# Responsible Contractor Policy Annual Report

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## Responsible Contractor Program (RCP) Policy | Overview Purpose

- The RCP Policy supports fair market wages and benefits based on local conditions for workers employed by contractors and subcontractors, subject to fiduciary principles<sup>1</sup>
- Applies when the Real Assets (RA) program makes investments in the service, maintenance, development, and improvement of CalPERS' domestic Real Estate and Infrastructure assets

### Scope

- U.S. Real Estate and Infrastructure assets where CalPERS holds > 50% interest
- Contracts of ≥ \$100k
- Managers<sup>2</sup> provide an annual RCP compliance and certification report

<sup>1</sup>RCP Policy is applied without significant adverse effect on investment returns, access to investment opportunities, or cost impacts <sup>2</sup> Housing managers' report on a voluntary basis

## RCP Policy | History

Year	Event		
1990s	Investment Committee approves establishment of the Policy		
2010	<ul> <li>Five year policy review and engagement process begins</li> <li>Establishment of the Neutrality Trial<sup>3</sup> for Core managers on service contracts</li> </ul>		
2012	RCP Policy enhanced and revised		
2015	<ul> <li>Extensive 18-month policy review and engagement process</li> <li>RCP Policy enhanced and revised</li> <li>Neutrality Trial for Core managers becomes permanent policy</li> <li>New Neutrality Trial established for select Non-Core managers</li> </ul>		

<sup>&</sup>lt;sup>3</sup> See slide 8 for Neutrality information

## RCP Policy | FY 2018-19 Summary Results

- All 16 managers reported in aggregate 100% compliance<sup>4</sup>
- Over \$845.2 million paid to certifying responsible contractors
- All managers certified they and their contractors / sub-contractors complied with the RCP Policy to the best of their knowledge
- All managers reported the RCP Policy had no adverse material impact on CalPERS investment returns
- No formal complaints were filed during the reporting period

<sup>&</sup>lt;sup>4</sup> Qualifying contract payments were made under the Policy to certifying responsible contractors

## RCP Policy | Compliance and Total Contracting

FY	RCP Compliance	Total Paid to Responsible Contractors (\$Billions)	Real Assets Ending Market Value <sup>5</sup> (\$Billions)
2015-16	99.73	1.22	29.89
2016-17	99.97	1.18	34.32
2017-18	100.00	0.86	36.12
2018-19	99.98	0.84	39.20
2019-20	100.00	0.84	42.8
	Total	4.94	

<sup>&</sup>lt;sup>5</sup> Market value of Real Estate and Infrastructure Portfolio at end of fiscal year



## Appendix

#### Investment Beliefs

#### **Investment Belief 4**

Long-term value creation requires effective management of three forms of capital: financial, physical and human

#### **Investment Belief 3**

CalPERS investment decisions may reflect wider stakeholder views, provided they are consistent with its fiduciary duty to members and beneficiaries

## RCP Policy | Neutrality

- CalPERS remains neutral in the event a labor organization attempts to organize workers on RCP Investments
- All Core investment managers and their contractors / subcontractors are required to remain neutral should workers who provide maintenance, operation, or other property related services at an RCP managed asset organize
- Select Non-Core Real Estate and Infrastructure funds and their contractors /subcontractors agree to the above on a voluntary basis

## RCP Policy | Communication & Engagement

- INVO staff communicates regularly with key labor leaders and RA managers regarding implementation of the RCP Policy
- The RCP Policy, information on its implementation, annual reports and links to contact RA managers to request information on RCP bidding opportunities is available on the CalPERS website
- Staff continues to address labor issues as they occur, in accordance with the RCP Policy. Some RCP concerns fall outside of the RCP scope, such as:

CalPERS has no ownership interest in the asset

– Contract is < \$100,000</p>

## RCP Policy | Bidding and Notification Process

- Managers/delegates provide a process and contact for unions to receive RCP bidding opportunities
- Unions provide managers with contacts/lists of responsible contractors

Managers

- Managers communicate with contractors before and during bidding process
- Contractors provide information on wages and benefits and sign a certification of responsible contractor status

Unions

 Unions may establish contact with local signatories and identify interested and qualified responsible contractors Contractors



## RCP Policy | Manager Responsibilities Report 6

- Investment managers that reported costs to administer the RCP estimated between \$5,000 and \$235,000 per year
  - Estimates vary according to the number of qualifying contracts and unique staffing and implementation practices of each investment manager
- All investment managers (or their delegates <sup>7</sup>) reported that they:
  - Maintained written policies and procedures for implementing and complying with the RCP; provided training on administering the RCP
  - Communicated the RCP Policy, and their own written policies or procedures relating to the RCP, to their employees and contractors
  - Monitored and enforced their own and delegates' compliance with the RCP, including the investigation of potential violations
  - Used a 30-day pre-bid notification procedure when appropriate
- Reviewed lists of pending RCP Contracts provided by each of their delegates
- Four (4) investment managers reported expanding into new areas during the reporting period, and have notified, or are in the process of notifying, trade/service unions of their expansion
- Most investment managers provided comments on additional activities undertaken to administer the RCP Policy
  - Majority of comments concerned outreach regarding bidding opportunities and efforts addressing labor issues



<sup>&</sup>lt;sup>6</sup> Information is for 15 managers that have RCP activity during the reporting period; FoF manager is collecting additional information and will report later in the year

<sup>&</sup>lt;sup>7</sup> Partners or general contractors