

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
INVESTMENT COMMITTEE
OPEN SESSION

ROBERT F. CARLSON AUDITORIUM
LINCOLN PLAZA NORTH
400 P STREET
SACRAMENTO, CALIFORNIA

TUESDAY, FEBRUARY 16, 2016
9:00 A.M.

JAMES F. PETERS, CSR
CERTIFIED SHORTHAND REPORTER
LICENSE NUMBER 10063

A P P E A R A N C E S

COMMITTEE MEMBERS:

Mr. Henry Jones, Chairperson

Mr. Bill Slaton, Vice Chairperson

Mr. John Chiang, also represented by Mr. Frank Moore, Mr. Grant Boyken

Mr. Richard Costigan

Mr. Rob Feckner

Mr. Richard Gillihan, represented by Ms. Katie Hagen

Ms. Dana Hollinger

Mr. J.J. Jelincic

Mr. Ron Lind

Ms. Priya Mathur

Ms. Theresa Taylor

Ms. Betty Yee

STAFF:

Ms. Anne Stausboll, Chief Executive Officer

Ms. Cheryl Eason, Chief Financial Officer

Mr. Ted Eliopoulos, Chief Investment Officer

Mr. Matt Jacobs, General Counsel

Mr. Doug McKeever, Deputy Executive Officer

Mr. Eric Baggesen, Managing Investment Director

Ms. Natalie Bickford, Committee Secretary

Ms. Kit Crocker, Investment Director

A P P E A R A N C E S C O N T I N U E D

STAFF:

Mr. Todd Mattley, Investment Officer

Mr. John Rothfield, Investment Director

Ms. Anne Simpson, Investment Director

Mr. Wylie Tollette, Chief Operating Investment Officer

Mr. Paul Zhang, Investment Manager

ALSO PRESENT:

Mr. David Altshuler, StepStone Group

Mr. Andrew Bratt, Pension Consulting Alliance

Ms. Rose Dean, Wilshire Consulting

Mr. Allan Emkin, Pension Consulting Alliance

Ms. Christy Fields, Pension Consulting Alliance

Mr. David Glickman, Pension Consulting Alliance

Mr. Andrew Junkin, Wilshire Consulting

Mr. Mike Moy, Pension Consulting Alliance

Mr. Michael Ring, Service Employees International Union

I N D E X

	PAGE
1. Call to Order and Roll Call	1
2. Election of the Investment Committee Chair and Vice Chair	2
3. Executive Report - Chief Investment Officer Briefing	4
4. Consent Items	21
Action Consent Items:	
a. Approval of the December 14, 2015 Investment Committee Meeting Minutes	
b. Report to the California Legislature - Holocaust Era and Northern Ireland	
5. Consent Items	24
Information Consent Items:	
a. Annual Calendar Review	
b. Draft Agenda for the March 14, 2016 Investment Committee Meeting	
c. Monthly Update - Performance and Risk	
d. Monthly Update - Investment Compliance	
e. Federal Investment Policy Representative Update	251
6. a. Global Governance Policy Ad Hoc Subcommittee Report	24
b. Revision of the Global Governance Principles - First Reading	235
Action Agenda Items	
7. Policy & Delegation	
a. Revision of Investment Policy for Real Assets - Second Reading	25
Information Agenda Items	
8. Asset Allocation, Performance & Risk	
a. CalPERS Trust Level Review - Consultant Report	31
b. CalPERS Trust Level Review	84
c. Asset Allocation Target Revisions for Funding Risk Mitigation Events	130
d. Update on Borrowed Liquidity Approach	135

I N D E X C O N T I N U E D

	PAGE
9. Policy & Delegation	
a. Revision of Total Fund Investment Policy, including Divestment and Repeal of Legacy Policies - First Reading	140
b. Revision of Affiliate Fund Policy and Repeal of Legacy Policy - First Reading	203
10. Program Review	
a. Review of 2015 Proxy Voting Results and 2016 Voting Plan	204
11. Summary of Committee Direction	256
12. Public Comment	254
Adjournment	258
Reporter's Certificate	259

P R O C E E D I N G S

CHAIRPERSON JONES: I would like to call the
Investment Committee meeting to order.

Thank you. And the first order of business is
the roll call, please.

COMMITTEE SECRETARY BICKFORD: Henry Jones?

CHAIRPERSON JONES: Here.

COMMITTEE SECRETARY BICKFORD: Bill Slaton?

VICE CHAIRPERSON SLATON: Here.

COMMITTEE SECRETARY BICKFORD: Michael Bilbrey?

CHAIRPERSON JONES: Excused.

COMMITTEE SECRETARY BICKFORD: John Chiang
represented by Frank Moore?

ACTING COMMITTEE MEMBER MOORE: Here.

COMMITTEE SECRETARY BICKFORD: Richard Costigan?

COMMITTEE MEMBER COSTIGAN: Here.

COMMITTEE SECRETARY BICKFORD: Rob Feckner?

COMMITTEE MEMBER FECKNER: Good morning.

COMMITTEE SECRETARY BICKFORD: Richard Gillihan
represented by Katie Hagen?

ACTING COMMITTEE MEMBER HAGEN: Here.

COMMITTEE SECRETARY BICKFORD: Dana Hollinger?

COMMITTEE MEMBER HOLLINGER: Here.

COMMITTEE SECRETARY BICKFORD: J.J. Jelincic?

COMMITTEE MEMBER JELINCIC: Here.

1 COMMITTEE SECRETARY BICKFORD: Ron Lind?

2 COMMITTEE MEMBER LIND: Here.

3 COMMITTEE SECRETARY BICKFORD: Priya Mathur?

4 COMMITTEE MEMBER MATHUR: Good morning.

5 COMMITTEE SECRETARY BICKFORD: Theresa Taylor?

6 COMMITTEE MEMBER TAYLOR: Here.

7 COMMITTEE SECRETARY BICKFORD: Betty Yee?

8 COMMITTEE MEMBER YEE: Here.

9 CHAIRPERSON JONES: Okay. Thank you.

10 The next item on the agenda is the election of
11 the Investment Committee Chair and Vice Chair. And for
12 the Chair, I turn the gavel over to Mr. Slaton.

13 VICE CHAIRPERSON SLATON: We'll get this down
14 eventually.

15 Good morning. So we'll open up the nominations
16 for Chair of the Investment Committee. And let's see, if
17 I can get to it, I call on Mr. Lind.

18 COMMITTEE MEMBER LIND: Thank you. I am pleased
19 to place into nomination the name of Henry Jones for Chair
20 of the Investment Committee.

21 VICE CHAIRPERSON SLATON: Okay. Do we have --
22 Mr. Lind's been placed into nomination. Any further
23 nominations?

24 COMMITTEE MEMBER MATHUR: Mr. Jones.

25 VICE CHAIRPERSON SLATON: Mr. Jones. Pardon me.

1 (Laughter.)

2 VICE CHAIRPERSON SLATON: Okay. To clarify, Mr.
3 Jones has been nominated as Investment Committee Chair.

4 Are there any further nominations?

5 Are there any further nominations?

6 Third and last time, any further nominations?

7 Seeing none. Nominations are closed.

8 And since we have no further nominations, a move
9 by acclamation.

10 COMMITTEE MEMBER MATHUR: So moved.

11 VICE CHAIRPERSON SLATON: It's been moved by
12 acclamation.

13 COMMITTEE MEMBER LIND: Second.

14 VICE CHAIRPERSON SLATON: And there's been a
15 second.

16 All those in favor, say aye?

17 (Ayes.)

18 VICE CHAIRPERSON SLATON: Opposed?

19 Mr. Jones, you again have been elected as Chair
20 of the Committee.

21 (Applause.)

22 CHAIRPERSON JONES: Thank you. And I just want
23 to thank my colleagues for another year of support and
24 confidence of running the Investment Committee. So I
25 thank you very much.

1 The next item on the agenda is election of the
2 Vice Chair of the Investment Committee. And for that, I
3 call on Ms. Mathur.

4 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.
5 It is a great honor to nominate Mr. Slaton for Vice Chair
6 of the Investment Committee.

7 CHAIRPERSON JONES: Okay. Mr. Slaton has been
8 nominated for Vice Chair of the Investment Committee. Are
9 there any further nominations?

10 Are there any further nominations?

11 Are there any further nominations?

12 So seeing none, we will entertain a motion to
13 have Mr. Slaton become Vice Chair by acclamation.

14 COMMITTEE MEMBER MATHUR: So moved.

15 CHAIRPERSON JONES: So moved by Ms. Mathur.

16 COMMITTEE MEMBER YEE: Second.

17 CHAIRPERSON JONES: Second by Ms. Yee.

18 So Mr. -- all those in favor?

19 (Ayes.)

20 CHAIRPERSON JONES: So Mr. Slaton, welcome to
21 another year as Vice Chair of the Investment Committee.

22 (Applause.)

23 CHAIRPERSON JONES: Now, we move to the next item
24 on the agenda, Executive Report, Chief Investment Officer
25 briefing, Mr. Eliopoulos.

1 CHIEF INVESTMENT OFFICER ELIOPOULOS: Terrific.
2 Good morning, Mr. Chair and members of the committee. A
3 pleasure to be here to kick-off the February Investment
4 Committee meeting. And it's a particularly full agenda
5 today. In fact, Wylie and I have been packing around two
6 full binders worth of materials. We couldn't fit all of
7 the paper materials into one binder, which is reflective
8 of several very important policy agenda items on the
9 agenda today, as well as our biannual review of the total
10 fund. And that biannual review in itself is full of much
11 data and detailed reports, both from your independent
12 consultants, as well as from your Investment staff.

13 I think it is an important time to cover up front
14 perhaps a bit of the forest before we spend the rest of
15 the day appropriately on the details, or the trees so to
16 speak. And certainly with the biannual review covering
17 the period ending the end of the calendar year, December
18 31st, it's probably a good time to reflect a bit on the
19 new round of market volatility that we've experienced to
20 start off this calendar year 2016. It's been quite a
21 start to the year. And if the Committee will remember
22 last year at about this time -- it was actually March, but
23 about this time, we took a little bit of time to reflect
24 on the bigger picture.

25 And when we did that last year, we looked at what

1 was then the six-year bull run of the equity markets. And
2 we've included in the biannual trust review the staff
3 report, some updates to that slide. I think the Committee
4 has seen that or will see it shortly.

5 And what I think important to remember from last
6 year about this time is we looked at the six-year bull run
7 and reflected on the fact that it's not a straight line,
8 and never will be a straight line. And we looked at 19
9 percent downward corrections, 16 percent, 10 percent,
10 seven percent, five percent. And we revisited some of the
11 causes and the fears during that run of the that time,
12 things like fears of Grexit and China hard landing, and
13 otherwise during the course of 2015.

14 Well, we can now add the beginning of 2016 to
15 this now seven year bull run. And we now have an 11
16 percent downturn to add to that list of downturns from the
17 S&P high on May 21st, 2015. And as we said, as I said,
18 last year, this long bull market appears to be moderating.
19 And I think our fiscal year return from last year, which
20 was flat, our calendar year return that we're reviewing
21 today again is flat to slightly negative. And certainly
22 our current fiscal year return to date is now negative.

23 Last year, we discussed volatility in the context
24 of the anticipation of what the Federal Reserve might do
25 in raising interest rates going into the end of late 2015.

1 And, of course, that did occur. The Federal Reserve did
2 raise interest rates just this past December. We were
3 hopeful at that time, thinking about this last March, of a
4 return to more normal monetary policy in the United
5 States.

6 As you will see in our presentation today and the
7 presentation of your consultants as well, but in our staff
8 presentation, our central forecast that the U.S. economy
9 will continue to expand modestly in the coming years, but
10 threats to that thesis are increasing.

11 The markets, over the course of the past calendar
12 year, are sending warning signals. If we look at the past
13 year, we now have 13 developed countries with negative two
14 year interest rates. Last year, when we talked about
15 this, there were 11. Oil is down over 50 percent.
16 Inflation expectations have dropped to new lows. During
17 the course of the past year, corporate bond spreads have
18 widened significantly, particularly in the high
19 yield -- in the high yield markets.

20 In addition, as you'll see in some of the slides
21 coming later in the day, approximately one trillion of
22 capital has outflowed from China in the last year.

23 Turning to the recent pressure on the equity
24 markets the beginning of this year, what has been said is
25 that it can largely be seen as what I would group under

1 the rubric of global deflation concerns. There's
2 certainly -- the epicenter of this are concerns with
3 growth in the emerging markets, specifically in China,
4 with fears of a hard landing versus a soft landing --
5 again, a theme we've taken up from time to time over the
6 course of this bull run -- but concerns over the ability
7 or inability of the central government to stimulate the
8 economy in the face of this capital flight.

9 This renewed fears coming out of Europe,
10 specifically among, you know, the banks or finance sector,
11 facing falling oil prize, the strength of the U.S. dollar,
12 widening bond spreads, all leading to fears of a global
13 slow down.

14 And, of course, there are renewed fears coming
15 out of Japan. The Bank of Japan moved to negative
16 interest rates recently, in its latest attempt to
17 stimulate the Japanese economy.

18 Well, what does that -- what does all -- what
19 does that all mean? What is the future and what does our
20 portfolio positioning look like and why?

21 Well, certainly with the continued moderation of
22 this bull market and the global interest rate environment
23 continuing to muddle along at historic lows, the forward
24 outlook for returns across virtually every asset class is
25 lower than we've experienced in the past, for sure, and

1 you'll hear more from Wilshire in their presentation to
2 you today about their forecast.

3 Another element impacting CalPERS returns
4 certainly is our global allocation in many asset classes.
5 Not only have many markets underperformed the United
6 States recently, but the strong U.S. dollar has suppressed
7 returns that are earned in foreign currency.

8 Now, if currency movements are notoriously
9 difficult to predict, especially over the short term, and
10 over the long term tend to equalize, but they've
11 definitely been a factor over the last 12 to 18 months in
12 our portfolio. I think putting all of this together as
13 prudent investors, we have been concerned and should be
14 concerned and are prepared for the possibility of an
15 extended period of lower returns.

16 In terms of our portfolio positioning, as you are
17 well aware, our plan is strategically weighted towards
18 equity assets and continuing economic growth. Here's the
19 glass is more half full part of the presentation. Not to
20 dwell too much on the risk side, but, you know, continuing
21 modest or moderate economic growth in many parts of the
22 world, most importantly in the United States, remains
23 generally supportive of growth driven assets, and our
24 long-term allocation to equities.

25 However, we should expect these bouts of

1 volatility across the stock and bond markets to continue
2 for the foreseeable future.

3 We, of course, as your Investment staff, are
4 monitoring these developments constantly, and discussing
5 them in terms of our portfolio allocation, our capital
6 allocation, as well as the opportunity to seek
7 opportunities to profit from our long-term investment
8 horizon.

9 We're also constantly examining the liquidity in
10 our portfolio, particularly in our public asset classes,
11 to ensure we can access that liquidity when and if
12 necessary.

13 Last, we don't have the option of not being
14 fully invested. That's a familiar phrase that you've
15 heard from us before, nor would we ever recommend that.
16 So consistent with our Investment Beliefs, our long-term
17 investment horizon is both a responsibility and an
18 advantage. And the advantage is that we can hold these
19 volatile assets for the long term in order to profit from
20 the risk premiums that such assets provide.

21 The responsibility is that in the short term that
22 we make the correct short-term tactical decisions, stick
23 with our convictions when we experience these bouts of
24 volatility, and fundamentally remain patient as the global
25 markets return hopefully to a less dramatic path of

1 returns going forward.

2 So, Mr. Chair, we have a very full day in front
3 us, but I thought it would be helpful to provide a bigger
4 picture.

5 CHAIRPERSON JONES: Okay. Thank you, Mr.
6 Eliopoulos. You mentioned that Japan is moving to
7 negative interest rates, and Ms. Yellen represented the
8 FOMC in her comments to the Banking Committee indicated
9 that she is -- they are considering a similar move to
10 negative interest rates. Could you comment a little bit
11 on how that helps the economy?

12 I know it's a choice of making a loan, making
13 some money versus being charged for monies on hand. But
14 could you comment on how that drives the economy?

15 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well, it's
16 very uncharted waters for the world economy. It's a
17 very unusual prescription that central banks are either
18 using now, or in the case of the United States, at least
19 openly admitting to considering. So there isn't a lot of
20 history to look back to predict how this type of policy
21 will affect the financial markets, as well as the monetary
22 system.

23 So we're in uncharted territory, and it's
24 difficult, if not dangerous, to predict how it might play
25 out. There are definitely commentators that have discussed

1 the merits of negative interest rates being a tool to
2 stimulate the economy, another form of quantitative
3 easing, if you will, when central banks are perhaps losing
4 some of the more traditional forms -- tools in their
5 toolkit. So that's the hope of the central banks by using
6 this tool.

7 The risk is what will that mean for the global
8 economy and the monetary system going forward when the
9 banking system has been premised for -- for our history,
10 certainly modern history, on the premise of when you lend
11 someone money, they pay you for that privilege. Turning
12 the looking glass and moving forward to an era where
13 that's not the case is unpredictable. But certainly the
14 premise of it is to try and stimulate the growth, because
15 as you heard from my comments, and what you'll see as well
16 in the materials going forward, concerns about global
17 deflation, growth are the primary risks to the expansion
18 of the economies across the globe and the financial
19 markets.

20 And the central banks are signaling that they're
21 going to use all the weapons in their arsenal, including
22 the Bank of Japan in this case to try and combat this
23 condition.

24 CHAIRPERSON JONES: Okay. Thank you.

25 Mrs. Mathur.

1 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.

2 Excuse me.

3 Thank you, Mr. Eliopoulos, for your thorough and
4 sobering overview of the landscape of the financial
5 markets and the economies globally. I think you quite
6 rightly focus on sort of our long-term horizon. And while
7 we don't love volatility in the markets, we have, over
8 time, been able to withstand that volatility and come out
9 the other side, but I recognize that this is sort of an
10 unusual point in time, and let's see where it takes us.

11 But given that sort of long-term view, I wanted
12 to turn my attention -- our attention, just for a moment,
13 to this -- the ESG strategy that is currently under
14 development. And thank you for the off-site session,
15 which I think was a good start, a good launching point for
16 the development of this strategy. I know -- and really
17 focusing on these sort of long systemic risks is important
18 to this Committee and this Board.

19 I know that the next session in our strategy
20 development is going to be in March. I wondering if you
21 could share with us your plans for that session.

22 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well, the
23 plans for March are to focus on climate change as the
24 priority subject topic under the environmental of the ESG.
25 So March we'll be focusing on climate change, April on

1 human capital under the S, and G will be coming in May.

2 COMMITTEE MEMBER MATHUR: And climate change,
3 you're defining currently as just carbon, is that --

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well, I
5 think in developing the agenda materials for March, you'll
6 see we'll look at all of the parameters that we've
7 discussed in the -- really in the past four or five years
8 under the rubric of climate change. But I hear your
9 question, which is you want to make sure that the topic is
10 fully addressed in March. And I think, as you've seen
11 from us in the past, you know, we plan on bringing to the
12 Committee a full review of what we have done and what we
13 propose to do.

14 COMMITTEE MEMBER MATHUR: So you're going
15 to -- so your plan is to talk about all the various
16 strategies that we could employ, including engagement of
17 some of our policy work, et cetera, in the conversation?

18 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's
19 correct.

20 COMMITTEE MEMBER MATHUR: And are you also
21 planning to consider or to bring to the Committee a
22 discussion of water, which I think is another
23 environmental concern, which could be included under the
24 rubric of climate change. It maybe hasn't traditionally
25 been -- done so, but I think this Committee has expressed

1 some -- quite a bit of interest in including that in our
2 discussions.

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think
4 under the rubric of climate change, certainly water comes
5 up in the standard setting context. So I hear the
6 interest, and we'll try and bring back something in March
7 that reflects that interest.

8 COMMITTEE MEMBER MATHUR: Okay. Great.
9 Particularly considering that we have a disproportionate
10 share of our assets in California, which has experienced
11 such a significant drought, and has other climate change
12 water concerns, intrusion, infiltration concerns. It's
13 certainly an issue I'd like to see.

14 Thank you.

15 CHIEF INVESTMENT OFFICER ELIOPOULOS: Thank you.

16 CHAIRPERSON JONES: Mr. Jelincic.

17 COMMITTEE MEMBER JELINCIC: Ted, you said that we
18 don't have the option of not being fully invested. Well,
19 clearly, we do have the option. I mean, we could move
20 parts of the portfolio into cash. That would, you know,
21 reduce the risk. It would reduce the expected return. It
22 would raise the employer contribution. It would make the
23 Governor and every editorial writer happy. So I'm not
24 saying that we should, but we at least need to keep in
25 mind that we do have that option. Although, I will also

1 repeat something that Bob Carlson used to say that our
2 biggest risk is no risk. So I just don't want to shut
3 that off.

4 One of the problems that I think we have is that
5 we are using monetary policy to try and address a lot of
6 economic issues, and not looking at fiscal policy at all.
7 So I will phrase this as a question. You know, is there
8 any movement out there to start looking at trying to deal
9 with this as fiscal policy -- with fiscal policy as well?
10 And I will also give the option of punting to the
11 economist who's going to be making a presentation later,
12 if you think that's a more appropriate way to get out of
13 the question?

14 (Laughter.)

15 CHIEF INVESTMENT OFFICER ELIOPOULOS: No, I do
16 think it would be a good question to pose to the -- to
17 John, our economist, but the biggest -- the biggest forum
18 for discussion on fiscal policy, as well I would add tax
19 policy as well as the Presidential election that is
20 occurring right now, and congressional elections, because,
21 you're right, there's only so much that monetary policy
22 can do. And hopefully government leaders, not just in the
23 U.S., but otherwise, will take up some of these other
24 policy arenas to make change.

25 COMMITTEE MEMBER JELINCIC: Thank you.

1 CHAIRPERSON JONES: Mrs. Yee.

2 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

3 I also wanted to extend my thanks to Ted and your
4 team for the terrific off-site in January, and looking
5 very much forward to the ESG strategic process to come
6 forward.

7 I wanted to build on what Ms. Mathur just raised,
8 and that is with respect to climate, I think you'll find
9 that there's a lot of momentum just by the institutional
10 investor community generally, particularly post-Paris, and
11 water definitely has been a topic there. So I think
12 resources are starting to really surface in terms of where
13 that expertise will come from.

14 But as part of the global governance principles
15 review through the Ad Hoc Committee, I know there were a
16 number of issues that were deferred to the strategic
17 review process, and I think water was probably one them as
18 well?

19 CHIEF INVESTMENT OFFICER ELIOPOULOS: (Nods
20 head.)

21 COMMITTEE MEMBER YEE: Okay. And -- but I just
22 wanted to encourage you to look to some of the resources
23 that are starting to surface post the UN summit, which I
24 attended, as well as Treasurer Chiang, and CalPERS -- and
25 both CalPERS and CalSTRS definitely recognized as leaders

1 with respect to our ESG engagement.

2 So I would love to see water be a part of that.
3 Obviously, climate generally, but also I think we're going
4 to start to see much more with respect to either
5 demonstrated or developing best practices for how we're
6 going to deal with trying to comply along with the global
7 community on -- to the Paris climate agreement.

8 CHIEF INVESTMENT OFFICER ELIOPOULOS: Great.
9 Thank you.

10 COMMITTEE MEMBER YEE: Thank you.

11 CHAIRPERSON JONES: Thank you.

12 Okay. Mr. Lind.

13 COMMITTEE MEMBER LIND: Thank you. I was also
14 following up on Ms. Mathur's and now Ms. Yee's discussion
15 of the ESG strategy. I understand the tremendous amount
16 of work that the Investment Office goes through to present
17 these agenda items, and talk us through it. I mean,
18 there's just a lot of issues there. So I'm assuming that
19 as we go through, not only the E, but the S and the G, the
20 sooner you hear from the Committee about items that we
21 might want to focus on, the better, so you could prepare
22 for that, because, you know, you may have sort of an idea
23 in the IO about what the items are going to be, but maybe
24 some of us have some different ones, for instance, water
25 that was just brought up.

1 So what would be the best process for letting you
2 know earlier, rather than later, items that we want to
3 deal with?

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well, I
5 think -- to be direct about it, I think we have pursued a
6 process now for quite some time to try and identify these
7 topics. And as the Controller rightly pointed out, for
8 instance, water was something that was brought up during
9 the global principles process as well as at our off-site.
10 And at our off-site, what we were trying to accomplish was
11 to identify the timeline for development of a five-year
12 strategic plan, as well as layout at the off-site some of
13 the options/alternatives that CalPERS has considered as
14 well as institutional investors across the globe.

15 And that was the purpose of the panel that was
16 brought together, as well as a elicit topics of importance
17 from Committee members, which we heard water being one of
18 them, income inequality being another that was discussed,
19 not just at the last off-site, but at other times during
20 the course of our discussion.

21 In each in-depth review, climate change in March,
22 human capital in April, and governance, the G, in May, we
23 hope to flesh those priorities out more. We think we've
24 heard from the Committee as a whole in these sessions, as
25 well as individually in forums such as this of the

1 potential topics. We think we've collected those up. And
2 as we said at the off-site, the biggest challenge we have
3 is not identifying the alternatives that we have. It's
4 coming to a strategy that will -- that will focus on the
5 most impactful topics. And I think that's really the hard
6 work of March and April and May is sorting through the
7 identified topics and choosing priorities and strategies
8 to be successful.

9 So certainly, if there are other -- if there are
10 topics I'd look to the Committee Chair, to Mr. Jones, you
11 know, if there's a process to bring new ideas that have
12 come to the Committee's attention or Committee members'
13 attention, since January, then we're always open to
14 receiving suggestions and ideas. And certainly, we're
15 looking to bring, as we usually do, as we always try to
16 do, you know fulsome agenda items for the Committee.

17 COMMITTEE MEMBER LIND: Yeah, I -- and I
18 appreciate you being direct. I like direct. And I --
19 it's hard to believe there could be anything that's not
20 already out there that you guys heard from us. I guess on
21 the direct issue, you know, my concern is that you -- at
22 the off-site, you had sort of recommended priority focus
23 in the three areas, which some of us maybe think those
24 priorities need to be changed up, or added to, or
25 augmented. And I guess we'll deal with those as each

1 monthly discussion comes up.

2 And as you've pretty much indicated, you have a
3 hint on where, you know, the Committee may be going on
4 certain items. And we'll just kind of work through that
5 when the time comes.

6 Thanks.

7 CHIEF INVESTMENT OFFICER ELIOPOULOS: Right.

8 CHAIRPERSON JONES: Okay. Thank you.

9 Okay. So the -- thank you, Mr. Eliopoulos.

10 The next item on the agenda is the action consent
11 item. Mr. Jelincic, you want to put your -- okay. Mr.
12 Jelincic.

13 COMMITTEE MEMBER JELINCIC: Yeah, on the minutes,
14 in the Section 7a dealing with the private equity policy,
15 I made a motion that failed to make it to the minutes. So
16 I would like to amend the minutes to include that, "Member
17 Jelincic moved that we include language that we will not
18 sign any new limited partnership agreement that does not
19 require the general partner to disclose, as part of the
20 agreement, any and all types of fees, carry, discount,
21 rebates, and other forms of economic rent that the general
22 partner and/or related partners may charge. The motion
23 died for lack of a second". So I'd like to add that to
24 the minutes.

25 CHAIRPERSON JONES: Okay. I think that's a

1 legitimate request, so would you be sure that that's
2 added -- yeah, Mr. Tollette.

3 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

4 Mr. Chairman, Wylie Tollette, CalPERS staff.

5 We've also received a number of other small typographical
6 edits to the minutes, including in Section 8a. I just
7 wanted to note for the Committee that the final version of
8 the minutes will include Mr. Jelincic's language, as well
9 as the corrections to the typographical errors in the
10 version that made it to the on-line version of the
11 minutes.

12 CHAIRPERSON JONES: Okay. So with that, I will
13 entertain a motion to approve the action consent items.

14 VICE CHAIRPERSON SLATON: Move it.

15 CHAIRPERSON JONES: Moved by Mr. Slaton.

16 COMMITTEE MEMBER TAYLOR: Second.

17 CHAIRPERSON JONES: Second by Mrs. Taylor.

18 All those in favor?

19 (Ayes.)

20 CHAIRPERSON JONES: Opposed?

21 Seeing none. The items passes.

22 Yes, Mr. Jelincic.

23 COMMITTEE MEMBER JELINCIC: Just a question.

24 The two --

25 CHAIRPERSON JONES: Put your -- wait a minute.

1 COMMITTEE MEMBER JELINCIC: It's --

2 COMMITTEE MEMBER MATHUR: You just turned him
3 off.

4 CHAIRPERSON JONES: Yeah, but he was gone from my
5 screen. So go back.

6 CHAIRPERSON JONES: Okay. Now, I can.

7 COMMITTEE MEMBER JELINCIC: Now, I'm on again.

8 I'm just wondering does the report to the
9 legislature, does that require a specific vote in the
10 statute or is it treating it as a consent item acceptable?
11 I just want to --

12 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

13 Oh, in the consent items?

14 COMMITTEE MEMBER JELINCIC: Yeah.

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: You
16 voted on the earlier -- excuse me, you reviewed, as an
17 information item, the other -- the materials that are
18 being sent to the legislature in December.

19 COMMITTEE MEMBER JELINCIC: Okay. I'm just --
20 I'm not questioning the language. I'm just questioning
21 does it require a specific vote in the statute? Some of
22 the reports actually require that, and I just want to make
23 sure we're staying out of trouble.

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I
25 don't believe that's the case. We can confirm that, if

1 you'd like. We have included it in consent in previous
2 years.

3 COMMITTEE MEMBER JELINCIC: Okay. I just wanted
4 to make sure that these were addressed.

5 CHAIRPERSON JONES: Yeah, if you could just
6 verify that for the Committee, that would be helpful, Mr.
7 Wylie.

8 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: We
9 will.

10 CHAIRPERSON JONES: Okay. Thank you.

11 Okay. So then that consent action item passes.

12 The next consent information items. And Mr.
13 Jelincic has requested that 5e be pulled. And it will be
14 returned at the end of the agenda today, 5e.

15 Moving to item 6a, Mr. Slaton, report of -- on
16 the Global Governance Policy Ad Hoc Subcommittee Report.

17 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.
18 The Global Governance Policy Ad Hoc Committee --
19 Subcommittee met on December 14th, 2015. The Committee --
20 the Subcommittee discussed and approved the fourth reading
21 of the global governance principles. The proposal to
22 refer the updated principles to the February 16th, 2016
23 Investment Committee for first reading, and the decision
24 to refer the matter of establishing a permanent
25 subcommittee to the February 16th, 2016 Investment

1 Committee for further consideration.

2 So, therefore, the next Global Governance Policy
3 Ad Hoc Subcommittee meeting is pending review by the
4 Investment Committee.

5 CHAIRPERSON JONES: Okay. Thank you.

6 The next item on the agenda, 6b, Revision of
7 Global Governance Principles, First Reading. While that's
8 under information consent, we're going to move that to
9 discuss that item after -- at the end of today's agenda.
10 So that will be pulled and moved to the end of the agenda.

11 Now, we move to Item 7, Revision of Investment
12 Policy for Real Assets, Second Reading.

13 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

14 Thank you, Mr. Chairman. Wylie Tollette, CalPERS
15 staff. This revised policy was presented to the
16 Investment Committee for first reading in December. There
17 have been no changes. There are no significant changes in
18 the risk constraints or limits included in the real assets
19 policy.

20 So with that, I'm happy to take questions, and
21 would look for a motion to move forward with this policy
22 as provided.

23 CHAIRPERSON JONES: Thank you.

24 Mr. Jelincic.

25 COMMITTEE MEMBER JELINCIC: Yeah. I just -- I've

1 looked at the consultants letters as well. I just want to
2 kind of point out there's a circular argument going on.
3 Last month, we didn't comment on it particularly, because
4 we were told there were no changes, other than
5 concentrating all the things. And then it's recommended
6 by the consultants, because we didn't make any changes.
7 Well, we didn't make any changes, because we weren't
8 making any changes, and just -- it's somewhat of a
9 circular argument.

10 However, I will nonetheless vote for it.

11 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

12 Just one quick comment, Mr. Jelincic around that.
13 The Real Assets Program is currently undergoing a
14 strategic planning effort, and expect to come back to the
15 Investment Committee later in the spring with their
16 completed strategic planning effort. Following that
17 effort, we do expect a policy -- a series of policy
18 changes, and we would come back to the Committee with
19 those policy changes at that time. That's the primary
20 reason there have been so few changes to the policy that
21 you're reading.

22 CHAIRPERSON JONES: Mr. Jelincic, you said that
23 you're moving this item.

24 COMMITTEE MEMBER JELINCIC: I'll move it.

25 COMMITTEE MEMBER MATHUR: Second.

1 CHAIRPERSON JONES: Okay. It's been moved by Mr.
2 Jelincic and seconded by Mrs. Mathur.

3 Mrs. Taylor.

4 COMMITTEE MEMBER TAYLOR: I want to thank you for
5 this report, but I also -- I'm -- I don't see anything
6 that I would have any problems with, and I agree we should
7 move this. I just wanted to note, are we -- on real
8 assets, do we take into account carbon footprint when
9 we're investing in real assets. I just -- I wasn't sure
10 if that was part of the policy. I didn't see it. Maybe I
11 missed it.

12 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: We
13 do, and you'll be hearing more about that during the ESG
14 strategic review, as well as when Paul Mouchakkaa brings
15 back the strategic plan for real assets.

16 COMMITTEE MEMBER TAYLOR: Okay.

17 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

18 They employ quite an extensive carbon
19 footprinting process, called GreenPrint, and have actually
20 for a number of years, even before many of the other asset
21 classes started that process.

22 COMMITTEE MEMBER TAYLOR: Awesome. So that's
23 inclusive of when we purchase the larger buildings and --

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

25 Um-Hmm.

1 COMMITTEE MEMBER TAYLOR: Okay. Great.

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

3 That's right.

4 COMMITTEE MEMBER TAYLOR: Thank you.

5 CHAIRPERSON JONES: Mrs. Yee.

6 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

7 I know there's going to be ongoing work still
8 with the staff on the strategic plan, but I was just
9 curious about the consultant's note about as we're trying
10 to truncate some of this, the interpretational risk that
11 may occur with respect to the existing limits and
12 constraints being, you know, brought down into a single
13 table. And I wonder if you could comment on that?

14 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: The
15 overall purpose -- good question, Controller. The overall
16 purpose was to create one policy document that essentially
17 constrains all of the limits and constraints that staff
18 must adhere to. Currently, there's actually two primary
19 governing documents that staff has to keep track of, the
20 delegated authorities, as well as the policy document.

21 And as a result of that, and as a result of the
22 history of the Real Assets Program, the delegated
23 authorities for real assets are particularly complicated.
24 And I think in order for the delegations to be simplified
25 overall for the Investment Office, we felt it was

1 important to consol -- do basically a two-step process.

2 First, consolidate them into one document. So in
3 the current document, they remain fairly complicated and
4 fairly extensive. However, the one advantage is we now
5 have one document to look at. And it mirrors a document
6 that the Real Assets Program actually has been using in
7 practice for some time. They've created kind of their own
8 job aid to help deal with all these complicated limits and
9 constraints.

10 So step one was to consolidate them, so that now
11 the policy document represents essentially the
12 instructions from the Investment Committee to your
13 Investment staff on what they're allowed to do and how
14 much they're allowed to do it.

15 During the strategic planning process, that I
16 mentioned a moment ago, we're looking at all of those
17 limits and constraints and working to try to simplify
18 them. We definitely do not want to, you know, add more
19 authority where we don't feel it's necessary or required
20 to get the job done. We definitely just want to make them
21 a little less complicated to navigate.

22 You can see in the Attachment D that's now
23 included, there's just a lot of detail. But the overall
24 purpose isn't necessarily to generate or provide staff
25 more authority, it's just to make the overall policies and

1 constraints more understandable.

2 COMMITTEE MEMBER YEE: Okay. Thank you.

3 CHAIRPERSON JONES: Yeah. Thank you very much
4 for that. And it kind of goes to my question also,
5 because in the PCA consultant opinion, they did indicate
6 that Attachment D was problematic. And I would like to
7 ask PCA do they have any alternative suggestions of how do
8 we achieve the same goal?

9 MS. FIELDS: Good morning, Christy Fields, PCA.
10 I think this is a really important thing to be doing right
11 now. The alternatives would be more around timing of the
12 changes to perhaps coincide with the rewrite of the
13 strategic plan, and then the policy edits at that point.
14 But I think the overall goal of moving towards a more
15 consistent presentation of the limits and constraints kind
16 of overrode that. So that was what we were trying to
17 acknowledge in the letter.

18 CHAIRPERSON JONES: Okay. Thank you.

19 Just a minute.

20 Mr. Jelincic.

21 COMMITTEE MEMBER JELINCIC: Christy, when you
22 reviewed this, you didn't see any contradictions in
23 Attachment D to what currently exists, did you?

24 MS. FIELDS: No. There were no -- no
25 contradictions. It's just as you're aware how complicated

1 that delegated authority has been to date, and just trying
2 to capture that in a single table is just challenging. It
3 does -- there's no obvious conflicts, but that's what the
4 challenge is.

5 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

6 MS. FIELDS: Yeah.

7 CHAIRPERSON JONES: Thank you very much.

8 Okay. That was an action item, so it has been
9 moved and second.

10 So all those in favor?

11 (Ayes.)

12 CHAIRPERSON JONES: Opposed?

13 Seeing none.

14 The item passes.

15 We go now to the CalPERS Trust Level Review, the
16 Consultant Report. We have from Wilshire Associates,
17 Pension Consulting Alliance, and StepStone Group, so I
18 guess in that order.

19 (Thereupon an overhead presentation was
20 presented as follows.)

21 MR. JUNKIN: Good morning. Andrew Junkin with
22 Wilshire. I have with me today Rose Dean, who will be
23 helping me discuss the performance. And since Ted has
24 covered a lot of what has gone on since January 1, which
25 is kind of the lead story, I think, rather than what

1 happened last year, albeit, what happened last year is
2 important, we're not going to spend a lot of time digging
3 into the details of last year.

4 If you'll turn with me perfect to Attachment 1,
5 page two --

6 --o0o--

7 MR. JUNKIN: -- you can see Wilshire's update.
8 And we update these asset class assumptions quarterly.
9 These are our 10-year forward-looking assumptions. We
10 also have a set of 30-year assumptions. Thank you. I
11 forgot I had to drive.

12 (Laughter.)

13 MR. JUNKIN: And you can see it's a pretty
14 sanguine look at expected returns going forward. Private
15 markets, which is really our nomenclature for all private
16 equity investments coming in below 10 percent is pretty
17 significant. Equities below seven percent, fixed income
18 in the threes or fours, depending on where you're looking.

19 Now, a lot of the market obviously has become
20 sort of dislocated since this point. If we were to rerun
21 this, I think you might see some movement up. But we
22 don't rerun this on a daily basis, because that's a pretty
23 tough way to manage nearly \$300 billion.

24 So, you know, the question that we get, after I
25 present this slide, is how do we get to our long-term

1 expected returns? And I think the answer is by weathering
2 the storm, trying to be opportunistic when opportunities
3 do arise in the short term. And we'll talk about some of
4 those seemingly present opportunities at the moment, but
5 also recognize this is 10 years, and you're in business
6 for a much longer period of time than that.

7 Our longer term assumptions -- if you could just
8 close your eyes for 30 years, those assumptions are about
9 half a percent, three-quarters of a percent higher on a
10 portfolio basis. So it gets a lot closer.

11 --o0o--

12 CHAIRPERSON JONES: Before you go, Andrew, Mr.
13 Jelincic had a question on that page.

14 COMMITTEE MEMBER JELINCIC: On this particular
15 page. The private markets, I assume that's both real
16 estate and private equity?

17 MR. JUNKIN: It is just private equity.

18 COMMITTEE MEMBER JELINCIC: It's just private
19 equity.

20 MR. JUNKIN: It's a blend of buyouts, venture
21 capital, growth equity, and distressed.

22 COMMITTEE MEMBER JELINCIC: And is it weighted
23 similar to our portfolio?

24 MR. JUNKIN: It is completely dominated by
25 buyouts. So in that way, it's similar. It has greater

1 exposure to venture capital than you could really ever
2 hope to, just because of your size, but I would say it's
3 largely the same.

4 COMMITTEE MEMBER JELINCIC: Okay. And then -- so
5 if the private markets are strictly private equity, does
6 that mean that we're looking at a IRR there?

7 MR. JUNKIN: Well, no, this is -- this is still a
8 time-weighted return, because that's what we have to use
9 in our asset allocation process, and that's what these
10 drive.

11 COMMITTEE MEMBER JELINCIC: Okay. And then the
12 other question is can you explain the difference between
13 the expected compound return and the expected arithmetic
14 return.

15 (Laughter.)

16 MR. JUNKIN: My least favorite question of all
17 time. The compound return really is the one that you
18 should focus on. That's the one that will drive to the
19 10-year compounding of wealth. The arithmetic return is a
20 single year number, and it accounts for the volatility.
21 There's a formula that links the two, which someone
22 smarter than me could probably recall off the top of their
23 heads. But the higher the volatility, the bigger the gap
24 between the compound return and the arithmetic return.

25 COMMITTEE MEMBER JELINCIC: Thank you.

1 CHAIRPERSON JONES: Okay. Mrs. Hollinger.

2 COMMITTEE MEMBER HOLLINGER: Thank you. Thank
3 you for the report.

4 The Investment Committee, I believe John Cole did
5 a great job in showing that with this period of increased
6 volatility, if you look historically at being a long-term
7 investor, you're assuming you're cash flow neutral. So I
8 was just wondering your thoughts on us -- on the view of
9 long-termism when we're no longer cash flow neutral?

10 MR. JUNKIN: It is a game changer.

11 COMMITTEE MEMBER HOLLINGER: Right.

12 MR. JUNKIN: And the path of returns becomes
13 significantly more important when you're cash flow
14 negative, and you are in the rate at which you are
15 negative will continue to grow over time.

16 So you have to be much more cognizant of
17 drawdowns like we've experienced over the past couple of
18 months, and try to -- my opinion is to try to build in
19 mechanisms that prevent the magnitude of the drawdowns, or
20 in the case of your liquidity policy, provide for some
21 ability to fund benefit payments, capital calls without
22 being forced to sell assets at low prices, because once
23 you do that, those don't get a chance to recover.

24 So I think the portfolio priorities project, the
25 benchmark project all leading to the next asset allocation

1 will ultimately get to some of these issues. But you're
2 exactly right, I mean, what you need to focus on is how
3 much money do we have, not what is the percentage return,
4 because you've got to write checks for dollars and cents,
5 which are tied to the percentage return. But again, the
6 order of those returns matters a great deal in terms of
7 how much wealth that you have. So I don't know if I
8 actually answered your question.

9 COMMITTEE MEMBER HOLLINGER: Yes, what -- oh, I
10 just want to make sure that we're not cushioning ourselves
11 by our long-term thinking of the past, and recognizing
12 that we may have to do things differently going forward.

13 MR. JUNKIN: I think that's a great point. And
14 one of the agenda items later is to talk about the
15 borrowed liquidity process, which I think is, in many
16 ways, a protection against the drawdown risk that you and
17 other investors face.

18 COMMITTEE MEMBER HOLLINGER: Okay. Thank you.

19 CHAIRPERSON JONES: Okay.

20 MR. JUNKIN: Okay. Page three here, a quick
21 snapshot of the economic review. I'm not going to spend a
22 lot of time on this, other than to say the unemployment
23 rate now is 4.9 percent. We continue to add jobs. We are
24 actually out now. If we were to update this chart in the
25 lower right now, there would be no negative bars, so no

1 monthly job losses for the last six years. It's a pretty
2 staggering number.

3 Now, I can't say every single one of those months
4 was an enormous job gain, nor were the quality of jobs
5 gained in every single month fantastic, but the fact that
6 we've come back from more than 10 percent unemployment to
7 where we are now is pretty staggering.

8 I would argue, just to sort of build off of some
9 of the comments from Ted this morning, that what we've
10 seen in the last month really is less about the economy
11 and more about the markets. I think you could make the
12 argument that we're seeing a profits recession, but not
13 necessarily an economic recession at this point. It could
14 spill over.

15 Going from low or zero interest rates to negative
16 is going to have unknowable consequences going forward. I
17 think if that had happened 40 years ago, we all would have
18 just taken our money out of the banks and kept it in
19 coffee cans. But I don't know about you, my bills get
20 paid out of that account. I don't -- I mean, I don't -- I
21 carry one check with me. So I don't know how to get money
22 out of the bank, quite honestly.

23 So I think, you know, when we -- when look at --
24 now, listen, the amount of money that I have in my
25 checking account is not enough to move global markets.

1 Let's be certain about that. But, you know, there's a
2 convenience that we've now all adopted that isn't going to
3 make capital flee from banks immediately, but at some
4 point, we'll reach a threshold of pain where things will
5 change dramatically for the banking markets.

6 A staggering number to me, and I had to look at
7 this twice, European bank performance, the equity
8 performance, this year is worse than 2008. I mean, that's
9 an enormous figure to contemplate, given that we're six
10 weeks into the year.

11 It is creating some opportunities. You look at
12 the high yield market. The high yield market right now
13 has a yield above 10 percent. I'm not sure you want to
14 own some of the names that are pushing that yield higher,
15 because they're probably going to default. We haven't
16 really seen the default start yet.

17 But you've got spreads north of 200. We had
18 interest rates -- 10-year interest rates in the U.S. at
19 2.20 at the beginning of the year, and they're close to
20 1.70 now, and hit something with 1.5 last week in a brief
21 moment of panic. Now, you know, I layout all of these
22 comments, and intuitively I think, well, the dollar must
23 have -- it must have strengthened during this period of
24 time, and it hasn't. And it doesn't really make much
25 sense.

1 And I think, and I'll give credit where credit is
2 due, to Allan Emkin, the only explanation that makes any
3 sense to me right now is the world doesn't want to take
4 U.S. political risk. Our political silly season is upon
5 us. And, you know, the outcome could be significantly
6 different now versus 11 months ago.

7 You know, just -- here's another -- another
8 comment on how dislocated the market seemed to have
9 gotten. The Hong Kong Stock Market is trading at a price
10 to book of 1. Right, that was the exact look that I had,
11 how does that happen? You know, we're discounting future
12 earnings at zero value. You can buy the companies and
13 their future earnings for the price of the assets.

14 That's a great deal.

15 All right. So I'll move on. I think as Rose
16 gets to some of the performance -- and I'll jump ahead to
17 the -- I'm just going to blow through all of this.

18 --o0o--

19 MR. JUNKIN: Let's stop here, page eight. Using
20 those expected return forecasts that we just showed and
21 your target and actual allocations -- let's really just
22 focus on the target, we're forecasting a 10-year return of
23 about 6.65, volatility of about 12.5. The longer term
24 return, using our 30-year assumptions, would be closer to
25 probably seven and a quarter.

1 --o0o--

2 MR. JUNKIN: The risk, no surprise, and as Ted
3 mentioned earlier, 85 percent of that comes from growth
4 assets, public and private equities. The rest of the
5 portfolio is there, essentially to help that part of the
6 portfolio weather the storm.

7 --o0o--

8 MR. JUNKIN: And let's go to total fund
9 performance here on page 11. As Ted mentioned, the
10 one-year return for the total fund is essentially flat.
11 It outperformed the policy benchmark over the longer term
12 time periods there, 3, 5, 10 years. Positive returns, the
13 10-year return behind the benchmark. Everything else
14 either a little bit ahead or right in line with.

15 Rose is going to cover more specifically the
16 performance of the asset classes. But the one that's
17 going to jump off the page at you is inflation. This is
18 not a year where inflation protection assets did well,
19 because the view of inflation sort of systematically
20 around the globe has come way down. And our forecast for
21 the next 10 years is about a percent and a half. That's
22 not a very high rate of inflation, and it's certainly
23 below, I think, the targets of most of the central banks
24 around the globe.

25 Are there some opportunities there? Probably so,

1 but it's still going to be a bumpy right, and I think a
2 lot of it's going to be driven by oil prices at this
3 point, you know. I'm not willing to make a call on oil
4 prices, but some of the assets that are entwined in the
5 process of extracting oil and getting it to market in
6 various and sundry reforms, those have value. And a lot
7 of that has been kind of washed away by just what's
8 happened to the prices.

9 But those processes will continue. Those -- you
10 know, the machines that are built to refine oil, that
11 still has to stay in place.

12 --o0o--

13 MR. JUNKIN: I've got one more page, and then
14 we'll -- I'll hand it off to Rose. This is the calendar
15 year attribution. So if you want to see what drove the
16 returns, I'm just going to focus on the far right box
17 here, total fund return contribution. You can see the
18 total allocation by asset class, what was driving the
19 returns and that sums to the monthly linked return of
20 minus 0.22. So if you were just 100 percent in index
21 funds across all of your asset classes, you can't be,
22 because of some of the private assets classes, this is the
23 return you would have gotten.

24 Active management actually pushed returns a bit
25 higher, and you can see led, in large part, by private

1 equity. So I'm going to stop there and hand it off to
2 Rose to --

3 CHAIRPERSON JONES: Okay. Before we move
4 forward, we have a couple of questions. Maybe this is a
5 good time to -- Mr. Lind.

6 COMMITTEE MEMBER LIND: Thank you. You mentioned
7 oil. And, you know, the average Joe, or I'd even say in
8 this case, the average Ron, thinks lower prices are a good
9 thing, right?

10 MR. JUNKIN: Yep.

11 COMMITTEE MEMBER LIND: It creates lower gas
12 prices, but I understand what it's done to the global
13 markets. But how long does this go on before it creates
14 opportunities in the transportation sector? And then as
15 the cost of goods comes down and consumers can afford to
16 buy other goods and so -- and create higher consumer
17 demand, when does that start to happen?

18 MR. JUNKIN: I think that's the exact issue of
19 are we in sort of a profits recession or a consumer-led
20 recession? And right now, it's definitely not consumer
21 led. But the fear, the anxiety that consumers feel, it
22 probably has not translated to higher consumer spending,
23 just because of the de facto tax decrease that's happened.
24 The gas station near my house had gas, regular unleaded,
25 for below a \$1.40. You know, California is very

1 different, but --

2 (Laughter.)

3 MR. JUNKIN: Come to Colorado, fill up your car.

4 (Laughter.)

5 MR. JUNKIN: There's some other things you can do
6 in Colorado, which we won't talk about.

7 (Laughter.)

8 MR. JUNKIN: But, you know, people are not
9 spending that yet. I think some of that came through in
10 the retail season in December. But I think that, you
11 know, 2008 still lingers in a lot of people's memories,
12 and they're not going to spend a 100, or 101 or 102
13 percent of their income, at this point, when there's some
14 cost reduction. Probably some of that hits the bank.

15 COMMITTEE MEMBER LIND: Well, airlines, I guess
16 they buy their fuel quite a ways in advance, and maybe it
17 hasn't gone through the system yet, and other similar
18 factors, right?

19 MR. JUNKIN: Yeah, I think that's right.
20 Although, to tell you, from the amount I travel, air fare
21 is down pretty significantly.

22 CHAIRPERSON JONES: Okay. Mrs. Taylor.

23 COMMITTEE MEMBER TAYLOR: So I just -- I needed
24 you to repeat something for me. The downward pressure on
25 the dollar is because of?

1 MR. JUNKIN: Well, the only explanation I've
2 heard that makes may sense is people don't want to take
3 the U.S. political risk.

4 COMMITTEE MEMBER TAYLOR: Right now --

5 MR. JUNKIN: Right now.

6 COMMITTEE MEMBER TAYLOR: -- because of the
7 political season.

8 MR. JUNKIN: Yeah, because we don't know who -- I
9 mean --

10 COMMITTEE MEMBER TAYLOR: Right.

11 MR. JUNKIN: -- think about not -- I'm not trying
12 to make a political statement, but some of the statements
13 that some of the would-be Presidents are making, are
14 probably not globally well received.

15 (Laughter.)

16 COMMITTEE MEMBER TAYLOR: Gotcha

17 MR. JUNKIN: Is that -- did I tip-toe through
18 that --

19 COMMITTEE MEMBER TAYLOR: You tip-toed very well
20 through that.

21 (Laughter.)

22 COMMITTEE MEMBER TAYLOR: So I just -- because
23 part of your report said that the dollar was still very
24 strong. So that's where I was --

25 MR. JUNKIN: Through last year, it was.

1 COMMITTEE MEMBER TAYLOR: Okay. So now --

2 MR. JUNKIN: -- and I would have expected that to
3 continue based on just the market events, the changes in
4 rates around the globe, the equity market volatility.
5 People tend to flee to the dollar when that happens --
6 when all of those happen, and yet the dollar is weak.

7 COMMITTEE MEMBER TAYLOR: Ten years, that's not
8 occurring right now.

9 MR. JUNKIN: Exactly.

10 COMMITTEE MEMBER TAYLOR: So -- and then I also
11 wanted to comment on the wage growth being modest, and
12 then piggyback on what Ron was talking about in terms of
13 the spending that we should be doing because of lower oil
14 prices. I'm wondering if we are not taking into account
15 that the wage growth is pretty -- yeah, I mean, it's
16 non-existent. What we are seeing is while the jobs are
17 there, we're having 4.9 percent unemployment rate. We're
18 looking at lower wage jobs. So I think that puts the
19 pressure on us as well. And I'm not seeing where that was
20 addressed here.

21 MR. JUNKIN: I think that's right. And on page
22 six, we've got conveniently a slide titled wage growth
23 modest --

24 COMMITTEE MEMBER TAYLOR: Report no -- yeah.

25 MR. JUNKIN: Yeah, the bottom chart there is

1 pretty staggering that 15 percent roughly of the workforce
2 has pretty repeatedly reported no increase in wage.

3 COMMITTEE MEMBER TAYLOR: Right.

4 MR. JUNKIN: And that's a -- that's a much higher
5 number than what we saw for most of the nineties and early
6 2000s, where it was about 10.

7 COMMITTEE MEMBER TAYLOR: Right, right. And I
8 think it's very consistent --

9 MR. JUNKIN: So I think it goes right to your
10 point.

11 COMMITTEE MEMBER TAYLOR: -- that wages are
12 either being driven down or they're staying the same. And
13 I think that has a huge impact. And I'm wondering, I
14 think J.J. talked earlier about fiscal policy, rather than
15 monetary policy. And I'm wondering if somehow or another,
16 we, as an institution, start looking at pressuring fiscal
17 policy as well to drive those wages up, and part of our
18 social -- our human capital, you know.

19 MR. JUNKIN: I think we've run out of slack in
20 the labor market. I think if -- to the extent job growth
21 continues, there has to be positive pressure on wages
22 coming forward. We've seen -- in fact, we've seen
23 manufacturing coming back to the U.S., because we've --
24 because of the dollar, we've become much more competitive.

25 I just -- I don't know how low unemployment can

1 go before there really is some pressure building in the
2 system for that. Now --

3 COMMITTEE MEMBER TAYLOR: Now, are those numbers
4 even accurate, when we're looking at this, because
5 unemployment doesn't take into account the underemployed.

6 MR. JUNKIN: That's right. There is a different
7 version of the unemployment number that does. We're
8 reporting the headline number.

9 COMMITTEE MEMBER TAYLOR: The U-6?

10 MR. JUNKIN: But, yeah, the U-12, I think has the
11 higher number. It's come down some. It's still pretty
12 high stubbornly so. But again, I think once, you know,
13 the slack comes out of U-6, you start chipping away at
14 U-12.

15 Now, you know, the other part is just labor force
16 participation, which is still pretty low. And so you may
17 have to go through U-6 and U-12, and then get into labor
18 force participation increasing that through higher wages,
19 before we really kind of start to feel wage pressure.

20 COMMITTEE MEMBER TAYLOR: Right, right. Okay.
21 Thank you.

22 MR. JUNKIN: You're welcome.

23 CHAIRPERSON JONES: Okay. You can proceed.

24 --o0o--

25 MS. DEAN: Good morning, Rose Dean, Wilshire

1 --o0o--

2 MS. DEAN: Turning to the private equity side on
3 slide -- page 27. The top graph shows that the fund
4 raising activity remained robust in 2015 at about 288
5 billion. This was just below the 2014 number of 340
6 billion.

7 In terms of the valuations, the valuation -- the
8 deal value actually reached about 411 billion in 2015, and
9 this was an 18 percent increase from the 2014 levels.
10 However, as the line graph -- as the line on the graph
11 shows, the deal count actually decreased about five
12 percent in 2015.

13 So the valuation was up by 18 percent, largely
14 due to some mega deals that happened in 2015. And, in
15 fact, there was one deal that was the highest value
16 private equity backed buyout deal on record at \$67
17 billion. And that was the acquisition of EMC.

18 COMMITTEE MEMBER JELINCIC: I'm sorry, what was
19 the acquisition?

20 MS. DEAN: EMC acquisition, \$67 billion deal.

21 --o0o--

22 MS. DEAN: On slide 28 -- there we go -- in terms
23 of purchase price multiples, we pierced the 10 times
24 EBITDA level for the U.S. in 2015, while the European
25 prices have come down slightly in 2015, but we're still

1 maintaining levels that are similar to the pre-crisis
2 level.

3 --o0o--

4 MS. DEAN: If you look at deal activity in the
5 U.S. by size, actually almost 50 percent of the deals by
6 deal count were in the smaller deals under 25 million.
7 But if you look at deal activity in dollar terms, more
8 than 20 percent was actually driven by mega deals that
9 were bigger than two and a half billion dollars.

10 And I'll just make a quick note of the capital
11 overhang on the next slide.

12 --o0o--

13 MS. DEAN: We stand here at about 500 -- close to
14 540 billion in overhang. So this still remains an issue
15 in the PE sector. And this overhang is close to the highs
16 of pre-crisis level, and it's dominated by the last three
17 vintages, 2014, '13 and '12.

18 MR. JUNKIN: This is I think one of the things
19 that really drives our less robust forecast for private
20 equity. I mean, it's not baked into the model, but when
21 you compare our model with the capital overhang, it kind
22 of all comes together. And you think with this much dry
23 powder, you know, you're unlikely to see a deal go at six
24 or seven times. They're going to stay kind of near the
25 market, and it's not likely that you're going to see

1 really amazing opportunities fly by, unless we get into a
2 really distressed market.

3 --o0o--

4 MS. DEAN: So on page 33, we can see that the
5 private equity program returned five and a half percent
6 for the year, nicely outperforming the benchmark, and for
7 the three-year, the return was 12.9 percent.

8 --o0o--

9 MS. DEAN: So I'd like to turn to the U.S. fixed
10 income market now on page 36. So in December, we saw the
11 first rate hike by the Fed after the financial crisis of
12 2008, but it had little impact on the treasury markets.
13 You can see that the yield curve shifted up slightly
14 compared to a year ago. But really, the impact was on the
15 bond spreads, as mentioned before by Ted, and high yield
16 really took the brunt of the widening.

17 This is partially due to obviously the concerns
18 of our higher funding costs and a rising rate environment,
19 but really related to the concerns of the energy related
20 names in the sector and the potential default that may yet
21 to come.

22 --o0o--

23 MS. DEAN: So I'll move along to the performance
24 of income program on page 40. So for the quarter, we --
25 the income program was -- returned negative one percent,

1 and for the year it was down 1.4 percent, but slightly
2 outperformed the policy benchmark, and we're still
3 outperforming the benchmark for the longer term, five- and
4 10-year period.

5 --o0o--

6 MS. DEAN: Moving along to real assets on page
7 47. Here, I'll just make a quick comment about the impact
8 of the collapse of the commodity prices in 2015 returns.
9 As you can see, the Bloomberg Commodity Index return was
10 down about 25 percent, and the MLP sector lost more than
11 32 percent in the year.

12 And as Andrew mentioned, as interesting --
13 providing interesting opportunities for investors going
14 into 2016 at these valuations.

15 --o0o--

16 MS. DEAN: The inflation program returned
17 negative 4.7 percent. It was a rough year, down 11.3
18 percent, but still outperformed the benchmark by 70 basis
19 points for the year.

20 --o0o--

21 MS. DEAN: I'll just make a quick comment about
22 the private real estate sector here. The fund-raising
23 activity was solid in 2015 at about 107 billion, slightly
24 below the 2014 levels. And the activity was largely
25 focused in North America. And Europe really, the activity

1 was centered around a few major cities in the UK and a
2 handful of cities in continental Europe.

3 --o0o--

4 MS. DEAN: On the next slide, these graphs are
5 just meant to really drive home the point that the
6 fundamentals in the commercial real estate market remained
7 solid. Vacancy rates are continuing to come down. And if
8 you look at the apartment sector, the vacancy rate is near
9 the recent history lows.

10 --o0o--

11 MS. DEAN: And with that, I would turn to slide
12 55 for the real assets program returns. We returned 14
13 percent in real assets for 2015, and that was an
14 outperformance of 140 basis points for the year. And just
15 lastly, the affiliate portfolio performance was largely in
16 line or slightly above the respective benchmarks for the
17 year.

18 And with that, if there are any questions, we'd
19 be happy to take them.

20 CHAIRPERSON JONES: Okay. I see no questions.
21 So does that conclude Wilshire's part? So now we --

22 MR. JUNKIN: It does.

23 CHAIRPERSON JONES: Okay. We move to PCA.

24 MR. MOY: I'm Mike Moy from PCA.

25 Andrew Bratt is going to go over the performance

1 and then I'm going to deal with the current environment
2 for private equity.

3 Andrew.

4 (Thereupon an overhead presentation was
5 presented as follows.)

6 MR. BRATT: Good morning. Andrew Bratt, PCA.

7 Your private equity program performed --
8 generated positive returns over all time periods, but
9 performance did decline during the second half of 2015.
10 It was a broad decline, not limited to any individual
11 strategy, geography, investment structure, general
12 partner, or any particular sector of the economy, though
13 certain -- certain of each were affected
14 disproportionately.

15 The program has -- as Wilshire mentioned, the
16 program did outperform your policy benchmark over the one-
17 and three-year time periods, while underperforming the
18 longer five- and 10-year periods. We say this during each
19 reporting period, and we'll say it again with a public
20 market linked benchmark. We continue to expect that
21 private equity will underperform rising public markets,
22 such as was the case in the aftermath of the financial
23 crisis during the bull market. And private equity will
24 outperform falling public markets, as was the case during
25 the current reporting period.

1 Your program has outperformed the peer based
2 State Street Private Equity Index over the three-, five-,
3 and 10-year periods, but did underperform the one year
4 period. Your program is cash flow positive and has been
5 so since 2011. During that time period, it's generated 23
6 billion of positive cash flow.

7 And going forward, your program still is largely
8 dominated on the strategy side by buyouts in the -- with
9 respect to structure, it is by partnerships. And also on
10 the geographic side, your portfolio has a bias towards
11 United States based managers.

12 Mike.

13 MR. MOY: On the current environment for private
14 equity, there's been a tremendous amount of -- excuse me,
15 been a tremendous amount of noise about fees, carried
16 interest, and other items in terms of governance as how
17 private equity is managing itself.

18 ILPA came out with its revised template, which
19 has been a long awaited, let's call it, vehicle for
20 reporting of those issues, which have not historically
21 been reported.

22 The arrival of that template is the first step in
23 what is a multi-step process. The limited partners who
24 are members of ILPA have all approved the new template.
25 The general partners have been basically silent. The

1 requests that have gone out to general partners to
2 complete information required by this new template has
3 resulted in a rather mixed response.

4 The complexity that it causes is that there will
5 be GPs who are not responding and not responding
6 positively. As the template's exposure gains maturity, we
7 expect to see more and more compliance, but that's going
8 to take some time.

9 Our belief is that CalPERS will be able to derive
10 the information sometime this year, probably with the
11 issuance of the annual report as of June 30. But let's
12 call it internationally -- or across the private equity
13 spectrum, whether that's going to be done by all investors
14 or not is unknown. My guess is the larger public plans
15 will be attempting to produce similar information, so
16 you'll be able to get some comparative data.

17 The decline in the public market since January
18 1st has produced the arrival of a denominator impact,
19 which was something that was an issue for private equity
20 going back to the crisis, where the total asset numbers
21 diminished and your percentage of assets continued to
22 remain the same from an allocation perspective.

23 So at December 31 you're underallocated vis-à-vis
24 the interim target, but if you did that calculation today,
25 you'll be -- you'd be over-allocated because of the

1 decline in the numerator.

2 The issue of what the impact of the public market
3 volatility is going to be on private equity is something
4 that is a topic for conversation without any real, let's
5 call it, certainty as to what the answer is going to be.

6 GPs have been getting a fair amount of publicity,
7 in that those that are public, the prices for their
8 securities have diminished dramatically. And the wonder
9 is how are they going to respond to that?

10 This goes back to the original issue that was on
11 the table when GPs started going public. It created a
12 question of whether their interest in being public was
13 going to exceed their interest in performance, which their
14 private fundraising and private performance have been
15 governed by.

16 We don't have a good answer for that question
17 right now. I think it's probably among the first
18 occasions where we will get a chance to really observe how
19 the GPs react to the public market sell-off of investments
20 in the general partner.

21 And then the last goes back to the question of
22 dry powder, which Wilshire addressed. The number is
23 enormous, but it has remained relatively large for a long
24 period of time, and we have witnessed discipline for the
25 most part among managers. I'm not sure that that

1 discipline can be continued, but we will be watching it
2 very closely.

3 Be happy to answer any questions.

4 CHAIRPERSON JONES: Okay. Yes, we have a few
5 questions.

6 Mr. Moore.

7 ACTING COMMITTEE MEMBER MOORE: Hi, Mike. How
8 convinced are you that the GPs will use the ILPA template
9 going forward, and what can we do as a Board to encourage
10 its use?

11 MR. MOY: I guess to the first part of the
12 question, your GPs to the extent that you have a
13 continuing relationship with them, I feel highly confident
14 you'll get 100 percent cooperation. To the extent you
15 done get some cooperation, it's going to be driven
16 probably by the fact that they're no longer going to be in
17 your portfolio. So that will result in some sort of
18 estimation process, because without the information,
19 you'll have to come up with some reasonable way of dealing
20 with it.

21 As it relates -- I'm forgetting the other part of
22 the question.

23 ACTING COMMITTEE MEMBER MOORE: What can we do as
24 a Board to encourage its use?

25 MR. MOY: That's a question I really don't have a

1 great answer for. And the reason I don't is I think
2 the limited partner community has got to get cohesive with
3 respect to how it deals with general partners. And it's
4 been relatively fractured. The larger investors have much
5 more leverage than the smaller investors. And many of the
6 larger investors pursue an agenda, which some smaller
7 investors don't necessarily accept or don't favor.

8 The larger investors will be able to be more
9 convincing in discussions with the general partners. And
10 as a result, I think you'll see a fair amount of, let's
11 call it, conformity among -- because they're going to be
12 the larger GPs typically.

13 The -- if you look at ILPA and what it stands
14 for, and how it's structured, you run into sort of a
15 fundamental flaw in the way it's been set up. That flaw
16 is, even though it's called limited partner association,
17 it relies substantially on fees that are generated from
18 general partners. So its financing for ILPA comes from
19 general partners.

20 And that flaw, in my view, is something that's
21 fundamental and should be changed, because it would send a
22 very distinct message from limited partners to the general
23 partner. That's a huge hurdle to try and overcome.

24 ACTING COMMITTEE MEMBER MOORE: Thank you for
25 your candor. I appreciate it.

1 CHAIRPERSON JONES: Mr. Costigan.

2 COMMITTEE MEMBER COSTIGAN: Thank you, Mr. Jones.
3 Very interesting presentation. So I'm going to ask a
4 fairly simplistic questions, because I don't understand
5 this all the time. And I spoke last week at a conference
6 and one of the issues that did come up was on private
7 equity. So here's what I struggle with. I understand
8 we're in -- we use private equity to hit the benchmarks,
9 because -- the argument is that the returns are going to
10 be higher.

11 What I struggle with is we had a great
12 presentation about where the public equities markets have
13 been. Okay. We see the market is down 15, 20 percent,
14 where we see Hong Kong at a value of 1. How do you look
15 at or evaluate private equity? I mean, you take the 2 and
16 the 20, you take the fees off. We're looking at people to
17 tell us the value in order to put it back into the total
18 value of the fund.

19 Where -- I struggle. If I look at G.E., or IBM,
20 or a large tech company and I see their stock is diving,
21 why is there not a corresponding devaluation in the
22 private equity market? How do I know?

23 And I know that's a very simplistic question, but
24 I can go on and I can look at my stock portfolio right now
25 and I know exactly what's going on, but I can't look at

1 private equity. And why is the assumption that private
2 equity is not suffering internally the same way that the
3 public equities are.

4 MR. MOY: Private equity suffers, but not to the
5 extent or with the same timing as the public markets.

6 COMMITTEE MEMBER COSTIGAN: Correct.

7 MR. MOY: And the reason for that is the
8 selection methods that general partners use in identifying
9 opportunities. They tend to be very, let's call them,
10 micro-focused in terms of what they expect to be able to
11 achieve with a particular company. They do not -- they
12 don't have momentum in their nature. Sometimes they will
13 all go to energy, because they see a big opportunity set.

14 COMMITTEE MEMBER COSTIGAN: Let me just give you
15 two -- just help me understand. Okay. So let's take a
16 grocery store. So Albertsons is owned through private
17 equity, okay, and then you have a publicly traded grocery
18 store. You have Dell that is private equity and then you
19 have HP. Why do they not move correspondingly if they're
20 in the same markets?

21 MR. MOY: I'm guessing if you did plot it with a
22 time lag, because of the reporting nature for private
23 equity, there would be a correlation. It may not be one
24 for one, but it would be pretty close.

25 COMMITTEE MEMBER COSTIGAN: But how do we

1 track -- how do -- I guess the question is, as we're
2 struggling with all of this, or at least I am, how do we
3 know the true value at the same time or is there always
4 going to be a lag in private equity?

5 MR. MOY: There's always going to be a lag. And
6 what's reported is typically driven by the underlying,
7 let's call them, fundamentals that support the public
8 markets. So when they do the valuations, they look at
9 what comparable companies are earning in terms of price
10 earnings, et cetera. And they apply those metrics to the
11 results for a portfolio company and arrive at a valuation,
12 but that's time lagged. So you're going to have a 90 to
13 180 day time lag.

14 COMMITTEE MEMBER COSTIGAN: So -- and just a
15 couple more questions, Mr. Jones.

16 CHAIRPERSON JONES: Sure.

17 COMMITTEE MEMBER COSTIGAN: So the assumption
18 that I should make, and please correct me, Mr. Eliopoulos,
19 if I'm wrong, is if we've seen a 20 percent decline in
20 various portions of the portfolio, the assumption is we're
21 going to see private equity 90 to 120 days from now have
22 that same decline in valuation?

23 MR. MOY: I believe your experience during the
24 2007/2008 crisis would suggest you will see a similar
25 decline, but not at the same rate.

1 COMMITTEE MEMBER COSTIGAN: Okay. I'll have more
2 questions.

3 Thank you, Mr. Jones.

4 CHAIRPERSON JONES: Mr. Jelincic.

5 COMMITTEE MEMBER JELINCIC: To follow up on
6 Richard, and then I've got some other points, private
7 equity valuations are somewhat artificially smoothed. And
8 so that's really part of the reason why you don't see --
9 you see underperformance in rising markets, and
10 outperformance in declining. Part of it is it's the GP
11 deciding what this thing is worth rather than investors.

12 But, Richard, one of the sources that's out there
13 is Fidelity has a fairly large fidelity that's heavily
14 invested in private equity. And they actually mark their
15 portfolio to market once a month. And you see many of the
16 valuations are very similar to the public market, and
17 they've got -- you know, the GP doesn't have to deal with
18 the SEC evaluating it. The Fidelity, because it's a
19 public fund, does. So I think that's a source where you
20 can see it.

21 On slide 6 of 17, which is our strategy
22 allocation, it is what it is, but I would like your
23 opinion as to whether it is what it ought to be, and if
24 not, why not, and if so, why?

25 MR. MOY: I would say it is what it ought to be.

1 And the reason I would say that is your size dictates your
2 strategy more than it would if you were a smaller
3 investor. Your inability to access certain managers
4 because of their size, and the complexity of managing
5 multiple relationships drives you towards the buyout
6 space, and buyout related space.

7 And that is just a function of complexity.
8 You're trying to keep it as simple as possible and deploy
9 as much money as possible and as spaced it's producing an
10 expected rate of return that's in excess of what your
11 overall benchmark is. And that -- that's driving the
12 equation.

13 COMMITTEE MEMBER JELINCIC: And I -- you know,
14 I've expressed my concern about buyout, because I think it
15 does a lot of negative things to the economy. But there
16 was a recent study that actually was looking to get to
17 what the real fees were in private equity. And it came to
18 results that we were fairly predictable and there's a
19 general consensus evolving around what they are.

20 But there were a couple of very interesting
21 little side notes in the data. It didn't deal directly
22 with fees, but it -- I was wondering if you could comment
23 on them. One was that the publicly traded GPs tended to
24 have higher portfolio management fees than non-publicly
25 traded GPs. Any insight into why that might be?

1 MR. MOY: The publicly traded GPs for the most
2 part they have specialties in buyout or distressed. The
3 non-publicly traded tend to be in other sectors where
4 management fees would tend to be lower. That's the only
5 conclusion I could come to.

6 COMMITTEE MEMBER JELINCIC: And one of the other
7 things that was in there that was really striking to me is
8 that, you know, the LBO space, you tend to buy companies
9 with good cash flows, so they can pay the debt, which is
10 why you can LBO them. And yet, they had between 15 and 17
11 percent bankruptcy. And the other thing that was really
12 kind of interesting in it is that earnings before taxes
13 tended to go down in the LBO space. Any insights into
14 what's driving that?

15 MR. MOY: I would say the answer to that question
16 really is an episodic one. It would depend on the
17 circumstances. There's a relatively high motivation for
18 tax avoidance and tax efficiency among investors, so that
19 they would be structuring transactions in a way that they
20 would optimize their tax position, which would result in a
21 lower tax rate.

22 COMMITTEE MEMBER JELINCIC: Okay. And then on 7
23 of 17, the last bullet, you talked about buyout strategy,
24 providing attractive returns. How much of that is driven
25 by the increased risk in LBO space, and how do we deal

1 with the fact that there's more and more academic work
2 that says that you can replicate those same kind of
3 returns for far less fees by dealing with small leveraged
4 indexes?

5 MR. MOY: As to the first part, the attribution
6 analysis is something that we are hoping to be able to do
7 when the PEARS system becomes fully functional. So that's
8 something that would be coming in the future.

9 As it relates to -- I'm forgetting the second
10 part of your question, J.J.

11 COMMITTEE MEMBER JELINCIC: The fact that these
12 results could be replicated.

13 MR. MOY: That's an order of magnitude question,
14 because the comparable data that's being used is in the
15 small cap space. And that's not where many of the
16 transactions that you are involved in as a limited
17 partner, where it's being done for deploying large amounts
18 of capital. And it's also being totally done on a
19 retrospective basis. They're looking backward as opposed
20 to looking forward.

21 So I've seen the studies. I've looked at them.
22 And I think the difficulties of being able to deploy the
23 amounts of capital that the larger investors would have to
24 deploy make it virtually impossible to replicate that.

25 COMMITTEE MEMBER JELINCIC: Thank you.

1 CHAIRPERSON JONES: Okay. There's no further
2 questions on that item.

3 MR. MOY: Okay. Thank you.

4 MR. GLICKMAN: Good morning. I'm David Glickman
5 from Pension Consulting Alliance. Let me give you a quick
6 overview of the real estate portfolio in the CalPERS
7 funds. The good news is, as Rose described, real estate
8 fundamentals are pretty solid right now. Occupancies are
9 high and rental rates are increasing. Demand for real
10 estate continues to be getting stronger.

11 The bad news. The bad news is it is still a
12 market in which there's enormous competition to acquire
13 the kinds of assets that you would like to see in your
14 portfolio long term.

15 The outlook. We believe that there's going to
16 continue to be the kind of good performance that you've
17 experienced over the last year and three years coming from
18 your portfolio for a number of reasons. We also believe
19 that real estate will continue to get closer and closer to
20 providing the -- performing the role that real estate
21 occupies within the overall portfolio context, and we'll
22 mention a couple of things going forward.

23 The good news about North American real estate
24 markets is not pervasive globally however. And in
25 particular, the BRIC countries in the emerging nations are

1 not seeing the same kinds of reliable, predictable growth
2 in occupancy and rent that the U.S. is experiencing. So
3 there has to be some caution over the next term about
4 investing outside the United States to any great degree.

5 The discipline that has been employed by staff
6 and by your separate account managers has been very, very
7 good. And in spite of there being lots of competition,
8 for the most part, CalPERS has remained true to its
9 investment criteria and hasn't tried to chase deals. So
10 we're very glad about that within the current context.

11 Finally, the character of the portfolio is
12 continuing to evolve to a safer and more reliable overall
13 risk profile. During the last six months, as Paul
14 Mouchakkaa has reported the majority of your higher risk,
15 lower control, higher fees, low cash flow producing
16 investments in commingled partnerships have been disposed
17 of. And that will again move the portfolio closer towards
18 the position of producing current cash flow. And in the
19 context of changing to cash -- from cash flow neutral to
20 being in need of cash, the real estate component will be
21 able to add to the overall portfolio.

22 MS. FIELDS: I know we're pushing time
23 collectively. As much as I'd love to linger on real
24 estate performance, I won't.

25 Really, I'd just like to highlight the five-year

1 performance, 13.4 percent relative to the benchmark, 50
2 basis points of net outperformance. I think this is
3 testimony to all the hard work that staff has undertaken
4 to restructure this portfolio and better position it to
5 withstand the volatility that appears to be facing us all.

6 CHAIRPERSON JONES: Okay.

7 We have a question. Mr. Jelincic.

8 COMMITTEE MEMBER JELINCIC: As we've
9 restructured the portfolio, it seems to me, and correct me
10 if I'm wrong, that we're -- the characteristics of our
11 portfolio are moving further and further away from the
12 benchmark that we use, is that a valid assumption?

13 MR. GLICKMAN: I'm not sure I would agree with
14 that, Mr. Jelincic, because the bulk of the benchmark that
15 you use is the ODCE Index. And the kinds of properties,
16 the level of leverage, the levels of occupancy in the ODCE
17 Index properties, which is primarily open-end, large fund,
18 is similar to the assets and the character of the CalPERS
19 portfolio.

20 At the time when your assets were invested in
21 opportunity funds and value-added funds and more
22 speculative investments, there was a wider divergence
23 between the benchmark and your portfolio than there is now
24 and is becoming.

25 COMMITTEE MEMBER JELINCIC: Okay. So we're

1 moving closer to the benchmark?

2 MR. GLICKMAN: Yes, sir.

3 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

4 CHAIRPERSON JONES: Okay. So no further
5 questions on that issue. Thank you very much. So now we
6 have StepStone Group.

7 (Thereupon an overhead presentation was
8 presented as follows.)

9 MR. ALTSHULER: Good morning. David Altshuler,
10 from StepStone, here to talk about the infrastructure
11 program. We last provided an update to you on the program
12 as part of the annual review in December. And since then,
13 directionally things have not changed very much, which is
14 good, because the program has continued to outperform
15 across all of the reported periods, 3.2 percent for the
16 quarter, 11 percent for the one year, 15 percent for three
17 years, and 19.1 percent over five years.

18 Again, it has been a combination of the
19 performance of some of the direct investments and
20 commingled fund investments that have been driving that
21 performance. For the remainder of this quarter, the
22 staff, along with StepStone, will be working with each
23 other to put together a draft of the strategic plan for
24 actually all of real assets. That will include
25 infrastructure. So that will be the next item that we

1 will be bringing to you I believe is a draft of that.

2 And that will address what I'll just mention here
3 briefly today, because it would just be echoing what you
4 heard from real estate, quite frankly, which is that it is
5 an incredibly competitive market for infrastructure
6 investing. That has not changed. In fact, recently, I
7 think -- well, maybe the number of funds in market has
8 declined, the size of the funds continues to grow.
9 This -- the end of Q4 and into this year, there are two
10 funds in market that are seeking to raise over \$12 billion
11 each for infrastructure, which is pretty -- and that's
12 just within the context of the fund, putting aside
13 co-investment capital that's being raised alongside it,
14 so -- and funds are hitting their target.

15 So a lot of the focus has been with staff and
16 StepStone is exploring options around that. And as with
17 real estate, we do have to commend staff for remaining
18 very disciplined in how they're evaluating investments.
19 It's not -- it has not been an easy process trying to put
20 money to work. But clearly, that's the right approach for
21 the market.

22 I do want to point to maybe two developments in
23 the infrastructure market that do represent opportunities
24 from the way that we see it and are consistent with the
25 guidelines for the program. The first is really related

1 to the shake up in the oil and gas market. That continues
2 to show no sign of abating. What that does for
3 infrastructure investors is create opportunities for
4 investment in high quality infrastructure assets that are
5 within the portfolios of some of these larger oil and gas
6 producers.

7 So they own high quality, well located,
8 contracted pipelines, storage, processing facilities, that
9 in other times of the market would have been very
10 difficult to try to pry out from them. But as they
11 have -- the oil and gas producers continue to face
12 challenges from the lending market and other sources of
13 liquidity, they're looking to institutional investors, and
14 so there's an opportunity there.

15 The second one I'll mention briefly, and it was
16 obviously quite a big topic of discussion at your
17 off-site, was the ongoing transition to a low carbon
18 economy, which is a truly global phenomenon and one that
19 has directly played out in the infrastructure space. That
20 has been recently a very competitive market, because when
21 you look at wind and solar resources, they tend to fit the
22 mandates, not only of the many infrastructure investors
23 that your familiar with, but also these public vehicles
24 that have been set up to invest and to distribute on very
25 tax efficient terms and attractive dividend.

1 Because of the volatility in that market related
2 partly to -- probably more to exogenous factors that
3 what's going on in that market, there's been more
4 opportunity for other institutional investors to bid
5 competitively on renewable assets. And I think we --
6 we're pretty optimistic that that will continue to be a
7 source of opportunity that fits with the program.

8 I did include a few notes in our letter to you on
9 the P3 market. I know that's one that you're very
10 interested in hearing about and we'll continue to try to
11 update you on that. The reality is while there were
12 several transactions, I think five, that reached financial
13 close in the U.S. this year, it's a very small number, and
14 the equity requirements of these transactions are even
15 smaller.

16 There have been a few in California, so that's a
17 positive. And I do think that over time, as these
18 transactions reach financial close, and hit other
19 milestones, we do anticipate seeing more deal flow. But
20 for the time being, it's still a -- at an early stage.

21 So I'll stop there, and I'm happy to take any
22 questions.

23 CHAIRPERSON JONES: Yes, we have a few questions.
24 Mr. Jelincic.

25 COMMITTEE MEMBER JELINCIC: On the whole issue of

1 take-outs, and you're working on the strategy, so I will
2 simply warn you that the question is going to come when we
3 get to the strategy. You talked a little bit about
4 take-outs in the sense of carving pipelines out of oil
5 companies. But we also have a number of funds that are
6 coming to the end of their lives who want to -- you know,
7 the partner has gotten their profits, they want to get rid
8 of it, and so I think that's an area that should seriously
9 be looked at. And I hope it will get addressed in the
10 policy.

11 The other -- and then I had a specific question.
12 In your report, you referred to publicly traded yieldcos.
13 What's a yieldco?

14 MR. ALTSHULER: So those are those vehicles that
15 have been set up to -- basically along the line similar to
16 an MLP have been set up to drop down assets that are
17 operational, fully contracted, and can distribute a yield
18 to investors.

19 And so they have been focused more on renewable
20 investments, because they are the assets now that tend to
21 be able to secure long-term, fixed rate, attractive
22 yielding contracts. And so they have a low cost of
23 capital, and they've been very competitive at acquiring
24 renewables assets. And many institutions have gone up
25 against them and failed in these auctions.

1 Because of the volatility, there's several
2 factors. Some is just the slight increase in interest
3 rates, so their costs have gone up, but also the
4 volatility in the energy markets generally have brought
5 down some of the -- both on the MLP side, as well as on
6 the yieldco side. And so they have -- the developers and
7 the sponsors of these assets that have been -- of the
8 yieldcos that have been dropping down these assets have
9 been more cash strapped and facing challenges. So that's
10 just created, you know, a slightly better playing field
11 for other institutions.

12 COMMITTEE MEMBER JELINCIC: So if I understood
13 you correctly, yieldcos then are basically companies that
14 are being created for the purposes of carving pipelines
15 out of oil companies and that kind of thing?

16 MR. ALTSHULER: For holding -- it's primarily for
17 holding renewable generation assets, so like wind -- wind
18 farms and solar parks and so forth that are operated with
19 long-term contracts, yeah.

20 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

21 MR. ALTSHULER: Sure.

22 CHAIRPERSON JONES: Mrs. Mathur.

23 MR. ALTSHULER: And sorry -- sorry. Just to say
24 your point, you're spot on too. And that was -- that
25 should have made a way -- made its way into my notes that

1 we are looking to see exists from some of these earlier
2 vintage funds. There's going to -- as always, there's a
3 lot of competition for them, but that is a -- we're at a
4 point in a cycle where we are seeing funds looking to wind
5 down and seeking alternatives for that. So thank you for
6 that.

7 CHAIRPERSON JONES: Okay. Mrs. Mathur.

8 COMMITTEE MEMBER MATHUR: Thank you.

9 You mentioned the P-3 market. And we -- as you
10 will recall, we had three, I think, sort of road show or
11 meetings --

12 MR. ALTSHULER Roundtables.

13 COMMITTEE MEMBER MATHUR: Roundtables -- thank
14 you -- across the State, I don't know, five years ago or
15 so, which we had hoped would cultivate and help spur
16 more -- development of more of these projects.

17 It wasn't as successful or effective as we had
18 hoped. Any thoughts on how we can help sort of -- to help
19 spur the growth of the supply side here, so that we can
20 have deal flow to invest in?

21 MR. ALTSHULER: Yeah, I think about it a lot,
22 partly because it's what we do, but also because I know
23 Mr. Jones and others have expressed interest in hearing
24 more about it, getting involved in workstreams, and making
25 sure that the market knows the institutions like yourself

1 are very interested in participating in.

2 The fact remains that it takes a lot of political
3 will to get these projects off the ground. And I think it
4 is, to some extent, a question of time. Someone made an
5 interesting observation - I was talking to someone in the
6 market - and right now interestingly the dialogue is
7 happening in a very bifurcated way. So you have investors
8 talking to investors and you have the developers talking
9 to developers, but you don't have a lot of those
10 workstreams, conferences and so forth, where -- so those
11 roundtables are, I think, one exception to that, but they
12 were on a very small scale.

13 So I don't have an answer, other than just, you
14 know, we do try to say apprised of it, and obviously,
15 we're doing what we can to make sure that -- for all of
16 our clients that there's an awareness of the interest of
17 investors in these projects.

18 COMMITTEE MEMBER MATHUR: I think at that time we
19 had developed sort of a template term sheet as well. And
20 I'm wondering if that has penetrated the market, if we've
21 seen take-up of that, and whether those who might be
22 putting these projects together are even aware that that
23 is out there.

24 MR. ALTSHULER: Yeah, it's a good point. You
25 know, it did get a lot of attention. There was actually a

1 fair amount of gratitude for that effort by CalPERS to
2 come out and put out terms like that publicly, because it
3 stimulated a lot of discussion. To your point, it hasn't
4 translated into concrete activity. You know, to the
5 extent that there's an ability to participate in the
6 discussion is a good thing, but I do -- you know, being
7 realistic, I don't see any easy answer to the problem.

8 I do think as projects are coming on line, there
9 is just a greater appreciation for the risk and the value
10 of using these modes of delivery. And we live in
11 California and we know the need for this investment on a
12 daily basis.

13 COMMITTEE MEMBER MATHUR: One other question more
14 as a curiosity. I think Russia just announced that they
15 are going to be selling off some assets. They are in a
16 sort of cash flow crunch. And just curious what you're
17 -- I mean, it's very early days. We don't even know what
18 their -- what percentage of these assets are going to be
19 selling off or what the terms might be. But any thoughts
20 about the Russian --

21 (Laughter.)

22 MR. ALTSHULER: Not too much to say on that --

23 COMMITTEE MEMBER MATHUR: Yeah, fair enough.

24 MR. ALTSHULER: -- but happy to follow up with
25 you on that.

1 COMMITTEE MEMBER MATHUR: Fair enough. Thank
2 you.

3 MR. ALTSHULER: Sure.

4 CHAIRPERSON JONES: Mr. Slaton.

5 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.

6 You know, you discussed quite a bit this turmoil
7 in the market, obviously in oil and gas, and therefore in
8 the distribution facilities and the pipeline facilities,
9 and the fact that there may be some additional plays going
10 on in that market.

11 And then you contrasted that with the renewable
12 market of wind and solar. But you didn't discuss
13 transmission access electrical transmission lines being
14 constructed to get to renewables.

15 MR. ALTSHULER: Yep.

16 VICE CHAIRPERSON SLATON: And given the fact that
17 we have our ESG issues that we're dealing with, you know,
18 from this Board member's perspective, I'd much rather own
19 a transmission line to renewables than I would a pipeline
20 moving oil, even though I understand the economics may be
21 different. But I'd like you to comment on that, please.

22 MR. ALTSHULER: Yeah, absolutely. And that
23 transmission build-out is very much a part of this overall
24 transition to a low carbon economy and the requirements.
25 Transmission lines are, as you can appreciate, are very

1 difficult to develop and permit and so forth.

2 VICE CHAIRPERSON SLATON: Yeah, we're -- SMUD is
3 working on one right now, so I do know that.

4 MR. ALTSHULER: So it is very much a part of that
5 opportunity with the build-out of renewables, and
6 absolutely one that is, I think, very consistent with your
7 program, post development stage, and so that -- that's the
8 only challenge is making sure. And again, it's a -- it's
9 one of the most competitive -- and the program has
10 exposure to that sector already, and it's a -- yeah, it's
11 very competitive.

12 VICE CHAIRPERSON SLATON: And so in both of
13 those, in the electric transmission world as well as in
14 the pipeline terminal and pipes themselves, help me
15 understand that the volatility that those facilities
16 really are pretty stable facilities, regardless of really
17 what's happening in the marketplace. In other words,
18 they're moving the product at a price. And so that price
19 may vary a little bit, but if the market is up or down in
20 oil or in electricity, those are contract-based assets,
21 and therefore they have that characteristic of more
22 stability than the product they're moving.

23 MR. ALTSHULER: Yeah. Yeah, and that's
24 absolutely correct. And like any asset and any contract,
25 it's really about the specifics of that, because that's

1 structurally correct. But location matters, so clearly
2 that's going to be key.

3 And the second is there is a concern obviously,
4 even with contracted assets, if you have an oil and gas
5 company that's contracted with a pipeline operator to
6 distribute and transport its supply. And if that company
7 is having problems, then even if they provide a minimum
8 guarantee, which had been the case, basically saying even
9 if we're not needing to transport, there isn't demand,
10 we're still going to pay you a minimum.

11 You know, you're up now --

12 VICE CHAIRPERSON SLATON: Assuming you don't have
13 counterparty risk that you've --

14 MR. ALTSHULER: So that -- that's -- yeah, so
15 that's exactly it. Yeah.

16 VICE CHAIRPERSON SLATON: Thank you.

17 MR. ALTSHULER: Sure.

18 CHAIRPERSON JONES: Okay. Question, Mr.
19 Costigan.

20 COMMITTEE MEMBER COSTIGAN: Thank you, Mr. Jones.

21 A very interesting presentation. Just more of
22 just a general question, sort of along the lines of what
23 Mr. Slaton and others raised. When you look at the
24 renewable market, and you look at infrastructure in
25 general, I mean, you talk about the RPS in California, you

1 talk about the direction the Obama administration is
2 going, you talk about where we're going to put principles
3 in ESG, why do you see right now -- is it back to our
4 earlier presentation, there's just panic in the market?
5 Because you look at the renewable market, and it
6 doesn't -- there's no corresponding as to where we see
7 valuations versus where we think the markets are going.

8 And so absent, aside CEQA and others on
9 getting -- eventual transmission lines will get built.
10 But if we're moving towards 50 percent RPS in California,
11 you have the western states agreement, you have, as Priya
12 has been talking about what's going on in the Paris
13 Accord, all point to it. Yet, you look at the valuations
14 of these companies, you look at SolarCity in the last two,
15 three weeks and what -- you know, Elon lost \$3 billion
16 last week. And it's just a question, why do you believe
17 that is?

18 MR. ALTSHULER: So just to make sure I understand
19 the question, why are the valuations for this company so
20 high?

21 COMMITTEE MEMBER COSTIGAN: No, I'm sorry, the
22 stock values are so low. Why is that sector suffering so
23 much, when you look at the reverse of -- the policy trends
24 are to create a marketplace for them.

25 MR. ALTSHULER: Yeah. Yeah, it's a good

1 question. I mean, I do think, and it's surprising to see,
2 we've been reading a lot of the manager reports that have
3 come out from the end of the year, how much that the
4 overall energy market, including renewables, has been hit
5 by what's been happening specifically in the oil and gas
6 market. So there really has been -- it's not one goes
7 down and one has gone up. There has been this -- a lot of
8 very good oil and gas companies, as well as others that
9 are in related industries have been affected by that.

10 So that's one factor. I mean, that's across
11 public markets in general. There's very few outliers, and
12 they're not responding to policy, because policy changes
13 and policy is more in view to be, in some cases, more sort
14 of, you know, headline versus actual dollars at work.

15 So I think it's a -- I think what we're seeing is
16 very positive trends in terms of supporting this kind of
17 development and build out. But what you're seeing right
18 now is more, I think, opportunities to pick up -- to
19 either partner with developers or pick up assets that are
20 getting caught in this overall, you know, energy market
21 contagion.

22 COMMITTEE MEMBER COSTIGAN: Great. Thank you.

23 MR. ALTSHULER: Sure.

24 CHAIRPERSON JONES: Okay. There are no further
25 questions. Thank you very much for that.

1 MR. ALTSHULER: Thank you very much.

2 CHAIRPERSON JONES: It is 10:53, we are going to
3 take a 10 minuted break -- or 13 minute break or so, and
4 we'll return at 5 after 10 -- I mean, after 11:00 Thank
5 you. Looking backwards, right?

6 (Off record: 10:53 AM)

7 (Thereupon a recess was taken.)

8 (On record: 11:05 AM)

9 CHAIRPERSON JONES: We'd like to reconvene the
10 Investment Committee meeting, please.

11 Okay. This part of the agenda is the -- is
12 CalPERS' Trust Level Review.

13 Mr. Eliopoulos.

14 (Thereupon an overhead presentation was
15 presented as follows.)

16 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yes. Thank
17 you, Mr. Chair. Well, that was a terrific discussion this
18 morning. Lots of great material. Lots of great questions
19 from a very engaged Committee.

20 So our job here, flip-flopping with the
21 consultants, is not just to dwell on the slides to hear
22 ourselves talk. You know, so what you'll hear from us is
23 on the economic and market review, first, John is going to
24 spend five minutes or so picking out the slides that are,
25 you know, most relevant coming out of the meeting. I'm

1 going to really just turn to one slide in the performance
2 interview -- review -- overview portion of the slides.
3 And then Eric is going to conclude with looking at the
4 risk profile of the fund.

5 So we tried, during the break, to really focus on
6 the areas that are counterpoint, or complementary, to what
7 we did this morning. If we did nothing else, this
8 executive summary that's on the first or second page of
9 the 40 slides, which also is the conclusion at the end of
10 the performance, does pretty well in highlighting and
11 underscoring the major theme that you heard from us this
12 morning.

13 So with that, I'm going to turn the clicker over
14 to John, and we're going to go over the quick look at the
15 economic and market overview from our economist's
16 standpoint.

17 --o0o--

18 INVESTMENT DIRECTOR ROTHFIELD: Thanks very much.

19 COMMITTEE MEMBER MATHUR: Microphone.

20 INVESTMENT DIRECTOR ROTHFIELD: Is that it? Okay
21 good.

22 Yeah. Thanks very much for this opportunity to
23 talk to the Board again. Obviously, a lot has happened in
24 financial markets in the macro since last time we were
25 here. The -- I think it's fair to say that right now

1 markets, financial markets, asset markets, are leading the
2 macro. Some of the macro indicators that are
3 forward-looking, like six to nine months, have begun to
4 turn down somewhat in some countries.

5 But the asset markets are now pricing in very
6 weak economic outcomes in key areas of the world, like the
7 U.S. and China in particular. So weak, in fact, that it
8 would take a lot of climb down from economic performance
9 from where we are now to achieve the negative outcomes
10 that are being priced by financial markets. I would say
11 that that's certainly the case right now.

12 Now, there's always, of course, the issue about
13 financial market performance having negative feedback
14 loops into the actual economy. So a lot of the declines
15 in the markets can be self-enforcing or self-fulfilling in
16 terms of the macro outcomes that we're going to get in
17 2016 and beyond.

18 But overall, I think my position looking at the
19 balance sheet of positives and negatives in the economy in
20 here and abroad, I would say that we're at a point now
21 where excessively negative future outcomes are priced into
22 markets, being very cognizant and respectful of the risks
23 around that however.

24 So I know the Board often likes to talk about the
25 positives and negatives in the economy, which is on page

1 five.

2 --o0o--

3 INVESTMENT DIRECTOR ROTHFIELD: And I just did
4 want to run through a couple of positives in the economy,
5 which also Andrew highlighted, which is the labor market
6 in the U.S. actually had a very good year in 2016 -- 2015.
7 The number of job vacancies or job offers increased by 15
8 percent during 2015. The number of people who quit a job
9 for a better job increased by 12 to 13 percent in --
10 during 2015. And consumers' perceptions about whether
11 jobs are plentiful versus hard to get has fallen -- or has
12 improved as much as the unemployment rate has fallen. So
13 we're actually still in a strong jobs market in the U.S.
14 in terms of the demand side for labor.

15 The housing cycle is also on an uptick in the
16 U.S. Plans to buy a home have improved, and some of the
17 activity in housing has switched from multistep to
18 single-family homes. So the single family piece, which
19 had been lagging for a long time, and has better
20 multipliers into the rest of the economy, that had a good
21 year in 2015 for the first time during the economic
22 expansion.

23 We're also at a point where households continue
24 not to leverage up. So that's a double-edged sword, but
25 it also means that the savings rates are out of current

1 income, households are still saving five to six percent of
2 that income. That's providing a savings pool, which means
3 we need less savings from abroad. It helps keep asset
4 markets buoyant, because households can put that money to
5 work in stocks and bonds, et cetera. So that story
6 continue to be a positive for markets during 2015.

7 Global trade imbalances. You start to worry
8 about them if there's de-synchronized growth. Well, the
9 U.S. trade deficit is still only two to three percent of
10 gross product. The surpluses in Japan, China, and Europe
11 are about two to three percent of GDP.

12 You start to worry about global imbalances, when
13 those deficits gets to five to six percent of GDP. So
14 there are some positives to take forward in terms of
15 economic performance.

16 However, we do have what we consider to be more
17 concerns in the market. Some of them are reflected in the
18 wall of worry that's already in financial markets.
19 Others, may be people aren't looking at.

20 One is the prospect for weak CapEx by businesses.
21 Actually, CapEx by energy companies took off half a
22 percent from U.S. growth last year. That's oil and gas
23 extraction, and other forms of mining. U.S. economic
24 growth would have been half a percent higher, if it wasn't
25 for that collapse in energy investment.

1 Other sectors have actually -- of business CapEx
2 have actually helped up pretty well. But in a low top
3 line growth environment, with wages potentially starting
4 to bubble up, there's the prospect that CapEx in other
5 sectors of the economy might drop off a little bit in the
6 next year or two.

7 And, of course, the point was made about
8 political uncertainty. In the environment where the
9 outcome of the election and the policies that follow are
10 very uncertain right now. There's something called a
11 political uncertainty index, which has been very low.
12 That typically gets elevated right now, and it typically
13 has an effect on business investment. So that is a worry.

14 Another worry, actually, is -- and this is a
15 really key worry, is that it's not the business sector
16 demand for labor that's a problem right now, it's the
17 supply of labor. So currently, we have about five million
18 job offers according to government data. We only have
19 about 12 to 13 million people to fill those jobs. That's
20 only 2.5 persons per job vacancy, which is very, very low.
21 We typically don't get past that.

22 Also, if you look at where the unemployed or the
23 employable are sitting right now, there's some evidence of
24 a skills mismatch. So the employers -- the employees that
25 businesses want are not available at the particular level

1 of skill. Also, a lot of the people -- a preponderance of
2 people who don't have jobs right now are those who have
3 been unemployed for more than 27 weeks.

4 So we have a degraded skills affecting the labor
5 market. So ironically, one view is that we're much closer
6 than we thought to an end of a business cycle, simply
7 because the demand for labor can't be fulfilled by the
8 existing stock of labor that we have left.

9 Another factor, which I think is important, is
10 China. We've become more bearish overall or less positive
11 overall, because of what's happening in China. China is
12 actually running record trade surpluses right now. As the
13 price of coal and iron ore and energy that they import has
14 fallen off, they are now running and enjoying record trade
15 surpluses.

16 On the other hand, they've started to leak
17 capital out of China, and it's coming out at a rate of
18 about a trillion dollars a year, if you believe their
19 balance of payments. A lot of that is unidentified
20 capital. Their balance of payments has something called
21 an error and omission term. And a lot of capital is
22 coming out that way.

23 There's a couple of key elements of that. Number
24 one, it's a sign that returns on investments in China have
25 weakened quite dramatically. And secondly, it compromises

1 the ability of China to be able to conduct independent
2 monetary policy. If you get capital flight, you can't
3 control your exchange rate and run independent monetary
4 policy. It's called the impossible trilemma. So that is
5 a key issue for markets.

6 So the overall feeling that I wanted to leave you
7 from the so-called positives and negatives coming out of
8 the economy right now, is that there are more things on
9 the negative side to worry about. And a key one there is
10 the tight supply of labor, and the prospect that CapEx
11 could get weaker in the non-energy space, but there's also
12 a lot of positives to think about as well.

13 Now, I just wanted to very quickly turn to two
14 slides based on the interest that the Committee has
15 already shown in other parts of the presentation.

16 --o0o--

17 INVESTMENT DIRECTOR ROTHFIELD: And so page eight
18 would be the impact on oil. So as the point was already
19 made from the Committee, oil declining -- a country like
20 the U.S. imports 15 percent of its net energy needs. So
21 you would think that lower oil prices are good for the
22 U.S. And you can see that the oil import bill during 2015
23 came down by about \$150 billion, which is a good chunk of
24 nearly a percent of GDP. That's, on balance, good for the
25 U.S. economy.

1 However, one of the regional Feds, the Atlanta
2 Fed, has done some work on the growth impact of lower oil
3 prices. And it turns out that in the first few quarters
4 of declining energy prices, you get more of a negative
5 impact on investment in the energy space in the U.S., and
6 then the positives take third, fourth, fifth, seventh,
7 eighth quarter to start positively impacting the economy.

8 And that seems to be what's happening here.
9 Every time we get a decline in energy prices and business
10 investment falls off, we get another decline. So the --
11 we're still at a point where the negative impact on the
12 economy from lower energy investment is having more of a
13 negative impact on the economy than the positives coming
14 from the benefit to the consumer.

15 Now, the benefit to the consumer has shown up in
16 some sectors like autos, where we had very strong sales
17 last year. In fact, globally, auto sales are very strong.
18 However, it is true also that some of this benefit, this
19 wind-fall benefit to U.S. consumers, is also being spent
20 on imports, imported goods, which doesn't benefit the U.S.
21 consumer.

22 And a third factor is that our spending on health
23 care in the first year of the Affordable Care Act access
24 and usage of health care facilities, whether it be
25 hospitals, general practitioners, et cetera, has gone

1 right up. And that's spent some of the dividend from low
2 oil prices, and has probably less positive multiplier
3 impacts into the rest of the economy.

4 So I would say, you know, one of the positive
5 takeaways from that is potentially that if energy prices
6 finally bottom out somewhere soon, we can start to move to
7 the point where the positive -- the net positive from
8 energy starts to help the economy, rather than the drag
9 that we've had up until now.

10 --o0o--

11 INVESTMENT DIRECTOR ROTHFIELD: And finally, I
12 wanted to go on to page nine, which goes to the issue of
13 the impact of the strong labor market on spending. And we
14 looked at something called the Gini ratio, which is the
15 dispersion of income growth within the U.S. economy by
16 households.

17 And it is true that although a lot of the jobs
18 growth in the U.S. has been by college graduates, a lot
19 more young people are going to college, coming out of
20 college, and taking a job, the Gini ratio is showing that
21 during the expansion we've had from 2000 -- well,
22 basically since the bottom of the economy in 2007 to 2014,
23 most of the lower income groups have experienced a decline
24 in their real incomes.

25 It's only been the top, you know, tenth

1 percentile basically that's experienced an increase in
2 their real incomes. Now, if you took 2014, just the year
3 itself, and 2015, one of the good things happening right
4 now is that more of the lower income households are
5 starting to experience an increase in their income, and
6 inflation has come down close to zero.

7 So if you took -- if you isolated this to '14 and
8 '15, you're starting to see that dispersion of income in
9 the U.S. started to flatten out a little bit. But
10 overall, you can make a case here that the dispersion of
11 the income improvement during the last seven years toward
12 people with a high savings rate has kept the savings rate
13 elevated and spending low in the economy.

14 As I mentioned before, you know, one of the
15 positives to take away for the future is we have started
16 to see the lower income do well in '14 and '15. And then
17 if you look at the chart on the right-hand side, the
18 bottom 33 percent of income earners, their expected change
19 in their financial situation has picked up since 2013.

20 So maybe we're at a point in the business cycle
21 where hopefully we can get some economic drivers coming
22 out of the bottom third or bottom 50 percent of
23 householders starting to gain a little bit relative to
24 inflation.

25 --o0o--

1 INVESTMENT DIRECTOR ROTHFIELD: And then finally
2 on page 15, which I think sums up everything in terms of
3 the longevity of the economic expansion and asset market
4 performance, the chart on the top right shows that all
5 financial -- non-financial debt in the economy has been
6 very stable. Governments have been deleveraging.
7 Although, that has started to ease out a little bit.
8 Households haven't increased their leverage. Corporates
9 have increased their leverage a little bit. But overall,
10 we haven't had kind of the leverage buildup which caused
11 the expansions of the 1980s and the 2000s to flame-out
12 very quickly.

13 So all else equal, one could say that the
14 expansion can go on longer. And again, my main worry is
15 that we're running out of suitable labor to fuel the next
16 two or three years of economic expansion. But everything
17 else equal, we're six and a half years into recovery. We
18 could potentially go another two, three, four years.

19 On the other hand, if you look at the chart below
20 that, one of the indicators that economists look up is
21 household net worth as a multiple of disposable income.
22 We highlighted about a year ago that that had become very
23 elevated at 6.5 times one year's income. So that's the
24 value of all the houses and all of the stocks and bonds
25 held by householders in the economy.

1 Typically, when we've reached valuations like
2 that, it's hard to continue to get the high returns on
3 investments. And, in fact, what's happened in this cycle
4 is we've actually retraced a little bit.

5 So overall, I think the theme that's coming from
6 the macro is that markets are pricing in a very weak
7 macro-outcome in everywhere from the U.S. to China, and
8 perhaps to Europe. That may be underestimating the scope
9 for policy response and everything else to actually
10 outperform the expectations that are built into the
11 market. That, to me, is still the most likely outcome
12 going forward.

13 But the valuations are also saying that we're
14 in -- from a macro, top-down perspective, we're also
15 saying that at this stage of the business cycle, we're
16 unlikely to have very strong growth of asset prices, just
17 asset price growth that tends to match GDP, if you like.

18 CHAIRPERSON JONES: Okay. Well, thank you, Mr.
19 Rothfield, for your insights and comments. And we do have
20 a few questions at this time.

21 Mrs. Mathur.

22 COMMITTEE MEMBER MATHUR: Thank you. I do have a
23 couple questions. One is about the concentration of
24 certain industries in our economy and here in the U.S.,
25 and whether you think there is -- we have the right level

1 of diversification of industries in the U.S., or whether
2 you think there's a need for -- and I guess what I'm
3 really driving at is sort of the -- is the concentration
4 of the financial markets and the too big to fail risk.
5 And I'm concerned that we've seen greater consolidation in
6 that industry, and that that risk continues to amplify for
7 the U.S. economy and Americans more broadly.

8 I'm just curious if you've had -- you have any
9 thoughts about that.

10 INVESTMENT DIRECTOR ROTHFIELD: The feedback I
11 think I'm getting from counterparties in the part of the
12 CalPERS business that I have is that basically regulation
13 has taken out some of that tail risk in, you know,
14 financial intermediation, et cetera. And, in fact, it may
15 have been a drag on the economy in terms of being able to
16 get good financing at good rates.

17 So in terms of concentration, et cetera, I -- we
18 could -- I could take that off-line and take a little bit
19 of a -- more of a look at it. But I think the regulatory
20 response, if anything, has been something that has
21 probably reduced the tail risk of another downturn in the
22 economy.

23 As far as the other elements of the economy, you
24 know, manufacturing continues to be about 10 percent.
25 Most of the driver of the economy is the services sector.

1 And that seems to be in pretty good balance. You know, we
2 have a PMI in that space above 50. We have small
3 businesses saying that their main problem is they want to
4 hire people, but they can't find them, and they're
5 thinking of increasing pay in that sector.

6 So overall, I don't see too many problems in the
7 industrial balance in the U.S. economy right now.

8 COMMITTEE MEMBER MATHUR: Okay. Thank you. And
9 my second question is about the emergence of what I've
10 heard called the gig economy. You know, this is the Lyft,
11 the Airbnb, the sort of aperture of an on-demand services
12 by individuals. And I'm just curious whether -- what kind
13 of impact you think that is having on the economy and --
14 or will have moving forward?

15 INVESTMENT DIRECTOR ROTHFIELD: There's a lot of
16 controversy about whether gross product as it is currently
17 measured can accurately capture that part of the economy.
18 We see things like the taxi industry going down, but we
19 may not see the uplift in other forms, or folks using
20 iPads for long periods of time, is that captured in terms
21 of GDP relative to some of the recreation -- you know, the
22 sequential recreation that people would be doing, which is
23 always captured by GDP.

24 The overall sense is that there is a
25 non-negligible impact on GDP from that, and that's showing

1 up in low productivity numbers. So we're getting a lot
2 of -- in the past year basically productivity in the
3 economy is less than one percent. We're getting strong
4 jobs growth, but no GDP growth, very little GDP growth for
5 that. That's partly because we're getting into this
6 end-of-cycle, where it's hard to get skilled labor that's
7 highly productive, but also perhaps still because we're
8 underestimating the impact on GDP.

9 Now, the government is making steps to try and
10 measure that better, and they've done some revisions to
11 GDP as a result of that. So they've started to address
12 that issue, but I do think there's probably an
13 understatement of GDP that's coming from that source.

14 COMMITTEE MEMBER MATHUR: Thank you.

15 CHAIRPERSON JONES: Mr. Jelincic.

16 COMMITTEE MEMBER JELINCIC: Let me ask you the
17 question I asked Ted earlier. How do we get fiscal policy
18 back as part of the discussion? You know, we're asking
19 monetary policy to do well more than it was designed to
20 do. It's sort of like diversification, we're asking it to
21 do more than it can. So what does it take to get that
22 discussion going again?

23 INVESTMENT DIRECTOR ROTHFIELD: I think that's a
24 good question. I think Mr. Junkin answered one element of
25 that question also when the question was we already have a

1 tight labor market in the U.S. So it is true that
2 probably some infrastructure spending in the U.S. would
3 have a higher rate of return. It's kind of underestimated
4 rate of return. So, you know, a government program that
5 increased infrastructure spending would have quite a high
6 rate of return.

7 It's also true that State and local spending has
8 actually started to pick up in the economy. We're five or
9 six years into an expansion, and finally that segment of
10 the economy has started to do some CapEx and employment
11 that it hadn't been doing before.

12 So it's certainly encouraging to have ended a
13 phase where we had a fiscal cliff at the federal level --
14 a couple of fiscal cliffs, State and local weren't
15 spending. They were, you know, taking the extra revenue
16 and worried about future liabilities. We've now started
17 to see government orientate toward one to two percent
18 growth a year, which is greater than -- certainly much
19 better than the couple of percent decline in government
20 spending we saw early on in the expansion.

21 But one of the problems in the U.S., apart from,
22 you know, competing needs for tight labor right now, is
23 the fact that the Congressional Budget Office recently put
24 out a report that said by 2018, this slowing down of the
25 U.S. federal deficit is going to start sharply moving back

1 the other way. As we get into the aging of the
2 population, it starts to affect spending on Medicare,
3 Social Security, et cetera, and then, of course, the
4 political uncertainty about who's going to take over after
5 the next election.

6 So, if anything, probably the next President here
7 will be looking at fiscal tightening again in order to
8 address the issues about increasing future liabilities for
9 the government. In other countries, I think you're
10 starting to see, I think, Japan has done something like a
11 dozen fiscal stimulus programs since 2007. In fact, it
12 just did another one in December for this year. It's only
13 having a limited impact on the economy, because they can
14 only build a certain number of bridges or projects.
15 People don't want to work in construction work there.
16 They have tried to cut taxes to offset the consumption tax
17 increase.

18 Europe is allowing slightly higher budget
19 deficits as a result of the migrant influx that's
20 happening there, and China is also doing some fiscal
21 stimulus as well.

22 I think the question is appropriate though,
23 because if you've got six or seven countries with negative
24 interest rates out to five years, there is a limit to how
25 much monetary policy can do, and you probably are going to

1 have to see if this -- if things get worse here, more of a
2 fiscal response in various countries, including China
3 actually, where government debt is actually fairly low.
4 That could be an area where they could be doing more.

5 COMMITTEE MEMBER JELINCIC: And going way back to
6 my Econ 1A, savings equals investment. And if we're not
7 doing CapEx, where's the investment going? Savings are
8 rising and where is investment?

9 INVESTMENT DIRECTOR ROTHFIELD: Well, actually
10 again, if you look at investment as a percentage of gross
11 product in real terms, it's actually quite high right now
12 and would even be higher, if it weren't for -- if it
13 weren't for the decline in energy investment, which
14 obviously has its own special factors going on.

15 So I would actually say that the savings pool
16 that we have here has tended to keep asset markets strong,
17 including low bond yields and high stock valuations. And
18 that has tended to encourage investment in other areas.

19 It's also meant that we've been less reliant on
20 foreign capital. In a world where we're leading the
21 global economy, typically by now the U.S. trade deficit
22 would have gotten out to five to six percent of GDP.
23 International lenders lend only with a penalty. You know,
24 there's a higher cost to borrow from abroad.

25 So overall, I would say that this pool of savings

1 in the U.S. actually has been helpful for investment in
2 the economy outside of the energy sector.

3 COMMITTEE MEMBER JELINCIC: Is CapEx outside of
4 energy growing?

5 INVESTMENT DIRECTOR ROTHFIELD: Yes, it is. And
6 it's actually -- yes, it's growing. I can get you the
7 exact numbers, but if you take oil and gas extraction out
8 of CapEx, it's actually growing four to five percent in
9 real terms.

10 COMMITTEE MEMBER JELINCIC: Okay. And then I had
11 one other question, but it relates to Attachment 3. It
12 was page nine of three. And I will either defer the
13 question till we get there or raise it now. It was the
14 question I'd raised on the briefing about that one chart
15 that didn't make sense to me, Ted.

16 Lower left-hand corner. So I'll either ask it
17 now or defer until we get there, whichever makes the most
18 sense.

19 CHAIRPERSON JONES: Ted.

20 CHIEF INVESTMENT OFFICER ELIOPOULOS: We're good
21 to take it now.

22 CHAIRPERSON JONES: Okay.

23 COMMITTEE MEMBER JELINCIC: It's --

24 CHIEF INVESTMENT OFFICER ELIOPOULOS: We might
25 not be able to flip all the way to it, but --

1 COMMITTEE MEMBER JELINCIC: It's Attachment 3,
2 and it was page nine of it. See if I can find the iPad
3 page for people. It's -- well, I'm sorry. No, it's page
4 three of nine, rather than -- so it's six of nine of the
5 iPad. Oh, no. I'm sorry. My mistake again. It's
6 actually in Attachment 2. I'll get it right one of these
7 days.

8 So it's 600 of the iPad, Attachment 2, page three
9 of nine. The lower left-hand chart, which is hourly
10 earnings versus available person. That chart makes -- I'm
11 not sure that makes any sense to me when I try to read it.

12 You know, we've got wages going up when there's
13 10 people available for each job faster than when there's
14 two and a half people available.

15 INVESTMENT DIRECTOR ROTHFIELD: Right. It
16 shouldn't make sense because the normal Phillips curve
17 relationship should say that's a backwards sloping curve.
18 But to the points that have been made by the Committee,
19 that just hasn't been happening in this upturn, right?
20 So -- but we're now at a point where that's starting to
21 turn around a little bit, as we get to this point of very
22 tight labor. We're getting down to two and a half persons
23 per available job.

24 We are starting to see a little bit of a pick-up
25 in wage growth. There are some other leading indicators

1 that I mentioned before, like quitting and hiring, and
2 small business difficult to find workers, plans to
3 increase compensation. They're just starting to go up
4 now.

5 So some more optimistic economists saying we're
6 about to move into the more positively sloped part of the
7 curve, where we start to get a wage dividend coming out of
8 this tight labor market. Of course, the other thing it
9 could be is because we don't have the right skill set.
10 Firms just put off production. That's the worry without
11 getting into the higher wage phase of the expansion.

12 COMMITTEE MEMBER JELINCIC: So the curve in this
13 particular diagram is actually then influenced as much by
14 time. If we had put time across the bottom, we would have
15 a similar type curve.

16 INVESTMENT DIRECTOR ROTHFIELD: Yes, that's
17 right. You -- the start of the economic expansion was
18 basically up in the top -- the northeast of the -- and
19 you're coming down as the expansion goes on. So that best
20 fit line should almost be an arrow. You're starting to
21 move to the left.

22 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

23 CHAIRPERSON JONES: Mr. Costigan.

24 COMMITTEE MEMBER COSTIGAN: Thank you, Mr. Jones.

25 So I'm going to get a little more basic, because

1 I was a history and political science major. So I'm
2 trying to understand all of your information here. One
3 thing that they did teach us in history class was you
4 learned from the mistakes of the past to try to avoid them
5 in the future.

6 When -- last week I spoke at a conference, one of
7 the questions I got asked was did I think we were going
8 into recession? At least, I don't believe we are, when
9 you look at your fundamentals, the documents that you're
10 talking about.

11 But I would like you to just take a couple
12 minutes. What is different today than in 2007/2008, or
13 do -- I mean, if we talk about we're a long-term investor,
14 everything is cyclical, the one thing I've learned from
15 Mr. Eliopoulos over the last few years and Mr. Dear before
16 that is just don't sweat this. It will -- the ship will
17 right itself and long-term things are better. Don't panic
18 in the moment.

19 So what you've presented is a snapshot in time of
20 where we are. What's different today from where we were
21 five or six years ago? And then the one question -- and I
22 may have misunderstood. I thought a few minutes ago you
23 said one of the problems we had in the labor market was
24 not enough skilled workers. Yet, on the negatives, we've
25 got available persons to fill job openings very tight at

1 2.5. Does that mean we have two and a half -- 2.5 workers
2 for every opening?

3 INVESTMENT DIRECTOR ROTHFIELD: Yes, that's
4 right. So we have about -- and the government data on
5 this is not great, but we have -- the government has
6 identified there is about 13 million job openings in the
7 U.S. and about -- sorry, five million job openings and
8 about 13 million people to feed them -- to fill them. So
9 that's not only unemployed people, but people outside the
10 labor force who are more likely. So it's more like that
11 U-6 version of underemployment.

12 So, yeah, we're at a point now where that's the
13 case. And also there's something called a Beveridge curve
14 that essentially shows that of the jobs that are around,
15 it kind of proves that the jobs being offered don't match
16 the skills of the people who are available.

17 COMMITTEE MEMBER COSTIGAN: Okay. So sort of
18 back to my question as to what's different today? The
19 other is if we believe that we are eight -- up until
20 December 31st, we were eight years into a bull market, you
21 know, that oh, we had passed it. It's also cyclical. Are
22 we looking at this down curve or downturn as lasting --
23 should we take the last eight years and say we had a
24 longer run, therefore we should expect a longer run on the
25 downside? I mean, what do you see as our economist, I

1 mean?

2 INVESTMENT DIRECTOR ROTHFIELD: Well, the --
3 getting back to the chart that I show on page 15 on the
4 regular thing -- and I want to refer directly to the
5 chart -- the issue about the -- the last four expansions
6 have been relatively long, have been six years, seven and
7 a half years, 10 years, up until now. And this current
8 expansion is six and a half years long, as measured by the
9 Bureau of Economic Research.

10 So a lot of folks are saying, okay, two of the
11 last three expansions have only lasted six to seven and a
12 half years. We're already at six and half in this one.
13 Why won't this expansion just die of old age or something?
14 And there is that argument there, which I think is a
15 really key argument, which is demand for labor is quite
16 strong, but the workers to fill that labor is not
17 particularly there.

18 So you're faced with the issue where it's
19 either high -- very difficult or expensive to start hiring
20 people, and that starts to impact the chance of a
21 recession.

22 So because of that tight labor market, we're more
23 likely now to be closer to the end of the recession -- of
24 the expansion, just because the labor market has gotten
25 really tight. And the available pool of workers to pull

1 in to be hired, and then those hires go ahead and spend
2 and form households, that's starting to dissipate somewhat
3 as we get toward the end of the cycle.

4 COMMITTEE MEMBER COSTIGAN: But that's very --
5 I'm sorry. That's very similar to what happened in 2006.
6 We saw very low unemployment. So I guess what I'm trying
7 to get at is what is different today that at least you see
8 that was not --

9 INVESTMENT DIRECTOR ROTHFIELD: Well, the
10 difference today is the expansion in the 2000s was driven
11 by leverage, so households -- home equity loans, big
12 increases in government spending to finance the Iraq war,
13 State and local governments were using the revenue coming
14 out of the housing boom to increase their spending,
15 corporate leverage was growing at the end of that
16 expansion at about 12 percent a year.

17 And, in fact, just handily, for your reading
18 later on, that chart -- page on 15 has what was happening
19 in the end of that last expansion versus what is happening
20 now. So it's the big increase in leverage that was
21 happening in the economy that was bound to end badly at
22 that point.

23 The -- so as soon as the markets started to peak
24 out and turnover, that leverage -- capitulation of
25 leverage started to have a major impact in the economy and

1 we had a very deep recession. We haven't had any growth
2 of leverage this time. The stock of outstanding mortgages
3 through the first six and a half years of the expansion
4 has been absolutely flat.

5 Corporates have leveraged up somewhat, but
6 relative to the valuation of the firms has actually been
7 fairly stable. It hasn't been alarming. And, of course,
8 the government sector has deleveraged. The government
9 borrowing need has come down as growth has started to
10 increase revenue coming to the government.

11 So that factor alone adds some optimism that the
12 expansion can go on for longer, because we haven't had
13 the -- kind of the leverage blowout that typically leads
14 to a sharp reversal in the economy.

15 COMMITTEE MEMBER COSTIGAN: Okay. So just one
16 last question, sort of on the leverage. So I'd always
17 understood paying down debt is a good thing. So when we
18 talk about the fact that Americans -- or households are
19 not taking out more debt. It's not the balance on the
20 credit card that we're concerned about, it's the fact that
21 when we talk about debt, it's either the mortgage or the
22 car? That's what I try to correlate.

23 So the market penalizes itself, because
24 households save more or payoff debt, which I always that
25 was a good thing, and prices would rise if we go into more

1 debt. I mean, that's --

2 INVESTMENT DIRECTOR ROTHFIELD: Right. It's a
3 paradox of thrift, right? You -- saving is good for the
4 individual, but for the economy it's not necessarily good.
5 I would argue again that the fact that we've had this very
6 large pool of savings -- and you can see it in the Federal
7 Reserve's Flow of Fund Statement. The fact that we've had
8 this persistent pool of savings coming out of the
9 household sector means that we've had to borrow less from
10 abroad. And that money can be fickle and purchased at a
11 higher price, and it can make the dollar even stronger,
12 which you don't want.

13 And so it's actually been good for the economy in
14 keeping asset markets elevated, including low bond yields,
15 which has allowed businesses to invest. So I would argue
16 that there is a paradox of thrift. Probably the balance
17 probably would be a little bit more toward more spending
18 by the consumer rather than saving, but there has been a
19 dividend in terms of asset market performance, which has
20 led through into business spending and other things.

21 COMMITTEE MEMBER COSTIGAN: All right. Thank
22 you. Thank you, Mr. Jones.

23 CHAIRPERSON JONES: Okay. Mrs. Hollinger.

24 COMMITTEE MEMBER HOLLINGER: Thank you.

25 I'm a little confused, because the federal debt

1 has more than doubled since 2008. And a lot of this
2 expansion has been led by quantitative easing, and we have
3 more debt levels. I know you're making a distinction, I
4 believe, between personal -- or are you making a
5 distinction between personal household versus debt, and
6 also, you know, what role is China playing in all this?

7 INVESTMENT DIRECTOR ROTHFIELD: The last spike up
8 in debt that happened in the charts that I've provided
9 really happened in 08/09, which is when -- we built up a
10 lot of debt during the Iraq war.

11 COMMITTEE MEMBER HOLLINGER: Well, I'm seeing
12 here just on Google that, you know, it's 58 percent higher
13 than in 2008.

14 INVESTMENT DIRECTOR ROTHFIELD: It certainly is.
15 And if you look at government debt has certainly risen,
16 but the stabilization of debt has basically happened since
17 2010, where federal debt got to about -- I think it was 18
18 trillion or something. It got up that high. The cost of
19 the Iraq war -- the Iraq and Afghanistan war before we
20 started to step down in that field, and before we started
21 to get any revenue improvement in the economy, and we had
22 some programs during the Great Recession to try and boost
23 the economy.

24 So that all peaked out in about 2009 out, earlier
25 2010 in terms of that debt trajectory. And then we

1 started to get the payoff in terms of improved revenue in
2 the economy. So at that point, the budget deficit I think
3 three or four years ago was 1.2 trillion a year. It's
4 come down to about 400 billion a year. That's still a
5 deficit, but the funding of it has come down a little bit,
6 because interest rates on government debt have been very
7 low.

8 So the government debt growth since 2009/2010 has
9 been very slow. And it's actually been offset by the fact
10 that household debt is still coming down. Household debt,
11 as a proportion of GDP, has actually come down. So the
12 government debt is still growing a little bit, but
13 household debt is coming down, and that's kept the whole
14 debt relatively stable since 2010.

15 COMMITTEE MEMBER HOLLINGER: Okay. Thank you.

16 CHAIRPERSON JONES: Ms. Taylor.

17 COMMITTEE MEMBER TAYLOR: So thank you, Ms.
18 Hollinger, because you made me think of something. I just
19 wanted to know, given that we've already done quantitative
20 easing, if we do go ahead and start this negative interest
21 rate, what impact will that have on this view going
22 forward in terms of the economy?

23 INVESTMENT DIRECTOR ROTHFIELD: Well, of course,
24 I think the negative interest rates would be a reflection
25 of the fact that the economy had gotten more severe. One

1 of the reasons I think the dollar has stopped rising is
2 the market has now said that the Federal Reserve, even
3 though it raised interest rates in December, is not going
4 to do it again this year at all.

5 But if we started a price in the outcome of a
6 negative interest rate, it would mean the economy is much
7 worse than we think it is now. And, yeah, I think that
8 would have a lot of repercussions for the economy.

9 We haven't really seen the payoff in other
10 countries in terms of what's supposed to happen when you
11 get to negative interest rates is households put that
12 money to work. They don't want to go out and buy a
13 mattress. They want to -- why -- there's no way you would
14 hold money at negative interest rates. You would start to
15 put that money to work.

16 But in places like Japan that really hasn't
17 happened. And in the U.S., the problem would be that
18 you'd get negative wealth effects from having negative
19 interest rates. So people who relied on interest income
20 would actually be experiencing a downturn.

21 So I think if we had to move into negative rate
22 territory, that would be a sign that the -- kind of the
23 more constructive outlook that I'm -- in a challenging
24 returns environment that I'm talking about for markets
25 would be a wrong outcome.

1 COMMITTEE MEMBER TAYLOR: Right. And then so --
2 and it also makes me think that what J.J. had talked
3 about, which is rather than monetary policy ruling our
4 economy, we need to really focus on fiscal policy as well
5 as you had talked about the skills are no longer matching
6 the jobs for workers.

7 And I think that's a product of the fact that
8 we've had our workers out of work for so very long. So
9 fiscal policy that would also address the skills gap, I
10 think would be something that would be advantageous. I
11 don't know how we -- how we, as a Board, helped that along
12 or anything like that. But I think that seeing these gaps
13 and theses problems would be something that maybe the
14 Board could address at a -- in our ESG or something.

15 INVESTMENT DIRECTOR ROTHFIELD: Yeah, I -- well,
16 I think one of the positives is that, as I mentioned
17 before, State and local, which employs a lot more people
18 than the federal government, they really have started to
19 increase their CapEx and employment. They've -- their
20 revenue stream has improved for two or three years. And
21 instead of banking that for future unfunded liabilities,
22 they're starting to spend that a bit.

23 So the key is probably what's happening in the
24 State and local sector, as opposed to the federal
25 government, but -- and in that regard, there are some

1 encouraging signs.

2 COMMITTEE MEMBER TAYLOR: That's a good thing.
3 Okay.

4 CHAIRPERSON JONES: Okay. Thank you.
5 Next.

6 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well, I'm
7 going to try and save us some time here, because I do want
8 to make sure that we have a little time for Eric to cover
9 risk. This was the slide that I promise I'd pause on,
10 because I think we've --

11 --o0o--

12 CHIEF INVESTMENT OFFICER ELIOPOULOS: -- focused
13 quite a bit on total performance of the fund and affiliate
14 funds and the individual asset classes. This is
15 interesting. Last year, we paused on this slide as well
16 with the triangles that pinpoint the ALM expected return
17 in risk of the total fund, and each of the asset classes.
18 So that was the 2013 ALM workshop.

19 So the triangles in terms of the risk and return
20 were looking out 10 years, so from 2013 to '23 and those
21 were the capital market assumptions that we had for each
22 of those asset classes.

23 Last year when we looked at this, all of the
24 expected returns and risk positions of the total fund in
25 each of these asset classes we had higher returns and less

1 risk than what -- when we came to our actual results. And
2 we paused to say that Goldilocks moment probably would not
3 hold. And lo and behold, here a year later, we're
4 starting to see some of the triangles and the squares
5 moving. And the squares, as I alluded to, is the actual.
6 And the actual is our three-year returns. So we're
7 looking at the 2013 to 2016 time period.

8 And now with this, you know, latest set of return
9 and volatility information, we're seeing some moves,
10 particularly the public asset classes. And that was
11 reflected in some of the discussion earlier about, well,
12 we haven't really seen the private asset classes being
13 marked like the public asset classes.

14 So I'll just dwell here to note on the big
15 picture is the Goldilocks, you know, moment from a year
16 ago has definitely moved. And you can see, for instance,
17 fixed income, the expected return from our fixed income
18 portfolio in the green triangle, we've now experienced, at
19 least over the three years of this period, a lower return
20 from fixed income than we had forecast over a 10-year
21 period.

22 Similar, in equity space, the EQ, we're about
23 even now, in terms of our expected return over a 10-year
24 period that what we've experienced. Certainly in
25 inflation and forestland, we now have experienced, you

1 know, much lower returns than were expected.

2 I think to point out is looking up at the top
3 left-hand quadrant you see private equity and real estate
4 and infrastructure hovering there in the stratosphere of
5 much higher returns than were forecast, and much lower
6 actual or realized risk than was projected.

7 And I think the expectation would be for those
8 return profiles to come down, and the continuing
9 volatility that we're experiencing is sending the squares
10 to a closer point than the triangles, which is what we
11 would expect when we sit here in 2023 and review the
12 capital market assumptions at that time.

13 So with that, that's probably a good segue to
14 turn it over to Eric to move on to the risk.

15 CHAIRPERSON JONES: I think we have one question
16 this, Ted.

17 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yes.

18 CHAIRPERSON JONES: Mr. Jelincic.

19 COMMITTEE MEMBER JELINCIC: Yeah. On that page,
20 and it's the point I raised in the briefing, private
21 equity, by and large, is smaller and more highly leveraged
22 than public equity as a whole. And yet, it shows higher
23 return, which you would expect, but lower volatility,
24 which is intellectually not expected or reasonable. It
25 has a lot to do with how it gets marked, rather than the

1 reality.

2 But, you know, it's just -- I wrote a big no. I
3 mean, it just can't be.

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: So we'll
5 wait till 2023. I think the only other point is I think
6 we all collectively agree on that point. If you look at
7 the triangle for private equity, you can see in our
8 capital market exemptions -- capital market assumptions,
9 we assume a much greater volatility for private equity
10 than we've ever actually realized.

11 So, Eric.

12 MANAGING INVESTMENT DIRECTOR BAGGESEN: Okay.
13 Let's see, to close out the morning here. Eric Baggesen,
14 Managing Investment Director for Asset Allocation and Risk
15 Management.

16 We lost our -- what I was going to --

17 CHIEF INVESTMENT OFFICER ELIOPOULOS: You're the
18 grand finale.

19 --o0o--

20 MANAGING INVESTMENT DIRECTOR BAGGESEN: Yeah,
21 exactly. I was going to turn to page 31 of Attachment 1,
22 which is simply a page of bullet points and risk
23 highlights. And this really is about kind of the current
24 activities that are happening in the marketplace.

25 One is that our current volatility estimates, and

1 these are estimates that were done based on December of
2 2015 data. Here we go. Bear with me for a moment while I
3 get up to page 31.

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: They were
5 fast-forwarding to the next agenda item. They were so
6 eagerly awaiting the next item.

7 MANAGING INVESTMENT DIRECTOR BAGGESEN:

8 Thirty-one, here we go, risk highlights. So one,
9 our volatility estimate, based on December data, shows
10 volatility just about 10 percent. And that is based and
11 is derived from the BarraOne Risk System that we utilize
12 for the plan. So that volatility estimate though actually
13 maps some of those private assets into publicly traded
14 instruments, so that there is some reflection of some of
15 that market volatility that Mr. Jelincic and other
16 commentators have mentioned today.

17 So it is not a completely smoothed attribute that
18 it impacts this volatility estimate. One of the things
19 that really needs to be focused on though is that of all
20 of the risk of the plan, we still have approximately 86
21 percent of that risk being derived by about 64 or 65
22 percent of the assets, which are the equity oriented
23 assets of public equities and private equity. We've
24 obviously been seeing some significant price change in the
25 public equity portfolio.

1 The fourth bullet point down on the page reflects
2 the beginning of January, and really this is an
3 opportunity to think about the calculation of VAR, or
4 value at risk, which is probably an inadequate statistical
5 expression of what risk may be translated into dollar
6 terms.

7 So when we calculate VAR and you see this in the
8 risk reports, our VAR estimate from last year -- from the
9 end of last year was that public equities would have a
10 downside potential in a 10-day period of approximately
11 \$7.2 billion. And yet, we experienced in the first 10
12 days of January -- or up until the middle of January, we
13 experience an equity downdraft of over \$13 billion.

14 So that's just an illustration of when we get
15 past the sort of normal outcomes, which is what VAR is
16 based on, into the territory of conditional VAR, which is
17 out of the tail risk, that the outcome and experience can
18 be significantly different than the models would estimate.

19 And yet, even given this outcome, this is not a
20 completely unanticipated order of magnitude of change,
21 because we would expect that almost a single time every
22 year, that we could experience this kind of an outcome.

23 So there's nothing particularly unique about
24 what's been happening in the marketplace so far on a
25 year-to-date basis. But I think it is just a cautionary

1 note to all of us, we need to be very thoughtful about the
2 reliance on the statistical measures of risk. And all of
3 that is driven by volatility. And as we all know, it is
4 not the only measure of risk to CalPERS.

5 --o0o--

6 MANAGING INVESTMENT DIRECTOR BAGGESEN: The other
7 page that I would point your attention to -- and this page
8 33 in the materials gets back into the contributions of
9 the VAR calculation.

10 --o0o--

11 MANAGING INVESTMENT DIRECTOR BAGGESEN: The other
12 page though that I think is worth looking at is page 34.
13 And the two pie charts on this page are very similar to
14 the pie charts that Wilshire Associates had in the
15 material that Andrew and Rose presented this morning,
16 showing one is the allocation. So the left-hand pie chart
17 shows the actual allocation. So again, you see public
18 equities and private equity adding up to about 64 percent
19 of the plan. And yet, when you add the private equity and
20 the public equity risk contributions, you come up with
21 approximately 86 percent of the risk.

22 So that's where it really shows that the risk in
23 this plan comes from the equity investing, which is also
24 the area that happens to be generating the expectation at
25 least of a significant amount of the return.

1 The line chart on the bottom shows the outcome
2 for our growth asset class, which is public and private
3 equity versus the outcome for the total fund. You can
4 obviously see the dependence that this fund has and has
5 had for a long time on equity investing as a source of
6 return.

7 As interest rates have declined for the last two
8 decades, the result of that is basically having more and
9 more reliance on equity investing and the risk attached to
10 that as a source of return to try to underlie the promise
11 that's been made to the beneficiaries of this plan.

12 And I think with that, I would probably stop,
13 other than to tell you that given the current volatility
14 in the market, we are monitoring our counterparty risk,
15 our liquidity issues and all of that very carefully. And
16 currently, we're not seeing any particular problems,
17 although counterparty risk has been climbing, and CDS
18 spreads have been widening. So we'll continue to monitor
19 that.

20 And I would just ask if you have any questions.

21 CHAIRPERSON JONES: Yes. One question, Eric,
22 regarding the allocation versus the volatility. If and
23 when we move into factor based -- factor based risk
24 allocation would this contribution to volatility be
25 reduced in that kind of environment?

1 MANAGING INVESTMENT DIRECTOR BAGGESEN: That's a
2 good and interesting question. And obviously, we'll have
3 to see what we discover through that process. I would
4 suggest that I don't think there's any silver bullets in
5 the risk factor work. I think that, to some extent, we're
6 talking about attempting to place more meaningful and
7 hopefully more stable labels on some of the artifacts that
8 are currently impacting CalPERS. I do not think that by
9 changing the labels, that that's going to radically change
10 the risk profile.

11 The only thing that will start to change this
12 risk profile, is if we're actually able to allocate money
13 into some kind of different assets. And to some extent,
14 that's what the funding risk mitigation policy, for
15 example, attempts to do.

16 But as you'll hear in the next agenda item, a
17 part of that tradeoff is a literally moving from equity
18 risk into what historically has been more fixed income and
19 interest rate sensitive risk. So that ultimately, Mr.
20 Jones, I think is going to be the outcome of that. I
21 don't think the risk factor work specifically is going to
22 change our risk profile.

23 CHAIRPERSON JONES: But when you look at your
24 risk factor work, and you identify different assets that
25 are as volatile, isn't that the whole process, then you

1 start to move those out, so that you can reduce that
2 volatility?

3 MANAGING INVESTMENT DIRECTOR BAGGESEN: Yes. So
4 I think what you're describing it's the combination of the
5 risk factor work, the portfolio priorities, the benchmark
6 assessment work. All of those things, it's unclear how
7 far we'll be able to actually impact our risk profile. I
8 mean, certainly we think that we can move things in the
9 right direction, but it's unclear the order of magnitude.
10 And I truly -- I need -- I think we need to be very, very
11 circumspect about just how big an impact that these things
12 can ultimately have. So we're probably talking marginal
13 impacts in contrast to step function impacts, because for
14 step function impacts to happen, we either need a
15 radically different asset allocation or there's got to be
16 some asset out there that has yet been unidentified that
17 suddenly presents itself that completely behaves in a way
18 different than all of the existing assets in the
19 marketplace currently behave. And I don't really think
20 that that's a rational expectation to find that kind of
21 exposure.

22 CHAIRPERSON JONES: Okay. Thank you.

23 Mr. Jelincic.

24 COMMITTEE MEMBER JELINCIC: Well, I've got three
25 of these assets back in my office. I'll share them with

1 you.

2 (Laughter.)

3 COMMITTEE MEMBER JELINCIC: But on the
4 counterparty risk, you said we're within our limits. Have
5 there been any of our counterparties where the risk has
6 changed enough that we've at least taken a serious look at
7 whether we ought to lighten our exposure or narrow our
8 definition of what we will accept?

9 MANAGING INVESTMENT DIRECTOR BAGGESEN: To date,
10 there have been no counterparties that have been moved
11 from an acceptable profile to an unacceptable profile.
12 The risk attached to certainly some of the European banks
13 has been elevated. So, for example, Deutsche Bank, the
14 CDSs started to spread out relative to some of the other
15 larger multi-national institutions.

16 So we're monitoring that situation, but we have
17 not had anything where we've actually had to modify our
18 exposure as yet. But that's something that again we look
19 at basically on a continuous fashion. And there's been a
20 fair amount of discussion within the trading desk and the
21 execution desk and the risk folks about that.

22 COMMITTEE MEMBER JELINCIC: Yeah. Deutsche Bank
23 shouldn't be a big surprise, but have there been others
24 that we've said, yeah, let's take a little closer look?
25 And I'm not going to necessarily ask you to identify them.

1 I'm just --

2 MANAGING INVESTMENT DIRECTOR BAGGESEN: I would
3 suggest that we're looking at everything. And certainly
4 when you see CDS start to move, and it's moved not just
5 for Deutsche Bank, but all of the banks, Goldman Sachs,
6 Citigroup, all of the financial intermediaries. As the
7 market has hit a patch of turmoil, that spreads into
8 anxiety about these institutions that tend to be highly
9 leveraged. And the effects of leverage obviously can be a
10 magnifier on risk. So again, we're monitoring all of
11 that, but we haven't changed our posture in relation to
12 any particular counterparty as yet.

13 COMMITTEE MEMBER JELINCIC: Thank you.

14 CHAIRPERSON JONES: Mrs. Hollinger.

15 COMMITTEE MEMBER HOLLINGER: Yeah, thank you.
16 Thank you, Eric. This is great, but two questions.

17 On the first one, when you were saying it
18 wouldn't really change anything if we relabel something
19 because, you know, this 84 percent of our risk comes from
20 two asset classes, but what would change, or correct me if
21 wrong, is it would be a paradigm shift to preservation of
22 capital, correct?

23 MANAGING INVESTMENT DIRECTOR BAGGESEN: Again, I
24 think that you're absolutely right, and -- but I think we
25 need to be careful about the order of magnitude at which

1 we think we can move.

2 COMMITTEE MEMBER HOLLINGER: Right.

3 MANAGING INVESTMENT DIRECTOR BAGGESEN: So,
4 yes -- yes, we want to move in that direction, but I don't
5 think we want to move in that direction to the exclusion
6 of removing all potential for generating return.

7 COMMITTEE MEMBER HOLLINGER: No, I agree with
8 you, but that would be the direction.

9 MANAGING INVESTMENT DIRECTOR BAGGESEN: Yes.

10 COMMITTEE MEMBER HOLLINGER: And my second one is
11 do we have a means to monitor overall risk among the
12 different asset classes or sectors within our portfolio?

13 MANAGING INVESTMENT DIRECTOR BAGGESEN: Well,
14 again, that's -- I think the information that comes
15 through the Barra system, it's hard to overstate the
16 degree of complexity attached to the modeling of risk for
17 CalPERS --

18 COMMITTEE MEMBER HOLLINGER: I can't even fathom.

19 MANAGING INVESTMENT DIRECTOR BAGGESEN:

20 -- because literally feeding the Barra system, in
21 essence, takes loading 50 to 60 thousand positions and
22 some extrapolation of risk attached to those positions,
23 and assimilating data across hundreds and hundreds of
24 investment vehicles.

25 So once we do all of that though, that literally

1 then moves things into some kind of a common framework,
2 because literally you obviously have a very challenging
3 world when you go through the artifacts that we talked
4 about in relation to the private assets, the smoothing
5 that attaches to pricing of real estate and private equity
6 assets, in contrast to this phrenetic bouncing around of
7 price that you see in things, like the public equity
8 market.

9 So the question is is which economic picture is
10 actually the correct one? So you have the public equity
11 markets that are an emotional tuning fork to what's going
12 on with whoever is the marginal trader, independent of
13 whether or not that's the value of all investors holding a
14 security. That's the value attached to whoever is
15 executing a trade at that moment, in contrast to the real
16 asset area where it prices more off of the actual business
17 activity, you know, are the properties that we own, are
18 they still generating rent, are they still being occupied,
19 then what's the deal about the value?

20 Just in the same instance the value of my house,
21 I have no idea what it is on a moment-by-moment basis. So
22 I -- and I tend not to worry about that, as long as it's
23 providing economic utility to me.

24 So we have that same challenge in trying to undo
25 that. But I think it's the Barra system that we try to

1 have a picture, and we try to consolidate that into some
2 kind of a view. And, yes, that can drive down all the
3 way -- right down to an individual asset, or any
4 aggregation of those assets that you'd care to think
5 about.

6 CHAIRPERSON JONES: Okay. No further questions
7 on that item.

8 So are you finished, Eric, on your presentation?

9 MANAGING INVESTMENT DIRECTOR BAGGESEN: Yes, sir.

10 CHAIRPERSON JONES: Okay. So we now will move
11 then to Item 8c, Asset Allocation Target Revision for
12 Funding Risk Mitigation Events.

13 (Thereupon an overhead presentation was
14 Presented as follows.)

15 MANAGING INVESTMENT DIRECTOR BAGGESEN: Okay.
16 Eric Baggesen, Senior Investment Officer -- or, excuse me,
17 Managing Investment Director for Asset Allocation and
18 Investment Risk Management.

19 (Laughter.)

20 MANAGING INVESTMENT DIRECTOR BAGGESEN: I'm
21 joined by Paul Zhang who is an Investment Manager in the
22 asset allocation team. And Paul has done a significant
23 amount of work in relation to this agenda item. Just a
24 couple of quick comments.

25 One is this is an information item and it is

1 linked to some of the policy changes that will be showing
2 up in Agenda Item 9a, the Total Fund Policy. So there's
3 no action being asked for this particular agenda item.
4 Action would be attached to that policy item.

5 The other is that this item is a part of the
6 implementation path underlying the funding risk mitigation
7 policy that the Board adopted in November of last year.
8 And I think with those comments, I would invite Paul to
9 discuss the item.

10 INVESTMENT MANAGER ZHANG: Thank you, Eric. Good
11 morning. Paul Zhang, CalPERS staff.

12 For this agenda item, staff recommends a
13 systematic approach to revised asset allocation targets
14 for funding risk mitigation events. As Eric just
15 mentioned, in November last year, the CalPERS Board
16 adopted a funding risk mitigation policy, which seeks to
17 reduce the CalPERS funding risk over time.

18 And this policy also established the mechanism to
19 reduce the discount rate when CalPERS investment returns
20 significantly outperformed the discount rate. Also, as
21 specified in the policy, the reduction of the discount
22 rate and expected investment return will be followed by a
23 revision of asset allocation targets.

24 So as a follow-up step to implement the funding
25 risk mitigation policy, staff has developed a mechanism to

1 revise the allocation targets. To be consistent with the
2 funding risk mitigation policy, staff recommends to
3 establish a pre-defined mix of asset classes in order to
4 take action in a timely and systematic manner.

5 So let's move to slide 6.

6 --o0o--

7 INVESTMENT MANAGER ZHANG: Okay. In this slide,
8 we have some information regarding how the asset
9 allocation targets are revised for in funding risk
10 mitigation events. In any given event, the allocation to
11 public equity will be reduced which is offset by the
12 increased allocation to fixed income. For example, the
13 third column of the table indicates the allocation
14 revision corresponding to accumulative reduction of
15 expected investment return by 0.1 percent.

16 In this scenario, the allocation to public equity
17 will be reduced by three percent, which is offset by the
18 increased allocation to fixed income by the same amount.

19 --o0o--

20 INVESTMENT MANAGER ZHANG: In the next slide, we
21 have more information regarding the pre-defined mix of
22 asset classes corresponding to different risk mitigation
23 scenarios. In all scenarios, the expected volatility of
24 the revised asset allocation targets are reduced.
25 Continue with the same example I just described, in the

1 highlighted column of the table indicating a 0.1 percent
2 reduction of the expected return, the allocations to both
3 public equity and fixed incomes are revised while the
4 allocations to other assets remain the same.

5 As a result, the expected volatility of this
6 revised policy portfolio is reduced by almost half a
7 percent compared to the current interim asset allocation
8 targets. So this concludes my remarks, and thank you for
9 listening. And I'm happy to take any questions.

10 CHAIRPERSON JONES: Okay. Mr. Jelincic.

11 COMMITTEE MEMBER JELINCIC: Just an observation.
12 If the goal is to reduce the expected rate of return, and
13 the correspondingly increased employer contributions, per
14 employee contributions, and the unfunded lie -- the
15 estimate of what the unfunded liability is, then this
16 policy is absolutely spot on.

17 If the expectation is really to reduce the risk
18 in the portfolio, then there are far cheaper ways of doing
19 it than simply moving from public equity to fixed income.
20 Make more work, and it's more complicated, and it leads to
21 a whole bunch more discussion that, at some point, I still
22 think we need to have.

23 But if the goal -- and if the goal is simply to,
24 you know, reduce the expected return, this works just
25 fine. If it's to reduce the risk, there are better ways

1 to doing it.

2 CHAIRPERSON JONES: Thank you. That was an
3 observation. So we'll move on.

4 You want respond to that?

5 MANAGING INVESTMENT DIRECTOR BAGGESEN: Yeah, I
6 was going to suggest that I think that that -- in other
7 words, on this particular agenda item we need to
8 understand what are we going to do given an outcome that
9 needs to be implemented in a very short-term time period?
10 And -- but I do think that the point that Mr. Jelincic
11 just made is a point, because all of these pre-definitions
12 about what are we going to do to deal with a risk
13 mitigation event are anticipated to be discussed when we
14 do the actual asset allocation.

15 So I think that the comment and the exploration
16 Mr. Jelincic of the point you just made would -- that
17 would be the time and place that we could understand that,
18 because we certainly -- if it is true that there is a
19 cheaper more effective way of reducing risk, then shifting
20 mean from equities to fixed income, it's not immediately
21 evident to me what that is, and it certainly would, I
22 think, warrant a full discussion at the asset allocation
23 time point. And that's a discussion that we don't have
24 time to deal with, given the sort of marginal change that
25 would be attached to the risk mitigation event.

1 CHAIRPERSON JONES: Okay. Thank you. Okay. No
2 further comments on that item.

3 We'll move to the next item, Update on Borrowed
4 Liquidity Approach.

5 MANAGING INVESTMENT DIRECTOR BAGGESEN: You've
6 got me once more.

7 (Laughter.)

8 MANAGING INVESTMENT DIRECTOR BAGGESEN: Eric
9 Baggesen, Managing Investment Director, Asset Allocation
10 and Risk Management.

11 On the borrowed liquidity, when the Board adopted
12 the policy -- or I should say the interim target for the
13 liquidity asset class in June of 2015, one of the elements
14 of this was expanding the range to plus or minus three
15 percent. And relative to a one percent target, that
16 obviously implies that we could have a negative allocation
17 to liquidity.

18 And that is simply a tool I think to potentially
19 manage some of the -- the timing of when we would possibly
20 be selling assets against a cash need. And that was also
21 mentioned by Andrew Junkin from Wilshire Associates this
22 morning.

23 At the time of the approval of the interim target
24 for liquidity we said we would bring back an item that
25 would give you some idea about the actual procedures to be

1 used to implement borrowed liquidity, and we gave you some
2 examples at the time of approval as to how borrowed
3 liquidity would actually be implemented as far as what
4 would be the source of liquidity for the fund. And we're
5 in essence having CalPERS lend money to itself.

6 Attached to this agenda item in Attachment 1
7 you've got a list of the high level guidelines as to how
8 borrowed liquidity would be implemented. Those guidelines
9 have affected a number of -- and been discussed with a
10 number of parts of the organization and have been
11 previewed and reviewed by the Chief Financial Officer.
12 And you also have a sample report as to where any
13 implementation of borrowed liquidity will show up in the
14 reporting that is provided to you on a monthly basis.

15 And I think that the provision of these two items
16 fulfill the promise that we made that we would bring this
17 information to you before we would actually use borrowed
18 liquidity. And we have not used it yet and we don't have
19 any anticipation of doing it on a near-term basis.

20 But nonetheless, hopefully, this gives you some
21 indication that, one, we've thought through the
22 implementation of it, and, two, that you will see a report
23 and you'll understand that you'd be able to see should
24 that capability be implemented. And I'd ask if you have
25 any questions?

1 CHAIRPERSON JONES: Yes, we do.

2 Mr. Jelincic.

3 COMMITTEE MEMBER JELINCIC: On the page of
4 acronyms, I guess you called it the operating guidelines,
5 but it looks like a page of acronyms. IPA is not defined
6 anywhere in the policy -- in this and probably ought to
7 be, especially if George Diehr is ever around.

8 MANAGING INVESTMENT DIRECTOR BAGGESEN: Yeah. An
9 IPA is the investment portfolio analytics team, which is
10 part of Wylie Tollette's segment of the organization, but
11 point well taken.

12 COMMITTEE MEMBER JELINCIC: Thank you.

13 CHAIRPERSON JONES: Okay. Mrs. Mathur.

14 COMMITTEE MEMBER MATHUR: Thank you.

15 This seems likely a very sensible approach. My
16 only question is, there is a -- number 5 on this
17 Attachment 1 talks about reporting to the Investment
18 Strategy Group and the Enterprise Treasury Management
19 Team, but doesn't articulate whether the Board will be
20 notified in any way. So just thinking about at what point
21 should the Board be told or the committee be -- the
22 Investment Committee be told.

23 MANAGING INVESTMENT DIRECTOR BAGGESEN: Yeah,
24 that's a very -- that's a very interesting point, Ms.
25 Mathur. And I think -- I mean, it's entirely possible

1 that the implementation of borrowed liquidity and the
2 closing out of that position could happen even between
3 Board meetings, because it's not intended to be a
4 long-term source of leverage, if you will, to the fund.

5 But I think that certainly that can be a
6 discussion that I would suggest our Chief Investment
7 Officer and the Chair of the Investment Committee could
8 have about what kind of framework and notification would
9 be appropriate.

10 COMMITTEE MEMBER MATHUR: Yeah, I'm not sure,
11 sitting here today, whether it needs to be an immediate
12 notification or just a notification at the next Investment
13 Committee meeting that, hey, we -- this was triggered.
14 But given that this is sort of a little bit new -- it took
15 a lot of education for the Committee to even get
16 comfortable with this concept, some kind of notification
17 would be, I think, worthwhile.

18 MANAGING INVESTMENT DIRECTOR BAGGESEN: No,
19 that's a good point. Thank you for making the comment.

20 CHAIRPERSON JONES: Good point. Okay. No
21 further questions on this.

22 So we now -- I think it's -- the next item is a
23 lengthy item, so I think this would be a good place to go
24 break for lunch.

25 So we'll return at 1:15.

(Off record: 12:18 PM)

(Thereupon a lunch break was taken.)

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

1 A F T E R N O O N S E S S I O N

2 (On record: 1:15 PM)

3 CHAIRPERSON JONES: I'd like to reconvene the
4 Investment Committee meeting. And we will move to Item
5 9a, Revision of Total Fund Investment Policy Including
6 Divestment and Repeal of Legacy Policy, First Reading.

7 (Thereupon an overhead presentation was
8 presented as follows.)

9 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

10 Thank you, Mr. Chairman. And I'm going to turn
11 this -- the initial part of this agenda item over to Kit
12 Crocker our Investment Director in investment compliance
13 and operational risk.

14 Kit.

15 INVESTMENT DIRECTOR CROCKER: Thank you. Kit
16 Crocker, CalPERS Investment Office staff.

17 For this first reading, I will be giving an
18 overview of the proposed updates to the new total fund
19 investment policy, while Wylie will address in more detail
20 the proposed revisions to the divestment section.

21 --o0o--

22 INVESTMENT DIRECTOR CROCKER: These revisions, as
23 this Committee knows, represent the culmination of a much
24 larger endeavor over the past year to significantly
25 overhaul our investment policies. Key objectives for this

1 project included establishing overarching guiding
2 principles for policy development, creation of the new
3 Total Fund Investment Policy, bringing the asset class
4 policies into alignment with the new Total Fund Policy,
5 removal of the duplicative, procedural, aspirational, and
6 editorial language, and standardization of content format
7 and style.

8 --o0o--

9 INVESTMENT DIRECTOR CROCKER: The proposed
10 revisions fall into three basic categories. There's new
11 policy content, revisions to existing policy content, and
12 general clean-up items.

13 --o0o--

14 INVESTMENT DIRECTOR CROCKER: As detailed in the
15 agenda item memo, the new policy content is driven
16 primarily by the new funding risk mitigation policy.
17 Whereas the revised text is generally intended to do three
18 things, to conform to changes made to underlying policies
19 during the recent program review cycle, to accommodate the
20 merger of formerly stand-alone policies with cross-asset
21 class implications, and to update the divestment section
22 to incorporate loss and expense mitigation mechanisms.

23 --o0o--

24 INVESTMENT DIRECTOR CROCKER: Once the Committee
25 approves these changes, the next steps will be for an

1 approval of the affiliate policies, which are the next
2 agenda item, and a transition to core Investment Office
3 workload with ongoing Committee oversight for the policies
4 going forward.

5 We also have the real assets update coming up
6 later in the year as planned. With that, I will pause for
7 any questions before turning the mic over to Wylie for a
8 discussion of staff's proposed revisions to the divestment
9 section.

10 CHAIRPERSON JONES: Okay. Yes, we have one
11 question. Mr. Jelincic.

12 COMMITTEE MEMBER JELINCIC: Since it's a first
13 reading, I won't pick through it, but the -- when the
14 appendix refers -- when the item refers to an appendix,
15 which refers to another appendix, which refers to another
16 appendix, it's not clear that we've actually helped
17 clarify a whole bunch.

18 The other general observation is we've -- we have
19 frequently changed will to shall. And it's not
20 necessarily correct. I mean, shall is assigning a duty to
21 someone, and so it can -- the -- what's the main noun.
22 You got a verb and -- anyhow.

23 It's got to be a person. If you look at page six
24 of 87, just because there's two. If you look at B, "Staff
25 shall...". That's appropriate, because staff has the

1 ability and the authority to make a change. But then you
2 get down later and it -- or, I'm sorry, just above that in
3 A it says, "The asset allocation shall...", and that ought
4 to be "will", because the asset allocation doesn't have
5 the ability or the authority to do something.

6 INVESTMENT DIRECTOR CROCKER: That's a very good
7 point. You know, we probably did a global search and
8 replace. We'll go back and make sure those are
9 appropriate.

10 COMMITTEE MEMBER JELINCIC: Okay. And in some of
11 the new language you've got the same issue. So if you
12 want to do a global, then you ought to use will, because
13 will will work either way, but shall has a very specific
14 mean. And the subject of the sentence has to be a person
15 who has the authority to make a change.

16 INVESTMENT DIRECTOR CROCKER: Yes, understood.
17 We'll clean that up for the next reading.

18 COMMITTEE MEMBER JELINCIC: Thank you.

19 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

20 Any other questions for Kit?

21 CHAIRPERSON JONES: No, other questions.

22 Proceed.

23 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

24 Okay. Great. Thank you, Mr. Chairman.

25 Ted and I will be discussing some of the proposed

1 changes to the divestment policy we've included in this
2 first reading for the Committee's consideration. Before I
3 do that, I'd like to thank Forrest Grimes for his help as
4 the chief cook and bottle washer on this policy revision
5 project for the last 18 months. Great job, Forrest. And
6 I predict the Board may be hearing your name again
7 tomorrow in the Finance and Admin Committee.

8 The core of the divestment policy under
9 consideration remains consistent with your past policies.
10 Our Investment Beliefs advocate engagement rather than
11 divestment as the best tool to drive change within
12 companies. Engagement allows CalPERS to have a seat at
13 the table as an owner.

14 Divestment removes our voice as an active and
15 responsible owner, perhaps substituting an owner not as
16 focused on corporate governance and our own principles.
17 Additionally, there are significant real questions about
18 the effectiveness of divestment as a tool. Modern
19 portfolio theory and common sense indicate that divestment
20 by definition reduces diversification.

21 The Committee will recall Wilshire's report from
22 last October detailing the impact of CalPERS past
23 divestment decisions. Overall, the portfolio has suffered
24 losses of between four and eight billion dollars related
25 to the stable of investment -- of divestment decisions

1 that exist.

2 Importantly, in January, your fiduciary counsel
3 indicated that CalPERS needed to address the magnitude and
4 materiality of losses related to divestment, both on an
5 individual basis and collectively. To help address these
6 issues, we've now included a loss mitigation approach in
7 the divestment policy. This loss mitigation approach
8 provides that any individual divestment, if it sustains a
9 loss greater than 750 million for at least three years --
10 in that case, staff would automatically reinvest to an
11 index weight in the portfolio.

12 Similarly, for the existing divestments, we are
13 marking their value as of July 1st, as of this year,
14 should the proposed approach be approved by this Committee
15 next month. And if those divestments, marked from July
16 1st of this year, create a loss for the fund of 2.5
17 billion or more for at least one year, staff would
18 automatically begin reinvesting in the stable of divested
19 securities.

20 In developing this proposed policy, we sought
21 precedent and guidance around a standard for materiality
22 in the context of our fiduciary responsibilities.
23 Consistent with what you heard from your counsel in
24 January, there's actually very little guidance for public
25 pension plans on what is material. The proposed loss

1 mitigation approach is one that we adapted from the
2 Florida State fund, which uses a 50 basis point of the
3 total fund threshold in their Iran divestment regulation.

4 Staff, in consultation with our General Counsel,
5 concluded that the stated dollar amount -- dollar amounts,
6 excuse me, was more reasonable, clear, and
7 straightforward. However, the dollar amounts, as well as
8 the one- and three-year time frames for consideration of
9 those losses, are definitely a matter for the Committee's
10 judgment, an area worthy of some discussion by this Board.

11 I'll pause and see if there's any questions on
12 the proposed addition of a loss mitigation approach to the
13 divestment policy, or any other questions related to the
14 Total Fund Policy revisions.

15 CHAIRPERSON JONES: Okay. Mrs. Taylor.

16 COMMITTEE MEMBER TAYLOR: Wylie, thanks. I agree
17 that we should be able to recover costs of unwinding when
18 we're -- or if we're divesting of divestment costs and
19 costs for the staff to analyze. My problem is with the
20 current divestments, I have a bunch of questions. So if,
21 for example, tobacco we know still makes money, right?
22 How are you going to deal with the press if we decide that
23 we're going to unwind that divestment? Because we've been
24 out of that for, what, 10 years? Am I thinking that
25 correctly at least?

1 So we've lost that money. That money is gone.
2 And it's no different than when we were still invested in
3 coal, all coal, and we lost quite a bit of money through
4 2000 and to -- all the way to now, right? So we lost
5 quite a bit of money. We were still invested, but that
6 money is gone.

7 So my question is how do we deal with something
8 that would be as negatively perceived, I think, as
9 reinvesting in tobacco, because of the health problems.
10 And we also provide health care, so we're hurting that as
11 well. I mean, that could drive prices up for our health
12 care.

13 And then secondly, I'm confused, and I wasn't
14 around, but the Iran divestment, I thought that was
15 something that we had to do? So maybe I'm wrong there,
16 but I'm hearing a different story about that. So how do
17 we get out of something we are required to do by the
18 federal government? I see what you're saying with the
19 State government. We usually can -- it sounds to me like
20 with thermal coal when we divested -- or are divesting.
21 We have not yet done so, but that we could talk to the
22 State legislature at least on how we do that.

23 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

24 I've heard a couple of questions, Ms. Taylor, in
25 your question there.

1 COMMITTEE MEMBER TAYLOR: Yeah.

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: So
3 I'll tackle perhaps one of the easier ones, and I'll hand
4 the really tough ones to Ted.

5 (Laughter.)

6 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: The
7 easy question is referring to any divestment or
8 prohibition on investment coming from the federal
9 government, there are companies that appear on the
10 Treasury's what's called OFAC list the, Office of Foreign
11 Assets Control. And we do not invest in OFAC securities.
12 They essentially trump any type of policy that we or even
13 the State of California might devise, because the federal
14 government controls -- essentially outside of our borders,
15 they make the rules.

16 COMMITTEE MEMBER TAYLOR: Right.

17 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: And
18 so we do comply with all OFAC restrictions. Our Iran and
19 Sudan divestments relate to companies in other countries
20 that are not on the OFAC list that might be doing business
21 in Iran. That is legislatively motivated. And those
22 divestments would potentially be included in the scope of
23 the proposed lost -- loss mitigation approach we're
24 talking about, because they are -- those are required,
25 subject to our fiduciary responsibility.

1 So our fiduciary responsibility essentially is an
2 element of those legislative mandates, and so that's what
3 this loss mitigation approach is intended to ensure that
4 we adhere to our fiduciary responsibilities, and the scope
5 of materiality of what those divestments can do in the
6 fund before we end up in a challenging area relative to
7 our fiduciary goals and responsibilities.

8 COMMITTEE MEMBER TAYLOR: So are you saying a
9 challenging area meaning too many divestments?

10 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

11 Yes.

12 COMMITTEE MEMBER TAYLOR: Okay. Because right
13 now --

14 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

15 Too many divestments --

16 COMMITTEE MEMBER TAYLOR: -- \$8 million doesn't
17 sound challenging. And like I said, tobacco is gone. So
18 that's -- that loss is, I would say, probably been taken
19 into account years ago, right?

20 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

21 Well, I would agree with you that we can't
22 recover money that we've already lost. I think the way to
23 think about divestment is it's an experiment. They have
24 to -- they were originally done based on the precept that
25 they either increased return or reduced risk. And when

1 they were done, no crystal balls existed, so we made
2 decisions, and we want to make sure to give those
3 decisions some time to work, but there comes a point where
4 the loss experience and the evidence -- actual evidence of
5 loss experience becomes overwhelming to the point where
6 you can no longer basically ignore that loss. And the
7 Board must make some type of decision relative to those
8 types of divestments.

9 And with that, I'll turn it over to Ted for his
10 comments related to your other part of the question, which
11 is sort of the public perception and the issue that that
12 reinvestment might create.

13 CHIEF INVESTMENT OFFICER ELIOPOULOS: Very well
14 articulated, Wylie. So on the communication plan, it's a
15 very good point. I think we would anticipate when and if
16 a reinvestment event occurred, you know, in the future
17 that we would develop a communication plan with our
18 communication team and with the Board at that point in
19 time, because clearly communicating the rationale and the
20 reason for the reinvestment will be just as important as
21 when the original decisions were made and a communication
22 plan was adopted for that original decision as well.

23 COMMITTEE MEMBER TAYLOR: So -- can you turn this
24 back on?

25 CHAIRPERSON JONES: Yeah, just -- okay.

1 COMMITTEE MEMBER TAYLOR: So for something like,
2 not necessarily Iran, because I get -- I didn't know the
3 difference. But for something like the tobacco when we're
4 looking at perhaps reinvesting in tobacco, are we going to
5 take into consideration the health care costs of that?

6 CHIEF INVESTMENT OFFICER ELIOPOULOS: Under this
7 policy, no. Under this policy, we set a threshold
8 monetary amount of \$750 million from an investment loss.

9 COMMITTEE MEMBER TAYLOR: Of loss per year.

10 CHIEF INVESTMENT OFFICER ELIOPOULOS: For a --
11 well, for a period of one year.

12 COMMITTEE MEMBER TAYLOR: But for the ones that
13 are currently existing, it was 2.5 billion over three
14 years, is that it?

15 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's for
16 the -- I'll give it a shot as well. So for any individual
17 divestment, whether it's an old divestment or a new
18 divestment, any individual divestment, so now think
19 tobacco as an individual investment or Iran, Sudan as an
20 individual divestment, or some new divestment in the
21 future, for any of those individual divestments, there's a
22 \$750 million loss threshold for that divestment to occur.
23 And when that number is hit, that individual divestment
24 under this proposed policy would automatically be
25 reinvested in by the staff.

1 On a cumulative basis, at any point -- at any
2 point in time, including the current stable of
3 divestments, and all of them, and any new divestments that
4 came into the portfolio, if the cumulative loss -- which
5 might include losses and gains when you're talking about a
6 portfolio of divestments, when the cumulative loss amount
7 hits two and a half billion dollars, then the entire
8 divested portfolio would be reinvested.

9 And as Wylie said, both on the individual
10 divestment and the collective or cumulative divestment, it
11 is all intended to address the issue that was discussed at
12 the off-site in January, which is the divestment approach
13 is an exception or -- is an exception to our general rule
14 of our Investment Beliefs and of our modern portfolio
15 theory construction. The theory tells us that it should
16 not work.

17 Nevertheless, consistent with our fiduciary duty,
18 there are occasions where this Board has made the decision
19 that consistent with its fiduciary duties, a divestment
20 should occur. What this policy hopes to address, as
21 discussed in January, is should that divestment approach
22 play out in the direction that was anticipated and hoped,
23 in other words, that the system would enjoy less risk or
24 more return by the divestment, then the divestment will
25 stay within the portfolio.

1 But should experience be the opposite, and we
2 incur losses, as our history of divestments have shown us,
3 there must be some mechanism in place to address that
4 cumulative -- that individual loss and cumulative loss
5 that is consistent with the Board's fiduciary duty.

6 And our suggested approach to the Board is to set
7 a limit ahead of time. And when that threshold is hit,
8 then the reinvestment occurs, either on a individual or on
9 a cumulative basis.

10 COMMITTEE MEMBER TAYLOR: So for my own thinking,
11 I think this is broad strokes. I absolutely see the
12 advantage to doing this, but I think if you're not
13 taking -- if you're saying that as we've divested in
14 separately out of all of these that we would reinvest
15 because we hit a \$2.5 billion loss for the entire
16 divestment, I think that's too broad a stroke, especially
17 if you're staying that's inclusive of gains from some of
18 the divestments.

19 So -- and also, if we're not taking into
20 consideration the loss that occurs or the increase in
21 expense that occurs in our health care portfolio for
22 something like tobacco or coal, I don't think -- I think
23 it's too broad. I think it's too sweeping. That's my
24 opinion.

25 Thanks.

1 CHAIRPERSON JONES: Ms. Yee.

2 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

3 First, I want to thank Wylie, you, and the team
4 for working on these policy revisions. I think the
5 upfront cost reimbursement provision probably could serve
6 as a deterrent to save more legislatively directed
7 divestment, so -- and it's something that I think really
8 helps broaden awareness about our costs in terms of what
9 divestment means.

10 I also appreciate the added transparency with
11 respect to the annual comprehensive review and analysis of
12 divestment activities. And frankly, the last time I think
13 we had that last year, I was really surprised at how
14 little attention it got. But I think the transparency
15 around that is good.

16 Picking up on Ms. Taylor's concern, I have some
17 concern about the stop-loss provision. And I'm wondering
18 if a way to address it might be to actually have the issue
19 of the reinvestment come back to the Board for
20 consideration and action.

21 I appreciate what you're trying to do in terms of
22 minimizing our -- having to put our hands on a lot of
23 divestment related decisions. On the other hand,
24 reinvesting in some of these areas are -- raises
25 significant policy concerns that aren't necessarily

1 readily apparent in an investment context. And I think it
2 would be worthy of those instances to come back before the
3 Board for Board action. So that would be kind of a
4 suggested maybe amendment to the policy change. And I
5 think it just would warrant, and hopefully invite, just
6 broader vetting of the proposal at that time.

7 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

8 Thank you, Controller Yee. An option to -- or
9 something to be aware of is that if and when we get near
10 those thresholds, you would -- that would be reported back
11 to you at least annually. So we will -- you'll have a --
12 we'll have a good sense of where we stand relative to the
13 proposed individual and cumulative limits.

14 And there's a seasoning period that I mentioned,
15 sort of the one-year and the three-year seasoning period
16 where that loss would have to be sustained for some period
17 of time. It's not a momentary loss. It's something that
18 would season. And if it remains, we would come back to
19 you and say we are planning a reinvestment activity
20 consistent with the policy.

21 So when we do that, you would have the
22 opportunity to then take direct action or change the
23 policy to direct staff to refrain from reinvesting. So
24 that's an option that you would retain, even with the
25 policy as written.

1 COMMITTEE MEMBER YEE: Okay. You may want to say
2 it more explicit. But practically speaking, we're --
3 under this proposed change, this is just the tobacco
4 divestment that is really at issue.

5 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

6 Practically, in terms of the current stable of
7 divestments, yes. That's practically speaking the only
8 one of the current divestments that's likely to, you know,
9 get anywhere near this.

10 COMMITTEE MEMBER YEE: To reach it, right.

11 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

12 Based on recent history that -- in Wilshire's
13 report from last October, the tobacco divestment has cost
14 the fund somewhere between 100 and 200 million dollars a
15 year.

16 COMMITTEE MEMBER YEE: Okay. Great. Thank you.

17 CHAIRPERSON JONES: Okay. Mr. Jelincic.

18 COMMITTEE MEMBER JELINCIC: Well, surprisingly,
19 I've got a number of comments. The cost recovery up
20 front, I strongly support that. Every divestment issue
21 that's come up, I've always asked can we recover our
22 costs, can we get them to pay for the costs? So clearly,
23 I'm supportive of that.

24 I am generally opposed to divestment. The only
25 divestment I've ever voted for was firearms, and that was

1 quite frankly because the Treasurer was going to keep
2 bringing it back and back, and we would spend more money
3 researching it, and analyzing it, and arguing about it
4 than we would -- than we had invested. So it was a cost
5 decision to eliminate it.

6 The tobacco continues to cost us money. The
7 tobacco stocks continue to do well. And, in fact, they're
8 not in the portfolio. So I think that's something we need
9 to think about. The issue of the impact on the health
10 side, I think we really need to be very careful there.
11 They are two separate trusts. And the -- to have this
12 trust serve the purpose of this trust is a very, very
13 slippery slope, because we may wind up going the other way
14 and saying, you know, the little trust fund we have for
15 long-term care ought to be able to invade the PERF. So I
16 really think we need to recognize they're very different
17 trusts.

18 The -- the size issue I think needs some more
19 discussion and development. I actually would be opposed
20 to saying if we hit that trigger, we're out. I think I
21 would be much more supportive of a proposal that says if
22 we hit that trigger point, we are out, unless the Board
23 takes an affirmative action to say we are still in.

24 So the default is we're out, and we cannot get
25 our hands dirty by saying well it's the policy. But there

1 may be a situation where we're actually willing to accept
2 that cost because we think that other values trump just
3 the pure dollars. So I don't think it ought to be an
4 automatic that we go out.

5 I've only been around for 30 years, so I've got
6 to say I don't remember a divestment that we've ever done
7 to reduce risk or to increase the cost. That's not to say
8 it hasn't happened, but -- and then I'm not a great
9 believer in cap-weighted indexes anyhow. So there may be
10 times where we want to get out for investment reasons.
11 But if we're getting out for an investment reason, that's
12 really not a divestment.

13 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
14 That's right.

15 COMMITTEE MEMBER JELINCIC: So I think it's a
16 good conversation. We need to have some more discussion
17 about it. And there was one -- because I can't help
18 myself, on page 20 of 67, the new paragraph, the -- there
19 needs to be a period after investment performance, four
20 lines from the bottom, and then a capital T.

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
22 Thank you.

23 COMMITTEE MEMBER JELINCIC: Thank you.

24 CHAIRPERSON JONES: Okay. Mr. Slaton.

25 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair,

1 and thank you for coming forward with this very thorny
2 issue. This is one of the -- I think the tougher issues
3 that we face as an institution. I find myself -- although
4 I did vote against the firearm divestment, I do find
5 mostly I'm agreeing with J.J. on the issues that he's
6 raised. For the life of me, I can't figure out how
7 divesting from tobacco decreased someone's urge to take up
8 smoking. But, you know, maybe there is some connection.
9 I certainly can't find it myself.

10 So most of the divestments, and I think this is
11 what J.J. was pointing out, are effectively social
12 divestments -- social or political divestments. Because
13 if it's financial, it's going to come from you primarily.
14 That's -- you're the driver for making these financial
15 decisions for investing this portfolio.

16 So if they're social, then -- and political, then
17 I think we need to be honest with ourselves about what's
18 going on. If we choose to reduce our returns in order to
19 achieve a social result, so be it, but I have trouble with
20 meeting a fiduciary responsibility and doing that at the
21 same time.

22 I don't understand the connection on the
23 cumulative side -- the cumulative side of this. Because
24 the way I read this, if we hit the cumulative, we would
25 reinvest in everything we have divested from, regardless

1 of whether it went up or down. So to me that's a --
2 there's a disconnect in trying to do the cumulative
3 approach.

4 I also have difficulty with it being -- well, I'd
5 mentioned to you earlier about the one year, you know. I
6 thought we don't look at things on a one-year basis. We
7 tend to look long term, so why would we set a policy here
8 that was looking very short term at a change which could
9 happen just based on some anomaly in the marketplace that
10 moved it.

11 The last issue I have is it being a dollar
12 amount. And I didn't quite understand from an earlier
13 conversation where -- how come we can't do it on a basis
14 point movement, so that if our fund has moved X, and this
15 divestment has moved Y, then if it has moved enough more
16 over a period of time than we've moved, then it seems to
17 me then it would be a candidate for reinvesting. So can
18 you address that subject?

19 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

20 I'll take a first crack at those, Mr. Slaton. So
21 the dollar amounts as well as the calculation approach of
22 materiality is certainly a subject for the Board's
23 consideration and discussion. As I mentioned, there does
24 not appear to be a great deal of precedence or guidance
25 around exactly this topic. As I said, Florida -- the

1 State of Florida uses a 50-basis point threshold in their
2 Iran divestment regulation. That's where they came to
3 basically determine that if they suffered a loss of that
4 magnitude, they would automatically reinvest, and --
5 however, that is a much smaller amount than what we're
6 proposing here, both in relative terms and absolute terms.

7 So I think the concern that we came to with using
8 a basis point threshold with this fund is with any growth
9 at all in this fund, you're talking about some very large
10 dollar amounts. And the basic concept underneath --
11 underlying your fiduciary responsibility is that your
12 fiduciary responsibility requires basically you to focus
13 on three goals exclusively, payment of benefits, reducing
14 contribution rate, and defraying expenses.

15 If it's not one of those three things, it's --
16 and we're making investment choices that don't pertain to
17 those three things, it essentially comes under question.
18 It comes under examination. The allowable exclusion from
19 that has been materiality, right?

20 VICE CHAIRPERSON SLATON: Correct.

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: So
22 if we're going to rely on materiality, we have to come to
23 some definition of materiality. And frankly, we struggled
24 with that. I think that's a good subject for the Board to
25 discuss. Is 750 the right number? Is it a billion? Is

1 it 1.5? What is material to the CalPERS fund?

2 We certainly don't have the sort of sole
3 prescription for that. I think we just have ideas that
4 really bear some discussion and some consideration. So a
5 basis point threshold, if you'd prefer to move to that
6 type of materiality, that's certainly an option. It's
7 just the risk is that as the fund grows, that number will
8 continue to grow as well. And then the absolute dollar
9 amounts that we're talking about get larger and larger,
10 obviously.

11 VICE CHAIRPERSON SLATON: So didn't we -- when we
12 did firearms, we looked at a dollar amount in terms of
13 materiality, if I recall, is that correct?

14 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I
15 confess, I wasn't here during the firearms debate, so I
16 may have to call on someone that was.

17 VICE CHAIRPERSON SLATON: I think it was the size
18 of the -- dollar size of the investment. Was it that or
19 was it a percentage of the portfolio?

20 CHIEF INVESTMENT OFFICER ELIOPOULOS: Again, two
21 different people here than were there at that time, so I
22 don't -- I don't -- what I recall is we really looked at
23 it in terms of the dollar size of the portfolio and its
24 effect on the volatility of the fund.

25 VICE CHAIRPERSON SLATON: I see heads shaking

1 behind you, so I think that's accurate.

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I
3 think to your other question around gains and losses, we
4 have -- we would continue to rely on Wilshire as our --
5 essentially our calculation agent for the determination of
6 gains and losses. They've -- they did a great job in
7 October, and we would ask them to continue to do that.
8 Basically, providing an independent perspective on the
9 gains and losses of different divestments.

10 And should a particular divestment continue to
11 generate gains for the portfolio, as your emerging market
12 principles have actually generated gains, they're one of
13 the divestment activities that has actually generated
14 gains for the portfolio, staff, in consultation with
15 Wilshire, would have the option of continuing that should
16 we believe it still makes sense, in terms of risk and
17 return.

18 So that would take it out of the realm of
19 divestment, and take it into the realm of investment
20 decision making.

21 VICE CHAIRPERSON SLATON: But why would it be
22 part of this cumulative policy then. It seems like you'd
23 only do losses in a cumulative policy, not gains.

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: But
25 it still would need to be considered because the -- we

1 would want to look at all of the divestments as a sum
2 total, but we could come forward with a reinvestment that
3 would exclude certain things that we felt were reasonable
4 to expect going forward.

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think if
6 I could -- there are -- there are definitely a few areas
7 in here that are judgment calls. And having a 13-member
8 board, one of the geniuses of the Constitution is it takes
9 into account, on these judgment calls, you want a wide
10 variety of opinions making judgments on behalf of CalPERS
11 as the System.

12 VICE CHAIRPERSON SLATON: And I think you have
13 them here, by the way.

14 (Laughter.)

15 CHIEF INVESTMENT OFFICER ELIOPOULOS: We have
16 them here. I'm looking at them. They're right here. And
17 I think -- I do think you need to talk about 750 million
18 and two and a half billion, that's one judgment call, and
19 come to an agreement, come to a consensus, come to a vote
20 eventually on what those numbers should be. We can always
21 translate those into basis points, if you'd like them to
22 fluctuate.

23 The one thing that Wylie didn't mention, and
24 we -- is that there is some simplicity in calculation to
25 having a fixed number, and, you know, the methodology.

1 And I think it would probably be good to probably hear
2 from your consultants at some point as well on this whole
3 process.

4 But one of the pieces of it is calculating it and
5 making sure its clear and understood. And I think you
6 all, like the public, will remember dollar numbers and
7 thresholds more than you'll be able to translate the basis
8 points into dollar amounts. So we've built into the
9 policy that those dollar thresholds would get reviewed
10 every year. So you'd have a way of looking at them, and
11 determining whether or not they're there.

12 On the two and a half -- on the cumulative, that
13 is another judgment call for the Board. And I hear the
14 questions in terms of should you include the ones that
15 might have gains? Why throw out the gains without -- the
16 baby with the bath water? And that's certainly a judgment
17 call for the Committee to make.

18 Our thesis on the cumulative, at a number like
19 two and a half billion dollars, is the cumulative evidence
20 of our collective ability to make a good judgment around
21 divestment, has reached a point where we think that the
22 experiment should be ended. There has to be some dollar
23 threshold number that the System comes to terms with the
24 fact that consistent with theory, the practice of the
25 divestment is not working, and therefore you'd reinvest

1 the whole.

2 But I certainly think, within the realm of
3 judgment, you could exclude the positive performing from
4 the -- from the negative performing. That's certainly a
5 judgment call by this Committee.

6 VICE CHAIRPERSON SLATON: So I have one last
7 comment about this. It just -- it seems to me there's one
8 big dog in the room and it's tobacco, and it overshadows
9 all of the others. So I'm trying to wrap my head around
10 the logic of if it reaches 2.3 or -- 2.5? Is that the --
11 2.5, then suddenly we're back into firearms, and -- you
12 know, when the driver was losses in tobacco.

13 And so I'm trying to find how coherent is that as
14 a policy for us to do that.

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

16 Practically speaking, Mr. Slaton -- I think
17 practically speaking, the tobacco is, in fact, the big dog
18 in the room. And it -- the -- it's much more likely that
19 the tobacco would hit the 750 million individual --

20 VICE CHAIRPERSON SLATON: And then we'd never get
21 to the two and a half.

22 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

23 -- and we'd never get to the 2.5 as it -- but
24 again, that's -- those dollars amounts are all subject to
25 your input and debate. So practically speaking, the 750

1 is a much -- is much more likely to be triggered at the
2 tobacco only component.

3 VICE CHAIRPERSON SLATON: Well, I hope there's a
4 second reading, because I'm sure I'll have some more
5 questions.

6 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
7 There is. This is a first reading, absolutely.

8 VICE CHAIRPERSON SLATON: Thank you.

9 CHAIRPERSON JONES: Okay. Mr. Costigan.

10 COMMITTEE MEMBER COSTIGAN: Thank you, Mr. Jones.

11 All right. I'm going to try and keep all my
12 notes straight. So I just wanted to understand first, on
13 the divestment loss threshold, it's 750 million and 2.5
14 billion, so both tests have to be met?

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: No,
16 it's 750 million for any individual divestment, for
17 example, tobacco, firearms, Iran/Sudan.

18 COMMITTEE MEMBER COSTIGAN: Okay. Well, I'm just
19 saying under your definitions, it's, "Divestment loss
20 threshold shall mean 750 million with reference to any
21 single divestment initiative, and 2.5 billion cumulative
22 with reference to the existing universe". So it's A plus
23 B equals C, that's what the --

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

25 No, no.

1 COMMITTEE MEMBER COSTIGAN: Then you need to --
2 I'm reading it that way.

3 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I'm
4 glad that you're reading it that way, because that tells
5 us we need to rework the language --

6 COMMITTEE MEMBER COSTIGAN: Well, that's how I
7 read a statute.

8 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
9 -- so that it's more clear. To be clear, it's
10 750 million considering any individual divestment, as I
11 mentioned tobacco or firearms, and then 2.5 billion in
12 consideration of the entire stable of divestments. They
13 are two separate loss thresholds. They are not -- there's
14 really -- they have very little interaction with one
15 another.

16 COMMITTEE MEMBER COSTIGAN: Well, then either you
17 might want to break up the definition, because that's --
18 so it's and. I mean, I'm just reading it. So here's what
19 I sort of struggle with -- so first of all, let's back up.
20 On policy cost, and looking over at Doug, because it's his
21 folks, on legislation, there is the routine cost when you
22 do a bill analysis for what staff has to -- what's in the
23 normal course of Wylie's job as Wylie.

24 So when we talk about the reimbursement of cost,
25 where is a further definition -- you've got, "Decisions

1 made pursuant shall include requests for upfront
2 reimbursement costs, one-time implementation trading cost,
3 staff analysis". How are we going to separate out -- so
4 there's an additional cost that we peg on divestment from
5 just normal work -- just for staff work.

6 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

7 In some cases -- yes. In some cases, yes. For
8 example, if we were to consider a particular activity that
9 takes place within a corporate -- you know, a corporation,
10 let's say the use of peanut oil in french fryers, and
11 someone decides that that is something that we want to
12 divest from, we would have to employ and engage with
13 someone who would do the research for us to figure that
14 out and figure out how many companies use peanut oil in
15 their french fryers that might cause heart disease. That
16 is going -- that's a real expense that we would incur to
17 just figure out what the list of companies might be.

18 That's the type of expense that I'm encouraged to
19 cover in this additional request for upfront
20 reimbursement. However, I would add that, as you
21 mentioned Mr. Costigan, analysis of legislate -- the
22 impact of legislation is a typical and understood part of
23 our role in the Investment Office. In other words, we
24 understand that part of our job is, in fact, to analyze
25 the impact of legislation.

1 So there is a standard amount of our work that is
2 associated with that. This is in relation to special
3 expenses that particular divestment bills might require.

4 COMMITTEE MEMBER COSTIGAN: Well, I agree that we
5 should seek reimbursement costs, because it is a little to
6 easy to say divest without understanding the other costs
7 that are actually bore by the member, because not only do
8 you potentially lose the opportunity cost of increases,
9 there's the cost in getting out, and someone needs to
10 account for that.

11 The question sort of back to Mr. Slaton's
12 question on guns, it was a small amount with inside the
13 portfolio was the amount of staff time. There was the
14 political optics of it, and then there was the amount of
15 time. But this cost would apply both to public and
16 private. So anytime, anywhere across the portfolio we
17 would seek costs.

18 The other is sort of what Mr. Jelincic said, I
19 just want to -- it's a trigger to go back in, because I
20 think Mr. Jelincic was saying a trigger to get out. And I
21 may not understand investments the same way, but once we
22 hit the 750, it actually would be an automatic trigger to
23 go back into that investment, is that correct?

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

25 Yes, that's correct.

1 COMMITTEE MEMBER COSTIGAN: Okay. And so -- and
2 then back to Mr. Slaton's, here's the struggle that I
3 have, and I think Ms. Taylor raised it as well on tobacco.
4 Its policymakers versus fiduciaries. And that's what I
5 struggle with, as a fiduciary, our goal is to get the
6 highest rate of return in order to pay the benefit to our
7 members, which may put us at odds with policymakers who
8 see things different, like tobacco, coal, guns. And that
9 is the struggle -- I mean, even when we look at Health
10 Committee and the position we take on pharmaceuticals and
11 generic drugs all have an -- and I raised -- one of the
12 first questions when I got on this Board is how do you
13 meet your fiduciary on Monday and still meet your
14 fiduciary obligation on Tuesdays when you have health
15 committee. And it's this yin and yang.

16 The argument I make, and why I think this is
17 actually a good policy, let the policymakers, those in the
18 legislature make the decisions as to what the policy for
19 the State should be. When it comes to tobacco, I
20 understand on Tuesday our health care costs go up, but on
21 Monday, when we're sitting here in Investment Committee,
22 the goal is to try to get the high rate of return. We
23 heard on private equity the trailing on costs today.

24 The question is how do we bridge that? I think
25 an automatic trigger, and I do think it -- coming back, I

1 think at some point what is you go in and at least inform
2 the Board, but the question is -- we've left money on the
3 table, and so then the question is how do we, again when
4 we're struggling to make seven and a half percent and
5 seven and a quarter percent.

6 The other just generic question I have is, is
7 three years too long? Are we -- as when we heard from our
8 economist today, if this is all cyclical, if we're waiting
9 three years, are we buying at the top end of something
10 when we're going back in? I mean, how do you gauge for
11 that? Because what we're doing is waiting on a wave, and
12 so that wave has already gotten 750 million, and now we're
13 coming in, are we near the beach or are we still out at
14 the ocean?

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

16 Yeah, that's a great question. And as I said,
17 the time frames here are up for discussion and debate.
18 Anytime we reinvest, it's important to note that there's
19 absolutely no guarantee that those reinvestments are going
20 to actually continue to make money for the fund. It's
21 just an acknowledgement that we took an active position
22 away from an index, based on a divestment decision. And
23 that active position away from an index has cost us a
24 certain amount, and we're reinvesting back to index
25 weight. That's essentially what the loss mitigation

1 approach is proposing.

2 COMMITTEE MEMBER COSTIGAN: And last question is,
3 this does not allow us to go back into an investment where
4 we are strictly prohibited from going into?

5 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: No,
6 that's right.

7 COMMITTEE MEMBER COSTIGAN: Thank you.

8 CHAIRPERSON JONES: Okay. Mr. Lind.

9 COMMITTEE MEMBER LIND: Thank you. So I'm
10 generally supportive of where we're trying to go here.
11 You know, the -- there are institutional investors that
12 are making money on the tobacco stocks that we used to
13 own, right? That's -- you know, that's the reality of
14 divesting. I had some of the same concerns that the
15 Controller raised about why this doesn't become a Board
16 decision. But I like the response that Wylie gave about
17 the process, and we would get notified ahead of time that
18 this was going to happen, but it would take an affirmative
19 action of the Board to stop the train, so to speak, not
20 unlike we did with the Risk Mitigation Policy, right,
21 similar sort of process?

22 And maybe that needs to be baked into the policy
23 a little more clearly, so we know we would still have that
24 option, but it would take an affirmative action of the
25 Board. I don't think I'd be comfortable with you coming

1 to us, okay, we're here, yes or no. I think the way you
2 describe it, Wylie, makes sense to me.

3 And then I get the whole -- the difference
4 between the threshold for individual investments versus
5 the whole universe, but I'm not sure why we need to do the
6 latter, why we wouldn't just do this on the individual?
7 You know, whether it's tobacco or firearms or whatever,
8 why we want to have this sort of universal number? So --
9 and that could be part of the whole discussion about what
10 numbers do we have and what are the time periods and so
11 on, right? So I do want to hear the thought on that.

12 But let me just ask my third question, then I --
13 so some of the legislatively-mandated divestments -- you
14 know, we've seen in the past certain members of the
15 legislature still have ownership of -- or feel ownership
16 or feel very strongly about them. And have we sort of
17 vetted with some of those folks or do we plan to do that
18 as we get to the second and third reading, in case it's
19 not on their radar, so we don't have -- you know, I don't
20 have some Assembly Member calling me -- remember, I was
21 appointed by the Assembly and the Senate -- saying you
22 guys did what, right? So is there going to be a little
23 vetting process with some of those folks?

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: All
25 good questions and comments. The cumulative versus

1 individual one I'll pick up on first and try to address
2 that. That -- we included both essentially at specific --
3 specifically to address the comments from your fiduciary
4 counsel in January that you needed both. And that was
5 partially because, if you think about only having an
6 individual, if you set that at \$750 million say over the
7 course of three years, which is what the current policy
8 dictates, that still leaves a lot of room for individual
9 divestments. We could have a divestment bill every month
10 and not hit that threshold if they were small, and your
11 staff would spend much of its time dealing with small
12 divestment bills.

13 And so to address that issue, that you could --
14 you could take an individual divestment desire, and
15 subdivide it into a variety of small pieces, so that it
16 would come beneath this threshold. And as I said, those
17 could come over and over and over. And I have a feeling
18 that's not the intended investment approach for this
19 Committee.

20 That we felt it was important to have cumulative
21 element in this, so that you could capture those -- you
22 could essentially try to prohibit or restrict the freedom
23 to create lots of subdivided divestment activities that
24 would never hit the 750 individual limit, but might begin
25 to trigger something more broadly. That's why that was

1 put in there.

2 CHIEF INVESTMENT OFFICER ELIOPOULOS: I would
3 just add the way we talked about it in January is when
4 do -- when does a de minimis or several de minimis actions
5 become maximus? And the direction was you need to -- you
6 need to have a cumulative number to address that risk.

7 I think on the legislative front, we'll certainly
8 look for Committee direction on that, but it's something
9 that we could work with our Legislative Affairs group.
10 Certainly, this is a public hearing and open to the
11 public, and it might be commented on, but we could do
12 something more affirmative working with our Legislative
13 Affairs Director, if that's the Committee's desire.

14 CHAIRPERSON JONES: Okay. Mrs. Mathur.

15 COMMITTEE MEMBER MATHUR: Thank you. A lot has
16 been said on this proposal. Let me just start by saying
17 that, as a general rule, I am definitely a proponent of
18 engagement as opposed to divestment. I think it's a much
19 more effective strategy. We have shown that that is
20 something we are good at, and have had a lot of success
21 with, both in terms of achieving various policy goals, but
22 also in terms of achieving better outcomes from a
23 performance -- risk-adjusted performance perspective, so
24 I -- and I also want to say how much I respect and
25 appreciate that you all have brought this very

1 challenging, somewhat emotional issue to us, because
2 obviously none of us wants to invest in -- affirmatively
3 invest in tobacco. That's kind of an unpleasant thing to
4 do, but -- and yet, we're not divesting from everything
5 that we might object to from a personal standpoint in our
6 portfolio.

7 We can't do that, because then we would have a
8 tiny, tiny portfolio that would not achieve our
9 overarching fiduciary goal. So I totally get what this is
10 for, and generally think it's the right thing to do. I do
11 have a few questions and/or comments.

12 One is on page 20 of 67, it starts out by talking
13 about we will only take risk where we have a strong belief
14 we'll be rewarded for it, which is one of our Investment
15 Beliefs.

16 And then further down in the -- in -- sorry, this
17 is in the second big -- the second paragraph under
18 purpose. I think it's the fifth or six line up, it starts
19 with, "While -- sorry. Sorry. The fourth line up it
20 says, "...the Board's fiduciary obligation forbid CalPERS,
21 in the management of its portfolios, from sacrificing
22 potential investment performance or diversification for
23 the purpose of achieving ancillary goals".

24 And I think what's missing in that sentence
25 somehow is risk, because we can sacrifice potential

1 performance if we think we are mitigating a risk. Not to
2 achieve ancillary goals, I totally agree with that, but I
3 think somehow it's -- there's something -- it's just --
4 it's just missing there somehow. It just sounds a little
5 too harsh maybe, that we would -- because we don't always
6 pursue anything that might perform higher, because we
7 might be worried that we would have some losses down the
8 road, right? So -- and in some cases, you could see a
9 divestment initiative.

10 And I grant you that maybe they haven't generally
11 been driven this way, but you could envision a divestment
12 issue where you might say I think that the risk of this
13 particular segment of the investment universe has such
14 significant potential risk that we want to get out of it
15 today.

16 Now, maybe that's what you would call an
17 investment decision as opposed to a divestment decision.
18 And maybe I'm just talking in circles here, but I just
19 make that point, and just think -- I don't have an answer
20 to what the right language is, and maybe I need to think a
21 little bit more about that. But I just think there's a
22 few words missing in that sentence.

23 Okay. Moving on to the next page under the top
24 paragraph, it talks about CalPERS experience to date,
25 which seems like a very this-moment-in-time statement. I

1 don't know. It doesn't -- it seems like that would get --
2 become dated at some point potentially. So I just -- just
3 raise that. It's really just words, I suppose, but --

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

5 That's fair.

6 COMMITTEE MEMBER MATHUR: -- just raise that.

7 Maybe it's not necessary to have that in there. And then
8 talking about the annual -- I need a little help with
9 respect to the divestment loss mitigation approach, and
10 the second paragraph. This is on page 23 of 67, the
11 second paragraph talks about a divestment loss threshold
12 for a period of one year or longer, three years or longer
13 for new divestment initiatives.

14 So let me make sure I'm -- I'm not sure I'm
15 completely understanding the language, so I just want to
16 make sure I do, that if it's something new post whatever
17 date we might approve this policy, then we would look at
18 it for three years. And if it hits the \$750 million
19 threshold within those three years, then -- or after those
20 three years.

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: It
22 might be easier to think of it as a seasoning period for
23 the loss. So it's not if it just hits it -- you can think
24 of it this way that once we've achieved a \$750 million
25 loss on any particular divestment, it essentially starts a

1 clock. And three years later, if we are still suffering a
2 loss of \$750 million or greater, that would trigger the
3 reinvestment.

4 The idea is we wouldn't want to trigger
5 reinvestment for momentary fluctuations in the price.

6 COMMITTEE MEMBER MATHUR: Right.

7 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: It
8 would want to be a sustained evidence that this divestment
9 experiment -- that particular one is not working.

10 COMMITTEE MEMBER MATHUR: Is harming the
11 portfolio.

12 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
13 Is harming the portfolio.

14 COMMITTEE MEMBER MATHUR: Yeah.

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: So
16 seasoning is kind of the idea for both the one-year and
17 the three-year divestment proposals.

18 COMMITTEE MEMBER MATHUR: Okay. And then the one
19 year is for those that we have already in place, that if
20 after a year following the adoption of this -- or
21 the -- following it hitting the 750 million -- no.

22 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

23 You're close. Sorry. It is a confusing -- it
24 was confusing. It's easy if you put it in a spread sheet.
25 It's difficult to put it in English. If your Committee

1 approves this policy next month, then effective July 1st
2 of this year, we would essentially mark the divestments --
3 that market value of the divestments that we have made
4 versus the market value of those divestments in the
5 indices in which they are represented, and we would then
6 start that clock.

7 And if, after that one year, we have accumulated
8 a loss of 250 million -- 2.5 billion, excuse me, for --

9 COMMITTEE MEMBER MATHUR: For the entire, for all
10 of them.

11 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

12 -- for the entire, for all of them, we would then
13 reinvest.

14 COMMITTEE MEMBER MATHUR: So the 750 million only
15 applies for that three-year period, not for this annual,
16 this one-year period?

17 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

18 That's right for the -- that's a three-year
19 measurement.

20 COMMITTEE MEMBER MATHUR: So I think my
21 questioning really amplifies that this language is
22 extremely unclear, and that -- and perhaps a visual would
23 be --

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

25 Perhaps an example.

1 COMMITTEE MEMBER MATHUR: -- of -- perhaps an
2 example, but -- perhaps an example, but there's definitely
3 some need to clarify this language.

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
5 Very helpful.

6 COMMITTEE MEMBER MATHUR: And I -- because I'm
7 definitely still struggling with this one year, three year
8 thing. One year, as a general rule, feels too short, but
9 obviously some of these have been in place for a long
10 time, so maybe there's a -- so I don't -- but I -- it
11 feels -- it doesn't feel like a long-term experience,
12 right, which is -- or a long-term horizon, which is
13 generally what we're trying to focus on. Even three
14 years, is that the right number? I don't know.

15 It's longer than one year --

16 (Laughter.)

17 COMMITTEE MEMBER MATHUR: -- but is it long? I
18 don't know. Is it enough time to really determine whether
19 it's additive or subtractive to the portfolio? It's just
20 a question. I don't know the -- I don't know the answer.
21 I know this is something you guys have been struggling
22 with.

23 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: We
24 have truly been struggling with exactly that topic. We're
25 welcome to hear other thoughts on it, but a possibility

1 might be three and five. That's something that we
2 discussed internally too, to essentially increase those
3 seasoning periods so that it was very clear.

4 The offset to that, the thing that the Committee
5 would need to balance is that in that time period,
6 you're -- you know, based on past experience, you're
7 likely to be losing money.

8 COMMITTEE MEMBER MATHUR: Yeah.

9 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: So
10 it extends that period of loss. But if you extended the
11 time period without increasing the dollars amounts, that's
12 a possibility. That's a way of theoretically, you know,
13 partially -- at least partially limiting your losses.

14 COMMITTEE MEMBER MATHUR: Yeah, I see that. With
15 respect to the specific issue of tobacco, which has been
16 raised several times, and obviously it kind of hurts to
17 have to think about reinvesting in tobacco, I do -- I do
18 totally appreciate and understand that our health trust is
19 a separate trust from our investment -- our PERF, and we
20 absolutely should not be mixing the two, even though we
21 where these hats and we -- you know, it's hard -- it's
22 hard to separate.

23 But I do think that perhaps on the health side,
24 we could think about are there activities we want to
25 undertake to help -- to mitigate the -- you know, the

1 health implications of tobacco that are -- and I think we
2 already had some -- and we actually already had some
3 initiatives under the health program.

4 So anyway, I just say that there might be other
5 approaches that are more engagement type strategies we
6 could take around tobacco that we should consider on the
7 health plan side.

8 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I
9 think that's right. And you could consider those whether
10 you choose to reinvest or not.

11 COMMITTEE MEMBER MATHUR: Either way, yeah,
12 absolutely. And I think we have in the past, but there
13 might be other things that we can undertake.

14 I had one other thing that has nothing to do with
15 divestment, but has to do with the total fund investment
16 policy. And that is with respect to manager expectations,
17 which I know we been piloting. At some point, is there a
18 plan to incorporate an affirmative responsibility for
19 developing and -- manager expectations and holding our
20 managers accountable to those into -- incorporating that
21 into our investment policy?

22 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think the
23 first step is to see how this pilot, the one-year pilot --
24 and certainly that would be a good topic for discussion at
25 the end of the pilot period, what was our experience, how

1 comfortable are we replacing it in policy, what would it
2 be?

3 COMMITTEE MEMBER MATHUR: Okay.

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: And
5 they might also influence the principles, the global
6 governance principles. So it might end up here, it might
7 end up there.

8 COMMITTEE MEMBER MATHUR: Yeah, fair enough. So
9 I would -- so when the pilot is over, I think you're going
10 to bring something back to us. That could be --

11 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
12 That's right.

13 COMMITTEE MEMBER MATHUR: That would be great to
14 have that part of that conversation. Thank you.

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
16 Thank you.

17 CHAIRPERSON JONES: Thank you. A lot has been
18 said, and I see we have requests to go for a couple more
19 rounds of questions, so -- and then we do want to ask
20 Wilshire and PCA to make comments, but I'm going to try to
21 take one pass myself on this. I think what I heard the --
22 a couple of things that there seems to be some consensus
23 around, and that was to seek reimbursement. I don't think
24 there's an issue. So you mentioned that you needed
25 direction, so that -- that is pretty clear.

1 The -- using a percentage of basis point versus a
2 dollar amount I think can become confusing, because you're
3 saying 100 basis points, and then you've got to go find
4 the dollar amount to do the calculations, and so -- and
5 it's going to be different. So I would favor a dollar
6 amount. Now, I'm open to whether that dollar amount is
7 750 or 2.5 billion. That's open for me, but I think I
8 would suggest that it be a hard dollar amount for
9 transparency purposes.

10 The other thing is that the concept of coming
11 back to the Board for -- or the Committee for a decision,
12 and I think you laid it out pretty clearly, that we will
13 have the opportunity to make that call. So I -- I'm fine
14 with that process where you would be coming back before
15 the decision is made, is that what I heard correctly?

16 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

17 That's what we would propose is that although the
18 policy would authorize staff to automatically reinvest
19 should we hit the time period and the dollar amount,
20 before we did that, we would come back with an information
21 item to let you know that we were -- that that looked like
22 a possibility.

23 CHAIRPERSON JONES: But that information item
24 still would be under the purview of the Board making a
25 decision not to go forward.

1 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

2 Absolutely. That's right. You could always move
3 it into an action item and -- or change -- prohibit staff
4 from reinvesting.

5 CHAIRPERSON JONES: That's where Ron and Priya
6 and a couple others have indicated. So I think -- unless
7 otherwise, I think that's we're consistent in moving
8 forward on that one. I had another comment on a place in
9 here. Let's see where it is now. It's the iPad 714. I
10 think that's where it was. Yeah, that's where. And it's
11 at iPad 714. It's page four of eight. And it's taking
12 about the Board driven divestment mandates.

13 And on item 4, it talks to fiduciary duty
14 analysis by the Legal Office. My view is that should be
15 done by the fiduciary counsel of the Board.

16 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

17 Yes, that's accurate. I think the direction
18 should be received a divestment -- receive a divestment
19 direction. We would approach the Legal Office, at which
20 point the Legal Office would engage your fiduciary counsel
21 and the -- and you -- your Committee would receive the
22 direction and opinion from your fiduciary counsel
23 directly.

24 CHAIRPERSON JONES: Right. Yeah, I can
25 understand our Legal Office being the gatekeeper of

1 information, but the --

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

3 That's right, but you'd receive the opinion
4 directly from your fiduciary counsel. That's right.

5 CHAIRPERSON JONES: Right, right. Okay. And you
6 addressed the communication plan and a number of Committee
7 members raised the concern about how we communicate, so
8 you responded to that issue.

9 And the other comments by Priya about some
10 language clarification, a number of Committee members made
11 some comments about some language needs to be revised, et
12 cetera, so that it's clear. So I'm not going to try to
13 re-comment on all of them, but leave it to you to -- you
14 heard what they had to say.

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

16 Message heard around -- and I agree, I think we
17 have some work to do to try to make that more clear.

18 CHAIRPERSON JONES: Okay. Okay. And also
19 Priya's comment about engagement. We -- don't we engage
20 with all these companies before we hit that point of
21 discussions about divestment?

22 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

23 Certainly in the engagement bills that I've been
24 exposed to in my two years, yes, definitely, it's part of
25 the process.

1 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think
2 Priya's point is upon reinvestment. Now, that we have
3 this policy that we've been out of these -- tobacco or
4 otherwise, at that point, that we are reinvesting, I think
5 part of our communication plan certainly, or otherwise, I
6 think we need to plan an engagement strategy to address
7 the concerns at that point in time.

8 So I think we'll take a look whether or not
9 either in the -- you know, referring to the communication
10 plan, I don't think that quite does it now that I hear
11 myself say it. I think we need to put something that
12 engagement will be -- an engagement plan will be
13 developed.

14 CHAIRPERSON JONES: And what I also didn't hear
15 was a consensus around the timeline. The -- I heard
16 several comments, but I didn't sense there was a
17 consensus. So maybe we need to have further discussion,
18 because some members talk about three and five, some say
19 one and two -- one and three rather. So I didn't --
20 unless someone else heard a consensus around a timeline,
21 that's still out there for us to -- maybe that's an option
22 that you bring back to us when you bring the policy back
23 to give us an option to focus on in that area.

24 We clarified the health issue, right?

25 So, okay, that's my comments. We'll go another

1 round, okay?

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

3 Great. Thank you, Mr. Chairman.

4 CHAIRPERSON JONES: Mr. Jelincic.

5 COMMITTEE MEMBER JELINCIC: In terms of the
6 analysis issue that Richard raised, you know, sometimes
7 the legislature is thinking up this crazy bill and says we
8 want you to do the analysis, which is different than
9 analyzing a Bill. And so I think when you look at the
10 cost, I think you need to consider that.

11 The \$750 million number is problematic. And if
12 you look at firearms, the whole portfolio was 500 million,
13 so there's no way you lose \$750 million by getting out of
14 a \$500 million investment. Now, it may make the Treasurer
15 happy that we'll never have to readdress that, but there
16 is some problem with the number. I haven't got the
17 answer, but there is a problem.

18 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: Are
19 you -- Mr. Jelincic, are you indicating that you think the
20 number is too large, that 750 is too large, or is it --

21 COMMITTEE MEMBER JELINCIC: Yeah, I think it's
22 probably too large. And it may be necessary to adjust it
23 depending on what you're divesting. You know, if you're
24 divesting thermal coal, which is a very small part of the
25 portfolio, then, at some -- at what point do you say

1 that's different?

2 It's very different than if you say we're not
3 going to -- we're looking at tobacco. I mean, they're
4 just different magnitudes, and I'm not sure what the
5 solution is.

6 I would be supportive of a number. And I'll
7 point out that a billion dollars like we lost on
8 LandSource is only 33 basis points, but it's hard to say a
9 billion dollars is not material.

10 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

11 That's exactly the challenge.

12 COMMITTEE MEMBER JELINCIC: And so I think that
13 we do need a number. Again, I'm not sure that we've got
14 the numbers right. Just in defense of tobacco, I will
15 point out that it provided a significant number of good
16 union jobs.

17 There -- you've said that you will warn us before
18 we get to the 750, but that's not in the policy, and I
19 think it should be spelled out in the policy. And then
20 the other thing I was going to make was a suggestion to
21 Chair, who just left, so I'll make it to the Vice Chair,
22 that we should actually schedule this for the second
23 reading, not as an action item, but plan on at least a
24 third, because this policy is going to have some
25 significant changes when it comes back, and I think needs

1 to be rediscussed, and needs to give us more time to
2 actually think about.

3 So I would just recommend that it not -- the
4 second reading not be intended as an action item. And
5 those were my points.

6 VICE CHAIRPERSON SLATON: Okay. Did you have
7 a --

8 MR. JUNKIN: I just had one technical point to
9 make regarding firearms and the size of the divestment.
10 Think of the loss from divestment as underperformance
11 versus the full portfolio. So even though the divestment
12 may be 500 million, you can lose 750. If firearms just
13 stayed there and the market doubles, for example, you
14 would lose \$500 million. If it happens again, you can see
15 how you get to a \$750 million loss. So I just wanted it
16 to be real clear that while there -- I think it's
17 important that you do have a discussion about the size of
18 the divestment. It is possible that in this construct to
19 lose an unlimited amount, if the market goes up forever,
20 while what you've divested -- this is just mathematical.
21 I'm not positing that this will happen.

22 COMMITTEE MEMBER JELINCIC: So what you're saying
23 is firearms tripled, we would have a billion loss.

24 MR. JUNKIN: I'm sorry, yes. You did it right.
25 I did it backwards. The divested companies have to go up

1 more than the market to create the loss. Thank you.

2 COMMITTEE MEMBER JELINCIC: But it --

3 MR. JUNKIN: But you can --

4 COMMITTEE MEMBER JELINCIC: It would have to
5 triple while the market stayed flat.

6 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
7 That's right.

8 MR. JUNKIN: But if the -- that's right. That's
9 right. Then you'd have the loss that would trip that \$750
10 million trigger.

11 COMMITTEE MEMBER JELINCIC: And the odds on that?
12 (Laughter.)

13 MR. JUNKIN: Not good. And that's -- I just
14 wanted to make sure everybody understand that point, so
15 it -- you know, thermal coal, I think what was the number
16 \$18 million when it came around.

17 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
18 180.

19 MR. JUNKIN: 180. You can still get to a loss
20 even at that size of a divestment. Fire arms may have
21 been that small.

22 VICE CHAIRPERSON SLATON: Let's see I'm up.

23 So I think that the -- you know, the genesis of
24 this is comments from our fiduciary counsel kind of
25 generated -- because this has been going on for a long

1 time, and now you've served up a proposed policy to us.

2 But what I didn't hear from the fiduciary was
3 that there was a timeline associated with how fast or
4 slowly this has to work. That the critical thing was to
5 have a policy in place. So I'm not as worried that we
6 suddenly have to react, whether it's tobacco, firearms,
7 Sudan, that we suddenly have to go back in.

8 So I see whether it's a three and five, or
9 something like that, I'm more comfortable with it being
10 longer term, rather than shorter term, just because I
11 don't feel an urgency to have to correct, as long as we
12 have a plan to correct.

13 The other thing is I want to make sure that
14 nothing in this policy detracts from our primary
15 objective, which is engagement. So I don't want a policy
16 like this to start to generate more divestment things
17 coming at us. And, Wylie, you mentioned earlier that
18 somehow the design of the policy might cause more
19 divestment activity, you know, I don't think we want that
20 to occur.

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

22 Neither does staff, I can assure you.

23 VICE CHAIRPERSON SLATON: And I'm not sure
24 adjusting the numbers actually affects that one way or the
25 other. I think it's our strength on the value of

1 engagement that is the bulwark to reduce this from
2 happening.

3 The last point I want to make, although I know
4 that thou shalt not be a market timer, but we arbitrarily
5 in any of these disinvest -- divestment actions, we have
6 just told you divest. I mean, boom, you're -- you need to
7 go out of that. To me, it's just as problematic to tell
8 you you're ordered to go back in. In other words, to me,
9 it's taking it -- taking the prohibition off the table,
10 which is different than saying go ahead and reinvest
11 tomorrow.

12 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

13 Yeah, excellent point. I would agree. And in
14 the policy, we've included some language so that staff has
15 some flexibility in terms of once the trigger has been
16 met, we've come to the Board and said we're planning to
17 reinvest, you don't stop us from doing that, that we have
18 some discretion as to when and how that's done, so that
19 we're not buying at the top of the market, for example.

20 VICE CHAIRPERSON SLATON: Right. Thank you.

21 CHAIRPERSON JONES: Okay. As I was returning, I
22 happened to overhear J.J.'s suggestion about a third
23 reading -- second reading and then come back with a third
24 reading. I think that's an excellent idea, if -- yeah, so
25 that we have an opportunity to -- because there's a lot of

1 meat here. And as you can see that there's still some
2 various viewpoints that we need to continue to talk and to
3 get out.

4 No fourth though, J.J.

5 Okay. Mr. Costigan.

6 COMMITTEE MEMBER COSTIGAN: Just a couple quick
7 more points. First of all, Wylie and Ted, this is a great
8 discussion. And I also think it shows how well versed
9 this Board is and diverse this Board is in its thoughts, I
10 mean, to have this type of discussion. And I thank Mr.
11 Jones from making it a third reading, because there are a
12 series -- still some more questions.

13 And the one that I have, and just to throw it out
14 there, when you're talking about this next month, so this
15 is when we get back in. So this is -- you know -- and
16 it's a trigger to get back in. It's lost opportunity. I
17 mean, this is -- the language confuses me. It's the lost
18 value of money or the lost value of the investment. So
19 sort of which begs the question which is on the front end.
20 So this is a back-end solution. We've lost 750 million.

21 How do we reevaluate -- again, back to Ms.
22 Mathur's point, engagement is extremely important. So
23 we've engaged and then the asset missed 750 million. So
24 we missed that growth, and now we're getting back in. How
25 are we also evaluating the front end, because this is a

1 back-end discussion?

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

3 Yes, absolutely. And nothing in this policy
4 would change our focus on engagement as an element in all
5 of our activities, including any divestment related, save
6 legislatively driven, divestment. I think I understand
7 your question.

8 COMMITTEE MEMBER COSTIGAN: Well, I guess the --
9 and I may not be articulating it well, is the fact is this
10 is -- three years from now the asset we divested is now
11 worth 750 million or more. It's hit some trigger,
12 correct?

13 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: To
14 be clear, what's gone on there is we've divested.

15 COMMITTEE MEMBER COSTIGAN: Correct.

16 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

17 Yeah, and the asset in the index --

18 COMMITTEE MEMBER COSTIGAN: Has grown.

19 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

20 -- has grown.

21 COMMITTEE MEMBER COSTIGAN: Correct.

22 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: And
23 we haven't enjoyed that growth.

24 COMMITTEE MEMBER COSTIGAN: Exactly.

25 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

1 That's the primary source of loss, based on the
2 past divestments.

3 The other source of loss is material, so it's
4 worth noting, that is that there's some transaction costs
5 that are undertaken when we do divest. And those costs
6 are removed from the fund in perpetuity. And so that's
7 why we're including this reimbursement for costs.

8 COMMITTEE MEMBER COSTIGAN: No, I understand
9 that. What I'm just asking is at the front end of that
10 again -- and I may not be articulating it well, is we've
11 divested. And so sometime down the road the asset that we
12 divested from is worth more. So we're -- there's a
13 trigger that causes us to go back in.

14 I'm just asking on that front end, back when
15 we've made that original decision to leave, tobacco for
16 example, what's the mechanism in place? I'm looking --
17 and we're talking about lost opportunity going forward.
18 And I'm not articulating it well, but this is a back-end
19 trigger. What's the front end for us to say, hey, you
20 made lose 750 million in the future, you shouldn't do
21 this?

22 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

23 Yeah, absolutely. We focused a lot on the
24 stop -- the loss mitigation approach that we're proposing.
25 But remember that at the beginning of the policy, your

1 stated divestment policy is to not divest. So that's what
2 it says right up front. So your stated policy is you
3 prefer engagement as an approach.

4 Divestment is not your preferred approach. As I
5 mentioned, there's a wide variety of reasons for that. It
6 removes your voice as a responsible owner. It's very --
7 there's an open debate as to whether divestment is even an
8 effective tool to achieve the types of goals and aims that
9 it might originally seek to achieve.

10 So your stated policy is to not divest. So
11 whenever you divest, you're basically doing it in -- I
12 would say you have to do it -- it's an exception to your
13 policy -- your stated policy.

14 COMMITTEE MEMBER COSTIGAN: I understand. And
15 this -- and, Mr. Jones, thank you again for the back door.
16 We're going to have two more opportunities, because I do
17 think this is a great discussion, and would like to
18 revisit one of the policies we did last year with the
19 Treasurer -- the prior Treasurer. So thank you. Thank
20 you, Mr. Jones.

21 CHAIRPERSON JONES: Okay. Very good.

22 Mr. Junkin. And also, if you respond to a
23 specific comment do so, but also any other comments,
24 overall comments. And then, Allan, if you have any
25 comments you want to share with the Committee. And I have

1 no further requests to speak. So after these two, we're
2 going to move on.

3 MR. JUNKIN: Great. So I actually wanted to
4 address Mr. Costigan's question. As divestments have sort
5 of moved down the track towards sort of finally enacting
6 them, Wilshire historically has been involved in
7 evaluating and comparing quantitatively the current
8 portfolio with a portfolio that has divestment enacted.
9 And so we can look at what is the forecasted difference in
10 risk and return. And so we can make judgments on how
11 different does performance have to be to get to a \$50
12 million impact or a \$750 million impact, whatever that
13 number is. So that historically has been something that
14 has happened. We haven't had to do it in a while.

15 I think in the last hour and a half, you all have
16 covered almost all of my points. And so I probably won't
17 drive any of them home too much from here. I do think you
18 all have hit really on the critical matters. One is the
19 dollar amount for losses. I do think that the size of the
20 divestment matters. And, you know, if you were to divest
21 of some future industry that's six or seven percent of the
22 global stock market, 750 million is going to be
23 inadequate.

24 On the flip side, if firearms was \$20 million,
25 you'll -- probably mathematically you could get there, but

1 you probably won't ever get there. And so maybe a way to
2 get to that is to set the number as it is enacted, so you
3 do get a dollar number, but it's relative to the size.
4 Just throwing that out there. That -- I don't mean to
5 spring that on you. It just occurred to me while we were
6 talking.

7 And I think that, you know, the automatic
8 reinvestment, that does remove sort of the politics and
9 the re-debating of issues. But if one of the things that
10 we're focused on is very long-term risks, it could be the
11 case that a divestment does not work for a very long
12 period of time, trips a trigger, you're forced back into
13 it right when the risks sort of manifest themselves.

14 And so you should just be very aware -- and I
15 think this debate makes it clear that you are -- of
16 something like that.

17 And then just last, a technical issue,
18 methodology. We're still working on the methodology.
19 That will be part of the second reading, because there are
20 a couple of different methodologies in the Wilshire
21 report. We'll settle on one, and that will be brought
22 forward.

23 CHAIRPERSON JONES: Okay. Thanks.

24 Allan.

25 MR. EMKIN: I'll be very brief, having dealt with

1 divestiture for 30 years with this Board.

2 (Laughter.)

3 MR. EMKIN: And you notice that I was choking,
4 and it's made me choke for 30 years, because there's no
5 issue that has caused more stress and more strain between
6 the consultants and the Poured, the staff and the
7 consultants, and amongst each other, and it deserves the
8 level of attention you're giving it.

9 The dollar amount and the timing, in my mind, are
10 technical. What's really important is the concept. And
11 what you're addressing is something that has failed to be
12 addressed for 30 years, and that is, well, we know how to
13 go out the door, but we don't know how to get back in.

14 And what this does is create a financial basis
15 that's unbiased for getting into things where the reasons
16 you got out, which were you thought there would be
17 excessive risk or lost return, had been proved not to be
18 the case. And that's what's really important here.

19 You did it for a good investment, solid sound
20 reasons. And guess what, sometimes you're wrong. And
21 this gives you an opportunity to reverse that previous
22 decision. So I really applaud the staff and the Board for
23 taking this on. And you're right, it does need a lot more
24 work.

25 CHAIRPERSON JONES: Okay. Okay. Mrs. Mathur.

1 COMMITTEE MEMBER MATHUR: Sorry, Mr. Chair. Just
2 a quick thing. I think I heard J.J. say earlier, and
3 Andrew mentioned it also, whether the threshold or the
4 trigger amount should be relative to the original
5 divestment or relative to the fund. I think if we're
6 thinking about it as a materiality threshold, it really
7 has to be relative to the fund. I don't see how it can be
8 relative to the investment.

9 So I would be supportive of sort of one. It's
10 also simpler for the purpose of calculation. I just think
11 it should be one threshold for the fund.

12 Thanks.

13 CHAIRPERSON JONES: Okay. Very well taken.

14 Okay. Thank you very much.

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

16 Thank you.

17 CHAIRPERSON JONES: Okay. We'll now move to the
18 next item on the agenda.

19 INVESTMENT DIRECTOR CROCKER: All right. Thank
20 you. Kit Crocker again speaking for CalPERS Investment
21 Office staff. This is Item 9b, Revision of Affiliate Fund
22 Policies and Repeal of Legacy Policies, the first reading.

23 As outlined in the memo for the agenda item,
24 staff is proposing updates to the investment policies for
25 the affiliate funds. This is primarily a reformatting

1 exercise to bring these policies more in line with the
2 updated policies for the PERF.

3 Given this is a first reading, I will ask the
4 Committee for any questions.

5 CHAIRPERSON JONES: Seeing no questions, thank
6 you for your presentation.

7 INVESTMENT DIRECTOR CROCKER: Thank you.

8 Okay. We will move on now to Item 10, and that's
9 a recommendation of proxy voting and 2016 voting plan.

10 (Thereupon an overhead presentation was
11 presented as follows.)

12 CHIEF INVESTMENT OFFICER ELIOPOULOS: I'm being
13 joined by Anne Simpson and Dan Bienvenue. I'll give them
14 a minute. So we're on 10a.

15 And just to remind the Chair, after the
16 conclusion of this, I believe we'll be taking up 6b, which
17 is the Global Governance Principles. And then next I
18 think we also have 5a, which is the legislative update
19 just to set everyone's expectations. We'll take them up
20 in that order. Does that make sense?

21 CHAIRPERSON JONES: Yes, 5e and 6a.

22 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yes, right.

23 INVESTMENT DIRECTOR SIMPSON: Thank you very
24 much. This is Anne Simpson, Investment Director for
25 global governance. And as Ted said, I'm joined here by my

1 colleague Dan Bienvenue who co-chairs our new Governance
2 and Sustainability Committee. So we're shoulder to
3 shoulder on all things to do with governance and ESG.

4 The item that you've got in front of you is quite
5 detailed. And we're doing two things. The first is we're
6 looking back at the previous three quarters, because
7 there's a tradition that we come to you and let you know
8 what's going on every few months, but we've been very busy
9 with other things. So that's a bit of a catch-up.

10 But we're also doing something new, which is part
11 of the six-month ESG strategy review. This time we're
12 actually looking ahead at what's coming up. And if we
13 take a few minutes now, I'd just like to focus on the
14 priority areas, which are proxy access and put that in
15 context with our climate change work, and with our board
16 diversity work.

17 I'll spend a couple of minutes on that, then
18 maybe we can spend the rest of the time dealing with any
19 questions that people may have.

20 So with that in mind, I'm going to go to page
21 seven, slide seven.

22 --o0o--

23 INVESTMENT DIRECTOR SIMPSON: Thank you, Wylie.
24 There's lots of background -- oh, thank you, Ted. It's
25 team work.

1 There's lots of background on why proxy access,
2 and I'll be glad to answer questions. And it's been quite
3 the wild ride on this issue in recent years. But this, I
4 think, is a good starting point for what happened this
5 season looking back.

6 The first thing to note is we've teamed up with
7 New York City. And in this partnership, New York has
8 taken on the job of filing, and CalPERS has taken on the
9 job of running proxy solicitations. We've also worked
10 with other sister pension funds, including CalSTRS, VEBA,
11 funds such as TIAA-CREF, Norges, T. Rowe Price, a broad
12 coalition.

13 So I also wanted to emphasize here that in
14 planning this campaign with New York, we decided to focus
15 on three buckets of companies. We could have just started
16 with the most -- the largest companies economically and
17 worked our way down the portfolio, but we thought it was
18 important to be very targeted with this particular tool.

19 So the first group of companies are those where
20 climate change risk is to the forefront of long-term
21 strategy thinking, and that's the energy sector.

22 The second group of companies we chose were where
23 we saw boards that lacked diversity. Although, the caveat
24 there is because current disclosure is poor, it's very
25 difficult to make a fair assessment.

1 And thirdly, we focused on companies where we saw
2 a big governance weakness, and that was typically where a
3 vote by shareowners had won, but the company didn't
4 actually implement.

5 So if we go to the next -- the next slide. Thank
6 you, Ted. Slide 8.

7 --o0o--

8 INVESTMENT DIRECTOR SIMPSON: This is really just
9 an overview of where we've got to in this first year
10 making this very big push. We closed out with 120
11 companies that had either been requested to or had decided
12 to jump and not wait to be pushed. And great credit to
13 them for doing so.

14 We also show you in the red and blue bar that on
15 balance, we won the majority where these proposals came to
16 the vote. And you can also see that in that block that
17 the CalPERS engagement, which is where we worked with New
18 York City to directly talk to companies, argue our case,
19 listen to what they had to say. The number of proxy
20 solicitations that we ran. This is where we filed with
21 the SEC. We talked investors, to proxy voting firms, and
22 so forth. And actually, we also attended 22 annual
23 general meetings. So a big thank you to the team for a
24 huge push.

25 --o0o--

1 INVESTMENT DIRECTOR SIMPSON: So, Chair, I'll
2 move just then quickly to looking ahead. And I'd like to
3 go to, if Ted would be so kind, to slide 15. In the deck
4 you'll see that we're explaining how we're focusing on
5 important ideas in the Global Governance Principles. But
6 because proxy access has proven to be such an effective
7 tool, I just want to highlight for the Board what the
8 plans are on climate change and on diversity.

9 So on slide 15, you'll see that in addition to
10 continuing to vote in favor of proposals, this year, not
11 just acting in support of others filing, we have co-filed
12 three global mining companies. And shortly, we expect to
13 be able to announce that each of those three will have
14 been supported by the company management. That's
15 extremely important, because this is no longer an issue on
16 which shareowners and management should be divided. We
17 want to see companies making common cause with the owners
18 and guessing this right. So that's very encouraging.

19 We've also, through Ceres, been engaging
20 companies in the energy sector through something called
21 the carbon asset risk project. And a number of those
22 companies we've won proxy access.

23 And what we're doing on this occasion is now
24 coming back and we'll be supporting Ceres members by
25 running proxy solicitations at 18 of those companies,

1 again to make sure that we get investor's attention. And
2 we are also talking to some of those companies encouraging
3 management to support the proposals, rather than opposing
4 them.

5 We've also this season got 17 proxy access
6 proposals directly at energy sector companies. And again,
7 this will be the full faith and credit of CalPERS behind
8 getting the vote out and we hope winning.

9 If we could now turn to page 17.

10 --o0o--

11 INVESTMENT DIRECTOR SIMPSON: I'd just like to
12 highlight where the proxy access campaign fits in with
13 board diversity. Based on the proxy team's tracking of
14 where we are, it looks as though we're going to have
15 something along 20, 22 shareowner proposals directly on
16 diversity this season.

17 We will support those where they're in line with
18 CalPERS governance principles. But I do want to say that
19 typically these types of principles have a very low level
20 of support, and we don't think that they're moving the
21 needle.

22 On proxy access, I'm glad to say that at the 20
23 companies we worked with New York on filing last season,
24 12 of those companies have since appointed a woman to the
25 Board. We're not in a position, due to full disclosure to

1 make a comment about other dimensions of diversity, but we
2 think that's a pretty encouraging sign that proxy access
3 is the way to open this up.

4 I should say though we've got James Andrus on our
5 team reminded me that proxy access board appointments
6 don't always go your way. We did have one company, which
7 following us winning the vote, appointed a gentleman of 91
8 years old.

9 (Laughter.)

10 INVESTMENT DIRECTOR SIMPSON: A caucasian. But
11 that said, we do think that the potential of proxy access
12 is really being felt, not just on key themes that CalPERS
13 Board is committed to, but we think that there's some real
14 momentum building.

15 New York has found out of the similar number of
16 companies where they filed this year, and we're engaging
17 together, a little less than half of the companies are
18 agreeing to introduce voluntarily, and it won't be coming
19 to the vote. So it might be that we have a slightly less
20 busy workload this season.

21 So with that, I'd be glad to answer any
22 questions.

23 CHAIRPERSON JONES: Yeah, we have a couple of
24 questions.

25 Mr. Jelincic.

1 COMMITTEE MEMBER JELINCIC: Back on slide 8, in
2 the propose -- in the proposals up for a vote, of the 54
3 that passed, do we have any idea how many -- in how many
4 cases the company says, well, it may have passed, but
5 we're not going to do it anyhow?

6 INVESTMENT DIRECTOR SIMPSON: Sorry, I don't have
7 that have, but we -- I know we're refiling, in our team
8 work with New York, at 17. So that's a pretty good
9 indicator that, at this stage, that's the number --
10 Nabors, the company that appointed the gentleman with many
11 decades of experience to the board. That is an example of
12 a company where it passed, but it wasn't implemented.

13 But I have to say we have been having detailed
14 conversations with every single company, whether we won or
15 it was a near miss, to talk to them about how to update
16 their bylaws so that we get it implemented properly.

17 And through our work with the Council of
18 Institutional Investors, we now have a best practices
19 guide on how to do this when you get around to the rule
20 writing. And that's proven to be very useful.

21 COMMITTEE MEMBER JELINCIC: Okay. And in the
22 company engagements and the proxy solicitations, I noticed
23 that they're both 78. Is that a coincidence or did we do
24 78 proxy solicitations, and the 78 companies that we
25 talked to, because they weren't cooperating?

1 INVESTMENT DIRECTOR SIMPSON: I think they go
2 hand in glove. We obviously run a proxy solicitation
3 where we haven't been able, with our fellow investors, to
4 persuade a company to introduce proxy access. But I think
5 the point that we're showing here is not just that we file
6 off letters at the SEC, and run around drumming up the
7 vote. In every single case, we've engaged the company.
8 So it's been a persistent and constructive dialogue from
9 our point of view. And I think that's one reason this
10 campaign has worked so well is we've taken the time to
11 have those conversations, but it's -- obviously, it's a
12 lot of work.

13 COMMITTEE MEMBER JELINCIC: Do we have any
14 indication of how many people we -- where we had company
15 engagements and they agreed with us, and so we didn't have
16 to go forward, or is that the 16 over in the first bar, or
17 is the number bigger than 16?

18 INVESTMENT DIRECTOR SIMPSON: Yeah, it's a good
19 question. The voluntarily adopted included some companies
20 who had the conversation and said, please, don't take this
21 to a vote. You know, it wasn't even our proposal Bank of
22 America is an example of that. But then we had other
23 companies, like Prudential, and General Electric, where
24 they said, okay, well, this seems to make sense, and we
25 want to be at the forefront of good practice and

1 And Prudential voluntarily adopted, without even
2 receiving a shareholder proposal. So we're seeing that
3 sort of response as well, which is very encouraging.

4 COMMITTEE MEMBER JELINCIC: So we -- at least at
5 this point, we don't have a number of -- we don't have the
6 number of companies that we engaged in, but -- and they
7 simply said, yeah, that makes sense, and so we didn't go
8 forward with a --

9 INVESTMENT DIRECTOR SIMPSON: We can provide that
10 to you. As a follow-up, we can give you the breakdown.

11 COMMITTEE MEMBER JELINCIC: For my purposes, do
12 you have just a ballpark?

13 INVESTMENT DIRECTOR SIMPSON: No, I don't.

14 COMMITTEE MEMBER JELINCIC: Okay. Then I'll let
15 you follow up.

16 INVESTMENT DIRECTOR SIMPSON: It's less than 10,
17 but -- is that a ballpark?

18 COMMITTEE MEMBER JELINCIC: Yeah. Yeah. I
19 just -- just trying to get some general feel on, you know,
20 how often we talk to people and that, you know, are
21 successful in the engagement. If we did the proxy
22 solicitation, obviously we weren't successful.

23 INVESTMENT DIRECTOR SIMPSON: It increased as the
24 season went on. As we showed that we could win the votes,
25 suddenly the conversation -- in the conversation we were

1 all the more persuasive.

2 COMMITTEE MEMBER JELINCIC: So it goes to the
3 fact that negotiations is not a rational process, it's a
4 power game.

5 INVESTMENT DIRECTOR SIMPSON: Teddy Roosevelt
6 said, "Speak softly and carry a big stick". And I think
7 that's really what engagement with proxy voting is that
8 owners should ultimately have the right to intervene, but
9 you want to start with a discussion and reach a consensus
10 with the company. That's the real goal.

11 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

12 CHAIRPERSON JONES: Mr. Costigan.

13 COMMITTEE MEMBER COSTIGAN: Thank you, Mr. Jones.
14 Anne, thanks. This is fantastic as usual. You guys do an
15 amazing job. So I just have a couple questions. I'm not
16 picking on any company. I just wan to make sure I
17 understand this more.

18 In the report, and I'm just -- because it's --
19 J.M. Smucker's, for example. It just stood out. This is
20 more just on reporting. So, for example, on Smucker's, it
21 was, "Report on plans to increase renewable and
22 sustainable energy use", and the vote was 21 percent for
23 it. So I just want to -- these are probably very simple
24 questions. Is that 21 percent of the outstanding
25 shareholders -- of the amount of shares that voted, or 21

1 percent of the votes cast?

2 INVESTMENT DIRECTOR SIMPSON: Twenty-one percent
3 of the votes cast, but I defer Todd Mattley who's our
4 head of proxy voting. He's sitting right at my side here.

5 COMMITTEE MEMBER COSTIGAN: Okay. I just have
6 some -- just a couple questions.

7 INVESTMENT DIRECTOR SIMPSON: That's correct.

8 COMMITTEE MEMBER COSTIGAN: So that means that
9 someone with one share has an equal weight, if we hold a
10 million shares, at least the way this report, when it says
11 21 percent? So if you have 100 voters, 100 people
12 casting, regardless of how much stock they own, that means
13 that only 21 out of the 100 voted for this proposal.

14 INVESTMENT DIRECTOR SIMPSON: (Nods head.)
15 Correct, yes.

16 COMMITTEE MEMBER COSTIGAN: You were nodding your
17 head, is that --

18 INVESTMENT DIRECTOR SIMPSON: Yes.

19 COMMITTEE MEMBER COSTIGAN: So I am just trying
20 to get a weighted average, because I'm trying to figure
21 out, are we the -- back to Teddy Roosevelt, are we the big
22 stick or are we a little stick?

23 INVESTMENT DIRECTOR SIMPSON: Or are we a feather
24 duster?

25 COMMITTEE MEMBER COSTIGAN: So we're the big

1 stick, but -- okay. Second, what I'd like, Mr. Jones, to
2 sort of better understand -- I'm just throwing it out
3 there -- is where was the -- their board, for example, on
4 these proposals?

5 So it's great to see where we were. Again, I'm
6 not picking on Smucker's. It just happened to show up on
7 my page. So only 21 percent of the vote. So what was the
8 Board's recommendation, for example, what to do? Because
9 I would be curious just to kind of see. I mean, it gives
10 us a little more information as to where these boards are.
11 Because I assume, for example, when we voted against
12 certain board members, the rest of their board members
13 said vote for them, for example.

14 INVESTMENT DIRECTOR SIMPSON: Um-hmm.

15 COMMITTEE MEMBER COSTIGAN: So I know we have
16 that somewhere. And I know Wylie is making a note. Is it
17 somewhere, Wylie?

18 INVESTMENT DIRECTOR SIMPSON: It's very unusual
19 for management to support a shareowner proposal. That's
20 why I think we had a real break-through last year with BP
21 and Shell and later Statoil, whose management decided this
22 wasn't something they wanted to fight, they wanted to
23 support.

24 We, ourselves, have occasionally had a company
25 ask us to help them with a proxy solicitation to get a

1 vote over the line. An example is Massey Energy, where
2 they needed, at our and other investor's requests, to
3 improve their governance following -- at the Big Branch
4 mining tragedy, but they were really worried about whether
5 they could get the vote out, because they needed to get 80
6 percent of all votes, all votes outstanding, in order to
7 amend their bylaws, so we ran a proxy solicitation for
8 them.

9 So I'm now looking at the fingers of one hand
10 trying to remember times when there's been unity around a
11 shareowner proposal or a shareowner solicitation for a
12 management -- it's very unusual.

13 COMMITTEE MEMBER COSTIGAN: I guess what I'm just
14 trying to figure out, for example, is that means that 79
15 percent voted against this proposal --

16 INVESTMENT DIRECTOR SIMPSON: Um-hmm.

17 COMMITTEE MEMBER COSTIGAN: -- for example. So
18 who ran the opposition? And then on the next one, which
19 is McKesson, the report on political contributions. Only
20 35 percent for, 65 percent against, which means somebody
21 ran a no campaign.

22 INVESTMENT DIRECTOR SIMPSON: Yes.

23 COMMITTEE MEMBER COSTIGAN: And I'd just be
24 curious at some point, how do you get more information
25 like that? So if it's not the Board, who was it, or how

1 do you get to it? Because someone was doing it. I
2 mean -- anyway, I just was trying to look for more
3 information.

4 Thank you, Mr. Jones.

5 CHAIRPERSON JONES: Okay. Yeah, Anne, on that --
6 Mr. Costigan's question, for example, when I'm looking at
7 the compensation fail votes, you list all these companies.

8 INVESTMENT DIRECTOR SIMPSON: Right.

9 CHAIRPERSON JONES: Isn't that public information
10 on how they voted --

11 INVESTMENT DIRECTOR SIMPSON: Yes.

12 CHAIRPERSON JONES: -- that answers his question?

13 INVESTMENT DIRECTOR SIMPSON: Yes.

14 CHAIRPERSON JONES: Okay.

15 INVESTMENT DIRECTOR SIMPSON: The -- for mutual
16 funds at the end of the season, the votes are public.
17 It's a regulatory requirement. Typically, if management
18 opposes a shareowner proposal or supports a management
19 proposal, there's a big wave of loyalty that runs through
20 the vote, because many investors have a policy of
21 following management's advice which, for the most part, is
22 not a bad thing. But where management faces a conflict of
23 interest, for example on compensation, that is a problem.

24 CHAIRPERSON JONES: Is that public information by
25 vote or just the total vote?

1 INVESTMENT DIRECTOR SIMPSON: My understanding is
2 that there isn't a requirement for all investors to
3 disclose their votes. I mean, some do it voluntarily,
4 like CalPERS. We disclose our votes now in advance. The
5 mutual funds at the end of the season have to publish
6 their votes. But you do not have the right to find out
7 how the intermediaries, the mainstream fund managers,
8 vote. The management's advice will be published in the
9 proxy. And that, therefore, is readily available.

10 CHAIRPERSON JONES: Okay.

11 INVESTMENT DIRECTOR SIMPSON: I'm just going to
12 check in with Todd because I can't see him and whether
13 he's frowning at me. Thank you. Yeah, we agree.

14 But the -- Wylie is just making a good point that
15 this is really the arena for the proxy voting firms, where
16 what they're attempting to do is form a view of a vote,
17 regardless of whether management supports it or which
18 shareholder put it forward, to see whether it's in line
19 with the pension fund or investor's policy.

20 Most of their clients have policies, and their
21 job is to help them interpret them when a vote comes in
22 front of them.

23 CHAIRPERSON JONES: Okay. Ms. Taylor.

24 COMMITTEE MEMBER TAYLOR: Anne, thank you so
25 much. I really appreciate the work you do every year, and

1 I know it's a lot of work for your proxy voting. And
2 having just come out of the off-site where we were talking
3 about our ESG, seeing it in action, I'm really, really
4 happy to see what we're doing here. I think one of the
5 questions I had was, and I'm not sure if I understood it
6 correctly, so we had votes on climate risk, but we -- and
7 we were working with New York for that, is that correct?

8 INVESTMENT DIRECTOR SIMPSON: We had three
9 categories of voting on climate risk. One is where a
10 shareholder puts forward a proposal asking for improved
11 risk reporting, for example, or to align compensation
12 targets with climate change strategy. And with our Global
13 Governance Principles, we will vote in support, because we
14 have a view on that type of proposal.

15 The second bucket is where we worked with New
16 York on proxy access, but we deliberately chose companies
17 at the center of the climate change debate.

18 And this -- and then the third category, we
19 dipped our toe in the water last year by working with a
20 group of investors to see if we could file a proposal on
21 risk reporting and win support for it. And having
22 successfully won the vote, we've now said, okay, well, we
23 can build on that. And this time, we've got the mining
24 companies where we're co-filing, and another group of
25 companies, 18 or more, where Ceres members have filed, and

1 we're going to help get the vote out and argue in favor of
2 those proposals.

3 COMMITTEE MEMBER TAYLOR: Of the risk reporting?

4 INVESTMENT DIRECTOR SIMPSON: Correct.

5 COMMITTEE MEMBER TAYLOR: That's awesome. Thank
6 you very much.

7 INVESTMENT DIRECTOR SIMPSON: Thank you.

8 CHAIRPERSON JONES: Mrs. Mathur.

9 COMMITTEE MEMBER MATHUR: Thank you.

10 Wow, what an undertaking of more than 7,000 votes
11 in just one quarter. That's a huge undertaking by the
12 Investment Office. And I just really want to commend all
13 of you. I know it's not just -- your team obviously leads
14 the effort, but there's significant engagement across the
15 portfolio, I think, from what I understand.

16 INVESTMENT DIRECTOR SIMPSON: Yes. And it really
17 is a team effort. Thank you for acknowledging that. I'd
18 also like to acknowledge the work of the Legal Office,
19 because when we file proposals or write letters to the
20 SEC, they play an invaluable role. And also Public
21 Affairs, because all of this generates a lot of interest
22 in the media, and keeping track of that is work too.

23 COMMITTEE MEMBER MATHUR: Absolutely. Thank you
24 for saying that, because I absolutely agree. And I think
25 this report that you've brought to us is really good,

1 because you brought us some statistics and then some
2 examples. And it really helps to sort of make it concrete
3 all of this work that's being done, so I really appreciate
4 that.

5 Now, a question for you looking forward. In
6 terms of proxy access, now that we're beginning to gain
7 proxy access at these companies, now we need to think
8 about which candidates -- and we've already started
9 thinking about it, but what candidates might be
10 appropriate for us to support or sponsor or try to get
11 elected.

12 Are we considering at all in the sort of list of
13 criteria for such candidates, energy -- resource
14 efficiency or resource management expertise to sort of
15 synch it up with our climate agenda?

16 INVESTMENT DIRECTOR SIMPSON: Yes, thank you.
17 It's a good question. We've developed this understanding
18 that a high quality board has three -- there's three
19 dimensions. The first is independence, and I think that's
20 been there for many, many years. We all understand you
21 need an independent board. We've been very strong on
22 diversity, because we know that group think was at the
23 heart of the financial crisis. And if you don't have a
24 diverse board, not only to you run that danger, you're not
25 accessing the full range of talent that the company will

1 need.

2 But then the third area that we're starting to
3 understand is the notion of competence. And there is some
4 cross-cutting competencies that everybody needs, for
5 example, financial acumen, or literacy, as it gets called.
6 I don't know financial numeracy. But an understanding of
7 finance, that's even a requirement on listing rules to
8 have somebody on the audit committee.

9 But as we've come to engage companies, we are
10 beginning to understand that for a company to make this 30
11 year transition away from where they are into what might
12 be a very different future, both risk and opportunity is
13 going to require a mix of skills that maybe the energy
14 sector hasn't thought about before.

15 I think we've had a similar conversation after
16 the financial crisis with financial institutions that
17 having the great and the good on the Board isn't enough.
18 You need people with a deep knowledge of the sector with
19 an imagination, because people who are good at risk have
20 imagination.

21 So we've had some conversations, for example,
22 with Duke Energy, not last year, but the year before,
23 where we had a nuclear company combined with a coal
24 company and nobody on the board with deep, deep coal
25 experience. Then they had a major environmental disaster

1 with the Dan River ash spill. And that was very good
2 example, where you have to start with the company's
3 strategy for the long term, then mount the skills and
4 experience, then look at who you've got. And that is
5 really the focus of our petition with North Carolina and
6 New York and CalSTRS to the SEC, just to say we need
7 disclosure on skills and experience that will allow us to
8 map all of that which is relevant.

9 So in that, it seems if climate change is
10 relevant to long-term strategy, then depending upon what
11 your sector is, you absolutely need to have people with
12 skills in environmental risk, with regulation, with
13 transition, which is a very different form of business
14 development, to just jogging along as usual.

15 COMMITTEE MEMBER MATHUR: I imagine even
16 companies that are not energy companies or fossil fuel
17 companies having some kind of efficiency competence is --
18 or at least interest is also going to be useful, because I
19 mean every company has work to do I think in achieving
20 greater energy efficiency and resource efficiency, water
21 efficiency as well.

22 INVESTMENT DIRECTOR SIMPSON: Yes.

23 COMMITTEE MEMBER MATHUR: Another question sort
24 of looking forward on CEO pay ratio implementation.
25 That's an issue sort of coming down the pike at us. What

1 is -- how are you thinking about it, how is the Investment
2 Office thinking about it, how are we going to incorporate
3 that?

4 INVESTMENT DIRECTOR SIMPSON: Well, CalPERS wrote
5 in -- I mean, this a rule that came through Dodd-Frank.
6 It was a legislative requirement for the SEC to write a
7 rule that companies would express the ratio of the top to
8 the median employee's pay.

9 And the SEC actually developed a really
10 thoughtful memorandum to explain how they were approaching
11 it. And they didn't take quick fixes. They said it had
12 to be global. It had to include part-time employees. And
13 we think that this is going to be a useful data point.
14 However, it's like a chink of light into a very complex
15 subject. You can't hang a lot on that one number. But I
16 hope it does take us down a path of getting more data and
17 more reporting on human capital management. And I think
18 you'll recall that we worked with a group of funds after
19 the tragedies in the Bangladesh garment factories with a
20 group of retailers to develop a matrix, which would set
21 out what, for long-term owners, we would like to see in
22 terms of policy and practices and employee engagement
23 right through the supply chain.

24 So we've found that there are useful tools that
25 can be developed. It's not overly time-consuming. And I

1 think companies in business for the long term will find
2 that this is actually something that investors will
3 welcome.

4 COMMITTEE MEMBER MATHUR: But do you expect these
5 issues to become part of the proxy season? Do you expect
6 any shareowner proposals do you think down the road around
7 appropriate pay ratios or the outsourcing of lower paid
8 work in order to boost CEO's pay ratio, or do you think
9 any of that -- or maybe that -- maybe it's too premature.
10 Maybe 2016 is not the year.

11 INVESTMENT DIRECTOR SIMPSON: Yes. And also the
12 scope for shareowner proposals is quite narrow. If it's
13 considered to be something that management should be
14 dealing with, then typically these are proposals that
15 won't get onto the ballot. It's considered -- so it has
16 to be something which a shareowner could reasonably argue
17 the board should be attending to. So that's in the realm
18 of policy and practices and reporting.

19 But specific targets on pay, I want to turn
20 around to Todd, but I haven't -- I haven't seen many of
21 those.

22 Yeah, I mean, very difficult for it to come to
23 the vote, because it would be considered management's
24 prerogative. It's not the shareowner's job to cross the
25 line on that issue.

1 COMMITTEE MEMBER MATHUR: Fair enough -- excuse
2 me. Thank you.

3 INVESTMENT DIRECTOR SIMPSON: Thank you.

4 CHAIRPERSON JONES: Mrs. Yee.

5 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.
6 I just also want to acknowledge, Anne, you and your team
7 and this tremendous, tremendous volume of work, and just
8 to let my colleagues know that CalPERS really is a
9 recognized leader in this area of work, and particularly
10 the one-on-one engagement with companies. I mean, it's
11 just a tremendous commitment of time. And yet, we're
12 seeing results as -- because of that work and just the
13 consistency by which you and your team continue to engage
14 is just really remarkable.

15 I appreciate the working in tandem with New York
16 City. I think as we look at what's to come, obviously the
17 scales can be very daunting, and so to be able to hook up
18 with a sister agency is terrific. I wanted to see if
19 there was a way to, I guess, chronicle or memorialize all
20 this work. And I've said this in the past, because I
21 think there's a bit of a unknown still with the public
22 generally about how much work we are doing in this arena.
23 And I know we're starting to disclose a lot more, and
24 there's, been on our website, that there's a story to be
25 told here. And I think as people look back at the work

1 that we've done, and the changes that are resulting from
2 that work, it's really a great story to tell.

3 And the report today in terms of looking forward
4 in the proxy goals for 2016, thank you for that. And I
5 get the sense that with the enhanced focus on climate
6 especially, that climate risk disclosure probably will, on
7 its own as you continue to do this engagement, will find
8 its way to the forefront. And we -- you will have done,
9 you know, a lot up until that point. So thank you for the
10 leadership.

11 To Ms. Mathur's point, one of the next items that
12 we'll be taking up is about board competency. And as we
13 look at the Global Governance Principles, I think it's
14 important to begin to look at competency on boards with
15 respect to climate. And whether it's experience in risk
16 mitigation strategies or other types of -- and with that
17 attendant to looking at opportunities as well, I think
18 we're -- this is a great way to get out ahead of the curve
19 with respect to what we anticipate will be some large
20 scale changes outside of what we do on the day-to-day.

21 But I think it's fair to say the investor
22 community collectively is moving. I don't know that I've
23 seen this in the past and I'd be curious about your
24 opinion about this. But there's really kind of a tandem
25 effort going on about moving collectively within the

1 institutional investor community on climate, to where I
2 think board competency has been prioritized relative to
3 being sure that we are asking those questions about
4 where's your experience, where's your expertise on climate
5 risk mitigation.

6 INVESTMENT DIRECTOR SIMPSON: I agree with your
7 observation, and I think it follows naturally on from the
8 corporate governance work that's been done. So first of
9 all, imagine until quite recently, certainly when I came
10 to CalPERS just after the financial crisis, it was very
11 unusual to be able to vote no on a board director, so why
12 would you worry about their qualifications.

13 COMMITTEE MEMBER YEE: Right.

14 INVESTMENT DIRECTOR SIMPSON: And it was quite
15 typical to have what are called staggered boards, where
16 only a few would step down at any one time to the vote.
17 So by focusing first on majority voting, on annual
18 elections, and now proxy access. We've taken a building
19 block approach to now we're at the point where we can be
20 considering the qualifications of the people who are
21 standing for election, because actually we can say no.
22 And slowly, but surely, we're building an alternative
23 platform if that's to be -- you know, if that's needed.

24 But it would -- this wouldn't have made any sense
25 give years ago --

1 COMMITTEE MEMBER YEE: Sure.

2 INVESTMENT DIRECTOR SIMPSON: -- because you
3 wouldn't be able to give any practical -- there would be
4 no practical course of action for you regardless if you
5 had an opinion on that.

6 COMMITTEE MEMBER YEE: Right. Exactly. Is there
7 a way to maybe work with communications or Public Affairs
8 to look at how we can present this in a way that's a
9 little bit more public user-friendly? Because this is
10 important work, and I really don't want it to escape, you
11 know, just the -- having the public's benefit of seeing,
12 you know, where we're -- how we're creating change, and...

13 CHIEF INVESTMENT OFFICER ELIOPOULOS: Right. I
14 was just writing down my list for the item that will come
15 later today in terms of Board-directed items. That's
16 certainly working with Public Affairs to put together
17 communication materials around our proxy voting and
18 engagement is a good idea. We'd -- we would support it.

19 And I have it on my list to see whether it will
20 be Board directed. I'm guessing that it will be, but we'd
21 work with Anne and the Public Affairs group to put some
22 materials together, if that's the direction of the Board.

23 CHAIRPERSON JONES: Yes.

24 COMMITTEE MEMBER YEE: Thank you.

25 CHAIRPERSON JONES: Okay. Mr. Slaton.

1 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.
2 Building on what Controller Yee was talking
3 about, first of all, thank you for the body of work. You
4 know, it's -- I guess if I were a public company board
5 member getting ready to attend an annual meeting and I
6 looked at the list of attendees and Anne Simpson is on the
7 list --

8 (Laughter.)

9 VICE CHAIRPERSON SLATON: -- I don't know, I just
10 might not be quite as comfortable with the status quo.

11 But anyway, it's a great body of work. And I
12 just -- this issue of climate change, risk management
13 expertise reminds me that, you know, we had -- Congress
14 passed a law in 2002, and it was called Sarbanes-Oxley,
15 and it mandated that you had to have a financial expert on
16 your board. And that was a result of Enron and WorldCom
17 and, you know, some fairly bad situations that occurred,
18 but the horse was out of the barn when they passed that.

19 And I think that one of the objectives here is to
20 make this -- these kinds of moves before that happens,
21 rather than as the fix afterward. So I applaud that.

22 I did have just a technical question, again going
23 back to page eight of the presentation. And it's the
24 proxy access resulting -- by the way, and, you know, you
25 and I have had lots of conversations. To me, this goes to

1 the heart of the issue of investors being able to
2 influence the behavior of the companies that we own.

3 And I noticed that you have 120 companies that
4 have proxy access bylaws, which is split, the 16 and the
5 104. But I think your number is wrong on the 21 percent.
6 By my calculation, if it's 120 companies that have it,
7 that's 24 percent of the Fortune 500, so you might want to
8 make that correction. You're actually doing a little
9 better than what it says up at the top.

10 INVESTMENT DIRECTOR SIMPSON: It might be that
11 what Todd, who is here with me and is absolutely
12 scrupulous, is if they've adopted a proxy access law
13 that's tougher than the SEC rule, maybe he's not -- you
14 know, the skim milk proxy access. It's not the full fat.

15 VICE CHAIRPERSON SLATON: I see. So the 16 is
16 not the -- is not the whole milk version?

17 INVESTMENT DIRECTOR SIMPSON: It may be. Let me
18 check.

19 Oh, hello, Todd.

20 INVESTMENT OFFICER MATTLEY: Hi. Todd Mattley,
21 Global Governance. What we've identified here is the
22 total number of companies that have adopted a proxy access
23 bylaw. Rightfully so, there could have been -- this is a
24 fast-moving space, so there could have been some adoptions
25 that may not be accounted for in the stats. So that's

1 something that we could look at.

2 But the number of -- the 21 percent number was
3 based on a post-season review that we did back in
4 September.

5 VICE CHAIRPERSON SLATON: I see. Okay. Well, it
6 looks like you may be doing better, if the 16 are -- meet
7 the standards that have been set. And so my last question
8 for you going forward, what is your prediction on when we
9 will have a majority of the Fortune 500 where owners have
10 proxy access?

11 INVESTMENT DIRECTOR SIMPSON: Comfortably by
12 2020.

13 VICE CHAIRPERSON SLATON: Okay. Good. Duly
14 noted. We'll make sure to check that out and see how
15 accurate you are.

16 Thank you.

17 INVESTMENT DIRECTOR SIMPSON: Thank you.

18 CHAIRPERSON JONES: Mr. Jelincic.

19 COMMITTEE MEMBER JELINCIC: It was -- this is
20 actually a follow-up on a number of them. But to Bill's
21 point, is this 120 companies, are those only S&P 500
22 companies in this chart?

23 INVESTMENT OFFICER MATTLEY: Todd Mattley, Global
24 Governance. That is across the universe, basically all
25 domestic companies.

1 COMMITTEE MEMBER JELINCIC: So it could, in fact,
2 be 21 percent, because the 120 are not necessarily all S&P
3 500.

4 INVESTMENT OFFICER MATTLEY: There are some
5 smaller companies included in the universe, yes.

6 COMMITTEE MEMBER JELINCIC: Okay. Following up
7 on Priya, I think one of the things that we ought to
8 encourage companies to look at is not just contracting out
9 lower paid jobs, maybe we ought to contract out some of
10 the CEO positions. We could hire a bunch of Japanese,
11 much, much cheaper than we're paying American CEOs.

12 And then I wanted to follow up on Richard's
13 question on the votes as reported. And looking at
14 Attachment 2, page six of nine, 1061 of the iPad, and
15 picking on Smucker's. Vote results, 21 percent for.
16 That's 21 percent of all the votes cast, and -- but
17 Richard I thought asked if it was 21 percent of all those
18 who had voted. So it was 21 percent of all the proxy
19 cards turned in --

20 INVESTMENT DIRECTOR SIMPSON: Yes.

21 COMMITTEE MEMBER JELINCIC: -- were for it, as
22 opposed -- or is it 21 percent of all the votes that were
23 cast were for it?

24 INVESTMENT DIRECTOR SIMPSON: Of all votes cast.

25 COMMITTEE MEMBER JELINCIC: Okay. So it's 21

1 percent of the votes, not necessarily 21 percent of the
2 shareholders?

3 INVESTMENT DIRECTOR SIMPSON: Correct.

4 COMMITTEE MEMBER JELINCIC: Thank you.

5 CHAIRPERSON JONES: Okay. That's -- we have no
6 further questions on this item, and we thank you very
7 much.

8 Did you have anything else on Ms. --

9 INVESTMENT DIRECTOR SIMPSON: (Shakes head.)

10 CHAIRPERSON JONES: Okay. All right. Well, then
11 we now will move to the -- we'll go back up to our --

12 CHIEF INVESTMENT OFFICER ELIOPOULOS: Mr. Chair,
13 I would suggest maybe we take up 6b now, which is the
14 proxy -- or not the proxy, our global principles?

15 CHAIRPERSON JONES: Yeah. Yeah, I was going to
16 try and find on my -- go back and find it on my iPad, 6b.
17 Yeah. Okay. Did I say 6a earlier or 6b?

18 Yeah, we've got to take a 10 minute break, so
19 let's come back at 3:30.

20 (Off record: 3:18 PM)

21 (Thereupon a recess was taken.)

22 (On record: 3:31 PM)

23 CHAIRPERSON JONES: And this is Item 6a that we
24 moved from the -- earlier this morning on the agenda to
25 here.

1 Before we get started on this, I just want to,
2 first of all, congratulate Ted and Anne for your
3 leadership in this document, because it -- when we
4 established the subcommittee, we had such a long way to
5 go. And we have achieved so much in that process with --
6 under your leadership to get us to this point, because, as
7 we know, the markets and the regulatory environment, and
8 the political environment have changed the way we conduct
9 business. And we are truly having to respond and be
10 prepared to deal with these changing conditions.

11 And I just also want to thank the subcommittee
12 for their work on this product, and who did a tremendous
13 job in helping guide the fruition of this particular
14 document, and also other Committee members -- Investment
15 Committee members, because almost all of them participated
16 at some point in time in addition to the subcommittee.

17 So I just want to thank all of my fellow
18 Committee members, and thank you for your leadership in
19 bringing us to this point where we are today. So with
20 that, you got it.

21 CHIEF INVESTMENT OFFICER ELIOPOULOS: Mr. Chair,
22 thank you so much.

23 (Thereupon an overhead presentation was
24 presented as follows.)

25 CHIEF INVESTMENT OFFICER ELIOPOULOS: And it

1 is -- it was a terrific process. What is before you is
2 the recommended version after four readings of the Ad Hoc
3 Subcommittee for a first reading. So Anne and I were
4 talking in the break -- and it's been a long day, lots of
5 policy documents -- we definitely want to address one item
6 that Madam Controller and the Treasurer brought up by
7 written letter to the Committee, as a suggestion to
8 incorporate in the principles. So we'd like to take that
9 item up for sure in this first reading, and we anticipate
10 there being a second reading.

11 It's up to the Committee, we can -- Anne can make
12 a three or four or five minute presentation. But as the
13 Chair mentioned, you've -- many of you have seen this
14 live, so we're more than welcome just to take questions,
15 but no matter what, we'd like to address the Controller
16 and the Treasurer's suggestion.

17 CHAIRPERSON JONES: Yeah. And so with that, I
18 would like to ask the Controller and the Treasurer, do
19 they want to make some comments regarding the letter that
20 they did send.

21 Go ahead. Okay.

22 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.
23 And first of all, thank you to Ted and to Anne for
24 devoting the time on, I think, really bringing some
25 rationality might be too hash of a word, but certainly the

1 work that's been done to really tighten up the global
2 governance policies. The Principles have -- it has been
3 really remarkable and again a really great commitment of
4 time.

5 We have -- Treasurer Chiang and I -- and I know
6 Mr. Boyken will speak on this as well. But we have a
7 letter that we have submitted. And I'd like to make it a
8 matter of public record. And there are copies I believe
9 available in the back for the public.

10 But it seems to me as we're talking about our
11 global governance policies, that we should be looking at
12 Section III(B)(9) where we're talking about director
13 attributes. And after the presentation that just preceded
14 this relative to the increasing focused attention on
15 climate risk disclosure, I think it's incumbent upon us to
16 look at, as we engage companies going forward, that -- and
17 particularly in anticipation of probably many rules and
18 regulations that will be coming down the pike relative to
19 climate risk, that we do engage with respect to board
20 competency on climate risk mitigation experience.

21 And this is an area where it's not just
22 particular to any one sector of companies, but really, you
23 know, just broadly, as -- and we know climate risk will be
24 affecting the corporate sector in a pretty broad way.

25 So the letter suggests that we do include this

1 competency with respect to how we not only further become
2 part of the action to meet the COP21 global accord, as
3 other institutional investors are moving to try to assist,
4 but also as we look at our own pension funds that we know
5 that we are engaging with companies that have thought
6 about and have deliberated within their companies about
7 how best to address the impacts of climate change risk.

8 So I'm very happy to be submitting this letter
9 for inclusion in the Global Governance Principles with an
10 amendment to that section, along with Treasurer Chiang.

11 CHAIRPERSON JONES: Okay.

12 COMMITTEE MEMBER YEE: Thanks, Mr. Chairman.

13 CHAIRPERSON JONES: Okay. You're welcome.

14 Mr. Boyken.

15 ACTING COMMITTEE MEMBER BOYKEN: Thank you. I
16 always like it when the Controller speaks first, then I
17 don't have to say as much. But I just wanted to say on
18 behalf of Treasurer Chiang, thank you for your leadership.
19 Thanks for working with our office on the letter.

20 And we had a great discussion in that last item
21 about the wonderful engagement that CalPERS does. And
22 it's clear from your description that risk management is
23 one of the competencies we seek. But it was important to
24 the Treasurer, and I think to the Controller as well, to
25 call out climate risk specifically. And that's what we're

1 asking, and it's pretty clear in the letter.

2 So thank you.

3 CHAIRPERSON JONES: Okay. You're welcome.

4 Mr. Jelincic.

5 COMMITTEE MEMBER JELINCIC: I'm certainly not
6 opposed to this, but I don't know that we really do, in
7 fact, want to make it a requirement for all boards. If
8 you look at a company like Oracle or McClatchy, quite
9 frankly, you know, how much they know about climate risk
10 is not particularly important, unless you're trying to
11 influence their editorial pages.

12 You know, but -- you know, we also -- we have
13 other concerns. You know, I think we should consider
14 including that we want boards who understand that the
15 companies have an obligation to tell owners what they are
16 doing with our money in terms of politics and lobbying.
17 And that would factor across the whole universe. We could
18 list lots and lots of requirements. So I'm not sure that,
19 you know -- I don't say we should eliminate anybody from
20 the Board because they have climate risk expertise, but I
21 don't know that we -- that's really a requirement we want
22 to propose for all boards, unless we're also going to say
23 tell us what you're doing with our money in terms of
24 lobbying.

25 CHAIRPERSON JONES: Okay. Well, Ted, go ahead

1 and proceed.

2 Wait a minute. Ms. Yee.

3 COMMITTEE MEMBER YEE: I know this appears like
4 it's a pile-on, but I do think that climate risk is a
5 pretty cross-cutting issue from those companies directly
6 that have, whether it's energy, oil and gas, utilities,
7 but I think even now supply chains of companies, you know,
8 climate considerations are going to be at the forefront.

9 And I think already as we're going to see coming
10 out of the Paris summit, there will be a lot that will be
11 developed in the regulatory arena. And I just want to
12 have companies be at the ready. I don't want them being
13 caught flat footed. And frankly, as we look at the
14 climate, I think as Ms. Mathur mentioned earlier, it's
15 such a broad arena, that the considerations about, you
16 know, just how companies are doing their business in --
17 with a broader consciousness about climate risk is going
18 to be at the forefront of every company.

19 So it's not to say that those other issues you've
20 mentioned, Mr. Jelincic, are not important. I mean, I
21 actually support seeing more disclosure on those -- in
22 those areas as well. But this one I think -- I feel like
23 we have an opportunity to get out ahead of, and would like
24 to see us adopt this.

25 CHAIRPERSON JONES: Okay. Mrs. Mathur.

1 COMMITTEE MEMBER MATHUR: Thank you. Well, I
2 just want to support the Controller's and the Treasurer's
3 recommendation. I think -- I mean, I made similar
4 comments earlier. I think we're all -- we're in alignment
5 on this. I think these are clearly financial issues that
6 can impact the long-term sustainability of companies. And
7 how companies manage important resources, it, you know,
8 does expose them to greater or lesser risk, and how they
9 manage their own business operations, if appropriate -- or
10 if relevant, such as fossil fuel companies.

11 Well, a lot of the work we're already doing is
12 so -- that's also so critical to the future success of
13 these companies. I think it's absolutely appropriate to
14 incorporate it today.

15 Thanks.

16 CHAIRPERSON JONES: Ms. Taylor.

17 COMMITTEE MEMBER TAYLOR: So I just want to echo
18 Ms. Mathur and my support of the Treasurer's office and
19 the Controller's office of this being incorporated into
20 our governance revision. One of the things I think we
21 need to remember is that every company, of the companies
22 you even mentioned, J.J. -- I mean, Oracle uses precious
23 metals that are mined. Those resources are becoming
24 scarce. McClatchy uses paper.

25 So, I mean, I think it's very important that we

1 look at the resources, and we have somebody who has
2 expertise in climate that can look at all the resources,
3 whether it's water, whether it's our environment, whether
4 it's clean air. I think it's very important that we do.
5 So I am in support of including this.

6 Thank you.

7 CHAIRPERSON JONES: Mr. Slaton.

8 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.

9 I want to echo as well. I think any company
10 that's of size enough for us to own, if they're not paying
11 attention to climate, then they are already challenged,
12 whether it be in supply chain, whether it be in their
13 customer base. I mean you could name a whole host of
14 reasons and issues that could come to bear. But I'm
15 reminded also that our own governance policy has a list of
16 skill sets that we should have on this Board as we govern
17 this organization, and climate mitigation risk currently
18 is not on the list. So maybe we should consider putting
19 that on the parking lot and talking about it ourselves, if
20 we're talking about companies that we own.

21 Thank you.

22 CHAIRPERSON JONES: Okay. Mr. Jelincic.

23 COMMITTEE MEMBER JELINCIC: I'm not opposed to
24 climate risk. I think people ought to be aware of it.
25 But if we're going to say these are the skill sets we

1 need, then we should also call out a commitment to
2 management of capital and human resources. We should also
3 call out a commitment to telling owners what you're doing
4 with our money.

5 The objection is not to calling this one out.
6 It's just saying this is the one we're going to call out
7 and we're ignoring all the other issues. And it's -- I
8 also recognize it's a first reading, and some of those may
9 show up in a second reading.

10 CHAIRPERSON JONES: Okay. Thank you.

11 Mrs. Hollinger.

12 COMMITTEE MEMBER HOLLINGER: Yeah, I just want to
13 reiterate my fellow Board members who've also supported
14 this letter from Controller Yee and Treasurer Chiang's
15 office, and just express my support as well.

16 Thank you.

17 CHAIRPERSON JONES: Okay. Mr. Costigan.

18 COMMITTEE MEMBER COSTIGAN: Thank you, Mr. Jones.

19 Just two points. One, I support what both the
20 Controller and Treasurer are trying to do. I think, as
21 you guys recall, my former boss, Governor Schwarzenegger,
22 really started a lot of this discussion back when we were
23 doing AB 32 and RPS. So this has been -- it's great to
24 see the rest of sort of corporate America catch up with
25 us.

1 Sort of along the lines of what Mr. Slaton and
2 Mr. Jelincic raised, and I just don't know the answer, do
3 we require, for example, a member of a health company
4 board to have health experience? We're calling out sort
5 of something specific. So if you belong -- not picking on
6 Health Net, but just because I know someone that works
7 there, does -- do their board members -- do you have to
8 have a health slot?

9 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's a
10 really good segue on the interplay of the discussion
11 around is it every company, how long a list of attributes
12 should we have, does it apply to every single company,
13 whether it's health care or technology or otherwise? And
14 I think the best -- the best thing is to actually -- just
15 to turn to the section in the policy that -- under
16 director attributes, because in seeing the Controller and
17 Treasure's letter, our first staff assessment of it is
18 that this is the section it would be appropriate to place
19 any changes to the set of attributes, no matter what they
20 are, before I get to the merits of climate change piece of
21 it.

22 And if you look at the way that this section, and
23 it is -- I'm looking at the red-lined version, so it --
24 depending on whether you like looking at the red-line or
25 the original. In attachment 2, which is the --

1 CHAIRPERSON JONES: Ted, excuse me, what page is
2 the red-line you're looking at?

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: So if
4 you're looking at the red-lined version, it's Attachment
5 3, page 23 of 206. If you're looking at the clean
6 version, which is Attachment 2 --

7 COMMITTEE MEMBER COSTIGAN: 168 of the iPad.

8 CHIEF INVESTMENT OFFICER ELIOPOULOS: Okay. It
9 just depends whether you -- I always go to the red-lined,
10 others like the clean version. The clean version is
11 Attachment 2, page 16 of 38. So those -- either one,
12 you'll look at the Paragraph B, Director Attributes. And
13 what you'll notice about that paragraph is it talks about
14 the board should establish and disclose a diverse mix of
15 director attributes, experiences, perspectives, and skill
16 sets that are most appropriate for that company.

17 And then it goes on to talk about, you know, at a
18 minimum, expertise in accounting or finance, international
19 markets, business or management, industry knowledge,
20 governance, customer base experience perspective. So we
21 do think -- we think it's tailored, and we think the way
22 this is written is meant to flex with the experience
23 needed for each member.

24 COMMITTEE MEMBER COSTIGAN: And that was kind of
25 the point I was getting at is that it's a broader

1 experience. I mean, it's not necessarily a drill-down.
2 When you look at climate change, it cuts across all
3 industries. When you look at financial risk, it cuts
4 across all industries, not just -- it was an around about
5 way of asking the question is while you may look at Health
6 Net and say I need a specific, while they may be a health
7 company, they're also an employer, and they're inside the
8 community. And so you look at these higher level of
9 attributions. So anyway, thank you.

10 CHAIRPERSON JONES: Okay. Thank you.

11 CHIEF INVESTMENT OFFICER ELIOPOULOS: And that's
12 why we -- oh, I'm sorry.

13 CHAIRPERSON JONES: No, go ahead.

14 CHIEF INVESTMENT OFFICER ELIOPOULOS: In looking
15 at -- in reviewing the Controller and Treasurer's letter,
16 now turning to climate change expertise, we do think since
17 climate change is, you know, our priority under E, of ESG,
18 and is primarily a concern over risk and risk management,
19 our staff recommendation is to include -- would be to
20 include this. And this paragraph is where we had circled
21 around looking at. And we hadn't discussed which
22 paragraph it may or may not go into with the Controller.
23 But great minds think alike.

24 So we think this would be the section the Board
25 should consider, and we could certainly look at crafting

1 some language to include climate change expertise into
2 here for the Committee's consideration on the second
3 reading.

4 I do think you will then look at, you know, the
5 question of, you know, how long a list of attributes you
6 want. And that's a judgment call for the Investment
7 Committee to weigh. If you have too, it maybe loses force
8 and focus and effectiveness. But you want to make sure
9 you have a focus on those big items that you -- that
10 you're telling corporate America that you want them to
11 consider in putting their mix of directors on boards.

12 CHAIRPERSON JONES: Yeah. And, Ted, I sense a
13 majority of the Committee support the inclusion. So the
14 direction is to include it for the second reading.

15 Any other comments?

16 INVESTMENT DIRECTOR SIMPSON: I just wanted to
17 address two points Mr. Jelincic touched on. One is about
18 responsibility for political activity -- charitable and
19 political activity and disclosure. And we do have a
20 section that's in there. And also, very important, that
21 the Board, as a whole, is responsible for capital
22 allocation, and that's in Section 7.

23 And where we say corporate strategy is one of the
24 board's responsibilities, review and approve and guide
25 capital discipline, allocation, et cetera, et cetera. So

1 we're identifying that as a board role. And then we're
2 talking in the other section about the specific attributes
3 that will enable the board to fulfill that.

4 CHAIRPERSON JONES: Thank you.

5 Mrs. Yee.

6 COMMITTEE MEMBER YEE: I wanted to just thank the
7 staff and my colleagues on the Ad Hoc Subcommittee for
8 really being able to identify the -- I guess, the issues
9 that were kind of left still to be developed. And one
10 area that I wanted to just highlight, because it's easy I
11 think as we look at -- particularly ESG, maybe in their
12 respective silos -- the issues in their respective silos
13 and, that is the total fund emphasis.

14 I think as we look at the work to be done in our
15 ESG strategic review, if we can kind of keep that concept
16 in mind, because this is one of those areas where it's
17 just really easy to kind of get siloed in terms of how we
18 think about these issues. And yet, I think the goal here
19 is to look at -- and hopefully be able to create a zone
20 where we can better explore how to incorporate these
21 considerations into other asset classes.

22 So thank you for the emphasis on that.

23 CHAIRPERSON JONES: Okay. Thank you. We have
24 Mr. Jelincic.

25 COMMITTEE MEMBER JELINCIC: And just an

1 observation for when this comes back. We've actually
2 identified a whole series of things that we didn't address
3 that need to be addressed. And one of the things we
4 should think about is whether the policy is ready to
5 actually be adopted, if we have said, oh, and by the way,
6 it's got these great big holes in it. So should we fill
7 the holes before we adopt the policy? And I just give
8 that -- throw that out as food for thought for the next
9 meeting.

10 CHAIRPERSON JONES: Yeah. J.J., you're right,
11 there were a number of issues that we sort of put on the
12 white board, if you will. And those were to be addressed
13 later, once we determined whether or not we needed to
14 reestablish the subcommittee to deal with additional
15 items. But we had concurred that we're going to move
16 forward with the work that has already been done, and then
17 we can revisit those. And we could determine how to
18 revisit those as we go forward. Okay.

19 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think
20 that's exactly right, Mr. Chair. And I do think it's
21 important to close the chapter on this revision process
22 here. I think the improvements are substantial and
23 needed. I think the parking lot, or white board, items we
24 are taking and incorporating into the six-month review, as
25 much of this is going to be a exercise of when and what

1 resources you'd like us to devote to which activities over
2 the next five years. And certainly revisiting and
3 rewriting the policy is a set of work that needs to be
4 thought of in terms of that five years.

5 CHAIRPERSON JONES: Okay. Thank you. I see no
6 further questions. So is that it?

7 CHIEF INVESTMENT OFFICER ELIOPOULOS: One last
8 agenda Item 5e.

9 CHAIRPERSON JONES: Are you finished with this
10 item?

11 CHIEF INVESTMENT OFFICER ELIOPOULOS: We're done
12 with this item, yes. Thank you very much.

13 CHAIRPERSON JONES: Okay. Now, yeah, we have to
14 go back to 5e.

15 INVESTMENT DIRECTOR SIMPSON: Thank you.

16 CHAIRPERSON JONES: You're welcome. Thank you.

17 5e, federal, right? Okay. 5e, Mr. Jelincic, you
18 asked that this be pulled, so --

19 COMMITTEE MEMBER JELINCIC: Yeah, I --

20 CHAIRPERSON JONES: Your mic, please.

21 COMMITTEE MEMBER JELINCIC: I had a question
22 about the second bullet under 2, the political disclosure.
23 And I've talked with staff, and staff is going to fill us
24 in. So I won't ask questions. I'll just let Doug fill us
25 in.

1 DEPUTY EXECUTIVE OFFICER McKEEVER: Mr. Chair,
2 Mr. Jelincic, members of the Committee. Doug McKeever,
3 CalPERS staff.

4 Mr. Jelincic, you're referring to filling you in
5 at a later date once I get some clarity around the bullet
6 that's unclear at the present time, correct?

7 COMMITTEE MEMBER JELINCIC: Yes.

8 DEPUTY EXECUTIVE OFFICER McKEEVER: Thank you
9 very much.

10 COMMITTEE MEMBER JELINCIC: Yeah. And if you
11 look at the bullet it says that the court said you can't
12 go after the SEC because they didn't respond to your
13 petition -- because they didn't respond. And so it
14 becomes circular that as long as you file a petition with
15 the SEC and they never say anything about it, then the
16 courts are saying you can't force them to do anything.

17 And I'm not sure that's actually what the courts
18 decided. And if it is, then they ought to make it clear.

19 GENERAL COUNSEL JACOBS: Good afternoon,
20 everybody. Matt Jacobs, General Counsel.

21 Mr. McKeever mentioned to me your question in
22 passing just a few moments ago. And so I looked up the
23 case real quickly, and I read the opinion.

24 Part of it is exactly correct that is the way
25 you've characterized it is exactly what the court has

1 held. But part of it is also that the court -- the
2 district court was saying, hey, if you've got a beef about
3 this, you need to bring it to the court of appeal. I
4 don't have any jurisdiction. I'm a district court judge.
5 Anything concerning the SEC and whether it's failed to act
6 or acted out of conformity with what it's supposed to be
7 doing really needs to go to the D.C. circuit in the first
8 instance.

9 COMMITTEE MEMBER JELINCIC: But it was an SEC
10 motion to dismiss, so --

11 GENERAL COUNSEL JACOBS: Correct. So the --

12 COMMITTEE MEMBER JELINCIC: -- the district court
13 told the SEC, you're in the wrong forum?

14 GENERAL COUNSEL JACOBS: Yes. Well, no, I'm
15 sorry. The -- told the plaintiff. In other words, the
16 plaintiff brought the action saying SEC shouldn't --
17 should be forced to act on my petition. And the SEC filed
18 a motion to dismiss the plaintiff's case saying both
19 you're in the wrong court, and the district court can't do
20 anything about it anyway, or no court can do anything
21 about it anyway. And the district court agreed with the
22 SEC on both counts.

23 COMMITTEE MEMBER JELINCIC: So the SEC has said
24 as long as we ignore you, there's nothing you can do about
25 it?

1 GENERAL COUNSEL JACOBS: Right.

2 COMMITTEE MEMBER JELINCIC: Thank you.

3 GENERAL COUNSEL JACOBS: Okay.

4 CHAIRPERSON JONES: Okay. Thank you.

5 Just one comment on this item -- on this report
6 under securities. Let's see, under 2, the -- one, two,
7 three -- third bullet. And it's just awareness. We have
8 been advocating race, ethnicity, and women on boards. And
9 I've read a couple of proposals from different people.
10 And they only say women. And I just want to be sure we
11 have women of color also, so we don't lose that, because
12 pretty soon the color aspect would be gone. So -- and I'm
13 just looking at Senator -- representative Maloney's
14 proposal, that she's -- first of all, she talks about race
15 and ethnicity, but then she says she's going to propose
16 only for women. So I support that wholeheartedly, but I
17 think it should also be women of color included in that
18 statement.

19 Okay. That's it. We have a request from the
20 public to speak. Mr. Michael Ring.

21 MR. RING: Mr. Jones, members of the Committee,
22 Michael Ring with Service Employees International Union.
23 As you all know, we have a couple hundred thousand plus
24 members in the system.

25 I'm just really here today on behalf of the

1 leadership and our membership to thank three sets of
2 people. One is this Committee, second is all the workers,
3 many of whom are members by the way, who do such great
4 work to prepare the materials and do the research and the
5 diligence to prepare all that comes to you. And then
6 specifically I'd also like to thank Ted and his leadership
7 team for the excellent work to try to really prepare this
8 fund for a long-term sustainable approach to bringing the
9 returns the fund needs.

10 I just think last month's discussions were very
11 thoughtful on three forms of capital, the policy
12 priorities. Our leaders are paying close attention to all
13 the work you're doing and really appreciate all three sets
14 of people coming together to try to figure out how we
15 navigate some of these troubled waters in the short term,
16 and really keeping the focus on the long term.

17 So I just wanted to thank all of you for your
18 fair work, and Chairman Jones for his leadership as well
19 as Ted.

20 Thank you so much.

21 CHAIRPERSON JONES: Thank you. It's always a
22 pleasure, Michael.

23 Okay. That concludes the business of the
24 Investment Committee. We now will go into closed session
25 as soon as we -- Ted.

1 CHIEF INVESTMENT OFFICER ELIOPOULOS: We have the
2 open session item to review Investment Chair directed
3 items.

4 CHAIRPERSON JONES: Oh, thank you. I'm giving
5 that as we go.

6 CHIEF INVESTMENT OFFICER ELIOPOULOS: So let
7 me --

8 CHAIRPERSON JONES: I probably missed some.

9 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
10 Yeah, so Ted and I, just as a way of
11 triangulating to make sure we captured everything, we've
12 both been taking notes independently. So there's going to
13 be perhaps a little bit of reconciliation here in open
14 session, as we make sure that both of our notes are
15 accurate.

16 So first, I have that we're to verify that the
17 Holocaust, Northern Ireland reports to the legislature can
18 remain in consent per the legislation.

19 We've got a follow-up on exactly -- follow-up
20 item from ourselves to meet with the Chair and Vice Chair
21 on exactly how to report borrowed liquidity events, if, in
22 fact, they happen in the middle of the month, not crossing
23 over a month end. I think if they cross over a month end,
24 you saw the report that you'll receive. It's just if they
25 happen in the middle of the month we hadn't worked that

1 out.

2 We've moved -- we plan to bring back a second
3 reading for the new changes to the divestment policy, and
4 possibly a third reading, if needed, and --

5 CHAIRPERSON JONES: No, Wylie, there will be a
6 third reading.

7 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

8 There will be a third reading. Okay. Very good.
9 So second reading and third reading and fourth reading, if
10 necessary, is perhaps more accurately described, with some
11 additional options to consider around the timing, the
12 dollars, the calculation methods, and the notification to
13 the Board language. Those are the items that I captured
14 during that dialogue.

15 We plan to work with Public Affairs, following
16 direction from Madam Controller Yee, around a
17 communication strategy for the proxy voting activity. We
18 also plan to include the language in the Controller and
19 the Treasurer's letter around the climate change risk
20 assessment skill in Section (9)(b) of the Global
21 Governance Principles regarding board diversity.

22 And then finally, we're going to ask our federal
23 representative to propose including women of color in the
24 diversity language under board diversity in the K&L Gates
25 memo.

1 CHAIRPERSON JONES: Thank you.

2 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

3 Those were the ones that I have. Did --

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: Awesome.

5 CHAIRPERSON JONES: I think you got them all.

6 Thank you very much.

7 Okay. So we will move right into closed session

8 as soon as we can clear the auditorium.

9 (Thereupon California Public Employees'

10 Retirement System, Investment Committee

11 meeting open session adjourned

12 at 4:01 p.m.)

13

14

15

16

17

18

19

20

21

22

23

24

25

C E R T I F I C A T E O F R E P O R T E R

I, JAMES F. PETERS, a Certified Shorthand Reporter of the State of California, do hereby certify:

That I am a disinterested person herein; that the foregoing California Public Employees' Retirement System, Board of Administration, Investment Committee open session meeting was reported in shorthand by me, James F. Peters, a Certified Shorthand Reporter of the State of California, and was thereafter transcribed, under my direction, by computer-assisted transcription;

I further certify that I am not of counsel or attorney for any of the parties to said meeting nor in any way interested in the outcome of said meeting.

IN WITNESS WHEREOF, I have hereunto set my hand this 22nd day of February, 2016.



JAMES F. PETERS, CSR
Certified Shorthand Reporter
License No. 10063