize community needs that have arisen from this
6 natural disaster that has been made worse by climate
7 change. Over 9,000 structures and 14,000 acres of land
8 was burnt.

9 I want to close with a prayer that I wrote
10 acknowledging what everyone was feeling after the Eaton
11 Canyon Fire as we lament, grieve, and deal with our loss,
12 anger, as we recognize the tragedy of loss, as we cry out
13 to God. We are praying that our grieving can bring us
14 closer to God, and as we trust and believe that God is
15 doing a new thing. And that's from 2nd Corinthians 5 and
16 17. As we rebuild our lives and remember that your latter
17 well be greater than your past from a song by Martha
18 Munizzi.

19 Thank you for listening.

20 I also want to just let the -- CalPERS know that
21 our church is part of sponsoring a National Faith and
22 Climate Change Forum on the 27th of March. Thank you.

23 CHAIR MILLER: Thank you for your comments. Do
24 we have another caller on the phone?

25 STAFF SERVICES MANAGER I FORRER: Chairman

1 Miller, next we have Sheila Cox for general public
2 comment.

3 CHAIR MILLER: Go ahead, caller.

4 SHEILA COX: Hello. My name is -- Hi. My name
5 is Sheila Cox and I'm a CalPERS retiree, formerly with
6 California Franchise Tax Board. I'm here to comment about
7 the holding of Tesla stock by CalPERS. Politics aside,
8 Tesla is suffering due to Elon Musk's mismanagement of the
9 company. Tesla has been hemorrhaging every since Elon
10 borrowed against his Tesla stock to buy Twitter. CalPERS
11 should divest from Tesla, because Tesla stock is widely
12 overvalued.

13 CalPERS investment fund is a financial tool to
14 help keep the State retirement stable. California is
15 legally on the hook to make up any shortfalls in
16 California pension funds. CalPERS has a fiduciary duty
17 moral responsibility to divest immediately from all Elon
18 Musk controlled companies, including Tesla, which is
19 collapsing. Tesla stock has plummeted 50 percent since
20 December. Tesla stock should be driven off the road in
21 order to preserve the dignity of public employees, public
22 lands, America's democracy, and the Constitutional checks
23 and balances that sustain our liberties and keep tyrants
24 at bay. Social Security is under threat now, so our
25 pension stability is more important than ever.

1 And I thank you for your time.

2 CHAIR MILLER: Thank you for your comments.

3 Do we have any more callers?

4 STAFF SERVICES MANAGER I FORRER: Yes. Chairman
5 Miller. Next, we have Teresa Eade for general public
6 comment.

7 CHAIR MILLER: Go ahead. Thank you.

8 TERESA EADE: Hello. Thank you for this time to
9 speak to the Board. I'm Teresa Eade. I'm a retiree with
10 CalPERS. And for over 20 years, I was a public Educator
11 and project manager on recycling programs for a JPA called
12 the Alameda County Waste Management Authority.

13 And I'm here also to strongly urge you to sell
14 off all CalPERS stock in Tesla. Even as I speak, Elon
15 Musk and his private contractors are destroying federal
16 public institutions critical to functioning democracy with
17 an apparent end goal to concentrate power to the Executive
18 Branch, sweep away consumer and environmental protections
19 to benefit giant corporations, to take away programs that
20 promote racial equity, to privatize public assets, and
21 take away benefits, such as Medicaid and Social Security,
22 from those in need in order to offset the cost for a
23 trillion dollar tax break for the wealthy.

24 In addition, Elon Musk is using DOGE to
25 apparently cancel and transfer illegally executed

1 contracts to enrich his own firm, as well as to block
2 several government investigations into his company's
3 misconduct.

4 He is a known supporter for white supremacy, even
5 publicly using Nazi salutes, and his behavior and track
6 record are the antithesis of what your membership
7 represents. The State of California and its local
8 governments work in good faith to benefit the people and
9 their piece of the planet. You must also know that a
10 Dutch pension plan, ABP, divested all of its \$600 million
11 of Tesla stock last fall, solely on the inappropriate Musk
12 CEO compensation package, because it demonstrated
13 irrational and poor business practices.

14 I'm embarrassed and appalled that my pension
15 program is supporting white supremacy, corporate
16 misconduct, and the end of 200 years of American
17 democracy. Surely, with the unprecedented actions of Elon
18 Musk, you must see the need to act now and sell Tesla.

19 Thank you for your time.

20 CHAIR MILLER: Thank you for your comments.

21 DO we another commenter?

22 STAFF SERVICES MANAGER I FORRER: Yes, Chairman
23 Miller. We have Paul Baranich for general public comment.
24 Go ahead, Paul.

25 PAUL BARANICH: Good morning, And -- good

1 morning, and thanks for the opportunity to speak to you.

2 I just have a brief comment.

3 My name is Paul Baranich. I'm a CalPERS retiree.
4 I spent 35 years working for the State Department of
5 Health Services and the California EPA enforcing
6 environmental laws and regulations had a lot of success.
7 As you may know, it took many, many years to get these
8 environmental laws and regulations in place. And it's
9 now -- the federal government is trying to dismantle the
10 U.S. EPA, which will affect all the other states, these
11 laws and regulations.

12 I appreciate the comments made by Heidi, the for
13 Mayor of San Luis Obispo, as well as Sheila Cox, so I
14 won't -- I'll just say that the State should divest from
15 Tesla stock. It's an impossible situation and it's
16 getting worse, and hard to believe we're at the point
17 where we are in terms of environmental laws and
18 regulations. You'd think they'd be more robust, but
19 they're heading down the toilet at this point.

20 So anyway, as well as the fossil fuel -- as well
21 as divesting from fossil fuel, extraction, and processing.
22 But in any case, do the right thing, folks. And
23 appreciate your efforts. And thanks for the opportunity
24 to speak to you this morning.

25 CHAIR MILLER: Thank you, Paul.

1 Do we have another commenter?

2 STAFF SERVICES MANAGER I FORRER: Yes, Chairman
3 Miller. Dan Cohn from IEEFA is on the line for general
4 comments.

5 CHAIR MILLER: Go ahead, sir.

6 DAN COHN: Good morning -- Good morning, Mr.
7 Chair and members of the Committee. Thank you for the
8 time to address you this morning. My name is Dan Cohn.
9 I'm an energy finance analyst with the Institute for
10 Energy Economics and Financial Analysis. We examine
11 global energy markets and comment on investor responses to
12 climate risk. We have a footprint in about 30 countries.

13 And I thought I might provide some context to the
14 comments this morning on the sustainable portfolio and the
15 inclusion of fossil fuel companies. My main comment is
16 that it appears that CalPERS is coming to different
17 conclusions as to the role the fossil fuel sector will
18 play in a low carbon world from other institutional
19 investors. Other funds have been building similar
20 portfolios, and you may very well already be familiar with
21 some of what they've been doing.

22 I wanted to start by mentioning a Dutch fund
23 referred to by the initials PFCW. The fund undertook an
24 intensive two-year engagement with fossil fuel companies
25 with the sole purpose of evaluating their climate

1 transition strategy. This was a threshold for continued
2 inclusion in the portfolio.

3 And when the fund announced its results, they
4 decided to retain only seven listed oil and gas companies,
5 and chose to sell 310 others that in their view did not
6 align with the Paris Climate Agreement. They also
7 committed to significantly increase investments in
8 companies focused on the energy transition.

9 Closer to home, I want to mention the New York
10 State Common Retirement Fund. The fund has been
11 undergoing a methodical process with companies in the
12 fossil fuel sector, along the same lines as the previous
13 fund, generally evaluating their competitive positioning
14 for an anticipated future where human society uses less
15 fossil fuel than we do today.

16 And the review has proceeded subsector by
17 subsector, beginning with thermal coal and oil sands,
18 proceeded to shale drillers, Integrated oil and gas
19 companies, and now electric utilities. It has been
20 orderly and thoughtful. They've evaluated company goals,
21 strategy, capital expenditures, and more. Now, the result
22 of each stage has been a restriction on some of the
23 companies evaluated based on the fund's criteria, almost
24 in the vain of a relative value trade, if you will. The
25 fund has also made significant investments in low-carbon

1 index funds that heavily underweight the fossil fuel
2 sector.

3 I want to close with just a few comments on the
4 fossil fuel sector's posture that I believe underlie the
5 sector's poor positioning to navigate the competitive
6 pressures it faces going forward. First, the sector has
7 been shrinking. It made up nearly 30 percent of the S&P
8 500 by value in 1980, but it shrunk to just 3.3 percent of
9 that index as of February month end.

10 And over the past decade, the sector has
11 delivered the single lowest returns and single highest
12 volatility of all sectors in the S&P 500 and it actually
13 would have done significantly worse had Russia's invasion
14 of Ukraine not boosted commodity prices. And again, since
15 the stock market trough of 2022, fossil fuels have seen
16 the worst performance among sectors.

17 Looking forward, traditional energy phases
18 increased Market headwinds that it appears ill-prepared to
19 handle. It faces competition from low carbon technology
20 that challenges growth trajectory and it's key-induced
21 markets of electricity and transport, among others. It's
22 key carbon technology is something called carbon capture
23 and storage that is, at this point, not commercially
24 viable without significant and perhaps even permanent
25 public subsidies. And the technology faces technical,

1 economic, geologic, and regulatory challenges as well.

2 And as you may have seen, if following the news
3 on this subject, many of the oil and gas companies have
4 been pulling back from diversification into renewable
5 energy or power market. Instead, many eggs have been
6 placed in the basket of liquefied natural gas where
7 analysts are seeing a glut develop in global supply that
8 is likely to lower prices and reduce margins for that
9 business.

10 It is --

11 CHAIR MILLER: Okay. If you could wrap it up
12 here pretty quickly. You've run out of time, so if you
13 could wrap up and conclude, I would appreciate it.

14 Thank you.

15 DAN COHN: We believe there's a fair set of
16 questions to be asked as to why these companies are
17 included in the CalPERS sustainable portfolio. It does
18 not seem that many even have a credible long-term plan B
19 that will give them relevance beyond producing small
20 amounts of fossil fuels for a smaller amount class of
21 consumers. And I thank you for your time.

22 CHAIR MILLER: Okay. Thank you very much.

23 Next caller.

24 STAFF SERVICES MANAGER I FORRER: Mr. Miller, we
25 have no more public callers -- or callers for general

1 public comment.

2 CHAIR MILLER: Okay. At this point, I think
3 we're done with public comment at this time. And we've
4 been going now for quite a while, so I think we'll take a
5 short break and then we'll return. So let's do, what, 15
6 minutes, sound reasonable?

7 Yeah. Let's do 15 minutes, so that will bring us
8 back at almost 10:48 or so, somewhere around there.
9 10:50. Okay. See you soon.

10 (Off record: 10:33 a.m.)

11 (Thereupon a recess was taken.)

12 (On record: 10:49 a.m.)

13 CHAIR MILLER: Okay. Come on back, Board
14 members. That means you, Frank. I think Ramón is going
15 to get back to his seat before -- oh, Frank beat him back.

16 Frank did it. Frank got back before Ramón.

17 All right. Thank everybody for your patience and
18 we'll get back in session here. It turns out that we did
19 miss somebody who wanted to speak and so we're going to
20 have one more public comment before we jump in back to
21 our -- back into our agenda. And so, at this time, I
22 would like to call up Megan Shumway for public comment.
23 If you would come down and we'll have the microphone ready
24 for you.

25 Thank you. And your mic is live, so you can

1 start whenever you're ready.

2 MEGAN SHUMWAY: Good morning. My name is Megan
3 Shumway. I'm a PERS retiree. I was a public health nurse
4 and a child health and disability prevention deputy
5 director. And I grew up in Los Angeles in the 50s and 60s
6 and I have asthma.

7 I've seen firsthand and personally what fossil
8 fuels do to people and I think the Board needs to
9 understand that by investing in fossil fuels, they are
10 harming the people of California. There are plenty of
11 evidence that it's causing more preterm births, more small
12 for gestational aged babies, and causing adults to have
13 increased incidence of illness of various kinds.

14 I am appalled that I'm here again asking you to
15 divest from fossil fuels, and that includes everything
16 from coal to natural gas and all their products that cause
17 harms to people.

18 We can't do this sustainably. And I want you to
19 know that the PERS retirees are a savvy group of people
20 and cannot be gaslit into thinking you're doing
21 sustainable actions when you are not. So please, I'd like
22 to see you divest from all forms of fossil fuels.

23 Thank you.

24 CHAIR MILLER: Thank you.

25 Okay. That concludes public comment. And so,

1 moving on in our agenda, we get to our action consent
2 items.

3 COMMITTEE MEMBER TAYLOR: Move approval.

4 COMMITTEE MEMBER PALKKI: Second.

5 CHAIR MILLER: Moved by President Taylor, second
6 by director Palkki. So, any discussion on the matter?

7 Call for the question.

8 BOARD CLERK ANDERSON: Mullissa Willette?

9 VICE CHAIR WILLETTE: Yes.

10 BOARD CLERK ANDERSON: Malia Cohen?

11 COMMITTEE MEMBER COHEN: Aye.

12 BOARD CLERK ANDERSON: Michael Detoy?

13 COMMITTEE MEMBER DETOY: Aye.

14 BOARD CLERK ANDERSON: Frank Ruffino?

15 ACTING COMMITTEE MEMBER RUFFINO: Aye.

16 BOARD CLERK ANDERSON: Eraina Ortega?

17 COMMITTEE MEMBER ORTEGA: Aye.

18 BOARD CLERK ANDERSON: Jose Luis Pacheco?

19 COMMITTEE MEMBER PACHECO: Aye.

20 BOARD CLERK ANDERSON: Kevin Palkki?

21 COMMITTEE MEMBER PALKKI: Aye.

22 BOARD CLERK ANDERSON: Ramón Rubalcava?

23 COMMITTEE MEMBER RUBALCAVA: Aye.

24 BOARD CLERK ANDERSON: Theresa Taylor?

25 COMMITTEE MEMBER TAYLOR: Aye.

1 BOARD CLERK ANDERSON: Yvonne Walker?

2 COMMITTEE MEMBER WALKER: Aye.

3 BOARD CLERK ANDERSON: Dr. Gail Willis?

4 COMMITTEE MEMBER WILLIS: Aye.

5 CHAIR MILLER: Okay. The ayes have it. The
6 motion passes.

7 So that moves us on to our information consent
8 items. I haven't had anyone ask to pull any of these.

9 So I'm not seeing any requests, so we will move
10 on to our action agenda item 5a, Policy Change for
11 Responsible Contractor Policy, Third Reading. And I will
12 definitely have some public comments for this one queued
13 up.

14 (Slide presentation).

15 COMMITTEE MEMBER TAYLOR: A little closer.

16 CHAIR MILLER: Okay. Yeah. And I know we do
17 have some public commenters on this one before we take our
18 action.

19 ASSOCIATE INVESTMENT MANAGER SELLS: Good
20 morning. Tamara Sells, Associate Investment Manager,
21 Sustainable Investments. Today, I will present Agenda
22 Item 5a, Policy Changes for the Responsible Contractor
23 Policy, Third Reading.

24 I will briefly review the Responsible Contractor
25 Policy scope and history, and I will go over the timeline

1 of activities completed as part of the current refresh
2 process, and I will also review all of the proposed policy
3 revisions, as well as those considered, but not adopted.

4 Next slide, please.

5 [SLIDE CHANGE]

6 ASSOCIATE INVESTMENT MANAGER SELLS: Thank you.
7 CalPERS has a deep interest in the condition of workers
8 employed at CalPERS-owned assets. So the purpose of the
9 policy is to promote careful and prudent action, while
10 managing the Responsible Contractor Program. And it also
11 demonstrates CalPERS's support and encouragement of fair
12 wages and benefits for workers employed by our managers,
13 contractors, and subcontractors. The policy applies to
14 U.S. real estate and infrastructure assets, where CalPERS
15 holds a greater than 50 percent interest on contracts
16 equal or greater to 100,000.

17 Next slide, please.

18 [SLIDE CHANGE]

19 ASSOCIATE INVESTMENT MANAGER SELLS: As a
20 reminder, the policy was established back in the '90s, and
21 it has been formally reviewed and refreshed twice since
22 its inception. The policy is reviewed on an ongoing basis
23 by CalPERS staff, as issues, questions, or concerns are
24 raised regarding implementation of the policy. And this
25 currently fresh marks the third formal policy review since

1 inception.

2 Next slide, please.

3 [SLIDE CHANGE]

4 ASSOCIATE INVESTMENT MANAGER SELLS: So the
5 current -- this current RCP refresh has been underway for
6 the past 18 months, and began in August of 2023. The
7 first reading of the proposed policy revisions were
8 brought forth at the March 2024 Investment Committee where
9 staff sought and received the Board's feedback. After
10 doing additional work, the second reading of the proposed
11 policy revisions were brought forth at the June 2024
12 Investment Committee, where staff sought the Board's
13 approval, and the Board asked staff to do additional work
14 around fiduciary testing for feasibility of updating the
15 policy to expand the language and scope around labor
16 neutrality, expand the language of support for
17 apprenticeships, and conduct market analysis for -- to
18 determine the feasibility for mandating certain labor
19 practices, such as labor peace agreements, prevailing
20 wages, and big credits.

21 [SLIDE CHANGE]

22 ASSOCIATE INVESTMENT MANAGER SELLS: Following
23 the June Investment Committee, from July 2024 through
24 February of 2025, CalPERS staff held follow-up engagements
25 with trade union and labor stakeholders, our RCP managers,

1 adoption. We collaborated with legal and fiduciary
2 counsel to complete fiduciary research, analysis, and
3 review of our findings. And we also held an in-person
4 stakeholder engagement with stakeholders to hear their
5 perspective and provide them with an update on the ongoing
6 diligence work.

7 CalPERS staff also collaborated with our IT staff
8 to further build out the website requirements, and we've
9 moved from exploration to implementation for the
10 development and design of a centralized bidding website.
11 We made additional edits to the policy. We reviewed those
12 proposed changes with our Legal Office, as well as our
13 Board consultant, and that encompasses the extent of the
14 diligence work done post-June IC.

15 Next slide, please.

16 [SLIDE CHANGE]

17 ASSOCIATE INVESTMENT MANAGER SELLS: Recall that
18 CalPERS staff carefully and thoroughly vetted 15 areas for
19 potential updates and proposed updates to eight areas of
20 the policy, which are reflected under the categories
21 listed here on slide seven. The black text reflects
22 proposed revisions that were bought forth in the first
23 and/or second read. And today, staff are proposing
24 additional updates to the policy which are reflected as
25 the red text on this slide.

1 Under category number four listed as labor -- or
2 excuse me, listed as neutrality/labor peace. Staff are
3 proposing to add new language to the policy under the
4 Transition Enforcement Monitoring and Administration
5 Section of the policy, with new language around manager
6 expectations when employees exercise their right to
7 freedom of association. And I'll provide that specific
8 language later on in the presentation.

9 Under Category Number six listed as skilled and
10 trained workforce, CalPERS staff propose to expand the
11 language around apprenticeships within the certification
12 of responsible contractor status document, and I will also
13 provide greater detail on that later in the presentation.

14 Next slide, please.

15 [SLIDE CHANGE]

16 ASSOCIATE INVESTMENT MANAGER SELLS: This slide
17 reflects or shows the seven of those 15 categories were
18 thoroughly vetted, but after careful consideration staff
19 did not propose updates to the policy, and no further
20 updates will be proposed for the third read on any of
21 these categories.

22 Next slide, please.

23 [SLIDE CHANGE]

24 ASSOCIATE INVESTMENT MANAGER SELLS: So for the
25 third reading of the policy, staff are proposing that the

1 Board adopt two additional revisions. First, we are
2 proposing to establish a new section within the policy
3 titled, "Manager's Expectation", and add the following
4 language, "CalPERS supports managers cooperating and
5 bargaining in good faith with workers who have chosen to
6 be represented by unions. Managers, delegates, and
7 subdelegates should not make threats, create an atmosphere
8 of intimidation or fear, or retaliate against employees
9 who are exercising their right to freedom of association."
10 Note that with this proposed policy change or update, we
11 would also like to incorporate the voluntary compliance
12 language within this new manager's expectation section.

13 For the third reading, we are also proposing to
14 expand the language around apprenticeships within the
15 certification of responsible contractor status document
16 outlined in Appendix 1 of the policy. Currently, the
17 certification document inquires -- or asks whether firms
18 will provide access to apprenticeships, but we would like
19 to expand not only the accessing, but the hiring of
20 apprenticeships, and we did call out the registered
21 federal or State approved apprenticeship programs for that
22 proposed edit.

23 Next slide, please.

24 [SLIDE CHANGE]

25 ASSOCIATE INVESTMENT MANAGER SELLS: This slide

1 is a summary of the proposed policy revisions that were
2 brought forth before the Board for the second read of the
3 policy. And those proposed policy revisions were to
4 expand the language within the certification of
5 responsible contractor status to include reference to
6 debarments when the contractor is certifying its
7 regulatory status to add the full text of the CalPERS
8 Labor Principles, to add reference to commingled funds,
9 and indirect investments within the voluntary Compliance
10 language, and to add neutrality to the definitions section
11 of the policy, and removing references to an old expired
12 trial program.

13 Next slide, please.

14 [SLIDE CHANGE]

15 ASSOCIATE INVESTMENT MANAGER SELLS: This slide
16 is a summary of the proposed revisions brought before the
17 board for the first read of the policy.

18 (Clears throat).

19 ASSOCIATE INVESTMENT MANAGER SELLS: The proposed
20 revisions were to expand the definition of a responsible
21 contractor, and to include reference of what is not a
22 responsible contractor. We also propose to establish more
23 streamlined and consistent outreach for bidding
24 opportunities. And we'd also propose to add greater
25 clarity and specificity around the expectations of our

1 managers, as well as clarifying, updating annual reporting
2 guidance for the managers. We also propose policy
3 language to reference our support for skills safety
4 training, and that all employee have the skills necessary
5 to perform the work safely. And lastly, we propose
6 revisions to encourage participation by a broader group of
7 qualifying firms including those that are service disabled
8 veteran owned businesses, minority owned controlled firms,
9 and firms controlled by women.

10 Next slide, please.

11 [SLIDE CHANGE]

12 ASSOCIATE INVESTMENT MANAGER SELLS: Staff ask
13 that the Board approve all of the proposed policy
14 revisions as presented in the first, second, and third
15 reads of the policy. If approved, the revised policy will
16 provide greater clarity as to how we define a responsible
17 contractor, promote greater vigilance in the competitive
18 bidding process and in the hiring and selection of
19 responsible contractors, provide greater clarity and
20 specificity around the expectations of our managers. It
21 would incorporate the full text of the CalPERS Labor
22 Principles, establish more streamlined and consistent
23 outreach for bidding opportunities, support enhanced
24 communication between managers, labor organizations, trade
25 stakeholders and our staff. It would reinforce our

1 expectation for healthy and safe working conditions while
2 performing services with respect to RCP investments, and
3 encourage participation by a broad group of qualifying
4 firms. It will address and clarify potential reporting
5 gaps by our external managers, and it will also be
6 improved by other technical and clarifying edits.

7 This concludes the presentation for the policy
8 changes for Responsible Contractor Policy, third reading,
9 and we'll be happy to answer any questions you have.

10 CHAIR MILLER: Okay. Thank you for the
11 presentation. And it's been 18 months. There's been a
12 lot of work, a lot of effort, a lot of communication with
13 a lot of people, and I appreciate the work by the team,
14 and everybody who's contributed within and outside of the
15 organization.

16 So onto questions. We've got President Taylor.

17 COMMITTEE MEMBER TAYLOR: I didn't expect to be
18 called on so quickly.

19 So, I want to thank the team for all the hard
20 work. I know that we all sent you back to the drawing
21 board sometime ago. I can't even remember now, September
22 last year?

23 ASSOCIATE INVESTMENT MANAGER SELLS: June.

24 COMMITTEE MEMBER TAYLOR: June last year. I
25 really appreciate all the hard work you guys put into

1 this, all the research. I think we've come out with
2 something for everyone, even if everyone doesn't agree,
3 but I really think we -- our folks did a really good job
4 trying their best to do the work within our fiduciary duty
5 and the policy parameters that we have.

6 So thank you very much for the work.

7 CHAIR MILLER: Okay. Director Palkki.

8 COMMITTEE MEMBER PALKKI: Ditto.

9 (Laughter).

10 COMMITTEE MEMBER PALKKI: No, just the amount
11 hours that went into putting this together, reaching out
12 to the stakeholders and getting their perspective and
13 their opinions, thank you for doing that. And again, just
14 thank you to the entire team multiple teams actually that
15 went into putting this together. Thank you.

16 CHAIR MILLER: Okay. Director Willette.

17 VICE CHAIR WILLETTE: All right. Thank you.

18 Thank you so much for the presentation. I really
19 appreciate the work that's gone into it. A lot of work
20 has gone into it reaching out to our stakeholders, and a
21 lot of man hours. And I think that that's really
22 important. I think we've come a really long way since we
23 started this process and the original RCP that we started
24 with 18 months ago or longer, but I think that there are
25 still a few gaps as a -- in if order for us to meet our

1 fiduciary obligations to our members and in order to pay
2 for the retirement security.

3 And one of those gaps I think is the absence of
4 acknowledging or encouraging labor peace agreements. I
5 think these agreements are important to prevent labor
6 disputes that will disrupt operations and could adversely
7 affect our investment returns, and thereby those
8 retirements. I think incorporating labor peace would
9 align with our fiduciary obligation to mitigate those
10 risks. I'm also concerned about the inclusion of non-core
11 real estate investments not being -- or not -- exclusion,
12 excuse me of non-core real estate investments. I think
13 more and more what is core what is not core is becoming a
14 gray area. And to really delineate that in a policy
15 without acknowledging part of our portfolio is not in line
16 with our fiduciary obligation knowing that a Responsible
17 Contractor Policy helps us ensure the security and the
18 operational management of our investments.

19 And then I'm a little bit -- I appreciate -- I'm
20 really excited about the new online system website, but I
21 do think that we don't have an implementation plan. I
22 think this policy is only so good as the paper it's
23 printed on, until we have a robust implementation plan.
24 And I'd like to see or hear about implementation plans to
25 make sure that our investments are secured, aligned with

1 that policy.

2 So I think that these are some gaps that I would
3 like -- I would to see addressed in a RCP Policy update.

4 CHAIR MILLER: Okay. Next, I have Frank Ruffino.

5 ACTING COMMITTEE MEMBER RUFFINO: Am I on?

6 Thank you, Mr. Chair. And Treasurer Ma is
7 pleased with the policy revision work and ditto, ditto,
8 ditto, you know, being that she's been advocating some of
9 these revisions from day one. So thank you to all the
10 staff and stakeholders who have been working very
11 diligently, and as has been said, it's been a long time.

12 And she certainly welcomes too the idea that
13 CalPERS continues the role as a leader in responsible
14 investment, and in the ability -- in our ability to secure
15 appropriate risk-adjusted investment returns. That's
16 very, very important to the Treasurer.

17 In that vein, I do have a quick question and I
18 think you sort of addressed -- you answer it, but it's
19 important for us -- for all to hear again. How do these
20 policy changes help mitigate human capital and
21 reputational risks, and -- but specifically what metrics
22 will be used to measure their impact?

23 ASSOCIATE INVESTMENT MANAGER SELLS: Thank you
24 for the question. The overarching goal of the Responsible
25 Contractor Policy is to promote responsible workforce

1 practices on real estate and infrastructure assets, where
2 CalPERS owns a greater than 50 percent interest.

3 And in doing so, we are trying to facilitate the
4 success of the fund consistent with our fiduciary duty.
5 And so we are -- a lot of the recommendations around
6 enhanced vigilance in hiring and selection, for example,
7 of contractors. These type of practices are those that we
8 are trying to promote as greater best practices within the
9 responsible contracting space.

10 Now, you asked about metrics and you are a bit
11 head of the game in that -- and as part of the
12 implementation as well as we're looking to possibly have
13 additional metrics that we'd be able to track with
14 enhanced -- like a website, and enhance reporting of that
15 nature.

16 But when we're looking at the number of
17 contracts, the contracts dollars, where it's going, and
18 the attribution of way those contract dollars are moving
19 up or down, we're also assessing the human capital
20 practices as well within this space, and if there's been
21 any disruptions and things of that nature, we're
22 considering it in our overall analysis of how the policy
23 is being implemented.

24 ACTING COMMITTEE MEMBER RUFFINO: Great. We're
25 looking forward to those metrics in the future. And, Mr.

1 Chair, if I may add one small little comment on behalf the
2 Treasurer too, I think she shares some of the concern that
3 Director Willette just point out, you know, particularly
4 in the space of peace agreements. And I know there is
5 some legal concerns -- very serious legal concerns that we
6 need to address and we need to look at it and I hope that
7 in the future during the revisions, we'll be able to take
8 a look at those and hear some of these opposing -- not
9 necessarily opposing, but conflicting legal opinions, and
10 see if we can make some progress in that respect, because
11 I believe the Treasurer believes that the peace labor
12 agreements, they could -- it could be an excellent tool to
13 satisfy both, you know, the needs of the workers, as well
14 as the needs of the investor.

15 Thank you, Mr. Chair.

16 CHAIR MILLER: Okay. Thank you. Next, I have
17 Director Rubalcava.

18 COMMITTEE MEMBER RUBALCAVA: Thank you, Mr.
19 Chair. I also -- I, too, want to thank the staff for all
20 their work. And I also want to thank the interested
21 parties, the stakeholders, they labor unions for raising
22 their concerns as you should.

23 I am pleased with the final product. I know
24 it's -- we have to stay within legal opinions as to what
25 is our authority. But at the same time, we -- all our

1 knowledge, that we -- what we do is in the best interests
2 of participants and beneficiaries, looking at the
3 long-term horizon.

4 And so that allows us to also -- allows us to we
5 have -- we have this policy, but we can also make sure
6 that through other actions it's clear to everyone that we
7 encourage and support the best labor practices that would
8 ensure the best return for human capital and our economic
9 capital. And so I would ask, as you lay out the
10 implementation program, that that be brought into
11 consideration.

12 But again, thank you very much for great work and
13 thank you all the advocates for pushing forward their
14 views on this issue, which is very historic again. Thank
15 you.

16 Thank you, Mr. President -- Mr. Chair.

17 CHAIR MILLER: Okay. Next, I have Director
18 Pacheco.

19 COMMITTEE MEMBER PACHECO: Thank you. Thank you,
20 Chairman Miller, and thank you, Tamara, for your comments.
21 I really do appreciate. I appreciate staff's diligence on
22 this process for the last 18 months and how much it's
23 taken to go through the whole process. You know, I was
24 reading back the history of this -- of the -- of the
25 RCP -- of the Responsible Contractor Policy, and I had

1 come across that when it first was inceptioned -- the
2 inception of it back in the '90s, it was actually an
3 initiative from the trustees. That's my understanding
4 from it, and it was interesting how it came about. And it
5 was something that came out of that whole process that --
6 and I think it might have been from the -- actual from the
7 whole era of the Council of Institutional Investors and so
8 forth.

9 But what I found interesting was that it was
10 driven -- it was a trustee driven policy at the time. And
11 it has moved and has always been that way historically.
12 And so when I'm reading this material, you know, I want to
13 thank you for your comments and the work that you've done
14 as of today. But as Vice Chair Willette says, there are
15 some items that are -- that have fallen short, with
16 respect to prevailing wages for instance, the
17 apprenticeship program, because as I remember -- recall
18 several sessions ago, I think it was back in November when
19 we had our session on this -- not November, yes, September
20 of last year when we had the apprentices come in and they
21 spoke very, very passionately about what their work was
22 and how they had done their work. I found it really
23 moving that it has -- it has -- it had not only an impact
24 on projects -- CalPERS projects, but just an impact on the
25 whole community on our entire state. And it kind of

1 resonated with respect to the California Impact Report and
2 how that all comes together in respect to that.

3 So -- but I also -- I'm also very concerned about
4 the labor peace agreements as well, and how they have --
5 how they're not -- they're not incorporated there. So
6 these are items that I feel we have fallen short. And I
7 just wanted to express my concerns. And I wanted to know
8 if -- your thoughts on a roadmap moving forward on that,
9 if you can elaborate further.

10 ASSOCIATE INVESTMENT MANAGER SELLS: Yeah. Thank
11 you so much for the comments and the question. The labor
12 peace agreements, as currently referenced within the
13 policy neither prohibit nor obligate managers from
14 entering into, but they are referenced, and they are
15 something, as you've noted, that can be used as a tool
16 between firms and unions to help negotiate certain
17 concessions, if you will.

18 So with respect to, you know, the plan for
19 implementation, I think there would be additional analysis
20 or work that would need to be done with respect to if
21 you're asking mandating --

22 COMMITTEE MEMBER PACHECO: Yes.

23 ASSOCIATE INVESTMENT MANAGER SELLS: -- labor
24 peace agreements and mandating prevailing wages. And to
25 that, I would defer to our legal on the work that would

1 need to be done.

2 COMMITTEE MEMBER PACHECO: And that's a fair --
3 that's a fair statement then. Thank you so much for your
4 comments. I appreciate it and I appreciate -- again,
5 appreciate all the hard work your staff has gone through
6 the last 18 months on this process. Thank you.

7 CHAIR MILLER: Okay. Next, I have Controller
8 Cohen.

9 COMMITTEE MEMBER COHEN: Yes. Thank you. Can
10 you hear me? Is this on? I can never tell.

11 CHAIR MILLER: Yes.

12 COMMITTEE MEMBER COHEN: It's louder in my head.

13 Good afternoon. It's good to see you again. I
14 appreciate the, I think, 18 months is -- I thought it was
15 closer to two years. I thought maybe you might be a
16 little -- a little generous, but there are five things
17 that I just want to go back over in the history, right?

18 So there were some policy changes that we
19 discussed prior to our third reading. The Board asked
20 CalPERS staff to review and also to explore the
21 feasibility of updating the RCP Policy to clean up some
22 changes, to address five things that I'm going to
23 highlight.

24 First, expand the requirement of labor neutrality
25 to non-CalPERS controlled investments. And I think that

1 we are in agreement on that. Thank you.

2 And then the second one is to expand the
3 requirement of labor neutrality to CalPERS-controlled
4 investments that are managed by non-core real estate and
5 infrastructure managers. And I think Nicole -- Mullissa
6 spoke to that as well.

7 The third point that I wanted to just call into
8 record was we encourage apprenticeship programs. And
9 again, you incorporated that. I appreciate that.

10 The fourth point was mandate labor peace
11 agreements. Now, this is kind of a squishy one, right, a
12 little bit difficult to say yes and no. Now, staff came
13 back and said that we needed to have a market study to
14 clear that. And I was wondering if you could give me a
15 little bit more context as to what triggers a market
16 study? Is it -- thank you.

17 GENERAL COUNSEL JACOBS: Good morning, Board
18 members and Controller Cohen.

19 COMMITTEE MEMBER COHEN: Good morning.

20 GENERAL COUNSEL JACOBS: The Board can trigger
21 it. The Investment Office can trigger it. We can just
22 start down that path. But I would call -- ask my
23 colleague Tiffany Reeves, your fiduciary counsel, to kind
24 of expand upon what that process would involve to ensure
25 that any decision that the Board would make to use that --

1 to incorporate a policy into our Responsible Contractor
2 Policy would be fiduciarily sound.

3 TIFFANY REEVES: Okay. So, when we're -- when
4 we're thinking about labor peace agreements specifically,
5 one of the first things I what to point out is that when
6 you're thinking about this from a fiduciary perspective
7 and you're thinking about prudence specifically, it's
8 focused on product -- process, right, and the prudence of
9 the process that the Board undertook to arrive at a
10 decision, action or inaction.

11 And part of a prudent process is looking peer
12 practices. And one thing that Tamara identified in her
13 review of peer practices is that you -- none of your peers
14 that we looked at in the peer group have mandated labor
15 peace agreements. And so then the secondary question that
16 you would look at is well why? What is the impact on this
17 specific labor practice on risk and opportunity? And as
18 of yet, it's unclear that diligence has been undertaken by
19 this organization to look at the impact of -- on risk and
20 opportunity of this specific labor practice, and then also
21 determine that that impact is material to your portfolio.
22 And so, you would have to undertake a process of -- you
23 know, that you deem appropriate to look at this practice
24 and understand how it impacts your portfolio from both a
25 risk and a return perspective.

1 COMMITTEE MEMBER COHEN: Is there an established
2 practice that's already generally accepted? I'm sorry, is
3 there an established process, excuse me?

4 TIFFANY REEVES: No. I mean, you would have to
5 determine what kind of the credible, you know, experts are
6 in this field to look at the research. You would have to
7 kind of define what your process is --

8 COMMITTEE MEMBER COHEN: Okay.

9 TIFFANY REEVES: -- who are the credible experts
10 that we could look at, how would we determine -- you know,
11 to go about this, how have we tested our portfolio to
12 determine how this impacts risk and opportunity, and, you
13 know, what are the -- what are the -- what access to data
14 and performance data do you have to look at?

15 Tamara can talk to, I think, a little bit to what
16 you've determined kind of at a high level, that there's
17 not a lot of information out there about how this impacts
18 risk or opportunity and that your peers have looked at
19 this and have determined it's not appropriate for their
20 portfolio.

21 I don't know if Tamara if you have any kind of
22 think to add from a diligence perspective about how you --
23 of the feedback you got from peers?

24 ASSOCIATE INVESTMENT MANAGER SELLS: Yeah, and
25 just to add to that. In addition to using the publicly

1 available information for our peers, we did interview the
2 peers, because we wanted to really dig into what were the
3 core principles and tenets within the policy, what are the
4 mandated practices? We tried to focus on those peers that
5 had revised their policies from 2015 and beyond --
6 post-2015. So we can really just learn from each other
7 and understand if there's any examples of success within
8 those areas, and in particular around those practices that
9 you all asked us to look into.

10 COMMITTEE MEMBER COHEN: Okay. I think my slight
11 pushback is that we like to provide ourselves on being
12 industry leaders, not necessarily looking around to see
13 what others are doing, but taking the bold step to move
14 forward and setting and charting the way. Of course, that
15 also means bringing and checking in with our stakeholders,
16 so I understand it's a delicate balance that has to ensue.

17 I want to talk a little bit about the prevailing
18 wage requirement. There has been a little bit of
19 discussion already on it. Aren't most markets in which we
20 operate in already -- aren't we governing and aren't we
21 already using prevailing wage -- wages. And so my
22 question really is why is this such a stretch to
23 incorporate into this policy?

24 ASSOCIATE INVESTMENT MANAGER SELLS: Thank you
25 for the question. We are currently using prevailing wage

1 as a factor, that is reviewed amongst like public work
2 projects that are in similar geographic areas. So it's
3 currently just a factor, an indicator that is used.

4 COMMITTEE MEMBER COHEN: So is there some kind of
5 value ascribed to this factor? What's the significance of
6 identifying it as a factor?

7 ASSOCIATE INVESTMENT MANAGER SELLS: There's
8 no -- I don't -- I don't have a response to that question.
9 But what I will say is that what you've asked us to do is
10 mandate it.

11 COMMITTEE MEMBER COHEN: Um-hmm.

12 ASSOCIATE INVESTMENT MANAGER SELLS: And
13 currently, the policy says that we don't use the
14 government definition for prevailing wages. So I think we
15 would have to start with a process where we have a
16 prescriptive definition of prevailing wages starting there
17 first. And then we would move to whatever the market
18 testing is necessary to test the mandating of it.

19 COMMITTEE MEMBER COHEN: So if the government had
20 a standard, then we would be able to incorporate it in our
21 policy?

22 ASSOCIATE INVESTMENT MANAGER SELLS: Yeah. It
23 would definitely be informed within our review of
24 establishing our own definition, whether we verbatim use
25 their process or establish our own, yes.

1 COMMITTEE MEMBER COHEN: Okay. Thank you. I
2 have no other questions.

3 CHAIR MILLER: Okay. Next, I have President
4 Taylor.

5 COMMITTEE MEMBER TAYLOR: So I just want to --
6 I'm glad Tiffany is here, so I probably need some input
7 from you, although, I think you already said. So labor
8 peace, we already -- you already sent out a memo to us, an
9 ACP memo, but basically, we -- if we were to take on a
10 market review without having what you said was peer
11 experience -- we don't have peer experience. So are you
12 saying that we would have to come up with the parameters
13 for that market review?

14 TIFFANY REEVES: So the point is that a prudent
15 fiduciary cannot speculate. So when it comes to how these
16 labor practices would impact risk and opportunity in your
17 portfolio, you have to have hard data and have undertaken
18 an analysis to determine whether or not these things
19 materially impact performance positively or materially,
20 impact performance negatively and have a full, you know,
21 data and information to inform your perspective. And so
22 rather than making assumptions that labor peace is going
23 to have a certain impact in your portfolio, it would be
24 appropriate for you to do the diligence to make the
25 determination about how that impacts your performance from

1 a risk and a return perspective.

2 COMMITTEE MEMBER TAYLOR: Okay. All right. So
3 then in addition then, I had -- I think we did a sentence
4 in there, Tamara, that you talked about just a second ago,
5 where we encourage labor peace, nothing withstanding we --
6 okay. So it's in here somewhere that I haven't seen.

7 But I finally -- I want to address -- I don't
8 think it's our job to go back out to stakeholders with --
9 fighting legal opinions. I just don't think that's our
10 job, okay? But what I want to also emphasize is
11 prevailing wage is the law in many blue states, correct, I
12 would say? California for sure, New York. But -- so
13 where we operate, where it's the law, we have to do that,
14 because it's the law, is that correct, Tamara?

15 ASSOCIATE INVESTMENT MANAGER SELLS: Yeah, that's
16 my understanding. Yes.

17 COMMITTEE MEMBER TAYLOR: Okay. But we also
18 operate in states that do not have prevailing wage laws,
19 so we can't mandate that in our investments, is that
20 correct?

21 ASSOCIATE INVESTMENT MANAGER SELLS: We would
22 have to test the market to understand if we could mandate
23 it.

24 COMMITTEE MEMBER TAYLOR: Okay. And what would
25 that exactly require for us to test the market for

1 prevailing wage?

2 ASSOCIATE INVESTMENT MANAGER SELLS: It would
3 encompass what Ms. Reeves has ironed out with respect to
4 testing the markets for mandating any type of labor
5 practice, including labor peace agreements, prevailing
6 wages. So whatever this Board would -- however we would
7 define that process, we would then test the market on the
8 impact to labor -- or to performance, if we were to
9 mandate those type of practices -- specifically those
10 practices.

11 COMMITTEE MEMBER TAYLOR: And then after engaging
12 with our stakeholders, all of our stakeholders, we have
13 explained -- and we had a stakeholder meeting, long before
14 this meeting, and it has been explained that we are
15 encouraging the use of these things, but this is -- this
16 is why we're not mandating it?

17 ASSOCIATE INVESTMENT MANAGER SELLS: Yes, that --

18 COMMITTEE MEMBER TAYLOR: But would you encourage
19 the adoption of this, and then if the Board wants
20 something else, to move that later?

21 ASSOCIATE INVESTMENT MANAGER SELLS: Yes, that is
22 correct.

23 COMMITTEE MEMBER TAYLOR: Okay.

24 CHIEF EXECUTIVE OFFICER FROST: And, Ms. Taylor,
25 I wouldn't say the language says we encourage it, but it

1 does have language that says, you know, if this is -- if
2 these labor practices are determined to be feasible or
3 reasonable between the two parties, that CalPERS would
4 support that.

5 COMMITTEE MEMBER TAYLOR: Okay.

6 CHIEF EXECUTIVE OFFICER FROST: So, it's like a
7 neutral position --

8 COMMITTEE MEMBER TAYLOR: Something like that,
9 yeah.

10 CHIEF EXECUTIVE OFFICER FROST: -- but it doesn't
11 encourage, because you have to be careful when you say
12 encourage. That might be well we really mean require.

13 COMMITTEE MEMBER TAYLOR: Correct. Okay.

14 CHIEF EXECUTIVE OFFICER FROST: Yeah.

15 COMMITTEE MEMBER TAYLOR: All right. All right.
16 So that's what I was just trying to get to. I think we've
17 heard from a lot of our stakeholders. We know that some
18 of them aren't happy with these things, but that it would
19 require much more work for us before we would get there.
20 And right now, I think it's important for us to just get
21 these -- the RCP in place is my recommendation. So I
22 would recommend our action be to approve this. Thank you.

23 CHAIR MILLER: Okay. I have no more requests
24 from the Board to speak on this. And I think before we go
25 forward call for any action, we do have some members of

1 the public that wanted to speak to this item.

2 Question for Matt, do I need to have a motion on
3 the table before we go to those comments or do we go to
4 comments?

5 GENERAL COUNSEL JACOBS: You can do it either
6 way.

7 CHAIR MILLER: Okay. Let's go to our commenters.
8 We've been -- they've been very patient with us today. So
9 on this item I have -- let's see, who do I have here?

10 Susan Minato, Jeremy Smith, Michael Mark, and
11 Mark Swabey. Nope. Nope. Sorry. That's wrong.

12 Okay. Let's go with our first two and then we'll
13 figure it out from there. I've got so many notes here, I
14 can't keep track of them.

15 SUSAN MINATO: Good morning, everyone. My name
16 is Susan Minato. I am Co-President of Unite Here Local
17 11, one of the stakeholders. We represent hospitality
18 workers in Southern California and Arizona. We do
19 appreciate -- absolutely appreciate the continued work of
20 CalPERS staff and trustees to update this Responsible
21 Contractor Policy.

22 Unfortunately, 19 months after the initiation of
23 the RCP refresh discussion in August of '23, 23, it's our
24 belief that the new proposal fails to adequately protect
25 the fund from risks associated with strikes and labor

1 disputes. We recommend that Board members vote no on this
2 policy. We are here today because abuses of private
3 sector workers and labor disputes in the private sector
4 undermine the retirement security of CalPERS
5 beneficiaries, like the SEIU 521 members we heard earlier

6 The mishandling of labor disputes, which can
7 result in lengthy strikes and boycotts harms investments.
8 To cite just one example, Economist Douglas Holtz-Eakin
9 and Sarah Murad found that the impacts of strikes at
10 Boeing have repeatedly reached into the billions of
11 dollars. With the latest strike in 2024, lasting 53 days,
12 it cost Boeing \$2 billion and contributed to a net loss
13 for the third quarter of 2024. So we can see that they're
14 quite serious.

15 Given the recent uptick in strikes, 2023 saw 24.8
16 million work days lost to strikes, the highest number
17 since 2000. The risk that labor disputes may impact
18 investments is significant and cannot be ignored. Given
19 these risks, in October 2023, 12 local, State, and
20 national labor unions, including the California Labor
21 Federation, the national AFL-CIO, the State and national
22 building trades wrote a letter to the CalPERS Sustainable
23 Investment Program -- Investments Program staff
24 recommending changes to the RCP.

25 The first recommendation was that CalPERS include

1 labor peace language in the updated policy not as a
2 mandate, but as a tool that the fund can employ to
3 mitigate risks associated with strikes and labor disputes.
4 This language was prepared by Richard McCracken, who
5 crafted the first labor peace policy on behalf of the City
6 of Pittsburgh. He also did it for the City of Los Angeles
7 for related to LAX and many other jurisdictions concerned
8 with mitigating risks associated with strikes and labor
9 disputes.

10 Both the Third and Ninth Circuit Court of Appeals
11 have ruled in favor of labor peace, and any challenges the
12 Supreme Court denied cert. So it made it the law of the
13 land.

14 The draft labor peace policy for CalPERS was
15 specifically tailored to be fully consistent with help to
16 fulfill the fiduciary duty of pension fund leaders. Your
17 rejection of the labor peace tool is based on your 2000
18 legal memo shown in the public stakeholder meetings. That
19 basis is faulty. We have provided you legal analysis for
20 you based on the original -- based on legal advice from
21 the labor peace drafter originally, but you have -- which
22 you have not rebutted.

23 CHAIR MILLER: If you could wrap-up.

24 SUSAN MINATO: So I -- we recommend that you vote
25 no and include more robust language and tools, especially

1 in these times --

2 CHAIR MILLER: Okay. Your time is up.

3 SUSAN MINATO: I'll just -- I'll conclude -- both
4 in the RCP and across asset classes that will protect
5 CalPERS beneficiaries from risks associated with strikes
6 and labor disputes.

7 Thank you.

8 CHAIR MILLER: Thank you.

9 Next, we have Jeremy Smith followed by Michael
10 Mark.

11 JEREMY SMITH: Thank you, Mr. Chair, members of
12 the Board, Jeremy Smith here on behalf of the State
13 Building and Construction Trades Council of California.
14 We represent north of 450,000 construction trades workers
15 and unions up and down the state.

16 As the comments from the speaker from Unite Here
17 illustrated earlier today, the Responsible Contractor
18 Policy in place now does not -- now does not do what you
19 all want it to do, protect workers on CalPERS funded
20 projects, nor does the update to that policy do what you
21 want it to do. Because of that, staff have left us no
22 choice but to opposed today's efforts to update these
23 policies.

24 Furthermore, we've been left with no other choice
25 but to work with our public employee union Brothers and

1 Sisters, and go to the California Legislature with AB 1439
2 to compel staff to fully support the concepts we outlined
3 in our letter from August 2023 to use the RCP to require,
4 first, the payment of California prevailing wage on
5 California-specific CalPERS-funded projects that are both
6 new construction and those being maintained, as defined as
7 Labor Code section 1773.

8 Secondly, the requirement to use a public
9 contract code defined skilled and trained workforce that
10 ensures a percentage of the construction workers on
11 California-specific CalPERS-funded projects will be
12 graduates of California state-approved apprenticeship
13 programs, or that are still apprentices in the system
14 being trained, which will ensure not only that these will
15 be the most highly trained workers available, but that
16 they will be California workers. There is no mandate to
17 use apprentices in the RCP before you today and there
18 needs to be.

19 Those -- these two concepts protect construction
20 workers and provide them with access to and a living wage
21 on these jobs, but they also uplift good responsible
22 contractors, those that willingly sign up to bid on the
23 types of large projects that CalPERS invests in or builds;
24 those that seek out and use apprentices so they can be
25 trained to be the next generation of construction workers;

1 those that find no problem with treating construction
2 workers with dignity and respect on the job.

3 Contractors who treat workers with dignity and
4 respect are high-road, law-abiding contractors, who will
5 better protect our members but also CalPERS retirees
6 investments, helping meet this Board's fiduciary duty.
7 These contractors will likely be registered with DIR to
8 build large public projects, those who willingly stay out
9 of the underground economy and the degree to be known and
10 to follow State labor law.

11 By our read, nothing in the Responsible
12 Contractor Policy being debated today will do any of those
13 things and will create real consequences, and it will be a
14 lost opportunity for CalPERS to use its market power to
15 hold employers accountable and uplift the lives of local
16 California construction workers and apprentices. For
17 these reasons, we respectfully oppose the version of the
18 RCP before you today and urge you to vote no so that we
19 can continue to work.

20 Thank you.

21 CHAIR MILLER: Okay. Next -- thank you. Next, I
22 have Michael Mark.

23 MICHAEL MARK: Good afternoon. Hi. My name is
24 Michael Mark. I'm with Sheet Metal Workers Local 104
25 proudly serving Northern California.

1 There was a lot of great comments by the Board.
2 I think one thing that we want to make sure is clear there
3 is a -- no mandate on prevailing wages before us. There
4 is no mandate to create opportunities for apprentices
5 within this RCP. That is correct. So the added language
6 that we requested was for the self-certification of
7 contractors. So the contractor just has to click the box
8 say "yes" or "no", do I -- do I -- am I going to break the
9 law or not? And it's self-certification. There is no
10 real teeth in that.

11 One of the things that we did ask -- and if you
12 go back, it was on slide 9, right? The portion of do you
13 offer an apprenticeship program to your employees and/or
14 do you -- will hire apprentices from a joint labor
15 management apprenticeship program? The second part is
16 great, because then you're -- that contractor if he clicks
17 yes, he's actually committed to hiring a labor management
18 apprenticeship person from the trades.

19 The portion before is too confusing. When we are
20 talking about the various stakeholder meetings, yes, I
21 attended a stakeholder meeting, yes, I asked a lot of the
22 questions at said stakeholder hearing. My questions -- a
23 lot of my questions were not answered by staff during
24 the -- during the portion -- there was a lot of talks
25 about fiduciary duties of the Board, which is very

1 important as a pension trustee. I understand that. I get
2 that.

3 But one thing, too, is making sure that when you
4 are building a product as taking ownership of that
5 product, you want to make sure it's built correctly,
6 hundred percent on time, on budget. There are studies
7 shown when you're utilizing a unionized workforce to build
8 your product, it's going to cost the owner, which would be
9 CalPERS, four percent less money versus open shop. So
10 that's just as a fiduciary duty, you would want to make
11 sure that your product -- your projects are built to the
12 highest standards, and that's using prevailing wage.
13 That's using skilled and trained apprenticeship programs.
14 That's using -- making sure that the Brothers and Sisters
15 that spoke at previous meetings, you're providing an
16 opportunity to them. These are your California residents,
17 right?

18 I want to make sure it's stressed that the
19 question regarding prevailing wages across the country,
20 there is different laws, but what we were proposing was
21 making sure that in California there was a mandate for
22 state prevailing wages, only in California. And what my
23 brother from the State Building Trades data Jeremy Smith
24 stated was, there is already laws in place. Everyone
25 understands how prevailing wages work. You can set the

1 bar -- what Ms. Cohen stated -- said, lead by example.
2 CalPERS is large. Lead by example. Do the right thing.
3 We respectfully ask you to not vote for this RCP third
4 reading. Thank you.

5 CHAIR MILLER: Thank you.

6 Next, I have Jennifer O'Dell on the phone for 5a.
7 And I believe that concludes the comments for 5a.

8 Okay. Can we get on the phone.

9 STAFF SERVICES MANAGER I FORRER: Yes, Mr.
10 Miller. We have Jennifer O'Dell.

11 JENNIFER O'DELL: Good morning. This is Jennifer
12 O'Dell from the Laborers' International Union of North
13 America. Thank you so much for all the hard work that has
14 been done on this policy so far. I just want to make
15 three quick points. First, I think it's very telling that
16 not a single labor organization has spoke in favor of this
17 proposal. While again we appreciate that there has been
18 three readings of this for the revised RCP, there is no
19 labor organization that is supportive of the proposal
20 including my union the Laborers.

21 Second, the neutrality language that's included
22 in the proposal specifically excludes construction. You
23 know, we think that that is a -- that is a old reading of
24 the law. And if we had been allowed to talk to General
25 Counsel or the Legal Department, we probably could have

1 had that conversation, but both of those issues are --
2 were denied.

3 And finally, for the neutrality language, there
4 are a number of exceptions to which the CalPERS staff and
5 Board can grant for an exception to the neutrality
6 language. So, we're really concerned about that language
7 as well. We think that you could basically, to borrow a
8 term, drive a truck right through those neutral -- those
9 exceptions to neutrality. So we're concerned about that.

10 We think that, more than anything, violations of
11 the Responsible Contractor Policy create investment risks
12 for CalPERS as an asset owner. Wage theft, health and
13 safety issues, product delays and construction defects can
14 lead to fines and penalties by public agencies, and
15 litigation by workers, and frankly other end users.

16 We think that these negative outcomes and
17 financial risks can eat away at a construction project's
18 investment returns. So, for that reason, we urge you to
19 make a more robust Responsible Contractor Policy taking
20 into consideration of stakeholders. Again, thank you for
21 your time and we appreciate it.

22 CHAIR MILLER: Okay. I think that does it for
23 public comment on 5a, so we'll continue on.

24 So okay, what's the pleasure of the Committee?

25 COMMITTEE MEMBER TAYLOR: Move approval.

1 CHAIR MILLER: Approval moved by President
2 Taylor.

3 Is there a second?

4 COMMITTEE MEMBER RUBALCAVA: Second.

5 CHAIR MILLER: Seconded by Director Rubalcava.
6 Discussion on the item?

7 Mr. Ruffino.

8 ACTING COMMITTEE MEMBER RUFFINO: Thank you, Mr.
9 Chair. Is there -- I'm not sure about the protocol or
10 even the verbiage, but is there a way to ask for an
11 amendment or to amend the motion to include something?
12 Can -- is that in order?

13 CHAIR MILLER: Yeah, you could.

14 ACTING COMMITTEE MEMBER RUFFINO: Okay. So can
15 we add to the motion to approve the ability to do the
16 quote/unquote, it's been called the testing the market, or
17 the market study to be part of that with respect to the
18 labor peace agreement and neutrality, as has been
19 discussed?

20 CHIEF EXECUTIVE OFFICER FROST: So, Ms. Taylor,
21 since it's your motion and he's making a friendly
22 amendment, do you accept that motion or that additional
23 language to your motion?

24 COMMITTEE MEMBER TAYLOR: Sure. I don't know. I
25 had to

1 CHIEF EXECUTIVE OFFICER FROST: And the second
2 also?

3 COMMITTEE MEMBER RUBALCAVA: Yes.

4 CHAIR MILLER: Second also.

5 CHIEF EXECUTIVE OFFICER FROST: Okay. Otherwise
6 it would be a substitute motion.

7 ACTING COMMITTEE MEMBER RUFFINO: Thank you.

8 CHAIR MILLER: So let me -- so this adds to the
9 original motion that we would also be authorizing moving
10 forward on the experience study for the -- was it the
11 labor neutrality or prevailing wage, which one, or both?

12 ACTING COMMITTEE MEMBER RUFFINO: Both.

13 CHAIR MILLER: Both, for labor neutrality and
14 prevailing wage to do the market studies to inform future
15 revisions, I would assume.

16 CHIEF EXECUTIVE OFFICER FROST: So labor peace
17 agreements is that the language?

18 CHAIR MILLER: Labor peace agreement.

19 CHIEF EXECUTIVE OFFICER FROST: Just to make sure
20 we're clear on the motion.

21 CHAIR MILLER: That's.

22 COMMITTEE MEMBER COHEN: Is there any discussion?

23 CHAIR MILLER: Well, do we have to do the
24 amendment first, then back to the discussion? Matt's the
25 parliamentarian.

1 CHIEF EXECUTIVE OFFICER FROST: So if -- yeah,
2 Matt.

3 GENERAL COUNSEL JACOBS: The new motion is the
4 amended motion. So, you're free to discuss that.

5 CHAIR MILLER: Okay. So discussion now on the
6 amended motion.

7 And who did I have? Okay. Was that it for you,
8 Frank?

9 ACTING COMMITTEE MEMBER RUFFINO: I'm sorry?

10 CHAIR MILLER: Are you done?

11 ACTING COMMITTEE MEMBER RUFFINO: Yes.

12 CHAIR MILLER: Okay. I'll move on. I have --
13 next, I have Director Palkki followed by Controller Cohen.

14 COMMITTEE MEMBER PALKKI: Thank you. Just
15 clarification. Does this have to be an amendment to the
16 motion or we can just assign this as Committee direction?

17 CHIEF EXECUTIVE OFFICER FROST: You can, either
18 way.

19 COMMITTEE MEMBER PALKKI: Yeah. Thank you.

20 CHAIR MILLER: Okay. We have a motion on the
21 floor. We're in discussion, so I'll go to Controller
22 Cohen.

23 COMMITTEE MEMBER COHEN: Okay. Thank you very
24 much, Frank. Appreciate you listening and trying to
25 bridge the gap based on what you heard.

1 I actually would like to get staff feedback.
2 What I heard was adding to this policy being passed and
3 understanding that we will have a market study to review
4 prevailing wage requirement and labor peace agreement
5 requirements. Is that -- did I understand that correctly?

6 ACTING COMMITTEE MEMBER RUFFINO: Yes.

7 COMMITTEE MEMBER COHEN: Okay. My question is is
8 how often is this policy reviewed? That I'm not clear of.

9 It's not.

10 CHIEF EXECUTIVE OFFICER FROST: It is.

11 COMMITTEE MEMBER COHEN: It is.

12 ASSOCIATE INVESTMENT MANAGER SELLS: I think we
13 talked about this last time. There's no specific cadence
14 right now, but right now, we've been like every 10 years
15 or so.

16 COMMITTEE MEMBER COHEN: Oh. Okay. Thank you.
17 That answers my question.

18 I turn it back over to you, Mr. Chair.

19 CHAIR MILLER: Okay. Next, I have Director
20 Pacheco.

21 COMMITTEE MEMBER PACHECO: Yes. I just want -- I
22 want some clarification on this motion. So, we can do
23 Board -- we can do Board -- Committee direction for this
24 study, is that correct? Is that -- instead of being part
25 of the study?

1 CHIEF EXECUTIVE OFFICER FROST: (Nods head).

2 COMMITTEE MEMBER PACHECO: And I how would that
3 play out? I'm just -- it would just -- it would come back
4 to another meeting? Would it be part of the annual review
5 of the RCP? Because we have the -- at the end of this
6 agenda, we have the annual review of the Responsible
7 Contractor Policy, which we were supposed to do in
8 November, I believe, and now we're bringing it here, so
9 please I want some clarity -- if you could provide some
10 clarity. Thank you.

11 GENERAL COUNSEL JACOBS: I think if the Board is
12 so inclined to do it, what you would do would be to direct
13 staff to explore the cost and the scope of the
14 investigation that would be required, because you -- just
15 to take cost as an example, you don't really want a direct
16 staff to do something that ends up costing \$10 million
17 without considering that cost, and the potential benefits
18 of spending that kind of money.

19 COMMITTEE MEMBER PACHECO: So can I just follow
20 up with that. So you're basically asking for us to do a
21 benefit-cost analysis on that -- on the scope of that, is
22 that -- is that my under --

23 GENERAL COUNSEL JACOBS: That would -- that would
24 be one way of putting it. I think -- I like the way I put
25 it better.

1 (Laughter).

2 COMMITTEE MEMBER PACHECO: No, I do. I do like
3 the way you put it better. Yeah, definitely, definitely.
4 It's just the economist in me coming out. So, just,
5 that's all. But no, no, I agree with you. So I just
6 wanted some clarity on that. Yes, sir.

7 TIFFANY REEVES: So just to add to it. Just
8 aligned your duty to manage the costs of the system, you
9 want to understand what is the proposed scope of this
10 review, and how much that would cost to undertake that
11 review, and just have a more kind of established
12 understanding of it before you direct staff to undertake
13 that.

14 One of the other things too that I wanted to
15 mention is that it's important for the Board to think
16 about policymaking and good governance around
17 policymaking, and then distinguish that from tactics. And
18 one of the much things that you're reviewing here when it
19 comes to labor peace, when it comes to prevailing wage,
20 are tactics based on market practices and how these things
21 are -- impact your portfolio in different markets. And
22 so, with policies, you want them to be flexible enough to
23 account for the realities of executing on your investments
24 in those markets.

25 And so when you make a determination at a policy

1 level that's going to have a broad impact across
2 geographies, you need to have full information about what
3 those -- what those impacts will be.

4 COMMITTEE MEMBER PACHECO: Thank you. I just
5 want -- just a follow-up then. So parliamentary
6 procedure, is it possible to ask for Committee direction
7 for this study -- this study to be done to bring in the
8 scope and costs, in fact, instead of lumping it into
9 the -- into the action -- into the action item? I'm just
10 trying to -- like how do we separate that or is that -- do
11 we have to do another vote or how does that work?

12 CHAIR MILLER: Another amendment.

13 GENERAL COUNSEL JACOBS: Well -- am I On? You
14 can go back to the original amendment without the --
15 excuse me, the original motion without the amendment and
16 then have a separate motion on the direction. That would
17 probably be the cleanest way to do it. But these are
18 procedural niceties. I mean, you could really do it
19 either way. It's -- as long as the part -- so you've got
20 part one of the current motion, which is approve the RCP
21 as drafted. And the second part is direct staff to
22 explore whatever language you want to use there. You can
23 combine it in that motion, which is now pending, although
24 it requires a little more clarity on the second part, or
25 you can split it up.

1 COMMITTEE MEMBER PACHECO: Okay. Thank you for
2 that. And I would -- I would defer back to my colleague,
3 Mr. Ruffino, to -- if you would.

4 COMMITTEE MEMBER TAYLOR: I'm next.

5 COMMITTEE MEMBER PACHECO: Oh, you're next.
6 Sorry. Sorry.

7 COMMITTEE MEMBER TAYLOR: Thank you.

8 COMMITTEE MEMBER PACHECO: Thank you. Thank you
9 very much, sir.

10 CHAIR MILLER: Okay. Let me get you, Theresa.

11 COMMITTEE MEMBER TAYLOR: Okay. I'm just going
12 to ask for the acceptance of the friendly amendment. I'm
13 just going to say no to the friendly amendment, and let's
14 vote on this, and then direct staff to do what the Board
15 seems that it wants to do. And then, you guys -- you
16 know, if we've got everybody is in agreement, then that
17 works -- should work fine.

18 CHAIR MILLER: Okay. So let me clarify, so we're
19 back to the original amend -- the original motion --

20 COMMITTEE MEMBER TAYLOR: Correct.

21 CHAIR MILLER: -- which is to approve the RCP as
22 proposed by staff, and have direction from the Board for
23 staff to go forward and bring us back what it would take
24 to do the market studies to address --

25 COMMITTEE MEMBER TAYLOR: Yeah. How much it

1 would cost.

2 CHAIR MILLER: -- to address the questions around
3 prevailing wage and labor peace agreements and their
4 impact for potential inclusion in a revision of the RCP
5 when we calendar it next.

6 GENERAL COUNSEL JACOBS: Is that the motion, Ms.
7 Taylor?

8 COMMITTEE MEMBER TAYLOR: Yes. And I also -- I
9 wanted to say something real quick.

10 CHAIR MILLER: I hope so, because I can't say it
11 again.

12 (Laughter).

13 COMMITTEE MEMBER TAYLOR: Yeah. No. That is the
14 motion. Basically, let's just vote up or down on the
15 recommended action. And then, yes, you, as the Chair, can
16 direct the Board.

17 CHAIR MILLER: I would be my direction.

18 COMMITTEE MEMBER TAYLOR: I also want to make it
19 clear that we asked for this RCP review. And at any time,
20 the Board can ask to re-review the RCP, especially as
21 we're looking at the implementation of the new stuff
22 that's in this. So at any time, the Board can say, hey,
23 I'm not seeing this being implemented right. I'm seeing
24 it as a check box or something like that. So, at any
25 time, the Board can bring that back forward.

1 So, yes -- actually, the last time we did it was
2 in, I think, '23. We just saw it at beginning, right,
3 20 -- or before that it was 2017 -- '15. So it wasn't 10
4 years. It was quite -- it was eight years or so.

5 Anyway. So, yes, my motion is to approve the
6 recommended action on Agenda Item 6a. And it was seconded
7 by?

8 CHAIR MILLER: Director Palkki.

9 COMMITTEE MEMBER TAYLOR: Yeah

10 COMMITTEE MEMBER RUBALCAVA: I seconded.

11 CHAIR MILLER: Oh, Ramón had the second.

12 CHIEF EXECUTIVE OFFICER FROST: Second by Ramón.

13 CHAIR MILLER: Okay. Okay. So continuing the
14 discussion, I have Director Walker.

15 COMMITTEE MEMBER WALKER: Oh. No, I meant to
16 pull myself off.

17 CHAIR MILLER: Okay. Then I have Director
18 Rubalcava.

19 GENERAL COUNSEL JACOBS: For clarity, that's --
20 for clarity, that's 5a. Ms. Taylor mentioned 6a.

21 COMMITTEE MEMBER TAYLOR: I'm sorry, 5a.

22 GENERAL COUNSEL JACOBS: Yeah. Thank you.

23 CHAIR MILLER: Okay. Any further discussion?

24 Yeah, I will call for the question.

25 Oh.

1 COMMITTEE MEMBER RUBALCAVA: No. No. I'm fine.
2 I withdraw.

3 CHAIR MILLER: I'll call for the question.

4 BOARD CLERK ANDERSON: Mullissa Willette?

5 VICE CHAIR WILLETTE: No.

6 BOARD CLERK ANDERSON: Malia Cohen?

7 COMMITTEE MEMBER COHEN: Abstain.

8 BOARD CLERK ANDERSON: Michael Detoy?

9 COMMITTEE MEMBER DETOY: Aye.

10 BOARD CLERK ANDERSON: Frank Ruffino?

11 ACTING COMMITTEE MEMBER RUFFINO: No.

12 BOARD CLERK ANDERSON: Eraina Ortega?

13 COMMITTEE MEMBER ORTEGA: Aye.

14 BOARD CLERK ANDERSON: Jose Luis Pacheco?

15 COMMITTEE MEMBER PACHECO: No.

16 BOARD CLERK ANDERSON: Kevin Palkki?

17 COMMITTEE MEMBER PALKKI: Aye.

18 BOARD CLERK ANDERSON: Ramón Rubalcava?

19 COMMITTEE MEMBER RUBALCAVA: Aye.

20 BOARD CLERK ANDERSON: Theresa Taylor?

21 COMMITTEE MEMBER TAYLOR: Aye.

22 BOARD CLERK ANDERSON: Yvonne Walker?

23 COMMITTEE MEMBER WALKER: Aye.

24 BOARD CLERK ANDERSON: Dr. Gail Willis?

25 COMMITTEE MEMBER WILLIS: Aye.

1 CHAIR MILLER: Okay. I believe the ayes have it.
2 Okay. Thank you. That's -- the motion passes.
3 And that brings us to our information items.
4 6a, CalPERS Trust Level Review consultant report,
5 what you've all been waiting for.

6 Come on down. Welcome to our consultants.

7 COMMITTEE MEMBER TAYLOR: David?

8 CHAIR MILLER: Yeah.

9 COMMITTEE MEMBER TAYLOR: Weren't you supposed to
10 have Boar direction.

11 COMMITTEE MEMBER RUBALCAVA: Supposed to do Board
12 action -- Board direction.

13 CHAIR MILLER: Okay. Yeah. I will repeat the
14 Board direction that went along with that, that staff will
15 come back to us with a package related to the market
16 studies to understand and potentially use in future
17 revision on prevailing wage and labor peace agreements as
18 part of our RCP. Okay.

19 CHIEF EXECUTIVE OFFICER FROST: Got it.

20 COMMITTEE MEMBER RUBALCAVA: Thank you.

21 CHAIR MILLER: Okay.

22 (Slide presentation).

23 TOM TOTH: Ready to go?

24 CHAIR MILLER: Yes.

25 TOM TOTH: Good afternoon. Tom Toth with

1 Wilshire Advisors. The trust level report includes a
2 number of slides on Wilshire's market outlook to provide
3 some context around portfolio performance. Just a couple
4 of comments on the broad economy. As we saw global
5 economic growth moderate in 2024 with stability in U.S.
6 growth being offset by weakness in other advanced
7 economies.

8 As we move forward in 2025, Wilshire sees a
9 higher probability of lower real growth as the lagging
10 impacts of tight monetary policy and tariff disputes weigh
11 on the economy. The uncertainty around the scale, scope,
12 and timing of tariffs could lead business to delay
13 investment decisions and to take a more cautious stance on
14 hiring. Furthermore, credit and equity valuations are
15 elevated, which has important implications for our
16 expected market returns moving forward.

17 And I want to spend a few minutes talking through
18 that dynamic. If we could flip forward to slide four --

19 [SLIDE CHANGE]

20 TOM TOTH: -- we've highlighted a few of our key
21 asset class assumptions. Specifically, I wanted to focus
22 on the expected equity risk premium, which is highlighted
23 in red on the bottom right-hand side. The equity risk
24 premium is currently negative. And you can think about
25 the expected -- equity risk premium as being the

1 compensation that investors receive for taking on
2 investment risk. And it's usually a positive number,
3 somewhere between one and a half to four percent.

4 The next set of slides plots the cumulative
5 returns by decade for historical context and I'll focus on
6 slide eight, again related to that equity risk premium --

7 [SLIDE CHANGE]

8 TOM TOTH: -- where we show the cumulative return
9 that investors have received for investing in stocks
10 relative to bonds. And we've circled the 2020s there, and
11 you can see that investors have received outsized returns
12 relative to other decades so far in the 2020s. This has
13 led to pushing valuations higher. And if we flip to slide
14 nine, this quantifies how changes --

15 [SLIDE CHANGE]

16 TOM TOTH: -- in valuation can impact capital
17 market pricing. I'll just focus on one number on the
18 bottom table there on the far right-hand side. Valuation
19 contributes about three quarters of the risk for U.S.
20 equities. In other words, investor sentiment around fear
21 and/or greed significantly impact capital market pricing.
22 So valuation is important. And on page 11, we plot a
23 number of equity market metrics.

24 [SLIDE CHANGE]

25 TOM TOTH: And you'll note that all four of those

1 are currently price plotting at one standard deviation
2 expensive.

3 So why does that matter?

4 It's nice to talk about valuations, but what does
5 that mean going forward?

6 Historically, starting valuations have been
7 indicative of future realized equity market returns. And
8 on page 12, we've charted two examples of this.

9 [SLIDE CHANGE]

10 TOM TOTH: On the left-hand side, we show the
11 price-to-earnings ratio for the U.S. equity market and
12 subsequent five-year excess returns. Higher valuations
13 plot to the right and tend to lead to lower realized
14 returns. The right-hand chart shows a similar dynamic for
15 a different valuation metric. That's the CAPE ratio, or
16 the Cyclically Adjusted Price-to-Earnings Ratio, and we
17 show that relative to 10-year forward-realized returns.

18 So the combination of high valuations,
19 uncertainty around economic growth, and declining consumer
20 confidence has set up to be a challenging environment for
21 institutional investors, such as CalPERS. So it's
22 important to ask how was the CalPERS portfolio structured
23 to manage in this environment?

24 The CalPERS portfolio includes diversifying
25 exposures to fixed income, and factor-weighted equity, as

1 well as private asset classes to reduce downside
2 volatility. The ongoing discussion around the total
3 portfolio approach can also provide implementation
4 flexibility to manage risk, and ultimately capitalize on
5 market dislocations.

6 On page 13 --

7 [SLIDE CHANGE]

8 TOM TOTH: -- we provide Wilshire's expected
9 return for the target portfolio. On the left-hand side,
10 you can see over 10 years, our expected return at about
11 6.4 percent and 7.3 percent over the 30-year time frame,
12 with expected risk or volatility of 13 percent.

13 Now, markets have been very volatile recently
14 with U.S. equity bouncing back a bit over the last few
15 days after entering into a correction for the first time
16 since 2023. As such, I'll keep these last comments on
17 past performance fairly brief.

18 If we turn to page 23 --

19 [SLIDE CHANGE]

20 TOM TOTH: -- the total fund declined modestly in
21 the first -- fourth quarter with a return of minus 1.1
22 percent, slightly behind the benchmark return of negative
23 0.7 percent. The full calendar year, however, was up nine
24 percent. Although, it did underperform the policy
25 benchmark by 1.9 percent. As you look at those one-year

1 returns across asset classes, the best performing asset
2 class over the past year was public equity up 16 percent
3 followed by private debt and private equity with were --
4 with -- were both up double digits.

5 Real estate did lag other asset classes with a
6 return of negative 1.7 percent, though it did meaningfully
7 outperform its benchmark. And to dive into some of the
8 drivers of the relative performance between the portfolio
9 and the benchmark, if you would turn to the calendar year
10 attribution on page 26.

11 [SLIDE CHANGE]

12 TOM TOTH: You'll note the private equity
13 comparison was the largest relative performance driver.
14 As we've discussed in the past, and you've heard from
15 staff, this is driven by the benchmarking of private
16 equity to a public equity benchmark plus a premium. We
17 would expect through time that those impacts are going to
18 moderate as valuations in private markets catch up to
19 public markets or vice versa.

20 In fact, as you think about the current
21 environment, private market valuations are likely to hold
22 up better in the recent downturn, though we won't see
23 those impacts until later this year. It's also worth
24 noting that private equity has been the best performing
25 asset class over the past 10 years returning 11.1 percent,

1 while public equity was up nine percent over the same time
2 period. We expect private equity to continue to be a
3 meaningful contributor to total fund performance moving
4 forward.

5 I'm happy to take questions around the economy or
6 the portfolio before I turn the presentation over to
7 Meketa who is next.

8 CHAIR MILLER: Okay. Director Pacheco.

9 COMMITTEE MEMBER PACHECO: Yes. Thank you --
10 thank you, Tom, for your candid remarks. With respect to
11 the economics and so forth, how the geopolitical issues
12 playing into this -- into the returns and so forth, if you
13 can elaborate on that?

14 TOM TOTH: Sure. I think elevated geopolitical
15 concerns it ultimately leads to more risk. We lived
16 through that with the Russian invasion of Ukraine, where
17 capital markets there reacted, you know, very negatively.
18 Other geopolitical flash points that you think about East
19 Asia, China, and Taiwan. We would expect, you know,
20 similar levels of volatility. So thinking about how to
21 manage through that I think is key from a risk management
22 standpoint for any institutional investor.

23 Now, that being said, timing that is a challenge,
24 which ultimately brings us back to first principles from a
25 portfolio construction standpoint, which is one of

1 diversification, not concentrating in any one particular
2 asset class to try to spread out your bets, so to speak,
3 to dampen some of that geopolitical uncertainty.

4 COMMITTEE MEMBER PACHECO: So with respect to
5 like more geo -- geographically -- spread the risk around
6 the globe and so forth, is that what you're saying?

7 TOM TOTH: That's correct.

8 COMMITTEE MEMBER PACHECO: Okay. Very good then.
9 And then with respect to any inflationary concerns in the
10 United States and so forth, do you see that -- have you
11 seen -- when you were doing the analysis here, how is that
12 playing out and so forth. I know it spiked a little bit,
13 but I'm just curious what your thoughts are.

14 TOM TOTH: So the Federal Reserve and the actions
15 that they took to increase interest rates brought
16 inflation down quite a bit.

17 COMMITTEE MEMBER PACHECO: Right.

18 TOM TOTH: However, it sort of flatlined at call
19 it about three percent inflation and has been kind of
20 stuck there for some time. And I think the big concern
21 that markets are wrestling with currently is what the
22 impact of tariffs might be on inflation. Estimates there
23 are it could be a tailwind for inflation to the tune of 30
24 to 60 basis points, which is pretty meaningful when we're
25 talking about inflation -- an inflation target of two

1 percent, and actual inflation closer to three.

2 COMMITTEE MEMBER PACHECO: And that is the target
3 that the Federal Reserve wants is to be at the two percent
4 level.

5 TOM TOTH: Correct.

6 COMMITTEE MEMBER PACHECO: And we have not been
7 there -- when was the last time we were there? We were
8 there before COVID or I don't recall.

9 TOM TOTH: 2021 we probably would have been back
10 around the two percent number.

11 COMMITTEE MEMBER PACHECO: And we've just been
12 hovering at three percent right now. All right. Very
13 good, sir. Thank you very much for your comments.

14 TOM TOTH: You're welcome.

15 CHAIR MILLER: Okay. Mr. Ruffino.

16 ACTING COMMITTEE MEMBER RUFFINO: Thank you, Mr.
17 Chair. Just curious from your perspective, are there any
18 emerging investment teams or structural market shifts that
19 CalPERS should proactively consider in future investment
20 decisions?

21 TOM TOTH: So in terms of structures, I think the
22 partnerships that the Investment team has engaged in with
23 strong managers is a structural tailwind and benefit for
24 the portfolio as a whole, and being able to drive strong
25 opportunities. And then implement those opportunity, I

1 think that is very much a benefit for the CalPERS
2 portfolio. As Stephen is working with the Investment
3 team's total -- the Total Fund management team and looking
4 for other alternative risk premia with that still under
5 investigation and is ongoing, that's another opportunity
6 to add value to the total portfolio, done judiciously and
7 at appropriate size.

8 ACTING COMMITTEE MEMBER RUFFINO: Okay. Thank
9 you. Thank you, Mr. Chair.

10 CHAIR MILLER: Okay. I have no more requests to
11 speak from the Board, so I thank you for --

12 TOM TOTH: Thank you.

13 CHAIR MILLER: -- your report. And I guess it's
14 time for Meketa to come up.

15 And welcome.

16 STEVE McCOURT: Good morning, Mr. Chair. Steve
17 McCourt, Meketa Investment Group, here to present the
18 summary of our trust level reviews for the four private
19 market asset classes, private equity, private debt, real
20 estate, and infrastructure. I've got asset class-specific
21 experts behind me to answer your difficult questions after
22 my summary.

23 Just to remind you, Meketa conducts these trust
24 level reviews to assist the Investment Committee in its
25 responsibility to monitor the delegated authority that

1 it's provided to staff in each of these asset classes.

2 We work with staff on an ongoing basis and
3 monitor their investment activity. These reviews provide
4 us an opportunity to provide you our independent thoughts
5 and assessment of performance, implementation, and policy
6 compliance.

7 All four private market asset classes are
8 invested within policy parameters and in a manner
9 consistent with their respective strategic plans. From a
10 market perspective, I'll highlight that the private market
11 asset classes are not as impacted as the public markets
12 are from day-to-day volatility. It's too early to tell
13 what impact tariffs and other elements of the current
14 economic policy will have on the private markets, but it's
15 something that we and your staff are focused on.

16 Historically, all four private market asset
17 classes have produced favorable returns. Three of the
18 four, private equity, private debt, and infrastructure
19 have produced long-term returns roughly at or above 10
20 percent per year, higher than public securities, public
21 stocks.

22 Real estate, over the last decade, has returned
23 roughly half that, a return about halfway between that of
24 stocks and that of bonds. All the asset classes have
25 performed within long-term expectations in your capital

1 market assessments.

2 Speaking to a little bit of detail on each of the
3 four asset categories without being redundant from prior
4 commentary. The private equity portfolio for the year
5 returned 11.9 percent, strong absolute return. 21.8
6 percent below the return of the benchmark, which is the
7 public equity market plus 150 basis points. Over longer
8 term periods, the return of the private equity portfolio
9 has also been very strong on an absolute basis, up 13.3
10 percent per year over the past five years and 11.1 percent
11 per year over the last 10 years. Those returns are
12 slightly below the benchmark, but higher than public
13 equity returns over those same time periods.

14 The bulk of the capital in your Private Equity
15 Program continues to be invested in buyout strategies and
16 growth equity opportunities. Those also are the areas
17 that have had some of the strongest results longer term.
18 We'll also highlight that one of the near-term initiatives
19 within private equity over the last several years was to
20 increase the amount of capital deployed through
21 co-investments. And over the course of the year,
22 co-investments were your highest performing type of
23 investment vehicle, up 15.5 percent. It was also the
24 highest returning component of the program over the past
25 three years.

1 Now, I'll just highlight that the program
2 continues to be directed with an eye towards the strategic
3 plan, which calls for \$15 billion roughly of committed
4 capital a year, increasing cost efficiency through the use
5 of co-investments and lower cost customized investments
6 accounts, enhanced diversification into more venture
7 growth equity and middle market buyout strategies, and
8 elevating relationships with highly sought after general
9 partners.

10 Switching to private debt. This is your newest
11 private market program. And our performance record for
12 private debt goes back a little less than five years at
13 this stage. Returns were quite strong for the year, up
14 14.5 percent, surpassing the return of the benchmark by
15 3.6 percentage points. And since inception, the private
16 debt portfolio is up 10.5 percent per year, 2.6 percent
17 higher than the return of the benchmark. Our only
18 observation here is these are significantly higher returns
19 than long-term expectations for the asset class. So
20 there's some potential that these returns will moderate in
21 future years.

22 The private debt portfolio continues to be
23 operated in compliance with all policy parameters and
24 consistent with the strategic plan. It has continued to
25 be in a ramp-up phase with significant capital deployment

1 over the last year.

2 Switching to real estate. Real estate completed
3 its second consecutive year of negative returns, driven by
4 both rising interest rates and COVID-related dislocations
5 in the real estate markets. The one-year return for your
6 portfolio was negative 6.3 percent, slightly above the
7 policy benchmark of negative 7.9 percent.

8 Your portfolio today is roughly 90 percent
9 invested in core properties that you've really focused the
10 strategy on over the last 15 years. Those core properties
11 have had returns that have exceeded the benchmark level
12 over the last five and 10 years. And it's noteworthy that
13 as real estate markets have experienced some level of
14 distress in recent years, your staff is beginning to look
15 at some deployment, again in value-added strategies, that
16 are achievable at a better price point today than they
17 have been in many, many years.

18 Finally, I'll highlight infrastructure.
19 Infrastructure also had a very strong year from a
20 performance perspective, up 13.1 percent. You'll recall
21 that the benchmark for infrastructure today continues to
22 be the real estate benchmark, which was down 7.9 percent.
23 So the outperformance of infrastructure was 21 percentage
24 points for the year. Over longer-term time periods, the
25 infrastructure asset class for CalPERS has returned 8.1

1 percent per year over the last five years and 9.6 percent
2 per year over the last 10 years, easily outpacing its
3 benchmark, and also the forward-looking capital market
4 expectations for the asset classes over those time
5 periods.

6 With that, I'll conclude my comments and happy to
7 take questions on any of the four asset classes.

8 CHAIR MILLER: Okay. Thank you for that. And we
9 do have questions. I'll start with Director Rubalcava.

10 COMMITTEE MEMBER RUBALCAVA: Thank you. Thank
11 you, Mr. Chair. Thank you for the presentation. I'm very
12 interested in hearing a little bit more about the private
13 equity. In your memo, you mentioned how it's good -- I
14 mean, the co-investment has been proven to be the right
15 direction, and I'm glad that we -- the Board has a
16 preference to do that and we're doing that, but we also
17 change the benchmark recently. How has that impacted our
18 returns and was it -- you know, can you give us -- was --
19 does that reinforce it was the right thing to do or not?
20 And I understand from the memo, there's a lag with the
21 private -- with the public sector -- so, I mean, public
22 equity, and that's why we're where we are. But that's the
23 first question and maybe it's related to the second one.
24 I don't know.

25 And I notice we're way behind the benchmark for

1 year one. So how does changing the benchmark impact those
2 results or findings?

3 STEVE HARTT: Thanks very much. Steven Hartt,
4 Meketa Investment Group. The performance of the -- as
5 we -- as Stephen described, the performance of the private
6 equity co-investment segment of the program over the last
7 several years has been strong. It's been the strongest
8 segment of the private equity program. So that kind of
9 buy itself shows some positive aspects to it.

10 So some of that performance is undoubtedly driven
11 by the fact that there is lower or no fees and carry
12 compared to the fees and carry that are charged to the
13 fund. So structurally, the co-investments have extra
14 advantage there. And some of that advantage is
15 undoubtedly being reflected into the performance of that
16 segment of the -- of the asset class.

17 So, as we've talked about over the years that
18 using CalPERS advantage of size and scale to be able to
19 take advantage of these structural benefits of the lower
20 fees, really makes sense for the program, and that's been
21 executed over the last several years, so look to continue
22 to see that. So that seems to me a good choice for
23 CalPERS.

24 You asked about the changing of the benchmark.
25 That was done, if I recall, in 2019.

1 STEVE McCOURT: 2018.

2 COMMITTEE MEMBER RUBALCAVA: Oh, that was done --

3 STEVE HARTT: 2018. So that was a long time ago
4 where there was a slight change to the -- both the index
5 and then the premium. So that was -- that was quite a
6 while ago.

7 COMMITTEE MEMBER RUBALCAVA: Okay. I keep
8 hearing -- reading headlines anyway that it's taking
9 longer for distribution from the private fund stuff. Has
10 that impacted our does it -- does that matter to us
11 because we're going more to the co-investment and does it
12 matter if it's -- we're into buyout or growth on that
13 issue?

14 STEVE HARTT: So it has been noted that, you know
15 industry-wide there's been a slow down in the
16 distributions. The rate of activity in the private equity
17 market has been lower pretty much across all of the
18 different segments buyouts, growth, and venture. The --
19 as a -- as a long-term investor in the private equity
20 asset class, it doesn't affect CalPERS that much. Just
21 those sorts of ebbs and flows are not the biggest
22 consideration.

23 I would say that the tilting towards more
24 co-investments will make both the deployment of capital a
25 little bit more quick, and should make the return of

1 capital also a little more quick, because instead of --
2 with the funds making a commitment to that fund and then
3 that being drawn over -- drawn down over say five years
4 and then ultimately recouped, the co-investments generally
5 are deployed on day one. That capital is put in the
6 ground right away and would be, you know, back within the
7 time frame in a shorter time than generally the way that
8 the funds are being -- you know, how those generally
9 self-liquidate.

10 COMMITTEE MEMBER RUBALCAVA: Thank you. Thank
11 you for the question. Thank you for the answers.

12 CHAIR MILLER: Okay. I'm not seeing any other
13 questions or requests to speak.

14 One of the things that I -- we did talk a little
15 bit in our briefing, but -- and it still strikes me that,
16 you know, as we've moved into doing much more in the
17 private equity and private asset space, I have to say that
18 I am pleasantly surprised. I'm encouraged -- I, frankly,
19 was a little skeptical. I thought it would take us much
20 longer to really regain our footing and to be seen as a
21 trustworthy, credible partner, and to be able to get
22 capital deployed with the quality and scale that we hoped
23 for and envisioned.

24 And I just hope to see that continue. And I
25 think that opportunities -- the opportunity sets in the

1 private space are going to continue to grow relative to
2 the whole market. I mean, we saw that, that if we weren't
3 there, we'd be missing opportunities. And I don't see
4 that slowing down.

5 And so, do you think that's going to continue?
6 Do you think we'll still continue to see this burgeoning
7 move toward more opportunity in the private space and --
8 or do you think that slows down and stabilizes sometime
9 soon?

10 STEVE McCOURT: Yeah. Interesting question. The
11 trends certainly favor, for most of the private market
12 asset classes, continued growth and opportunities.
13 Arguably, the private equity asset class has grown in part
14 because of the growing preference for companies to remain
15 private as opposed to going public. So absent a change in
16 regulation or other characteristics of being a public
17 company, one might expect that preference to continue.
18 Private debt has grown its opportunity set largely as
19 companies' financing needs have increased in the face of
20 less significant lending from traditional banking
21 channels. And so, unless banks releverage their balance
22 sheet and pursue much greater lending activity, one might
23 expect a continuation of further opportunities in the --
24 in the private debt area.

25 And infrastructure, you know, likewise is, you

1 know, arguably now a growth industry in this country and
2 much of the world and one that appears to be financed
3 predominantly through private capital as opposed to public
4 capital. So one can't predict, you know, these trends
5 obviously, but a lot of the reasons people have pointed to
6 towards the increased popularity of private financing over
7 the last couple of decades are still in place today.

8 CHAIR MILLER: Yeah. Some good, some not so
9 good, but all good reason for CalPERS to be, you know,
10 playing a leadership role in bringing our values to the
11 way we do things there.

12 Great.

13 Director Pacheco.

14 COMMITTEE MEMBER PACHECO: Yes. Thank you, Mr.
15 McCourt. I'd like to ask you a question regarding the
16 private debt. And I saw that in the private debt area
17 with the diversification by strategy, as of December 20 --
18 December 31st, 2024, the majority of our -- of our
19 strategy was in the direct lending. Is that a trend? Is
20 that a trend in the industry, in that -- in that -- with
21 respect to direct lending versus specialty lending, if you
22 can elaborate more on that?

23 MARY BATES: Thank you. So general speaking,
24 many plans do start with direct lending when building
25 out -- building out allocations. You are, as a plan,

1 looking to diversify and are actively diversifying your
2 exposure across other strategy types. So over time, one
3 should expect that direct lending allocations to decrease
4 as a percentage of your total program, as other components
5 grow.

6 COMMITTEE MEMBER PACHECO: Oh, I see. And then
7 with respect to structure, I noticed there was also a
8 small component of co-investment in the -- that would be
9 the similar idea or trend?

10 MARY BATES: Your staff is similar to other
11 components of the program being very strategic with their
12 investment managers and leveraging your size and scale to
13 secure preferred economics on behalf of the plan. So,
14 yes, one should expect that to continue to grow.

15 COMMITTEE MEMBER PACHECO: Excellent.

16 STEVE McCOURT: Add just to add to that, because
17 there's a little bit of a categorization challenge with
18 private debt --

19 COMMITTEE MEMBER PACHECO: Yes

20 STEVE McCOURT: -- the reporting shows one
21 percent of NAV and co-investments as a category. But most
22 of your co-investments fall under the customized
23 investment accounts with the relationships that you have
24 with managers where you commit capital to funds, but then
25 they'll provide access to co-investments in that -- in

1 that vehicle. So just be aware you have more than one
2 percent in co-investments in private credit.

3 COMMITTEE MEMBER PACHECO: So it is actually more
4 than just one percent --

5 STEVE McCOURT: It is.

6 MARY BATES: Absolutely.

7 COMMITTEE MEMBER PACHECO: -- because it's part
8 of the CIA.

9 MARY BATES: Correct. Yes.

10 STEVE McCOURT: That's right.

11 COMMITTEE MEMBER PACHECO: Oh, I see. Now, that
12 makes -- that makes sense. I didn't understand that when
13 I was reading that before. Thank you.

14 And then the other question I have is -- the
15 other one is infrastructure. It's basically the -- I was
16 reading about the data centers and so forth. And I just
17 wanted to understand. It seems to be the trend is still
18 focusing on data centers and on infrastructure there,
19 because of the AI and so forth, but if you guys can
20 elaborate more on that.

21 STEVE McCOURT: Yeah. Data centers have become
22 sort of a massive growth area for capital deployment
23 across a number of asset categories, but probably
24 infrastructure most significantly. And the infrastructure
25 capital has flowed into data centers at sort of two

1 levels. One is at the data center level itself, building,
2 owning, leasing out data center capacity, but the other is
3 because data centers are so energy intensive,
4 infrastructure strategies have supported energy generation
5 to support the energy needs of the data centers as well.
6 So -- and both of those are very high-scale large-scale,
7 capital intensive endeavors.

8 To date, there's still strong -- a strong belief
9 that data center development in the U.S. and outside the
10 U.S. is likely to be strong for some time. There's
11 differences of opinions on how strong. But just to give
12 you a sense of the magnitude on the energy generation
13 side, which was noted in past CalPERS meetings, energy
14 generation capacity in the U.S. has roughly been flat for
15 the last decade, maybe slightly positive, largely because
16 of data center development. Depending on who you speak
17 with, many people expect that the demand for energy
18 generation within the U.S. will grow at two to four
19 percent per year for the next decade. So a significant
20 change in the landscape of energy generation,
21 transmission, and then data center usage as well. So it's
22 been a big topic for many asset classes. Infrastructure
23 is probably most impacted by it and it's become a
24 meaningful sector within most infrastructure strategies.

25 COMMITTEE MEMBER PACHECO: I found that

1 interesting, because I've been reading some articles that
2 I believe these small nuclear modular reactors are helping
3 supporting some of these data centers and so forth, and to
4 provide the -- supplement the energy usage of these -- of
5 these large data centers around the world.

6 Thank you so much for your comments.

7 CHAIR MILLER: Yeah. Okay. I'm seeing no
8 further requests to speak from the Board. I know we have
9 public commenters on 6a, and so I'll ask them to come on
10 down. Mark Swabey, Frank Ruiz, and we have some on the
11 phone as well. So we could queue up our phone caller
12 first as the others make their way down.

13 STAFF SERVICES MANAGER I FORRER: Mr. Miller, our
14 caller for Item 6a hung up.

15 CHAIR MILLER: Oh, they hung up. Well, they're
16 missing out, but maybe they'll come back on before the end
17 of our meeting and we can get them in.

18 Okay.

19 STAFF SERVICES MANAGER I FORRER: Sounds good.

20 CHAIR MILLER: Yeah, they're coming down. Now, I
21 finally called you down at the right moment.

22 MARK SWABEY: I think so. We're pretty close.

23 Pretty. Close we can't -- we can comment on this
24 subject.

25 CHAIR MILLER: They're doing better at realizing

1 I need big print. Now, I've got nice big print and I
2 still get it mixed up, but at least it's -- I can read it
3 now.

4 MARK SWABEY: Okay. Well, thank you members of
5 the -- My name is Mark Swabey. I am a CalPERS retiree,
6 32 years with the -- in State service, much of that with
7 Caltrans.

8 Thank you members of the Investment Committee,
9 CalPERS executives and staff, Meketa and Wilshire
10 contractors, and all other attendees, and I wish you all a
11 Happy Saint Patrick's Day.

12 Commenting on the Private Equity Program, or PEP.
13 They have asked for 17 percent of the FY 25-26 Public
14 Employees' Retirement Fund, or PERF, approximately \$85
15 billion.

16 I am asking the Board in a future action item to
17 allocate only 12 percent of the PERF to the PEP for the --
18 with the following reasons in mind and other investments
19 together, to increase returns and bring more liquid assets
20 to the PERF: twelve percent of the PEP, five percent to
21 public equities to establish perhaps a public equity
22 dividend-focused portfolio perhaps with asset management
23 industry stocks. These would include companies such as
24 Apollo, Ares, Bain, Blackstone, BlackRock, Carlyle, KKR,
25 Oaktree lending, and TPG.

1 Such an allocation -- such an allocation would
2 encourage the PEP to mark to market its maturing contracts
3 to obtain revenue to augment a 12 percent PEP. This would
4 also reduce the PEP portfolio of mature and maturing
5 contracts on the AIV excerpt that we submitted to the
6 Board.

7 We would also ask that the -- as a tactic, that
8 the contracts would be changed to a minimum of 2.5 to 4
9 billion dollars each contract. This would encourage the
10 G -- the general partners to return money in billions to
11 CalPERS and would also result in fewer than 50 contracts
12 per year.

13 Please approve this request to the CalPERS
14 executives. Thank you for your time.

15 CHAIR MILLER: Thank you.

16 Next commenter, please.

17 FRANK RUIZ: Thank you for allowing me, Frank
18 Ruiz a CalPERS retiree, an opportunity to address the
19 CalPERS Board guests and CalPERS staff. Thank you for
20 your report presentations from Meketa and Wilshire, and
21 also likewise Happy Saint Valentine's Day.

22 (Laughter).

23 FRANK RUIZ: So, it's welcome back to the upside
24 down, substandard deviation world of private equity
25 nightmare investing. The question is why is a caterpillar

1 like a private equity contract? Why? Why is a
2 caterpillar like a private equity contract? Both have the
3 ability to transform themselves into something new. As in
4 Alice in Wonderland, Absolem the caterpillar transforms
5 into a butterfly. As butterfly he flies away to add
6 beauty and wonder to Wonderland.

7 Private equity contracts have a similar ability
8 to transform themselves into revenue-generating income for
9 CalPERS. However, not in the present form. In the
10 current process, the PEP contracts are links in a chain
11 that keep CalPERS from attaining a 600 billion to a
12 trillion dollar plateau. The PEP contracts are squeezing
13 investment billions into a non-transforming cocoon that
14 will continue to lose billions for CalPERS.

15 Both the Meketa report, Agenda Item 6a,
16 Attachment 3, page one of 10, and the Wilshire report,
17 Agenda Item 1, page 65 of 66, perform the continued
18 underperformance of the 13 to 17 percent industry
19 benchmark for private equity. The promise of private
20 equity was an investment return of 13 to 17 percent. We
21 do not see in the PEP asset class performance on the
22 Wilshire chart presented on page 65 how can an asset class
23 with 98.7 -- 98,799,656,719 billion invested not be in the
24 chart. Why isn't it in the chart? What has happened to
25 private equity? It should be here, so that we can

1 actually see what the investment returns are over a
2 five-year period.

3 The CalPERS alternative investment vehicle report
4 for fiscal year '23-'24, Agenda Item 4f, Attachment 1,
5 page 13 verifies our observation that the PEP has not
6 returned the principal billions nor any additional returns
7 invested in the program for 26 years. There it is. Right
8 here in your report given to you fiscal year '23-'24 on
9 the bottom line. Looks for yourselves.

10 As a consequence, the request for an additional
11 17 or a five percent incremental discretionary increase
12 from PERF for fiscal year '25-'26 and '27-'28 is not a
13 data-driven request. If approved, the PEP will have 80
14 billion from fiscal year '23-'24 and another 85 billion
15 from fiscal year '25-'26, or 185 billion from the PERF.
16 If continued for fiscal year '26-'27, the PEP will have
17 250 billion, or 48 percent of the PERF. In addition, if
18 CalPERS approves an additional five percent discretionary
19 investment or 10 percent for the next two years --

20 CHAIR MILLER: Okay. Wrap it up. Your time

21 FRANK RUIZ: -- it will have 301.6 billion, or 58
22 percent of the PERF.

23 CHAIR MILLER: Okay. Your time's run.

24 FRANK RUIZ: I'm done. Thank you for your
25 time --

1 CHAIR MILLER: Okay. Thank you.

2 FRANK RUIZ: -- and attention.

3 CHAIR MILLER: You bet.

4 Okay. And did our caller come back on?

5 Yeah, our caller is back on, we'll go to your
6 caller.

7 STAFF SERVICES MANAGER I FORRER: Hi, Mr. Miller.
8 Teresa Ramirez is on the line to speak to Item 6a.

9 CHAIR MILLER: Okay.

10 STAFF SERVICES MANAGER I FORRER: Go ahead
11 Teresa.

12 TERESA RAMIREZ: Hi. This is Teresa with UFCW
13 Local 881. I have Herminia here from Tony's Fresh Market
14 and she would like to make a comment. Herminia.

15 HERMINIA (through interpreter): (Spoke in
16 Spanish.)

17 CHAIR MILLER: Okay.

18 TERESA RAMIREZ: I will now translate her
19 statement into English for everyone.

20 CHAIR MILLER: Okay.

21 HERMINIA (through interpreter): Hello. My name
22 is Herminia and I have worked at Tony's Fresh Market in
23 Chicago, which is owned by Apollo for nine years. My
24 co-workers and I have filed for our union election one
25 month ago. And since then, we have faced daily harassment

1 by management in our store. The company has started by
2 pulling everyone from one department into a meeting and
3 telling us that we already have sick days, funeral leave,
4 vacation, and insurance, saying why would we need a union?

5 The truth is we don't always get these things.
6 We don't always get these things. And when everyone tried
7 to speak up in those meetings and ask questions, like why
8 our insurance is getting so high, they acted irritated and
9 shut us down. Then they started sending in HR, store
10 managers, and all the former family owners like Tony and
11 his extended family. Now, every day, they are coming into
12 the store and telling us not to vote for the unions,
13 including Tony's sons and grandsons.

14 Many of my co-workers are scared for their jobs.
15 Every day, they are seeing text message and fliers telling
16 them to vote no. Many of my co-workers are now afraid to
17 vote yes for the union, because they were told by managers
18 that if they vote yes, then the union would ask for your
19 documentation. We were also told that we would have to
20 pay a \$250 initiation fee and \$50 a week in dues. None of
21 this is true, but it is scary for people to hear.

22 The managers are also questioning us one-on-one.
23 That pulled me aside and interrogated me asking why are
24 you voting for the union? And he made a comment why are
25 you so angry? I told him it's because we are tired of the

1 way you treat us, the way we don't get can increase, and
2 I'm upset because we deserve better.

3 Imagine, every day being confronted by managers
4 and former owners of the company with pressure to vote no.
5 On Friday, I worked from 7 a.m. to 3 p.m. And they came
6 in as early as 6:30 a.m. and were still there when I left
7 from work. This is making work stressful and scary for
8 us, not knowing when you will be approach by someone.
9 When I first started at Tony's, I would get a review every
10 six months and a pay increase. Ever since Heritage came
11 in, they stopped doing that. I haven't had an increase in
12 a year.

13 We are tired of false promises of improvements
14 that don't come. We are tired of doing the work of two to
15 three people. We want a better life, better wages, better
16 treatment. Ever since Heritage took over, it's been false
17 promises, which is why need a union contract. Customers
18 support the workers and see that we are short staffed.
19 Customers ask questions like why aren't there more people?
20 And it's sad, because want to have more people.

21 So Heritage, it's time to respect us, and hire
22 more people, and give us more hours.

23 CHAIR MILLER: Thank you very much.

24 Okay. I think that does it for the public
25 comments.

1 At this point, I think we'll recess for lunch and
2 let's come back at 12:30 -- 1:30, does that work?

3 1:30 back here. See you soon. Enjoy your lunch.

4 (Off record: 12:47 p.m.)

5 (Thereupon a lunch break was taken.)
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1 climate solution.

2 As you know, our current climate count, based on
3 2024 data is \$50 billion, up from 47.3 billion in 2023.
4 We have three criteria for determining a climate solution.
5 The first is mitigation. This is a company that provides
6 or enables green products for services. The second
7 category is adaptation. So this is where a technology or
8 services -- or service is used to prevent or respond to a
9 climate change impact. In the third category, which is
10 very important, is transition. These are companies that
11 operate in high-emitting or hard-to-abate sectors that
12 have credible Paris-aligned decarbonization plans.

13 In terms of measuring these solutions, we have
14 publicly shared our approach since November 2023 and we
15 use globally recognized data providers, such as Bloomberg,
16 FTSE, and MSCI. And we often choose the lower estimate
17 from this group, or at least an average amongst them to
18 maintain full conservatism.

19 I'd like to comment on the CCG report. And their
20 report states that CalPERS includes some investments in
21 the oil and gas sector as climate solutions. Indeed, this
22 is correct. CalPERS does classify a small proportion of
23 its investments in the oil and gas sector as climate
24 solutions. This is because CalPERS takes a balanced- and
25 science-based approach to classifying investments as full

1 or partial climate solutions, and we focus on the activity
2 rather than the ownership.

3 We don't believe in an all-or-nothing approach,
4 rather balanced and pragmatic and give credit where credit
5 is due. The report lists seven oil and gas companies that
6 are in CalPERS portfolio that have a climate solution.
7 Two percent of these -- of the exposure to these
8 companies, or \$67 million, we've classified as climate
9 solution. This is because those companies had green
10 biodiesel, green hydrogen, carbon capture, or sustainable
11 aviation fuel, as based on these data provided by the
12 providers.

13 It really is warranted to provide partial climate
14 credit solution, if it meets our criteria. And this has
15 been part of our methodology from the start. It reflects
16 our belief that a green asset is a green asset, regardless
17 of corporate ownership, and it should be accounted for
18 accordingly. A green asset on an oil producer's balance
19 sheet is as green as if it was held by a stand-alone
20 entity.

21 I'll make a quick comment on net zero by 2050.
22 This is what CalPERS has embarked upon. But, in fact,
23 it's a requirement and an objective across the entire
24 economy and will require all actors, including oil and
25 gas. It is for this reason that we must engage with oil

1 and gas -- oil and gas companies, and we must identify and
2 even promote the green business lines that they enter.

3 We are, in fact, already doing this with our
4 climate transition index. Here, we factored in climate
5 risk, such as physical risk and transition risk. And in
6 the oil and gas sector, we've significantly underweighted
7 those companies that do not have a credible transition
8 plan. We deployed over five billion to this strategy in
9 July 2024.

10 I want to briefly comment on transition assets.
11 This is -- these are high emitters that have made
12 commitments that have been validated by external
13 third-party providers to transition from brown to green.
14 It's critically important that we include these types of
15 companies in our mix, because we want to help decarbonize
16 the entire economy, not just superficially our own
17 investments in portfolio. We want to make a contribution
18 beyond ourselves.

19 We've also had our approach reviewed by Mercer,
20 most recently in November 2024, where they stated that our
21 approach is generally aligned with global standards, such
22 as the invest -- Institutional Investor Group for Climate
23 Change Standards. They also identified in that report
24 potential greenwashing risks. We have taken all those on
25 board and factored them in to our methodology, so that we

1 take a conservative and resilient robust approach.

2 Looking forward, the most important part of our
3 Climate Action Plan is not what's in the ground today, but
4 what we intend to do going forward. This is the
5 incremental \$50 billion that we plan to invest in climate
6 solutions by 2030. As we know, we're doing that to
7 generate outperformance, put CalPERS on a pathway to net
8 zero, and also contribute to the decarbonization of the
9 entire global economy. This is really our focus and our
10 objective. And we are coming at this from each of the six
11 different asset classes and we have a very robust and
12 strong plan in place.

13 Thank you very much.

14 CHAIR MILLER: Okay. Thank you. I have a
15 question from Director Rubalcava.

16 COMMITTEE MEMBER RUBALCAVA: Thank you so much.
17 Really appreciate it. I was glad to hear that, you know,
18 the understanding -- I mean, the perspective that we have
19 to take a balanced look, and we're actually conservative
20 in what we count. So I guess -- and I understand the
21 whole thing about a green bond, a green bond, but how do
22 we -- how do we -- I guess, what assurances do we have
23 that they are actually doing that? I mean, how do we know
24 they're not issuing a bond to get cash in, and get our
25 money in? I mean -- I mean, it's a little naive question,

1 but I just want to make sure we know that, you though, a
2 green bond is a green bond, right? It's not -- like you
3 said, we have -- you have Mercer looking at it. You
4 have -- we're taking a conservative approach. I just want
5 to make sure the obvious question is. I want to make sure
6 we're not being hood-winked or anything like that, right?

7 I just want to say it.

8 MANAGING INVESTMENT DIRECTOR CASHION: So the --
9 yeah, so very good point.

10 COMMITTEE MEMBER RUBALCAVA: So I can say -- I
11 can repeat this to people when they ask. Thank you.

12 MANAGING INVESTMENT DIRECTOR CASHION: Very good
13 point, Mr. Rubalcava. So the International Capital
14 Markets Association, ICMA, is one of the leading green
15 bond standard setters. So, issuers need to comply with
16 that. And then there are also, particularly as it relates
17 to transition, there are bodies, external third parties,
18 that review and validate those plans. So there is review
19 and validation of commitments that have been made.

20 We do rely, as I said, on external party data,
21 such as MSCI, FTSE. So there is, you know, that -- we
22 need to have that confidence that they are identifying the
23 correct amount of green revenues, a correct proportion.

24 COMMITTEE MEMBER RUBALCAVA: Thank you. This is
25 exactly what I want to hear. There is review and

1 validation. That's what I need.

2 So the only area where I guess -- where there is
3 honest disagreement is whether we should be even involved
4 with oil companies and all that, but -- because CalPERS
5 does believe in invest -- engagement, that's what we're
6 doing. And so I think I got it. Thank you very, very
7 much. I'm good, Mr. Miller. Thank you.

8 CHAIR MILLER: Okay. Thank you. I'm not seeing
9 any other requests to speak. And I appreciate your coming
10 up and making the comments and we'll move on.

11 CHIEF INVESTMENT OFFICER GILMORE: Thank you,
12 Chair. Could we go to the first, please.

13 [SLIDE CHANGE]

14 CHIEF INVESTMENT OFFICER GILMORE: Now, we've
15 already heard from Tom and Steve, so I don't really want
16 to repeat all the information they provided. I'll just
17 highlight a couple of things. One of the numbers you
18 can't see on there is the nine percent return for the 12
19 months to the end of December, which is good. And you can
20 see that fiscal year-to-date, which was the -- I guess in
21 June to end December, 4.1 percent. But of course a lot
22 has happened since then. And that's really what Lauren
23 and I are going to be talking about, because we've had
24 inflation expectations, you know, coming up a bit with
25 tariffs being proposed or implemented. We've got growth

1 expectations a little bit lower. We've had some very
2 important changes in the fiscal sings in Europe,
3 geopolitical events as well. So, I think it's worth, you
4 know, Lauren and I talking a little bit about that and how
5 we see that.

6 I would also make a couple of comments on the
7 portfolio performance since the end of December, because,
8 of course, there has been a lot of focus on the equity
9 market declines in the U.S. Now, of course, most of those
10 have been concentrated in the large cap tech stocks. Our
11 portfolio, as Tom was saying before, is more diversified
12 in the sense that we do have that geographical exposure,
13 so we have benefited from some of the strong rallies in --
14 that's at the European markets.

15 We also have an effect sleeve to our equity
16 exposure, which has benefited from low vol. So there is
17 that natural diversification within the portfolio.

18 With that, I would just pass over to Lauren to
19 talk about what's happening and what's going to happen.

20 INVESTMENT MANAGER ROSBOROUGH WATT: He holds far
21 too much faith in me.

22 Well, good afternoon, everyone. Lauren
23 Rosborough Watt, CalPERS Investment Office.

24 Tom, at Wilshire, spent a lot of time talking
25 around some of the asset market levels and some of the

1 returns. I'm going to spend a little bit more time
2 talking about the macroeconomy, and as Stephen said,
3 talking about what's going on right now and what that
4 might mean going forward.

5 I think it's fair to say that since January,
6 there's been an overarching theme, and that is one of
7 policy uncertainty that's broadened into economic
8 uncertainty. Now, specifically, the uncertainty comes
9 from the speed at which some of the adjustments and
10 announcements have been made, the size of these changes or
11 announcements relative to the prior administration, and
12 also some of the on again, off again announcements that
13 we've seen that's caused some uncertainty around the
14 direction going forward.

15 So economic uncertainty clouds many aspects
16 looking forward. But what we do know is that when people
17 feel uncertain, they tend to be more cautious and more
18 hesitant, both consumers and businesses. And that, of
19 course, tends to lead to lower employment growth, lower
20 income growth, lower spending growth, and ultimately lower
21 real GDP.

22 Are you able to show the stylus, please.

23 [SLIDE CHANGE]

24 INVESTMENT MANAGER ROSBOROUGH WATT: I ant to
25 bring this -- apologies. I'm not very good. I'm not much

1 of an artists. I want to bring this back to the schematic
2 that Stephen spoke to you about in our last Board report.
3 And if you'll recall, we had this diagram. This is a
4 simplified version. On the right-hand side, we're talking
5 about periods where growth -- and I've got a lower case
6 "gdp" -- so growth rate is higher than potential in the
7 U.S. The potential growth rate is around 1.8 to 1.9
8 percent per annum and on the left side there is where
9 economic growth is lower than potential.

10 And vertically, to the top of this schematic is
11 where inflation is higher than target. Now, the Fed's
12 core PCE target is two percent, translating that into CPI,
13 or headline inflation terms, around 2.2, 2.3 is the
14 target. And then lower inflation below the line is when
15 inflation is below the target.

16 And you'll recall we spoke last time that we were
17 sitting -- the U.S. economy was broadly sitting about here
18 and that is growth was running around 2.6 percent,
19 inflation around 2.8, or was 2.8. So growth above trend
20 and inflation above target.

21 When we think about what's been happening for the
22 last two months, economists had anticipated growth this
23 year to slow towards two and a half percent. They've now
24 revised that down to around two for the U.S. economy. So
25 we're broadly moving in this direction, in terms of

1 growth. When analysts add on the impact -- the expected
2 impact of tariffs, now there's uncertainty around that
3 impact, and there has been some retaliatory tariffs,
4 expectations are that growth will be moving down towards
5 one and a half percent over the calendar year 2025. So
6 we're moving below this potential growth into this area.

7 So that's the, as I said, uncertainty causes
8 these demand side effects where people feel less certain
9 and so don't spend or consumption falls. But tariffs are
10 what we call a supply-side effect and also the desire to
11 increase immigration, reduce the labor supply. These are
12 supply-side effects that has an impact of increasing
13 prices. And if your wallet, for example, doesn't change,
14 but the price of what you want to buy goes up, then you
15 can't buy as many goods as you -- as you would have wanted
16 to.

17 So prices go up. The volume or real GDP growth
18 declines. And so we're sort of moving, as I said, sort of
19 in this diagonal direction. I tell you I'm not an artist,
20 but there we go. Hopefully you can follow me.

21 This quadrant up over here was the quadrant that
22 was titled stagflation, and you're likely to hear that in
23 the news quite a lot. I want to be very clear around
24 that. Stagflation is typically, from an economist's
25 perspective, is the 1970s -- late 1970s period with

1 inflation much higher than where expectations are for
2 inflation to go this year, and for growth to be zero or
3 negative, and expectations are not there. So this is in
4 that direction. But, as I said, you might hear the
5 narrative that it's simply moving in that direction, not
6 necessarily designated the term stagflation going forward.

7 So we're looking a sign posts for the movement in
8 the U.S. economy in this direction. It's not a very
9 common quadrant that economies sit in and there are some
10 quite distinctive asset responses. Tom earlier noted the
11 forward price earnings for the U.S. was around 22. And as
12 Stephen said, there has been some revisions in the last
13 couple of months. The 12-month forward price earnings
14 ratio is now around 20, long-run average is round 18. So
15 it has come down somewhat, but still remains above that
16 long-run average.

17 Just to finish off, Stephen also mentioned -- and
18 maybe to respond in part to the questions earlier around
19 some of the geopolitical side, and some of the geography,
20 just to point around Europe. Now, when there are
21 surprises in policy announcements, there's often
22 unintended consequences. And they aren't always negative
23 as it were from an investment opportunity perspective for
24 example.

25 But to give you one example around some of these

1 unintended responses is what has been going on in Europe.
2 European officials are -- they've announced at ReArm
3 Europe, which is 800 billion Euros worth of additional
4 spending -- sorry, designated spending towards defense and
5 infrastructure. Germany is a particular case where
6 there -- they decide tomorrow to change their constitution
7 that will allow 500 billion worth of infrastructure
8 spending and up to 400 billion Euros worth of defense
9 spending over the next 10 years. And to put that into
10 perspective, that's, at current Euro amounts, is around 11
11 percent of GDP. If you spread that over 10 years, the
12 impact is approximately 0.2 to 0.3 percentage points on
13 GDP.

14 So you'll recall, last year, I spoke a lot about
15 Europe and how it was really struggling to get itself out
16 of a very slow growth, if not somewhat negative growth
17 period. Now, we have a potential for, you know, upwards
18 of five years to a decade of tailwind of growth from the
19 fiscal side going forward. And so as I said, some of
20 these changes that we see can present opportunities going
21 forward.

22 I'll leave it at that. I'll turn it back to
23 Stephen at this point. Thank you very much.

24 CHIEF INVESTMENT OFFICER GILMORE: Sorry. Can we
25 have the first slide up again. Thanks. I just want to

1 correct the record. The 63 percent allocation to actively
2 managed assets is correct, but we had a typo with the
3 previous quarter, so we will fix that and replace that
4 document on the website.

5 CHAIR MILLER: Questions. Jose Luis.

6 COMMITTEE MEMBER PACHECO: Yes. Is it now
7 working?

8 Yes. Thank you. Thank you very much for your
9 comments. As you were mentioning in your graph, and thank
10 you for that illustration of the graph, with respect to
11 the stagnation -- stagflation. Now, if I recall from --
12 in the 1970s, that there was two components. There was
13 the inflation component, but there was also a high
14 unemployment. And right now unemployment is at what --
15 what percentage is unemployment at this time?

16 INVESTMENT MANAGER ROSBOROUGH WATT: 4.1 percent.

17 COMMITTEE MEMBER PACHECO: So it's not -- it's
18 not exactly the same kind of scenario then. So how do you
19 see that playing out with respect to our -- the whole --
20 our investments and so forth, because it is -- it is
21 somewhat unique -- different from the actual classical
22 analysis of the '70s with respect to stagnation and
23 inflation, as well as I believe interest rates were high
24 as well. And it was almost a triple -- trifecta approach
25 in that time. Thank you.

1 INVESTMENT MANAGER ROSBOROUGH WATT: Thank you
2 for your question. I appreciate that and that's exactly
3 the point in that. While you might hear in the news media
4 the term stagflation, I want to characterize this as a
5 move in that direction. Perhaps for me, answering your
6 question would be thinking around what are the sign posts
7 by which that next step might be. So we have had some --
8 to extent a repricing of asset markets, equity markets in
9 particular.

10 Some of the sign posts that I'm looking for
11 around the feedback loops about whether this will continue
12 are the consumers. Now, I spoke to you in 2023 when the
13 economy was weakening, how lower income consumers were
14 struggling and whether that was going to extend out or
15 widen out across the economy.

16 It's a similar situation to today. High-income
17 earners, the top 10 percent of income earners,
18 approximately spend around 50 percent of consumption in
19 the U.S. They tend to buy services, not goods, so they're
20 less affected. That said, they have a high designation of
21 their assets -- their balance sheet towards financial
22 assets. So 42 percent of U.S. households is now allocated
23 towards equities. So when the stock market falls it will
24 affect how they feel about the future and their spending.

25 And around, I think it's, 72 percent of their

1 total assets are in housing, because house prices have
2 appreciated. And that affects the higher income cohorts.
3 So I'm watching to see whether there's again a spread
4 towards a widening of individuals who are struggling going
5 forward.

6 The secondary that I'm looking at are businesses.
7 So when there's uncertainty, businesses tend to slow down
8 in terms of their investment. And we know some of those
9 intentions have changed. To give you an example, the top
10 four companies out of the Mag 7 -- or sorry, four out of
11 the Mag 7 have announced 325 billion worth of CapEx
12 pending this year. Now, that's an announcement. I'll
13 watching to see whether that's realized or not. So those
14 are some of the sign posts that I'm watching.

15 COMMITTEE MEMBER PACHECO: And that's a really
16 good point that you bring with respect to capital good
17 expenditures and so forth. Are you seeing -- are you
18 seeing more of that or is it something of -- because I
19 have read about that, but I wanted your assessment on
20 that.

21 INVESTMENT MANAGER ROSBOROUGH WATT: I think this
22 comes down to the speed. Some of the speed of some of
23 these announcements have resulted in the soft -- what we
24 call soft data.

25 COMMITTEE MEMBER PACHECO: Um-hmm.

1 INVESTMENT MANAGER ROSBOROUGH WATT: -- so
2 sentiment surveys, confidence surveys, have been released
3 and they are looking quite weak. They've turned quite
4 rapidly. We haven't yet seen it in the hard data. Now,
5 we did have a January number for personal consumption
6 expenditure, but there -- it was a cold -- there was some
7 one-off effects in January.

8 COMMITTEE MEMBER PACHECO: Right.

9 INVESTMENT MANAGER ROSBOROUGH WATT: So thinking
10 going forward we're really looking for some of that hard
11 data to come through that will tell us whether the change
12 in sentiment has been realized and actual numbers.

13 COMMITTEE MEMBER PACHECO: So we have time --
14 basically time to tell.

15 INVESTMENT MANAGER ROSBOROUGH WATT: Time to
16 tell.

17 COMMITTEE MEMBER PACHECO: Yeah. And then we
18 have to also take into consideration an seasonality
19 association with the data as well.

20 INVESTMENT MANAGER ROSBOROUGH WATT: That's
21 right. And once again, just to mention - Tom mentioned
22 this as well - monetary policy is currently in a
23 restrictive stance -- slightly restrictive stance, and
24 that will also be slowing the economy this year or
25 intended to slow the economy somewhat this year.

1 COMMITTEE MEMBER PACHECO: I see. With respect
2 to your -- you were talking about with respect
3 quantitative easing or is that --

4 INVESTMENT MANAGER ROSBOROUGH WATT: So interest
5 rates are relatively high, for example. Mortgage rates
6 are still quite high.

7 COMMITTEE MEMBER PACHECO: That's true.

8 INVESTMENT MANAGER ROSBOROUGH WATT: And as a
9 result, the housing market has been quite soft. So these
10 things that tend to impact on like durable spending.

11 COMMITTEE MEMBER PACHECO: Right.

12 INVESTMENT MANAGER ROSBOROUGH WATT: When you buy
13 a house, you need to buy things to fill it with. Those
14 things have been quite soft.

15 COMMITTEE MEMBER PACHECO: Very good then. Thank
16 you very much. That's all my questions.

17 CHAIR MILLER: Okay. I'm not seeing anymore
18 requests to speak, so we'll continue on.

19 CHIEF INVESTMENT OFFICER GILMORE: Okay. I guess
20 we move to the next item.

21 I'm not going to go through these other slides,
22 because I think they've been discussed in the context of
23 the consultant's reports. So I'll move to the next agenda
24 item, if that's okay, Chair.

25 CHAIR MILLER: Yep. Sounds good.

1 CHIEF INVESTMENT OFFICER GILMORE: Okay. So
2 we'll call up Michele and Scott.

3 (Slide presentation).

4 CHIEF FINANCIAL OFFICER NIX: Is this on?

5 Okay. All right. Good afternoon. Michele Nix,
6 CalPERS team member.

7 Today's presentation is another installment in
8 our asset liability management process. And we're going
9 to spend most of our time today talking about governance
10 and performance reporting.

11 Next slide, please.

12 [SLIDE CHANGE]

13 CHIEF FINANCIAL OFFICER NIX: We thought it would
14 be useful to review the process that follows the normal
15 ALM cycle and then how governance and reporting would
16 change if we used the total portfolio approach.

17 Next slide.

18 [SLIDE CHANGE]

19 CHIEF FINANCIAL OFFICER NIX: So this slide talks
20 about our ALM process and the Board-adopted ALM Policy.
21 This slide highlights the main points of the policy. For
22 today's discussion, just know that we're going to
23 primarily focus on the PERF, because the Affiliate Trust
24 ALM will follow the PERF.

25 So let's get into it.

1 The Board-adopted ALM Policy provides oversight
2 to the Investment Committee and it also provides oversight
3 to the Finance and Administration Committee. The ALM
4 program coordination and oversight of the process has been
5 delegated to the CFO under the direction of the CEO. This
6 is a four-year process, so it happens every four years.
7 And, of course, this is the year. And then the policy
8 requires the staff to bring strategic asset
9 recommendations to the Board for formal adoption. Also,
10 the policy requires that we bring Board analysis and
11 recommendations to inform the ALM decisions.

12 In ALM years, such as 2025, we also have provided
13 the Board educational session -- well, in past years and
14 this year, we will provide educational sessions and build
15 towards those recommendations. September will be the
16 first reading of the recommendations for the actuarial
17 assumptions, discount rate, and investment
18 recommendations. November will have the final reading,
19 and if you choose to approve it, then the ALM cycle will
20 take effect on July 1st of the following year 2026.

21 Just as a note of reference, the ALM Policy
22 requires us to communicate and do outreach to employers
23 and key stakeholders for their feedback, so we'll be
24 hosting a couple webinars during this year for that
25 purpose as well.

1 Next slide, please.

2 [SLIDE CHANGE]

3 CHIEF FINANCIAL OFFICER NIX: Okay. So in this
4 slide, we want to talk a little bit about the ALM process
5 and how -- what deliverables we'll get and whether or not
6 it will change under the TPA. So let's see what slide is
7 this, four?

8 The ALM deliverables are shown here for both the
9 Investment Committee and the Finance and Administration
10 Committee. We deliver capital market assumptions and risk
11 metrics versus targets through the Investment Committee.
12 We deliver actuarial assumptions and economic assumptions
13 and through -- and the experience study results through
14 the Finance and Administration Committee.

15 We deliver -- just as a reminder, the CMAs when
16 we deliver those in the Investment Committee, they
17 represent opinions of all our business partners. And we
18 use those as -- those results from the CMA analysis in
19 both of our investment and our actuarial analysis. And
20 then the risk analysis discussions in the past have really
21 been centered around the drawdown and the volatility risk
22 metrics.

23 Also actuarial assumptions are tested by
24 comparing our assumptions with our actuarial experience.
25 And to identify where we are different with our actual

1 results from what we -- what we are -- what we had assumed
2 when we had the last study. And additionally, it also
3 helps us predict what we think the future years our
4 assumptions should be.

5 Next slide, please.

6 [SLIDE CHANGE]

7 CHIEF FINANCIAL OFFICER NIX: This slide shows
8 that the current process with respect to the ALM Board
9 decisions as they currently are and how we, if we go
10 through the TPA -- if we use the TPA as our approach to
11 the investment strategy, if we use that how will it
12 change?

13 So under the strategic asset approach, we present
14 the permissible risk levels using drawdown and volatility
15 metrics. But under the TPA, risks would be considered by
16 proposing a reference portfolio of some percentage of
17 equity and bonds, and the level of discretion using active
18 investment management decisions that the staff would need
19 to take to achieve the target investment rate of returns.

20 These active risk decisions are necessary because
21 it is unlikely that the mix of just equities and bonds
22 will yield enough to actually exceed or equal our
23 investment expected rate of return.

24 Under the strategic asset approach, the Board
25 receives recommendations on permissible asset classes and

1 related segments. Under the TPA, the Board would still
2 receive recommendations on permissible asset classes that
3 effectively limit what we can invest in. The strategic
4 asset approach has recommendations that were -- that are
5 made to the Board to determine the range of how much we
6 should invest in each asset class. Under the TPA, there
7 would no longer be ranges for each asset class, because
8 investment decisions would be made with the total fund in
9 mind, instead of managing to the asset class targets.

10 Under the strategic asset approach and the TPA,
11 we would still have investment return goals. Under the
12 TPA, as noted in past presentations and in the appendix on
13 slide 23, each reference portfolio has a range of returns
14 associated with the passive portfolio, which depend on the
15 amount of equities that are held. As our equity exposure
16 increases, the expected return potential also increases,
17 as well as the risk.

18 We may end up using a mean return for setting
19 expected investment return goals, but it is important for
20 the Board to understand that the range of outcomes
21 possible for each passive portfolio choice changes.
22 Lastly, we will recommend a discount rate to the Board.
23 This doesn't change under the TPA approach.

24 Next slide, please.

25 [SLIDE CHANGE]

1 CHIEF FINANCIAL OFFICER NIX: So on this slide,
2 we begin to discuss the investment reporting and -- that
3 you will see under the TPA approach. So for that, I'm
4 going to turn this over to Stephen for the remainder of
5 the presentation.

6 CHIEF INVESTMENT OFFICER GILMORE: Thanks very
7 much, Michele. I guess what the Board is really
8 interested in is what are they going to see, if we, you
9 know, adopt a total portfolio approach and what are the
10 changes. The biggest change in reporting probably lies
11 with the trust level review, which you've just seen for
12 the most recent quarter.

13 What I would expect that we would be reporting in
14 the future, if we adopt a total portfolio approach, would
15 be, yes, we would report absolute return, because that's
16 the most important thing in terms of, you know, the funded
17 status of the scheme, but we would also be reporting the
18 perform of the reference portfolio, and we would be
19 reporting the performance of each of the investment
20 strategies with respect to the funding cost of those
21 strategies or the reference portfolio weights.

22 We would also want to know how each of the
23 strategies has done relative to, you know, an asset class
24 benchmark. When you've heard some discussion earlier on
25 private equity, we think our portfolio has done really

1 well in the context of performance against private equity
2 benchmarks or even, you know, peers in recent years, but
3 it's lagged the public markets. I think there's useful
4 information to the Board to see it from multiple
5 perspectives. And I would expect our trust level review
6 would be doing that, so rather than just focusing on one
7 comparator. It would be a more all-encompassing view.

8 The other changes I think are likely to be, you
9 know, less significant. It will be that trust level
10 review that would be the most important, I think, in terms
11 of changes.

12 If you'd go to the next slide.

13 [SLIDE CHANGE]

14 CHIEF INVESTMENT OFFICER GILMORE: Again, key
15 performance metrics. Total return, it's the most
16 important aspect under either an SAA or a total portfolio
17 approach. The reference point for value-add and active
18 risk, a bit different. Right now, we have a policy
19 benchmark which comprises 11 different benchmarks. So
20 it's fairly complicated. Under the TPA, it's a reference
21 portfolio, so we want to know whether we, as a team, have
22 actually add value -- added value over an off-the-shelf
23 simple index, which represents the Board's risk appetite.
24 So it's much clearer, with respect to whether we've done a
25 good job or not.

1 In terms of deviation from a reference point,
2 historically, we haven't deviated too much from the policy
3 benchmark. Going forward, if we adopt a TPA, the
4 deviations will be higher. You've seen that with private
5 equity, which is benchmarked to listed equities. You can
6 have big unders and overs. The expectation is that, yes,
7 there would be more deviation relative to that reference
8 point, but the expectation is also that you would have a
9 higher expected return, because of the efficiencies that
10 come with a total portfolio approach.

11 Also, with respect to the reporting, right now,
12 we focus on, you know, those 11 asset classes. And in the
13 future, we would focus more on the underlying investment
14 strategies. So when you're looking at private equity for
15 instance, there's quite a big difference between how we
16 think about buyout and venture capital. Quite different
17 characteristics. And you don't necessarily see that when
18 we're reporting at the moment. So I would expect that to
19 change and for you to have more insight into why we are
20 pursuing, you know, each individual investment strategy.

21 If you can go to the next slide.

22 [SLIDE CHANGE]

23 CHIEF INVESTMENT OFFICER GILMORE: Next one.

24 [SLIDE CHANGE]

25 CHIEF INVESTMENT OFFICER GILMORE: That's just

1 showing wha we have at the moment, in terms of those asset
2 class perspectives.

3 If you can go to the next one.

4 [SLIDE CHANGE]

5 CHIEF INVESTMENT OFFICER GILMORE: In the future,
6 you'll see more granularity by investment strategy.

7 Next slide.

8 [SLIDE CHANGE]

9 CHIEF INVESTMENT OFFICER GILMORE: I think this
10 is also interesting, because now we report the net asset
11 value or the dollars we've allocated to each particular
12 asset class, but you don't got a sense really for how much
13 risk we're taking. Yes, we do focus on some tracking
14 error. There are actually tracking error in the listed
15 markets. You don't see so much on the tracking error in
16 other markets. But that's a relative thing. What I think
17 is important is that we would focus much more on where
18 we're taking the risk. So we would have risk metrics and
19 we'd also translate those to dollar values, in terms of
20 the exposure.

21 If you look at this metric here, we've looked at
22 the top 15 contributions to active risk. And, you know,
23 core real estate stands out as the single biggest
24 contributor to that active risk. Not surprising, private
25 equity buyout is also a very large contributor.

1 But what I wanted to highlight also was how
2 different it will feel for some of the teams, because some
3 of the teams, you know, pursue investment strategies, and
4 those investment strategies perform very similarly to
5 their particular benchmarks. They don't deviate very much
6 from their policy targets. With a move to a total
7 portfolio approach and proxying relative to a reference
8 portfolio, some of those investment strategies are going
9 to feel like on risk.

10 So, if you're sitting in let's say the global
11 fixed Income team, all of a sudden, it's very hard to
12 hide, because you can't always point to a particular
13 benchmark, because you could be judged against the cost of
14 funding. Yes, we will also want to know how you've done
15 relative to say a global fixed income benchmark, but
16 really makes the whole team think much more about where
17 we're allocating that risk and I think there are big
18 advantages to that.

19 You also see that for listed equities, the global
20 factor-weighted index is the biggest contributor to risk.
21 That's been a drag on the portfolio for quite some time.
22 It's actually been a big contributor when equities sold
23 off, you know, earlier this year, coming into the last few
24 days. But, you know, the question for us really is is
25 this a good use of risk that we're allocating. And that's

1 for a future discussion.

2 If we can go to the next slide.

3 [SLIDE CHANGE]

4 CHIEF INVESTMENT OFFICER GILMORE: And the one
5 after that.

6 [SLIDE CHANGE]

7 CHIEF INVESTMENT OFFICER GILMORE: A reminder,
8 and you've seen versions of this chart before. This is
9 just a reminder to repeat that we can proxy our actual
10 portfolio -- our fairly complex actual portfolio just
11 using equities and bonds. Here, we've taken a mix of
12 around 71, 72 equities and 28 percent bonds. You can see
13 through time - this is going back to 2009 - those two
14 track each other pretty closely. You can also see from
15 the performance, you know, our actual portfolio has
16 performed similarly to a simple off-the-shelf index.

17 I think we have to aspire to do better than that,
18 and it will be much easier I think for the Board to be
19 assessing the performance, to be looking at something like
20 a reference portfolio, and judging us against that in
21 terms of the active risk we take, and the expected return
22 or additional excess return we expect to get from taking
23 that risk.

24 If you'd go to the next slide.

25 [SLIDE CHANGE]

1 CHIEF INVESTMENT OFFICER GILMORE: I've made a
2 comment about the apparent variability for returns. Same
3 return in this particular chart, but it will look
4 different in terms of the relative outperformance and
5 underperformance. You can see from the burned orange
6 bars. This is the portfolio performance against our
7 current policy portfolio. Small outperformance, small
8 underperformance depending on the year, but it's fairly
9 close. Moving to a reference portfolio, those deviations
10 will look a lot larger.

11 Now, as I've mentioned in previous discussions,
12 it really probably becomes more important to be thinking
13 about long horizons when assessing that performance. Our
14 expectation would be that the -- you know, the average
15 return will be a little bit higher following a reference
16 portfolio, total portfolio approach as well, if we -- if
17 we do it well.

18 If we can go to the next slide.

19 [SLIDE CHANGE]

20 CHIEF INVESTMENT OFFICER GILMORE: Something else
21 also looks a bit different. We've talked about private
22 equity lagging the benchmark that we currently have.
23 There's actually a lag with a benchmark, but just looking
24 simply at the previous five year's return and using a --
25 you know, relevant proxy for private equity, it actually

1 looks like one of the best outperforming asset classes.
2 So some of the numbers will look different. Returns are
3 the same, but the relative performance will look a bit
4 different.

5 Infrastructure core has also been a big
6 contributor, but there have been drags, real estate core,
7 the factor-weighted index. So even though the returns are
8 the same, our interpretation of those returns may be
9 different. And again, as I say, we're looking at it, in
10 opportunity costs and in risk-adjusted terms.

11 If we can go to the next slide.

12 [SLIDE CHANGE]

13 CHIEF INVESTMENT OFFICER GILMORE: More
14 specifically private equity, we can show here that buyout
15 has, over the last five years, outperformed just a market
16 cap equity index, although it lagged the Cambridge Buyout
17 Universe. I expect that you'll see better relative
18 performance through time, because private equity is one of
19 those areas where we have a particular advantage. Because
20 of our size, because of the qualities of the
21 relationships, we can be, you know, one of the most
22 important LPs, and also because of the strategy the team
23 is pursuing with respect to co-investment. So I would
24 expect that to be better going forward.

25 Next slide.

1 [SLIDE CHANGE]

2 CHIEF INVESTMENT OFFICER GILMORE: Real estate,
3 it's a little bit different in terms of the portfolio we
4 have outperforming the index, but lagging the cost of
5 funding.

6 Next slide.

7 [SLIDE CHANGE]

8 CHIEF INVESTMENT OFFICER GILMORE: And in terms
9 of reporting, you'll see the same total return numbers.
10 Here, we've looked at the excess relative to reference
11 portfolio and the benchmark. Those excess numbers are
12 slightly different. So you get a somewhat different
13 perspective. If you go to the next slide --

14 [SLIDE CHANGE]

15 CHIEF INVESTMENT OFFICER GILMORE: -- you'll see
16 the same thing with respect to the private market assets.
17 And if you go to the final slide.

18 [SLIDE CHANGE]

19 CHIEF INVESTMENT OFFICER GILMORE: One more.

20 [SLIDE CHANGE]

21 CHIEF INVESTMENT OFFICER GILMORE: Just talking
22 about measuring the level of risk. The thing I would
23 highlight here, is there's no single measure for risk.
24 And I would expect to provide the Board with a wider range
25 of risk metrics, as we go forward. And we've highlighted

1 some of those in the appendix. And with that, I'll pass
2 it back to the Chair.

3 CHAIR MILLER: Okay. Director Ortega.

4 COMMITTEE MEMBER ORTEGA: Thank you. Thank you
5 very much for the presentation. Two quick questions that
6 are about the reference portfolio and what we will
7 understand about the portfolio. So one is will there be a
8 listing of the funds -- the actual underlying -- the one
9 chart that shows is just broken into the two treasuries
10 and equities that -- but then the one next to it has the
11 detailed categories. But I'm just wondering is there
12 underlying funds that will be tied to those categories
13 that we would know what they are.

14 CHIEF INVESTMENT OFFICER GILMORE: I'll respond
15 to that question for -- your second question. We have to
16 decide on just what equity index should be in the
17 reference portfolio. The same goes for bonds. We haven't
18 settled on just what those things are, but we should be
19 very transparent about what those indices are. I would
20 like that to be, you know, liquid, transparent, simple.
21 So, at this point, we haven't settled on a recommended
22 index. Expected it to be, you know, we were diversified,
23 as I say, you know, market cap, but the actual detail we
24 need to come back to on that recommendation, but it will
25 be very transparent. It will be easy for people to assess

1 our performance relative to that.

2 COMMITTEE MEMBER ORTEGA: Okay. I think that
3 answers my second question, which was about how you will
4 select an index fund. And so I'm assuming when you come
5 back and tell us what they are, you'll kind of talk about
6 the process you used to determine the right.

7 CHIEF INVESTMENT OFFICER GILMORE: We'll propose
8 something, and, you know, hopefully that will resonate
9 with the Board.

10 COMMITTEE MEMBER ORTEGA: Okay. Thank you.

11 CHAIR MILLER: Okay. I'm not seeing any further
12 requests.

13 Okay. We've move on. Thank you. Very good.

14 CHIEF INVESTMENT OFFICER GILMORE: Thank you.

15 I will call up the next colleagues, proxy voting.
16 Drew and Simiso.

17 (Slide presentation).

18 CHIEF INVESTMENT OFFICER GILMORE: Where's Dan?
19 He can't hide.

20 (Laughter).

21 INVESTMENT DIRECTOR HAMBLY: Okay. Good
22 afternoon, everybody. Drew Hambly, Investment Director,
23 INVO staff. I'm here today to provide our annual update
24 on our proxy voting and engagement activities from 2024
25 and then give a preview of what we're -- our early

1 expectation will be for the proxy season 2025, which will
2 be underway in the next week or so.

3 Next slide, please.

4 [SLIDE CHANGE]

5 INVESTMENT DIRECTOR HAMBLY: You've seen this
6 before, so my function covers the proxy voting and
7 engagement activities primarily responsible for our public
8 equities portfolio.

9 Next slide.

10 [SLIDE CHANGE]

11 INVESTMENT DIRECTOR HAMBLY: This slide just
12 gives a highlight of some of our key volume issues. For
13 example, we voted over 10,000 meetings last year. We
14 engaged with nearly 450 companies, engagements covering
15 more than 50 percent of the public equity AUM. We try to
16 hold directors accountable. We do so in a variety of
17 ways. We oppose directors on climate issues. We've
18 explained that before, where we see compensation concerns,
19 Board composition concerns, and performance concerns. So
20 we use our vote against as a signal to make improvements
21 and then follow up with engagement to, you know, help
22 further get within best practices.

23 Next slide, please.

24 [SLIDE CHANGE]

25 INVESTMENT DIRECTOR HAMBLY: So this just

1 highlights a couple of the key votes. Some things you
2 might have seen in the headlines in 2024. They come --
3 cover a number of issues like pay, governance, human
4 capital management. And so just a couple of meetings that
5 were top of mind for people in 2024.

6 Next slide, please.

7 [SLIDE CHANGE]

8 INVESTMENT DIRECTOR HAMBLY: In terms of our
9 support for shareholder proposals, you know, the key here
10 is if it's a well-written, well-targeted shareholder
11 resolution, we consider each one on a case-by-case basis,
12 but as you can see, we have a higher level of support for
13 well-targeted proposals at the right company, and have
14 continued to do so for many years.

15 I know this year we'll see some challenges. The
16 SEC made some very late-in-the-game changes to how it
17 interprets no action relief. So our expectations coming
18 into 2025 is we may see the SEC issue no action relief
19 more frequently than they have done in the last two or
20 three years. That's our expectation. We will see how it
21 plays out. They have given companies an opportunity to
22 ask for again, under the new guidance, which came out the
23 beginning of February for no action relief. So a little
24 hard to tell today, but that would be our initial
25 expectation. We might see less proposals in the 2025

1 season, especially around proposals dealing with
2 environmental and social issues.

3 Next slide, please.

4 [SLIDE CHANGE]

5 INVESTMENT DIRECTOR HAMBLY: And so here, we just
6 have some comparison of proposals how we supported in the
7 U.S. -- U.S. Shareholder proposals. I point to -- well,
8 there's some differences in the percentages, but if you
9 look at the blue bars on total support, 398 supported
10 proposals in this last proxy season compared to 399 the
11 previous season. So I think that demonstrates the
12 consistency of the proxy voting guidelines and principles
13 and our continued level of support.

14 Next slide, please.

15 [SLIDE CHANGE]

16 INVESTMENT DIRECTOR HAMBLY: And so once again,
17 just to highlight some of the work we did in 2024. We
18 continue to vote against executive compensation plans,
19 especially in U.S. I will say, you know, overall the
20 marketplace, these proposals generally get about 95
21 percent support. So our 39 percent support against is
22 high relative to a lot of U.S. asset managers. But we
23 also believe there's some structural issues in
24 compensation that need attention, hence our high level of
25 against.

1 support in the last two years. And we think some of the
2 engagement we've done with companies has certainly helped
3 some of that and less votes against in the last season.

4 Next slide, please.

5 [SLIDE CHANGE]

6 INVESTMENT DIRECTOR HAMBLY: We continue our work
7 with the CA 100. We are lead engagers on 20 names in that
8 coalition. Very much a part of that and will continue our
9 work engaging companies on climate issues.

10 Next slide, please.

11 [SLIDE CHANGE]

12 INVESTMENT DIRECTOR HAMBLY: In terms of
13 oversight on climate, We have been voting against
14 directors for a number of years, where we believe there's
15 not good disclosure and governance of their climate
16 footprint. We continue to do that. We target about 350
17 companies in our equity portfolio to focus our attention
18 on. And we do vote against, we endeavor to contact those
19 companies and have a discussion about why we did that. In
20 the last year, we did about 110 of those discussions,
21 where we voted against.

22 Next slide, please.

23 [SLIDE CHANGE]

24 INVESTMENT DIRECTOR HAMBLY: And so we had a
25 couple of discussions last year. And so in our proxy

1 voting guidelines this year, we are making just a couple
2 of small adjustments to align the guidelines with the
3 Governance and Sustainability Principles, which is the
4 governing document as it pertains to the labor principles
5 that we added to the governance and sustainability
6 document. So it wasn't changing our voting patterns. We
7 were doing these things anyway. But we wanted with the
8 new changes and the added language in the Governance and
9 Sustainability Principles around the Labor Principles, we
10 wanted to mirror some of that language in the proxy voting
11 guidelines. So very consistent what we've been doing, so
12 we made these slight changes to be in alignment between
13 the two documents.

14 Next slide, please.

15 [SLIDE CHANGE]

16 INVESTMENT DIRECTOR HAMBLY: And then so coming
17 up for 2025, we're still going to focus on human capital
18 management, governance and pay, and climate. And so we
19 don't see any changes to the program and what our approach
20 is going to be, but we are certainly dealing some
21 challenging times. The SEC is making it a little more
22 difficult to exercise stewardship duties across the U.S.
23 But nonetheless, we know companies are reaching out to us,
24 because they want to talk to investors that are still
25 willing to engage on these important topics.

1 Next slide, please.

2 [SLIDE CHANGE]

3 INVESTMENT DIRECTOR HAMBLY: Oh, and go to the
4 next one.

5 [SLIDE CHANGE]

6 INVESTMENT DIRECTOR HAMBLY: Okay. So I'd like
7 to stop here. That's my prepared remarks. In the
8 appendix is just a bunch of charts that are up on our
9 website that go into a little bit more detail on our
10 voting patterns. If you have any questions about those,
11 I'm happy to -- you know, take those, but open to
12 questions at this time.

13 CHAIR MILLER: Yeah. Thank you very much. And,
14 yeah, point very well taken that this -- potentially, you
15 know, more challenging times to be leading in this area,
16 but glad to hear that, you know, everybody has not been
17 frightened off.

18 So President Taylor.

19 COMMITTEE MEMBER TAYLOR: Thank you. Drew, thank
20 you very much. I appreciate the detail in this and your
21 work into it. What I was really interested in, so I'm
22 going to ask, is your engagement, even though -- and I'm
23 going to ask on a bunch of different ones, but even though
24 Climate Action 100+ we lost some folks that were signed
25 on, right, are we still engaging with them to see if -- is

1 that what you're doing to make sure that maybe they're not
2 signed on to Climate Action 100+, but maybe they're doing
3 stuff on their own?

4 INVESTMENT DIRECTOR HAMBLY: Yeah. So at the end
5 of last proxy seasons, we engaged with about a dozen or so
6 managers that CalPERS employs, that have stewardship teams
7 like ours to talk about the things that were important to
8 us and what they were doing. We had follow-up meetings in
9 the third quarter of last year to those discussions, and
10 then my team met with all of them in the first quarter of
11 this year to talk about what we think is going to happen
12 and what we're going to do for the 2025 season.

13 So not all of the -- matter of fact there's only
14 one or two that we actually use directly in equities, as a
15 manager, but we just wanted to reiterate the things that
16 were important to us, and we're going to continue to have
17 those conversations. We weren't directing anybody to vote
18 a certain way or engage a certain way. We're just
19 reiterating what our program is doing and reminding them
20 of the things that are important to us.

21 COMMITTEE MEMBER TAYLOR: Well, especially
22 considering -- if we consider -- go ahead, Simiso, if we
23 consider this one of our top three risks to the portfolio.
24 I think absolutely -- go ahead, Simiso.

25 MANAGING INVESTMENT DIRECTOR NZIMA: Yeah, thank

1 you for that question. What I was going to add to what
2 Drew said, is that even for the managers that have left
3 Climate Action 100, they've not said that they don't
4 believe in climate change. They've left because, you
5 know, they say their own internal stewardship are teams to
6 do this or they say they no longer need Climate Action
7 100, but they're not saying climate change is not an
8 investment risk. I think it is important to note that,
9 that even though they are leaving, they're not saying
10 they're not doing this work anymore.

11 COMMITTEE MEMBER TAYLOR: So does that mean,
12 Simiso, that they're keeping their own records for carbon
13 emissions, and TCFD, and stuff like that, or -- because as
14 I understand that, that was one of the problems, right,
15 was that, I think, Climate Action 100+ was starting to
16 prescribe that they were supposed to be reporting those
17 emissions at this -- a year ago or so, two years ago,
18 whatever it was.

19 MANAGING INVESTMENT DIRECTOR NZIMA: Yeah, I
20 don't really know about the specifics of what they do, but
21 I think it was really instructive almost for all of these
22 managers when they left that, you know, they didn't say
23 that they didn't believe in climate change. They said
24 they'll continue to -- now they have their own internal
25 teams to do this work, as opposed to being part of Climate

1 Action 100. I think that to me was real instructive.

2 COMMITTEE MEMBER TAYLOR: Well, that's good.

3 Then I -- the same question kind of on DE&I. This is
4 something that's -- CalPERS has no intention of changing
5 course on, but everybody is like backed off. And then I
6 saw an article from Jamie Dimon where he was like we're
7 perfectly, you know, legal, and so we're just going to
8 keep going with what we're doing. And then BlackRock who
9 had said we're not doing this anymore, then came out and
10 said, but we are still looking at it, some -- I mean, it
11 was kind of -- you know, it was kind of really vague,
12 but -- so, are we asking or engaging on DE&I as well?

13 INVESTMENT DIRECTOR HAMBLBY: Yeah. So we looked
14 at engagements we've had over -- since November 1st, so
15 just before the election, and 67 percent of the time we're
16 talking about human capital management issues, which
17 include DE&I. So we continue to press companies on this.
18 I think a lot of companies are trying to figure out what
19 all these Executive Orders mean like everybody else. And
20 so, it's not that they're not doing things, but they're
21 trying to work out what may or may not be legal. But once
22 again, we continue to talk to these companies about the
23 importance of it, why it's important to CalPERS, and that
24 we'll continue to monitor what they do there.

25 COMMITTEE MEMBER TAYLOR: Okay. I sort of had

1 the same question on the say on pay. Do we see that going
2 away now that there's reporting SEC changes?

3 INVESTMENT DIRECTOR HAMBLY: So I haven't -- so
4 that is part of the Dodd-Frank law that -- so unless
5 that's repealed, I think companies will still have to do
6 it. Even if there wasn't a say-on-pay vote, you still
7 have the opportunity to vote on members of the
8 compensation committee. And so that was sort of the
9 compromise that of Dodd-Frank is the directors didn't want
10 votes against in the beginning, so it was sort of seen as
11 a -- you know, you vote against say on pay one year, and
12 then maybe the next year, if you don't see improvements,
13 you might do the compensation committee. So even though
14 if there weren't a say-on-pay mechanism, it's such an
15 important aspect of governance that we would still have
16 the opportunity to hold compensation committee members
17 accountable for how they pay the CEO.

18 COMMITTEE MEMBER TAYLOR: Okay. Thank you very
19 much.

20 CHAIR MILLER: Director Pacheco.

21 COMMITTEE MEMBER PACHECO: Thank you. Thank you
22 very much, Drew. So I want to -- I want to go back to
23 your -- the -- let me go back to the -- on the stewardship
24 on the 2024 key proxy votes, you know, one of our -- the
25 leadership of last year, we had with respect to

1 ExxonMobil, and in terms of, you know, withholding votes
2 from the entire board, all 12 nominees and the significant
3 governance concerns around that.

4 You know, even though we did that, you know,
5 how -- it seemed like they still -- we didn't have enough
6 momentum. And I'm just wondering what your thoughts are
7 that with respect to that, and how that could play out
8 differently. I'm just curious if you can just elaborate
9 more on that, sir.

10 INVESTMENT DIRECTOR HAMBLY: Yeah. So I think if
11 you look at the voting pattern -- so if you think most
12 asset managers will have a set of proxy voting guidelines,
13 and most of them don't cover a situation like this. So it
14 was difficult for some of them that didn't fit neatly into
15 the box. If you looked at the vote results from the lead
16 independent director got about four percent less than they
17 had year over year. You could attribute a lot of that to
18 the asset owner community that did step up, but you still
19 have asset managers that own, you know, top 20 -- you know
20 the top four or five owned probably 25, 30 percent of
21 ExxonMobil.

22 And so their policies and procedures make it
23 difficult to do situations like this.

24 COMMITTEE MEMBER PACHECO: Yeah.

25 INVESTMENT DIRECTOR HAMBLY: And so I don't think

1 it's a lack of momentum. I think that meeting had
2 everybody taking a look at it. It probably is a little
3 easier sometimes for owners to, you know, pull the trigger
4 on a vote like that. So it wasn't that what we did wasn't
5 seen in the marketplace as important, but sometimes that
6 at the ballot box, there might be different operational
7 challenges for, you know, managers to go outside of the
8 prescriptions in their policy.

9 COMMITTEE MEMBER PACHECO: Right.

10 INVESTMENT DIRECTOR HAMBLY: Our policy is
11 principle based, which makes it a little easier for us to
12 do things like that.

13 COMMITTEE MEMBER PACHECO: And talking about
14 principle based, the other one that I also found really --
15 during the same last year was the vote against the
16 ratification of Mr. Musk's 2018 stock option award. That
17 one I also thought was very -- the leadership there, I
18 definitely appreciated that with CalPERS. But again, it
19 didn't have -- again, where -- it didn't have the meat
20 that it needed to move that forward, and that's another
21 question.

22 INVESTMENT DIRECTOR HAMBLY: So in that case,
23 there's a handful of companies that have an unusually high
24 retail shareholder base, and that company happens to be
25 one of them. I think it was nearly 40 percent. And so,

1 some of the people might buy that for other reasons, other
2 than just performance, because they don't --

3 COMMITTEE MEMBER PACHECO: Right.

4 INVESTMENT DIRECTOR HAMBLY: -- you know, like
5 the company or the car. And so it's one of those
6 household names that has a high retail vote, which might
7 be more inclined to just vote with management than an
8 institutional base.

9 COMMITTEE MEMBER PACHECO: So there was more of
10 the retail voting process rather than --

11 INVESTMENT DIRECTOR HAMBLY: I think that was
12 part of it. I think -- so in a say-on-pay vote if you get
13 between 50 and 70 percent, that usually signals some
14 unhappiness. I think that one was round 72 percent and I
15 think what we saw is a high, high support from that 40
16 percent retail base.

17 COMMITTEE MEMBER PACHECO: That retail class,
18 rather than the institutional class, that would be -- that
19 would represent the other portion of that.

20 INVESTMENT DIRECTOR HAMBLY: That's correct.

21 COMMITTEE MEMBER PACHECO: Very good then. And
22 the last item is I just wanted to compliment your stand on
23 Board diversity and how you kept on moving with respect to
24 that. I think that's an important area. That again
25 shines our -- or aligns with our values of making sure

1 that we have diversity, especially gender diversity with
2 respect to the boards and so forth, but also of all
3 diversity on the boards.

4 INVESTMENT DIRECTOR HAMBLY: You know, I saw a
5 stat when I was preparing at the end of last week. Right
6 now in the Russell 3000, I think only 11 percent of boards
7 don't have what would be considered at least one diverse
8 director. And so if you think of the work that this
9 organization has done dating back to 2016 or '17, that's
10 been a real positive. A lot of people have put attention
11 on increasing diversity in the board rooms. I think the
12 S&P 500 now is 30 percent average women on the board. And
13 so there's been a lot of progress. We don't want to
14 backslide on that. And so our U.S. portfolio doesn't own
15 the whole Russell 3000. So even in our U.S. portfolio,
16 there's very few companies I think left that we own that
17 don't have diverse representation on the Board.

18 COMMITTEE MEMBER PACHECO: Are you also reaching
19 out to any of the infinity organizations like the National
20 Association of Corporate Directors or the National -- the
21 National -- the American -- the National American
22 Alliance, and other organizations around the country to,
23 you know, align yourself with --

24 INVESTMENT DIRECTOR HAMBLY: Yeah.

25 COMMITTEE MEMBER PACHECO: -- their partnerships

1 and so forth.

2 INVESTMENT DIRECTOR HAMBLY: Yeah. So I did a
3 webinar for NACD, National Association of Corporate
4 Directors, about a month and a half ago talking about many
5 of the topics we've talked about today and met with their
6 senior leadership team probably a month and a half ago as
7 well. So certainly -- we're not doing any direct
8 partnerships, but certainly talking to them about issues
9 that are key to us that would benefit their membership.

10 COMMITTEE MEMBER PACHECO: Absolutely, there's
11 a -- I think the other one is the Latino -- the Latino
12 Corporate Directors Association as well. So, yeah, that's
13 really good then.

14 Thank you so much. That's all my questions, sir.
15 Thank you.

16 INVESTMENT DIRECTOR HAMBLY: Thank you.

17 CHAIR MILLER: Okay. Thank you.

18 Director Willette.

19 There it goes.

20 VICE CHAIR WILLETTE: Thank you so much. Thank
21 you for the really good presentation and the work that's
22 done by you and the team over there. I know it's a lot of
23 work and the numbers, you know, don't even give it
24 justice.

25 I just had a question kind of zooming out, and

1 apologize that this question is going to come out is
2 really clumsy, but what's the situation or how is it the
3 situation resolved where there is a policy conflict?
4 Like, if you want to vote if a board of a company is not
5 engaging with us, but we want to -- so we, you know, maybe
6 want to vote against them, but, you know, essentially
7 they're doing something really good that we want to
8 support, how do we resolve those kinds of conflicts, when
9 we have a lot of really important priorities that our
10 proxy voting covers.

11 INVESTMENT DIRECTOR HAMBLY: Yeah. I think we'll
12 do out best. So, you know, if we have something that's
13 important to us and a company repeatedly won't engage with
14 us, we might use our vote against as an opportunity to
15 signal, you know, hey, we're unhappy with that level or
16 lack of engagement.

17 And certainly, we have companies that are doing
18 some, you know, good things, and then they might do a
19 governance or a pay thing that we disagree with. As we've
20 said in the past, when we vote against a director in an
21 uncontested election, we're not trying to throw them off
22 the board. We're trying to get their attention and point
23 out some aspect of whether it's governance, disclosure, an
24 environmental or a social issue that we'd like to talk
25 about, and, you know, hopefully have them improve over

1 time. And so when we vote against, we're not trying to
2 throw the baby out with the bathwater, but we want to have
3 that engagement.

4 And if we can't have the engagement, we might
5 continue to vote against. There are some controlled
6 companies that don't feel they have to talk to us, because
7 they control all the vote, but that is the exception not
8 the rule. Most companies will take our call.

9 So not everything a company does is perfectly
10 aligned with us, so we use that vote, so we can advance
11 that discussion on that particular point.

12 VICE CHAIR WILLETTE: Thank you. And then in
13 your experience have we been successful with using that
14 vote?

15 INVESTMENT DIRECTOR HAMBLY: Well, I think we
16 have. We just talked about, you know, if you look back to
17 2016 or '17, the average gender diversity on the S&P 500
18 was probably around 15 percent. It has since double, and
19 that took time.

20 Things like proxy access, which are done under
21 private ordering, for example, that this organization is
22 undertaken, you wouldn't see the uptake in that without
23 the engagement that we've done.

24 Do we think three-year vesting on equity is long
25 term? We don't, and that's why we vote against a lot of

1 pay package, for example. So that hasn't quite worked as
2 well as we had hoped, but we keep at it. You know, my
3 previous role, I remember talking to one company for seven
4 straight years on a -- to get them go declassify their
5 board before they finally did it. So we don't always get
6 something on the first phone call, but we're not going to
7 stop pursuing it just because we don't get everything the
8 first time around.

9 VICE CHAIR WILLETTE: Thank you. Thank you.

10 CHAIR MILLER: Director Rubalcava.

11 Hang on. I don't think it did that right. I've
12 got touch just this exact little tiny microphone. There
13 you.

14 COMMITTEE MEMBER RUBALCAVA: Thank you, Mr.
15 Chair -- Mr. Chair.

16 Great report. When you were -- on slide five,
17 you were talking about shareholder proposals, you
18 mentioned the term no action relief.

19 INVESTMENT DIRECTOR HAMBLBY: Um-hmm.

20 COMMITTEE MEMBER RUBALCAVA: Can you just explain
21 it. I think I know what it is, but is -- the SEC is
22 now -- we expect them to get more of those letters out to
23 prevent shareholder proposals to be on the -- that we
24 voted on, is that what we're saying?

25 INVESTMENT DIRECTOR HAMBLBY: Yeah. So in the

1 U.S. if you own a certain amount of stock, I think it's
2 around \$2,000 or a little bit more than that, and you've
3 been a stockholder for a year, you can file a shareholder
4 resolution, if it meets certain aspects of what's called
5 14a-8. So there's a bunch of rules. You know, one being
6 if -- there's a word limit. You know, if you write, it
7 has to be 500 words.

8 So, anybody can file one of those if they meet
9 those requirements, and then the company can seek what's
10 called no action relief with the Securities and Exchange
11 Commission. And what they're asking for is if we don't
12 include this in the proxy statement, will you seek any
13 action against us? So they're -- so they company can just
14 put the proposal in and not talk to anybody and just move
15 on, or if they don't think they want to face that proposal
16 for whatever reason or they don't think it's germane to
17 their business, they can seek no action relief with the
18 SEC.

19 In 2021, the SEC was a little more permissive in
20 categories like social issues and were letting in a few
21 more proposals than they had in the past. They have since
22 changed the guidance under the new administration, and we
23 think they're going to be less permissive of letting
24 certain types of proposals, especially around environment
25 and social issues, into the proxy statements this year.

1 So that's why we think the no action relief will go up,
2 meaning less proposals on the ballot than we've seen in
3 the last two or three years. It's still a little early to
4 tell, but that would be our expectation, given the
5 guidance the SEC came out with on February 12th.

6 COMMITTEE MEMBER RUBALCAVA: Thank you.

7 And I also want to take this moment to thank you
8 for your presentation at the C -- the Council of
9 Institutional Investors. It was a very good panel and I
10 really enjoyed it, so thank you.

11 INVESTMENT DIRECTOR HAMBLY: Thank you very much.

12 COMMITTEE MEMBER RUBALCAVA: It was good to see
13 CalPERS there and to learn that you're on the Board -- I
14 mean, on the thing. Thank you.

15 INVESTMENT DIRECTOR HAMBLY: Thank you.

16 CHAIR MILLER: Okay. Mr. Ruffino.

17 ACTING COMMITTEE MEMBER RUFFINO: Thank you, Mr.
18 Chair and thank you to the team, and Drew in particular,
19 you know, for this great report.

20 Question. Given the uncertainty -- well given
21 the current unprecedented risks, right, and the market
22 volatility, are there any policy or regulatory
23 developments that could impact our proxy voting or
24 corporate engagement efforts in the near future?

25 INVESTMENT DIRECTOR HAMBLY: So I don't see any

1 direct threats to our ability to engage or cast a proxy
2 vote. That said, the ecosystem in which we operate in,
3 there have been some recent rulings by the SEC that might
4 make large holders, five percent or more of the stock,
5 file what's called a 13D filing versus a 13G. We don't
6 think that would directly impact our ability to engage,
7 because we generally own much less. We're usually not
8 anywhere near that five percent threshold, but it could
9 affect some of the large indexers in how they approach
10 this and their willingness to make additional SEC filings.

11 There is a DOL rule that oversees ERISA funds
12 that has made some rulings that say maybe you don't have
13 to vote everything if you don't want to. That was done
14 under the first Trump administration. The Biden
15 administration said they weren't going to enforce that.
16 So we could see some people in the marketplace maybe not
17 vote quite as often. We vote everything and so that
18 wouldn't affect us. So I don't see any direct challenges
19 to CalPERS's ability to do these two activities, but it's
20 certainly having some effects on other people that
21 participate in this ecosystem at this time.

22 ACTING COMMITTEE MEMBER RUFFINO: Great. Thank
23 you. Stay the course. Don't get intimidated.

24 Thank you, Mr. Chair.

25 CHAIR MILLER: Yeah. Seeing no more requests,

1 thanks. I really appreciate the report, the work of the
2 team. It will be -- there's some reason to be encouraged
3 that it seems like people are like us where we recognize
4 there's changes in the external environment that may
5 impact how we go about things strategically or certainly
6 tactically, but we're still just as committed as ever
7 about the risks posed and about our values, and just
8 looking forward to what the future holds.

9 Thank you.

10 CHIEF INVESTMENT OFFICER GILMORE: Thank you,
11 Chair. We'll move on to the next item, which is the
12 Treasury overview. So if I can call up Jonathan, Brian,
13 Sterling and Michael.

14 Jonathan.

15 INVESTMENT DIRECTOR O'DONNELL: Thank you,
16 Stephen. I was going to say good morning, but good
17 afternoon. Happy Saint Patrick's Day.

18 My name is Jonathan O'Donnel. I'm an Investment
19 Director in the Total Fund Portfolio Management.

20 (Slide presentation).

21 INVESTMENT DIRECTOR O'DONNELL: I'm joined by my
22 partner Brian Leu who is also an Investment Direct,
23 Michael Krimm, Investment Director, and Sterling Gunn who
24 is our boss.

25 So we'r really excited to bring this item to you

1 all today. It really represents a lot of the hard work
2 that the team has done over this past, I'd say, seven plus
3 years in terms of liquidity management space. We often
4 are sitting up on the desk and we hear questions --
5 listening to these Board meetings and we often hear
6 questions from Board members about -- you know, that touch
7 on our ability to pay our benefits, our ability to pay our
8 bills at the end of the day.

9 And we take that as a little bit of an interest
10 in your part, rightfully so, to understand a little bit of
11 how this goes, how this stuff works. This is the first
12 presentation I think you've seen that prevent -- that
13 provides a lot of detail on the treasury management
14 function. I'm going to make a lot of references to
15 investment treasury in this presentation. If I
16 inadvertently leave the word investment and I just say
17 treasury, please know I'm talking about investment
18 treasury.

19 So we can move on to slide two.

20 [SLIDE CHANGE] owed

21 INVESTMENT DIRECTOR O'DONNELL: Today, we're
22 going to just discuss what investment treasury actually
23 is, how we interact with other parts of INVO, and the
24 broader organization, and also to give you -- importantly
25 to give you some insight into some of the current

1 activities that we have going on and how that differs from
2 the past. The single most important objective that we
3 have here today, if you get nothing else out of this, is
4 to come away with this -- from this presentation, with a
5 sense of confidence around our resiliency and robustness
6 around our liquidity management processes and our ability
7 to actually pay benefits when the time comes.

8 So move on to slide three, please.

9 [SLIDE CHANGE]

10 INVESTMENT DIRECTOR O'DONNELL: It's important to
11 note that the investment treasury team doesn't operate in
12 isolation. There are many different parts of the
13 ecosystem that have an impact on cash and liquidity. So
14 we think that liquidity management works best when it's
15 Holistic and centralized. While this is a busy slide and
16 I'm not going to go over all the detail in each box here,
17 it does convey the breadth of people that are involved in
18 liquidity management generally speaking.

19 We have multiple touchpoints in the Investment
20 Office, as you'd expect, from our portfolio design team in
21 TFPM, which when we talk about and we deal with allocation
22 management activities, to obviously other pieces of the
23 asset classes, and we're implementing strategy, or we're
24 talking about portfolio construction.

25 Importantly, on the left-hand side, we do

1 treasury's primary objective always begins ends with
2 liquidity management. Our team's lead operating principle
3 is to always secure stable and timely cash by combining
4 both liquidity and the financing functions. So if we're
5 looking at points A and B in orange on this slide here, we
6 view these functions as inseparable, as more like a
7 continuum rather than separate functions that are managed
8 independently.

9 So under point A, we manage our cash and our
10 balance sheet holdings together to ensure we have adequate
11 liquidity, and to reduce the overall funding cost in the
12 portfolio.

13 On point B, we use the financing markets combined
14 with our balance sheet to create a balance and diversified
15 funding portfolio that complements the liquidity
16 management side. Once we're confident and only once we're
17 confident the PERF's liquidity needs are being met, we
18 turn our attention to monetizing the balance sheet. That
19 generates obviously additional returns from one of our
20 strategic advantages.

21 Slide six, please.

22 [SLIDE CHANGE]

23 INVESTMENT DIRECTOR O'DONNELL: So talking about
24 those strategic advantages. Stephen has talked to you a
25 lot about playing to our natural strengths -- CalPERS

1 natural strengths. Investment treasury management is one
2 of those functions that can convert those opportunities
3 afforded to us by those advantages into real tangible
4 returns to the portfolio. We talk about size being a
5 natural advantage. Our size means that we have a large
6 set of cash equivalence in a diverse set of high quality
7 liquid assets on the balance sheet that we can use in
8 liquidity and financing management activities.

9 Our long horizon promotes stability in the
10 asset -- in the balance sheet, the assets on the balance
11 sheet, that in turn gives the team confidence that we can
12 use those assets to generate stable and safe liquidity on
13 demand in our investment strategies.

14 And third, we're fortunate that we have a team of
15 dedicated folks that have a ton of experience -- decades
16 of experience, I should say, in securities lending, in
17 repo, in derivatives management, cash reinvestment, et
18 cetera, and that allows us to be innovative and capitalize
19 on the different market -- the different opportunities
20 that come up to us in the market when they arise.

21 So altogether, these relative strengths allow to
22 us take advantage of market dynamics to shift funding from
23 one part of the portfolio or the market when it makes
24 sense, and oftentimes when there's a lot of information of
25 other people on the street that can't do that. So we

1 built in a lot of flexibility.

2 Next slide, please.

3 [SLIDE CHANGE]

4 INVESTMENT DIRECTOR O'DONNELL: So moving from
5 how we're leveraging our advantages to the specific
6 benefits we're realizing from the investment that we've
7 made in investment treasury. First and foremost, as I've
8 been saying I think over and over, is enhanced liquidity
9 resiliency, enhancing our confidence to pay benefits and
10 our other obligations. We have a comprehensive view into
11 the portfolio's liquidity needs and risk posture. We've
12 consolidated and operationalized our balance sheet assets,
13 which lets us use them to generate liquidity on demand and
14 broadly diversifies risk to stress in any single funding
15 channel.

16 Now, I want to highlight the last column on this
17 slide, portfolio performance. It wasn't really all that
18 long ago that the PERF had an explicit allocation to cash
19 in the SAA. Typically, it was, I think in the past, it
20 was one to five percent of the portfolio depending on how
21 far you go back. The activities that we're talking about
22 today have enabled us to eliminate that cash allocation in
23 the SAA, which gets rid of that massive -- that large cash
24 drags we'll talk about, and it has actually improved
25 liquidity situation in the portfolio. So from my eyes,

1 and I think a lot other folks, this has been a humongous
2 win-win for the organization.

3 Slide eight, please.

4 [SLIDE CHANGE]

5 INVESTMENT DIRECTOR O'DONNELL: All right. So we
6 talked a little bit earlier that our team doesn't operate
7 in a vacuum. The same holds true, and you're looking at
8 our governance structure, it all starts with the Board.
9 And shortly, in a couple slides, we're going to discuss
10 one of the key policy decisions that the Board made
11 historically that kicked off all of this work. From a
12 staff perspective, we engage and we're directly held
13 accountable by Stephen and our direct governing, which
14 we're calling -- which we call, the Liquidity Governance
15 Group. Pretty catchy name.

16 That group is comprised of the DCIO of Capital
17 Markets, so Dan, the MID of TFPM, so Sterling, and the MID
18 of fixed income, Arnie. The treasury team itself is
19 comprised of a lot of senior folks that have been in the
20 markets for a really long time. We're the subject matter
21 experts that answer questions about liquidity and
22 financing, and we manage the portfolios obviously.

23 And then on a weekly basis, we pull all of those
24 folks together, along with a bunch of folks from the asset
25 classes, to our weekly liquidity huddle. That meeting

1 typically has 20, 25 participants, where we're talk about
2 PERS liquidity situation, the posture of the portfolio,
3 the market environment, upcoming activities that may
4 impact our liquidity, et cetera. And importantly, I
5 think, it also allows the broader team to ask us probing
6 questions about some of the decisions that we're making on
7 liquidity management in the fund, which I think just makes
8 for much more robust conversation at the end of the day.

9 Slide nine.

10 [SLIDE CHANGE]

11 INVESTMENT DIRECTOR O'DONNELL: This is just a
12 quick view into how the Investment Treasury team fits into
13 the Total Fund Portfolio Management group. We borrowed
14 this slide from last year's trust level review. I guess
15 it was last November, and specifically calling out that
16 treasury management sits within the portfolio
17 implementation function. We have a lot of interaction, as
18 I mentioned earlier with the portfolio design team when we
19 talked about liquidity dashboards, et cetera.

20 And I did -- we added here the asset class teams
21 to give a nod that they have a critical contribution in
22 liquidity management too from that portfolio construction
23 and implementation function.

24 Slide 10.

25 [SLIDE CHANGE]

1 INVESTMENT DIRECTOR O'DONNELL: All right. So
2 there's a lot going on on this slide, but I do think it
3 shows a really important view as to how our liquidity
4 management processes today have evolved since the GFC. So
5 first and foremost, this is the decision that the Board
6 made from a policy perspective. Back in 2008, we had a
7 policy that explicitly prevented us from using leverage in
8 the portfolio. And the effect of that was to really
9 constrain staff's ability to respond to the challenges of
10 the time. We couldn't use derivatives as effectively, et
11 cetera, et cetera.

12 Contrast that with today, in 2019, the Board
13 specifically approved the leverage policy, which enabled
14 staff to build this financing infrastructure out. And
15 that really gives us a ton of flexibility and enhances our
16 liquidity management processes.

17 So then looking at the next line down, in 2008,
18 we only had one established funding channel, and that was
19 a securities lending channel. And then we could only use
20 treasuries and equities in that channel. Today, moving
21 over further to the right, we've operationalized numerous
22 derivatives wrappers, repo agreements or repurchase
23 agreements, in addition to the securities lending market.
24 And all of that we can do using a multitude of asset
25 types, so treasuries, equities mortgage-backed securities,

1 and different credit products that are on our balance
2 sheet.

3 Next line down, our governance structure. As you
4 know, we've -- our governance structure used to
5 represent -- it was something that was much more siloed
6 and uncoordinated and people were looking at it from that
7 asset class perspective, whereas today, we've man -- we've
8 evolved that governance structure to something that is
9 essentially managed and takes that holistic
10 portfolio-centric view of liquidity management and sources
11 in financing management.

12 The management tools in the financial crisis were
13 centered around how the asset classes interacted with the
14 market and modeled the market from their own perspectives.
15 Whereas, today, we have several -- we have numerous
16 liquidity dashboards that are looking at our posture
17 through different lenses that includes stress testing and
18 explicitly -- explicit management-directed liquidity
19 coverage minimums that we have to maintain.

20 And the last line talks a little bit about the
21 success that we've had in navigating more recent stress
22 episodes relative to the GFC. So in the GFC, as you know
23 again, we were forced to sell assets to ensure that we
24 had -- to ensure our liquidity position was stable, which
25 came at a great cost. We sold assets that we didn't want

1 to sell to make sure that we could pay the bills that we
2 had to pay.

3 In the current paradigm, we managed through the
4 COVID crisis, and put money to work, when your rebalancing
5 models suggested to do that. And when Silicon Valley Bank
6 and Credit Suisse went belly-up, we maintained sufficient
7 liquidity to meet our obligations, to pay our bills, stay
8 on strategy, and maintain a lot of excess dry powder for
9 opportunities as they should -- if they were to have
10 arisen.

11 So moving to slide 11 --

12 [SLIDE CHANGE]

13 INVESTMENT DIRECTOR O'DONNELL: -- it's our last
14 slide for open session, trying to pull everything today.
15 Again, this is a little bit of a busy slide, but there's a
16 lot of stuff going on here. In the middle of the diagram
17 sits investment treasury represented by that continuum of
18 liquidity and financing management. That continuum allows
19 us to source liquidity, so moving to the left side of
20 the -- of the slide, through multiple and diversified
21 funding channels, so we can fund again through repo,
22 through derivatives, through securities lending again in
23 the different asset types.

24 So leveraging our strategic advantages, the
25 Treasury team -- the Investment Treasury team uses those

1 sources to ensure that our liquidity is safely managed,
2 and is -- and stable, and all of our needs are adequately
3 covered. Those uses, most importantly I referenced it
4 six, seven, eight times now, are to pay benefits, to make
5 capital calls and margin calls, and to fund our broader
6 environment strategy.

7 So with that, that is -- concludes the prepared
8 remarks. We're happy to answer any of the questions you
9 have, and we thank you for allowing us to take the time.

10 CHAIR MILLER: All right. Thank you for all the
11 work of the whole team. A lot going on there to try to --
12 a lot of moving parts and a lot of coordination
13 communication. So I really appreciate the explanation and
14 seeing it all -- how it all fits together is very helpful.

15 So Director Rubalcava.

16 COMMITTEE MEMBER RUBALCAVA: Thank you, Mr.
17 Chair. This is very exciting. It's a success story from,
18 you know, 2008, with -- you know, when we needed liquidity
19 and we learned. And so I really appreciate -- I think
20 this is the first team I actually heard the Investment
21 Treasury Management group. So this is good. Thank you.
22 Thank you, Stephen. I guess you're the one responsible.

23 But my question is - this is excellent - how
24 would your team change its procedures or how is it
25 impacted if we move into the total fund approach?

1 CHIEF INVESTMENT OFFICER GILMORE: Can I just
2 chip in there, because I actually think this is an enabler
3 of the total portfolio approach, and I also think this is
4 one of those areas that's a relative strength for us. I
5 think the team has done a lot of really good work in terms
6 of collating information. And I also to shout-out to
7 those people who have allowed me to view the portfolio,
8 the liquidity position, on my phone. So thanks to all the
9 people behind the scenes who've made that work.

10 So, enabling position for TPA and the relative
11 strength.

12 COMMITTEE MEMBER RUBALCAVA: Thank yo. Thank you
13 very much.

14 CHAIR MILLER: Okay. Director Pacheco.

15 COMMITTEE MEMBER PACHECO: Yes. Again, I also
16 want to say that Dr. -- to Mr. Rubalcava, this is also a
17 very interesting presentation. I just want to go back
18 with respect to the then and now slide, with respect to --
19 you were mentioning about the stress monitoring and stress
20 testing. If I recall in the trust report, the liquidity
21 was set at 2.4x a 30-day tier one stress liquidity
22 coverage ratio. And is that the -- is that the benchmark,
23 is that our base or I'm just trying to understand that
24 level?

25 INVESTMENT DIRECTOR O'DONNELL: Yeah. So that

1 coverage ratio comes from one of the models that looks at
2 our liquidity man -- or liquidity posture from the
3 top-down perspective in the portfolio. 2.4x simply means
4 that we are, you know, well covered by, you know, getting
5 down to a 1.0 as the minimum amount of liquidity we have
6 to have to pay those bills. So 2.4 is obviously better
7 than that.

8 We have other models that are much more nuanced
9 now that look at the operationalized liquidity sources
10 that will allow us to be much more precise in how tight or
11 how loose we can run liquidity. So, I mean, to directly
12 answer your question, 2.4 is not a benchmark. It's just a
13 stat of -- a status of where we sit today. The coverage
14 ratio minimums, and you can't draw a complete parallel,
15 because the models are a little bit different right now,
16 but we do have coverage ratio minimums, more along the
17 lines of a 1.75, 1.5 depending on which model you're
18 looking at.

19 COMMITTEE MEMBER PACHECO: And with respect to
20 the stress testing on models themselves, I know that when
21 I read some of the materials in the past that it's usually
22 been the global financial crisis. We've -- bench. We've
23 utilized I believe the 1998 -- 1986 crash, and so forth.
24 And then other -- and then, of course, COVID. Do you feel
25 that those are -- those are okay stress tests or you feel

1 there should be additional -- parameters for additional
2 testing?

3 INVESTMENT DIRECTOR LEU: Yeah. That's a good
4 question. I think that's an area that is evolving, so we
5 do -- we do run GFC. We've run stocks and bonds, both
6 down, so, you know, where there's -- you know, both are --
7 you know, don't -- there's not a negative correlation
8 between them --

9 COMMITTEE MEMBER PACHECO: Yes.

10 INVESTMENT DIRECTOR LEU: -- but actually right.
11 We've run flash-crash. So there are more than those that
12 we've run. And that's an area that we want to continue as
13 we talk about stagflation or other kind of scenarios.
14 Those are ones we want to make sure we run through. And
15 so it's a developing area. We've done a lot of progress
16 on that time -- on that area, but we're still building a
17 lot of the tools to be able to model every scenario.

18 COMMITTEE MEMBER PACHECO: So the tools are still
19 being developed over time. It's a work-in-progress then?

20 INVESTMENT DIRECTOR LEU: Yeah. And we've made
21 -- we've made a ton of progress. And so, all of those
22 scenarios have already kind of been run-through, but we do
23 want to also do stress testing as an organization, almost
24 like, you know, tabletop exercise, where we --

25 COMMITTEE MEMBER PACHECO: Yes.

1 INVESTMENT DIRECTOR LEU: -- make sure
2 operationally too everyone knows what to do.

3 COMMITTEE MEMBER PACHECO: Exactly. And I think
4 that would be a -- that would be actually very interesting
5 exercise to have a tabletop exercise in this -- with
6 respect to this treasury management process. So look
7 forward to your continued discussions.

8 INVESTMENT DIRECTOR O'DONNELL: I suspect we'll
9 see a tabletop exercise soon.

10 COMMITTEE MEMBER PACHECO: Very interesting.
11 Well, thank you. Thank you so much.

12 CHIEF INVESTMENT OFFICER GILMORE: We will.

13 COMMITTEE MEMBER PACHECO: Mr. Gilmore, you were
14 going to say something, sir.

15 CHIEF INVESTMENT OFFICER GILMORE: We will see a
16 tabletop exercise reasonably soon.

17 COMMITTEE MEMBER PACHECO: Okay. Very good.
18 Thank you. Thank you so much.

19 CHAIR MILLER: Yeah. That will be very
20 interesting and I just think so many -- you know, when you
21 think about scenarios and so many of these, well, that
22 will never happen, but we've seen some really wacky stuff
23 happen fairly recently that -- so it just reemphasizes the
24 value of really, you know, looking at things from a
25 what-if and -- yeah, and I'm appreciate the -- it goes

1 back to, you know, our whole approach to looking at --
2 looking at risks. And looking at risk is one of our
3 real -- is rather than just putting things in silos as we
4 have in the past, and just taking that more siloed
5 scattered approach. This is encouraging to me as well.
6 So thank you.

7 Mr. Ruffino.

8 ACTING COMMITTEE MEMBER RUFFINO: Thank you, Mr.
9 Chair. Thank you to the team as well for the report.
10 Just quick -- a couple quick questions. On the -- I
11 believe it's page eight, the chart on the liquidity
12 governance. So can you elaborate a little bit about -- on
13 the governance of the different investment teams in the
14 chart -- in the chart?

15 INVESTMENT DIRECTOR O'DONNELL: Yeah. So we
16 believe that liquidity -- like liquidity management should
17 be considered from that top-down total portfolio holistic
18 view. I mean, that's really I think in this environment
19 the only way you can -- you can look at that.

20 So that's the way we've structured the
21 governance. Obviously, it starts with the decisions that
22 the Board makes. And Stephen has a lot of contribution
23 and input into how we're looking at this stuff. But we
24 felt like it was important from the Liquidity Governance
25 group of three, so Dan, Sterling, and Arnie, among others

1 that may be appointed, to have that kind of broad asset
2 class view, to bring different perspectives in how we're
3 managing the program. And then add to that, I mean, the
4 Investment Treasury team, Brian and I, came from different
5 spots of the house as well. I was in fixed income. Brian
6 was in equities. The rest of our team was kind of pulled
7 from different spots too to have a different perspective
8 on liquidity management generally speaking.

9 And then pulling in the asset class teams, the
10 operations team, the performance management teams on that
11 weekly liquidity huddle that gives anybody that wants to
12 talk a chance to probe the decisions that we're making, I
13 think just gives us a much more robust platform to grow
14 this from.

15 ACTING COMMITTEE MEMBER RUFFINO: Can I have a
16 quick follow-up? So, what issue do you think might
17 require, for example, the CIO input as opposed -- as
18 opposed to the weekly meeting that you guys are having?

19 INVESTMENT DIRECTOR O'DONNELL: It could be that,
20 you know, the CIO obviously has, you know, authority to
21 direct us to do whatever he or she sees fits at the time.
22 And there could be a situation where the broader team is
23 more comfortable with the liquidity posture, but there's
24 something in the market that's happening that the CIO has
25 a different view on, they can -- you can tell us to change

1 our liquidity coverage ratios to re-liquify to have more
2 cash on hand should we need it, so things like that.

3 I don't know. Do you have something else,
4 another example?

5 INVESTMENT DIRECTOR LEU: Yeah, maybe just add to
6 that. We have in our -- we have in our procedures that
7 if, you know, our liquidity coverage ratios get violated
8 or they go below that that, you know, for a certain period
9 of time then that requires automatic notification. And so
10 The LGG will be notified of that. And then I guess I
11 could see, you know, depending on how severe the scenario
12 that, you know, we would want guidance in terms of maybe
13 the best approach to bring that coverage ratio back. We
14 have triggers where we would automatically do that, but
15 there may be certain circumstances where they may not be
16 the best, you know, holistic thing to do for the fund, you
17 know, in terms of how it might look.

18 So, our job is to provide a liquidity plan, wha
19 we should do, how to mitigate that risk, what we would do
20 to bring, you know, the coverage ratios back in line.

21 ACTING COMMITTEE MEMBER RUFFINO: And finally,
22 for the benefit of our audience and the folks that are
23 listening -- and I know we talked about a ratio, but in
24 more simplistic terms, can you tell us what is the
25 decision process for establishing the level of cash?

1 INVESTMENT DIRECTOR O'DONNELL: So there's a
2 model that we call the liquidity coverage matrix, so they
3 have the Matrix like the movie, which lists all of our
4 sources on one axis and all of our uses on another axis.
5 And our uses include things like how much risk do we see
6 in the liquidity markets or given the positions that we
7 have on today, what do we think our value at risk might
8 look like?

9 And we pair off our most readily available
10 sources of cash against the most urgent needs of -- for
11 uses, pension benefit payments or margin calls, et cetera.
12 So we always make sure we have enough cash on hand to make
13 those calls. And then we kind of waterfall down through
14 the rest of the sources and uses of things that may not be
15 quite as likely or may have a longer time horizon
16 associated with them, so that we can calibrate our
17 liquidity minimums at a different relevel. I hope that
18 helps.

19 ACTING COMMITTEE MEMBER RUFFINO: That does help.
20 And the Treasurer gets asked all the time, you know,
21 whenever she speaks particularly to our stakeholders, the
22 retirees, the beneficiaries, and their number one question
23 is always, are you going to run out of money, do you have
24 enough money to pay my pension, please don't run out of
25 money. So for those retirees that are listening, you just

1 heard from the beginning that we are solid ground. So
2 you're going to get your pension and --

3 INVESTMENT DIRECTOR O'DONNELL: Absolutely.

4 ACTING COMMITTEE MEMBER RUFFINO: -- and you're
5 going to get your benefits that you deserved. Thank you,
6 Panel, and thank you, Mr. Chair.

7 CHAIR MILLER: Okay. I think that's it for us
8 for questions from the Board. Anything you wanted to add
9 their, Stephen?

10 CHIEF INVESTMENT OFFICER GILMORE: Yeah. I'll
11 just -- I'll just say we can also use the Treasury
12 function to take advantage of the markets. So, of course,
13 the main focus is to ensure there's enough liquidity. But
14 when we think we've got more than adequate, there are
15 times when we see opportunities in the market, and that's
16 when we'll get together as a team and discuss those
17 opportunities to enhance return as well.

18 CHAIR MILLER: Excellent. Thank you. Thanks for
19 this.

20 Okay. And that moves us on to --

21 CHIEF INVESTMENT OFFICER GILMORE: Call up Peter
22 and Tamara.

23 CHAIR MILLER: Peter and Tamara.

24 (Slide presentation).

25 CHAIR MILLER: Responsible Contractor Policy

1 annual review.

2 ASSOCIATE INVESTMENT MANAGER SELLS: Good
3 afternoon. Good afternoon. Tamara Sells, CalPERS staff.
4 It is my pleasure today to present to you the Responsible
5 Contractor Policy annual report for the 2023-24 fiscal
6 year. I will provide a summary of the compliance results.
7 I will touch a little bit on our communication and
8 engagement flow, as well as the bidding and notification
9 process, and then I will provide a snapshot of the total
10 compliance and contracting over the last nine fiscal
11 years.

12 Next slide, please.

13 [SLIDE CHANGE]

14 ASSOCIATE INVESTMENT MANAGER SELLS: Thanks.

15 As you all are well aware, the Responsible
16 Contractor Policy exists to ensure prudent and careful
17 action while managing the Responsible Contractor Program.
18 And it applies to our domestic real estate and
19 infrastructure investments where CalPERS holds greater
20 than 50 percent interest on contract -- or contracts equal
21 or greater to 100,000, and it demonstrates our fiduciary
22 principles to support and encourage fair wages and
23 benefits.

24 Next slide, please.

25 [SLIDE CHANGE]

1 ASSOCIATE INVESTMENT MANAGER SELLS: The
2 Responsible Contractor Policy provides an important risk
3 management function in the identification and mitigation
4 of labor risks. And we have a well-established
5 Responsible Contractor Policy, which today we've completed
6 the third official -- or the third reading of the policy
7 refresh following an 18-month long extensive policy review
8 and engagement process, with the newly enhanced and
9 improved RCP to be effective July 1, 2025.

10 Next slide, please.

11 [SLIDE CHANGE]

12 ASSOCIATE INVESTMENT MANAGER SELLS: So, for this
13 slide, I am happy to report 100 percent compliance by all
14 of our responsible contractor managers for fiscal year
15 '23-'24. All managers have certified that they, their
16 contractors, and subcontractors have complied with the
17 policy. And certification -- or excuse me, certified
18 responsible contractors received over \$1 billion last
19 fiscal year.

20 Also, all managers reported that there were no
21 material adverse impacts to CalPERS investment returns and
22 no formal complaints had been filed during this reporting
23 period.

24 Next slide, please.

25 [SLIDE CHANGE]

1 as well as new least agreements that result in new tenant
2 improvement allowances.

3 For the last nine fiscal years, contractors --
4 responsible contractors have received over \$8 billion
5 under the policy. Overall, the policy continues to serve
6 us well. Application of the Responsible Contractor Policy
7 has resulted in positive outcomes for CalPERS our labor
8 stakeholders and our CalPERS investments.

9 That concludes the fiscal year 2022-24 annual
10 update and I'm happy to address any questions that you
11 have.

12 CHAIR MILLER: Okay. Director Palkki.

13 COMMITTEE MEMBER PALKKI: Thank you, chair.
14 Great. This is really very positive. Looking at that
15 last slide, six of nine, obviously there's positive growth
16 throughout, but there is one at the very end. What was
17 the anomaly there, why it dropped from 70 to 66?

18 ASSOCIATE INVESTMENT MANAGER SELLS: I'm sorry,
19 what -- which --

20 CHAIR MILLER: Market value.

21 ASSOCIATE INVESTMENT MANAGER SELLS: Oh, okay.
22 Oh, the actual market value. That was likely due to the
23 natural portfolio construction process and something that
24 I would have Sarah come and speak to as well. Yeah, there
25 she is.

1 MANAGING INVESTMENT DIRECTOR CORR: It's just
2 largely due to the write-down of the real estate portfolio
3 over that time period.

4 COMMITTEE MEMBER PALKKI: Okay. Thank you.
5 That's all my questions.

6 CHAIR MILLER: Okay. President Taylor.

7 COMMITTEE MEMBER TAYLOR: Yes. Thank you. Thank
8 you, Tamara. I kind of feel like we did this earlier, but
9 I just want to make sure that as we are making -- you
10 know, being clear that the employers are complying, but at
11 the same time, it's not impacting them, that we are making
12 sure that our stakeholders who had lots of questions about
13 the implementation of our RCP gets taken care of. And I
14 know we discussed a system that's going into place and
15 stuff that -- so we should be able to track that. But I
16 think the big takeaway today was hearing the trades talk
17 about making sure that more union folks get hired, which I
18 get it. I'm hearing that there was zero in some unions
19 that got hired. I don't know how factual that it is, but
20 just so that we're making sure that we're doing that.

21 Thank you. Oh, and good job.

22 CHAIR MILLER: Yes, excellent job.

23 And next is Frank Ruffino.

24 There we go.

25 ACTING COMMITTEE MEMBER RUFFINO: Thank you, Mr.

1 Chair. And I have a quick question and then a comment on
2 your slide on the summary of results, but first the
3 question. Have we seen any correlation between the use of
4 responsible contractors and improved long-term investment
5 outcomes, such as asset performance, tenant satisfaction,
6 or perhaps reduced turnovers? Do you have any data or
7 anything that -- to that effect?

8 ASSOCIATE INVESTMENT MANAGER SELLS: Thank you
9 for the question. And it -- I don't have any data today,
10 but it's certainly something the we can go back and look
11 into for you.

12 ACTING COMMITTEE MEMBER RUFFINO: Okay. That
13 would be great. Thank you.

14 Mr. Chair, a follow-up.

15 Another quick question, which I think it was
16 answered earlier today when we were talking about this,
17 but again I want to ask, how does CalPERS compare with
18 other institutional investors in its approach to
19 responsible contractor policies? Are there any areas
20 where we are leading, which we are, I know, or where there
21 is room for improvement?

22 ASSOCIATE INVESTMENT MANAGER SELLS: Thank you
23 for the question. I can confidently say that CalPERS is a
24 leader in this space. To our knowledge, we were one of
25 the first to have a Responsible Contractor Policy in

1 place. When we did the peer benchmarking work, we
2 benchmarked the existing policy as it stands against our
3 peers, but then we also benchmarked what the future policy
4 could look like as well, and really trying to make sure
5 that those 15 areas that we reviewed that we are looking
6 at the most progressive, responsible, workforce practices
7 while at the same time remaining consistent with our
8 fiduciary duty.

9 ACTING COMMITTEE MEMBER RUFFINO: Excellent.
10 Thank you for that. And my final comment on the slide, I
11 believe it was six, the fiscal year '23-'24 summary
12 results. Beautiful slide, by the way. Good information.
13 And to those peers, and colleagues, and folks who are not
14 so excited about the RCP or they think, you know, that the
15 RCP causes problems for the plan, please read the last
16 one -- the last bullet, and I want to read it out loud,
17 because it says, "All managers reported that the RCP
18 Policy had no, had no adverse material impact on CalPERS
19 investment returns." In fact, we believe the opposite.

20 Thank you, Mr. Chair.

21 CHAIR MILLER: Thank you.

22 Okay. I see no more questions. Thank you for
23 the report and all the fine work of the team, and
24 everyone. And we look forward to more excitement in the
25 future.

1 Thank you.

2 Okay. I think that brings us to...

3 CHIEF OPERATING INVESTMENT OFFICER COHEN: It
4 does, Mr. Chair. Summary of Committee direction. I have
5 one item going back to 5a, the RCP third reading adoption.
6 We'll return with a cost and scope regarding a market
7 study on prevailing wage and labor peace agreements.

8 CHAIR MILLER: Sounds good. I think that's it.

9 So with that, I think, at this point, we will be
10 moving into closed session. We'll recess --

11 COMMITTEE MEMBER WALKER: Public comment.

12 CHAIR MILLER: Oh, yeah, we've got -- yeah, there
13 we go.

14 Public Comments.

15 Mr. Jelincic. I think we may have somebody else
16 too. Let me look.

17 J.J. JELINCIC: J.J. Jelincic, beneficiary. I
18 have two points I'd like to make.

19 One, you need to really understand the
20 implications of evaluating a portfolio that contains a
21 significant number of illiquid leveraged assets with
22 made-up values by comparing it to a benchmark that has
23 none of those things.

24 Two, the Bagley-Keene Open Meeting Act is
25 predicated on the California Constitutional provision that

1 the public's business should be conducted in public. I've
2 asked the staff to give you a copy of this -- of
3 Government Code section 11126 dealing with closed
4 sessions, so that you're aware of what the law is.
5 Bagley-Keene has major flaw. Attorney General Rob Bonta
6 claims he is the chief law enforcement officer when that
7 serves his purpose. However, when it comes to
8 Bagley-Keene, he has said he has no duty to enforce that
9 law. Rather, he has a duty to defend the agencies -- the
10 State agencies when they violate it.

11 You've noticed that you're going into closed
12 session. You're going to discuss asset liability
13 management strategy governance and reporting. You're
14 going to discuss, among other things, the switch to a
15 total portfolio approach to manage the fund's assets. The
16 law allows you to meet in closed session to make
17 investment decisions. Government Code section
18 11126(c)(16). However, that's not what you're going to
19 do. It has been made clear that no final decision on the
20 total portfolio approach is clear, a decision is months
21 away.

22 I would also encourage you to take a look at (a),
23 (e), and (g), since those are sections that you
24 consistently use in the boilerplate to justify your closed
25 session.

1 And I thank you and we will see you tomorrow when
2 I will wear my RPEA hat. Thank you.

3 CHAIR MILLER: Thank you for your comments. I
4 believe we have one more commenter on the phone.

5 BOARD CLERK ANDERSON: No more.

6 CHAIR MILLER: No, not on the phone.

7 Okay. At this point then, we'll recess now into
8 closed session for items 1 through 7 from the closed
9 session agenda. We'll immediately reconvene in open
10 session after the closed session. And yeah, we'll take a
11 15-minute break. Okay.

12 Oh, I guess, Theresa wants me to hit the hammer.

13 (Off record: 3:25 p.m.)

14 (Thereupon the meeting recessed
15 into closed session.)

16 (Thereupon the meeting reconvened
17 open session.)

18 (On record: 5:39 p.m.)

19 CHAIR MILLER: Okay. We've completed our closed
20 session. We're back in open session. Unless there's an
21 objection, this meeting is adjourned.

22 No, objections.

23 There we go.

24 (Thereupon, the California Public Employees'
25 Retirement System, Investment Committee

meeting open session adjourned at 5:39 p.m.)

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