CalPERS Health Benefits Program Public Agency Recruitment and Retention

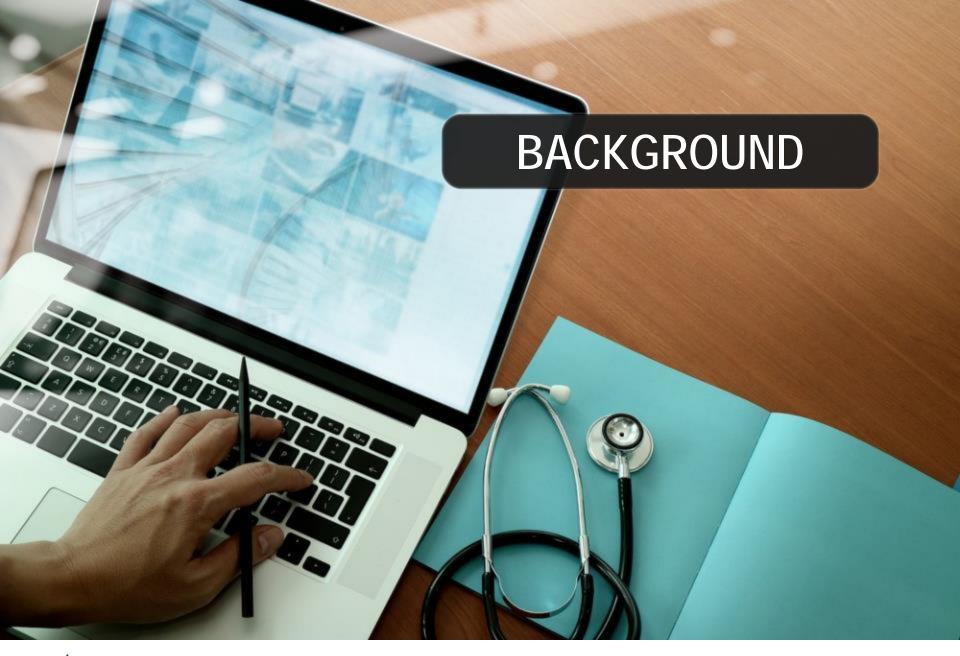
Rob Jarzombek
Chief, Health Account Management Division

February 13, 2018



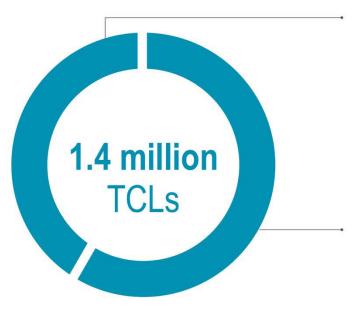
Agenda Background Retention Recruitment Next Steps







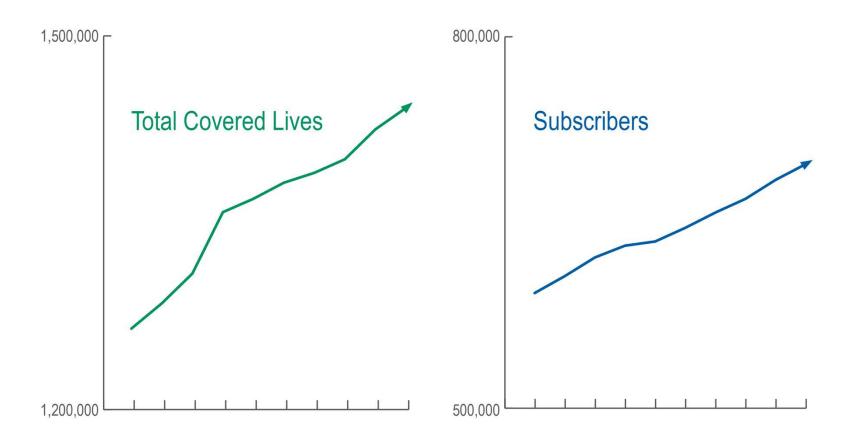
CalPERS Health Benefits Program



Public Agency & School Employers 586,805 / 41%

State of California **838,178 / 59%**

TCL Increase Over 10-Year Period









99% Retention Rate Success

Zero broker fees and commissions

Low administrative fee (0.33%)

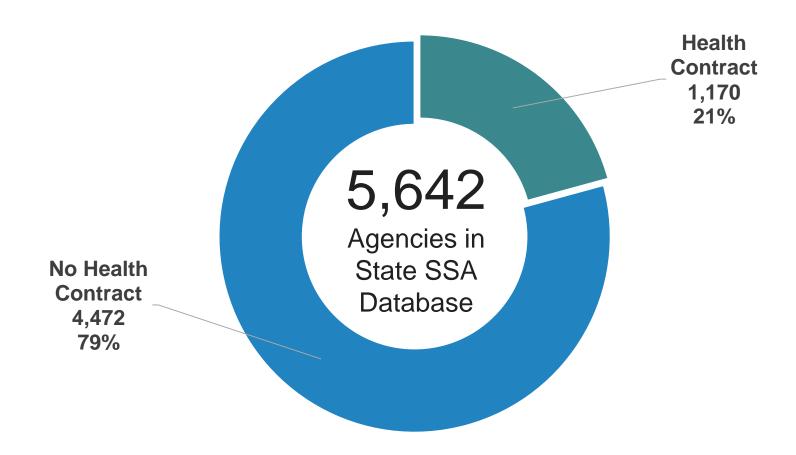
100% participation not required

California's largest risk pool

Annual rate and benefit changes announced in June



Employer Health Contract Opportunity





Employer Recruitment Strategies – Next Steps











Questions?

