

# Supplemental Income Plans

Annual Report

Finance & Administration Committee

September 19, 2017

# Supplemental Income Plans (SIP) Overview

Plan/Program	Purpose	Assets (as of 6/30/16)	Number of Participants (as of 6/30/17)	Number of Employers (as of 6/30/16)	Growth Trend
457 Plan	Tax deferred employee savings	\$1.39 billion	26,962	785	↑
Placer County 401(k) Plan	Tax deferred employee savings	\$39 million	1,375	1	↑
Supplemental Contributions Plan (SCP)	After-tax employee savings (Includes terminated SPOFF rollover assets)	\$114 million	7,641	1	—

# CalPERS 457 Plan Update

- Enrollments & Contributions
  - 2514 new participants enrollments
  - \$92 MM in annual contributions
  - \$14.2 MM roll-overs in from other providers
  
- Participant Education
  - 10,445 individual participant account reviews
  - 500 group education presentations
  - Quarterly webinars

# CalPERS 457 Plan Update

- Agency Retention
  - 443 pro-active retention outreach calls
  - 75 in-person agency level plan review
    - Plan overview
    - Benefits of CalPERS
    - Participant demographics
    - Employer resources
    - Field services
    - Fund performance review
- Business Development
  - 28 new agency adoptions
  - 785 contracting agencies

# Alternate Plan Updates

- County of Placer 401(k)
  - 154 new enrollments
  - \$3.5 MM in annual contributions
  - \$500k rollovers in from other providers
  
- Supplemental Contributions Plan
  - 3 new enrollments
  - \$243k in annual contributions

# Current Due Diligence Projects

- Plan Design (RVK)
  - Asset Allocation
  - Fee Benchmarking
  - Capital Preservation Review
  - Fixed Income Review
  - Re-enrollment Review
  - ROTH Product Option Review
- Third Party Administrator Market Analysis
  - Request For Information (RFI)
- Fee Analysis
  - 457 Plan
  - Supplemental Contributions Plan (SCP)

# Investment Performance

## Core Funds – Fiscal Year 2016/17

Fund	Gross Return	Benchmark	Net Return 457/401(k)	Net Return SCP
US Equity	18.55%	18.51%	18.08%	17.94%
International Equity	19.97%	20.43%	19.48%	19.33%
Real Assets	1.97%	1.97%	1.44%	1.24%
Intermediate Bond	-0.28%	-0.31%	-.67%	-.79%
Short-Term Bond	0.29%	0.35%	-.16%	-.28%
Short-Term Cash	0.74%	0.49%	.36%	.24%

# Investment Performance

## Target Retirement Date Funds – Fiscal Year 2016/17

Fund	Gross Return	Benchmark	Net Return 457/401(k)	Net Return SCP
Income	3.82%	3.69%	3.41%	3.29%
2015	3.82%	3.69%	3.41%	3.29%
2020	5.06%	4.95%	4.63%	4.50%
2025	7.74%	7.66%	7.29%	7.17%
2030	9.69%	9.65%	9.23%	9.10%
2035	11.85%	11.85%	11.37%	11.25%
2040	14.04%	14.11%	13.54%	13.41%
2045	15.59%	15.65%	15.05%	14.91%
2050	15.55%	15.65%	15.04%	14.91%
2055	15.65%	15.65%	15.05%	14.94%