

MEETING  
STATE OF CALIFORNIA  
PUBLIC EMPLOYEES' RETIREMENT SYSTEM  
BOARD OF ADMINISTRATION  
INVESTMENT COMMITTEE  
OPEN SESSION

ROBERT F. CARLSON AUDITORIUM  
LINCOLN PLAZA NORTH  
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SACRAMENTO, CALIFORNIA

MONDAY, SEPTEMBER 19, 2016

9:44 A.M.

JAMES F. PETERS, CSR  
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A P P E A R A N C E S

COMMITTEE MEMBERS:

Mr. Henry Jones, Chairperson

Mr. Bill Slaton, Vice Chairperson

Mr. Michael Bilbrey

Mr. John Chiang, also represented by Mr. Frank Moore

Mr. Richard Costigan

Mr. Rob Feckner

Mr. Richard Gillihan, represented by Ms. Katie Hagen

Ms. Dana Hollinger

Mr. J.J. Jelincic

Mr. Ron Lind

Ms. Priya Mathur

Mr. Theresa Taylor

Ms. Betty Yee, represented by Ms. Lynn Paquin

STAFF:

Mr. Doug Hoffner, Interim Chief Executive Officer

Ms. Cheryl Eason, Chief Financial Officer

Mr. Ted Eliopoulos, Chief Investment Officer

Mr. Matt Jacobs, General Counsel

Ms. Mary Anne Ashley, Chief, Legislative Affairs Division

Ms. Natalie Bickford, Committee Secretary

Mr. Dan Bienvenue, Managing Investment Director

Mr. Forrest Grimes, Chief Risk Officer

A P P E A R A N C E S C O N T I N U E D

STAFF:

Mr. Curtis Ishii, Managing Investment Director

Mr. Don Leu, Investment Manager

Mr. Andrew Karsh, Investment Manager

Mr. Simiso Nzima, Investment Manager

Mr. Don Pontes, Investment Director

Ms. Christine Reese, Investment Manager

Mr. Mike Rosborough, Investment Director

Mr. Wylie Tollette, Chief Operating Investment Officer

ALSO PRESENT:

Mr. David Brazil, Revive Oakland

Mr. Jeff Conant, Friends of the Earth

Mr. Stephen Conway, Town of Los Gatos

Mr. David Crowley, K&L Gates(via teleconference)

Mr. Allan Emkin, Pension Consulting Alliance

Mr. Steve Foresti, Wilshire Consulting

Mr. Andrew Junkin, Wilshire Consulting

Mr. Patrick Lighaam, Wilshire Consulting

Ms. Kristen Loomis, Revive Oakland, Service Employees  
International Union Local 1021

Ms. Jahmese Myres, Revive Oakland

Mr. E.J. Pavia, Urban Peace Movement, Revive Oakland

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1 P R O C E E D I N G S

2 CHAIRPERSON JONES: I call the Investment  
3 Committee meeting to order, please.

4 The first order of business is roll call, please.

5 COMMITTEE SECRETARY BICKFORD: Henry Jones?

6 CHAIRPERSON JONES: Here.

7 COMMITTEE SECRETARY BICKFORD: Bill Slaton?

8 VICE CHAIRPERSON SLATON: Here.

9 COMMITTEE SECRETARY BICKFORD: Michael Bilbrey?

10 COMMITTEE MEMBER BILBREY: Good morning.

11 COMMITTEE SECRETARY BICKFORD: Good morning.

12 John Chiang?

13 COMMITTEE MEMBER CHIANG: Good morning.

14 COMMITTEE SECRETARY BICKFORD: Richard Costigan?

15 COMMITTEE MEMBER COSTIGAN: Here.

16 COMMITTEE SECRETARY BICKFORD: Rob Feckner?

17 COMMITTEE MEMBER FECKNER: Good morning.

18 COMMITTEE SECRETARY BICKFORD: Richard Gillihan  
19 represented by Katie Hagen?

20 ACTING COMMITTEE MEMBER HAGEN: Here.

21 COMMITTEE SECRETARY BICKFORD: Good morning.

22 Dana Hollinger?

23 COMMITTEE MEMBER HOLLINGER: Here.

24 COMMITTEE SECRETARY BICKFORD: J.J. Jelincic?

25 COMMITTEE MEMBER JELINCIC: Here.

1 COMMITTEE SECRETARY BICKFORD: Ron Linda?

2 COMMITTEE MEMBER LIND: Here.

3 COMMITTEE SECRETARY BICKFORD: Priya Mathur?

4 COMMITTEE MEMBER MATHUR: Good morning.

5 COMMITTEE SECRETARY BICKFORD: Good morning.

6 Theresa Taylor?

7 COMMITTEE MEMBER TAYLOR: Here.

8 COMMITTEE SECRETARY BICKFORD: Betty Yee

9 represented by Lynn Paquin?

10 ACTING COMMITTEE MEMBER PAQUIN: Here.

11 CHAIRPERSON JONES: Okay. Thank you.

12 The next item on the agenda is the CIO report,  
13 our Chief Investment Officer, Mr. Eliopoulos.

14 CHIEF INVESTMENT OFFICER ELIOPOULOS: Terrific.

15 Mr. Chair, members of the Investment Committee, good  
16 morning. Before we get to this slide, I have another  
17 one-page slide, and you have it in your packets as well.

18 On the agenda today, we have a real deep dive  
19 look into our annual program review of public assets.  
20 You'll hear both from our Investment staff and many  
21 different levels within the Investment staff, and then a  
22 deep review by Wilshire Consulting on our public asset  
23 class teams.

24 So I want to make sure that we reserve time for  
25 that really important review. My morning comments will be

1 brief and really confined to the information on this  
2 chart, which I'll get to in a little bit. And really  
3 these comments and this chart, you know, reflect my and  
4 the Investment Office's desire and attempt to really  
5 highlight some of the challenges that we are facing and  
6 will be facing in the market environment in the years to  
7 come.

8 I think it's important that the Investment  
9 Committee and we continue to talk about these challenges  
10 and be ready -- and be ready for them as the years unfold  
11 and we'll be facing, I think, a very challenging  
12 environment going forward.

13 In previous months, we've talked and discussed  
14 many of the features of the challenging market and  
15 macroeconomic environment. We've looked at in quite a  
16 number of ways the low return and low interest rate regime  
17 that has persisted, and looks like will continue to  
18 persist into the future. We've discussed a number of  
19 occasions and a number of years really the progress and  
20 the maturation of the U.S. economic cycle, U.S. economy  
21 being -- in what, you know, we believe to be in its mid to  
22 late economic cycle.

23 We took a look last month at a one-page chart  
24 that really tried to frame some of the big picture  
25 challenges that we're facing, really precipitated by the

1 now almost 30-year secular decline of interest rates  
2 around the globe, which really has resulted in many, if  
3 not most, U.S. pension funds and institutional investors,  
4 including CalPERS having an asset allocation that's really  
5 dominated by equity and growth assets, which poses the  
6 largest risk in our portfolio.

7           In addition, we looked at, and have discussed for  
8 quite some time now, the lowering of the return  
9 projections by many in the marketplace of asset classes  
10 going forward, including our own consultant. Wilshire's  
11 capital market assumptions have been lowered over the  
12 course of the last two years to the point last month where  
13 we discussed how, if we just adopted those capital market  
14 assumptions from Wilshire in our current asset allocation  
15 portfolio, it would project more like a six percent return  
16 versus a seven percent return that we assumed just two  
17 years ago. So those are all framing factors to some of  
18 the challenges we'll be confronting in the years to come.

19           What I wanted to highlight in this slide today is  
20 another dimension of the challenging environment we are  
21 facing and increasingly will be facing as time progresses,  
22 which is the -- you know, the cash flow pressures that the  
23 system will be facing over time in the coming years and  
24 decades looking out.

25           And the graph that you see before you are all



1 numbers that the Committee and this Board has seen before  
2 on our net cash flow status. The orange line on the  
3 bottom of the graph are the projections of our, you know,  
4 total contributions over time. To the left of the  
5 vertical gray dotted line, you know, are actuals, and to  
6 the right are projections over time.

7           The red line at the top of the chart are the  
8 projections of both the actuals on the left side of the  
9 axis, but going forward are the projections for benefit  
10 payments and costs. And it's really quite a -- you know,  
11 every time we look at this quite a dramatic visual of the  
12 gap over time of the difference between the total  
13 contributions and the benefit payments and costs over  
14 time.

15           What has plugged that gap, certainly looking  
16 backwards over the last five years, and turning to the  
17 current year and forward, is the investment income that  
18 we've earned or sold assets to achieve. And that's the  
19 negative red numbers that you see along the blue line,  
20 which takes into account the investment income that we've  
21 either earned or are projected to earn over time.

22           And you can see the investment portfolio has been  
23 able to plug that gap, you know, close to, you know, one  
24 to three billion dollars over the past five years. And  
25 looking forward -- and I think this is important, looking

1 forward over the next five years, we're still in that one  
2 to two to three billion dollar range, but the gap grows  
3 over time.

4           And what that negative red numbers represents are  
5 assets that the investment portfolio, the Investment team,  
6 needs to sell in order to meet the benefit payments and  
7 other costs. And certainly with a \$300 billion fund,  
8 finding, you know, a billion dollars a year to sell is  
9 something that we can accomplish. But looking out into  
10 the future, it gets increasingly more pronounced of a task  
11 to sell \$200 million worth of assets a month, to sell \$500  
12 million of assets a month in order to meet payments.

13           Now, hopefully, the corpus of our fund will be  
14 growing quite substantially over this time. And certainly  
15 if at the end of this time period our fund is \$800 billion  
16 fund, as these numbers would basically tally out to, then  
17 selling half a billion dollars or a billion dollars a  
18 month is more achievable.

19           But nonetheless, given the current equity profile  
20 of our asset allocation, we have quite a volatile path to  
21 chart in order to get there. These numbers all assume our  
22 base case, that the investment portfolio is able to earn a  
23 7½ percent return annually over each year over this time  
24 period. And that is, you know, a large assumption.

25           What happens if we earn less than that, either

1 based on our own forecasts or by what the market gives us,  
2 then these gaps grow, and they come earlier. And  
3 certainly, if the gaps grow and come earlier at a time  
4 that the fund is \$300 billion in size, coming up with a  
5 half a billion dollars a month to sell in assets is more  
6 and more of a risk to the fund.

7           So certainly I think we have, based on our  
8 projections we hope, some time over the course of the next  
9 five years to re-engineer the portfolio. And there's much  
10 that we have done to do that. You've heard Wylie and  
11 myself talk about the Vision 2020. We have reoriented and  
12 re-engineered the governance processes of the Investment  
13 Office with the subcommittees that we've discussed  
14 internally to really put in place the decision-making  
15 apparatus in order to make decisions on what assets to  
16 sell at any given time, rather than simply deploying --  
17 decisions to deploy capital into asset classes. And  
18 that's a very necessary piece of plumbing work to do in  
19 order to be prepared.

20           The ALM cycle that we are now approaching is  
21 another important time to look at the risk profile of the  
22 investment portfolio, and look at particularly the cash  
23 yield or income needs of the fund over time as this gap  
24 grows in time.

25           Finally, really the base message is that, you

1 know, as our system -- as the CalPERS system continues to  
2 mature, the need to generate additional cash flow out of  
3 the investment portfolio to close this gap, this gap  
4 between outgoing benefits and costs with the income --  
5 incoming contributions, will put additional pressure on an  
6 investment portfolio already facing the prospect of a  
7 lower return environment with a volatile asset mix.

8           And I think this, as I've said a number of time,  
9 we're going to face challenges as a Committee and as a  
10 staff to confront these challenges. I think we have the  
11 talent and the necessary governance structure to face  
12 these challenges together, but I think we need to continue  
13 to acknowledge both the investment environment we're  
14 facing, as well as keeping an eye, a very acutely, on the  
15 cash flow of the system, because this is a changed  
16 circumstance for CalPERS. And our history, since the  
17 depression, we hadn't faced this cash flow factor turning  
18 negative until quite recently.

19           And it's important to -- we believe, we can't  
20 emphasize that enough, in terms of the affect it has on  
21 the investment decision making over time, and the path of  
22 returns that we have are going to be very consequential  
23 for us to manage the portfolio out into the future.

24           With that, Mr. Chair, those are my comments.

25           CHAIRPERSON JONES: Okay. Thank you, Mr.

1 Eliopoulos. Looking at the benefit payments and other  
2 costs, what are the components of the other costs?

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: That --  
4 those are -- that's a good question for our -- Wylie,  
5 maybe you want to take a shot at it. I don't want to  
6 mis-categorize it.

7 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I  
8 guess to start with, Ted and I, are included in those  
9 costs --

10 (Laughter.)

11 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
12 -- along with the rest of the CalPERS staff, and  
13 our operating costs.

14 CHAIRPERSON JONES: Okay. So I just wanted to  
15 know if that's a mandated cost or a --

16 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
17 No, those are --

18 CHAIRPERSON JONES: Okay. It's the costs that  
19 is --

20 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
21 -- the costs to run the System.

22 CHAIRPERSON JONES: Okay. Thank you.

23 Yes, I'll call on you in a minute, J.J., because  
24 we have several other people requested to speak.

25 Mr. Costigan.

1           COMMITTEE MEMBER COSTIGAN: Thank you, Mr. Jones.  
2           Mr. Eliopoulos, thank you so much for doing this.  
3 Again, the amount of information that you and your office  
4 puts out is much appreciated. I mean, we're not -- we're  
5 making sure folks know what's going on. So just some  
6 questions that I have here.

7           Two things. First of all, the graph assumes a 7½  
8 percent rate of return going forward. So it hasn't taken  
9 into consideration either what you or your consultants  
10 have talked to us about, what we think the real return may  
11 be over the next 10 years.

12           The other thing I keep drilling into people's  
13 heads is what you tell us on a monthly basis. We're in  
14 year 8 of a 10-year recovery. We should be forecasting a  
15 downturn in the economy sometime in the next two years. I  
16 don't see the graph reflecting that.

17           So this assumes sort of again a rosy projection,  
18 7½, no dips in the economy, nothing cyclical, or the  
19 volatility that we saw -- that we've seen in the last two  
20 weeks. The other -- not to put -- because we are  
21 different than myself as an individual investor. If you  
22 continue with the current discount rate, the current  
23 expenditures, and the current negative cash flow, at what  
24 point do we run out of money or can't recover? Or have  
25 you -- and I know that's a very broad question to ask, but

1 I mean I look my own personal portfolio and you run it out  
2 28 years and you assume, you know, what do you have to do  
3 to survive beyond that?

4 I would just point out it's a little different  
5 when I go into retirement at some point, unlike the way  
6 our fund works, we still have a steady flow of cash coming  
7 in. I mean, as long as the State of California exists,  
8 and the local governments exist, we'll have funds flowing  
9 in. So is there a date sometime in the future, based upon  
10 the current trajectory with the 7½ percent, the growing  
11 cap, potentially another economic downturn, or is that too  
12 far out to -- and then I've got a couple more questions.

13 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's a  
14 very important question, a very big one and a very -- it  
15 has some complexity to it that I want to acknowledge at  
16 the beginning of it.

17 The path -- I'll just take the volatility first.  
18 The path of returns is going to be very important, as  
19 we've discussed, over time. Looking at this, I'll it our  
20 base case numbers that are presented on this graph, we  
21 have some time. We can certainly make up this gap of one  
22 to two billion dollars a year and maintain the risk  
23 profile of the portfolio into the future.

24 But a significant drawdown would particularly be  
25 painful, especially when the current funded status of the

1 fund is at, you know, just below 70 percent. So the path  
2 of returns is very consequential here, and we can't  
3 predict it. So that's number one.

4           Number two, I think the risk factors that this  
5 Board has adopted as part of our ALM factor, which looks  
6 at the risk of the funding rate to dip below 50 percent,  
7 the volatility of employer contributions, and the absolute  
8 level of employer contributions are important risk  
9 factors, and really serve this system well to evaluate the  
10 question of the severity and the point of no return of the  
11 system.

12           So I would -- I guess I would turn back. We have  
13 a very robust ALM process, and we have identified  
14 collectively the risk factors that I think we need to  
15 watch to see as returns evidence themselves year by year  
16 how we are marking against those risk factors.

17           COMMITTEE MEMBER COSTIGAN: Well, and the risk  
18 factors are an element of an overall path forward to  
19 addressing your curve here, because the other element is  
20 both the contributions and the overall return rate.

21           I mean, they move in tandem. I mean, we're  
22 trying to de-risk the portfolio. This Committee has done  
23 a good job with you all of trying to identify that, while  
24 at the same time, there's enormous pressure to try to go  
25 after risk and get higher returns because the inverse is



1 the higher the return, the lower the employer  
2 contribution.

3           What the chart shows is that a combination of  
4 increased contributions and a lower rate will start  
5 moving, as referred to back in my days in the prior  
6 administration, is the fish's mouth would close. At some  
7 point, we're wanting to cross again. I mean, as you see  
8 in 01-02, or 10-11 and 11-12, the fish's mouth opened, the  
9 fish's mouth closed, if you remember our graphs. We used  
10 to love graphs in the Schwarzenegger administration.

11           Now, what's happening is the fish's mouth is  
12 getting larger and we have to take the two elements of  
13 that, which are returns, risk, and contributions and begin  
14 closing that gap again. And what I just don't see -- all  
15 this chart shows is with no corrective course or action,  
16 even with trying to de-risk, your benefit and payment  
17 actually, even if you de-risk, will spike higher, and your  
18 lower line would continue -- the 9.2 would grow in the  
19 out-years, because that is just an element of the three  
20 lines, is that pretty accurate?

21           CHIEF INVESTMENT OFFICER ELIOPOULOS: That's  
22 accurate. And to emphasize, if we return less than a 7½  
23 percent return along this path, it gets wider and sooner.  
24 And certainly a significant drawdown would also make the  
25 fish's mouth open wider earlier.

1 COMMITTEE MEMBER COSTIGAN: You can thank Donna  
2 Arduin for that. That was hers.

3 Thank you, Mr. Chair.

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: I tried to  
5 use the same metaphor.

6 COMMITTEE MEMBER COSTIGAN: Thanks, Mr.  
7 Eliopoulos.

8 CHAIRPERSON JONES: Okay. Mrs. Taylor.

9 COMMITTEE MEMBER TAYLOR: Yeah. Thank you very  
10 much, Mr. Eliopoulos. This is a really sobering look at  
11 what's going on. My -- I had a couple of questions and I  
12 think it sort of goes on with what Mr. Costigan was  
13 saying. So if we lower the return rate to say six  
14 percent, is that going to plug this whole a little bit?  
15 That's my first question.

16 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well,  
17 there's a lot of factors that go into that. And I think  
18 that's one of the reasons we have the ALM process where  
19 the different parts of the organization provide that type  
20 of information.

21 One of the things, if it's the discount rate that  
22 is being lowered from 7½ to let's say 6 percent, then  
23 contribution levels will go up. And that will help plug  
24 this gap, because you have higher contributions coming in.  
25 That would also reflect as well an expectation, most

1 likely, that returns would be lower over that time period.  
2 That's one of the factors that go into setting that. And  
3 the lower return would keep the gap higher than it  
4 otherwise would be.

5 COMMITTEE MEMBER TAYLOR: So it sort of cancels  
6 each other out.

7 CHIEF INVESTMENT OFFICER ELIOPOULOS: I wouldn't  
8 say cancels each other out, but would need to be modeled  
9 carefully to characterize it.

10 COMMITTEE MEMBER TAYLOR: Okay. So then I --  
11 then my other question kind of is how this happened? I'm  
12 assuming that, at some point, we are no longer hiring the  
13 amount of people, and that's -- we have more retirees than  
14 we have people in the system, right?

15 CHIEF INVESTMENT OFFICER ELIOPOULOS: This is the  
16 demographics of --

17 COMMITTEE MEMBER TAYLOR: As we get more  
18 efficient, we hire less people.

19 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well, that  
20 could be part of it. This is the demographics of an aging  
21 workforce retiring -- both retiring and living longer.

22 COMMITTEE MEMBER TAYLOR: Right. Okay. And then  
23 I think my last question was say in a perfect world, what  
24 would you do or what would you want to see to close this  
25 gap?

1 CHIEF INVESTMENT OFFICER ELIOPOULOS: In a  
2 perfect world, we need more income. So we'd want to -- we  
3 need more income and we need -- I think, collectively as a  
4 group, Board and staff, are trying to find ways to reduce  
5 the volatility and the reliance on equity assets as much  
6 as we do in the system. So we would reduce the  
7 volatility -- projected volatility of the fund, we'd lower  
8 the risk profile of the fund, and we'd look for assets  
9 that produce more income to meet the demands that we see  
10 coming from the maturation of the system.

11 So those -- from an investment portfolio  
12 standpoint, construction standpoint, of a maturing system,  
13 you'd want less volatility and more income in the  
14 portfolio. The difficulty -- why we don't live in a  
15 perfect world is that that comes at a price in terms of  
16 expected return and it's how much can our system,  
17 employers and employees, afford --

18 COMMITTEE MEMBER TAYLOR: Right, right.

19 CHIEF INVESTMENT OFFICER ELIOPOULOS: -- in order  
20 to meet these projections, and what is the risk  
21 appetite -- the appropriate risk appetite of the system to  
22 invest for the future?

23 And there are -- you know, there's always a  
24 spectrum of risk beliefs and that's why this Board is  
25 constituted to ultimately set the risk profile of the fund

1 in order to meet these challenges.

2 COMMITTEE MEMBER TAYLOR: And then lastly, I  
3 think the one thing I think about is CalPERS is kind of  
4 like a big ship. And turning the risk profile around is  
5 not something we do overnight. So like we had -- I will  
6 be talking about it later, but as we look at the global  
7 equities and such, there are things that I think you guys  
8 are looking at to change to hopefully mitigate some of the  
9 risk that we're looking and volatility. So I do  
10 appreciate this. I know this is, like I said earlier,  
11 very sobering. And I hope to work and get this worked  
12 out.

13 CHAIRPERSON JONES: Thank you.

14 Mrs. Mathur.

15 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.

16 Well, I also want to thank you for bringing  
17 this -- you know, bringing this information. I think this  
18 is yet another piece in the ongoing conversation we're  
19 having about the sustainability of the fund, and an  
20 important conversation for us to having, and for us to be  
21 having in public with our stakeholders and our members  
22 and -- et cetera.

23 A couple of questions for you. You mentioned  
24 it's partly this demographic issue. And a piece of that  
25 is sort of the Baby Boomer bulge issue. And so my

1 understanding is that actually the cash flow negative  
2 situation will actually, at some point, ameliorate, that  
3 it will -- it will go back in the right direction on the  
4 natural as that generation ages and as we higher more  
5 people to backfill retirements, et cetera.

6 This chart doesn't exactly reflect that, and I  
7 know Alan Milligan is conveniently retired.

8 (Laughter.)

9 COMMITTEE MEMBER MATHUR: But how -- when is that  
10 cross-over point?

11 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yeah. I  
12 believe -- and I think we have a risk -- a report in the  
13 Finance Committee tomorrow. So these will be really good  
14 questions to ask. And I think actually Alan will be here  
15 tomorrow as well.

16 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

17 A cameo.

18 CHIEF INVESTMENT OFFICER ELIOPOULOS: But my  
19 recollection is that really kicks in 20 to 30 years from  
20 now. And so that is a benefit of the PEPR legislation.  
21 For sure it comes back down. We have to get there.

22 COMMITTEE MEMBER MATHUR: Yeah, there's a -- so  
23 it's further out than I had in my head.

24 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yes.

25 COMMITTEE MEMBER MATHUR: Okay. The second

1 question that I had is about this bottom row, which is  
2 private equity cash flow. Could you just talk a little  
3 bit about what is -- what has -- what is driving these  
4 changes in the private equity cash flow?

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: Thank you  
6 so much for asking that. I didn't under score that in my  
7 talks. Really, what that line, the private equity cash  
8 flow line at the very bottom of the chart, it reflects the  
9 actual net cash flow of the private equity portfolio. So  
10 all of the sales and actual contributions put into  
11 partnerships, it's the net. And it has been quite  
12 robustly positive the last few years. So point one is  
13 that while we don't view private equity as a source for  
14 income of the fund, since so much of it is -- almost all  
15 of it is produced by appreciation and sales of the private  
16 companies, what we've seen particularly in the last three  
17 years -- you can see the \$6.9 billion and net positive  
18 cash flow from private equity in 2013 -- or 2012, 2013,  
19 5.6 billion positive in 2012, '13, 5.6 billion and then  
20 5.1 billion.

21 We've -- the private equity portfolio has been  
22 gushing cash to the system, and very favorable closing  
23 this gap the last four or five years. And that reflects  
24 the attractive -- yeah, the attractive equity market  
25 valuations. So our partners are selling into that market

1 more than they're investing.

2           As you can see in the numbers projected going  
3 forward, it's still projected to be positive cash flow.  
4 That could happen, but there are also scenarios that it  
5 would not, in fact, projecting the cash flow of the  
6 private equity is probably the most volatile of the things  
7 that we could project. And certainly, if these numbers  
8 don't come true, if private equity reverses itself, either  
9 because of the returns that it receives -- you can see  
10 this has the expectations that we'd receive a net 9.33  
11 percent return, that's what's assumed in the 7½. But if  
12 it returns 6 or 3, then the cash flow contribution comes  
13 down.

14           The other potential effect is if the market  
15 dynamic changes so that our private equity partners are  
16 investing more into new companies than harvesting out,  
17 these numbers can flip negative. So we keep a very close  
18 eye on the cash flow projections of the private equity  
19 portfolio, because it can have a real delta for us in  
20 terms of closing these gaps.

21           So far, it's been a spectacularly beneficial cash  
22 flow provider to the fund, which has helped mask certainly  
23 some of the gap that we have of the last few years, and we  
24 project it to continue playing that role certainly this  
25 year and next year. But as we look out longer into this



1 future, we're more and more skeptical as to how much of  
2 net cash flow the private equity portfolio will produce.

3 COMMITTEE MEMBER MATHUR: So this line has a  
4 drop-off after 2026. Is that by design or it's just  
5 impossible to project?

6 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yeah, we  
7 just stop projecting after that.

8 COMMITTEE MEMBER MATHUR: Fair enough.

9 CHIEF INVESTMENT OFFICER ELIOPOULOS: It's to  
10 speculative.

11 COMMITTEE MEMBER MATHUR: And then real estate,  
12 we've also sort of been shifting towards more  
13 income-producing investments. But I notice you haven't  
14 quite called that out separately. Is there a reason or --

15 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yes, we  
16 have. And that will be a -- this change character of the  
17 real estate portfolio will be a benefit from a cash flow  
18 standpoint. We've gone from roughly 20 percent of the  
19 real estate portfolio in 2007 being core commercial real  
20 estate to today 80 percent. And that certainly has an  
21 effect.

22 This recent activity of, you know, selling out  
23 our, you know, \$3 billion of opportunistic real estate has  
24 made some of this projection a little choppy, but it is  
25 something that we will be bringing to the Board what we

1 expect the stable cash yield off of the core real estate  
2 portfolio will be. But it is one of the strategic  
3 decisions that we made as a committee and as an Investment  
4 staff to gather this income producing core real estate  
5 really with an eye towards this environment going forward.

6 COMMITTEE MEMBER MATHUR: And then finally,  
7 sorry, infrastructure, which can also be income producing,  
8 how much of a focus do we have on that in the -- in our  
9 infrastructure portfolio? I know it's still relatively  
10 small. We're working to grow it. Hopefully, it will pick  
11 up in the next few years. But what are we thinking on  
12 that?

13 CHIEF INVESTMENT OFFICER ELIOPOULOS: Too small  
14 to matter right now as you mentioned. The policy that the  
15 Committee adopted was to weight heavily the equivalent  
16 core income-producing component of infrastructure rather  
17 than greenfield, just for this very reason. We think real  
18 assets, both real estate and infrastructure, can play a  
19 very important role in providing cash yield, at the same  
20 time providing growth through, and inflation protection.

21 COMMITTEE MEMBER MATHUR: Okay. Thank you.

22 CHAIRPERSON JONES: Mr. Jelincic.

23 COMMITTEE MEMBER JELINCIC: To follow up on  
24 Henry's question, these other costs, is that all of the  
25 costs throughout the entire system or do you have only

1 investment costs built into this?

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

3 That's all the costs of CalPERS.

4 COMMITTEE MEMBER JELINCIC: Okay. And that was  
5 the question I wanted to follow up. But I -- I hate to  
6 use a Schwarzenegger image, but since we've got it out  
7 there. You know, you rightly point out that lower returns  
8 widen the fish's mouth. But on the flip side, higher  
9 returns close -- helps close the mouth.

10 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's  
11 exactly true.

12 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

13 That's true.

14 CHIEF INVESTMENT OFFICER ELIOPOULOS: This path  
15 of returns is going to be very consequential for us.

16 COMMITTEE MEMBER JELINCIC: Thank you.

17 CHAIRPERSON JONES: Okay. Ms. Hollinger.

18 COMMITTEE MEMBER HOLLINGER: Thank you. Thank  
19 you. I really appreciate it. Representing the insurance  
20 industry, we're in risk mitigation. And when you manage  
21 to a liability and you have a maturing -- and you're cash  
22 flow negative, I think what's really important that  
23 could -- that would add even another level of sobriety is  
24 the impact of a negative return, and that we have to  
25 understand that in volatility, when you're cash flow

1 negative, you can't catch up when you have maturing. So  
2 this fish would have no opportunity to close its mouth.

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's very  
4 true. I don't know about the no opportunity to close its  
5 mouth. It depends on how severe.

6 COMMITTEE MEMBER HOLLINGER: It depends upon how  
7 severe. And that the orientation right now really needs  
8 to be on de-risking and on downside protection, because we  
9 can't afford the volatility -- the negative volatility.

10 CHIEF INVESTMENT OFFICER ELIOPOULOS: We believe  
11 you're correct on that. We think the risks are asymmetric  
12 back to the downside.

13 COMMITTEE MEMBER HOLLINGER: Exactly.

14 CHIEF INVESTMENT OFFICER ELIOPOULOS: And to  
15 highlight the point you just made, it's very difficult in  
16 a down-market to be selling assets to meet --

17 COMMITTEE MEMBER HOLLINGER: Exactly.

18 CHIEF INVESTMENT OFFICER ELIOPOULOS: -- these  
19 benefits, so the risk to the --

20 COMMITTEE MEMBER HOLLINGER: It's exacerbated.

21 CHIEF INVESTMENT OFFICER ELIOPOULOS: It's  
22 exacerbated, which makes the downside risk, in our view,  
23 more pronounced than the potential benefit of an upside.

24 COMMITTEE MEMBER HOLLINGER: Exactly. And I  
25 really want this Board, as well as our constituents, to

1 understand that, because it's a real game-changer. And it  
2 totally changes how you have to position the portfolio.

3 Thank you.

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: Right.

5 CHAIRPERSON JONES: Okay. Mr. Lind.

6 COMMITTEE MEMBER LIND: Thank you.

7 So this is obviously not a new revelation. We've  
8 been working through this, and we went through a long and  
9 exhaustive process to develop our risk mitigation efforts.  
10 I know some want to revisit that sooner rather than later,  
11 and rather than waiting for the ALM process. And we'll be  
12 having that discussion over the course of the week. I  
13 think this chart really does a good job in sort of, you  
14 know, describing what the problem looks like.

15 I just think it's important to point out, you  
16 know, because we on the Board and everybody here, and  
17 certainly our members and people watching on TV are  
18 focused like a laser beam on this fund, on CalPERS. But  
19 this is clearly not just a CalPERS issue, not just a  
20 public fund issue, this is a pension fund issue for our  
21 society.

22 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

23 It's a retiree issue.

24 COMMITTEE MEMBER LIND: Yeah, every -- nearly  
25 every fund are facing the same set of problems around

1 demographics, and cash flow negativity, whether it's  
2 foundation plans, or the world that I came from  
3 Taft-Hartley plans. You know, ERISA plans have a  
4 different set of federal regulations that force them to do  
5 certain things over a shorter period of time, but we're  
6 all facing this. And I just think it's important to keep  
7 that perspective as we sort of work through the  
8 conversation.

9 CHAIRPERSON JONES: Thank you, Mr. Lind.  
10 Mr. Costigan.

11 COMMITTEE MEMBER COSTIGAN: I just wanted to  
12 follow up on one point Ms. Mathur raised, that on the --  
13 just so I can understand it. The point was on the natural  
14 at some point, the lines will close, because we have  
15 employees that are retiring and new ones coming under.  
16 Except at least what I don't see, or I'd like to have a  
17 discussion on, and we can talk more tomorrow at Finance,  
18 is where is PEPR reform in this? Because those new  
19 employees are different than the current employees. So  
20 those employees are actually paying less into the system,  
21 longer vesting periods, and what we also know is there is  
22 more turnover among the State workforce than there was in  
23 the past.

24 So I'm just trying to get more to the answer is  
25 maybe historically that would have been the case, but our

1 workforce is changing and the demographic of the employee  
2 paying in is different. And up until 2011 -- so the thing  
3 is we actually have a group of folks that came into the  
4 system prior to '11 that we have to account for under the  
5 old system for 40 or 50 years with a number of new  
6 employees.

7 And if I recall correctly, the first two years of  
8 that new employee they're not even in the system. It's  
9 that third year that they come in, and then they're  
10 playing catch up, and then it's 20 years.

11 So at some point, I would like to figure out how  
12 we have a discussion about how that workforce -- I know we  
13 have -- we project savings, so does this chart assume  
14 those savings, the PEPRA savings going out?

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: The  
16 chart does include the impacts of PEPRA.

17 COMMITTEE MEMBER COSTIGAN: Okay. So even with  
18 the impacts of PEPRA, what we see is still continuing to  
19 grow?

20 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

21 That's right. As Ted mentioned earlier, I think  
22 it's a great question for your Finance Committee tomorrow,  
23 and the actuaries. They're the experts on those.

24 COMMITTEE MEMBER COSTIGAN: Scott.

25 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: But

1 the potential closing of the fish mouth relative to  
2 PEPRA -- the impacts of PEPRA is further out than this  
3 chart demonstrates. It's 30 years plus.

4 COMMITTEE MEMBER COSTIGAN: Thank you.

5 CHAIRPERSON JONES: Okay. Ms. Paquin.

6 ACTING COMMITTEE MEMBER PAQUIN: Thank you.

7 Thank you for this information and continuing to shine a  
8 light on these very important subjects. And, you know, I  
9 think that there's so many variables and moving pieces  
10 that it's difficult to focus on any one piece of that,  
11 outside of the ALM process.

12 And that said, I was also wondering if the ALM  
13 process will include a survey of public agencies to see  
14 how they are approaching paying for their pension  
15 liabilities at the current time, and any impacts to any  
16 future increases as well? And I know that every agency  
17 has their own risk portfolio and profile, but it would be  
18 very beneficial I think to hear what some of the best  
19 practices are.

20 CHIEF INVESTMENT OFFICER ELIOPOULOS: Great.  
21 We'll make sure to forward that to the Finance Committee  
22 and to Cheryl and Doug and the team. They'll be --  
23 they'll take the lead on that.

24 ACTING COMMITTEE MEMBER PAQUIN: Thank you.

25 CHAIRPERSON JONES: Okay. Mr. Slaton.



1 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.

2 I think Mr. Lind raised a very interesting point  
3 that this is not just a CalPERS issue. This is a global  
4 issue, in fact, but that does not mean that each agency  
5 isn't responsible for dealing with it themselves, and  
6 addressing the issue.

7 I want to come back to the issue of asymmetric  
8 risk and cash flow, because, you know, at the end of the  
9 day, cash flow is so important, and particularly when we  
10 have negative cash flow.

11 So this chart -- the blue line on the chart is --  
12 assumes a 7½ percent return. What I don't see in the  
13 chart is what happens to that gap if you don't change the  
14 bottom red line, but you change the blue line to reflect,  
15 let's say, going forward, and -- you know, you can --  
16 everybody can pick their number, whether it's, you know,  
17 6½, or 7, or 6. You know, you pick your number. But  
18 how -- what's the sensitivity level if you drop that  
19 number without changing the bottom red line?

20 Do you have a comment about that or is that  
21 something that's easily produced?

22 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yes, it's  
23 something that we could bring to this Committee, if the  
24 Committee would like that. We thought it would be too  
25 many charts, too many numbers to hit right away. And

1 the -- I think the point is made based on our base case  
2 number that this is a challenging environment going  
3 forward. But certainly, a 6 percent return or any shock  
4 to this system, it gets wider faster.

5 VICE CHAIRPERSON SLATON: Yeah. And it's just --  
6 it's really a matter of seeing that -- you know, how  
7 volatile is that issue. And now that you've presented the  
8 base case, I think it would be easy to build on that to  
9 see what the implications would be. I think it's  
10 important for this Committee to know that.

11 CHIEF INVESTMENT OFFICER ELIOPOULOS: We'd look  
12 for direction from the Committee on that. We can bring  
13 that information back.

14 CHAIRPERSON JONES: Okay. Why don't we hold  
15 that, because I think there may be some information  
16 already available that responds to his question, but I  
17 just need to be sure it does, and then we'll decide  
18 whether or not we come back with it. Okay. Thank you.

19 CHIEF INVESTMENT OFFICER ELIOPOULOS: Sure.

20 CHAIRPERSON JONES: Mr. Jelincic.

21 COMMITTEE MEMBER JELINCIC: I want to respond to  
22 a couple of things Rich said. New employees are no longer  
23 out of the system for the first two years. PEPRA  
24 eliminated that. And new employees actually pay a higher  
25 percent of their pay into the system. It may be because

1 they're new, their pay is less, and so the dollar amount  
2 may be less, but I wanted to make sure those two things  
3 were clear. And I will again acknowledge the asymmetrical  
4 risk, but that doesn't mean that you should not be looking  
5 at what you're walking away from. So you need to look at  
6 both sides.

7           Because of the eye asymmetrical nature, you may  
8 very -- and probably should weight the downside more. But  
9 you can't -- you can't balance risk if you don't look at  
10 both sides.

11           Thank you.

12           CHAIRPERSON JONES: Okay. Thank you. And that's  
13 the last question we have on the introduction to today.

14           (Laughter.)

15           CHAIRPERSON JONES: Okay. Now, we will move to  
16 the next item on the agenda, action consent items. We  
17 need a motion, please.

18           COMMITTEE MEMBER MATHUR: Move approval.

19           CHAIRPERSON JONES: Moved by Mrs. Mathur.

20           COMMITTEE MEMBER TAYLOR: Second.

21           CHAIRPERSON JONES: Second by Mrs. Taylor.

22           All those in favor aye, please?

23           (Ayes.)

24           CHAIRPERSON JONES: Thank you. The items passes.  
25           The next item is consent information. And I just

1 want to make a comment on the calendar and the consent  
2 information item. There's one change to the annual  
3 calendar in the book. It is actually the March 2017  
4 meeting that has no scheduled item, not April.

5 Also, I've asked staff to update the language on  
6 the Committee annual calendar next month. Months without  
7 scheduled items will be noticed with the phrase no agenda  
8 items currently scheduled, instead of being left blank.  
9 So we'll correct that going forward. Thank you very much.

10 Now, we'll move to the next item on the Agenda,  
11 Item 5, Asset Allocation, Performance, And Risk.

12 Mr. Junkin

13 (Thereupon an overhead presentation was  
14 presented as follows.)

15 MR. JUNKIN: Good morning. Andrew Junkin with  
16 Wilshire Consulting.

17 This report compares CalPERS performance and  
18 asset allocation to a variety of public fund -- public  
19 pension fund peers. I'm not going to hit every single  
20 page, but there are a few notes that I think are worthy to  
21 draw out.

22 --o0o--

23 MR. JUNKIN: Let's start with the fact that the  
24 universe rankings, 1 is high and 100 is low. Sometimes it  
25 depends on who's set up the chart. So I'll just establish

1 that right from the beginning. And the way this chart  
2 works if you look sort of at the bottom where it says  
3 total plan composites, that's the returns for CalPERS.  
4 The first number, the parenthetical number is the universe  
5 ranking.

6           So as we look at -- it's probably not worth  
7 looking at anything less than a year, quite frankly, and  
8 really, we probably ought to be focused on the end of the  
9 chart. You can see the returns one year, a little less  
10 than one percent. This is different than what's been  
11 reported. Some of the costs that are not included in  
12 this. This is not a true net, net, net number. It's kind  
13 of net of investment management fees, but not of some of  
14 the staff costs, and that drives the difference.

15           But you can see that slightly less than one  
16 percent return puts it in the 59th percentile, out to 3  
17 years, 7.14 puts it right at the median fund in this  
18 universe. This is 10 billion and up.

19           If we move that number up significantly, we cut  
20 out a lot of funds, and then we're comparing CalPERS  
21 against 3 or 4 funds, and so the comparison becomes kind  
22 of moot.

23           I'm not going to spend a lot of time on this  
24 page, other than just kind of to use it to set up the rest  
25 of the pages. You can see, I think, the 10-year number is

1 probably where we ought to be focused here. The return of  
2 5.3 percent, 88th percentile. We're going to walk through  
3 some of the asset classes and see what's driving that,  
4 because I think that's the most important part.

5 --o0o--

6 MR. JUNKIN: Let's go here to the next page, page  
7 3 of 22 -- I'm sorry, page 4 of 22, the five-year risk and  
8 return chart. And it's -- the icons here are not great.  
9 There is a little T on that chart. It's just left of  
10 center right along the horizontal line there. And so what  
11 it's telling you is that in terms of risk, CalPERS has  
12 been below median. And in terms return over that  
13 five-year period, 52nd percentile is sort of right at  
14 median. So that's a pretty good tradeoff relative to  
15 peers. Let's go from there.

16 --o0o--

17 MR. JUNKIN: This is a big page here, so I want  
18 to spend a minute on this, page five of 22. These are not  
19 returns. This is the actual percentage allocated to each  
20 of these asset classes compared to the peer groups. And  
21 so what we should really be looking at are differences.  
22 And I think the two that kind of jump off the page are the  
23 weighting to international equity.

24 So here we look through the global equity  
25 portfolio and we say how much is international, how much

1 is U.S., because that's how a lot of pension funds still  
2 invest is U.S. versus international. You'll have taken a  
3 global approach. But the difference is, as a result of  
4 that, you have a much higher allocation to international  
5 equity than many of your peers do. It's in the 15th  
6 percentile.

7           The other thing that sort of jumps off the page  
8 here is real estate, you have a pretty high allocation,  
9 top quartile. I would also say alternative, which really  
10 captures just private equity at this point, lower than a  
11 lot of peers. But again, this is where the size issue  
12 becomes an issue. It's easier to have 10 or 15 percent to  
13 alternatives when your at \$10 billion plan than when  
14 you're a \$300 billion plan. So in some senses, that's  
15 sort of the tail wagging the dog.

16           Any questions on this page before I move on?

17           No. Okay.

18           CHAIRPERSON JONES: Okay. Let's wait to finish  
19 and we'll come back to the questions.

20           MR. JUNKIN: Great.

21                               --o0o--

22           MR. JUNKIN: So I'm going to bounce around a  
23 little bit here. Page 10 of 22 -- I'm sorry, let's do 8  
24 of 22. So this is the U.S. equity returns, public  
25 equities, and you can see here that CalPERS - again, just

1 looking at that total plan composites line - really is  
2 above median in most of the long-term periods. I'm  
3 looking three years and out, 47th percentile, 43rd, 39th,  
4 33rd percentile over the last 10 years. So really public  
5 equity, you all are doing a good job versus your peers on  
6 the U.S. side. Skip ahead two pages now to page 10.

7 --o0o--

8 MR. JUNKIN: International equity, I'm looking at  
9 the same things here. The universe rankings, you can see  
10 41st, when we look at the 3-year, a little bit more  
11 challenging in the 5- and the 7-year period, and the  
12 10-year period. But returns have been pretty good in the  
13 international equity segment as well. Now, I'm going to  
14 go back and show the combined global equity.

15 --o0o--

16 MR. JUNKIN: And here's where the difference  
17 comes into play. Because of your more significant  
18 allocation to international equities, which underperformed  
19 U.S. equity, your global equity rankings don't look all  
20 that good. So this is really just a function of that  
21 U.S./non-U.S. Split. And you can see the returns at 5  
22 years, for example, in the 78th percentile; 3 years in the  
23 58th percentile.

24 Our view, and that of your staff, has been  
25 for -- in particular for a size of your fund, if you're



1 looking for economic exposure to global growth, which is  
2 really the fundamental reason why you would invest in  
3 public equity, going global makes the most sense. It  
4 is -- it does make you look different than many of your  
5 peers, as we've seen, but fundamentally we believe that's  
6 the best way to capture global growth and transform it  
7 into a return.

8 --o0o--

9 MR. JUNKIN: I wrote down the page numbers at the  
10 bottom, which aren't showing up, so I'm having to sort of  
11 catch up here. Page 12 of 22, private equity returns,  
12 here it's -- we shouldn't even be looking at things inside  
13 of five years. But at the five-year return, you can see  
14 the universe ranking is right about median over 7 years,  
15 and 10 years a little bit better, the 15th percentile, the  
16 35th percentile. So from a peer universe, the private  
17 equity portfolio is doing well.

18 --o0o--

19 MR. JUNKIN: Page 14, fixed income, another  
20 bright spot. And we'll cover this in the Wilshire review  
21 of global fixed income. You can see returns here compared  
22 to the universe really are in the top decile across many  
23 of the time periods. A lot of that is due to the fact  
24 that you've had a longer duration positioned portfolio  
25 than many of your peers. Again, that's a strategic

1 decision. That's not a tactical decision, but it has paid  
2 off.

3 --o0o--

4 MR. JUNKIN: And then I'll end with real estate.  
5 Make sure I've got the right -- that's fixed income.  
6 Sorry. Page 20 of 22, and this is quite obviously a tale  
7 of two cities. Most recently, real estate returns have  
8 been good, when you look at the 3 years, 5 years -- you  
9 know, 5 years in the top decile. But then we get out to 7  
10 years and 10 years, where we're incorporating the remnants  
11 of the global financial crisis, and obviously that's a  
12 different story.

13 So the dramatic repositioning that the portfolio  
14 went through as a result of the global financial crisis, I  
15 think, has really borne fruit. There was obviously a lot  
16 of pain in 2008 and 2009, which is still showing up in  
17 those numbers.

18 So that's where I'll conclude my comments and be  
19 happy to take any questions.

20 CHAIRPERSON JONES: Okay. Yes. Mrs. Mathur.

21 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.  
22 I have a big picture question to start with, and that is,  
23 is this kind of universe comparison really useful and  
24 constructive for a fund like CalPERS, and particularly  
25 when the universe is defined as \$10 billion or more, and

1 that does make a material difference in terms of  
2 what -- what our allocation can even look like, as you  
3 noted, particularly on private equity, given the capacity  
4 of some of those markets?

5 MR. JUNKIN: I think it's interesting  
6 information. It's indicative. I would not use it to  
7 change strategies.

8 COMMITTEE MEMBER MATHUR: It's indicative --

9 MR. JUNKIN: It is a way to point out where you  
10 have significant differences with your peers, and maybe --

11 COMMITTEE MEMBER MATHUR: And why is that useful?

12 MR. JUNKIN: Well, I think it could lead you to  
13 examine areas of the market that maybe you have not  
14 considered, or where you look significantly different than  
15 the market. So I think, for example, your liquidity  
16 allocation -- let me go back to that page. I didn't note  
17 it, because it's not a big part of the portfolio. You  
18 know, 87 percent of peers have more cash and liquidity in  
19 their portfolios. That might make you think what are they  
20 doing that's different? Why are we at this level?

21 Well, the fact of the matter is you all have a  
22 liquidity policy. You have, I think, procedures in place  
23 that allow you to run at a lower number, but it's that  
24 kind of thing that I think this is useful for really just  
25 to call out differences. I would not -- again, I would

1 not use it to make investment decisions. I have  
2 experienced that with other clients, and this is not,  
3 absolutely not, a decision-making tool.

4 COMMITTEE MEMBER MATHUR: And do you think this  
5 universe is the right one? I mean, \$10 billion to me  
6 sounds quite low to be included in our universe. And it's  
7 not -- and it's a different level than what we look at  
8 when we're looking at costs, for example, under the CEM  
9 analysis. It's lower than that. I mean, CEM has a higher  
10 number, higher threshold.

11 MR. JUNKIN: We've looked at moving the threshold  
12 up. Since this is U.S. plans only, and CEM is global, if  
13 we move it up, you then have a universe that is so small  
14 that it's not representative of really anything.

15 So that's a fine line to walk. I mean, we  
16 could -- we could tailor this universe to 50 billion and  
17 up, and you'd probably have 5 or 6 plans. And I don't  
18 know how much you gain from looking at peer universe of 5  
19 or 6 plans.

20 COMMITTEE MEMBER MATHUR: Okay. I think we  
21 should think about, and maybe this is a question really  
22 for the Chair, whether this is -- this provides enough  
23 information that it's really worth us spending a lot of  
24 time in open session about -- I mean, in any session. I  
25 mean -- but I just -- I'm just not sure that this is the

1 right use of our time from a strategic perspective,  
2 particularly as we are trying to position ourselves in a  
3 particular way that might not be the same as our peers.

4           And so comparisons to our peers -- you know, for  
5 example, you mentioned the global equity benchmark, and  
6 that we have a true global equity benchmark, and no U.S.  
7 bias. That clearly has caused us to perform differently,  
8 and yet we might have conviction behind that decision, as  
9 you noted. So anyway, I just -- there might be some fruit  
10 in here, but I'm just not sure that it's worth a lot of  
11 time.

12           CHAIRPERSON JONES: Okay. Thank you.

13           And my direction on that, that we will discuss  
14 this and report back to the Committee. Bill and I will  
15 meet with staff and also with Wilshire and talk about the  
16 benefit-cost analysis issue, and then report back to the  
17 Committee. Okay?

18           Thank you.

19           Mr. Jelincic.

20           COMMITTEE MEMBER JELINCIC: The -- on that  
21 particular issue, I mean, I think we need to recognize  
22 we're a public fund, and if we don't make the comparisons,  
23 others are going to make them. So there's something to be  
24 said for doing it ourselves.

25           But on page 4 of 22, 98 of the iPad, the T is

1 kind of hard to find, and that's been an ongoing problem.  
2 So you may want to think about your graphics. But one of  
3 the things I note here is that we're basically at median  
4 in terms of return, but below median in terms of the risk.

5 But when I look at each of the asset classes,  
6 they tend to be above the risk line, in some cases very  
7 close to it, but they're fairly consistently in the more  
8 return, more risk quadrant.

9 Can you help me understand that? How can ever  
10 asset be riskier than normal and --

11 MR. JUNKIN: Yeah, it is -- it is a matter of  
12 diversification. And I would suggest probably the most  
13 powerful driver to pull the total fund to the left, when  
14 everything else is to the right is the nature of the fixed  
15 income portfolio. Because it is pretty different in terms  
16 of duration relative to what other people use, it has  
17 served as a better equity buffer than a traditional  
18 Barclays aggregate portfolio would.

19 COMMITTEE MEMBER JELINCIC: But even the fixed  
20 income, which is on slide 15, is well above the mean in  
21 risk. And again, it's in that upper right quadrant.

22 MR. JUNKIN: Right. And if the upmarket returns  
23 in the fixed income portfolio are being primarily  
24 captured - I'm just going to use this as an example - when  
25 the equity market is declining, then what's not being

1 captured in the equity graph, or the fixed income graph,  
2 but is in the total fund graph, is that diversification.

3 COMMITTEE MEMBER JELINCIC: Okay.

4 MR. JUNKIN: The correlation between the asset  
5 classes I would say, and in particular for fixed income,  
6 but could be the case across others, and this is not  
7 something that is tracked on a universe basis to my  
8 knowledge, the correlation is lower for many of your asset  
9 classes than it would be for others. And that is captured  
10 by the lower total fund risk versus the asset class risks.

11 COMMITTEE MEMBER JELINCIC: Okay. In looking at  
12 slide 15 for this universe -- it's the fixed income -- for  
13 this universe, we are the 9th riskiest -- or 9th  
14 percentile or --

15 MR. JUNKIN: That's right. Yeah, top decile in  
16 terms of volatility, which is not the only measure of  
17 risk.

18 COMMITTEE MEMBER JELINCIC: For volatility and  
19 12th in return.

20 MR. JUNKIN: That's right.

21 COMMITTEE MEMBER JELINCIC: I just wanted to make  
22 sure I was reading that right.

23 Thank you.

24 MR. JUNKIN: You are reading it precisely  
25 correctly.

1 COMMITTEE MEMBER JELINCIC: Thank you.

2 CHAIRPERSON JONES: Mr. Chiang.

3 COMMITTEE MEMBER CHIANG: Do we have any sense of  
4 at what point assets under management the organizations  
5 build up their internal infrastructure in regards to  
6 investment capacity? So how much of it, as you grow  
7 assets, becomes internally managed, right? So when Priya  
8 is trying to draw comparisons, right, we do this so that  
9 we can enhance our capacity expertise and try to generate  
10 alpha, right, through -- in certain areas. So I'm just --  
11 the -- I'm certainly trying to get to the same sense of  
12 where Priya is trying to get, but trying to get at it in a  
13 more nuanced view, and expand, and if that's our  
14 understanding of what advantages we may garner and perhaps  
15 be failing to capture.

16 MR. JUNKIN: Well, it's certainly not contained  
17 in this report, and, in fact, it's probably -- that might  
18 be a CEM question, the mix between internal and external,  
19 I would say just working with Wilshire clients you begin  
20 to see internal asset management start around 10 billion.  
21 By the time you're to 25 billion, I think most funds  
22 really have some kind of internal management, whether it's  
23 equity or fixed income. Those are the two places most  
24 people will go direct first, and those are the places  
25 where you've really sort of done it.



1           It's rare, except in the case of the Canadian  
2 plans, where people are -- where institutions are doing  
3 direct real estate deals, direct infrastructure deals,  
4 direct private equity deals. That tends to still be  
5 through external partners.

6           So somewhere between 10 and 25 billion, I think  
7 the switch gets flipped to begin to include internal  
8 management. It depends on the organization as to what --  
9 at what level that occurs.

10           COMMITTEE MEMBER CHIANG: And how about where the  
11 build out is, in which asset categories?

12           MR. JUNKIN: Well, it tends to be one of either  
13 fixed income or equity first. My personal view is equity  
14 is probably a harder place to build out initially, unless  
15 you're going to have a pretty concentrated portfolio. So  
16 some people may be running S&P 500 index funds internally.  
17 But to get to the global capabilities that you all have,  
18 that really requires a more significant asset base.

19           So again, this is anecdotal, but if I had to  
20 guess, I would say fixed income is probably the place  
21 people start, and it will be investment grade. There will  
22 be a lot of treasuries. I mean, you don't have to really  
23 do credit work on treasuries, as long as you believe the  
24 government is going to support the full faith and credit  
25 guarantee there.

1           And so that leaves two-thirds or half of the rest  
2 of the investable fixed income universe on an investment  
3 grade standpoint, where you've got to dig in and do credit  
4 work. And so you can build out that team, I think, at a  
5 smaller level than you can start a Global Equity Program  
6 to be managed internally.

7           Did I answer your question?

8           COMMITTEE MEMBER CHIANG: You did. And then,  
9 Ted, we don't have to have this conversation now or later  
10 on, but I'm just thinking about, right, we made the  
11 analysis with hedge funds, but otherwise, you know, as we  
12 deliberate and you guys do this on a daily basis, you  
13 know, where we're building out or perhaps where we should  
14 reduce in regards to relative to return. So if you could  
15 share that at some future date. I don't want to hold up  
16 everybody's time.

17           CHAIRPERSON JONES: Okay. Thank you. We do have  
18 a request from the public to speak on Item 5A. Mr. Jeff  
19 Conant. Are you in the auditorium?

20           If you could come over to the end mic to your  
21 right there. And you will have 3 minutes to speak. And  
22 the clock will start once you start speaking. You can  
23 monitor it right below here.

24           MR. CONANT: Can you hear me?

25           CHAIRPERSON JONES: Yes.

1 MR. CONANT: Okay. Thank you, Mr. Chair and  
2 members of the Board. My name is Jeff Conant, and I am  
3 the director of the International Forest Program with  
4 Friends of the Earth, which is an international  
5 environmental organization with member groups in 75  
6 countries and an office here in Berkeley in California.

7 My apologies that my presentation doesn't speak  
8 exactly to the questions that have been on the agenda  
9 here, but it's something we've been working on for some  
10 time.

11 The issue that I want to bring to your attention  
12 today has to do with the environmental, social, and  
13 governance risks associated with CalPERS investments in  
14 companies linked to topical de-forestation. CalPERS  
15 recent divestment from thermal coal is a great  
16 achievement, and marks a milestone in California's  
17 leadership on climate, and is part of a clear trend  
18 towards financing policies that take into account climate  
19 risk and broader environmental impacts.

20 And now, in our view, CalPERS has another  
21 opportunity to show great climate leadership, which is to  
22 go de-forestation and land-grab free specifically in your  
23 international and emerging markets portfolios.

24 Specifically, it's our understanding that through  
25 CalPERS emerging markets funds managed by Dimensional Fund

1 Advisors, CalPERS may have significant exposure to  
2 companies in the palm oil sector. The rapid expansion of  
3 the global palm oil industry into the world's remaining  
4 tropical forests is leading to serious rain forest  
5 destruction, species extinction, as well as violations of  
6 human rights.

7 Land use change and deforestation related to the  
8 expansion of agribusiness is second only to burning fossil  
9 fuels as a leading cause of greenhouse gas emissions.

10 Worldwide, the fastest growing cause of tropical  
11 de-forestation is the rapid expansion of industrial palm  
12 oil plantations. Just this morning, actually, Harvard  
13 University released a study showing that air pollution  
14 from last year's fires -- forest fires in Indonesia may  
15 have caused upwards of 100,000 premature deaths due to air  
16 pollution.

17 And this is directly linked to clearing lands for  
18 palm oil plantations. So give this context, we would like  
19 to see CalPERS adopt a comprehensive policy that will  
20 effectively eliminate tropical deforestation and land  
21 grabbing from CalPERS portfolios beginning by disclosing  
22 holdings in this sector.

23 Dimensional Fund Advisors, which manages funds  
24 for CalPERS, is the largest holder of palm oil plantation  
25 companies in the U.S. Former California representative

1 Henry Waxman has recently sent a letter to Mr. Chiang  
2 articulating this ask of CalPERS. And I've included  
3 copies of the letter in the packets I've prepared for the  
4 Board. Several thousand of our supporters in the State,  
5 many of them CalPERS members, have also recently signed a  
6 petition making this same ask, and I've submitted these  
7 signatures to the Board as well.

8 At the same time, and this is the positive part,  
9 I think, we at Friends of the Earth, have been in dialogue  
10 with representatives of Dimensional's sustainability  
11 advisory council. And they are seriously considering  
12 excluding a list of the worst palm oil companies from  
13 several of their offerings. They've told me very --

14 CHAIRPERSON JONES: Mr. Conant, your time is up.

15 MR. CONANT: Okay. My pitch is essentially that  
16 CalPERS engage in dialogue with Dimensional fund advisors  
17 and consider encouraging them to offer deforestation free  
18 options, in which CalPERS could move some of your emerging  
19 markets holdings.

20 CHAIRPERSON JONES: Okay. Thank you.

21 MR. CONANT: So thank you for your time.

22 CHAIRPERSON JONES: Mr. Jelincic.

23 COMMITTEE MEMBER JELINCIC: I was just going to  
24 ask if we could extend his time.

25 CHAIRPERSON JONES: I think he's finished now, so

1 we could just move forward to the next item. And also --  
2 sure. Okay. Thank you.

3 Item 5B, Risk Profile Review. Mr. Eliopoulos.  
4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
5 Thank you, Mr. Chairman. Wylie Tollette,  
6 Investment Office staff.

7 This item is a continuation of the new Enterprise  
8 Risk Management Framework presented to the Risk and Audit  
9 Committee back in June. The purpose is to highlight the  
10 enterprise risks that each committee is responsible for  
11 overseeing. Risk and Audit is actually scheduled to  
12 receive an in-depth review of this new framework at  
13 tomorrow's meeting.

14 Forrest Grimes, our Chief Risk Officer for the  
15 enterprise, is also here to answer questions about the new  
16 framework and any related process.

17 As you can see in the attachments, the Investment  
18 Committee is responsible for overseeing investment risk  
19 and performance, a key driver of overall pension funding  
20 risk. We share pension funding risk with the Finance and  
21 Administration Committee who oversee the Actuarial and  
22 Finance offices, our partners, in the asset liability  
23 management process.

24 The ALM process is CalPERS primary forum for  
25 addressing the balance between benefits paid,

1 contributions received, and investment risks taken to  
2 achieve returns.

3           On attachment 2 of this agenda item, you'll find  
4 six risk drivers underlying pension funding risk. I'll  
5 direct your attention to driver number 6 on the second  
6 page relating to the risk of achieving our expected rate  
7 of return.

8           As you may note in Driver number 6, over the past  
9 year, CalPERS took an important step in approving a new  
10 risk mitigation policy. This policy is likely to help  
11 reduce investment risk over the long term.

12           However, as you've seen in recent information on  
13 the capital markets, as well as in Ted's introductory  
14 comments, the outlook for returns for the next 10 years is  
15 actually lower by 90 basis points than was estimated just  
16 a few years ago during the ALM in 2013. This has  
17 increased the risk of achieving our expected rate of  
18 return over the medium term. This will be a key and  
19 important focus during the upcoming ALM and other  
20 discussions.

21           So with that, I'll pause, and see if there's any  
22 questions for Forrest, Ted, or I.

23           CHAIRPERSON JONES: No questions -- oh, just --  
24 Mr. Jelincic.

25           COMMITTEE MEMBER JELINCIC: On the risk drivers,

1 Risk Driver 4, Effective Mitigation and Controls in Place:  
2 Actuarial Smoothing, does that not have both an increased  
3 risk and a decreased risk built into that smoothing  
4 process?

5 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

6 Forrest, I think that might be a best -- a  
7 question probably best directed at the actuaries, but I'll  
8 perhaps turn to Forrest and see if he has comment in  
9 terms of the process we might employ to answer that  
10 question. I am definitely not an expert on the actuarial  
11 smoothing policy.

12 CHIEF RISK OFFICER GRIMES: Good morning.

13 Forrest Grimes, CalPERS staff.

14 Mr. Jelincic, I'm hopeful that you will defer  
15 that question to the Finance and Administration Committee,  
16 which will truly address that particular driver tomorrow,  
17 if that's okay with you?

18 COMMITTEE MEMBER JELINCIC: I can do that.

19 CHIEF RISK OFFICER GRIMES: Okay. Thank you.

20 CHAIRPERSON JONES: Okay. Go ahead.

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

22 Great. Thank you.

23 CHAIRPERSON JONES: No further questions.

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

25 Okay. So then we will move on to the next item,



1 Program Reviews. Public Markets, Annual Program Review.

2 Mr. Eliopoulos.

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: Terrific.

4 Thank you, Mr. Chair.

5 (Thereupon an overhead presentation was  
6 presented as follows.)

7 CHIEF INVESTMENT OFFICER ELIOPOULOS: And our  
8 Public Asset Class heads are making their way up here.  
9 And while they do that, let me just make a brief  
10 introduction to this item, the Public Markets Annual  
11 Program Review.

12 I think as the Committee is aware, we've taken a  
13 new approach to our program reviews this year. We're  
14 presenting the Public Market Asset Classes together, both  
15 global equity and global fixed income together this month.  
16 And then in November, we'll present the Private Market  
17 Asset Classes together.

18 Another change that you will see is that we're  
19 following the initial presentations by Mr. Bienvenue and  
20 Mr. Ishii will be presenting several components of the  
21 public market asset classes for a bit of a deeper dive  
22 into those programs, as well as introducing you, the  
23 Committee, to some of the very talented investment  
24 managers and directors within the Investment Office.

25 On to the program review. Public equity and

1 fixed income together comprise about 74 percent of the  
2 total fund, and they share some common characteristics.  
3 Apropos to the conversation that just concluded, they are  
4 primary internally managed. In addition to that, they  
5 have a reasonable liquidity in most market environments,  
6 they have readily available price discovery, and certainly  
7 are subject to some of the short term and market  
8 behavioral biases that we see from time to time in the  
9 public markets.

10 Our Public Equity and Fixed Income Programs also  
11 have some important differences. Our Global Equity  
12 Program is primarily index-oriented management using a  
13 most typical capitalization-weighted index. Our Fixed  
14 Income Program in contrast is 100 percent actively managed  
15 in a index-aware manner.

16 Overall, CalPERS has a very impressive internal  
17 management capability in our public asset class teams.  
18 And with that, I will turn it over to first Dan and then  
19 Curtis for program reviews.

20 MANAGING INVESTMENT DIRECTOR BIENVENUE: Thanks,  
21 Ted. Dan Bienvenue, Managing Investment Director of  
22 Global Equity.

23 So as Ted highlighted in July, and then again in  
24 August, the international markets especially, but global  
25 equity markets were very challenged. And again, much of

1 the challenges came in the international side, and  
2 specifically currency returns. And we'll cover that  
3 more -- in more depth later in the program.

4 But a benchmark that was down four percent,  
5 obviously it was a challenging year from an absolute  
6 return standpoint.

7 --o0o--

8 MANAGING INVESTMENT DIRECTOR BIENVENUE: That  
9 said, from a relative return standpoint, it was actually a  
10 pretty positive year for global equity, beating the  
11 benchmark by 60 basis points with a negative 3.4 percent  
12 return versus that negative 4 percent benchmark return.  
13 And again, that positive 60 basis points was on about 50  
14 basis points of active risk. So those were numbers from a  
15 relative return standpoint that the global equity team was  
16 quite happy with.

17 The performance was achieved, of course, at a  
18 very low level of cost consistent with Investment Belief  
19 8. As we've all discussed in the past, we're definitely  
20 very focused on the fees that we pay to our external  
21 vendors. And then as Ted mentioned, more than 80 percent  
22 of the portfolio is internally managed, which, of course,  
23 represents a very cost -- a compelling cost proposition.

24 --o0o--

25 MANAGING INVESTMENT DIRECTOR BIENVENUE: So that

1 takes us to the portfolio. And on slide 3 here you can  
2 see some of the ways that we look at the portfolio.  
3 Consistent with Investment Belief 7, first of all, we  
4 really want to make sure that we're only taking active  
5 risk, where we believe we'll be compensated for that  
6 active risk. So we very much run the portfolio very  
7 tightly and we scrutinize the risks we take very  
8 carefully.

9           And then in line with Investment Belief 9, as we  
10 know, investment risks and risks in general are very much  
11 multi-faceted. And so we try to really look at the risks  
12 in the portfolio through a numerous -- through numerous  
13 lenses.

14           And on this slide, you can see two of those --  
15 two of the graphics that we use in managing the portfolio.  
16 On the left is what we call our risk hub, which shows some  
17 of the lenses that we can look at our active risk through.  
18 You'll note that each of the lenses actually will sum to  
19 31 basis points.

20           Now, that's not what you necessarily see on the  
21 hub, but each of the sort of spokes of the hub, if taken  
22 all the way out, you can see that they will sum to the 31  
23 basis points in the portfolio, but it allows us to look at  
24 that 31 basis points through various lenses, those being  
25 geographic, sector and industry, factor based, macro

1 based, and then even strategy based.

2           On the right, you can see the actual active  
3 exposures in the portfolio -- or those active exposures  
4 both in geographic and super sector terms. And in  
5 aggregate, you can see that the portfolio is run at a very  
6 low level of active risk per Ted's discussion, consistent  
7 with, of course, our policy and with the needs of the  
8 plan. And right now, the portfolio is very defensively  
9 positioned, again in line with some of the previous  
10 comments made in this discussion today with a lower beta  
11 and higher quality than about a year ago.

12                           --o0o--

13           MANAGING INVESTMENT DIRECTOR BIENVENUE: Now, the  
14 Investment Committee has heard me say this, and certainly  
15 the global equity staff hears me constantly say this that  
16 we're all about managing the portfolio. And by the  
17 portfolio, I mean, not only the holistic global equity  
18 PERF exposure, but also the affiliate portfolios. And  
19 we'll hear more about the affiliates later as well. But  
20 also we have to manage the business model that supports  
21 the manage into the portfolio. So I thought we'd give a  
22 brief update on some of the developments in the business  
23 in this past year.

24           So some of the accomplishments, and there's been  
25 a number of accomplishments we figured we'd highlight

1 through. So some of the accomplishments of fiscal year  
2 2015-16 include the launch of the Executive Services and  
3 Strategy or ESS, and we'll hear more about ESS later in  
4 the program; more work on our capital allocation and  
5 governance framework. Of course, with Investment Belief  
6 6, we know that risk and return will be largely driven by  
7 allocation decisions. So we wanted to really broaden and  
8 deepen the inputs and the expertise that's brought to bear  
9 in our allocation decisions in management of the holistic  
10 portfolio.

11 Finally, we've rationalized a number of  
12 strategies, closing unnecessary strategies, and then  
13 launching needed strategies. And this, of course, is  
14 consistent with Vision 2020.

15 In this upcoming fiscal year, we're going to  
16 focus on a number of things, but some of the initiatives  
17 include enhancing our factor allocation framework, both  
18 structural and dynamic, exploring new strategies. Of  
19 course, we've done type -- quite a bit of talking about  
20 our ESG strategy work. But then there's also work around  
21 drawdown mitigation consistent with the portfolio  
22 priorities work and then others as needed.

23 And then finally, technology enhancements.  
24 Certainly, in the public markets business, technology has  
25 become really an integral part of running the business,

1 and we're going to continue to look to develop and  
2 leverage our technology.

3 So there's more work in Artemis development.  
4 Looking to possibly broaden that for use at the global  
5 equity and even the PERF level. We're going to build a  
6 transition management technology, that we expect to deploy  
7 in the next six months or so. And finally, lots of work  
8 in ESS. That is going to be very technology focused. And  
9 so there's a lot of work on the ESS technology front.

10 So that's kind of high level executive summary of  
11 global equity. And with that, I'm happy to either answer  
12 any questions or turn it over to Curtis.

13 CHAIRPERSON JONES: Okay. Just a minute, Dan.  
14 Mr. Jelincic.

15 COMMITTEE MEMBER JELINCIC: Yeah. Can you go  
16 back to 3 of 26, your portfolio positioning, 127 of the  
17 iPad. You've used this chart before, and I'm -- or -- and  
18 I'm still not sure that I understand it. Can you try to  
19 explain again, because if I add up all those numbers, I  
20 certainly get more than 31. I mean --

21 MANAGING INVESTMENT DIRECTOR BIENVENUE: You're  
22 referring to risk hub, the graphic on the left there?

23 COMMITTEE MEMBER JELINCIC: Yes.

24 MANAGING INVESTMENT DIRECTOR BIENVENUE: Okay.  
25 Yeah, so basically what those are is they're -- each of

1 the sort of spokes of the hub, so to speak, will add to 31  
2 if taken all the way out. So we're only -- you know, we  
3 only have room to show two or three of the things that are  
4 contributing to the 31 in each spoke. But take, for  
5 example, the portfolio risks, right -- I guess probably  
6 better would be to take at the bottom left some of the  
7 regional risks. If you were to add all the regional risks  
8 up, and again if you took it all the way out, it would add  
9 to 31. So the same thing goes for the country, for  
10 industries, for the sector, et cetera.

11 Does that help?

12 COMMITTEE MEMBER JELINCIC: So each spoke has 31  
13 basis points of risk in it.

14 MANAGING INVESTMENT DIRECTOR BIENVENUE: Of  
15 active risk in it, correct.

16 COMMITTEE MEMBER JELINCIC: And you've only  
17 listed the key ones.

18 MANAGING INVESTMENT DIRECTOR BIENVENUE: Correct.  
19 They're in sort of diminishing order away from the center  
20 of the -- away from the hub of the hub -- the center of  
21 the hub.

22 COMMITTEE MEMBER JELINCIC: Okay. I think I  
23 understand what it -- actually, I'm sure that I don't  
24 understand what it means, but it's probably going to take  
25 more time than we want to spend now. So at some point,



1 I'd like to give you a call and have you walk through it,  
2 if that's okay?

3 CHAIRPERSON JONES: Yeah, that's fine.

4 MANAGING INVESTMENT DIRECTOR BIENVENUE: Happy  
5 to, absolutely.

6 CHAIRPERSON JONES: As a matter of fact, I think  
7 I'll join him.

8 (Laughter.)

9 MANAGING INVESTMENT DIRECTOR BIENVENUE: Okay.  
10 Certainly happy to.

11 CHAIRPERSON JONES: Okay. You know, there's just  
12 one other comment. Back to your chart on 2 of 26, 126 of  
13 the iPad. Looking at the statement and then looking at  
14 the excess return numbers, when we say significantly  
15 positive, and then we look at the numbers and they appear  
16 to be small like 0.6 1 year, 0.3 percent 3 years. While  
17 the percentage is large, would you just comment on how big  
18 a number that is, so that the takeaway is not very  
19 small -- the percentages appear to be small, but the  
20 numbers are huge.

21 MANAGING INVESTMENT DIRECTOR BIENVENUE:

22 Certainly happy to. So I guess two main things  
23 there. One has to do with the active risk. And, of  
24 course, you know, the information ratio, which is one the  
25 metrics. It's certainly not a sufficient metric, but it's

1 one of the metrics that we look at. The information ratio  
2 is the active return divided by the active risk.

3 So, for example, when the 1 year at 0.6 percent  
4 positive return at 0.5 percent active risk, that's an  
5 information ratio of 1.2. Now, at lower levels of active  
6 risk, those information ratios get a little bit fuzzier.  
7 But certainly, information ratios in the 0.5 to 1 range, I  
8 think as Wylie can attest probably from his time at his  
9 previous employer, those are -- those are pretty good  
10 information ratios.

11 And we look across there, and we see, you know,  
12 in the 5-year number, it's about 0.67 percent, the 3-year  
13 numbers is about a 1 -- an information ratio of 1, and the  
14 1-year is about 1.2. Those are numbers that we're very  
15 happy with.

16 The other thing is to think about the dollars  
17 that those represent, right? So \$150 billion a 1 percent  
18 outperformance would represent, of course, \$15 billion, so  
19 half of a percent of outperformance would represent 7½  
20 billion dollars.

21 So while half of a percent doesn't seem like a  
22 big number when we think of it is 7½ billion dollars.  
23 Those are numbers that we're -- that we're very gratified  
24 by.

25 CHAIRPERSON JONES: Thank you.

1 Mrs. Mathur.

2 COMMITTEE MEMBER MATHUR: Thank you.

3 If we could go to page 2 of 26 that's, the -- oh,  
4 I guess we're already on it. That's the summary. Your  
5 headline there is that the challenge -- it's a challenging  
6 environment for absolute returns, but that relative  
7 returns are positive, which is -- so what this says to me  
8 is that we -- you know, that our work around financial  
9 market reform, sustainability of financial markets,  
10 investments in the real economy are all really important,  
11 because with absent that, then, you know, volatility and  
12 the unsustainability of the current financial system might  
13 cause us to continue to be operating in a challenging  
14 environment for the next decade or longer.

15 And no matter how well we do versus the market,  
16 we're not going to hit our nut -- we're not going to cover  
17 our nut on relative returns. We only cover our nut with  
18 absolute returns.

19 So I say that as sort of preface to my comments.  
20 I recognize the timing of this particular review comes  
21 just a month after we adopted our ESG strategy, and the  
22 restructuring plan has not yet been implemented. We're  
23 moving some of that into your shop, Dan, and also into  
24 Wylie's. But if you go to page 10, which is in the  
25 appendix, and you talk about program investment

1 philosophy, I expect next year for this to look a little  
2 bit different and to talk a little bit more about  
3 long-term view, and active ownership and some of the  
4 components that are going to be sort of integrated more  
5 into the Global Equity Program. And maybe you can speak  
6 to that and how you see it changing for next year.

7           MANAGING INVESTMENT DIRECTOR BIENVENUE: Yeah,  
8 absolutely. I mean, we certainly are looking forward.  
9 We've brought the governance functions now into -- the  
10 corporate governance type functions, proxy voting, et  
11 cetera into global equity, we're going to get the people  
12 down onto the floor here physically moved here soon. So  
13 it's very early days as we work our way through. But it's  
14 certainly the case that we're going to be focused there.

15           Now, we also have to be fair, and as we've  
16 discussed before, we're, you know, between 30 basis points  
17 and 50 basis points of each company. Even using our --  
18 some of our partnerships, while that lends power, there's  
19 still challenges there. And it is the case that what the  
20 economy provides, we can do the work that we can do to  
21 have an influence. But to some degree, we operate in the  
22 markets that we operate in, and we have influence, but not  
23 control.

24           So our goal will be to really just try to have  
25 the influence where we think we can be successful and try

1 to, you know, sort of maximize the economic pie, and then  
2 from a relative return standpoint try to maximize our sort  
3 of component of that pie.

4 COMMITTEE MEMBER MATHUR: I appreciate that. But  
5 certainly if all large investors sort of stuck our head in  
6 the sand, then clearly we're going to have no impact on  
7 the real economy. But on the other hand, if we work -- if  
8 we all work together and collaborate in various ways, I'm  
9 not saying that we can have an absolute impact and  
10 completely turn the shop around, but I just -- I guess I  
11 would argue more on the side of being an active  
12 participant in the markets and in the companies that we  
13 own in a constructive way, and in a way that is  
14 meaningful. And I think that is -- that's consistent with  
15 sort of what we've been -- what we've been doing to date.

16 But thank you.

17 MANAGING INVESTMENT DIRECTOR BIENVENUE: And, Mr.  
18 Jones, if I can just really quickly --

19 CHAIRPERSON JONES: Sure.

20 MANAGING INVESTMENT DIRECTOR BIENVENUE: -- I  
21 just realized that I said 15 billion. At 150 billion, one  
22 percent would be 1.5 billion. So a half a percent would  
23 actually be 750 million. So I did -- I misspoke early.  
24 Apologies.

25 CHAIRPERSON JONES: Okay. Still a big number.

1           MANAGING INVESTMENT DIRECTOR BIENVENUE: Yeah,  
2 still a big number, but --

3           CHAIRPERSON JONES: Not that brig.

4           MANAGING INVESTMENT DIRECTOR BIENVENUE: -- off  
5 by a digit.

6           CHAIRPERSON JONES: Mr. Jelincic.

7           COMMITTEE MEMBER JELINCIC: Staying on 10.

8 Basically, 59 percent of the portfolio is index oriented  
9 strategies. Are those all market cap indexes or some  
10 other type of index? And it's the -- I'm also going to  
11 ask about the 14 percent of the portfolio that's  
12 alternative betas, because many of them are index types.  
13 And it's just that it's not a cap-weighted index. You're  
14 indexing based on something else.

15           And how much of the active risk that you've  
16 identified in the last bullet is actually coming from our  
17 alternative beta portfolios?

18           MANAGING INVESTMENT DIRECTOR BIENVENUE: Okay.  
19 So the 59 percent is cap weighted index oriented, right?  
20 So that -- and we -- of course, we used the term index  
21 oriented because we don't fully replicate anything. We do  
22 believe that we can add value at the margins, even in the  
23 index-oriented.

24           The 14 percent is in the alternative beta. Those  
25 are -- those are -- I like the term alternative betas,

1 because I don't really consider them indexes necessary.  
2 They're active return away from the -- you know, from what  
3 is our holistic benchmark. That said, they are managed in  
4 an indexed-like way, but versus, you know, an alternative  
5 model, so to speak.

6 COMMITTEE MEMBER JELINCIC: And how much of the  
7 active risk is being used up by those beta strategies, or  
8 do you know?

9 MANAGING INVESTMENT DIRECTOR BIENVENUE: There  
10 are a lot of cross-product effects there. If you look on  
11 actually slide 12 --

12 --o0o--

13 MANAGING INVESTMENT DIRECTOR BIENVENUE: -- you  
14 can see that in the alternative beta bucket, that has  
15 about 153 basis pop of active risk, but that's on a 14  
16 percent of the portfolio, so -- but again, there are some  
17 sort of canceling effects. So there would be a lot of  
18 assumptions in the calculation of that number. But I  
19 think you can probably assume that -- you know, again 14  
20 percent of 153 basis points with a lot of cancellation --  
21 you know, I'd really want to run that through a risk model  
22 candidly just to come up with a better answer to that  
23 number.

24 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

25 CHAIRPERSON JONES: Ms. Paquin.

1           ACTING COMMITTEE MEMBER PAQUIN: Thank you.

2           On page 4, slide 4, can you explain a little bit  
3 what you mean by the enhance factor allocation framework  
4 for this coming year? It's listed as one of the  
5 initiatives.

6           MANAGING INVESTMENT DIRECTOR BIENVENUE: Right.  
7 So this -- this speaks really to what Mr. Jelincic's  
8 question was that some of those alternative betas actually  
9 give us factor exposure, so whether that's a value factor  
10 or a quality factor momentum or something like that.

11           We believe the we want systematic exposures to  
12 those factors. And we have built our -- built the  
13 portfolio to have some systematic exposure, but we want to  
14 continue to sort of sharpen our pencil on exactly how much  
15 systematic exposure we want to factors like value, et  
16 cetera.

17           But then we also believe that there is some  
18 ability to dynamically time those factors. And we don't  
19 think that we're going to -- we don't think we're going to  
20 pick the highs, we don't think we'll be able to pick the  
21 lows, but we do think that we can run some timing models  
22 as exposures get multi-standard deviations away from  
23 norms. We think that we can sort of time some of that, so  
24 that will be some of the dynamic factor work.

25           ACTING COMMITTEE MEMBER PAQUIN: And have you



1 done a test program already or is this something that's  
2 under development for this coming year?

3 MANAGING INVESTMENT DIRECTOR BIENVENUE: It is  
4 something that we've been doing somewhat, and we want to  
5 just really sort of further our work in this space.

6 ACTING COMMITTEE MEMBER PAQUIN: Thank you.

7 CHAIRPERSON JONES: Okay. Thank you. One  
8 additional question on page 11 of 26, 135 iPad. I'm  
9 looking at the United States holdings in 55 percent, and I  
10 always thought our holdings were greater internationally  
11 than when compared to the U.S.

12 MANAGING INVESTMENT DIRECTOR BIENVENUE: Yeah.  
13 So that has to do with the returns recently. So between  
14 the strengthening U.S. dollar and a stronger U.S. market,  
15 when you're in a, you know, a cap-weighted portfolio, it  
16 results in the U.S.'s weight going up. So you're right,  
17 where about 3 to 5 years ago the U.S. was less than half  
18 of the portfolio now, it's more than half of the portfolio  
19 at about 55 percent.

20 CHAIRPERSON JONES: Okay. Thank you.

21 Okay. Move on. Mr. Ishii.

22 MANAGING INVESTMENT DIRECTOR ISHII: Good  
23 morning. Curtis Ishii, Managing Investment Director,  
24 Fixed Income. And give me two seconds to -- so I can  
25 start.

1           (Thereupon an overhead presentation was  
2           presented as follows.)

3           MANAGING INVESTMENT DIRECTOR ISHII: Fixed income  
4 is -- runs about \$80 billion in three different programs.  
5 As I said, it's 100 percent actively managed, 93 percent  
6 of the assets are internally managed. We're getting to --  
7 there will be a return graph here fairly soon.

8           The first program is GFI, which is representing  
9 about 20 percent of the total fund. GFI is really  
10 composed of long maturities, which are the chief attribute  
11 for providing diversification to the equity risk. And I  
12 think you saw Wilshire talk about this. Our index is  
13 about 50 percent longer than your traditional index that  
14 you see out there. And this was done back in the early  
15 eighties. And it was -- it's proved out fairly well.

16           The -- how do I get to fixed income?

17           Okay. I can keep going.

18           What you'll see is that -- there we go.

19                               --o0o--

20           MANAGING INVESTMENT DIRECTOR ISHII: -- on the  
21 top section is the global fixed income. And you can see  
22 that the absolute returns are very high and excellent, and  
23 the relative returns are more index like. But long term,  
24 you can see the effects of a secular decline over 30 years  
25 in interest rates, and it has produced some spectacular

1 returns on an absolute basis, and very strong relative  
2 returns.

3           The middle area is the inflation assets. It  
4 represents about 6 percent of the total fund. And this  
5 asset class does well in high inflation, or higher  
6 inflation environments. And you can see that it's got  
7 weaker returns here on an absolute basis, which is  
8 reflecting of a low inflation environment that we've had  
9 over the last 10 years actually. But the relative, or  
10 excess, returns has been really, really good. The staff  
11 has brought a lot of value to the portfolio.

12           The last area is the liquidity portfolio. It  
13 represents about 2 percent of the fund. It's composed of  
14 short-term maturity -- shorter term maturities that can be  
15 easily converted to cash. You can see the kind of low  
16 absolute returns, and that's really reflective of a  
17 fed with a near zero interest rate policy. The excess  
18 return this last year has been pretty decent.

19                               --o0o--

20           MANAGING INVESTMENT DIRECTOR ISHII: In terms of  
21 risk profile, you can see that the portfolio -- and the  
22 really simple thing to look at is yield. Yield can kind  
23 of give you and idea of the profile of a fixed income  
24 portfolio. And you can see that we've got 40 basis points  
25 of return in excess of the benchmark. And that's really

1 relatively low from a historic basis.

2           The other one is that that graph called percent  
3 duration. It's something I look at. And it's a  
4 combination of your portfolio duration relative to the  
5 index as a percent. And you can see that the relative  
6 deviations from the index is pretty small. It's within  
7 two percent. And that's really small. If you look  
8 historically during times when there's a lot of  
9 opportunity, we could be five to 10 percent different than  
10 the index.

11           Lastly, this thing has changed even in the last  
12 2, 3 months, where we have even reduced our positions even  
13 more in the investment grade and the high yield area. So  
14 these numbers reflected as 6-30, and they're even lower as  
15 we see -- as it is today.

16           Excuse me, the middle one is the inflation  
17 assets. And you can see that that one we had at then end  
18 of as 6-30 an overweight in commodities. We have since  
19 switched that more recently, and now we're underweight  
20 commodities by about five percent. So you can see there's  
21 quite a bit of active management in this area.

22           In the liquidity area, I think you'll see a very  
23 large State Street STIF position. And really, that's  
24 reflective of there's not a lot of opportunities right  
25 now. You'll -- we'll talk a little bit later about some

1 of our plans in which we plan to replace the State Street  
2 STIF, which is presently, if you aggregate all the places  
3 where it's at, it's over \$20 billion. And we have plans  
4 to, next year, bring some of that internally, probably  
5 over the next couple years. We hope to get about at least  
6 70 percent of that. And you'll see there's some savings  
7 that will be produced in terms of about \$9 million.

8 COMMITTEE MEMBER JELINCIC: Did you say 7 or 70  
9 percent?

10 MANAGING INVESTMENT DIRECTOR ISHII: Seventy  
11 percent of that, and -- but more importantly, I think the  
12 drivers that we will have is there's going to be greater  
13 transparency and a better ability to manage the risk. And  
14 that's really the driver of bringing a lot of this stuff  
15 inside.

16 --o0o--

17 MANAGING INVESTMENT DIRECTOR ISHII: So next  
18 year -- last year, we did a couple of initiatives in the  
19 liquidity area, which is the top two. And really, they  
20 were trying to develop a better cash flow forecasting  
21 method. And it's developing the initial work to develop  
22 this internal STIF within CalPERS.

23 The other group of work is really kind of  
24 foundational work for this new opportunistic credit  
25 initiative. And we went through a number of different

1 committees to get some approvals to buy the first lost  
2 pieces of the collateralized loans. And those are  
3 expected to return, somewhere we hope, between 10 to 15  
4 percent. And it's going to be run inside.

5 And then there's the enhanced cash initiative,  
6 which also will be moving over to this group, which we  
7 think can add about one percent in addition to our  
8 indexes.

9 For next year, we're going to really roll-out a  
10 couple of the initiatives that we worked last year on  
11 to -- on the foundational aspects. The CalPERS STIF,  
12 which I told you is -- you know, we're going to try to  
13 replace the \$20 billion that -- or partially replace the  
14 \$20 billion that State Street does, and the opportunistic  
15 credit. And I'm going to help that group develop policies  
16 and things that will be presented to the Board.

17 The ESG area, most of our work is going to be in  
18 the carbon footprinting of the portfolio and GFI. And  
19 we'll be coming back and notifying the Board of our  
20 exposure. And then lastly, we're going to be working on  
21 currency and looking at currency, how to put that within a  
22 framework in the private markets. And I'm going to help  
23 sponsor a group that will be looking at this.

24 Are there any questions?

25 CHAIRPERSON JONES: Yes. Mr. Moore.

1           ACTING COMMITTEE MEMBER MOORE: I had another  
2 question about your Short-Term Investment Fund. You said  
3 the plan is to bring 70 percent of it in-house. Why not  
4 100 percent? Why not go -- what's the function of leaving  
5 some of it with State Street?

6           MANAGING INVESTMENT DIRECTOR ISHII: So it's --  
7 it provides some liquidity. It could -- I guess,  
8 initially we're going to do about 70 or so. It could turn  
9 out to be more, but there's a certain amount of  
10 operational liquidity that's -- leaving money with the  
11 custodian provides quick cash to handle any kind of  
12 emergencies that are needed. But it's another  
13 alternative. And the way we look at it, it is like  
14 another mutual fund, in essence, for us.

15           ACTING COMMITTEE MEMBER MOORE: Thank you.

16           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: As  
17 a commercial -- Wylie Tollette, Investment Office staff.  
18 As a commercial bank, State Street also has access to, for  
19 example, the fed window and a variety of clearing  
20 mechanisms that we don't have access to as a pension fund.  
21 So it's important -- it's going to be important for us to  
22 maintain the relationship with State Street and to  
23 continue to keep some operational liquidity there just to  
24 basically get our job done.

25           CHAIRPERSON JONES: Mr. Jelincic.

1           COMMITTEE MEMBER JELINCIC: On the issue of this  
2 STIF, unless things have changed, doesn't the Treasurer  
3 require us to keep some money over there, so we couldn't  
4 bring it in-house, if we wanted?

5           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

6           There's not a requirement, but it's a smart thing  
7 for us to do. And we have a great relationship with the  
8 Treasurer's Office. And that relationship is really  
9 managed primarily through the Finance Office. They  
10 essentially control the checkbook for CalPERS. And that  
11 cash at the Treasurer's Office is essentially the -- sort  
12 of the month-to-month checkbook.

13           COMMITTEE MEMBER JELINCIC: Okay. And I'm not  
14 arguing it was a bad thing. It's just that, you know, it  
15 used to be required. Now, I'm hearing it's only  
16 recommended.

17           The -- on ESG, Curtis, can you talk a little bit  
18 about how you actually are currently incorporating it?  
19 You said you're going to identify the carbon footprint.  
20 But how does ESG currently affect the portfolio, and what  
21 do you anticipate going forward?

22           MANAGING INVESTMENT DIRECTOR ISHII: So there's a  
23 fairly well documented process both in the sovereign and  
24 in corporate high yield area. In certain industries,  
25 carbon footprinting is really important. I'll give you an



1 example. The utility industry.

2 And so it's very important to understand, for  
3 instance, coal and how -- what's going on, what are kind  
4 of the cheaper alternatives and things of that nature. So  
5 it's one of the risk factors. It's always been one of the  
6 risk factors. And we've written up some documentation  
7 last year of what we've done.

8 What we're going to do this coming year is take  
9 the process that was developed in the equity group and  
10 identifying what companies are -- you know, have a certain  
11 exposure to this area, and then report back to -- on our  
12 holdings to the Board.

13 COMMITTEE MEMBER JELINCIC: The equity group is  
14 spending significant resources on dialogue with the  
15 companies, and trying to understand what they do. And  
16 although, we say we're not trying to push them, we are  
17 trying to push them. Is the fixed income group,  
18 talking -- dialoguing with the companies about what they  
19 are doing and why they are doing it? And I realize you  
20 have a different set of influences than an equity holder,  
21 but you do have some influence.

22 MANAGING INVESTMENT DIRECTOR BIENVENUE: So I'll  
23 take this as the chair of Governance and Sustainability  
24 Subcommittee. Really, one of the points that Governance  
25 and Sustainability Subcommittee is try to sort of

1 centralize where we are putting our effort and our focus.  
2 And Lou Zahorak is an Investment Director in fixed income.  
3 And he's fixed income's representative on that  
4 subcommittee. And he's definitely very much a part of  
5 that conversation.

6           Interestingly, we've actually also nominated --  
7 we put Lou forward to potentially serve on one of the  
8 regulatory sub-bodies, because Lou is just -- he knows  
9 this. He's got a passion for ESG, and he knows, you know,  
10 accounting, and the sort of tearing a part of balance  
11 sheets about as well as anybody.

12           The last place we're you'll see ESG, I would say  
13 reflected in the GFI Portfolio is around manager  
14 expectations. And we're certainly expecting -- you know,  
15 along with global equity, certainly fixed income and the  
16 private asset classes will be engaging in the manager  
17 expectations work.

18           COMMITTEE MEMBER JELINCIC: Thank you.

19           CHAIRPERSON JONES: Ms. Hagen.

20           ACTING COMMITTEE MEMBER HAGEN: Thank you.

21           Good morning. I just had a question about the  
22 STIF as well. I was wondering sort of the reason why, is  
23 it -- are we -- are we moving towards this or creating a  
24 STIF because we plan to offer a separate account option  
25 for public trusts, or are we just -- is this more towards

1 just managing more internally?

2           MANAGING INVESTMENT DIRECTOR ISHII: I'll take  
3 it. Although we do save money, this wasn't the principal  
4 driver. The principal driver is really looking at -- when  
5 you run things inside, you know what you own. When you  
6 run it through a fund, you're less in control, and you can  
7 kind of see what they own, but your risk tolerance is  
8 lower in an externally managed versus an internally  
9 managed.

10           So it's -- from my motivation, it's more risk  
11 mitigation. And I'll give you an example. During 2008,  
12 we had quite a bit of State Street STIF. And as we began  
13 to liquidate it, it created some problems. We owned, I  
14 think at one time, about 40 percent of what they had. And  
15 as PERS started to liquidate quickly, it started to affect  
16 their liquidity.

17           And I think that if you run it inside, what we  
18 plan to do is a more tiering of the portfolio, so that the  
19 money will be available. And it's not going to be driven  
20 more by excess return, but really having the capital  
21 there. And if you're running money -- and I'll be sitting  
22 here listening to the discussions of liquidity, because  
23 liquidity just doesn't dry up overnight. It's over time.  
24 And as that begins to happen, what we would do, if we're  
25 running it inside, is shorten up the maturities, have it

1 more available, so that, you know, PERS can do something  
2 with the money in case there's a drawdown in terms of the  
3 markets.

4 ACTING COMMITTEE MEMBER HAGEN: Thank you.

5 CHAIRPERSON JONES: Mrs. Mathur.

6 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.

7 So I know we're setting up this new opportunistic  
8 group or -- and it's noted here. Could you talk a little  
9 bit -- I know it says a little bit about establishing sort  
10 of the policies and the structure and framework, but  
11 what -- what is it going to look like when it's up and  
12 running and how long is it going to take to get there?

13 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well,  
14 process-wise, we need to hire the new Managing Investment  
15 Director for that group, as well as a new Investment  
16 Director, and as Curtis alluded to, shift some of the  
17 existing staff into the staff positions to populate it.

18 So I think it will look like a group of about 8  
19 to 12 investment professionals, you know, headed by a MID  
20 and ID really principally focused at the two opportunistic  
21 credit strategies that Curtis highlighted. But we have,  
22 you know, a lot of work to do to put the policies and put  
23 the parameters around the approach.

24 I don't know, Curtis, if you want to say anything  
25 more about the substance of the CLO and cash enhancement

1 fees --

2 MANAGING INVESTMENT DIRECTOR ISHII: Yeah, I  
3 think that --

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: -- but --  
5 logistically, that's what it will look like.

6 COMMITTEE MEMBER MATHUR: Thank you.

7 MANAGING INVESTMENT DIRECTOR ISHII: Those two  
8 are things that we've already done, and that staff has  
9 done. So those will transfer over.

10 There's been a lot of work looking at other types  
11 of things to do. The group will also be taking on some of  
12 the private equity credit intensive strategies, and trying  
13 to understand and figure out how do they want to attack  
14 those.

15 And then there's a number of other areas. As the  
16 banks and Dodd-Frank has forced many of the banks out of  
17 areas, certain areas that seem to be lucrative, we  
18 might -- I would assume that this person would look at,  
19 and that's what we looked at this year, a number of  
20 different alternatives.

21 I think we identified some crazy number, like 70  
22 odd different types of things that we could invest in. So  
23 it's quite extensive. So this new area will have quite a  
24 bit of work in trying to determine which areas do they  
25 want to attack, when do they want to attack it, you know,

1 they've got to hire a certain number of people, is it  
2 internally, external? There's a number of different  
3 issues.

4 COMMITTEE MEMBER MATHUR: Okay. So it certainly  
5 has a several year ramp-up period. Maybe a perpetual  
6 ramp-up period. But all right, it sounds interesting.  
7 Thanks.

8 CHIEF INVESTMENT OFFICER ELIOPOULOS: I'd expect  
9 you'll see us coming forward with, you know, the new  
10 leadership team, the new MID and ID sometime in this next  
11 fiscal year with a fulsome briefing to the Committee as to  
12 the alternatives and the plans.

13 COMMITTEE MEMBER MATHUR: Thank you.

14 CHAIRPERSON JONES: Okay. Thank you.

15 Mr. Jelincic.

16 COMMITTEE MEMBER JELINCIC: Curtis, if I heard  
17 you correctly, one of the things we're looking at is  
18 replacing the banks in both investment and commercial in  
19 areas where they had provided liquidity, because  
20 presumably we think we can get paid for providing  
21 liquidity in those areas. Does that suggest that when we  
22 look at our asset allocation, you know, not necessarily  
23 this week, but a couple years down the road, that we may  
24 need to build more liquidity into the portfolio to be able  
25 to run the risks that the banks are being pushed out of?

1           MANAGING INVESTMENT DIRECTOR ISHII: It  
2 definitely argues that understanding the amount of  
3 liquidity and how you're going to spend it needs to be  
4 developed. And that is -- we worked on this year what we  
5 call the operating liquidity, which is trying to forecast  
6 a better forecast and figure out what areas we could  
7 improve.

8           The next step will be to develop a model or  
9 somehow to evaluate all the various uses of liquidity  
10 within the fund, and then how do we spend it? What's the  
11 framework to develop? So credit enhancement is an  
12 example, it could use up liquidity. How do we allocate to  
13 that versus the enhanced cash versus whatever derivative  
14 strategies, and things of that nature?

15           So that foundational work will need to be done.  
16 And it will be -- you know, you'll be able to spend so  
17 much of this liquidity. And liquidity is going to be, not  
18 just return, is going to be one of the paramount issues,  
19 especially as Ted has pointed out, when you're in a  
20 negative cash flow situation.

21           COMMITTEE MEMBER JELINCIC: But to the extent  
22 that we provide liquidity to the market, our intent is to  
23 charge them for it.

24           MANAGING INVESTMENT DIRECTOR ISHII: Correct, but  
25 the liquidity that we're going to use, or I think that

1 this group is going to develop, are enhanced cash. So you  
2 would sell, for lack of a better term, let's say S&P 500,  
3 and then you would replace it with the strategies that are  
4 expected to return, probably over one percent than what  
5 you could in cash. That provides you an S&P plus 100.  
6 And those kind of -- you can only do so much of that  
7 strategy. But it is a scalable strategy. It's something  
8 that CalPERS has the experience. It's been doing -- we've  
9 been doing variations of this for 15 years.

10 So I think that this is something that we propose  
11 to our investment management group and receive some  
12 support.

13 COMMITTEE MEMBER JELINCIC: Thank you.

14 CHAIRPERSON JONES: Okay. Proceed.

15 MANAGING INVESTMENT DIRECTOR ISHII: Okay. I'm  
16 going to transfer this over to Simiso and Mike who have a  
17 discussion of the international investments in the public  
18 area, and -- I mean, in the public markets.

19 INVESTMENT MANAGER NZIMA: Thank you, Curtis.

20 Good morning. My name is Simiso Nzima. And I'm  
21 an Investment Manager in Global Equity.

22 INVESTMENT DIRECTOR ROSBOROUGH: And I'm Mike  
23 Rosborough, Investment Director in Global Fixed Income. I  
24 manage the international and emerging markets risk as well  
25 as the inflation program for the fund.







1           INVESTMENT MANAGER NZIMA: -- which says a  
2 long-time investment horizon is a responsibility and an  
3 advantage. So we still believe that there's a structural  
4 case for us to continue to invest in international  
5 markets.

6           At this point, I'll hand off to Mike to talk  
7 about our positioning.

8                           --o0o--

9           INVESTMENT DIRECTOR ROSBOROUGH: Thank you,  
10 Simiso.

11           In equities, we've already discussed we're now  
12 slightly below 50 percent of our weightings in  
13 international, and that's really been driven by the  
14 outperformance of the U.S. equity market and the strength  
15 of the U.S. Dollar in the last couple of years. In the  
16 fixed income and inflation spheres, we've had a  
17 Long-standing commitment to international investing in  
18 fixed income that goes back to the 1980s.

19           It's 10 percent of the benchmark of the GFI  
20 program. As the Board will remember, we presented in 2013  
21 to change that from a market cap weighted to a GDP  
22 weighted, so that shifted the components of the index more  
23 in the direction of Europe and the emerging markets and  
24 away from Japan. The general idea of going to a  
25 GDP-weighted was to reward not those who borrow more, but

1 those who actually probably borrow less and have greater  
2 and growing capacity to pay. And the currency exposure is  
3 not hedged in the international program. It was a  
4 diversifying component, just as it is in equities.

5 In the inflation program, the exposure is 25  
6 percent. We've identified in our own work that actually  
7 having currency exposure, 25 percent currency exposure  
8 enhances the inflation protection of the inflation  
9 program, and so we've kept it there.

10 We did change the benchmark as well in 2013 to  
11 broaden away from the initial 5 non-U.S. countries to a  
12 broader mix of all countries that issue inflation-linked  
13 securities that are investment grade and above.

14 So on net, the major exposure of the funds to  
15 international investing still remains very dominant on the  
16 equity side, much less so on the fixed income inflation  
17 side. As you'll see, 86 percent of our international  
18 exposure comes through equity, about 8 percent through  
19 inflation, and about 6 percent through international fixed  
20 income.

21 As the graphs on the bottom of the chart show, we  
22 have in the equity space, because of the general  
23 volatility and return characteristics of equity, it tends  
24 to dominate the currency component over the long term. In  
25 fixed income, which is a lower volatility investment, that

1 currency does become a greater component of the volatility  
2 when you move internationally than in the equity space.

3 --o0o--

4 INVESTMENT MANAGER NZIMA: Just to recap, we are  
5 investing in international markets for diversification and  
6 to capture global growth. And as Mike did state, we  
7 actually gain most of our international exposure via  
8 global equities.

9 At this point, we'll take any questions.

10 CHAIRPERSON JONES: Okay. We have one.

11 Mr. Jelincic.

12 COMMITTEE MEMBER JELINCIC: Why so little  
13 international fixed income? You know, if we're looking  
14 for a world-wide portfolio, why not more?

15 MANAGING INVESTMENT DIRECTOR ISHII: So the  
16 reason is when we looked at the U.S., the U.S. has been  
17 disintermediated quite a bit in the financial markets, so  
18 another -- a lot of very well developed investment grade  
19 corporate market, developed high yield market, and well  
20 developed mortgage market.

21 Those markets have provided some strong returns  
22 over long periods of time. The international markets  
23 aren't as developed in many of those areas. The high  
24 yield market is beginning to move, but it's really the  
25 credit markets overseas, especially in Europe, is really

1 one dominated by banks. And so the opportunity set really  
2 is not as strong.

3           And so it's really a -- what you have to invest  
4 in is governments. And governments, when you looked at  
5 historic returns, aren't really strong, which may argue  
6 why even invest there at all? And the reason we do invest  
7 there is to get a look at the globe. We viewed about 10  
8 to 15 years ago that the world was moving away from a  
9 U.S.-centric one to one in more global. And we will not  
10 be able to get a view on the global rates unless we  
11 participate. And so that's why we have at least 10  
12 percent.

13           And this has helped shape our views in the last 3  
14 to 5 years about interest rates. You used to hear us talk  
15 quite a bit about, and Tara used to tell us all the time  
16 that we should keep going to a shorter duration index, and  
17 we should go to, you know, cash, or something of that  
18 nature.

19           And really, the argument really was a global one.  
20 If you look globally, rates were falling. And U.S. was  
21 really -- as low as rates were, it was cheap. And so  
22 it -- a global view we view as very, very important, but  
23 10 percent is enough for us to get that view. We get it  
24 from having Mike and his team, and then we also have  
25 obviously international managers who give us a pretty good

1 view of that, too.

2 COMMITTEE MEMBER JELINCIC: So from a fixed  
3 income viewpoint, the international investments is largely  
4 an intelligence operation, really rather than a money  
5 investment.

6 MANAGING INVESTMENT DIRECTOR ISHII: Mike  
7 wouldn't say. That's why I won't let him speak.

8 (Laughter.)

9 MANAGING INVESTMENT DIRECTOR ISHII: But I think  
10 that from a CalPERS standpoint, I think it gives us a lot  
11 of looks into the world. I will tell this. The other  
12 thing that we probably -- I just looked at it from a fixed  
13 income standpoint. But it struck -- Mike is also on the  
14 Asset Allocation Subcommittee. And his team provides  
15 quite a bit of in-depth review of the world. And having  
16 exposures and managing portfolios globally also helps  
17 shape that.

18 So 10 percent is what, it's 2 percent of the  
19 total fund's assets, very small, but it can have a big  
20 effect.

21 COMMITTEE MEMBER JELINCIC: It's a big dollar  
22 number though.

23 MANAGING INVESTMENT DIRECTOR ISHII: Yes, it is

24 CHAIRPERSON JONES: Okay. Thank you.

25 COMMITTEE MEMBER JELINCIC: Thank you.





1           And so while we're only early stages, less than a  
2 year into the development, we have made some meaningful  
3 progress in a number of key areas, and we've really began  
4 to clarify the vision for ESS, as well as the role for the  
5 platform within the Investment Office.

6           I'll wait one second. We have a graphic I'd like  
7 you to see.

8           MANAGING INVESTMENT DIRECTOR ISHII: It's coming.

9           INVESTMENT DIRECTOR PONTES: Excellent. Thank  
10 you.

11          CHIEF INVESTMENT OFFICER ELIOPOULOS: While we're  
12 experiencing our technical difficulties, if you'd just  
13 look on attachment 5, it's page 6 of 19, is where we'll be  
14 headed.

15          CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

16          Page 214 of the iPad.

17          INVESTMENT DIRECTOR PONTES: Great. Appreciate  
18 it. Thank you, Ted. So if you take a look at the  
19 graphic, you can see that we think it does a very good job  
20 of visualizing ESS's ultimate role within the Investment  
21 Office. And a couple things to point -- there we go.  
22 Thank you very much.

23          A couple things to point out is that at the  
24 center of this platform, it is not equity -- it is not  
25 Execution Services and Strategy in isolation. In fact,

1 it's and equal partnership between the ESS group and the  
2 Asset allocation function. And the idea there is that  
3 this collaboration then works to be highly integrated  
4 across all asset classes within the Investment Office, and  
5 they also work together to support a number of key plan  
6 level mandates.

7 As you can also see -- oops, there we go. As you  
8 can also see, another point to highlight would be the red  
9 oval basically encompassing in this partnership, and that  
10 is the function of risk oversight. So the idea with risk  
11 oversight, we view this as a critical and integral part of  
12 the robustness of the ESS platform.

13 In fact, we have independent members from the  
14 risk management team who sit within ESS, sit within the  
15 execution desk, in fact. And the idea that the potential  
16 there is really to strive towards improving risk  
17 management, particularly related to the use of  
18 derivatives, giving a greater ability to both monitor and  
19 manage aggregated plan level exposures.

20 So hopefully that gives a good understanding in  
21 terms of the structure of ESS, the role of the platform  
22 within the Investment Office, in particular, the  
23 partnership between ESS and asset allocation, and the  
24 importance we're placing on improved risk management at  
25 the plan level.

1           And so with that, we'll have Brian Leu, the head  
2 of execution for ESS give some detail with regard to the  
3 four categories of mandates that ESS will be focusing on  
4 going forward.

5           INVESTMENT MANAGER LEU: Right. So thanks, Don.  
6 Yeah. So at a high level, there's really three main goals  
7 or themes that we really believe characterize well this  
8 vision for ESS. And that's one, more centralization and  
9 collaboration; two, better risk management; and three,  
10 greater flexibility. So those three goals really underpin  
11 this entire framework and vision for ESS, and we also  
12 believe it puts us on the path well for our 2020 Vision as  
13 well.

14           We also think those goals are really consistent  
15 with our Investment Beliefs as well, particularly  
16 Investment Belief number 6 around strategic allocation;  
17 Investment Belief number 7 around risk reward; and  
18 Investment Belief number 10, resources and strong  
19 possesses.

20           So over the next few years, ESS will be focused  
21 on these four general mandates represented by the cross  
22 there, that again really reflect those three goals again  
23 of more centralization collaboration, better risk  
24 management, and greater flexibility.

25           So starting at the top, we'll be working on

1 centralizing execution across multiple asset classes,  
2 particularly focused on the use of derivatives. This will  
3 help increase the transparency and risk oversight of plan  
4 level exposures, and the use of derivatives. And this  
5 increased collaboration should also give the asset  
6 allocation group greater flexibility to implement plan  
7 level initiatives.

8 I'll also note that this move towards increased  
9 centralization is really -- increased centralization of  
10 execution is really a trend we're seeing across a number  
11 of our larger peer groups as well.

12 Secondly, ESS will be partnering with the asset  
13 classes and asset allocation to help -- to help CalPERS  
14 continue to take advantage of, what we call, structural  
15 alpha opportunities in our holistic portfolio. So  
16 structural alpha in our mind are opportunities that really  
17 take advantage of CalPERS unique long-term positioning.

18 So securities lending, which is an integral part  
19 of ESS, is one great example of how we're harvesting the  
20 structural alpha. We'll also be looking to help support  
21 the asset classes, as they harvest these alpha  
22 opportunities in their respective areas as well.

23 Our third mandate is around liquidity and  
24 leverage. As you know well, and we've been talking about,  
25 the fund must manage liquidity more carefully in this

1 environment due to our negative net cash flow status, and  
2 also the tighter target liquidity bands that we have.

3           So in light of that, ESS will also be  
4 increasingly working with asset allocation, as an  
5 execution partner to help manage this total fund liquidity  
6 profile.

7           So these are tool such as borrowed liquidity, and  
8 notional leverage, which have been discussed previously  
9 with this Board, are two good examples of the way ESS will  
10 be assisting asset allocation on the implementation of  
11 plan level Liquidity management and provide more  
12 flexibility all within a risk controlled framework.

13           Finally, our fourth mandate is focused around the  
14 market regulatory agenda. So as you'll recall from last  
15 month's Board meeting, as part of the global governance  
16 realignment that was just approved, two members of the  
17 Global Governance staff have just joined the ESS team to  
18 focus specifically on market and regulation.

19           So as we integrate the staff onto the ESS team,  
20 bring them closer to the market dynamics that we're seeing  
21 on the trading desk, and also begin to really collaborate  
22 more on key issues across the asset classes, we believe we  
23 can really be collectively increasingly more effective and  
24 focused in advancing the ESG and the regulatory agenda  
25 that's important to CalPERS.

1           So again, the themes of more centralization,  
2 collaboration, where it makes sense we have believe can  
3 really help us be more effective and focused.

4           So with that, I'll turn it back to Don.

5           INVESTMENT DIRECTOR PONTES: Great. Thanks,  
6 Brian. If we could move to the next slide.

7                           --o0o--

8           CHAIRPERSON JONES: Go ahead.

9           INVESTMENT DIRECTOR PONTES: There we go. Thank  
10 you. So for the sake of time, I won't go through detail,  
11 but basically what you see here, we've highlighted a few  
12 of our key accomplishments over our first year, some of  
13 our key objectives for the fiscal year going forward and  
14 beyond. And really, I think what all of them highlight is  
15 just attempts to reiterate the focus points of the ESS  
16 mandate.

17           And again, going through those, because I think  
18 they are important to highlight, and that is one, focusing  
19 on centralization of key cross-asset functions within the  
20 Investment Office really trying to improve collaboration  
21 and integration across the Investment Office.

22           Two would be that improved risk management,  
23 particularly through increased transparency really  
24 resulting in a more efficient process by which we can  
25 monitor and manage plan level aggregated risks

1 particularly related to the use of derivatives.

2           And then finally, the development of a platform  
3 that ultimately gives the plan greater flexibility for the  
4 implementation of a number of these cross-asset mandates  
5 that we attempted to highlight.

6           So that provides the overview for the execution  
7 services and strategy platform and we'd be happy to take  
8 any questions.

9           CHAIRPERSON JONES: Okay. Thank you. And we do  
10 have some questions, but we have to take a break for the  
11 recorder. And rather than having a 10-minute break and  
12 then break later for lunch, we're going to break for lunch  
13 now and return at 12:45. And I will ask that Don and  
14 Brian return to the stage to answer the questions that are  
15 for you, and then we'll move into Andrew and Christine's  
16 presentation at that time.

17           Okay. Thank you.

18           (Off record: 11:54 a.m.)

19           (Thereupon a lunch break was taken.)  
20  
21  
22  
23  
24  
25

1                   A F T E R N O O N   S E S S I O N

2                   (On record: 12:50 p.m.)

3                   CHAIRPERSON JONES: Okay. I'd like to reconvene  
4 the Investment Committee meeting, and we are going to  
5 start with Don and Brian, because there were a few  
6 questions that were raised before we broke for lunch. So,  
7 Mr. Jelincic, you can now ask your question.

8                   COMMITTEE MEMBER JELINCIC: Thank you. How does  
9 ICOR fit into this, if at all?

10                  CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I  
11 can take that one, Mr. Jelincic. ICOR has been involved  
12 in the development of ESS since its inception last year.  
13 All of the activities of ESS actually take place within  
14 the context of the relevant investment policies for the  
15 asset classes. And, of course, ICOR is responsible for  
16 making sure that all of our activities comply with those  
17 investment policies.

18                  So specifically, Brian McQuade within the ICOR  
19 team has been working with Don and Brian on the execution  
20 activities that they undertake to make sure that they're  
21 done within the context of those policies and procedures.

22                  COMMITTEE MEMBER JELINCIC: Okay. Thank you.

23                  CHAIRPERSON JONES: Okay. We had another request  
24 to ask a question, but we're going to defer that for right  
25 now, and move on to Andrew and Christine. And if they



1 come back, then we'll just ask you guys back up, if the  
2 question is related to that presentation, okay?

3 Proceed.

4 --o0o--

5 INVESTMENT MANAGER KARSH: Great. Thank you, Mr.  
6 Chair. Andrew Karsh, Investment Manager, Global Fixed  
7 Income.

8 In terms of today's review of the commodities  
9 program, the Board originally approved the commodities  
10 investment program in 2008 as part of the overall  
11 inflation strategy to help mitigate some of the potential  
12 negative impacts of inflation, not only on the returns of  
13 the fund, but also on the potential adjustments related to  
14 cost of living that often impact the plan.

15 In terms of an inflation hedge, so far over the  
16 last 30 years, the commodities benchmark that CalPERS has  
17 chosen, which is the GSCI index, has had a 0.7 correlation  
18 to the consumer price index in the U.S., which,  
19 considering the goals of hedging inflation, has been  
20 extremely high and quite successful from that perspective.

21 --o0o--

22 INVESTMENT MANAGER KARSH: The benchmark itself,  
23 as you can see, is heavily weighted towards energy. And  
24 the purpose originally for choosing this benchmark, which  
25 I think still holds true today, is the high component of

1 energy and driving the Consumer Price Index in particular.

2           So when you think about what drives the consumer  
3 prices, whether it's power supply, whether it's gasoline  
4 for transportation, or whether it's related to other  
5 elements, such as production of goods that we're buying on  
6 a daily basis, these are all elements that flow through  
7 directly to the Consumer Price Index.

8           And as you can see other components that we have  
9 as well, industrial metals, livestock, agricultural all  
10 relate to directly to the foods that we're consuming on a  
11 daily basis. And that was really the background on  
12 choosing this particular index. And while there are  
13 others out there, we steel feel that this is the most  
14 relevant for CalPERS in terms of the inflation hedge  
15 program.

16                           --o0o--

17           INVESTMENT MANAGER KARSH: When you look at the  
18 program structure itself, the commodities program within  
19 fixed income is actively managed, and it's currently  
20 holding the target of 25 percent of the overall inflation  
21 program. The other 75 percent target of the  
22 inflation-linked bond program. As mentioned earlier, as  
23 of June 30th, we were slightly overweight commodities  
24 versus our benchmark by 1 percent. Hence, the numbers  
25 that you see on the screen of, at that point, 13.1 billion

1 inflation-linked bonds and 4.7 billion in commodities  
2 directly.

3           In terms of the active portfolio management, the  
4 team internally has an area of expertise to take  
5 directional bets, as well as other views on the market.  
6 And more recently, we've taken views more on a tactical  
7 basis of where the direction of commodities are going  
8 overall versus our inflation-linked bond portfolio. And  
9 as you can see on the bottom of this page, the performance  
10 has been quite good.

11           As mentioned earlier, 2015 to 2016 fiscal year,  
12 the inflation program out performed its benchmark by 140  
13 basis points and has continued to be successful since the  
14 life of the program.

15                           --o0o--

16           INVESTMENT MANAGER KARSH: Overall, the  
17 commodities program continues to produce the returns that  
18 we would expect considering the low inflation environment  
19 that we've exhibited in the U.S. over the last 5 to 10  
20 years. The program itself also is being managed on a  
21 highly liquid basis, so we're talking about instruments  
22 that can be moved within a few days or weeks, if need be.  
23 And so certainly from an internal perspective, we feel  
24 comfortable that if there were changes to increase or  
25 decrease allocations, we can handle that.

1           And also It allows us to tactically move, as I  
2 mentioned earlier, between commodities and  
3 inflation-linked bonds that allows us to produce  
4 relatively high alpha sources over the last few years.

5           In terms of the team itself, again actively  
6 managed strategy, highly experienced team, and one that we  
7 feel very confident with going forward in terms our area  
8 of expertise and our capabilities in this space.

9           So at this time, I'd be happy to take questions.

10          CHAIRPERSON JONES: Okay. Yes. Mr. Jelincic.

11          COMMITTEE MEMBER JELINCIC: In the commodities  
12 space, last time I thought I knew what the program was  
13 doing. Essentially, it was trading the Goldman Sachs  
14 commodity index futures. What do you -- what are you  
15 trading now? And, you know, if -- as you do that, you  
16 know, how -- how do you try to generate performance above  
17 the benchmark?

18          INVESTMENT MANAGER KARSH: Sure. So in terms of  
19 the way the program is constructed, it's a combination of  
20 total return swaps on the Goldman Sachs Commodities Index,  
21 underlying futures, and individual commodities, and also  
22 options on those commodities as well as the index itself.

23          And so in terms of generating the alpha that we  
24 have, it's been an accommodation of both being either  
25 overweight or underweight the index itself, or

1 overweight/underweight specific commodities within that  
2 index, as well as we've used option strategies to try and  
3 generate additional return and/or reduce risk.

4           Again, over the last 12 months in particular,  
5 those strategies have been highly successful in terms of  
6 mitigating some of the downside risk that we saw in the  
7 portfolio.

8           COMMITTEE MEMBER JELINCIC: So you're trading the  
9 futures and swaps in the underlying elements as well, the  
10 live -- you know --

11           INVESTMENT MANAGER KARSH: That's correct.  
12 That's a smaller part of our active management strategy.  
13 But in terms of the liquidity of those products, the  
14 availability considering their exchange nature, in a  
15 global market itself allows us more flexibility than  
16 trying to trade in and out of index products as a whole.

17           COMMITTEE MEMBER JELINCIC: Sometime you ought to  
18 try trading butter futures. Take care.

19           Thank you.

20           INVESTMENT MANAGER KARSH: Thank you.

21           CHAIRPERSON JONES: Okay. No further questions  
22 on that item, so we can move to the next one.

23           INVESTMENT MANAGER KARSH: I'll turn it over to  
24 Christine Reese on the affiliate managers.

25   --o0o--

1           INVESTMENT MANAGER REESE: Thank you, Andrew.

2           Good morning, Mr. Chair and Investment Committee  
3 members. My name is Christine Reese, and I'm the  
4 Investment Manage for the Affiliate Trusts. I'm pleased  
5 to provide you with today's update, which will cover some  
6 background on exactly what the affiliates are. We'll talk  
7 about asset growth, investment implementation, and I'll  
8 close-out with a business update.

9           So on this -- on page 14, although the affiliates  
10 are often thought of as a group, they are, in fact,  
11 separate trusts as established by California law, and fall  
12 into four separate categories of plan types with each  
13 trust having a specific purpose and set of beneficiaries.

14           The defined benefit plan category is like the  
15 PERF, and that includes Legislators', Judges', and Judges'  
16 II plans. The other post-employment benefit category is  
17 the CERBT. And that allows for employers to pre-fund  
18 retiree health care costs. The health and welfare funds  
19 are the Long-Term Care Fund and the Health Care Fund, for  
20 which the investment portion of the Health Care Fund is a  
21 reserve for our CalPERS self-funded programs.

22           And in the defined contribution plan type, we  
23 have two types there as well, the 457, which is pre-tax  
24 and the SCP which is after tax

25           So across all of these plan types and individual

1 trusts, the distinctions are very important as each trust  
2 is considered individually from a tax, risk, investment  
3 management perspective.

4 --o0o--

5 INVESTMENT MANAGER REESE: Looking at assets  
6 under management, with investments at 12½ billion at  
7 fiscal year-end, asset growth has been quite strong,  
8 doubling in the last six years. Of note, the CERBT  
9 program has grown 325 percent, in large part due to  
10 employers focusing on reducing their retiree health care  
11 liability, and making some very strong contributions to  
12 that program.

13 Also of note is the defined benefit increase of  
14 117 percent in those six years. That's in large part due  
15 to the Judges' II program, which relatively speaking is a  
16 younger pension plan that is still cash positive.

17 --o0o--

18 INVESTMENT MANAGER REESE: Moving into the  
19 investment implementation. In alignment with Investment  
20 Belief number 1 that liabilities must influence the asset  
21 structure, and Investment Belief 6, that the strategic  
22 allocation is the dominant determinant of portfolio risk  
23 and return, each affiliate trust has been individually  
24 reviewed to arrive at the asset allocation targets.

25 So this graphic shows each of the strategic

1 targets for the defined benefit, OPEB, and health and  
2 welfare trust, alongside the PERF, with the higher equity  
3 allocation to the left and the more conservative  
4 allocations to the right. The investment returns in the  
5 table below the chart, both the standard deviation and the  
6 returns over time, validate the approach and match up with  
7 the risk profiles and asset allocation for each of those  
8 trusts.

9 --o0o--

10 INVESTMENT MANAGER REESE: For the defined  
11 contribution program, they also have an asset allocation,  
12 but as well they have a glide path, which is represented  
13 by the graphic. So this shows how the asset allocation  
14 moves again from higher growth on the left to more  
15 conservative assets on the right.

16 And on the left is the target retirement date  
17 fund 2055. So, for example, a young participant might be  
18 in that fund, and the asset allocation glide path would  
19 reset for them. So they would remain in that fund through  
20 to retirement and we would move that allocation to a more  
21 conservative base as retirement approaches.

22 Again, the investment results in the table at the  
23 bottom reflect that the implementation is achieving the  
24 desired effect.

25 --o0o--



1           INVESTMENT MANAGER REESE: I've included this  
2 next page as some additional program attributes that might  
3 be of interest, but I will not review this in detail.

4                           --o0o--

5           INVESTMENT MANAGER REESE: And then lastly, from  
6 a business management perspective, we strive to reflect  
7 Investment Belief 10, that strong processes and team work  
8 are needed to achieve CalPERS goals and objectives. In  
9 15-16, we implemented and upgraded our technology, which  
10 is Artemis. That's a newly built allocation, rebalancing,  
11 and trade execution system that we use to manage the  
12 investment process for all of the affiliate trusts.

13           We've added resources to our team. And in  
14 collaboration with other INVO teams, we've completed the  
15 policy review and the Health Care Fund strategic asset  
16 allocation.

17           And then looking forward to 16-17, we're going  
18 to, as Dan mentioned earlier, expand Artemis into global  
19 equity to manage the capital allocation processes there.  
20 We'll be embarking on a defined contribution product  
21 review that will take a look at the investment options, as  
22 well as resetting the periodic update to the glide path,  
23 and taking a look at fees.

24           And we will also, again with other INVO teams for  
25 the affiliate trusts, work on the strategic asset

1 allocation review in connection with the PERF ALM work  
2 that's upcoming.

3           This concludes my presentation, and I'm happy to  
4 take any questions.

5           CHAIRPERSON JONES: Okay. Any questions?

6           Seeing no questions.

7           Then that concludes this part of the  
8 presentation.

9           And I would just like to say that Simiso, Mike,  
10 Don, Brian, Andrew, and Christine, we normally don't see  
11 you making presentations. And I just want to congratulate  
12 you all on a concise and to the point presentation.

13           Good job. Okay.

14           Then we move to the next item on the agenda,  
15 consultant review of the global equity and global fixed  
16 income programs.

17           (Thereupon an overhead presentation was  
18 presented as follows.)

19           MR. FORESTI: Good afternoon, Mr. Chair,  
20 Committee. Steve Foresti from Wilshire Consulting. I'm  
21 joined today by my colleagues Andrew Junkin and Patrick  
22 Lighaam. And we'll share our summary results from our  
23 recent on-sites and meetings with both the fixed income,  
24 as well as the equity committee.

25           But before going there, we just wanted to spend a

1 couple of minutes just talking a bit about the role of  
2 the -- the roles of the programs within the total fund.

3 --o0o--

4 MR. FORESTI: So I'm going to jump to in the  
5 slide deck that we've prepared page three. And this is a  
6 chart that we've begun to share with you from time to  
7 time, and something that we expect to put in front of you  
8 more and more often, as we talk about not just the total  
9 fund, but individual components of the fund.

10 And to orient you to the chart, this is  
11 essentially connecting asset classes to a macroeconomic  
12 environment in terms of their sensitivity to important  
13 economic factors. And specifically here, we have across  
14 the horizontal axis sensitivity of an asset class to  
15 economic growth. The assets that are off to the right of  
16 the chart would be those that benefit from improving and  
17 changing expectations about economic growth, and vice  
18 versa to those to the left.

19 And then across the vertical axis would be the  
20 same information but against changes in inflation  
21 expectations, where, as you move to the upper side of the  
22 chart, those would be asset classes that would be  
23 benefiting from an expected return standpoint, as  
24 expectations about increasing or inflating prices happens,  
25 and then the opposite on the bottom side.

1           The size of the bubbles in this particular  
2 exhibit relate to the expected return on the various asset  
3 classes. So the larger bubbles in relative terms would  
4 have higher expected returns than those have smaller size.

5           And I've circled the two programs here with the  
6 solid blue, which is up in the northeast quadrant of this  
7 report, being the Global Equity Program. Its main role  
8 would be to deliver, as the size of the bubble would  
9 suggest, return and growth to the portfolio. And then in  
10 the lower left circle, the fixed income portfolio, which  
11 plays an important role in terms of not just income, but  
12 some stability.

13           And you can see that just from how many of these  
14 asset classes chart across this exhibit, that fixed income  
15 plays a rather unique role. To connect this to the  
16 conversation earlier about the level of duration within  
17 the portfolio, all else equal, the more duration that  
18 would be in the program, the further down and to the left  
19 that that particular asset class would bring to the  
20 portfolio. So that increased duration in terms of its  
21 ability to diversify some of the growth assets in the  
22 portfolio, it's an important component of that process,  
23 that diversification, those principles.

24           The next two slides just very quickly just  
25 looking at the two programs, how they related to one



1 between the two asset classes, where, at that particular  
2 time because of what was happening in the credit side of  
3 fixed income, as well as the downdraft that equities were  
4 experiencing, you did see fairly high levels of  
5 correlation between the two asset classes.

6 I'm going to hand to Patrick to talk a little bit  
7 kind of across the two platforms about Investment Beliefs.

8 So, Patrick.

9 CHAIRPERSON JONES: Okay. Before we move on, we  
10 do have a question. Mr. Jelincic.

11 COMMITTEE MEMBER JELINCIC: Yeah. If I can go  
12 back to slide 3, what did you say the size of the circles  
13 were?

14 MR. FORESTI: So the -- this is in relative  
15 terms. The size of the circle is the expected return of  
16 the asset class. So the larger the bubble, the size of  
17 the area of the bubble, the higher relative return to  
18 other asset classes.

19 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

20 CHAIRPERSON JONES: Okay.

21 --o0o--

22 MR. LIGHAAM: Good afternoon, Chair, members of  
23 the Investment Committee. I first want to share this page  
24 with you, that specifically touches on the Investment  
25 Beliefs. And as the memo -- the introductory memo of

1 Investment staff already indicated, this agenda item is  
2 supported by Investment Beliefs 2, 8, and 10 specifically,  
3 which is what they indicated.

4 But actually, through our conversations with the  
5 Equity and Fixed Income team, we exactly did see very  
6 strong awareness of the Investment staff in all Investment  
7 Beliefs that you have defined. So that includes the 2 and  
8 8 and 10 that they specifically referred to: 8, cost  
9 matters; 10, there's a strong need for processes and team  
10 work, but also number 2, which specifically relates to  
11 long-term investment horizon, that there's a  
12 responsibility, but also an advantage to your specific  
13 organization.

14 In addition to that, we also highlighted a few of  
15 the other Investment Beliefs that quite frequently  
16 reoccurred in the conversations with the Investment staff  
17 during our evaluations. And that include, for example,  
18 Investment Belief 5 and Investment Belief 7 touching  
19 specifically on, for example, risk and the performance  
20 attribution abilities that Investment staff has here at  
21 the organization, but also, for example, Investment Belief  
22 7 stating that CalPERS will only take risk very  
23 specifically where they have a strong belief that they  
24 will be rewarded for it. And we saw this, for example,  
25 very strongly within specifically the global equity

1 portfolio, where we did indeed see that the value added  
2 was maybe from an absolute value point of view, maybe not  
3 that large, not that significant, but then relative to the  
4 level of risk that is being taken to achieve that  
5 outperformance. It is actually a pretty significant  
6 achievement.

7 --o0o--

8 MR. LIGHAAM: So on the next page, we touched  
9 specifically a little bit more about the ESG integration  
10 within the Investment Program. And if we look  
11 specifically at the last bullet on that page, I think it's  
12 very important to state that, first of all, we rate the  
13 Investment Office very highly with respect to the focus on  
14 ESG-related topics, not only if we compare that to other  
15 asset managers, but also if we compare that to the peers  
16 in your specific industry.

17 We looked at the ability of staff to actually  
18 observe the different ESG risk factors within the  
19 different individual strategies with the portfolios in  
20 aggregate, but also the ability to, for example, implement  
21 specific screens and look at things to actually improve  
22 the ESG characteristics of the portfolio.

23 Within the bullets highlighted on the top of this  
24 page, we did focus on specific areas where we believe that  
25 the ESG score is particularly high. And, for example,



1 within specifically the firm and organization score, the  
2 information score, but also the portfolio construction  
3 score, we observed a very high quality level with respect  
4 to the understanding about the ESG and integration within  
5 the program.

6 --o0o--

7 MR. FORESTI: Great. Now, we'll jump into first  
8 some specifics about the Global Equity Program. So there  
9 I'll start. And some of this I'll move rather quickly  
10 through because it's an overview of some of the just  
11 characteristics of the program that the staff has gone  
12 through for you earlier this morning.

13 But specifically in terms of the segmentation of  
14 strategies. And what we have here on slide 9 is a  
15 breakdown across two dimensions. One dimension would be  
16 in the columns here the types of strategies from index  
17 oriented, which would be nearly 60 percent of the  
18 portfolio to various forms of active management, which  
19 would be traditional active management, alternative beta  
20 type strategies, activist managers in the Emerging Manager  
21 Program. And then the rows would be a separation of how  
22 those allocations to strategy break down in terms of  
23 internal and externally managed assets.

24 And just one kind of caveat in terms of the  
25 alternative beta break down that we have here, which is

1 14½ percent of the overall portfolio. Just based on the  
2 classifications we have, the amount that's shown as  
3 external should actually be 0.6, so it's a smaller amount  
4 than is shown here. I just wanted to note that. In  
5 working through some of the classifications of the  
6 strategies, that's something that was picked up  
7 incorrectly here.

8 But the highlights would be, again, very -- and  
9 this is consistent with the mandate in terms of a low  
10 tracking error, 50 basis points or less, index-oriented,  
11 highly systematic type strategies through the alternative  
12 beta program, heavy use of internal management. Again, to  
13 the point I made about alternative beta, here we're  
14 showing just under 80 percent. It's actually a bit over  
15 80 percent of the program is managed internally.

16 The lower table shows some of the shifts from a  
17 year earlier. And again, I think consistent with some of  
18 the goals of keeping expenses down, of keeping a risk  
19 control type of process, we see a shift out of -- again,  
20 over a short period of time, the last year or so, out of  
21 the activist programs have bid into more systematic types  
22 of approaches, specifically in the area of alternative  
23 beta.

24 --o0o--

25 MR. FORESTI: We'll do a very high level SWOT

1 analysis looking from at it from our assessment, the  
2 strengths, weaknesses, and then some of the opportunities  
3 and threats to the program. This all works into some  
4 scoring that we provided both in the opinion letter that  
5 we delivered, as well as we'll kind of end this section of  
6 the presentation by talking about, at a high level, some  
7 of that scoring.

8           But to start, the strengths of the program are  
9 clearly in terms of the experience of the leadership team,  
10 the MID, the other leaders of the program, the senior  
11 investors. It's a very risk-controlled process;  
12 innovative in the sense of understanding what the drivers  
13 are of return; using various forms of trying to achieve a  
14 return for the level of risk that's being taken; an  
15 effective use of a risk budget in terms of those  
16 systematic type of processes. Performance has been  
17 indicative of that. We'll touch on that very quickly here  
18 in a minute.

19           But the ESS program that you just heard a bit  
20 about is another strength, is centralized implementation  
21 and trading platform. As far as weaknesses, and these are  
22 just, you know, realities of just the organizational  
23 structure as you compare this fully operating investment  
24 management process to some of the peers in the industry,  
25 but also the privately-based peers that can offer various

1 forms of compensation as a bit more flexibility in terms  
2 of incentive packages. So that's a potential weakness in  
3 the program, and that's reflected in the scoring that we  
4 have.

5           Opportunities. The global equity team has been  
6 very involved in terms of many of the portfolio priority  
7 type of discussions. It was mentioned this morning,  
8 thinking about some of the characteristics of the Global  
9 Equity Program, how those might be contemplated to be  
10 delivered in a different way to change the risk profile of  
11 the program, and how it interacts and contributes to the  
12 total fund. So those are opportunities going forward.

13           And then the various committee and subcommittee  
14 structures within the platform, there's some opportunities  
15 there. And some of these subcommittees are rather new,  
16 and I think there's opportunities to, from a governance  
17 standpoint, allow those to continue to evolve and reap the  
18 benefits of that formalization of those committees.

19           And then finally, the threats, which I think are  
20 very well connected to the weaknesses that I noted would  
21 be the potential for senior level turnover. Some of the  
22 conversations that are opportunities at the total fund  
23 level are also, you know, not distractions, but they take  
24 up the time of the team to think with about not just  
25 delivering on the risk budget of the program, but in terms

1 of its contribution to the total fund.

2 With that, I'll get into performance. And here,  
3 I will move rather quickly because some of these numbers  
4 you've seen earlier today.

5 --o0o--

6 MR. FORESTI: And just start with the general  
7 recent performance here. In this chart, we have the 1-,  
8 3-, 5-, and 10-year returns of the Global Equity Program  
9 against its benchmark. Short-term period of time over the  
10 last year very challenging environment for the global  
11 equity benchmark. As discussed earlier, the good news is  
12 that while the return of the program was negative, it's  
13 value-add to the fund, in terms of versus its benchmark,  
14 contributed a positive 60 basis points.

15 It was noted earlier that's -- it may seem like a  
16 small amount, but the target excess return of the program  
17 is 15 basis points for a year. This is half of the  
18 portfolio, so you can think about how directly that hits  
19 the bottom line of the fund.

20 --o0o--

21 MR. FORESTI: Moving to the next page, just to  
22 look at some of these numbers as they've moved through  
23 time, and here I have a 3-year rolling return on both the  
24 excess return of the portfolio, as well as the excess risk  
25 or tracking error of the global equity program against the

1 benchmark.

2           Let's start with the black line. That would be  
3 the rolling 3 year excess return annualized. And then the  
4 dash black line would be the target. That would be the 15  
5 basis points of targeted excess return.

6           And you can see that recent performance is very  
7 strong in terms of delivering to that target return. The  
8 10-year numbers that we just looked at were the only ones  
9 that were negative over those four horizons. And the  
10 reason for that is you can see from this exhibit is during  
11 the global financial crisis, there were big periods of  
12 underperformance versus the benchmark.

13           If we look at the blue line, that would be the  
14 rolling tracking error through time, I've put the dashed  
15 blue line would be the maximum range of the targeted risk  
16 budget, which would be 50 basis points or less is what the  
17 program targets, in terms of trying to meet that 15 basis  
18 points of return.

19           And you can see, again during the global  
20 financial crisis, that exceeded that risk budget to a  
21 pretty significant extent. I don't think that's a huge  
22 surprise, based on the level of volatility over that  
23 period of time, but it obviously coincided with negative  
24 relative performance. You can see in the more recent  
25 periods that in a very consistent risk-controlled way, not

1 only has that rolling tracking error stayed within the 50  
2 basis points, but it stayed well within that, somewhere  
3 near the mid-point of that 50 basis point target tracking  
4 error range.

5 --o0o--

6 MR. FORESTI: Finally, I just wanted to focus a  
7 little bit on up/down market performance. I think this is  
8 an important glimpse, especially when we look at the  
9 program in terms of its performance during the global  
10 financial crisis and how the portfolio delivered during up  
11 and down markets, and how that looks currently.

12 And there's a lot of numbers on this page, so  
13 I'll just try to call out, I think, what are some of the  
14 more important ones.

15 So starting in the upper left chart, we're  
16 showing here over different frequencies, 1 year, 3 year, 5  
17 year, and 10 year, the average excess return that was  
18 delivered per month in up markets, which would be the blue  
19 line, and in down markets, which would be the red line.  
20 And you can see in the shorter term periods that those  
21 numbers have been -- well, in 1 year, a slight negative in  
22 up markets, but very strong performance in down markets.  
23 And if you compare that to some of the numbers here over  
24 the 10-year period, you can see that's a bit of a reversal  
25 from what the experience has been as you go back and go

1 through the global financial crisis.

2           So some of the restructuring of the portfolio,  
3 namely moving into some of those systematic type of  
4 strategies, quality, type of factors, et cetera, have  
5 contributed to this result. These behaviors are not  
6 completely predictable as you go through time, but I think  
7 there is some clear evidence over the short term here that  
8 that beta relationship, if you will, in up/down markets  
9 that showed up during the global financial crisis is being  
10 managed in a way that is, again over the short term, led  
11 to different results.

12           If you look at the 3- and the 5-year periods of  
13 time, you're seeing positive results in both up and down  
14 markets, which ideally is what you'd like to see clearly  
15 is that their -- the program doesn't really have a bias  
16 to -- in terms of relative performance to up and down  
17 markets.

18           I'll kind of skip the chart to the right, because  
19 I think it just -- number one, it's a bit confusing. It  
20 shows that 3-year number through time, and you can see  
21 that it's -- the bigger shapes would be current. And that  
22 just essentially reinforces that through time, the up/down  
23 tradeoff has been a bit more favorable to the down markets  
24 not being as big a problem as they had been during the  
25 crisis.



1 I won't touch on the bottom charts. The bottom  
2 right we already talked about. Bottom left is just  
3 percentage pay-offs. What percentage of the months in up  
4 and down markets is there a positive performance being  
5 delivered?

6 But I don't want to belabor any of these points.  
7 If there's questions, I'd be happy to take them. I'll  
8 pass back to Patrick here in a second and we'll go through  
9 the high level of the scoring across the different  
10 components of the scoring model that we utilize.

11 CHAIRPERSON JONES: Yes, we do have a question.  
12 Mr. Jelincic.

13 COMMITTEE MEMBER JELINCIC: Yeah, I had a couple  
14 of questions. On -- well, it's -- I think it's 9 of 22,  
15 275 of the iPad. If I'm reading this correctly, we have  
16 moved assets out of internal management and into external  
17 management, is that what that tells us?

18 MR. FORESTI: This overstates that, because of  
19 the point I made. So I made the point about the absolute  
20 allocations that we picked up a bit. So if you look at  
21 the alternative beta column, the externally managed  
22 amount, there should actually be 0.6 percent. So that  
23 translates also to the shift. That shift into alternative  
24 beta was essentially entirely in internal management.

25 So the bottom line shifts in terms of -- across

1 the columns is accurate, but the spread between the  
2 internal/external overstates the amount that's externally  
3 managed.

4 COMMITTEE MEMBER JELINCIC: Okay. So we have not  
5 moved for -- basically five percent to external managers  
6 from --

7 MR. FORESTI: That's right. So if you look at  
8 the act -- the traditional active, that -- those would be  
9 the moves into external. What' showing up here in the  
10 alternative beta overstates it. So that's correct,  
11 there's not been, nearly to the extent that's shown here,  
12 that move into external.

13 COMMITTEE MEMBER JELINCIC: Okay, because I  
14 thought we were moving the other way, bringing more  
15 in-house.

16 MANAGING INVESTMENT DIRECTOR BIENVENUE: Yeah,  
17 we've about flattened -- this is Dan Bienvenue -- I'm  
18 sorry -- Managing Investment Director of Global Equity.

19 We've about flattened that out recently. So we  
20 did fund for externally managed global partners. But to  
21 Wilshire's point, previously we also have sort of  
22 de-funded our activist strategy.

23 So, you know, we've gotten into that sort of  
24 80/85 percent range right now and we've been there, I  
25 would say, for the past few years.

1 COMMITTEE MEMBER JELINCIC: Okay. And then on  
2 278 of the iPad, and let me see if I can get, 12, the  
3 negative excess return. Obviously, the market return  
4 was -- how do I put this -- sucked, but we were --

5 MR. FORESTI: Technical term.

6 COMMITTEE MEMBER JELINCIC: That was a technical  
7 term -- but we were actually even worse. What -- why  
8 did -- why the tracking error pop up so much? I mean, I  
9 understand our absolute returns, but why the tracking  
10 error, and --

11 MANAGING INVESTMENT DIRECTOR BIENVENUE: So --  
12 yeah, so there was a handful of reasons there. One is due  
13 to providing liquidity to the plan. So we were  
14 unfortunately selling at the absolute worst moments, but  
15 there was, between commitments in the private markets  
16 coupled with some of our concerns around liquidity, at the  
17 plan level, we were -- we were providing liquidity.  
18 Global equity was the source of liquidity.

19 The other one that was in there was that this is  
20 back when the benchmark was purely inclusive of global  
21 equity, and yet we still had AR -- the hedge fund  
22 strategies in there. So the hedge fund contributed a fair  
23 amount of the volatility and specifically the downside  
24 volatility.

25 COMMITTEE MEMBER JELINCIC: Okay. And -- but if

1 we were selling into that market, I don't -- why did that  
2 change our relative performance relative to the index?

3 MANAGING INVESTMENT DIRECTOR BIENVENUE: So  
4 there's a couple of reasons there. One is that you could  
5 sell -- we were selling what you could sell, as a result  
6 of liquidity. So that tended to be the more high quality  
7 assets, and those were the assets that held up more, which  
8 left us in an overweight position to the lower quality  
9 assets that we're going down further. That was probably  
10 the main source.

11 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

12 CHAIRPERSON JONES: Okay. Proceed.

13 --o0o--

14 MR. LIGHAAM: Patrick Lighaam, managing director  
15 at Wilshire. We'll continue on page number 14, and talk  
16 specifically about the global equity program score. First  
17 of all, I wanted introductory remarks related to the  
18 scoring. We did make a change in the most recent year to  
19 enhance where you're coring managers in general, and hence  
20 also specifically your Equity and Fixed Income Program.

21 And as you will see later on, the approach and  
22 the segments that we're using for the Global Fixed Income  
23 Program are identical to the ones that we're using here  
24 for the Global Equity Program as well.

25 As you can see on the left-hand side in bold, we

1 have distinguished 6 major components. So that includes  
2 the firm and team, combined being the organization, the  
3 information gathering, forecasting, the portfolio  
4 construction, implementation, and attribution. And  
5 combined with the weights that are highlighted in the  
6 blocks behind the component names, the scores for the  
7 individual segments then roll up to a total score for the  
8 Global Equity Program.

9           Just as an additional indication with reference  
10 to the tiers that we indicate, so we rank our managers  
11 based on tiers, 10 tiers in total. The first one being  
12 the highest, being the best, 10 being the lowest, being  
13 the worst.

14           So if we then specifically look at the 6  
15 components on which we have scored the Global Equity  
16 Program, and just note that we do this on a  
17 forward-looking basis. So our best assessment on what we  
18 believe that given this current structure, we believe that  
19 the Equity Program is able to deliver with respect to  
20 outperformance, again on the forward-looking basis. We  
21 rank them in total for -- at the third decile, so that's  
22 very favorable.

23           We also wanted to just provide a few very quick  
24 comments. You do see that each second has a slightly  
25 different score. For example, within the firm and team,

1 these are the two subcomponents that actually roll up to  
2 the total organizational score. You will see specifically  
3 that 6 deciles, so that's slightly below average ranking  
4 with respect to the firm specifically. And this refers  
5 back to what Steve already mentioned with respect to the  
6 ownership, the fact that if you compare your equity team  
7 with, for example, the regular private market companies  
8 that over asset management serves us, they can actually  
9 provide other types of incentives and other ways to tie  
10 personnel to that organization, which is some of the  
11 incentives that you do not have in place, given your  
12 organizational structure.

13           So that is very much related to that lower score  
14 there specifically with respect to firm, that then hence  
15 also translates a little bit into the organizational  
16 score.

17           Also want to point out several of the positives,  
18 because the global equity team has scored very high,  
19 specifically on information, on the portfolio  
20 construction, but also specifically on the performance and  
21 risk attribution, which is the last segment listed here in  
22 the list, but also, for example, the resources that they  
23 have available for the implementation of the Global Equity  
24 Program.

25           So in the list on the left-hand side, you will

1 see the subcomponents and the score. You will also see  
2 some of the subcomponents, some of the things that we  
3 specifically look at when we actually evaluate, for  
4 example, a forecasting or an implementation component.

5 Any questions with respect to the scoring?

6 CHAIRPERSON JONES: Yes. Mrs. Mathur.

7 COMMITTEE MEMBER MATHUR: Thank you.

8 Well, this question about the ownership and  
9 incentives is a perennial issue, obviously given that  
10 we're in the public sector. You keep -- you raise it  
11 every year as an issue, but I don't know that the evidence  
12 is there that it's actually a weakness that we are having  
13 trouble attracting or retaining high -- you know, good  
14 talent in this area. So could you address that?

15 MR. JUNKIN: I think I'll take that as the  
16 Wilshire person at the table whose track record with these  
17 reviews, and those statements in particular, goes back the  
18 longest.

19 I think there -- the staff members that you have,  
20 we have no doubt about their capabilities and their  
21 motivations. It's the staff members that you're not able  
22 to attract, that sort of self select out before they're  
23 even part of the process, that, you know, you can't prove  
24 the absence of something.

25 But our view is that there are a number of people

1 that would be driven more by compensation or maximizing  
2 sort of lifetime net wealth, who would be drawn more to  
3 private firms because the compensation is higher, there's  
4 the opportunity for equity ownership, and things like that

5 Working with the Performance, Comp and Talent  
6 Management Committee and Grant Thornton on the revision to  
7 the incentive comp program, one of the topics obviously  
8 was the long-term incentive plan. And I think that will  
9 be an interesting way -- if that comes back, that will be  
10 an interesting way to really kind of address this, because  
11 I think that will begin to -- particularly for people that  
12 are here for several years, if it comes forward in the way  
13 that it was originally discussed, begins to act as golden  
14 handcuffs, and that's -- in a good way.

15 So I feel like that actually was kind of an  
16 opening to us maybe not hitting this comment every single  
17 year as we do. But you're right, it's -- you should be  
18 attracting maybe people that are motivated somewhat  
19 differently, people that are motivated by a mission of  
20 providing secure and stable retirements to people in a  
21 meaningful way. People that maybe don't want to work, you  
22 know, investment banking hours of 14 hours a day, that  
23 like living in Sacramento instead of New York City or  
24 wherever. All of that works to your advantage in some  
25 cases. But there is, without question, some talent that



1 wants the opportunity to equity ownership and wants to  
2 maximize their income.

3 COMMITTEE MEMBER MATHUR: And I guess what this  
4 is saying -- this is making a value judgment that those --  
5 that that would be better, that --

6 MR. JUNKIN: Well, capable, I think. And so it's  
7 a question of how much of the investment talent pool  
8 self-selects out? It's some amount. And quite frankly,  
9 as a consulting firm, we face the same issue. Consulting  
10 firms don't pay the highest wages in the investment  
11 business, even in the private sector. And so we  
12 frequently lose talent to people in investment banking and  
13 equity, in long-only equity and fixed income management,  
14 because they can pay more than a consulting firm can. So  
15 I can see it from a different perspective. I know it must  
16 be going on here as well.

17 COMMITTEE MEMBER MATHUR: Um-hmm. Okay.

18 CHAIRPERSON JONES: Okay. Proceed.

19 MR. JUNKIN: I think we're back to me. So I'm  
20 going to cover fixed income. This will be a little bit  
21 quit relative to --

22 CHAIRPERSON JONES: Just a minute, I think we  
23 have another question on the last subject.

24 Ms. Paquin.

25 ACTING COMMITTEE MEMBER PAQUIN: Thank you. Just

1 to kind of build on the last discussion point. So in  
2 addition to the changes that have been made at the Comp  
3 Committee, and going along those lines, are there any  
4 other things that you would recommend to expand  
5 recruitment and retention efforts?

6 MR. JUNKIN: Some of the things that have  
7 happened, and I don't -- I'd have to defer to Ted as to  
8 how much of it has been sort of intentional and how much  
9 of it has been just getting talented people in the right  
10 spots in the organization. But sort of the  
11 cross-functional workflow of the team has increased  
12 dramatically in the 11 years that I've been working with  
13 CalPERS. It used to be a very siloed organization. If  
14 you were global equity, you were just global equity. That  
15 was it.

16 And, you know, I think about -- I think John Cole  
17 is a great example, someone that came in in global equity,  
18 has spent a lot of time on portfolio priorities, because,  
19 you know, his aptitude sort of drove him into those  
20 situations. And I think that those opportunities drive  
21 satisfaction for people, so that they're not just doing  
22 the same thing all the time. They're getting  
23 opportunities to grow intellectually and professionally.

24 ACTING COMMITTEE MEMBER PAQUIN: Okay. Thank  
25 you.

1           CHAIRPERSON JONES: Okay. Andrew.

2                               --o0o--

3           MR. JUNKIN: Fixed income. So as has been  
4 discussed, this is a largely managed internally. You can  
5 see the number 93 percent there. One of the critical  
6 roles of this asset class is to act as a risk diversifier  
7 for equity risks. So Steve talked about that quite a bit.  
8 That is one of the places where the longer duration that  
9 you all have as a part of your portfolio design has really  
10 been beneficial, because longer duration securities sort  
11 of they magnify the flight to safety. When something is  
12 going wrong in the equity markets, it tends to be a  
13 better -- a better hedge that way.

14                           Although, there are some aspects of the  
15 portfolio, for example, the investment in corporate debt  
16 or high yield debt that sort of echoes some of that equity  
17 risk. So if you wanted to be really pure about  
18 eliminating equity risk from this asset class, that would  
19 be something to debate. It would radically change the  
20 investment strategy. It's not something that I'm  
21 advocating. I'm just merely noting that there -- this  
22 doesn't completely eliminate the equity risk in the  
23 portfolio.

24                               --o0o--

25           MR. JUNKIN: The SWOT analysis here looks very

1 similar. And I would say that, you know, in this  
2 particular case, you'll see, as we see regularly, that  
3 strength sometimes lead to threats. So you have a -- the  
4 longest tenured Managing Investment Director leading this  
5 part of the organization, which makes succession planning  
6 really kind of an issue that you haven't had to deal with  
7 in this asset class in a very long time. So how the team  
8 will adapt, if the managing director ever retires --

9 (Laughter.)

10 MR. JUNKIN: -- is an unknown. And other parts  
11 of the organization have dealt with it well. I would  
12 expect the same would be the case here, but it is a bigger  
13 unknown here than it is in some other segments.

14 We've talked about the organizational challenges.  
15 I won't belabor that. But I think it does -- in some  
16 ways, a lot of it does come down to hiring the right  
17 people at the beginning, right? That's -- and that's true  
18 whether it's CalPERS or somebody else. You know, get the  
19 right people the first time around. The struggle to try  
20 to make a square peg fit in a round whole is one that is  
21 frequently fruitless.

22 --o0o--

23 MR. JUNKIN: Performance we've covered. I'm not  
24 going to spend any time here.

25 --o0o--

1 MR. JUNKIN: I will spend just a moment on page  
2 19 to talk about the excess return and the tracking error.  
3 Steve spent some time here. Again, you see excess returns  
4 declined pretty precipitously. This is the 3-year rolling  
5 during the global financial crisis. So again, the comment  
6 that I made that some of the equity risk sometimes gets  
7 echoed here. Obviously, that was a very different  
8 scenario that hopefully equity declines are not frequently  
9 going to be driven by financial market conditions in the  
10 same way that that one was.

11 But that was a case where the diversification  
12 didn't come through in the way that we would have liked to  
13 have seen. It also ramped up the tracking error, which  
14 has since come back where we would expect to see it. And  
15 the limits on the deviations from the index have been  
16 tightened. And so really, post-global financial crisis,  
17 we've continued to expect this is going to look very much  
18 like its strategic role.

19 There's not a lot of opportunity, nor would it be  
20 Curtis's inclination, to take a big bet on a particular  
21 sector. That really wouldn't align well with, I think,  
22 what the Investment Committee is looking for out of this  
23 particular asset class.

24 --o0o--

25 MR. JUNKIN: And then page 20, the up and down

1 market performance. I'm actually going to focus on the  
2 one part of the chart that Steve didn't touch on, which is  
3 the frequency of success. And here, you can see 3 years,  
4 5 years, 10 years. The fixed income portfolio -- when  
5 fixed income markets tend to be down, the fixed income  
6 portfolio tends to hold up a little bit better than its  
7 benchmark. It kind of hangs in during up markets, but it  
8 adds value when the -- that segment is down.

9           And then last is the scoring. Here, it is a  
10 little bit different. Obviously, the firm and the team  
11 get the same scores. The component scores for some of the  
12 others are a little bit different, but this is a very high  
13 score, second decile. This would be certainly a manager,  
14 if it were an external manager, that we would be  
15 recommending to clients. I think that's the key takeaway  
16 here.

17           The process works. It fits with exactly, you  
18 know, the strategic role of the plan, and it's well  
19 implemented.

20           So I'm happy to answer any particular questions.  
21 I know I went a lot faster on fixed income, since you'd  
22 seen the pages before on equity.

23           CHAIRPERSON JONES: Mr. Jelincic.

24           COMMITTEE MEMBER JELINCIC: As you had been  
25 prepped, can you talk a little bit about the benchmark and

1 the -- because if I go to the Barclays, I can't find --

2 MR. JUNKIN: Yeah. So this is -- this is a  
3 custom benchmark. It is 40 percent treasuries, 30 percent  
4 mortgages, 24 percent investment grad corporates, 3  
5 percent high yield, 3 percent sovereign. All but the  
6 mortgages and the high yield are 7 years and longer in  
7 maturity. So it is completely customized for CalPERS. No  
8 other institution uses it, to my knowledge.

9 MANAGING INVESTMENT DIRECTOR ISHII: So it's  
10 customized, but it was established in 1982. As a long  
11 pension fund index, probably you recognize that. And it  
12 was traditionally provided by Salomon Brothers who have  
13 since --

14 COMMITTEE MEMBER JELINCIC: Wasn't it originally  
15 Shearson or Lehman Brothers.

16 MANAGING INVESTMENT DIRECTOR ISHII: No, we used  
17 the Salomon Brothers Long Pension Fund Index, as well as  
18 CalSTRS did that too.

19 We want to Barclays, because, at that time,  
20 Salomon was not supporting the index business very well,  
21 and so the percentages, X-high yield, is pretty much what  
22 it looked like back in 1982. We added 3 percent in high  
23 yield, because we thought it might be a good part -- a  
24 good part for return purposes. And it allows active  
25 management, if we didn't like high yield.

1           But it's not really changed, and it is  
2 customized, but it was one -- if you remember, everybody  
3 back then began to use it, all the pension funds. And  
4 since then, people started to go away from it. CalSTRS  
5 now uses Barclays Aggregate, so much shorter duration.

6           So there's only about 2 or 3 of us who use this  
7 long duration. That's why you can't find it. There's  
8 very few people who use it.

9           COMMITTEE MEMBER JELINCIC: And did we define it  
10 some place, Curtis?

11           MANAGING INVESTMENT DIRECTOR ISHII: Did we what?

12           COMMITTEE MEMBER JELINCIC: Did we define the  
13 index someplace and --

14           MR. JUNKIN: It's in the -- it's in the policy, I  
15 believe. Yeah.

16           COMMITTEE MEMBER JELINCIC: Okay, because I  
17 couldn't find it there either, but that's not to say it  
18 wasn't there. Okay. Thank you.

19           CHAIRPERSON JONES: Okay. Thank you. No further  
20 questions.

21           Before we go to the legislation, when we  
22 recessed, we were talking -- we received a presentation on  
23 Execution Services and Strategy. And I had mentioned  
24 that, when Mrs. Mathur returned, if she still wanted to  
25 ask a question on that, that we would have --



1 COMMITTEE MEMBER MATHUR: Thank you.

2 CHAIRPERSON JONES: -- so -- because J.J. had an  
3 opportunity to ask his after we broke for lunch. So if  
4 you don't, we'll move on.

5 COMMITTEE MEMBER MATHUR: Well. It's okay.

6 CHAIRPERSON JONES: You don't have to.

7 COMMITTEE MEMBER MATHUR: That's all right. We  
8 don't have to bring them back up. Thank you. I'll ask it  
9 off-line.

10 CHAIRPERSON JONES: Okay. Thanks.

11 Okay. Now, let's move to legislation, Federal  
12 Investment Policy Representative. And we're going to have  
13 someone on the speaker. And we have Crowley, I think.

14 LEGISLATIVE AFFAIRS DIVISION CHIEF ASHLEY: Hi.

15 CHAIRPERSON JONES: Hi.

16 LEGISLATIVE AFFAIRS DIVISION CHIEF ASHLEY: Good  
17 afternoon Chair Jones and members of the Committee. Mary  
18 Anne Ashley, CalPERS staff.

19 Mr. McKeever was called away on an urgent matter,  
20 so it is my pleasure to introduce Agenda Item 7, which is  
21 an informational item that our federal representative for  
22 investment policy will be presenting.

23 On the phone, we have with us today Mr. Dan  
24 Crowley, who's a partner with K&L Gates, who will be  
25 providing his report and update.

1           So, Mr. Crowley, are you present?

2           MR. CROWLEY: I am here. Can you hear me?

3           LEGISLATIVE AFFAIRS DIVISION CHIEF ASHLEY: Yes.

4           CHAIRPERSON JONES: Yes.

5           MR. CROWLEY: Okay. Thank you, Mr. Chairman.

6           It's great to appear before the Board again. Having  
7           managed government relations activities for a decade  
8           before joining K&L gates, I would be remiss if I didn't  
9           call to the Board's attention some of the structural  
10          changes that Doug McKeever has put in place that I think  
11          have really gone a long way toward improving the way that  
12          things are operating. And in particular, the appointment  
13          of Gretchen Ziegler to assist Mary Anne. She has broad  
14          responsibility for both State and federal.

15                 I think bringing in Gretchen to assist on the  
16          federal level has allowed CalPERS to take much better  
17          advantage of the resources at your disposal, both  
18          internally and externally, to leverage those resources,  
19          and to develop more of a rapid response capability in  
20          terms of getting timely feedback to your outside  
21          lobbyists, as well as to building consensus internally.  
22          And I think you'll see, as I go through my report, that  
23          there has been some significant change in the  
24          effectiveness with which we are working. So I just wanted  
25          to make sure that the Board was aware of those

1 developments.

2 I'm going to cover some of the current policy  
3 issues that we're working on, and then talk a little bit  
4 about the D.C. engagement strategy and the progress that's  
5 being made there. And then I would be happy to take any  
6 questions.

7 In terms of the current issues that continue to  
8 be a priority with respect to the Investor Advisory  
9 Committee at the SEC, we continue to press for CalPERS  
10 representation. I think there has been progress made in  
11 that area, and we very much hope that by the time we have  
12 the next Board meeting, there will be an appointee there.

13 As you know, Joe Dear was on the Committee, and  
14 we have been working for most of this year to try to  
15 secure an appointment. And again, I think there are  
16 grounds for optimism. But knock on wood, hopefully that  
17 will come to pass

18 With respect to the SEC Commissioner slots that  
19 remain vacant, as well as CFTC, we are cautiously  
20 optimistic that there will be a deal reached before the  
21 year-end, perhaps much sooner than that. The reason for  
22 that optimism is that the House -- I'm sorry, the Senate  
23 Agriculture Committee had a hearing last week with respect  
24 to the two CFTC appointments. We expect the Ag Committee  
25 to vote imminently on reporting those nominations

1 favorably to the Senate. And hopefully, at that point,  
2 there will be some sort of a bipartisan deal to move the  
3 appointees at both the SEC and the CFTC. And we're  
4 monitoring that very closely. Of course, we will keep you  
5 posted.

6           There are a number of SEC rule-makings on which  
7 CalPERS is actively engaged. One of them perhaps not as  
8 engaged as the others, but disclosure of order handling  
9 information. Don Pontes has expressed personal interest  
10 in that issue, so we're keeping him apprised of  
11 developments and comments that are submitted.

12           With respect to disclosures, there are two  
13 streams. One, of course, is Regulation S-K. These are  
14 all the non-GAAP disclosures that listed companies who  
15 must issue -- CalPERS submitted comments on July 21st. I  
16 don't think we've had a Board discussion since then, so I  
17 mention that.

18           But currently, we're working on the disclosure  
19 update and simplification rule-making, which is a  
20 complimentary rule-making. Mary Jo White, the SEC Chair,  
21 has put a lot of time and attention into disclosure  
22 effectiveness review. And these are two pieces of that  
23 effort.

24           In terms of the legislation, of course, we're  
25 monitoring all legislation that might impact CalPERS. But

1 there's a short list of bills that are of particular  
2 interest, based on policy directives from the Board.

3 Obviously, the large House bill, the Financial  
4 CHOICE Act, is something that we have been monitoring very  
5 closely, and have weighed in on. That bill passed the  
6 Committee on September 13th by a vote of 30 to 26. It was  
7 basically a party-line vote with one Republican voting no.

8 We continue to engage on the Investment Advisers  
9 Modernization Act, HR 5424, which passed the full House on  
10 September 9th by a vote of 261 to 145. There were a  
11 number of Democrats that supported that bill. But as you  
12 know, it would lower -- or, I'm sorry, raise the threshold  
13 for disclosure by private equity firms. And so we  
14 continue to engage on that one.

15 There is also HR 5311, the Corporate Governance  
16 Reform and Transparency Act, which would establish a  
17 fairly burdensome new regulatory regime for proxy  
18 advisors. That bill passed the Committee in June. We  
19 have weighed in on that and we'll continue to do so. HR  
20 5429, the SEC Regulatory Accountability Act is another one  
21 on which we have weighed in. That one also passed the  
22 Committee and is awaiting floor consideration.

23 HR 4719, the Gender Diversity and Corporate  
24 Leadership Act is a bill sponsored by the Capital Market  
25 Subcommittee Member Carolyn Maloney, we have been

1 encouraging broadening that bill beyond simply gender  
2 diversity to include other types of diversity. And I  
3 think we are making some progress in that regard as well.

4           In terms of the D.C. engagement strategy, we --  
5 as I say, we've had a number of letters. We provided a  
6 fairly comprehensive letter commenting on the Financial  
7 CHOICE Act to Chairman Hensarling back in July. We -- as  
8 it became clear that that bill was going to move forward  
9 in the Committee, we then sent a follow up to Ranking  
10 Member Waters, which included the fairly comprehensive  
11 letter from July 15th, which Congresswoman Waters inserted  
12 into the Congressional record during floor consideration  
13 of that bill on September 13th.

14           Similarly, when we sent communication objecting  
15 to the private equity provisions in the Hurt bill back in  
16 June, it was again placed into the committee hearing  
17 record by Ms. Waters when they considered it on  
18 September -- I'm sorry. I've got that backwards. The  
19 letter on the Financial CHOICE Act was placed into the  
20 committee hearing record by Ms. Waters on September 13th.  
21 The Hurt bill letter was submitted for publication in the  
22 Congressional Record on the House floor on September 9th.

23           We also had continued the process that was  
24 started by CalPERS staff last year and this year. Last  
25 week Anne Simpson was in town for a series of meetings,

1 both on behalf of CalPERS, and as well as some meetings  
2 she participated in with Ceres. But on her own, on the  
3 CalPERS behalf, she met with members of the SEC and staff,  
4 as well as House Financial Services Committee members and  
5 staff.

6           It's important to note that she will be  
7 testifying before the Committee later this week at a  
8 Capital Markets Subcommittee hearing entitled Corporate  
9 Governance: Fostering a System that Promotes Capital  
10 Formation and Maximizes Shareholder Value.

11           This is a hearing focusing on a number of  
12 corporate governance issues. The testimony has been  
13 written and was delivered to the Committee at 11:00  
14 o'clock this morning Pacific time. That hearing will be  
15 on Wednesday the 21st at 2:00 o'clock eastern time. If  
16 members of the Board or CalPERS staff want to watch that  
17 hearing live by webcast, it will be broadcast on the  
18 Financial Services Committee website, which is  
19 [financialservices.house.gov](http://financialservices.house.gov). And then we will have Dan  
20 Bienvenue in Washington later this month for another round  
21 of meetings at the SEC and on the Hill.

22           So I think we're making pretty good progress,  
23 both in terms of engaging on the substantive issues, both  
24 regulatorily and legislatively, and then more broadly with  
25 engagement by CalPERS' senior staff with policymakers in

1 Washington.

2           And so with that, I will pause for any questions  
3 you may have.

4           CHAIRPERSON JONES: Okay. Thank you very much  
5 Daniel. We do have a few questions.

6           Mr. Costigan.

7           COMMITTEE MEMBER COSTIGAN: Thank you, Mr. Jones.  
8 This is just a process question. I note in the K&L Gates  
9 report that we took positions on four bills. I don't  
10 recall the Board taking a position on the bills.

11           CHAIRPERSON JONES: Oh, I'm sorry?

12           COMMITTEE MEMBER COSTIGAN: I'm sorry. This is a  
13 process question. In the K&L Gates reports, it says we  
14 took positions on four pieces of legislation, and I don't  
15 recall those four bills coming in front of the Board, or  
16 the Board taking a vote on them. So I'm not sure how K&L  
17 communicated opposition to legislation that I don't recall  
18 us voting on.

19           CHAIRPERSON JONES: Okay. So, I mean, we vote on  
20 State legislation, and the Board wouldn't take -- or staff  
21 wouldn't take a position without the Board approving it.  
22 How did four bills get a position without being voted on?

23           CHAIRPERSON JONES: Okay. You want to --

24           CHIEF INVESTMENT OFFICER ELIOPOULOS: I'll take  
25 that one. What I was asking -- I think on one of these



1 bills we did have a discussion and direction from -- at  
2 least direction from the Chair with respect to  
3 the diversity bill.

4 COMMITTEE MEMBER COSTIGAN: That was the support  
5 position.

6 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yeah, the  
7 support.

8 COMMITTEE MEMBER COSTIGAN: That would be the  
9 support.

10 CHIEF INVESTMENT OFFICER ELIOPOULOS: The oppose,  
11 I believe we took because they were directly outlined in  
12 our policy positions, but that's certainly a governance  
13 question for the Board as to whether or not --

14 COMMITTEE MEMBER COSTIGAN: Well, and that's the  
15 process question. There are many policies that come in  
16 front of the California legislature that may or may not  
17 conflict with a statement, but we don't take a position  
18 until that bill comes up.

19 So I'm just curious, how did we take a position  
20 on 3 bills, an oppose position on 3 bills, with this being  
21 the first time I'm seeing it? So how did K&L Gates  
22 transmit our opposition, if we haven't voted?

23 LEGISLATIVE AFFAIRS DIVISION CHIEF ASHLEY: Hi.  
24 Actually, what's happened is letters have been  
25 sent signed by senior staff, so they're not formal

1 positions that are --

2 COMMITTEE MEMBER COSTIGAN: Did we take an oppose  
3 position in the letter that was transmitted to Congress?

4 LEGISLATIVE AFFAIRS DIVISION CHIEF ASHLEY:

5 They're not oppose positions. They are letters  
6 that note our concerns. So in the report, it might say  
7 that we formally oppose, but I --

8 COMMITTEE MEMBER COSTIGAN: Well, Mr. Crowley,  
9 what does the letter say? I haven't seen a copy of any of  
10 the letters, so what do the letters say?

11 MR. CROWLEY: Well, it depends on the issue.  
12 Typically -- first of all, let me just -- let me take a  
13 step back and say, from my perspective, this is the  
14 process working, in the sense that the Board has  
15 established clear policies and principles and guidelines  
16 and that sort of thing. And we have, as I say, developed  
17 rapid response capability, in the sense that we are  
18 monitoring all of the legislation coming through the  
19 committees of jurisdiction and keeping CalPERS staff  
20 apprised, so that when an issue arises that is something  
21 that is important to you, first of all, you've got  
22 advanced notice of it, and therefore time to weigh in.  
23 And then secondly, we've been able to work with your staff  
24 to develop substantive concerns.

25 I would be happy to, of course, you know, discuss

1 this further off-line, if you would like to, or to discuss  
2 the content of any of these letters. But as a general  
3 proposition, we have weighed-in with some level of  
4 specificity with respect to the substance.

5           So, for example, just making HR 5429, the SEC  
6 Regulatory Accountability Act, this was a Republican-led  
7 bill that would impose a number of new requirements on the  
8 SEC rule-making process, and cut SEC funding, and the rest  
9 of that.

10           So we start off by explaining CalPERS interest in  
11 well-regulated capital markets, express concern about some  
12 of the unworkable provisions in the legislation, and then,  
13 of course, reiterate, as we do at every opportunity, a  
14 request for full funding for the SEC to ensure that  
15 investors are protected.

16           So I feel comfortable that the positions taken,  
17 at staff direction on your behalf, are consistent with the  
18 Board priorities.

19           Another one, of course, is the --

20           COMMITTEE MEMBER COSTIGAN: Mr. Crowley. Mr.  
21 Crowley, just wait please. I understand the position  
22 you're taking. That's not what the Board typically does.  
23 The Board takes position on legislation. So I'm -- this  
24 is a process question. It's not what Mr. Crowley said the  
25 reasons to oppose the bill, but we submitted a letter. So

1 I just want to know what the process is.

2 CHAIRPERSON JONES: Right. Let --

3 COMMITTEE MEMBER COSTIGAN: So how did 3 bills --  
4 how did Mr. Crowley -- I'm just saying, how did -- so  
5 we're opposed to 3 pieces of legislation that have yet --  
6 and I agree that there's an issue -- there are issues that  
7 they fall within our policy guidelines, but they didn't  
8 come before the Board.

9 So, Mr. Crowley, with all due respect, I  
10 understand the process very well, and -- but expressing  
11 concerns and putting it in a letter of oppositions. So in  
12 a support opposition on a bill analysis are we listed as  
13 opposed to these 3 bills? Is CalPERS listed in  
14 opposition?

15 CHAIRPERSON JONES: Well, Mr. Costigan, we  
16 clarified the one, because, as I mentioned, I -- we had a  
17 discussion that I did direct staff to do --

18 COMMITTEE MEMBER COSTIGAN: That's fine. And  
19 I'm --

20 CHAIRPERSON JONES: -- to take a position.

21 The other bills, it was indicated that the  
22 concerns were expressed and they were identified and  
23 enumerated, and as a result of our discussion here. But  
24 if you're saying that you would want to have a discussion  
25 about further clarification on positions we'd take on

1 federal legislation --

2 COMMITTEE MEMBER COSTIGAN: Well, I would be  
3 curious --

4 CHAIRPERSON JONES: -- we could go ahead and have  
5 that discussion.

6 COMMITTEE MEMBER COSTIGAN: Sorry, Mr. Jones. I  
7 would be curious, because we take specific positions on  
8 California legislation that comes in front of this  
9 Committee --

10 CHAIRPERSON JONES: Right.

11 COMMITTEE MEMBER COSTIGAN: -- under those same  
12 guidelines, and same policies, but we don't do them for  
13 the federal? I'm just trying to have a consistent  
14 argument here. Otherwise, I would just be happy to  
15 delegate, even on the State side to staff.

16 I mean, if that's the question to have is if  
17 we're going to vote on State bills --

18 CHAIRPERSON JONES: And I don't think ever bill  
19 at State level comes before us either. It's -- we've  
20 indicated to staff certain issues that we want to have a  
21 say in before they --

22 COMMITTEE MEMBER COSTIGAN: But one -- just one  
23 last comment, Mr. Jones. Do we take positions on State  
24 bills that the Board does not vote on a position?

25 LEGISLATIVE AFFAIRS DIVISION CHIEF ASHLEY: No,

1 we don't take formal positions without them coming to the  
2 Board. But on -- I understand what your asking Mr.  
3 Costigan, and that is one of the processes on the federal  
4 side that we're trying to refine. I think in the past,  
5 that letters have been sent, but they're not sent on  
6 behalf of CalPERS Board. So they're not saying that the  
7 CalPERS Board is opposed to legislation.

8 COMMITTEE MEMBER COSTIGAN: Well, then I would  
9 suggest you work with Mr. Crowley. When I get a report  
10 that says oppose HR 5427, that would imply to me, that  
11 we've taken a -- and I'm just -- Mr. Jones, no reflection  
12 on the bill. This is just a reflection on the process. I  
13 just want to know what the process is. Thank you.

14 CHAIRPERSON JONES: Okay. So yeah -- so we will  
15 have this discussion off-line to talk about how we enhance  
16 the process to address the concerns that Mr. Costigan has  
17 raised.

18 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yeah, it's  
19 definitely a very important governance question --  
20 protocol question to make sure is clear to staff, because  
21 particularly at the federal level, not just at the  
22 legislative level, but with respect to the various  
23 agencies of the federal government, particularly the SEC,  
24 and the other regulatory agencies, staff regularly  
25 provides comment and testimony regarding these provisions.

1           And it's particularly important for our corporate  
2 governance activities, because we have a very well  
3 developed policy, and set of priorities that this Board  
4 sets, but -- and as a result, the process that we've been  
5 using is to take those policies and translate them into  
6 letters, and testimony, and positions to be fair with  
7 respect to bills.

8           So to make sure that we're not offside -- we  
9 don't think we are, but to make sure that we're not, it's  
10 particularly important with our Governance Program to make  
11 sure we know, because if we don't have the authority to  
12 comment and provide testimony on our positions without  
13 first having an approval by the Board, we need to know  
14 that and just reorient our procedures to make sure that we  
15 get that.

16           CHAIRPERSON JONES: Right. And I think we could  
17 also clarify that, Mr. Eliopoulos, at our Governance  
18 Committee tomorrow. Okay. Okay. That would be helpful.  
19 Okay. All right. Thank you.

20           Mr. Jelincic.

21           COMMITTEE MEMBER JELINCIC: To the point that  
22 Rich has raised, you know, the weekly reports that the  
23 lobbyists write actually identify many of these issues,  
24 and say this is where we think we're going, and give -- it  
25 gives us a chance to say, hey, you're offbase, or, you

1 know, you -- you're in the right direction. So I think  
2 they are broadcast and put out there.

3 One of the things that the Legislature never does  
4 is give a title to a bill that actually describes what it  
5 does. And I don't remember what the Financial CHOICE Act  
6 that you referred to does, so could you enlighten me?

7 MR. CROWLEY: Oh, sure. Well, the Financial  
8 CHOICE Act is a comprehensive Republican initiative to  
9 revisit Dodd-Frank. It revisits almost every section of  
10 Dodd-Frank. It does a couple of things. One is it  
11 bundles together many of the bills that have passed the  
12 Committee over the last 3 years, most of which are  
13 bipartisan to some degree. But then it adds a number of  
14 more controversial provisions on which there is a clear  
15 partisan difference.

16 It has passed the Committee and we expect that  
17 it's not likely to go any further in the current Congress.  
18 And whether it goes further next year will depend largely  
19 on the outcome of the upcoming election.

20 But it is a comprehensive bill that we have been  
21 monitoring for many months, and which includes some of the  
22 bills we've been discussing.

23 COMMITTEE MEMBER JELINCIC: Okay. And 20 -- or  
24 5424, it passed the House. Any sense that it will make it  
25 out of the Senate?



1           MR. CROWLEY: Not in the current Congress.  
2 We -- unless there's a flurry of activity during a  
3 lame-duck session following the election. And, of course,  
4 we'll be monitoring both for whether it moves as a  
5 individual piece of legislation or as a part of a package,  
6 whether there's an Omnibus Appropriations bill or that  
7 type of thing.

8           If I could just comment, and this is a good  
9 example, rarely do we -- when we're engaging on your  
10 behalf say we oppose something outright. We will  
11 typically say, we pose oppose it in the current form.  
12 Here are our concerns. Here are our suggestions for  
13 change. So I don't want to leave the Board with the  
14 impression that this is a thumbs up, thumbs down. It is a  
15 constructive engagement with the process, in which we're  
16 communicating CalPERS positions, but it's relatively rare  
17 when we just say, we're opposed to this in a whole-sale  
18 fashion. So I just wanted to get that on the table as  
19 well.

20           COMMITTEE MEMBER JELINCIC: Okay. And then on HR  
21 4718, the gender diversity, one of the issues you raised  
22 is deciding whether we should engage other members of the  
23 House Services Committee. What's the argument for that  
24 and the argument against it?

25           MR. CROWLEY: Well, I think a couple of things.

1 First, as you know, that bill would advance gender  
2 diversity. And the Committee has made it quite clear that  
3 they would like to see that broadened to include other  
4 bases for diversity, including race and other issues. And  
5 so we have actually had productive discussions with other  
6 members of the Financial Services Committee, and in  
7 particular, members of the Congressional Black Caucus.

8 Anne Simpson participated in some of those  
9 discussions last week, and that's the basis for my  
10 observation that we seem to be making progress, at least  
11 in terms of the Democratic side of the aisle.

12 In terms of the Republican side, until we have --  
13 as long as they hold the gavel, until we have a Republican  
14 co-sponsor, it's not likely to advance. And so we  
15 continue to look for opportunities to identify other  
16 co-sponsors.

17 COMMITTEE MEMBER JELINCIC: Okay. And then on  
18 the S-K disclosure stuff, and Mary Jo White's plan to,  
19 quite frankly, cut disclosure. What's going on there? I  
20 mean, it's never we're cutting disclosure, it's just that  
21 we're making it more efficient by not disclosing things.

22 MR. CROWLEY: Right. Well, you know, there's a  
23 number of issues there. I think the CalPERS comment  
24 letter was some 30 or 40 pages long. The -- keep in mind,  
25 this is all of the disclosure that corporations have to

1 comply with beyond GAAP accounting. So you have sort of  
2 the snapshot of past economic activity reflected in the  
3 financial statements, and then you've got all of the other  
4 disclosures, the forward looking statements, the  
5 management discussion and analysis.

6 And these are the areas where a lot of the ESG  
7 agenda falls. So if there's going to be additional carbon  
8 asset risk disclosure, the SEC is going to have to figure  
9 out how to make that happen. So I think it's safe to say  
10 that much of the CalPERS comment was in the area of ESG,  
11 the related rule-making to which allude the disclosure  
12 update and simplification is more the effort to try to  
13 pare back on the information that is provided. The SEC  
14 would argue that it is duplicative, or redundant, or  
15 overtaken by technological advancements.

16 And so the comment letter that is currently being  
17 drafted by the CalPERS Investment Office will undoubtedly  
18 take the position that it's better to provide more  
19 disclosure rather than less, and then let the  
20 institutional investor and other investors to determine  
21 what is relevant to them.

22 COMMITTEE MEMBER JELINCIC: Thank you.

23 CHAIRPERSON JONES: Okay. Mrs. Mathur.

24 COMMITTEE MEMBER MATHUR: Thank you.

25 At the expense of -- at the risk of prolonging

1 the conversation about the process, I just wanted to say  
2 that we've -- since -- as long as I've been on the Board,  
3 which has been almost 14 years, we've had this process of  
4 establishing federal priorities that then guide the staff  
5 and our federal representative's activities, mostly  
6 because federal bills can change so substantially and  
7 secretly that if we make -- took a formal position on any  
8 given bill, there's the risk the actual bill that would be  
9 ultimately adopted would be drastically different from  
10 what we actually wanted.

11 So I think that has been the practice. Now, it  
12 might be we want to revisit it, but I just -- that's why  
13 it's very -- so substantially different from the State  
14 process, from my experience.

15 My question for Mr. Crowley is with respect to  
16 the G-20 meeting that occurred two weeks ago where  
17 President Obama and Xi Jinping from China both announced  
18 that they would ratify the Paris agreement. And just  
19 curious if there -- what the ripple effect has been in  
20 D.C., what you think the implications are, what might be  
21 coming out of that?

22 MR. CROWLEY: Well, that's a very good question.  
23 First of all, I think that the ratification of the  
24 agreement was the first truly meaningful global climate  
25 change initiative. Between the U.S. and China, we clearly

1 are the largest contributors to global warming. And  
2 having those two parties agree is significant. As you may  
3 know the UN is meeting in general session this week in New  
4 York, and we hope to see some sort of announcement in this  
5 regard come Thursday.

6 So I think it is highly significant, and we  
7 remain optimistic that the SEC is paying attention.

8 Again, I think Anne Simpson's meetings this week at the  
9 SE -- last week at the SEC addressed a number of these  
10 issues. And there were fairly high level meetings at  
11 which the G-20 discussion, the Paris accords were  
12 discussed. So I think this is an area of progress being  
13 made -- another area of progress being made.

14 COMMITTEE MEMBER MATHUR: Okay. But nothing  
15 substantive yet coming out of it is what I'm hearing from  
16 you from?

17 MR. CROWLEY: Well, we will know more this week.  
18 You know, we have to get across the threshold of 55  
19 percent of the global capital providers agreeing to move  
20 forward, which will be the basis of discussion at the UN  
21 this week. So more to come, and we will certainly be  
22 reporting on that.

23 COMMITTEE MEMBER MATHUR: Okay. Great. Thank  
24 you.

25 CHAIRPERSON JONES: Okay. Thank you. Seeing no

1 further questions, any other comments from staff?

2           Okay. Well, thank you. Then thank you, Mr.  
3 Crowley.

4           Okay. We will move on to the next item on the  
5 agenda is the summary of committee direction.

6           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

7           Thank you, Mr. Chair. We have -- I have recorded  
8 two items, and Ted and I will need to make sure we  
9 triangulate these to make sure we've captured them all.  
10 But the first was to discuss the utility of Wilshire's  
11 TUCS Universe Report with the Chair and Wilshire and  
12 report back to the Investment Committee.

13           And the second item was to clarify the process  
14 and the level of Board involvement for responding to  
15 federal legislation. And my understanding is that that  
16 discussion will first be undertaken at the Board  
17 Governance Committee.

18           CHAIRPERSON JONES: That's correct.

19           CHIEF INVESTMENT OFFICER ELIOPOULOS: And then I  
20 would --

21           GENERAL COUNSEL JACOBS: But not necessarily  
22 tomorrow. It needs to be --

23           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: But  
24 not necessarily tomorrow.

25           GENERAL COUNSEL JACOBS: It needs to be properly

1 noticed.

2 CHAIRPERSON JONES: It's not on the agenda?

3 VICE CHAIRPERSON SLATON: It's number 7 on the  
4 agenda.

5 GENERAL COUNSEL JACOBS: Oh.

6 CHAIRPERSON JONES: Okay. Anyway, we'll deal  
7 with it. We'll deal with it. Okay.

8 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
9 Assuming it's properly noticed.

10 CHIEF INVESTMENT OFFICER ELIOPOULOS: I would add  
11 two more, Mr. Jones. You directed that the calendar be  
12 changed and reflect the March versus April piece, and we  
13 will do that. It will be reflected.

14 And then we had a request from -- I believe that  
15 the Chair directed to look at the cash flow runs for a  
16 lower return environment, and to work with you to review  
17 that information.

18 CHAIRPERSON JONES: Right. Yeah, and I did --  
19 after I mentioned to Mr. Slaton, that I had seen some  
20 information that maybe answers his question. I looked at  
21 it during the break, and it doesn't. So you're right on  
22 to respond to that request.

23 Okay. Thank you.

24 Okay. Then we now will move to public speakers.  
25 We have a Mr. Stephen Conway, and then Mr. Loomis, and

1 then Ms. Myres or is it Mr. Myres? If you would come down  
2 to the -- this side of the auditorium and state your name  
3 and your affiliation. And each of you will have 3 minutes  
4 to speak. And the clock that you see right here will let  
5 you know. When you start speaking, it's starts to run.  
6 And it will let you know when your time is up. And if you  
7 could please honor that, we'd appreciate it.

8           So the other persons can just come sit behind Mr.  
9 Eliopoulos here, and we'll be calling on you shortly.

10           MR. CONWAY: Good afternoon, Chairman Jones and  
11 members of the Committee. My name is Stephen Conway. I  
12 am the director of finance for the town of Los Gatos,  
13 California. And I took the opportunity to attend the  
14 meeting today, because we're meeting with our actuary this  
15 afternoon to go through with some of the actuarial staff  
16 our asset loss, in terms of its impact to our unfunded  
17 pension liability.

18           So I'm here representing a city or town in  
19 California as an employer that, you know, has to deal with  
20 the impact when the returns are less than what we had  
21 hoped for in the actuarial assumptions.

22           For those in the audience, the actuarials use the  
23 term asset loss when there's -- the asset returns do not  
24 equal the actuarial assumptions which is essentially the  
25 discount rate, which is 7.25 percent. And I -- we are



1 under the impression that the return for 15-16 was 0.61.  
2 So if that's not correct, I need to be corrected in that,  
3 but that's the latest information I have.

4           And I'm very aware, because I've been in the  
5 public finance field for many years, that chasing yield is  
6 a dangerous objective. We've seen, in my career, Orange  
7 County, we've seen a lot of other agencies have trouble  
8 when they try to chase yield. But many of the directors,  
9 at least in the California Bay Area, that we've spoken  
10 with are very surprised by this low rate of return. And I  
11 just wanted to ask the question 0.61, it just seems  
12 extremely low to us, based on our own portfolios that  
13 we're managing with a much more restrictive portfolio that  
14 we can hold mostly five years and less, and pretty much no  
15 chance to go into equity market, or that short of thing.

16           We've heard a lot of discussion today, and it's  
17 been great discussion, about strategies and returns,  
18 benchmarks, caveats about the future from the Chief  
19 Investment Officer. Heard much discussion about how we're  
20 benchmarking.

21           I would ask that the Committee consider, you  
22 know, communicating back to the employers. We're getting  
23 a lot of questions from our local citizens. I personally  
24 in Los Gatos have five ex-CFOs that wanting to run  
25 projection models out 30 years, and convince me that, you

1 know, we're going to have issues, you know, 15 years from  
2 now, and much of the stuff that the Investment Officer  
3 talked about already today.

4 But the more information that we can get as  
5 employers, and it doesn't have to be -- I find some of  
6 this a little. When your -- it's good stuff, but it's --  
7 I would like just maybe a paragraph explaining it's a big  
8 ship. We've made some course corrections. We're going to  
9 address this.

10 Why this is important is because when we're  
11 explaining this return to our constituents and why it  
12 affects our unfunded pension liabilities, we would like to  
13 have more ammunition in terms of how we explain to the  
14 public when they see their returns in their portfolios  
15 doing better. I know, for instance, in Los Gatos, for  
16 15-16, we earned on average about 90 basis points,  
17 which -- and that's under a very restricted portfolio.

18 I looked at the Vanguard, you know, Total Stock  
19 Market Index Fund for 15-16 they just released. They're  
20 2.14 percent.

21 So these are the things that we have to explain  
22 and we would just appreciate the Board's assistance in  
23 that.

24

25 CHAIRPERSON JONES: Mr. Conway your, your time is

1 up.

2 MR. CONWAY: Okay. Thank you.

3 CHAIRPERSON JONES: Okay. And just a point  
4 though, are you going to attend our educational forum  
5 in --

6 MR. CONWAY: I have not yet signed up, but I did  
7 get some of the information.

8 CHAIRPERSON JONES: Okay. I think it would be  
9 intuitive to -- and maybe some information could be shared  
10 at that conference on that subject.

11 MR. CONWAY: Thank you.

12 CHAIRPERSON JONES: Okay. Thank you.

13 Mr. Loomis or Mrs. Loomis. Kristen Loomis, yeah.  
14 And then Ms. Myres is next.

15 MS. MYRES: Yes. Chair Jones, I'm Jahmese Myres,  
16 and there's four of us and you called two of us already  
17 who were hoping to speak and we've all filled out cards.

18 CHAIRPERSON JONES: Okay. All four of you will  
19 be able to speak if you'd like.

20 MS. MYRES: Okay. Great.

21 CHAIRPERSON JONES: And unless you want to just  
22 give you 12 minutes and you decide who's going to say  
23 what.

24 MS. MYRES: Well, I think we've already divvied  
25 it up, so --

1 CHAIRPERSON JONES: Okay.

2 MS. MYRES: Yeah, we'll be within the limits.

3 CHAIRPERSON JONES: Okay.

4 MS. MYRES: Okay. Thank you very much.

5 Good afternoon. My name is Jahmese Myres. And  
6 thank you very much to the Board and members of the  
7 Investment Committee for hearing us. I know it's been a  
8 long meeting. So thanks for giving us a bit of your time.

9 My name is Jahmese again. I'm a resident and  
10 also work in the City of Oakland. And I'm part of the  
11 Revive Oakland Coalition. And Revive Oakland is a  
12 30-organization coalition including labor unions,  
13 community groups, youth, and communities of faith. And  
14 some of our organizations in our coalition represent  
15 members who are either paying into or receiving CalPERS  
16 pensions. And our coalition believes and has experienced  
17 that when our City of Oakland creates good, long-term jobs  
18 for local residents, we strengthen our local and our  
19 regional economy, and ensure stable, healthy communities  
20 that continue to reinvest.

21 A few of us from the coalition are here to speak  
22 with you today, so thanks for the opportunity. And maybe  
23 just for a bit of background, Revive Oakland has been  
24 working together for 10 years, and almost exclusively  
25 focused on the redevelopment of the Oakland Army Base.

1           We're encouraged that one of CalPERS managers,  
2 CenterPoint, is working with the Port of Oakland on a  
3 warehouse development out at the Army base. And we  
4 believe that if this development is done right, it could  
5 be a great opportunity to bring good jobs to Oakland and  
6 generate economic prosperity for the community and for  
7 CalPERS as well.

8           Revive Oakland has been in negotiations with  
9 CenterPoint and the Port on a jobs policy that would  
10 govern the warehouse jobs on the property and would  
11 ideally bring living wage stable jobs to residents.

12           And we believe that CalPERS investment  
13 principles, responsible contracting, and ESG policies are  
14 very much in line with the vision for productive  
15 investment and long-term investment. And we believe that  
16 if CenterPoint continues to be in discussion with us, and  
17 negotiate with our coalition, we can reach a win-win  
18 agreement that will work for both CalPERS, for the  
19 community, and for Oakland.

20           And we want to just very much thank CalPERS for  
21 already being in discussion with our coalition, and  
22 particularly Carrie Douglas-Fong and Laurie Weir who've  
23 been working and supporting the coalition and supporting  
24 the discussions to continue with CenterPoint.

25           For us, you know, good jobs for local residents

1 really mean a healthy community and a healthy tax base.  
2 And this could really be the type of equitable development  
3 that could be a model for the country, and certainly would  
4 be a win-win for CalPERS and for Oakland. And we look  
5 forward to being in discussion, continuing both with  
6 CalPERS and with all of you.

7 Thank you.

8 CHAIRPERSON JONES: Thank you.

9 MS. LOOMIS: Good afternoon, Board. My name is  
10 Kristen Loomis. I live in West Oakland, and I am one of  
11 your CalPERS' pensioners. I retired in December. I  
12 remain active in my union, SEIU on the Retirement Security  
13 Committee, and also in my community.

14 I'm here today to support Revive Oakland. First  
15 of all, my heartfelt thanks truly to you for my pension.  
16 I kind of slept through my retirement planning, but you  
17 guys took care of me for 36 years. And I am well off. I  
18 am doing well. I'm having a great retirement. And for  
19 that I do thank you, and your investment talent. Please,  
20 tell them for me thank you.

21 I am asking that you support a CenterPoint  
22 contract that promotes Oakland's financial well-being. A  
23 good CenterPoint contract with the points in it that  
24 Revive Oakland is asking for will have a ripple effect,  
25 will stabilize and enhance Oakland's financial base, which

1 in turn both protects your investment and my monthly  
2 paycheck, and possibly, probably even brings you more  
3 CalPERS members as Oakland and other local governments  
4 recover from the financial whole that they've been in.

5 That's all I have. I thank you for your  
6 meticulous fiduciary management, and your attention to  
7 ESG, I appreciate. I certainly don't every want you to go  
8 broke.

9 (Laughter.)

10 MS. LOOMIS: I believe this policy is a win-win  
11 opportunity to benefit both the pension fund and Oakland.

12 Thank you.

13 CHAIRPERSON JONES: Thank you.

14 MR. PAVIA: Hey. How's it going, everybody? My  
15 name is E.J. Pavia. I'm with Urban Peace Movement.  
16 California born and bred by way of East L.A. then to Santa  
17 Cruz, and then now currently in Oakland for the past five  
18 years, where I've been working with young people as a  
19 youth organizer and program coordinator.

20 We're also a part of the Revive Oakland  
21 Coalition, and we work with several high schools  
22 throughout Oakland to advocate for good jobs policies,  
23 such as these that we're in conversation with CenterPoint  
24 about. And we see that as one approach to preventing  
25 street violence, which is something that you -- I'm sure

1 you're familiar with the City of Oakland and the news  
2 media, and whatnot.

3           So we definitely recognize that when it comes to  
4 our local economy that we need to think about the lives of  
5 the young people in Oakland, because they -- you know,  
6 they're for sure the future of our State. And the  
7 redevelopment project at the Army Base in particular is an  
8 incredible opportunity to invest, not only in the  
9 long-term health of CalPERS, as we're learning, but also  
10 in the lives of the Oakland youth and their families.

11           So we're calling for family-sustaining jobs that  
12 are stable and accessible. So by that, I just want to  
13 offer a short anecdote. My brother has been in and out of  
14 prison for the past 15 years. And seeing him come out  
15 each time with more and more hope, you know, just to get  
16 his life back on track, wanting a fair shot at a job, get  
17 going on interviews, only to find out that because of his  
18 record, he was denied, you know, his right to work.

19           He has 3 kids. I don't see my nephews or niece  
20 too often, and I would like to see them a lot more. I  
21 share this story, because so many of the young people I  
22 work with in Oakland have a very similar story, where  
23 either their parent is experiencing similar barriers or  
24 someone in their family is.

25           So I come to you today just to acknowledge that,



1 you know, we really want a really strong jobs policy as a  
2 solution to some of the experiences that people are  
3 facing, some of the more negative experiences.

4           Again, thank you all for listening to us today.  
5 Thank you for hearing us out. And I know it's been a long  
6 day for you all. And, yeah, thanks for considering this  
7 opportunity.

8           CHAIRPERSON JONES: Thank you.

9           MR. BRAZIL: Good afternoon, ladies and gentlemen  
10 of the Board. My name is David Brazil. I'm the organizer  
11 with Faith Alliance for a Moral Economy, which is an  
12 interfaith organization representing clergy and  
13 congregations that work for economic justice throughout  
14 the East Bay. I'm also part of the Revive Oakland  
15 Coalition, an Oakland resident, and as well a congregant  
16 in a West Oakland Church, Taylor Memorial United Methodist  
17 Church as is Kristen who has also spoken today.

18           It's a historically African-American Church  
19 that's been at the corner of 12th and Magnolia for 95  
20 years this month actually. And Taylor is directly  
21 adjacent to the area of the Port of Oakland. And the  
22 issue of community benefits at the port is so important to  
23 this church and its pastor, that the pastor, Anthony  
24 Jenkins, hosted a town hall at the church in collaboration  
25 with Revive Oakland and another group Oakland Works in

1 order to share information about this important issue with  
2 members of the community. And he's also spoken at various  
3 rallies in support of it.

4           And he's not alone. He's part of a growing group  
5 of West Oakland pastors and faith leaders who understand  
6 that community benefits at the port is a racial justice  
7 issue. African-Americans and others who have been locked  
8 up are disproportionately locked out of employment by  
9 hiring practices that discriminate against the formally  
10 incarcerated, as E.J. mentioned.

11           And as we all know, the Bay Area is in the throes  
12 of a deepening housing crisis which is hitting these  
13 communities of color the hardest. When the Oakland Army  
14 base was flourishing, it was a source of wealth for all  
15 communities in Oakland, including these communities. We  
16 are looking at the prospect of new development that can  
17 lift up these most vulnerable neighbors, and we'll develop  
18 prosperity throughout our city.

19           My church has been in Oakland for 95 years,  
20 community organizers have been working on creating  
21 community solutions at the port for decades. We're here,  
22 and we're committed to working together with CalPERS, with  
23 CenterPoint, and with the Port to develop a long-term  
24 partnership that supports the prosperity of our diverse  
25 communities while honoring the fiduciary responsibilities

1 of the fund. Once more, thank you for your time.

2 CHAIRPERSON JONES: Okay. Thank you.

3 And thank all of you for your comments, and we  
4 appreciate you taking the time today to come and share  
5 your views with us. And I do understand you have been  
6 working with Mrs. Weir and her staff. And I would just  
7 suggest that you continue to work with her and to help  
8 solve this problem.

9 Okay. Thank you very much for your time.

10 That concludes the business of the open session,  
11 and we will reconvene -- we'll adjourn and we'll reconvene  
12 in closed session at 2:45.

13 (Thereupon California Public Employees'  
14 Retirement System, Investment Committee  
15 meeting open session adjourned at 2:30 p.m.)  
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## 1 C E R T I F I C A T E O F R E P O R T E R

2 I, JAMES F. PETERS, a Certified Shorthand  
3 Reporter of the State of California, do hereby certify:

4 That I am a disinterested person herein; that the  
5 foregoing California Public Employees' Retirement System,  
6 Board of Administration, Investment Committee open session  
7 meeting was reported in shorthand by me, James F. Peters,  
8 a Certified Shorthand Reporter of the State of California,  
9 and was thereafter transcribed, under my direction, by  
10 computer-assisted transcription;

11 I further certify that I am not of counsel or  
12 attorney for any of the parties to said meeting nor in any  
13 way interested in the outcome of said meeting.

14 IN WITNESS WHEREOF, I have hereunto set my hand  
15 this 24th day of September, 2016.

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23 JAMES F. PETERS, CSR  
24 Certified Shorthand Reporter  
25 License No. 10063