September 25, 2018

**Item Name:** Supplemental Income Plans Report  
**Program:** Pension Contract Management Services  
**Item Type:** Information Consent

**Executive Summary**  
The Supplemental Income Plans (SIP) Program oversees two deferred compensation plans comprised of the California Public Employees’ Retirement System (CalPERS) 457 Plan and the Supplemental Contributions Plan (SCP). Today’s information item is to provide an update on the status, efforts and strategies of the SIP Program.

**Strategic Plan**  
This agenda item supports the California Public Employees’ Retirement System (CalPERS) Strategic Plan Goal A of improving long-term pension and health benefit sustainability. Regular review of the SIP Program is important to assist participants with their retirement savings needs while being competitive in the supplemental savings market place.

**Background**  
The SIP consists of the CalPERS 457 Plan and the Supplemental Contributions Plan (SCP). Assets in each plan as of June 30, 2018 are:

- CalPERS 457 Plan $ 1.45 billion  
- SCP $ 110 million

Further plan statistics are included in Attachment 1.

**CalPERS 457 Plan**  
**Overview**  
The CalPERS 457 Plan was established in 1995 and is referenced in section 21670 of the California Public Employees’ Retirement Law (PERL). The CalPERS Supplemental Income 457 Plan is a Deferred Compensation supplemental retirement income plan that is available to employees of local public agencies and schools that contract with CalPERS for this plan. All California public agencies and school districts may adopt the 457 Plan for the benefit of their employees.

**Participant Enrollments and Contributions**  
In FY 2017-2018 the plan enrolled 2,278 new participants. During the same period, the plan’s participants contributed $98 million in new contributions with an average of $3,594 per participant. In addition, the plan rolled over $9.4 million from participants’ other supplemental savings plans.
Agency Retention
The SIP staff has a proactive agency retention program that utilizes both internal communication methods and in-person outreach meetings to ensure quality customer service at the agency level. Based on asset size and potential growth of the contracting agency, SIP has tiered “Service Level Goals” that ensures all contracting agencies are being serviced appropriately. In Fiscal Year 2017-2018 the SIP conducted in-person Plan Reviews with 68 of the agencies who contract for the 457 Plan to provide information and ensure the agencies are being serviced appropriately.

In addition, SIP’s Third-Party Administrator, Voya Financial, provides participant education and field services to all SIP contracting agencies. This ensures that at the participant level all active and prospective participants have a venue to learn about the 457 Plan and have their questions answered. Voya Financial conducts daily field activities including (in-person) one-on-one meetings, group presentations and webinars, scheduled phone meetings and exhibiting at CalPERS Benefits Education Events. In Fiscal Year 2017-18 the field education representatives conducted in-person account reviews with 6,063 participants, were onsite at agencies 1,032 times, and conducted 437 group presentations and 4 webinars.

New Business Development
SIP contracts with Voya Financial to conduct pro-active business development aimed at increasing CalPERS market share within the California governmental 457 marketplace. In FY 2017-2018, 26 new agencies adopted the CalPERS 457 Plan. This increase aids the plan with our fiduciary responsibility to maintain and increase contracting agencies and assets to provide a plan that maintains a reasonable fee structure for participants.

Supplemental Contributions Plan (SCP)
Overview
The CalPERS Supplemental Contributions Program was established in 1999 and is referenced in section 22970 of the California Public Employees’ Retirement Law (PERL). The Supplemental Contributions Program is an after-tax supplemental contributions program available to State employees, as well as active judges who are members of the Judges’ Retirement System I and II.

Participant Enrollments and Contributions
In FY 2017-2018 the plan enrolled 6 new participants. During the same period, the plan’s participants added $195k in new contributions.

County of Placer 401(k)
The County of Placer notified SIP on April 24, 2018 of its intent to terminate the County of Placer 401(k) Plan. As of June 25, 2018, all assets were transitioned to a new provider.

Investment Update
Highlights are below and details by fund are included in Attachment 1.

- The CalPERS Target Retirement Date Funds returned between 9.83% and 2.44% before fees for the 12 months ending June 30, 2018, and all outperformed their respective benchmarks by between 7 and 20 basis points on a gross basis.

- The Core Funds 1-year performance before fees for the 12 months ending June 30, 2018, as compared to their relative benchmark is shown in the table below:
<table>
<thead>
<tr>
<th>Fund</th>
<th>Gross Return</th>
<th>Benchmark</th>
<th>Excess</th>
</tr>
</thead>
<tbody>
<tr>
<td>US Equity Index Fund</td>
<td>14.86%</td>
<td>14.78%</td>
<td>0.08%</td>
</tr>
<tr>
<td>International Equity Index Fund</td>
<td>8.08%</td>
<td>7.75%</td>
<td>0.34%</td>
</tr>
<tr>
<td>Real Assets Fund</td>
<td>8.71%</td>
<td>8.79%</td>
<td>-0.08%</td>
</tr>
<tr>
<td>Intermediate-Term Bond Index Fund</td>
<td>-0.37%</td>
<td>-0.40%</td>
<td>0.03%</td>
</tr>
<tr>
<td>Short-Term Bond Index Fund</td>
<td>0.16%</td>
<td>0.21%</td>
<td>-0.05%</td>
</tr>
<tr>
<td>Short-Term Investment Fund</td>
<td>1.49%</td>
<td>1.36%</td>
<td>0.13%</td>
</tr>
</tbody>
</table>

- The CalPERS Board of Administration recently approved changes to the Target Retirement Date Funds, effective October 1, 2018. These changes include:
  
  o Updated asset allocation within each Target Retirement Date Fund to reflect recent changes in the Plan’s experience;
  o Each Target Retirement Date Fund will now reach its most conservative asset allocation seven years after the target date year rather than during the target date year; and
  o A new Target Retirement 2060 Fund will be available on October 1, 2018.

- These changes will be included in the annual glide-path update to the CalPERS Target Retirement Date Funds on October 1, 2018. Please refer to the April 16, 2018 Investment Committee item for more information.

**Budget and Fiscal Impacts**
Not Applicable

**Benefits and Risks**
Not Applicable.

**Attachments**
Attachment 1 - Supplemental Income Plans (SIP) Overview

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