

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
PENSION & HEALTH BENEFITS COMMITTEE
OPEN SESSION

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A P P E A R A N C E S

COMMITTEE MEMBERS:

Ms. Rob Feckner, Chairperson

Ms. Theresa Taylor, Vice Chairperson

Mr. John Chiang, represented by Mr. Matthew Saha

Mr. Richard Gillihan

Mr. Henry Jones

Ms. Priya Mathur

Mr. David Miller

Mr. Bill Slaton

Ms. Betty Yee, represented by Mr. Alan Lofaso

BOARD MEMBERS:

Ms. Margaret Brown

Ms. Dana Hollinger

Mr. Ramon Rubalcava

STAFF:

Ms. Marcie Frost, Chief Executive Officer

Mr. Charles Asubonten, Chief Financial Officer

Ms. Liana Bailey-Crimmins, Chief Health Director

Mr. Matt Jacobs, General Counsel

Ms. Donna Lum, Deputy Executive Officer

Dr. Kathy Donneson, Chief, Health Plan Administration
Division

A P P E A R A N C E S C O N T I N U E D

STAFF:

Ms. Jennifer Jimenez, Committee Secretary

Dr. Melissa Mantong, CaPERS Pharmacist

Mr. Karen Páles, Assistant Chief, Health Policy Research
Division

ALSO PRESENT:

Mr. Neal Johnson, Service Employees International Union,
Local 1000

Mr. Larry Woodson, California State Retirees

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1 P R O C E E D I N G S

2 CHAIRPERSON FECKNER: Good afternoon, everyone.
3 We're going to call the Pension and Health Committee
4 meeting to order.

5 The first order of business will be to call the
6 roll, please.

7 COMMITTEE SECRETARY JIMENEZ: Rob Feckner?

8 CHAIRPERSON FECKNER: Good afternoon.

9 COMMITTEE SECRETARY JIMENEZ: Theresa Taylor?

10 VICE CHAIRPERSON TAYLOR: Here.

11 COMMITTEE SECRETARY JIMENEZ: Matthew Saha for
12 John Chiang?

13 ACTING COMMITTEE MEMBER SAHA: Here.

14 COMMITTEE SECRETARY JIMENEZ: Richard Gillihan?

15 COMMITTEE MEMBER GILLIHAN: Here.

16 COMMITTEE SECRETARY JIMENEZ: Henry Jones?

17 COMMITTEE MEMBER JONES: Here.

18 COMMITTEE SECRETARY JIMENEZ: Priya Mathur?

19 COMMITTEE MEMBER MATHUR: Here.

20 COMMITTEE SECRETARY JIMENEZ: David Miller?

21 COMMITTEE MEMBER MILLER: Here.

22 COMMITTEE SECRETARY JIMENEZ: Bill Slaton?

23 COMMITTEE MEMBER SLATON: Here

24 COMMITTEE SECRETARY JIMENEZ: Alan Lofaso for
25 Betty Yee?

1 ACTING COMMITTEE MEMBER LOFASO: Here.

2 CHAIRPERSON FECKNER: Thank you.

3 Next item is the Executive Report.

4 Ms. Bailey-Crimmins and Ms. Lum, please.

5 DEPUTY EXECUTIVE OFFICER LUM: Good afternoon,
6 Mr. Chair. Donna Lum, CalPERS team member.

7 This morning in my executive report, I wanted to
8 take the opportunity to share with you some highlights of
9 some of the work that we've been doing with our employers.
10 From month to month I tend to share a lot of information
11 with you about what we're doing to service our members.
12 However, our employers, as we also refer to as our
13 business partners, are a real key part of the organization
14 and the services that we provide. So in my report I want
15 to share with you things that we've been doing to
16 specifically increase our engagement with the employers,
17 how we provide education, what we're doing to increase
18 compliance to avoid audit findings, and ultimately a
19 number of things that we're doing to enhance their
20 experience with us.

21 So for some of you that have been with the Board
22 for a while, you know that during a stakeholder survey
23 that was done in 2012 we received a lot of feedback from
24 the employer community, with specific information on how
25 we could improve the services that we provide.

1 And the one thing that was very common in the
2 feedback that we received is our employers wanted a
3 specific individual that they could contact consistently
4 whenever they had sensitive or urgent inquiries; someone
5 that they knew would be able to follow the inquiry from
6 end to end and provide a timely response. So we set out
7 with criteria that was very different and why employers
8 would call this group versus the contact center. And from
9 that to experience -- came what we called the employer
10 response team. We launched the employer response team in
11 2013; and since then, our response team has helped, you
12 know, hundreds of employers very satisfactory in resolving
13 their critical needs.

14 While we figured that that would be one good use
15 of our resources, we also identified that we needed to do
16 something that was more proactive, and we needed to find a
17 way that we could reach out to the employer community to
18 determine what else could we do; what were their pain
19 points; and from a customer service perspective, where did
20 we need to focus our time and attention. As a result of
21 that, we then created what we called the employer response
22 dialogues. And these dialogues are set up as very small
23 venues where we could interface with our employer
24 community on a small -- in a small scale, but on very,
25 very important items.

1 We launched the employer response dialogues and
2 we host them at all of our of regional offices and
3 sometimes in remote locations where we know that we have
4 employers that are interested in dialoguing with us but
5 would have a longer commute to do that.

6 Over the past few years, again we have
7 implemented several of the dialogues; and the survey
8 responses that we get from these dialogues have been
9 really good. They are exceeding 90 to 95 percent in the
10 satisfaction.

11 But just to give you an idea some of the topics
12 that we talked about: So in 2013, obviously PEPRA was the
13 main issue and we were helping the employers kind of
14 navigate through and understand what was being required of
15 them.

16 From there, you know, we had a number of things
17 with regards to what are the common audit findings; how
18 can we help you with that; how can we help you with
19 working-after-retirement issues, reciprocity issues; all
20 the way through 2018 where we've had team members from our
21 Actuary Office who have joined us at these ERDs and who
22 are talking about things like the amortization policy as
23 well as asset liability management.

24 So I think it's been a really important venue for
25 us and mechanism for us to do face-to-face communication

1 with the employer community, and we know that they're very
2 appreciative of that effort.

3 In addition to that, since we do have a small
4 team that travels to host these response dialogues, we
5 also do some research before we go out there to identify
6 if there are other employers in the same general
7 geographical area that have special needs. Either they
8 have dialogued with us around some audit findings or some
9 very complex issues that are -- we would need to discuss
10 with them one-on-one as opposed to even in a smaller
11 venue.

12 And I'm happy to say that as we have done this
13 travel and have gone out to the ERDs, over the last year
14 we've hosted more than 17 of those one-on-one meetings,
15 and what we've been able to see is a really good response
16 from the employers. They are able to address those
17 complex issues. We're seeing audit findings that were
18 aged, that were taking quite a long time, primarily
19 because they didn't know the right questions to ask and
20 they didn't know who to go to to get information; and
21 we're seeing things like that being closed.

22 So those are just a couple of the things that
23 we've been doing very proactively in going out and
24 reaching and having these face-to-face dialogues. But
25 we've also been marketing some of the other education

1 opportunities that we have. Our employers know that we
2 have the Ed Forum. We also have on-line education that
3 they can participate in; as well as whenever we receive
4 interest from an employer who may be wanting to host, for
5 example, a retirement fair, we do send team members on
6 site to be able to help with that.

7 Specifically more recently we know that there are
8 some schools that have had some special needs; they have
9 large retirements that are taking place. And there again,
10 we send our team on staff and on -- on a site and they're
11 able to help with the retirement applications and help
12 with doing counseling right there on site.

13 Another just example of where we're seeing
14 benefits from this direct outreach that we've been doing.
15 In past years we know -- we've had a number of issues with
16 employers submitting payroll timely. And when CalPERS
17 doesn't receive timely payroll, it impacts a number of
18 things and that includes member benefits from being paid
19 timely. I'm happy to say that with all their outreach
20 we've been doing on payroll-specific items, as well as the
21 increased capabilities that we've had with the my|CalPERS
22 system, nearly 100 percent of the employers are submitting
23 their payroll timely. This avoids things like fees,
24 because we recently implemented legislation that would
25 enable us to assess fees when timely -- when a payroll

1 isn't submitted timely. But I think more important, not
2 only just getting this interaction and the payroll timely,
3 it's the partnership that we are forging with our business
4 partners, our employers, through all of these
5 interactions.

6 So, again, I just wanted to take a little bit of
7 time out of my executive report just to give you some
8 insights to I think a lot of the great work that the team
9 has been doing with our business partners.

10 That being said, I also wanted to share some
11 information with you, as I always do each month, with
12 regard to our latest CalPERS Benefit Education Event. On
13 March 23rd and 24th we held the CalPERS Benefit Education
14 Event in Redding, California, one of the most northern
15 points of California that we go to with this event. This
16 is considered to be one of our most remote locations
17 because the nearest regional office is here in Sacramento,
18 and it's about a two-and-a-half-hour drive. We served
19 well over 750 members at this location. And again, it's
20 always nice to have the team interact with members; and we
21 know that they really appreciate the work that has been
22 done out there.

23 During our CBEEs we issue surveys, and we're also
24 pleased at each of the sessions to review the surveys.
25 They provide us with very constructive feedback on things

1 that we can do to improve sessions, but they also give us
2 feedback on how well the session has been conducted.

3 So with that, I just wanted to read to you one of
4 the statements that we got back on one of the surveys from
5 an anonymous member. And it said: "I am amazed at the
6 magnitude of this seminar. It's much more than I
7 expected. And thank you."

8 And I think it's a real good sentiment of again
9 the interaction, the work that the team is doing; and we
10 know that the members appreciate these events. It does
11 take a lot of -- throughout the enterprise, not just in
12 the customer service teams, but we have many other groups
13 that participate.

14 So, we did -- again, the team was very pleased to
15 see Mr. Feckner there at the Redding event.

16 And just to remind you that our next event is
17 going to be held on May 11th and 12th, and that's at the
18 Olympic Valley in -- up here in California.

19 So, Mr. Chair, that completes my report. And I'm
20 happy to take any questions that you may have.

21 CHAIRPERSON FECKNER: Thank you. And I do want
22 to say that, when I went into the general session, it was
23 nice to see that you had a trailer up there before -- on
24 the screen before the session started, like trivia
25 questions and things. Would have better, the Steamboat

1 Willie cartoons. But, you know --

2 (Laughter.)

3 CHAIRPERSON FECKNER: -- it was neat to see a lot
4 of questions and answers coming up on the screen that
5 would help educate the members before the session even
6 started.

7 So pass that along please. I thought it went
8 well.

9 DEPUTY EXECUTIVE OFFICER LUM: Thank you.

10 CHAIRPERSON FECKNER: All right. Seeing nothing
11 else.

12 Ms. Bailey-Crimmins.

13 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: Good
14 morning, Mr. Chair, members of the Committee. Liana
15 Bailey-Crimmins, CalPERS team member.

16 For my opening remarks I have three highlights
17 that I'd like to provide to you.

18 The first is regarding an update related to the
19 ongoing develop -- Dependent Eligibility Verification
20 process.

21 The second is regarding Kaiser Permanente. Our
22 members have been asking about Senior Advantage and when
23 potentially they might be expanding. So I thought it
24 would be nice to provide you just a quick little update on
25 that.

1 And then last, just to share some highlights that
2 you should be expecting from today's agenda.

3 So the first is the Dependent Eligibility and
4 Verification Project. CalHR and the California State
5 University, also known as CSU, contracts with CalPERS to
6 notify members of the requirement to verify dependents
7 that are utilizing health benefits. And we do this every
8 three years.

9 The scope encompasses State and CSU active and
10 retired members. It does not include public agencies and
11 schools. And in February, CalPERS sent out 14,000 letters
12 to subscribers that have an April birthdate. And this
13 encompasses about 35,000 dependents.

14 Notices were sent out to subscribers at a 90-day,
15 60-day, and a 30-day interval. It instructed them to
16 provide the necessary information to the State and CSU
17 human resources offices as they work for to avoid any
18 dependents from being removed from their health plans.

19 To date, CalHR and CSU have successfully verified
20 that 75 percent of the dependents have been verified.
21 There's still 25 percent that need to be verified between
22 now and April 30th.

23 If a State or CSU member has not received a
24 validation letter, I just want to remind everybody this is
25 a three-year process. So once you've been validated, then

1 the clock starts ticking for another three years.

2 So if you just happen to wonder where's my
3 birthday, my mailing schedule, you can find this
4 information on the CalHR and the CSU website.

5 The prior validation project, maybe -- I don't
6 know if you're aware -- was actually done by an external
7 consulting firm. That has now transitioned to internal
8 staff and is being done by CalPERS.

9 But CalPERS believes in continual improvement, so
10 this first batch of 14,000 letters -- we heard from our
11 stakeholders, and we will be making a few changes. The
12 most prominent is to revise that third letter, that 30-day
13 notice. We think that we need to clarify some due dates.
14 And also to align with the prior tone of the prior two
15 notices. So it enhances communication and hopefully
16 prevents any confusion that might happen for the member
17 that receives that.

18 And for retirees, we will be initiating the
19 process later in the year. If they are interested in
20 knowing more about that, that's available in the spring
21 perspective that was just submitted -- published. And as
22 the date approaches, I promise it will be giving you some
23 more information as that approaches us.

24 Now, Kaiser Senior Advantage, our stakeholders
25 have been asking when is CalPERS expanding that program?

1 We reached out to Kaiser, and they did tell us
2 that they are strongly committed to the Medicare program
3 and they definitely intend to expand in the future. But
4 what we wanted to let everyone know is that per CMS rules,
5 which is the Centers for Medicare and Medicaid services,
6 based on regulations, Kaiser's not permitted to discuss
7 their 2019 offerings until October of this year.

8 Once October hits, we'll then be able to let
9 everyone know where those expansions are going to be
10 occurring.

11 And then today for the Pension and Health
12 Benefits Committee there are three agenda items that I'm
13 going to first highlight.

14 The first is a second reading of the CalPERS
15 Health Beliefs. Great work takes time, and February
16 marked the one-year anniversary since we introduced the
17 desire to establish a set of CalPERS health beliefs.

18 This was a very inclusive approach. We thought
19 it was important that our stakeholders had an opportunity
20 to, you know, have a voice in this process and that
21 include members, employers, CalPERS team members,
22 executives at the Board.

23 Second, CalPERS now believes it's time to expand
24 our reference pricing model. It's been very successful,
25 but we now think it's time to start looking at

1 pharmaceuticals by therapeutic class. And so today
2 CalPERS will be discussing a pilot for three therapeutic
3 classes. Dr. Kathy Donneson and her team have researched
4 and worked hard to establish a pilot that:

5 1) Reduces the need for prior authorizations;

6 2) Ensures that it reduces the member
7 out-of-pocket cost and is another step towards our goal of
8 reducing the cost of pharmaceuticals in the future; and,

9 Lastly, for our preferred provider organizations,
10 also kindly known as PPOs, the CalPERS team will be
11 providing you an update on the 2000 benefits. The
12 benefits that you had voted in last year just became
13 effective in January, so we're going to give you a quick
14 update on that, and highlight some recommended changes for
15 2019.

16 Please note that there are two new preventative
17 care benefits that we will be recommending: Wisdom and
18 Spine Care. What's unique about this is there is no
19 effect on the 2018 premiums so we will actually be able to
20 implement them the latter part of this year.

21 And for our members, good news, there will be no
22 copay for the "are deemed preventative" services. And
23 you're going to learn more about those programs when the
24 agenda item is in front of you in just a few minutes.

25 Mr. Chair, that concludes my opening remarks.

1 And I'd be happy to answer any questions.

2 CHAIRPERSON FECKNER: Thank you. Seeing none.

3 Item 3 is an action consent item.

4 What's the pleasure of the Committee?

5 COMMITTEE MEMBER MATHUR: Move approval.

6 VICE CHAIRPERSON TAYLOR: Second.

7 CHAIRPERSON FECKNER: Moved by Mathur, seconded
8 by Taylor.

9 Any discussion on the motion?

10 Seeing none.

11 All in favor say aye.

12 (Ayes.)

13 CHAIRPERSON FECKNER: Opposed, no.

14 Motion carries.

15 Item 4 is the consent items.

16 Had no requests to move anything off of the
17 consent.

18 Brings us to Item 5, Health Beliefs - Second
19 Reading.

20 Ms. Páles.

21 (Thereupon an overhead presentation was
22 Presented as follows.)

23 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

24 PÁLES: Good morning, Mr. Chair, members of the Committee.

25 Karen Páles, CalPERS team member.

1 Today I'm here to continue our conversation about
2 the CalPERS health care beliefs by presenting Agenda Item
3 Number 5, and that's called Health Care Beliefs - Second
4 Reading. And this is an action item.

5 Today agenda is going to include

6 --o0o--

7 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

8 PÁLES: Today's agenda is going to include looking at our
9 progress, discussing the beliefs updated with feedback,
10 and looking at our next steps.

11 --o0o--

12 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

13 PÁLES: Taking a look at our timeline just as a quick
14 refresher.

15 The health team began our work on the Health
16 Beliefs a little over a year ago with our stakeholder
17 outreach, and we also included some workshops with CalPERS
18 Board members and our executives. And that ended last on
19 the work we've done together over the last 14 months,
20 which included the January off-site workshop. You
21 provided valuable feedback to us and suggestions on the
22 refined beliefs statements. We incorporated your feedback
23 to land on the beliefs that you're going to see here
24 today.

25 --o0o--

HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

1 PÁLES: For our conversation today, I'm going to walk
2 through each of the revised statements, providing some
3 insight about any changes, and then we're going to discuss
4 the options that we're putting forward today, and then
5 open it up for some discussion, and then finally ask you
6 to take action.
7

8 --o0o--

HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

9 PÁLES: The framework on the beliefs is -- actually
10 remained the same from January through today. Although
11 the beliefs statements they've actually evolved over the
12 course of our discussions and your feedback. And that
13 makes sense. The theme areas have actually stayed the
14 same, which also makes sense because they are a product of
15 the stakeholder outreach and the Board and executive input
16 that we received about the theme areas that are
17 appropriate for health belief development.
18

19 --o0o--

HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

20 PÁLES: The first theme area is health program
21 sustainability. On this slide you can see both the
22 January workshop draft and last month's first reading
23 version. When we discussed the theme area last month the
24 Committee was pretty comfortable with the overall March
25

1 version. The suggestion for improvement was to eliminate
2 the words "long-term," because when we think about
3 sustainability it's both the short-term and the long-term
4 that are important to CalPERS. So we accepted that
5 suggestion, and the revised version reads that
6 sustainability of the health program is the foremost
7 consideration when reviewing proposed changes to benefits,
8 coverage areas, and costs.

9 --o0o--

10 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

11 PÁLES: The second theme area is high quality care. We
12 have both the January workshop and the first reading
13 version here. This theme actually had quite a bit of
14 discussion in March at the meeting. Based on the
15 conversation, we seemed a lot closer in our March -- in
16 our January version than we were in our March version. So
17 we actually revisited the January writing.

18 --o0o--

19 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

20 PÁLES: And then we had an improvement from your feedback
21 to remove the word "must" and replace it with the word
22 "should."

23 So that currently reads: "Health benefit plan
24 designs should improve member health outcomes, maximize
25 quality, and reduce unwarranted care."

1 --o0o--

2 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

3 PÁLES: Next up is affordability. As you can see here,
4 the January and the March versions were pretty similar.
5 The difference was to separate in the March version the
6 affordability and the sustainability based on the
7 stakeholder group. And similar to the high quality care,
8 there was more preference for the January version. So
9 we've actually reverted back to that, and it now says,
10 "Health premiums and out-of-pocket costs must be
11 affordable and sustainable for members and employers."

12 --o0o--

13 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

14 PÁLES: Our next area is comprehensive care. There was
15 some really great conversation on this theme last month
16 and the Committee seemed fairly comfortable with the
17 overall theme. The suggestion with -- to improve it was
18 to key in on evidence of evidence-based medicine or
19 evidence-based health care. So that's something that we
20 took back; and we realized that CalPERS advocates for that
21 in our health plan, so it makes perfect sense to include
22 it in our health care belief.

23 So the belief statement currently reads that
24 "Health plans shall encourage healthy life choices and
25 provide access to essential health care and evidence-based

1 health services."

2 --o0o--

3 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

4 PÁLES: For competitive plan choice, when you look at the
5 January and the March versions, most of the conversation
6 really focused around the different perspectives on the
7 terminology competition.

8 When we started our conversation about health
9 care beliefs, you may remember that we talked about
10 lenses, and that the same issue looks very different
11 depending on the lens that you use to look at it.

12 As a purchaser through that lens, CalPERS uses
13 competition between our plans to help drive cost
14 containment and innovation.

15 While at the same time with our member lens, we
16 know that we need to have competitive options for our
17 members in their care, which is something we heard very
18 loud and clear from them in our outreach sessions last
19 year.

20 --o0o--

21 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

22 PÁLES: So taking the Committee's suggestion, the revised
23 version now reads that "CalPERS shall manage competition
24 among health plans to help both drive cost containment and
25 give members access to options among health plans,

1 benefits, and providers.

2 --o0o--

3 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF
4 PÁLES: For the theme area Quality Program Administration,
5 the Committee seemed pretty comfortable with the March
6 version, so we're just going to move forward with that.

7 --o0o--

8 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF
9 PÁLES: And it reads: "CalPERS shall meet the needs of
10 its many stakeholders with responsiveness, accuracy, and
11 respectful service."

12 --o0o--

13 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF
14 PÁLES: The last of the seven theme areas that we have is
15 Policy Leadership and Advocacy. This statement actually
16 had quite a bit of conversation last month. And we took
17 that feedback and went back and thought about it. And you
18 may recall that at the July off-site we provided to the
19 Board - what would I want to call them - ranked
20 stakeholder themes in importance to our stakeholders. And
21 you might also recall that when we looked at the top
22 priorities for our stakeholders, this was not one of their
23 top priorities. But it was a top priority for the Board,
24 the executive team, the health team, because we recognized
25 that it's a critical path to getting at those other theme

1 areas that percolated up through our outreach efforts.

2 So as the other theme areas were combined through
3 our work and they boiled down to their current version,
4 this one really stayed the same. And I think it's because
5 it was a little bit different. And I think that that
6 might be why it feels different, is that it was really a
7 critical part of how we think about health and what we
8 believe that we do, but it wasn't really in those top sort
9 of one-off -- you know, affordability, quality. This was
10 a much more strategic belief area.

11 So this leads to the two options that we're
12 bringing forward today that --

13 --o0o--

14 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF
15 PÁLES: There's two ways we can go. So we can keep the
16 policy leadership and advocacy as a theme with its own
17 belief statement, or we can move it to the introductory
18 text that we have for our beliefs. That lays out the
19 foundational principles that we operate under, sort of the
20 bedrock for our beliefs statements.

21 And so you could leave it as it is and have a
22 belief that reads: "As a leader of the CalPERS Health
23 Program shall engage in activities that influence the
24 state and federal policy landscape and align with other
25 entities who share our values."

1 The other option would be to move it to the
2 introduction area where we lay out CalPERS Core Value
3 impact on our work, the approach that we take, and sort of
4 our foundation for how we approach our work. And if we
5 did that, then it would read: "CalPERS Core Values are
6 engrained in the work that we do every day. These values
7 drive us to be transparent, accountable, and ethical to
8 achieve CalPERS goals. As a leader, the CalPERS Health
9 Program shall engage in activities that influence the
10 state and federal policy landscape and align with other
11 entities who share our values." And then we would
12 enumerate the other six values underneath -- the other six
13 beliefs underneath.

14 So the two different options are laid out for you
15 in option 1, which is on Attachment 1, and option 2 is on
16 Attachment 2. We're actually recommending option 1, which
17 is to have this statement as part of the introduction; and
18 primarily that's because the policy leadership theme is a
19 little bit different from other belief areas and the
20 policy leadership theme seems a little more strategic in
21 nature. So that's why we thought it would be, from our
22 perspective anyways, a little bit more of a tool to
23 achieve our other theme belief areas.

24 Does that make sense?

25 --o0o--

1 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF
2 PÁLES: So at this point we've walked through each of the
3 theme areas and the options that are available. And I
4 would very much like to open it up for discussion, and
5 then we'll move on to finalizing the beliefs. And after
6 you make an approval of a set, we will work with Public
7 Affairs to get those beliefs published. So if you have
8 any feedback for us.

9 CHAIRPERSON FECKNER: Thank you.

10 Before I go to questions I do want to say I want
11 to thank you and your staff for listening to the Committee
12 last month and taking a lot of information back and coming
13 back with I think was a very fine product. So thank
14 everyone for a job well done.

15 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF
16 PÁLES: Thank you very much.

17 CHAIRPERSON FECKNER: Ms. Mathur.

18 COMMITTEE MEMBER MATHUR: Thank you.

19 Well, I agree. I think the process was very
20 effective and got us to a place that I'm very comfortable
21 with. So I am prepared to move option 1. I guess that is
22 my motion.

23 COMMITTEE MEMBER SLATON: Second.

24 COMMITTEE MEMBER MATHUR: I just want to suggest
25 that option 1, which incorporates the policy -- I'm sorry,

1 the seconder was I think Mr. Slaton -- that incorporates
2 the legislative engagement is a departure from what we did
3 on the Pension Beliefs. So we might want to revisit the
4 Pension Beliefs at some point. I mean, I can't
5 remember -- it's been a few years since we looked at them
6 in any case. But at some point we might want to revisit
7 them and just align them or...

8 But thanks.

9 CHAIRPERSON FECKNER: All right. We have a
10 motion before us, moved by Mathur, seconded by Slaton.

11 We have a few other people who wish to speak.

12 I just want to make sure everybody's clearly
13 understanding. You explained which the option 1 is as
14 compared to this last item?

15 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF
16 PÁLES: Yes. Option 1 has the policy leadership in the
17 introductory verbiage because it's a foundational bedrock
18 piece of what we do to accomplish the other belief areas.

19 CHAIRPERSON FECKNER: Very good. Thank you.

20 Mr. Jones.

21 COMMITTEE MEMBER JONES: Yeah, thank you, Mr.
22 Chair.

23 I can support option 1. But I do have one
24 question on high quality care. The term "unwarranted
25 care." We had a lengthy discussion at the off-site, and I

1 thought it was an agreement that we were removing that and
2 replacing it with "unnecessary care." So when did it come
3 back to unwarranted? I just remember a lengthy discussion
4 on that.

5 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF
6 PÁLES: Actually part of the discussion last month was to
7 have "unwarranted care." It's just a terminology that we
8 typically use. When we're looking at care that is not
9 nec -- we actually discussed inappropriate, unwanted,
10 unnecessary. There were quite a few words that were
11 thrown out for this particular belief. And last month it
12 came back with some comments that we should go back to the
13 maximizing high value and reducing unwarranted because we
14 talk about that in so many other areas of our health
15 program.

16 COMMITTEE MEMBER JONES: Okay. I just think
17 "unwarranted" is not the -- because we all want health
18 care.

19 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF
20 PÁLES: Well, it's not "unwanted," it's "unwarranted."

21 COMMITTEE MEMBER JONES: Warranted, okay.

22 CHAIRPERSON FECKNER: Thank you.

23 Ms. Taylor.

24 VICE CHAIRPERSON TAYLOR: Thank you very much.

25 I want to also thank your team for working so

1 hard on this. I know we were going back and forth for
2 each session and making sure that we were understood, and
3 you guys came back. And I just thought the process was
4 really a great process. So I also would support option 1.

5 So thank you very much again.

6 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

7 PÁLES: Thank you.

8 CHAIRPERSON FECKNER: Thank you.

9 Mr. Lofaso.

10 ACTING COMMITTEE MEMBER LOFASO: Thank you,
11 Mr. Chair.

12 Just one minor comment. Ms. Páles, in your
13 narrative on the competitive plan choice item, you
14 referenced both cost containment and innovation, but
15 there's no mention of innovation in the belief. Is
16 that -- is that an intentional iteration in the process I
17 missed or --

18 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

19 PÁLES: No, its just my personal take on what that means
20 to our program.

21 ACTING COMMITTEE MEMBER LOFASO: Okay. It was
22 persuasive. I thought adding "innovation" might make
23 sense, but I'll leave that to the Committee.

24 Thank you.

25 CHAIRPERSON FECKNER: Very good. Thank you.

1 Seeing no other requests.

2 We have a motion before us.

3 All in favor say aye.

4 (Ayes.)

5 CHAIRPERSON FECKNER: Opposed, no.

6 Motion carries.

7 Thank you very much.

8 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

9 PÁLES: Thank you very much.

10 CHAIRPERSON FECKNER: Job well done.

11 Brings us to Item 6, Strategy for Reference

12 Pricing Pharmaceuticals.

13 Ms. Donneson.

14 (Thereupon an overhead presentation was

15 Presented as follows.)

16 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

17 DONNESON: Good afternoon, Mr. Chair and members of the

18 Committee. This is a presentation on a proposed pilot for

19 2019 to reference price pharmaceuticals by therapeutic

20 class.

21 --o0o--

22 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

23 DONNESON: Today I'm going to talk to you -- provide you

24 with a little bit of the background on the journey we've

25 been through in order to come to our own proposed pilot.

1 Talk about pricing strategies that we have provided to
2 you, and how this fits with those strategies. Talk about
3 the analysis that we conducted and talk about what the
4 member might experience in terms of an example, and then
5 talk about next steps.

6 --o0o--

7 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

8 DONNESON: Reference pricing by therapeutic class offers
9 pricing transparency as all -- in addition to a way for
10 both the health plan, which is CalPERS, and the members to
11 save money on some different pricing options.

12 At the January off-site, you heard from a panel
13 that talked about reference pricing as part of the
14 strategy. Between February and March, we went back and we
15 looked at proposing some, not just reference pricing as a
16 strategy, but a series of strategies for 2018 and '19.

17 And we're here today to talk about the results of
18 the analysis that we have concluded so that we can
19 recommend this pilot.

20 If we're successful, it will replace the Member
21 Pays The Difference Program, and it may eliminate most
22 utilization management processes such as prior
23 authorization and step therapy.

24 It also -- reference pricing by therapeutic class
25 also improves transparency to us as the plan and to our

1 members, and it provides options for members to have a
2 lower cost drug when they choose a therapeutic alternative
3 or equivalent.

4 --o0o--

5 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

6 DONNESON: For this pilot we wanted to start with a few
7 classes. Now, I know your agenda item talks about how
8 others have done this and the numbers of classes. And we
9 did do a lot of work to see other models. Although this
10 is where we are in the development of our own.

11 --o0o--

12 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

13 DONNESON: We looked at 16 different therapeutic classes.
14 Some of them we were worried about offering as a pilot,
15 such as diabetes drugs; we felt that would be complicated.
16 We looked -- there are other mental health classes that we
17 looked at and chose not to go into that area.

18 So we selected three classes of drugs. They're
19 all naturally made in the body. And they also have sort
20 of a -- they have many equivalents and alternatives, and
21 we believe that the ones that we've whittled down to are
22 appropriate for a pilot.

23 The ones we're recommending are the nasal
24 corticosteroids which are used for things like allergic
25 rhinitis, which is allergies with sneezing; thyroid

1 --o0o--

2 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

3 DONNESON: Now, the member retains the same options that
4 they had with Member Pays The Difference. They can ask
5 the doctor to switch them to the therapeutic class
6 alternative or equivalent to lower their prescription drug
7 costs. They also could ask for a medical necessity
8 determination, which is associated with all of our
9 programs. Or they can continue to use the medication and
10 pay the cost difference.

11 Now, based on another program that implemented a
12 similar program, about 85 percent of patients offered the
13 therapeutic class alternative made the switch; another 1
14 to 3 percent asked for an exemption through medical
15 necessity; and 12 percent continued to want to pay the
16 retail price.

17 So there's still choice for our members in terms
18 of how they wish to spend their dollars for their
19 pharmaceuticals.

20 --o0o--

21 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

22 DONNESON: Reference pricing optimizes cost alternatives
23 across the therapeutic classes when clinically
24 appropriate.

25 Far our next steps, we will come back with

1 further analysis in terms of this is a recommended pilot
2 for 2019. If approved by the Board, which could either be
3 in May or June, we would provide extensive pharmacy and
4 provider outreach, and then we would again come back in
5 2020 and -- or 2019 at a later date and provide further
6 updates.

7 That concludes my presentation, and I'm happy to
8 answer questions.

9 CHAIRPERSON FECKNER: Thank you.

10 And I hope as part of our process, that we're not
11 just expecting the members to ask their doctor to go to a
12 lower priced drug; that we're going to actually educate
13 the providers as well, so that the doctors can start
14 recommending a safe alternative that's a lower cost.

15 HEALTH PLAN ADMINISTRATION DIVISION CHIEF
16 DONNISON: That's correct. And also that brings us to our
17 other pilot, the academic detailing pilot, which is
18 kicking off this year, in which we will be really
19 addressing the physician's side of prescribing in terms of
20 our formulary. This is a possibility. I did get a
21 feedback from one of our physicians who said this is used
22 in Germany. It makes sense to a physician. They don't
23 have to worry about a formulary if they know that they can
24 pick from a therapeutic class.

25 CHAIRPERSON FECKNER: Great. Thank you.

1 Mr. Miller.

2 COMMITTEE MEMBER MILLER: Yeah, two things. One
3 thing, I just -- with this particular example, it kind of
4 looks like it would cost CalPERS more for the person to
5 choose that -- a generic, the mometasone, and -- but to go
6 to the therapeutic equivalent, the member would drop from
7 \$10 to about \$4. And I'm not sure how compelling that
8 would be to them, versus, you know, if there was more of
9 an incentive there, like zero maybe for that alternative.

10 But my real question is, you mentioned that
11 there was a few percent that asked for a necessity
12 exemption. Do you know what percentage of those were
13 actually approved, of those 2 or 3 percent that asked for
14 it? Or was that what was approved? I'm interested in
15 that -- the success ratio for folks that ask for that,
16 what's their experience, how many times do they have to
17 ask, how many of them actually get it, versus what
18 percentage are ultimately denied and, you know, how -- how
19 that works?

20 HEALTH PLAN ADMINISTRATION DIVISION CHIEF
21 DONNISON: This -- these statistics were taken from
22 another program. We do though run our own medical
23 necessity determinations through our appeals process under
24 Dr. Sun. We'll go back and find out, you know, a little
25 more detail around the one -- the 3 percent.

1 But in general, we ourselves, once they've had a
2 determination made by the health plan, the member can
3 continue to appeal all the way to us. And under Dr. Sun
4 we manage that appeal. And they can appeal actually all
5 the way to the Board.

6 COMMITTEE MEMBER MILLER: Great. Thank you.

7 CHAIRPERSON FECKNER: Thank you.

8 Mr. Lofaso.

9 ACTING COMMITTEE MEMBER LOFASO: Thank you,
10 Mr. Chair.

11 I wanted to get a bit of a handle on therapeutic
12 equivalents and alternative as we're going forward. I did
13 a -- some -- I won't call it sophisticated research. So
14 what I learned was there are two kinds of corticosteroids,
15 gluco and mineral. I'm not sure if those apply to nasal.
16 I know that's a narrower zone.

17 I looked up something in the range of 25 to 50
18 estrogen drugs. The vast majority were under the same
19 generic name, but they came in -- some were gels, some
20 were injections, some were I think maybe ingestible.

21 Throwing those examples out, can you give me a
22 sense of what therapeutic alternatives really are? I
23 mean, do they -- is it not a therapeutic alternative if
24 the means of administration are different? Are there
25 chemical subsets that make things equivalent or

1 non-equivalent or, you know, sort of on the margin?

2 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

3 DONNESON: Well -- and I'm probably going to have my
4 pharmacist come up and help with some of those questions.
5 But the therapeutic equivalents have the same equivalent
6 ingredients. So they are equivalent ingredients. They
7 may differ in terms of maybe some additional additives.

8 The alternatives are an alt -- they're not
9 equivalent but they are an acceptable evidence-based
10 alternative. And they can both be within a therapeutic
11 class.

12 And now, if Melissa could come up and help answer
13 that question.

14 DR. MANTONG: Thank you. Melissa Mantong,
15 CalPERS team member.

16 You're correct, there are different type of
17 corticosteroids. And the one that we're recommending is
18 specifically to the inhaled corticosteroids that are used
19 through internasal for other -- rhinitis.

20 And in regards to your question about the
21 different estrogens, you're absolutely right. There are a
22 lot of different subclasses. And we do need to flesh out
23 the subclasses under estrogen because there are some oral
24 product, there's vaginal, there's topical. So the next
25 step in the further analysis is to further narrow down the

1 subtherapeutic classes for estrogens.

2 ACTING COMMITTEE MEMBER LOFASO: Okay.

3 Appreciate the perspective on the steps going forward.

4 Just one more follow-up on Mr. Miller's question.

5 Is the medical necessity process in this going to look a

6 lot like the medical necessity process for our other

7 reference pricing programs for the non-prescription drug?

8 And can you elaborate if so.

9 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

10 DONNESON: Yes. The answer is yes. We do manage the

11 appeal process. If it gets turned town through the PBM,

12 it comes to us to further adjudicate in terms of the

13 member, and we collect medical records and we in some

14 instances contact the physician.

15 So, yes, the medical necessity determination is a

16 pretty standardized process in terms of how we manage our

17 appeals.

18 ACTING COMMITTEE MEMBER LOFASO: I guess bottom

19 line question is, if a regular PBM prior authorization

20 process largely relies on the judgment of the physician

21 and this relies on the judgment of physician, what

22 fundamentally is the difference between those two

23 processes?

24 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

25 DONNESON: I don't believe there are.

1 Go ahead, Melissa.

2 DR. MANTONG: I believe it is the same process
3 that currently is in place for other formulary requests.
4 If a member needs a medication and does not meet the
5 utilization criteria, it's the same process.

6 The physician need to provide medical
7 justification why the member may not use or cannot use a
8 formulary alternatives. And a decision is rendered based
9 on that information.

10 If the decision is a denial and the member and
11 the prescriber feel that -- or it does not agree with the
12 physician, then they can have the appeal rights consistent
13 with the plans and the CalPERS. That is external review,
14 as afforded by the Affordable Care Act; and then, in
15 addition, is the CalPERS administrative review rights.

16 ACTING COMMITTEE MEMBER LOFASO: Appreciate that.
17 But I think the essence of your answer is it's in the
18 utilization criteria. And in your response to my prior
19 question, we're still working on exactly how that works.
20 So I appreciate all the answers. Thank you.

21 CHAIRPERSON FECKNER: Thank you.

22 Mr. Slaton.

23 COMMITTEE MEMBER SLATON: Thank you, Mr. Chair.

24 So on the third -- the flutic -- how do you
25 pronounce it?

1 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

2 DONNISON: Fluticasone.

3 COMMITTEE MEMBER SLATON: Fluticasone. That's
4 Flonase as an over-the-counter, right? That's what we're
5 talking about as one of the brands that's out there?

6 DR. MANTONG: Yes.

7 COMMITTEE MEMBER SLATON: It is over the counter?

8 DR. MANTONG: That's one of the brand names for
9 fluticasone.

10 COMMITTEE MEMBER SLATON: So my question as we go
11 into this, what do you -- do you have an estimate for what
12 you expect to see in savings from this on our side and on
13 the member side? A projection?

14 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

15 DONNISON: Part of the analysis is going to be looking at
16 the subclasses. We have done some high-level analysis of
17 savings. But we need to look at -- fleshed out a little
18 bit more in terms of the subclasses and those that we
19 would actually recommend within the therapeutic class for
20 the reference price. So we're still working on many of
21 those things.

22 COMMITTEE MEMBER SLATON: But you're not making
23 your decision subject to some determination of a number?
24 In other words, you plan on going forward with this as a
25 reference pilot; is that --

1 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: Mr.
2 Slaton, this is an information item, and so the goal is to
3 get your dia -- have a dialogue about it. And then what
4 we'll be doing is bringing it back for a decision in front
5 of this committee as part of a benefit design. And then
6 we'll have the savings and a lot of that detailed analysis
7 that you're looking for.

8 COMMITTEE MEMBER SLATON: I see. But it will
9 still be in the framework of a pilot?

10 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: Correct.

11 COMMITTEE MEMBER SLATON: Okay. Thank you.

12 CHAIRPERSON FECKNER: All right. Thank you.

13 Seeing no other requests.

14 We do have one request from the public.

15 Neal Johnson, please come down to your right, my
16 left. The microphone will be on for you. Please state
17 your name for the record. And you'll have up to three
18 minutes please.

19 MR. JOHNSON: Neal Johnson, SEIU 1000.

20 While we're supportive of the concept -- and
21 reference pricing has been around in a variety of forms
22 for years. Your hip-and-knee-replacement procedures is --
23 it's an example of that. But one of the things - and
24 Mr. Slaton sort of touched on this in his question of --
25 we get -- and this I think has been done a number of

1 times -- we have these pilot projects but we don't really
2 what the objective is, we don't have a hypothesis that we
3 can test. Maybe there is one but it's -- it's, you know
4 not brought before you as part of that decision process.
5 And, you know, I would hope that at some point we start
6 actually looking at: How do we evaluate the pilot? What
7 are we really looking for? Do -- you know, cost impact,
8 is it better outcomes? Whatever. And have that paradigm
9 set up before we actually launch into the pilot.

10 With that, I thank you very much.

11 CHAIRPERSON FECKNER: Thank you.

12 Brings us to Agenda Item 7, Preferred Provider
13 Organization (PPO) 2018 Design.

14 Ms. Donneson.

15 (Thereupon an overhead presentation was
16 Presented as follows.)

17 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

18 DONNESON: Mr. Chair, members of the Committee. Kathy
19 Donneson, CalPERS team member.

20 Today I'm going to update you on benefit designs
21 that we launched in 2018. It's still early in 2018, so
22 these are preliminary. And I won't focus on every item
23 that's in the agenda because we need to collect more
24 claims information. But we -- our intent is to come back
25 and periodically update you on how we're doing.

1 I'll begin with the benefit design changes that
2 became effective this year, which is covered in your
3 agenda.

4 I then want to cover two new programs that we
5 want to elaborate a little more. Ms. Bailey-Crimmins
6 talked about them in her opening remarks, but I'd like to
7 give you a little more detail on those too.

8 And then I'll discuss any benefit designs that we
9 might be coming back to ask for approval in 2019.

10 --o0o--

11 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

12 DONNESON: First I want to talk about the many benefit
13 designs that we offered. I, as I said, don't have
14 information on all of these to date, but I do have -- I
15 want to update you on three: Ambulatory Surgery Center
16 reference pricing, the Castlight pilot, and
17 SilverSneakers.

18 And I would like to address a little bit of
19 Mr. Johnson's comments in terms of evaluation. Absolutely
20 when we do these pilots, we do have an evaluation period;
21 and many of the reference pricing efforts that we did for
22 hips and knees and for the three ambulatory surgery center
23 pilots were done -- rigorously done by both internal staff
24 and the University of California at Berkeley.

25 And the conclusion that Dr. Robinson, who did the

1 evaluation, came to, the reason we reference price is that
2 there's a lot of variation in pricing across different
3 procedures and of course, as I illustrated, across
4 different therapeutic classes and tiers.

5 And so we absolutely agree that pilots should be
6 evaluated and the merits presented, not just to the Board
7 but to the public at large.

8 And so really reference pricing is a market
9 approach to decrease the amount of variation in any
10 procedure or any drugs.

11 So I just wanted to let you know that's why we
12 felt it's not only important to expand in the ambulatory
13 surgery centers space, but also to look at reference
14 pricing by therapeutic class as well.

15 Now, to the ambulatory surgery centers, we
16 proposed 12 in 2017, which went into effect in 2018. We
17 added in addition to the three in place, so we have three
18 classes -- or 15 procedures in ambulatory surgery centers
19 that are underway.

20 We also have been careful in terms of how we look
21 at what to reference price. They have to be safe, that
22 is, low risk. And sometimes you have to wait for
23 technology to catch up in order to be able to say it can
24 safely be done in an ambulatory surgery center. So it
25 really has been several years since we've had this

1 conversation.

2 But as we expected in the ambulatory surgery
3 results that only encompass the first two months, our
4 highest variable and potentially -- potential for
5 standardizing price is in the upper GI endoscopies with
6 biopsy, without biopsy, and laparoscopic gallbladder
7 surgeries.

8 For those of you who are new to this Committee,
9 we have studied our population health for several years,
10 and our number 4 high cost set of conditions is in the GI
11 tract. So we kind of expected that we would see those
12 would start to rise to the top.

13 And even within two months for just three of
14 those 12 classes introduced we've now saved about
15 \$420,000.

16 So you can see that the -- it's not just -- it's
17 safety, it's evidence, it's quality, but it's also trying
18 to drive down the variation in pricing that occurs within
19 our markets.

20 Now, I'd like to move on to Castlight. We've
21 been disappointed in Castlight. You approved it for 2018.
22 You heard presentations throughout 2017 on what benefits
23 was being derived by our membership. We've had two or
24 three years to try to get the Castlight tool to be
25 increased in use. It is based -- what we pay is based on

1 households. And yet only about 22 percent of our
2 households today continue to use the Castlight tool.

3 I did want to let you know that on page 3 of your
4 written agenda item, the savings was identified as
5 270,000. That is simply a -- that's not an annual --
6 that's a year-to-date expense. The expense that we will
7 be avoiding if we ask -- if you agree to terminate the
8 Castlight contract would be \$1.8 million in 2019.

9 We are working with Anthem to try to find a
10 replacement transparency tool.

11 And then, finally, SilverSneakers, an update. We
12 don't yet have enough claims to be able to look at savings
13 from the program. But I will tell you that we had 7,000
14 members enroll in January. That's 5 percent of the
15 Medicare PPO population, and nearly 25 percent of those
16 members are over the age of 80.

17 And again, this is -- this is a -- SilverSneakers
18 promotes an exercise strength training and flexibility
19 program which is important to our members as they age,
20 especially as they get to the more frail age groups.

21 --o0o--

22 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

23 DONNISON: I'd now like to talk to you about SpineZone and
24 Wisdom that was -- that was mentioned by Liana. This
25 is -- this -- these two programs are meant to really look

1 at overuse, underuse, and misuse of services, especially
2 as they pertain to the back. And the back in this
3 instance is not just the low back; it's the mid back and
4 the neck. So this is an evidence-based program that is
5 preventative, so there's no -- there's no copay. There's
6 also no increase in administrative expenses.

7 And it is -- the intent is to reduce back
8 surgeries by offering non-surgical control of back and
9 neck pain.

10 These program -- this program is designed to
11 empower the patient to engage with their physician and
12 with the physician staff that are part of this SpineZone
13 team. It uses a coaching system. There's an on-line
14 program and then there's an in-clinic program.

15 So right now, the clinics are down south, but
16 they're moving north. And then we expect to see a
17 SpineZone clinic up here in the later part of 2018.

18 But really the whole point of SpineZone is to
19 look at the entire musculoskeletal frame. There are
20 support muscles and then there are non -- there are
21 muscles that support us and then there are muscles used to
22 do things like lift and bend. And sometimes the
23 non-support muscles get used and then you have an acute --
24 you may have an acute back pain occur.

25 So it looks -- there's a -- it looks at the whole

1 back, and it tests the musculature of the neck that
2 supports the head, the mid back and the low back. And
3 through that personalized analysis, a member can then
4 be -- have a tailored back program.

5 Now backs -- backs and back injury can be acute
6 or it can be chronic or it can come as a result of the
7 aging process, just the body getting tired.

8 So the individual diagnosis is done and then the
9 resistance training, coaching, and exercises are
10 prescribed. And it is managed by spine surgeons,
11 physician assistants, physical therapists, and other
12 assistants and kinesiologists that are part of the
13 program.

14 Sharp Health Plan has rolled this out. And they
15 feel that it is very promising, and we do as well.

16 And all PPO members can participate.

17 The other program is a study, and it is called
18 Wisdom. And it's a new approach to breast cancer
19 screening. It looks at a personalized set of diagnostic
20 tests in terms of high risk versus low risk. And if a
21 patient is determined to be high risk, then recommended
22 additional resources and potentially additional tests are
23 prescribed. It doesn't replace any of the current
24 programs we have. It is a study and it is voluntary.

25 And we'll continue to work with Anthem to let you

1 know how these programs are going once we roll them out.

2 --o0o--

3 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

4 DONNESON: Next I'd like to talk about the benefit
5 proposals for 2019. We are going to come back and ask for
6 two. The first would be a copay change for urgent care
7 and specialty care. And the second would be to add a
8 reference price to three therapeutic classes.

9 I'd like to talk about the copay change from 20
10 to 35 dollars, and let you know that we have not changed
11 the copays for PERSCare and PERS Choice for several years,
12 over 13 years in fact.

13 But our market has changed. And it's changed in
14 an interesting way. And, that is, we offer the urgent
15 care copay at \$20, the same as a primary care physician
16 copay. And that copay has existed in a market that has
17 now grown to have many urgent care centers available. And
18 we do like having urgent care centers available as an
19 alternative to the more expensive emergency rooms, but the
20 market itself has also changed in terms of how primary
21 care is being delivered. They're being delivered in
22 clinics within pharmacies, they're being delivered in
23 clinics within retail stores. And we do start to see a
24 fragmentation in terms of how our members may be using
25 those types of setting versus the primary care setting.

1 So I just wanted you to think about that as you
2 deliberate about the change in the copay.

3 Also, these are higher -- both in urgent care and
4 specialty care it's higher levels of care. And we believe
5 that some additional copay for that level of care is
6 warranted.

7 And we are not recommending at this time any
8 change to the coinsurance or the deductibles.

9 And the second one is reference pricing, which
10 I've already discussed with you.

11 --o0o--

12 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

13 DONNESON: That then takes us to our next steps, where we
14 will continue to track our benefit design changes and the
15 value that is accruing that we implemented in 2018. We
16 will come back in May or June for some decisions about
17 2019.

18 We will embed some of these savings, especially
19 with the ambulatory surgery centers, into projected
20 expense of premiums for 2019. So we do want to look at
21 including those savings as part of premium reduction.

22 And then we will continue to monitor and
23 implement our programs for their effectiveness.

24 And that concludes my presentation.

25 CHAIRPERSON FECKNER: Thank you.

1 We have a number of requests.

2 Ms. Mathur.

3 COMMITTEE MEMBER MATHUR: Thank you.

4 Well, I think one of the things that this
5 presentation highlights is that when we do establish a
6 pilot program, we do monitor it. And then if it's
7 successful, we continue it; and if it's not successful, we
8 close it down.

9 And I think that is the case with the Castlight
10 product. It just did not work for our members. For
11 some -- whatever reason, our members did not utilize it
12 and it was not worth the investment that we were making in
13 it.

14 So I thank you for bringing it back to us for
15 reconsideration, and I think it's an important part of the
16 pilot assessment process and in determining whether these
17 things should be embedded over the long term in how we
18 approach health care. So that's really important.

19 I did have a question about the ambulatory
20 surgery centers piece. You said that there were \$420,000
21 of savings. Do you know -- and 1,759 procedures since the
22 beginning of the year. Do you know what that number of
23 ambulatory surgery center procedures was last year, what
24 the comparison is? It's hard to know how big or small
25 that number is out of context.

1 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

2 DONNISON: Thank you.

3 We did not reference price last year, so --

4 COMMITTEE MEMBER MATHUR: Right.

5 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

6 DONNISON: But we do have data that supported what we
7 expected to save. And for all 12 we expected to save a
8 little over \$3 million.

9 So this is three, but it is the big three. But
10 we expect we're on track for those savings and quite
11 possibly it could go above that.

12 The 1700 figure also includes the numbers that we
13 have for arthroscopy, colonoscopy, and retinal surgery.
14 So that is -- 1700 is for the full set of 15.

15 COMMITTEE MEMBER MATHUR: That's for the -- 1700
16 is for the full set of 15?

17 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

18 DONNISON: Yeah. If you expect -- if you would like, we
19 can continue to let time go by and continue to collect
20 this data and bring it back.

21 COMMITTEE MEMBER MATHUR: I guess what I'm
22 wondering is, have we seen an uptick? I mean is the 1759
23 an uptick over before we reference priced? Are we seeing
24 more people using ambulatory surgery centers? I guess we
25 must if we're seeing some savings. That's the -- I guess

1 that's the number I'm trying to get at. And maybe we're
2 not --

3 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

4 DONNESON: Right. We're not there yet. We will be. If
5 you'll remember, when we did the three, arthroscopy,
6 colonoscopy, and cataract surgery, we saw a movement out
7 of the outpatient hospitals of up to about 90 percent.

8 So, again we have demonstrated savings in terms
9 of the original three, and that's well documented.

10 So we can go back and continue to look.

11 COMMITTEE MEMBER MATHUR: Thank you.

12 I want to raise one other thing, and that is with
13 respect to the copay changes. We had a public comment
14 this morning in Finance Committee questioning the
15 rationale for increasing copays at a time when we are --
16 we have excess reserves in the PPO plans. And I was
17 wondering if you had an answer to that question.

18 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

19 DONNESON: We are going to be looking at a reserving
20 policy. We -- Mr. McCollum and myself will be working
21 with external actuaries to try to find the source of why
22 excess reserves could be building up. So that is another
23 piece of work that we are undertaking that looks at that
24 side, the reserves.

25 My rationale for asking for a \$20 to \$35 copay

1 increase is really more so to reflect the market costs and
2 some of the market behaviors that are happening in terms
3 of our members using more fragmented care in some of these
4 retail and pharmacy centers versus seeing their primary
5 care physician.

6 COMMITTEE MEMBER MATHUR: So you're really trying
7 to drive a change in behavior, you're trying to drive
8 people to the primary -- is it really that or -- maybe you
9 can expand on that a little bit.

10 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

11 DONNESON: It's partly to contin -- it's partly to
12 continue to look at does a \$20 copay at an urgent care
13 as -- which is the same as the primary care, move members
14 into different sites of care that may be more costly.
15 Urgent care centers are more costly. Retail clinics are
16 probably less costly, but -- and I say that because, you
17 know, they're using nurse practitioners and physician
18 assistants under the rubric of the medical ownership. But
19 in a way that may be fragmenting care away from primary
20 care.

21 So part of it is it's an economic reality that
22 those are more -- higher cost sites of care. But,
23 secondly, by keeping them equivalent as these new sites of
24 care come up, it may be driving members away from the
25 primary care physician.

1 COMMITTEE MEMBER MATHUR: And you think this is
2 the best way to modify behavior, changing the copay from
3 20 to 35? You think that's the most effective strategy
4 approach.

5 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: Just as a
6 reminder, the number that Mr. McCollum had given was an
7 aggregate across all. And we have numerous subaccounts.

8 And so when it's talking about that, the 120
9 million, it's in the scheme of a \$9 billion fund. And if
10 you saw the charts, there are certain plans that have a
11 lot more reserves and then other plans that are less
12 reserves. Our job is to ensure from an administration
13 what is that -- the typical reserve. And then what we're
14 going to be coming back in June is - Dr. Donneson was
15 talking about - is talking about what is too much and what
16 is too little, and then having a policy that the Board can
17 say, "Do we" -- "do we have a premium holiday? What could
18 we actually do with those extra reserves?" And that will
19 be coming to this Committee in June.

20 COMMITTEE MEMBER MATHUR: So then that would be a
21 policy that would cov -- that we would review
22 periodically -- establish a process by which we review the
23 excess reserves or the status of the reserves?

24 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: Correct.
25 And just, also, it was a December 2017 date. If there has

1 been any reserve changes, it's not reflective necessarily
2 for 2018. So it was a point in time. So just letting
3 people know that that was last year's; there may have been
4 changes that have already occurred there.

5 COMMITTEE MEMBER MATHUR: Okay. Thank you.

6 CHAIRPERSON FECKNER: Thank you.

7 Mr. Miller.

8 COMMITTEE MEMBER MILLER: Yeah, thank you for the
9 very informative presentation, and all the staff work I'm
10 sure that's behind it and has gone in.

11 I have two areas I want to kind of revisit and
12 touch on. One is the Castlight example and then the other
13 is also this increase in copays.

14 So one of the things that struck me with one of
15 Mr. Slaton's questions and Mr. Johnson's comments was --
16 and having not been here for the run-up to these pilots,
17 is, it will be really helpful for me to understand as we
18 go forward to see that when we design the pilots, from the
19 get-go we're talking about what does success look like on
20 a pilot? And not just purely the financials, because I'm
21 sure we've got, you know, objectives, goals, targets,
22 projections of what success means there. But also in
23 terms of what are the other things we've got to look at
24 for that pilot to be a success, whether it's patient
25 experience, numbers of people choosing something,

1 satisfaction, dissatisfaction - perhaps not as far as
2 engagement measures. But to have it designed in up front,
3 knowing that, you know, here's how often we're going to
4 check in, or this variance from what we're projecting will
5 cause us to say, "Woe, do we need to take an action? Do
6 we need to modify? Do we need to terminate?" And have
7 that designed into the pilot in a very transparent way up
8 front, so we don't get two or three years down the line
9 and say, well, kind of looks like this didn't work.

10 So if we had the crystal ball, if we had that set
11 up, if we brought Castlight's performance to date back in
12 time and said, "Here's what you're going to be looking at,
13 you know, in two years or three years. Do you want to do
14 this?"; we shouldn't be figuring that out, you know, down
15 the line much further.

16 So -- and whether that's incremental or a
17 go/no-go point or a, you know, percent variance from plan,
18 I don't know. But something to really think about design
19 phase up front.

20 And when it comes to the increases in the copays,
21 I understand the desire to try to get a handle on what
22 degree of, you know, financial pain will cost someone to
23 make a different choice, particularly if those -- that
24 person is in financially rough straits, which many people
25 that -- higher acuity, fixed income, you know, a retiree

1 or a meagerly paid public employee. And so I wonder
2 whether figuring that out by making just a 75 percent
3 increase - well, why not go to a hundred, why not go 50?
4 Without giving us some alternatives of what is the value
5 of trying to get that information figured out versus the
6 impact on our members and how many iterations of trial and
7 error do we do before we say, "Oh, that's what worked
8 best," I'm not sure I'm sold on that approach for getting
9 that information.

10 So...

11 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

12 DONNESON: Thank you.

13 I think -- I think you spoke very well in terms
14 of actually understanding our goals for our program. We
15 have set a goal of patient -- of affordability and
16 sustainability. So we really try to look at our strategic
17 plan as guiding our efforts.

18 And in terms of some of the market changes, maybe
19 we better go back and take another look at, and update
20 ourselves, in terms of what is actually happening. We've
21 got consolidation going on out in our market. You could
22 have -- we -- the reason we've got members moving to
23 ambulatory surgery centers is that evidence shows they're
24 actually as safe or even better safety and quality. But a
25 hospital system's response to that could be, "Well, let's

1 just buy the surgery centers." And that's what we're
2 thinking -- that's we're seeing too. We've got market
3 consolidation going on with the PBMs and the health plans.

4 So we -- yes, we're down a little bit in the
5 weeds on some of this, but it's within the context of how
6 markets are changing.

7 And as you're well aware, we have not changed our
8 copays on our pharmaceutical in -- I think the last time
9 was 2005 too. So we're very careful about looking at
10 trying to balance copay changes versus trying to encourage
11 the best programs for our members to engage in
12 evidence-based medicine.

13 So that -- that is our guiding principle, which
14 is part of the principles that you just approved.

15 But we do need to watch our market and we do need
16 to -- whether it's a copay increase or not, we've got to
17 pay attention to what's happening in our market, what
18 changes are going to be threats to affordability and
19 sustainability.

20 In terms of our pharmacy programs, one of the
21 reasons that I've offered reference pricing by therapeutic
22 class as an alternative, it's an alternative to more tiers
23 in our formulary. It actually is in many respects a
24 better approach than managing high cost generics, which
25 are inflating, as a tier 2 versus a tier 1, or specialty

1 drugs as a tier 4 or a tier 5.

2 So we do try to look at the context in which we
3 are presenting our design changes and our pilots. And
4 should you decide that the copay should stay the same, or
5 go up, and ask us to go back and do more work, we'll be
6 happy to do that.

7 But we will not be coming back for a decision
8 until May or June. So --

9 COMMITTEE MEMBER MILLER: Yeah, thank you.

10 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

11 DONNESON: -- you don't have to decide today.

12 COMMITTEE MEMBER MILLER: And again I just -- you
13 know, I appreciate where our focus is, and -- but I think
14 we need to, at least for me -- I try to, you know, see a
15 little bit more rather than kind of these unitary -- these
16 one-dimensional kind of measures of success. I think we
17 need to, you know, go a little beyond that, at least in
18 terms of explaining it to me, that I can see that, yeah,
19 we can save some money here. But I also want to see,
20 yeah, we're improving the patient experience, we're
21 improving outcomes, our members are happier, they're more
22 satisfied, they're more engaged with us as a result of
23 what we've done in this pilot. Or at least we didn't hurt
24 that in generating some savings.

25 CHAIRPERSON FECKNER: Thank you.

1 Mr. Gillihan.

2 COMMITTEE MEMBER GILLIHAN: Thank you, Mr. Chair.

3 So on to one of my favorite subjects,
4 SilverSneakers, as you -- some of you may recall I was a
5 bit skeptical of this when we adopted it last year, I
6 guess. So it doesn't look like it's off to a strong
7 start, at least based on the numbers here. I realize it's
8 early, but it would seem like if there was pent-up demand
9 for something like this, the initial sign-ups would be
10 more reflective of the demand than what we're seeing here.

11 So my questions are: How much -- remind me of
12 how much we're paying to make this service available,
13 because I know it's at no charge to the participants.

14 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

15 DONNISON: Each visit is \$4.25 up to a maximum of \$5.14.

16 The \$5.14 is set as a ceiling just in case every
17 PPO Medicare member decided to engage in terms of -- in
18 terms of taking advantage of it.

19 So far right now we're in the numerical range of
20 \$4.25 per visit.

21 So it's not our expectation that everyone is
22 going to either want to or be able to participate, but
23 that's currently where we are.

24 COMMITTEE MEMBER GILLIHAN: And I assume we're
25 locked into this for 2019 unless the Board makes some

1 decision. But presumably we're still early into this
2 experience that it's probably a decision point for the
3 2020; is that correct?

4 HEALTH PLAN ADMINISTRATION DIVISION CHIEF
5 DONNESON: Correct.

6 COMMITTEE MEMBER GILLIHAN: And so it would be
7 about this time next year when we'd revisit this?

8 HEALTH PLAN ADMINISTRATION DIVISION CHIEF
9 DONNESON: Correct. But in that time, we will be
10 collecting data in terms of the benefits of SilverSneakers
11 as well as connecting, as we wanted to, to any reduction
12 in pharmacy or medical costs.

13 COMMITTEE MEMBER GILLIHAN: Assuming there's any
14 benefit. But -- and I recall at the time we did it the
15 Chair at the time gave staff direction to bring that
16 analysis back. And so we're still on track to do that?

17 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: Well, I
18 just want to also, for your -- you're not locked in.
19 If -- I mean obviously we've only had two months of
20 claims, so it's too early -- I mean it's early. But May is
21 when we make the decision on benefit designs for 2019. We
22 would recommend from a staff recommendation that we give
23 ourselves a full year of experience before we make any
24 decisions.

25 COMMITTEE MEMBER GILLIHAN: By locked in I meant

1 I think it's too early to make a decision. If the
2 decision's made to try it, we need to at least give it a
3 shot. And so that was I guess the point of my "locked in"
4 comment.

5 Thank you.

6 CHAIRPERSON FECKNER: Thank you.

7 Mr. Lofaso.

8 ACTING COMMITTEE MEMBER LOFASO: Thank you,
9 Mr. Chair.

10 I don't want to let go by uncommented upon, Dr.
11 Donneson. I know how much effort you put in to find
12 cost-effective ways of improving spinal health. But since
13 it's not controversial, I won't comment on it anymore.

14 And I think you well got through the pilot issue with
15 Mr. Miller. I guess I appreciate what you said about the
16 sort of the big strategic issues about the way the
17 marketplace is reacting in an investor sense to all the
18 things we're doing.

19 I don't know what to add in terms, but I -- what
20 Mr. Miller said about trying to zero it down to the
21 consumer experience really resonates. And I know we talk
22 about it. For example, you alluded to what you presented
23 to us last year when we were expanding the reference
24 pricing, which was related improvement in quality with the
25 expertise associated with the surgery centers. So I guess

1 at some point it's a presentation issue.

2 Moving along, on the Castlight issue, we're
3 still -- of course another pilot we're talking about. Can
4 you elaborate on what we think we've learned from
5 Castlight. And you mentioned working with Anthem. And
6 I'll be honest with you, I was a little -- I asked myself
7 questions after the January off-site about our focus on a
8 relationship with one health plan in terms of our approach
9 to technology tools. What I'm really trying to ask is,
10 what did we learn and what are we thinking in the future
11 in terms of technology tools that we're -- where we're
12 trying to get to in terms of technology tools for our
13 members?

14 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

15 DONNISON: I'll start with the evaluation of Castlight,
16 which is -- this is a continuation really of that
17 discussion that started with a professor who evaluated
18 Castlight with Dr. David Cowling of our branch who is a
19 scientist -- a research scientist and manager.

20 I was disappointed when the evaluation came out.
21 I was disappointed that the promise of Castlight, which
22 was a transparency tool to allow, say, a new mom looking
23 for doctors in the area to select from. And it was for
24 the PPO, and it was for the PPO basic members only,
25 looking for a doctor to select from from which they could

1 see quality scores, they could look to see distance from
2 home. And I really thought this was a good transparency
3 tool, which we introduced I believe in 2012 or so.

4 And so, you know, that was its intent, to
5 allow -- as we did reference pricing, to allow our members
6 to have one place to go to understand the reference price,
7 to see the effect of the reference price in terms of what
8 they would pay through their benefit design.

9 Some of the members -- some of the households did
10 use that tool, some used it really to search doctors in
11 the local area.

12 To me, the unfortunate thing about Castlight had
13 to do with the fact that it's based on households. And
14 it -- when you have a pilot such as this, there has to be
15 energy kind of put into the pilot. Castlight was a new
16 company at the time. It was a promising company. We
17 engaged Castlight through Anthem. And the 22 percent who
18 are using it must have value. We just wished that it had
19 been more and we wished that the evaluation study had
20 turned out differently.

21 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS:

22 Mr. Lofaso, I'm just going to expand on that.
23 What we have learned, what you're going to see in this
24 agenda item that maybe you haven't seen in prior years, is
25 that you will -- Ms. Don -- Kathy Donneson actually showed

1 you what -- the benefits from the prior year. Typically
2 at this time of year we're only talking about net new.
3 We're not actually saying what were the results of the
4 prior year. And so if we are in a pilot, we should be
5 bringing back -- as we've talked about SilverSneakers. If
6 we're in a pilot stage, every year we should be talking
7 about, are we on mark, are we not, and at any point in
8 time do we continue or do we stop?

9 And Castlight obviously has been here in -- it
10 actually went from pilot to program. So it had been a
11 program for a while. And what we believe we owe to you
12 is -- for the April agenda item is not only net new but
13 tell you about what you approved last year and where we
14 stand in relation to those benefit designs. I think that
15 helps you continue to have a pulse on what's going on and
16 do we want to continue.

17 ACTING COMMITTEE MEMBER LOFASO: But if I
18 understand correctly, the essential thing behind Castlight
19 is assisting members in their provider choices. Are we
20 sure that, A, that's what members want in terms of a
21 technology tool or, B, maybe that's what we want because
22 we see that as a cost driver. But are there other things
23 that maybe consumers want that if they had that, then they
24 might be attracted to this thing that maybe -- I don't
25 know. I actually don't know if members are -- I mean, I

1 know members want the best doctor. But of course they
2 want convenience, they want -- they don't want to get out
3 of network. They want to know who's -- there's lots of
4 things they want that don't have a direct relationship to
5 what we want, which is, you know, cost-effective provider
6 choices.

7 Anyway, I -- I'm throwing a bunch of things out
8 there. But I guess the question is, are we attracting
9 them with what they want to get them to do what we want?

10 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

11 DONNESON: We will be working with Anthem -- well, one, we
12 need to evaluate where we are with Castlight once it's
13 done. So we've done an evaluation. It was done by an
14 academic. It was done under the auspices of our Center
15 for Innovation at the time.

16 So we need to really look at where -- at the end
17 of the year where we got to.

18 The other is, we do want to take those lessons
19 learned and use it to work with Anthem to look at a
20 potentially new transparency tool and...

21 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: And also
22 you're talking not just only looking in the rearview
23 mirror. You're talking about looking forward. So when it
24 comes to technology, being a prior CO for many, many
25 years, you have to be at the pulse of what your members

1 want. Our retirees have talked about, if we're getting
2 rid of paper, can we do more app-type devices on our
3 smartphones? So you talk about the user experience and
4 you get a pulse of what your members, both active and
5 retirees, want. You see if there's technology out there
6 that meets the needs. You figure out if you do it through
7 a third-party administrator.

8 So there will be more of that to come. That's
9 kind of my strength, is understanding how to implement
10 technologies that matter to members. Castlight was not
11 one. They thought the behavior members would shop; and
12 there was a thought that that was going to happen, and
13 that did not happen. Should we have pulled the trigger
14 sooner? Hindsight's always 20/20. But I'm glad that this
15 Board and this group that we did make the right decision
16 today not to move forward with that.

17 ACTING COMMITTEE MEMBER LOFASO: Appreciate that.

18 Thank you.

19 CHAIRPERSON FECKNER: Thank you.

20 Mr. Jones.

21 COMMITTEE MEMBER JONES: Yeah, thank you,
22 Mr. Chair.

23 The first question I had is also what Ms. Mathur
24 was referring to and earlier today in the Finance
25 Committee about the proper level of the reserves. So I'll

1 hold my question until June when you bring that report
2 back.

3 The other question I have is the estimated
4 savings of 11.8 million. And is that savings coming from
5 the two changes of the urgent care copay and the specialty
6 copay?

7 HEALTH PLAN ADMINISTRATION DIVISION CHIEF
8 DONNISON: Yes, that's correct.

9 COMMITTEE MEMBER JONES: So we're just shifting
10 then? Because if I'm a member and you raise my copay, and
11 now you reduce my per-month-per-member cost, right, and if
12 looking at this is 50 bucks maybe for the PERS Choice, so
13 that -- you're just changing where you're getting the
14 money from; is that correct? Because you said I'm going
15 to increase your copay from 20 to 35, and then you're
16 going to decrease my per-month-per-member charge of \$4.70.

17 So why are we just switching like that? Why --

18 HEALTH PLAN ADMINISTRATION DIVISION CHIEF
19 DONNISON: It's premium savings. So the savings that we
20 reflected in the agenda item lowered the premiums.

21 COMMITTEE MEMBER JONES: The premiums for the
22 member?

23 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: So
24 it's -- obviously it's too early to be talk -- I mean from
25 a premium perspective that will come in preliminary May.

1 But any savings that CalPERS gets in relation to the
2 system drives down premiums. We're not allowed to have a
3 huge number of reserves. So that's one of the things
4 we're going to be doing is bringing back in June as a
5 reserve policy.

6 But the reason that we've talked about the copay
7 going up is in -- basically in 13 years the cost of care
8 has gone up for specialty care, and the copays stayed \$20.
9 It's reflective of the market increase, and that's what
10 the \$15 increase is.

11 A specialty care should cost more than a primary
12 care physician.

13 The same thing with urgent care. That also has
14 gone up.

15 Emergency room services, obviously that's
16 coinsurance, so that's a very different situation.

17 But it's not a cost shift. It's care has gone up
18 in the last 13 years, and the copay should reflect the
19 increase in cost.

20 COMMITTEE MEMBER JONES: But the overall premium
21 for medical care has gone up anyway.

22 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: Correct.

23 COMMITTEE MEMBER JONES: How long you say, 13
24 years? The cost has already gone up, and so we've already
25 increased the cost to pay for that increased cost. So why

1 do we need to raise the cost for the member to...

2 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: So, the
3 premiums are based on the last year and a half of
4 experience. And so we set a premium, and people's copays
5 are the out-of-pocket cost and what they're --

6 COMMITTEE MEMBER JONES: That's the part I'm --

7 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: Right.

8 So maybe you can explain, Kathy, of --

9 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

10 DONNESON: Right. If you reduce the premium, it's a
11 savings to both the member as well as to the plan. And
12 it's the PPO and we are the plan. So it's not that the
13 member doesn't save. The member does save.

14 We can bring back those figures and show them to
15 you in May.

16 COMMITTEE MEMBER JONES: Okay. I'd like to,
17 along with that reserve question too, because it has an
18 impact.

19 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: And I
20 think it's confusing because we're talking about reserves,
21 premiums, deductibles, and copays. This specifically is
22 just a copay. But we'd be happy to bring back something
23 that shows how those all intertwine.

24 COMMITTEE MEMBER JONES: Okay. I've gotcha.

25 But when I look at this chart, the 11.8 million

1 is the savings as a result of the copays?

2 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: (Nods
3 head.)

4 COMMITTEE MEMBER JONES: Okay.

5 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: Correct.

6 CHAIRPERSON FECKNER: Thank you.

7 Mr. Miller.

8 COMMITTEE MEMBER MILLER: I'll try to be really
9 quick with this.

10 Kind of Henry's point. One of the things that
11 strikes me is, when costs go up and we adjust our
12 premiums, we're distributing those costs and we're sharing
13 those increases between the individuals, the employer,
14 across all individuals regardless of their individual
15 needs or usage patterns. When we, you know, make a 75 or
16 100 percent increase to copays, it very specifically hits
17 the people who are higher acuity or have the needs for
18 those services, with the assumption that somehow we'll
19 change some behavior that people may or may not have
20 needed to access those. But it's not distributed, and it
21 just seems like there's a real philosophical question
22 there about do we want to impose -- differentially impose
23 those higher burdens on the people who most need those
24 types of health care services, versus distributing those
25 costs and trying to address it in our -- you know, in all

1 the other ways we're trying to address costs?

2 So that's kind of my comment; not so much a
3 question but a concern.

4 CHAIRPERSON FECKNER: Mr. Slaton.

5 BOARD MEMBER SLATON: So I'll take the -- kind of
6 the opposite view, which is, you know, the premium is
7 spreading the cost over the entire base. And so to the
8 extent that people see a specialist versus their primary
9 care doc, that is now subsidized -- if the price stays the
10 same, subsidized by everybody in the plan.

11 So, you know, it is a philosophical question of
12 how much do you want people to bear the cost or some of
13 the cost of their decision versus have that cost be
14 subsidized by the entire plan participants?

15 So, you know, it's never easy to make an
16 adjustment in price. But I think what we're -- what I
17 sense is going on is we're trying to encourage people to
18 use the skill sets of their primary care physician in all
19 cases where they can - some cases they won't be able to -
20 and to the extent they do, then they don't incur an
21 additional cost. So that would be my view of it. So I'm
22 less concerned.

23 CHAIRPERSON FECKNER: Mr. Jones, did you want
24 something else?

25 COMMITTEE MEMBER JONES: Yeah, just another

1 question just triggered based on Mr. Slaton's comment.

2 The urgent care copay, that's when someone has an
3 immediate urgency and they go into some facility and
4 that's why the copay.

5 But on the specialty copay, doesn't a primary
6 physician refer the patients to this benefit?

7 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

8 DONNESON: In the PPO program for Care and Choice, they
9 can go direct to the specialist without primary care.

10 COMMITTEE MEMBER JONES: Okay.

11 CHAIRPERSON FECKNER: All right. Seeing no other
12 questions.

13 That brings us to Agenda Item 8.

14 Thank you, Ms. Donneson.

15 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

16 DONNESON: Thank you.

17 CHAIRPERSON FECKNER: Brings us to Agenda Item 8,
18 Summary of Committee Direction.

19 Ms. -- Oh, pardon me. There's a request to speak
20 from Mr. Larry Woodson.

21 And, Mr. Woodson, after you speak, just stay
22 there because you'll be back up shortly.

23 MR. WOODSON: Well, I'll try to make this brief
24 because I'm late for my SilverSneakers class.

25 (Laughter.)

1 CHAIRPERSON FECKNER: Take Mr. Gillihan with you.

2 (Laughter.)

3 MR. WOODSON: Larry Woodson, California State
4 Retirees. Thank you for the opportunity to comment.

5 I'd like to inform Board members, as I did at
6 stakeholders with the staff on Thursday, about recent
7 attention focused on major shortcomings in the quality of
8 care nationwide at ambulatory surgical centers.

9 CSR supported CalPERS VBID proposal for adding 12
10 additional procedures to be done at ASCs instead of
11 outpatient hospital facilities, and we still do with
12 qualification.

13 We asked staff at the time it was proposed if the
14 quality of care and medical outcomes were equivalent to
15 hospital surgeries, and they assured us they were. And
16 that's probably what the research data shows to date.

17 Staff reports that for the first two months of 2018,
18 there have been 1759 claims. There's been cost savings.
19 But there's no medical outcome information collected or
20 reported.

21 Kaiser Health News published a well-researched
22 article in March titled "As Surgery Centers Boom, Patients
23 are Paying with Their Lives." I provided copies to staff
24 last Thursday, after stakeholders, after discussing it
25 there. I encouraged them to share it with you.

1 It describes the proliferation of ASCs over the
2 last 10 years. And there's something like 5700 certified
3 by Medicare throughout the United States, many more than
4 there are hospitals, and certainly less regulated and less
5 monitored than hospitals.

6 The article documents ASCs that are poorly
7 staffed; not well-equipped with emergency equipment;
8 poorly trained staff in ER procedures; long distances from
9 hospitals and ER rooms, specially in rural areas. And
10 they found that -- they identified 260 patients that had
11 died in the last four years after in-and-out procedures at
12 ASCs across the country.

13 Dozens died after routine procedures such as
14 colonoscopies and tonsillectomies, which by the way are
15 procedures included in the 12 added design procedures.

16 After reading the article, a couple weeks later I
17 had a personal experience with an 87-year-old man who I
18 know well, was a CalPERS plan retiree, covered, who had a
19 very dangerous experience during the recovery at an ACS --
20 ASC in the Sacramento area, fairly remote from the
21 hospital. And there were no doctors remaining on site
22 after the surgery during -- he was finally stabilized.
23 But it drove home some of the point in the article.

24 And certainly the majority of centers are well
25 staffed and equipped. But the report shows -- or the

1 article shows greater vigilance is needed.

2 In conclusion, that we ask -- we did ask staff
3 how ASCs they are utilizing are certified and who
4 regulates them in California. And they agreed to provide
5 that, and we're looking forward to that. But relying
6 solely on physician's judgment to determine where to
7 perform these procedures is clearly not enough as
8 demonstrated in this article.

9 So in conclusion, we think it's important that
10 CalPERS evaluate and report on quality of care where
11 members are having these procedures done, in addition to
12 reporting the number of claims processed at ASCs.

13 Thank you very much.

14 CHAIRPERSON FECKNER: Thank you.

15 Brings us to Agenda Item 8, Summary of Committee
16 Direction.

17 Ms. Bailey-Crimmins.

18 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: Mr.
19 Chair, the one item that I have for action is to bring
20 back statistics specific to CalPERS regarding therapeutic
21 classes in PBMs and specifically medical necessities. We
22 will be bringing that back.

23 I didn't take it as a Board directive, but I did
24 want to at least acknowledge that we will be potentially
25 reviewing Pension-beliefs and then also the additional

1 analysis that had been requested to a relation to the
2 benefits design copays and how they relate to premiums, I
3 think more from an education perspective. But we need to
4 understand that as we're making these decisions.

5 Thank you, Mr. Chair.

6 CHAIRPERSON FECKNER: Very good. Thank you.

7 Mr. Jones, did you have something else?

8 COMMITTEE MEMBER JONES: Yes, I did. The request
9 that -- he mentioned that you had agreed to provide some
10 information on this subject matter that he just talked
11 about. And I would just, say Mr. Chair -- Mr. Chairman,
12 when that's done if we could also get that information.

13 CHAIRPERSON FECKNER: The Committee -- the full
14 Board will get a copy of whatever they turn in.

15 COMMITTEE MEMBER JONES: Okay.

16 CHIEF HEALTH DIRECTOR BAILEY-CRIMMINS: That is
17 correct.

18 CHAIRPERSON FECKNER: All right. Seeing nothing
19 else.

20 Agenda Item 9, Public Comment.

21 Mr. Woodson.

22 MR. WOODSON: All right. Thank you, Mr. Chair,
23 again. I think I'll just start off by saying that CSR
24 does oppose the increase to \$35 for copay. And I
25 understand the logic and I'm not sure it will really serve

1 as a disincentive -- or as an incentive for seeing --
2 people seeing their primary care physician. If you have
3 104 temperature on a weekend, you don't have access to
4 your primary care provider.

5 So -- and keep in mind too the \$30,000 a year
6 median pensioner. This is a -- I can afford \$35, but some
7 people it's a bigger hit.

8 Okay. We are concerned about potential increases
9 to costs for some of our members in the health plans,
10 especially the PPO plans, and especially because CalPERS
11 decided to abandon the practice of risk adjustment in
12 setting premium rates.

13 It's been an applied practice for five years, and
14 each year staff has characterized it as a positive
15 exercise in maintaining parity among the cost of plans and
16 making the highest cost plans more affordable to members.
17 And part of the rationale has been that higher cost plans
18 usually reflect different member demographics, namely
19 older and sicker members.

20 So we're especially concerned this impact may
21 have on over 37 -- or 30,000 PERSCare members since
22 PERSCare has one of the higher rates if not risk adjusted.
23 And there's a strong likelihood that without risk
24 adjustment, monthly premium contribution limits will fall
25 well short of the unadjusted premium.

1 There are several other plans where this will
2 likely affect members as well.

3 In discussing this with staff and stakeholders
4 last week, the rationale we were given was that by not
5 doing risk adjustment, about 79 percent of covered members
6 would see their premiums go down while only a small
7 percentage would have theirs increase. So for the overall
8 good, this is good idea.

9 And that argument that more members would benefit
10 is sort of misleading for especially fully vested retirees
11 since the vast majority of the low cost plans even
12 adjusted -- risk adjusted are fully covered by the
13 contribution levels of CalPERS.

14 So in conclusion, although PERSCare Basic is the
15 most expensive of the three self-funded plans, it's
16 sometimes misrepresented as being a Cadillac plan. And
17 that really isn't the case when you consider that members
18 have to pay 10 percent of all non-preventative care in
19 addition to the 500 or a thousand dollar deductible for a
20 family. And there are 18 counties where HMOs are not
21 available so people are forced to take these plans.

22 Even where HMOs are available sometimes members
23 join a PPO to retain the providers that they already had.

24 So I thank you for your time.

25 CHAIRPERSON FECKNER: Thank you. Thank you for

1 your comments.

2 Though seeing nothing else on our agenda, this
3 open session is adjourned. We will go into closed session
4 at 2:15.

5 See you all next month.

6 (Thereupon the California Public Employees'
7 Retirement System, Board of Administration,
8 Pension & Health Benefits Committee open
9 session meeting adjourned at 2:07 P.m.)

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1 C E R T I F I C A T E O F R E P O R T E R

2 I, JAMES F. PETERS, a Certified Shorthand
3 Reporter of the State of California, do hereby certify:

4 That I am a disinterested person herein; that the
5 foregoing California Public Employees' Retirement System,
6 Board of Administration, Pension & Health Benefits
7 Committee open session meeting was reported in shorthand
8 by me, James F. Peters, a Certified Shorthand Reporter of
9 the State of California;

10 That the said proceedings was taken before me, in
11 shorthand writing, and was thereafter transcribed, under
12 my direction, by computer-assisted transcription.

13 I further certify that I am not of counsel or
14 attorney for any of the parties to said meeting nor in any
15 way interested in the outcome of said meeting.

16 IN WITNESS WHEREOF, I have hereunto set my hand
17 this 23rd day of April, 2018.

18
19
20
21 

22
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24 Certified Shorthand Reporter
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