



Wilshire/CalPERS Divestment Survey Summary

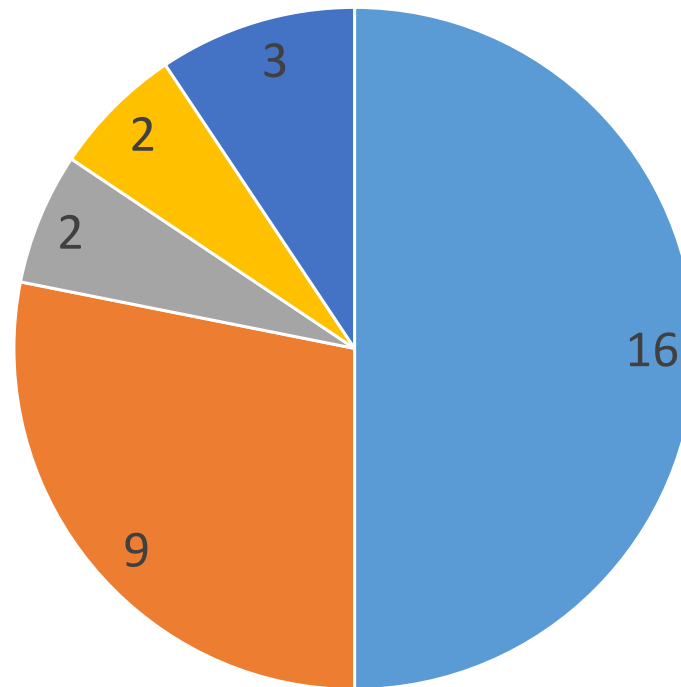
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Survey Respondents: Organization Type

- Received responses from 32 organizations (including CalPERS)
 - 16 public defined benefit (DB) respondents (50%)

Organization Type

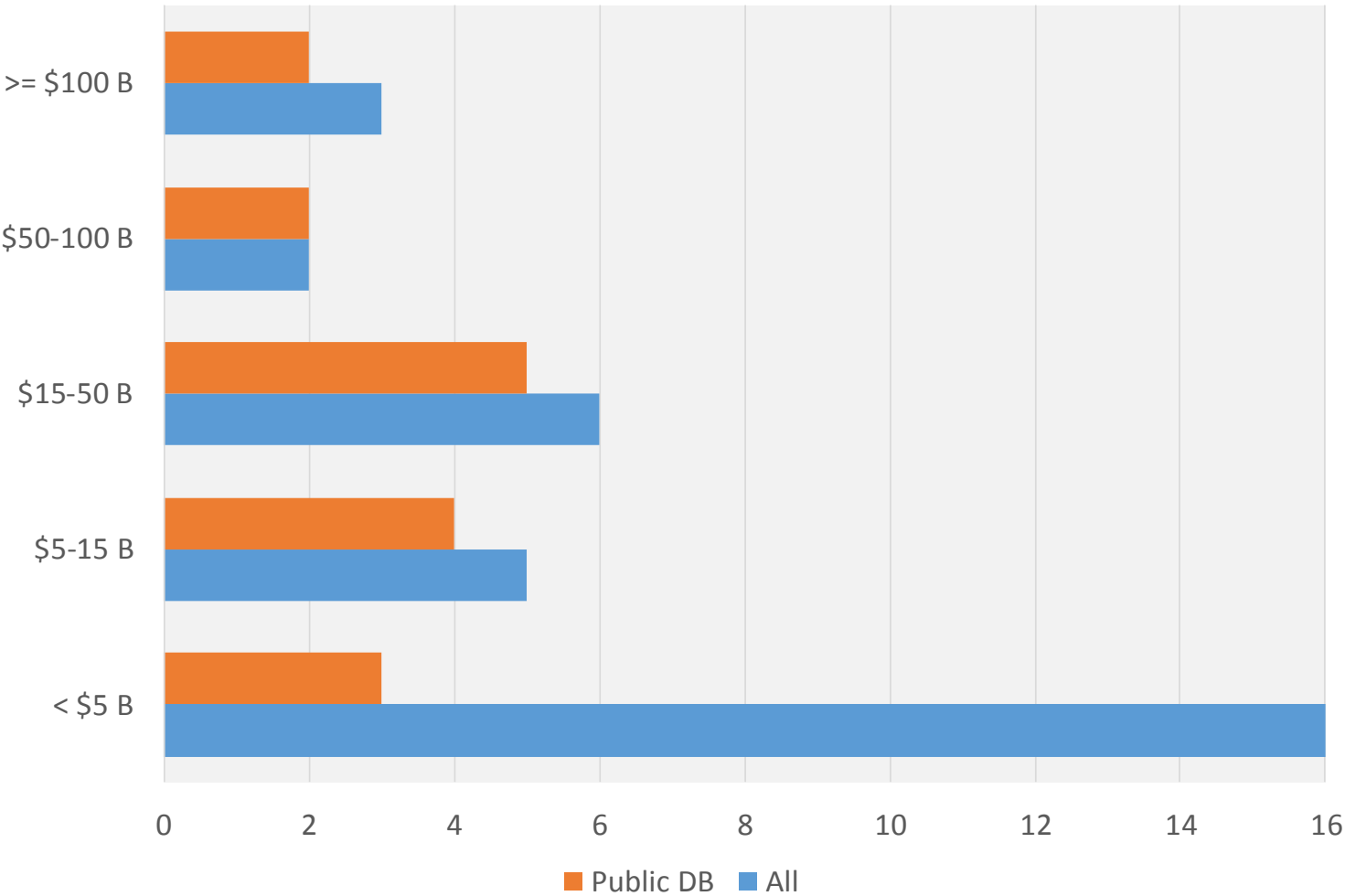




Survey Respondents: Assets

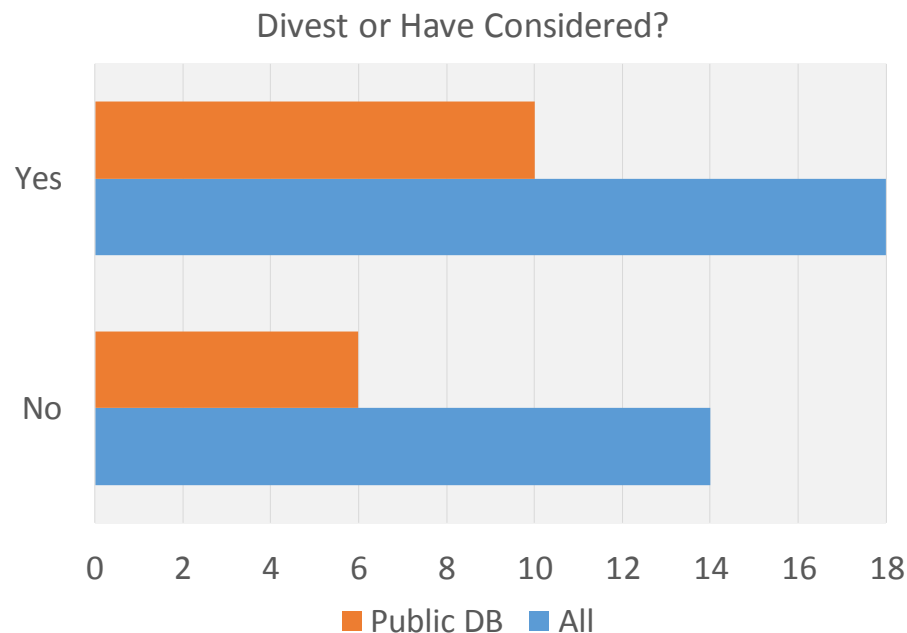
- 50% of respondents (16) had < \$5B in assets (most of the largest funds were public DB respondents)

Distribution by Assets



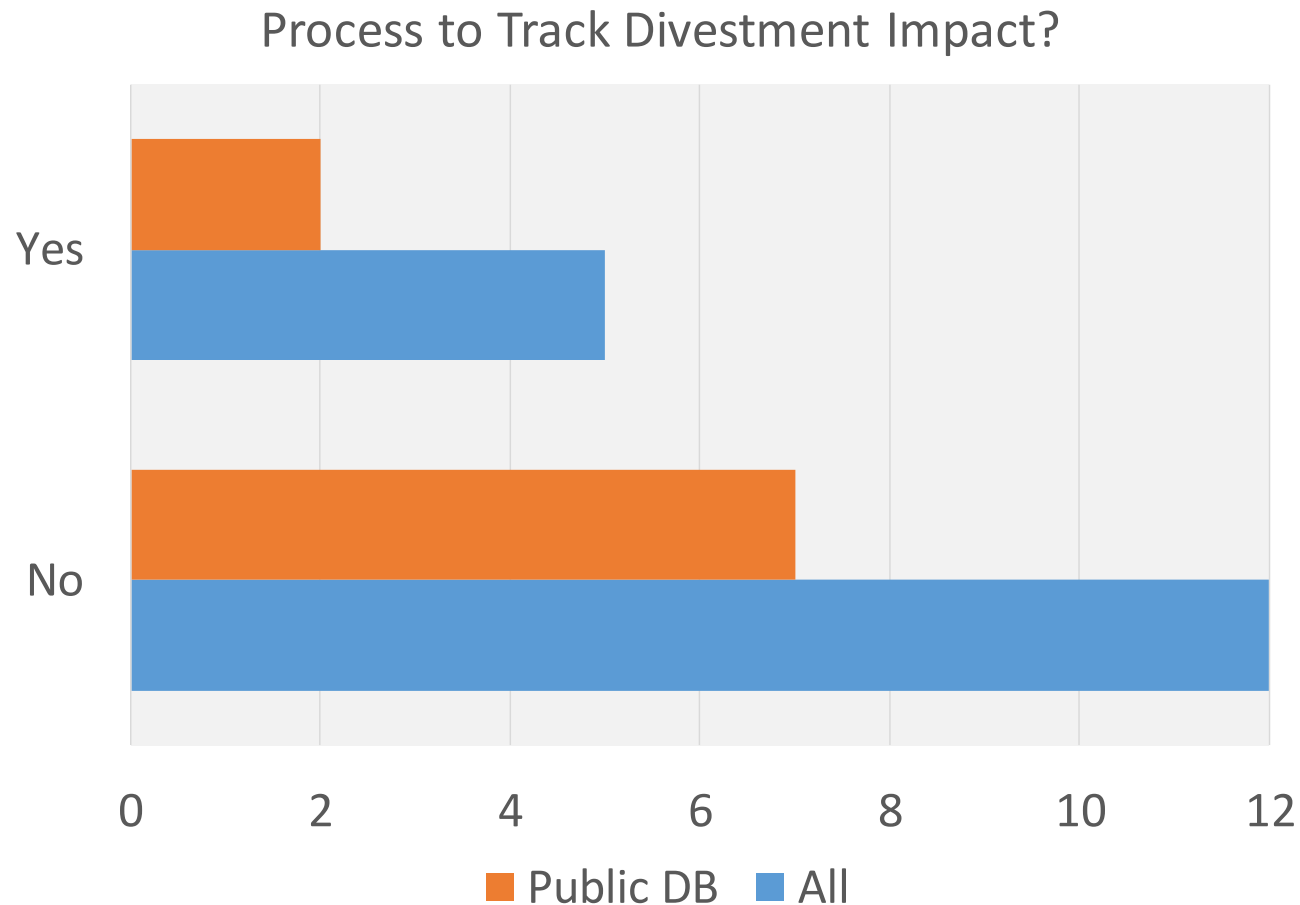
Divestment Activity

- All respondents were asked: “Has your organization ever divested from, or considered divesting from, one or more securities for any reason?”
 - This question was not specific to Tobacco divestment
 - 4 respondents have divested from Tobacco
 - Requested by Board/Governing Body: 2
 - Required by Law, Rule or Regulation: 2



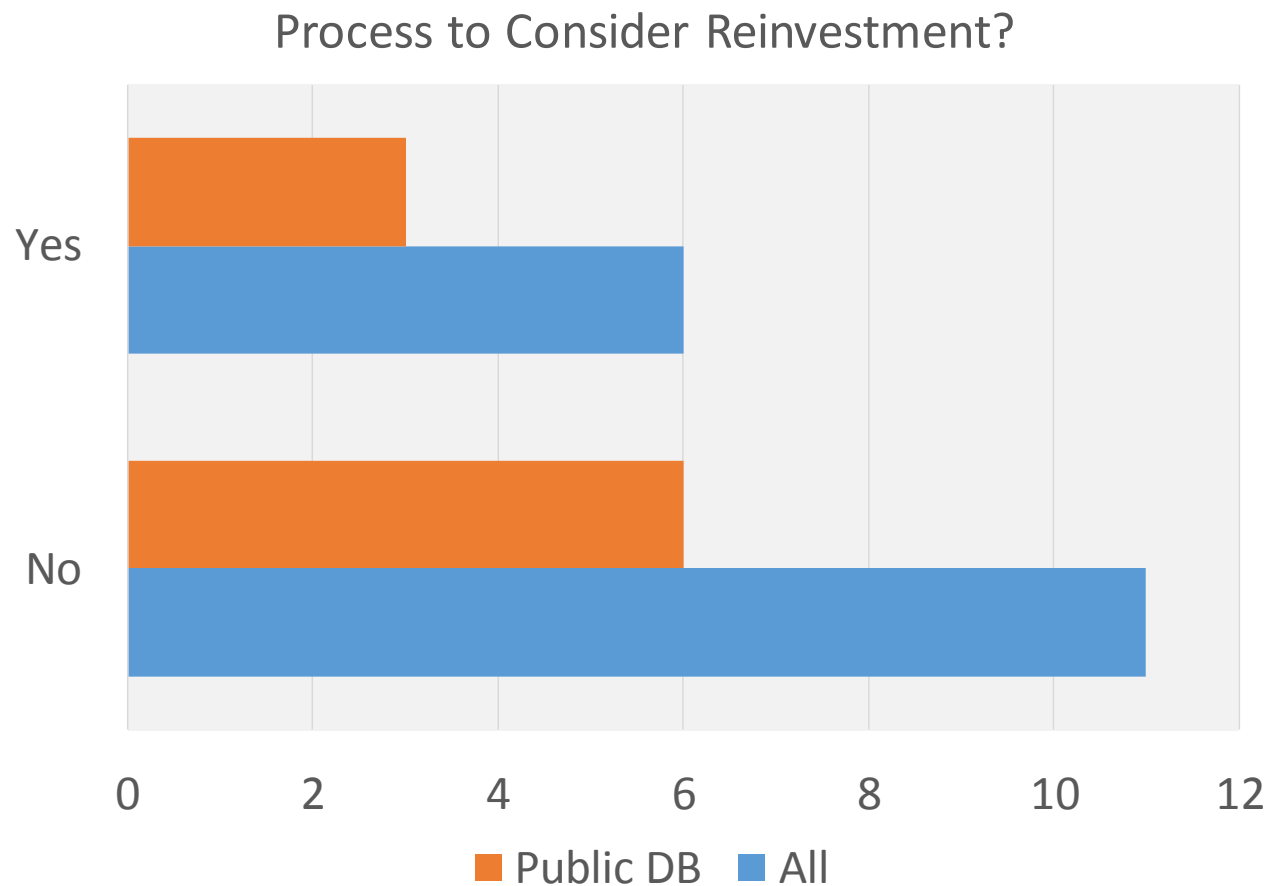
Divestment Activity

- All respondents who indicated some form of divestment reinvested those assets pro-rata across the portfolio
- Few have a process to track divestment gains/losses



Reconsidering Divestment

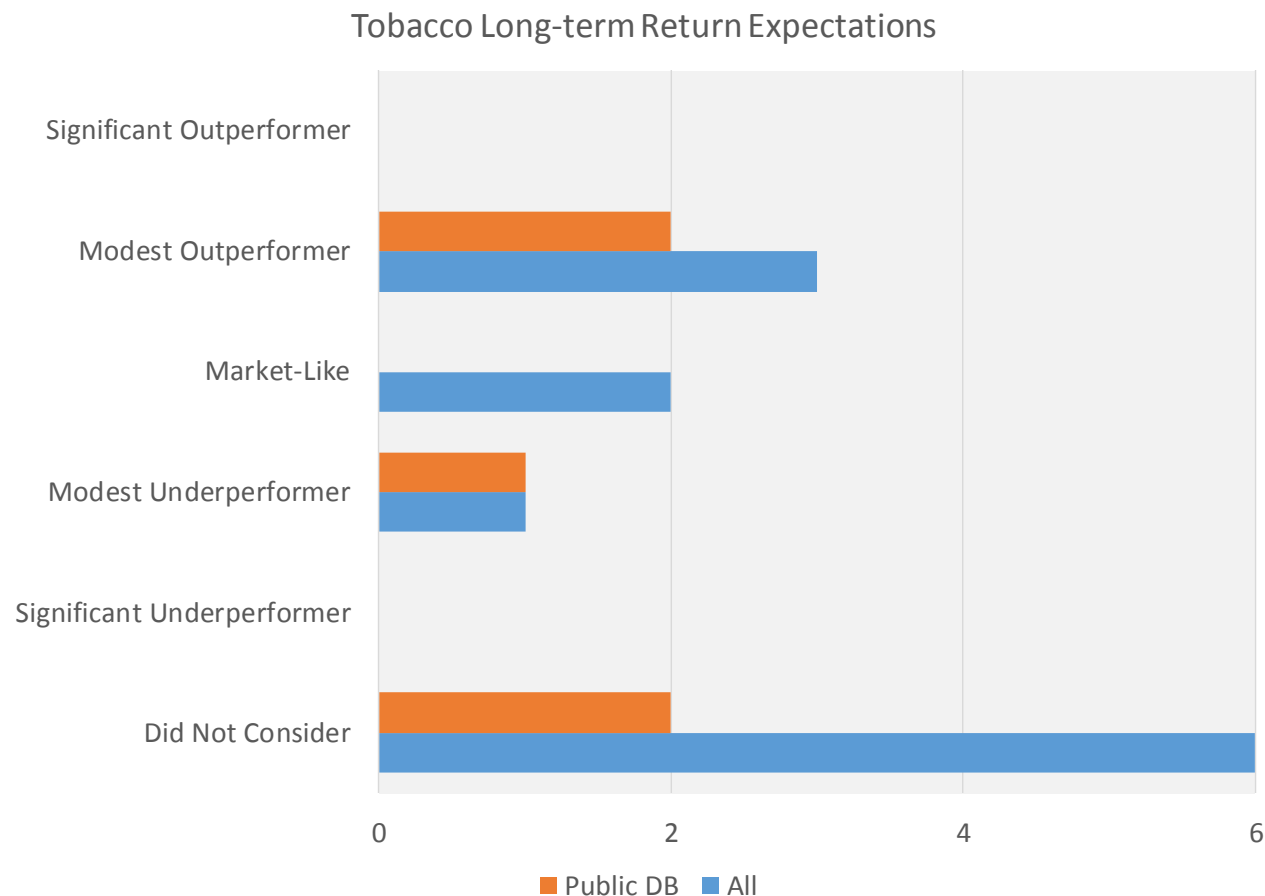
- Question: “Does your organization have a process to consider reinvestment in previously divested or excluded securities?”





Divestment Return Expectations

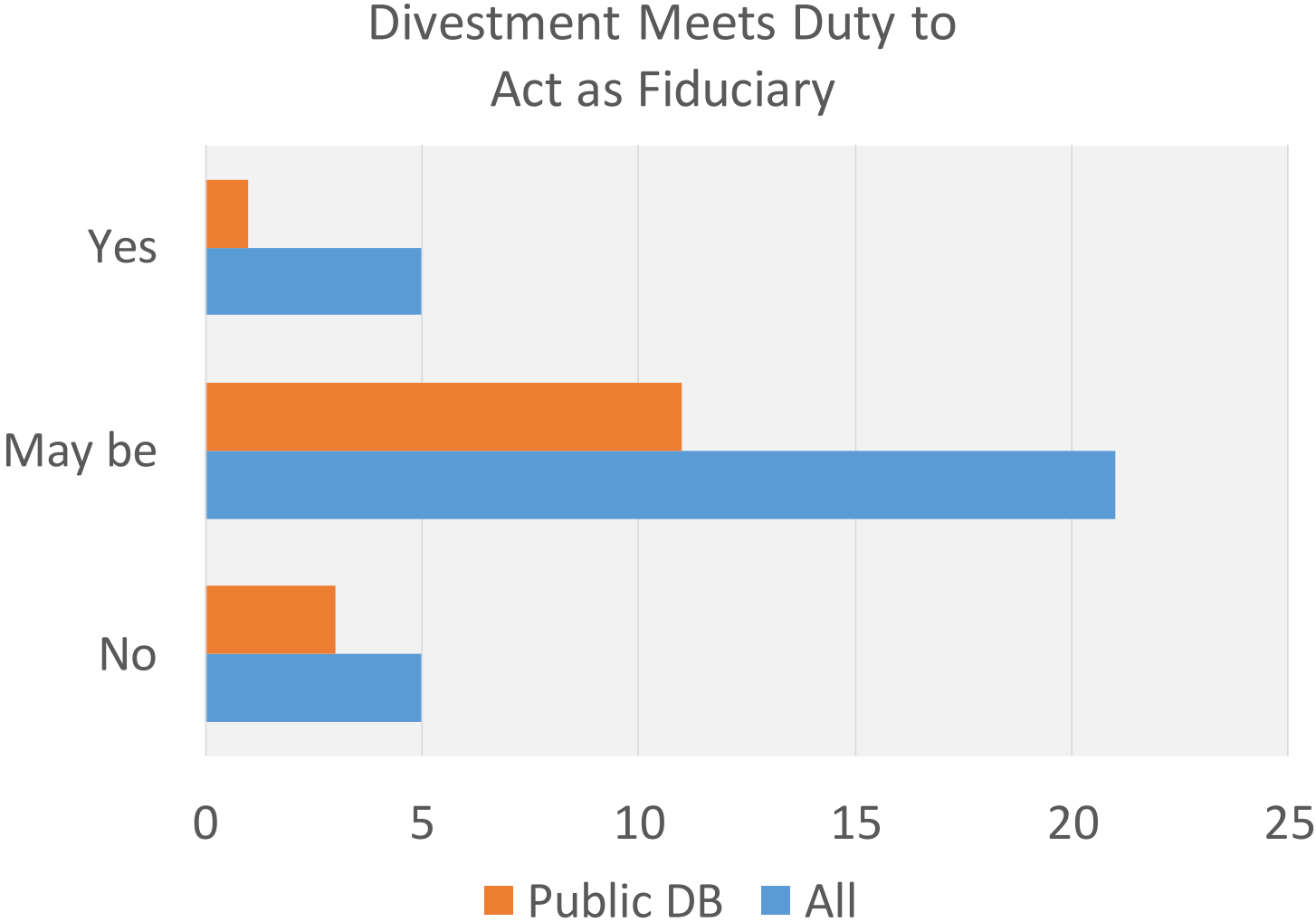
- Tobacco return expectations at the time of divestment?
 - More responded (12) than have divested (4)
 - Of 4 with Tobacco divestments: 2 market-like, 1 modest underperformance, 1 modest outperformance





Respondent Views on Fiduciary Duty

- Indicate which best reflects your organization's policy or view on whether divestment meets the duty to act as a fiduciary:

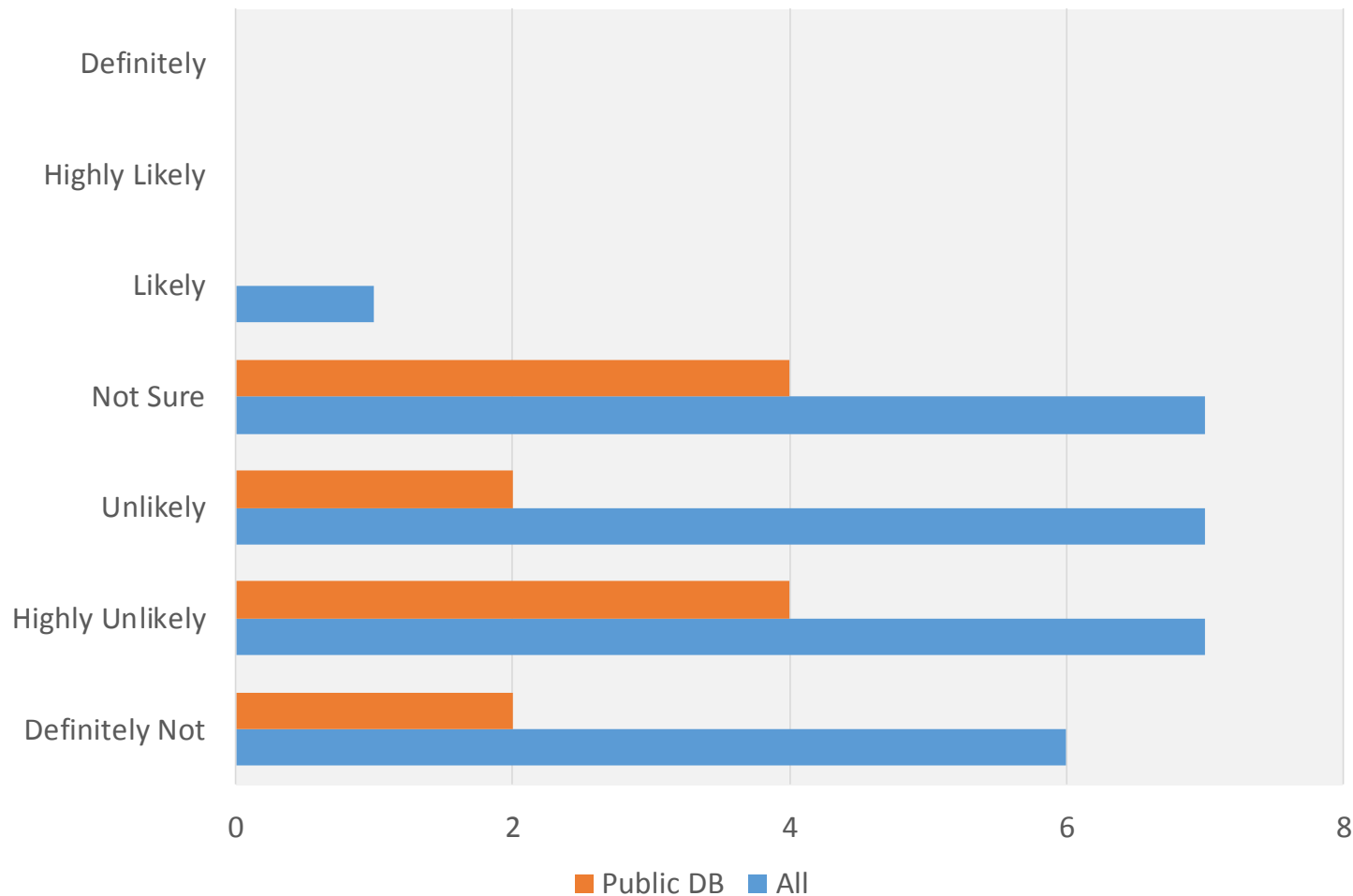




Effectiveness of Divestment

- Do you believe divestment from Tobacco companies can be successful in changing corporate behavior?

Divestment Likelihood to Change Corporate Behavior





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