

VIDEOCONFERENCE MEETING  
STATE OF CALIFORNIA  
PUBLIC EMPLOYEES' RETIREMENT SYSTEM  
BOARD OF ADMINISTRATION  
INVESTMENT COMMITTEE  
OPEN SESSION

ZOOM PLATFORM

MONDAY, SEPTEMBER 13, 2021

9:50 A.M.

JAMES F. PETERS, CSR  
CERTIFIED SHORTHAND REPORTER  
LICENSE NUMBER 10063

APPEARANCES

COMMITTEE MEMBERS:

Theresa Taylor, Chairperson

David Miller, Vice Chairperson

Margaret Brown

Rob Feckner

Henry Jones

Fiona Ma, represented by Frank Ruffino

Lisa Middleton

Stacie Olivares

Eraina Ortega

Ramon Rubalcava

Shawnda Westly

Betty Yee, represented by Lynn Paquin and Karen  
Greene-Ross

STAFF:

Marcie Frost, Chief Executive Officer

Dan Bienvenue, Interim Chief Investment Officer

Matt Jacobs, General Counsel

Scott Terando Chief Actuary

Sarah Corr, Managing Investment Director

Kelly Fox, Chief, Stakeholder Relations

Sterling Gunn, Managing Investment Director

Pam Hopper, Committee Secretary

APPEARANCES CONTINUED

STAFF:

Jean Hsu, Managing Investment Director

Arnie Phillips, Interim Deputy Chief Investment Officer

Lauren Rosborough Watt, Investment Director

Greg Ruiz, Managing Investment Director

ALSO PRESENT:

John Bottorff, CleanEarth4Kids.org

William Cunningham, Creative Investment Research

Carlos Davidson

Catherine Downs, City of Santa Ana

Steve Foresti, Wilshire Consulting

Alyssa Giachino, Private Equity Stakeholder Project

Dillon Gibbons, California Special Districts Association

Suzanne Hume, CleanEarth4Kids.org

J.J. Jelincic

Sarah Lamin, City of Hayward

Gwen Larmeb, Fossil Free California

Jeanette MacMillan, Fossil Free California

Steve McCourt, Meketa

Todd Parton, City of Beaumont

Jonny Pena, League of California Cities

Sydney, CleanEarth4Kids.org

APPEARANCES CONTINUED

ALSO PRESENT:

Chris Tavaréz, City of Hanford

Sheila Thorne, Fossil Free California

Tom Toth, Wilshire Consulting

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PROCEEDINGS

1  
2 CHAIRPERSON TAYLOR: I am now calling the  
3 Investment Committee open session to order.

4 Ms. Hopper, can you call roll.

5 COMMITTEE SECRETARY HOPPER: Theresa Taylor?

6 CHAIRPERSON TAYLOR: Here.

7 COMMITTEE SECRETARY HOPPER: Margaret Brown?

8 COMMITTEE MEMBER BROWN: Morning.

9 COMMITTEE SECRETARY HOPPER: Rob Feckner?

10 COMMITTEE MEMBER FECKNER: Good morning.

11 COMMITTEE SECRETARY HOPPER: Henry Jones?

12 COMMITTEE MEMBER JONES: Here.

13 COMMITTEE SECRETARY HOPPER: Frank Ruffino for  
14 Fiona Ma?

15 ACTING COMMITTEE MEMBER RUFFINO: Present.

16 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

17 COMMITTEE MEMBER MIDDLETON: Present.

18 COMMITTEE SECRETARY HOPPER: David Miller?

19 VICE CHAIRPERSON MILLER: Here.

20 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

21 COMMITTEE MEMBER OLIVARES: Here.

22 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

23 COMMITTEE MEMBER ORTEGA: Here.

24 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

25 COMMITTEE MEMBER RUBALCAVA: Present.

1 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

2 COMMITTEE MEMBER WESTLY: Present.

3 COMMITTEE SECRETARY HOPPER: Lynn Paquin for  
4 Betty Yee?

5 ACTING COMMITTEE MEMBER PAQUIN: Here.

6 COMMITTEE SECRETARY HOPPER: Madam Chair, all is  
7 in attendance.

8 CHAIRPERSON TAYLOR: All right. Great. Thank  
9 you, Pam.

10 We'll now recess into closed session for items 1  
11 through 7 from the closed session agenda. So at this  
12 time, the Board members will exit this open session  
13 meeting and connect to the closed session. To the members  
14 of the public watching on livestream, the open session  
15 Investment Committee meeting will reconvene following the  
16 closed session, so I'll see you guys on the other side.

17 (Off record: 9:51 a.m.)

18 (Thereupon the meeting recessed  
19 into closed session.)

20 (Thereupon the meeting reconvened  
21 open session.)

22 (On record: 1:30 p.m.)

23 CHAIRPERSON TAYLOR: We're back in open session  
24 of the Investment Committee. And we're just going to move  
25 right along into the agenda.

1           So we are on Agenda Item number 2, approval of  
2 the September 13th, 2021 Investment Committee timed  
3 agenda. I need a motion.

4           VICE CHAIRPERSON MILLER: Move approval.

5           CHAIRPERSON TAYLOR: Moved by Mr. Miller.

6           COMMITTEE MEMBER FECKNER: Second.

7           CHAIRPERSON TAYLOR: I heard a second.

8           COMMITTEE MEMBER FECKNER: Second.

9           CHAIRPERSON TAYLOR: Oh, second by Mr. Feckner.

10          Ms. Hopper, can you take the roll for that.

11          COMMITTEE SECRETARY HOPPER: Margaret Brown?

12          Rob Feckner?

13          COMMITTEE MEMBER FECKNER: Aye.

14          COMMITTEE SECRETARY HOPPER: Henry Jones?

15          COMMITTEE MEMBER JONES: Aye.

16          COMMITTEE SECRETARY HOPPER: Frank Ruffino for  
17 Fiona Ma?

18          ACTING COMMITTEE MEMBER RUFFINO: Aye.

19          COMMITTEE SECRETARY HOPPER: Lisa Middleton?

20          COMMITTEE MEMBER MIDDLETON: Aye.

21          COMMITTEE SECRETARY HOPPER: David Miller?

22          VICE CHAIRPERSON MILLER: Aye.

23          COMMITTEE SECRETARY HOPPER: Stacie Olivares?

24          COMMITTEE MEMBER OLIVARES: Aye.

25          COMMITTEE SECRETARY HOPPER: Eraina Ortega?

1 COMMITTEE MEMBER ORTEGA: Aye.

2 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

3 COMMITTEE MEMBER RUBALCAVA: Aye.

4 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

5 COMMITTEE MEMBER WESTLY: Aye.

6 COMMITTEE SECRETARY HOPPER: Lynn Paquin for  
7 Betty Yee?

8 ACTING COMMITTEE MEMBER PAQUIN: Aye.

9 COMMITTEE SECRETARY HOPPER: One last time,  
10 Margaret Brown?

11 Margaret Brown?

12 CHAIRPERSON TAYLOR: There she is.

13 COMMITTEE SECRETARY HOPPER: I see here. I don't  
14 hear her though.

15 COMMITTEE MEMBER BROWN: (Thumbs up.)

16 CHAIRPERSON TAYLOR: She say aye with her finger.

17 COMMITTEE SECRETARY HOPPER: Okay. I have  
18 Margaret Brown as an aye.

19 CHAIRPERSON TAYLOR: Okay.

20 And Madam Chair, I have all ayes, motion being  
21 made by David Miller, seconded by Rob Feckner for Agenda  
22 Item 2.

23 CHAIRPERSON TAYLOR: All right. Great. So  
24 Agenda Item 2 passes. I'm not sure, Eraina, if you know  
25 that you're really dark. I don't think -- I don't know if

1 people can see you or not.

2 COMMITTEE MEMBER ORTEGA: I noticed that just now  
3 and was trying to figure out what happened. So I'm  
4 working on that. Thank you.

5 CHAIRPERSON TAYLOR: Okay. Great. So let's move  
6 on to Agenda Item 3, Executive Report, and Mr. Bienvenue.

7 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.  
8 Thank you, Madam Chair. Good afternoon, everybody. Let's  
9 see here. Normally, I would discuss our portfolio's  
10 performance and positioning as part of this report, but I  
11 think we know that we've got a -- first of all, we have  
12 semi-annual trust level reviews today, so we'll be able to  
13 take that topic up in detail there and we also have a very  
14 full agenda today, so I'll keep these very brief with just  
15 a quick overview of this report today.

16 We'll lead off with the consent items and then  
17 move on to two action items for the Committee's  
18 consideration. The first is the Total Fund and Affiliate  
19 Policy that relates to putting in place a limit around  
20 actionable tracking error. And the content of this item  
21 is consistent with Chair direction in June.

22 The second item represents a continuation of our  
23 asset liability management work presenting capital market  
24 assumptions for adoption by the Board. Now, note that  
25 these capital market assumptions are consistent with what

1 you saw in July and that these are not the adoption of a  
2 policy portfolio and a discount rate. They're the  
3 assumptions we'll use as we present potential portfolios  
4 for the Committee's consideration in November.

5           After these two action items, we'll move on to  
6 the information items that are on our agenda. The first  
7 continues our ALM work together, where Sterling Gunn and  
8 Christine Reese will lead our discussion and preview of  
9 the various candidate portfolios with the idea this item  
10 we'll be needing for the Investment Committee to get more  
11 feedback on preferences for the portfolio, as we make  
12 trade-offs between returns that we're trying to generate  
13 and the multi-faceted risk that we found.

14           And then next we move on to our annual trust  
15 level review and annual program review items, first  
16 presented by management, the second by your consultants,  
17 where we'll dig into the portfolio and the business model  
18 for the Board's oversight. So that's what we have before  
19 us today. And with that, I'll turn it back to you, Madam  
20 Chair to take any questions or to take us through the  
21 agenda.

22           CHAIRPERSON TAYLOR: Thank you. I have a  
23 question from Ms. Brown.

24           COMMITTEE MEMBER BROWN: Thank you. Can  
25 everybody hear me now?

1 (Heads nod.)

2 COMMITTEE MEMBER BROWN: Excellent. Okay. Sorry  
3 about that. Having a little technical difficulties today.

4 Mr. Bienvenue, I have been getting a lot of calls  
5 and emails about our investments in China. And I'm hoping  
6 that, at some point in time, you'll be giving an update,  
7 or if not, if you'd be willing to touch on that now.

8 There's two concerns whether or not our investments are  
9 going towards the Chinese Military Complex, and then the  
10 other one is just with the Chinese government sort of  
11 taking over -- taking over companies or limiting  
12 companies. And I'm just wondering how those moves by the  
13 Chinese government are impacting our investments in China.

14 Thank you.

15 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

16 Yeah. So let me -- let me take those in order  
17 and if we want to go deeper, we certainly can bring back  
18 an agenda item on this, if desired. But let me -- let me  
19 start with, first of all, there are a list of companies  
20 that are on a -- you know, there's a certain set of  
21 companies that are on the, what is called, the OFAC list,  
22 which is a list of entities that U.S. businesses aren't to  
23 do business with. That list was expanded under the Trump  
24 administration and has since been further expanded under  
25 the Biden administration.

1           As those companies have gone on those lists,  
2 those are to come out of our benchmark and therefore out  
3 of our portfolio. So I can assure you that there is  
4 nothing that is sort of inconsistent with all of those  
5 directives in the portfolios.

6           As far as the, you know, balancing the sort of  
7 risk and returns in China, it is a great question and one  
8 that your -- you know, that the Investment staff frankly  
9 debates fairly consistently. You know, China is the, you  
10 know, second largest economy in the world. It's the  
11 largest contributor to global economic growth in the  
12 world. It's got the largest, you know, population in the  
13 world. I mean, it's a major economic engine. And  
14 frankly, you know, relative to that economic engine, it is  
15 underrepresented in our portfolio and in the capital  
16 markets.

17           However, there are risks that come with that. I  
18 mean, you certain saw recently where the Chinese  
19 government came out and said that, you know, Chinese  
20 education companies could no longer be for profit. They  
21 had to be not-for-profit companies. And, of course, we  
22 immediately looked into potential exposure there in the  
23 private equity portfolio. Unfortunately, the exposure was  
24 very, very limited.

25           But it is a challenging balance that we're

1 looking at and certainly something that we're -- that  
2 we're spending some -- you know, quite a bit of time on  
3 trying to -- trying to navigate, you know, generating the  
4 returns that we need. And certainly as I say, China is an  
5 engine of economic growth and potential returns, while  
6 also balancing the risks.

7 COMMITTEE MEMBER BROWN: Oh. Thank you, Dan. I  
8 appreciate the fact that we don't have any investments on  
9 the OFAC list. Of course, that's not the information  
10 that's out there publicly and I appreciate that.

11 And then I would like to see, hopefully Ms.  
12 Taylor will agree, our Chair, that we could get a more  
13 in-depth presentation on what we hold -- what we hold in  
14 China, if that's public if, and then what's going on with  
15 the returns, and what basically the staff sees as maybe  
16 the next -- the Chinese government is going to mess with  
17 and therefore harm our returns.

18 Do we know how much money we've -- have we lost  
19 any money as a result of the changes in the government  
20 strategy over there with respect to investments?

21 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

22 Well, I will say that right after some of the --  
23 you know, sort of Chinese government intervention. You  
24 know, the Chinese equity markets did draw down a little  
25 bit. So in both public markets space and then private for

1 evaluation space, I would say that there's been some  
2 drawdown. We do have assets, you know, invested also in  
3 the real assets side. You know, of course, on all the  
4 private market valuations, you know, as we know is as much  
5 art as science. But it's challenging to, you know, sort  
6 of answer that question. But I would say that in the  
7 short term, there had been some drawdown in the -- in the  
8 public equity returns in China. But I would say that if  
9 you measure over a longer horizon, the returns have  
10 actually been very strong. So it really kind of depends  
11 on the -- on the horizon you use.

12 COMMITTEE MEMBER BROWN: Well, I appreciate the  
13 information and I would look forward to maybe getting some  
14 more in-depth information, if possible.

15 CHAIRPERSON TAYLOR: So I can -- I can agree that  
16 this is something that is of concern. I don't want you --  
17 because November is a big meeting too, so I don't want you  
18 guys to be killing yourselves trying to get us that  
19 information. But if you could give us like kind of a  
20 basic outline of where our investments are and kind of  
21 risks and returns type of thing.

22 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes,  
23 be happy to. Why don't -- why don't -- why don't we look  
24 at, you know, kind of what makes most sense to be most  
25 responsive and we'll bring something back. And then if

1 that doesn't hit the mark, we can -- we can come back  
2 again.

3 CHAIRPERSON TAYLOR: Okay. That sounds great.

4 COMMITTEE MEMBER BROWN: Thank you. Thank you,  
5 Ms. Taylor.

6 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
7 we'll take that as Committee direction.

8 CHAIRPERSON TAYLOR: Thank you.

9 Hold on a second.

10 So we're moving on to our action consent items.  
11 And that's approval of the June 14th Investment Committee  
12 open session meeting minutes. I need a motion.

13 VICE CHAIRPERSON MILLER: Move approval.

14 CHAIRPERSON TAYLOR: Moved by Mr. Miller.

15 COMMITTEE MEMBER BROWN: Second.

16 CHAIRPERSON TAYLOR: Second by Ms. Brown.

17 Ms. Hopper, can you call the roll for the vote?

18 COMMITTEE SECRETARY HOPPER: Margaret Brown?

19 COMMITTEE MEMBER BROWN: Aye.

20 COMMITTEE SECRETARY HOPPER: Rob Feckner?

21 COMMITTEE MEMBER FECKNER: Aye.

22 COMMITTEE SECRETARY HOPPER: Henry Jones?

23 COMMITTEE MEMBER JONES: Aye.

24 COMMITTEE SECRETARY HOPPER: Frank Ruffino for  
25 Fiona Ma?

1 ACTING COMMITTEE MEMBER RUFFINO: Aye.

2 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

3 COMMITTEE MEMBER MIDDLETON: Aye.

4 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

5 COMMITTEE MEMBER MIDDLETON: Aye.

6 COMMITTEE SECRETARY HOPPER: Thank you.

7 David Miller?

8 VICE CHAIRPERSON MILLER: Aye.

9 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

10 COMMITTEE MEMBER OLIVARES: Aye.

11 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

12 COMMITTEE MEMBER ORTEGA: Aye.

13 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

14 COMMITTEE MEMBER RUBALCAVA: Aye.

15 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

16 COMMITTEE MEMBER WESTLY: Aye.

17 COMMITTEE SECRETARY HOPPER: Lynn Paquin for

18 Betty Yee?

19 ACTING COMMITTEE MEMBER PAQUIN: Aye.

20 COMMITTEE SECRETARY HOPPER: Madam Chair, I have  
21 a motion being made by David Miller, seconded by Margaret  
22 Brown, all ayes, for Agenda Item 4A approval of the June  
23 14, 2021 Investment Committee open session meeting  
24 minutes.

25 CHAIRPERSON TAYLOR: Great. Thank you.

1           We will move on to Agenda Item 5, information  
2 consent items. I have not received any requests to pull  
3 anything off.

4           So that moves us on to Item 6, action item,  
5 Policy and Delegation, Total Fund and Affiliate Fund  
6 Policy updates.

7           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All  
8 right. Thank you, Madam Chair. Let's see, can we please  
9 bring Christine Gogan forward as a presenter to join Arnie  
10 and me here, as well as Ali Kazemi from Wilshire to answer  
11 questions as appropriate.

12           And then while they're coming up, can I also  
13 please ask that we bring Amy Deming forward. And I'd like  
14 to take a moment to introduce Amy as our new Investment  
15 Director of the Investment Controls and Operational Risk  
16 Group, also known as ICOR. Amy joins us from Allianz  
17 Global Investors. She spent the last 15 years with  
18 progressively increased responsibility in various  
19 capacities, including being the Global Head of Investment  
20 Advisory Compliance, Deputy Chief Compliance Officer, and  
21 head of U.S. Investment Compliance. So Amy brings  
22 extensive experience, not only in the areas of controls of  
23 the clients, but also in leading and fostering a diverse  
24 equitable and inclusive business environment. And we're  
25 really happy to have her on board.

1 I also want to take a moment to thank Christine  
2 Gogan for her leadership as the Interim ID of ICOR over  
3 the last nine months and to thank her as she continues in  
4 helping Amy transition into the role and into CalPERS.  
5 Christine's commitment and the, you know, knowledge in  
6 this has really been invaluable. And she, as well as the  
7 whole ICOR team, have done an exceptional job during this  
8 transition. So I really just wanted to take a moment to  
9 thank Christine and introduce you to Amy. If we were in  
10 the auditorium, I would ask Amy to stand up and maybe you  
11 should just wave and say hello and that way you can all  
12 meet Amy and you'll certainly see more of her in the  
13 future.

14 So with that, why don't we move on to this first  
15 action item on today's agenda. As I mentioned, this is a  
16 second reading following Chair direction on proposed  
17 updated language around the tracking error and total fund  
18 and affiliate fund investment policies. So I will turn it  
19 over to Arnie to take us through the item.

20 Arnie, over to you.

21 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

22 Yes. Thank you, Dan and welcome to Amy and also  
23 thank you to Christine for all the help she has done  
24 handling ICOR in the interim there.

25 So as Dan mentioned, this was a Chair-directed

1 item in June. Just as a quick timeline update, we did  
2 initially bring this topic back at the November 2020  
3 Investment Committee. Then we brought the information  
4 item in June of this year. And then Chair directed to  
5 bring it today in action form.

6 So with that, I'll just give a high level summary  
7 of the proposed changes. Staff is proposing that  
8 actionable tracking error replace total tracking error in  
9 the Total Fund Policy. Actionable tracking error reflects  
10 the impact of active strategies across the public markets.  
11 It eliminates the noise that naturally results from  
12 investing in private assets where the nature of the  
13 benchmarks adds tracking Error simply through the  
14 deployment of assets.

15 Staff believes that actionable tracking error  
16 improves transparency on true shifts in strategy initiated  
17 by staff, thus contributing to better governance and  
18 accountability for investment decisions.

19 The proposal also includes a couple updates to  
20 the affiliate fund section and the currency management  
21 section to make them consistent with the PERF's proposed  
22 move to actionable tracking error.

23 We've also included for your reference the deck  
24 that staff presented in June, which is Attachment 3.  
25 During the June discussion, there was a request for peer

1 data. This data is included in the deck, Attachment 4.  
2 And just to kind of summarize that deck, we worked with  
3 Wilshire. And I guess the way I would characterize it is  
4 there isn't really a single answer on how other entities  
5 handle tracking error. It is handled pretty much  
6 differently everywhere. But the one common denominator we  
7 saw out of more plans than less was they tend to focus  
8 also on the public assets. And I don't -- I wouldn't say  
9 ignore, but they don't count the private assets in the  
10 tracking error calculation typically.

11 And then finally, the deck also includes  
12 Wilshire's opinion letter supporting the change to  
13 actionable tracking error. That's Attachment 5. And with  
14 that background, I'm happy to answer any questions you may  
15 have.

16 CHAIRPERSON TAYLOR: So I am not seeing any  
17 questions on the tracking error. I think having brought  
18 it back several times, I think you have satisfied the  
19 Board. So this is an action item and I need a motion to  
20 move forward.

21 VICE CHAIRPERSON MILLER: I move for approval of  
22 the recommended policy changes.

23 COMMITTEE MEMBER JONES: Second.

24 CHAIRPERSON TAYLOR: Moved by Mr. Miller,  
25 seconded by Mr. Jones. Ms. Hopper, can you go ahead and

1 call the roll for the vote?

2 COMMITTEE SECRETARY HOPPER: Margaret Brown?

3 COMMITTEE MEMBER BROWN: No.

4 COMMITTEE SECRETARY HOPPER: Rob Feckner?

5 COMMITTEE MEMBER FECKNER: Aye.

6 COMMITTEE SECRETARY HOPPER: Henry Jones?

7 COMMITTEE MEMBER JONES: Aye.

8 COMMITTEE SECRETARY HOPPER: Frank Ruffino for  
9 Fiona Ma?

10 ACTING COMMITTEE MEMBER RUFFINO: Aye.

11 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

12 COMMITTEE MEMBER MIDDLETON: Aye.

13 COMMITTEE SECRETARY HOPPER: David Miller?

14 VICE CHAIRPERSON MILLER: Aye.

15 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

16 COMMITTEE MEMBER OLIVARES: Aye.

17 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

18 COMMITTEE MEMBER ORTEGA: Aye.

19 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

20 COMMITTEE MEMBER RUBALCAVA: Aye.

21 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

22 COMMITTEE MEMBER WESTLY: Aye.

23 COMMITTEE SECRETARY HOPPER: Lynn Paquin for  
24 Betty Yee?

25 ACTING COMMITTEE MEMBER PAQUIN: Aye.

1 COMMITTEE SECRETARY HOPPER: Madam Chair, I have  
2 a motion being made by David Miller, seconded by Henry  
3 Jones. I have 10 ayes and one no made by Margaret Brown  
4 for Agenda Item 6A, Total Fund and Affiliate Fund Policy  
5 Updates.

6 CHAIRPERSON TAYLOR: Thank you. Agenda Item 6A  
7 passes.

8 We will move on to Agenda Item, Action Item, 7  
9 Total fund, A, Asset Liability Management Adoption of the  
10 Capital Market Assumptions.

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All  
12 right. Thank you, Madam Chair. And thank you to Arnie,  
13 and to Christine and Amy for joining us. And Ali as well,  
14 thank you.

15 Let's see, can we please now bring Sterling Gunn  
16 and Christine Reese forward as presenters, along with our  
17 Chief Actuary, Scott Terando. And if we can also please  
18 bring Tom Toth and Steve Foresti from Wilshire forward so  
19 they can answer questions an appro -- as appropriate.

20 And then once that's done, we can also move  
21 Christine Gogan and Amy Deming back to the attendees  
22 queue. I know -- I know you're juggling a lot though  
23 David, so I'll let you do these one at a time. And we can  
24 start with Sterling, Christine, Scott Terando, Tom Toth,  
25 and Steve Foresti forward.

1           So as I mentioned in my opening comments, this  
2 item continues our cyclical asset liability management  
3 work. Here, we're presenting capital market assumptions  
4 for the Committee's consideration and adoption. Note that  
5 these are the same CMAs you saw in July as mentioned, and  
6 note that this is action on the capital market  
7 assumptions, the policy portfolios -- or potential  
8 portfolios for adoption will come back in November after  
9 the candidate portfolio information item that follows this  
10 item.

11           So with that, I will turn it over to Sterling to  
12 lead us through the item. Sterling, over to you.

13           (Thereupon a slide presentation.)

14           MANAGING INVESTMENT DIRECTOR GUNN: All right.  
15 Thank you, Dan. Good after, everyone. So the purpose of  
16 this session, as Dan mentioned, is to have the Board  
17 consider adopting the baseline scenario capital market  
18 assumptions that we will use for the 2021 asset liability  
19 management process.

20           In July, we had presented the 10- and 20-year  
21 survey results for the recent capital market assumptions.  
22 And the capital markets presented today are based on the  
23 March 2021 capital market assumptions survey. Note though  
24 that today we are presenting the five- and 20-year return  
25 projections rather than the 10 and 20. And that links to

1 the sort of multi-portfolio strategy that we're proposing  
2 later on.

3 All right. So the survey results reveal the  
4 diverse views on returns, and so we need to be mindful of  
5 false precision. And the one thing that is almost certain  
6 is that actual returns will differ from these projections.  
7 So as a result, we developed downside and upside scenarios  
8 to better understand the sensitivity in portfolios to  
9 variations and return assumptions. These two scenarios  
10 were developed solely to test portfolio sensitivity to  
11 assumptions and have no direct influence on policy  
12 decisions, such as discount rates or policy asset  
13 allocation.

14 So as a result, we're not asking for approval of  
15 the downside and upside scenarios. We've included them in  
16 the appendix solely as a point of reference. We have also  
17 included a summary of the inflation and GDP assumptions  
18 related to the three scenarios. And we includes these  
19 assumptions as a point of reference.

20 And I should also point out the Actuarial and  
21 Investment offices used independent processes to estimate  
22 baseline inflation rates. And the results here that we  
23 present are toes developed by the Investment Office. And  
24 these results of these two processes actually only differ  
25 by about five basis point, which given the uncertainty of

1 these kind of projections is well within an acceptable  
2 range. And this small difference does not influence the  
3 results of our analysis.

4 The recommendation itself is the following: to  
5 adopt the baseline projected five- and 20-year returns,  
6 which are on page three of the presentation materials; to  
7 adopt the projected 20-year projected volatilities on page  
8 three of the presentation materials; and to adopt the  
9 asset class 20-year correlations, which are on page four  
10 of the presentation materials.

11 At this point, I would be happy to answer  
12 questions.

13 CHAIRPERSON TAYLOR: I'm kind of waiting. I  
14 would imagine I would have questions, but I am not having  
15 questions on this particular things. So if there are no  
16 questions -- let me look one more time. Last chance.

17 Okay. I need a motion to move this forward.

18 VICE CHAIRPERSON MILLER: I will move to approval  
19 of the recommendations.

20 CHAIRPERSON TAYLOR: Okay. Moved by Mr. Miller.

21 COMMITTEE MEMBER FECKNER: Second.

22 CHAIRPERSON TAYLOR: Seconded by Mr. Feckner.

23 Ms. Hopper, can you call the roll to take the  
24 vote?

25 COMMITTEE SECRETARY HOPPER: Margaret Brown?

1 COMMITTEE MEMBER BROWN: No.

2 COMMITTEE SECRETARY HOPPER: Rob Feckner?

3 COMMITTEE MEMBER FECKNER: Aye.

4 COMMITTEE SECRETARY HOPPER: Henry Jones?

5 COMMITTEE MEMBER JONES: Aye.

6 COMMITTEE SECRETARY HOPPER: Frank Ruffino for

7 Fiona Ma?

8 ACTING COMMITTEE MEMBER RUFFINO: Aye.

9 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

10 COMMITTEE MEMBER MIDDLETON: Aye.

11 COMMITTEE SECRETARY HOPPER: David Miller?

12 VICE CHAIRPERSON MILLER: Aye.

13 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

14 COMMITTEE MEMBER OLIVARES: Aye.

15 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

16 COMMITTEE MEMBER ORTEGA: Aye.

17 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

18 COMMITTEE MEMBER RUBALCAVA: Aye.

19 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

20 COMMITTEE MEMBER WESTLY: Aye.

21 COMMITTEE SECRETARY HOPPER: Lynn Paquin for

22 Betty Yee?

23 ACTING COMMITTEE MEMBER PAQUIN: Aye.

24 COMMITTEE SECRETARY HOPPER: Madam Chair, I have

25 a motion being made by David Miller, seconded by Rob

1 Feckner. I have 10 ayes, one no made by Margaret Brown  
2 for Agenda Item 7A, Asset Liability Management, Adoption  
3 of Capital Market Assumptions.

4 And you are on mute, Ms. --

5 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

6 You are on mute.

7 CHAIRPERSON TAYLOR: Got it.

8 Agenda Item 7a passes.

9 So we will move on to Agenda Item 8a, which is an  
10 information item, Asset Liability Management Discussing --  
11 Discussion of the Candidate Portfolios.

12 Oh, I'm sorry. Hold on. I do see a question.  
13 It did pop up. Ms. Brown.

14 COMMITTEE MEMBER BROWN: Thank you. I am so  
15 sorry. I'm having internet -- all the words are cutting  
16 out and I can't get my Diligent notes up.

17 So this is why it's so important to keep paper  
18 notes as well as electronic notes. So can I just get  
19 Sterling or the consultant to explain again why we are  
20 doing projected returns for five years and 20 years as  
21 opposed to the normal thing that we do, which is one  
22 through 10 and then 11 through 20, or are you going  
23 explain that now?

24 MANAGING INVESTMENT DIRECTOR GUNN: I'm going to  
25 speak to that now, and --

1 COMMITTEE MEMBER BROWN: Thank you.

2 MANAGING INVESTMENT DIRECTOR GUNN: -- hopefully  
3 give a reasonable explanation. And the intent here is to  
4 try to identify where the market could be quite different  
5 between the near term and long term. And so if we think  
6 that -- like the current market very high valuations in  
7 fixed income, high valuations in equities. And at some  
8 point, you know, we think the market might return to a  
9 more normal state. We don't know exactly when. But five  
10 years might be a more reasonable horizon for when that  
11 inflection point may occur than 10 years.

12 So historically, there might have been a 10 year  
13 projection for returns and it still would have been a  
14 blend of medium -- you know, short-, medium-, long-term  
15 rates. So the intent here really was to try to identify  
16 is there a potential inflection point and can we take any  
17 guidance then from that -- the difference between the near  
18 term and the long term when we discuss how to a construct  
19 portfolio.

20 CHAIRPERSON TAYLOR: Does that help Margaret?

21 COMMITTEE MEMBER BROWN: So what -- but what is  
22 the effect of doing this? What is the effect it -- right.

23 MANAGING INVESTMENT DIRECTOR GUNN: So the effect  
24 is we can try to develop a two-step portfolio for the near  
25 term and a portfolio for the long term, with the belief

1 that that is -- will give us a better outcome than if we  
2 just had a single portfolio for the entire period.

3           So if we think about the near term in the CMAs,  
4 where we see, you know, lower returns and higher risks,  
5 particularly we see very low returns in fixed income. So  
6 that may mean that a portfolio in the near term may tilt  
7 away from fixed income, whereas in the longer term in a  
8 more normal market, fixed income returns may return to  
9 more normal kind of levels, which face a more -- a more  
10 balanced portfolio may be more appropriate. So it really  
11 is trying to take advantage of additional information.

12           If we simply use 10 years --

13           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
14 maybe I'll --

15           MANAGING INVESTMENT DIRECTOR GUNN: Oh. I was  
16 just going to say, before you do, Dan, that the 10 years  
17 is an average. And we basically throw out information  
18 about what we might think could be happening in the near  
19 term.

20           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
21 I --

22           MANAGING INVESTMENT DIRECTOR GUNN: So we're  
23 trying to take advantage of that information.

24           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.  
25 The only thing that I would add is that right now we

1 believe that with central bank intervention globally,  
2 interest rates are artificially a little low, and  
3 therefore, bond valuations are a little high. And  
4 therefore those diversifying assets that are part of the  
5 asset allocation in the short term, they're just not as  
6 diversified.

7           So the short answer to your question, Ms. Brown,  
8 is that by having this sort of bifurcated, you know,  
9 shorter term and long term, you know, five-year and  
10 20-year, what that allows us to do is support a higher  
11 assumed rate of return, and therefore a higher discount  
12 rate for any given level of risk. So if we -- you know,  
13 if we -- if we support a -- this higher discount rate  
14 for -- if we -- if we target minimizing downside risk, we  
15 can support a higher rate of return for each level of  
16 risk.

17           COMMITTEE MEMBER BROWN: Okay. So let me ask  
18 Wilshire what other -- what other pensions are doing this  
19 when they do their ALM? And maybe -- and then the  
20 question is why hasn't CalPERS done this before this time  
21 around? That's for you, Mr. Toth.

22           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Tom.

23           MR. TOTH: I think Steve came off mute, but I'm  
24 not hearing him, if he had opening comments and I can  
25 comment on as well.

1 CHAIRPERSON TAYLOR: Steve, can you talk?

2 Apparently not. We're not hearing Steve. So go  
3 ahead, Tom.

4 MR. TOTH: Okay. So we talked a little bit about  
5 other pension systems that are utilizing, call them,  
6 multi-period optimization. And it's not part -- it is not  
7 common by and large here in the U.S. Although we have  
8 seen some overseas pension systems doing it. I think  
9 the -- you know, why is CalPERS doing it is a fair  
10 question. And it really comes down to I think the  
11 recognition that we are in a challenging environment to  
12 start. And I don't want to call -- aberration is probably  
13 too strong a word, but as Dan pointed out with Central  
14 Bank intervention in the interest rate markets rates being  
15 abnormally low, and then stacking on risk premiums above  
16 that, this is taking that into account when we start doing  
17 optimization work for the portfolios.

18 And by doing it in two -- I'll call it two steps,  
19 short term and long term, and recognizing the difference  
20 in environments, it allows you to put together a more  
21 optimal portfolio for the full period -- the full 20-year  
22 period than you were if you were just to try to take an  
23 average for the -- for the total period. So I think it's  
24 a -- it's a useful lens for looking at opportunities in  
25 the market, given what we're seeing particularly in fixed

1 income ex -- for fixed income expectations.

2 CHAIRPERSON TAYLOR: You're still muted.

3 COMMITTEE MEMBER BROWN: Thank you. So where  
4 else are they using this? You said internationally? So,  
5 I mean, I'm looking for a highly respected international  
6 fund that's using this. I mean, I hate to invent the  
7 wheel. I'd like to copy it from somebody else.

8 MR. TOTH: And, Mr. Gunn, please chime in. I  
9 know you're very familiar with some of the Canadian  
10 pension systems, but CPPIB was one example utilized  
11 earlier.

12 CHAIRPERSON TAYLOR: Sterling, did you want to  
13 add to that?

14 MANAGING INVESTMENT DIRECTOR GUNN: Yes. I  
15 think -- so the actual mechanics will vary, but most funds  
16 are looking at sort of a medium-term, short-term, and  
17 long-term and asking what can be done better than just  
18 holding a long-term portfolio. So I do know some of  
19 the -- some of the Canadian funds are asking these kind of  
20 questions and trying to -- do they use the same  
21 mathematical model we do? Perhaps, perhaps not. But they  
22 are trying to answer the same kind of questions and manage  
23 a portfolio in a way that's appropriate.

24 COMMITTEE MEMBER BROWN: Thank you for that. I  
25 just -- I just -- the reason for my no vote is I just feel

1 really uncomfortable. I don't really understand it all  
2 just yet, so -- but I appreciate the explanation.

3 Thank you.

4 CHAIRPERSON TAYLOR: Okay. I also have a  
5 question from Ms. Middleton.

6 COMMITTEE MEMBER MIDDLETON: Thank you, Madam  
7 Chair. And Dan, Sterling, we are making some important  
8 changes here. And I understand this to make it possible  
9 for us to project going forward what I referred to in  
10 closed session as a projection of a lower increase in  
11 employer contributions that are going to be required. I  
12 think it's going to be very important for us in the next  
13 few weeks to get out a very clear message to the community  
14 as to exactly what we've done and why it is going to be  
15 beneficial.

16 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

17 Thank you, Ms. Middleton. And we agree with you  
18 that -- and that is exactly right, that the -- one of the  
19 reasons, you know, that in this ALM cycle we are certainly  
20 looking at ways we can support a higher discount rate  
21 to -- you know, we want to make sure that's a prudent  
22 discount rate, right, so it doesn't overly stress  
23 potential contribution volatility, but it's that balance.  
24 And you'll see this in the -- in the candidate portfolio's  
25 item that follows this trying to support a discount right

1 that's high enough to manage contribution level, while  
2 also not being so high as to -- as to unduly burden  
3 contribution volatility. This change is one of the things  
4 that we -- that we certainly think that we can use to add  
5 to this and agree we need to get this socialized within  
6 the stakeholder community.

7 MR. FORESTI: Hey, Dan, can you -- I think I have  
8 my audio working. Can you hear me?

9 CHAIRPERSON TAYLOR: Yes.

10 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: We  
11 can, Steve.

12 MR. FORESTI: Great. Apologies. I was just  
13 having some issues I guess with the -- with the audio.  
14 Maybe just to add some context to some of the comments  
15 that were previously made. And without I guess at the  
16 risk of putting Sterling and staff kind of on their heels  
17 just a little bit, I think this issue of a two period  
18 versus a one period, perhaps the Committee could get more  
19 comfort is when you move to November and actual candidate  
20 portfolios are put in front of you. In addition to having  
21 at a particular targeted level of return, let's say 6.8  
22 for example, not just what the short-term and long-term  
23 portfolios look like in this two-period optimization  
24 context, but a direct comparison of what a portfolio over  
25 the single long period would look like, so then you have

1 side-by-side comparisons of what the return, risk,  
2 drawdown, trade-offs are. That might be something -- I  
3 think that will contextualize a lot of the comments that  
4 they've heard around what the trade-offs are.

5 But in a nutshell, this is purely a recognition  
6 that we're in a unique environment where returns over the  
7 short term are very different from expectations over a  
8 longer term period. And that very well may resolve itself  
9 over some number of years. It could be five. It could be  
10 10. It could be 15.

11 But by doing what I'm suggesting, you also put  
12 yourself in a position where on the two-year review cycle,  
13 you've got a threshold to look at how far apart those next  
14 five year versus the -- you know, the six through 20 are  
15 with the portfolio you have. And as that gap narrows,  
16 that starts to become some information to help in terms  
17 of, you know, any sort of issue on when to -- when and if  
18 to move from one portfolio to the next.

19 So I would -- I would offer that up as potential,  
20 A, area to give you comfort on what the trade-offs are,  
21 and B, a way to monitor as you keep an eye on the  
22 portfolio going forward how those discrepancies between  
23 the near term and the longer term work themselves out.

24 COMMITTEE MEMBER MIDDLETON: Steve, thank you.  
25 That's really helpful. And all of us understand that

1 we're trying to get the risk level correct and balanced in  
2 order to make sure that we have something that we can  
3 reliably predict moving forward. But I would be remiss if  
4 I did not say something that I know all of you and all of  
5 my colleagues know. The cost to employers today has  
6 reached crisis levels. So thank you.

7           MANAGING INVESTMENT DIRECTOR GUNN: Thank you for  
8 that.

9           CHAIRPERSON TAYLOR: So thank you, Ms. Middleton.  
10 And, yes, think that's why it's important that we look and  
11 maybe beyond the forefront for doing something like this,  
12 if that's what need be. Again, it sounds like we're not  
13 completely on the forefront, but if it helps us be more  
14 accurate, which is very hard when you're making  
15 predictions like this. In our scenarios, I think it's  
16 important that we do so. And I think also to understand  
17 the previous vote was on capital market assumptions with  
18 upside economic, and long term, and volatility. So it  
19 wasn't really about this two tiered thing right at the  
20 moment.

21           I mean, it kind of us it, but it's not. So these  
22 are -- these are mainly our capital market assumptions  
23 based on the several organizational input that we had.

24           Next is Mr. Jones.

25           COMMITTEE MEMBER JONES: Thank you, Madam Chair.

1           Yes. You know, I support, you know, moving  
2 forward to see what the impact would be on this  
3 addition -- this new approach, but I do have an additional  
4 maybe two questions.

5           I want to be clear on making sure that I'm  
6 understanding the previous process that we will use the  
7 one, and 10, and 11, and 30, weren't those two averaged  
8 out. We didn't use just the 20-year assumption. Didn't  
9 we use a 1-10 and 11-20 and came up with an average  
10 before. I need to get a clear answer on that first.

11           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes,  
12 Mr. Jones. In the most recent cycle, and Scott can  
13 certainly speak to this. I see Scott on there.

14           COMMITTEE MEMBER JONES: Okay.

15           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: The  
16 most recent cycle be used, years 1 through 10 and then we  
17 use years 11 actually through 60.

18           COMMITTEE MEMBER JONES: Through 60, right.

19           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: But  
20 we use those to then determine one portfolio --

21           COMMITTEE MEMBER JONES: And that --

22           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:  
23 -- as opposed to taking advantage of a potential  
24 change in allocation within that period.

25           COMMITTEE MEMBER JONES: Okay. So you're --

1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
2 that change in allocation would come back to this -- to  
3 this --

4 COMMITTEE MEMBER JONES: I see.

5 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I'm  
6 sorry.

7 COMMITTEE MEMBER JONES: So you're saying that in  
8 this approach, you will use one portfolio from one to five  
9 and different portfolio for six to 20?

10 MANAGING INVESTMENT DIRECTOR GUNN: That is  
11 correct.

12 COMMITTEE MEMBER JONES: Okay.

13 MANAGING INVESTMENT DIRECTOR GUNN: -- or until  
14 such time as we think we've met that inflection point and  
15 we think the market's are changing. So it may not be five  
16 years.

17 COMMITTEE MEMBER JONES: So when we adopt our  
18 portfolio, we'll be. It would be combined in one boat  
19 to -- with those two components in it, is that correct?

20 MANAGING INVESTMENT DIRECTOR GUNN: Yeah. So we  
21 would -- so, yes, we're basically saying we approve this  
22 approach. So the portfolio weights would be whichever  
23 candidate portfolio weights in the near term, combined  
24 with that process to review and reconsider both the CMAs,  
25 and if we have the appropriate portfolio in the future.

1           COMMITTEE MEMBER JONES: Okay. And so then our  
2 independent consultant, Wilshire, said that they will  
3 continue to use their one and 10, and 11 and 30 or 60,  
4 whatever it is. So how do we evaluate then if our  
5 consultants are going to be publishing data on one hand  
6 and we're going to be going down a path using data on  
7 another hand, because Wilshire is -- I thought I heard  
8 them say that they will not change their methodology.

9           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

10           Yeah. Maybe I'll jump in there. Wilshire's  
11 methodology is -- and, you know, our survey of CMA  
12 providers covers, you know, the gamut of potential  
13 providers, some use two and 10, some use two and 20, some  
14 use 10 and 30. They are all over the place. What we have  
15 landed on is just basically using a five and then a -- and  
16 then a years six through 20, but we don't think any of  
17 those are significantly different, because really at the  
18 end of the day as you get out past those -- that sort of  
19 three and five years, we think that it's very difficult to  
20 forecast, Mr. Jones.

21           So really -- I mean, it's always difficult to  
22 forecast, but especially as you get out further. And so  
23 really any of those would land you at the same place. I  
24 think as Sterling described, what this will allow us to do  
25 is adopt an asset allocation for this short-term period,

1 where we think that markets are overly expensive,  
2 especially in the fixed income area, knowing that we can  
3 come back to this Board for another allocation that will  
4 update that once markets sort of normalize. And what that  
5 allows us to do is to support a higher discount rate over  
6 the entire 20-year period.

7 COMMITTEE MEMBER JONES: And you know the other  
8 thought here too is that we've often advocated that we're  
9 in the long-term business where we're projecting out 40,  
10 50, and 60 years. And now it seems that we're going  
11 completely opposite to that as we -- we often say that  
12 don't count on one or two years, but now this, in essence,  
13 is saying count on one or two years.

14 MANAGING INVESTMENT DIRECTOR GUNN: Well, I think  
15 we're still acting like long-term investors. And if I  
16 were to go back to the -- thank you for the question by  
17 the way, because it gives me a chance to speak to this.

18 Before we would approve a portfolio based on say  
19 20- or 30-year returns. Now, that portfolio does have,  
20 you know, performance in the near term. And it does have  
21 performance in the long term. And even -- nothing stops  
22 us from changing as we've done in the past after two or  
23 four years changing that portfolio.

24 So the question I think around long term is  
25 really about, you know, can we see a path. You know, we

1 could just choose a single portfolio for 30 years. That  
2 would give a path on a projection basis. But knowing that  
3 again after three or four years of that one portfolio, we  
4 could probably change.

5           So all we're really highlighting here is we can  
6 perhaps address that path right now considering a near  
7 term, which comes with the -- and we can compare that I  
8 guess. But really, it's still long term until we have  
9 both pieces. And we're showing there is a path that  
10 involves two portfolios rather than just a single  
11 portfolio.

12           COMMITTEE MEMBER JONES: Okay. I'm -- okay. I  
13 continue to look at it and see what we learn from it.

14           MANAGING INVESTMENT DIRECTOR GUNN: Yeah. I  
15 think just the last point here would be one reason for the  
16 scenarios is we're talking an awful lot about projections  
17 here.

18           COMMITTEE MEMBER JONES: Yeah, I know.

19           MANAGING INVESTMENT DIRECTOR GUNN: And so we've  
20 also tried to explore, you know, if the world doesn't  
21 unfold the way the projections suggest, what might  
22 performance look like. So we have some of that near the  
23 end of here as well.

24           COMMITTEE MEMBER JONES: Yeah, but I mean even  
25 with our old method, I mean it was projections, so that's

1 not new.

2 MANAGING INVESTMENT DIRECTOR GUNN: Right. Yeah.  
3 We just -- you know, that's where I'm being prepared. We  
4 can have an idea of what might happen.

5 MR. TOTH: And --

6 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Mr.  
7 Jones. Sorry, go ahead Tom.

8 MR. TOTH: Sorry. Real quick, Dan.

9 Mr. Jones, maybe to give you some further context  
10 when you're looking at the assumptions, which are approved  
11 and Wilshire's, we were part of the process, but we were  
12 not the only part of the process, so that's why there's  
13 some differences in the numbers, but we certainly looked  
14 at the reasonableness and most importantly the process for  
15 generating them. So that's number one.

16 And then number two, when we're looking at the  
17 results, some of which you'll see in the candidate  
18 portfolio presentation, it's actually interesting how  
19 close the expected returns for the near and the long term  
20 are using these capital market assumptions, compared to  
21 Wilshire's -- and I was going to make this comment  
22 earlier, but I'll -- I'll make it here. The expectations  
23 for the one to 10 year, 10-year horizon portfolio and the  
24 30-year, they actually lineup very, very well.

25 The modeling here is the near term at 5.2

1 percent. You'll see in our presentation, we would model  
2 that using our proprietary assumptions at 5.1 percent,  
3 quite close. And over the long term in the candidate  
4 portfolio, it's at 6.6 percent. And we would model that  
5 at 6.5 percent. So the relative difference between the  
6 near term and the long term are actually quite close,  
7 which gives us some further comfort in the CMAs.

8 COMMITTEE MEMBER JONES: And, you know, and I  
9 read your opinion letter, and it does say be aware of the  
10 strengths, and I've heard all the strengths, but it also  
11 says be aware of the weaknesses. But I haven't heard the  
12 weaknesses.

13 MR. TOTH: Steve.

14 COMMITTEE MEMBER JONES: So what are the  
15 weaknesses?

16 MR. TOTH: Steve, do you want to touch on that?

17 MR. FORESTI: Yeah, Mr. Jones, having been the  
18 one who wrote that letter, I'll be happy to touch on that  
19 a bit. You know, one of the issues -- and I'll leave the  
20 positives aside, because as you noted, we've kind of  
21 commented on some of those. One of the issues is the  
22 potential for some internal inconsistency in the  
23 assumptions, and to try to stay out of the weeds just to,  
24 you know, draw attention to two particular assumptions  
25 within this suite. Public equity, there's a cap-weighted

1 and there's a factor-weighted.

2           And if you look, for example, at the, you know,  
3 20-year numbers -- well, let's start with just  
4 cap-weighted. 6.8 is the assumption for global equity  
5 over both the five and the 20-year period. And then if  
6 you compare that cap-weighted equity return to the  
7 expectation for the factor-weighted, you see a drop-off in  
8 return, right. So from 6.8 -- gosh, I don't have the  
9 numbers in front of me. I wish they were on the screen  
10 here, but I think it's down to 6.1 for market-weighted.  
11 And then they drop-off a little lower when you look at  
12 five years.

13           So the point I'm raising is without visibility  
14 into all the different survey respondents, I'll just throw  
15 a hypothetical out there, let's say the 6.8 was from all  
16 11 respondents providing a number over the 20-year period,  
17 but only five respondents provided a factor-weighted  
18 number. And by simply taking the results of those surveys  
19 with a different group of people -- another way to -- it  
20 could be that you just happened to -- the survey  
21 respondents who happened to provide responses for  
22 factor-weighted were the ones that were the lowest five,  
23 let's say, of the 11 that gave you another number.

24           So without having that look through and  
25 understanding it, you know, one interpretation could have

1 been, well, all those five actually had the same  
2 assumption for cap- and factor-weighted. Without seeing  
3 all that granularity, you don't know if necessarily there  
4 was this gap in perception or it was just a different  
5 group of people responding.

6           Now staff has that detail. They're aware of  
7 those potential issues. You have a series of constraints  
8 that would be part of an optimization process. It would  
9 also protect a bit against these sorts of things. But it  
10 was really that potential, and it's not a certain, but a  
11 potential inconsistency in just outsourcing to a median  
12 from a survey. And then not, you know, fully  
13 understanding that.

14           But again, you know, in our conversations with  
15 staff is we feel comfortable that they, you know,  
16 recognize the process, they have visibility into these  
17 numbers, and can -- and modify. So I'm not painting a  
18 picture that oh, my gosh, this potential internal  
19 inconsistency is a red flag. We're just flagging it  
20 because it does lead to that potential if you just  
21 completely ignore the issue of similarity of those who  
22 responded to different parts of the survey.

23           COMMITTEE MEMBER JONES: Because how many firms  
24 have the cap-weighted and the factor-weighted component of  
25 the global equity? Is that just a few agencies that you

1 can compare to anyway, is that correct?

2 MANAGING INVESTMENT DIRECTOR GUNN: So we need --

3 MR. FORESTI: Yeah. I mean to take an extreme  
4 case, let's say only respondent provided a factor-weighted  
5 and 11 provided a cap-weighted. The net result is where  
6 that one respondent shook out. And they -- that one  
7 respondent might have had the same cap- and  
8 factor-weighted. So there's no real additional  
9 information from that.

10 Again, totally extreme case, but that's what we  
11 are raising just in this survey type of process, the  
12 potential for those sorts of inconsistencies.

13 COMMITTEE MEMBER JONES: Okay. As I said, I'll  
14 continue to hope for the best outcome. We'll evaluate it  
15 going forward.

16 MR. FORESTI: Now, Mr. Jones, maybe to address or  
17 alleviate some of your concerns, those issues aside, we  
18 did compare the results against our standard assumptions.  
19 And as Tom mentioned, you know, they lineup pretty well.  
20 Precisely, no, of course, but if you compare us to  
21 probably any of the other 10 respondents we'll be a little  
22 off on an asset class or another. So, you know, with  
23 those things noted, we did then still look at a comparison  
24 of the survey results to our assumptions. And while it's  
25 not a one-to-one match, nothing was -- it was a glaring

1 issue to us.

2 And that includes we don't maintain five-year  
3 assumptions. But in terms of direction and what we'd  
4 expect, if we took our 10 years and we said, well, what's  
5 baked into this, there is not doubt, for example, in fixed  
6 income, that if we put a five-year assumption together, it  
7 would be lower than our 10-year assumption. So that's  
8 very consistent with what we saw in the survey results.

9 So just to throw that out there, you know, to  
10 push back a little bit about -- about this potential  
11 inconsistency of a survey process, the end result to us  
12 seems reasonable and appropriate for use in the asset  
13 allocation process.

14 COMMITTEE MEMBER JONES: Okay. Thank you.

15 CHAIRPERSON TAYLOR: Okay. Thank you, everyone.

16 Next question, Ms. Paquin.

17 ACTING COMMITTEE MEMBER PAQUIN: Thank you, Madam  
18 Chair. And I appreciate the questions that you had, Mr.  
19 Jones, because we shared many of the same questions and  
20 comments. And also appreciated Mr. Foresti's  
21 recommendation or suggestion that we come back in  
22 November. Presumably, by the end of today, we'll have  
23 narrowed down some of the portfolio candidates presented.  
24 And I think it would be great to be able to see a single  
25 period optimization along with multi-periods.

1           And I think that just seeing it side-by-side will  
2 help to kind of answer a lot of these questions that I had  
3 at least.

4           Thank you.

5           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

6           Yeah, Ms. Paquin, thank you for the comments.  
7 And I certainly made a note of that we will -- I want to,  
8 you know, check in with Steve when we get a -- you know,  
9 get finished with this, but we'll want to make sure that  
10 we both understand the suggestion and then try to make it  
11 as clear as possible, because I agree I think it's a -- it  
12 was a good suggestion by Wilshire.

13           CHAIRPERSON TAYLOR: Okay. Thank you.

14           Mr. Miller.

15           VICE CHAIRPERSON MILLER: Yeah. Thank you very  
16 much. Yeah, I'm also really looking forward to seeing  
17 that type of presentation kind of the side-by-side, but  
18 I'm also pretty favorably disposed toward this approach.  
19 I don't -- I don't see it as incompatible with the way we  
20 have, you know, historically been doing our capital market  
21 assumptions, our ALM processes. It's different time  
22 horizons to kind of overlay onto those processes.

23           But I think that when I think about long-term  
24 projections, I don't really just think about, you know,  
25 it's a 30-year projection, as much as it's a 30-year

1 projection that also recognizes, you know, that things are  
2 not linear, that there's predictable variation and changes  
3 in variation. There's short, long, medium term kind of  
4 cycles of business cycles, and market behaviors, and  
5 numbers. That that all goes into making those kind of  
6 projections. A lot of sophisticated and sometimes  
7 non-intuitive thinking by people making those projections  
8 that goes into them that's all reflected in a long-term  
9 projection, but having a shorter or medium horizon allows  
10 you to really build on what you know is going on. And  
11 especially when we really pretty strongly anticipate a  
12 change in the relatively near -- a big change in the  
13 environment in the relatively near term based on the  
14 rather unusual current circumstances, as Dan and others  
15 have talked about.

16           So I look forward to seeing it. And I think it's  
17 a -- it's an improvement, and particularly in the context  
18 of I'm much more sensitive to the potential for downside  
19 impacts. And so consciously choosing to look at that  
20 shorter time horizon in a systematic way to try to  
21 optimize where we go and to try to provide the best  
22 opportunity to get the best outcomes for, you know, the  
23 system, and for our employers, and -- it just seems like a  
24 wise way to go.

25           That's it for me. Thank you.

1 CHAIRPERSON TAYLOR: Thank you, Mr. Miller.

2 And I want to agree with Mr. Miller on this, but  
3 also just remind everybody what Ms. Middleton is saying,  
4 which is we have to be very aware of what our contribution  
5 rates are going to be for our employers moving forward,  
6 that can -- and part of this I believe, if I'm correct,  
7 Mr. Gunn, is to make sure that we maintain either even or  
8 lower contribution rates, so -- given our unusual  
9 circumstance right now with capital market assumptions, is  
10 that correct?

11 MANAGING INVESTMENT DIRECTOR GUNN: It -- mostly,  
12 yes. We are trying to make sure that we have a portfolio  
13 strategy that does better than just having a single  
14 portfolio. So that target return, near term may still be  
15 a little bit below the discount rate, and longer may be a  
16 little bit above it, but it's still a better outcome than  
17 if we just had the single portfolio where the near-term  
18 returns would be even lower.

19 CHAIRPERSON TAYLOR: And part of those  
20 assumptions that you guys are talking about, in terms of  
21 the difference of the environment, is the interest rates  
22 that are being kept low. And I just read, and I cannot  
23 remember where right now, but that the Fed is looking at  
24 starting to ease off on the quantitative easing from the  
25 pandemic, which will allow them to increase interest rates

1 later. That gives us that opportunity to do that check,  
2 right? And that's what we -- you guys are really kind of  
3 referring to.

4 MANAGING INVESTMENT DIRECTOR GUNN: That's  
5 correct is this --

6 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
7 maybe I'll --

8 MANAGING INVESTMENT DIRECTOR GUNN: Okay. Go  
9 ahead, Dan.

10 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I'm  
11 sorry, Sterling. I was going to -- I was going to say,  
12 yes, obviously, you know, the Fed is balancing a lot of  
13 things. But yes, they are talking about starting to taper  
14 asset purchases. Now, when they're talking about  
15 tapering, they're not saying that they're going to reduce  
16 the balance sheet and they're not saying that they're  
17 going to raise interest rates. What they're saying is  
18 that they're just going to slow their pace of purchases  
19 of, you know, fixed income instruments.

20 And you've seen that starting of some tapering  
21 happened in Europe. You've seen it in New Zealand I  
22 believe it is. You've seen, you know, elsewhere in the  
23 globe, that there's this sort of gradual removal of some  
24 of that stimulus.

25 Now to Sterling's previous point, we don't know

1 if that's going to happen over two years, three years,  
2 five years. That's contingent on a lot of what happens  
3 with inflation, whether it's transitory or whether it's  
4 more sustained, but we do think that markets will  
5 normalize over time. And we do think that for that reason  
6 to have a portfolio that's designed for this very short  
7 term, while markets are somewhat abnormal, and then have a  
8 separate portfolio that -- again, we would come to that --  
9 with that portfolio for approval by this Board. This  
10 isn't like a -- like a, you know, pick two allocation.  
11 This is pick an approach that would be a short-term  
12 portfolio and then a way that allows us to keep the  
13 discount rate high enough with a tolerable level of risk,  
14 so that that way we can support an appropriate level of  
15 contributions to Ms. Middleton's point.

16 And, you know, we -- obviously, we know that  
17 contribution -- the contribution volatility is the issue.  
18 This would be a path through what we believe is a set of  
19 markets that are somewhat abnormally priced due to global  
20 central bank intervention in the short term, but then  
21 allowing us to get to a longer term that again balances  
22 that risk both short and long term.

23 And I guess one other comment I did want to make.  
24 Ms. Middleton, you talked about stakeholder engagement.  
25 Certainly, we are -- we are doing stakeholder engagement.

1 I think Marcie is speaking at the League of Cities I  
2 believe it's next week. But we will continue to do that,  
3 because we definitely do need to make sure that we are --  
4 that we are out there with our stakeholders.

5 CHAIRPERSON TAYLOR: Great. Thank you very much.  
6 It looks like that's the end of the questions. So I think  
7 we can move on to the information items, total fund, asset  
8 liability management discussion of the candidate  
9 portfolios.

10 MANAGING INVESTMENT DIRECTOR GUNN: All right.

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All  
12 right. Sorry. Thank you, Ms. Taylor. Just really  
13 quickly, yes, to your point, we're moving on to the  
14 candidate portfolios. Just really quickly before I turn  
15 it over to Sterling. I really want to make sure that we  
16 have a good healthy discussion regarding preferences. You  
17 know, a lot of what we're talking about here is  
18 preferences. These aren't things that are, you know, a  
19 right answer and a wrong answer. These are balancing the  
20 risks that we're willing to take, risks around, you know,  
21 contributions, risks around the kinds of assets, risks  
22 around complexity.

23 So really want to have a -- really want to get  
24 the Board's feedback on this balancing of risks as we go  
25 through this process, so that when we come back in

1 November with potential candidate portfolios, and then  
2 also potential sort of single period versus multi-period  
3 choices. So that will allow us to really weigh those  
4 risks and give the Board the -- you know, the sort of menu  
5 of options that is preferred.

6 So with that, why don't I turn it over to  
7 Sterling to take us through the item.

8 (Thereupon a slide presentation.)

9 MANAGING INVESTMENT DIRECTOR GUNN: All right.  
10 Thank you, Dan. We've covered a fair -- a fair amount of  
11 this item. So let me see what I can do to not cover all  
12 the ground here, but this is an item that actually both  
13 Scott and I are presenting. So I'll be walking through  
14 the portfolio part and then Scott will be addressing the  
15 implications for the plans in terms of contribution risk  
16 and funding risk.

17 Now, so we've talked before about our objectives  
18 and so on. So I would -- I just want to start with, first  
19 of all, the asset classes that we actually considered for  
20 con -- inclusion in the portfolio, just so we're all clear  
21 on them, so market cap-weighted global equities. And  
22 they're there of course to participate in global growth  
23 and over the long term to harvest the equity risk premium.  
24 It also has a lot of liquidity, so, you know, if we were  
25 concerned about liquidity, this is a liquid asset.

1           The non-market cap-weighted global equities also  
2 considered. And it also is exposed to economic growth.  
3 Although, we do think there is a lower drawdown risk than  
4 the market cap-weighted themselves, but it -- there's  
5 limited capacity in the market. And so we have  
6 constrained this asset class to be no more than 15 percent  
7 of the portfolio.

8           Private equity, again, more economic growth, but  
9 also opportunities to potentially be involved in  
10 innovations that may not be available in the public  
11 markets. So over time companies are staying private  
12 longer, so the opportunities there may be different. Also  
13 projected to be one of the highest returning asset  
14 classes, so that's also attractive. And it does offer  
15 some modest diversification relative to public equities,  
16 particularly over short-term horizons.

17           But again, because of the structure and the time  
18 horizon of the asset class, we do have an asset cap  
19 allocation at 13 percent. And I would mention that we  
20 can -- you know, in November perhaps we can talk in detail  
21 about implementation, how we might get from where we are  
22 to getting to a 13 percent. I would also note though we  
23 make no assumption about increasing it past that point,  
24 after the -- whereas, you know, a successful plan,  
25 obviously we could consider going well past 13 percent in

1 the future.

2 Real assets, they provide income, long-term  
3 inflation protection. Also diversification relative to  
4 equity, but again challenging to scale, so we've capped  
5 the allocations at 15 percent. Treasuries are there for  
6 very liquid. They provide income and they're very, very  
7 scalable. And they're also good diversifiers relative to  
8 equity.

9 We also have other fixed income, investment grade  
10 corporates, mortgaged-backed securities, emerging markets,  
11 sovereign bonds, high yield, and so on. Each of these  
12 asset classes create exposures to different parts, the  
13 fixed income market, different parts of capital structure,  
14 and to different geographies. Different geographies, of  
15 course, may lead us into some conversations about ESG type  
16 things, but we believe the returns are worth it, and that  
17 those kind of things can be managed.

18 Let's see where are we here. Private debt, it's  
19 part of the opportunistic strategy, and again has  
20 potential for high returns relative to other fixed income,  
21 good risk-to-return characteristics, and diversifies  
22 relative to equity.

23 Now, in addition to those asset classes, we are  
24 also considering the benefits of leverage. And we'll  
25 illustrate an example later on. And there's two ways to

1 view leverage. The first way, which is quite common, is  
2 to simply use leverage to buy more of the same thing. So,  
3 for example, we could use leverage to buy more public  
4 equities. That increases the potential return of the  
5 portfolio and also increases the risk of the portfolio.  
6 And there are actually circumstances where you would have  
7 to do that. So if the -- if the desired target return was  
8 over and above the public equity returns, for example,  
9 then we might have to lever the portfolio to get up to the  
10 return level that we look -- are looking for. We'll have  
11 an example of that in Portfolio B.

12           Excuse me.

13           An alter use of leverage is just improving  
14 portfolio diversification. In modern portfolio, your  
15 action does support the use of leverage when constructing  
16 higher return portfolios. But rather than getting into  
17 the technicalities of it, we illustrate the benefit of  
18 leverage by comparing Portfolios C and D, you know, the  
19 same target return with and without leverage. And we'll  
20 see the benefits of diversification in those examples.

21           Now, there are extreme circumstances when -- just  
22 like any other asset class, when leveraged can increase  
23 losses. And those circumstances include really severe  
24 market dislocations where correlations do quickly rise and  
25 you do lose the benefits of diversification. That's a

1 tactical issue, but that's not a long-term issue. And  
2 again, we're looking at a strategic allocation strategic  
3 use of leverage over an extended period of time.

4 Now, CalPERS uses leverage today and we account  
5 for that leverage in two ways. The first way is the Board  
6 approves leverage embed in our asset class benchmarks. So  
7 an example, the real assets benchmark has embedded  
8 leverage. And that's actually monitored and we monitor  
9 the difference between that level and what we actually  
10 have in real estate.

11 Another form is just the inherent leverage in our  
12 public equity benchmarks. We just take that as granted.  
13 What's important about these forms of leverage is  
14 management has no discretion over them. They are part of  
15 the benchmark. The second form is the Board has given  
16 management some discretion to use leverage with an  
17 aggregate limit of 20 percent over the embedded benchmark  
18 leverage amount. And we're currently using I think around  
19 four percent of so of that limit. And we use that to add  
20 value.

21 Now, the proposed leverage allocations are -- as  
22 I said, are strategic in nature and are intended to  
23 improve the portfolio diversification. So it would be  
24 embedded leverage and would be included as part of the  
25 strategic asset allocation benchmark, so it would be of

1 the first type.

2           Now, we've talked quite bit about the CMAs and  
3 the near term versus long term, and how that influenced  
4 the -- our approach to designing the portfolio strategy.  
5 So I'd -- rather than speak to the CMAs, I will just  
6 mention the fact that we had to choose a point in time for  
7 our analysis, so we chose the five years. However, the  
8 near term and long term, as we've mentioned, that  
9 transition, that inflection point may happen at some point  
10 other than five years. So the current asset liability  
11 process is actually well positioned to help the Board both  
12 monitor and manage that transition over time. And the  
13 fact is we don't have to be limited to two-year reviews  
14 and four-year reviews. As an ongoing process, we could do  
15 this.

16           So let me talk just briefly then about how we  
17 actually approached the portfolio construction.  
18 Obviously, we started with a target return and with the  
19 intent of minimizing extreme drawdown risk. And then we  
20 did use an optimizer as a starting point to understand  
21 what's going on. And we tried to design a near-,  
22 long-term portfolios to help us manage the differences in  
23 the near-term and long-term CMAs.

24           I should point out the two portfolios are  
25 designed as a pair. We don't design them independently.

1 They are designed as a pair to minimize risk over the  
2 20-year period, while still achieving the target return.

3 And although I don't have the materials here, we  
4 have looked at, if we had done the single-period portfolio  
5 for example, and other choices, and we will find that this  
6 actually does have a lower average risk over the 20 years  
7 than does the single period -- the single portfolio  
8 strategy. I'll return to that in a few minutes.

9 We also impose constraints on the asset  
10 allocations. And these reflect the practical  
11 considerations such as scalability and maintaining the  
12 market capabilities. I've already talked about the  
13 scalability with the various asset classes. We -- the  
14 point about the operational aspects of this. Minimum  
15 allocations to support liquidity, but also to maintain  
16 long-term operational capabilities. It would not make  
17 sense to say get out of an asset class for a couple of  
18 years and then have to come back into it.

19 So we've looked at the consequences of having  
20 a -- preserving a minimum threshold for asset classes.  
21 And it has no long-term material impact on the portfolio  
22 results.

23 And we've also performed several tests to make  
24 sure we understand the sensitivity of these outcomes to  
25 the choices that we're making. And I'll just go through

1 these fairly quickly. We did the scenario analysis.  
2 We've talked about the scenarios, baseline, upside and  
3 downside. And we've -- later on, I'll return to a chart  
4 that compares the results for the scenario analysis.  
5 We've looked at the sensitivity portfolio diversification  
6 to the choice of the asset classes, if we'd had a limited  
7 number of asset classes rather than the number -- a higher  
8 number. So basically analyzing the benefits of  
9 diversification by building portfolios with different  
10 asset classes.

11           So we started off with just three, public  
12 equities, treasuries, and liquidity. We have an example  
13 of that. That's Portfolio B. We'll discuss that in a  
14 little bit of detail in a moment. Having started with the  
15 three, we then sequentially added fixed income spread  
16 asset classes and redid the analysis, then included  
17 private equity and redid the analysis, then private debt,  
18 and then finally leverage. And at each point, we redid  
19 the analysis to make sure we understood the benefits of  
20 actually including additional asset classes and how that  
21 would improve diversification.

22           No surprising, the first few add a lot of benefit  
23 and over time the marginal improvement diminishes, but it  
24 still improves. We also did look at simply portfolios  
25 without any private asset classes. So those are an

1 example of the kind of tests we've done in the background.  
2 We've done a liquidity analysis and all the candidate  
3 portfolios pass our liquidity test, which include stress  
4 tests.

5           We also use, and this is relevant to the  
6 conversation we were having earlier, different portfolio  
7 strategies. So we've used a multi-period portfolio  
8 strategy using two portfolios for the near and long term.  
9 We did look at single portfolio solutions. And for any  
10 given target turn return, we did find they have a higher  
11 average risk than the multi-period solutions do over the  
12 full period.

13           We also developed near- and long-term portfolios  
14 independently, so if we insisted that the near-term  
15 portfolio achieved the discount rate and the long-term  
16 portfolio achieved the discount rate. When we do that,  
17 again the overall average risk over the period is higher,  
18 but also we found in the near term to achieve a discount  
19 rate you have to take significantly more risk over that  
20 period of time, and again, that's because of the state of  
21 the market that we're in.

22           We did a correlation sensitivity, because  
23 that's -- people have been wondering about that. We have  
24 a positive correlation. We've tested for a negative  
25 correlation, which actually is more beneficial. And we

1 did look at ramping up the private asset allocations. We  
2 know those allocations can't happen overnight, so we  
3 asked, okay, over, you know, several years, if we had to  
4 ramp up, how does that affect the overall long-term  
5 implications for the portfolio? And it does not have a  
6 material effect on the overall portfolio performance. And  
7 we shared that with the actuarial team and they seemed  
8 comfortable with that.

9           So if there are no questions about that material,  
10 I just want to talk about some of the pros and cons of  
11 some of the decisions that we'll likely need to make in  
12 November.

13           CHAIRPERSON TAYLOR: I don't see any questions,  
14 Mr. Gunn, so go ahead.

15           MANAGING INVESTMENT DIRECTOR GUNN: All right.  
16 Thank you. So this is slide 5, pros and cons of key  
17 decisions. Most of these are pretty straightforward.  
18 Most members here have been through this exercise before.  
19 One of the most important decisions is choice of discount  
20 rate. It has consequences for costs and risks. And the  
21 higher discount rate, we expect should lower costs. But  
22 that choice of a higher discount rate does require a  
23 higher projected return, which in turn requires higher  
24 portfolio risk. And that higher portfolio risk leads to  
25 both higher contribution volatility and funding ratio

1 risk. And Scott will discuss some examples of that  
2 contribution and funding ratio risk and how it changes  
3 depending on the choice of portfolio.

4 Now, I mentioned earlier use of near-term and  
5 long-term portfolio avoids excessive risk taking in the  
6 near term. And we also would like something a slightly  
7 lower and riskier projected returns in the near term  
8 balanced by the higher returns but less risky projected  
9 returns in the long run. We'll see some examples of that.

10 And we do have five sample candidate portfolios,  
11 all of which increase our allocations to private equity,  
12 ream assets, and private debt. And these asset classes  
13 have an important role in building well-diversified  
14 portfolios and meeting our projected return targets.  
15 Achieving these allocations, as mentioned and as mentioned  
16 elsewhere, may require policy changes needed to facilitate  
17 market competitiveness.

18 In addition, private equity tends to scale by  
19 both increasing the size of investments and by adding new  
20 managers and companies to the portfolio. And that differs  
21 from public equities, where scale is achieved by investing  
22 more in the same companies.

23 And that's a distinction that may have  
24 implications when we think about, you know, physical risk  
25 human capital, and financial risks. Let me illustrate

1 that. By increasing our public equity allocation, it  
2 increases existing risks. So the S&P, for example, if we  
3 were to invest in the S&P and then increase that  
4 allocation, we would simply be increasing our exposure to  
5 the existing S&P carbon footprint. We wouldn't be getting  
6 expose to anything new. It's just becoming larger.

7 In contrast, increasing our allocation to private  
8 equity is likely to expose us to new managers and  
9 companies, and potentially introducing new risks, not just  
10 making existing risks larger. Now we believe these risks  
11 can and will be managed by our private equity underwriting  
12 and projected returns will justify the risks.

13 So at this point, I'm happy to proceed to talking  
14 about the candidate -- sample candidate portfolios.

15 So if we go to page six, please.

16 --o0o--

17 MANAGING INVESTMENT DIRECTOR GUNN: So each of  
18 the portfolios has a page similar to this. And the key  
19 features of the portfolio are summarized. So on the top  
20 left is a summary of projected returns, drawdown risk, and  
21 volatility. Bottom left is a summary of pros and cons.  
22 In the middle is a bar chart with two the columns that  
23 represent the asset allocation for the near term and the  
24 long term. And the top right is a bar chart of portfolio  
25 drawdown risk and volatilities.

1           And I must say for the most part, the pros and  
2 cons tend to read very, very similarly. As you take more  
3 risk, they all take more private assets then you get  
4 similar exposure -- or potential exposures to ESG. So  
5 this current -- is the current portfolio. It has a single  
6 portfolio allocation for the near and long term. So the  
7 two bar charts are the same.

8           Now, if we look to the table at the top left,  
9 first of all, the title tells us that adopting the current  
10 portfolio would lead to a discount rate of six and a  
11 quarter percent, based on a 20-year projected return of  
12 6.2 percent. That difference between the projected  
13 returns discount rate doesn't materially affect anything.  
14 And Scott can speak to the reason for the slight  
15 difference in his section.

16           Now, the table has three rows, one row for the  
17 full 20-year period, one row for the near term, and one  
18 row for the long term. And there are three columns for  
19 the projected return, projected drawdown risk, and the  
20 projected volatility.

21           So if we turn our attention to the projected  
22 return column at the left, we see the current portfolio  
23 projected return is 6.2 percent. In the near term, its  
24 projected return is 5.2 percent, which is about one  
25 percent below the projected 20-year return, which

1 effectively would be one percent below the discount rate  
2 in the near term. And in the long term, the projected  
3 return is about 6.6, about 40 basis points higher than the  
4 projected return. Now, if we look at the drawdown risk  
5 column, we can see the projected drawdown risks over 20  
6 years, the near term and the long term are similar. Near  
7 term is a little bit higher, but really they're similar.  
8 And this is the consequence of this being a simple -- a  
9 single asset allocation, where it tends to try to smooth  
10 out risk but not the returns.

11 And as we'll see in the coming example in  
12 Portfolio A, we can -- we think we can improve upon that.  
13 So this basically highlights the challenge of using a  
14 single portfolio over the full period to try to achieve  
15 our returns. Now, the advantage of this portfolio is it  
16 preserves the status quo. We don't have to make any  
17 policy changes. There's no additional complexity. The  
18 portfolio stays as it is. However, its adoption would  
19 have projected lower returns and would increase  
20 contributions

21 Can we go to page seven, please?

22 --o0o--

23 MANAGING INVESTMENT DIRECTOR GUNN: So this is  
24 the first of our sort of sample candidate portfolios that  
25 has this two-step allocation for the near and long term.

1 And what we see is this portfolio strategy delivers better  
2 returns for less risk. So if we look at the projected  
3 20-year return, it's 6.4 percent with a drawdown risk over  
4 20 years of 18.7 percent. This projected return is 20  
5 basis points better than the current portfolio that has a  
6 projected risk that's about four percent lower than the  
7 current portfolio over the 20-year period.

8 In the near term, Portfolio A has a projected  
9 return of about 5.7 percent, which is 70 bps below the  
10 target, with a drawdown risk over the near term projected  
11 to be about 22.6 percent. There's a lot of false  
12 precision here, but I'm just reeling off the numbers,  
13 because that's just to distinguish from one to the next.

14 So we can see the long term on the other hand  
15 is -- projected return is 6.7, drawdown risk though in the  
16 long term is quite a bit lower at 17.7 percent. And at  
17 first blush, these results can appear disappointing. They  
18 are better, however, than if we had used the single  
19 portfolio strategy as we did in the past. I don't have  
20 those numbers here on the page, but in our work, we found  
21 that single-portfolio strategy had a projected near return  
22 of around 5.3 percent as opposed to 5.7, and had drawdown  
23 risk over the near term of around 23.6 percent, which is  
24 quite a bit better than the -- higher than the 22.6.

25 Also compared to the current portfolio, Candidate

1 A allocation is more diversified with allocations to a  
2 broad range of fixed income asset classes.

3 (Coughing.)

4 MANAGING INVESTMENT DIRECTOR GUNN: Excuse me.

5 All this talking is dry work.

6 Now, the next three sample candidates all have  
7 the same projected return, 6.8 percent. I use them to  
8 illustrate the value of diversifying across asset classes  
9 and the use of leverage to enhance diversification.

10 Can we go to slide eight, please.

11 --o0o--

12 MANAGING INVESTMENT DIRECTOR GUNN: So Portfolio  
13 B is a very low complexity portfolio constructed solely of  
14 public equities, treasuries, and leverage. And based on  
15 the current CMAs, this low complexity strategy can meet  
16 the target of 6.8 percent, but only by using leverage.  
17 Now, beyond the simplicity of the asset allocation, the  
18 most notable feature of this portfolio is its very high  
19 level of drawdown risk, which is about twice as high as  
20 drawdown risk for the current portfolio and for Portfolio  
21 A.

22 Both the near- and long-term portfolios are  
23 dominated by public equity exposures. Projected returns  
24 and drawdown risks are similar in both the near and the  
25 long term, in great part, because there aren't too many

1 options. Portfolio B illustrates the trade-off between  
2 diversification, or the lack thereof, and low complexity.

3 All right. Let's go to the slide nine, please.

4 --o0o--

5 MANAGING INVESTMENT DIRECTOR GUNN: Portfolio C  
6 helps us understand the benefits of diversification. Keep  
7 in mind, drawdown risk of 37 percent in a really simple  
8 portfolio. So Portfolio C still targets 6.8 percent  
9 projected over the 20 years. And now it however is better  
10 diversified than Portfolio B, including many of the asset  
11 classes that I discussed earlier, but not leverage. It  
12 has a projected drawdown risk of 22.9 percent over the 20  
13 years. And that's comparable to that of the current  
14 portfolio.

15 It also has projected returns of 6.2 percent in  
16 the near term, almost one percent better than the current  
17 portfolio. Portfolio C, however, has higher drawdown risk  
18 in the near term, almost three percent higher than the  
19 current portfolio drawdown, which is only 23.6 percent.

20 And portfolio projected returns are seven percent  
21 over the longer term, 40 basis points better than the  
22 current portfolio. And its drawdown risk over that longer  
23 term period is 22 percent, which is comparable to the  
24 current portfolio.

25 So that portfolio demonstrates the value of

1 diversification. It also gives an indication of the  
2 trade-offs between near and long term.

3 Go to slide 10, please.

4 --o0o--

5 MANAGING INVESTMENT DIRECTOR GUNN: The only  
6 difference now is the inclusion of five percent leverage.  
7 Again, target 6.8 percent, and the drawdown risk over 20  
8 years is about one percent better than that of the  
9 previous portfolio. That modest improvement in risk is  
10 due to the use of leverage. So this is the illustration I  
11 talked about earlier.

12 In the near term, Portfolio D has the projected  
13 returns of 6.4 percent. Again, better -- one percent  
14 better than the current. It has drawdown risk of about  
15 27.2 over the near term over, which is higher, three and a  
16 half percent higher than the current portfolio.

17 It also has projected returns over the longer  
18 run, seven percent and modest lower risk of around 20.8  
19 percent, which is lower than the current portfolio.

20 So here is an example of -- to get the higher  
21 returns in the near term, you'd have to take some  
22 additional risk, as we have in the other portfolios.  
23 That's made up for in the longer term.

24 So if we go to slide 11.

25 --o0o--

1           MANAGING INVESTMENT DIRECTOR GUNN: We'll will  
2 use this example to illustrate two things. First of all,  
3 a target return of seven percent. Twenty basis points  
4 higher than the previous three portfolios. And rather  
5 than going through all the numbers here, I think I'll just  
6 focus on the higher drawdown risk. So the drawdown risk  
7 here in the near term is 28.2 percent, which is four and a  
8 half percent higher than the current portfolio. In the  
9 long run, it's about 20.8 percent, which is a little bit  
10 lower than the current portfolio. Over the 20 years, the  
11 drawdown risk is 24 and a half percent.

12           So what do we see here? Well, if we were to look  
13 back at Portfolio A and D, going from A to D, we increased  
14 returns from 6.4 to 6.8 percent. So that's 40 basis  
15 points. And the risk increased by about 3.4 percent. So  
16 that was a gain of roughly 12 basis points for every unit  
17 of risk.

18           When we move from Portfolio D to this most recent  
19 portfolio, we gained 20 basis points, but increased risk  
20 by 2.4. So we only gained eight basis points per unit of  
21 drawdown risk. I just want to -- this highlights the  
22 diminishing increase in returns as we increase risk, which  
23 I think is an important thing to keep in mind as we go up  
24 the risk curve.

25           So I think at this point, if there are no

1 questions on I guess a lot of numbers here, I'll hand it  
2 over to Scott who can talk about and illustrate the  
3 implications of the portfolio choice for a couple of  
4 example plans.

5 CHAIRPERSON TAYLOR: Okay. I'm not seeing any  
6 questions, but I would like to kind of bring up the high  
7 risk -- higher risk.

8 VICE CHAIRPERSON MILLER: You've got Henry waving  
9 his hand.

10 CHAIRPERSON TAYLOR: Well, Henry, I don't see you  
11 here. Okay. Go ahead, Henry.

12 COMMITTEE MEMBER JONES: Yeah. I'm trying to  
13 find the chat box. And so I -- I didn't want gto move on,  
14 but --

15 CHAIRPERSON TAYLOR: Look at the top, Henry, and  
16 undo your gallery -- or full screen and it will gill you  
17 the chat box.

18 COMMITTEE MEMBER JONES: Yeah. No, I see it now.  
19 It was just that I -- it was going to it before you -- I  
20 wanted to catch you before you moved on, so thank you.

21 CHAIRPERSON TAYLOR: Okay.

22 COMMITTEE MEMBER JONES: Yeah. And this is -- I  
23 think is the chart that really go to my question, Sterling  
24 and then we -- on E here, and we're looking at the 20-year  
25 near term and long term, right? And all I was saying is

1 that what if that was still 30, the near term would be one  
2 to 10, the long term would be 11 to 30 to 60. That's what  
3 I was trying to get to, what would make -- you know, what  
4 would these numbers do? What would be the difference?

5           MANAGING INVESTMENT DIRECTOR GUNN: I think it  
6 depends very much on what we assume. And I think what we  
7 talked about earlier, there's a lot of uncertainty the  
8 farther we go out.

9           COMMITTEE MEMBER JONES: Um-hmm.

10           MANAGING INVESTMENT DIRECTOR GUNN: So if we  
11 assume, for example, returns -- and I'll -- an  
12 exaggeration just to illustrate. In the years 20 through  
13 60 were 30 percent returns --

14           COMMITTEE MEMBER JONES: Um-hmm.

15           MANAGING INVESTMENT DIRECTOR GUNN: -- then we  
16 could, of course, lower the discount rate. But there's so  
17 much uncertainty, I don't think we could really see  
18 anything convincing about if it would make a difference to  
19 what we were talking about here. The uncertainty is large  
20 enough. We saw this in the July CMAs. You know, we had  
21 the boxes plotted around the median values.

22           COMMITTEE MEMBER JONES: Uh-huh.

23           MANAGING INVESTMENT DIRECTOR GUNN: And they were  
24 quite wide. They were plus or minus two, plus or minus  
25 three percent for most of the asset classes.

1 COMMITTEE MEMBER JONES: Um-hmm.

2 MANAGING INVESTMENT DIRECTOR GUNN: So think  
3 we've picked a point. You know, the median point we  
4 talked about that with Steven and Tom earlier. And  
5 we've -- I don't think we can -- you know, we could make  
6 strong assumptions to really materially change anything  
7 here.

8 COMMITTEE MEMBER JONES: Okay.

9 CHAIRPERSON TAYLOR: So is the simple answer --  
10 what you're saying is the shorter term is easier to  
11 predict.

12 MANAGING INVESTMENT DIRECTOR GUNN: I think  
13 there's more going on in the shorter term that there's  
14 more information.

15 CHAIRPERSON TAYLOR: Okay.

16 MANAGING INVESTMENT DIRECTOR GUNN: We're -- I'm  
17 trying to avoid using the word "predict" though. My  
18 apologies, but certainly in terms of understanding the  
19 range of outcomes, I think it's probably a little -- we  
20 believe we understand more about the near term than we do  
21 the very, very long term in some ways.

22 CHAIRPERSON TAYLOR: Okay. So hold on a second,  
23 guys, Lisa and Ramon, I did have a question. So the  
24 higher risk return with leverage, which is Portfolio D,  
25 what -- why is that different from highest risk return

1 with five percent leve -- oh, I see. Never mind. It's  
2 got a higher rate of return, seven percent versus 6.8  
3 percent.

4 And then the other thing I wanted to ask about  
5 was the private asset deployment requires policy changes,  
6 if we decided to use this leverage to diversify our  
7 portfolio. What does that mean?

8 MANAGING INVESTMENT DIRECTOR GUNN: So the --  
9 well, actually, my apologies if I linked the two together.  
10 The leverages we're using is to improve diversification in  
11 the portfolio. The policy changes are if we want to get  
12 from 8 to 13, what might we do to improve our  
13 competitiveness in the marketplace in order to perhaps do  
14 large deals, perhaps be able to close deals more quickly.

15 CHAIRPERSON TAYLOR: So without coming to the  
16 Board?

17 MANAGING INVESTMENT DIRECTOR GUNN: Greg, I'm  
18 sure, could speak to this in detail. Yeah.

19 CHAIRPERSON TAYLOR: So basically without coming  
20 to the Board. Okay. I think I get what you're saying.

21 Okay. Ms. Middleton.

22 COMMITTEE MEMBER MIDDLETON: Thank you.

23 Sterling, thank you. This is really good. Just  
24 a couple of quick questions. This is coming to us as an  
25 information item and we're not being asked to make a

1 decision on any of these candidate portfolios today, is  
2 that correct?

3           MANAGING INVESTMENT DIRECTOR GUNN: That is  
4 correct. These are samples.

5           COMMITTEE MEMBER MIDDLETON: Okay. So -- and it  
6 will be November when we will be actually making those  
7 decisions or do you see that timeline being extended  
8 beyond November?

9           MANAGING INVESTMENT DIRECTOR GUNN: At the  
10 moment, planning on November.

11           COMMITTEE MEMBER MIDDLETON: Okay. You've given  
12 us essentially six options, but I gather you could create  
13 any number of options depending on how you put these  
14 portfolios together.

15           MANAGING INVESTMENT DIRECTOR GUNN: Yes. That's  
16 probably true, yes. We tried to keep it straight -- well,  
17 I was going to say relatively straightforward, so --

18           COMMITTEE MEMBER MIDDLETON: Even six challenges  
19 some of us in terms of what we may be looking at. And in  
20 all seriousness, as we come forward to November, do you  
21 think it would be appropriate to try to narrow the options  
22 that are before us?

23           MANAGING INVESTMENT DIRECTOR GUNN: We could. I  
24 mean, part of the reason why we're is to get the Board's  
25 guidance on the range of outcomes that are actually

1 acceptable.

2 COMMITTEE MEMBER MIDDLETON: Okay.

3 MANAGING INVESTMENT DIRECTOR GUNN: I think today  
4 was important to show a fairly diverse range. So we have  
5 the current portfolio.

6 COMMITTEE MEMBER MIDDLETON: Um-hmm.

7 MANAGING INVESTMENT DIRECTOR GUNN: We have a  
8 portfolio at 6.4 and portfolios at 6.8 and 7. And I think  
9 when you see the results from the -- that Scott will soon  
10 discuss about what this -- the implications for  
11 contribution rates and for funding ratio risk, that may  
12 provide, I guess, further input for the guidance that  
13 we'll get back from you.

14 COMMITTEE MEMBER MIDDLETON: All right. As we  
15 look at the portfolios that have been identified by some  
16 of the leading public pension funds across North America,  
17 could you tell us where each one of these -- do they tend  
18 to be towards some of the higher risk portfolios that you  
19 are projecting for us or some of the candidate portfolios  
20 that are lower risk?

21 MANAGING INVESTMENT DIRECTOR GUNN: Frankly, it's  
22 all over the map and I think it's actually very bespoke.  
23 I think it depends on the circumstances of the particular  
24 fund.

25 COMMITTEE MEMBER MIDDLETON: Um-hmm.

1           MANAGING INVESTMENT DIRECTOR GUNN: I think the  
2 important question is getting the returns for the level of  
3 risk. So for us, once we sort of agree on other level of  
4 risk or target return, making sure we've got a portfolio  
5 we have confidence in, I think that's our job here.

6           COMMITTEE MEMBER MIDDLETON: So one of the  
7 incredibly difficult jobs that we have is trying to assess  
8 what's an appropriate level of risk --

9           MANAGING INVESTMENT DIRECTOR GUNN: Correct.

10          COMMITTEE MEMBER MIDDLETON: -- for the -- for  
11 CalPERS to take on. So what guidance would you give us in  
12 terms of making that judgment as to what's an appropriate  
13 level of risk?

14          MANAGING INVESTMENT DIRECTOR GUNN: Right. To  
15 give you a good answer, I would -- I'll give the  
16 framework. The framework would be what can we afford to  
17 make risk go away? My insights though are limited in  
18 terms of the stakeholder's ability to pay to make risk go  
19 away. And that's the contributions. So if we're at a  
20 threshold for contributions are challenging, then it may  
21 be difficult to bring the discount rate down. If  
22 others -- you know, if we were very flesh, we might think  
23 otherwise.

24          COMMITTEE MEMBER MIDDLETON: Does Mr. Foresti or  
25 Mr. Toth want to comment on the -- that question of how

1 should we be assessing the risk that's acceptable?

2 MR. TOTH: Maybe I can start. And Steve, feel  
3 free to chime in. I think Mr. Gunn really hit the nail on  
4 the head. What we think of as decision factors for  
5 clients are what are the impact on funded status on  
6 contribution volatility, and the ability of the plan to  
7 navigate challenging market environments, i.e. significant  
8 drawdowns and continue to meet your commitments to your --  
9 to your participants.

10 So those are the things to focus on when you  
11 think about how much risk can we add in the portfolio.  
12 But I think it's helpful to bookend them with two simple  
13 examples. You can have a very safe portfolio with very  
14 low risk, but that is not going to generate nearly the  
15 returns you need to satisfy your commitments over multiple  
16 decades.

17 And then conversely, you can take on a lot of  
18 risk, maybe concentrating wholly in equity risk assets,  
19 for example, but that is unlikely to satisfy the ability  
20 of the portfolio to manage through significant drawdowns,  
21 given that you do have those fixed benefit payments.

22 So it really comes down to a balancing act when  
23 making those decisions. And so I realize that's not a --  
24 I'll say a recipe for picking one portfolio, but those are  
25 the things that we think are most important to consider.

1           COMMITTEE MEMBER MIDDLETON: Is it accurate to  
2 say that you believe that CalPERS is in a position where  
3 taking on more risk is something that we can and should  
4 do?

5           MR. TOTH: I think so. And I'll give you some --  
6 a rationale for that. One is the work that's been done  
7 over the last number of years around liquidity management  
8 and the ability to navigate challenging environments with  
9 a very robust holistic picture of what the portfolio --  
10 the liquidity of the portfolio can generate in order to  
11 satisfy your obligations.

12           So I think that's one of the ways that the  
13 portfolio management process has been improved going  
14 forward. And then frankly, we are fortunate that last  
15 year was a very strong year in the market. So frankly,  
16 there are just more assets available than if we'd been  
17 having this discussion, you know, 18 months ago or so.

18           So there -- the management of risk is going to be  
19 the primary determinant of the ability of the portfolio to  
20 navigate those environments. And I think the portfolio  
21 management process is in a better position to do that now  
22 than it might have been, you know, five plus years ago.

23           COMMITTEE MEMBER MIDDLETON: All right. Thank  
24 you. And just a final comment. All of this is really  
25 difficult work when the context it's taking place in is

1 that employer contribution costs are at a level that we do  
2 see pushback within the public on what is being asked and  
3 that goes to the sustainability of the system that we have  
4 here. With that, I'll turn it over to my colleagues.

5 Thank you.

6 CHAIRPERSON TAYLOR: Thank you.

7 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Ms.  
8 Middleton, I'm sorry. I just -- if I -- I'm sorry, Ms.  
9 Taylor, if I could just comment really quickly. Ms.  
10 Middleton, I think you really hit the nail on the head.  
11 And these are exactly the risks that we're trying to  
12 balance. First of all, your comment previously about this  
13 being very difficult. It is difficult. I mean, this  
14 decision, you know, will dominate the, you know, risk and  
15 return profile of the portfolio on a go-forward basis and  
16 figuring out how to navigate this.

17 And again, it's balance. There isn't a low --  
18 you know, the ideal scenario would be able to pick a  
19 portfolio that delivers returns with no risk and, you  
20 know, no need for policy changes or any of those things,  
21 no added complexity, right? That's not what the off --  
22 what the markets are offering right now. What the markets  
23 are offering is, you know, lower returns and lower returns  
24 per unit of risk. We've been talking about that.

25 Now, that said, I do think that what we have here

1 is trying to help tease out those -- you know, those  
2 trade-offs, those balances. And you spoke to this earlier  
3 in terms of like narrowing the number that we come back  
4 with. I think what you'll see in these portfolios is  
5 that, number one, what you see is there is a lower risk.  
6 You know, that 6.4 percent portfolio there is a, you know,  
7 kind of where we are right now. The Risk Mitigation  
8 Policy would land us at 6.8, a 6.8 portfolio. And then a  
9 really kind of higher risk portfolio, that seven percent.

10 And you'll see -- Scott is going to cover some of  
11 the actuarial things. And Sterling alluded to these. But  
12 what you'll see is, given the sort of risk metrics, you  
13 know, the drawdown metrics of that portfolio, what is  
14 that -- what do those mean in terms of contributions, but  
15 more importantly contribution volatility and  
16 potentially -- and upside contribution volatility, and  
17 then also, what does that mean in terms of drawdown and  
18 likelihood of hitting say a, you know, 50 percent funded  
19 target. So you'll see that here in the next -- in the  
20 upcoming slides.

21 So that's really one of the risks that we're  
22 trying to get a sense for one. One of the preferences  
23 that we're trying to get a sense for is would we be lower  
24 risk than where the Risk Mitigation Policy would land us?  
25 Would we be kind of like where the Risk Mitigation Policy

1 would land us or would we want to go back to that more  
2 sort of seven percent knowing that that comes with  
3 significantly greater funding risk and contribution risk.

4           The next one is that risk -- that desire for  
5 private assets. And that's what you see in that  
6 difference between Portfolio B and Portfolio C. We know  
7 that those private assets come with greater complexity.  
8 They come with probably -- in order to get to those higher  
9 levels of private assets, they're going to come with some  
10 need for policy changes and the like. They are very  
11 attractive. Those private asset are very attractive in  
12 terms of diversification, in terms of returns, and returns  
13 per unit of risk, but these are the cons of them is that  
14 they come with those other things.

15           But getting a sense of would we rather have a  
16 really simple all public asset portfolio that comes with  
17 all of that drawdown risk or do we want those private  
18 assets knowing that they come with some of these other  
19 things, again, that complexity and the like.

20           And then the final thing that I think we're  
21 really trying to -- trying to, you know, get a sense of in  
22 this feedback - and again Ms. Middleton, your point - this  
23 is really getting a sense of preferences that we can come  
24 back in November with preferably a narrower set of  
25 choices, with that narrower set of choices being really

1 responsive to where do -- where does the in aggregate land  
2 on these topics? But then that last one would be, do we  
3 think that we should have leverage strategically to the  
4 portfolio.

5           Now, we think that the right answer would  
6 probably, if we want to add leverage, it would be to add  
7 it modestly - you know, markets, we've been talking about  
8 this - given central bank intervention. Markets we think  
9 are richly priced in some of those diversifying assets.  
10 So we wouldn't add a lot, but would -- do we think it  
11 makes sense to potentially add it to the toolkit? Maybe  
12 so, because when you look at the returns and then the  
13 drawdown, the risk profile is slightly better for the  
14 portfolios that had leverage. But then again that  
15 leverage adds complexity and we know that it -- you know,  
16 there are some that will raise concerns with leverage.

17           And so these -- if I had to narrow it to three  
18 really important things that we need to get feedback from  
19 the Board on, it's, number one, would we rather land at a  
20 slightly lower return than what we currently -- than where  
21 the Risk Mitigation Policy would land us, about the same  
22 or higher; number two, what's our appetite for these  
23 private assets and knowing that the pros and cons that  
24 come with the private assets, and then; number 3, what's  
25 our appetite for adding leverage to the strategic asset

1 allocation knowing that that too comes with some  
2 complexity and the like.

3           So those are really what we're trying to get  
4 feedback from the Board on, so that in November we can  
5 come back in a responsive way with, all right, then we  
6 would consider these, you know, three, or four, or  
7 whatever choices, so we really give the Board the choices  
8 that you need to make. Because to your point, Ms.  
9 Middleton, I -- you know, I can't underscore it enough,  
10 it's a balancing act and it's a difficult balance.

11           COMMITTEE MEMBER MIDDLETON: Thank you.  
12 Appreciate that.

13           CHAIRPERSON TAYLOR: Thank you, Dan. And I  
14 will -- as we go through the questions, we'll see what  
15 everybody's appetite is out of those six, where they want  
16 to go, hopefully. If not, we'll have to have a little nod  
17 of heads or something.

18           Mr. Rubalcava.

19           COMMITTEE MEMBER RUBALCAVA: Thank you, Ms.  
20 Taylor -- Chair Taylor. Yes. Thank you for the  
21 presentation. I really found it very interesting and also  
22 very informative, because I think the charts help clarify  
23 for me a lot that has been said earlier -- in the earlier  
24 presentations. For example, on other candidates, the  
25 projected return is lower in the near term, and so you can

1 see that. But then again so is the drawdown risk is also  
2 higher in the short term, which speaks to why we need to  
3 be able to come back and do that -- the relook, even  
4 though we're long-term horizon, so I appreciate that.

5 And also to speak to some of the questions that  
6 were raised, I think I'm real sensitive to that we have  
7 taken that action, this Board has, to mitigate risk and be  
8 ready and manage liquidity, particularly the lessons  
9 learned from 08/09. And so that gives me a lot of  
10 confidence and I appreciate how staff has taken a  
11 forward-looking view of what can we do. Maybe we're --  
12 maybe we leading or maybe we're in the forefront, but I  
13 think that's okay. I think that's very commendable.

14 Chairman -- Chair Taylor asked the question --  
15 one question I was going to ask, which was about what are  
16 the policy changes required? So I think that was  
17 addressed. But one question I did have is, it was sort  
18 have -- if you could elaborate, how does leverage improve  
19 diverse -- diversification, because that's one thing that  
20 kept coming out? How do -- how does leverage improve  
21 that? How was -- how can we use leverage to improve  
22 diversification?

23 MANAGING INVESTMENT DIRECTOR GUNN: So just  
24 qualitatively -- excuse me -- the way it comes about is if  
25 we had a lot of equity, we could take a dollar's worth of

1 equity out of the portfolio, so returns drop a little bit,  
2 but maybe add five dollars worth of bonds to make up that  
3 lost return. So now the returns are back to the level we  
4 thought they would be. But now we've got a more  
5 diversified portfolio. And it just so happens that  
6 because we've replaced that one dollar's worth of equity  
7 with five dollar's worth of bonds to get the returns we  
8 want, the diversification between bonds and equities works  
9 if our favor.

10 But to get the bonds, we have to use some  
11 leverage. So that's sort of the mechanism behind this.  
12 And it does sort of depend on when you are in terms of the  
13 risk return framework. We happen to be in a fairly, you  
14 know, high-return, high-risk part of the world, and so  
15 the -- this works here. If we were looking at lower  
16 returns, we may not need to do those things.

17 COMMITTEE MEMBER RUBALCAVA: Thank you.

18 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Mr.  
19 Rubalcava, I think I could say it another way as sort of  
20 an individual investor. If you were going to buy a house,  
21 one way to buy that house would be to sell down your  
22 401(k), and your 457, and maybe take a loan against your  
23 pension, and then put all your assets into this house, but  
24 then you'd be fully all into that house. The other way  
25 would be to take out a mortgage and buy the house, but

1 keep your 401(k), and your 457, and your pension.

2 Now, frankly doing all of those things will  
3 actually put you in a higher levered position, right,  
4 because you actually borrowed money to buy the house, but  
5 you're also in a more diversified position in terms of  
6 your personal life. That's kind of how it would work with  
7 our portfolio, now granted on a much smaller scale. But  
8 that's how it would work with ours is that rather than  
9 saying pile, you know, a hundred percent equity there to  
10 you to the terms that we're trying to achieve, it would  
11 allow us to borrow some money in buying some diversifying  
12 assets that gives us a portfolio that's a bit more  
13 balanced.

14 COMMITTEE MEMBER RUBALCAVA: Thank you. That was  
15 very helpful. Also, another question I had, Trustee  
16 Middleton already asked it, which was about my concern  
17 about the impact of the employer contribution. But I  
18 think related to that, and I think Scott will probably  
19 speak to it, is what will the impact be on the member  
20 rate, particularly the PEPRA, because I know the normal  
21 cost will be impacted, more so perhaps than the assets  
22 will go down, the funding level, and which will impact  
23 more the employer positively than it would PEPRA members.  
24 So I'm looking forward to the presentation from Scott.  
25 Thank you very much.

1           MANAGING INVESTMENT DIRECTOR GUNN: Thank you for  
2 your question.

3           CHAIRPERSON TAYLOR: Thank you.  
4 Ms. Paquin.

5           ACTING COMMITTEE MEMBER PAQUIN: Thank you.  
6 Appreciate the various portfolio candidates that you put  
7 forward today. And I'm just curious -- just kind of  
8 looking at Candidates C and D, the difference between  
9 adding the five percent leverage. So if the Board chose  
10 Candidate D and added five percent leverage, at this  
11 point, what -- how would the Board be able to track all  
12 the various forms of leverage that the portfolio has. And  
13 going back to one of the comments that Mr. Gunn made  
14 where, you know, a policy allows up to 20 percent leverage  
15 throughout the different benchmarks. We're currently at  
16 four percent. But does that mean that we could end up in  
17 a situation where the fund has 25 percent leverage or  
18 basically the five percent here and additional leverage  
19 spread throughout the asset classes?

20           MANAGING INVESTMENT DIRECTOR GUNN: So earlier,  
21 if that's what I said, I misspoke. We have leverage  
22 embedded in the benchmarks, and then the 20 percent is  
23 over and above that, what's in the benchmarks, so --

24           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Ms.  
25 Paquin. Sorry. In terms -- in terms of tracking it,

1 right now, twice a year, we bring back the -- a leverage  
2 report. And in that leverage report -- I think it's twice  
3 year. In that leverage report, you will see the sort of  
4 the decomposition of the leverage that's in the portfolio.  
5 Something really important to -- and Sterling just alluded  
6 to it, and really something important to disentangle is  
7 that there's kind of two types of a -- there's a lot of  
8 different types of leverage, which a way to think about it  
9 is sort of leverage relative to the benchmark -- the  
10 policy benchmark and then overall leverage.

11           What we currently have is a 20 percent policy  
12 limit that is leveraged relative to the benchmark. And  
13 the reason we do that is that you could argue that there's  
14 leverage in the public equity asset classes, right, which  
15 almost every stock in the portfolio probably has bonds  
16 also issued, which means that there's leverage there.  
17 Certainly, some of the private equity -- you know, most of  
18 the private equity portfolio has leverage there. So  
19 there's leverage across our portfolio. Even the real  
20 assets benchmark is specifically leveraged.

21           So the 20 percent currently applies to leverage  
22 relative to the benchmark. What this would be would be to  
23 add an additional five percent of strategic asset allo --  
24 of strategic leverage that's actually in the benchmark.

25           ACTING COMMITTEE MEMBER PAQUIN: Okay.

1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
2 as I say, we will bring that report -- this will be added  
3 to that report, such that the Board can see on an ongoing  
4 basis what the leverage is in the portfolio.

5 ACTING COMMITTEE MEMBER PAQUIN: Okay. That's  
6 helpful. And then I was also curious, did you consider  
7 modeling a discount rate of six and a half percent. I see  
8 the one that's 6.375 percent, but I'm not sure if there's  
9 a six and a half percent in there too.

10 MANAGING INVESTMENT DIRECTOR GUNN: We haven't  
11 yet. I guess as part of the guidance, if we were asked  
12 to, we can go back and do that.

13 ACTING COMMITTEE MEMBER PAQUIN: Okay. Thank  
14 you. I think from our office point of view, I mean, as  
15 far as winnowing down the portfolios, we'd be comfortable  
16 in November seeing Candidates C and D, and then a six and  
17 a half percent portfolio.

18 And I had one more question too. I know a while  
19 back we were looking at the Risk Mitigation Policy, there  
20 was a calculation done trying to estimate how long it  
21 would take for the discount rate to be moved down to six  
22 and a half percent to something actual through the RMS  
23 policy. And curious if that's something that we could  
24 take a look at in November as well?

25 MANAGING INVESTMENT DIRECTOR GUNN: I'm going to

1 leave that answer to Scott who would probably have to  
2 perform that calculation, so...

3           ACTING COMMITTEE MEMBER PAQUIN: Okay. All  
4 right. Thank you.

5           INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:  
6           Ms. Paquin, the leverage report you're looking  
7 for is actually including in today's deck. It's in agenda  
8 Item 8B, so we can highlight that when we -- when we get  
9 to that too to show you what it looks like.

10           ACTING COMMITTEE MEMBER PAQUIN: Great. Thank  
11 you.

12           CHAIRPERSON TAYLOR: Okay. Thank you very much.  
13 Next question is from Ms. Olivares.

14           COMMITTEE MEMBER OLIVARES: Thank you, Madam  
15 Chair. I really appreciate all the work that went into  
16 this report. And I think the models are helpful for  
17 understanding what's being proposed here, but I would  
18 still like to see actual case studies of the -- so some  
19 type of back-tested performance, where we've actually seen  
20 this play out. And I say that just because there's so  
21 many assumptions that go into these models. And  
22 ultimately, we need to make our decisions on what's  
23 actually happened as well. So we need both.

24           I also wanted to recommend what I think is a good  
25 primer for understanding this, and it's by the CFA

1 Institute, and it's called, "The Stochastic Programming  
2 Approach to Asset, Liability, and Wealth Management". And  
3 it talks about the asset, liability management in the  
4 context of pensions, annuities with insurance companies,  
5 endowments, and hedge funds. And so as CalPERS starts to  
6 consider different approaches to risk management and  
7 investing, I think it's helpful to look at the  
8 intersectionality of these different approaches.

9           MANAGING INVESTMENT DIRECTOR GUNN: Thank you.  
10 That's a good suggestion. That is the kind of work that  
11 had been done at CPPIB --

12           COMMITTEE MEMBER OLIVARES: Um-hmm.

13           MANAGING INVESTMENT DIRECTOR GUNN: -- using that  
14 kind of a methodology. So what we're doing is similar but  
15 not the same.

16           COMMITTEE MEMBER OLIVARES: Similar, right. I  
17 think the Board might find the reading helpful in terms of  
18 understanding how it applies in different industries and  
19 how we can look at case studies there.

20           MANAGING INVESTMENT DIRECTOR GUNN: Okay.

21           COMMITTEE MEMBER OLIVARES: Thanks. That's all I  
22 have.

23           CHAIRPERSON TAYLOR: Thank you, Ms. Olivares.  
24 Ms. Brown.

25           COMMITTEE MEMBER BROWN: Thank you. Thank you,

1 Ms. Olivares. I wrote that down. I'll be trying to find  
2 that shortly.

3 I had a question, Mr. Gunn. I'm looking at the  
4 Candidate Portfolio C, just as an example. And I wanted  
5 to know what is the difference between -- in the -- in the  
6 assumptions for real assets, which you currently have at  
7 15 percent in both the near term and long term, and then  
8 the private debt at five percent, near term and long term?  
9 What's -- I want to know what is the -- what's the return,  
10 because, you know, I've heard some different things about  
11 private debt. I know that before we've talked about  
12 private debt as being very lucrative in returning --  
13 getting us great returns, depending upon who we're loaning  
14 to. But then I've also heard other things like that the  
15 private debt we were going to fund -- do something with  
16 subscription lines, which is -- which is pen -- which is  
17 nothing, very little money. And so I'm just trying to  
18 figure out what's involved in that five percent,  
19 that light orange-colored bar, what's that return versus  
20 the real assets?

21 MANAGING INVESTMENT DIRECTOR GUNN: Right. So  
22 I'm just looking at the CMA assumptions that we'd shared.  
23 And private debt in the near term is about 6.8 percent and  
24 in the long term 5.9 percent.

25 COMMITTEE MEMBER BROWN: Okay.

1           MANAGING INVESTMENT DIRECTOR GUNN: And the  
2 volatility is 9.9 percent.

3           COMMITTEE MEMBER BROWN: Okay. And then the real  
4 assets?

5           MANAGING INVESTMENT DIRECTOR GUNN: Real assets,  
6 5.3 in the near term and 5.5 in the long term with a  
7 volatility of 12.2 percent. I would also mention though  
8 that one thing that makes these assets attractive is the  
9 relatively low correlation. So they have good  
10 return-to-risk ratios, both the asset classes you just  
11 asked about, and they are good diversifiers relative to  
12 public equities. And public equities due dominate the  
13 risk in our portfolio. That's -- we're participating in a  
14 lot of growth exposure.

15           So that's one reason for the popping up here.  
16 Good risk-to-return ratios. They're good diversifiers.  
17 The reason for the allocations is we really have limited  
18 them. And Dan mentioned it earlier about optimizers are  
19 very greedy creatures. And so we've limited these  
20 allocations to what we think are actually practical.

21           COMMITTEE MEMBER BROWN: And those -- and those  
22 capital market assumptions, I would assume that that's net  
23 of all costs and fees, right --

24           MANAGING INVESTMENT DIRECTOR GUNN: Yes, it is.

25           COMMITTEE MEMBER BROWN: -- when we look -- when

1 we look at those?

2           Okay. And then in no -- in no scenario that I  
3 currently see that we have private equity less than 13  
4 percent. And my concern that we want to go up from eight  
5 percent to 13 percent is that we keep missing the  
6 benchmark. We're below the benchmark, year in and year  
7 out. I think one year maybe we just barely beat it and  
8 that's when the benchmark was like 4.3 percent, which I  
9 still don't believe was a real benchmark by the way.

10           And so even though private equity gives us the  
11 highest return, it still has a lot of risk and we're not  
12 getting any alpha. We're not beating the benchmark. And  
13 I'm just trying to figure out why we continue to want to  
14 increase our allocation to private equity when we miss --  
15 keep missing the benchmark.

16           MANAGING INVESTMENT DIRECTOR GUNN: And I guess,  
17 you know, as a long-term investor, you know, Greg has  
18 indicated he believes that going forward our strategy can  
19 address the question you've just raised. I don't know if  
20 I should get into the details here, but Greg can certainly  
21 do that.

22           And so we've actually tempered our enthusiasm  
23 here. So we've capped the allocation at a level which we  
24 think is actually practical in terms of the near term and  
25 haven't let the allocation grow past that over the

1 following, you know, 10, 15 years. There are a number of  
2 institutions globally have who have much larger  
3 allocations and are actually larger than we are in terms  
4 of AUM. So it's possible, changes in policy, of course,  
5 and the level of resources we might want to commit, to get  
6 beyond that 13 percent. So I think it's -- the 13 percent  
7 for private equity, 15 percent for the real assets are  
8 near term maybe a slight stretch, but practical, and  
9 certainly though I think are worth being into.

10 COMMITTEE MEMBER BROWN: All right. Thank you.

11 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

12 Ms. Brown, one other thought to keep in mind on  
13 the real assets versus the private debt is our real assets  
14 portfolio is largely equity focused, so equity positions  
15 versus the debt -- private debt being on the debt side.  
16 So the real assets portfolio will provide. So hopefully  
17 some inflation protection that, you know, wouldn't be  
18 handled quite as well as private debt, so -- but the key  
19 difference being -- one being kind of equity focused, the  
20 other being debt focused.

21 CHAIRPERSON TAYLOR: Okay. I think that's  
22 everybody's questions on this. We're not done though,  
23 right? We're moving on to Mr. Terando.

24 MANAGING INVESTMENT DIRECTOR GUNN: Yes.

25 CHAIRPERSON TAYLOR: All right.

1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes,  
2 Madam Chair. We'll move on to Scott at this point. So,  
3 Scott, over to you.

4 CHIEF ACTUARY TERANDO: Thanks, Dan. Good  
5 afternoon, Madam Chair, members of the Board. I'm Scott  
6 Terando, CalPERS Chief Actuary.

7 --o0o--

8 CHIEF ACTUARY TERANDO: So continuing on with  
9 the presentation. What we looked at -- the Actuarial  
10 Office looked at is how can we present, you know, both the  
11 contribution levels and the, you know, impact on funded  
12 status in a convenient way and where we could capture, you  
13 know, all the portfolios in one particular graph.

14 So what we have here is we have a chart. We  
15 picked a sample employer here, State miscellaneous plan.  
16 We do have in the appendix other employers, safety plans,  
17 miscellaneous plans from public agencies, schools plans,  
18 as well as some other State plans. So just for purposes  
19 of this presentation, we picked the State miscellaneous  
20 plan.

21 So let me kind of step through here and look --  
22 explain what we're looking at. On the bottom axis, the X  
23 axis, we have the probability of the funded ratio dropping  
24 below 50 percent. On the left-hand side, we have the  
25 distribution of employer contributions as a percent of

1 pay. And it goes obviously from zero to over a hundred  
2 and fifty percent. The reason that axis are so big are  
3 some of the other plans that we sampled have much larger  
4 contributions and we wanted to keep the stick -- the scale  
5 consistent among all the graphs.

6           So what we did is we looked at 5,000 scenarios of  
7 a 30-year term period for each of the portfolios. And  
8 then we -- what we have here is we have the graph of those  
9 results. So, you know, let's take the current portfolio  
10 as an example. It's the teal-colored portfolio. As you  
11 can see here what that bar represents is it represents the  
12 range of distributions of the contributions over all those  
13 asset scenario returns that we sampled.

14           The dark bar itself represents between the 25th  
15 and 75th percentile. And then, you know, the -- that  
16 portion above and below, you know, with that little, what  
17 we call, whisker portion, is the 5th, and the 95th  
18 percentile, the dot that is the mean contribution level.  
19 So this, you know, allows you to kind of compare all of  
20 the portfolios that were presented earlier and the impact  
21 that they have both in terms contribution range and  
22 probability of falling below 50 percent.

23           As we can see here, you know, we have this  
24 cluster, you know, just around 18 percent, 19 percent in  
25 terms of the portfolios where there's an 18 percent chance



1 CHIEF ACTUARY TERANDO: So in slide 13, what we  
2 have here is -- again, we're working with the State  
3 miscellaneous plan. And we looked at the projected  
4 contribution levels over the next several years at the  
5 various portfolios. What you'll see here is the -- you  
6 see a center line, the dashed black line, that's, you  
7 know, the base percent right now, the base expected  
8 contribution level. That's at the current seven percent  
9 discount rate, based on the last valuations we did, and  
10 the expected returns of seven percent.

11 You can see the two lines below the 6.75 and the  
12 six and three-eighths line -- or the 6.75 and the seven  
13 percent line, excuse me, where the contribution levels are  
14 expected to drop over the next several years. Obviously,  
15 at the seven percent and the high return, it produces  
16 lower expected contributions.

17 In terms of the other two portfolios, the 6.25  
18 and the six and three-eighths portfolio, you see that you  
19 have an initial jump in the first year and then the rates  
20 trend downward. The reason you have that -- you see the  
21 rates go up and then trend downward is, you know, we have  
22 a five-years ramp-up on the investment gain side. And so  
23 those -- the gains ramped up over five years, so you see  
24 rates kind of coming down and smoothing out over the first  
25 five years.

1           In terms of the other ones, the 6.75, the risk  
2 mitigation pretty much offsets -- it does offset the  
3 increase in accrued liability, so you don't really see an  
4 increase in rate and any -- at least in this example for  
5 the State miscellaneous plan, the additional gain on the  
6 investment side is enough to offset any increase in the  
7 normal cost as well.

8           And then going to slide 14.

9                           --o0o--

10           CHIEF ACTUARY TERANDO: Slide 14 is similar to  
11 what we have on slide 12, except in this example, we  
12 looked at a very low funded miscellaneous plan. As you  
13 can see, a low funded status has a -- you know, I'd say a  
14 relatively large impact on the risk to the -- to the  
15 particular plan and dropping below 50 percent. If you  
16 remember back on slide 12, most of the portfolios were  
17 around 20 percent. The very aggressive one was a little  
18 bit above 40 percent and a very conservative one was  
19 slightly around 10. And you can see with a lower funded  
20 status plan, you can see not only does the probability  
21 drop below 50 percent, pretty much almost double or  
22 increased by one and a half percent for most of the  
23 portfolios.

24           If you look at the size of the bar, you can see  
25 that range of contributions increases substantially. So

1 something to keep in mind as we work through this ALM  
2 process, that, you know, we don't have just one particular  
3 plan or one particular group. We have thousands of plans.  
4 Their funded status and their contribution levels are in  
5 various positions. And this is presented so you get a  
6 sense of, you know, the impact that one plan may feel is  
7 not going to be the same as another plan.

8           Now, before I turn it back over to Sterling who's  
9 going to run through several impacts -- market scenario  
10 impacts on these portfolios, I guess we'll open it up for  
11 questions on -- if you have any questions about these  
12 graphs. I do know -- I think Mr. Rubalcava asked about  
13 PEPRA increases. We'll get into that and those details a  
14 lot more during our experience study during the FAC on  
15 tomorrow. We'll run through a lot of the details on that  
16 information. But what we've -- I think what we've --  
17 we're seeing is once you've combined the proposed  
18 demographic changes, as well as potential decreases in the  
19 discount rate, we would expect many, if not all, of the  
20 public agency plans to possibly have PEPRA increases for  
21 the PEPRA members. It's just a combination of the  
22 demographic changes as well as the changes due to the  
23 discount rate. Those will carry forward into the normal  
24 cost. And those impacts can't be -- those type of  
25 those -- the impact on the normal costs aren't offset by

1 any of the investment gains. And so any of those impacts  
2 will carry forward and carry through. And we anticipate  
3 most of the PEPRA members having to face a increase in  
4 contributions.

5 CHAIRPERSON TAYLOR: Okay. Thank you, Mr.  
6 Terando. That was actually very helpful and very clear.  
7 So we do expect some PEPRA increases. We'll go over that  
8 in FAC tomorrow. The lower funded miscellaneous plan  
9 baseline that you're talking about here are -- is that  
10 like Portfolio A and --

11 CHIEF ACTUARY TERANDO: Well, for -- no. When I  
12 say a lower miscellaneous funded plan, if you looked at  
13 the -- when we looked at the State and -- the State  
14 miscellaneous plans, you know, I think after the  
15 investment gain, we were closer to the upper 70s or 80  
16 percent funded. This plan, example here, is closer to 65  
17 percent funded. So we just --

18 CHAIRPERSON TAYLOR: So that miscellaneous like  
19 safety plans and safety --

20 CHIEF ACTUARY TERANDO: Yeah. This is a public  
21 agency miscellaneous plan. We also looked at a lower  
22 funded safety plan. It's in the appendix. We looked at a  
23 number of plans. We tried to look at a lower funded and  
24 higher funded and, you know, just average funded plans  
25 just so the Board can get a sense of how these portfolios

1 interact. And the impact that they can have on the  
2 contributions. It's just kind of to give you guys more  
3 information. And so you can -- you can see how, you know,  
4 funded status carries through in terms of the probability  
5 of risk and probability of increased contributions.  
6 They're all interrelated. And, you know, this was just  
7 one way of presenting it.

8 We also look at -- you know, we looked at -- in  
9 the appendix, there's also a chart where we picked one  
10 portfolio and then had like nine or different -- nine  
11 different plans on it, same type of graph, so you can see  
12 how the different plans react to one particular portfolio.

13 CHAIRPERSON TAYLOR: Okay. Yeah, I see -- I  
14 actually see that.

15 Okay. Mr. Rubalcava.

16 COMMITTEE MEMBER RUBALCAVA: Thank you. Just a  
17 quick question here. Thank you, Scott, for your response.  
18 I just want to clarify a statement you made. You said  
19 that there would be PEPPRA increases and you explained why.  
20 And one comment you made is that it will not be offset by  
21 investment gains. So I think what you're trying to say  
22 just to be clear is that investment gains would be a  
23 mitigating factor for the employer impact on the  
24 contribution rates, is that what you're trying to say  
25 also?

1 CHIEF ACTUARY TERANDO: Yeah. Yeah, that's  
2 correct.

3 COMMITTEE MEMBER RUBALCAVA: Thank you. I just  
4 want to clarify that.

5 CHIEF ACTUARY TERANDO: Yeah. The employer, for  
6 the most part -- I mean, there are some extensions, but  
7 the employers for the most part pay the unemployment  
8 liability. So any investment gains or losses translate  
9 into the employer contribution rate.

10 COMMITTEE MEMBER RUBALCAVA: Thank you.

11 CHAIRPERSON TAYLOR: That looks like all my  
12 questions. So I think we can move forward.

13 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All  
14 right. Thank you, Madam Chair. At this point, we move  
15 back to Sterling to try to close out the presentation.  
16 And what you'll see on these next slides frankly being  
17 responsive to some of the requests to kind of what our  
18 portfolio would look like in various (inaudible)  
19 environments and then, you know, sort of potential  
20 environments. So this is kind of multiple scenarios. So  
21 Sterling, I'll turn it back over to you.

22 MANAGING INVESTMENT DIRECTOR GUNN: All right.  
23 Thank you, Dan. So if we could go to slide 15, please.

24 --o0o--

25 MANAGING INVESTMENT DIRECTOR GUNN: So this is a

1 historical stress test. It's what would happen to the  
2 portfolios if they had run through the GFC in 2008 and  
3 '09. The panel on the left simply focuses our attention  
4 on a narrower time frame. The panel on the right includes  
5 both the GFC and the following period that we've  
6 experienced for the last, you know, almost 15 years.

7           So and the only -- if you look at the plot, the  
8 only real differentiated between portfolios frankly is the  
9 degree of equity or growth exposure in the portfolio. So  
10 it's not really a surprise there. So that Portfolio B for  
11 example, that really low complexity portfolio that was  
12 like 110 percent equities, we see that's the blue line,  
13 which plummets during the GFC and loses almost 50 percent  
14 of its value before recovering. And then if we look in  
15 the right-hand side, we do see that portfolio has had, you  
16 know, exceptional returns since then, but also has offered  
17 a very, very bumpy ride while doing so, a very volatile  
18 ride.

19           So just pointing that out, because this is not to  
20 recommend Portfolio B by any means. This is history and  
21 we are in a very different period of time now than we were  
22 certainly 11, 12, 13 years ago. This really was in great  
23 part -- one, it's a stress test. If we to replace the  
24 GFC, what might these portfolios look like? That was an  
25 incredibly rare event. And I think the one thing we

1 probably know is the next time we have an event like this,  
2 it will be for different reasons probably.

3           The counterpoint - I won't go through all the  
4 details here - are the current portfolio and Portfolio  
5 A -- excuse me again -- both of which are the lower return  
6 portfolios, but also lower risk. And so you can see that  
7 that's reflected by the sort of amber colored lines on the  
8 left-hand side. And they'd still lose about a third of  
9 their value during the GFC. And you also see on the  
10 right-hand side, they still quite well. You know, over  
11 the last 10 or 12 years, if you'd replayed history, they  
12 would have done quite well.

13           Beyond that, I don't think there's too many  
14 takeaways from this. If we go to slide 16, the next two  
15 slides are really more hypotheticals --

16                           --o0o--

17           MANAGING INVESTMENT DIRECTOR GUNN: -- which is  
18 kind of the domain we're living in now. We just have to  
19 start asking not about so much what history would have  
20 done to us and start thinking about might happen to us.  
21 So this is just a mild test of if we had an equity  
22 downturn of 20 percent, what might happen. And the key  
23 takeaway here -- so let me explain the chart.

24           We have these pairs of columns, each representing  
25 from left the current portfolio, Portfolio A. Going left

1 to right, we have all the portfolios. The columns  
2 represent the near term and the long-term portfolios that  
3 we discussed earlier. And so what we're seeing is what  
4 happens to those portfolios during an equity drawdown of  
5 20 percent.

6 The current portfolio, the response is the same.  
7 It's the same, because it's the same portfolio near term  
8 and long term.

9 Now, if we look at Portfolio A, we see the near  
10 term drawdown risk is a little bit higher in this  
11 experience than the long term. If you remember from  
12 Portfolio A, we have more equities in the near-term  
13 portfolio than we do the long term. And that's the reason  
14 for that difference in response.

15 I should also point out not only are equities  
16 contributing to the losses here, but also private equity,  
17 and to a lesser extent the real assets, because they do  
18 have an equity-like component as well.

19 And you see that pattern repeated with all the  
20 other portfolios, that tend to have more equities in the  
21 near term than in the long term, and therefore an equity  
22 shock is -- certainly, it leads to slightly larger losses  
23 in the near term than in the long term.

24 If I go to slide 17, please.

25 --o0o--

1           MANAGING INVESTMENT DIRECTOR GUNN: So here, it's  
2 an interest rate shock. If interest rates were to go up  
3 one percent, what would happen? And two things are  
4 happening here and I should point out that these kind of  
5 tests are model dependent. We're using a vendor's model,  
6 which assumes a negative correlation, so that will explain  
7 some of the features we see here. So on the one hand with  
8 the one percent interest rate shock, we do see the fixed  
9 income assets losing value, so the gray, yellow, and blue  
10 bars below the horizontal axis. But we also see equities,  
11 and real assets, and private assets increasing. And that  
12 has to do with this negative correlation that's currently  
13 embedded in the model.

14           So I mentioned earlier about getting into the  
15 business of thinking of what-if, what might happen in the  
16 future. So one thing we will have to work on is what if  
17 we have positive correlations? So these are the kind of  
18 things we will look at. But this is what we have at the  
19 moment with the vendor model we have today.

20           I'll go to slide 8 please, if there's no  
21 questions about either one of those slides.

22                           --o0o--

23           MANAGING INVESTMENT DIRECTOR GUNN: This slide is  
24 deserving of some explanation. Hopefully, I can make this  
25 clear. Let's choose Candidate Portfolio A, which is in

1 the second row. So we have five pieces of information  
2 here. We have its performance in the base case scenario,  
3 which is 6.4 percent. We have its performance in the  
4 downside scenario, which is six percent. And then if we  
5 skip over one column, we get to upside, and we see its  
6 performance in the upside scenario is seven percent.

7 So that looks quite disappointing that this  
8 portfolio in the downside scenario would underperform by  
9 40 basis points. Upside scenario, of course, you know,  
10 we'd be quite happy to gain an extra 60 basis points.

11 So the third and fifth columns help us understand  
12 comparison to a viable alternative. So if we go to the  
13 downside optimal portfolio column, what is this column  
14 about. Well, we started with Candidate A, Portfolio A,  
15 and we looked at its risk. How much risk was involved in  
16 that portfolio? Now, in the downside scenario, it's not  
17 optimal, right? It was designed for the base case.

18 So if we go to the downside, there's a different  
19 portfolio that will be optimal for that level of risk. So  
20 we calculated that portfolio and we asked for that same  
21 amount of risk what would the returns be? It so happens  
22 the returns are basically the same to within a rounding  
23 error. So what does this tell us?

24 It tells us that our portfolio, Portfolio A, in  
25 the downside scenario does quite well compared to the

1 actually optimal portfolio, six percent and six percent.  
2 Both those results might be disappointing, but it tells us  
3 for the amount of risk that we've committed to, we  
4 couldn't have done any better.

5           Upside optimal portfolio is the flip side. Our  
6 candidate, we go to the upside scenario. We design a  
7 portfolio that is optimal for the upside and we ask again  
8 what would its return be given the same amount of risk?  
9 And again, we see to within a rounding error, it's close,  
10 seven percent and seven percent.

11           So all of this should give us some comfort, in  
12 that the portfolio that we're choosing, hard to beat it,  
13 give the level of risk that we're running. On the other  
14 hand, if we find out, as we do our continual revisions,  
15 that we are in the downside scenario. It tells us, if we  
16 want to get back to 6.4 percent, we would have to take  
17 additional risk. So that's the message here is one. For  
18 a given unit of risk, this is a good portfolio even in the  
19 downside or the upside scenarios. But it also tells us in  
20 those other scenarios, we may have to adjust the  
21 portfolio, if we believe the level of return is less than  
22 satisfactory.

23           So hopefully I've done a reasonable job of  
24 explaining this here. It's to give us comfort. The  
25 portfolio for the given level of risk is reasonable in the

1 downside and upside scenarios. We wouldn't have to make  
2 huge adjustments.

3 I'll stop there.

4 And if there are no --

5 CHAIRPERSON TAYLOR: I'm not --

6 MANAGING INVESTMENT DIRECTOR GUNN: Okay. Sorry.

7 CHAIRPERSON TAYLOR: -- getting any questions,  
8 Sterling.

9 MANAGING INVESTMENT DIRECTOR GUNN: All right.

10 So I guess, you know, at this point, Dan actually offered  
11 a pretty good summary of all the work that we've done here  
12 about the key decisions, about, one, the level risk, two,  
13 the role of private assets, and three, the use of  
14 leverage, all of which, you know, we can explore further,  
15 when we go forward to November.

16 And I guess our key ask right now is guidance  
17 about what else you would like from us to go forward to  
18 get to November and help us get to a good place?

19 CHAIRPERSON TAYLOR: So again, it was the level  
20 of risk, what are the three?

21 MANAGING INVESTMENT DIRECTOR GUNN: The level of  
22 risk, the role of private assets, where all these sort of  
23 newer candidate portfolios do have larger allocations to  
24 the private assets, and the role of leverage as a means of  
25 divert -- improving portfolio diversification and lowering

1 the level of drawdown risk.

2 CHAIRPERSON TAYLOR: Okay. How does everyone  
3 feel about that? We're going to have to move on to  
4 questions from the public after this, but do we have an  
5 appetite? I heard a request for C and D and then a --  
6 from Ms. Paquin from Betty Yee's office, and then adding a  
7 6.5 percent. Do I have any -- these put in the -- if you  
8 want to talk, if you want to ask questions, because we  
9 want to give some guidance here.

10 Ms. Ortega.

11 COMMITTEE MEMBER ORTEGA: Thank you, Chair  
12 Taylor. I would concur with Ms. Paquin's request for the  
13 things that she had asked to see. And I would also ask if  
14 there is any further analysis the staff could bring us on  
15 the issue of the time it takes to get to the higher  
16 targets on the private assets, both the real estate and  
17 the private equity. If there's any information that can  
18 be provided to us about what that time frame might  
19 contribute to not achieving the targets -- the comes that  
20 are assumed.

21 MANAGING INVESTMENT DIRECTOR GUNN: And so we do  
22 have that information about the ramp-up and how it affects  
23 long-term returns. We do have that.

24 COMMITTEE MEMBER ORTEGA: That would be great.  
25 Thank you.

1           MANAGING INVESTMENT DIRECTOR GUNN: And I think,  
2 if I -- so ask for the single portfolio solution as well.

3           CHAIRPERSON TAYLOR: And then the 6.5, Ms.  
4 Paquin, do you want that -- you want that the dual path,  
5 right, the dual path?

6           COMMITTEE MEMBER PAQUIN: Yes.

7           CHAIRPERSON TAYLOR: And then you also -- do you  
8 want it with leverage or without, or what, or both?

9           ACTING COMMITTEE MEMBER PAQUIN: Whatever the  
10 staff feels appropriate. I mean, I think it was helpful  
11 in C and D to see it with and without leverage, because it  
12 doesn't look like there's that much of a difference in the  
13 returns or the risk.

14           CHAIRPERSON TAYLOR: Okay. Then I say that if we  
15 add the 6.5 percent, we do it with and without leverage.

16           I have a comment from Mr. Miller then Ms.  
17 Middleton.

18           VICE CHAIRPERSON MILLER: Yeah. You know, I'm --  
19 I don't mind the complexity of seeing more than two or  
20 three options, particularly the options that when there  
21 are multiple options that outperform what we're doing now  
22 overall, but -- and I'm certainly very much in favor of  
23 seeing options that give our team the most tools. I want  
24 to see the options. I think we need the private equity.  
25 I think we need the private debt. I think in the longer

1 run, my expectation is that we will be doing more than 13  
2 percent, but right now that's a reasonable target in terms  
3 of our expectation to be able to ramp-up capability  
4 capacity. But I think, you know, cycles down the road,  
5 we're probably going to be increasing those. So having  
6 that -- those in here, having that in is important to me.

7           And for all types of use of leverage that we use  
8 that we should have those tools for our staff. And one of  
9 the things that I think is a little hard for me sometimes  
10 to have a good handle on is it's pretty easy to see the  
11 differences between, you know, the big differences in the  
12 risk numbers from one to another. But when they're very  
13 close to each other, like D and E, what's the real  
14 practical impact of those kind of differences in risk or  
15 volatility?

16           Some of the -- some of those numbers are pretty  
17 close from one to another and so -- and just addressing  
18 that either with discussion or quantitative, you know,  
19 demonstrations or examples would be helpful to me. So I  
20 don't just process those raw numbers into what would the  
21 impact be for an employer or -- so that's my thoughts.

22           CHAIRPERSON TAYLOR: Some of it sounds like it's  
23 going to come to us in FAC.

24           VICE CHAIRPERSON MILLER: Yeah. Yeah. I think  
25 so. But overall, I'm really impressed with the work

1 that's been done and it's been very helpful and -- yeah,  
2 I'm just looking forward to, you know, November.

3 CHAIRPERSON TAYLOR: Okay. Ms. Middleton. Thank  
4 you, Mr. Miller.

5 COMMITTEE MEMBER MIDDLETON: Thank you and my  
6 thanks to all of the comments made so far by my  
7 colleagues. I agree each one of them. And I really  
8 appreciate Mr. Ortega raising the question of how do we  
9 get to a higher level of public equity, when we know that  
10 has been a struggle at times.

11 I'd also like to see Candidate Portfolio B  
12 included in the mix for consideration. And I say that not  
13 to say I'm triggering towards any one of the options. I'd  
14 like to have multiple choices.

15 What I will say is the status quo is not  
16 adequate. It's not acceptable and we are going to have to  
17 take on additional risk in order to get the returns that  
18 need -- we need. Let's do it in a prudent way and with  
19 our eyes wide open, but we are going to need to take on  
20 additional risk.

21 CHAIRPERSON TAYLOR: Thank you, Ms. Middleton. I  
22 appreciate that.

23 So I'm going to add Candidate Portfolio B.

24 And, Mr. Jones, please.

25 COMMITTEE MEMBER JONES: Yeah. Thank you, Chair

1 Taylor. Yeah, I would like to see the same candidate  
2 portfolios that have already been mentioned. I think that  
3 should give us enough to analyze and to get information on  
4 to hopefully move forward. But also, I would like to know  
5 if it's possible -- and I'm not talking about a black swan  
6 event, but are there some events that we can anticipate  
7 that would have differing effect on these portfolio  
8 candidates. For example, what if the pandemic -- these  
9 different variants continue in the -- and I assume you've  
10 already factored in some market downturn going forward  
11 from the pandemic, but what if it's a long-term downturn?  
12 Has that been considered in these factors in these numbers  
13 yet? And so -- and I don't know what else, but I'm just  
14 thinking of what else could -- you know, the fires. What  
15 if they just -- I mean, they're just out of control now.  
16 I mean, that's having a devastating effect on the economy.  
17 What if it continues beyond some, you know, prescribed  
18 period of time? Is it just going to disrupt the whole  
19 economic -- the economy as we see it today and which one  
20 of these portfolios would have the greatest negative  
21 effect?

22           And I don't know if that's possible, but it's  
23 just a thought, because they're unknowns, and that's what  
24 we're dealing with when we're looking into the future are  
25 unknowns. And I know the black swan is the one that you

1 can't predict, but I'm just thinking are there any other  
2 events that you can think of that you believe would have a  
3 negative effect on these portfolios?

4 CHAIRPERSON TAYLOR: Is that something -- is that  
5 too much, Mr. Gunn? Is that -- I mean, we did -- you did  
6 the 20 percent downturn. You did the Great Financial  
7 Crisis, so kind of a black swan-ish GFC with the candidate  
8 portfolios we're talking about, I guess.

9 MANAGING INVESTMENT DIRECTOR GUNN: Yeah. I  
10 mean, we can -- we can make up, you know, scenarios, I  
11 guess. It's -- you know, as Mr. Jones said, it's the  
12 nature of black swans, we really don't know what they are.  
13 But rather what we can try to do is build a diversified  
14 portfolio. And again, that sort of comes back to the  
15 leverage. It helps us build a more diversified portfolio,  
16 which means we are less exposed to a single factor, which  
17 today we're dominated by growth. And over time, if we  
18 were to adopt leverage and become comfortable with it,  
19 then strategically we might be able to grow into a more  
20 diversified portfolio through the proper use of leverage.

21 COMMITTEE MEMBER JONES: And you may have  
22 already, as you talked about the diversification, is taken  
23 into consideration some of those things. And so you may  
24 have already done that. I just want to be sure that's not  
25 something that is obvious in the future that we have not

1 factored in. I thought I would ask that.

2 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Mr.  
3 Jones, just really quickly, the way the methodology works  
4 when we talk about the drawdown is we actually take the  
5 statistics associated with all of these potential  
6 portfolios. By statistics, I mean, you know, what are  
7 the -- what are the returns of each asset class, what are  
8 the ability that -- how those assets move with each other.  
9 And then basically we load that into a -- it's called a  
10 Monte Carlo simulation. It basically runs 5,000 different  
11 potential portfolio paths, so 5,000 different ways it  
12 could go. And then what that drawdown calculation is  
13 looking at is what is the sort of peak to trough in the  
14 worst 10 percent of those 5,000 paths.

15 So I will say that that's sort of implicitly in  
16 the methodology so far. We will take away thinking about  
17 are there any, you know -- and Sterling walked through  
18 those -- these other scenarios. But we'll think about if  
19 there are any others that maybe --

20 COMMITTEE MEMBER JONES: And as I said, you may  
21 have already included, because as you said that, what is  
22 it, 10 percent drawdown, you don't know what caused it,  
23 but you just knew it drew down, so --

24 MANAGING INVESTMENT DIRECTOR GUNN: That's right.

25 COMMITTEE MEMBER JONES: -- maybe it's already

1 there. I was just trying to get a sense, but maybe it's  
2 already there.

3 MANAGING INVESTMENT DIRECTOR GUNN: It's -- yeah,  
4 as Dan, said, 5,000 simulations of all different kinds of  
5 outcomes, each representing a different cause.

6 COMMITTEE MEMBER JONES: Okay.

7 CHAIRPERSON TAYLOR: Is that program really  
8 called the Monte Carlo program, just asking?

9 MANAGING INVESTMENT DIRECTOR GUNN: The method is  
10 called Monte Carlo, yes.

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: It's  
12 called Monte Carlo simulation.

13 CHAIRPERSON TAYLOR: Wow. Okay. So I think  
14 that's the end of our questions. We do have public  
15 comment. I think we have seven of them. So -- woops,  
16 sorry. If you want to go ahead and start those. I don't  
17 know if that's Cheree that's doing it or Mr. Fox.

18 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,  
19 this is Kelly Fox. And I'll be working the call-in  
20 studio. Our first caller is Catherine Downs from the City  
21 of Santa Ana.

22 MS. DOWNS: Good afternoon Investment Committee  
23 members. Thank you for listening to public comments. My  
24 name is Catherine Downs and I'm the Finance Director for  
25 the City of Santa Ana in Orange County. I'm glad the

1 committee is requesting to see Candidate Portfolio C  
2 return for a November decision-making. Candidate  
3 Portfolio C is a good compromise to strengthen the system  
4 without a significant further decrease to the discount  
5 rate, yet minimize the impact to risk.

6 Santa Ana has both miscellaneous and safety  
7 plans, and we really issued pension obligation bonds for  
8 approximately 75 percent of our current estimated unfunded  
9 liability in an attempt to avoid the estimated 41 percent  
10 increase in our contributions over the next six years.

11 Santa Ana has a dense population with per capita  
12 income of less than \$21,000 a year or half the per capita  
13 income for all of Orange County. With a tax base of only  
14 \$880 per resident, the city struggles to provide basic  
15 necessary services. Violent crime rates are 30 percent  
16 above the national average and the city is park poor with  
17 only one acre for every 1,000 residents.

18 Santa Ana's revenues have increased by an average  
19 of only 2.1 percent per year since the 2008 recession.  
20 Prior to issuing the POBs, our required contribution was  
21 going to increase 14 percent next year. With increases  
22 like that, our job to provide service to a population that  
23 struggles with basic human needs is much harder. I  
24 understand CalPERS must take measures to protect the  
25 health of the system, including an adjustment to the

1 investment strategy, but I cannot support a significant  
2 further decrease of the 6.8 percent discount rate nor do I  
3 support an amplification of gains and losses from  
4 additional leveraging.

5           Again, I support Candidate Portfolio C as the  
6 best compromise. Thank you for your time today.

7           CHAIRPERSON TAYLOR: Thank you.

8           Mr. Fox, next caller.

9           STAKEHOLDER RELATIONS CHIEF FOX: Yes, Madam  
10 Chair. The next caller is Sarah Lamin from the City of  
11 Hayward.

12           MS. LAMIN: Board mem -- good afternoon, Board  
13 members. Thank you for the opportunity to speak. And I  
14 really appreciate the comments today and the  
15 thoughtfulness that staff has been working through these  
16 processes and the Board's consideration.

17           As you know, and as many of you have mentioned,  
18 we have -- we have an ongoing funding problem. And once  
19 again, what we're looking at is additional employer  
20 contributions. I appreciate that this is now a much  
21 bigger part of the conversation than it used to be and we  
22 still have to get to the bigger -- the expense side of the  
23 equation.

24           And so I will repeat my ask that as this process  
25 moves forward, that you also think about what is the next

1 process to convene the stakeholders, so that we can deal  
2 with the expense side. Because regardless of the  
3 scenario, we're not going to be at the funded status we  
4 all need and want to have happen. And we're done talking  
5 about how we got here. What we need to talk about is  
6 where do we go from here?

7           And to that end, I cannot support anything that  
8 increases employer contribution rates. For the City of  
9 Hayward, that would be an additional expense of eight to  
10 nine million dollars every year, which is funding we  
11 simply don't have. And the PEPRA employees don't have  
12 additional funds to be able to contribute either. And  
13 it's not fair to balance our budgets either on them or on  
14 the taxpayers. We've all had enough. So I encourage you  
15 to continue your careful consideration and to not lose  
16 track of the next conversation we have to have about  
17 controlling our expenses. Thank you.

18           CHAIRPERSON TAYLOR: Thank you.

19           Mr. Fox.

20           STAKEHOLDER RELATIONS CHIEF FOX: Yes. Chair,  
21 the next caller is Todd Parton from the City of Beaumont.

22           MR. PARTON: Hello. Thank you. And I, too,  
23 appreciate the efforts that the Board is taking to  
24 safeguard the portfolio. We're all going to be  
25 beneficiaries of this work. So again, it's much

1 appreciated.

2           The concern we have really is with regard to the  
3 assumptions that are going into the discount rate. If you  
4 look at the 30-year -- 31-year history of the fund value,  
5 the overall value in 1999 was \$45.4 billion. Reported for  
6 '21, the pension fund is worth 469 billion. So that  
7 represents about a 7.8 percent compound annual interest  
8 rate in terms of increase year to year.

9           So when we're looking at a significant discount  
10 to the discount rate, it's having a monumental effect.  
11 And it calls into question how that really comports to  
12 what's really happening out there in the market and what  
13 the actual returns are. To put it into perspective, our  
14 2020 audit, fiscal year-end of June 2020, really looked at  
15 a unfunded liability for the city of \$18.2 million. A one  
16 percent drop to 6.15 percent increased that unfunded  
17 liability by 59 percent. It takes us to \$28.9 million.  
18 And some of the portfolios that we're looking at are  
19 taking us dangerously close to that number. Obviously,  
20 it's not fiscally sustainable.

21           Our general fund has been growing at about a two  
22 percent rate. We're projecting that out with our  
23 assumptions. If you look at some of the scenarios being  
24 presented here, we're looking at a potential six percent  
25 or more increase per year to our employer contribution.

1 And when you're a fast growing city like Beaumont is, one  
2 of the fastest in the state, we are struggling to keep up  
3 with the growth of services, public safety, the whole  
4 suite of services that are needed desperately within the  
5 community.

6 So we really are concerned about, again, the  
7 model that's going into play, the effects that that's  
8 having on the projected discount rates and the investment  
9 targets. And we would request that additional  
10 consideration be given to what that appropriate rate --  
11 appropriate target ought to be.

12 Would also respectfully request that more  
13 attention be given to reaching out and having some  
14 dialogue out into the communities. Appreciate the  
15 presentation at the upcoming conference. It is COVID.  
16 There will probably be some limited attendance at that  
17 event, so we really, really would appreciate some  
18 additional effort to reach back out to the rest of us in  
19 the field.

20 Thank you.

21 CHAIRPERSON TAYLOR: Thank you very much.

22 Next caller, Mr. Fox.

23 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Madam  
24 Chair. The next caller Chris Tavarez from the City of  
25 Hanford.

1 MR. TAVAREZ: Hello. Good afternoon. My name is  
2 Chris Tavarez. I'm the Finance Director calling on behalf  
3 of the City of Hanford in Kings County. Very much  
4 appreciate the discussion on this item. There's a lot to  
5 consider here. Like many cities and other agencies in the  
6 state, Hanford has very limited financial resources to  
7 confront increasing costs. A discount rate change will  
8 lead to a direct impact to many agencies' ability to keep  
9 up with ever-increasing demands on services.

10 What this means to Hanford, amongst many other  
11 cities in the state, is that the City struggles to  
12 increase public safety and parks resources. This could  
13 get out of hand. This change may decrease or at least  
14 further delay additional resources that are vital to  
15 maintain, or increasing in essential services and quality  
16 of life for our residents and businesses. For example,  
17 annually, police officers or firefighter positions may not  
18 be funded or development of parks would be severely  
19 limited. This would be a big hit to providing services to  
20 our residents.

21 In addition, in light of the high fiscal year  
22 20-21 investment return, a portfolio selection and  
23 potential reduction to the current discount rate should be  
24 considered carefully as to minimize member contributions  
25 as much as possible to limit impact to agency services

1 throughout the state.

2 Thank you very much for your time.

3 CHAIRPERSON TAYLOR: Thank you, sir.

4 Next caller.

5 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Madam  
6 Chair, the next caller is Mr. Dillon Gibbons from the  
7 California Special Districts Association.

8 MR. GIBBONS: Dillon Gibbons. Hello Chair and  
9 members of the Committee. Dillon Gibbons, Senior  
10 Legislative Representative with the California Special  
11 Districts Association. Our association members strive to  
12 take a fiscally prudent approach to their CalPERS'  
13 liabilities, in order to minimize financial liabilities in  
14 the future and to keep current CalPERS rates as low as  
15 possible.

16 However, the low rates are not the driving factor  
17 in their approach to fiscal responsibility. The overall  
18 health and sustainability of the system is a more  
19 important criteria. So while we don't have a position on  
20 a particular candidate portfolio, we do believe that  
21 several of the options presented provide a path for  
22 responsible investments that don't increase costs on  
23 employers or employees, while minimizing additional risks  
24 to the fund. And we would like to thank CalPERS staff for  
25 all their efforts to put these varied options together.

1           And before I wrap up, I just want to thank the  
2 Board and CalPERS staff for the significant communication  
3 that has been provided during this ALM process and thank  
4 Ms. Middleton in particular for her comments about not  
5 maintaining the status quo. Thank you very much for the  
6 opportunity to speak with you today.

7           CHAIRPERSON TAYLOR: Thank you.

8           Mr. Fox, next caller.

9           STAKEHOLDER RELATIONS CHIEF FOX: Yes. Madam  
10 Chair, the next caller is Mr. J.J. Jelincic.

11          MR. JELINCIC: Hello. Am I off mute?

12          CHAIRPERSON TAYLOR: Yes. Go ahead, J.J.

13          Did we lose him?

14          COMMITTEE MEMBER BROWN: I think he's muted now.

15          CHAIRPERSON TAYLOR: It doesn't look like it.

16          MR. JELINCIC: Am I unmuted?

17          CHAIRPERSON TAYLOR: You are unmuted.

18          MR. JELINCIC: Hello. Can you hear me?

19          CHAIRPERSON TAYLOR: Yes.

20          MR. JELINCIC: Can you hear me?

21          Can you hear me?

22          CHAIRPERSON TAYLOR: Yes.

23          MR. JELINCIC: Okay. Thank you. This is J.J.

24 Jelincic. And when I read the item the first time, I said  
25 I don't understand this. So I read it a second time and I

1 said I can't be understanding this. So I read it a third  
2 time and said, yes, I do, in fact, understand it.

3           This is a proposal -- you've got some very bright  
4 people in the Investment Office, but as a proposal, this  
5 would fail in intro to investments. Right now, asset  
6 prices and risk are high and expected returns are low. So  
7 the proposal is let's load up on risky assets. Later, we  
8 expect asset prices and risk to be lower and more normal  
9 and we expect expected returns to be higher. So at that  
10 point, it's load up on low-risk, low-return assets. This  
11 is a classic buy high, sell low proposal. No wonder Wall  
12 Street loves us and often sees us as dumb money. The  
13 focus is clearly on a high discount rate and risk is  
14 clearly a secondary factor.

15           I will point out your own numbers show that  
16 private equity is not good on a risk-adjusted return  
17 basis. I would also point out that the American  
18 Investment Counsel, which is the lobbying group for  
19 private equity, has never said that they are high on a  
20 risk-adjusted basis. They boast about high returns, but  
21 don't talk about risk at all. So I really ask you to go  
22 back and look at this bifurcated, why would you buy high  
23 and sell low?

24           Thank you.

25           CHAIRPERSON TAYLOR: Thank you.

1 Mr. Fox, next caller.

2 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,  
3 the next caller is -- excuse me, Alyssa Giachino the  
4 Private Equity Stakeholder Project.

5 MS. GIACHINO: Good afternoon, Madam Chair,  
6 Members of the committee. Alyssa Giachino with the  
7 Private Equity Stakeholder Project. Given your thoughtful  
8 discussion today of private equity, real assets,  
9 allocations and risk, I'd like to update you on Ares  
10 Management and its ownership of rental home company Front  
11 Yard Residential, with nearly 15,000 homes along Pretium  
12 Partners.

13 Ares Front Yard Residential has continued to file  
14 evictions, which now number more than 1,200 actions since  
15 the CDC moratorium took effect last September, including  
16 more than 900 eviction filings since the beginning of this  
17 year. In July, the U.S. House of Representatives select  
18 subcommittee on the Corona Virus Crisis launched an  
19 investigation into Front Yard Residential's eviction  
20 filings.

21 In June, NPR highlighted Front Yard Residential  
22 filings to evict the residents at much higher rates in  
23 majority Black counties citing our report. Since January  
24 1st, Ares Front Yard Residential has filed to -- filed to  
25 evict more than 400 residents in majority Black DeKalb and

1 Clayton counties in Georgia. Front Yard Residential has  
2 filed to evict residents at much higher rates in majority  
3 Black counties than in majority White counties. Since  
4 January 1st, the firm has filed to evict 20 percent of its  
5 residents in Clayton County and 22 percent of its  
6 residents in DeKalb County.

7 By comparison, during the same time period, Front  
8 Yard Residential has filed to evict around four percent of  
9 its residents in majority White Polk County in Florida.  
10 The company's disproportionate eviction filings in  
11 majority Black counties means that they could hit Black  
12 renters especially hard. Indeed, Ares Front Yard  
13 Residential evicted a resident in majority Black Clayton  
14 County in Georgia two weeks ago. With the moratorium now  
15 lifted, this could signal a wave of coming evictions.

16 In addition to NPR and Reuters, the company's  
17 disproportionate eviction filings against Black renters  
18 has drawn media coverage by CBS, Bloomberg, and present a  
19 clear substantial headline risk.

20 Ares Management's failure to address questions  
21 about its company's eviction actions represent a  
22 significant management failure on Ares part, and appears  
23 to directly contradict Ares ESG policy.

24 We believe CalPERS should hold off on any new  
25 investments with Ares Management until the firm adequately

1 addresses its home rental firm's eviction actions and its  
2 disproportionate eviction filings in majority Black  
3 counties.

4 Thank you.

5 CHAIRPERSON TAYLOR: Mr. Fox, is that it?

6 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair, we  
7 have one more caller on this item. We have, from the  
8 League of California Cities, Jonny Pena.

9 MR. PENA: Thank you and good afternoon, Madam  
10 Chair, members, and staff. Jonny Pena with the League of  
11 California Cities.

12 I appreciate the opportunity to speak about Item  
13 8A. The information presented today has been incredibly  
14 informative and is important to the continued  
15 sustainability and vitality of the pension system. I'd  
16 like to give a special thanks to staff for including the  
17 pros and cons, along with the estimated shift in employer  
18 contributions associated with each candidate portfolio.

19 As you know, retirement benefits are only as  
20 secure as an agency's ability to pay them. As cities  
21 continue to face rising pension costs and reduce budgets  
22 in light of the pandemic-induced recession, Cal Cities  
23 remains concerned about the prospective increase of  
24 employer contribution rates. That is why the Cal Cities  
25 board of directors voted to not be in support of lowering

1 the discount rate.

2           As the asset liability management process  
3 continues, Cal Cities and its members will advocate  
4 against increased costs that crowd out funding for  
5 essential services. California cities are facing multiple  
6 pressures on the budget, and so projected pension  
7 obligations -- projected increases in pension obligations  
8 is certainly unwelcome news.

9           Those cities throughout the state have  
10 demonstrated their commitment to meeting pension  
11 obligations by continuing to dedicate funding, making  
12 advanced payments, and working collaboratively with  
13 employee organizations to find sustainable solutions to  
14 fund retirement benefits. While cities are being creative  
15 and innovative, there's only so much they can do.

16           An exacerbation of city pension obligations,  
17 coupled with general revenue shortfall resulting from the  
18 COVID-19 economic shutdown, may force -- may force our  
19 cities to make very tough decisions in the near future.  
20 Any additional costs make it extremely difficult for  
21 cities to maintain their core services.

22           As you consider the various candidate portfolios  
23 and their respective discount rates, please consider the  
24 impact that an adjustment in the discount rate would have  
25 on cities throughout California. A further lowering of

1 the discount rate would create new cost pressures on  
2 already strained local budgets. As you have heard from  
3 several cities already, this cost pressure will have a  
4 real impact on local communities.

5 We share the same goal of a prosperous pension  
6 system, and we look forward to the continued partnership  
7 on ensuring a secure and sustainable retirement system.

8 Thank you again for the presentation and the  
9 opportunity to provide comments. Thank you.

10 CHAIRPERSON TAYLOR: Okay. Thank you. Mr. Fox,  
11 that was the last caller?

12 STAKEHOLDER RELATIONS CHIEF FOX: That is  
13 correct, Madam Chair.

14 CHAIRPERSON TAYLOR: Okay. Thank you.

15 So I just want to reiterate - I did clarify  
16 something here - what we're saying to bring back in  
17 November is Candidate Portfolios C and D - I did clarify  
18 that we didn't want B brought back - and a portfolio with  
19 leverage and without leverage at a 6.5 percent, because as  
20 I understand, that won't change contribution rates.

21 That's for bringing back. Those are -- and  
22 we're -- the rest of those portfolios can go by the  
23 wayside.

24 In the meantime, before we move on to 8B, we  
25 should probably take a break, because I think we've been

1 sitting for about three hours. So it's about 4:25, how  
2 about we start back at 4:40.

3 (Off record: 4:22 p.m.)

4 (Thereupon a recess was taken.)

5 (On record: 4:40 p.m.)

6 CHAIRPERSON TAYLOR: Are we all back?

7 It kind of looks like we might be.

8 We've got like a half a minute left.

9 CalPERS Trust Level review and I guess that's  
10 Dan.

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.

12 Thank you, Madam Chair. Let's see here, if we could  
13 please get the presenters up here with us. If I could ask  
14 for Lauren Rosborough Watt, Jean Hsu, Greg Ruiz, and Sarah  
15 Corr to come forward and join Arnie and me as presenters.

16 And as you said, Madam Chair, this is Item 8B,  
17 which is the annual trust level review and annual program  
18 reviews prepared by the Investment team.

19 CHAIRPERSON TAYLOR: I'm sorry?

20 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

21 Actually, this is the annual trust level review  
22 and annual program reviews that have been prepared by the  
23 Investment team. And I think we can move Christine Reese  
24 back to the attendees area. Let's see, I see Sarah, Greg,  
25 Lauren, Jean. All right. And I know we already had

1 Arnie.

2           Okay. Let's see. If we can get the slide deck  
3 up, please.

4           (Thereupon a slide presentation.)

5           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

6           Excellent. Thank you.

7           Yes, this is staff's annual trust level program  
8 review. And it's one of the most important agenda items I  
9 would say that we present to the Committee each year,  
10 because it sums up the efforts of the fiscal year, in  
11 terms of the performance, the risk of the portfolios,  
12 market and economic conditions, as well as business  
13 initiatives. And it talks about both at the total  
14 portfolio level, meaning both the PERF and the affiliate  
15 trusts, but also the asset class levels.

16           So we have three main parts to go through today.  
17 I'll start by kicking us off reviewing key issues that  
18 span the entire program, giving an overview of the --

19           CHAIRPERSON TAYLOR: Dan, I'm sorry to interrupt.  
20 I have Karen Greene-Ross that needs to be promoted to  
21 panelist.

22           ACTING COMMITTEE MEMBER GREENE-ROSS: Theresa,  
23 they took care of it.

24           (Laughter.)

25           CHAIRPERSON TAYLOR: Thank you.



1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: The  
2 Investment Office's mission and vision were created to  
3 really support the CalPERS enterprise mission and vision  
4 and the 2017 strategic plan. And it reminds us first the  
5 mission. It reminds us what we're here for, which is to  
6 manage the CalPERS investment portfolio in an efficient  
7 and risk-aware manner to generate returns to sustainably  
8 pay benefits, but then also how we carry-out that mission,  
9 which we call our vision, which is our desired culture,  
10 and that's about working as one team with a culture of  
11 trust, respect, and accountability to effectively manager  
12 one total fund.

13 And again, with one total fund being very  
14 intentional, both the PERF and affiliates, but then also  
15 referencing the fact that really it's the total fund or  
16 however that comes together that's what really matters,  
17 because it's the total fund that pays the benefits.

18 Next slide, please.

19 --o0o--

20 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
21 we brought back this functional view of the organization  
22 to offer insights into how each program correlates the key  
23 phases of managing the total portfolio holistically.  
24 Those phases are: strategy and research, always looking  
25 out on the horizon for what we can do to evolve into a

1 group; implementation, meaning where and how we execute on  
2 what we're looking to achieve; and then the monitor,  
3 review, and assess function, which is really about  
4 constantly looking at what we're doing and how we're doing  
5 to see what we should either do more or less of, what  
6 we're doing well or what we could do better.

7 Next slide, please.

8 --o0o--

9 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
10 our total fund investment strategy and our process really  
11 reflect our Investment Beliefs and our governance and  
12 sustainability strategies in lots of ways. For example,  
13 you can see Investment Belief 2, the fact that a long-time  
14 horizon is a responsibility and an advantage. Invest  
15 Belief 7, that we'll only take risk where we have a strong  
16 belief that we'll be rewarded for it. And Invest Belief  
17 9, that risk at CalPERS is multi-faceted and not fully  
18 captured through measures such as volatility or tracking  
19 error. And we certainly reflected quite a bit on that in  
20 our discussions of candidate portfolios.

21 Next slide, please.

22 --o0o--

23 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
24 that takes us to our strategic objectives, which we  
25 approach through the lens the four Ps, those being first

1 the portfolio, then the process that supports the  
2 management of the portfolio, then the people that drive  
3 and execute on that process, and then the resulting  
4 performance.

5 And so when developing these strategic  
6 objectives, we included context about what success will  
7 look in each of those objectives.

8 Next slide, please.

9 --o0o--

10 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
11 despite working remotely through a pandemic for the entire  
12 fiscal year, the team really got a lot accomplished and  
13 has a lot to be proud of. On this slide, you can see  
14 really a handful of those that we chose to highlight, but  
15 these really are just the tip of the iceberg. And I could  
16 spend quite a bit of time on any one of those, but in  
17 light of the fact that it's 4:45, I'll skip past it. But  
18 it really -- I really do want to underscore just how much  
19 the team was able to accomplish especially in this  
20 pandemic setting.

21 Next slide, please.

22 --o0o--

23 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
24 looking ahead to the fiscal year we're currently in, we're  
25 focused on, first of all, concluding the ALM process in

1 partnership with the Financial and Actuarial offices.  
2 And, of course, (inaudible) further executing on  
3 strategies in private assets. We talked about that,  
4 looking to deploy assets at scale with high underwriting  
5 standards and with cost advantaged economics to deliver  
6 returns to the total fund. Also, further executing on our  
7 technology and data strategies, and then continuing to  
8 evolve our one-team one-fund culture.

9 Next slide, please.

10 --o0o--

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
12 so that's what the business has been up to. So now let's  
13 look at what that looks like in terms of performance and  
14 risk to the portfolio.

15 Next slide, please.

16 --o0o--

17 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

18 Before we get to the details, I thought it made  
19 sense to draw your attention to a few key numbers  
20 surrounding our performance, and critically why we will  
21 look at one-year numbers. As we've discussed before, the  
22 longer horizon numbers are really the ones that are more  
23 important as they speak to the return generation over an  
24 extended period of time, much like our liabilities are  
25 measured over an extended period time.

1           So first, let's look at the absolute return,  
2 which is primarily the result of the strategic asset  
3 allocation we select through the ALM process. Absolute  
4 return, of course, is the critical numbers, because it's  
5 the absolute return that pays the benefits for the various  
6 trusts. And over the 10-year period the PERF returned 8.5  
7 percent average annualized return.

8           This second number I'll call your attention to is  
9 excess return, which is a combination of implementing the  
10 strategic asset allocation, and the active decisions taken  
11 by the Investment team. And over the five-year period,  
12 the excess return was a negative 13 basis points. And  
13 there are several reasons for this underperformance. But  
14 if I have to pick one to discuss, it's the one that's been  
15 by far the most impactful, which is specifically our  
16 underperformance in private equity.

17           Now do know that the absolute return of private  
18 equity has been highly accretive to the returns of the  
19 PERF, being our highest performing asset class. But our  
20 historical inconsistency in our approach and the lack of  
21 diversification within the asset class has led to our  
22 underperformance relative to our benchmark. And really  
23 that's one of the reasons for our very focused work,  
24 taking a very strategic and very consistent approach to  
25 private assets in their entirety and specifically to



1 since this is an annual program review, where we cover the  
2 fiscal year results, I will move us to the one-year  
3 numbers. I'll just remind us to keep these one-year  
4 numbers in context, given our true nature of a very  
5 long-term investment. And in terms of absolute return,  
6 during the fiscal year 20-21, the PERF earned a 21.3  
7 percent return. And this return came primarily --  
8 primarily from the equity asset classes, which is expected  
9 given that equity is the dominant driver of the PERF's  
10 return. And we'll talk more about that in a bit.

11 Private equity posted the highest return, up  
12 nearly 44 percent. Followed by public equity with a  
13 return of 36 percent. Within public equity, the  
14 cap-weighted segment returned 42 percent, but the  
15 factor-weighted segment returning 23 percent.

16 Now as a reminder, the factor-weighted segment  
17 within public equity was specifically adopted by this  
18 Board during the last ALM cycle, because of its ability to  
19 offer equity exposure, but with some downside protection.  
20 And we've seen it do exactly that and we'll talk about  
21 that more in a few minutes.

22 Real assets, which earned (inaudible) percent and  
23 income assets were approximately flat (inaudible) segment,  
24 which was down 9 percent, being offset by the spread and  
25 high yield parts of the portfolio. Now, bear in mind that

1 like the allocation to factor-weighted equities,  
2 (inaudible) allocation to treasuries was another  
3 intentional action taken by this Board during the last ALM  
4 cycle (inaudible) exposure to mitigate drawdowns.

5 And this focus on mitigating severe drawdown and  
6 the desired diversification came out of the portfolio  
7 priorities work and was widely navigated by this Board in  
8 2015-2016 time frame assessing what priorities we should  
9 have for our portfolio, really given the unique  
10 circumstances at the CalPERS plan, and we'll talk more  
11 about that in a couple of slides.

12 But the short story is that the U.S. treasuries  
13 segment and the factor-weighted equity segments were  
14 intentionally added to the strategic asset allocation in  
15 the interests of prudence in mitigating drawdowns. And  
16 we've really seen them provide the protection and the  
17 performance we expected.

18 Now, if we move from absolute returns to  
19 benchmark relative returns for the fiscal year, the PERF  
20 underperformed the benchmark. And again, this was  
21 entirely due to relative underperformance in private  
22 equity. And this relative underperformance in private  
23 equity comes from two main sources. First, like we  
24 discussed earlier, a consistent approach taken to this  
25 asset class (inaudible), which has resulted in (inaudible)

1 exposure (inaudible) diversified. And second it also has  
2 to do with evaluations in private markets, which result in  
3 the benchmark being a public equity markets equivalent  
4 benchmark being measured in the low of the markets in  
5 March of 2020 post-market recovery in March of 2021, with  
6 the private equity portfolio returning 44 percent. That's  
7 still lagging the public markets benchmark.

8 And for the Affiliate trusts and is shown on  
9 slides 10 and 11, these funds are generally passively  
10 managed, so that performance is in line with expectations  
11 and really follows their respective asset allocation, the  
12 trusts that have a higher weighted equity having the  
13 strongest returns, given the buoyancy in the equity  
14 markets.

15 Next slide, please.

16 --o0o--

17 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: The  
18 same was the case for the supplemental income funds with  
19 very strong performance in the equity components of the  
20 portfolio, resulting in higher and higher returns for the  
21 target date funds with more and more equity exposure.

22 Next slide, please.

23 --o0o--

24 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: So  
25 similar to the affiliates that have a heavy equity weight,

1 and therefore the performance largely follows equities,  
2 the PERF exhibits similar return characteristics, largely  
3 following equities. On the left side of this slide, you  
4 can see that the PERF's line largely follows the line for  
5 equities. The magnitude is different and this speaks to  
6 the benefits of diversification. But generally speaking,  
7 when equities are up, the PERF will be up about half as  
8 much, and when equities are down, the PERF will be down  
9 about half as much.

10 Next slide, please.

11 --o0o--

12 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
13 we talked at a high level about this earlier. I mentioned  
14 this, but this diversification really speaks to some of  
15 the actions taken by this Board over the past several  
16 years to protect the PERF from the significant drawdowns  
17 that can come with a large equity weighting of the  
18 portfolio. Of course, the ideal state for this portfolio  
19 would be to earn the assumed rate of return on a  
20 consistent basis year after year. The portfolio would get  
21 to a hundred percent over the amortization schedules and  
22 there'd be minimal contribution volatility.

23 But we all know that markets don't behave that  
24 way. Markets are volatile and therefore some years we'll  
25 exceed the assumed rate of return, in other years we'll

1 fall short. And one thing that became very clear through  
2 market events such as the financial crisis and other  
3 significant drawdowns is that while we do have an appetite  
4 for significant upside returns of course, appetite for  
5 upside is actually less than our aversion to significant  
6 downside risk, which can greatly impact the funded ratio  
7 and also result in significantly higher contributions and  
8 higher contribution volatility.

9           So as a result over the last several years, the  
10 Board took a series of actions to protect the portfolio  
11 from significant downside risk, all the while looking to  
12 harvest the assumed rate of return. The funding Risk  
13 Mitigation Policy was adopted in 2015. And this was  
14 intended to bring down portfolio volatility over time by  
15 locking in good years and reducing risk.

16           Through a series of discussions at Board  
17 off-sites and Investment Committee sessions, the portfolio  
18 priorities were developed and adopted by the Board with  
19 those (inaudible) to protect the funded ratio to mitigate  
20 severe drawdown. The second priority being to stabilize  
21 employer contributions, to manage overall portfolio  
22 volatility, and the third being to achieve the required  
23 rate of return over the long term.

24           Based on these priorities, this (inaudible) in  
25 2017 ALM work, including the introduction of new asset

1 segments, which is about 10 percent allocation to  
2 long-dated U.S. treasuries and that 15 percent allocation  
3 to factor-weighted equities. Then we split the 50 percent  
4 allocation to public equity into 35 percent cap-weighted,  
5 and then 15 percent factor-weighted. And don't forget the  
6 effect -- the intent of the factor-weighted dealing with  
7 the capture equity returns, while mitigating some of  
8 those drawdown characteristics they do come with equities  
9 inherently.

10 From this slide what you can see is that these  
11 segments really have behaved roughly how we expected they  
12 would. During both the 2018 drawdown and the pandemic  
13 drawdown in early 2020, we can see the factor-weighted  
14 equity is offering diversification by reducing the impact  
15 of the negative equity markets. Conversely, during this  
16 past fiscal year, equity markets experienced significant  
17 appreciation, factor-weighted equity underperformed the  
18 high flying cap-weighted equity markets.

19 We also see the long treasuries segment offering  
20 clear diversification benefits. For example, during  
21 fiscal year 19-20, cap-weighted equities drawdown in a  
22 flat return the entire year, the treasury segment was  
23 about 20 percent. Conversely, during fiscal year 20-21,  
24 cap weighted (inaudible), the treasury segment was down 20  
25 percent following that 20 percent up-year.

1           So I guess the point is that in the interest of  
2 prudence and in consideration of CalPERS unique status and  
3 objectives, this Board made a series of decisions to add  
4 diversification and to protect against significant  
5 drawdown. And really as a result, the portfolio has been  
6 performing largely as expected in various market  
7 environments.

8           Can I get the next slide, please.

9                               --o0o--

10           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

11           Since (inaudible) looking at the risks in the  
12 portfolio, and as we've discussed in the past, the PERF's  
13 primary risk is really dominated by asset-sensitive  
14 economic growth, primarily equity risk, but also credit  
15 and real assets featured here too. And we saw that a  
16 couple of slides ago when we saw that as the equity market  
17 goes, the PERF tends to go, but with less violent swings,  
18 again the result of diversification.

19           The next number I'd like to mention surrounds the  
20 ongoing challenges we have given the (inaudible) in  
21 deploying sufficient capital into the private markets,  
22 while maintaining our high underwriting standards and  
23 seeking cost advantaged economics.

24           Now, we have some good News that recently we have  
25 reached our eight percent target for private equity, which

1 really is the result of some very good and concerted work  
2 by the private equity team. But for real assets, we stood  
3 at about a 10 percent allocation which is a target of 13  
4 percent. And further, as we're mentioning that even these  
5 targets of 8 and 13 percent, and we talked about this, are  
6 particularly artificially low relative to our actual  
7 appetite for these assets. And pursuant to our discussion  
8 of candidate portfolios, they could arise during this ALM  
9 cycle.

10 Remember also that these assets serve as a source  
11 of diversification. And it's from these reasons that we  
12 continue to focus on how we can deploy assets at scale  
13 with these assets classes while maintaining high  
14 underwriting standards and focusing on cost-advantaged  
15 economics.

16 The next number on this slide is the current  
17 actionable tracking error, 13 basis points. And again, we  
18 talked about this actionable tracking error as a risk  
19 management tool on the action item on the Total Fund  
20 Policy.

21 And finally, it's worth mentioning that the  
22 portfolio remains highly liquid, both in terms of having a  
23 great deal of liquidity on the balance sheet, but also  
24 having many and diversified avenues to liquidity should  
25 the need arise. And as we've discussed, this central

1 management of the allocation leverage and liquidity of the  
2 plan is another really key area of focus for the  
3 investment team. As we add private assets and in light of  
4 their illiquidity, maintaining this focus on liquidity and  
5 doing some in a centralized total fund way remains  
6 critical.

7 Next slide, please.

8 --o0o--

9 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
10 this is the last slide that I'll cover here, but this  
11 really is just intended to give us a sense of the  
12 decomposition of the model's quantitative risk and the  
13 relative size of those risks in the PERF portfolio. All  
14 the way to the left, you can see the total model based  
15 volatility of the portfolio. At the end of the physical  
16 year, we had a little bit under 11. Within that, the  
17 total tracking error of the portfolio comes out at a bit  
18 over one percent, being measured at 116 basis points. And  
19 as you can see from the pie chart, that's really dominated  
20 by private equity tracking error, which is really just  
21 telling us that private equity is not public equity, but  
22 that's public equity that it's been measured against. And  
23 again, this is a good thing, because this represents the  
24 diversification.

25 Then of that 116 basis points of total tracking

1 error, at the end of the fiscal year, 13 basis points is  
2 what we would call actionable, getting the result of  
3 decisions that the Investment team has intentionally made  
4 that we would change and that we could change if desired.

5 So that was intended to provide a brief high  
6 level overview of kind of what the Investment team has  
7 been up to, the performance generated by the various  
8 trusts and the risks that we see in the portfolios.

9 But with that, I'll pause to see if there are  
10 questions before passing to Lauren to go through the  
11 market -- the market and economic environment.

12 CHAIRPERSON TAYLOR: Sure. I have a question  
13 from Margaret Brown.

14 COMMITTEE MEMBER BROWN: Thank you. Thank you  
15 for that update, Dan. I have two questions. The first  
16 one is, you know, because CalPERS returned 21 -- 21.7  
17 percent, we -- it kicked in the policy that required us to  
18 lower the discount rate. And I want to make sure -- I  
19 mean, I've read it. I watched the little webinar that  
20 CalPERS put out. And that is -- we're doing it because in  
21 good years, where we have a good return, we want to reduce  
22 risk. And that's why we lowered the discount rate to 6.8  
23 percent.

24 But in talking to cities, counties, local  
25 agencies in CalPERS as well as PEPRA members, you know,

1 they're going to have to pay more, but I don't show that  
2 CalPERS took any risk off the table. My understanding is  
3 you lowered the discount rate, because we took risk off  
4 the table and I don't see us doing that. So it seems like  
5 there's a problem with the policy. And so I want to -- I  
6 want to know how that's supposed to work.

7 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: So I  
8 would say that really as far as the risk in the portfolio,  
9 you're right, we certainly haven't changed the structure  
10 of the portfolio just as a result of the Risk Mitigation  
11 Policy. I would say though that what we've seen is that  
12 the Risk Mitigation Policy would take us to a discount  
13 rate of 6.8 percent, you know, given the several  
14 thresholds that we exceeded the assumed rate of return.

15 COMMITTEE MEMBER BROWN: Yes.

16 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:  
17 Given we are in the middle of the ALM work, we  
18 thought that the prudent thing to do was to work our way  
19 through the ALM work and then land at a strategic asset  
20 allocation and a discount rate that that strategic asset  
21 allocation supports. And that -- you know, as we talked  
22 about in the candidate portfolio, that could be a decision  
23 to -- you know, I believe the request was for some  
24 portfolios around six and a half percent, some portfolios  
25 at that 6.8 percent, and I believe I saw in the chat maybe

1 even coming back with a portfolio at the seven percent,  
2 that way we give the Board the option. And then the Board  
3 can take decision to make the trade-off between the risks  
4 and the desired return.

5 COMMITTEE MEMBER BROWN: Yeah. I appreciate  
6 that. I just don't think that we should implement half a  
7 policy. Maybe this isn't your call, Dan. Maybe this is  
8 the CEO's call. But again, we lowered the discount rate,  
9 which means we're -- our percentage funded is lower,  
10 employers, and PEPRA employees have to pay more. And we  
11 didn't take risk off the table. The whole idea is in good  
12 years, we take risk off the table. We didn't do it. So  
13 that's a concern I have that we not just implement the  
14 harmful part of the policy, which hurts employees and  
15 employers.

16 My next question is about our overall return was  
17 21 percent and we announced in July we were first. We  
18 beat everybody out of the gate. And it was an amazing  
19 number and I thank the staff for doing a great job.  
20 Although, until you compare it to all the other pension  
21 funds, Pension and Investments has a link on their  
22 website. And there are currently now 66 pension funds on  
23 there and they all beat us. They all beat CalPERS.

24 And so there are 16 in California, San Francisco  
25 City and County, as well as UC Regents 33.7; San

1 Bernardino County, my county, 33.3; Fresno, 30.4; Ventura,  
2 30.1; Sac County 27.7, and, of course, CalSTRS at 27.2.  
3 And then there's a whole bunch more. The closest one to  
4 CalPERS 21 percent is Kern County at 23.9.

5 So why did we miss so bad? I mean, that's --  
6 that's a lot of percentages on the table. I don't think  
7 you're going to track that all up to -- you can't chalk  
8 that all up to private equity misses.

9 CHIEF EXECUTIVE OFFICER FROST: Dan, can you walk  
10 through -- so what we don't understand is all of the  
11 various funds and the other systems around the U.S. or  
12 here in the state of California what they're doing on  
13 drawdown risk protection, of which we've been walking the  
14 Board through all the strategies and policies that the  
15 Board put in place, that the Board was more interested in  
16 protecting on the downside, than it was shaving off a bit  
17 of return on the upside. So, Dan, can you talk the Board  
18 through that, please?

19 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

20 Certainly. Happy to. You know, I also think,  
21 for what it's worth, it might be helpful to have the  
22 consultants comment on this -- on this very question,  
23 because certainly they understand the peer universe very  
24 well.

25 But to -- this speaks to what we were talking

1 about. And maybe we can go back to slide -- what was it?  
2 I think it was 13. Can we go back to slide 13?

3 Yeah. So this slide talks about really what  
4 we've done. And this speaks to what Marcie was just  
5 saying, by putting in a 10 percent allocation to U.S.  
6 treasuries, we know that 10 percent allocation to U.S.  
7 treasuries is going to underperform equities, especially  
8 in a year where the equity in the cap-weighted equity  
9 market was up 42 percent the way that it was.

10 But the decision that the Board took was that it  
11 was worth giving up some of that upside, so that we can  
12 fund those big severe drawdowns. And you can see these  
13 big drawdowns in this sort of pandemic drawdown, right?  
14 When you can look in the middle of the slide and it's  
15 circled, you can see that that cap-weighted equity was off  
16 something like 35 percent. Factor weighted was off less,  
17 something like 29 percent. And then treasuries were  
18 actually up during that time frame.

19 So what Marcie is alluding to there is that  
20 intentionally -- and by we I mean collectively the Board,  
21 the organization intentionally added some of these  
22 diversifying assets. And that has to do with our unique,  
23 you know, risk and return, where we are from the funded  
24 ratio and the like. And I would say it's, you know, kind  
25 of a similar thing to say, you know, my portfolio is

1 different than my parents portfolio. And my (inaudible)  
2 is 80 and pushing 80s. And they almost no risk in their  
3 portfolio, because their utility function, their desire  
4 for returns is far lower than mine, who's currently, you  
5 know, paying for college and I have retirement that's, you  
6 know, 10 or 15 years out.

7 So it's really hard to compare plans one to  
8 another, because really it's the allocation that drives  
9 the returns, and that comes from this, you know, sort of  
10 utility for risk. And this speaks to what we were talking  
11 about the candidate portfolios, we could certainly -- as  
12 Ms. Middleton said, we could certainly pile into a set  
13 risks and try to, you know -- (inaudible) come up -- I  
14 think she used the term come up with the 36. But we also  
15 know that if we don't, that could be highly problematic.

16 And really, what this is about is about balancing  
17 risks. And as I a say, it is hard to compare plans.

18 You know, certainly --

19 CHIEF EXECUTIVE OFFICER FROST: Hey, Dan --

20 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

21 -- if we look to our neighbors --

22 CHIEF EXECUTIVE OFFICER FROST: -- I think what  
23 would be helpful is to contrast this last fiscal year  
24 returns of the 21.3 to the prior fiscal year at 4.7,  
25 right, and how that drawdown Risk Mitigation Policy and

1 the strategy really played with those two returns. So 4.7  
2 top decile performance, that was drawdown risk mitigation  
3 in place as well. But could you talk the Board through  
4 that also?

5 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

6 Certainly. Certainly. We -- and I would say  
7 that in fiscal year 19-20, we -- yeah, we returned that  
8 4.7 percent return when most of our peers returned kind of  
9 you know a three to low threes type return. And that was  
10 due to that big drawdown. And so, you know, because we  
11 had these diversifying assets and these protective assets  
12 in place, that caused us to outperform in that year. That  
13 was -- this year in 2021, there were (inaudible) the case.  
14 And this again speaks to this challenge around comparing  
15 plans with different asset allocations, because we have  
16 different -- you know, different appetites for risk.

17 And I would mention that, for example, the --  
18 some of our peers to the north in Canada, who I would  
19 consider some of the smartest money in the -- you know, in  
20 the world, they have a lower -- you know, a smaller risk  
21 profile than us. And I would actually say that our  
22 returns, in this one year number, they look very favorable  
23 relative to some of those Canadian plans. But that has to  
24 do with the -- you know, the appetite for risk, for those  
25 plans have their expected rate of return (inaudible) their

1 funded status and the like. And that's why it's really  
2 hard to do some of these comparisons. I do think it would  
3 helpful for Tom from Wilshire to maybe talk through some  
4 of this, because I think it would better for you to hear  
5 it from an independent source.

6 But I will say that as for our part, we, this  
7 organization, has intentionally added some of these  
8 diversifying assets, again because the vintage of a '21  
9 versus call it a '27, while we like that, that's positive  
10 for us, to lose say 14 as opposed to losing say eight  
11 which is a big difference --

12 COMMITTEE MEMBER BROWN: So -- so --

13 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

14 -- on the downside is much more painful.

15 COMMITTEE MEMBER BROWN: So my concern, Dan, is  
16 that, you know, when the Board decided under Ben Meng's  
17 leadership to worry about drawdown risk and to do more  
18 factor weighting, again -- and then we got rid of the left  
19 tail hedge, which could have got us, you know, a billion  
20 or so dollars. And so I worry that this is a miss. And  
21 if it is a miss, we need to say so, and then what we're  
22 going to do going forward, because my understanding it's  
23 that factor weighting.

24 And, you know, that comes directly from -- you  
25 know, the Board doesn't say, oh, we need to take risk off

1 the table. The CIO comes to us and tells us what he wants  
2 to do and then we agree or disagree. But, you know, my  
3 understanding is that we did have drawdown risk covered  
4 because we had those left-tail hedges and then we pulled  
5 those. We did more factor weighting and now we've got  
6 this much bigger -- much bigger miss than everybody else.

7 We compare ourselves when we do good, but when we  
8 do bad, then we don't want to compare ourselves. So I  
9 just want to make sure that we're using -- you know, we're  
10 using the same arguments when we do well and when we do  
11 poorly. And I just want us to be sure -- I just want to  
12 know why we missed and that -- so that we can fix it going  
13 forward. I mean, this isn't something to be embarrassed  
14 about, but it is something that needs to be potentially  
15 corrected going forward.

16 That's my main concern. You know, we can't solve  
17 an issue, if we're not willing to work on it.

18 CHIEF EXECUTIVE OFFICER FROST: And, Ms. Brown,  
19 if you believe that there's a better way for us to talk  
20 about performance attribution, we would love to hear that,  
21 but that's basically what the team has been attempting to  
22 do is give you attribution on the portfolio, why we  
23 performed in the areas that we did, performed as expected,  
24 where we underperformed. If there are better ways to  
25 communicate that, we would really enjoy hearing it.

1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I  
2 also -- I completely agree, Marcie. And I also do want to  
3 just -- just a couple of things. It's important just to  
4 be clear, factor-weighted equity in a U.S. treasury  
5 allocation, those were actually added during the 2017 ALM  
6 cycle. So that's actually before Ben got here. That  
7 was -- that was under previous leadership, so it's worth  
8 bearing that in mind.

9 And what I'll also say is that, you know, as  
10 Marcie said, looking at return attribution and how they  
11 work, there isn't a perfect science to it. It's very  
12 dependent on start dates and end dates. It's very  
13 dependent on what you include and what you don't include.  
14 There are sets that you include and don't include.

15 You know, as I said -- as I mentioned some of the  
16 U.S. plans at higher returns, because they've got higher  
17 risk. Some of the Canadian plans we actually outperformed  
18 because they had lower risks, but who you include it  
19 appears (inaudible) very consistent with. It speaks to  
20 the need to take a really long horizon when looking at  
21 performance that, you know, a one-year performance number,  
22 first of all, it will be dominated in a lot of ways by  
23 private assets, which doesn't really mean that much. You  
24 know, when your numbers -- they don't play out in the  
25 strategic strategy --

1           CHAIRPERSON TAYLOR: Dan, can I ask you a  
2 question real quick -- just really quick here. So there's  
3 a couple of things. We're talking about the Board made  
4 the final decision to mitigate risk, because of the huge  
5 drawdown where we went down to lower than 63, but 63  
6 percent when Marcie got here, because of 2008. So that  
7 put the fear of God in all the Board members, right?

8           So I want to -- I want to make sure that we are  
9 talking about this in a realistic fashion and -- rather  
10 than talking campaign points. Now, number one, the 6.8  
11 percent that we bought down to doesn't cost our employers  
12 any money. We bought that rate down. So let's be clear  
13 on that.

14           And number two, we decided we had -- didn't have  
15 a huge appetite for risk. So we wanted to back off on  
16 risk. And so we put in all kinds of Risk Mitigation  
17 Policies. And that left-tail risk that keeps being thrown  
18 around wasn't as much as we were able to gain by the  
19 policies -- the risk policies, risk mitigation policies  
20 that were put in effect that gave us about \$11 billion.  
21 So let's that clear out there right now.

22           And then you want to go on and let Mr. Toth talk  
23 about this as well? But we all talked about these  
24 policies, including Ms. Brown. She was here. So I want  
25 everybody to be realistic about this. These are talking

1 points right now that are being used, and in reality the  
2 Board made the decision.

3 MR. TOTH: Madam Chair, if I -- if I could make  
4 some additional comments. And this actually will  
5 hopefully help with time, because this was part of my  
6 prepared comments for Item 8C, because we actually do  
7 include the universe comparison. Dan rightfully said  
8 comparisons are a challenge, but we try to do it anyway.  
9 So if we -- if you -- if you don't mind, if we could flip  
10 forward to Item 8C, Attachment 4, and I'll just talk to  
11 two pages. First is page two of 14. And that shows those  
12 universe comparisons. And as Ms. Brown pointed out, over  
13 the last year, the plan does rank in the bottom quartile  
14 relative to peers. But as has been, I think, elaborated  
15 on at length, it was some of the same portfolio  
16 strategies, which this year hindered returns relative to  
17 peers, were the exact same strategies that placed the PERF  
18 in the first quartile last year -- in the last fiscal  
19 year, which was inclusive of that drawdown.

20 So the return pattern of outperforming when  
21 markets sell off and lagging when risk assets rally,  
22 particularly as strongly as they've rallied in the second  
23 half of 2020, and year-to-date 2021, really does reflect  
24 the portfolio priority of protecting the funded status by  
25 mitigating drawdown.

1           Now that being said, I've got four primary  
2 reasons for this year's universe ranking.

3           CHAIRPERSON TAYLOR: Mr. Toth? I am so sorry. I  
4 need to interrupt you.

5           MR. TOTH: Yes, ma'am. That's okay.

6           CHAIRPERSON TAYLOR: But Mr. Miller has to jump  
7 off in about a minute and he wanted to make a comment.

8           MR. TOTH: Please.

9           VICE CHAIRPERSON MILLER: I think you've covered  
10 it and you've got into it. The kind of driving with the  
11 rear view mirror and rehashing things that have been  
12 addressed ad nauseam was just somewhat frustrating to me.  
13 And so I'd say continue and I will jump back on after I  
14 complete a couple tasks that I've got to do that I have a  
15 short fuse on, so...

16           CHAIRPERSON TAYLOR: All right. Thank you.

17           Sorry, Mr. Toth. Go ahead.

18           MR. TOTH: That's quite all right. So page two,  
19 as I mentioned, of 14, it does show the universe ranking.  
20 But I think more maybe illustrative is page five of 14,  
21 which is labeled the asset allocation ranking universe  
22 comparison. And this is where you really get to the  
23 drivers of that.

24           So I mentioned four primary drivers starting with  
25 the higher than average allocation to global fixed income.

1 That was the asset segment that lagged relative to riskier  
2 assets. But it was also that segment as an earlier slide  
3 showed, which protected the fund during fiscal year 2020.

4 The second primary reason is -- sits within the  
5 equity allocation. We've talked about this. While the  
6 weight for global equity sits right at about the median,  
7 the implementation does include the factor-weighted  
8 exposure, which exhibits meaningfully less variability.  
9 And as one of Dan's slides showed, that was beneficial  
10 during the drawdown, but has lagged meaningfully,  
11 particularly since November 2020 through this year.

12 Third, and very relevant to our asset liability  
13 discussion, the private equity allocation is meaningfully  
14 lower than peers. It sits right at about the 75th  
15 percentile. And as we've talked with Greg, and as Dan  
16 pointed out, and I think we'll hear more later, private  
17 equity was the best performing asset segment over the last  
18 year. And so having more of it, as your peers did, was  
19 significantly more beneficial for them relative to the  
20 PERF.

21 And then finally, the CalPERS portfolio does have  
22 a higher than average weight in real assets. And while  
23 performance was positive within real assets, it lagged  
24 well behind equity-oriented assets and so detracted  
25 relative to peers who have lower allocations to real

1 assets.

2           So those are the reasons. I think there are some  
3 learnings in terms of asset liability management going  
4 forward, and we've talked a lot about them and we'll  
5 continue to highlight them when we talk about candidate  
6 portfolios in November.

7           COMMITTEE MEMBER BROWN: Thank you, Tom.

8           MR. TOTH: You're welcome.

9           CHAIRPERSON TAYLOR: Okay, Dan, you can move on.  
10 I'm sorry.

11           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: No.  
12 If there aren't other questions on that -- on that  
13 section, I'm happy to move us on to Lauren Rosborough  
14 Watt -- oh, I think I see a question.

15           CHAIRPERSON TAYLOR: I'm sorry. It looks like  
16 Henry has a question.

17           Henry, you're off. Your sound is off, can't hear  
18 you.

19           COMMITTEE MEMBER JONES: Okay. Thank you. I'm  
20 sorry. This chat box keeps moving around on me. I'm  
21 sorry about that. But the question for Tom is that  
22 chart that you just left, where you showed that our asset  
23 allocation to our peers, was that the allocation or is  
24 that based on execution?

25           MR. TOTH: Those are weights, so those are target

1 allocations. I would say that -- and that's, I'll say, a  
2 truism in investments. Asset allocation is going to drive  
3 the differences return relative to peers. The one  
4 implementation comment I do think is within global equity  
5 as a detractor from peer relative returns factor-weighted  
6 equity has lagged relative to market cap-weighted equity  
7 since November 2020.

8 COMMITTEE MEMBER JONES: Okay. So but -- so  
9 those numbers are based on --

10 MR. TOTH: Target weights.

11 COMMITTEE MEMBER JONES: -- execution, not just  
12 the asset allocation?

13 MR. TOTH: It is a combination of both.

14 COMMITTEE MEMBER JONES: Okay. Thank you.

15 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And,  
16 Mr. Jones, if I can kind of succinctly put together the --  
17 our sort of '21 versus some of our peers, you know, sort  
18 of, you know, high 20s -- and I'll ask Tom to tell me if  
19 he disagrees with any of these characterizations. If I  
20 can pull up four places, I would say, number one, it's our  
21 10 percent allocation to treasuries, right? That that  
22 again -- that those return 20 percent in fiscal year  
23 19-20, but after that great year, they down nine percent  
24 in fiscal year 20-21.

25 Number two, percent allocation to factor-weighted

1 equity that -- you know, factor-weighted equity was still  
2 up. I think it was 23 percent. But when public equity --  
3 when cap-weighted equity is up 42 percent, that lags.  
4 And, you know, again the decision that we made in the ALM,  
5 the last ALM was that it was worth taking that lag when  
6 you have that positive a return, because we know we were  
7 in a really good state in order to avoid the significant  
8 downside, but it did lag in this significant upside  
9 market. So factor-weighted equity would be the second  
10 one.

11           The third one, I would say, is private equity.  
12 And that is both being underallocated, like Tom talked  
13 about, to the highest returning asset class. But also, we  
14 do know that we've underperformed in private equity again  
15 due to some of those historical inconsistencies.

16           And then number three, and one that we haven't  
17 talked about yet, but I do think is worth mentioning is on  
18 the real assets side, many of our peers have REITs in  
19 their real assets allocation. They've got commodities in  
20 their real assets allocation. They have other things that  
21 are very sort of risk-on type exposures in their real  
22 assets allocation. You know, this Board, we, collectively  
23 decided to really pivot our real assets portfolio, the  
24 very core income-producing, inflation-hedging assets  
25 that's -- and more -- much more aligned with our, you

1 know, desired exposures again with this sort of avoidance  
2 of significant downside. But as a result, and our peers  
3 have commodities and REITs in their real assets exposure,  
4 in equity -- and very buoyant risk-on markets were going  
5 to lag, because, you know, I mean our three percent return  
6 beat the benchmark, but lagged a number of our peers.

7           So I would say those four things are the things  
8 that -- and again, Tom, tell me if you disagree with any  
9 of those characterizations. But I would those four would  
10 be the big things that we see driving this difference.  
11 The only thing I would say there is though is that they  
12 were intentional. They were added to the portfolio  
13 intentionally knowing that significant downside hurts a  
14 heck of a lot more than having these really positive up  
15 years.

16           COMMITTEE MEMBER BROWN: So, Dan, that's exactly  
17 what I wanted to hear. I wanted to know why we were  
18 under, and so -- without getting defensive. And I  
19 appreciate that response, because I do need -- I do want  
20 to know why we are so much lower. And I do appreciate the  
21 comments. Thank you.

22           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Ms.  
23 Taylor, if there aren't other questions, then I think I  
24 can turn it over to Lauren Rosborough Watt to start us up  
25 on -- yeah, I think it's slide 16 there. If we could go

1 to slide 16.

2 --o0o--

3 CHAIRPERSON TAYLOR: Sounds good.

4 All right, Lauren, over to you.

5 INVESTMENT DIRECTOR ROSBOROUGH WATT: Wonderful.  
6 Thanks, Dan.

7 Good afternoon everyone. It's a pleasure to be  
8 here today. What I normally do in September is do a look  
9 back and then a look forward market and economics. The  
10 market movements over the past month and fiscal  
11 year-to-day, quarter-to-date are broadly in the same  
12 direction that we have seen. So I'm going to speak more  
13 to the macro side here.

14 What we can do if we look back is I guess take  
15 some comfort that the U.S. recession has ended, purported  
16 to be the shortest recession in history. But I want to  
17 make it quite clear that a recession is only one part of  
18 the business cycle. And the economy is still stepping  
19 towards its new normal. And that's sort of what I want to  
20 focus on very briefly, given time. So you'll recall  
21 earlier this year, I spoke about the degree of  
22 macroeconomic uncertainty that we had around the rebound.  
23 And you can see that quite clearly in the chart that I've  
24 put there on the left-hand side. Now, what this  
25 chart this -- it's showing for each GDP outturn, so June

1 2021, September and so forth out until 2022 analysts'  
2 expectations for GDP at different points in time.

3           So, for example, September 2021, the column on  
4 the left-hand side there shows expectations back in June  
5 2020 for September 2021 growth. Now, what I'm trying to  
6 demonstrate is that throughout the year for most of 2021  
7 analysts' expectations for U.S. GDP growth have moved up.  
8 And that's in part due to a number of different reasons,  
9 but predominantly because of the mechanical bounce back,  
10 but also the reopening of the economy to some extent.

11           What we do know is that that increase has started  
12 to taper somewhat as concerns around the impact of the  
13 Delta variant has on the economy. And I'll talk to that a  
14 little bit later on.

15           But what else you can see from this is moving  
16 into next year, so those expectations for 2022, growth  
17 expectations are settling down around averages of two and  
18 a half, three percent quarter on quarter seasonally  
19 adjusted annual rate. So something akin to historical  
20 averages.

21           But even with aggregate numbers returning or  
22 expected to return towards normal growth rates, there  
23 remain uncertainties. And you can see that on the chart  
24 on the right. FOMC participants have expressed a high  
25 degree of uncertainty around their own forecasts and we

1 see that in the market as well.

2 Next slide, please.

3 --o0o--

4 INVESTMENT DIRECTOR ROSBOROUGH WATT: So when we  
5 look ahead, what do we see? So this is over the shorter  
6 term here. We've got the statistical bounce back in GDP.  
7 It's largely behind us. We've got the transition towards  
8 new normals that we're referring to over the remainder of  
9 this year and into next year, and that depends on a number  
10 of different factors. It hinges on the speed and the  
11 breadth of the labor market recovery in particular, also  
12 on the ability of firms to deliver goods to match demand.  
13 There are concerns around the potential debt ceiling what  
14 that might mean in October/November. Also a discussion  
15 around the reconciliation bill and potential additional  
16 fiscal stimulus.

17 And beyond this, there's this continuation of  
18 underlying sectoral shifts. And the U.S. has performed  
19 particularly well in navigating these so far. An obvious  
20 downside risk, which I alluded to before, was the impact  
21 of the COVID-19 Delta variant. And that's having on the  
22 pace of the positive growth momentum that we're  
23 experiencing today.

24 Also, some headwinds is the international economy  
25 on the U.S. economy, given that the U.S. recovery has been

1 improved at a faster pace than many economies globally.

2 Now, if we look further than the next few months,  
3 which refers to the chart on the right-hand side here,  
4 global monetary policy and global fiscal policy is largely  
5 expected to remain expansionary, but the rate of change in  
6 that support is waning. And Dan mentioned earlier that  
7 some central banks already are starting to taper their  
8 asset purchase, in other words, purchase less over time.

9 So together, the marginal support, both fiscal  
10 and monetary policies, moved negative. And the chart  
11 there on the right shows the cyclically-adjusted fiscal  
12 balance. So when you take out the negative impact of the  
13 recession that we had is what's the underlying fiscal  
14 balance. You can see it's moving higher or its less  
15 stimulatory over time.

16 The Federal Reserve is anticipated to announce  
17 tapering later this year. And, you know, on one hand,  
18 despite this pull back in monetary fiscal support, you  
19 know, it's appropriate that policy support is reduced as  
20 the economy gains momentum and growth is self-sustaining.

21 That said however, it's going to be a very tricky  
22 balancing act to manage those two over the next two to  
23 three years. So at this point, I'd like to open for any  
24 questions before passing back to Dan or Arnie.

25 CHAIRPERSON TAYLOR: Hold on just a second. I

1 lost my chat.

2 (Laughter.)

3 CHAIRPERSON TAYLOR: Oh, wow. I don't have any  
4 questions. I guess we can move on.

5 INVESTMENT DIRECTOR ROSBOROUGH WATT: Thanks very  
6 much.

7 CHAIRPERSON TAYLOR: Thank you so much. That was  
8 a great report.

9 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All  
10 right. So that takes us to -- sorry, Arnie, that takes us  
11 to global equity and fixed income and the program review  
12 parts of the discussion. So, Arnie, over to you to take  
13 us through global equity and fixed income.

14 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:  
15 Great. Thank you, Dan, and thank you, Lauren,  
16 for the economic updates.

17 So this afternoon, I will be covering the two  
18 large public asset classes, global equity and global fixed  
19 income. So if we could move to the next slide, please.

20 --o0o--

21 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

22 So as Dan mentioned, you know, global equity is  
23 our largest asset class. You know, currently, a little  
24 over 50 percent of the total fund assets. It's largely  
25 managed internally in a low risk and low cost manner.

1 Now, on that last point of low cost and low risk, staff is  
2 constantly striving to be more efficient in the harvesting  
3 of the equity beta. And we did make some material  
4 improvements this year to improve both efficiency and  
5 effectiveness.

6 So to accomplish that, staff removed from the  
7 cap-weighted benchmark all holdings that had non-voting  
8 shares and we narrowed the cap-weighted benchmark to more  
9 efficiently harvest the equity beta.

10 This narrowing implementation eliminated about  
11 half of the securities in the cap-weighted benchmark  
12 without changing our expected risk and return. We have  
13 become more efficient.

14 Now, on this last point though, there has been  
15 some press around this narrowing activity, including some  
16 characterizations that it was a divestment. And staff  
17 wants to be really clear, this was not a divestment. It  
18 was an investment decision balancing the complexity of an  
19 asset class with the benefits of diversification and  
20 efficiency.

21 Next slide, please.

22 --o0o--

23 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

24 So Dan did a lot of talk about the various  
25 segments within global equity, but global equity has

1 largely provided the equity beta over all the time periods  
2 shown and had strong performance in the current year  
3 relative to the strategic asset allocation, taking into  
4 account both cap-weighted and factor. And with the move  
5 in recent careers to a higher percentage of this equity  
6 portfolio being passively managed, so more index-like in  
7 nature, we do expect the tracking error relative to the  
8 equity benchmarks to remain low.

9 Next slide, please.

10 --o0o--

11 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

12 So this slide shows global equity's major  
13 accomplishments during the 2020-2021 year. So in addition  
14 to the narrowing work we mentioned a few slides ago, which  
15 was led by the teams headed up by Steve Carden and Tim  
16 Misik, we have continued our focus on the use of  
17 technology to improve our operations.

18 The other area that we believe adds a lot of  
19 value is the global equity staff continues to collaborate  
20 with Anne Simpson and her Sustainable Investments team to  
21 support our governance and ESG efforts. CalPERS really  
22 benefits from the leadership of Simiso Nzima and Anne  
23 Simpson and their teams in this area. And you can see the  
24 work that's been done in the appendix on pages 59 through  
25 64.

1 Next page, please.

2 --o0o--

3 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

4 This slide highlights our priorities for global  
5 equity for the current career, which include continued  
6 focus on data and technology improvements in the  
7 investment process. You're likely to see this most every  
8 year. It's core to what we do to keep a low-cost  
9 implementation and harvesting of the equity beta. We'll  
10 also continue to develop our total fund governance and  
11 sustainability strategic plan. And finally, like you'll  
12 hear a lot through this presentation with all the asset  
13 classes, the global equity staff will continue to support  
14 the ALM process in any way that it's needed.

15 So with that, before I go to -- go to global  
16 fixed income, I'll pause to see if there's any questions.

17 CHAIRPERSON TAYLOR: Mr. Jones, go ahead. Are  
18 you having trouble with your chat?

19 COMMITTEE MEMBER JONES: Yeah. It's just me  
20 though. It's not the --

21 (Laughter.)

22 COMMITTEE MEMBER JONES: It's the screen. I did  
23 something with the screen and every time I've got to go  
24 find it.

25 CHAIRPERSON TAYLOR: Okay.

1 COMMITTEE MEMBER JONES: But I was trying to  
2 share and I got mixed up, but I'll fix it later.

3 And so that's why I've got to go to my iPad.  
4 Just a minute. Back to that page on 20 of 91, the global  
5 equity performance.

6 Yeah, that one. Yeah, we were talking about the  
7 drag on our performance. And we talked about the factor  
8 weight, but I'm looking at this, and it's only two  
9 negative excess basis points that was the drag. The  
10 biggest drag looked like emerging managers and alternative  
11 beta. So it doesn't appear that that was the biggest  
12 drag. You know, we were saying why did other pension  
13 funds outperform us? And it was mentioned that  
14 factor-weighted was one of the biggest issues, but this  
15 doesn't suggest that.

16 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

17 Yeah, Mr. Jones, I think it's good to look at it  
18 from two perspectives. The first being absolute return,  
19 and in that case the factor-weighted did substantially  
20 underweight cap-weighted. And so from a total fund  
21 perspective relative to peers, we did leave some money on  
22 the table with that decision to risk mitigate and protect  
23 from drawdown risk.

24 From a relative basis, you're right, the emerging  
25 managers and the alternative the beta sections didn't do

1 as well this year as we would hope. They were offset by  
2 active strategies. So again, when you build a portfolio,  
3 you don't expect every asset to perform well. We have  
4 some diversification in there. So on a relative basis,  
5 even though, you know, you pointed out the emerging  
6 managers, you know, had a rough year, it was a relatively  
7 small percent of the portfolio. And Anne Simpson and team  
8 will be coming back in November with a review of the  
9 entire Emerging Manager Program. And so we'll be able to  
10 dig in a little bit more into not only the Emerging  
11 Manager Program within global equity, but the whole total  
12 fund.

13 COMMITTEE MEMBER JONES: Okay.

14 CHAIRPERSON TAYLOR: Is that it, Henry?

15 COMMITTEE MEMBER JONES: Yeah. Yeah, thank you.

16 CHAIRPERSON TAYLOR: Okay. I think that's it.

17 Go ahead.

18 --o0o--

19 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

20 Great. Thank you. If we could move to the first  
21 global fixed income slide, please.

22 --o0o--

23 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

24 Perfect. So this slide really highlights global  
25 fixed income's rigorous investment process that has been

1 built up over decades. And we are continually enhancing  
2 it to add value. We do manage our portfolios, the vast  
3 majority of them internally and on an active basis, so not  
4 an indexing basis. So this investment process is critical  
5 to us being able to add value.

6 But I would be, you know, limiting if I said it  
7 was all happening within fixed income. And one of the  
8 real areas we've made progress is collaboration across the  
9 total fund and our Research and Strategy Group and the  
10 quantitative team within that. So Lauren and her team on  
11 the economic side, Saeed on the quantitative side, they  
12 attend our meetings that we have throughout the month.  
13 And that collaborative process helps us form opinions of  
14 value within the global fixed income market. And it's a  
15 collaboration that the fixed income team appreciates  
16 immensely.

17 Next slide, please.

18 --o0o--

19 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

20 So I think this slide really shows the benefit of  
21 that rigorous and collaborative process that we  
22 highlighted on the prior slide. As you can see on this  
23 slide, the global fixed income team has strong historical  
24 performance across all measurement periods and across all  
25 substrategies.

1           Now, I think it was last year when the treasury  
2 portfolio was up 20 percent, down nine percent this year,  
3 the absolute returns will largely be driven by our  
4 duration exposure. And our strategic asset allocation  
5 does have a relatively long duration exposure as a hedge  
6 against equity drawdowns.

7           So I would say the performance we saw in 19-20,  
8 we were up 20 percent, was a very nice gift. But to give  
9 some of it back, you know, in the last year was not  
10 surprising and would be expected given our duration  
11 profile.

12           Next slide, please.

13                           --o0o--

14           INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

15           So this slide highlights the accomplishments for  
16 20-21 and really highlights, I think, the transformation  
17 of global fixed income over the years moving from a  
18 largely siloed group to one now focused on total fund  
19 collaboration. And a lot of that collaboration work shows  
20 up in the ALM process, it shows up in our liquidity and  
21 leverage bodies of work, but they're just great examples  
22 of the total fund focus by all assets classes.

23           Now, one thing you don't see on this slide that  
24 has been there in prior years, and it's intentional, is a  
25 mention of integration of governance and sustainability.

1 And the reason it's intentional is with the help of Anne,  
2 and Simiso, and their teams over the past few years, we've  
3 incorporated this important work into our daily activity.  
4 It's a key part of our security analysis and portfolio  
5 construction process as we actively manage the fixed  
6 income portfolios.

7           So it's really our day job now to include in the  
8 mosaic, you know, all these factors, which drive returns,  
9 but the work itself in the areas of governance and  
10 sustainability is on page 70 in the appendix, if anybody  
11 would like to look at it.

12           And finally, you know, I would like to highlight  
13 a very lucrative trade we did this year that resulted from  
14 the creation of what shows up on the performance slides  
15 now as the total fund fixed income account. This account  
16 was created following the market dislocation created by  
17 the pandemic. This idea -- this trade idea was an active  
18 risk recommendation originating in global fixed income.  
19 But again, as we became less siloed and we became total  
20 fund collaborative, the trade recommendation, while it  
21 came from global fixed income, the implementation was a  
22 collaboration of many folks, including the Interim CIO,  
23 the Investment Management Committee, our Trust Level  
24 Portfolio Management team, our Research and Strategy  
25 Group, the Investment Risk and Performance group and many

1 others.

2           And the reason I highlight this is this focus on  
3 total fund and this trait specifically, added eight basis  
4 points of alpha to the total fund. Our IRP group  
5 estimates that was about \$325 million. You know, and this  
6 effort was originated within global fixed income by Lou  
7 Zahorak and Justin Scripps and I think is a really good  
8 example of how our office can collaborate at a total fund  
9 level.

10           Next slide, please.

11                           --o0o--

12           INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

13           And moving to the current year, you know, we'll  
14 continued to do what we do. We'll try to add value in the  
15 fixed Income portfolios that we actively manage. We'll  
16 continue to collaborate at the total fund level. And  
17 before I hand it over to Jean Hsu to talk about  
18 opportunistic strategies, I'll stop and answer any  
19 questions that there may be.

20           CHAIRPERSON TAYLOR: Any questions anybody?

21           Henry.

22           (Laughter.)

23           CHAIRPERSON TAYLOR: Okay. Go ahead.

24           COMMITTEE MEMBER JONES: No, thank you.

25           INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

1 Well, thank you. And at this point, I will hand  
2 it over to Jean to walk you through the opportunistic  
3 strategies.

4 Over to you, Jean.

5 --o0o--

6 MANAGING INVESTMENT DIRECTOR HSU: Thank you,  
7 Arnie.

8 Next slide please. Next one.

9 --o0o--

10 MANAGING INVESTMENT DIRECTOR HSU: So some  
11 highlights of our success. Successes on the opportunistic  
12 side, we have committed over 10 billion to private debt  
13 program was roughly about 1.9 billion deployed. And then  
14 on the other hand, the LLER side, we outperformed the  
15 benchmark by 395 basis points. This was a portfolio which  
16 was, you know, at the peak, you know, more than 10  
17 billion. And then it contributes quite a lot of basis  
18 points through the total fund.

19 The challenges on the OS is, you know,  
20 opportunistic strategies on the private debt side is  
21 slower to deploy, much, much slower than the public  
22 market. So for a person coming from public market, we  
23 would love to see it deployed a little bit faster. Okay.  
24 But it is actually quite a lot of work and we would like  
25 to be very, very conservative and then take good care of

1 it.

2           And then on LLER side, because we have shifted  
3 the whole -- our whole team to do private debt, so we  
4 leave the LLER on -- portfolio on the run-off mode since  
5 August of 2019. So we decided to revamp this portfolio  
6 and then we will need to hire new portfolio managers to  
7 handle this workload.

8           Next slide, please.

9                               --o0o--

10           MANAGING INVESTMENT DIRECTOR HSU: Here, it shows  
11 the performance of those -- the LLER, as well as the  
12 opportunistic side. LLER outperforms 395 basis points in  
13 one year. And in the five-year time frame is roughly 214  
14 basis points. The opportunistic side looks like we  
15 outperformed by 600 basis points, but I would urge you to  
16 ignore this number at this time, because this is a very  
17 short period of performance. And then the dollar amount  
18 actually deployed is actually not that much. So next  
19 year, we should have a better deployment as every -- every  
20 GP started to call the capital.

21           Next slide, please.

22                               --o0o--

23           MANAGING INVESTMENT DIRECTOR HSU: Our  
24 accomplishments -- major accomplishments is -- again, is  
25 the 10 billion deploy -- commitment and then the 1.9

1 billion deployed. Another one is that we make progress in  
2 building out our team and executing on private debt  
3 strategies. And we have also developed and implemented  
4 the governance process, documents, and then procedures for  
5 managing and monitoring the private debt strategy.

6 Next slide, please.

7 --o0o--

8 MANAGING INVESTMENT DIRECTOR HSU: So what are  
9 our initiatives next year?

10 The first one is that we want to attract and  
11 retain talent, so that we will be able to have enough  
12 resources to source -- strategy source manager and then  
13 source what we have not seen so far.

14 The next one is like we want to improve our  
15 portfolio monitoring and risk oversight tools. It also  
16 includes exploration of extending the use of the eFront is  
17 a -- which is a system of housing all the private data to  
18 OS.

19 And then we'll go into continuing to deploy  
20 capital to private debt to ensure a robust and well  
21 diversified portfolio.

22 The very last one is we will support TLPM Program  
23 in the ALM process, because it is very likely that private  
24 debt will become a part of the asset allocation going  
25 forward, depending on how the Board choose.

1           One thing that we are not mentioned here is that  
2 our ESG effort -- you know, as a debt holder it is a  
3 little bit harder to control the companies because we are  
4 not at the shareholders all of it. However, we started to  
5 see our GPs, especially in Europe, we do borrowing cost  
6 incentives for borrowers. You know, we set up many steps  
7 for them to achieve. And if you achieve a certain step,  
8 then we will decrease your borrowing spread by let's say  
9 five basis points or 10 basis points. And then we  
10 actually had a current deal that we actually have a  
11 co-investment opportunity that if they reach the goal,  
12 then, you know their spread will be cheapened by 12.5  
13 basis points.

14           Next slide, please.

15                           --o0o--

16           MANAGING INVESTMENT DIRECTOR HSU: So with that,  
17 I want to pause for if there is any questions.

18           CHAIRPERSON TAYLOR: Henry does have a question,  
19 but I'm going first.

20           (Laughter.)

21           CHAIRPERSON TAYLOR: Jean, really good report. I  
22 really, really appreciate this. You had a -- I had a  
23 couple of questions, so I'm going to go back to -- well,  
24 com on. I'm going to go back to -- where did it go?

25           Okay. Where you were talking about your priority

1 accomplishments. So, yea on the 10 billion and yea on the  
2 deployment. You made progress in building out the team  
3 and executing on the debt strategies. Now, building out  
4 the team, is that inclusive of, hopefully, if we passed  
5 the private debt bill, so you're going to have more staff  
6 to take on directly the private debt lending?

7 MANAGING INVESTMENT DIRECTOR HSU: Can I clarify  
8 what do you by mean by directly? You mean, doing it  
9 internally or just like --

10 CHAIRPERSON TAYLOR: Doing it internally, yeah.

11 MANAGING INVESTMENT DIRECTOR HSU: Oh, doing it  
12 internally is a totally different -- total different game  
13 than what we are playing it right now, because right now  
14 the staff is not -- we don't even have enough staff to do  
15 whatever is the GP/LP relationship.

16 CHAIRPERSON TAYLOR: Oh, wow.

17 CHIEF EXECUTIVE OFFICER FROST: So, yeah,  
18 Theresa, we would need to build out a staff -- staffing  
19 plan, once that bill were to pass.

20 CHAIRPERSON TAYLOR: Okay.

21 CHIEF EXECUTIVE OFFICER FROST: So Jean's current  
22 workforce plan is based on current commitments. The  
23 private debt bill will allow us to bring some of those  
24 commitments in-house and do our own underwriting, and Jean  
25 would need a whole new set of staff to do that.

1           CHAIRPERSON TAYLOR: Wow. And it sounds like  
2 we're still staffing or own. Anyway, okay.

3           CHIEF EXECUTIVE OFFICER FROST: Yes.

4           CHAIRPERSON TAYLOR: And then you talked about  
5 the ESG strategy and you're doing cost -- borrowing cost  
6 incentives. I didn't hear or I missed what those  
7 incentives were in exchange for basically? What was the  
8 ESG policy or whatever you were do -- working on?

9           MANAGING INVESTMENT DIRECTOR HSU: Oh, so it is  
10 a -- it's a U.K. based company borrowing money. And then  
11 we -- the GPs set some steps for them. Okay. For --  
12 number one is like in the environmental side and then the  
13 second one is like safety, health, environment, and  
14 quality, and then the third one is ethics. Okay. So with  
15 these three and if you reach three steps, then the  
16 borrowing cost would decrease by 12.5 basis points. If  
17 you only reach two steps, okay, we only give you half of  
18 that.

19           On the other hand, if you do not do anything,  
20 you're borrowing cost will increase by 12.75 basis points.  
21 So this is the way that we incentivize them to do real ESG  
22 steps.

23           CHAIRPERSON TAYLOR: I said nice. That's really  
24 excellent. I appreciate that. And I just want to, you  
25 know, tell you if you need resources, let us know.

1 Obviously, you are getting staff to help build this  
2 program up. I'm really excited about the program, but I  
3 also want to reiterate that I would love to be able to  
4 hire State of California employees, so we can take this  
5 in-house. So hopefully, cross your fingers, we'll pass  
6 the bill next year.

7 Mr. Jones.

8 COMMITTEE MEMBER JONES: Yeah. Thank you, Chair  
9 Taylor. Yeah, just a quick question. You mentioned  
10 eFront, I'm just wondering what is eFront?

11 MANAGING INVESTMENT DIRECTOR HSU: Oh, eFront is  
12 a vendor that they currently are private equity. They use  
13 eFront as vendor. eFront has a system for CalPERS it's  
14 called PEARS. So it is what we house our private equity's  
15 GP/LP relationship, the ILPA template, the performance,  
16 and then the -- for private equity also the asset level  
17 information.

18 COMMITTEE MEMBER JONES: So eFront is a vendor?

19 MANAGING INVESTMENT DIRECTOR HSU: It is a  
20 vendor, yeah.

21 COMMITTEE MEMBER JONES: Okay. Okay. All right.

22 MANAGING INVESTMENT DIRECTOR HSU: Yeah, it is  
23 the system that you use. It's just like in the public  
24 market you use Aladdin to house it and then --

25 COMMITTEE MEMBER JONES: Right.

1           MANAGING INVESTMENT DIRECTOR HSU: -- in private  
2 we're try to use if we can use eFront/PEARS system to see  
3 if we can get do that.

4           CHAIRPERSON TAYLOR: I got you. Okay. Thank  
5 you. All right.

6           MANAGING INVESTMENT DIRECTOR HSU: We are  
7 exploring the possibility. Not sure that if it is the  
8 best solution, but we will give it a try.

9           COMMITTEE MEMBER JONES: Okay. Thanks.

10          INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

11           Maybe I'll just jump in with a couple of things  
12 really quickly on that topic. First of all, Mr. Jones, to  
13 you question. One of the goals of the Investment Office,  
14 we have our technology that -- you've heard me talk about  
15 our technology strategy. One of the issues with our  
16 technology is it's based on the old siloed world. And as  
17 we move into centralized management and one-team one-fund  
18 perspective, it's about trying to consolidate technologies  
19 and just reduce some of the complexity that's a result of  
20 all these different technologies.

21           Then the second comment, Ms. Taylor, to your  
22 point on AB 386, you know, and you've -- you know, I think  
23 you've heard me talk about this, we do think in this  
24 private credit space is one of the places where we can  
25 best use our -- Arnie talked about it, Jean has talked

1 about. We have a really strong pedigree in my opinion in  
2 credit management. We should be able to internalize this  
3 function, and if we can get -- if we can get AB 386 passed  
4 and give us the ability to internalize. Now, like Marcie  
5 said, it would require another staffing plan. We have  
6 been significantly -- I think we've doubled the size of  
7 Jean's team in the last, you know, call it two years. But  
8 it would require more staff. We do think it's something  
9 that we could very competitively in-house. So we'll keep  
10 our fingers crossed and we get that bill through and then  
11 we'll work on that.

12 CHAIRPERSON TAYLOR: Exactly.

13 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
14 we certainly found, you know, the whole team, you know,  
15 uncle Michael Cohen's leadership and the like has been,  
16 you know, very, very supportive of applying resources.

17 CHAIRPERSON TAYLOR: Good. And I just want to  
18 say it's just -- it's smart, because we are saving money.  
19 We're saving management fees, et cetera, so I just think  
20 it's the smart way to go.

21 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:  
22 Absolutely. The value proposition is compelling.

23 CHAIRPERSON TAYLOR: Yes. Yes. And go on.

24 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All  
25 right. We'll move on to private equity. So let's -- I'll

1 turn it over to Greg. Greg, over to you.

2 --o0o--

3 MANAGING INVESTMENT DIRECTOR RUIZ: Great.

4 Thanks, Dan. I'll begin with a few implementation  
5 highlights. Then I'll move into a discussion of asset  
6 class performance and execution, and I'll conclude by  
7 touching on a few accomplishments and initiatives from the  
8 past fiscal year.

9 On slide 34 here, a few implementation highlights  
10 from this year include expanded partnerships with high  
11 quality managers, disciplined expansion of capital  
12 deployment while increasing portfolio cost efficiency and  
13 diversification, as well as a completed strategic planning  
14 process framing our portfolio objective and strategic  
15 priorities.

16 On the next slide, we give an overview of the  
17 private equity asset class performance.

18 --o0o--

19 MANAGING INVESTMENT DIRECTOR RUIZ: In any  
20 discussion of private equity program performance, I  
21 believe there are two important principles to consider.  
22 The first is time. The goal of investing in the private  
23 equity asset class is to generate long-term capital  
24 appreciation. This leads us to a focus on longer term  
25 performance, individual year performance tends to be less

1 meaningful than the five-, 10-, and 20-year performance  
2 numbers.

3           The second principle is measurement points.  
4 There are a number of complexities in assessing private  
5 equity stemming from the fact that there is not an  
6 investable benchmark, as you have with public equity. As  
7 a result, we engage multiple points of measurement,  
8 including performance relative to our policy benchmark,  
9 peer benchmarks, other asset classes, and absolute  
10 performance.

11           If I could point your attention to the top chart,  
12 we'll lay out Private Equity Program performance for the  
13 20-, 10-, five-, three-, and one-year time periods. To  
14 ground you in the numbers, private equity generated 10.1  
15 percent return over the past 20 years, 12 percent over the  
16 past 10 years, 14.2 percent over the past five years, 13.7  
17 percent over the past three years, and 43.8 percent over  
18 the past year. Relative to last year, private equity  
19 performance has improved on an absolute basis across all  
20 time periods. If you look at the bottom chart, we lay out  
21 performance versus the policy benchmark.

22           Here, you will see private equity performance  
23 underperform the policy benchmark for all time periods.  
24 We are working to position the private equity portfolio to  
25 durably outperform the policy benchmark over time. We

1 understand the underlying drivers of program  
2 underperformance, a lack of consistency, a lack of  
3 diversification, and a lack of cost efficiency.

4           In addition to these long-term factors, private  
5 equity is likely to underperform in periods of rapid value  
6 appreciation in the public markets, as a result of private  
7 equity portfolio company valuations adjusting at a more  
8 measured pace. This past year was a time of such  
9 appreciation in the public markets, and as would be  
10 expected in such time periods, the Private Equity Program  
11 experienced strong absolute performance, while  
12 underperforming the benchmark by a material margin.

13           On the next slide --

14                           --o0o--

15           MANAGING INVESTMENT DIRECTOR RUIZ: -- we've laid  
16 on you CalPERS private equity performance relative to peer  
17 benchmarks, both Cambridge and State Street. I would note  
18 these returns are presented on an internal rate of return  
19 basis, which is consistent with how these peer benchmarks  
20 are reported.

21           Here, you can see CalPERS Private Equity Program  
22 has underperformed peer benchmarks across all time  
23 periods, in many cases by a substantial margin. As we  
24 decomposed our performance along various dimensions, we  
25 affirmed our assessment that the underlying drivers of

1 underperformance remain the same, a lack of consistency,  
2 diversification, and cost efficiency. And I'd like to  
3 take a couple minutes to share the progress being made in  
4 addressing these issues.

5           The first is consistency. Time will be the  
6 ultimate test of our consistency. Continued adherence to  
7 a methodical capital commitment pacing plan will help  
8 embed consistency in our program in a way that will  
9 contribute to outperformance over time. We are on a path  
10 to establishing a consistent pace of deployment, which we  
11 have maintained through the market movements over the past  
12 18 months. Maintaining this consistency through cycles  
13 will be critical to our program's long-term performance.

14           The second area of focus is diversification. We  
15 are in the early stages of broadening the Private Equity  
16 Program's exposure to the middle market, growth, and  
17 venture segments. Greater diversification will ultimately  
18 provide a more balanced exposure and contribute to  
19 long-term performance.

20           There are however short-term risks inherent to  
21 diversification. Diversifying the Private Equity Program  
22 will add exposures that may underperform in the near and  
23 medium term. We acknowledge these risks and have chosen  
24 to proceed, given our conviction that additional  
25 diversification by underlying strategy will drive

1 outperformance over longer periods of time.

2           Our third area of focus is ramping the cost  
3 efficiency of our portfolio. To do this, we have  
4 reestablished our co-investment program and have strong  
5 early traction supporting our managers as an efficient  
6 co-investment partner. And our program is beginning to  
7 experience notable benefits from reestablishing our  
8 co-investment program.

9           COMMITTEE MEMBER BROWN: Hello. This is  
10 Margaret.

11           CHAIRPERSON TAYLOR: Go ahead. She's muted.

12           MANAGING INVESTMENT DIRECTOR RUIZ: Yeah. I was  
13 just noting that we've begun to experience really notable  
14 benefits from our co-investment program, even beyond  
15 increasing the cost efficiency of our portfolio. By  
16 working closely with our partners on individual  
17 co-investments, our team continues to deepen our  
18 understanding of the capabilities and differentiation of  
19 our partners leading to deeper overall relationships and  
20 improved capabilities in manager selection.

21           On the next two slides, we lay out our priority  
22 accomplishments and initiatives.

23   --o0o--

24           MANAGING INVESTMENT DIRECTOR RUIZ: And I'd like  
25 to spend a couple minutes touching on a few of these

1 before wrapping up. The first is our team. Our team has  
2 been outstanding and persevering through the many  
3 challenges over the past year. Through it all, I've seen  
4 our team exhibit a level of professionalism, dedication,  
5 thoughtfulness, and compassion that stands out.

6 In a time when some erosion of the team's culture  
7 would be understandable, we've strengthened our team's  
8 culture and I believe we'll emerge from this time period  
9 stronger than when we entered.

10 We have also completed our strategic planning  
11 process this past year to bring clarity to our path  
12 forward, and we are working to further evolve our  
13 sustainability strategy and the integration of  
14 sustainability factors into our processes. And we expect  
15 to have more to share on these efforts in the months and  
16 years to come.

17 Thank you for the opportunity to share this  
18 overview of the Private Equity Program.

19 CHAIRPERSON TAYLOR: Thank you, Mr. Ruiz. That  
20 was an excellent -- I can't even think of the word right  
21 now, I'm so tired -- presentation. It doesn't look like I  
22 have any questions, so if you want to move on.

23 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

24 Yeah, we can move on with real assets under Sarah  
25 Corr. So, Sarah, over to you.

1                   --o0o--

2           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

3           Sarah, we're not getting -- I'm not getting  
4 audio. Are others getting audio from Sara?

5           CHAIRPERSON TAYLOR: I'm not either

6           MANAGING INVESTMENT DIRECTOR CORR: Can you hear  
7 me now?

8           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Oh,  
9 there we go, yep.

10          CHAIRPERSON TAYLOR: Yes.

11          MANAGING INVESTMENT DIRECTOR CORR: Okay. Sorry  
12 about that. Good evening, members of the Investment  
13 Committee, it's a pleasure to present the annual program  
14 review for real assets to you. Although, I'm the only  
15 member of the real assets team sitting before you, I want  
16 to emphasize that the preparation of this presentation was  
17 a total team effort not only from real assets but also  
18 from many areas of the Investment Office, and other  
19 example of the one-team approach we've been talking about.

20                 In July, this Committee approved the Real Assets  
21 2021 Strategic Plan. The plan focuses on achieving the  
22 strategic asset allocation target through the deployment  
23 of capital at scale, while maintaining high underwriting  
24 standards and strong governance.

25                 This past year, the pandemic presented real

1 assets with unprecedented challenges related to retail and  
2 office closures and leisure and business travel  
3 restrictions. During this period of uncertainty, our  
4 exposure to and continued focus on stabilized assets  
5 demonstrated the resiliency of the portfolio.

6           There remain variables that will determine the  
7 true impact on COVID and certain real estate and  
8 infrastructure sectors. In our view, being consistent and  
9 disciplined is key to real assets to be able to continue  
10 to provide stable cash yield and inflation protection.

11           Looking at the past year, the portfolio showed  
12 its resilience as evidenced by outperforming the benchmark  
13 in the one-, five-, and 10-year periods, largely as a  
14 result of exposure to high quality essential core assets.

15           Despite challenging investment conditions,  
16 CalPERS managers completed acquisitions to during the  
17 period totaling \$4 billion of equity. Through CalPERS  
18 continued use of the annual investment planning process  
19 for the separate accounts, which currently represents  
20 almost 90 percent of the real assets exposure, staff was  
21 able to align the focus of our managers with CalPERS  
22 desired exposures.

23           Further, real assets staff continues to benefit  
24 from the skills resident in other areas of the Investment  
25 Office, whether it's market perspective from Fixed Income,

1 hedging guidance from ESS, or research and insights from  
2 the Research and Strategy Group.

3           Regarding challenges, increased capital inflows  
4 into the real assets market coupled with a strong demand  
5 for core products has resulted in increased competition.  
6 COVID-19 has had a negative impact on certain  
7 infrastructure and real estate sectors, namely  
8 transportation and retail, and to a lesser extent  
9 multi-family and office.

10           Next slide, please.

11           --o0o--

12           MANAGING INVESTMENT DIRECTOR CORR: The really  
13 assets portfolio exceeded its benchmark and continues to  
14 meet the important role of providing stable income to the  
15 total fund. The core real estate portfolio, which  
16 represents over 70 percent of real assets, exceeded the  
17 benchmark in the three-, five-, and 10-year periods.  
18 Conversely, in the longer term, the non-core real assets  
19 portfolio continues to be a drag on performance as is  
20 illustrated on slide 87.

21           The infrastructure portfolio material  
22 outperformed the benchmark across all periods. Although  
23 we are long-term investors, I would note that the  
24 industrial portfolio was a strong contributor to the  
25 one-year return.

1 Next slide, please.

2 --o0o--

3 MANAGING INVESTMENT DIRECTOR CORR: The focus of  
4 the previous fiscal year was on the development of the  
5 five-year strategic plan approved by the Committee in  
6 July. Our managers also required \$3.7 billion of new core  
7 investments. The continued focus on core investments is  
8 consistent with a strategic plan refresh. The team also  
9 reduced exposure to assets not aligned with the real  
10 assets role by over \$800 million.

11 Related to infrastructure, the team focused on  
12 ways to expand the opportunity set, increase deployment,  
13 and grow the infrastructure portfolio. Real Assets staff  
14 embraced the Investment Office's vision of one team, one  
15 fund through the culture of trust, respect, and  
16 accountability and collaborated extensively with other  
17 areas of the Investment Office. We expanded our  
18 analytical capabilities by implementing and asset level  
19 attribution framework to strengthen staff analysis of our  
20 manager's assets and market selection.

21 Next slide, please.

22 --o0o--

23 MANAGING INVESTMENT DIRECTOR CORR: Focus in the  
24 current year is implementation of the 2021 five-year  
25 strategic plan. Priorities of the plan include deploying

1 capital at scale required to reach the strategic asset  
2 allocation targets underwriting the infrastructure  
3 portfolio. The focus on core assets has served the total  
4 fund well and will continue to be a priority. The  
5 enhanced attribution framework will further integrate into  
6 our portfolio construction efforts.

7 As we align with the total fund priorities, real  
8 assets will continue to integrate sustainable investment  
9 practices into our processes. We'll also continue to  
10 support the total fund as we implement the ALM.

11 To conclude, I would like to underscore how  
12 important maintaining a disciplined and consistent  
13 approach is delivering long-term returns. The 2021  
14 strategic plan emphasizes deployment of capital at scale  
15 in order to achieve the strategic asset allocation target,  
16 while maintaining high underwriting standards in alignment  
17 with our managers.

18 In closing, the one-team one-fund vision and  
19 support of the Investment Committee are key in initiating  
20 priority initiatives as well as the Investment Office  
21 mission to generate returns to sustainably pay benefits.

22 Thank you and I'll now take questions.

23 CHAIRPERSON TAYLOR: Thank you, Sarah. Excellent  
24 report. I have a quick question. I don't see anybody  
25 else that has a question. But you talked about continuing

1 to deploy capital at scale. Are we -- are we looking  
2 at -- and you also said that there were problems with some  
3 of our real assets during the pandemic, because of  
4 restructuring of the workforce, et cetera. Is that going  
5 to be a problem, because our core assets are more  
6 commercial and stuff like that. So are we looking at  
7 different core assets?

8           MANAGING INVESTMENT DIRECTOR CORR: No. We'll  
9 continue to look at the same kind of core assets. And  
10 some of the growth will also come from expanding the  
11 infrastructure opportunity set that we look at. We've had  
12 a very narrow view on infrastructure. And by looking  
13 at -- having a broader opportunity set to look at should  
14 be able to increase the scale of the infrastructure within  
15 the real assets portfolio.

16           CHAIRPERSON TAYLOR: Okay. Great. And then I  
17 had -- as you continue to focus on your sustainable  
18 investment initiatives, are you looking at your  
19 responsible contracting and those kind of things, is that  
20 what you're talking about?

21           MANAGING INVESTMENT DIRECTOR CORR: Yeah. The  
22 responsible contracting is definitely part of that. The  
23 annual report I believe will come to this Committee in  
24 November.

25           CHAIRPERSON TAYLOR: Thank you.

1 Anybody else with questions?

2 That's it.

3 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

4 Ms. Taylor, could I comment real quick on  
5 Attachment 2? It refers to a few of the questions that  
6 came up during the day. Approximately page 461,  
7 Attachment 2, page three.

8 CHAIRPERSON TAYLOR: Hold on. Attachment 2, page  
9 three.

10 Okay.

11 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

12 So page three, while not black swans that Mr.  
13 Jones was referring to, does show some of the various  
14 stress scenarios that our Total Fund team and our Risk  
15 team run on a regular basis on our portfolio to understand  
16 where performance would go in certain environments. So I  
17 just wanted to highlight that. Obviously, black swans  
18 would not be on this page, but it does show some of the  
19 things we look at.

20 The next page, which is page four, deals with the  
21 stress test we do on liquidity. And the slides at the  
22 bottom also go through those historical stress events and  
23 show a coverage ratio. So the 2.7 rate now showing we  
24 have extremely high liquidity. And this work -- this  
25 liquidity and leverage work will be extremely important as

1 the private assets go up and/or the use of leverage.

2           And then finally, the next page five, which I  
3 don't want to get too much into the details, but Ms.  
4 Paquin asked, you know, where we might see leverage show  
5 up in this report, which I do believe Dan comes out twice  
6 a year. Page five here does highlight the leverage  
7 calculation and references whether it's part of the  
8 strategic benchmark or an active decision that staff is  
9 making.

10           So I just wanted to highlight there are these  
11 reports out there that -- obviously, it's late at night  
12 and another time we could dig into them, but they -- the  
13 risk group and the total fund group do a lot of work to  
14 highlight the risk to our portfolio. So I just wanted to  
15 get that out there quickly.

16           CHAIRPERSON TAYLOR: Thank you, Mr. Phillips. I  
17 appreciate that. That sort of brings me to the point I  
18 was going to ask before we move on to the consultants, is  
19 that we've got to figure out - we talked about this last  
20 year - a better way to do this big meeting that we have in  
21 September, so that we are not -- most everyone is  
22 off-line. We lost a few of our own Board members, because  
23 it's so late. I'm -- I don't know if that means we cut  
24 our investment day in half, and then do it on Tuesday, and  
25 then move our meetings out. I don't know, but I think we

1 need to kind of explore that, and -- so that we also -- I  
2 know there were people probably wanted to comment too,  
3 public comment. I think we're probably way past their  
4 time. So I just thought I'd bring that up for us to  
5 marinate on and talk about later. And then we can move on  
6 to, I'm sorry, I believe it's our consultant's review of  
7 the trust.

8 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

9 Yeah. If I

10 MR. TOTH: Fantastic. Thank you, Madam Chair.

11 Oh, sorry, Dan. You had some opening comments.

12 CHAIRPERSON TAYLOR: Yeah, Henry, go ahead.

13 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: No.

14 I was going to basically say that we have Tom here, but I  
15 see a question --

16 CHAIRPERSON TAYLOR: Yeah.

17 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

18 --coming in from Mr. Jones, so why don't we take  
19 that and then over to you.

20 COMMITTEE MEMBER JONES: Sorry. I did put in the  
21 chat this time. Thank you. Yeah, back to this earning --  
22 the last chart, looking at the leverage breakdown and the  
23 liquidity, the liquidity that's what we set up after the  
24 financial crisis, that \$4.8 billion?

25 CHAIRPERSON TAYLOR: Dan.

1 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

2 So that is an estimate we're using, basically one  
3 percent of the fund, so it would be 4.9 today. It's a  
4 plug based on our estimate of need. Certainly, as  
5 leverage goes up or uses of liquidity, you know, through  
6 the private assets, things like that, to the extent that's  
7 stressed test on the prior page were to show more stress,  
8 that plug number there could quite large -- quite possibly  
9 become larger.

10 I think Ben stressed it really well that, you  
11 know, too much leverage is costly, but too little is  
12 deadly. We are -- and Dan I think mentioned earlier, I  
13 was very close through the financial crisis to our  
14 securities lending situation. And so we have an acute  
15 awareness of how important liquidity is. So those -- all  
16 those pages sort of work together, but that's a plug based  
17 on today's estimate, given our stress test scenarios.

18 COMMITTEE MEMBER JONES: So this total policy  
19 leverage of 4.4 percent at the bottom, does that -- is  
20 that part of the 20 percent leverage policy?

21 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

22 (Nods head.)

23 COMMITTEE MEMBER JONES: So -- okay. That's the  
24 4.4 --

25 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

1 Exactly. Exactly.

2 COMMITTEE MEMBER JONES: -- you referred to  
3 earlier today. Okay.

4 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

5 Yeah, that's the active portion that staff has  
6 put into the portfolio, largely in Jean's area with the  
7 opportunistic stuff she's doing. But to the extent  
8 something is not in the strategic asset allocation, so in  
9 the benchmarks, to the extent we do it, it will show up in  
10 that number there.

11 COMMITTEE MEMBER JONES: So looking at the real  
12 estate, for example, 22 -- is it 22 billion, I guess, net  
13 of cash. So how does that -- what's the leverage amount?  
14 Is that the leverage amount of the real estate portfolio?

15 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

16 I'm trying to decipher this as I look at it here,  
17 Mr. Jones.

18 COMMITTEE MEMBER JONES: Yeah, because earlier  
19 you said that you had embedded leverage throughout the  
20 asset -- different asset classes. Is that what you mean  
21 here?

22 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

23 Yeah, I may have to pull Michael Krimm forward  
24 who put this together. We have within the real assets  
25 benchmark there is leverage in the benchmark, 30 or so

1 percent. And so what exactly this number is, I wouldn't  
2 want to speculate. Michael Krimm and now Rob Patterson  
3 heading up the Investment Risk Group.

4 CHAIRPERSON TAYLOR: I think Sarah looks like she  
5 might want to talk.

6 (Laughter.)

7 MANAGING INVESTMENT DIRECTOR CORR: That's the  
8 gross leverage across the real assets portfolio. And then  
9 Rob can probably talk to this part better. But the amount  
10 that's relative to benchmark is part of the 2.9 that's  
11 backed out to get to the 4.4. So part of that 2.9 is the  
12 leverage embedded in the real assets benchmark.

13 COMMITTEE MEMBER JONES: So we really haven't  
14 really used a lot of leverage then what this is saying  
15 then in our total portfolio?

16 CHAIRPERSON TAYLOR: Yeah. It doesn't look like  
17 it.

18 COMMITTEE MEMBER JONES: So why do we need to  
19 change the policy, if we don't use what we have?

20 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:  
21 Well, I -- Dan, you may want to comment, but part  
22 of it is whether we want it in the strategic benchmark in  
23 the asset classes and then the other part would be either  
24 through increased use of opportunistic or potentially if  
25 we were to have another heavy drawdown, we could use

1 leverage tactically.

2 But I think the real question, from my  
3 standpoint, is whether we want in in the strategic  
4 benchmark or whether we want to use it tactically and/or  
5 both.

6 COMMITTEE MEMBER JONES: So the fiver percent  
7 over in the strategic benchmark would be added to this  
8 4.4?

9 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:  
10 It would be added to the 2.9.

11 COMMITTEE MEMBER JONES: Oh, okay. Okay. I see.  
12 Okay. Okay. I think I got it. All right. Thank you.

13 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:  
14 And Mr. --

15 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.  
16 And that would be added to the 2.9 to Arnie's point. And  
17 then the 4.4 would continue to be applied to the 20  
18 percent or the 20 percent policy limit would be applied to  
19 the 4.4.

20 COMMITTEE MEMBER JONES: But this is still saying  
21 that we have this big leverage policy that -- you know, so  
22 you could just make decisions with what you already have.  
23 Why -- and that's -- you know, that -- so that that five  
24 percent in the benchmark is peanuts compared to this,  
25 right?

1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

2 Well, I mean, it's a good questions. And I would  
3 say that currently we're using about a quarter --  
4 one-quarter of the policy provision around using leverage.  
5 We're using about a quarter of it now, right, having a  
6 four point -- four percent versus a 20 percent policy  
7 limit. You know I would argue that in tracking error in  
8 some of the asset class ranges, it's similar, that we're  
9 using a lot less than the -- you know than the sort of  
10 policy authority that the policy gives us.

11 But importantly to Arnie's point, if we get that  
12 dislocation, we like having the -- you know, the authority  
13 within the policies, that if we get that dislocation, we  
14 can take the active risk, but adding five percent to the  
15 strategic asset allocation would be more about just having  
16 a systematic exposure to leverage that we would view being  
17 in the -- as opposed to active risk, we would see that  
18 actually sitting in the policy and the policy benchmark.

19 COMMITTEE MEMBER JONES: Yeah, because I'm just  
20 trying to in -- you know, being informed when we talk  
21 about the asset allocation, those scenarios where we're  
22 talking about using leverage, that five percent, it go --  
23 and you add it to this 4.4 percent and the current policy  
24 of 20 percent, I'm trying to understand what does it do to  
25 that 20 percent based on this number and the -- and the

1 five percent in the portfolio construction. It's still  
2 way below the 20 percent that you already have.

3 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

4 Yeah, two points, Mr. Jones, I would add. The  
5 4.4, if we do get a drawdown, so the denominator effect,  
6 so that assets under management for total fund drop, when  
7 the leverage doesn't change, that 4.4 will become a bigger  
8 number naturally. But the other I think key determinant  
9 or difference is adding it to the strategic asset  
10 allocation, as Sterling was presenting earlier when we  
11 were looking at the candidate portfolios is about  
12 improving diversification, not improving return. The  
13 ability to do the opportunistic or take advantage of a  
14 drawdown would be an opportunity to add actual returns.

15 So the strategic side really for us at the -- you  
16 know, currently and what we're proposing is about better  
17 diversification for the same expected return. That 20  
18 percent could be used to actually add value over time in  
19 addition to the benchmark.

20 COMMITTEE MEMBER JONES: Okay. Thank you.

21 CHAIRPERSON TAYLOR: Okay.

22 COMMITTEE MEMBER JONES: Thank you.

23 CHAIRPERSON TAYLOR: Thank you, Mr. Jones.

24 Are we moving on to the consultants now, Dan?

25 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I

1 believe so. I think we're good, unless there's anything  
2 else, Madam Chair, that you have, we can turn it over to  
3 Tom to take us -- to lead us off on the consultant item.

4 CHAIRPERSON TAYLOR: Mr. Toth, go ahead.

5 (Thereupon a slide presentation.)

6 MR. TOTH: Thanks, very much. Madam Chair and  
7 members of the Board, I hope this meeting has been  
8 productive. There certainly have been a lot of very good  
9 questions. I also know it's been a long day, so I'm going  
10 to limit my remarks to new information.

11 Ms. Rosborough Watt talked about the market  
12 environment and economy. Dan and the rest of the team  
13 discussed the portfolio results. We've also spent a lot  
14 of time talking about capital markets assumptions, so I  
15 won't dwell on Wilshire's specific asset class  
16 assumptions, though the information is there for the Board  
17 in Attachment 1.

18 I'll also point out that the Wilshire report  
19 includes portfolio performance by segments on both and  
20 absolute and relative basis. There's attribution on pages  
21 12 to 15. That information also aligns with Dan's earlier  
22 comments on return drivers, so I won't belabor that this  
23 evening.

24 And I'd plan to talk about the universe  
25 comparison, but we touched on that already as well. So

1 I'll actually, if it's okay, move ahead to Item 8C,  
2 Attachment 3, which is our internal program review.

3 Now, Wilshire evaluates the CalPERS investment  
4 programs with a similar framework that we use when  
5 assessing other large asset management organizations.  
6 This includes a review of the larger organization as well  
7 as the individual program teams, the investment processes,  
8 portfolio construction, risk management, implementation,  
9 and attribution. And it's really meant to provide the  
10 Board with an independent analysis of the strengths and  
11 risks present in the investment organization.

12 The output of the review is included in the  
13 appendix of our opinion letter. And there's a lot of very  
14 good information spread throughout on each of the  
15 individual teams.

16 As I mentioned, an assessment of the factors  
17 contributing to the stability of the organization and  
18 incentive alignment is an important component of the  
19 review. And as such, I think it's important to point out  
20 that this year's overall organization score remains  
21 impacted by the open Chief Investment Officer position.  
22 I've said in the past, and I'll reiterate it here, we have  
23 a very high opinion of the interim professionals, but the  
24 senior team stability is not where it needs to be in order  
25 to receive a higher score. We're certainly monitoring

1 that and would expect that to improve going forward.

2 We do note that the organization has made strides  
3 to be competitive in the marketplace for top-notch high  
4 caliber investment professionals. As you know, CalPERS is  
5 vying for talent in a very challenging environment. And  
6 we think it's important that the Board understands that  
7 any contemplated changes to incentive compensation or  
8 other should be evaluated with the clear understanding of  
9 what those potential changes might have on the team and  
10 recruiting. I know that's an ongoing workstream with the  
11 Incentive Compensation Committee.

12 Now, during fiscal 20-21, we continued to see a  
13 commitment from the Investment Office to work across asset  
14 classes. That was a real highlight of Dan and the team's  
15 earlier comments. And that focus on improving total fund  
16 performance, as team members lend their expertise across  
17 asset classes, and working groups is viewed very favorably  
18 by Wilshire. And Arnie, in fact, highlighted one specific  
19 action that was additive to total fund active returns.

20 As I think Ms. Rosborough Watt's earlier  
21 presentation highlights, there's meaningful economic  
22 analysis and quantitative research available to help  
23 understand the investment environment and it's utilized by  
24 the senior team to assess opportunities in support of the  
25 total fund objective.

1           Here's where I normally would transition into  
2 highlighting the scores of the individual programs and one  
3 or two takeaways. But in the interests of time, I'll  
4 merely summarize that Wilshire is confident that the  
5 internal programs under discussion are being managed in an  
6 appropriate manner to efficiently deliver their respective  
7 market exposures with potential for outperformance. And  
8 you've seen that global fixed income in particular, but  
9 also across time frames in other areas like global equity  
10 and real assets.

11           The TLPM team is doing very strong work on the  
12 asset liability management side. As we've seen in the  
13 discussions today, while the trading team continues to  
14 expand its capabilities in providing synthetic exposures  
15 in liquid equity and fixed income markets.

16           I will stop there. I would encourage you to look  
17 through the rest of the opinion letter. There's some  
18 other points as well as the specific scoring per usual,  
19 but I'll stop and see if there are any questions from the  
20 Committee first.

21           CHAIRPERSON TAYLOR: Yes, we do have a question  
22 from Ms. Greene-Ross.

23           ACTING COMMITTEE MEMBER GREENE-ROSS: Yes. So  
24 just wanted to ask about, given the Federal Reserve's  
25 actions recently to maintain low interest rates, are there

1 any other strategies or considerations we should  
2 implement?

3 MR. TOTH: Ms. Greene-Ross, that's a -- that is a  
4 great question and I think it is being incorporated in the  
5 ALM work, particularly the opportunistic strategies  
6 bucket, which is kind of morphing to a dedicated  
7 allocation to private credit. I think that's a very  
8 strong strategy considered in this environment, given that  
9 it provides what we call idiosyncratic or we'll say  
10 off-market opportunities to generate performance. So I  
11 think that's one that is being incorporated into the ALM  
12 process.

13 I think from a construction standpoint, we are  
14 aligned with some of the comments made earlier around the  
15 utilization of leverage to drive returns higher, while  
16 maintaining diversification in the portfolio. So I think  
17 the continued evaluation of that as a portfolio  
18 construction tool remains appropriate.

19 And then, we've talked a lot about private  
20 equity. But from a return driver standpoint, that is one  
21 of our highest expected returning asset classes. And you  
22 can see -- you have seen and will see further in upcoming  
23 meetings the impact that that has on the total fund's  
24 return profile.

25 ACTING COMMITTEE MEMBER GREENE-ROSS: Thank you.

1 MR. TOTH: Um-hmm.

2 CHAIRPERSON TAYLOR: I don't have any other  
3 questions from any of the other Board members. I'm  
4 checking Henry to make sure. But I had a real quick  
5 question. You guys made a point on your letter to talk  
6 about -- from last year, where you talked about an  
7 opportunity to continue shaping INVO culturally and  
8 strategically, and to focus on total fund performance.  
9 And during this period, you said it's absolutely crucial  
10 to maintain a focus on Investment Belief Four, that  
11 long-term value creation requires effective management of  
12 the three forms of capital, financial, physical, and  
13 human, and number 10, strong processes, and teamwork, and  
14 deep resources are needed to achieve the goals and  
15 objectives.

16 So I just want to know, are we, you know,  
17 promising -- we are working on integration of  
18 sustainability across the portfolio. And you guys are  
19 doing a great job and I want to applaud you guys on that.  
20 And everyone here has talked about their portion of the  
21 ESG through their asset class. But I just want to  
22 encourage you to keep going, because I guess I think about  
23 those long-term structural economic losses, when we're not  
24 looking at DE&I, and we're undervalue in the workforce.  
25 There's, you know, gender bias, racism, and then of course

1 our climate risks that are just apparent, because we live  
2 in California, but it's impacting insurance companies.  
3 It's impacting municipal funds. And it's basically a huge  
4 disruption.

5 So I'm just encouraging everybody to stay on  
6 track with that, but I wanted to call Wilshire out and  
7 thank you for helping us stay focused on that in terms of  
8 your commentary on this, so I do appreciate it.

9 MR. TOTH: Thank you, Madam Chair. It's our  
10 pleasure.

11 CHAIRPERSON TAYLOR: Anybody else?

12 Oh, wait. Never mind.

13 All right.

14 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All  
15 right, Madam Chair. I think that moves us to now the  
16 private asset consultant portion of this item, which we  
17 have Steve McCourt here from Meketa joining us. So I saw  
18 Steve, but now I don't see Steve. So can I ask -- it  
19 looks like we got Mr. Miller in. Can I ask David to  
20 please bring Steve McCourt up into the presenter area.

21 There he is. Steve, over to you.

22 MR. McCOURT: Batting in the ninth spot of the  
23 order today. This is Steve McCourt at Meketa Investment  
24 Group. Thank everybody. It's been -- it's been a long  
25 day, so I'll keep my remarks sort of high level at the

1 critical elements of our review of the private equity and  
2 real asset programs.

3           Before I get started, I just wanted to step back  
4 and just highlight the obvious, that over the last year,  
5 it's been a remarkable year from an operating perspective  
6 with COVID. I'm guessing none of us would have expected  
7 that 18 months after the COVID crisis, we'd all still be  
8 working remotely and meeting remotely. And in the context  
9 much that, the operations of the private equity and real  
10 assets staff have been remarkable with respect to  
11 maintaining strategic focus and aligning the portfolio  
12 with strategic initiatives. So I wanted to start with  
13 that observation.

14           Starting with private equity, the private equity  
15 portfolio has performed well through the pandemic with a  
16 strong uptick in returns. Staff, as mentioned, has  
17 executed well. Private equity performance has improved  
18 meaningfully over all time periods during the year.  
19 Overall, private equity grew by over \$14 billion in the  
20 trailing 12 months, most of that through asset  
21 appreciation.

22           The one-year return is eye-popping at over 40  
23 percent, reflective of appreciation in the asset class  
24 broadly. But as has been noted several times, the focus  
25 should really be on longer term returns across the Board,

1 but particularly for private market categories. And the  
2 private equity program's returns over longer time periods  
3 continue to improve as well with time, reaching for the  
4 trailing 10-year period 12 percent per year. That  
5 compares to a trailing 10-year return of 10.4 percent last  
6 year, so strong improvement.

7           Obviously, private equity remains the strongest  
8 performing asset class for CalPERS and most other  
9 investors. I think Greg and staff did a nice job  
10 addressing the relative underperformance of the asset  
11 class vis-à-vis its benchmark. The one thing I would -- I  
12 would add is, because the private equity benchmark is  
13 based on a public market index, the relative results turn  
14 quite quickly in both directions. Just 12 months ago, the  
15 program was exceeding its benchmark over all time periods,  
16 because the market had turned south due to the pandemic.  
17 So relative volatility of the returns versus the policy  
18 benchmark is to be expected.

19           Regarding implementation, staff's deployment pace  
20 has increased in recent years, and in the prior 12 months,  
21 reach nearly \$14 billion. The majority of the commitments  
22 are made to funds which called down their capital over  
23 several years.

24           Additionally, though, staff has meaningfully  
25 increased their investment in no, and low fee, and carry

1 co-investments.

2           Finally, staff's working to increase portfolio  
3 diversification, adding growth equity in mid-sized buyouts  
4 to a portfolio that has been heavily weighted to large and  
5 mega buyout strategies historically. The portfolio is in  
6 full compliance with all policy parameters and the private  
7 equity team in numbers continues to grow at multiple  
8 levels.

9           Those are my prepared remarks on private equity.  
10 I'll pause there for any private equity questions anyone  
11 might have before moving on to real assets.

12           CHAIRPERSON TAYLOR: I am not seeing questions.  
13 I think everybody is ready to go. Go ahead.

14           MR. McCOURT: Very good. On the real assets  
15 portfolio, the real assets portfolio was valued at \$46  
16 billion through the reporting period, comprised 85 percent  
17 of real estate and 15 percent of infrastructure. Real  
18 estate returns have more or less mirrored the broad market  
19 over trailing time periods. Returns for infrastructure  
20 have exceeded benchmarks over all trailing time periods.  
21 Within real estate, performance in the areas that have  
22 been impacted more directly by COVID, largely retail and  
23 office, have been weaker, but have been offset by stronger  
24 performance within CalPERS, industrial, data center, and  
25 residential sectors.

1           The real estate portfolio remains primarily lower  
2 risk for core assets. Leverage, as measured on a  
3 loan-to-value basis is approximately 32 percent.  
4 Infrastructure, as mentioned, comprised 1.3 percent of the  
5 total fund. And the net asset value was 6. -- was up to  
6 \$6.1 billion, up nearly a billion dollars from a year  
7 prior. Infrastructure over the trailing year was up 7.2  
8 percent, as those assets have recovered somewhat from the  
9 dislocation of the pandemic.

10           Real estate and infrastructure remain compliant  
11 with all policy parameters. Both portfolios are  
12 predominantly invested in core assets. I will note that  
13 one difference between the two portfolios is where real  
14 estate is predominantly invested in the U.S. Roughly 93  
15 percent of your real estate assets are invested in the  
16 U.S.

17           Infrastructure currently is about 50 percent  
18 U.S., 50 percent non-U.S. And as we noted in our report,  
19 given the lumpiness of investments within the  
20 infrastructure asset class, it may be appropriate for  
21 staff to evaluate modifying the constraint on  
22 international exposure within the infrastructure asset  
23 class, as it continues to look to increase the allocation  
24 to infrastructure.

25           That concludes my remarks. I'm happy to take any

1 questions on real estate or infrastructure.

2 CHAIRPERSON TAYLOR: Great. Thank you, Mr.  
3 McCourt.

4 It looks like Mr. Jones.

5 COMMITTEE MEMBER JONES: Yeah. Thank you, Chair  
6 Taylor. Yeah, thank you, Mr. McCourt. Do you have any  
7 viewpoints on whether or not the -- if it's passed, the  
8 administration's infrastructure bills being implemented,  
9 is there a possibility of private partnerships --  
10 public-private partnerships going forward, or would  
11 they -- normally, when it's a government program, the  
12 interest rates return maybe too low.

13 (Laughter.)

14 COMMITTEE MEMBER JONES: Do you have any  
15 viewpoint on that?

16 MR. McCOURT: Yeah, more the latter likely.  
17 The -- but I think there's still plenty of space for  
18 commercial investment at reasonable rates of return in  
19 larger infrastructure programs, even with a federally  
20 funded program. There's just too much to do, too much  
21 space to fund.

22 The other thing I would highlight as you bring it  
23 up, it's very unclear at this point whether the  
24 infrastructure bill -- whether and if the infrastructure  
25 bill or the three and a half trillion dollar budget bill

1 exactly how much that will involve deficit spending. But  
2 I do note that with respect to infrastructure, because  
3 infrastructure tends to be a interest rate sensitive asset  
4 class, and so if the infrastructure bill comes with it a  
5 large amount of borrowing from the federal government,  
6 that could -- that could negatively impact infrastructure  
7 assets. But at this stage, a bit too early to tell what  
8 that risk might be.

9 COMMITTEE MEMBER JONES: Okay.

10 CHAIRPERSON TAYLOR: Is that it, Mr. Jones?

11 COMMITTEE MEMBER JONES: Yes, please. Thank you.

12 CHAIRPERSON TAYLOR: Okay. It looks like I don't  
13 have anymore questions.

14 Dan, are we -- do we have anything else?

15 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: That  
16 concludes -- no, that concludes what we have under this  
17 item for the agenda, Madam Chair.

18 CHAIRPERSON TAYLOR: Okay. Then Agenda Item 9  
19 is, I hope you kept track, summary of committee direction.  
20 And I will add, I think we had talked about E as one of  
21 the portfolios. I think in the chat people were talking  
22 about including E, so let's do that.

23 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes,  
24 Madam Chair, we'll bring back a six and a half after  
25 percent levered and unlevered, a 6.8 levered and

1 unlevered, and then a seven percent. That as we talked  
2 about with Portfolio E, it does -- it is -- it has to take  
3 levered to get to seven percent, but we will bring back  
4 those five choices and then through the various lenses  
5 that we talked about.

6 CHAIRPERSON TAYLOR: Okay. Great. So that's the  
7 C & D 6.5 levered and unlevered and then Portfolio E,  
8 right? I had B. I don't know why. Okay. Go ahead with  
9 the rest.

10 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

11 Arnie, do you want to -- do you want to take us  
12 through Committee direction, please.

13 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

14 Sure. So in addition to the portfolio candidates  
15 we just talked about, the China holdings outlook overview  
16 risk return possibly in November depending on how the  
17 November agenda looks, but we owe you that. So that was  
18 the only other one I had, Dan. Did you --

19 CHAIRPERSON TAYLOR: So I think -- I mean, I  
20 don't think it's necessary to bring it back on the agenda,  
21 because I know that's going to be a huge agenda. If we  
22 want to just do a Board note, you can -- we can talk about  
23 it. But, you know, I don't know that we want to be  
24 talking about that in that busy meeting, because here we  
25 are at quarter to seven in this busy meeting. So anyway,

1 I appreciate it.

2 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Now,  
3 Ms. Taylor, are you talking about the China exposure?

4 CHAIRPERSON TAYLOR: Yeah.

5 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:  
6 Yeah. Perhaps what we could do is we could start  
7 with a Board note. And then if there's a desire to have a  
8 deeper discussion, we certainly can agendize that, even if  
9 we cover it at an off-site or something.

10 CHAIRPERSON TAYLOR: Sure. Sure.

11 We can discuss that certainly.

12 It looks like, if that's everything for summary  
13 Board direction, then we do have some public comment. So  
14 I don't know if Mr. Fox is still there, but, yeah, we do  
15 have four callers for public comment.

16 STAKEHOLDER RELATIONS CHIEF FOX: I'm here as  
17 long as you are, Madam Chair.

18 (Laughter.)

19 CHAIRPERSON TAYLOR: Well, go for it then.

20 STAKEHOLDER RELATIONS CHIEF FOX: We have -- we  
21 have four callers. The first caller wanted to catch us on  
22 Item 6A, so he's going to make comments about that during  
23 the public comment, Mr. William Cunningham.

24 MR. CUNNINGHAM: I appreciate -- good evening.  
25 This is William Michael Cunningham, Creative Investment

1 Research.

2 I was commenting on the Total Fund Investment  
3 Policy, Items 7 and 15B, as well as, of course, Appendix  
4 7, in light of changes in the volatility, I'll say, of  
5 social issues. And I'm specifically referring to  
6 reproductive rights in various states, and the impact that  
7 that will have on valuation of certain companies that are  
8 headquartered in those jurisdictions.

9 Now, your portfolio is diversified enough and  
10 broad enough, so that you will not be impacted negatively  
11 we don't think by that sole issue. But there's another  
12 factor, and that is as these states become less  
13 attractive, and I'm talking Texas, to global cosmopolitan  
14 corporations, our economic models show that the state of  
15 California, other things equal, becomes more attractive.  
16 And that has longer term implications for employment, tax  
17 revenues, other factors, again longer term, so -- but to  
18 summarize, the Total Fund Investment Policy, Items 7 and  
19 15B, really have done an outstanding job of integrating  
20 these ESG factors and social factors into the portfolio  
21 broadly, as we've heard throughout the course of this  
22 call. So thank you for your time.

23 CHAIRPERSON TAYLOR: Thank you.

24 Next caller, please.

25 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,

1 the next caller is Suzanne Hume with CleanEarth4Kids.org.

2 MS. HUME: Hello and thank you so much. My name  
3 is Suzanne Hume and I'm the educational director and  
4 founder of CleanEarth4Kids.org. I'm a former teacher and  
5 a reading specialist, a school district trainer working  
6 with children, and CalPERS member that are instructional  
7 assistants and also city and State employees.

8 CalPERS has \$30 billion invested in fossil fuels.  
9 Fossil fuels are losing money. Today, for hours we've  
10 listened to, you know, what to do. So if you would have  
11 divested from fossil fuels 10 years ago, you would have  
12 increased profits for retirees by about \$11.9 billion.

13 Please divest from fossil fuels and join the  
14 numerous universities like the UC system, Georgetown,  
15 Harvard, the country of Ireland, the New York Common  
16 Pension Fund, the State of Maine, and so many others,  
17 because for CalPERS, people did not give up their entire  
18 lives working for the betterment of children and the  
19 public only to have CalPERS invest \$30 million[SIC] into  
20 fossil fuels that spew toxic, neurotoxic, mercury, and  
21 lead. There's no safe level of mercury and there is no  
22 safe level of lead. This causes lots of problems for  
23 children with their health and their learning.

24 Also, burning fossil fuels creates benzene and  
25 toxic chemicals that get into our water, the water that

1 our kids drink and the air that they breathe. And so it's  
2 so very important. Also for racial justice, think about  
3 Native American communities and so many others like  
4 Standing Rock, et cetera. And when those pipelines are  
5 put in through their only drinking water source, right,  
6 and the pipelines leak and the oil spills, I mean, you're  
7 just -- you're ending dreams.

8           So for the -- those of you that have pushed to  
9 divest, please know that we are so grateful for you. And  
10 for those of you that think that for some reason you need  
11 to stay invested in fossil fuels even though they lose  
12 billions of dollars, you really need to think about the  
13 kids and their future. Fossil fuels are hurting  
14 children's brains, hearts, and lungs, and this is all  
15 researched. You can go on [CleanAir4Kids.org](http://CleanAir4Kids.org) to our  
16 different teams. Our youth know. Scientists and doctors  
17 know. Its really, really important.

18           So our youth wrote many questions to you and I  
19 won't have time to say all of them, because obviously my  
20 time is limited and I can't the screen. I'm calling in on  
21 my phone. But one of the questions they wanted to ask was  
22 if you were aware that asthma is the number one reason  
23 children miss school and the third leading reason why  
24 children under 15 are hospitalized, because air pollution  
25 triggers asthma?

1           And also, if you had looked at the studies from  
2 children living in Mexico City and other areas with a lot  
3 of air pollution, if you've looked at those studies about  
4 what happens to the brain? They actually get dementia.  
5 They have lesions on their brain. Fifty-seven percent,  
6 maybe 56 percent of the children through brain MRIs you  
7 can see the lesions

8           CHAIRPERSON TAYLOR: Ms. Hume, I have to  
9 interrupt. I'm sorry your time is up.

10          MS. HUME: It is. Okay. Thank you so much.  
11 Please divest. Have a great evening. Thank you.  
12 Bye-bye.

13          CHAIRPERSON TAYLOR: Thank you.

14          Next caller, please.

15          STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,  
16 the next caller is Jeanette MacMillan

17          MS. MACMILLAN: Hi. Hi. Can you hear me?

18          CHAIRPERSON TAYLOR: Yes, we can.

19          MS. MACMILLAN: Can you hear me okay?

20          CHAIRPERSON TAYLOR: Yes.

21          MS. MACMILLAN: Great. I'm here also to speak in  
22 favor of aggressive divestment from fossil fuels and  
23 reinvestment in a just transition to cleaner energy.

24          I'm a current State employee and a future CalPERS  
25 beneficiary. I'm also a member of Fossil Free California.

1 I'm also a mother. I want to be a grandmother  
2 some day. When I retire and I'm drawing a CalPERS  
3 pension, I want to be able to take my grandchildren to a  
4 clean beach or a forest that isn't filled with wildfire  
5 smoke. I think CalPERS should be taking a long-term  
6 perspective and Building the kind of future we want to  
7 retire in. Further more, I don't want my pension funds  
8 propping up a dying and destructive industry. Our society  
9 can't keep expanding fossil fuel infrastructure. We need  
10 to stop now and accelerate the energy transition.

11 Specific investments I want CalPERS to divest  
12 from right of away are China Energy and Exxaro, both of  
13 which promote coal use, which we all know now is the worst  
14 of the worst of fossil fuels. The strategy of shareholder  
15 engagement is not accomplishing what it needs to  
16 accomplish. And I urge CalPERS to switch to a divestment  
17 strategy.

18 You know, at some point, this fossil fuel  
19 infrastructure is going to be a stranded asset that drags  
20 the fossil fuel companies down. Does CalPERS intend to  
21 stay invested until that time? CalPERS should want to get  
22 ahead of these issues and be a leader instead of a  
23 follower.

24 Thank you.

25 CHAIRPERSON TAYLOR: Thank you.

1 Next caller, please.

2 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,  
3 the next caller is John Bottorff with CleanEarth4Kids.org.

4 MR. BOTTORFF: Hi, everyone. My name is John  
5 Bottorff with CleanAir4Kids.org. And I'm here to ask you  
6 to fully divest from fossil fuels. Norway's Sovereign  
7 Wealth Fund, UC system and many, many organizations and  
8 funds have all divested. What are you waiting for?  
9 You've already lost the opportunity to show leadership, to  
10 show the world that the health of children and the future  
11 of our planet is part of CalPERS ethics. But you can  
12 still make a powerful statement as the largest public  
13 pension fund in the United States and turn away from  
14 fossil fuels.

15 The fossil fuel industry has a long history of  
16 social, racial, and environmental discrimination, and it's  
17 absolutely the cause of the climate crisis. This is about  
18 justice. This is about doing the right thing. I have  
19 listened to all of you talking today about investment  
20 risks, while California burns all around us, and that is  
21 because of fossil fuels. How can you give money to those  
22 burning down your house and your neighbor's house? How  
23 can you give money to an industry that poisons children,  
24 an industry that knew decades ago they were causing  
25 climate change, and not only did nothing, but they

1 actively worked to cover it up to deflect and deny. The  
2 State of Connecticut sued Exxon over the decades of lying  
3 about climate change.

4           You have talked today about losses. What about  
5 fossil fuels causing 8.7 million deaths globally in 2018  
6 and fossil fuel air pollution is responsible for one in  
7 five deaths worldwide. Air pollution is linked to  
8 dementia, Alzheimer's, and Parkinson's. These are the  
9 losses you need to be considering.

10           CalPERS investments are funding toxic pollution  
11 and climate change. Over two million acres of California  
12 has already burned this year and CalPERS funded those  
13 fires. Fossil fuels are a bad investment for every  
14 reason. It's not only a moral and ethical choice. It is  
15 also financial. Fossil fuels are a losing investment,  
16 something you should be avoiding, while green energy and  
17 energy storage show massive growth. Continuing with  
18 fossil fuels not only will lose money, it will fund  
19 climate change and all the disasters that go with it, like  
20 floods, droughts, fires, and hurricanes. It is not  
21 fiscally responsible to stay with fossil fuels. Fossil  
22 fuels are a bad investment.

23           Fully fund CalPERS by going green, become the  
24 green energy leader and watch cities and counties turn to  
25 CalPERS for their investments. I know many of you want to

1 divest. I ask you to make that decision, as it is not  
2 only financially responsible, but it is also the right  
3 thing to do for yourselves, for families, and the children  
4 of this planet. Please, fully divest from fossil fuels.

5 Thank you.

6 CHAIRPERSON TAYLOR: Thank you.

7 Next caller, please.

8 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,  
9 the next caller is Sheila Thorne, with Fossil Free  
10 California.

11 MS. THORNE: Hi. My name is Sheila Thorne. I'm  
12 a CalPERS beneficiary and I'm really tired of hearing the  
13 Climate Action 100 and the policy of engagement extolled.  
14 What has engagement really accomplished? The Exxon board  
15 members' elections was touted as a huge shareholder  
16 victory, but most analysts expect little to change and  
17 this has been borne out by Exxon's August 6th announced  
18 discovery of a new oil field in Guyana.

19 As I'm sure you know, the International Energy  
20 Agency has said there should be no new oil development and  
21 stop the exploration, if we are to have any hope of  
22 reaching net zero by 2050. And a new study now has come  
23 out on September 8th in the highly respected journal  
24 Nature finding that 90 percent of coal and 60 percent of  
25 present oil and reserves could not be extracted if there

1 was to be even a 50 percent chance of keeping global  
2 heating below 1.5 Celsius.

3           Yet, Exxon continues its expansion plans.  
4 Chevron and Exxon continue to lobby against meaningful  
5 policy and they all make meaningless pledges, meaningless  
6 because they don't describe how they're going to meet  
7 them. And CalPERS continues its \$8 billion of investments  
8 in coal, including 48 million in China Energy, the biggest  
9 coal developer in the world, planning 43 gigawatts of oil  
10 capacity.

11           Christopher McGlade, a senior analyst of the IEA  
12 said quote, "The research underlines how the rhetoric of  
13 tackling climate change has diverged from reality. None  
14 of the net zero pledges made to date by major oil and gas  
15 producing countries, include explicit targets to curtail  
16 production", end quote.

17           So I ask you what has the Climate Action 100  
18 accomplished? The time is up for engagement. It's no  
19 more than a deceptive green washing that allows business  
20 as usual at the expense of the destruction of the planet  
21 and millions of people's lives. It's time for CalPERS to  
22 take real climate action and divest from fossil fuels  
23 before we all in California burn up.

24           Thank you.

25           CHAIRPERSON TAYLOR: Thank you very much.

1 Next caller, please.

2 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,  
3 that next caller is Sydney from CleanEarth4Kids.org.

4 SYDNEY: Hi, everyone. Can you hear me?  
5 Hello?

6 CHAIRPERSON TAYLOR: Oh, yes, we can.

7 SYDNEY: Can you -- can you hear me?

8 CHAIRPERSON TAYLOR: Yes, we can.

9 SYDNEY: Hi. Thanks. Hi. This is Sydney.  
10 Thanks for hosting this webinar. I also am commenting to  
11 support divestment from fossil fuels, because there are  
12 numerous things that are better that we can invest in. We  
13 can invest in a clean transition away from fossil fuels  
14 that will promote clean transportation, infrastructure to  
15 prevent sewage spills and pollution. We can invest in  
16 pandemic preparedness, since with climate change, there is  
17 more of a chance that we could experience new and worse  
18 pandemics. We can invest in protecting our forests, fire  
19 prevention, also water conservation technology that can  
20 capture storm water, along with rain harvesting to be  
21 resistant to drought and save water, and help put the rain  
22 water into the ground of Mother Earth, like it's supposed  
23 to be, instead of flowing into our oceans and rivers  
24 carrying all kinds of pollution.

25 If we invest billions from fossil fuels, we will

1 also be lifting black and brown communities out of dirty  
2 air-polluted cities. Black and brown communities have had  
3 to say they can't breathe for too long, because pollution  
4 has been predominantly affecting them, putting them more  
5 at risk of getting and dying from diseases like COVID-19,  
6 and getting asthma, dementia, and all kinds of negative  
7 health problems.

8           We must also do this for the sake of our  
9 children, because our children are the future. And the  
10 less sick our communities are, the more that people will  
11 be able to work and the better our economy will be  
12 boosted. So please do the right thing and help lift  
13 several communities out of being able -- out of having to  
14 say they can't breathe. Help reduce pollution, help  
15 protect our forests, and help promote green transportation  
16 and carbon emissions-free technology before it's too late.

17           Thank you.

18           CHAIRPERSON TAYLOR: Thank you very much.

19           Next caller. I think that might be our -- this  
20 might be our last caller, is that correct, Mr. Fox?

21           STAKEHOLDER RELATIONS CHIEF FOX: Just two  
22 callers now, Madam Chair.

23           CHAIRPERSON TAYLOR: Okay.

24           STAKEHOLDER RELATIONS CHIEF FOX: Next, we have  
25 Carlos Davidson.

1 MR. DAVIDSON: Hello, CalPERS Board members.  
2 Thank you for taking public comments so late in the day.  
3 I'm a recently retired professor at San Francisco State  
4 University, and therefore a CalPERS pension recipient. My  
5 union, the California Faculty Association, which  
6 represents 30,000, faculty, librarians, and choices in the  
7 CSU system recently overwhelmingly passed a resolution  
8 calling for CalPERS to divest from fossil fuel companies.

9 The union has separate chapters at each CSU  
10 campus. The following chapters passed their own fossil  
11 fuel divestment resolutions with their own kind of process  
12 and a vote, Sonoma, East Bay, San Francisco, Sacramento,  
13 Chico, San Marcos, Los Angeles, Stanislaus, San Diego, San  
14 Luis Obispo, and Humboldt.

15 And the following union committees, caucuses, and  
16 councils all had again their own process and took a vote  
17 to endorse the final divestment resolution, the Political  
18 Action and Legislation Committee, the Retired Faculty  
19 Committee, the Health and Benefits Committee, the White  
20 Anti-Racist Committee, the Membership and Organizing  
21 Committee, the Peace and Justice Committee, the Disability  
22 Caucus, the African American Caucus, the Chicanx/Latinx  
23 Caucus, the Asian-Pacific Islander and Desi American  
24 Caucus, the Teacher Education Caucus, the LGBTQIA+ Caucus,  
25 the Women's Caucus, and the Council of President, and the

1 Council on Racial and Social Justice, overwhelming union  
2 support for asking CalPERS to divest from fossil fuels.

3 In independent studies, the financial consulting  
4 the firms BlackRock and Meketa both concluded that fossil  
5 fuel divestment has generally led to modest increases in  
6 financial returns, so no financial harm and actually  
7 financial benefits.

8 Many other large pension funds have decided to  
9 divest from fossil fuels including New York State, New  
10 York City, and the State of Maine. The Intergovernmental  
11 Panel on Climate Change recently issued what has been  
12 reported widely -- or what has been called widely a red  
13 alert to humanity. Now is the time to take strong action  
14 on climate change. I urge you to divest CalPERS holdings  
15 from fossil fuel companies.

16 Thank you very much.

17 CHAIRPERSON TAYLOR: Thank you.

18 Next caller, please.

19 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,  
20 the next caller is Gwen Larmeb from Fossil Free  
21 California.

22 MS. LARMEB: Hi. My name is Gwen Larmeb. I work  
23 for Santa Monica College as a Recycling Coordinator. I'm  
24 a new hire. I'm only 25 years old and I just recently  
25 became a CalPERS member, because I just started this

1 position with Santa Monica College. And I am a CSEA union  
2 member. And I just recently started volunteering with  
3 Fossil Free California and learned about how CalPERS has  
4 \$30 billion still invested in fossil fuels, and that the  
5 policy for engagement strategy with fossil fuel companies  
6 allows them to continue to delay being net zero until  
7 2050.

8 And for reference, because I'm only 25 years old  
9 now, I'll be lucky to retire around the year 2050. So by  
10 the time that 2050 comes, my career will have come and  
11 gone and CalPERS will have done nothing to hold these  
12 fossil fuel companies accountable. And this summer has  
13 been the hottest summer on record during my lifetime. And  
14 if CalPERS continues their business as usual, then this  
15 will continue to be -- or this will also be the coolest  
16 summer I experience for the rest of my life.

17 So we're already seeing severe impacts from  
18 climate change. In 2016, 650,000 acres burned across  
19 California. And in 2020, 1,000,650 acres burned. This is  
20 what our future looks like. This is what our future looks  
21 like if CalPERS waits until 2050 to be net zero.

22 I believe that a lot of CalPERS beneficiaries  
23 agree and I would urge you to consider what kind of future  
24 you are creating for your beneficiaries, if you continue  
25 to stay invested in fossil fuels.

1 Thank you.

2 CHAIRPERSON TAYLOR: Thank you very much. Is  
3 that everybody, Mr. Fox?

4 STAKEHOLDER RELATIONS CHIEF FOX: Madam Chair,  
5 that concludes public comment for today.

6 CHAIRPERSON TAYLOR: Okay. Thank you very much.  
7 I think that concludes the Investment Committee open  
8 session. I want to wish everybody a good night and see  
9 you all tomorrow.

10 (Thereupon California Public Employees'  
11 Retirement System, Investment Committee  
12 meeting open session adjourned at 7:04 p.m.)  
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