

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
INVESTMENT COMMITTEE
OPEN SESSION

ROBERT F. CARLSON AUDITORIUM
LINCOLN PLAZA NORTH
400 P STREET
SACRAMENTO, CALIFORNIA

MONDAY, MARCH 18, 2019

9:01 A.M.

JAMES F. PETERS, CSR
CERTIFIED SHORTHAND REPORTER
LICENSE NUMBER 10063

A P P E A R A N C E S

COMMITTEE MEMBERS:

Mr. Bill Slaton, Chairperson

Mr. Rob Feckner, Vice Chairperson

Ms. Margaret Brown

Ms. Dana Hollinger

Mr. Henry Jones

Ms. Fiona Ma, also represented by Mr. Frank Ruffino

Mr. David Miller

Ms. Eraina Ortega, represented by Mr. Ralph Cobb

Ms. Mona Pasquil Rogers

Mr. Jason Perez

Mr. Ramon Rubalcava

Mr. Theresa Taylor

Ms. Betty Yee

STAFF:

Ms. Marcie Frost, Chief Executive Officer

Mr. Matt Jacobs, General Counsel

Dr. Ben Meng, Chief Investment Officer

Ms. Natalie Bickford, Committee Secretary

Mr. Dan Bienvenue, Interim Chief Operating Investment
Officer

Mr. Danny Brown, Chief, Legislative Affairs Division

Mr. John Cole, Investment Director

Ms. Sarah Corr, Interim Managing Investment Director

A P P E A R A N C E S C O N T I N U E D

STAFF:

Ms. Kit Crocker, Investment Director
Ms. Carrie Douglas-Fong, Associate Investment Manager
Ms. Divya Mankikar, Investment Manager
Mr. Simiso Nzima, Investment Director
Mr. Don Pontes, Investment Director
Mr. Beth Richtman, Managing Investment Director
Ms. Marlene Timberlake D'Adamo, Chief Compliance Officer

ALSO PRESENT:

Mr. Al Darby, Retired Public Employees Association
Mr. Allan Emkin, Pension Consulting Alliance
Ms. Sandy Emerson, Fossil Free California
Mr. Steve Foresti, Wilshire Associates
Ms. Tina Devon Gallier, Fossil Free California
Mr. Dillon Gibbons, California Special Districts Association
Mr. Richard Godfrey, City of Fremont
Dr. Robert Gould, Physicians for Social Investment Responsibility
Ms. Debora Hammond, Fossil Free California
Mr. Shep Harper, Fossil Free California
Mr. Steve Hartt, Meketa Investment Group
Ms. Stephanie Hueg, California State Retirees

A P P E A R A N C E S C O N T I N U E D

ALSO PRESENT:

Mr. Dane Hutchings, League of California Cities

Mr. Daniel Ingram, Wilshire Associates

Mr. Ruben Ingram, School Employers Association of California

Ms. Karen Jacques, Fossil Free California

Mr. J.J. Jelincic

Ms. Cathy Jeppson

Mr. Andrew Junkin, Wilshire Associates

Mr. Kevin Menager

Ms. Leyne Milstein, City of Sacramento

Mr. Geoff Neill, California State Association of Counties

Ms. Christine Nelson

Ms. Lynne Nittler, Fossil Free California

Ms. Jane Scantlebury, Fossil Free California

Ms. Christine Shewmaker, Fossil Free California

Ms. Deborah Silvey, Fossil Free California

Mr. Robert Silvey, Fossil Free California

Mr. David Soares, Retired Public Employees Association

Ms. Dana Stokes, Fossil Free California

Ms. Patrice Sutton, Physicians for Social Investment
Responsibility

Mr. Betsy Thagard, Fossil Free California

Ms. Sara Theiss, Fossil Free California

A P P E A R A N C E S C O N T I N U E D

ALSO PRESENT:

Ms. Sheila Thorne, Fossil Free California

Ms. Martha Turner, Fossil Free California

Mr. Lawrence Wilson

Mr. Larry Woodson, California State Retirees

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P R O C E E D I N G S

1
2 CHAIRPERSON SLATON: I call to order the
3 Investment Committee meeting of March 18th.

4 Please call the roll.

5 COMMITTEE SECRETARY BICKFORD: Bill Slaton?

6 CHAIRPERSON SLATON: Here.

7 COMMITTEE SECRETARY BICKFORD: Rob Feckner?

8 VICE CHAIRPERSON FECKNER: Good morning.

9 COMMITTEE SECRETARY BICKFORD: Good morning.

10 Margaret Brown?

11 COMMITTEE MEMBER BROWN: Here.

12 COMMITTEE SECRETARY BICKFORD: Dana Hollinger?

13 COMMITTEE MEMBER HOLLINGER: Here.

14 COMMITTEE SECRETARY BICKFORD: Henry Jones?

15 COMMITTEE MEMBER JONES: Here.

16 COMMITTEE SECRETARY BICKFORD: Fiona Ma
17 represented by Frank Ruffino?

18 ACTING COMMITTEE MEMBER RUFFINO: She'll be here
19 in a second.

20 COMMITTEE SECRETARY BICKFORD: David Miller?

21 COMMITTEE MEMBER MILLER: Here.

22 COMMITTEE MEMBER MA: Here.

23 COMMITTEE SECRETARY BICKFORD: Eraina Ortega --

24 ACTING COMMITTEE MEMBER COBB: Here.

25 COMMITTEE SECRETARY BICKFORD: -- represented by

1 Ralph Cobb?

2 Pardon me.

3 Jason Perez?

4 COMMITTEE MEMBER PEREZ: Here.

5 COMMITTEE SECRETARY BICKFORD: Mona Pasquil

6 Rogers?

7 COMMITTEE MEMBER PASQUIL ROGERS: Here.

8 COMMITTEE SECRETARY BICKFORD: Ramon Rubalcava?

9 COMMITTEE MEMBER RUBALCAVA: Here.

10 COMMITTEE SECRETARY BICKFORD: Theresa Taylor?

11 COMMITTEE MEMBER TAYLOR: Here.

12 COMMITTEE SECRETARY BICKFORD: And Betty Yee?

13 COMMITTEE MEMBER YEE: Here.

14 CHAIRPERSON SLATON: Thank you very much.

15 Last Friday, the world once again witnessed the
16 destruction and infliction caused by terrorism. Nearly,
17 70 people were killed or injured in mass shootings in two
18 mosques in New Zealand. And just this morning, it was
19 announced there was a tragedy aboard a tram in Utrecht the
20 Netherlands. And so on behalf of the Board and the
21 institution, we send our prayers and best wishes to those
22 impacted and to the entire countries of New Zealand and
23 the Netherlands.

24 We'll move to approval of the March 18th, 2019
25 Investment Committee timed agenda. And without objection,

1 I would move item 7b to after 9c, because we're going to
2 have a general discussion on divestments. So to take up
3 the specifics of a divestment item, it made sense to do it
4 after the briefing. So with that change, I look for a
5 motion for approval of the timed agenda.

6 VICE CHAIRPERSON FECKNER: So moved.

7 COMMITTEE MEMBER HOLLINGER: Second.

8 CHAIRPERSON SLATON: A motion by Feckner, second
9 by Hollinger.

10 All those in favor say aye?

11 (Ayes.)

12 CHAIRPERSON SLATON: Opposed?

13 Motion carries.

14 We'll now move to the Pledge of Allegiance. And
15 I've asked Vice Chair Feckner to lead us.

16 VICE CHAIRPERSON FECKNER: Hand over heart.

17 (Thereupon the Pledge of Allegiance was
18 recited in unison.)

19 CHAIRPERSON SLATON: Next item on the agenda is
20 the Executive Report. And just I want to make a comment
21 before they start. Committee members may notice that the
22 materials -- and I to the compliment the staff, the
23 materials presented are concise and focused on the issues
24 that are most important to us in our oversight role, and
25 yet, at the same time, in addendums detailed material is

1 provided as well. So thank you for that.

2 And with that, I'll turn it over to our Chief
3 Investment officer, Ben Meng.

4 Good morning.

5 CHIEF INVESTMENT OFFICER MENG: Good morning, Mr.
6 Care, members of the Investment Committee. We have
7 several important items on the agenda this morning,
8 including a number of items requesting action for -- by
9 this Committee.

10 So first, item 7b, the bill seek to increase
11 CalPERS reporting on our engagement of emerging managers.
12 Second item, 7b, the bill is about divestment of
13 securities in private prisons. After item 7a and b, as
14 the Chair just directed, 7b will take place after 9c.

15 So next in Item 8a of the agenda, we'll continue
16 the efforts of this Committee and the staff over the last
17 18 months regarding changes to CalPERS private equity
18 business model. Before we move on, I just want to
19 underscore that requested action on Item 8a is not an
20 approval of any specific investment transaction or
21 contract, nor is it an override or exception to our
22 existing investment policies. Rather, today's item asks
23 the Committee to affirm our commitment to updating
24 CalPERS' private equity business model through the
25 addition of two new pillars, one focused on late stage

1 venture and the growth strategy, and the other focus on
2 the long-hold strategy.

3 In the course of our delib -- deliberations over
4 the past 18 months, and accompanying popular media
5 commentaries and speculation, a certain degree of
6 confusion has arisen in the financial markets,
7 particularly in regards to our commitment to this project.
8 So today's item, staff seeks affirmation from the
9 Committee regarding further exploration of Pillars 3 and
10 4, innovative options we believe could materially
11 strengthen our hand -- our fund.

12 This affirmation is important as we believe
13 attending to -- attempting to continue without it would
14 compromise this important endeavor leaving potential
15 partners unsure of our intent. Your support for the
16 few -- for the further development of Pillar 3 and 4 today
17 will help ensure CalPERS is able to bring potential
18 partners to the table.

19 Now, moving on to Agenda Item 9a and 9b, we will
20 receive update from our Corporate Governance and
21 Sustainable Investment teams. We'll hear how CalPERS is
22 leveraging our stakeholder rights in alignments with our
23 Governance and Sustainability Principles, and how we
24 continue to integrate sustainability issues into our
25 investment decision-making process.

1 And finally, following up on the Committee's
2 request at the February meeting, we'll have an
3 introductory overview of CalPERS active divestment
4 mandates, as well as some additional exploration of how
5 Wilshire Associates estimates the economic impact of these
6 divestment on the portfolio.

7 So now, I would like to take a -- spend a few
8 minutes on the recent fund performance. So the deck you
9 have, the number is based on John the end of John
10 performance number. By the time of publish of this
11 material, that was the data available to us. Now, we have
12 updated number as of the end of February.

13 So, as you remem -- as you may remember, last
14 time was in December when Eric Baggesen who was the
15 Interim CIO during the interim period, the performance
16 number he gave you, as of the end of December, the fiscal
17 year, the total fund return was negative 3.54 percent.

18 I'm glad to report back to you that after two
19 months, the first two months of 2019, the market has done
20 very well and so have we. So as of the end of February,
21 the total fund return is positive 1.62 percent.

22 However, our required rate of return the long
23 range 7 percent. So it means that we're still falling
24 short of 5.4 percent to be made up in the remaining four
25 months of this fiscal year. And yesterday, we did a rough

1 historical simulation assuming that -- you know, using the
2 60/40 portfolio means 60 percent of S&P 500 and 40 percent
3 of Barclays Ag. So what's the probability -- if history
4 is any guidance, we use the past 30 year data.

5 So if history is any guidance, the probability
6 for us to achieve a 5.4 percent in the next four months is
7 less than 30 percent. So that's our estimate of the --
8 using historical performance as a guidance.

9 Also it's important to note that private equity
10 is the best performing asset class for this period. And
11 also, private equity is on track to be the best performing
12 asset class of the fiscal year, as well as the only asset
13 class that will deliver 7 percent return for this year.
14 So just a reminder.

15 And with that, this concludes my prepared
16 remarks, and we are happy to answer any questions that you
17 may have.

18 CHAIRPERSON SLATON: Okay. Thank you very much.
19 I see no questions at this point. We'll move to Item 5,
20 action consent, approval of the February 19th, Investment
21 Committee open session meeting minutes. Do I have a
22 motion?

23 COMMITTEE MEMBER TAYLOR: So moved.

24 COMMITTEE MEMBER MILLER: Second.

25 CHAIRPERSON SLATON: Let's see, who made the

1 motion?

2 Tailor made the motion and who seconded it?

3 And Mr. Miller seconded.

4 All those in favor say aye?

5 (Ayes.)

6 CHAIRPERSON SLATON: Opposed?

7 Motion carries.

8 I have not had a request to pull any items on
9 information -- excuse me -- information consent.

10 So we'll move to item 7a, Assembly Bill 181. And
11 Danny Brown is here.

12 Good morning.

13 LEGISLATIVE AFFAIRS DIVISION CHIEF BROWN: Good
14 morning, Mr. Chair and Committee members. Danny Brown,
15 CaPERS team members

16 AB 181 by Assembly Member Rodriguez would require
17 CalPERS and CalSTRS to submit a report to the legislature
18 on the status of achieving our objectives and initiatives
19 regarding their participation of emerging managers. The
20 first report would be due by March 1st, 2020, and then
21 filed every year thereafter until John 1st, 2024.

22 In the way of historical background, in 2011,
23 legislation by Senator Curren Price was enacted that
24 required CalPERS to develop a five-year strategic plan to
25 expand the participation of emerging managers across all

1 asset classes, and annually report on the progress.

2 That reporting requirement ended on John 1st,
3 2018. So the purpose of this bill is really just to
4 continue the reporting efforts started by Senator Price.

5 For the most part, this reporting requirements
6 are consistent with the annual reporting that our
7 Investment Office has continued to provide the Board as
8 part of our Emerging and Transition Manager 2020 Plan.

9 We are recommending a support, if amended,
10 position with -- to remove the requirement that would
11 require CalPERS to report on emerging managers that we
12 have terminated in the annual report. And according to
13 the author, he has already agreed to make that change.

14 So with that, that ends my report.

15 CHAIRPERSON SLATON: Okay. Mr. Jones.

16 COMMITTEE MEMBER JONES: Yeah. Thank you, Mr.
17 Chair.

18 Yeah, I support the -- this with the amendment,
19 because I don't think we should be evaluating in public
20 reasons for people dismissed, so I can support the
21 amendment. And I applaud you for having this come back to
22 continue that disclosure. Because when it was first
23 implemented by Price, it was a very worthy document,
24 because it shared the information definitions, it showed
25 what our policy was regarding our Emerging Manager

1 Program, and it was well received throughout the financial
2 industry. So I'm glad to see that it continues, so I
3 would recommend the staff's -- approve staff's
4 recommendation.

5 CHAIRPERSON SLATON: Okay.

6 COMMITTEE MEMBER TAYLOR: Second.

7 CHAIRPERSON SLATON: All right. That was a
8 motion, Mr. Jones?

9 COMMITTEE MEMBER JONES: Yes.

10 CHAIRPERSON SLATON: Yeah. So moved by Jones,
11 seconded by Taylor.

12 I see no further people requesting to discuss.
13 So all those in favor say aye?

14 (Ayes.)

15 CHAIRPERSON SLATON: Opposed?

16 Motion carries.

17 And an abstention from -- okay. Abstention from
18 Mr. Cobb and Ms. Pasquil Rogers. Two abstentions.

19 CHAIRPERSON SLATON: All right. Thank you very
20 much. We'll move to now Item 8a, because we moved 7b down
21 after 9.

22 So 8a, Private Equity Business Model. Mr. Meng,
23 Mr. Cole, and Ms. Corr, is she going to be part of this?

24 CHIEF INVESTMENT OFFICER MENG: Yes. I would
25 like to ask my team members Sarah and John to come up to

1 the table now.

2 (Thereupon an overhead presentation was
3 presented as follows.)

4 CHIEF INVESTMENT OFFICER MENG: So Item 8a
5 follows roughly 18 months of discussion between staff and
6 the Committee on CalPERS private equity business model.
7 As I noted in my opening remarks, this item is presented
8 to the Committee for consideration as an action item, to
9 approve the concept of adding two new pillars to CalPERS
10 private equity business model, and thereby empower your
11 investment staff to address the next key phase in this
12 project.

13 It's important to note that this item does not
14 constitute a change to our statement of Investment Policy,
15 nor does it establish any exception to that policy. No
16 contracts will be signed, nor any commitments made should
17 you -- made, should you choose to approve the concept as
18 recommended by the staff.

19 None of the slides are new here, so I will not
20 walk through them one by one. Instead, I would like to
21 take this opportunity to bring the key concepts from the
22 last 18 months together and then address some of the
23 questions that have come up from our meetings with
24 stakeholders.

25 So in the past 18 months, we have discussed a

1 number of key concepts, some of them are highly technical
2 from both the investment perspective and legal
3 perspective, and we have tried a few different ways to
4 explain these highly technical terms, and we'll continue
5 to try to balance between being accurate and being
6 understandable.

7 Avoid adding further confusion to these concepts,
8 as you will notice that, the team today will stick quite
9 close to our prepared scripts, so that we can strike a
10 right balance between being accurate and being
11 understandable.

12 So to tie all these concepts together, I would
13 like to break down our reasoning into a number of steps.
14 So first step, all our stakeholders and the staff share
15 the same goal, which is to deliver promised return. And
16 then the second step is how do we accomplish that goal?

17 To do that, we know we must invest in a
18 risk-aware manner and deliver 7 percent rate of return
19 over the long run. We also need to know ourselves. We
20 need to play to our strengths and our comparative
21 advantages. As I stated, in my remarks at the John
22 off-site, CalPERS key competitive advantage are our size,
23 our brand, and our improved liquidity profile.

24 So how do we monetize on these competitive
25 advantages to help us in achieving our required rate of

1 return? So that's step number three in our reasoning
2 process. So the answer through private equity to increase
3 our chance of achieving the 7 percent required rate of
4 return. We need private equity as an asset class, because
5 of the superior expected rate of return, as well as its
6 strong track record over time in history in the past.

7 In addition, private equity's realized volatility
8 and drawdowns tend to be lower than expected, which
9 provides some diversification benefits to the portfolio as
10 well as downside protection to the portfolio. As I
11 discussed last month, looking at where we are in economic
12 cycle today, which is in late -- which is late in the
13 cycle, I prefer private equity over public equity, while
14 all asset classes are currently rich, meaning highly
15 valued. Relatively speaking, private equity is probably
16 the better place to be, given our liquidity profile.

17 So as I said last month, we need private equity
18 to be successful, we need more of it, and we need it
19 sooner rather than later.

20 So that leads to our step number 4 in our
21 reasoning process. So we need private equity. We have
22 the conventional existing business model. Why are we here
23 today proposing an addition of alternative business model?
24 And the reason is that there are challenges we have with
25 the conventional business model.

1 The first is our size. We cannot assess private
2 equity -- access private equity exposure on the scale that
3 we need. And then there are characteristics of the
4 conventional private equity business model that are
5 suboptimal in terms of our needs, namely the higher fees,
6 lower transparency and the low -- and the relatively lower
7 control.

8 So then step 5 of your reasoning, so how can we
9 tackle these challenges in a way that plays to our
10 comparative advantages? So which brings us to the
11 proposed business model, namely the addition of Pillars 3
12 and 4. Pillars 3 and 4 are designed to mitigate those
13 characteristics of the conventional private equity
14 business model that do not serve our interest.

15 We expect these new vehicles to improve our
16 ability to deploy assets in private equity opportunities,
17 so we can invest more in private equity, and over time to
18 lower costs, as well as improved both CalPERS level of
19 control over and the transparency concerning our private
20 equity exposure, so we can make better investment
21 decisions contributing to the long-term sustainability of
22 the fund.

23 Please note that -- as we will elaborate further
24 in later slides, but please note that the improved
25 transparency is to your investment professional at

1 CalPERS. The general public will get exactly the same
2 level of transparency as they do today.

3 So Pillars 3 and 4 will allow us to play to our
4 strengths namely our brand, our scale, and our ability to
5 invest in illiquid assets. It is our professional belief
6 that the proposed new business model is the best option
7 available to us at this time to monetize our comparative
8 advantages and to increase our chance of success.

9 So now to step 6 of the -- our reasoning process.
10 The new -- the new business model is not without risk. We
11 have identified a number of benefits of the proposed
12 business model. However, as we have consistently
13 maintained, and as I stated last month, this new model is
14 not without risks, as we know that no investment is
15 without risk, but we can be smart and intelligent about
16 risk taking, namely that we take risk where we have
17 comparative advantages, and we award risk where we lack
18 such advantages.

19 The proposed business model represents this form
20 of intelligence risk taking. I believe the key risk of
21 the proposed business model will be in the implementation
22 details, particularly in regard to the governance
23 structure and alignment of interests. Should you choose
24 to approve the concept today, staff will move on to the
25 second phase of this project, which is to identify and

1 assess these risks, and find ways to mitigate such risks.

2 And we're glad to see that the staff has adopted
3 the most risk prudent approach and will only proceed on
4 our own terms and on our own timeline. We will not commit
5 to any artificial timeline now to any forced of arbitrary
6 outcome. We will continue to move in step with our
7 Beliefs, our policies, and our investment disciplines.

8 So as I stated last month, the new business model
9 may or may not work. And it may or may not work now, but
10 we will not know if we don't try. And it is in this
11 challenging capital market environment we owe it to all
12 our stakeholders to explore all the options available to
13 us.

14 So while no one knows all the -- all that the
15 future holds, we do have certainty in some things. One,
16 the landscape for institutional investors continue to grow
17 more and more competitive; and two, more companies are
18 staying private for longer. And it will become more
19 difficult to deliver the required rate of return in the
20 next 10 years than in the past 10 years.

21 We need to adapt as the market opportunities
22 evolve around us, so we can stay competitive. We know
23 that private equity is the only asset class is expected to
24 exceed the 7 percent actuarial rate of return. Foregoing
25 opportunities to increase our access, may lower our chance

1 of get -- of generating the returns required to pay
2 promised benefits, as we know that we will not compromise
3 our principles in pursuit of this new business model.

4 So today, we're asking for your approval of the
5 Pillars 3 and 4 concepts, so that the staff can continue
6 with the next phase of this project. The public
7 deliberation of this new business model over the past 18
8 months has generated some confusion with our stakeholders
9 and in the financial markets, leaving some uncertain of
10 CalPERS commitment to this concept.

11 The affirmation of CalPERS commitment to pursuing
12 Pillars 3 and 4 today is an important signal to the
13 financial markets and to potential partners that we are
14 serious about this project.

15 Again, this action requested from the Committee
16 today does not constitute the signing of any contract, nor
17 the deployment of a single dollar. It does not supersede
18 the existing Investment Policy. Should the Committee take
19 action to affirm the concept of Pillars 3 and 4 as part of
20 our private equity business model, staff will return with
21 periodic progress updates and required revision to the
22 Board's Investment Policy, and the prudent person opinion
23 will be shared prior to any actual investment in Pillars 3
24 and 4.

25 So as I stated early, we would also like to take

1 this opportunity to address some of the questions that
2 have arisen in the course of CalPERS exploration of this
3 proposed PE business model. And in total, we tallied
4 about 10 questions from stakeholders and -- including you.
5 I will take the first six and then I'll turnover to Sarah
6 to talk the last four.

7 So the first question was does CalPERS intend to
8 stop co-investments?

9 Simply put, the answer is no. Co-investment have
10 always been part of CalPERS private equity strategy, and
11 that will continue under Pillar 2, the existing business
12 model, and where we'll be exploring alternative ways of
13 implementing co-investment. And as I stated last month,
14 as well as a -- and as a matter of fact, we're bringing
15 our internal study on co-investment back to you next month
16 in April.

17 So the second question is some have asked can we
18 just bring it in-house or adopt the Canadian -- the
19 Canadian model?

20 So as we discussed in February, there are those
21 who say that we should not pursue Pillars 3 and 4 as
22 proposed, but rather that we should simply bring those
23 models and expertise in-house and hire the staff, or adopt
24 a model similar to that in use in Canada.

25 So regarding the Canadian model, we evaluated

1 that option and it is clear that it's not available for us
2 at this time. We must also -- as I said last month, we
3 must learn how to walk before we can run.

4 CalPERS as of today simply does not have the
5 organizational structure nor the compensation options
6 capable of matching what top tier managers can secure in
7 the private sector. Another fact is that we are not
8 located in global financial center, which seriously hinder
9 our ability in attracting and retaining the top talents.

10 However, we remain open-minded and will consider
11 the Canadian model if and when it comes a viable option.
12 Until then, our duty to deliver the promised benefit to
13 our beneficiaries remains.

14 I believe that we as the stewards of the System
15 owe it to our beneficiaries to explore all options
16 available to us today, especially those options that play
17 to our competitive advantages, like the model that staff
18 is proposing now.

19 The third question is about owning it and
20 control.

21 So there appears to have been some confusion.
22 And at some point, a narrative has started that CalPERS
23 will own the partners associated with Pillar 3 and 4. And
24 this is simply not the case. So I breakdown this question
25 into a few subquestions.

1 The first question, what ownership structure do
2 we contemplate for Pillar 3 and 4 now?

3 So Pillar 3 -- in Pillar 3 and 4 contemplates the
4 formation of a new investment vehicle in the form of a
5 limited liability Company, LLC. Our ownership interest
6 for each pillar will take the form a non-managing member
7 interest in LLC. The management company we select will
8 serve as the LLC's managing member.

9 The second subquestion related to this, how is
10 this different from a typical PE commingled fund
11 investment?

12 The term "commingled" refers to a situation, in
13 which we are only one among many investors. And times --
14 there are times there are over 100 investors. So we're
15 one of the many investors. That's the current
16 conventional business model, the commingled fund.

17 As currently contemplated, Pillar 3 and 4 will be
18 captive investment vehicles, meaning that CalPERS will, at
19 least initially, be the sole non-managing member supplying
20 the lion's share of the capital to the LLC. The
21 management company for each investment vehicle will, as
22 the managing member, run out the remainder of the
23 commitment to the investment vehicle.

24 The other subquestion is will we have an
25 ownership in the management company? That's another

1 misunderstanding.

2 Simply put, the answer is no. The management
3 company will be separately owned and operated. We will
4 not own or control the management company.

5 Another question that may arise is how can we
6 reduce cost, if we do not own the management company?

7 The answer is that we will structure the
8 vehicles -- the new vehicles in such a way that the
9 reduced cost is embedded in the structure of these new
10 vehicles, namely, we are adopting a pre-approved budget
11 approach as opposed to paying a fixed management fee, and
12 by paying reduced performance fee.

13 The other subquestion related to this is how will
14 the management company be compensated?

15 In lieu of management fees, CalPERS will make
16 periodic payments based on a pre-approved budget to fund
17 the operations of the investment vehicle and the
18 management company. In addition, the management company
19 will earn an appropriate long-term economic incentive that
20 aligns our investment partners with our best interest.

21 The fourth question about transparency. As we
22 just said in earlier, these new vehicles will afford more
23 transparency to CalPERS, not less. I would like to take
24 this opportunity to underscore the issue of transparency.
25 Some seem to think that CalPERS is seeking to reduce the

1 level of information available to the public through these
2 new vehicles. That is absolutely not the case.

3 To this, I would like to remind us all of three
4 things. The information protected as proprietary, that is
5 information for which a public discussion would impair the
6 System's investment objectives and threaten our ability to
7 pay promised benefits would continue to be protected. And
8 information that's legally required to be made available
9 to the public will remain available.

10 This business model -- new business model
11 proposed no change to the information available to our
12 stakeholders. However, the proposed business model does
13 intend for more information to be made available to your
14 investment professionals as fiduciaries with duties of
15 loyalty and care to help strengthen our ability as
16 investors.

17 The other subquestion related to transparency is
18 legal agreements remain protected or not. The question is
19 yes. So question has been raised as to whether or not the
20 contracts with our Pillar 3 and Pillar 4 partners would be
21 made public?

22 And under today's law, in the interests of our
23 ability to be effective investors, they would not be
24 public. Instead, they would remain protected proprietary
25 documents.

1 The other subquestion related transparency is
2 both fee and expense. The current business model
3 contemplates that CalPERS, as a non-managing member
4 responsible for operating payments, will review and
5 approve the fund's budget on an annual basis. This
6 budget -- this budget payment will be provided to the
7 public. However, the breakdown between salaries, rent, et
8 cetera will be not be provided.

9 As we've attempted to explain in the past,
10 however, we expect the new model to afford an improved
11 level of transparency to CalPERS and to provide at least
12 the same level of transparency to the public as under the
13 current model.

14 The fifth question we received is about control.
15 Similar to transparency, we'll have more control in Pillar
16 3 and 4 than we currently have in Pillar 2, the
17 conventional co-investment model. In the current model,
18 the Board, you, controls the investment activity in our
19 portfolio. We're controlling CalPERS investment policy
20 statements as well as through the authority you have
21 delegated to staff.

22 So -- but in today's private equity model, our
23 staff has little control over the investment made by
24 commingled private equity funds in which we invest.

25 In the newly proposed model, the first two

1 elements remain the same with primary control held by the
2 Board, by you, through the control of our Investment
3 Policy as the power is delegated to staff. But when it
4 comes to the selection of investment, using this new
5 business model, the captive vehicle approach, CalPERS
6 would have more control over setting fund level investment
7 guidelines that fit within the parameters and limits set
8 by the Board, and by having an option to terminate a
9 vehicle under certain circumstances.

10 So again, as with transparency in the new
11 business model, we'll have more transparency, we'll have
12 more control, not less.

13 The sixth question raised is about my
14 involvement. I would like to speak to those who would
15 question my level of involvement as a newly appointed CIO
16 with the concept we have -- we are addressing today.

17 So I can assure you that I have been fully and
18 appropriately in the loop on this project for quite some
19 time, and I'm fully briefed in terms where we are today
20 and how we got here. In fact, I was an early believer in
21 this concept, following the discussion as a global peer
22 with CalPERS began publicly -- when CalPERS began publicly
23 thinking about the new business model.

24 And when it became clear I would be returning to
25 CalPERS in September, I engaged the senior team at CalPERS

1 to deepen my understanding of and contributed to the
2 exploration of this -- the issues and new business model.
3 And also, I have reviewed in depth all the studies and
4 analysis conducted by the staff in the past 18 months.

5 So now that's the first six questions. Now, I
6 would like to turn it over the Sarah to answer the last
7 four questions before we open up for questions.

8 INTERIM MANAGING INVESTMENT DIRECTOR CORR: Thank
9 you, Sarah Corr, Investment Office staff.

10 So some questions were asked about the valuations
11 in the private equity portfolio, and whether or not
12 they're overstated. We considered it extremely unlikely
13 for a few reasons, including that valuations are reviewed
14 by independent valuation experts for most of the funds
15 that we invest in. And additionally, it's been our
16 experience that upon the sale of the assets that the
17 proceeds received are higher than the previous carrying
18 value of the assets.

19 Secondly, we were asked whether or not Pillar 4
20 with a longer hold period would impede its success. So
21 we're not dictating that the assets get held longer. We
22 are providing the general partner or the managing member
23 with the ability to opt to hold them longer than in a
24 traditional private equity fund.

25 Some have a question where the location of the

1 Pillar 3 and 4 offices would be? CalPERS is not going to
2 dictate where they would be. They would be wherever the
3 managing member feels it would be most appropriate, given
4 the strategy that they're pursuing.

5 And finally, has CalPERS investigated other
6 options that would be a potential for Pillar 3 and 4?

7 And as Ben stated, we believe that we owe it to
8 our stakeholders to consider all options, and recognize
9 that not all would be viable or scalable, but we are
10 exploring other options available to us.

11 And with that, I'll turn it back over to Ben to
12 close.

13 CHIEF INVESTMENT OFFICER MENG: Thank you, Sarah.

14 Just on the appraisal, one question raised was
15 that, you know, other appraisal in private equity
16 portfolio tend to be inflated. And as Sarah mentioned,
17 that is extremely unlikely.

18 For one, there's -- you know, there's established
19 industry practice with auditing process in place. And for
20 two, from our past observation, GP'S tend to undervalue
21 their investment in the portfolio, so they would like to
22 surprise the LPs on the upside when they truly exit the
23 investment.

24 And thirdly, that GP is not compensated based on
25 the interim valuation, neither their management fee nor

1 their performance fee is based on the interim valuation.

2 So now I would take the opportunity address the
3 last question raised is there seem to be some concern that
4 you know, we have changed our narratives over the past 18
5 months. So I would like to address that generally
6 speaking -- I would like to say that changes are good,
7 especially when we explore innovation concepts as Pillar 3
8 and Pillar 4. It is the nature of the innovation and
9 experimentation is to discover what works and what
10 doesn't, and then we adjust our course of action
11 accordingly.

12 Both John Maynard Keynes and Paul Samuelson, two
13 renowned economists in history have said something along
14 the lines that when my information changes, I change my
15 mind. What do you do, sir?

16 So for that I applaud our staff's action in
17 adjusting their position as they learn. It again shows
18 that the staff is committed to funding the best approach
19 for CalPERS by incorporating the new pieces of information
20 as we discovered them. It shows that the staff is not
21 preoccupied with any misconceived concept of saving face
22 or being too rigid, too entrenched in our thinking to
23 explore new and superior options when they appear.

24 So in addition to the questions we just walk
25 through, we have received a number of letters from

1 stakeholders, some supporting the proposed a business
2 model and some voicing concerns or confusions regarding
3 it. We have reviewed them all carefully, and our
4 professional judgment remains the same, that it is prudent
5 for CalPERS to continue to the second phase of this
6 project.

7 Should the Committee approve the action item
8 today, we would continue to report back to you
9 periodically to give you a progress update, which include
10 the expense outside of the approved INVO budget.

11 Further, I would like to emphasize that should
12 the path to the right implementation be identified, full
13 implementation would not proceed without a series of
14 decisions and input from the Committee. For example,
15 determining the scale of each pillar, if it is outside of
16 the delegated authority, revising the Board statement of
17 Investment Policy to reflect the business model, and as
18 noted in agenda item, provision of a prudent person
19 opinion to the Committee prior to funding any investment
20 in Pillar 3 and 4.

21 So again, I would like to reiterate that today's
22 action is not approve any one deal or revise our
23 Investment Policy. At the end of the day, there are no
24 new contracts and no dollar being put to work in Pillar 3
25 and 4. Rather, the item asks the Committee to affirm

1 CalPERS commitment to the continued exploration of an
2 enhanced private equity business model through the
3 addition of two new pillars, one focused on late stage
4 venture and growth strategy, and the other focusing on
5 long-term hold strategy.

6 So with that, thank you very much and we are
7 happy to answer any questions you may have.

8 CHAIRPERSON SLATON: Okay. Thank you very much.
9 Mr. Feckner.

10 VICE CHAIRPERSON FECKNER: Thank you, Mr.
11 Chairman. In order to move us forward and to put on the
12 table for discussion, I would like to offer a motion.

13 I move the following:

14 The Investment Committee approve Pillars 3 and 4
15 in concept, and direct staff to include them in the update
16 in the private equity strategic business model. The
17 Committee directs the staff to develop the structure and
18 guiding principles of the new pillars to be in compliance
19 with the Board's Investment Beliefs and policies. The
20 Committee recognizes the staff may propose policy changes
21 for the Committee's approval. Staff will seek to identify
22 and negotiate with capable partners. Expenditures on
23 development of Pillars 3 and 4 will be managed within the
24 existing INVO budget. The Committee will receive, at a
25 minimum, quarterly progress reports. And lastly, prior to

1 Committee approval of any final implementation and funding
2 plan, staff will supply the Committee a prudent person
3 opinion.

4 Thank you, Mr. Chair.

5 COMMITTEE MEMBER TAYLOR: Second.

6 CHAIRPERSON SLATON: Okay. I have a motion from
7 Mr. Feckner, a second from Ms. Hollinger, is that right?

8 COMMITTEE MEMBER HOLLINGER: Ms. Taylor.

9 CHAIRPERSON SLATON: I'm sorry, Ms. Taylor.

10 Thank you much. Sorry.

11 All right. Motion is on the floor.

12 Ms. Taylor.

13 COMMITTEE MEMBER TAYLOR: Thank you very much,
14 Mr. Chair.

15 I want to thank you Mr. Yang[SIC] for this really
16 clear presentation. It helped me get through a lot of the
17 questions I think that we've had before. I did have one
18 final question for Ms. Corr, just real quick. You had
19 mentioned that you have investigated all other options,
20 and they're either not viable or scalable. Can you give
21 us some samples of that?

22 INTERIM MANAGING INVESTMENT DIRECTOR CORR: So I
23 wouldn't say that we explored all other options. We have
24 explored other options.

25 There's --

1 COMMITTEE MEMBER TAYLOR: Well, I didn't write
2 "all". I just said "all".

3 INTERIM MANAGING INVESTMENT DIRECTOR CORR: We've
4 locked at doing different co-investment strategies. We've
5 looked at some other options for some separate accounts.
6 We are pursuing some of those, but they -- to scale up to
7 the -- between, you know, \$10 billion that we need to
8 deploy annually. We need other options besides
9 co-investments and separate accounts.

10 COMMITTEE MEMBER TAYLOR: Okay. And so -- and
11 we're doing co-investments in addition to Pillars 3 and 4,
12 correct?

13 INTERIM MANAGING INVESTMENT DIRECTOR CORR:
14 Correct.

15 COMMITTEE MEMBER TAYLOR: Okay. I just wanted to
16 clarify that.

17 Again, I want to thank you for this very
18 expansive and well-explained report.

19 Thank you.

20 CHIEF INVESTMENT OFFICER MENG: Thank you.

21 CHAIRPERSON SLATON: Controller Yee.

22 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

23 I also, too, want to just thank the staff for just
24 providing a little bit more of the detail about what's
25 behind the concept and appreciate that, you know, part of

1 exploration and potential experimentation is going to be,
2 you know, just trying to incorporate, you know, new
3 information as we learn it. So I do appreciate that.

4 But I wanted to just kind of go back to a couple
5 things. One, you know, just in terms of kind of what's
6 been presented to us over the course of the last period of
7 months -- and I'm trying to think about this, and it's
8 been so focused on the two pillars, that I'm finding
9 myself now trying to back up and just see how does this
10 all fit with respect to our entire portfolio?

11 And so when I do that, it gets me to think about
12 obviously what's the impact going to be potentially on
13 providing relief to employer contribution rates. And I
14 know one of the slides that gave me some concern last
15 month was one that showed that increasing the allocation
16 to private equity impacts projected average employer
17 rates, I think, plus or minus three percentage points was
18 the slide.

19 So that gets me thinking about how to look at
20 this. And that is we're taking on a larger risk for a
21 future benefit that likely will not move the needle with
22 respect to providing any relief on contribution rates.
23 But -- and this is kind of my problem. We're kind of
24 looking at this kind of a little bit in a vacuum, but --
25 so that's one issue.

1 I think Mr. Cole at one point had talked about
2 Pillar 4 not likely to lower costs in the short run or
3 outperform the market, so that's kind of another aspect.
4 And then I don't know that we've heard much about Pillar 3
5 with respect to expected returns. But I guess I have a
6 little bit of skepticism about buying later stage venture
7 companies that likely will be able to beat the market.
8 But again, that's an unknown.

9 And then I was curious as to why Meketa was not
10 given an opportunity to provide an opinion memo. But this
11 is where I have asked for -- and I think part of my
12 discomfort around this is that as you're exploring that we
13 haven't been able to kind of just get a little inde --
14 more independent opinions along the way.

15 So regardless of the outcome of the motion, I
16 would hope that we can have greater involvement from our
17 consultant in real-time with respect to the evolving
18 strategy, and -- such as providing opinion memos on the
19 agenda items, and just getting information more real-time.

20 And then the thing that I really do hope we do
21 get, because we are talking about new structures, new
22 relationships, potentially new governance, and I would
23 hope that this Committee would entertain a second
24 fiduciary counsel opinion from a counsel with deeper
25 investment experience. I mean, I think we're at that

1 point now of where we just need to understand our ongoing
2 relationship as fiduciaries with this strategy and model.
3 And you've described some of that already.

4 So, I guess given all of that, I still have
5 concerns. But I guess the more immediate concern is --
6 and I would, Mr. Chairman, like to invite Meketa to come
7 up and give some remarks, if possible, after this.

8 CHAIRPERSON SLATON: Ms. Yee, I -- when I was
9 viewing the materials last week -- and I've only been
10 Chair since February, and I failed to notice until Friday
11 that there was not a Meketa letter in the package. So I
12 made contact with Meketa. We had a conversation. And, in
13 fact, they did produce a letter, which was delivered this
14 morning maybe in all the material that --

15 COMMITTEE MEMBER YEE: Yes, I have it in front of
16 me. Yes.

17 CHAIRPERSON SLATON: Yeah. So that's their
18 opinion letter. And we can certainly hear from them this
19 morning as well.

20 COMMITTEE MEMBER YEE: Okay. Yeah, I would --

21 CHAIRPERSON SLATON: I apologize for it not
22 getting out in the package earlier in the week.

23 COMMITTEE MEMBER YEE: Okay. Thank you, Mr.
24 Chairman.

25 MR. HARTT: Good morning, Steve Hartt, Meketa

1 Investment Group.

2 Thank you for the opportunity to speak today. I
3 think, as staff has described, there is a lot of thought
4 going into this opportunity here today. And that as we
5 have spoken and the staff has spoken several times as this
6 item has been thought about, that given the opportunities
7 and -- that CalPERS has, and the challenges that it faces
8 in order to deploy at scale, we continue to believe that
9 the exploration of Pillars 3 and 4 make a lot of sense,
10 and that it's something that staff should continue on.

11 We've heard today that staff's intention here is
12 to continue that exploration to do it in a way that they
13 will periodically report back to the Board and that
14 today's action is not one that they're looking to seek
15 approval for a particular investment strategy or partner
16 at this point.

17 So I think that this makes a lot of sense, and
18 that the way staff is approaching it makes sense. And
19 they've articulated the particular objectives and goals
20 that they would like to try to achieve as part of this
21 exploration of Pillars 3 and 4 to help guide them
22 philosophically about how they're going about doing it.

23 So I'm happy to discuss anything further.

24 CHAIRPERSON SLATON: Okay. Why don't -- why
25 don't you stick around, because there may be some other

1 questions.

2 MR. HARTT: Sure.

3 CHAIRPERSON SLATON: And Controller Yee, are
4 you --

5 COMMITTEE MEMBER YEE: Just one more, if I could.

6 CHAIRPERSON SLATON: Sure.

7 COMMITTEE MEMBER YEE: And not for open session,
8 but maybe just a question about the plan terms as you see
9 them evolving. But is there -- do you have like any basic
10 parameter of what plan terms may look like at this point,
11 or is that still early? I mean, obviously, not going into
12 specifics, but just --

13 CHIEF INVESTMENT OFFICER MENG: We have some
14 idea -- ideally what will work for us. But these are
15 further exploration. We don't know whether this working
16 in today's market or not. And the details what we are
17 thinking may be this afternoon we can discuss.

18 COMMITTEE MEMBER YEE: Okay. Thank you, Mr.
19 Chair.

20 CHAIRPERSON SLATON: Okay. Ms. Brown.

21 COMMITTEE MEMBER BROWN: Thank you, Mr. Chair.

22 I appreciate the report and your comments today.
23 However, I still have concerns. In December, we got a due
24 diligence report. I won't go into what was in that, but
25 we actually never got answers to those outlined risks.

1 BCG, the consultant, basically outlined the risks and had
2 some mitigation measures. Questions were asked and we had
3 no responses to those, and we still don't have responses
4 to those. And I really think it's important that it was a
5 41 page addendum that was in closed session. So it would
6 be helpful to get those answers before we make a decision.

7 Also, I had requested information on
8 co-investments and secondaries. I assume that's coming.

9 Also, what sort of fees and carry we're paying.
10 Just like Ms. Yee said, it might be a closed session
11 discussion. But again, we need to know that these pillars
12 are going to increase returns -- net returns, and that
13 costs will be down.

14 My other concern was back in John, CalPERS held a
15 press conference. I believe Mr. Cole and Mr. Meng you
16 were in that conference. And it's been reported to me
17 that Mr. Cole told reporters that staff didn't need
18 approval from the Board to move forward with Pillars 3 and
19 4. Merely, staff needed a change to the delegated
20 authority.

21 My concern is if we approve Pillars 3 and 4
22 today, that staff could merely implement this as long as
23 they stayed under the \$2 billion delegated authority, that
24 staff could move forward and do agreements. And that's a
25 very big concern for me. And I want to hear you confirm

1 that you're not going to do that, that you're not going to
2 do Pillars 3 or 4 and stay under the delegated authority.

3 CHIEF INVESTMENT OFFICER MENG: Thanks for the
4 question, Ms. Brown.

5 To answer the first three, the last one probably
6 for John and our General Counsel to answer.

7 In terms of you mentioning in December the open
8 questions that we still haven't answered yet, because
9 that's exactly what we're asking for today for of the
10 approval concept, so that we can continue with the second
11 phase. We can discover what are the terms and conditions
12 that may work for us, and what other risks mitigation of
13 each measures.

14 The second question, you're absolutely right, the
15 co-investment last month you asked. I said in opening
16 remark, we plan to bring co-investment study back to you
17 next month in April.

18 The third question, yes, it intends to increase
19 net returns the total fund by having Pillar 3 and 4
20 together.

21 And the last one you're asking about John's
22 comment at the January off-site at the media briefing,
23 I'll turn that over to -- in terms of delegated authority,
24 what kind of approval they need from this body, I'll turn
25 it over to John and probably our General Counsel, Matt

1 Jacobs as well.

2 INVESTMENT DIRECTOR COLE: John Cole, CalPERS
3 staff. I think it's important to note that throughout the
4 process of reviewing the strategic model and in presenting
5 these alternatives, we have said and commit publicly and
6 often that in order to go to the next stage, which today's
7 motion would address, that we would continue to engage and
8 report to the Board at any level.

9 So the interview you're referring to is -- makes
10 the distinction between if you read specifically what is
11 necessary given our policies that delegated authority is
12 specifically required for an exception that would lead to
13 a larger commitment and investment. But our intention has
14 been, and will -- continues to be that because these are
15 different -- because we spent nearly two years discussing
16 them, that whatever amount might be dedicated in these new
17 directions would be together with the Board. It would be
18 our decisions.

19 COMMITTEE MEMBER BROWN: So I just want to hear
20 that we're not going to be doing multiple Pillar 3,
21 multiple Pillar 4 under \$2 billion, is that correct?

22 INVESTMENT DIRECTOR COLE: I want to be very
23 clear that as we go along and we have gone to the market
24 and understand what it -- would be possible in both
25 Pillars 3 and 4, the notion which we laid out initially of

1 a -- of the long-term plan that talked about \$10 billion
2 committed over 10 years in each of the two pillars was
3 meant to give a sense of what the future would look like.
4 And as a result, in simple terms, it -- it came across or
5 it comes across as that might be done in a singular
6 vehicle.

7 What I want to make clear is that we could choose
8 to do multiple vehicles, but the idea would be to do it at
9 a scale that ultimately would be that size. So I don't --
10 it's premature for us to be able to say that there will
11 only be one vehicle.

12 CHIEF INVESTMENT OFFICER MENG: Yeah. So if I
13 may secondly just add to that. We don't know yet. And
14 this may get into our negotiation strategies, I would
15 rather save this discussion for the afternoon.

16 COMMITTEE MEMBER BROWN: Sure. The concern I
17 have though is that the strategy has been sold to us on
18 two separate large pools, so we can have -- that we would
19 have just two, one Pillar 3 and one Pillar 4. My concern
20 is if you ended up doing five Pillar 3s and five Pillar 4s
21 all less than \$2 billion, with this approval today, you
22 could move forward under the current delegated authority.
23 And that's a concern I have. And I want to hear you
24 commit today that that's not what you're going to do.

25 CHAIRPERSON SLATON: Ms. Brown.

1 INVESTMENT DIRECTOR COLE: We commit to that.

2 COMMITTEE MEMBER BROWN: Okay. Thank you.

3 CHAIRPERSON SLATON: Yeah. And I think it's
4 clear in the motion. Regardless of the sizes, that this
5 structure is going to come back to us.

6 COMMITTEE MEMBER BROWN: Great. Can you -- can
7 you tell me about the role of the OCIO in investments. Up
8 until December with Ms. Bourqui here, her name had been on
9 the agenda items. And now I don't see Mr. -- Dan, I can't
10 pronounce -- Bienvenue on the agenda items. So I don't
11 understand. Because my understand is that the OCIO's role
12 that they can actually not necessarily veto an item, but
13 they're supposed to check and make sure that everything is
14 okay. And I don't see the OCIO on the agenda item.

15 CHIEF INVESTMENT OFFICER MENG: So, Mr. Jones,
16 you would like me to answer that question or --

17 COMMITTEE MEMBER JONES: Yes.

18 CHIEF INVESTMENT OFFICER MENG: Okay. So I have
19 the COIO. So COIO have two main areas of responsibility,
20 one is the operation part and the compliance part. And
21 when Dan Bienvenue be came the interim COIO, we made a
22 conscious decision that to carve out the compliance part
23 to be under Eric Baggesen, so that -- because Dan
24 Bienvenue is wearing two hats, the MID hat of Global
25 Equity as well as the Interim COIO. So we would like him

1 to continue to opine on investment decisions. And in
2 order to do that, we decided to carve out the compliance
3 function from Dan Bienvenue under Eric Baggesen.

4 And that's why when you're seeing signed agenda
5 items, if it's under global equity, you see Dan
6 Bienvenue's. If it's under operations, you see Dan
7 Bienvenue's name. But if it's under compliance, you see
8 Eric Baggesen's name first, and then Dan Bienvenue, and
9 then mine.

10 And with that, I would like to also call on
11 Marlene, our Chief Compliance Officer, to come up to
12 explain the reason behind the set up as the -- for the
13 interim period.

14 CHIEF COMPLIANCE OFFICER TIMBERLAKE D'ADAMO:

15 Good morning, Marlene Timberlake D'Adamo, Chief
16 Compliance Officer, CalPERS.

17 So the question I think that Ben is asking is
18 what is the role -- maybe why don't you repeat the
19 question, Ben.

20 CHIEF INVESTMENT OFFICER MENG: So the question
21 is the role of the COIO, particularly part of the
22 independent check of the COIO role in terms of signing the
23 agenda item, whether he or she agrees or disagrees with
24 the -- with the agenda item.

25 CHIEF COMPLIANCE OFFICER TIMBERLAKE D'ADAMO: So

1 what you have outlaid is that the -- typically, the COIO
2 role has several different activities and functions under
3 its purview. And with Ben -- I'm sorry, Dan serving in
4 the interim role, the compliance function was -- it was
5 determined that that needed to be separate. And so the
6 compliance function was moved to Eric Baggesen, so that
7 that is separated from the investment activities and the
8 investment decisions that are occurring, and that Dan
9 could act in his capacity as the Managing Investment
10 Director for Global Equity.

11 So I think what Ben has said is that when it
12 comes to the review of the COIO, Eric is doing the
13 compliance functions and operational risk and Dan is doing
14 everything else.

15 Does that answer the question?

16 CHIEF INVESTMENT OFFICER MENG: And would you
17 like to elaborate on the three lines of defense?

18 CHIEF COMPLIANCE OFFICER TIMBERLAKE D'ADAMO:

19 Sure. So the operational model that CalPERS
20 operates on right now is what's called three lines of
21 defense. And for those of you that have been on the Board
22 for a few years, you have seen this laid out in the Risk
23 and Audit Committee materials, where we talk about who
24 sits in the first line, who sits in the second line, and
25 who sits in the third line. And the model itself is a --

1 is a model that is used by a lot of regulated entities,
2 because it is meant to really sort of matrix, I'll say,
3 the roles and responsibilities, and really to be able to
4 provide independent checks on certain activities.

5 First line of defense sits within the business,
6 and that is because those are the folks that are the
7 closest to the risk. Their responsibility is to identify,
8 assess, manage, and mitigate those risks. But they sit in
9 the -- what I call, the vertical or essentially the
10 business line.

11 Second line of defense is really meant as an
12 independent overseer of that first line. And the thinking
13 is, is that first line is supposed to escalate managed
14 risk. They're the closest to the risk. They understand
15 the risk. Second line is meant to provide oversight over
16 that risk. And it's independent, so it doesn't report to
17 the same vertical. So, for instance, Enterprise
18 Compliance sits as second line function. I report to
19 Marcie Frost.

20 First line of defense sits within the business
21 and they report up to the COIO, as we just talked about,
22 and ultimately to Ben.

23 Third line of defense is your audit function.
24 And so the idea is that those three lines operating
25 together are in the best possible position to help

1 identify, manage, and mitigate risk, and also to provide
2 independent outlets for concerns or activities and just to
3 make sure that things are running the way that they're
4 supposed to.

5 COMMITTEE MEMBER BROWN: I appreciate the answer.
6 Although, there's no OCIO -- Eric Baggesen didn't sign
7 this agenda item either, so it's a problem for me.

8 Thank you.

9 INTERIM CHIEF OPERATING INVESTMENT OFFICER
10 BIENVENUE: The one -- the one thing -- Dan Bienvenue,
11 Acting COIO. The one thing I would add to it, is that I
12 do still see all the items. Having not signed it, I would
13 have gladly signed it. We just decided to route in the
14 way we did. I do see all agenda items in an initial
15 folder that comes around, number one.

16 And number two, I think some of you are aware of
17 some of the governance structures we have in the
18 Investment Office around what we call our Investment
19 Strategy Group, or our ISG. We consciously had me
20 delegate the role of the voting member for global equity
21 to John Cole. And I -- when I sit in the Investment
22 Strategy Group, I actually sit as the COIO, which is where
23 I have that sort of veto ability, that if there's
24 something that gives me pause, I can stop it. So I
25 hope -- I hope that helps.

1 COMMITTEE MEMBER BROWN: Thank you.

2 CHAIRPERSON SLATON: Okay. Thank you.

3 Ms. Hollinger.

4 COMMITTEE MEMBER HOLLINGER: Thank you. Thank
5 you very much.

6 I think it's important for everyone to put this
7 in context. I sit on a global board, where we represent
8 34 trillion in assets. I just got back from the Women in
9 Private Equity Conference. I can tell you that every
10 sovereign wealth fund, every institutional investor -- I
11 sat with Dallas Teachers, Texas Retirement, STRS, we are
12 all looking to increase our allocation to this asset
13 class. And typically, it's more than double the current
14 allocation, even foundations.

15 I think we have to also recognize the danger
16 going forward of flat returns for this fund. Flat returns
17 will increase the unfunded liability, employer
18 contribution rates. So with -- in context of a global
19 picture, we used to have 8,000 public companies to invest
20 in. We now have less than 4,000. How do you deploy at
21 scale?

22 So we have to think outside of the box. The role
23 of leadership in an organization is to think about what
24 you could be doing. Not what you're doing, because what
25 we're doing isn't going to move the needle.

1 So, Ben, I applaud your leadership, John, Marcie,
2 the Investment team, because they are proactively acting
3 like leaders and moving us forward into the future to
4 think about what we could be doing.

5 So thank you.

6 CHAIRPERSON SLATON: Mr. Jones.

7 COMMITTEE MEMBER JONES: Yeah. Thank you, Mr.
8 Chair.

9 First of all, I want to thank Ben and staff for
10 the clarity in terms of responding to the number of
11 questions that have been raised by the Board and by our
12 stakeholders, including those that I received and
13 forwarded to you yesterday, so I appreciate that.

14 I don't think it's a question of whether or not
15 we need to invest in private equity. I think we all
16 concluded that this is one of the highest asset returning
17 classes, and that we need to do more, because we haven't
18 been able to scale to bring in more returns from that
19 category.

20 I think all of the -- what I'm hearing is is more
21 or less around process and policy. And so a number of the
22 responses that you made this morning to those questions
23 deal with the process. And also, some of the questions
24 that was raised this morning were dealing with policy
25 issues, some of which cannot be discussed here in open

1 session. They have to be deferred to closed session.

2 So I concur with Ms. Hollinger that you're doing
3 the right thing. And I think we should move forward with
4 this. If we are going to try and achieve those goals of
5 getting -- of beating our actuarial rate of seven percent
6 return. And it's been given that this is one of the asset
7 classes that can do this -- do that.

8 And I do think though we need to, in closed
9 session, respond to a couple questions that Ms. Brown and
10 Ms. Yee asked. So given that, I can certainly be
11 supportive of moving this forward.

12 CHAIRPERSON SLATON: Okay. Thank you, Mr. Jones.
13 Treasurer Ma.

14 COMMITTEE MEMBER MA: Thank you very much. So I
15 just got here. This is my third month. And it was very
16 hard for the last two months to figure out really what was
17 happening. So I appreciate also the clarity, coming to my
18 office, answering the questions -- many questions that my
19 staff and I had, and even the 10 clarification questions
20 today was very, very helpful. I understand better now
21 what you are all trying to do.

22 I have also talked to many folks in the private
23 equity realm and have -- and feel comfortable that the
24 returns are exceeding what we are getting in the other
25 asset classes.

1 I also agree that we should be exploring, like
2 Ms. Hollinger said, any type of options that are going to
3 get us to or over the seven percent return. And I agree
4 with Ms. Yee that we should include Meketa, our
5 consultants, in discussions, because that's why they're
6 here is to also be that check and balance and advise us as
7 well.

8 So I do have two questions in the motion and four
9 recommendations or things that I would like the Board to
10 think about adding into the motion.

11 But my first question is in paragraph 3, what is
12 expenditures on development of Pillars 3 and 4 will be
13 managed within the existing INVO budget? What does that
14 mean?

15 CHIEF INVESTMENT OFFICER MENG: INVO is short --
16 there's so many acronyms in CalPERS I am still learning
17 after almost eight -- seven plus years here. INVO stands
18 for Investment Office. So the area get approved the
19 budget. And on the budget note probably the best for Dan
20 Bienvenue, the Interim Head of COIO, to talk about the
21 Investment Office -- the budget for the Investment Office,
22 and what our intended plan to carry out should you choose
23 to approve the concept today for the next phase.

24 COMMITTEE MEMBER MA: Okay. Because I also heard
25 that there would be no new contracts that would be signed

1 at this time, no new dollar amounts allocated. So that's
2 why having this vague expenditures will be managed. Are
3 we going to spend money or not going to spend money?

4 CHIEF INVESTMENT OFFICER MENG: So we're talking
5 about two things that no dollar means no investment dollar
6 will be deployed. And the fees and expenses we're talking
7 about the second phase, like the operating expense to find
8 the right -- to identify the right partners and then to
9 work out the desired governance and the economic terms.

10 So that is the expense in terms of -- as the
11 operating expense. But we will not spend any dollar on
12 investment -- or deploy any dollar on investments. So
13 these are investment expense and operating expense. So
14 Dan Bienvenue will talk about operating expense.

15 COMMITTEE MEMBER MA: Okay.

16 CHIEF INVESTMENT OFFICER MENG: And what I was
17 talking about this morning is no investment dollar will be
18 deployed.

19 COMMITTEE MEMBER MA: Okay. So I would like to
20 see that added to the resolution. But my concern is that
21 there is money being spent, and we are not being told how
22 much money is being spent. And then at the end when we
23 finally do ask, you know, it was X amount, and -- you
24 know, because we didn't ask for those expenditures --
25 like, if you were going to report to us on a quarterly

1 progress report, we would also -- I would also like you to
2 let us know how much you've been spending internally on
3 this concept.

4 CHIEF INVESTMENT OFFICER MENG: Right. So it is
5 our plan, as I said in opening remarks, we're committed to
6 reporting back to you. Give you a progress update
7 quarterly. And part of that including any expenses that
8 are outside of the approved budget. So we are committed
9 to do that.

10 COMMITTEE MEMBER MA: Okay. Then the last -- the
11 second question is prior to Committee approval of a final
12 implementation funding plan, staff will supply the
13 Committee a prudent person opinion. What does that mean?

14 CHIEF INVESTMENT OFFICER MENG: So the prudent
15 person opinion, so again, the second phase again, should
16 you approve the concept today, we'll go out to further
17 explore this concept to identify the capable partners and
18 then work out what -- what is the desired governance
19 structure and economic interest. So once we have all the
20 terms together, we'll hire an independent -- the prudent
21 person opinion, almost like an independent third party to
22 comment on these details, the governance structure, the
23 terms. So that's a prudent person opinion.

24 COMMITTEE MEMBER MA: So like a third-party
25 consultant --

1 CHIEF INVESTMENT OFFICER MENG: Yes.

2 COMMITTEE MEMBER MA: -- outside consultant?

3 CHIEF INVESTMENT OFFICER MENG: Yes.

4 COMMITTEE MEMBER MA: And then would the plan go
5 out for an RFP or how would it be awarded this general
6 partner?

7 CHIEF INVESTMENT OFFICER MENG: Okay. That we'll
8 turn the PPO process -- the selection of the PPO -- I know
9 there's an established procedure. I will turn to the more
10 capable more knowledgeable person.

11 COMMITTEE MEMBER MA: Okay.

12 CHIEF INVESTMENT OFFICER MENG: That would be
13 Sarah Corr.

14 INTERIM MANAGING INVESTMENT DIRECTOR CORR: So
15 for the prudent person opinion, we have a pool of
16 consultants that we could use for that, and we would bid
17 that out, as far as finding a capable partner. At this
18 point in time, we don't anticipate using an RFP process.

19 COMMITTEE MEMBER MA: Okay. And then after you
20 come back with a implementation and funding plan, would it
21 necessitate another vote by this Investment Committee or
22 not. It's very unclear.

23 CHIEF INVESTMENT OFFICER MENG: I would say yes.

24 COMMITTEE MEMBER MA: Okay. So that's what I
25 would like to add. I would like to add that no new

1 contracts are to be signed at this time. No new
2 investment amounts are going to be allocated at this time
3 of our investment pool. We are not committing any
4 retirement funds to a general partner at this time. And
5 that after implementation and funding plan is established,
6 you will come back and get another vote by this Committee
7 before moving forward. Those are the things that are
8 unclear to me.

9 CHIEF INVESTMENT OFFICER MENG: Yeah. So as I
10 said in my opening remarks, there were remarks that we'll
11 back to you for any needed revision of the Investment
12 Policy, should it outside of -- should it be outside of
13 delegated -- current delegated authority. So if it's
14 outside the current delegated authority, we'll come back
15 to you for revision for the Investment Policy.

16 COMMITTEE MEMBER MA: Okay. So I just requested
17 four things to be added for clarification. I don't know
18 how others feel, but I think it would make me feel more
19 comfortable having those specific items in their instead
20 of us having to come back and revisit minutes, if we heard
21 something, and didn't hear something. I just think it's
22 better to put it in writing.

23 COMMITTEE MEMBER BROWN: If that's a motion, I'll
24 second that motion.

25 CHAIRPERSON SLATON: So let's go through and make

1 sure what we're talking about. One I got was no
2 commitment that funding investments will require a final
3 vote by this Committee, right?

4 COMMITTEE MEMBER MA: Right.

5 CHAIRPERSON SLATON: So that's one of them.

6 COMMITTEE MEMBER MA: Yes.

7 CHAIRPERSON SLATON: Okay. Let's go one by one.
8 Would the maker of the motion accept that as an amendment?

9 VICE CHAIRPERSON FECKNER: Yes.

10 CHAIRPERSON SLATON: All right. So that would go
11 after the last sentence.

12 COMMITTEE MEMBER MA: Okay.

13 CHAIRPERSON SLATON: So no funding -- funding
14 investments will require a final vote by the Committee.

15 COMMITTEE MEMBER MA: Okay.

16 CHAIRPERSON SLATON: All right. What were the
17 others thre? Let's go through them and make sure we
18 understand.

19 COMMITTEE MEMBER MA: Well, Mr. Meng said no new
20 contracts were to be signed at this time.

21 CHAIRPERSON SLATON: Well, if there's -- if
22 there's no money to be spent --

23 COMMITTEE MEMBER BROWN: Well, they could sign a
24 contract.

25 COMMITTEE MEMBER MA: The contracts sometimes

1 cost money. And if they're going to sign contracts, then
2 I just want to --

3 CHIEF INVESTMENT OFFICER MENG: Sorry. Can I
4 clarify?

5 The contract mean -- again, go back to the
6 investment or operating. So we will not sign any
7 investment contract, but we may sign some contracts --
8 operating contracts. For example, if you require a PPO or
9 outside consultant, or -- when we discover a certain topic
10 that requires a deeper dive into the area, we may need
11 some additional opinions. So that we may sign contract,
12 but that's part of the discovery process. That's
13 called -- is operating expense. But we're not signing any
14 contract on investment. We're not deploying any
15 investment dollars, just for clarification.

16 COMMITTEE MEMBER MA: Okay. I mean --

17 CHAIRPERSON SLATON: So let me add just a bit of
18 clarity, maybe it would hope. Currently, the Investment
19 Office in the private equity space spends effort, time,
20 dollars, consultants, negotiating, travel, all sorts of
21 things in order to fulfill the mandate of meeting the
22 requirement for private equity.

23 So the Chair's view is the operational part of
24 this, that exploratory operational part, is really no
25 different than the current process that INVO uses to

1 expend operational funds in the budget in order to explore
2 particular private equity investments.

3 So I think the motion includes that it -- that
4 this shall be done within the existing INVO budget,
5 excluding the actual investments. And we're saying it has
6 to come back for a vote before there's actually any
7 expenditure on investments.

8 COMMITTEE MEMBER MA: Okay. So I just got here,
9 so I don't how much money gets spent doing these type of
10 exploratory so --

11 CHAIRPERSON SLATON: Let's find out.

12 COMMITTEE MEMBER MA: Yes. And so if there are
13 going to be contracts, and I'd like to say the Committee
14 will receive quarterly progress reports, including dollar
15 amounts spent outside of the INVO or budget. Since we are
16 authorizing you all to move forward with Pillars 3 and 4,
17 we'd kind of like to know how much it's costing and not
18 buried in a budget someplace.

19 INTERIM CHIEF OPERATING INVESTMENT OFFICER
20 BIENVENUE: Yes. So this Dan Bienvenue again. Maybe I
21 can help a little bit. On the budget, the way process
22 works here is that annually our budget comes to Finance
23 and Admin -- the Finance and Admin Committee of the Board,
24 and then the full Board for approval. So you currently --
25 we currently have an approved budget for fiscal year

1 '18-'19. That's the one that's in place now. And we're
2 working our way through the process for coming up with our
3 budget for '19-'20. We're getting close, but we need to
4 get it through the final sort of executive approval and
5 then it -- that one, too, will come to Finance and Admin
6 Committee, and to budget for approval. So you will see
7 the numbers.

8 As far as letting you know any incremental
9 contracts that are strictly for this, we can certainly
10 include that in the quarterly reporting. We're happy to
11 do that. I will say that things like staff time can be a
12 little bit challenging to disentangle, whether this is
13 working on this or working on that. But certainly
14 explicit expenditures on Pillars 3 and 4, whether it's
15 contracting or otherwise, we can certainly include.

16 And our goal would be to bring us much
17 transparency to that as we can.

18 COMMITTEE MEMBER MA: Okay.

19 INTERIM CHIEF OPERATING INVESTMENT OFFICER
20 BIENVENUE: And as I said, you will get to see the '19-'20
21 budget when it gets proposed to Finance and Admin.

22 COMMITTEE MEMBER MA: Okay. And then how about
23 the vote by this Committee before moving forward, is that
24 required? Is --

25 CHAIRPERSON SLATON: Well, I think I added that

1 in the end --

2 COMMITTEE MEMBER MA: Okay.

3 CHAIRPERSON SLATON: -- that the -- no funding
4 investment -- funding of investments will require a final
5 vote by the Committee.

6 COMMITTEE MEMBER MA: Okay.

7 CHAIRPERSON SLATON: So --

8 INTERIM CHIEF OPERATING INVESTMENT OFFICER
9 BIENVENUE: And we could include any expenditures. If we
10 were to, you know, work our way through and get to a place
11 where we thought that the '19-'20 budget, that again will
12 be approved by this group, were to become a constraint, we
13 would certainly come back to you before we -- before we
14 exceeded the budget.

15 COMMITTEE MEMBER MA: Okay. And so I'm just
16 asking.

17 CHAIRPERSON SLATON: Yeah.

18 COMMITTEE MEMBER MA: So the Committee will
19 receive quarterly progress reports. I don't want to just
20 hear what's happening, but also how much money is being
21 spent pursuing this. So I would like to --

22 CHAIRPERSON SLATON: So if -- so if we said
23 including external contract expenses? Would that be --

24 COMMITTEE MEMBER MA: That would be --

25 CHAIRPERSON SLATON: Would that be sufficient?

1 Would the maker of the motion accept that?

2 VICE CHAIRPERSON FECKNER: Yes.

3 CHAIRPERSON SLATON: Oh. And the second?

4 COMMITTEE MEMBER TAYLOR: Second.

5 CHAIRPERSON SLATON: Okay. She accepts it too.

6 All right. So --

7 COMMITTEE MEMBER MA: Thank you very much,
8 members.

9 CHAIRPERSON SLATON: All right. So we've got
10 basically those two changes to the motion -- all right --
11 so far.

12 Okay. Mr. Miller.

13 COMMITTEE MEMBER MILLER: Yeah. I want to thank
14 Mr. Meng and the whole CalPERS team. Everybody that's
15 touched this. This has been challenging. And I think a
16 lot of the challenge has just been in how we communicate a
17 concept. And that's the thing I really take home today is
18 we're really focused on this at the concept level. And
19 it's -- for me personally, I tend to want to dive into,
20 well, what about the details that are -- we're still
21 several steps away from.

22 And most of my concerns have to do with, well,
23 the devil could be in the details when we get to them, but
24 we haven't got there yet. And without this approval, we
25 don't get there.

1 The other thing is I tend to sometimes say, well,
2 wait a minute, even a bigger picture than the concept.
3 Maybe we should be talking about, you know, our whole
4 allocation, and private equity versus -- but that's a
5 different level of decision making the other direction,
6 which is for a different time and a different discussion.

7 And so you really helped me focus in on what is
8 really before us right now. And that is are we going to
9 go forward and explore the potential for this, are we
10 going to delegate to staff and give staff the support to
11 go forward and see are there deals to be made, is there
12 something that we can work out the governance structure
13 and the details that will help us have confidence that
14 we'll make the kind of numbers we need to across the whole
15 portfolio to get to that seven percent?

16 And in that context, I think that we really -- we
17 need to go forward. We need to do what we can to explore
18 those opportunities and those possibilities, because the
19 status quo, I think, is unlikely to let us hit our
20 targets.

21 And so we'll certainly have that bigger picture
22 discussion when we go back to our portfolio allocations.
23 I'm kind of on record as saying I think we need more
24 private equity over time in the long run, but that will be
25 a different discussion.

1 We'll also get to discuss some of the devil in
2 the details in that next phase when staff comes back to us
3 and says we think there's a deal to be made here or we
4 didn't find any opportunities this go round, but we'll
5 keep looking.

6 But for today, I see the future is looking for
7 innovation, looking where we can take CalPERS' unique
8 strengths of scale, and brand, and reputation, and market
9 leadership, and everything, and put them into play in a
10 way that really no one else can.

11 And so I'm in support for giving the team the
12 opportunity to look and see what tools we can put on our
13 tool belt. And ultimately, we'll see whether we -- we use
14 them, or need them, or can -- but without a positive
15 decision today, we're just spinning our wheels and sitting
16 with the status quo.

17 CHAIRPERSON SLATON: Ms. Brown.

18 COMMITTEE MEMBER BROWN: Thank you.

19 I just have two final questions I should have
20 asked for the record. Is this an investment decision?

21 CHAIRPERSON SLATON: You mean today?

22 COMMITTEE MEMBER BROWN: Yes.

23 CHAIRPERSON SLATON: I would say it's not an
24 investment decision today.

25 COMMITTEE MEMBER BROWN: Great. And for the

1 record, what experts developed this strategy?

2 CHIEF INVESTMENT OFFICER MENG: Both internal
3 expert and external experts.

4 COMMITTEE MEMBER BROWN: Yeah. I want their
5 names. For the record, who developed the -- who were the
6 experts that developed this strategy, consultants, staff?

7 CHIEF INVESTMENT OFFICER MENG: So as on the
8 internal, you're looking at us on the table, plus the
9 private equity team, and the head of Real Assets Paul
10 Mouchakkaa and his team. So that's our internal
11 expertise.

12 Externally, I want to say from what I know,
13 people like Larry Sonsini and other well-established
14 industry veteran investors in private equity, some of them
15 being a conversation with people such as KKR, Blackstone.
16 Maybe I can leave John and Sarah to -- you know, Hamilton
17 Lane. So we talk to a number of highly respected industry
18 experts as well with our global peers, such as the
19 Canadian fund, some of the Asian funds.

20 COMMITTEE MEMBER BROWN: Thank you.

21 CHAIRPERSON SLATON: Mr. Rubalcava.

22 COMMITTEE MEMBER RUBALCAVA: Thank you, Mr.
23 Chair. Yes, I really appreciate the presentation and all
24 the work that's been done. I want to thank the CEO, the
25 Chief CIO, all the staff, both Investment and Compliance,

1 and all your input in trying to clarify and bring a
2 comfort level as it can be given the risk and mitigation
3 efforts to this Board.

4 I also want to thank the fellow CalPERS Board
5 members for their viligance -- vigilance. And also, the
6 questions that were asked and the concerns expressed, I
7 think the motion is finally amended is very strong and
8 provides a road forward. And I would call for the
9 question, Mr. Chair.

10 COMMITTEE MEMBER BROWN: Can we have a roll call

11 CHAIRPERSON SLATON: Well, we can certainly do a
12 roll call vote, but we have other Board members who wish
13 to speak, and I would want to hear from them first before
14 we call the question.

15 And we'll also hear from the public before
16 there's a vote.

17 Mr. Perez.

18 COMMITTEE MEMBER PEREZ: So in my world, we live
19 in -- police officers, we live in lanes and boxes. So
20 it's difficult for me to reconcile voting on a -- well,
21 first, let me say that I do support the team. We do need
22 private equity. Ben, you continue to have my support.
23 I'm 100 percent confident in you and your team. So I'm
24 excited about that. This is -- this is exciting.

25 My issue is voting on a concept. I wish there

1 was another vehicle which we could show that support as
2 opposed to an action item. And I understand that that
3 came from the Committee. That's it. That's it.

4 CHAIRPERSON SLATON: Ms. Pasquil Rogers.

5 COMMITTEE MEMBER PASQUIL ROGERS: Thank you, Mr.
6 Chair. Ben and team, I want to thank all of you for the
7 work that you've -- that you've done and that you've put
8 into this. I hope that what you hear is that we want to
9 proceed to do the best that we can to give you the tools
10 to do the best that we can, but there's -- there's a lot
11 of gray.

12 So every step of the way moving forward being
13 clear and extra clear is great, things such as -- nuanced
14 as, you know, I think, I'm not sure, none of that. We
15 want to get to as much detail as possible. It helps. It
16 helps the Board.

17 Stay on course, but I just want to remind, you
18 know, you -- this is a -- the rest of us it's a
19 step-by-step process. This today is just to allow you,
20 right, to -- to get to the next step and be as detailed --
21 I just ask that you be as detailed as you possibly can
22 each step of the way.

23 CHIEF INVESTMENT OFFICER MENG: Yes. Thank you.
24 And to both your comment and Mr. Perez question, that's
25 exactly the action we're asking the Committee to take

1 today, so that we can go down to the next phase of this
2 project. Then we have more details for you all, you know,
3 be shared -- to be shared. And, you know, we're committed
4 to be very open, and transparent, and clear communication
5 with you every step of along the way.

6 CHAIRPERSON SLATON: Mr. Jones.

7 COMMITTEE MEMBER JONES: Yeah. Just one
8 additional comment. And I appreciate the operations that
9 we have these lines of defense, and it's necessary in any
10 organization. But ultimately, this Committee and this
11 Board holds the CEO and the CIO accountable. So
12 regardless of who signs that document down in that
13 organization, we hold the CEO, and subsequently the CIO,
14 responsible for this.

15 CHAIRPERSON SLATON: Okay. I don't have any
16 further requests from Committee members. We have a lot
17 of -- we have a long list of people who wish to speak on
18 this item, as well as some later items. So what I'd like
19 to do is take a 10-minute break. So we will start again
20 at 10:38.

21 (Off record: 10:28 a.m.)

22 (Thereupon a recess was taken.)

23 (On record: 10:40 a.m.)

24 CHAIRPERSON SLATON: Okay. I think we're back in
25 session.

1 Mr. Feckner.

2 VICE CHAIRPERSON FECKNER: Thank you, Mr. Chair.
3 It's been requested that I try and recap and reaffirm the
4 motion going forward. So here we go. I move the
5 following:

6 The Investment Committee approves Pillars 3 and 4
7 in concept and directs staff to include them in the update
8 to the private equity strategic business model. The
9 Committee directs staff to develop the structure and
10 guiding principles of the new pillars to be in compliance
11 with the Board's Investment Beliefs and policies. The
12 Committee recognizes that staff may propose policy changes
13 for Committee approval.

14 Staff will seek to identify and negotiate with
15 capable partners. Expenditures on development of Pillars
16 3 and 4 will be managed with the existing INVO budget.
17 The Committee will receive, at a minimum, quarterly
18 progress reports, including only -- including any executed
19 external contracts.

20 Prior to Committee approval of a final
21 implementation and funding plan, staff will supply the
22 Committee a prudent person opinion. Any commitments for
23 funding investments will require a final vote by this
24 Committee.

25 Thank you, Mr. Chair.

1 CHAIRPERSON SLATON: Okay. Hopefully that gives
2 clarity so everybody understands, because it's somewhat of
3 a lengthy motion.

4 We have members of the public who wish to address
5 us. And a member has requested and I'm granting four
6 minutes. So that means on this particular Agenda Item 8a
7 the speakers will have up to four minutes. But I
8 encourage you, if you can make your remarks in three or
9 under, it would be appreciated.

10 So the first three people, and you can occupy
11 these chairs, so that we can move expeditiously, Mr.
12 Jelincic, Mr. Darby, and Mr. Soares.

13 You may proceed.

14 MR. JELINCIC: I'm J.J. Jelincic, a retiree.

15 You're being asked to approve, in concept, what
16 technol -- the technology industry calls vaporware.
17 Before you approve "it", you should know what "it" is. No
18 one should have to point out to you that you are
19 fiduciaries, and the trust documents give you the
20 authority and responsibility to invest the assets of the
21 trust. You may use agents, but that does not relieve you
22 of your responsibilities.

23 In order to approve this, you must find it
24 prudent to reject all the academic research in order to
25 accept the industry sales pitch based on your expertise.

1 In a search for the same level of returns, you
2 must find it to be prudent to refer higher fees over lower
3 fees, less liquidity over more liquidity, prefer less
4 transparency over more transparency, prefer unknown and
5 unquantifiable risk over defined and identified risk.

6 You're being asked to find it prudent to give
7 trust assets to a company that you do not own, who will
8 talk to your staff, but will take direction from neither
9 you nor your staff. The company will partner with an LLC,
10 which you will not own, to purchase undisclosed companies.
11 These entities, and not the trust, will own the assets.

12 You have been told numerous times that you must
13 get the governance right. In order to approve this
14 concept, you must find that it is prudent and consistent
15 with your duty of loyalty to the beneficiaries to abdicate
16 control and oversight.

17 In order to approve this concept, you must find
18 the Warren Buffett, who you claim to be your model, is
19 imprudent in disclosing what companies he invests in. If
20 you approve this model, you will be finding all of your
21 current managers imprudent for issuing press releases when
22 they purchase companies. If you believe your current PE
23 managers are imprudent and you do not fire them, then you
24 are in major breach of both your duty of prudence and
25 loyalty.

1 Every time this -- I hate to -- or at least
2 hesitate to call it a plan, is discussed in public, it
3 changes. It's a good thing, because plans cannot -- this
4 plan cannot stand up to sunshine.

5 STRS is to be commended for developing much of
6 its co-investment plan in the open. This has permitted
7 the beneficiaries to know what the trustees are doing with
8 their money and it has also permitted the CalSTRS Board
9 consultants to weigh in.

10 Sunshine is a great disinfectant. This vaporware
11 needs much work before it is ready to be approved even in
12 concept. Direct the staff to continue to explore and
13 develop this plan.

14 And I would point out that changing plans as you
15 develop is okay, but you should be able to say this is the
16 change we are making and this is what we learned that led
17 to that change, rather than just announce that things are
18 different without ever pointing out to the change being
19 made. I urge you to direct staff to continue to explore,
20 but I would not approve vaporware in concept.

21 Thank you.

22 CHAIRPERSON SLATON: Mr. Darby

23 MR. DARBY: Mr. Chair, Board members, Al Darby,
24 President Retired Public Employees Association.

25 RPEA continues to oppose the two now known as

1 member managers -- managing members approach. In recent
2 forums, the narrative by proponents of CalPERS direct has
3 changed to we need to do something more in private equity,
4 and Pillars 3 and 4 are the best method to accomplish the
5 new private equity objectives. However, the Investment
6 staff is still uncertain about whether the proposed
7 semi-autonomous general partner structure is the right
8 approach.

9 Although the research and the experts are said to
10 support this approach, and in other pension funds are
11 said -- are said to be adopting it, there seems to be no
12 documentation in verifying these claims. We do know that
13 the entire -- Ontario Teachers have successfully done this
14 work in-house for 10 years. There's no explanation why it
15 can't be done here, except that I'm told that the laws in
16 California -- or the laws in Canada permit it to a greater
17 degree than it would here, but there's nothing
18 specifically stated about that.

19 It would be prudent for CalPERS to adopt the
20 Ontario Teachers approach, and thereby avoiding
21 entanglements with independent outside entities that
22 CalPERS may not always agree with. Outside non-public
23 financial entities sometimes look for cozy relationships
24 that provide kickbacks and other perks to the principles.
25 We know that CalPERS members would not want their trust

1 fund to be involved in any such schemes.

2 In view of this, an in-house approach to CalPERS
3 would be a more prudent course in the beginning, rather
4 than as a secondary approach, which seems to be what's
5 being proposed. And with a new manager in private equity,
6 which has been missing here for two years, it might be
7 possible to bring this off. The argument that CalPERS
8 can't find competent private equity experts is debunked by
9 the claim that CalPERS staff says they can find general
10 partner private equity experts. If they can find them,
11 they ought to be able to find secondary private equity
12 experts out there in the world.

13 Finding private equity acquisition experts should
14 be easier, since they're going to be doing a Warren
15 Buffett type approach to the acquisitions, which is much
16 kinder and gentler, and it would be easier to accomplish.

17 The claim that some companies do not want to be
18 bought by public pension funds due to transparency
19 concerns is dubious. The right price is the most
20 important factor. I just spoke to someone who was
21 acquired by Genstar and he said they turned down a -- an
22 offer from a company he preferred to be bought by to take
23 the money -- the more money that the less desirable PE
24 firm offered. So price is the most important factor.

25 Moreover, most companies would welcome CalPERS

1 commitment to support healthy company growth instead of
2 stripping its assets, leveraging it, cutting staff,
3 managed bankruptcies, and whatever else traditional PE
4 does. I spoke with the ex-head of the Texas Teachers
5 Retirement System and he debunked this system as well.

6 I -- we urge you not to go forward with this
7 style in Pillars 3 and 4. Go in-house first.

8 Thank you.

9 CHAIRPERSON SLATON: Thank you, Mr. Darby.

10 Mr. Soares.

11 MR. SOARES: Thank you very much.

12 My name is David Soares. I'm a licensed
13 attorney. I'm retired after 32 years as a prosecutor in
14 Santa Clara County. And first of all, I would like to
15 incorporate my letter dated March 14th, which I sent via
16 email, and which some of you have acknowledged by reply
17 email, and I really appreciate that very much, reminding
18 you of your obligations as the sole fiduciaries for the
19 CalPERS fund.

20 I'm very concerned about this motion today, which
21 seems to be a motion to do nothing. Mr. Meng, I've been
22 following the last 18 months the development of this.
23 What started out as CalPERS direct and is now Pillars 3
24 and 4. And I was gratified to hear Mr. Meng this morning,
25 because he appears to have walked back everything that I

1 have heard for the last 18 months.

2 And Mr. Feckner's motion seems to be almost a
3 non-motion about this concept. Keep doing what you've
4 been doing for the last 18 and get back to us. Why do we
5 need a motion for that?

6 I'm very concerned that for some reason there's
7 some face saving that's going to happen. I think that Mr.
8 Meng is clearly walking this back, because he realizes
9 that what's been done so far don't make sense. And I
10 completely agree with his conclusion that the most
11 important things are the implementation details and the
12 government -- governance structure, which we basically
13 have heard nothing about in the PowerPoints that have been
14 presented to the Board over the last 18 months.

15 The concern is that we signal the markets that
16 we're serious about this project. Well, as I suggest in
17 my letter, the most important signal that we can send to
18 the markets is filling a permanent Managing Director for
19 Private Equity, a position that has been vacant for two
20 years next month, since Mr. Desrochers left CalPERS. That
21 is what will signal the markets that we're serious, and
22 when the Board should start taking action, such as passing
23 a motion to pursue this concept.

24 That being said, something happened this morning
25 that made what little hair I have left stand on end. And

1 that is Mr. Jones said that there's going to be further
2 discussion in closed session. And Ms. Brown asked Mr.
3 Meng are we talking about investment today? And Mr. Meng
4 said, no. And I'd just like to remind this Board that
5 under the Bagley-Keene Open Meeting Law, the exception
6 under Government Code section 11126 subdivision (c),
7 subdivision (15) allows closed session by pension boards
8 about investment decisions. It does not provide an
9 exception for discussion about creating governance
10 structures. These are matters which are of public concern
11 and must be discussed in public session.

12 And, in fact, Government Code Section 11130.7
13 makes it a crime for a board member to discuss in closed
14 session a matter which that board member reasonably
15 believes should be open to the public.

16 And I just -- I'm flabbergasted that this Board
17 is discussing these governance issues, which are very
18 important and matters of public concern, in closed
19 session.

20 Thank you very much for giving me the opportunity
21 to address you this morning.

22 CHAIRPERSON SLATON: Just one clarification, Mr.
23 Soares. The question was asked are we in this session
24 discussing specific investment? And so the answer was in
25 relationship to this open session, not to what may be

1 discussed in closed session.

2 MR. SOARES: And I'm -- What I'm saying is at
3 this meeting of the Board --

4 CHAIRPERSON SLATON: I understand.

5 MR. SOARES: -- open or closed session, if you're
6 discussing in closed session matters that are governance
7 structure and not investment, there's a problem.

8 CHAIRPERSON SLATON: I think we -- we understand,
9 Mr. Soares, and we have counsel to advise us on this. So
10 thank you very much. Appreciate your comments.

11 MR. SOARES: Good luck with that.

12 CHAIRPERSON SLATON: Okay.

13 MR. JELINCIC: Mr. Chair, I would luke to --

14 CHAIRPERSON SLATON: No, you've -- you've had
15 your public comment.

16 MR. JELINCIC: I would like to request a copy of
17 the Meketa letter.

18 CHAIRPERSON SLATON: The Meketa letter is public
19 information. I believe it was distributed to the
20 Committee in open session.

21 MR. JELINCIC: Yeah, I would just like a copy.

22 CHAIRPERSON SLATON: So if it's not on the back,
23 we'll make sure to get it in the back.

24 MR. JELINCIC: Okay. I'd like a -- I'd just like
25 a copy. Thank you.

1 CHAIRPERSON SLATON: All right. Next speakers,
2 Mr. Woodson, Mr. Ingram, and Mr. Hutchings.

3 MR. WOODSON: Can I defer to Ms. Hueg on behalf
4 of -- first, so I can follow her?

5 CHAIRPERSON SLATON: Ms. Hueg, yeah, that's fine.
6 Would you come up first? Followed by Mr. Woodson and
7 followed by Mr. Ingram.

8 MS. HUEG: Thank you.

9 CHAIRPERSON SLATON: Okay.

10 Ms. Hueg

11 MS. HUEG: Thank you. My name is Stephanie Hueg,
12 California State Retirees. I'm speaking on behalf of Tim
13 Behrens, the President.

14 CHAIRPERSON SLATON: Just a moment, ma'am.

15 MS. HUEG: Yes.

16 CHAIRPERSON SLATON: I want to make sure the
17 clock is set.

18 MS. HUEG: I don't care about no clocks.

19 (Laughter.)

20 CHAIRPERSON SLATON: Well, we do.

21 (Laughter.)

22 CHAIRPERSON SLATON: We do, so it's okay.
23 Thank you. Now, you may proceed. Thank you.

24 MS. HUEG: Thank you very much for having me
25 today or allowing me to speak. My comments today are

1 directed to the recommendations of staff for this
2 Committee to approve the concept of Pillars 3 and 4 in the
3 PE business model. As you know CSR has not yet taken a
4 pro or con position, but has raised many concerns before
5 this Committee and with staff regarding various aspects of
6 this plan.

7 We have expressed concerns regarding the lack of
8 transparency to members of the two -- of the two general
9 partners --

10 (Thereupon a sneeze from the audience.)

11 MS. HUEG: God bless you, whoever that was.

12 Anyway -- and our and funded pension assets. We
13 have received no assurances that the start up and annual
14 expenses associated with creating these private companies
15 would be less than the current 2 plus 20 percent expenses
16 paid under the current PE model. We've been told the
17 contracts with these two companies would be
18 non-disclosable under the Public Records Act.

19 We also have concerns with the governance model,
20 which places huge authority in the two CEOs for these
21 companies, including selecting all their own advisory
22 board members, and not reportable to us.

23 We have continued to ask questions of staff to be
24 better understand this model. And since we fully support
25 the goal of increasing our funded status by increasing our

1 returns, we still have concerns.

2 We have heard that it is important for the Board
3 to send a signal to the market that it wants to pursue
4 this model, so that they can retain the interest of
5 potential top tier candidates. But we don't believe it's
6 prudent for the Board to approve a concept for which so
7 many execution milestones remain uncertain.

8 I don't recall this Board ever being asked to
9 approve a concept, especially -- or this Committee,
10 especially one which has been projected to invest 20
11 billion of our assets with so many unanswered questions.
12 It's customary with uncertainty for staff to design pilot
13 projects on a smaller scale with verifiable outcomes
14 before proceeding to the large scale implementation.

15 We now have four very new Board members who have
16 been -- who have had limited, and in one case, almost no
17 time to become familiar with not just this plan, but all
18 the many responsibilities they have assumed.

19 We don't believe it possible for them to carry
20 out their due diligence and fiduciary duty on our behalf
21 on this plan, and therefore request reasonable time for
22 them to get fully up to speed, and request you delay a
23 vote of -- or vote no on the approval of this concept
24 today.

25 Thank you.

1 CHAIRPERSON SLATON: Thank you, ma'am.

2 Mr. Woodson.

3 MR. WOODSON: Good morning. Larry Woodson,
4 California State Retirees. Mr. Chairman, members of the
5 Board, thank you for the opportunity to comment. Also
6 thanks to Mr. Meng for answering our stakeholder
7 questions. We submitted those last week and we were told
8 we would have answers Friday. We got them today, and a
9 couple of -- and so we're having to digest them on the
10 spot.

11 But I do have a response to a couple of their
12 answers. One on transparency, CSR has always understood
13 that 3 and 4 investments and returns would be as publicly
14 available as the current model. That hasn't been our
15 issue. And as Ms. Hueg pointed out, it is that these
16 contracts will essentially be secret. The expenses to
17 fund these two private entities will not be disclosable.
18 And we've heard estimates of up to \$100 million annually.
19 So it's impossible for us to know if there's, you know,
20 savings over the 2 plus 20 model.

21 Also, on the valuation issue and the validity,
22 the answer this morning was that, you know, sales of
23 private equity were very profitable. But that really kind
24 of redefines the whole valuation reporting, because the
25 vast majority of funds -- the vast majority of investments

1 are illiquid and they are self valued by the PE manager,
2 so it's not just the sales.

3 In moving to CalPERS report as of June 30th,
4 2018, shows that CalPERS 10-year return is at nine
5 percent. So, you know, it depends on how you slice it. I
6 heard the high -- the high one. But over the last 10
7 years, it's been nine percent.

8 And, of course, nine percent sounds decent. But
9 if you do question the validity of those -- of the
10 valuations, then it is questionable. I've found several
11 studies that suggest investors are not getting true
12 valuation from the firms they invest in. One Stanford
13 study show almost half of the 113 of the largest PE firms
14 had overvalued their returns, and 13 of them by 100
15 percent. These are billion dollar firms, and the kind
16 that CalPERS is consulting with and would be turning to
17 for staffing.

18 So valuation may be unreliable due to the fact
19 that PE firms self-report, and there are no regulatory or
20 professional uniform standards for reporting. So these
21 managers are collecting two percent management fees based
22 on their self-reported valuation.

23 Finally, we've heard, and we know, PE has higher
24 risk. There's another risk to this plan, which can't be
25 quantified. And that's risk associated with a governance

1 model itself, and the hiring of just two managers to
2 invest up to \$20 billion of our assets.

3 First, diversification in firms in the number of
4 firms lowers risk. Putting 20 billion into two firms
5 raises it. And there is the risk of hiring someone with
6 high skills, but low ethical standards. And
7 unfortunately, there's no reliable method screening for
8 that, as you know.

9 Too many examples in the PE and hedge fund
10 markets of unethical and illegal behavior. And I'll just
11 end by pointing out that Bill McGlashan who's the founder
12 and managing partner of TPG, a major PE firm, which
13 CalPERS has over a billion dollars invested, was indicted
14 for \$250,000 bribes to get his son into USC. He's been
15 terminated. But he and his top managers self-report TPG
16 value to CalPERS.

17 So, in conclusion, please consider voting against
18 this proposal.

19 Thank you.

20 CHAIRPERSON SLATON: Thank you. I would ask the
21 staff not to automatically turn off the microphone.

22 MS. HUEG: Thank you.

23 CHAIRPERSON SLATON: Allow people to finish their
24 comments. So I apologize, Mr. Woodson.

25 Mr. Ingram, Mr. Hutchings, and Ms. Milstein.

1 Mr. Ingram.

2 MR. RUBEN INGRAM: Thank you. I'm Ruben Ingram,
3 the Executive Director of School Employers Association of
4 California. We represent school districts and
5 superintendents.

6 We are here to urge you to adopt the
7 recommendation from your staff. I know that there was
8 some discussions earlier about what a board's role is.
9 And there were talks about being visionary. And that's
10 what we believe this requires is a vision and looking to
11 the future.

12 I had a plan today to have Brett McFadden, the
13 superintendent from Nevada Joint Union High School
14 District here, but he had a family emergency. But he did
15 send me his story, and that's what we wanted to share with
16 you. Because as you know, as employers, we're concerned
17 about the return, we're concerned about our contribution
18 rates. And so I do have his story, and I'm going to share
19 it with you today.

20 In the last three years from 2014-15 to
21 2017-2018, his district has had a 16 percent increase in
22 contribution rates for CalPERS. For 2018-2019, he's
23 projecting a 27 percent increase. And his five-year
24 projection is an increase of 47 percent.

25 And so I think you can see that his district and

1 all of our districts need your help to look forward and
2 find ways to mitigate these increases. And I know you
3 know that those things are happening.

4 So, with that, I would just say we support the
5 recommendation. We look forward to how this plan will
6 develop, and we hope it will help us, because we really
7 need your help.

8 Thank you very much.

9 CHAIRPERSON SLATON: Thank you very much.

10 Mr. Hutchings.

11 MR. HUTCHINGS: Good morning, Chair. Dane
12 Hutchings with the League of California Cities. Here in
13 strong support of staff's recommendation to approve this
14 in concept. I think it's important to realize that over
15 the past 18 months there have been diligent discussions,
16 and this is yet just another step in exploring, perhaps
17 going into a new route to try to maximize returns.

18 You know, and quite frankly, I want to thank the
19 Board for their, you know, continuing to ask these right
20 questions. You guys -- you guys are asking the right
21 questions, and really showing your due diligence. And I
22 think a healthy amount of skepticism is a good thing. It
23 shows that you're taking your fiduciary responsibility
24 seriously. It shows that you're not looking out just for
25 the employer, the employee, or the retiree, but the whole

1 system. And so I do want to thank you for that.

2 But I will say I think that Board member
3 Hollinger hit it on the head with regards to taking -- you
4 know, having -- having to look at what the -- what the
5 future holds, what is working right -- or what is
6 happening right now is not working, and you've got to
7 think -- think outside of the box.

8 So, you know, I continue to sort of share these
9 numbers with you just to sort of remind you the difference
10 really perhaps where cities are compared to where perhaps
11 the State is from a financial position.

12 You know, so assuming we hit seven percent, which
13 Wilshire has already said that over the next 10 years is
14 probably not going to happen. We're thinking closer to
15 6.2 percent. But assume for a moment we're going to hit
16 seven percent over the next 10 years, we are going to have
17 over a doubling of our contribution rates for cities.
18 We're going to have 10 percent of our cities spending
19 anywhere from 18 to 21 percent or more of their entire
20 general fund budget, not including health care, not
21 including salary, nothing. That is the minimum
22 contribution to pay for CalPERS.

23 And to put that in perspective, that's about 50
24 cities. And that's again assuming they hit the seven
25 percent rate. When you -- when you factor in the

1 shortening of the amortization schedule, and with the
2 discount rate reduction, you know, fiscal year '24-'25,
3 that's when -- that's when things are really going to get
4 real scary for our city governments trying to provide
5 services in the future.

6 One of the things I -- that our association likes
7 about the PE model is that it is going to really maximize
8 the most profitable asset allocation within the portfolio.
9 I mean, we've seen what private equity has done over
10 the -- over the past 20 years, particularly in fiscal
11 years '17-'18. We are not asking this Board to do
12 anything that is erroneous. You guys are taking your
13 time. You're doing your due diligence. We would -- we
14 would hope that you continue to do that.

15 With me today I have Leyne Milstein, the
16 Assistant City Manager for the City of Sacramento to share
17 her story. And I will succeed my time to her.

18 Thank you very much.

19 CHAIRPERSON SLATON: Ms. Milstein.

20 MS. MILSTEIN: Good morning. Leyne Milstein.
21 I'm Assistant City Manager of the City of Sacramento.

22 As you're aware, and you've heard here this
23 morning, pension contributions for public agencies
24 continue to increase significantly across California, and
25 Sacramento is not immune to these rising costs.

1 With our pension costs doubling over the next
2 five years - and I'll put that in perspective 100 percent
3 cost increase - from an estimated \$67 million we'll be
4 spending this year to over \$125 million in five years. So
5 that's 10 percent of our general fund. And our revenues
6 are not growing at that rate.

7 As such, the City of Sacramento supports new and
8 innovative tools that will provide strong returns for
9 employers, employees, and our retirees who are depending
10 on the sustainability of the pension fund. Over the last
11 20 years, private equity has exceeded an average of 10
12 percent. And it's critical that CalPERS remain vigilant
13 in seeking ways to maximize investment returns.

14 CalPERS proposed private equity model appears to
15 be an opportunity to allow the fund to recruit the
16 industry's best investment professionals focused on
17 maximizing returns. And I hope that the Committee and the
18 Board will support continued consideration of this new
19 model.

20 Thank you.

21 CHAIRPERSON SLATON: Thank you very much.

22 Next, we have Mr. Gibbons and Mr. Neill.

23 MR. GIBBONS: Chair and members of the Committee.
24 Dillon Gibbons with the California Special Districts
25 Association here in strong support of the staff proposal

1 for Pillars 3 and 4 with regard to the private equity
2 models.

3 We're excited to see the efforts of staff and the
4 direction that the Board has given the staff to try to
5 maximize the investments of the fund. For the last
6 several years, we've been coming and testifying to -- to
7 the Board asking for assistance, while supporting efforts
8 of the reduction of the discount rate, because it was the
9 prudent and responsible thing to do the shortening of the
10 amortization period, but also saying, look, we're -- we
11 keep paying more money. What can you do to help us?

12 And this is something I think monumental for
13 CalPERS to do and an effort to assist public agencies, and
14 employers, and employees. For those reasons, we're -- we
15 support the private equity model and encourage the Board
16 to continue down this path taking a proactive approach to
17 try and maximize fund returns.

18 CHAIRPERSON SLATON: Thank you.

19 Mr. Neill.

20 MR. NEILL: Yes. Geoff Neill with the California
21 State Association of Counties. I want to associate myself
22 with the comments of Mr. Gibbons and Mr. Hutchings, in the
23 same way as special districts, and cities, counties have
24 been struggling with increased costs for their public --
25 public pensions, many of them, though not all of them

1 invest with CalPERS and have seen increasing in
2 contribution rates really strongly support this proposal
3 to try to increase the returns. Appreciate the attempt to
4 do something that's a little bit different for this Board.
5 Although, as was pointed out earlier, this is something
6 that is being done at many institutions across the country
7 and across the world. It's unexceptional in that regard,
8 and we think makes sense for this Board to pursue.

9 Thank you.

10 CHAIRPERSON SLATON: Thank you very much.

11 And I want to thank all of the people who've come
12 to address us today on this topic. You know, we've talked
13 about this concept for these private equity models for
14 over 18 months. And the foundation of our discussion has
15 been our shared goal, which is to earn a seven percent
16 return to help pay the benefits that have been promised to
17 our members. And that continues to remain our primary
18 focus, and private equity is one tool we have to achieve
19 it.

20 I want to thank the staff for the work to date.
21 I know that there's a tremendous amount of work going
22 forward, and that hopefully we are going to take a team
23 approach to this with us being responsible for oversight
24 and meeting our fiduciary duty, while at the same time
25 your role is to present to us a plan that can accommodate

1 the increased returns and meet the objectives that we have
2 in the private equity space.

3 So I don't have any further requests to speak,
4 and I think I did hear a request for a roll call vote on
5 this one from someone, as I recall.

6 So -- all right. So we will -- the motion has
7 been made and seconded. Let's -- actually it's an
8 electronic vote and you'll see it up on the -- coming up
9 on the screen.

10 Okay. Committee members, please vote.

11 (Thereupon an electronic vote was taken.)

12 CHAIRPERSON SLATON: All right. The motion
13 passes. Thank you very much.

14 We'll now move to Item number 9a, Sustainable
15 Investment Update.

16 CHIEF INVESTMENT OFFICER MENG: Now, please the
17 team member from Sustainable Investments please come up.

18 (Thereupon an overhead presentation was
19 presented as follows.)

20 MANAGING INVESTMENT DIRECTOR RICHTMAN: Good
21 morning. Beth Richtman, Sustainable Investments Program.

22 I'm here today to give you an update on our
23 sustainable investments activities in 2018. With me are
24 two colleagues of mine from the Sustainable Investments
25 team, Divya Mankikar and Carrie Douglas-Fong, who will

1 respectively cover our approach to climate change and also
2 our recent research on economic inequality.

3 A lot happened in 2018. We're halfway through
4 our five year Total Fund Strategic Plan, and I'm pleased
5 to report that as a whole, we are on track for delivering
6 the objectives approved by the Board in 2016. All the
7 information about the plan's initiatives, timeline, and
8 progress, as well as specifics about the initiatives are
9 included in your appendix.

10 A lot of great work and collaboration throughout
11 the Investment Office has driven our results to date.
12 Also, I want to mention how important our external
13 partners have been from organizations such as Ceres, PRI,
14 SASB, ICGN, and CII, which are critical to the work we're
15 doing.

16 Also, I'd like to highlight a few initiatives in
17 the strategic plan in terms of progress. First, I'll
18 mention Climate Action 100+. Climate Action 100+ has
19 grown into a global engagement initiative, which now has
20 over 300 investors representing more than \$32 trillion
21 behind it. And they're collectively engaging in 161
22 companies across the world. That -- it's really come a
23 long especially in the past year, and we're excited about
24 where it's going, which Simiso Nzima will talk about in a
25 subsequent item on corporate governance.

1 Next, I want to note that staff conducted
2 research on water scarcity in 2018. A multi-asset class
3 team analyzed water scarcity at the total fund level. And
4 as a result, for the first time, the Investment Office has
5 insights into which industries and asset classes in our
6 portfolio are most exposed to water scarcity risk.

7 In the strategic plan, it mentions in 2019 that a
8 sustainable investments report will be issued. I want to
9 note that we are actually working to overhaul our website
10 as a way to provide updates on the work we're doing in a
11 more ongoing basis.

12 So mostly we're on target for the strategic plan,
13 but I do want to flag a few challenges.

14 --o0o--

15 MANAGING INVESTMENT DIRECTOR RICHTMAN: The
16 strategic plan asks -- asks staff to report on the carbon
17 footprinting of our private equity portfolio in 2020.
18 Basically, a carbon footprint is a snapshot of the carbon
19 emissions of an investment portfolio at a period of time.
20 Usually, it's looked at over the course of a year.

21 Though we remain on track for delivering carbon
22 footprints for most of our asset classes, carbon emissions
23 data just isn't available for the vast majority of our
24 private equity portfolio, and we'd prefer to extend the
25 deadline to try to get better data, rather than to report

1 a very rough estimate next year.

2 Second, ESG integration is listed as a challenge,
3 but that's not at all because work isn't happening or
4 progress isn't being made. Rather, it's a journey we're
5 on, and it's a work in progress. ESG integration for us
6 is mainly about focusing on sustainable investment topics
7 that can affect our risk and return. Industry tools and
8 data remain in early stages, but are maturing. And
9 there's growing acceptance of the importance of ESG topic
10 analysis to finance professionals in terms of making
11 investment decisions.

12 Related to that, I did want to just take a brief
13 minute and point out a recent position statement that came
14 out from the CFA Institute, which is the organization of
15 chartered financial analysts. They said more thorough
16 consideration of ESG factors by financial professionals
17 can improve the fundamental analysis they undertake, and
18 ultimately the investment choices they make.

19 Further, the CFA Institute encourages all
20 investment professionals to consider ESG factors, where
21 relevant, as an important part of the analytical and
22 investment decision-making process, regardless of
23 investment style, asset class, or investment approach.

24 Staff has been spending a lot of time exploring
25 new tools and working on the strategic plan initiative on

1 data and corporate reporting in order to usher in an era,
2 where we have improved ESG data and information to help us
3 and the market better price related risks and
4 opportunities.

5 That said, integration requires different tools
6 and approaches for our different asset classes, and styles
7 of investment. To illustrate this point, I'll use real
8 assets and global equity. In our real assets program,
9 individual large assets are being carefully underwritten,
10 and frequently Sustainable Investments staff is pulled in
11 to consult with the Real Assets team and their managers to
12 help analyze particular ESG topics that can affect the
13 returns.

14 That type of fundamental underwriting of
15 individual assets in real assets is simply different from
16 how investment decision making works in our global equity
17 portfolio, which has more than 10,000 stocks and is the
18 largest part of CalPERS portfolio.

19 Rather than review of each stock, securities come
20 in and out of our internally managed global equity
21 portfolio, mainly through a systematic and quantitative
22 process. So therefore, ESG integration means very different
23 things for those two very different styles of investment
24 decision making.

25 There is also the consideration of how our

1 benchmarks are designed, and whether they align well with
2 ESG-informed decision making and CalPERS longer term
3 horizon. A lot to think about, but progress is being made
4 in thinking about these challenges.

5 So looking beyond the strategic plan, there are a
6 few new and substantial pieces of work I wanted to bring
7 to your attention. First, I'll note that in 2018, the
8 Financial Markets team and their workstream became part of
9 the Sustainable Investments Program. Two main areas of
10 focus for our Financial Markets team are data and
11 corporate reporting, very much in line with our strategic
12 plan, and also market structure.

13 For market structure, the team works to address
14 marketplace conflicts of interest and inefficiencies, with
15 the goal of reducing transaction costs and improving our
16 performance.

17 Second, in 2018, CalPERS led by our CEO helped
18 found the Investor Leadership Network. This organization
19 organizes initiatives for leading investors interested in
20 addressing sustainability and long-term growth. One of
21 the initiatives focuses on climate risk reporting, which
22 is very timely, given the -- the new requirements of
23 Senate Bill 964 that was passed last year, which are
24 described in the appendix.

25 Climate change is a big topic for us as

1 investors, given the multiple risks and opportunities
2 which accompany the unprecedented changes to the economy
3 and physical world expected from the various facets of
4 climate change.

5 We are currently at a one degree Celsius
6 temperature rise globally. And the world and the economy
7 are already seeing impacts. In 2017 and 2018, there were
8 over \$500 billion of economic losses from natural
9 disasters. Munich Re, the world's largest global
10 reinsurer, pointed to climate change as a key driver.

11 Yet, with global policies and practices, the
12 temperature is set to rise an additional two to three
13 degrees by the end of the century. With that rise,
14 there's expected to be increasingly extreme and volatile
15 weather and changes to the ecosystems that support so much
16 of our business activity and our portfolio. These changes
17 are unprecedented in human history, let alone since the
18 development of financial markets.

19 We're tackling this very big topic in two ways.
20 One, we're working to mitigate the absolute risk of
21 climate change through emissions reductions, and also
22 working to inform our investment decisions. For us,
23 climate change is a systemic problem that requires and --
24 systemic tools like carbon pricing to address.

25 Divya Mankikar will now walk us through the set

1 of related and reinforcing activities we're working on
2 around climate change.

3 --o0o--

4 INVESTMENT MANAGER MANKIKAR: Thank you, Beth.
5 Divya Mankikar, Investment Manager with Sustainable
6 Investment.

7 So on slide 3 you have our overall approach, and
8 I'll just give you a little bit more detail on a couple of
9 the bullet points here.

10 So broadly speaking, we are looking at research
11 and integration, advocacy, and engagement-related
12 activities. On research and integration, the SI Program
13 is working to pilot and procure tools that can help our
14 asset classes leverage climate science to inform relevant
15 investment decisions. Though climate science is very
16 mature, translating climate science in a manner that can
17 inform investment decisions is an emerging tactic.

18 You may have seen in September that we announced
19 leveraging a new partnership between Wellington Asset
20 Management and Woods Hole Research Center, where we will
21 be piloting insights from their research collaboration.

22 Wellington Asset Management is one of the world's
23 largest asset managers. And Woods Hole is a world class
24 climate research institution whose current president was a
25 senior advisor to the previous administration's National

1 Science and Technology Council.

2 So we'll be working with them to distill their
3 research on the physical impacts of climate change mapped
4 at a global level into actionable investment insights that
5 are useful to our decision process.

6 The last point on integration, we look forward to
7 collaborating with the asset classes and INVO leadership
8 to identify economically attractive opportunities that
9 enhance returns and reduce emissions.

10 The next subheading there is advocacy. On
11 advocacy we'll continue supporting -- sorry, analyzing and
12 commenting on relevant regulation. For example, this past
13 year, we submitted written comments to the EPA on
14 environmental policy changes. For over a decade, CalPERS
15 has repeatedly weighed in on domestic and international
16 policy in support of greater disclosure from companies on
17 climate-related risks, reduced fossil fuel subsidies, and
18 regulation that prices carbon emissions.

19 A meaningful price creates an economic -- sorry,
20 a meaningful carbon price creates an economic signal to
21 companies that their -- and their customers that can
22 incentivize lower carbon choices. And we feel carbon
23 pricing is an investor-aligned approach. In aggregate,
24 these lower carbon choices can help get us on track to a
25 thriving low-carbon economy.

1 So as part of our annual principles review at a
2 later date, we'll be proposing updating our governance and
3 sustainability principles with the language on slide 4 to
4 bring our principles in line with our long-standing
5 support for such policy. We anticipate leveraging
6 collaboration with our strategic partners that Beth
7 mentioned earlier, as we think setting a meaningful price
8 on carbon is key to getting our economy on track for a
9 temperature rise limited to one and a half degrees, and
10 that this would shield our portfolio from the worst
11 effects of climate change.

12 Finally, back on slide 3, the subheading on
13 engagement. We continue to support CalPERS work on
14 Climate Action 100+ through collaborating with Corporate
15 Governance on engaging major emitters. Further detail on
16 those engagements will be provided by Corporate Governance
17 shortly. And SI also helps to coordinate and provide
18 leadership to Climate Action 100+ through contributing to
19 the steering committee and the global working groups.

20 In addition, we've begun engaging companies
21 dependent on agriculture through their direct emissions or
22 through dependence on the sector and their supply chains.
23 Particularly, we've begun working on deforestation and
24 land-use change, because cultivation of soy, palm oil,
25 timber, and cattle is one of the largest causes of carbon

1 emissions.

2 Protecting forests is important for slowing
3 climate change, because of the forests ability to pull
4 carbon dioxide out of the atmosphere and ultimately store
5 carbon.

6 Finally, this year, we're working on a report on
7 climate-related financial risk under the purview of SB
8 964. This California legislation requires that CalPERS
9 report on climate-related financial risks to our portfolio
10 by January 1st, 2020. We're hopeful that the process of
11 doing the substantial work for our climate risk reporting
12 will be useful in helping our Investment Office and Board
13 better understand the climate risks that we face as
14 investors.

15 And with that, I'll turn to Carrie Douglas-Fong
16 to take you through our approach on economic inequality.

17 --o0o--

18 ASSOCIATE INVESTMENT MANAGER DOUGLAS-FONG: Thank
19 you, Divya, Carrie Douglas-Fong, Sustainable Investments.

20 First, background on why we're presenting a
21 report on economic inequality. Noting increased economic
22 inequality, Investment Committee members requested staff
23 research the issue and bring back an update to the
24 Committee. Today, we're providing that update.

25 The research we present builds upon prior work on

1 the Sustainable Investment Research Initiative, or SIRI.

2 --o0o--

3 ASSOCIATE INVESTMENT MANAGER DOUGLAS-FONG:

4 If you look to page 13 of your presentation,
5 there's information on this as well PERFORMED by Columbia
6 Law School, UC Davis Graduate School of Management, and
7 Investment Office staff.

8 SIRI included a review of over 1,800 academic
9 papers, and two symposiums at UC Davis. The 27 symposium
10 focused on areas of human capital, including inequality.
11 Results of the SIRI review of academic papers were
12 inconclusive and did not identify actual -- actionable
13 solutions for an investor.

14 In 2008, staff initiated a second research
15 project in response to Investment Committee's request.
16 Research focused on economic inequality, which is the
17 extent to which both income and wealth is distributed
18 unevenly among a population. Our research involved review
19 of industry reports, reading relevant literature, and
20 speaking with experts and other investors.

21 Some of the most valuable information came from
22 the Investment Office economists who compiled economic
23 data and reports that addressed inequality. Throughout
24 our research, we focused on what was most relevant to an
25 investor.

1 Our findings. Some research was conflicting and
2 not actual for an investor. That said, the data did
3 provide us with the following observations:

4 Economic inequality has increased in the United
5 States dramatically since the 1970s. The 2008 Global
6 Financial Crisis exacerbated existing inequality in the
7 United States. Inequality seems well linked to
8 geopolitical risk. It's hard not to find historical and
9 current examples to support this, the fall of the Roman
10 Empire, French Revolution, and events leading to World War
11 II all illustrate how economic inequality increases
12 geopolitical risk.

13 Today, we see a worldwide pattern of increased
14 expression of populist views that appear driven, at least
15 in part, by concerns over increased inequality. These
16 include the yellow vest movement, Brexit, and current
17 national debate on inequality in policy in the United
18 States. Notably, in all cases, worker frustration with
19 economic inequality is an important factor.

20 Given the geopolitical risk, staff compiled a
21 list of next steps found on page five of our PowerPoint.

22 --o0o--

23 ASSOCIATE INVESTMENT MANAGER DOUGLAS-FONG: There
24 are several we would like to conclude with. We can
25 achieve strong investment returns, refine and further

1 establish human capital management metrics, and finally,
2 continue our financial markets work, which looks to
3 promote healthy markets and address systemic risk, and
4 prevent another 2008 financial market collapse.

5 Back to Beth.

6 --o0o--

7 MANAGING INVESTMENT DIRECTOR RICHTMAN: Thank
8 you, Carrie and Divya. We look forward to continuing the
9 progress --

10 CHAIRPERSON SLATON: Microphone.

11 MANAGING INVESTMENT DIRECTOR RICHTMAN: Oh,
12 sorry. Thank you, Carrie and Divya.

13 We look forward to continuing our progress an all
14 these investment topics and efforts. And we are happy to
15 take any questions you have or feedback. Additionally,
16 Wilshire, the Board consultant, did submit a letter and is
17 available for questions after our Q and A as well.

18 CHAIRPERSON SLATON: Yeah. Why don't we have
19 Wilshire make a comment on this now, and then we do have
20 Board members who have questions.

21 MR. DANIEL INGRAM: Happy to. Daniel Ingram from
22 Wilshire Consulting. Thank you very much. Just a quick
23 update on the sustainable investment team that we've
24 included a letter in your packet. Here, we thought it
25 would be helpful just to give a quick update, given some

1 of the team changes and some of the new Board members. A
2 quick note on process, we -- we went to host a series of
3 meetings with different members of the sustainable
4 investment team with Ms. Richtman and some of her direct
5 reports, and reviewed some of their materials and outputs
6 over the course of the past 12 months.

7 The letter that we showed you, just really two
8 points to make. One is around the change in structure.
9 Clearly, in the past 12 months, the appointment of a
10 Managing Investment Director in Ms. Richtman has been a
11 big change to the Sustainable Investment Program. The
12 team will be up to its full complement of 14 staff
13 probably in the next few months. The team structure has
14 changed with the bringing in of financial markets and
15 responsible contracting.

16 In addition to the change in structure, there's
17 also been a change in approach. We'd like to highlight
18 this change in approach as a positive to move away from
19 what can be quite a sort of clunky, potentially siloed
20 approach to project-based outputs. The team is now
21 clearly moving to much more of a strategic approach trying
22 to join up the dots to help better inform investment
23 decisions across the Investment Office.

24 And our opinion is that there is an emerging
25 collaborative team culture. There is evidence of

1 increased curiosity amongst the investment team around the
2 materiality of environmental, social, and governance risks
3 and opportunities. And the team's work is consistent with
4 CalPERS Investment Beliefs.

5 Thank you.

6 CHAIRPERSON SLATON: Okay. Controller Yee.

7 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

8 Thank you for the report. I had a couple questions.
9 Could you elaborate a little bit more about the challenge
10 with the carbon footprint of private equity, and do you
11 think you'll have enough information to meet to meet the
12 new schedule?

13 INVESTMENT MANAGER MANKIKAR: Sure. So in
14 researching how we would potentially approach carbon
15 footprint in private equity, we've looked at examples that
16 exist in the marketplace. And there are really just a
17 handful. When you compare that to other asset classes,
18 there are dozens of examples, and a cottage industry of
19 experts willing to help us sort through reported data,
20 different methodologies for estimating, and for then
21 aggregating the footprint at the total portfolio level.

22 CDF, formally known a Carbon Disclosure Project,
23 which is the main original source for such data, has been,
24 you know, developing an approach to looking at private
25 company disclosure. But still, their data set of

1 disclosed company information pales in comparison to the
2 publicly-listed asset classes.

3 So really, you know, where we would look is to
4 support greater disclosure from private companies, which
5 we can then ultimately aggregate into a portfolio carbon
6 footprint.

7 COMMITTEE MEMBER YEE: I see. Okay. And then --
8 and first of all, thank you for -- I mean, when -- I think
9 when we set out with our ESG strategic plan, it seemed
10 like all the pieces were quite daunting. But it just
11 really is beautifully kind of coming together, in terms of
12 the integration of some of the pieces. But there's still
13 challenges in terms of fully integrating the Investment
14 Office. And I guess, can you just describe kind of the
15 ongoing plans in terms of fully integrating ESG into our
16 investment decisions?

17 MANAGING INVESTMENT DIRECTOR RICHTMAN: So, you
18 know, as I noted in comments earlier -- Beth Richtman,
19 CalPERS staff -- there is a lot of progress being made.
20 And I would say that different asset classes are at
21 different places in their journeys. I think, you know,
22 some of the tools that have been emerging have proved very
23 useful. For -- for instance, for Real Assets, they have
24 the GRESB tool, and an ESG consideration matrix. Fixed
25 Income has developed a lot of processes for how they are

1 analyzing and tracking their analysis of ESG risks and
2 opportunities when they do review corporate bonds.

3 But there still remains, I guess, lack of
4 standardization for reporting for our publicly traded
5 companies. And that is an area where CalPERS is very much
6 focusing. And, you know, we have been working closely
7 with SASB, which is the Sustainable Accounting Standards
8 Board. Both Dan Bienvenue and I - he's the head of our
9 Globe Equity Program - both sit on the SASB Investor
10 Advisory Group. And we see that as working to push
11 forward standards on a global basis.

12 We also have numerous positions on various
13 financial markets and data and corporate reporting related
14 entities and engagements in progress globally to try to
15 improve the standards for what's getting reported. And
16 that -- once we have that, it's going to be -- once we
17 have really high quality standards and greater
18 transparency about the ESG risks and opportunities, it's
19 easier to integrate into your investment decision making.

20 But also, as mentioned, we do have very different
21 investment decision-making processes in our different
22 asset classes, which affects what can be done.

23 COMMITTEE MEMBER YEE: Right. Right. Okay.

24 You -- talking about the strategies for
25 addressing income inequality, and I wanted to see if you

1 could give us a little bit more flavor about the two
2 ESG-themed strategies that addresses income inequality
3 that CalPERS has invested the \$2 billion.

4 MANAGING INVESTMENT DIRECTOR RICHTMAN: I'm
5 sorry. Could you repeat the questions. I'm not quite
6 sure I understand.

7 COMMITTEE MEMBER YEE: I think it was Slide 12 --

8 MANAGING INVESTMENT DIRECTOR RICHTMAN: Oh,
9 slide, 12.

10 COMMITTEE MEMBER YEE: -- about the ESG-themed
11 strategies addressing income inequality. Can you just
12 describe those a little bit?

13 MANAGING INVESTMENT DIRECTOR RICHTMAN: Oh, so
14 this was about -- so on slide 12, we described the
15 research we completed --

16 COMMITTEE MEMBER YEE: Oh, okay.

17 MANAGING INVESTMENT DIRECTOR RICHTMAN: -- on
18 water risk and economic inequality. Separately, it
19 discusses that there were -- global equity did conduct
20 some research on ESG strategies for global equity that
21 weren't focused on economic inequality, but were focused
22 on using ESG factors as a way to actually drive alpha in
23 their portfolio, and they did invest in two strategies.

24 COMMITTEE MEMBER YEE: Okay. And then with
25 respect to advocacy, I guess where is the SEC now with

1 respect to just trying to help facilitate corporate
2 response to either TCFD or SASB reporting?

3 MANAGING INVESTMENT DIRECTOR RICHTMAN: So I
4 would say it's a work in progress. There are -- there is
5 progress being made in -- for instance, CalPERS did
6 support a human capital petition. And that -- we're
7 hoping that will be further discussed in the coming year
8 related to that topic.

9 Recently, actually, I think several members of
10 the -- well, Sustainable Investment Team, but also I
11 believe Dan was -- were in Washington D.C. about a week
12 ago, and they met with Chair Clayton to talk about where
13 the SEC is. And one piece of feedback I got from that
14 meeting, and I'd let Dan or Don Pontes from our Financial
15 Markets team chime in if they'd like, is that there is the
16 question of what ESG means to different investors, because
17 there is some confusion in the marketplace about what ESG
18 means to various people.

19 I think it's interesting when I meet either
20 stakeholders or even new Board members sometimes, they --
21 ESG, how it's reported in the press it makes it sound like
22 it's about divestment or about one particular aspect of
23 ESG, rather than it being about looking at what are the
24 material environment, social, or governance topics that
25 could be relevant to a particular industry or a particular

1 investment decision making.

2 So it's -- I'd say it's still a journey. I think
3 that they are still looking for clarity from investors.
4 And that's one of the reasons we're very supportive of the
5 approach that SASB is taking, and working with SASB to
6 even improve what they have and build upon it, just
7 because it's very focused on materiality and focused on
8 industry-by-industry issues.

9 COMMITTEE MEMBER YEE: Okay. Great.

10 And then I was unclear about the Investor
11 Leadership Network in terms of the goal of the Network and
12 implementing of the TCFD disclosures. How does that
13 relate or sync up with the Climate Action 100+
14 engagements?

15 MANAGING INVESTMENT DIRECTOR RICHTMAN: Sure. So
16 those are a little separate. So Climate Action 100 is
17 focusing on the companies disclosing according to TCFD.
18 The Investor Leadership Network is focused on how
19 investors like CalPERS and the other funds involved can
20 disclose.

21 COMMITTEE MEMBER YEE: I see.

22 MANAGING INVESTMENT DIRECTOR RICHTMAN: Now, they
23 are related in that in order for us to analyze the risk to
24 our portfolios posed by the various aspects of climate
25 change, for instance, transition risk or physical risk, we

1 do actually need better reporting from our underlying
2 companies. So that's where the Climate Action 100 push on
3 getting companies to disclose does help that.

4 INVESTMENT DIRECTOR SIMPSON: Thank you. Anne
5 Simpson, CalPERS team member.

6 I just wanted to add a little bit more detail in
7 response to the question about the SEC. As you know,
8 CalPERS sits on the Investor Advisory Committee, which had
9 a hearing on ESG reporting towards the end of last year,
10 which I think did a great deal to start mapping out, as
11 Beth says, bring some clarity to really what we mean by
12 environmental, social, and governance issues, and how
13 they've become relevant for investors.

14 The next meeting of the Investor Advisory
15 Committee we're expecting to make a recommendation that
16 the SEC pick up rulemaking on human capital management.
17 And this is an issue which CalPERS was very actively
18 involved in supporting a petition to the SEC a couple of
19 years ago. But it looks as though we're on the brink now
20 of having that recommendation. And then we'll obviously
21 be in a position to look at the SEC's response to that.
22 So really I think some very good progress.

23 COMMITTEE MEMBER YEE: Okay. Good. That's good
24 to hear.

25 And then one last question, if I may. And this

1 may relate to the next time as well, but there's been a
2 lot in the news about expected IPOs for Uber, Lyft, and a
3 number of other companies. And just curious if you've
4 heard anything about whether they plan to issue shares
5 with full voting rights or are we -- that's what our
6 principles call for, but I'm...

7 MANAGING INVESTMENT DIRECTOR RICHTMAN: I'm
8 brining up Don Pontes who works as part of the Sustainable
9 Investments team on our financial markets work.

10 COMMITTEE MEMBER YEE: Okay.

11 INVESTMENT DIRECTOR PONTES: Great. Good
12 morning. Don Pontes, Investment Director, Sustainable
13 Investments.

14 So we've had capital formation brought up a
15 couple of times today, so certainly a very important
16 topic. The structure of IPOs obviously we've had --
17 CalPERS has been very active with regard to our concerns
18 over dual-class structures, our concerns in particular
19 over no-vote structures. And we are continuing to
20 advocate in that space.

21 However, really highlighting the comment from
22 earlier from Ms. Hollinger with regard to the shrinking
23 number of public companies, we do need to be aware that we
24 may want to, as a group of asset owners, as long-term
25 investors, seek a more amenable solution in trying to

1 encourage these small upstart companies to utilize public
2 capital formation.

3 But at the same time, obviously our priority is
4 ultimately working towards one share one vote, maintaining
5 sufficient investor protections, and transparency.

6 And so it -- it's an ongoing effort, both with
7 our peers, our asset owner peers, a number of industry
8 groups, CII being predominant, ICGN as well. And you've
9 seen a number of solutions that have been put out that are
10 attempting to maintain those protections while also
11 promoting these companies to utilize public capital
12 formation, sunset provisions being I think the most
13 preeminent version of that.

14 The idea for the -- for Lyft is that they will
15 have -- I don't know if we've had updated information as
16 of today. I'll be clear. But with regard to a dual-class
17 structure, we have not had -- and anybody can jump in if
18 they have specifics. But with regard to the pure no-vote
19 structure, which is our true concern, it has been quite
20 sometime. And I think the efforts from CII, from
21 ourselves, from other asset owners, and members of the
22 pension community have been very active in identifying.

23 And not to mention, you had a visit here, at
24 least at the off-site, with Commissioner Jackson in
25 January, who's been a strong advocate in our corner, and

1 in the corner of the industry of long-term investors with
2 regard to really identifying the concerns. While we want
3 to encourage these small companies to utilize public
4 capital formation, ongoing perpetual control by insiders
5 is certainly not in that best interests.

6 In fact, there's data that supports right around
7 that six to seven year window is when those benefits
8 potentially shift. So this is an ongoing effort. It's
9 one that we're very active. I will say that the
10 engagement with the Commission both through Anne's
11 membership in the IAC has been critical, but also our
12 ongoing meeting -- ongoing meetings with the Commissioners
13 themselves, specifically Commissioner Jackson, but also
14 Chair Clayton and others. We've been very active in just
15 making sure that our concerns are being heard in his
16 space.

17 COMMITTEE MEMBER YEE: Great. Thank you very
18 much. Thank you, Mr. Chairman.

19 CHAIRPERSON SLATON: Okay.

20 Ms. Taylor.

21 COMMITTEE MEMBER TAYLOR: Thank you, Mr. Chair.
22 I want to thank you, Beth, for the really clear concise
23 report, and then kind of expanding on that report. I do
24 appreciate it. I'm very happy to see our Climate Action
25 100. You guys have done an excellent job with that. It

1 didn't start with that, as I recall. It started with,
2 what was it, 80? 60? 80? So congratulations. This was
3 a huge accomplishment with \$32 trillion. I think that's
4 amazing.

5 I also wanted to ask about our income inequality.
6 And you know that that's been an interest of mine. And I
7 really appreciate -- and I've lost the page. Where did it
8 go? On page five -- woops. Was it page five? One of the
9 questions I think that I had was -- maybe it wasn't page
10 five. Hold on a second. There it is. Page 13, I'm
11 sorry.

12 You have economic inequalities on the
13 observations to date, on the far right-hand column.
14 "Economic inequality's effect on growth is unclear.
15 Economic gains may have shifted from labor to owners". I
16 think we can cross out "may". But I think one of the
17 comments that I'd like to make, and then a question I'll
18 follow up with. As -- and we're going to have this later
19 as a presentation, which is our say-on-pay, right? One of
20 the reasons that I think that we're so active with
21 say-on-pay and CEO pay is because it directly links to
22 income inequality.

23 And the -- when -- when CEOs are being paid 340
24 times what the average employee in the United States is
25 being paid, that's a huge income inequality wealth

1 inequality problem. So it's important that we also
2 draw -- when you talked about the geopolitical risk, well,
3 as an institution and in collaboration, I think it's
4 important that we look at what that say-on-pay means. It
5 means that those CEOs and those corporations have a say on
6 our political system, because they can buy that say. And
7 that takes away from the tax base in our communities,
8 cities, counties and states, which thereby widens the gap
9 of the wealth inequality, because they get to vote
10 basically with their money.

11 And we just saw it with a huge tax break that
12 redistributes the wealth to the one percent, where the
13 rest of us are just barely making it by. So I think --
14 and I know we've got this five-year strategy, so I'm not
15 asking you guys to do this now, but I think something we
16 need to consider, if we are looking at income inequality
17 and looking at someday to resolve these issues, we need to
18 look at tax policy.

19 So my question is, is there a way we can do that
20 at a later date. I know we have our five-year strategy
21 set. But I think tax policy is very important when we're
22 looking at wealth redistribution.

23 MANAGING INVESTMENT DIRECTOR RICHTMAN: Well, two
24 comments. One, I will say related to compensation, one of
25 the -- if you look at item five -- on page five --

1 COMMITTEE MEMBER TAYLOR: Right.

2 MANAGING INVESTMENT DIRECTOR RICHTMAN: -- just
3 to say that we are going to be coming back to the Board as
4 part of the Total Fund Policy review with updated language
5 on the compensation section of our principles --

6 COMMITTEE MEMBER TAYLOR: Good.

7 MANAGING INVESTMENT DIRECTOR RICHTMAN: -- to
8 talk more holistically about corporation's compensation of
9 their workforce, and not just to focus on executive pay.
10 That said, Simiso and the Corporate Governance team will
11 be talking about our current activities related to proxy
12 voting and corporate engagement about executive pay.

13 On tax policy, that is a complex topic for
14 CalPERS, and one where I think there would have to be, I
15 think, substantial discussions before we'd weigh in on tax
16 policy, given just our tax-exempt status amongst other
17 things.

18 COMMITTEE MEMBER TAYLOR: Understandable.
19 Understandable. But I think that it's important that we
20 at least take a look at it, do a little research on it.
21 I'm not -- and again, I'm not asking -- I know we're --
22 our plates are full. I'm not asking for you guys to do
23 that right now.

24 MANAGING INVESTMENT DIRECTOR RICHTMAN: Yeah.
25 The other thing I just will point out that on this same

1 slide you can see that is -- I guess the third bullet
2 down, is that we are going to be reviewing and potentially
3 commenting on policies that could exacerbate or decrease
4 risks from economic inequality. So that is something that
5 we will do as part of our review of policy on an ongoing
6 basis.

7 COMMITTEE MEMBER TAYLOR: Thank you very much.

8 CHAIRPERSON SLATON: Controller Yee.

9 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

10 I neglected to ask -- well, first, thank you for
11 the proposed incorporation of the carbon pricing
12 framework. And I just want to get a sense of timing of
13 when that may be before us to actually incorporate fully.

14 INTERIM CHIEF OPERATING INVESTMENT OFFICER

15 BIENVENUE: Thank you for the question. As Acting COIO,
16 one thing that we've talked about is kind of how and when
17 we update our policies. If you'll recall from all of the
18 asset classes, policies get looked at once per year with
19 the program review. We've decided to migrate to that for
20 the total fund. So we will do the Total Fund Policy --
21 right now, there hasn't been a -- the history has been
22 that the Total Fund Policy has been open far too
23 frequently. We would like to move to a place where we
24 open it once a year just like the asset classes, do it in
25 concurrent with the August total fund performance review,

1 where staff takes the lead. So it would be a first read
2 in August, second read in September. We would move to
3 that as an annual basis.

4 COMMITTEE MEMBER YEE: Okay. Thank you.

5 CHAIRPERSON SLATON: All right. Thank you for
6 the presentation for the materials. We do have a lot of
7 people who have signed up to speak on this particular
8 item.

9 So I have I think 19 people who've signed up.
10 And so you can easily do the math at three minutes and
11 figure out how long that's going to take. So I would ask
12 if we can clear five seats here. I'm going to call people
13 up five people at a time, so we can be efficient in our
14 time. You will have up to three minutes. I want to
15 emphasize it's up to three minutes. You don't have to
16 take all of your time. And I would ask you all to do the
17 best job you can in not being repetitive of people who've
18 made comments before. But if you have original thoughts,
19 we'd certainly want to hear them.

20 So the first five people, Deborah -- and I
21 apologize in advance, if I mispronounce your name. So
22 when you come up and start at the microphone, the timer
23 will be set. You'll be able to see the clock below me.
24 And -- well, the first three names are Deborah Silvey,
25 Debora Hammond, Richard Godfrey, Patrice Sutton, and

1 Robert Gould, M.D.

2 And so if you'll state your name and your
3 affiliation, if any, and you'll have up to three minutes.
4 And are you Ms. Silvey?

5 MS. SILVEY: I am.

6 CHAIRPERSON SLATON: All right. Very good. You
7 may start.

8 MR. SILVEY: So thank you. Yes. Thank you for
9 allowing me to speak today. I am Deborah Silvey. I'm
10 President and Board Chair of Fossil Free California. And
11 a little over four years ago, I helped launch Fossil Free
12 California just outside this building with the mission of
13 promoting a just transition to a low carbon economy by
14 reducing financial support for fossil fuels.

15 I'm also a CalPERS retiree, and I'm very grateful
16 for this pension. I share your goal of ensuring that this
17 fund continues to do well. But today, I'm even more
18 concerned about the risk fossil fuel investments pose to
19 our retirement funds than I was four years ago.

20 The current value of fossil fuel companies
21 derives from their stated reserves, what still lies in the
22 ground. But that value is on the decline, and it will
23 continue to decline. These reserves are likely to become
24 stranded assets sooner than we might have thought until
25 recently. That's because there's growing awareness among

1 financial and political leaders, apart from the U.S.
2 administration, that we have to act now to keep
3 temperatures from catastrophic increases. And a huge key
4 to stopping temperature rise is to stop burning fossil
5 fuels.

6 The rapid growth of renewable technologies will
7 decrease fossil fuel's value even more. If this decline
8 is inevitable, how can it best be managed for our
9 financial future? We believe now is the time for a
10 managed decline in investment in fossil fuels. This means
11 taking a considered look at the kinds of companies that
12 present the greatest risk.

13 Norway gives an important model for us. In its
14 recent decision to divest \$1 trillion of its wealth fund
15 from oil and gas exploration companies, the objective,
16 according to its Finance Minister, is quote, "To reduce
17 the vulnerability of our common wealth to a permanent oil
18 price decline. Hence...", he continues, "...it's more
19 accurate to sell companies which explore and produce oil
20 and gas rather than selling a broadly diversified energy
21 sector".

22 We believe CalPERS can follow that model. Rather
23 than propping up companies that continue to ignore climate
24 science and confuse the public, do something else. Like
25 Norway, stop investing in companies that explore for

1 needless new drilling sites. They're wasting their money
2 and ours.

3 Thank you.

4 CHAIRPERSON SLATON: Thank you, ma'am.

5 Ms. Hammond.

6 MS. HAMMOND: Hi. My name is Debora Hammond.
7 And I'm a CalPERS retiree from Sonoma State University.
8 I'm also here in support of Fossil Free California.

9 And I thank you for your efforts to integrate
10 sustainability concerns in investment decisions. And I
11 really appreciate the presentation from Beth Richtman and
12 her staff. And also, thank you for the opportunity to
13 express my concerns regarding the investment of my pension
14 funds and the fossil fuel industry.

15 The environmental and ethical considerations are
16 reason enough to begin to pull our funds out of fossil
17 fuels, especially continued exploration. However, I think
18 the financial arguments are even more compelling. I
19 understand that CalPERS has lost approximately \$16 billion
20 over the past 10 years due to its investment in fossil
21 fuels. Global indexes without fossil fuels are now
22 outperforming those with fossil fuels. Over a thousand
23 institutions, including the World Bank and the country of
24 Ireland are in the process of divesting over \$8 trillion
25 in fossil fuels -- fossil fuel funds.

1 Projections for future returns on fossil fuel
2 investments assume that all fossil fuel reserves will be
3 consumed, which is highly unrealistic given the growing
4 political impetus for policies restricting carbon
5 emissions. Demand for fossil fuels is already in decline.
6 Renewable energy is already competitive, economically and
7 will only continue to be more so.

8 According to Science Daily, continuing current
9 levels of investment in production, despite declining
10 demand, could trigger a carbon bubble, resulting in a
11 global wealth loss of several trillion dollars comparable
12 to that which triggered the financial crisis in 2007.

13 With its enormous financial resources, CalPERS
14 could play a critical role in averting this disaster and
15 helping to fund the transition to a clean energy economy.

16 Thank you very much.

17 CHAIRPERSON SLATON: Thank you, ma'am.

18 Next, Richard Godfrey.

19 MR. GODFREY: Thank you very much for the
20 opportunity to present to you. I'm going to, if I may,
21 read one sentence -- or, excuse me, paragraph from a
22 letter from the Mayor of Fremont, Lily Mei. I serve as
23 the Chair of the Environmental Sustainability Commission.
24 And as you may know, and you've received this letter
25 already, the City of Fremont did divest from all fossil

1 fuels recently.

2 The letter states, just this one paragraph, "With
3 alternative investment strategies and sustainable and
4 reliable funds, CalPERS is already prepared to pursue a
5 fossil fuel divestment position and strategy. The City of
6 Fremont encourages your agency to continue seeking
7 sustainable growth investments in robust and reliable
8 funds, so as to increase better yields, while at the same
9 time completely divesting your holdings from fossil
10 fuels".

11 On a more personal note, I would just like to say
12 I've served as a surgical oncologist for 35 years, so I'm
13 familiar with uncontrolled growth. But even more, all of
14 you, and many of you are parents, have children, and you
15 know there's such a thing as a tipping point. And that's
16 when a temperature of a child goes higher than 106
17 degrees, at which point, they lose all capacity for
18 further life-sustaining parts of their body.

19 The same may be true on a planetary level. So I
20 don't think I can emphasize enough the importance of your
21 Board and your decision making in terms of risking a
22 tipping point with climate change. We look to your
23 leadership, and we really thank you for your careful
24 consideration on these decisions you're making today, and
25 in the coming years.

1 Thank you.

2 CHAIRPERSON SLATON: Thank you.

3 MS. SUTTON: Good morning. My name is Patrice
4 Sutton. I'm a public health professional who worked for
5 20 years at the California Department of Public Health,
6 and for the past decade as a research scientist at UC San
7 Francisco, Program on Reproductive Health and the
8 Environment.

9 I've published extensively on how our environment
10 impacts the health of workers, pregnant women, and
11 children. I'm also a member of the San Francisco Bay Area
12 Chapter of Physicians for Social Responsibility. And on
13 behalf of PSR, I'm asking CalPERS to divest from the
14 fossil fuel industry to protect the health of California's
15 workers, their families, their communities, and future
16 generations.

17 Our work at UCSF and the research of many other
18 academic scientists, demonstrate unequivocally that
19 burning fossil fuels and its related climate impacts, the
20 health -- harms the health of the people you serve.

21 To take just one impact, air pollution, the
22 science shows that there is no safe level of exposure.
23 And because of the way our lungs develop over time,
24 exposure to air pollution among pregnant women and
25 children can lead to a lifetime of adverse health

1 problems.

2 In California, our climate fueled wildfires bring
3 extraordinary air pollution threats. And when fires burn
4 in developed areas, the toxics that permeate our everyday
5 lives also goes up in smoke. And for older adults like
6 CalPERS retirees, exposure leads to more hospitalizations
7 for respiratory and cardiac conditions.

8 Rising temperatures is a direct threat to
9 California's agricultural workers, construction workers,
10 emergency responders, commercial fishermen, paramedics,
11 transportation workers, and many others who work outdoors.

12 Exposure to excessive heat killed 783 U.S.
13 workers and injured nearly 70,000 between 1992 and 2016.
14 And for the general public, it's estimated that the 2006
15 California heat wave alone led to an additional 600
16 deaths, 16,000 Emergency room visits and 1,100
17 hospitalizations in California at economic costs of 5.4
18 billion.

19 Climate change also means injury and loss of life
20 due to severe storms, flooding, vector and waterborne
21 diseases and stress and mental trauma from the loss of
22 livelihoods, property, and displacement. The California
23 coast extends 3,400 miles with 200,000 people living in
24 areas at risk of inundation within the lifetime of my
25 eight year old grandchild.

1 So I ask you if there were a cost effective
2 medicine that your members could take, so they might not
3 die too young, get sick, be unable to go to work and
4 school, would you really say let's ignore that medicine?
5 The science is clear. Investing in the health of
6 Californians means divesting from fossil fuels.

7 Thank you so much.

8 CHAIRPERSON SLATON: Thank you very much.

9 Dr. Gould.

10 DR. GOULD: Yeah. Good morning. I'm Dr. Robert
11 Gould. I also want to thank you for the opportunity to
12 speak here and for your work. After working as a
13 pathologist for over 30 years at Kaiser, since 2012, I've
14 been an associate adjunct professor, Department of OB/GYN
15 and Reproductive Sciences at UCSF School of Medicine with
16 our Program on Reproductive Health and the Environment.

17 I'm speaking today as past president and member
18 of the National Board of Physicians for Social
19 Responsibility, and for the San Francisco Bay Area chapter
20 of PSR for which I've been president for 30 years.

21 Representing thousands of health professionals,
22 we speak for the health of our patients and communities.
23 As such, PSR calls for CalPERS to completely divest from
24 fossil fuels and instead invests its vast financial
25 holdings in truly safe, renewable, and sustainable

1 non-nuclear energy portfolios that could provide a
2 prosperous future for its clients, while averting the most
3 catastrophic public and environmental health consequences
4 of global warming that as many speakers have said threaten
5 all of human civilization.

6 The fourth National Climate Assessment warned us
7 about the rapidly unfolding impacts of global warming that
8 gravely threaten our health. Sea level rise, with
9 flooding and contamination of water systems, extreme
10 weather events, like last year's hurricanes that
11 devastated Puerto Rico and Houston, horrific wildfires,
12 such as we've witnessed in California, the anticipated
13 spread of new vectors and their infectious agents with
14 potential epidemics.

15 Consequently, many health organizations, such as
16 the American Medical Association, American Nurses
17 Association, American Public Health Association have
18 issued strong policy statements on global warming. These
19 have been joined by resolutions from numerous health
20 specialty societies, including the American College of
21 Obstetrics and Gynecology, the American Academy of
22 Pediatrics, the American College of Physicians, and many
23 other members of the medical society consortium on climate
24 and health.

25 While greening our own health care institutions,

1 health care -- health providers are increasingly
2 supporting divestment campaigns. In June 2018, the AMA
3 Board of Trustees passing official policy calling on the
4 AMA to protect human health from the effects of climate
5 change by ending its investments in fossil fuel companies.

6 The AMA now supports efforts of physicians and
7 other health professional associations to proceed with
8 divestment, including to create public analyses, support
9 continuing medical education, and to inform our patients,
10 the public legislators, and government policymakers.

11 Recently, our UCSF Division of the Academic
12 Senate overwhelmingly passed a resolution urging the UC
13 Board Regents to divest from the 200 publicly traded
14 fossil fuel companies with the greatest carbon reserves
15 with this resolution now moving to other UC campuses for
16 consideration.

17 My personal stake is I want my two grandsons to
18 have a future to thrive in. So along with our community
19 of physicians and health professionals, I urge CalPERS to
20 speedily divest fossil fuels, set an example for the rest
21 of the world to ensure we all have a planet that will be
22 healthful and habitable for generations to come.

23 Thank you.

24 CHAIRPERSON SLATON: Thank you, Dr. Gould.

25 The next five people to speak Tina Devon Gallier,

1 Robert Silvey, Sandy Emerson, Betsy Thagard, and Sheila
2 Thorne.

3 Ms. Gallier.

4 MS. DEVON GALLIER: Oh, hi.

5 CHAIRPERSON SLATON: Okay. Great. Thank you.

6 MS. DEVON GALLIER: My name is Tina Devon
7 Gallier. I am a member of Fossil Free California.

8 I would like to thank the CalPERS Board for what
9 they have done on sustainability so far. CalPERS manages
10 one of the largest pools of money in the world, and what
11 you do matters. And right now, you have a chance to
12 change history, and help the world avoid the worst effects
13 of climate change at 1.5 degrees Celsius, which the
14 Intergovernmental Panel on Climate Change has determined
15 that we will experience in another 10 to 12 years, unless
16 greenhouse gas emissions are dramatically reduced now.

17 So I ask you to please terminate your investments
18 in fossil fuels as soon as possible, as well as
19 investments in big banks such as Wells Fargo that finance
20 fossil fuel infrastructure, and as well as carbon
21 intensive industries such as concrete.

22 Thank you.

23 CHAIRPERSON SLATON: Thank you very much.

24 Mr. Silvey.

25 MR. SILVEY: Yes. Hello. I'm Robert Silvey.

1 And I appreciate the opportunity to speak to you. My wife
2 Deborah Silvey, as she mentioned earlier, is a retired
3 CalPERS member. It's very important to both of us that
4 CalPERS invest its assets wisely and sustainably. We'd
5 like to see that pension check keep coming, of course. I
6 know that all of you on the CalPERS Board share our focus
7 on the fund's long-term solvency.

8 As Fossil Free California has previously
9 suggested, we believe that complete divestment from all
10 fossil fuels would help achieve that goal of
11 sustainability and of solvency. But I'd like to propose
12 one specific interim step, a step which is actionable now.
13 Stop investing in ExxonMobil, and accelerate the process
14 of divesting from the company. Exxon is a risky
15 investment and an unreliable partner.

16 As of December 31st, the CalPERS Institutional
17 Portfolio has almost \$800 million invested in Exxon. This
18 has been a shockingly bad investment over the last 10
19 years. While the S&P 500 increased by 223 percent,
20 ExxonMobil's stock declined by more than 4.5 percent. And
21 the prospects for future growth are equally dim.

22 The peak of fossil fuel demand is expected
23 sometime in the 2020s, perhaps within five years. Exxon
24 will then find itself saddled with stranded assets in the
25 form of reserves that cannot be extracted for the market

1 price. Like coal stocks over the last few years, Exxon's
2 stock will then plummet even further.

3 There's another reason to avoid Exxon, the
4 company is an unreliable partner. For more than 50 years,
5 its scientists have been aware of the dangers of climate
6 change and the contribution of Exxon products to its
7 accelerate. But until very recently, the company hid this
8 information.

9 Exxon could have told the truth about climate
10 change, and used its financial and political clout to
11 begin the process of energy transition. Instead, it
12 continues even now to explore for more oil and gas to add
13 to its reserves. It also uses every stratagem jump to
14 keep the internal climate risk calculations secret, even
15 from its own shareholders.

16 Climate change is coming quickly, and it will
17 have enormous financial impacts. We no longer invest in
18 livery stables or buggy whip manufacturers. We should no
19 longer invest in Exxon.

20 Thank you.

21 CHAIRPERSON SLATON: Thank you very much for your
22 comments.

23 Ms. Emerson.

24 MS. EMERSON: I'm Sandy Emerson. I'm from Fossil
25 Free California. I want to thank Beth Richtman and her

1 staff for a thoughtful and comprehensive update on
2 sustainable investments. It's notable that the
3 Sustainable Investments office will be spending
4 considerable time and effort monitoring and measuring
5 carbon intensive investments to determine the size of the
6 risk they represent to the portfolio.

7 Decarbonizing the portfolio not only reduces this
8 risk, but also reduces the effort needed to report on the
9 behavior of major emitters, which is unlikely to change
10 until the market moves out from under them.

11 The value of fossil fuel sometime before 2035
12 will abruptly decline as investments in clean energy
13 overtake the market, with or without government
14 intervention.

15 This capital loss potentially between one and
16 four trillion dollars will trigger worldwide economic
17 chaos. By comparison, the market crash of 20 -- 2008 was
18 triggered by a capital loss of only a quarter of a
19 trillion dollars. Recognizing this risk over 1,000
20 institutional investors have pledged -- worth over \$8.2
21 trillion have pledged to move their assets away from
22 fossil fuels.

23 Institutional investors, insurance companies, and
24 even banks are betting on the clean energy economy. As
25 you heard in February, there's considerable upside

1 potential in clean energy investments, such as the
2 renewable sector of infrastructure investments. You could
3 be making billions of dollars more by divesting from
4 fossil fuels. The time is now to join the growing number
5 of institutional investors who are investing in the
6 transition to the low carbon economy.

7 The socially responsible investing sector has
8 grown by 38 percent in just the last two years as an
9 investing style to a total market size of over \$12
10 trillion.

11 CalPERS should not only measure risk inherent in
12 the traditional energy sector, but also actively move the
13 fund forward by increasing its investments in the
14 transition to the low carbon economy.

15 CHAIRPERSON SLATON: Thank you very much.

16 Ms. Thagard.

17 MS. THAGARD: Hello. I'm Betsy Thagard. I'm a
18 California taxpayer and I'm an attorney. And I was very
19 pleased today to see in the climate change coherent
20 approach that was presented that CalPERS is committing to
21 develop policies to routinely identify economically
22 attractive investment opportunities to enhance returns and
23 reduce emissions. That's great. That's the first half of
24 what needs to be done.

25 What this coherent approach should also include

1 is a commitment to developing policies to routinely
2 identify and eliminate investments that reduce returns and
3 increase emissions.

4 I'm not going to talk about how the fossil fuel
5 industry increases emissions. That's their business
6 model. That's how they make money. What I'm here to talk
7 about is how those investments reduce CalPERS returns. As
8 we've heard from Robert, ExxonMobil has been a very bad
9 investment over the last 10 years. But that's not just
10 Exxon, it's other fossil fuel companies as well.

11 Last year in 2018, the energy sector was dead
12 last on the S&P 500. In 2017, it was second to last. In
13 2018, the S&P 500 index ended down four percent for the
14 year with the energy sector declining more than 18 percent
15 for the year.

16 Independent studies have shown that New York
17 State's pension fund lost large sums over the last 10
18 years by failing to divest from fossil fuels, an estimated
19 loss of almost \$20,000 per member. Another study showed
20 that if Massachusetts pension fund, its \$1.6 billion in
21 fossil fuel stocks had instead been invested in a fossil
22 free index from 2012 to 2017, its assets -- those assets
23 would have grown by more than 50 percent, or another
24 billion dollars instead of suffering losses. There's no
25 reason to believe that the CalPERS fossil fuel holdings,

1 such as in ExxonMobil, are any different from those in New
2 York and in Massachusetts.

3 In fact, three years ago, Trillium Asset
4 Management estimated that CalPERS had lost \$3 billion due
5 to their holdings in equity assets in the world's 200
6 largest co-oil and gas companies in 2014-15, a year when
7 most of its other investments rose in value. The fiscal,
8 political, regulatory and litigation risks have grown
9 substantially in those last three years with volatility
10 and downward trajectory of returns from fossil fuel
11 industry continuing.

12 I'm an attorney. I know what it means to be a
13 fiduciary for a beneficiary. And I believe that you are
14 starting CalPERS Board to fail your beneficiaries --

15 CHAIRPERSON SLATON: Ma'am you need to complete
16 your remarks.

17 MS. THAGARD: -- and not to correctly follow your
18 fiduciary duty towards the people of California who are
19 relying on you.

20 Thank you.

21 CHAIRPERSON SLATON: Thank you, ma'am.

22 Next, Sheila Thorne.

23 MS. THORNE: Yeah. Good morning. I'm a retired
24 member of the California Faculty Association, and also a
25 member of RPEA.

1 And I'm concerned about the effectiveness of
2 shareholder engagement with the fossil fuel companies.
3 Research shows that between 2012 and 2018, 160 climate
4 change shareholder resolutions were filed at 21 U.S. Gas
5 and oil companies, yet not one of these companies has
6 adopted targets to limit their fuel lifecycle contribution
7 of greenhouse emissions.

8 Presently, ExxonMobil is even trying to block a
9 joint proposal by the Church of England and the New York
10 State Pension funds to set targets to align with the Paris
11 Agreement. And according Reuters, the world's top 24 oil
12 companies have collectively spent only one percent of the
13 2018 budgets on clean energy.

14 In fact, Exxon's commitment to renewable energy
15 is mostly a commitment to deploying it to run its expanded
16 oil and gas extraction, especially in the Texas Permian
17 Basin, where it has outlined an aggressive growth plan for
18 the next 10 years to triple its daily production. It also
19 plans to expand production in Guyana and start up 25 new
20 projects worldwide.

21 In the next 10 years, U.S. companies are on track
22 to account for 60 percent of world growth in oil and gas
23 production, expanding four times more than any other
24 country. This expansion ignores climate action engagement
25 goals, as well as increases the risk of stranded assets.

1 Another supposed argument for engagement is that
2 the fossil fuel companies will become the green companies
3 of the future because of their huge capital capabilities
4 to invest in renewables. However, Chevron's equity stakes
5 in solar, wind, and geothermal production amounts to
6 enough power for no more than 113,000 homes, next to
7 nothing in other words.

8 ExxonMobil has dedicated 1 billion per year to
9 basic research in low carbon technologies, but this is
10 only two percent of its spending on oil and gas
11 exploration. And these projects are all at least 10 years
12 away from any possible implementation. These are the 10
13 years in which both the UN Climate Report and the
14 Intergovernmental Panel on Climate Change say action must
15 be taken to limit global temperature rise before it is too
16 late to stop catastrophic change.

17 I think it's plain to see that oil companies have
18 not turned greener, and they have not invested to any
19 significant degree in green industries despite shareholder
20 engagement. And it's time that we acknowledge that
21 shareholder engagement has proved ineffective in reforming
22 an industry that must fundamentally change its product.

23 Thank you.

24 CHAIRPERSON SLATON: Thank you, ma'am.

25 The next five speakers are Christine Shewmaker,

1 Lawrence Wilson, Martha Turner, Jane Scantlebury, and Shep
2 Harper.

3 Ms. Shewmaker, you may begin.

4 MS. SHEWMAKER: So my name is Christine
5 Shewmaker. I'm a member of Fossil Free California, and a
6 retired plant molecular biologist. And I want to thank
7 you today for your efforts that you described for climate
8 change, particularly those relating to economic
9 inequality.

10 As a scientist, the science is clear. Climate
11 change poses an existential threat to human society and
12 all the ecosystems we rely on. I won't belabor that.
13 What I do want to say is that California, as a state, does
14 recognize the threat and urgency to act on climate change,
15 and has indicated through legislative and executive
16 actions, the desire for fossil fuels to be rapidly phased
17 out. This includes an Executive Order signed by Governor
18 Brown in September of 2018, which targets carbon
19 neutrality by 2045, and numerous bills including SB 32 and
20 SB 100, which set goals for 40 percent reduction of carbon
21 emissions below 1990 levels by 2030, and 100 percent clean
22 electricity by 2045.

23 My suggestion is that CalPERS should align their
24 investment with these goals, both for the urgent reasons
25 to address climate change, but also to align their

1 portfolio with the economy that these legislative and
2 executive actions will create. Essentially, why do you --
3 why would you invest in that which the State is trying to
4 eliminate?

5 California is not the only state to have these
6 measures. Hawaii was the first state in the nation to set
7 a deadline for clean electricity. And after the signing
8 of SB 100 last year, a number of other states, including
9 New Mexico, are considering such actions.

10 States are taking actions. Countries are taking
11 actions -- some countries. So I urge you strongly to
12 consider a fossil free portfolio for CalPERS and rapidly,
13 and to align your portfolio with the fossil fuel free
14 economy that's coming and rapidly.

15 Thank you.

16 CHAIRPERSON SLATON: Thank you, ma'am.

17 Lawrence Wilson.

18 MR. WILSON: Board members and staff, I want to
19 thank you for giving me the opportunity to speak here
20 today. My name is Lawrence Wilson. I'm a PERS retiree.
21 I retired at the end of 2008 from CalFire after 24 years
22 with the State.

23 First, I want to thank you for your efforts that
24 have made my retirement a great success. I'd not be
25 living the life I have today without your hard work, all

1 of you.

2 I believe that sustainability of investments is
3 a -- as a strategy is very important. We live in a world
4 of finite resources. And there must be limits to growth,
5 if we expect future generations to have the same
6 opportunities that we do. And so I want to thank you for
7 your interest in sustainable investing.

8 Several years ago, I determined to reallocate my
9 own small amount of investments away from fossil fuels and
10 into sustainable renewable energy. It's scary
11 reallocating when every step of the way your advisor is
12 warning you against it.

13 So I understand the pressure that you are under
14 to go with the standard way of doing business. But
15 there's a high risk that fossil fuel assets will be left
16 stranded, and that this will affect other closely
17 associated industries. There are two reasons for this.
18 The main reason is that fossil fuels are now more
19 expensive for energy generation than solar, wind, and
20 battery systems. And most of the growth in the energy
21 sector is in renewables.

22 The truth is that fossil fuels are being
23 disrupted by renewables. Already, European utilities have
24 written down about \$150 billion in stranded assets in the
25 form of fossil fuel installations that are no longer

1 needed.

2 The other risks to fossil fuel investments comes
3 from public policy. When climate change becomes a
4 defining issue for financial stability, public policy
5 decisions will move the energy sector quickly away from
6 fossil fuels. And that is very likely to begin happening
7 in the early 2020s in this country when change comes to
8 our political system and the Green New Deal is launched.

9 I hope that you will reallocate investments from
10 the fossil fuel sector. It will be good for our bottom
11 line, and good for the sustainability of our society.
12 Thank you very much.

13 CHAIRPERSON SLATON: Thank you for your comments.
14 Ms. Turner.

15 MS. TURNER: Martha Turner. And I'm a board
16 member also of Fossil Free California. And just recently
17 have joined the ranks of households that are receiving a
18 pension from CalPERS, so we're very appreciative of the
19 activity that's gone on here.

20 Some -- a few of you know that I have been
21 observing CalPERS in the light of climate change, through
22 that lens, for about six years now. And I also want to
23 express my admiration of the work and dedication of the
24 staff, both in this arena.

25 What I'd like to pose to you today, especially in

1 light of the discussions that are happening around
2 reconsidering the idea of the pillars, and the possible
3 expansion of the use of private equity, I'd like to offer
4 a somewhat different perspective, maybe a conceptual
5 reframing of how to look at investing.

6 And I'm calling them -- personally, I'm calling
7 them the four Rs, risk, resilience, respect, and
8 reverence. Risk you're familiar with. Resilience, you're
9 in the process of continuing to develop a portfolio that
10 is resilient over time. Respect. You show that respect
11 through your environmental, social, and governance
12 activity. But reverence, where does that come in on this
13 kind of a calculation?

14 I'd like to suggest that it's a deepening and a
15 more full understanding of respect, and that it deepens
16 and understands interconnectivity in ways that we have
17 only begun to explore, but through the ESG effort, and
18 through also some of the integration that's happening in
19 the Investment Office.

20 I'd like to offer the idea that if we can
21 increase that perspective of understanding
22 interconnectivity in new ways, we will open up fresh
23 approaches to understanding how to invest these large
24 portfolios for the benefit of people such as myself and
25 some of my other colleagues here.

1 And I'd also like to address very quickly a few
2 thoughts about metrics. Because as I've learned over the
3 years of observing the activity here, I've become to
4 really understand a little bit more about how important
5 metrics are in the work that's done here.

6 So if you're taking a peek at reverence, and your
7 taking a peek at interconnectivity, what might be the
8 arenas that you could develop more metrics in. I'd like
9 to suggest that that could be in more fully understanding
10 ecosystem indicators, more fully understanding public
11 health indicators, more fully looking at social and
12 emotional well-being, essentially health.

13 And I think if there can be a deeper dive into
14 those arenas, and then linking that -- as we've heard
15 earlier in a somewhat different way, but linking that with
16 investment decisions, we'll be actually implementing a
17 better understanding of interconnectivity and we'll be
18 investing in reverence in how we manage the life energy
19 that's embodied in our financials.

20 Thank you.

21 CHAIRPERSON SLATON: Thank you for your comments.
22 Ms. Scantlebury.

23 MS. SCANTLEBURY: My name is Jane Scantlebury,
24 and I'm a CalPERS retiree, retired public librarian.

25 And I want you to think about how CalPERS, under

1 your leadership, could truly influence the movement to
2 stop climate change by divesting from fossil fuels, and
3 contribute to saving our civilization.

4 Clearly, there is a growing movement against
5 climate change inaction. Look at the students all over
6 Europe and now in -- here in the U.S. and in other
7 continents as well building forces to insist on having a
8 future on earth.

9 In the 70s and 80s, the movement to divest from
10 companies doing business in the South African apartheid
11 government forced the University of California divestment,
12 which was so significant that it became the driving force
13 for divestment worldwide in all companies doing business
14 in apartheid South Africa. This was in 1986, and the
15 dismantling of apartheid began in 1990. The overthrow of
16 apartheid is part of world mystery, and UC's divestment is
17 part of that success.

18 If CalPERS, as the largest investment fund in the
19 U.S., was to divest from fossil fuels, it would
20 qualitatively influence the investments of other large
21 institutions and change the destructive direction of our
22 climate. It would be a significant contribution to
23 history.

24 CHAIRPERSON SLATON: Okay. Thank you, ma'am.
25 Mr. Harper.

1 MR. HARPER: Hello -- excuse me. Hello, members
2 of the Board. I'll be brief. My name is Shep Harper and
3 I'm a PERS retiree, so I thank all of you and all of you
4 PERS for that.

5 I spent my career in the fire service retiring at
6 the rank of Captain. I'm sure it will be no news to any
7 of you that in recent years we've seen an alarming
8 increase in the severity of fires throughout the state.

9 Certainly, one of the factors in that increase is
10 climate change. I would just ask the Board to consider
11 divestment from fossil fuels as a step in protecting this
12 great State of California, and the world.

13 Thank you.

14 CHAIRPERSON SLATON: Thank you very much. Thank
15 you for all your comments.

16 The next five speakers are Sara Theiss, Dana
17 Stokes, Lynne Nittler, Karen Jacques and Christine Nelson.

18 Ms. Theiss.

19 MS. THEISS: Thank you. My name is Sara Theiss.
20 I'm in the -- on the board of Fossil Free California. I'm
21 a CalPERS retiree, and I'm a member of RPEA.

22 We understand that you have to take your
23 fiduciary duty to members very seriously. We also know
24 that like all Californians, you're experiencing climate
25 change and care deeply about the future of our state. In

1 the past, you may have felt conflicted between your
2 fiduciary duty and the need to take drastic actions to
3 curb global warming.

4 Today, we suggest that this conflict no longer
5 exists, and you can meet your fiduciary duty by pursuing a
6 fossil free investment strategy. New York City is a case
7 study in how a complex system like CalPERS can pursue such
8 a strategy. And the takehome lesson is that it is
9 process.

10 In 2018, New York City announced that it was
11 divesting from fossil fuels, but the process actually
12 began in 2012 after Super Storm Sandy when the trustees
13 commissioned a study on whether it could divest from
14 fossil fuel reserve owners consistent with its fiduciary
15 duties. And the Mayor's Chief Pension Officer said
16 explicitly we cannot sacrifice risk-adjusted returns for
17 noneconomic reasons.

18 The next thing they did was solicit a report on
19 climb-related financial risk to the portfolio. And then
20 last December, they issued an RFP for a financial
21 analysis, and -- to produce a financial analysis and
22 suggest a prudent strategy to divest from fossil fuel
23 reserve owners.

24 And in addition, they're getting a opinion --
25 trustees have asked for a legal opinion on whether the

1 divestment process will align with fiduciary duty. So my
2 point is is that this is a long process. They started in
3 2012, and they haven't even gotten to the point that
4 they've actually made the decision do divest. Although,
5 that is their intention.

6 Obviously, there's differences between their
7 portfolio and CalPERS. Theirs is generally smaller. But
8 I think that, you know, that basically similar steps could
9 be taken, and they have forged a path.

10 The final thing I want to say is that I was happy
11 to see all the changes, the increase in staff in the
12 Sustainable Investing Division. But I think given CalPERS
13 complexity, the rapidity of climate change, and the
14 example of New York City, given all that, CalPERS may want
15 to put more resources into the problem of fossil fuel
16 investments.

17 And I've submitted a report that I got the New
18 York City information from to the Board members. Thank
19 you so much.

20 CHAIRPERSON SLATON: Thank you very much your
21 comments. Ms. Stokes.

22 MS. STOKES: My name is Dana Stokes. And in the
23 early 80s, I worked with State energy managers during
24 the -- what some consider the first oil crisis to develop
25 energy management plans to reduce state energy

1 consumption. And more recently, I worked for CalRecycle
2 to reduce waste and divert it from landfills.

3 As a retired State worker, the pension paycheck I
4 receive every month directly reflects the investment
5 decisions that CalPERS makes on my behalf, and that of
6 approximately 1.5 million other CalPERS beneficiaries. I
7 applaud the CalPERS Board and Investment staff for its
8 investments in well-performing sectors, including energy
9 efficiency and renewable energy that are reducing
10 greenhouse gas emissions, improving the health of our
11 planet and mitigating climate change.

12 But I am deeply concerned about CalPERS continued
13 investment in fossil fuels. As others have mentioned, a
14 growing body of economic research indicates that fossil
15 fuel investments are becoming increasing -- increasingly
16 risky. I've been asking myself a lot lately how is
17 CalPERS upholding its fiduciary responsibility to us
18 beneficiaries by retaining investments in this
19 increasingly risky market sector?

20 A July 2018 report from the Institute for Energy
21 Economics and Financial Analysis explains the numerous
22 factors increasing risk for fossil fuel investors. Some
23 of those risk factor are demand for fossil fuels will
24 decrease as Signator countries to the Paris Climate Accord
25 implement their carbon reduction -- carbon footprint

1 reduction plans.

2 The oil and gas industry faces growing
3 competition from cheaper renewable energy and electric
4 vehicles, all of which are continuing to fall in price
5 relative to fossil fuels.

6 Global economic growth is shifting from energy
7 intensive manufacturing and industrial models to more
8 service-oriented higher technology models, which low --
9 with lower energy intensity. Campaigns against fossil
10 fuels are gaining in scope, sophistication, and success.
11 Litigation is mounting against fossil fuel companies for
12 facilitating climate change, and for misleading investors
13 about the role of fossil fuels in climate change. And the
14 oil and gas industry and its investors face potential huge
15 losses in the form of stranded assets.

16 To avoid these risks and uphold its fiduciary
17 responsibility to all CalPERS beneficiaries --

18 CHAIRPERSON SLATON: Ma'am, you need to complete
19 your remarks please.

20 MS. STOKES: -- I urge CalPERS to phase-out it's
21 fossil fuel investments and invest those funds instead in
22 the energy efficiency and renewable energy sectors.

23 Thank you.

24 CHAIRPERSON SLATON: Thank you.

25 Ms. Nittler.

1 MS. NITTLER: Hi. I'm Lynne Nittler from Davis,
2 a retired teacher and a member of Fossil Free California.
3 My retirement is with CalSTRS, but my health care is with
4 CalPERS. So I thank you for that and your actions do
5 matter to me.

6 The climate news grows steadily worse. None of
7 us I think has forgotten the fires last fall or the
8 drought of the years before that. New research reported
9 in the Sacramento Bee just yesterday warned of six feet,
10 not merely a foot and a half, of rising sea levels that
11 will impact our coasts with flooding of homes, airports,
12 ports, businesses, utilities. It's not good news.

13 Our children now understand the threat to their
14 only home. Fifteen kids in Davis gathered for the youth
15 climate strike last Friday joining hundreds of thousands
16 more in over 100 U.S. cities and 112 countries around the
17 world. They're universal in wanting a future on a healthy
18 planet. The photographs are stunning on-line.

19 My point is it's time for CalPERS to take climate
20 change seriously, too, and begin to divest from fossil
21 fuels. You won't be alone, and most likely it will turn
22 out to be a wise financial move.

23 Approximately six percent of CalPERS holdings are
24 in the top 100 fossil fuel companies. Fossil fuel stocks
25 are poor performers, earning less than the overall stock

1 indices. In 2018, the energy sector was the lowest in the
2 S&P 500 index. While returns are declining fiscal,
3 political, regulatory, and litigation risks are growing,
4 making this sector increasingly unsound investment.

5 I, too, was looking at New York City, and I heard
6 their announcement of the intention to divest from fossil
7 fuels in person at the climate conference a year ago in
8 September in San Francisco.

9 Their retirement system is the largest municipal
10 pension system in the U.S., \$194 billion. So that's about
11 half the worth of CalPERS, so it's significant. They're
12 progressing towards that. Here's a quote. "New York
13 City's decision shows that divestment isn't scary. It's
14 practical, a way to think about it". That's Bill
15 McKibben.

16 The State of Massachusetts Pension Fund is also
17 considering divestment at this point. There will be a
18 bill sponsored in 2019, and it's based on these criteria,
19 some more food for thought. Meeting an obligation to
20 future generations to minimize the impact of climate
21 change -- oh, I'm out of time -- avoiding the dangers of
22 the carbon bubble, meeting State priorities to support
23 renewable energy, divesting is a sound financial strategy
24 gee, divesting --

25 CHAIRPERSON SLATON: Ma'am.

1 MS. NITTLER: -- is a proven tool for change.

2 CHAIRPERSON SLATON: Okay. Thank you very much
3 for your comments.

4 Ms. Jacques. I may not have pronounced your name
5 correctly.

6 MS. JACQUES: Good morning. I'm Karen Jacques.
7 I'm a retired psychologist. My husband is a PERS retiree,
8 and we both get our health care from CalPERS. And I
9 appreciate the opportunity to comment today, and I
10 appreciate work that has been done on sustainability. So
11 much of what I planed to say has already been said that I
12 strongly second all of that.

13 And I want to add, we are in a time of climate
14 crisis, of rapid climate tipping points. We are also at a
15 point of tipping where the public is becoming aware and
16 demanding that something be done. Children all over the
17 world are talking out of schools demanding that something
18 be done. Litigation is growing to force the issue.

19 The future is in renewables. It is not in fossil
20 fuels. To continue to invest in them is to invest in
21 stranded assets, in massive environmental injustice to
22 front-line communities, and to the continued extinction of
23 species.

24 This is an opportunity to mindfully and
25 immediately begin to pull out of your fossil fuel

1 investments. Over the last five years, fossil fuel
2 investments have been the slowest growing sector in the
3 stock market. The investments in fracking are estimated
4 by the International Energy Agency to be 200 billion in
5 debt and getting ready to collapse.

6 Mark Carney the Governor of the Bank of England
7 has been warning of stranded assets. This is now your
8 opportunity to act and to begin to do it immediately and
9 planfully.

10 And as a last comment, we are now in a climate
11 crisis. We are facing the potential extinction of our
12 civilizations, if we don't act. IPCC has said that we
13 have probably no more than 10 to 12 years to take massive
14 actions to move from fossil fuels to clean energy.

15 There is a movement. The other use of fossil
16 fuels is in plastics. There is a growing movement to
17 regulate and end the use of plastics. So please act now.
18 It is also a profound moral and ethical issue for the
19 continuation of life on earth in any way that we would
20 recognize as livable.

21 Thank you.

22 CHAIRPERSON SLATON: Thank you for your comments.

23 Ms. Nelson.

24 MS. NELSON: Yes. I was a public health nurse
25 for Butte County and I'm a PERS retiree.

1 I feel the sense of urgency that I hope each of
2 you also feel regarding this. You know, prior to the fire
3 on November 8th, I was worried about tick-borne illnesses,
4 mosquito-borne illnesses, the crash of pollinator species,
5 because I live in Chico, and these things were all around
6 me.

7 But when the whole town of Paradise burned down
8 when -- and the surrounding communities on November 8th,
9 far after the time it should have rained, when our town
10 became totally overwhelmed with climate refugees, when I
11 saw the suffering and the intensity of what these people
12 are going through have lost everything, you know,
13 they're -- 85 people lost their lives, many more have lost
14 their mental health. And our town is just absolutely
15 overwhelmed.

16 And it really brought it home to me that we have
17 to do something. This is -- this is a -- this is a crisis
18 and it's happening now. I struggled to drive down here
19 with all the gasoline-powered cars to get here. Then I
20 struggled to find a charger for my car, because it's an
21 electric car. And that's why I was late getting here.

22 And I'm not just saying divest from fossil fuels.
23 I'm saying make good investments in the future, which is
24 things like solar that will charge these cars. Get this
25 industry moving. Make it work, because we have to do

1 something and we have to do it now.

2 You know, we can't just rely on children in the
3 streets telling us what we should already know. We -- you
4 are -- you are investing money that I do not give you
5 permission to spend on fossil fuels. I want a future for
6 our beautiful planet and for our children and
7 grandchildren. And I respect each of you as a thinking,
8 and thoughtful, and moral person. So I hope that you'll
9 work as hard as you possibly can. And I'm sorry to
10 lecture you, but I really, really think that this is -- we
11 don't have 12 years. It's happening now.

12 Thank you.

13 CHAIRPERSON SLATON: Thank you very much.

14 Mr. Hutchings, you signed up for 7b, but if you'd
15 like to speak on 9a on this item, you certainly may.

16 And thank you all for your participation and your
17 comments.

18 We're going to take up 7b after lunch.

19 MR. HUTCHINGS: Good afternoon, Chair and
20 members. Dane Hutchings with the League of California
21 Cities. I was planning on speaking on the other item.
22 Unfortunately, I have to depart, so I feel like this is
23 still a pretty appropriate venue to talk about divestment,
24 given that's the -- been the lion's share of the
25 conversation this afternoon.

1 And I first want to say that I absolutely respect
2 the folks who came up and provided some impassioned pleas.
3 I'm certainly guilty of doing the same of providing
4 impassioned pleas to focus on investment returns and
5 maximizing your investment returns. And so I certainly
6 see the merit there.

7 I think I'd start off just by saying that from
8 the League's perspective it is your charge to continue to
9 be laser focused on returns. It is not your charge to
10 modify State and federal policy that regulates these
11 industries.

12 I'm just doing a quick rundown. Folks that sort
13 of perhaps may have a better charge of that would be the
14 U.S. Department of Environment, the Environmental
15 Consortium, the Environmental Management Protection --
16 Environmental Protection Agency, Department of Natural
17 Resources, the California EPA, the California Natural
18 Resources Board, The California Coastal Commission, and
19 maybe the California Resources Board as well. I think
20 those are all better suited for what we should be doing or
21 not doing with fossil fuels.

22 CalPERS should be focused on maximizing their
23 returns for the folks who are relying on their retirement.
24 What do we say to the retirees, whose health cares are
25 eliminated, whose pensions can be reduced by upwards of 80

1 percent, and they have nothing. Sorry, that you lost your
2 retirement, but at least we didn't invest in fossil fuels,
3 guns, tobacco, big banks, or plastics.

4 One of the rationales that I've heard a couple
5 times was there's pending litigation against the --
6 against fossil fuel companies, and so therefore, you know,
7 it's prudent to divest. That's the same thing -- that was
8 the same justification that was used to divest from
9 tobacco, and that's cost about 10 or 12 billions dollars
10 and it continues to grow.

11 When it comes to retirement security, there are
12 no moral victories. We have to understand what our charge
13 is here, protect the active employees, and protect the
14 retirees, and protect the employers who can employ these
15 folks that can provide services to the public.

16 This is beyond the scope of this Board to decide
17 how to change the world. I swear if we could invest in
18 rainbows and unicorns, and we can make money, I would be
19 all in. But right now, we are at a critical juncture. We
20 talk about the next 15 years of our planet. I'm talking
21 about the next 10 to five years where cities are going to
22 be going bankrupt, and they absolutely need your
23 assistance to be able to provide employees, retirees, and
24 those folks with their retirement security and their
25 health care benefits.

1 Thank you.

2 CHAIRPERSON SLATON: All right. Thank you very
3 much for your comments.

4 We're now going to take a lunch break. We're
5 going to pick back up with Item 9b and we're going to do
6 that at 1:35. So we're in recess till 1:35.

7 Thank you.

8 (Off record: 12:50 p.m.)

9 (Thereupon a lunch recess was taken.)

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1 A F T E R N O O N S E S S I O N

2 (On record: 1:35 p.m.)

3 CHAIRPERSON SLATON: All right. We're back in
4 session for the open session. And we're on Item 9b,
5 Corporate Governance update, proxy voting, et cetera.

6 (Thereupon an overhead presentation was
7 presented as follows.)

8 INVESTMENT DIRECTOR NZIMA: Good afternoon,
9 members of the Investment Committee. My name is Simiso
10 Nzima. I'm an Investment Director in Global Equity.

11 --o0o--

12 INVESTMENT DIRECTOR NZIMA: Jumping straight into
13 the presentation. Really, this slide, slide 3, really
14 shows the close-out of the 2018 proxy season. And really,
15 there are two takeaways that I would like to leave the
16 Investment Committee with.

17 The first take away is that engagement works.
18 And by this I mean that if you look at that slide, 39
19 percent of companies that we engaged on corporate board
20 diversity, that's 198 of 504 companies, have added a
21 diverse director to their board since the engagement
22 started in July 2017.

23 The second takeaway I would like to leave the
24 Investment Committee with from this slide really is that
25 we will utilize our active ownership rights to effect

1 changes at portfolio companies. By this, really what I
2 mean is if you look at that slide, we voted against 468
3 directors, 845 companies, where our engagement efforts on
4 corporate diversity didn't produce productive returns.

5 So those were board chairs, nominating and
6 governance committee members, as well as long-tenured
7 directors. And also another example of that is we voted
8 against 43 percent of say-on-pay plans, which is executive
9 compensation plans, where we felt that the pay was not
10 aligned with performance.

11 And a an example of that is really the activities
12 that we ran in terms of shareholder campaigns where we --
13 you know, we targeted 146 companies, and we had settlement
14 with about 125, and we ran proxy solicitations on 17.

15 --o0o--

16 INVESTMENT DIRECTOR NZIMA: Moving on to slide 4,
17 here, really we're giving you a preview of the 2019 proxy
18 season. And again, I just want to focus on three
19 takeaways from this slide. The first takeaway that -- is
20 that we're going to apply a laser like focus on three main
21 areas, climate change, corporate board diversity, and
22 compensation.

23 The details on each of these three main areas I
24 included in the appendix. And I'll be -- you know, I'll
25 be taking questions at the end of this presentation if the

1 Investment Committee has any questions on those.

2 The second takeaway I would like to -- the
3 Investment Committee to remain with on this slide is that
4 with climate action engagements, we're seeing notable
5 successes at companies, companies like BP, companies like
6 Shell, Xcel, Glencore, A.P. Maersk, which have gone out
7 and publicly committed to actually implementing the
8 Climate Action 100 engagement goal.

9 So the different commitments, but, you know, each
10 one of those companies have actually gone out and
11 acknowledged the role that has been played by the Climate
12 Action 100 engagement. So that's the -- that's the power
13 of having \$32 trillion, you know, behind an initiative.

14 And the last -- you know, the third takeaway from
15 that slide really is that we'll continue to enhance our
16 proxy voting, you know, practices in order to make sure
17 that we have effective tools to hold management and
18 directors accountable for creating long-term sustainable
19 value. And again, all of these are actually covered in
20 the appendix.

21 And that concludes my prepared remarks, and I'll
22 take any questions.

23 CHAIRPERSON SLATON: Okay. Well, so far, it
24 looks like Committee members have looked at it and have
25 determined that the report is complete and they don't have

1 any questions.

2 INVESTMENT DIRECTOR NZIMA: Thank you.

3 CHAIRPERSON SLATON: Okay. Thank you.

4 We'll move to Item 9c, the Divestment Overview.

5 CHIEF INVESTMENT OFFICER MENG: So now I would
6 like to call team member Kit Crocker to come up to the
7 table.

8 CHAIRPERSON SLATON: Maybe --

9 CHIEF INVESTMENT OFFICER MENG: Okay. Just give
10 us a moment.

11 CHAIRPERSON SLATON: All right. We'll just take
12 a moment.

13 CHIEF INVESTMENT OFFICER MENG: Okay. While
14 we're waiting for Kit Crocker, Dan Bienvenue is going to
15 take on the item.

16 CHAIRPERSON SLATON: Okay.

17 INTERIM CHIEF OPERATING INVESTMENT OFFICER
18 BIENVENUE: All right. Sorry for the delay here. I had
19 to scramble to find our talking points.

20 CHAIRPERSON SLATON: Okay.

21 INTERIM CHIEF OPERATING INVESTMENT OFFICER
22 BIENVENUE: So hopefully Kit will be here soon, because
23 she's definitely the expert on the -- if we go deeply into
24 the divestment stuff. But Item 9c just responds to Mr.
25 Perez's request for -- to come back and talk through

1 divestment. Remember, we talked about doing it in April.
2 We were able to do it in March. And we actually thought
3 that given Item 7b, it made sense to have the conversation
4 here before that.

5 So the Board's policy on divestment is in the
6 Total Fund Policy, specifically section 8 -- I'm sorry, 7,
7 related to -- and then parts of the appendices. It
8 represents our fundamental direction from two staff from
9 the Committee on sort of how to identi -- how to analyze
10 the topic of divestment.

11 All new divestments come before the Committee for
12 initial determination, whether divestment as proposed
13 affirmatively supports the Board's prudent stewardship of
14 the System's assets, and to ensure prior investment
15 decisions are also supportive -- you know, continue to be
16 supportive, so prior divestment decisions.

17 So recall that the way that the policy is
18 currently written. Annually, the Board's general pension
19 consultant comes forward with an analysis -- or not an
20 analysis. I'm sorry just a high level demonstration of
21 the economic impact of the various divestments. And then
22 every five years, we do a deeper dive review into all of
23 the active divestments.

24 Let's see here. The tobacco divestment was
25 originally done in 2001, and then was reaffirmed in 2016,

1 and even broadened in 2016 to apply to external management
2 as well as internal management. The thermal coal
3 divestment was implemented in 2017. And the five-year
4 reviews of all six active divestments are scheduled to
5 come back in 2021.

6 And the six active divestments are tobacco,
7 emerging markets principles, Sudan, Iran, firearms
8 manufacturers, and thermal coal.

9 So attachment 2 is Wilshire's summary of the
10 performance impacts. And Wilshire is also available to
11 walk through their performance impacts.

12 And with that, we're happy to take any questions.

13 CHAIRPERSON SLATON: I don't have any yet, but
14 I'd Wilshire to step forward, and particularly in the
15 illustrative example of methodology, to go through. So we
16 just -- so we level set for all the Committee members on
17 how the math of these kind of valuations is done.

18 MR. FORESTI: Good afternoon, Steve Foresti from
19 Wilshire Consulting.

20 And, Mr. Chair, to your comment and request, I'm
21 going to -- before getting into the numbers of the
22 analysis and what our -- how our estimates look through
23 the most recent fiscal year, I did want to spend a few
24 minutes talking about the methodology and going through an
25 illustrative example, both for the benefit of new

1 Committee members, but also in some follow up to some of
2 the Q&A we've had in the past, and hopefully to provide
3 some clarity around exactly what is baked into and
4 represented within the numbers that we provide.

5 So on page two of attachment 2 is essentially
6 this illustrative example. And I've set it up hopefully
7 to be fairly straightforward and document a couple of
8 points within the process. The first is just how the
9 divestment of individual securities within the portfolio
10 are redeployed or reinvested elsewhere in the portfolio.
11 So I'll just walk you through this exhibit.

12 --o0o--

13 MR. FORESTI: And it's created to just assume a
14 very simple portfolio with four securities, security A, B,
15 C. And while it's not labeled D, security D here would be
16 the restricted name. So if you're moving towards -- you
17 know, Dan mentioned these six active programs, just think
18 about this being an example of one of those programs and
19 the restricted name being one of those names that would be
20 divested or removed from the portfolio.

21 So to set this up, I've just created this four
22 security portfolio at \$100 worth of investments.
23 Obviously, much smaller than the scale of the CalPERS
24 portfolio, and have just, you know, kind of made up
25 allocations to the four securities, \$45 to security A, \$27

1 to security B, \$18 to C, and then \$10 to D, which again
2 will be the name that we'll remove. And you can see again
3 it's \$100 portfolio. So those exact dollar amounts are
4 also the weights to those securities.

5 The column then immediately to the right of those
6 weights would be the assumed returns of these securities
7 within a given period. And all the analysis that I'll
8 share with you, we look at this on a quarterly basis. We
9 compute the impacts on that quarterly basis, and then
10 accumulate it through time. So just think about this
11 example as a quarter's period of time. So those are the
12 returns for the four securities in this hypothetical
13 quarter. So 10.25 percent for security A, 10 percent for
14 B, 9.75, and 9.5.

15 And then as we move from left to right in this
16 example, we're now showing to get from the
17 unconstrained -- and by the way, just in terms of
18 terminology, I'll use the words "constrained",
19 "unconstrained". So unconstrained would be the global
20 equity tea benchmark before removing any names from it.
21 And then constrained, or divested, or restricted would be
22 how that portfolio looks after having removed names and
23 redeployed those assets.

24 So by set up of this exercise, security D is a
25 restricted name. The \$10 that are invested in that

1 security need to be redeployed to other securities within
2 the portfolio. That is not equally distributed. It's, in
3 fact, though distributed based on the relative weight of
4 those remaining securities. So in the weights that I had
5 set up here, those \$10 are actually reinvested into
6 securities A, B, and C at \$5, \$3, and \$2 respectively,
7 pushing their dollar investments and weights in the
8 constrained divested portfolio to 50 percent, 30 percent,
9 and 20 percent respectively.

10 When running those same weights across the
11 returns, you'll see that in the first portfolio that
12 included all four securities, there was a return of 10.02
13 percent in this period of time. After having removed
14 divested security, the restricted security, and
15 redeploying those assets, you can see that the return to
16 the divested portfolio in this example is 10.08 percent.
17 So it outperformed the unconstrained or the broad index.

18 Essentially, your index vendor who provides us
19 with data for these analysis is performing this sort of
20 mechanics behind the scenes for each of the divested
21 portfolios, so whether it's tobacco, or EM principles,
22 Sudan, Iran, et cetera, this is essentially what's
23 happening behind the scenes on the returns that were
24 provided.

25 Wilshire then, in this particular case, would be

1 receiving from the index vendor a 10.02 percent return for
2 this period for the broad unconstrained index, and for the
3 divested portfolio of 10.08. And we'll get that
4 information for various quarters through time.

5 So as we move from there and to the bottom part
6 of this exhibit, in terms of what we do with that
7 information and how we convert those returns to dollars,
8 I've circled at the top here the 10.08 percent and the
9 10.02 percent and kind of brought them down to the bottom
10 exhibit.

11 And essentially, we're going to take the return
12 to the divested portfolio, compare that to the
13 unconstrained or the broad starting portfolio, the
14 difference in return in this case roughly six basis
15 points, is then applied to the total dollars that are
16 affected by that divestment program.

17 So in this hypothetical example, I have a \$10,000
18 portfolio. In the case of CalPERS, it would be applied to
19 your global equity portfolio, you know, somewhere in the
20 150 billion range. So working through the math here, at
21 roughly six basis points on a \$10,000 investment, that
22 contributes for that particular quarter \$5.75. It's not
23 \$6, because the six basis point actually has a little more
24 precision underneath it. But for that period, that's
25 essentially the way the methodology would try to capture

1 what the impact. So it would be a gain of \$5.75 in this
2 period.

3 The exercise then accumulates these gains and
4 losses in individual periods. So I've just simply shown
5 here if we came into this illustrative period with a gain
6 of \$100 from previous impacts and quarters, how do we get
7 from that \$100, add the 5.75 to the new number? This is
8 kind of the last wrinkle in the process. It seems like
9 you would just take the 100, add the \$5.75, and have
10 \$105.75.

11 The one wrinkle is that as we bring these figures
12 forward, any previous gain or loss is essentially, if you
13 think about its impact on the overall asset base or value
14 of the fund is carried forward and grows or shrinks with
15 the gains or losses of the total portfolio, so the PERF.

16 So I've shown here hypothetically the PERF had a
17 10 percent return in the same quarter. So the \$100 that
18 came into the quarter grows at a 10 percent rate. That
19 turns into \$110. We add to that the \$5.75 from this
20 period, and at the end of the period have a gain to this
21 particular divestment program of \$115.75.

22 I've gone through a lot there. And maybe before
23 touching on program by program what these analysis lead to
24 in terms of results, I'll be happy to, just on the
25 methodology itself, field any questions you may have.

1 CHAIRPERSON SLATON: No, I think you can proceed.

2 MR. FORESTI: Great. So turning to page three.

3 --o0o--

4 MR. FORESTI: There's two tables here. And this
5 is a summary of the six current active divestment programs
6 that CalPERS has in place. The top table shows our
7 estimates of the impact of these programs from inception
8 to date. So for each of the programs from their first
9 divestment period when they were first -- when these
10 securities were first divested from the portfolio, and
11 again totals those through to June of last year. So it's
12 through your most recent fiscal year-end June of 2018.

13 So you can see that of the -- and then I'll get
14 to the bottom part in a moment. But that's since the last
15 affirmation, Dan mentioned your policy, to affirm these
16 programs now on an every five-year basis.

17 So starting with the top table, four of the six
18 active programs currently have generated gains. So the
19 divestment activities have actually contributed in a
20 positive way to the asset value of the fund. Two of the
21 programs have negative impacts, so losses inception to
22 date.

23 The longest standing divestment program, tobacco,
24 is obviously the biggest contributor. And you can see
25 here that our estimate through June of 2018 is a loss to

1 the fund of nearly 3.6 billion or one percent impact on
2 the total asset value of the -- of the PERF.

3 We show for each program the inception date. And
4 then again, so if you total these up again, the other loss
5 is a small loss of 11 million to the firearms divestment.
6 The other four programs all have gains. So EM principles,
7 594 million; Sudan and Iran, 200 and 138 million
8 respectively; and then the most recent divestment program,
9 thermal coal, a gain of \$108 million.

10 Those all total -- so if you think about all
11 contributions from active the programs since their
12 inception to an overall expected estimated loss to the
13 portfolio of just over \$2.5 billion.

14 So just touching on the bottom chart, the bottom
15 chart for these same six programs just simply repeats the
16 exercise but shows the estimates from the last
17 affirmation. All the numbers here are exactly the same
18 with the one exception of tobacco.

19 As Dan mentioned, the Board, in December of 2016,
20 went through the affirmation or reaffirmation process, for
21 tobacco. So in that case, the reaffirmation was at the
22 end of 2016. The figures we show for tobacco then are for
23 the six quarters, basically the four quarters of 2017, and
24 the first two quarters of 2018. And that actually turns
25 that pretty substantial loss to the fund since inception

1 to actually through those six quarters a gain from tobacco
2 of nearly half a billion to the plan.

3 You'll see a column here that says program
4 affirmation. And it says pending for all. But two of the
5 programs again it says yes for tobacco, because you've
6 gone through that reaffirmation within the last five
7 years. It also says yes for thermal coal, because that
8 program was just put in place in 2017. So it's not
9 stretched out to the five-year reaffirmation period. The
10 other four programs are pending this reaffirmation
11 process.

12 So, Mr. Chair, I'll pause there and be happy to
13 take any questions that the Committee may have.

14 CHAIRPERSON SLATON: I don't see any at this
15 point.

16 Just a minute. Mr. Perez.

17 COMMITTEE MEMBER PEREZ: So on the last six
18 quarters, you said that tobacco performed less well than
19 it had during -- since we started the divestments? So it
20 saved us money being out of tobacco?

21 MR. FORESTI: In the last -- in the last six
22 quarters through June of 2018. It was additive to the
23 tune of 490 million to the total fund. So it worked off
24 some of the losses from prior periods.

25 And if you think about what's kind of underneath

1 that from the numbers I went through on the methodology,
2 that essentially suggests that for that six-quarter period
3 of time, tobacco underperformed -- tobacco securities
4 underperformed the rest of the market, so that that
5 divestment and redeployment of assets into other
6 securities outperformed what the index would have been had
7 it included those tobacco securities.

8 Just incidentally -- I won't go through it, but
9 the appendix has for each program annual impact snapshots,
10 so you can see year by year, you know, what years were a
11 gain, what years were a losses, and then we show the
12 accumulated both from inception and, in the case of
13 tobacco since last affirmation.

14 COMMITTEE MEMBER PEREZ: So in your last
15 evaluation when the Board reaffirmed, was it your opinion
16 that it would cost the fund money to remain divested?

17 MR. FORESTI: Was it our opinion --

18 COMMITTEE MEMBER PEREZ: Long story short, should
19 we be -- should we go back into tobacco? Will it make us
20 one percent that we lost?

21 MR. FORESTI: I think that's a -- that's a much
22 broader question. So our view on these divestment
23 programs has always been around the cost to divest, and
24 the decision of engagement versus the cost. But in terms
25 of the report that I provided today, it's essentially a

1 forensic just measurement of what the impacts from those
2 decisions have been.

3 But, for example, at that December 2016 Committee
4 meeting, there was outside experts brought in on their
5 view of the industry, what its prospects were versus the
6 rest of the portfolio, and those sorts of opinions. Our
7 opinion letter around that was essentially to try to
8 minimize the cost of transactions, which would have been
9 the same -- the same opinions we give when you're
10 considering a divestment activity, which is what's the
11 expected payoff versus the cost? We know the cost. The
12 estimate of how it's going to hit returns is much harder
13 to predict.

14 COMMITTEE MEMBER PEREZ: Dan's chomping at the
15 bit.

16 INTERIM CHIEF OPERATING INVESTMENT OFFICER
17 BIENVENUE: No. No. I'll just comment that your question
18 is a perfect one. And it's one of those things where if
19 we had a crystal ball, we would know what the answer --
20 you know, what the perfect answer is. And it just speaks
21 to the challenge around -- around any of these things is
22 we don't know what the next one year, three year, five
23 year is going to look like. We don't know what the market
24 is going to do. What we do know is that, and the reason
25 that the principles are written to be preferring

1 engagement versus divestment, is because what we do know
2 is that if we constrain the opportunity set, as a -- Ben
3 is more of a mathematician than I am, but I at least have
4 a quantitative background. I can tell you that any time
5 you constrain an optimization function, you can only get a
6 worse solution.

7 So that's our big, you know, underlying
8 conceptual concern with divestment. However, what -- you
9 know, what these companies are going to do tomorrow or
10 next year is, you know, if we knew that, we would -- we
11 would all be billionaires.

12 (Laughter.)

13 MR. FORESTI: Add if I could just maybe just add
14 one comment. So on page five, I mentioned that the cost
15 for the transactions versus the impact from what markets
16 do. Within our analysis, we try to capture both of those
17 impacts. So I -- you know, I talked about in the
18 illustration how the return of the market impacts
19 accumulate through time. The other thing we capture are
20 the trading costs to divest. So you'll notice -- and I
21 apologize, I can't read what the headers are, because I'm
22 legally blind. But there's two columns in here.

23 One is essentially the market impact, which I
24 described earlier. But you'll also notice that there's a
25 column for the transaction cost aspects of it. And you'll

1 see that that is blank in all but two of the periods, and
2 that was when the first divestment happened.

3 So again, one of the certainties we know about
4 divestment is there will be a real trading cost when those
5 securities are traded and reinvested. We know that's
6 going to be a negative. The impacts we don't know. We
7 know that's a risk. It could be positive. It could be
8 negative. You will see upon that most recent affirmation,
9 another negative number that came into that transaction
10 period, and that is, as Dan mentioned, where the program
11 was extended to broader reach within the portfolio.

12 So, you know, we very much focus on the known
13 costs, and then try to just understand the risks around
14 the unknown outcomes of just how market performance
15 performs. But very much agree with Dan's perspective on
16 the opportunity set and systematically just narrowing that
17 opportunity set.

18 COMMITTEE MEMBER PEREZ: And then I would submit
19 to the Chair maybe to ask the staff or direct staff to
20 bring back their evaluation into responsibly -- as far as
21 investments not so much social, but responsibly investing
22 back into tobacco.

23 CHAIRPERSON SLATON: So we did an affirmation.
24 What year was that we --

25 MR. FORESTI: It was December of '16.

1 CHAIRPERSON SLATON: December of '16, is that
2 correct?

3 MR. FORESTI: Yes.

4 CHAIRPERSON SLATON: And as I recall, at that
5 time, I asked the question of the staff, left to your own
6 devices, would you go back in or not go back in, and the
7 answer was we would go back in, recognizing you could not
8 forecast what would occur in terms of price movement in
9 the future.

10 So we now have a program set up for each of these
11 specific areas to a reaffirmation every five years, is
12 that correct?

13 INVESTMENT DIRECTOR CROCKER: Yes.

14 CHAIRPERSON SLATON: With an annual review, but
15 an affirmation process, essentially an action item every
16 five years.

17 INVESTMENT DIRECTOR CROCKER: That's right. The
18 annual review is by Wilshire. It's high level. It's just
19 basically a version of what you see today of the estimated
20 impacts -- performance impacts. And then the deeper dive
21 every five years is by staff.

22 CHAIRPERSON SLATON: Yeah. And that's when
23 normally, according to our current policy, we would then
24 make a decision about whether we want to change our
25 strategy --

1 INVESTMENT DIRECTOR CROCKER: Yes.

2 INTERIM CHIEF OPERATING INVESTMENT OFFICER

3 BIENVENUE: Correct.

4 CHAIRPERSON SLATON: -- in regard to these
5 investments. So the next time this is scheduled is 2021?

6 INVESTMENT DIRECTOR CROCKER: Yes.

7 CHAIRPERSON SLATON: Okay. So if we want to
8 change that policy, that would need to be in the form of a
9 motion, if we were going to do it sooner than that.

10 COMMITTEE MEMBER PEREZ: A motion.

11 CHAIRPERSON SLATON: All right. So we have a
12 motion to -- we don't know the timing yet, but we're
13 talking about --

14 COMMITTEE MEMBER PEREZ: Next month.

15 CHAIRPERSON SLATON: Well, I think next month it
16 would be difficult for them. But let's put it this way
17 very soon to do it. That would be the motion.

18 Is there a second to the motion?

19 COMMITTEE MEMBER BROWN: Second.

20 CHAIRPERSON SLATON: All right. So motion from
21 Perez, second from Brown.

22 Discussion on the motion?

23 Ms. Taylor, do you want to speak?

24 COMMITTEE MEMBER TAYLOR: I can discuss on the
25 motion too.

1 CHAIRPERSON SLATON: Sure.

2 COMMITTEE MEMBER TAYLOR: But I would like to go
3 back and talk about some -- so, first, I would say I don't
4 support the motion. We have a process set up to do this.
5 I will also say that if you -- what I was going to say on
6 this was that if we get back in tobacco now, we're also
7 buying back in tobacco at a high. We lost a little bit
8 over six months. But after all the \$3.5 billion that we
9 supposedly lost, now we're buying into it a high. So be
10 prepared that we may not make anymore money on the tobacco
11 stocks.

12 But secondarily, something that's never figured
13 into this is we also provide health care. And no, this is
14 not a consideration, but it is something that we should
15 all look at. We also provide health care. So if we're
16 invested in tobacco stocks, we're also costing our
17 health -- our health care increases.

18 COMMITTEE MEMBER PEREZ: I would submit, ma'am,
19 that we're --

20 CHAIRPERSON SLATON: No, let's -- no --

21 COMMITTEE MEMBER TAYLOR: No, no, no. We're not
22 cross-talking here.

23 COMMITTEE MEMBER PEREZ: I don't know how it
24 works.

25 CHAIRPERSON SLATON: Let's wait.

1 COMMITTEE MEMBER TAYLOR: So -- but second, also
2 we -- other -- since we have started -- it started
3 declining, one of the things that I think I was going to
4 ask Wilshire and maybe our staff is that if it started
5 declining now, and you said that it's hard to say whether
6 or not we'd get back into it, or, you know, what the --
7 what forecasting would be, at this point, are we
8 looking -- are you seeing a forecast for it to go down, is
9 that why we've lost in the last six quarters?

10 INTERIM CHIEF OPERATING INVESTMENT OFFICER

11 BIENVENUE: So that is the rationale for the every
12 five-year review is that it's a pretty deep dive. And we
13 can go out to sell-side analysts, supply-side analysts --

14 COMMITTEE MEMBER TAYLOR: Right.

15 INTERIM CHIEF OPERATING INVESTMENT OFFICER

16 BIENVENUE: -- and do the whole review. And that's what
17 we did recall last time. Our recommendation was to not
18 divest. But, of course, the Board took the action to go
19 ahead and divest, as Mr. Slaton said.

20 COMMITTEE MEMBER TAYLOR: Well, we were
21 already -- let's be clear about this, we are already
22 divested. You wanted us to reinvest, correct?

23 INTERIM CHIEF OPERATING INVESTMENT OFFICER

24 BIENVENUE: We were -- we were partially divested. It was
25 out of our benchmark. External active managers could

1 invest as an out-of-benchmark bet. The internal
2 strategies did not own it. It was precluded from the
3 internal strategies, and the Board's decision at that time
4 was to actually expand the divestment to the external
5 active strategies.

6 COMMITTEE MEMBER TAYLOR: Okay. So I -- again, I
7 speak against this motion. I think that we have a process
8 set up. We are currently losing money on tobacco. I
9 don't see any sense in buying in at this point,
10 especially -- you know, I just think it's a mistake for us
11 to exit the process and try to do it outside the process.

12 CHAIRPERSON SLATON: Mr. Miller.

13 COMMITTEE MEMBER MILLER: Yeah. I actually the
14 timing to be revisiting this again in, what, 2021 is
15 probably pretty good timing just from the big picture of
16 politics and everything else. I don't see anything
17 creating a big drastic change in where tobacco fits into
18 the agriculture industry sector. But, you know, it would
19 be nice to imagine a future where the tobacco industry
20 transforms into the cannabis industry. And that might be
21 tune to look at in five years or 10 years. So I've got an
22 open mind for the future.

23 CHAIRPERSON SLATON: Mr. Jones.

24 COMMITTEE MEMBER JONES: Yeah. Thank you, Mr.
25 Chair. Yeah, just looking at the inception dates, because

1 prior to last year, these divestment issues were coming to
2 us almost annually one at a time. And we said, well, why
3 don't we -- this was just last year. We said, well,
4 rather than coming to us every year with a deep dive,
5 let's wait to a prescribed period of time and have them
6 all. So we just made that decision last year to bring all
7 of these back on an an -- on a five-year basis rather than
8 a year at a time.

9 And I think this is wonderful to see this chart,
10 where you can put them together and you see the pluses and
11 minus. So I would not be in favor of then dissecting and
12 removing them and treating them differently. I would
13 continue to support the five-year plan to bring them all
14 back, so we could then look at them holistically and see
15 where the ins and outs occur, and then make a decision
16 based on the total data, rather than one at a time.

17 CHAIRPERSON SLATON: Ms. Brown.

18 COMMITTEE MEMBER BROWN: Thank you.

19 I'd like to ask staff a bit of a hypothetical
20 question, because if the Board was to take an action and
21 say we don't want to divest from tobacco, Mr. Meng, we
22 wouldn't be saying go out and buy tobacco today if it's
23 high. We would just give you the opportunity to buy into
24 tobacco, is that correct? Who what wants to answer that?

25 CHIEF INVESTMENT OFFICER MENG: Okay. So let me

1 answer the hypothetical question hypothetically.

2 COMMITTEE MEMBER BROWN: No. No. No.

3 No, go ahead.

4 (Laughter.)

5 CHIEF INVESTMENT OFFICER MENG: So as Dan just
6 said a moment ago, it's very difficult to predict the
7 future. And I believe that in December 2016, the team --
8 internal team, as well as external experts, got together
9 put our best estimate going forward. So if you're putting
10 me on the spot now, at this moment is a year and a --
11 almost a year and three months after that comprehensive
12 study, I cannot really give you an educated answer. So we
13 need -- if that's the Committee direction, we have to do a
14 deep dive before I can come back to you with the answer.

15 COMMITTEE MEMBER BROWN: Great. But my question
16 is still, we're not -- if the market was high, if we were
17 saying don't divest, are we saying you have to go and
18 invest right now, if tobacco has high? Dan you want to
19 give me that? Want a shot?

20 INTERIM CHIEF OPERATING INVESTMENT OFFICER
21 BIENVENUE: Sure. So I'll take off the COIO hat and put
22 on the MID of Global Equity hat.

23 COMMITTEE MEMBER BROWN: Thank you.

24 INTERIM CHIEF OPERATING INVESTMENT OFFICER
25 BIENVENUE: Yes. This is one where the way that the

1 global equity portfolio is constructed, it's constructed
2 very systematically and mathematically. If these
3 securities go into the benchmark, the vast majority of the
4 portfolio we'll reinvest.

5 Now, our external managers will still be able to
6 make their decisions. It is the case that the index
7 methodology would apply over some timing, and that's when
8 it would happen. But if we were to reverse that decision
9 and take away the divestment in tobacco, it would go into
10 our benchmark, and the vast majority of our portfolios
11 would buy tobacco stocks.

12 COMMITTEE MEMBER BROWN: Great. And do we know
13 if -- aren't tobacco companies actually buying cannabis
14 now, buying cannabis companies now? Isn't that kind of
15 where they're headed?

16 INTERIM CHIEF OPERATING INVESTMENT OFFICER
17 BIENVENUE: There has been one announcement that I'm aware
18 of a can -- of a tobacco company buying a cannabis
19 company. There's also been several spirits companies that
20 have made investments into cannabis companies.

21 COMMITTEE MEMBER BROWN: Oh, spirits. Okay.
22 Good.

23 INTERIM CHIEF OPERATING INVESTMENT OFFICER
24 BIENVENUE: Like Constellation Brands who makes Corona.
25 They bought a big stake I think in Aurora.

1 COMMITTEE MEMBER BROWN: Thank you. I like the
2 sin stocks. Thank you.

3 CHAIRPERSON SLATON: Okay. Mr. Perez.

4 COMMITTEE MEMBER PEREZ: I just think it's one --
5 one percent of the fund is a lot of dinero. And that can
6 go a long way towards easing a lot of the -- a lot of the
7 public comment that we got, specifically from the League
8 and the Special Districts and the Counties. And I
9 understand that it's a five-year cycle. But in light of
10 the fiduciary training I got as a rookie, I'm responsible
11 for past Board decisions. So that's why I'm bringing it
12 here. And I don't -- of course, I'm not doing the work,
13 so it's easy for me to say it, but I think it's a
14 worthwhile endeavor for you guys to do a deep dive and to
15 come back and say, yeah, I would or, yeah, I wouldn't.

16 CHAIRPERSON SLATON: Okay. Ms. Taylor.

17 COMMITTEE MEMBER TAYLOR: I just want to
18 reiterate that this is already divested. So -- and we
19 keep calling it a divestment, as if we're currently doing
20 it. And I think maybe we need to change our language.
21 But it's already divested, and we're not in it right now.
22 So if we were to reinvest in it, that would be -- take a
23 longer time. And then also you're keeping track of
24 cannabis. Interesting.

25 (Laughter.)

1 COMMITTEE MEMBER TAYLOR: I just wanted to say
2 that as I understand it, yeah, I think there's one company
3 right now that's in cannabis. I think it's a great idea
4 if they do that. But let's look at it in the years to
5 come after an election when we can find out whether or not
6 that might be legal in the United States. Because right
7 now, we can't invest in the New York Stock Exchange in
8 anything that's cannabis, unless it's from Canada right
9 now, so...

10 INTERIM CHIEF OPERATING INVESTMENT OFFICER

11 BIENVENUE: Yeah. Correct. There is one New York Stock
12 Exchange listed company, but it's a Canadian company
13 that's listed both in -- it's dually listed.

14 COMMITTEE MEMBER TAYLOR: Yeah.

15 CHAIRPERSON SLATON: So just the Chair to make
16 just a couple of quick comments. One, is I resist trying
17 to time the market. I've listened to enough ads from
18 financial advisors saying that future performance -- past
19 performance is no guarantee of future performance. So
20 trying to time this is, in my book, kind of a fool's
21 errand.

22 The second thing is staff resources to do this.
23 And one of the reasons we put it on a five-year cycle was
24 because this takes significant resources in order to be
25 able to construct. And so the sense of the Board at the

1 time was that doing it on a five-year cycle would meet our
2 fiduciary responsibility. That was the decision we made
3 then. But we do have a motion on the floor now to take up
4 tobacco in the short term to do a full review of that.

5 Oh, first, Mr. Jones.

6 COMMITTEE MEMBER JONES: Yeah. Thank you.

7 Just one additional question. If --

8 hypothetical. If we were to start changing our policy and
9 reinvesting, wouldn't we also start to see transaction
10 costs going up? And that's coming out of the PERF.

11 CHIEF INVESTMENT OFFICER MENG: Yes.

12 COMMITTEE MEMBER JONES: Okay. Thank you.

13 COMMITTEE MEMBER TAYLOR: Can we have a roll call
14 please?

15 CHAIRPERSON SLATON: All right. We'll have a --
16 on the Board, let's have a vote on the motion.

17 Committee members please vote.

18 COMMITTEE MEMBER BROWN: To reconsider the
19 divestiture in tobacco.

20 CHAIRPERSON SLATON: It is on now.

21 (Thereupon an electronic vote was taken.)

22 CHAIRPERSON SLATON: It's displaying up here.

23 All right. Is everybody -- all right. Motion
24 fails.

25 Okay. Do we have more on this particular item

1 before we move to 7b?

2 Kim, did we have anything else?

3 Kit. I'm sorry, Kit.

4 INVESTMENT DIRECTOR CROCKER: I assume -- and my
5 policies that I wasn't here at the beginning. I assume
6 Dan covered the basics. So we're good. Thank you.

7 CHAIRPERSON SLATON: He did. Okay. Very good.

8 All right. We will now move to the item that was
9 delayed, 7b, Assembly Bill 33.

10 LEGISLATIVE AFFAIRS DIVISION CHIEF BROWN: All
11 right. So now it's good afternoon, Mr. Chair and
12 Committee members. Danny Brown, CalPERS team member.

13 AB 33 by Assembly Member Bonta would prohibit
14 CalPERS and CalSTRS from making any new or additional
15 investments in private prison companies. It would also
16 require CalPERS and CalSTRS to divest from a private
17 prison company that doesn't transition from their business
18 model to another industry following engagement.

19 Although, you see in the agenda item and you've
20 heard from other presentations that it only appears there
21 are a couple of companies that would be impacted by this
22 bill, our recommendation to oppose the bill has nothing to
23 do with the size of the impact or the issue that the
24 author is trying to address, but rather our overall policy
25 that we prefer engagement over divestment. And as was

1 mentioned in the prior presentation, that it's important
2 that our investment team has a full set of opportunities
3 in the market as they're trying to achieve their seven
4 percent goal.

5 And with that, I'll stop there and answer any
6 questions you may have.

7 CHAIRPERSON SLATON: Okay. Ms. Taylor.

8 COMMITTEE MEMBER TAYLOR: Boy, that was quick.
9 It was the only one, huh.

10 (Laughter.)

11 CHAIRPERSON SLATON: So far.

12 COMMITTEE MEMBER TAYLOR: Huh?

13 CHAIRPERSON SLATON: So far.

14 COMMITTEE MEMBER TAYLOR: I will say I appreciate
15 everything you've done here on this. So there's a couple
16 of things. One there's another bill out there. Are we
17 covering it here? There's another bill out there to make
18 it so that California can't open or invest in any new
19 private prisons, correct?

20 It's like 32?

21 LEGISLATIVE AFFAIRS DIVISION CHIEF BROWN:

22 It's -- yes, I mean, there's -- it's AB 32 by
23 Assembly Member Bonta, and it would prohibit the
24 California Department of Corrections from contracting with
25 private prisons.

1 COMMITTEE MEMBER TAYLOR: To outsource. Okay.

2 But --

3 LEGISLATIVE AFFAIRS DIVISION CHIEF BROWN: Right.
4 So it doesn't -- it doesn't eliminate necessarily private
5 prisons. It just prevents the Department of Corrections
6 from --

7 COMMITTEE MEMBER TAYLOR: Well, some of these
8 companies are nationwide and worldwide companies.

9 LEGISLATIVE AFFAIRS DIVISION CHIEF BROWN: Right.

10 COMMITTEE MEMBER TAYLOR: So we can't really --

11 LEGISLATIVE AFFAIRS DIVISION CHIEF BROWN: Right.

12 COMMITTEE MEMBER TAYLOR: -- impact that anyway.

13 So here's what I will say. I represent State
14 employees, all State employees 350 -- or 450,000 State
15 employees. All of those employees work in the prison
16 industry -- or a lot of those -- I'm sorry, not all. A
17 lot of those employees work in the prison industry. And
18 private prisons replace their jobs. So I am absolutely
19 opposed to anything that is replacing State workers' jobs.

20 In addition to the fact that this is a horrendous
21 business model, in general. I won't even get yet to the
22 immigration issue. But, in general, private prisons
23 exploit prisoners, treat them badly, pay their employees
24 badly. It is a hugely awful business model.

25 Then when you get into what our current

1 administration is doing and using those private prisons to
2 separate children from their parents, along the border
3 when it comes to immigration, it's just another horrendous
4 practice. And it's -- to me, it seems like it's anything
5 to make money, which is great for us, but it doesn't seem
6 like the returns have been all that great.

7 So I was going to ask how do we -- how can we --
8 can we do this on a neutral. I'm not saying that we say
9 yes to divestment, but can we -- rather than oppose, can
10 we say that we're neutral on the Assembly Bill right now?
11 Because I don't want to vote oppose.

12 LEGISLATIVE AFFAIRS DIVISION CHIEF BROWN: Yes,
13 you guys have -- yes, that is an option for you, the
14 Board, to vote a neutral position on the Bill.

15 COMMITTEE MEMBER TAYLOR: Okay. Okay. So, I
16 will also say that I think that it is incumbent upon us to
17 consider how this money is being used as a fiduciary duty,
18 because it is also part of our ESG strategy. So the S in
19 ESG are social. And if you're taking away public sector
20 jobs, you're hurting the pension fund itself. So that
21 is -- that's the way I feel. I would like to propose --
22 is it an amendment to the action?

23 CHAIRPERSON TAYLOR: Well, we don't have a motion
24 on the floor yet, so if you want to make a motion.

25 COMMITTEE MEMBER TAYLOR: Okay. So I'd like to

1 propose a motion that the Board --

2 CHAIRPERSON SLATON: Take a neutral.

3 COMMITTEE MEMBER TAYLOR: -- take a neutral
4 position on this.

5 VICE CHAIRPERSON FECKNER: Second.

6 CHAIRPERSON SLATON: Okay. It's moved and -- by
7 Taylor, seconded by Feckner.

8 We a motion on the floor.

9 Thank you.

10 Mr. Feckner.

11 VICE CHAIRPERSON FECKNER: Thank you, Mr. Chair.

12 I also would support the motion for taking a
13 neutral position and only because if this Committee, this
14 Board, chooses to divest on their own from private
15 prisons, that's another issue versus, in all due respect
16 to Assembly Member Bonta, we can't be dictated to by the
17 Legislature. So if we chose to do that, then that's
18 another issue, but we can't let ourselves be walked down
19 that path by opposing a position or taking positions on
20 those bills that could harm us or our fiduciary
21 responsibility.

22 CHAIRPERSON SLATON: Mr. Rubalcava.

23 COMMITTEE MEMBER RUBALCAVA: Thank you, Mr.
24 Chair.

25 I had a question. I noticed on the bill there's

1 a section to 2D that says basically that nothing in this
2 section -- that the Board is not required to take action,
3 unless the Board determines in good faith that the action
4 described in the -- I guess the divestment -- it's
5 consistent with fiduciary responsibilities of the Board.
6 And so -- so even if the -- so I support the neutral
7 position.

8 But even if the Board were to go, yes, or -- we
9 would still be protected, because we would still
10 withhold -- I mean, it doesn't impact our -- I mean, I
11 can -- I agree with Mr. Feckner that we have a fiduciary
12 duty. We have an exclusive duty to make this investment
13 decisions, what-have-you, but part of that is the
14 fiduciary deliberation.

15 But with this -- this section actually
16 acknowledges that we still retain that right. I just want
17 to -- do you read that it way?

18 LEGISLATIVE AFFAIRS DIVISION CHIEF BROWN: Yes,
19 that is correct. And that's language that they typically
20 put in these divestment bills to give the Board the
21 ability to make a financial decision at the end as to
22 whether or not to actually divest once staff has gone
23 through the analysis.

24 COMMITTEE MEMBER RUBALCAVA: Okay. Thank you.

25 CHAIRPERSON SLATON: Mr. Miller.

1 COMMITTEE MEMBER MILLER: Yeah. I won't repeat
2 the comments that my colleagues have already made. I
3 agree with all of them. And the only reason I wouldn't be
4 putting forward a suggestion that we should oppose this is
5 because of the language in the bill that Mr. Rubalcava
6 mentions. It is our fiduciary responsibility.

7 And as I mentioned at the previous Board meeting,
8 their business model and some of the things that have come
9 to light that are huge legal liabilities that we expose
10 our[SIC] to with investments in these firms, where some of
11 the substantiated and lots of the not-yet-substantiated
12 allegations make Harvey Weinstein look like Mr. Rogers
13 what's been going on in a lot of these facilities,
14 especially with regard to abuse of young people and people
15 in custody.

16 And so I will support the motion for a neutral
17 vote as well on this -- on this bill. Neutral position.

18 CHAIRPERSON SLATON: Ms. Brown.

19 COMMITTEE MEMBER BROWN: Thank you, Mr. Chair.

20 I'd just like to say for the record I like the
21 staff's recommendation to oppose this bill. And in my
22 career, I've seen this time and time again. It's a
23 slippery slope. If the Legislature comes up with a set of
24 rules, and we can do some research, and we can do some
25 analysis, and then we can at the last minute decide not to

1 divest, the Legislature does not tell this Board how to
2 invest or divest. And we should always take a position of
3 oppose when the Legislature tries to help us make
4 investment decisions.

5 We just -- we just need to stay steadfast in this
6 policy and in this practice. Otherwise, we're going to
7 see many more bills come up through the Legislature. And
8 I think we need to stay steadfast and hold our ground on
9 this. And we really need to stick with the staff's
10 recommendation of oppose.

11 Thank you.

12 CHAIRPERSON SLATON: Mr. Perez.

13 COMMITTEE MEMBER PEREZ: Look, as a cop, I
14 understand that it should only be the government that
15 takes away your civil liberties. And I think it's -- I
16 think it's shameful that the government contracts out
17 private prisons.

18 To Ms. Taylor's point, those are -- those are
19 dues-paying, PERS-paying member's jobs. That's not the
20 priority. The priority is to make the fund money.

21 It's a strange duality that this Board lives in
22 where we can have a heartburn with this and not have
23 heartburn with what we just talked about two minutes ago.

24 I strongly oppose -- I support staff's decision.
25 I strongly oppose. But I'm 0 for 2 today, so...

1 CHAIRPERSON SLATON: All right. Well, we're not
2 ready quite to vote yet, so -- I don't have any further
3 requests to speak. We do have the public wishing to make
4 comments on this item.

5 Mr. Jelincic, Ms. Jeppson, Mr. Gibbons. And I
6 think Mr. Hutchings had to leave, so...

7 Mr. Jelincic.

8 MR. JELINCIC: Thank you. I would like to thank
9 the Chair for getting me the copy of the Meketa letter.

10 I would oppose the motion, and encourage you to
11 go back to the staff recommendation. You do not want the
12 Legislature telling you what you should and shouldn't
13 invest in. Granted, they give you the out. But you ought
14 to say we need to make investment, not social decisions.
15 So I would encourage you to take an oppose position.

16 I couldn't help but notice in the agenda item, a
17 little section says, "In addition, the bill states that
18 the private prison companies have incentives to maximize
19 their profits and to minimize their costs". It sounds
20 like an asset class you talked about a little while ago.

21 The truth of the matter is whether you invest or
22 don't invest is not going to change the behavior of these
23 companies. Just as with tobacco, whether you -- I have
24 not found anyone who smokes because CalPERS might
25 reinvest, and I haven't found anybody who quit smoking

1 because you divested. If you're not changing behaviors,
2 then there's not even a social argument for it.

3 So I would encourage you to say that this is not
4 good policy. If the Legislature actually thought it was
5 good policy, they would direct all California funds not to
6 invest in this area, but they're not.

7 So I would again encourage you to reject the
8 motion as it currently stands, and adopt staff's
9 recommendation.

10 Thank you.

11 CHAIRPERSON SLATON: Mr. Jeppson. And before you
12 start, Kevin Menager is on the list as well, if you'd come
13 down. Make your way down.

14 Thank you. You may proceed.

15 MS. JEPPSON: Thank you for the opportunity to
16 speak to you today. I'm also in support of the staff's
17 recommendation. A lot have of you know me and know that I
18 am a retired emeritus professor from the California State
19 University System.

20 And in the last 40 years that I was teaching, the
21 chancellor's office was continually giving us unfunded
22 mandates, things that we had to do, but they were not
23 giving us the funds to do that. We had to pull that out
24 of our regular funds.

25 And I think that's what's happening here with the

1 Legislature. That if they were going to indemnify CalPERS
2 for the losses or the additional expenses we had of
3 divesting, that would be fine, but that's not the case
4 here.

5 And personally, I'm not for private prisons. I
6 think putting children in cages is criminal. And I think
7 that separating families is inhumane. But that's really
8 not the point here. The point here is that CalPERS has a
9 process of engagement, and it is a good process. And I
10 think that the decisions to invest or divest lie with the
11 investment team not with the Legislature. I don't know
12 about you, but I don't ask the Legislature for investment
13 advice.

14 Thank you.

15 CHAIRPERSON SLATON: Thank you very much.

16 Mr. Gibbons.

17 MR. GIBBONS: Chair and members of the Committee,
18 Dillon Gibbons with California Special Districts
19 Association. Our association has taken an oppose position
20 on this bill, as has have the California State Association
21 of Counties and the League of California Cities.

22 We believe that divestment as a means of
23 achieving a political objective is not a sound investment
24 strategy. And we're going to try and stop this bill and
25 essentially the legislature from telling you how to do

1 your job, and how to handcuff your Chief Investment
2 Officer.

3 We just heard in the discussion before that
4 engagement works. And we support CalPERS using their
5 investment as a tool, as a power to effect change from
6 within. This is an opportunity to send a message to the
7 Legislature by adopting the staff recommendation that they
8 should not be telling you how to invest your dollars.
9 Leave that to the capable staff, leave that to your
10 engagement process. If it doesn't work -- if engagement
11 doesn't work and you want to come back and you determine
12 that it makes sound and financial decision to divest, then
13 go for it.

14 CSDA adopted a policy on divestment that I want
15 to read to you that I would you to adopt something
16 similar, but -- "CSDA supports CalPERS priority to its
17 members, as stated in the State Constitution Article 16,
18 section 17. A retirement board's duty to its participants
19 and their beneficiaries shall take precedent over any
20 other duty. CSDA opposes any efforts that would divert
21 CalPERS from its duty to its members, including divestment
22 of CalPERS assets to achieve political objectives, if the
23 divestment would have a negative impact on the overall
24 health of the fund. CSDA supports CalPERS proxy access
25 efforts to effect change from within business. CalPERS

1 has invested in to ensure they are well managed for
2 sustained long-term success".

3 We want to work with you. We want to help
4 CalPERS. What I am asking for you is help from you to
5 stop these bills. It's really tough for me as an advocate
6 to go before the Legislature and say this is not a good
7 idea. This is bad -- this is a bad investment strategy,
8 if I don't have CalPERS saying the same thing. To start
9 quiet on what is good or bad investment is not helpful.
10 It's not -- it's not looking after the -- your fiduciary
11 responsibility.

12 So again, I encourage you to support the staff
13 recommendation and oppose this bill.

14 CHAIRPERSON SLATON: Thank you for your comments.
15 Mr. Menager.

16 MR. MENAGER: My name is Kevin Menager. I'm a
17 State worker, a programmer for the Franchise Tax Board,
18 and respect and appreciate the efforts of CalPERS to
19 safeguard my pension. Thank you very much. I'll be using
20 it in a few years, I hope.

21 I understand and agree that divestment is never
22 an issue to be taken lightly. Only the most egregious
23 more and/or ethical failings could possibly override the
24 fiduciary responsibility of the Board in securing its
25 investments. But I'm old enough to remember when

1 apartheid in South Africa was one such issue.

2 And as recently as 2015, the issue of divestment
3 in coal came before this Board, which then decided to take
4 a no position -- no position at all. And now, we're
5 forced -- we see forced labor, mass incarceration for
6 profit, the ripping apart of children from their parents
7 at the border. Certainly this is a moral outrage that
8 rises above mere fiscal opportunities.

9 CoreCivic and Geo Group together are responsible
10 for about 70 percent of migrant detentions in the U.S., a
11 vast number of whom enter the country legally seeking
12 asylum.

13 For comparison sake, let's look at CalSTRS, who
14 oversees, what, 20 -- \$219 billion. They have about 13.7
15 million invested in these two companies. CalPERS oversees
16 359 billion. That's more than 64 percent more than
17 CalSTRS, but it just has 11.4 million invested in these
18 companies.

19 That's 17 percent less than CalSTRS, and yet
20 CalSTRS saw their way to divest. Human rights violations
21 of CoreCivic and Geo Group have triggered several lawsuits
22 that note their business models rely upon forced labor and
23 medical neglect.

24 Further more, sexual assault and rapes that occur
25 in these facilities are rampant and unchecked with minimal

1 investigation, if any. If lawsuits don't create progress,
2 why would we think engagement would?

3 They're not going to listen to us. This is a
4 volatile and precarious industry as evidenced by the
5 recent performance of the companies in question. In the
6 last four years, I think it was, CoreCivic's valuation
7 dropped about 47 percent and Geo Group lost about 20
8 percent, while the S&P went up about 20 and a half
9 percent.

10 So while many of my colleagues and I are sickened
11 that we might profit from this vile acts, we would prefer
12 to see CalPERS divest from such examples of people -- of
13 profit over people, but I recognize the duties of this
14 Board.

15 So I urge you -- I'm surprised you brought it up,
16 because I was going to urge you to take a no position on
17 SB 33 and avoid the headaches of moral outrage versus
18 fiduciary duties.

19 Thank you.

20 CHAIRPERSON SLATON: Thank you very much for your
21 comments. I see no other requests to speak. So we have a
22 motion on the floor to take a neutral position on the
23 bill.

24 COMMITTEE MEMBER BROWN: Point of order, Mr.
25 Chair.

1 So a yes vote.

2 CHAIRPERSON SLATON: Microphone.

3 Just a minute.

4 COMMITTEE MEMBER BROWN: Thank you.

5 I just wanted to be sure that we're voting on the
6 neutral position. So a yes vote would mean you agree with
7 the neutral position, is that correct?

8 CHAIRPERSON SLATON: Right. We would be
9 instructing staff to take a neutral position on the
10 bill --

11 COMMITTEE MEMBER BROWN: Thank you.

12 CHAIRPERSON SLATON: -- if you vote in favor of
13 the motion.

14 All right. And it's been requested that we do a
15 recorded vote. So if you'll set up the board.

16 (Thereupon an electronic vote was taken.)

17 CHAIRPERSON SLATON: We've got 1, 2, 3, 4, 5.

18 COMMITTEE MEMBER BROWN: 4 to 4.

19 CHAIRPERSON SLATON: What does it take? Counsel,
20 what does it -- it takes 7 votes? It takes 7 affirmative
21 votes. So the motion fails.

22 Oh, Wait a minute. Counselor.

23 GENERAL COUNSEL JACOBS: This is not an
24 investment decision, so --

25 CHAIRPERSON SLATON: So that's the --

1 GENERAL COUNSEL JACOBS: So this is 6 vote
2 plurality or majority.

3 COMMITTEE MEMBER BROWN: It fails anyway.

4 CHAIRPERSON SLATON: So it fails anyway. It's
5 5 --

6 COMMITTEE MEMBER PEREZ: Plus, it's a Monday
7 after lunch.

8 CHAIRPERSON SLATON: -- 5 to 4. Pardon me?

9 GENERAL COUNSEL JACOBS: The Chair can vote.

10 CHAIRPERSON SLATON: Oh, the Chair can vote. I
11 had a hunch this was going to happen. I'm going to vote
12 against the motion.

13 Motion fails. All right.

14 COMMITTEE MEMBER PEREZ: Can I make a motion
15 to --

16 CHAIRPERSON SLATON: Just a second. Let me get
17 out of this a second.

18 Okay. Ms. Brown.

19 COMMITTEE MEMBER BROWN: Thank you, Mr. Chair.

20 I'd like to make a motion to support staff's
21 recommendation to oppose.

22 COMMITTEE MEMBER PEREZ: Second.

23 CHAIRPERSON SLATON: To oppose position.

24 Okay. It's been moved by Brown and seconded by
25 Perez to take -- to accept the staff recommendation and

1 take an opposed position to the bill.

2 COMMITTEE MEMBER TAYLOR: I'd like to call for a
3 recorded vote.

4 CHAIRPERSON SLATON: All right. And we'll have a
5 recorded vote on this one.

6 COMMITTEE MEMBER BROWN: We're going recorded
7 vote, Pam.

8 That's okay.

9 (Thereupon an electronic vote was taken.)

10 CHAIRPERSON SLATON: Okay. It passed. All
11 right. Motion passes.

12 All right. Well, let's see, I think that
13 completes that item.

14 And we'll now move to Item 10, Summary of
15 Committee Direction. Mr. Meng.

16 INTERIM CHIEF OPERATING INVESTMENT OFFICER
17 BIENVENUE: We have -- I -- we took no directions during
18 that session.

19 CHAIRPERSON SLATON: Okay. All right.

20 So we'll move to public comment. And I don't
21 think I have -- do we have any?

22 We have no public comments.

23 So the open session is adjourned.

24 And we'll meet in closed session as soon as the
25 room is cleared.

1 (Thereupon California Public Employees'
2 Retirement System, Investment Committee
3 meeting open session adjourned at 2:37 p.m.)
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C E R T I F I C A T E O F R E P O R T E R

I, JAMES F. PETERS, a Certified Shorthand Reporter of the State of California, do hereby certify:

That I am a disinterested person herein; that the foregoing California Public Employees' Retirement System, Board of Administration, Investment Committee open session meeting was reported in shorthand by me, James F. Peters, a Certified Shorthand Reporter of the State of California, and was thereafter transcribed, under my direction, by computer-assisted transcription;

I further certify that I am not of counsel or attorney for any of the parties to said meeting nor in any way interested in the outcome of said meeting.

IN WITNESS WHEREOF, I have hereunto set my hand this 23rd day of March, 2019.



JAMES F. PETERS, CSR
Certified Shorthand Reporter
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