

# Private Equity

## Sustainable Investment Guidelines

---

### Background

This document addresses the CalPERS Private Equity Program (PE) practices on Sustainable Investment and the monitoring of Environmental, Social and Governance (ESG) issues across the portfolio. The practices described herein focus on long-term value creation and preservation. These practices are embedded in CalPERS' Investment Beliefs, the United Nations Principles for Responsible Investments (UNPRI) and the ESG Disclosure Framework.

---

### CalPERS Investment Beliefs

#### Investment Belief 2

A long time investment horizon is a responsibility and an advantage.

Long time horizon requires that CalPERS:

- Consider the impact of its actions on future generations of members and taxpayers
- Encourage investee companies and external managers to consider the long-term impact of their actions
- Favor investment strategies that create long-term, sustainable value and recognize the critical importance of a strong and durable economy in the attainment of funding objectives

#### Investment Belief 4

Long-term value creation requires effective management of three forms of capital: financial, physical and human.

#### Investment Belief 7

CalPERS will take risk only where we have a strong belief we will be rewarded for it.

#### Investment Belief 9

Risk to CalPERS is multi-faceted and not fully captured through measures such as volatility or tracking error.

- Sub-belief: As a long-term investor, CalPERS must consider risk factors, for example climate change and natural resource availability that emerge slowly over long time periods, but could have a material impact on company or portfolio returns.

---

### UNPRI Principles

CalPERS is a signatory to the UN Principles for Responsible Investments (UNPRI), which includes the principles below:

#### Principle 1

We will incorporate ESG issues into investment analysis and decision-making processes.

#### Principle 3

We will seek appropriate disclosure on ESG issues by the entities in which we invest.

---

### Global Governance Principles

CalPERS believes that ESG issues can affect the performance of investment portfolios (to varying degrees across companies, sectors, regions, and asset classes through time.)

*Introduction - paragraph 4, page 6 (approved March 16, 2015)*

---

## Private Equity Program

In March 2013, CalPERS endorsed the Environmental, Social, and Corporate Governance (ESG) Disclosure Framework for Private Equity including the following sections:

### Section 1

During fund-raising, a GP should seek to disclose information sufficient to enable an LP's understanding of its ESG policies and practices to:

1. Assess if the GP is aligned with the LP's ESG-related policy and investment beliefs
2. Assess the GP's policies, processes, and systems for identifying ESG-related value drivers and managing material ESG-related risks; and to identify possible areas for future development
3. Understand if and how the GP influences and supports its portfolio companies' management of ESG related risks and pursuit of ESG-related opportunities
4. Assess how the GP will help the LP to monitor and, where necessary, ensure that the GP is acting consistent with the agreed-upon ESG-related policies and practices as set forth at fund formation
5. Assess the GP's approach to managing and disclosing material incidents at the GP and portfolio companies

### Section 2

During the life of a fund, a GP should seek to disclose information sufficient to enable an LP that has expressed an interest in ESG management to:

1. Establish if a GP is acting in a manner consistent with the GP's investment policies, processes, and agreed-upon fund terms regarding ESG management.
2. Understand positive and negative ESG-related developments that may impact portfolio companies in the fund.
3. Determine if responses to GP and portfolio company incidents and incident reporting are consistent with relevant investment terms, the fund's policies, and the LP agreed upon incident reporting disclosures.

---

## Private Equity Program Guidelines

Private Equity Staff will be guided by CalPERS' Investment Beliefs, the United Nations Principles for Responsible Investments (UNPRI), the ESG Disclosure Framework, and CalPERS Global Governance Principles.

Accordingly, Private Equity Staff will consider ESG issues that may have a material effect on investments in the Private Equity portfolio. Considerations should be made in the context of fiduciary responsibility with the goal of achieving the highest risk-adjusted returns to the overall portfolio.

## ESG Factors

Private Equity considers the UNPRI ESG Factors and the MSCI Intangible Value Assessment Methodology Hierarchy (see Appendix A & B) as sources for identifying potential relevant ESG risks and opportunities. Staff recognizes there is not one single source that provides an exhaustive or conclusive list of ESG factors pertinent to all of Private Equity's diverse investments and that only a subset of ESG factors will be relevant to any particular investment. The ESG factors considered are expected to adapt over time as the industry evolves.

## Investment Practices

Private Equity's ESG practices are described below and are integrated into various investment activities. These practices are designed to evolve and adapt as CalPERS Sustainable Investment initiatives and industry best practices emerge and evolve over time.

---

### A. Selection

Understanding ESG issues is a regular part of Private Equity's risk assessment and due diligence on prospective investments, as well as prospective managers. Although the Private Equity managers CalPERS invests with are ultimately

responsible for the management of ESG issues, knowing the General Partner's ESG policies and understanding their approach to ESG-related risk and opportunities will help Private Equity Staff assess alignment with CalPERS policies and make a more informed investment decision.

### **Screening General Partners for Fund Investments**

Private Equity Staff undertakes a screening process for all Private Equity investment proposals. This process includes reviewing the General Partner's ESG policies. The overall investment proposal score will help Private Equity determine whether to move forward to diligence the investment opportunity. ESG is considered along other investment factors necessary to reach an informed decision. A manager's ESG policy, or lack thereof, will not exclude a proposal from moving forward to the formal diligence process; rather, it will be taken into account in the context of evaluating all relevant investment parameters.

### **Manager Selection for Fund Investments**

As part of the manager selection due diligence process, Private Equity Staff will inquire about issues related to the external manager's ESG policies and procedures.

Private Equity Staff will:

- Request the firm's ESG policies
- Inquire about the way General Partners identify, monitor, mitigate and resolve ESG issues
- Understand how General Partners have previously identified and addressed meaningful ESG risks as well as opportunities in their portfolio
- Consider the General Partner's approach to incorporating ESG factors into investment decision-making and ownership activities, and ask for examples on how they engage portfolio companies on ESG factors
- Inquire about General Partner's procedure for identifying ESG related issues to investors
- Request disclosure on any ongoing litigation related to ESG issues

Final Diligence Reviews on new investments will include an ESG section. Material ESG issues may be discussed at the Private Equity Investment Review Committee (IRC) before voting and final investment approval occurs. The discussion around ESG issues will depend on their relevance to a particular investment opportunity. At the conclusion of the selection process, CalPERS Private Equity Managing Investment Director, Investment Director, and Investment Manager will sign off on the overall investment report (including these ESG matters, as applicable) before a new investment is closed.

### **Co-Investment and Direct Investment Due Diligence**

In addition to the due diligence done for an initial fund investment, Private Equity staff will complete the following additional diligence for Co-investments and Direct Investments:

- Confirm the General Partner's ESG policy applies to the Co-investment or Direct investment
- Request disclosure on any ongoing ESG litigation related to ESG issues
- Review available diligence materials on ESG risks and opportunities
- Inquire about the way General Partners have gotten comfortable any material ESG risks identified
- Include an ESG section (if applicable) in Final Diligence Reviews discussing relevant material ESG issues
- Material ESG issues may be discussed at the Investment Review Committee (IRC) before voting and final investment approval occurs

---

## **B. Contracting**

Private Equity seeks to promote greater alignment with its external managers by establishing, when possible, relevant and effective, the following items in contracts:

1. Managers have or will commit to have, an investment process which incorporates an assessment of relevant

long-term ESG factors and Sustainable Investment activities;

2. Managers will incorporate relevant ESG factors and Sustainable Investment activities into reporting (both from their portfolio companies and to LPs).

---

### C. Monitoring and Management

Private Equity Staff will review ESG-related issues as part of investment management process in the following ways:

1. For the top 10 core managers in the PE portfolio by value, staff will inquire at the annual LPAC meetings regarding the Firm's ESG-related issues, including:
  - Their ongoing process for identifying and acting on ESG-related opportunities and risks
  - New or ongoing litigation issues pertaining to ESG
  - Material ESG issues that may impact the value of the portfolio, including assessing climate change risk, for example
2. For all other managers, Private Equity Staff will document any ESG-related issues they become aware of in periodic meeting notes.
3. Private Equity Staff will review Private Equity Manager ESG reports

## Adaptability of the CalPERS Private Equity ESG and Sustainable Investment Guidelines

The *CalPERS Private Equity ESG and Sustainable Investment Guidelines* are designed to evolve and adapt as CalPERS' Sustainable Investment initiatives and industry best practices advance over time.

1. Private Equity Staff will incorporate a review of *CalPERS Private Equity ESG and Sustainable Guidelines* as part of the CalPERS Private Equity Procedures update process.
2. Private Equity Staff can recommend changes to the *Private Equity ESG and Sustainable Investment Guidelines*. These changes must be approved by the Senior Team prior to the Guidelines being updated.

## Appendix

---

### Item A: Examples of ESG factors

#### **Environmental**

Biodiversity  
Climate change  
Deforestation  
Ecosystems services  
Energy efficiency  
Hazardous materials  
Land degradation  
Resource depletion  
Water management  
Water scarcity

#### **Social**

Customer satisfaction  
Data protection and privacy  
Diversity and equal opportunities  
Employee attraction and retention  
Employee engagement  
Government and community relations  
Human capital management  
Human rights  
Indigenous rights  
Labor standards  
Labor-management relations  
Marketing communications  
Product mis-selling  
Product safety and liability  
Supply chain management

#### **Governance**

Accounting standards  
Anti-competitive behavior  
Audit committee structure  
Board composition  
Bribery and corruption  
Business ethics  
Compliance  
Executive remuneration  
Lobbying  
Political contributions  
Risk management  
Separation of chairman and CEO  
Stakeholder dialogue  
Succession planning  
Whistleblower schemes

Source: *Responsible investment in private equity- a guide for limited partners (2nd edition)*, PRI, p.24

## Item B: MSCI ESG Research, IVA Model Hierarchy

ESG (IVA) Rating									
Environment Pillar				Social Pillar				Government Pillar	
Climate Change	Natural Capital	Pollution & Waste	Env. Opportunities	Human Capital	Product Liability	Stakeholder Opposition	Social Opportunities	Corporate Governance	Corporate Behavior
Carbon Emissions	Water Stress	Toxic Emissions & Waste	Opportunities in Clean Tech	Labor Management	Product Safety & Quality	Controversial Sourcing	Access to Communication	Board	Business Ethics
Energy Efficiency	Biodiversity & Land Use	Packaging Material & Waste	Opportunities in Green Building	Health & Safety	Chemical Safety		Access to Finance	Pay	Anti-Competitive Practices
Product Carbon Footprint	Raw Material Sourcing	Electronic Waste	Opportunities in Renewable Energy	Human Capital Development	Financial Product Safety		Access to Health Care	Ownership	Corruption & Instability
Financing Environmental Impact				Supply Chain Labor Standards	Privacy & Data Security		Opportunities in Nutrition & Health	Accounting	Financial System Instability
Climate Change Vulnerability					Responsible Investment				
					Insuring Health & Demographic Risk				

Source: MSCI ESG Ratings Methodology | May 2015