

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
INVESTMENT COMMITTEE
OPEN SESSION

ROBERT F. CARLSON AUDITORIUM
LINCOLN PLAZA NORTH
400 P STREET
SACRAMENTO, CALIFORNIA

MONDAY, FEBRUARY 13, 2017
9:55 A.M.

JAMES F. PETERS, CSR
CERTIFIED SHORTHAND REPORTER
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A P P E A R A N C E S

COMMITTEE MEMBERS:

Mr. Henry Jones, Chairperson

Mr. Bill Slaton, Vice Chairperson

Mr. Michael Bilbrey

Mr. John Chiang, represented by Mr. Steve Suarez

Mr. Richard Costigan

Mr. Rob Feckner

Mr. Richard Gillihan

Ms. Dana Hollinger

Mr. J.J. Jelincic

Mr. Ron Lind

Ms. Priya Mathur

Mr. Theresa Taylor

Ms. Betty Yee, represented by Ms. Lynn Paquin

STAFF:

Ms. Marcie Frost, Chief Executive Officer

Mr. Ted Eliopoulos, Chief Investment Officer

Mr. Matt Jacobs, General Counsel

Ms. Mary Anne Ashley, Chief, Office of Legislative Affairs

Ms. Natalie Bickford, Committee Secretary

Mr. Dan Bienvenue, Managing Investment Director

Ms. Kit Crocker, Investment Director

Mr. Simiso Nzima, Investment Manager

A P P E A R A N C E S C O N T I N U E D

STAFF:

Mr. John Rothfield, Investment Director

Mr. Wylie Tollette, Chief Operating Investment Officer

ALSO PRESENT:

Ms. Tarnel Abbott, Richmond Progressive Alliance

Mr. David Altshuler, StepStone

Ms. Frances Aubrey, Alameda Interfaith Climate Action Network

Mr. Victor Botello

Ms. Lina Braunstein

Ms. Scarlett Bustos, Indivisible Sacramento

Ms. Janet Cox

Ms. Lynn Davidson, 350 Bay Area

Ms. Martha Dragovich, Contra Costa Progressives

Mr. Peter Dragovich, Contra Costa Progressives

Ms. Sandy Emerson, Fossil Free California

Mr. Allan Emkin, Pension Consulting Alliance

Mr. Jose Estrada

Ms. Christy Fields, Pension Consulting Alliance

Mr. Steve Foresti, Wilshire Consulting

Ms. Sueann Gawel

Mr. David Glickman, Pension Consulting Alliance

Ms. Jean Jackman

A P P E A R A N C E S C O N T I N U E D

ALSO PRESENT:

Ms. Karen Jacques

Ms. Leslie Johnson, Indivisible Sacramento

Mr. Andrew Junkin, Wilshire Consulting

Ms. Rebecca Kaplan, Oakland City Council

Ms. Cheryl Keith

Ms. Neeta Lind, Daily Kos

Ms. Anne Luna

Ms. Salina Martinez

Ms. Renee Michel, SCUSD

Ms. RL Miller, Climate Hawks Vote

Mr. Mike Moy, Pension Consulting Alliance

Mr. Wayne Miyao

Ms. Lynne Nittler

Mr. Rodrigo Ojeda-Beck, California State University,
Monterey Bay

Ms. Pennie Opal Plant, Indigenous Environmental Network

Ms. Dyane Osorio, Mother Lode Sierra Club

Ms. Holly Rice

Mr. Michael Ring, Service Employees International Union

Ms. Rhonda Rivard

Ms. Candy Seizic

Ms. Deborah Silvey, Fossil Free California

Ms. Marian Simmons

A P P E A R A N C E S C O N T I N U E D

ALSO PRESENT:

Ms. Barbara Stebbins, Local Clean Energy Alliance

Ms. Dianna Suarez

Mr. Rick Sullivan,

Ms. Karen Taberski

Ms. Brady Torres

Mr. Tom Toth, Wilshire Consulting

Ms. Julia Vanhorn

Ms. Susan Wilke

Mr. Arthur Williamson, California State University,
Sacramento

Ms. Genelle Wood, Fossil Free California

Ms. Jennifer Wylie Brass

Ms. Llonka Zatlar, 350 Sacramento

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1 P R O C E E D I N G S

2 CHAIRPERSON JONES: I'd like to call the
3 Investment Committee meeting to order. The first order of
4 business is roll call, please.

5 COMMITTEE SECRETARY BICKFORD: Henry Jones?

6 CHAIRPERSON JONES: Here.

7 COMMITTEE SECRETARY BICKFORD: Bill Slaton?

8 VICE CHAIRPERSON SLATON: Here.

9 COMMITTEE SECRETARY BICKFORD: Michael Bilbrey?

10 COMMITTEE MEMBER BILBREY: Here.

11 COMMITTEE SECRETARY BICKFORD: John Chiang
12 represented by Steve Juarez?

13 ACTING COMMITTEE MEMBER JUAREZ: Here.

14 COMMITTEE SECRETARY BICKFORD: Richard Costigan?

15 COMMITTEE MEMBER COSTIGAN: Here.

16 COMMITTEE SECRETARY BICKFORD: Rob Feckner?

17 COMMITTEE MEMBER FECKNER: Good morning.

18 COMMITTEE SECRETARY BICKFORD: Good morning.
19 Richard Gillihan?

20 COMMITTEE MEMBER GILLIHAN: Here.

21 COMMITTEE SECRETARY BICKFORD: Dana Hollinger?

22 COMMITTEE MEMBER HOLLINGER: Here.

23 COMMITTEE SECRETARY BICKFORD: J.J. Jelincic?

24 COMMITTEE MEMBER JELINCIC: Here.

25 COMMITTEE SECRETARY BICKFORD: Ron Lind?

1 COMMITTEE MEMBER LIND: Here.

2 COMMITTEE SECRETARY BICKFORD: Priya Mathur?

3 COMMITTEE MEMBER MATHUR: Good morning.

4 COMMITTEE SECRETARY BICKFORD: Good morning.

5 Theresa Taylor?

6 COMMITTEE MEMBER TAYLOR: Here.

7 COMMITTEE SECRETARY BICKFORD: And Lynn Paquin --
8 excuse me, Betty Yee represented by Lynn Paquin?

9 ACTING COMMITTEE MEMBER PAQUIN: Here.

10 CHAIRPERSON JONES: Okay. Thank you very much.

11 Second item on the agenda is election of the
12 Investment Committee Chair and Vice Chair.

13 For the election of the Chair, I turn the gavel
14 over to Mr. Slaton.

15 VICE CHAIRPERSON SLATON: Thank you, Mr. Jones.

16 We'll now open up for nominations nor Chair of
17 the Investment Committee.

18 And I call on Mr. Juarez.

19 ACTING COMMITTEE MEMBER JUAREZ: Thank you, Mr.
20 Vice Chair. It's with great pleasure that I put the name
21 of Mr. Jones, Mr. Henry Jones, into nomination for
22 President -- or, excuse me, for Chair of the Investment
23 Committee.

24 VICE CHAIRPERSON SLATON: All right. Mr. Jones
25 has been nominated.

1 Are there any further nominations?

2 Are there any further nominations?

3 Third time, are there any further nominations?

4 If not, we'll consider nominations closed. Mr.
5 Jones has been nominated.

6 We'll now vote. All those in favor signify by
7 saying aye?

8 (Ayes.)

9 VICE CHAIRPERSON SLATON: Opposed?

10 Motion carries. Congratulations, Mr. Jones.

11 (Applause.)

12 CHAIRPERSON JONES: Thank you. Thank you very
13 much to my Committee members for allowing me the
14 opportunity to serve as your Chair for another year. So I
15 really appreciate it. And I will do my best to make sure
16 that we do the best for this System going forward.

17 Now, we would like to open the floor up for
18 nominations for Vice Chair, and I call on Ms. Hollinger.

19 COMMITTEE MEMBER HOLLINGER: Thank you.

20 It's my honor to nominate Bill Slaton as Vice
21 Chair. Bill has demonstrated his commitment, his
22 dedication, his leadership, his stewarded -- stewardship
23 to the governance of this Board, and I am privileged to
24 nominate him.

25 CHAIRPERSON JONES: Okay. Thank you.

1 Mr. Bill Slaton has been nominated as Vice Chair
2 of the Investment Committee.

3 Are there any further nominations?

4 Are there any further nominations?

5 Are there any further nominations?

6 Then therefore, the nominations are closed. So
7 we will now entertain a vote to nominate -- to approve Mr.
8 Slaton as Vice Chair of the Investment Committee.

9 Do we have a motion?

10 COMMITTEE MEMBER HOLLINGER: I'll make the
11 motion.

12 COMMITTEE MEMBER COSTIGAN: Second

13 CHAIRPERSON JONES: Moved by Dana and second by
14 Mr. Costigan.

15 All those in favor say aye?

16 (Ayes.)

17 CHAIRPERSON JONES: Opposed?

18 Hearing none.

19 Congratulations, Mr. Slaton.

20 VICE CHAIRPERSON SLATON: Thank you.

21 (Applause.)

22 VICE CHAIRPERSON SLATON: Thank you. It's an
23 honor to serve in this capacity. And it's always nice to
24 be able to help Mr. Jones. And with the room full that we
25 have today, maybe I'll be called into service.

1 Anyway. Thank you very much.

2 CHAIRPERSON JONES: Thank you.

3 Next item on the agenda, Executive Report - Chief
4 Investment Officer briefing. Mr. Eliopoulos.

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yes. Good
6 morning - Mr. Chair, Mr. Vice Chair, congratulations - and
7 members of the Committee. Ted Eliopoulos, CIO.

8 We do have a full agenda today. Very important
9 items. Many meaty items. In addition to that I think we
10 can see we have a number of people here in the audience
11 today as well. So planning for a very full agenda. As a
12 result, I'll keep my comments fairly short.

13 First of all, just some housekeeping items. In
14 your committee booklets, particularly tabs 2 -- tabs 2 and
15 3, we have some revisions to some of the items in the
16 agenda. First with respect to Consent Item 4a, which is
17 the meeting minutes for December 19th, we added into the
18 minutes a reflection of a motion that was made by Mr.
19 Jelincic that was not seconded. We did not include that
20 in the original minutes, so that revision is before you.

21 In addition, agenda item -- consent item 5d, the
22 monthly update, includes a reporting out of the roll call
23 vote from closed session in September. And while the
24 minutes are accurate in reflecting all of the aye votes
25 there, the minutes did not reflect 2 members that were

1 absent at the meeting. So the meeting -- the minute --
2 the record is corrected in order to reflect that Ms.
3 Taylor and Mr. Jelincic were absent from that closed
4 session meeting. Ministerial, but important changes.

5 Okay? Now --

6 CHAIRPERSON JONES: Thank you.

7 CHIEF INVESTMENT OFFICER ELIOPOULOS: Those are
8 the -- those are the housekeeping items.

9 I do have just a few minutes of discussions on
10 some questions that have been raised with respect to some
11 recent decisions we've made on the discount rate, as well
12 as our interim asset allocation. So I'm ready to go to
13 those comments, if there's no questions on the minutes and
14 the consent items.

15 CHAIRPERSON JONES: Yeah, we have one question.
16 Mr. Jelincic.

17 COMMITTEE MEMBER JELINCIC: Ted, I appreciate the
18 changes. Yeah, I was there for most of the meeting, but
19 not for the vote. But have those corrections been put up
20 on the web as well?

21 CHIEF INVESTMENT OFFICER ELIOPOULOS: That I
22 don't know, but we'll -- no, they haven't yet.

23 COMMITTEE MEMBER JELINCIC: But they will.

24 CHIEF INVESTMENT OFFICER ELIOPOULOS: But they
25 will be.

1 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

2 CHAIRPERSON JONES: Okay. Now, Mr. Eliopoulos,
3 you may --

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: Continue?
5 Great.

6 As I mentioned, Mr. Chair, we have received a few
7 questions about the under -- about the decision we
8 undertook in the fall last September to reduce risk in the
9 portfolio over a 18-month to 2-year time horizon. And the
10 impact of this interim asset allocation decision might
11 have had on our also recent decision on the discount rate
12 that was made just this past December.

13 I think given the timing of both actions being so
14 close together, that it is understandable that there could
15 be some misunderstanding that these 2 separate actions
16 were somehow linked, and that is not the case. To be
17 clear, the discount rate decision that was undertaken in
18 conjunction with our Actuarial and Finance Office teams
19 was driven by a longer term return outlook, which quite
20 literally, you know, looks out 60 to 100 years, but was
21 driven particularly by a lowering of the capital market
22 assumptions for the intermediate time period, in this case
23 the next 10 years. That was the decision on the discount
24 rate that this Board made in December.

25 The shorter term decision that we undertook back

1 in September to reduce risk in the asset allocation for
2 what is now the next 18 months was driven by our concerns
3 about market valuations, fatter tails, and uncertainty in
4 the marketplace, the size of the negative cash flow gap,
5 and finally our funded status. We've reviewed that
6 decision in my CIO discussion with you last -- in December
7 in the open session. And in the cap -- in the total fund
8 materials, you'll see further slides for that decision.

9 The interim allocation was in -- is intended to
10 be in place through the ALM process that we are
11 undertaking and is beginning now and will result in a
12 decision exactly 1 year from now. This Committee and
13 Board will take action 1 year from now. And this new
14 strategic asset allocation that the Board -- this
15 Committee will adopt next February will be effectuated as
16 of July of 2018.

17 I think it's important to note that we are
18 currently approximately around a 63 percent funded status
19 once the new discount rate is calculated and put into
20 place. And that is following what is now a very long
21 stretch of positive return years. We had 7 positive years
22 of returns to date.

23 At the depths of the financial crisis, the System
24 was at a 61 percent funded status. As you will see during
25 the trust review slide and presentation a little later

1 today, given our exposures to equities, there is a 26
2 percent chance of a negative return in any given year.
3 And as a result, as we've discussed many times before, we
4 believe we have an asymmetric downside risk. That is our
5 primary concern, and our primary portfolio priority right
6 now to try and lower the risk of following to a lower
7 funded status.

8 Now, of course, staff and this Committee will be
9 exploring both of these topics in quite some detail, both
10 the discount rate and the asset allocation extensively
11 during this next year as we complete the ALM process. And
12 we look forward to a healthy discussion on the risk
13 tolerance and appetite of the Committee during
14 deliberations.

15 With that, Mr. Chair, those are my comments.

16 CHAIRPERSON JONES: Yeah. We have 2 questions.
17 Mrs. Taylor.

18 COMMITTEE MEMBER TAYLOR: Yeah. I just quickly
19 had a question. So when the interim asset allocation was
20 done, as I understand, and we moved 9 percent over to
21 inflation-proof assets, what was the loss to the fund? Do
22 you have that?

23 CHIEF INVESTMENT OFFICER ELIOPOULOS: Over what
24 time period?

25 COMMITTEE MEMBER TAYLOR: Over -- up until

1 December, say December when we did our discount rate.

2 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yeah. So
3 the reason I ask is that's really the important framework
4 to take into consideration is over what time periods are
5 these allocations being put into place. In this case, the
6 September decision was looking out 18 months to 2 years
7 during the ALM process. And as we discussed at that time,
8 and as is in the materials today, what we projected the
9 lowering of the risk profile of the fund would achieve
10 approximately 115 basis point volatility or risk
11 reduction, but it would come with an approximately 30
12 basis point lowering of return on an expectation basis,
13 over the next 2 to 10 years.

14 COMMITTEE MEMBER TAYLOR: So do you have a --

15 CHIEF INVESTMENT OFFICER ELIOPOULOS: So now
16 turning to --

17 COMMITTEE MEMBER TAYLOR: -- monetary value to
18 that?

19 CHIEF INVESTMENT OFFICER ELIOPOULOS: To date,
20 we've actually experienced, and this is more by
21 coincidence than anything else, about a 30 basis point
22 reduction in return to date based on the interim asset
23 allocation, which translates into approximately a
24 \$900,000,000 lower return for this few months that we've
25 taken so far. But, of course, we like to look at much

1 longer time periods for them to be meaningful.

2 COMMITTEE MEMBER TAYLOR: But 30 basis points
3 over the long term is what you're looking at as well.

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: In this
5 case, this interim asset allocation was meant to be in
6 place until July of 2018. During the asset allocation
7 we'll be revisiting both the risk appetite of this
8 Committee, as well as the return associated with those
9 risk profiles.

10 COMMITTEE MEMBER TAYLOR: Okay. So -- so to say
11 that it didn't impact the discount rate sounds to me like
12 it's not entirely accurate, because if we lowered our rate
13 of return 30 basis points by just doing the interim asset
14 allocation didn't it lower our expected return and
15 therefore our discount rate -- you know, have an impact on
16 what we would have to do with the discount rate?

17 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yeah. And
18 that's where we have to be very precise in not linking the
19 two decisions. The asset allocation and ALM process looks
20 at much longer time periods than 18 months or 2 years. We
21 look at a 10-year expected rate of return. And if the
22 Committee, and Ms. Taylor remembers, we were looking at
23 projections for our asset allocation -- our strategic
24 asset allocation lowering from 7.1/7.2 percent down to 6.2
25 to 6.4 percent. It's those 10-year projections that form

1 the basis for our ALM projections.

2 COMMITTEE MEMBER TAYLOR: So you're saying that
3 when we did the asset -- the interim asset allocation, it
4 was based on the lowering of the rate to 6.1?

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: It was
6 based on an 18 -- it was based on an 18-month forecast
7 period.

8 COMMITTEE MEMBER TAYLOR: Right, but we're not
9 even doing this one for 18 months until we revisit it,
10 right? The interim asset allocation, we have 1 year
11 basically.

12 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's
13 correct.

14 COMMITTEE MEMBER TAYLOR: So I'm just -- I'm
15 still kind of having a problem with how you say that it's
16 disconnected, when very clearly it is not disconnected,
17 because had we not lowered the rate of return, I think we
18 would have had a problem based on taking the actions we
19 took in September, because we -- we further lowered our
20 expected return rate, and so -- when we took that interim
21 asset allocation.

22 So I think that it's not an accurate depiction,
23 although I see what you're saying that one looks at short
24 term, one looks at long term, but it did have an impact.
25 And I think it's -- I think it's not something that we

1 should be saying that that's not there. It is there. The
2 impact is there.

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well, we're
4 constantly looking at the actual realized returns from our
5 portfolio in any given time period, 1 day, 1 week, 1
6 month, 1 quarter, 1 year and longer periods of time. And
7 certainly, we're always more -- put more weight on longer
8 periods of time in reviewing both our actions and our
9 performance, as well as our assumptions.

10 And I think that's the point I'm trying to
11 underscore the most for the Committee is that our -- both
12 our Investment Beliefs and the -- our practice require us
13 to take much longer periods of time and to account when
14 we're making our decisions. But we have done a review.
15 Just to place and put this in context, perhaps it might be
16 helpful, or at least allay some of the anxiety or fears
17 around these types of -- or this decision in particular.

18 If we had substituted in the interim asset
19 allocation amount for that 2-year period, it would have
20 about a 5 basis points impact over the long period of
21 time, the 60 to 100 years, that we look out in our
22 forecasting.

23 So the difference is that a 1- or 2-year period
24 decision would make is small when looking at the much
25 longer-term projections that we're using, so --

1 COMMITTEE MEMBER TAYLOR: But couldn't that also
2 be said for our reducing our rate of return, because we're
3 looking at 10 years when we did our reduction and our rate
4 of return and not the 30-year? Because the 30-year was a
5 higher rate of return, based on the capital market
6 assumptions, than what we actually looked at to do our
7 rate reduction.

8 CHIEF INVESTMENT OFFICER ELIOPOULOS: I guess
9 what I'm trying to put is an order of priority for the
10 consequences of these various variables. Certainly, the
11 highest order is that the 10-year carpet -- capital market
12 assumptions, as well as the -- as you mentioned, the 11-
13 to 60-year, and even the 100-year longer-term assumptions
14 that the actuaries put in, that's -- that forms the basis
15 for the discount rate decision, as well as our asset
16 allocation decision. Distinguishing a tactical decision
17 to take some risk off the portfolio for an interim period
18 of time, 18 months, that has a much, much, much smaller,
19 would have a much, much smaller impact on a forecast
20 looking out 60 years.

21 So what I'm trying to do is just put in context
22 the different decisions that are made during the course of
23 a year or during the course of a 10-year period.

24 COMMITTEE MEMBER TAYLOR: Sure. And I appreciate
25 that. I also want to say that I think that as we go

1 forward and we look at our asset allocation for -- in a
2 year, that we should also be looking at what -- what we
3 can do to not be leaving money on the table.

4 So I just want to make sure that you guys are
5 exploring all options, so that we're not leaving money on
6 the table and reducing -- I know we're risk averse, and I
7 get that. But I also think that we leave ourselves open
8 to not being able to do what we could be doing. So I --
9 and I hope that you guys are exploring all those options.

10 CHIEF INVESTMENT OFFICER ELIOPOULOS: We are
11 constantly exploring those and look forward to exploring
12 them with this Committee looking at both risk and return.

13 COMMITTEE MEMBER TAYLOR: Thank you.

14 CHAIRPERSON JONES: Okay. Mr. Jelincic.

15 COMMITTEE MEMBER JELINCIC: I have some real
16 concerns over our expected rate of return. But we are
17 also talking about the review later in the agenda, so I
18 will leave it for that point.

19 But the point I do want to make at this point is
20 GASB, which is voluntary -- we don't have to comply with
21 it. It creates all sorts of problems if we don't, but
22 we -- it is voluntary -- says that your discount rate and
23 your expected return have to lineup. You -- or the other
24 option is to use the long-term muni as your discount rate,
25 which I don't think anybody on staff or on this Board

1 wants to do. But they -- to say that they are 2 separate
2 is to say we're going to ignore GASB, which I don't think
3 we're going to do.

4 The issue on the discount rate I will leave for a
5 future date -- or a future item.

6 Thank you.

7 CHAIRPERSON JONES: Okay. Mr. Costigan.

8 COMMITTEE MEMBER COSTIGAN: Thank you, Mr. Jones.
9 And congratulations on your reelection. Mr. Eliopoulos, I
10 just want to say I think, first of all, it's good to be
11 challenging, as Ms. Taylor was raising. I just want to
12 make sure that I understand it. These were all moving
13 parts. I mean, for example, I could hammer you all and
14 say let's just go to U.S. public equities, because
15 again -- once again today, we're going to hit another
16 high. And yet, that's not our portfolio. That's an
17 element of the portfolio.

18 The discount rate, the action that we took in
19 December was really to help you design the portfolio
20 looking at going 3, 5, 10 years forward with a number,
21 adding ALM over the next 12 months that we're going to
22 work on. I mean, it's a bit of a -- it's a complicated
23 formula of elements.

24 And I think the point Ms. Taylor raises is the
25 more we can talk about how each piece impacts the other --

1 and I think a short-term interim asset allocation, whether
2 we had the direct 30 basis points or, as you said, it will
3 be 5 basis points by the time it is done, was -- as we
4 start looking out the 20 years, the trend lines were down.
5 I mean, we can talk about long term, but what we've seen
6 really the last 10 years, the last 20 years, and really
7 what you all came forward with in the fall, along with our
8 outside experts is what we -- our best guess over the next
9 5 years. And that was a little bit of a lower rate, the
10 6.12 going 5 years out, and then tying in the short-term
11 asset allocation to the longer one, the discussion we're
12 going to have. I mean, does that capture it a little bit?

13 CHIEF INVESTMENT OFFICER ELIOPOULOS: It does.
14 There's -- there's quite a bit of volatility and forecast
15 risk with all of these forecasts. And it dwarfs any -- it
16 dwarfs any of the short-term movements of the market. So
17 certainly when the stock market rallies for a few months,
18 and you've taken some exposure to equities off the table,
19 you'll suffer some loss of return for that time period.

20 But what we have to remember is that there are
21 other markets, and they tend to -- they tend to cycle in.
22 So in constructing a diversified portfolio, some of your
23 portfolio is during -- doing well during equity rallies
24 and some of your portfolio is not.

25 And the key is over the very long term to put

1 together a diversified portfolio that doesn't do 100
2 percent -- you're not putting all your eggs in one basket
3 at any given time.

4 COMMITTEE MEMBER COSTIGAN: And again, just the
5 point, we -- I mean, we're going to pay the benefits that
6 have been guaranteed by the employers. We are trying to
7 de-risk because our population is aging, our beneficiaries
8 are aging. The volatility of the market is creating
9 this -- these wild swings in unfunded liability.

10 I just want to, again, sort of level set the
11 table, when we're -- you under enormous pressure from the
12 Board to de-risk the portfolio to take risk out, or we
13 could assume a significant amount of risk, and that -- and
14 we're going to talk about that later -- but that's going
15 to push out some of the issues that Ms. Taylor was also
16 raising, so -- but that's what the next month -- or next
17 year is going to be about as we go through the ALM. I
18 just want to make sure I understand it.

19 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's
20 exactly it.

21 COMMITTEE MEMBER COSTIGAN: All right. Thank
22 you. Thank you, Mr. Jones.

23 CHAIRPERSON JONES: Okay. Thank you. Okay.
24 Thank you for the report on the Executive Report.

25 And now, we will move to action consent items.

1 Do we have a motion?

2 COMMITTEE MEMBER TAYLOR: So moved.

3 CHAIRPERSON JONES: Moved by Ms. Taylor.

4 COMMITTEE MEMBER MATHUR: Second.

5 CHAIRPERSON JONES: Second by Ms. Mathur.

6 All those in favor say aye?

7 (Ayes.)

8 CHAIRPERSON JONES: Opposed?

9 None.

10 The items passes.

11 The next item on the agenda is information
12 consent items, and I have no requests to pull anything off
13 of that item.

14 So we will now move to Agenda Item number 6. 6a,
15 Annual Review of the Legislative and Policy Engagement
16 Guidelines, second reading.

17 LEGISLATIVE AFFAIRS DIVISION CHIEF ASHLEY: Good
18 morning, Chair Jones and members of the Committee. And
19 congratulation, Mr. Jones and Mr. Slaton, on your
20 reelection.

21 Mary Anne Ashley, CalPERS team member.

22 I will be presenting Agenda Item 6a, which is a
23 continuation of the annual review and discussion of the
24 legislative and policy engagement guidelines. This is an
25 action item. The background materials and draft

1 recommended revisions to the guidelines are available in
2 your Board materials.

3 In November of 2016, the legislative
4 and engage -- engagement policy guidelines were scheduled
5 for annual review and first reading at the appropriate
6 committees. However, given that the federal and
7 Presidential elections were pending, the committees
8 decided to defer review and discussion of the guidelines
9 until post-election at the January Board off-site.

10 Additionally, the committees decided to put the
11 item over until the Board could have a chance to discuss
12 whether to eliminate the guidelines altogether. This
13 discussion occurred at the January off-site, but it was
14 not completed. The discussion did, however, result in two
15 alternatives regarding the continuing use of the
16 guidelines being advanced.

17 This agenda item asks the Committee to choose
18 between those two alternatives, which are Option 1,
19 dispense with the guidelines in favor of relying on other
20 Board-approved documents to guide CalPERS staff and our
21 federal representatives in regards to State and federal
22 legislation and regulatory proceedings, or continue to use
23 and update the guidelines as necessary.

24 If option number 2 is chosen, then the Committee
25 is also asked to review and adopt the proposed changes to

1 the guidelines as noted in attachment number 3.

2 Additionally, the Committee is asked to clarify
3 that it has or has not delegated to the CEO primary
4 responsibility for determining whether CalPERS should take
5 a position on any federal legislation, and if so, what
6 that position should be?

7 In any case, all significant State legislation
8 will continue to be brought to the Board for decision and
9 regular updates on CalPERS activities related to federal
10 legislation will be provided to the Board. And moreover,
11 staff will be bringing forward in March the proposed
12 federal legislative priorities for the current
13 congressional session.

14 So starting with question number 1, the issue is
15 whether the Committee wishes to retain the legislative
16 policy engagement guidelines? Staff is recommending with
17 dispensing with the guidelines for the reasons that are
18 stated in the agenda item.

19 So I ask does the Committee choose to -- what's
20 the Committee's decision on this question, and if you have
21 any questions?

22 CHAIRPERSON JONES: Yes. We do have a couple
23 questions. I have a process question though. It
24 indicates that you will be bringing back to the Committee
25 the priorities issues in March. So if we're going to have

1 that discussion, why would we want to have the discussion
2 now on the guidelines before we know what our priorities
3 are going to be?

4 We may dispense with them or we may modify them,
5 once we know how we're going to ask you to carry out our
6 priorities.

7 LEGISLATIVE AFFAIRS DIVISION CHIEF ASHLEY:

8 Right. There are actually 2 different decisions
9 to be made. The guidelines are more overarching and meant
10 to be more of an evergreen document or tool to use. The
11 priorities will change with each congressional session.
12 And the priorities are strictly for the federal
13 legislative portion, where the guidelines are overarching
14 for State and federal.

15 CHAIRPERSON JONES: Okay.

16 GENERAL COUNSEL JACOBS: And if I might add, Mr.
17 Jones, the idea behind what's going to come forward in
18 March with respect to the federal priorities are -- the
19 intent is to be very specific about, for example, specific
20 efforts to roll back Dadd-Frank, is that going to be a
21 priority? You know, specific issues that we believe will
22 be coming before this Congress, as opposed to, as Mary
23 Anne said, a more overarching evergreen type of document.

24 CHAIRPERSON JONES: Okay. Thanks.

25 Mrs. Mathur.

1 COMMITTEE MEMBER MATHUR: Thank you. Well, I'm
2 really glad that this agenda item has been brought forward
3 in this way. I think the 3 questions that you've asked
4 are exactly the right questions for us to be considering.
5 And as one Board member, I do think that the Investment
6 Beliefs do set the framework and do provide enough
7 guidance for the CEO and the CIO and the Investment Office
8 as a whole through its delegation to take positions on
9 bills and to -- you know, to advocate for regulations or
10 provide comment letter or whatever -- whatever work comes
11 under that umbrella.

12 So I don't know if it's appropriate to make a
13 motion at this time, Mr. Chair, but I'm happy to do so.

14 CHAIRPERSON JONES: Yes, since we will be taking
15 an action, so you can make a motion.

16 COMMITTEE MEMBER MATHUR: Okay. So then I would
17 move that we do not retain the guidelines, at least with
18 respect to the investment matters -- obviously, each
19 committee is going to take it up separately -- and that we
20 clarify that -- that we have delegated to the Chief
21 Executive Officer primary responsibility for determining
22 CalPERS positions on federal bills.

23 VICE CHAIRPERSON SLATON: Second.

24 CHAIRPERSON JONES: Okay. It's been moved and
25 second.

1 Further discussion. Mr. Jelincic.

2 COMMITTEE MEMBER JELINCIC: Yeah, I would like to
3 split the question. And I would like to take up question
4 3 first, because if we decide we've delegated it, then the
5 other part really doesn't make any sense. And so can we
6 split the question and take up 3 first?

7 CHAIRPERSON JONES: I don't think that's the
8 intent of the maker, but if the maker of that motion --
9 absent a substitute motion, if she has any comment on
10 that?

11 Okay. I've got to go back and get you again.
12 Just a minute. There you go.

13 COMMITTEE MEMBER MATHUR: I guess I just don't
14 know that as a practical matter it makes a difference
15 whether we take up 3 first and then 1. I don't have a
16 strong feeling, but it seems like we could just take them
17 up at the same time.

18 CHAIRPERSON JONES: Okay. So --

19 COMMITTEE MEMBER JELINCIC: Okay. I will make a
20 formal motion to divide the question.

21 CHAIRPERSON JONES: Okay. It's been moved by --
22 a substitute motion.

23 COMMITTEE MEMBER JELINCIC: No, it's a motion to
24 divide the question. It's not a substitute, but okay.

25 CHAIRPERSON JONES: Say what?

1 COMMITTEE MEMBER JELINCIC: It's not a substitute
2 motion. It's a motion to divide the question.

3 CHAIRPERSON JONES: Okay. It's a motion to
4 divide the question. Is there a second for that?

5 COMMITTEE MEMBER LIND: Second.

6 CHAIRPERSON JONES: Okay. It's been moved and
7 seconded to divide the question. Okay. The first
8 question -- we have further comment, so we've got to --
9 yeah, we've got to vote on this first.

10 COMMITTEE MEMBER JELINCIC: Okay. I would like
11 to comment specifically on 3, which was the --

12 CHAIRPERSON JONES: Okay. So the first part of
13 it is to delete the guidelines. That's --

14 COMMITTEE MEMBER MATHUR: I think we need to vote
15 on whether we're going to divide the question.

16 CHAIRPERSON JONES: Yeah.

17 COMMITTEE MEMBER COSTIGAN: So I have a question.

18 CHAIRPERSON JONES: Yeah, just a minute. Hold
19 on. Question on process.

20 COMMITTEE MEMBER COSTIGAN: So I do know it's
21 been moved and seconded. Mr. Jel -- could we get Mr.
22 Jelincic to restate his motion?

23 CHAIRPERSON JONES: Okay.

24 COMMITTEE MEMBER JELINCIC: I want to divide the
25 question, so we can take --

1 CHAIRPERSON JONES: Go ahead, J.J.

2 COMMITTEE MEMBER JELINCIC: -- up item 3 first,
3 because I think we've delegated it --

4 COMMITTEE MEMBER COSTIGAN: So I'm sorry. I
5 understand the motion -- the question says -- the next
6 question is whether the Committee should clarify that it
7 has delegated to the CEO the decision whether -- so your
8 motion is just to delegate to the CEO the authority to do
9 this?

10 COMMITTEE MEMBER MATHUR: To divide the question.

11 COMMITTEE MEMBER COSTIGAN: No, I know, but -- I
12 understand it's to divide.

13 COMMITTEE MEMBER JELINCIC: Ultimately, it is to
14 get the Committee to say, yes, we've delegated it --

15 COMMITTEE MEMBER COSTIGAN: Okay. Thank you.

16 COMMITTEE MEMBER JELINCIC: -- and therefore we
17 don't need the other --

18 CHAIRPERSON JONES: So the first question is
19 we're voting on whether or not to divide the question.

20 COMMITTEE MEMBER JELINCIC: Yes.

21 CHAIRPERSON JONES: So that's the motion on the
22 floor. And it was moved by Jelincic, and second by Lind.

23 So all those in favor of that motion say aye? /
24 (Ayes.)

25 CHAIRPERSON JONES: Okay.

1 COMMITTEE MEMBER COSTIGAN: Roll call.

2 CHAIRPERSON JONES: Roll call, please.

3 (Thereupon an electronic vote was taken.)

4 CHAIRPERSON JONES: Okay. The item fails.

5 Okay. So therefore there's no further discussion
6 on that motion.

7 Now, we go back to Mrs. Mathur's motion, second
8 by Mr. Slaton, but we did have people who wished to speak
9 before we vote.

10 If I can get that back on my screen.

11 Okay. Mr. Slaton.

12 VICE CHAIRPERSON SLATON: Yeah. I voted against
13 dividing the question, because I think the primary
14 question is what information do we need to provide to this
15 organization, both for ourselves to review as well as for
16 staff. And I agree with Ms. Mathur's position that our
17 Investment Beliefs, our Pension Beliefs, and our global
18 governance have provided excellent guidance on where we're
19 going.

20 At the same time, I think that given the way
21 federal legislation works, the delegation is appropriate.
22 It's not practical for this Board to start engaging in
23 what we're going to do on a particular legislative matter
24 at the federal level when we meet once a month. And we
25 would end up with a bunch conference call meetings. And

1 they have to be public, and, you know, it just -- you get
2 down the rabbit hole pretty fast, if you're going to be
3 flexible.

4 And I think that we have a great executive team,
5 led by an excellent CEO. And I think it's their -- her
6 job and the rest of the team's job to interpret what we
7 have set out as our objectives, and I think they're
8 clearly defined. So I would be in favor of the motion.

9 Thank you.

10 CHAIRPERSON JONES: Okay. Ms. Taylor.

11 COMMITTEE MEMBER TAYLOR: I also want to support
12 the motion and speak in favor of it. I agree. I think
13 that the current policy and guidelines are too much, a
14 little bit too restrictive. And given -- and changing
15 this and basing it on our Investment Beliefs and our
16 Pension Beliefs, I think that makes decision making
17 better. Giving it to the CEO makes it quicker, so that
18 they can respond to federal legislation. And as we see in
19 this current environment, we're probably going to have to
20 respond very quickly to federal legislation. So I also am
21 in favor of this motion.

22 CHAIRPERSON JONES: Okay. Mr. Lind.

23 COMMITTEE MEMBER LIND: Yeah, I'm going to
24 support the motion too. We have a lot of documents here
25 at CalPERS. And anytime we can eliminate one, I think

1 it's a good thing and avoids confusion.

2 As far as the delegation goes, and I -- and
3 particularly the way Ms. Mathur worded the motion, which
4 was primary delegation, I think is the right way to do it.
5 Certainly, if there's a question and there's time, I'm
6 sure the CEO would come and consult the Board at the next
7 meeting. So as the motion is worded -- as the motion is
8 worded, I am supportive of it.

9 CHAIRPERSON JONES: Okay. Mr. Juarez.

10 ACTING COMMITTEE MEMBER JUAREZ: I wanted to get
11 some clarification first, and just say that I voted to
12 divide the question, because I had assumed that question 3
13 was independent of how we decided 1 or 2, is that correct
14 or not?

15 LEGISLATIVE AFFAIRS DIVISION CHIEF ASHLEY:

16 That's the way the agenda item was originally set
17 up, yes.

18 ACTING COMMITTEE MEMBER JUAREZ: So we could vote
19 for 1 or we could vote for 2, but nonetheless then we
20 could vote different -- however we chose to on 3?

21 LEGISLATIVE AFFAIRS DIVISION CHIEF ASHLEY:

22 That's correct.

23 ACTING COMMITTEE MEMBER JUAREZ: Okay. All
24 right. Thank you.

25 CHAIRPERSON JONES: Mr. Jelincic.

1 COMMITTEE MEMBER JELINCIC: The Governance
2 Committee had a meeting at which we went over all of the
3 contracts that the Board has and addressed the issue of
4 which ones does the Board need to retain to comply with
5 its fiduciary duties, and which ones did it not need to
6 contain.

7 One of the questions that was up for discussion
8 was the federal representatives. It was agreed that we --
9 the Board did not need to retain that contract to comply
10 with its fiduciary duties, but it was an issue, and it was
11 agreed by the Chair that that would become a sidecar
12 issue.

13 When the minutes of that meeting came out, it
14 said that we had delegated it to -- the Committee was
15 recommending that it be delegated to the staff. Those
16 minutes were adopted. A few months later, a agenda item
17 came to the Board that took the responsibility for the
18 federal representatives and gave it explicitly to staff,
19 and they were no longer Board contracts.

20 In light of that, it makes -- I think it's
21 blatantly obvious that we have delegated it to the CEO.
22 It's not our contract. Staff controls it. If staff
23 controls it, then, you know, it's in the jurisdiction of
24 the CEO. So I don't think it's even primary.

25 I mean, we've given that away. I mean,

1 obviously, we can direct the staff and the CEO to take a
2 particular action. But as an ongoing matter, we've given
3 it away. And so I think, you know -- I will vote for the
4 motion. Although, quite frankly, primary ought to come
5 out, given our history. It's a staff function by decision
6 of the Board.

7 CHAIRPERSON JONES: Ms. Paquin.

8 ACTING COMMITTEE MEMBER PAQUIN: Thank you. I'm
9 in support of the motion as well. I think that given the
10 changing landscape and how quickly everything is moving
11 that it's good to have more flexibility, and also to
12 delegate the authority formally to the CEO.

13 Thank you.

14 CHAIRPERSON JONES: Okay. Mr. Bilbrey.

15 COMMITTEE MEMBER BILBREY: Thank you, Mr. Chair.

16 I also support the motion and ask that if any
17 specific action is taken, the CEO communicate to us as
18 soon as possible on any issues. And if it isn't clear,
19 that also that they come back to the Board as well to make
20 sure that you're absolutely clear on whatever the priority
21 is.

22 Thank you.

23 CHAIRPERSON JONES: Okay. Thank you.

24 So it -- the motion is on the table.

25 All those in favor say aye?

1 (Ayes.)

2 CHAIRPERSON JONES: Opposed?

3 The item passes. Thank you.

4 Now, we move to Item 6b, Assembly Bill 20, Access
5 Pipeline Divestment. We'll start with Mary Anne.

6 LEGISLATIVE AFFAIRS DIVISION CHIEF ASHLEY: I'll
7 begin. Thank you.

8 So the analysis of AB 20, which is the Dakota
9 Access Pipeline Divestment Bill is included in your Board
10 materials, and it's based on the current version of the
11 Bill.

12 And this agenda item was scheduled to be an
13 action item. However, the Legislative Affairs team has
14 been able to contact the author's office and notes that
15 the author would like to continue to engage with
16 stakeholders, and may be making some changes to the bill.
17 Therefore, there really isn't a need for the Board to take
18 action at this particular Board meeting. We can withhold
19 on that taking action -- taking a position, if that's the
20 Board's choice.

21 That would allow the author to continue to engage
22 with all stakeholders. I would be happy to review the
23 current version of the bill and the impacts that it has or
24 answer any questions that the Committee has.

25 CHAIRPERSON JONES: Yes. The item that's before

1 us is recommended to be deferred to a later date. We
2 don't know whether it's March until you have an
3 opportunity to get an updated version of the bill, so that
4 the Committee can take action on the bill.

5 I -- even though we are going -- going to defer
6 the bill until a later date when we get more
7 information -- more current up-to-date information, I do
8 recognize that there are a number of people here to speak.

9 (Applause.)

10 CHAIRPERSON JONES: As a matter of fact, it's
11 over -- matter of fact, it's over 50 people that have
12 requested to speak. And we're going to honor their
13 requests, if they would like to do it.

14 (Applause.)

15 (Cheering.)

16 CHAIRPERSON JONES: But let me -- let me get a
17 sense of how many of you -- since we're not going to be
18 discussing it, we're not going to take action would like
19 to wait until the bill comes back and then have an
20 opportunity to speak on it? Can I just get a show of
21 hands.

22 So it looks like everybody wants to talk.

23 Okay. Okay. So, ma'am, in the back with the
24 sign, please take your sign down, otherwise we'll have to
25 ask you to leave the auditorium.

1 Okay. Thank you.

2 Okay. So since we're going to hear everyone
3 that's here and have requested to speak. Because it's so
4 many, I'm going to limit the comments to 2 minutes each.
5 And the process is that I'm going to call your name, and
6 then you will come up to my left here. Those 2 chairs,
7 the first two. Matter of fact, I'm going to call like 6
8 names, and you could take the seats right behind the first
9 2 seats there. Matter of fact, now we've got 7 seats.

10 So that you could just rotate in. And then the
11 process is that you would introduce yourself. The mic
12 will come on automatically, and there's a timer right in
13 front of me here that will go on as you begin to speak,
14 and it will then let you know when your time is up at 2
15 minutes each.

16 So now that we have those guidelines, I'm going
17 to call a series --

18 Oh, okay. Ms. Taylor.

19 COMMITTEE MEMBER TAYLOR: Thank you, Mr. Chair.

20 I just wanted to ask a couple of questions. One
21 was is this the right forum? Can we have Anne Simpson
22 shop explore what we can do around this issue whether --
23 you know, what it is, and opine? I know the bill isn't
24 finished yet. So I thought maybe that might be a good
25 idea when it comes back up in March or April, whenever it

1 comes back up, so that Anne's -- can have an idea and look
2 at making comment on what CalPERS could do.

3 And then secondly, I did want to take a moment of
4 personal privilege and talk about the fact that I --
5 personally, I think the Dakota Access Pipeline is highly
6 problematic, and it represents a failed vision --

7 (Applause.)

8 COMMITTEE MEMBER TAYLOR: -- for meeting our
9 society's needs for sustainability, energy, and health,
10 and -- excuse me. My voice is failing today.

11 Studies show that the project is poorly thought
12 out on many levels first. First nations have stated
13 clearly that it violates their sovereign treaty rights.

14 Second --

15 (Applause.)

16 COMMITTEE MEMBER TAYLOR: -- data indicates that
17 a leak could threaten the primary water source for
18 millions of mid-westerners.

19 (Cheering.)

20 COMMITTEE MEMBER TAYLOR: Thirdly, and obviously,
21 as a project that extracts difficult to access oil only to
22 move it from one place to another; doubles down on an old
23 model of energy sourcing that destroys local environments,
24 and increases the amount of carbon in the atmosphere at a
25 time when we clearly need to lower carbon emissions.

1 (Applause.)

2 (Cheering.)

3 COMMITTEE MEMBER TAYLOR: So on a person level, I
4 oppose this project.

5 But let me put my fiduciary hat on, and
6 understand that the bill before us is filled with great
7 intentions, but fails to meet the fiduciary standard we
8 must all work within. And that's why I believe your shop
9 engaged with the author. And I think it is something that
10 CalPERS needs to make sure, as we look at bills like this
11 that have a huge impact on our climate, that we are
12 including -- when we talk about our fiduciary duty, that
13 we are including our Environmental, Social, and Governance
14 Program in that.

15 (Cheering.)

16 (Applause.)

17 COMMITTEE MEMBER TAYLOR: And again, thank you.

18 CHAIRPERSON JONES: Mr. Jelincic.

19 COMMITTEE MEMBER JELINCIC: Yeah. Mary Anne,
20 I've made this point before. I will make it again. In
21 your discussions with the author, this bill prohibits
22 CalPERS and CalSTRS from renewing and investing. If it is
23 good policy, then it should apply to all California
24 pension plans.

25 And if --

1 (Applause.)

2 COMMITTEE MEMBER JELINCIC: And if it's not good
3 policy, it shouldn't apply to any. So I would encourage
4 you to encourage the author to broaden it or get rid of
5 it.

6 Thank you.

7 LEGISLATIVE AFFAIRS DIVISION CHIEF ASHLEY: Point
8 well taken. Thank you.

9 CHAIRPERSON JONES: Okay. Now, we're going to
10 start the process to have the members who requested to
11 speak come forward.

12 Ms. Cox, Ms. Kaplan, Ms. Suarez, Ms. Gray, Ms.
13 Plout[sic]. Those are the first group.

14 (Applause.)

15 MS. COX: Excuse me. I'm Janet Cox and I signed
16 up for -- not for this item, for 8a.

17 CHAIRPERSON JONES: Okay. Well, okay, there's a
18 mistake on the form. No problem.

19 And then Mr. Botello can come up then.

20 MS. KAPLAN: As is the tradition I learned at
21 Standing Rock, I would defer to our Native American
22 speaker to start first.

23 MS. OPAL PLANT: Thank you.

24 (Applause.)

25 MS. OPAL PLANT: Good morning, relatives. Good

1 morning to all of you.

2 My name is Pennie Opal Plant I'm Yaqui, Choctaw,
3 and Cherokee. I'm here to represent the Indigenous
4 Environmental Network and Idle No More SF Bay.

5 I have a statement from our relative Dallas
6 Goldtooth, who has been on the front lines in Standing
7 Rock, who's a long time pipeline fighter with the
8 Indigenous Environmental Network. And then I would like
9 to make a few remarks of my own.

10 He said that, "Those who invest in this pipeline
11 are investing in the violence against indigenous
12 communities. They are investing in violence against
13 Mother Earth. They are investing in more climate change,
14 and that is why CalPERS has to make the right choice to
15 divest from DAPL."

16 So as this good sister here said, it's time to
17 choose whether we're going to stand up for our children's
18 great grandchildren's future, not only in Indian Country,
19 but in California, in the United States, and around the
20 world. We are at that point in the history of human
21 beings on this beautiful planet that we exist upon.

22 I implore you to think of the children that you
23 love, what you will be leaving them by continuing to
24 support DAPL and other fossil fuel projects. If you do --
25 and I pray that you don't, but if you do, you will be

1 responsible for the potential ill-health, deaths, and
2 damage to the sacred system of life that we need to simply
3 exist.

4 I personally am self-employed. I have
5 investments in a social -- socially responsible fund.
6 That's my retirement. And I can tell you that since 1994,
7 my retirement fund has steadily done much better than
8 conventional investments. I don't know why anyone at this
9 point would continue to invest in anything that hurts the
10 air, water, and soil at this critical time.

11 What we decide today, what you decide -- and I
12 must say I'm extremely disappointed that the decision has
13 been postponed, because the contracts come up to be
14 resigned again on March 1st. And so hopefully, when you
15 meet again, it will be sooner than that -- I understand
16 that legislative processes take awhile. But this is an
17 emergency. This is an emergency where my relatives at
18 Standing Rock --

19 (Applause.)

20 MS. OPAL PLANT: -- have been harmed, have been
21 shot, have been drenched with frozen water for simply
22 praying on the front lines. How can that happen in this
23 country? What is wrong with us that we allow these things
24 to happen to people who are praying, and just rising up
25 for their children's water supply?

1 We cannot allow this to happen anymore. This is
2 wrong, and I implore you to do everything that you can,
3 and especially the staff, especially the staff, who
4 because of the staff this is postponed today.

5 It's just wrong. You need to stand up with us,
6 because once they come for our water, they're going to
7 come for this water too.

8 (Applause.)

9 MS. OPAL PLANT: It is one water, one air, and
10 one soil. So join me and my relatives, because we truly
11 are all related.

12 And I thank you for listening to me.

13 CHAIRPERSON JONES: Thank you. Your time is up.
14 (Applause.)

15 CHAIRPERSON JONES: Excuse me. So I thought you
16 deferred -- you gave --

17 MS. KAPLAN: To go first.

18 CHAIRPERSON JONES: Oh, I misunderstood you. I
19 thought you said that you were going to give her your
20 time, that's why I allowed her to go.

21 Okay. That was my mistake. Then, okay, well, go
22 for it. Two minutes.

23 MS. KAPLAN: Good morning, Mr. Chair and Vice
24 Chair and members of the CalPERS Board. My name is
25 Rebecca Kaplan. And I am the city-wide elected council

1 member of the City of Oakland representing 400,000 people,
2 as well as an employee pool of roughly 3,000 CalPERS
3 members. I am myself a CalPERS member. This is my own
4 retirement money that I am speaking to you about today.

5 I have a letter that has been handed out. I'll
6 make sure more copies go round in case not everybody got
7 it. The City of Oakland has passed a resolution standing
8 with the Standing Rock Sioux Tribe, and against the Dakota
9 Access Pipeline, which I bring today.

10 (Applause.)

11 MR. KAPLAN: And I personally traveled to
12 Standing Rock in November to support the "water
13 protectors". And so I have seen with my own eyes the
14 brutality that was done against young people, primarily
15 Native American people, who were seeking to defend the
16 water. I have seen people scarred in their faces, being
17 hit by flash-bang grenades, frozen water, rubber bullets.

18 I have seen the police set up on top of tribal
19 burial grounds as they worked this desecration. And I
20 understand that this pipeline was originally planned to go
21 through a different neighborhood, where the white people
22 complained and said they didn't want it to go through
23 their neighborhood, so it was rerouted through tribal
24 land.

25 We, as Californians, have been lifting up our

1 voices lately and debating how we can be an alternative.
2 As the U.S. EPA essentially disappears, how do we continue
3 to defend land and water? How do we stand up for social
4 justice?

5 And one of the ways we do it is with our money.
6 We can put our money where our mouth is. This is our --
7 in our hands. And so this is something we can do to stand
8 up for our values. And certainly if the legislature
9 understands that CalPERS would consider divesting --

10 CHAIRPERSON JONES: Your time is up.

11 MS. KAPLAN: -- on its own, perhaps they don't
12 need to legislate it.

13 Thank you so very much for your time and your
14 attention.

15 (Applause.)

16 MR. BOTELLO: All right. Before I speak --
17 speak, I'd like to ask everybody to please step out of
18 their mind say and to please enter your heart space.

19 Good morning, or as I like to say aho mitakuye
20 oyasin. We are all related. We're all related to the
21 water that's in front of us. We're all related to the air
22 that's outside. We're all related to the father/son that
23 decides unselfishly to rise every single morning to give
24 us life.

25 I understand I'm on a time. Personally, I'm

1 always on Indian time.

2 CHAIRPERSON JONES: Would you introduce yourself,
3 please.

4 MR. BOTELLO: My name is Victor. I am a native
5 of this Continent. And for over 500 years native people
6 of this Continent have welcomed all genders, all races,
7 and all peoples from all walks of life.

8 And as I said, I understand I'm on a limited
9 time. I'm always on Indian time, so I'm going to take
10 this very limited time to share a prayer with you guys.

11 (Thereupon Mr. Botello sang an Indian prayer.)

12 MR. BOTELLO(singing): Search for your Mother,
13 your Mother Earth. Search for your Mother, your Mother
14 Earth. Search for your Mother, your Mother Earth. Search
15 for your Mother, your Mother Earth.

16 (Thereupon Mr. Botello sang an Indian prayer.)

17 MR. BOTELLO(singing): Do all you can, protect
18 the earth. Do all you can, protect the earth. Do all you
19 can, protect the earth. Do all you can, protect the
20 earth.

21 (Thereupon Mr. Botello sang an Indian prayer.)

22 CHAIRPERSON JONES: Sir, your time is up.

23 Sir, your time is up.

24 (Thereupon Mr. Botello sang an Indian prayer.)

25 MR. BOTELLO(singing): Raise your children --

1 CHAIRPERSON JONES: Your time is up, please.

2 MR. BOTELLO: -- and let them fly.

3 CHAIRPERSON JONES: I'm calling the next speaker
4 up, please.

5 MR. BOTELLO: Fly like the eagle high in the sky.

6 Raise your children and let them fly. Fly like
7 they eagle high in the sky.

8 CHAIRPERSON JONES: What's your name?

9 We can't do that.

10 MR. BOTELLO: Fly like the condor high in the
11 sky.

12 CHAIRPERSON JONES: Sir, if you don't -- I'm
13 going to have to ask --

14 (Thereupon Mr. Botello sang an Indian prayer.)

15 (Applause.)

16 CHAIRPERSON JONES: Go ahead ma'am, please.

17 MR. BOTELLO: Thank you.

18 MS. SUAREZ: Hello, everyone on the Board, and
19 congratulations, Henry Jones, on your election as
20 Chairman. I want to thank my indigenous brother for that
21 beautiful prayer and that gift to all of us in this room,
22 and to the Board.

23 (Applause.)

24 MS. SUAREZ: My name is Dianna Suarez. I live in
25 Colfax, California, and I'm a proud citizen of the State

1 of California. I brought a really nice sign that I
2 couldn't bring in. It had nice big italic letters. On
3 the words on it said, "At this point, anyone who finances
4 any fossil fuel infrastructure is attempting to make money
5 on the guaranteed destruction of the planet," by Bill
6 McKibben, the chairman of the 350.org.

7 I want to talk about the vision that our
8 Governor, Jerry Brown, has put forth for our State,
9 lowering our carbon footprint. Energy Transfer Partners
10 is carbon. It's the black snake that's choking out the
11 living earth that we have here.

12 As a citizen, I would like to encourage everyone
13 here to look in front of them at the water that they're
14 looking at to drink. We all drink water and it is more
15 important than money. It's more important than discount
16 prices and financial percentages. We need to follow our
17 vision and make the numbers match. We need to bring the
18 numbers, the tools, the smart people here, the very smart
19 and capable people that are here in this job, have -- are
20 human beings in their hearts as well.

21 We need to make the numbers serve the people. We
22 need to invest in the water and the clean environment for
23 our people and the numbers will serve them.

24 I was at Standing Rock, and I can tell you
25 personally there are a whole lot of people from California

1 there. In fact, there was a place called the California
2 Camp at the Standing -- Oceti Sakowin.

3 And the people are represented, and I hope that
4 you guys will represent the citizens of California.

5 Thank you very much.

6 (Applause.)

7 CHAIRPERSON JONES: Is that Gray
8 behind -- sitting in the chair there.

9 Are you -- I'm going to call the next group.

10 Mr. Williamson

11 COMMITTEE MEMBER COSTIGAN: Mr. Chairman?

12 CHAIRPERSON JONES: Yeah.

13 COMMITTEE MEMBER COSTIGAN: Can I ask a question?

14 CHAIRPERSON JONES: Yeah.

15 Just a minute.

16 COMMITTEE MEMBER COSTIGAN: First of all, I
17 appreciate everyone being here. I think there's a little
18 bit of confusion. Would it be better than calling folks
19 up, since folks aren't ready, is just ask folks to come up
20 in a line and speak for 2 minutes.

21 MR. WILLIAMSON: I'm ready.

22 COMMITTEE MEMBER COSTIGAN: No, I -- Thank you.

23 (Laughter.)

24 COMMITTEE MEMBER COSTIGAN: But I'm just staying
25 from the standpoint -- rather than -- because it appears

1 we have folks that aren't prepared to speak. Just a
2 suggestion. I know that's how the legislature does it is
3 folks just come up.

4 CHAIRPERSON JONES: Yeah. I think that's a good
5 suggestion. Well, we -- I would ask the next 6 then to
6 come and take seats behind the dais here then. And then
7 just be sure you introduce yourself when you come, and
8 then when -- and we get down to 1 or 2, I'll call up the
9 next 6, if that will help the process.

10 MR. WILLIAMSON: Shall I begin?

11 CHAIRPERSON JONES: Okay. So there's couple more
12 seats here behind -- yeah, go ahead.

13 And can I then ask the rest of the audience, when
14 you see one of the seats in the second row vacate, just
15 come and take it, and we'll just keep going that way, and
16 we will hopefully get you out of here for lunch. Okay?

17 Good.

18 MR. WILLIAMSON: Good morning, colleagues. I'm
19 Arthur Williamson. I'm a member of CalPERS. I've taught
20 at California State University, Sacramento for more than
21 25 years.

22 My concern is the concern of all of these other
23 people who are here, that is if we're really going to
24 invest in -- for the future, for the members of CalPERS,
25 the future turns on a planet that is not polluted, a

1 planet that is not compromised, a planet that is not
2 destroyed. Our future, which is your fiduciary
3 responsibility, turns precisely on this.

4 And the focus on the future, rather than the
5 short-term, if I understood him, Eli -- Ted Eliopoulos, if
6 I got your name right. Earlier this morning, he was
7 speaking about planning for the future. That seemed to be
8 his emphasis. I didn't fully understand everything he was
9 talking about, but that seemed to be his thrust. And I
10 think it ought to be our thrust when we consider this
11 particular issue.

12 Let's look to the long term. Let's have not only
13 a fiduciary responsibility, but let's also have, finally,
14 a civic responsibility. We are all citizens, and we do
15 indeed have a responsibility, not only for the members of
16 CalPERS, of which I am one, and all the people of
17 California, but we have a responsibility as members and
18 citizens of this country.

19 And I would ask you, in the most emphatic way, to
20 stand with the future, and not with destruction.

21 Thanks.

22 (Applause.)

23 MS. LIND: Yá'át'éh from the Navajo Nation.

24 My name is Neeta Lind. I'm director of community
25 at Daily Kos, the largest political progressive blog in

1 the United States. I wanted to explain that my mother was
2 stolen from her family by the U.S. government when she was
3 5 years old, and was put into a government boarding
4 school, where she was -- where they tried to assimilate
5 her. I'm here today to resist that assimilation and stand
6 with Standing Rock.

7 We have been trying to protect the lands since
8 Columbus stumbled in the Americas. And while protecting
9 the water for the 17 billion people who depend on the
10 Missouri River, the Sioux Nations have a long history of
11 protecting their land that I'd like to briefly review.

12 Energy Transfer Partners is drilling to put the
13 Dakota Access Pipeline under North Dakota's Lake Oahe.
14 Not many people realize that this lake was created as a
15 slap in the face to the Sioux. In 1851, the U.S.
16 government signed a treaty dividing land in what would
17 become States of Nebraska, Wyoming, Montana, and the
18 Dakotas among 8 tribes, including the Sioux.

19 Then in 1868, the government chose to take away
20 lands that had been assigned to the Sioux and other tribes
21 in 1851. Some bands of sue signed the treaty, but Sitting
22 Bull's band, the Hunkpapa, whose territory included where
23 the Dakota Access Pipeline is slated to go, refused to
24 sign.

25 Included in the 1868 treaty was a requirement

1 that in future agreements 3/4ths of the male members of
2 the tribe must approve any ceding of additional land.

3 But in 1877, angry about the fate of George
4 Armstrong Custer and 7th Cavalry at the Little Bighorn,
5 the government ignored the three-quarters requirement and
6 forcibly took over about one-third of the land that had
7 been agreed would belong forever to the Sioux under the
8 1868 treaty. This land included the Black Hills.

9 In 1889, the government took nearly half of the
10 land that remind in the Sioux hands after the --

11 CHAIRPERSON JONES: Ma'am, your time is up.

12 MS. LIND: -- 1877 grab --

13 CHAIRPERSON JONES: You time is up, ma'am,
14 please.

15 MS. LIND: Okay. I would just like to say
16 further that today's critics who complain that the Dakota
17 "water protectors" are violating the law with their
18 blockade and protests against the pipeline conveniently
19 leave this history of violations out of the law and Sioux
20 sovereignty.

21 CHAIRPERSON JONES: This is the second time I'm
22 asking you. You time is up, please.

23 MS. LIND: So I hope that CalPERS will make the
24 moral choice to follow the actions of the City of Davis --
25 cities of Davis and Seattle to divest and give their

1 support to the Standing Rock Sioux, and their honorable
2 struggle for justice.

3 CHAIRPERSON JONES: Okay. I'm going to call on
4 the next person, please.

5 (Applause.)

6 MS. RIVARD: Hello, Members of the Board. My
7 name is Rhonda Rivard. And, first of all, I'd like to
8 thank you for allowing us to come in and have you guys
9 listen to us.

10 First of all, I'm a human being on this earth,
11 just as all of you are. And we have to understand, just
12 as you've been hearing -- and I thank you, Ms. Taylor, for
13 your speech earlier today, because that is exactly where
14 we're coming from, and where we want to go.

15 I'm asking you as a mother, a grandmother, and
16 for future generations, we need to protect this earth and
17 every resource that's on it. So my request to you is that
18 you not only look at what you guys are doing, but realize
19 whatever choice you make, it's blood on your hands if you
20 make the wrong one. You will die with that in you, and it
21 will go with you forever. Trust me.

22 (Applause.)

23 MS. RIVARD: So my request to you, as a CalPERS
24 retiree and a person that has their money in this system,
25 divest from this dirty oil and get yourself into the green

1 energy that's going to sustain our future.

2 I thank you for hearing me. I didn't need my 2
3 minutes, and I'm hoping you can give it to somebody else.

4 (Applause.)

5 MS. RICE: Good morning. My name is Holly Rice.
6 I'm a CalPERS retiree. I worked for the County of Santa
7 Cruz for about 13 years.

8 I love serving people. And I know that the
9 CalPERS values embrace this value of wanting to be kind
10 and respectful. Thank you for letting me speak this
11 morning, and for everyone else who's here.

12 The 4,000,000,000 invested directly into DAPL and
13 Energy Transfer Partners are holdings I declare to be
14 ethically and morally bankrupt, in that they
15 environmentally contribute to escalating climate change
16 and destruction of the environment.

17 On December 4th, the Obama administration
18 correctly found the treaty rights of the Standing Rock
19 Sioux must be acknowledged and protected. The easement
20 for drilling under Lake Oahe and the Missouri River not be
21 granted until a further Environmental Impact Statement was
22 issued and completed, and consideration of alternate
23 routes with a window for consultation with tribal members
24 and public comment.

25 The Trump administration's reversal of former

1 President Obama's December 4th decision is an unlawful
2 violation of treaty rights. The Standing Rock "water
3 protectors" peaceful resistance is a just and rightful
4 protection of their water source rights and sacred lands.

5 The criminalization that has been inflicted upon
6 the Standing Rock "water protectors" is unconscionable.
7 Their commitment to protect their water sources for the
8 next 7 generations and community extends to those millions
9 downstream as well. That's how deep their commitment is.

10 CHAIRPERSON JONES: Your time is up, ma'am. Your
11 time is up.

12 MS. RICE: All right. Thank you for letting me
13 speak.

14 CHAIRPERSON JONES: Sure. Thank you.

15 MS. RICE: I further ask that you vote to divest
16 from DAPL and Energy Transfer Partners.

17 (Applause.)

18 MS. ZLATAR: Hi. My name is Ilonka Zlatar. And
19 I'm an Environmental Scientist for CalEPA. As a State
20 employee, my -- a substantial portion of my paycheck goes
21 into CalPERS. I took some time off today, so I could
22 speak with you, and I really appreciate the opportunity to
23 voice my strong support of AB 20 to divest State
24 retirement funds from companies funding or building the
25 Dakota Access Pipeline.

1 In addition to this pipeline being a blatant
2 violation of treaties with native peoples and
3 Environmental Impact Statements that are dubious, at best,
4 this pipeline is simply a short-sighted bad investment.

5 You have a fiduciary responsibility to public
6 servants of California, like myself. In a recent article
7 in the journal Nature, over half -- stated that over half
8 of the fossil fuel reserves must remain in the ground if
9 the world is to limit its mean temperature increase to
10 below 2 degrees Celsius, after which point our climate
11 systems that support our lives on this planet will
12 drastically shift, limiting our capacity to continue to
13 exist on this planet.

14 I hope that by the time that I retire, I cannot
15 only count on my retirement funds from CalPERS, but I'm
16 also -- I'm also able to have access to clean, healthy
17 air, water, and land that we all need to live.

18 It would be the ultimate irony if an effort to
19 provide my comfortable life when I retire, you also helped
20 to fund the destruction of my future.

21 (Applause.)

22 MS. ZLATAR: The science is clear, these fossil
23 fuels must remain in the ground. Investing in the
24 infrastructure meant to last for decades when we know that
25 we cannot burn these fuels is an unwise investment and

1 will not result in -- and will result in a huge stranded
2 asset that will not yield returns on the investments that
3 you expect.

4 This contentious project has already been delayed
5 due to public opposition, and will continue to face delays
6 due to public opposition. I urge the Committee to support
7 AB 20 and to divest from this incredibly risky investment.
8 Thank you.

9 (Applause.)

10 CHAIRPERSON JONES: Yes, go ahead.

11 MS. KEITH: I don't even have a clock yet.

12 Thank you, ladies and gentlemen, for allowing me
13 to speak. My name is Cheryl Keith. I'm a CalPERS retiree
14 from having provided service to the Los Angeles County
15 Office of Education. I believe in California. I believe
16 in our public systems. I have worked for the federal
17 government in California. I have lived my entire life in
18 California. I was born 60 air miles from Badwater, Death
19 Valley. I'm the real thing in California.

20 I would like you to divest from this project. We
21 are the leaders of this nation. I remember when our
22 schools were the best that you could find in the country.
23 I'm a product of California schools.

24 I'm a graduate of a California high school, of
25 the University of California at Riverside, of University

1 of Southern California, where I received a full tuition
2 scholarship for 3 years courtesy of fellow students who
3 had the vision to provide for low-income high achievers.

4 I ask you to divest from this dirty fuel for all
5 of us. Thank you.

6 (Applause.)

7 MS. WOOD: Boozhoo, and hello. My name is
8 Genelle Wood, maiden name Moose. I am of Anishinaabe
9 Minnesota Chippewa Tribe enrolled member. I have been to
10 Standing Rock on the front lines, and I have seen with my
11 own eyes what is going on there.

12 And I'm not asking for the people in this room,
13 I'm not asking for our children, I'm not asking for our
14 grandchildren, I'm asking for Mother Earth. Can you
15 please divest? It means the world.

16 I mean, our children deserve to be able to have
17 the clean water that we once had. And I'm sure that all
18 of you who have children and grandchildren like to see
19 that your children are eating and -- eating healthy and
20 being able to have that right to live the right way.

21 Divesting from the Dakota Access Pipeline, it
22 means that my relatives are not getting shot. I've been
23 up there. I've welcomed the vets. I've been standing
24 there and welcomed them to our camp. I have a wigwam in
25 Camp Rosebud. My wigwam, even when I'm not there it is

1 doing good. It's helping.

2 When they sprayed the people with water cannons,
3 they sent them to my wigwam. You know, I sit here and
4 I've seen people getting shot at. They're not using
5 not -- they say it's nonlethal rounds. Nonlethal rounds
6 are less than 30 feet. They're less than 30 feet.
7 They're sitting 10 feet away shooting our Native Americans
8 and other people who are there. I don't know what else I
9 can say, but please divest.

10 Thank you.

11 (Applause.)

12 MS. JOHNSON: My name is Leslie Johnson. I'm not
13 a CalPERS member, but I am a concerned citizen of
14 California. I'm asking that you show your concern for our
15 environment. I know that you care, but I ask that you
16 find other ways to fund your System, invest and so forth.
17 Like someone mentioned before, there's a lot of creative
18 people here. There's ways to do things that don't have to
19 impact how we live.

20 But, you know, our water, our air, people's
21 rights, there's ways to do things. And I ask that you
22 divest from, you know, all of the -- the -- anything to do
23 with the Dakota Access Pipeline and any fossil fuel
24 industry.

25 It really makes sense. We're all humans. We all

1 care about our lives and our futures. We can find a
2 better way to do this, can't we?

3 Please, I ask that you divest. Thank you.

4 (Applause.)

5 MS. NITTLER: I'm Lynne Nittler from Davis. And
6 I'm a retired teacher, so my health care is through
7 CalPERS. I want to thank you for your recent decision to
8 stay out of tobacco investments.

9 (Applause.)

10 MS. NITTLER: And I knew when you made that
11 decision that you are people with a moral backbone. And
12 so this is a little easier to come to you today. I urge
13 you to take another moral stance and to divest from the
14 Dakota Access Pipeline.

15 The project threatens the sovereignty of the
16 Standing Rock Sioux Tribe, and it's also their only water
17 source for the tribe. And a spill that could potentially
18 contaminate water for many millions of others. So there
19 are strong moral reasons to oppose this project.

20 I want to give you a more practical reason for
21 opposing the project, which is that the production of
22 Bakken crude oil is actually declining steadily now, and
23 they don't anticipate it ever increasing.

24 It's dropped from a million barrels per day down
25 to 900,000 barrels per day. And there are already 6

1 pipelines carrying that crude to refineries, and there are
2 also 2 local refineries.

3 So almost all of that, 855,000 barrels per day,
4 are already taken care of. That means only a small
5 percentage, 44,000 barrels per day remains to be
6 distributed, but it's in decline.

7 So you'd be investing in a project that doesn't
8 even need to be built, if you want something practical to
9 go on.

10 (Applause.)

11 MS. NITTLER: So I urge you to divest CalPERS
12 funds from the Dakota Access Pipeline.

13 Thank you.

14 CHAIRPERSON JONES: Thank you.

15 (Applause.)

16 MS. MARTINEZ: Good morning. My name is Salina
17 Martinez. And I just want to address each and every one
18 of you Michael, Steve, Rob, Richard, Bill, Henry, Dana,
19 J.J., Ron, Priya, Theresa and Lynn. We are all indigenous
20 to this world. We all live on Mother Earth. And these
21 pipelines are going to harm every single one of us.

22 And I just want to bring up again, as I'm looking
23 at all of you, you are all drinking water. Water is life.
24 I don't see oil in anybody's cup up there. I can't
25 drinking oil, and my children cannot drink oil.

1 And, Ms. Taylor, I really appreciate your comment
2 earlier, and I know many of you probably feel the same way
3 as her. The United States, everybody looks to California.
4 We lead the way. I'm a dancente[phonetic]. And I've been
5 dancing in Sacramento most of my life. And I'm also a
6 semilora[phonetic]. And in the Aztec tradition, when we
7 go into ceremony and we go battle, the semiloras[phonetic]
8 hold the fire. We cleanse the path. California needs to
9 create that path for everybody to follow.

10 The Standing Rock Sioux Tribe and their neighbors
11 across Indian country do not want this pipeline. I do not
12 want this pipeline. As a CalPERS member, my money is
13 invested in something that I do not believe in. It breaks
14 me heart to know that the money that I am contributing to
15 my retirement is using -- is being used in such a horrible
16 way. So I ask you, each and every one of you, to not only
17 thinking about yourself, but think about everybody in this
18 world, because like the other people said before, they're
19 not going to stop with the Dakota Access Pipeline. We're
20 next.

21 So I just, again -- I just ask you to divest.
22 The company behind it has attacked land defenders with
23 vicious dogs, sprayed ice cold water on protesters, and
24 destroyed sacred burial grounds, sacred burial grounds.
25 We don't do that. We don't go into people's churches. We

1 don't go to New York, to the 911 towers, we don't go in
2 and piss on their -- you know, their sacred burial lands.
3 I ask you please divest. Please.

4 (Applause.)

5 MS. JACKMAN: Good morning. My name is Jean
6 Jackman. Thank you so much for letting us all speak
7 today. I'm a writer and retired teacher from Davis, a
8 mother, and a grandmother.

9 I retired from Vacaville, which is STRS, but our
10 health care is through PERS. Please take a good long look
11 at the stated core values you have out there in the hall.
12 And would the staff please take a good long look at the
13 core values which are listed.

14 I hope that when you do that, it will give you
15 confidence and courage to divest from funding of DAPL. So
16 proud of our Davis City Council that took a stand to stand
17 with Standing Rock and voted 5-0 to divest also.

18 (Applause.)

19 MS. JACKMAN: Please do the right thing to
20 protect our health and future and that of our
21 grandchildren. DAPL is a disastrous dinosaur. You can't
22 drink oil, leave it in the soil. You can't drink oil,
23 leave it in the soil. You can't drink oil, leave it in
24 the soil.

25 Thank you so much.

1 (Applause.)

2 MS. ABBOTT: Good morning. My name is a Tarnel
3 Abbott. And I'm a retiree CalPERS member with 30 years of
4 service as a librarian. This is a beautiful building. I
5 ask this Board to immediately divest from DAPL Energy
6 Transfer Partners. I ask for myself, as a human being,
7 who lives on this planet.

8 We are all at risk due to climate change which is
9 speeded up by the burning of fossil fuels. We all live
10 downstream. We must look to the future, look to what kind
11 of world our children, grandchildren, and 7 generations
12 will be able to live in.

13 In your own packet on page 5 on this item, the
14 third paragraph, quote, "CalPERS wants companies in which
15 is invests to meet high corporate governance, ethical, and
16 social standards of conduct." This is not happening with
17 Energy Transfer Partners.

18 This is an emergency. It is your fiduciary
19 responsibility to divest now. It will be moot if we lose
20 our planet due to the effects of global warming. There is
21 no more time. This is the time.

22 I personally have divested from the banks who
23 invest in DAPL and Energy Transfer Partners. And as a
24 CalPERS member, I urge you, I ask you, I beg you, I cry
25 for you, do something now. Do not put it off. The

1 drilling is on again. You've got to stop it. You have
2 the power. You are our representatives. This is a
3 beautiful building. We need our money to go into
4 something more long-lasting than a beautiful building, and
5 it should not be going into fossil fuel. Go in for
6 renewables. You can do it. It's up to you. It's up to
7 us. If you don't do it, we will, and we have.

8 Thank you.

9 MR. ESTRADA: Good morning, Committee members. I
10 am a CalPERS beneficiary. And my citizen brothers before
11 me have pretty much stated my sentiments about how I --

12 CHAIRPERSON JONES: Would you please indicate
13 your name, sir.

14 MR. ESTRADA: -- feel about divesting.

15 CHAIRPERSON JONES: Sir, would you please
16 indicate your name?

17 MR. ESTRADA: I did. Oh, excuse me. Jose
18 Estrada --

19 CHAIRPERSON JONES: Okay. Thank you.

20 MR. ESTRADA: -- a CalPERS beneficiary.

21 I've heard some interesting comments this morning
22 from the creative staff people here. One that I liked
23 most is risk, financial risk. So that's a big word
24 financial risk. So what I want to say is, well, what is a
25 financial risk long term and short term regarding the

1 credibility of CalPERS, its mission, if the wrong
2 decisions are made? We're talking about long term,
3 because I believe that was a big deal, the long-term risk
4 about money.

5 So anyway, but on a positive note, I would like
6 to say that there are very creative ways to solve this.
7 And, of course, there's going to be risk, but there are
8 alternative energy sources, solar, wind, and there are
9 some very, very exciting ways right now in the direction
10 of these energy sources. Very exciting. You all may know
11 about them.

12 So I urge you, as you ponder the divesting, to
13 look at these things, and weigh those risks very
14 carefully.

15 Any extra time I have, please can it go to the
16 next person.

17 Thank you.

18 (Applause.)

19 MS. GAWEL: Good morning. My name is Sueann
20 Gawel. I'd like to start by saying I agree with
21 everything that's been said so far, and I wish to thank
22 Ms. Taylor for her comments. I like your motto, "You
23 serve those who serve California."

24 I proudly worked for the State of California for
25 more than 20 years. I contributed to CalPERS, and now

1 receive a pension.

2 As -- my message today is simple, not nearly as
3 thought out. I apologize. As a member, I implore that
4 CalPERS do the right thing. The pipeline decision is a
5 moral, not a financial decision. I'm not sure. I don't
6 understand the connection between this assembly bill and
7 your decisions. I'm not sure why you cannot make this
8 decision outside of any assembly bill. You have the
9 investment decisions in front of you. I think, in my
10 opinion, you should be able to divest, regardless of how
11 any kind of lawsuit -- or State bills go through.

12 So please, I implore, divest from the pipeline.

13 Thank you.

14 (Applause.)

15 MR. SULLIVAN: Good morning. My name is Rick
16 Sullivan. I'm a native Californian. And I'm currently a
17 resident of the State of Maryland. And in Maryland, I
18 have retired from the county government and receive a
19 public pension from the local county government.

20 And having grown up and lived a lot of my life in
21 California and now living on the east coast, I know how
22 much people around the country look to California for
23 leadership, and look to CalPERS and CalSTRS as the largest
24 public pension funds around to take leadership on these
25 kinds of issues that are so crucial to our future, and our

1 children and grandchildren's future.

2 So I urge you to take action and to take action
3 quickly on this divestment issue, and not to wait until
4 whatever action you take will have no effect on the
5 crucial matter at hand. This pipeline needs to be
6 stopped. It needs to be stopped now. Stopping it next
7 month or indicating your opposition next month may not
8 have any effect on what happens.

9 The -- this Board, as all boards of investment
10 trustees are constituted are here to protect the future.
11 And the future is not just about finance. Finance is one
12 part of the future, but without a planet, without water,
13 air, and land, there will be no financial basis for an
14 economy, or pension funds, or a life for our descendants
15 going on down the line.

16 It was stated by the staff here that the
17 investment managers take a 60 to 100 year look into the
18 future, in terms of making investment decisions, and the
19 climate issue, the planetary crisis that we're facing has
20 to be incorporated into that long view.

21 Thank you.

22 CHAIRPERSON JONES: Okay. Your time is up, sir.
23 Thank you.

24 (Applause.)

25 MS. WYLIE BRASS: Hi. My name is Jennifer Wylie

1 Brass. I want to start by thanking all of you for hearing
2 all of these statements, and Theresa in particular for
3 what you had to say in the beginning.

4 I'm a Muscogee Creek, Choctaw, and Cherokee.
5 And my Irish and other European ancestors date back on
6 Turtle Island to the early 1600s. And my husband, who is
7 a native of San Francisco, as well as his father, has
8 worked for the city for over 20 years. His years, in
9 addition to his brother, father, and sister-in-law add up
10 to nearly 90 years with the City of San Francisco.

11 Leaving the ecological arguments aside as they've
12 been very well covered so far this morning, not
13 surprisingly, fossil fuels are the past. Think of the
14 branding of the biggest investor in Dakota Access
15 Pipeline, the horse buggy.

16 A good investment strategy, as we've been hearing
17 all morning, is one that is in a sustainable future, not
18 in the past. Our retirement dollars that are invested in
19 CalPERS should be invested wisely. We are owed a
20 fiduciary duty to invest wisely. This is a win-win for
21 the environment as well as for our pocket books.

22 And since I have a few more seconds, I'd like to
23 add that TigerSwan is who is up there doing all the
24 damage, and my father is a highly decorated Army vet. And
25 I have a lot of emotions around the fact that Morton

1 County Sheriff's Department hired TigerSwan up in Standing
2 Rock to do the damage to the people that they have done,
3 in addition to the damage that they do to the military
4 staff as well.

5 Thank you.

6 (Applause.)

7 MS. WYLIE BRASS: Mvto[Muh-doe].

8 MS. AUBREY: Hello, and thank you for hearing all
9 of us. We appreciate it.

10 I'm Frances Aubrey. I'm from Oakland. I'm a
11 mother, grandmother. And I am a member of the Alameda
12 Interfaith Climate Action Network, and the Contra Costa
13 Interfaith Climate Action Network. And we believe that
14 the decision to support or not support AB 20 is a moral
15 decision. And I'll give you 3 reasons. First, it is
16 morally wrong to be digging up fossil fuels that poison
17 our air, our water, and our soil when it is completely
18 feasible to remove -- to move to 100 percent renewable
19 energy by 2050 --

20 (Applause.)

21 MS. AUBREY: -- according to -- this is not pie
22 in the sky. This is according to Mark Jacobson a
23 researcher at Stanford and his team. If you want to know
24 about it, go to the Solutions Project on-line.

25 Second, the handling of the Dakota Access

1 Pipeline is a prime example of the ongoing racism
2 brutality and breaking of treaty rights of indigenous
3 people that must stop now.

4 Third, if you do not divest from the Dakota
5 Access pipeline, you ally yourselves with Rex Tillerson
6 and his cronies at the fossil fuel industry who have
7 known, most likely, since the 70s that mining and burning
8 fossil fuel would create climate change, and they went
9 right ahead and did it and lied about it.

10 So this is very much a moral issue, and I urge
11 you to do the right thing.

12 Thank you.

13 (Applause.)

14 MS. SILVEY: Good morning. And thank you very
15 much for having us speak today. I'm Deborah Silvey. I
16 represent Fossil Free California. I've been here before.
17 You've heard our arguments in favor of divestment because
18 of the chaos that's going to come with climate change if
19 we don't act now. So you've been hearing these arguments
20 from our group for a number of years now, and there's
21 never been a more compelling, dramatic, and tragic story
22 that represents what could happen in the fairly near
23 future to many, many people besides the people at Standing
24 Rock.

25 I'm very sorry that they are the ones right now

1 who are facing the brunt of this terrible experience, but
2 they're not going to be the only ones. Unfortunately, we
3 know that it will be other vulnerable people. There are
4 people in danger right now in island nations, but also in
5 our coasts, there are many people who are going to face a
6 lot of danger. I'm very sorry to know that we -- that our
7 pension funds are helping to fund the destruction of the
8 rights of the people at Standing Rock, but it's not the
9 only thing that's going to happen if we don't act now.

10 And you've heard the arguments. The financial
11 arguments are sound for divestment from fossil fuels. And
12 definitely I want to just tell you as a representative of
13 Fossil Free California, that we also put up a petition of
14 not too long ago asking members if they would like --
15 asking people to sign, if they wanted, to declare an
16 urging of CalPERS and CalSTRS to divest from Standing
17 Rock -- from the Energy Transfer Partnership. And we got,
18 in a very short time, 4,112 signatures. And that's really
19 something that tells you that this story is dramatic.

20 Thank you very much.

21 (Applause.)

22 CHAIRPERSON JONES: Thank you.

23 MS. OSORIO: Good morning. My name is Dyane
24 Osorio. I'm the Mother Lode Chapter Director of the
25 Sierra Club. We represent 18,000 members. And I thank

1 you for listening to our concerns. It's regrettable that
2 you're not going to take action today, but I do want to
3 urge you not to wait for legislation to take action. We
4 are in a time where we're -- our threat to our clean water
5 to clean air is right now, and it's a social
6 responsibility for you to make sure that you're taking the
7 right investment in your future and your children's
8 future.

9 And we also know that, you know, if you don't
10 want to go that route, there's scientific proof that
11 investing in fossil fuels is not a safe return. So if
12 economics is your priority, then you don't have to invest
13 in fossil fuel, make sure that your guideline for your
14 portfolio is safe in clean energy.

15 Thank you.

16 (Applause.)

17 MS. LUNA: Good morning. My name is Anne Luna.
18 I am Choctaw and Chickamauga Cherokee. And I grew up in
19 the urban Indian community in Oakland at Intertribal
20 Friendship House. Now, I am an assistant professor at
21 Sacramento State. I am a member of the California Faculty
22 Association, and now I am also a CalPERS member.

23 I'm also here to represent my mother, Ilene Luna,
24 and my father, Riley Gordinier, who are also CalPERS
25 retirees collectively for over 50 years.

1 I am calling for you guys to divest -- vote to
2 divest from DAPL. I have been to the front lines at
3 Standing Rock and seen violent oppression of "water
4 protectors" by the local police, as well as all of the
5 various security forces brought down on there.

6 I also want to bring to your attention the
7 importance and the impact, not only on that end, but from
8 experiences at Fort Berthold Reservation, where I
9 witnessed the environmental degradation and social justice
10 issues from fracking. I inadvertently swam in Lake
11 Sacajawea. Unbeknownst to me, there had been an oil spill
12 the day before.

13 I also met Hidatsa and Arikara women who had been
14 raped and taken as sex prisoners by men working in the man
15 camps there that were built by the oil companies.

16 So we like to think of ourselves as Californians
17 as leading the way into the future with technology, and
18 science, and culture. And this kind of energy, this
19 filthy energy, it's violent, it's oppressive, and it's not
20 going to bring us to where we want to be. We need to lead
21 the way here as Californians and CalPERS.

22 Thank you very much.

23 (Applause.)

24 CHAIRPERSON JONES: Thank you.

25 MS. SIMMONS: Good morning. My name is Marian

1 Simmons and I'm a CalPERS member. And I'm here to request
2 that you divest from DAPL. And I've read the
3 recommendation from the Investment Committee. And I
4 certainly appreciate that there's financial risk
5 associated with divesting, but I think that there's other
6 things that are more important than we need to take into
7 consideration.

8 As a CalPERS member, I don't want my retirement
9 to be funded by a project that tramples on the rights of
10 native peoples, and threatens the environment. California
11 has a history of using divestment to exert pressure for
12 social change. It was used to powerful effect to assist
13 in the end of apartheid in the 90s. And CalPERS needs to
14 use its position now to exert pressure for social and
15 environmental justice by divesting from the Dakota Access
16 Pipeline.

17 Thank you.

18 CHAIRPERSON JONES: Thank you.

19 (Applause.)

20 MS. DRAGOVICH: Good morning. My name is Martha
21 Dragovich. I'm from Martinez. I'm a retired teacher. I
22 benefit from STRS and have for 12 years, and I very much
23 appreciate it. And I appreciated this morning noticing
24 how difficult it is for you to have to have this
25 responsibility of where to invest my money. I really got

1 that for the first time ever.

2 So therefore, I want to just make it short,
3 because I can see everybody is glazing over, you have my
4 permission to divest.

5 (Applause.)

6 MS. BRAUNSTEIN: Good afternoon -- good morning.
7 My name is Lina Braunstein. I'm a State retiree from
8 Sonoma Developmental Center, RN. And I agree with
9 everything everyone has said. Water is a finite -- is
10 finite. We're drinking Cleopatra's bath water, if you
11 want to think about it. It just gets recycled.

12 So it's -- but beside that, the thing that
13 concerns me also is that this is a risky investment.
14 There was never completed the Environmental Impact
15 Statement. It was never completed by the Army Corps of
16 Engineers. This is after the direction has been changed.

17 The comment period was stopped, and so -- and now
18 it's supposed to go under the Missouri river. There have
19 been spills we know in the area, and there's --
20 downstream, there's 18 and 20 million people who rely on
21 that water.

22 Who is going to pay for the clean up? Does that
23 come out of our retirement? Who is going to pay if there
24 is a gigantic oil spill, which could happen, and all these
25 people are left without water? Who is going to pay?

1 So thank you so much.

2 (Applause.)

3 CHAIRPERSON JONES: Thank you.

4 MR. DRAGOVICH: Peter Dragovich, Martinez,
5 California. As your client, a CalPERS retiree, I request
6 you support divestment in DAPL. Per the State
7 Constitution, it is in the public interest to support the
8 divestment action called for in AB 20. The public
9 benefits to do so are far greater than the sole benefit
10 mentioned in the submitted staff report. The greater
11 benefits are turning away from the continued exploitation
12 of Native Americans as a profit center.

13 DAPL has destroyed their cultural resources and
14 threatened their water, as well as the water of millions
15 downstream. The original pipeline route crossed the
16 upstream at Bismarck, a community that is 94.75 percent
17 white, according to the latest census. But the pipeline
18 was rerouted downstream to protect that white community
19 and into the waters of the Standing Rock Sioux.

20 Unfortunately, the criminal history of the
21 treatment of Native Americans has injected an additional
22 element of care and respect that we must follow in
23 evaluating investment decisions affecting tribal treaty
24 lands.

25 As a CalPERS retiree, I say not with my money,

1 not on my watch.

2 (Applause.)

3 MR. DRAGOVICH: No DAPL.

4 (Applause.)

5 CHAIRPERSON JONES: Thank you.

6 MR. MIYAO: Thank you. My name is Wayne Miyao,
7 and I was a teacher once, and many other jobs since that
8 time. But my comment is a concern that we all take time
9 to consider lessons from history. Those -- as we've all
10 been told, those who cannot learn from history are doomed
11 to repeat it.

12 And I think that we in California have a dark
13 history, because in 1849, which marked the wealth of this
14 State, it is also marked a dark period, because it
15 increased a word we'd never teach about, which is
16 genocide. The native population was lowered to an extent
17 that makes Hitler seem like a child. And that's a lesson
18 from history we have to take, and that's a lesson from
19 history that DAPL represents.

20 It represents, in my opinion, a dark side of our
21 being, which is we could stand and watch genocide take
22 place again in a different form.

23 So I'm asking you, because Hitler learned the
24 lessons of history, he used the concentration camp and the
25 ovens. And he said I learned that from studying American

1 history and what we did with the reservations.

2 The DAPL pipeline brings forth, I think, a
3 crisis, a moral crisis, not an ecological crisis alone,
4 not a monetary crisis, but a crisis of our values. And so
5 will we say -- will we allow the desire for profit to
6 allow us to not realize that once again we're seeing an
7 oppression of a people, a taking of their rights.

8 And so I think, and I ask all of us, to take time
9 to consider -- just like it was said about divestment, it
10 ended apartheid. It was one of the major movements -- I'm
11 sorry.

12 But the last point I'd make is for what shall it
13 profit a man, if he shall gain the whole world and lose
14 his soul? I think that we're talking about our very
15 souls.

16 Thank you.

17 (Applause.)

18 MR. OJEDA-BECK: Hello. My name is Rodrigo
19 Ojeda-Beck. I teach at CSU, Monterey Bay, and I'm a
20 CalPERS member.

21 First of all, thanks so much for your time and
22 listening to everybody's opinions. I think it's important
23 to do that, because we're in a very pivotal moment where
24 we can actually affect change and make a positive better
25 world for everybody.

1 Right now is a really difficult time, and you all
2 are in such a position of power, a lucky position to be in
3 to create positive change. California has always been a
4 leader on human rights issues and climate change issues.
5 This is such an important opportunity for us to make a
6 statement, not only in our own country, but more
7 importantly the world that fossil fuels are something of
8 the past.

9 It's not until this realization happens that many
10 of these human rights issues can begin to be affected and
11 changed for the better. It's imperative that we divest
12 from DAPL, that we divest from fossil fuels. I'm 29 years
13 old. I've been teaching for about 5 years. I know my
14 retirement age is going to be a lot higher than most
15 people, due to the financial situation of our country.

16 Please by the time I'm done, let there be an
17 environment for me to enjoy and for my kids to enjoy. I
18 was quite disappointed to hear there's a delay on this,
19 since time is imperative, not only in the long run, but in
20 the short run as well.

21 They are drilling right now, and you all have the
22 unique opportunity to say no in a strong, strong way.

23 So thank you so much for your time, and please
24 use that power for good.

25 Thank you.

1 (Applause.)

2 CHAIRPERSON JONES: Thank you.

3 MS. BUSTOS: Hello, Committee members. Thank you
4 so much for hearing us all. We really appreciate it.

5 My name is Scarlettte Bustos. And I'm the
6 daughter of Amilsa Bustos. She was a public school
7 teacher's aide before she passed away. She was 47 years
8 old when she passed away from breast cancer. If breast
9 cancer bothers you, then honestly I ask that you help to
10 lower the toxicity in the United States.

11 I'm also a member of lots of different clubs.
12 I'm an injured worker. And so I have lots of time to
13 fight. And so I've joined these the Sacramento Democrats,
14 the Sacramento County Young Democrats, the Fem Dems, the
15 Wellstone Democrats. I've joined No DAPL, and I've joined
16 countless other civil rights organizations.

17 And what's really nice about it is that they all
18 have the same message that we need to vote with our
19 dollars. If you believe in civil rights, and you believe
20 that women's rights are human rights, and if you believe
21 the black rights are human rights, if you believe that
22 life matters, please do what you can to divest from banks
23 and do what you can to divest from projects that fund the
24 toxicity of our world.

25 Thank you.

1 (Applause.)

2 CHAIRPERSON JONES: Thank you.

3 MS. VAN HORN: Good morning. Thank you all for
4 taking the time to listen to our thoughts on this issue.
5 My name is Julia Van Horn. I'm from Davis, California.

6 Sadly, I'm not in the privileged position of
7 being a CalPERS member at this point, but I'm here to talk
8 to you guys for a couple reasons. First of all, I am a
9 California taxpayer, so my money is what goes into public
10 employees' pockets and also goes into their retirement
11 system, so I have a stake in this.

12 And also, as a 29-year old, I'm increasingly
13 thinking about my own retirement, how to set that up for
14 myself. And I just can't help but continue to think about
15 the fact that, as some other people have said, by the time
16 I retire, maybe it doesn't matter how much money I have in
17 the bank. I think that this is a really key central issue
18 for anyone who's young, for anyone who has children or
19 grandchildren who are young. We don't have the privilege
20 of not thinking about this. This is something that is
21 going to be central to our life forever.

22 So I just urge you guys to do everything you can
23 to invest as quickly as possible. You don't need to wait
24 for legislation telling you you must. Please take action
25 now.

1 (Applause.)

2 MS. VAN HORN: Please take action now. You have
3 the opportunity to take a stand that will not only help
4 your future generations, but also move our country to a
5 place where genocide is behind us. That is what we need.

6 Thank you for your time.

7 (Applause.)

8 MS. JACQUES: Good morning. My name is Karen
9 Jacques. And my husband and I are members of the PERS
10 system. And I'm here to beg you to divest. DAPL is --
11 it's a moral atrocity. We've divested every penny we have
12 otherwise from anything having to do with fossil fuels.
13 And we don't want to be any part of this assault on
14 Standing Rock people, on native rights, on human rights,
15 the destruction of our planet.

16 The woman before me was just talking about her
17 future. I just had a conversation with a young
18 20-something tenet of ours. And she's Profoundly
19 depressed. And she said to me, well, I've decided that
20 even if I meet the right person, I could never dream of
21 having a child, because there's no future. I don't expect
22 to live past 40 with what's being done to the planet.

23 It's -- this is a huge moral issue. You need to
24 take action to divest and do it as fast as possible. Do
25 it before DAPL in violation of all environmental law is

1 finished. It also makes economic sense. But to me, the
2 bigger issue is it's the future of all of us. It's the
3 future of Mother Earth. It's a gigantic moral issue. And
4 it is a way to say that we also step up and we finally
5 speak powerfully against the genocide of native peoples,
6 which has been the shame of this country.

7 So please act, and act now. And I thank you very
8 much.

9 (Applause.)

10 MS. STEBBINS: My name is Barbara Stebbins. I am
11 a CalSTRS member. I also work with an organization called
12 Local Clean Energy Alliance. I'm here to urge you to take
13 action, even though your action on the bill is delayed.
14 This is an opportunity for you to actually examine your
15 investment policy and priorities. I would suggest that
16 having been part of a group that takes their job to be
17 merely looking at the money, making sure the money is
18 growing, making sure that the money is okay, what happens
19 is you have lost sight of what is really -- should be the
20 dominant principle, which is doing what is right.

21 (Applause.)

22 MS. STEBBINS: Doing what is right involves
23 protecting the resources of the most vulnerable, most
24 exploited in this country, whether it's Standing Rock
25 Sioux or the people of Flint, Michigan, because their

1 water is your water as well.

2 So I urge you to do the right thing first, the
3 moral thing, to make that part of your investment policy,
4 the dominant aspect of your investment policy.

5 The other thing is just speaking of what's
6 conservative, you need to take a long-term view. The
7 science is clear, climate change is happening. The
8 long-term view says we have to get out of fossil fuels. I
9 know there are alternatives in clean energy that are
10 safer, long-term investments. That's where I would like
11 you to put my money.

12 Thank you.

13 (Applause.)

14 CHAIRPERSON JONES: Thank you.

15 MS. MICHEL: Hello. My name is Renee Michel.
16 And I'm a teacher. I've been teaching for 27 years. I
17 have been to Standing Rock. I was totally disgusted by
18 how people are treated. I'm upset about the environmental
19 damage. And I just found out a couple days ago that
20 CalSTRS and CalPERS is invested in this oil pipeline.

21 I don't know if you realize this, but you're
22 sitting here at a great historic moment. You have great
23 power. The world is watching what we do. And California
24 being such a major investor, we need to pull out now.
25 There shouldn't be a time to wait. Everybody is

1 watching --

2 (Applause.)

3 MS. MICHEL: -- what we do, what you do. And as
4 a teacher, I think about my students as the future.
5 They're the future. What do I tell them when I go back to
6 the classroom? What do I tell them about how their world
7 is? And we're invested in it, this great State that I
8 grew up in that I've lived in my whole life.

9 So I don't -- you're going to wait. This is
10 almost like a no-brainer. You shouldn't wait. This is
11 history. History is sitting right here, and we can make
12 it, make it happen. Make people know, as leaders --
13 California is leader. Be a leader. Be a leader in making
14 a change.

15 Thank you for letting me talk.

16 (Applause.)

17 CHAIRPERSON JONES: Thank you.

18 MR. TABERSKI: My name is Karen Taberski. I'm a
19 retired State scientist. And I worked as a scientist for
20 the State for 36 years. And I urge you to divest from
21 Dakota -- the Dakota Pipeline. California has an
22 incredible amount of power. And we're a leader in climate
23 change.

24 In all the years I worked as a scientist, I was
25 urged to always keep climate change in mind when we were

1 making any type of decisions. I urge you to do the same.
2 To wait, will make -- will take your power away. You'll
3 lose all your power because the time will be passed.

4 So please I encourage you to divest from Dakota
5 Pipeline. Please invest my retirement money in a
6 sustainable future and not a destructive past.

7 Thank you.

8 (Applause.)

9 CHAIRPERSON JONES: Thank you.

10 MS. WILKE: Thank you. Thank you, Board. My
11 name is Susan Wilke. I worked for the State for over 20
12 years. I'm also a veteran, and a university graduate.

13 And I'm not scientifically trained, but I've --
14 everyone here, there are many people that have spoken very
15 eloquently about all the issues and the problems involved.
16 But I see it in a really pragmatic way, that we have a
17 principle, which is our planet, which is our resources.
18 And unless we find out what the rules of nature are, we
19 don't set the rules. Our governmental practices follow
20 their rules, but the rules of nature rule us. And if we
21 don't know what those rules are, and if we disregard them,
22 if we damage our principles of land, earth, air, soil,
23 oil, we are ultimately damaging our own future and our
24 future of our planet.

25 It seems to me pretty basic. You know, it's the

1 birds and the bees, and we're really based on those. You
2 know, there's little tiny elements in the North and South
3 Pole. The basis of our life forms are there.

4 And so when we start playing with Mother Nature
5 and thinking that we're the rulers, that's wrong. And we
6 know actions have consequences. If we don't eat the right
7 things, we're, you know, liable to have strokes, heart
8 attacks, cancer. Of course, there's other things
9 involved. But it's our -- but we have to educate
10 ourselves.

11 But if we've been educated, and we still make the
12 choice to use our principle for short-term financial gain,
13 for our own personal aggrandizement, or pleasure, or
14 comfort, we are actually jeopardizing not only ourselves,
15 but many other people.

16 CHAIRPERSON JONES: Ma'am, your time is up.

17 MS. WILKE: Is that it?

18 CHAIRPERSON JONES: Yes.

19 MS. WILKE: I think I've basically said what I
20 think. And I hope that you will go on your diet. Even as
21 an overweight person that knows they're supposed to eat
22 right, it's hard to make changes --

23 CHAIRPERSON JONES: Ma'am, your time is up,
24 please.

25 MS. WILKE: -- but you can do it. That's all I

1 can say. It's not going to kill you.

2 CHAIRPERSON JONES: Okay. Thank you.

3 (Applause.)

4 MS. WILKE: Thank you.

5 MS. TORRES: I hope I'm the last speaker, because
6 it is, by my watch, lunch time.

7 My name is Brady Torres. I'm a member of the
8 both CalPERS and CalSTRS, and I'm a substitute teacher. I
9 just survived Luther Burbank High School Thursday and
10 Friday.

11 Now, we the people -- don't worry, I'm not going
12 to go to D or not to D, that is the question, and go on
13 the soliloquy from Shakespeare. I give you my permission
14 to divest.

15 Let's have lunch.

16 (Applause.)

17 CHAIRPERSON JONES: As I do have requests to --
18 additional requests to speak, are there anyone else in the
19 audience who signed up who have not had an opportunity to
20 speak, who have signed up?

21 Come on up.

22 And if there are other members who have signed
23 up, who have not had an opportunity to speak, come and
24 fill the seats behind the dais here.

25 You may begin.

1 MS. MILLER: Sure. Good morning. Thank you for
2 taking the time and trouble to listen to all of us. My
3 name is a R.L. Miller. I am the chair of the California
4 Democratic Party's Environmental Caucus, and the author of
5 a Resolution calling for the CalPERS and CalSTRS to divest
6 from fossil fuels past in 2015. That resolution became SB
7 185. I am sure that you are familiar with SB 185.

8 I am also the co-founder of a group called
9 Climate Hawks Vote. I have given you 52 pages of
10 extremely small type, representing 32,000 people who
11 signed our petition, many from California, some from other
12 states as well, calling on CalPERS to divest. In
13 addition, we have -- we are submitting by email another
14 2,400 names gathered via MoveOn. In addition, I have
15 handed to you 15,000 names signed by California League of
16 Conservation Voters, who likewise want California, CalPERS
17 and CalSTRS, to divest from fossil fuels.

18 I thought I would say hi. I'll be back.

19 Thank you.

20 (Applause.)

21 MS. EMERSON: Good morning. I'm Sandy Emerson
22 and I'm with Fossil Free California. And I want to thank
23 you, Theresa Taylor, for the courage that it took to make
24 a -- recommend an investment decision that has such a
25 moral consequence.

1 When you continue to defer and delay and engage
2 with fossil fuel companies rather than exercising the
3 power that you have to move your money from a polluting
4 industry toward a sustainable future, you are jeopardizing
5 the future of your members and beneficiaries, and all the
6 people on the planet really.

7 It's time to take your money out of the ooze of
8 the past, if you will, and catch the wave of the future.

9 (Applause.)

10 MS. EMERSON: The power is in your hands. You --
11 as an active Board, you give guidance to the staff. You
12 can follow your Investment Beliefs, which are deeply
13 thought, and remove the money from fossil fuels.

14 Thank you very much.

15 (Applause.)

16 MS. DAVIDSON: Hello. My name is Lynn Davidson
17 representing 350 Bay Area. I'm going to read to you a
18 very brief verse by a California poet named Drew
19 Dellinger.

20 "It's 3:23 in the morning, and I'm awake because
21 my great, great grandchildren won't let me sleep. My
22 great, great grandchildren ask me in dreams what did you
23 do while the planet was plundered? What did you do while
24 the earth was unraveling? Surely you did something when
25 the seasons started failing, as the mammals, reptiles,

1 birds were all dying. Did you fill the streets with
2 protests when democracy was stolen? What did you do once
3 you knew?"

4 I don't believe you need dozens of strangers
5 telling you what the right thing is to do. You know you
6 need to divest from the pipeline. Don't wait. Do it now.
7 Thank you.

8 (Applause.)

9 MS. SEIZIC: My name is a Candy Seizic. And I'm
10 a retired State employee also, Mendocino County. My
11 career is 33 years in public health. As an Environmental
12 Health Officer, I have traveled the State inspecting
13 shellfish, and water systems, and sewage, and restaurants,
14 and institutions, and people.

15 I struggled to get the skills to be able to
16 evaluate of. One of the things that I've learned is that
17 as California goes, so goes the rest of the nation. And
18 I'm very proud and relieved to live here, where I know my
19 Governor has got my back at some point.

20 You people have the opportunity to lead the
21 nation. You have my retirement funds, and I don't want
22 them to go into fossil fuels anymore. I know that's where
23 the money is and I need the retirement money, but I have
24 solar on my roof, and I've done everything an individual
25 can do to reduce my carbon footprint, to cause less harm

1 in this world.

2 And I want my retirement money and the State of
3 California to speak for something for the future, because
4 I believe in solar, and I believe in wind, and I believe
5 in any single thing we can do to stop the dependence on
6 fossil fuel, which is finite.

7 One thing I learned in my years as a public
8 servant is that rarely do the board of supervisors or the
9 powers that be listen to the experts in the field.

10 Please divest.

11 CHAIRPERSON JONES: Thank you.

12 (Applause.)

13 CHAIRPERSON JONES: Okay. That concludes the
14 public comment period -- the comments on this item.

15 So, Mr. Costigan, you had requested --

16 COMMITTEE MEMBER COSTIGAN: Just actually a
17 couple comments. I want to thank everyone that came.
18 Just a couple of observations. Having you all actually
19 come engage is extremely important. Yesterday, I had the
20 honor to speak at another board I'm on at the California
21 Museum at 75th anniversary of Executive Order 966, which
22 was the internment of Japanese Americans.

23 Yet, at the same time, another board that I sit
24 on, also in 1945 issued an order terminating all Japanese
25 Americans employment in the State of California. And it

1 actually wonders where all those folks were.

2 So whether we agree or disagree ultimately with
3 the decision, you all being here actually means a lot. So
4 I do appreciate you being here, particularly those from
5 Standing Rock that have a personal impact I find -- for
6 me, the personal impact stories are much more effective
7 and important. I appreciate the other State workers
8 coming and talking about that.

9 But I just wanted to say, Mr. Jones, I appreciate
10 you giving them all the opportunity to speak and how much
11 I did appreciate you all being here.

12 Thank you.

13 (Applause.)

14 CHAIRPERSON JONES: Ms. Mathur.

15 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.
16 I think Theresa Taylor laid out very well and very clearly
17 at the outset of this item sort of the issues that are in
18 front of us with respect to the Dakota Pipeline and this
19 particular bill, AB 20.

20 And I can't tell you how moving all of the public
21 comments were to me personally, and I think we all feel
22 the energy in the room. And I really can't say more about
23 it.

24 One of the things that Ms. Taylor did call for,
25 and I would like to reiterate, is that we further explore

1 what our options are with respect to this particular issue
2 around the Dakota Pipeline. And so I would ask, Mr.
3 Chair -- I'm happy to make a motion around it or if you
4 would be willing to make -- to give direction that we --
5 that the Investment Office further explore our options
6 around this -- around this issue.

7 CHAIRPERSON JONES: Yeah, I think that that's the
8 direction. I'm sure they were going to do that in looking
9 at options as we move forward.

10 COMMITTEE MEMBER MATHUR: Thank you. And I think
11 that clearly one of the messages here today is that this
12 is an urgent issue, and so being expeditious is important.

13 CHAIRPERSON JONES: Okay.

14 (Applause.)

15 CHAIRPERSON JONES: Okay. Mr. Jelincic.

16 COMMITTEE MEMBER JELINCIC: Just a logistical
17 note. I've noticed a number of people videotaping, which
18 is fine and legal, but I will tell you that by the end of
19 the week early next week, this will be up on videotape,
20 and it will actually have captured the faces of the
21 speakers. So I just want to let you know that will be
22 there. Thank you.

23 CHAIRPERSON JONES: Mr. Lind.

24 COMMITTEE MEMBER LIND: Thank you. I, too,
25 appreciate the comments and the passion behind them.

1 Although, you know, some of the comments would leave
2 folks, that don't know otherwise, to believe that CalPERS
3 has not been engaged on issues of climate change. And
4 certainly, we have been leaders in the world as investors
5 on this issue. So I don't want that to go unsaid.

6 Now, here may be another possibility for us to
7 take leadership around engagement, in particular around
8 the Dakota Pipeline. So I certainly would support what
9 Priya brought up. And it sounds like the -- what the
10 Chair is directing, because, you know, perhaps
11 specifically on this issue, there is more that we can do.

12 So I'm definitely supportive of that.

13 (Applause.)

14 CHAIRPERSON JONES: Okay. That's the end of this
15 item. And I'm going to have us break for lunch, and we
16 will return at 1:00 o'clock to continue our agenda items.

17 Thank you.

18 (Off record: 12:07 p.m.)

19 (Thereupon a lunch break was taken.)
20
21
22
23
24
25

1 A F T E R N O O N S E S S I O N

2 (On record: 1:03 p.m.)

3 CHAIRPERSON JONES: I'd like to reconvene the
4 Investment Committee meeting.

5 We will start at Item 7, CalPERS Trust Level
6 Review - Consultant's Report. You want to tee it up, Ted,
7 or

8 (Thereupon an overhead presentation was
9 presented as follows.)

10 MR. JUNKIN: Good afternoon. Andrew Junkin with
11 were Wilshire Consulting. We'll go quickly. I had a
12 request actually to see if Henry could put me on the 2
13 minute clock to see if I could do it that quickly.

14 (Laughter.)

15 MR. JUNKIN: You all know me, I'm a little more
16 talkative than that --

17 (Laughter.)

18 MR. JUNKIN: -- but I will try to be speedy. And
19 due credit to Steve Foresti for that joke.

20 Looking at page 2, these are our year-end asset
21 class assumptions. We'll use these later in the
22 presentation to talk about expected returns for the PERF.
23 You all are pretty familiar with these. Really, if you
24 compare them to the prior year, not much change on the
25 equity side of the house. Fixed income up a little bit as

1 rates rose during the tail end of the year. Everything
2 else is about the same. And then looking at inflation
3 still pretty sanguine at about 2 percent.

4 --o0o--

5 COMMITTEE MEMBER TAYLOR: I love that word.

6 MR. JUNKIN: Sanguine?

7 Good.

8 Page 3, economic review here. Just quickly,
9 consumer sentiment seems to be pretty strong. Although, I
10 think it came in below expectations last week. Overall,
11 the consumer is still in pretty good shape. Manufacturing
12 slightly on the positive side of neutral. The job growth
13 chart in the lower right there doesn't really capture
14 everything. We've now had 76 consecutive positive months
15 of job growth. And the unemployment rate is at 4.8
16 percent, down significantly from the depths of the global
17 financial crisis.

18 --o0o--

19 MR. JUNKIN: Page 4, you can see that this
20 expansion has been one of the longest that we've had on
21 record. It's good timing by Mr. Jelincic, because I'm
22 about to quote him that expansions don't die of old age.

23 But having said that, there tends to be some
24 reason that they run out of steam. And as a new Twitter
25 user, I'm constantly checking Tweets from 1600

1 Pennsylvania Avenue to see what that reason might be.

2 (Laughter.)

3 MR. JUNKIN: I feel like there's probably
4 something macro in the offing that might cause some
5 problems for the economy.

6 --o0o--

7 MR. JUNKIN: If you look at page 5, we look at
8 the world kind of through 2 factors when we're dealing
9 with what drives risk and return. And it's correlation to
10 GDP growth and correlation to inflation. And for 2016
11 when you use that as your lens, you can see that really
12 GDP growth was a positive. It's not always that way,
13 right, in 2000 years. If you're exposed to rising GDP
14 growth, you're going to suffer pretty significantly, but
15 last year it worked out. And really the most significant
16 positive was rising inflation. And those net numbers then
17 will still show you a pretty good growth and inflation
18 return there.

19 --o0o--

20 MR. JUNKIN: Pushing on to page 6, you've seen
21 something like this before from a number of different
22 people. But we took a simplified set of assumptions, and
23 this chart isn't well labeled, so I just want to
24 acknowledge that right off the bat. This is essentially
25 how much risk do you have to take to make 7 and a half

1 percent, using a simplified set of assumptions for stocks
2 and bonds?

3 And going back to 1976, you can see that the risk
4 line, which is that red line, was pretty steady. It was
5 essentially 100 percent bonds for a very long time. And
6 then in the 90s, it started to get a little jagged. And
7 early 2000s, you essentially pushed well into almost all
8 stocks, and then post-08, absolutely all stocks.

9 And here's the interesting part. You'll see that
10 despite this significant level of risk, and this is no
11 surprise based on what we've talked about, the expected
12 return line, that blue line that ran through the middle at
13 7 and a half percent is no longer at 7 and a half percent,
14 because you couldn't get there.

15 --o0o--

16 MR. JUNKIN: Moving on to page 8. So this takes
17 the expected returns that we showed at the beginning,
18 which are again our 10-year forecasts, and using your
19 target allocation, you can see our expected return is 6.23
20 on a 10-year basis. On a 30-year basis, it's still 7 and
21 a half percent, and the volatility is 11.4 percent.

22 Just for a point of reference, using the prior
23 asset allocation prior to the changes that were made last
24 fall, the risk number has come in significantly. It would
25 have been 12.6, so down to 11.4. That's a pretty

1 significant move on the de-risking spectrum.

2 Of course, it does bring down the expected
3 returns would have been on a 10-year basis 6.5, and on a
4 30-year basis, 7.8. So there's that 30 basis point number
5 that Ted referenced in his opening remarks.

6 --o0o--

7 MR. JUNKIN: The -- looking at the asset
8 allocation, you can see again no surprise, 54 percent of
9 the dollars exposed to the growth assets, and that's 82
10 percent of the risk. That's significant driver of risk in
11 the portfolio. It's always going to be until there's a
12 huge move of any investor into bonds. To get below 50
13 percent, you've got to have something less than 25 percent
14 in equities.

15 --o0o--

16 MR. JUNKIN: And from that, I'm going to turn it
17 over to Tom to talk --

18 CHAIRPERSON JONES: Okay. Before you turn it
19 over, we have a couple of questions for you.

20 Mr. Jelincic.

21 COMMITTEE MEMBER JELINCIC: Yeah. Going back to
22 Chart 5, I'm not sure what you're telling me there. I'm
23 going to --

24 MR. JUNKIN: I think it's -- it's another way to
25 look at what was driving returns during a particular time

1 period. And it's not always the case -- so we've bucketed
2 asset classes into 1 those 4 buckets. Do they do well
3 during rising growth periods? Do they do well during
4 falling growth periods? Do they do well in rising
5 inflation or falling inflation?

6 And what you saw is that the things that did well
7 were most sensitive to inflation and GDP growth last year.

8 COMMITTEE MEMBER JELINCIC: Okay. Let me -- the
9 rising inflation, 9.2. What's the asset class that's
10 rising inflation? And is that an annual number or -- I
11 mean, I literally don't understand.

12 MR. JUNKIN: Yeah. So it -- so this actually
13 comes out of a paper that we published last year. I
14 don't -- I don't have the components of the rising
15 inflation bucket memorized, but it's things like
16 commodities, it's things like MLPs, it's -- and real
17 estate. So it is things that have historically done well
18 when inflation is ticking up.

19 And one of the big drivers obviously was the
20 price of oil last year going from, you know, mid-20s to
21 50s or so at the end of the year. So anything that had
22 any sensitivity to the price of oil rose during the year.
23 And that's pushing that rising inflation return higher.

24 COMMITTEE MEMBER JELINCIC: Okay. I'm stilled
25 not understanding it, but I'm not going to belabor it

1 anymore, but can you send me the paper?

2 MR. JUNKIN: Sure. Happy to.

3 COMMITTEE MEMBER JELINCIC: Then I may have
4 questions --

5 MR. JUNKIN: Okay.

6 COMMITTEE MEMBER JELINCIC: -- because I may
7 understand what I'm looking at.

8 Thank you.

9 CHAIRPERSON JONES: Ms. Taylor.

10 COMMITTEE MEMBER TAYLOR: So I just had a quick
11 question. I thought I heard you mention earlier 54
12 percent of our income is in -- in the equities. And you
13 had said until -- and maybe I misunderstood you. What --
14 you said until we are not -- that's where I was like, huh?

15 MR. JUNKIN: Yeah. Sorry, I think I flew through
16 that a little quickly. So what is labeled growth on
17 this -- and I'm just looking at the 2 pie charts on the
18 left. What is labeled growth here is really public equity
19 and private equity combined.

20 COMMITTEE MEMBER TAYLOR: Right.

21 MR. JUNKIN: And so of the dollars that you have
22 invested, 54 percent on a target basis are allocated to
23 those 2 asset classes combined, which we've called growth.
24 But because of the nature of risk and return for the
25 various asset classes, and really the fact that stocks

1 have more volatility than anything else, drives a
2 disproportionately large slice of the risk which is the
3 bottom chart, which happens to be 82 percent.

4 COMMITTEE MEMBER TAYLOR: I get you.

5 MR. JUNKIN: So my point was for most investors
6 that are really seeking returns, I would say anything
7 above kind of 5 percent you're going to see more than half
8 of your risk, it's likely to be coming, from equities. If
9 you want to have less than half of your risk coming from
10 equities, you have to have an allocation to equities that
11 is about 25 percent, on a percentage basis, or lower.
12 It's just the way the math works.

13 COMMITTEE MEMBER TAYLOR: So you're saying rather
14 than 55 percent of our fund, we should have it at 25
15 percent of our fund.

16 MR. JUNKIN: I'm not saying should. I'm just
17 saying that's what it would take. If you -- if you said
18 to me, we want no more than half of our risk from
19 equities, my off-the-cuff response would be you can't have
20 more than 25 percent of your dollars exposed to the equity
21 market then.

22 COMMITTEE MEMBER TAYLOR: Okay. And then --

23 MR. JUNKIN: I was just trying to kind of set the
24 solid line for the field.

25 COMMITTEE MEMBER TAYLOR: -- that's where I

1 was -- I thought I heard you say something you need to put
2 it in bonds or something, and I was like huh?

3 MR. JUNKIN: No. No, it's just if you have a
4 50/50 mix of stocks and bonds, just set everything else
5 aside, you have 80 percent of your risk coming from
6 stocks. So if you'd rather have a 50/50 mix on a risk
7 basis of stocks and bonds, you have to have 25 percent
8 stocks, 75 percent bonds.

9 COMMITTEE MEMBER TAYLOR: Okay. I get what
10 you're saying. I totally get what you're saying now.

11 MR. JUNKIN: So that's -- I went way to long to
12 explain --

13 COMMITTEE MEMBER TAYLOR: I did not understand
14 your explanation.

15 MR. JUNKIN: -- what I -- yeah, I just was trying
16 to give you some frame of reference to understand these
17 numbers.

18 COMMITTEE MEMBER TAYLOR: Okay. Thank you very
19 much.

20 MR. JUNKIN: You're welcome.

21 CHAIRPERSON JONES: Okay. Just a minute.

22 Mr. Jelincic.

23 COMMITTEE MEMBER JELINCIC: But the whole idea of
24 risk parity is that you could take and leverage up those
25 lower risk assets to make them as risky as stocks.

1 MR. JUNKIN: That's precisely right. Yeah,
2 that's precisely right.

3 COMMITTEE MEMBER JELINCIC: Thank you.

4 MR. TOTH: Are you ready to move on?

5 Good afternoon. Tom Toth with Wilshire
6 Associates. I'll flip ahead to page 11. This is the big
7 table of returns for the total fund --

8 --o0o--

9 MR. TOTH: -- as well as the various composites
10 and asset classes. I'll focus most of my comments on the
11 1 year number through the end of 2016.

12 For the total fund, it was up 7.7 percent for the
13 year, slightly underperforming the total policy benchmark,
14 but outperforming the actuarial rate over that time
15 period.

16 Looking at the various asset classes, as Andrew
17 mentioned, growth asset classes were really the driver of
18 performance over the last year in combination of 9.3
19 percent. As you look at the underlying asset classes
20 there, you can see that public equity globally, but
21 certainly in the U.S., was really the primary driver of
22 performance up just under 10 percent over the last year.

23 Private equity, also a very strong performer
24 relative to other asset classes, up 6.6 percent. You will
25 notice relative to the policy benchmark, it did trail.

1 And we'll look at some of the attribution here in just a
2 minute. We'll have more comments on that later with the
3 other consultants. But important to keep in mind the
4 benchmarking associated with private equity is not
5 necessarily apples to apples of public equity plus a
6 premium benchmark versus the private equity asset class.

7 And with valuation lags and those types of
8 things, the private equity portfolio doesn't tend to move
9 nearly as quickly as public equity benchmarks have moved
10 most recently.

11 The income portion of the portfolio did what you
12 would expect it to do. It performed with a return of 5.4
13 percent did outperform its benchmark, which was up 4.2
14 percent. Real assets another strong performer. As Andrew
15 mentioned, inflation being one of the areas of the
16 portfolio -- of the broader capital market opportunity set
17 that performed well. You can see it was up just under 6
18 percent.

19 It did underperform relative to its policy
20 benchmark. Some of that driven by the changes going on in
21 the real estate portfolio, moving it towards a more stable
22 income-oriented asset class with less reliance on growth.
23 So it has not kept up with some of the -- we'll call it
24 some of the frothier elements of the real estate market as
25 a whole. But we would expect that over time that income

1 stream will be more durable and should provide more solid
2 ballast relative to other parts of the portfolio.

3 The inflation sensitive assets classes was up 6.3
4 percent for the year, in line with the benchmark. And
5 that broadly covers the primary components of the total
6 fund. If we flip forward a few slides --

7 --o0o--

8 MR. TOTH: -- to the calendar year to date
9 attribution. There's a lot of numbers on here on page 13.
10 I'll focus your attention on the far right-hand side, the
11 active management column, which helps explain some of the
12 underperformance from the asset classes relative to the
13 policy benchmark. You can see the big number that sticks
14 out there is that private equity impact. As I mentioned
15 before, the benchmarking there, a challenging asset class
16 to benchmark.

17 I don't think this is an indictment of management
18 of the portfolio in any way, but you can see that it did
19 have an impact over that 1-year period of just over 100
20 basis points.

21 Similarly, the other negative impact are the real
22 assets, which detracted about 30 basis points of relative
23 return. And those were offset by the positive impact from
24 public equity, which fortunately is the largest portion of
25 the total fund, as well as the income portfolio global

1 fixed income, which added close to 25 basis points.

2 --o0o--

3 MR. TOTH: I wanted to just talk to a few of the
4 other slides here, primarily just to provide context for
5 some of the drivers of that performance. If we flip
6 forward to page 18, you can see this is a chart of
7 operating earnings growth over time. You can see that in
8 2016, it was a reversal from about 18 months or so of
9 negative earnings growth to positive earnings growth, and
10 that's a nice trend to see. From a -- from an equity
11 standpoint, you can see that that really started kind of
12 the first -- first quarter or so of 2016. And the
13 year-over-year earnings growth didn't turn positive until
14 the 4th quarter of 2016. So there is some momentum in the
15 market on an earnings basis going into 2017.

16 --o0o--

17 MR. TOTH: Turning to private equity, I'll flip
18 forward a handful of slides here to page 30 in the slide
19 deck. This just looks at valuations from a private
20 equity -- from a private equity standpoint. You can see
21 that elevation -- valuations are elevated, whether you're
22 looking at U.S. or Europe. On the top table, you can see
23 that at the end of 2016, buyouts were trading at 10 times
24 EBITDA on a U.S. basis and 9.9 times in Europe.

25 Venture capital on the bottom, you can see where

1 those valuations are trading. And despite a slight
2 downtick in 2016 on the -- that's for Series B, elevations
3 are generally on the higher side.

4 If we flip forward 2 pages to page 32 --

5 --o0o--

6 MR. TOTH: -- this just gives a picture and
7 admittedly at this point -- and data was not available to
8 update it through the end of 2016. But we would not
9 expect the numbers to be materially different from this.
10 The private equity overhang exists at about 750 billion,
11 which does a couple of things. One, I think it's a
12 reflection of high valuations, and a manager staying sort
13 of out of the market looking for attractive deals. So
14 putting capital to work has been difficult. But I also
15 think it's important to keep in mind that it does provide
16 some sense of some underpinnings for pricing, as if prices
17 were to drop, there's a lot of dry powder waiting to take
18 advantage of those deals going forward.

19 Clearly, it's going to be up to the general
20 partners to decide on the timing of that, and put your
21 capital to work at an appropriate time.

22 If we want to flip forward to -- why don't we
23 look at 207. This is just a quick table here --

24 --o0o--

25 MR. TOTH: -- of the -- here, I got it -- the

1 income returns. You can see for the year, as I mentioned
2 up 5.4 percent, most of that driven by the majority of the
3 portfolio in U.S. fixed income. The corporate positioning
4 in the portfolio was a material benefit. And you can see
5 on the non-U.S. side added relative performance, some of
6 that driven by a positioning in emerging markets, which
7 benefited the portfolio through the end of the year.

8 --o0o--

9 MR. TOTH: Finally, in turn, I'll just speak to
10 real estate very quickly. If we flip forward to page 53,
11 this just gives a snapshot of the primary private real
12 estate sectors. You can see that the trend line really
13 across the Board is positive for the 4 primary sectors.
14 In other words, availability is decreasing, more scarce --
15 scarcity for all of those segments leading to higher
16 prices.

17 You can see the absorption really across the
18 Board has been positive for all of those sectors. You can
19 see the tick up on the lower left-hand side for industrial
20 space. The area that is -- probably less of a positive
21 trend, the upper left-hand side, the office space
22 absorption, while still positive, has been trending down
23 really through 2016. So a supportive environment in real
24 estate, but the price that you're paying for that,
25 generally speaking, is also elevated.

1 With that, why don't I stop and see if there are
2 any questions from the Committee, and then I'll turn it
3 over to Wylie and Ted and the other consultants.

4 CHAIRPERSON JONES: Yeah, we do have a couple
5 questions.

6 Mrs. Mathur.

7 COMMITTEE MEMBER MATHUR: Thank you. And forgive
8 me, I did not really give you guys a heads up. I was
9 going to ask this question. So if you need to think about
10 it and come back, that's fine.

11 You know, over the 10 years there's been a
12 significant decline in the number of IPOs, and a decline
13 in the number of publicly traded companies by about a
14 third, I think, over that time period.

15 Could you share your thoughts on sort of what the
16 implications are of that for the composition of our
17 portfolio, particularly in the growth asset classes, how
18 we should be thinking about that as we're moving forward
19 in this asset allocation process, and any other -- any
20 other things we should be considering, or ways we should
21 incorporating that?

22 MR. JUNKIN: I think I'm going to use the bailout
23 that you gave me --

24 COMMITTEE MEMBER MATHUR: That's fine.

25 MR. JUNKIN: -- because I haven't -- I haven't

1 thought about it in the context of how it might affect the
2 asset allocation, but it's interesting. I mean, the
3 Wilshire 5000 you'd think by the name, that it has 5,000
4 securities. It really never has, except maybe on day 1.
5 It was intended to capture like 99 percent of the U.S.
6 investable market. At one point, it got up to nearly
7 7,000 names. It's closer to 3,000 names right now.

8 So to your point, a lot of individual names have
9 come out of being publicly traded. I think it's still
10 plenty to offer a diversified portfolio, but I do think
11 some of the segmentation discussion that happened at the
12 off-site last month around what's really the role that we
13 want asset classes to play or even segments within asset
14 classes, comes to be an important topic. But beyond that,
15 I'm probably going to need some time to ponder that.

16 COMMITTEE MEMBER MATHUR: Okay. I would imagine
17 that there's some changes in sort of the concentration of
18 certain companies within the -- you know, the public stock
19 markets, you know, as there are more and more mergers.
20 Some companies are getting larger and larger, so I -- but
21 I'd be interested to get sort of a sense of how we should
22 be thinking about that, both strategically and in terms of
23 the asset allocation, if at all, if it's relevant at all.

24 Thank you.

25 MR. JUNKIN: Okay.

1 CHAIRPERSON JONES: Okay. Mr. Jelincic.

2 COMMITTEE MEMBER JELINCIC: On slide 32, page 198
3 of the iPad, the overhang in private equity. Given that
4 amount of overhang and dry powder, can you think of any
5 reason why they keep raising money, other than, you know,
6 as they get more assets under management and they charge
7 fees based on committed capital, even though they have
8 more than they can spend, is there any rational non-greedy
9 reason why they are doing that?

10 (Laughter.)

11 MR. TOTH: Do you want to take that, Andrew?

12 MR. JUNKIN: Yeah, I'll take that. I
13 think -- well, obviously, the economics behind having
14 capital raised favor the managers. But at the same time,
15 they're not raising capital from unwilling investors.
16 We've seen it within our client base, and really across
17 the institutional investor landscape. And in September
18 every year, we bring forward the universe report. And one
19 of the things that tracks is kind of asset allocation
20 changes. And we see larger and larger allocations as a
21 percent of a total asset allocation to private equity as
22 investors are reaching for returns.

23 And I think that's really what's driving it is
24 investor demand. And the private equity managers, I mean,
25 they're -- they understand the more capital that they have

1 committed, the more opportunities they're likely to see,
2 but also their fees are higher.

3 I mean, I would defer to PCA or to Réal for
4 anything beyond that. But I -- you know, there is
5 somebody on the other side of this chart, and that's the
6 investors that are willing to put that money out there.

7 COMMITTEE MEMBER JELINCIC: The -- yeah, I'm well
8 aware of the greater fool theory. But should this give us
9 pause? When we have made a commitment that we're always
10 going to be in the market, because we don't want to get
11 out of whack on vintage year? We don't want to be
12 overweight in any particular vintage year. But should
13 this at least give us pause?

14 MR. JUNKIN: Absolutely. Yeah, without a doubt.
15 It is baked into everything that you see from us, and with
16 respect to our asset classes assumptions, and the pricing
17 that Tom just went over a couple of pages prior to this
18 where things are trading at essentially all-time highs,
19 right? It's a better time maybe to sell than to put money
20 to work, if you're expecting outsized returns.

21 You know, looking back at 2006 even or 2009, when
22 you're talking about 7 or 8 times to buy something
23 privately, and now it's 10, you can't pay 25 percent more
24 for something and expect the same returns that you would
25 have gotten than if you'd paid less for it.

1 So you've seen our private equity return
2 forecasts come down. At the same time though, you've seen
3 our forecasts for other assets classes. So in some
4 senses, it's kind of the relative return disparity between
5 those assets classes, I think, that is still driving
6 allocations across the industry for people that are
7 looking to try to push returns higher.

8 But, yeah, I think this -- to me, this says be
9 careful about how you deploy. This is not a -- this is
10 not a beta market. And having the right partners, people
11 that can really invest to improve the operations of a
12 company rather than maybe just the financing, I mean,
13 certainly there's some opportunities for profiting from
14 changing the financing. But really, I think it's better
15 operators that are more likely to achieve the superior
16 returns in this kind of market.

17 COMMITTEE MEMBER JELINCIC: Okay. And I noticed
18 that Wylie was trying to help you out.

19 It looked like you were trying to point to
20 something.

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
22 Just writing some notes.

23 COMMITTEE MEMBER JELINCIC: Oh, for your
24 presentation which follows?

25 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

1 Yes.

2 COMMITTEE MEMBER JELINCIC: Okay. Fair enough.

3 Thank you.

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

5 He needs no help.

6 (Laughter.)

7 CHAIRPERSON JONES: Okay.

8 COMMITTEE MEMBER JELINCIC: Make sure you put
9 that on your resume.

10 (Laughter.)

11 CHAIRPERSON JONES: Okay. So that concludes
12 Wilshire's part. Okay. Who's next?

13 PCA.

14 MR. MOY: Good afternoon. Mike Moy from PCA.

15 I want to thank Wilshire for the introduction to
16 the reasons for what's going on in private equity, because
17 for the most part I agree with him. Although, I do
18 believe that there's some -- some embedded issues in the
19 overhang that allow them to have positioning in terms of
20 if there is a correction, that the multiples will start to
21 work in a favorable way, and they'll have the capital
22 available to do something.

23 The other component though, I think, is the fact
24 that you're actually paying for talent. And it's not so
25 much that the funds are sitting there and not employing --

1 excuse me -- and are not employing the best talent.
2 They're employing very good talent.

3 And it kind of ignores the fact that you are
4 attempting to, as you work on fees, you're trying to pay
5 fees only on invested, if you can. So you're bringing
6 down the fee rates, which will compress the unfunded
7 portion, but you're also attempting to only pay on
8 invested capital and not committed capital.

9 If you go to page 2 of our presentation.

10 (Thereupon an overhead presentation was
11 presented as follows.)

12 MR. MOY: Excuse me, again.

13 The returns that you have generated in private
14 equity -- and I am going to point -- I'm only going to
15 look at the -- like the 10-year numbers, because to me,
16 when you get into a 1-year scenario like you do in some of
17 the asset classes, the volatility in a 1-year period of
18 time really is a contraindicator as it relates to a
19 10-year asset class. It just -- it's an apples and orange
20 comparison, and that doesn't bode well.

21 Thank you.

22 Excuse me.

23 Like all the other big private equity programs
24 around the country, you've been cash flow positive to the
25 tune of 27 billion since 2011, which is one of the

1 contributing factors to the declining your actual
2 allocation to private equity. The managers have not been
3 putting the money in the ground at the same level that
4 they have historically. They've been much more judicial
5 in terms of what they've been trying to invest, so your --
6 your asset allocation has come down, but it's -- a lot of
7 it -- a lot of it is because of the cash flow that you've
8 received.

9 One of the other charts that was in the I believe
10 it was the -- either staff or consultant section talking
11 about excess return, and the fact that your -- it was a
12 deficit. For a 1-year period of time, the deficit for the
13 total fund was like 82, and I believe the deficit for
14 private equity was 86.

15 Well, I went back and looked at the numbers for
16 the components of the benchmark. And in the 1-year period
17 of time -- and the way it's done mechanically is they take
18 the performance for each month, and they mathematically
19 compute what it is for the cumulative period to the end of
20 the period.

21 So in a 12-month period of time, there are going
22 to be 12 readings. Well, in the period for 2016, and I
23 won't bore you with each of the numbers, but the high
24 number was 8 percent one month, the low number was minus 6
25 percent in another month. The median was about 1.0, and

1 the average was about 1.4.

2 So I just went and moved the number for one month
3 in the 2016 component. And by doing that, the -- instead
4 of a 16 point whatever expected return, it went down to 12
5 point something.

6 So just by 1 month, you can have -- you can
7 severely impact expected returns in a 12-month period of
8 time. And to apply that to a -- you know, a 10-year asset
9 class to me is not a good -- it's not a good measurement
10 method.

11 If you go to page 3 --

12 --o0o--

13 MR. MOY: -- this has been a seller's market and
14 has been for quite some time. The investors have been
15 throwing a lot of money and making substantial
16 commitments. The better managers have no trouble raising
17 funds, the not-so-good managers are having trouble, but
18 it's been very robust. Probably the most difficult part
19 of the issue when you look at what's going on in the
20 marketplace, is the speed with which the ILPA reporting
21 template is being adopted, is it disappointing to the ILPA
22 organization and to people who are hoping that the
23 adoption of the template will lend and add to the dialogue
24 about transparency, et cetera.

25 What I think has evolved is that the larger

1 institutions who have headline risk as it relates to cost,
2 et cetera, have adopted the template, but those who don't
3 have the headline risk, have not. And the reason they
4 haven't is because the costs involved in accumulating the
5 data and reporting it, in their mind, wasn't justifiable.
6 So they've avoided adopting the template. So that's
7 disappointing and something that I don't know what's
8 ultimately going to happen, but it is an issue.

9 Wilshire mentioned the benchmarking inadequacy,
10 and I would second that. Tom and I actually had a little
11 conversation before the meeting today. I know it's going
12 to be part of the asset allocation process in terms of
13 what is the right benchmark for private equity. There's
14 believers like myself that feel the alternative that you
15 all have available to you is either you're in private
16 equity or you're not. You could go into the public
17 Markets, have liquidity, and have a return that's usually
18 not as good, and 2 to 3, maybe 400 basis points below what
19 you can get it out of private equity. So there's's got to
20 be a public market component.

21 But having said that, the volatility in the
22 public markets doesn't translate well when you compare it
23 to the private markets. The velocity, the rapidity, the
24 bandwidth is much different. And because of that, you run
25 into these anomalies, which cause overseers concern as

1 they're trying to evaluate the efficacy of their programs.

2 --o0o--

3 MR. MOY: If you move on to page 5, probably the
4 one item I would highlight on there is the last one, where
5 you -- in the secondary market, you sold \$400,000,000
6 worth of NAV. You got rid of 26 funds, and -- which
7 included 16 managers. So a large part of your cash flow
8 in 2016 came from that.

9 --o0o--

10 MR. MOY: Going to page 6, and it goes to the
11 conversation you had about the declining number of public
12 companies, declining IPOs. If you look at the bottom
13 bullet on page 6, there's over 6,000 portfolio companies
14 represented by your investment in private equity.

15 Now, some of those are public, many of them are
16 private -- most of them are private. So there's ample
17 diversification out there, and it's just -- it's in a
18 different format. What's the impact going to be on future
19 asset allocations? I will follow the leadership of
20 Wilshire and say I'll defer answering that till we've
21 actually given it some thought, because I haven't given it
22 much thought.

23 --o0o--

24 MR. MOY: Going to page 7, looking at the 10-year
25 return contribution by strategy. Of the return it's

1 pretty close to 10 percent, 9.8 for 10 years. Buyout
2 contributes about 6 of that, and expansion capital, and
3 the credit related probably contributes about 3 in total
4 between those 2. So you've got some -- some sectors are
5 contributing to most of your performance, others are
6 really not a major contributor.

7 Going to page 8.

8 --o0o--

9 MR. MOY: Looking at the NAV by geography and the
10 performance by geography, you'll notice that the U.S. --
11 first of all, on a 10-year basis, the program is 9.8
12 percent. About 7 percent of that comes from the United
13 States, and then emerging Asia and Europe contribute about
14 1.4 each. So it's -- the dog in this fight to making most
15 of the money for you is in the United States.

16 The amount of capital that you're able to deploy
17 in these other markets times whatever returns you can get
18 out of it don't really contribute mightily to your total
19 performance.

20 --o0o--

21 MR. MOY: Then going to page 9, looking at the
22 10-year return contribution, it's clear that partnerships
23 are the major contributor. Of the 9.8, about 7.8 comes
24 from partnerships. Fund of funds and co-investments are a
25 very small portion of that contribution.

1 --o0o--

2 MR. MOY: Skipping page 10, let's go to page 11.
3 During the 6 months ended December 31, you made
4 commitments of about 1.5 billion to 5 partnerships, 4 of
5 which were existing relationships, and one which was a new
6 one. And the new one received 150, and it was -- it is a
7 an old line manager that's been around for beaucoup years
8 with an excellent reputation. And as Andrew had mentioned
9 earlier during his presentation, this is the kind of
10 manager who makes his money not on the financial
11 structuring side but on the operational side. And that's
12 been their -- that's been their strength for going back to
13 when they -- when they actually started investing in
14 private equity.

15 Having said that, I'll be happy to answer any
16 questions.

17 CHAIRPERSON JONES: Okay. Thank you.

18 Mr. Jelincic.

19 COMMITTEE MEMBER JELINCIC: I realize you put the
20 agenda item together in advance, because you know it's got
21 to get approved, and copied, and distributed, but you made
22 a comment on slide 3, and you don't have to go there, but
23 it was about potential changes at the SEC, and the fact
24 that they might not be pursuing private equity as
25 aggressively. Now that you've had some additional time,

1 do you have any additional insights into what may or may
2 not be going on there?

3 MR. MOY: The major message to me there is I
4 don't have any additional insights, primarily because
5 there's been personnel changes, which have been in place.
6 They haven't really added anybody yet in total. They
7 haven't filled out their complement of people, but
8 the -- the general partner community was lobbying pretty
9 heavily to get a certain class of general partners
10 exempted from registration. And once that happens, that
11 takes it -- that class of general partners out of the mix
12 for SEC examination.

13 COMMITTEE MEMBER JELINCIC: Is that class based
14 on size?

15 MR. MOY: Yes, and registration. So -- but the
16 size -- the registration and size correlate. So the
17 message is that I think the institutional investor --
18 investment community needs to be lobbying their
19 representatives pretty hard to see if they can stop that,
20 because it's to -- it's to your detriment for that to go
21 away. That's why we made the observation.

22 COMMITTEE MEMBER JELINCIC: Okay. And then on
23 slide 6, you talked about the fact that we've got
24 investments in 6,000 companies. Have you looked, or do
25 you know if staff has looked, at who those 6,000 companies

1 are and whether they are really a diversified group? I
2 mean, they could be 6 -- it could be 6,000, you know,
3 highly leveraged widget companies, which wouldn't be
4 terribly diverse.

5 MR. MOY: Highly unlikely. Yes, staff has looked
6 at it primarily. But the observations have been that the
7 diversification is sector, geography, strata, it's all
8 over the place. It's not concentrated in any one area
9 that would give you concern about you have, you know,
10 5,000 widget companies.

11 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

12 CHAIRPERSON JONES: Okay. Thank you. No further
13 questions. Thank you for your presentation.

14 MR. MOY: Thank you.

15 CHAIRPERSON JONES: StepStone is next -- no, real
16 estate. PCA.

17 MR. GLICKMAN: Good afternoon. I'm David
18 Glickman from Pension Consulting Alliance, joined by
19 Christy Fields.

20 The first part of our brief presentation to you
21 is a review of markets, and then Christy will spend a
22 couple minutes describing what we think went right and
23 what went wrong.

24 When we review real estate on your behalf, we
25 look at the 2 basic markets that comprise real estate

1 investing, one is the real estate space markets, so supply
2 and demand, vacancy, rental rate increases. And, in
3 general, domestic real estate markets are moving towards
4 equilibrium insofar as the amount of supply and demand.
5 And rents are generally increasing across all of the
6 different property types.

7 The second market that we look at is the capital
8 markets, which are connected to the space markets, but
9 also are independent of the space markets, because capital
10 flows where capital flows. And if real estate is
11 attractive, it will get capital. If real estate isn't
12 quite as attractive, but it's still more attractive than
13 the alternatives, it will get capital too.

14 And in this case, like the private equity
15 markets, there is a surfeit of capital available. There
16 continues to be plenty of dry powder for all risk
17 categories within real estate, both the core lower risk,
18 in which you invest primarily, but also in the
19 opportunistic and value add turn around spaces in real
20 estate as well. So there is nothing that is inexpensive.
21 Everything is very fully valued.

22 The third thing we would point out to you about
23 the markets is that our political landscape is going to
24 have an effect on real estate investing. However, it
25 isn't known what effect or when yet. We could speculate

1 that it's reasonable to say that if the tax laws change
2 and there are enormous amounts of capital repatriated by
3 U.S. corporations back to the United States, that some of
4 that capital will find its way into physical facilities.

5 We can also speculate that as restrictions for
6 employment decline, then there may be more appetite to
7 take on more leased space by corporations who have
8 deferred the decision to expand their facility so far.

9 We can also speculate that if there are
10 restrictions removed from Dodd-Frank and other financial
11 regulations about mortgage lending, and the ability to
12 create new speculative commercial real estate space is
13 increased and made easier, then we will probably see more
14 new buildings started than we have seen started during the
15 last 5 or 6 years. But until all of those policies are
16 codified, and the regulations are created, we can't tell
17 yet. These are just things on which we're keeping a sharp
18 eye.

19 The ability to invest outside the United States
20 continues to get more difficult. And one of the comments
21 that we would make is that as you look at the attribution
22 of your returns from last year, part of the
23 underperformance comes from having invested in countries
24 outside the United States.

25 With that, I will turn it to Christy to talk

1 about the performance and what worked.

2 CHAIRPERSON JONES: Just before we have a
3 question maybe for you, David. Mr. Jelincic.

4 COMMITTEE MEMBER JELINCIC: The -- actually, I
5 can wait until Christy gets done, because it's a
6 general --

7 CHAIRPERSON JONES: Okay.

8 COMMITTEE MEMBER JELINCIC: -- more than anything
9 specific to their report.

10 MS. FIELDS: Terrific. Christy Fields, PCA.

11 So as Tom highlighted, the 3- and 5-year
12 performance of the real estate portfolio is strong, both
13 on an absolute and a relative basis at this point. As
14 David highlighted, there's some underperformance in the
15 shorter 1-year period that's attributable primarily to the
16 offshore investments and some of the legacy funds that
17 were disposed of.

18 We try to highlight, at the bottom of page 3 of
19 our memo, some of the things that we think are working and
20 aren't working. And these aren't -- shouldn't be new. In
21 this kind of private asset class, we tend to tell you
22 versions of the same story from quarter to quarter. But
23 just briefly to highlight that the disposition of some of
24 the legacy commingled funds has helped reduce expected
25 volatility in the portfolio. It's helped reduce the

1 number of managers, so that's increasing the efficacy of
2 staff's oversight role. And that, along with the improved
3 investment and portfolio management processes are also
4 contributing, we think, to the longer term strong
5 performance of the portfolio.

6 That's really all I have prepared, if you have
7 any questions.

8 CHAIRPERSON JONES: Okay. Go ahead, Mr.
9 Jelincic.

10 COMMITTEE MEMBER JELINCIC: Do you review staff's
11 report before you write your own?

12 MS. FIELDS: We are looking staff's reporter.
13 We're primarily looking at Wilshire's total fund level
14 information.

15 COMMITTEE MEMBER JELINCIC: Okay, because -- in a
16 couple cases, you referenced their report. And if you're
17 reading -- reviewing their report before you write yours,
18 I'm not sure about the independence of it. So I just
19 throw that out.

20 Looking at the -- on -- it's page 4 of comparison
21 to the benchmark, we have higher leverage and higher
22 levels of non-stabilized assets than the benchmark.

23 MR. GLICKMAN: Yes, you have had -- excuse me.
24 Yes, you have had higher levels of leverage than the
25 properties and the funds in the benchmark, and you -- your

1 investments have been more broadly made across different
2 risk levels than the investments in the benchmark. That's
3 been the case throughout your real estate investment
4 experience for the last 15 years.

5 COMMITTEE MEMBER JELINCIC: Okay. But we've been
6 working at reducing the leverage and moving more and more
7 to stabilized assets, and yet, that's still a major
8 difference with the benchmark?

9 MR. GLICKMAN: Yes, you are making progress
10 towards those goals, which are consistent with the role of
11 real estate within the overall portfolio. The level of
12 leverage in your portfolio today is somewhere in the low
13 30 percent loan to value, whereas the level on the
14 benchmark is in the low 20 percent loan to value.

15 COMMITTEE MEMBER JELINCIC: Okay. And then on
16 the last page, number 4, I'm not sure exactly what you
17 meant. "To date, CalPERS has not been paid an adequate
18 return for the risks undertaken." Can you expand a little
19 bit on that? And it may be a reference to the design. I
20 mean, I just don't -- what did you mean?

21 MR. GLICKMAN: Well, what we mean by that is when
22 you invest overseas, instead of investing domestically,
23 you take on additional risks that are intrinsic to being
24 overseas. You take on currency risk. You take on local
25 custom risk. You take on regulatory risk. And for those,

1 we would expect you should earn a premium compared to what
2 you could earn for our a similar investment that was
3 located in the United States.

4 And the performance from those investments has
5 not yet been at a level that has compensated you for
6 taking those extra risks.

7 COMMITTEE MEMBER JELINCIC: Okay. So the
8 inadequate return is coming from the international
9 investments?

10 MR. GLICKMAN: (Nods head.)

11 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

12 CHAIRPERSON JONES: I'd like to piggyback on Mr.
13 Jelincic's question on this risk -- being rewarded for
14 this risk overseas. So what's the duration of that? I
15 mean, if you make an investment in a foreign country
16 today, and while you may be getting the risk return on
17 that risk today, but things have changed over time. And
18 6, 7, 8 years later, the dynamics could have changed in
19 terms of the country, so then you get a different risk
20 return scenario. So what's the duration that we're
21 looking at in terms of answering Mr. Jelincic's question?

22 MR. GLICKMAN: The investments that you've made
23 internationally have been primarily in what I'll refer to
24 as the BRIC countries, Brazil, Russia, India, and China.
25 The length of investment that was contemplated by many of

1 these investments was a 5- to 10-year period that involved
2 the new development of properties that had yet to be
3 proven.

4 During that length of time, the changes in local
5 politics, the changes in currency, the changes in tax, all
6 moved in ways that were not necessarily positive to your
7 overall return.

8 I'm not sure what the proper duration is to
9 assign to investments that are overseas in an illiquid,
10 slowly-traded asset class. When rates of return are
11 projected from these prospective investments that are
12 close to the same rates of return for similar properties
13 in the United States, PCA would say that's probably not a
14 big enough spread to warrant taking them on.

15 MS. FIELDS: If I could ask just one other
16 comment. I think there was an effort, and some of your
17 existing investments in the emerging markets are held
18 through separate accounts, and that was really an effort
19 to address some of the movements in foreign exchange
20 markets, and to control your destiny a bit more with these
21 offshore investments.

22 I think -- so those are certainly longer duration
23 investments by their nature. I think we're all still kind
24 of waiting to see if that's enough of a risk mitigation,
25 that that structure, to warrant that kind of investing.

1 CHAIRPERSON JONES: Okay. Mrs. Hollinger.

2 COMMITTEE MEMBER HOLLINGER: Yeah. I know in
3 Wilshire's report isn't a lot of the risk that we're
4 taking due to -- well, I wouldn't say a lot of the return
5 attributable to the fact that the dollar has been so
6 strong, so whatever maybe gains we had, maybe took a 50
7 percent haircut, because of the difference in the
8 currency?

9 MR. GLICKMAN: It's certainly a contributing
10 factor. You have assets overseas that receive rents in
11 the local currency.

12 COMMITTEE MEMBER HOLLINGER: Right.

13 MR. GLICKMAN: And that local currency buys fewer
14 dollars when they are brought back home to add to the
15 base.

16 COMMITTEE MEMBER HOLLINGER: Got it Okay. Thank
17 you.

18 CHAIRPERSON JONES: Okay. Mr. Jelincic.

19 COMMITTEE MEMBER JELINCIC: Yeah. This is not
20 specific to real estate, but we have made a significant
21 out of -- non-domestic bet across the portfolio. And
22 I'm inclined to think that bet makes sense. But I hope
23 that in the asset allocation discussion that comes up, we
24 will really take a look at whether this actually is a risk
25 that we're getting paid for. I mean, historically -- you

1 know, in the near past, we have not, but overall, because
2 that -- since our liabilities are all dollar denominated,
3 having our assets non-dollar denominated is a risk. And
4 we really need to have a discussion about are we getting
5 paid for it?

6 We haven't had that discussion at least since
7 I've been on the Board, but I want to encourage staff to
8 make sure that's a part of the ALM.

9 Thank you.

10 CHAIRPERSON JONES: Ted.

11 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yes, that
12 is a discussion that will be had during the ALM process.
13 And the only additional comment I'd say is we did have
14 quite a extensive discussion at the Committee level a
15 number of years ago over whether or not to maintain a
16 hedge, a partial hedge, to our currency exposures. But I
17 think that the appropriate place to have the discussion
18 again for sure is during the ALM process.

19 CHAIRPERSON JONES: Go ahead.

20 COMMITTEE MEMBER JELINCIC: Yeah, we -- now that
21 you remind me, I do remember the discussion about the
22 hedge, but I'm actually looking at a more fundamental
23 question is should we be there to even consider a hedge?
24 But I want to acknowledge, yes, we at least did have that.
25 Thank you.

1 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's a
2 point well taken, yeah.

3 CHAIRPERSON JONES: Okay. Thank you.

4 MR. GLICKMAN: Thank you.

5 CHAIRPERSON JONES: Thank you. Next is
6 StepStone.

7 MR. ALTSHULER: Good afternoon. David Altshuler
8 with StepStone.

9 I have very few comments. Very insignificant
10 changes to the portfolio since we last spoke, which is
11 actually a good thing, because performance continues to be
12 consistent and strong in the infrastructure program across
13 all of the reporting periods. For the 1 year, the program
14 return 8.3 percent against a benchmark of 5.5 percent.

15 Again, the drivers of the performance have really
16 been the direct investments in the program, and the
17 defensive plus investments from a risk category. I should
18 note this may be the last meeting in which you hear the
19 term "defensive plus". I knew that I'd get a smile.

20 We're in the process right now of reclassifying
21 the risk classifications for the program to core,
22 value-added, and opportunistic, similar to real estate.
23 But for this last period, we still are using those
24 categories.

25 So very little has changed from a performance

1 standpoint from an attribution standpoint. Just to give
2 you some perspectives, those direct investments represent
3 about 36 percent of the portfolio. About 40 percent of
4 the NAV is in funds with the remainder in accounts, which
5 has become the focus of the staff right now is
6 establishing these accounts.

7 Another thing to note is that while performance
8 has been strong, the risk profile of the portfolio has
9 continued to improve trending towards a more conservative
10 structure, lower risk investments, greater shift away from
11 those extended in the defensive plus investments towards
12 the defensive strategies, which really is consistent with
13 the mandate for the program.

14 And the debt profile, the program has also
15 continued to trend more conservatively. Loan to values
16 have come down generally and then across the year. And
17 that exposure to fixed rate investments -- long-term fixed
18 rate debt rather has increased and is now about 87 percent
19 of the debt.

20 I could talk about the market. It would echo
21 PCA's comments, both with respect to real estate, and to
22 private equity. It continues to be really competitive. I
23 think close to \$60,000,000,000 was raised just for
24 infrastructure, this year. So a lot of capital coming in
25 to the market. So it continues to be a very, very

1 challenging time to invest.

2 So I will stop there and happy to take any
3 questions.

4 CHAIRPERSON JONES: Yea. What are you viewpoints
5 on the administration's infrastructure strategy --

6 MR. ALTSHULER: That's a great question. And

7 CHAIRPERSON JONES: -- after you determine what
8 it is.

9 MR. ALTSHULER: Pardon?

10 CHAIRPERSON JONES: No.

11 MR. ALTSHULER: The -- you know, it -- obviously,
12 it really remains to be seen. We're in very early innings
13 with respect to the federal infrastructure program.
14 There's a lot of talk. And I think there's a belief that
15 now is a time to be looking for ways to use federal --
16 what leverage the federal government has.

17 It obviously is, if not limited to, heavily
18 weighted towards tax credits and so forth, which may
19 stimulate some investment. But the fundamental challenge
20 has been, as you all know, is matching investable projects
21 that have a revenue stream and that can attract private
22 capital with that capital. And so -- and also noting that
23 tax credits would only benefit certain types of investors.

24 So I think where we're seeing -- continuing to
25 see more momentum, and I think more change, has been on

1 the State and local level, where you do have fewer
2 options -- increasingly fewer options to fund local
3 infrastructure. And so there's increasing, not only
4 willingness to experiment, but there's a growing track
5 record of deals that have been completed, and have been
6 performing, and that just creates more -- it makes these
7 structures more palatable and more possible.

8 CHAIRPERSON JONES: Okay. Mr. Jelincic.

9 COMMITTEE MEMBER JELINCIC: I will not miss
10 defensive. But I have a question on page 2 of your
11 report, the third bullet up. The Port of Melbourne.

12 MR. ALTSHULER: Yeah.

13 COMMITTEE MEMBER JELINCIC: You talk about the
14 fact that we paid 25 times enterprise value divided by
15 EBITDA. I have no concept as to whether that's a high
16 number, a low number. Can you give me some context?

17 MR. ALTSHULER: Yeah. I mean, it's -- it's a
18 relative number to factor, because it will always be in
19 relation to similar assets, which is a very difficult
20 thing to quantify in infrastructure, because we don't have
21 Class A office space in the trillions of square feet that
22 you can then compare to or publicly-traded companies that
23 can be sliced and diced with all kinds of quantitative
24 analysis.

25 So that's the one relative consideration. The

1 other is just the point in time in the market. And it
2 is -- it is what I would say in the -- in the middle to
3 upper range of transaction multiples. It's a very scarce
4 asset. It is not expected to trade frequently, if at all,
5 in any near term. So it's just really important to have
6 that -- that kind of backdrop. But to answer the
7 question, it is not the highest multiple that has been
8 paid, but it also is not the lowest.

9 COMMITTEE MEMBER JELINCIC: And can you talk a
10 little bit about the enterprise value divided by EBITDA as
11 a metric? I mean, it -- I mean it strikes me that it's
12 kind of like essentially a PE.

13 MR. ALTSHULER: It's a very -- it's one of the
14 very few standard metrics that's used to evaluate the --
15 that we have to value private companies and it's used
16 across your private equity portfolio, as well as for
17 utilities and for other assets. But it is -- it's
18 probably the standard one that you've seen, and it's
19 probably quoted in your private equity portfolio as well.

20 COMMITTEE MEMBER JELINCIC: And what is a good
21 metric?

22 MR. ALTSHULER: That's a fair question. I think
23 it is trying to capture, if you look at the -- how much
24 revenue generation capacity of an asset, and you look at
25 its total value, which includes the equity and the debt in

1 that, it's a way to try to capture how much revenue you
2 can expect to generate from an asset.

3 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

4 CHAIRPERSON JONES: Ms. Mathur.

5 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.

6 So while it's positive that our performance still
7 looks really attractive in this asset class, obviously,
8 we've -- we want this asset class to expand, you know,
9 more quickly, more rapidly than it has. And the supply
10 side has been the real constraint here, because this --
11 and it's a competitive -- and it's attractive to not more
12 than just us.

13 So I guess my question for you is what could we
14 be doing to help foster, cultivate greater supply? I
15 think 5 plus years ago we did a road show across the
16 State, a few meetings with public officials, or public
17 financial people trying to share what we're looking for,
18 what kind of terms we'd be interested in. It didn't
19 ultimately result in, I don't think, any deals -- firm
20 deals. But is there something else we should be thinking
21 about to help drive more supply, particularly given the
22 constraints that public agencies, municipalities are under
23 these days?

24 MR. ALTSHULER: They are under -- and it's
25 a -- it's a fair question. And the response we got at

1 that time was that -- and this was from several of the
2 agencies. And I know many of you participated in that --
3 in that series of roundtables -- was that, well, we like
4 what you're doing and we understand now better what
5 CalPERS is doing, and -- with its infrastructure program,
6 but we can borrow, on a tax-free basis, at several hundred
7 basis points below your hurdle.

8 And so therein was one of the key challenges and
9 the key takeaways was so long as these agencies can
10 continue to borrow from the municipal market at very low
11 rates, it's going to be very difficult to compete with
12 that.

13 So what we're seeing staff doing, and what we
14 tried to do is continually look for ways to create
15 strategic partnerships with those managers, and others in
16 the industry that we think are prepared to win deals,
17 because that's really been the -- how capital has been
18 deployed so far is finding the best competitive
19 partnerships for CalPERS.

20 So I always think it's great to go to the
21 conferences I've been asked before, like what are the best
22 places to go? And quite frankly, the I think the message
23 is out there, that you guys are here, you're very
24 sophisticated. This is a very important part of your
25 program, but I think it really comes down to just very

1 competitive conditions. And so it's picking those right
2 partners that are best placed to get deals done. That's
3 going to lead to more deal flow and to more deal activity.

4 COMMITTEE MEMBER MATHUR: And so as of right now,
5 does it still remain that the most of the activity is
6 outside of the U.S. as opposed to inside the U.S.?

7 MR. ALTSHULER: In general, yes. Now, energy is
8 still quite active in the U.S. But I think Increasingly
9 we are seeing -- I mean, you were investors in a very
10 large transportation asset in the first half of the year
11 in Indiana. I mean, that I think was a real signal that
12 domestic sophisticated large institutions like CalPERS are
13 very interested and able to get deals done. And I think
14 increasingly we will see transportation.
15 Telecommunications is obviously an area that there's been
16 a fair amount of activity in the U.S.

17 We've seen less and less of scale in areas I
18 think you're looking to invest, like in water, for
19 example, just because the deal structures really aren't
20 there.

21 You've been active in the renewable space, and we
22 are continuing to see deal flow in renewables. And, you
23 know, those are all here in the U.S. in very large
24 markets. So I -- you know, I'm confident that I think
25 over 60 percent of your portfolio is domestic. And I know

1 staff is very focused now on trying to create partnerships
2 that are focused on the U.S.

3 COMMITTEE MEMBER MATHUR: Okay. Thank you.

4 MR. ALTSHULER: Sure.

5 CHAIRPERSON JONES: Yeah, I want to piggyback on
6 Ms. Mathur's question also. The -- an outgrowth of those
7 meetings that she referred to was this -- I don't know if
8 it was established before the meetings, or during, or
9 after those series of meetings, but this West Coast
10 Infrastructure Exchange consortium --

11 MR. ALTSHULER: Yeah.

12 CHAIRPERSON JONES: -- of 5 states plus Canada.
13 What have they been doing to address some of those issues
14 that were raised during those road shows?

15 MR. ALTSHULER: Yeah, they've been -- it's my
16 understanding, and I hope this is accurate, but it's been
17 relatively quiet from that group. I am not aware of
18 any -- any deliverables or any major developments to come
19 out of that. I think it was a great opportunity for quote
20 unquote like-minded institutions to get together and sort
21 of understand better what the respective objectives are of
22 the programs and so forth.

23 But quite frankly, I am not aware of a lot that
24 has come out of that currently, but that's something that
25 we can look into and follow up with you on.

1 CHAIRPERSON JONES: Okay. Yes, because
2 California is a member of that organization --

3 MR. ALTSHULER: Yeah.

4 CHAIRPERSON JONES: -- so we should understand
5 what they're doing on our behalf or in conjunction with
6 us.

7 Okay. Mr. Jelincic.

8 COMMITTEE MEMBER JELINCIC: Yeah. Henry, I would
9 just point out that if the problem is tax exempt
10 financing, it's going to be a problem for Oregon and
11 Washington and other states as well.

12 CHAIRPERSON JONES: Yeah. Yeah, I know that was
13 one of the overriding problems, because they can go and
14 finance stuff much cheaper than going to the public
15 sector -- private sector rather.

16 Okay. Any -- no further questions. Thank you.

17 Okay. That concludes that portion. We've got
18 time to continue on. We will now go to CalPERS Trust
19 Level review by staff.

20 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yes, Mr.
21 Jones. We anticipated that the day might go a little bit
22 long today, given the morning questions. So it's at the
23 pleasure of the Committee, we've prepared 10 minutes of
24 discussion, but I think you -- the consultants and your
25 questions have really covered the ground that we were

1 planning on covering, so perhaps we could submit the item
2 as read and just answer questions, but it's at the
3 Committee's pleasure.

4 CHAIRPERSON JONES: Okay. Well, if you let me
5 decide, I will -- okay. Well, I think because we don't
6 get a chance to hear from our economist much, so maybe we
7 could hear from the economist, and we'll read the other
8 material and see where we go.

9 CHIEF INVESTMENT OFFICER ELIOPOULOS: That sounds
10 great.

11 CHAIRPERSON JONES: Okay. Is that okay with the
12 Committee?

13 Okay.

14 INVESTMENT DIRECTOR ROTHFIELD: Well, thank you
15 for that vote of confidence. I appreciate it.

16 (Laughter.)

17 INVESTMENT DIRECTOR ROTHFIELD: Yeah. So
18 thinking about the economic backdrop over the last year,
19 maybe even the last 6 months as well, this U.S. economy
20 has actually had a pretty good year in 2016. The -- a
21 year ago, when we were here, the economy was trying to
22 recover from the rise of the dollar that had happened in
23 the prior year. The adjustment down in oil prices, some
24 of the energy related states, were performing poorly,
25 manufacturing was performing fairly poorly, because of the

1 impact of the stronger dollar. The fed had done its first
2 rate hike and there was some uncertainty about what effect
3 that would have on the economy.

4 So the economic expansion, as Andrew had
5 mentioned has been going on for about 6 and a half years,
6 but there are cycles within cycles. And about a year ago,
7 we hit a kind of a bottom in the mini-cycle. And it's
8 fair to say that most of the macroeconomic indicators in
9 the year to this February have generally improved.

10 And on page 4 I wanted to just highlight 2 or 3
11 of the positives that had happened over the last 12 months

12 (Thereupon an overhead presentation was
13 Presented as follows.)

14 INVESTMENT DIRECTOR ROTHFIELD: One is there has
15 been an improvement in confidence, consumer confidence,
16 business, CEO confidence, within the business sector both
17 large corporations, and small business. And it doesn't
18 always translate from confidence to actual spending or
19 intentions to spend. But investment intentions have
20 increased in the corporate sector, and also households
21 have decided to spend a little bit more out of their
22 income, and not in a irresponsible way.

23 The savings rate and the economy had actually
24 gone up. Now, it's come down again a little bit. So
25 there has been a little bit of a mapping of improvement in

1 confidence into an improvement in either spending or
2 intentions to spend in the year ahead. So that's a good
3 thing.

4 The labor force and household formation is
5 another key factor. So in the last year, 800,000
6 households were formed in the economy, which is kind of
7 like a Goldilocks number. It's not too high, it's not too
8 low. And more recently in the second half of the year,
9 we've started to finally get more owner occupiers coming
10 back into the economy rather than renters. So the mix of
11 household formation, families forming households, has
12 switched back a little bit toward owners who tend to spend
13 more in terms of building their house, furnishing their
14 house, et cetera.

15 Another very favorable development over the last
16 year is that a lot of the population growth in the economy
17 has happened in this key 25 to 34 year old group. So some
18 of the population that was 16 to 24 has moved into 25 to
19 34. And those folks are also more inclined to look for
20 jobs and to stay in the job market.

21 And that's a key cohort for the strength of the
22 economy. So the labor force in that area, that age cohort
23 has grown by over 3 percent in the second half of last
24 year. That's very good for the longevity of the economic
25 expansion.

1 And then finally, the housing affordability and
2 so-called opportunity to buy a house, if you're on a
3 median income, has deteriorated a little bit in the last
4 few years, but it's still much higher than it was at the
5 peak of the last cycle.

6 So we're actually benefiting in the housing cycle
7 from a slow and sustained recovery rather than a very fast
8 recovery and housing that was ultimately destined last
9 time to burn out very aggressively.

10 So again, this kind of points out the -- you
11 know, 2 or 3 of the indicators in the economy that have
12 done very well over the last 12 months. I think another
13 couple of points that are worth saying is that China, a
14 year ago, is a big worry, but China once again showed the
15 capacity to be able to pull a few levers in the economy.
16 It stimulated the economy through another stimulus by
17 cutting rates and adding government spending. And it
18 actually added some capital controls to prevent some of
19 the outflow of capital that was coming from China.

20 Now, that's not on an endorsement of what China
21 has done, but it does show that China can continue to be
22 able to pull levers to offset any of the concern about the
23 Chinese economy being a threat to the world economy.

24 And then finally, some of the tail-risk that we
25 were worried about a year ago didn't eventuate, or if they

1 did eventuate, like Brexit, the UK leaving the European
2 Union, it's turned out to be a much more prolonged process
3 than a major financial market event.

4 --o0o--

5 INVESTMENT DIRECTOR ROTHFIELD: So turning to
6 page 5, the point I wanted to make on page 5 is that we
7 think about the expansion, a long expansion in the
8 economy's 10 years, the -- the current expansion is 6 and
9 a half years. If you look at a number of indicators that
10 I do, there are about 17 indicators of the economy, some
11 of them are at kind of a late cycle. For example, the
12 number of people who are available to take a job who say
13 the would like a job is getting very, very tight and
14 scarce, and small businesses are saying they can't find
15 workers that they need.

16 The unemployment rate is getting very low, which
17 is very late cycle. But a number of these cycles are
18 toward the middle of the range, and my work on these
19 indicators plus some -- of some economic consultants like
20 Cornerstone Macro, for example, is that probably in the
21 next year there is about a one-third chance of a recession
22 developing if the economy keeps going at its current pace,
23 and probably a 50 percent chance of a recession within 2
24 years.

25 These are very stylized probabilities. But it

1 really points out that probably the expansion is going to
2 continue for another 1 or 2 years, and get us toward the
3 10 year. And part of that reason is that we haven't had
4 kind of excessive growth of the economy, excessive growth
5 of leverage, or household formation, which could lead to
6 the demise of the slow expansion that we've had.

7 --o0o--

8 INVESTMENT DIRECTOR ROTHFIELD: One of the key
9 elements that in addition is what is happening in the area
10 of U.S. policy. A couple of weeks ago the International
11 Monetary Fund announced its quarterly update of the global
12 economy. It said it wasn't going to do anything with the
13 forecast until the -- its fall -- its spring meetings in
14 April, because the main uncertainty was around U.S. policy
15 formation under the new administration, and not only
16 domestically, but how it engages with the rest of the
17 world.

18 So the stylized chart there we're trying to show
19 is how you think about the development of these factors
20 over time. One is fiscal policy, so the interplay between
21 the administration and congressional budget committees.
22 In the middle of March, we have a debt ceiling to
23 renegotiate, we have continuing resolution by the end of
24 March -- sorry by the end of April. The Trump
25 administration has to come up with a budget for next

1 fiscal year at some point.

2 We have to understand whether their budget
3 proposals are going to revenue neutral, or they're going
4 to -- they're going to have a net cost, which would have
5 an expiree 10 years from now, a sunset clause 10 years
6 from now and could add to the debt.

7 A second key element of uncertainty is that the
8 fed's -- the Fed's Board of Governor's is down to only 4
9 members out of 7. And by the first half of next year both
10 Janet Yellen and Stanley Fischer, the Fed Chairman and
11 Vice Chairman, their terms are up. So there's a
12 possibility that there will be a replacement or a turnover
13 a 5 of the 7 Board of Governor members.

14 There could be some pressure on the fed to reduce
15 the size of its balance sheet to talk about deregulation
16 again of the economy, and to maybe move toward a more
17 rule-based setting of monetary policy, which everyone at
18 the moment thinks may result in a higher Fed fund's target
19 than we have right now. So there's a lot of uncertainty
20 around both the budget side and the Fed side.

21 And then, of course, more general questions about
22 whether reforms that are proposed in the economy add to
23 potential growth, or whether potential growth is mainly
24 effected by demographics and innovation. And therefore,
25 the reforms essentially just create winners and losers,

1 crowd out one sector in favor of another.

2 So there, the key things that we're concerned
3 about over the next 3, 6, to 9 months that key forecasts
4 like the International Monetary Fund are also concerned
5 about.

6 --o0o--

7 INVESTMENT DIRECTOR ROTHFIELD: So then finally
8 going to the last slide which is -- in the main body,
9 which is page 7, we wanted to try and reflect there the
10 idea that the central case for the economy is probably the
11 minority case now. So we've only assigned it a stylistic
12 40 percent weighting that the economy essentially
13 continues the way it is right now. Economic growth stays
14 in the low 2s like it has fairly consistently for the 6
15 and a half years of the expansion. We continue to get
16 some labor force and household formation growth that
17 prolongs the expansion, the Fed does the -- starts to
18 address the improving economy, or late cycle economy by
19 mildly raising interest rates over time, and that various
20 countries like Japan, the Euro area, and the UK continue
21 in an easy money mode over that period of time.

22 However, we can see both some upside and
23 downside. One upside is that U.S. regulatory and tax
24 reforms encouraged by the single-party sweep that we had
25 in Washington could improve productivity, so-called third

1 arrow reforms.

2 And then the downside, of course, is the
3 potential for isolationist and protectionist policies,
4 which could actually hurt growth. The Fed's decisions
5 become more politicized and rule based, so that they have
6 to raises rates more aggressively. Some of the policy
7 changes may be disruptive like some of the immediate
8 changes to health care reform and other reforms proposed
9 to the tax system.

10 And then we just don't know that in -- we know we
11 are going to get geopolitical events, but we don't know
12 the new administration's engagement in terms of
13 geopolitical events. So we're trying to say that the
14 tails are now more aggressive on either side than the
15 central case.

16 And probably, I think one of the points that was
17 made internally is that the upside could lead to, you
18 know, further gains in the market. The downside could
19 lead to sharper declines. So although the cases we weight
20 equally, the return-weighted downside is probably more
21 aggressive than the return-weighted upside.

22 CHAIRPERSON JONES: Okay. Thank you very much.
23 Mr. Jelincic.

24 COMMITTEE MEMBER JELINCIC: On slide 7, the
25 productivity issue. I guess Martin Feldstein has done

1 some work on he thinks that we've been mis-measuring it.
2 He believes that iPhones and Google have had a
3 productivity impact.

4 On the briefing, I was told that you don't
5 necessarily agree with it. Can you describe a little bit
6 what his argument is and what the argument against it is,
7 since productivity is --

8 INVESTMENT DIRECTOR ROTHFIELD: Yeah, I'm going
9 to have to probably be the --

10 COMMITTEE MEMBER JELINCIC: -- obviously a real
11 key to economic growth.

12 INVESTMENT DIRECTOR ROTHFIELD: It is. And I'm
13 going to probably have to be the two-handed economist on
14 that. And the first -- the first point I would make is to
15 the -- there isn't much concern about the value of things
16 produced in the economy, so-called nominal GDP, in which,
17 you know, we measure a lot of financial indicators against
18 nominal GDP.

19 The main question is around how we price things.
20 So we may get a enhanced phone, and the price has gone up,
21 but the features have increased considerably, so the
22 quality-adjusted price may have come down. The government
23 tries to account for that, but probably doesn't account
24 for it sufficiently.

25 So I think Martin Feldstein may have said that

1 instead of 2 percent inflation over time, in the last
2 decade or 2, we may have had closer to 0 percent
3 inflation, if you make a correct quality adjustment to the
4 price that we're paying for the bundle of quality that
5 we're getting from the things that we consume.

6 And so by that measure, you know, the
7 productivity of only one percent we've had in the cycle
8 probably could be a little bit higher. Some of the other
9 work that's been done, including by the San Francisco Fed
10 - John Williams presented up here on that recently - is
11 that there have really been 2 periods of key innovation in
12 the economy. One was the post-war period to the early
13 1970s, the various innovations and inventions that
14 happened about then, and then a second period of
15 innovation that affected productivity was from the
16 mid-2000s -- I'm sorry, from the mid-90s to the mid-2000s.

17 And therefore, they're the periods where we've
18 seen innovation turn into productivity, and then you go
19 back to a more normal period of productivity in which yes
20 you are getting enhancements to product that the
21 government is making some attempt to measure, maybe
22 imperfectly, but, you know, is at least making some attempt
23 to measure that.

24 And I think the truth probably lies between the 2
25 is that -- is that probably productivity in the economy is

1 understated, and the benefit that people are getting from
2 their income, in terms of the bundle of services and the
3 quality of those services is probably understated. But I
4 don't believe that it's as aggressive as saying that we
5 haven't had any inflation once you make that adjustment
6 over the last couple of decades.

7 COMMITTEE MEMBER JELINCIC: Thank you.

8 CHAIRPERSON JONES: Okay. Thank you for the
9 update. Appreciate it. Okay. So now we move to the next
10 item on the agenda is consultant --

11 COMMITTEE MEMBER JELINCIC: Henry.

12 CHAIRPERSON JONES: Yeah.

13 COMMITTEE MEMBER JELINCIC: They not going to do
14 the investment review. They're just -- because if they're
15 not, I have a question.

16 CHAIRPERSON JONES: Yeah, I thought we agreed to
17 just receive it and --

18 COMMITTEE MEMBER JELINCIC: Okay. But I do have
19 a question. And it goes to slide 28, 335 of the iPad,
20 according to my notes. When -- and it really kind of goes
21 to the footnote. When I take our asset allocation and
22 apply it to the Wilshire 10-year expected return that they
23 gave us at the open session in June, I get 5.6. When I
24 take PCA's 10-year that they gave us in December, I get
25 5.74. When I use the consensus that we were given

1 in -- in December -- that was in a chart, so I kind of
2 eyeballed it. I tried to bias it upward -- I get 5.9.

3 We have been publicly saying it's 6.2. Can you
4 explain where the 5.8 comes from? And -- because I got it
5 as part of a public records request -- they 11 to 60
6 applied to -- 11-year to 60-year expectation applied to
7 our asset allocation is 7.11. And just so Bill notes, I
8 have not mentioned the super-secret number that may or may
9 not have been available in September. But where is the
10 5.8 coming from?

11 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

12 Wylie Tollette, CalPERS staff. Good question,
13 Mr. Jelincic. The 5.8 comes from the August 2016 Wilshire
14 capital market assumptions, and the asset allocation that
15 was announced in December of 2016, and is currently
16 present. So it's the August 2016 Wilshire cap market
17 assumptions and the current interim asset allocation.

18 COMMITTEE MEMBER JELINCIC: And were the August
19 numbers given to us at one of the meetings?

20 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

21 They were. They were -- well, they were included
22 in the August trust level review.

23 COMMITTEE MEMBER JELINCIC: In the August.

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: So
25 the same -- we present this same material twice a year,

1 and they were presented as part of Wilshire's presentation
2 in August.

3 COMMITTEE MEMBER JELINCIC: October total fund
4 review?

5 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
6 October total fund review.

7 COMMITTEE MEMBER JELINCIC: Thank you.

8 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
9 I'm sorry, yeah, August. Yeah. Thank you.

10 COMMITTEE MEMBER JELINCIC: August.

11 But that would have been before we made the -- so
12 you took those numbers, and applied them to the asset
13 allocation that we adopted?

14 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
15 That's right.

16 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

17 CHAIRPERSON JONES: Okay. Thank you.

18 So no further questions on that item, so now we
19 will move to the next item, Consultant's Review of CalPERS
20 Divestments. That would be 7C. Wilshire.

21 CHIEF INVESTMENT OFFICER ELIOPOULOS: While
22 Wilshire is making its way up here, Mr. Chair --

23 CHAIRPERSON JONES: Yes.

24 CHIEF INVESTMENT OFFICER ELIOPOULOS: -- this is
25 the annual review of -- for the divestments that are

1 within the fund and the performance impact of those
2 divestments on the fund. Similar to the other questions
3 to the Committee is how much presentation time do you want
4 from Wilshire? Do you want to take it as read and ask
5 questions?

6 CHAIRPERSON JONES: Yeah. Maybe a brief
7 presentation on this one, since we've been talking about
8 divestment so much.

9 MR. FORESTI: Sure.

10 CHAIRPERSON JONES: Okay.

11 MR. FORESTI: Good afternoon. Steve Foresti from
12 Wilshire Associates. I'll certainly try to be brief with
13 the summary of the divestment analysis.

14 And maybe in accomplishing that, I'll point out
15 that a subset of what I'll be reviewing today is the
16 tobacco divestment program, which we talked about in
17 December. So what we've done is taken that same
18 methodology, applied it to all of the divestment programs,
19 of which there's 4 active programs, and also looked at
20 that same historical impact measurement on 2 of the
21 inactive, or closed, divestments programs.

22 Just to set it up, there's 2 different pieces of
23 the analyses that we did. One again is looking at
24 historical impacts. And there we are taking index return
25 information from your index supplier, and we get that for

1 both the CalPERS equity portfolio without any of the
2 withholdings, and then we make a comparison within each of
3 the programs for what those returns look like, once
4 removing the restricted companies in each of the programs.

5 And we've changed in methodology a bit from some
6 of the numbers that you may have looked at in the past as
7 the process evolves and we get more granular data. So,
8 for example, we're now using quarterly data. In the past,
9 oftentimes we had to rely on annual glimpses of the
10 information. So some of the numbers differ a bit from
11 some of the earlier studies that we did in past years.
12 And that's the primary reason. There's other impacts as
13 well, just both in terms of the methodology and the index
14 data that we received.

15 But in going through that exercise, and I'll
16 summarize. I'll start again with the impact, and then
17 I'll talk a bit about the forward looking or estimations
18 in terms of tracking error.

19 The numbers that I'll go through -- and these
20 were supplied in the letter that we provided. There's a
21 summary table on the second page of that letter. This
22 work was done through June of 2016, so through your most
23 recent fiscal year-end. So all of those figures think
24 about them in terms of being representative of that point
25 in time.

1 And I'll step through first the active programs
2 starting with tobacco, which these are figures we talked
3 about in December when you were deliberating on the
4 tobacco program. In terms of the present value -- and the
5 present value in this context is taking those previous
6 impacts and looking at them period -- period, but then
7 carrying that information forward based on the return of
8 the total fund, which in our view is the best way to
9 really understand what the impact is on the total wealth
10 of the PERF.

11 So in doing that with tobacco, as we just
12 discussed in December, the impact was 3 -- assumed to be
13 3.681 billion dollars, which is approximately, at that
14 point in time, 1.2 percent of the fund. That's a loss of
15 that 3.681.

16 Stepping through again the active programs, the
17 Emerging Markets Principles Program, the figure there was
18 just under half a billion dollars, so 482 million, which
19 is 0.2 percent. That's a gain. So I want to point out
20 where the gains are and where the losses are. So on the
21 emerging market principles, that's a gain of 400 in 82
22 million.

23 On the Iran/Sudan divestment program that's
24 another gain estimated at 293 million, which 0.1 percent
25 of the June 2016 portfolio value. And then the firearms

1 program which is a loss of -- estimated loss of 7 million.
2 And when you add those all up, that comes to a total for
3 those active programs of 2.913 billion, which is
4 approximately 1 percent of the fund as of June.

5 Moving to the 2 inactive programs. And one is
6 actually the predecessor for the emerging market
7 principles, which is the Emerging Market Countries
8 Program. The estimated loss there again carrying -- even
9 though the program has been terminated for quite some
10 time -- carrying those values forward to June of 2016 just
11 over a half a billion, so 519 million is the estimate
12 there. Again, that's 0.2 percent of the portfolio.

13 And then on the South Africa Divestment Program,
14 so this is going back in time much further obviously. But
15 nonetheless, looking at those figures it's 4.421 billion,
16 or a percent and a half of the PERF's value in June.

17 Adding those up and combining it with the current
18 active positions, brings that total value to 7.853, so
19 just shy of \$8,000,000,000, which represents 2.7 percent
20 of the fund in June. Mr. Chair, would you like me to run
21 through the risk numbers or there -- I can pause for
22 questions if there's any questions on those figures.

23 CHAIRPERSON JONES: I think we'll pause for
24 questions, and then we can determine whether or not
25 there's a need to go farther.

1 Mr. Juarez.

2 ACTING COMMITTEE MEMBER JUAREZ: Yes. It's not
3 so much a question for the consultant, but more for staff.
4 When would be the earliest we would likely see you back
5 here to ever suggest that we begin reinvesting in tobacco?

6 CHIEF INVESTMENT OFFICER ELIOPOULOS: I'll go
7 ahead and take that one, because it's related to the next
8 agenda item. And what's proposed in your total fund
9 policy is that all divestments would be reviewed, you
10 know, on an every 5-year time period.

11 This report on the pluses and minuses of the
12 decisions that have been made is in your policy to be
13 reviewed every year. So annually, you'll see this
14 account.

15 ACTING COMMITTEE MEMBER JUAREZ: And I apologize
16 for jumping ahead, but it just occurred to me to ask,
17 so...

18 CHAIRPERSON JONES: Is that it?

19 Okay.

20 MR. FORESTI: And incidentally, one of the
21 reasons that in this particular point I'm now showcasing
22 the percent of PERF is I think it's really important - and
23 the South Africa impact I think is a perfect example of
24 this - that those figures -- I'm going to say something
25 that might sound odd to you. But with respect to the

1 impacts to date, not the ones going forward, but the
2 impacts to date, you kind of want those to be bigger,
3 because they get bigger as they compound with the total
4 value of the fund.

5 By including the percent of PERF in that, I think
6 you get a better representation through time of how they
7 scale against the portfolio. So let's say 15 years from
8 now, if I come back and do this analysis, God willing --

9 (Laughter.)

10 MR. FORESTI: -- that dollar amount for South
11 Africa could be double its current size, but its percent
12 of the PERF could very likely, or should be, essentially
13 flat that 1 and a half percent. So I think that's an
14 important point. I'd kind of advise you to keep an eye on
15 those percentages along with the raw dollar amounts.

16 With that, I'll move to the risk analysis.

17 CHAIRPERSON JONES: We have some more questions.

18 MR. FORESTI: Oh, sorry. Okay.

19 CHAIRPERSON JONES: Ms. Taylor.

20 COMMITTEE MEMBER TAYLOR: Yeah. Thank you,
21 Henry. I had a quick question. How long have we been out
22 of South Africa, and are we still out?

23 MR. FORESTI: No, you've reinvested in South
24 Africa a long time ago.

25 COMMITTEE MEMBER TAYLOR: Okay. Okay. So your

1 just -- I guess, I'm confused then. So you're giving us
2 information on what this period of time was that we were
3 divested from?

4 MR. FORESTI: All of the programs, whether active
5 today or closed, because in terms of their impact on the
6 wealth of the fund, they continue to change through time.

7 COMMITTEE MEMBER TAYLOR: Okay. I just -- I have
8 a real problem with continuing -- and I'm so glad we're
9 doing this on a 5-year cycle now, because continuing to go
10 over money we could have had really just drives me crazy.
11 I think it's -- we could have had that money, but I'm
12 thinking that if we invested that money elsewhere, we
13 probably have had that money.

14 So I think that it -- I know it's an argument
15 that we talk about on a regular basis that we've done
16 this. I just think that it's kind of a reversal of logic,
17 because it's money we could have had. We've been divested
18 from South Africa, and it's not even there any more and
19 we're still talking about it. So we're reinvested in
20 South Africa. I just -- I just have a real problem with
21 that.

22 Thank you.

23 CHAIRPERSON JONES: Okay. Mr. Jelincic.

24 COMMITTEE MEMBER JELINCIC: Steve, the emerging
25 country loss, and the BM principles are essentially a --

1 the same policy just a refinement of it, correct?

2 MR. FORESTI: That's correct. So it was a change
3 in the methodology, so there was a cross-over date between
4 the those 2.

5 COMMITTEE MEMBER JELINCIC: And so the net of the
6 two is \$40,000,000?

7 MR. FORESTI: That's correct. One's --

8 COMMITTEE MEMBER JELINCIC: Okay. I just want to
9 make sure I understood that.

10 MR. FORESTI: That's right. That's -- I think
11 that's a fair way to look at it. One has resulted in a
12 gain of about a half a billion, and the other a loss of
13 about a half a billion.

14 COMMITTEE MEMBER JELINCIC: Thank you.

15 CHAIRPERSON JONES: Okay. Thank you. So
16 proceed.

17 MR. FORESTI: Sure. So as noted, we looked at
18 the current -- and by current, again, keep in mind, this
19 is as of June date. Now, looking at the holdings impact
20 on an expectational perspective what is the expected
21 tracking error to the portfolio from the various programs?

22 And here, I will focus on just the active
23 programs, because there's absolutely no impact from the
24 programs that are -- that have been terminated.

25 So stepping through those -- and this is in the

1 memo as well -- what we provide for each is what percent
2 of the assets of the global equity portfolio each of the
3 programs represented. That's just what percent is being
4 removed through the restriction, an estimate using our
5 internal risk systems of what the expected annual tracking
6 error is. So that would be just, again, index 1 with
7 removals against the pure index with everything included,
8 and what the expected tracking of those two are.

9 And then we've put them in context of in a dollar
10 perspective what does that represent in terms of a 1 in 5
11 gain or loss? And I want to underscore gain or loss here.
12 These are risk statistics. They're not estimated costs.

13 So for each we've provided a 1 in 5, a 1 in 10,
14 and 1 in 20 figure. And the way to think about what those
15 figures represent is that is an estimate of the magnitude
16 of the impact of that particular divestment program. And
17 for the 1 in 20, 1 in 20 years it would be expected that
18 the gain or loss would be that size or greater.

19 So, for example, for tobacco, as of June, just
20 under 1 and a half percent of the portfolio was in tobacco
21 companies. The estimated tracking error, when, as we look
22 at it, is 14 and a half basis points. Now, I'd caution
23 you to kind of ignore that third decimal point. We've
24 just provided it, because some of these figures are quite
25 low, just to give you a sense of which direction those

1 numbers are, but call it 15 basis points of expected
2 tracking error.

3 And the impact on that again in this 1 in 5, 1 in
4 10, and 1 in 20 year impact would be 284 million plus or
5 minus, 1 in every 5 years; 365, 1 in every 10; and 435
6 million 1 in every 20 years.

7 Looking at that same analysis for the other 3
8 programs, for emerging principles, just under 17 basis
9 points of weight. So call it about a fifth of a percent
10 removed from the portfolio. The impact there, in terms of
11 tracking error, much smaller, just under 2 basis points of
12 tracking error in those figures. You can see in the 1 --
13 the 5, 10, and 20 year events are smaller numbers 35, 45,
14 and 54 million respectively.

15 And then for Iran/Sudan, interestingly here, from
16 a dollar amount, just about the same size removal as for
17 the EM principles. But here in terms of a tracking error
18 it's about double the size, and that has to do with the
19 risk of those securities, how well they track the overall
20 portfolio, et cetera. So that's the impact there.

21 And then fire arms is the smallest of the
22 programs in terms of both its size of assets within the
23 global equity portfolio, and conversely, or related to
24 that, the impact on tracking error.

25 So those, I think, would meet anybody's

1 definition of de minimis where it's 1 basis point of
2 weight. And it wouldn't even round to a basis point in
3 terms of tracking error. I'll pause there. I know we
4 wanted to try to be brief, but happy to entertain any
5 questions.

6 CHAIRPERSON JONES: Okay. There's no questions
7 at this time.

8 Okay. Thank you.

9 I would just, in terms of Mrs. Taylor's concern
10 about redoing it. It may be helpful if we can ask our
11 fiduciary counsel to provide some information on our duty
12 to review these on some periodic basis. Okay?

13 Okay. Okay. So then we go to the next item on
14 the agenda, we have Item number 8, and this is a
15 30-minute -- why don't we take a 10 minute break now for
16 the recorder, because we're going to be going over time
17 when we need a break.

18 So we'll take a 10-minute break and we'll
19 reconvene at 2:58.

20 (Off record: 2:46 p.m.)

21 (Thereupon a recess was taken.)

22 (On record: 2:56 p.m.)

23 CHAIRPERSON JONES: I'd like to reconvene the
24 Investment Committee meeting, please.

25 Okay. This is Item 8a, Revision of the Total

1 Fund Investment Policy, first reading.

2 INVESTMENT DIRECTOR CROCKER: Yes. Good
3 afternoon. Kit Crocker, CalPERS Investment Office staff.

4 These are proposed revisions to the Total Fund
5 Investment Policy. This is a first reading, so we're just
6 looking for your feedback. And changes are really just to
7 the divestment section, and the incorporation of the
8 Global Governance Principles.

9 So with that, I'll ask for any questions.

10 CHAIRPERSON JONES: Seeing no questions, I'm
11 giving Mr. Jelincic time to sit down.

12 COMMITTEE MEMBER JELINCIC: Thank you.

13 (Laughter.)

14 COMMITTEE MEMBER JELINCIC: If I can just get my
15 iPad to work.

16 On the --

17 CHAIRPERSON JONES: Wait a minute. Put your --
18 Mr. Jelincic.

19 COMMITTEE MEMBER JELINCIC: On the global
20 governance, that's just literally a cut and paste. I
21 mean, there aren't any changes there is my assumption. I
22 tried to compare the 2, but comparisons are difficult.

23 INVESTMENT DIRECTOR CROCKER: Yeah, I think the
24 idea is it's sprinkled throughout the total fund, but it's
25 basically in concept the same in substance.

1 COMMITTEE MEMBER JELINCIC: Okay. And then a
2 couple of times you said there's no major differences.
3 Are there any -- can you tell me what the subtle
4 differences might have been?

5 INVESTMENT DIRECTOR CROCKER: Well, we were
6 listening to the Board's feedback mainly from last April.
7 So when -- in the divestment section, we changed the word
8 "forbid", which drew some critique, and found I think a
9 more appropriate word in terms of what the fiduciary duty
10 requires.

11 And then we incorporated the concept of the
12 periodic, at least every 5 year, review of existing
13 divestments, and incorporated some language from our
14 engagement -- Investment Beliefs on engagement. Those
15 were the main changes there.

16 COMMITTEE MEMBER JELINCIC: And I'm looking for
17 it, but if I remember right, the 5-year review doesn't
18 actually show up in the policy?

19 INVESTMENT DIRECTOR CROCKER: It's in the
20 reporting section. We're trying to honor our new format,
21 which we think is -- helps facilitate compliance. We know
22 to look for these -- the reporting requirements in that
23 appendix.

24 COMMITTEE MEMBER JELINCIC: Okay.

25 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

1 It's not included in a text of the front section
2 of the policy. The 5-year requirement is included in the
3 appendix. And, you know, we're happy to include the
4 5-year requirement right up in the text of the policy as
5 well, if you think that would be helpful.

6 COMMITTEE MEMBER JELINCIC: I think -- one Board
7 member, I think it would be helpful, because people are
8 going to look at the policy. They're not -- our staff may
9 look at the appendix, but the rest of the world is going
10 to look at the policy. And it, as I remember, it just
11 says regularly, but we could do it every 50 years and that
12 would be regularly. It would also -- or we could say
13 every time the Treasurer changes or something like that.

14 But I would actually encourage putting the 5-year
15 actually in the text of the policy.

16 INVESTMENT DIRECTOR CROCKER: Okay. That's no
17 problem.

18 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

19 Some of the other sort of more ministerial
20 changes is the interim asset allocation that the Board
21 approved in September and disclosed in December is
22 reflected in the asset allocation section of the appendix.

23 And Bloomberg -- in the last year, Bloomberg
24 bought the index businesses from Barclays. And you'll see
25 that reflected in the name of the Barclays long-duration

1 index that we follow for our fixed income benchmarks. So
2 you'll see that reflected.

3 There's a number of other smaller more
4 ministerial changes that you'll see in the markup section.
5 And again, echoing Kit, we're happy to take comments on
6 those.

7 COMMITTEE MEMBER JELINCIC: And in some of
8 the -- particularly in the clean one, frequently they
9 begin -- and I'm looking at this is Attachment 1, 66 of
10 97. You don't particularly have to go there. But the --
11 first sentence under investor rights is highlighted. It's
12 in blue. Is there any significance to that or is that
13 just to draw attention to it?

14 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
15 I'm sorry, Mr. Jelincic, what page are you
16 referring to on the iPad?

17 COMMITTEE MEMBER JELINCIC: 508 of the iPad, 66
18 of 97, Attachment 1 for people who don't have an iPad.

19 INVESTMENT DIRECTOR CROCKER: 66 of 97.

20 COMMITTEE MEMBER JELINCIC: You see that top is
21 in blue, is there any significance to that?

22 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I
23 don't believe so.

24 COMMITTEE MEMBER JELINCIC: Okay.

25 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: It

1 might just be a drafting element.

2 COMMITTEE MEMBER JELINCIC: Okay. Because it
3 shows up elsewhere, and I just wanted to make there was no
4 significance. Thank you.

5 CHAIRPERSON JONES: Okay. Ms. Paquin.

6 ACTING COMMITTEE MEMBER PAQUIN: Thank you. So
7 under this new policy with the 5-year review, obviously,
8 we just did the tobacco in December, when would the others
9 be taken up for review?

10 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

11 We'd be planning to bring back some of the
12 smaller divestment items, such Iran/Sudan and firearms,
13 for example, at some point in the course of the next 12
14 months. We'd probably group the smaller ones together. I
15 think that's our expected approach. And then that would
16 sort of start the 5-year clock on those --

17 ACTING COMMITTEE MEMBER PAQUIN: Okay.

18 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

19 -- once that review is complete.

20 ACTING COMMITTEE MEMBER PAQUIN: Thank you.

21 CHAIRPERSON JONES: Okay. Thank --

22 COMMITTEE MEMBER JELINCIC: If I may?

23 On 521 of the iPad, again, it's a blue, but it
24 runs like 3 paragraphs, and I'm not -- so when you look at
25 it, you may just want to figure out -- because it's

1 inconsistent with everything else. But it's a formatting
2 issue, not a substance issue.

3 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

4 Yeah, that's correct, Mr. Jelincic. I believe
5 that's a formatting issue from when the Governance
6 Principles were copied into the policy document. So I
7 wouldn't ascribe any great meaning to the blue. And it
8 will be corrected in the second reading.

9 COMMITTEE MEMBER JELINCIC: Okay. I'm just
10 trying to understand what I'm looking at.

11 Thank you.

12 CHAIRPERSON JONES: Okay. Thank you.

13 Seeing no further questions on this one, now we
14 do -- did have a number of people to sign up to speak on
15 this item. So are you still in the audience. If you
16 signed up, come on down. Come on down here and we'll use
17 the same process where you will introduce yourself,
18 because I have a lot of them but I only see a few people.
19 That's why I'm just saying -- who's here, come on down.
20 Three of you then.

21 Okay. Just one minute.

22 So, okay, well the clock then will go on. And
23 I'm going to say with the 2 minutes, because it's been a
24 long day, and we still have a lot of work to do, so I'm
25 going to maintain the 2-minute period. So the clock will

1 come on once you start talking, okay?

2 Okay. And give us your name before you start
3 talking. Okay.

4 MS. BUSTOS: Absolutely. Hi, everybody. My name
5 is Scarlett Bustos. And I don't -- I'm not sure if I
6 mentioned before, but I'm a member of Indivisible
7 Sacramento, and Indivisible California. Please raise your
8 hand if you've heard of Indivisible?

9 No. For those of you who have not heard of
10 Indivisible, we are group of citizens who follow the
11 Indivisible guide and so we are committed to speaking out
12 and showing up, town halls, making calls.

13 It's a really huge movement for Millennials and
14 for the people who are in the 25 to 34 age range that is
15 golden. And I'm -- I happen to be in that age range, so
16 you're welcome.

17 I would also -- I'd like to speak to you in the
18 language that you understand, because -- well, I believe
19 empathy is a language, just like music is language. Some
20 people speak music better. Some people speak art better.
21 Some people speak math better. You all speak math, and
22 you all speak money, so I'm going to try to attempt to
23 speak money, as best as I can.

24 Just for a point of information, I recently
25 discovered -- and I know that you all know much more about

1 this. Thank you, Mr. Lind talking about diversification
2 of funds earlier. You know about B certified
3 corporations. And you know what it is to be B certified.

4 For those who don't, or who aren't familiar with
5 it -- I'm sure all of you are, but for those in the
6 audience who are not familiar, please look up Benefit
7 Certified Corporations. I was able to find a bank here in
8 Sacramento -- and just as a point of reference that they
9 can be extremely profitable as well. The bank here is
10 called Beneficial State Bank. And they are completely
11 green. So I would definitely like to point that out, that
12 that would be an amazing thing for the Board members to
13 invest in.

14 Also, breakupwithyourmegabank.org is where I got
15 this information and it lists a number of beneficial
16 banking services and beneficial banking practices, as well
17 as funds. So just as a point of information. Thank you
18 so much for your time.

19 CHAIRPERSON JONES: Thank you.

20 MS. COX: Good afternoon. I'm Janet Cox. And I
21 want to thank you all again for my pension.

22 I want to speak directly to the amended policy.
23 First point is that the way I read Investment Belief 3, I
24 read Investment Belief 3 as precluding engagement with
25 fossil fuel companies, because there's no amount of

1 engagement that is going to get these companies to change
2 their core business plans.

3 But overall, the -- I see the policy as it's
4 currently proposed as a tautological argument. You're
5 saying that -- you're making a general statement that
6 divestment usually loses money, and you're saying that the
7 Board can only choose to divest, if you won't lose money,
8 or if you have some assuredness that you won't lose money.
9 And therefore, you'll only divest if the legislature
10 requires it.

11 But then you're going to go back every 5 years or
12 every year you're going to spend a significant amount of
13 staff time reviewing these investments. You're going to
14 go back every 5 years and second guess the Legislature's
15 requirement. So after this, does this mean that when the
16 legislature asks you to divest in something, they have to
17 put a line in the law that says that this is not
18 reviewable?

19 And I just want to remind you of the presentation
20 that you saw from Wilshire Associates during the tobacco
21 discussion, where they said that most -- I think except
22 for CalPERS, there might have been one other large fund
23 don't review their divestment actions later on to see if
24 they've lost money, because that's not why you divest.

25 I think -- in this policy, I don't think you're

1 making a distinction between divestment and fund
2 management? You divest for reasons that are different
3 for -- than simply making more money.

4 Anyway, the consequences --

5 CHAIRPERSON JONES: Your time is up.

6 MS. COX: -- of the policy is that the Board has
7 no agency.

8 CHAIRPERSON JONES: Ma'am, your time is up.

9 MS. COX: Thanks.

10 CHAIRPERSON JONES: Okay.

11 MS. ABBOTT: My name is Tarnel Abbott. I'm from
12 Richmond, California. And to me, this item appears to be
13 staff advocating that this Board not engage in divestment,
14 and they consider it an ineffective means of coming to a
15 political goal. And I disagree. I think it has been
16 shown and demonstrated in the past to be highly effective.
17 In fact, it's about the only tool you do have, so please
18 don't give it up.

19 Furthermore, I want to say that in -- it -- by
20 investing in companies such as Energy Transfer Partners,
21 and the DAPL, you are out of -- you're in direct
22 contradiction to your Investment Beliefs 1, 2, 3, 4, 9,
23 and 10. There's some beautiful language in there. Don't
24 throw it away. You have the power. You have the
25 responsibility to do the right thing, and don't throw it

1 away by this tool that's being shoved at you saying you
2 don't have the right.

3 Our needs for a future that is sustainable and
4 long term, and our children's needs depend on you doing
5 the right thing now. And that involves being able to
6 divest when it's the right thing to do.

7 You can make that decision. You don't have to
8 have your investors -- or you don't have to have the
9 portfolio managers telling you it's going to hurt. Yeah,
10 it's going to hurt. Well, I'm a shareholder. I'm a
11 stakeholder. I'm a grandmother. I'm going to be a great
12 grandmother. I want 7 generations to have clean water to
13 drink. You need to get out of the fossil fuel industry.
14 You need to do it now. We are in an emergency, and our
15 children are going to be in a hell of an emergency. So
16 please do the right thing. Don't let them shove this down
17 your throat. Stand up to them.

18 Thank you very much.

19 CHAIRPERSON JONES: Okay. Thank you.

20 Okay. I don't see anyone else indicating -- I
21 just want to thank you for your comments on this
22 particular item. The Total Fund Policy is an important
23 part of our investment governance framework. And the
24 changes proposed today reflect CalPERS' ongoing effort to,
25 1, integrate governance and sustainable investment

1 considerations to support the achievement of our long-term
2 target risk-adjusted returns for the total fund; and, meet
3 our fiduciary obligations to the participants and
4 beneficiaries of this system; and, ensure payment of
5 promised benefits when they are due.

6 This is a first reading of the proposed
7 revisions, and this item is scheduled to return to the
8 Committee in April. And so we, again, appreciate your
9 comments and the time you took to come down and make
10 comments on this item.

11 Mr. Jelincic.

12 COMMITTEE MEMBER JELINCIC: Yes, because I was
13 talking to SEIU folks, I wasn't here on time.

14 On 556 of the iPad, just a couple of things I
15 want you to look at. In the third paragraph it says we
16 have a constitutional fiduciary responsibility. I mean,
17 clearly we have -- I'm just not sure that both words are
18 appropriate.

19 And then in the following paragraph, it's goals
20 that do not directly relate to CalPERS operation or
21 benefits. And I'm not sure about the operations, but we
22 also ought to have something about the purpose of the
23 trust. And those are things I ask you to look at. Thank
24 you.

25 CHAIRPERSON JONES: Okay. So now we will move to

1 Item 8b, Repeal of the Legacy Real Asset Policies, first
2 reading.

3 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

4 Thank you, Mr. Jones. I'm looking for Christy or
5 David from PCA.

6 While they're approaching the desk here, you may
7 recall over the last several years that we have been in
8 the process of steadily revising our investment policies
9 to comply with the new format, and to remove procedural
10 language, and move it to something that we call the IPPGs,
11 or staff procedures, retaining within policy the key
12 directions to staff around the overall risk and structure
13 and roles of the asset classes that we invest in.

14 And this is, in fact, sort of the tail end of
15 that longer term project and hopefully the final tail.
16 The real estate appraisal and valuation policies were
17 consistent with all of the other policies, sort of a
18 commingling of both staff procedure and investment policy.

19 With this project, we have separated those 2
20 things into the real estate policy, which you approved
21 last year, and staff IPPGs. Within the last several
22 months, PCA has approved our staff procedures around
23 valuation and appraisal. And so we're coming back to the
24 Committee to request the repeal of the legacy policies
25 associated with those things. There's an opinion letter

1 from PCA in your materials related to that.

2 So I'm happy to take any questions.

3 CHAIRPERSON JONES: Okay. Mr. Jelincic.

4 COMMITTEE MEMBER JELINCIC: Well, I will move the
5 staff recommendation. Although, I do have some
6 reluctance, but it's an issue I've lost that, you know,
7 the -- the staff procedures can frequently undercut the
8 policy. And so I'm not sure that we really ought to be
9 moving them all there, but that's the decision we've made.
10 But I do want to reiterate concern. But I will move
11 staff's recommendation.

12 CHAIRPERSON JONES: Okay. This is a first
13 reading, and so is that --

14 COMMITTEE MEMBER HOLLINGER: Second.

15 CHAIRPERSON JONES: If you want to go ahead and
16 just approve now, that's what you're doing, even though it
17 was a first reading.

18 COMMITTEE MEMBER JELINCIC: I'm perfectly willing
19 to approve it now, because we're wiping it out.

20 CHAIRPERSON JONES: Okay. So it's been moved by
21 Mr. Jelincic.

22 COMMITTEE MEMBER HOLLINGER: Second.

23 CHAIRPERSON JONES: Second by Ms. Hollinger.

24 Any other comments on this item?

25 Okay. Seeing none.

1 All those in favor say aye?

2 (Ayes.)

3 CHAIRPERSON JONES: Opposed?

4 Hearing none, the item passes.

5 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

6 Great. Thank you.

7 CHAIRPERSON JONES: Okay. So now we go to -- oh,
8 we have one person to speak on this item. Janet Cox, are
9 you still here?

10 She signed up for this, too, so...

11 Okay. All right. Thank you.

12 Okay. Now, we'll move to the next item on the
13 agenda, Item 9, Corporate Governance Update.

14 (Thereupon an overhead presentation was
15 presented as follows.)

16 MANAGING INVESTMENT DIRECTOR BIENVENUE: Hi. Dan
17 Bienvenue, Managing Investment Director for Global Equity.
18 And I'm joined once again by Simiso Nzima, Investment
19 Manager, responsible for corporate governance within
20 Global Equity.

21 We're heading into proxy season now, which is the
22 3 months of the year where we vote about two-thirds of the
23 11,000 votes that we cast annually.

24 I just wanted to walk the Committee briefly -- in
25 light of the time, but briefly through our sort of plan

1 for -- plan of focus for this year.

2 So with that, I'll turn it over to Simiso to take
3 us through it.

4 INVESTMENT MANAGER NZIMA: Good afternoon,
5 members of the Investment Committee. Thank you, Dan.

6 I'm here to present the 2017 workplan for the
7 corporate governance, and I'll be brief in the interests
8 of time.

9 --o0o--

10 INVESTMENT MANAGER NZIMA: So I'm not going to
11 walk through the PowerPoint presentation. I'll just make
12 some comments in terms of high level comments.

13 So basically the workplan is going to be
14 implemented via 3 channels, that is proxy voting,
15 shareholder campaigns and corporate engagement. On proxy
16 voting, really staff will be guided by the Global
17 Governance Principles and forecast primarily on investor
18 rights, and executive compensation, corporate reporting,
19 environmental and social issues.

20 Moving on to shareholder campaigns, really we
21 have 3 areas of focus on shareholder campaigns, which is
22 proxy access, majority vote for director elections, and
23 climate risk reporting. Again, I'm not going to go in
24 depth in terms of those. But in terms of the majority
25 vote for director elections just to bring to your

1 attention that we actually have started engaging 50
2 companies. And as of last Friday, we've got 22 companies
3 have committed to adopting majority vote for director
4 elections. So that's something which we're really pleased
5 with in terms of that line of work.

6 Moving on to the third item, which is corporate
7 engagement. Again, we have 3 main areas of focus, the
8 Montreal Pledge climate risk companies, diversity and
9 inclusion, and enhanced focus list. On this item, really
10 our focus is on diversity and inclusion engagements.

11 If -- you may know that sometime last year, at the
12 beginning of last year, 8 companies were identified as
13 lacking gender diversity on their boards. Of those 8
14 companies, 3 have since added women to their board.

15 So of the remaining 5 companies, 1 is being
16 acquired by a company which has women representation on
17 their board, so that leaves 4 companies. Of the 4
18 remaining companies, staff has started engagements. And
19 of those, I'm happy to report that again as of last Friday
20 that 3 of them have met commitments to us that they're
21 going to add female representation on their board. And
22 we're following up with the 1 company.

23 At this time, I'll stop and take any questions.

24 CHAIRPERSON JONES: Okay. Thank you. Thank you
25 for that good news and that progress. We're making

1 inroads. So thank you very much.

2 Mr. Jelincic.

3 COMMITTEE MEMBER JELINCIC: You know, as -- we've
4 had a change in administration, have we gotten any further
5 hints on how that may impact our Corporate Governance
6 Program?

7 MANAGING INVESTMENT DIRECTOR BIENVENUE: You
8 know, it's still very early days candidly. We're still,
9 you know, working on how we're going to get our way
10 through both the -- both the administration from the -- on
11 the regulatory side, and then also on the corporate
12 governance side. We're encouraged. We are looking to
13 continue to position ourselves as an investor and someone
14 who comes at it in a, you know, sort of bipartisan way,
15 that we're looking to just do what we can what's best
16 for -- for investment returns.

17 But obviously, we're going to -- you know, we've
18 got the strategic plan. We're committed to the strategic
19 plan, and we're just going to continue to evolve that.

20 COMMITTEE MEMBER JELINCIC: Thank you.

21 CHAIRPERSON JONES: Mrs. Mathur.

22 COMMITTEE MEMBER MATHUR: Thank you. How are we
23 going to be using the CEO pay ratio rule and sort of the
24 data that's going to be coming out of companies? Is it
25 going away?

1 Oh, maybe I'm late on this.

2 COMMITTEE MEMBER TAYLOR: You're late to the
3 party.

4 INVESTMENT DIRECTOR SIMPSON: Thank you. Anne
5 Simpson, Investment Director for Sustainability.

6 CalPERS was a strong supporter of this pay ratio
7 rule when it came through the Dodd-Frank post financial
8 crisis reform. And we really argued that understanding
9 the distribution of incentives throughout the whole
10 company was very relevant to understanding where value
11 came from, and where risks lie.

12 As you know, there is a new chairman due to
13 arrive at the SEC. And on a Pro Tem basis, Commissioner
14 Piwowar is the Chair. And he has opened up this rule for
15 consultation by companies, inviting them to comment as to
16 whether they're facing any difficulties in complying with
17 the rule.

18 So we're not clear on what the next steps after
19 the consultation might be, but that's the current status.

20 COMMITTEE MEMBER MATHUR: Okay. Thank you.

21 INVESTMENT DIRECTOR SIMPSON: I should add that
22 the same has been opened for comment by companies on the
23 conflict minerals supply chain tracking rule in Dodd-Frank
24 as well.

25 COMMITTEE MEMBER MATHUR: And it's only being

1 open to companies. No one else is permitted to comment?

2 INVESTMENT DIRECTOR SIMPSON: The invitation is
3 to companies, correct.

4 COMMITTEE MEMBER MATHUR: Interesting. Thank
5 you.

6 CHAIRPERSON JONES: Okay. Mr. Slaton.

7 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.
8 Anne, don't go way. So maybe both of you or one of you
9 can comment on the issue on proxy access for director
10 elections. And kind of where exactly are we and where are
11 we trying to go? How many companies? And what are we
12 trying to accomplish? If we had to paint a picture at the
13 end of this proxy season, what would we consider success
14 to be?

15 INVESTMENT DIRECTOR SIMPSON: We've got a
16 significant majority of the S&P 500 now voluntarily having
17 introduced proxy access. As you know, we've worked very
18 closely with New York City on their board accountability
19 project running proxy solicitations and also the team --
20 the corporate governance team has supported them on
21 engagements.

22 That really has shown how private ordering can be
23 very powerful. You recall there was an SEC rule briefly,
24 which was overturned in court. And in answer to the
25 broader question about what the impact will be on

1 shareowner rights, I think one of the things we'll need to
2 be focusing on is much more of self-help regime. In other
3 words, for investors to be engaging companies, filing
4 proposals, persuading others in the market that something
5 is to our mutual benefit. And that conversation is going
6 on at the moment through obviously groups like CII, and
7 our own regulatory working group to the Governance and
8 Sustainability Committee, and obviously with our federal
9 representatives as well. But it's moving very fast.

10 VICE CHAIRPERSON SLATON: So we have 60 -- is it
11 60 some odd percent?

12 INVESTMENT MANAGER NZIMA: So to give the
13 specific numbers. As of Friday, I think we are -- with
14 S&P 500, we have 251 companies that have adopted proxy
15 access, and 345 companies in the U.S. as of Friday last
16 week. And to put this in context, if you think about
17 where we were at the end of 2014, when we only had 17
18 companies in the area of proxy access.

19 So this is really moving in the right direction.
20 And our partnership with the New York City Fund is really
21 working well.

22 VICE CHAIRPERSON SLATON: Okay. Thank you.

23 CHAIRPERSON JONES: Okay. Thank you.

24 Mrs. Mathur.

25 COMMITTEE MEMBER MATHUR: Thank you. Sorry, I

1 thought -- I had one other question that I neglected to
2 ask earlier. I think it was 2 years ago now that there
3 were a number of shareholder proposals around -- or
4 shareowner proposals around the lowest paid workers at
5 fast food companies. Do we expect that to -- that type of
6 activity to continue? Do we expect those types of
7 shareowner proposals?

8 INVESTMENT MANAGER NZIMA: I think we'll continue
9 to see those type of proposals. Again, staff will
10 continue to look at those based on the global principles.
11 And, you know, applying those in a way that we think, on a
12 case-by-case basis.

13 COMMITTEE MEMBER MATHUR: Okay. And in the past,
14 we have generally supported those proposals, as I recall,
15 is that right?

16 INVESTMENT MANAGER NZIMA: I think we have, yeah.

17 COMMITTEE MEMBER MATHUR: Okay. So then I would
18 expect if they were generally similar, that we would
19 continue to support those types of proposals?

20 INVESTMENT MANAGER NZIMA: I think we will
21 continue to support those proposals. I think again, like
22 I said, we'll look at things on a case-by-case basis. And
23 in a holistic way, I think what we want to be able to do
24 is to be credible to the market when we're looking at
25 those things, and we don't want to end up in a situation

1 we're withholding maybe against someone like Warren
2 Buffett or something like that where the company may be
3 doing everything right, and they just -- you know, one
4 issue which we can engage the company with, as opposed to
5 actually just, you know, voting against this other issue.

6 MANAGING INVESTMENT DIRECTOR BIENVENUE: And
7 Simiso used a word that I think is really important there,
8 which is credible and credibility. And what we need to
9 figure out is how we make sure that we have the greatest
10 credibility that we can have in the marketplace and then
11 cast those votes to maximize our credibility and maximize
12 our effectiveness.

13 And if we overbroadly spread our name, then we
14 think we can undermine our credibility and our
15 effectiveness, and what we -- what we have to get focused
16 on. And this is very nuanced and judgment oriented. And
17 we're going to -- you know, Anne mentioned the 3 working
18 groups of the Governance and Sustainability Subcommittee.
19 We're going to try to get ourselves to some -- some sense
20 on that for -- you know, for that group, then the
21 Investment Staff and then work with the Board, because
22 what we need to do is make sure that we're all kind of
23 linked arms on a strategy to be as effective as we can be.

24 COMMITTEE MEMBER MATHUR: So I just want to make
25 sure I understand what you're saying, because overbroadly

1 spread our name. I mean, by voting our proxy consistent
2 with our general approach, you know, our global governance
3 guidelines, that wouldn't be overbroadly spreading our
4 name, would it?

5 MANAGING INVESTMENT DIRECTOR BIENVENUE: As
6 Simiso said, I think it's very much case by case, so
7 hopefully no. And I do think that there will be -- you
8 know, we're just going to have to take each case in, you
9 know, again what we think is the best use of our
10 resources, the best use of that CalPERS name, and the best
11 way we can be effective.

12 COMMITTEE MEMBER MATHUR: Well, I guess, I'm
13 seeing a difference between voting our proxies and
14 actively sort of supporting, you know, a shareholder
15 proposal in running a campaign, for example. The latter,
16 I see, as, you know, using our resources. But voting a
17 proxy in a way that's consistent with our global
18 principles doesn't seem -- I don't -- I don't understand
19 how that's using our resources more. Am I missing
20 something?

21 MANAGING INVESTMENT DIRECTOR BIENVENUE: You
22 know, our expectation is to engage in a dialogue on this
23 topic. We can go deep into it now, if desired. But, I
24 mean, I guess one of the things is just that to the extent
25 that we vote against an individual who is a joint

1 chairman/CEO, let's say, we potentially -- but by the way,
2 that company is working really well, the governance is
3 working great. They just happen to have something that's
4 kind of generally against our principles, that's a case
5 where we can potentially undermine our credibility and
6 potentially lose a friend. And by lose a friend, I mean
7 someone that we may need to count on in the future to be
8 effective at something else.

9 And that's why this is very much -- we just have
10 to apply some judgment and some nuance to the topics,
11 because it really is a potential case-by-case topic. Does
12 that help?

13 COMMITTEE MEMBER MATHUR: Maybe. I guess you're
14 saying that you would support management in the hopes of
15 getting something in the future. Is that what you're --

16 MANAGING INVESTMENT DIRECTOR BIENVENUE: I'm
17 saying that we would look to address the situation and
18 what we think will be the most -- the way that we can be
19 the most effective in executing our strategic plan over
20 the, you know, short-term, but also very importantly the
21 long term. And we don't want to loose site of what our
22 long term strategic initiatives are by just sort of
23 viewing every issue and every vote as being black and
24 white. There definitely are much more nuanced topics
25 here. And the same thing goes with signing on to

1 proposals.

2 COMMITTEE MEMBER MATHUR: Okay. Fair enough. We
3 need to -- we do need to take a long-term view of sort of
4 the -- our engagement and our activity in the markets.

5 Okay. So you said -- you mentioned that there's
6 going to be a deeper engagement or discussion around this
7 with the Board. Do you have a time frame for that?

8 MANAGING INVESTMENT DIRECTOR BIENVENUE: I don't
9 candidly. We're still working our way through it. I
10 mean, I think --

11 COMMITTEE MEMBER MATHUR: Okay.

12 MANAGING INVESTMENT DIRECTOR BIENVENUE: I think
13 the Board knows that we'll be back next month with a
14 really deep dive into our integration, pursuant to your
15 questions on manager expectations in December.

16 COMMITTEE MEMBER MATHUR: Yeah.

17 MANAGING INVESTMENT DIRECTOR BIENVENUE:

18 Although, we're taking it more broadly than that.
19 It's a holistic sort of integration into the asset
20 classes.

21 COMMITTEE MEMBER MATHUR: Okay.

22 MANAGING INVESTMENT DIRECTOR BIENVENUE: This
23 will not be part of that, because we're not going to be
24 ready yet.

25 COMMITTEE MEMBER MATHUR: Sure.

1 MANAGING INVESTMENT DIRECTOR BIENVENUE: And it
2 may be that we conclude that what we're doing makes
3 perfect sense, and the Board is already comfortable with
4 that, and we can continue as -- you know, as we currently
5 are. But, you know, one of the things that we wanted to
6 do is some of this activity -- as we change the
7 organization structure around this activity was to kind of
8 take a fresh look at it and just see if there are -- you
9 know, I think that the program has evolved massively under
10 Anne's watch. And we owe her a major debt of gratitude.

11 And we want to sort of leverage her expertise,
12 but then also leverage fresh sets of eyes, and see if
13 there's something we should be doing differently. And if
14 the answer is no this is working perfectly, then we'll
15 continue.

16 COMMITTEE MEMBER MATHUR: Okay. All right.
17 Thank you.

18 CHAIRPERSON JONES: Mr. Juarez.

19 ACTING COMMITTEE MEMBER JUAREZ: Yes. Regarding
20 the diversity and inclusion. And, Anne, this may require
21 your assistance. Regarding the engagement that you're
22 planning for the coming year, can you -- since I'm knew to
23 this can you explain sort of what our targets are relative
24 to -- and not specific number targets, but the areas in
25 which we're trying to cover? So obviously, getting

1 greater diversity amongst gender diversity, I assume
2 underrepresented minority diversity. Are there other
3 goals that we have when we go out and try to expand on
4 what our engagement with corporate boards is?

5 INVESTMENT MANAGER NZIMA: So some of the items
6 that we listed -- I mean, so we have -- we have proxy
7 access in terms of the engagement majority vote for
8 director elections. But basically we're guided by our
9 global governance principles in some of these engagements.

10 In terms of the number of companies, for example,
11 proxy access we're looking at about 70 companies working
12 with New York City. In terms of the Montreal Pledge
13 companies, which are covered under the 5-year strategic
14 plan, where we have to engage about 20 companies per year.
15 But this is the first year where we're actually working on
16 the engagement framework and things like that.

17 So these are -- it just depends on the particular
18 issue, and that staff resources, and again to what Dan
19 said in terms of looking at our -- where can we be the
20 most effective without spreading ourselves thin. So
21 that's the way we are approaching these engagements.

22 And on diversity and inclusion, for example, as
23 soon as we're done with, you know, looking at the --
24 engaging the 4 companies that elect, you know, gender
25 diversity, or go beyond the S&P 500 and look at the next

1 level of companies that don't have that. And I think if
2 you look at the U.S., you have a positive area where 38
3 companies that actually let gender diversity on their
4 boards, so if you look at the Russell 3000.

5 ACTING COMMITTEE MEMBER JUAREZ: And, Simiso, I
6 think my question was more along the lines of beyond just
7 gender diversity, what other types of diversity are we
8 trying to champion with regard to these companies?

9 INVESTMENT MANAGER NZIMA: Oh, okay. Thank you.
10 So I misunderstood the question. So basically in terms of
11 diversity, what we're looking at, we're looking at not
12 just gender but cognitive diversity, you know, skill sets,
13 experience, and background, because again gender
14 diversity, which is part of identity diversity, something
15 which is easy to see, but you're looking at, you know,
16 minorities -- other minorities, but also not just
17 minorities, because we're thinking about the attributes,
18 the skill sets that are actually needed on the Board.

19 So when we actually engage these companies, we
20 don't go into them and just say you lack gender diversity
21 or you lack, you know, identity diversity. We look at the
22 composition of the Board and look at the skill sets of the
23 Board members, and we identify certain skill sets that
24 they don't have. So really it's about, you know, the
25 background of experiences, and skills, and so forth.

1 ACTING COMMITTEE MEMBER JUAREZ: Excellent. All
2 right. Thank you.

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: If I may,
4 Mr. Chair.

5 INVESTMENT DIRECTOR SIMPSON: Could I -- just,
6 I'm -- oh.

7 CHIEF INVESTMENT OFFICER ELIOPOULOS: Just the
8 Board has adopted a definition of diversity for these
9 purposes that's also in our corporate governance strategic
10 plan, but it includes all things that Simiso was relaying,
11 but it's also a handy guide. It's both in our principles
12 and other otherwise includes diversity, in terms of skill
13 sets, gender, age, nationality, race, sexual orientation,
14 gender identity, and historically underrepresented groups.

15 And then it goes on to describe some more
16 thoughts, in terms of the value of having a range of
17 experiences and thoughts and practices. So I just didn't
18 want to -- you know, we're short on time and we're trying
19 to get the answers to you as quickly as you can. But the
20 Board has adopted a policy, and that's what guides us.

21 ACTING COMMITTEE MEMBER JUAREZ: Yeah, I
22 appreciate that. And it's much more sophisticated than I
23 could have guessed, and I appreciate that. And so a lot
24 of times you look at a Board, and we'll go on-line and
25 see, quite frankly, 8 white men, and wonder, you know, how

1 diverse are -- is that Board. Just certainly on the face
2 of it, they're not. But to your point, they may have a
3 diversity of experience that makes them a little bit more
4 diverse than what they look like on the surface.

5 Having said that, I still think that we should
6 seek the more -- sort of the more visual aspects of
7 diversity, because of the message that it sends.

8 So again, I want to respect the fact that it's --
9 it's a more sophisticated question and answer than just
10 what they look like, but I would also hold that that's an
11 important aspect that we should always keep in mind.

12 MANAGING INVESTMENT DIRECTOR BIENVENUE: Yeah.
13 And just one sort of final nuance on this is that one of
14 the real aspects is reporting, right? So in some cases,
15 you know, you can -- you can -- you can see, you know,
16 what levels of diversity there is. In other cases, it's
17 much harder to see. And so one of the things we want is
18 just some reporting around the topic. And that's one of
19 the -- one of the regulatory things that we're working on
20 with the SEC to see if we can -- if we can just get, you
21 know, mandated reporting.

22 ACTING COMMITTEE MEMBER JUAREZ: Thank you.

23 CHAIRPERSON JONES: Just a minute. Mr. Lind.

24 COMMITTEE MEMBER LIND: Thank you. I just want
25 to get back for a minute to the discussion between Priya

1 and Dan around proxy voting. And, you know, this concept
2 of a fresh look and maybe the way we've been doing things
3 isn't the way we're going to do things in the future. And
4 that's -- that's valid. I've got no problem with that on
5 these issues around judgment and credibility.

6 But I just want some assurance that if there's
7 going to be a change in direction, that's going to be an
8 Investment Committee led change, not, you know, a staff
9 led change. I assume it is, because that's how we always
10 do these things collaboratively.

11 But the problem on this particular issue is that,
12 especially when we get to the specifics of it around proxy
13 voting, it always comes up at about 3:00 or 4:00 o'clock
14 in the afternoon, right? So we don't get to really get
15 into the details of it that maybe some of us would like
16 to, and, you know, the priorities and the importance. So
17 I'd like you to keep that in mind as we move forward,
18 please.

19 MANAGING INVESTMENT DIRECTOR BIENVENUE: So I
20 think the good news is that next month when we're here on
21 the deeper dive, I do think that hopefully will be earlier
22 than 4:00 o'clock in the afternoon. I think that's slated
23 earlier in the agenda. But definitely, it's -- and this
24 is again that point is that we think that we as an
25 organization, not staff, not just Board, you know, not

1 just the Investment Office, but the entire enterprise, the
2 entire organization just needs to be sort of behind what
3 we're trying to do in this space, and we need to make sure
4 that's a collective effort.

5 COMMITTEE MEMBER LIND: Thank you.

6 CHAIRPERSON JONES: Okay. Ms. Paquin.

7 ACTING COMMITTEE MEMBER PAQUIN: Thank you. I
8 also wanted to touch on that point too. And, you know, I
9 think as we're getting into the bulk of the proxy season,
10 and it's my understanding that most of the votes occur in
11 May -- in April and May, will you have concluded your
12 analysis at that point, and be able to weigh in
13 appropriately on those votes?

14 MANAGING INVESTMENT DIRECTOR BIENVENUE: We will
15 not. So what you'll -- what you've seen from the proxy
16 expectations this time is it's very much a continuation
17 for what we did last year. So definitely no changes
18 expected for this proxy season. And that as we go through
19 the process, and as we have time to develop this working
20 group structure of the Governance and Sustainability
21 Subcommittee really be able to talk through this, and then
22 decide if we want to bring something to the Board to
23 discuss, hey, we're -- you know, we want to take a slight
24 nuance change here in this area or that area, or as I say,
25 or continue with what we're doing.

1 ACTING COMMITTEE MEMBER PAQUIN: Okay. But
2 nothing will change for this year.

3 MANAGING INVESTMENT DIRECTOR BIENVENUE: Nothing
4 is changing for this proxy season.

5 ACTING COMMITTEE MEMBER PAQUIN: Thank you.

6 CHAIRPERSON JONES: Okay. Mr. Bilbrey.

7 COMMITTEE MEMBER BILBREY: So, I'm sorry. I'm a
8 little late in the queue back to Mr. Juarez's comments,
9 and also what Mr. Lind said. First of all, it always
10 seems corporate governance does somehow get the short end
11 of the stick at the end of the agenda. It's happened, I
12 don't know, maybe 4 or 5 times over the last year.

13 But I would like to hear what Ms. Simpson -- she
14 had some comments, and I don't think she got to state
15 them. And I wanted to see if she would state them now.
16 You were going to add something to what you were
17 talking -- Mr. Juarez was talking about, and I would like
18 to hear what they were.

19 INVESTMENT DIRECTOR SIMPSON: Thank you. I think
20 we were all just mindful of what a long day it's been.

21 I was going to highlight the new work that we've
22 been doing on climate competence on boards. We've been
23 engaging company around this need for long-term strategies
24 that are aligned with the transition to a low carbon
25 economy. But that then raises our expectations about the

1 board, and who's there, and who has the vision, and the
2 experience, and the expertise to drive that new approach.

3 So this has been a feature of our engagement with
4 the Montreal 100 companies. And that really directly
5 comes from a revision to the Global Governance principles,
6 which the Investment Committee, I believe the Controller,
7 proposed language jointly with the Treasurer around this
8 idea of climate competence.

9 That's also we've found to be something which
10 really reinforces the call for -- the overall call for
11 board quality. And our argument now is that board quality
12 means boards that are independent - I think that's well
13 established for many years; boards that are competent -
14 that means they do have the skills and experience, but
15 also boards that are diverse.

16 So in other words, you can't have one leg of that
17 3-legged stool without the other, just focusing on the
18 proportion of women, or just looking at whether you've got
19 people who understand new challenges, and just looking at
20 independence won't do it.

21 So we have, I think as Simiso is indicating,
22 moved into a much more nuanced and sophisticated
23 discussion with companies. And I think now that we have
24 proxy access at so many big companies in the United
25 States, we've actually got some focus to the discussion

1 that we didn't have before. And I think that's very
2 encouraging.

3 The other new policy that we've had to work under
4 this year under the Principles has been board tenure.
5 There's one barrier to improving diversity has been that
6 the incumbents are taking longer and longer and longer
7 before they step down and retire.

8 So I think this multi-faceted approach is serving
9 us well, but we certainly have a long way to go. We're
10 not at all complacent.

11 CHAIRPERSON JONES: Mr. Jelincic.

12 COMMITTEE MEMBER JELINCIC: Yeah, this is not the
13 first time the issue of corporate governance coming up
14 late has happened. So I would like to request that the
15 Chair work with staff to move it up in the agenda at some
16 point. I mean, I realize we typically do the actions and
17 then information. Maybe for the next time we're doing
18 corporate governance, we ought to move that particular
19 information item up, but that's just a request to the
20 Chair.

21 CHAIRPERSON JONES: Okay. And I don't have a
22 problem with it, but I think we may already be on that
23 road.

24 Go ahead.

25 CHIEF INVESTMENT OFFICER ELIOPOULOS: I'll just

1 note the March agenda I think the only real substantive
2 items on the agenda at all are corporate governance items.
3 So they'll be first, second, and third.

4 CHAIRPERSON JONES: Granted.

5 (Laughter.)

6 CHAIRPERSON JONES: Okay. Okay. No further
7 questions on that item. We do have a request to speak on
8 that. Mr. Lind -- I mean not -- Mr. Ring.

9 (Laughter.)

10 COMMITTEE MEMBER LIND: I can talk all afternoon.

11 MR. RING: That's an insult to Mr. Lind.

12 CHAIRPERSON JONES: It's getting late.

13 MR. RING: Thank you all. Thank you, Ted.

14 Chairman Jones, members of the Committee, Michael
15 Ring with SEIU. Thank you as always for the opportunity
16 to share some thoughts with you on behalf of our
17 leadership. I just wanted to come up and reiterate SEIU's
18 long-standing commitment to support CalPERS in having an
19 industry-leading, groundbreaking, corporate governance
20 program that our organization feels like in all the
21 elements that have been well articulated today are
22 fundamental to protecting the long-term interests of this
23 fund, and to delivering on the benefits. And that
24 includes the work on engagement with regulators, with
25 companies, the voting of the proxies, and all the other

1 work that was laid out so articulately by your staff
2 today. So I just wanted to reiterate that.

3 And then secondly, to mention that in a much --
4 much less resourced way, SEIU continues its own corporate
5 governance program, which we've historically worked very
6 well with -- with the team here on looking for points of
7 collaboration and interaction. And we look forward to
8 continuing to do that as well.

9 And among the many things that you are tackling,
10 I'll say that our leadership is particularly committed, as
11 you all know, to working on the issue of diversity, in
12 particular racial diversity, where we believe there's not
13 only obviously a social injustice that we need to work on,
14 but a fiduciary opportunity and a value proposition, which
15 the McKinsey study, and other studies, have shown that
16 really we can improve our performance by having these
17 companies be more diverse at the top.

18 So thank you very much for the opportunity to
19 speak with you, and that's it for today.

20 CHAIRPERSON JONES: Okay. Thank you, Mr. Ring.
21 Okay. That is the end of the scheduled items.
22 Summary of Committee Direction, Mr. Eliopoulos.

23 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yes. The
24 Chair directed that we review the options with respect to
25 the Dakota Access Pipeline discussion that we had and

1 bring that back at a future date.

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

3 Engagement option specifically, I think, right?

4 CHAIRPERSON JONES: Okay.

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: And then
6 the other -- those -- that's the only directed. There
7 were some other information requests to either Wilshire or
8 to us in terms of coming back with the writing of
9 different agenda items, but I don't -- we don't think they
10 rose to the level of a directed item to bring back.

11 CHAIRPERSON JONES: Yeah, I don't think I have
12 any others either.

13 No. Okay.

14 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

15 Just that one, I think.

16 CHAIRPERSON JONES: Yes, go ahead. Just that
17 one, yes. Okay. Then thank you for that.

18 Then we have public comment. We have a request
19 to speak Ms. Bustos.

20 MS. BUSTOS: Hi. Scarlette Bustos. Thanks
21 again.

22 I wanted to just ask and just reiterate that I
23 think a divestment/investment strategy is the best. Yes,
24 divestment is the most important regarding no DAPL, but
25 investment is equally important.

1 So for every dollar that you take away from the
2 pipeline, I do propose, if it's okay with you, that you
3 reinvest those dollars in clean energy so that you can see
4 the difference, because I believe that clean energy and
5 sustainable jobs they -- you can create more sustainable
6 jobs than you can with the pipeline. The pipeline has
7 been talked about in job creation. Yes, it's going to
8 create some temporary, but really there's only maybe 60 or
9 70 permanent jobs that would be related to the pipeline
10 versus - and I'm sure that you all could speak much more
11 on this topic than I can - to the plethora of jobs,
12 especially here in California, that could be generated
13 with clean energy solutions.

14 So for every dollar that you divest, please
15 invest in clean energy, so that we can see the difference.
16 And then when you compare those two in your divestment
17 presentations, please look at those dollars in direct
18 comparison to the clean energy investments. I believe
19 that that's really important.

20 Also, something that kind of troubled me just as
21 I was sitting there, please reconsider firearms, and Iran
22 and Sudan as investment. You don't want blood on your
23 hands.

24 COMMITTEE MEMBER TAYLOR: We're divested.

25 MS. BUSTOS: Oh, you're divest -- you're

1 divesting. Okay. Thank goodness. Wonderful.

2 So if you have any questions, you can find me on
3 Indivisible Sacramento, and you can also please look up
4 Green America as for investment strategies, and
5 breakupwithyourmegabank.org.

6 Thank you.

7 CHAIRPERSON JONES: Thank you.

8 Okay. That concludes the open session Investment
9 Committee meeting. We will convene closed session in 10
10 minutes, so let's make it 4:00 o'clock.

11 (Thereupon California Public Employees'
12 Retirement System, Investment Committee
13 meeting open session adjourned at 3:47 p.m.)
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C E R T I F I C A T E O F R E P O R T E R

I, JAMES F. PETERS, a Certified Shorthand Reporter of the State of California, do hereby certify:

That I am a disinterested person herein; that the foregoing California Public Employees' Retirement System, Board of Administration, Investment Committee open session meeting was reported in shorthand by me, James F. Peters, a Certified Shorthand Reporter of the State of California, and was thereafter transcribed, under my direction, by computer-assisted transcription;

I further certify that I am not of counsel or attorney for any of the parties to said meeting nor in any way interested in the outcome of said meeting.

IN WITNESS WHEREOF, I have hereunto set my hand this 19th day of February, 2017.



JAMES F. PETERS, CSR
Certified Shorthand Reporter
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