

Regional Scenario	Number of TCL's Increasing					Estimate of Average Increase PMPM	Number of TCL's Decreasing More than 3%	Average Decrease PMPM	Marketability* (based on 3% threshold)
	3%-5%	5%-7%	7-10%	>10%	Total				
Status Quo					0	0	0	0	22%
Scenario A	112,294	11,226	28,987	1,085	153,592	\$ 27.07	193,169	\$ (24.85)	40%
Scenario A.1	11,115	27,324	37,069	3,807	79,315	\$ 41.00	173,086	\$ (25.20)	38%
Scenario B	80,743	21,451	40,423	28,876	171,493	\$ 36.64	187,156	\$ (38.99)	48%
Scenario C	88,261	15,474	39,657	31,996	175,388	\$ 36.89	183,132	\$ (40.34)	50%
Scenario D	88,143	17,106	39,504	28,740	173,493	\$ 36.52	182,823	\$ (40.25)	49%