

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
FINANCE & ADMINISTRATION COMMITTEE

ROBERT F. CARLSON AUDITORIUM
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TUESDAY, FEBRUARY 13, 2018
1:15 P.M.

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A P P E A R A N C E S

COMMITTEE MEMBERS:

Ms. Theresa Taylor, Chairperson
Mr. Richard Costigan, Vice Chairperson
Mr. Rob Feckner
Mr. Richard Gillihan
Mr. Henry Jones
Mr. David Miller
Ms. Betty Yee, represented by Ms. Lynn Paquin

BOARD MEMBERS:

Ms. Priya Mathur, President
Ms. Margaret Brown
Mr. John Chiang, represented by Steve Juarez
Ms. Dana Hollinger
Mr. Ramon Rubalcava
Mr. Bill Slaton

STAFF:

Ms. Marcie Frost, Chief Executive Officer
Mr. Charles Asubonten, Chief Financial Officer
Mr. Doug Hoffner, Deputy Executive Officer
Mr. Matthew Jacobs, General Counsel
Mr. Brad Pacheco, Deputy Executive Officer
Mr. Scott Terando, Chief Actuary

A P P E A R A N C E S C O N T I N U E D

STAFF:

Ms. Fritzie Archuleta, Deputy Chief Actuary

Mr. Randy Dziubek, Deputy Chief Actuary

Mr. Kelly Fox, Chief, Stakeholder Relations

Ms. Kimberly Malm, Chief, Operations Support Services
Division

Ms. LaRiesha Simmons, Committee Secretary

Ms. Anne Simpson, Investment Director

Mr. Clint Stevenson, Investment Director

Ms. Marlene Timberlake D'Adamo, Chief Compliance Officer

ALSO PRESENT:

Mr. Mike Futrell, City of South San Francisco

Mr. Dillon Gibbons, California Special Districts
Association

Mr. Dane Hutchings, League of California Cities

Ms. Dorothy Johnson, California State Association of
Counties

Mr. Richard Lee, City of South San Francisco

Mr. Dan Matusiewicz, City of Newport Beach

Ms. Donna Snodgrass, Retired Public Employees Association

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1 P R O C E E D I N G S

2 CHAIRPERSON COSTIGAN: All right. Well, good
3 afternoon. We're going to call to order the February 2018
4 meeting of the Finance and Administration Committee.

5 And the first item of business is to call the
6 order and the roll call, please.

7 COMMITTEE SECRETARY SIMMONS: Richard Costigan?

8 CHAIRPERSON COSTIGAN: Here.

9 COMMITTEE SECRETARY SIMMONS: Theresa Taylor?

10 VICE CHAIRPERSON TAYLOR: Here.

11 COMMITTEE SECRETARY SIMMONS: Rob Feckner?

12 COMMITTEE MEMBER FECKNER: Good afternoon.

13 COMMITTEE SECRETARY SIMMONS: Richard Gillihan?

14 COMMITTEE MEMBER GILLIHAN: Here.

15 COMMITTEE SECRETARY SIMMONS: Henry Jones?

16 COMMITTEE MEMBER JONES: Here.

17 COMMITTEE SECRETARY SIMMONS: David Miller?

18 COMMITTEE MEMBER MILLER: Here.

19 COMMITTEE SECRETARY SIMMONS: Lynn Paquin for

20 Betty Yee?

21 ACTING COMMITTEE MEMBER PAQUIN: Here.

22 CHAIRPERSON COSTIGAN: Okay. All Committee
23 members are present.

24 The next item of business is the election of the
25 Finance and Administration Committee Chair and Vice Chair.

1 So I'm going to turn it over to Ms. Taylor -- no, I'm
2 sorry -- yes, I'm going to turn it over to Ms. Taylor
3 right to run the election.

4 VICE CHAIRPERSON TAYLOR: Okay.

5 CHAIRPERSON COSTIGAN: So -- and then if you'll
6 call on me, please.

7 VICE CHAIRPERSON TAYLOR: You go it?

8 CHAIRPERSON COSTIGAN: So, Ms. Taylor, if you
9 would call for an election for the Pres -- or the Chair of
10 the Committee.

11 VICE CHAIRPERSON TAYLOR: So I'm going calling
12 for an election for the Chair of the Committee. And I'd
13 like to turn this over to Mr. Costigan.

14 CHAIRPERSON COSTIGAN: Madam Vice Chair, I'd like
15 to nominate Theresa Taylor for Chair of the Finance and
16 Administration Committee. I think for the last year you
17 have done an excellent job and I think we've accomplished
18 some really good work, and I think it's time for you to
19 engage on a more -- even more than you've done before.

20 So I would be happy to place your name in
21 nomination for Chair of Finance and Administration.

22 VICE CHAIRPERSON TAYLOR: All right. Thank you.

23 Are there any other nominations?

24 Are there any other nominations?

25 Are there any other nominations?

1 Okay. With that, Theresa Taylor has been
2 nominated for Chair of the Committee.

3 We'd like a motion to --

4 COMMITTEE MEMBER FECKNER: Yeah. I'll move that
5 we elect by acclamation.

6 VICE CHAIRPERSON TAYLOR: All right.

7 COMMITTEE MEMBER MILLER: Second.

8 VICE CHAIRPERSON TAYLOR: And we have a motion
9 and a second by Miller to elect by acclamation.

10 And all those in favor say yea?

11 (Ayes.)

12 (Yeas.)

13 CHAIRPERSON TAYLOR: All right. Thank you.

14 COMMITTEE MEMBER COSTIGAN: Congratulations.

15 (Applause.)

16 COMMITTEE MEMBER COSTIGAN: I'll switch seats for
17 right now.

18 CHAIRPERSON TAYLOR: Okay. Are we on?

19 Am I on?

20 COMMITTEE MEMBER COSTIGAN: You're on.

21 CHAIRPERSON TAYLOR: Okay. So next order of
22 business is the election of the Vice Chair. I'd like to
23 call on Mr. Gillihan.

24 COMMITTEE MEMBER GILLIHAN: Thank you, Madam
25 Chair. I would like to nominate Richard Costigan as the

1 Vice Chair of this Committee. I think he's done an
2 outstanding job over the last year as Chair of the
3 committee, and I'd like to see him continue to serve in a
4 leadership role. Thank you.

5 CHAIRPERSON TAYLOR: Excellent. Do we have -- we
6 have a nomination for Mr. Costigan for Vice Chair.

7 Do we have any other nominations?

8 Do we have any other nominations?

9 Do we have any other nominations?

10 No. Hearing none.

11 I'd like to hear a motion for election by
12 acclamation

13 COMMITTEE MEMBER FECKNER: I'll move.

14 CHAIRPERSON TAYLOR: Okay. I have a motion from
15 Mr. Feckner.

16 Do I have a second?

17 COMMITTEE MEMBER JONES: Second.

18 CHAIRPERSON TAYLOR: Second from Mr. Jones.

19 All those in favor say aye?

20 (Ayes.)

21 CHAIRPERSON TAYLOR: All right. All those
22 opposed?

23 All right. Mr. Costigan is the Vice Chair.

24 (Applause.)

25 CHAIRPERSON TAYLOR: And we need five minutes to

1 get everything together.

2 Thank you.

3 (Pause in the proceedings.)

4 CHAIRPERSON TAYLOR: Okay. All right. I think
5 we're back in business. Thank you, everybody. I'm
6 honored to be Chair of the Finance Committee. It's
7 already on Twitter. That was odd.

8 (Laughter.)

9 CHAIRPERSON TAYLOR: So I want to go forward
10 and -- I want to go forward with our next item, and that
11 is our Executive Report. Go ahead, Mr. Asubonten.

12 CHIEF FINANCIAL OFFICER ASUBONTEN: Good
13 afternoon Madam Chair and Committee members. Charles
14 Asubonten, CalPERS Chief Financial Officer.

15 Congratulations on your elections, and Member
16 Costigan congratulation as the Vice Chair. It's a
17 pleasure to see both of you in the leadership role,
18 especially for Vice Chair Costigan from -- experience from
19 last year, look forward to working with you.

20 So on behalf of myself and the entire
21 organization, I wanted to thank you, congratulate you, and
22 look forward to working with you. Before we get started
23 today, I want to take this opportunity to inform the
24 Committee of the enhancement to corporate supplemental
25 income plans. This is the 457 Plan.

1 The plan is a deferred compensation plan for
2 public agencies and schools. We intend to add a 457
3 option. And this would allow participants to save for
4 retirement on an after-tax basis. The enhancement is
5 consistent with recent trends in retirement plan
6 offerings, and also receiving feedback from public
7 agencies. And this provides participants additional
8 capacity to enhance their retirement readiness. I should
9 add, the State already offers this through CalHR.

10 Next, I'll provide an update on Committee
11 direction provided at the December meeting. If you
12 recall, Herald Fire Protection District, which voluntarily
13 terminated its pension contract in February 2016 has not
14 paid the termination cost of \$404,000, which was due on
15 January 20th, 2018.

16 On January 22nd, 2018 a final collection notice
17 was sent to the agency and impacted members were notified
18 consistent with our process.

19 A final demand for payment was sent on February
20 6th 2018, providing the agency 30 days to pay amounts
21 owed. Notification was sent to impacted members and the
22 Herald Fire Protection District Board as well.

23 At this time, payment for the termination
24 liability has not been received. We will continue to
25 communicate with the district to resolve the delinquency.

1 If left unresolved, in April, we will request that the
2 Committee recommend the Board declare the district in
3 default, which will require reduction in retirement
4 benefits.

5 Before I move to the agenda before us today, I'll
6 have Brad Pacheco provide an update on December's
7 Committee direction regarding legislation on school
8 employee enrollment.

9 DEPUTY EXECUTIVE OFFICER PACHECO: Thank you,
10 Charles. Good afternoon, Madam Chair. Brad Pacheco,
11 CalPERS team.

12 At the December Finance and Administration
13 Committee, direction was given to the team to explore
14 potential legislative solutions for an issue that can be
15 faced by our classified school employees. And just as a
16 reminder, as Mr. Feckner articulated, school employees
17 that are not enrolled in the system due to the limited
18 hours that they may work, are often faced with the
19 challenge if they want to purchase that time back later in
20 their career, service prior to membership.

21 And the challenge is is that the employer may not
22 always retain the proper records that are needed to
23 validate that employment. And so one of -- the direction
24 was given for us to explore a requirement for mandatory
25 enrollment by school employees when they join a school

1 system regardless of the number of hours that they work.
2 So we did some research. A couple things to note. The
3 law currently allows the county office of education to
4 amend their contract to require mandatory enrollment
5 today. To date, no county office of education has done so
6 or amended their contract.

7 We did meet with our stakeholder leaders both the
8 school employer leaders, and the labor unions that
9 represent classified school employees. The good news is
10 they're very willing to work with us on this issue, both
11 parties. They did express some initial concerns around
12 mandatory enrollment. From an employer perspective, it
13 does increase costs, because you're enrolling a member in
14 the system and an employer is starting to pay for that
15 member from day one.

16 Both parties, both employers and labor, also
17 expressed some concern about -- around recruitment and
18 retention of classified school employees at this level.
19 Many of these employees are working limited hours. And
20 while there's a value to be part of a defined benefit
21 plan, they may not want to contribute to the plan out of
22 their paycheck, because it does reduce their wages. And
23 so there was some concern about whether they could recruit
24 the type of employees that they need.

25 So we have had conversations with Mr. Feckner

1 about this. We want to explore some additional solutions.
2 Given that the bill deadline for new bills is Friday, we
3 want to take our time to make sure we get this right. And
4 so we're going to be doing that over the course of the
5 next few months and come back with some options. So
6 unless there's any questions, that's the path forward that
7 we're going to take.

8 CHAIRPERSON TAYLOR: All right. We do have some
9 questions from the Committee.

10 Mr. Costigan.

11 VICE CHAIRPERSON COSTIGAN: Thank you, Madam
12 Chair. Mr. Pacheco, I'd assume, since we're not going to
13 have a bill by Friday, we're not going to introduce a spot
14 bill. So therefore, we'll spend the remainder of the 2018
15 session just working on a resolution and have legislation
16 in 2019?

17 DEPUTY EXECUTIVE OFFICER PACHECO: That's
18 correct. And we're also going to look at our own internal
19 processes to see if there are ways that we streamline it
20 where we can accept other types of forms to validate the
21 employment from the employer to make it easier on the
22 member as well.

23 VICE CHAIRPERSON COSTIGAN: Thank you, Mr.
24 Pacheco. Thank you, Ms. Taylor.

25 CHAIRPERSON TAYLOR: I have no further questions.

1 Mr. Asubonten.

2 CHIEF FINANCIAL OFFICER ASUBONTEN: Next, we'll
3 move the action items for today. We will cover the review
4 of the Committee delegation. The second action item is
5 the second reading of the Amortization Policy. The
6 Actuarial Office is recommending changes to the actuarial
7 Amortization Policy for public agencies, State, schools,
8 in the actuarial valuations.

9 The third action item seeks approval for the 2018
10 CalPERS Board of Administration State, school, and public
11 agency elections, notice of election.

12 We have three information items today. Team
13 members will present the proposed discount rate, and
14 supporting information for the CalPERS long-term program.
15 You will hear a report on the 2017 CalPERS Board of
16 Administration member at-large election results,
17 highlighting voter statistics for both the primary and the
18 runoff elections.

19 We'll conclude the meeting with the Annual
20 Diversity Report highlighting initiatives, programs, and
21 accomplishments from the last fiscal year.

22 The next Finance and Administration Committee is
23 scheduled here in Sacramento for April 17th, 2018, and
24 would include the first reading of 2018-19 annual budget;
25 annual review of Board member employer reimbursements; and

1 request to transfer assets and liabilities to San
2 Bernardino County Employees Retirement Association; and an
3 extension on the EMC IT contract.

4 Madam Chair, that concludes my report and I'd be
5 pleased to take any questions at this time.

6 CHAIRPERSON TAYLOR: All right.

7 Seeing no questions.

8 Let's move on to Item 4, our action consent
9 items. Can I get --

10 COMMITTEE MEMBER JONES: Move it.

11 CHAIRPERSON TAYLOR: Thank you. I got a motion
12 to move it from Mr. Jones.

13 COMMITTEE MEMBER GILLIHAN: Second.

14 CHAIRPERSON TAYLOR: I got a second from Mr.
15 Gillihan.

16 Is this a vote -- or all -- all in favor?

17 (Ayes.)

18 CHAIRPERSON TAYLOR: All opposed?

19 Motion carries.

20 That means we're moving on to Consent Items, 5.

21 I didn't have anything pulled off and no discussion.

22 That's our Calendar review.

23 So we are moving to Item 6, Delegation Review.

24 CHIEF COMPLIANCE OFFICER TIMBERLAKE D'ADAMO:

25 Good afternoon, Madam Chair, Mr. Vice Chair,

1 members of the Committee and the Board. Marlene
2 Timberlake D'Adamo CalPERS team member.

3 This Agenda Item 6 comes to you as part of the
4 annual review process for the Committee's delegation. At
5 this time, we are not recommending any changes to the
6 proposed delegation, which was approved last year in 2017.

7 At this point, I'll take any questions, if there
8 are any.

9 VICE CHAIRPERSON COSTIGAN: On Item 6a.

10 CHAIRPERSON TAYLOR: Are there any -- there are
11 not questions on Item 6a?

12 This is an action item.

13 VICE CHAIRPERSON COSTIGAN: I'll move 6a.

14 CHAIRPERSON TAYLOR: Well, I have a motion.

15 COMMITTEE MEMBER JONES: Second.

16 CHAIRPERSON TAYLOR: I have a second. I have a
17 motion by Mr. Costigan, a second by Mr. Jones.

18 All those in favor of adopting -- adopting 6a?

19 (Ayes.)

20 CHAIRPERSON TAYLOR: All those opposed?

21 Okay. Seeing none, the item passes.

22 Thank you.

23 CHIEF COMPLIANCE OFFICER TIMBERLAKE D'ADAMO:

24 Thank you.

25 CHAIRPERSON TAYLOR: That means we're moving on

1 to the actuarial reporting. And I guess that's Scott
2 Terando and Randy -- Randy, I'm saying your last name.

3 DEPUTY CHIEF ACTUARY DZIUBEK: I was waiting.
4 Randy Dziubek.

5 CHAIRPERSON TAYLOR: Dziubek. Okay.

6 (Thereupon an overhead presentation was
7 presented as follows.)

8 CHIEF ACTUARY TERANDO: Good afternoon, Madam
9 Chair, members of the Committee. Scott Terando, Chief
10 Actuary.

11 Back in November, we -- our office presented a
12 initial reading of the Amortization Policy. We had
13 suggested a number of changes to the policy, and we ran
14 through some of the reasons behind those choices.

15 Based on feedback that we got from the Board, a
16 number of employers, and employer organizations, as well
17 as labor organizations, we met -- we went back, we
18 reviewed the comments that were made. We looked at some
19 of the options that we had available, and we also held a
20 webinar, where we sat back -- we solicited feedback from
21 employers, as well as provided additional explanations
22 behind the policy.

23 With that, we're back today to go over our
24 recommendations for our suggested changes. And with, that
25 I'm going to pass over to Randy Dziubek who will kind of

1 step through our choices, our recommendations, and kind of
2 some background on why we made the choices we did.

3 DEPUTY CHIEF ACTUARY DZIUBEK: Thanks, Scott.
4 Good afternoon. Randy Dziubek, CalPERS actuarial team.

5 As Scott said, we're going to talk about our
6 proposed Amortization Policy. Now, this is an action
7 item, and we have prepared this with all of our proposed
8 changes to the policy.

9 However, as you'll see in both the agenda item
10 and in the slides we'll talk about today, we have opened
11 up the discussion to include some variations of our
12 proposed changes just for completeness and for
13 consideration by the Board and the Committee.

14 --o0o--

15 DEPUTY CHIEF ACTUARY DZIUBEK: Whenever you
16 design an Amortization Policy, there are a number of
17 factors and goals that you take into account. And three
18 of them are on this particular slide. These are three
19 very important goals that we looked at in coming up with
20 this proposed policy: Benefit security, intergenerational
21 equity, and contribution payment stability.

22 I think the first and the third are pretty
23 straightforward. Intergenerational equity is simply the
24 concept of paying for the benefits of the members in the
25 plan during their period of active service.

1 And the reason that that's important is if we --
2 if don't do that, if the costs for those benefits extends
3 beyond that period of time, while now we have new active
4 members that have taken their place. And we're basically
5 shifting the cost of the benefits from one generation to
6 another.

7 --o0o--

8 DEPUTY CHIEF ACTUARY DZIUBEK: So why are we
9 coming to you and recommending some changes?

10 I think with regard to the first two goals, this
11 is where we believe that we can attain some improvement
12 with a couple changes, so benefit security, and
13 intergenerational equity. And we'll discuss that in more
14 detail as we get into the presentation.

15 With regard to the third item, contribution
16 stability, we recognize that as we attempt to make
17 improvements in these first two areas, that can sometimes
18 introduce additional contribution volatility. So this is
19 a balancing act. We've got a lot of objectives, and it's
20 nearly impossible to satisfy all of them to the fullest
21 extent we would like. So we do our best to balance the
22 different objectives.

23 And also, we think it's important to recognize
24 the industry standards that exist. There are no hard and
25 fast rules that this kind of UAL has to be amortized this

1 way or that way. There's a lot of guidance out in the
2 industry, mostly prepared by actuarial bodies who have
3 obviously a lot of experience in this area, and we won't
4 go into all of their recommendations and discussions, but
5 we will say that in a couple areas the current CalPERS
6 policy is outside of their recommendations.

7 --o0o--

8 DEPUTY CHIEF ACTUARY DZIUBEK: So this is what
9 our current Amortization Policy looks like. Our unfunded
10 liability for each of our plans is made up of various
11 layers. A layer is created any time something happens
12 unexpectedly, an actuarial gain or loss, a change in our
13 assumptions, a benefit provision change.

14 So every year through our valuation process, the
15 actuaries measure the impact of those changes, and we
16 establish a line item in our amortization schedule. And
17 each of those items has its own specific payment schedule.
18 The period over which we amortize those changes is shown on
19 this slide. So, for example, gains and losses are
20 currently amortized over 30 years.

21 Assumption changes 20 years, and benefit changes
22 20 years. Golden handshake is just a specific type of
23 benefit change, and those are amortized over five years.

24 Now, in addition to the period, another important
25 factor of the policy is the pattern of the year-by-year

1 contributions. In a more simple example, very comparable
2 to a mortgage on a house, you may set up a level payment
3 schedule. We call that level dollar amortization. So if
4 the payment in year one is \$1,000, it's \$1,000 in every
5 year throughout the payment period.

6 Now, CalPERS uses an increasing schedule, which a
7 lot of other systems around the country also use. And
8 that is -- the schedule is set, so that the first year
9 payment is lower than it otherwise would be, and it
10 increases by a fixed percentage amount every year
11 throughout the payment period.

12 So it starts lower, ends higher, pays off the
13 same amount as it would for a level dollar approach. It's
14 just a different pattern of payments.

15 Then thirdly on this slide, we have a feature of
16 our Amortization Policy that we call our ramp. And
17 basically, what that does is it phases in the impact of
18 these new UAL payments over a five-year period. So when a
19 new base is created, rather than charge the employers the
20 full first year annual payment, we charge 20 percent in
21 some cases, and then the second year 40 percent, 60, 80.
22 It takes five years to fully phase in to that full annual
23 payment.

24 So we have that five-year ramp up on several of
25 the bases, not all, and also a five-year ramp down in the

1 last five years of the period.

2 --o0o--

3 DEPUTY CHIEF ACTUARY DZIUBEK: So from a high
4 level, what are we recommending we change?

5 Well, going back to our periods, we saw that
6 gains and losses are amortized over 30 years, and we have
7 become less comfortable with that 30-year period. We
8 would like to suggest a shorter than 30-year period for
9 gains and losses.

10 We are also recommending that we switch from a
11 level percent of pay, or increasing payment pattern, to a
12 level dollar pattern. With regard to the ramps, we are
13 proposing that we eliminate all of the ramps on the back
14 end of the period, so all of the down ramps, and we're
15 also proposing that we eliminate the ramps on the front
16 end for everything except investment gains and losses.
17 And we'll talk about why that is later in the slides.

18 Now, a very important point is that these
19 proposed changes will affect only new UAL changes whether
20 positive or negative. So any basis that currently exists
21 in a plan's amortization schedule would continue to be
22 amortized under the current policy.

23 --o0o--

24 DEPUTY CHIEF ACTUARY DZIUBEK: Now, these next
25 couple of slides, slides 6 and 7, I'm going to just give

1 kind of a high level overview of these. I want to get to
2 slide 9, which has the meat of the presentation.

3 So these slides go through point by point the
4 effects of, first of all, a shorter amortization period,
5 and then secondly, switching from level percent to a level
6 dollar pattern. And I think just generally you can go
7 through these points. Some of them are fairly
8 self-explanatory. But in general, with regard to our
9 objectives, a shorter period and level dollar amortization
10 we believe will result in an improvement with respect to
11 the goals of benefit security and intergenerational
12 equity, but on the flip side, will possibly introduce a
13 little bit more contribution volatility.

14 And the only other point I'll make on these is
15 level dollar amortization does eliminate negative
16 amortization, which is something that we've talked about
17 in previous discussions. Negative amortization simply
18 means a payment in any year is not as great as the
19 interest on the outstanding balance. And when that
20 happens, by the end of the year, the outstanding balance
21 has actually gone up rather than gone down. We call that
22 negative amortization. And that tends to happen with
23 level percent of pay patterns with longer periods.

24 Switching to level dollar amortization gets rid
25 of negative amortization, even with longer periods.

1 that option off the table, but it perhaps isn't ideal and
2 there are some concerns.

3 And if you see NAs in a box, that generally means
4 that, for example, with regard to the period, there really
5 is no difference between a 15, 20, 25 or 30 year period
6 with regard to simplicity and transparency. So there's
7 just no color evaluation.

8 So as we look at this chart, we look at each
9 feature of the policy one at a time, first with the
10 period, and we're showing you our evaluation for 15 years,
11 20 years, 25 years, and 30 years. And what you can see is
12 that with regard to benefit security and intergenerational
13 equity, we prefer the 15- or 20-year period. Twenty-five
14 years starts to get to the outside of our comfort level,
15 and 30 years we no longer recommend.

16 And we have pretty much the opposite situation
17 with regard to contribution volatility. The longer the
18 period, the less volatile we are. So we're green for the
19 longer periods, and we start to get into the yellow for
20 the shorter periods.

21 The other couple items that we've added here,
22 short-term budget concerns and simplicity/transparency.
23 Obviously, we've had a lot of stakeholder outreach. We've
24 talked to our folks around the state, and have heard their
25 concerns. And we wanted to be cautious of implementing a

1 change that would have a short-term impact. That would be
2 very problematic to our agencies.

3 And as far as simplicity/transparency, we -- we
4 think that is probably undertalked about in some of the
5 actuarial publications, but we think it's certainly an
6 important part of -- from a governance standpoint to be as
7 simple and as transparent as we can be.

8 So let's move on to the payment pattern, which is
9 either level dollar or level percent. And you can see
10 both of those have some greens and yellows. There really
11 isn't much of a difference in our evaluation. We lean
12 towards level dollar, because it's a little better for
13 benefit security, and intergenerational equity, also much
14 more simple and transparent.

15 When we establish a base and show the first year
16 contribution for that base, that's the payment for the
17 next 20 years, 30 years, whatever it is. Whereas now when
18 we show the first year payment, 20 years out or 30 years
19 out, it's a much higher payment that you don't see in the
20 valuation report.

21 Now, the third item is when we would actually
22 implement these changes. When we came to you last year in
23 December, the thinking was that we would implement the
24 changes perhaps in 2017. And just given where we are on
25 the calendar and where we are regarding our progress on

1 those reports, that would be problematic to try to
2 implement those changes in those reports. We estimate it
3 would probably delay the release of those reports by about
4 eight weeks. And that's the reason for the red box under
5 simplicity.

6 With regard to budget concerns, what we found in
7 our analysis is that if we implement these changes
8 earlier, either 2017 or 2018, one or both of the remaining
9 interest rate changes that are still to come in the
10 valuations would be covered under the new policy. And
11 under the new policy, it would lose the five-year ramp.
12 And so what we tended to see when we modeled this was a
13 fairly material increase in the next one or two years of
14 projected contributions for our agencies.

15 And that's the primary reason we're leaning
16 towards implementation in 2019. It gets the final
17 discount rate change in place under the old policy, where
18 our agencies have seen projections of the impact of those
19 changes already, and we thought it would be easier on them
20 to not have to see new numbers quite frankly. So we are
21 recommending implementation in 2019.

22 --o0o--

23 DEPUTY CHIEF ACTUARY DZIUBEK: Okay. We wanted
24 to show you some impacts of projected contributions due to
25 these policy changes. Now, we're starting out with just a

1 base projection here. This is a sample agency -- public
2 agency, typical plan about 68 percent funded. The dashed
3 black line is the projection that we prepared in the 2016
4 valuation report.

5 Now, one thing that we didn't know that we've
6 learned since is that we had an 11.2 percent return for
7 the following year ending June 30, 2017. So the green
8 line here just reflects that 11.2 percent return. So it
9 brought the projected don't contributions down from what
10 agencies have seen in their 2016 reports.

11 Now, the green line is the current Amortization
12 Policy, but actually in this situation it's all of the
13 Amortization Policies that we're looking at, for the
14 simple fact that the assumptions here are that everything
15 plays out in the future exactly as we would expect, which
16 isn't likely, but it's always a good place to start.

17 So because the Amortization Policy changes are
18 for new bases only, there's no impact in this chart,
19 because there would be no new bases. And so, you know, in
20 order to see the impact of the Amortization Policy
21 changes, we have to introduce something that we wouldn't
22 expect, which leads me to the next slide.

23 --o0o--

24 DEPUTY CHIEF ACTUARY DZIUBEK: So here we've
25 constructed an investment return scenario of a three

1 percent return for the next three years, and then going
2 back to our expected seven percent. And this is just a
3 made-up scenario to show how the different policies would
4 project future contributions.

5 And what you can see immediately is that even
6 under our current policy, which is the green line,
7 contributions are going to have to go up, because
8 investments didn't earn the seven percent we expected. So
9 I think what's important to look at here is the difference
10 between the blue line and the green line. The blue line
11 being our recommended policy, versus the green line which
12 is our current.

13 And if you go along over to this period, you can
14 see a difference of maybe one to two percent increase in
15 the projected contribution by shortening the period and
16 moving to the level dollar amortization.

17 --o0o--

18 DEPUTY CHIEF ACTUARY DZIUBEK: And then of course
19 on the flip side, If we have positive returns, and we've
20 assumed here 11 percent for three years, all the
21 contribution projections go down. But interestingly, all
22 of the shorter periods come up with lower projected
23 contributions than the current period, because we're
24 recognizing these gains faster under our shorter periods.

25 --o0o--

1 DEPUTY CHIEF ACTUARY DZIUBEK: And then we just
2 have a summary of those last couple charts all on one
3 chart together, just so you can kind of visually see the
4 kind of differences these policy changes make. Now, this
5 is just a couple scenarios. There are lots of things that
6 can happen.

7 You know, we're showing only a one or two percent
8 change between the policies. But, of course, if the
9 market dropped like it did in 2008, which was about a
10 minus 25 percent, well then the difference would be a
11 little bit bigger, so -- but for simplicity, these are the
12 three that we modeled. And we think this gives a pretty
13 good indication of the impacts.

14 --o0o--

15 DEPUTY CHIEF ACTUARY DZIUBEK: Okay. Sort of
16 unrelated, but also important policy change that we're
17 recommending is that for an inactive plan, we cap the
18 amortization period at 15 years. Now, these are plans
19 where there are no active members in the plan. And under
20 our intergenerational equity goal, these plans should be
21 fully fund. There are no active employees.

22 And so if there's an unfunded liability, we have
23 already kind of forced that onto the next generation. And
24 having those periods go out to 30 years, we just -- we
25 thought that that was not appropriate. And, in fact, for

1 these plans, we'd like that period to not exceed 15 years.

2 --o0o--

3 DEPUTY CHIEF ACTUARY DZIUBEK: Okay. So the next
4 two slides, just one at a time, go through our
5 recommendations. We are recommending we change the
6 30-year period to 20 years for gains and losses. We are
7 recommending all future bases will be on a level dollar
8 payment basis. We are recommending that the ramp is
9 removed for all bases, and all cases except for the first
10 five years for investment gains and losses.

11 We are recommending that the changes I just
12 mentioned are effective on the June 30, 2019 valuation.
13 And finally, we're recommending a 15-year maximum period
14 for inactive plans with that beginning with this current
15 valuation. There's no -- there's not -- really no reason
16 to delay on this particular recommendation.

17 --o0o--

18 DEPUTY CHIEF ACTUARY DZIUBEK: So with that, I'm
19 happy to open it up to questions.

20 CHAIRPERSON TAYLOR: So thank you very much. And
21 I, myself, before I go forward have a couple of questions
22 for you. The ramp up, ramp down that you're recommending
23 be removed - and I know you said why - I would like you to
24 kind of make that a little clearer for me. I'm not -- so
25 we currently have a program in place that we -- that after

1 our seven percent, then we go ahead and move forward with
2 our -- I think it was 20-year smoothing process, correct?
3 That's not what you're talking about.

4 DEPUTY CHIEF ACTUARY DZIUBEK: Well, yeah,
5 there's a lot of factors in that question. But the
6 current policy, I'll start with that, has a five-year ramp
7 for several of the different types of bases, assumption
8 changes, and gains and losses. And what that ramp does is
9 it just phases in the payment -- the cost of the payment
10 over a five-year period. So it just -- it's designed to
11 limit volatility. The first year payment comes in
12 relatively small and it gradually notches up until you get
13 to the full payment.

14 So now the Board did move to reduce the discount
15 rate from seven and a half to seven in three different
16 steps. We have already reflected the first step down to
17 7.375 in the 2016 valuations. And we're going to
18 recognize the seven and a quarter in 2017.

19 Now, if they stay under the current policy, each
20 of those layers -- as we recognize each of those discount
21 rate changes, it will create a layer that will have a
22 payment schedule. It would be paid over 20 years, but
23 each of them will have the five-year ramp under the
24 current policy.

25 We are recommending that we remove that ramp

1 going forward, but we're recommending that we get past the
2 implementation of the discount rate changes, just because
3 that was adopted a year ago. Agencies have seen
4 projections on the impact of those changes under the
5 current policy already, and likely have included that in
6 their budgets.

7 CHAIRPERSON TAYLOR: SO you want to remove the
8 ramp that reduces volatility?

9 DEPUTY CHIEF ACTUARY DZIUBEK: We want to keep
10 the ramp for investment gains and losses, because those
11 are the most significant of the UAL changes. And quite
12 honestly, without having some type of asset smoothing, we
13 think we really do need that five-year ramp for that
14 reason.

15 For any other reason, yeah, we would like to
16 remove that ramp. It appears to us to be oversmoothing.
17 It's creating negative amortization. Typically, those
18 bases are not going to be as big as the investment
19 gain/loss basis.

20 CHAIRPERSON TAYLOR: So with the 20 -- with the
21 20-year amortization, you don't want to have this ramp
22 take place, even though it reduces volatility for the
23 employers?

24 DEPUTY CHIEF ACTUARY DZIUBEK: We -- yeah, we
25 want to keep it only for investment gains and losses going

1 forward.

2 CHAIRPERSON TAYLOR: And that five-year ramp
3 would actually make it a 20 year -- 25 years is basically
4 what that would work out to be?

5 DEPUTY CHIEF ACTUARY DZIUBEK: No. It's still 20
6 years. So for the first five years it's ramping up. And
7 then in year five, it's the full annual payment. And then
8 it's level for 15 years. So still a 20-year period. It
9 ramps up for five. Now, because it's starting out lower
10 than it really should be starting, by the time it gets to
11 the fifth year, it has to be higher than if we just had a
12 level payment.

13 So it's actually -- it's just pushing
14 contributions from the earlier years to the later years.

15 CHAIRPERSON TAYLOR: Okay. Okay. Thank you.
16 Okay. Mr. Miller.

17 COMMITTEE MEMBER MILLER: Yeah. I have a couple
18 of questions, and I'll try to make them somewhat coherent.
19 But first off, when I look at your attachment 1, and I
20 think about these kind of decision factors, the goals, the
21 benefit security, intergenerational equity, long term,
22 short-term simplicity, industry guidelines, it kind of
23 looks like this weights them all, more or less, equally
24 the kind of go, no go.

25 And I think realistically, they're not equally

1 important to us, and certainly not to our different
2 employer and member segments. And I would suggest if --
3 you know, something like whether something is in line with
4 professional and industry guidelines maybe much more
5 important internally to you all than it would to us, and
6 may have little or no relevance. We're a unique
7 organization to our members and others.

8 And so I really have concerns about the
9 volatility, and how we weight that given that volatility
10 up/down, two totally different things in terms of a
11 consequence and probability that cause that to be the
12 downside potential for some of our folks, especially in
13 municipalities, for instance, who are teetering the
14 consequence of this decision is much more dire than it
15 would be say perhaps for State miscellaneous.

16 So I'm not -- I'm new here, so I can kind of fall
17 back on that a little bit, but I'm not sure I'm that
18 comfortable that we kind of look like we're weighting
19 these things equally, and we're not really talking about
20 the real world consequence of these over the relatively
21 short-term of four or five years, and is there some more
22 consideration that should be given to deploying or
23 implementing over more of a staged deployment or, you
24 know, instead of 2019, 2020, '22, '24, I don't know. So I
25 just toss that out there.

1 DEPUTY CHIEF ACTUARY DZIUBEK: Yeah. Those are
2 great comments. I'm just going to go back to the
3 projections really quick. I just want to just make sure
4 that this is clear.

5 For example, here in this bad investment scenario
6 if, you will, three percent for three years, you can see
7 the contributions really are the same under any of the
8 policies until 2021-22, and that's because of the two-year
9 lag between our valuation date and when the contributions
10 are due.

11 So if we implement this in 2019, the first time
12 it could actually change someone's contribution would be
13 in 2122. So I just wanted to make sure that's clear.

14 I completely agree with your assessment that
15 different agencies are going to place a different level of
16 importance on those different objectives. I would say
17 from our standpoint, you know, we may have preferred a
18 15-year to 20-year period with regard to, you know,
19 satisfying our benefit security and intergenerational
20 equity goals, but realize that that might have pushed the
21 contribution volatility to an unmanageable point for some
22 of our agencies. So it is a compromise. But, you know,
23 just because we like this, doesn't mean everybody will.
24 We certainly understand that.

25 CHIEF ACTUARY TERANDO: And to just add one

1 comment. By keeping the first year -- first year's
2 payments lower, what that does is it just creates the
3 negative amortization situation, which means your payments
4 in three to four years are going to be higher than what
5 they would have done.

6 You know, you think about your credit card
7 payment. If you make your minimum payment on a credit
8 card, your balance just keeps on going up and up. Your
9 minimum payment keeps on going up and up. So by
10 continuing to pay this really small payment, you're just
11 putting yourself in a bigger hole down the road. It's
12 more convenient not today, because I can afford this --
13 the minimum payment, but all you're doing is you're having
14 this -- your unfunded grow, and you're going to find
15 yourself in the situation where, you know, kind of where
16 we are today, where the unfunded has grown to a point
17 where the minimum has now become a problem. And so what
18 happens is it builds upon itself.

19 And, you know, another kind of point going
20 forward here is right now, since this is prospective for
21 2019 -- or 2019, we don't know if it's going to be a gain
22 or loss. We expect, you know, obviously gains and losses
23 to offset one another. And to the extent that that does
24 happen, they will -- you know, you'll have the gain and
25 the loss offsetting one another. So we would anticipate

1 that you wouldn't see those big changes.

2 And to Randy's point also, for the investment
3 gain/losses, which are the biggest portion that we see, we
4 are still having that five-year ramp up and down. So
5 even -- we recognize the big volatility, and we're still
6 having a five-year ramp up. So when you think about it,
7 you're taking a gain or loss over 20 years. You know, you
8 have a loss over 20 years. And then you're going to
9 take -- amortize that over 20 years, so you're taking
10 1/20th of the loss. And then we're going to around and
11 take 1/5th of that.

12 So it's 1/100th of the loss that's occurred.
13 That's the -- that's how small a payment we're talking
14 about right now. That's also kind of why when you have
15 sustained losses, we get in the situation where rates
16 continue to increase over the next five to six years, and
17 you have this growing unfunded.

18 So those are some of the complexities that we've
19 had to kind of deal with and try and come up with what we
20 feel is the best solution from our side.

21 CHAIRPERSON TAYLOR: David, are you done?

22 COMMITTEE MEMBER MILLER: Yeah. Thank you.

23 CHAIRPERSON TAYLOR: All right. Thank you.

24 Ms. Paquin.

25 ACTING COMMITTEE MEMBER PAQUIN: Thank you, Madam

1 Chair. I wanted to thank you both and the actuary team
2 for all the additional information you brought forward on
3 this item. It's been very helpful. And I think, you
4 know, from the Controller's point of view, the negative
5 amortization is a problem. And it's a matter of weighing
6 that against the employer's ability to pay.

7 And I wanted to ask you a little bit more about
8 the implementation plan, and recognize that you're being
9 sensitive to some of the feedback that you heard about
10 wanting to implement, and letting the other discount rate
11 changes go forward.

12 But if there are local employers that want to
13 implement sooner, in order to take advantage of last
14 year's 11.2 percent return, would that be possible, even
15 if their reports were going to be a few weeks late.

16 DEPUTY CHIEF ACTUARY DZIUBEK: Yeah. So the 11.2
17 percent was for the year ending June 30, 2017. So to
18 reflect that under the new policy, we would have to
19 reflect that in the current valuations, which I think
20 you've correctly stated. There's not any reason that we
21 are opposed to any earlier implementation than 2019.

22 As we've stated, and as you've restated, it would
23 delay the '17 valuations. Now, if somebody wanted to
24 implement in '18 instead of '19, again, we don't have any
25 philosophical opposition to that, and we would have plenty

1 of time to work that into our calculation process. So
2 those are options that would be viable.

3 ACTING COMMITTEE MEMBER PAQUIN: And on a
4 mechanical process, would the employer then have to
5 contact you to say we wanted to start this earlier, and
6 you would work directly with them?

7 DEPUTY CHIEF ACTUARY DZIUBEK: Well, understand,
8 it's not part of the policy that we are proposing today.
9 It doesn't mean that the Board -- the Board has the final
10 decision on all of this.

11 And so I think together we could come up with
12 whatever we want the policy to be.

13 ACTING COMMITTEE MEMBER PAQUIN: And then on the
14 flip side, I understand the policy still retains the
15 ability -- if the Board decides to shorten the
16 amortization period to 20 years, for example, a distressed
17 employer would still have the opportunity to work with
18 your staff to request that their particular amortization
19 period be expanded to 30 years?

20 DEPUTY CHIEF ACTUARY DZIUBEK: There continue to
21 be hardship rules within the policy. There are criteria
22 that an agency has to meet for them to be accepted and
23 allow them to extend their amortization period, but those
24 provisions are still in place.

25 ACTING COMMITTEE MEMBER PAQUIN: Okay. Thank

1 you.

2 CHAIRPERSON TAYLOR: All right. Thank you.

3 Mr. Gillihan.

4 I want to make it clear for our new folks, I
5 always call on our Committee members first, and then I
6 will call on others.

7 Mr. Gillihan.

8 COMMITTEE MEMBER GILLIHAN: Thank you, Madam
9 Chair. Are we still phasing in some of the losses from
10 08-09? Didn't we have a unique corridor, and anything
11 that was outside of that corridor got packaged separately
12 and stacked on top?

13 DEPUTY CHIEF ACTUARY DZIUBEK: Yeah. I'm going
14 to have Scott address that, since I wasn't here when that
15 happened.

16 CHIEF ACTUARY TERANDO: Yeah.

17 COMMITTEE MEMBER GILLIHAN: Before, you do.
18 Maybe I could ask the question differently. On slide 10,
19 where we show just the effects, is the -- one slide back.

20 DEPUTY CHIEF ACTUARY DZIUBEK: Oh, sorry.

21 COMMITTEE MEMBER GILLIHAN: So that curve that
22 keeps going up until 2024, what's driving that increase
23 besides the discount rate change, or is that only the
24 discount rate change?

25 The discount rate changes, and the last two years

1 prior to the '16 valuation, where returns less than seven
2 percent. I think it was 0.6 and 2.4 percent in those two
3 years. So those are being paid off and they're also on
4 the five year ramps. So that's what's leading to
5 increases over that period.

6 COMMITTEE MEMBER GILLIHAN: And I just want to
7 reiterate the point that under your proposal, the
8 employers would also see the benefit of exceptional
9 investment performance years to the good, they'll see
10 those sooner than they would under the current model, is
11 that correct?

12 DEPUTY CHIEF ACTUARY DZIUBEK: That's correct.
13 And then this --

14 COMMITTEE MEMBER GILLIHAN: So it works for the
15 good and the bad.

16 DEPUTY CHIEF ACTUARY DZIUBEK: Yeah, so those
17 slide illustrates that where all of these shorter periods
18 result in lower contributions than the current policy,
19 which is the green line.

20 Now, as Scott said, we're -- you know, we expect
21 a mix of gains and losses, yeah.

22 COMMITTEE MEMBER GILLIHAN: Sure.

23 This job would be a lot easier if we could always
24 expect, you know, the upside. So where are we with our
25 current policies relative to peer pension systems in North

1 America? Are we an outlier? Are we on sort of the
2 questionable edge of reasonability of our policies?

3 DEPUTY CHIEF ACTUARY DZIUBEK: Well, we have some
4 information on other California systems that are not part
5 of CalPERS. I'm not sure which attachment that was in.
6 Actually, it's in the appendix.

7 So with regard to other systems within
8 California, many of them have a substantially shorter
9 period. So, yeah, we have these here on page six, page
10 seven. So yeah, we definitely with our 30 years are
11 outside of most of these. Now, when we talk about state
12 system in other states, I think there all over the map. I
13 did see the presentation that was given to the Board by
14 Keith Brainard from NASRA. He did have a slide on trends
15 and amortization period. And I want to say his chart
16 basically showed a declining period over the last several
17 years. And that's something at around 26 on average now
18 around the country.

19 Scott, do you have any other information on that?

20 CHIEF ACTUARY TERANDO: (Shakes head.)

21 DEPUTY CHIEF ACTUARY DZIUBEK: So let's say the
22 average is 26 for other state systems. But clearly, if
23 you look at the trend on a declining path, and I'm sure
24 other systems continue to look at this as we are, and I
25 would expect it to continue to shorten.

1 COMMITTEE MEMBER GILLIHAN: And just one last
2 question, if I could, Madam Chair.

3 What is from a sort of actuarial standards and
4 professional standards, what's driving this trend to be
5 sort of more aggressive in how quickly we amortize
6 liabilities?

7 DEPUTY CHIEF ACTUARY DZIUBEK: Well, the guidance
8 is in several different places.

9 DEPUTY CHIEF ACTUARY DZIUBEK: For example, the
10 Conference of Consulting Actuaries has a white paper on
11 guidance for funding a public plan. The Government
12 Finance Officers Association has a similar paper as does
13 the California Advisory Panel.

14 And all of them are pointing to periods shorter
15 than 30 years. Again, there is no absolute requirement
16 that we do this, but all of the current thinking, all of
17 the guidance that does exist is suggesting that 30 years
18 is longer than it should be.

19 COMMITTEE MEMBER GILLIHAN: But my question is
20 what's the underlying rationale for that -- this
21 direction?

22 DEPUTY CHIEF ACTUARY DZIUBEK: Well, I think the
23 first two items -- our first two goals just benefit
24 security and intergenerational equity, I think probably
25 intergenerational equity is driving those shorter periods.

1 Again, because the average future working lifetime of
2 active members is closer to 15 than 30. And so at 30
3 years, most believe that you are pushing costs of those
4 members to another generation.

5 Now, with regard to benefit security, you know,
6 we're at 70 or so percent funded, and it changes pretty
7 drastically every day the last couple weeks.

8 And so from a benefit security the standpoint, if
9 we have another market downturn, let's say, we would like
10 a policy that helps us recover faster than the 30-year
11 policy.

12 COMMITTEE MEMBER GILLIHAN: Thank you.

13 CHAIRPERSON TAYLOR: Okay. Thank you.

14 Just a quick question. How long has the 30-year
15 been in effect, the 30-year amortization, do we know?

16 CHIEF ACTUARY TERANDO: We -- it's been in effect
17 for a long time. Back in the, I would say, the nineties,
18 we had, what we call, an open amortization period, an open
19 30, where basically each year we would take the unfunded
20 liability and amortize it over 30 years. And we --

21 CHAIRPERSON TAYLOR: But we weren't unfunded
22 then, were we? Oh, we were fully funded.

23 CHIEF ACTUARY TERANDO: We were and we weren't.
24 Right, there were some plans that were overfunded, and
25 some that were super-funded.

1 But for any plans that were -- had an unfunded
2 liability, we would take the unfunded liability and
3 amortize it over 30 years on an open basis, which meant
4 that next -- the following year, we would take the
5 unfunded and amortize it over 30 years again. And we just
6 kept this process going, so, in effect, you would never
7 payoff your unfunded.

8 I think --

9 CHAIRPERSON TAYLOR: Yeah, but that was outlier
10 is what you're saying.

11 CHIEF ACTUARY TERANDO: Well, actually, that was
12 kind of like generally standard practice 20, 30 years ago.
13 And I think the industry has modified its view and matured
14 its views in terms of bringing that amortization period
15 down, closing it, you know, instead of open amortization.
16 What we -- what we have is what we call closed layers,
17 where, you know, the amortization period goes from 30 to
18 29, 28, 27. Where, you know, you think about a car loan
19 or a mortgage where it goes on every year.

20 CHAIRPERSON TAYLOR: Right.

21 CHIEF ACTUARY TERANDO: It's just been a general
22 recognition, I think, in the industry that the assumption
23 of -- its going to -- cities and governments are going to
24 be going for ever and exist forever, I think we've had
25 some bankruptcies, and there's some recognition that

1 it's -- it may not happen. The benefit security is an
2 issue, and you also have the intergenerational equity, I
3 think, is a real concern.

4 CHAIRPERSON TAYLOR: Well, I will say as
5 intergenerational equity, what you're saying is those of
6 us that have been paying for 30 years -- you know, 30
7 years forever now, before we retire, are going to have to
8 pay, you know -- I don't know that it will transfer to us,
9 but, you know, the employers are going to have to pay a
10 ton. And it's not really intergenerational, it goes to
11 the employers, correct?

12 CHIEF ACTUARY TERANDO: To some extent. I mean,
13 we do have employers that have cost sharing, where the --

14 CHAIRPERSON TAYLOR: For PEPRA?

15 CHIEF ACTUARY TERANDO: No, no. We have actually
16 employers that cost share --

17 CHAIRPERSON TAYLOR: Okay. How many is that?

18 CHIEF ACTUARY TERANDO: -- the unfunded liability
19 with the employees.

20 CHAIRPERSON TAYLOR: How many is that? Is it a
21 lot?

22 CHIEF ACTUARY TERANDO: Not too many.

23 CHAIRPERSON TAYLOR: All right.

24 CHIEF ACTUARY TERANDO: But there is some
25 concern.

1 CHAIRPERSON TAYLOR: So it's pretty minimal is
2 what you're saying compared -- compared to -- for one 1.8,
3 is that a lot?

4 CHIEF ACTUARY TERANDO: No, it's a small number.

5 CHAIRPERSON TAYLOR: Okay. SO that
6 intergenerational equity is not necessarily something that
7 needs to be a concern.

8 CHIEF ACTUARY TERANDO: From a taxpayer's point
9 of view, I would say yes. I would --

10 CHAIRPERSON TAYLOR: They're not -- that's not
11 intergenerational equity though.

12 CHIEF ACTUARY TERANDO: Well --

13 CHAIRPERSON TAYLOR: You're asking for taxpayer
14 equity, that's a difference, but I'm going to go on to Mr.
15 Costigan here.

16 VICE CHAIRPERSON COSTIGAN: Thank you, Madam
17 Chair. Mr. Terando, I just want to compliment you and
18 your staff. Over the last couple of years, you all have
19 had to tackle some very difficult issues. I think
20 yesterday Sacramento Bee acknowledged the efforts that we
21 had done as it related to the discount rate by the fact
22 that both our Chief Investment Officer and others have
23 acknowledged that we have gone positive cash flow.

24 I think when you look at the amortization policy,
25 you approach it as a three-legged stool. What we've done

1 over the last couple years is addressed, the discount
2 rate. We've addressed the asset allocation, and this is
3 really the third component of it.

4 I'm going to make it clear here, I'm going to
5 support the 20 year. I will respectfully disagree with
6 Mr. Miller, as it relates to the fact that the
7 organizations that are recommending a reduction, and that
8 the industry standard are 15 years are not simply just
9 organizations that we shouldn't pay attention to.

10 The California Actuarial Advisory Panel, the
11 Conference on Consulting Actuaries, the Government Finance
12 Officers Association, and the Society of Actuaries Blue
13 Ribbon Panel all recommend a period of 15 to 20 years.

14 At 30 years, we're at the outlier. We're not the
15 trend setter, is that correct? We're not even an industry
16 standard at 30 years?

17 CHIEF ACTUARY TERANDO: That's correct.

18 VICE CHAIRPERSON COSTIGAN: And if we were to
19 reduce to 15 years, that is just -- would put us in the
20 middle of where the other organizations and other pensions
21 funds are?

22 CHIEF ACTUARY TERANDO: Yes, that is correct.
23 You can see by just on the slide up there right now, half
24 of them are 15, half of them are 20.

25 VICE CHAIRPERSON COSTIGAN: And I understand --

1 and I would certainly hope, Madam Chair, at some point,
2 we'll ask Ms. Dunning, the Board's independent fiduciary
3 counsel, to take for -- what is our consideration to take
4 into how we are to consider the impact on local employers.

5 But as I understand it, with over 3,000
6 employers, we heard from a handful of employers that may
7 have concerns within. I believe we were just --

8 CHAIRPERSON TAYLOR: Ten percent.

9 VICE CHAIRPERSON COSTIGAN: Ten percent. And of
10 that 10 percent, there were a portion that supported and a
11 portion that don't like it. And I believe the City of
12 South Francisco just handed us something.

13 But in the scenarios that you ran, you ran an
14 optimistic and a pessimistic. You ran a three percent and
15 you ran 11 percent. Yesterday, in Investment Committee,
16 again, it was reiterated I believe our consultants and our
17 staff are projecting a 6.1 over the next 10 years. So I'm
18 curious as to why we didn't run a 6.1 return. And if we
19 did, I would assume -- do I assume it's just between the
20 three and the 11 on the way the chart would look?

21 I'm just why did we run a three --

22 CHAIRPERSON TAYLOR: It looks like we got a nod
23 over there.

24 VICE CHAIRPERSON COSTIGAN: Why did we run a
25 three percent, which is extremely pessimistic? I'm just

1 trying to get at yesterday at invest -- what we've talked
2 about for the last couple months is our -- is our internal
3 folks and our outside folks are talking a little over six,
4 right, and the volatility of the market yesterday -- not
5 rehashing it.

6 The three percent is extremely pessimistic.
7 Certainly I hope we don't have a 0.62. Again, I also
8 think the return we reported this last week again was
9 through the end of the year, not taking into consideration
10 what's happened the last two weeks. So where would a --
11 if we had run a 6.1, where would we be?

12 DEPUTY CHIEF ACTUARY DZIUBEK: So first of all,
13 to answer one of your questions. The three percent and
14 the 11, our -- those are the 25th and 75th percentile of
15 where we expect returns to be. So we believe most often
16 our returns are going to be within that range.

17 If we had run a 6.1 percent model, you would have
18 seen those lines almost on top of each other, the 30-year
19 versus 20 year. And if we just go back to the three
20 percent -- by the way, there are some schools' projections
21 in the appendix, if anybody is interested in those. In
22 the main body of the presentation, these are again a
23 public agency. And so this is a three percent for three
24 years. And you can see the maximum differential between
25 blue and the green is maybe two percent. And it actually

1 gets smaller as you go further.

2 We didn't go beyond 2032, because we assumed
3 nobody cares what happens beyond 2032, but actually they
4 cross over at some point.

5 VICE CHAIRPERSON COSTIGAN: Into a positive?

6 DEPUTY CHIEF ACTUARY DZIUBEK: Yeah. With the --
7 it would be paid off in 20 years under the blue line, and
8 the blue line will drop below the green line.

9 VICE CHAIRPERSON COSTIGAN: And just a couple
10 other points. This is 2019, so it would still give the
11 Committee and the Board the opportunity if there was
12 significant concerns raised by local governments. The
13 implementation is 18 months from now. The other is from a
14 planning purpose continuing to push this item out really
15 is we're driven by the June 30th deadlines for you to get
16 the amortization reports out, is that correct?

17 DEPUTY CHIEF ACTUARY DZIUBEK: Yes. For the 2017
18 reports, we've already been working on those. It would be
19 difficult for us to change the policy at this point.

20 VICE CHAIRPERSON COSTIGAN: And just last point.
21 I would like to ask our Chief Actuary, as our Chief
22 Actuary -- in your opinion, as the CalPERS Chief Actuary,
23 is the adoption of -- the adoption of a 20-year a prudent
24 decision? Adopting a 20-year plan, is that a prudent
25 decision?

1 CHIEF ACTUARY TERANDO: Yes, it's a prudent
2 decision.

3 VICE CHAIRPERSON COSTIGAN: And is maintaining
4 the 30 years a prudent decision?

5 CHIEF ACTUARY TERANDO: No.

6 VICE CHAIRPERSON COSTIGAN: Thank you.

7 CHAIRPERSON TAYLOR: All right. I still have a
8 couple of Committee members that haven't spoken, so hold
9 on just a second.

10 Henry Jones.

11 COMMITTEE MEMBER JONES: Thank you, Madam Chair.
12 You know, my whole laser sharp goal is sustainability of
13 the fund. And I look at the amortization as just one
14 component. We have all these other factors that are
15 moving all the time. As you mentioned, the people working
16 fewer years. We've also got the ratio of active to
17 retirees closing the gap where several years ago it was 2
18 to 1, and now it's probably 1.3 to 1 in terms of -- so all
19 these factors are -- could have a serious negative effect
20 on our funded status going forward. So with that regard,
21 I'm interested in moving -- taking steps to make sure the
22 fund is sustainable over the long term. And this is one
23 piece of that puzzle to look at this amortization to help
24 maintain the fund over a longer period of time.

25 The other question I have is that while we may be

1 comparing what the period of time for amortizations are
2 for these various agencies, but do they have the exact
3 kind of plan we have? I know out of state, they're hybrid
4 types of plans. So that's a factor that could change the
5 interpretation of the data. So are all the funds in the
6 State of California are purely defined benefit plans,
7 where -- whether or not there are any hybrid plans that
8 would have an effect on how they calculate their
9 amortization policy.

10 DEPUTY CHIEF ACTUARY DZIUBEK: I think, in
11 general, they're similar enough to us, where it's a good
12 apples-to-apples comparison. I'm not aware of any that
13 are so different that would require a drastically
14 different amortization policy, but it's possible. That is
15 possible. Scott, do you know of any?

16 CHIEF ACTUARY TERANDO: No, I think most of the
17 plans that we -- were up there on the comparison were
18 defined benefit plans.

19 COMMITTEE MEMBER JONES: Okay. Okay. And then
20 just a side question. The golden handshake, that has
21 minimal impact on the long-term funding -- ability of the
22 funding status of the fund, right, because it's covered in
23 a short period of time. So my question is, do they
24 have -- do we approve that for the agencies or are we just
25 reviewing and opining on it?

1 DEPUTY CHIEF ACTUARY DZIUBEK: We don't approve
2 it. We simply are notified that somebody has provided
3 this and we create an amortization base for it.

4 COMMITTEE MEMBER JONES: Okay.

5 DEPUTY CHIEF ACTUARY DZIUBEK: If you're looking
6 for answers about how that process works, we might have to
7 ask someone from the audience to step up.

8 COMMITTEE MEMBER JONES: No, that's okay. I just
9 wanted to know whether or not the -- we were in approval
10 of that process as opposed to providing data?

11 CHIEF ACTUARY TERANDO: No. Right now, when a
12 golden handshake, the employer requests information on it
13 and they decide whether they want to offer it to their
14 employees or not. So it's an employer-based decision.

15 COMMITTEE MEMBER JONES: Okay. Okay. Thanks.

16 CHAIRPERSON TAYLOR: Okay. Ms. Hollinger.

17 BOARD MEMBER HOLLINGER: Thank you. Appreciate
18 that. I just wanted to speak to the importance of our
19 Chief Actuary and the actuarial work. Over 75 percent of
20 our plans have negative amortization. And chief actuaries
21 in the insurance industry they make or break a carrier,
22 because they provide independent advice to boards and
23 senior management on key financial risks facing an
24 insurer. They're considered the guardians of the
25 financial strength and equity in the insurance industry.

1 The Chief Actuary must drive change and
2 precipitate a business strategy as our risks change And
3 evolve. It's not a one-off change, but it's an ongoing
4 continuum as we have to adapt to different risks as time
5 change.

6 And life has changed in the past 20 years. We're
7 a maturing population, which translates into greater
8 assets, greater liabilities, greater volatility, and
9 improved life expectancy. I've actually been there when
10 insurance contracts have lapsed, because the hurdle rate
11 on that catch-up premium is so high that it's no longer
12 viable.

13 And one of my concerns is I'm very worried about
14 the same thing happening on the pension side in reference
15 to the unfunded liability. I'm worrying that pushing off
16 these payments will lead to the same outcome that I've
17 witnessed in the insurance industry.

18 And our Chief Actuary has recommended -- I don't
19 know. I even saw things from different actuaries of 15
20 years. I believe 20 years is the compromise. And that I
21 support our recommendation. And I think by rejecting it,
22 we would be severely jeopardizing not only the long-term
23 viability of the fund, the sustainability of the fund, as
24 well as being a fiduciary to all members of the fund
25 including, as you say, intergenerational equity. So

1 Scott, I know it's not an easy message to deliver, but
2 it's a necessary message. And so I really value and
3 appreciate it, and I support the 20 years. Thank you.

4 CHAIRPERSON TAYLOR: Thank you.

5 Ms. Brown.

6 BOARD MEMBER BROWN: Thank you. I'd like to
7 start out by saying I support the 20-year amortization as
8 well. What I didn't know about was the hardship rules. I
9 sort of read through the item, but I didn't know if it was
10 in here or not, but it's nice to know that we have those
11 available for our employers that do get into some serious
12 trouble. Again, benefit security is my number one
13 priority. And elimination of the negative amortization is
14 good physical fiscal policy. Most importantly by making
15 this change, you know, we can't be accused of accounting
16 gimmicks and hiding our obligations. And I just want to
17 say thank you again for all your work and effort in this
18 regard.

19 CHAIRPERSON TAYLOR: Thank you.

20 Mr. Slaton.

21 COMMITTEE MEMBER SLATON: Thank you, Madam Chair.
22 You know, this is a particular issue that strikes home to
23 me, since I -- in the seat I hold, I represent the local
24 government employers who have the most difficulty with
25 this. You know, we have one PERF. And the State of

1 California is very different than local agencies when it
2 comes to this particular issue.

3 I do believe that the intergenerational issue is
4 a big problem. And having that amortization period over
5 30 years does create a situation where we are passing
6 along the impact of this -- of the current plan to future
7 employees.

8 And I think it's incumbent upon us to bear that
9 cost within the working span of the people who are
10 receiving the benefits and who are in the plan today. So
11 that's number one.

12 Number two, I think I would encourage the
13 Committee to focus on this issue of this change reducing
14 the chance of going below a 50 percent funded status. You
15 know, we're at -- what are we at 70 right now, 67?

16 CHIEF ACTUARY TERANDO: We're somewhere between
17 68 and 70. It really depends on how the market is doing
18 today.

19 (Laughter.)

20 COMMITTEE MEMBER SLATON: Okay. All right. That
21 is not a great position to be in. And all it takes is
22 another movement or two and we could find ourselves in a
23 position where we cannot recover.

24 So I think that's of critical import. When we
25 have the opportunity to make changes that are -- that are

1 going to be challenging for employers, but not going to be
2 something that they cannot deal with, particularly if
3 we've got a process for organizations that are under
4 stress.

5 One of the questions I have for you right now is
6 that stress issue, is that something that's defined that
7 we're in charge of? Do we seek a third party? Does the
8 Controller's office determine that? How do we determine
9 that an agency -- a local government agency cannot afford
10 to be on a 20-year amortization?

11 CHIEF ACTUARY TERANDO: Right now -- and right
12 now it's vaguely defined in CalPERS policy that we
13 would -- we, CalPERS, would look at the --

14 COMMITTEE MEMBER SLATON: Right. I had a hunch
15 that was the case.

16 CHIEF ACTUARY TERANDO: -- would look at where
17 the employer is. It would be, I think, a bit easier if we
18 had a third party, like the Controller's office, making
19 that determination, because, you know, we're not in the
20 business of getting into an agency's financials and making
21 a determination on what they can and cannot pay. That's
22 not really our job.

23 COMMITTEE MEMBER SLATON: Yeah, I had a hunch
24 that was going to be the answer. I would refer the
25 Committee to the last paragraph, which I'll try to

1 summarize pretty fast. This is from the letter from the
2 finance director of Newport Beach that was in our package
3 today, where he said, "In my 30 years of local government
4 experience, some of the worst decisions I've witnessed
5 boards make have been to ignore the professional
6 recommendations of their staff that are independent of
7 politics and other external forces. It's incumbent upon
8 us, as our -- as fiduciaries to strongly consider the
9 recommendation of staff that are doing the job that we
10 hire them to do".

11 So I would encourage the Committee to do a couple
12 of things, to accept the 20-year alternative, and to ask
13 for development of a robust opt-out strategy, so that it's
14 clear what the process is for an agency that needs to stay
15 at say 25 years. I'm not sure I would want them to stay
16 at 30, maybe 20 and 25. Twenty-five is maybe the opt-out
17 version.

18 But I would encourage the Committee to support
19 that and make that recommendation to the full Board.

20 Thank you.

21 CHAIRPERSON TAYLOR: So, Scott, maybe we could --
22 you made it sound like earlier we had a policy. It sounds
23 like it's not really a policy. Can we have a -- you put
24 together a robust policy.

25 CHIEF ACTUARY TERANDO: It is part of the policy

1 now, but it's not clearly defined. So I think --

2 CHAIRPERSON TAYLOR: So let's -- let's get --

3 CHIEF ACTUARY TERANDO: -- we should spend some
4 time and get a more thorough process in place on that
5 side.

6 CHAIRPERSON TAYLOR: Mr. Jacobs.

7 GENERAL COUNSEL JACOBS: Yes. Good afternoon,
8 Madam Chair and Board members. I think we must be looking
9 at a different policy, because I just looked at the policy
10 and think it's pretty clear.

11 CHAIRPERSON TAYLOR: Okay.

12 GENERAL COUNSEL JACOBS: It's pretty laid out.
13 Now, it does have a number of factors to be considered,
14 but that's the only way you're going to be able to make
15 this kind of a determination. You can't have a --

16 CHAIRPERSON TAYLOR: Does it have to meet -- does
17 the municipality have to meet all of the factors, or is it
18 just some of the fact -- is that what's --

19 GENERAL COUNSEL JACOBS: It's a multi-factor
20 approach.

21 CHAIRPERSON TAYLOR: Okay.

22 GENERAL COUNSEL JACOBS: A multi-factor
23 evaluation.

24 CHAIRPERSON TAYLOR: Okay. And you think that's
25 pretty well defined?

1 GENERAL COUNSEL JACOBS: It's very well defined.
2 It may be vague in the sense that there are various things
3 that you need to consider, and none of them are going to
4 necessarily be crystal clear, because you're getting
5 financials from the municipality, but it's -- I think it's
6 well defined.

7 CHAIRPERSON TAYLOR: Okay. So maybe we could
8 have that submitted to the Committee next meeting?

9 And now I'm back to people who have already
10 spoken.

11 Mr. Miller.

12 COMMITTEE MEMBER MILLER: I think most of my
13 questions have been answered. In particular, when it
14 comes to Mr. Slaton's comments, you know, what he said,
15 and that's really was where I was going for us to look at
16 that and see it systematic, is it accessible, does it
17 provide for reasonable thresholds for getting that relief
18 and hardship, and if there's something we could, you know,
19 in the future look at to make sure that it's current, it's
20 up to date, it makes sense in the current environment? I
21 think that really addresses my concerns.

22 Thank you.

23 CHAIRPERSON TAYLOR: Mr. Gillihan.

24 COMMITTEE MEMBER GILLIHAN: Thank you, Madam
25 Chair. I think on the advice of our Chief Actuary I'd

1 like to move the staff recommendation.

2 COMMITTEE MEMBER JONES: Second.

3 CHAIRPERSON TAYLOR: I appreciate that. I still
4 have people who want to talk though.

5 (Laughter.)

6 CHAIRPERSON TAYLOR: So I will -- we can come
7 back to that, Mr. Gillihan.

8 Thank you.

9 Mr. Rubalcava.

10 Oh, I'm sorry, let's try that again. Can you
11 press your button again?

12 VICE CHAIRPERSON COSTIGAN: He's on.

13 CHAIRPERSON TAYLOR: Oh, you are on.

14 Don't. No, you're good.

15 (Laughter.)

16 BOARD MEMBER RUBALCAVA: Thank you.

17 I'm fairly new -- I'm very new on this Board.
18 And I still remember last month. I was on that side of
19 the table testifying, and I would -- on actuarial
20 assumption changes. And my statement was usually always
21 the same whether it was Ventura, or Santa Barbara, or L.A.
22 County, which was that what I was out -- I always advocate
23 for a prudently funded benefit. But at the same time, we
24 would ask the Board to also respect the other need was for
25 a fiscally healthy employer.

1 Now that I'm on this side of the table, I'm sure
2 counsel is going to talk about the fiduciary
3 responsibilities we have. And so I understand that, and I
4 respect the direction we're going. But I also would ask
5 that we take into consideration any mitigation efforts
6 that can be prudently or reasonably implemented also.

7 Thank you very much.

8 CHAIRPERSON TAYLOR: All right. Thank you.

9 Ms. Paquin.

10 ACTING COMMITTEE MEMBER PAQUIN: Thank you, Madam
11 Chair. I just wanted to weigh-in and say that, of course,
12 the Controller's office does monitor the fiscal health of
13 cities and special districts, counties. So to the extent
14 that we can be of help as you review some of these issues,
15 please don't hesitate to call on our staff.

16 Thank you.

17 CHAIRPERSON TAYLOR: All right.

18 Oh, Mr. Jones.

19 COMMITTEE MEMBER JONES: Yeah. Thank you. I
20 have a friendly amendment

21 CHAIRPERSON TAYLOR: Sure.

22 COMMITTEE MEMBER JONES: Is that okay?

23 Yeah, I still support the recommendation, but I
24 would just have a - maybe it's a direction rather than a
25 friendly amendment - to have staff bring back that policy,

1 so it can be reviewed and presented to the Board.

2 CHAIRPERSON TAYLOR: Okay.

3 So, yeah, bring back --

4 CHIEF ACTUARY TERANDO: The current policy
5 actually is in the pack, so it's available for review.

6 CHAIRPERSON TAYLOR: Where? Do you want to tell
7 us where.

8 DEPUTY CHIEF ACTUARY DZIUBEK: Yeah. So in
9 the -- in the -- not the red line, but the final version
10 of the policy on page four of nine, Item --

11 CHAIRPERSON TAYLOR: On which attachment?

12 DEPUTY CHIEF ACTUARY DZIUBEK: Attachment 3. And
13 it would be Item 10, request up to a 30-year extension due
14 to severe financial hardship.

15 CHAIRPERSON TAYLOR: Page what, I'm sorry?

16 VICE CHAIRPERSON COSTIGAN: Four of nine.

17 CHAIRPERSON TAYLOR: Four of nine.

18 COMMITTEE MEMBER JONES: So Madam Chair --

19 CHAIRPERSON TAYLOR: Yeah.

20 COMMITTEE MEMBER JONES: -- I withdraw my
21 friendly amendment to this.

22 CHAIRPERSON TAYLOR: Okay. All right. So I
23 don't -- I don't have any further comments from the
24 Committee or our Board members, but I do have requests to
25 speak from the public. So before we vote, I'd like to

1 hear from them. So I'm going to call you in groups of
2 three. Dorothy Johnson, Dillon Gibbons, Dane Hutchings,
3 if you guys can line up here. And we're going to give you
4 three minutes each.

5 Okay, Dorothy, go ahead.

6 MS. JOHNSON: Good afternoon, Madam Chair and
7 members. Dorothy Johnson with the California State
8 Association of Counties. I want to, of course, start by
9 expressing my sincere appreciation to the CalPERS team for
10 not only an inclusive process, but the asset liability
11 management cycle earlier, but, of course, this most recent
12 iteration on the Amortization Policy.

13 You know, we were asked -- the counties were
14 asked what's the right amount of time? And frankly, some
15 of them came back to us and said we're not the experts.
16 The actuaries on CalPERS these are the experts, and this
17 is their recommendation, upholding fiduciary
18 responsibility for fund management, and ultimately, the
19 goal of limiting negative amortization. So while many of
20 our counties did not respond to the survey that was
21 offered, they did side with the expert and professional
22 recommendation of your staff.

23 Now, some of the points were raised by the
24 committee already, so I'll be belief, but we do appreciate
25 the recognition of potentially an earlier start date. We

1 would not want to go any later than 2019 because of the
2 delay for actual implementation. But the opportunities
3 some counties did express a very strong desire to start
4 early to take advantage of possible stronger market
5 returns.

6 In addition, you know, when we're looking at
7 volatility and risk, many of our employers agencies or
8 counties said it's ultimately their responsibility. And
9 it would be on their shoulders to create a safety net, if
10 there was unfortunate returns or unfortunate market
11 conditions.

12 And then finally, I just want to briefly address
13 not the specific financial hardship consideration here,
14 but respectfully request that the Board, should there be
15 sort of a catastrophic event - and fingers crossed, of
16 course, that's not the case - that the Board would
17 exercise their existing authority, like was done
18 previously, to not just do a agency-by-agency reset, but
19 potentially a whole system reset back to a 25- or 30-year
20 period again, only in that catastrophic scenario.

21 So again, just really thankful for the
22 opportunity to be engaged in this process, for the many
23 months leading up to this, and available to answer any
24 questions.

25 Thank you.

1 CHAIRPERSON TAYLOR: Thank you.

2 Okay. Mr. Gibbons.

3 MR. GIBBONS: Chair, members of the Committee.
4 Dillon Gibbons with the California Special Districts
5 Association. I want to congratulate you on your
6 Chairmanship, and thank Vice Chair Costigan for your
7 leadership over the last year or so that I've been working
8 with you in this position.

9 With that, I also wanted to thank the CalPERS
10 staff for their education and outreach to our membership,
11 and to our employers letting them know -- being there for
12 questions, providing webinars, and serving as a resource
13 to our membership.

14 While the Special Districts Association isn't
15 taking an official support position of the proposal, as
16 we've done in the past, including on items such as the
17 risk mitigation, we do support the Board exercising their
18 fiduciary responsibility and making the tough decisions to
19 ensure the integrity of the fund.

20 Based on the feedback that I've received from our
21 membership, many of our members say that this will not be
22 an issue for them. They were planning on paying their
23 debts down sooner anyway, so that they could get the debt
24 off of their books, and that -- while this is excellent
25 for the health of the fund, probably won't have an impact

1 on their financial stability.

2 However, not all of our districts are created
3 equal. Many of our districts are struggling currently.
4 And when we include the reduced amortization period,
5 coupled with the expected rate increases, and what we're
6 anticipating is a downturn in the market, these districts
7 are going to struggle to figure out how to pay down their
8 debts, meet their obligation -- their pension obligations
9 without reducing the services that they provide to the
10 public.

11 So for those districts, we would request, as
12 Board Member Slaton brought up, an off ramp, an option, a
13 way to review and evaluate district by district whether or
14 not 30 years or 20 years is the most appropriate period
15 for them. So with that, I think that we would be able to
16 support the policy.

17 However, following your actions today, I implore
18 that this Committee and the full Board seek additional
19 options and programs to assist the same employers that
20 you're continually coming to to ask for more money. Our
21 members have expressed frustration that it seems that you
22 keep coming to them asking for more, while at the same
23 time not providing a lot of other options and assistance
24 for them.

25 They would be seeking a prefunding trust fund

1 where contributions are the sole -- at the sole discretion
2 of the employers. This would assist in addressing one of
3 the questions that you had regarding volatility of their
4 payments. With the prefunding trust, they would be able
5 to deal with the ups and the downs by having --

6 CHAIRPERSON TAYLOR: Mr. Gibbons?

7 MR. GIBBONS: -- money that they submitted --

8 CHAIRPERSON TAYLOR: -- you're out of time. I'm
9 sorry.

10 MR. GIBBONS: Thank you.

11 CHAIRPERSON TAYLOR: Thank you.

12 Mr. Hutchings.

13 MR. HUTCHINGS: Good afternoon, Chair and
14 members. Dane Hutchings with the League of California
15 Cities.

16 Echo the comments made by my colleagues regarding
17 flexibility and specifically also the 115 trust. I think
18 that would be a great tool in our tool belt. Locals can
19 do that already. But, of course, on the private side,
20 there is a sort of a cost -- cost of doing business factor
21 that -- profit margins that these guys have to include in
22 their agreements. Whereas for -- for this body that would
23 not be the case. We could actually save some money by
24 doing a prefunded trust here at CalPERS.

25 But with regards to the matter at hand, given the

1 wide range of fiscal solvency issues for my members, the
2 League can't take a formal position on this. I've got, as
3 you guys know, in September I had several of our cities
4 come up and express some significant challenges of the
5 20-year amortization schedule.

6 On the -- you know, conversely I have cities that
7 have also reached out to me that have said that they would
8 very much like to do the 20 year amortization schedule.
9 And I believe there's a few cities today that may be
10 testifying to that desire.

11 You know, with that being said, given the range
12 of fiscal solvency of my cities, we can't take a formal
13 position. But I am here today to offer perhaps some
14 additional options for Board to consider. And given that
15 we do have a year or so, 18 months, to figure out
16 implementation, we welcome the opportunity to work with
17 this body to try to establish some of these criteria.

18 One of the things that have been talked about
19 today is the ability to opt out for hardship criteria.
20 Now, I spent about an hour or so on the phone with your
21 actuarial team trying to discern the different between
22 what the fresh start program is and what the hardship
23 criteria is. And it looks like I may have got my wires
24 crossed a bit, so I do apologize if there's aspects of
25 my -- of my letter that seem a little bit inaccurate.

1 But essentially what we're trying to avoid is
2 that situation where you have a city that is already on
3 the brink, and applying a 20-year amortization schedule
4 would put them in -- you know, would put them over the
5 edge.

6 I would like to see, you know, CalPERS fall in
7 line with best practices established, you know,
8 recommended industry best practices, but I do believe
9 there should be some consideration for opting out. And we
10 would like to work with this body to try and establish
11 some of those criteria or perhaps modify those criteria.

12 A second option that you may want to consider
13 is -- I know that the 20-year was recommended.
14 Twenty-five years is still in the acceptable time range.
15 So perhaps having a tiered system whereby if you have a
16 highly distressed agency at 30, someone that can handle a
17 25 year, which would still be an acceptable range, and
18 then a 20-year for agencies like the State and other
19 well-funded local agencies.

20 And finally, with regards to the ramp-down
21 elimination, we actually didn't get any feedback on that.
22 We would generally support the ramp down. The ramp up I
23 think is -- would pose a little bit of a challenge. But
24 the ramp down is something that we would support, because
25 it would have 25 years of more of a stable payment as

1 opposed to a 20-year then a down ramp.

2 So that with, thank you for your time.

3 CHAIRPERSON TAYLOR: All right. Thank you.

4 So I'm calling up Mr. Lee, Richard Lee and
5 Michael Futrell South San Francisco.

6 Oh, and I'm sorry, the -- Dan -- I'm not going to
7 say your last name correctly Matusi -- anyway -- yeah from
8 the City of Newport.

9 MR. MATUSIEWICZ: I knew who you meant.

10 CHAIRPERSON TAYLOR: You know what I meant.
11 Thank you.

12 So, Mr. Lee, we're going to start with you.

13 MR. LEE: If I may, may I defer to our City
14 Manager first?

15 CHAIRPERSON TAYLOR: Sure. Mr. Futrell.

16 MR. FUTRELL: Thank you very much. Good
17 afternoon. Thank you for the opportunity to briefly
18 discuss the topic of CalPERS liability and its impact on
19 the City of South San Francisco. My name is Mike Futrell,
20 and I'm the City Manager for the City of South San
21 Francisco.

22 The City of South San Francisco is focused on the
23 fewer, and how to piece together a sustainable
24 contribution plan, which maintains or improves our current
25 level of service provided to our residents, visitors, and

1 businesses, while contributing to a healthy retirement
2 system. We understand that maintaining a healthy
3 retirement system requires that cities, agencies, and
4 public employees pay more into the system, given the past
5 financial returns and future anticipated returns.

6 But setting a plan in motion to contribute more
7 towards CalPERS obligations takes time, and no short
8 amount of political skill. Elected officials, staff,
9 labor groups, and the public must all come to appreciate
10 the threat posed by an underfunded retirement system, and
11 all develop the political will to make the hard choices
12 necessary to keep cities solvent.

13 In South San Francisco, we're pursuing a
14 multi-pronged approach to meeting our PERS obligations,
15 including asking our employees to pay a greater share into
16 CalPERS, setting aside funds earmarked specifically for
17 future PERS obligations, holding the line on expenses,
18 increasing fees on our residents and businesses, and we
19 will likely put a tax increase on the ballot this fall for
20 our residents to consider.

21 If all the pieces come together as hoped, the
22 City of South Francisco will weather the current CalPERS
23 storm in time.

24 But what it does take is time, time to educate,
25 negotiate, collaborate with stakeholders to gain a

1 consensus on either raising revenue, cutting expenditures,
2 or both. So today what I'm asking for is time, time to
3 make our plans -- to have our plans mature, to move to
4 reality. And what that means specifically is a time
5 period where this body holds off on any further rule
6 changes, which will make it anymore difficult for cities
7 to meet their obligations and to stay afloat financially.

8 While this body has been very proactive in
9 reacting to market conditions, and moving to ensure the
10 solvency of CalPERS, which we applaud, recognize that
11 cities are struggling to keep up. For example, in 2013,
12 CalPERS implemented its current Smoothing and Amortization
13 Policy. In 2015, CalPERS adopted its risk mitigation
14 strategy.

15 In 2016, CalPERS implemented the first -- its
16 discount rate reduction from 7.5 to 7 percent. And now,
17 in 2018, CalPERS is again considering a policy change to
18 shorten the amortization period from 30 to 20 years, a
19 change which will again move the goalpost and will make it
20 more difficult for my city to meet its annual PERS
21 contribution.

22 Please do note misunderstand me. From the City
23 of South San Francisco's perspective, we support this
24 Committee.

25 CHAIRPERSON TAYLOR: Mr. Futrell, I'm sorry, your

1 time is up.

2 MR. FUTRELL: All right. Thank you. I would
3 introduce our Finance Director, Mr. Richard Lee from the
4 City of South San Francisco.

5 CHAIRPERSON TAYLOR: Okay. Mr. Lee.

6 MR. LEE: Good afternoon, Madam Chair and members
7 of the Finance and Administration Committee. My name is
8 Richard Lee and I serve as Director of Finance for the
9 City of South San Francisco. My brief comments this
10 morning -- this afternoon serve as an accompaniment to the
11 City Manager Futrell's comments.

12 The two graphs before you demonstrates the impact
13 of the discount rate reduction and proposed Amortization
14 Policy changes to the City of South San Francisco's
15 general fund over the next 10 years.

16 The first graph before you reflects
17 implementation of the discount rate reduction and projects
18 that by 2027 the city will have an \$8.6 million gap
19 between its revenues and expenditures. As stated by Mr.
20 Futrell, South San Francisco has implemented a broad array
21 of solutions for future pension obligations -- committing
22 funds for future pension obligations, employee cost
23 sharing, increasing fees, and pursuing a tax measure on
24 the November 2018 ballot.

25 Based on the estimated impact as depicted in

1 Attachment 4 of CalPERS staff report, the proposed
2 Amortization Policy over a 10-year period is not
3 materially different for our agency. However, this
4 projection illustrates the 2016-17 return on investment of
5 11.2 percent, and assumes that CalPERS earned the targeted
6 discount rate thereafter.

7 If actual investment earnings fall short, as you
8 know, the amortized loss will be more severe over 20
9 years. That being said, in concept, the proposed policy
10 change is an alignment with best practices.

11 South San Francisco is fortunate to be able to
12 absorb the additional pension costs that have accompanied
13 CalPERS' policy changes over the past five years. Our
14 fear is that the next mid-term ALM review will seek to
15 further reduce CalPERS risk profile, and as such,
16 recommend further reduction of the discount rate.

17 We ask that the Committee consider the impact of
18 this policy change in the context of future near-term ALM
19 modifications.

20 Thank you for your time and consideration.

21 CHAIRPERSON TAYLOR: Thank you.

22 And Dan.

23 MR. MATUSIEWICZ: Dan Matusiewicz, Finance
24 Director of the City of Newport Beach.

25 Madam Chair and members of the Board, what I laid

1 out to you in my written submission basically is that I
2 think the Board, you know, by having an extremely
3 accommodative policy -- Amortization Policy is not unlike
4 the Feds overly accommodating monetary policy. In the
5 long run, it really -- it really hurts folks.

6 So keep in mind, we're talking about an operating
7 liability. We're not financing a building that's going to
8 last 60 years. So when we're talking about an operating
9 liability, it almost sounds like by having a very loose
10 Amortization Policy you're looking to help agencies
11 finance their operations over a long period of time.

12 And that's just not good fiscal policy. So for
13 those that are looking to help PERS meet their operating
14 needs, I agree with my colleagues that they ought to look
15 at other options first, you know, cutting the budgets in
16 any way they can, maybe looking for tax-exempt financing
17 of their capital projects, looking for tax-exempt
18 financing on their short-term operating needs.

19 But certainly, if I was looking for financing, I
20 wouldn't be looking to CalPERS for a seven percent loan.
21 One it's expensive. Two, CalPERS isn't a bank. It should
22 be the bank of last resort. So while I applaud you for
23 looking to accommodate the less fortunate, maybe those
24 options should be sought in the private sector, perhaps in
25 the State Controller's office. But I don't think it's

1 CalPERS Board's primary objective is to be a banker to
2 finance cities' operations.

3 I think for those cities that want to get a jump
4 on implementing this process sooner, there's -- there is
5 the option of doing a fresh start shortly after the June
6 17 vals are completed, so they can pull those credits
7 forward, and they can avoid the ramp, if that's what they
8 were looking to do. So I think this policy -- I applaud
9 Scott's efforts. I think it's the right thing to do. And
10 I think it's -- it will help cities in the long run. And
11 to the extent they need short-term solutions, they should
12 be looking for those solutions elsewhere.

13 Thank you.

14 CHAIRPERSON TAYLOR: Thank you.

15 Thank you, everybody. Can I have staff back up
16 here. We have a motion, but I'm not ready.

17 So we do have motion on the floor. However -- in
18 a second -- we had a couple of things brought up. I did
19 want an answer to one of -- I can't remember if it was Mr.
20 Gibbons Mr. Hutchings, basically talking about holding off
21 for 20 -- I think you mentioned 25 years. So I did want
22 to ask Mr. Terando what that impact would be, doing a
23 25-year rather than a 20-year amortization? And it's
24 yellow here, so it's not a bad thing -- or it was -- yeah,
25 it's yellow here.

1 CHIEF ACTUARY TERANDO: While 25 is what we
2 looked at, if you look at the whole range, it is -- it
3 falls under the acceptable. We don't feel that the
4 difference between a 25 is where we need to be.

5 We had --

6 CHAIRPERSON TAYLOR: Can I ask you why?

7 CHIEF ACTUARY TERANDO: We had internal
8 discussions among the actuaries in our office on where we
9 feel the most appropriate amortization period should be,
10 and we actually talked around the 15 to 20. And while 25
11 is better than 30, it's not where we want to be. We want
12 to be at the 20.

13 CHAIRPERSON TAYLOR: Okay. I understand that,
14 but I need a better reason than we want to.

15 CHIEF ACTUARY TERANDO: All I can say is that
16 that's our recommendation.

17 CHAIRPERSON TAYLOR: Okay.

18 CHIEF ACTUARY TERANDO: We had a discussion. We
19 feel it meet -- it meets our needs -- it meets the needs
20 of the plan stability, and I think it addresses also
21 the -- it gets your funded status quicker. It beats it
22 five years versus 25.

23 CHAIRPERSON TAYLOR: Right.

24 CHIEF ACTUARY TERANDO: And also the
25 intergenerational equity. If you look at the liabilities,

1 the duration of liabilities are really below 15. So with
2 25 year amortization, you're 10 years beyond --

3 CHAIRPERSON TAYLOR: Could you ex -- I don't
4 understand that. Duration of liabilities.

5 CHIEF ACTUARY TERANDO: Duration is -- think
6 about -- when I say duration of liabilities, think about
7 it as a weighted lifetime expectancy. So it's like a
8 weighted -- a weighted expected lifetime or expected
9 working lifetime. So when we look at liabilities, if
10 say --

11 CHAIRPERSON TAYLOR: Oh, you're -- oh. Oh.
12 Okay. You said working lifetime, so that --

13 CHIEF ACTUARY TERANDO: Yeah, you see, you have
14 your active members are working, and then you also have
15 your retired lifetime.

16 CHAIRPERSON TAYLOR: Right.

17 CHIEF ACTUARY TERANDO: So for retirees, you
18 would be looking at their future whole lifetime. So it's
19 kind of like a working lifetime for your actives --

20 CHAIRPERSON TAYLOR: Okay.

21 CHIEF ACTUARY TERANDO: -- and then you have your
22 duration for your retired lives as well.

23 And if you look at both of those, they both fall
24 under 15 years.

25 CHAIRPERSON TAYLOR: I thought the average

1 working was 23 right now.

2 CHIEF ACTUARY TERANDO: Yeah, but when you --
3 when you take into consideration those are people who make
4 it all the way to retirement. But if you look at how many
5 people who actually retire and quit, the expected working
6 lifetime based on our assumptions -- our assumptions is
7 somewhere around under 10 years for working for actives.
8 When we take in --

9 CHAIRPERSON TAYLOR: Is that based on assumptions
10 or is that based on -- because you can get that
11 information.

12 CHIEF ACTUARY TERANDO: Yeah.

13 CHAIRPERSON TAYLOR: So is that based on current
14 information?

15 CHIEF ACTUARY TERANDO: That's based on a
16 assumptions. The expected lifetime is so --

17 CHAIRPERSON TERANDO: So it's not based on
18 current information.

19 CHIEF ACTUARY TERANDO: Not that I'm aware of,
20 no.

21 CHAIRPERSON TAYLOR: Okay. So -- because we can
22 get that information.

23 CHIEF ACTUARY TERANDO: I believe we could check
24 with membership data center on that. The challenge --

25 CHAIRPERSON TAYLOR: Yeah. Yeah. I mean --

1 CHIEF ACTUARY TERANDO: The challenge --

2 CHAIRPERSON TAYLOR: And it's not necessarily,
3 but you're saying that it's --

4 CHIEF ACTUARY TERANDO: The challenge is we have
5 a lot of people who -- we have a lot turnover in the early
6 years, where your people are working two to three years
7 and then leaving.

8 CHAIRPERSON TAYLOR: Right.

9 CHIEF ACTUARY TERANDO: And that -- that brings
10 it down.

11 CHAIRPERSON TAYLOR: But I think it still works
12 out to an average. And I'm look -- I'm not looking at
13 both schools and local and State, but I do know at State
14 it's around 22, 23. So then if you work in schools,
15 local, public agencies, it probably goes down a little
16 bit, but I don't think it's under 15. But I would -- I'm
17 not -- you don't have those figures, I don't have those
18 figures, so we're not going to ask about that.

19 But I was just trying to figure out why 25? So
20 you're saying that our retirees look at a 15-year
21 lifetime, our State employees are working for 15 years,
22 that's why you were thinking 15 years, but 20 years seemed
23 more reasonable.

24 CHIEF ACTUARY TERANDO: That's correct.

25 CHAIRPERSON TAYLOR: Okay.

1 DEPUTY CHIEF ACTUARY DZIUBEK: And I'll just add
2 to that in terms of the impact on projected contributions,
3 if you look at our charts, the lines of the 25-year versus
4 20-year are fairly close together. And I've learned not
5 to minimize those differences. It is more of an impact
6 with 20 years. But those are fairly close in terms of
7 what we expect the contributions to be under either 20 or
8 25.

9 CHAIRPERSON TAYLOR: Okay. So they're -- so
10 they're not too far away, if you do -- yeah, here's the
11 25. Yeah, they're pretty close.

12 DEPUTY CHIEF ACTUARY DZIUBEK: Yeah, so the
13 orange and the blue lines on our charts.

14 CHAIRPERSON TAYLOR: Yeah. So on the three
15 percent and then on the 11 percent. Yeah, so --

16 DEPUTY CHIEF ACTUARY DZIUBEK: So given all the
17 actuarial bodies are recommending 20 or less, we feel more
18 comfortable with 20, given that 25 doesn't really provide
19 an appreciable difference.

20 CHAIRPERSON TAYLOR: Even though it's an
21 acceptable range according to your --

22 DEPUTY CHIEF ACTUARY DZIUBEK: Well, we wouldn't
23 want to say it's not acceptable.

24 CHAIRPERSON TAYLOR: Okay. And then I just --
25 you guys had mentioned that earlier that the 30 years

1 that -- that the public agencies, the cities, the counties
2 that you have on our appendix here that are between 15 and
3 20 years, do we have any other State retirement funds that
4 are similar to our retirement funds that -- and what are
5 theirs, because I didn't see that?

6 DEPUTY CHIEF ACTUARY DZIUBEK: We don't have
7 anything in the material. I mentioned in one of my
8 earlier comments that I know a representative from NASRA,
9 the National Association of State and Retirement
10 Administrators spoke to the Board and had some comparative
11 information on state retirement systems with regard to
12 amortization periods.

13 And I know there was a chart that represented the
14 average period from these state plans over the last
15 several years. It was generally declining, and I want to
16 say that the current average was 24, 25, 26. I'm
17 forgetting, but it was in the mid-twenties.

18 CHAIRPERSON TAYLOR: Okay. Twenty-four, 25, 26.

19 DEPUTY CHIEF ACTUARY DZIUBEK: Yeah, I apologize.
20 It was part of that presentation that Keith Brainard gave
21 that I remember seeing. We don't have it as part of our
22 presentation.

23 CHAIRPERSON TAYLOR: Okay. And then the -- I
24 believe it was the League of Cities and CSEA mentioned a
25 couple of things to help mitigate some issues here. So I

1 just want to know what you guys think about it. Pre --
2 this is something that they would have to do, which is
3 pre-funding a trust. You were working with that. Okay.

4 CHIEF ACTUARY TERANDO: No, I was just going to
5 say currently we don't offer a 115 trust for CalPERS.

6 CHAIRPERSON TAYLOR: Right.

7 CHIEF ACTUARY TERANDO: So that's something that
8 they would have to do outside.

9 CHAIRPERSON TAYLOR: Right. Right. No, I'm
10 aware of that, but I think there's -- anyway.

11 Putting in an opt-out. So when we -- when we do
12 this or are doing an opt-in early, a tiered system and
13 a -- and I don't know what he meant by ramp down, so I
14 just wanted to know what you guys thought about those.

15 DEPUTY CHIEF ACTUARY DZIUBEK: I think he was
16 generally in favor of the changes we were proposing for
17 the ramps. As far as providing a choice to employers,
18 again, the formal proposal that we put together does not
19 allow a choice on either the length of the period or the
20 date that we adopt these changes.

21 That doesn't mean that the Board can't make
22 different choices. Adopting early is not something we are
23 opposed to. It presents a little bit of administrative
24 challenges, particularly if we wanted to do it for the '17
25 valuations. That would be difficult. But for the '18

1 valuations, that would be fine, and we're not opposed to
2 offering that option.

3 As far as offering a longer period, again, we
4 would say that that becomes your decision. We're
5 recommending 20 years for determining the minimum required
6 contribution, but it comes down to the Board's final
7 decision.

8 CHAIRPERSON TAYLOR: Okay. Scott.

9 CHIEF ACTUARY TERANDO: And then maybe a quick
10 comment. In terms of I think Dorothy had mentioned early
11 opt-in. Right now, employers have the option of
12 wanting -- or -- when we send out the annual vals, we give
13 them what we call a fresh start, where we collapse all the
14 bases into a shorter amortization period. And that's an
15 option right now. And we could possibly look at whether
16 offering an option for them to opt-in into the
17 amortization period early. I know Dorothy had mentioned
18 that some of her plans or some of her agencies don't want
19 to wait till '19. And so if we -- if you follow the
20 recommendation and implement it as of '19, we might want
21 to consider whether we can actually put that option out
22 there to help employers adopt early, if necessary.

23 CHAIRPERSON TAYLOR: Okay.

24 CHIEF ACTUARY TERANDO: We make that as an
25 option.

1 CHAIRPERSON TAYLOR: Okay. And Mr. Feckner is --
2 so I have a motion on the floor. I'm wondering if we want
3 to do a friendly amendment to an opt-in early and then I
4 think -- go ahead.

5 Oh, Richard. Mr. Costigan.

6 VICE CHAIRPERSON COSTIGAN: Madam Chair, I would
7 respectfully suggest that we just move forward with just
8 the separate motion as Mr. Gillihan proposed, and then
9 give staff direction to bring back, rather than on a --
10 I'm not sure what we'd be voting on as an option. I
11 understand that CSAC and the League may have proposed
12 something. I also understand there might have to be a
13 statutory change as it relates to the 115. So I'm saying
14 I would recommend that the staff bring back as a series of
15 recommendations rather than tying the two together, but
16 that would be my suggestion.

17 CHAIRPERSON TAYLOR: Okay. How does the Board
18 feel about that?

19 Okay. Go ahead, Ms. Mathur.

20 PRESIDENT MATHUR: Just from a timing
21 perspective, if we wanted to offer this opt-in option,
22 that would need to be done fairly quickly I would imagine.
23 Is that --

24 CHAIRPERSON TAYLOR: That's the problem.

25 PRESIDENT MATHUR: -- not right?

1 CHIEF ACTUARY TERANDO: For these -- if they
2 wanted really as for the '17 val, the sooner the better.
3 And if they want it on the '17 val, it would probably --
4 it would result in a delay for their vals. If they're
5 okay with that, then we can have those discussions with
6 those employers.

7 For the '18 vals, that's a year from now, there's
8 plenty of lead-up time. So easily for the '18 opt-in
9 that's much easier. Seventeen will be a challenge and
10 I -- while it is an option, there will have to be a delay
11 for those vals just because we're so far along in the
12 process.

13 PRESIDENT MATHUR: So I guess I would suggest --
14 I don't sit on the Committee, but I would suggest that for
15 opt-in option where employers could request to have this
16 implemented for them for either the '17 or the '18 year,
17 that that be incorporated as part of the motion or a
18 separate motion today. But that the other options like a
19 prefund -- like a 115 prefunded trust that CalPERS --

20 CHAIRPERSON TAYLOR: That can't be done.

21 PRESIDENT MATHUR: -- were to administer or an
22 opt-out provision with criteria that that be brought back
23 at a later time, because that requires certainly more
24 fleshing out and more analysis and consideration.

25 CHAIRPERSON TAYLOR: So I will reiterate, can I

1 make a friendly amendment?

2 VICE CHAIRPERSON COSTIGAN: You can't make it as
3 the Chair. You have to have someone else do it.

4 CHAIRPERSON TAYLOR: Can someone make it. Oh,
5 I'm sorry, Richard.

6 COMMITTEE MEMBER GILLIHAN: Madam Chair, I made a
7 motion, which was seconded. And I would respectfully
8 request that we call the vote.

9 CHAIRPERSON TAYLOR: Sure. Anybody else?

10 All right.

11 All those in favor?

12 (Ayes.)

13 CHAIRPERSON TAYLOR: All those opposed?

14 All right. Thank you. The motion passes as is.

15 I would respectfully ask Mr. Terando that you go
16 ahead and look at our opt-out or our hardship, whatever
17 you want to call it.

18 CHIEF ACTUARY TERANDO: Yes, we will try and work
19 with the employers as they contact us and work on the --
20 see what we can do to --

21 CHAIRPERSON TAYLOR: And I think you guys are
22 already working with the employers on a trust or
23 legislation for something like that or is that not true?

24 CHIEF ACTUARY TERANDO: I would have to defer
25 that to --

1 CHAIRPERSON TAYLOR: Okay. Oh, there's Brad.

2 CHIEF ACTUARY TERANDO: -- Brad.

3 CHAIRPERSON TAYLOR: Mr. Pacheco, go ahead.

4 DEPUTY EXECUTIVE OFFICER PACHECO: Madam Chair,
5 Brad Pacheco, CalPERS team. You might recall two years
6 ago we explored establishing a 115 trust at the request of
7 our employer partners. After meeting with the
8 stakeholders, we did put that aside for the time being.
9 But it's something that we could bring back, because we
10 have done the analysis and looked at it. And Mr. Costigan
11 is correct, it does require legislation. So it would be
12 something that we would have to do during the next cycle.

13 CHAIRPERSON TAYLOR: Okay. That would -- we'd
14 like to -- I think if you could bring that back, that
15 would be awesome.

16 DEPUTY EXECUTIVE OFFICER PACHECO: Sure, we'd be
17 happy too.

18 CHAIRPERSON TAYLOR: All right. Moving on to --
19 so I'm hearing a request to break now while we're between
20 items until 3:15. So I'm going to go ahead and call a
21 break till 3:15. Be back here. Thank you.

22 (Off record: 3:05 p.m.)

23 (Thereupon a recess was taken.)

24 (On record: 3:15 p.m.)

25 CHAIRPERSON TAYLOR: Thank you. I'm calling the

1 meeting back to order. And we are on Item 8.

2 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

3 Good afternoon, Madam Chair, members of the
4 Finance Committee. Kim Malm, CalPERS team member.
5 Congratulations on your appointment. Before you is an
6 action item to approve the 2018 notice of election for the
7 upcoming 2018 State School and Public Agency elections.

8 These elections are to fill these three
9 representative seats on the CalPERS Board for the state
10 member currently held by Theresa Taylor, the school member
11 currently held by Rob Feckner, and the public agency
12 member currently held by Priya Mathur.

13 All three incumbents have notified the Board
14 election office of their intent to run for reelection.
15 The election will begin on March 27th with the electronic
16 transmission of the notice of election to CalPERS
17 employers for their active employees.

18 The notice of election outlines the election
19 schedule and procedures for becoming a candidate. In your
20 packet, you will see an updated notice of election, where
21 we have updated Mr. Lind's name with Mr. Rubalcava's name.
22 And so you have an updated -- three updated notices in
23 your packet that reflect that change.

24 Potential candidates must submit a nomination
25 petition with at least 250 eligible signatures no later

1 than 5:00 p.m. on May 17th in order to be a candidate for
2 the election. Candidate statement booklets and ballots
3 will be mailed on August 31st, and the voting period will
4 end on October 1st.

5 The online telephone and paper ballots will be
6 tabulated on October 2nd. Each candidate must be elected
7 by a majority vote. If there's no majority vote in the
8 primary election, a runoff election will be held.

9 The runoff is required -- if a runoff is
10 required, the ballots will be mailed on November 16th.
11 And the voting period will end on December 10th with again
12 tabulation on December 11th. The term of office for the
13 newly elected Board members will begin on January 16th,
14 2019, and end on January 15th, 2023.

15 I'm going to give you a quick regulation update.
16 The regulations that the Board approved the change in
17 January allowing for the placement of the perjury
18 statement signature and other identifying information on
19 the return envelope has been submitted to the Office of
20 Administrative Law.

21 The 45-day comment period began on February 9th
22 and will end on March 26th. We anticipate bringing the
23 regulation package back to the Board for final approval
24 and submission of the final regulation package to OAL in
25 April.

1 However, this is contingent upon the number of
2 comments received, and if there are significant changes
3 that will require additional 15-day comment periods.

4 One last comment. As you know we -- our focus
5 since the member-at-large election that ended in December,
6 we've been focusing on the paper ballot changes. However,
7 there have been some issues raised by a few in regards to
8 the telephone voting option.

9 So I've included in your packet the process and
10 the script of the voting -- the phone voting. And I've
11 also put copies in the back. And happy to take any input
12 that you have on script changes to the phone voting
13 option.

14 This concludes my presentation, Madam Chair, and
15 I'm happy to answer any questions.

16 CHAIRPERSON TAYLOR: All right. Great.

17 It does not appear the Committee -- hold on one
18 second. Mr. Miller.

19 COMMITTEE MEMBER MILLER: Just one thing. There
20 was an issue in the recent election with withdrawal of
21 candidacy by one of the candidates. And it kind of became
22 clear that why requiring them to withdraw before the
23 submission of the ballot material, that's a financial hit
24 to CalPERS. But to the extent that other candidates have
25 written statements, and then addenda based on who else is

1 running and what they have said, it kind of potentially
2 leaves candidates in the lurch if a candidate, or multiple
3 candidates, drop out, and there's no opportunity to
4 address that in terms of at least their addenda.

5 So I just put that out there as a comment that I
6 think CalPERS should look at that, and also look at the
7 potential for litigation around that. The timeframes
8 don't really allow that, but I think there's -- there's a
9 real issue there.

10 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

11 Thank you, Mr. Miller, for your comment. We are
12 going to be looking at the regulation as a whole, and
13 other modifications that we can make in order to make the
14 elections clearer and more streamlined. At this moment in
15 time, we're just -- we're just focusing on the removal of
16 the information from the ballot, but we will duly take
17 that note and take a look at it.

18 Thank you.

19 CHAIRPERSON TAYLOR: All right. Thank you.

20 Ms. Brown.

21 BOARD MEMBER BROWN: Hi. Thank you. I wanted to
22 thank you for including this little -- the phone voting
23 process map. This doesn't appear to be exactly what I
24 heard and a number of voters heard, because on the -- I
25 want to be clear, the confusion came with when you were

1 listening on the phone, the recording said, "Remembering
2 the order of the candidates, for Candidate 1, press... for
3 Candidate 2..." -- it actually doesn't have our name. It
4 never said our name on the phone voting.

5 And so I think if we're going to get that fixed,
6 that would be a really great. And it was -- it was very
7 confusing, so I'm sure this isn't just for me, but we need
8 to know what the option is for feedback on this from this.

9 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

10 We can absolutely speak to the vendor. I think
11 that's a great add where it says if you want Candidate 1,
12 Theresa Taylor, please press 2.

13 BOARD MEMBER BROWN: Yeah, it should have names.

14 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

15 Um-hmm. Yes.

16 BOARD MEMBER BROWN: It shouldn't say remembering
17 the be order of the candidates, who remembers the order of
18 the candidates?

19 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

20 Okay.

21 BOARD MEMBER BROWN: I mean, it can be very
22 confusing, especially if there's a large number of
23 candidates before the runoff.

24 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

25 I don't remember it not doing that, but let me

1 ensure that it does.

2 BOARD MEMBER BROWN: Take a look at the runoff.

3 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
4 Will do.

5 BOARD MEMBER BROWN: It definitely did it in the
6 runoff.

7 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
8 Okay.

9 BOARD MEMBER BROWN: Thanks.

10 CHAIRPERSON TAYLOR: It looks like we don't have
11 any other questions. But I was wondering, in addition to
12 what Ms. Brown was talking about - I'm just trying to go
13 over this really quickly - is there a way to opt right in
14 to the vote, because I heard that this being so complex --

15 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
16 So the process has to allow for all of the
17 options that online allows for, which is why it looks
18 awfully complex on that process sheet. In order to get
19 directly to the vote, let me take a look at that and see
20 if -- what the quickest way is to go directly to vote for
21 a candidate. It's been a while since I listened to it.

22 CHAIRPERSON TAYLOR: One or two, or A or B,
23 because from -- I voted online and I had already read
24 everything I needed to read, so I just went straight to
25 the candidate. I didn't bother to look at the -- you know

1 what their statement was or anything. And I think maybe
2 it would make it a lot simpler for our folks voting on the
3 phone if they could just do that.

4 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

5 They certainly don't have to press the options to
6 listen to the candidate statement. That's a choice. But
7 let me make sure that there's a way to just go directly
8 to -- or if there is a way for them to go directly to
9 that.

10 CHAIRPERSON TAYLOR: Right. After they identify
11 themselves and put in their pin and all that stuff. Okay.
12 Great.

13 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
14 Yeah, or if they have to go through a couple of
15 steps.

16 CHAIRPERSON TAYLOR: Okay. Great. I appreciate
17 that.

18 So this is an action item. I'd like to entertain
19 a motion. Anybody?

20 COMMITTEE MEMBER JONES: Move it.

21 CHAIRPERSON TAYLOR: All right. Moved by Henry
22 Jones. I need a second.

23 COMMITTEE MEMBER MILLER: Second.

24 CHAIRPERSON TAYLOR: Second by Mr. Miller.

25 All those in favor of the -- approve the notice

1 of election for 2018 CalPERS Board of Administration
2 state, school, and public agency member elections say aye?

3 (Ayes.)

4 CHAIRPERSON TAYLOR: All those opposed?

5 All right. Seeing none. The item passes.

6 All right. And then we are moving -- oh, come
7 on. My iPad got stuck for a second.

8 We are on 9. I'm still stuck. Oh, it's -- and
9 Mr. Terando, go ahead.

10 CHIEF ACTUARY TERANDO: Good afternoon, Madam
11 Chair, members of the Committee. Scott Terando, Chief
12 Actuary.

13 Item 9a is an information item that will go over
14 the Actuarial Office's analysis of the long-term care
15 discount rate. If you remember, and you think about, over
16 the last 18 to 24 months, we've looked at the PERF
17 discount rate, we've also looked at the Legislators'
18 Retirement System, the Judges' System, and the Judges' II
19 System.

20 This is just a continuation of that process,
21 where we take a look at the discount rate current capital
22 market assumptions and discuss our findings.

23 Joining me today is Fritzie Archuleta, who will
24 go over our analysis, and discuss our findings.

25 With that, I'll pass it along to Fritzie.

1 DEPUTY CHIEF ACTUARY ARCHULETA: Good afternoon,
2 Madam Chair, members of the Committee. My name is Fritzie
3 Archuleta. And I'm part of the Actuarial Office team.

4 In October of 2012, the Long-Term Care Fund
5 adopted a new asset allocation. And with that, the
6 associated discount rate was 5.75 percent. Since then,
7 the asset allocation has been reviewed twice and is still
8 in use. The discount rate has also not changed from 5.75
9 percent.

10 In June of 2017, the Investment Committee
11 approved a new set of capital market assumptions.
12 Specifically, the expected short-term rate of return
13 decreased from 4.92 percent to 4.21 percent. The
14 Actuarial Office has done calculations taking into account
15 the new capital market assumptions and quantified their
16 effect on the long-term care discount rate. We have
17 concluded that the recommended discount rate should be
18 decreased from 5.75 percent to 5.25 percent.

19 If I can point your attention to attachment 1,
20 which describes how we derived the recommended discount
21 rate. We basically looked at the cash flows for the next
22 60 years in the Long-Term Care Fund using the new capital
23 market assumptions, the short-term interest rate, our
24 expected rate of return is 4.21 percent, and the rate of
25 return expected for the next 50 years is 6.67 percent.

1 We refer to this as the base scenario. And then
2 from there, we calculated a single-blended discount rate,
3 which mimics the cash flows under the base scenario. We
4 found this blended rate to be 5.32 percent.

5 So common practice is to round down to the
6 nearest quarter of a percent and this is how we came up
7 with the recommended 5.25 percent.

8 On page two of the attachment, we display what
9 the fund would look like based on several different
10 expected rates of return. Perhaps it's best to see on
11 page three, it shows a picture graphically of what happens
12 to the fund and its cash flows over the next 30 or 40, 50
13 years. You can see that the black line is the baseline
14 scenario, where we have the 4.21 percent for the first 10
15 years and the 6.67 percent for the next 50 years. The red
16 line is the 5.32 percent blended single discount rate, and
17 the purple line is our 5.25 recommended discount rate.

18 So using the recommended discount rate to
19 determine the liabilities of the LTC plan, the margin of
20 the LTC plan would go from a positive 12 percent, and a
21 funded ratio of 107 to a margin of about negative one
22 percent, and a funded status of 99 percent. At this time,
23 we do not see a need for an adjustment to the premiums.

24 In the April FAC meeting, we will come back with
25 the long-term care report, which will display the results

1 of the long-term care plan at the recommended discount
2 rate, and bring it forward to you for your approval.

3 That concludes my presentation. I'm available
4 for questions.

5 CHAIRPERSON TAYLOR: All right. I have Mr.
6 Jones.

7 COMMITTEE MEMBER JONES: Yeah. Thank you, Madam
8 Chair. Yes, I could support this recommendation, because
9 it's based on valuation of the capital market assumptions.
10 And we've used the capital market assumption changes to
11 drive our discount rate for our other funds. And so it
12 would make sense to me to use the same process for this
13 fund. And I think there's one additional factor with our
14 regular PERF fund, where we have three sources of revenue
15 where if the income is not there and the contributions are
16 steady, then we have an option to raise the rates of the
17 agencies.

18 Whereas, this only has two sources of revenue, so
19 it's even more at risk in terms of not getting the
20 accurate returns. So when this come back, I could support
21 this.

22 CHAIRPERSON TAYLOR: Okay. This is an
23 information item. I have no other questions from the
24 Board. I'm sorry.

25 Mr. Terando.

1 CHIEF ACTUARY TERANDO: I was just going to
2 remind Mr. Jones that it is an information item, and we're
3 looking forward to Board direction to come back in April
4 with the results at the recommended rate.

5 CHAIRPERSON TAYLOR: Okay. So I would say
6 that -- pardon me? Oh.

7 GENERAL COUNSEL JACOBS: Madam Chair, given the
8 last of questions, we can always move this from an
9 information item to an action item, if that were the
10 Committee's predilection.

11 CHAIRPERSON TAYLOR: Okay.

12 COMMITTEE MEMBER JONES: I'd like to move it.

13 COMMITTEE MEMBER GILLIHAN: Second.

14 CHAIRPERSON TAYLOR: All right. So moved by
15 Hen -- Mr. Jones. Second by Mr. Gillihan.

16 So now that is a vote on moving it from an
17 information item to an action item, is that correct?
18 That's the vote I'm taking right now?

19 GENERAL COUNSEL JACOBS: No. It's -- I think the
20 motion is to approve -- and we do have public comment on
21 this. But the motion is to approve the reduction in the
22 discount rate for the Long-Term Care Program from 7. --
23 excuse me, 5.75 to 5.25.

24 CHAIRPERSON TAYLOR: Okay. So I don't have to
25 have a motion to turn it into an action item, is that

1 correct?

2 GENERAL COUNSEL JACOBS: Correct.

3 CHAIRPERSON TAYLOR: All right. Good. We're
4 going to hold onto that. We do have one public comment.
5 Ms. Snodgrass, if you could come to the front, if you're
6 still here. There you are.

7 MS. SNODGRASS: Donna Snodgrass, Retired Public
8 Employees Association. I think you answered the two
9 questions I had. If I heard correctly, the Board does
10 have to approve the action and there will be no premium
11 increases at this time --

12 CHAIRPERSON TAYLOR: That's correct.

13 MS. SNODGRASS: -- because of this?

14 Thank you.

15 CHAIRPERSON TAYLOR: All right. All right. So
16 we're going to -- we have a motion by Mr. Jones, a second
17 by Mr. Gillihan to go ahead and vote on this agenda item.

18 All those in favor?

19 (Ayes.)

20 CHAIRPERSON TAYLOR: All those opposed?

21 Hearing no opposition. This passes.

22 So we do want to thank you very much on this.

23 CHIEF ACTUARY TERANDO: Thank you.

24 DEPUTY CHIEF ACTUARY ARCHULETA: Thank you.

25 CHAIRPERSON TAYLOR: All right. So I think we're

1 back on -- let's see, it looks like 10a, and that is Ms.
2 Malm.

3 Thank you.

4 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

5 Good afternoon again. Kim Malm, CalPERS team
6 member. I'll be presenting an information item on the
7 2017 member-at-large election results. As you know, the
8 member-at-large election was to fill two seats on the
9 CalPERS Board for positions A and position B.

10 Position A was decided by a majority vote in the
11 Primary election. And David Miller was elected with 63.7
12 percent of the votes.

13 Position B seat was decided by a majority vote in
14 the runoff election, and Margaret Brown was elected with
15 53 percent of the votes.

16 Congratulations to both candidates.

17 The term of office for both elected candidates is
18 January 16th 2018 through January 15th, 2022. Voter
19 turnout for this election was 9.14 percent for the primary
20 election, and 10.66 percent for the runoff election. This
21 is an increase to the 2014 public agency election that had
22 a voter turnout of 6.8 percent. However, slightly lower
23 than the 2014 State election with 9.4 percent, and a
24 decrease from the 2013 member-at-large election that had
25 11.5 percent voter turnout.

1 It will come as no surprise that the retired
2 members were the highest voting population. The employer
3 with the highest voter turnout was CalPERS with 22.13
4 percent of the primary election, and 21.12 percent for the
5 runoff election. In the top 20 city category, Sacramento
6 was the top city.

7 Two new voting options were introduced this
8 election, online and telephone voting. And even though
9 the main mail-in voting was still the most popular voting
10 method of about 77 to 78 percent, we still had about 23
11 percent of our voters vote using online and phone voting
12 options.

13 And so for the first year, it's about 23
14 percent -- almost, a fourth of our voters. So change is
15 hard. I'm okay with that on year one.

16 We'll continue to partner with Office of Public
17 Affairs and Stakeholder Relations to increase voter
18 awareness, and participation in the upcoming state -- 2018
19 state, school, and public agency elections. So what can
20 we do to increase the vote that's been asked over and
21 over. And for those of you that have been here for
22 awhile, in 2010 we did do a survey of our membership,
23 10,000 members to be exact, 2,500 from each of the voting
24 categories asking them if they voted, and if they did --
25 did not, why not?

1 And the number one response -- well, first of
2 all, we had about six percent responded out of all the
3 groups. And those that responded, 47 percent stated there
4 wasn't sufficient information about the candidates. The
5 next closest comment was 16.6 percent saying they did not
6 recall being notified of the election.

7 So the CalPERS team has worked really hard to try
8 and address a couple of these things. For the -- the
9 sufficient information about the candidate, we started the
10 candidate statement videos, which we put on our external
11 website so that our members can watch those. We also
12 modified the regulations to encourage the candidates to
13 answer five questions -- standard questions regarding
14 their qualifications, issues of greatest importance to
15 CalPERS, and what they would do to enhance the
16 organization.

17 As far as getting out the information, we have
18 worked on an extensive marketing campaign with the Office
19 of Public Affairs and Stakeholder Relations. It included
20 changing the envelop to be more colorful to possibly draw
21 attention, numerous presentations to stakeholder groups on
22 online and telephone voting options, press releases,
23 Facebook, Twitter, Spark messages, commercials for our
24 website, e-blasts to our members where we have an email
25 address, CalPERS PERSpective article, fliers for the

1 CalPERS Benefits Education Events and Employer Forum, and
2 tool kits that were sent to the employers.

3 However, if any of you or any of our
4 constituents have ideas to help us increase the vote, we
5 are happy to get that feedback.

6 If I may, Madam Chair, take a moment of personal
7 privilege. I think most of you know that I've kind of
8 been in and out the last six months, and my team and
9 Public Affairs, and the Legal Office have worked really
10 hard over this period of time to ensure the successful
11 completion of this 2017 member-at-large election, and I
12 just wanted to thank them for all their hard work.

13 CHAIRPERSON TAYLOR: Yes.

14 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

15 And that concludes my presentation. I'm happy to
16 answer questions.

17 CHAIRPERSON TAYLOR: Thank you, Ms. Malm. We
18 want to thank you for your work, and your team's work as
19 well. We know that these things can get very out of hand
20 and lots of complaints. And I know you've heard from me,
21 you've heard from other folks, how can we increase our
22 voting population?

23 I'm also looking at it from our view, so that we
24 can figure out something on our side as well. But I think
25 you did a wonderful job. I'm glad we're doing the

1 corrections that were identified and we appreciate that.
2 And I want to thank you very much.

3 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
4 Thank you.

5 CHAIRPERSON TAYLOR: And Mr. Miller had a
6 question.

7 COMMITTEE MEMBER MILLER: Yeah. I've got a
8 couple questions, couple comments. I like -- I think most
9 of us are just perplexed at the low turnout. I really
10 thought that with the additional options and in the wake
11 of what happened with the Presidential election that
12 people would really value voting, when they see what
13 happens when you don't vote, but I was surprised.

14 (Laughter.)

15 COMMITTEE MEMBER MILLER: I was really surprised
16 there. So one of the things I wanted to ask is -- in
17 terms of the timing of the candidate forum, has there been
18 any thought about having those forums earlier, so that
19 with the bulk of people still voting by mail, and we know
20 those votes that do come in, come in early most of the
21 them, that more time for people to potentially participate
22 in that be one small thing we could look at. Again,
23 trying to get viewership is another matter.

24 And then the other question is more specifically
25 to this table, where you've got the top 20 employers,

1 that's both active members and those who retired out of
2 that agency, or just the actives?

3 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
4 It's just the actives.

5 COMMITTEE MEMBER MILLER: Okay. Yeah. So it
6 would be interesting to know how our retiree segmentation
7 breaks down. I don't know if that's something we get.

8 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
9 By employer. We do have their age --

10 COMMITTEE MEMBER MILLER: By employer.

11 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
12 Yeah, okay. We do -- we did have like the age
13 groups and how they voted, but we do not have the employer
14 in the report that we provided you.

15 COMMITTEE MEMBER MILLER: Okay. Thank you.

16 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
17 And for the forum, interestingly enough, we've
18 tried early, we've tried late, we've tried early and late
19 in the day, we've tried lunch time, we've tried a number
20 of different options to encourage participation, and, you
21 know, I think we need to have a conversation on whether or
22 not we find that there's an actual value to the forum,
23 since there's not a lot of participation. And maybe we
24 could spend our time doing something more, something
25 different.

1 COMMITTEE MEMBER MILLER: I appreciate you and
2 all your team's work, and I've been at all of them, so...

3 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
4 Thank you.

5 CHAIRPERSON TAYLOR: All right. Thank you.
6 Ms. Brown.

7 BOARD MEMBER BROWN: Has there been any thought
8 to counting the votes that by postmark as opposed to by
9 arrive date. I know this last election there were several
10 thousand that were not counted, one, because they didn't
11 have the signature on the ballot. And I know maybe we're
12 correcting that piece of it, because it was on the ballot
13 versus the envelope. But then a number of percentage of
14 votes arrived after the final day. And when we absentee
15 vote, it just has to be postmarked.

16 So I'm just wondering if we could consider that,
17 because you probably get several thousand more. You
18 probably have the numbers there that were not counted.

19 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
20 I don't know if I have those right on me. But
21 what we have run into is that a number of the post offices
22 do not postmark the envelopes anymore.

23 And so we were receiving envelopes in that did
24 not have a postmark date. And we found this a couple of
25 years ago in our election. It was, I think, the last

1 retiree election. And so we didn't know after the date of
2 the cutoff date whether or not it was mailed by that date
3 or if it was mailed after that date, which is why we ended
4 up changing the statement to be must be received on this
5 date, so that we knew it was mailed by that time. But
6 there's a number of post offices that are not postmarking
7 those envelopes anymore.

8 BOARD MEMBER BROWN: I think that's actually
9 illegal not to postmark those, but I'll check with my
10 father who worked for the Post Office for 22 years. I'll
11 find out.

12 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
13 Okay.

14 CHAIRPERSON TAYLOR: It might be -- am I on? It
15 might be because -- I'm not sure, but if you have a
16 postmark -- it's pre-postage paid, correct?

17 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
18 Correct.

19 CHAIRPERSON TAYLOR: So maybe that's why. So
20 anyway, Mr. Jones.

21 COMMITTEE MEMBER JONES: No. That's okay.

22 CHAIRPERSON TAYLOR: Okay. Mr. Slaton

23 COMMITTEE MEMBER SLATON: Thank you, Madam Chair.
24 So I'm particularly struck that the CalPERS
25 voting was 22 percent.

1 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

2 I'm particularly struck at that too, Mr. Slaton.

3 (Laughter.)

4 COMMITTEE MEMBER SLATON: I mean, I just -- I
5 just don't get that. Do you think it's a situation where,
6 you know, my vote doesn't matter or I really don't know
7 who to vote for, so therefore I'm just going to pass? I
8 mean of all the agencies that should have 80 to 90 percent
9 voting record, it would be this agency.

10 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

11 I couldn't agree with you more. And you asked me
12 this question last year, I believe --

13 (Laughter.)

14 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

15 -- and I didn't have any better of an answer for
16 you --

17 COMMITTEE MEMBER SLATON: No better answer?

18 (Laughter.)

19 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

20 -- a year ago. I don't -- I -- we advertise so
21 much here at the -- at this office -- at the CalPERS
22 office. Clearly, we all know that we report to a Board.
23 And so I don't understand the apathy.

24 COMMITTEE MEMBER SLATON: Okay. And in
25 particular, the apathy goes as the age goes down, the

1 apathy goes up.

2 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

3 Because a lot of times people don't get involved
4 or don't feel like they need to get involved until they're
5 closer to their retirement age. I think that that happens
6 quite a bit, which is we have the -- our older population
7 that vote a lot more than our younger population for sure.

8 COMMITTEE MEMBER SLATON: Yeah. Okay. Thank
9 you.

10 CHAIRPERSON TAYLOR: All right. Seeing no
11 further questions --

12 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
13 Thank you.

14 CHAIRPERSON TAYLOR: -- let's move on to -- thank
15 you very much Ms. Malm.

16 Let's move on to Item 11, Diversity.

17 (Thereupon an overhead presentation was
18 presented as follows.)

19 CHAIRPERSON TAYLOR: Mr. Pacheco.

20 DEPUTY EXECUTIVE OFFICER PACHECO: Madam Chair,
21 Brad Pacheco, CalPERS team. I'm joined today by Kelly Fox
22 our Chief of Stakeholder Relations.

23 Before you is our annual diversity report. I
24 know it's -- that we're running long, and we have one more
25 committee, so we are happy to go through our presentation,

1 or we can take questions, whatever the pleasure of the
2 Committee is?

3 CHAIRPERSON TAYLOR: How long did you -- do you
4 think it will take to go through the presentation?

5 DEPUTY EXECUTIVE OFFICER PACHECO: About 10
6 minutes.

7 CHAIRPERSON TAYLOR: Why don't we do that.

8 DEPUTY EXECUTIVE OFFICER PACHECO: Okay. Very
9 good. Thank you. So we are pleased to present this
10 annual report that highlights our accomplishments to
11 expand diversity and inclusion among our team members, the
12 culture, and our operations and our investment portfolio.

13 Let me just quickly acknowledge why you're seeing
14 new faces here. This report has historically been
15 presented by our Operations Branch under Mr. Hoffner. But
16 our Diversity and Inclusion Program joined the
17 Communications and Stakeholder Relations Branch in July.
18 So we're thrilled that they're a part of our team, and we
19 look forward to the opportunities in using our
20 communication channels to promote the work that we're
21 doing in this area.

22 We plan to cover three areas in our presentation.
23 A new enterprise strategy that has a renewed focus on our
24 D&I work, a snapshot of our current demographics, and then
25 finally a recap of some of the work that our Investment

1 Office has been doing. So I will turn it over to Mr. Fox
2 to go through the present station.

3 STAKEHOLDER RELATIONS CHIEF FOX: Thank you,
4 Brad.

5 Sorry about that.

6 Thank you, Brad, and thank you Madam Chair and
7 Finance Committee. I'll be as quick as we can go here. I
8 want to make sure we acknowledge all the good work that
9 our folks are doing here at the enterprise.

10 So my name is Kelly Fox. I'm the Division Chief
11 at Stakeholder Relations.

12 --o0o--

13 STAKEHOLDER RELATIONS CHIEF FOX: And so on our
14 first slide here, we're going to talk about our renewed
15 focus on D&I here at the enterprise. So a major change is
16 a renewed focus on D&I. CalPERS has a long-standing D&I
17 foundation that has progressed over the last 10 years. We
18 had a Diversity and Inclusion Advisory Committee that we
19 have co-created a renewed focus to move our organization
20 to a more inclusive work culture.

21 --o0o--

22 STAKEHOLDER RELATIONS CHIEF FOX: So sharing
23 those highlights that touched our workforce, our
24 workplace, and our marketplace. The Key Focus Areas slide
25 will help us achieve our goals, such as talent management,

1 education, and communication. So with talent management,
2 we're connecting D&I and talent management to -- efforts
3 to attract, develop, and advance highly qualified team
4 members and the education component.

5 We're expanding and strengthening our diversity
6 and inclusion education, increase inclusion and engagement
7 across the enterprise. And our communications efforts,
8 leveraging communication channels to present a consistent
9 message, increase team member involvement, and showcase
10 CalPERS as a destination employer.

11 --o0o--

12 STAKEHOLDER RELATIONS CHIEF FOX: So how we
13 measure our success, previous baselines utilized a
14 different methodology, so we've got an enterprise-wide
15 employee engagement survey that began in 2017 that serves
16 as the new methodology to establish consistent comparison
17 from year to year.

18 This survey found that on average 66 percent of
19 on team members agreed that quote CalPERS fosters a work
20 environment that values individual differences and
21 contributions. This measure focuses on our efforts to
22 help foster a culture of inclusion, that welcomes
23 diversity of thought, experience, and background.

24 We have learned that diversity within -- within
25 an inclusive working environment enhances the relevance of

1 our work, and increases productivity, and improves the
2 value of the services that we provide.

3 The annual engagement -- employee engagement
4 survey has several specific questions aimed at gauging the
5 success of our D&I efforts.

6 --o0o--

7 STAKEHOLDER RELATIONS CHIEF FOX: So just to
8 identify a couple of D&I accomplishments. Again, the
9 report here focuses on the '16-'17 year, so there's some
10 things that you've probably observed and witnessed in the
11 last few months that are not going to be recognized here
12 today, but previous to that.

13 Over 1,000 CalPERS team members were educated
14 through our training and education classes about D&I
15 topics. And the feedback from those was a positive rating
16 of 92 percent. So we feel very proud of the work that
17 we're doing in providing the training is well received by
18 the enterprise and the team members.

19 The diversity and inclusion group was honored
20 with the spotlight impact award for best practices in the
21 area of organizational impact, talent management, and
22 culture of inclusion on behalf of an international
23 organization called Prism, where in 2016, we were
24 recognized, and then again in 2017, in particular the D&I
25 group.

1 Then over 500 team members attended the 10th
2 annual D&I day, and 81 percent of those people reported
3 that the event itself helped them appreciate the unique
4 differences and experiences of the CalPERS team members.

5 --o0o--

6 STAKEHOLDER RELATIONS CHIEF FOX: So on the
7 workforce. As Brad had indicated, some demographic
8 information. So this is our demographics for the
9 organization. And I think -- well in another slide here
10 we'll go over that. But the data we use for this report
11 is entirely self-reported with the information received
12 from the State Controller's office.

13 The previous methodology would determine
14 ethnicity based on algorithms using -- utilizing name and
15 residential address. And as such, it was not as accurate
16 and was subject to bias. And that was our information
17 that we had received through CalHR.

18 So the change in methodology has identified some
19 significant demographic diff -- excuse me, demographic
20 differences between 2016 and 2017. So in 2017, the CalHR
21 conducted a one-time self-reported survey, which allowed
22 us to compare to the Controller's Office self-reported
23 data. And this comparison confirmed that the SCO
24 self-reported data is more aligned in representing the
25 CalPERS workforce.

1 --o0o--

2 STAKEHOLDER RELATIONS CHIEF FOX: So here is our
3 workforce from '16 to '17 utilizing the newer demographic
4 information that we received that we felt was a little
5 more accurate in this representation.

6 --o0o--

7 STAKEHOLDER RELATIONS CHIEF FOX: And then our
8 CalPERS employees compared to Sacramento County. And what
9 we're finding here is that the general population here, as
10 recognized by one of the most diverse cities -- so we're
11 in the top 10 in diverse cities across the country. And
12 our workforce is very closely aligned to the
13 demographic representation of Sacramento County.

14 --o0o--

15 STAKEHOLDER RELATIONS CHIEF FOX: So the
16 generational demographics of -- so what we see here in
17 this slide is our workforce continues to span over four
18 generations, an ongoing trend as Millennials entering the
19 workforce as fast as Baby Boomers are exiting, leaving the
20 overall makeup of our organization from a generational
21 perspective very diverse.

22 Generation Xers maintain their position as the
23 largest group here at CalPERS. Millennial workforce is
24 rapidly growing, is now about seven percent larger than
25 the Baby Boomers. And the Baby Boomers and

1 traditionalists appear to be, as we kindly denote here,
2 gradually exiting the workforce.

3 (Laughter.)

4 --o0o--

5 STAKEHOLDER RELATIONS CHIEF FOX: So the next
6 slide here we'll talk about our gender demographics here
7 at the enterprise. And what's important to note here is
8 that we're within this optimal gender balance zone, which
9 is considered roughly around the 60/40 split one way or
10 the other. And as you can see here, our female component
11 is nearly 60 percent. Of course, the male component would
12 be 40 percent. But then for the entire team here at
13 CalPERS, it's relatively close within a percentage point
14 of each way. So our team leaders are a good
15 representation of the demographics that are here on a
16 gender basis.

17 --o0o--

18 STAKEHOLDER RELATIONS CHIEF FOX: So that
19 includes our enterprise-wide slides here, but we want to
20 discuss here real quickly the Investment Office Diversity
21 and Inclusion Steering Committee information. And as part
22 of the D&I 2020 plan, the Investment Office has made a
23 strategic priority to foster an environment of
24 inclusiveness and increased awareness of diversity, and
25 inclusion issues.

1 And so you see there from the slide we have our
2 Investment Belief number 10, and the sub-belief that is
3 identified there.

4 And we'll, on the next slide --

5 --o0o--

6 STAKEHOLDER RELATIONS CHIEF FOX: -- go into the
7 diversity and inclusion plan. This workstream includes
8 initiatives aimed at increasing the pool of qualified
9 diverse job applicants, team member education and
10 training, and communicating with team members on
11 developments related to diversity and inclusion.

12 --o0o--

13 STAKEHOLDER RELATIONS CHIEF FOX: And then our
14 next steps. We look forward to another year. We'll
15 continue to implement our new D&I enterprise strategy,
16 continue to explore and develop new and innovative ways of
17 sustaining our inclusive work culture.

18 We plan to achieve this by listening to our
19 employees through a revamped annual engagement survey, so
20 we can better use and plan efforts to increase our
21 engagement by our strategic goal of eight percent by 2022.

22 Diversity and inclusion is not only a goal, but a
23 call to action, a call we have answered on behalf of our
24 members who serve those who serve California.

25 And at this point, we'd be happy to take your

1 questions. And I would note that our investment team is
2 here behind us to answer any of the questions you have
3 related to their specific programs. And then in our
4 audience is our manager of our CalPERS Diversity Outreach
5 Program, Ellie Rodriguez, if you'd stand and be
6 recognized, along with your team members.

7 They're responsible for all of this work and
8 they're doing a fantastic job.

9 (Applause.)

10 STAKEHOLDER RELATIONS CHIEF FOX: Okay. Madam
11 Chair.

12 CHAIRPERSON TAYLOR: All right. Thank you, Mr.
13 Fox.

14 Mr. Costigan.

15 VICE CHAIRPERSON COSTIGAN: Just a quick
16 observation. Mr. Kelly, I note -- and I've raised this
17 with Ms. Frost before. I want to applaud Mayor Steinberg
18 for Student Assistant Internship Program. I just do want
19 to point out we often talk about Sacramento being a
20 region, and that's how they promote it. This policy --
21 there are communities outside of Sacramento that are just
22 as diverse, whether it's Elk Grove, Roseville, Loomis,
23 Lincoln, Folsom.

24 And I -- the way this reads is we're excluding an
25 entire group of students that are not -- so I'm not quite

1 sure how we have limiting policy. Because the way I read
2 this, and I'm not referencing my high school, but I can
3 tell you our demographics, even out in Eureka are not --
4 people may perceive where I live that's not reflective of
5 the entire school district. And yet our policy limits it
6 to Sacramento.

7 So are we going to look at expanding this?
8 Because I hate to foreclose the opportunity to people that
9 live in Folsom, or Roseville, or Lincoln, Auburn.

10 DEPUTY EXECUTIVE OFFICER PACHECO: Yeah. Mr.
11 Costigan, I don't know that our policy limits us. What
12 we're looking at opportunities to expand D&I efforts here,
13 so we'd be happy to take a look at that beyond just the
14 Sacramento area.

15 VICE CHAIRPERSON COSTIGAN: Okay. But I just
16 want to make sure, because we limit this with the launch
17 of the new Student Assistant and Internship Program,
18 CalPERS will be supporting. So if someone applies from
19 the Roseville Unified School District, do they get the
20 same consideration as someone from the Sacramento Unified
21 School District?

22 DEPUTY EXECUTIVE OFFICER PACHECO: You know, let
23 me turn to Mr. Hoffner. I don't know how we would
24 implement that through our human resources.

25 DEPUTY EXECUTIVE OFFICER HOFFNER: Thank you.

1 So actually the program that Mayor Steinberg put
2 forth was, I think, a thousand strong or five thousand
3 strong, which is bringing as many of these kids that are
4 in their junior and senior year in high school to
5 employment opportunities for a specific period of time.

6 They identified originally I think five school
7 districts within the Sacramento County region for that
8 project. So we were able to take, I think, four or five
9 young individuals within the Investment Office. We look
10 to expand that. I don't see why the criteria couldn't be
11 applied to others.

12 One of the challenges for them though, Mr.
13 Costigan, is their ability to get here. And so there's
14 some -- there may be some challenges for -- the farther we
15 get away from the downtown core how do they get to the
16 organization for those employment opportunities?

17 So it's something we'd be happy to explore. I
18 don't think it precludes others. It's really about trying
19 to expand and bring youth into, you know, sort of
20 internship programs and give them flavor of what working
21 at CalPERS would be like.

22 In this case, it was the Investment Office.
23 There's definitely interest in other parts of the
24 organization. We'd definitely be interested to see how
25 that expands beyond the five that spend about six, eight

1 weeks here.

2 VICE CHAIRPERSON COSTIGAN: Well, I just want to
3 make sure is we're ensuring diversity and looking at bring
4 in more students, we're not excluding -- there's an entire
5 region. I mean, it's interesting -- again, Sacramento
6 loves to market itself as a region. Yet, I feel -- and
7 I've raised this before, so this is nothing new. I raised
8 it.

9 I, again, applaud the Mayor on this effort, but I
10 don't want to see us limited, because you're in Elk Grove,
11 I'm out in the Roseville Granite Bay. There are plenty of
12 qualified folks, and I note there are plenty of people
13 that would benefit from this program as well.

14 So thank you, Madam Chair.

15 CHAIRPERSON TAYLOR: Sure.

16 Ms. Mathur.

17 PRESIDENT MATHUR: Thank you. Just a couple of
18 questions. I note on page 10 of the presentation you've
19 looked at the gender demographics across the organization
20 as a whole. Have you also looked at it for different
21 program areas or broken it down a little bit more granular
22 across the organization to identify where we might have
23 opportunities to improve further?

24 Slide 10. Yeah, that one.

25 DEPUTY EXECUTIVE OFFICER PACHECO: We have not,

1 but that's something that we can certainly do. I mean,
2 this data is based on the self reporting. So we could
3 look at doing a cross-functional mapping of those areas,
4 and bring that back, if you would like.

5 PRESIDENT MATHUR: I think that would be useful,
6 and also at what levels. You know, there's -- you know,
7 well, I guess you have team leaders, which I assume is the
8 executive level. I don't know how --

9 DEPUTY EXECUTIVE OFFICER PACHECO: That would
10 include all three of our -- all 300 of our managers and
11 supervisors, including the executive team.

12 PRESIDENT MATHUR: Okay.

13 DEPUTY EXECUTIVE OFFICER PACHECO: So we actually
14 did consider putting a chart up there of just the
15 executive team, but we included the team leaders, which is
16 a broader universe.

17 PRESIDENT MATHUR: Yeah, that's -- I think that's
18 fine, but I think that that distinction between the
19 whole -- being more granular across the organization I
20 think would be useful.

21 The other question I had was about there's a
22 piece in the report about suppliers, and some about
23 external managers and how we engage with them. But could
24 you talk a little bit about how and if we incorporate this
25 into contracting in anyway, in terms of reporting and also

1 efforts to improve diversity at the vendors which we do
2 business?

3 DEPUTY EXECUTIVE OFFICER PACHECO: Sure. And
4 maybe I'll turn to Kim Malm --

5 (Laughter.)

6 DEPUTY EXECUTIVE OFFICER PACHECO: -- to answer
7 that question, since she is the expert in that area.

8 PRESIDENT MATHUR: And if you don't know the
9 answer today, that's fine, Kim. We can come back to it.

10 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
11 We do encourage, as you know, in our contracting
12 small business and disabled veterans business enterprises.
13 We do not -- and minor -- or, I'm sorry, micro business,
14 we do not specify out minority businesses, but certainly
15 welcome to take any input that you have.

16 PRESIDENT MATHUR: I guess I'm not necessarily
17 suggesting some kind of requirement around -- or quota or
18 something. It's more --

19 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:
20 Just reporting.

21 PRESIDENT MATHUR: It's more around gathering
22 information from our vendors and also engaging our vendors
23 on the benefits of diversity, and having a diverse
24 workforce, and our preference for doing business with
25 those who have a diverse workforce or something around

1 that. So maybe I would just offer that for your
2 consideration.

3 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

4 Yeah. Absolutely. I think that we could
5 absolutely look at some sort of program that reports it,
6 that they are able to report it. I don't believe that we
7 have any authority to grant points --

8 PRESIDENT MATHUR: Sure

9 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:

10 -- for that. But certainly if it goes in line
11 with our Diversity and Inclusion Report on an annual basis
12 that we could maybe provide some information for the
13 report.

14 Okay. Thanks.

15 PRESIDENT MATHUR: Okay. Thank you.

16 CHAIRPERSON TAYLOR: Okay. Ms. Paquin.

17 ACTING COMMITTEE MEMBER PAQUIN: Thank you.

18 Along the lines of what Priya mentioned, I think that that
19 would be very helpful to take a look system-wide at the
20 different sections of CalPERS, and who the team leaders
21 are and how they break out along the lines of
22 responsibilities. I look forward to seeing that hopefully
23 sometime next year.

24 And I also wanted to congratulate the Investment
25 staff again on the diversity forum. That was such a

1 wonderful event, and I know that a lot of people always
2 look forward to that and being able to come together.
3 That was very inspiring.

4 And I had a question on the seven board
5 candidates that came out of the Diverse Director Database.
6 And I was wondering if -- how that compares to prior
7 years, and what are the expectations going forward, and
8 are those seven candidates from fiscal years '16-'17 or
9 from Calendar year '17?

10 INVESTMENT DIRECTOR SIMPSON: Thank you very
11 much. And for the compliment about the diversity forum.
12 I think Cary Douglas-Fong is sitting modestly on that row
13 over there, but she really led the effort. And I just
14 want to say what a tremendous amount of work it was across
15 the whole enterprise.

16 Anne Simpson, Sustainable Investment Program.

17 I think your question was about the reporting
18 period for the 3D candidates.

19 ACTING COMMITTEE MEMBER PAQUIN: That's right.

20 INVESTMENT DIRECTOR SIMPSON: And it's of a
21 peculiar period of time, because we're looking rather a
22 long way back over our shoulder on what happened in the
23 previous fiscal year, and we'd only just transferred to
24 Equilar to the new facility. And at that point, we had
25 seven candidates.

1 I'm glad to say since then, we've gone into
2 double figures. We're at 11. And my understanding is
3 they're all female, bar one, and that we do have a range
4 of ethnic diversity in those candidates.

5 We're also very pleased to see that some of the
6 appointments have been to large multi-nationals like the
7 Board of Shell, as well as to some California based
8 companies across, you know, a growing number of sectors.

9 But we are in the midst of an enhancement
10 program, because we know we've really only just dipped a
11 toe in the water here. We've got a lot more work to do.

12 ACTING COMMITTEE MEMBER PAQUIN: That's good news
13 though. Good progress.

14 And I had one more question, if I may. And this
15 is for you. And I was just curious about the joint
16 engagement with CalSTRS with the 87 companies. And are
17 you continuing to work with the remaining 66 that did not
18 appoint any female directors yet?

19 INVESTMENT DIRECTOR SIMPSON: That's something
20 for discussion with STRS. I think we've ourselves
21 broadened out our engagement with companies to 504. And
22 STRS is actually focusing on some different areas on the
23 diversity agenda, which we think are very complimentary.

24 So we've scaled up the number of companies that
25 we're engaging jointly with global equity on the Diversity

1 Program. But certainly we continue to work very closely
2 together.

3 ACTING COMMITTEE MEMBER PAQUIN: Thank you.

4 CHAIRPERSON TAYLOR: Mr. Miller.

5 COMMITTEE MEMBER MILLER: Yeah. Kind of to build
6 on what Ms. Mathur and Ms. Paquin had mentioned, when it
7 comes to looking at kind of developing your ability with
8 the analytics, and looking at slicing and dicing things
9 more finely, occupational groups, demographic factors,
10 those type of things, could you talk a little bit about,
11 you know, where you're going with that, and also how do
12 you kind of work with, and align or even integrate this
13 with your recruitment retention efforts with your customer
14 or workforce satisfaction engagement, dissatisfaction type
15 measures to identify what are those key engagement factors
16 that will support both your diversity agenda, but also
17 your kind of talent flow or workforce management for the
18 future?

19 DEPUTY EXECUTIVE OFFICER PACHECO: So, I think,
20 Mr. Miller, if we can look at this data more finely, as
21 you've noted, as an opportunity for us to work with our HR
22 office, part of the strategy that we've put together
23 today, or this year, is to expand the channels that we're
24 using for recruitment.

25 And I think there's an opportunity to -- if we

1 can get to the occupational level, which is something that
2 we'd have to look at on how finely we can take this data,
3 it would open up opportunities to identify, not only
4 channels, but organizations or affiliations where we can
5 meet the need of those professions where we can get some
6 more D&I professionals or expand diversity and inclusion.

7 COMMITTEE MEMBER MILLER: Thank you.

8 CHAIRPERSON TAYLOR: Mr. Jones.

9 COMMITTEE MEMBER JONES: Yeah. Thank you, Madam
10 Chair. Yeah, two questions. One I think, Anne, on the
11 seven persons from the 3D that were appointed to the
12 corporate boards, I know that's still a small number. And
13 so the question is do you have any sense of how many new
14 board members were appointed on the corporate boards, so I
15 can get a feel for seven out of thousand?

16 INVESTMENT DIRECTOR SIMPSON: Yes. Anne Simpson.
17 It's a very good questions question. Perhaps we could
18 come back to you with those numbers --

19 COMMITTEE MEMBER JONES: Okay. Okay.

20 INVESTMENT DIRECTOR SIMPSON: -- because a data
21 point from this year that I was very pleased to see, that
22 is among the new directors appointed in large companies
23 this year for the first time, a majority of the new
24 directors were female and/or persons of color.

25 So we are contributing our bit to this sea-change

1 in diversity and boards. We've got a long way to go, but
2 I'd rather look at those numbers Mr. Jones, and see if we
3 could come back to you --

4 COMMITTEE MEMBER JONES: Okay. Thank you.

5 INVESTMENT DIRECTOR SIMPSON: -- because I don't
6 have that at my finger tips.

7 COMMITTEE MEMBER JONES: Okay. Thank you.

8 And the second question is the ethnicity
9 demographics. I was under the impression that we could
10 not ask for that type of information, so where is this
11 data coming from?

12 STAKEHOLDER RELATIONS CHIEF FOX: Yeah. The
13 information is self-reported from -- I'm not sure what the
14 initial --

15 COMMITTEE MEMBER JONES: Theresa.

16 CHAIRPERSON TAYLOR: Oh. Oh, Richard knows.

17 CHAIRPERSON TAYLOR: Okay. Well, hey, I lost
18 you. Try again, Richard.

19 PRESIDENT MATHUR: No, he's on.

20 COMMITTEE MEMBER GILLIHAN: So my understanding
21 is that we asked applicants at the time they apply to fill
22 it out as part of their application process. If they
23 choose to, it's voluntary but we have to collect it for
24 federal reporting data. And we actually -- Mr. Hoffner is
25 going to come correct me if I'm wrong. And if the person

1 chooses not to identify, the supervisor actually has to
2 make their best guess based on the categories established
3 by the federal government.

4 COMMITTEE MEMBER JONES: And on that point, you
5 may recall, I was very disturbed about supervisors making
6 arbitrary, you know, designations of members.

7 DEPUTY EXECUTIVE OFFICER HOFFNER: Yeah. So I
8 think the one thing different that Mr. Gillihan just
9 mentioned is that CalHR actually did a statewide survey --

10 COMMITTEE MEMBER GILLIHAN: We did.

11 DEPUTY EXECUTIVE OFFICER HOFFNER: -- to help
12 clean up that data, because we've talked about this in the
13 last three or four or five years that there's a -- there's
14 been a fairly low response in terms of people actually
15 participating and putting that information out.

16 We at CalPERS provided that survey to all the
17 employees and I think we had like a 97 percent response
18 rate related to that. So the data that you're now seeing
19 is reflective of the individuals here at the organization
20 at a point in time have identified themselves that. So
21 we're getting away from that point, Mr. Jones, as to
22 somebody else identifying what that characteristic might
23 have been, based upon sort of that eyeball test, which we
24 talked about. But there are other pieces that are used
25 for that federal reporting that's required by federal law.

1 COMMITTEE MEMBER GILLIHAN: If I could add to
2 that, Madam Chair?

3 CHAIRPERSON TAYLOR: Go ahead.

4 COMMITTEE MEMBER GILLIHAN: So we actually --
5 yeah, we did a one-time data collection, because the
6 federal government changed their categories, so our data
7 that we had on file didn't match the new federal
8 definition -- they've actually expanded definitions,
9 and -- at the same time, we also collected data on persons
10 with disabilities as well as veteran status in the same
11 survey.

12 COMMITTEE MEMBER JONES: Okay. Thanks.

13 CHAIRPERSON TAYLOR: All right. Great.

14 STAKEHOLDER RELATIONS CHIEF FOX: And, Mr. Jones,
15 I want to say I believe that all of the information that
16 we provided here today is only from the self-reported. So
17 all the information is not based on any of someone's guess
18 or what someone's ethnicity was. And that was 10 percent
19 was I think we got 90 percent is what Doug said --

20 DEPUTY EXECUTIVE OFFICER HOFFNER: That was --
21 yeah, so the historical was at like the nine to ten
22 percent response rate. And what you're seeing now is a
23 dramatic change. And so that slide shows you the
24 difference of what we were reporting historically to what
25 the actual employees are identifying themselves as, which

1 is I think quite helpful.

2 You can see the disparity and the difference.
3 That's the county -- so you can see how far they were off.
4 Based on historical data.

5 CHAIRPERSON TAYLOR: And these are CalPERS
6 employees that you're saying --

7 DEPUTY EXECUTIVE OFFICER HOFFNER: Correct.

8 CHAIRPERSON TAYLOR: Okay. Great. That's what I
9 wanted to know. So that's why it's much more up to where
10 the county populations are. Okay. So it's much more
11 reflective. That's good news.

12 And I really appreciate the report you guys. I
13 have -- oh, no, Mr. Jones.

14 COMMITTEE MEMBER JONES: Yeah. On the -- how are
15 we collecting the data from our managers in terms of their
16 makeup of their organizations? Because is that a
17 different -- I know it's a different process, but are we
18 able to collect that information on our managers.

19 DEPUTY EXECUTIVE OFFICER PACHECO: Are you
20 referring to our Investment managers Mr. Jones?

21 COMMITTEE MEMBER JONES: Yeah. Yes.

22 DEPUTY EXECUTIVE OFFICER PACHECO: Clint is here.

23 CHAIRPERSON TAYLOR: Clint.

24 INVESTMENT DIRECTOR STEVENSON: Clint Stevenson,
25 Investment Director.

1 CHAIRPERSON TAYLOR: Pull the mic towards you.
2 Thank you.

3 INVESTMENT DIRECTOR STEVENSON: Clint Stevenson,
4 Investment Director.

5 We do collect that information, but we view it as
6 part of talent management. If you're going to be an
7 effective organization, you need to maximize your human
8 resources. And if you are not considering a broad array
9 of candidates, you're not. So that's one of the questions
10 that we're asking.

11 COMMITTEE MEMBER JONES: So you feel you're
12 getting proper responses on the designation of the
13 ethnicity of these companies' makeup?

14 INVESTMENT DIRECTOR STEVENSON: I would say that
15 it's a work in progress.

16 COMMITTEE MEMBER JONES: Okay.

17 CHAIRPERSON TAYLOR: Okay. Thank you very much.
18 Thank you for the presentation.

19 And that is -- do we have a summary of committee
20 direction Mr. Asubonten?

21 CHIEF FINANCIAL OFFICER ASUBONTEN: Yes, we do.
22 Charles Asubonten, CFO.

23 We have, in total, about five items. The first
24 one is the prior Committee direction, that staff to
25 continue to work with stakeholders for possible

1 legislation on school employee enrollment as discussed
2 previously. The next item is on the Amortization Policy.
3 We asked staff to bring back the opt-out option addressing
4 hardships and stress relief provisions.

5 And also to bring back or resurrect the 115 trust
6 initiative.

7 Next, the election of -- the staff is supposed to
8 review the election process to include candidate's name,
9 as opposed to asking voters to remember candidates order.

10 CHAIRPERSON TAYLOR: On the phone. I think that
11 was on the phone.

12 CHIEF FINANCIAL OFFICER ASUBONTEN: Yes, on the
13 phone. That is correct.

14 And the last item is on the diversity item that
15 we just listened to. One to bring back more granular
16 analysis on slide 10, and on contract diversity as well.
17 And lastly, to also bring back more information on Board
18 diversity. That's all I have.

19 CHAIRPERSON TAYLOR: Great. That's a lot. Thank
20 you so much.

21 Our meeting is adjourned. Perf and Comp will
22 meet in 20 minutes.

23 We have no public comment.

24 (Thereupon the California Public Employees'
25 Retirement System, Board of Administration,

1 Finance & Administration Committee meeting
2 adjourned at 4:12 p.m.)
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1 C E R T I F I C A T E O F R E P O R T E R

2 I, JAMES F. PETERS, a Certified Shorthand
3 Reporter of the State of California, do hereby certify:

4 That I am a disinterested person herein; that the
5 foregoing California Public Employees' Retirement System,
6 Board of Administration, Finance & Administration
7 Committee meeting was reported in shorthand by me, James
8 F. Peters, a Certified Shorthand Reporter of the State of
9 California;

10 That the said proceedings was taken before me, in
11 shorthand writing, and was thereafter transcribed, under
12 my direction, by computer-assisted transcription.

13 I further certify that I am not of counsel or
14 attorney for any of the parties to said meeting nor in any
15 way interested in the outcome of said meeting.

16 IN WITNESS WHEREOF, I have hereunto set my hand
17 this 21st day of February 2018.

18
19
20 

21
22 JAMES F. PETERS, CSR
23 Certified Shorthand Reporter
24 License No. 10063
25