

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
PENSION & HEALTH BENEFITS COMMITTEE
OPEN SESSION

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JAMES F. PETERS, CSR
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A P P E A R A N C E S

COMMITTEE MEMBERS:

Ms. Priya Mathur, Chairperson
Mr. Michael Bilbrey, Vice Chairperson
Mr. John Chiang, represented by Mr. Grant Boyken
Mr. Rob Feckner
Mr. Richard Gillihan
Mr. J.J. Jelincic
Mr. Henry Jones
Ms. Theresa Taylor
Ms. Betty Yee, represented by Mr. Alan Lofaso

BOARD MEMBERS:

Mr. Richard Costigan
Ms. Dana Hollinger
Mr. Bill Slaton

STAFF:

Ms. Anne Stausboll, Chief Executive Officer
Ms. Cheryl Eason, Chief Financial Officer
Ms. Donna Lum, Deputy Executive Officer
Mr. Doug McKeever, Deputy Executive Officer
Mr. Brad Pacheco, Deputy Executive Officer

A P P E A R A N C E S C O N T I N U E D

STAFF:

Mr. Matt Jacobs, General Counsel

Ms. Jan Falzarano, Acting Chief, Health Policy Research
Division

Ms. Jennifer Jimenez, Committee Secretary

Ms. Renee Ostrander, Chief, Employer Account Management
Division

Mr. Anthony Suine, Chief, Benefit Services Division

ALSO PRESENT:

Ms. Yvette Fontenot, Avenue Solutions
(via teleconference)

Mr. Chris Jennings, Jennings Policy Strategies
(via teleconference)

Mr. Chris Little

Mr. Tom Lussier, The Lussier Group, Inc.
(via teleconference)

Mr. Tony Roda, Williams and Jensen
(via teleconference)

I N D E X

	PAGE
1. Call to Order and Roll Call	1
2. Executive Report(s)	2
3. Consent Items	5
Action Consent Items:	
a. Approval of the October 20, 2015, Pension & Health Benefits Committee Meeting Minutes	
4. Consent Items	6
Information Consent Items:	
a. Annual Calendar Review	
b. Draft Agenda for December 15, 2015, Pension & Health Benefits Committee Meeting	
Action Agenda Items	
5. Health and Wellness Strategy Report	6
Information Agenda Items	
6. Federal Health Care Policy Representative Update	19
7. Federal Retirement Policy Representative Update	32
8. Customer Services and Support Performance Update	45
9. Implementation of the Interim Relief for Charter Schools Issued by the Internal Revenue Service and Treasury Department	57
10. Summary of Committee Direction	61
11. Public Comment	62
Adjournment	65
Reporter's Certificate	66

1 P R O C E E D I N G S

2 CHAIRPERSON MATHUR: All right. I'm going to
3 call the Pension and Health Benefits Committee meeting to
4 order.

5 First order of business is roll call.

6 COMMITTEE SECRETARY JIMENEZ: Priya Mathur?

7 CHAIRPERSON MATHUR: Good afternoon.

8 COMMITTEE SECRETARY JIMENEZ: Michael Bilbrey?

9 VICE CHAIRPERSON BILBREY: Good afternoon.

10 COMMITTEE SECRETARY JIMENEZ: Grant Boyken for
11 John Chiang?

12 ACTING COMMITTEE MEMBER BOYKEN: Here.

13 COMMITTEE SECRETARY JIMENEZ: Rob Feckner?

14 COMMITTEE MEMBER FECKNER: Good afternoon.

15 COMMITTEE SECRETARY JIMENEZ: Richard Gillihan?

16 COMMITTEE MEMBER GILLIHAN: Here.

17 COMMITTEE SECRETARY JIMENEZ: J.J. Jelincic?

18 COMMITTEE MEMBER JELINCIC: Here.

19 COMMITTEE SECRETARY JIMENEZ: Henry Jones?

20 CHAIRPERSON MATHUR: I'm sure he'll be here.

21 COMMITTEE SECRETARY JIMENEZ: Theresa Taylor?

22 CHAIRPERSON MATHUR: Her too.

23 COMMITTEE SECRETARY JIMENEZ: Alan Lofaso for
24 Betty Yee?

25 ACTING COMMITTEE MEMBER LOFASO: Here.

1 CHAIRPERSON MATHUR: And please also note for the
2 record that we have Mr. Slaton and Ms. Hollinger in
3 attendance as well.

4 Next order of business is the Executive Report,
5 Mr. McKeever.

6 DEPUTY EXECUTIVE OFFICER McKEEVER: Thank you,
7 Madam Chair, members of the Committee. Doug McKeever,
8 CalPERS staff. Three items to share with you on the
9 report today. One is just kind of a update from last
10 month when we mentioned to you that when we submitted a
11 letter to the Treasury on the excise tax, we had also
12 talked about our potential support of a letter that's
13 coming out of the National Coalition of Health Care on the
14 naming conventions for biosimilars. So I just wanted to
15 update the Committee that we, in fact, did sign on to that
16 letter. That was submitted to Treasury back in the end of
17 October.

18 And that one, as a reminder, essentially we
19 support what the Food and Drug Administration is doing
20 about us opposing the FDA's proposed guidance on their
21 naming of biosimilars. The way that they want to name it
22 we think will take away from the ability for those
23 biosimilars to be more effectively administered and used,
24 and on the cost side as well. So that letter went out at
25 the end of October.

1 Today, there is an agenda item before you. It's
2 an action item. It's number 5 related to a wellness
3 platform. And I just to want make a quick comment on this
4 before we get to that. And Ms. Falzarano will present
5 that item herself. I just wanted to note, frankly, my
6 disappointment and somewhat frustration with the fact that
7 the action item before you today is really going to ask
8 you to punt on us pursuing a wellness platform.

9 And the primary reason behind that, as Jan will
10 get into in more detail, are the potential impacts that
11 the excise tax will have on us as a purchaser in
12 developing a wellness platform and putting that into our
13 current plan design. So because of that, Jan will run
14 through the agenda item itself, let you know where we are
15 as an update, as you had requested back in August. But at
16 the end of the day, we'll be seeking you to defer us
17 pursuing that until further guidance is provided to us by
18 the federal government.

19 And then lastly, as a takeaway from my
20 discussions with meeting with each of the individual Board
21 members, since I've assumed my role, I began to realize
22 that it would be helpful for me to take each one of these
23 opportunities before you to just present one item of
24 interest to you that may not necessarily always reach to
25 the level of an agenda item per se, so that you kind of

1 understand and are aware of what it is that we're doing
2 outside of just our normal Board business.

3 So this month I wanted to cover a statewide work
4 group on reducing overuse. And Covered California is a
5 co-chair along with the Department of Health Care Services
6 and CalPERS. And this group is looking at three specific
7 areas in which we can collectively collaborate with the
8 carriers that we do business with and the provider
9 community in which they then serve our members on three
10 areas that we're going to focus on.

11 One is reducing the use of opioid dependence.
12 The one is primarily going to focus on areas of safe
13 prescribing and avoiding what is called new starts. And
14 for those of you who may not be aware, opioids right now
15 is a significant national issue that's facing many
16 individuals. The number of individuals who are addicted
17 to these narcotics is significant, and it's causing a
18 great deal of issues, not only for those individuals
19 addicted, but for the health care community as a whole.

20 The other one is reducing inappropriate imaging
21 in the treatment of lower back pain without what is
22 referred to as red flags. And that would be whether the
23 doctor identified a red flag that would require that
24 individual to have an image completed.

25 And then the third is promoting appropriate use

1 of cesarean sections for low risk and first-time births.
2 This is also an issue that has received national
3 attention, where the C-section rates have steadily climbed
4 over the last decade. And so we are collaborating with
5 Covered California and the Department of Health Care
6 Services to achieve the national standard of 23.9 percent
7 as the national rate for C-sections by 2020. So we're
8 going to be collaborating with those partners to encourage
9 and motivate our hospital partners to all achieve that by
10 the year 2020.

11 So I wanted to share that this month relative to
12 what else we are engaged in. And with that, that
13 concludes my report.

14 CHAIRPERSON MATHUR: Thank you. And speaking of
15 wellness, we had a wellness fair today, didn't we?

16 All right. Well, let's move on to agenda item --
17 I don't see any requests to speak, so we will move on to
18 Agenda Item number 3, which is the action consent items,
19 approval of the October meeting minutes.

20 VICE CHAIRPERSON BILBREY: Move approval.

21 ACTING COMMITTEE MEMBER BOYKEN: Second.

22 CHAIRPERSON MATHUR: Moved by Bilbrey, seconded
23 by Boyken.

24 Any discussion on the motion?

25 Seeing none.

1 All those in favor say aye?

2 (Ayes.)

3 CHAIRPERSON MATHUR: All opposed?

4 Motion passes.

5 I had no requests to remove anything from
6 consent.

7 So we'll move on to Agenda Item number 5, Health
8 and Wellness Strategy Report. Ms. Falzarano.

9 (Thereupon an overhead presentation was
10 presented as follows.)

11 HEALTH POLICY RESEARCH DIVISION ACTING CHIEF

12 FALZARANO: Good afternoon. Jan Falzarano, CalPERS staff.

13 And so at the August Committee meeting, we
14 presented an update of the activities surrounding the
15 adoption of a health and wellness platform. And the
16 Committee, at that time, asked us to come back and return
17 with three items.

18 The first item is an analysis of carving out the
19 wellness for existing health benefits as a potential
20 excise tax avoidance strategy. The second thing was an
21 analysis of the three wellness solutions of the lean,
22 moderate, and deluxe solutions. And then the third item
23 was a clarification about the CalPERS role as a wellness
24 purchaser.

25 So I will be providing some more analysis on

1 these items. And because this is an action item, we will
2 be asking the Committee to approve staff's recommendation.
3 But first before we proceed, I'd like to just provide a
4 quick update about the BART wellness pilot project.

5 --o0o--

6 HEALTH POLICY RESEARCH DIVISION ACTING CHIEF

7 FALZARANO: So back in August when I presented an item on
8 the wellness, I talked about the BART employees beginning
9 their on-line WeightWatchers Mobile Plus product that
10 began on August 15th, 2015.

11 So they began enrolling in August. And their
12 enrollment period went until the first week of October.
13 And as of October 15th, they have reported a total weight
14 loss of over 500 pounds, and they also had six members
15 that met their ideal goal wet, with a total of also
16 additional 24 members that lost between five and 10
17 percent of their initial body weight.

18 So, in general, the BART pilot participant
19 progress has been meeting the expectation of
20 WeightWatchers, which encourages clients to focus on
21 steady, small, weekly increments of one to two pounds of
22 loss per week. And so the pilot is scheduled to go until
23 April 30th of 2016, and we will update the Committee as a
24 result of this pilot becomes available.

25 --o0o--

1 HEALTH POLICY RESEARCH DIVISION ACTING CHIEF

2 FALZARANO: So moving forward to the excise tax. So also
3 in August we presented a high level review of the excise
4 tax. In general, we know that this excise tax is a 40
5 percent tax that applies to all applicable employer
6 sponsored health coverage that exceeds the specified
7 threshold. Each coverage provider must pay their pro rata
8 share based on the total cost of applicable coverage. And
9 CalPERS health plan will be liable for their proportionate
10 share of the tax, regardless of whether the health plan
11 premiums are below the excise tax threshold.

12 So initially, we were hopeful that we could carve
13 out certain benefits from the health plans, such as
14 wellness, in an effort to remain below the tax threshold,
15 and we would call these carve-outs accepted benefits.

16 However, proposed tax regulations right now are
17 still pending, and the current IRS regulation that governs
18 EAP programs state that wellness benefits cannot be
19 treated as excepted benefits because doing so would
20 circumvent consumer protections contained in the ACA
21 wellness program statutory standards.

22 Therefore, it is very possible that wellness
23 benefits will be included in the aggregate cost of
24 employer sponsored health benefits subject to the tax,
25 regardless of however they are purchased or administered.

1 I'd like to note that the inclusion of the
2 wellness in the aggregate cost of health care should not
3 impact CalPERS ability to continue with our wellness
4 pilots or an employer's ability to utilize the existing
5 wellness benefit that is offered by our health plans.
6 These costs currently are already included in the
7 premiums.

8 So given that the wellness may likely be subject
9 to the excise tax, we expanded the analysis that we
10 presented to the Committee back in August to illustrate
11 the impact of adding a wellness platform to the -- and the
12 potential excise tax liability by adding the wellness
13 platform.

14 --o0o--

15 HEALTH POLICY RESEARCH DIVISION ACTING CHIEF

16 FALZARANO: So staff took a traditionally higher priced
17 region compared to the rest of the State, which is, in
18 this case, the Bay Area. And we focused on the plan which
19 had the lowest excise tax liability for 2016 to see how
20 adding the wellness platform could accelerate that tax
21 liability.

22 So the numbers that we pulled here from 2016 and
23 2018 for the estimated tax was from the August agenda
24 item. And so, as you can see for 2016, we selected this
25 plan because the 2016 single-party premium right now

1 barely breaks that excise tax threshold by \$65.04.

2 Multiply that by the 40 percent excise tax and
3 the number of subscribers in a single party plan, it would
4 be effective of \$24,000 in the excise tax starting in '16.
5 So we did the forecasting, as you remember, back in August
6 of the three percent for 2017 and 2018. And this plan
7 that did not hit the excise tax in 2016 would be hit
8 with -- on the family plan of \$622,000.

9 So this is the piece I really wanted to focus my
10 attention on is adding the deluxe wellness option for
11 2018. If we were to add a wellness component, it would
12 increase our tax liability by another \$245,000. So the
13 plan that we illustrated -- that we used for this
14 illustration actually only has a very small population of
15 only 2,500 people that are enrolled in this plan. So the
16 total cost impact to the entire CalPERS population, as you
17 can see, would be significantly greater.

18 So this additional liability will result in
19 higher rates for all of our members and employers, as
20 CalPERS health plan would bill their proportionate share
21 of the excise tax into the future health rates.

22 --o0o--

23 HEALTH POLICY RESEARCH DIVISION ACTING CHIEF

24 FALZARANO: So now that I delivered the unpleasant news of
25 the excise tax, I want to go over the vendor responses

1 that we received from the RFI release on June 1st of 2015.
2 We had 13 vendors and companies that responded to the RFI,
3 many of which offered a full suite of wellness solutions.

4 So for the lean option, it was basically a mobile
5 or web-based solution to engage our members and for them
6 to track their own participation. There might be some
7 group communication integrated with the wearable fitness
8 trackers that they purchase on their own, and maybe some
9 providing of some reporting.

10 However, there were very few vendors that offered
11 these products as a stand-alone solution. There are not
12 designed to be decoupled from other wellness products and
13 services, and the majority of the vendors recommend a more
14 comprehensive approach to ensure optimal wellness results.

15 The moderate platform contains the web-based
16 solutions, but also in conjunction they would offer health
17 risk assessments customized health challenges, educational
18 and marketing materials, limited account management, and
19 administration services, coaching services and probably
20 more robust reporting.

21 The deluxe version includes all those elements
22 plus biometric screening, which are typically outsourced,
23 disease management programs, coaching and the case
24 management.

25 The level of effort in implementing these various

1 solutions also greatly varies. The implementation of the
2 lean solution would place a burden of administrative and
3 communication work on us the purchaser as well as the
4 users. The roll-out and implementation of the moderate
5 and deluxe solution would be very lengthy and would create
6 a reliance on the vendor for administration and
7 communication. Some of the vendors have experience
8 implementing their solutions for government employees, but
9 most, if not all, have not managed participant pool that
10 is as large as CalPERS.

11 It is unclear how scalable each vendor's product
12 and services are without obtaining additional case study
13 information, and many vendors did not make any claims or
14 guarantees regarding their ability to provide efficient
15 customer service for our group.

16 So let's move on to the pricing.

17 --o0o--

18 HEALTH POLICY RESEARCH DIVISION ACTING CHIEF
19 FALZARANO: So the prices that you see here are projected
20 annual costs for each of the services by the solution
21 type, and it's derived from the maximum per member per
22 month estimated by the vendor.

23 We selected the maximum amount because they allow
24 for the most conservative estimating. So for the lean
25 option, it's approximately \$3.50 per member per month, the

1 moderate would be \$4 per member per month, and the deluxe
2 is up to \$25 per member per month. And you can see the
3 total annual costs on the slide. So I hope this gives you
4 a sense of the potential costs of adding a wellness
5 platform.

6 --o0o--

7 HEALTH POLICY RESEARCH DIVISION ACTING CHIEF

8 FALZARANO: And so now I'd like to come talk a little bit
9 about CalPERS as a role -- as the purchaser, which you
10 asked us to do. And so our agenda item really did the
11 analysis to look at the estimated costs and risk of
12 implementing a wellness platform, from our perspective as
13 a health benefits purchaser and not as an employer.

14 So as a purchaser, we can include the cost of
15 health and wellness platform into our premiums. CalPERS
16 has a long history of responsible efficient purchasing of
17 health benefits in contracting with health plans in order
18 to provide quality care for members and their
19 beneficiaries. Part of CalPERS stated mission is to
20 promote wellness for members and beneficiaries. However,
21 wellness promotion does not necessarily require purchasing
22 or administering additional wellness products.

23 Our participating employers have a different and
24 perhaps more vital role as wellness implementers. Various
25 CalPERS work site wellness pilots have shown us that

1 population health management focuses on the health outcome
2 of groups of individuals as opposed to the treatment of
3 the individuals.

4 CalPERS staff produced a population health
5 management model concept that emphasizes maintaining
6 wellness, and preventing diseases. And the future
7 objective is to align health and wellness benefits to
8 encourage our members to live healthy lifestyles and to
9 use their benefits wisely.

10 CalPERS staff will be presenting an update of
11 this initiative at the December 2015 Pension and Health
12 Benefits Committee, and at that time, we will provide
13 additional details.

14 With that, we would like to present what staff
15 sees as a path forward and asks the Committee to adopt
16 staff's recommendation. At the direction of the
17 Committee, staff is prepared to defer implementation of a
18 wellness platform, refrain from adding health and wellness
19 benefits that could potentially be subject to future
20 excise taxes.

21 --o0o--

22 HEALTH POLICY RESEARCH DIVISION ACTING CHIEF

23 FALZARANO: We will continue to monitor federal
24 rule-making and tax provisions, and then reassess the
25 feasibility of implementing new wellness benefits. We

1 will continue to communicate and educate our employers who
2 obtain CalPERS health coverage for their employees to
3 avoid independently embarking on wellness benefit
4 implementation whose cost could be subject to the excise
5 tax, review any wellness initiatives currently offered to
6 ensure they are complying with the ACA regulations
7 regardless the wellness non-discrimination. And we will
8 utilize the population health management initiative, our
9 health plan contracts and partnership with employers and
10 stakeholder groups to communicate the availability of the
11 existing wellness benefits and promote their utilization.

12 Therefore, staff recommends to defer further
13 development of a statewide wellness platform due to risk
14 associated with exceeding the excise tax threshold, and
15 endorse the continuation of CalPERS population health
16 management initiative.

17 That concludes my presentation and I'm happy to
18 address any questions.

19 CHAIRPERSON MATHUR: Thank you. We do have a
20 couple questions from the Committee.

21 Mr. Jelincic.

22 COMMITTEE MEMBER JELINCIC: Yeah, I agree with
23 staff's recommendation to defer development. But one of
24 the things that you pointed out in the presentation, and
25 it was also in the agenda item, bothers me, and that is

1 having CalPERS advise employers to avoid offering wellness
2 programs. I think it's more appropriate for us to advise
3 employers the risk of doing so, and the potential costs,
4 but that's very different than advising them not to do it.

5 DEPUTY EXECUTIVE OFFICER McKEEVER: Yeah, Mr.
6 Jelincic, that's a point well taken. And in the agenda
7 item itself, the term advise was not intended to provide
8 advice, but to provide the communication on the potential
9 impacts to them as employers. So duly noted. Thank you.

10 COMMITTEE MEMBER JELINCIC: And given that, I'll
11 move staff's recommendation.

12 CHAIRPERSON MATHUR: Okay. Thank you.

13 VICE CHAIRPERSON BILBREY: Second.

14 COMMITTEE MEMBER JONES: I'll second it.

15 CHAIRPERSON MATHUR: Motion made by Jelincic,
16 seconded by Bilbrey.

17 Mr. Jones.

18 COMMITTEE MEMBER JONES: Wow.

19 (Laughter.)

20 CHAIRPERSON MATHUR: Or Jones. I heard him first
21 and then I heard you.

22 (Laughter.)

23 COMMITTEE MEMBER JELINCIC: He's closer. He
24 sounds louder.

25 (Laughter.)

1 COMMITTEE MEMBER JONES: Is that right?

2 CHAIRPERSON MATHUR: Mr. Jones, on the motion.

3 COMMITTEE MEMBER JONES: Oh, no, I had a
4 question.

5 COMMITTEE MEMBER JONES: You turned mine off.

6 COMMITTEE MEMBER JELINCIC: I turned mine off.

7 COMMITTEE MEMBER JONES: You turned mine off.

8 (Laughter.)

9 CHAIRPERSON MATHUR: Okay, gentlemen.

10 COMMITTEE MEMBER JONES: Okay. Thank you, Madam
11 Chair. I only had a question about the UnitedHealthcare
12 wellness program, the SilverSneakers, how is that -- does
13 that impact this tax issue at all, because we just moved
14 to that plan?

15 DEPUTY EXECUTIVE OFFICER MCKEEVER: Yeah, Mr.
16 Jones, that's a Medicare product, and Medicare is not
17 impacted by the excise tax.

18 COMMITTEE MEMBER JONES: Thank you.

19 CHAIRPERSON MATHUR: Okay. I see no further
20 requests to speak. So on the motion that's before you,
21 all those in favor say aye?

22 (Ayes.)

23 CHAIRPERSON MATHUR: All those opposed?

24 Motion passes.

25 Thank you very much for your report. It is

1 disappointing news, but we'll see if we can make progress
2 on the Cadillac tax.

3 Agenda Item number 6, Federal Health Care Policy
4 Representative Update.

5 DEPUTY EXECUTIVE OFFICER McKEEVER: Thank you,
6 Madam Chair. Doug McKeever.

7 For this federal health care policy
8 representative update I believe we have both Chris
9 Jennings And Yvette Fontenot on the line to provide you
10 with a verbal update via the phone.

11 CHAIRPERSON MATHUR: Welcome, Mr. Jennings?

12 MR. JENNINGS: Thank you so much. It's a
13 pleasure to be here on phone again, and Yvette will join
14 me -- is joining me and will be available for Q&A as you
15 desire.

16 As Doug and Jan's report really indicate, there's
17 many, many things moving on the health care front, and we
18 don't have time to go through everything. But with your
19 permission, I would like to focus on four primary issues
20 pretty much in chronological and -- or immediate issue
21 area context.

22 One is the very recently enacted bipartisan
23 two-year budget deal and its implications with regard to
24 CalPERS, and its members; the excise, or so called
25 Cadillac tax, and an update on that federally; an update

1 on prescription drug prices, responses, and positioning;
2 and time allowing, we'd like to give you a quick overview
3 of the health care issue as it relates to political
4 positioning and policy of relevance to -- potential
5 relevance to CalPERS.

6 And if you -- if it's getting a little bit too
7 long, I will do this very, very quickly and efficiently,
8 but please interrupt me along the way.

9 CHAIRPERSON MATHUR: That sounds good. Proceed.

10 MR. JENNINGS: So first, I'll start off with the
11 bipartisan two-year budget deal. It was bipartisan. It
12 was passed by broad majorities in the House and Senate and
13 signed into law by President Obama earlier this month. A
14 number of health care provisions of interest were
15 included. Very quickly one was the Medicare hospital cuts
16 extension, a new generic Medicaid drug rebate, a new
17 policy related to site of care overpayments in physicians
18 offices in hospital settings, something that CalPERS has
19 been on top of.

20 And fourthly, a actual repeal of a Affordable
21 Care Act provision dealing with large employers
22 requirement to automatically enroll new full-time
23 employees into one of the employer's health benefit plans.

24 I mentioned that one in particular, because of
25 recent, sort of behind the scenes, there have been two

1 notable bipartisan and passed and enacted provisions that
2 amend and reform the Affordable Care Act. Something you
3 don't hear much out of Washington. The other one dealt
4 with small businesses, those between 50 and 100, and the
5 rating reforms. And I mentioned it just so you can see
6 that on occasion Congress can work on a bipartisan basis
7 actually to amend the ACA without necessarily
8 fundamentally undermining some of its pillars, and that is
9 an interesting and new development.

10 But probably of most interest to CalPERS and some
11 of its retirees in particular, there was a very important
12 provision to substantially reduce what would have been a
13 52 percent increase in the part B premiums, as well as for
14 almost all Medicare, but -- and that was for 30 percent of
15 the beneficiaries in the program.

16 And in addition, there would have been another 52
17 percent increase for almost all Medicare beneficiaries for
18 the deductible, all except those in Medicare Advantage
19 plans.

20 As a result of this legislation, the reduction
21 was held to just 16 percent, both for the premiums and for
22 the deductible. So rather than a increase from 105 to a
23 hundred and almost sixty dollars, the premium will be
24 limited increase up to \$122 roughly. And in terms of the
25 deductible, rather than going from \$147 to \$223, it will

1 be going up to \$166.

2 This was good news and was embraced and supported
3 by AARP, and we felt it was important to notify you of
4 that particular policy and its impact.

5 Secondly, I'll go quickly to I think the hottest
6 issue relative to CalPERS, which is the excise tax, which
7 both Doug and Jan did reference in many, many different
8 ways. Here is the most recent activities in this area.
9 Both the business community and the labor community is
10 substantially increasing their efforts to oppose the
11 eventual implementation of this law in supporting its
12 repeal. And certainly many of them raising it as a reason
13 why cost sharing is increasing, as well as some of the
14 other concerns raised by Jan and Doug. This -- to recall,
15 this law does go -- does not go into full effect before
16 2018, but many employers seem to be already preparing for
17 it and modifying their benefit packages accordingly.

18 Having said that, while there is broad, and I
19 would suggest, bipartisan opposition to this provision and
20 the ACA, economists across party lines still favor the
21 policy or some version of it as a necessary external
22 pressure to constrain health care cost increases.

23 Now I only mention that because you'll read about
24 this in editorial pages, and by respected health
25 economists throughout this policy debate, and it's

1 important for you to know that. Having said that, broad
2 polling, Republican, Democrat, Independents does suggest
3 broad based opposition to the policy. There's broad and
4 more public opposition from many key Democrats in the
5 Congress with one very notable exception who happens to
6 reside in the White House. Republicans oppose the
7 policy generally not as a stand-alone repeal provision,
8 but in the context of broader reforms, and in particular a
9 comprehensive repeal of the Affordable Care Act.

10 And most recently, some have started targeting
11 legislative vehicles to begin the process to repeal the
12 law. There are not many legislative vehicles available,
13 but one that is, is the so-called tax extenders policy,
14 and that's something to be watching very, very closely.

15 Having said, the smart betting is that this law
16 will not be repealed in the near term for the following
17 three reasons:

18 First, if it was to be passed, it would almost
19 inevitably be vetoed by the President, and there is likely
20 insufficient support for an override. Secondly, most
21 Republicans who wish to repeal it, wish to repeal it in
22 the context of a broad array of policies repealing most of
23 the rest of the law, which would then make it even more
24 difficult for -- to get an override vote.

25 And then many members of Congress who support

1 repeal believe that the loss of the \$91 billion in revenue
2 and savings should be paid for and not increase the
3 deficit.

4 So for all those reasons, it will be a challenge
5 in the short term. Still, there is a likelihood that the
6 Cadillac tax will be delayed, reformed or repealed by
7 2017, and that is because of all the concerns, the
8 indexing provisions, the geographical provisions. It
9 feels -- at least from your federal representatives, it's
10 very difficult to maintain the current law much beyond
11 2017 without at least some changes or delay and maybe
12 repeal.

13 In the interim, your representatives and working
14 with staff have been engaging on a three-pronged approach
15 to this issue. First, as Jan and Doug indicated, we have
16 been submitting comments about the implementation of the
17 policy. And we've been very, very specific about
18 structural concerns and operational concerns. There is
19 relatively limited flexibility in the implementation of
20 this law, but I think that the comments have been very
21 specific and very substantive, and should have an impact,
22 but probably not a sufficient impact.

23 Secondly, we are conducting analytical impact
24 analysis for both internal and external uses. And your
25 staff has done an excellent job in that regard, and we'll

1 be working with them more in the weeks to come.

2 And finally, in preparation for your offsite, we
3 are preparing not just that analysis, but also possible
4 positioning options for the Board to consider during that
5 meeting.

6 Now, thirdly, I'm going to shift to prescription
7 drug pricing and responses, which is, I would say, an
8 equally hot issue these days. First, is it is widely
9 perceived now that prescription drug costs are driving
10 overall premium increases, as it makes up a greater
11 percent of overall health care expenditures. This has
12 been affirmed by not only CalPERS data, but by the
13 Medicare actuary.

14 There has been, however, very aggressive
15 pharmaceutical manufacturing defense and attempt to shift
16 the debate away from pricing to coverage restrictions and
17 with a real push to lower cost sharing burdens on
18 consumers, so that they don't feel those price increases
19 so much. And that's something to follow very closely.

20 Purchasers though, including health plans,
21 pharmacy benefit managers, businesses, labor, consumers
22 are pushing back, both individually and collectively. And
23 this has been happening for some time. But perhaps the
24 most interesting developments is so too are the health
25 care providers and physicians, in particular.

1 And interestingly today, this very day that
2 you're meeting, the AMA just voted on a policy, an AMA
3 endorsed policy, to rebuke pricing practices, but in
4 particular to ban direct consumer marketing altogether,
5 because they have concluded it inappropriately is driving
6 prescription drug costs up.

7 That is a very significant development and
8 something that is getting some attention here in
9 Washington. And Republicans, as well as Democrats, are
10 raising major concerns. For example, Senator Rubio has
11 been very explicit about raising his concerns about
12 pharmaceutical drug pricing practices. And Democrats,
13 both Congressional and Presidential, are also raising
14 major concerns and are embracing policy interventions.

15 Particularly focus is being targeted on specialty
16 drug products and on pricing practices, as well as
17 pharmacy relationships that are attempting to bypass drug
18 management techniques, such as formularies, designed to
19 moderate cost. This has gotten a lot of exposure in
20 recent days.

21 And interestingly, while there is Republican
22 discomfort with some regulatory approaches, such as
23 reimportation of Medicare direct negotiation, there is
24 definitely increasing bipartisan openness to finding ways
25 to accelerating getting more prescription drugs into the

1 marketplace to use as leverage against other drugs, so to
2 increase competition.

3 And again, this very day, Chairman Alexander
4 during the confirmation process of the FDA Commissioner
5 explicitly asked him to expedite the generic drug approval
6 process as a specific example.

7 And as Doug mentioned at the very beginning of
8 his presentation, CalPERS has been very, very aggressive
9 at advocating for other policies, both at the CMS Medicare
10 level, as well as at FDA to promote the use of biosimilar
11 and other generic competitors to help lower overall drug
12 costs.

13 Now with that, I could continue on with my last
14 presentation -- my last item, which is sort of the overall
15 health care environment and political positioning, but I'm
16 afraid -- I've been talking so long, I want to make sure
17 that I've still captured your attention.

18 CHAIRPERSON MATHUR: Thank you very much. You
19 know, we do have a question, so maybe we'll take a quick
20 pause for a question and then we'll continue on.

21 MR. JENNINGS: Sure.

22 CHAIRPERSON MATHUR: All right. Thanks. Mr.
23 Jelincic.

24 COMMITTEE MEMBER JELINCIC: On page three you
25 talked about the Medicare rebate. Can you expand on that

1 a little bit, and then this by --

2 MR. JENNINGS: Absolutely. That was an offset
3 for -- to help pay for some of the costs of the bipartisan
4 budget deal. That was a -- in the Medicaid program, there
5 is a explicit -- there is -- there is an explicit increase
6 in the generic Medicaid drug rebate that is linked to
7 ensuring that generic drug prices do not increase over the
8 general inflation rate.

9 So in the past, it's never been a problem to see
10 generic drugs stay under inflation rate. There were so
11 many competitors out there, that there was no need to have
12 an indexing provision, such as the one that was proposed
13 in this budget. But in recent years, we have seen example
14 after example of generic drugs increasing well over the
15 general inflation rate, particularly when there is
16 insufficient competition for those generic drug products.

17 So to ensure that that did not impact on Medicaid
18 expenditures, this -- there was a cap placed in the
19 Medicaid law of generic drug prices not increasing over
20 the consumer price index.

21 COMMITTEE MEMBER JELINCIC: And one other
22 question. I think you touched on reimportation, I assume
23 that means the ability to buy drugs from Canada and
24 elsewhere?

25 MR. JENNINGS: Correct.

1 COMMITTEE MEMBER JELINCIC: Any progress on that?
2 This became a little personal.

3 MR. JENNINGS: Well, on that front, the -- I
4 would say in short, no. In fact, today, the FDA
5 Commissioner designee going through his confirmation
6 process was explicitly asked that question, and he said
7 that he would oppose that, primarily because he's
8 concerned about the inability of FDA to ensure that the
9 products being imported meet the quality standards that
10 FDA would be required to supervise over.

11 This has been a debate within the FDA agency for
12 years and years and years. I would tell you that in many
13 ways the policy that raises -- it raises an important
14 point, the reimportation policy, which is we are paying
15 the highest prices in the world, and we are, in effect,
16 subsidizing them for the rest of the world. And if we
17 can't find a way to constrain those drug prices, we should
18 look elsewhere. But it also sort of inadvertently gives
19 us an impression that we're incapable of doing it
20 ourselves.

21 And so there is a difference of opinion in the
22 Congress. I think largely you would find not
23 insufficient -- you would find insufficient support in the
24 Congress for that policy as we speak.

25 COMMITTEE MEMBER JELINCIC: Thank you.

1 CHAIRPERSON MATHUR: Okay. So why don't you take
2 just a couple more minutes to give some of the broader
3 context around what's happening around health care.

4 MR. JENNINGS: Absolutely. I'd be happy to.

5 I think the reason why we just wanted to say this
6 is that obviously we are in a period where we're engaged
7 in and a race for the next President of the United States.
8 And although health care has been secondary to both
9 economy and foreign policy, most definitely, this issue
10 continues to get raised over and over again, in particular
11 to repeal the Affordable Care Act.

12 But what's been maybe worthy of reporting is that
13 while the House has successfully voted to repeal this law
14 many, many times, the Senate has not and they are working,
15 as we speak, to utilize what are called reconciliation
16 instruction protections to attempt to repeal all or most
17 of the law. They are having problems in doing that, but
18 the -- but what I wanted to raise it is embedded in this
19 policy is a repeal of the device tax and the Cadillac tax,
20 as well as, it was confirmed today, a elimination of
21 funding for Planned Parenthood and a number of other
22 provisions.

23 This policy is therefore -- it is possible that
24 we could see action after Thanksgiving where the Senate
25 could pass something. It may or may not succeed in doing

1 that or going through conference and going to the
2 President, and then the President would inevitably veto
3 and it couldn't be overridden. But I think it's important
4 to mention to you that that is an environment, both
5 because of the Presidential raise and congressional
6 actions that you may see more and more coverage. And
7 because of your interest in the Cadillac tax, it might be
8 interesting to see what people are debating and how
9 they're taking about that policy.

10 I would also say that you're seeing both
11 candidates on both sides looking at different policies.
12 On the Republican side, it's generally focused around
13 State bases approaches to health reform and tax credits
14 with a cap linked to an individual account approach or
15 some combination thereof.

16 Democrats are generally supporting the ACA,
17 though Senator Sanders is promoting a single payer
18 approach that interestingly Secretary Clinton is raising
19 questions about the policy and political viability of.
20 And all of which is to say that health care will continue
21 to be a political football throughout the campaign and
22 beyond.

23 And the last development I just wanted to
24 mention, because of CalPERS' interest is, again today --
25 it's a very busy day today -- the California based SCAN

1 Foundation released a very, very detailed report in
2 conjunction with AARP, LeadingAge, Urban Institute and
3 Milliman that unveiled a new long-term care modeling tool
4 that can be used for scoring alternative approaches to
5 dealing with the long-term care issues, as well as a
6 treasure trove of statistics about the likelihood of older
7 Americans requiring assistance.

8 And embedded in this report is data that shows
9 that over half of older Americans turning 65 this year
10 will eventually require high level of long-term care
11 assistance, and 15 percent of them will incur lifetime
12 expenses in excess of a quarter of a million dollars. And
13 because of CalPERS interest in long-term care I thought
14 I'd mention it.

15 With that, I'll conclude our report and Yvette
16 and I would be happy to take any other questions.

17 CHAIRPERSON MATHUR: Thank you very much, Mr.
18 Jennings.

19 Any questions from the Committee?

20 I see none. I think you gave a very thorough
21 report, so we're going move to. Take care.

22 MR. JENNINGS: Thank you very much.

23 CHAIRPERSON MATHUR: So we'll move on to Agenda
24 Item number 7, Federal Retirement Policy Representative
25 Update.

1 DEPUTY EXECUTIVE OFFICER McKEEVER: Thank you,
2 Madam Chair. And on the phone, we should have for that
3 both Tom and Tony. So Tom and Tony, do you want to take
4 it away please?

5 MR. LUSSIER: Absolutely. This is Tom and going
6 afternoon. I'm going to start and Tony is going to
7 follow. There are three issues that I'd like to touch on
8 briefly with you today that relate fairly specifically to
9 the preservation of public employee retirement benefits.
10 And then Tony is going to talk a little bit about a couple
11 of other current issues as they relate to the larger
12 retirement security discussion.

13 So first, as you know, the issue of mandatory
14 Social Security for State and local government employees
15 surfaces from time to time in a variety of ways. Most
16 recently, the issue has been raised by the Brookings
17 Institution. It's been raised in a research paper that
18 argues the merits of mandatory coverage, and in policy
19 forum which was intended to advocate for that report.

20 Because of this activity and because our goal is
21 to always keep this issue off the table from Congress as
22 best we can, we have been in touch with relevant
23 congressional staff and allies on this issue to assess
24 whether there are risks associated with this new advocacy
25 effort, and what would be the most appropriate way to

1 respond to the issues that Brookings has raised.

2 As you know, CalPERS is a founding member of a
3 national coalition called the Coalition to Preserve
4 Retirement Security, which is a coalition of public plans
5 like yourselves, but also retiree groups, and employee
6 groups, and public employer groups that is specifically
7 committed to fighting this issue.

8 It's our understanding that the coalition will be
9 very shortly responding in a very specific way to the
10 Brookings paper in a way that will establish a record as
11 to the weaknesses of the report and the strengths of the
12 argument that we've always made that mandatory coverage is
13 an inappropriate public policy discussion.

14 What that response is final, obviously, we'll
15 make sure that copies are provided to the appropriate
16 CalPERS staff. But we also are individually going to
17 specifically continue to monitor the issue, and we'll
18 alert your staff and Board should any specific CalPERS
19 action be necessary.

20 Second, I wanted to touch on a slightly related
21 issue, which is the ongoing effort to advance HR 711,
22 which is the legislation which would repeal the Windfall
23 Elimination Provision of the Social Security act, and
24 replace it with a new formula that more fairly reflects a
25 public employee's actual Social Security earnings.

1 Perhaps the most significant event that's
2 occurred since we've discussed this issue is the election
3 of Congressman Kevin Brady of Chairman of the House
4 Committee on Ways and Means.

5 As many of you will remember, we've been working
6 with Mr. Brady on this issue for several years. And Mr.
7 Brady is a prime sponsor of HR 711. So we're optimistic
8 that his new leadership role in the Ways and Means
9 Committee will perfectly position him to move this
10 legislation forward when he deems it most appropriate.

11 In an effort to perhaps help create that
12 opportunity, perhaps even before the end of this year,
13 we're currently working with a broad range of interested
14 groups, retirement systems that have endorsed HR 711 like
15 you have, retiree groups from several of the largest most
16 affected states, and several employee organizations --
17 national employee organizations to develop a group letter,
18 which will go to members of Congress in all of the
19 affected states that have yet to co-sponsor the
20 legislation with an effort to build some momentum.

21 We're still waiting for responses from several
22 organizations, but we expect that effort to go forward
23 within the next few days, either the end of this week or
24 earlier next. We're doing that obviously in close
25 collaboration with Mr. Brady and his staff.

1 Finally, the two issues I've touched on are very
2 specific, very narrow Social Security issues, but we have
3 been thinking about, and we do believe that it's
4 appropriate, to start doing background work for CalPERS to
5 start thinking about how you might ultimately want to
6 engage in a broader Social Security discussion when that
7 ultimately occurs. And instinctively, obviously there
8 would be a lot of political noise about it from now
9 through the election. But instinctively we do believe
10 that particularly, perhaps with the election of Paul Ryan
11 as Speaker, that there could very well be an opportunity
12 for meaningful Social Security discussion in the new
13 Congress.

14 And so we've had some very preliminary
15 conversations with your staff, and expect to start
16 providing background information over the course of the
17 next few months so that we will be able to lay the
18 groundwork for you to think about and to consider what
19 engagement alternatives you might wish to advance when and
20 if that discussion becomes real, which we again believe it
21 will in the not too distant future.

22 With that, I think Tony is going to pick up and
23 address a couple of the larger retirement security
24 discussion topics.

25 MR. RODA: Yes, I will. Thank you, Tom. And

1 good afternoon, everybody.

2 CHAIRPERSON MATHUR: Good afternoon.

3 MR. RODA: This is Tony Roda with Williams &
4 Jensen. And I will add to -- you know, Tom really talked
5 about both defending and promoting retirement and defined
6 benefit plans, Social Security being a primary defined
7 benefit plan in our country.

8 Also on that front, we have not seen any major
9 tax reform or pension legislation thus far in this session
10 of Congress. That could be problematic inasmuch as
11 attracting some of the items that we've worked against
12 over the years and becoming part of a larger bill.

13 For instance, the legislation introduced by
14 Congressmen Nunes for three successive Congresses on
15 public pension plan transparency. A misnomer clearly, but
16 that legislation was going to ask CalPERS and other State
17 and local funds to do was to recalculate their funded
18 status based on a very low bond yield, and exploding any
19 unfunded liabilities.

20 So that legislation we have not seen it. We
21 introduced and we've not seen the larger bill that could
22 carry it. And likewise, Senator Hatch's legislation on
23 the annuity accumulation plan, which is also problematic,
24 and being positioned as a replacement to state and local
25 DB plans, we have not seen that reintroduced.

1 But, of course, Senator Hatch being the Chairman
2 of the Senate Finance Committee, you know, it remains a
3 real issue out there for us, and we have to be vigilant.

4 I'm going to shift from kind of a defensive
5 posture to talk a little bit about one of CalPERS
6 priorities, which is advancing retirement savings, and
7 retirement security.

8 And there are two, you know, major areas that you
9 have talked about, and that we have talked about with your
10 staff. And you've been involved in the first quite
11 demonstrably and that's the fiduciary rule that the
12 Department of Labor has promulgated, and is still
13 accepting -- although, the formal comment period is
14 closed, they're certainly still accepting comments.
15 CalPERS did comment early in support. Somewhat of a broad
16 scope comment letter that was submitted on CalPERS behalf.

17 The fiduciary rule remains a real partisan hot
18 spot, but there are also a number of Democrats who have,
19 you know, raised concerns about its breadth and it's
20 scope, and what it means for the industry.

21 So DOL is reworking it. They're looking at it.
22 Congress remains -- the House Republican Congress in
23 particular has passed legislation saying that DOL should
24 not proceed or cannot proceed, unless SEC acts first.
25 There are lots of discussions as to whether in an

1 appropriations bill in the end-of-year omnibus whether a
2 rider could be attached to withhold funds from DOL for any
3 further work on the fiduciary rule. We have not seen that
4 in any tangible way yet, but there's still discussion of
5 it.

6 So you've been involved in that issue. We
7 continue to monitor it. I don't believe certainly with
8 President Obama that any of this legislation would be
9 signed, but it continues to be a real touch down for
10 partisanship.

11 The other development just yesterday on State
12 based retirement plans for private sector workers. So
13 this is not your public employees, but it's the Secure
14 Choice like plans that California has embarked on. And
15 yesterday, meeting what they said they would do, DOL said
16 they were going to put out a proposed rule before the end
17 of the year. They did that yesterday. It creates a safe
18 harbor for payroll deduction IRA plans. It essentially
19 says that if structured in this certain way with a lot of
20 bells and whistles attached to it, that such a plan would
21 not be an ERISA plan and would not be preempted by ERISA.

22 So I know that's an important issue for
23 California moving forward. And the comment period will
24 extend for some 60 days. I recommend -- I will get that
25 to staff, and we'll have some discussions about that. I

1 don't know if it's something CalPERS would want to weigh
2 in. But in the -- under the umbrella of advancing
3 retirement security, it's certainly a major development.

4 I will say it's a development that is not going
5 without notice. And at the House Ways and Means Committee
6 during the hearing on the fiduciary rule, oversight
7 subcommittee chairman Pete Roskam from Illinois had lots
8 to say about Secure Choice type plans and DOL's efforts in
9 this regard. And I think he probably will hold another
10 hearing on it. Illinois is moving down this path as well.
11 Congressman Roskam did have some concerns about it.

12 The third point on your priority list is the
13 implementation of the section 414(d), the definition of
14 governmental plan. I know you're going to hear about that
15 later with regard to the subset issue of charter schools,
16 so I'm not really going to go into that, except to say
17 that that's of course fundamentally important to State and
18 local plans that you're able to meet this definition in
19 all ways. And we do not expect a proposed rule to be out
20 in this calendar year, but it's something that we're
21 watching very closely.

22 So with that, I will turn it over to you, Priya,
23 and Board members for any questions.

24 CHAIRPERSON MATHUR: Thank you, Mr. Lussier and
25 Mr. Roda for your comments. We do have a couple of

1 questions from the Committee.

2 Mr. Boyken.

3 ACTING COMMITTEE MEMBER BOYKEN: Thank you.

4 Thank you, Tony for the update on the State retirement
5 initiatives and the Department of Labor's rule-making.
6 We've been tracking that closely those of us who work at
7 the Treasurer's Office with the Secure Choice Program.
8 But we view the proposed rules and the second safe harbor
9 that would allow State plans to operate outside of ERISA
10 is very positive news. And, you know, I think now the
11 effort will be working with other states to make sure that
12 the proposed rules, you know, stay on track and allow the
13 states to experiment with these plans.

14 And so we'll be working at the Treasure's Office
15 and with the Secure Choice board, some of whom who are on
16 the dais today, to make sure that we coordinate with other
17 states. But I think based on our retirement beliefs here
18 at CalPERS, I would think it would be great if CalPERS
19 could weigh in and support.

20 Thanks.

21 CHAIRPERSON MATHUR: Thank you.

22 MR. RODA: Very good. Thank you.

23 CHAIRPERSON MATHUR: Ms. Taylor.

24 COMMITTEE MEMBER TAYLOR: Hi, Tony. Thank you
25 very much for your report. There's a lot of stuff in

1 here.

2 I was also going to chime in with Mr. Boyken
3 about Secure Choice, but I heard you say that one of the
4 congressman had concerns about the Department of Labor's
5 ruling on Secure Choice type plans. What's the concern?
6 I mean, is it -- go

7 MR. RODA: Go ahead.

8 COMMITTEE MEMBER TAYLOR: I was going to say is
9 it looking like they're going to turn it into overturning
10 it through legislation like they did the Department of
11 Labor stance on the -- I'm eyeing to think of what that
12 was real quick.

13 MR. RODA: The fiduciary rule.

14 COMMITTEE MEMBER TAYLOR: The fiduciary duty,
15 yeah.

16 MR. RODA: It's unclear that they'll go to that
17 extent. They may work to have an oversight hearing try to
18 shape the rule, comment on the rule. Certainly,
19 Congressman Roskam coming from Illinois I believe has --
20 is playing a large role in his concern. And he kept
21 repeatedly saying, well, I look at the Illinois public
22 pension plan, and if the private sector plans under Secure
23 Choice are being run in the same manner, it is not a
24 secure retirement option. So I do think his home State of
25 Illinois is -- is kind of the impetus for his concerns

1 right now.

2 COMMITTEE MEMBER TAYLOR: Right. Okay. And then
3 my other question was around the Department of Labor
4 stance on the SEC ruling where they over -- well they made
5 their own law that basically said that the SEC has to rule
6 first on the fiduciary duty thing. And what I'm trying to
7 figure out is that went through the House, did it go
8 through the Senate?

9 MR. RODA: No, it did not. And it's unlikely
10 too. It's unlikely too, given the numbers in the Senate,
11 and the way the issue will shake out there, but it's --
12 they're staking out a very tough position in the House on
13 the fiduciary rule.

14 COMMITTEE MEMBER TAYLOR: Right. It's based on
15 their idea that that shouldn't be taken down to that
16 level, right, which is the --

17 MR. RODA: Correct. They do. The rule itself is
18 very complicated, and I don't think anyone, pro or con,
19 would argue with that. And, you know, many of the
20 members, and even some Democrats have been saying, you
21 know, this really should be slowed down to the point where
22 everybody understands it's simplified. And I think even
23 Tom has had some discussions or been privy to some
24 discussions with some leading Democrats in the Ways and
25 Means Committee where, you know, basically the message is

1 we have to get this right. This is a big deal. And
2 that's all correct.

3 COMMITTEE MEMBER TAYLOR: I get that. And maybe
4 I don't understand the Department of Labor's expansion of
5 ERISA. Maybe that's what I'm not getting. It seemed like
6 it was pretty broad on one hand, but on the other hand, it
7 sounded like when I read the articles around it, they were
8 talking about that it would -- that they -- they were able
9 to -- Congress would be able to implement it, that they
10 would be responsible for implementing it, so that they
11 could fix those rules, but it sounds like they don't even
12 want to touch that.

13 MR. RODA: Well, there have been pieces of
14 legislation introduced to kind of go in a different
15 direction than the Department of Labor has. A bill that
16 was just introduced would create a best interest of the
17 client standard. So there are other approaches to this.

18 That's my phone and I apologize for that.

19 COMMITTEE MEMBER TAYLOR: Those okay. All right.
20 Thank you.

21 CHAIRPERSON MATHUR: Well, thank you both very
22 much. I see no further requests to speak, so thanks for
23 being with us today.

24 MR. RODA: Thank you.

25 MR. LUSSIER: Thank you.

1 CHAIRPERSON MATHUR: Anne, did you want to say --
2 Oh, I'm sorry, DID we lose them already?

3 MR. RODA: No.

4 MR. LUSSIER: No.

5 CHAIRPERSON MATHUR: They're still there.
6 Go ahead, Anne

7 CHIEF EXECUTIVE OFFICER STAUSBOLL: Hi Tom and
8 Tony. It's Anne Stausboll. I just wanted to follow up on
9 the Treasurer's office request. We'd be -- I think we'd
10 be happy to weigh in on the rule about the proposed reg
11 about the non-government retirement plans. I don't think
12 we have the four, so I just want to make sure that's the
13 direction of the Committee.

14 CHAIRPERSON MATHUR: Thank you for asking for the
15 clarification. I think that would be -- that's consistent
16 with our Pension Beliefs.

17 CHIEF EXECUTIVE OFFICER STAUSBOLL: Definitely.

18 CHAIRPERSON MATHUR: And I think that would be
19 the direction of the Committee. I see nodding heads.

20 MR. RODA: Very good.

21 CHAIRPERSON MATHUR: Okay. Well that concludes
22 this item, we'll move on to agenda item number 8, customer
23 service and support performance update. Ms. Lum -- Mr.
24 Suine.

25 DEPUTY EXECUTIVE OFFICER LUM: Good afternoon,

1 Madam Chair, members of the Committee. Donna Lum, CalPERS
2 staff.

3 Agenda Item 8 is our quarterly customer service
4 and support update. And today, I'm joined with Anthony
5 Suine. We have a few items of interest that we'd like to
6 discuss with you today.

7 And so first, I will be covering the customer
8 services and support first quarter performance, which I am
9 pleased to say continues to be very high. And then
10 following my presentation, I'll turn it over to Mr. Suine
11 who will also talk about our strategic measures 10 and 11.

12 So let's just begin by touching on our first
13 quarter performance. During the first quarter, we met or
14 exceeded all of our performance targets in the vast
15 majority of our core service areas. And we continue to
16 keep in focus all of our efforts to enhance customer
17 service and our customer experience.

18 We did, however, have one area that did not meet
19 our service levels, and I'd like to just share some
20 perspectives with you on that area. And it was centered
21 around our call center and our call center wait times. At
22 the beginning of the quarter in July, we were at service
23 levels, meeting our service levels. However, in August,
24 we began to experience an increase in the call volumes,
25 and that was primarily due to the information that was

1 sent out regarding the Medicare health plan options for
2 2016 as well as the health plan statements.

3 And the increased call volume continued through
4 mid-October as we were proceeding through open enrollment.
5 Now, that's not unusual for us. And, in fact, every time
6 this time of the year when we're going through open
7 enrollment, we do have contingency plans in place, and we
8 have to execute upon them.

9 But unknowingly, the call volumes this year were
10 extraordinarily higher and they were the highest set of
11 call volumes that we had during this period of time.

12 We believe again that that was attributed to the
13 amount of time that our staff had to also spend with
14 explaining some of the different complexity centered
15 around the Medicare changes. And so when you increase the
16 call handle time, you increase the call wait time.

17 That being said, in September, again it was our
18 busiest month. We had over 97,000 calls offered into the
19 contact center. And again, it did increase the call wait
20 time.

21 As far as the open enrollment itself, we did see
22 a 13 percent overall increase above last year in terms of
23 the call volumes. But as always, the contract center
24 staff pulled together, executed upon their contingency
25 plan. We brought in all available resources that had

1 experience and knowledge in the areas that are
2 typically calls that we receive in the contact center.
3 And we were able to get through open enrollment. I am
4 pleased to say that once we got through the open
5 enrollment period by the end of October, we were back at
6 reaching our normal -- our service level performance. And
7 so that was the exception reporting that I wanted to share
8 with you for our first quarter performance.

9 Now, switching gears a little, I want to also tee
10 up a discussion on our strategic measures. In December,
11 we will be bringing back to this Committee, a more robust
12 discussion as planned related to the strategic measures.
13 Our two strategic measures are related to benefit
14 payments, the timeliness of benefit payments and customer
15 satisfaction.

16 And we believe that these are very important
17 components when we're assessing the overall performance of
18 our services to our members and employers.

19 Measure 10 and 11, metrics again, are significant
20 to our members. And so I'm going to go ahead and turn
21 this over to Mr. Suine and he's going to share some
22 additional information, some changes that we're making to
23 our measures and some proposals that you'll see come
24 before you in December.

25 BENEFIT SERVICES DIVISION CHIEF SUINE: Thanks,

1 Donna. Good afternoon Madam Chair, members of the
2 Committee. I'm Anthony Suine, CalPERS staff.

3 Attachment 1 in the agenda item outlines
4 strategic measures 10 and 11 that focus on our performance
5 in paying benefits timely, and how satisfied our customers
6 are with our business processes. Strategic measure 10
7 identifies our four benefit payments and the targets we
8 have set for each. These targets are revised from the
9 last time I presented, based on feedback we heard from
10 you, based on further analysis of the industry standards,
11 and also based on feedback from our customer surveys that
12 we've been reviewing.

13 What we heard from you last time we have
14 incorporated by eliminating the dependency receiving
15 additional documentation from our customers, and are
16 measuring instead from the benefit date or the point of
17 notification date in the case of death benefits.

18 We have chosen a time frame of 45 days for
19 retirement and survivor benefit payments based on industry
20 standards, which are focused on ensuring that our
21 customers have no interruption of ongoing benefit payments
22 between the time from their active to their retirement or
23 survivor payments.

24 We've also based our time frames based on the
25 feedback received from our customer's surveys. Our

1 satisfaction surveys have indicated that the timeliness of
2 their payments for our customers are highly acceptable.

3 We've set our targets at 98 percent to account
4 for minimal constraints and to provide stretch targets for
5 us to achieve based on our resources. We believe our
6 current resources allow us to continually achieve between
7 a 90 to 98 percent success rate, accounting for
8 fluctuations in our staffing levels and increased volumes
9 throughout the year.

10 Through technology and process improvements, we
11 can more consistently stay in the high ninety percentile
12 and increase our ability to meet our stretch goal of 98
13 percent. We are also proposing a 90 percent threshold to
14 report to the Board when any of our benefit payment
15 strategic I measures drop below that threshold.

16 Overall, we feel we've taken an aggressive
17 approach to paying our benefits in a timely manner, that
18 are acceptable to our customers, and also hold ourselves
19 accountable when we do not meet those expectations set
20 forth.

21 Moving to strategic measures 11, this identifies
22 our customer satisfaction based on our universe of
23 surveys. While we distribute dozens of surveys to our
24 customers, we've decided to roll their scores up under
25 fore major categories.

1 The first one being benefit payments, which
2 mimics the satisfaction with those strategic benefit
3 payment measures. Service delivery, which measures
4 satisfaction on all our other member business processes
5 that are not strictly devoted to paying benefits.

6 Employer interaction satisfaction, which measures
7 the processes and functionalities we have for our business
8 partners. And then lastly, member self-service, which
9 member -- which measures our member satisfaction with our
10 online tools.

11 As our inventory of surveys continue to grow
12 we'll roll those surveys up under one of those four major
13 categories. And those will be factored in the aggregate
14 score.

15 We have set our target satisfaction at 95
16 percent, which is high above any industry standard. But
17 based on our historical results on these surveys, we felt
18 setting it any lower would not be striving for optimal
19 performance.

20 We're also proposing to report to the Board when
21 any individual survey within any of those four categories
22 falls below 85 percent. This will allow transparency into
23 an individual business process that may need improvement,
24 even though our overall aggregate score still exceeds 85
25 percent.

1 Hopefully, this preview of our strategic measures
2 will lead to a more focused discussion at the December
3 committee meeting when we present these strategic measures
4 more formally.

5 I'm going to turn it back over to Donna and to
6 discussion the next steps.

7 DEPUTY EXECUTIVE OFFICER LUM: Thank you,
8 Anthony. So as you've heard in Anthony's presentation,
9 we've established the targets of each of these individual
10 metrics that make up measures -- strategic measures 10 and
11 11. In December, we're looking forward to bringing back
12 to you the strategic measures for final validation of our
13 targets and threshold, we anticipate with the information
14 that we provide to you, any other information that you may
15 request of us, that we're hopeful that at the meeting we
16 can have a good robust discussion around the targets and
17 thresholds and validate them, so that we can continue to
18 move forward and report.

19 At this time, we're also going to provide some
20 information on the measures via trend graphs. We did hear
21 feedback from this Committee previously that not only do
22 you want to see one data point and how we're performing
23 within a quarter, but you would like to see quarter over
24 quarter and year over year as back -- as we have
25 information.

1 And again, a lot of the data collection that
2 we're doing is relatively new in some areas. So some
3 specific measures will have more information than others.
4 And then we'll also further discuss our exception
5 reporting process to ensure that it's clear what we would
6 call out if there are any particular processing areas that
7 are not meeting performance.

8 We feel that we've set these targets and
9 thresholds for the two measures at the appropriate level
10 that will give you insight into the overall processing of
11 these key measures, and feel that they are very relevant
12 to our strategic plan, our objectives, and the overall
13 goals and the vision of CalPERS.

14 And so that concludes our presentation, and now
15 we're both available to answer any questions you may have.

16 CHAIRPERSON MATHUR: Thank you. We do have a few
17 questions.

18 Mr. Slaton.

19 BOARD MEMBER SLATON: Thank you, Madam Chair.
20 This is good work and you know I'm the metric person, so I
21 like what I see. I didn't quite understand though on the
22 benefit payment side. On the customer satisfaction side
23 you had a -- you had a floor target of 85 percent, that
24 if -- which I love, because you govern by exception rather
25 than have to review everything at the level of the Board.

1 But I didn't see one on the benefit payment side. Is
2 there a minimum target on that side as well?

3 BENEFIT SERVICES DIVISION CHIEF SUINE: Yes, I
4 briefly mentioned that anything that falls below 90
5 percent, we would report on.

6 BOARD MEMBER SLATON: On that side.

7 Okay. And then the 85 on the other side?

8 BENEFIT SERVICES DIVISION CHIEF SUINE: Yes.

9 BOARD MEMBER SLATON: So we're trying to create a
10 situation where our target -- our overall target might be
11 one number, but we want to make sure no individual area
12 falls below. On the customer satisfaction side, so when
13 you say you got 90 percent, tell me what that means? Does
14 that mean in the survey people said in a one to five
15 rating, they either gave us a four or a five or how does
16 that work?

17 BENEFIT SERVICES DIVISION CHIEF SUINE: Yeah. We
18 have a four scale rating system, so it's very
19 dissatisfied, dissatisfied, satisfied, or very satisfied.

20 BOARD MEMBER SLATON: Or thrilled.

21 (Laughter.)

22 BENEFIT SERVICES DIVISION CHIEF SUINE: Yeah. So
23 some of the surveys vary a bit with that rating system.
24 We do have some call center ones that are a little more
25 historical where there was a neutral I believe in there as

1 well. But for our process surveys, we tried to steer away
2 from the neutral. We want them to tell us really how
3 they're feeling. So that would be they're satisfied or
4 very satisfied in those ratings.

5 BOARD MEMBER SLATON: Okay. Very good.

6 DEPUTY EXECUTIVE OFFICER LUM: I would also add
7 as we have developed the surveys, we developed a lot of
8 questions that are related to what we call our
9 touchpoints. And so not only are we asking our members
10 did you receive your benefit payment timely, but we are
11 asking was the communication clear, were the materials
12 clear to you, how was the service that you received by any
13 agents or individuals that you had contact with CalPERS?
14 So we're trying to measure the end-to-end process not just
15 the final payment -- or the final outcome.

16 BOARD MEMBER SLATON: So that means that in the
17 service -- are you talking about in the benefit payment
18 side or are you talking about the customer satisfaction?

19 DEPUTY EXECUTIVE OFFICER LUM: In the customer
20 satisfaction side.

21 BOARD MEMBER SLATON: Okay. So there's more
22 questions that go into each of these. It's not a single
23 question.

24 DEPUTY EXECUTIVE OFFICER LUM: That's correct.

25 BOARD MEMBER SLATON: Okay. Very good. Thank

1 you.

2 CHAIRPERSON MATHUR: Thank you.

3 Mr. Jelincic.

4 COMMITTEE MEMBER JELINCIC: On the call center, I
5 want to acknowledge and tell you I appreciate the fact
6 that you offered an explanation as to why you had fallen
7 short. And you didn't fall so short that I got lots of
8 phone calls. So that's my own personal satisfaction
9 rating.

10 On the strategic measures, one of the things
11 you've done is you've set weights. How did you come to
12 those weights, and you know --

13 BENEFIT SERVICES DIVISION CHIEF SUINE: So we use
14 a -- we have several criteria to set those weights. For
15 example, the volumes, the risk of not making those
16 payments or having success in that particular area, how
17 many members it's affecting. So that's how we weighted
18 it. Those more critical items are weighted a bit heavier.

19 I will point out that if adjusting the weights in
20 any fashion really does not skew the aggregate score much
21 at all. In fact, our lower benefits are -- our lower
22 percentages are weighted lower. So if we actually raised
23 those, our aggregate score would increase in these areas.
24 So we feel we've weighted them fairly, but we're happy to
25 get any feedback from you as well, if you feel they should

1 be different.

2 COMMITTEE MEMBER JELINCIC: You know, I look at
3 them and I -- you know, I see 30, 25, 25, 20 in both
4 cases, and I really have no basis to say that makes sense,
5 that doesn't make sense. What I was trying to get was
6 some sort of sense on, well, why did we pick those?

7 BENEFIT SERVICES DIVISION CHIEF SUINE: So next
8 month, too, we'll be able to provide you -- we'll be able
9 to provide you the components of how we weighted them, the
10 criteria.

11 COMMITTEE MEMBER JELINCIC: Okay. And part of
12 what I'm looking for is not just how you weighted them,
13 but why you weighted them.

14 DEPUTY EXECUTIVE OFFICER LUM: Um-hmm.

15 BENEFIT SERVICES DIVISION CHIEF SUINE: Yep.

16 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

17 CHAIRPERSON MATHUR: Thank you.

18 Well, that concludes questions on this item.
19 Thank you very much for your presentation. Looking
20 forward to next month's item on the strategic measures.

21 We'll move on to Agenda Item number 9,
22 Implementation of the Interim Relief for Charter Schools
23 issues, issued by the IRS and Treasury Department.

24 DEPUTY EXECUTIVE OFFICER LUM: It's a mouthful.

25 CHAIRPERSON MATHUR: It is.

1 DEPUTY EXECUTIVE OFFICER LUM: Hello again.
2 Donna Lum, CalPERS staff. And joining me today is Renee
3 Ostrander, CalPERS staff. Agenda Item number 9 is an
4 information item. And we're bringing this item forward to
5 you today to update you on the latest progress on charter
6 schools and their participation in CalPERS.

7 As you're aware, the IRS and the Treasury
8 Department released the Advance Notice of Proposed
9 Rulemaking in late 2011, and it provided a comprehensive
10 set of facts and circumstances to test for determining
11 eligibility of an entity participating -- or that wish to
12 participate in a governmental plan.

13 Response to that notice, especially from charter
14 school community was quite extensive. And the main
15 concern raised by the charter schools was that the notice
16 didn't take into account the unique nature of charter
17 schools. In early 2015, the IRS and the Treasury
18 Department issued a notice to provide them interim
19 relief -- to provide interim relief to the charter schools
20 to participate in a governmental plan.

21 With me today again is Renee, and she is going to
22 cover the details of the notice and the activities that
23 we've undertaken to address the charter schools.

24 EMPLOYER ACCOUNT MANAGEMENT DIVISION CHIEF
25 OSTRANDER: Thank you, Donna. Good afternoon. Madam

1 Chair, members of the Committee. Renee Ostrander, CalPERS
2 staff.

3 As outlined in the agenda item, notice 2015-07
4 the relief for certain participants in the 414(d)
5 governmental plans provided five criteria qualifications
6 to participate. And these criteria provided a means for
7 these charter schools to participate, whereas in the
8 previous notice that had been provided they didn't meet
9 the qualifications most often.

10 In addition, Donna mentioned the ability for
11 charter schools to immediately participate, but it also
12 required that they did not have to meet those
13 qualifications until the regulations were finalized.

14 With this new criteria in place, we worked with
15 our stakeholders and our internal teams to incorporate
16 those changes. So the first change that we made was that
17 we developed a new questionnaire that's specific to
18 charter schools, and our larger charter -- larger school
19 community. This new questionnaire, which is Attachment 1
20 in your agenda item, is posted on our website for the
21 school community to immediately access.

22 The second item was that we developed a
23 certification form, included as Attachment A in your
24 agenda item. Charter schools are required to sign the
25 certification form before participation begins in our

1 process. It allows the schools time to address any of the
2 outstanding issues they have in meeting those five items
3 before the finalization of the regulations. In the recent
4 months, based on these changes that we've made and the
5 work that we've had with our stakeholders, we've been able
6 to successfully process or are in the final stages of
7 processing about 30 charter schools, and so bringing them
8 in, providing them the information that they need to begin
9 reporting to us. We have another two dozen that are
10 currently in the pipeline that we hope to process in the
11 next 30 to 45 days.

12 So we'll continue obviously to watch this. I
13 think, as you heard earlier, that they are hoping to
14 releases those -- the final regulations shortly. And so
15 we're continuing to watch those. We're continuing to work
16 with our charter schools to ensure that they are working
17 towards a full compliance to the final package once it's
18 released.

19 And with that, that concludes my presentation,
20 and I'd be happy to answer any questions that you have

21 CHAIRPERSON MATHUR: Thank you. Good news.

22 Mr. Jones.

23 COMMITTEE MEMBER JONES: Yeah. Thank you, Madam
24 Chair. Yes, it is good news. It's been a long time to
25 get to this point. And you mentioned that 30 charter

1 schools have been approved, and 24 were in the pipeline.
2 So -- and I don't remember what that number was two years
3 ago when this issue surfaced. So how many are beyond the
4 54 that you've identified that will not get in?

5 EMPLOYER ACCOUNT MANAGEMENT DIVISION CHIEF

6 OSTRANDER: So there are -- at this time, we do not have
7 any that are not coming in. So all of the ones that we
8 are working with, some of them don't yet meet all five
9 criteria, and so we're working with them in meeting that
10 five criteria. But by signing the certification form,
11 they're allowed to participate now, and then work towards
12 meeting that by the time they're finalized.

13 And, at this time, they're signing the
14 certification form fully intending to meet those -- that
15 final criteria.

16 COMMITTEE MEMBER JONES: Okay. Thank very much.

17 EMPLOYER ACCOUNT MANAGEMENT DIVISION CHIEF

18 OSTRANDER: You're welcome.

19 CHAIRPERSON MATHUR: Thank you.

20 I see no further requests to speak. I think you
21 covered it all in your item.

22 EMPLOYER ACCOUNT MANAGEMENT DIVISION CHIEF

23 OSTRANDER: Okay. Thank you.

24 CHAIRPERSON MATHUR: Thanks.

25 So we'll now move on to Agenda Item number 10,

1 which is a summary of Committee direction. And I think
2 the only direction was really around the Secure
3 Choice -- the State based retirement programs legislation
4 and -- or sorry, DOL guidelines, right?

5 DEPUTY EXECUTIVE OFFICER McKEEVER: Proposed --
6 weighing in on the proposed rules with the DOL.

7 CHAIRPERSON MATHUR: Thank you. Proposed rules
8 by the Department of Labor. And, yeah, weighing in as
9 part of our advocacy efforts around retirement security
10 for all.

11 Okay. We will now move on to agenda item number
12 11. And we do have a member of the public who wishes to
13 speak. Chris Little will you please come forward.

14 If you could take a seat over here on my left,
15 and identify yourself and your affiliation for the record.
16 And you will have three minutes in which to speak.

17 MR. LITTLE: Good afternoon, Madam Chair, members
18 of the Committee. That's a long walk from the back there.

19 (Laughter.)

20 MR. LITTLE: Thank you very much for having me
21 today. I really do appreciate it. I was here last month,
22 and continue to be here today with a very similar request.
23 Last month, I had brought up about the unsustainability of
24 the rate increases for our employees at the local
25 government level, and also requesting increased

1 flexibility in the plan design.

2 I'm here today with a similar request along those
3 same lines. We would like to see, and I'm wondering how
4 to get that discussion agendized inclusion of, as I
5 mentioned, increased flexibility and plan design, possibly
6 including a high deductible health plan.

7 The increases have been significant for our
8 employees. And just to give you some context here in the
9 open enrollment, literature distributed by CalPERS by way
10 of an example. The PERS Choice plan was reflected as
11 increasing by 11.75 percent. The impact of our employees
12 is actually closer to 74 percent. So you can see it has a
13 significant increase.

14 And over the past approximately five years, we
15 have seen the opt-out rate of our employees increase by
16 roughly 50 percent. So the plan designs while they are
17 rich, and many of our folks do appreciate those, are
18 simply not tenable for many of our employees. So I'm
19 wondering what the steps would be to get that discussion
20 agendized.

21 Secondly, we would also like to see a discussion
22 around the regionalization of those health rates so that
23 we can have a better understanding of how those regions
24 are indeed derived. Looking at the counties that are in
25 those regions, we feel in Butte County that we are more

1 closely related to and comparable to counties in the
2 Sacramento area region. We feel like we're more
3 comparable probably with Yolo County, possibly El Dorado
4 County than with others in the Nor Cal group, such as
5 Alpine, Modoc, and San Benito.

6 So those are the two requests before you today,
7 along with clarification as to what it would take from us
8 to get those discussions agendized for further
9 consideration.

10 Thank you.

11 CHAIRPERSON MATHUR: Thank you, Mr. Little.

12 As you know, we have had conversations about the
13 regional pricing from time to time. The last time we had,
14 it was in the spring or last --

15 DEPUTY EXECUTIVE OFFICER McKEEVER: It was at the
16 beginning of last year.

17 CHAIRPERSON MATHUR: Beginning of last year.
18 And, of course, our regional rates are based not on the
19 cost of living in those areas, but the cost of health care
20 in those areas. And so that is unfortunately one of the
21 challenging factors here.

22 We've also talked about increasing flexibility in
23 our plan design, and have not proceeded with that. So
24 both of those items have been before the Committee
25 previously. Mr. McKeever, do we have any current plans to

1 further discuss those?

2 DEPUTY EXECUTIVE OFFICER McKEEVER: Not at this
3 time, Madam Chair, but I think -- and I don't know if this
4 is going to help Chris out totally, but I have already
5 made a commitment to come up to Butte County, I believe
6 it's in January. There's a -- there was a request made
7 for me to come up and speak to them on these particular
8 issues, and I have planned and continue to plan on doing
9 that. And so I'll work with Chris directly to find out
10 what other areas of interest they have to ensure that I
11 fulfill and meet whatever needs that they have when I go
12 up there in January.

13 CHAIRPERSON MATHUR: Thank you. Thanks again for
14 being with us.

15 MR. LITTLE: Thank you.

16 CHAIRPERSON MATHUR: Okay. So that brings us to
17 the end of our open session. Are there any other members
18 of the public who wish to speak?

19 Seeing none.

20 We are adjourned.

21 (Thereupon the California Public Employees'
22 Retirement System, Board of Administration,
23 Pension & Health Benefits Committee open
24 session meeting adjourned at 2:56 p.m.)

25

C E R T I F I C A T E O F R E P O R T E R

I, JAMES F. PETERS, a Certified Shorthand Reporter of the State of California, do hereby certify:

That I am a disinterested person herein; that the foregoing California Public Employees' Retirement System, Board of Administration, Pension & Health Benefits Committee open session meeting was reported in shorthand by me, James F. Peters, a Certified Shorthand Reporter of the State of California;

That the said proceedings was taken before me, in shorthand writing, and was thereafter transcribed, under my direction, by computer-assisted transcription.

I further certify that I am not of counsel or attorney for any of the parties to said meeting nor in any way interested in the outcome of said meeting.

IN WITNESS WHEREOF, I have hereunto set my hand this 23rd day of November, 2015.

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Certified Shorthand Reporter
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