

MEETING  
STATE OF CALIFORNIA  
PUBLIC EMPLOYEES' RETIREMENT SYSTEM  
BOARD OF ADMINISTRATION  
FINANCE & ADMINISTRATION COMMITTEE

ROBERT F. CARLSON AUDITORIUM  
LINCOLN PLAZA NORTH  
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SACRAMENTO, CALIFORNIA

TUESDAY, NOVEMBER 19, 2019  
1:00 A.M.

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A P P E A R A N C E S

COMMITTEE MEMBERS:

Ms. Theresa Taylor, Chairperson

Mr. David Miller, Vice Chairperson

Ms. Margaret Brown

Mr. Henry Jones

Ms. Fiona Ma, represented by Mr. Matthew Saha

Mr. Jason Perez

Ms. Betty Yee, represented by Ms. Lynn Paquin

BOARD MEMBERS:

Mr. Rob Feckner

Ms. Lisa Middleton

Ms. Stacie Olivares

Ms. Eraina Ortega

Mr. Ramon Rubalcava

STAFF:

Ms. Marcie Frost, Chief Executive Officer

Mr. Michael Cohen, Chief Financial Officer

Mr. Matthew Jacobs, General Counsel

Mr. Scott Terando, Chief Actuary

Mr. Dan Bienvenue, Interim Chief Operating Investment  
Officer

Mr. Randy Dziubek, Deputy Chief Actuary

A P P E A R A N C E S C O N T I N U E D

STAFF:

Ms. Jennifer Harris, Chief, Financial Planning, Policy and Budgeting Division

Ms. Michele Nix, Controller

Ms. LaRiesha Simmons, Committee Secretary

ALSO PRESENT:

Ms. John Donlevy, City of Winters

Mr. Scott Dowell, City of Chico

Ms. Sara Lamnin, City of Hayward

Mr. Bijan Mehryar, League of California Cities

Ms. Leyne Milstein, City of Sacramento

Mr. Steve Schuabauer, City of Lodi

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## P R O C E E D I N G S

1  
2 CHAIRPERSON TAYLOR: I'm going to call the  
3 Finance Administration Committee to order.

4 And the first order of business is roll call,  
5 please.

6 COMMITTEE SECRETARY SIMMONS: Theresa Taylor?

7 CHAIRPERSON TAYLOR: Here.

8 COMMITTEE SECRETARY SIMMONS: David Miller?

9 VICE CHAIRPERSON MILLER: Here.

10 COMMITTEE SECRETARY SIMMONS: Margaret Brown?

11 COMMITTEE MEMBER BROWN: Here.

12 COMMITTEE SECRETARY SIMMONS: Henry Jones?

13 COMMITTEE MEMBER JONES: Here.

14 COMMITTEE SECRETARY SIMMONS: Matthew Saha for  
15 Fiona Ma.

16 ACTING COMMITTEE MEMBER SAHA: Here.

17 COMMITTEE SECRETARY SIMMONS: Jason Perez?

18 COMMITTEE MEMBER PEREZ: Here.

19 COMMITTEE SECRETARY SIMMONS: Lynn Paquin for  
20 Betty Yee?

21 ACTING COMMITTEE MEMBER PAQUIN: Here.

22 CHAIRPERSON TAYLOR: All right. Next is approval  
23 of the November 19th, 2019 Finance Administration  
24 Committee timed agenda.

25 What is --

1 COMMITTEE MEMBER BROWN: Move approval.

2 VICE CHAIRPERSON MILLER: Second.

3 CHAIRPERSON TAYLOR: It's been moved by Ms.  
4 Brown, seconded by Mr. Miller.

5 Any discussion?

6 All those in favor say aye?

7 (Ayes.)

8 CHAIRPERSON TAYLOR: All those opposed?

9 Motion carries.

10 Our next is the Executive Report. Mr. Cohen.

11 CHIEF FINANCIAL OFFICER COHEN: Thanks, Chair  
12 Taylor. Michael Cohen with CalPERS.

13 Just a few news and notes from the finance --  
14 financial side of CalPERS. First of all, Item 5d, the  
15 reporting on participating employers, there was an update  
16 to the materials the middle to late last week, so the  
17 Board members should have those. There's copies in the  
18 back for anyone who didn't get those.

19 Second, last time we were here, I mentioned that  
20 we had our first employer join our new Pension Prefunding  
21 Trust Fund. I'm happy to report that we've had two  
22 additional employers join since the last time we met. So  
23 that program continues to gain momentum.

24 And third, and finally, CalPERS has signed its  
25 first cybersecurity insurance policy for \$50 million of

1 coverage. So that's new for the organization and we're  
2 excited to have that in place at this point.

3 So with that, Chair, I'll turn it back to you for  
4 the consent items.

5 CHAIRPERSON TAYLOR: Great. Thank you very much.  
6 I just want to bring to the attention of the court  
7 reporter that also attending is Mr. Feckner, Ms. Ortega,  
8 Mr. Rubalcava, and Ms. Middleton -- oh and Ms. -- I didn't  
9 see you there. Stacie. Yes, Stacie Olivares. Thank you.

10 All right. Our next is our action consent items.  
11 What is the --

12 COMMITTEE MEMBER JONES: Move it.

13 VICE CHAIRPERSON MILLER: Move approval.

14 COMMITTEE MEMBER JONES: Second.

15 CHAIRPERSON TAYLOR: I've got it moved by Miller,  
16 second by Mr. Jones.

17 All those in favor say aye?

18 (Ayes.)

19 CHAIRPERSON TAYLOR: All those opposed?

20 Motion carries.

21 Our next is our information consent items. I  
22 don't -- I didn't get anything on pulling anything off.  
23 So we're going to move on to our action agenda items.

24 6A, Basic Financial Statements. Mr. Cohen and  
25 Ms. Nix.

1 (Thereupon an overhead presentation was  
2 presented as follows.)

3 CHIEF FINANCIAL OFFICER COHEN: Yes. Let me have  
4 Michele Nix, the CalPERS Controller, walk you through the  
5 presentation here on our financial statements.

6 CONTROLLER NIX: Good afternoon, Madam Chair,  
7 members of the Finance and Administration Committee. My  
8 name is Michele Nix, CalPERS Controller.

9 I'm pleased to present the basic financial  
10 statements for the year ending June 30th, 2019. These  
11 statements when they are approved by you will be included  
12 in the final CAFR for the year ending for the fiscal year.

13 I would also like to acknowledge the financial  
14 reporting and accounting team who worked hard to put these  
15 statements together and to get the statements ready for  
16 audit. Now, I'd like to go over a few of the highlights  
17 of the financials with you.

18 --o0o--

19 CONTROLLER NIX: So most importantly, we ended  
20 the year with net assets of \$372.6 billion dollars. And  
21 our annual money weighted rate of return was 6.5 percent,  
22 so that's kind of important to know.

23 --o0o--

24 CONTROLLER NIX: On our next slide, we talk about  
25 the net position and why we got there. The PERF's net



1 position increased \$18.6 billion or 5.3 percent. Last  
2 year, it was \$354 billion and this year it's 372.6 billion  
3 as I said at the end of June. Over the ten-year period,  
4 we have increased our net position by \$171 billion or 84.8  
5 percent.

6 --o0o--

7 CONTROLLER NIX: So some of the things that  
8 contributed to this change, additions to the PERF's net  
9 position include investment income, employer and member  
10 contributions. Investment income is comprised of dividend  
11 income, interest income, and net appreciation or  
12 depreciation of the fair value of the net -- of the  
13 investments. Net investment income was 23 billion in  
14 fiscal career 2018-19. And that's compared to 27.4  
15 billion at the end of last fiscal year, due to lower  
16 investment return experience this year than over last  
17 year.

18 Employer contributions decreased by \$4.3 billion  
19 dollars or 21.6 percent. This is due to receiving  
20 additional payments for unfunded liabilities from  
21 employers, as well as a large State supplemental payment  
22 in the last fiscal year that we didn't receive this year.

23 Employer contribution rates increased 0.9 percent  
24 and up to 2.8 percent for the State, 2.5 percent for  
25 schools, and two percent -- 2.0 to 3.1 percent on average

1 for public agency, miscellaneous, and safety plans.  
2 Member contributions increased \$0.2 billion or 5.7  
3 percent, because of an increase in total active member  
4 count.

5           Deductions from the PERF are comprised of benefit  
6 payments, refunds of contributions to members and  
7 beneficiaries, and costs of administering the PERF.  
8 Benefit payments are the primary expense of the retirement  
9 system. In fiscal year 2018-19, retirement death and  
10 survivor benefit payments increased \$1.6 billion, or 6.9  
11 percent, primarily due to the cost of living increases in  
12 benefit payments and due to the increase in the number of  
13 retirees and beneficiaries.

14   --o0o--

15           CONTROLLER NIX: I'm going to move on to slide  
16 five. So as I said in slide four, investment income is  
17 made up of net appreciation or depreciation of  
18 investments, interest income, and dividend income. As the  
19 chart shows above, the global debt securities and the  
20 global equity securities had the largest gains, so they  
21 contributed the most to this.

22   --o0o--

23           CONTROLLER NIX: So in the PERF, the annual rates  
24 of return. We have two rates of return here on this  
25 slide. One is time-weighted and one is money weighted.

1 So you can see that they're comparable from year to year.  
2 The time-weighted return measures the compounded growth of  
3 rate over a period of time, while eliminating the  
4 distorting effects of inflows and outflows of cash.

5 The time-weighted rate of return is the standard  
6 for investment performance. However, the money-weighted  
7 rate of return expresses investment performance net of  
8 investment expenses based upon the amount of time that the  
9 money was actually invested. It's also the GASB reporting  
10 requirement. So that's why they're both up there, because  
11 GASB requires us to put in our CAFR, the money-weighted  
12 rate of return. But traditionally, the investment return  
13 is the time-weighted return.

14 --o0o--

15 CONTROLLER NIX: So the unfunded actuarial  
16 liability, as you all know, with the actuarial valuation  
17 is measured in arrears. So as of June 30th, 2018, it was  
18 150.4 billion. So that's as of June 30th, 2018. The  
19 increase in the unfunded actuarial liability over the  
20 ten-year period is due to an increase in the actuarial  
21 accrued liability, which increased from 294 billion in  
22 2009 to 505 billion at 2018. So it's kind of gradually  
23 increased over time.

24 --o0o--

25 CONTROLLER NIX: Next, the PERF benefits and

1 contribution income. In FY18-19, which is the current  
2 year, 20.3 billion was received in contributions, while  
3 24.2 billion was paid in benefits. Contributions  
4 decreased 16.7 percent from prior year, primarily due to  
5 the additional payments that were made by the employers  
6 towards the unfunded liability that was paid in the prior  
7 year, and those are voluntary.

8 So with that, the next steps for this would be  
9 approval of the basic financial statements. And what will  
10 happen is once those are approved, after any questions,  
11 then they'll get finalized and put into the CAFR and we  
12 can wrap-up the audit.

13 So with that, I'd be happy to answer any  
14 questions you might have.

15 CHAIRPERSON TAYLOR: All right. Ms. Brown.

16 Hold on a second.

17 Go ahead.

18 COMMITTEE MEMBER BROWN: Thank you, Madam Chair.  
19 Thank you for the report. I actually read part of this.  
20 I'm not going to say I read all of it.

21 But I'd like to draw your attention to Attachment  
22 1, page four of 79. It's called "Financial Highlights".  
23 It's in like in four point font, so I don't know if it's a  
24 highlight, more of a lowlight.

25 And this is where you talk about the PERF

1 realized the money-weighted rate of return of 6.5 percent.

2 CONTROLLER NIX: Okay.

3 COMMITTEE MEMBER BROWN: In -- are we there?

4 Yeah, we're going to get there.

5 CONTROLLER NIX: Oh, no, they didn't --

6 COMMITTEE MEMBER BROWN: I'll Wait for you to get  
7 there, or it's -- I don't know what page it is in your  
8 book. Or it's --

9 CONTROLLER NIX: At the very beginning.

10 CHAIRPERSON TAYLOR: Seventy-six of 490.

11 COMMITTEE MEMBER BROWN: Seventy-six of 490, if  
12 you've got that. I'm not sure where we're at.

13 CONTROLLER NIX: Maybe, it's that one.

14 CHIEF FINANCIAL OFFICER COHEN: We've got it here  
15 in front of us.

16 COMMITTEE MEMBER BROWN: We can look -- we can  
17 look at that one. And I'm reading --

18 CHAIRPERSON TAYLOR: They've got it.

19 COMMITTEE MEMBER BROWN: I'm reading the extra  
20 fine print, I want you to know.

21 CONTROLLER NIX: Okay.

22 COMMITTEE MEMBER BROWN: So on this little page,  
23 you talk about the money-weighted rate of return and --  
24 versus the time-weighted rate of return. So my first  
25 question is what number gets compared to the seven percent

1 discount rate? What becomes the unfunded liability? Is  
2 it 0.3 that we missed, 6.7 to 7, or is it 0.5, the 6.5 to  
3 seven percent? What is the -- what is the shortfall?

4           CONTROLLER NIX: Okay. So the -- there isn't  
5 really a shortfall. It's a difference in the methodology  
6 for calculating the return.

7           So, for instance, the time-weighted rate of  
8 return is the return that's produced over time without the  
9 impact of the cash flows that come in and out of the  
10 calculation. So, for example, if you had invested a  
11 dollar for -- in S&P for a year, you could calculate the  
12 time-weighted rate of return, which is also what  
13 conventionally the investment managers use, like for the  
14 S&P, and the indices, and our benchmarks.

15           For the money-weighted rate of return, it cares  
16 also about when the cash flows come in. So, for instance,  
17 it gives more weight to the money in the -- how long the  
18 money has been in there. So for our dollar example,  
19 for -- I would care if -- when I was calculating the money  
20 rate of return -- rate -- money-weighted rate of return, I  
21 would care if I had \$0.75 cents out of my dollar for  
22 three-quarters of the year and I earned more rate of  
23 return and then I added \$0.25 for a lesser return -- that  
24 yielded lesser return, then I would have to calculate  
25 using those. And when we go and calculate the actuarial

1 question, I'm going to refer to Scott.

2 CHIEF ACTUARY TERANDO: Good afternoon. Scott  
3 Terando, CalPERS staff.

4 When we calculate the cost for the plan, we base  
5 it on assets at the end of the year that's allocated, so  
6 it's reflective of the -- everything, investment income  
7 and all expenses. And, you know, whether you want to take  
8 the 6.7 and subtract the expenses, or you -- and then you  
9 make a explicit allowance for expenses or you make it a  
10 net, as we do here, in terms of we take the expenses out  
11 before.

12 We are basing our contributions and the  
13 requirements on the final numbers coming from the  
14 Financial Office. So if -- to answer your question,  
15 technically we'd be using a 6.5 at the end of the day --

16 COMMITTEE MEMBER BROWN: Right and I see that.

17 CHIEF ACTUARY TERANDO: -- for the rates.

18 COMMITTEE MEMBER BROWN: I see that on that page  
19 40 of 79 on that Attachment 1A, where talk about the rate  
20 of return being 6.5. And so what I'm trying to figure  
21 out, and I think you've answered it for me, the difference  
22 between the 6.7 and the 6.5 is all our net -- our  
23 operating costs. So this is our true net-net that we  
24 earned.

25 And so when we talk to our employers, they're

1 going to -- we're going to be calcu -- you're going to be  
2 calculating it, right, I assume, the actuarial office?

3 CHIEF ACTUARY TERANDO: Correct.

4 COMMITTEE MEMBER BROWN: The shortfall?

5 CHIEF ACTUARY TERANDO: Right. And when we do  
6 those calculations, those will be -- like, for example,  
7 the 6. -- the 6.5 would be reflected in the 2019  
8 valuations, which will come out in 2020 for the public  
9 agencies.

10 COMMITTEE MEMBER BROWN: You know what's kind of  
11 interesting about the CAFR, because I was a little  
12 confused why it was -- why we've been reporting 6.7, but  
13 really the net number is 6.5. And, of course, I went back  
14 through a couple of CAFRs. Last year, we reported both  
15 time-weighted and money-weighted, but prior to that we  
16 didn't. We only reported --

17 CHAIRPERSON TAYLOR: All the way to 2014, we did.

18 COMMITTEE MEMBER BROWN: Well, I looked at 15-16,  
19 and 16-17 -- or 14-15, and it doesn't appear in the  
20 financial highlights. It looks like we only did  
21 money-weighted return. So I'm a little -- I just want to  
22 make sure that we are -- when we're saying what a good job  
23 we've done that we actually put the correct number out for  
24 the public. And so maybe you can explain -- someone can  
25 explain to me on that same slide though why there was no



1 difference between the money-weighted and time-weighted in  
2 2017? Does anybody know?

3           CONTROLLER NIX: It's all about the cash flows,  
4 so the computations. I'll let Dan talk about cash flows.

5           INTERIM CHIEF OPERATING INVESTMENT OFFICER  
6 BIENVENUE: Yeah, so the difference between -- Dan  
7 Bienvenue, Acting Chief Operating Officer, CalPERS staff.

8           The difference between time-weighted and  
9 money-weighted has to do with how cash flows are treated.  
10 So time-weighted is the way something would grow say if it  
11 we're in a mutual fund on a unitized value. It would grow  
12 in a time weighted way. But money-weighted, as Michele  
13 says, is what's consistent with GASB. Our time-weighted  
14 return is calculated with GIPS standards so it includes  
15 the expenses. So I would say the time-weighted is what  
16 pays the -- pays the benefits so to speak.

17           But to Scott's point on the actuarial, what the  
18 actuaries use because of the fact the CAFR is GASB  
19 compliant and uses money-weighted, that's what we use for,  
20 I believe, on the actuarial side.

21           COMMITTEE MEMBER BROWN: And is that required in  
22 GASB 67 or is it 74? Do we know what requires us to use  
23 that money-weighted one?

24           CONTROLLER NIX: GASB 67.

25           COMMITTEE MEMBER BROWN: Sixty-seven. All right.

1 Thank you.

2 CHAIRPERSON TAYLOR: All right. Mr. Jones.

3 COMMITTEE MEMBER JONES: Yeah. Thank you, Madam  
4 Chair. Yeah. I just wanted to -- do you remember when  
5 the rules changed under GASB to require this  
6 differentiated reporting, because I know that GASB changed  
7 a lot. And even some institutions having to use a  
8 treasury note to talk about their potential deficits, when  
9 it's not real, but it's required by GASB. So could -- do  
10 you remember when GASB implemented?

11 CONTROLLER NIX: I believe it was 2015, but we  
12 could have implemented it early. I wasn't here. I can --  
13 let me see if Taylor knows.

14 Okay. I can find out when we --

15 COMMITTEE MEMBER JONES: That's okay.

16 CONTROLLER NIX: -- when we implemented it.

17 COMMITTEE MEMBER JONES: I was just trying to  
18 highlight that many times the way we report information is  
19 because of a requirement, but so we have to use two  
20 numbers. And that's the bottom line I was trying to  
21 state.

22 CONTROLLER NIX: Yeah. And GASB did that to be  
23 more transparent and clear.

24 COMMITTEE MEMBER JONES: Yeah. Okay. Thank you.

25 CHAIRPERSON TAYLOR: So let me air clarify, if

1 I'm understanding this correctly, because I'm a little  
2 confused myself.

3           CONTROLLER NIX: Okay.

4           CHAIRPERSON TAYLOR: 6.5 is what we're going to  
5 do our annualized return on, not the 6.7, is that correct?

6           CHIEF ACTUARY TERANDO: When we do the -- when we  
7 do the Calculations, we're given an asset value and then,  
8 you know, we can calculate what the -- what the rate of  
9 return is, you know, based on the information. We don't  
10 go through and we don't calculate what the exact  
11 dollar-weighted rate of return is, because it would be  
12 technically different for each plan involved. We  
13 calculate like an average rate of return. And it will --  
14 it tends to be closer to the dollar-weighted return than  
15 the time-weighted return. That's the only difference.  
16 Like you said, it varies --

17           CHAIRPERSON TAYLOR: 0.2 percent.

18           CHIEF ACTUARY TERANDO: -- by the expenses by  
19 about 10 basis points, 12 basis points, somewhere in  
20 there. But when we do the calculations, we don't -- we  
21 don't calculate assets based on the rate of return. We're  
22 given the asset number. We're given the plan has, you  
23 know, say \$10 million in their account, and that's what we  
24 base the calculations on. We don't -- we don't calculate  
25 investment income. We don't allocate the investment

1 income. We're given those numbers by the Financial  
2 Office.

3 So from our point of view, we calculate with what  
4 we see as the rate of return, but we don't -- we're --  
5 there's no calculations from our office involved with  
6 that -- those numbers.

7 CHAIRPERSON TAYLOR: Basically, that's a yes, 6.5  
8 is what we're figuring our annual rate of return on?

9 CHIEF ACTUARY TERANDO: Yes.

10 CHAIRPERSON TAYLOR: Thank you. That's all I  
11 wanted to clarify. Go ahead. We can move on.

12 INTERIM CHIEF OPERATING INVESTMENT OFFICER

13 BIENVENUE: I'm sorry, can I just --

14 CHAIRPERSON TAYLOR: Okay. So that's why I'm  
15 getting confused --

16 INTERIM CHIEF OPERATING INVESTMENT OFFICER

17 BIENVENUE: I just want to make sure that we're -- yes,  
18 I'm sorry to jump in here.

19 CHAIRPERSON TAYLOR: -- because that's what you  
20 just told Margaret.

21 INTERIM CHIEF OPERATING INVESTMENT OFFICER

22 BIENVENUE: What I am hearing is that I think that the  
23 actuaries don't calculate the -- their contributions and  
24 all of that based on returns. They Calculate them based  
25 on assets. And those assets are inclusive of the

1 contributions and outflows. Because of those, it causes  
2 it to --

3 CHAIRPERSON TAYLOR: So they don't include the  
4 full expenses of the CAFR then?

5 INTERIM CHIEF OPERATING INVESTMENT OFFICER  
6 BIENVENUE: Because it -- because of the fact that it's  
7 using assets, it looks like the money-weight return, but  
8 it's not based on returns, it's based on assets.

9 On the return side, the 6.7 is inclusive of the  
10 expenses. That is -- that's GIPS compliant calculation.  
11 They're just different calculation. And I think the way  
12 to think about it is to use an example. If a -- if a fund  
13 goes from 100, let's say, down to 50, and then there's a  
14 big inflow, and then back to 100, the money-weighted  
15 return will be zero, because it started at 100 and it  
16 ended at 100.

17 It ignores the cash flow. The time-weighted will  
18 actually look at the fact that something came in and out.  
19 So that's what causes it to look different. But now, both  
20 Will be calculated including the expenses or excluding the  
21 expenses. And in the case of CalPERS, ours include the  
22 expenses. But when it comes to what the employers --

23 CHAIRPERSON TAYLOR: It's clear as mud, guys.

24 CHIEF FINANCIAL OFFICER COHEN: I know, I'm  
25 sorry. I was trying --

1 CHIEF FINANCIAL OFFICER COHEN: And let me try  
2 one more thing. So both numbers are correct. It just is  
3 a matter of are you talking to an investment professional  
4 or are you talking to an accounting professional.

5 CHAIRPERSON TAYLOR: Okay.

6 CHIEF FINANCIAL OFFICER COHEN: And so the 6.7,  
7 if you were talking to Dan or some of his colleagues, that  
8 meets their professional standards. If you move over to  
9 an accountant, 6.5 percent is going to meet their  
10 standards.

11 CHAIRPERSON TAYLOR: Okay.

12 CONTROLLER NIX: That is correct.

13 CHAIRPERSON TAYLOR: Okay. Got it. Does that  
14 make everything clear for everybody. And, Henry, go  
15 ahead.

16 Hold on.

17 Go ahead.

18 COMMITTEE MEMBER JONES: Thank you, Madam Chair.

19 And if -- Dan, if you compare CalPERS rate of  
20 return, 6.7 percent, to other pension funds and  
21 institutions, what number would you use, 6.7 or 6.5?

22 INTERIM CHIEF OPERATING INVESTMENT OFFICER  
23 BIENVENUE: We would use 6.7.

24 COMMITTEE MEMBER JONES: Thank you.

25 INTERIM CHIEF OPERATING INVESTMENT OFFICER

1 BIENVENUE: But candidly, I think it's worth mentioning,  
2 CalPERS was very early in the adoption of GIPS. Of asset  
3 owners, we're one of the very first. So even that 6.7  
4 is -- we think is appropriate and we think it's  
5 appropriate for us to take a leadership position in this  
6 GIPS. But it is a more challenging way to measure  
7 ourselves, because we include all of the expenses. Most  
8 asset owners, especially U.S. pension funds do not include  
9 all their expenses.

10 COMMITTEE MEMBER JONES: Exactly. That's the  
11 important point.

12 INTERIM CHIEF OPERATING INVESTMENT OFFICER

13 BIENVENUE: But 6.7 is the accurate number with all the  
14 expenses.

15 CHAIRPERSON TAYLOR: Okay. Does that help for  
16 everybody?

17 Okay. We can move on now. Thank you.

18 So we are on 6b, Mid-Year Budget Revision, First  
19 Reading.

20 CHIEF FINANCIAL OFFICER COHEN: So let me have  
21 Jennifer Harris, our Budget Division Chief, come up and  
22 walk you through the mid-year budget. As you'll recall,  
23 every year we go through this technical process to true-up  
24 the numbers with the most accurate information we have at  
25 this point, so -- and let me -- sorry. Michele just

1 reminded me that the last item is an action item, so --

2 CHAIRPERSON TAYLOR: Oh, I'm sorry. That's what  
3 everybody was whispering to me that I didn't hear.

4 (Laughter.)

5 CHIEF FINANCIAL OFFICER COHEN: Yes. And I  
6 happen to get the whisper.

7 CHAIRPERSON TAYLOR: You got the whisper too.

8 All right. So this is an action item. I need to  
9 know the desire of the Committee.

10 VICE CHAIRPERSON MILLER: So moved.

11 COMMITTEE MEMBER JONES: Second.

12 CHAIRPERSON TAYLOR: It's moved by Mr. Miller,  
13 seconded by Mr. Jones.

14 All those in favor of accepting the 18-19 basic  
15 financial statements say aye?

16 (Ayes.)

17 CHAIRPERSON TAYLOR: All those opposed?

18 Motion carries.

19 We will now move on to 6b.

20 CHIEF FINANCIAL OFFICER COHEN: And 6b is an  
21 action item as well.

22 CHAIRPERSON TAYLOR: I see that.

23 CHIEF FINANCIAL OFFICER COHEN: And let me turn  
24 it over to Jennifer.

25 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION



1 CHIEF HARRIS: Good afternoon, Madam Chair and members of  
2 the Committee. Jennifer Harris --

3 THE COURT REPORTER: Microphone.

4 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION

5 CHIEF HARRIS: Woops.

6 CHIEF FINANCIAL OFFICER COHEN: You're good.

7 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION

8 CHIEF HARRIS: It say it's on. Yeah.

9 Jennifer Harris with CalPERS Financial Office.

10 Agenda Item 6b is a action item, for which  
11 CalPERS requests your approval of the first reading of the  
12 mid-year revision to the 2019-20 budget. Included in this  
13 item is information on financial year-end expenditures for  
14 prior fiscal year 2018-19. For the current 2019-20 fiscal  
15 year, CalPERS proposes a net 700,000 increase to the  
16 authorized budget for a total revised budget of  
17 \$1,898,000,000.

18 This net increase reflects adjustments in three  
19 expenditure categories, administrative operating costs,  
20 third-party administrator fees, and enterprise projects.  
21 There are no adjustments proposed to investment operating  
22 costs, external management fees, or headquarters building  
23 costs. Total authorized positions remain unchanged at  
24 2,875.

25 For administrative operating costs, the mid-year

1 revision includes a 1.5 million decrease for revised  
2 salary and benefit calculations. When preparing the  
3 annual budget in the spring, CalPERS uses then current  
4 internal payroll data to estimate salary and benefit  
5 increases negotiated through the State's collective  
6 bargaining process.

7           These are commonly referred to as control section  
8 adjustments, because they are authorized by control  
9 sections included in the State Budget Act. At mid-year,  
10 we revised our estimates for the control section  
11 adjustments, based on direction from the Department of  
12 Finance and using final year-end payroll data per the  
13 State Controller's office.

14           This one \$1.5 million decrease is 0.4 percent of  
15 budgeted personal services expenses and 0.3 percent of the  
16 administrative operating cost budget. Within the  
17 administrative operating cost budget is funding for  
18 temporary help, which includes funds for seasonal clerks.  
19 This past August the Board inquired about the number of  
20 seasonal clerks employed by CalPERS.

21           Page five of Attachment 1 displays information on  
22 the number of seasonal clerks employed over the last seven  
23 years. Since 2012-13, the number has decreased from 160  
24 to 85. This is a 47 percent reduction.

25           CalPERS will continue to monitor and analyze the

1 use of seasonal clerks and will report updated figures to  
2 you in April when we present the 2020-21 annual budget.

3           The next expenditure category with an adjustment  
4 is third-party man -- third-party administrator fees. The  
5 mid-year revision includes a 2.4 million increase. This  
6 includes 1.8 million for health program fees based on more  
7 current health plan enrollment data and 600,000 for the  
8 Long-Term Care Program to fund additional investigations  
9 and a new fall prevention program. There are also some  
10 minor decreases in fees for the Retiree Benefit and  
11 Pension Prefunding Trust programs.

12           The last category with an adjustment is  
13 enterprise projects. And this includes a \$236,000  
14 decrease for the Human Resources Management Solutions  
15 Project. This was the second year of funding for a  
16 project that was to have begun in fiscal year 2018-19.  
17 However, CalPERS canceled the project this past spring  
18 because it was unable to successfully negotiate a contract  
19 for the work. As a result, none of the budgeted funds  
20 from either 2018-19 or the current 2019-20 year have been  
21 or will be expended.

22           These three adjustments, the 1.5 million decrease  
23 in administrative operating costs, the 2.4 million  
24 increase in third-party management fees, and the 236,000  
25 decrease for enterprise projects comprise the net \$700,000

1 increase in the authorized budget.

2           Moving on to Attachment 2, this is the final  
3 year-end expenditure report for fiscal year 2018-19. At  
4 year-end, CalPERS expended \$1,637,000,000, or 96.4 percent  
5 of the authorized budget. This expenditure level is on  
6 target with the key performance indicator to forecast  
7 expenses at or below ten percent of the authorized budget.

8           At year-end, there was 61.6 million in unexpended  
9 funds. Nearly half of this was in the administrative  
10 operating cost budget with 21.2 unexpended in personal  
11 services costs for position vacancies and another 7.4  
12 million unexpended across various OE&E line items.

13           There was also 16.4 million unspent in investment  
14 operating costs, 7.4 million for external management fees,  
15 and 5.8 million for third-party administrator fees.

16           Further, there was four million unspent for  
17 Enterprise projects, largely due to the cancellation of  
18 that Human Resources Management Solutions Project.

19           CalPERS recommends the Committee approve the  
20 mid-year revision as presented, and if no significant  
21 adjustments are directed, proposes to bring the second  
22 reading directly to the full Board in December. The  
23 2018-19 year-end expenditure report is purely for  
24 information and does not require action.

25           Thank you. That concludes my presentation on

1 both the mid-year budget and the final 2018-19 year-end  
2 expense.

3 CHAIRPERSON TAYLOR: Thank you.

4 So we do have a couple of questions.

5 Mr. Jones.

6 COMMITTEE MEMBER JONES: Thank you, Madam Chair.  
7 Yeah, thank you for the report. And what did you say the  
8 increase of the -- in the mid-year budget?

9 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION  
10 CHIEF HARRIS: \$700,000.

11 CHAIRPERSON TAYLOR: Okay.

12 COMMITTEE MEMBER JONES: And what was the purpose  
13 again, I'm sorry, of the increase, 700,000?

14 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION  
15 CHIEF HARRIS: Oh, so at mid-year we do some additional  
16 calculations. One of the traditional calculations that we  
17 redo is to look at the control section adjustments. And  
18 these are increases that are authorized for the  
19 State-negotiated salary and benefit costs. So we do an  
20 estimate in the spring and then we true that up in the  
21 fall, based on direction from the Department of Finance,  
22 and actual year-end payroll data per the State  
23 Controller's office.

24 COMMITTEE MEMBER JONES: And what is the running  
25 estimated vacancy rate for personnel at this time?

1 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION

2 CHIEF HARRIS: Currently, we are at a 7.6 percent vacancy  
3 rate as of October 31st, 2019.

4 COMMITTEE MEMBER JONES: And that equates to  
5 about how much money, do you have any idea?

6 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION

7 CHIEF HARRIS: Oh, I don't have that number off the top of  
8 my head.

9 COMMITTEE MEMBER JONES: Okay. That's okay. So  
10 the reason I'm asking the question, because as you stated  
11 in the 2018-2019 budget, there -- in terms of  
12 administrative operating costs, those are -- you spent  
13 94.3 percent of the budgets, which meant that you didn't  
14 use all the money.

15 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION

16 CHIEF HARRIS: Correct.

17 COMMITTEE MEMBER JONES: And so I've been  
18 advocating this for a long time, that we should use the  
19 vacancy monies rather than adding new money, because every  
20 penny we add to the budget, we're taking it away from the  
21 PERF that could be earning a return, so that's why I'm  
22 asking the question is whether or not there's enough  
23 vacancy that you could use, rather than pulling more money  
24 out of the PERF and putting it into the budget.

25 CHIEF FINANCIAL OFFICER COHEN: Right. And I

1 think you've seen us try to take that approach in not  
2 bringing you requests for additional positions. So as  
3 Jennifer mentioned, this year's mid-year budget keeps the  
4 authorized positions at 2,875, as you've seen for the last  
5 several years. And so we are kind of, in essence, as  
6 you've approved additional compensation packages for  
7 various staff, sort of used the savings to pay for those  
8 things, and we haven't, you know, come forward generally  
9 to ask for requests for additional funding, and we are  
10 able to sort of take on additional Board requests, and so  
11 forth, by redirecting resources, rather than coming in  
12 asking you for any additional resources.

13 COMMITTEE MEMBER JONES: Okay.

14 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION

15 CHIEF HARRIS: In addition, I'd like to note that the 61.6  
16 million that was unexpended stayed in the pension fund for  
17 investment. Similar to our own personal checking  
18 accounts, we might set ourselves a monthly budget for  
19 groceries, and car payments and mortgages. But if in one  
20 month we don't spend it --

21 CHAIRPERSON TAYLOR: Right.

22 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION

23 CHIEF HARRIS: -- it stays in our checking account and  
24 earns interest, very little in your checking account. But  
25 in this case, all the money that is budgeted stays in the

1 pension fund until it is actually expended and paid out.

2 COMMITTEE MEMBER JONES: Oh, well, then that's --  
3 I didn't understand that.

4 THE COURT REPORTER: Microphone.

5 CHAIRPERSON TAYLOR: Hold on.  
6 Go ahead.

7 COMMITTEE MEMBER JONES: I didn't understand. So  
8 you're saying that until the expenditure is made, that's  
9 when you make the transfer out of the PERF into the  
10 expendable category --

11 CHAIRPERSON TAYLOR: Um-hmm.

12 COMMITTEE MEMBER JONES: -- to be charged.

13 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION

14 CHIEF HARRIS: It's kind of like a checking account. So  
15 once the expenditure is made -- let's say payroll, for the  
16 first month of payroll comes out of the pension funds to  
17 pay payroll --

18 COMMITTEE MEMBER JONES: Okay.

19 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION

20 CHIEF HARRIS: -- but the other 11 months stay in there  
21 and then each month it gets paid out.

22 COMMITTEE MEMBER JONES: That's great. Yeah.  
23 Okay. Thank you.

24 CHAIRPERSON TAYLOR: Yeah. All right. Thank  
25 you.



1 Ms. Brown.

2 COMMITTEE MEMBER BROWN: Thank you.

3 I had a question about Attachment 1, page 11 of  
4 12.

5 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION  
6 CHIEF HARRIS: Yes.

7 COMMITTEE MEMBER BROWN: And I do see a tiny  
8 little footnote there where it looks like the General  
9 Counsel's office increased by 10.1 percent and the little  
10 4-point font footnote that says, "Redirection of the  
11 Information Security Office from Operations and Technology  
12 to General Counsel". So remind me when that happened or  
13 why that happened, why we chose to do that? Maybe that's  
14 a --

15 CHIEF FINANCIAL OFFICER COHEN: No, it was over  
16 the summer, basically, when Liana was appointed as the new  
17 Information Security Chief. And I think it -- my  
18 understanding it conforms more to best practices to have  
19 reporting relationships separated from the general  
20 Information Technology Division. And so largely it is  
21 just a display issue that we had an Information Security  
22 Office prior to that, but it is now sort of housed within  
23 the General Counsel's office to -- similar to the internal  
24 independent auditor is within the General Counsel's office  
25 as the sort of separation from the rest of the

1 organization. So it was over -- the direct answer is it  
2 was over the summer.

3 COMMITTEE MEMBER BROWN: Okay. And so -- so  
4 Liana reports to the General Counsel then, not to the CEO?

5 CHIEF EXECUTIVE OFFICER FROST: Correct.

6 COMMITTEE MEMBER BROWN: All right. Thank you.

7 CHAIRPERSON TAYLOR: So is this -- your info --  
8 internal information security is that why?

9 FINANCIAL PLANNING, POLICY & BUDGETING DIVISION  
10 CHIEF HARRIS: Yes.

11 CHAIRPERSON TAYLOR: Okay. That makes sense to  
12 me.

13 Any other questions?

14 All right. So this was an action item as well.

15 COMMITTEE MEMBER JONES: Move it.

16 CHAIRPERSON TAYLOR: It's been moved by Mr.  
17 Jones.

18 VICE CHAIRPERSON MILLER: Second.

19 CHAIRPERSON TAYLOR: Second by Mr. Miller.

20 Any comments on it?

21 Okay. Any -- all those in favor say aye?

22 (Ayes.)

23 CHAIRPERSON TAYLOR: All those opposed?

24 All right. So we'll move on to 6c, Board Member  
25 Employer Reimbursement.

1 CHIEF FINANCIAL OFFICER COHEN: Thanks, Chair.  
2 This is the last action item. This is a request from our  
3 Vice Chair Miller to slightly increase his reimbursement  
4 rate. I think the materials you have --

5 CHAIRPERSON TAYLOR: Explains that.

6 CHIEF FINANCIAL OFFICER COHEN: -- walk through  
7 the explanation.

8 CHAIRPERSON TAYLOR: Did anybody have any  
9 questions on that?

10 If not, what's the pleasure of the Committee?

11 COMMITTEE MEMBER PEREZ: Move it

12 CHAIRPERSON TAYLOR: Moved by Mr. Perez.

13 COMMITTEE MEMBER JONES: Second.

14 CHAIRPERSON TAYLOR: Second by Mr. Jones.

15 All those in favor?

16 (Ayes.)

17 CHAIRPERSON TAYLOR: All those opposed?

18 VICE CHAIRPERSON MILLER: Abstain.

19 CHAIRPERSON TAYLOR: One abstention, Mr. Miller.

20 All those opposed?

21 All right, motion carries.

22 And we will move on -- I just want to make sure  
23 that's all there.

24 All right. We will move on to Agenda Item 7a,  
25 Annual Review of Funding Levels and Risk Report.

1 Mr. Terando.

2 (Thereupon an overhead presentation was  
3 presented as follows.)

4 CHAIRPERSON TAYLOR: I think we're going to have  
5 the same...

6 CHIEF ACTUARY TERANDO: Good afternoon -- Good  
7 afternoon, Madam Chair, members of the Committee. Scott  
8 Terando from the Actuarial Office. I'm joined today by  
9 Randy Dziubek who will help me present the annual review  
10 of the funding levels and risk report.

11 This report was developed to help the Committee  
12 with its oversight of the financial soundness of the  
13 CalPERS system. Included in this report are various  
14 system level actuarial results and risk measures that the  
15 Board can use to help understand the risk inherent in the  
16 funding of the system.

17 When you look through the report, what you'll  
18 find is that while the funding position of the risk of  
19 falling to low funding levels, and the funding positions  
20 in the future have improved, risks still remain in the  
21 system.

22 Required employer contributions are projected to  
23 increase over the next few years and actual contribution  
24 increases could exceed expectations, if future experience  
25 is unfavorable.

1           Public pension plans, both CalPERS and more  
2 generally across the U.S., continue to mature. Retiree  
3 accrued liability to the ratio of the liability to the  
4 total accrued liability has increased, as well as the  
5 asset volatility, and these increases will contribute to  
6 contribution volatility in the future.

7           In addition, the concerns about the near-term  
8 investment horizon have increased. There's a continuing  
9 trend towards lower expected returns and we see this both  
10 across the nation and among other pension systems as they  
11 decrease their discount rate.

12           While recent modifications, such as the change in  
13 the Amortization Policy, has helped reduce the risk,  
14 employer contributions continue to rise.

15                           --o0o--

16           CHIEF ACTUARY TERANDO: And from our position,  
17 that seems to be the greatest risk on the employers and  
18 their ability to make contributions to the system. At  
19 this point, I'll let Randy add more context to these  
20 general summary comments and then we can discuss any  
21 questions you may have.

22           DEPUTY CHIEF ACTUARY DZIUBEK: Thank you, Scott.  
23 Randy Dziubek, CalPERS actuarial team.

24           Scott did a good job of hitting the key takeaways  
25 from this year's report. As he said, I'm going to go

1 through some slides that will provide a little bit more  
2 detail. One additional item I'd like to mention before we  
3 begin with the slides is that typically from year to year  
4 as we update this report, the key piece of additional  
5 information that we receive is the previous year's  
6 investment return. That's usually the biggest factor that  
7 might result in changes to these results.

8           Since last year's report to this year's report,  
9 we have no assumption changes. The data didn't change  
10 materially. No method changes. And our investment  
11 return, as we discussed at length, was about six and a  
12 half percent or 6.7, depending on how you measure it. And  
13 the bottom line is that was relatively close to our  
14 expected seven percent. So nothing in this report this  
15 year has changed materially from last year. We're seeing  
16 some of the same trends, just a continuation.

17                           --o0o--

18           DEPUTY CHIEF ACTUARY DZIUBEK: So let's talk  
19 about the current status of the system first with a few  
20 slides. Slide three shows the funded status of the PERF  
21 as of June 30, 2018, as well as some of the significant  
22 subgroups of the PERF. And what we can see is that the  
23 PERF, as a whole, was 69.7 percent funded based on a seven  
24 percent discount rate. That's an increase from last year,  
25 which was 67.9 percent, based on a seven percent discount

1 rate as well.

2           So we've seen a small improvement. And if we  
3 project this forward to 6-30-19 with our 6.5 percent  
4 return, we're at around 70.4 percent funded. And in  
5 addition, in July of this year, we did receive some  
6 additional contributions from the State, which would put  
7 us at about 71 percent funded overall as of June 30, 2019.

8           So what we're seeing is a slow but steady  
9 improvement in the funded, status which is a good sign,  
10 even during a period where we're declining the discount  
11 rate.

12                           --o0o--

13           DEPUTY CHIEF ACTUARY DZIUBEK: Now, obviously,  
14 employer contributions are a big focus of the system.  
15 What we have here is a summary of employer contributions  
16 as a percentage of payroll broken down by some of the  
17 significant subgroups of the system. And these rates are  
18 all a little bit higher than last year. As Scott said,  
19 we've seen some contribution rates increase over the last  
20 few years. We project there will be a few years more of  
21 increases before we expect to level off and actually begin  
22 declining.

23           But we still have a few more years to go before  
24 we expect that to happen. And that's primarily a result  
25 of the discount rate lowering from seven and a half to

1 seven, and our five-year smoothing process for recognizing  
2 the full costs of those changes. So we're still in the  
3 middle of that phase-in.

4 --o0o--

5 DEPUTY CHIEF ACTUARY DZIUBEK: Here we have a  
6 projection of employer contribution rates for the same  
7 groups we saw in the previous slide. And it shows what I  
8 basically said on the last slide, we have a few more years  
9 of small increases, generally a leveling off, and then we  
10 begin to decline as our classic members turnover and  
11 change into PEPRA members, which have lower costs than the  
12 classic folks.

13 Now, again, this is all based on actual  
14 experience in the future lining up with our actuarial  
15 assumptions. We will get to slides where we vary some of  
16 the future experience to see what that does to our  
17 results.

18 One thing I'll point out is that a couple of the  
19 lines might look a little flatter to you than the others,  
20 the State miscellaneous, the State police and fire. Those  
21 groups are being helped by the significant additional  
22 contributions that the State has been giving us over the  
23 last couple years.

24 --o0o--

25 DEPUTY CHIEF ACTUARY DZIUBEK: Okay. Let's look



1 at a couple recent trends. Slide six shows the percentage  
2 of our agencies that have, what we call, negative  
3 amortization. And this is something we talked about with  
4 the Committee back -- a couple years ago when we talked  
5 about changes to our Amortization Policy. Negative  
6 amortization occurs when the required payment that an  
7 employer is making towards their unfunded liability is  
8 less than the interest on that unfunded liability. It  
9 results in an increase from one year to the next in the  
10 unfunded, even though a payment is being made towards it.

11 A negative amortization can occur and does occur  
12 in our system and other systems, particularly when you're  
13 using longer amortization periods or you're using an  
14 amortization approach that varies the year-by-year  
15 amortization payment starting at a lower rate and  
16 increasing it over time.

17 So we have now implemented a new Amortization  
18 Policy which the Board adopted, which will result in many  
19 fewer of our agencies being in a negative amortization  
20 position. And as this slide indicates, we're already  
21 seeing a decrease. And in the next few years, we expect  
22 that to continue to decline.

23 --o0o--

24 DEPUTY CHIEF ACTUARY DZIUBEK: Another positive  
25 trend is our employers, first of all, realizing that they

1 can make additional contributions, if they choose, greater  
2 than what we are requiring them to make in our actuarial  
3 valuation, and also with their understanding of the  
4 benefits that go along with that, not only immediate  
5 improvements in their funded status, but also saving money  
6 in the long run. Sort of like a mortgage on a house, if  
7 you can pay more up front, you're going to save money in  
8 the long run.

9           So with a lot of educational efforts on our part,  
10 I think we've gotten that message across, and a lot more  
11 of our employers are making use of that. You can see a  
12 steady increase in the amount of extra money we've  
13 received. The last bar for 2019-20 is only three months  
14 worth.

15           We expect that to greatly exceed the prior year  
16 by the time the year ends. And since we're on this slide,  
17 one additional point I'll make, is that we're seeing a lot  
18 of increase in discussions -- or actually implementations  
19 of pension obligation bonds. A lot of our employers are  
20 looking into this as a way of funding their unfunded  
21 liability. If they call and talk to their actuary, we  
22 don't recommend for or against that. We give them  
23 information to help them make their decision.

24           They generally hire outside advisors to make that  
25 decision. But we're hearing a lot more discussion among

1 our employers of making use of that, and in many cases,  
2 fully funding their unfunded liability through that  
3 process.

4 --o0o--

5 DEPUTY CHIEF ACTUARY DZIUBEK: Okay. As  
6 promised, some projections where we don't hit our seven  
7 percent return. This chart illustrates projected funded  
8 status for the PERF on the left side and projected  
9 employer contributions on the right side for sample safety  
10 and miscellaneous plans. And we're using actual return  
11 expectations of between five and nine percent. So  
12 clearly, our assumption is seven. That's the solid blue  
13 line or green line, I guess, in the middle of these  
14 regions. And you can see the variability in the funded  
15 status ten years from now or employer contribution ten  
16 years from now, if we earn something other than our seven  
17 percent.

18 We've selected the scenarios of between five and  
19 nine percent. We expect over a ten-year period that our  
20 average will be close to our seven percent assumption, but  
21 very could easily be less or greater than that seven  
22 percent.

23 There's a very high chance that on average over  
24 the next ten years we will be between the five and the  
25 nine, but there's -- there's no guarantee of that either.

1 We could be outside of this range.

2 --o0o--

3 DEPUTY CHIEF ACTUARY DZIUBEK: Now, as I said,  
4 it's likely over a ten-year period we're going to average  
5 something close to our seven percent return. But, of  
6 course, in any one year, investment returns is very  
7 volatile. We could easily get a return less than five  
8 percent or greater than nine percent. So the purpose of  
9 this slide is to again show you projected funded status  
10 and projected employer contributions with a one year of  
11 either extremely good or extremely bad investment return.

12 And you might look at the scenarios we've  
13 selected and wonder how did we come up with those? They  
14 look sort of random. They're actually one and two  
15 standard deviations away from our expected return of seven  
16 percent. That's why we selected those.

17 So what you can see in these charts is that in  
18 one single year, we could have a large change in our  
19 funded status due to extremely good or extremely bad  
20 investment year.

21 The positive side of this is that due to our  
22 five-year recognition of the costs of an investment loss,  
23 you don't see immediate extremely large changes in the  
24 employer contributions. They increase gradually over a  
25 five-year period. And the hope would be if we had one of

1 these major investment events that during that five-year  
2 smoothing period, we'd have a correction in the opposite  
3 direction, which would drive the rates in the other  
4 direction.

5 --o0o--

6 DEPUTY CHIEF ACTUARY DZIUBEK: Okay. So the  
7 projections on the previous two slides were based on  
8 scenario -- scenarios selected by us. And another way of  
9 analyzing these results is to perform a stochastic  
10 analysis, which is basically looking at thousands of  
11 scenarios of future investment performance.

12 And what this slide -- what slide ten shows us is  
13 the probability of the system or subgroups of the system  
14 falling below various funded status threshold, 40 percent,  
15 50 percent, and 60 percent.

16 Now, as this slide demonstrates, it's very  
17 unlikely that we would fall below 40 or 50 percent. Those  
18 numbers were quite a bit higher if we went back five years  
19 or so ago. We've been lucky to have some positive  
20 investment performance and also the new Amortization  
21 Policy protects us -- protects that funded status a little  
22 bit better than the prior policy.

23 --o0o--

24 DEPUTY CHIEF ACTUARY DZIUBEK: Now, I want to  
25 talk about a few, what we call, maturity measures.

1           As everybody knows, the system is getting more  
2 mature as time goes on, meaning our number of retirees  
3 versus actives is increasing, the share of retiree benefit  
4 liability versus total liability is increasing. These are  
5 expected occurrences. This is not something we try to  
6 manage or stop from happening. But these are indications  
7 of certain risks that we need to consider going forward.

8           Now, slides 11 and 12 show the ratio of retiree  
9 liability to total liability. I'm not going to talk a lot  
10 about those. But as those increase, our duration for  
11 benefit liabilities shortens, and our cash flow can go  
12 negative, and those could affect our investment  
13 opportunities.

14           But what I want to talk about more is the  
15 asset-to-payroll ratio, which is continuing to increase.  
16 And it's simply just a plan's assets divided by the  
17 payroll of the active members.

18                               --o0o--

19           DEPUTY CHIEF ACTUARY DZIUBEK: And this is a  
20 really good direct measurement of the expected volatility  
21 in future contributions. The higher this number gets, the  
22 more likely that the contributions in the future are going  
23 to vary more significantly. Again, not something for us  
24 to manage, it's just a measure that indicates that we have  
25 to be aware that this risk is increasing. We want the

1 assets to continue growing certainly. But along with that  
2 as they do grow, we have a greater risk for contribution  
3 volatility.

4 --o0o--

5 DEPUTY CHIEF ACTUARY DZIUBEK: And as Scott  
6 mentioned, you know, one of the bigger concerns with the  
7 system is the employer's ability to continue making their  
8 contributions. We're hearing that at current levels some  
9 of our employers are financially stressed. They've seen  
10 some increases and they're expecting to see some more  
11 increases going forward.

12 --o0o--

13 DEPUTY CHIEF ACTUARY DZIUBEK: And slide 15 has  
14 some more stochastic analysis regarding the likelihood of  
15 contribution increases of certain levels. Again, this  
16 ties to the maturity ratio. They are what they are.  
17 Again, if we wanted to try to bring these down, the types  
18 of options we would look at would be either increasing the  
19 amortization period and spread those costs out over a  
20 longer period - but, of course, we would recommend against  
21 that - or possibly moving investments into less risky type  
22 investments, fixed income type investments. But there are  
23 downsides to that as well. So volatility is something we  
24 just have to manage and live with to a certain extent.

25 --o0o--

1           DEPUTY CHIEF ACTUARY DZIUBEK: Well, it wouldn't  
2 be an actuarial discussion without some mention of the  
3 discount rate. I won't say a whole lot on it. We're  
4 using seven percent and we're comfortable with seven  
5 percent right now. But we will be doing our mid-cycle ALM  
6 review next year. There are a few reasons here listed on  
7 the slide that could result in that seven percent coming  
8 down. Some of them are in our control. Some of them are  
9 not. We will just wait and see when we do the analysis  
10 next year where we end up.

11                   --o0o--

12           DEPUTY CHIEF ACTUARY DZIUBEK: And then I'll just  
13 mention really quickly, this is just a nice pretty color  
14 slide of the State of California by region. And we show  
15 the average funded status of each of these regions for  
16 their miscellaneous versus their safety plans. The ranges  
17 are not that different. They're fairly tight. I'm not  
18 sure what this slide tells us, but this is the type of  
19 analysis I think we want to do a little bit more of going  
20 forward, maybe in an attempt to identify if any region or  
21 any county is behaving differently than the others. But  
22 for now, it's just an interesting graphic.

23                   And with that, I guess I'll take any questions,  
24 and Scott will also help me answer those.

25           CHAIRPERSON TAYLOR: All right. It looks like I



1 have a question. Ms. Brown.

2 COMMITTEE MEMBER BROWN: Thank you. I want to go  
3 to page five of 17. I've got to get there. You like  
4 doing these graphs, all these little charts?

5 DEPUTY CHIEF ACTUARY DZIUBEK: Sure.

6 COMMITTEE MEMBER BROWN: Yeah, I thought so. I  
7 thought so.

8 (Laughter.)

9 COMMITTEE MEMBER BROWN: I like the ones that  
10 look like a tornado, by the way.

11 Okay. These recent trends. So is anybody going  
12 to be surprised by this number? Are we changing any of  
13 the numbers that we're telling like school officials and  
14 State that their contributions are going to go -- they'd  
15 love to hear that they're going down. I'm sure that's not  
16 what we're telling them, but I want to make sure that  
17 we're not surprising them with anything new.

18 DEPUTY CHIEF ACTUARY DZIUBEK: Yeah. There  
19 should be no surprises in these result. If you went back  
20 and looked at our projections from last year, they would  
21 be fairly similar.

22 COMMITTEE MEMBER BROWN: Love to see variances in  
23 the future, like last time. Tell me how good your  
24 projections were compared to these. All right. Thank  
25 you.

1 CHAIRPERSON TAYLOR: All right. Ms. Paquin.

2 ACTING COMMITTEE MEMBER PAQUIN: Thank you, Madam  
3 Chair. Thank you for the report.

4 I'm curious if we go back to slide 13, which I  
5 think shows potential volatility based on payroll, does  
6 this look at the potential for a decrease in payroll in  
7 the future, which would then increase the contribution  
8 rates?

9 DEPUTY CHIEF ACTUARY DZIUBEK: We do not. We're  
10 assuming that payroll will increase with our wage  
11 inflation assumption, which now is 2.75 percent. So we're  
12 basically assuming payroll increases at that standard  
13 level.

14 ACTING COMMITTEE MEMBER PAQUIN: Okay. And you  
15 have -- do you do any worst case scenarios or anything  
16 like that? I'm just thinking, you know, if we head into  
17 another recession, if there's more belt tightening at the  
18 local employer level?

19 CHIEF ACTUARY TERANDO: And another thing to keep  
20 in mind is when we do the am -- we moved away from  
21 amortizing as a percent of pay to level dollar --

22 ACTING COMMITTEE MEMBER PAQUIN: Um-hmm.

23 CHIEF ACTUARY TERANDO: -- so that's independent  
24 of the payroll.

25 ACTING COMMITTEE MEMBER PAQUIN: Okay.

1 CHIEF ACTUARY TERANDO: So your normal cost  
2 depends on your payroll. That will fluctuate up or down  
3 with member counts, and member -- and, you know, concerns  
4 about payroll going up or down.

5 But we eliminated the risk that if you had a  
6 drastic change in payroll, the unfunded would not be  
7 getting the correct amount of payments coming in. So the  
8 Amortization Policy change kind of addresses that concern.

9 ACTING COMMITTEE MEMBER PAQUIN: Okay. Great.

10 And then I guess another question about the  
11 impact of PEPRA members. So as the number of PEPRA  
12 members are increasing, do you have a chart that would  
13 show something like that?

14 DEPUTY CHIEF ACTUARY DZIUBEK: The only thing in  
15 this report that would illustrate that would be on slide  
16 five. I guess I control this, right?

17 Just the fact that these lines start dipping out  
18 towards the end of the period is purely an indication that  
19 the classic people are turning over and we're getting more  
20 PEPRA people. But, yeah, we're not showing any counts or  
21 any specific dollar impact of that.

22 ACTING COMMITTEE MEMBER PAQUIN: Do you know  
23 roughly what the breakdown is, at this point, by  
24 percentage of active --

25 DEPUTY CHIEF ACTUARY DZIUBEK: I think it varies

1 quite a bit by group. I want to say for schools it's  
2 actually fairly high. But I -- I don't have any of that  
3 in front of me.

4 CHIEF ACTUARY TERANDO: I want to say for the  
5 State plans we're, I want to guess, around 25 percent to  
6 30 percent PEPRAs. We're somewhere in that range. It's  
7 similar for agencies across the state. It varies. I  
8 mean, some safety agencies -- I know, for example, CHP was  
9 very -- on the low side. They have less turnover, and  
10 thus fewer PEPRAs are coming in.

11 ACTING COMMITTEE MEMBER PAQUIN: Okay.

12 CHIEF ACTUARY TERANDO: We could look at trying  
13 to generate some of those numbers for you, if you'd like.

14 ACTING COMMITTEE MEMBER PAQUIN: Just curious. I  
15 think it might be helpful to have that in next year's  
16 report.

17 CHIEF ACTUARY TERANDO: Okay.

18 ACTING COMMITTEE MEMBER PAQUIN: And then the  
19 last question is how do you plan to share some of this  
20 information with employers or did you share some of the  
21 highlights at the Employer Education Foundation -- Forum.

22 CHIEF ACTUARY TERANDO: Well, for -- in a number  
23 ways. I mean, for example, they can look through the  
24 report. But for each agency, we actually provide this  
25 type of analysis in their annual report. If you -- we

1 look at scenario analysis, and we also do sensitivity  
2 analysis, in terms of the results for their particular  
3 plans.

4 State and schools as well, you know, when we  
5 present the items, there's a five year, six year  
6 projection on the contribution rates. This -- most of  
7 these results are just a summary to kind of show you  
8 trends. But each plan has the ability to look at the  
9 report and see their individual numbers. And if you  
10 remember, we've recently released the pension outlook  
11 tool, where agencies, at least non-pooled employers, right  
12 now can go out and they can run their own scenario  
13 analysis. And they can get, you know, similar numbers as  
14 these for their particular plan over the next 10, 20, or  
15 30 years. And so it's both in the report and they have  
16 the ability to use our tool to get numbers as well.

17 ACTING COMMITTEE MEMBER PAQUIN: Okay. Great.  
18 Thank you.

19 DEPUTY CHIEF ACTUARY DZIUBEK: Yeah, and I'll  
20 just add to that, a number of these slides were presented  
21 at the Ed Forum last month, as well as a number of the  
22 Division leaders at CalPERS travel around the state for  
23 monthly, what we call, employer leadership dialogues,  
24 where we invite employers to a particular location. We  
25 travel down there and we give them about a four-hour

1 presentation, and this kind of information would  
2 definitely be included.

3           ACTING COMMITTEE MEMBER PAQUIN: Thank you. I  
4 think that would be really helpful too, because I -- you  
5 know, like you said, you can always look at the report,  
6 but I think that you present it well and it's nice to have  
7 back-and-forth dialogue.

8           Thank you.

9           CHAIRPERSON TAYLOR: Thank you, Ms. Paquin.

10           I just wanted to know, before I go on to other  
11 folks that want to ask questions too. So we're looking at  
12 page five still. And I think what's interesting here is  
13 we are seeing it, you know, level out, maybe go down a  
14 little bit. It looks like one or two of the plans is  
15 going down a little bit, maybe three.

16           And you say that's because of PEPRA, but  
17 shouldn't that also be because of our amortization period?

18           DEPUTY CHIEF ACTUARY DZIUBEK: Yeah, that's a  
19 great comment. And, in fact, if we extended this out  
20 another 10, 15, 20 years, you'd see those lines much more  
21 sharply decline as we payoff the 30 percent of unfunded  
22 liability. Ultimately, once we get to 100 percent funded,  
23 the contribution rate is just the employer portion of the  
24 normal cost.

25           So, for example, CHP, their total rate right now

1 is about 58 percent of payroll, but the normal cost is  
2 only about 20 percent. So we're trending down to those  
3 lower normal cost levels.

4 CHAIRPERSON TAYLOR: How long would -- see,  
5 that's what my next -- thank you for bringing that up,  
6 because my next question would be somebody like a CHP and  
7 these safety agencies, the safety programs, where they're  
8 so high, there's a risk. There's a huge risk there, as we  
9 all know. Are we -- and, yes, we're looking at this  
10 declining. But how long in the future is that and are we  
11 preparing for the risk that that could cause of these  
12 people wanting to leave the system possibly, or, you  
13 know -- I don't know what else they could do, but...

14 DEPUTY CHIEF ACTUARY DZIUBEK: Great question. I  
15 will say going back to Scott's comment about the Pension  
16 Outlook Tool, employers will have the ability -- do have  
17 the ability now, if they have a non-pooled plan, to do a  
18 30-year projection on their plans, and see exactly what's  
19 expected, and see what will happen under lots of different  
20 scenarios. So folks have the ability to model those  
21 things.

22 In terms of, you know, how many years can they  
23 afford this level of contributions, you know, I guess  
24 every -- every employer is probably a little bit different  
25 in what they can afford and what they can't. I guess I

1 don't have a good answer to that.

2 CHAIRPERSON TAYLOR: Okay. All right. I  
3 appreciate it.

4 Ms. Ortega.

5 Oops, hold on. I didn't get you.

6 There you go.

7 BOARD MEMBER ORTEGA: Thank you. Before I ask my  
8 question, I'll make a comment to Ms. Taylor's point about  
9 the CHP. So representing the employer that is, in fact,  
10 if you look at the CHP contract that was approved this  
11 year, we made an effort to address that. And the level of  
12 their funding is exactly the reason why we had that  
13 conversation. And so through collective bargaining, we  
14 agreed to redirect one percent of what would have been  
15 their salary increase for the term of the contract to  
16 prepay pension liability, in addition to getting  
17 additional State contributions to pre-fund.

18 CHAIRPERSON TAYLOR: Thank you. I did not --

19 BOARD MEMBER ORTEGA: So I think --

20 CHAIRPERSON TAYLOR: I think I read that, but I'd  
21 forgotten about that, yeah.

22 BOARD MEMBER ORTEGA: Yeah. So it's -- having  
23 this information does allow the employer to sit down with  
24 the employees and consider those types of prefunding  
25 solutions.



1           My question is on Attachment 1, and it's -- there  
2 are two tables there, one on page 17 and one on page 19.  
3 And I'm having a hard time understanding the information  
4 that's being provided to me on the two slides there -- or  
5 the two tables. So if you could help me understand.

6           One talks about the probability of a contribution  
7 rate increase I think over a 30-year period and maybe the  
8 other one is at any one point in time. But I'm -- I'm  
9 just having a hard time what message I should take from  
10 those two tables.

11           DEPUTY CHIEF ACTUARY DZIUBEK: Sure. Can you say  
12 the page numbers again?

13           BOARD MEMBER ORTEGA: Sure. So it's page 17 of  
14 16 and 19 of 60.

15           DEPUTY CHIEF ACTUARY DZIUBEK: Right. So on  
16 slide 17, this is the probability of a cumulative increase  
17 over the next 30 years of these levels. So what's the  
18 chance that -- and this could take a period of two or  
19 three years maybe that the rate would increase, let's say,  
20 five percent of payroll or ten percent of payroll. So  
21 it's a probability of a cumulative increase of these  
22 amounts regardless of how many years it takes for that to  
23 occur.

24           And then on slide 19, these are the -- this is  
25 the information that was in one of the slides in our

1 present. This is an increase in a single year of these  
2 magnitudes.

3 CHAIRPERSON TAYLOR: And these are what-ifs type  
4 scenarios?

5 DEPUTY CHIEF ACTUARY DZIUBEK: This is -- right.  
6 So we have thousands and thousands of investment scenarios  
7 that go up or down that our Investment Office helps us  
8 prepare. We just run them all through and then count up  
9 how many times we --

10 CHAIRPERSON TAYLOR: You just love running the  
11 numbers. Come on.

12 (Laughter.)

13 CHAIRPERSON TAYLOR: All right.

14 DEPUTY CHIEF ACTUARY DZIUBEK: Did that answer  
15 your question?

16 BOARD MEMBER ORTEGA: Yeah, I think so.

17 DEPUTY CHIEF ACTUARY DZIUBEK: Okay.

18 BOARD MEMBER ORTEGA: I can follow you. Also, so  
19 I had one more question on slide 10 of the slide  
20 presentation. The probability of falling below 60 percent  
21 column. So, you know, there used to be perhaps a legend  
22 or a bit of mythology around once you get to a certain  
23 percentage, it's very hard to ever come back to being  
24 fully funded. And I wondered what your impression is of  
25 that kind of idea that's out there. I recall that going

1 much below 60 percent starts to approach the kind of  
2 danger zone, so...

3           DEPUTY CHIEF ACTUARY DZIUBEK: Yeah. I'll give a  
4 quick response and let Scott chime in. I don't think  
5 there's any agreed upon threshold that if you go below  
6 that, you're in serious trouble. You're not going to  
7 recover. It all goes to, again, our concern of the  
8 employer being able to continue to make their  
9 contributions. The lower that funded percent goes, the  
10 higher the contributions go.

11           It isn't necessarily that the funding process, if  
12 we fall below 50, won't get us back up to something close  
13 to 100. But the contributions that would be needed to do  
14 that would be so severe, that we may employers that can't  
15 afford that.

16           BOARD MEMBER ORTEGA: Um-hmm.

17           CHIEF ACTUARY TERANDO: Yeah. And to kind of key  
18 in on the specifics. When we -- we generated these  
19 calculations, these costs, we measured that the event  
20 happened, like not necessarily you got out of it. So, for  
21 example, when we ran through all the scenarios say for  
22 dropping below 50 percent, if you drop below 50 -- if some  
23 event happened and it dropped below 50 percent, that  
24 counted as an event of one time. We didn't -- we  
25 didn't -- we didn't subsequently say did you get back out

1 of 50 percent? It just -- it happened and you got to that  
2 level. It's just basically kind of reflecting the  
3 occurrence of the situation happening.

4 BOARD MEMBER ORTEGA: I see.

5 CHAIRPERSON TAYLOR: Okay.

6 BOARD MEMBER ORTEGA: Thanks.

7 CHAIRPERSON TAYLOR: Ms. Middleton.

8 BOARD MEMBER MIDDLETON: Okay. Thank you.

9 A couple of comments. First, thank you for all  
10 of the effort that's going into making the future cost  
11 known to our employers. I think it's incredibly  
12 important. And as I look at the slide on page 18 of 60, I  
13 would like to say to all members of city council in 2026,  
14 please say thank you to those of us who did it for you.

15 (Laughter.)

16 BOARD MEMBER MIDDLETON: But with that, I want to  
17 go back to a very simple question. The 2.75 percent  
18 payroll assumption, what's that based on? How did you do  
19 that calculation?

20 DEPUTY CHIEF ACTUARY DZIUBEK: So all of our  
21 assumptions are reviewed on a four-year time frame.

22 BOARD MEMBER MIDDLETON: Um-hmm.

23 DEPUTY CHIEF ACTUARY DZIUBEK: Wage inflation or  
24 payroll growth being just one of the many assumptions that  
25 we look at.

1 BOARD MEMBER MIDDLETON: Right.

2 DEPUTY CHIEF ACTUARY DZIUBEK: It's generally  
3 made up of regular price inflation. And there are ways to  
4 estimate what that is by itself. And our assumption right  
5 now is two and a half percent. And then above that what  
6 do we think real wage inflation will be on top of price  
7 inflation?

8 And, Scott, you can maybe add some comments on  
9 the types of things that we look at.

10 CHIEF ACTUARY TERANDO: Sure. When we last did  
11 the study, we looked at inflation, inflation trends, both  
12 historical and projected. We looked at -- and a lot of  
13 information coming from the Fed Reserve in terms of their  
14 projections. And that generated the -- around the two and  
15 a half percent inflation assumption.

16 Then we look at productivity both for across the  
17 country as well as, you know, in California, and  
18 productivity is kind of hard, because we kind of try and  
19 level set where wages are increasing due to the  
20 productivity versus inflation and/or seniority or merit  
21 increases. And we kind of -- based on our analysis, we  
22 landed at around a quarter percent on that assumption.

23 BOARD MEMBER MIDDLETON: All right.

24 CHIEF ACTUARY TERANDO: There are -- our  
25 experience study that we did in December of 2017, I think,

1 outlines our process. And we can forward that to you. It  
2 kind of gives you, I think, a little bit more than  
3 specifics I think you're looking for in terms of --

4 BOARD MEMBER MIDDLETON: Okay.

5 CHIEF ACTUARY TERANDO: -- what we did, what were  
6 the -- the statistics we were looking at, and the sources  
7 on where we came up with the two and a half and the  
8 quarter percent.

9 BOARD MEMBER MIDDLETON: Right. Those --

10 DEPUTY CHIEF ACTUARY DZIUBEK: In addition, I  
11 just want to say --

12 BOARD MEMBER MIDDLETON: Sure.

13 DEPUTY CHIEF ACTUARY DZIUBEK: -- every four  
14 years when we do that experience study, we also have it  
15 reviewed by an outside actuarial firm --

16 BOARD MEMBER MIDDLETON: Okay.

17 DEPUTY CHIEF ACTUARY DZIUBEK: -- who also says  
18 whether they agree or disagree with our assumptions. And  
19 then they agreed with that one.

20 BOARD MEMBER MIDDLETON: So are these much more  
21 broad economic analysis that you're going through that  
22 takes employment across the spectrum or do you attempt to  
23 somehow or another weight it to the fact that we're  
24 dealing with public employment? And the trends in public  
25 employment can be different than those in the larger

1 economy.

2 DEPUTY CHIEF ACTUARY DZIUBEK: I would say in  
3 general, we are trying to identify any differences between  
4 our plan members and any other group of plan members.  
5 Mortality is probably the biggest example --

6 BOARD MEMBER MIDDLETON: Okay.

7 DEPUTY CHIEF ACTUARY DZIUBEK: -- where we know  
8 our folks tend to live longer than folks outside of  
9 California.

10 BOARD MEMBER MIDDLETON: Okay.

11 DEPUTY CHIEF ACTUARY DZIUBEK: And so we look at  
12 just our experience with regard to mortality. With regard  
13 to wage inflation, I don't know how much that factored  
14 into it. Probably not as much.

15 BOARD MEMBER MIDDLETON: Okay.

16 DEPUTY CHIEF ACTUARY DZIUBEK: But the idea is to  
17 project our population. So, yes, we would want to take  
18 that into account.

19 BOARD MEMBER MIDDLETON: And I'm sure I'm, along  
20 with a number of others, very sensitive to the fact that  
21 labor negotiations have been more difficult in the most  
22 recent past. And pent up demand for pay raises are  
23 definitely more apparent today than they were a few years  
24 ago.

25 And the demand for increased services, which

1 causes increases in number of employees are also -- there  
2 is pent up demand there.

3 DEPUTY CHIEF ACTUARY DZIUBEK: That's a good  
4 point.

5 BOARD MEMBER MIDDLETON: The nice part about the  
6 Pension Outlook Calculator is we can choose whichever  
7 number we want or think is appropriate and start to look  
8 at our own individual.

9 So thank you.

10 CHAIRPERSON TAYLOR: Thank you.

11 Mr. Perez.

12 COMMITTEE MEMBER PEREZ: Mr. Dziubek, following  
13 up on what Ms. Middleton just said. So as an employee --  
14 let's say I'm the County of Riverside and I've got a group  
15 of deputies negotiating right now, would it be safe to sat  
16 that we can just figure a 2.75 percent increase moving  
17 forward until your numbers change?

18 (Laughter.)

19 DEPUTY CHIEF ACTUARY DZIUBEK: I'm not sure I  
20 completely understood the question. Can you -- can you  
21 phrase it again.

22 COMMITTEE MEMBER PEREZ: Strike that from the  
23 record.

24 CHIEF ACTUARY TERANDO: Well, I can think  
25 about --



1 COMMITTEE MEMBER PEREZ: Strike that from the  
2 record. Sorry. No, go ahead.

3 CHAIRPERSON TAYLOR: He's putting you on the hook  
4 for a 2.7 percent rate.

5 CHIEF ACTUARY TERANDO: Yeah. 2.75 is our  
6 assumptions. Whether a particular agency has increases  
7 higher or lower than that will get reflected. Because,  
8 you know, if we assume 2.75, if you give everyone say a  
9 four percent, it's going to show up as a loss, as an  
10 actuarial loss and your contributions will increase. Vice  
11 versa, if you give everyone the one percent raise, it will  
12 show up as a gain, and those would be reflected as a  
13 reduction in your rate.

14 COMMITTEE MEMBER PEREZ: Okay. So that --

15 CHIEF ACTUARY TERANDO: So it is -- there's a  
16 balancing item. It's not like --

17 COMMITTEE MEMBER PEREZ: Okay.

18 CHIEF ACTUARY TERANDO: We're not setting the --  
19 setting pay rate for people.

20 (Laughter.)

21 COMMITTEE MEMBER PEREZ: No. No, I know, but  
22 that answered my question. So it wouldn't be safe to say  
23 just give 2.75 until your numbers change?

24 Thank you.

25 DEPUTY CHIEF ACTUARY DZIUBEK: Yeah. And the

1 other point we should make is that these are meant to be  
2 very long-term assumptions, you know, 20, 30 years. We're  
3 not looking at the next five years or even the next ten  
4 years. So while each individual agency is going to have a  
5 slightly different experience with these things, we're  
6 looking for long-term experience. If you -- if you're an  
7 agency that tends to, you know, for right now giving some  
8 higher pay increases, you know, you may end up giving  
9 lower pay Increases after that period. So we're looking  
10 for an average over a very long time period.

11 COMMITTEE MEMBER PEREZ: Perfect.

12 What steps, Mr. Dziubek, you mentioned that we -  
13 I'm assuming the organization - can take steps into  
14 mitigating that potential of lowering the discount rate.

15 DEPUTY CHIEF ACTUARY DZIUBEK: Yeah. I think  
16 what I said was of the three bullets that we listed, the  
17 capital market assumptions going down was the first  
18 bullet, and we don't really have any control over that.  
19 Investment consultants will weigh in and they'll say this  
20 asset class we think will earn this, and that asset class  
21 will learn this, and if they lower those projections, that  
22 forces us to take that into account and possibly lower the  
23 discount rate.

24 The second two bullet points are just things that  
25 are within our control. If we decide to move to less

1 volatile investments, like bonds, treasuries, that would  
2 most likely have the impact of lowering the discount rate,  
3 or if the Board decided that they wanted a discount rate  
4 that built in a margin, in other words, maybe we think  
5 we're going to earn seven, but let's assume 6.8, because  
6 it's a little safer to do that to build a little bit of a  
7 margin in. And again, those are not things we're  
8 recommending. We're just identifying items that might  
9 result in a decrease in the discount rate.

10 COMMITTEE MEMBER PEREZ: So none of this  
11 discussion is foreshadowing of things to come?

12 DEPUTY CHIEF ACTUARY DZIUBEK: No, not at all.

13 COMMITTEE MEMBER PEREZ: Okay. Thank you.

14 CHAIRPERSON TAYLOR: All right. Thank you, Mr.  
15 Perez.

16 That was an information item. Anything else to  
17 add, gentlemen?

18 I have no more questions from the Board.

19 All right. Thank you.

20 Mr. Cohen, we are on Summary of Committee  
21 Direction. Did you have any?

22 CHIEF FINANCIAL OFFICER COHEN: I do. Two items.  
23 One, which I can handle verbally now, and then we'll  
24 follow up on the second one.

25 MS. ORTEGA: Item 7a.

1 CHIEF FINANCIAL OFFICER COHEN. Oh, I think we go  
2 before public comment.

3 CHAIRPERSON TAYLOR: Yeah, they go before public  
4 comment.

5 MS. ORTEGA: It's on 7a.

6 CHIEF FINANCIAL OFFICER COHEN: Oh, on this -- on  
7 this particular item.

8 CHAIRPERSON TAYLOR: Oh, I'm sorry. I was just  
9 going to do public comment last, since we were at the  
10 bottom. All right. So let me call the first two up for  
11 public comment, 7a.

12 Bijan Mehryar, if I'm saying that correctly and  
13 Leyne Milstein.

14 Okay. Three minutes.

15 MR. MEHRYAR: Thank you, Madam Chair and members.  
16 Bijan Mehryar with the League of California Cities. I  
17 appreciate the opportunity to speak to you about Item 7a,  
18 the annual review of funding levels and risk report.

19 As is often said, the employers are the insurers  
20 of the State's public defined benefit plan. As you know,  
21 these retirement benefits are only as secure as an  
22 agency's ability to pay for them. In order for CalPERS to  
23 maintain its sustainability and viability for the next  
24 generation of public servants, we are committed to working  
25 with you and CalPERS staff to achieve that goal.

1           However, as the staff report notes, there are  
2 still significant ongoing challenges to achieving this  
3 shared goal. Primarily, we at the League are concerned  
4 about the prospect of increased employer contribution  
5 rates, especially in the context of shorter amortization  
6 period for investment gains and losses and a lower  
7 discount rate.

8           To highlight the challenges faced by cities, we  
9 have asked several of our members to come speak to you  
10 today, so they can share their stories. As you will hear,  
11 our members are doing all that they can to mitigate rapid  
12 contribution rate increases, but there is still more that  
13 must be done. We stand ready to partner with this Board,  
14 the State Legislature, and all impacted stakeholders on  
15 finding collaborative solutions to ensure a secure and  
16 sustainable retirement system for our active and retired  
17 employees.

18           Thank you.

19           CHAIRPERSON TAYLOR: Thank you.

20           Ms. Milstein.

21           MS. MILSTEIN: Good afternoon. Leyne Milstein.  
22 I'm an Assistant City Manager here with the City of  
23 Sacramento.

24           You're going to hear from our other local  
25 government partners who are in the back of the room about

1 the ever increasing financial pressure as our PERS costs  
2 rise, and in many instances, force difficult choices  
3 between retaining employees, funding programs and  
4 services, and paying our pension costs. That is an  
5 undeniable reality that many cities will struggle to  
6 address.

7           However, I'm here today not just to share the  
8 doom and gloom - I'm good at that - but to thank you for  
9 the work that we've been able to do together already and  
10 to ask that we continue to expand our partnership to move  
11 forward. We need, and must develop, additional tools to  
12 help educate our employees and retirees and to have a  
13 chance to actually combat rising costs.

14           To ensure the sustainability of the system, we  
15 will need to work collaboratively to educate our  
16 stakeholders and find solution. Employers continue to be  
17 challenged to share the financial reality with our active  
18 employees and retirees. There is still substantial  
19 pressure for wage increases, as our Board Member Middleton  
20 just mentioned, because our employees don't understand the  
21 amount of increased funding necessary to sustain their  
22 pensions. And we know the employer is the only backstop  
23 for costs associated with the unfunded liability.

24           As you saw in Item 6a, I believe it was slide 7,  
25 that talked about the growth of the unfunded liability

1 over time. Funding wage increases and keeping up with  
2 pension costs is an unsustainable level of expenditure  
3 growth. The money is finite.

4 So I'm here asking you for help to tell our  
5 story. Without easy-to-use tools and infographics, we end  
6 up with very complicated explanations that our employees  
7 just don't understand and/or recognize as pertaining to  
8 them.

9 And Board Member Paquin asked a question, she  
10 said -- asked how we find out about this information. And  
11 those of us who are steeped in this, we look at the  
12 reports. We use the financial tools. Board Member Ortega  
13 also asked. But our employees are not going to get to  
14 that level of sophistication. They're not going to read  
15 the 12-page report that was put out by our -- your public  
16 information staff on the situation. We published that  
17 same report in our budget at least five times over. And  
18 it doesn't ring true to them. And we need your help for  
19 them to understand how these costs affect us and our  
20 inability to combine both salary growth as well as paying  
21 pensions.

22 Without new tools to address cost increases,  
23 there will be cities that will have to make these  
24 difficult choices. And as I said earlier, to ensure the  
25 sustainability of the system, we need to work

1 collaboratively to identify the problems and find  
2 solutions.

3 Thank you.

4 CHAIRPERSON TAYLOR: Thank you for your comments.  
5 Sara Lamnin and John Donlevy.

6 MS. LAMNIN: Good afternoon.

7 CHAIRPERSON TAYLOR: Three minutes. Thank you.

8 MS. LAMNIN: Thank you.

9 So my name is Sara Lamnin. I'm a city council  
10 member for the City of Hayward and it's nice to see some  
11 of you again and to meet some of you new faces. I've  
12 testified with the League in the past in support of the  
13 discount rate and in support of decreasing the  
14 amortization rate. And frankly, it's time, as has been  
15 said, that we lower the bill.

16 Each of these approaches, even the trust, is  
17 about more money from cities. And we've stood with you to  
18 do those corrections. And there has been great progress  
19 and we appreciate all of that. But it's time that we  
20 start talking about additional approaches.

21 In Hayward, employees are sharing costs. We have  
22 raised taxes. We've continued to lower our expenses. And  
23 now, we have to talk, as a state, about how do we lower  
24 this overall bill. Any risk analysis, as I'm sure you're  
25 all aware, must include an analysis of why the bill is so



1 high and what can be done to mitigate that.

2           And, of course, your fiduciary role is looking  
3 long term. But as I'm sure you're aware, there are  
4 short-term implications. We cannot make it through that  
5 next 20 years of per -- of PEPRA sort of salvation at the  
6 current rates.

7           So, you know, each of you lives in somebody's  
8 jurisdiction and you feel exactly these impacts on  
9 yourself. You know, to pay for your streets, your roads,  
10 your libraries, your parks, your police, your fire. And  
11 you probably feel it again from your water bill, and your  
12 sewer bill, and so on.

13           And so, you know, you're paying for it -- for it  
14 perhaps twice and then half again, because as you saw in  
15 the slides, these costs are the person plus another 50  
16 percent, plus another 50 plus percent.

17           And so to get at the next level of risk  
18 mitigation, we have to be able to talk about and have  
19 those really difficult, but collaborative, conversations,  
20 those collaborative dialogues that you mentioned to get at  
21 the root.

22           So investments that decrease the cost of housing  
23 have a ripple effect across all of our jurisdictions.  
24 Controlling retiree escalating costs could change our  
25 funded status by ten percent. Decreasing health care

1 costs throughout by preventative services and cost  
2 controls impacts, of course, OPEB and other benefits  
3 expenses.

4 And so we appreciate the work in the past. And  
5 fortunately some of this stuff is in the works, but we  
6 really need to get at it sooner and we need to get it  
7 together.

8 Thank you.

9 MR. DONLEVY: Madam Chair and members of the  
10 Board, thank you very much. My name is John Donlevy. I'm  
11 the City Manager for the City of Winters. Kind of a  
12 perspective, I'm here as kind of a rep for the small  
13 towns. We have 38 full-time employees and about a \$5  
14 million general fund budget.

15 When it comes to pension, I like to tell people  
16 that it's both difficult and complex decisions that we  
17 need to make. And the most important thing is seeking  
18 balance. As a small town, we are constantly reevaluating  
19 our staff. We're looking at consultants versus employees.

20 Most of our new revenues is -- we have a strategy  
21 on addressing pension is when we have new revenues coming  
22 in, pensions are our number one priority. We want to stay  
23 funded. We actually have a pretty good rate right now.  
24 But our new revenues go into a pension track to make sure  
25 that we keep our funding.

1 I will share with you that I think a lot of  
2 cities are trying to do the right things. We seek the  
3 find the tools and alternatives. And when you hear about  
4 the partnerships, I think it's the things that we as  
5 employers and you as members of the Board can help us  
6 with, pre-payments, extra payments that we're doing, 115  
7 trust. With PEPRA, we're keeping our funding levels a  
8 hundred percent, so we don't have to deal with that.

9 We address things as we negotiate with our  
10 employees based on total compensation. As Board Member  
11 Ortega pointed out, the idea of prefunding solutions. You  
12 must have been at our meeting yesterday, because that was  
13 one of the things that we really stress with our employees  
14 and on educating them. Educating employees is not easy,  
15 because it is very complex. They may be really good at  
16 fixing water and sewer lines, but when it comes to  
17 crunching this stuff, it doesn't help so much.

18 The increasing of rates as a pure solution  
19 doesn't work for small cities like us, because it has a  
20 direct impact on services. In Winters, as an example, our  
21 police officers oftentimes are working by themselves. We  
22 work at a very bare level. Our firefighters run on trucks  
23 with only one paid staff member and the rest are  
24 volunteers.

25 As you look at funding levels and the approach,

1 the increase of purely looking at it from a contribution  
2 rates standpoint doesn't work. It actually serves as a  
3 pretty ominous wave for a community like ours.

4 I'd like to thank you for your time today. And I  
5 think the one thing I'd like to stress is just encourage  
6 that there's a balance and collaborative approach to all  
7 this.

8 I'd like to give a plug for your staff. They're  
9 stellar.

10 CHAIRPERSON TAYLOR: Um-hmm.

11 MR. DONLEVY: Oh, my goodness, they help cities.  
12 They keep us balanced. And it -- in the end, it really is  
13 us collaborating and working together.

14 Thank you very much.

15 CHAIRPERSON TAYLOR: Thank you.

16 So our next two speakers are Steve Schuabauer and  
17 Scott Dowell.

18 Thank you gentlemen. You'll both have three  
19 minutes.

20 MR. SCHUABAUER: Good afternoon, Board and staff.  
21 Thank you for hearing from us today. I'm name is Steve  
22 Schuabauer.

23 CHAIRPERSON TAYLOR: Sorry.

24 MR. SCHUABAUER: No problem. I don't think  
25 anybody has ever been able to pronounce it right.

1 Usually, when they get to Steve and they pause, I say,  
2 yes, that's me.

3 I'm here to give you a perspective on a mid-sized  
4 city. Lodi is about 70,000 people. First, I guess I'd be  
5 wrong if I didn't acknowledge your staff, and your staff  
6 report, and the work that you've done. We, as cities,  
7 understand that you have a compelling need to increase  
8 your -- the funded status of your system. We get it, but  
9 we hope you do that with an understanding of our ability  
10 to partner with you in that path.

11 Lodi is before you today a much healthier city  
12 than we were the first time I came to speak to you two  
13 years ago. Our citizens have granted us an additional \$5  
14 million a year in revenue. We've put away \$12 million in  
15 a pension stabilization fund and our general fund has  
16 grown. Our employee are now paying as much as six percent  
17 of -- six points of the employer's share.

18 So a much healthier organization from a pension  
19 system side. And we've done a tremendous amount of work  
20 to address it. But unfortunately, none of that means that  
21 we are out of the woods. We're close to 70 percent funded  
22 today, just as you are. However, our pension obligations  
23 in the general fund, the \$60 million general fund, are  
24 projected to go from 18 percent of that general fund, or  
25 \$10 million, to 25 percent of that general fund, 15 and a

1 half. Before we do anything, before we buy a fire truck,  
2 before we buy a police car, before we buy radios, before  
3 we buy a mobile data computer, before we build parks,  
4 before we manage those parks, before we pay payroll,  
5 before we pay for insurance, we're going to be paying by  
6 2025 25 percent of our general fund just in pensions.

7           What does that mean for our general fund?  
8 Although right now, we are sitting on a pretty significant  
9 reserve, by 2023, we're probably laying people off. 2025,  
10 we're in significant trouble. We're not just laying  
11 people off, we're eliminating services wholesale, even in  
12 the face of having worked very hard to do what we've done.

13           And I greatly appreciate Board Member Middleton's  
14 comment, and I think it's worth you understanding. My  
15 employees have worked with out a raise, effective raise,  
16 since 2008. They took a pay cut in 2009, '10, '11, '12,  
17 and we restored it. And that's all we've done. And you  
18 better believe that there is a significant demand for  
19 raises, and there's a significant demand to address the  
20 staff work that we have to do just to manage the new  
21 parks, and police the new neighborhoods, and take care of  
22 what we've built that's caused us to be able to grow.

23           That number that I referenced, that \$5 million  
24 growth, doubling of our pension costs, that also  
25 represents the growth of our general fund. A hundred

1 percent of the growth of our general fund in the next five  
2 years will be directed to you, a hundred percent of it.  
3 Nothing to do anything else with. That's a real problem.

4 CHAIRPERSON TAYLOR: All right. You're out of  
5 time. Thank you.

6 MR. DOWELL: All right. Thank you very much.  
7 Greetings from the City of Chico. I am Scott Dowell,  
8 Administrative Services Director for the City of Chico.

9 Recently, our city manager Mark Orme invited CFO  
10 Michael Cohen -- Hi, Michael -- to a Chico Chamber of  
11 Commerce meeting to discuss the CalPERS retirement system.  
12 During the meeting, some members of the public expressed  
13 their grave concern over the operations of CalPERS and its  
14 significant contribution increases the city would be  
15 facing over the coming years. The public wanted to know  
16 how we were addressing this issue.

17 In response, our city manager summarized our  
18 city's response over the years, including, one, pay  
19 reductions to city staff in 2013-2014; no COLAs for over  
20 ten years; employees now pay their full share of normal  
21 costs; employees also pay an additional three to six  
22 percent of the city's share of normal costs; we pay the  
23 UAL in July of each year to save on interest costs; create  
24 a Section 115 Trust and contribute based on cash flow  
25 availability; engage CalPERS' leadership on ways to

1 collaborate on these issues and challenges; greater  
2 emphasis on our five-year projections and planning; and  
3 creation of a Financial Budget Emergency Policy.

4           After the meeting, CFO Cohen commented to our  
5 staff on how Chico had done over and above what many  
6 agencies have done to address these funding issues. That  
7 was good to hear, but it still presented that we still  
8 have challenges ahead.

9           Today, I sit here and I say thank you to your  
10 professional staff, including Marcie Frost -- Hi,  
11 Marcie -- and Michael Cohen for their helpful interactions  
12 with our team in Chico.

13           But the reality is still this, in the near --  
14 next few years, our UAL payment will increase to \$5  
15 million over what it is right now. This is subject to  
16 change as we know the actuarial reports each year update  
17 those figures.

18           Candidly, this is overwhelming. Even though we  
19 have been proactive to address the issue, it is still a  
20 huge challenge for a city and its residents. Residents  
21 routinely share their frustration with Chico staff about  
22 the pensions and why they will end up paying staff's  
23 pensions.

24           In November 2018, our city responded to the Camp  
25 Fire in Paradise by providing shelter to over 20,000



1 Paradise residents relocating over night to Chico. Many  
2 of the Camp Fire survivors have remained in Chico and now  
3 require city services. As such, we have the financial  
4 challenge of providing these services with minimal  
5 long-term revenue enhancements.

6 Without any change, we are looking at reducing  
7 staff and services to deal with the additional pension  
8 contributions in future years. This would further  
9 frustrate residents who want public services, especially  
10 in light of a natural disaster that we just experienced.

11 In conclusion, please take no additional action  
12 to increase financial contributions required by CalPERS  
13 members.

14 Thank you.

15 CHAIRPERSON TAYLOR: Thank you, both.

16 That exhausts our list of speakers.

17 So, Mr. Cohen, Summary of Committee Direction.

18 CHIEF FINANCIAL OFFICER COHEN: Yes. So on the  
19 question of when GASB 67 was implemented, CalPERS did that  
20 beginning July 1st, 2013, so that would have shown up for  
21 the first time in the 2013-14 CAFR. And then as follow-up  
22 information, Member Paquin's question, we'll distribute  
23 percentages of PEPRAs members to the entire Board.

24 CHAIRPERSON TAYLOR: Great. Thank you.

25 And then I have public comment. I don't have

1 anybody else that has said they want to make public  
2 comment.

3 So then I am adjourning this meeting.

4 (Thereupon the California Public Employees'  
5 Retirement System, Board of Administration,  
6 Finance & Administration Committee meeting  
7 adjourned at 2:30 p.m.)

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## 1 C E R T I F I C A T E O F R E P O R T E R

2 I, JAMES F. PETERS, a Certified Shorthand  
3 Reporter of the State of California, do hereby certify:

4 That I am a disinterested person herein; that the  
5 foregoing California Public Employees' Retirement System,  
6 Board of Administration, Finance & Administration  
7 Committee meeting was reported in shorthand by me, James  
8 F. Peters, a Certified Shorthand Reporter of the State of  
9 California;

10 That the said proceedings was taken before me, in  
11 shorthand writing, and was thereafter transcribed, under  
12 my direction, by computer-assisted transcription.

13 I further certify that I am not of counsel or  
14 attorney for any of the parties to said meeting nor in any  
15 way interested in the outcome of said meeting.

16 IN WITNESS WHEREOF, I have hereunto set my hand  
17 this 24th day of November, 2019.

18  
19  
20 

21  
22 JAMES F. PETERS, CSR  
23 Certified Shorthand Reporter  
24 License No. 10063  
25