



Pension & Health Benefits Committee

Agenda Item 6c – Attachment 2 – Proposal Scoring Sheet

Below are the HMO Solicitation phase II evaluation points available for Basic Plan Proposals and Basic and Medicare Plan Proposals.

Proposals for Basic Plans	Points available
Basic Plan Medical and Pharmacy Services Technical Proposal Evaluation	
Business Questionnaire	100
Technical Questionnaire	250
Rural/Uncompetitive area coverage	50
Capitated Services ratio	100
Fee Proposals (4)	300 each
Fully Insured Basic Medical only	300 each
Fully Insured Basic Medical and Pharmacy	300 each
Flex Funded Basic Medical only	300 each
Flex Funded Basic Medical and Pharmacy	300 each
Total Technical and Fee Proposal Points	800
Finalists Interviews	200
Total Points Available	1,000
Minimum Score to advance to competitive negotiations (70%)	700

Proposals for Basic and Medicare Plans	Points available
Basic Plan Medical and Pharmacy Services Technical Proposal Evaluation	
Business Questionnaire	100
Technical Questionnaire	250
Rural/Uncompetitive area coverage	50
Capitated Services ratio	100
Medicare Benefits and Services	
Business and Technical Requirements Questionnaires	80
Medicare network coverage	20
Fee Proposals (6)	300 each
Fully Insured Basic Medical only	300 each
Fully Insured Basic Medical and Pharmacy	300 each
Flex Funded Basic Medical only	300 each
Flex Funded Basic Medical and Pharmacy	300 each
Medicare Medical only	300 each
Medicare Medical and Pharmacy	300 each
Total Technical and Fee Proposal Points	900

Proposals for Basic and Medicare Plans	Points available
Finalists Interviews	200
Total Points Available	1,100
Minimum Score to advance to competitive negotiations (70%)	770