

MEETING  
STATE OF CALIFORNIA  
PUBLIC EMPLOYEES' RETIREMENT SYSTEM  
BOARD OF ADMINISTRATION  
INVESTMENT COMMITTEE  
OPEN SESSION

ROBERT F. CARLSON AUDITORIUM  
LINCOLN PLAZA NORTH  
400 P STREET  
SACRAMENTO, CALIFORNIA

MONDAY, SEPTEMBER 18, 2017  
2:00 P.M.

JAMES F. PETERS, CSR  
CERTIFIED SHORTHAND REPORTER  
LICENSE NUMBER 10063

A P P E A R A N C E S

COMMITTEE MEMBERS:

Mr. Henry Jones, Chairperson

Mr. Bill Slaton, Vice Chairperson

Mr. Michael Bilbrey

Mr. John Chiang, represented by Ms. Jeree Glasser-Hedrick

Mr. Rob Feckner

Mr. Richard Gillihan

Ms. Dana Hollinger

Mr. J.J. Jelincic

Mr. Ron Lind

Ms. Priya Mathur

Mr. Theresa Taylor

Ms. Betty Yee, represented by Ms. Lynn Paquin

STAFF:

Ms. Marcie Frost, Chief Executive Officer

Mr. Ted Eliopoulos, Chief Investment Officer

Mr. Matt Jacobs, General Counsel

Mr. James Andrus, Investment Manager

Ms. Natalie Bickford, Committee Secretary

Mr. Dan Bienvenue, Managing Investment Director

Mr. Steve Carden, Investment Director

Ms. Kit Crocker, Investment Director

Mr. Curtis Ishii, Managing Investment Director

A P P E A R A N C E S C O N T I N U E D

STAFF:

Ms. May Leung, Associate Investment Manager

Ms. Simiso Nzima, Investment Director

Ms. Anne Simpson, Investment Director

Mr. Todd Smith, Investment Manager

Mr. Wylie Tollette, Chief Operating Investment Officer

Mr. Sin Sai Vang, Investment Manager

Mr. Lou Zahorak, Investment Director

ALSO PRESENT:

Ms. Margaret Brown

Ms. Rose Dean, Wilshire Associates

Mr. Allan Emkin, Pension Consulting Alliance

Mr. Steve Foresti, Wilshire Associates

Mr. Daniel Ingram, Wilshire Associates

Mr. Andrew Junkin, Wilshire Associates

Mr. Tom Toth, Wilshire Associates

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1  
2 CHAIRPERSON JONES: I'd like to call the  
3 Investment Committee meeting to order.

4 The first order of business is roll call, please?

5 COMMITTEE SECRETARY BICKFORD: Henry Jones?

6 CHAIRPERSON JONES: Here.

7 COMMITTEE SECRETARY BICKFORD: Bill Slaton?

8 VICE CHAIRPERSON SLATON: Here.

9 COMMITTEE SECRETARY BICKFORD: Michael Bilbrey?

10 John Chiang represented by Jeree Glasser-Hedrick?

11 ACTING COMMITTEE MEMBER GLASSER-HEDRICK: Here.

12 COMMITTEE SECRETARY BICKFORD: Richard Costigan?

13 CHAIRPERSON JONES: Excused.

14 COMMITTEE SECRETARY BICKFORD: Rob Feckner?

15 COMMITTEE MEMBER FECKNER: Good afternoon.

16 COMMITTEE SECRETARY BICKFORD: Good afternoon.

17 Richard Gillihan?

18 COMMITTEE MEMBER GILLIHAN: Here.

19 COMMITTEE SECRETARY BICKFORD: Dana Hollinger?

20 COMMITTEE MEMBER HOLLINGER: Here.

21 COMMITTEE SECRETARY BICKFORD: J.J. Jelincic?

22 COMMITTEE MEMBER JELINCIC: Present.

23 COMMITTEE SECRETARY BICKFORD: Ron Lind?

24 COMMITTEE MEMBER LIND: Here.

25 COMMITTEE SECRETARY BICKFORD: Priya Mathur?

1 COMMITTEE MEMBER MATHUR: Good afternoon.

2 COMMITTEE SECRETARY BICKFORD: Good afternoon.

3 Theresa Taylor?

4 COMMITTEE MEMBER TAYLOR: Here.

5 COMMITTEE SECRETARY BICKFORD: And Betty Yee  
6 represented by Lynn Paquin?

7 ACTING COMMITTEE MEMBER PAQUIN: Here.

8 CHAIRPERSON JONES: Okay. Thank you.

9 Mr. Eliopoulos, CIO's briefing.

10 CHIEF INVESTMENT OFFICER ELIOPOULOS: Mr. Chair,  
11 members of the Investment Committee, thank you so much.

12 Listen, I know we're getting an early afternoon  
13 start to our Investment Committee meeting, so I've revised  
14 my opening remarks a few times to make them much more  
15 truncated. I did want to really highlight the importance  
16 of the partnerships that we have, the strategic  
17 partnerships that we have with many organizations across  
18 the globe. In particular looking over the course of the  
19 summer, I and lots of members of the CalPERS team have  
20 attended conferences and events pursuant to these  
21 partnerships that have been really a wonderful opportunity  
22 to foster the exchange of ideas and opinions and best  
23 practices among global public pension funds, other asset  
24 owners, managers, leading experts, not-for-profit  
25 organizations, and other stakeholders. They really are

1 integral to what we do as an organization.

2           The Committee knows very well our 2020 five-year  
3 strategic plan, which includes our ESG five-year plan, our  
4 Investment Office diversity and inclusion 2020 plan, and  
5 our emerging and transition manager 2020 plan. And a  
6 common theme to all of those endeavors is an array of  
7 partnerships that are very important to us. We called it  
8 a honeycomb. If you can remember in many of the  
9 presentations, where we have interlocking relationships  
10 with organizations such as the Global Peer Exchange or the  
11 U.N. Principle for Responsible Investment, PRI, Ceres, the  
12 Sustainable Accounting Standards Board, the U.N. Global  
13 Compact. That's all in the E of the ESG.

14           And then on the S side, partnerships with the  
15 Council of Institutional Investors, ICGN, and many of  
16 the -- many more and many of the above.

17           On the governance side, relationships with  
18 organizations like the Pacific Pension Investment  
19 Institute, the International Financial Reporting Standards  
20 Advisory Council, and the SEC's Investor Advisory  
21 Committee. These partnerships are very important to the  
22 work that we do. We have strategic partnerships in  
23 addition to that. With respect to diversity and  
24 inclusion, including with 100 Women in Finance, the  
25 Association of Asian American Investment Managers, the

1 Institute, the Executive Leadership Council, New America  
2 Alliance, the Toigo Foundation, and many, many, many more.

3           What I wanted to underscore is how important all  
4 these organizations are to us, and also how much we learn  
5 from them as well as they learning from the perspectives  
6 of our professionals as well.

7           We think them very much -- think of them very  
8 much as being part of us, part of our partnership. And we  
9 believe that CalPERS really does benefit from these  
10 bene -- from these partnerships that we have.

11           I had planned to perhaps go through in a little  
12 more detail all of the work that many of our staff has,  
13 but let me suffice it to say that I and -- I'll name a few  
14 of the conferences or meetings that we've participated  
15 in -- and many of our staff -- so, for instance, I and  
16 Alison Li who you saw a little earlier this morning  
17 attended the annual AIM conference in New York just this  
18 last September, just to give you a flavor of this. At the  
19 CFA Institute Annual Conference in May, Paul Mouchakkaa  
20 and Sarah Corr presented and attended at that conference.  
21 Wylie is on their steering committee. Anne Simpson spoke  
22 in September on the integration of ESG into the CFA GIPS  
23 standards.

24           Other examples. This recent CII spring  
25 conference you saw a full complement of our team, as well

1 as joined by a number of or Board members attending and  
2 participating in a number of the break-out sessions on  
3 climate change, corporate responsibility, trends with  
4 respect to capital formation, a very interesting panel on  
5 immigration and the effect of immigration on investment  
6 risk, a whole array of topics that were presented at the  
7 CII conference.

8           To pick a few others, Curtis Ishii and Lou  
9 Zahorak from our fixed income group, which we'll bearing a  
10 little bit later in their annual review attended -- or  
11 participants in the Fixed Income Forum. They attended an  
12 important conference in Washington D.C. looking at  
13 regulatory and congressional implications for the fixed  
14 income industry. And they followed that up with a meeting  
15 in Los Angeles in June -- the beginning of June.

16           I could go on and on. The depth and array of  
17 participation by your professional staff in these  
18 associations is quite meaningful. And I want the  
19 Committee to know how important that is to the work we do  
20 and the fact that your staff is also gaining key insights  
21 by being part of this honeycomb network of associations  
22 across the globe.

23           So with that, Mr. Chair, that's my comments.

24           CHAIRPERSON JONES: Okay. Thank you very much,  
25 Mr. Eliopoulos.

1 I had come to -- has to my attention that we had  
2 a number of public members who wanted to speak under the  
3 public comment section of this agenda. And I don't know  
4 if you're still here, but I want to apologize for the long  
5 closed session this morning. We did have some very, very  
6 lengthy discussions on a very -- on a couple of very  
7 important topics. So I apologize to you for having to  
8 have you wait.

9 But if you're still here, I'm going to alter the  
10 agenda and allow you to speak now, if you would like to.  
11 So if those members who were waiting to speak, are you  
12 still here?

13 Okay. Seeing no requests.

14 So now we will move on -- I apologize for them if  
15 they had to leave.

16 So we're going to consent item, action consent  
17 item, the minutes. We need a motion.

18 COMMITTEE MEMBER TAYLOR: Moved.

19 COMMITTEE MEMBER JELINCIC: Second.

20 CHAIRPERSON JONES: Moved by Theresa, second by  
21 Jelincic.

22 Seeing no discussion.

23 All in favor say aye?

24 (Ayes.)

25 CHAIRPERSON JONES: Opposed?

1           Hearing none. The item passes.

2           The consent information items. I've had no  
3 requests to remove anything from that area of the agenda.

4           So we will go to the action agenda item. The  
5 first Item 5a, Independent Oversight, Changes to the  
6 Infrastructure Board Investment Consultant.

7           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

8           Thank you, Mr. Chairman. Wylie Tollette, CalPERS  
9 team member. And I'm going to turn this over to Kit  
10 Crocker, an Investment Director in our Investment  
11 Compliance team. So, Kit.

12           INVESTMENT DIRECTOR CROCKER: Thank you. Thank  
13 you and good afternoon. Kit Crocker, as Wylie just said,  
14 CalPERS staff. Agenda 5a is dealing primarily with the  
15 resignation of StepStone, the Board's infrastructure  
16 consultant. Secondly, we are recommending that the  
17 Committee take this opportunity to align the contract  
18 terms for the infrastructure and real estate consultants.

19           Turning first to StepStone's offer of  
20 resignation. As outlined in our agenda item, we recommend  
21 that the Committee accept StepStone's recommendation and  
22 appoint, as a replacement, either PCA or Meketa. Meketa  
23 being the second highest scorer in the most recent RFP for  
24 the infrastructure consultant, and PCA being, of course,  
25 the current real estate consultant.

1           In addition, the Com -- we would recommend that  
2 the Committee take the opportunity to align the expiration  
3 date of the infrastructure contract, currently set for  
4 February 2020, to coincide with that of the real estate  
5 consultant contract, which is March 31st, 2022.

6           And we're recommending against the RFP option,  
7 primarily because of the immediate need for a replacement  
8 to maintain continuity and avoid a lapse in these critical  
9 services.

10           Secondarily though, please be aware of the  
11 available options that, in our view, only Meketa and PCA  
12 have the resources, experience, and infrastructure  
13 expertise to immediately assume the role -- this important  
14 role without a lapse in service.

15           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

16           Just to clarify, only PCA and Meketa within the  
17 spring-fed pool.

18           INVESTMENT DIRECTOR CROCKER: Correct. Correct.

19           In terms of the alignment of contract terms, we  
20 are strongly recommending that we take this opportunity to  
21 align the real estate and infrastructure consultant's  
22 terms. Doing that would significantly improve the overall  
23 efficiency of the Board consultant RFP process by reducing  
24 complexity and saving on both Board and staff time. This  
25 is consistent with our current Lean Six Sigma initiative

1 across the enterprise.

2 This is an action item, and we're seeking the  
3 Committee's direction concerning how to proceed. With  
4 that, I'll pause and ask for any questions.

5 CHAIRPERSON JONES: Mr. Slaton.

6 VICE CHAIRPERSON SLATON: Well, I'd like to make  
7 a motion, if it's in order, so --

8 CHAIRPERSON JONES: Yes.

9 VICE CHAIRPERSON SLATON: I think I'd break it  
10 up, so that the first motion is to accept the resignation  
11 of StepStone and to authorize the staff to contract with  
12 PCA, which is 1C. So that's my motion.

13 CHAIRPERSON JONES: It's been second by?

14 COMMITTEE MEMBER LIND: Second.

15 CHAIRPERSON JONES: Lind.

16 Okay. So it's moved and seconded.

17 Discussion?

18 Mr. Gillihan.

19 COMMITTEE MEMBER GILLIHAN: Thank you, Mr. Chair.  
20 With respect to the motion, I have a couple of concerns.  
21 One, Meketa was the highest -- second highest ranked offer  
22 the last time we did a procurement, so I mean I think that  
23 should matter. If our scoring mattered then, it should  
24 matter now. And I'm also concerned about extending the  
25 time. We're bringing a replacement vendor in

1 mid-contract, and I'm concerned about extending that time  
2 frame. And I would recommend that if we were going to  
3 align the contracts that we set that up for 2022, and that  
4 this replacement contractor be brought in for the  
5 remaining term of the contract they're replacing, and we  
6 do a subsequent procurement in between.

7 Thank you.

8 CHAIRPERSON JONES: Mr. Jelincic.

9 COMMITTEE MEMBER JELINCIC: I would like to ask  
10 staff why they're recommending aligning these two and not  
11 aligning all the Board consultants? I mean, if the object  
12 is to avoid doing RFPs, that seems to be a better way.

13 INVESTMENT DIRECTOR CROCKER: And ultimately we  
14 would like to align at least all of the real assets  
15 consultants RFPs. This opportunity presents itself simply  
16 because StepStone is stepping down now. So it would be --  
17 we would not have to alter the term of an existing  
18 consultant's contract.

19 COMMITTEE MEMBER JELINCIC: Okay. And yeah,  
20 I'm -- I'm -- I hate to do this, but I'm actually going to  
21 agree with Mr. Gillihan that the points do matter. We  
22 went through that process. And since they were number 2,  
23 I'd be inclined to appoint them rather than PCA.

24 INVESTMENT DIRECTOR CROCKER: And just to  
25 clarify, PCA, it's my understanding, did not participate

1 in that most recent infrastructure RFP. So it's not that  
2 they scored lower, just to be clear.

3 COMMITTEE MEMBER JELINCIC: They didn't score at  
4 all.

5 CHAIRPERSON JONES: Okay. Mr. Lind?

6 COMMITTEE MEMBER LIND: Yeah. Just to that  
7 issue, points do matter and the process matters, but I  
8 think because of our aligning the real assets and possibly  
9 aligning the contracts, I just think it makes sense for  
10 the real estate consultant and the infrastructure  
11 consultant if we can do it to be -- have the same -- be  
12 the same.

13 CHAIRPERSON JONES: Okay. Ms. Glasser-Hedrick.

14 ACTING COMMITTEE MEMBER GLASSER-HEDRICK: What is  
15 staff's recom -- or rationale for proposing that PCA be  
16 the awardee versus other options? Is it alignment of  
17 assets classes or...

18 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

19 Well, I'd highlight that it's -- it is, of  
20 course, the Board's consultant, so it is your --  
21 absolutely your decision. I think part of the logic --  
22 and we're frankly happy to work with whichever consultant  
23 you pick. Part of our logic on consolidating them is is  
24 this mimics and mirrors the consolidation of our Real  
25 Assets Program. Historically, that was regarded and

1 managed and sort of treated as three separate programs,  
2 forestland, infrastructure, and real estate.

3           You may recall that over the last several years,  
4 under the direction of Paul Mouchakkaa, we've consolidated  
5 that into one Real Assets Program. You may recall that  
6 earlier this year, we decided to move towards one real  
7 assets benchmark. And the idea of having one consultant  
8 with that -- in alignment with that asset class, that  
9 certainly makes some logical sense from a process and from  
10 a staff's perspective, but it is your consultant and  
11 ultimately your decision.

12           CHAIRPERSON JONES: Okay. Thank you. Seeing no  
13 further requests to speak, we do have a motion on the  
14 floor by Mr. Slaton, and it was seconded.

15           Mr. Gillihan, I don't -- I didn't read your as a  
16 motion -- substitute motion.

17           COMMITTEE MEMBER GILLIHAN: I didn't necessarily  
18 make it as a motion. I put it out there as a point of  
19 discussion. And seeing no interest, other than Mr.  
20 Jelincic, there's no point in making a motion.

21           CHAIRPERSON JONES: Okay. So then the motion  
22 that we're voting on -- Mr. Bilbrey.

23           COMMITTEE MEMBER BILBREY: Actually, if you put  
24 it forward as a motion, I'll second that. I'm in favor of  
25 what you're having to say as well, Mr. Gillihan.

1 CHAIRPERSON JONES: Mr. Gillihan.

2 COMMITTEE MEMBER GILLIHAN: Thank you, Mr. Chair.  
3 So in that case, I would make a motion that we select  
4 Meketa as the replacement contractor or consultant with  
5 the term of the contract remaining consistent with the  
6 prior incumbent's term.

7 VICE CHAIRPERSON SLATON: So that's a substitute  
8 motion.

9 CHAIRPERSON JONES: A substitute motion. And Mr.  
10 Bilbrey seconds. So we will take a vote on the substitute  
11 motion first.

12 So all those in favor of the substitute -- I beg  
13 your pardon.

14 COMMITTEE MEMBER JELINCIC: Yeah, I'd actually  
15 like --

16 COMMITTEE MEMBER MATHUR: Microphone.

17 COMMITTEE MEMBER JELINCIC: I'd actually like to  
18 suggest that we split the vote. Vote on the timing and  
19 Meketa separately.

20 CHAIRPERSON JONES: Maker of the motion a  
21 friendly amendment?

22 COMMITTEE MEMBER GILLIHAN: A friendly amendment.

23 CHAIRPERSON JONES: Okay. Secunder, you --  
24 friendly amendment?

25 COMMITTEE MEMBER BILBREY: (Nods head.)

1 CHAIRPERSON JONES: Okay. So the substitute  
2 motion on the Meketa first is on the floor.

3 So all those in favor say aye?

4 (Ayes.)

5 CHAIRPERSON JONES: Opposed?

6 (Noes.)

7 VICE CHAIRPERSON SLATON: What happened to my  
8 second.

9 (Laughter.)

10 VICE CHAIRPERSON SLATON: Where's my second?

11 CHAIRPERSON JONES: I'm trying to listen --  
12 trying to listen to -- why don't we do a vote on the  
13 machine, so I'll know for sure.

14 Okay. Let's -- this again is on the -- just the  
15 Meketa as the replacement, with the substitute motion,  
16 indicate your --

17 MS. HOPPER: An electronic vote?

18 CHAIRPERSON JONES: Yeah.

19 COMMITTEE MEMBER JELINCIC: Yeah, he can't hear.

20 CHAIRPERSON JONES: Okay.

21 COMMITTEE MEMBER JELINCIC: There are some people  
22 who have louder voices than others.

23 (Thereupon an electronic vote was taken.)

24 CHAIRPERSON JONES: Okay. So that passes. So  
25 Meketa is the replacement vendor.

1           And now we move to the second part of that motion  
2 on the timing. What is your motion on that, Mr. Gillihan?

3           I -- change it. Okay I got it. You did it.

4           COMMITTEE MEMBER GILLIHAN: Thank you, Mr. Chair.  
5 So with respect to the time frame, I move that the  
6 contract with Meketa be consistent with the term of the  
7 prior incumbent vendor that they're replacing.

8           CHAIRPERSON JONES: Which will expire?

9           COMMITTEE MEMBER GILLIHAN: In 2020.

10          CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
11 2020.

12          INVESTMENT DIRECTOR CROCKER: That's February 29,  
13 2020 --

14          COMMITTEE MEMBER GILLIHAN: Yes.

15          INVESTMENT DIRECTOR CROCKER: -- which is the  
16 current date.

17          CHAIRPERSON JONES: So that's the motion.

18 Discussion, second part of the motion?

19 Mr. Jelincic.

20          COMMITTEE MEMBER JELINCIC: Well, I had -- no, I  
21 had turned on it while he was trying to figure it out  
22 where --

23          CHAIRPERSON JONES: Okay. So again, let's go to  
24 the voting machine on this.

25                 (Thereupon an electronic vote was taken.)

1           CHAIRPERSON JONES: Okay. The item passes. So  
2 that takes care of that item.

3           Thank you.

4           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
5 Great. Thank you very much.

6           CHAIRPERSON JONES: You're welcome. Thank you.  
7 We now will move to Item 6, Program Reviews,  
8 Global Fixed Income Annual Program Review.

9           Mr. Ishii.

10           (Thereupon an overhead presentation was  
11 presented as follows.)

12           MANAGING INVESTMENT DIRECTOR ISHII: Good  
13 afternoon. While my team comes up here, I also have cut a  
14 number of things off, so it's a little bit more  
15 abbreviated. So hopefully, we'll get through this fairly  
16 quickly.

17           The presentation is broken into three sections.  
18 The first one I'm just going to go over the performance of  
19 the three programs. I've cut out the roadmaps. You see  
20 all the roadmap stuff that we've led, and you see what we  
21 plan to do. It's quite extensive.

22           The second part will be conducted by Lou Zahorak  
23 on my -- my right, second right over. He runs our  
24 corporate portfolio management and research group. And  
25 then the third item -- and he will be talking about our



1 But I think that shows a strong management staff and  
2 process, and it's consistent through time.

3 The second program investment -- the inflation  
4 assets. The absolute returns, and you can see the  
5 benchmark, negative 1.8, was brought down by commodities.  
6 A lot of it was oil dropping from about 52 to 46, so --  
7 and then excess return, we detracted about 0.9. So it was  
8 a tough year.

9 The good news is over longer periods of time this  
10 program has done fairly well. This is the first year it's  
11 underperformed. And I think it -- we have models, and the  
12 models have generally worked fairly well, and typically  
13 add value over time.

14 In the last section, which is the liquidity  
15 section, it's pretty much sub one percent returns. You  
16 can see the excess returns is moderate. These are  
17 reflective of the Federal Reserve low interest rate  
18 policy, and so it keeps it kind of low.

19 --o0o--

20 MANAGING INVESTMENT DIRECTOR ISHII: I think the  
21 next page is probably a little bit informative. This is  
22 kind of a risk position page for you, and I circled a  
23 couple things.

24 Specifically, what we're -- we've been doing  
25 during the year is reducing our risk position. So we're

1 taking down a lot of our high yield corporate positions,  
2 and I circled the government section, because this is  
3 probably the first time in my career that I'm actually  
4 long U.S. governments. And it's not that we think  
5 something is going to happen next year, it's just we don't  
6 think we're being rewarded sufficiently for the amount of  
7 risk that -- tail risk that we see. In fact, we just  
8 finished our long-term sector meeting, and nothing came  
9 out that was imminent. It's just that our spreads have  
10 compressed quite a bit.

11           The other indicator up there that's a good  
12 indicator is yield. And the yield is virtually  
13 non-existent relative to the benchmark. So I think these  
14 two things show that our risk positions are relatively  
15 low. And with that, I'm not going to cover the rest of  
16 the roadmap issues, and I'll stop for any questions.

17           CHAIRPERSON JONES: Okay. Mr. Jelincic.

18           COMMITTEE MEMBER JELINCIC: Curtis, on three --  
19 three of 47, that's -- you've got the govies circled.  
20 That's relative to the benchmark?

21           MANAGING INVESTMENT DIRECTOR ISHII: Correct.

22           COMMITTEE MEMBER JELINCIC: Okay. I just wanted  
23 to make sure.

24           And on the next page, one of the things you did  
25 was evaluated the current strategy with a focus on private

1 markets. Can you share a little bit what you did there?

2 MANAGING INVESTMENT DIRECTOR ISHII: So what  
3 our -- this was led by Mike Rosborough. And what he did  
4 is he tried to understand how did the private asset  
5 classes include currency in their decision process, and  
6 what were the economic incentives.

7 So he conducted the added group, and they went  
8 through and took a look at this, and concluded that in  
9 like private equity, there was strong incentives to be  
10 more dollar -- 90 percent of their portfolio was more  
11 dollar incentivized. Whereas, if you looked on NAV, it  
12 looked like it was only two-thirds.

13 And this resulted in another project you'll  
14 see -- he's not going to lead the next phase, but the next  
15 phase of the project is one that's being led by the asset  
16 allocation group to carry forth and try to figure out kind  
17 of more total fund looking at currency.

18 COMMITTEE MEMBER JELINCIC: And then last month I  
19 had asked the question of why our friends across the  
20 street beat us in -- particularly in fixed income.  
21 Obviously, they're taking different bets. They have  
22 different asset allocation, different liabilities. I  
23 appreciate that. But what did they -- what bets did they  
24 make that we didn't that worked and what did --

25 MANAGING INVESTMENT DIRECTOR ISHII: Actually, in

1 excess return space, we crushed them. But what the  
2 difference is is in the index. They are Lehman ag, and  
3 that -- their interest rate sensitivity component is  
4 about -- is a third less than ours. So in rising rates,  
5 they do better. And so that's really -- their index did  
6 better. But when you look on a comparative basis, in  
7 terms of excess return, fixed income has done exceedingly  
8 well relative to them.

9 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

10 CHAIRPERSON JONES: Okay.

11 MANAGING INVESTMENT DIRECTOR ISHII: Okay. So  
12 I'm going to turn this over to Lou Zahorak and he'll cover  
13 the carbon footprinting. Let me get it over there.

14 --o0o--

15 INVESTMENT DIRECTOR ZAHORAK: So today, I'm  
16 presenting a summary analysis on the carbon intensity of  
17 the CalPERS corporate bond portfolio. The corporate bond  
18 portfolio has approximately \$16 billion of assets. Just  
19 as CalPERS was the first U.S. signatory to the Montreal  
20 Pledge, today, CalPERS will be the first U.S. pension plan  
21 to disclose its fixed income corporate carbon footprint.

22 --o0o--

23 INVESTMENT DIRECTOR ZAHORAK: Okay. Great.

24 Queued it up.

25 The goal of a carbon footprint is to compare the

1 carbon intensity of the CalPERS portfolio to its  
2 benchmark. The methodology that we used in assessing the  
3 carbon footprint in our portfolio is similar to the method  
4 that the CalPERS equity team used last year when they  
5 presented their carbon footprint.

6 Now, the results of our analysis show that our  
7 portfolio has a higher carbon intensity than our index.  
8 The higher carbon intensity is attributable to a sector  
9 overweight in the utility in -- utility part of the index  
10 versus being underweight in the industrial or the  
11 financial sectors of the index.

12 And for the corporate portfolio, 75 percent of  
13 the CO2 emissions and the carbon is coming from 20  
14 companies. And almost all of throws are utility  
15 companies. Now, what I'm able to report to you today --  
16 if you could go to the next slide.

17 --o0o--

18 INVESTMENT DIRECTOR ZAHORAK: Thank you -- is  
19 that our -- the CalPERS Governance and Sustainability  
20 Group is targeting to engage 14 of those 20 companies. So  
21 70 percent of the companies will be engaged actively by  
22 our CalPERS Governance and Sustainability Group. This is  
23 a positive, because as bond holders, we do not have the  
24 same ability to engage management like our brethren on the  
25 equity team or equity holders that can actually drive

1 change at the company level.

2           Now, when analyzing companies to invest in our  
3 corporate portfolio, carbon risk is but one of many  
4 factors we look at when we're assessing credit risk.  
5 Utilities themselves are unique versus other industries.  
6 There's regulation of the utility industry, which allows  
7 utilities to earn a profit and/or a return on their  
8 investment for the capital expenditures they make in their  
9 business.

10           This is unique. Utilities are subjected to less  
11 market competition, they have low cash-flow volatility,  
12 and which all affords utilities a higher recovery value if  
13 there was a default versus the other sectors that we're  
14 currently underweight.

15           Lastly, I'd like to discuss the limitations to  
16 the carbon footprint analysis. It really is just a  
17 snapshot in time. Secondly, recognize that the  
18 measurement of the carbon footprint only looks at Scope 1  
19 and Scope 2 emissions. What it does not include is Scope  
20 3 and 4. Scope 3 has to do with a company's supply chain.  
21 So think of Apple computers versus Samsung. Apple  
22 outsources all of their manufacturing, wherein Samsung  
23 does not.

24           Secondly, it does not capture the carbon produced  
25 by its customers when they use that company's products.

1 So again, think of the auto companies, or oil companies,  
2 the emissions that their customers produce is not captured  
3 in the score or measurement.

4 More importantly, the carbon intensity score does  
5 not tell us which industries or companies will maintain  
6 their revenues or their profits should there be a carbon  
7 tax instituted globally or into the U.S. It also doesn't  
8 tell us which companies will do better financially if  
9 there is no carbon tax, and globally we fail to achieve  
10 the two percent reduction in CO2 emissions.

11 All of that additional calculation would require  
12 a more sophisticated modeling of carbon risk. And right  
13 now, both in the equity world and fixed income world,  
14 practitioners are just not there yet. So I will -- I  
15 think it will be a matter of time over the next few years,  
16 where we will see more sophisticated modeling of carbon  
17 risk.

18 But as of right now, that is the best we're  
19 capable of assessing carbon risk, and we're doing it in a  
20 manner which is consistent with the methodology that other  
21 practitioners are using. So I'd like to open it up for  
22 questions.

23 CHAIRPERSON JONES: Mr. Slaton.

24 VICE CHAIRPERSON SLATON: Thank you for that  
25 information. I did want to point out though that I think

1 on the -- on the utility side, in -- on this particular  
2 topic of carbon, we also should be looking at when the  
3 trend that started here in California of community choice  
4 aggregation, which means communities can essentially opt  
5 out of the investor-owned utility for the purchase of  
6 power. The utility still remains responsible for the  
7 delivery of the energy on the wires and poles, but the  
8 community takes over the actual purchase of electricity.

9           So if that trend continues beyond California,  
10 then it's something that we -- both from a risk  
11 standpoint, we should be looking at, as well as from the  
12 standpoint of carbon.

13           INVESTMENT DIRECTOR ZAHORAK: I would agree with  
14 you. We are looking at emerging threats, emerging  
15 technologies -- technological change, whether -- just how  
16 quickly battery storage actually gets implemented. We  
17 have two analysts that focus on this sector, and so we  
18 are, you know, constantly looking alternative threats.

19           VICE CHAIRPERSON SLATON: Good. Thank you.

20           CHAIRPERSON JONES: Ms. Mathur.

21           COMMITTEE MEMBER MATHUR: Thank you. Well  
22 very -- I think it's a very positive step that we've done  
23 this carbon footprint. Although, as you would note, it's  
24 not a perfect approach. It's a flawed approach, but still  
25 I think we learned something from the public equity

1 footprint, and I think we've learned something from this  
2 footprint as well.

3           You mentioned some of the attractive features of  
4 utilities, and what makes them -- why we basically are  
5 overweight to them in global fixed income. One of the  
6 things you mentioned is the recovery of and return on  
7 capital costs, which actually, in a way, could make  
8 them -- could be a basis for some engagement with them  
9 around expenditure on capital investments to diversify the  
10 sources of energy that they're, you know, using, et  
11 cetera, because there might -- for them, it's actually  
12 perhaps not as expensive as for others to invest in these  
13 types of technologies.

14           So anyway, I know that there's going to be a  
15 corporate engagement strategy with, I think you mentioned,  
16 14, which is on the public equity side, which is  
17 excellent. I'm sure we'll have -- start having  
18 conversations about what -- about the other six. But to  
19 the extent that we can continue to encourage all these  
20 utilities and others, who are big carbon producers to do  
21 better risk analysis as you mentioned before what happens  
22 if the regulatory environment changes if the carbon tax is  
23 put in place, et cetera, then we can help, I think, start  
24 encouraging better decision making, or more long-term  
25 decision making.

1           So anyway, just -- it's a long statement, but  
2 just really to thank you for your work on this.

3           INVESTMENT DIRECTOR ZAHORAK: Thank you.

4           CHAIRPERSON JONES: Mrs. Paquin.

5           ACTING COMMITTEE MEMBER PAQUIN: Thank you.

6 Thank you for the report on the footprint. That's such a  
7 great project. I'm very glad that you were able to do it  
8 in the past year.

9           So I'm just curious what types of things through  
10 the engagement process will you be asking these utilities  
11 to do or to consider doing?

12           INVESTMENT DIRECTOR ZAHORAK: I mean the  
13 engagement is really with our Governance and  
14 Sustainability Group, which is headed up by Anne Simpson.  
15 And so I would be really -- Anne is the one that could  
16 speak best about that.

17           ACTING COMMITTEE MEMBER PAQUIN: Thank you.

18           INVESTMENT DIRECTOR SIMPSON: Thank you. Thank  
19 you very much. Anne Simpson.

20           As Lou says, our ownership rights are with the  
21 equity side of the shop. So this is where we've got the  
22 ability to really drive change. We've been working with  
23 our peers and different regional networks to work out what  
24 the agenda is going to be for the largest 100 emitters of  
25 carbon globally. And, in fact, we're launching a call to

1 action next week at PRI.

2           And we've got two things that we're going to ask  
3 all of these companies to do. And there's a significant  
4 number of utilities for all the reasons that Lou has just  
5 explained. The first is to start disclosing in line with  
6 a new framework that came out through the Financial  
7 Stability Board's task force on climate-related financial  
8 disclosure. And that's calling on companies to report on  
9 four things. The framework has four pieces.

10           The first is governance. So how is the board  
11 allocating responsibility for overseeing not just climate  
12 risk, but climate opportunity, which is very closely  
13 aligned to the idea of the climate competent board, which  
14 is something the Controller raised with us the last time  
15 we reviewed our principles.

16           The second is around strategy for the transition  
17 under the goals of the Paris agreement. The third is  
18 obvious. It's the risk management that underpins the  
19 strategy. And the fourth is around very specific guidance  
20 on metrics and targets. And what's interesting, as Lou  
21 said, much of the thinking at the moment is around what's  
22 called Scope 1 and Scope 2. But this framework calls on  
23 companies to also apply Scope 3, which addresses the issue  
24 of your suppliers and customers, as Lou was just  
25 mentioning.

1           And what that framework is telling companies to  
2 put forwards is a number of scenarios which show how that  
3 business is going to make the transition from where we are  
4 now to the less than two degrees warming over the  
5 twenty -- next 25 years.

6           So we're just at the very beginning of engaging  
7 companies, starting to try out these ideas. And I think  
8 we've got some good examples around. For example, NRG, a  
9 utility in the U.S.; BHP Billiton, which is a very large  
10 mining company. But really, this is a very innovative and  
11 I think powerful tool to start having companies setting  
12 out, not just, well, here's our plan for making a  
13 transition to a low carbon future, but here is some  
14 possibilities, here's a range of scenarios, depending upon  
15 how the whole climate change agenda, and the economic  
16 agenda unfolds, because that will affect plans differently  
17 as we've -- as we were talking about earlier today.

18           So that's the plan. There will be very  
19 specific -- the nice thing about the framework that we're  
20 supporting with the task force on climate, related  
21 financial disclosure, the TCFD is another acronym to get  
22 used to.

23           The nice thing is that they've actually got  
24 specific advice for different sectors. So if you go on  
25 their website and have a look, you'll see that they've

1 actually got the big framework, which is for all entities,  
2 both public and private companies. But then they've got  
3 specific advice by the eight sectors that they think are  
4 the most significant. So energy, of course, but  
5 agricultural, industrials, and, of course, utilities. So  
6 that's really going to be the starting point for the  
7 discussion about what they need to do.

8           ACTING COMMITTEE MEMBER PAQUIN: Great. Thank  
9 you. Sounds very exciting. Thank you.

10           CHAIRPERSON JONES: No additional questions on  
11 this item.

12           So, next.

13           INVESTMENT MANAGER SMITH: Todd Smith, Global  
14 Fixed Income.

15           This project here, the internally managed  
16 short-term investment fund is the culmination of basically  
17 a two-year project. When we began this project, we had  
18 the majority of our short-term assets being managed  
19 externally, in what we would call a short-term investment  
20 fund, or a STIF fund.

21           And this is due to the fact that CalPERS has cash  
22 held in about 90 different portfolios all around the fund.  
23 But in terms of what we control on the short-term  
24 investment desk, there's only about three of them that we  
25 were actually managing. And so what we're essentially



1 updated our liquidity guidelines. We've enhanced our  
2 research capabilities. We've hired trading staff. We've  
3 hired operations staff to handle the additional workload.  
4 And in some respects, we kind of had to create the wheel  
5 here, because this is a new product, essentially where we  
6 took two different functionalities that are offered by  
7 State Street, one is managing a mutual fund type  
8 accounting system, and the other is a suite vehicle.

9           And basically what we've done is we've worked  
10 with State Street to get them to connect the two and  
11 create a single product that will automate the process of  
12 moving the cash to and from portfolios every single day,  
13 so that cash isn't just sitting around left to basically  
14 just be managed by an outside party.

15           We've already started to gain some of the  
16 benefits of having the updated liquidity guidelines, as  
17 well as the enhanced research capabilities as we've  
18 brought in about \$11 billion, you know, over the past six  
19 months to a year that would have historically likely just  
20 gone to the external management. So we've already been  
21 able to bring in some money to gain some of the benefits  
22 of doing that.

23           But in terms of the actual suite process, we're  
24 going to start -- we're actually in the process right now  
25 of testing it to see -- make sure everything works

1 correctly, in terms of making sure the money goes in and  
2 out of the portfolios the way it's intended to to make  
3 sure that the accounting process is done correctly, and  
4 everybody gets their fair share of the returns of the  
5 fund.

6           And we're going to start rolling it out across  
7 CalPERS starting in October. And it will take us a couple  
8 months, as we phase it out. We're not going to move all  
9 90 portfolios in on day one. We kind of want to start  
10 small, and then start moving some of the larger portfolios  
11 over, so we can gain the benefits of what we're really  
12 trying to accomplish here, and that should probably be  
13 done by the end of 2071.

14           And then as we move forward into 2018, it will be  
15 the real work of putting the money to work, which is, you  
16 know, what we're trying to accomplish. And by the end of  
17 2018, the vast majority of our short-term investments  
18 should be managed internally as opposed to externally.

19           And that's really where we're trying to get to,  
20 so that we can control the liquidity, we can control the  
21 risk profile. And once again, transparency. Right now,  
22 the assets are managed externally and as you move them  
23 internally, you have a lot more transparency over how  
24 those assets are buying invested.

25           So, at this time, I would welcome any questions

1 on the project.

2 CHAIRPERSON JONES: Mr. Jelincic.

3 COMMITTEE MEMBER JELINCIC: Todd, a big proponent  
4 of bringing it in-house. Glad to see it.

5 INVESTMENT MANAGER SMITH: Thank you.

6 COMMITTEE MEMBER JELINCIC: But how much  
7 variability was there in the risk of the assets when they  
8 were being managed outside? I mean, if it's all short  
9 term, it doesn't...

10 INVESTMENT MANAGER SMITH: Sure.

11 MANAGING INVESTMENT DIRECTOR ISHII: Let me  
12 answer that.

13 INVESTMENT MANAGER SMITH: Yeah, go ahead.

14 MANAGING INVESTMENT DIRECTOR ISHII: So I think  
15 the key for us is the -- there's a conflicting kind of  
16 goal. Some of the external funds were going for return a  
17 little bit, and so they would extend out on the curve --  
18 the maturity curve. And they were investing in, if you  
19 remember back in 2007, half, I think the portfolio was in  
20 European banks, which we had some concern with.

21 And so this is -- this project wasn't necessarily  
22 driven to save money. This project was initiated so that  
23 we would have better risk management. That was my driving  
24 force, not to create an internal STIF fund, but to  
25 understand and control risk. So I -- I could better tier

1 the investments. We can control what they're invested in,  
2 and that was a driving force, making -- or saving money  
3 was the kind of additional benefits.

4 COMMITTEE MEMBER JELINCIC: So if I understood  
5 you correctly, part of it is that we were uncomfortable  
6 with our exposure to European banks, and we wanted to  
7 reduce that. And duration, how far out were they going,  
8 you know, where are we doing it now?

9 INVESTMENT MANAGER SMITH: Sure. I mean, they  
10 were kind of going anywhere from nine months to a year in  
11 some of the banks that they were investing in. Whereas,  
12 we tend to be kind of six years -- six months -- sorry,  
13 six months and in. So we are shorter than what they were  
14 doing. We're also -- I think we've -- it allows us to be  
15 a little bit more selective as well. They had essentially  
16 a 65, 70 billion dollar portfolio, and they're just trying  
17 to get it out, and to some extent, chasing returns. And  
18 so, you know, in this -- with us having control over it,  
19 we can control what banks we're investing in and which  
20 ones we're not.

21 COMMITTEE MEMBER JELINCIC: Thank you.

22 CHAIRPERSON JONES: Ms. Taylor.

23 COMMITTEE MEMBER TAYLOR: Yes. I just wanted to  
24 thank you very much and reiterate what J.J. said, which is  
25 I really appreciate the fact you guys have brought it

1 in-house. Curtis, for whatever reason, whether it was for  
2 risk or whatever, it's great to see that we're using our  
3 own staff to do this work, and cut -- caught -- I can say  
4 this -- cut costs. So thank you very much.

5 CHAIRPERSON JONES: Okay. Thank you.

6 No additional questions on this item.

7 We move to the next one.

8 MR. TOTH: Tom Toth with Wilshire Associates. I  
9 just have a couple of comments. Our letter on the review  
10 of the Fixed Income Program is included in your Board  
11 materials. It's under 6c, so I'll just make a couple of  
12 comments here and reserve further comments or if there are  
13 any questions for our consolidated slide deck a little bit  
14 later.

15 So Wilshire believes the Global Fixed Income  
16 Program continues to be effectively implemented in a very  
17 risk-aware framework, and in a very cost-effective manner.  
18 The realized results really bear this out. Staff pointed  
19 out their outperformance relative to their benchmark. But  
20 I think as important, from a risk perspective, in many of  
21 the measurement periods, you actually have done so with  
22 less risk. So the risk-adjusted return is measured by the  
23 information ratio remains very robust over a consistent  
24 period of time.

25 So I'm happy to answer any questions or I can

1 reserve further comment for our consolidated slide deck,  
2 which I believe is Item 6d.

3 CHAIRPERSON JONES: Okay. We'll wait.

4 MR. TOTH: Okay. Thank you.

5 CHAIRPERSON JONES: Okay. Next is Global Equity  
6 Annual Program Review.

7 (Thereupon an overhead presentation was  
8 presented as follows.)

9 MANAGING INVESTMENT DIRECTOR BIENVENUE: All  
10 right. Good afternoon to the members of the Investment  
11 Committee. This is our Global Equity Annual Program  
12 Review. I'm Dan Bienvenue, CalPERS team member.

13 As with years past and similar to fixed income,  
14 we're going to do two main things here. First, we'll  
15 start with an executive summary where we just kind of go  
16 through the portfolio's performance, the positioning of  
17 the portfolio, and then a couple of the large initiatives  
18 that we've both done in the past year, but also looking  
19 forward.

20 And then from there, we'll do deep dives into  
21 three different topics. These are topics -- there are two  
22 kind of main reasons for these deep dives. Number one, it  
23 allows us to kind of go deeply into a few topics that we  
24 think are important to the Board, but secondly, and  
25 importantly, it allows the members of the Committee to see

1 some of the other members that actually candidly really do  
2 the work on the team, where I'm the person you tend to see  
3 most, but they're the ones that do all the work, so -- so  
4 to let you see those -- some of those people.

5 First, by way of performance, if we could go to  
6 that slide 2, please --

7 --o0o--

8 MANAGING INVESTMENT DIRECTOR BIENVENUE: -- you  
9 can see that we had very strong absolute performance this  
10 year. The market was up nearly 20 percent. We  
11 underperformed slightly, returning 19.7 versus a 19.8  
12 percent benchmark return. This slight underperformance  
13 was due to a slight defensive positioning in such a strong  
14 rising market.

15 --o0o--

16 MANAGING INVESTMENT DIRECTOR BIENVENUE: Over the  
17 three, five -- three- and five-year numbers are much  
18 better. The 10-year number, because the outset of that  
19 10-year number is the financial crisis, that's a much more  
20 challenged number again. But then when you go to the  
21 20-year and since inception again, we get to sort of  
22 better relative return numbers.

23 --o0o--

24 MANAGING INVESTMENT DIRECTOR BIENVENUE: Moving  
25 on to portfolio positioning. You know, we have as one of

1 our Investment Beliefs that risk is multi-faceted. And in  
2 the past, we've shown you some of the various ways that we  
3 look at the risk in the portfolio. This is another one of  
4 them. This is the factor exposures in the portfolio as of  
5 June 30th. So we can certainly look through a geographic  
6 lens, we can look through a sector lens, but the factors  
7 is one of the other ways that we look at it. And you can  
8 see that we had very neutral weights to both the size and  
9 beta factors. Small, you know, overweights, but not  
10 statistically significant overweights to carry, which is  
11 also known as dividend, and then momentum. And then  
12 actually statistically significant overweights to value  
13 and to quality.

14 --o0o--

15 MANAGING INVESTMENT DIRECTOR BIENVENUE: Moving  
16 on from there into the update on the business, three main  
17 accomplishments we thought we would highlight for this  
18 past year for fiscal year '16-'17. First, and this was a  
19 lot of work, was integrating the corporate governance team  
20 and activities into global equities. So that's the proxy  
21 voting activities, the corporate engagements and then the  
22 financial markets and regulatory work. And we're going to  
23 take a deeper dive. That will be one of our deeper dives  
24 following this.

25 We also had two major technology deployments.

1 The Artemis for global equity. So allowing us to manage  
2 plan level allocation shifts using a technology called  
3 Artemis. And then secondly Vermont for transitions. So  
4 that's a security level transitioning technology.

5 And then finally, we've rounded out our  
6 alternative beta and factor exposure suites. And I know  
7 this -- the alternative betas have been a question that  
8 we've heard. And so that's one of the other deep dives  
9 that we'll get too later.

10 Going forward, for fiscal year '17 and '18, we  
11 have another three that we'll highlight. First of all,  
12 preparing for changes resulting from the ALM process, so  
13 the portfolio priority work, and then the work around an  
14 allocation too growth, including sort of public equity and  
15 private equity.

16 Secondly, we'll continue to execute on our ESG  
17 strategic plan. So those are both the core work again of  
18 proxy voting, engagement, and financial markets and  
19 regulatory work, but then also the six strategic  
20 initiatives. And we'll be partnering obviously very  
21 closely with Anne Simpson and her team as we -- as we work  
22 down those paths.

23 And then finally, we'll continue to rationalize  
24 the global equity portfolio and the business model. And  
25 by rationalize, I mean that we just think that it's a

1 healthy process to be consistently looking at what we're  
2 doing from a business and from a portfolio standpoint, and  
3 asking ourselves what makes sense to do, what we should  
4 modify, how we should continue to evolve the business. So  
5 that's that rationalization work.

6 --o0o--

7 MANAGING INVESTMENT DIRECTOR BIENVENUE: Okay.  
8 So from hear, we'll move on to deep dives. I'll take  
9 questions in a second. Just really quickly I'll cover the  
10 deep dives are going into the corporate governance  
11 business model. We're revising a bit on the business  
12 model. An Simiso and James will be digging into that.

13 Also, our capital allocation process and  
14 analytics. And Steve Carden and May Leung will take us  
15 deeply into that. And then our alternative beta work,  
16 both the history and kind of the exposures in the  
17 portfolio. And that will be again Steve Carden and Then  
18 Sin Sai Vang.

19 So happy to take any questions before we move  
20 onto the corporate governance business model.

21 CHAIRPERSON JONES: Okay. Mr. Jelincic.

22 COMMITTEE MEMBER JELINCIC: Yeah. You pointed  
23 to -- on 2 of 29 to the low return in the 10-year, and  
24 there was a little event early in that year. But one of  
25 the things that we keep hearing is that if it happens

1 early, and you get a chance to make it up, it kind of gets  
2 lost. But the other thing is the -- we underperformed the  
3 benchmark by about 40 basis points, which is almost  
4 pushing the edge of your tracking error, what did have --  
5 what have we done over the 10 years that led to the  
6 tracking error?

7           MANAGING INVESTMENT DIRECTOR BIENVENUE: I'm  
8 sorry, when you said led to the tracking error, are you  
9 talking about at the beginning of the period or are we  
10 talking about sort of --

11           COMMITTEE MEMBER JELINCIC: Well, I don't know.  
12 Over 10 years we have a low return. And part of that is,  
13 you know, the 07-08 debacle, which clearly brings the  
14 average down. But we've also got a 40 basis point  
15 tracking error and we run the program seeking a maximum  
16 50. So why the tracking error?

17           MANAGING INVESTMENT DIRECTOR BIENVENUE: So I  
18 would say the portfolio -- the tracking error in the  
19 portfolio now is lower than it has been early in the  
20 period. Early in the period, if you'll recall, we had  
21 ARS, you know, the hedge fund portfolio, still sitting  
22 inside of the global equity portfolio. And for part of  
23 that, it was part of the benchmark. For part of it, it  
24 wasn't. We also had a beta overlay on it.

25           This is all going earlier in the period. So I

1 would say that the way that the portfolio and the business  
2 is managed now is very, very different. I would say the  
3 past five years is -- it's been fair -- much more  
4 consistent. But going back to the early parts of that  
5 10-year period, it's a fairly -- it's fairly different  
6 portfolio management and portfolio construction process.

7 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

8 CHAIRPERSON JONES: Ms. Taylor.

9 COMMITTEE MEMBER TAYLOR: Yeah. Thanks, Dan.

10 I just wanted a quick question, which was you  
11 said we had a defensive position. So are we changing that  
12 or is that for future for to us look at?

13 MANAGING INVESTMENT DIRECTOR BIENVENUE: So if we  
14 go to slide 3 again, can you see that at the beginning of  
15 the period -- see the red bar that says beta, right? And  
16 one year ago we had a less -- a less-than-market beta to  
17 the equity market beta. So that was that slight defensive  
18 positioning. You can see that now we're actually about  
19 beta neutral.

20 COMMITTEE MEMBER TAYLOR: Okay. Great.

21 MANAGING INVESTMENT DIRECTOR BIENVENUE: So I  
22 would say that we're maybe slightly defensive, especially  
23 regarding the really large mega caps --

24 COMMITTEE MEMBER TAYLOR: Okay.

25 MANAGING INVESTMENT DIRECTOR BIENVENUE: -- but

1 we're -- from a beta standpoint, we're pretty well in line  
2 with the market.

3 COMMITTEE MEMBER TAYLOR: And you feel  
4 comfortable with that?

5 MANAGING INVESTMENT DIRECTOR BIENVENUE: Very  
6 comfortable with that.

7 COMMITTEE MEMBER TAYLOR: Okay.

8 MANAGING INVESTMENT DIRECTOR BIENVENUE: We --  
9 you know, these markets where you have some mega caps  
10 really -- really flying, those are markets where we  
11 will -- we will tend to be underweight those names, just  
12 due to the portfolio construction methodology, and that's  
13 a position that I'm very comfortable with.

14 COMMITTEE MEMBER TAYLOR: Okay. Great.

15 MANAGING INVESTMENT DIRECTOR BIENVENUE: And I  
16 think we as a team are comfortable with. Although, this  
17 all gets a good robust set of discussion around the table.

18 COMMITTEE MEMBER TAYLOR: Oh, I bet. All right.  
19 Thank you.

20 CHAIRPERSON JONES: Okay. Mr. Bilbrey.

21 COMMITTEE MEMBER BILBREY: Just a quick question,  
22 you mentioned about deep dives. What's the timeline on  
23 those?

24 MANAGING INVESTMENT DIRECTOR BIENVENUE: We're  
25 covering them imminently.

1 COMMITTEE MEMBER BILBREY: Right now.

2 MANAGING INVESTMENT DIRECTOR BIENVENUE: Yes,  
3 exactly.

4 COMMITTEE MEMBER BILBREY: Okay. I just wanted  
5 to make sure.

6 MANAGING INVESTMENT DIRECTOR BIENVENUE: So when  
7 I'm finished here, it will be these three.

8 COMMITTEE MEMBER BILBREY: I wasn't sure if you  
9 were talking about in the future or now. I thought it was  
10 now.

11 MANAGING INVESTMENT DIRECTOR BIENVENUE: No, now.  
12 And then again a year from now very likely.

13 (Laughter.)

14 COMMITTEE MEMBER BILBREY: Thank you.

15 CHAIRPERSON JONES: Okay. Proceed.

16 INVESTMENT DIRECTOR NZIMA: Good afternoon,  
17 members of the Investment Committee. My name is Simiso  
18 Nzima, Investment Director, Global Equity.

19 I'm joined by James, so I'll let him introduce  
20 himself.

21 INVESTMENT MANAGER ANDRUS: James Andrus, CalPERS  
22 staff.

23 --o0o--

24 INVESTMENT DIRECTOR NZIMA: I'll jump straight  
25 into the presentation starting with slide 2 on global

1 governance integration. The three main points I'd like  
2 the Investment Committee to take away from this slide are,  
3 one, the governance architecture, which provides the  
4 framework for the global governance -- global governance  
5 integration is underpinned by the governance and  
6 sustainability principles, and the ESG strategy plan, both  
7 of which were approved by the Board.

8           The second point here is that the Governance and  
9 Sustainability Subcommittee with its three working groups,  
10 which is proxy voting, research, and financial markets  
11 ensures that the global governance and sustainability  
12 agenda is owned and shared by the entire enterprise, so as  
13 opposed to really sitting with just one group, but through  
14 the membership of those committees that I assure shares  
15 ownership of the agenda.

16           And the third point I'd like to make there is  
17 that the corporate governance and sustainable investments,  
18 so two teams, the team that I lead and the team that Anne  
19 leads, really works to together on an ongoing basis. And  
20 really, there's a lot of shared conversations in terms of  
21 what needs to be done, what priorities, and so forth.

22                           --o0o--

23           INVESTMENT DIRECTOR NZIMA: Moving on to the next  
24 slide. Really, this slide looks at the corporate  
25 governance integration into global equity. And the two

1 items that I'd like to highlight here are that staff  
2 cross-trained to execute both proxy voting and corporate  
3 engagement duties. And the fact that we conducted a  
4 business model review really to ascertain what's the best  
5 structure and resources to be able to execute on the ESG  
6 strategy plan.

7 I have a few bullet points there, but I'm not  
8 going to go through those. But really the emphasis here  
9 Investment Belief 3 and Investment Belief 10.

10 --o0o--

11 INVESTMENT DIRECTOR NZIMA: The next slide, which  
12 is on the corporate governance organizational structure,  
13 really this is the result of the -- you know, after  
14 conducting the business model review, I came to the  
15 conclusion really that one eliminated the functional  
16 structure. So really, instead of having the bifurcation  
17 between proxy voting and corporate engagement, what we  
18 decided to do is to have this integrated corporate  
19 governance role approach.

20 And the second thing we did was introduce the  
21 sector-based structure. And with this sector-based  
22 structure, really each member of the team is assigned  
23 specific sectors, which they cover. And sector coverage  
24 duties include proxy voting, corporate engagement, and  
25 regulatory issues.

1           And I list a few of the advantages of undertaking  
2 this approach. And the third thing really is we added one  
3 Associate Investment Manager position to the two that came  
4 along with the global governance realignment. And these  
5 are going to be the members that will lead the different  
6 sectors assignments in terms of actual execution of this  
7 activity.

8           And the three positions are currently -- the  
9 recruitment for the three positions are currently  
10 underway.

11                           --o0o--

12           INVESTMENT DIRECTOR NZIMA: Slide five really is  
13 simply a schematic representation of the org chart, which  
14 I just described in slide four.

15                           --o0o--

16           INVESTMENT DIRECTOR NZIMA: Slide six, this, I  
17 think, is the -- probably the most important slide of this  
18 presentation, and talks about really how we approach the  
19 implementation of the corporate governance strategy. So  
20 the three main pillars of how we're implementing this work  
21 grounded in economics and fiduciary duty, prioritized by  
22 CalPERS Board-approved ESG strategy plan, and leverages  
23 strategy partners.

24           Again, we are looking at this in terms of  
25 Investment Belief number 3. We're looking at this in

1 terms of effectiveness of private and confidential  
2 engagements. We're looking at this as being able to take  
3 a mosaic effect as in terms of determining how we're  
4 actually implementing the corporate governance strategy.

5 That concludes my presentation at this point.  
6 I'll take any questions.

7 CHAIRPERSON JONES: Okay. Mr. Jelincic.

8 COMMITTEE MEMBER JELINCIC: Yeah. Clearly, our  
9 ESG is helping guide the discussions we have with  
10 companies, but what is our ESG policy doing in terms of  
11 security selection where we actually invest?

12 MANAGING INVESTMENT DIRECTOR BIENVENUE: So I  
13 would say that, you know, as part of manager expectations,  
14 we've been focused on really integrating manager  
15 expectations across the portfolio, so that's both the  
16 internal strategies and the external strategies.

17 With the external strategies, it's much more  
18 about proxy voting, engagement and those kinds of things.  
19 Although, we are one of the -- you know, one of the six  
20 strategic initiatives under the ESG strategic plan was to  
21 look into a global equity strategy or strategies that have  
22 some, you know, structural improved exposure to ESG, and  
23 that we're nearing completion of that -- with that  
24 research.

25 Then the other place I would say would be with

1 our external managers where they include ESG, and we're  
2 holding them accountable to include ESG topics in their  
3 security selection decision-making process.

4 COMMITTEE MEMBER JELINCIC: Thank you.

5 CHAIRPERSON JONES: Ms. Taylor.

6 COMMITTEE MEMBER TAYLOR: Simiso, thank you very  
7 much for the presentation. I'm excited to hear that we  
8 have some positions that you're putting together to  
9 support the Corporate Governance Program. I also wanted  
10 to kind of piggyback on what J.J. was saying with -- I  
11 guess I think as we look at implementing our ESG strategy  
12 throughout the global equity fund, I think one of the  
13 things we should look at is how we are purchasing the  
14 securities, because that should be part of the  
15 consideration, I would think, just as long as we're  
16 looking at not putting anything in jeopardy in terms of  
17 making money for the fund, but at the same time making  
18 sure that they're complying with our values.

19 MANAGING INVESTMENT DIRECTOR BIENVENUE:

20 Absolutely, that's critical, again, in our proxy  
21 voting and engagement, but then also candidly in the  
22 strategies. And that's the reason -- you know, global  
23 equity is established in a very systematic structured way.  
24 We -- you know, that's the way we've been able to  
25 internalize, you know, call it 80 percent of the assets is

1 to do that in a very structured systematic with 10,000  
2 securities. But it is definitely the case that looking at  
3 the global equity, you know, ESG research in terms of a  
4 strategy, and, you know, our external managers, we  
5 definitely, you know, want to be, not only -- you know,  
6 not only proxy voting and engaging, but then also having  
7 our investments reflect our Beliefs.

8 COMMITTEE MEMBER TAYLOR: Great. Thank you.

9 CHAIRPERSON JONES: Okay. Continue. No  
10 additional questions at this -- on that.

11 MANAGING INVESTMENT DIRECTOR BIENVENUE: Okay.  
12 So with that, I think Simiso and James will step aside,  
13 and we'll make room for Steve and May to join us. And  
14 again, as I mentioned, this is our -- this is our second  
15 deep live, which will be on our capital allocation process  
16 and analytics. And I'll turn it over to Steve and May to  
17 take it away.

18 INVESTMENT DIRECTOR CARDEN: Thank you, Dan.  
19 Steve Carden, Investment Director, Global Equity. I'll be  
20 up here for two items. And we'll take a break in between  
21 the two to address any questions you may have.

22 But the first one is our Global Equity Capital  
23 Allocation Committee. This was a committee we formed  
24 effectively to establish governance structure in an open  
25 setting to discuss ideas and make decisions that impact

1 the entire global equity portfolio.

2 --o0o--

3 INVESTMENT DIRECTOR CARDEN: I focus on the point  
4 of it being an open setting, and I reference back to a  
5 seminar actually that Rob Feckner spoke at. The pension  
6 fundamentals over at UC Davis a few years ago. And Rob  
7 referenced the disinfecting qualities of sunlight.

8 This had been -- the Capital Allocation  
9 Committee, had been a small group discussion in prior  
10 years, but we decided to open that up to a much more  
11 inclusive audience. In doing that, we think that we've  
12 gotten more robust discussions, and a sense of ownership  
13 across the entire team.

14 Now, one of the other things that we've done with  
15 this is to incorporate some non-global equity key members.  
16 We have folks from the trust level portfolio management  
17 team, the execution services and strategy, and also the  
18 investment risk and performance groups, who sit on -- in  
19 these conversations and contribute quite a bit to them.

20 The other thing that we've done is to create  
21 three subcommittees that support both the socialization  
22 and guiding the work that ultimately comes to the  
23 Committee

24 --o0o--

25 INVESTMENT DIRECTOR CARDEN: The first one we

1 call portfolio positioning. And this is where we look at  
2 the portfolio and the market to understand where we are  
3 today. The information covered tends to be a good  
4 foundational understanding of the global equity portfolio  
5 overall. And because of this, we do ask our new employees  
6 to either attend or join the subcommittee.

7           From there, we look at, what we call, the  
8 Portfolio of Opportunities Subcommittee. This is where we  
9 look at changes that we may want to impact the global  
10 equity portfolio. They use some of the input from the  
11 Positioning Subcommittee, as well as external resources  
12 and their own research to come up with some ideas that  
13 they want to look at related to both value-added and risk  
14 management. May will talk a little bit about that  
15 information here in a minute.

16           The final subcommittee is the Portfolio  
17 Structuring and Execution Group. This represents the  
18 implementation arm of the committee overall. The team  
19 researches the best ways to carry out the goals and  
20 agenda, including looking at things such as investment  
21 products. And it ultimately acts as a conductor in  
22 coordinating all the implementation efforts.

23           Now, I'd like to turn it over to May to talk you  
24 through some of the information that we cover at the  
25 committee, and that helps our decision-making process.

1           ASSOCIATE INVESTMENT MANAGER LEUNG: Hi,  
2 everyone. May Leung from Global Equity. I would like to  
3 walk over an example of what we look at in order to  
4 formulate our views every month, and potentially  
5 reposition our portfolio.

6           So this is something that, as Steve mentioned  
7 earlier, in the Opportunities Subcommittee, we regularly  
8 look at and these are types of inputs that we consider.

9           And I want to just highlight that the data  
10 showing here is strictly hypothetical for confidentiality  
11 reasons. And also the table has been truncated to only  
12 though three regions, but we typically look at nine  
13 regions.

14           So what we have here is the regional table. In  
15 addition to the regional table, we also run similar  
16 analysis for sectors and for style factors. But this  
17 example is only the regional table out of what we call the  
18 executive dashboard.

19           And the executive dashboard is something that's  
20 synthesized a variety of valuable insights both from the  
21 internal and external sources. So I'll cover the contents  
22 that is shown here in the table right now. From left to  
23 right, the first column is just a list of the regions.  
24 And the next two columns our own for portfolio active  
25 weights. So essentially those are the deviations from our

1 benchmark weights. And next to it is the active risk  
2 contribution, and that measures what each region  
3 contributes in terms of the global equity predicted  
4 tracking error.

5           Everything to the right is the different insights  
6 that we consider in order to help formulate our views. We  
7 look at active positions from active managers. We run our  
8 own quantitative tools that rely on statistical methods  
9 such as optimization. We perform bottom-up analysis that  
10 looks at key fundamentals at the stock level, and we  
11 aggregate them up to help us form a few at the regional  
12 level.

13           We also do top-down type analysis, such as  
14 macro-conditions, business cycle, and investor appetite.  
15 And last, but not least, we look at a spectrum of external  
16 views from reputable research firms and external managers.  
17 So those are a range of key inputs that we look at.

18           The executive dashboard is designed to focus on a  
19 very high level summary. So even though what's shown here  
20 is -- looks like a pretty simple table, but behind each  
21 column there's a lot more details. And each of the three  
22 subcommittees go through a very thorough review every  
23 month and have a very robust discussion amongst the  
24 members to identify where are the potential misalignments  
25 and where we would want to consider repositioning.

1           So going back to this hypothetical -- again,  
2 hypothetical example, how we would actually translate  
3 information is looking at across collectively the  
4 different inputs. What stands out here is that they would  
5 suggest a favorable view for Europe UK, while a bearish  
6 view for Canada. So in this case, it does point out that  
7 there is a misalignment with our portfolio positioning.  
8 And we would consider shorting Canada and longing Europe  
9 X-UK to make that adjustment.

10           So hopefully today, I was able to highlight an  
11 example and illustrate the types of tools and process that  
12 we go through every month to review our portfolio.

13           Thank you.

14           CHAIRPERSON JONES: Okay. Thank you.

15           INVESTMENT DIRECTOR CARDEN: And we'll pause for  
16 questions before the next one.

17           CHAIRPERSON JONES: Sure. Mr. Jelincic.

18           COMMITTEE MEMBER JELINCIC: I heard you say short  
19 Canada. Are we actually shorting, or are we just  
20 lightening up from...

21           MANAGING INVESTMENT DIRECTOR BIENVENUE: We would  
22 be reducing our -- you know, we would not be -- I can't  
23 envision a scenario where we would be net short a region  
24 or otherwise.

25           COMMITTEE MEMBER JELINCIC: Okay. Thank you.

1           CHAIRPERSON JONES: No additional questions at  
2 this time. So proceed.

3           MANAGING INVESTMENT DIRECTOR BIENVENUE: All  
4 right. Thanks, May. And I guess we'll let May step down  
5 and we'll bring Sin Sai up, and then Steve is going to  
6 take us through our alternative beta, both the history of  
7 the alternative beta work, which has been something that I  
8 think CalPERS has been, you know, certainly at the leading  
9 edge of, and then what the portfolio looks like today. So  
10 I'll turn it back over to Steve.

11                   --o0o--

12           INVESTMENT DIRECTOR CARDEN: Thank, Dan. Again,  
13 Steve Carden, Global Equity. On to alternative beta.  
14 Now, before I begin, I do want to clarify in the  
15 discussion, we hear alternative beta, smart beta, factor  
16 investing. For all intents and purposes, these are  
17 interchangeable in the industry. What we'll look at for  
18 consistency is to call it alternative beta as we've  
19 defined in this slide.

20           We identify alternative beta strategies as  
21 anything that attempts to harvest the equity risk premium  
22 with any attribute other than the market capitalization of  
23 firms. This can include factor-based strategies, such as  
24 value and quality, as Dan spoke of earlier, or it could be  
25 unique diversification focused strategies, such as risk





1 reduce the portfolio risk by shifting security weights  
2 from more volatile securities to the lower volatility  
3 securities.

4 --o0o--

5 INVESTMENT MANAGER VANG: So moving on to  
6 momentum. Momentum strategies is a trend-following  
7 strategy that assumes security prices will continue to  
8 move in the direction of the trend. Momentum strategies  
9 will overweight securities with the recent outperformance,  
10 which acts as a diversifier to value strategies.

11 And last, we have the quality strategy. Quality  
12 investing is described as holding financially healthy  
13 companies. This means overweighting securities based on  
14 key characteristics, such as strong profitability, capital  
15 deployment, and earning stability. This strategy is a  
16 complement to existing value and momentum strategies.

17 --o0o--

18 INVESTMENT MANAGER VANG: So are these strategies  
19 in our alternative beta portfolio. I would move on to how  
20 we implement these strategies. So model provision is a  
21 business model that utilizes our existing portfolio  
22 implementation framework. This leverages our internal  
23 portfolio construction and trading capabilities, while  
24 sourcing these strategies from both internal and external  
25 research providers.

1           Systematic and factor-capturing type strategies,  
2 like alternative beta, are prime candidates for model  
3 provisioning, which allows global equity to be competitive  
4 with fees and achieve full transparency and control of  
5 assets.

6           So with that, that concludes my part of the  
7 presentation.

8           CHAIRPERSON JONES: Okay. We have a question.  
9 Mr. Jelincic.

10          COMMITTEE MEMBER JELINCIC: On page five of six,  
11 quality. You say that it complements the existing  
12 exposures to value and momentum. How much overlap and how  
13 much real complementariness is there to it?

14          INVESTMENT MANAGER VANG: So a good example I  
15 guess I can use is Apple. You know, back in -- during the  
16 financial crisis, Apple lost a lot of value. So I'm just  
17 going to throw some number out there, because I did the  
18 research. You know, it's floated around \$12 after the  
19 financial crisis, so that is a value-like strategy, would  
20 hold a name like Apple, because it's an undervalued  
21 company.

22          As Apple continued to grow over the next three  
23 years, it carried some momentum effect. And I think  
24 around 2012 it got to around \$100 in the security price.  
25 So with that, there is some overlap in the type of

1 strategies. And today, Apple does have a great product.  
2 It is a quality -- produces quality products, so that type  
3 of name would exist in the quality portfolio.

4 So there are overlaps, and there are  
5 diversification, because today Apple would not be  
6 considered a valued name.

7 COMMITTEE MEMBER JELINCIC: Is there any point at  
8 which Apple would not have been considered a quality name?

9 MANAGING INVESTMENT DIRECTOR BIENVENUE: You  
10 know, I mean, I would say hypothetically if people  
11 suddenly stopped buying iPhones and Apple kept  
12 aggressively booking sales, then that would be a place  
13 where, you know, over time you would see that come through  
14 the metrics where the consistency and the volatility  
15 around some of their -- you know, some of their financial  
16 metrics get worse and worse, and that can -- that's where  
17 it would fall out of that sort of quality space.

18 COMMITTEE MEMBER JELINCIC: You talked about when  
19 it was of value, and then when it was momentum. But even  
20 during those periods, it would have been considered a  
21 quality stock as well, or not?

22 INVESTMENT MANAGER VANG: Yeah. So for the  
23 definition it did have strong profitability, you know,  
24 earning stability. So from that definition, Apple should  
25 have been considered as a quality name.

1 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

2 CHAIRPERSON JONES: Okay. Seeing no further  
3 questions on that item, next.

4 Does that conclude the staff's presentation on --  
5 in this area. So we will now move to the consultant's  
6 review of Global Fixed Income Program.

7 (Thereupon an overhead presentation was  
8 presented as follows.)

9 MR. FORESTI: Good afternoon. Steve Foresti from  
10 Wilshire Consulting. I'm joined by three of my  
11 colleagues.

12 So to my immediate left is Daniel Ingram, who  
13 heads up Wilshire's responsible investing consulting work  
14 and research. Tom Toth to his left, and Rose Dean to the  
15 left.

16 And before we get into some of our commentary  
17 regarding the program review, if you just please just take  
18 a minute setting up our process and how we go about  
19 reviewing the program.

20 So through the course of the year, we have across  
21 these two asset class platforms ongoing conference calls  
22 and meetings with senior members of the staff. And the  
23 typical agenda in these calls is to get updates on  
24 portfolio positioning, changes in staffing, and another  
25 just important changes within the program.

1           We supplement that for the annual program review  
2 by doing comprehensive on-site meetings. So the four of  
3 us here and other colleagues of ours were on-site meeting  
4 with staff. Within the letter -- the global equity  
5 letter, in particular, we listed the nature of some of  
6 those meetings. So separately carved out functional areas  
7 meeting with the key individuals on the team responsible  
8 for those areas, and again doing a deep dive that would  
9 supplement the ongoing conversations that we have with  
10 staff.

11           So what we wanted to do today in terms of setting  
12 our agenda, and we'll be brief and hopefully get to any  
13 questions that you may have. I'll set up very quickly the  
14 roles of the various asset classes within the portfolio.  
15 Daniel will spend a minute or two talking about evidence  
16 and consistency with Investment Beliefs, and talk about  
17 ESG integration type issues. Tom will cover the overview  
18 of global fixed income. And Rose will cover summary  
19 comments on global equity.

20           So moving to -- into our deck.

21                           --o0o--

22           MR. FORESTI: And this is a slide that I've  
23 shared with you in the past, which is a graphical  
24 representation of the economic drivers underneath asset  
25 classes. And this is based on the factor-based asset

1 allocation research, and work that we've done at Wilshire.  
2 And I think it's a -- it's a helpful way to understand why  
3 asset classes move the way they do in relation to one  
4 another. And sometimes they move together, other times  
5 they seem to offset.

6           And so what we have graphed here is very simply  
7 just across two dimensions asset class sensitivity to a  
8 growth factor, which is across the horizontal in this  
9 chart. So those bubbles that are to the right of the  
10 chart represent asset classes that would be expected to  
11 perform well, if growth surprises and gets re-priced on  
12 the upside. Vice versa for those asset classes to the  
13 left, same perspective in terms of sensitivity to  
14 inflation with assets up on the north side of the chart  
15 responding well to upward revisions and surprises to  
16 inflation, and vice versa for those that are to the left.

17           I've circled the two asset classes for today's  
18 program review, which would be the blue bubble there would  
19 be the global equity portfolio, and green would be fixed  
20 income. The size of the bubbles incidentally here is the  
21 expected return of these asset classes. So you can see,  
22 just as a frame of reference, liquidity sitting at the  
23 crosshairs of the exhibit, which tells you two things,  
24 it's a really small circle, which means a small expected  
25 return. And the fact that it's at those crosshairs speaks

1 to the stability of a cash investment in terms of if  
2 there's a big surprise on the upside or downside with  
3 respect to growth or with respect to inflation for that  
4 matter. You wouldn't expect volatility out of that asset  
5 class.

6           So with that perspective, just move forward and  
7 just look at the relationship now in terms of just  
8 different graphical looks at the way these two asset  
9 classes that we're discussing today behave with  
10 relationship to one another.

11   --o0o--

12           MR. FORESTI: And the chart here just shows the  
13 rolling one-year return. And you can see that, you know,  
14 just eyeballing the chart, you can see diversification  
15 properties here where they don't move up and down  
16 together. There are periods of time where they do, and  
17 there are periods of time where they don't. And I kind of  
18 refer you back to the tendencies they have to behave  
19 differently to different growth or inflation environments.

20           So depending on what the underlying environment  
21 is in terms of what's going on with growth expectations,  
22 what's happening with inflation, some of the what looks  
23 like randomness in this particular chart, I think becomes  
24 a clearer picture.

25           Moving from here -- and you can see if you look



1 bit again about Investment Beliefs and ESG integration.

2 --o0o--

3 MR. INGRAM: Thank you, Steve. Good afternoon.  
4 Daniel Ingram, Wilshire Associates.

5 Adherence to Investment Beliefs, as part of our  
6 annual review process, Wilshire gathers examples of, in  
7 this case, global equity and global fixed income staff's  
8 investment behavior and their practices to ensure they're  
9 consistent with CalPERS Investment Beliefs. In the  
10 interests of time, I won't go into the four different  
11 examples that we've picked out. I'll just pick one, which  
12 is the first Investment Belief on the table, which is  
13 Investment Belief number 8, costs matter and need to be  
14 effectively managed.

15 We've earlier heard discussion around global  
16 equity's combination of cost effective internal  
17 implementation, with costs of around one to two basis  
18 points, and external strategy rationalization with half of  
19 global equity's active strategies now managed in-house.

20 The next slide, please, Tom.

21 --o0o--

22 MR. INGRAM: Thank you.

23 Progress on ESG integration. A quick note on  
24 Wilshire's review. When assessing the progress on the  
25 integration of environmental, social, corporate governance

1 considerations in global equity and global fixed income's  
2 investment process, we looked at three areas.

3           The first clarity of purpose; second, integration  
4 and internal investment process; three, monitoring  
5 external portfolios.

6           On the first, does staff have a clear and  
7 consistent objective or purpose in pursuing ESG  
8 integration. In our meetings with staff, we had dedicated  
9 discussions on ESG, and in our agendas. And in each case,  
10 the Managing Investment Directors took the lead in those  
11 discussions and demonstrated a clear objective to  
12 integrate ESG alongside financial and investment analysis.

13           Second area, internal integration and internal  
14 investment process. Is staff able to provide examples of  
15 ESG integration in asset manager and security section?  
16 And does it have the appropriate governance structures in  
17 place to oversee that integration?

18           We picked out the example of global equity's  
19 working group to search for positive ESG-tilted  
20 strategies. They, a few months back, put out an RFI for  
21 strategies which either had reduced downside risk or  
22 incremental return relative to the benchmark with positive  
23 ESG. We thought was a good example of integration in  
24 terms of the manager and asset selection process.

25           In terms of governance, we heard earlier around

1 the new structure of the Governance and Sustainability  
2 Subcommittee. We note that that is a new structure. It's  
3 quite a significant reorganizational structuring, and we  
4 will monitor evidence that that will be working  
5 effectively over time.

6 We suggest that we come back to that in March of  
7 next year when we do a more -- we proposed to do a more  
8 holistic review of the ESG integration programs across  
9 asset classes, and also the total program level.

10 And then just lastly on external managers, we ask  
11 the question does staff have a clear process to monitor  
12 ESG integration by managers over time? We note some good  
13 progress made with external managers with ESG policies. I  
14 think 20 percent of managers in 2016 had -- of external  
15 managers had ESG policies. That's now up to 70 percent in  
16 2017 have ESG policies.

17 And that concludes progress on ESG integration.

18 CHAIRPERSON JONES: Okay. Seeing no questions  
19 there. Go ahead. Move forward.

20 --o0o--

21 MR. TOTH: All right. Thank you. Tom Toth with  
22 Wilshire Associates. I will -- I'll have a couple brief  
23 comments on the Global Fixed Income Program. I'll focus  
24 on the SWOT analysis on page 213 of the Board materials.  
25 The strengths I think look familiar and really revolve





1 compensation and retention, as well as potential - and I  
2 stresses that word - issues around any succession at the  
3 MID level.

4           With that, I'll stop and I'll see if there are  
5 any questions on the Global Fixed Income Program before  
6 turning it over to Rose for Global Equity.

7           CHAIRPERSON JONES: Mr. Jelincic.

8           COMMITTEE MEMBER JELINCIC: Yeah. I would  
9 actually like to go back to 6c, which was your write-up on  
10 the fixed income. And one of the things you point out is  
11 is that the program has added alpha consistently. And I'm  
12 just wondering how much weight should we give that since  
13 that particular index gets beat by 80 percent of all  
14 managers, which means 80 percent of all managers are  
15 adding alpha.

16           MR. TOTH: Right. Well, I would say from a  
17 consistency standpoint, I think you -- there's -- you  
18 should place great weight on it. And you're right, that  
19 depending on the timeframe and the measurement period,  
20 the -- a global aggregate or a U.S. aggregate index, which  
21 is very heavily weighted towards government and agency  
22 securities, a tilt towards credit, for example, will tend  
23 to be a tailwind. But as staff pointed out in their  
24 comments, they have been actively managing around their  
25 benchmark exposures. And Curtis specifically pointed out

1 the exposure to treasury securities as being higher than  
2 what would -- it would, let's say, normally be.

3           And I think that's evidence that the investment  
4 process is not static, and their positioning migrates over  
5 time to take advantage of the relative value opportunities  
6 that they see. So I would -- I'd place meaningful weight  
7 on the consistency of outperformance over time. It's not  
8 100 percent all the time. You can see on Item 6c, page 13  
9 of the 15, that there is some variability most pronounced  
10 during the credit crisis, and then the snapback  
11 afterwards.

12           But even going back to, we'll call it, the  
13 mid-nineties, early nineties, that that rolling  
14 three-year, 36-month, excess return was consistently  
15 positive for the majority of the time with the hiccup  
16 during the tech bust in early 2000s, but then recovering  
17 in the snapback afterwards.

18           COMMITTEE MEMBER JELINCIC: Okay. And on page  
19 five, you note, as you've noted previously, one of the  
20 challenges continue to be the level of compensation to  
21 require -- required to consistently attract top tier  
22 talent. Have you brought a proposal to the Board on what  
23 the compensation ought to look like?

24           MR. TOTH: Mr. Jelincic, that is good question.  
25 No, I'm not aware of any specific recommendations that

1 we've made. I believe there have been discussions with a  
2 compensation consultant, if I am remembering back  
3 appropriately --

4 COMMITTEE MEMBER JELINCIC: There has, but not --

5 MR. TOTH: -- but not from -- not from Wilshire  
6 specifically, no.

7 COMMITTEE MEMBER JELINCIC: Okay. And then on  
8 page seven, the MID of Fixed Income is able to vary the  
9 duration of the portfolio by minus 50 to plus 10 percent  
10 versus the benchmark, is that a reasonable range?

11 MR. TOTH: I would say, yes, it is a reasonable  
12 range that asymmetry in the unweighting being short  
13 duration or long duration was implemented a few years back  
14 over concerns of rising rates and wanting to provide more  
15 flexibility to protect against a rising rate environment.  
16 On the flip side, they have slightly less flexibility to  
17 take advantage of a falling interest rate environment.

18 But I think it's important to point out that  
19 historically they've managed their interest rate risk  
20 fairly tightly to the index. And Curtis can speak more  
21 specifically to it, but I can't recall when they were ever  
22 close to utilizing that full underweight to duration.

23 COMMITTEE MEMBER JELINCIC: Thank you.

24 CHAIRPERSON JONES: Okay. Mr. Bilbrey?

25 COMMITTEE MEMBER BILBREY: Thank you, Mr. Chair.

1 So a little bit on what J.J. touched on. On attachment --  
2 or Item 6c, attachment 1, 9 to 15 and also on page 14 of  
3 where you just stopped on the second part, you mentioned  
4 here about challenges about our scoring from Wilshire, and  
5 it talks about a lack of long-term retention incentives.  
6 Can you talk more about what you see about our lack of  
7 long-term incentives.

8 MR. TOTH: I. Can I think the best example would  
9 be, let's say -- let's call it stock ownership in the  
10 organization, which can be structured in a number of ways,  
11 maybe vesting over a certain period of time, such that  
12 compensation is tied to remaining an owner within the  
13 firm. And so that's probably the best example of  
14 long-term incentive -- long-term retention incentives  
15 which are available to asset manage -- employees of asset  
16 management organizations, that it's not an option for  
17 Investment staff within the INVO Office.

18 COMMITTEE MEMBER BILBREY: And so if I'm assuming  
19 correctly, the outcomes that we're having, or lack of  
20 outcome, is because of -- your vision is because of this?

21 MR. TOTH: Can you clarify, when you say lack of  
22 outcome, do you mean the specific scores?

23 COMMITTEE MEMBER BILBREY: Correct, and what --  
24 and the performance of our portfolios.

25 MR. TOTH: I do think the retention incentives

1 impacts the personnel and the potential for instability  
2 there. And the fixed income team in particular has a fair  
3 amount of stability and very senior team currently. The  
4 concerns I would say are more future looking than past.

5 So I think that's what tempers our organizational  
6 scores more than, you know, a glaring issue that is  
7 currently festering, for lack of a better word.

8 MR. FORESTI: Tom, if I could just maybe jump in  
9 and add to that. So these scores are meant to be relative  
10 not to other necessarily large public pension systems  
11 running internal and external assets, but rather comparing  
12 it across the industry to both those sorts of  
13 organizations, as well as to private asset management  
14 firms.

15 So when we're pointing this out, it's not meant  
16 to indicate there is a lot more you should be doing to  
17 change the way this compensation structure works. And,  
18 Mr. Jelincic, to your question, Wilshire has provided  
19 feedback to your compensation and talent management  
20 committee, and has been very involved in terms of  
21 incentive comp and structuring that in a way that  
22 incentivizes both the kind of right timeframe in terms of  
23 return, as well as risk management.

24 We highlight these things simply because they  
25 happen to be a risk and an impediment in terms of

1 attracting and maintaining talent. That's not to impugn  
2 or indicate, in any way that senior and middle members of  
3 the Investment staff here are not highly talented  
4 investment professionals. It's simply to highlight it is  
5 a risk to the organization.

6 So I think hopefully that context helps a little  
7 bit. This is not something in our scoring process, as we  
8 again compare you to other asset managers and asset  
9 owners, that we would expect to see change in a material  
10 way from year to year.

11 COMMITTEE MEMBER BILBREY: Thank you for  
12 clarifying.

13 CHAIRPERSON JONES: Okay. Thank you.

14 There's no additional questions on this, so  
15 proceed.

16 --o0o--

17 MS. DEAN: Good afternoon. Rose Dean, Wilshire  
18 Consulting. So a move to slide 17 of 22, start with the  
19 SWOT analysis. The strengths, weaknesses, opportunities,  
20 and threats are largely similar here, especially on the  
21 strength and weakness side, where we again identify the  
22 strength and the experience of the team as a strength of  
23 the program, and the weaknesses being organizational and  
24 compensation constraints.

25 More importantly, the forward-looking

1 opportunities and threats are related to the enhancement  
2 of global equity characteristics that the team has  
3 discussed. And the opportunity obviously is to manage the  
4 program so that the efficiency of the program within the  
5 overall asset allocation perspective is increased with the  
6 global equity characteristics evolving in the marketplace.  
7 And at the same time, the complexity that it brings can be  
8 a potential threat in terms managing the sources of risk.

9 --o0o--

10 MS. DEAN: On slide 18, I'll just quickly point  
11 out that once again the -- despite the slight  
12 underperformance in the past year, the excess return  
13 exceeded the 15 basis point target over the period since  
14 the global financial crisis. And obviously, the 10-year  
15 underperformance reflects the performance during the  
16 crisis.

17 --o0o--

18 MS. DEAN: Again, I'll jump to the slide that  
19 slows the relative return and risk on slide 19. Here,  
20 once again, the black solid line is the rolling excess  
21 return, and the blue solid lines are excess risk.

22 And what I want to point -- and then the dotted  
23 lines are the targets. The two observations I have is the  
24 Global Equity Program is again managed in a very  
25 risk-controlled way. And you can see that since the

1 crisis, the excess return has consistently come down and  
2 remained within the target, even though these excess risks  
3 are really largely driven by the factor tilts that staff  
4 discussed.

5 In terms of excess return, it's been above the  
6 target since the crisis, except for the most recent past.  
7 But again, to be fair, at the level of equity market  
8 return being close to 20 percent, additional significant  
9 outperformance is difficult to achieve.

10 --o0o--

11 MS. DEAN: On slide 20, I'll just spend a couple  
12 minutes on the two charts to the left. Here, we're really  
13 breaking down the excess return in terms of the upmarkets  
14 and the downmarkets. And the blue bar shows excess return  
15 in upmarkets, whereas the red bar shows the excess return  
16 in downmarkets. You can see that the program really adds  
17 value in downmarkets as expected, given the  
18 risk-controlled manner in which it is managed.

19 And in terms of frequency of success on the  
20 bottom left-hand chart, you can see that 100 percent of  
21 the time in downmarkets, the program was able to add  
22 value. And on the longer term periods, again, a  
23 significant portion of the time, there were able to add  
24 value in the downmarket.

25 --o0o--

1 MS. DEAN: And finally, the scoring for the  
2 Global Equity Program is fairly consistent with the scores  
3 for Global Fixed Income Program. Being in the second  
4 decile, again a very strong score, and the particularly  
5 strong in portfolio construction and implementation.

6 And I'll stop there and take any questions you  
7 may have.

8 CHAIRPERSON JONES: Okay. We have a couple.  
9 Mr. Jelincic.

10 COMMITTEE MEMBER JELINCIC: On slide 17 in the  
11 threats, the bottom line is additional INVO Committee  
12 responsibilities. That also showed up in fixed income.  
13 What does that mean?

14 MS. DEAN: That means that the program,  
15 especially the senior members of the Global Equity Program  
16 and Global Fixed Income Program take time away from their  
17 day-to-day program management to be involved in the  
18 organizational, more the broader initiatives in different  
19 committees. So their resources are now just not focused  
20 on managing the program itself, but also being  
21 participating in the asset allocation, et cetera, other  
22 committees that may be broader in its initiative.

23 COMMITTEE MEMBER JELINCIC: So that's really  
24 focused on the various internal committees they've  
25 created --

1 MS. DEAN: Yes.

2 COMMITTEE MEMBER JELINCIC: -- as opposed to  
3 this Committee?

4 MS. DEAN: No.

5 COMMITTEE MEMBER JELINCIC: Okay. And on slide  
6 18, and I think those are worthwhile things, but -- you  
7 know, so I'm not -- on slide 18, the longer tenure  
8 relative underperformance continues to reflect significant  
9 underperformance during the global crisis, but the index  
10 reflects that as well. Well, what -- any sense of what it  
11 is that made us underperform?

12 MS. DEAN: Well, one of the biggest drivers at  
13 that time when liquidity was the issue, when you have a  
14 program that is of the size and you need to generate  
15 liquidity, you tend to sell things that you can sell  
16 first, which means it -- one, you're selling because of  
17 need, so you will not get market price. Bid offer spreads  
18 or obviously much wider during crisis. So index return  
19 isn't reflective of the liquidity or the actual price you  
20 can achieve, but I'm sure Dan can the provide more clarity  
21 on that.

22 MANAGING INVESTMENT DIRECTOR BIENVENUE: Dan  
23 Bienvenue, CalPERS team member.

24 Yes, it was basically I would say three main  
25 things. First and foremost, it was just the widening of

1 spreads and having to sell when we needed to sell. So we  
2 didn't have the -- you know, due to the needs of liquidity  
3 in the organization around securities lending and  
4 potential capital calls, we just kept having to sell, and  
5 you were -- we were crossing the spread with really wide  
6 spreads. And, you know, the term we used was kind of  
7 selling into the abyss.

8           The other topic that was tough was that, as Rose  
9 alluded to, we sold what we could sell, which meant that  
10 we were underweight the assets that we actually wanted,  
11 the assets that held up, and then we were overweight the  
12 stuff that we would actually would have preferred to sell  
13 but we couldn't.

14           Finally, it was some of the beta overlay on ARS.  
15 We had assumptions around the beta of the ARS Program of  
16 being X, and it wound up being significantly north of that  
17 what -- with the beta overlay, and which meant that we  
18 were overweight beta into a very falling equity market,  
19 which is -- those are all bad places to be.

20           COMMITTEE MEMBER JELINCIC: Okay. Thank you.

21           CHAIRPERSON JONES: Just a comment. J.J.'s  
22 questions about additional INVO Committee  
23 responsibilities. When I saw that, J.J., I called Andrew  
24 and wanted to know what additional responsibilities I had  
25 that I didn't know about.

1 (Laughter.)

2 CHAIRPERSON JONES: Okay. Mrs. Mathur.

3 COMMITTEE MEMBER MATHUR: Thank you.

4 My question is, I think, both to Mr. Toth and to  
5 Ms. Dean. When you're evaluating the team on the sort  
6 of -- I'm looking at -- right now, I'm looking at the  
7 Global Equity Program sores on page 21, but there's a  
8 similar page for fixed income. When you're looking at the  
9 quality of the team, to what degree do you assess the  
10 diversity of perspectives and skills of the team and how  
11 that contributes to better decision making?

12 MR. TOTH: I can touch on that. It's a component  
13 of the discussion. Wilshire is a very big proponent of  
14 the efficacy of having a diversity of opinion at the  
15 table, because it tends to generate very good discussion,  
16 more robust discussion, and avoids group think in a lot of  
17 cases.

18 So that's -- that is a component. It's -- and,  
19 in fact, I can speak for the discussions that we had with  
20 the global fixed income team. As part of the recruiting  
21 process, they're making very intentional strides to  
22 broaden out the -- call it, the opportunity set of  
23 candidates and trying to bring in as many diverse view  
24 points as possible, always making sure that the investment  
25 skill set is never compromised. So that is something that

1 they're -- they're working on. I think that's always  
2 going to be a work in process. We'll never say that  
3 it's -- that is done, as it wouldn't be for any  
4 organization. So it is a component and an important one.

5 MS. DEAN: And just to add to that, you know, as  
6 Ted mentioned, there are a lot of networks and conferences  
7 that is -- forms a big part of CalPERS network, where, you  
8 know, again recruiting was specifically cited as one of  
9 the accomplishments that they'd like to reach out to more  
10 candidates at the AIM conference for example, et cetera.

11 COMMITTEE MEMBER MATHUR: And -- okay. Thank  
12 you. That's really helpful.

13 MR. FORESTI: If I could just say, because I  
14 think there's a tangible point on the global equity  
15 portfolio. And quite frankly, it was an area where last  
16 year, we put forth some mild concerns. And staff talked  
17 about it today, which was these three subcommittees that  
18 were created underneath the GECAC, the Capital Allocation  
19 Committee.

20 And in retrospect, I think the idea when these  
21 were set up was to -- more inclusion of ideas, get more of  
22 staff involved in the discussions that went into those  
23 really important decisions in terms of portfolio  
24 structuring.

25 In terms of our scoring, digging that a little

1 bit last year, because there wasn't quite the formality  
2 around it that's starting to develop now. And in  
3 retrospect, I think that was intentional and it was to  
4 involve more people and allow people to get involved and  
5 again share diverse opinions. So I think that's one  
6 tangible place where senior staff has done a really good  
7 job of getting more voices around the table in terms of  
8 how the portfolio ought to be constructed.

9 COMMITTEE MEMBER MATHUR: Thank you.

10 CHAIRPERSON JONES: Just an overall question.  
11 These program scores, they're not really an evaluation are  
12 they? It's -- so what is it telling us? It's not truly  
13 an evaluation?

14 MR. FORESTI: I'm not sure I understand. We put  
15 them -- so in the letter, we go through each of the  
16 sections of the scoring and we provide qualitative  
17 feedback and evaluation on what drove those metrics and  
18 those scores. So we do put it forth as an evaluation, in  
19 terms again of relative comparisons to how best practices  
20 are set up within the investment management industry. So  
21 it's a -- we do very much put those forward as an  
22 evaluation of the infrastructure that's set up, the  
23 investment process, implementation, et cetera.

24 CHAIRPERSON JONES: Okay. Thank you.

25 MR. TOTH: And maybe if I can just follow up to

1 make just one further point. And one of the reasons that  
2 we break it up into the segments here, whether it's the  
3 team, organization, information, portfolio construction is  
4 to highlight on -- in a relative basis to Steve's point,  
5 the areas of the investment process where the team excels  
6 or maybe is -- maybe there are areas for improvement.

7           As it happens, the evaluation that we've done for  
8 both programs are both very good. And whereas you might  
9 take an evaluation of another money management firm and  
10 the scores are not quite as positive, and the discussion  
11 there is, well, these are areas for improvement. I think  
12 any organization can always strive to improve. But as  
13 reflected in the scores for both of these programs,  
14 they're ranked very highly.

15           CHAIRPERSON JONES: Okay.

16           MS. DEAN: It's -- sorry, one more point.

17           CHAIRPERSON JONES: Yes.

18           MS. DEAN: You'll notice that we don't have a  
19 performance category in there. This is a forward looking  
20 evaluation of the capability of the organization to  
21 achieve its goals through these investment processes, as  
22 well as the organization and team. So this is really  
23 looking at how the investment process is being thought of,  
24 built, and implemented to generate performance that are  
25 consistent with the organization's goals.

1 CHAIRPERSON JONES: Okay. Thanks. That helps.  
2 Okay. Thank you. Okay. No additional questions  
3 at this time, so that takes care of that item.

4 We now will move to Item number 7, Public Asset  
5 Class Investment Policies, First Reading.

6 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

7 Thank you, Mr. Chairman. Wylie Tollette, CalPERS  
8 team member.

9 And I think Kit Crocker is on her way up to the  
10 desk. There she is.

11 I'm going to turn it over to Kit, but I would  
12 highlight this is a first reading, so we're looking for  
13 your feedback. And we actually have some additional  
14 changes that staff will be making as well in the policy.  
15 And so with that, I'll turn it over to Kit.

16 Thank you.

17 INVESTMENT DIRECTOR CROCKER: Thank you. Kit  
18 Crocker, CalPERS staff. As Wylie just mentioned, this is  
19 a first reading of staff's proposed updates to the Total  
20 Fund Investment Policy to reflect changes identified in  
21 the course of the public asset class annual review  
22 process.

23 As we've detailed in the agenda item, the updates  
24 fall into three main categories: Updates to the low  
25 duration section to reflect the removal of some inactive

1 programs, and a proposal to establish a new implied rating  
2 process for select security types; updates to the  
3 liquidity section to better reflect the role of the  
4 program vis-à-vis the total fund; and also expanding the  
5 investment universe by one more notch for sovereign  
6 securities beyond what was done last April; and finally, a  
7 handful of ministerial changes that are primarily  
8 reflecting organizational changes within the Investment  
9 Office.

10 So the Committee has received both a clean and a  
11 markup version of the policy, as well as an opinion letter  
12 from Wilshire Associates. This is an informational item  
13 today. We're seeking the Committee's feedback on the  
14 proposed changes. And with that, I'll pause and ask if  
15 there are any immediate questions, or if you'd like to  
16 invite Mr. Junkin with Wilshire to make any comments?

17 CHAIRPERSON JONES: Yes. Why don't -- before we  
18 ask Committee members questions, have Mr. Junkin go ahead  
19 and make comments.

20 MR. JUNKIN: Good afternoon. Andrew Junkin with  
21 Wilshire. I think I'll just limit my comments. You've  
22 read the opinion letter, I presume. I'll just limit my  
23 comments to the low duration program and to the one area  
24 that I think was a disagreement between staff and Wilshire  
25 on the internal ratings process.

1           Our concern here is one of just sort of governing  
2 policy and being consistent within the policy to the  
3 treatment of internal ratings across asset classes.  
4 Within the Global Fixed Income Program, there are similar  
5 internal ratings. And when it comes to sort of monitoring  
6 and risk management, if there are ratings provided by an  
7 outside rating agency, and an internal rating then the  
8 outside rating agency takes priority.

9           In this policy, it was proposed to go the other  
10 way. And I felt like that opened the door. I wouldn't  
11 expect that this would be the case, but it opened the door  
12 for potentially there to be some sort of rating shopping,  
13 if you will. I don't really like that rating. I want to  
14 own more of that security. I'd rather have a higher  
15 rating. Let's rate it higher internally.

16           I honestly do not think that would be the case,  
17 certainly with Kevin as the head of the program. But I  
18 remember working with Anne Stausboll on a number of these  
19 things, and she said you've got to build the policies and  
20 delegations for the position rather than the person. So I  
21 think that's the right way to think about this here.

22           Our recommendation was just that you stick with  
23 the global fixed income approach, which is if there are  
24 cases where there is an internal rating and an external  
25 rating, that the external rating is the one that for

1 policy takes precedence.

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

3 Yeah. And we -- Wilshire's noting this was  
4 actually a helpful communication to staff. I don't think  
5 we were completely aware of this gap in the policy  
6 drafting that took place. So we agree with the change  
7 that they've proposed. I don't think we -- the three  
8 specific security types that were covered under this  
9 internal rating process, we didn't necessarily anticipate  
10 that that -- that many of them would actually have an  
11 external rating, but it is possible that they could.

12 And because of that, I think we need to make sure  
13 to address this, because it is problematic to have even  
14 the perception that ratings shopping could occur. So we  
15 cannot let that type of process to be evident in the  
16 policy. So we'll be -- we'll be changing that in the  
17 second draft.

18 CHAIRPERSON JONES: Okay. Thank you.

19 Okay. Mrs. Mathur.

20 COMMITTEE MEMBER MATHUR: Thank you. Just -- I  
21 just had a question. I'm not -- it's not really actually  
22 with respect to the policy, but it's about this -- the  
23 fact that there are two inactive programs that are being  
24 removed. Is there a process by which programs become  
25 inactive? How does that work? I'm not sure we've ever

1 really reviewed that. Not that I want you to take  
2 extensive time here, but I just want a little  
3 understanding.

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

5 Yes. It's a great question. And it's actually  
6 one of the fundamental reasons that we are bolstering our  
7 performance attri -- internal performance attribution  
8 capability. That's been an area that where I think  
9 CalPERS had work to do. And with the help of our  
10 investment risk and performance team, and in partnership  
11 with the asset classes, we're really trying to strengthen  
12 that.

13 One of the committees that were mentioned in the  
14 opinion letters that are taking up time from the senior  
15 level teams is actually our Risk and Attribution  
16 Committee. And their sole purpose is to review programs  
17 whose perhaps long-term performance isn't meeting our  
18 expectations, or isn't achieving the goals that was  
19 originally set out to achieve.

20 And so with that process, that Committee has  
21 access to our Internal Investment Strategy Group, and can  
22 actually make recommendations or thoughts on which  
23 programs we may want to reconsider or may no longer be  
24 appropriate.

25 The two programs in question that are being

1 eliminated through this policy, which is in fact sort of  
2 the final stage of the policy elimination process, haven't  
3 actually had assets since 2013 and 2014 respectively.  
4 They began their wind-down process just following the  
5 financial crisis, where both of them were impacted  
6 dramatically due to the liquidity challenges during that  
7 time period.

8           Essentially, they no longer were -- became --  
9 they were no longer consistent with the high level  
10 diversification of objectives of the Fixed Income Program.  
11 So the program, on its own volition, began winding them  
12 down. It took a number of years for that to accomplish.  
13 This is basically just embedding that wind down in policy.

14           COMMITTEE MEMBER MATHUR: Okay. Thank you.  
15 That's really helpful. It does seem to make a lot of  
16 sense to review periodically how our own internal  
17 strategies are performing. And so I'm really glad to hear  
18 that you're sort of deepening and -- that process. Thank  
19 you.

20           CHAIRPERSON JONES: Okay. Mr. Gillihan.

21           COMMITTEE MEMBER GILLIHAN: Thank you, Mr. Chair.

22           With respect to the rating issue that Wilshire  
23 raised, I was going to jump in here in full support of  
24 Wilshire. I'm glad to hear that staff agreed with the  
25 comments. That said, I'm still a little surprised

1 something like this got to the Board with that potential  
2 for downstream consequences. So we're glad Wilshire  
3 caught it, but we might want to look at our internal  
4 policies about how we draft policies, and catch these  
5 things before they get to us in the future.

6 Thank you.

7 CHAIRPERSON JONES: Mr. Jelincic.

8 COMMITTEE MEMBER JELINCIC: Yeah. I'm glad  
9 Wilshire caught it, because I'd already marked it up. But  
10 one of the other problems I see here is that we're going  
11 to put a process and the specific securities and the  
12 codi -- and they'll be codified in the Investment Policy  
13 Procedures and Guidelines, which is controlled by staff  
14 and the Board never sees, so that, you know, set off some  
15 alarms.

16 In terms of changing the -- in liquidity,  
17 changing the policy benchmark from 91 days to 30 days, can  
18 you comment on that? I mean, it seems to me that, you  
19 know, 90 day T-bills are really pretty liquid.

20 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

21 Yeah. They're -- that change is being proposed,  
22 essentially so that the benchmark more closely mimics the  
23 lower risk characteristics of the Liquidity Program. I  
24 think the weighted average maturity of the liquidity  
25 program is right around 30 days with a maximum of 60 days.

1 And then I think the -- sort of the weighted average of  
2 that right now is about 19 days. So it's quite a  
3 short-term program.

4           Essentially, in talking to the program, I think  
5 they have the philosophy that they would much rather rely  
6 on the maturity of an instrument than the sale of an  
7 instrument, because the sale of an instrument is depending  
8 on the market continuing to function as we have seen.  
9 Occasionally, markets freeze up, and stop the function.  
10 Whereas, maturity is reliant on the contractual terms of  
11 the instrument, and assuming you've done your credit  
12 analysis effectively, you'll -- you're going to get your  
13 money back. Whereas a sale, you may or -- may or may not  
14 be able to sell at the price you want.

15           So that the program is brought in at its maturity  
16 date. And the feeling is is that the 30-day treasury  
17 mimics the -- sort of the characteristics of that program  
18 more effectively. It's really intended to be a source of  
19 liquidity, and not a source of return for the fund. So  
20 the very small yield difference between a 91 day --

21           COMMITTEE MEMBER JELINCIC: Persuasive. Stop.  
22 Don't dig yourself a hole.

23           (Laughter.)

24           COMMITTEE MEMBER JELINCIC: The -- on the  
25 international security, the sovereign securities, last we

1 used to be at single A. And they said, well, we can get a  
2 little bit more if we go to, you know, triple B plus. And  
3 now a year later it's we can get a little more if we go to  
4 triple B. And a year from now, are we going to say we can  
5 get a little more if we go to triple B minus? What -- why  
6 the change?

7 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

8 Essentially, the comes down to Italy and Spain.  
9 Those are the two countries whose sovereign securities are  
10 currently -- we're prohibited from purchasing, given their  
11 current rating. And there's a feeling amongst the team,  
12 and I think the markets, that those are still investment  
13 grade, should be eligible in the program. Assuming you  
14 can hedge your currency risk, which you can quite cheaply  
15 and effectively, that those should be markets that should  
16 be available for the program to purchase.

17 COMMITTEE MEMBER JELINCIC: Well, triple B minus  
18 is still investment grade. That's what we get next year?

19 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

20 Yeah. The rating we're proposing moving down to  
21 is still well within the investment grade spectrum. In  
22 fact, it's a -- it's a notch above the bottom of that  
23 grade.

24 COMMITTEE MEMBER JELINCIC: Well, it's better --  
25 it's better than five B's.

1           MANAGING INVESTMENT DIRECTOR ISHII: I mean,  
2 these are one year -- J.J., these are one-year -- this is  
3 Curtis Ishii, Managing Investment Director. Really, the  
4 ratings in countries don't change significantly, and  
5 they're not like corporates. So they're really  
6 thinking -- although, it did include some of the  
7 countries. It's really -- my thinking was that, you know,  
8 if you put it in the middle range of the Triple B, and  
9 it's a bill -- a one year bill or less. And actually  
10 they -- we typically don't even go out one year. It's  
11 three months.

12           The probability of it going below investment  
13 grade, which is what I worry about, is very, very little.  
14 If you go to triple B minus, it can happen. And so I do  
15 not see this thing falling any further. It was, I think,  
16 an oversight initially of how we kept it at triple B plus,  
17 probably trying to be overly conservative. But I think a  
18 reasonable kind of compromise. And middle of triple B is  
19 fairly safe, I think, for the fund. And these are, like  
20 you said, major currencies, so they're hedgeable.

21           COMMITTEE MEMBER JELINCIC: Well, and -- but if  
22 you're doing three months, I mean, why not go to triple B  
23 minus. Even if it falls out of investment grade, it's  
24 likely to get paid off.

25           MANAGING INVESTMENT DIRECTOR ISHII: Yes, but

1 again, let's go back to the role. The role is to provide  
2 liquidity and safety and not chase return too much.  
3 That's why we wouldn't allow the whole portfolio to be in  
4 this. It's a partial amount of the portfolio. And in my  
5 mind, I wouldn't want to see securities that are not  
6 investment grade in your liquidity portfolio.

7 So even though it -- the possibility is very,  
8 very low, and probably the probability, I just -- I think  
9 it's -- if it's consistent with the role, that you don't  
10 allow securities to be non-investment grade.

11 COMMITTEE MEMBER JELINCIC: And in the benefits  
12 and risk in the Liquidity Program, one of the things I  
13 find confusing is potential reduction in risk credit of  
14 the portfolio by going to lower level securities. What am  
15 I missing?

16 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I  
17 think -- I'm going to take a stab at that, Mr. Jelincic,  
18 and I'll ask Curtis to chime in. But I think the idea is  
19 is that we can effectively substitute current commercial  
20 paper exposure, which is corporate credit. We can  
21 substitute that exposure for a sovereign credit, which  
22 overall we feel is -- has essentially a lower credit risk,  
23 particularly at the levels we're talking about in the  
24 investment grade.

25 COMMITTEE MEMBER JELINCIC: Okay. I'm not sure

1 how I was supposed to read that into that, but that works.

2 (Laughter.)

3 COMMITTEE MEMBER JELINCIC: Thank you.

4 CHAIRPERSON JONES: Yeah. I guess we were all  
5 tracking on the rating agency issue, because I had marked  
6 it up also. But I also marked the other recommendation  
7 from your opinion letter regarding the retaining fixed  
8 income in the name of the program. So you guys haven't  
9 reached an agreement on that issue. Is it still at odds?

10 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I  
11 think it -- I don't necessarily know that we're in  
12 conflict on that. We do anticipate that the program, the  
13 Low Liquidity Enhanced Return Program, will still be debt  
14 securities. So we're frankly open to Wilshire's  
15 suggestion on changing it. Although, it doesn't  
16 necessarily -- it's not going to have any material impact  
17 on the actual portfolio. It's going to -- it's  
18 essentially going to be still in fixed income securities.

19 CHAIRPERSON JONES: Okay.

20 MR. JUNKIN: And I think the point that we were  
21 making was to whom should the policy be most clear? To  
22 the internal staff, who will know regardless of what the  
23 program is named what it does, or to external users of the  
24 policy who might -- you know, the words fixed income might  
25 be slightly more helpful to help them figure out what's

1 going on in that policy. That was all.

2 CHAIRPERSON JONES: Okay. Thank you.

3 Mr. Bilbrey.

4 COMMITTEE MEMBER BILBREY: Well, actually,  
5 between you and Mr. Jelincic, I think you asked both of my  
6 questions, but I am in favor of the last part about  
7 putting fixed income back, so that it's very clear to our  
8 outside stakeholders.

9 CHAIRPERSON JONES: Okay. So thank you. No  
10 additional questions on this item. We're going to take a  
11 five or ten?

12 THE COURT REPORTER: Five.

13 CHAIRPERSON JONES: Five minute break, okay, for  
14 our reporter.

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
16 Okay. Great. Thank you.

17 CHAIRPERSON JONES: And we'll return to the next  
18 item.

19 (Off record: 4:11 p.m.)

20 (Thereupon a recess was taken.)

21 (On record: 4:18 p.m.)

22 CHAIRPERSON JONES: I'd like to reconvene the  
23 Investment Committee meeting. I ask Board members to  
24 return to the auditorium.

25 (Thereupon a discussion occurred off the record.)



1 (Laughter.)

2 MR. JUNKIN: I have a lot of clients that try to  
3 make this something that it's not. It is just a way to  
4 present your results compared to other "similar"  
5 organizations, but similar should be in quotes in that  
6 case, because I have -- and I've used this same example  
7 for the last 12 years. I have two clients that are both  
8 between one and five billion dollar public funds. So that  
9 means they're in the same universe. One of them is 120  
10 percent funded and has 65 percent in fixed income. One is  
11 55 percent funded and is in 50 percent alternatives.

12 They're in the same universe. You compare their  
13 total fund returns, they don't -- they both made the right  
14 decisions for themselves, in terms of asset allocation,  
15 but they look very different. So they don't stack up all  
16 that well.

17 Anyway.

18 Looking here, if you follow the total plan  
19 composite line across, this is the third from the bottom  
20 line, you can see first the returns. These are gross of  
21 fees, so they don't quite match what you've seen. And the  
22 reason they're gross is because everybody reports gross.  
23 And if we report you net, the only thing it does is it  
24 lowers your ranking.

25 And then the numbers in the parentheses are the



1 percentile, so a little bit higher than the median.

2 --o0o--

3 MR. JUNKIN: Now, this page is critical. This is  
4 the asset allocation. And so we actually capture the  
5 asset allocation at June 30 of these large public plans,  
6 10 billion and over. And so where do you look very  
7 different? The two that should jump right off the page  
8 here are the weights to U.S. equity and non-U.S. equity.  
9 So for U.S. equity, you're basically in the bottom  
10 quartile in terms of just the weight, not the performance.  
11 You have one of the smallest allocations to U.S. equity.

12 Recall, that U.S. equity, by the way, has been  
13 the best performing asset class pretty much for the last  
14 10 years. So this is a pretty significant driver of some  
15 of these numbers, and we'll look a little bit more at  
16 that.

17 Non-U.S. equity, you're at the top, top quartile.  
18 So you have one of the larger allocations. This reflects  
19 the decision that CalPERS has made through the Investment  
20 Committee, through staff, through Wilshire to have a  
21 global equity portfolio.

22 So that additional diversification, that's the  
23 decision you made. You wanted to adopt a more diversified  
24 portfolio has resulted in those weights when you break out  
25 the components.

1 Fixed income, liquidity, those are both near  
2 median. Real estate a little bit high. Alternatives,  
3 that's another one where it's a little bit lower. And  
4 this is two things. This really is private equity and  
5 it's hedge funds. Well, you have zero hedge funds at this  
6 point, and private equity for you is harder to get the  
7 right kind of bite sizes. We've spent a lot of time  
8 talking about that today.

9 So those are -- those are kind of the building  
10 blocks that go into this. Now, I'm going to go a little  
11 bit out of order. I'm growing to go to page 10 --

12 --o0o--

13 MR. JUNKIN: -- and -- I'm sorry, eight first.  
14 So this is just U.S. equity. How did just your U.S.  
15 equities do compared to other U.S. equity portfolios of  
16 peer institutions? And here, you can see, if you follow  
17 that total plan line across, you look at three years, it's  
18 near median. You look at five years, it's actually in the  
19 19th percentile. So you outperformed 81 percent of your  
20 peers in U.S. equity, over the last five years. Seven  
21 years, 40th percentile. Ten years, 35th. So really U.S.  
22 equity has been a pretty solid place for CalPERS

23 --o0o--

24 MR. JUNKIN: Move ahead a couple of slides, this  
25 is the same ranking for international equity on page 10.

1 Here, again, three years a median return of right about  
2 two percent. Five years a median return precisely of 8.6  
3 percent. And the return seven and 10 years are a little  
4 bit -- a little bit lower, but -- so it's interesting.  
5 Think back to the domestic equity page that we looked at,  
6 the five year universe rank was the 19th percentile.

7 Here, it's the 50th percentile, but your global  
8 equity, total public equity ranking, which is now on page  
9 6, this is why I went out of order, for five years is the  
10 59th percentile.

11 So you start doing the math how does that work?  
12 Well, it's because you had so much more international  
13 equity compared to your peers, right? You actually had  
14 two pretty good performing programs. But the weights,  
15 because of that decision to be sort of more globally  
16 diversified created this chart, which has, you know,  
17 ramifications when you look at your peers.

18 Okay. Keeping in mind cocktail hour.

19 --o0o--

20 MR. JUNKIN: Page 12, private equity. Here,  
21 private equity has actually been -- anything lease than  
22 five years, I'd just disregard here. So five years, 28th  
23 percentile, 29th, 25th. You know, despite the challenges  
24 of your size, performance has been pretty good there.

25 --o0o--

1 MR. JUNKIN: Fixed income. This is total fixed  
2 income on page 14. Performance versus peers, five years,  
3 seven years, ten years, it's been great.

4 --o0o--

5 MR. JUNKIN: There's not much to say there.

6 And then let me find real estate. Page 20. This  
7 is a little bit of a tale of two cities. Over the last  
8 year, performance has been okay. The 35th percentile out  
9 to seven years, it's been pretty good. 18th percentile,  
10 and then there that's 10-year number, which obviously has  
11 all of the impact that happened in '08-'09. And it --  
12 those three years between seven and ten.

13 So a couple years from now when those are out of  
14 this, this chart gets a whole lot easier to present,  
15 but -- so that -- I'll stop there. I'm happy to answer  
16 any questions about any of the pages I covered or any of  
17 the pages I didn't cover.

18 CHAIRPERSON JONES: Seeing no questions, so you  
19 achieved your goal.

20 (Laughter.)

21 CHAIRPERSON JONES: Okay. Thank you very much.  
22 And now we move to Summary of Committee Direction.

23 Mr. Eliopoulos.

24 CHIEF INVESTMENT OFFICER ELIOPOULOS: I don't  
25 think there was any in open session.

1           CHAIRPERSON JONES: Right. Okay. Then we have  
2 one request to speak. Margaret Brown, if you'll come  
3 down. And the mic is my left, on your right. And you'll  
4 have three minutes to speak. And we -- and I before you  
5 start, Ms. Brown, I just want to also, since I mentioned  
6 earlier that anyone who was here earlier that wanted to  
7 speak, and we didn't allow you an opportunity to speak,  
8 you can come now and speak for -- in this section of the  
9 agenda, if you still would like to speak.

10           So go ahead Mrs. Brown. And your clock will  
11 start once you introduce yourself.

12           MS. BROWN: Thank you. My name is Margaret  
13 Brown. And I'm running for the CalPERS Board on Position  
14 B. Thank you for the earlier chance to speak. I had just  
15 rushed in so I wasn't ready, but I don't mind waiting and  
16 going through all the Investment Committee information.

17           I had written a letter to the Board and senior  
18 staff on Saturday evening about the closed session agenda.  
19 It occurred today from about 8:45 to 2:00 p.m. So I think  
20 you probably had a lot to discuss today. It included  
21 eight items.

22           But in my email to you all, I noted that only  
23 Item 2 was properly agendized. It also appears that staff  
24 did attempt to correct the defect in the notice by  
25 updating the agenda yesterday. So I would like to know,

1 first of all, which items were actually discussed in  
2 closed session?

3 Are you allowed to tell me that, Mr. Chair, which  
4 items were actually addressed in closed session.

5 CHAIRPERSON JONES: I'm going to -- you want to  
6 complete -- is that your one question?

7 MS. BROWN: Sure, that's my main question.

8 CHAIRPERSON JONES: Complete your time and then  
9 we will determine that.

10 MS. BROWN: Thank you.

11 And then I just want to again provide a reminder  
12 that Bagley-Keene requires a 10-day notice, which you guys  
13 met on the original agenda. But however, the closed  
14 session items were not properly noticed. And, of course,  
15 if there is an emergency, Bagley-Keene allows for a  
16 48-hour emergency notice, which the revised agenda did not  
17 meet either.

18 There's just a lot of important things going on  
19 with the investments and BlackRock, and people need to  
20 have adequate notice for those items, and it needs to be  
21 done properly.

22 Thank you.

23 CHAIRPERSON JONES: Matt, you want to -- the one  
24 question that she asked.

25 GENERAL COUNSEL JACOBS: The question is whether

1 we can advise her with respect to whether -- what items  
2 were heard?

3 CHAIRPERSON JONES: Yes.

4 GENERAL COUNSEL JACOBS: Yeah, sure. Items 2  
5 through 8.

6 CHAIRPERSON JONES: Okay.

7 MS. BROWN: Thank you very much. Thank you.

8 CHAIRPERSON JONES: Okay.

9 Yeah, Matt, would you also just highlight the  
10 steps we took to make the correction was really  
11 ministerial?

12 GENERAL COUNSEL JACOBS: Oh, sure.

13 CHAIRPERSON JONES: Yeah.

14 GENERAL COUNSEL JACOBS: The -- we read Ms.  
15 Brown's letter on Saturday, or actually Sunday morning.  
16 We determined that the defect that she had identified was  
17 minimal. That we also checked the case law that we  
18 understood, and actually the Bagley-Keene Act itself,  
19 which says that substantial compliance is what the  
20 Bagley-Keene Act is meant for, or -- that there is human  
21 error that is recognized, and that -- and therefore,  
22 substantial compliance with the Act is deemed sufficient.  
23 The Act says that. There's multiple cases that say that.

24 So we felt comfortable that this was not a  
25 violation of Bagley-Keene. But nonetheless, in the -- in

1 an abundance of caution, we went ahead and revised the  
2 Investment Committee agenda to place the citations to the  
3 Bagley-Keene Act in the place that they were supposed to  
4 be, instead of where they were, which was just moving it a  
5 couple of lines up on the agenda.

6 CHAIRPERSON JONES: Okay. Thank you very much.

7 Yeah. And just additional information, other  
8 than adopting the minutes, there was no action taken in  
9 closed session.

10 GENERAL COUNSEL JACOBS: That's correct, yes.  
11 Thank you for that clarification.

12 CHAIRPERSON JONES: Okay. Thank you.

13 Okay. Then that concludes this meeting and this  
14 meeting is adjourned. Thank you very much.

15 (Thereupon California Public Employees'  
16 Retirement System, Investment Committee  
17 meeting open session adjourned at 4:32 p.m.)  
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## 1 C E R T I F I C A T E O F R E P O R T E R

2 I, JAMES F. PETERS, a Certified Shorthand  
3 Reporter of the State of California, do hereby certify:

4 That I am a disinterested person herein; that the  
5 foregoing California Public Employees' Retirement System,  
6 Board of Administration, Investment Committee open session  
7 meeting was reported in shorthand by me, James F. Peters,  
8 a Certified Shorthand Reporter of the State of California,  
9 and was thereafter transcribed, under my direction, by  
10 computer-assisted transcription;

11 I further certify that I am not of counsel or  
12 attorney for any of the parties to said meeting nor in any  
13 way interested in the outcome of said meeting.

14 IN WITNESS WHEREOF, I have hereunto set my hand  
15 this 22nd day of September, 2017.

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