

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
INVESTMENT COMMITTEE
OPEN SESSION

CALPERS AUDITORIUM
LINCOLN PLAZA NORTH
400 P STREET
SACRAMENTO, CALIFORNIA

TUESDAY, NOVEMBER 16, 2021
10:49 A.M.

JAMES F. PETERS, CSR
CERTIFIED SHORTHAND REPORTER
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APPEARANCES

COMMITTEE MEMBERS:

Theresa Taylor, Chairperson

David Miller, Vice Chairperson

Margaret Brown

Rob Feckner

Henry Jones

Fiona Ma, represented by Frank Ruffino

Lisa Middleton

Eraina Ortega

Ramon Rubalcava

Betty Yee

STAFF:

Marcie Frost, Chief Executive Officer

Dan Bienvenue, Interim Chief Investment Officer

Matt Jacobs, General Counsel

James Andrus, Investment Manager

Kelly Fox, Chief, Stakeholder Relations

Pam Hopper, Committee Secretary

Rob Patterson, Investment Manager

Arnie Phillips, Interim Deputy Chief Investment Officer

Greg Ruiz, Managing Investment Director

Tamara Sells, Associate Investment Manager

APPEARANCES CONTINUED

STAFF:

Mike Silva, Investment Officer

Anne Simpson, Managing Investment Director

ALSO PRESENT:

William Cunningham, Creative Investment Research

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CHAIRPERSON TAYLOR: I am calling the Investment Committee open session back into order. And since we recessed yesterday, I'm going to go ahead and just call roll for the formality of it.

Ms. Hopper.

COMMITTEE SECRETARY HOPPER: Theresa Taylor?

CHAIRPERSON TAYLOR: Here.

COMMITTEE SECRETARY HOPPER: Margaret Brown?

COMMITTEE MEMBER BROWN: Good morning.

COMMITTEE SECRETARY HOPPER: Rob Feckner.

COMMITTEE MEMBER FECKNER: Good morning.

COMMITTEE SECRETARY HOPPER: Henry Jones?

CHAIRPERSON TAYLOR: He's here somewhere.

COMMITTEE SECRETARY HOPPER: Frank Ruffino for Fiona Ma?

ACTING COMMITTEE MEMBER RUFFINO: Present

COMMITTEE SECRETARY HOPPER: Lisa Middleton?

COMMITTEE MEMBER MIDDLETON: Present

COMMITTEE SECRETARY HOPPER: David Miller.

VICE CHAIRPERSON MILLER: Here.

COMMITTEE SECRETARY HOPPER: Stacie Olivares?

CHAIRPERSON TAYLOR: Excused.

COMMITTEE SECRETARY HOPPER: Thank you.

Eraina Ortega?

1 COMMITTEE MEMBER ORTEGA: Here.

2 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

3 COMMITTEE MEMBER RUBALCAVA: Here.

4 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

5 Betty Yee?

6 Lynn Paquin for Betty Yee?

7 ACTING COMMITTEE MEMBER YEE: Here.

8 COMMITTEE SECRETARY HOPPER: Madam Chair, I have
9 Henry not yet in attendance, Stacie Olivares excused and
10 Shawnda Westly absent.

11 CHAIRPERSON TAYLOR: Got it. Thank you very
12 much. We still have a quorum.

13 So next item on the agenda is approval of the
14 November 16th, 2021 Investment Committee timed agenda.

15 COMMITTEE MEMBER BROWN: Move approval.

16 VICE CHAIRPERSON MILLER: Second.

17 CHAIRPERSON TAYLOR: Moved by Ms. Brown, seconded
18 by Mr. Miller.

19 All those in favor, say aye?

20 (Ayes.)

21 CHAIRPERSON TAYLOR: All those opposed?

22 Any abstentions?

23 All right. Motion carries for the approval of
24 the agenda.

25 We're moving -- we have information agenda items,

1 3. And so let's start with 3a. And am I starting with
2 Anne or Dan?

3 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I
4 can -- I can't kick us off briefly. Just good morning,
5 Madam Chair and members of the Committee. We're here as
6 you say for the continuation of yesterday's Investment
7 Committee, taking up two items being led out of our Board
8 Governance and Sustainability team under the leadership or
9 course of Anne Simpson.

10 The first item is a review of the Emerging
11 Manager Program and the second is the annual report on the
12 Responsible Contractor Program. For this first item, Anne
13 is here to walk us through, and you'll note that we have
14 several members of the investment team, including all of
15 the Managing Investment Directors joining us who weighed
16 in on the item as it went. This was definitely a team
17 effort under Anne's leadership, so greatly appreciate the
18 collaboration by Anne and the team. If there are
19 questions, we have plenty of people on hand to answer
20 those questions.

21 So with that, I will turn it over to Anne to lead
22 us through the item.

23 Anne, over to you.

24 (Thereupon an overhead presentation.)

25 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you

1 very much. And I know this is a rather strange way to be
2 talking to each other. I feel like we're all dressed up
3 with party masks or something like, you know, well
4 who's -- what's your spirit animal? But -- and we've also
5 got these little pads over the microphone. So if I -- if
6 I'm not clear, please wave a hand.

7 So just to echo Dan's introduction, I'd like to
8 say thank you to Clinton Stevenson, and Mike Silva, and
9 Nelson Da Conceicao in addition to the MIDs and their
10 teams as well who've really done so much to bring this all
11 together.

12 Now, I would say this presentation is really the
13 story so far. We're going to cover the scope and the
14 definitions, because there has been confusion at times
15 about quite what an emerging manager is and how this
16 connects to our broader agenda on diversity, equity, and
17 inclusion. And sometimes the two overlap and there's some
18 confusion. So we want to talk about that.

19 We also want to look back over the history. This
20 has been 25 years commitment for CalPERS and the
21 commitment to Emerging Manager Programs continues, but the
22 review process, which is the third point we'll cover, is
23 extremely important. And we'll say a little bit about how
24 we've gone through the review talking to our sister
25 pension funds, our advisors, Canyon, Legato, and

1 Grosvenor, who've been wonderful partners in this program
2 and given us such valuable advice, and also our
3 stakeholders and research that we've reviewed and we've
4 given you all of that in the Appendix, so that you can dip
5 in, if you're interested.

6 Then we're going to look at the question of
7 performance, which is quite complicated, because we're
8 really not measuring apples to apples. We're measuring a
9 whole bowl of fruit. We've got apples, bananas, grapes,
10 oranges, you name it, different programs measured and
11 defined over different periods of time. So the
12 performance question obviously is always important for
13 CalPERS, but getting a clean set of data and a clean line
14 of sight into where we've done well and where we can do
15 better, that's something that I think we've got more to do
16 on.

17 Then we're actually going to have an overview of
18 the three asset classes that have existing Emerging
19 Manager Programs, and then highlight the opportunities
20 that global fixed income and our new program Opportunistic
21 Strategies see. Then we're going to finish off, of
22 course, reflecting a little on some lessons learned in the
23 process of the review and the experience we've had to
24 date, and set out next steps, because we've got some
25 exciting work ahead, and we'd like to preview that with

1 the Board. So with no further adieu, let's move to the
2 first slide.

3 --o0o--

4 MANAGING INVESTMENT DIRECTOR SIMPSON: Which I've
5 covered, so there we are.

6 The next slide.

7 --o0o--

8 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you.

9 So starting off with scope and definitions.

10 Emerging managers, as the name suggests, are generally
11 defined as either newly formed investment firms or firms
12 that are raising their first, their second, or their third
13 fund. In other words, think about this as a bit like an
14 innovation portfolio. These are new companies setting up
15 and if it was in a different -- a different segment of the
16 market, we might be thinking about venture capital, where
17 you may understand that you've got -- you're taking bets
18 on new ventures, but because you see the potential for
19 returns over the long term.

20 The other thing to flag on scope and definitions
21 is that we are using fund of funds structures. This is
22 really so that we can tap into the extra expertise,
23 networks, and knowledge, and capacity certainly of our
24 current three advisors. So these are pooled investment
25 funds that then invest in other vehicles. But, of course,

1 with the additional help and the services that we get
2 through those relationships, there's also another layer of
3 fees and that obviously has an impact on performance.

4 Next slide, please.

5 --o0o--

6 MANAGING INVESTMENT DIRECTOR SIMPSON: So just
7 while we're getting real clarity on what is an Emerging
8 Manager Program and what is our diversity, equity, and
9 inclusion strategy, I thought it was helpful to highlight
10 the five elements in the framework that CalPERS has
11 developed. And there will be more on this tomorrow with
12 Marlene D'Adamo -- Timberlake D'Adamo when she gives her
13 update as our Chief Diverse, Equity, and Inclusion
14 Officer.

15 However, what I'm highlighting here in our new
16 framework is a very strong statement about what our
17 beliefs are, about the value of diversity, equity, and
18 inclusion. And we say achieving stronger investment
19 returns with the belief that diverse boards and companies
20 that value diversity perform better. So in other words,
21 our investment thesis really is rooted in our Investment
22 Beliefs, our understanding of human capital management
23 being a driver of performance and also a driver of risk.

24 So attending to these issues of risk and return
25 around human capital -- my glasses are steaming up. I

1 must be getting very excited about these comments.

2 (Laughter.)

3 MANAGING INVESTMENT DIRECTOR SIMPSON: Sorry.

4 The point here is we have an investment thesis, which
5 we've now built out for the total fund. So think of this
6 as the total strategy for the fund, reflecting current and
7 new work that's planned on diversity, equity, and
8 inclusion. And within this in three asset classes, we
9 have Emerging Manager Programs, which is where we're
10 putting capital to work with either new firms or existing
11 firms with new funds. So thank you for bearing with me on
12 that, but I do know when the issues get discussed, it's
13 easy to have some confusion.

14 So the next slide, please.

15 --o0o--

16 MANAGING INVESTMENT DIRECTOR SIMPSON: So this is
17 another point we just wanted to clear up. Everyone saw
18 that Proposition 209, which has been on the books in
19 California for quite a while, is intended to prevent State
20 government institutions from considering race, sex, or
21 ethnicity specifically in certain areas, like public
22 employment, public contracting, and public education. And
23 I think everyone noted that there was a ballot proposal to
24 remove it, and it was defeated last year.

25 However, going back to the point about the

1 investment case, because our investment case for
2 diversity, equity, and inclusion is being driven by our
3 understanding of human capital management and value
4 creation, it's an investment approach rather than a
5 compliance issue around Proposition 209.

6 The other element of California State law that's
7 important is there was Senate Bill 294 some years ago, 10
8 years ago. And that called on CalPERS to provide an
9 annual report, but just on the Emerging Manager Program
10 itself. And what we're really pleased about is there's a
11 new Assembly Bill, which as gone into effect, which
12 CalPERS Board supported and we welcome on the Investment
13 Office, which will give us a chance to give an annual
14 status report to the California Legislature. And it's not
15 just looking at the Emerging Manager Program, but the
16 bigger question of diversity across our manager cohort.
17 And at the end, I'll say a little bit more about what
18 we're about -- the work we're about to start on that.

19 So really, you've got this -- if you think of it
20 as a Venn diagram, you've got the whole fund within the
21 scope of the new diversity, equity, and inclusion
22 framework. And then we've got this small innovative
23 strategy in three asset classes that we're going to focus
24 on today.

25 Next slide, please.

1 --o0o--

2 MANAGING INVESTMENT DIRECTOR SIMPSON: So with
3 all of that, and just being aware that we're zooming in on
4 emerging managers today, here's the purpose and the
5 objectives for the program. So the first, of course, is
6 absolutely in line with our fiduciary duty, which is to
7 achieve favorable risk-adjusted returns by harnessing the
8 talent of new investment managers. Now, the new managers
9 will bring potentially the ideas, the talent, the
10 perspectives that really can add value to the investment
11 process.

12 And the objectives, in other words how do we
13 break down that big purpose into specific goals, we say
14 first of all, our objective is to identify early stage
15 funds with the strong potential for success; secondly to
16 access unique investment opportunities that may otherwise
17 be overlooked; and very important, cultivating the next
18 generation of external portfolio management talent. And
19 as we go through the presentation, you'll see that we've
20 really seen some very exciting developments in that arena,
21 managers who've graduated from the program and done well
22 in the market and also done well for CalPERS.

23 Next slide, please.

24 --o0o--

25 MANAGING INVESTMENT DIRECTOR SIMPSON: So as

1 we're now zooming in a bit more closely to the three asset
2 classes that have Emerging Manager Programs, we've given
3 you some of the compare and contrast feature in this
4 particular matrix. And you'll see that each asset class
5 has taken a somewhat different approach. And, of course,
6 you'd expect that, because the asset classes have
7 different objectives within the total fund itself, the
8 degree to which the asset class is internally or
9 externally managed is an extremely important feature,
10 because obviously if we can internally manage, we're not
11 going to have a large cohort of external managers within
12 which we'll place and emerging manager strategy.

13 Likewise, the definitions on fund size have
14 varied over time and also the structure, some of the
15 constraints, like geography, and also we've given you a
16 snapshot on the investment strategy.

17 Next slide, please.

18 --o0o--

19 MANAGING INVESTMENT DIRECTOR SIMPSON: This --
20 page eight. This simply continues with a bit more of the
21 background to show what's in common and what's different
22 between the three asset classes, for example, the
23 inception year, the commitments, the operating model, the
24 current market value, and also the number of managers. So
25 for global equity, the current status is we have four, for

1 private equity 33 general partners and 40 funds, and in
2 real assets, five.

3 Also, there's an important footnote, which is
4 just to give a sense of the scale of CalPERS commitment,
5 bearing in mind that the definitions have evolved over
6 time. So we just do have that pinch of salt in with any
7 of the numbers that we're presenting today. But on a
8 reasonable estimate, CalPERS has committed more than nine
9 billion to other first and second institutional funds, in
10 addition to the values that are set out here.

11 --o0o--

12 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you.
13 Program history. So we could spend a fair amount
14 of time going over the evolution of the Emerging Manager
15 Program at CalPERS, but as you have had in previous years,
16 we wanted to give you the overview of the history, the key
17 decision points for when the program took a new direction,
18 and bring it up to date with other developments. I'd be
19 very happy to answer any questions on this, but let's move
20 to the next section, otherwise...

21 --o0o--

22 MANAGING INVESTMENT DIRECTOR SIMPSON: So the
23 review process. So in the review process, as Dan and I
24 said, really the content for this presentation really has
25 come from the asset classes. They have responsibility for

1 the development, the execution, and the adjustments of the
2 Emerging Manager Strategies in each of the asset classes,
3 but we also thought, apart from the asset classes and also
4 the Program insights, our Investment Risk and Performance
5 team have been the source for ensuring the numbers we're
6 presenting are reasonable. And also our Research and
7 Strategy -- our Research and Strategy Group team have
8 really helped us with framing our understanding of an
9 active management program like this.

10 We also took a close look at how CalSTRS has got
11 their program organized, likewise New York City, New York
12 State, and Texas Teachers. And this really showed that
13 the way that our peer pension funds are organizing their
14 emerging manager programs varies quite significantly. We
15 think there's probably more to do there in coming back
16 into the market to learn from other pension funds, because
17 certainly some of the challenges that we faced seem to --
18 seem to be echoed in some other places as well.

19 I'd also like to thank Grosvenor, Canyon, and
20 Legato. They've been extremely helpful as we sort of
21 teased out lessons learned and an understanding, both of,
22 you know, the market opportunity, the constraints that
23 CalPERS has by size and by asset class role, and also, you
24 know, how we've been able to evolve the program over time.

25 We've also benefited as always from input and

1 certain things. The first is that there is a market or a
2 structural inefficiency. In other words, that's your
3 alpha fishing pond. That's the place where you're going
4 to look for opportunities that public markets may not
5 offer.

6 Now, overall, it's fair to say that the private
7 markets remain structurally more inefficient than public
8 markets, and that's partly because of well understood
9 features, obviously information, information scarcity, and
10 asymmetry, network effects that can operate before you
11 were against you, and some degree of market fragmentation.

12 But also within public equities, those
13 inefficiencies can still be around. And typically, we see
14 those in the less liquid markets, perhaps we would say
15 internationally or around smaller companies and so forth.
16 But this is important when you're thinking about the whole
17 of the CalPERS portfolio, how we are deploying capital
18 asset class by asset class to think, well, how could an
19 emerging manager strategy add value there. And we'll come
20 back to those issues in a moment.

21 The second thing that, if you found your fishing
22 pond, your place to go fishing for the new opportunities,
23 the next thing is obviously timely identification of what
24 those inefficiencies are. And these are your skilled
25 fishers. These are the people who can understand those

1 markets, have -- bring expertise and insight that perhaps
2 we wouldn't get through mainstream managers. And this
3 provides an opportunity for a niche fund with highly
4 specialized skills, where they'll have what's called an
5 informational advantage.

6 But then, obviously, there's another part to
7 this, because it's not just the opportunity and then
8 having the skills and the ideas, the understanding of the
9 opportunity. The next thing is the operational capacity.
10 Of course, with an emerging manager, by definition, these
11 are start-ups, new ventures or new funds.

12 CHAIRPERSON TAYLOR: Pam, I'm going to move
13 the -- if you want to move the slide. I think you're on a
14 different slide.

15 MANAGING INVESTMENT DIRECTOR SIMPSON: Oh, my
16 goodness. I am so sorry. I'm getting all enthusiastic
17 and -- apologies. Could we have the next slide.

18 CHAIRPERSON TAYLOR: Thank you.

19 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you.
20 Thank you, Madam Chair.

21 Yes. So the practicalities. Getting a new firm
22 set up. We know the -- you know, the risks and the
23 returns are both higher with start-up situations. And
24 that, in turns, means that the three advisors that we have
25 at the moment Grosvenor, Canyon, and Legato really playing

1 Beliefs that costs matter. And real assets has been able
2 to report that the costs for other net value added
3 programs is similar.

4 A third element on here that's relevant and
5 impacts performance is, of course, size. Because these
6 are small-scale investments relative to CalPERS'
7 portfolio, we haven't had the same opportunity to scale up
8 and get economies of scale, I should say, economies of
9 scale on fees, so that is a factor as well.

10 Why don't we move to the next slide.

11 --o0o--

12 MANAGING INVESTMENT DIRECTOR SIMPSON: So now
13 what we'll do is turn to each of our three asset classes
14 with existing programs and then also scope out what global
15 fixed income and opportunistic strategies are thinking
16 about for the future.

17 So next slide, please.

18 --o0o--

19 MANAGING INVESTMENT DIRECTOR SIMPSON: So global
20 equity is obviously almost half the total fund. And in
21 2019, there was an active risk review, which I'm sure the
22 Board will remember. And out of that active risk review,
23 it was decided to bring more money in-house, essentially
24 because the internal team can manage the money at a better
25 cost -- better cost structure. Obviously, it's more

1 our size, but the very slow period of time for managing
2 changes when this type of strategy benefits from, you
3 know, being nimble. And, you know, it's very hard with
4 the size of our portfolio to be nimble.

5 I sometimes think when we're trying to make fast
6 decisions about -- we're a bit like the hippopotamus in
7 the ballet shoes and Fantasia. We're very large and we're
8 trying to be dainty and fleet of foot, but it's quite
9 tricky. And that can be something that makes it
10 difficult.

11 CHAIRPERSON TAYLOR: Can I -- because you're
12 on -- next is private. Can I have -- I have a question
13 from one of the Board members. Is that okay?

14 MANAGING INVESTMENT DIRECTOR SIMPSON: Oh, yes,
15 please.

16 CHAIRPERSON TAYLOR: Mr. Jones.

17 COMMITTEE MEMBER JONES: Oh, I can wait till the
18 end.

19 CHAIRPERSON TAYLOR: You want to wait till the
20 end. Okay.

21 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.
22 Thank you. Yes. So we just wanted to chart that in
23 response to some of these issues and working with Legato,
24 as we said, whose expertise and thought leadership we so
25 appreciate, there has been a realignment of operating

1 expenses and quite a substantial cut.

2 And, of course, the overall impact of the active
3 risk review is really what drove bringing more assets
4 in-house, which I think ultimately had an impact on the
5 number of emerging managers on the roster.

6 Could we turn to the next slide?

7 --o0o--

8 MANAGING INVESTMENT DIRECTOR SIMPSON: So private
9 equity. So again, private equity has a very long-standing
10 program in the emerging manager arena. It goes back to
11 certainly being conceived in 2006, and I think initially
12 executed in 2007. And I think the information on the
13 slide shows that there have been some quite significant
14 changes and as the program has evolved over time. So
15 initially committing, using a fund of funds model again,
16 deploying to first and second time funds, but with quite a
17 wide variety of strategies. So buyout, mezzanine, credit
18 and so forth. And it was up to a billion dollars in size
19 was the definition of the scope and the focus was the
20 United States.

21 But since then, there was some other commitments
22 and some changes in ownership, which I just mentioned. So
23 two to Centinela, a third to Credit Suisse, and then the
24 fourth and fifth allocated to Grosvenor, who then also
25 took over some of the other strategies.

1 But also along the way, the mandate was expanded
2 to include not just first- and second-time funds, but
3 third-time funds up to a bigger potential size, up to two
4 billion, and also to allow for co-investments and
5 secondaries. And, of course, that's also a way in the
6 private equity space where you can get access to more of
7 the economics and offer that also reduce the fees.

8 Move to the next slide.

9 --o0o--

10 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you.

11 So this chart just gives you a picture of some of
12 the evolution over the period. And I do want to say, as
13 mentioned earlier, that Grosvenor does offer a wide range
14 of mentorship, research, and thought leadership activity
15 as well, which we find a very valuable addition to our own
16 investment work in this whole area.

17 Let's move to the next slide.

18 --o0o--

19 MANAGING INVESTMENT DIRECTOR SIMPSON: So real
20 assets. So the real assets program goes back to the 90s.
21 Who knew? This is really a very long-standing ark of
22 experience. And to be fair, the asset class considers
23 there just been varying degrees of success, in other
24 words, there's been quite a steep learning curve, and as
25 with everything, the important thing when you don't

1 succeed is learning why and how to make changes that
2 actually can set you for success next time.

3 So 2011 was a landmark year for this asset class
4 in reevaluating the approach. And the changes that were
5 determined then really are still reflected in the current
6 strategy. And an important point here is that in that
7 recalibration, developing a formal program was also based
8 on establishing very clear guidelines and also agreeing an
9 investment philosophy.

10 Next slide, please.

11 --o0o--

12 MANAGING INVESTMENT DIRECTOR SIMPSON: So real
13 assets at the current stage of the program is with the
14 qualifications as set out on this slide, to be originated
15 and managed, having a gross market value of less than a
16 billion, making sure, just staying true to the concept of
17 being an emerging manager strategy, making sure that the
18 manager hasn't originated or managed more than three
19 commingled funds, or a single institution investor
20 separate account, but also finding a sensible way to
21 establish a track record of investing in real estate,
22 because, of course, the issue here when assessing skill
23 and experience is when people come to set up a new firm,
24 you don't have those years of back-tested data that you
25 can analyze to check on performance. You're really taking

1 a bet on people's past experience, and on their vision,
2 and on their investment thesis. So getting that right is
3 extremely important.

4 So the role of Canyon -- next slide, please.

5 --o0o--

6 MANAGING INVESTMENT DIRECTOR SIMPSON: So Canyon
7 is our advisors for real assets. And we're flagging here
8 as right across the asset class, the focus on
9 sustainability is extremely important and there are energy
10 efficiency measures and best practices in place, as the
11 Board is familiar with, and also -- and sort of speaks to
12 our next item for this Investment Committee, the Canyon
13 itself and the emerging managers adhere to the Responsible
14 Contractor Program Policy, which you're about to hear
15 about.

16 Next slide, please.

17 --o0o--

18 MANAGING INVESTMENT DIRECTOR SIMPSON: Next
19 slide, please.

20 --o0o--

21 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you.

22 So here's some more detail about Canyon's role in
23 mentoring emerging managers. I think we've touched on
24 several of them already, so I'll leave that for you to
25 take a look at or ask any questions, which the Real Assets

1 team will be able to answer.

2 Next slide.

3 --o0o--

4 MANAGING INVESTMENT DIRECTOR SIMPSON: So with
5 that long history for those three asset classes and many
6 changes and developments along the way, we also have been
7 talking with global fixed income and our new program
8 opportunistic about how they're currently positioned in
9 relation to external managers overall, and where an active
10 management strategy may fit in, and then specifically how
11 might an emerging manager strategy. So it's sort of three
12 tiers, external managers, active strategies and then an
13 emerging manager strategy.

14 So again, very similar to global equity, global
15 fixed income is mostly internally managed. And, of
16 course, for CalPERS overall that's very good for fees.
17 And there's also been a successful internal strategy in
18 terms of performance as well.

19 Ninety-six percent is currently internally
20 managed. So at the moment, it'd just a coincidence, but
21 this asset class only has four external high-yield
22 managers two are targeted with alpha generation, and two
23 with targeted end dates, slight returns, slight risks.
24 And another about is just to flag that in the last 25
25 years, there have only been two Requests for Proposals in

1 fixed income, which really just reflects the strength of
2 the internal team over the decades.

3 Let's turn to the next slide.

4 --o0o--

5 MANAGING INVESTMENT DIRECTOR SIMPSON: Just to
6 look back to give an example of a time when global fixed
7 income did issue an RFI, we just wanted to highlight that
8 although this predates the new diversity, equity, and
9 inclusion framework, the asset class work with Wilshire
10 way back in 2007 to establish minimum qualifications for
11 the RFI that were emerging manager friendly, as you can
12 see from the target assets under management, but also that
13 the minimum qualifications were intended to allow emerging
14 managers to get -- take a bite at the cherry.

15 So there was progress on this. Four firms
16 responded, two were visited, a firm was hired, but then
17 resigned due to personal issues. And I think that just
18 reflects something I mentioned earlier, which is when
19 you've got new entrepreneurial firms being set up, key
20 person risk can be quite important to the entity's
21 success.

22 So next slide, please.

23 --o0o--

24 MANAGING INVESTMENT DIRECTOR SIMPSON: However,
25 in talking with our global fixed income team, it's clear

1 that there is a really high bar in this asset class, much
2 as there is with global equity, and the internal cost
3 structure is very low, and also there's currently, through
4 the internal program, a very strong alpha generation
5 program in the investment work.

6 However, the results of the ALM process of
7 yesterday may bring some additional opportunities for
8 bringing in external managers. And if that becomes part
9 of the execution on the new ALM, then the door will be
10 open, of course, for emerging managers, who can meet the
11 test.

12 Let's move to the next slide.

13 --o0o--

14 MANAGING INVESTMENT DIRECTOR SIMPSON:

15 Opportunistic strategies. Again, this is a
16 very -- this is a newly formed group. And the purpose of
17 this is to tap into investment opportunities that lie
18 outside the existing benchmarked asset classes as the name
19 suggestions, and it's mandated to invest in private debt
20 for CalPERS, so -- and it's relatively small, but it's
21 exciting stuff, but it's just getting off the ground. And
22 it's current at about 2.5 billion.

23 So next slide, please.

24 --o0o--

25 MANAGING INVESTMENT DIRECTOR SIMPSON: So future

1 possibilities. So opportunistic strategies welcomes new
2 and innovative managers, who can add value to the program.
3 That's obviously important to underline. And the
4 experience so far during this build-up phase for
5 opportunistic strategies is going to include setting up
6 minimum qualifications for emerging manager opportunities,
7 as this program moves towards its targeted allocation. So
8 that's something to look forward to.

9 Right. Next slide.

10 --o0o--

11 MANAGING INVESTMENT DIRECTOR SIMPSON: Here we
12 are, Section 6, lessons learned.

13 So next slide, please.

14 --o0o--

15 MANAGING INVESTMENT DIRECTOR SIMPSON: So the
16 first issue is about the data challenges. It's lack of
17 consistency. It's not that there are not the data there.
18 It's that the definitions, the time periods, the
19 terminology varies. So we do think this is something that
20 we've found in many other strategies at CalPERS as well,
21 and it's why data and corporate reporting has been the
22 number one priority in our Sustainable Investment
23 Strategy. And the new initiative with the private equity
24 ESG data convergence platform that's just been launched,
25 the work we've been doing in public markets with the SEC

1 negative impact from some of the constraints that CalPERS
2 has imposed. It might be a delay or a long time for
3 getting approvals through, which make it difficult to be
4 nimble. One is a new opportunity.

5 But again, each of the asset classes has been
6 looking at these issues, responding, lifting constraints
7 where they're considered to have hampered. The external
8 managers and -- really just keep a very open mind, and as
9 a sense of being honest about what the facts -- what the
10 data show you.

11 And then, of course, there's the continuing
12 challenge about the costs. But we have seen how we've
13 been able to better align costs across the different asset
14 classes with different approaches. So that work will
15 continue, because the concern with costs alignment is a
16 commitment right across the portfolio.

17 And the other issue about costs, in driving costs
18 down for CalPERS, which is very important, then we've
19 brought many more assets in-house, because we can invest
20 more cheaply, and efficiently, and effectively, so that
21 means overall external managers are a much smaller cohort
22 for CalPERS than they were even a few years ago.

23 Next slide, please.

24 --o0o--

25 MANAGING INVESTMENT DIRECTOR SIMPSON: So what's

1 the -- what's the next step? Well, we've got two things
2 coming up, which we think are going to be really valuable
3 for informing this program, and seeing how we can better
4 access the opportunities that are out there, bearing in
5 mind our particular asset class strategies, can look quite
6 different to others. And I think one of those is that
7 many other pension funds are much more reliant on external
8 managers than we are at CalPERS. So we have to accept
9 there will be differences.

10 But what we've done, as the Board is aware from
11 when we updated you on this last June is we're just
12 commissioning the third round of the Sustainable
13 Investment Research Initiative. I don't think we can
14 announce it, but we've -- we're almost at the point of
15 having our partner established, so very excited about
16 that.

17 And when we did the RFI, we said there's two
18 things that are a priority, one is climate change and
19 capital allocation, and climate risk, I should say,
20 specifically. And the other is quite a large bucket of
21 work on human capital management that we want to do. So
22 diversity, equity, and inclusion, tying that into our risk
23 return objectives, but also understanding better what the
24 opportunities are and the execution improvements that we
25 can make on the emerging manager's side. So that was all

1 set out in the Request for Information.

2 The second thing, which is about to happen and
3 many thanks to Mike Silva for leading this work, we are
4 bringing Lenox Park back in again. This is a consulting
5 firm, a FinTech firm, who we've worked with in the past.
6 And what they have done for us, which has been
7 extraordinarily important is assessing diversity, equity,
8 and inclusion right across the cohort of external
9 managers.

10 Now, we know because of the due diligence that
11 our asset classes undertake, they have probably better
12 access than anyone for pursuing some of these issues. But
13 what Lenox Park is able to do, which is so valuable, is
14 allow us to benchmark progress over time and also
15 benchmark ourselves against our sister pension funds, and
16 against the industry, and against the demographics of the
17 market where those companies are operating.

18 So this is going to be assessing all of our
19 external managers on dimensions of gender, race,
20 ethnicity, veterans data and disability. We're entering
21 into more discussions to say if we can broaden this out to
22 full array of facets of diversity, the CalPERS own
23 approach. I would highlight gender identity and
24 sexuality, and some of the issues around generational
25 diversity that we've highlighted as well.

1 That work is about to begin as well. And we're
2 seeing it. It's really going to make a strong
3 contribution to the new diversity, equity, and inclusion
4 framework that Marlene will talk about more tomorrow.

5 Also, we're looking forwards through that work
6 and further discussions to exploring the viability of
7 expanding the Emerging Manager Program into the -- into
8 global fixed income and into opportunistic strategies,
9 bearing in mind the alternatives of internal management,
10 the role of active management, and all the other issues
11 that we've talked about.

12 But really I think this next round of SIRI, the
13 Sustainable Investment Research Initiative, and the
14 specific assessment about to be done by Lenox Park really
15 are going to give us valuable new data for considering how
16 we can raise our game in this arena.

17 So next slide.

18 --o0o--

19 MANAGING INVESTMENT DIRECTOR SIMPSON: With that,
20 I thank you for your patience. I realize that was a lot
21 to get through, but I know that the rest of the Investment
22 team would be delighted to answer any questions as -- and
23 thank you for your attention.

24 CHAIRPERSON TAYLOR: Thank you, Anne. This was a
25 great report as always. And I really appreciate all the

1 work you put into this. It was -- I feel like it was
2 quick. I don't feel like it was really long, so...

3 But I wanted to kind of go over our next steps
4 and tie it all back, because talking about like asset
5 classes, global equity, global fixed income that we do a
6 lot of our own investing. We invest in-house, right?
7 So -- and it keeps our costs low and looking for external
8 managers that are emerging managers which kind of are more
9 costly, et cetera. It doesn't sound like it makes a whole
10 lot of sense, unless there's -- you know, one of our
11 consultants can figure out a way to do that. But as I
12 look at number -- page -- or next steps, number seven on
13 page 40, it says CalPERS to complete a diversity, equity,
14 and inclusion survey by Lenox Park of all our external
15 managers and to provide us with greater insight into the
16 investment industry, workforce, leadership,
17 decision-making practices, as well as our own portfolio.

18 I mean, if we're going to have some of this --
19 have to do this work inside, right, shouldn't we also do
20 our own racial equity audit inside CalPERS. And that way,
21 you know, those asset classes we are meeting the
22 diversity, equity, and inclusion without having to go out
23 to external managers. So I wondered what you thought
24 about that?

25 MANAGING INVESTMENT DIRECTOR SIMPSON: That is

1 such a good point. You know, as always, it's eat your own
2 cooking. If we know that diversity, equity, and inclusion
3 is good for performance, we know that's true internally as
4 well as for our external managers. That to me seems
5 completely consistent. What I think might be a good place
6 to talk that through is tomorrow when Marlene comes
7 forwards, because in that five-part framework, I think we
8 had back on slide 3 -- you probably don't need to go back
9 to it, but there's talent management, there's culture,
10 suppliers, health --

11 CHAIRPERSON TAYLOR: You're right.

12 MANAGING INVESTMENT DIRECTOR SIMPSON: -- health
13 and then it's investments. So I'd really hand over to Dan
14 for a comment. But the talent management and culture
15 piece are enterprise-wide. So seeing how we can synch up
16 that work with what we've learned for the external
17 managers could be something that's valuable. But, Dan,
18 your -- over to you.

19 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: No.
20 I completely agree. I would say that as part of our
21 overall diversity, equity, and inclusion work under
22 Marlene Timberlake D'Adamo's leadership would probably be
23 the place to consider that. And I do think it's important
24 that if we're requesting that our external partners engage
25 in audits like that, that -- you know, that CalPERS eat

1 its own cooking, as Anne said.

2 CHAIRPERSON TAYLOR: Yeah. What's good for the
3 goose is good for gander.

4 MANAGING INVESTMENT DIRECTOR SIMPSON: Source for
5 the goose is source for the gander.

6 CHAIRPERSON TAYLOR: Right.

7 MANAGING INVESTMENT DIRECTOR SIMPSON: And also,
8 we'll learn through that process. I mean, sometimes it's
9 difficult. I mean, we've had this discussion, for
10 example, with our Governance and Sustainability
11 Principles, where we're saying to companies how about
12 this, how about that, why don't you do a carbon footprint?
13 Hey, why don't we do a carbon footprint. But what we
14 learned in that process was tremendous, because it made us
15 better informed when we're engaging companies and it also
16 gave us insight into risks and opportunities, so --

17 CHAIRPERSON TAYLOR: Well, then it also --
18 doesn't it help us create or figure out with a partner how
19 to create --

20 MANAGING INVESTMENT DIRECTOR SIMPSON: Right.

21 CHAIRPERSON TAYLOR: -- data that we need,
22 right --

23 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

24 CHAIRPERSON TAYLOR: -- which we don't have.

25 MANAGING INVESTMENT DIRECTOR SIMPSON: Correct.

1 CHAIRPERSON TAYLOR: I think that's a good way
2 for us to start, right, in that. And then I was -- the
3 only other thing it was on page 17, when you were talking
4 about global equity and scale. And I know that his -- I
5 know you didn't go through the history of what happened
6 with our emerging manager. But I noticed that we had like
7 a \$500 million requirement or something like that. Is
8 that kind of big for an emerging manager? Is that like --
9 I know those -- that was our requirements at the time, but
10 I was wondering is that where we need to really focus is
11 putting that kind of parameter in or is there a way we can
12 break off something, so that it's smaller, so that we can
13 really dive in to emerging managers, so that -- I don't
14 know how to do that, but almost as if it's own company.

15 MANAGING INVESTMENT DIRECTOR SIMPSON: Yeah. I'm
16 just asking Mike Silva to come and join me, as Mike has
17 done a lot of the hard work and the number crunching on
18 this stuff. The idea of the big chunk of money is it goes
19 to the advisor who can then allocate in smaller parcels to
20 the emerging managers, but let me hand over to Mike who
21 will be able to.

22 INVESTMENT OFFICER SILVA: Mike Silva, Investment
23 Officer with BGS. Yes, the 500 million is for Legato and
24 for the emerging managers under that portfolio it's
25 generally ranged 50 million to 150 million per allocation.

1 CHAIRPERSON TAYLOR: Okay. I see. So these --
2 and so our partners are these three or four companies.
3 And they are the ones that then go out and find the
4 emerging managers for us. And are we just like trusting,
5 are we checking it out, are we making sure that they're
6 getting emerging managers with diversity and inclusion,
7 how are we -- how are we checking that out to make sure
8 that we're --

9 INVESTMENT OFFICER SILVA: Well, the asset
10 classes work directly with the emerging manager advisor.
11 In this case, Global Equity has a team that works closely
12 with Legato, and stays in close touch with them with
13 regards to how the portfolio is managed.

14 CHAIRPERSON TAYLOR: Okay. Excellent.

15 MANAGING INVESTMENT DIRECTOR SIMPSON: So the new
16 round of the Lenox Park assessment will include all of the
17 emerging manager cohort. There will be, you know, soup to
18 nuts right across the external managers.

19 CHAIRPERSON TAYLOR: That sounds wonderful. I
20 just want to encourage us to broaden this out again.

21 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

22 CHAIRPERSON TAYLOR: I know that we wanted to
23 bring costs down. And I think that's an excellent idea
24 and I know this can be expensive. If we -- if we focus on
25 where we can do better with active management and

1 opportunistic, et cetera, I think that's where we want to
2 focus. And then otherwise if we're looking at in-house,
3 then maybe we should do our own diversity and inclusion
4 work as well. But again, I encourage you guys. This is a
5 great report. Keep going. Let's restart this and move on
6 and be better.

7 And I had one other thing emerging managers, it
8 said that we worked with CalSTRS, and I forget the New
9 York funds.

10 MANAGING INVESTMENT DIRECTOR SIMPSON: The two
11 New York funds, yes.

12 CHAIRPERSON TAYLOR: Okay. Because I -- oh, and
13 Texas Teachers.

14 MANAGING INVESTMENT DIRECTOR SIMPSON: And Texas
15 Teachers.

16 CHAIRPERSON TAYLOR: Because I know there's a
17 bunch of folks. And I see them on LinkedIn and I
18 apologize, but there's a bunch of small funds that are
19 doing really, really good work with emerging managers and
20 diversity and inclusion in those emerging managers. And
21 I'm trying to think of it right now. I think I talked --
22 Illinois.

23 MANAGING INVESTMENT DIRECTOR SIMPSON: Right.

24 CHAIRPERSON TAYLOR: Illinois State Fund. I
25 don't what their secret sauce is. I don't know if we look

1 out beyond the folks that you had named to see or if we
2 attend emerging manager programs to see if we can get
3 better ideas. I know that we're so huge that it makes it
4 difficult for us, so -- but again, I appreciate this
5 report.

6 MANAGING INVESTMENT DIRECTOR SIMPSON: Yeah. And
7 just on the Sustainable Investment Research Initiative,
8 our -- the CalPERS SIRI, one of the elements of that will
9 be a symposium, which will probably run in a virtual
10 format, but I think what we're hoping is that the piece
11 that comes forward on the emerging manager strategies can
12 then be part of that symposium. And it would be a chance
13 to bring in sister funds, and as you say not just the big
14 four or five who we're always talking to, but actually to
15 broaden it out. So that's certainly something that's in
16 the works.

17 CHAIRPERSON TAYLOR: Okay. That sounds fabulous.
18 Thank you.

19 Mr. Jones.

20 COMMITTEE MEMBER JONES: Thank you, Madam Chair.
21 Yeah, thank you for the report. Very comprehensive. And
22 a few questions. The first one on the CalPERS to complete
23 a diversity, equity, and inclusion survey. It was my
24 understanding that we already are requiring those firms
25 that we do business with to report that information as a

1 result of SB 92 -- 294. So why are we having to repeat
2 this?

3 MANAGING INVESTMENT DIRECTOR SIMPSON: The --
4 apologies. I'm looking for the slide. The new reporting
5 requirement doesn't start till 2023.

6 COMMITTEE MEMBER JONES: No. I'm going back to
7 20 -- I think it was 2011. Current prices Emerging
8 Manager Program legislation.

9 MANAGING INVESTMENT DIRECTOR SIMPSON: Yeah.
10 Mike, could you handle that, because I think you're -- you
11 were still on the program at that point.

12 INVESTMENT OFFICER SILVA: Yes. That was the
13 five-year plan. And the five-year plan concluded in 2017
14 with the final report to the Legislature in 2018.

15 COMMITTEE MEMBER JONES: But we -- I remember
16 asking staff to continue that report and so that same
17 information should be forthcoming, even though the final
18 report was provided.

19 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

20 INVESTMENT OFFICER SILVA: That is correct.
21 There was a emerging and transition manager plan that
22 lasted through 2020, but no subsequent plan has been put
23 in place at the expiration of 2020.

24 COMMITTEE MEMBER JONES: But if the legislation
25 authorizes us to gather that information, why would we

1 stop gathering that information?

2 INVESTMENT OFFICER SILVA: The 2020 plan was not
3 a legislative mandate. That was just CalPERS that
4 continued with that effort in reporting it to the Board.

5 COMMITTEE MEMBER JONES: That's my point is
6 that --

7 MANAGING INVESTMENT DIRECTOR SIMPSON: Yeah.

8 COMMITTEE MEMBER JONES: -- if it -- just because
9 the legislation ended doesn't mean we have to stop
10 collecting that data, because we found that collecting
11 that data was a benefit to us to focus on diversity and
12 inclusion --

13 MANAGING INVESTMENT DIRECTOR SIMPSON: Yeah,
14 Maybe I can --

15 COMMITTEE MEMBER JONES: -- including gender.

16 MANAGING INVESTMENT DIRECTOR SIMPSON: Yeah,
17 absolutely. Maybe I can help. And apologies, because I'm
18 new to this part of the portfolio. But in 2019, Lenox
19 Park did complete the manager review that -- on diversity,
20 which was as it was defined at the time. So we do have
21 that data. However, because there was a shedding of 30
22 plus managers during that period, that information was
23 viewed as okay this is keeping us going in terms of
24 information gathering, but it's not something that we can
25 put into the public domain because most of the managers

1 will have left. So I was not -- Dan, you might have
2 something to add to that during that --

3 CHIEF EXECUTIVE OFFICER FROST: Anne, isn't -- I
4 mean, isn't it a fact that the current managers of the
5 Emerging Manager Program provide that data to us on their
6 annual report? I know Victor provides that.

7 COMMITTEE MEMBER JONES: Yeah, that's what I
8 thought.

9 MANAGING INVESTMENT DIRECTOR SIMPSON: And
10 Grosvenor.

11 CHIEF EXECUTIVE OFFICER FROST: Right. So we get
12 that data that we can provide to the Board. What the
13 Lenox Park work is is to actually survey the universe of
14 relationships that we don't currently have.

15 MANAGING INVESTMENT DIRECTOR SIMPSON: No, of all
16 of our external managers who we have.

17 CHIEF EXECUTIVE OFFICER FROST: Okay. All right.

18 MANAGING INVESTMENT DIRECTOR SIMPSON: So we've
19 got two tracks.

20 CHIEF EXECUTIVE OFFICER FROST: Yeah.

21 MANAGING INVESTMENT DIRECTOR SIMPSON: But, yeah,
22 but we do collect the data and we do have it, yes.

23 COMMITTEE MEMBER JONES: And with the external
24 managers excluding the emerging managers, aren't we also
25 requiring them to report that data also?

1 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

2 COMMITTEE MEMBER JONES: So data should be coming
3 in on diversity, gender, et cetera.

4 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

5 COMMITTEE MEMBER JONES: And that's why I'm
6 trying to understand if we're collecting that data now,
7 why would we have to wait for a survey? We should have
8 that data.

9 MANAGING INVESTMENT DIRECTOR SIMPSON: Well, I
10 think the value of having a third-party is you get an
11 objective view. You get benchmarking options with other
12 funds. And it's the trends over time against the industry
13 and against the geography that you're investing in. So
14 that's really the value of having Lenox Park provide --
15 being part of their RoundTables' platform gives us access
16 to that broader industry view. Rather than just having
17 our own information, we want to be able to see how we
18 match up against our peers, and the industry, and the
19 geography that we're investing as well.

20 COMMITTEE MEMBER JONES: Yeah. And I can
21 understand, you know, the larger picture, but the smaller
22 picture is that we're conducting business with firms that
23 are providing -- you're requiring --

24 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

25 COMMITTEE MEMBER JONES: -- that they provide

1 that information currently, so that can help make -- if
2 everything else is equal, then what's the doing well part
3 of our allocations is important.

4 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes, the
5 benchmarking.

6 COMMITTEE MEMBER JONES: The next -- and I guess
7 kind of related to your question about AB 890 that's
8 effective 2023, I think you said. So would -- are there
9 any significant difference between this new enabling
10 legislation and the current price, 294?

11 INVESTMENT OFFICER SILVA: Yes, I would say so.
12 The five-year plan asks CalPERS Investment Office to take
13 a -- do a deep dive and examine the Emerging Manager
14 Program across each of the asset classes. Over a
15 five-year period, it had six portfolio management
16 workstreams and four external management workstreams.
17 Whereas, this new legislation requests that CalPERS
18 provide statistics on diverse managers and emerging
19 managers. And those are new allocations to both.

20 MANAGING INVESTMENT DIRECTOR SIMPSON: Right.

21 COMMITTEE MEMBER JONES: Okay. And then the last
22 question I think is that on that performance sheet slide
23 where you have benchmarking over a period of time. If I
24 were to ask the question to your kind of scenario, Anne,
25 about the --

1 MANAGING INVESTMENT DIRECTOR SIMPSON: Yeah.

2 COMMITTEE MEMBER JONES: -- basket of fruit. So
3 you've taken out one designated kind of fruit for the
4 emerging managers.

5 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

6 COMMITTEE MEMBER JONES: But if you look at the
7 rest of that basket, would those performance data be
8 similar, because you're using comparative benchmarks as --

9 MANAGING INVESTMENT DIRECTOR SIMPSON: Right.

10 COMMITTEE MEMBER JONES: -- as opposed to
11 absolute returns net of fees?

12 MANAGING INVESTMENT DIRECTOR SIMPSON: Yeah.

13 COMMITTEE MEMBER JONES: So how would the rest of
14 the private equity look without the emerging managers --
15 compared to the emerging managers?

16 MANAGING INVESTMENT DIRECTOR SIMPSON: I'm going
17 to ask either private equity for Greg to answer that or if
18 Rob is here. He's our fruit expert. Otherwise known as
19 Investment, Risk, and Performance.

20 COMMITTEE MEMBER JONES: Okay.

21 CHIEF EXECUTIVE OFFICER FROST: Anne, and if we
22 don't have that, we can take that as Committee direction
23 to provide it back to Mr. Jones.

24 MANAGING INVESTMENT DIRECTOR SIMPSON: Oh,
25 that's --

1 COMMITTEE MEMBER JONES: Okay.

2 MANAGING INVESTMENT DIRECTOR SIMPSON: Maybe is
3 that better?

4 Yeah, thanks, Marcie. Yeah.

5 COMMITTEE MEMBER JONES: Okay. And so is that
6 the -- and I guess the secondary question is that the best
7 way to compare using benchmark as opposed to returns net
8 of fees?

9 MANAGING INVESTMENT DIRECTOR SIMPSON: That I
10 can't answer the question here, but that's something I
11 think for us to take back. Dan, do you want to add
12 anything there?

13 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

14 Yeah. No, I do think that that's the -- that's
15 the right comparison is how the emerging managers have
16 done relative to the overall programs. I do know that,
17 like we talked about yesterday, how you measure the
18 performance can be challenging based on time periods and
19 then also based on sort of subsets. We'll just come up
20 with the best way to assess that performance and present
21 it.

22 COMMITTEE MEMBER JONES: Okay. Okay. Thank you.

23 CHAIRPERSON TAYLOR: Okay. Mr. Ruffino.

24 ACTING COMMITTEE MEMBER RUFFINO: Thank you,
25 Madam Chair and thank you, first of all, to the team and

1 to Ms. Simpson for the excellent report, not just on
2 emergency[SIC] manager program and -- but also in CalPERS
3 ESG and social impact practice -- policies.

4 I have a comment before I ask, Madam Chair, for a
5 question. And I hope everyone on this dais will agree
6 that equitable access to capital by developers of color
7 and in under-invested communities of color is essential,
8 is essential to stemming the ravages of mounting economic
9 inequality. That said, Madam Chair, with your permission,
10 as we do this external survey, or we don't, or we go back
11 to what we have collected in the data, I'd like to ask a
12 question that doesn't necessarily needs to answer today,
13 but perhaps we can look at it, and that is how many
14 minority women developers have CalPERS allocated
15 investment capital to?

16 CHAIRPERSON TAYLOR: Managers you mean?

17 ACTING COMMITTEE MEMBER RUFFINO: Correct.

18 CHAIRPERSON TAYLOR: Okay.

19 ACTING COMMITTEE MEMBER RUFFINO: And in the same
20 vein, you know, what steps are being taken by CalPERS to
21 ensure that these project sponsors and these managers have
22 the specific experience, the skill set, and the
23 relationships that are required to achieve equitable
24 investing in ESG outcomes?

25 Thank you, Madam Chair.

1 CHAIRPERSON TAYLOR: And take that as Committee
2 direction from the Treasurer's office.

3 MANAGING INVESTMENT DIRECTOR SIMPSON: Yeah.
4 Thank you.

5 CHAIRPERSON TAYLOR: And I also wanted to ask
6 along with that, there's a lot of information out there
7 for diversity and inclusion and the loss of capital. One
8 of those is the Citibank study. And I don't know, have
9 you used that, have you looked at that?

10 MANAGING INVESTMENT DIRECTOR SIMPSON: No.

11 CHAIRPERSON TAYLOR: You haven't heard of it. It
12 came out six months ago, maybe a little longer than that.
13 But it's -- it's trillions of dollars of lost capital,
14 because of racial inequality in the capital markets.

15 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

16 CHAIRPERSON TAYLOR: So I think we need to
17 include that in our toolbox as it were. Okay.

18 Is that it, Frank?

19 ACTING COMMITTEE MEMBER RUFFINO: Yes, ma'am.

20 CHAIRPERSON TAYLOR: Thank you.

21 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you.

22 CHAIRPERSON TAYLOR: And Mr. Rubalcava.

23 COMMITTEE MEMBER RUBALCAVA: Thank you. I, too,
24 want to join in and thank you for the report. I think
25 this is something that I commend CalPERS and your staff

1 for trying to take the leadership and that we should
2 continue.

3 I also want to follow up on some statements that
4 Mr. Jones said. On your slide number four, the whole
5 thing about achieving stronger returns. I mean, I think
6 that's key. We all want to pursue stronger returns. And
7 I think given what the Chair has talked about these past
8 studies about how the structural barriers are there. And
9 so I think as long as those barriers are there to access
10 to capital and also the other part of your investment box
11 here, what the Board's -- we need -- those boards --
12 corporate boards have to have diversity and see the
13 value --

14 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

15 COMMITTEE MEMBER RUBALCAVA: -- in diversity to
16 drive those returns. And until that is tackled, I think
17 we're going to have those problems of access and how scale
18 doesn't deliver the efficiencies. And so I would just
19 commend you again on your work and ask you to continue to
20 have CalPERS play the leading role in developing this
21 field of work.

22 Thank you very much.

23 CHAIRPERSON TAYLOR: Thank you, Mr. Rubalcava.
24 Ms. Middleton.

25 COMMITTEE MEMBER MIDDLETON: Yes. Thank you,

1 Madam Chair. And before I start, Anne, I want to
2 congratulate you on the Washington Post online media
3 interview that you had a few weeks ago on ESG. That was
4 extremely well done and nice to see the CalPERS name all
5 over the country --

6 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you.

7 COMMITTEE MEMBER MIDDLETON: -- for that event.

8 So I'm joining my colleagues in supporting this
9 program. I think it's incredibly important. I'm very
10 pleased that at CalPERS it includes not only gender,
11 but -- and ethnicity, but LGBTQ+ issues as well.

12 I want to draw attention to page number 16,
13 because obviously all of this does come back to
14 performance. And I was struck on page 16 in private
15 equity the failure to match benchmarks seem to be greater
16 than in other asset allocations. It would seem that
17 private equity would be one of those places where
18 performance, based on emerging market information, should
19 actually outperform the more public equity. And perhaps
20 I'm missing something, but any thoughts on why private
21 equity performed comparably so poorly?

22 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

23 Caitlin, can we get slide 16 back up on the
24 screen, please.

25 Yeah. So this speaks to Mr. Jones question. I

1 think it was a really good question. And I'm going to see
2 if I can ask Rob Patterson to just step forward please to
3 just walk us through the -- basically walk us through this
4 screen and then tell us kind of what the -- what the
5 legend means and the like. And then we can talk about how
6 that relates to the total fund. Because I think it speaks
7 to Mr. Jones question that it's so important that what we
8 compare to is the total fund.

9 COMMITTEE MEMBER MIDDLETON: Thank you.

10 INVESTMENT MANAGER PATTERSON: Great. Thank you,
11 Dan. Rob Patterson, CalPERS Investment staff.

12 So as we're looking at this, what we'll see is
13 four different sections. We're going to see on the far
14 left-hand side global equity. And when we're looking at
15 that performance, it's going to be performance of the
16 aggregate emerging manager investments relative to their
17 asset-weighted benchmarks. And the reason that's
18 important is when we look at all of the managers, they
19 have a distinct benchmark. So we basically say you're
20 managing relative to very specific strategy represented by
21 way of that benchmark. And the excess return that we're
22 looking there is the program performance relative to that
23 benchmark.

24 Private equity, moving now to the next set of
25 columns, is going to be the private equity emerging pro --

1 performance relative to the Private Equity Program
2 performance, our own CalPERS program performance. So when
3 we say, for example, that one-year underperformed, that is
4 the emerging manager private equity program relative to
5 the CalPERS Private Equity Program performance.

6 Real -- and the reasons we do that is, unlike
7 global equity where we have very specific benchmarks, in
8 private equity, there isn't a perfect benchmark. We
9 talked about that. When we talk about the program, in
10 that it's very challenging to identify an appropriate
11 benchmark. So we're basically looking at that as an
12 opportunity cost.

13 Real assets is similar. It's kind of a blend
14 though between global equity and private equity in that we
15 have a benchmark that is generally representative of real
16 asset investments. So when we're comparing the emerging
17 manager performance there, it is against the actual
18 program performance -- I'm sorry, against the actual
19 program benchmark performance. So in that instance, you
20 can see that the Real Asset Program specific to emerging
21 managers outperformed the Real Asset Program benchmark.

22 COMMITTEE MEMBER MIDDLETON: All right. I think
23 the point that President Jones made as to what we should
24 be comparing to again is a good one, and -- but as we move
25 forward, it's going to be incredibly important that we

1 watch performance, and that these emerging managers should
2 be demonstrating a level of insight and -- that gets us
3 greater performance.

4 Thank you.

5 CHAIRPERSON TAYLOR: Thank you, Ms. Middleton. I
6 will agree with that, which is why I suggested looking
7 outward more for other help.

8 Mr. Jones.

9 COMMITTEE MEMBER JONES: Yeah. Thank you. Thank
10 you for that explanation. That helps clear up some
11 questions in my mind. But on the further clarification,
12 on the private equity, are you saying that the benchmark
13 used for emerging managers is different from the benchmark
14 in the other private equity?

15 INVESTMENT MANAGER PATTERSON: It is, yeah.

16 COMMITTEE MEMBER JONES: Okay.

17 INVESTMENT MANAGER PATTERSON: So to clarify that
18 point, private equity, the program, as compared to the
19 cap-weighted benchmark plus 150 basis points, in this
20 instance, we're comparing the emerging manager private
21 equity to the emerging -- I'm sorry, the private equity
22 program itself, not the private equity benchmark.

23 COMMITTEE MEMBER JONES: So the difference is is
24 that the emerging manager is -- you're receiving
25 information from different emerging managers to create

1 that benchmark? How are you coming up with this benchmark
2 for the emerging manager private equity?

3 INVESTMENT MANAGER PATTERSON: We're actually not
4 taking a view on it. And by that, what I mean is we're
5 saying a dollar invested in the private equity Emerging
6 Manager Program is a dollar we're not investing in the
7 Private Equity Program itself. So that's how we're
8 looking at it, more opportunity costs than anything else.

9 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: So,
10 Rob, if we -- as an example, if we go into the one-year
11 number -- and we talked about this. Remember, this is
12 information at the end of June. We recall that the one
13 year performance of the Private Equity Program
14 underperformed the benchmark by 17 percent, right, 1,700
15 basis points. And then this is showing the legend that's
16 in -- that's in percentages. So this is showing that
17 basically the one-year private equity return
18 underperformed -- the -- I'm sorry, the one-year emerging
19 manager private equity return underperformed the one-year
20 overall private equity return by something like another 16
21 percent, is that fair?

22 INVESTMENT MANAGER PATTERSON: That's correct.

23 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: So
24 what that would be saying is that the Emerging Manager
25 Private Equity Program underperformed the benchmark by 33

1 percent, which would be 17 plus the 16. Rob, that's what
2 this graph is telling us?

3 INVESTMENT MANAGER PATTERSON: Um-hmm.

4 COMMITTEE MEMBER JONES: And so as I recall from
5 the Investment Committee in your Interim CIO report, you
6 had a few charts. And one of those charts showed for
7 private equity was it over a hun -- a thousand basis
8 points? What was that period of time?

9 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

10 Yeah. So to -- that would be to the same period.
11 So to the June -- gosh, I wish we could show two things,
12 because we could show the slides we had up yesterday. But
13 yes, the June 30th 2021 period, private equity
14 underperformed the benchmark -- the global equity
15 cap-weighted plus 150 underperformed that by 1,730 basis
16 point, so 17 percent.

17 COMMITTEE MEMBER JONES: Okay. And so that --
18 that's why I'm getting to. So if I compare the overall
19 private equity to the Emerging Manager Program, they
20 outperformed the overall private equity?

21 INVESTMENT MANAGER PATTERSON: Can I play that
22 back, Dan?

23 COMMITTEE MEMBER JONES: No?

24 INVESTMENT MANAGER PATTERSON: So the way I would
25 look at, Mr. Jones, is that the public equity benchmark

1 was approximately 60 percent, so that's from recollection.
2 The Private Equity Program for the same period was about
3 43 percent and the return for the emerging managers within
4 private equity is closer to 26 and a half percent.

5 COMMITTEE MEMBER JONES: That's returns.

6 INVESTMENT MANAGER PATTERSON: Returns. So we're
7 saying private equity underperformed its benchmark by
8 about 17 percent.

9 COMMITTEE MEMBER JONES: Um-hmm.

10 INVESTMENT MANAGER PATTERSON: The Private Equity
11 Program underperformed that by an additional 16 percent --

12 COMMITTEE MEMBER JONES: Um-hmm.

13 INVESTMENT MANAGER PATTERSON: -- which gets us
14 to about 27 and a half.

15 COMMITTEE MEMBER JONES: Yeah. Okay. I think
16 that's answering the question that I had. Yeah.

17 CHAIRPERSON TAYLOR: Is that an appropriate -- I
18 think to add on to that --

19 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: No,
20 I would -- I would -- I definitely want to reiterate the
21 point that I made yesterday a few times, which is that
22 one-year numbers, especially in private markets are very
23 hard to draw conclusions from.

24 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

25 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: In

1 the one-year number, the private equity emerging
2 manager -- in the one-year number, private equity returns
3 relative to the benchmark were very much challenged
4 underperforming by 1,700 basis points. In the one-year
5 number emerging managers within private equity were even
6 more challenged, underperforming by something like 33
7 percent or three hundred and -- or, I'm sorry, 3,300 basis
8 points.

9 However, we have to always have the caveat that
10 one-year numbers in private equity -- that's probably why
11 Greg is -- part of what Greg is up here to remind us, is
12 that it's -- you know, you don't want to take too much
13 conclusions with that. But I do think it's fair to say
14 that as you look at these numbers, the numbers of the bars
15 being below the axis reflect some of the challenges we've
16 had in this space around performance, to Ms. Middleton's
17 point.

18 Greg, do you have something to add there?

19 MANAGING INVESTMENT DIRECTOR RUIZ: Yeah. Yeah.
20 Yes. All I was going to add is when you look across
21 various periods of time, our Emerging Manager Program, as
22 it's defined here, has underperformed our Private Equity
23 Program. That's clear. What is -- what doesn't jump out
24 here is it's the definitional issues around emerging
25 managers. We have backed what are many emerging managers

1 over time, which are not captured in the five vehicles we
2 captured here. And some of those have added materially to
3 our returns. So emerging managers simply denotes the
4 early stage of a, in the case of private equity, private
5 equity firm's development. That's all.

6 I like to draw a distinction, because sometimes
7 these two topics, I think, get conflated. Diversity is,
8 of course, a separate topic, and we look at diversity
9 across our entire program. You can, of course, have a
10 diverse emerging manager, but what we've seen over time is
11 significant gains in diversity across our entire program
12 outside of the Emerging Manager Program we've shown here
13 today. So I just wanted to add that point.

14 COMMITTEE MEMBER JONES: Okay. Thank you.

15 CHAIRPERSON TAYLOR: Thank you, Mr. Jones.

16 I think that was the end of our questions for the
17 Board, if you want to move on to the RCP.

18 And thank you very much, everybody.

19 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you.

20 CHAIRPERSON TAYLOR: Also I wanted thank you for
21 having this on a separate day so that we're not --

22 COMMITTEE SECRETARY HOPPER: Madam Chair, we have
23 some public comment for 3a.

24 CHAIRPERSON TAYLOR: Oh, yes we. Hold on. So
25 we're not moving on yet. But I also wanted to thank you

1 for moving this to a separate day --

2 MANAGING INVESTMENT DIRECTOR SIMPSON: Yeah.

3 CHAIRPERSON TAYLOR: -- so that we can cover this
4 well enough.

5 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: The
6 idea was definitely to have plenty of time to go through
7 this important topic.

8 CHAIRPERSON TAYLOR: And we do have public
9 comment on 3a and that is on the phone. Is Mr. Fox
10 available?

11 Mr. Fox.

12 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Madam
13 Chair. We have one caller on item 3a. It's William
14 Cunningham Creative Investment Research.

15 CHAIRPERSON TAYLOR: I can't hear him. I'm
16 sorry.

17 MR. CUNNINGHAM: Good day. Thank -- good day.
18 Thank you for this opportunity. I want to raise a couple
19 of issues here. We are currently in the pool of
20 non-fiduciary advisors. This follows from our
21 participation in a number of pools that are related to
22 this topic matter that -- and let me give you those pool
23 numbers RFP 2006-4066 and 2010-5646. That was a diversity
24 investment consultant grouping that you put together.

25 So my point is this, CalPERS has a lot of data

1 that can be used to address a lot of the issues
2 surrounding alpha generation due to diversity. And I've
3 sent in some recent data that we and others have put
4 together on that. And by the way, by the way, one of your
5 Board mention -- members mentioned the Citi study, which
6 showed 16 trillion in losses due to racial discrimination
7 over the course of the past 20 years, 16 trillion. So
8 that's a huge number, huge missed opportunity, not only
9 for CalPERS, but also for the country as a whole.

10 So with respect to some of your earlier RFPs and
11 pools that you've had, it's our contention that you've
12 collected a lot of very valuable data that would be useful
13 in this area. And let me specify how and why that data is
14 useful. Now, one of the things that we do and have done
15 over the past 30 years is do research on women and
16 minority owned banks, thrifts, and brokerage firms. And
17 what we discovered, having done that research, is that one
18 of the most valuable parts of our database is information
19 on women and minority owned banks, thrifts, and brokerage
20 firms that no longer exist, because that data is very,
21 very difficult to get a hold of.

22 And my sense is -- and one of -- one of your
23 Board members or staff members just confirmed that
24 contention when he described how you probably have a lot
25 of data that you've collected in the past that you can use

1 for this path. Because once again, as a research analyst,
2 I can tell you one of the more difficult things to do is
3 to collect information on diverse firms in this sector
4 that no longer exist for whatever reason and using that
5 data -- we use that data to determine the factors leading
6 to success or failure, success or failure of those firms.
7 And I think that type of data that I believe that you
8 have, based on the RFPs that I just mentioned, I believe
9 you have a lot of that data internally which for some
10 reason you're not using.

11 CHAIRPERSON TAYLOR: All right. Sir, I don't
12 want to interrupt, but can you conclude your comments?

13 MR. CUNNINGHAM: Yes, ma'am. Yes, ma'am. So
14 once again, I appreciate the effort. I believe you have a
15 long way to go in this area. Obviously, your efforts have
16 been outstanding in leading the field forward. But in
17 conclusion, I believe you have a lot of internal data that
18 you might be able to profitably use for this exercise.

19 Thank you.

20 CHAIRPERSON TAYLOR: Thank you very much.

21 And I have -- before we move on, I'm sorry, Lynn
22 Paquin for Betty Yee.

23 ACTING COMMITTEE MEMBER PAQUIN: Thank you, Madam
24 Chair. I had a technical difficulty so I was trying to
25 ring in earlier, but I appreciate the opportunity. And

1 just wanted to thank you very much for the report, Ms.
2 Simpson. I thought it was great. One question I had was
3 I appreciate the deep dive on the real assets success with
4 the Emerging Manager Program. And, you know, you outlined
5 a few reasons why they've had success. Is there anyway to
6 export that strategy to some of the other asset classes,
7 and especially is looking at whether or not opportunistic
8 strategies can implement an Emerging Manager Program?

9 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

10 That's a terrific question, Ms. Paquin, and it is
11 one of the things that we're looking at is why have the
12 results -- and if you again -- Caitlin, if we can get
13 slide 16 back up there. Why have the results in real
14 assets, where most of the bars are above the -- are above
15 the axis, been different from global equity and private
16 equity, where most of the bars are below the axis. And we
17 think part of it could be just geography, right, because a
18 lot of that program was invested in California and the
19 like, but there might be something there that's going
20 well.

21 And one of the challenges is you -- and, you
22 know, we've talked about this a lot at this, you know,
23 Committee over time, is trying to disentangle sort of what
24 is skill and what is in that secret sauce, and what is
25 maybe just sort of probabilities, right? If you have a

1 hundred programs, probabilistically at least one is going
2 to outperform. But if you have three, it's probably less
3 so. And so trying to really dig in and see what has gone
4 on and what could -- we can -- you know, any sort of
5 successes that we can extrapolate is exactly what this
6 sort of next step is about, because we know that
7 performance -- you know, it's got to have performance,
8 again back to Ms. Middleton's comments, but figuring out
9 how to -- how to have a different future from what we've
10 had in the past is one of the -- one of the really
11 critical parts of the -- of the review.

12 ACTING COMMITTEE MEMBER PAQUIN: Great. Thank
13 you. Appreciate that.

14 CHAIRPERSON TAYLOR: Thank you. And thank you
15 all very much.

16 Go ahead, Ms. Simpson on with Responsible
17 Contractor subject.

18 MANAGING INVESTMENT DIRECTOR SIMPSON: Yeah.
19 Thank you very much. So it's my pleasure now to ask James
20 Andrus and Tamara Sells to join me to present this next
21 item.

22 This is a companion piece under our human capital
23 management work and a very long-standing program of which
24 CalPERS is rightly proud. So we have the annual update
25 coming, which Tamara and James will present. It's my

1 great pleasure to introduce Tamara to the Board. I think
2 it's the first time you'll have had chance to meet her.
3 She joined us -- she returned to CalPERS during the
4 pandemic in order to be our lead on the human capital
5 management program itself and we're just delighted that
6 she's joined CalPERS. It's wonderful to have her back.

7 And James, I think needs no introduction. He's
8 our lead on financial markets and much else that CalPERS
9 relies upon as well.

10 But, James.

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

12 Maybe -- I'm sorry. Can I just underscore --

13 MANAGING INVESTMENT DIRECTOR SIMPSON: I'm sorry.

14 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

15 -- that it is that Tamara rejoined CalPERS.

16 (Laughter.)

17 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: She
18 was with us in the global equity team under Simiso's
19 leadership on corporate governance. She went to an
20 opportunity we won't say elsewhere, but elsewhere. We
21 were able to --

22 CHAIRPERSON TAYLOR: Oh, we know where.

23 (Laughter.)

24 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: We
25 were able to attract her back recently under Anne's

1 leadership and we're -- to Anne's point, we're very happy
2 to her back. Sorry, Tamara, over to you.

3 ASSOCIATE INVESTMENT MANAGER SELLS: Thank you.
4 Is my mic on? Can you hear me?

5 CHAIRPERSON TAYLOR: You push right on the left,
6 I think.

7 CHIEF EXECUTIVE OFFICER FROST: It's on.

8 CHAIRPERSON TAYLOR: Nope.
9 There you go.

10 ASSOCIATE INVESTMENT MANAGER SELLS: Thank you so
11 much, Dan, Arnie, and James, Sarah, Rina, Madam Chair, and
12 the Investment Committee. It's a pleasure to be here
13 today. My name is Tamara Sells. I'm CalPERS Investment
14 team member on the Board Governance and Sustainability
15 team.

16 Today, it's my pleasure to present you with the
17 Responsible Contractor Program Policy annual report for
18 the 2020-2021 fiscal year. Today, I will provide a brief
19 overview of our Responsible Contractor Policy and its
20 history. I'll also provide a summary of the 2020-2021
21 compliance results. I'll touch a bit on the communication
22 and engagement workflow, as well as the bidding and
23 notification process. And lastly, I will provide a
24 snapshot of our total compliance and contracting over the
25 past six fiscal years.

1 Next slide, please.

2 --o0o--

3 ASSOCIATE INVESTMENT MANAGER SELLS: The
4 Responsible Contracting Policy exists to ensure prudent
5 and careful action, while selecting and employing
6 contractors on our RCP assets. It demonstrates our
7 fiduciary principles to support and encourage fair wages
8 and benefits for workers employed by our contractors and
9 subcontractors. The policy also supports competitive
10 bidding further contributing to competitive returns on our
11 real estate and infrastructure investments.

12 The Responsible Contractor Policy applies when
13 Real Estate Program makes investments in our service,
14 maintenance, development, and improvement of CalPERS real
15 estate and infrastructure assets, where CalPERS holds a
16 greater than 50 percent interest and on contracts equal or
17 greater to 100,000.

18 Next slide, please.

19 --o0o--

20 ASSOCIATE INVESTMENT MANAGER SELLS: A little bit
21 on the history. 1998, the CalPERS Investment Committee
22 approved and established the program. The Responsible
23 Contractor Policy was carefully crafted with the input of
24 wide stakeholders, including external investment managers,
25 labor organization, fiduciary counsel, as well as pension

1 during this period.

2 Next slide, please.

3 --o0o--

4 ASSOCIATE INVESTMENT MANAGER SELLS: The policy
5 provides an avenue of communication and responsibilities
6 for our external managers with their contractors, labor
7 stakeholders, and staff. CalPERS Investment staff
8 communicates regularly with our key labor leaders, our
9 real estate and infrastructure managers regarding
10 implementation of the RCP Policy. We continue to address
11 labor issues as they occur and in accordance with the
12 Responsible Contracting Policy.

13 Next slide, please.

14 --o0o--

15 ASSOCIATE INVESTMENT MANAGER SELLS: The
16 Responsible Contracting Policy also establishes
17 communication channels a responsibilities between the
18 managers, unions, and contractors to facilitate bidding
19 opportunities. The Responsible Contracting Policy is a
20 part of each applicable contract requiring information on
21 wages and benefits from contractors during the bidding
22 process, and supported by a certification.

23 Unions may ask to be put on RCP manager's listing
24 for information on contracts and union stakeholders may
25 also provide lists of signatory contractors. Some

1 managers have automatic notification, while others send
2 email notifications or post information to their websites.

3 Next slide, please.

4 --o0o--

5 ASSOCIATE INVESTMENT MANAGER SELLS: So in
6 summary, this slide covers our compliance and total
7 contracting over the past six fiscal years. And we'd like
8 to note that over five billion has been paid to
9 responsible contractors under this policy.

10 That concludes the Responsible Contractor Program
11 Policy annual report, unless there are any questions.

12 CHAIRPERSON TAYLOR: So I'm going to start.
13 Thank you. Great report. And I always enjoy hearing our
14 Responsible Contracting Policy, because I know we're out
15 in the forefront on that. I was wondering, as we look at
16 this, I think all of this data that we've collected and
17 our contractors that are complying, do we -- does this
18 help us give a better understanding in how workforce
19 management practices contribute to our long-term value
20 creation. And then -- and the reason I'm asking that is
21 because I feel like we should do this in more than just
22 real assets, you know what I mean?

23 I think somehow or another making sure that the S
24 in ESG that we're looking at fair wages, and, you know,
25 staying out of, what do you call it, union disputes, you

1 know, being neutral in union disputes, but at the same
2 time making sure that people come to the table. I'm
3 wondering if we could make sure that this gets applied
4 somehow or another. And I know I've asked this almost
5 every year to all asset classes.

6 MANAGING INVESTMENT DIRECTOR SIMPSON: Yeah. I
7 think in the private markets, the new initiative that the
8 private equity team has launched really is the place where
9 we can start to dig in in private equity. The six
10 baseline metrics that have been agreed with this new
11 private equity data convergence platform includes things
12 you'd expect, like greenhouse gas emissions and
13 renewables, but also diversity, workforce health and
14 safety, employee engagement, and really important, net
15 jobs created, which I think is a very innovative addition,
16 which is -- if -- you could, I think, see this as the
17 companion piece to the Responsible Contractor Policy,
18 because the policy here isn't telling -- telling the
19 managers what to do, it's saying we're paying attention,
20 because we know human capital management is going to be
21 important to returns.

22 So -- and then, of course, in the public markets,
23 you know, maybe James can saying something about our
24 agenda with the SEC on human capital management reporting,
25 because we've got a lot going on there. And, of course,

1 through Simiso's great work and his team we've done a lot
2 of engagement directly with companies. But, James, do you
3 want to say something about the human capital management
4 side.

5 INVESTMENT MANAGER ANDRUS: James Andrus, CalPERS
6 staff.

7 CHAIRPERSON TAYLOR: Good to see you.

8 INVESTMENT MANAGER ANDRUS: The direct answer is
9 yes, we are focused on those things in the other asset
10 classes, but Real Assets does an excellent job. That's
11 in part, because the RCP applies to funds where we own
12 more than 50 percent of the particular asset and so we do
13 have more control.

14 CHAIRPERSON TAYLOR: Right.

15 INVESTMENT MANAGER ANDRUS: And then the reality
16 is that we've had excellent engagements through real
17 assets with those managers. They're hyper responsive,
18 and we feel that they work with us when issues come up and
19 even with reporting on the Responsible Contractor Program.
20 So much is, in fact, learned from that, but how do we get
21 there in asset classes where we may own less than half of
22 one percent in the case of --

23 CHAIRPERSON TAYLOR: Global equity.

24 INVESTMENT MANAGER ANDRUS: -- global equity or a
25 smaller percentage in, you know, private equity, is in

1 fact the issue. But I think we can applaud real assets in
2 terms of how they operate this particular program and the
3 cooperation we get from the managers.

4 CHAIRPERSON TAYLOR: I do appreciate that. And I
5 will say I see how it would be much more easily applied in
6 private markets, private equity. And that is where I feel
7 like our S in the ESG becomes a problem in private equity,
8 where we run into labor issues. During the pandemic, we
9 ran into a lot of labor issues that were more -- revolved
10 more around the PPEs not having that, not having -- I
11 mean, these employees being exposed, but -- and then
12 essential workers, and having the essential worker issue
13 where they had to go to work, but didn't have sick leave,
14 weren't paid -- you know, what I mean, weren't paid a
15 living wage, didn't have insurance, couldn't go get
16 checked and see if they were sick. I think all of these
17 came to -- and I know Anne -- I think I was at CII when
18 the pandemic hit and you and I talked on the phone about
19 what are we going to do about this in terms of the worker
20 and the workforce.

21 Go ahead, Dan. I see you.

22 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

23 Yeah. No, I was just going to comment that we
24 agree with you, that -- and really you're speaking and
25 Anne talked about it the data is one of the really

1 critical things, because in the vacuum of data, we have
2 anecdotes and we definitely hear anecdotes from the GPs
3 talking about we do this great thing, and we do that great
4 thing, and we do this great thing, and we do that great
5 thing. And then we have anecdotes from frankly
6 stakeholders and others that we -- and we see evidence of
7 this not great thing and this not great thing.

8 And so really the idea is to start with data,
9 that way we can -- we can remove the anecdotes and figure
10 out where are we being effective, when are things going
11 well, which managers are being effective and going well,
12 and then frankly where are we more challenged and how do
13 we address it. So that is really one of the reasons why I
14 am so encouraged by this ESG data convergence project.

15 You know, if we recall from the 2016 overall
16 five-year ESG plan, you know -- you know, one of the very
17 hot topics was getting data, because we know that data is
18 how we really can start figuring out, like I said, what is
19 working, what is not, and how do we address what's not,
20 and how do we do more of what it is.

21 CHAIRPERSON TAYLOR: Right. Right. And I do
22 appreciate that. Did you want to say something else?

23 MANAGING INVESTMENT DIRECTOR SIMPSON: Oh, I just
24 wanted to add another bit of good news, which is really
25 how investors like CalPERS are driving this whole agenda.

1 During COP26, it was announced that the International
2 Sustainability Standards Board was being launched. This
3 is going to be writing standards for 144 markets. Now,
4 the SEC sits on the monitoring Board for the IFRS
5 Foundation. James represents the CII on the Advisory
6 Group there. So we see in public markets huge potential
7 human capital management. We've already been in
8 discussions with the Chair of the SEC in some detail on
9 these topics. So public markets in the U.S. will move.

10 That will pull the private markets along, because
11 investors don't want to see whack-a-mole, you know,
12 something that moves out of public markets, pops up in
13 private markets, because out of sight is not out of mind,
14 when you're a fiduciary.

15 So in other markets, the regulator has
16 jurisdiction over private markets as well as public
17 markets, so all of this stuff is beginning to really pick
18 up pace, which is good.

19 CHAIRPERSON TAYLOR: Great. Thank you. Thank
20 you. Oh, there you are. Mr. Rubalcava.

21 COMMITTEE MEMBER RUBALCAVA: Thank you. Thank
22 you, Mrs. Chairman. I also want to join and congratulate
23 you for this work in putting CalPERS on the frontline -- I
24 mean, showcasing leading forward, because I think human
25 capital is a big thing that helps -- like I think somebody

1 else said, you know, drive value to create --

2 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

3 COMMITTEE MEMBER RUBALCAVA: -- to create
4 capital. The -- but the other part also is we want to
5 guard against reputational risk, you know, us backing
6 something that creates bad press and that's not good for
7 us either. So thank you for your work. Thank you for the
8 whole team. Thank you, Ms. Chair.

9 CHAIRPERSON TAYLOR: Thank you.

10 I see -- let me make sure -- nothing else from
11 the Board. Again, thank you for the reports, excellent
12 reports, and again thank you for bringing them, so we have
13 time to cover them.

14 Hold on. Let me go to make sure I'm at where I
15 need to be. Do we have any public comments on the rest of
16 this?

17 Nothing. Okay.

18 I don't have anything on here for Committee
19 direction, but did we take some.

20 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I
21 would like to -- yeah, I was going to say we're on the
22 same page Madam, Chair.

23 (Laughter.)

24 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

25 First of all, I think what we owe is a better

1 description of that slide 16 --

2 CHAIRPERSON TAYLOR: Right.

3 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: --
4 right, to really describe what that's trying to tell us
5 and what the messages are there, and the like, and, you
6 know --

7 CHAIRPERSON TAYLOR: I think covering the
8 difference in the benchmarking for private equity really
9 helps.

10 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

11 Exactly, so that we can be very clear on what do
12 those numbers depict in terms of public equity, private
13 equity, real assets.

14 Number two, I think we owe -- we were asked for a
15 report on the number of minority and underrepresented
16 organizations that we've allocated to, and specifically
17 minority and underrepresented women, so we'll come back
18 with something on that.

19 And then finally, at your request, the Citi
20 report on diversity and the overall economy, so we'll come
21 back with all three of those.

22 CHAIRPERSON TAYLOR: Great. I appreciate it.
23 And thank you again you guys very much.

24 This adjourns the open session finally of the
25 Investment Committee. I'm saying lunch time now, and Risk

1 and Audit is next.

2 COMMITTEE MEMBER MIDDLETON: 1:15.

3 CHAIRPERSON TAYLOR: 1:15. So we'll be back --
4 is it open session I assume.

5 COMMITTEE MEMBER MIDDLETON: It is open session.

6 CHAIRPERSON TAYLOR: We'll be back with Risk and
7 Audit at 1:15 open session.

8 Thank you.

9 (Thereupon, the California Public Employees'
10 Retirement System, Investment Committee open
11 session meeting adjourned at 12:34 p.m.)

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