

VIDEOCONFERENCE MEETING  
STATE OF CALIFORNIA  
PUBLIC EMPLOYEES' RETIREMENT SYSTEM  
BOARD OF ADMINISTRATION  
INVESTMENT COMMITTEE  
OPEN SESSION

WEBEX PLATFORM

MONDAY, NOVEMBER 16, 2020

9:49 A.M.

JAMES F. PETERS, CSR  
CERTIFIED SHORTHAND REPORTER  
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APPEARANCES

COMMITTEE MEMBERS:

Ms. Theresa Taylor, Chairperson

Mr. David Miller, Vice Chairperson

Mr. Margaret Brown

Mr. Rob Feckner

Mr. Henry Jones

Ms. Fiona Ma, represented by Mr. Matthew Saha

Ms. Lisa Middleton

Ms. Stacie Olivares

Ms. Eraina Ortega

Mr. Jason Perez

Mr. Ramon Rubalcava

Ms. Shawnda Westly

Ms. Betty Yee, also represented by Ms. Lynn Paquin

STAFF:

Ms. Marcie Frost, Chief Executive Officer

Mr. Dan Bienvenue, Interim Chief Investment Officer

Mr. Matt Jacobs, General Counsel

Mr. Don Moulds, Chief Health Director

Mr. Scott Terando, Chief Actuary

Mr. James Andrus, Investment Manager

Mr. Kelly Fox, Chief, Stakeholder Relations

APPEARANCES CONTINUED

STAFF:

Mr. Sterling Gunn, Managing Investment Director  
Ms. Pam Hopper, Committee Secretary  
Mr. Michael Krimm, Investment Director  
Ms. Rina Lessing, Investment Manager  
Ms. Divya Mankikar, Investment Manager  
Mr. Arnie Phillips, Interim Deputy Chief Investment Officer  
Ms. Christina Reese, Investment Director  
Mr. Greg Ruiz, Managing Investment Director  
Ms. Anne Simpson, Managing Investment Director

ALSO PRESENT:

Mr. Tim Behrens, California State Retirees  
Mr. Vince Bodnar, Oliver Wyman  
Mr. Benkai Bouey, Wilshire Associates  
Ms. Ashley Dunning, Nossaman, LLP  
Ms. Sandy Emerson, Fossil Free California  
Mr. Steve Foresti, Wilshire Associates  
Ms. Alyssa Giachino, Private Equity Stakeholder Project  
Mr. Dillon Gibbons, California Special Districts Association  
Mr. Daniel Ingram, Wilshire Associates  
Mr. Ferris Kavar, Fossil Free California

APPEARANCES CONTINUED

ALSO PRESENT:

Mr. Rick LaBeske, California Association of Highway  
Patrolmen

Mr. Bijan Mehryar, League of California Cities

Mr. Michael Ring, Service Employees International Union

Mr. Jason Schwarz, Wilshire Associates

Mr. Sarah Theiss, Fossil Free CA

Mr. Tom Toth, Wilshire Associates

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PROCEEDINGS

CHAIRPERSON TAYLOR: I call to order the open session of Investment Committee.

Our first order of business is to call roll.  
Ms. Hopper.

COMMITTEE SECRETARY HOPPER: Theresa Taylor?

CHAIRPERSON TAYLOR: Here.

COMMITTEE SECRETARY HOPPER: Margaret Brown?

COMMITTEE MEMBER BROWN: Here.

COMMITTEE SECRETARY HOPPER: Rob Feckner?

COMMITTEE MEMBER FECKNER: Good morning.

COMMITTEE SECRETARY HOPPER: Henry Jones?

COMMITTEE MEMBER JONES: Here.

COMMITTEE SECRETARY HOPPER: Matthew Saha for  
Fiona Ma?

ACTING COMMITTEE MEMBER SAHA: Here.

COMMITTEE SECRETARY HOPPER: Lisa Middleton?

COMMITTEE MEMBER MIDDLETON: Present.

COMMITTEE SECRETARY HOPPER: David Miller?

VICE CHAIRPERSON MILLER: Here.

COMMITTEE SECRETARY HOPPER: Stacie Olivares?

COMMITTEE MEMBER OLIVARES: Here.

COMMITTEE SECRETARY HOPPER: Eraina Ortega?

COMMITTEE MEMBER ORTEGA: Here.

COMMITTEE SECRETARY HOPPER: Jason Perez?

1 COMMITTEE MEMBER PEREZ: Here.

2 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

3 COMMITTEE MEMBER RUBALCAVA: Present.

4 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

5 COMMITTEE MEMBER WESTLY: Present.

6 COMMITTEE SECRETARY HOPPER: Betty Yee?

7 COMMITTEE MEMBER YEE: Here.

8 COMMITTEE SECRETARY HOPPER: Madam Chair, all is  
9 in attendance.

10 CHAIRPERSON TAYLOR: Okay. Thank you, everyone.  
11 So we are going to adjourn and go into closed session. So  
12 let's pop over to closed session. And I will see you  
13 there. Everybody who's watching, we will be in closed  
14 session -- open session is going to be there after. I  
15 can't give you a time.

16 Thank you.

17 (Off record: 9:51 a.m.)

18 (Thereupon the meeting recessed  
19 into closed session.)

20 (Thereupon the meeting reconvened  
21 open session.)

22 (On record: 1:43 p.m.)

23 VICE CHAIRPERSON MILLER: We'll call to order and  
24 take the roll call and then we'll get Stacie when she gets  
25 logged in.



1 COMMITTEE SECRETARY HOPPER: Okay. Thank you,  
2 Mr. Vice Chair.

3 Margaret Brown?

4 COMMITTEE MEMBER BROWN: Aye.

5 COMMITTEE SECRETARY HOPPER: Rob Feckner?

6 COMMITTEE MEMBER FECKNER: Good afternoon.

7 COMMITTEE SECRETARY HOPPER: Henry Jones?

8 COMMITTEE MEMBER JONES: Here.

9 COMMITTEE SECRETARY HOPPER: Matthew Saha for  
10 Fiona Ma?

11 ACTING COMMITTEE MEMBER SAHA: Here.

12 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

13 COMMITTEE MEMBER MIDDLETON: Present.

14 COMMITTEE SECRETARY HOPPER: David Miller?

15 VICE CHAIRPERSON MILLER: Here.

16 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

17 COMMITTEE MEMBER ORTEGA: Here.

18 COMMITTEE SECRETARY HOPPER: Jason Perez?

19 COMMITTEE MEMBER PEREZ: Here.

20 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

21 COMMITTEE MEMBER RUBALCAVA: Here.

22 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

23 COMMITTEE MEMBER WESTLY: Here.

24 COMMITTEE SECRETARY HOPPER: Betty Yee?

25 COMMITTEE MEMBER YEE: Here.

1 COMMITTEE SECRETARY HOPPER: And I don't see  
2 Stacie Olivares as of yet, Mr. Vice Chair.

3 VICE CHAIRPERSON MILLER: Okay. Well, hopefully,  
4 she will be on shortly.

5 Let's move ahead with the approval of the  
6 November 16th, 2020 Investment Committee timed agenda.

7 COMMITTEE MEMBER BROWN: Move approval.

8 COMMITTEE MEMBER JONES: Second.

9 VICE CHAIRPERSON MILLER: Okay. Moved and  
10 seconded.

11 Any discussion?

12 Okay. I'll call for the question. Ms. Hopper,  
13 if you would call the roll.

14 COMMITTEE SECRETARY HOPPER: Margaret Brown?

15 COMMITTEE MEMBER BROWN: Aye.

16 COMMITTEE SECRETARY HOPPER: Rob Feckner?

17 COMMITTEE MEMBER FECKNER: Aye.

18 COMMITTEE SECRETARY HOPPER: Henry Jones?

19 COMMITTEE MEMBER JONES: Aye.

20 COMMITTEE SECRETARY HOPPER: Matthew Saha for  
21 Fiona Ma?

22 ACTING COMMITTEE MEMBER SAHA: Aye.

23 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

24 COMMITTEE MEMBER MIDDLETON: Aye.

25 COMMITTEE SECRETARY HOPPER: David Miller?

1 VICE CHAIRPERSON MILLER: Aye.

2 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

3 Eraina Ortega?

4 COMMITTEE MEMBER ORTEGA: Aye.

5 COMMITTEE SECRETARY HOPPER: Jason Perez?

6 COMMITTEE MEMBER PEREZ: Aye.

7 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

8 COMMITTEE MEMBER RUBALCAVA: Aye.

9 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

10 COMMITTEE MEMBER WESTLY: Aye.

11 COMMITTEE SECRETARY HOPPER: Betty Yee?

12 COMMITTEE MEMBER YEE: Aye.

13 COMMITTEE SECRETARY HOPPER: Mr. Vice Chair, I  
14 have all ayes. Margaret Brown making the motion, Henry  
15 Jones seconding it.

16 VICE CHAIRPERSON MILLER: All right. So on to  
17 Item 4, Executive Report. Mr. Bienvenue.

18 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.  
19 Thank you, Mr. Vice Chair. Good afternoon and good  
20 afternoon members of the Investment Committee.

21 It's a pleasure to be with you here again today  
22 on what is amazingly our actually last Investment  
23 Committee of 2020. I can't believe that we are already  
24 approaching the holidays and that 2021 is almost upon us.  
25 I actually feel like I just got used to dating things 2020

1 and now have to adjust to 2021.

2           It's also amazing to me that we've done every  
3 Investment Committee this year in this virtual  
4 environment. It's certainly seems to have gone fast. But  
5 it's been eight months of this remote working and it seems  
6 like just yesterday that we -- that we completed this  
7 pivot from the kind of minimal remote work to a hundred  
8 percent remote work. When the pandemic broke out. At  
9 that, of course, our number one priority was ensuring the  
10 health and safety of our team members, while also very  
11 carefully minding the portfolio, maintaining productivity  
12 and risk control and protecting the sustainability of the  
13 fund on behalf of our two nearly two million members.  
14 These, of course, remain our critical priorities today.  
15 And I continue to just be really proud and appreciative of  
16 the work of this excellent team.

17           And with this being the time of year to be  
18 especially thankful, I also want to take a moment to note  
19 how extremely appreciative I am and we are of you the  
20 Board and your strong and continued support, as we  
21 navigate the challenges that we face together.

22           And while it's nice to take a moment to be  
23 thankful, I can assure you that we won't let that  
24 thankfulness translate into complacency. We remain  
25 focused on the work to be done to best position the

1 portfolio for the long term and executing on our agreed  
2 CalPERS own investment strategy, which includes, of  
3 course, a centralized management of the portfolio  
4 positioning, allocation, leverage and liquidity, preparing  
5 for and navigating through our upcoming ALM cycle, and  
6 then continuing to build on our capabilities to further  
7 deploy assets in the private markets, where we believe  
8 that the tradeoff between return and risk is a better  
9 tradeoff.

10           And as long as we're on the topic of being  
11 thankful, I would like to take a moment of personal  
12 privilege to acknowledge and thank Eric Baggesen as he is  
13 retiring at the end of December. And this will be his  
14 last Investment Committee with us.

15           For me personally, Eric has been not only a boss  
16 and a colleague, but also a friend and a mentor. And I'm  
17 extremely thankful for what he's done, not only for me,  
18 but for this organization. Eric has dedicated more than  
19 16 years of tremendous service to CalPERS and to the  
20 Investment Office. He joined in 2004, as a Senior  
21 Portfolio Manager, which is known as Investment Director,  
22 over the Internal Equity Team, within Global Equity. In  
23 2008 he was named a Senior Investment Officer, which is  
24 now Managing Investment Director for Global Equity. And  
25 in 2013, he moved over to run what is now Trust Level

1 Portfolio Management and Implementation. And you may  
2 recall that Eric also acted as our Interim Chief Investment  
3 Office in late 2018.

4           Throughout Eric's time with CalPERS, his  
5 leadership and his personal relationships really have been  
6 immensely valuable and he's been a key contributor to the  
7 extent of evolution that the Investment Office has  
8 experienced over that time.

9           Many on the team will acknowledge that Eric and I  
10 probably disagree as often as we agree, but it's exactly  
11 that difference and diverse thinking that we have across  
12 our entire investment team that makes us stronger and  
13 contributes to better investment decision making.

14           So I really just want to pause a moment and to  
15 thank Eric for his many years of commitment, creative  
16 thinking, energy and efforts to make this place better err  
17 day after day. So, Eric, thank you.

18           Now, as further evidence of Eric's commitment to  
19 CalPERS success, he graciously agreed to stay on with us  
20 as long as necessary to ensure his successor's full  
21 integration into our organization and our one-team  
22 one-fund culture. And that successor was appointed a  
23 couple of months ago.

24           And it's Sterling Gunn, who is here with us today  
25 and is our new Managing Investment Director for the Trust

1 Level, Portfolio Management and Implementation team.

2 Sterling comes to us with extensive experience. He served  
3 as a Senior Vice President and co-head of total portfolio  
4 strategy, at GIC, which manages Singapore's foreign  
5 reserves. And he was a Vice President and head of  
6 Quantitative Research for the Canadian Pension Plan, or  
7 CPPIB, among other experience.

8 Sterling played significant roles in designing  
9 and implementing a total fund approach at both CPPIB and  
10 GIC, and he deeply understands the numerous factors that  
11 CalPERS must consider while constructing and managing our  
12 portfolio.

13 So a hearty welcome to Sterling and one more time  
14 a huge thank you, and note of gratitude and  
15 congratulations to our friend and colleague Eric Baggesen  
16 on his retirement.

17 And now, I'd like to turn our focus to a couple  
18 of highlights from the quarterly update on performance and  
19 risk, which is in the information consent items, Item 6c.  
20 Of course, the primary purpose of this Investment  
21 Committee is to provide oversight to the management of the  
22 portfolio. So I thought I'd spend a few minutes giving  
23 and overview.

24 For the period ending September 30th, the total  
25 asset value of the PERF is approximately \$408 billion and

1 approximately \$22 billion for the affiliates for \$430  
2 billion in total, with the affiliates growing quickly, of  
3 course. And for the PERF, that keeps us at just over 70  
4 percent funded or 30 percent underfunded.

5 For the 1-, 3-, 5- and 10-year performance  
6 numbers, the PERF's absolute return is actually right at  
7 or about 7 percent, which underscores how dependent  
8 performance measurement can be to the time period used.  
9 As you may recall, many of the numbers were below 7  
10 percent at the end of June.

11 This also reinforces our need to stay focused on  
12 the positioning of the portfolio and the resulting  
13 performance over the very long term, because long term is  
14 the nature of our liabilities. Now, on a relative basis,  
15 the PERF has underperformed our benchmark in all time  
16 periods, which are -- which speaks to our need to be and  
17 to really stay laser focused on what we're here for, which  
18 is to manage this large and complex portfolio to generate  
19 positive performance.

20 We did outperform last fiscal year, which was a  
21 good outcome, but a portion of that excess return came  
22 from measurement timing in the private markets, and it's  
23 only a one-year performance number, where ours is a very  
24 long term horizon. So your Investment team is staying  
25 laser focused on the portfolio and the performance, and we



1 greatly appreciate your a sport in helping us remain that  
2 way.

3           Regarding portfolio positioning, we have the  
4 portfolio allocated really as we want in the public  
5 markets. But in the private markets, and specifically  
6 private equity, we remain underweight. This is the reason  
7 that deployment in private markets remains an area of  
8 critical emphasis and attention for us.

9           As an offset to our underweights to private  
10 equity and to real assets, we are overweight public  
11 equity. And while the report reflects a slight  
12 underweight to the fixed income asset class, that is  
13 offset by fixed income exposures at the plan level.

14           Regarding some of the risk metrics for the  
15 portfolio, total forecasting volatility remains at 11 and  
16 a half percent with forecasted tracking error at 1.1  
17 percent and 0.3 percent for what we'll call our actionable  
18 tracking error for the portfolio. And we'll have more on  
19 these risk measures in Item 8a coming up.

20           The portfolio remains highly liquid with  
21 liquidity coverage ratios reflecting plenty of coverage  
22 across all forecasted timeframes and scenarios, and with  
23 more than \$15 billion in balance sheet overnight  
24 liquidity.

25           These risk metrics speak to the need for us to

1 consistently intentional in where and how we take  
2 investment risk. We do know that getting to 7 percent  
3 won't happen without taking risk. So the key is to take  
4 risk we deem to be prudent and that we believe we'll be  
5 compensated for.

6 And with that, I'll move to closing with an  
7 overview of today's agenda. We lead off, first of all,  
8 with two action items. First, Don Moulds and Scott  
9 Terando will join Christine Reese and Sterling Gunn to  
10 present a recommendation on a discount rate for the  
11 Long-Term Care Fund.

12 Next, Anne Simpson, our newly appointed Managing  
13 Investment Director of Board Governance and  
14 Sustainability, will look to close the loop on the  
15 Investment Committee delegation. And I'd be remiss  
16 candidly, if I didn't also take this opportunity to  
17 congratulate Anne. We certainly want to thank Eric and to  
18 welcome Sterling, but a sincere and heartfelt  
19 congratulations and thank you are also due to Anne Simpson  
20 for her much deserved promotion to Managing Investment  
21 Director of Board Governance and Sustainability, and her  
22 more than 11 years of dedicated service to this  
23 organization.

24 After the action items, we move to our  
25 information items. And we'll start with Michael Krimm

1 presenting what is intended to be an educational item on  
2 the tracking error risk metric, as part of our CalPERS  
3 overall investment risk management framework, and one of  
4 our many guard rails to manage the portfolio's investment  
5 risk.

6           Then we have Daniel Ingram joining us from  
7 Wilshire Associates to present the annual consultant  
8 review of CalPERS divestments, as required by CalPERS  
9 Total Fund Investment Policy. This will be followed by an  
10 update from Anne Simpson and Divya Mankikar on CalPERS  
11 investment strategy on climate change risk and  
12 opportunity.

13           And then in the last information item, we'll hear  
14 again from Anne joined this time by James Andrus on the  
15 annual update of the Responsible Contractor Policy. And  
16 then finally, we go back to an action item, this one led  
17 by Matt Jacobs, regarding the pending ownership transition  
18 of Wilshire Associates, the Board's general pension  
19 investment consultant.

20           And that concludes my opening remarks, Mr. Vice  
21 Chair. And with that, I'll turn it back to you for any  
22 questions or to take us through the agenda.

23           VICE CHAIRPERSON MILLER: Thank you. I have a  
24 question from Mr. Jones.

25           COMMITTEE MEMBER JONES: Yeah. Thank you, Mr.

1 Vice Chair. It's not question. It's just a comment. I  
2 just wanted to congratulate Mr. Baggesen and wish him well  
3 on his retirement. I know he has provided a number of  
4 outstanding professional years to CalPERS and I know there  
5 are a number of times that we really had to lean on him to  
6 take the lead. And being a Interim CIO, an Interim  
7 Managing Director over the years, and each time he has  
8 stepped up to the plate and delivered on behalf of our two  
9 million members. So I just wanted to congratulate him on  
10 a long career and wish him well, I also welcome Mr. Gunn  
11 to our family.

12 Thank you.

13 VICE CHAIRPERSON MILLER: Yeah. Thanks, Mr.  
14 Baggesen. Welcome to Mr. Gunn. Congratulations to Ms.  
15 Simpson. I'm sure we all share those sentiments.

16 And so, at this point, we'll move on. I see no  
17 more questions or comments for you Mr. Bienvenue. And so  
18 we'll move -- I've got action consent item for approval of  
19 the September 14th, 2020 Investment Committee open session  
20 meeting minutes.

21 COMMITTEE SECRETARY HOPPER: Mr. Vice Chair, I do  
22 show that Stacie Olivares is now online, so I've marked  
23 her as attending.

24 VICE CHAIRPERSON MILLER: Okay. Thank you.  
25 Yeah, I saw her come on board. Great.

1 COMMITTEE SECRETARY HOPPER: Margaret Brown?

2 COMMITTEE MEMBER BROWN: Is this on the minutes?

3 COMMITTEE SECRETARY HOPPER: Yes. Yes, it is.

4 COMMITTEE MEMBER BROWN: I abstain. Abstain. I  
5 wasn't here.

6 COMMITTEE SECRETARY HOPPER: Rob Feckner?

7 COMMITTEE MEMBER JONES: Has it been moved?

8 Has it been moved?

9 COMMITTEE MEMBER FECKNER: Aye.

10 VICE CHAIRPERSON MILLER: We need a motion and a  
11 second.

12 COMMITTEE SECRETARY HOPPER: Correct, Henry.

13 VICE CHAIRPERSON MILLER: So do I have a motion  
14 and a second.

15 COMMITTEE MEMBER JONES: Okay. I'll move it.

16 COMMITTEE MEMBER OLIVARES: I second.

17 VICE CHAIRPERSON MILLER: Henry moved it. Okay.

18 So now we'll call for the question, if you'd call  
19 the roll, Ms. Hopper.

20 COMMITTEE SECRETARY HOPPER: Margaret Brown?

21 COMMITTEE MEMBER BROWN: Abstain.

22 COMMITTEE SECRETARY HOPPER: Rob Feckner?

23 COMMITTEE MEMBER FECKNER: Aye.

24 COMMITTEE SECRETARY HOPPER: Henry Jones?

25 COMMITTEE MEMBER JONES: Aye.

1 COMMITTEE SECRETARY HOPPER: Matthew Saha for  
2 Fiona Ma?

3 ACTING COMMITTEE MEMBER SAHA: Aye.

4 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

5 COMMITTEE MEMBER MIDDLETON: Aye.

6 COMMITTEE SECRETARY HOPPER: David Miller?

7 VICE CHAIRPERSON MILLER: Aye.

8 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

9 COMMITTEE MEMBER OLIVARES: Aye.

10 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

11 COMMITTEE MEMBER ORTEGA: Aye.

12 COMMITTEE SECRETARY HOPPER: Jason Perez?

13 COMMITTEE MEMBER PEREZ: Aye.

14 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?  
15 Ramon?

16 VICE CHAIRPERSON MILLER: You show as muted,  
17 Ramon.

18 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

19 COMMITTEE MEMBER WESTLY: Since I wasn't on the  
20 Committee, is it appropriate for me to vote on this?

21 COMMITTEE MEMBER FECKNER: Abstain.

22 COMMITTEE MEMBER WESTLY: Abstain.

23 COMMITTEE SECRETARY HOPPER: Betty Yee?

24 COMMITTEE MEMBER YEE: Aye.

25 COMMITTEE SECRETARY HOPPER: Mr. Vice Chair, I

1 have Henry Jones making the motion, Stacie Olivares  
2 seconding it. I have nine ayes and two abstentions, one  
3 from Margaret Brown and the other from Shawnda Westly.

4 VICE CHAIRPERSON MILLER: Thank you, Ms. Hopper.  
5 Okay. On to Item 6, information consent items.  
6 Anything that anyone wanted pulled that they may have  
7 conveyed to Theresa?

8 Okay. Betty Yee. Ms. Yee.

9 COMMITTEE MEMBER YEE: Thank you, Mr. Vice Chair.  
10 I wanted to pull Item 6a just for discussion.

11 VICE CHAIRPERSON MILLER: Okay. We will do that.  
12 Thank you. Okay.

13 COMMITTEE MEMBER BROWN: Mr. Chair?  
14 Mr. Vice Chair.

15 VICE CHAIRPERSON MILLER: It looks like Ms. Brown  
16 wants to want to pull -- Ms. Brown

17 COMMITTEE MEMBER BROWN: Yes, 6d. Thank you.

18 VICE CHAIRPERSON MILLER: 6d, the same as Madam  
19 Controller. Okay.

20 Any others?

21 Okay. Let's move on then, Mr. Bienvenue, to 6d,  
22 the quarterly update on investment controls.

23 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Mr.  
24 Vice Chair, with all the 6s, those are consent for us and  
25 we're happy to take any questions, but we don't have

1 any -- any planned remarks. Although, I do note that we  
2 have -- we do have the request to pull the two of them.

3 VICE CHAIRPERSON MILLER: Okay. I guess I'll go  
4 back then first to Controller Yee with any specific  
5 questions.

6 COMMITTEE MEMBER YEE: Yes. Thank you, Mr. VICE  
7 chair. Just on Item 6a, I know this is the 2021 calendar  
8 that shows the four regular Investment Committee meetings  
9 beginning in March and then June, September, and November,  
10 with the special ALM workshop in February. And I just  
11 wanted to get clear about the process about additional  
12 meetings. In September, I know we had had a robust  
13 conversation that started in the Governance Committee  
14 about additional meetings.

15 And I just feel it's important for us to have --  
16 I mean, after today's meeting, we won't be meeting again  
17 till March. And I just think, given the -- the flux in  
18 the economic conditions, that we might want to think about  
19 at least just adding a January meeting to level set at the  
20 beginning of the new year and leave it to the Governance  
21 Committee to consider the remainder of the calendar for  
22 next year.

23 CHIEF EXECUTIVE OFFICER FROST: Yeah. So there  
24 was Committee direction based on the last discussion,  
25 Controller Yee, as you indicated. In coordination with



1 the Chair, Theresa Taylor, what -- when we looked at the  
2 calendar, you're correct, so you'll have the normal  
3 quarterly full investment committee meetings with, you  
4 know, the full reporting out of the typical items that you  
5 would see.

6 January, we have the Board education day as well  
7 as the stakeholder forum, adding an Investment Committee  
8 meeting in February to deal with ALM, that's the largest  
9 body of work I think for the Investment Committee for next  
10 year. But we could certainly add a market update. We  
11 could modify that agenda to whatever topics that the Board  
12 would like to see. We'd be completely flexible to that.  
13 And then you have your normal quarterly updates  
14 thereafter.

15 So that's what -- it's too bad that Ms. Taylor is  
16 feeling -- not feeling well, so that she could report out  
17 on this as well. But that was the recommendation coming  
18 from her. And then the current wording in the Governance  
19 Policy says at least four times per year. So, at any  
20 point in time next year, if the Board was feeling that  
21 they needed to add an additional meeting for a specific  
22 purpose or otherwise, we could certainly get another  
23 meeting scheduled.

24 COMMITTEE MEMBER YEE: Okay. Would that be  
25 through request of the Chair to add a meeting?

1 CHIEF EXECUTIVE OFFICER FROST: Yes.

2 COMMITTEE MEMBER YEE: Okay. So I guess what I'd  
3 like to maybe request is that we do build out the -- the  
4 time in February, in addition to the special ALM workshop  
5 to just get some updates, as we normally would, if it were  
6 a full Investment Committee, since that's the first real  
7 committee meeting of business in the new year.

8 CHIEF EXECUTIVE OFFICER FROST: Okay. Is it --  
9 so if there's anything specific you would like to see, you  
10 know, certainly let us know as we're building out this  
11 agenda. But I think what we were planning is a full ALM  
12 update as well as kind of an outlook on the market.

13 COMMITTEE MEMBER YEE: Yep, exactly.

14 CHIEF EXECUTIVE OFFICER FROST: Okay. Yeah.

15 COMMITTEE MEMBER YEE: Yeah. Thank you.

16 VICE CHAIRPERSON MILLER: Okay. And on to -- if  
17 your questions are concluded, Controller Yee?

18 COMMITTEE MEMBER YEE: (Nods head.)

19 VICE CHAIRPERSON MILLER: Okay. On to, Ms.  
20 Brown, your questions for 6d.

21 COMMITTEE MEMBER BROWN: Yes. Thank you. I'd  
22 like to also comment on Ms. Yee about having more  
23 meetings. I recall our last Investment Committee meeting  
24 went 12 hours and I still didn't ask all my question. So  
25 hopefully, we won't be doing that in the future.

1           So, Mr. Bienvenue, 6d, Attachment 1, page 12 of  
2 22. And this is probably going to be a Greg Ruiz  
3 question, but I have a question about private markets.  
4 You might recall that last quarter I was asking about  
5 capital calls from private equity, but specifically  
6 subscription lines, right, if we had seen a lot of those.  
7 And Greg had said we didn't know at that point in time.

8           But when I look at page 12 of 22, you know, I see  
9 contributions of 567 million, distributions of 463  
10 million, and then I see other changes in market value of  
11 254 million. But I'm just wondering if any of those 567  
12 million in contributions we made, if any of those were  
13 capital calls for subscription lines? And the reason I  
14 ask is I had read a number of stories in investment  
15 publications that said it was becoming a problem,  
16 especially after March in the market downturn, that  
17 private equity was using subscription lines to increase  
18 their bottom line.

19           INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.  
20 So as to your point, Ms. Brown, it's definitely better to  
21 get -- to get Greg to answer that. He can speak much more  
22 closely to the -- to, you know, subscription lines both  
23 being down and then also, you know, paid back with capital  
24 committed.

25           COMMITTEE MEMBER BROWN: Yeah.

1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: So  
2 let me ask Jared, if he could pull Greg Ruiz into the  
3 presenter room, so that he can take -- take Ms. Brown's  
4 question.

5 COMMITTEE MEMBER BROWN: Dan, my guess is he  
6 won't have that off the top of his head. And so I'd  
7 rather have a more accurate number, if he wants to get  
8 back to me. Hi, Greg.

9 Greg, I was asking about capital calls for  
10 subscription lines. I think I raised this a quart --  
11 about a quarter ago. And I wasn't concerned about capital  
12 calls. I was concerned about our -- the portfolio  
13 companies using subscription lines to increase their  
14 bottom line. And I'm just wondering if part of that 567  
15 million in contributions what that was and how much of  
16 that was subscription lines, and if we saw -- have seen an  
17 increase in those numbers?

18 MANAGING INVESTMENT DIRECTOR RUIZ: Yeah. So  
19 the -- what we have seen in our portfolio is a large  
20 number of our managers now use subscription lines to  
21 consolidate their capital calls. So instead of calling  
22 capital at the time of each investment, what they may do  
23 is consolidate the few capital calls and then call capital  
24 two or four times per year.

25 What they'll do is they will then use the

1 subscription lines to fund the investment and hold the  
2 investment on the subscription line for a short period of  
3 time, until they call the capital from their LPs.

4 So to your question, it is quite common for  
5 private equity firms at this point to use subscription  
6 lines for that short period of time between when they make  
7 an investment and then they call the capital from their  
8 LPs, including CalPERS.

9 If the question is specifically what of the 568  
10 million was first put on a subscription line before  
11 calling from LPs, you're correct, I would need to look at  
12 that specific number.

13 COMMITTEE MEMBER BROWN: And I'm more interested  
14 in the trend, because the stories I read were about how  
15 they were kind of getting out of control and they were  
16 really -- they were really large.

17 And so I just want to see maybe what the trend  
18 for capital calls is. I know you give us this information  
19 quarterly, but it's not broken down. So if wouldn't mind  
20 doing that. I don't know if anybody else wants to see  
21 that, but I'd just like to see if it's going to become a  
22 problem for us.

23 Does -- does doing these sort of consolidated  
24 subscription line requests, does that -- does that harm us  
25 at all, or does that interfere with our cash flows, or

1 anything else like that? Does that harm us at all  
2 financially?

3 MANAGING INVESTMENT DIRECTOR RUIZ: We  
4 routinely -- we routinely assess how much is outstanding  
5 on subscription lines -- our partner subscription lines  
6 and have a kind of good view into that -- in the course of  
7 our normal monitoring of our portfolio.

8 COMMITTEE MEMBER BROWN: Great. That's what I'd  
9 like to see. That's it. Thank you.

10 VICE CHAIRPERSON MILLER: Okay. Thank you, Ms.  
11 Brown. I have Mr. -- let's see, who's next here. It  
12 looks like Mr. Jones has a question.

13 COMMITTEE MEMBER JONES: Yeah. Thank you, Mr.  
14 Vice Chair. Yes. This is not a question. It's a  
15 comment. I read another story in Buyouts magazine this  
16 morning, where they continue to receive incorrect  
17 information about our long range Capital Fund I LP, where  
18 we made a commitment of \$1.5 billion and I provided them  
19 the correct information in the past, and I just want to  
20 reiterate that this investment was discussed multiple  
21 times by the Board.

22 In fact, at the Board's direction, independent  
23 fiduciary counsel was asked to review the potential  
24 transaction to review this exact issue. After discussion,  
25 CalPERS moved forward with the opportunity as a customized

1 investment vehicle under the team's delegated authority,  
2 not as a Pillar 4 opportunity. We are pleased that our  
3 private equity team is successfully executing its strategy  
4 to steadily and prudently increase private equity  
5 investments and can drive returns to achieve our targeted  
6 returns. And that is listed in the open session item on  
7 6d, Attachment 1, page 22, and page 35 of the iPad. So  
8 thank you, Mr. Chair.

9 VICE CHAIRPERSON MILLER: Okay. Thank you, Mr.  
10 Jones.

11 I'm not seeing any other questions, so I think  
12 we'll move on, Mr. Bienvenue, to the action items. It's  
13 number 7, action items, Long-Term Care Asset Allocation  
14 and Discount Rate. So I think we need to bring on Dr.  
15 Moulds and Mr. Terando.

16 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.  
17 Thank you, Mr. Vice Chair. Yeah, Jared, if we could  
18 please get Don Moulds, Scott Terando, Christine Reese, and  
19 Sterling Gunn brought forward into the presenter's room,  
20 please. And you say, Mr. Vice Chair, this is the first of  
21 our action items. So let's see, I see Christine. I see  
22 Don. I think we just need Scott and James Gunn. There's  
23 Sterling. And here comes Scott Terando.

24 So I think -- I think we're good. This is a --  
25 this is a cross-team effort with the Health team, the

1 Actuarial team, and the Investment team. So Don, I'll  
2 turn it over to you to kick us off.

3 INVESTMENT DIRECTOR REESE: Actually, for open  
4 session, I'm going to be starting. Thanks, Don.

5 Good afternoon, Mr. Vice Chair and members of the  
6 Committee. Christine Reese, CalPERS team member.

7 Today in Investment Committee and tomorrow in the  
8 Pension and Health Benefits Committee, you will be hearing  
9 about proposed steps that CalPERS team members are  
10 recommending to stabilize the CalPERS Long-Term Care  
11 Program. Over the last several months, we've been working  
12 to mitigate challenges facing the program.

13 Today's Investment Committee item focuses on the  
14 Long-Term Care Fund investment portfolio and a detailed  
15 review conducted by the Investment Office with the goal of  
16 improving the outlook for long term expected returns.

17 For today's presentation, we have available for  
18 questions and comments Vince Bodnar, a long-term care  
19 consultant and partner with the firm Oliver Wyman, with  
20 whom we have been working during the last several months  
21 and Tom Toth your Board consultant from Wilshire.

22 Do we have the slide presentation that -- I don't  
23 see it yet.

24 (Thereupon a slide presentation.)

25 INVESTMENT DIRECTOR REESE: Thank you.



1           So before we move into the slide presentation.  
2   For background we discussed at the September Investment  
3   Committee meeting that there are challenges facing the  
4   long-term care investment portfolio. As the source -- as  
5   the sole sources of funding for the Long-Term Care Program  
6   are policyholder premiums and investment returns, it's  
7   important that we explore all options and ideas that could  
8   be of benefit to the program. In mid-September to  
9   discover external manager expertise and allocation  
10   options, the Investment Office released a comprehensive  
11   Request for Proposal for asset allocation and investment  
12   management services for the fund.

13           It was originally anticipated that specific asset  
14   allocation options and a recommendation could be brought  
15   forward to be the Investment Committee at this November  
16   meeting. However, due to the size and complexity of the  
17   proposal, the full review will be presented at the  
18   February 2021 meeting.

19           For today's meeting, the Investment Office is  
20   presenting findings in support of the current  
21   recommendations for a discount rate, level of risk, and  
22   asset classes and investment products for the Long-Term  
23   Care Fund.

24           If we could move to slide 2.

25                   --o0o--

1           INVESTMENT DIRECTOR REESE: We start with a  
2 representation of the current portfolio. On the left is a  
3 graph showing long term expected risk and return values  
4 from 2018 to 2020. We see a drop of almost one and a half  
5 percent in expected return and one percent in expected  
6 risk with the 2018 values in the upper right and the 2020  
7 values in the lower left.

8           On the right of the current asset allocation, and  
9 we note that this income allocation is 60 percent and that  
10 during the last few years, the long-term return  
11 expectations for certain fixed income securities, i.e.  
12 treasuries and mortgages, have dropped to historically low  
13 levels, along with interest rates. And this results in a  
14 long term expected rate of return to drop to approximately  
15 4 percent.

16           Next slide, please.

17                               --o0o--

18           INVESTMENT DIRECTOR REESE: We evaluated the  
19 current portfolio and looked at opportunities to improve  
20 investment returns. And what we find is that in addition  
21 to searching for external expertise, that adding risk may  
22 be supported by the longer liability profile. And  
23 including private assets and some leverage could be  
24 beneficial to improving returns.

25           Next slide, please

--o0o--

INVESTMENT DIRECTOR REESE: When we look at the added value that external management can bring to the Long-Term Care Fund, it's multi-faceted. Generally speaking, external managers have expensive resources from which they can draw to create and manage customized client solutions. Among those resources are specialized investment professionals and teams, sophisticated technology for investment modeling and risk management, broad market coverage, and industry knowledge.

We find that external managers that have experience with insurance funds and long-term care funds have expertise in designing custom asset liability management solutions specific to each client's objectives. They have experience managing insurance-related risk, building liability cash flow matching strategies, and de-risking glide path in the future. And some have actuarial professionals on staff.

These managers can also offer a wide variety of allocation options through broad market access. They routinely structure investments for a wide variety of clients and have experience with managing leverage, sourcing private assets and managing liquidity for both funds, large and small.

If we could turn to the next slide.

--o0o--

INVESTMENT DIRECTOR REESE: Turning to the results of the portfolio review, I will begin with general findings followed by a detailed review of this slide. The managers all submitted thoughtful and thorough proposals. And we believe that they have strong capabilities and have a good understanding of our objectives. The proposals present a broad range of portfolio asset allocation recommendations covering more than 30 asset classes and segments across the manager universe.

In the proposals, we see wide ranges for allocations to equities and fixed income, a general shift away from treasuries and mortgages into corporate bonds in the fixed income asset class, some private assets recommended such as private credit, BLOs, and private equity, and some recommended leverage.

Evaluating the portfolios in more detail. On slide 5, we show a visual representation of our summary finding for expected risk and return. The goal of the review was to determine what discount rate could be supported. There's quite a lot of information represented here, so I'll step through each component on the graph as well as the methodology used for the analysis.

Starting with the three gray triangles, there's a point for the current long-term care portfolio for both

1 2018 and 2020, as we saw on slide 2. And as an additional  
2 reference point, the PERF from The 2017 ALM is in the  
3 upper right corner with expected risk at 11.4 percent and  
4 expected return at 7 percent.

5 The blue and orange diagonal lines are trend  
6 lines. We evaluated each manager's recommended portfolio  
7 using CalPERS 10- and 20-year capital market assumptions  
8 from March and plotted each portfolio's specific point on  
9 the graph. We then created a trend line for each group,  
10 blue for the 10-year and orange for 20-year.

11 And the gray box in the middle is an area in  
12 which many of the portfolios cluster, which are all at or  
13 above a 5 percent return and below a recommended upper  
14 threshold of risk of nine and a half percent, which is  
15 approximately a 30 percent increase from when it was last  
16 set in 2018.

17 We took the analysis a step further and evaluated  
18 the portfolios using Wilshire's September 30 CMA, which  
19 show expected returns values have come down from the March  
20 values.

21 Our conclusion, based on this analysis, is that  
22 an asset allocation can be selected that is supportive of  
23 a discount rate of four and three-quarters, given the  
24 upper risk threshold of nine and a half percent and the  
25 potential inclusion of private assets and leverage.

1           If we could move to the next slide

2                       --o0o--

3           INVESTMENT DIRECTOR REESE: I'd like to just  
4 spend a moment talking about capital market assumptions.  
5 And this slide is an updated version of what was presented  
6 in the ALM mid-cycle review in June. We know that CMAs  
7 are estimated forecasts and that 2020 has introduced more  
8 uncertainty than is typical. This is reflected on this  
9 chart for each asset class shown by the wide ranges for  
10 the March 2020 results, which are the black brackets  
11 compared to the 2017 ranges, which are the orange bars.

12           For our evaluation, we used the median values  
13 from March, which are the green dots, and the Wilshire  
14 September values which are the blue dots. And you can see  
15 that the Wilshire September values are either at or below  
16 our March values.

17           So due to the high level of uncertainty in CMAs  
18 coming down from March, we believe that a discount rate of  
19 four and three-quarters can be supported, which is at the  
20 lower end of our discount rate evaluation range of four  
21 and three-quarters to 5 percent.

22           If we could move to the next slide.

23                       --o0o--

24           INVESTMENT DIRECTOR REESE: This slide shows the  
25 anticipated timeline for next steps in the long-term care

1 asset allocation review with the February Investment  
2 Committee meeting and if a manager is selected, a period  
3 of time after that meeting for contracting and  
4 implementation.

5 And our next slide.

6 --o0o--

7 INVESTMENT DIRECTOR REESE: So the  
8 recommendations before you today are to set the discount  
9 rate to four and three-quarters, which Scott Terando, our  
10 Chief Actuary, will speak to in a moment, set an upper  
11 threshold of nine and a half percent risk, and add private  
12 assets and leverage as available investment options for  
13 consideration.

14 And then in the February meeting, as I mentioned,  
15 we will be bringing the full asset allocation options and  
16 a recommendation for consideration and adoption by the  
17 Board.

18 At this point, I'll turn it over to Scott to  
19 discuss the discount rate.

20 CHIEF ACTUARY TERANDO: Thank you, Christine.  
21 And good afternoon, Board members. Scott Terando, Chief  
22 Actuary.

23 As Christine mentioned earlier in the  
24 presentation, our recommendation for the discount rate for  
25 the Long-Term Care Program with -- based on the analysis

1 of the proposed portfolios comes out to be 4.75 percent.  
2 This is higher than the 4 percent that was talked about in  
3 September. But when compared to the 5.25 discount rate  
4 that was used previously, it is still a 50 basis point  
5 drop in the discount rate.

6 When you take that into consideration of the  
7 change in the discount rate, along with the other changes  
8 that were discussed in September, including the changes to  
9 the lapse rate and morbidity assumptions, we are still  
10 facing the need to have substantial rate and premium  
11 increases for the plan.

12 Based on a 4.75 percent increase, we would -- our  
13 recommendation is to all -- allocate the two -- the  
14 premiums over a two-year period with a 52 percent increase  
15 on 7-1 of 2021 and a 25 percent increase a year later on  
16 7-1-2022.

17 On the implementation of the rate increase, along  
18 with other risk mitigation factors will be discussed  
19 tomorrow at the Pension and Health Benefits Committee.  
20 And there will be provided a little more insight into some  
21 options about voluntary benefit reductions, as well as  
22 some mitigations that Don Moulds is going to discuss.

23 And with that, I think we'll -- that concludes  
24 the presentation and we'll open it up to questions.

25 VICE CHAIRPERSON MILLER: Okay. I'm not seeing



1 any requests for questions, but I do believe we have  
2 public comment on Item 7a.

3 Mr. Fox.

4 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Mr. Chair.  
5 We have one caller on Item 7a. That would be Mr. Tim  
6 Behrens from the California State Retirees.

7 MR. BEHRENS: Thank you, Kelly. Vice Chair,  
8 members of the Committee, Tim Behrens, CSR President.

9 As we mentioned in last week's stakeholders'  
10 meeting, CSR continues to support any changes to maintain  
11 the sustainability of the Long-Term Care Plan. I am  
12 hopeful that future investments will increase and help to  
13 hold down the costs. I receive several calls each month  
14 from long-term care stakeholders who are very worried  
15 about whether they can continue to pay. And if it goes up  
16 50 percent in July, I'm going to assume that some of them  
17 are going to drop out of the program. And I don't know  
18 how much more that will injure the already injured  
19 program.

20 So I hope that you can work your magic, Finance  
21 Committee. I also would like to say that CSR supports  
22 increasing the number of meetings for the Investment  
23 Committee during the year 2021.

24 Thank you.

25 VICE CHAIRPERSON MILLER: Thank you, Mr. Behrens.

1 Is that the end of the public comment, Mr. Fox?

2 STAKEHOLDER RELATIONS CHIEF FOX: That concludes  
3 public comment --

4 VICE CHAIRPERSON MILLER: On 7a?

5 STAKEHOLDER RELATIONS CHIEF FOX: -- on Item  
6 7a -- on Item 7a.

7 VICE CHAIRPERSON MILLER: Okay. I have a  
8 question from Ms. Brown.

9 COMMITTEE MEMBER BROWN: Thank you, Vice Chair  
10 Miller. I think my question is for Christine. You know,  
11 we're talking about -- you're talking about some of these  
12 potential investors that have experience -- or, excuse me,  
13 managers that have experience maybe investing, but you  
14 talked about private equity -- or you talked about private  
15 assets. And so, you know, I assume they're going to, you  
16 know, based on models of when they are going to --  
17 actuarial models of when they're going to need the cash,  
18 they're going to cash flow that all out, and what happens  
19 if it's -- if it's wrong? You know, I mean the whole  
20 reason we're here in this trouble is the actuarial models  
21 were wrong. I know they weren't Scott's. At least I  
22 don't think they were Scott's, but -- kidding.

23 But, you know -- but the problem with private  
24 assets, like real estate, is you've got to sell it to get  
25 the cash back. And so I just want to make sure that we're

1 going to have the funds to pay for the needed services.

2 INVESTMENT DIRECTOR REESE: Yes. And what we're  
3 seeing with the -- with the manager proposals is that the  
4 larger blocks of assets are either in equities or in fixed  
5 income assets. The private assets that are recommended  
6 are typically smaller allocations, just kind of more  
7 around the edges than the -- than kind of the primary  
8 larger asset allocation blocks.

9 So we would incorporate that. And, you know,  
10 we're going to continue to work closely with the actuarial  
11 team and the health team to, you know, understand what our  
12 liquidity parameters need to be and so that we're prepared  
13 for what might come in the future.

14 COMMITTEE MEMBER BROWN: So does CalPERS staff --  
15 does like our Actuarial staff or our Health Care staff  
16 review their assumptions before we allow them to model, or  
17 do we review all their models before we allow them to  
18 invest, or how does that work exactly?

19 INVESTMENT DIRECTOR REESE: So the Actuarial team  
20 and the Investment team have been looking at the  
21 portfolios, you know, jointly. The -- you know, the  
22 managers certainly have their own, you know, models and  
23 technology. And we will validate what they are presenting  
24 to us through our own -- through our own assessments.

25 But, you know, as we -- you know, the next phases

1 in our review is that we will be, you know, talking with  
2 and looking more deeply into the proposals, and evaluating  
3 liquidity, and, you know, potential liquidity needs down  
4 the road is a -- you know, is a big factor that we will  
5 absolutely consider.

6 COMMITTEE MEMBER BROWN: Great. And if our  
7 manager guesses wrong, who -- who -- I assume, who pays?  
8 We -- CalPERS doesn't, is that correct, the beneficiaries  
9 do?

10 INVESTMENT DIRECTOR REESE: The two sources of  
11 funding are our investment returns and premiums, that's  
12 correct. You know, I think a lot has to do with, you  
13 know, what -- what the market will bear. We want to build  
14 kind of, you know, an all-weather portfolio for the  
15 Long-Term Care Fund, so that we -- you know, we are  
16 planning to add risk, but we want to do that prudently in  
17 areas where we believe we will be rewarded for it.

18 COMMITTEE MEMBER BROWN: All right. Thank you.

19 INVESTMENT DIRECTOR REESE: You're welcome.

20 VICE CHAIRPERSON MILLER: Okay. I have no more  
21 questions on the presentation. Thanks for the  
22 presentation, Ms. Reese and Mr. Terando. At this point, I  
23 think we need a motion. And that would be in the form of  
24 accepting the recommendations for the -- for the discount  
25 rate for the long-term care the asset allocation discount

1 rate.

2 Do I have that correct Mr. Bienvenue?

3 I'm looking for a motion.

4 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes,  
5 Mr. Vice Chair. We need a motion on the discount rate,  
6 please.

7 COMMITTEE MEMBER FECKNER: I so move.

8 COMMITTEE MEMBER PEREZ: (Raises hand.)

9 VICE CHAIRPERSON MILLER: Okay. Moved by Mr.  
10 Feckner, seconded by Mr. Perez.

11 COMMITTEE SECRETARY HOPPER: Any further  
12 discussion?

13 It looks like -- okay. I've got questions from  
14 it looks like Henry Jones is next. President Jones.

15 COMMITTEE MEMBER JONES: Thank you, Mr. Vice  
16 Chair. My question was answered already. Thank you.

17 VICE CHAIRPERSON MILLER: Okay. I've got Mr.  
18 Rubalcava.

19 COMMITTEE MEMBER RUBALCAVA: No, I can't -- I'm  
20 okay.

21 VICE CHAIRPERSON MILLER: Okay. And Ms.  
22 Olivares.

23 COMMITTEE MEMBER OLIVARES: Thank you, Mr.  
24 Miller.

25 I have grave concerns about the changes that are

1 proposed for the discount rate and the additional risk our  
2 members are being asked to assume. The discount rate  
3 that's being proposed for our long-term care insurance  
4 exceeds that of the NAIC's stipulated discount rate for  
5 long-term care insurance. And extending our -- the assets  
6 we invest into riskier assets in order to get high  
7 returns, particularly during a downturn in the economy and  
8 during a pandemic, creates additional risk. So I am in  
9 favor of a much lower discount rate.

10 Thank you.

11 VICE CHAIRPERSON MILLER: Okay. Any other  
12 comments?

13 COMMITTEE MEMBER BROWN: I have a comment.

14 VICE CHAIRPERSON MILLER: We've got Ms. Brown.

15 I couldn't tell who that -- oh, okay. Ms. Brown.

16 COMMITTEE MEMBER BROWN: Sorry. Ms. Olivares, do  
17 you want to make an alternate motion that somebody might  
18 second who also is concerned about the high discount rate?

19 COMMITTEE MEMBER OLIVARES: So I could offer a  
20 friendly amendment and offer that the discount rate -- but  
21 this also applies to investment policy, so that the  
22 discount rate not exceed 4 percent for the long-term care  
23 insurance. But I also would want to keep the asset  
24 allocation as it is and not extend our investments for  
25 long-term care into riskier asset classes.

1 COMMITTEE MEMBER BROWN: If that's an alternate  
2 motion, I'll second it. I don't think it will be  
3 friendly.

4 VICE CHAIRPERSON MILLER: Okay. Okay. And so we  
5 have an alternate -- well we have an amendment --  
6 alternate -- an amendment to the original motion or is it  
7 an alternate? I'm not quite sure.

8 COMMITTEE MEMBER JONES: It's a substitute  
9 motion.

10 VICE CHAIRPERSON MILLER: A substitute motion.  
11 Okay. So we will vote on that first. We'll have  
12 discussion. So let's have discussion on the alternate  
13 motion.

14 Now, one thing, I will certainly chime in, is I'm  
15 really concerned about the impact, and the cost, and the  
16 premiums. And the questions I get most from stakeholders  
17 are why wouldn't we be taking the same kind of steps to  
18 improve returns that we would in any other fund and why is  
19 it so extraordinarily low?

20 So that's -- that's -- you know, that's where the  
21 push -- pushback comes from. And from my perspective on  
22 holding at the status quo, which is making an incredibly  
23 painful situation even more painful.

24 Let's see who else?

25 I've got, it looks like, Matthew Saha.

1           ACTING COMMITTEE MEMBER SAHA: Thank you, Mr.  
2 Vice Chair. Just can I get -- I wanted to see if -- can  
3 staff respond I guess to the alternate -- or at least the  
4 substitute motion and what that impact would be?

5           ACTING CHIEF INVESTMENT OFFICER BIENVENUE: I see  
6 Don trying to respond. Don, it looks like you're still  
7 muted though somehow.

8           VICE CHAIRPERSON MILLER: Yeah. We can't hear  
9 you, Don.

10          CHIEF HEALTH DIRECTOR MOULDS: Is that better?

11          VICE CHAIRPERSON MILLER: Yes.

12          ACTING CHIEF INVESTMENT OFFICER BIENVENUE: Yes.

13          CHIEF HEALTH DIRECTOR MOULDS: Okay. I can start  
14 and then maybe Scott or Christine can jump in as well.  
15 And we have Vince Bodnar here who has extensive experience  
16 in the long-term care insurance market.

17          But, Mr. Vice Chair, you're correct that any  
18 reduction in the discount rate increases premiums  
19 significantly. If you go back to Christine's chart,  
20 you'll see that, you know, the two lines that -- that  
21 she's tracked are based on and -- on a ten-year  
22 trajectory, so -- and a 20-year trajectory. And the four  
23 and three-quarters is safely above the 10-year trajectory.  
24 It's worth noting that our anticipated -- anticipated peak  
25 of our -- of our outflows in the Long-Term Care Program



1 are about 20 years off. So there is actually quite a lot  
2 of room for longer term investments, which is what the  
3 Investment Office is -- is advocating for right now.

4 But the -- you know, the flip side of that is  
5 that if we are below the four and three-quarters, the cost  
6 to our long-term care members, the policyholders, go up  
7 significantly. If we move back down to a four percent  
8 discount rate, the total cost of the -- of the premium  
9 increase would be about 135 percent. So it would go up  
10 fairly dramatically.

11 VICE CHAIRPERSON MILLER: Okay. It looks like I  
12 have Mr. Rubalcava.

13 You're still on mute.

14 COMMITTEE MEMBER RUBALCAVA: I'm having problems.  
15 I think I have problems here.

16 COMMITTEE MEMBER JONES: We can hear you.

17 COMMITTEE MEMBER RUBALCAVA: Can you hear me?

18 Oh, okay.

19 VICE CHAIRPERSON MILLER: Yes.

20 COMMITTEE MEMBER RUBALCAVA: Oh. Thank you.

21 Thank you, Vice Chair Miller.

22 No, I was going to say I think it's been  
23 discussed that we -- we all know that we have a challenge.  
24 And -- but decreasing --

25 VICE CHAIRPERSON MILLER: You're muted again.

1 COMMITTEE MEMBER RUBALCAVA: I'm supportive of  
2 the initial motion.

3 I'm having problems here. Sorry. I'll pass.

4 VICE CHAIRPERSON MILLER: No worries. Okay.

5 So I have Ms. Olivares again.

6 COMMITTEE MEMBER OLIVARES: Thank you, Mr.  
7 Miller. I would like to note that increasing risk does  
8 not always increase returns. And so I am very concerned  
9 about the cost of long-term care for our policyholders.  
10 And I understand that that cost will continue to increase.  
11 But I think what is also more important is ensuring that  
12 the Long-Term Care Program continue and that it be  
13 safeguarded. And I think additional exposure to risk  
14 actually compromises the plan safety and will ultimately  
15 increase the rates.

16 Thank you.

17 VICE CHAIRPERSON MILLER: Okay. I have no more  
18 requests to comment or questions that I can see. And so  
19 I'll call for the question.

20 ACTING CHIEF INVESTMENT OFFICER BIENVENUE: Mr.  
21 Miller can I just really quickly

22 VICE CHAIRPERSON MILLER: Yes.

23 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I'm  
24 sorry, Mr. Miller. Sorry to jump in. I just want to make  
25 sure that --

1 VICE CHAIRPERSON MILLER: No worries.

2 ACTING CHIEF INVESTMENT OFFICER BIENVENUE:

3 -- that, you know, when you asked about the --  
4 about what the motion was on, I said the discount rate. I  
5 do want to make sure that we're clear that I believe --  
6 and ask I believe it was Mr. Feckner that made the motion,  
7 that the motion is for all three of the recommendations on  
8 slide 8. So it's both setting the discount rate to 4.75  
9 percent, also setting the upper risk threshold for the  
10 portfolio at 9.5 percent, and the inclusion of leverage  
11 and private assets in the potential solution sets, not --  
12 definitely not making a decision that we're going to use  
13 them, but just the ability to use leverage and private  
14 assets. The recommendation is three-fold.

15 COMMITTEE MEMBER JONES: My motion was for staff  
16 recommendation.

17 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

18 Thank you, Mr. Feckner.

19 VICE CHAIRPERSON MILLER: Okay. And so that was  
20 the original. But right now I think calling for the  
21 question on the substitute motion that was made by Ms.  
22 Olivares and seconded by Ms. Brown.

23 So call for the question on that. So, Ms.  
24 Hopper, would you call the roll for the substitute motion.

25 COMMITTEE SECRETARY HOPPER: Margaret Brown?

1 COMMITTEE MEMBER BROWN: Aye.  
2 COMMITTEE SECRETARY HOPPER: Rob Feckner?  
3 COMMITTEE MEMBER FECKNER: No.  
4 COMMITTEE SECRETARY HOPPER: Henry Jones?  
5 COMMITTEE MEMBER JONES: No.  
6 COMMITTEE SECRETARY HOPPER: Matthew Saha for  
7 Fiona Ma?  
8 ACTING COMMITTEE MEMBER SAHA: No.  
9 COMMITTEE SECRETARY HOPPER: Lisa Middleton?  
10 COMMITTEE MEMBER MIDDLETON: No.  
11 COMMITTEE SECRETARY HOPPER: David Miller?  
12 VICE CHAIRPERSON MILLER: No.  
13 COMMITTEE SECRETARY HOPPER: Stacie Olivares?  
14 COMMITTEE MEMBER OLIVARES: Aye.  
15 COMMITTEE SECRETARY HOPPER: Eraina Ortega?  
16 COMMITTEE MEMBER ORTEGA: Aye.  
17 COMMITTEE SECRETARY HOPPER: Jason Perez?  
18 COMMITTEE MEMBER PEREZ: Aye.  
19 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?  
20 COMMITTEE MEMBER RUBALCAVA: No.  
21 COMMITTEE SECRETARY HOPPER: Shawnda Westly?  
22 COMMITTEE MEMBER WESTLY: No.  
23 COMMITTEE SECRETARY HOPPER: Betty Yee?  
24 COMMITTEE MEMBER YEE: No.  
25 COMMITTEE SECRETARY HOPPER: Mr. Vice Chair, I

1 have 4 ayes, 8 noes for the substitute motion made by  
2 Stacie Olivares and seconded by Margaret Brown, I believe,  
3 for no higher than 4 percent.

4 VICE CHAIRPERSON MILLER: Okay. So the motion  
5 fails.

6 So we'll go now to call any further discussion  
7 before I call for the question on the original motion made  
8 by Mr. Feckner.

9 And I see comments from Ms. Ortega.

10 COMMITTEE MEMBER ORTEGA: Thank you, Mr. Chair.

11 I was going to make this comment prior to the  
12 other vote, but I think it still stands here that I do --

13 VICE CHAIRPERSON MILLER: Sorry, I missed you.

14 COMMITTEE MEMBER ORTEGA: No, that's okay.

15 I do feel a bit like there's some historical  
16 similarity to other actions that have been taken on the  
17 pension fund side where returns are not -- we're not  
18 seeing returns that will sustain a program long term, and  
19 instead of making fundamental change to the program itself  
20 or to the contribution levels, we look at alternative  
21 investments. And I -- I agreed very much with the  
22 comments that Ms. Olivares made about this issue. And I  
23 feel while I absolutely recognize the impact to the  
24 participants in the plan today, I can't help but think  
25 that what happens a year from now, two years from now, if

1 we're really not changing the trajectory of the investment  
2 returns, it feels to me a bit of the kicking the can kind  
3 of situation. And so that -- that's why I supported the  
4 prior motion.

5           Notwithstanding that, you know, I'm happy to see  
6 what kind of asset allocation might come to us at the  
7 future meeting. But I do feel very nervous about where we  
8 are right now with this and that we're just really  
9 delaying the inevitable. And I think that that -- those  
10 delays, as the member -- the employer participants in the  
11 plan on the pension side, they know that those delayed  
12 realities are more painful later than they are now. So  
13 again, just wanted to make everyone aware of my support  
14 for the prior motion.

15           Thank you.

16           VICE CHAIRPERSON MILLER: Okay. Mr. Perez, do  
17 you have -- it looks like I've got you in my queue.

18           COMMITTEE MEMBER PEREZ: Thanks. Does our  
19 independent consultant have -- can he expand on this a  
20 little bit?

21           MR. BODNAR: Well, so my expertise is in the  
22 long-term care insurance industry. And I just -- again,  
23 many of them are subject to restrictions and regulations  
24 that kind of prohibit asset allocation like what we're  
25 looking at here. But I do think that if -- if they did

1 have an option to -- they would consider at least  
2 exploring this alternative asset allocation that we're --  
3 that we're looking at here.

4 I do hear the concerns. I agree that long-term  
5 care insurance does have a much different benefit while  
6 the premiums run down. And so delay in any action is very  
7 costly. And so you're right, moving to something riskier  
8 could result in a need for a larger increase down the  
9 road. But at the same time, yeah, I think someone had  
10 mentioned the policyholder who is asking why they must pay  
11 more premiums now, if there's a -- if there's a chance to  
12 get a higher return on the assets today.

13 I -- I note that -- I mean, I would ask Ms. Reese  
14 what the view is on interest rates going forward? I mean,  
15 is there a view that interest rates will climb going  
16 forward from the investment experts that you're working  
17 with?

18 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

19 Maybe I'll -- maybe I'll jump in on that. I mean  
20 I -- you know, candidly, actually, Arnie is probably  
21 better to answer questions on rates. But I think our  
22 overall perspective is that at the -- where rates where  
23 they are, we are questioning at the PERF level how much  
24 diversification and income. You know, the historical role  
25 of fixed income has been income and diversification. And

1 that's certainly something that we're researching as we  
2 speak is whether treasuries being where they are  
3 specifically, even provide very little income and what  
4 they provide in terms of diversification.

5 I don't think we have an actual interest rate  
6 forecast. I mean, I do think for a while we thought  
7 they -- it was difficult to get them to go down much  
8 further, but we do certainly have a question -- an open  
9 question on how valuable fixed income can be as a  
10 diversifier, much less an income producer with rates where  
11 they are. Arnie, do you have anything to add to that

12 INTERIM DEPUTY CHIEF INVESTMENT OFFICER PHILLIPS:

13 No, not really, Dan. I do think the --  
14 predicting interest rates is a tough job. But when we do  
15 look at what the role of fixed income traditionally is,  
16 Dan mentioned diversification and income. Income is not  
17 much. Diversification is debatable now. And liquidity,  
18 which is important, but we can get liquidity in different  
19 types of products or different maturity, fixed income  
20 exposure. So I do think the same questions we're seeing  
21 on this topic do apply to the PERF. They apply to anybody  
22 that's got an asset liability framework. It -- it's a --  
23 it's a tough subject, but predicting interest rates is  
24 also a tough science. So I'll just leave it at that.

25 MR. BODNAR: Okay. I mean, one of the



1 fundamental issues with long-term care insurance is that  
2 the duration of the liabilities is so long. It's longer  
3 than fixed income assets that you can buy today. And even  
4 in the insurance industry, where they have a buy and hold  
5 accounting mechanism for their -- for their bonds. We're  
6 not subject to market value fluctuations like your fund  
7 is. The problem is eventually the assets fall short of  
8 the liability duration and you have to reinvest at some  
9 point in the future.

10 And, I mean, that's really what -- that was  
11 really a fundamental problem with the long-term care  
12 insurance liability is that companies bought assets back  
13 when they were 6 to 8 percent and, you know, now they're  
14 having to reinvest at -- the assets that are running at,  
15 you know, 2 and 3 percent right now in a market value. So  
16 there's no real way to completely match that asset  
17 liability issue.

18 And right now, with -- you know, with market  
19 values of these assets where they are, if interest rates  
20 were to rise, you would see a decrease in the value of  
21 your portfolio of your are fixed income. So that --  
22 that's a risk too that I think you need to think about.  
23 And there aren't -- there isn't really a fixed income  
24 portfolio that even -- even though your block is older,  
25 there really isn't a fixed income portfolio that really

1 matches well with your liabilities going forward.

2           So it's a -- it's a difficult dilemma. I -- you  
3 know, I look at the box that you've drawn on the risk --  
4 the risk tolerance. I think between the 7 and the 9 and a  
5 half, it seems -- it seems acceptable.

6           But I think it's worth looking at these  
7 proposals. And I think, you know, doing something  
8 prudent, moving to something that does -- does allocate to  
9 something with a higher yield, again is worth -- is worth  
10 considering here.

11           VICE CHAIRPERSON MILLER: Okay. Any other  
12 questions?

13           CHIEF HEALTH DIRECTOR MOULDS: Can I -- can I  
14 jump in and just add one other thing? Ms. Ortega had  
15 raised this issue about sort of long-term sustainability  
16 of the program and future costs. And it's an excellent  
17 point.

18           Tomorrow, at PHBC, I'm going to be talking about  
19 an option that we're currently developing that I think is  
20 going to be a much better solution to manage costs longer  
21 term. But just to be aware that we are looking at that.  
22 We have contractual obligations to our long-term care  
23 policyholders to -- to continue providing the benefits  
24 that -- that are part of their existing policies, but we  
25 can offer them options. And I think we will get to a

1 better place, where we're able to manage costs better and  
2 give some alternatives, as I'll be talking about tomorrow,  
3 that -- that actually can keep them in their homes longer.

4 So long term, that is where we are looking for  
5 sustainability rather than increasing the risk that the  
6 portfolio is going to take, but this is a piece of the pie  
7 as well.

8 MR. BODNAR: Yeah, that's a good point, Don. And  
9 if -- you know, if you'll allow me, that's -- that's what  
10 the other long-term care insurance entities are doing  
11 right now. They're realizing that you can only get so  
12 much out of the premium rate increases going forward.  
13 They are really focused on the benefits and offering their  
14 policyholders meaningful benefits, but that will reduce  
15 the liability greatly going forward.

16 And I think that is where a lot of the focus is  
17 right now, particularly on trying some of these  
18 aging-in-place efforts as well that can try to keep some  
19 of the costs down.

20 VICE CHAIRPERSON MILLER: Okay. At this point, I  
21 don't see anymore requests to comment or question. So I  
22 will check and see the -- okay. So I'll call for the  
23 question and ask Ms. Hopper to call the roll.

24 COMMITTEE SECRETARY HOPPER: Margaret Brown?  
25 Is she --

1 COMMITTEE MEMBER BROWN: Aye.

2 COMMITTEE SECRETARY HOPPER: Rob Feckner?

3 COMMITTEE MEMBER FECKNER: Aye.

4 COMMITTEE SECRETARY HOPPER: Henry Jones?

5 COMMITTEE MEMBER JONES: Aye.

6 COMMITTEE SECRETARY HOPPER: Matthew Saha for  
7 Fiona Ma?

8 ACTING COMMITTEE MEMBER SAHA: Aye.

9 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

10 COMMITTEE MEMBER MIDDLETON: Aye.

11 COMMITTEE SECRETARY HOPPER: David Miller?

12 VICE CHAIRPERSON MILLER: Aye.

13 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

14 COMMITTEE MEMBER OLIVARES: I -- sorry, I want to  
15 be clear. I don't think the motion was stated specific,  
16 but this is to increase it from 4.75 to 9 -- sorry, let me  
17 pull it up. What -- can you -- can you restate the  
18 motion, please, because I think we're voting on multiple  
19 things.

20 VICE CHAIRPERSON MILLER: Yeah. The motion was  
21 to accept the staff recommendations, which included the  
22 increase in the discount rate, included the allocation,  
23 included the -- the risk parameters in the presentation,  
24 and --

25 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

1 Yes, Ms. Olivares, there was -- there was three  
2 aspects -- three aspects to the motion. One was setting  
3 the discount rate at 4.75 percent, the second is putting  
4 the upper risk threshold for the portfolio at 9.5 percent,  
5 and the third one is --

6 COMMITTEE MEMBER OLIVARES: Between -- I'm sorry  
7 between 4.75 percent and 5 percent?

8 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: No,  
9 the recommendation is 5 percent -- I'm sorry, is 4.75  
10 percent to set the discount rate at.

11 COMMITTEE MEMBER OLIVARES: Perfect.

12 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
13 then the last one is to have the potential for inclusion  
14 of leverage in private assets. And again, the asset  
15 allocation will come back in February.

16 COMMITTEE MEMBER OLIVARES: Thank you for  
17 clarifying that. My vote is no.

18 COMMITTEE SECRETARY HOPPER: Stacie Olivares  
19 votes no.

20 Eraina Ortega?

21 COMMITTEE MEMBER ORTEGA: No.

22 COMMITTEE SECRETARY HOPPER: Jason Perez?

23 COMMITTEE MEMBER PEREZ: Aye.

24 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

25 COMMITTEE MEMBER RUBALCAVA: Aye.

1 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

2 COMMITTEE MEMBER WESTLY: Aye.

3 COMMITTEE SECRETARY HOPPER: Betty Yee?

4 COMMITTEE MEMBER YEE: Aye.

5 COMMITTEE SECRETARY HOPPER: Mr. Vice Chair, I  
6 have 10 ayes, 2 noes, one made by Stacie Olivares, the  
7 other by Eraina Ortega. The motion was made by Rob  
8 Feckner and it was seconded by Jason Perez.

9 VICE CHAIRPERSON MILLER: Okay. The ayes have  
10 it. The motion passes. Thank you, everybody, for a  
11 really thoughtful discussion and decision.

12 So that brings us next to --

13 COMMITTEE MEMBER PEREZ: Henry is either pointing  
14 to God or he has a question.

15 (Laughter.)

16 VICE CHAIRPERSON MILLER: Henry.

17 COMMITTEE MEMBER JONES: No, I was just to going  
18 say some time ago, but if you -- you've already identified  
19 it. I was just going to say the recommendation was on  
20 iPad page 196. That's all. And so -- but she's --  
21 someone has already set what they are, but they're there.  
22 Okay.

23 VICE CHAIRPERSON MILLER: Yeah. Thank you.

24 And so that bring us to Item 7b, review of the  
25 Investment Committee delegation. And I'll go to Ms.

1 Simpson. And again, congratulations to Ms. Simpson.

2 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.  
3 Thank you, Mr. Vice Chair. I see Anne Simpson is with us.  
4 Jared, if you can also please move, I think, he's -- Don  
5 Moulds, Christine Reese, and James Gunn back to the  
6 attendee room. Anne, over you to take us through the IC  
7 delegation.

8 You're muted.

9 MANAGING INVESTMENT DIRECTOR SIMPSON: Trying  
10 again. Thank you, Dan.

11 First of all, thank you very much Vice Chair  
12 Miller for those very kind words. I'm very honored to be  
13 in this new role -- in this new role to serve our members.  
14 And thank you to the Board members who sent the same good  
15 wishes. I really appreciate that.

16 So this item is to bring back for your  
17 consideration a revised Investment Committee delegation.  
18 This reflects some of the discussion that came from the  
19 Board's most recent self-assessment and the working group,  
20 which was looking at how to simplify and make more  
21 readable and accessible various Board items. And it also  
22 reflects discussion in the September meeting around the  
23 composition of the Investment Committee.

24 So just to sum up, there are three elements that  
25 are new in the Board Investment delegation, which you have

1 before you. The first is to reflect that the Investment  
2 Committee will comprise the entire membership of the  
3 Board. Secondly, that the Investment Committee is  
4 authorized to act finally with respect to all action which  
5 is directed within this delegation.

6 And finally, as has been done with other  
7 Committee delegations, this version of the delegation  
8 removes some duplicative language and sets out the  
9 delegation more directly.

10 So with that, Vice Chair Miller, I'd be glad to  
11 take any questions.

12 VICE CHAIRPERSON MILLER: Okay. Mr. Jones.

13 COMMITTEE MEMBER JONES: Yeah. Thank you, Mr.  
14 Vice Chair. Yeah, Ms. Simpson, thank you. I just want to  
15 be clear, the redlined document here are the changes prior  
16 to the one we received at the -- that was not approved by  
17 the Committee sometime ago, is that correct?

18 MANAGING INVESTMENT DIRECTOR SIMPSON: Let me  
19 make sure I understand. The version that you have is  
20 intended to reflect all of the direction and decisions  
21 that were made previously.

22 COMMITTEE MEMBER JONES: Okay. So that -- so but  
23 there was a doc -- there was a presentation made that  
24 included some more changes. They're not listed in this  
25 change document here.



1           MANAGING INVESTMENT DIRECTOR SIMPSON:   Correct.

2           COMMITTEE MEMBER JONES:   Okay.

3           MANAGING INVESTMENT DIRECTOR SIMPSON:   Yes, we  
4 took that as direction.

5           COMMITTEE MEMBER JONES:   Okay.

6           MANAGING INVESTMENT DIRECTOR SIMPSON:   And our  
7 intention is that your direction has been fully reflected  
8 in this.

9           COMMITTEE MEMBER JONES:   Okay.   Thank you.

10          MANAGING INVESTMENT DIRECTOR SIMPSON:   Thank you.

11          VICE CHAIRPERSON MILLER:   Okay.   I'm not seeing  
12 any other requests.   I do have a request from the public,  
13 I believe.   Mr. Fox.

14          STAKEHOLDER RELATIONS CHIEF FOX:   Yes, Mr. Chair.  
15 We have a caller -- one caller on Item 7b.   Mr. Tim  
16 Behrens from California State Retirees.

17          MR. BEHRENS:   Thank you, Kelly.   Vice Chair,  
18 members of the Committee, members of the Board, the CSR  
19 mission is to protect our pension and health care  
20 benefits.   And we depend on the CalPERS Board members to  
21 have our back.   We support the full Board being on the  
22 Investment Committee.   It makes perfectly good sense to us  
23 to have all of you have our back, and support our input,  
24 and add to the debate for the future.

25                 Thank you very much.

1 VICE CHAIRPERSON MILLER: Thank you, sir.

2 Okay. And with that, I don't see -- any others,  
3 Mr. Fox?

4 STAKEHOLDER RELATIONS CHIEF FOX: No, Mr. Chair.  
5 That concludes public comment on Item 7b.

6 VICE CHAIRPERSON MILLER: Okay. So at this  
7 point, I guess we would entertain a motion.

8 COMMITTEE MEMBER JONES: Yeah. Move approval.

9 VICE CHAIRPERSON MILLER: Moved by Mr. Jones.

10 COMMITTEE MEMBER FECKNER: (Hand raised.)

11 VICE CHAIRPERSON MILLER: Seconded by Mr.  
12 Feckner.

13 And any further discussion?

14 Okay. Ms. Hopper, I'll ask you to call the roll.

15 COMMITTEE SECRETARY HOPPER: Margaret Brown?

16 COMMITTEE MEMBER BROWN: Aye.

17 COMMITTEE SECRETARY HOPPER: Rob Feckner?

18 COMMITTEE MEMBER FECKNER: Aye.

19 COMMITTEE SECRETARY HOPPER: Henry Jones?

20 COMMITTEE MEMBER JONES: Aye.

21 COMMITTEE SECRETARY HOPPER: Matthew Saha for  
22 Fiona Ma?

23 ACTING COMMITTEE MEMBER SAHA: Aye.

24 COMMITTEE SECRETARY HOPPER: Lisa Middleton?

25 COMMITTEE MEMBER MIDDLETON: Aye.

1 COMMITTEE SECRETARY HOPPER: David Miller?

2 VICE CHAIRPERSON MILLER: Aye.

3 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

4 COMMITTEE MEMBER OLIVARES: Aye.

5 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

6 COMMITTEE MEMBER ORTEGA: Aye.

7 COMMITTEE SECRETARY HOPPER: Jason Perez?

8 COMMITTEE MEMBER PEREZ: Aye.

9 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

10 COMMITTEE MEMBER RUBALCAVA: Aye.

11 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

12 COMMITTEE MEMBER WESTLY: Aye.

13 COMMITTEE SECRETARY HOPPER: Betty Yee?

14 COMMITTEE MEMBER YEE: Aye.

15 COMMITTEE SECRETARY HOPPER: Mr. Vice Chair, I  
16 have all ayes for Item 7b. Henry Jones making the motion,  
17 Rob Feckner seconding it.

18 VICE CHAIRPERSON MILLER: Thank you, Ms. Hopper.

19 The motion passes. And so that concludes Item 7.

20 So on to Item 8, information items, starting  
21 tracking error. And it looks like Mr. Michael Krimm with  
22 information Item 8a.

23 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

24 Thank you. Yes. Thank you. Jared, if we could  
25 move Anne Simpson back to the attendee area, please. And

1 yes Michael Krimm is joining us. This is responsive to  
2 some of the questions that we've gotten around tracking  
3 error and kind of the overall risk management framework.  
4 So Michael and his team spent quite a bit of time looking  
5 at it and thinking through both ways to -- you know, to  
6 share more information with the Board and make -- but also  
7 make the whole risk management framework more useful. So  
8 with that, Michael, I'll turn it over to you to take us  
9 through 8a.

10 (Thereupon a slide presentation.)

11 INVESTMENT DIRECTOR KRIMM: Great. Thank you,  
12 Dan. Michael Krimm, CalPERS staff. So like Dan  
13 mentioned, we have -- we have two goals for this agenda  
14 item. And the first is to just provide a general  
15 refresher on the concept of tracking error in response to  
16 some Board member questions.

17 Tracking error is one of the investment risk  
18 metrics that we regularly report, and which is widely used  
19 in industry. It's also one of the most technical and  
20 less intuitive metrics that we have. So we think it's  
21 worth carving out some time on occasion to discuss just  
22 for those reasons alone.

23 Secondly, there are some inherent challenges with  
24 this metric applied to the total plan, which is inhibiting  
25 its effectiveness as a risk monitoring and governance

1 tool.

2           We want you to be aware of these challenges. We  
3 also wanted to introduce an improved version of the  
4 metric, which we've started publishing that's side-steps  
5 these problems. And finally, we'd like to present some  
6 ideas for potential future improvements in the Investment  
7 Policy as it pertains to tracking error.

8           In terms of how this conversation is organized,  
9 I'm going to start with some context on how tracking error  
10 or TE, as I'll abbreviate it fits in our overall policy  
11 and risk construct. And I'm going to touch briefly on the  
12 interpretation and the meaning of the metric, but I don't  
13 intend to spend a lot of time on the mechanics or  
14 statistical aspects.

15           And then next I'm going to highlight some of the  
16 limitations of the metric, particularly as pertains to  
17 private asset classes. And then I will close with some of  
18 the potential improvements to how we use it.

19           Closely related to the concept of tracking error  
20 is the idea of risk budgeting, which is the question  
21 basically of how you -- you know, budget or allocate risk.  
22 That includes questions like what should our tracking  
23 error limit be? We're not going to go into this topic  
24 today. That is really a broader topic about plan  
25 investment strategy, more broadly.

1           Today, we would like to establish a common  
2 baseline on the measurement and monitoring aspects of this  
3 metric.

4           And finally, I want to just start with a point of  
5 clarification on the label of tracking error. The word  
6 "error" in the label is potentially misleading. Tracking  
7 error is not actually about an error in the sense there's  
8 a problem where more is worse and less is better. This  
9 label kind of exists for historical reasons and it  
10 seems -- you know, I think we're kind of stuck with it.  
11 But really tracking error is an investment risk measure.  
12 And like any investment risk, whether the risk is good or  
13 bad, depends on what we get in return for taking that risk  
14 as well as our tolerance that we have for that risk.

15           So with that, I actually want to jump ahead  
16 through the materials. So if we could jump to page four,  
17 please.

18                               --o0o--

19           INVESTMENT DIRECTOR KRIMM: Thank you.

20           So I'm going to start by reading CalPERS  
21 Investment Belief number 9, which states that, "Risk to  
22 CalPERS is multi-faceted and not fully captured through  
23 measures such as volatility or tracking error".  
24 Consistent with this Investment Belief, the tracking error  
25 is only one of the many guard rails that are defined in

1 the total fund and program investment policies.

2 We've put a lot of these on this page not to try  
3 to read through them in detail, but to illustrate the fact  
4 that tracking error is really part of a broader tapestry  
5 of risk tools being used a CalPERS. I think that context  
6 is really important, because it tells us we are not  
7 leaning on this one metric that we're talking about today  
8 for our overall investment risk management.

9 Oftentimes, tracking error is either completely  
10 ignored by investment professionals because of its many  
11 known flaws or it is overrelied on, because it has the  
12 promise of summing up kind of everything neatly into a  
13 single number.

14 But in the context of a holistic policy framework  
15 that we have, we actually have the freedom to avoid either  
16 of these extremes and to take from this tool what it is  
17 useful for without having to rely on it for the things  
18 it's not useful for.

19 So let's go to page five, please.

20 --o0o--

21 INVESTMENT DIRECTOR KRIMM: I'm going to try to  
22 explain what is the actual risk that tracking error is  
23 trying to measure? Before we get into what it means, I  
24 want to talk about what it's trying to measure. And to do  
25 that, we have to understand the underlying paradigm that

1 tracking error implicitly assumes, which is that the  
2 paradigms that we could group all investment risk taking  
3 in our plan into two broad categories. The first is risk  
4 that comes from the strategic asset allocation, which is  
5 embodied in our policy benchmark. And then the second  
6 category is, what we call, active risk. And active risk  
7 is what tracking error is measuring.

8           Active risk describes how the implemented  
9 portfolio is different from the policy benchmark at each  
10 point in time. Remember that the policy benchmark is not  
11 just the performance yard stick, because I think that's  
12 often how we think of benchmarks. But the benchmark is  
13 also a paper portfolio that specifies a specific set of  
14 positions and weights at any point in time. Tracking  
15 error attempts to quantify the impacts of the differences  
16 in the holdings between our portfolio and between the  
17 bench -- and the benchmark.

18           So the most important aspect to understand when  
19 looking at this metric when you're consuming in your  
20 oversight is that it is a relative risk metric. It is  
21 about differences between the portfolio and the benchmark.  
22 It is not about absolute risk.

23           Said another way, more tracking error means we  
24 are more different from the benchmark. It does not  
25 mean -- more tracking error does not mean that the plan



1 necessarily could lose more money. It might mean that,  
2 but it could also mean that we actually have a less risky  
3 portfolio in an absolute sense, because we're just trying  
4 to quantify how distant we are from the benchmark.

5           Deciding on the strategic asset allocation, that  
6 first category, of course, is the most important  
7 investment decision we make in the plan. And it is the  
8 dominating driver of risk in the portfolio. It is the  
9 decision that you review through the upcoming -- that  
10 you're going to review in the upcoming ALM cycle. And  
11 it's a decision that's ultimately taken by the Investment  
12 Committee under advisement of staff and consultants.

13           In contrast, active risk, which again is what  
14 we're measuring with tracking error, active risk is driven  
15 predominantly by staff's portfolio implementation  
16 decisions. Active risk results from two sources. First,  
17 there are natural frictions of any portfolio relative to  
18 its benchmark, implementation frictions. And then second,  
19 there are intentional staff decisions to deviate from the  
20 benchmark for return or risk purposes.

21           So under this paradigm, tracking error is a way  
22 of measuring and potentially of constraining how much the  
23 portfolio implementation deviates from the policy  
24 benchmark. And that, in turn, is kind of the core premise  
25 of this metric. The promise, the aspiration is that

1 track -- that in a single number, tracking error can  
2 capture the sum effect of all deviation of the portfolio  
3 from the policy benchmark.

4 And in terms of risk management, that implies  
5 that as long as you understand the risks the strategic  
6 asset allocation -- again, which is the conversation we'll  
7 be having in the ALM process. As long as you understand  
8 that big bucket of risk, then tracking error can be used,  
9 in theory, to kind of neatly capture the remaining risk of  
10 how the portfolio is implemented.

11 And if tracking error remains reasonably small  
12 and well understood, then we can feel we have a handle on  
13 the overall portfolio risk profile.

14 Now, unfortunately, in real life, tracking error  
15 does not work to fulfill this function perfectly. And in  
16 particular, it falls short when applied to private assets.  
17 So that's why we had the prior slide, we can rely on it.  
18 We shouldn't, but that's the -- kind of the aspiration of  
19 the metric.

20 Can we go to slide 7, please.

21 --o0o--

22 INVESTMENT DIRECTOR KRIMM: So this -- promise  
23 this will be brief, the statistical interpretation.  
24 Tracking error has a -- an interpretation statistically as  
25 the standard deviation of the expected excess returns of

1 the portfolio versus the benchmark. More simply, I think  
2 you can think of this as a measure of how much our excess  
3 returns fluctuate, with a higher tracking implying greater  
4 fluctuation in the return of the portfolio versus the  
5 policy benchmark, and lower tracking error implying a  
6 lower fluctuation.

7           Again trying to describe it another way, higher  
8 tracking error implies a higher probability that the  
9 portfolio will either outperform or underperform the  
10 benchmark in a given time period. Personally -- and there  
11 are some -- there are some problems with the statistical  
12 interpretation too.

13           So personally, I actually find it more intuitive  
14 and probably reliable to use tracking error not as a  
15 predictor of return outcomes, though it kind of has that  
16 interpretation, but as a relative measure almost like you  
17 think of maybe a speedometer or the volume dial on your  
18 phone, where, you know, if your volume on your phone is  
19 set to 4, you may not know what the means in terms of the  
20 kind of audio engineering, but you have a sense of what  
21 the means based on your experience with that volume level  
22 and based on the fact that the manufacturer set your phone  
23 up to go to 10, so you get a sort relative sense of place.

24           So, for example for tracking error, given our  
25 tracking error is around 1 percent right now, and the

1 portfolio benchmark volatility is around 11 and a half  
2 percent, you can get a sense that whatever the statistical  
3 interpretation, our model -- which by the way, both those  
4 numbers come from the same model, our model is implying  
5 that our excess returns will fluctuate with about  
6 one-tenth the magnitude of the overall portfolio. And  
7 that actually is pretty close to the historical outcomes  
8 as well.

9           Similarly, given a tracking error limit for the  
10 plan of 150 basis points, that's our current policy limit,  
11 a 100-basis point measured tracking error that we have  
12 right now, or 105 basis points, implies that we are about  
13 two-thirds of the way to the limit today. So again, just  
14 a relative interpretation of the number.

15           Slide 9, please.

16                               --o0o--

17           INVESTMENT DIRECTOR KRIMM: All right. So let's  
18 talk about the problems in the implementation of tracking  
19 error. Tracking error is rarely used for private asset  
20 classes. And that's for two main reasons. First of all,  
21 the metric, like I was discussing, is, by definition, only  
22 meaningful in the context of an investable benchmark. And  
23 private asset benchmarks are typically not investable and  
24 ours are not investable

25           And the second problem is that data availability

1 challenges limit the effective resolution of the risk  
2 model. So what this means is that our model can give us a  
3 good -- like kind of a rough sense of the economic risk of  
4 real assets and private equity that's useful for things  
5 like asset allocation, so as overall asset classes, but it  
6 lacks the required granularity of data in either -- in  
7 terms of our portfolio positions or in terms of the  
8 benchmark and the calibration of the model to be able to  
9 convey useful information about relative risk taking, even  
10 if the benchmarks were investable. So those are the  
11 challenges with private assets.

12 And on the next page, if we could jump to that,  
13 we're going to show how that maps to the total plan.

14 Can we go to page --

15 --o0o--

16 INVESTMENT DIRECTOR KRIMM: Yeah, thank you.

17 So slide 10. So this chart shows you where the  
18 currently reported PERF tracking error comes from. And  
19 the column on our right is our total reported plan  
20 tracking error of 105 basis points. A quick caveat, we  
21 did the analysis for this presentation based on earlier  
22 data, so it's about one or two months dated from the data  
23 that you had in your quarterly update. But the numbers  
24 are very close and the overall picture hasn't changed at  
25 all, so -- but just in case you were trying to compare

1 those numbers.

2           So for our total tracking error here is 105 basis  
3 points. We've broken out kind of where it comes from.  
4 And you can see that the tracking error from the private  
5 assets, which are the second and third columns in red on  
6 this chart, dominate our reported tracking error. And  
7 right now, only a small portion of tracking error is  
8 coming from our entire public asset portfolio and active  
9 asset allocation decisions. And that is that first column  
10 in green.

11           Now, by the way, that first column doesn't have  
12 to be small. It's been much bigger in the past, but just  
13 right now, we aren't taking a lot of active risk in these  
14 areas.

15           This portion on the left, this green portion,  
16 that's what we call actionable tracking error, because  
17 this is where the metric is meaningful. And portfolio  
18 positioning can be intentionally managed relative to an  
19 intention -- an investable benchmark. In other words,  
20 this is where the tracking error metric can map directly  
21 and pretty cleanly to portfolio management decisions.

22           For the private assets, we have the challenges I  
23 just discussed. So these bars represent the outcome of  
24 benchmarking and modeling challenges more than meaningful  
25 information about the state of risk taking in private

1 assets.

2 So let's go to page 11.

3 --o0o--

4 INVESTMENT DIRECTOR KRIMM: So there's two  
5 implications of having our total plan reported tracking  
6 error metric dominated by essentially benchmarking and  
7 modeling issues.

8 The first implication is that the metric we're  
9 looking at ends up offering little differentiation between  
10 vastly different risk-taking scenarios. For the sake of  
11 time I'm not going to go into this table in detail. We  
12 can go back to that in the Q&A if you're interested. But  
13 the high level takeaway is that we've modeled three very  
14 different potential portfolios in this top section. And  
15 we see the metric hovering around 100 basis points, almost  
16 regardless of what we do across these very different  
17 scenarios. So we're not getting a lot of resolution.  
18 It's almost like you have the speedometer and it just  
19 starts at 55 miles an hour.

20 The second implication of the current  
21 implementation of tracking error, because of the modeling  
22 challenges in the private assets, is that coupled with our  
23 150-basis point limit, we actually have sort of a de facto  
24 intrinsic constraint on increasing our allocation to  
25 private assets in the PERF.

1           As we increase our allo -- increase our strategic  
2 weight to these assets, tracking error will increase  
3 relatively -- and relatively quickly exceed the policy  
4 limit. And this increase happens mechanistically. It's  
5 simply because these assets are almost, by definition,  
6 different from their non-investable benchmark. And it is  
7 not a representation of, you know, risk taking or  
8 departure from policy, the way that we would want it to  
9 interpret tracking error. So these are two implications  
10 of the current methodology.

11           And for this reason, we've started reporting a  
12 new metric. And if we could jump to page -- the next  
13 page, please.

14                               --o0o--

15           INVESTMENT DIRECTOR KRIMM: And this new metric  
16 is on the bottom of this chart. We call this Actionable  
17 TE. So this table is an excerpt from our regular  
18 quarterly reporting, which actually Dan flashed up at the  
19 beginning -- spoke to at the beginning of the meeting.  
20 And we are also planning to introduce this new metric on  
21 the Insight Tool. And what this does is it corresponds to  
22 the actionable tracking error column that I showed you a  
23 few pages ago.

24           This metric neutralizes the reported tracking  
25 error from privates, which is the one that is creating so



1 much noise in the total tracking error and allows us to  
2 focus on tracking risk taking in the rest of the  
3 portfolio, which I will add is the other 80 percent of the  
4 portfolio, and which is public assets and active  
5 allocation.

6 And that is the realm where tracking error can  
7 add, I think, some good risk management value. So we're  
8 reporting that alongside the old metric, which is the one  
9 in the middle of this table.

10 Finally, if you'd jump to page 13, please.

11 --o0o--

12 INVESTMENT DIRECTOR KRIMM: So the last thing we  
13 wanted to do in this meeting is raise a few areas of  
14 potential improvement to the Investment Policy language  
15 around tracking error. Depending on your feedback, we  
16 could work with your consultants to come back with a  
17 specific proposal on this -- on these topics in the  
18 future. And by the way, we have discussed all these  
19 materials with them as well as the new metric. So if you  
20 have questions, you can also address them in this meeting.

21 So here's kind of the three areas. First of all,  
22 we would consider applying a tracking error policy  
23 constraint to actionable tracking error only, in other  
24 words, the new metric, with the constraint appropriately  
25 resized to reflect the same level of allowable risk.

1           And this would make our risk limit focus on the  
2 things where tracking error is a -- is we think a useful  
3 metric to measure.

4           The second change would be to introduce language  
5 around what happens when the limit is breached, as well as  
6 any allowable short-term departures from the limit. For  
7 example, for handling rebalancing strategy in a crisis,  
8 where you can very easily breach a tracking error limit.

9           And then the third potential change would be to  
10 consider dropping the separate 75-basis point tracking  
11 error constraint on allocation in favor of a unified  
12 limit. We didn't talk about the specifics of the policy  
13 on this today, but basically this is a -- sort of a  
14 secondary constraint that we think is less relevant in  
15 today's total fund management context.

16           So those are my -- those are my prepared  
17 comments. And with that, I'm going to pause and jump into  
18 questions.

19           Thanks.

20           VICE CHAIRPERSON MILLER: Okay. Thank you for  
21 the presentation. And let's see, I have a question from  
22 Stacie Olivares.

23           Ms. Olivares.

24           COMMITTEE MEMBER OLIVARES: Thank you, Mr. Miller  
25 and thank you, Mr. Krimm. Interesting. I actually love

1 statistics and econometrics. It's kind of my field. So  
2 it's actually an exciting conversation for me.

3 So tracking error, as you know, measures how  
4 accurate our predictions are ultimately. And I understand  
5 that the more public the information the better our  
6 prediction, right, because that way we can have checks and  
7 balances on the information that comes in. There's data  
8 that's frequently available and it's more accurate and  
9 easy to measure. So I understand why you want to separate  
10 these. And it seems like you want to have us look at a  
11 tracking measure -- sorry, tracking error for those that  
12 are actionable, some that are publicly-traded securities,  
13 fixed income, et cetera, and then separating that out from  
14 private markets, correct?

15 INVESTMENT DIRECTOR KRIMM: That's right. And I  
16 would -- I would -- I would say -- I would pull out -- we  
17 would want -- what we want to do and what we're doing in  
18 this new metric is we're pulling out the tracking error  
19 that we believe is a meaningful measure, which is  
20 essentially neutralizing the private.

21 COMMITTEE MEMBER OLIVARES: Right. And you're  
22 saying that would also cover asset allocation as well?

23 INVESTMENT DIRECTOR KRIMM: That's right.  
24 So particularly over --

25 COMMITTEE MEMBER OLIVARES: So performance and

1 asset allocation.

2 INVESTMENT DIRECTOR KRIMM: Excuse me.

3 Yes, that's right. So it would include over and  
4 underweights to -- to all of our asset classes, which is  
5 obviously a big source of tracking error many times.

6 COMMITTEE MEMBER OLIVARES: Right. And I  
7 understand that we've had trouble getting to our private  
8 equity allocation. And so I'm wondering how this will  
9 affect that? So, how the Board, for example, can keep  
10 track of our allocations to private markets to ensure that  
11 we're on track.

12 INVESTMENT DIRECTOR KRIMM: Yeah. So the --  
13 actually, the primary channel for measuring our allocation  
14 is the quarterly update on performance and risk --

15 COMMITTEE MEMBER OLIVARES: Um-hmm.

16 INVESTMENT DIRECTOR KRIMM: -- as well as the  
17 Insight Tool. And we -- we basically just report the  
18 allocation. So you can look at those weights and that's  
19 totally independent of the tracking error calculation.

20 COMMITTEE MEMBER OLIVARES: So then this proposal  
21 would just make our TE look lower overall, because we're  
22 separating out private markets.

23 INVESTMENT DIRECTOR KRIMM: Yeah. We would be  
24 reporting -- we would be reporting the tracking error only  
25 from -- from these separated items. So we would -- if

1 we -- actually, could we jump back to page -- I'm trying  
2 to remember the one with the bars. Page 10.

3 Yeah. So right now, the black bar is what we're  
4 reporting.

5 COMMITTEE MEMBER OLIVARES: Um-hmm.

6 INVESTMENT DIRECTOR KRIMM: Public assets and  
7 allocations on the left. Again, it's low right now. It  
8 hasn't always been low. And during COVID, it jumped to  
9 round 90, so it can -- it can -- actually, it's  
10 meaningful. It's not just sort of a throwaway. But the  
11 big chunks here are private equity and real assets. And  
12 this is not our allocation. We -- we are capturing  
13 allocation in that green bar, so if we have big  
14 differences.

15 What this is capturing is how private equity is  
16 measured by --

17 COMMITTEE MEMBER OLIVARES: Um-hmm.

18 INVESTMENT DIRECTOR KRIMM: -- the risk model  
19 against its won benchmark.

20 COMMITTEE MEMBER OLIVARES: Right. Okay. Thank  
21 you.

22 VICE CHAIRPERSON MILLER: Okay. It looks like I  
23 have a question from Controller Yee.

24 COMMITTEE MEMBER YEE: Thank you, Mr. Vice chair.  
25 This is really an interesting presentation and really

1 appreciate it. I guess I'd want to follow on Ms.  
2 Olivares's questions. So I guess on slide -- the last  
3 slide that was up, slide 13, on the potential policy  
4 improvements. Yeah.

5 So given that there's a lot of variance between  
6 the private equity portfolio returns and the benchmark, so  
7 what's -- what would we be expecting that staff would  
8 still need to report? I guess options two and three would  
9 be preferable, right, to option one?

10 INVESTMENT DIRECTOR KRIMM: I'm sorry. We  
11 intended these three as al simultaneous changes.

12 COMMITTEE MEMBER YEE: All simultaneous. Okay.  
13 Okay.

14 INVESTMENT DIRECTOR KRIMM: But I would say -- I  
15 would say the second and the third are maybe more in the  
16 category of cleanup and housekeeping, I think, and it's  
17 the first one that I would argue is the more substantive  
18 change.

19 COMMITTEE MEMBER YEE: Okay. Oh, I see. All  
20 right. All right. I thought we were looking at them  
21 discretely, so I was confused. Okay.

22 So -- and so if we looked at these in total, we  
23 still would be able to capture the reporting of total risk  
24 with the change?

25 INVESTMENT DIRECTOR KRIMM: Yeah, we would -- you

1 know, we would propose to continue reporting the current  
2 tracking error metric that includes the private assets.  
3 It's just you have to think about the information that  
4 you're getting.

5 So right now, you know, our private equity  
6 benchmark -- and by the way, the issues are similar for  
7 real assets. They're just a little more muted.

8 COMMITTEE MEMBER YEE: Yes.

9 INVESTMENT DIRECTOR KRIMM: But our private  
10 equity benchmark is the FTSE. It's the public markets.  
11 And we have that benchmark I think for good reasons. It  
12 represents an opportunity cost. It represents a return  
13 hurdle. So it's very useful for asset allocation and  
14 asset allocation management purposes, but --

15 COMMITTEE MEMBER YEE: Uh-huh.

16 INVESTMENT DIRECTOR KRIMM: -- when you're  
17 calculating tracking error and you're feeding the risk  
18 system, you're given it all of our private assets. Of on  
19 private equity. And then you're calculating how the risk  
20 model thinks private equity is different from public  
21 equity. So you have this almost sort of implicit internal  
22 inconsistency in that our Investment Policy for private  
23 equity says, well, go invest in private equity,

24 COMMITTEE MEMBER YEE: Right.

25 INVESTMENT DIRECTOR KRIMM: So if we faithfully

1 do that, then we are almost by definition going to have  
2 tracking error against the private equity. And there is  
3 really not useful information about our management of the  
4 portfolio. You're really just getting the risk models  
5 interpretation of how private and public equity are  
6 different. And that's why we're saying this isn't  
7 something that we want to focus, because it's just not  
8 really useful information.

9 COMMITTEE MEMBER YEE: I see. Okay. That makes  
10 sense. And so, I guess after this discussion today,  
11 what -- what should we be inspecting with respect to these  
12 improvements?

13 INVESTMENT DIRECTOR KRIMM: Yeah. So, you know,  
14 what we'd like to do is we'd like to make some of these  
15 recommendations for policy changes. And really we'd like  
16 to work with your consultants on that for both --  
17 primarily with Wilshire, but also Meketa, and then come  
18 with a recommendation at a future meeting.

19 And I'm not sure if that, you know, we would put  
20 that -- this isn't necessarily an urgent item, but that  
21 could be --

22 COMMITTEE MEMBER YEE: Yeah.

23 INVESTMENT DIRECTOR KRIMM: I know when we  
24 revisit the Total Fund Policy or could be stand-alone.

25 COMMITTEE MEMBER YEE: Okay. Do our --



1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

2 Yeah, maybe, I'll -- I'm sorry.

3 COMMITTEE MEMBER YEE: I'm sorry, Dan.

4 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I'm  
5 sorry, Ms. Yee, maybe I'll just jump in really quickly.

6 COMMITTEE MEMBER YEE: Sure.

7 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: As  
8 Michael said, what we really wanted to gauge -- and we  
9 recognize the need to spend some time on tracking error  
10 and help -- you know, because we've gotten a number of  
11 questions over the years.

12 COMMITTEE MEMBER YEE: Yeah.

13 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Then  
14 when we dug in, we thought, you know, what would actually  
15 make it probably more intuitive would be to potentially  
16 apply these. But obviously, given, you know, the  
17 importance of policy changes, we just wanted to raise this  
18 as what -- like it's just something that there's an  
19 appetite for or not an appetite for, because we -- you  
20 know, we are really just interested in feedback.

21 And one of the other points to Michael's previous  
22 point that I do want to underscore is that one of the  
23 concerns that we have is that, there is -- and if you go  
24 to slide -- or was it slide 11, you know, talking about  
25 that if -- you know, right now, the way it's currently

1 implemented, our tracking error limits would provide a  
2 disincentive to allocate to private markets, which, of  
3 course, we know is exactly the opposite of what we're  
4 trying to achieve --

5 COMMITTEE MEMBER YEE: What we're trying to do,  
6 right.

7 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

8 -- with the investment strategy. So that's  
9 why -- that's one of the reasons to highlight it here  
10 also.

11 COMMITTEE MEMBER YEE: Yeah. Yeah. Okay. Well,  
12 Mr. Vice Chair, I would be very interested in pursuing  
13 this. I think -- I like the proposed improvements. I'd  
14 like to kind of take a deeper dive and then -- and I was  
15 just trying to understand the different pieces. But now  
16 that they're being proposed to be looked at in total, that  
17 makes sense, so that we're still capturing the reporting  
18 of the total risk as well. So I'm -- I would like to see  
19 further work on this.

20 Thank you.

21 VICE CHAIRPERSON MILLER: Thank you.

22 Next, I have Mr. Jones. President Jones.

23 COMMITTEE MEMBER JONES: Thank yo. Thank you,  
24 Mr. Vice Chair. Thank you for the presentation. And each  
25 time you make a presentation on tracking error, I learn

1 just a little bit more, not a whole lot. But a couple of  
2 questions. Given that the change in the relationship to  
3 the 150 basis points, if it goes down below that, it  
4 indicates less risk and if it goes up, it indicates more  
5 risk? Is that the beginning premise of looking at the  
6 150-basis point tracking error?

7 INVESTMENT DIRECTOR KRIMM: Just specifically  
8 more higher tracking error means we are more different  
9 from the benchmark, that the implemented portfolio has  
10 essentially diverged from the policy benchmark. And less  
11 tracking error means -- means less of a departure. If --  
12 if we had -- if we theoretically held the benchmark -- and  
13 again, remember the benchmark is just kind of the  
14 systematic implementation of your strategic asset  
15 allocation. It's a paper portfolio.

16 If the actual portfolio -- if we actually just  
17 held the benchmark perfectly, which again is impossible --  
18 but if we did that, then in theory, you would have zero  
19 tracking error. That's what the zero point is supposed to  
20 be.

21 COMMITTEE MEMBER JONES: Okay. So if we adopt  
22 this recommendation to consider dropping part of this,  
23 then would the policy of 150 be changed to what 75, 100?

24 INVESTMENT DIRECTOR KRIMM: Exactly. So we  
25 would -- we kind of noodled through it and we think the --

1 the allowable equivalent level of risk would be a -- in  
2 the public markets and asset allocation that we get today  
3 would be around a hundred basis points, maybe a little  
4 less. And then that's something that we'd want to -- so  
5 we'd want to lower the limit to -- if we wanted to keep  
6 the same current risk limit.

7 COMMITTEE MEMBER JONES: Okay. And are there  
8 any --

9 INVESTMENT DIRECTOR KRIMM: Yeah. And that's  
10 something that we'd want to make sure -- you know, we've  
11 already walked through this with your consultants, but  
12 that's something we'd want to kind of do jointly with  
13 them.

14 COMMITTEE MEMBER JONES: Okay. And also, are  
15 there ranges like in our asset allocation where we have a  
16 target allocation with a plus or minus range. In  
17 implementing this policy, I've never seen anything that  
18 talked about ranges. Are there any?

19 INVESTMENT DIRECTOR KRIMM: No. The wording is a  
20 little vague. We actually have it on page -- page three  
21 of the presentation. So -- and it's the bottom section  
22 that's that constraint in bold there. The CalPERS total  
23 fund shall be managed with a target forecast annual  
24 tracking error of 1.5. So we've interpreted that as a  
25 limit, in other words a limit of 0 to 1.5.

1 COMMITTEE MEMBER JONES: Okay.

2 INVESTMENT DIRECTOR KRIMM: But again, you know,  
3 I think the language can just be cleaned up a little. And  
4 again, like I --

5 COMMITTEE MEMBER JONES: Okay.

6 INVESTMENT DIRECTOR KRIMM: -- mentioned in the  
7 slide on recommendations, we would propose that we have  
8 the sort of provision for, you know, what we call peace  
9 time and war time that we have a -- you know, that we  
10 think about tracking error as a general tolerance for the  
11 staff departing from the -- benchmarks for the public  
12 assets and asset allocation.

13 COMMITTEE MEMBER JONES: Um-hmm.

14 INVESTMENT DIRECTOR KRIMM: And then we'd  
15 provision for kind of extreme events.

16 COMMITTEE MEMBER JONES: Okay. Okay.

17 Okay. Well, it -- and as a management -- as a  
18 Board oversight tool, we would use the tracking error  
19 with -- in conjunction with your targeted allocation and  
20 what else? What other matrices do we use the tracking  
21 error with, in terms of our oversight responsibility to  
22 let us know about your active risk that you're taking or  
23 is it just this number?

24 INVESTMENT DIRECTOR KRIMM: Yea. No, I wouldn't  
25 suggest -- I think those two are central. I think

1 leverage is important as sort of a backstop risk metric.  
2 And I think -- and those are all on Insight. Let's see  
3 what else comes to mind. I think, you know, the other --  
4 the other -- in my opinion, one of the most important risk  
5 management tools is looking at performance, which  
6 obviously we do in a different context, but -- because a  
7 lot of times all these risk models, you know, they tell  
8 you what they think could happen. Performance is the cold  
9 hard truth.

10 COMMITTEE MEMBER JONES: Um-hmm.

11 INVESTMENT DIRECTOR KRIMM: So also very  
12 important to understand performance.

13 COMMITTEE MEMBER JONES: Um-hmm. So this is --  
14 so in terms of the policy on the tracking error is more of  
15 a management tool rather than an oversight tool is what  
16 you're saying?

17 INVESTMENT DIRECTOR KRIMM: I think it -- so I  
18 think it is a -- it's a good management tool, because what  
19 happens is if it -- you know, it throws all your -- it  
20 kind of takes everything in your portfolio like a salad  
21 and throws it all in the same bowl and then pops out a  
22 single number.

23 And so, you know, kind of theoretically one of  
24 the benefits -- and that's, by the way, how we use it  
25 internally is if there's some corner of your portfolio --

1 of your, you know, tens of thousands of securities that  
2 is kind of doing something different than you expected,  
3 tracking error can kind of help give you a little bit of a  
4 sense of that. So that's the management approach.

5 As a risk oversight tool, it can give you a --  
6 you know, kind of a heads up about the level of risk  
7 taking of level of exposure that the portfolio has  
8 relative to the benchmark. So it --

9 COMMITTEE MEMBER JONES: Okay.

10 INVESTMENT DIRECTOR KRIMM: So I think there it's  
11 kind of useful for Oversight. And then, of course, again,  
12 as a governance tool, you can have a limit, like we do,  
13 that, you know, puts -- you know, a boundary on the  
14 extents of departures from the benchmark. And by the way,  
15 we talked about tracking error and allocation limits, and  
16 I mentioned leverage and liquidity. Remember, we also  
17 have -- you know, like I had on that one page, we have a  
18 lot of limits for each individual asset class, and  
19 right -- and what that asset class can do, and ranges, and  
20 constraints.

21 COMMITTEE MEMBER JONES: Um-hmm.

22 INVESTMENT DIRECTOR KRIMM: So, again, it's all  
23 part of a -- of a -- of a matrix of constraints.

24 COMMITTEE MEMBER JONES: Okay. Okay. Okay.  
25 Thank you very much. Appreciate that.

1 VICE CHAIRPERSON MILLER: Okay. It looks like I  
2 have a question from Director Olivares.

3 COMMITTEE MEMBER OLIVARES: Thank you, Mr.  
4 Miller. Just a couple more questions. So would it be  
5 possible just to have the TE reported overall for the PERF  
6 and then just have a subsection for actionable TE, and we  
7 can just kind of see over time, you know, if we need to  
8 keep both?

9 INVESTMENT DIRECTOR KRIMM: Yeah.

10 COMMITTEE MEMBER OLIVARES: I think that might be  
11 an easy solution.

12 And then second question is I'm wondering if  
13 employee performance and compensation is tied to TE?

14 INVESTMENT DIRECTOR KRIMM: I'm not sure if I'm  
15 allowed to speak to that. It's tied to performance, so I  
16 don't -- no, I think I can answer that. It's not.  
17 Tracking error is a -- is a forward-looking what is in the  
18 portfolio metric. Compensation is tied to realized  
19 returns.

20 COMMITTEE MEMBER OLIVARES: Okay. And it would  
21 just be great, I mean, to get a -- to have our consultants  
22 take a look into that as well.

23 INVESTMENT DIRECTOR KRIMM: Absolutely.

24 VICE CHAIRPERSON MILLER: Okay. Thank you. I  
25 think we're --



1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

2 Forecasted tracking error.

3 VICE CHAIRPERSON MILLER: Does anyone have  
4 anything else?

5 I'm not seeing anymore -- oh, it looks like we --  
6 President Jones has a question.

7 COMMITTEE MEMBER JONES: Yeah. Thank you. Yeah.  
8 It may not be a question directly for David, but -- I  
9 mean, for Michael, but it's a question that I saw. It  
10 raises a question looking at the page nine, where it says  
11 real asset benchmark is not investable. And I -- and I --  
12 and I'm not really expecting the answer now. But I know  
13 when we had our training on benchmarks about over a year  
14 ago, and a question was raised about using non-investable  
15 criteria for benchmarks. And so are we moving in the  
16 direction of that every benchmark will be investable or  
17 what's the status of that from that discussion?

18 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

19 Maybe I'll -- maybe I'll take that.

20 INVESTMENT DIRECTOR KRIMM: Dan, do you want me  
21 to take -- okay.

22 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

23 Yeah. No, I can jump in on that one. So, yes,  
24 Mr. Jones, ideally benchmarks are investable. And that's  
25 why in the public markets, all of the bench -- benchmarks

1 are investable. And we're actually able to replicate  
2 those benchmarks.

3 And in the private markets, that's just a much  
4 more difficult thing. You know, in the case of real  
5 assets, you know, you have a bunch of, you know,  
6 buildings, and apartments, and the like. And it's just --  
7 it's hard to come up with something that someone can  
8 actually just go out and buy, the way you can in the  
9 public -- in the public equity space.

10 In private equity, it's arguably even (inaudible)  
11 have access to all the same things that would make it  
12 investable. But in addition, you can have more public  
13 equity and put 150 basis points on top of that. And there  
14 isn't a product that you can buy that is public equity  
15 plus 150 basis points.

16 So in the public -- in the public markets, the  
17 goal is definitely to make benchmarks as investable as  
18 they possibly can be. In the private markets, as much as  
19 you're trying to make them as investable as possible.  
20 It's really -- there's just this inherent conflict there.

21 COMMITTEE MEMBER JONES: Okay. Thank you.

22 VICE CHAIRPERSON MILLER: Okay. Thank you very  
23 much for the presentation, Mr. Krimm. It doesn't look  
24 like I have anymore questions or comments.

25 INVESTMENT DIRECTOR KRIMM: Thank you.

1 VICE CHAIRPERSON MILLER: And I think at this  
2 point, Mr. Bienvenue, I think it might be a good time for  
3 us to take about a 10-minute break. We've been at it for  
4 just about two hours straight. So if we could come back.  
5 It's on my clock, oh, 3:38. So if we could come back at  
6 3:48, then we'll jump into the next agenda item. Okay?

7 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

8 Sounds great, Mr. Vice Chair. We'll see you  
9 then.

10 VICE CHAIRPERSON MILLER: See you all in 10  
11 minutes.

12 (Off record: 3:39 p.m.)

13 (Thereupon a recess was taken.)

14 (On record: 3:50 p.m.)

15 VICE CHAIRPERSON MILLER: 8b, information item,  
16 our consultant review of CalPERS divestments. And Mr.  
17 Bienvenue, introduce your team members here.

18 (Thereupon a slide presentation.)

19 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All  
20 right. Thank you, Mr. Miller. As mentioned in the  
21 opening comments. This is our annual consultant review of  
22 CalPERS divestment -- the economic impact of divestment,  
23 as required by the Total Fund Investment Policy. So  
24 Daniel Ingram is joining us from Wilshire to lead us  
25 through the discussion.

1 Daniel, over to you.

2 VICE CHAIRPERSON MILLER: I think you're muted,  
3 Dan.

4 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

5 Daniel, your mic is showing as muted. Are you  
6 able to enable your video and unmute?

7 MR. INGRAM: Sorry about that. Can you hear me  
8 okay.

9 VICE CHAIRPERSON MILLER: Yes.

10 MR. INGRAM: Okay. For some reason the usual  
11 icons have deserted me, so I apologize. I can't seem to  
12 find my video icon. My camera. I'm in the settings.  
13 Normally, there's just a simple icon to toggle it at the  
14 bottom of my screen, but they seem to have left me.

15 Connect to video system. All right.

16 Okay. Well, we'll just have to proceed with  
17 audio until someone maybe can point me to -- I'm in the  
18 tool bar at the top of the page, but for some reason, the  
19 normal camera icon I can't see it, but I don't know why  
20 that is.

21 Okay. Let me just carry on. Thank you, Dan.  
22 Good afternoon, everybody. Daniel Ingram Senior Vice  
23 President for responsible investment at Wilshire  
24 Associates. We'll go straight to slide 2, if I may,  
25 please.

--o0o--

MR. INGRAM: Just to outline, as many of you are aware, the Total Fund Investment Policy outlines two divestment-related actions. Firstly, every five years, staff conduct a deep dive investment review. And that looks at the broader investment risks and opportunities within each of the different divestment areas for a determination of whether to continue.

But today, we're not discussing that broad review. Staff are due to undertake a review of all divestment programs in 2021. And so we'll be providing information as part of next year's deep dive. Today, we're presenting an annual snapshot. That's an annual financial impact divestment analysis. That's called a more limited scope to the five-year deep dive. So we're just purely concerned today to look at the financial gains and losses through to June of this year -- fiscal year to June 2020 for each of the different divestment programs.

And this presentation provides you with updated numbers covering two different time periods. Time period one covers the period since each divestment program was last affirmed and time period two we go back over a longer period analyzing the impacts since each divestment program began.

First, a quick note on methodology. Our analysis

1 is based on comparing the returns of the unconstrained  
2 portfolio to the six constrained portfolios, though by way  
3 of reminder, that's to tobacco, EM principles, Sudan/Iran,  
4 firearms, and thermal coal.

5 By way of reminder, the Sudan/Iran and thermal  
6 coal divestments are mandated by State law. And the  
7 tobacco, emerging equity market principles, and assault  
8 style weapons are implemented pursuant to CalPERS Board's  
9 direction.

10 On slide 3 --

11 --o0o--

12 MR. INGRAM: -- we discussed this last year in  
13 response to the question what happens to the divested  
14 dollars. So we thought we'd provide some clarity here  
15 with an illustrative example of how tobacco-divested  
16 assets are reinvested on a pro rata basis, in this case,  
17 across the IT and utility industries.

18 So in this example, we're assuming that IT and  
19 utility industries have higher returns than the tobacco  
20 industry. And so as a result of divesting from tobacco,  
21 which is held in the unconstrained benchmark as a result  
22 of divesting and moving into the constrained benchmark of  
23 reinvesting those tobacco assets into those higher  
24 returning industries, the decision to divest from tobacco  
25 would have led to improved performance. So in this case,

1 the unconstrained benchmark with tobacco has 10 percent,  
2 but the constrained benchmark has 10.15 percent leading to  
3 a gain of 15 basis points.

4 And we talked last year that that gain would show  
5 up in the PERF annual performance. So just bear that in  
6 mind when we're talking about those gains and losses, that  
7 that's -- that that's where they show up in the PERF's  
8 annual performance.

9 For time period one, since last affirmation slide  
10 5 -- if we could switch to slide 5, please.

11 --o0o--

12 MR. INGRAM: Thank you.

13 You'll see that CalPERS divestment programs have  
14 delivered positive gains since they were last affirmed by  
15 the Board with a total gain of 2.376 billion. Gained as a  
16 result of not being invested in these six areas. The  
17 largest gain of \$856 million came from the tobacco  
18 divestment program, since that was last affirmed -- as you  
19 can see, Q-1 2017, that was last affirmed in December  
20 2016.

21 Other notable gains since the last affirmation  
22 include the EM principles providing a gain of 688 million,  
23 and thermal coal, as a result of not being invested in  
24 thermal coal, that has also led to a gain, in this case  
25 it's \$348 million.

1           Now, time period two, if I may look to the  
2 appendix on slide 7 --

3                               --o0o--

4           MR. INGRAM: -- this tells a different story. As  
5 you can see, the tobacco divestment program was started  
6 way back in Q-1 of 2001. And as you can see, taken  
7 together since inception, the divestment programs have led  
8 to a loss of \$2.18 billion in present value terms. So  
9 while the five of the divestment programs since inception  
10 have delivered gains, the tobacco program goes back a much  
11 longer period, over 20 years, and in of itself has  
12 delivered a loss of 3.692 billion.

13           And then I'll just conclude this presentation by  
14 pointing to the appendix, which contains annual impacts  
15 over a longer period for each divestment program. So, for  
16 example, slide 8 --

17                               --o0o--

18           MR. INGRAM: -- shows the tobacco divestment  
19 impacts over time. Despite the positive gains from being  
20 divested from tobacco since 2016 that we just talked about  
21 since the last inception, that was the period when the  
22 tobacco industry underperformed, you can see there's a lot  
23 of ground to make up for the losses that were accumulated  
24 as a result of not being invested in the tobacco industry  
25 when it performed relatively well during the time period



1 2001 to 2015, the fund lost money almost every year apart  
2 from 2013.

3 And on that note I'll hand it back to the Chair  
4 to see if there are any questions about our report.

5 VICE CHAIRPERSON MILLER: Okay. I have a  
6 question from Director Perez.

7 COMMITTEE MEMBER PEREZ: Dan, when do we hear the  
8 deep dive? When is that presented to us?

9 MR. INGRAM: I don't know the exact timing next  
10 year, but it's probably going to be towards the end of  
11 next year, I believe, the deep dive.

12 COMMITTEE MEMBER PEREZ: I'm sorry. That was for  
13 Dan Bienvenue.

14 MR. INGRAM: Oh, sorry.

15 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes,  
16 Mr. Perez, I believe it's this meeting next year. I  
17 believe it's the November meeting in '21.

18 COMMITTEE MEMBER PEREZ: Okay. So --

19 CHIEF EXECUTIVE OFFICER FROST: I think what --  
20 excuse me, I think we have it scheduled for earlier than  
21 that, Dan, but we can talk off-line, but I believe it's  
22 the first quarter, no later than second quarter next year.

23 COMMITTEE MEMBER PEREZ: Because I'm not -- help  
24 me out, am I able to make a motion to lift the tobacco  
25 divestments right now today?

1 CHIEF EXECUTIVE OFFICER FROST: I think we may  
2 have a notice issue to take that type of action today, but  
3 let's have Matt Jacobs weigh in on that.

4 GENERAL COUNSEL JACOBS: Yeah. That type of  
5 motion would be beyond what the -- this particular item is  
6 noticed for, which is consultant review of CalPERS  
7 divestments. So if you think about it in terms of notice  
8 to the public, it's not really telling them that that kind  
9 of thing could be done today. But if you wanted to, you  
10 could certainly make a motion to place it on a calendar  
11 earlier than otherwise be scheduled -- earlier than its  
12 otherwise scheduled for.

13 COMMITTEE MEMBER PEREZ: I think -- Marcie, I  
14 think if it's quarter one of -- or our next Investment  
15 meeting in March, I think you said, then I can -- I can  
16 wait till then. If you guys would -- if -- there's a  
17 great article in the Orange County Register yesterday,  
18 96 -- no, it's 99 cities had local tax measures on their  
19 ballots to try to increase tax revenue to payoff their  
20 pension bond -- their pension obligations.

21 My city, the City of Corona, is looking into a  
22 combination hybrid between an obligation bond and a 115  
23 trust to lower that.

24 Then as Mr. Ingram said in the last several  
25 years, tobacco has done bad. And my interest in bringing

1 this up is not to strong arm our Investment Office into  
2 investing into tobacco or into any of the divestments that  
3 we currently have. They're the professionals. I am not.  
4 My interest is to take the handcuffs off the investments  
5 ni which our Investment Office can dip into when they see  
6 or if they see fit.

7 CHIEF EXECUTIVE OFFICER FROST: Yeah.

8 COMMITTEE MEMBER PEREZ: If there's nothing I can  
9 do between now and next meeting, then so be it.

10 CHIEF EXECUTIVE OFFICER FROST: Yeah, I think  
11 just getting Committee direction, Dan and I have not --  
12 obviously have not had the chance to coordinate on this,  
13 but my understanding the last time we spoke to the Board  
14 and gave an update to the Board is that we were going to  
15 bring those back in March. So if that's changed, Dan and  
16 I need to reconnect. But perhaps we can just get  
17 Committee direction on how quickly you'd like that --  
18 those decisions to be brought back.

19 COMMITTEE MEMBER PEREZ: I'm not a shot caller on  
20 the Committee, but --

21 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: When  
22 I look at the item -- or the agenda for calendar 2021, it  
23 is currently sitting on November, but I do think that the  
24 analysis is a fairly deep dive, so there is a fair amount  
25 to do there, but I do think that we could bring it back in

1 March, if --

2 COMMITTEE MEMBER PEREZ: Here's my concern about  
3 waiting till November, because we're going to start the  
4 ALM cycle. And, I mean, four point -- or three pont --  
5 almost 1 percent of the fund, that's kind of a lot of  
6 money, not to say that we're going to get that back  
7 tomorrow or even ever, but I want those handcuffs taken  
8 off, so you all can determine what's good. So, first  
9 quarter?

10 CHIEF EXECUTIVE OFFICER FROST: We -- yeah, we  
11 can take that as Committee direction if that's the  
12 Committee's wish.

13 VICE CHAIRPERSON MILLER: Yeah, I think so. What  
14 would be the direction to move from November to March?  
15 Would that be practical for staff --

16 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: That  
17 would be a move that's five years --

18 VICE CHAIRPERSON MILLER: -- or should we move  
19 it, you know, maybe sooner than November, but -- what  
20 would be -- what would be the time to allow your staff to  
21 actually do, you know, the -- the necessary work --

22 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Why  
23 don't we do this --

24 VICE CHAIRPERSON MILLER: I'm open to direction  
25 that it happens sooner, but I -- you know, March is -- you

1 know, that's right around the corner. And if you didn't  
2 have it on your calendar, you know, how is -- how is that  
3 going to happen?

4 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

5 (Inaudible). Why don't we -- why don't we take  
6 it as direction for March. If for some reason there's  
7 enough there, we'll have -- we know we have a committee  
8 meeting in February. Now, in February, if we're not going  
9 to make March, if for some reason the analysis is too  
10 much -- but my sense is that it's doable by March. We  
11 just need to shift a couple of things. We can accelerate  
12 it and --

13 VICE CHAIRPERSON MILLER: Okay. As long as  
14 you're comfortable with that, then I would say let's --  
15 we'll take that as Committee direction then, okay?

16 CHIEF EXECUTIVE OFFICER FROST: Yeah.

17 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

18 Perfect. Thank you. We'll take that as  
19 Committee direction then.

20 VICE CHAIRPERSON MILLER: Anything else, Director  
21 Perez?

22 COMMITTEE MEMBER PEREZ: No, sir.

23 VICE CHAIRPERSON MILLER: Okay. Any other  
24 questions or comments before I go to the public comment?

25 Okay. Mr. Fox, I believe we have at least one

1 public comment on this item, 8b.

2 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Mr. Chair.  
3 We have three callers on Item 8b. The first Mr. Bijan  
4 Mehryar of the League of California Cities.

5 VICE CHAIRPERSON MILLER: Mr. Mehryar.

6 MR. MEHRYAR: Good afternoon. Can you all hear  
7 me? Good after --

8 VICE CHAIRPERSON MILLER: Yes, carry on.

9 MR. MEHRYAR: Good afternoon. Thank you, Mr. Fox  
10 and Board members. Bijan Mehryar with the League of  
11 California Cities. I just wanted to take this time to  
12 appreciate Board Member Perez's comments about the dire  
13 straits that many local governments find themselves in,  
14 having to resort to tax increases and pension obligation  
15 bonds to help fund their pension obligations.

16 Now, we -- I'm not here to take any position on  
17 any of the individual divestments, but we do think it's  
18 important to emphasize that the Investment Office needs  
19 the freedom and the ability to creatively achieve their  
20 goal of meeting the 7 percent.

21 And I think when you all as a Board evaluate this  
22 report, it's important to consider that every investment  
23 loss, every inability to hit that 7 percent, ultimately  
24 means that employers are going to have to pay more. So I  
25 highly encourage you as you consider other divestment

1 proposals that may come up in the near future or in the  
2 longer term, to remember that any type of politicalization  
3 of the fund, any investment decision making that is  
4 separate from the goal of achieving 7 percent, or your  
5 fiduciary duty to meet your obligation is going to impact  
6 the employer ability to pay. And when the employers  
7 cannot pay, that's when we will find ourselves in even  
8 dire straits than we're already in.

9           So thank you very much for the opportunity to  
10 comment and I appreciate your careful consideration of the  
11 impacts of the divestment policies on the PERF.

12           Thank you.

13           VICE CHAIRPERSON MILLER: Thank you, sir.

14           Mr. Fox.

15           STAKEHOLDER RELATIONS CHIEF FOX: Yes. Mr.  
16 Chair, next we have Dillon Gibbons of the California  
17 Special Districts

18           MR. GIBBONS: Thank you. Thank you. This is  
19 Dillon Gibbons with the California Special Districts  
20 Association. Thank you, Mr. Fox, and Chair, and members  
21 of the Committee.

22           CSDA believes that divestment as an investment  
23 strategy can present challenging conflicts for CalPERS in  
24 balancing current affairs against its fiduciary duty to  
25 maximize retirement investments. CSDA supports CalPERS

1 priority to its members as stated in the State  
2 Constitution, Article 16, Section 17, "A retirement  
3 board's duty to its participants and the beneficiaries  
4 shall take precedence over any other duty".

5 We would oppose any efforts that would divert  
6 CalPERS from its duty to its members including divestment  
7 of CalPERS assets to achieve political objectives, if the  
8 divestment would have a negative impact on the overall  
9 health of the fund.

10 We support CalPERS proxy access efforts to effect  
11 change from within businesses CalPERS has invested in to  
12 ensure that we are -- they are well managed for sustained  
13 long-term success.

14 So I want to echo the comments that my colleague  
15 from the League of Cities made and just encourage you to  
16 listen to your Investment staff who has advised you that  
17 divestment is a bad investment strategy. If there's money  
18 to be made, go ahead. But to -- to simply achieve a  
19 political objective using the retirement funds and having  
20 employers, employees, and retirees pay for that, I believe  
21 is -- would violate your fiduciary duty.

22 With that, thank you and have a wonderful  
23 afternoon.

24 VICE CHAIRPERSON MILLER: Thank you, sir.

25 Mr. Fox, our next.



1           STAKEHOLDER RELATIONS CHIEF FOX: Thank you, Mr.  
2 Chair. Our last caller on Item 8b is Mr. Rick LaBeske  
3 with the California Association of Highway Patrol  
4 Officers.

5           MR. LABESKE: Hi, Mr. Fox. Can you hear me, sir?

6           STAKEHOLDER RELATIONS CHIEF FOX: Yes, sir.

7           VICE CHAIRPERSON MILLER: Yes, sir. Go ahead.  
8 Carry on.

9           MR. LABESKE: Oh. Okay. Perfect. Hey, thank  
10 you, ladies and gentlemen, Mr. Fox, and Board for the time  
11 and opportunity to address you folks. Again, this is Rick  
12 LaBeske, President of the California Association of  
13 Highway Patrolmen. And I would just like to say on behalf  
14 of the 14,000 active and retired members of the California  
15 Association of Highway Patrolmen, I'm taking your time to  
16 express my support for CalPERS reevaluating its  
17 diversement[SIC] policies to ensure that the pension funds  
18 earn the highest rate of return possible on its  
19 investments.

20           Now, more than ever, we rely on CalPERS Board  
21 members to exercise their fiduciary duties to ensure that  
22 the fund reaches its goals for return on investment. In  
23 the current environment when achieving returns is so  
24 difficult, we do not believe it's appropriate to be  
25 divested from legal investments for political reasons,

1 particularly when those diversements -- divestments are  
2 determined to have resulted in lost opportunities for  
3 returns, as was reflected in the most recent report to the  
4 Investment Committee.

5 We request that CalPERS Board act quickly to  
6 reevaluate its divestment policies to ensure that all  
7 paths for legal investments are available to the fund and  
8 to ensure that the fiduciary responsibilities of the Board  
9 are carried out on behalf of all CalPERS members.

10 Again, I want to thank you on behalf of the  
11 California Association of Highway Patrolmen and would like  
12 to thank you for your time.

13 VICE CHAIRPERSON MILLER: Thank you, sir.

14 Is that all of our commenters on this item, Mr.  
15 Fox?

16 STAKEHOLDER RELATIONS CHIEF FOX: That concludes  
17 public comment on Item 8b.

18 VICE CHAIRPERSON MILLER: Okay. Moving along  
19 then. I don't see anything else.

20 Okay. So moving on to Item 8C, Climate Change  
21 Risk Strategy.

22 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes.  
23 Thank you, Mr. Vice Chair.

24 Jared, if we could please move Daniel Ingram back  
25 to the committee room and if we could please move Anne

1 Simpson and Divya Mankikar forward to our -- to the  
2 presenter queue. And Anne, I'll turn it over to you to  
3 take us from there.

4 (Thereupon a slide presentation.)

5 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.  
6 Thank you very much, Dan. And very nice to be back again.  
7 Anne Simpson from the Investment Office, the Board and  
8 Governance Sustainability team, which reports to Marcie.

9 So it's my pleasure today to introduce our update  
10 for the Board on climate change risk strategy. This was  
11 requested at the last Investment Committee meeting. And  
12 what we've been able to do is give you the outline of the  
13 strategy itself and then a progress report on each of the  
14 elements.

15 So I'm delighted -- excuse me, I've got a bit of  
16 a cold. So Divya Mankikar, who's our climate change  
17 in-house expert, is going to take you through the details  
18 of this progress report, but I just want to set the scene.

19 The first to say is that our work on  
20 sustainability is driven by our fiduciary duty. And it  
21 really is rooted in CalPERS Investment Beliefs, which were  
22 referenced earlier by Michael Krimm when he was talking  
23 about risk.

24 I want to start by focusing on Investment Belief  
25 number four where CalPERS recognizes that long-term value

1 creation requires effective management of three forms of  
2 capital, the financial capital, of course, but also human  
3 capital and physical capital.

4 And it's with that framing in our Beliefs that we  
5 started a research exercise awhile back under the  
6 Sustainable Investment Research Initiative to really look  
7 at all the evidence about what really mattered to risk and  
8 return with that idea of the three forms a capital.

9 Climate change really rose to the surface in  
10 being an issue which was relevant across the total fund,  
11 in terms of us thinking about both risk and also about  
12 opportunity. So the strategy for our sustainable  
13 investment strategy, which the CalPERS Board adopted four  
14 years ago, was to say we have three channels of influence  
15 in pursuing an agenda on climate change and the other  
16 priorities of that strategic plan.

17 The first is engagement. And this is where,  
18 we're using our position as a part owner of companies and  
19 also as a provider of capital. We're able, through  
20 partnership to work with others, to really work with  
21 companies to bring the transition forward that we see  
22 that's going to be important for those companies thriving  
23 in the long term, particularly with the transition that's  
24 necessary for many sectors, because of the impact of  
25 climate change. And our flagship project there is Climate

1 Action 100+. And Divya will say more about that.

2 Our second channel of work is advocacy. This is  
3 where we as a fiduciary can raise our voice with  
4 regulators or policymakers to make sure that we have the  
5 rules in the marketplace to ensure that we're able to  
6 manage risk and to find opportunities. And again, we've  
7 had tremendous progress there, both looking at the issue  
8 of risk reporting by companies, which is very important to  
9 our assessment of both risk and opportunity and also  
10 matters like carbon pricing. There's been great progress  
11 on both fronts, which is very encouraging.

12 And thirdly, and this is really great credit to  
13 our asset classes, because we take a total fund approach,  
14 we've said integration is the third channel of our work on  
15 sustainable investment. And on the integration work, each  
16 of our asset classes has developed an approach, which is  
17 specific to their particular situation. And the approach  
18 that they're taking we've provided for you in this  
19 presentation. And also, we've got links for you to their  
20 sustainable investment practice guidelines.

21 Finally, even though CalPERS is so very big,  
22 everything that we do has to be done in partnership. So  
23 the theme of partnership runs right through this work.  
24 And through partnership, not only do we learn from others,  
25 we're able to pool influence, pool resources, and further

1 our own understanding of what needs to be done by working  
2 with others. And the groups that we work with are an  
3 extremely important part of the progress that we're  
4 starting to make. We see that through the UN, through the  
5 Vatican Council On Care for our Common Home, through our  
6 membership of bodies like Ceres, and the PRI, and others.

7 So let me turn to Divya now to take you through  
8 the details. We've also provided links along the way to  
9 the many reports and initiatives that she'll be  
10 referencing, so that you can see more about what we're  
11 doing, if you -- if you want to do a deeper dive.

12 So with that, let me turn to Divya.

13 INVESTMENT MANAGER MANKIKAR: Thank you, Anne.  
14 So I will go through, as Anne said, the presentation and  
15 each of those three pillars of activity in a bit more  
16 detail. And, of course, we'll always happy to stop and  
17 respond to any questions you may have.

18 If we go to the next slide, please --

19 --o0o--

20 INVESTMENT MANAGER MANKIKAR: -- you have an  
21 overview here where we'll briefly review the portfolio  
22 context as it relates to the subject of our climate  
23 strategy and then go into each one of those three pillars.

24 So on the next slide what you have is a quote --  
25 next slide please.

1 --o0o--

2 INVESTMENT MANAGER MANKIKAR: Yeah -- from the  
3 U.S. National Climate Assessment, which came out just a  
4 couple of years ago, which states that, "Climate change  
5 creates new risks and exacerbates existing vulnerabilities  
6 in communities across the U.S. presenting growing  
7 challenges for human health, safety, quality of life  
8 and...", importantly for this discussion, "...the rate of  
9 economic growth".

10 So what that means scientific experts here,  
11 economists have been able to model the impact of climate  
12 change on economic growth. And this is really where our  
13 climate change integration strategy is grounded, the fact  
14 that climate change does -- does impact our portfolio  
15 companies and the economies in which we invest, as well as  
16 their return and growth profiles.

17 In addition, CalPERS declared last year that  
18 climate change is one of the top three risks to our fund.

19 So as we go to the next slide --

20 --o0o--

21 INVESTMENT MANAGER MANKIKAR: -- we -- and we  
22 think about our approach to climate change, it's helpful  
23 to keep in mind the characteristics of our portfolio. So  
24 as of June 30th, 2020, our portfolio -- or the PERF rather  
25 was \$389 billion, about 80 percent of that in public

1 markets, the remainder in private. The majority of our  
2 fund is internally managed. So this is important to  
3 consider when we think about how to integrate climate  
4 factors into enhance our investment decisions, it largely  
5 is dependent on whether we're looking at our own decision  
6 making and we're looking at internally managed portfolios,  
7 whether we're evaluating external managers and whether our  
8 approach is index oriented, or we're -- or we're taking  
9 active risk. So all of those factors come into play in  
10 terms of the specific activities of an asset class to  
11 integrate climate and other sustainability considerations.

12 So going to the next slide --

13 --o0o--

14 INVESTMENT MANAGER MANKIKAR: -- as you will  
15 recall in June, we presented our first report on our  
16 climate strategy that aligned with an international  
17 framework for climate reporting, called the Taskforce for  
18 Climate-related Financial Disclosures, or TCFD. And in  
19 that report, we disclosed that according to the four TCFD  
20 sectors listed here on this slide, roughly 21 percent of  
21 our total fund is invested in those sectors, and  
22 therefore, you know, more acutely exposed to  
23 climate-related risk.

24 Going to the next slide --

25 --o0o--



1 INVESTMENT MANAGER MANKIKAR: -- we think about  
2 climate change, not just purely as a risk, but also as an  
3 opportunity. And again, in our TCFD report, we found that  
4 about \$12 billion as of December 31st was invested --  
5 sorry -- in private asset classes was invested in  
6 quote/unquote climate solutions, renewable energy and  
7 sustainably certified buildings. We're thinking about  
8 this, not just from a risk lens, but also where can we  
9 invest our assets where we're seeing  
10 opportunities (inaudible) climate pollution.

11 So going to the next slide --

12 --o0o--

13 INVESTMENT MANAGER MANKIKAR: -- (inaudible) side  
14 our investment -- organized around three pillars  
15 engagement, advocacy, and integration. And this is not  
16 just for climate change, but other sustainability factors.  
17 All of our work here is really much more impactful when we  
18 leverage partners. And so that underpins our strategy.

19 So with this background, I'd now like to turn  
20 with a little bit more detail related to our efforts in  
21 each of these pillars.

22 So going to slide 9 on engagement --

23 --o0o--

24 INVESTMENT MANAGER MANKIKAR: -- you've heard  
25 from us before that our premier endeavor on the engagement

1 front is Climate Action 100+. And actually  
2 coincidentally, it was exactly five years ago that I first  
3 presented to this Board, when I had just joined CalPERS,  
4 on our carbon footprint -- the first CalPERS carbon  
5 footprint, where we looked at global equity and found that  
6 a subset of the more than 10,000 companies that we invest  
7 in, about 80 at that time, were responsible for half of  
8 our global equity portfolio's emissions.

9 We then took those results to peers and found  
10 that they had a similar exposure. And as you know, that  
11 led us to co-found the launch of Climate Action 100+.  
12 Climate Action 100+ has a focus on net zero emissions and  
13 engaging a target list of companies that are the  
14 systemically important carbon emitters.

15 What we found in running the analysis related to  
16 our TCFD report earlier this year is that if we just  
17 looked at the Scope 1 and 2 emissions of the top 100  
18 companies on the Climate Action 100+ list, they would  
19 equate -- they would become the third largest global  
20 emitter after China and the U.S. So what that means is we  
21 have an opportunity to significantly impact emissions  
22 leveraging our tool of engagement. And we believe that  
23 that benefits not just our global equity portfolio, but  
24 has benefits across the portfolio as emissions reductions  
25 mitigate the climate risk to our total fund.

1           In terms of activities, we engaged 22 -- or  
2 rather we lead engagement for 22 of the companies on the  
3 Climate Action 100+ list and support peer asset owners'  
4 engagement teams by running proxy solicitations on a  
5 number of others.

6           And so far in the nearly three years since we  
7 launched Climate Action 100+, over 50 companies have set  
8 aims to achieve net zero emissions by 2050 or sooner.

9           If we go to the next slide --

10                   --o0o--

11           INVESTMENT MANAGER MANKIKAR: -- I'll just  
12 briefly remind you that the goals of Climate Action 100+  
13 are three-fold. They are to have governance oversight at  
14 the Board level for each of these companies on the list,  
15 that the companies set emission targets in line with net  
16 zero by 2050 target, and that they disclose their climate  
17 strategy to us, as well as implementation, of that  
18 reduction target through TCFD style disclosure.

19           If we go to the next slide then --

20                   --o0o--

21           INVESTMENT MANAGER MANKIKAR: -- I know I'm  
22 going relatively quickly through these, because we did  
23 cover some of this in June. So I want to make sure we  
24 have time for the integration portion as well.

25           But here you have two case studies among those 50

1 companies that have set emission reduction targets. And  
2 the reason we pulled this two companies out is that Duke  
3 Energy is an energy consumer in being a utility and BP is  
4 an energy producer. And the point here is really that  
5 there's so many interrelationships within the economy, it  
6 isn't just one industry or sector where we're looking for  
7 emissions reductions, but really there's a dependence  
8 between industries. And so we have a holistic approach  
9 within Climate Action 100+ and within our broader CalPERS  
10 strategy to consider climate in our investment decisions.

11 So then going to the next pillar, if we can flip  
12 to slide 13.

13 --o0o--

14 INVESTMENT MANAGER MANKIKAR: The second pillar  
15 of our strategy is advocacy. And CalPERS holds Board and  
16 advisory positions with several financial regulators and  
17 policy setters at both the international and the federal  
18 level. On the following slides, you have, you know, those  
19 entities that we have such positions with or have engaged  
20 in recent years, so I won't go through each and every one.

21 --o0o--

22 INVESTMENT MANAGER MANKIKAR: But broadly  
23 speaking our goals are to advocate for policies that  
24 enable a low carbon transition, again to mitigate the  
25 financial risk to our portfolio of climate change. And

1 key policies that we advocate for are carbon pricing,  
2 removing fossil fuel subsidies and mandatory climate risk  
3 reporting.

4 One element that is new since we reported to you  
5 in June is the report from the Commodity Futures Trading  
6 Commission, which I believe is on the slide --

7 --o0o--

8 INVESTMENT MANAGER MANKIKAR: -- after this one.

9 --o0o--

10 INVESTMENT MANAGER MANKIKAR: There you go. And  
11 CalPERS was selected to be one of the 35 members of the  
12 Climate Subcommittee to the Market Risk Advisory Committee  
13 of the CFTC. The CFTC's role which stands for Commodity  
14 Futures Trading Commission, is to, as it says, regulate  
15 the trading of commodity futures, for example, oil and  
16 agricultural commodities. And this was a significant  
17 effort, because it's the first time a U.S. financial  
18 regulator convened such a committee to -- and really put  
19 energy into examining the links between climate change and  
20 the U.S. economy.

21 After a one-year consultation process with these  
22 34 other members that represented finance, industry, and  
23 civil society organizations, the subcommittee adopted a  
24 report unanimously, which you have as an attachment to  
25 this item, which found that, again, climate change does,

1 in fact, impact the U.S. financial system. And on the  
2 next slide I believe you have a quote --

3 --o0o--

4 INVESTMENT MANAGER MANKIKAR: -- which says,  
5 "Climate change poses a major risk to the stability of the  
6 U.S. financial system and to its ability to sustain the  
7 American economy", which again underpins the activities  
8 that we have to think about climate change as an  
9 investment risk and opportunity factor.

10 So finally on advocacy, we also wanted to talk  
11 briefly about our work at the State level. We're proud of  
12 California's leadership on climate change and to have had  
13 the opportunity to work with the Governor's office on  
14 their recent Executive Order, which created a climate  
15 investment framework. The framework advances efforts to  
16 establish climate change as a financial risk. And we  
17 worked with CalSTRS, the UC funds and several departments  
18 within the Governor's office to create this framework,  
19 which also happens to align with our Investment Beliefs  
20 and our sustainable investment strategy. So we think  
21 that's a good collaboration that has, you know, landed in  
22 a -- in a place that aligns with CalPERS strategy.

23 Sorry, I said that was the final one on advocacy,  
24 but actually I have one more to mentioned there on the  
25 international front --

1 --o0o--

2 INVESTMENT MANAGER MANKIKAR: -- which is CalPERS  
3 push for climate risk reporting at the international level  
4 by engaging the International Accounting Standards Board,  
5 or IASB, which oversees the development of financial  
6 reporting standards for basically every country outside of  
7 the U.S. And so clearly they have a very broad and  
8 impactful arena to impact financial disclosure from  
9 companies around the world. Our team was able to work  
10 with the IASB on research that established that the TCFD  
11 reporting that CalPERS has put out in June, that we're  
12 asking for for Climate Action 100+ companies is a actually  
13 already embedded in the current standards, supporting the  
14 concept that companies can already be reporting on their  
15 climate strategy.

16 Okay. So now let's turn to the third and final  
17 pillar.

18 --o0o--

19 INVESTMENT MANAGER MANKIKAR: I won't go through  
20 all of the slides here to leave time for your questions.  
21 But if we just go through slide 19 --

22 --o0o--

23 INVESTMENT MANAGER MANKIKAR: -- I wanted to say  
24 at the outset that over these five years that I've been at  
25 CalPERS, we've developed a lot of relationships with the

1 asset classes that are -- and I wanted to commend my asset  
2 class colleagues for doing a lot of work that I, too, may  
3 not be -- you know, we will go into depth on each of these  
4 icons as to what each asset class is doing. But there's a  
5 lot of depth of activity and work that underlines these  
6 icons. So I just wanted to congratulate my colleagues for  
7 all of the work that they're putting in to considering  
8 climate change as part of their investment approach.

9           So we collected practices deployed by each asset  
10 class in prepping for this discussion. And that's what  
11 these icons represent is bodies of activity that each  
12 asset class is undertaking. I will first start with the  
13 Sustainable Investment Practice Guidelines, which  
14 apologies for the typo here. It should be "Practice" not  
15 "Program" guidelines.

16           Each asset class developed these guidelines to  
17 have a nuanced approach to ESG integration in their  
18 investment decision-making process. And so for an example  
19 within our real assets team, the managers in that team  
20 engage our external managers to solicit responses to  
21 questions around climate risk and other ESG factors and  
22 leverage those his responses in their overall score and  
23 evaluation of prospective managers and mandates. And the  
24 links to these guidelines are in the appendix. They're  
25 also being updated as practices evolve.



1           Then going back to the top of this list and going  
2 through this more alphabetically, within benchmarking, we  
3 looked earlier on slide 5, but I'd like to stay on this  
4 slide for now, at the four TCFD sectors agriculture,  
5 energy, materials transportation. And looking at global  
6 fixed income as an example, our energy sector ex- -- so  
7 the global fixed income team was looking at reducing  
8 active risk relative to its benchmark. And where that  
9 reduction was found ask is in our historic energy  
10 exposure.

11           So there, the global fixed income team reduced  
12 our exposure about 5 percent lower than it was four years  
13 ago, and this was led by a reduction in utilities exposed  
14 to coal, again to come into line with the benchmark in  
15 that asset class.

16           With income research, we looked at global  
17 equity's approach to engaging companies in the Climate  
18 Action 100+ discussion and to engage effectively that team  
19 has to conduct fundamental analysis on each target  
20 company. I'd also like to flag that we have an RFI coming  
21 out in the next few weeks where we're soliciting research  
22 to improve our own due diligence looking at climate  
23 factors and financial performance, and the latest review  
24 of evidence from academic researchers and other  
25 practitioners on that subject.

1           Going then to manager research, again our  
2 sustainable investment practice guidelines frame how each  
3 asset class considers manager performance on ESG. Using  
4 private equity this time as an example, we consider a  
5 manager's capabilities to consider climate change as part  
6 of our due diligence. And the CalPERS team has been  
7 interacting with the Institutional Limited Partners  
8 Association, or ILPA, to help them develop the ESG due  
9 diligence questionnaire over several years, which has now  
10 become one of the industry standards in evaluating PE  
11 manager's ESG performance.

12           And as examples of PE managers that are thinking  
13 about ESG, we saw recent announcements from Blackstone  
14 that they've set a goal of reducing carbon emissions by 15  
15 percent across all new investments within the first three  
16 years of ownership. We've also seen TowerBrook and  
17 Carlyle highlight examples of climate-aligned investment  
18 in their reporting.

19           So then just the last two icons here, and then I  
20 think we can turn to Q&A. In selection, there's a couple  
21 more slides here. But for the sake of brevity, I'll just  
22 say climate change research factors into security  
23 selection as well not just manager selection. An example  
24 in global fixed income, the team is accessing different  
25 forms of transition-related risk research and physical

1 climate change related research, as part of their  
2 bottoms-up research and relative valuation analysis.

3           Finally, on tools we have a newly created group  
4 within the research and strategy group called Sustain.  
5 And that team is vetting the latest ESG tools that come  
6 out from the market to see which ones may enhance our  
7 investment process and working -- and that team is working  
8 internally to sort of consult to the asset classes to help  
9 them improve their consideration of ESG data as to are  
10 relevant.

11           One key tool that CalPERS has actually played a  
12 hand in developing is a physical climate risk tool that  
13 looks at the zip code level, so at a -- at pretty micro  
14 level, looking at physical climate risk factors, whether  
15 it's extreme heat, water stress, hurricanes, et cetera.  
16 And that was developed by Wellington Management and  
17 Woodwell Research Center with input from CalPERS on how to  
18 make it useful to our investment teams.

19           So I tried to go through that relatively quickly,  
20 but we have people on hand for questions, including Anne  
21 and myself. And we're happy to go into detail on any of  
22 the above.

23           MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you  
24 very much, Divya.

25           VICE CHAIRPERSON MILLER: Great. Thank you.

1           MANAGING INVESTMENT DIRECTOR SIMPSON: I did just  
2 want to call out the people who are on hand, so the Board  
3 knows this really was a total fund effort so.

4           So Nelson Da Conceicao from our Research and  
5 Strategy Group; Rina Lessing from Real Assets; Paul Kramer  
6 from Global Fixed Income; Mahboob Hossain from Private  
7 Equity, and -- who am I missing? Simiso Nzima. Simiso's  
8 team who's done such wonderful work on the engagement  
9 side.

10           So thank you very much, Divya, for that. I  
11 realize there's a lot in the slides. But as Divya said,  
12 we would be delighted to answer any questions. And I'm  
13 very grateful that our asset class colleagues are here  
14 with us as well, if there's something specific to an asset  
15 class that you'd like to ask. So thank you, Vice Chair  
16 Miller.

17           VICE CHAIRPERSON MILLER: Thank you and the whole  
18 team for a very encouraging and enlightening presentation.  
19 And we have some questions queued up and I'll start with  
20 Director Middleton.

21           COMMITTEE MEMBER MIDDLETON: Okay. Thank you,  
22 Mr. Vice Chair. Anne, I'm really pleased that the prior  
23 agenda item and this agenda item were back to back,  
24 because I think they some -- very much go together.

25           So my first question, when we think back to

1 divestment decisions, we take out -- and this is the  
2 question, we're restricting ourselves from an entire class  
3 of investments, as I understand it. So my question -- and  
4 I'll start this with Dan. Do we -- do we invest evenly  
5 across the board in an entire sector of investments or do  
6 we selectively choose what is the most appropriate  
7 investment within a broad sector?

8 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

9 Thank you for the question, Ms. Middle. And I  
10 think you're asking about the public equity asset class,  
11 so correct me if that's not the case, but let me answer.

12 COMMITTEE MEMBER MIDDLETON: I am.

13 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: So  
14 the way that our cap-weighted benchmark is constructed is  
15 all about basically taking the entirety of the equity  
16 markets, so it's everything that's traded in the equity  
17 markets and then going down to a certain level of  
18 capitalization. Right now, we go down to 98 percent. So  
19 we take 98 percent of every country, every sector within  
20 that country, every company within that sector and it goes  
21 all the way down to 98 percent and then puts that together  
22 in a weighting methodology that basically says, the size  
23 of the portfolio that is publicly traded -- the science --  
24 or the size of the company that's publicly traded  
25 aggregates all of those and puts it together as one

1 overall benchmark. So that's the way a cap-weighted  
2 benchmark is constructed. And so that's the first sleeve.

3 The second sleeve, as we know, is factor  
4 weighted. And there is some proprietary modeling there.  
5 There's a lot more, you know, mathematics used. But  
6 again, it's a quantitative construct to -- to basically  
7 consider the entire universe and then try to come up with  
8 what we believe to be the -- you know, an optimal way to  
9 weight that from a factor standpoint. But in both cases,  
10 all sectors are included, all countries, all sectors.

11 COMMITTEE MEMBER MIDDLETON: All right. We have  
12 heard in public comment many times that the energy sector  
13 has underperformed the market as a whole. And that from a  
14 strictly an investment standpoint, if we were to exit the  
15 energy sector, we would be gaining in income. Do you  
16 believe that is true?

17 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

18 That's a really challenging question, Ms.  
19 Middleton.

20 (Laughter.)

21 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: And  
22 frankly, I wish I had a crystal ball to answer that  
23 question. Really, you know, I will say that one of the  
24 theoretical underpinnings of cap weighting is that markets  
25 are fairly efficient, specifically equity markets, right?

1 And so the price reflects all known and knowable  
2 information that's in the market. So the only way to  
3 actually beat that is with, you know, material non-public  
4 information, which of course is illegal.

5 So it's really hard for me to say what the -- you  
6 know, what the oil industry or all of the fossil fuel  
7 industry is going to do for the future. I do think that  
8 having a cap-weighted portfolio that is 97 percent indexed  
9 is our way of saying that we generally don't think that we  
10 can beat the market and that we have a better handle on  
11 prices.

12 And, yes, while backward looking, oil companies  
13 have underperformed, you know, every -- every perspective  
14 for every mutual fund you'll ever see will tell you that,  
15 you know, past performance is not indicative of future  
16 returns. And we would tend to subscribe to that.

17 MANAGING INVESTMENT DIRECTOR SIMPSON: Could I  
18 add a thought to what Dan just said. And it's really that  
19 with an indexed strategy, we're finding the cheapest -- if  
20 you like, cheapest and most efficient way to harvest  
21 returns from the economy, that's how I would explain an  
22 indexing strategy.

23 When you're doing stock picking, you're looking  
24 at individual securities. And there are certain asset  
25 classes like our global fixed income portfolio is based on

1 that approach. But when you're as big as we are,  
2 indexing -- you know, the history shows if you're as big  
3 as we are, it's impossible really over time to beat that  
4 market.

5 But here's the thing, even if we had a crystal  
6 ball and we could beat the market, we could stock pick or  
7 sector pick, we're running another risk still, which is  
8 those companies which are producing the emissions are  
9 still out there doing that in the real economy. And  
10 that's causing the global warming and that's causing the  
11 temperature rise, and the wildfires, and the sea level  
12 rising. So we've got two things in mind here, which is  
13 that all of that affects all of our holdings, that -- you  
14 know, the tools that Divya mentioned, which actually maps  
15 our exposure to physical risk, we call it for short the  
16 zip code risk tool that we've built, it -- to reduce the  
17 risk, we've actually got to bring the emissions down. So  
18 having this active ownership approach really does help us  
19 tackle that risk.

20 The other thing is we want to see these companies  
21 transition. These companies are extremely important right  
22 now, you know, to the whole value chain of the industry,  
23 the energy that we -- the rest of industry relies on. You  
24 know, we were talking the other day about the example of  
25 Vestas, this wonderful company the produces windmills, you



1 know, for producing renewable energy. But guess what,  
2 it's made from steel, which requires metallurgical coal.  
3 There hasn't been a swap out or substitute for that yet.  
4 It requires cement, so we're engaging cement companies and  
5 steel companies.

6 And then that windmill has got to be put on a  
7 ship and delivered to the place out in the sea, where it's  
8 going to be set up to produce the renewable energy. So  
9 you'll see on the Climate Action 100 list of companies  
10 that have made that commitment the biggest shipping  
11 company Moller-Maersk, the fourth biggest cement company,  
12 one of the biggest steel makers ThyssenKrupp.

13 So we've really -- as Divya was saying, we've got  
14 to look at the economy in a holistic way. And I think  
15 actually that does reflect the investment strategy that we  
16 have for this asset class, which is to use an index to  
17 harvest the market.

18 COMMITTEE MEMBER MIDDLETON: Thank you. And as  
19 someone from Palm Springs, I'm always happy to be talking  
20 about windmills.

21 (Laughter.)

22 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

23 COMMITTEE MEMBER MIDDLETON: We have within our  
24 city limits some of the best land in the world for the  
25 production of wind energy. I applaud the work that you

1 are doing and applaud staff. Engagement is, I believe,  
2 the appropriate strategy moving forward. And in  
3 comparison to divestment, it is absolutely the appropriate  
4 strategy.

5 Thank you.

6 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you,  
7 Ms. Middleton.

8 VICE CHAIRPERSON MILLER: Thank you.

9 Next, we have Director Rubalcava.

10 COMMITTEE MEMBER RUBALCAVA: Thank you, Vice  
11 Chair Miller. Thank you for the presentation. It's very  
12 enlightening and I'm glad to see that CalPERS and you --  
13 you folks in particular are taking the lead in really  
14 coalition and doing the advocacy and the work. We always  
15 hear a lot -- I mean, on the one hand it's good to see  
16 this report is coming out with -- talk about the risk  
17 factor on how they'll impact the economy. So we -- that's  
18 easier for people to understand.

19 But the other side, and I think you mentioned it  
20 in your opening memo, is the whole thing about we're also  
21 about long-term value creation. So I was wondering if you  
22 could speak to how that element is being factored into  
23 your work and something that Ms. Middleton has -- the  
24 whole thing about energy transition, how is that working  
25 and what role is CalPERS playing in that arena?

1 Thank you.

2 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes.

3 Thank you very much.

4 I'd like to call on Rina Lessing from Real Assets  
5 if she'd be so kind to join -- to join me for this,  
6 because what I think was a very compelling piece of  
7 information in our first major report on our climate  
8 strategy really showed this extraordinary 18 percent, that  
9 18 percent of our private assets by value, and it's gone  
10 up since then -- and Rina can talk about that. I think it  
11 would be helpful to hear from Rina as to how, as one asset  
12 class, how real assets is finding this sustainability  
13 thinking as a way to evaluate opportunities.

14 So Rina, would you be able to join us? You could  
15 just --

16 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

17 Jared, could we please bring Rina Lessing forward  
18 to presenter room less

19 MANAGING INVESTMENT DIRECTOR SIMPSON: Thanks  
20 Dan.

21 INVESTMENT MANAGER LESSING: Okay. I don't know  
22 if --

23 MANAGING INVESTMENT DIRECTOR SIMPSON: Wonderful.  
24 Hello.

25 INVESTMENT MANAGER LESSING: Hello. Well, thank

1 you -- thank you for the question. I'm Rina Lessing n  
2 Real Assets. Work collaboratively -- collaboratively  
3 with, you know, Anne's group, and the Research and  
4 Strategy Group on sustainability.

5 So on opportunities, I think a good example of  
6 that is our energy optimization initiative for real  
7 estate. We actually formalized this initiative July 1 of  
8 2019, but have been working several years to kind of pilot  
9 aspects of this initiative. And our goal there is to  
10 enable the systematic identification, implementation and  
11 tracking of energy-related opportunities.

12 It's also to reduce carbon intensity, helping  
13 mitigate the systemic risk of climate change to the real  
14 estate portfolio, and more broadly to CalPERS total fund,  
15 while enhancing returns in the -- and the long-term value  
16 of the CalPERS investment, primarily through capturing  
17 energy cost savings and improving the attractiveness of  
18 our assets to tenants.

19 Lastly, another objective is to facilitate  
20 transitioning the CalPERS portfolio toward carbon  
21 neutrality, where it's accretive to performance.

22 And Anne mentioned I believe the percentage we  
23 have invested in sustainably certified buildings. We  
24 had -- at the time of the TCFD reporting, I think we had  
25 just over 12 billion invested in sustainably certified

1 buildings. We've actually grown that number. And I think  
2 as of June, we're just over 15 billion. You know, while  
3 it's not a requirement to invest in sustainably certified  
4 buildings. Where managers do so, it's because it's  
5 competitive in the marketplace and we're doing it to  
6 achieve really our targeted returns.

7 We get a number of projects through our annual  
8 investment planning process that managers propose that are  
9 kind of innovative projects that look at reducing carbon  
10 intensity and to achieve those energy savings to improve  
11 performance of the assets. And so we really consider this  
12 a good opportunity and one that we have seen over the last  
13 few years, and very recently since we formalized it,  
14 produced over 220 projects that we've spent. We're now  
15 tracking for improving -- on making these improvements in  
16 the portfolio. I hope that answers your question.

17 COMMITTEE MEMBER RUBALCAVA: Thank you and  
18 looking forward to hearing more about those 220 projects.  
19 Thank you.

20 VICE CHAIRPERSON MILLER: Thank you. And next,  
21 we have Ms. Paquin.

22 ACTING COMMITTEE MEMBER PAQUIN: Thank you.  
23 Thank you so much for your report. It's always I very  
24 impressive all the initiatives and work that the team is  
25 doing. So we appreciate that.

1           I had a question about now that we have the Biden  
2 Administration coming on line in January, is there an  
3 opportunity to reverse what the SEC has done with regards  
4 to proxy access and restrictions on proxy advisors? I'm  
5 also curious about Department of Labor, if they'll be able  
6 to reverse a ruling for private plans as well too.

7           MANAGING INVESTMENT DIRECTOR SIMPSON: So thank  
8 you for the question. Certainly some of the moves at the  
9 SEC CalPERS has not supported, because our view of  
10 capitalism is that you have to put -- you have to give  
11 shareholders the information and the right to be protect  
12 themselves. And that's the most effective way to go about  
13 investor protection. So we were somewhat dismayed to see  
14 some of the recent moves.

15           I think in terms of the new administration, we'll  
16 have to wait and see who the new chair of the SEC will be  
17 and hear what their agenda is. But certainly, on some of  
18 the recent reforms, not just CalPERS but the Council of  
19 Institutional Investors, where Simiso Nzima sits on the  
20 board for CalPERS, has been a very vocal advocate saying  
21 markets need information and investors need rights. And  
22 if you take those as your two guidelines on regulatory  
23 reform, sadly that's something that enables us to do a  
24 better job protecting the interests of our members.

25           ACTING COMMITTEE MEMBER PAQUIN: Well, thank you.

1 Hopefully it's an opportunity to change that. I know  
2 that's very distressing. Thanks again.

3 VICE CHAIRPERSON MILLER: Okay. Thank you. And  
4 next we have Director Olivares.

5 COMMITTEE MEMBER OLIVARES: Thank you, Mr.  
6 Miller. I wanted to know about our plan to meet the  
7 Governor's executive Order on climate change.

8 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you.  
9 Let me turn to Divya for that. She worked with Michael  
10 Cohen on the CalPERS team to give our feedback into the  
11 Executive Order. And as Divya said, it's something that  
12 we welcomed. So, Divya, would you like to come back to  
13 give a little more insight into the Executive Order from  
14 the Governor of California.

15 Thank you.

16 INVESTMENT MANAGER MANKIKAR: Sure. So like I  
17 said, we -- we're happy to work with the Governor's office  
18 on reviewing CalPERS' strategy on climate change, the UC  
19 funds, and CalSTRS. And what we found was a nice surprise  
20 in that there was a lot of alignment within and across our  
21 funds. And so working with the Governor's office we will  
22 be continuing to invest in those activities around  
23 engagement, advocacy and integration, as well as, you  
24 know, increasing, I would say, the dialogue between the  
25 funds to see where we can go further through

1 collaboration. Whereas, until now, we have had, you know,  
2 periodic discussions, but largely those strategies were  
3 developed by each fund individually.

4 So I think it's still a bit early to know  
5 exactly, you know, the -- any new activities that we would  
6 under take because of the investment framework. At the  
7 moment, it's really learning from each other to understand  
8 what works along those three pillars.

9 COMMITTEE MEMBER OLIVARES: Thank you.

10 VICE CHAIRPERSON MILLER: Thank you.

11 I'm not seeing anymore questions. I do have a  
12 quick comment. As someone who's been employed as a  
13 professional scientist, as a professional regulator for  
14 the better part of -- well, actually over three decades  
15 now since the Deukmejian administration, it's really  
16 exciting to see partnership and working relationships with  
17 the Governor's office, with regulatory agencies. We  
18 really have never had any traction for that in my  
19 experience being in California. And it's really  
20 encouraging, because beyond just the usual easy-to-access  
21 information about corporations and their relationship to  
22 the environment and their workforce, there's a lot of  
23 inside information.

24 Regulators, and especially the field-level  
25 people, they know that within a given sector, there's the



1 good, the bad and the ugly. And they know who they are  
2 and they know how to get to the information. That's not  
3 always obvious to, for example, investment professionals  
4 or others. A perfect example is what's going on with  
5 Exide in Southern California right now where we sunk \$2  
6 billion into trying to deal with the legacy of the  
7 aftermath of the pollution, and the impacts on the  
8 community, and it's just beginning, and now they're  
9 bankrupt.

10 So there's more than just standard greenhouse gas  
11 emissions. There's a lot of other information that these  
12 kind of partnerships can eventually get us to help us make  
13 those smarter investment decisions in the long run that  
14 will benefit everybody, including the industries in the  
15 long run.

16 So it's very encouraging, very enlightening.  
17 Thanks to everyone on the team and just keep up the great  
18 work.

19 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you  
20 very much and thank you to all of the programs, and asset  
21 classes, and to Divya.

22 VICE CHAIRPERSON MILLER: And so seeing no more  
23 questions, we do have a couple of public comments on this  
24 item, Mr. Fox, I believe.

25 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Mr. Chair.

1 We have three callers on Item 8c. The first Sarah Theiss  
2 from Fossil Free California.

3 MS. THEISS: Hi. This is Sarah Theiss, Fossil  
4 Free California and CalPERS retiree.

5 I appreciate the Board's continued attention to  
6 its responsibilities regarding the risk posed by the  
7 unfolding climate disaster. And I personally continue to  
8 appreciate the climate risk strategy report and the work  
9 since then, especially on integration. The information  
10 data and analysis are a rich source.

11 I want to take -- I want to pull in my -- pull  
12 into my comment a response to Ms. Middleton's question and  
13 some of the answers. The report and other material lays  
14 out many of the policies and actions CalPERS has taken  
15 since at least 2016 with regard to climate risk. I want  
16 to comment on an article that appeared in the proceedings  
17 of the National Academy of Sciences earlier this year,  
18 which I will send to you all afterwards via the clerk.

19 The research has looked at what interventions  
20 could lead to a sufficiently fast reduction in emissions  
21 by mid-century to limit global warming to 1.5 degrees  
22 centigrade per the Paris Climate Agreement.

23 The interventions were: removing fossil fuel  
24 subsidies and incentivizing decentralized energy  
25 generation; building carbon-neutral cities; divesting from

1 fossil fuel linked assets; revealing the moral implications  
2 of fossil fuels; strengthening climate education; and  
3 disclosing information on emissions.

4           What strikes me is that the CalPERS policies are  
5 already supporting many of these items. For instance,  
6 especially as to fossil fuel subsidies, it's a great time  
7 to work on that, given the stated policies of the incoming  
8 administration. But what's not in CalPERS' toolbox is the  
9 possibility of divestment to avoid the risk of stranded  
10 assets.

11           I -- this is very strange to me, because as  
12 frequently stated in the meetings, I mean, CalPERS is all  
13 about, you know, risk and appropriate -- risk adjusted for  
14 returns. And all -- I mean, I believe -- it has nothing  
15 to do with engagement. All tools are needed, but without  
16 considering the possible rapid reallocation of fossil fuel  
17 investments, the need to do that, you risk significant and  
18 avoidable losses.

19           While it's true that no one can predict the  
20 future, there are many reports and articles that indicate  
21 that peak oil is coming down this decade. I suggest that  
22 the Board and staff report on current losses, due in  
23 particular to the pandemic and the risk of future losses  
24 as the assets continue to decline in value consistent with  
25 your fiduciary duty. And I also urge the Board to discuss

1 these concerns with candidates for the CIO position to  
2 make sure the CIO is ready for the future and not basing  
3 decisions on old thinking or what could happen. You know,  
4 the fact that things -- there's tipping points. There's  
5 tipping points. And they could tip pretty fast and  
6 CalPERS could be a loser.

7 Thanks so much.

8 STAKEHOLDER RELATIONS CHIEF FOX: Thank you.

9 VICE CHAIRPERSON MILLER: Mr. Fox, our next  
10 commenter.

11 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Mr. Chair.  
12 The next caller is Sandy Emerson, Fossil Free California.

13 MS. EMERSON: Members and vice -- hello?

14 Good afternoon Board members and Vice Chair  
15 Miller. My name is Sandy Emerson and I am the Board  
16 President of Fossil Free California.

17 First, I want to congratulate Anne Simpson on her  
18 confirmation as Managing Investment Director of Board  
19 Governance and Sustainability. Well done and well  
20 deserved.

21 Second, I want to thank Anne Simpson and CalPERS  
22 for collaborating on the recent position paper on thermal  
23 coal for the United Nations convened Net Zero Asset Owner  
24 Alliance. The 30-member Net Zero Asset Owners Alliance,  
25 of which CalPERS is a founding member, represents over \$5

1 trillion in assets.

2           The thermal coal position paper calls for the  
3 cancellation of all new thermal coal projects, a phase out  
4 of all unabated existing coal-fired electricity  
5 generation, and a halt to all new financing, development  
6 and planning of further thermal coal power plants.

7           In a move that rightly leverages the power of  
8 large investors, the introductory note to the position  
9 paper states that divestment is an option for companies  
10 that don't clearly demonstrate plans to transition their  
11 business to a line with a pathway to 1.5 degrees.

12           And I quote, "Alliance members will primarily aim  
13 to support companies to adopt transition plans through  
14 engagement. Members are able to employ an escalation  
15 strategy that may over time result in divestment if the  
16 company remains irresponsible to its demands".

17           In our view, it would be consistent with the  
18 position of the Net Zero Asset Owners Alliance if CalPERS  
19 sold off its remaining holdings in the thermal coal  
20 companies Exxaro, Banpu and Adaro. These companies were  
21 identified for divestment in 2017 in response to SB 185  
22 and they have shown no real progress in transitioning  
23 their business activities.

24           CalPERS increased investment in Exxaro is  
25 particularly concerning since Exxaro has a plan for a

1 six-fold expansion of its distribution capability and is a  
2 prime supplier for coal-fired electricity generation in  
3 South Africa.

4 Thank you very much.

5 VICE CHAIRPERSON MILLER: Thank you.

6 And our next commenter, Mr. Fox.

7 STAKEHOLDER RELATIONS CHIEF FOX: Mr. Chair, the  
8 last caller is Ferris Kavar, Fossil Free California.

9 MR. KAWAR: Good evening. I am a CalPERS member  
10 for the last nine years. In your meeting on December  
11 16th, 2019, Anne Simpson mentioned a report issued by the  
12 Principles for Responsible Investing, PRI, titled  
13 "Inevitable Policy Response", which essentially examined  
14 scenarios where abrupt policy shifts lead to stranded  
15 assets. The PRI website describes the inevitable policy  
16 response as government action to tackle climate change has  
17 so far been highly insufficient to achieve the commitment  
18 made under the Paris Agreement. And the market default  
19 assumption appears to be that no further climate-related  
20 policies are coming in the near term. Yet, as the  
21 realities of climate change become increasingly apparent,  
22 it is inevitable that governments will be forced to act  
23 more decisively than they have so far.

24 The question for investors now is not if  
25 governments will act, but when they will do so, what

1 policies they will use and where the impact will be felt.  
2 The IPR project forecasts a response by 2025 that will be  
3 forceful, abrupt and disorderly because of the delay.

4           So my question is, given the following factors,  
5 that, first of all, science tells us we have nine years to  
6 transition off of fossil fuel. Secondly, the newly  
7 elected Democratic White House has called for swift action  
8 on climate change. And finally, a growing number of  
9 announcements ditching fossil fuels by governments and  
10 investors globally is accumulating daily. This includes  
11 Governor Newsom's recent announced ban on gas-powered cars  
12 by 2035 and an end to fracking.

13           So given those factors, has CalPERS analyzed a  
14 scenario where policy shifts happen so rapidly that fossil  
15 fuels stock prices plummet, due to their stranded assets,  
16 until these companies are able to transition to clean  
17 energy technologies? And if so, how long do you calculate  
18 it will take the oil, gas and coal industries to make the  
19 transition, given the current pace of investments in  
20 renewable energy?

21           Now, remember that the clock is ticking down from  
22 9 years. And do you have reason to believe that the  
23 fossil fuel industry will be able to transition to meet  
24 these policies that the -- faster than the established  
25 clean energy competitors who already have proven their

1 ability to meet demand.

2 And finally, how will the losses in value from  
3 the stranded assets impact the ability of fossil fuel  
4 companies to pivot and remain competitive.

5 Hopefully, we will have a new administration in  
6 late January. We know it takes a long time and effort to  
7 uncouple fossil fuel holdings from other funds. I believe  
8 it's prudent to consider moving for an engagement to a  
9 strategy of reinvesting that money to hedge against what  
10 many experts anticipate as the downward spiral for the  
11 industry. And let me be clear, I am asking for  
12 divestment --

13 VICE CHAIRPERSON MILLER: Thank you.

14 MR. KAWAR: -- for political or moral reasons.  
15 The only reasons you need are economic.

16 Thank you very much.

17 VICE CHAIRPERSON MILLER: Thank you. Thank you  
18 very much

19 Does that conclude our commenters on this item,  
20 Mr. Fox?

21 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Mr. Chair,  
22 that concludes comments on Item 8c.

23 VICE CHAIRPERSON MILLER: Okay. Thank you.

24 So we will move to Item 8d, Responsible  
25 Contractor Policy Program Annual Report.



1 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: All  
2 right. Thank you, Mr. Miller.

3 Jared, if we could please bring James Andrus  
4 forward. I see it looks like he's coming on line now.  
5 And if we can move Rina Lessing and Divya Mankikar back to  
6 the attendee room, please.

7 With that, Anne, I'll turn it over to you to  
8 introduce 8d.

9 (Thereupon a slide presentation.)

10 MANAGING INVESTMENT DIRECTOR SIMPSON: Thank you  
11 very much. Before I go any further, I just want to let  
12 everybody know that actually all I have is a head cold. I  
13 just had a nice text saying are you okay. So I want you  
14 all to know that I'm not suffering from anything worse  
15 with the virus.

16 So first of all, it's my pleasure to introduce  
17 James Andrus. James, this year has been responsible for  
18 our responsible contractor policy, which goes back many,  
19 many years, back to the 1990s and also to say a fond  
20 farewell to Carrie Douglas-Fong, who for some years was  
21 running that program. She's just retired. So our good  
22 wishes to her.

23 I want just to remind the Board that the  
24 Investment Belief that I referenced earlier on climate  
25 change is really the one that encapsulates the relevance

1 of this program, which is human Capital management.  
2 CalPERS has a range of different work on human capital  
3 management. But certainly one of the most long-standing  
4 and I think well-respected programs is that which speaks  
5 to our ambition to being responsible contractors.

6 So with that, let me hand over to James to take  
7 us through this year's report and then we'd be glad to  
8 answer any questions that you might have. So, James, over  
9 to you. Thank you.

10 INVESTMENT MANAGER ANDRUS: Good afternoon.  
11 James Andrus, Investment Manager, Board Governance and  
12 Sustainability.

13 The Responsible Contractor Program Policy is  
14 operating well. Today, we will provide you with  
15 information on the RCP policy covering an overview,  
16 history, summary results, and compliance in total  
17 contracting.

18 Next slide, please.

19 --o0o--

20 INVESTMENT MANAGER ANDRUS: The RCP Policy  
21 Applies to domestic real estate and infrastructure assets  
22 where CalPERS holds greater than 50 percent interest on  
23 contracts equal to or greater than \$100,000.

24 Next slide.

25 --o0o--

1           INVESTMENT MANAGER ANDRUS: As Anne pointed out,  
2 the first mention of the RCP Policy was in 1992. It was  
3 carefully crafted by CalPERS external investment managers,  
4 labor, fiduciary counsel, Pension Consulting  
5 Associates[SIC], and staff. The goal of the policy is to  
6 hire responsible contractors based on local market  
7 conditions while maintaining a competitive bidding  
8 process.

9           In 1996, the CalPERS Investment Committee  
10 approved and established the program. The policy was most  
11 recently amended in 2015 after months of deliberations.  
12 The policy is important in the marketplace. It has been  
13 replicated by other public pension funds and investors.  
14 It sets a standard for responsible contracting.

15           The RCP Policy results in positive outcomes for  
16 CalPERS, labor stakeholders, and CalPERS investments.

17           Next slide.

18           Next slide, please.

19           --o0o--

20           INVESTMENT MANAGER ANDRUS: All managers provided  
21 a report each with the certification of their contractors  
22 and subcontractors that also complied with the policy.

23           Certified responsible contractors received over  
24 \$840 million last fiscal year and nearly five billion over  
25 the last five years under the policy.

1 Next slide, please.

2 --o0o--

3 INVESTMENT MANAGER ANDRUS: For the fiscal year  
4 ending June 30th, 2020, managers reported 100 percent  
5 compliance. The policy continues to serve us well,  
6 improving communication with managers and stakeholders,  
7 while having a baseline we can all rely on.

8 And now, I'm open for questions.

9 MANAGING INVESTMENT DIRECTOR SIMPSON: Thanks  
10 very much, James. I'm not sure if your video is working,  
11 but don't be shy.

12 INVESTMENT MANAGER ANDRUS: Okay.

13 MANAGING INVESTMENT DIRECTOR SIMPSON: If you're  
14 able to come on camera, it would be nice to see you.

15 INVESTMENT MANAGER ANDRUS: Okay.

16 MANAGING INVESTMENT DIRECTOR SIMPSON: Yes, Vice  
17 Chair Miller, any questions for James?

18 VICE CHAIRPERSON MILLER: Let's see, I have a  
19 question it looks like from Director Rubalcava.

20 COMMITTEE MEMBER RUBALCAVA: Thank you, Mr.  
21 Miller. Appreciate the report. And thank you again, like  
22 I said, in the previous report, and I really appreciate  
23 you guys taking the lead -- CalPERS taking the lead in  
24 this area, where I think the pandemic, the Coronavirus  
25 pandemic, has reinforced how important it is that workers

1 provide for -- that there be a focus on human capital, the  
2 need to keep people safe -- safety -- you know, safe, but  
3 also it's our -- it's workers and the security officers  
4 that make sure that the buildings are clean and all, and  
5 so people can come back in or when they're essential  
6 workers, they can still continue to work in some other  
7 buildings.

8           So my question is I know there's a long history  
9 you laid out of the Responsible Contractor Policy. And I  
10 know it's -- traditionally has focused on salary and  
11 lawful -- following the law and stuff. Has there been any  
12 thought of -- or -- I mean, the pandemic, has it forced us  
13 to look at it a different way about how to make sure  
14 there's health and safety protocols are followed and any  
15 of the -- what elements have come into the new thinking or  
16 RCP policy because of the -- all the experience that we  
17 have with the Coronavirus and especially in real estate?

18           INVESTMENT MANAGER ANDRUS: Thank you very much  
19 for the question. And in this particular instance, the  
20 RCP Policy has performed remarkably well. It's not just  
21 policy. Basically, it's a system of communicating with  
22 the managers and with the stakeholders. And so when you  
23 look at a particular area and how it performed during the  
24 pandemic, the RCP managers did a very good job in  
25 communicating -- in communicating with the employees,

1 communicating with the stakeholders, the unions, and  
2 communicating with us.

3 And so they are, in fact, under dramatic  
4 pressure, but they did a wonderful job with communicating  
5 with their employees and in hour opinion doing a good job  
6 in taking care of those employees under the circumstances.

7 And so when you look for issues, I think it's  
8 amazing to find that because of the strategic planning  
9 that took place in setting up the policy that it's  
10 actually performed probably better than one would have  
11 ex -- than one would have expected.

12 So this is an -- this is actually an area of  
13 strength. And so the concern you have, I think, would be  
14 more of a concern when operating outside of -- outside of  
15 the policy. But inside -- but inside the policy, I think  
16 we have, in fact, seen strength in how it operated.

17 COMMITTEE MEMBER RUBALCAVA: Thank you for that  
18 answer. And I'm very comforted but it. I remember at  
19 some other meeting, Investment Chair Taylor mentioned that  
20 she had heard that there have been I believe it was  
21 hundreds of workers that work in buildings have passed  
22 away because of Coronavirus. But I guess in our  
23 experience it's been working. So I appreciate the work  
24 and the answer. Thank you very much.

25 Thank you, David.

1 VICE CHAIRPERSON MILLER: Thank you. I don't see  
2 anymore comments or questions from the Board, but I  
3 understand we do have a public commenter on this Item 8d.  
4 Mr. Fox.

5 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Mr. Chair.  
6 We have Mr. Michael Ring with SEIU.

7 MR. RING: Hi. Investment Committee, Vice Chair  
8 Miller, thank you all for the opportunity to speak today.  
9 This is Michael Ring with the Service Employees  
10 International Union.

11 As you know, SEIU has over 200,000 members who  
12 participate in CalPERS and nearly two million members who  
13 work in essential industries across the United States,  
14 Canada, and Puerto Rico. Our members are public  
15 employees, health care workers, long-term care workers,  
16 daycare workers, security officers, airport service  
17 workers and commercial office cleaners. In other words,  
18 our members are essential workers.

19 These workers have always been vital to the  
20 functioning of our society and economy. Without them,  
21 those in need of care go uncared for. Without them, many  
22 of the rest of us cannot go to work, because we are  
23 worried about a loved one needing care, or we cannot do  
24 the work we need to do in the office, because the  
25 conditions aren't there to facilitate our work.

1           And during this pandemic, the fundamental roll  
2 these workers play has only become more clear. So they're  
3 asked to risk their lives so that society continues to  
4 function.

5           Tragically, many have lost their lives over the  
6 last seven months going to work. And this lack of care in  
7 protecting their lives is not acceptable on an unethical  
8 nor as investment risk strategy. However, as Mr. Andrus  
9 pointed out in response to Mr. Rubalcava's question, the  
10 RCP has been critical in protecting not only workers'  
11 lives, but also your investments.

12           As fiduciaries, you are responsible for ensuring  
13 you invest the retirement savings of CalPERS members in a  
14 manner that through prudence and diligence provides the  
15 best risk-adjusted return on these investments. Today, it  
16 is clear that in order for fiduciaries to meet their  
17 investment goals, they and their staff, and consultant,  
18 and investment partners must understand and value the  
19 fundamental roll essential workers play in our economy.

20           Companies across your portfolio in public equity,  
21 fixed income and private asset classes are realizing that  
22 without these Essential workers, public and private, they  
23 cannot successfully carry out their business plan. There  
24 will be no healthy economy in which to invest in the long  
25 term, if we don't value the people who make economic



1 activity possible.

2 In that context, I want to thank CalPERS Board  
3 and staff for the presentation on responsible contracting,  
4 and more importantly for CalPERS leadership in  
5 understanding many years before others did, that CalPERS  
6 success in real estate investing is directly connected to  
7 responsible contracting in the real estate industry.

8 The long track record of success for all  
9 stakeholders through this program and the benefit it has  
10 brought to CalPERS participants is clear. Our members  
11 thank you all for your fiduciary leadership. We also ask  
12 you to build off the success of the RCP and use it as a  
13 model to continue our efforts to figure out how to apply  
14 the same value to workforce risk management and each of  
15 the other asset classes in your portfolio, as you do in  
16 Real Assets through the RCP.

17 You had an excellent discussion of these issues  
18 with key ideas brought forward in this regard at your most  
19 recent off-site. SEIU supports the efforts of this  
20 Committee, your staff and your investment partners to  
21 continue to lead in the integration of strategies and  
22 value the contributions of workers to their companies, our  
23 economy, and to investors. It is one of the most  
24 fundamental investment approaches you can apply to ensure  
25 retirement benefits are there for CalPERS beneficiaries

1 for generations to come.

2 Thank you all very much.

3 VICE CHAIRPERSON MILLER: Thank you.

4 Is that the last of our commenters, Mr. Fox?

5 STAKEHOLDER RELATIONS CHIEF FOX: Yes, Mr. Chair.

6 That concludes public comment. We'll have one more on  
7 Item 11.

8 VICE CHAIRPERSON MILLER: Okay. Thank you.

9 Well, thank you very much for the presentation.  
10 Again, encouraging and really appreciate the great work of  
11 the team on this.

12 So we will move on to Item 9, action item,  
13 independent oversight. I believe this one will ultimately  
14 come to Mr. Jacobs.

15 GENERAL COUNSEL JACOBS: Yes, it does. So good  
16 evening, Board members. Mathew Jacobs, General Counsel.

17 This item concerns a pending transaction which  
18 the Board's primary general pension investment consultant,  
19 Wilshire Associates, is being purchased by two private  
20 equity firms Motive Partners, and CC Capital, in addition  
21 to other confidential investors. A the third private  
22 equity firm Ares will be a secured lender on the deal.

23 The question for the Board is whether consent to  
24 Wilshire's assignment of your contract for advisory  
25 services to the new entity. So the agenda item itself

1 lays out the chronology of Wilshire's advising CalPERS, of  
2 the transaction -- which I know it has not closed yet. It  
3 is scheduled to close next month -- and CalPERS' response  
4 or seeking -- of seeking and obtaining more information  
5 about the transaction and Wilshire's approach to handling  
6 of potential conflicts. Wilshire provided additional  
7 information that had not been attached to the agenda item  
8 last week and those have been uploaded to Diligent.

9 The issue in a nutshell is that once the  
10 transaction closes, Wilshire will be owned by two private  
11 equity firms and other confidential investors. This  
12 raises potential conflicts in appearance issues that the  
13 Board should consider in deciding whether to consent to  
14 the requested assignment.

15 Wilshire is here to answer any questions you may  
16 have. And I would note that our fiduciary counsel, Ashley  
17 Dunning, is standing by as well.

18 So with that, I will turn it back to you as the  
19 Vice Chair to field or to handle questions from your  
20 colleagues to Wilshire, or to me, or to Ms. Dunning.

21 VICE CHAIRPERSON MILLER: Okay. I guess I will  
22 start off myself. Just from my perspective, I have always  
23 found Wilshire -- I've never lacked confidence in the  
24 advice they were giving us or in the people giving us the  
25 advice. And to me this is not about that, so much as --

1 boy the timing -- the timing of this is very challenging.  
2 And the potential for perceptions of impropriety, or bad  
3 perception of conflict of interest, or just so much is  
4 very challenging right now. And it puts us in a position,  
5 in a way, of we're the one having to sell this to  
6 stakeholders, if we go down the same path. So that's  
7 where my concerns lie starting -- to start the  
8 conversation off.

9 So let's see who -- who's in the queue first.  
10 It's a long queue. Okay. It looks like President Jones  
11 is the first question in the queue.

12 COMMITTEE MEMBER JONES: Thank you, Mr. Vice  
13 Chair. Yeah, I guess the one question is to Matt and then  
14 the second question is to Wilshire. But I agree with Vice  
15 Chair Miller comments about the service over the years  
16 have been, I thought, very good, and in fact, in a lot of  
17 cases excellent. So it's not about the service that's  
18 being provided.

19 And also to Chair Miller's comment that the  
20 timing is -- couldn't be worse. You know, we've got a  
21 asset liability management coming upon us. We've got the  
22 review of the divestments coming up on us, et cetera. So  
23 a lot of key issues, and also looking at the capital  
24 markets assumptions in this very, very volatile market  
25 that we've been experiencing. And so continuity becomes

1 important.

2 So having said all of that, my question to Mr.  
3 Jacobs is that can we cancel this any time? In other  
4 words, if we were to go forward and if we believed that  
5 some of the issues that can be addressed and subsequent to  
6 that sometime in the future, can we cancel at any time?

7 GENERAL COUNSEL JACOBS: Yes, we can. I believe  
8 there's a 10-day notice provision in the contract.

9 COMMITTEE MEMBER JONES: Okay.

10 GENERAL COUNSEL JACOBS: And certainly no more  
11 than 30 days, but it's -- I believe it's 10.

12 COMMITTEE MEMBER JONES: Okay. So my question --

13 GENERAL COUNSEL JACOBS: For no cause. Cause or  
14 no cause.

15 COMMITTEE MEMBER JONES: Cause or no cause.  
16 Okay. So it's like immediate then, if something happened  
17 that it's not in our best interests going forward.

18 GENERAL COUNSEL JACOBS: Yes.

19 COMMITTEE MEMBER JONES: So my question to  
20 Wilshire is that in the material that you forwarded to us,  
21 you talked about an independent conflict of interest  
22 party. Could you describe to us how that would work?  
23 There being independent, would they be providing updates  
24 to our Board, in addition to your board, et cetera?

25 MR. TOTH: Mr. Jones and members of the Board,

1 we're happy to touch on that. And, first, let me just say  
2 we truly appreciate the opportunity to update the Board on  
3 this organizational change. It's a very exciting time.  
4 Before we get to that question, Henry, if I can just  
5 introduce my colleagues. With me today is our Chief  
6 Operating Officer, Ben Bouey. I'm sorry, Chief Operating  
7 Officer Jason Schwarz and Chief Compliance Officer Ben  
8 Bouey and Steve Foresti who, of course, you all know.

9 I'm actually going to turn it over to Ben to talk  
10 about the third-party independent compliance consultant  
11 and he can talk about all of the specifics that go along  
12 with that.

13 Ben, do you want to take it away.

14 MR. BOUEY: Absolutely. (inaudible) to answer  
15 your questions. So the third-party body is intended to be  
16 both an assistance in us helping to derive appropriate  
17 policies and procedures. We take great comfort in the  
18 strength of our policies and procedures, but it's really  
19 in addition to that just to provide additional comfort to  
20 our clients internally to our Board. Secondarily, what  
21 they would be there for is a big part of our compliance  
22 program is not just (inaudible) these policies and  
23 procedures, but have oversight, making sure that we're  
24 going back and making sure that everybody is actually  
25 implementing the policies and procedures as they should

1 be.

2 COMMITTEE MEMBER JONES: Excuse me, Tom. He's  
3 kind of breaking up and I'm having -- at least I don't  
4 know if it's just me, but I'm having problems hearing him  
5 clearly. Could you --

6 MR. TOTH: So I'm hearing him okay. How about --  
7 can I get a check from anybody else, no, you're getting  
8 him. Okay.

9 So let me provide the information I can. So the  
10 third-party compliance consultant is meant to be really a  
11 belt-and-suspenders approach. We're very confident that  
12 the compliance framework that we've had in place for our  
13 full 35-year relationship with you is robust and can  
14 handle both the perception as well as actual conflicts and  
15 manage them appropriately.

16 The third-party consultant is really meant to  
17 come in and make sure that the policies that we have in  
18 place are being implemented and follows. And so that's  
19 the, if you want to call it, an audit or something along  
20 those lines, the role that that third party could play,  
21 which is really meant to provide you, the CalPERS Board,  
22 with the ability to get comfortable that our compliance  
23 framework is incredibly strong and that there is no chance  
24 that the perception of conflict will turn into an actual  
25 conflict that will impact CalPERS.

1 COMMITTEE MEMBER JONES: And so my question -- so  
2 do we have unfettered access to that control group.

3 MR. BOUEY: Well, can you hear me or not? If  
4 not, I'll turn off my video and it might be helpful.

5 COMMITTEE MEMBER JONES: Okay. You might try  
6 that.

7 MR. BOUEY: Okay. Let me try turning off the  
8 video and seeing if that improves the audio quality. Is  
9 that better?

10 COMMITTEE MEMBER JONES: A little bit.

11 COMMITTEE MEMBER PEREZ: A fidelity thing, like  
12 you don't have a microphone.

13 MR. BOUEY: It seems that I don't have a  
14 microphone.

15 COMMITTEE MEMBER PEREZ: Respectfully.

16 MR. BOUEY: Yeah. No. Let me -- I'm trying to  
17 provide other means. Let's see here. Is that improving  
18 it at all.

19 COMMITTEE MEMBER JONES: I -- yes. Yes.

20 MR. BOUEY: Okay. Excellent. So let me say  
21 it's -- what you would have access to are any reports  
22 produced by the third-party consultant, as well as, you  
23 know, they would be reporting to us generally. And then  
24 certainly -- I can't answer -- I mean, typically, no.  
25 Typically, we are engaging with them, like we would with



1 our accountants or as we would with those who come in to  
2 provide audits to us, and then providing those reports to  
3 the Board.

4 COMMITTEE MEMBER JONES: Okay. Okay. That's all  
5 I have right now.

6 MR. TOTH: Mr. Chair, would it -- would it be  
7 helpful if we walked through the presentation, which we  
8 provided within the materials?

9 VICE CHAIRPERSON MILLER: Yeah, I think that  
10 might be helpful. I don't know if everyone has really had  
11 a chance to really digest that material, but if you could  
12 just hit the high points, that would be --

13 MR. TOTH: Of course. I didn't mean to suggest  
14 all of those materials. I know there's a lot there, but  
15 the organizational update slide deck.

16 (Thereupon a slide presentation.)

17 MR. TOTH: By the time we wrap up with this  
18 discussion, I think you'll have a clear understanding  
19 that, you know, number one, this transaction will improve  
20 our ability to provide CalPERS with the best advice  
21 possible. Number two, there are no direct conflicts here,  
22 because we do not provide manager recommendations for  
23 CalPERS. And number three, our compliance program  
24 effectively identifies and manages conflicts. So what  
25 Steve will discuss, there's no legitimate risk that the

1 perception of conflict materializes to impact CalPERS.

2 So at this point, I'll turn it over to Jason to  
3 provide more detail on our path going forward.

4 We can flip to slide 2.

5 --o0o--

6 MR. SCHWARZ: Terrific. Yeah. Good evening,  
7 members of the Board. I know it's been a long day and,  
8 you know, likewise like Tom, I want to thank you for the  
9 opportunity to address you all.

10 As many of you know, Wilshire was founded almost  
11 50 years ago by Dennis Tito. Dennis has remained our  
12 Chairman and CEO since that time. And Dennis has also  
13 always owned a majority of the firm.

14 The investment here by Motive Partners and CC  
15 Capital really at it score will allow Wilshire to pass the  
16 mantle of leadership to the next generation of leaders,  
17 ensuring the continuity and stability of our investment  
18 platform and culture ensuring we can continue to help  
19 investors improve their outcomes for decades to come.

20 We will also be able to make meaningful  
21 investments in tools, and technology, and people, really  
22 the foundational elements of a world-class investment  
23 consulting business. We need that now more than ever.

24 It also solidifies Wilshire's presence as a  
25 growing, hiring California based company.

1           If we kindly move to the next slide.

2                       --o0o--

3           MR. SCHWARZ: From an operating perspective, you  
4 know, I want to note that there is really little change in  
5 the governance structure and the individuals responsible  
6 for the day-to-day management of Wilshire. CalPERS will  
7 continue to be supported by the same team and process,  
8 which will only enhance to greater investment over time  
9 and capabilities.

10           These new partners that -- the growth equity  
11 partners will not participate in any investment-related  
12 discussions concerning our clients nor will they have  
13 access to any client-specific information. Our investment  
14 process will remain insulated from any outside influence.

15           We're certainly aware of the concerns about  
16 potential conflicts of interest, whether real or  
17 perceived. We've long had in place -- as Ben noted, and  
18 we can talk more about it, we've long had in place a very  
19 comprehensive compliance framework. It's worked really  
20 well for the duration of our 35-year relationship.

21           And we know, of course, that managing conflicts  
22 is incredibly important to CalPERS. You've noted some of  
23 the timing issues. It's important for all of our clients.  
24 It's important for Wilshire as well. Our compliance team  
25 is staffed by dedicated professionals with decades of

1 experience, supported by outside experts, lawyers, other  
2 specialists to ensure that we -- we're always following  
3 best practices, and conflict identification, and control.

4 And so I'd like to actually turn it back to Ben  
5 who heads that compliance function who has a couple slides  
6 on our process in more detail, which I think will create  
7 additional levels of comfort.

8 Ben.

9 MR. BOUEY: Thank you, Jason.

10 --o0o--

11 MR. BOUEY: Let me begin by saying on slide 4,  
12 what we seek to layout there is what's the basis of all  
13 that we do, the very foundation is how seriously we take  
14 our fiduciary obligation to you and to all of our clients.  
15 And so all of our actions are intended to make sure that  
16 they are in the best interests of the work we are doing  
17 for you.

18 And what I want to show the Board is how Wilshire  
19 implements the excellent controls that we put in place.  
20 But more than that, I want to point out that actually some  
21 of the greatest security you should take is that someone  
22 stated earlier is in the ethics of the men and women who  
23 are privileged to serve CalPERS and all of their  
24 constituents. But added to that is the extensive  
25 infrastructure that we have put in place recognizing and

1 dealing with conflicts of interest, which have really been  
2 honed over the 50 years that we've been doing business.

3 And, in fact, so much so, we raise a skeptical  
4 eye to any financial firm that claims quote/unquote to be  
5 conflict free. From Wilshire's standpoint and as the  
6 market understands, conflicts can arise unintentionally  
7 and sometimes for good reason. And we recognize that what  
8 is important is how we manage those potential conflicts  
9 and assure that the advice we provide to our clients is  
10 independent of the influences that may arise because of  
11 conflict.

12 And so as we discuss on slide 5, we do this by  
13 three primary things, controls, oversight and  
14 transparency.

15 If we could move to slide 5.

16 --o0o--

17 MR. BOUEY: Controls include our well-defined  
18 process, the research and investment, and barriers that we  
19 create to make sure we segregate the information that may  
20 create conflict. We do this by having ongoing oversight  
21 of these goals, as we mentioned. And that's where the  
22 belt and suspenders comes in with the third party. And  
23 lastly, we do this through transparency to our client  
24 regarding our conflicts, as we've done in this case, and  
25 how we manage those conflicts.

1           With this in mind, we've evaluated the conflicts  
2 that might arise in relation to Wilshire's sale to a  
3 private equity firm. And the conclusion we've ultimately  
4 come to is that with regards to CalPERS the conflict  
5 manageable because of our service mandate. Our service  
6 mandate does not include evaluating or recommending  
7 investment managers, including private equity firms.

8           And so in other words, to paraphrase the  
9 Political Reform Act, Wilshire is in no position to make  
10 or, in any way, attempt to use our official position to  
11 influence a governmental decision, in which we know or  
12 have reason to know we have a financial interest. And so  
13 that just simply doesn't come into play.

14           Nonetheless, recognizing that the appearance of a  
15 conflict does raise concerns, we've taken additional steps  
16 to provide (inaudible) to CalPERS (inaudible) client. The  
17 most important of these is that we have explicitly  
18 mandated that our consultants do not evaluate, recommend  
19 or directly invest in our new owners.

20           And this eliminates the prospect that our new  
21 owners can in any way benefit from any influence Wilshire  
22 could assert on its client.

23           And so before I turn this over to Steve, I just  
24 want to point again to all the information that we  
25 provided, which is listed in slide 6, which should give --

1                   --o0o--

2           MR. BOUEY:  So is -- it reflects all of our  
3 updated policies, our updated ADV, the updated procedures.  
4 And we have given you this to give the Board the  
5 additional comfort that Wilshire will remain confident in  
6 its ability to fulfill our fiduciary obligation, just as  
7 we have for the past 35 years to CalPERS.

8           Thank you.

9           Steve.

10          VICE CHAIRPERSON MILLER:  Thank you.  Okay.  And  
11 I think I'll move on to our next question, I think comes  
12 from Director Brown.

13          COMMITTEE MEMBER BROWN:  Thank you.  So, Steve --  
14 I'm sorry, Tom -- I would never call the CEO Steve.  Can  
15 you tell me how often you are opining or what kind of  
16 opinion you give us when a PE deals comes forward?

17          MR. TOTH:  So Member Brown --

18          COMMITTEE MEMBER BROWN:  Just generally, not  
19 specifically

20          MR. TOTH:  None is the short answer for private  
21 equity.

22          COMMITTEE MEMBER BROWN:  Right, because we get  
23 those from another consultant.

24          MR. TOTH:  Meketa is your private asset  
25 consultant.

1 COMMITTEE MEMBER BROWN: Okay. Great. Right.  
2 This is not just for me. This is for people who are on  
3 the web as well.

4 Okay. And so -- so you're not giving us any  
5 opinions as to whether or not the investment meets the  
6 Board's requirements, or meets the Board's delegated  
7 authority, or anything else like that, but it's coming  
8 through Meketa

9 MR. TOTH: For private equity, that's correct.

10 COMMITTEE MEMBER BROWN: Okay. Great.

11 So I believe one of your -- I guess they're your  
12 shareholders now, basically said that you're going to  
13 keep -- the information is going to be separated. So  
14 how -- the information would not be shared. So how is  
15 that going to occur? Are you going to have stand-alone  
16 systems? I'm very curious as to how you're going to  
17 ensure that -- that Ares and the other two firms don't  
18 have access to that information.

19 MR. TOTH: Well, I'll start and then Ben if I  
20 can -- if you can get into specifics of information  
21 management. I mean, I think, at the -- at the very  
22 beginning, they're not involved in our investment process.  
23 So to the extent we're putting together asset class  
24 assumptions with the work that Steve Foresti and his team  
25 do, they have literally no input into that and provide no



1 influence over it.

2 In terms of specific information management  
3 processes, Ben, can you touch on those?

4 MR. BOUEY: Yeah. Our network is divided, so  
5 that only specific areas of the network are accessible to  
6 those who have need of that information, that is  
7 maintained by our IT division. And any exceptions to that  
8 is required to be approved by me or our general counsel.  
9 And so it's part of our manage -- it's part of our data  
10 management process internally.

11 COMMITTEE MEMBER BROWN: And so that's how you're  
12 going to keep that information segregated?

13 MR. BOUEY: That's correct. And so we segregate  
14 those divisions -- those parts of the network.

15 COMMITTEE MEMBER BROWN: So, Tom, can you tell  
16 me -- can you explain for me just a recent conflict you  
17 may have had and how -- how your policies help to resolve  
18 that?

19 MR. TOTH: A recent conflict that I have had.

20 COMMITTEE MEMBER BROWN: As a Board member, I'm  
21 always -- as a Board member, I'm always concerned that my  
22 staff is going to be pushing you to adopt a new policy, or  
23 a modified policy, or a delegation of authority that may  
24 be, you know, you don't necessarily agree with, and those  
25 are the conflicts I'm worried about. But what kind of

1 conflict else could come up?

2 MR. TOTH: So the most specific conflict here is  
3 the recommendation of the private equity partners for  
4 investment. Either in a direct way or a roundabout way, I  
5 should say, that's the most direct conflict that can show  
6 up in this case and that does not exist, A, because we  
7 don't provide that -- that man -- we don't work in that  
8 mandate for you, but also, as Ben alluded to, we -- we've  
9 specifically set aside -- set in place procedures to avoid  
10 that exact conflict. So we just took it off the table.

11 COMMITTEE MEMBER BROWN: Okay. And then this  
12 question is for legal counsel. And so, Matt, you know I  
13 always like to delve into being a pretend lawyer. So how  
14 about we get like a -- like a financial hold harmless from  
15 them for violating any conflict of interest?

16 GENERAL COUNSEL JACOBS: Well, it's an  
17 interesting idea. I don't think they'd sign it, but  
18 the -- the potential viability -- I mean, look --

19 COMMITTEE MEMBER BROWN: Oh, you're frozen, Matt.

20 GENERAL COUNSEL JACOBS: I'm frozen, because I  
21 don't know how to answer that question.

22 (Laughter.)

23 COMMITTEE MEMBER BROWN: Okay. So the way we do  
24 it is we -- in construction, right, we contract -- we  
25 get -- we get hold harmlesses, right? We bond around the

1 problem or something like that. So I just --

2 GENERAL COUNSEL JACOBS: Yeah. Here's --

3 MR. SCHWARZ: Let me -- let me suggest this. I  
4 mean, that is

5 GENERAL COUNSEL JACOBS: Here's -- here's my  
6 concern. Here's a concern, I should say. It's not so  
7 much on a particular transaction, because as Mr. Toth  
8 said, they're not going to be representing a company or a  
9 GP that we're interested in investing in. I think the  
10 bigger concern is perceptual. And first -- here's an  
11 example, and I mentioned this to the Wilshire folks a  
12 couple of weeks ago, they're going to be opining in a --  
13 next year on asset allocation. So what do they do with  
14 respect to advice on how much CalPERS should be invested  
15 in private equity, given that they have ownership -- that  
16 they're owned by private equity?

17 And it's an appearance issue. Maybe it's not a  
18 real issue, but it's an appearance issue. It's a  
19 confidence issue. And that's not really the sort of thing  
20 that you can quantify and say, you know, give us \$500  
21 million for that. And even if we could, I don't think  
22 Wilshire is good for it. Maybe they are.

23 COMMITTEE MEMBER BROWN: I appreciate that. You  
24 know my concern, Matt, is that not only are they owned by  
25 private equity, but their shareholders are in private

1 equity. So it's not just that they're owners, they all  
2 share in those profit -- I believe they share in those  
3 profits. So all right. That's all I have. Thank you.

4 VICE CHAIRPERSON MILLER: Okay.

5 MR. TOTH: Member Brown and other members of the  
6 Committee, Dave, if I could, could I let Steve walk  
7 through an example of what would need to transpire for  
8 that perception to become a real conflict, because we've  
9 thought very carefully about this, believe me, because we  
10 know how important perception is.

11 And in that discussion, we -- he's -- we've got  
12 these steps that we've laid out to illustrate what a,  
13 candidly, stretch that would be.

14 Steve, can I ask you to comment on that?

15 MR. FORESTI: Sure, I'd be happy to. I just want  
16 to make sure everybody can hear me and see me. I just had  
17 to sign back in, because I was having a computer problem.  
18 Am I good?

19 MR. TOTH: You are.

20 MR. FORESTI: Terrific.

21 Yeah. So to Tom's point, you know, the way --  
22 the way I would look at this and I think in the most  
23 practical way I could lay it out, in order to bridge the  
24 gap between the perception or the potential of this  
25 conflict that Wilshire would -- you know, might be

1 artificially biased to promote the private markets, so to  
2 take that potential and bridge it to the risk that that  
3 conflict materializes as in any real way to impact  
4 CalPERS, one has to essentially accept a series of  
5 conditions all to be true.

6 And, you know, Tom mentioned, and I'd love to lay  
7 those out for you, because I think it's a pretty extensive  
8 list. But, you know, it begins with the idea that Motive  
9 and CC Capital are unethical and would motivate Wilshire  
10 to act in a way that would violate its fiduciary  
11 obligation. So that's -- that's condition number one.

12 Condition number two would be that our new owners  
13 believe that by Wilshire artificially promoting the  
14 private markets, there's some sort of financial benefit to  
15 be gained, presumably that, you know, if we encourage  
16 clients to push some additional capital generally into the  
17 private markets, into this \$4 trillion private equity  
18 pace, that a couple of those dollars would come back to CC  
19 Capital and Motive.

20 And, you know, in my mind this is akin to me  
21 dumping a bucket of water into the ocean and expecting to  
22 see its level rise.

23 Number three, our owners would further have to  
24 believe that that questionable benefit is worth the  
25 considerable business and existential reputational risk

1 that would be required for its pursuit.

2           Number four, all of Wilshire's governance around  
3 management structure, compliance control, the reporting,  
4 and the oversight around those controls, all of that would  
5 need to fail in protecting the independence of Wilshire's  
6 investment platform.

7           And then finally, Wilshire's investment team, and  
8 indeed, you know, Wilshire's CalPERS service team would  
9 all need to knowingly participate in those failures. And,  
10 you know, the way -- the way we look at it, and I would  
11 suggest that it's hard to imagine that any one of those  
12 conditions could be met, let alone all of them, which  
13 again is what would be required for that potential  
14 conflict, or that perception of a conflict to actually be  
15 realized in any -- in any real way to impact CalPERS.

16           So, for us, it's -- you know, getting there is a  
17 bridge too far, and, you know, we believe that's the  
18 conclusion that anyone who objectively analyzes the  
19 perceived conflict in terms of its potential to become a  
20 real issue would conclude as such. So that's kind of the  
21 way I think about it. And, you know, nobody is denying  
22 that there maybe a conflict there, at least a perception  
23 of it. But to us, it really is a bridge too far to get  
24 from that perception to the reality of it potentially  
25 causing any harm whatsoever or being realized in any way.

1 VICE CHAIRPERSON MILLER: Yeah. So we have a  
2 number of other questions. And my just quick comment is  
3 thanks for that, Steve. That's --

4 MR. FORESTI: You bet.

5 VICE CHAIRPERSON MILLER: That may be compelling  
6 to me, but I know that a lot of members, a lot of  
7 stakeholders are pretty immune to rational logical  
8 arguments sometimes, if they've got a preconceived  
9 perception or an inclination to think the worst and  
10 accept, I mean, some pretty wild misinformation,  
11 disinformation, conspiracies. And we've seen that play  
12 out where we end up having to spend lots of our time and  
13 staff's time trying to quell what are sometimes some  
14 pretty ridiculous notions that get established that it's  
15 just an additional hurdle and a lot of work for us. And  
16 sometimes with some stakeholders, we can never really  
17 quell them.

18 So -- so I think -- who do I have next? I think  
19 I have Director Olivares next.

20 COMMITTEE MEMBER OLIVARES: Thank you, Mr.  
21 Miller.

22 And I appreciate the comments from my colleagues,  
23 particularly President Jones. I think that was very  
24 insightful the suggestion that we perhaps get more  
25 information and maybe defer this.

1 I'd like to direct the Board's attention to the  
2 supplemental materials provided from Wilshire Associates.  
3 There are many. But in those, it is mentioned that there  
4 is a potential conflict of interest. I think it -- you  
5 know, we've had this great long-standing relationship with  
6 Wilshire. But many of us might be concerned that there  
7 could be a repeat of Arthur Andersen and Enron here,  
8 right? So we don't want a conflict that's going to  
9 compromise the integrity of our fund and hurt our members.

10 So within the supplemental materials, I'd like to  
11 pull up the updated RFP pages -- page 9, number 22. And  
12 just as we're pulling that up, I'd like to say that I  
13 understand that whenever we engage in a significant  
14 contract, there's usually some type of key person  
15 provision, as we discussed earlier in the day with  
16 something else.

17 And so I understand that since obviously the  
18 ownership has changed, this is an opportunity for us to  
19 revisit the terms of the contract. And so I would like  
20 Board members to keep that in mind.

21 Maybe we're not able to pull that up. But if  
22 people would just look at that, that would be great.

23 The other question I had has to do with private  
24 debt. So I understand that Ares is lending to  
25 Wilshire/Motive, and I want to know how we can provide



1 some type of insulation as it results to recommendations  
2 to CalPERS on private debt?

3 MR. TOTH: I'll start, Ms. Olivares, and then  
4 I'll turn it over to Ben, if you have any more specific  
5 comments around that.

6 So first and foremost, we do not bring investment  
7 ideas like the potential to invest in Ares to CalPERS. So  
8 that's number one. Number two, as it relates specifically  
9 to this transaction, Wilshire was not party to selecting  
10 Ares as a lender. And then finally, number three, they're  
11 a -- they're a lender. So you can think about them as a  
12 bank. In the same way you are taking out a loan from a  
13 Wells Fargo or a Citibank, the insulation from the  
14 provider of those funds is pretty absolute. There's --  
15 you don't look through Wells Fargo to their depositors who  
16 are providing you with the information. So I think there  
17 is a reasonably substantial cushion between Wilshire and  
18 CalPERS vis-à-vis the Ares lending relationship.

19 Ben, do you want to --

20 COMMITTEE MEMBER OLIVARES: The only -- excuse  
21 me, I want to say the way --

22 GENERAL COUNSEL JACOBS: Tom. Tom, can I just  
23 interrupt you.

24 COMMITTEE MEMBER OLIVARES: I'd actually like to  
25 continue. I would like to say the way I understand --

1           GENERAL COUNSEL JACOBS: Yeah, go ahead.

2           COMMITTEE MEMBER OLIVARES: -- the contracts to  
3 work is that there are provisions that allow the lender,  
4 in some cases, to recall or change the amount lent, if  
5 their clients change.

6           So, for example, if the relationship between  
7 Wilshire and CalPERS were not to continue, I'm wondering  
8 if that is mentioned anywhere in the agreement with Ares,  
9 because there is a clear potential conflict there.

10          MR. TOTH: So, Ben, maybe this is actually a  
11 better question for Jason in terms of the structure of the  
12 deal and with Ares.

13          So Jason, do you want to take that?

14          MR. SCHWARZ: Sure. And, I mean, to be clear,  
15 you know, Ares is not a lender to -- we didn't select  
16 Ares, Mrs. Olivares. And I will say that the lending in  
17 the sense that the -- I think what you're getting at,  
18 which is an important question is, if the CalPERS  
19 relationship was in question, would we not be able to, you  
20 know, cover that loan or would that be a breach of  
21 covenant in some respect. And the answer to that is  
22 decidedly no. There are no oppor -- there's no way for  
23 that loan to be called by virtue of the fact that, you  
24 know, something happening with the CalPERS relationship,  
25 you know, period, full stop.

1           And so, you know, there is no ongoing incentive  
2 for us to, you know, in any way, you know, change, or  
3 recommend, or in any way sort of alter the normal course  
4 of advice that we would provide to clients as a fiduciary,  
5 given the fact that Ares is a passive lender to the  
6 organization.

7           COMMITTEE MEMBER OLIVARES: So the term of the  
8 loan does not include any language regarding loss of  
9 significant clients?

10          MR. SCHWARZ: None, Mrs. Olivares, are noted  
11 specifically. There are no specific references to any  
12 particular clients. It's covenant-like loan, where the  
13 coverage ratio, if you will, is very conservative.

14          COMMITTEE MEMBER OLIVARES: The DSDR, yeah.

15          MR. SCHWARZ: Yeah.

16          COMMITTEE MEMBER OLIVARES: But, no, I'm  
17 talking -- I'm not talking about CalPERS specifically, but  
18 I'm talking about loss of clients.

19           I would like to move on to the ADV 2A, and so  
20 thank you for providing the form. I appreciate that.

21           Can we go to page 19?

22           Are we not able to bring that up on screen?

23           Okay. Well, then I guess I'll just -- should I  
24 just talk through it?

25           So on page 19 of the form ADV A2, the conflicts

1 of interest are listed there. And Wilshire recognizes  
2 that this transaction does create conflict of interest.  
3 So I just want to be sure that we're all very aware of  
4 that.

5 And then in page 20, transparency is addressed,  
6 and 21 has controls. There is some language regarding  
7 ethical walls. Would you please walk us through that?

8 MR. TOTH: Sure.

9 MR. BOUEY: An ethical wall is as I described  
10 earlier they are the barriers for data and information.  
11 So there are two types. There is the electronic ethical  
12 walls around our networks that prevent certain  
13 professionals from accessing parts of the network that  
14 would give them information that would represent the  
15 conflict of interest, because we recognize that it is  
16 pos -- you know, the theory would be that having certain  
17 information may skew the advice they may give to a client.

18 And then, you know, other ethical walls would be  
19 the physical sharing of documents that prevent, once  
20 again, access to what may end up becoming a conflict. And  
21 so it is not meant to address necessarily this specific  
22 conflict. Some of these ethical walls are (inaudible)  
23 other conflicts that we recognize within Wilshire.

24 COMMITTEE MEMBER OLIVARES: Thank you.

25 Also, in the supplemental materials, there was a

1 section on conflict of interest procedures which I see is  
2 only in draft form. I'd like to know which third party  
3 has provided legal review on behalf of CalPERS of this  
4 transaction and the documentation provided?

5 MR. BOUEY: So the one that you are seeing is in  
6 draft form, because it's being updated. Red lines show  
7 you the changes. Anything without the red lines is  
8 currently policy. That is our current procedures.

9 And, you know, once again, we would never -- we  
10 couldn't -- we would have no one representing CalPERS. I  
11 mean, we couldn't hire someone on your behalf. That would  
12 be outside of our mandate. And so --

13 COMMITTEE MEMBER OLIVARES: Yes, I'm sorry.  
14 That's -- it's a question I'm asking. Perhaps our counsel  
15 could answer that. Thank you. Mr. Jacobs.

16 GENERAL COUNSEL JACOBS: Well, we have reviewed  
17 the protocols that have been provided. We're not experts  
18 on it, but we've got our views on it.

19 Ms. Dunning has also reviewed it. My biggest  
20 issue with them is really that they're -- I  
21 mean (inaudible) and Wilshire has been talking about their  
22 policies have been in place for 35 years. But, I mean,  
23 we've got a new situation here. And so we can look at  
24 their policies and they may have been perfectly  
25 implemented up to the last 35 years. But this is a new

1 situation. We don't know -- and these policies are new.  
2 And so we don't know really how they're going to work.  
3 And we don't have sufficient insight into how things work  
4 with -- at Wilshire to know whether these are appropriate,  
5 so we could spend a lot of time and a lot of money. I'm  
6 just not sure that we will get further than we are today,  
7 which is they may look good on paper, and they may provide  
8 us some comfort, and they may provide the Board some  
9 comfort, but we don't really know how they're going to  
10 work in practice.

11 COMMITTEE MEMBER OLIVARES: I'd love to hear from  
12 Ms. Dunning if we can on this.

13 VICE CHAIRPERSON MILLER: Yeah. Can we bring Ms.  
14 Dunning on.

15 GENERAL COUNSEL JACOBS: Could you elevate her,  
16 David, please?

17 MS. DUNNING: Good evening. Can you -- can you  
18 hear me and see me now?

19 COMMITTEE MEMBER OLIVARES: Yes.

20 GENERAL COUNSEL JACOBS: We can.

21 MS. DUNNING: Okay. I would echo Mr. Jacob's  
22 comments that this whole transaction is so new, in the  
23 sense that there's a completely new ownership structure at  
24 Wilshire, new reporting relationships, new financial  
25 interests of current Wilshire employees that will exist as

1 a result of the transaction, that to assess how all of  
2 that will play out, and whether the various controls that  
3 have been described to you will be sufficient in the  
4 context of the mandate that Wilshire has with you, I think  
5 it's a little bit premature to say one way or the other.

6 The big picture fiduciary question for the Board,  
7 I believe, is what to do in the current context where you  
8 have your ALM coming up soon as you noted, as I think  
9 Trustee Jones noted. You have various important processes  
10 in which you need to engage with a fiduciary to receive  
11 advice. Are you confident that you can continue to do  
12 that with Wilshire providing you with sound advice, do you  
13 need to make sure that while you're receiving that advice  
14 from Wilshire, you're engaging in an additional say  
15 parallel effort to ensure that you're receiving reports  
16 from the compliance -- third-party compliance officer whom  
17 they've hired or -- or does this lead to a loss of  
18 confidence that -- that makes you look elsewhere or decide  
19 that you need to look elsewhere?

20 That's really I think what you need to be  
21 discussing right now. I don't know -- there is -- doesn't  
22 appear to me to be an absolute prohibition on going  
23 forward with Wilshire the way that they've laid it out.  
24 But it's a question of whether you think they can comply  
25 with their fiduciary obligations to them in light of

1 the -- to you in light of this new ownership structure?

2 As Matt -- or Mr. Jacobs said earlier, it's good  
3 that you are able to end the relationship in sort order,  
4 if you were to provide the consent, but then decide that  
5 it was not -- you were not pleased with the way in which  
6 the company was proceeding under this new ownership.

7 My question has been whether you can hold off on  
8 providing the consent and still retain Wilshire, so that  
9 you're not necessarily accepting this transaction, but are  
10 continuing with them. I'm not sure if that's actually a  
11 possibility, but it's occurred to me.

12 I've been concerned about the same things that a  
13 number of you have raised about Ares, about the private  
14 equity pension that could potentially come out of this.  
15 But you've gotten some good response from Wilshire on some  
16 of those topics as well.

17 So I'd say this is a judgment call that has --  
18 where you're asking the right questions, but it is --  
19 today should not be a final decision on anything. You  
20 could make a decision to proceed with further reporting  
21 back to the Board, but I would say this is probably the  
22 beginning of the conversation rather than the end.

23 COMMITTEE MEMBER OLIVARES: Thank you.

24 VICE CHAIRPERSON MILLER: Okay. It looks like  
25 next we have Ms. Paquin.



1           ACTING COMMITTEE MEMBER PAQUIN: Thank you, Mr.  
2 Vice Chair. I appreciate the conversation that we've been  
3 having. And I also wanted to say that, yeah, the  
4 Controller, we've always appreciated the relationship with  
5 Wilshire, and the advice that they've given us, and the  
6 work that they've done. But we feel very strongly that  
7 this is going to lead to a lot of reputational risk for  
8 CalPERS, especially as we embark on the ALM process next  
9 year.

10           And as we are trying to do that thorough process  
11 and provide assurances to our members and stakeholders  
12 that we're looking at every possible allocation options to  
13 ensure the success of the fund, it's going to be very  
14 distracting to answer questions about Wilshire's ownership  
15 we feel.

16           So again, we remain very, very concerned. We  
17 appreciate all of the actions Wilshire has tried to take  
18 to assure their clients about conflicts of interest or  
19 potential conflicts. But we just feel that at the end of  
20 the day, it's going to come down to one of reputational  
21 risk and headline risk.

22           Thank you.

23           VICE CHAIRPERSON MILLER: Thank you.

24           Next, we have Director Rubalcava.

25           COMMITTEE MEMBER RUBALCAVA: Thank you, Mr. Vice

1 Chair. A question for Wilshire. I think Mr. -- I think  
2 it Tom, who was talking about some sort of third-party  
3 compliance consultant, but I didn't actually see it in the  
4 slides, but -- so I had a quest -- two questions there.  
5 One is, is this a new entity that Wilshire is contracting  
6 with or has a contractual relationship already existed?  
7 That's the first question. And second, what is their  
8 experience or qualifications that you -- that brought  
9 Wilshire to select them as their third-party compliance  
10 consultant?

11 MR. BOUEY: Sure. And I can take that. This  
12 would be a new relationship that we are establishing to  
13 give additional comfort to groups such as CalPERS. Once  
14 again, what we primarily rely on at Wilshire is our  
15 history, is the strength of our team, is our deep  
16 understanding of conflict of interest and how to manage  
17 them that we've been doing for a very long time.

18 And so this really -- you know, Tom put it best  
19 when he said this was public (inaudible) approach looking  
20 at this. You know, we have selected ACA Compliance Group.  
21 They are well known in the industry. About 75 percent of  
22 the people who work for ACA come directly from regulators.  
23 They have really direct experience in dealing with  
24 compliance programs, not just from the standpoint of  
25 implementing them, but overseeing them, examining them,

1 and being able to determine the strength of this program.

2 COMMITTEE MEMBER RUBALCAVA: It might be  
3 helpful -- thank you. It might be helpful for our Legal  
4 Office and the trustees to get a better understanding of  
5 what the relationship is going to be, if there's a  
6 contractual -- receive a copy of their scope of working  
7 something in a future presentation.

8 Thank you.

9 VICE CHAIRPERSON MILLER: Okay. I had a question  
10 for Matt. In terms of -- it sounds like a lot of extra  
11 activity, a lot of extra baggage, a lot of extra  
12 complications. And so what would the process be, how  
13 quickly could we get another firm on board if we needed  
14 to, if all the complications don't work out or the  
15 compensation for all those complications or whatever?

16 GENERAL COUNSEL JACOBS: Not very quickly, unless  
17 it was Meketa. Meketa serves -- it actually has it in its  
18 contract that it is a back-up general investment  
19 consultant for the Board. But that is not the same as  
20 your primary, so it's not as if we could just rely on  
21 Meketa without some kind of further negotiation for its  
22 enhanced role.

23 But on the resumption that they would be  
24 interested in that role, you -- and that we would be able  
25 to reach contractual terms for them to fulfill that role,

1 that's just -- I guess, that's the -- that's the most  
2 expedient way of filling this role were you to go down  
3 that path. And, you know, presumably that could be done  
4 in a few weeks or maybe even quicker. If we don't do that  
5 and you want to do an RFP, I mean, that takes a long time.  
6 It takes several months, I think, that --

7 VICE CHAIRPERSON MILLER: Would that be an  
8 interim step to an RFP or would it be --

9 GENERAL COUNSEL JACOBS: You could do that. You  
10 could do that, absolutely. Another thing that you could  
11 do is to maintain Wilshire while you do an RFP. Now, one  
12 thing I would note about Meketa stepping into the role as  
13 primarily is that this Board has had a policy of not  
14 wishing that its private asset class consultants also be  
15 its general pension consultant. And that is based  
16 primarily, as best we could recreate, on this concern that  
17 you don't want the general kind of looking over the  
18 shoulder of its own advice with respect to the private  
19 asset classes.

20 So if you move Meketa up to position number 1 and  
21 you wanted to maintain that policy, you would want to get  
22 new private asset class consultants.

23 VICE CHAIRPERSON MILLER: Okay. Next, I have a  
24 question from Director Middleton.

25 COMMITTEE MEMBER MIDDLETON: All right. Thank

1 you, Mr. Vice Chair. And I thank everyone for the  
2 questions and the comments that we've had so far. I want  
3 to preface what I have to say that while Wilshire has had  
4 a 35-year relationship, I've not been on the board for 35  
5 years.

6 During my time, Wilshire has been essentially my  
7 relationship with Mr. Toth and Mr. Foresti. And I have  
8 found both of them to be exemplary. I have truly enjoyed  
9 their wisdom and their promptness with everything that has  
10 come across.

11 So I preface anything I say with -- with I'm  
12 completely impressed with both of you and appreciate your  
13 work.

14 I want to ask Mr. Bienvenue to describe for us  
15 the kinds of consultations and interactions that you and  
16 the Investment Office have with -- with Wilshire. When  
17 are they involved in meeting with you and describe those  
18 conversations and relationships.

19 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

20 Well, there's a lot of them. Thank you for the  
21 question, Ms. Middleton. Currently, Arnie and I check in  
22 with Wilshire monthly. We also check in with Meketa  
23 monthly, just to kind of provide an update on where we  
24 are, you know, with the team, with upcoming Investment  
25 Committee, or with upcoming topics, all of those kinds of

1 things.

2           Then also annually, Wilshire does the review of  
3 the total fund, right? So they're a part of that total  
4 fund trust level review that we just saw in September.  
5 And what happens is that in September staff takes the  
6 lead. In March, the consultants take the lead including  
7 Wilshire and Wilshire reviews the overall general pension  
8 and then also reviews the public asset classes. So that's  
9 the other big area they're involved with with us.

10           Certainly, in the case of the tracking error  
11 item, that you saw earlier, we definitely wanted to make  
12 sure that -- you know, that we were walking along with  
13 Wilshire and we, you know, worked with them to incorporate  
14 their thoughts and feedback, understand any concerns that  
15 they would have, you know, as far as if we were to  
16 consider certain changes to the policy? So there's all of  
17 those things.

18           And then the last thing I can think of is that  
19 currently Wilshire also opines for Opportunistic just the  
20 way that Meketa opines for private equity and real assets.  
21 They opine that something is consistent with policy and  
22 delegation. Currently, Wilshire does that for the  
23 Opportunistic Strategies Program.

24           COMMITTEE MEMBER MIDDLETON: So the perception  
25 that would be the common perception of the general public

1 is that because Wilshire is owned by -- would be owned by  
2 a private equity firm, that they would point, nudge, or  
3 move an investment decision in the direction of something  
4 that would favor their ownership or an investment of their  
5 ownership. Is that something that you are concerned about  
6 that you would not be able to detect?

7 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE:

8 Candidly, in the case of staff, I would not be  
9 concerned about that. So I hear all of Matt's concerns  
10 and I'm -- you know, Matt and Ashley, I'm very sensitive  
11 to those concerns. For our staff, as investment  
12 professionals, I would -- I would not have those concerns,  
13 just because, you know, our team is dealing with conflicts  
14 constantly. Every time we trade in the markets, you know  
15 principal transaction, there's a conflict. Every time we,  
16 you know, we work on lots of places in this business where  
17 for-profit firms are interacting with us, there's  
18 potential conflict. So our job is to be aware of those  
19 conflicts and protect the organization for those. So for  
20 us as the Investment staff I wouldn't have those concerns.

21 COMMITTEE MEMBER MIDDLETON: So I'll finish with  
22 a comment. I really appreciate what Mr. Jacobs and Ms.  
23 Dunning had to say. And what I did not hear from either  
24 one of them is that they're satisfied that we have a  
25 process in place or an understanding in place that removes

1 any doubt.

2 And until we have something that our counsels can  
3 take and tell us as the Board this is a reliable process  
4 moving forward, I think we have to have more conversation.  
5 I need to be able to hear from Ms. Dunning and Mr. Jacobs,  
6 that they are satisfied with this relationship going  
7 forward and I've not heard that.

8 And I don't want to substitute -- take an -- as a  
9 Board make a decision without the support of our  
10 attorneys. So I would like to see a conversation continue  
11 between, staff and counsel at CalPERS and Wilshire to see  
12 whether or not they can -- we can have a recommendation to  
13 continue this relationship that is satisfactory to our  
14 counsel.

15 VICE CHAIRPERSON MILLER: Okay. It looks like I  
16 do not see anymore questions, and --

17 MR. TOTH: Vice Chair Miller, could I -- could I  
18 make a comment here in response to Ms. Middleton's.

19 VICE CHAIRPERSON MILER: Who is speaking?

20 MR. TOTH: This is Tom from Wilshire.

21 VICE CHAIRPERSON MILLER: Oh. Yeah, go ahead.

22 MR. TOTH: Thank very much. First of all, I'd  
23 like to say, Ms. Middleton, thank you for your kind  
24 comments. We take great pride in the fiduciary service we  
25 provide to you guys and that's, I think, A, number one,



1 the protection offered to CalPERS.

2 But more specifically around what we're talking  
3 about here, it's really important to understand that this  
4 consent doesn't lock CalPERS into anything additional. It  
5 doesn't change the terms of the contract and it certainly  
6 doesn't reduce your ability to undertake further due  
7 diligence. And in fact, we'd welcome that. And as Mr.  
8 Jacobs pointed out, you can terminate us at any time. You  
9 have that ability. This consent in front of you doesn't  
10 change that at all.

11 So we know that we have to prove ourselves to  
12 you, day-in and day-out, because while our contract might  
13 say three years, it -- it's really month to month with  
14 very limited notice. And that's why we can say here today  
15 that we're going to do just that. We're going to prove  
16 ourselves to you day-in and day-out. And we're going to  
17 get you any information that you need to get comfortable.

18 MR. SCHWARZ: Mr. Vice Chairman, there's one  
19 other -- on other data point. This is Jason at Wilshire.  
20 You know, and Steve Foresti, I don't know if you have any  
21 final comments.

22 But just one point, I mean, we have -- we have  
23 over 250 advisory relationships that look like CalPERS,  
24 not as large as CalPERS, but many, you know, large State  
25 pension funds, corporate funds, foundations, endowments.

1           I mean this is, as you know, the heart of what we  
2 do. We have received affirmative consents for just about  
3 all of those clients. We have engaged in conversations  
4 like this for many of those clients. I don't suggest that  
5 the challenges before you are not unique to you and are  
6 meaningful. And we have every expectation that you'll  
7 continue to do the diligence required. You know, I just  
8 wanted to provide perhaps some comfort in the numbers that  
9 there is -- you know, we are largely -- you know, we have  
10 been engaging in this process. And there is a distinction  
11 between the consent process and -- and the -- and the  
12 letter with the agreement -- and I actually just back to  
13 Mrs. Olivares as well, that you raised an important  
14 question earlier.

15           At the end of the day, I mean, we are  
16 fiduciaries. If we did anything to breach that, there is,  
17 you know, a contract in place. And so I'm just perhaps  
18 suggesting that there's a -- there's a -- two paths to  
19 be -- to be taken here. The consent and ongoing diligence  
20 will provide you with the materials from our third-party  
21 compliance consultant, as Mr. Jones and Mr. Rubalcava had  
22 noted. There are many, many ways where we feel we can get  
23 you comfortable in the interests of full disclosure and  
24 the time associated to do that.

25           Thank you.

1 VICE CHAIRPERSON MILLER: Yeah. I have Director  
2 Perez.

3 COMMITTEE MEMBER PEREZ: I took some notes and  
4 you just answered -- Mr. Schwarz, you just answered one of  
5 them in regards to what your other clients have done. But  
6 adding to that, could we -- not that I'm going to make the  
7 call, but if we needed too, could Matt or -- and his team  
8 reach out to the other clients to figure out how they are  
9 dealing with this and how they -- how their staff or their  
10 general counsel is telling their board members that you're  
11 good to go?

12 MR. SCHWARZ: I mean, absolutely. I mean, we  
13 would -- we would make, you know, any resources that make  
14 any connections to any clients, you know, available to Mr.  
15 Jacobs or anybody else for that matter, Jason.

16 COMMITTEE MEMBER PEREZ: And I think -- Matt, I  
17 think David asked this, but it was hard to hear. From the  
18 last RFP when we did this, I know Meketa had put in for  
19 it, but then who -- who was left standing on do we have to  
20 do a brand new RFP or can we pull from that pool?

21 GENERAL COUNSEL JACOBS: Well, one of my  
22 colleagues on the line will correct me if I'm wrong. You  
23 don't have to do an RFP. So somebody text me if I just  
24 got that wrong, but -- so the quest -- I mean, so you  
25 could move to -- I don't know who else had submitted and

1 who else was deemed worthy of being interviewed. I don't  
2 have that information. Maybe Dan or Arnie does.

3 But there are a variety of different ways to  
4 contract with somebody. But the -- an excellent way, of  
5 course, is to do it through an RFP. And that's the way it  
6 has been done in the past and it takes several months to  
7 do that. I'm not sure that answered your question. But  
8 if I didn't, give me another shot, give me another chance.

9 COMMITTEE MEMBER PEREZ: No, no, no. You're  
10 fine. And so could we continue with Wilshire. And then  
11 if -- if there is a real conflict, not just a whisper  
12 conflict, but a real conflict, can we -- and I think you  
13 already talked about that, we can call in Meketa to be a  
14 designated hitter on that or not really?

15 GENERAL COUNSEL JACOBS: Well, subject to  
16 Meketa's willingness to take that position and our ability  
17 to reach some kind of -- some kind of agreement as to what  
18 compensation they would require to do that.

19 COMMITTEE MEMBER PEREZ: But I'm sure that would  
20 come out of Wilshire's chunk, right?

21 (Laughter.)

22 GENERAL COUNSEL JACOBS: Yeah, that's when we get  
23 back to Ms. Brown's suggestion, maybe they could hold us  
24 harmless on that.

25 COMMITTEE MEMBER PEREZ: Yeah, that was it.

1 VICE CHAIRPERSON MILLER: Okay. President Jones.

2 COMMITTEE MEMBER JONES: Yeah. Thank you, Mr.  
3 Vice Chair. Yea. Let me be clear, if we were to sign the  
4 consent form, that doesn't lock us in anymore than we are  
5 today, where we could still cancel in 10 days or 30 days,  
6 as you mentioned, Mr. Jacobs?

7 GENERAL COUNSEL JACOBS: That's correct.

8 COMMITTEE MEMBER JONES: Okay. So, you know,  
9 there's still a lot of unanswered questions that I sense  
10 that -- so we don't have to take action on this today,  
11 even though it's an action item. We could just continue  
12 down the path and continue to pursue as both Matt and Mr.  
13 Ms. Dunning indicated, until we have -- I think Ms.  
14 Middleton indicated, until we have Matt and Ms. Dunning  
15 comfortable in terms of their advice on this, after we  
16 continue to pursue the various other pieces of  
17 information.

18 GENERAL COUNSEL JACOBS: We could, but let me --  
19 let me ask Wilshire, do you need the Board to take action  
20 on the consent today?

21 MR. BOUEY: Jason, can I answer that?

22 MR. SCHWARZ: Sure.

23 MR. BOUEY: Because I think, you know, this is a  
24 technical question that I'm not sure anybody really has  
25 the answer to, but what we need to understand is that the

1 consent is not an endorsement of the transaction, number  
2 one. The consent does not change the contract in any way,  
3 so the same terms are there. Without the consent, you  
4 know, honestly where we are is sort of in a regulatory  
5 limbo. I don't know that this question has ever been  
6 raised or answered, either in any of the regulatory  
7 agencies that we are subject to. And so that's the  
8 difficulty.

9 And so it almost raises more complications than  
10 makes things easier if we don't have the consent.  
11 Obviously, our fiduciary obligation continues, but the  
12 status of the contract comes into question at that point,  
13 and that becomes a complicating issue.

14 GENERAL COUNSEL JACOBS: So what you're saying is  
15 you would prefer that we sign the consent.

16 MR. BOUEY: I mean, if the -- if the intent is to  
17 move forward and give yourselves time, then yes. It  
18 creates greater clarity in the relationship than if we  
19 don't have the consent.

20 MR. SCHWARZ: And I would just add one more --  
21 you know, it still creates the opportunity to have these  
22 discussions. As many of you have noted, there's more  
23 questions perhaps than there are answers today. That  
24 there are -- you know, there are instances where, you  
25 know, folks they sign the consent and then we'll continue

1 to do that diligence. And, you know, there's times when,  
2 you know -- I wouldn't volunteer this, but if you so  
3 choose to sort of put Wilshire on watch or to take the  
4 time to do the necessary diligence, you know, all of those  
5 opportunities are at your disposal. We remain fiduciaries  
6 in the -- you know, in the mean time. This transaction  
7 hasn't closed. Nothing has changed, I do want to point  
8 out, you know, until, you know, the end of the -- the end  
9 of the year.

10 GENERAL COUNSEL JACOBS: Let me just make this  
11 point.

12 VICE CHAIRPERSON MILLER: A question --

13 GENERAL COUNSEL JACOBS: Let me just make this  
14 point. Because I don't want the Board to think that we're  
15 going to necessarily get answers -- definitive answers by  
16 extending this out. I mean, fundamentally, you've got --  
17 you're moving this -- what this transaction does is it  
18 moves Wilshire -- and let me tell you, I've got no  
19 questions about the integrity of these individuals or  
20 about Wilshire in general. I think, you know, echoing  
21 what other people have said from what I've observed, it's  
22 a great firm and they would continue to have their  
23 fiduciary obligation, and that's a high obligation.

24 But fundamentally, what you've got is you're  
25 moving from a firm that is independent right now owned by

1 its principles to a firm that will be owned by private  
2 equity. And that perception I don't know how we are -- I  
3 mean, we can put -- I guess that's the question for the  
4 Board is if you think you can get comfortable with that  
5 perception, then that's fine. Let's move forward and try  
6 and lockdown some of these protocols and procedures. But  
7 if you can't, I mean, we're never -- I don't -- I guess  
8 what I'm saying is I don't think we're ever going to be  
9 able to dispel that appearance.

10 VICE CHAIRPERSON MILLER: Matt, from --

11 GENERAL COUNSEL JACOBS: And that may not be  
12 fair. I'm happy to hear from Wilshire on it, but that's  
13 kind of -- I just don't want us to go down this road to  
14 think that we're necessarily going to be able to resolve  
15 that issue.

16 VICE CHAIRPERSON MILLER: Yeah. It's a question  
17 and then a comment. My question is if we sign this today,  
18 basically, we're just postponing making a decision or does  
19 it actually make it any more or less difficult to sever a  
20 relationship? And then my comment is from the viewpoint  
21 of our stakeholders, the perception of conflict, the  
22 perception of nefarious behavior, the perception of  
23 anything associated -- the minute you say private equity  
24 with a lot of our stakeholders, they instantly -- we have  
25 a perception issue and a hurdle to get over.



1           And all this new additional potential for  
2     perceptions to reinforce them, to create new ones, all the  
3     baggage of additional administrative, and legal, and  
4     technical complications I -- I agree with you, I don't see  
5     how we -- we have so many challenges with our  
6     stakeholders, and the media, and everything as it is, I  
7     don't see how we overcome this. But would signing this  
8     make it any harder to change direction, if we're only just  
9     delaying making a decision.

10           GENERAL COUNSEL JACOBS: Well, I don't think it  
11     would make it harder to -- to make a decision down the  
12     road. The -- the potential, the appearance, the conflicts  
13     trigger as soon as the deal closes and the ownership  
14     changes.

15           But that aside, say you would be living with this  
16     at least perception until you make a decision, but that  
17     would be the only downside to continuing the relationship  
18     by signing the consent.

19           VICE CHAIRPERSON MILLER: Okay.

20           GENERAL COUNSEL JACOBS: Ms. Dunning looks like  
21     she's trying to jump in here.

22           MS. DUNNING: Just a couple quick things. Thank  
23     you for seeing that. One is that by signing the consent,  
24     I believe you are consenting to the transaction. So  
25     you're not consenting to engage in a relationship with one

1 who's not acting like a fiduciary, but you are consenting  
2 to the new ownership structure, at least for the duration  
3 of your relationship.

4 That said, I was actually going to make a  
5 counterpoint to that, which is I wouldn't be so concerned  
6 about a perception of conflict that you do not believe is  
7 an actual conflict that it deprives you of an outstanding  
8 investment consultant. So if your conclusion as  
9 fiduciaries is that you'll get unconflicted, loyal and  
10 outstanding advice from Wilshire, the fact that there may  
11 be some members who look askance at private equity, I  
12 don't think that should be the driving force to have you  
13 not go forward with this.

14 I mean, I think it really is important to try to  
15 stay above the fray to the extent that you can when  
16 assessing this arrangement and determining whether you  
17 should proceed with it or not.

18 MR. SCHWARZ: Members of the Board, you will be  
19 in good comfort if you reach that conclusion. There is  
20 not one client of Wilshire, not one, that has not provided  
21 consent because of this concern. Not one.

22 And so I'm not diminishing it. I'm not  
23 suggesting that it doesn't take time for you to get  
24 comfortable. I'm not suggesting, as Ms. Dunning noted,  
25 that the -- that the mere perception of conflict isn't a

1 real thing.

2 But all of our other clients have come to the  
3 conclusion that Wilshire as a public servant, as a trusted  
4 fiduciary, as a thought leader to its clients that has  
5 sufficient policies, procedures and controls to address  
6 those, and our clients have reached that conclusion. And  
7 we'd love for yo (inaudible) reason, to be -- to take the  
8 time to get there, you know, if nothing else out of a  
9 respect for a 35-year relationship, we would ask that  
10 much.

11 VICE CHAIRPERSON MILLER: Okay. Ms. Brown.

12 COMMITTEE MEMBER BROWN: Thank you, Mr. Miller.  
13 As most of you know, I strongly dislike the outrageous  
14 fees we pay to private equity, so I would be the last  
15 person to make the motion to approve the consent for this.  
16 So -- and this is based upon the history with the firm,  
17 but also the work they have done for other Board members,  
18 for myself as a brand new Board member and ongoing. The  
19 work that they do for us is exceptional. I don't expect  
20 it to change and I'm hoping that we can get a second and  
21 get a vote up or down.

22 Thank you.

23 COMMITTEE MEMBER JONES: I will second it.

24 VICE CHAIRPERSON MILLER: Okay. Moved by  
25 Director Brown, seconded by President Jones.

1 Any further discussion?

2 Okay. I'll call for the question. Ms. Hopper,  
3 would you call the roll?

4 COMMITTEE SECRETARY HOPPER: Margaret Brown?

5 COMMITTEE MEMBER BROWN: Aye.

6 COMMITTEE SECRETARY HOPPER: Rob Feckner?

7 COMMITTEE MEMBER FECKNER: Aye.

8 COMMITTEE SECRETARY HOPPER: Henry Jones?

9 COMMITTEE MEMBER JONES: Aye.

10 COMMITTEE SECRETARY HOPPER: Matthew Saha for  
11 Fiona Ma?

12 VICE CHAIRPERSON MILLER: You're muted, Matt.

13 ACTING COMMITTEE MEMBER SAHA: Aye.

14 Aye.

15 COMMITTEE SECRETARY HOPPER: Okay.

16 Lisa Middleton?

17 COMMITTEE MEMBER MIDDLETON: Aye.

18 COMMITTEE SECRETARY HOPPER: David Miller?

19 VICE CHAIRPERSON MILLER: Aye.

20 COMMITTEE SECRETARY HOPPER: Stacie Olivares?

21 Stacie?

22 COMMITTEE MEMBER OLIVARES: Sorry. No.

23 COMMITTEE SECRETARY HOPPER: Eraina Ortega?

24 COMMITTEE MEMBER ORTEGA: Aye.

25 COMMITTEE SECRETARY HOPPER: Jason Perez?

1 COMMITTEE MEMBER PEREZ: Aye.

2 COMMITTEE SECRETARY HOPPER: Ramon Rubalcava?

3 COMMITTEE MEMBER RUBALCAVA: Yes.

4 COMMITTEE SECRETARY HOPPER: Shawnda Westly?

5 COMMITTEE MEMBER JONES: I think she had to  
6 leave.

7 COMMITTEE SECRETARY HOPPER: Okay. Betty Yee?  
8 Lynn Paquin for Betty Yee?

9 ACTING COMMITTEE MEMBER PAQUIN: No.

10 COMMITTEE SECRETARY HOPPER: Mr. Vice Chair, I  
11 have 9 yes, 2 noes. The noes were made from Stacie  
12 Olivares and Lynn Paquin for Betty Yee. The motion was  
13 made by Margaret Brown, Henry Jones seconded.

14 VICE CHAIRPERSON MILLER: Okay. The motion  
15 passes.

16 I guess it will be Committee direction that --  
17 I'm not sure quite how to put this, that we -- at least,  
18 we revisit this. It's not a final decision. It's just  
19 one step closer to a decision.

20 MR. TOTH: And let me just say, this is Tom with  
21 Wilshire, thank you. We appreciate it and we understand  
22 that there's more to do and we have every intention of  
23 providing you all the information that you need to get  
24 comfortable. And even to Mr. Jacobs' point, is there a  
25 way to be, you know, 100 percent comfortable when it comes

1 to perception? Perhaps not. But I can promise you that  
2 we are going to give you every bit of information that you  
3 need to adequately respond to your stakeholders to make  
4 them comfortable.

5 So again, thank you.

6 VICE CHAIRPERSON MILLER: All right. Thank you,  
7 all.

8 I see no more requests to speak, so then I guess  
9 we'll move to the next item, which is, I think, Committee  
10 direction.

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: Yes,  
12 sir, Mr. Vice Chair, and I have two Committee directions  
13 that I took note of. The first is that in February, in  
14 addition to some of the educational work around the ALM,  
15 that we will bring a market update and the like to this  
16 group and other -- other topical market issues, that way,  
17 you know, it allows the Board to do their oversight duty.

18 The second one I got is that we will accelerate  
19 the every five year review of the divestment deep dive  
20 from November of next year to March of next year. So  
21 we'll bring that to this group in March. Those were the  
22 two committee directions that I had.

23 VICE CHAIRPERSON MILLER: Sounds about right.  
24 Anybody -- okay.

25 COMMITTEE MEMBER JONES: Yeah.

1 VICE CHAIRPERSON MILLER: I think that is --  
2 Henry.

3 COMMITTEE MEMBER JONES: I think we still would  
4 like to have some kind of forum to talk with their -- the  
5 firm, ACA. We'd like -- I think I heard a number of Board  
6 members would like a better understanding of that  
7 relationship, so we should schedule that to have a  
8 follow-up.

9 VICE CHAIRPERSON MILLER: Okay. Do you have  
10 that, Mr. Bienvenue?

11 INTERIM CHIEF INVESTMENT OFFICER BIENVENUE: I'm  
12 happy to add that as a third direction as a follow up to  
13 understand the nature of the relationship with ACA.

14 GENERAL COUNSEL JACOBS: If I may, what are the  
15 other -- what is the rest of the direction with respect to  
16 further due diligence, if you will, on the Wilshire  
17 transition -- ownership transition? Is there anything  
18 else?

19 VICE CHAIRPERSON MILLER: You know, I'm not --  
20 not quite sure. I mean, I don't know whether to ask for a  
21 recommendation or exactly. Ms. Middleton has her hand up.  
22 Let me see. Do you have a thought?

23 COMMITTEE MEMBER MIDDLETON: I would -- thank  
24 you, Mr. Vice Chair. I would like to have Mr. Jacobs and  
25 Ms. Dunning meet with Wilshire, explore some of the

1 potentials for appearance of conflict and come back and  
2 report to us as to how they will be resolved. And I see  
3 something along the lines of a memorandum that defines  
4 what Wilshire's relationship will be when it comes to  
5 issues around private equity.

6 GENERAL COUNSEL JACOBS: Okay. Thank you. Thank  
7 you.

8 VICE CHAIRPERSON MILLER: Yeah. Okay. And I  
9 just want to double check with Mr. Fox, it doesn't look  
10 like anybody wanted to weigh in from the public on these  
11 last items? It kind of surprises me, but is that correct,  
12 Mr. Fox.

13 STAKEHOLDER RELATIONS CHIEF FOX: Mr. Chair, we  
14 have one comment for the agenda Item number 11, public  
15 comment. We have Alyssa Giachino with the Private Equity  
16 Stakeholder Project.

17 VICE CHAIRPERSON MILLER: Okay. Well, I think  
18 we'll hear from her now.

19 MS. GIACHINO: Thank you, Kelly. Good evening,  
20 Board members and staff. Alyssa Giachino from the Private  
21 Equity Stakeholder Project.

22 I wanted to give you an update on the ongoing  
23 issues with Leonard Green and Partners, Safety Net  
24 Hospital Chain, Prospect Medical Holdings. As you recall,  
25 Leonard Green's aggressive gutting of Prospect and its



1 hospitals has garnered substantial concerns from workers,  
2 lawmakers, regulators and investors across the country.

3           At your September meeting, you heard from  
4 stakeholders in Connecticut, including from Ed Gadowski a  
5 former IT tech whose entire department was outsourced just  
6 weeks after Prospect was approved for a large local tax  
7 break. Since then, there have been multiple noteworthy  
8 developments.

9           And in-depth investigation of Prospect by  
10 ProPublica revealed a disturbing patter of safety and  
11 quality issues at Prospect Hospitals in every state the  
12 company operates from California to Pennsylvania. The  
13 ProPublica revelations are numerous.

14           I'll just note those uncovered at hospitals --  
15 Prospect hospitals in California. Three lawsuits have  
16 charged Prospect's Culver City hospital with different  
17 allegations of billing fraud. One lawsuit alleged that  
18 special marketers for the hospital bussed in a stream of  
19 about 20 elderly patients a day, many suffering from  
20 dementia, and admitted them into the ER despite having no  
21 problems that required hospitalization. The litigation is  
22 pending in Los Angeles.

23           Another suit alleged that the hospital inflated  
24 Medicaid revenues at its detox center. Prospect settled  
25 that suit in 2017.

1           Last year, Attorney General Becerra formally  
2 charged Prospect executives with gross negligence related  
3 to persistent mold contamination of a hospital pharmacy,  
4 including an equipment used to mix patient medication.  
5 The pending attorney general proceedings could revoke or  
6 suspend the hospital's pharmacy permit.

7           At Prospect's flagship Los Angeles hospital,  
8 persistent elevator breakdowns sometimes require emergency  
9 room nurses to wheel patients on gurneys across a public  
10 street as security guard attempts to halt traffic.

11           Regulators -- outside of California, regulators  
12 in Rhode Island recently extended their review process for  
13 Prospect's proposed change in ownership for a second time,  
14 as they attempt to understand the puzzlingly low valuation  
15 that owners have assigned to the hospital company and the  
16 dividends paid out despite its deteriorating financial  
17 situation. The regulator's new deadline to approve this  
18 transaction is January 2021, over a year after the  
19 Prospect first submitted its change in ownership  
20 application.

21           Last month, at the New Mexico State Investment  
22 Council, the State's Land Commissioner, Stephanie Garcia  
23 Richard raised concerns saying that she will no longer  
24 support investments into Leonard Green until they answer  
25 for the problems at Prospect.

1           The more we learn about Prospect Medical  
2 Holdings, the more disturbing this story becomes. And  
3 these problems are not going to go away, especially if  
4 Leonard Green continues to evade responsibility for the  
5 grave safety and quality concerns at its hospitals.

6           Moreover, Leonard Green continues to justify its  
7 gutting of Prospect by touting its returns to investors  
8 like CalPERS. CalPERS should not feel comfortable being  
9 used --

10           VICE CHAIRPERSON MILLER: Thank you.

11           MS. GIACHINO: -- as a shield for looting safety  
12 net hospitals. As one of Leonard Green's --

13           VICE CHAIRPERSON MILLER: Thank you.

14           MS. GIACHINO: -- biggest investors, please stand  
15 up --

16           VICE CHAIRPERSON MILLER: Thank you.

17           MS. GIACHINO: -- and ask them to return the  
18 dividends.

19           Thank you.

20           VICE CHAIRPERSON MILLER: Great. Thank you very  
21 much.

22           Mr. Fox, any other commenters for the public  
23 comment period?

24           STAKEHOLDER RELATIONS CHIEF FOX: No, Mr. Chair.  
25 That concludes public comment for today.

1 VICE CHAIRPERSON MILLER: Okay. Thank you.

2 Okay. I think that -- there's nothing left on  
3 our agenda, and so I would -- oh, we don't have to do a  
4 motion to adjourn, do we?

5 No. Okay.

6 GENERAL COUNSEL JACOBS: No.

7 VICE CHAIRPERSON MILLER: So I will say hearing  
8 no objection, we're adjourned.

9 (Thereupon California Public Employees'  
10 Retirement System, Investment Committee  
11 meeting open session adjourned at 6:46 p.m.)  
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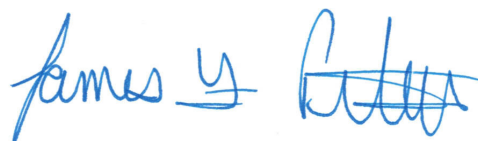
CERTIFICATE OF REPORTER

I, JAMES F. PETERS, a Certified Shorthand Reporter of the State of California, do hereby certify:

That I am a disinterested person herein; that the foregoing California Public Employees' Retirement System, Board of Administration, Investment Committee open session meeting was reported in shorthand by me, James F. Peters, a Certified Shorthand Reporter of the State of California, and was thereafter transcribed, under my direction, by computer-assisted transcription;

I further certify that I am not of counsel or attorney for any of the parties to said meeting nor in any way interested in the outcome of said meeting.

IN WITNESS WHEREOF, I have hereunto set my hand this 22nd day of November, 2020.



JAMES F. PETERS, CSR  
Certified Shorthand Reporter  
License No. 10063