

VIDEOCONFERENCE MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
INVESTMENT COMMITTEE
OPEN SESSION

ZOOM PLATFORM

MONDAY, SEPTEMBER 13, 2021

9:50 A.M.

JAMES F. PETERS, CSR
CERTIFIED SHORTHAND REPORTER
LICENSE NUMBER 10063

APPEARANCES

COMMITTEE MEMBERS:

Theresa Taylor, Chairperson

David Miller, Vice Chairperson

Margaret Brown

Rob Feckner

Henry Jones

Fiona Ma, represented by Frank Ruffino

Lisa Middleton

Stacie Olivares

Eraina Ortega

Ramon Rubalcava

Shawnda Westly

Betty Yee, represented by Lynn Paquin and Karen
Greene-Ross

STAFF:

Marcie Frost, Chief Executive Officer

Dan Bienvenue, Interim Chief Investment Officer

Matt Jacobs, General Counsel

Scott Terando Chief Actuary

Sarah Corr, Managing Investment Director

Kelly Fox, Chief, Stakeholder Relations

Sterling Gunn, Managing Investment Director

Pam Hopper, Committee Secretary

APPEARANCES CONTINUED

STAFF:

Jean Hsu, Managing Investment Director

Arnie Phillips, Interim Deputy Chief Investment Officer

Lauren Rosborough Watt, Investment Director

Greg Ruiz, Managing Investment Director

ALSO PRESENT:

John Bottorff, CleanEarth4Kids.org

William Cunningham, Creative Investment Research

Carlos Davidson

Catherine Downs, City of Santa Ana

Steve Foresti, Wilshire Consulting

Alyssa Giachino, Private Equity Stakeholder Project

Dillon Gibbons, California Special Districts Association

Suzanne Hume, CleanEarth4Kids.org

J.J. Jelincic

Sarah Lamin, City of Hayward

Gwen Larmeb, Fossil Free California

Jeanette MacMillan, Fossil Free California

Steve McCourt, Meketa

Todd Parton, City of Beaumont

Jonny Pena, League of California Cities

Sydney, CleanEarth4Kids.org

APPEARANCES CONTINUED

ALSO PRESENT:

Chris Tavarez, City of Hanford

Sheila Thorne, Fossil Free California

Tom Toth, Wilshire Consulting

INDEX

	<u>PAGE</u>
1. Call to Order and Roll Call	1
2. Approval of the September 13, 2021 Investment Committee Timed Agenda	3
3. Executive Report – Interim Chief Investment Officer Briefing – Dan Bienvenue	5
4. Action Consent Item – Dan Bienvenue	11
a. Approval of the June 14, 2021 Investment Committee Open Session Meeting Minutes	
5. Information Consent Items – Dan Bienvenue	13
a. Annual Calendar Review	
b. Draft Agenda for the Next Investment Committee Meeting	
c. Quarterly Update – Performance and Risk	
d. Quarterly Update – Investment Controls	
e. Disclosure of Placement Agent Fees and Material Violations	
6. Action Item – Policy & Delegation	
a. Total Fund and Affiliate Fund Policy Updates – Arnie Phillips, Christine Gogan	13
7. Action Item – Total Fund	
a. Asset Liability Management: Adoption of Capital Market Assumptions – Sterling Gunn	18
8. Information Items – Total Fund	
a. Asset Liability Management: Discussion of Candidate Portfolios – Sterling Gunn	49
b. CalPERS Trust Level Review and Annual Program Reviews – Dan Bienvenue, Arnie Phillips, Jean Hsu, Greg Ruiz, Sarah Corr, Lauren Rosborough Watt	133
c. CalPERS Trust Level Review and Annual Program Reviews – Consultant Report – Tom Toth, Wilshire Associates; Steve McCourt, Meketa Investment Group	213
9. Summary of Committee Direction – Dan Bienvenue	225
10. Public Comment	227

INDEX CONTINUED

	<u>PAGE</u>
Adjournment	242
Reporter's Certificate	243

PROCEEDINGS

1
2 CHAIRPERSON TAYLOR: I am now calling the
3 Investment Committee open session to order.

4 Ms. Hopper, can you call roll.

5 COMMITTEE SECRETARY HOPPER: Theresa Taylor?

6 CHAIRPERSON TAYLOR: Here.

7 COMMITTEE SECRETARY HOPPER: Margaret Brown?

8 COMMITTEE MEMBER BROWN: Morning.

9 COMMITTEE SECRETARY HOPPER: Rob Feckner?

10 COMMITTEE MEMBER FECKNER: Good morning.

11 COMMITTEE SECRETARY HOPPER: Henry Jones?

12 COMMITTEE MEMBER JONES: Here.

13 COMMITTEE SECRETARY HOPPER: Frank Ruffino for
14 Fiona Ma?

15 ACTING COMMITTEE MEMBER RUFFINO: Present.

16 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

17 COMMITTEE MEMBER MIDDLETON: Present.

18 COMMITTEE SECRETARY HOPPER: David Miller?

19 VICE CHAIRPERSON MILLER: Here.

20 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

21 COMMITTEE MEMBER OLIVARES: Here.

22 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

23 COMMITTEE MEMBER ORTEGA: Here.

24 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

25 COMMITTEE MEMBER RUBALCAVA: Present.

1 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

2 COMMITTEE MEMBER WESTLY: Present.

3 COMMITTEE SECRETARY HOPPER: Lynn Paquin for
4 Betty Yee?

5 ACTING COMMITTEE MEMBER PAQUIN: Here.

6 COMMITTEE SECRETARY HOPPER: Madam Chair, all is
7 in attendance.

8 CHAIRPERSON TAYLOR: All right. Great. Thank
9 you, Pam.

10 We'll now recess into closed session for items 1
11 through 7 from the closed session agenda. So at this
12 time, the Board members will exit this open session
13 meeting and connect to the closed session. To the members
14 of the public watching on livestream, the open session
15 Investment Committee meeting will reconvene following the
16 closed session, so I'll see you guys on the other side.

17 (Off record: 9:51 a.m.)

18 (Thereupon the meeting recessed
19 into closed session.)

20 (Thereupon the meeting reconvened
21 open session.)

22 (On record: 1:30 p.m.)

23 CHAIRPERSON TAYLOR: We're back in open session
24 of the Investment Committee. And we're just going to move
25 right along into the agenda.

1 So we are on Agenda Item number 2, approval of
2 the September 13th, 2021 Investment Committee timed
3 agenda. I need a motion.

4 VICE CHAIRPERSON MILLER: Move approval.

5 CHAIRPERSON TAYLOR: Moved by Mr. Miller.

6 COMMITTEE MEMBER FECKNER: Second.

7 CHAIRPERSON TAYLOR: I heard a second.

8 COMMITTEE MEMBER FECKNER: Second.

9 CHAIRPERSON TAYLOR: Oh, second by Mr. Feckner.

10 Ms. Hopper, can you take the roll for that.

11 COMMITTEE SECRETARY HOPPER: Margaret Brown?

12 Rob Feckner?

13 COMMITTEE MEMBER FECKNER: Aye.

14 COMMITTEE SECRETARY HOPPER: Henry Jones?

15 COMMITTEE MEMBER JONES: Aye.

16 COMMITTEE SECRETARY HOPPER: Frank Ruffino for
17 Fiona Ma?

18 ACTING COMMITTEE MEMBER RUFFINO: Aye.

19 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

20 COMMITTEE MEMBER MIDDLETON: Aye.

21 COMMITTEE SECRETARY HOPPER: David Miller?

22 VICE CHAIRPERSON MILLER: Aye.

23 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

24 COMMITTEE MEMBER OLIVARES: Aye.

25 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

1 COMMITTEE MEMBER ORTEGA: Aye.

2 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

3 COMMITTEE MEMBER RUBALCAVA: Aye.

4 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

5 COMMITTEE MEMBER WESTLY: Aye.

6 COMMITTEE SECRETARY HOPPER: Lynn Paquin for
7 Betty Yee?

8 ACTING COMMITTEE MEMBER PAQUIN: Aye.

9 COMMITTEE SECRETARY HOPPER: One last time,
10 Margaret Brown?

11 Margaret Brown?

12 CHAIRPERSON TAYLOR: There she is.

13 COMMITTEE SECRETARY HOPPER: I see here. I don't
14 hear her though.

15 COMMITTEE MEMBER BROWN: (Thumbs up.)

16 CHAIRPERSON TAYLOR: She say aye with her finger.

17 COMMITTEE SECRETARY HOPPER: Okay. I have
18 Margaret Brown as an aye.

19 CHAIRPERSON TAYLOR: Okay.

20 And Madam Chair, I have all ayes, motion being
21 made by David Miller, seconded by Rob Feckner for Agenda
22 Item 2.

23 CHAIRPERSON TAYLOR: All right. Great. So
24 Agenda Item 2 passes. I'm not sure, Eraina, if you know
25 that you're really dark. I don't think -- I don't know if

1 people can see you or not.

2 COMMITTEE MEMBER ORTEGA: I noticed that just now
3 and was trying to figure out what happened. So I'm
4 working on that. Thank you.

5 CHAIRPERSON TAYLOR: Okay. Great. So let's move
6 on to Agenda Item 3, Executive Report, and Mr. Bienvenue.

7 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.
8 Thank you, Madam Chair. Good afternoon, everybody. Let's
9 see here. Normally, I would discuss our portfolio's
10 performance and positioning as part of this report, but I
11 think we know that we've got a -- first of all, we have
12 semi-annual trust level reviews today, so we'll be able to
13 take that topic up in detail there and we also have a very
14 full agenda today, so I'll keep these very brief with just
15 a quick overview of this report today.

16 We'll lead off with the consent items and then
17 move on to two action items for the Committee's
18 consideration. The first is the Total Fund and Affiliate
19 Policy that relates to putting in place a limit around
20 actionable tracking error. And the content of this item
21 is consistent with Chair direction in June.

22 The second item represents a continuation of our
23 asset liability management work presenting capital market
24 assumptions for adoption by the Board. Now, note that
25 these capital market assumptions are consistent with what

1 you saw in July and that these are not the adoption of a
2 policy portfolio and a discount rate. They're the
3 assumptions we'll use as we present potential portfolios
4 for the Committee's consideration in November.

5 After these two action items, we'll move on to
6 the information items that are on our agenda. The first
7 continues our ALM work together, where Sterling Gunn and
8 Christine Reese will lead our discussion and preview of
9 the various candidate portfolios with the idea this item
10 we'll be needing for the Investment Committee to get more
11 feedback on preferences for the portfolio, as we make
12 trade-offs between returns that we're trying to generate
13 and the multi-faceted risk that we found.

14 And then next we move on to our annual trust
15 level review and annual program review items, first
16 presented by management, the second by your consultants,
17 where we'll dig into the portfolio and the business model
18 for the Board's oversight. So that's what we have before
19 us today. And with that, I'll turn it back to you, Madam
20 Chair to take any questions or to take us through the
21 agenda.

22 CHAIRPERSON TAYLOR: Thank you. I have a
23 question from Ms. Brown.

24 COMMITTEE MEMBER BROWN: Thank you. Can
25 everybody hear me now?

1 (Heads nod.)

2 COMMITTEE MEMBER BROWN: Excellent. Okay. Sorry
3 about that. Having a little technical difficulties today.

4 Mr. Bienvenue, I have been getting a lot of calls
5 and emails about our investments in China. And I'm hoping
6 that, at some point in time, you'll be giving an update,
7 or if not, if you'd be willing to touch on that now.

8 There's two concerns whether or not our investments are
9 going towards the Chinese Military Complex, and then the
10 other one is just with the Chinese government sort of
11 taking over -- taking over companies or limiting
12 companies. And I'm just wondering how those moves by the
13 Chinese government are impacting our investments in China.

14 Thank you.

15 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

16 Yeah. So let me -- let me take those in order
17 and if we want to go deeper, we certainly can bring back
18 an agenda item on this, if desired. But let me -- let me
19 start with, first of all, there are a list of companies
20 that are on a -- you know, there's a certain set of
21 companies that are on the, what is called, the OFAC list,
22 which is a list of entities that U.S. businesses aren't to
23 do business with. That list was expanded under the Trump
24 administration and has since been further expanded under
25 the Biden administration.

1 As those companies have gone on those lists,
2 those are to come out of our benchmark and therefore out
3 of our portfolio. So I can assure you that there is
4 nothing that is sort of inconsistent with all of those
5 directives in the portfolios.

6 As far as the, you know, balancing the sort of
7 risk and returns in China, it is a great question and one
8 that your -- you know, that the Investment staff frankly
9 debates fairly consistently. You know, China is the, you
10 know, second largest economy in the world. It's the
11 largest contributor to global economic growth in the
12 world. It's got the largest, you know, population in the
13 world. I mean, it's a major economic engine. And
14 frankly, you know, relative to that economic engine, it is
15 underrepresented in our portfolio and in the capital
16 markets.

17 However, there are risks that come with that. I
18 mean, you certain saw recently where the Chinese
19 government came out and said that, you know, Chinese
20 education companies could no longer be for profit. They
21 had to be not-for-profit companies. And, of course, we
22 immediately looked into potential exposure there in the
23 private equity portfolio. Unfortunately, the exposure was
24 very, very limited.

25 But it is a challenging balance that we're

1 looking at and certainly something that we're -- that
2 we're spending some -- you know, quite a bit of time on
3 trying to -- trying to navigate, you know, generating the
4 returns that we need. And certainly as I say, China is an
5 engine of economic growth and potential returns, while
6 also balancing the risks.

7 COMMITTEE MEMBER BROWN: Oh. Thank you, Dan. I
8 appreciate the fact that we don't have any investments on
9 the OFAC list. Of course, that's not the information
10 that's out there publicly and I appreciate that.

11 And then I would like to see, hopefully Ms.
12 Taylor will agree, our Chair, that we could get a more
13 in-depth presentation on what we hold -- what we hold in
14 China, if that's public if, and then what's going on with
15 the returns, and what basically the staff sees as maybe
16 the next -- the Chinese government is going to mess with
17 and therefore harm our returns.

18 Do we know how much money we've -- have we lost
19 any money as a result of the changes in the government
20 strategy over there with respect to investments?

21 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

22 Well, I will say that right after some of the --
23 you know, sort of Chinese government intervention. You
24 know, the Chinese equity markets did draw down a little
25 bit. So in both public markets space and then private for

1 evaluation space, I would say that there's been some
2 drawdown. We do have assets, you know, invested also in
3 the real assets side. You know, of course, on all the
4 private market valuations, you know, as we know is as much
5 art as science. But it's challenging to, you know, sort
6 of answer that question. But I would say that in the
7 short term, there had been some drawdown in the -- in the
8 public equity returns in China. But I would say that if
9 you measure over a longer horizon, the returns have
10 actually been very strong. So it really kind of depends
11 on the -- on the horizon you use.

12 COMMITTEE MEMBER BROWN: Well, I appreciate the
13 information and I would look forward to maybe getting some
14 more in-depth information, if possible.

15 CHAIRPERSON TAYLOR: So I can -- I can agree that
16 this is something that is of concern. I don't want you --
17 because November is a big meeting too, so I don't want you
18 guys to be killing yourselves trying to get us that
19 information. But if you could give us like kind of a
20 basic outline of where our investments are and kind of
21 risks and returns type of thing.

22 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes,
23 be happy to. Why don't -- why don't -- why don't we look
24 at, you know, kind of what makes most sense to be most
25 responsive and we'll bring something back. And then if

1 that doesn't hit the mark, we can -- we can come back
2 again.

3 CHAIRPERSON TAYLOR: Okay. That sounds great.

4 COMMITTEE MEMBER BROWN: Thank you. Thank you,
5 Ms. Taylor.

6 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
7 we'll take that as Committee direction.

8 CHAIRPERSON TAYLOR: Thank you.

9 Hold on a second.

10 So we're moving on to our action consent items.
11 And that's approval of the June 14th Investment Committee
12 open session meeting minutes. I need a motion.

13 VICE CHAIRPERSON MILLER: Move approval.

14 CHAIRPERSON TAYLOR: Moved by Mr. Miller.

15 COMMITTEE MEMBER BROWN: Second.

16 CHAIRPERSON TAYLOR: Second by Ms. Brown.

17 Ms. Hopper, can you call the roll for the vote?

18 COMMITTEE SECRETARY HOPPER: Margaret Brown?

19 COMMITTEE MEMBER BROWN: Aye.

20 COMMITTEE SECRETARY HOPPER: Rob Feckner?

21 COMMITTEE MEMBER FECKNER: Aye.

22 COMMITTEE SECRETARY HOPPER: Henry Jones?

23 COMMITTEE MEMBER JONES: Aye.

24 COMMITTEE SECRETARY HOPPER: Frank Ruffino for
25 Fiona Ma?

1 ACTING COMMITTEE MEMBER RUFFINO: Aye.

2 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

3 COMMITTEE MEMBER MIDDLETON: Aye.

4 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

5 COMMITTEE MEMBER MIDDLETON: Aye.

6 COMMITTEE SECRETARY HOPPER: Thank you.

7 David Miller?

8 VICE CHAIRPERSON MILLER: Aye.

9 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

10 COMMITTEE MEMBER OLIVARES: Aye.

11 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

12 COMMITTEE MEMBER ORTEGA: Aye.

13 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

14 COMMITTEE MEMBER RUBALCAVA: Aye.

15 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

16 COMMITTEE MEMBER WESTLY: Aye.

17 COMMITTEE SECRETARY HOPPER: Lynn Paquin for

18 Betty Yee?

19 ACTING COMMITTEE MEMBER PAQUIN: Aye.

20 COMMITTEE SECRETARY HOPPER: Madam Chair, I have
21 a motion being made by David Miller, seconded by Margaret
22 Brown, all ayes, for Agenda Item 4A approval of the June
23 14, 2021 Investment Committee open session meeting
24 minutes.

25 CHAIRPERSON TAYLOR: Great. Thank you.

1 We will move on to Agenda Item 5, information
2 consent items. I have not received any requests to pull
3 anything off.

4 So that moves us on to Item 6, action item,
5 Policy and Delegation, Total Fund and Affiliate Fund
6 Policy updates.

7 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All
8 right. Thank you, Madam Chair. Let's see, can we please
9 bring Christine Gogan forward as a presenter to join Arnie
10 and me here, as well as Ali Kazemi from Wilshire to answer
11 questions as appropriate.

12 And then while they're coming up, can I also
13 please ask that we bring Amy Deming forward. And I'd like
14 to take a moment to introduce Amy as our new Investment
15 Director of the Investment Controls and Operational Risk
16 Group, also known as ICOR. Amy joins us from Allianz
17 Global Investors. She spent the last 15 years with
18 progressively increased responsibility in various
19 capacities, including being the Global Head of Investment
20 Advisory Compliance, Deputy Chief Compliance Officer, and
21 head of U.S. Investment Compliance. So Amy brings
22 extensive experience, not only in the areas of controls of
23 the clients, but also in leading and fostering a diverse
24 equitable and inclusive business environment. And we're
25 really happy to have her on board.

1 I also want to take a moment to thank Christine
2 Gogan for her leadership as the Interim ID of ICOR over
3 the last nine months and to thank her as she continues in
4 helping Amy transition into the role and into CalPERS.
5 Christine's commitment and the, you know, knowledge in
6 this has really been invaluable. And she, as well as the
7 whole ICOR team, have done an exceptional job during this
8 transition. So I really just wanted to take a moment to
9 thank Christine and introduce you to Amy. If we were in
10 the auditorium, I would ask Amy to stand up and maybe you
11 should just wave and say hello and that way you can all
12 meet Amy and you'll certainly see more of her in the
13 future.

14 So with that, why don't we move on to this first
15 action item on today's agenda. As I mentioned, this is a
16 second reading following Chair direction on proposed
17 updated language around the tracking error and total fund
18 and affiliate fund investment policies. So I will turn it
19 over to Arnie to take us through the item.

20 Arnie, over to you.

21 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

22 Yes. Thank you, Dan and welcome to Amy and also
23 thank you to Christine for all the help she has done
24 handling ICOR in the interim there.

25 So as Dan mentioned, this was a Chair-directed

1 item in June. Just as a quick timeline update, we did
2 initially bring this topic back at the November 2020
3 Investment Committee. Then we brought the information
4 item in June of this year. And then Chair directed to
5 bring it today in action form.

6 So with that, I'll just give a high level summary
7 of the proposed changes. Staff is proposing that
8 actionable tracking error replace total tracking error in
9 the Total Fund Policy. Actionable tracking error reflects
10 the impact of active strategies across the public markets.
11 It eliminates the noise that naturally results from
12 investing in private assets where the nature of the
13 benchmarks adds tracking Error simply through the
14 deployment of assets.

15 Staff believes that actionable tracking error
16 improves transparency on true shifts in strategy initiated
17 by staff, thus contributing to better governance and
18 accountability for investment decisions.

19 The proposal also includes a couple updates to
20 the affiliate fund section and the currency management
21 section to make them consistent with the PERF's proposed
22 move to actionable tracking error.

23 We've also included for your reference the deck
24 that staff presented in June, which is Attachment 3.
25 During the June discussion, there was a request for peer

1 data. This data is included in the deck, Attachment 4.
2 And just to kind of summarize that deck, we worked with
3 Wilshire. And I guess the way I would characterize it is
4 there isn't really a single answer on how other entities
5 handle tracking error. It is handled pretty much
6 differently everywhere. But the one common denominator we
7 saw out of more plans than less was they tend to focus
8 also on the public assets. And I don't -- I wouldn't say
9 ignore, but they don't count the private assets in the
10 tracking error calculation typically.

11 And then finally, the deck also includes
12 Wilshire's opinion letter supporting the change to
13 actionable tracking error. That's Attachment 5. And with
14 that background, I'm happy to answer any questions you may
15 have.

16 CHAIRPERSON TAYLOR: So I am not seeing any
17 questions on the tracking error. I think having brought
18 it back several times, I think you have satisfied the
19 Board. So this is an action item and I need a motion to
20 move forward.

21 VICE CHAIRPERSON MILLER: I move for approval of
22 the recommended policy changes.

23 COMMITTEE MEMBER JONES: Second.

24 CHAIRPERSON TAYLOR: Moved by Mr. Miller,
25 seconded by Mr. Jones. Ms. Hopper, can you go ahead and

1 call the roll for the vote?

2 COMMITTEE SECRETARY HOPPER: Margaret Brown?

3 COMMITTEE MEMBER BROWN: No.

4 COMMITTEE SECRETARY HOPPER: Rob Feckner?

5 COMMITTEE MEMBER FECKNER: Aye.

6 COMMITTEE SECRETARY HOPPER: Henry Jones?

7 COMMITTEE MEMBER JONES: Aye.

8 COMMITTEE SECRETARY HOPPER: Frank Ruffino for
9 Fiona Ma?

10 ACTING COMMITTEE MEMBER RUFFINO: Aye.

11 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

12 COMMITTEE MEMBER MIDDLETON: Aye.

13 COMMITTEE SECRETARY HOPPER: David Miller?

14 VICE CHAIRPERSON MILLER: Aye.

15 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

16 COMMITTEE MEMBER OLIVARES: Aye.

17 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

18 COMMITTEE MEMBER ORTEGA: Aye.

19 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

20 COMMITTEE MEMBER RUBALCAVA: Aye.

21 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

22 COMMITTEE MEMBER WESTLY: Aye.

23 COMMITTEE SECRETARY HOPPER: Lynn Paquin for
24 Betty Yee?

25 ACTING COMMITTEE MEMBER PAQUIN: Aye.

1 COMMITTEE SECRETARY HOPPER: Madam Chair, I have
2 a motion being made by David Miller, seconded by Henry
3 Jones. I have 10 ayes and one no made by Margaret Brown
4 for Agenda Item 6A, Total Fund and Affiliate Fund Policy
5 Updates.

6 CHAIRPERSON TAYLOR: Thank you. Agenda Item 6A
7 passes.

8 We will move on to Agenda Item, Action Item, 7
9 Total fund, A, Asset Liability Management Adoption of the
10 Capital Market Assumptions.

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All
12 right. Thank you, Madam Chair. And thank you to Arnie,
13 and to Christine and Amy for joining us. And Ali as well,
14 thank you.

15 Let's see, can we please now bring Sterling Gunn
16 and Christine Reese forward as presenters, along with our
17 Chief Actuary, Scott Terando. And if we can also please
18 bring Tom Toth and Steve Foresti from Wilshire forward so
19 they can answer questions an appro -- as appropriate.

20 And then once that's done, we can also move
21 Christine Gogan and Amy Deming back to the attendees
22 queue. I know -- I know you're juggling a lot though
23 David, so I'll let you do these one at a time. And we can
24 start with Sterling, Christine, Scott Terando, Tom Toth,
25 and Steve Foresti forward.

1 So as I mentioned in my opening comments, this
2 item continues our cyclical asset liability management
3 work. Here, we're presenting capital market assumptions
4 for the Committee's consideration and adoption. Note that
5 these are the same CMAs you saw in July as mentioned, and
6 note that this is action on the capital market
7 assumptions, the policy portfolios -- or potential
8 portfolios for adoption will come back in November after
9 the candidate portfolio information item that follows this
10 item.

11 So with that, I will turn it over to Sterling to
12 lead us through the item. Sterling, over to you.

13 (Thereupon a slide presentation.)

14 MANAGING INVESTMENT DIRECTOR GUNN: All right.
15 Thank you, Dan. Good after, everyone. So the purpose of
16 this session, as Dan mentioned, is to have the Board
17 consider adopting the baseline scenario capital market
18 assumptions that we will use for the 2021 asset liability
19 management process.

20 In July, we had presented the 10- and 20-year
21 survey results for the recent capital market assumptions.
22 And the capital markets presented today are based on the
23 March 2021 capital market assumptions survey. Note though
24 that today we are presenting the five- and 20-year return
25 projections rather than the 10 and 20. And that links to

1 the sort of multi-portfolio strategy that we're proposing
2 later on.

3 All right. So the survey results reveal the
4 diverse views on returns, and so we need to be mindful of
5 false precision. And the one thing that is almost certain
6 is that actual returns will differ from these projections.
7 So as a result, we developed downside and upside scenarios
8 to better understand the sensitivity in portfolios to
9 variations and return assumptions. These two scenarios
10 were developed solely to test portfolio sensitivity to
11 assumptions and have no direct influence on policy
12 decisions, such as discount rates or policy asset
13 allocation.

14 So as a result, we're not asking for approval of
15 the downside and upside scenarios. We've included them in
16 the appendix solely as a point of reference. We have also
17 included a summary of the inflation and GDP assumptions
18 related to the three scenarios. And we includes these
19 assumptions as a point of reference.

20 And I should also point out the Actuarial and
21 Investment offices used independent processes to estimate
22 baseline inflation rates. And the results here that we
23 present are toes developed by the Investment Office. And
24 these results of these two processes actually only differ
25 by about five basis point, which given the uncertainty of

1 these kind of projections is well within an acceptable
2 range. And this small difference does not influence the
3 results of our analysis.

4 The recommendation itself is the following: to
5 adopt the baseline projected five- and 20-year returns,
6 which are on page three of the presentation materials; to
7 adopt the projected 20-year projected volatilities on page
8 three of the presentation materials; and to adopt the
9 asset class 20-year correlations, which are on page four
10 of the presentation materials.

11 At this point, I would be happy to answer
12 questions.

13 CHAIRPERSON TAYLOR: I'm kind of waiting. I
14 would imagine I would have questions, but I am not having
15 questions on this particular things. So if there are no
16 questions -- let me look one more time. Last chance.

17 Okay. I need a motion to move this forward.

18 VICE CHAIRPERSON MILLER: I will move to approval
19 of the recommendations.

20 CHAIRPERSON TAYLOR: Okay. Moved by Mr. Miller.

21 COMMITTEE MEMBER FECKNER: Second.

22 CHAIRPERSON TAYLOR: Seconded by Mr. Feckner.

23 Ms. Hopper, can you call the roll to take the
24 vote?

25 COMMITTEE SECRETARY HOPPER: Margaret Brown?

1 COMMITTEE MEMBER BROWN: No.

2 COMMITTEE SECRETARY HOPPER: Rob Feckner?

3 COMMITTEE MEMBER FECKNER: Aye.

4 COMMITTEE SECRETARY HOPPER: Henry Jones?

5 COMMITTEE MEMBER JONES: Aye.

6 COMMITTEE SECRETARY HOPPER: Frank Ruffino for

7 Fiona Ma?

8 ACTING COMMITTEE MEMBER RUFFINO: Aye.

9 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

10 COMMITTEE MEMBER MIDDLETON: Aye.

11 COMMITTEE SECRETARY HOPPER: David Miller?

12 VICE CHAIRPERSON MILLER: Aye.

13 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

14 COMMITTEE MEMBER OLIVARES: Aye.

15 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

16 COMMITTEE MEMBER ORTEGA: Aye.

17 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

18 COMMITTEE MEMBER RUBALCAVA: Aye.

19 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

20 COMMITTEE MEMBER WESTLY: Aye.

21 COMMITTEE SECRETARY HOPPER: Lynn Paquin for

22 Betty Yee?

23 ACTING COMMITTEE MEMBER PAQUIN: Aye.

24 COMMITTEE SECRETARY HOPPER: Madam Chair, I have

25 a motion being made by David Miller, seconded by Rob

1 Feckner. I have 10 ayes, one no made by Margaret Brown
2 for Agenda Item 7A, Asset Liability Management, Adoption
3 of Capital Market Assumptions.

4 And you are on mute, Ms. --

5 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

6 You are on mute.

7 CHAIRPERSON TAYLOR: Got it.

8 Agenda Item 7a passes.

9 So we will move on to Agenda Item 8a, which is an
10 information item, Asset Liability Management Discussing --
11 Discussion of the Candidate Portfolios.

12 Oh, I'm sorry. Hold on. I do see a question.
13 It did pop up. Ms. Brown.

14 COMMITTEE MEMBER BROWN: Thank you. I am so
15 sorry. I'm having internet -- all the words are cutting
16 out and I can't get my Diligent notes up.

17 So this is why it's so important to keep paper
18 notes as well as electronic notes. So can I just get
19 Sterling or the consultant to explain again why we are
20 doing projected returns for five years and 20 years as
21 opposed to the normal thing that we do, which is one
22 through 10 and then 11 through 20, or are you going
23 explain that now?

24 MANAGING INVESTMENT DIRECTOR GUNN: I'm going to
25 speak to that now, and --

1 COMMITTEE MEMBER BROWN: Thank you.

2 MANAGING INVESTMENT DIRECTOR GUNN: -- hopefully
3 give a reasonable explanation. And the intent here is to
4 try to identify where the market could be quite different
5 between the near term and long term. And so if we think
6 that -- like the current market very high valuations in
7 fixed income, high valuations in equities. And at some
8 point, you know, we think the market might return to a
9 more normal state. We don't know exactly when. But five
10 years might be a more reasonable horizon for when that
11 inflection point may occur than 10 years.

12 So historically, there might have been a 10 year
13 projection for returns and it still would have been a
14 blend of medium -- you know, short-, medium-, long-term
15 rates. So the intent here really was to try to identify
16 is there a potential inflection point and can we take any
17 guidance then from that -- the difference between the near
18 term and the long term when we discuss how to a construct
19 portfolio.

20 CHAIRPERSON TAYLOR: Does that help Margaret?

21 COMMITTEE MEMBER BROWN: So what -- but what is
22 the effect of doing this? What is the effect it -- right.

23 MANAGING INVESTMENT DIRECTOR GUNN: So the effect
24 is we can try to develop a two-step portfolio for the near
25 term and a portfolio for the long term, with the belief

1 that that is -- will give us a better outcome than if we
2 just had a single portfolio for the entire period.

3 So if we think about the near term in the CMAs,
4 where we see, you know, lower returns and higher risks,
5 particularly we see very low returns in fixed income. So
6 that may mean that a portfolio in the near term may tilt
7 away from fixed income, whereas in the longer term in a
8 more normal market, fixed income returns may return to
9 more normal kind of levels, which face a more -- a more
10 balanced portfolio may be more appropriate. So it really
11 is trying to take advantage of additional information.

12 If we simply use 10 years --

13 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
14 maybe I'll --

15 MANAGING INVESTMENT DIRECTOR GUNN: Oh. I was
16 just going to say, before you do, Dan, that the 10 years
17 is an average. And we basically throw out information
18 about what we might think could be happening in the near
19 term.

20 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
21 I --

22 MANAGING INVESTMENT DIRECTOR GUNN: So we're
23 trying to take advantage of that information.

24 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.
25 The only thing that I would add is that right now we

1 believe that with central bank intervention globally,
2 interest rates are artificially a little low, and
3 therefore, bond valuations are a little high. And
4 therefore those diversifying assets that are part of the
5 asset allocation in the short term, they're just not as
6 diversified.

7 So the short answer to your question, Ms. Brown,
8 is that by having this sort of bifurcated, you know,
9 shorter term and long term, you know, five-year and
10 20-year, what that allows us to do is support a higher
11 assumed rate of return, and therefore a higher discount
12 rate for any given level of risk. So if we -- you know,
13 if we -- if we support a -- this higher discount rate
14 for -- if we -- if we target minimizing downside risk, we
15 can support a higher rate of return for each level of
16 risk.

17 COMMITTEE MEMBER BROWN: Okay. So let me ask
18 Wilshire what other -- what other pensions are doing this
19 when they do their ALM? And maybe -- and then the
20 question is why hasn't CalPERS done this before this time
21 around? That's for you, Mr. Toth.

22 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Tom.

23 MR. TOTH: I think Steve came off mute, but I'm
24 not hearing him, if he had opening comments and I can
25 comment on as well.

1 CHAIRPERSON TAYLOR: Steve, can you talk?

2 Apparently not. We're not hearing Steve. So go
3 ahead, Tom.

4 MR. TOTH: Okay. So we talked a little bit about
5 other pension systems that are utilizing, call them,
6 multi-period optimization. And it's not part -- it is not
7 common by and large here in the U.S. Although we have
8 seen some overseas pension systems doing it. I think
9 the -- you know, why is CalPERS doing it is a fair
10 question. And it really comes down to I think the
11 recognition that we are in a challenging environment to
12 start. And I don't want to call -- aberration is probably
13 too strong a word, but as Dan pointed out with Central
14 Bank intervention in the interest rate markets rates being
15 abnormally low, and then stacking on risk premiums above
16 that, this is taking that into account when we start doing
17 optimization work for the portfolios.

18 And by doing it in two -- I'll call it two steps,
19 short term and long term, and recognizing the difference
20 in environments, it allows you to put together a more
21 optimal portfolio for the full period -- the full 20-year
22 period than you were if you were just to try to take an
23 average for the -- for the total period. So I think it's
24 a -- it's a useful lens for looking at opportunities in
25 the market, given what we're seeing particularly in fixed

1 income ex -- for fixed income expectations.

2 CHAIRPERSON TAYLOR: You're still muted.

3 COMMITTEE MEMBER BROWN: Thank you. So where
4 else are they using this? You said internationally? So,
5 I mean, I'm looking for a highly respected international
6 fund that's using this. I mean, I hate to invent the
7 wheel. I'd like to copy it from somebody else.

8 MR. TOTH: And, Mr. Gunn, please chime in. I
9 know you're very familiar with some of the Canadian
10 pension systems, but CPPIB was one example utilized
11 earlier.

12 CHAIRPERSON TAYLOR: Sterling, did you want to
13 add to that?

14 MANAGING INVESTMENT DIRECTOR GUNN: Yes. I
15 think -- so the actual mechanics will vary, but most funds
16 are looking at sort of a medium-term, short-term, and
17 long-term and asking what can be done better than just
18 holding a long-term portfolio. So I do know some of
19 the -- some of the Canadian funds are asking these kind of
20 questions and trying to -- do they use the same
21 mathematical model we do? Perhaps, perhaps not. But they
22 are trying to answer the same kind of questions and manage
23 a portfolio in a way that's appropriate.

24 COMMITTEE MEMBER BROWN: Thank you for that. I
25 just -- I just -- the reason for my no vote is I just feel

1 really uncomfortable. I don't really understand it all
2 just yet, so -- but I appreciate the explanation.

3 Thank you.

4 CHAIRPERSON TAYLOR: Okay. I also have a
5 question from Ms. Middleton.

6 COMMITTEE MEMBER MIDDLETON: Thank you, Madam
7 Chair. And Dan, Sterling, we are making some important
8 changes here. And I understand this to make it possible
9 for us to project going forward what I referred to in
10 closed session as a projection of a lower increase in
11 employer contributions that are going to be required. I
12 think it's going to be very important for us in the next
13 few weeks to get out a very clear message to the community
14 as to exactly what we've done and why it is going to be
15 beneficial.

16 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

17 Thank you, Ms. Middleton. And we agree with you
18 that -- and that is exactly right, that the -- one of the
19 reasons, you know, that in this ALM cycle we are certainly
20 looking at ways we can support a higher discount rate
21 to -- you know, we want to make sure that's a prudent
22 discount rate, right, so it doesn't overly stress
23 potential contribution volatility, but it's that balance.
24 And you'll see this in the -- in the candidate portfolio's
25 item that follows this trying to support a discount right

1 that's high enough to manage contribution level, while
2 also not being so high as to -- as to unduly burden
3 contribution volatility. This change is one of the things
4 that we -- that we certainly think that we can use to add
5 to this and agree we need to get this socialized within
6 the stakeholder community.

7 MR. FORESTI: Hey, Dan, can you -- I think I have
8 my audio working. Can you hear me?

9 CHAIRPERSON TAYLOR: Yes.

10 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: We
11 can, Steve.

12 MR. FORESTI: Great. Apologies. I was just
13 having some issues I guess with the -- with the audio.
14 Maybe just to add some context to some of the comments
15 that were previously made. And without I guess at the
16 risk of putting Sterling and staff kind of on their heels
17 just a little bit, I think this issue of a two period
18 versus a one period, perhaps the Committee could get more
19 comfort is when you move to November and actual candidate
20 portfolios are put in front of you. In addition to having
21 at a particular targeted level of return, let's say 6.8
22 for example, not just what the short-term and long-term
23 portfolios look like in this two-period optimization
24 context, but a direct comparison of what a portfolio over
25 the single long period would look like, so then you have

1 side-by-side comparisons of what the return, risk,
2 drawdown, trade-offs are. That might be something -- I
3 think that will contextualize a lot of the comments that
4 they've heard around what the trade-offs are.

5 But in a nutshell, this is purely a recognition
6 that we're in a unique environment where returns over the
7 short term are very different from expectations over a
8 longer term period. And that very well may resolve itself
9 over some number of years. It could be five. It could be
10 10. It could be 15.

11 But by doing what I'm suggesting, you also put
12 yourself in a position where on the two-year review cycle,
13 you've got a threshold to look at how far apart those next
14 five year versus the -- you know, the six through 20 are
15 with the portfolio you have. And as that gap narrows,
16 that starts to become some information to help in terms
17 of, you know, any sort of issue on when to -- when and if
18 to move from one portfolio to the next.

19 So I would -- I would offer that up as potential,
20 A, area to give you comfort on what the trade-offs are,
21 and B, a way to monitor as you keep an eye on the
22 portfolio going forward how those discrepancies between
23 the near term and the longer term work themselves out.

24 COMMITTEE MEMBER MIDDLETON: Steve, thank you.
25 That's really helpful. And all of us understand that

1 we're trying to get the risk level correct and balanced in
2 order to make sure that we have something that we can
3 reliably predict moving forward. But I would be remiss if
4 I did not say something that I know all of you and all of
5 my colleagues know. The cost to employers today has
6 reached crisis levels. So thank you.

7 MANAGING INVESTMENT DIRECTOR GUNN: Thank you for
8 that.

9 CHAIRPERSON TAYLOR: So thank you, Ms. Middleton.
10 And, yes, think that's why it's important that we look and
11 maybe beyond the forefront for doing something like this,
12 if that's what need be. Again, it sounds like we're not
13 completely on the forefront, but if it helps us be more
14 accurate, which is very hard when you're making
15 predictions like this. In our scenarios, I think it's
16 important that we do so. And I think also to understand
17 the previous vote was on capital market assumptions with
18 upside economic, and long term, and volatility. So it
19 wasn't really about this two tiered thing right at the
20 moment.

21 I mean, it kind of us it, but it's not. So these
22 are -- these are mainly our capital market assumptions
23 based on the several organizational input that we had.

24 Next is Mr. Jones.

25 COMMITTEE MEMBER JONES: Thank you, Madam Chair.

1 Yes. You know, I support, you know, moving
2 forward to see what the impact would be on this
3 addition -- this new approach, but I do have an additional
4 maybe two questions.

5 I want to be clear on making sure that I'm
6 understanding the previous process that we will use the
7 one, and 10, and 11, and 30, weren't those two averaged
8 out. We didn't use just the 20-year assumption. Didn't
9 we use a 1-10 and 11-20 and came up with an average
10 before. I need to get a clear answer on that first.

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes,
12 Mr. Jones. In the most recent cycle, and Scott can
13 certainly speak to this. I see Scott on there.

14 COMMITTEE MEMBER JONES: Okay.

15 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: The
16 most recent cycle be used, years 1 through 10 and then we
17 use years 11 actually through 60.

18 COMMITTEE MEMBER JONES: Through 60, right.

19 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: But
20 we use those to then determine one portfolio --

21 COMMITTEE MEMBER JONES: And that --

22 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:
23 -- as opposed to taking advantage of a potential
24 change in allocation within that period.

25 COMMITTEE MEMBER JONES: Okay. So you're --

1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
2 that change in allocation would come back to this -- to
3 this --

4 COMMITTEE MEMBER JONES: I see.

5 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I'm
6 sorry.

7 COMMITTEE MEMBER JONES: So you're saying that in
8 this approach, you will use one portfolio from one to five
9 and different portfolio for six to 20?

10 MANAGING INVESTMENT DIRECTOR GUNN: That is
11 correct.

12 COMMITTEE MEMBER JONES: Okay.

13 MANAGING INVESTMENT DIRECTOR GUNN: -- or until
14 such time as we think we've met that inflection point and
15 we think the market's are changing. So it may not be five
16 years.

17 COMMITTEE MEMBER JONES: So when we adopt our
18 portfolio, we'll be. It would be combined in one boat
19 to -- with those two components in it, is that correct?

20 MANAGING INVESTMENT DIRECTOR GUNN: Yeah. So we
21 would -- so, yes, we're basically saying we approve this
22 approach. So the portfolio weights would be whichever
23 candidate portfolio weights in the near term, combined
24 with that process to review and reconsider both the CMAs,
25 and if we have the appropriate portfolio in the future.

1 COMMITTEE MEMBER JONES: Okay. And so then our
2 independent consultant, Wilshire, said that they will
3 continue to use their one and 10, and 11 and 30 or 60,
4 whatever it is. So how do we evaluate then if our
5 consultants are going to be publishing data on one hand
6 and we're going to be going down a path using data on
7 another hand, because Wilshire is -- I thought I heard
8 them say that they will not change their methodology.

9 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

10 Yeah. Maybe I'll jump in there. Wilshire's
11 methodology is -- and, you know, our survey of CMA
12 providers covers, you know, the gamut of potential
13 providers, some use two and 10, some use two and 20, some
14 use 10 and 30. They are all over the place. What we have
15 landed on is just basically using a five and then a -- and
16 then a years six through 20, but we don't think any of
17 those are significantly different, because really at the
18 end of the day as you get out past those -- that sort of
19 three and five years, we think that it's very difficult to
20 forecast, Mr. Jones.

21 So really -- I mean, it's always difficult to
22 forecast, but especially as you get out further. And so
23 really any of those would land you at the same place. I
24 think as Sterling described, what this will allow us to do
25 is adopt an asset allocation for this short-term period,

1 where we think that markets are overly expensive,
2 especially in the fixed income area, knowing that we can
3 come back to this Board for another allocation that will
4 update that once markets sort of normalize. And what that
5 allows us to do is to support a higher discount rate over
6 the entire 20-year period.

7 COMMITTEE MEMBER JONES: And you know the other
8 thought here too is that we've often advocated that we're
9 in the long-term business where we're projecting out 40,
10 50, and 60 years. And now it seems that we're going
11 completely opposite to that as we -- we often say that
12 don't count on one or two years, but now this, in essence,
13 is saying count on one or two years.

14 MANAGING INVESTMENT DIRECTOR GUNN: Well, I think
15 we're still acting like long-term investors. And if I
16 were to go back to the -- thank you for the question by
17 the way, because it gives me a chance to speak to this.

18 Before we would approve a portfolio based on say
19 20- or 30-year returns. Now, that portfolio does have,
20 you know, performance in the near term. And it does have
21 performance in the long term. And even -- nothing stops
22 us from changing as we've done in the past after two or
23 four years changing that portfolio.

24 So the question I think around long term is
25 really about, you know, can we see a path. You know, we

1 could just choose a single portfolio for 30 years. That
2 would give a path on a projection basis. But knowing that
3 again after three or four years of that one portfolio, we
4 could probably change.

5 So all we're really highlighting here is we can
6 perhaps address that path right now considering a near
7 term, which comes with the -- and we can compare that I
8 guess. But really, it's still long term until we have
9 both pieces. And we're showing there is a path that
10 involves two portfolios rather than just a single
11 portfolio.

12 COMMITTEE MEMBER JONES: Okay. I'm -- okay. I
13 continue to look at it and see what we learn from it.

14 MANAGING INVESTMENT DIRECTOR GUNN: Yeah. I
15 think just the last point here would be one reason for the
16 scenarios is we're talking an awful lot about projections
17 here.

18 COMMITTEE MEMBER JONES: Yeah, I know.

19 MANAGING INVESTMENT DIRECTOR GUNN: And so we've
20 also tried to explore, you know, if the world doesn't
21 unfold the way the projections suggest, what might
22 performance look like. So we have some of that near the
23 end of here as well.

24 COMMITTEE MEMBER JONES: Yeah, but I mean even
25 with our old method, I mean it was projections, so that's

1 not new.

2 MANAGING INVESTMENT DIRECTOR GUNN: Right. Yeah.
3 We just -- you know, that's where I'm being prepared. We
4 can have an idea of what might happen.

5 MR. TOTH: And --

6 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Mr.
7 Jones. Sorry, go ahead Tom.

8 MR. TOTH: Sorry. Real quick, Dan.

9 Mr. Jones, maybe to give you some further context
10 when you're looking at the assumptions, which are approved
11 and Wilshire's, we were part of the process, but we were
12 not the only part of the process, so that's why there's
13 some differences in the numbers, but we certainly looked
14 at the reasonableness and most importantly the process for
15 generating them. So that's number one.

16 And then number two, when we're looking at the
17 results, some of which you'll see in the candidate
18 portfolio presentation, it's actually interesting how
19 close the expected returns for the near and the long term
20 are using these capital market assumptions, compared to
21 Wilshire's -- and I was going to make this comment
22 earlier, but I'll -- I'll make it here. The expectations
23 for the one to 10 year, 10-year horizon portfolio and the
24 30-year, they actually lineup very, very well.

25 The modeling here is the near term at 5.2

1 percent. You'll see in our presentation, we would model
2 that using our proprietary assumptions at 5.1 percent,
3 quite close. And over the long term in the candidate
4 portfolio, it's at 6.6 percent. And we would model that
5 at 6.5 percent. So the relative difference between the
6 near term and the long term are actually quite close,
7 which gives us some further comfort in the CMAs.

8 COMMITTEE MEMBER JONES: And, you know, and I
9 read your opinion letter, and it does say be aware of the
10 strengths, and I've heard all the strengths, but it also
11 says be aware of the weaknesses. But I haven't heard the
12 weaknesses.

13 MR. TOTH: Steve.

14 COMMITTEE MEMBER JONES: So what are the
15 weaknesses?

16 MR. TOTH: Steve, do you want to touch on that?

17 MR. FORESTI: Yeah, Mr. Jones, having been the
18 one who wrote that letter, I'll be happy to touch on that
19 a bit. You know, one of the issues -- and I'll leave the
20 positives aside, because as you noted, we've kind of
21 commented on some of those. One of the issues is the
22 potential for some internal inconsistency in the
23 assumptions, and to try to stay out of the weeds just to,
24 you know, draw attention to two particular assumptions
25 within this suite. Public equity, there's a cap-weighted

1 and there's a factor-weighted.

2 And if you look, for example, at the, you know,
3 20-year numbers -- well, let's start with just
4 cap-weighted. 6.8 is the assumption for global equity
5 over both the five and the 20-year period. And then if
6 you compare that cap-weighted equity return to the
7 expectation for the factor-weighted, you see a drop-off in
8 return, right. So from 6.8 -- gosh, I don't have the
9 numbers in front of me. I wish they were on the screen
10 here, but I think it's down to 6.1 for market-weighted.
11 And then they drop-off a little lower when you look at
12 five years.

13 So the point I'm raising is without visibility
14 into all the different survey respondents, I'll just throw
15 a hypothetical out there, let's say the 6.8 was from all
16 11 respondents providing a number over the 20-year period,
17 but only five respondents provided a factor-weighted
18 number. And by simply taking the results of those surveys
19 with a different group of people -- another way to -- it
20 could be that you just happened to -- the survey
21 respondents who happened to provide responses for
22 factor-weighted were the ones that were the lowest five,
23 let's say, of the 11 that gave you another number.

24 So without having that look through and
25 understanding it, you know, one interpretation could have

1 been, well, all those five actually had the same
2 assumption for cap- and factor-weighted. Without seeing
3 all that granularity, you don't know if necessarily there
4 was this gap in perception or it was just a different
5 group of people responding.

6 Now staff has that detail. They're aware of
7 those potential issues. You have a series of constraints
8 that would be part of an optimization process. It would
9 also protect a bit against these sorts of things. But it
10 was really that potential, and it's not a certain, but a
11 potential inconsistency in just outsourcing to a median
12 from a survey. And then not, you know, fully
13 understanding that.

14 But again, you know, in our conversations with
15 staff is we feel comfortable that they, you know,
16 recognize the process, they have visibility into these
17 numbers, and can -- and modify. So I'm not painting a
18 picture that oh, my gosh, this potential internal
19 inconsistency is a red flag. We're just flagging it
20 because it does lead to that potential if you just
21 completely ignore the issue of similarity of those who
22 responded to different parts of the survey.

23 COMMITTEE MEMBER JONES: Because how many firms
24 have the cap-weighted and the factor-weighted component of
25 the global equity? Is that just a few agencies that you

1 can compare to anyway, is that correct?

2 MANAGING INVESTMENT DIRECTOR GUNN: So we need --

3 MR. FORESTI: Yeah. I mean to take an extreme
4 case, let's say only respondent provided a factor-weighted
5 and 11 provided a cap-weighted. The net result is where
6 that one respondent shook out. And they -- that one
7 respondent might have had the same cap- and
8 factor-weighted. So there's no real additional
9 information from that.

10 Again, totally extreme case, but that's what we
11 are raising just in this survey type of process, the
12 potential for those sorts of inconsistencies.

13 COMMITTEE MEMBER JONES: Okay. As I said, I'll
14 continue to hope for the best outcome. We'll evaluate it
15 going forward.

16 MR. FORESTI: Now, Mr. Jones, maybe to address or
17 alleviate some of your concerns, those issues aside, we
18 did compare the results against our standard assumptions.
19 And as Tom mentioned, you know, they lineup pretty well.
20 Precisely, no, of course, but if you compare us to
21 probably any of the other 10 respondents we'll be a little
22 off on an asset class or another. So, you know, with
23 those things noted, we did then still look at a comparison
24 of the survey results to our assumptions. And while it's
25 not a one-to-one match, nothing was -- it was a glaring

1 issue to us.

2 And that includes we don't maintain five-year
3 assumptions. But in terms of direction and what we'd
4 expect, if we took our 10 years and we said, well, what's
5 baked into this, there is not doubt, for example, in fixed
6 income, that if we put a five-year assumption together, it
7 would be lower than our 10-year assumption. So that's
8 very consistent with what we saw in the survey results.

9 So just to throw that out there, you know, to
10 push back a little bit about -- about this potential
11 inconsistency of a survey process, the end result to us
12 seems reasonable and appropriate for use in the asset
13 allocation process.

14 COMMITTEE MEMBER JONES: Okay. Thank you.

15 CHAIRPERSON TAYLOR: Okay. Thank you, everyone.
16 Next question, Ms. Paquin.

17 ACTING COMMITTEE MEMBER PAQUIN: Thank you, Madam
18 Chair. And I appreciate the questions that you had, Mr.
19 Jones, because we shared many of the same questions and
20 comments. And also appreciated Mr. Foresti's
21 recommendation or suggestion that we come back in
22 November. Presumably, by the end of today, we'll have
23 narrowed down some of the portfolio candidates presented.
24 And I think it would be great to be able to see a single
25 period optimization along with multi-periods.

1 And I think that just seeing it side-by-side will
2 help to kind of answer a lot of these questions that I had
3 at least.

4 Thank you.

5 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

6 Yeah, Ms. Paquin, thank you for the comments.
7 And I certainly made a note of that we will -- I want to,
8 you know, check in with Steve when we get a -- you know,
9 get finished with this, but we'll want to make sure that
10 we both understand the suggestion and then try to make it
11 as clear as possible, because I agree I think it's a -- it
12 was a good suggestion by Wilshire.

13 CHAIRPERSON TAYLOR: Okay. Thank you.

14 Mr. Miller.

15 VICE CHAIRPERSON MILLER: Yeah. Thank you very
16 much. Yeah, I'm also really looking forward to seeing
17 that type of presentation kind of the side-by-side, but
18 I'm also pretty favorably disposed toward this approach.
19 I don't -- I don't see it as incompatible with the way we
20 have, you know, historically been doing our capital market
21 assumptions, our ALM processes. It's different time
22 horizons to kind of overlay onto those processes.

23 But I think that when I think about long-term
24 projections, I don't really just think about, you know,
25 it's a 30-year projection, as much as it's a 30-year

1 projection that also recognizes, you know, that things are
2 not linear, that there's predictable variation and changes
3 in variation. There's short, long, medium term kind of
4 cycles of business cycles, and market behaviors, and
5 numbers. That that all goes into making those kind of
6 projections. A lot of sophisticated and sometimes
7 non-intuitive thinking by people making those projections
8 that goes into them that's all reflected in a long-term
9 projection, but having a shorter or medium horizon allows
10 you to really build on what you know is going on. And
11 especially when we really pretty strongly anticipate a
12 change in the relatively near -- a big change in the
13 environment in the relatively near term based on the
14 rather unusual current circumstances, as Dan and others
15 have talked about.

16 So I look forward to seeing it. And I think it's
17 a -- it's an improvement, and particularly in the context
18 of I'm much more sensitive to the potential for downside
19 impacts. And so consciously choosing to look at that
20 shorter time horizon in a systematic way to try to
21 optimize where we go and to try to provide the best
22 opportunity to get the best outcomes for, you know, the
23 system, and for our employers, and -- it just seems like a
24 wise way to go.

25 That's it for me. Thank you.

1 CHAIRPERSON TAYLOR: Thank you, Mr. Miller.

2 And I want to agree with Mr. Miller on this, but
3 also just remind everybody what Ms. Middleton is saying,
4 which is we have to be very aware of what our contribution
5 rates are going to be for our employers moving forward,
6 that can -- and part of this I believe, if I'm correct,
7 Mr. Gunn, is to make sure that we maintain either even or
8 lower contribution rates, so -- given our unusual
9 circumstance right now with capital market assumptions, is
10 that correct?

11 MANAGING INVESTMENT DIRECTOR GUNN: It -- mostly,
12 yes. We are trying to make sure that we have a portfolio
13 strategy that does better than just having a single
14 portfolio. So that target return, near term may still be
15 a little bit below the discount rate, and longer may be a
16 little bit above it, but it's still a better outcome than
17 if we just had the single portfolio where the near-term
18 returns would be even lower.

19 CHAIRPERSON TAYLOR: And part of those
20 assumptions that you guys are talking about, in terms of
21 the difference of the environment, is the interest rates
22 that are being kept low. And I just read, and I cannot
23 remember where right now, but that the Fed is looking at
24 starting to ease off on the quantitative easing from the
25 pandemic, which will allow them to increase interest rates

1 later. That gives us that opportunity to do that check,
2 right? And that's what we -- you guys are really kind of
3 referring to.

4 MANAGING INVESTMENT DIRECTOR GUNN: That's
5 correct is this --

6 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
7 maybe I'll --

8 MANAGING INVESTMENT DIRECTOR GUNN: Okay. Go
9 ahead, Dan.

10 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I'm
11 sorry, Sterling. I was going to -- I was going to say,
12 yes, obviously, you know, the Fed is balancing a lot of
13 things. But yes, they are talking about starting to taper
14 asset purchases. Now, when they're talking about
15 tapering, they're not saying that they're going to reduce
16 the balance sheet and they're not saying that they're
17 going to raise interest rates. What they're saying is
18 that they're just going to slow their pace of purchases
19 of, you know, fixed income instruments.

20 And you've seen that starting of some tapering
21 happened in Europe. You've seen it in New Zealand I
22 believe it is. You've seen, you know, elsewhere in the
23 globe, that there's this sort of gradual removal of some
24 of that stimulus.

25 Now to Sterling's previous point, we don't know

1 if that's going to happen over two years, three years,
2 five years. That's contingent on a lot of what happens
3 with inflation, whether it's transitory or whether it's
4 more sustained, but we do think that markets will
5 normalize over time. And we do think that for that reason
6 to have a portfolio that's designed for this very short
7 term, while markets are somewhat abnormal, and then have a
8 separate portfolio that -- again, we would come to that --
9 with that portfolio for approval by this Board. This
10 isn't like a -- like a, you know, pick two allocation.
11 This is pick an approach that would be a short-term
12 portfolio and then a way that allows us to keep the
13 discount rate high enough with a tolerable level of risk,
14 so that that way we can support an appropriate level of
15 contributions to Ms. Middleton's point.

16 And, you know, we -- obviously, we know that
17 contribution -- the contribution volatility is the issue.
18 This would be a path through what we believe is a set of
19 markets that are somewhat abnormally priced due to global
20 central bank intervention in the short term, but then
21 allowing us to get to a longer term that again balances
22 that risk both short and long term.

23 And I guess one other comment I did want to make.
24 Ms. Middleton, you talked about stakeholder engagement.
25 Certainly, we are -- we are doing stakeholder engagement.

1 I think Marcie is speaking at the League of Cities I
2 believe it's next week. But we will continue to do that,
3 because we definitely do need to make sure that we are --
4 that we are out there with our stakeholders.

5 CHAIRPERSON TAYLOR: Great. Thank you very much.
6 It looks like that's the end of the questions. So I think
7 we can move on to the information items, total fund, asset
8 liability management discussion of the candidate
9 portfolios.

10 MANAGING INVESTMENT DIRECTOR GUNN: All right.

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All
12 right. Sorry. Thank you, Ms. Taylor. Just really
13 quickly, yes, to your point, we're moving on to the
14 candidate portfolios. Just really quickly before I turn
15 it over to Sterling. I really want to make sure that we
16 have a good healthy discussion regarding preferences. You
17 know, a lot of what we're talking about here is
18 preferences. These aren't things that are, you know, a
19 right answer and a wrong answer. These are balancing the
20 risks that we're willing to take, risks around, you know,
21 contributions, risks around the kinds of assets, risks
22 around complexity.

23 So really want to have a -- really want to get
24 the Board's feedback on this balancing of risks as we go
25 through this process, so that when we come back in

1 November with potential candidate portfolios, and then
2 also potential sort of single period versus multi-period
3 choices. So that will allow us to really weigh those
4 risks and give the Board the -- you know, the sort of menu
5 of options that is preferred.

6 So with that, why don't I turn it over to
7 Sterling to take us through the item.

8 (Thereupon a slide presentation.)

9 MANAGING INVESTMENT DIRECTOR GUNN: All right.
10 Thank you, Dan. We've covered a fair -- a fair amount of
11 this item. So let me see what I can do to not cover all
12 the ground here, but this is an item that actually both
13 Scott and I are presenting. So I'll be walking through
14 the portfolio part and then Scott will be addressing the
15 implications for the plans in terms of contribution risk
16 and funding risk.

17 Now, so we've talked before about our objectives
18 and so on. So I would -- I just want to start with, first
19 of all, the asset classes that we actually considered for
20 con -- inclusion in the portfolio, just so we're all clear
21 on them, so market cap-weighted global equities. And
22 they're there of course to participate in global growth
23 and over the long term to harvest the equity risk premium.
24 It also has a lot of liquidity, so, you know, if we were
25 concerned about liquidity, this is a liquid asset.

1 The non-market cap-weighted global equities also
2 considered. And it also is exposed to economic growth.
3 Although, we do think there is a lower drawdown risk than
4 the market cap-weighted themselves, but it -- there's
5 limited capacity in the market. And so we have
6 constrained this asset class to be no more than 15 percent
7 of the portfolio.

8 Private equity, again, more economic growth, but
9 also opportunities to potentially be involved in
10 innovations that may not be available in the public
11 markets. So over time companies are staying private
12 longer, so the opportunities there may be different. Also
13 projected to be one of the highest returning asset
14 classes, so that's also attractive. And it does offer
15 some modest diversification relative to public equities,
16 particularly over short-term horizons.

17 But again, because of the structure and the time
18 horizon of the asset class, we do have an asset cap
19 allocation at 13 percent. And I would mention that we
20 can -- you know, in November perhaps we can talk in detail
21 about implementation, how we might get from where we are
22 to getting to a 13 percent. I would also note though we
23 make no assumption about increasing it past that point,
24 after the -- whereas, you know, a successful plan,
25 obviously we could consider going well past 13 percent in

1 the future.

2 Real assets, they provide income, long-term
3 inflation protection. Also diversification relative to
4 equity, but again challenging to scale, so we've capped
5 the allocations at 15 percent. Treasuries are there for
6 very liquid. They provide income and they're very, very
7 scalable. And they're also good diversifiers relative to
8 equity.

9 We also have other fixed income, investment grade
10 corporates, mortgaged-backed securities, emerging markets,
11 sovereign bonds, high yield, and so on. Each of these
12 asset classes create exposures to different parts, the
13 fixed income market, different parts of capital structure,
14 and to different geographies. Different geographies, of
15 course, may lead us into some conversations about ESG type
16 things, but we believe the returns are worth it, and that
17 those kind of things can be managed.

18 Let's see where are we here. Private debt, it's
19 part of the opportunistic strategy, and again has
20 potential for high returns relative to other fixed income,
21 good risk-to-return characteristics, and diversifies
22 relative to equity.

23 Now, in addition to those asset classes, we are
24 also considering the benefits of leverage. And we'll
25 illustrate an example later on. And there's two ways to

1 view leverage. The first way, which is quite common, is
2 to simply use leverage to buy more of the same thing. So,
3 for example, we could use leverage to buy more public
4 equities. That increases the potential return of the
5 portfolio and also increases the risk of the portfolio.
6 And there are actually circumstances where you would have
7 to do that. So if the -- if the desired target return was
8 over and above the public equity returns, for example,
9 then we might have to lever the portfolio to get up to the
10 return level that we look -- are looking for. We'll have
11 an example of that in Portfolio B.

12 Excuse me.

13 An alter use of leverage is just improving
14 portfolio diversification. In modern portfolio, your
15 action does support the use of leverage when constructing
16 higher return portfolios. But rather than getting into
17 the technicalities of it, we illustrate the benefit of
18 leverage by comparing Portfolios C and D, you know, the
19 same target return with and without leverage. And we'll
20 see the benefits of diversification in those examples.

21 Now, there are extreme circumstances when -- just
22 like any other asset class, when leveraged can increase
23 losses. And those circumstances include really severe
24 market dislocations where correlations do quickly rise and
25 you do lose the benefits of diversification. That's a

1 tactical issue, but that's not a long-term issue. And
2 again, we're looking at a strategic allocation strategic
3 use of leverage over an extended period of time.

4 Now, CalPERS uses leverage today and we account
5 for that leverage in two ways. The first way is the Board
6 approves leverage embed in our asset class benchmarks. So
7 an example, the real assets benchmark has embedded
8 leverage. And that's actually monitored and we monitor
9 the difference between that level and what we actually
10 have in real estate.

11 Another form is just the inherent leverage in our
12 public equity benchmarks. We just take that as granted.
13 What's important about these forms of leverage is
14 management has no discretion over them. They are part of
15 the benchmark. The second form is the Board has given
16 management some discretion to use leverage with an
17 aggregate limit of 20 percent over the embedded benchmark
18 leverage amount. And we're currently using I think around
19 four percent of so of that limit. And we use that to add
20 value.

21 Now, the proposed leverage allocations are -- as
22 I said, are strategic in nature and are intended to
23 improve the portfolio diversification. So it would be
24 embedded leverage and would be included as part of the
25 strategic asset allocation benchmark, so it would be of

1 the first type.

2 Now, we've talked quite bit about the CMAs and
3 the near term versus long term, and how that influenced
4 the -- our approach to designing the portfolio strategy.
5 So I'd -- rather than speak to the CMAs, I will just
6 mention the fact that we had to choose a point in time for
7 our analysis, so we chose the five years. However, the
8 near term and long term, as we've mentioned, that
9 transition, that inflection point may happen at some point
10 other than five years. So the current asset liability
11 process is actually well positioned to help the Board both
12 monitor and manage that transition over time. And the
13 fact is we don't have to be limited to two-year reviews
14 and four-year reviews. As an ongoing process, we could do
15 this.

16 So let me talk just briefly then about how we
17 actually approached the portfolio construction.
18 Obviously, we started with a target return and with the
19 intent of minimizing extreme drawdown risk. And then we
20 did use an optimizer as a starting point to understand
21 what's going on. And we tried to design a near-,
22 long-term portfolios to help us manage the differences in
23 the near-term and long-term CMAs.

24 I should point out the two portfolios are
25 designed as a pair. We don't design them independently.

1 They are designed as a pair to minimize risk over the
2 20-year period, while still achieving the target return.

3 And although I don't have the materials here, we
4 have looked at, if we had done the single-period portfolio
5 for example, and other choices, and we will find that this
6 actually does have a lower average risk over the 20 years
7 than does the single period -- the single portfolio
8 strategy. I'll return to that in a few minutes.

9 We also impose constraints on the asset
10 allocations. And these reflect the practical
11 considerations such as scalability and maintaining the
12 market capabilities. I've already talked about the
13 scalability with the various asset classes. We -- the
14 point about the operational aspects of this. Minimum
15 allocations to support liquidity, but also to maintain
16 long-term operational capabilities. It would not make
17 sense to say get out of an asset class for a couple of
18 years and then have to come back into it.

19 So we've looked at the consequences of having
20 a -- preserving a minimum threshold for asset classes.
21 And it has no long-term material impact on the portfolio
22 results.

23 And we've also performed several tests to make
24 sure we understand the sensitivity of these outcomes to
25 the choices that we're making. And I'll just go through

1 these fairly quickly. We did the scenario analysis.
2 We've talked about the scenarios, baseline, upside and
3 downside. And we've -- later on, I'll return to a chart
4 that compares the results for the scenario analysis.
5 We've looked at the sensitivity portfolio diversification
6 to the choice of the asset classes, if we'd had a limited
7 number of asset classes rather than the number -- a higher
8 number. So basically analyzing the benefits of
9 diversification by building portfolios with different
10 asset classes.

11 So we started off with just three, public
12 equities, treasuries, and liquidity. We have an example
13 of that. That's Portfolio B. We'll discuss that in a
14 little bit of detail in a moment. Having started with the
15 three, we then sequentially added fixed income spread
16 asset classes and redid the analysis, then included
17 private equity and redid the analysis, then private debt,
18 and then finally leverage. And at each point, we redid
19 the analysis to make sure we understood the benefits of
20 actually including additional asset classes and how that
21 would improve diversification.

22 No surprising, the first few add a lot of benefit
23 and over time the marginal improvement diminishes, but it
24 still improves. We also did look at simply portfolios
25 without any private asset classes. So those are an

1 example of the kind of tests we've done in the background.
2 We've done a liquidity analysis and all the candidate
3 portfolios pass our liquidity test, which include stress
4 tests.

5 We also use, and this is relevant to the
6 conversation we were having earlier, different portfolio
7 strategies. So we've used a multi-period portfolio
8 strategy using two portfolios for the near and long term.
9 We did look at single portfolio solutions. And for any
10 given target turn return, we did find they have a higher
11 average risk than the multi-period solutions do over the
12 full period.

13 We also developed near- and long-term portfolios
14 independently, so if we insisted that the near-term
15 portfolio achieved the discount rate and the long-term
16 portfolio achieved the discount rate. When we do that,
17 again the overall average risk over the period is higher,
18 but also we found in the near term to achieve a discount
19 rate you have to take significantly more risk over that
20 period of time, and again, that's because of the state of
21 the market that we're in.

22 We did a correlation sensitivity, because
23 that's -- people have been wondering about that. We have
24 a positive correlation. We've tested for a negative
25 correlation, which actually is more beneficial. And we

1 did look at ramping up the private asset allocations. We
2 know those allocations can't happen overnight, so we
3 asked, okay, over, you know, several years, if we had to
4 ramp up, how does that affect the overall long-term
5 implications for the portfolio? And it does not have a
6 material effect on the overall portfolio performance. And
7 we shared that with the actuarial team and they seemed
8 comfortable with that.

9 So if there are no questions about that material,
10 I just want to talk about some of the pros and cons of
11 some of the decisions that we'll likely need to make in
12 November.

13 CHAIRPERSON TAYLOR: I don't see any questions,
14 Mr. Gunn, so go ahead.

15 MANAGING INVESTMENT DIRECTOR GUNN: All right.
16 Thank you. So this is slide 5, pros and cons of key
17 decisions. Most of these are pretty straightforward.
18 Most members here have been through this exercise before.
19 One of the most important decisions is choice of discount
20 rate. It has consequences for costs and risks. And the
21 higher discount rate, we expect should lower costs. But
22 that choice of a higher discount rate does require a
23 higher projected return, which in turn requires higher
24 portfolio risk. And that higher portfolio risk leads to
25 both higher contribution volatility and funding ratio

1 risk. And Scott will discuss some examples of that
2 contribution and funding ratio risk and how it changes
3 depending on the choice of portfolio.

4 Now, I mentioned earlier use of near-term and
5 long-term portfolio avoids excessive risk taking in the
6 near term. And we also would like something a slightly
7 lower and riskier projected returns in the near term
8 balanced by the higher returns but less risky projected
9 returns in the long run. We'll see some examples of that.

10 And we do have five sample candidate portfolios,
11 all of which increase our allocations to private equity,
12 ream assets, and private debt. And these asset classes
13 have an important role in building well-diversified
14 portfolios and meeting our projected return targets.
15 Achieving these allocations, as mentioned and as mentioned
16 elsewhere, may require policy changes needed to facilitate
17 market competitiveness.

18 In addition, private equity tends to scale by
19 both increasing the size of investments and by adding new
20 managers and companies to the portfolio. And that differs
21 from public equities, where scale is achieved by investing
22 more in the same companies.

23 And that's a distinction that may have
24 implications when we think about, you know, physical risk
25 human capital, and financial risks. Let me illustrate

1 that. By increasing our public equity allocation, it
2 increases existing risks. So the S&P, for example, if we
3 were to invest in the S&P and then increase that
4 allocation, we would simply be increasing our exposure to
5 the existing S&P carbon footprint. We wouldn't be getting
6 expose to anything new. It's just becoming larger.

7 In contrast, increasing our allocation to private
8 equity is likely to expose us to new managers and
9 companies, and potentially introducing new risks, not just
10 making existing risks larger. Now we believe these risks
11 can and will be managed by our private equity underwriting
12 and projected returns will justify the risks.

13 So at this point, I'm happy to proceed to talking
14 about the candidate -- sample candidate portfolios.

15 So if we go to page six, please.

16 --o0o--

17 MANAGING INVESTMENT DIRECTOR GUNN: So each of
18 the portfolios has a page similar to this. And the key
19 features of the portfolio are summarized. So on the top
20 left is a summary of projected returns, drawdown risk, and
21 volatility. Bottom left is a summary of pros and cons.
22 In the middle is a bar chart with two the columns that
23 represent the asset allocation for the near term and the
24 long term. And the top right is a bar chart of portfolio
25 drawdown risk and volatilities.

1 And I must say for the most part, the pros and
2 cons tend to read very, very similarly. As you take more
3 risk, they all take more private assets then you get
4 similar exposure -- or potential exposures to ESG. So
5 this current -- is the current portfolio. It has a single
6 portfolio allocation for the near and long term. So the
7 two bar charts are the same.

8 Now, if we look to the table at the top left,
9 first of all, the title tells us that adopting the current
10 portfolio would lead to a discount rate of six and a
11 quarter percent, based on a 20-year projected return of
12 6.2 percent. That difference between the projected
13 returns discount rate doesn't materially affect anything.
14 And Scott can speak to the reason for the slight
15 difference in his section.

16 Now, the table has three rows, one row for the
17 full 20-year period, one row for the near term, and one
18 row for the long term. And there are three columns for
19 the projected return, projected drawdown risk, and the
20 projected volatility.

21 So if we turn our attention to the projected
22 return column at the left, we see the current portfolio
23 projected return is 6.2 percent. In the near term, its
24 projected return is 5.2 percent, which is about one
25 percent below the projected 20-year return, which

1 effectively would be one percent below the discount rate
2 in the near term. And in the long term, the projected
3 return is about 6.6, about 40 basis points higher than the
4 projected return. Now, if we look at the drawdown risk
5 column, we can see the projected drawdown risks over 20
6 years, the near term and the long term are similar. Near
7 term is a little bit higher, but really they're similar.
8 And this is the consequence of this being a simple -- a
9 single asset allocation, where it tends to try to smooth
10 out risk but not the returns.

11 And as we'll see in the coming example in
12 Portfolio A, we can -- we think we can improve upon that.
13 So this basically highlights the challenge of using a
14 single portfolio over the full period to try to achieve
15 our returns. Now, the advantage of this portfolio is it
16 preserves the status quo. We don't have to make any
17 policy changes. There's no additional complexity. The
18 portfolio stays as it is. However, its adoption would
19 have projected lower returns and would increase
20 contributions

21 Can we go to page seven, please?

22 --o0o--

23 MANAGING INVESTMENT DIRECTOR GUNN: So this is
24 the first of our sort of sample candidate portfolios that
25 has this two-step allocation for the near and long term.

1 And what we see is this portfolio strategy delivers better
2 returns for less risk. So if we look at the projected
3 20-year return, it's 6.4 percent with a drawdown risk over
4 20 years of 18.7 percent. This projected return is 20
5 basis points better than the current portfolio that has a
6 projected risk that's about four percent lower than the
7 current portfolio over the 20-year period.

8 In the near term, Portfolio A has a projected
9 return of about 5.7 percent, which is 70 bps below the
10 target, with a drawdown risk over the near term projected
11 to be about 22.6 percent. There's a lot of false
12 precision here, but I'm just reeling off the numbers,
13 because that's just to distinguish from one to the next.

14 So we can see the long term on the other hand
15 is -- projected return is 6.7, drawdown risk though in the
16 long term is quite a bit lower at 17.7 percent. And at
17 first blush, these results can appear disappointing. They
18 are better, however, than if we had used the single
19 portfolio strategy as we did in the past. I don't have
20 those numbers here on the page, but in our work, we found
21 that single-portfolio strategy had a projected near return
22 of around 5.3 percent as opposed to 5.7, and had drawdown
23 risk over the near term of around 23.6 percent, which is
24 quite a bit better than the -- higher than the 22.6.

25 Also compared to the current portfolio, Candidate

1 A allocation is more diversified with allocations to a
2 broad range of fixed income asset classes.

3 (Coughing.)

4 MANAGING INVESTMENT DIRECTOR GUNN: Excuse me.

5 All this talking is dry work.

6 Now, the next three sample candidates all have
7 the same projected return, 6.8 percent. I use them to
8 illustrate the value of diversifying across asset classes
9 and the use of leverage to enhance diversification.

10 Can we go to slide eight, please.

11 --o0o--

12 MANAGING INVESTMENT DIRECTOR GUNN: So Portfolio
13 B is a very low complexity portfolio constructed solely of
14 public equities, treasuries, and leverage. And based on
15 the current CMAs, this low complexity strategy can meet
16 the target of 6.8 percent, but only by using leverage.
17 Now, beyond the simplicity of the asset allocation, the
18 most notable feature of this portfolio is its very high
19 level of drawdown risk, which is about twice as high as
20 drawdown risk for the current portfolio and for Portfolio
21 A.

22 Both the near- and long-term portfolios are
23 dominated by public equity exposures. Projected returns
24 and drawdown risks are similar in both the near and the
25 long term, in great part, because there aren't too many

1 options. Portfolio B illustrates the trade-off between
2 diversification, or the lack thereof, and low complexity.

3 All right. Let's go to the slide nine, please.

4 --o0o--

5 MANAGING INVESTMENT DIRECTOR GUNN: Portfolio C
6 helps us understand the benefits of diversification. Keep
7 in mind, drawdown risk of 37 percent in a really simple
8 portfolio. So Portfolio C still targets 6.8 percent
9 projected over the 20 years. And now it however is better
10 diversified than Portfolio B, including many of the asset
11 classes that I discussed earlier, but not leverage. It
12 has a projected drawdown risk of 22.9 percent over the 20
13 years. And that's comparable to that of the current
14 portfolio.

15 It also has projected returns of 6.2 percent in
16 the near term, almost one percent better than the current
17 portfolio. Portfolio C, however, has higher drawdown risk
18 in the near term, almost three percent higher than the
19 current portfolio drawdown, which is only 23.6 percent.

20 And portfolio projected returns are seven percent
21 over the longer term, 40 basis points better than the
22 current portfolio. And its drawdown risk over that longer
23 term period is 22 percent, which is comparable to the
24 current portfolio.

25 So that portfolio demonstrates the value of

1 diversification. It also gives an indication of the
2 trade-offs between near and long term.

3 Go to slide 10, please.

4 --o0o--

5 MANAGING INVESTMENT DIRECTOR GUNN: The only
6 difference now is the inclusion of five percent leverage.
7 Again, target 6.8 percent, and the drawdown risk over 20
8 years is about one percent better than that of the
9 previous portfolio. That modest improvement in risk is
10 due to the use of leverage. So this is the illustration I
11 talked about earlier.

12 In the near term, Portfolio D has the projected
13 returns of 6.4 percent. Again, better -- one percent
14 better than the current. It has drawdown risk of about
15 27.2 over the near term over, which is higher, three and a
16 half percent higher than the current portfolio.

17 It also has projected returns over the longer
18 run, seven percent and modest lower risk of around 20.8
19 percent, which is lower than the current portfolio.

20 So here is an example of -- to get the higher
21 returns in the near term, you'd have to take some
22 additional risk, as we have in the other portfolios.
23 That's made up for in the longer term.

24 So if we go to slide 11.

25 --o0o--

1 MANAGING INVESTMENT DIRECTOR GUNN: We'll will
2 use this example to illustrate two things. First of all,
3 a target return of seven percent. Twenty basis points
4 higher than the previous three portfolios. And rather
5 than going through all the numbers here, I think I'll just
6 focus on the higher drawdown risk. So the drawdown risk
7 here in the near term is 28.2 percent, which is four and a
8 half percent higher than the current portfolio. In the
9 long run, it's about 20.8 percent, which is a little bit
10 lower than the current portfolio. Over the 20 years, the
11 drawdown risk is 24 and a half percent.

12 So what do we see here? Well, if we were to look
13 back at Portfolio A and D, going from A to D, we increased
14 returns from 6.4 to 6.8 percent. So that's 40 basis
15 points. And the risk increased by about 3.4 percent. So
16 that was a gain of roughly 12 basis points for every unit
17 of risk.

18 When we move from Portfolio D to this most recent
19 portfolio, we gained 20 basis points, but increased risk
20 by 2.4. So we only gained eight basis points per unit of
21 drawdown risk. I just want to -- this highlights the
22 diminishing increase in returns as we increase risk, which
23 I think is an important thing to keep in mind as we go up
24 the risk curve.

25 So I think at this point, if there are no

1 questions on I guess a lot of numbers here, I'll hand it
2 over to Scott who can talk about and illustrate the
3 implications of the portfolio choice for a couple of
4 example plans.

5 CHAIRPERSON TAYLOR: Okay. I'm not seeing any
6 questions, but I would like to kind of bring up the high
7 risk -- higher risk.

8 VICE CHAIRPERSON MILLER: You've got Henry waving
9 his hand.

10 CHAIRPERSON TAYLOR: Well, Henry, I don't see you
11 here. Okay. Go ahead, Henry.

12 COMMITTEE MEMBER JONES: Yeah. I'm trying to
13 find the chat box. And so I -- I didn't want gto move on,
14 but --

15 CHAIRPERSON TAYLOR: Look at the top, Henry, and
16 undo your gallery -- or full screen and it will gill you
17 the chat box.

18 COMMITTEE MEMBER JONES: Yeah. No, I see it now.
19 It was just that I -- it was going to it before you -- I
20 wanted to catch you before you moved on, so thank you.

21 CHAIRPERSON TAYLOR: Okay.

22 COMMITTEE MEMBER JONES: Yeah. And this is -- I
23 think is the chart that really go to my question, Sterling
24 and then we -- on E here, and we're looking at the 20-year
25 near term and long term, right? And all I was saying is

1 that what if that was still 30, the near term would be one
2 to 10, the long term would be 11 to 30 to 60. That's what
3 I was trying to get to, what would make -- you know, what
4 would these numbers do? What would be the difference?

5 MANAGING INVESTMENT DIRECTOR GUNN: I think it
6 depends very much on what we assume. And I think what we
7 talked about earlier, there's a lot of uncertainty the
8 farther we go out.

9 COMMITTEE MEMBER JONES: Um-hmm.

10 MANAGING INVESTMENT DIRECTOR GUNN: So if we
11 assume, for example, returns -- and I'll -- an
12 exaggeration just to illustrate. In the years 20 through
13 60 were 30 percent returns --

14 COMMITTEE MEMBER JONES: Um-hmm.

15 MANAGING INVESTMENT DIRECTOR GUNN: -- then we
16 could, of course, lower the discount rate. But there's so
17 much uncertainty, I don't think we could really see
18 anything convincing about if it would make a difference to
19 what we were talking about here. The uncertainty is large
20 enough. We saw this in the July CMAs. You know, we had
21 the boxes plotted around the median values.

22 COMMITTEE MEMBER JONES: Uh-huh.

23 MANAGING INVESTMENT DIRECTOR GUNN: And they were
24 quite wide. They were plus or minus two, plus or minus
25 three percent for most of the asset classes.

1 COMMITTEE MEMBER JONES: Um-hmm.

2 MANAGING INVESTMENT DIRECTOR GUNN: So think
3 we've picked a point. You know, the median point we
4 talked about that with Steven and Tom earlier. And
5 we've -- I don't think we can -- you know, we could make
6 strong assumptions to really materially change anything
7 here.

8 COMMITTEE MEMBER JONES: Okay.

9 CHAIRPERSON TAYLOR: So is the simple answer --
10 what you're saying is the shorter term is easier to
11 predict.

12 MANAGING INVESTMENT DIRECTOR GUNN: I think
13 there's more going on in the shorter term that there's
14 more information.

15 CHAIRPERSON TAYLOR: Okay.

16 MANAGING INVESTMENT DIRECTOR GUNN: We're -- I'm
17 trying to avoid using the word "predict" though. My
18 apologies, but certainly in terms of understanding the
19 range of outcomes, I think it's probably a little -- we
20 believe we understand more about the near term than we do
21 the very, very long term in some ways.

22 CHAIRPERSON TAYLOR: Okay. So hold on a second,
23 guys, Lisa and Ramon, I did have a question. So the
24 higher risk return with leverage, which is Portfolio D,
25 what -- why is that different from highest risk return

1 with five percent leve -- oh, I see. Never mind. It's
2 got a higher rate of return, seven percent versus 6.8
3 percent.

4 And then the other thing I wanted to ask about
5 was the private asset deployment requires policy changes,
6 if we decided to use this leverage to diversify our
7 portfolio. What does that mean?

8 MANAGING INVESTMENT DIRECTOR GUNN: So the --
9 well, actually, my apologies if I linked the two together.
10 The leverages we're using is to improve diversification in
11 the portfolio. The policy changes are if we want to get
12 from 8 to 13, what might we do to improve our
13 competitiveness in the marketplace in order to perhaps do
14 large deals, perhaps be able to close deals more quickly.

15 CHAIRPERSON TAYLOR: So without coming to the
16 Board?

17 MANAGING INVESTMENT DIRECTOR GUNN: Greg, I'm
18 sure, could speak to this in detail. Yeah.

19 CHAIRPERSON TAYLOR: So basically without coming
20 to the Board. Okay. I think I get what you're saying.

21 Okay. Ms. Middleton.

22 COMMITTEE MEMBER MIDDLETON: Thank you.

23 Sterling, thank you. This is really good. Just
24 a couple of quick questions. This is coming to us as an
25 information item and we're not being asked to make a

1 decision on any of these candidate portfolios today, is
2 that correct?

3 MANAGING INVESTMENT DIRECTOR GUNN: That is
4 correct. These are samples.

5 COMMITTEE MEMBER MIDDLETON: Okay. So -- and it
6 will be November when we will be actually making those
7 decisions or do you see that timeline being extended
8 beyond November?

9 MANAGING INVESTMENT DIRECTOR GUNN: At the
10 moment, planning on November.

11 COMMITTEE MEMBER MIDDLETON: Okay. You've given
12 us essentially six options, but I gather you could create
13 any number of options depending on how you put these
14 portfolios together.

15 MANAGING INVESTMENT DIRECTOR GUNN: Yes. That's
16 probably true, yes. We tried to keep it straight -- well,
17 I was going to say relatively straightforward, so --

18 COMMITTEE MEMBER MIDDLETON: Even six challenges
19 some of us in terms of what we may be looking at. And in
20 all seriousness, as we come forward to November, do you
21 think it would be appropriate to try to narrow the options
22 that are before us?

23 MANAGING INVESTMENT DIRECTOR GUNN: We could. I
24 mean, part of the reason why we're is to get the Board's
25 guidance on the range of outcomes that are actually

1 acceptable.

2 COMMITTEE MEMBER MIDDLETON: Okay.

3 MANAGING INVESTMENT DIRECTOR GUNN: I think today
4 was important to show a fairly diverse range. So we have
5 the current portfolio.

6 COMMITTEE MEMBER MIDDLETON: Um-hmm.

7 MANAGING INVESTMENT DIRECTOR GUNN: We have a
8 portfolio at 6.4 and portfolios at 6.8 and 7. And I think
9 when you see the results from the -- that Scott will soon
10 discuss about what this -- the implications for
11 contribution rates and for funding ratio risk, that may
12 provide, I guess, further input for the guidance that
13 we'll get back from you.

14 COMMITTEE MEMBER MIDDLETON: All right. As we
15 look at the portfolios that have been identified by some
16 of the leading public pension funds across North America,
17 could you tell us where each one of these -- do they tend
18 to be towards some of the higher risk portfolios that you
19 are projecting for us or some of the candidate portfolios
20 that are lower risk?

21 MANAGING INVESTMENT DIRECTOR GUNN: Frankly, it's
22 all over the map and I think it's actually very bespoke.
23 I think it depends on the circumstances of the particular
24 fund.

25 COMMITTEE MEMBER MIDDLETON: Um-hmm.

1 MANAGING INVESTMENT DIRECTOR GUNN: I think the
2 important question is getting the returns for the level of
3 risk. So for us, once we sort of agree on other level of
4 risk or target return, making sure we've got a portfolio
5 we have confidence in, I think that's our job here.

6 COMMITTEE MEMBER MIDDLETON: So one of the
7 incredibly difficult jobs that we have is trying to assess
8 what's an appropriate level of risk --

9 MANAGING INVESTMENT DIRECTOR GUNN: Correct.

10 COMMITTEE MEMBER MIDDLETON: -- for the -- for
11 CalPERS to take on. So what guidance would you give us in
12 terms of making that judgment as to what's an appropriate
13 level of risk?

14 MANAGING INVESTMENT DIRECTOR GUNN: Right. To
15 give you a good answer, I would -- I'll give the
16 framework. The framework would be what can we afford to
17 make risk go away? My insights though are limited in
18 terms of the stakeholder's ability to pay to make risk go
19 away. And that's the contributions. So if we're at a
20 threshold for contributions are challenging, then it may
21 be difficult to bring the discount rate down. If
22 others -- you know, if we were very flesh, we might think
23 otherwise.

24 COMMITTEE MEMBER MIDDLETON: Does Mr. Foresti or
25 Mr. Toth want to comment on the -- that question of how

1 should we be assessing the risk that's acceptable?

2 MR. TOTH: Maybe I can start. And Steve, feel
3 free to chime in. I think Mr. Gunn really hit the nail on
4 the head. What we think of as decision factors for
5 clients are what are the impact on funded status on
6 contribution volatility, and the ability of the plan to
7 navigate challenging market environments, i.e. significant
8 drawdowns and continue to meet your commitments to your --
9 to your participants.

10 So those are the things to focus on when you
11 think about how much risk can we add in the portfolio.
12 But I think it's helpful to bookend them with two simple
13 examples. You can have a very safe portfolio with very
14 low risk, but that is not going to generate nearly the
15 returns you need to satisfy your commitments over multiple
16 decades.

17 And then conversely, you can take on a lot of
18 risk, maybe concentrating wholly in equity risk assets,
19 for example, but that is unlikely to satisfy the ability
20 of the portfolio to manage through significant drawdowns,
21 given that you do have those fixed benefit payments.

22 So it really comes down to a balancing act when
23 making those decisions. And so I realize that's not a --
24 I'll say a recipe for picking one portfolio, but those are
25 the things that we think are most important to consider.

1 COMMITTEE MEMBER MIDDLETON: Is it accurate to
2 say that you believe that CalPERS is in a position where
3 taking on more risk is something that we can and should
4 do?

5 MR. TOTH: I think so. And I'll give you some --
6 a rationale for that. One is the work that's been done
7 over the last number of years around liquidity management
8 and the ability to navigate challenging environments with
9 a very robust holistic picture of what the portfolio --
10 the liquidity of the portfolio can generate in order to
11 satisfy your obligations.

12 So I think that's one of the ways that the
13 portfolio management process has been improved going
14 forward. And then frankly, we are fortunate that last
15 year was a very strong year in the market. So frankly,
16 there are just more assets available than if we'd been
17 having this discussion, you know, 18 months ago or so.

18 So there -- the management of risk is going to be
19 the primary determinant of the ability of the portfolio to
20 navigate those environments. And I think the portfolio
21 management process is in a better position to do that now
22 than it might have been, you know, five plus years ago.

23 COMMITTEE MEMBER MIDDLETON: All right. Thank
24 you. And just a final comment. All of this is really
25 difficult work when the context it's taking place in is

1 that employer contribution costs are at a level that we do
2 see pushback within the public on what is being asked and
3 that goes to the sustainability of the system that we have
4 here. With that, I'll turn it over to my colleagues.

5 Thank you.

6 CHAIRPERSON TAYLOR: Thank you.

7 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Ms.
8 Middleton, I'm sorry. I just -- if I -- I'm sorry, Ms.
9 Taylor, if I could just comment really quickly. Ms.
10 Middleton, I think you really hit the nail on the head.
11 And these are exactly the risks that we're trying to
12 balance. First of all, your comment previously about this
13 being very difficult. It is difficult. I mean, this
14 decision, you know, will dominate the, you know, risk and
15 return profile of the portfolio on a go-forward basis and
16 figuring out how to navigate this.

17 And again, it's balance. There isn't a low --
18 you know, the ideal scenario would be able to pick a
19 portfolio that delivers returns with no risk and, you
20 know, no need for policy changes or any of those things,
21 no added complexity, right? That's not what the off --
22 what the markets are offering right now. What the markets
23 are offering is, you know, lower returns and lower returns
24 per unit of risk. We've been talking about that.

25 Now, that said, I do think that what we have here

1 is trying to help tease out those -- you know, those
2 trade-offs, those balances. And you spoke to this earlier
3 in terms of like narrowing the number that we come back
4 with. I think what you'll see in these portfolios is
5 that, number one, what you see is there is a lower risk.
6 You know, that 6.4 percent portfolio there is a, you know,
7 kind of where we are right now. The Risk Mitigation
8 Policy would land us at 6.8, a 6.8 portfolio. And then a
9 really kind of higher risk portfolio, that seven percent.

10 And you'll see -- Scott is going to cover some of
11 the actuarial things. And Sterling alluded to these. But
12 what you'll see is, given the sort of risk metrics, you
13 know, the drawdown metrics of that portfolio, what is
14 that -- what do those mean in terms of contributions, but
15 more importantly contribution volatility and
16 potentially -- and upside contribution volatility, and
17 then also, what does that mean in terms of drawdown and
18 likelihood of hitting say a, you know, 50 percent funded
19 target. So you'll see that here in the next -- in the
20 upcoming slides.

21 So that's really one of the risks that we're
22 trying to get a sense for one. One of the preferences
23 that we're trying to get a sense for is would we be lower
24 risk than where the Risk Mitigation Policy would land us?
25 Would we be kind of like where the Risk Mitigation Policy

1 would land us or would we want to go back to that more
2 sort of seven percent knowing that that comes with
3 significantly greater funding risk and contribution risk.

4 The next one is that risk -- that desire for
5 private assets. And that's what you see in that
6 difference between Portfolio B and Portfolio C. We know
7 that those private assets come with greater complexity.
8 They come with probably -- in order to get to those higher
9 levels of private assets, they're going to come with some
10 need for policy changes and the like. They are very
11 attractive. Those private asset are very attractive in
12 terms of diversification, in terms of returns, and returns
13 per unit of risk, but these are the cons of them is that
14 they come with those other things.

15 But getting a sense of would we rather have a
16 really simple all public asset portfolio that comes with
17 all of that drawdown risk or do we want those private
18 assets knowing that they come with some of these other
19 things, again, that complexity and the like.

20 And then the final thing that I think we're
21 really trying to -- trying to, you know, get a sense of in
22 this feedback - and again Ms. Middleton, your point - this
23 is really getting a sense of preferences that we can come
24 back in November with preferably a narrower set of
25 choices, with that narrower set of choices being really

1 responsive to where do -- where does the in aggregate land
2 on these topics? But then that last one would be, do we
3 think that we should have leverage strategically to the
4 portfolio.

5 Now, we think that the right answer would
6 probably, if we want to add leverage, it would be to add
7 it modestly - you know, markets, we've been talking about
8 this - given central bank intervention. Markets we think
9 are richly priced in some of those diversifying assets.
10 So we wouldn't add a lot, but would -- do we think it
11 makes sense to potentially add it to the toolkit? Maybe
12 so, because when you look at the returns and then the
13 drawdown, the risk profile is slightly better for the
14 portfolios that had leverage. But then again that
15 leverage adds complexity and we know that it -- you know,
16 there are some that will raise concerns with leverage.

17 And so these -- if I had to narrow it to three
18 really important things that we need to get feedback from
19 the Board on, it's, number one, would we rather land at a
20 slightly lower return than what we currently -- than where
21 the Risk Mitigation Policy would land us, about the same
22 or higher; number two, what's our appetite for these
23 private assets and knowing that the pros and cons that
24 come with the private assets, and then; number 3, what's
25 our appetite for adding leverage to the strategic asset

1 allocation knowing that that too comes with some
2 complexity and the like.

3 So those are really what we're trying to get
4 feedback from the Board on, so that in November we can
5 come back in a responsive way with, all right, then we
6 would consider these, you know, three, or four, or
7 whatever choices, so we really give the Board the choices
8 that you need to make. Because to your point, Ms.
9 Middleton, I -- you know, I can't underscore it enough,
10 it's a balancing act and it's a difficult balance.

11 COMMITTEE MEMBER MIDDLETON: Thank you.
12 Appreciate that.

13 CHAIRPERSON TAYLOR: Thank you, Dan. And I
14 will -- as we go through the questions, we'll see what
15 everybody's appetite is out of those six, where they want
16 to go, hopefully. If not, we'll have to have a little nod
17 of heads or something.

18 Mr. Rubalcava.

19 COMMITTEE MEMBER RUBALCAVA: Thank you, Ms.
20 Taylor -- Chair Taylor. Yes. Thank you for the
21 presentation. I really found it very interesting and also
22 very informative, because I think the charts help clarify
23 for me a lot that has been said earlier -- in the earlier
24 presentations. For example, on other candidates, the
25 projected return is lower in the near term, and so you can

1 see that. But then again so is the drawdown risk is also
2 higher in the short term, which speaks to why we need to
3 be able to come back and do that -- the relook, even
4 though we're long-term horizon, so I appreciate that.

5 And also to speak to some of the questions that
6 were raised, I think I'm real sensitive to that we have
7 taken that action, this Board has, to mitigate risk and be
8 ready and manage liquidity, particularly the lessons
9 learned from 08/09. And so that gives me a lot of
10 confidence and I appreciate how staff has taken a
11 forward-looking view of what can we do. Maybe we're --
12 maybe we leading or maybe we're in the forefront, but I
13 think that's okay. I think that's very commendable.

14 Chairman -- Chair Taylor asked the question --
15 one question I was going to ask, which was about what are
16 the policy changes required? So I think that was
17 addressed. But one question I did have is, it was sort
18 have -- if you could elaborate, how does leverage improve
19 diverse -- diversification, because that's one thing that
20 kept coming out? How do -- how does leverage improve
21 that? How was -- how can we use leverage to improve
22 diversification?

23 MANAGING INVESTMENT DIRECTOR GUNN: So just
24 qualitatively -- excuse me -- the way it comes about is if
25 we had a lot of equity, we could take a dollar's worth of

1 equity out of the portfolio, so returns drop a little bit,
2 but maybe add five dollars worth of bonds to make up that
3 lost return. So now the returns are back to the level we
4 thought they would be. But now we've got a more
5 diversified portfolio. And it just so happens that
6 because we've replaced that one dollar's worth of equity
7 with five dollar's worth of bonds to get the returns we
8 want, the diversification between bonds and equities works
9 if our favor.

10 But to get the bonds, we have to use some
11 leverage. So that's sort of the mechanism behind this.
12 And it does sort of depend on when you are in terms of the
13 risk return framework. We happen to be in a fairly, you
14 know, high-return, high-risk part of the world, and so
15 the -- this works here. If we were looking at lower
16 returns, we may not need to do those things.

17 COMMITTEE MEMBER RUBALCAVA: Thank you.

18 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Mr.
19 Rubalcava, I think I could say it another way as sort of
20 an individual investor. If you were going to buy a house,
21 one way to buy that house would be to sell down your
22 401(k), and your 457, and maybe take a loan against your
23 pension, and then put all your assets into this house, but
24 then you'd be fully all into that house. The other way
25 would be to take out a mortgage and buy the house, but

1 keep your 401(k), and your 457, and your pension.

2 Now, frankly doing all of those things will
3 actually put you in a higher levered position, right,
4 because you actually borrowed money to buy the house, but
5 you're also in a more diversified position in terms of
6 your personal life. That's kind of how it would work with
7 our portfolio, now granted on a much smaller scale. But
8 that's how it would work with ours is that rather than
9 saying pile, you know, a hundred percent equity there to
10 you to the terms that we're trying to achieve, it would
11 allow us to borrow some money in buying some diversifying
12 assets that gives us a portfolio that's a bit more
13 balanced.

14 COMMITTEE MEMBER RUBALCAVA: Thank you. That was
15 very helpful. Also, another question I had, Trustee
16 Middleton already asked it, which was about my concern
17 about the impact of the employer contribution. But I
18 think related to that, and I think Scott will probably
19 speak to it, is what will the impact be on the member
20 rate, particularly the PEPRA, because I know the normal
21 cost will be impacted, more so perhaps than the assets
22 will go down, the funding level, and which will impact
23 more the employer positively than it would PEPRA members.
24 So I'm looking forward to the presentation from Scott.
25 Thank you very much.

1 MANAGING INVESTMENT DIRECTOR GUNN: Thank you for
2 your question.

3 CHAIRPERSON TAYLOR: Thank you.
4 Ms. Paquin.

5 ACTING COMMITTEE MEMBER PAQUIN: Thank you.
6 Appreciate the various portfolio candidates that you put
7 forward today. And I'm just curious -- just kind of
8 looking at Candidates C and D, the difference between
9 adding the five percent leverage. So if the Board chose
10 Candidate D and added five percent leverage, at this
11 point, what -- how would the Board be able to track all
12 the various forms of leverage that the portfolio has. And
13 going back to one of the comments that Mr. Gunn made
14 where, you know, a policy allows up to 20 percent leverage
15 throughout the different benchmarks. We're currently at
16 four percent. But does that mean that we could end up in
17 a situation where the fund has 25 percent leverage or
18 basically the five percent here and additional leverage
19 spread throughout the asset classes?

20 MANAGING INVESTMENT DIRECTOR GUNN: So earlier,
21 if that's what I said, I misspoke. We have leverage
22 embedded in the benchmarks, and then the 20 percent is
23 over and above that, what's in the benchmarks, so --

24 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Ms.
25 Paquin. Sorry. In terms -- in terms of tracking it,

1 right now, twice a year, we bring back the -- a leverage
2 report. And in that leverage report -- I think it's twice
3 year. In that leverage report, you will see the sort of
4 the decomposition of the leverage that's in the portfolio.
5 Something really important to -- and Sterling just alluded
6 to it, and really something important to disentangle is
7 that there's kind of two types of a -- there's a lot of
8 different types of leverage, which a way to think about it
9 is sort of leverage relative to the benchmark -- the
10 policy benchmark and then overall leverage.

11 What we currently have is a 20 percent policy
12 limit that is leveraged relative to the benchmark. And
13 the reason we do that is that you could argue that there's
14 leverage in the public equity asset classes, right, which
15 almost every stock in the portfolio probably has bonds
16 also issued, which means that there's leverage there.
17 Certainly, some of the private equity -- you know, most of
18 the private equity portfolio has leverage there. So
19 there's leverage across our portfolio. Even the real
20 assets benchmark is specifically leveraged.

21 So the 20 percent currently applies to leverage
22 relative to the benchmark. What this would be would be to
23 add an additional five percent of strategic asset allo --
24 of strategic leverage that's actually in the benchmark.

25 ACTING COMMITTEE MEMBER PAQUIN: Okay.

1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
2 as I say, we will bring that report -- this will be added
3 to that report, such that the Board can see on an ongoing
4 basis what the leverage is in the portfolio.

5 ACTING COMMITTEE MEMBER PAQUIN: Okay. That's
6 helpful. And then I was also curious, did you consider
7 modeling a discount rate of six and a half percent. I see
8 the one that's 6.375 percent, but I'm not sure if there's
9 a six and a half percent in there too.

10 MANAGING INVESTMENT DIRECTOR GUNN: We haven't
11 yet. I guess as part of the guidance, if we were asked
12 to, we can go back and do that.

13 ACTING COMMITTEE MEMBER PAQUIN: Okay. Thank
14 you. I think from our office point of view, I mean, as
15 far as winnowing down the portfolios, we'd be comfortable
16 in November seeing Candidates C and D, and then a six and
17 a half percent portfolio.

18 And I had one more question too. I know a while
19 back we were looking at the Risk Mitigation Policy, there
20 was a calculation done trying to estimate how long it
21 would take for the discount rate to be moved down to six
22 and a half percent to something actual through the RMS
23 policy. And curious if that's something that we could
24 take a look at in November as well?

25 MANAGING INVESTMENT DIRECTOR GUNN: I'm going to

1 leave that answer to Scott who would probably have to
2 perform that calculation, so...

3 ACTING COMMITTEE MEMBER PAQUIN: Okay. All
4 right. Thank you.

5 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:
6 Ms. Paquin, the leverage report you're looking
7 for is actually including in today's deck. It's in agenda
8 Item 8B, so we can highlight that when we -- when we get
9 to that too to show you what it looks like.

10 ACTING COMMITTEE MEMBER PAQUIN: Great. Thank
11 you.

12 CHAIRPERSON TAYLOR: Okay. Thank you very much.
13 Next question is from Ms. Olivares.

14 COMMITTEE MEMBER OLIVARES: Thank you, Madam
15 Chair. I really appreciate all the work that went into
16 this report. And I think the models are helpful for
17 understanding what's being proposed here, but I would
18 still like to see actual case studies of the -- so some
19 type of back-tested performance, where we've actually seen
20 this play out. And I say that just because there's so
21 many assumptions that go into these models. And
22 ultimately, we need to make our decisions on what's
23 actually happened as well. So we need both.

24 I also wanted to recommend what I think is a good
25 primer for understanding this, and it's by the CFA

1 Institute, and it's called, "The Stochastic Programming
2 Approach to Asset, Liability, and Wealth Management". And
3 it talks about the asset, liability management in the
4 context of pensions, annuities with insurance companies,
5 endowments, and hedge funds. And so as CalPERS starts to
6 consider different approaches to risk management and
7 investing, I think it's helpful to look at the
8 intersectionality of these different approaches.

9 MANAGING INVESTMENT DIRECTOR GUNN: Thank you.
10 That's a good suggestion. That is the kind of work that
11 had been done at CPPIB --

12 COMMITTEE MEMBER OLIVARES: Um-hmm.

13 MANAGING INVESTMENT DIRECTOR GUNN: -- using that
14 kind of a methodology. So what we're doing is similar but
15 not the same.

16 COMMITTEE MEMBER OLIVARES: Similar, right. I
17 think the Board might find the reading helpful in terms of
18 understanding how it applies in different industries and
19 how we can look at case studies there.

20 MANAGING INVESTMENT DIRECTOR GUNN: Okay.

21 COMMITTEE MEMBER OLIVARES: Thanks. That's all I
22 have.

23 CHAIRPERSON TAYLOR: Thank you, Ms. Olivares.
24 Ms. Brown.

25 COMMITTEE MEMBER BROWN: Thank you. Thank you,

1 Ms. Olivares. I wrote that down. I'll be trying to find
2 that shortly.

3 I had a question, Mr. Gunn. I'm looking at the
4 Candidate Portfolio C, just as an example. And I wanted
5 to know what is the difference between -- in the -- in the
6 assumptions for real assets, which you currently have at
7 15 percent in both the near term and long term, and then
8 the private debt at five percent, near term and long term?
9 What's -- I want to know what is the -- what's the return,
10 because, you know, I've heard some different things about
11 private debt. I know that before we've talked about
12 private debt as being very lucrative in returning --
13 getting us great returns, depending upon who we're loaning
14 to. But then I've also heard other things like that the
15 private debt we were going to fund -- do something with
16 subscription lines, which is -- which is pen -- which is
17 nothing, very little money. And so I'm just trying to
18 figure out what's involved in that five percent,
19 that light orange-colored bar, what's that return versus
20 the real assets?

21 MANAGING INVESTMENT DIRECTOR GUNN: Right. So
22 I'm just looking at the CMA assumptions that we'd shared.
23 And private debt in the near term is about 6.8 percent and
24 in the long term 5.9 percent.

25 COMMITTEE MEMBER BROWN: Okay.

1 MANAGING INVESTMENT DIRECTOR GUNN: And the
2 volatility is 9.9 percent.

3 COMMITTEE MEMBER BROWN: Okay. And then the real
4 assets?

5 MANAGING INVESTMENT DIRECTOR GUNN: Real assets,
6 5.3 in the near term and 5.5 in the long term with a
7 volatility of 12.2 percent. I would also mention though
8 that one thing that makes these assets attractive is the
9 relatively low correlation. So they have good
10 return-to-risk ratios, both the asset classes you just
11 asked about, and they are good diversifiers relative to
12 public equities. And public equities due dominate the
13 risk in our portfolio. That's -- we're participating in a
14 lot of growth exposure.

15 So that's one reason for the popping up here.
16 Good risk-to-return ratios. They're good diversifiers.
17 The reason for the allocations is we really have limited
18 them. And Dan mentioned it earlier about optimizers are
19 very greedy creatures. And so we've limited these
20 allocations to what we think are actually practical.

21 COMMITTEE MEMBER BROWN: And those -- and those
22 capital market assumptions, I would assume that that's net
23 of all costs and fees, right --

24 MANAGING INVESTMENT DIRECTOR GUNN: Yes, it is.

25 COMMITTEE MEMBER BROWN: -- when we look -- when

1 we look at those?

2 Okay. And then in no -- in no scenario that I
3 currently see that we have private equity less than 13
4 percent. And my concern that we want to go up from eight
5 percent to 13 percent is that we keep missing the
6 benchmark. We're below the benchmark, year in and year
7 out. I think one year maybe we just barely beat it and
8 that's when the benchmark was like 4.3 percent, which I
9 still don't believe was a real benchmark by the way.

10 And so even though private equity gives us the
11 highest return, it still has a lot of risk and we're not
12 getting any alpha. We're not beating the benchmark. And
13 I'm just trying to figure out why we continue to want to
14 increase our allocation to private equity when we miss --
15 keep missing the benchmark.

16 MANAGING INVESTMENT DIRECTOR GUNN: And I guess,
17 you know, as a long-term investor, you know, Greg has
18 indicated he believes that going forward our strategy can
19 address the question you've just raised. I don't know if
20 I should get into the details here, but Greg can certainly
21 do that.

22 And so we've actually tempered our enthusiasm
23 here. So we've capped the allocation at a level which we
24 think is actually practical in terms of the near term and
25 haven't let the allocation grow past that over the

1 following, you know, 10, 15 years. There are a number of
2 institutions globally have who have much larger
3 allocations and are actually larger than we are in terms
4 of AUM. So it's possible, changes in policy, of course,
5 and the level of resources we might want to commit, to get
6 beyond that 13 percent. So I think it's -- the 13 percent
7 for private equity, 15 percent for the real assets are
8 near term maybe a slight stretch, but practical, and
9 certainly though I think are worth being into.

10 COMMITTEE MEMBER BROWN: All right. Thank you.

11 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

12 Ms. Brown, one other thought to keep in mind on
13 the real assets versus the private debt is our real assets
14 portfolio is largely equity focused, so equity positions
15 versus the debt -- private debt being on the debt side.
16 So the real assets portfolio will provide. So hopefully
17 some inflation protection that, you know, wouldn't be
18 handled quite as well as private debt, so -- but the key
19 difference being -- one being kind of equity focused, the
20 other being debt focused.

21 CHAIRPERSON TAYLOR: Okay. I think that's
22 everybody's questions on this. We're not done though,
23 right? We're moving on to Mr. Terando.

24 MANAGING INVESTMENT DIRECTOR GUNN: Yes.

25 CHAIRPERSON TAYLOR: All right.

1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes,
2 Madam Chair. We'll move on to Scott at this point. So,
3 Scott, over to you.

4 CHIEF ACTUARY TERANDO: Thanks, Dan. Good
5 afternoon, Madam Chair, members of the Board. I'm Scott
6 Terando, CalPERS Chief Actuary.

7 --o0o--

8 CHIEF ACTUARY TERANDO: So continuing on with
9 the presentation. What we looked at -- the Actuarial
10 Office looked at is how can we present, you know, both the
11 contribution levels and the, you know, impact on funded
12 status in a convenient way and where we could capture, you
13 know, all the portfolios in one particular graph.

14 So what we have here is we have a chart. We
15 picked a sample employer here, State miscellaneous plan.
16 We do have in the appendix other employers, safety plans,
17 miscellaneous plans from public agencies, schools plans,
18 as well as some other State plans. So just for purposes
19 of this presentation, we picked the State miscellaneous
20 plan.

21 So let me kind of step through here and look --
22 explain what we're looking at. On the bottom axis, the X
23 axis, we have the probability of the funded ratio dropping
24 below 50 percent. On the left-hand side, we have the
25 distribution of employer contributions as a percent of

1 pay. And it goes obviously from zero to over a hundred
2 and fifty percent. The reason that axis are so big are
3 some of the other plans that we sampled have much larger
4 contributions and we wanted to keep the stick -- the scale
5 consistent among all the graphs.

6 So what we did is we looked at 5,000 scenarios of
7 a 30-year term period for each of the portfolios. And
8 then we -- what we have here is we have the graph of those
9 results. So, you know, let's take the current portfolio
10 as an example. It's the teal-colored portfolio. As you
11 can see here what that bar represents is it represents the
12 range of distributions of the contributions over all those
13 asset scenario returns that we sampled.

14 The dark bar itself represents between the 25th
15 and 75th percentile. And then, you know, the -- that
16 portion above and below, you know, with that little, what
17 we call, whisker portion, is the 5th, and the 95th
18 percentile, the dot that is the mean contribution level.
19 So this, you know, allows you to kind of compare all of
20 the portfolios that were presented earlier and the impact
21 that they have both in terms contribution range and
22 probability of falling below 50 percent.

23 As we can see here, you know, we have this
24 cluster, you know, just around 18 percent, 19 percent in
25 terms of the portfolios where there's an 18 percent chance

1 CHIEF ACTUARY TERANDO: So in slide 13, what we
2 have here is -- again, we're working with the State
3 miscellaneous plan. And we looked at the projected
4 contribution levels over the next several years at the
5 various portfolios. What you'll see here is the -- you
6 see a center line, the dashed black line, that's, you
7 know, the base percent right now, the base expected
8 contribution level. That's at the current seven percent
9 discount rate, based on the last valuations we did, and
10 the expected returns of seven percent.

11 You can see the two lines below the 6.75 and the
12 six and three-eighths line -- or the 6.75 and the seven
13 percent line, excuse me, where the contribution levels are
14 expected to drop over the next several years. Obviously,
15 at the seven percent and the high return, it produces
16 lower expected contributions.

17 In terms of the other two portfolios, the 6.25
18 and the six and three-eighths portfolio, you see that you
19 have an initial jump in the first year and then the rates
20 trend downward. The reason you have that -- you see the
21 rates go up and then trend downward is, you know, we have
22 a five-years ramp-up on the investment gain side. And so
23 those -- the gains ramped up over five years, so you see
24 rates kind of coming down and smoothing out over the first
25 five years.

1 In terms of the other ones, the 6.75, the risk
2 mitigation pretty much offsets -- it does offset the
3 increase in accrued liability, so you don't really see an
4 increase in rate and any -- at least in this example for
5 the State miscellaneous plan, the additional gain on the
6 investment side is enough to offset any increase in the
7 normal cost as well.

8 And then going to slide 14.

9 --o0o--

10 CHIEF ACTUARY TERANDO: Slide 14 is similar to
11 what we have on slide 12, except in this example, we
12 looked at a very low funded miscellaneous plan. As you
13 can see, a low funded status has a -- you know, I'd say a
14 relatively large impact on the risk to the -- to the
15 particular plan and dropping below 50 percent. If you
16 remember back on slide 12, most of the portfolios were
17 around 20 percent. The very aggressive one was a little
18 bit above 40 percent and a very conservative one was
19 slightly around 10. And you can see with a lower funded
20 status plan, you can see not only does the probability
21 drop below 50 percent, pretty much almost double or
22 increased by one and a half percent for most of the
23 portfolios.

24 If you look at the size of the bar, you can see
25 that range of contributions increases substantially. So

1 something to keep in mind as we work through this ALM
2 process, that, you know, we don't have just one particular
3 plan or one particular group. We have thousands of plans.
4 Their funded status and their contribution levels are in
5 various positions. And this is presented so you get a
6 sense of, you know, the impact that one plan may feel is
7 not going to be the same as another plan.

8 Now, before I turn it back over to Sterling who's
9 going to run through several impacts -- market scenario
10 impacts on these portfolios, I guess we'll open it up for
11 questions on -- if you have any questions about these
12 graphs. I do know -- I think Mr. Rubalcava asked about
13 PEPRA increases. We'll get into that and those details a
14 lot more during our experience study during the FAC on
15 tomorrow. We'll run through a lot of the details on that
16 information. But what we've -- I think what we've --
17 we're seeing is once you've combined the proposed
18 demographic changes, as well as potential decreases in the
19 discount rate, we would expect many, if not all, of the
20 public agency plans to possibly have PEPRA increases for
21 the PEPRA members. It's just a combination of the
22 demographic changes as well as the changes due to the
23 discount rate. Those will carry forward into the normal
24 cost. And those impacts can't be -- those type of
25 those -- the impact on the normal costs aren't offset by

1 any of the investment gains. And so any of those impacts
2 will carry forward and carry through. And we anticipate
3 most of the PEPRA members having to face a increase in
4 contributions.

5 CHAIRPERSON TAYLOR: Okay. Thank you, Mr.
6 Terando. That was actually very helpful and very clear.
7 So we do expect some PEPRA increases. We'll go over that
8 in FAC tomorrow. The lower funded miscellaneous plan
9 baseline that you're talking about here are -- is that
10 like Portfolio A and --

11 CHIEF ACTUARY TERANDO: Well, for -- no. When I
12 say a lower miscellaneous funded plan, if you looked at
13 the -- when we looked at the State and -- the State
14 miscellaneous plans, you know, I think after the
15 investment gain, we were closer to the upper 70s or 80
16 percent funded. This plan, example here, is closer to 65
17 percent funded. So we just --

18 CHAIRPERSON TAYLOR: So that miscellaneous like
19 safety plans and safety --

20 CHIEF ACTUARY TERANDO: Yeah. This is a public
21 agency miscellaneous plan. We also looked at a lower
22 funded safety plan. It's in the appendix. We looked at a
23 number of plans. We tried to look at a lower funded and
24 higher funded and, you know, just average funded plans
25 just so the Board can get a sense of how these portfolios

1 interact. And the impact that they can have on the
2 contributions. It's just kind of to give you guys more
3 information. And so you can -- you can see how, you know,
4 funded status carries through in terms of the probability
5 of risk and probability of increased contributions.
6 They're all interrelated. And, you know, this was just
7 one way of presenting it.

8 We also look at -- you know, we looked at -- in
9 the appendix, there's also a chart where we picked one
10 portfolio and then had like nine or different -- nine
11 different plans on it, same type of graph, so you can see
12 how the different plans react to one particular portfolio.

13 CHAIRPERSON TAYLOR: Okay. Yeah, I see -- I
14 actually see that.

15 Okay. Mr. Rubalcava.

16 COMMITTEE MEMBER RUBALCAVA: Thank you. Just a
17 quick question here. Thank you, Scott, for your response.
18 I just want to clarify a statement you made. You said
19 that there would be PEPPRA increases and you explained why.
20 And one comment you made is that it will not be offset by
21 investment gains. So I think what you're trying to say
22 just to be clear is that investment gains would be a
23 mitigating factor for the employer impact on the
24 contribution rates, is that what you're trying to say
25 also?

1 CHIEF ACTUARY TERANDO: Yeah. Yeah, that's
2 correct.

3 COMMITTEE MEMBER RUBALCAVA: Thank you. I just
4 want to clarify that.

5 CHIEF ACTUARY TERANDO: Yeah. The employer, for
6 the most part -- I mean, there are some extensions, but
7 the employers for the most part pay the unemployment
8 liability. So any investment gains or losses translate
9 into the employer contribution rate.

10 COMMITTEE MEMBER RUBALCAVA: Thank you.

11 CHAIRPERSON TAYLOR: That looks like all my
12 questions. So I think we can move forward.

13 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All
14 right. Thank you, Madam Chair. At this point, we move
15 back to Sterling to try to close out the presentation.
16 And what you'll see on these next slides frankly being
17 responsive to some of the requests to kind of what our
18 portfolio would look like in various (inaudible)
19 environments and then, you know, sort of potential
20 environments. So this is kind of multiple scenarios. So
21 Sterling, I'll turn it back over to you.

22 MANAGING INVESTMENT DIRECTOR GUNN: All right.
23 Thank you, Dan. So if we could go to slide 15, please.

24 --o0o--

25 MANAGING INVESTMENT DIRECTOR GUNN: So this is a

1 historical stress test. It's what would happen to the
2 portfolios if they had run through the GFC in 2008 and
3 '09. The panel on the left simply focuses our attention
4 on a narrower time frame. The panel on the right includes
5 both the GFC and the following period that we've
6 experienced for the last, you know, almost 15 years.

7 So and the only -- if you look at the plot, the
8 only real differentiated between portfolios frankly is the
9 degree of equity or growth exposure in the portfolio. So
10 it's not really a surprise there. So that Portfolio B for
11 example, that really low complexity portfolio that was
12 like 110 percent equities, we see that's the blue line,
13 which plummets during the GFC and loses almost 50 percent
14 of its value before recovering. And then if we look in
15 the right-hand side, we do see that portfolio has had, you
16 know, exceptional returns since then, but also has offered
17 a very, very bumpy ride while doing so, a very volatile
18 ride.

19 So just pointing that out, because this is not to
20 recommend Portfolio B by any means. This is history and
21 we are in a very different period of time now than we were
22 certainly 11, 12, 13 years ago. This really was in great
23 part -- one, it's a stress test. If we to replace the
24 GFC, what might these portfolios look like? That was an
25 incredibly rare event. And I think the one thing we

1 probably know is the next time we have an event like this,
2 it will be for different reasons probably.

3 The counterpoint - I won't go through all the
4 details here - are the current portfolio and Portfolio
5 A -- excuse me again -- both of which are the lower return
6 portfolios, but also lower risk. And so you can see that
7 that's reflected by the sort of amber colored lines on the
8 left-hand side. And they'd still lose about a third of
9 their value during the GFC. And you also see on the
10 right-hand side, they still quite well. You know, over
11 the last 10 or 12 years, if you'd replayed history, they
12 would have done quite well.

13 Beyond that, I don't think there's too many
14 takeaways from this. If we go to slide 16, the next two
15 slides are really more hypotheticals --

16 --o0o--

17 MANAGING INVESTMENT DIRECTOR GUNN: -- which is
18 kind of the domain we're living in now. We just have to
19 start asking not about so much what history would have
20 done to us and start thinking about might happen to us.
21 So this is just a mild test of if we had an equity
22 downturn of 20 percent, what might happen. And the key
23 takeaway here -- so let me explain the chart.

24 We have these pairs of columns, each representing
25 from left the current portfolio, Portfolio A. Going left

1 to right, we have all the portfolios. The columns
2 represent the near term and the long-term portfolios that
3 we discussed earlier. And so what we're seeing is what
4 happens to those portfolios during an equity drawdown of
5 20 percent.

6 The current portfolio, the response is the same.
7 It's the same, because it's the same portfolio near term
8 and long term.

9 Now, if we look at Portfolio A, we see the near
10 term drawdown risk is a little bit higher in this
11 experience than the long term. If you remember from
12 Portfolio A, we have more equities in the near-term
13 portfolio than we do the long term. And that's the reason
14 for that difference in response.

15 I should also point out not only are equities
16 contributing to the losses here, but also private equity,
17 and to a lesser extent the real assets, because they do
18 have an equity-like component as well.

19 And you see that pattern repeated with all the
20 other portfolios, that tend to have more equities in the
21 near term than in the long term, and therefore an equity
22 shock is -- certainly, it leads to slightly larger losses
23 in the near term than in the long term.

24 If I go to slide 17, please.

25 --o0o--

1 MANAGING INVESTMENT DIRECTOR GUNN: So here, it's
2 an interest rate shock. If interest rates were to go up
3 one percent, what would happen? And two things are
4 happening here and I should point out that these kind of
5 tests are model dependent. We're using a vendor's model,
6 which assumes a negative correlation, so that will explain
7 some of the features we see here. So on the one hand with
8 the one percent interest rate shock, we do see the fixed
9 income assets losing value, so the gray, yellow, and blue
10 bars below the horizontal axis. But we also see equities,
11 and real assets, and private assets increasing. And that
12 has to do with this negative correlation that's currently
13 embedded in the model.

14 So I mentioned earlier about getting into the
15 business of thinking of what-if, what might happen in the
16 future. So one thing we will have to work on is what if
17 we have positive correlations? So these are the kind of
18 things we will look at. But this is what we have at the
19 moment with the vendor model we have today.

20 I'll go to slide 8 please, if there's no
21 questions about either one of those slides.

22 --o0o--

23 MANAGING INVESTMENT DIRECTOR GUNN: This slide is
24 deserving of some explanation. Hopefully, I can make this
25 clear. Let's choose Candidate Portfolio A, which is in

1 the second row. So we have five pieces of information
2 here. We have its performance in the base case scenario,
3 which is 6.4 percent. We have its performance in the
4 downside scenario, which is six percent. And then if we
5 skip over one column, we get to upside, and we see its
6 performance in the upside scenario is seven percent.

7 So that looks quite disappointing that this
8 portfolio in the downside scenario would underperform by
9 40 basis points. Upside scenario, of course, you know,
10 we'd be quite happy to gain an extra 60 basis points.

11 So the third and fifth columns help us understand
12 comparison to a viable alternative. So if we go to the
13 downside optimal portfolio column, what is this column
14 about. Well, we started with Candidate A, Portfolio A,
15 and we looked at its risk. How much risk was involved in
16 that portfolio? Now, in the downside scenario, it's not
17 optimal, right? It was designed for the base case.

18 So if we go to the downside, there's a different
19 portfolio that will be optimal for that level of risk. So
20 we calculated that portfolio and we asked for that same
21 amount of risk what would the returns be? It so happens
22 the returns are basically the same to within a rounding
23 error. So what does this tell us?

24 It tells us that our portfolio, Portfolio A, in
25 the downside scenario does quite well compared to the

1 actually optimal portfolio, six percent and six percent.
2 Both those results might be disappointing, but it tells us
3 for the amount of risk that we've committed to, we
4 couldn't have done any better.

5 Upside optimal portfolio is the flip side. Our
6 candidate, we go to the upside scenario. We design a
7 portfolio that is optimal for the upside and we ask again
8 what would its return be given the same amount of risk?
9 And again, we see to within a rounding error, it's close,
10 seven percent and seven percent.

11 So all of this should give us some comfort, in
12 that the portfolio that we're choosing, hard to beat it,
13 give the level of risk that we're running. On the other
14 hand, if we find out, as we do our continual revisions,
15 that we are in the downside scenario. It tells us, if we
16 want to get back to 6.4 percent, we would have to take
17 additional risk. So that's the message here is one. For
18 a given unit of risk, this is a good portfolio even in the
19 downside or the upside scenarios. But it also tells us in
20 those other scenarios, we may have to adjust the
21 portfolio, if we believe the level of return is less than
22 satisfactory.

23 So hopefully I've done a reasonable job of
24 explaining this here. It's to give us comfort. The
25 portfolio for the given level of risk is reasonable in the

1 downside and upside scenarios. We wouldn't have to make
2 huge adjustments.

3 I'll stop there.

4 And if there are no --

5 CHAIRPERSON TAYLOR: I'm not --

6 MANAGING INVESTMENT DIRECTOR GUNN: Okay. Sorry.

7 CHAIRPERSON TAYLOR: -- getting any questions,
8 Sterling.

9 MANAGING INVESTMENT DIRECTOR GUNN: All right.

10 So I guess, you know, at this point, Dan actually offered
11 a pretty good summary of all the work that we've done here
12 about the key decisions, about, one, the level risk, two,
13 the role of private assets, and three, the use of
14 leverage, all of which, you know, we can explore further,
15 when we go forward to November.

16 And I guess our key ask right now is guidance
17 about what else you would like from us to go forward to
18 get to November and help us get to a good place?

19 CHAIRPERSON TAYLOR: So again, it was the level
20 of risk, what are the three?

21 MANAGING INVESTMENT DIRECTOR GUNN: The level of
22 risk, the role of private assets, where all these sort of
23 newer candidate portfolios do have larger allocations to
24 the private assets, and the role of leverage as a means of
25 divert -- improving portfolio diversification and lowering

1 the level of drawdown risk.

2 CHAIRPERSON TAYLOR: Okay. How does everyone
3 feel about that? We're going to have to move on to
4 questions from the public after this, but do we have an
5 appetite? I heard a request for C and D and then a --
6 from Ms. Paquin from Betty Yee's office, and then adding a
7 6.5 percent. Do I have any -- these put in the -- if you
8 want to talk, if you want to ask questions, because we
9 want to give some guidance here.

10 Ms. Ortega.

11 COMMITTEE MEMBER ORTEGA: Thank you, Chair
12 Taylor. I would concur with Ms. Paquin's request for the
13 things that she had asked to see. And I would also ask if
14 there is any further analysis the staff could bring us on
15 the issue of the time it takes to get to the higher
16 targets on the private assets, both the real estate and
17 the private equity. If there's any information that can
18 be provided to us about what that time frame might
19 contribute to not achieving the targets -- the comes that
20 are assumed.

21 MANAGING INVESTMENT DIRECTOR GUNN: And so we do
22 have that information about the ramp-up and how it affects
23 long-term returns. We do have that.

24 COMMITTEE MEMBER ORTEGA: That would be great.
25 Thank you.

1 MANAGING INVESTMENT DIRECTOR GUNN: And I think,
2 if I -- so ask for the single portfolio solution as well.

3 CHAIRPERSON TAYLOR: And then the 6.5, Ms.
4 Paquin, do you want that -- you want that the dual path,
5 right, the dual path?

6 COMMITTEE MEMBER PAQUIN: Yes.

7 CHAIRPERSON TAYLOR: And then you also -- do you
8 want it with leverage or without, or what, or both?

9 ACTING COMMITTEE MEMBER PAQUIN: Whatever the
10 staff feels appropriate. I mean, I think it was helpful
11 in C and D to see it with and without leverage, because it
12 doesn't look like there's that much of a difference in the
13 returns or the risk.

14 CHAIRPERSON TAYLOR: Okay. Then I say that if we
15 add the 6.5 percent, we do it with and without leverage.

16 I have a comment from Mr. Miller then Ms.
17 Middleton.

18 VICE CHAIRPERSON MILLER: Yeah. You know, I'm --
19 I don't mind the complexity of seeing more than two or
20 three options, particularly the options that when there
21 are multiple options that outperform what we're doing now
22 overall, but -- and I'm certainly very much in favor of
23 seeing options that give our team the most tools. I want
24 to see the options. I think we need the private equity.
25 I think we need the private debt. I think in the longer

1 run, my expectation is that we will be doing more than 13
2 percent, but right now that's a reasonable target in terms
3 of our expectation to be able to ramp-up capability
4 capacity. But I think, you know, cycles down the road,
5 we're probably going to be increasing those. So having
6 that -- those in here, having that in is important to me.

7 And for all types of use of leverage that we use
8 that we should have those tools for our staff. And one of
9 the things that I think is a little hard for me sometimes
10 to have a good handle on is it's pretty easy to see the
11 differences between, you know, the big differences in the
12 risk numbers from one to another. But when they're very
13 close to each other, like D and E, what's the real
14 practical impact of those kind of differences in risk or
15 volatility?

16 Some of the -- some of those numbers are pretty
17 close from one to another and so -- and just addressing
18 that either with discussion or quantitative, you know,
19 demonstrations or examples would be helpful to me. So I
20 don't just process those raw numbers into what would the
21 impact be for an employer or -- so that's my thoughts.

22 CHAIRPERSON TAYLOR: Some of it sounds like it's
23 going to come to us in FAC.

24 VICE CHAIRPERSON MILLER: Yeah. Yeah. I think
25 so. But overall, I'm really impressed with the work

1 that's been done and it's been very helpful and -- yeah,
2 I'm just looking forward to, you know, November.

3 CHAIRPERSON TAYLOR: Okay. Ms. Middleton. Thank
4 you, Mr. Miller.

5 COMMITTEE MEMBER MIDDLETON: Thank you and my
6 thanks to all of the comments made so far by my
7 colleagues. I agree each one of them. And I really
8 appreciate Mr. Ortega raising the question of how do we
9 get to a higher level of public equity, when we know that
10 has been a struggle at times.

11 I'd also like to see Candidate Portfolio B
12 included in the mix for consideration. And I say that not
13 to say I'm triggering towards any one of the options. I'd
14 like to have multiple choices.

15 What I will say is the status quo is not
16 adequate. It's not acceptable and we are going to have to
17 take on additional risk in order to get the returns that
18 need -- we need. Let's do it in a prudent way and with
19 our eyes wide open, but we are going to need to take on
20 additional risk.

21 CHAIRPERSON TAYLOR: Thank you, Ms. Middleton. I
22 appreciate that.

23 So I'm going to add Candidate Portfolio B.

24 And, Mr. Jones, please.

25 COMMITTEE MEMBER JONES: Yeah. Thank you, Chair

1 Taylor. Yeah, I would like to see the same candidate
2 portfolios that have already been mentioned. I think that
3 should give us enough to analyze and to get information on
4 to hopefully move forward. But also, I would like to know
5 if it's possible -- and I'm not talking about a black swan
6 event, but are there some events that we can anticipate
7 that would have differing effect on these portfolio
8 candidates. For example, what if the pandemic -- these
9 different variants continue in the -- and I assume you've
10 already factored in some market downturn going forward
11 from the pandemic, but what if it's a long-term downturn?
12 Has that been considered in these factors in these numbers
13 yet? And so -- and I don't know what else, but I'm just
14 thinking of what else could -- you know, the fires. What
15 if they just -- I mean, they're just out of control now.
16 I mean, that's having a devastating effect on the economy.
17 What if it continues beyond some, you know, prescribed
18 period of time? Is it just going to disrupt the whole
19 economic -- the economy as we see it today and which one
20 of these portfolios would have the greatest negative
21 effect?

22 And I don't know if that's possible, but it's
23 just a thought, because they're unknowns, and that's what
24 we're dealing with when we're looking into the future are
25 unknowns. And I know the black swan is the one that you

1 can't predict, but I'm just thinking are there any other
2 events that you can think of that you believe would have a
3 negative effect on these portfolios?

4 CHAIRPERSON TAYLOR: Is that something -- is that
5 too much, Mr. Gunn? Is that -- I mean, we did -- you did
6 the 20 percent downturn. You did the Great Financial
7 Crisis, so kind of a black swan-ish GFC with the candidate
8 portfolios we're talking about, I guess.

9 MANAGING INVESTMENT DIRECTOR GUNN: Yeah. I
10 mean, we can -- we can make up, you know, scenarios, I
11 guess. It's -- you know, as Mr. Jones said, it's the
12 nature of black swans, we really don't know what they are.
13 But rather what we can try to do is build a diversified
14 portfolio. And again, that sort of comes back to the
15 leverage. It helps us build a more diversified portfolio,
16 which means we are less exposed to a single factor, which
17 today we're dominated by growth. And over time, if we
18 were to adopt leverage and become comfortable with it,
19 then strategically we might be able to grow into a more
20 diversified portfolio through the proper use of leverage.

21 COMMITTEE MEMBER JONES: And you may have
22 already, as you talked about the diversification, is taken
23 into consideration some of those things. And so you may
24 have already done that. I just want to be sure that's not
25 something that is obvious in the future that we have not

1 factored in. I thought I would ask that.

2 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Mr.
3 Jones, just really quickly, the way the methodology works
4 when we talk about the drawdown is we actually take the
5 statistics associated with all of these potential
6 portfolios. By statistics, I mean, you know, what are
7 the -- what are the returns of each asset class, what are
8 the ability that -- how those assets move with each other.
9 And then basically we load that into a -- it's called a
10 Monte Carlo simulation. It basically runs 5,000 different
11 potential portfolio paths, so 5,000 different ways it
12 could go. And then what that drawdown calculation is
13 looking at is what is the sort of peak to trough in the
14 worst 10 percent of those 5,000 paths.

15 So I will say that that's sort of implicitly in
16 the methodology so far. We will take away thinking about
17 are there any, you know -- and Sterling walked through
18 those -- these other scenarios. But we'll think about if
19 there are any others that maybe --

20 COMMITTEE MEMBER JONES: And as I said, you may
21 have already included, because as you said that, what is
22 it, 10 percent drawdown, you don't know what caused it,
23 but you just knew it drew down, so --

24 MANAGING INVESTMENT DIRECTOR GUNN: That's right.

25 COMMITTEE MEMBER JONES: -- maybe it's already

1 there. I was just trying to get a sense, but maybe it's
2 already there.

3 MANAGING INVESTMENT DIRECTOR GUNN: It's -- yeah,
4 as Dan, said, 5,000 simulations of all different kinds of
5 outcomes, each representing a different cause.

6 COMMITTEE MEMBER JONES: Okay.

7 CHAIRPERSON TAYLOR: Is that program really
8 called the Monte Carlo program, just asking?

9 MANAGING INVESTMENT DIRECTOR GUNN: The method is
10 called Monte Carlo, yes.

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: It's
12 called Monte Carlo simulation.

13 CHAIRPERSON TAYLOR: Wow. Okay. So I think
14 that's the end of our questions. We do have public
15 comment. I think we have seven of them. So -- woops,
16 sorry. If you want to go ahead and start those. I don't
17 know if that's Cheree that's doing it or Mr. Fox.

18 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,
19 this is Kelly Fox. And I'll be working the call-in
20 studio. Our first caller is Catherine Downs from the City
21 of Santa Ana.

22 MS. DOWNS: Good afternoon Investment Committee
23 members. Thank you for listening to public comments. My
24 name is Catherine Downs and I'm the Finance Director for
25 the City of Santa Ana in Orange County. I'm glad the

1 committee is requesting to see Candidate Portfolio C
2 return for a November decision-making. Candidate
3 Portfolio C is a good compromise to strengthen the system
4 without a significant further decrease to the discount
5 rate, yet minimize the impact to risk.

6 Santa Ana has both miscellaneous and safety
7 plans, and we really issued pension obligation bonds for
8 approximately 75 percent of our current estimated unfunded
9 liability in an attempt to avoid the estimated 41 percent
10 increase in our contributions over the next six years.

11 Santa Ana has a dense population with per capita
12 income of less than \$21,000 a year or half the per capita
13 income for all of Orange County. With a tax base of only
14 \$880 per resident, the city struggles to provide basic
15 necessary services. Violent crime rates are 30 percent
16 above the national average and the city is park poor with
17 only one acre for every 1,000 residents.

18 Santa Ana's revenues have increased by an average
19 of only 2.1 percent per year since the 2008 recession.
20 Prior to issuing the POBs, our required contribution was
21 going to increase 14 percent next year. With increases
22 like that, our job to provide service to a population that
23 struggles with basic human needs is much harder. I
24 understand CalPERS must take measures to protect the
25 health of the system, including an adjustment to the

1 investment strategy, but I cannot support a significant
2 further decrease of the 6.8 percent discount rate nor do I
3 support an amplification of gains and losses from
4 additional leveraging.

5 Again, I support Candidate Portfolio C as the
6 best compromise. Thank you for your time today.

7 CHAIRPERSON TAYLOR: Thank you.

8 Mr. Fox, next caller.

9 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Madam
10 Chair. The next caller is Sarah Lamin from the City of
11 Hayward.

12 MS. LAMIN: Board mem -- good afternoon, Board
13 members. Thank you for the opportunity to speak. And I
14 really appreciate the comments today and the
15 thoughtfulness that staff has been working through these
16 processes and the Board's consideration.

17 As you know, and as many of you have mentioned,
18 we have -- we have an ongoing funding problem. And once
19 again, what we're looking at is additional employer
20 contributions. I appreciate that this is now a much
21 bigger part of the conversation than it used to be and we
22 still have to get to the bigger -- the expense side of the
23 equation.

24 And so I will repeat my ask that as this process
25 moves forward, that you also think about what is the next

1 process to convene the stakeholders, so that we can deal
2 with the expense side. Because regardless of the
3 scenario, we're not going to be at the funded status we
4 all need and want to have happen. And we're done talking
5 about how we got here. What we need to talk about is
6 where do we go from here?

7 And to that end, I cannot support anything that
8 increases employer contribution rates. For the City of
9 Hayward, that would be an additional expense of eight to
10 nine million dollars every year, which is funding we
11 simply don't have. And the PEPRA employees don't have
12 additional funds to be able to contribute either. And
13 it's not fair to balance our budgets either on them or on
14 the taxpayers. We've all had enough. So I encourage you
15 to continue your careful consideration and to not lose
16 track of the next conversation we have to have about
17 controlling our expenses. Thank you.

18 CHAIRPERSON TAYLOR: Thank you.

19 Mr. Fox.

20 STAKEHOLDER RELATIONS CHIEF FOX: Yes. Chair,
21 the next caller is Todd Parton from the City of Beaumont.

22 MR. PARTON: Hello. Thank you. And I, too,
23 appreciate the efforts that the Board is taking to
24 safeguard the portfolio. We're all going to be
25 beneficiaries of this work. So again, it's much

1 appreciated.

2 The concern we have really is with regard to the
3 assumptions that are going into the discount rate. If you
4 look at the 30-year -- 31-year history of the fund value,
5 the overall value in 1999 was \$45.4 billion. Reported for
6 '21, the pension fund is worth 469 billion. So that
7 represents about a 7.8 percent compound annual interest
8 rate in terms of increase year to year.

9 So when we're looking at a significant discount
10 to the discount rate, it's having a monumental effect.
11 And it calls into question how that really comports to
12 what's really happening out there in the market and what
13 the actual returns are. To put it into perspective, our
14 2020 audit, fiscal year-end of June 2020, really looked at
15 a unfunded liability for the city of \$18.2 million. A one
16 percent drop to 6.15 percent increased that unfunded
17 liability by 59 percent. It takes us to \$28.9 million.
18 And some of the portfolios that we're looking at are
19 taking us dangerously close to that number. Obviously,
20 it's not fiscally sustainable.

21 Our general fund has been growing at about a two
22 percent rate. We're projecting that out with our
23 assumptions. If you look at some of the scenarios being
24 presented here, we're looking at a potential six percent
25 or more increase per year to our employer contribution.

1 And when you're a fast growing city like Beaumont is, one
2 of the fastest in the state, we are struggling to keep up
3 with the growth of services, public safety, the whole
4 suite of services that are needed desperately within the
5 community.

6 So we really are concerned about, again, the
7 model that's going into play, the effects that that's
8 having on the projected discount rates and the investment
9 targets. And we would request that additional
10 consideration be given to what that appropriate rate --
11 appropriate target ought to be.

12 Would also respectfully request that more
13 attention be given to reaching out and having some
14 dialogue out into the communities. Appreciate the
15 presentation at the upcoming conference. It is COVID.
16 There will probably be some limited attendance at that
17 event, so we really, really would appreciate some
18 additional effort to reach back out to the rest of us in
19 the field.

20 Thank you.

21 CHAIRPERSON TAYLOR: Thank you very much.

22 Next caller, Mr. Fox.

23 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Madam
24 Chair. The next caller Chris Tavarez from the City of
25 Hanford.

1 MR. TAVAREZ: Hello. Good afternoon. My name is
2 Chris Tavarez. I'm the Finance Director calling on behalf
3 of the City of Hanford in Kings County. Very much
4 appreciate the discussion on this item. There's a lot to
5 consider here. Like many cities and other agencies in the
6 state, Hanford has very limited financial resources to
7 confront increasing costs. A discount rate change will
8 lead to a direct impact to many agencies' ability to keep
9 up with ever-increasing demands on services.

10 What this means to Hanford, amongst many other
11 cities in the state, is that the City struggles to
12 increase public safety and parks resources. This could
13 get out of hand. This change may decrease or at least
14 further delay additional resources that are vital to
15 maintain, or increasing in essential services and quality
16 of life for our residents and businesses. For example,
17 annually, police officers or firefighter positions may not
18 be funded or development of parks would be severely
19 limited. This would be a big hit to providing services to
20 our residents.

21 In addition, in light of the high fiscal year
22 20-21 investment return, a portfolio selection and
23 potential reduction to the current discount rate should be
24 considered carefully as to minimize member contributions
25 as much as possible to limit impact to agency services

1 throughout the state.

2 Thank you very much for your time.

3 CHAIRPERSON TAYLOR: Thank you, sir.

4 Next caller.

5 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Madam
6 Chair, the next caller is Mr. Dillon Gibbons from the
7 California Special Districts Association.

8 MR. GIBBONS: Dillon Gibbons. Hello Chair and
9 members of the Committee. Dillon Gibbons, Senior
10 Legislative Representative with the California Special
11 Districts Association. Our association members strive to
12 take a fiscally prudent approach to their CalPERS'
13 liabilities, in order to minimize financial liabilities in
14 the future and to keep current CalPERS rates as low as
15 possible.

16 However, the low rates are not the driving factor
17 in their approach to fiscal responsibility. The overall
18 health and sustainability of the system is a more
19 important criteria. So while we don't have a position on
20 a particular candidate portfolio, we do believe that
21 several of the options presented provide a path for
22 responsible investments that don't increase costs on
23 employers or employees, while minimizing additional risks
24 to the fund. And we would like to thank CalPERS staff for
25 all their efforts to put these varied options together.

1 And before I wrap up, I just want to thank the
2 Board and CalPERS staff for the significant communication
3 that has been provided during this ALM process and thank
4 Ms. Middleton in particular for her comments about not
5 maintaining the status quo. Thank you very much for the
6 opportunity to speak with you today.

7 CHAIRPERSON TAYLOR: Thank you.

8 Mr. Fox, next caller.

9 STAKEHOLDER RELATIONS CHIEF FOX: Yes. Madam
10 Chair, the next caller is Mr. J.J. Jelincic.

11 MR. JELINCIC: Hello. Am I off mute?

12 CHAIRPERSON TAYLOR: Yes. Go ahead, J.J.

13 Did we lose him?

14 COMMITTEE MEMBER BROWN: I think he's muted now.

15 CHAIRPERSON TAYLOR: It doesn't look like it.

16 MR. JELINCIC: Am I unmuted?

17 CHAIRPERSON TAYLOR: You are unmuted.

18 MR. JELINCIC: Hello. Can you hear me?

19 CHAIRPERSON TAYLOR: Yes.

20 MR. JELINCIC: Can you hear me?

21 Can you hear me?

22 CHAIRPERSON TAYLOR: Yes.

23 MR. JELINCIC: Okay. Thank you. This is J.J.

24 Jelincic. And when I read the item the first time, I said
25 I don't understand this. So I read it a second time and I

1 said I can't be understanding this. So I read it a third
2 time and said, yes, I do, in fact, understand it.

3 This is a proposal -- you've got some very bright
4 people in the Investment Office, but as a proposal, this
5 would fail in intro to investments. Right now, asset
6 prices and risk are high and expected returns are low. So
7 the proposal is let's load up on risky assets. Later, we
8 expect asset prices and risk to be lower and more normal
9 and we expect expected returns to be higher. So at that
10 point, it's load up on low-risk, low-return assets. This
11 is a classic buy high, sell low proposal. No wonder Wall
12 Street loves us and often sees us as dumb money. The
13 focus is clearly on a high discount rate and risk is
14 clearly a secondary factor.

15 I will point out your own numbers show that
16 private equity is not good on a risk-adjusted return
17 basis. I would also point out that the American
18 Investment Counsel, which is the lobbying group for
19 private equity, has never said that they are high on a
20 risk-adjusted basis. They boast about high returns, but
21 don't talk about risk at all. So I really ask you to go
22 back and look at this bifurcated, why would you buy high
23 and sell low?

24 Thank you.

25 CHAIRPERSON TAYLOR: Thank you.

1 Mr. Fox, next caller.

2 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,
3 the next caller is -- excuse me, Alyssa Giachino the
4 Private Equity Stakeholder Project.

5 MS. GIACHINO: Good afternoon, Madam Chair,
6 Members of the committee. Alyssa Giachino with the
7 Private Equity Stakeholder Project. Given your thoughtful
8 discussion today of private equity, real assets,
9 allocations and risk, I'd like to update you on Ares
10 Management and its ownership of rental home company Front
11 Yard Residential, with nearly 15,000 homes along Pretium
12 Partners.

13 Ares Front Yard Residential has continued to file
14 evictions, which now number more than 1,200 actions since
15 the CDC moratorium took effect last September, including
16 more than 900 eviction filings since the beginning of this
17 year. In July, the U.S. House of Representatives select
18 subcommittee on the Corona Virus Crisis launched an
19 investigation into Front Yard Residential's eviction
20 filings.

21 In June, NPR highlighted Front Yard Residential
22 filings to evict the residents at much higher rates in
23 majority Black counties citing our report. Since January
24 1st, Ares Front Yard Residential has filed to -- filed to
25 evict more than 400 residents in majority Black DeKalb and

1 Clayton counties in Georgia. Front Yard Residential has
2 filed to evict residents at much higher rates in majority
3 Black counties than in majority White counties. Since
4 January 1st, the firm has filed to evict 20 percent of its
5 residents in Clayton County and 22 percent of its
6 residents in DeKalb County.

7 By comparison, during the same time period, Front
8 Yard Residential has filed to evict around four percent of
9 its residents in majority White Polk County in Florida.
10 The company's disproportionate eviction filings in
11 majority Black counties means that they could hit Black
12 renters especially hard. Indeed, Ares Front Yard
13 Residential evicted a resident in majority Black Clayton
14 County in Georgia two weeks ago. With the moratorium now
15 lifted, this could signal a wave of coming evictions.

16 In addition to NPR and Reuters, the company's
17 disproportionate eviction filings against Black renters
18 has drawn media coverage by CBS, Bloomberg, and present a
19 clear substantial headline risk.

20 Ares Management's failure to address questions
21 about its company's eviction actions represent a
22 significant management failure on Ares part, and appears
23 to directly contradict Ares ESG policy.

24 We believe CalPERS should hold off on any new
25 investments with Ares Management until the firm adequately

1 addresses its home rental firm's eviction actions and its
2 disproportionate eviction filings in majority Black
3 counties.

4 Thank you.

5 CHAIRPERSON TAYLOR: Mr. Fox, is that it?

6 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair, we
7 have one more caller on this item. We have, from the
8 League of California Cities, Jonny Pena.

9 MR. PENA: Thank you and good afternoon, Madam
10 Chair, members, and staff. Jonny Pena with the League of
11 California Cities.

12 I appreciate the opportunity to speak about Item
13 8A. The information presented today has been incredibly
14 informative and is important to the continued
15 sustainability and vitality of the pension system. I'd
16 like to give a special thanks to staff for including the
17 pros and cons, along with the estimated shift in employer
18 contributions associated with each candidate portfolio.

19 As you know, retirement benefits are only as
20 secure as an agency's ability to pay them. As cities
21 continue to face rising pension costs and reduce budgets
22 in light of the pandemic-induced recession, Cal Cities
23 remains concerned about the prospective increase of
24 employer contribution rates. That is why the Cal Cities
25 board of directors voted to not be in support of lowering

1 the discount rate.

2 As the asset liability management process
3 continues, Cal Cities and its members will advocate
4 against increased costs that crowd out funding for
5 essential services. California cities are facing multiple
6 pressures on the budget, and so projected pension
7 obligations -- projected increases in pension obligations
8 is certainly unwelcome news.

9 Those cities throughout the state have
10 demonstrated their commitment to meeting pension
11 obligations by continuing to dedicate funding, making
12 advanced payments, and working collaboratively with
13 employee organizations to find sustainable solutions to
14 fund retirement benefits. While cities are being creative
15 and innovative, there's only so much they can do.

16 An exacerbation of city pension obligations,
17 coupled with general revenue shortfall resulting from the
18 COVID-19 economic shutdown, may force -- may force our
19 cities to make very tough decisions in the near future.
20 Any additional costs make it extremely difficult for
21 cities to maintain their core services.

22 As you consider the various candidate portfolios
23 and their respective discount rates, please consider the
24 impact that an adjustment in the discount rate would have
25 on cities throughout California. A further lowering of

1 the discount rate would create new cost pressures on
2 already strained local budgets. As you have heard from
3 several cities already, this cost pressure will have a
4 real impact on local communities.

5 We share the same goal of a prosperous pension
6 system, and we look forward to the continued partnership
7 on ensuring a secure and sustainable retirement system.

8 Thank you again for the presentation and the
9 opportunity to provide comments. Thank you.

10 CHAIRPERSON TAYLOR: Okay. Thank you. Mr. Fox,
11 that was the last caller?

12 STAKEHOLDER RELATIONS CHIEF FOX: That is
13 correct, Madam Chair.

14 CHAIRPERSON TAYLOR: Okay. Thank you.

15 So I just want to reiterate - I did clarify
16 something here - what we're saying to bring back in
17 November is Candidate Portfolios C and D - I did clarify
18 that we didn't want B brought back - and a portfolio with
19 leverage and without leverage at a 6.5 percent, because as
20 I understand, that won't change contribution rates.

21 That's for bringing back. Those are -- and
22 we're -- the rest of those portfolios can go by the
23 wayside.

24 In the meantime, before we move on to 8B, we
25 should probably take a break, because I think we've been

1 sitting for about three hours. So it's about 4:25, how
2 about we start back at 4:40.

3 (Off record: 4:22 p.m.)

4 (Thereupon a recess was taken.)

5 (On record: 4:40 p.m.)

6 CHAIRPERSON TAYLOR: Are we all back?

7 It kind of looks like we might be.

8 We've got like a half a minute left.

9 CalPERS Trust Level review and I guess that's
10 Dan.

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.

12 Thank you, Madam Chair. Let's see here, if we could
13 please get the presenters up here with us. If I could ask
14 for Lauren Rosborough Watt, Jean Hsu, Greg Ruiz, and Sarah
15 Corr to come forward and join Arnie and me as presenters.

16 And as you said, Madam Chair, this is Item 8B,
17 which is the annual trust level review and annual program
18 reviews prepared by the Investment team.

19 CHAIRPERSON TAYLOR: I'm sorry?

20 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

21 Actually, this is the annual trust level review
22 and annual program reviews that have been prepared by the
23 Investment team. And I think we can move Christine Reese
24 back to the attendees area. Let's see, I see Sarah, Greg,
25 Lauren, Jean. All right. And I know we already had

1 Arnie.

2 Okay. Let's see. If we can get the slide deck
3 up, please.

4 (Thereupon a slide presentation.)

5 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

6 Excellent. Thank you.

7 Yes, this is staff's annual trust level program
8 review. And it's one of the most important agenda items I
9 would say that we present to the Committee each year,
10 because it sums up the efforts of the fiscal year, in
11 terms of the performance, the risk of the portfolios,
12 market and economic conditions, as well as business
13 initiatives. And it talks about both at the total
14 portfolio level, meaning both the PERF and the affiliate
15 trusts, but also the asset class levels.

16 So we have three main parts to go through today.
17 I'll start by kicking us off reviewing key issues that
18 span the entire program, giving an overview of the --

19 CHAIRPERSON TAYLOR: Dan, I'm sorry to interrupt.
20 I have Karen Greene-Ross that needs to be promoted to
21 panelist.

22 ACTING COMMITTEE MEMBER GREENE-ROSS: Theresa,
23 they took care of it.

24 (Laughter.)

25 CHAIRPERSON TAYLOR: Thank you.

1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: The
2 Investment Office's mission and vision were created to
3 really support the CalPERS enterprise mission and vision
4 and the 2017 strategic plan. And it reminds us first the
5 mission. It reminds us what we're here for, which is to
6 manage the CalPERS investment portfolio in an efficient
7 and risk-aware manner to generate returns to sustainably
8 pay benefits, but then also how we carry-out that mission,
9 which we call our vision, which is our desired culture,
10 and that's about working as one team with a culture of
11 trust, respect, and accountability to effectively manager
12 one total fund.

13 And again, with one total fund being very
14 intentional, both the PERF and affiliates, but then also
15 referencing the fact that really it's the total fund or
16 however that comes together that's what really matters,
17 because it's the total fund that pays the benefits.

18 Next slide, please.

19 --o0o--

20 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
21 we brought back this functional view of the organization
22 to offer insights into how each program correlates the key
23 phases of managing the total portfolio holistically.
24 Those phases are: strategy and research, always looking
25 out on the horizon for what we can do to evolve into a

1 group; implementation, meaning where and how we execute on
2 what we're looking to achieve; and then the monitor,
3 review, and assess function, which is really about
4 constantly looking at what we're doing and how we're doing
5 to see what we should either do more or less of, what
6 we're doing well or what we could do better.

7 Next slide, please.

8 --o0o--

9 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
10 our total fund investment strategy and our process really
11 reflect our Investment Beliefs and our governance and
12 sustainability strategies in lots of ways. For example,
13 you can see Investment Belief 2, the fact that a long-time
14 horizon is a responsibility and an advantage. Invest
15 Belief 7, that we'll only take risk where we have a strong
16 belief that we'll be rewarded for it. And Invest Belief
17 9, that risk at CalPERS is multi-faceted and not fully
18 captured through measures such as volatility or tracking
19 error. And we certainly reflected quite a bit on that in
20 our discussions of candidate portfolios.

21 Next slide, please.

22 --o0o--

23 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
24 that takes us to our strategic objectives, which we
25 approach through the lens the four Ps, those being first

1 the portfolio, then the process that supports the
2 management of the portfolio, then the people that drive
3 and execute on that process, and then the resulting
4 performance.

5 And so when developing these strategic
6 objectives, we included context about what success will
7 look in each of those objectives.

8 Next slide, please.

9 --o0o--

10 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
11 despite working remotely through a pandemic for the entire
12 fiscal year, the team really got a lot accomplished and
13 has a lot to be proud of. On this slide, you can see
14 really a handful of those that we chose to highlight, but
15 these really are just the tip of the iceberg. And I could
16 spend quite a bit of time on any one of those, but in
17 light of the fact that it's 4:45, I'll skip past it. But
18 it really -- I really do want to underscore just how much
19 the team was able to accomplish especially in this
20 pandemic setting.

21 Next slide, please.

22 --o0o--

23 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
24 looking ahead to the fiscal year we're currently in, we're
25 focused on, first of all, concluding the ALM process in

1 partnership with the Financial and Actuarial offices.
2 And, of course, (inaudible) further executing on
3 strategies in private assets. We talked about that,
4 looking to deploy assets at scale with high underwriting
5 standards and with cost advantaged economics to deliver
6 returns to the total fund. Also, further executing on our
7 technology and data strategies, and then continuing to
8 evolve our one-team one-fund culture.

9 Next slide, please.

10 --o0o--

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
12 so that's what the business has been up to. So now let's
13 look at what that looks like in terms of performance and
14 risk to the portfolio.

15 Next slide, please.

16 --o0o--

17 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

18 Before we get to the details, I thought it made
19 sense to draw your attention to a few key numbers
20 surrounding our performance, and critically why we will
21 look at one-year numbers. As we've discussed before, the
22 longer horizon numbers are really the ones that are more
23 important as they speak to the return generation over an
24 extended period of time, much like our liabilities are
25 measured over an extended period time.

1 So first, let's look at the absolute return,
2 which is primarily the result of the strategic asset
3 allocation we select through the ALM process. Absolute
4 return, of course, is the critical numbers, because it's
5 the absolute return that pays the benefits for the various
6 trusts. And over the 10-year period the PERF returned 8.5
7 percent average annualized return.

8 This second number I'll call your attention to is
9 excess return, which is a combination of implementing the
10 strategic asset allocation, and the active decisions taken
11 by the Investment team. And over the five-year period,
12 the excess return was a negative 13 basis points. And
13 there are several reasons for this underperformance. But
14 if I have to pick one to discuss, it's the one that's been
15 by far the most impactful, which is specifically our
16 underperformance in private equity.

17 Now do know that the absolute return of private
18 equity has been highly accretive to the returns of the
19 PERF, being our highest performing asset class. But our
20 historical inconsistency in our approach and the lack of
21 diversification within the asset class has led to our
22 underperformance relative to our benchmark. And really
23 that's one of the reasons for our very focused work,
24 taking a very strategic and very consistent approach to
25 private assets in their entirety and specifically to

1 since this is an annual program review, where we cover the
2 fiscal year results, I will move us to the one-year
3 numbers. I'll just remind us to keep these one-year
4 numbers in context, given our true nature of a very
5 long-term investment. And in terms of absolute return,
6 during the fiscal year 20-21, the PERF earned a 21.3
7 percent return. And this return came primarily --
8 primarily from the equity asset classes, which is expected
9 given that equity is the dominant driver of the PERF's
10 return. And we'll talk more about that in a bit.

11 Private equity posted the highest return, up
12 nearly 44 percent. Followed by public equity with a
13 return of 36 percent. Within public equity, the
14 cap-weighted segment returned 42 percent, but the
15 factor-weighted segment returning 23 percent.

16 Now as a reminder, the factor-weighted segment
17 within public equity was specifically adopted by this
18 Board during the last ALM cycle, because of its ability to
19 offer equity exposure, but with some downside protection.
20 And we've seen it do exactly that and we'll talk about
21 that more in a few minutes.

22 Real assets, which earned (inaudible) percent and
23 income assets were approximately flat (inaudible) segment,
24 which was down 9 percent, being offset by the spread and
25 high yield parts of the portfolio. Now, bear in mind that

1 like the allocation to factor-weighted equities,
2 (inaudible) allocation to treasuries was another
3 intentional action taken by this Board during the last ALM
4 cycle (inaudible) exposure to mitigate drawdowns.

5 And this focus on mitigating severe drawdown and
6 the desired diversification came out of the portfolio
7 priorities work and was widely navigated by this Board in
8 2015-2016 time frame assessing what priorities we should
9 have for our portfolio, really given the unique
10 circumstances at the CalPERS plan, and we'll talk more
11 about that in a couple of slides.

12 But the short story is that the U.S. treasuries
13 segment and the factor-weighted equity segments were
14 intentionally added to the strategic asset allocation in
15 the interests of prudence in mitigating drawdowns. And
16 we've really seen them provide the protection and the
17 performance we expected.

18 Now, if we move from absolute returns to
19 benchmark relative returns for the fiscal year, the PERF
20 underperformed the benchmark. And again, this was
21 entirely due to relative underperformance in private
22 equity. And this relative underperformance in private
23 equity comes from two main sources. First, like we
24 discussed earlier, a consistent approach taken to this
25 asset class (inaudible), which has resulted in (inaudible)

1 exposure (inaudible) diversified. And second it also has
2 to do with evaluations in private markets, which result in
3 the benchmark being a public equity markets equivalent
4 benchmark being measured in the low of the markets in
5 March of 2020 post-market recovery in March of 2021, with
6 the private equity portfolio returning 44 percent. That's
7 still lagging the public markets benchmark.

8 And for the Affiliate trusts and is shown on
9 slides 10 and 11, these funds are generally passively
10 managed, so that performance is in line with expectations
11 and really follows their respective asset allocation, the
12 trusts that have a higher weighted equity having the
13 strongest returns, given the buoyancy in the equity
14 markets.

15 Next slide, please.

16 --o0o--

17 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: The
18 same was the case for the supplemental income funds with
19 very strong performance in the equity components of the
20 portfolio, resulting in higher and higher returns for the
21 target date funds with more and more equity exposure.

22 Next slide, please.

23 --o0o--

24 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: So
25 similar to the affiliates that have a heavy equity weight,

1 and therefore the performance largely follows equities,
2 the PERF exhibits similar return characteristics, largely
3 following equities. On the left side of this slide, you
4 can see that the PERF's line largely follows the line for
5 equities. The magnitude is different and this speaks to
6 the benefits of diversification. But generally speaking,
7 when equities are up, the PERF will be up about half as
8 much, and when equities are down, the PERF will be down
9 about half as much.

10 Next slide, please.

11 --o0o--

12 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
13 we talked at a high level about this earlier. I mentioned
14 this, but this diversification really speaks to some of
15 the actions taken by this Board over the past several
16 years to protect the PERF from the significant drawdowns
17 that can come with a large equity weighting of the
18 portfolio. Of course, the ideal state for this portfolio
19 would be to earn the assumed rate of return on a
20 consistent basis year after year. The portfolio would get
21 to a hundred percent over the amortization schedules and
22 there'd be minimal contribution volatility.

23 But we all know that markets don't behave that
24 way. Markets are volatile and therefore some years we'll
25 exceed the assumed rate of return, in other years we'll

1 fall short. And one thing that became very clear through
2 market events such as the financial crisis and other
3 significant drawdowns is that while we do have an appetite
4 for significant upside returns of course, appetite for
5 upside is actually less than our aversion to significant
6 downside risk, which can greatly impact the funded ratio
7 and also result in significantly higher contributions and
8 higher contribution volatility.

9 So as a result over the last several years, the
10 Board took a series of actions to protect the portfolio
11 from significant downside risk, all the while looking to
12 harvest the assumed rate of return. The funding Risk
13 Mitigation Policy was adopted in 2015. And this was
14 intended to bring down portfolio volatility over time by
15 locking in good years and reducing risk.

16 Through a series of discussions at Board
17 off-sites and Investment Committee sessions, the portfolio
18 priorities were developed and adopted by the Board with
19 those (inaudible) to protect the funded ratio to mitigate
20 severe drawdown. The second priority being to stabilize
21 employer contributions, to manage overall portfolio
22 volatility, and the third being to achieve the required
23 rate of return over the long term.

24 Based on these priorities, this (inaudible) in
25 2017 ALM work, including the introduction of new asset

1 segments, which is about 10 percent allocation to
2 long-dated U.S. treasuries and that 15 percent allocation
3 to factor-weighted equities. Then we split the 50 percent
4 allocation to public equity into 35 percent cap-weighted,
5 and then 15 percent factor-weighted. And don't forget the
6 effect -- the intent of the factor-weighted dealing with
7 the capture equity returns, while mitigating some of
8 those drawdown characteristics they do come with equities
9 inherently.

10 From this slide what you can see is that these
11 segments really have behaved roughly how we expected they
12 would. During both the 2018 drawdown and the pandemic
13 drawdown in early 2020, we can see the factor-weighted
14 equity is offering diversification by reducing the impact
15 of the negative equity markets. Conversely, during this
16 past fiscal year, equity markets experienced significant
17 appreciation, factor-weighted equity underperformed the
18 high flying cap-weighted equity markets.

19 We also see the long treasuries segment offering
20 clear diversification benefits. For example, during
21 fiscal year 19-20, cap-weighted equities drawdown in a
22 flat return the entire year, the treasury segment was
23 about 20 percent. Conversely, during fiscal year 20-21,
24 cap weighted (inaudible), the treasury segment was down 20
25 percent following that 20 percent up-year.

1 So I guess the point is that in the interest of
2 prudence and in consideration of CalPERS unique status and
3 objectives, this Board made a series of decisions to add
4 diversification and to protect against significant
5 drawdown. And really as a result, the portfolio has been
6 performing largely as expected in various market
7 environments.

8 Can I get the next slide, please.

9 --o0o--

10 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

11 Since (inaudible) looking at the risks in the
12 portfolio, and as we've discussed in the past, the PERF's
13 primary risk is really dominated by asset-sensitive
14 economic growth, primarily equity risk, but also credit
15 and real assets featured here too. And we saw that a
16 couple of slides ago when we saw that as the equity market
17 goes, the PERF tends to go, but with less violent swings,
18 again the result of diversification.

19 The next number I'd like to mention surrounds the
20 ongoing challenges we have given the (inaudible) in
21 deploying sufficient capital into the private markets,
22 while maintaining our high underwriting standards and
23 seeking cost advantaged economics.

24 Now, we have some good News that recently we have
25 reached our eight percent target for private equity, which

1 really is the result of some very good and concerted work
2 by the private equity team. But for real assets, we stood
3 at about a 10 percent allocation which is a target of 13
4 percent. And further, as we're mentioning that even these
5 targets of 8 and 13 percent, and we talked about this, are
6 particularly artificially low relative to our actual
7 appetite for these assets. And pursuant to our discussion
8 of candidate portfolios, they could arise during this ALM
9 cycle.

10 Remember also that these assets serve as a source
11 of diversification. And it's from these reasons that we
12 continue to focus on how we can deploy assets at scale
13 with these assets classes while maintaining high
14 underwriting standards and focusing on cost-advantaged
15 economics.

16 The next number on this slide is the current
17 actionable tracking error, 13 basis points. And again, we
18 talked about this actionable tracking error as a risk
19 management tool on the action item on the Total Fund
20 Policy.

21 And finally, it's worth mentioning that the
22 portfolio remains highly liquid, both in terms of having a
23 great deal of liquidity on the balance sheet, but also
24 having many and diversified avenues to liquidity should
25 the need arise. And as we've discussed, this central

1 management of the allocation leverage and liquidity of the
2 plan is another really key area of focus for the
3 investment team. As we add private assets and in light of
4 their illiquidity, maintaining this focus on liquidity and
5 doing some in a centralized total fund way remains
6 critical.

7 Next slide, please.

8 --o0o--

9 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
10 this is the last slide that I'll cover here, but this
11 really is just intended to give us a sense of the
12 decomposition of the model's quantitative risk and the
13 relative size of those risks in the PERF portfolio. All
14 the way to the left, you can see the total model based
15 volatility of the portfolio. At the end of the physical
16 year, we had a little bit under 11. Within that, the
17 total tracking error of the portfolio comes out at a bit
18 over one percent, being measured at 116 basis points. And
19 as you can see from the pie chart, that's really dominated
20 by private equity tracking error, which is really just
21 telling us that private equity is not public equity, but
22 that's public equity that it's been measured against. And
23 again, this is a good thing, because this represents the
24 diversification.

25 Then of that 116 basis points of total tracking

1 error, at the end of the fiscal year, 13 basis points is
2 what we would call actionable, getting the result of
3 decisions that the Investment team has intentionally made
4 that we would change and that we could change if desired.

5 So that was intended to provide a brief high
6 level overview of kind of what the Investment team has
7 been up to, the performance generated by the various
8 trusts and the risks that we see in the portfolios.

9 But with that, I'll pause to see if there are
10 questions before passing to Lauren to go through the
11 market -- the market and economic environment.

12 CHAIRPERSON TAYLOR: Sure. I have a question
13 from Margaret Brown.

14 COMMITTEE MEMBER BROWN: Thank you. Thank you
15 for that update, Dan. I have two questions. The first
16 one is, you know, because CalPERS returned 21 -- 21.7
17 percent, we -- it kicked in the policy that required us to
18 lower the discount rate. And I want to make sure -- I
19 mean, I've read it. I watched the little webinar that
20 CalPERS put out. And that is -- we're doing it because in
21 good years, where we have a good return, we want to reduce
22 risk. And that's why we lowered the discount rate to 6.8
23 percent.

24 But in talking to cities, counties, local
25 agencies in CalPERS as well as PEPRA members, you know,

1 they're going to have to pay more, but I don't show that
2 CalPERS took any risk off the table. My understanding is
3 you lowered the discount rate, because we took risk off
4 the table and I don't see us doing that. So it seems like
5 there's a problem with the policy. And so I want to -- I
6 want to know how that's supposed to work.

7 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: So I
8 would say that really as far as the risk in the portfolio,
9 you're right, we certainly haven't changed the structure
10 of the portfolio just as a result of the Risk Mitigation
11 Policy. I would say though that what we've seen is that
12 the Risk Mitigation Policy would take us to a discount
13 rate of 6.8 percent, you know, given the several
14 thresholds that we exceeded the assumed rate of return.

15 COMMITTEE MEMBER BROWN: Yes.

16 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:
17 Given we are in the middle of the ALM work, we
18 thought that the prudent thing to do was to work our way
19 through the ALM work and then land at a strategic asset
20 allocation and a discount rate that that strategic asset
21 allocation supports. And that -- you know, as we talked
22 about in the candidate portfolio, that could be a decision
23 to -- you know, I believe the request was for some
24 portfolios around six and a half percent, some portfolios
25 at that 6.8 percent, and I believe I saw in the chat maybe

1 even coming back with a portfolio at the seven percent,
2 that way we give the Board the option. And then the Board
3 can take decision to make the trade-off between the risks
4 and the desired return.

5 COMMITTEE MEMBER BROWN: Yeah. I appreciate
6 that. I just don't think that we should implement half a
7 policy. Maybe this isn't your call, Dan. Maybe this is
8 the CEO's call. But again, we lowered the discount rate,
9 which means we're -- our percentage funded is lower,
10 employers, and PEPRA employees have to pay more. And we
11 didn't take risk off the table. The whole idea is in good
12 years, we take risk off the table. We didn't do it. So
13 that's a concern I have that we not just implement the
14 harmful part of the policy, which hurts employees and
15 employers.

16 My next question is about our overall return was
17 21 percent and we announced in July we were first. We
18 beat everybody out of the gate. And it was an amazing
19 number and I thank the staff for doing a great job.
20 Although, until you compare it to all the other pension
21 funds, Pension and Investments has a link on their
22 website. And there are currently now 66 pension funds on
23 there and they all beat us. They all beat CalPERS.

24 And so there are 16 in California, San Francisco
25 City and County, as well as UC Regents 33.7; San

1 Bernardino County, my county, 33.3; Fresno, 30.4; Ventura,
2 30.1; Sac County 27.7, and, of course, CalSTRS at 27.2.
3 And then there's a whole bunch more. The closest one to
4 CalPERS 21 percent is Kern County at 23.9.

5 So why did we miss so bad? I mean, that's --
6 that's a lot of percentages on the table. I don't think
7 you're going to track that all up to -- you can't chalk
8 that all up to private equity misses.

9 CHIEF EXECUTIVE OFFICER FROST: Dan, can you walk
10 through -- so what we don't understand is all of the
11 various funds and the other systems around the U.S. or
12 here in the state of California what they're doing on
13 drawdown risk protection, of which we've been walking the
14 Board through all the strategies and policies that the
15 Board put in place, that the Board was more interested in
16 protecting on the downside, than it was shaving off a bit
17 of return on the upside. So, Dan, can you talk the Board
18 through that, please?

19 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

20 Certainly. Happy to. You know, I also think,
21 for what it's worth, it might be helpful to have the
22 consultants comment on this -- on this very question,
23 because certainly they understand the peer universe very
24 well.

25 But to -- this speaks to what we were talking

1 about. And maybe we can go back to slide -- what was it?
2 I think it was 13. Can we go back to slide 13?

3 Yeah. So this slide talks about really what
4 we've done. And this speaks to what Marcie was just
5 saying, by putting in a 10 percent allocation to U.S.
6 treasuries, we know that 10 percent allocation to U.S.
7 treasuries is going to underperform equities, especially
8 in a year where the equity in the cap-weighted equity
9 market was up 42 percent the way that it was.

10 But the decision that the Board took was that it
11 was worth giving up some of that upside, so that we can
12 fund those big severe drawdowns. And you can see these
13 big drawdowns in this sort of pandemic drawdown, right?
14 When you can look in the middle of the slide and it's
15 circled, you can see that that cap-weighted equity was off
16 something like 35 percent. Factor weighted was off less,
17 something like 29 percent. And then treasuries were
18 actually up during that time frame.

19 So what Marcie is alluding to there is that
20 intentionally -- and by we I mean collectively the Board,
21 the organization intentionally added some of these
22 diversifying assets. And that has to do with our unique,
23 you know, risk and return, where we are from the funded
24 ratio and the like. And I would say it's, you know, kind
25 of a similar thing to say, you know, my portfolio is

1 different than my parents portfolio. And my (inaudible)
2 is 80 and pushing 80s. And they almost no risk in their
3 portfolio, because their utility function, their desire
4 for returns is far lower than mine, who's currently, you
5 know, paying for college and I have retirement that's, you
6 know, 10 or 15 years out.

7 So it's really hard to compare plans one to
8 another, because really it's the allocation that drives
9 the returns, and that comes from this, you know, sort of
10 utility for risk. And this speaks to what we were talking
11 about the candidate portfolios, we could certainly -- as
12 Ms. Middleton said, we could certainly pile into a set
13 risks and try to, you know -- (inaudible) come up -- I
14 think she used the term come up with the 36. But we also
15 know that if we don't, that could be highly problematic.

16 And really, what this is about is about balancing
17 risks. And as I a say, it is hard to compare plans.

18 You know, certainly --

19 CHIEF EXECUTIVE OFFICER FROST: Hey, Dan --

20 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

21 -- if we look to our neighbors --

22 CHIEF EXECUTIVE OFFICER FROST: -- I think what
23 would be helpful is to contrast this last fiscal year
24 returns of the 21.3 to the prior fiscal year at 4.7,
25 right, and how that drawdown Risk Mitigation Policy and

1 the strategy really played with those two returns. So 4.7
2 top decile performance, that was drawdown risk mitigation
3 in place as well. But could you talk the Board through
4 that also?

5 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

6 Certainly. Certainly. We -- and I would say
7 that in fiscal year 19-20, we -- yeah, we returned that
8 4.7 percent return when most of our peers returned kind of
9 you know a three to low threes type return. And that was
10 due to that big drawdown. And so, you know, because we
11 had these diversifying assets and these protective assets
12 in place, that caused us to outperform in that year. That
13 was -- this year in 2021, there were (inaudible) the case.
14 And this again speaks to this challenge around comparing
15 plans with different asset allocations, because we have
16 different -- you know, different appetites for risk.

17 And I would mention that, for example, the --
18 some of our peers to the north in Canada, who I would
19 consider some of the smartest money in the -- you know, in
20 the world, they have a lower -- you know, a smaller risk
21 profile than us. And I would actually say that our
22 returns, in this one year number, they look very favorable
23 relative to some of those Canadian plans. But that has to
24 do with the -- you know, the appetite for risk, for those
25 plans have their expected rate of return (inaudible) their

1 funded status and the like. And that's why it's really
2 hard to do some of these comparisons. I do think it would
3 helpful for Tom from Wilshire to maybe talk through some
4 of this, because I think it would better for you to hear
5 it from an independent source.

6 But I will say that as for our part, we, this
7 organization, has intentionally added some of these
8 diversifying assets, again because the vintage of a '21
9 versus call it a '27, while we like that, that's positive
10 for us, to lose say 14 as opposed to losing say eight
11 which is a big difference --

12 COMMITTEE MEMBER BROWN: So -- so --

13 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

14 -- on the downside is much more painful.

15 COMMITTEE MEMBER BROWN: So my concern, Dan, is
16 that, you know, when the Board decided under Ben Meng's
17 leadership to worry about drawdown risk and to do more
18 factor weighting, again -- and then we got rid of the left
19 tail hedge, which could have got us, you know, a billion
20 or so dollars. And so I worry that this is a miss. And
21 if it is a miss, we need to say so, and then what we're
22 going to do going forward, because my understanding it's
23 that factor weighting.

24 And, you know, that comes directly from -- you
25 know, the Board doesn't say, oh, we need to take risk off

1 the table. The CIO comes to us and tells us what he wants
2 to do and then we agree or disagree. But, you know, my
3 understanding is that we did have drawdown risk covered
4 because we had those left-tail hedges and then we pulled
5 those. We did more factor weighting and now we've got
6 this much bigger -- much bigger miss than everybody else.

7 We compare ourselves when we do good, but when we
8 do bad, then we don't want to compare ourselves. So I
9 just want to make sure that we're using -- you know, we're
10 using the same arguments when we do well and when we do
11 poorly. And I just want us to be sure -- I just want to
12 know why we missed and that -- so that we can fix it going
13 forward. I mean, this isn't something to be embarrassed
14 about, but it is something that needs to be potentially
15 corrected going forward.

16 That's my main concern. You know, we can't solve
17 an issue, if we're not willing to work on it.

18 CHIEF EXECUTIVE OFFICER FROST: And, Ms. Brown,
19 if you believe that there's a better way for us to talk
20 about performance attribution, we would love to hear that,
21 but that's basically what the team has been attempting to
22 do is give you attribution on the portfolio, why we
23 performed in the areas that we did, performed as expected,
24 where we underperformed. If there are better ways to
25 communicate that, we would really enjoy hearing it.

1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I
2 also -- I completely agree, Marcie. And I also do want to
3 just -- just a couple of things. It's important just to
4 be clear, factor-weighted equity in a U.S. treasury
5 allocation, those were actually added during the 2017 ALM
6 cycle. So that's actually before Ben got here. That
7 was -- that was under previous leadership, so it's worth
8 bearing that in mind.

9 And what I'll also say is that, you know, as
10 Marcie said, looking at return attribution and how they
11 work, there isn't a perfect science to it. It's very
12 dependent on start dates and end dates. It's very
13 dependent on what you include and what you don't include.
14 There are sets that you include and don't include.

15 You know, as I said -- as I mentioned some of the
16 U.S. plans at higher returns, because they've got higher
17 risk. Some of the Canadian plans we actually outperformed
18 because they had lower risks, but who you include it
19 appears (inaudible) very consistent with. It speaks to
20 the need to take a really long horizon when looking at
21 performance that, you know, a one-year performance number,
22 first of all, it will be dominated in a lot of ways by
23 private assets, which doesn't really mean that much. You
24 know, when your numbers -- they don't play out in the
25 strategic strategy --

1 CHAIRPERSON TAYLOR: Dan, can I ask you a
2 question real quick -- just really quick here. So there's
3 a couple of things. We're talking about the Board made
4 the final decision to mitigate risk, because of the huge
5 drawdown where we went down to lower than 63, but 63
6 percent when Marcie got here, because of 2008. So that
7 put the fear of God in all the Board members, right?

8 So I want to -- I want to make sure that we are
9 talking about this in a realistic fashion and -- rather
10 than talking campaign points. Now, number one, the 6.8
11 percent that we bought down to doesn't cost our employers
12 any money. We bought that rate down. So let's be clear
13 on that.

14 And number two, we decided we had -- didn't have
15 a huge appetite for risk. So we wanted to back off on
16 risk. And so we put in all kinds of Risk Mitigation
17 Policies. And that left-tail risk that keeps being thrown
18 around wasn't as much as we were able to gain by the
19 policies -- the risk policies, risk mitigation policies
20 that were put in effect that gave us about \$11 billion.
21 So let's that clear out there right now.

22 And then you want to go on and let Mr. Toth talk
23 about this as well? But we all talked about these
24 policies, including Ms. Brown. She was here. So I want
25 everybody to be realistic about this. These are talking

1 points right now that are being used, and in reality the
2 Board made the decision.

3 MR. TOTH: Madam Chair, if I -- if I could make
4 some additional comments. And this actually will
5 hopefully help with time, because this was part of my
6 prepared comments for Item 8C, because we actually do
7 include the universe comparison. Dan rightfully said
8 comparisons are a challenge, but we try to do it anyway.
9 So if we -- if you -- if you don't mind, if we could flip
10 forward to Item 8C, Attachment 4, and I'll just talk to
11 two pages. First is page two of 14. And that shows those
12 universe comparisons. And as Ms. Brown pointed out, over
13 the last year, the plan does rank in the bottom quartile
14 relative to peers. But as has been, I think, elaborated
15 on at length, it was some of the same portfolio
16 strategies, which this year hindered returns relative to
17 peers, were the exact same strategies that placed the PERF
18 in the first quartile last year -- in the last fiscal
19 year, which was inclusive of that drawdown.

20 So the return pattern of outperforming when
21 markets sell off and lagging when risk assets rally,
22 particularly as strongly as they've rallied in the second
23 half of 2020, and year-to-date 2021, really does reflect
24 the portfolio priority of protecting the funded status by
25 mitigating drawdown.

1 Now that being said, I've got four primary
2 reasons for this year's universe ranking.

3 CHAIRPERSON TAYLOR: Mr. Toth? I am so sorry. I
4 need to interrupt you.

5 MR. TOTH: Yes, ma'am. That's okay.

6 CHAIRPERSON TAYLOR: But Mr. Miller has to jump
7 off in about a minute and he wanted to make a comment.

8 MR. TOTH: Please.

9 VICE CHAIRPERSON MILLER: I think you've covered
10 it and you've got into it. The kind of driving with the
11 rear view mirror and rehashing things that have been
12 addressed ad nauseam was just somewhat frustrating to me.
13 And so I'd say continue and I will jump back on after I
14 complete a couple tasks that I've got to do that I have a
15 short fuse on, so...

16 CHAIRPERSON TAYLOR: All right. Thank you.

17 Sorry, Mr. Toth. Go ahead.

18 MR. TOTH: That's quite all right. So page two,
19 as I mentioned, of 14, it does show the universe ranking.
20 But I think more maybe illustrative is page five of 14,
21 which is labeled the asset allocation ranking universe
22 comparison. And this is where you really get to the
23 drivers of that.

24 So I mentioned four primary drivers starting with
25 the higher than average allocation to global fixed income.

1 That was the asset segment that lagged relative to riskier
2 assets. But it was also that segment as an earlier slide
3 showed, which protected the fund during fiscal year 2020.

4 The second primary reason is -- sits within the
5 equity allocation. We've talked about this. While the
6 weight for global equity sits right at about the median,
7 the implementation does include the factor-weighted
8 exposure, which exhibits meaningfully less variability.
9 And as one of Dan's slides showed, that was beneficial
10 during the drawdown, but has lagged meaningfully,
11 particularly since November 2020 through this year.

12 Third, and very relevant to our asset liability
13 discussion, the private equity allocation is meaningfully
14 lower than peers. It sits right at about the 75th
15 percentile. And as we've talked with Greg, and as Dan
16 pointed out, and I think we'll hear more later, private
17 equity was the best performing asset segment over the last
18 year. And so having more of it, as your peers did, was
19 significantly more beneficial for them relative to the
20 PERF.

21 And then finally, the CalPERS portfolio does have
22 a higher than average weight in real assets. And while
23 performance was positive within real assets, it lagged
24 well behind equity-oriented assets and So detracted
25 relative to peers who have lower allocations to real

1 assets.

2 So those are the reasons. I think there are some
3 learnings in terms of asset liability management going
4 forward, and we've talked a lot about them and we'll
5 continue to highlight them when we talk about candidate
6 portfolios in November.

7 COMMITTEE MEMBER BROWN: Thank you, Tom.

8 MR. TOTH: You're welcome.

9 CHAIRPERSON TAYLOR: Okay, Dan, you can move on.
10 I'm sorry.

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: No.
12 If there aren't other questions on that -- on that
13 section, I'm happy to move us on to Lauren Rosborough
14 Watt -- oh, I think I see a question.

15 CHAIRPERSON TAYLOR: I'm sorry. It looks like
16 Henry has a question.

17 Henry, you're off. Your sound is off, can't hear
18 you.

19 COMMITTEE MEMBER JONES: Okay. Thank you. I'm
20 sorry. This chat box keeps moving around on me. I'm
21 sorry about that. But the question for Tom is that
22 chart that you just left, where you showed that our asset
23 allocation to our peers, was that the allocation or is
24 that based on execution?

25 MR. TOTH: Those are weights, so those are target

1 allocations. I would say that -- and that's, I'll say, a
2 truism in investments. Asset allocation is going to drive
3 the differences return relative to peers. The one
4 implementation comment I do think is within global equity
5 as a detractor from peer relative returns factor-weighted
6 equity has lagged relative to market cap-weighted equity
7 since November 2020.

8 COMMITTEE MEMBER JONES: Okay. So but -- so
9 those numbers are based on --

10 MR. TOTH: Target weights.

11 COMMITTEE MEMBER JONES: -- execution, not just
12 the asset allocation?

13 MR. TOTH: It is a combination of both.

14 COMMITTEE MEMBER JONES: Okay. Thank you.

15 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And,
16 Mr. Jones, if I can kind of succinctly put together the --
17 our sort of '21 versus some of our peers, you know, sort
18 of, you know, high 20s -- and I'll ask Tom to tell me if
19 he disagrees with any of these characterizations. If I
20 can pull up four places, I would say, number one, it's our
21 10 percent allocation to treasuries, right? That that
22 again -- that those return 20 percent in fiscal year
23 19-20, but after that great year, they down nine percent
24 in fiscal year 20-21.

25 Number two, percent allocation to factor-weighted

1 equity that -- you know, factor-weighted equity was still
2 up. I think it was 23 percent. But when public equity --
3 when cap-weighted equity is up 42 percent, that lags.
4 And, you know, again the decision that we made in the ALM,
5 the last ALM was that it was worth taking that lag when
6 you have that positive a return, because we know we were
7 in a really good state in order to avoid the significant
8 downside, but it did lag in this significant upside
9 market. So factor-weighted equity would be the second
10 one.

11 The third one, I would say, is private equity.
12 And that is both being underallocated, like Tom talked
13 about, to the highest returning asset class. But also, we
14 do know that we've underperformed in private equity again
15 due to some of those historical inconsistencies.

16 And then number three, and one that we haven't
17 talked about yet, but I do think is worth mentioning is on
18 the real assets side, many of our peers have REITs in
19 their real assets allocation. They've got commodities in
20 their real assets allocation. They have other things that
21 are very sort of risk-on type exposures in their real
22 assets allocation. You know, this Board, we, collectively
23 decided to really pivot our real assets portfolio, the
24 very core income-producing, inflation-hedging assets
25 that's -- and more -- much more aligned with our, you

1 know, desired exposures again with this sort of avoidance
2 of significant downside. But as a result, and our peers
3 have commodities and REITs in their real assets exposure,
4 in equity -- and very buoyant risk-on markets were going
5 to lag, because, you know, I mean our three percent return
6 beat the benchmark, but lagged a number of our peers.

7 So I would say those four things are the things
8 that -- and again, Tom, tell me if you disagree with any
9 of those characterizations. But I would those four would
10 be the big things that we see driving this difference.
11 The only thing I would say there is though is that they
12 were intentional. They were added to the portfolio
13 intentionally knowing that significant downside hurts a
14 heck of a lot more than having these really positive up
15 years.

16 COMMITTEE MEMBER BROWN: So, Dan, that's exactly
17 what I wanted to hear. I wanted to know why we were
18 under, and so -- without getting defensive. And I
19 appreciate that response, because I do need -- I do want
20 to know why we are so much lower. And I do appreciate the
21 comments. Thank you.

22 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Ms.
23 Taylor, if there aren't other questions, then I think I
24 can turn it over to Lauren Rosborough Watt to start us up
25 on -- yeah, I think it's slide 16 there. If we could go

1 to slide 16.

2 --o0o--

3 CHAIRPERSON TAYLOR: Sounds good.

4 All right, Lauren, over to you.

5 INVESTMENT DIRECTOR ROSBOROUGH WATT: Wonderful.
6 Thanks, Dan.

7 Good afternoon everyone. It's a pleasure to be
8 here today. What I normally do in September is do a look
9 back and then a look forward market and economics. The
10 market movements over the past month and fiscal
11 year-to-day, quarter-to-date are broadly in the same
12 direction that we have seen. So I'm going to speak more
13 to the macro side here.

14 What we can do if we look back is I guess take
15 some comfort that the U.S. recession has ended, purported
16 to be the shortest recession in history. But I want to
17 make it quite clear that a recession is only one part of
18 the business cycle. And the economy is still stepping
19 towards its new normal. And that's sort of what I want to
20 focus on very briefly, given time. So you'll recall
21 earlier this year, I spoke about the degree of
22 macroeconomic uncertainty that we had around the rebound.
23 And you can see that quite clearly in the chart that I've
24 put there on the left-hand side. Now, what this
25 chart this -- it's showing for each GDP outturn, so June

1 2021, September and so forth out until 2022 analysts'
2 expectations for GDP at different points in time.

3 So, for example, September 2021, the column on
4 the left-hand side there shows expectations back in June
5 2020 for September 2021 growth. Now, what I'm trying to
6 demonstrate is that throughout the year for most of 2021
7 analysts' expectations for U.S. GDP growth have moved up.
8 And that's in part due to a number of different reasons,
9 but predominantly because of the mechanical bounce back,
10 but also the reopening of the economy to some extent.

11 What we do know is that that increase has started
12 to taper somewhat as concerns around the impact of the
13 Delta variant has on the economy. And I'll talk to that a
14 little bit later on.

15 But what else you can see from this is moving
16 into next year, so those expectations for 2022, growth
17 expectations are settling down around averages of two and
18 a half, three percent quarter on quarter seasonally
19 adjusted annual rate. So something akin to historical
20 averages.

21 But even with aggregate numbers returning or
22 expected to return towards normal growth rates, there
23 remain uncertainties. And you can see that on the chart
24 on the right. FOMC participants have expressed a high
25 degree of uncertainty around their own forecasts and we

1 see that in the market as well.

2 Next slide, please.

3 --o0o--

4 INVESTMENT DIRECTOR ROSBOROUGH WATT: So when we
5 look ahead, what do we see? So this is over the shorter
6 term here. We've got the statistical bounce back in GDP.
7 It's largely behind us. We've got the transition towards
8 new normals that we're referring to over the remainder of
9 this year and into next year, and that depends on a number
10 of different factors. It hinges on the speed and the
11 breadth of the labor market recovery in particular, also
12 on the ability of firms to deliver goods to match demand.
13 There are concerns around the potential debt ceiling what
14 that might mean in October/November. Also a discussion
15 around the reconciliation bill and potential additional
16 fiscal stimulus.

17 And beyond this, there's this continuation of
18 underlying sectoral shifts. And the U.S. has performed
19 particularly well in navigating these so far. An obvious
20 downside risk, which I alluded to before, was the impact
21 of the COVID-19 Delta variant. And that's having on the
22 pace of the positive growth momentum that we're
23 experiencing today.

24 Also, some headwinds is the international economy
25 on the U.S. economy, given that the U.S. recovery has been

1 improved at a faster pace than many economies globally.

2 Now, if we look further than the next few months,
3 which refers to the chart on the right-hand side here,
4 global monetary policy and global fiscal policy is largely
5 expected to remain expansionary, but the rate of change in
6 that support is waning. And Dan mentioned earlier that
7 some central banks already are starting to taper their
8 asset purchase, in other words, purchase less over time.

9 So together, the marginal support, both fiscal
10 and monetary policies, moved negative. And the chart
11 there on the right shows the cyclically-adjusted fiscal
12 balance. So when you take out the negative impact of the
13 recession that we had is what's the underlying fiscal
14 balance. You can see it's moving higher or its less
15 stimulatory over time.

16 The Federal Reserve is anticipated to announce
17 tapering later this year. And, you know, on one hand,
18 despite this pull back in monetary fiscal support, you
19 know, it's appropriate that policy support is reduced as
20 the economy gains momentum and growth is self-sustaining.

21 That said however, it's going to be a very tricky
22 balancing act to manage those two over the next two to
23 three years. So at this point, I'd like to open for any
24 questions before passing back to Dan or Arnie.

25 CHAIRPERSON TAYLOR: Hold on just a second. I

1 lost my chat.

2 (Laughter.)

3 CHAIRPERSON TAYLOR: Oh, wow. I don't have any
4 questions. I guess we can move on.

5 INVESTMENT DIRECTOR ROSBOROUGH WATT: Thanks very
6 much.

7 CHAIRPERSON TAYLOR: Thank you so much. That was
8 a great report.

9 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All
10 right. So that takes us to -- sorry, Arnie, that takes us
11 to global equity and fixed income and the program review
12 parts of the discussion. So, Arnie, over to you to take
13 us through global equity and fixed income.

14 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:
15 Great. Thank you, Dan, and thank you, Lauren,
16 for the economic updates.

17 So this afternoon, I will be covering the two
18 large public asset classes, global equity and global fixed
19 income. So if we could move to the next slide, please.

20 --o0o--

21 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

22 So as Dan mentioned, you know, global equity is
23 our largest asset class. You know, currently, a little
24 over 50 percent of the total fund assets. It's largely
25 managed internally in a low risk and low cost manner.

1 Now, on that last point of low cost and low risk, staff is
2 constantly striving to be more efficient in the harvesting
3 of the equity beta. And we did make some material
4 improvements this year to improve both efficiency and
5 effectiveness.

6 So to accomplish that, staff removed from the
7 cap-weighted benchmark all holdings that had non-voting
8 shares and we narrowed the cap-weighted benchmark to more
9 efficiently harvest the equity beta.

10 This narrowing implementation eliminated about
11 half of the securities in the cap-weighted benchmark
12 without changing our expected risk and return. We have
13 become more efficient.

14 Now, on this last point though, there has been
15 some press around this narrowing activity, including some
16 characterizations that it was a divestment. And staff
17 wants to be really clear, this was not a divestment. It
18 was an investment decision balancing the complexity of an
19 asset class with the benefits of diversification and
20 efficiency.

21 Next slide, please.

22 --o0o--

23 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

24 So Dan did a lot of talk about the various
25 segments within global equity, but global equity has

1 largely provided the equity beta over all the time periods
2 shown and had strong performance in the current year
3 relative to the strategic asset allocation, taking into
4 account both cap-weighted and factor. And with the move
5 in recent careers to a higher percentage of this equity
6 portfolio being passively managed, so more index-like in
7 nature, we do expect the tracking error relative to the
8 equity benchmarks to remain low.

9 Next slide, please.

10 --o0o--

11 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

12 So this slide shows global equity's major
13 accomplishments during the 2020-2021 year. So in addition
14 to the narrowing work we mentioned a few slides ago, which
15 was led by the teams headed up by Steve Carden and Tim
16 Misik, we have continued our focus on the use of
17 technology to improve our operations.

18 The other area that we believe adds a lot of
19 value is the global equity staff continues to collaborate
20 with Anne Simpson and her Sustainable Investments team to
21 support our governance and ESG efforts. CalPERS really
22 benefits from the leadership of Simiso Nzima and Anne
23 Simpson and their teams in this area. And you can see the
24 work that's been done in the appendix on pages 59 through
25 64.

1 Next page, please.

2 --o0o--

3 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

4 This slide highlights our priorities for global
5 equity for the current career, which include continued
6 focus on data and technology improvements in the
7 investment process. You're likely to see this most every
8 year. It's core to what we do to keep a low-cost
9 implementation and harvesting of the equity beta. We'll
10 also continue to develop our total fund governance and
11 sustainability strategic plan. And finally, like you'll
12 hear a lot through this presentation with all the asset
13 classes, the global equity staff will continue to support
14 the ALM process in any way that it's needed.

15 So with that, before I go to -- go to global
16 fixed income, I'll pause to see if there's any questions.

17 CHAIRPERSON TAYLOR: Mr. Jones, go ahead. Are
18 you having trouble with your chat?

19 COMMITTEE MEMBER JONES: Yeah. It's just me
20 though. It's not the --

21 (Laughter.)

22 COMMITTEE MEMBER JONES: It's the screen. I did
23 something with the screen and every time I've got to go
24 find it.

25 CHAIRPERSON TAYLOR: Okay.

1 COMMITTEE MEMBER JONES: But I was trying to
2 share and I got mixed up, but I'll fix it later.

3 And so that's why I've got to go to my iPad.
4 Just a minute. Back to that page on 20 of 91, the global
5 equity performance.

6 Yeah, that one. Yeah, we were talking about the
7 drag on our performance. And we talked about the factor
8 weight, but I'm looking at this, and it's only two
9 negative excess basis points that was the drag. The
10 biggest drag looked like emerging managers and alternative
11 beta. So it doesn't appear that that was the biggest
12 drag. You know, we were saying why did other pension
13 funds outperform us? And it was mentioned that
14 factor-weighted was one of the biggest issues, but this
15 doesn't suggest that.

16 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

17 Yeah, Mr. Jones, I think it's good to look at it
18 from two perspectives. The first being absolute return,
19 and in that case the factor-weighted did substantially
20 underweight cap-weighted. And so from a total fund
21 perspective relative to peers, we did leave some money on
22 the table with that decision to risk mitigate and protect
23 from drawdown risk.

24 From a relative basis, you're right, the emerging
25 managers and the alternative the beta sections didn't do

1 as well this year as we would hope. They were offset by
2 active strategies. So again, when you build a portfolio,
3 you don't expect every asset to perform well. We have
4 some diversification in there. So on a relative basis,
5 even though, you know, you pointed out the emerging
6 managers, you know, had a rough year, it was a relatively
7 small percent of the portfolio. And Anne Simpson and team
8 will be coming back in November with a review of the
9 entire Emerging Manager Program. And so we'll be able to
10 dig in a little bit more into not only the Emerging
11 Manager Program within global equity, but the whole total
12 fund.

13 COMMITTEE MEMBER JONES: Okay.

14 CHAIRPERSON TAYLOR: Is that it, Henry?

15 COMMITTEE MEMBER JONES: Yeah. Yeah, thank you.

16 CHAIRPERSON TAYLOR: Okay. I think that's it.

17 Go ahead.

18 --o0o--

19 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

20 Great. Thank you. If we could move to the first
21 global fixed income slide, please.

22 --o0o--

23 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

24 Perfect. So this slide really highlights global
25 fixed income's rigorous investment process that has been

1 built up over decades. And we are continually enhancing
2 it to add value. We do manage our portfolios, the vast
3 majority of them internally and on an active basis, so not
4 an indexing basis. So this investment process is critical
5 to us being able to add value.

6 But I would be, you know, limiting if I said it
7 was all happening within fixed income. And one of the
8 real areas we've made progress is collaboration across the
9 total fund and our Research and Strategy Group and the
10 quantitative team within that. So Lauren and her team on
11 the economic side, Saeed on the quantitative side, they
12 attend our meetings that we have throughout the month.
13 And that collaborative process helps us form opinions of
14 value within the global fixed income market. And it's a
15 collaboration that the fixed income team appreciates
16 immensely.

17 Next slide, please.

18 --o0o--

19 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

20 So I think this slide really shows the benefit of
21 that rigorous and collaborative process that we
22 highlighted on the prior slide. As you can see on this
23 slide, the global fixed income team has strong historical
24 performance across all measurement periods and across all
25 substrategies.

1 Now, I think it was last year when the treasury
2 portfolio was up 20 percent, down nine percent this year,
3 the absolute returns will largely be driven by our
4 duration exposure. And our strategic asset allocation
5 does have a relatively long duration exposure as a hedge
6 against equity drawdowns.

7 So I would say the performance we saw in 19-20,
8 we were up 20 percent, was a very nice gift. But to give
9 some of it back, you know, in the last year was not
10 surprising and would be expected given our duration
11 profile.

12 Next slide, please.

13 --o0o--

14 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

15 So this slide highlights the accomplishments for
16 20-21 and really highlights, I think, the transformation
17 of global fixed income over the years moving from a
18 largely siloed group to one now focused on total fund
19 collaboration. And a lot of that collaboration work shows
20 up in the ALM process, it shows up in our liquidity and
21 leverage bodies of work, but they're just great examples
22 of the total fund focus by all assets classes.

23 Now, one thing you don't see on this slide that
24 has been there in prior years, and it's intentional, is a
25 mention of integration of governance and sustainability.

1 And the reason it's intentional is with the help of Anne,
2 and Simiso, and their teams over the past few years, we've
3 incorporated this important work into our daily activity.
4 It's a key part of our security analysis and portfolio
5 construction process as we actively manage the fixed
6 income portfolios.

7 So it's really our day job now to include in the
8 mosaic, you know, all these factors, which drive returns,
9 but the work itself in the areas of governance and
10 sustainability is on page 70 in the appendix, if anybody
11 would like to look at it.

12 And finally, you know, I would like to highlight
13 a very lucrative trade we did this year that resulted from
14 the creation of what shows up on the performance slides
15 now as the total fund fixed income account. This account
16 was created following the market dislocation created by
17 the pandemic. This idea -- this trade idea was an active
18 risk recommendation originating in global fixed income.
19 But again, as we became less siloed and we became total
20 fund collaborative, the trade recommendation, while it
21 came from global fixed income, the implementation was a
22 collaboration of many folks, including the Interim CIO,
23 the Investment Management Committee, our Trust Level
24 Portfolio Management team, our Research and Strategy
25 Group, the Investment Risk and Performance group and many

1 others.

2 And the reason I highlight this is this focus on
3 total fund and this trait specifically, added eight basis
4 points of alpha to the total fund. Our IRP group
5 estimates that was about \$325 million. You know, and this
6 effort was originated within global fixed income by Lou
7 Zahorak and Justin Scripps and I think is a really good
8 example of how our office can collaborate at a total fund
9 level.

10 Next slide, please.

11 --o0o--

12 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

13 And moving to the current year, you know, we'll
14 continued to do what we do. We'll try to add value in the
15 fixed Income portfolios that we actively manage. We'll
16 continue to collaborate at the total fund level. And
17 before I hand it over to Jean Hsu to talk about
18 opportunistic strategies, I'll stop and answer any
19 questions that there may be.

20 CHAIRPERSON TAYLOR: Any questions anybody?

21 Henry.

22 (Laughter.)

23 CHAIRPERSON TAYLOR: Okay. Go ahead.

24 COMMITTEE MEMBER JONES: No, thank you.

25 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

1 Well, thank you. And at this point, I will hand
2 it over to Jean to walk you through the opportunistic
3 strategies.

4 Over to you, Jean.

5 --o0o--

6 MANAGING INVESTMENT DIRECTOR HSU: Thank you,
7 Arnie.

8 Next slide please. Next one.

9 --o0o--

10 MANAGING INVESTMENT DIRECTOR HSU: So some
11 highlights of our success. Successes on the opportunistic
12 side, we have committed over 10 billion to private debt
13 program was roughly about 1.9 billion deployed. And then
14 on the other hand, the LLER side, we outperformed the
15 benchmark by 395 basis points. This was a portfolio which
16 was, you know, at the peak, you know, more than 10
17 billion. And then it contributes quite a lot of basis
18 points through the total fund.

19 The challenges on the OS is, you know,
20 opportunistic strategies on the private debt side is
21 slower to deploy, much, much slower than the public
22 market. So for a person coming from public market, we
23 would love to see it deployed a little bit faster. Okay.
24 But it is actually quite a lot of work and we would like
25 to be very, very conservative and then take good care of

1 it.

2 And then on LLER side, because we have shifted
3 the whole -- our whole team to do private debt, so we
4 leave the LLER on -- portfolio on the run-off mode since
5 August of 2019. So we decided to revamp this portfolio
6 and then we will need to hire new portfolio managers to
7 handle this workload.

8 Next slide, please.

9 --o0o--

10 MANAGING INVESTMENT DIRECTOR HSU: Here, it shows
11 the performance of those -- the LLER, as well as the
12 opportunistic side. LLER outperforms 395 basis points in
13 one year. And in the five-year time frame is roughly 214
14 basis points. The opportunistic side looks like we
15 outperformed by 600 basis points, but I would urge you to
16 ignore this number at this time, because this is a very
17 short period of performance. And then the dollar amount
18 actually deployed is actually not that much. So next
19 year, we should have a better deployment as every -- every
20 GP started to call the capital.

21 Next slide, please.

22 --o0o--

23 MANAGING INVESTMENT DIRECTOR HSU: Our
24 accomplishments -- major accomplishments is -- again, is
25 the 10 billion deploy -- commitment and then the 1.9

1 billion deployed. Another one is that we make progress in
2 building out our team and executing on private debt
3 strategies. And we have also developed and implemented
4 the governance process, documents, and then procedures for
5 managing and monitoring the private debt strategy.

6 Next slide, please.

7 --o0o--

8 MANAGING INVESTMENT DIRECTOR HSU: So what are
9 our initiatives next year?

10 The first one is that we want to attract and
11 retain talent, so that we will be able to have enough
12 resources to source -- strategy source manager and then
13 source what we have not seen so far.

14 The next one is like we want to improve our
15 portfolio monitoring and risk oversight tools. It also
16 includes exploration of extending the use of the eFront is
17 a -- which is a system of housing all the private data to
18 OS.

19 And then we'll go into continuing to deploy
20 capital to private debt to ensure a robust and well
21 diversified portfolio.

22 The very last one is we will support TLPM Program
23 in the ALM process, because it is very likely that private
24 debt will become a part of the asset allocation going
25 forward, depending on how the Board choose.

1 One thing that we are not mentioned here is that
2 our ESG effort -- you know, as a debt holder it is a
3 little bit harder to control the companies because we are
4 not at the shareholders all of it. However, we started to
5 see our GPs, especially in Europe, we do borrowing cost
6 incentives for borrowers. You know, we set up many steps
7 for them to achieve. And if you achieve a certain step,
8 then we will decrease your borrowing spread by let's say
9 five basis points or 10 basis points. And then we
10 actually had a current deal that we actually have a
11 co-investment opportunity that if they reach the goal,
12 then, you know their spread will be cheapened by 12.5
13 basis points.

14 Next slide, please.

15 --o0o--

16 MANAGING INVESTMENT DIRECTOR HSU: So with that,
17 I want to pause for if there is any questions.

18 CHAIRPERSON TAYLOR: Henry does have a question,
19 but I'm going first.

20 (Laughter.)

21 CHAIRPERSON TAYLOR: Jean, really good report. I
22 really, really appreciate this. You had a -- I had a
23 couple of questions, so I'm going to go back to -- well,
24 com on. I'm going to go back to -- where did it go?

25 Okay. Where you were talking about your priority

1 accomplishments. So, yea on the 10 billion and yea on the
2 deployment. You made progress in building out the team
3 and executing on the debt strategies. Now, building out
4 the team, is that inclusive of, hopefully, if we passed
5 the private debt bill, so you're going to have more staff
6 to take on directly the private debt lending?

7 MANAGING INVESTMENT DIRECTOR HSU: Can I clarify
8 what do you by mean by directly? You mean, doing it
9 internally or just like --

10 CHAIRPERSON TAYLOR: Doing it internally, yeah.

11 MANAGING INVESTMENT DIRECTOR HSU: Oh, doing it
12 internally is a totally different -- total different game
13 than what we are playing it right now, because right now
14 the staff is not -- we don't even have enough staff to do
15 whatever is the GP/LP relationship.

16 CHAIRPERSON TAYLOR: Oh, wow.

17 CHIEF EXECUTIVE OFFICER FROST: So, yeah,
18 Theresa, we would need to build out a staff -- staffing
19 plan, once that bill were to pass.

20 CHAIRPERSON TAYLOR: Okay.

21 CHIEF EXECUTIVE OFFICER FROST: So Jean's current
22 workforce plan is based on current commitments. The
23 private debt bill will allow us to bring some of those
24 commitments in-house and do our own underwriting, and Jean
25 would need a whole new set of staff to do that.

1 CHAIRPERSON TAYLOR: Wow. And it sounds like
2 we're still staffing or own. Anyway, okay.

3 CHIEF EXECUTIVE OFFICER FROST: Yes.

4 CHAIRPERSON TAYLOR: And then you talked about
5 the ESG strategy and you're doing cost -- borrowing cost
6 incentives. I didn't hear or I missed what those
7 incentives were in exchange for basically? What was the
8 ESG policy or whatever you were do -- working on?

9 MANAGING INVESTMENT DIRECTOR HSU: Oh, so it is
10 a -- it's a U.K. based company borrowing money. And then
11 we -- the GPs set some steps for them. Okay. For --
12 number one is like in the environmental side and then the
13 second one is like safety, health, environment, and
14 quality, and then the third one is ethics. Okay. So with
15 these three and if you reach three steps, then the
16 borrowing cost would decrease by 12.5 basis points. If
17 you only reach two steps, okay, we only give you half of
18 that.

19 On the other hand, if you do not do anything,
20 you're borrowing cost will increase by 12.75 basis points.
21 So this is the way that we incentivize them to do real ESG
22 steps.

23 CHAIRPERSON TAYLOR: I said nice. That's really
24 excellent. I appreciate that. And I just want to, you
25 know, tell you if you need resources, let us know.

1 Obviously, you are getting staff to help build this
2 program up. I'm really excited about the program, but I
3 also want to reiterate that I would love to be able to
4 hire State of California employees, so we can take this
5 in-house. So hopefully, cross your fingers, we'll pass
6 the bill next year.

7 Mr. Jones.

8 COMMITTEE MEMBER JONES: Yeah. Thank you, Chair
9 Taylor. Yeah, just a quick question. You mentioned
10 eFront, I'm just wondering what is eFront?

11 MANAGING INVESTMENT DIRECTOR HSU: Oh, eFront is
12 a vendor that they currently are private equity. They use
13 eFront as vendor. eFront has a system for CalPERS it's
14 called PEARS. So it is what we house our private equity's
15 GP/LP relationship, the ILPA template, the performance,
16 and then the -- for private equity also the asset level
17 information.

18 COMMITTEE MEMBER JONES: So eFront is a vendor?

19 MANAGING INVESTMENT DIRECTOR HSU: It is a
20 vendor, yeah.

21 COMMITTEE MEMBER JONES: Okay. Okay. All right.

22 MANAGING INVESTMENT DIRECTOR HSU: Yeah, it is
23 the system that you use. It's just like in the public
24 market you use Aladdin to house it and then --

25 COMMITTEE MEMBER JONES: Right.

1 MANAGING INVESTMENT DIRECTOR HSU: -- in private
2 we're try to use if we can use eFront/PEARS system to see
3 if we can get do that.

4 CHAIRPERSON TAYLOR: I got you. Okay. Thank
5 you. All right.

6 MANAGING INVESTMENT DIRECTOR HSU: We are
7 exploring the possibility. Not sure that if it is the
8 best solution, but we will give it a try.

9 COMMITTEE MEMBER JONES: Okay. Thanks.

10 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

11 Maybe I'll just jump in with a couple of things
12 really quickly on that topic. First of all, Mr. Jones, to
13 you question. One of the goals of the Investment Office,
14 we have our technology that -- you've heard me talk about
15 our technology strategy. One of the issues with our
16 technology is it's based on the old siloed world. And as
17 we move into centralized management and one-team one-fund
18 perspective, it's about trying to consolidate technologies
19 and just reduce some of the complexity that's a result of
20 all these different technologies.

21 Then the second comment, Ms. Taylor, to your
22 point on AB 386, you know, and you've -- you know, I think
23 you've heard me talk about this, we do think in this
24 private credit space is one of the places where we can
25 best use our -- Arnie talked about it, Jean has talked

1 about. We have a really strong pedigree in my opinion in
2 credit management. We should be able to internalize this
3 function, and if we can get -- if we can get AB 386 passed
4 and give us the ability to internalize. Now, like Marcie
5 said, it would require another staffing plan. We have
6 been significantly -- I think we've doubled the size of
7 Jean's team in the last, you know, call it two years. But
8 it would require more staff. We do think it's something
9 that we could very competitively in-house. So we'll keep
10 our fingers crossed and we get that bill through and then
11 we'll work on that.

12 CHAIRPERSON TAYLOR: Exactly.

13 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And
14 we certainly found, you know, the whole team, you know,
15 uncle Michael Cohen's leadership and the like has been,
16 you know, very, very supportive of applying resources.

17 CHAIRPERSON TAYLOR: Good. And I just want to
18 say it's just -- it's smart, because we are saving money.
19 We're saving management fees, et cetera, so I just think
20 it's the smart way to go.

21 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:
22 Absolutely. The value proposition is compelling.

23 CHAIRPERSON TAYLOR: Yes. Yes. And go on.

24 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All
25 right. We'll move on to private equity. So let's -- I'll

1 turn it over to Greg. Greg, over to you.

2 --o0o--

3 MANAGING INVESTMENT DIRECTOR RUIZ: Great.

4 Thanks, Dan. I'll begin with a few implementation
5 highlights. Then I'll move into a discussion of asset
6 class performance and execution, and I'll conclude by
7 touching on a few accomplishments and initiatives from the
8 past fiscal year.

9 On slide 34 here, a few implementation highlights
10 from this year include expanded partnerships with high
11 quality managers, disciplined expansion of capital
12 deployment while increasing portfolio cost efficiency and
13 diversification, as well as a completed strategic planning
14 process framing our portfolio objective and strategic
15 priorities.

16 On the next slide, we give an overview of the
17 private equity asset class performance.

18 --o0o--

19 MANAGING INVESTMENT DIRECTOR RUIZ: In any
20 discussion of private equity program performance, I
21 believe there are two important principles to consider.
22 The first is time. The goal of investing in the private
23 equity asset class is to generate long-term capital
24 appreciation. This leads us to a focus on longer term
25 performance, individual year performance tends to be less

1 meaningful than the five-, 10-, and 20-year performance
2 numbers.

3 The second principle is measurement points.
4 There are a number of complexities in assessing private
5 equity stemming from the fact that there is not an
6 investable benchmark, as you have with public equity. As
7 a result, we engage multiple points of measurement,
8 including performance relative to our policy benchmark,
9 peer benchmarks, other asset classes, and absolute
10 performance.

11 If I could point your attention to the top chart,
12 we'll lay out Private Equity Program performance for the
13 20-, 10-, five-, three-, and one-year time periods. To
14 ground you in the numbers, private equity generated 10.1
15 percent return over the past 20 years, 12 percent over the
16 past 10 years, 14.2 percent over the past five years, 13.7
17 percent over the past three years, and 43.8 percent over
18 the past year. Relative to last year, private equity
19 performance has improved on an absolute basis across all
20 time periods. If you look at the bottom chart, we lay out
21 performance versus the policy benchmark.

22 Here, you will see private equity performance
23 underperform the policy benchmark for all time periods.
24 We are working to position the private equity portfolio to
25 durably outperform the policy benchmark over time. We

1 understand the underlying drivers of program
2 underperformance, a lack of consistency, a lack of
3 diversification, and a lack of cost efficiency.

4 In addition to these long-term factors, private
5 equity is likely to underperform in periods of rapid value
6 appreciation in the public markets, as a result of private
7 equity portfolio company valuations adjusting at a more
8 measured pace. This past year was a time of such
9 appreciation in the public markets, and as would be
10 expected in such time periods, the Private Equity Program
11 experienced strong absolute performance, while
12 underperforming the benchmark by a material margin.

13 On the next slide --

14 --o0o--

15 MANAGING INVESTMENT DIRECTOR RUIZ: -- we've laid
16 on you CalPERS private equity performance relative to peer
17 benchmarks, both Cambridge and State Street. I would note
18 these returns are presented on an internal rate of return
19 basis, which is consistent with how these peer benchmarks
20 are reported.

21 Here, you can see CalPERS Private Equity Program
22 has underperformed peer benchmarks across all time
23 periods, in many cases by a substantial margin. As we
24 decomposed our performance along various dimensions, we
25 affirmed our assessment that the underlying drivers of

1 underperformance remain the same, a lack of consistency,
2 diversification, and cost efficiency. And I'd like to
3 take a couple minutes to share the progress being made in
4 addressing these issues.

5 The first is consistency. Time will be the
6 ultimate test of our consistency. Continued adherence to
7 a methodical capital commitment pacing plan will help
8 embed consistency in our program in a way that will
9 contribute to outperformance over time. We are on a path
10 to establishing a consistent pace of deployment, which we
11 have maintained through the market movements over the past
12 18 months. Maintaining this consistency through cycles
13 will be critical to our program's long-term performance.

14 The second area of focus is diversification. We
15 are in the early stages of broadening the Private Equity
16 Program's exposure to the middle market, growth, and
17 venture segments. Greater diversification will ultimately
18 provide a more balanced exposure and contribute to
19 long-term performance.

20 There are however short-term risks inherent to
21 diversification. Diversifying the Private Equity Program
22 will add exposures that may underperform in the near and
23 medium term. We acknowledge these risks and have chosen
24 to proceed, given our conviction that additional
25 diversification by underlying strategy will drive

1 outperformance over longer periods of time.

2 Our third area of focus is ramping the cost
3 efficiency of our portfolio. To do this, we have
4 reestablished our co-investment program and have strong
5 early traction supporting our managers as an efficient
6 co-investment partner. And our program is beginning to
7 experience notable benefits from reestablishing our
8 co-investment program.

9 COMMITTEE MEMBER BROWN: Hello. This is
10 Margaret.

11 CHAIRPERSON TAYLOR: Go ahead. She's muted.

12 MANAGING INVESTMENT DIRECTOR RUIZ: Yeah. I was
13 just noting that we've begun to experience really notable
14 benefits from our co-investment program, even beyond
15 increasing the cost efficiency of our portfolio. By
16 working closely with our partners on individual
17 co-investments, our team continues to deepen our
18 understanding of the capabilities and differentiation of
19 our partners leading to deeper overall relationships and
20 improved capabilities in manager selection.

21 On the next two slides, we lay out our priority
22 accomplishments and initiatives.

23 --o0o--

24 MANAGING INVESTMENT DIRECTOR RUIZ: And I'd like
25 to spend a couple minutes touching on a few of these

1 before wrapping up. The first is our team. Our team has
2 been outstanding and persevering through the many
3 challenges over the past year. Through it all, I've seen
4 our team exhibit a level of professionalism, dedication,
5 thoughtfulness, and compassion that stands out.

6 In a time when some erosion of the team's culture
7 would be understandable, we've strengthened our team's
8 culture and I believe we'll emerge from this time period
9 stronger than when we entered.

10 We have also completed our strategic planning
11 process this past year to bring clarity to our path
12 forward, and we are working to further evolve our
13 sustainability strategy and the integration of
14 sustainability factors into our processes. And we expect
15 to have more to share on these efforts in the months and
16 years to come.

17 Thank you for the opportunity to share this
18 overview of the Private Equity Program.

19 CHAIRPERSON TAYLOR: Thank you, Mr. Ruiz. That
20 was an excellent -- I can't even think of the word right
21 now, I'm so tired -- presentation. It doesn't look like I
22 have any questions, so if you want to move on.

23 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

24 Yeah, we can move on with real assets under Sarah
25 Corr. So, Sarah, over to you.

1 --o0o--

2 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

3 Sarah, we're not getting -- I'm not getting
4 audio. Are others getting audio from Sara?

5 CHAIRPERSON TAYLOR: I'm not either

6 MANAGING INVESTMENT DIRECTOR CORR: Can you hear
7 me now?

8 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Oh,
9 there we go, yep.

10 CHAIRPERSON TAYLOR: Yes.

11 MANAGING INVESTMENT DIRECTOR CORR: Okay. Sorry
12 about that. Good evening, members of the Investment
13 Committee, it's a pleasure to present the annual program
14 review for real assets to you. Although, I'm the only
15 member of the real assets team sitting before you, I want
16 to emphasize that the preparation of this presentation was
17 a total team effort not only from real assets but also
18 from many areas of the Investment Office, and other
19 example of the one-team approach we've been talking about.

20 In July, this Committee approved the Real Assets
21 2021 Strategic Plan. The plan focuses on achieving the
22 strategic asset allocation target through the deployment
23 of capital at scale, while maintaining high underwriting
24 standards and strong governance.

25 This past year, the pandemic presented real

1 assets with unprecedented challenges related to retail and
2 office closures and leisure and business travel
3 restrictions. During this period of uncertainty, our
4 exposure to and continued focus on stabilized assets
5 demonstrated the resiliency of the portfolio.

6 There remain variables that will determine the
7 true impact on COVID and certain real estate and
8 infrastructure sectors. In our view, being consistent and
9 disciplined is key to real assets to be able to continue
10 to provide stable cash yield and inflation protection.

11 Looking at the past year, the portfolio showed
12 its resilience as evidenced by outperforming the benchmark
13 in the one-, five-, and 10-year periods, largely as a
14 result of exposure to high quality essential core assets.

15 Despite challenging investment conditions,
16 CalPERS managers completed acquisitions to during the
17 period totaling \$4 billion of equity. Through CalPERS
18 continued use of the annual investment planning process
19 for the separate accounts, which currently represents
20 almost 90 percent of the real assets exposure, staff was
21 able to align the focus of our managers with CalPERS
22 desired exposures.

23 Further, real assets staff continues to benefit
24 from the skills resident in other areas of the Investment
25 Office, whether it's market perspective from Fixed Income,

1 hedging guidance from ESS, or research and insights from
2 the Research and Strategy Group.

3 Regarding challenges, increased capital inflows
4 into the real assets market coupled with a strong demand
5 for core products has resulted in increased competition.
6 COVID-19 has had a negative impact on certain
7 infrastructure and real estate sectors, namely
8 transportation and retail, and to a lesser extent
9 multi-family and office.

10 Next slide, please.

11 --o0o--

12 MANAGING INVESTMENT DIRECTOR CORR: The really
13 assets portfolio exceeded its benchmark and continues to
14 meet the important role of providing stable income to the
15 total fund. The core real estate portfolio, which
16 represents over 70 percent of real assets, exceeded the
17 benchmark in the three-, five-, and 10-year periods.
18 Conversely, in the longer term, the non-core real assets
19 portfolio continues to be a drag on performance as is
20 illustrated on slide 87.

21 The infrastructure portfolio material
22 outperformed the benchmark across all periods. Although
23 we are long-term investors, I would note that the
24 industrial portfolio was a strong contributor to the
25 one-year return.

1 Next slide, please.

2 --o0o--

3 MANAGING INVESTMENT DIRECTOR CORR: The focus of
4 the previous fiscal year was on the development of the
5 five-year strategic plan approved by the Committee in
6 July. Our managers also required \$3.7 billion of new core
7 investments. The continued focus on core investments is
8 consistent with a strategic plan refresh. The team also
9 reduced exposure to assets not aligned with the real
10 assets role by over \$800 million.

11 Related to infrastructure, the team focused on
12 ways to expand the opportunity set, increase deployment,
13 and grow the infrastructure portfolio. Real Assets staff
14 embraced the Investment Office's vision of one team, one
15 fund through the culture of trust, respect, and
16 accountability and collaborated extensively with other
17 areas of the Investment Office. We expanded our
18 analytical capabilities by implementing and asset level
19 attribution framework to strengthen staff analysis of our
20 manager's assets and market selection.

21 Next slide, please.

22 --o0o--

23 MANAGING INVESTMENT DIRECTOR CORR: Focus in the
24 current year is implementation of the 2021 five-year
25 strategic plan. Priorities of the plan include deploying

1 capital at scale required to reach the strategic asset
2 allocation targets underwriting the infrastructure
3 portfolio. The focus on core assets has served the total
4 fund well and will continue to be a priority. The
5 enhanced attribution framework will further integrate into
6 our portfolio construction efforts.

7 As we align with the total fund priorities, real
8 assets will continue to integrate sustainable investment
9 practices into our processes. We'll also continue to
10 support the total fund as we implement the ALM.

11 To conclude, I would like to underscore how
12 important maintaining a disciplined and consistent
13 approach is delivering long-term returns. The 2021
14 strategic plan emphasizes deployment of capital at scale
15 in order to achieve the strategic asset allocation target,
16 while maintaining high underwriting standards in alignment
17 with our managers.

18 In closing, the one-team one-fund vision and
19 support of the Investment Committee are key in initiating
20 priority initiatives as well as the Investment Office
21 mission to generate returns to sustainably pay benefits.

22 Thank you and I'll now take questions.

23 CHAIRPERSON TAYLOR: Thank you, Sarah. Excellent
24 report. I have a quick question. I don't see anybody
25 else that has a question. But you talked about continuing

1 to deploy capital at scale. Are we -- are we looking
2 at -- and you also said that there were problems with some
3 of our real assets during the pandemic, because of
4 restructuring of the workforce, et cetera. Is that going
5 to be a problem, because our core assets are more
6 commercial and stuff like that. So are we looking at
7 different core assets?

8 MANAGING INVESTMENT DIRECTOR CORR: No. We'll
9 continue to look at the same kind of core assets. And
10 some of the growth will also come from expanding the
11 infrastructure opportunity set that we look at. We've had
12 a very narrow view on infrastructure. And by looking
13 at -- having a broader opportunity set to look at should
14 be able to increase the scale of the infrastructure within
15 the real assets portfolio.

16 CHAIRPERSON TAYLOR: Okay. Great. And then I
17 had -- as you continue to focus on your sustainable
18 investment initiatives, are you looking at your
19 responsible contracting and those kind of things, is that
20 what you're talking about?

21 MANAGING INVESTMENT DIRECTOR CORR: Yeah. The
22 responsible contracting is definitely part of that. The
23 annual report I believe will come to this Committee in
24 November.

25 CHAIRPERSON TAYLOR: Thank you.

1 Anybody else with questions?

2 That's it.

3 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

4 Ms. Taylor, could I comment real quick on
5 Attachment 2? It refers to a few of the questions that
6 came up during the day. Approximately page 461,
7 Attachment 2, page three.

8 CHAIRPERSON TAYLOR: Hold on. Attachment 2, page
9 three.

10 Okay.

11 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

12 So page three, while not black swans that Mr.
13 Jones was referring to, does show some of the various
14 stress scenarios that our Total Fund team and our Risk
15 team run on a regular basis on our portfolio to understand
16 where performance would go in certain environments. So I
17 just wanted to highlight that. Obviously, black swans
18 would not be on this page, but it does show some of the
19 things we look at.

20 The next page, which is page four, deals with the
21 stress test we do on liquidity. And the slides at the
22 bottom also go through those historical stress events and
23 show a coverage ratio. So the 2.7 rate now showing we
24 have extremely high liquidity. And this work -- this
25 liquidity and leverage work will be extremely important as

1 the private assets go up and/or the use of leverage.

2 And then finally, the next page five, which I
3 don't want to get too much into the details, but Ms.
4 Paquin asked, you know, where we might see leverage show
5 up in this report, which I do believe Dan comes out twice
6 a year. Page five here does highlight the leverage
7 calculation and references whether it's part of the
8 strategic benchmark or an active decision that staff is
9 making.

10 So I just wanted to highlight there are these
11 reports out there that -- obviously, it's late at night
12 and another time we could dig into them, but they -- the
13 risk group and the total fund group do a lot of work to
14 highlight the risk to our portfolio. So I just wanted to
15 get that out there quickly.

16 CHAIRPERSON TAYLOR: Thank you, Mr. Phillips. I
17 appreciate that. That sort of brings me to the point I
18 was going to ask before we move on to the consultants, is
19 that we've got to figure out - we talked about this last
20 year - a better way to do this big meeting that we have in
21 September, so that we are not -- most everyone is
22 off-line. We lost a few of our own Board members, because
23 it's so late. I'm -- I don't know if that means we cut
24 our investment day in half, and then do it on Tuesday, and
25 then move our meetings out. I don't know, but I think we

1 need to kind of explore that, and -- so that we also -- I
2 know there were people probably wanted to comment too,
3 public comment. I think we're probably way past their
4 time. So I just thought I'd bring that up for us to
5 marinate on and talk about later. And then we can move on
6 to, I'm sorry, I believe it's our consultant's review of
7 the trust.

8 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

9 Yeah. If I

10 MR. TOTH: Fantastic. Thank you, Madam Chair.

11 Oh, sorry, Dan. You had some opening comments.

12 CHAIRPERSON TAYLOR: Yeah, Henry, go ahead.

13 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: No.

14 I was going to basically say that we have Tom here, but I
15 see a question --

16 CHAIRPERSON TAYLOR: Yeah.

17 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

18 --coming in from Mr. Jones, so why don't we take
19 that and then over to you.

20 COMMITTEE MEMBER JONES: Sorry. I did put in the
21 chat this time. Thank you. Yeah, back to this earning --
22 the last chart, looking at the leverage breakdown and the
23 liquidity, the liquidity that's what we set up after the
24 financial crisis, that \$4.8 billion?

25 CHAIRPERSON TAYLOR: Dan.

1 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

2 So that is an estimate we're using, basically one
3 percent of the fund, so it would be 4.9 today. It's a
4 plug based on our estimate of need. Certainly, as
5 leverage goes up or uses of liquidity, you know, through
6 the private assets, things like that, to the extent that's
7 stressed test on the prior page were to show more stress,
8 that plug number there could quite large -- quite possibly
9 become larger.

10 I think Ben stressed it really well that, you
11 know, too much leverage is costly, but too little is
12 deadly. We are -- and Dan I think mentioned earlier, I
13 was very close through the financial crisis to our
14 securities lending situation. And so we have an acute
15 awareness of how important liquidity is. So those -- all
16 those pages sort of work together, but that's a plug based
17 on today's estimate, given our stress test scenarios.

18 COMMITTEE MEMBER JONES: So this total policy
19 leverage of 4.4 percent at the bottom, does that -- is
20 that part of the 20 percent leverage policy?

21 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

22 (Nods head.)

23 COMMITTEE MEMBER JONES: So -- okay. That's the
24 4.4 --

25 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

1 Exactly. Exactly.

2 COMMITTEE MEMBER JONES: -- you referred to
3 earlier today. Okay.

4 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

5 Yeah, that's the active portion that staff has
6 put into the portfolio, largely in Jean's area with the
7 opportunistic stuff she's doing. But to the extent
8 something is not in the strategic asset allocation, so in
9 the benchmarks, to the extent we do it, it will show up in
10 that number there.

11 COMMITTEE MEMBER JONES: So looking at the real
12 estate, for example, 22 -- is it 22 billion, I guess, net
13 of cash. So how does that -- what's the leverage amount?
14 Is that the leverage amount of the real estate portfolio?

15 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

16 I'm trying to decipher this as I look at it here,
17 Mr. Jones.

18 COMMITTEE MEMBER JONES: Yeah, because earlier
19 you said that you had embedded leverage throughout the
20 asset -- different asset classes. Is that what you mean
21 here?

22 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

23 Yeah, I may have to pull Michael Krimm forward
24 who put this together. We have within the real assets
25 benchmark there is leverage in the benchmark, 30 or so

1 percent. And so what exactly this number is, I wouldn't
2 want to speculate. Michael Krimm and now Rob Patterson
3 heading up the Investment Risk Group.

4 CHAIRPERSON TAYLOR: I think Sarah looks like she
5 might want to talk.

6 (Laughter.)

7 MANAGING INVESTMENT DIRECTOR CORR: That's the
8 gross leverage across the real assets portfolio. And then
9 Rob can probably talk to this part better. But the amount
10 that's relative to benchmark is part of the 2.9 that's
11 backed out to get to the 4.4. So part of that 2.9 is the
12 leverage embedded in the real assets benchmark.

13 COMMITTEE MEMBER JONES: So we really haven't
14 really used a lot of leverage then what this is saying
15 then in our total portfolio?

16 CHAIRPERSON TAYLOR: Yeah. It doesn't look like
17 it.

18 COMMITTEE MEMBER JONES: So why do we need to
19 change the policy, if we don't use what we have?

20 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:
21 Well, I -- Dan, you may want to comment, but part
22 of it is whether we want it in the strategic benchmark in
23 the asset classes and then the other part would be either
24 through increased use of opportunistic or potentially if
25 we were to have another heavy drawdown, we could use

1 leverage tactically.

2 But I think the real question, from my
3 standpoint, is whether we want in in the strategic
4 benchmark or whether we want to use it tactically and/or
5 both.

6 COMMITTEE MEMBER JONES: So the fiver percent
7 over in the strategic benchmark would be added to this
8 4.4?

9 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:
10 It would be added to the 2.9.

11 COMMITTEE MEMBER JONES: Oh, okay. Okay. I see.
12 Okay. Okay. I think I got it. All right. Thank you.

13 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:
14 And Mr. --

15 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.
16 And that would be added to the 2.9 to Arnie's point. And
17 then the 4.4 would continue to be applied to the 20
18 percent or the 20 percent policy limit would be applied to
19 the 4.4.

20 COMMITTEE MEMBER JONES: But this is still saying
21 that we have this big leverage policy that -- you know, so
22 you could just make decisions with what you already have.
23 Why -- and that's -- you know, that -- so that that five
24 percent in the benchmark is peanuts compared to this,
25 right?

1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

2 Well, I mean, it's a good questions. And I would
3 say that currently we're using about a quarter --
4 one-quarter of the policy provision around using leverage.
5 We're using about a quarter of it now, right, having a
6 four point -- four percent versus a 20 percent policy
7 limit. You know I would argue that in tracking error in
8 some of the asset class ranges, it's similar, that we're
9 using a lot less than the -- you know than the sort of
10 policy authority that the policy gives us.

11 But importantly to Arnie's point, if we get that
12 dislocation, we like having the -- you know, the authority
13 within the policies, that if we get that dislocation, we
14 can take the active risk, but adding five percent to the
15 strategic asset allocation would be more about just having
16 a systematic exposure to leverage that we would view being
17 in the -- as opposed to active risk, we would see that
18 actually sitting in the policy and the policy benchmark.

19 COMMITTEE MEMBER JONES: Yeah, because I'm just
20 trying to in -- you know, being informed when we talk
21 about the asset allocation, those scenarios where we're
22 talking about using leverage, that five percent, it go --
23 and you add it to this 4.4 percent and the current policy
24 of 20 percent, I'm trying to understand what does it do to
25 that 20 percent based on this number and the -- and the

1 five percent in the portfolio construction. It's still
2 way below the 20 percent that you already have.

3 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

4 Yeah, two points, Mr. Jones, I would add. The
5 4.4, if we do get a drawdown, so the denominator effect,
6 so that assets under management for total fund drop, when
7 the leverage doesn't change, that 4.4 will become a bigger
8 number naturally. But the other I think key determinant
9 or difference is adding it to the strategic asset
10 allocation, as Sterling was presenting earlier when we
11 were looking at the candidate portfolios is about
12 improving diversification, not improving return. The
13 ability to do the opportunistic or take advantage of a
14 drawdown would be an opportunity to add actual returns.

15 So the strategic side really for us at the -- you
16 know, currently and what we're proposing is about better
17 diversification for the same expected return. That 20
18 percent could be used to actually add value over time in
19 addition to the benchmark.

20 COMMITTEE MEMBER JONES: Okay. Thank you.

21 CHAIRPERSON TAYLOR: Okay.

22 COMMITTEE MEMBER JONES: Thank you.

23 CHAIRPERSON TAYLOR: Thank you, Mr. Jones.

24 Are we moving on to the consultants now, Dan?

25 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I

1 believe so. I think we're good, unless there's anything
2 else, Madam Chair, that you have, we can turn it over to
3 Tom to take us -- to lead us off on the consultant item.

4 CHAIRPERSON TAYLOR: Mr. Toth, go ahead.

5 (Thereupon a slide presentation.)

6 MR. TOTH: Thanks, very much. Madam Chair and
7 members of the Board, I hope this meeting has been
8 productive. There certainly have been a lot of very good
9 questions. I also know it's been a long day, so I'm going
10 to limit my remarks to new information.

11 Ms. Rosborough Watt talked about the market
12 environment and economy. Dan and the rest of the team
13 discussed the portfolio results. We've also spent a lot
14 of time talking about capital markets assumptions, so I
15 won't dwell on Wilshire's specific asset class
16 assumptions, though the information is there for the Board
17 in Attachment 1.

18 I'll also point out that the Wilshire report
19 includes portfolio performance by segments on both and
20 absolute and relative basis. There's attribution on pages
21 12 to 15. That information also aligns with Dan's earlier
22 comments on return drivers, so I won't belabor that this
23 evening.

24 And I'd plan to talk about the universe
25 comparison, but we touched on that already as well. So

1 I'll actually, if it's okay, move ahead to Item 8C,
2 Attachment 3, which is our internal program review.

3 Now, Wilshire evaluates the CalPERS investment
4 programs with a similar framework that we use when
5 assessing other large asset management organizations.
6 This includes a review of the larger organization as well
7 as the individual program teams, the investment processes,
8 portfolio construction, risk management, implementation,
9 and attribution. And it's really meant to provide the
10 Board with an independent analysis of the strengths and
11 risks present in the investment organization.

12 The output of the review is included in the
13 appendix of our opinion letter. And there's a lot of very
14 good information spread throughout on each of the
15 individual teams.

16 As I mentioned, an assessment of the factors
17 contributing to the stability of the organization and
18 incentive alignment is an important component of the
19 review. And as such, I think it's important to point out
20 that this year's overall organization score remains
21 impacted by the open Chief Investment Officer position.
22 I've said in the past, and I'll reiterate it here, we have
23 a very high opinion of the interim professionals, but the
24 senior team stability is not where it needs to be in order
25 to receive a higher score. We're certainly monitoring

1 that and would expect that to improve going forward.

2 We do note that the organization has made strides
3 to be competitive in the marketplace for top-notch high
4 caliber investment professionals. As you know, CalPERS is
5 vying for talent in a very challenging environment. And
6 we think it's important that the Board understands that
7 any contemplated changes to incentive compensation or
8 other should be evaluated with the clear understanding of
9 what those potential changes might have on the team and
10 recruiting. I know that's an ongoing workstream with the
11 Incentive Compensation Committee.

12 Now, during fiscal 20-21, we continued to see a
13 commitment from the Investment Office to work across asset
14 classes. That was a real highlight of Dan and the team's
15 earlier comments. And that focus on improving total fund
16 performance, as team members lend their expertise across
17 asset classes, and working groups is viewed very favorably
18 by Wilshire. And Arnie, in fact, highlighted one specific
19 action that was additive to total fund active returns.

20 As I think Ms. Rosborough Watt's earlier
21 presentation highlights, there's meaningful economic
22 analysis and quantitative research available to help
23 understand the investment environment and it's utilized by
24 the senior team to assess opportunities in support of the
25 total fund objective.

1 Here's where I normally would transition into
2 highlighting the scores of the individual programs and one
3 or two takeaways. But in the interests of time, I'll
4 merely summarize that Wilshire is confident that the
5 internal programs under discussion are being managed in an
6 appropriate manner to efficiently deliver their respective
7 market exposures with potential for outperformance. And
8 you've seen that global fixed income in particular, but
9 also across time frames in other areas like global equity
10 and real assets.

11 The TLPM team is doing very strong work on the
12 asset liability management side. As we've seen in the
13 discussions today, while the trading team continues to
14 expand its capabilities in providing synthetic exposures
15 in liquid equity and fixed income markets.

16 I will stop there. I would encourage you to look
17 through the rest of the opinion letter. There's some
18 other points as well as the specific scoring per usual,
19 but I'll stop and see if there are any questions from the
20 Committee first.

21 CHAIRPERSON TAYLOR: Yes, we do have a question
22 from Ms. Greene-Ross.

23 ACTING COMMITTEE MEMBER GREENE-ROSS: Yes. So
24 just wanted to ask about, given the Federal Reserve's
25 actions recently to maintain low interest rates, are there

1 any other strategies or considerations we should
2 implement?

3 MR. TOTH: Ms. Greene-Ross, that's a -- that is a
4 great question and I think it is being incorporated in the
5 ALM work, particularly the opportunistic strategies
6 bucket, which is kind of morphing to a dedicated
7 allocation to private credit. I think that's a very
8 strong strategy considered in this environment, given that
9 it provides what we call idiosyncratic or we'll say
10 off-market opportunities to generate performance. So I
11 think that's one that is being incorporated into the ALM
12 process.

13 I think from a construction standpoint, we are
14 aligned with some of the comments made earlier around the
15 utilization of leverage to drive returns higher, while
16 maintaining diversification in the portfolio. So I think
17 the continued evaluation of that as a portfolio
18 construction tool remains appropriate.

19 And then, we've talked a lot about private
20 equity. But from a return driver standpoint, that is one
21 of our highest expected returning asset classes. And you
22 can see -- you have seen and will see further in upcoming
23 meetings the impact that that has on the total fund's
24 return profile.

25 ACTING COMMITTEE MEMBER GREENE-ROSS: Thank you.

1 MR. TOTH: Um-hmm.

2 CHAIRPERSON TAYLOR: I don't have any other
3 questions from any of the other Board members. I'm
4 checking Henry to make sure. But I had a real quick
5 question. You guys made a point on your letter to talk
6 about -- from last year, where you talked about an
7 opportunity to continue shaping INVO culturally and
8 strategically, and to focus on total fund performance.
9 And during this period, you said it's absolutely crucial
10 to maintain a focus on Investment Belief Four, that
11 long-term value creation requires effective management of
12 the three forms of capital, financial, physical, and
13 human, and number 10, strong processes, and teamwork, and
14 deep resources are needed to achieve the goals and
15 objectives.

16 So I just want to know, are we, you know,
17 promising -- we are working on integration of
18 sustainability across the portfolio. And you guys are
19 doing a great job and I want to applaud you guys on that.
20 And everyone here has talked about their portion of the
21 ESG through their asset class. But I just want to
22 encourage you to keep going, because I guess I think about
23 those long-term structural economic losses, when we're not
24 looking at DE&I, and we're undervalue in the workforce.
25 There's, you know, gender bias, racism, and then of course

1 our climate risks that are just apparent, because we live
2 in California, but it's impacting insurance companies.
3 It's impacting municipal funds. And it's basically a huge
4 disruption.

5 So I'm just encouraging everybody to stay on
6 track with that, but I wanted to call Wilshire out and
7 thank you for helping us stay focused on that in terms of
8 your commentary on this, so I do appreciate it.

9 MR. TOTH: Thank you, Madam Chair. It's our
10 pleasure.

11 CHAIRPERSON TAYLOR: Anybody else?

12 Oh, wait. Never mind.

13 All right.

14 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All
15 right, Madam Chair. I think that moves us to now the
16 private asset consultant portion of this item, which we
17 have Steve McCourt here from Meketa joining us. So I saw
18 Steve, but now I don't see Steve. So can I ask -- it
19 looks like we got Mr. Miller in. Can I ask David to
20 please bring Steve McCourt up into the presenter area.

21 There he is. Steve, over to you.

22 MR. McCOURT: Batting in the ninth spot of the
23 order today. This is Steve McCourt at Meketa Investment
24 Group. Thank everybody. It's been -- it's been a long
25 day, so I'll keep my remarks sort of high level at the

1 critical elements of our review of the private equity and
2 real asset programs.

3 Before I get started, I just wanted to step back
4 and just highlight the obvious, that over the last year,
5 it's been a remarkable year from an operating perspective
6 with COVID. I'm guessing none of us would have expected
7 that 18 months after the COVID crisis, we'd all still be
8 working remotely and meeting remotely. And in the context
9 much that, the operations of the private equity and real
10 assets staff have been remarkable with respect to
11 maintaining strategic focus and aligning the portfolio
12 with strategic initiatives. So I wanted to start with
13 that observation.

14 Starting with private equity, the private equity
15 portfolio has performed well through the pandemic with a
16 strong uptick in returns. Staff, as mentioned, has
17 executed well. Private equity performance has improved
18 meaningfully over all time periods during the year.
19 Overall, private equity grew by over \$14 billion in the
20 trailing 12 months, most of that through asset
21 appreciation.

22 The one-year return is eye-popping at over 40
23 percent, reflective of appreciation in the asset class
24 broadly. But as has been noted several times, the focus
25 should really be on longer term returns across the Board,

1 but particularly for private market categories. And the
2 private equity program's returns over longer time periods
3 continue to improve as well with time, reaching for the
4 trailing 10-year period 12 percent per year. That
5 compares to a trailing 10-year return of 10.4 percent last
6 year, so strong improvement.

7 Obviously, private equity remains the strongest
8 performing asset class for CalPERS and most other
9 investors. I think Greg and staff did a nice job
10 addressing the relative underperformance of the asset
11 class vis-à-vis its benchmark. The one thing I would -- I
12 would add is, because the private equity benchmark is
13 based on a public market index, the relative results turn
14 quite quickly in both directions. Just 12 months ago, the
15 program was exceeding its benchmark over all time periods,
16 because the market had turned south due to the pandemic.
17 So relative volatility of the returns versus the policy
18 benchmark is to be expected.

19 Regarding implementation, staff's deployment pace
20 has increased in recent years, and in the prior 12 months,
21 reach nearly \$14 billion. The majority of the commitments
22 are made to funds which called down their capital over
23 several years.

24 Additionally, though, staff has meaningfully
25 increased their investment in no, and low fee, and carry

1 co-investments.

2 Finally, staff's working to increase portfolio
3 diversification, adding growth equity in mid-sized buyouts
4 to a portfolio that has been heavily weighted to large and
5 mega buyout strategies historically. The portfolio is in
6 full compliance with all policy parameters and the private
7 equity team in numbers continues to grow at multiple
8 levels.

9 Those are my prepared remarks on private equity.
10 I'll pause there for any private equity questions anyone
11 might have before moving on to real assets.

12 CHAIRPERSON TAYLOR: I am not seeing questions.
13 I think everybody is ready to go. Go ahead.

14 MR. McCOURT: Very good. On the real assets
15 portfolio, the real assets portfolio was valued at \$46
16 billion through the reporting period, comprised 85 percent
17 of real estate and 15 percent of infrastructure. Real
18 estate returns have more or less mirrored the broad market
19 over trailing time periods. Returns for infrastructure
20 have exceeded benchmarks over all trailing time periods.
21 Within real estate, performance in the areas that have
22 been impacted more directly by COVID, largely retail and
23 office, have been weaker, but have been offset by stronger
24 performance within CalPERS, industrial, data center, and
25 residential sectors.

1 The real estate portfolio remains primarily lower
2 risk for core assets. Leverage, as measured on a
3 loan-to-value basis is approximately 32 percent.
4 Infrastructure, as mentioned, comprised 1.3 percent of the
5 total fund. And the net asset value was 6. -- was up to
6 \$6.1 billion, up nearly a billion dollars from a year
7 prior. Infrastructure over the trailing year was up 7.2
8 percent, as those assets have recovered somewhat from the
9 dislocation of the pandemic.

10 Real estate and infrastructure remain compliant
11 with all policy parameters. Both portfolios are
12 predominantly invested in core assets. I will note that
13 one difference between the two portfolios is where real
14 estate is predominantly invested in the U.S. Roughly 93
15 percent of your real estate assets are invested in the
16 U.S.

17 Infrastructure currently is about 50 percent
18 U.S., 50 percent non-U.S. And as we noted in our report,
19 given the lumpiness of investments within the
20 infrastructure asset class, it may be appropriate for
21 staff to evaluate modifying the constraint on
22 international exposure within the infrastructure asset
23 class, as it continues to look to increase the allocation
24 to infrastructure.

25 That concludes my remarks. I'm happy to take any

1 questions on real estate or infrastructure.

2 CHAIRPERSON TAYLOR: Great. Thank you, Mr.
3 McCourt.

4 It looks like Mr. Jones.

5 COMMITTEE MEMBER JONES: Yeah. Thank you, Chair
6 Taylor. Yeah, thank you, Mr. McCourt. Do you have any
7 viewpoints on whether or not the -- if it's passed, the
8 administration's infrastructure bills being implemented,
9 is there a possibility of private partnerships --
10 public-private partnerships going forward, or would
11 they -- normally, when it's a government program, the
12 interest rates return maybe too low.

13 (Laughter.)

14 COMMITTEE MEMBER JONES: Do you have any
15 viewpoint on that?

16 MR. McCOURT: Yeah, more the latter likely.
17 The -- but I think there's still plenty of space for
18 commercial investment at reasonable rates of return in
19 larger infrastructure programs, even with a federally
20 funded program. There's just too much to do, too much
21 space to fund.

22 The other thing I would highlight as you bring it
23 up, it's very unclear at this point whether the
24 infrastructure bill -- whether and if the infrastructure
25 bill or the three and a half trillion dollar budget bill

1 exactly how much that will involve deficit spending. But
2 I do note that with respect to infrastructure, because
3 infrastructure tends to be a interest rate sensitive asset
4 class, and so if the infrastructure bill comes with it a
5 large amount of borrowing from the federal government,
6 that could -- that could negatively impact infrastructure
7 assets. But at this stage, a bit too early to tell what
8 that risk might be.

9 COMMITTEE MEMBER JONES: Okay.

10 CHAIRPERSON TAYLOR: Is that it, Mr. Jones?

11 COMMITTEE MEMBER JONES: Yes, please. Thank you.

12 CHAIRPERSON TAYLOR: Okay. It looks like I don't
13 have anymore questions.

14 Dan, are we -- do we have anything else?

15 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: That
16 concludes -- no, that concludes what we have under this
17 item for the agenda, Madam Chair.

18 CHAIRPERSON TAYLOR: Okay. Then Agenda Item 9
19 is, I hope you kept track, summary of committee direction.
20 And I will add, I think we had talked about E as one of
21 the portfolios. I think in the chat people were talking
22 about including E, so let's do that.

23 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes,
24 Madam Chair, we'll bring back a six and a half after
25 percent levered and unlevered, a 6.8 levered and

1 unlevered, and then a seven percent. That as we talked
2 about with Portfolio E, it does -- it is -- it has to take
3 levered to get to seven percent, but we will bring back
4 those five choices and then through the various lenses
5 that we talked about.

6 CHAIRPERSON TAYLOR: Okay. Great. So that's the
7 C & D 6.5 levered and unlevered and then Portfolio E,
8 right? I had B. I don't know why. Okay. Go ahead with
9 the rest.

10 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

11 Arnie, do you want to -- do you want to take us
12 through Committee direction, please.

13 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

14 Sure. So in addition to the portfolio candidates
15 we just talked about, the China holdings outlook overview
16 risk return possibly in November depending on how the
17 November agenda looks, but we owe you that. So that was
18 the only other one I had, Dan. Did you --

19 CHAIRPERSON TAYLOR: So I think -- I mean, I
20 don't think it's necessary to bring it back on the agenda,
21 because I know that's going to be a huge agenda. If we
22 want to just do a Board note, you can -- we can talk about
23 it. But, you know, I don't know that we want to be
24 talking about that in that busy meeting, because here we
25 are at quarter to seven in this busy meeting. So anyway,

1 I appreciate it.

2 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Now,
3 Ms. Taylor, are you talking about the China exposure?

4 CHAIRPERSON TAYLOR: Yeah.

5 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:
6 Yeah. Perhaps what we could do is we could start
7 with a Board note. And then if there's a desire to have a
8 deeper discussion, we certainly can agendaize that, even if
9 we cover it at an off-site or something.

10 CHAIRPERSON TAYLOR: Sure. Sure.

11 We can discuss that certainly.

12 It looks like, if that's everything for summary
13 Board direction, then we do have some public comment. So
14 I don't know if Mr. Fox is still there, but, yeah, we do
15 have four callers for public comment.

16 STAKEHOLDER RELATIONS CHIEF FOX: I'm here as
17 long as you are, Madam Chair.

18 (Laughter.)

19 CHAIRPERSON TAYLOR: Well, go for it then.

20 STAKEHOLDER RELATIONS CHIEF FOX: We have -- we
21 have four callers. The first caller wanted to catch us on
22 Item 6A, so he's going to make comments about that during
23 the public comment, Mr. William Cunningham.

24 MR. CUNNINGHAM: I appreciate -- good evening.
25 This is William Michael Cunningham, Creative Investment

1 Research.

2 I was commenting on the Total Fund Investment
3 Policy, Items 7 and 15B, as well as, of course, Appendix
4 7, in light of changes in the volatility, I'll say, of
5 social issues. And I'm specifically referring to
6 reproductive rights in various states, and the impact that
7 that will have on valuation of certain companies that are
8 headquartered in those jurisdictions.

9 Now, your portfolio is diversified enough and
10 broad enough, so that you will not be impacted negatively
11 we don't think by that sole issue. But there's another
12 factor, and that is as these states become less
13 attractive, and I'm talking Texas, to global cosmopolitan
14 corporations, our economic models show that the state of
15 California, other things equal, becomes more attractive.
16 And that has longer term implications for employment, tax
17 revenues, other factors, again longer term, so -- but to
18 summarize, the Total Fund Investment Policy, Items 7 and
19 15B, really have done an outstanding job of integrating
20 these ESG factors and social factors into the portfolio
21 broadly, as we've heard throughout the course of this
22 call. So thank you for your time.

23 CHAIRPERSON TAYLOR: Thank you.

24 Next caller, please.

25 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,

1 the next caller is Suzanne Hume with CleanEarth4Kids.org.

2 MS. HUME: Hello and thank you so much. My name
3 is Suzanne Hume and I'm the educational director and
4 founder of CleanEarth4Kids.org. I'm a former teacher and
5 a reading specialist, a school district trainer working
6 with children, and CalPERS member that are instructional
7 assistants and also city and State employees.

8 CalPERS has \$30 billion invested in fossil fuels.
9 Fossil fuels are losing money. Today, for hours we've
10 listened to, you know, what to do. So if you would have
11 divested from fossil fuels 10 years ago, you would have
12 increased profits for retirees by about \$11.9 billion.

13 Please divest from fossil fuels and join the
14 numerous universities like the UC system, Georgetown,
15 Harvard, the country of Ireland, the New York Common
16 Pension Fund, the State of Maine, and so many others,
17 because for CalPERS, people did not give up their entire
18 lives working for the betterment of children and the
19 public only to have CalPERS invest \$30 million[SIC] into
20 fossil fuels that spew toxic, neurotoxic, mercury, and
21 lead. There's no safe level of mercury and there is no
22 safe level of lead. This causes lots of problems for
23 children with their health and their learning.

24 Also, burning fossil fuels creates benzene and
25 toxic chemicals that get into our water, the water that

1 our kids drink and the air that they breathe. And so it's
2 so very important. Also for racial justice, think about
3 Native American communities and so many others like
4 Standing Rock, et cetera. And when those pipelines are
5 put in through their only drinking water source, right,
6 and the pipelines leak and the oil spills, I mean, you're
7 just -- you're ending dreams.

8 So for the -- those of you that have pushed to
9 divest, please know that we are so grateful for you. And
10 for those of you that think that for some reason you need
11 to stay invested in fossil fuels even though they lose
12 billions of dollars, you really need to think about the
13 kids and their future. Fossil fuels are hurting
14 children's brains, hearts, and lungs, and this is all
15 researched. You can go on CleanAir4Kids.org to our
16 different teams. Our youth know. Scientists and doctors
17 know. Its really, really important.

18 So our youth wrote many questions to you and I
19 won't have time to say all of them, because obviously my
20 time is limited and I can't the screen. I'm calling in on
21 my phone. But one of the questions they wanted to ask was
22 if you were aware that asthma is the number one reason
23 children miss school and the third leading reason why
24 children under 15 are hospitalized, because air pollution
25 triggers asthma?

1 And also, if you had looked at the studies from
2 children living in Mexico City and other areas with a lot
3 of air pollution, if you've looked at those studies about
4 what happens to the brain? They actually get dementia.
5 They have lesions on their brain. Fifty-seven percent,
6 maybe 56 percent of the children through brain MRIs you
7 can see the lesions

8 CHAIRPERSON TAYLOR: Ms. Hume, I have to
9 interrupt. I'm sorry your time is up.

10 MS. HUME: It is. Okay. Thank you so much.
11 Please divest. Have a great evening. Thank you.
12 Bye-bye.

13 CHAIRPERSON TAYLOR: Thank you.

14 Next caller, please.

15 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,
16 the next caller is Jeanette MacMillan

17 MS. MACMILLAN: Hi. Hi. Can you hear me?

18 CHAIRPERSON TAYLOR: Yes, we can.

19 MS. MACMILLAN: Can you hear me okay?

20 CHAIRPERSON TAYLOR: Yes.

21 MS. MACMILLAN: Great. I'm here also to speak in
22 favor of aggressive divestment from fossil fuels and
23 reinvestment in a just transition to cleaner energy.

24 I'm a current State employee and a future CalPERS
25 beneficiary. I'm also a member of Fossil Free California.

1 I'm also a mother. I want to be a grandmother
2 some day. When I retire and I'm drawing a CalPERS
3 pension, I want to be able to take my grandchildren to a
4 clean beach or a forest that isn't filled with wildfire
5 smoke. I think CalPERS should be taking a long-term
6 perspective and Building the kind of future we want to
7 retire in. Further more, I don't want my pension funds
8 propping up a dying and destructive industry. Our society
9 can't keep expanding fossil fuel infrastructure. We need
10 to stop now and accelerate the energy transition.

11 Specific investments I want CalPERS to divest
12 from right of away are China Energy and Exxaro, both of
13 which promote coal use, which we all know now is the worst
14 of the worst of fossil fuels. The strategy of shareholder
15 engagement is not accomplishing what it needs to
16 accomplish. And I urge CalPERS to switch to a divestment
17 strategy.

18 You know, at some point, this fossil fuel
19 infrastructure is going to be a stranded asset that drags
20 the fossil fuel companies down. Does CalPERS intend to
21 stay invested until that time? CalPERS should want to get
22 ahead of these issues and be a leader instead of a
23 follower.

24 Thank you.

25 CHAIRPERSON TAYLOR: Thank you.

1 Next caller, please.

2 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,
3 the next caller is John Bottorff with CleanEarth4Kids.org.

4 MR. BOTTORFF: Hi, everyone. My name is John
5 Bottorff with CleanAir4Kids.org. And I'm here to ask you
6 to fully divest from fossil fuels. Norway's Sovereign
7 Wealth Fund, UC system and many, many organizations and
8 funds have all divested. What are you waiting for?
9 You've already lost the opportunity to show leadership, to
10 show the world that the health of children and the future
11 of our planet is part of CalPERS ethics. But you can
12 still make a powerful statement as the largest public
13 pension fund in the United States and turn away from
14 fossil fuels.

15 The fossil fuel industry has a long history of
16 social, racial, and environmental discrimination, and it's
17 absolutely the cause of the climate crisis. This is about
18 justice. This is about doing the right thing. I have
19 listened to all of you talking today about investment
20 risks, while California burns all around us, and that is
21 because of fossil fuels. How can you give money to those
22 burning down your house and your neighbor's house? How
23 can you give money to an industry that poisons children,
24 an industry that knew decades ago they were causing
25 climate change, and not only did nothing, but they

1 actively worked to cover it up to deflect and deny. The
2 State of Connecticut sued Exxon over the decades of lying
3 about climate change.

4 You have talked today about losses. What about
5 fossil fuels causing 8.7 million deaths globally in 2018
6 and fossil fuel air pollution is responsible for one in
7 five deaths worldwide. Air pollution is linked to
8 dementia, Alzheimer's, and Parkinson's. These are the
9 losses you need to be considering.

10 CalPERS investments are funding toxic pollution
11 and climate change. Over two million acres of California
12 has already burned this year and CalPERS funded those
13 fires. Fossil fuels are a bad investment for every
14 reason. It's not only a moral and ethical choice. It is
15 also financial. Fossil fuels are a losing investment,
16 something you should be avoiding, while green energy and
17 energy storage show massive growth. Continuing with
18 fossil fuels not only will lose money, it will fund
19 climate change and all the disasters that go with it, like
20 floods, droughts, fires, and hurricanes. It is not
21 fiscally responsible to stay with fossil fuels. Fossil
22 fuels are a bad investment.

23 Fully fund CalPERS by going green, become the
24 green energy leader and watch cities and counties turn to
25 CalPERS for their investments. I know many of you want to

1 divest. I ask you to make that decision, as it is not
2 only financially responsible, but it is also the right
3 thing to do for yourselves, for families, and the children
4 of this planet. Please, fully divest from fossil fuels.

5 Thank you.

6 CHAIRPERSON TAYLOR: Thank you.

7 Next caller, please.

8 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,
9 the next caller is Sheila Thorne, with Fossil Free
10 California.

11 MS. THORNE: Hi. My name is Sheila Thorne. I'm
12 a CalPERS beneficiary and I'm really tired of hearing the
13 Climate Action 100 and the policy of engagement extolled.
14 What has engagement really accomplished? The Exxon board
15 members' elections was touted as a huge shareholder
16 victory, but most analysts expect little to change and
17 this has been borne out by Exxon's August 6th announced
18 discovery of a new oil field in Guyana.

19 As I'm sure you know, the International Energy
20 Agency has said there should be no new oil development and
21 stop the exploration, if we are to have any hope of
22 reaching net zero by 2050. And a new study now has come
23 out on September 8th in the highly respected journal
24 Nature finding that 90 percent of coal and 60 percent of
25 present oil and reserves could not be extracted if there

1 was to be even a 50 percent chance of keeping global
2 heating below 1.5 Celsius.

3 Yet, Exxon continues its expansion plans.
4 Chevron and Exxon continue to lobby against meaningful
5 policy and they all make meaningless pledges, meaningless
6 because they don't describe how they're going to meet
7 them. And CalPERS continues its \$8 billion of investments
8 in coal, including 48 million in China Energy, the biggest
9 coal developer in the world, planning 43 gigawatts of oil
10 capacity.

11 Christopher McGlade, a senior analyst of the IEA
12 said quote, "The research underlines how the rhetoric of
13 tackling climate change has diverged from reality. None
14 of the net zero pledges made to date by major oil and gas
15 producing countries, include explicit targets to curtail
16 production", end quote.

17 So I ask you what has the Climate Action 100
18 accomplished? The time is up for engagement. It's no
19 more than a deceptive green washing that allows business
20 as usual at the expense of the destruction of the planet
21 and millions of people's lives. It's time for CalPERS to
22 take real climate action and divest from fossil fuels
23 before we all in California burn up.

24 Thank you.

25 CHAIRPERSON TAYLOR: Thank you very much.

1 Next caller, please.

2 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,
3 that next caller is Sydney from CleanEarth4Kids.org.

4 SYDNEY: Hi, everyone. Can you hear me?
5 Hello?

6 CHAIRPERSON TAYLOR: Oh, yes, we can.

7 SYDNEY: Can you -- can you hear me?

8 CHAIRPERSON TAYLOR: Yes, we can.

9 SYDNEY: Hi. Thanks. Hi. This is Sydney.
10 Thanks for hosting this webinar. I also am commenting to
11 support divestment from fossil fuels, because there are
12 numerous things that are better that we can invest in. We
13 can invest in a clean transition away from fossil fuels
14 that will promote clean transportation, infrastructure to
15 prevent sewage spills and pollution. We can invest in
16 pandemic preparedness, since with climate change, there is
17 more of a chance that we could experience new and worse
18 pandemics. We can invest in protecting our forests, fire
19 prevention, also water conservation technology that can
20 capture storm water, along with rain harvesting to be
21 resistant to drought and save water, and help put the rain
22 water into the ground of Mother Earth, like it's supposed
23 to be, instead of flowing into our oceans and rivers
24 carrying all kinds of pollution.

25 If we invest billions from fossil fuels, we will

1 also be lifting black and brown communities out of dirty
2 air-polluted cities. Black and brown communities have had
3 to say they can't breathe for too long, because pollution
4 has been predominantly affecting them, putting them more
5 at risk of getting and dying from diseases like COVID-19,
6 and getting asthma, dementia, and all kinds of negative
7 health problems.

8 We must also do this for the sake of our
9 children, because our children are the future. And the
10 less sick our communities are, the more that people will
11 be able to work and the better our economy will be
12 boosted. So please do the right thing and help lift
13 several communities out of being able -- out of having to
14 say they can't breathe. Help reduce pollution, help
15 protect our forests, and help promote green transportation
16 and carbon emissions-free technology before it's too late.

17 Thank you.

18 CHAIRPERSON TAYLOR: Thank you very much.

19 Next caller. I think that might be our -- this
20 might be our last caller, is that correct, Mr. Fox?

21 STAKEHOLDER RELATIONS CHIEF FOX: Just two
22 callers now, Madam Chair.

23 CHAIRPERSON TAYLOR: Okay.

24 STAKEHOLDER RELATIONS CHIEF FOX: Next, we have
25 Carlos Davidson.

1 MR. DAVIDSON: Hello, CalPERS Board members.
2 Thank you for taking public comments so late in the day.
3 I'm a recently retired professor at San Francisco State
4 University, and therefore a CalPERS pension recipient. My
5 union, the California Faculty Association, which
6 represents 30,000, faculty, librarians, and choices in the
7 CSU system recently overwhelmingly passed a resolution
8 calling for CalPERS to divest from fossil fuel companies.

9 The union has separate chapters at each CSU
10 campus. The following chapters passed their own fossil
11 fuel divestment resolutions with their own kind of process
12 and a vote, Sonoma, East Bay, San Francisco, Sacramento,
13 Chico, San Marcos, Los Angeles, Stanislaus, San Diego, San
14 Luis Obispo, and Humboldt.

15 And the following union committees, caucuses, and
16 councils all had again their own process and took a vote
17 to endorse the final divestment resolution, the Political
18 Action and Legislation Committee, the Retired Faculty
19 Committee, the Health and Benefits Committee, the White
20 Anti-Racist Committee, the Membership and Organizing
21 Committee, the Peace and Justice Committee, the Disability
22 Caucus, the African American Caucus, the Chicanx/Latinx
23 Caucus, the Asian-Pacific Islander and Desi American
24 Caucus, the Teacher Education Caucus, the LGBTQIA+ Caucus,
25 the Women's Caucus, and the Council of President, and the

1 Council on Racial and Social Justice, overwhelming union
2 support for asking CalPERS to divest from fossil fuels.

3 In independent studies, the financial consulting
4 the firms BlackRock and Meketa both concluded that fossil
5 fuel divestment has generally led to modest increases in
6 financial returns, so no financial harm and actually
7 financial benefits.

8 Many other large pension funds have decided to
9 divest from fossil fuels including New York State, New
10 York City, and the State of Maine. The Intergovernmental
11 Panel on Climate Change recently issued what has been
12 reported widely -- or what has been called widely a red
13 alert to humanity. Now is the time to take strong action
14 on climate change. I urge you to divest CalPERS holdings
15 from fossil fuel companies.

16 Thank you very much.

17 CHAIRPERSON TAYLOR: Thank you.

18 Next caller, please.

19 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,
20 the next caller is Gwen Larmeb from Fossil Free
21 California.

22 MS. LARMEB: Hi. My name is Gwen Larmeb. I work
23 for Santa Monica College as a Recycling Coordinator. I'm
24 a new hire. I'm only 25 years old and I just recently
25 became a CalPERS member, because I just started this

1 position with Santa Monica College. And I am a CSEA union
2 member. And I just recently started volunteering with
3 Fossil Free California and learned about how CalPERS has
4 \$30 billion still invested in fossil fuels, and that the
5 policy for engagement strategy with fossil fuel companies
6 allows them to continue to delay being net zero until
7 2050.

8 And for reference, because I'm only 25 years old
9 now, I'll be lucky to retire around the year 2050. So by
10 the time that 2050 comes, my career will have come and
11 gone and CalPERS will have done nothing to hold these
12 fossil fuel companies accountable. And this summer has
13 been the hottest summer on record during my lifetime. And
14 if CalPERS continues their business as usual, then this
15 will continue to be -- or this will also be the coolest
16 summer I experience for the rest of my life.

17 So we're already seeing severe impacts from
18 climate change. In 2016, 650,000 acres burned across
19 California. And in 2020, 1,000,650 acres burned. This is
20 what our future looks like. This is what our future looks
21 like if CalPERS waits until 2050 to be net zero.

22 I believe that a lot of CalPERS beneficiaries
23 agree and I would urge you to consider what kind of future
24 you are creating for your beneficiaries, if you continue
25 to stay invested in fossil fuels.

1 Thank you.

2 CHAIRPERSON TAYLOR: Thank you very much. Is
3 that everybody, Mr. Fox?

4 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,
5 that concludes public comment for today.

6 CHAIRPERSON TAYLOR: Okay. Thank you very much.
7 I think that concludes the Investment Committee open
8 session. I want to wish everybody a good night and see
9 you all tomorrow.

10 (Thereupon California Public Employees'
11 Retirement System, Investment Committee
12 meeting open session adjourned at 7:04 p.m.)
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