

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
OPEN SESSION

PORTOLA HOTEL AND SPA AT MONTEREY BAY
DE ANZA BALLROOM
TWO PORTOLA PLAZA
MONTEREY, CALIFORNIA

TUESDAY, JULY 18, 2023

9:07 A.M.

JAMES F. PETERS, CSR
CERTIFIED SHORTHAND REPORTER
LICENSE NUMBER 10063

APPEARANCES

BOARD MEMBERS:

Theresa Taylor, President

David Miller, Vice President

Malia Cohen

Fiona Ma, represented by Frank Ruffino

Lisa Middleton

Eraina Ortega

Jose Luis Pacheco

Kevin Palkki

Ramón Rubalcava

Yvonne Walker

Mullissa Willette

Gail Willis, PhD

STAFF:

Marcie Frost, Chief Executive Officer

Matthew Jacobs, General Counsel

Don Moulds, Phd, Chief Health Director

Rob Jarzombek, Chief, Health Plan Research &
Administration

ALSO PRESENT:

Elnora Fretwell, California State Retirees

J.J. Jelincic

APPEARANCES CONTINUED

ALSO PRESENT:

Maureen Thompson, California State Retirees

Elizabeth Tyler

Larry Woodson, California State Retirees

INDEX

PAGE

Action Item - Approval of 2024 Health Maintenance Organization Premiums and Approval of 2024 Preferred Provider Organization Premiums	1
2024 State Annuitant Contribution Formulas and 2024 Association Plan Premiums	55
Adjournment	58
Reporter's Certificate	59

PROCEEDINGS

1
2 PRESIDENT TAYLOR: So we're going to start the
3 day with an action item to approve the 2024 Health
4 premiums for our Health Maintenance and Preferred Provider
5 organizations. Here to present is Mr. Rob Jarzombek,
6 Chief of Health Plan Research and Administration. Rob,
7 welcome and thank you. Get started.

8 (Thereupon a slide presentation).

9 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF
10 JARZOMBEK: Good morning, everyone. Good morning,
11 President Taylor -- President Taylor and members of the
12 Board. Rob Jarzombek, CalPERS team member.

13 The 2024 HMO and PPO plan premiums are action
14 items for your approval. The final premiums have been
15 provided to you and are now available on our website.

16 --o0o--

17 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF
18 JARZOMBEK: Today, I'll walk through the final weighted
19 average premiums for next year. We'll discuss the PPOs
20 and transitioning to one risk pool for the Basic
21 portfolio, which is a continuation of the conversation we
22 had in June. We'll ask for a decision on risk pooling
23 followed by approval of the 2024, HMO and PPO plan
24 premiums. And lastly, I'll share the next steps.

25 --o0o--

1 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

2 JARZOMBEK: Here are the proposed 2024 Basic plan premiums
3 and percent changes. As a reminder, the numbers here and
4 throughout the presentation are the State single party
5 premiums. The regional premiums for public agencies and
6 schools can be found in the attachments posted on the
7 website.

8 Based on a discussion we had in the Pension and
9 Health Benefits Committee last month, there was a general
10 consensus to transition to one risk pool for all Basic
11 plans starting in 2024. Therefore, this table shows two
12 sets of 2024 premiums. The first set shows the premium
13 and percentage change with a two-year phase-in. Next to
14 it on the right are the premiums -- premiums with a
15 three-year phase-in, which include making modest benefit
16 design changes to the PPOs. This one is our
17 recommendation shown in green.

18 There have been two changes to the premiums since
19 you saw them in June that I'd like to highlight. The
20 Anthem Select premium was reduced by 6.8 percent. That
21 plan now has an overall 2.4 percent increase. This
22 improvement was made possible as a result of a recent cost
23 reconciliation with an in-network provider. The Anthem
24 Traditional premium went down a half a percent. There
25 were no other changes to the premiums since June.

1 J.J. JELINCIC: Can you repeat the change and
2 speak more into the mic?

3 PRESIDENT TAYLOR: And a little bit slower, Rob.
4 Sorry. It's lots of numbers.

5 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF
6 JARZOMBK: Lots of numbers.

7 PRESIDENT TAYLOR: Yeah.

8 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF
9 JARZOMBK: I agree.

10 So there have been two changes since we saw the
11 premiums in June. And so the first is the Anthem Select
12 premium. So Anthem Select went down by 6.8 percent. So
13 the overall premium increase for that plan is 2.4 percent.
14 So this improvement was made possible as a result of a
15 recent cost reconciliation within an in-network provider.

16 The Anthem Traditional Premium went down by a
17 half a percent. There were no other changes to any of the
18 premiums since June. So the overall 2024 Basic weighted
19 average premium increase is now at 10.95 percent.

20 --o0o--

21 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

22 JARZOMBK: So there are no changes to the Medicare
23 premium -- plan premiums since June. The 2024 Medicare
24 weighted average change remains 9.55 percent.

25 --o0o--

1 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

2 JARZOMBK: This slide summarizes the premium changes for
3 the Basic and Medicare plans under each of the two
4 scenarios. Our recommendation, again shown in the far
5 right column in green, has an overall weighted average
6 premium increase of 10.77 percent.

7 --o0o--

8 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

9 JARZOMBK: Let's now talk about the PPO options and
10 recommendations for risk pooling.

11 --o0o--

12 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

13 JARZOMBK: As we've discussed a number of times now,
14 without transitioning to one risk pool, the PERS Gold and
15 PERS Platinum Basic premiums will have a 19.3 percent
16 increase. The PPOs are experiencing continued high
17 medical cost increases and high pharmacy costs resulting
18 from more utilization. They also have a premium surcharge
19 that was approved in 2022 to rebuild the reserves in the
20 Health Care Fund. Additional surcharges are Needed for
21 the PPOs next year. Therefore, included in the 2024
22 premium is an increase in the surcharge from three percent
23 to five percent for PERS Gold and two percent to four
24 percent for PERS Platinum.

25 The challenge we're facing with the PPOs is

1 sustainability. The 19.3 percent increase is
2 unsustainable as we will lose a large amount of healthy
3 members. We project a substantial migration of healthy
4 members out of the PPOs to the HMOs later this year during
5 open enrollment. With this migration, the gap in the risk
6 scores between the HMOs and the PPOs would continue to
7 widen with the PPO risk increasing significantly.

8 This puts more pressure on the cost and adversely
9 impacts the Health Care Fund and our ability to replenish
10 the reserves. The PPOs have started to become
11 unsustainable making now the time to take action.

12 --o0o--

13 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

14 JARZOMBEC: This is an important visual that we presented
15 in June. It shows that with the PPO premium increase of
16 almost 20 percent, we anticipate that about 11 percent of
17 members would leave during open enrollment and a majority
18 of those members would be healthy members. Under the
19 transition to one risk pool, the outward migration lowers
20 significantly about to about three percent in both
21 scenarios.

22 --o0o--

23 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

24 JARZOMBEC: Taking a look at the risk mix in the -- of the
25 HMOs and PPOs, this chart shows that the difference

1 between them is increasing more rapidly than before.
2 Without changes, most healthy members will leave the PPO
3 for the HMO making the PPO premiums unaffordable for
4 everyone.

5 --o0o--

6 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

7 JARZOMBK: Now, let's look at the premium increases by
8 scenario. A two-year phase-in to one risk pool would
9 lower the PPO premiums by 7.7 percent to 11.6 percent. It
10 would add 1.9 percent to the HMO premiums for an overall
11 HMO increase of 11.1 percent. A three-year phase-in,
12 which would include modest PPO benefit design changes
13 would mean a 12.2 percent PPO increase and a 10.5 percent
14 HMO increase. Either of these options is viable for
15 lowering the PPO premium and would begin to stabilize the
16 basic PPO. The three-year option has the advantage of
17 lowering the HMO increase in an already difficult year by
18 1.2 percent rather than roughly two percent.

19 --o0o--

20 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

21 JARZOMBK: Transitioning to one risk pool with a two-year
22 phase-in would not require changes to the benefit design.
23 However, to get the PPOs to the premium level needed to
24 avoid the outward migration of healthy lives, the
25 three-year phase-in requires making modest benefit design

1 changes. To do this, we propose to increase the cost
2 sharing for out-of-network care from \$500 to \$2,000 for
3 PERS Platinum and from \$1,000 to \$2,500 for PERS Gold.
4 Making these benefit design changes would reduce both the
5 Platinum and Gold's premiums by 1.2 percent.

6 --o0o--

7 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

8 JARZOMBEK: After our discussion in June, we wanted to
9 better understand the impacts to the 5,300 PPO members who
10 exceeded their out-of-network deductibles in 2022. Our
11 analysis shed light in a couple key areas. First, this
12 isn't a rural access issues. Of the 5,300 members, the
13 average out-of-network usage for members in rural areas is
14 about 15 percent lower than the usage we saw for members
15 in urban areas. Therefore, members in urban areas are
16 seeking out-of-network services at a higher rate than
17 their rural counterparts.

18 Next, the most costly conditions that members
19 seek care for, both in- and out-of-network, are virtually
20 identical. Said another way, the out-of-network claims
21 aren't for any type of care that's not readily available
22 and frequently being used by others in-network. Those top
23 three areas are cancer, hypertension, and depression.

24 --o0o--

25 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

1 JARZOMBEEK: Here's a summary of the premium impacts again.
2 Under either the two-year or three-year phase-in, The PPO
3 premiums is roughly seven percent lower. One additional
4 advantage of the three-year phase-in is that HMO members
5 will experience a smaller premium increase. For example,
6 a single Kaiser member would pay about \$70 less a year in
7 premiums. And a family in Kaiser would pay about \$200
8 less a year.

9 For the stability of the PPO program and the
10 Health Care Fund, either option would adjust the PPO
11 premium to help ensure it's a viable product in our
12 long-term -- in our portfolio long term. In particular,
13 PERS Gold would remain one of the lowest cost plan options
14 available throughout the state.

15 --o0o--

16 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

17 JARZOMBEEK: We recommend the Board approve the transition
18 to one risk pool over a three-year phase-in while making
19 modest PPO benefit design changes. This would stabilize
20 the PPOs while minimizing the impact to the 2024 HMO
21 premiums.

22 --o0o--

23 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

24 JARZOMBEEK: For next steps, we'll ask the Board to approve
25 either a two-year or a three-year phase-in to one risk

1 pool. Then the Board -- we'll ask the Board to approve
2 the respective final premiums for 2024. Once approved,
3 we'll begin our communication efforts. We have
4 significant communications planned in advance of open
5 enrollment and will encourage all members, both Basic and
6 Medicare, to shop using our new tag line, "Shop health
7 plans and find one that's best for you".

8 Each member's myCalPERS' account has a number of
9 tools they can use to determine if their doctor is
10 available through a more affordable plan. Members can see
11 all the health plans available in their area, view
12 premiums and member satisfaction ratings, compare
13 benefits, and even make changes to their health enrollment
14 online. For this year's open enrollment, members will be
15 able to search Medicare doctors and Medicare plans and
16 medical groups for -- in Basic plans.

17 This is in addition to the primary care
18 physicians specialists, and behavioral health providers
19 that are already listed in myCalPERS. In late August,
20 we'll send letters to members and plans experiencing a
21 nine percent or higher premium increase. These letters
22 will include guidance on shopping for health plans. And
23 new this year, we are including information on how much --
24 how much members could save by shopping and switching
25 plans to a more affordable plan in their area.

1 This is in addition to the list of resources that
2 are available for members to use to make an informed
3 decision. The rest of the slides that follow are the
4 basic premiums under the three-year phase-in and the
5 Medicare plan premiums and the respective cost drivers.
6 This concludes my presentation and I'm happy to take any
7 questions.

8 PRESIDENT TAYLOR: Thank you, Rob. I do have
9 some questions. I think Mr. Rubalcava were you first and
10 then Mr. Pacheco?

11 BOARD MEMBER RUBALCAVA: Thank you, President
12 Taylor. Thank you, Mr. Jarzombek for a great
13 presentation. I know this in June we had quite a
14 discussion on the need for the stabilizing the PPO and how
15 to do it. I had -- the month since, I've had the
16 opportunity, thanks to trustee Ms. Willette to meet with
17 members from county of Monterey. And I understand how
18 important an accessible, viable PPO is. And I want to
19 make sure that we -- this Board takes whatever we can --
20 every action we can to make sure we have viable PPOs.
21 It's unfortunate that the only way -- that the way to do
22 that is to go into one risk pool where -- which will have
23 some adverse impact on the HMO members.

24 However, our goal is to have a viable insurance
25 program. And insurance, that's the way it works, where we

1 sort of spread the risk, and the broader risk -- the
2 broader we can split the risk, I think it would be the
3 best. So I would be in favor of the staff recommendation,
4 which is to move from one -- from one risk pool to two --
5 sorry, from two risk pools to one risk pool over a
6 three-year phase-in, with the modest PPO plan design
7 changes.

8 PRESIDENT TAYLOR: Thank you, Mr. Rubalcava.
9 Mr. Pacheco.

10 DEPUTY EXECUTIVE OFFICER PACHECO: Yes. Thank
11 you Mr. Jarzombek for your comments and so forth. So I'd
12 like to, as our Chair has mentioned -- our Committee
13 Chair, Mr. Rubalcava, I'm very disappointed that Kaiser
14 Foundation Health Plan, you know, had -- came back -- came
15 with these high premium rates. We had hoped that Kaiser
16 would have collaborated with us more constructively to
17 arrive at a -- at health rate premiums that would -- okay.

18 Sorry. We would have -- we would have been
19 happier if they had come with better rates. You know,
20 over the -- over the decades, we have -- our CalPERS
21 members, which is about 550,000 members approximately, of
22 the 1.5 million active members, have helped grow the
23 market share of Kaiser in California -- in California for
24 a long time. And many of our members, a big chunk of our
25 members, have helped with their reserves over these years.

1 They've grown their market reserves. Just very
2 disappointed in what they had -- they still came up with
3 these high rates for us.

4 Regardless, I, as the Committee -- as the
5 Committee Vice Chair, I move to approve the 2024 Health
6 Maintenance Organ -- Health Maintenance premiums and
7 approve the 2024-Preferred Provider Organization premiums,
8 as well as the transition to the one risk pool over a
9 three-year phase, while adopting the modest PPO benefit
10 design changes.

11 BOARD MEMBER RUBALCAVA: I'll second.

12 PRESIDENT TAYLOR: Okay. So I have to take
13 public comment before we vote on this. So we have a
14 motion and a second to approve the rates. And before
15 that, I have a public comment in the room, that's Mr.
16 Jelincic. Please come up to the microphone. You have
17 three minutes.

18 J.J. JELINCIC: J.J. Jelincic speaking for
19 myself. Last year, you told Kaiser that they weren't
20 spending enough, so you hit them with a \$45 per member,
21 per month surcharge. This year they said, okay, we'll
22 spend more. You said not good enough, so you're going to
23 hit with a \$68 per member, per month surcharge. This
24 Board has deliberately adopted a policy that says the high
25 cost inefficient plans we will subsidize your business

1 by -- and help you grow it by subsidizing your members.
2 And you're telling low-cost, high-control plans, we're
3 going to punish your business by hitting your subscribers
4 with a surcharge and using that to subsidize the high cost
5 plans.

6 Now, it's even worse. You're having the HMOs
7 subsidize the PPOs. You criticized Kaiser for coming in
8 with a 8.16 percent increase. And you talked about how
9 terrible that was. The PPO is coming in with an increase
10 that's a hundred -- over 150 times that much and your
11 reaction is, oh, we better subsidize them.

12 Encouraging the growth of expensive health plans
13 is not going to lower costs. If you advocate and believe
14 that these policies actually will lower cost, then either
15 you're fools, your economic well-being depends on not
16 understanding, or you're on the take.

17 I urge you to reject these rates. And one other
18 thing, I want a Lamborghini for the price of a Jetta.
19 They're both cars. In fact, they're both Volkswagen
20 products. You're significant shareholders. You should be
21 able to make that happen for me.

22 Thank you.

23 PRESIDENT TAYLOR: Okay. Thank you.

24 We have public comment on the phone for this item
25 as well. Anybody? Susan, is that you?

1 SUSAN FORRER: Yes, Madam President. We have
2 Larry Woodson from CSR regarding health rates.

3 PRESIDENT TAYLOR: Alright. Thank you.

4 SUSAN FORRER: Go ahead, Larry.

5 LARRY WOODSON: Yes. Can you hear me okay, Madam
6 Chair?

7 PRESIDENT TAYLOR: Yes, we can.

8 LARRY WOODSON: Okay. Good morning. Larry
9 Woodson, California State Retirees. Madam Chair, members
10 of the Board. Thank you for the opportunity to comment.
11 I'm unable to be there in person this year, but I
12 appreciate that this meeting is webcast and we can comment
13 by phone.

14 Glad to see some downward movement in two of the
15 plans. But it's very disappointing that Kaiser and
16 UnitedHealthcare, in particular, are retaining their same
17 high increases. It's just not acceptable. I would again
18 point to UnitedHealth whose parent company UHG made \$16
19 billion in profits last year. And their latest quarterly
20 profits were just reported as extremely high. As I stated
21 in my comments in June, they ought to be reducing premiums
22 rather than increasing.

23 I want to shift my comments slightly to address
24 something that will affect rates -- Medicare rates in the
25 future, and that is the ACO REACH, which is a concern to,

1 as you know, CSR and many health advocacy organizations
2 and government bodies throughout the country. And I did
3 send all Board members, and CEO Frost, and the Health
4 Benefits Director Moulds an email Sunday afternoon with a
5 written report on my research and analysis of the 2023
6 REACH ACOs that CMS approved. There are 132 nationwide,
7 27 in California. That means that thousands of CalPERS
8 retirees have been moved into REACH without their prior
9 knowledge or consent. Medicare plans for these ACO
10 beneficiaries are now managed by for-profit companies,
11 many of which are PE companies and -- private equity, who
12 as you know have the sole mission of maximizing their
13 profits.

14 And I'm sure that most of you haven't had time to
15 read my report, due to all the issues before you, but I
16 hope that you find time to read it soon. I focused my
17 research on the 27 California ACOs. And what I found is
18 that shocking lack of compliance with CMS requirements.
19 ACO website is full of outdated information and lacking
20 transparency for beneficiaries, some not even referring to
21 the ACO program. And most seem to designed to promote
22 their companies to providers -- in spite of this to
23 providers.

24 In spite of Liz Fowler's assurances to you that
25 the ACO applicants were carefully screened, that does not

1 appear to be the case. In conclusion, if you read the
2 report, CSR hopes that you will, at a minimum, put a topic
3 for discussion on your next PHBC agenda to consider asking
4 President Biden to terminate the program. It appears that
5 Assembly Joint Resolution 4, which has passed the State
6 Assembly and should easily pass the State Senate asking
7 Biden to terminate the REACH Program will go forward.

8 Hopefully, this Board will choose to do the same.

9 After voting on premiums, if any of you are so
10 inclined to move this --

11 PRESIDENT TAYLOR: Mr. Woodson, you are out of
12 time. Mr. Woodson, you are out of time.

13 LARRY WOODSON: Okay.

14 PRESIDENT TAYLOR: Thank you though.

15 LARRY WOODSON: I hope you can agendize this.
16 Uh-huh.

17 PRESIDENT TAYLOR: Thank you. Bye-bye.

18 LARRY WOODSON: Thank you.

19 PRESIDENT TAYLOR: Okay. So I have two more in
20 the room. First is Maureen Thompson to come up and then
21 we have -- from CSR, and then we have Elnora Fretwell from
22 CSR as well. So Maureen, and you have three minutes.

23 MAUREEN THOMPSON: This is better for me. Thank
24 you very much, Board members. I am the new Chapter
25 President of Chapter 36. We cover Santa Cruz, San Benito,

1 and Monterey counties. In Monterey County, we have four
2 hospitals, a small one in Kings City, CHOMP, Community
3 Hospital of the Monterey Peninsula, up the hill there from
4 where we're at, and then we have two in Salinas. Where I
5 live in Soledad, it's 30 miles one way to my doctor's. I
6 am very concerned about the PPOs, because even though I
7 have Anthem Blue Cross Platinum, there's -- and I have
8 medical insurance from my dead husband, and Medicare, it
9 still costs a lot of money.

10 I am concerned that forcing us -- I've lived in
11 this county since 1981. There's only been one HMO in
12 Monterey County and it didn't last long. We were all
13 required -- as I was a teacher, I was required to be part
14 of it. So please pay attention to the PPOs, because there
15 are a lot of people who have no other access to health
16 care and confining us to doctors is very difficult. I've
17 had a couple doctors retire.

18 Thank you very much.

19 PRESIDENT TAYLOR: Thank you.

20 Elnora.

21 ELNORA FRETWELL: Elnora Fretwell, executive
22 statewide President for CSR.

23 Now, I'm not educated well on some of this
24 subject, but I know the premiums are high. I don't know
25 if -- and I hear that, you know, Jose say he don't like

1 what's going on. He don't like it, but he's voting for
2 it. I don't know if you say no to Kaiser now where we end
3 up at. I don't know if that can happen. If we say no, we
4 don't want none of this where do our members go, who do
5 they see? So that may be a bigger background to explore.

6 But I'm asking you since today you know this --
7 when we come up again in a couple years, maybe you start
8 now looking for other hospitals and not doing them, and
9 saying what's what, because I think you might be in a bind
10 right now - I'm not sure, because I don't know - that you
11 have to say yes to something that we don't like.

12 So if you can start now saying, you know, well,
13 maybe forget you Kaiser, Unitedcare, we're going to do you
14 anymore and do something for other hospitals that going to
15 do best for your members, you know, right now, and do
16 that. So I asked you to look in -- look into that for our
17 members because this is high. I heard about the
18 thousands, 2,000 for the PPO people. And I know that's
19 going to -- you know, that's going to hurt them. So like
20 I said, I don't know if you're in a bind right now and you
21 have to say yes, because if you say no, we have no doctors
22 nowhere to go. I'm not sure, because I don't know the
23 process. But I'm asking you please for the next time it
24 comes up, don't pick these hospitals. Try something --
25 start now trying something else better for the members.

1 Thank you so much.

2 PRESIDENT TAYLOR: Thank you, Ms. Fretwell, I
3 agree. I do know, Rob, if you want to kind of expand on
4 it a little bit, I -- when we're done here, I have a phone
5 call I have to take -- just the work that went into this
6 and why we've kind of settled where we're at. I'm not any
7 more happy than anybody else on these rates. I just
8 realize Yvonne is waiting to talk, so -- yeah, so it --
9 when -- let me take Yvonne and the phone call.

10 BOARD MEMBER WALKER: Rob can go and the phone
11 call. I can wait.

12 PRESIDENT TAYLOR: Okay. Oh, and to Don. You
13 want to go ahead?

14 CHIEF HEALTH DIRECTOR MOULDS: Yeah, I'm happy
15 to -- you know, I think the last comment was a good
16 comment. And this is a difficult year, as you know.
17 There are a lot of things going on. The underlying
18 challenge is medical inflation, which is pushing all rates
19 higher. We have some rates that, considering the high
20 level of medical inflation, look pretty good this year,
21 and two rates in particular that are outliers and look
22 very bad. And the challenge is that we have exposure -- a
23 lot of exposure to both of those sets of rates. So one is
24 the Kaiser rate of course. We have half of our HMO
25 members in Kaiser and the other one is our PPO.

1 And part of the high rate in our PPO is the fact
2 that we're having to work aggressively to replenish the
3 reserves that we lost in 2021 because of the experience
4 coming out of COVID, so that adds four and a half percent
5 to that rate. The Kaiser rate came down a lot. We worked
6 very hard with Kaiser to bring that rate down. It's still
7 high. We have deep concerns about the long-term medical
8 trend in Kaiser and will be working -- have been working
9 and will be working with Kaiser closely to try to effect
10 changes in the opposite direction going forward. You're
11 going to see the high Kaiser rates not just in CalPERS,
12 but in the rates across the state.

13 So it's not a good year. It's certainly not been
14 a good year for us. These are the best rates that we --
15 that we could come up with. There are not improvements
16 out there that we see in our own analysis. Remember that
17 we do our own buildup and we do not disagree with these
18 rates based on the medical trend that we're seeing and the
19 pharmacy trend. We think that there's a lot of room for
20 improvement on the medical trend.

21 As we've talked about in the past, we're doing
22 much better on pharmaceutical rate trend than we have
23 historically. We're doing better than anybody in the
24 market. We can say that with a high level of confidence.
25 Medical trend continues to be a challenge. So that is,

1 that will be a challenge not just this year, but in the
2 future. And so it's something that we're going to need to
3 be innovative about in our approach. We have the PPO
4 reprocurement coming up. We're looking at a lot of novel
5 approaches to bring down costs in the PPO. We're excited
6 to bring them to you and to talk with the stakeholders
7 about their implications, but we're optimistic that we
8 have some tools to address this going forward.

9 PRESIDENT TAYLOR: Thank you, Mr. Moulds. I know
10 that our staff is working really hard on our health care
11 rates. It's difficult. We had this discussion about the
12 one risk pool and what we have to do, but also about
13 Kaiser. And it's tough, because most of our members are
14 in Kaiser, so we do appreciate the work you guys do on
15 that.

16 Ms. Walker, before I take the phone call. Go
17 ahead.

18 BOARD MEMBER WALKER: Thank you, Madam President.
19 So I want to say from the beginning, I appreciate all the
20 work that has gone into this. I don't think we fully
21 appreciate the commitment that Don, Rob, and the rest of
22 the staff have to trying to lower rates. I will say that
23 we have to think of, and I don't know how it's possible,
24 but we have to think of a different way.

25 I would -- if it's -- if we're just negotiating

1 rates, we will always be in this position, so we have to
2 figure out what are the other factors that impact health
3 care costs and how we can best weigh in to serve the --
4 our constituency other than just rates -- just negotiating
5 rates. And I would welcome that conversation trying to
6 figure it out. I do think that the Health Benefits
7 Committee needs to meet more regularly, because I mean
8 it's hard to just --

9 (Applause).

10 BOARD MEMBER WALKER: -- to meet for this as
11 we're, you know, coming on. You're always going to be in
12 a sucky place, right? When I was President of Local 1000,
13 we had shifted from just beating up on CalPERS when the
14 rates came and were beating up on the health care
15 companies, right, and we saw some movement from Kaiser.
16 So we've got to figure this out with our stakeholder
17 groups, right, on the -- what we're doing how we're doing
18 it. I think it's unfair to hold our staff accountable to
19 rates, because believe me if they had the option of coming
20 in with single digit rates, they would be dancing in the
21 room and slapping them on the table, and be happy for
22 everybody that have that, but they don't necessarily have
23 that option.

24 And my final thing I want to say is I don't
25 believe \$1,500 is a modest benefit design change. I think

1 it's a major benefit design change.

2 (Applause).

3 BOARD MEMBER WALKER: I spoke last time. I do
4 think -- I am opposed to the motion on the table. I do
5 think that we should go for the two-year phase-in with no
6 benefit changes. This whole thing, whether it's two
7 years, three years, it is -- it's a -- it is -- it's a
8 hard decision, right? And so -- but I just think \$1,500
9 is huge. And I don't know -- I don't feel like we -- and
10 I appreciate the work that's gone in from the last meeting
11 to this one to try to bring some answers, but I still
12 haven't gotten -- I still don't feel comfortable knowing
13 the reasons why you didn't -- even if they've gone out,
14 why? It could be that, you know, if it's cancer -- their
15 cancer doctor, like that might be the first doctor they
16 went to and that's the doctor they're counting on to keep
17 them alive, right? And they're not really con -- they're
18 not really -- It doesn't cross their mind to think about,
19 well, maybe I can go to somebody else and it will be
20 cheaper, you know.

21 Personal story. When I was younger, my daughter
22 had an accident, cracked her skull in three places, had to
23 be life flighted to Children's Hospital in San Diego,
24 right? So all of the costs that came up, right, they had
25 to -- the paramedics came, they had to transport her to

1 the life flight. Life flight was not covered by
2 insurance, so that was a cost. Checking into Children's
3 Hospital, you had to go through the Sharp emergency room
4 before walking down a hallway to Children's. You were
5 charged for both. The neurologist that came was not on
6 Children's staff, and Children's Hospital is great,
7 because they're free, but the neurologist was from La
8 Jolla. And when they came to tell me what they needed for
9 my daughter, I didn't ask are you in-network, am I going
10 to have to pay other costs? It took me seven years, seven
11 years to pay off that medical bill.

12 So it's not -- it's never -- and I was employed.
13 I was in the Marine Corps and they should have covered
14 most of it and they didn't. So, you know, it's -- it
15 might seem small and it might seem like we're just
16 impacting, you know, a few people, but the impact on a few
17 people is a major impact on them. It is not a small
18 impact. And the impact that it's going to have on their
19 lives is not a small impact. And for that reason, I'm
20 opposed to the motion and I'm more in favor of the
21 two-year phase-in with no benefit changes.

22 Thank you.

23 PRESIDENT TAYLOR: Thank you, Ms. Walker.

24 (Applause).

25 PRESIDENT TAYLOR: So I have three people on the

1 phone lines if we want to go ahead for the first one.

2 SUSAN FORRER: Yes, Madam President, we have
3 Elizabeth Tyler calling representing herself calling
4 regarding health rates.

5 PRESIDENT TAYLOR: Thank you.

6 ELIZABETH TYLER: Oh, thank you. Hi. My name is
7 Elizabeth Tyler and I work for Monterey County Children's
8 Behavioral Health.

9 And, you know, I guess the only comment I wanted
10 to say, because I don't know how things work at the level
11 at which you all are trying to operate, and I believe in
12 the motivation of trying to get the best possible rates
13 for your members. I believe in that. And at the same
14 time, it's almost inconceivable to me that an organization
15 as broad and as powerful as CalPERS is is accepting these
16 kinds of increases. I mean, it just -- it mystifies me
17 that there couldn't have been a stronger negotiation to
18 get to a better offer for our membership. That's really
19 all I wanted to say. This is going to directly impact how
20 I live my life, how I live my life with my family. It's
21 going to directly impact, you know, when my husband, who's
22 a heart patient, goes to the doctor. I'm going to have to
23 think that over, because we've got a great cardiologist
24 and cardiothoracic surgeon, but maybe I need to change my
25 health insurance, because these rates are just going to be

1 prohibitive for me and my family. So just wanted to put
2 that out there for you all to think about.

3 Again, I'm proud to be a union member. I am
4 really -- have faith in your intentionality. And the
5 execution I feel in this instance could have been better.
6 And I agree with the previous speaker who said maybe start
7 working at it like right now for whatever is going to
8 happen two or three years from now and maybe that would
9 have a better result.

10 And thanks for your time and just so you know,
11 anytime anyone asks me, hey, do you have something you
12 want to say, it turns out I'm always going to say, yeah,
13 I've got something to say.

14 Thanks for you time today.

15 PRESIDENT TAYLOR: Alright. So we have a motion
16 on the table for accepting the health care rates with the
17 one risk pool.

18 Oh, Go ahead, Ms. Cohen.

19 BOARD MEMBER COHEN: Good morning, everyone.

20 Mr. Moulds, you said something that kind of
21 struck a chord with me. And I was curious if you could
22 explain to me what drives medical inflation?

23 CHIEF HEALTH DIRECTOR MOULDS: So medical
24 there -- yikes -- many things that drive medical
25 inflation. General inflation is one of them, because when

1 you think about operating medical facilities, for example,
2 energy costs have an impact on medical costs. The cost of
3 things like materials like steel or plastic will have an
4 effect on medical costs. So it tracks to a certain degree
5 with general inflation, which last year ran at close to
6 eight percent. It's coming down now.

7 The other major consideration is labor cost. And
8 as general inflation comes up, increases, typically the
9 cost of labor will increase also. There are a bunch of
10 dynamics within medical costs that are unique to medical
11 costs, so issues like consolidation impact medical costs.
12 So we've seen over the last decade and a half in
13 California that there's been significant consolidation.
14 We have about a 30 percent spread in the difference in
15 costs of medical care in Southern California versus
16 Northern California. A lot of that has to do with the
17 fact that there are many consolidated markets in Northern
18 California as opposed to Southern California, where there
19 are much more competitive markets. So it's really a lot
20 of things.

21 It's tracked nationally. It does not track as
22 well in California. It's sort of after the fact tracked
23 pretty closely in California. But we're seeing --
24 nationally, the most recent figures I've seen in
25 anticipation of 2024 are about seven percent. California

1 is going to be higher this year for a number of reasons
2 including the Kaiser -- the Kaiser challenge.

3 BOARD MEMBER COHEN: Okay. Another question. I
4 think maybe this is for you, Rob, to the staff. What are
5 the alternatives? We reject this motion, we reject the
6 staff recommendation, where does that leave us?

7 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

8 JARZOMBEK: So if we were to -- if we were not to approve
9 the rates or approve -- or not to approve one of the
10 plan's rates, then that plan would no longer be available
11 to CalPERS members. And so then we would have to make
12 contingency plans on where those members would go. And so
13 that was going to be -- they would need to go some place
14 else to get their care.

15 BOARD MEMBER COHEN: And have you presented this
16 body alternative contingency plans for us to consider?

17 CHIEF HEALTH DIRECTOR MOULDS: We have not.

18 BOARD MEMBER COHEN: And for what reason?

19 CHIEF HEALTH DIRECTOR MOULDS: We've -- so the
20 contingency plans would in -- would include -- I mean,
21 we -- basically, what you would be doing is you would be
22 shrinking the options for CalPERS members. Conceivably,
23 they could go find alternative care, but in many
24 instances, they would have to leave an existing
25 relationship with a doctor or another provider, which is

1 challenging to their health. So I think, you know, in our
2 view, it is healthy for us to look at long-term which
3 plans we're contracting with and to consider dropping
4 plans that we think are inefficient plans. We dropped a
5 plan in the five-year procurement, for example. But to do
6 it in an abrupt way is hugely disruptive to people's
7 health care and has adverse health consequences.

8 BOARD MEMBER COHEN: Have you studies, I guess,
9 you know, if -- actuarials at the table, Scott, that talks
10 about smoothing, right? Have we -- have you looked at --
11 or reviewed a plan or a strategy to shift us away from the
12 more costly plans and into something that is more
13 affordable for our members that isn't abrupt, but in a
14 thoughtful measured manner?

15 CHIEF HEALTH DIRECTOR MOULDS: Yeah. Yeah, we
16 have. So one of the things that we've done over the
17 course of the last three or so years is increased a number
18 of low-cost HMO options that we're aggressively leaning
19 into: so the Trio plan, which was approved three years
20 ago, which is a narrower network, lower cost HMO option;
21 Western Health Advantage, which is a low-cost option in
22 Northern California; Salud y Más, of course, in Southern
23 California; and then UnitedHealthcare's Harmony, which is
24 available now in Southern California and two Northern
25 California counties. We're looking to expand it into more

1 Northern California counties going forward.

2 So we've done a couple of things. One is lean
3 into those. And we're pushing the health plans as
4 aggressively as we can to get them in as many counties as
5 quickly as possible for two reasons, one is to give people
6 a low-cost option and the other is to put price pressure
7 on the plans that are not -- that are higher priced plans.
8 So when they have competition, economics says that it puts
9 pressure on them to try to be more efficient to compete,
10 because if they don't, they lose market share. So that's
11 one of them.

12 The other thing that we've done is we've added
13 EPOs, which are HMO-like entities in the rural counties
14 that are -- that previously had only the PPO available.
15 So one of the downsides to the PPO product is the
16 cost-sharing for our members is significantly higher than
17 in the HMO. So the actuarial value of our HMOs is about
18 97, 98 percent. It's in the low 90s and the 80s for the
19 PPO product, and that's because when you go to a doctor,
20 you pay more. So the premium is not -- the
21 premium-to-premium isn't the only comparison. The other
22 comparison is the out-of-pocket costs. So we now have an
23 EPO or an HMO option in every county in California as of
24 last year, which is we think another important way for our
25 members to have choice and in some places lower cost

1 choices.

2 BOARD MEMBER COHEN: You said aggressively
3 leaning in to some of these alternative plans. What does
4 that look like? I mean, are you setting it or are you --
5 you -- some of the rural counties. What does aggressively
6 leaning in mean or look like?

7 CHIEF HEALTH DIRECTOR MOULDS: So it means the
8 Board has approved -- the Board has approved them. Every
9 year in our rate negotiations, we talk about -- we ask
10 them or in some cases insist on them expanding into
11 additional counties. So traditionally, HMOs -- all the
12 health plans have been very enthusiastic about going into
13 Southern California where costs are low and margins can
14 potentially be high. And we've leveraged entry into those
15 markets with a commitment to expand in the north as well.

16 Sorry about that.

17 Yeah, I'm afraid if I pull it too close, then I'm
18 going to rip everything out of the -- but I guess I should
19 just lean into it.

20 Yeah. So in our negotiations with them, we will
21 ask them to move into areas that are harder areas. Two
22 good examples of this in the last few years, we're
23 bringing the Trio product into Monterey here, which is one
24 of the low cost HMO options and we think critical for
25 Monterey where costs are extremely high, and into Santa

1 Barbara, which is another area where competition is a
2 challenge and having a low-cost HMO is really critical.

3 In the negotiations over the five-year contract,
4 we were able to secure commitments to go into many
5 Northern California counties that previously had very
6 limited lower cost HMO options.

7 BOARD MEMBER COHEN: Thank you very much. And
8 CalPERS is a big deal. And I would imagine in the
9 marketplace, we -- the decisions that we make and the
10 decisions that we do not make will have an -- have an
11 impact. What has been our most significant bargaining
12 chip in trying to get these rates reduced? What is --
13 what was the strategy? And again, this is may have
14 already been presented to this body. My apologies. I
15 just need --

16 CHIEF HEALTH DIRECTOR MOULDS: No. It's a good
17 conversation to be having. CalPERS is the second largest
18 group purchaser in America, the largest one in California,
19 so on the -- on the commercial market. And when -- if you
20 were to ask for sort of a single thing to point to as our
21 advantage, it is our size. We are a very important
22 partner for a lot of these health plans. Not being able
23 to market products to sell their products to our members
24 is -- sorry, did it again. There -- is a problem for
25 them.

1 So it's -- so we're judicious about the health
2 plans that we contract with, and we push them to do things
3 that are good for our members when they -- when we do
4 contract with them.

5 BOARD MEMBER COHEN: So if this plan said no
6 Thank you, again to the motion that was being presented
7 today, what do you think the effects would be, the
8 ramifications in terms of the greater marketplace?

9 CHIEF HEALTH DIRECTOR MOULDS: So it would have
10 a -- so --

11 BOARD MEMBER COHEN: Would it -- would it force
12 Kaiser to come back, and negotiate, and say, okay --

13 CHIEF HEALTH DIRECTOR MOULDS: So we --

14 BOARD MEMBER COHEN: -- we made a mistake, we
15 actually can lower?

16 CHIEF HEALTH DIRECTOR MOULDS: So we have been
17 negotiating with Kaiser for many months now and their
18 rates dropped from close to 16 percent as a raw rate
19 before risk adjustment to a rate that was a little bit
20 below 10 percent. So they came to the table. It was a
21 tough conversation. We've had other tough conversations
22 about the medical costs and the trajectory going forward.
23 We are going to have another tough conversation with them
24 next year -- and between now and next year. You know, it
25 would have a devastating effect on Kaiser to not have

1 CalPERS in their portfolio. We are, I believe, their
2 largest client it. It would be devastating, in my view, for
3 our members too.

4 One of the unique aspects of Kaiser is that
5 Kaiser is the only way of getting to see Kaiser providers.
6 And so we have families in CalPERS who have pediatricians
7 who are Kaiser pediatricians, and primary care providers
8 who are Kaiser primary providers. Every one of those
9 nearly half a million CalPERS members would have to go out
10 and find a new doctor and a new provider, health care team
11 in the open market. It would be challenging to do that in
12 the environment we're supply is tight and it would be
13 disruptive to those relationships. So it's -- it is -- it
14 is genuinely a difficult spot for both parties.

15 And that was part of the conversation that we
16 had, of course, during the negotiation, but it is -- if
17 Kaiser were to become over time too expensive for CalPERS,
18 my strong recommendation -- and we just couldn't afford Kaiser
19 going forward, my strong recommendation would be to
20 gradually make changes not to do something in a single
21 year by essentially throwing them out and asking our
22 members to go find something else.

23 BOARD MEMBER COHEN: So based on kind of my rough
24 analysis -- I don't have a lot of staff around me helping
25 me inform my decisions here, but it looks like that's the

1 trajectory that we're going in -- at some point, we may
2 not be able to afford Kaiser.

3 CHIEF HEALTH DIRECTOR MOULDS: I will say this
4 that, I am an optimist by nature, which some people read
5 as naive, but I am optimistic that we can get there over
6 time with Kaiser. Kaiser has a long track history of
7 being an efficient provider, being a low-cost leader as
8 well as a high-quality leader.

9 BOARD MEMBER COHEN: But Kaiser also has a
10 reputation of being very difficult to work with. You
11 think about the nurses, you think about the techs, they're
12 constantly going on strike for better wages, more fair
13 work schedules. So I don't know, I -- I, too, consider
14 myself to be optimistic, but I don't know if I'm that
15 optimistic on the direction of Kaiser.

16 There's been a leadership change since Bernard
17 Tyson has passed away, and I think that that has been a
18 loss that has injured Kaiser's overall ethos in the space
19 that they occupy. And I think what really concerns me is
20 that -- well, actually, the decisions that we make today,
21 I would imagine are going to have an impact on your
22 negotiations next year and future ones for that matter.

23 So how do we begin to stand up for ourselves and
24 say, you know what, we disagree with these -- with these
25 fee increases, recognizing that we have -- they need us

1 and we need them.

2 CHIEF HEALTH DIRECTOR MOULDS: So we have done a
3 good amount of that in getting to where we get. I
4 recognize that these are still extremely high rates, but
5 we pushed back very hard on the initial rates and worked
6 intensely with Kaiser, as I said, for many months to get
7 to where we are, which is not as -- not where we want to
8 be, but much better than where we --

9 BOARD MEMBER COHEN: Where we started off.

10 CHIEF HEALTH DIRECTOR MOULDS: -- where we
11 started off.

12 BOARD MEMBER COHEN: But what if we started off
13 our -- they started off the conversation negotiation
14 artificially high with an effort to try to get us --

15 CHIEF HEALTH DIRECTOR MOULDS: Well, we do -- we
16 build up our rates independently, so we -- so we do, as
17 part of the rates process, and this is -- this is new
18 since 2019, but we completely independently build up the
19 rates based on -- so we have access to all the Kaiser --
20 all of the claims for all of our health plans, including
21 Kaiser. And Emily Zhong, who's sitting in the front row
22 who is our lead Health Actuary and is fabulous, works up
23 with her team completely independently of Kaiser before we
24 go into the negotiation where they think Kaiser should be
25 based on a combination of past experience and future

1 projections about medical trends, so the inflation factors
2 that we talked about.

3 Our buildup rate within CalPERS is extremely
4 close. It's essentially identical to where Kaiser is now.
5 As I said, we have deep concerns about the medical trend,
6 but we do not feel like this is a rate that is -- that is
7 excessive, given what they are actually spending. We just
8 think that they need to be spending less.

9 BOARD MEMBER COHEN: Final question, have -- has
10 a survey been conducted of our plan members that are
11 Kaiser participants?

12 CHIEF HEALTH DIRECTOR MOULDS: We conduct a
13 survey every year of all of our members and then we -- and
14 then we break them out by plan as well.

15 BOARD MEMBER COHEN: And was the question asked
16 if rates increase will you continue to stick with Kaiser?

17 CHIEF HEALTH DIRECTOR MOULDS: We did not ask
18 that question. We have done -- we have partnered
19 independently with -- with an economist at Cal named Ben
20 Handel, who looks at price sensitivity and the prices at
21 which people will change. And in general, CalPERS members
22 are the term, in health policy circles, is -- are
23 extremely sticky, which means that they tend not to leave
24 their existing plans. Kaiser members are much more sticky
25 than even our other members.

1 And the reason comes back to this issue that we
2 talked about earlier, which is that when you leave -- if
3 you leave -- if you go from UnitedHealthcare to Anthem,
4 for example, you could conceivably keep exactly the same
5 care team. So if you're in -- if you're in Sacramento at
6 UC Davis, you can see the same group of doctors and nurses
7 with a different health plan, so it's not a big change.
8 If you leave Kaiser and go to United or Anthem, you have
9 to give up those relationships. And that is a really
10 daunting prospect for a lot of our members, and it is
11 also, generally speaking, not good for your health.
12 Continuity of care and an ongoing relationship with
13 someone who knows you deeply and understands your health
14 issues is hugely beneficial to your health.

15 BOARD MEMBER COHEN: Thank you very much. Thank
16 you.

17 PRESIDENT TAYLOR: Great questions.

18 I have Ramón. I have David. I just wanted to
19 ask a quick question myself. And I think we've asked this
20 before, Don, we tend to focus on the insurance side to try
21 to contain costs. Have we worked with the insurers to
22 work on the providers, because the medical -- inflation is
23 coming from the providers. Pharmacy inflation is coming
24 from our benefit -- pharmacy benefit managers, right?

25 Once upon a time, a long time ago, before I

1 started on the Board, we had like three HMOs. And it
2 seemed like costs were not well contained even then,
3 right, because we thought we would contain them by keeping
4 it smaller. So then we opened it up to however many we
5 have now. All I -- I don't see how we're not including,
6 and I know that that's not our purview, but how do we make
7 this our purview, right, to see if we can control those
8 costs?

9 CHIEF HEALTH DIRECTOR MOULDS: It's -- so it is
10 our purview and we do do it sometimes. We do it
11 selectively. So part of what we delegate to our health
12 plans is our -- are those relationships and securing high
13 quality, low cost provider contracts. There are numerous
14 instances where we go in and micromanage for lack of a
15 better term those relationships. We're actively having
16 that conversation with Anthem and their relationship with
17 some of the higher cost providers on the PPO side as we
18 speak, because we think that is one of the tools that we
19 need to more aggressively use to bring down PPO costs.

20 PRESIDENT TAYLOR: Well, one of them was I think
21 we did take a stand on the PPOs, which was getting rid
22 of --

23 CHIEF HEALTH DIRECTOR MOULDS: Yeah, we're --
24 we're not talking about the specifics, but, yes, we've
25 been talking about eliminating some very high-cost

1 providers from the PPOs. The -- two examples of where we
2 did that are again Monterey and Santa Barbara. So two of
3 the highest hospital cost counties in the state, we worked
4 with an insurer with the -- with Trio again in their entry
5 to transition as much out of those hospitals as possible
6 and into ambulatory sites of care, where quality is as
7 good or better, and where costs are significantly lower.
8 So that's another way that we put pressure on high-cost
9 providers.

10 We look to move people out or provide
11 alternative. Our reference pricing program is another
12 great example of that, where we identify the high-quality,
13 low-cost provider and bring cost sharing to close to zero
14 for our members who choose to use those and expose them to
15 more cost sharing when they go to lower quality, higher
16 cost sites of care. So those are some of the ways that we
17 both put pressure on those relationships. And then we do
18 actually go in and -- in many cases, and say, no, that's
19 not good enough. One of the challenges is that the
20 highest cost providers are often the only providers in an
21 area. And so this is the harm of consolidation that I
22 alluded to when I was speaking with Ms. Cohen, that, you
23 know, when we get down to a situation where there's a lack
24 of competition, it's very hard to put that kind of
25 pressure on a provider, because there is really just no

1 alternative for our members.

2 PRESIDENT TAYLOR: So -- and then, of course, we
3 still have the out-of-state workers and retirees, but I'm
4 more concerned about the workers that are out of state,
5 where they only have the choice of the PPO. And I assume
6 we continue to put pressure on the providers every year,
7 correct, as -- to the best of our ability?

8 CHIEF HEALTH DIRECTOR MOULDS: We do.

9 PRESIDENT TAYLOR: Okay. And so we just -- I'm
10 going to move on, so we're dealing with health care rates.

11 Ramón, go ahead.

12 BOARD MEMBER RUBALCAVA: Thank you, President
13 Taylor. Yes, I want to commend Controller Cohen, and also
14 the colleagues here, and the public testimony about
15 expressing the correct questions and expressing the
16 frustration we have over the situation on affordable and
17 accessible rates.

18 I also wanted to add to Mr. Moulds' comments,
19 CalPERS has done some innovative things, I think, since I
20 got on the Board. One of them is very recent is where we
21 try to narrow the scope of bargaining by ensuring that the
22 rates were initially submitted are appropriate, meaning
23 it's close to justified as possible. And we do that by
24 having the -- their plan actuary for various carriers
25 signed off -- attest that it was basically actuarially

1 appropriate. So there's not that big come in high, come
2 in low. And that's why we -- we were happy to get some
3 movement from Anthem, but the other ones where it's hard
4 to do. So that's one thing I think.

5 The other one was alluded to, which is
6 introducing narrow network, high-quality networks like
7 Blue Shield Trio and UnitedHealthcare Harmony. Those
8 happened very recently and I'm glad those are coming in,
9 and I'm glad they're expanding who want to expand.

10 But I did often want to speak to Kaiser. And one
11 thing that was Mr. Moulds said is Kaiser we see it as an
12 efficient provider, which is true. And HMOs tend to be
13 more efficient, because of managed care, and primary care
14 physician, and they can track your progress. But I think
15 two things has to be said here.

16 One is Ms. Controller Cohen alluded to it, the
17 previous CIO for Kaiser had made a public pledge that he
18 wanted Kaiser to be the lowest priced HMO. I don't think
19 that's still there. But the other thing though is that we
20 are doing different things to our PPO arena. So we're
21 trying to add a small measure of, I don't want to say
22 managed care, but directing people to choose a primary
23 care physician. There's incentives to -- because we care.
24 And that's the other thing I think is very important. We
25 care about the outcomes, the medical outcomes, not just

1 choice, where people can go here and there, but outcomes
2 where the health is coordinated.

3 And I think today we're going to hear some
4 presentations about evidence, medical -- I'm not sure of
5 the term, but health population and what's the correct
6 evidence as to what -- how to do outcomes and how to --
7 how to address comorbidities with when you have somebody
8 reporting to their doctor, but they can also indicate
9 depression or other co-morbidities, so they can --
10 everything can be addressed. So I think those are some of
11 the things that I'm proud of that -- besides the data
12 warehouse that we talked about, that we can build up the
13 rates on, that we're moving forward to.

14 It's a complex situation and I'm just glad we
15 have the staff here that can provide some of the guidance
16 and some of the experts outside of this room that we
17 contract with, like whole things about what is -- what is
18 working, what isn't, and this whole thing about this --
19 we're struggling with what is a right risk mitigation
20 strategy, but I think we're getting there, because we want
21 to reward people for the quality of care not necessarily
22 whether they can reward them for attracting the young and
23 invincible to don't go to the doctor, but they can make
24 big profits on.

25 So I think we have to balance out the risk pools.

1 And I think that's something that we're doing very well.
2 Nonetheless, there's a lot of frustration, and justifying
3 so, because the rates are the way they are. And
4 unfortunately, that's the system we're dealt with, where
5 we have insurance carriers that do not necessarily provide
6 the health. They contract with medical groups. And so
7 the same medical groups, the same doctor may be -- will
8 contract with more than one medical -- with more than one
9 insurance carrier, but that's what we're dealing with, you
10 know. So thank you. I think I spoke too much, Ms.
11 Taylor, so thank you.

12 PRESIDENT TAYLOR: You know what, Mr. Rubalcava,
13 I appreciate your knowledge and sharing that with us.

14 Don, really quick before I move on to David. I
15 remember two months ago, I think, May that we had talked
16 about cutting off new member access to Kaiser. And we
17 decided -- I don't know if you want to talk about that a
18 little bit. We decided against that as a cost-cutting
19 measure.

20 CHIEF HEALTH DIRECTOR MOULDS: I mean, the -- so
21 it would be less of, I think, a cost-cutting measure and
22 more of a --

23 PRESIDENT TAYLOR: Punitive measure.

24 CHIEF HEALTH DIRECTOR MOULDS: -- punitive
25 measure.

1 PRESIDENT TAYLOR: Yeah.

2 CHIEF HEALTH DIRECTOR MOULDS: The challenge is
3 that -- well, there are two challenges that are
4 significant. The first is that typically our youngest and
5 healthiest members are our newest members. And because
6 CalPERS members are sticky, when they choose a health
7 plan, they tend to stay with that health plan. If we were
8 to do that, we would have -- we would significantly change
9 the risk pool for Kaiser, which would -- which would
10 immediately and over time make it even more challenging
11 for them to come back down to earth.

12 The other problem is that in our retention and
13 recruitment of public agencies, many of them come to us
14 because we offer Kaiser. And so it would -- in talking
15 with our folks who work with the public agency community,
16 they expressed extreme reservations about both the ability
17 to retain public agency members and certainly to recruit
18 any new public agency members if we were to cutoff Kaiser
19 for new members.

20 So it was -- you know, it's a -- I think at the
21 end of the day, it would be a statement, but it would have
22 certainly detrimental effects on our Kaiser rates and on
23 the PA side for us.

24 PRESIDENT TAYLOR: So ultimately, it could impact
25 the Kaiser rates negatively is what you're saying?

1 CHIEF HEALTH DIRECTOR MOULDS: Negatively and --
2 yeah, we did not recommend it.

3 PRESIDENT TAYLOR: Okay. Thank you so much.
4 David.

5 VICE PRESIDENT MILLER: Yeah. I guess I'll start
6 by saying I -- you know, I share everyone's frustration
7 with this, but I do support staff's recommendations at
8 this point. It's one of those kind I bite your lip and,
9 you know, deal with the currently reality.

10 But I have three things I want to touch on just
11 as ideas and thoughts. Theresa touched on one, which is
12 curtailing somewhat going forward with new members our
13 relationship with Kaiser. One of the things that kind of
14 strikes me is, you know, when -- in terms of this whole
15 price elasticity of demand kind of thing, where the
16 prices -- and we're having outside consultants suggest to
17 give us information on that.

18 I think, you know, asking our members might be a
19 good idea, you know, at what point, but we know they're
20 sticky. But knowing they're sticky also means putting new
21 members into that sticky situation aside from being, you
22 know, kind of posturing in a way. But it also, if we're
23 trying to promote things like Trio and Harmony, would seem
24 to be a real boon to have new people and whether it would
25 have to be done statewide or whether it could be done on a

1 geographical basis, maybe that is a strategy where there
2 are alternatives where they're going to be the sticky
3 alternative where new people go versus Kaiser. So
4 something, you know, a thought there.

5 All over the country, community hospitals have
6 been blinking out right and left. Some of them just blink
7 out and are gone. Communities don't like this trend. I
8 don't know that we like this trend. But certainly other
9 big health care organizations and private equity firms and
10 stuff love this trend. They're buying them up like crazy.
11 The rise of the community-based outpatient clinics
12 starting way back in the eighties with VA demonstrated
13 that this is a good way to deliver, especially routine
14 health care, but it also clearly is not the best way to
15 deliver a lot of specialty health care that's outside of
16 the scope of practice of a lot of these kind of
17 organizations.

18 And that's where PPOs can come in in a way that
19 it's not surprising that oncology is one of the things
20 that people go outside of network for, whether it be to a
21 high-cost provider that we don't like, like Stanford, or,
22 you know, Catholic Health Care West Center of Excellence
23 for Cancer in Bakersfield, things like that, but for
24 these -- you know, it's also not surprising that people go
25 outside of network especially at somewhere like Kaiser for

1 behavioral health stuff. I mean, just anecdotally, I talk
2 to a lot of people who have Kaiser, but who are getting
3 their behavioral health services from someone other than
4 Kaiser. And they're just eating the cost. They're just
5 paying on their own.

6 So those kind of things also are just kind of
7 beyond insurance kind of discussions about the quality,
8 and cost, and performance of our health care providers.
9 And, you know, I would suggest that perhaps if we're
10 looking for opportunities to, A, get under the hood
11 directly and learn more about this stuff, and B, look for
12 alternative investment opportunities, things like
13 community hospitals that are trying to hang on and the
14 communities want, might be somewhere that we look at
15 investing.

16 The long-term care industry is another industry
17 like that, where the margins are low, but they're very
18 attractive to private equity and we're interested in
19 private equity and we're interested in those kind of
20 services in health care where we would finally be under
21 the hood.

22 So just some crazy thoughts to finish off my day.

23 PRESIDENT TAYLOR: Thank you, David.

24 Okay. Frank, go ahead.

25 ACTING BOARD MEMBER RUFFINO: Thank you, Madam

1 President. You know, since the preliminary release of
2 these rates in June, the treasurer has received numerous
3 comments. And you can probably guess the comments have
4 not been positive, so to speak. And she does agree or
5 concurs with the idea that \$1,500 is not a modest
6 increase, by the way. She does agree or concur with the
7 -- that the \$1,500 is not a modest increase. It's, in
8 some cases a real hardship for some of our members.

9 But I wanted to ask, as was suggested by Director
10 Walker a minute ago, about the two years phase-in. I
11 would like to ask staff what would be the consequences --
12 or the adverse consequences of that?

13 CHIEF HEALTH DIRECTOR MOULDS: Yeah. That's a
14 good question. So the two-year -- the two-year phase-in
15 as Rob pointed out would increase HMO rates by two percent
16 instead of 1.2 percent for 2024. The net effect on
17 individuals with an HMO, so that's hundreds of thousands
18 of our members would be in the range of \$70 for an
19 individual up to about \$200 for a family. So that would
20 be -- that would be an impact that would be felt by almost
21 everybody in our HMOs. So it's -- so the -- you know, the
22 5,000 that Rob is talking about who hit the out-of-pocket
23 \$500 and \$1,000 threshold, some subset of those 5,000
24 would see additional cost sharing, but all hundred -- you
25 know hundreds of thousands of the other members will have

1 an additional 70 to 200 hundred dollars a year added to
2 their health care bill.

3 So it's a -- it's -- you know, there is potential
4 larger exposure to some subset of those 5,000 people, but
5 the rest of the HMO for -- members for 2024 would see that
6 70 to 200 now just in the interests of going one step too
7 far. We are talking about extending this out over three
8 years instead of two. So if you do this in two, we are
9 done in two, instead of three. So ultimately, it will be
10 essentially the same number, but this is a hard year for
11 rates and these are very high rates. And that 70 to 200
12 dollars is a lot to add on in a year like this.

13 PRESIDENT TAYLOR: Did that answer your question?

14 ACTING BOARD MEMBER RUFFINO: Yes. I'm trying to
15 understand the two years or the three, that's for the
16 future there, because that's not part of the motion.

17 CHIEF HEALTH DIRECTOR MOULDS: No, so that would
18 be the direct effect in 2024 -- for 2024 rates. So if we
19 went with the two-year phase-in, the effect on premiums,
20 out-of-pocket costs for the hundreds of thousands of
21 members who have an HMO, would be an additional 70 to 200
22 dollars.

23 ACTING BOARD MEMBER RUFFINO: Correct. And is
24 that part of the motion, Mr. Chair?

25 PRESIDENT TAYLOR: No.

1 BOARD MEMBER RUBALCAVA: Well, the Chair is
2 President Taylor, but --

3 PRESIDENT TAYLOR: It is not part of the motion.
4 It's the three-year phase-in with minor modifications --
5 or not minor modifications.

6 ACTING BOARD MEMBER RUFFINO: Okay. Thank you.

7 PRESIDENT TAYLOR: Yeah. Thank you. Alright,
8 Dr. Willis.

9 BOARD MEMBER WILLIS: Good morning. I just have
10 a brief question. Did the current CEO, Gregory Adams,
11 have input with the negotiation? If so, what was
12 specified?

13 CHIEF HEALTH DIRECTOR MOULDS: He was -- he was
14 not the individual we were negotiating with, but decidedly
15 part of the negotiations. So these were all brought back
16 to the Executive Committee at Kaiser and -- because
17 there -- we're their largest client. It's -- you know,
18 there were multiple consultations with them.

19 BOARD MEMBER WILLIS: So he was on board with it?

20 CHIEF HEALTH DIRECTOR MOULDS: I would -- I
21 cannot speak for him.

22 (Laughter).

23 CHIEF HEALTH DIRECTOR MOULDS: I can speak -- I
24 mean, he's the CEO of the organization and the
25 organization is on board.

1 BOARD MEMBER WILLIS: Okay. Thank you

2 PRESIDENT TAYLOR: Thank you, Ms. Willis.

3 So I think we've got all our questions from the
4 Board answered. We've got all our public comment and we
5 have a motion on the table.

6 Christina is gone. Kayla, can we do a roll call
7 vote, please.

8 Oh, where's Tuan?

9 Oh, there he is.

10 VICE PRESIDENT MILLER: A second.

11 PRESIDENT TAYLOR: We already had a second.

12 BOARD CLERK TRAN: David Miller?

13 VICE PRESIDENT MILLER: Aye.

14 BOARD CLERK TRAN: Controller Cohen.

15 BOARD MEMBER COHEN: No.

16 BOARD CLERK TRAN: Frank Ruffino?

17 ACTING BOARD MEMBER RUFFINO: No.

18 BOARD CLERK TRAN: Lisa Middleton?

19 BOARD MEMBER MIDDLETON: Aye.

20 BOARD CLERK TRAN: Eraina Ortega?

21 BOARD MEMBER ORTEGA: Aye.

22 BOARD CLERK TRAN: Jose Luis Pacheco?

23 BOARD MEMBER PACHECO: Aye.

24 BOARD CLERK TRAN: Kevin Palkki?

25 BOARD MEMBER PALKKI: Aye.

1 BOARD CLERK TRAN: Ramon Rubalcava?

2 BOARD MEMBER RUBALCAVA: Aye.

3 BOARD CLERK TRAN: Yvonne Walker?

4 BOARD MEMBER WALKER: No.

5 BOARD CLERK TRAN: Mullissa Willette?

6 BOARD MEMBER WILLETTE: No.

7 BOARD CLERK TRAN: Dr. Gail Willis?

8 BOARD MEMBER WILLIS: No.

9 PRESIDENT TAYLOR: Okay. The motion passed.

10 We will move on at this point. Thank you, Rob.

11 Let me see, where -- what time are we at.

12 We're a little behind.

13 J.J. JELINCIC: What was the vote?

14 PRESIDENT TAYLOR: Pardon me?

15 Six to five. Motion passes six to five.

16 I just want to move -- we're going to move on to
17 the 2024 State annuitant contribution formulas and
18 association plan premiums, which is kind of an actuarial
19 mess, but my people -- my research department at my local
20 would love to hear it. However, before we move on, I
21 just -- I think Don explained it, but not passing the
22 rates in July has a hugely detrimental effect. So I'm
23 thankful that we made this, because we might have to call
24 an emergency session if we didn't. But I don't know if I
25 need Don to repeat why it would be hugely detrimental,

1 because I heard a lot of people upset that we were -- that
2 we did pass it. So Don, if you can explain one more time
3 what the consequences to our members are if we had not
4 passed these rates.

5 CHIEF HEALTH DIRECTOR MOULDS: The consequence --
6 I mean, the consequences would -- are complicated, but
7 Essentially, we have to pass rates in order for them to
8 have health care.

9 PRESIDENT TAYLOR: So then the members may end up
10 with health care rates, because we didn't pass rates, if
11 they stayed in the same plan.

12 CHIEF HEALTH DIRECTOR MOULDS: These are our
13 con -- this is our contract with our health plans for 2024
14 to provide health care to our million and a half members.
15 If we do not pass the rates, they do not have access to
16 health care.

17 PRESIDENT TAYLOR: They do not have -- any access
18 to health care.

19 CHIEF HEALTH DIRECTOR MOULDS: Correct. If we
20 fail to pass rates, that's correct.

21 PRESIDENT TAYLOR: Okay. I just wanted to make
22 sure that people were clear on that.

23 Ms. Walker, go ahead.

24 BOARD MEMBER WALKER: Yes, Madam President. I
25 just wanted to be clear that I was not voting against the

1 rates. I was voting against the plan design changes. I
2 was not voting against merging the pools. I do believe we
3 should merge the pools, but I felt it should be two years
4 and not three.

5 (Thereupon a slide presentation).

6 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

7 JARZOMBK: Okay. So this is an information item, not an
8 action item on the 2024 State employer annuitant
9 contribution formulas and the association plan premiums.

10 This employer contributions for State annuitants
11 are based on the final health plan premiums you just
12 approved. The contribution amounts and premiums have been
13 provided to you and are also available on our website.

14 --o0o--

15 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

16 JARZOMBK: This table summarizes the State employer
17 annuitant contribution formulas that are described in the
18 agenda item. To calculate the contribution amounts for
19 100/90 Basic and Medicare formulas, as well as the 80/80
20 Basic formula, we use the premiums from the four largest
21 Basic health plans.

22 For the 100/90 Basic and Medicare formula, the
23 four plans with the most Basic members are Kaiser
24 Permanente, PERS Platinum, PERS Gold and Blue Shield
25 Access+. For the 80/80 Basic formula, the four plans with

1 the most Basic members are Kaiser Permanente, PERS Gold,
2 UHC Alliance, and Blue Shield Access+.

3 Then to calculate the contribution amount for the
4 80/80 Medicare formula, we use the premiums from the four
5 largest Medicare health plans. Those are PERS Platinum,
6 Kaiser Senior Advantage, UHC Group Medicare Advantage, and
7 the California Association of Highway Patrolmen Plan.

8 --o0o--

9 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

10 JARZOMBEEK: Based on your approval of the three-year
11 phase-in, here are the 2024 State annuitant contribution
12 amounts by formula and plan tier. For the 100/90 Basic
13 and Medicare formula, the single party State contribution
14 is expected to increase by about 11 percent. For the
15 80/80 basic formula, the contribution is expected to
16 increase about eight percent. And for the 80/80 Medicare
17 formula, the contribution is expected to increase about 10
18 percent.

19 --o0o--

20 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

21 JARZOMBEEK: We will skip slide 4 as it showed the amounts
22 under a two-year phase-in.

23 So now to the association plans. As a reminder,
24 CalPERS does not administer these plans and their premiums
25 have no budgetary impact or -- budgetary or financial

1 impact to CalPERS. The three associations are California
2 Association of Highway Patrolmen, or CAHP, California
3 Correction Peace Officers Association, or CCPOA, and Peace
4 Officer Research Association of California, or PORAC.
5 CalPERS does not negotiate the benefit designs for these
6 plans. Each association is responsible for ensuring that
7 their premiums and benefit changes are appropriate and the
8 reserve funds are adequate for their continued operations.

9 For next year, the only association benefit
10 design change is with CAHP. They're increasing the number
11 of chiropractic and acupuncture visits allowed from 20
12 visits per year to 30 visits per year.

13 --o0o--

14 HEALTH PLAN RESEARCH & ADMINISTRATION CHIEF

15 JARZOMBK: Here, we show the overall statewide weighted
16 average premium increases. For Basic, it's nine and
17 three-quarter percent and for Medicare it's just under six
18 percent.

19 For next steps, we will continue -- we will
20 communicate the contribution amounts and the association
21 premiums as part of our open enrollment communications I
22 walked through earlier.

23 This ends my presentation and I'm happy to take
24 any questions

25 PRESIDENT TAYLOR: Thank you, Rob.

1 Does the Board have any questions?

2 It does not look like we have questions. This
3 was an informational item. Do I have any comments on the
4 call or any -- okay. It doesn't appear I have any
5 comments. So, we are actually going to take a break. We
6 ended just about on time.

7 (Thereupon, the California Public Employees'
8 Retirement System, Board of Administration
9 meeting open session adjourned at 10:32 a.m.)

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CERTIFICATE OF REPORTER

I, JAMES F. PETERS, a Certified Shorthand Reporter of the State of California, do hereby certify:

That I am a disinterested person herein; that the foregoing California Public Employees' Retirement System, Board of Administration open session meeting was reported in shorthand by me, James F. Peters, a Certified Shorthand Reporter of the State of California, and was thereafter transcribed, under my direction, by computer-assisted transcription;

I further certify that I am not of counsel or attorney for any of the parties to said meeting nor in any way interested in the outcome of said meeting.

IN WITNESS WHEREOF, I have hereunto set my hand this 24th day of July, 2023.



JAMES F. PETERS, CSR
Certified Shorthand Reporter
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