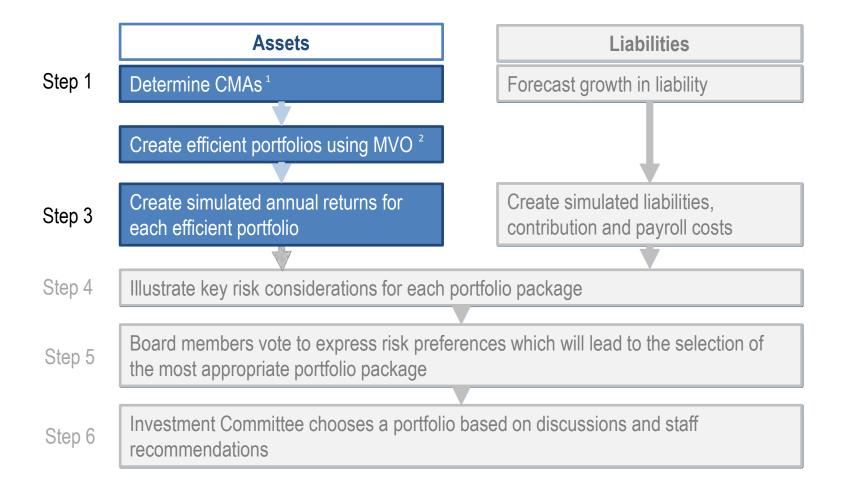




## Steps to Obtain Policy Portfolio in ALM Workshops



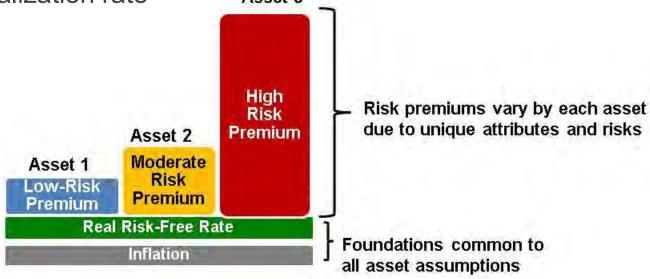
## Methodology for Expected Returns

- Building Blocks Approach
- Various Fundamental Valuations Models

Predictions on valuation metrics, such as earnings yield, credit
 spread and capitalization rate

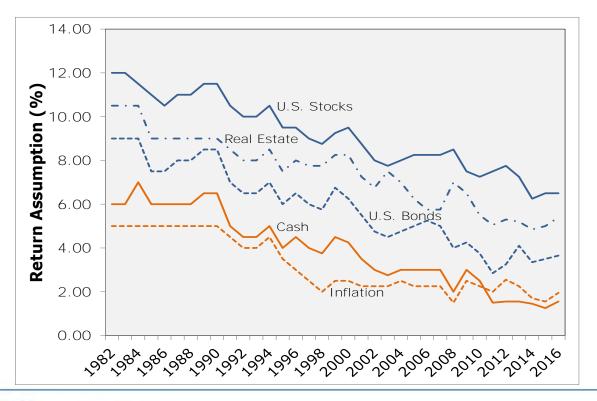
Asset 3

Industry survey

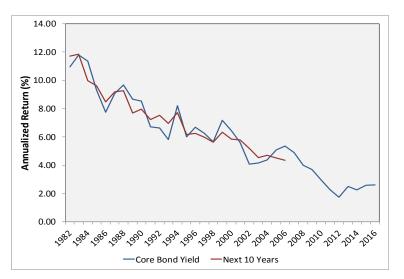


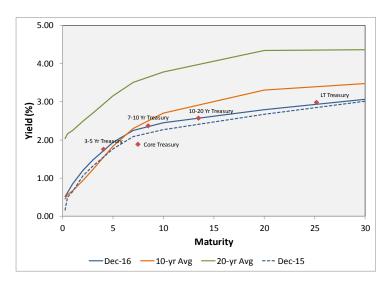
#### Wilshire Forecasts through Time

 Return prospects have been declining for decades, following the downward trend in interest rates



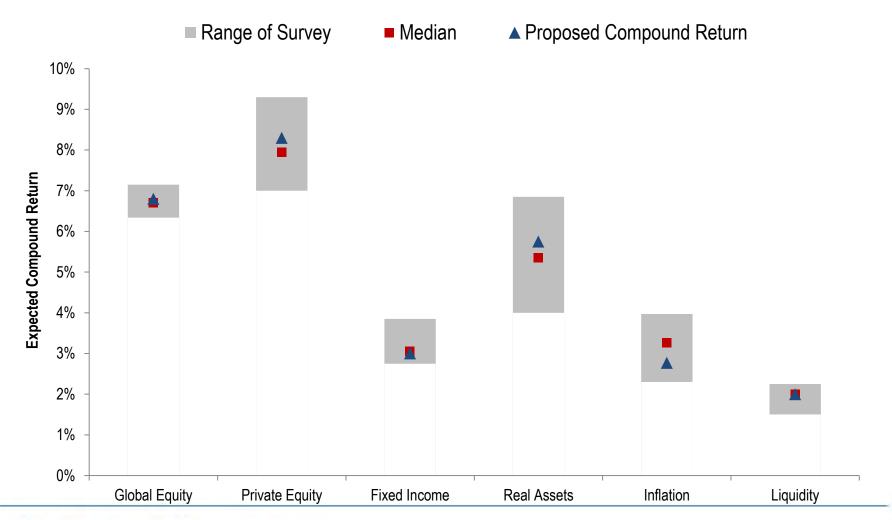
#### Core Fixed Income Forecasts Remain Low





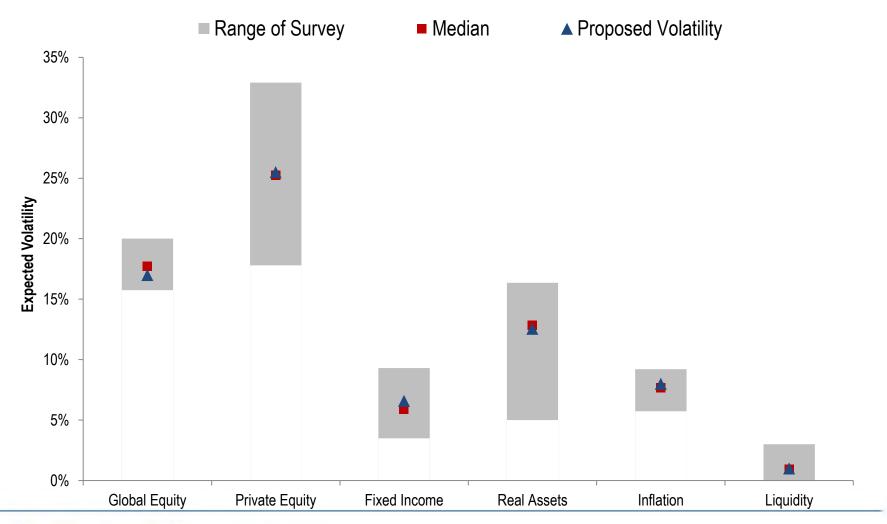
- Fixed income assets (and return prospects) are anchored by current interest rates (i.e. the "going in" yield)
- Risk premium for every other asset classes is anchored relative to fixed income assets

#### Range of Surveyed Expected Returns





#### Range of Surveyed Expected Volatility

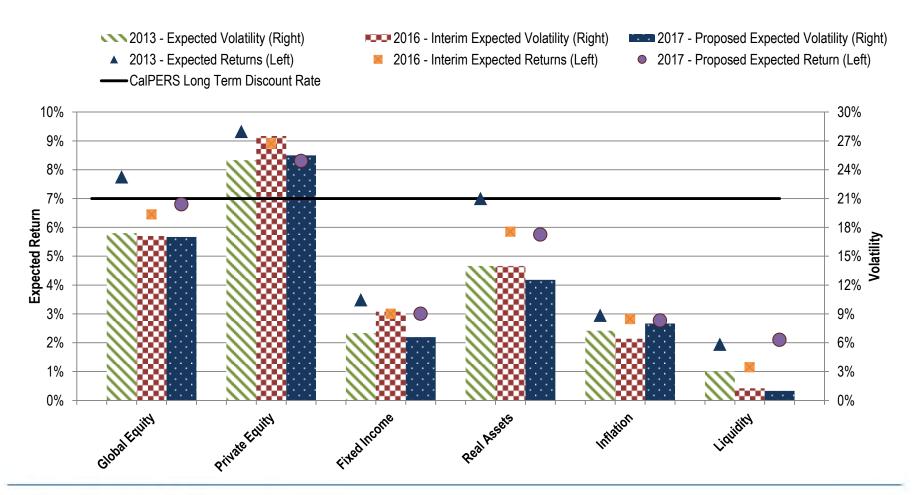




# Proposed Capital Market Assumptions (CMAs)

Asset Class	Compound Return	Volatility (Std. Dev)	Correlation					
			Global Equity	Private Equity	Fixed Income	Real Assets	Inflation	Liquidity
Global Equity	6.8%	17.0%	1.00					
Private Equity	8.3%	25.5%	0.81	1.00				
Fixed Income	3.0%	6.6%	0.01	0.00	1.00			
Real Assets	5.8%	12.6%	0.59	0.48	0.09	1.00		
Inflation	2.8%	8.0%	0.39	0.33	0.40	0.21	1.00	
Liquidity	2.0%	1.0%	0.00	0.00	0.31	0.00	0.08	1.00
U.S. Inflation Assumption: 2.00%								

# 10-Year Expected Returns & Volatilities: 2017 vs. 2013 CMAs and 2016 Interim Expectations









## Most Common Expected Return Approaches

#### **Fixed Income**

Yield-to-maturity plus spread adjustment

#### **Real Assets**

- Capitalization rate forecast adjusted for capex + cash flow forecast
- Risk premium between Equity and Fixed Income

#### Inflation

- Commodity estimated as a function of spot return + collateral return + roll return
- TIPS and Global Linkers are a function of current yields and inflation expectations

#### **Public Equity**

- Dividend Discount Model
- Inflation + Real Risk Free Rate of Cash + Risk Premium

#### **Private Equity**

- Private Equity is a weighted average of levered equity and fixed income index
- Public Equity plus illiquidity premium and other adjustments



#### Risks and Correlations Estimation

- Is largely based on observed historical asset class behavior and an understanding of the response of individual asset classes to changes in economic factors
- Adjusts the historical asset class behavior to account for evident trends and recent abnormalities
- For correlations, mostly relied on the BarraOne risk system

## **Example Equity Forecast**

 Historical results helped by valuation shifts plus higher dividend yields and inflationary growth

