

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
INVESTMENT COMMITTEE
OPEN SESSION

ROBERT F. CARLSON AUDITORIUM
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8:30 A.M.

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A P P E A R A N C E S

COMMITTEE MEMBERS:

Mr. Henry Jones, Chairperson

Mr. Bill Slaton, Vice Chairperson

Mr. Michael Bilbrey

Mr. John Chiang, also represented by Mr. Frank Moore

Mr. Richard Costigan

Mr. Rob Feckner

Mr. Richard Gillihan, represented by Ms. Katie Hagen

Ms. Dana Hollinger

Mr. J.J. Jelincic

Mr. Ron Lind

Ms. Priya Mathur

Ms. Theresa Taylor

Ms. Betty Yee, also represented by Ms. Lynn Paquin

STAFF:

Ms. Anne Stausboll, Chief Executive Officer

Ms. Cheryl Eason, Chief Financial Officer

Mr. Ted Eliopoulos, Chief Investment Officer

Mr. Doug Hoffner, Deputy Executive Officer

Mr. Doug McKeever, Deputy Executive Officer

Mr. Brad Pacheco, Deputy Executive Officer

Mr. Matthew Jacobs, General Counsel

Ms. Sarah Corr, Investment Director

A P P E A R A N C E S C O N T I N U E D

STAFF:

Mr. Réal Desrochers, Managing Investment Director
Ms. Cheryl Edwards, Committee Secretary
Mr. Curtis Ishii, Managing Investment Director
Mr. Scott Jacobsen, Investment Director
Ms. Divya Mankikar, Investment Officer
Ms. Anne Simpson, Investment Director
Mr. Wylie Tollette, Chief Operating Investment Officer

ALSO PRESENT:

Mr. Daniel Crowley, K&L Gates
Mr. Allan Emkin, Pension Consulting Alliance
Mr. Neal Johnson, Service Employees International Union,
International and Local 1000
Mr. Andrew Junkin, Wilshire Consulting
Mr. Mike Moy, Pension Consulting Alliance

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P R O C E E D I N G S

1
2 CHAIRPERSON JONES: I'd like to call the
3 Investment Committee meeting to order, please. And the
4 first order of business is roll call, please.

5 COMMITTEE SECRETARY EDWARDS: Henry Jones?

6 CHAIRPERSON JONES: Here.

7 COMMITTEE SECRETARY EDWARDS: Bill Slaton?

8 VICE CHAIRPERSON SLATON: Here.

9 COMMITTEE SECRETARY EDWARDS: Michael Bilbrey?

10 COMMITTEE MEMBER BILBREY: Good morning.

11 COMMITTEE SECRETARY EDWARDS: John Chiang?

12 ACTING COMMITTEE MEMBER MOORE: Frank Moore for
13 John Chiang.

14 COMMITTEE SECRETARY EDWARDS: Frank Moore
15 representing John Chiang?

16 ACTING COMMITTEE MEMBER MOORE: Here.

17 COMMITTEE SECRETARY EDWARDS: Richard Costigan?

18 COMMITTEE MEMBER COSTIGAN: Here.

19 COMMITTEE SECRETARY EDWARDS: Rob Feckner?

20 COMMITTEE MEMBER FECKNER: Good morning.

21 COMMITTEE SECRETARY EDWARDS: Richard Gillihan
22 represented by Katie Hagen?

23 ACTING COMMITTEE MEMBER HAGEN: Here.

24 COMMITTEE SECRETARY EDWARDS: Dana Hollinger?

25 COMMITTEE MEMBER HOLLINGER: Here.

1 COMMITTEE SECRETARY EDWARDS: J.J. Jelincic?

2 COMMITTEE MEMBER JELINCIC: Here.

3 COMMITTEE SECRETARY EDWARDS: Ron Lind?

4 COMMITTEE MEMBER LIND: Here.

5 COMMITTEE SECRETARY EDWARDS: Priya Mathur?

6 COMMITTEE MEMBER MATHUR: Good morning.

7 COMMITTEE SECRETARY EDWARDS: Theresa Taylor?

8 COMMITTEE MEMBER TAYLOR: Here.

9 COMMITTEE SECRETARY EDWARDS: Betty Yee?

10 COMMITTEE MEMBER YEE.

11 CHAIRPERSON JONES: Okay. Thank you very much.

12 Before I call on Mr. Eliopoulos for the Executive
13 Report, I just want to remind the Board members that we do
14 have a time certain at 10:15 for our private equity
15 workshop. So we will be breaking at that time and moving
16 to the room next door to have that workshop, and then
17 returning to the auditorium to complete the rest of our
18 Investment Committee meeting.

19 So with that, Mr. Eliopoulos.

20 CHIEF INVESTMENT OFFICER ELIOPOULOS: Sure, Mr.
21 Chair. Good morning, Committee members. In the interests
22 of time, we have a very, very full agenda today, including
23 the private equity workshop that you mentioned, I will
24 defer my briefing for this morning to get to the other
25 agenda items on the agenda today.

1 CHAIRPERSON JONES: Okay. Thank you very much.
2 The next item on the agenda is consent action
3 item, approval of the October 19, 2015 Board Committee
4 meeting minutes.

5 COMMITTEE MEMBER LIND: Move approval.

6 CHAIRPERSON JONES: Moved by Mr. Lind.

7 COMMITTEE MEMBER COSTIGAN: Second.

8 CHAIRPERSON JONES: Second by Mr. Bilbrey.

9 All those in favor aye?

10 (Ayes.)

11 CHAIRPERSON JONES: Opposed?

12 Hearing none the -- oh, I'm sorry about that.

13 Mr. Costigan then. Okay. Second by Mr. Costigan.

14 The item passes.

15 The next item are consent information items. No
16 request to move anything off.

17 So we'll move on to the next item on the agenda,
18 which is the Global Governance Policy Ad Hoc Subcommittee.
19 And for that, I call on the Vice Chair of that Committee
20 Mr. Bill Slaton.

21 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair

22 CHAIRPERSON JONES: There you go.

23 VICE CHAIRPERSON SLATON: Thank you.

24 The Global Governance Policy Ad Hoc Committee did
25 meet on October 21st. The Committee discussed and

1 approved staff's recommendation for the second phase of
2 structural changes to the global governance policy. This
3 Subcommittee received a presentation on the latest
4 revisions to the global governance principles alignment
5 with the program core issues.

6 Highlights of what to expect in the next Global
7 Governance Policy Ad Hoc Subcommittee meeting, the third
8 reading of the global governance principles, alignment
9 with the program core issues, a review of the legislative
10 and policy engagement guidelines for investments.

11 The next meeting of the Global Governance Policy
12 Ad Hoc Subcommittee will be on November 18th, 2015 in
13 Sacramento, California.

14 CHAIRPERSON JONES: Okay. Thank you, Mr. Slaton.

15 The next item on the agenda is revisions of fixed
16 income policies, second reading.

17 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

18 Great. Thank you, Mr. Chair. Wylie Tollette,
19 CalPERS Investment Office staff.

20 I think I'm going to be joined up here with
21 Andrew Junkin from Wilshire. I'm requesting the
22 Committee's approval of the revised Investment policies
23 for global fixed income. And actually, I'll include
24 global equity as -- in the discussion in the interests of
25 time, Item 6a and 6b on your agendas. This is the second

1 reading for fixed income and the third reading for global
2 equity.

3 Taking these two items in order, the edits made
4 to the global fixed income policy since the first reading
5 are outlined in the agenda item. We'll also be making
6 some additional changes that were -- that were raised in
7 the briefings by several of the Committee members around
8 the way we describe the minimum credit ratings, the
9 permitted sector ranges. And those will be reflected in
10 the final policy. I'm happy to detail those if the
11 Committee is interested, but they basically reflect
12 non- -- I would say non-substantive changes. They don't
13 change the core risk of the program. They just change the
14 accuracy in the way it's described in the policy.

15 CHAIRPERSON JONES: Okay. Thank you. We have a
16 couple of questions.

17 Mr. Jelincic.

18 COMMITTEE MEMBER JELINCIC: Curtis, come on down.
19 The policy on fixed income, what -- are there any things
20 that you would have done in the absence of this policy
21 that -- you know, so the policy became a constraint? And
22 the other question is are there any things that you would
23 not have done, except that they were required by the
24 policy?

25 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I'm

1 going to have to restate your question back to you to make
2 sure I understand.

3 COMMITTEE MEMBER JELINCIC: Okay. Well, there's
4 actually two questions.

5 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

6 Yeah, two questions. So the first is are there
7 things that we would have done in the portfolio if they
8 were not restricted in the policy? Is that --

9 COMMITTEE MEMBER JELINCIC: Yes.

10 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: --
11 the nature of your first question?

12 And then the second one I'll -- for that one and
13 the second one, I think I'll turn it over to Curtis Ishii.

14 CHAIRPERSON JONES: I'm shocked.

15 MANAGING INVESTMENT DIRECTOR ISHII: So for the
16 first question, I'm not sure about what's the second
17 question, the policy is sufficiently has been sufficiently
18 flexible for us to do what needs to be done. The changes
19 that were made have not made anymore aggressive or
20 conservative changes to the policy. They are the same,
21 and so that was the directive I had given the people who
22 were creating it. So there is nothing really any
23 different than what has been in the policy probably for
24 the last 15 years.

25 COMMITTEE MEMBER JELINCIC: Okay.

1 MANAGING INVESTMENT DIRECTOR ISHII: Your second
2 question?

3 COMMITTEE MEMBER JELINCIC: The second question
4 was the flip side, are there any things that you have done
5 because of the policy that you would not have done in the
6 absence of the policy? And I'm going to guess the same
7 answer applies.

8 MANAGING INVESTMENT DIRECTOR ISHII: Well, the
9 policy is more restrictive. I mean, it's -- would we
10 do -- as you well know, post the crisis, we've been given
11 a little bit more restrictive, more focused, more
12 conservative nature of fixed income. So given that
13 directive, we've -- you know, the policy does restrict us.

14 COMMITTEE MEMBER JELINCIC: So in the absence of
15 the policy, you would have taken a more aggressive
16 position, is that what I'm hearing?

17 MANAGING INVESTMENT DIRECTOR ISHII:
18 Historically, we have, yeah, taken more aggressive
19 positions. We have cut our risk positions in half,
20 post-2007, given the directive by this Board. This Board
21 we asked specifically this Board do you want us to focus
22 on alpha with more volatility or less volatility and a
23 reduction in alpha?

24 The direction I had heard was less alpha in order
25 to fulfill your role as a diversifier. So therefore,

1 yeah, we took our risk positions down in half from
2 historic levels.

3 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

4 MR. JUNKIN: Mr. Jones.

5 CHAIRPERSON JONES: Yes.

6 MR. JUNKIN: Sorry.

7 CHAIRPERSON JONES: That's okay. Andrew.

8 MR. JUNKIN: Andrew Junkin with Wilshire.

9 I just wanted to add to that, the policy
10 constraints and whether they are binding or not is
11 something that we do discuss with the CalPERS fixed income
12 staff. And it's part of our annual review and it's part
13 of our regular communications to understand where they're
14 positioning? Are they bumping into any policy
15 constraints. Curtis, is right that change coming out of
16 the global financial crisis was really, in some, ways a
17 tightening of the tracking error of the portfolio to try
18 to allow fixed income to focus on the strategic mission of
19 that asset class within the total portfolio.

20 For example, this is not what was the case, but
21 you could have a complete high yield portfolio. You're
22 not permitted to, but you could, but that reemphasizes the
23 growth risk that's present with the equity portfolio, so
24 that doesn't make sense. So there are guidelines to
25 prohibit the amount of credit, the amount of high yield,

1 the amount of bank loans in the portfolio to try to make
2 this portfolio effective holistically for the total fund.

3 CHAIRPERSON JONES: Okay. Thank you.

4 Mrs. Mathur.

5 COMMITTEE MEMBER MATHUR: Thank you.

6 I just want to thank you for spending the time to
7 really clarify the framing language in the introduction.
8 I know it's not sort of the meet of the policy, but it is,
9 I think, very important for setting the stage for the
10 context in which this policy operates. And so with that,
11 I will move for approval on both the fixed income policy
12 and the global equity policy.

13 COMMITTEE MEMBER TAYLOR: Second.

14 CHAIRPERSON JONES: Okay. It's been moved by
15 Mrs. Mathur and second by Mrs. Taylor.

16 All those in favor -- oh, question. Questions.

17 Mr. Jelincic.

18 COMMITTEE MEMBER JELINCIC: I want to look at the
19 liquidity program. I recognize this is not a change, but
20 do we really want to go as low as BBB Minus in a portfolio
21 that is clearly intended to be a very liquid policy? It's
22 on 61 of the iPad. It's on 16 of however many -- 16 of
23 28.

24 And then the follow-up question is going to be,
25 why would we want to go that low in credit rating for a

1 portfolio specifically designed for liquidity?

2 MANAGING INVESTMENT DIRECTOR ISHII: So the
3 intent is A2/P2, which is fairly conventional in terms of
4 liquidity and has been part of it. I think you're
5 thinking should we have BBB minus type of securities in
6 there, and -- in practice, you do not see the short-term
7 portfolio given the liquidity requirements investing down
8 there, but it's a fair point, and I don't think it would
9 eliminate -- it would hurt the program, if we moved it up
10 or anything like that. I just -- we just wanted to give
11 enough flexibility in case there was situations where, you
12 know, we might want to invest in it.

13 I think what we're hoping is that we've had a
14 30-year run in managing risk. And I don't think we've
15 taken any losses in the short-term area that I could
16 remember, even through the crisis. The Lehman crisis we
17 did not have exposure. We managed the risk, and so we
18 wanted to give ourselves some flexibility.

19 But I think if the Board feels, and I think it's
20 a valid point, that you want to restrict this even more,
21 it would not affect the program.

22 COMMITTEE MEMBER JELINCIC: If we did want to
23 restrict it, what would be a -- I mean, would you suggest
24 going to, you know, the -- into -- eliminating the BBBs
25 completely?

1 MANAGING INVESTMENT DIRECTOR ISHII: I would just
2 take out investment grade and A2/P2, so -- an A2/P2 rating
3 is sufficient.

4 COMMITTEE MEMBER JELINCIC: And that's really a
5 rating design for short term than liquidity.

6 MANAGING INVESTMENT DIRECTOR ISHII: Yes, it is.
7 So the investment grade rating would be something -- some
8 sort of securities outside of corporate securities. It
9 could be -- I can't even think about it, but it -- for
10 instance, it could be corporate debt that was issued 10
11 years ago that now is one year. And that's a good
12 example. And so it's not -- it does not have a short-term
13 rating. It still has a long term rating, but it's really
14 a short-term security.

15 COMMITTEE MEMBER JELINCIC: What is the long-term
16 equivalent of A2/P2?

17 MANAGING INVESTMENT DIRECTOR ISHII: I believe
18 it's around single A.

19 COMMITTEE MEMBER JELINCIC: I would like to
20 suggest that we limit it to, you know, A2/P2, and single A
21 and above.

22 CHAIRPERSON JONES: We have a motion on the
23 floor, Mr. Jelincic.

24 COMMITTEE MEMBER JELINCIC: Okay. Then I'll move
25 that as an amendment to the motion.

1 CHAIRPERSON JONES: So it's been moved by Mr.
2 Jelincic as an amendment.

3 Is there a second?

4 COMMITTEE MEMBER MATHUR: I'll second it or I'll
5 accept it as a friendly amendment.

6 CHAIRPERSON JONES: You will accept it as a
7 friendly amendment.

8 COMMITTEE MEMBER MATHUR: I will accept it.

9 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I
10 might make a small request that if in the case of a
11 downgrade of an existing security that's held to one of
12 those lower ratings, that the policy be allowed -- the
13 program be allowed to hold that security till maturity to
14 not force a divestment of a downgraded security and take
15 the loss.

16 MANAGING INVESTMENT DIRECTOR ISHII: Could I make
17 one suggestion, Mr. Jelincic?

18 COMMITTEE MEMBER JELINCIC: Sure.

19 MANAGING INVESTMENT DIRECTOR ISHII: Maybe we
20 should just, "or A minus", or something like that instead,
21 so that it allows for -- in case a security is not rated
22 as a short-term, and it still preserves your -- the
23 quality of it, and so it allows us to invest in it.

24 COMMITTEE MEMBER JELINCIC: And I'm comfortable
25 with that.

1 CHAIRPERSON JONES: Okay. Would you restate your
2 modification -- your amendment, Mr. Jelincic, so we're
3 absolutely clear?

4 COMMITTEE MEMBER JELINCIC: So the -- I've got to
5 get back to that page.

6 COMMITTEE MEMBER MATHUR: Sixty-one.

7 COMMITTEE MEMBER JELINCIC: The minimum credit
8 rating is A1/P2 or --

9 MANAGING INVESTMENT DIRECTOR ISHII: A2

10 COMMITTEE MEMBER JELINCIC: -- A2/P2 or A minus
11 and -- or above, A minus or above.

12 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

13 With the additional amendment around divestment,
14 so we can hold a downgraded security through maturity, if
15 I might request that additional addition to the motion.

16 CHAIRPERSON JONES: Yes.

17 COMMITTEE MEMBER JELINCIC: And I have no problem
18 with that.

19 CHAIRPERSON JONES: Okay. So it's still been
20 moved and so second by Mrs. Mathur.

21 So all those in favor say aye?

22 (Ayes.)

23 CHAIRPERSON JONES: Opposed?

24 Hearing none. And that is adoption of A and B
25 the original motion.

1 COMMITTEE MEMBER MATHUR: Yes.

2 CHAIRPERSON JONES: Okay. Thank you very much.

3 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

4 Thank you very much.

5 CHAIRPERSON JONES: The next item on the agenda
6 is an information agenda items, California Public Divest
7 from Iran Act.

8 Mr. Eliopoulos.

9 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

10 Thank you. I'll be taking that one, Mr.

11 Chairman. Wylie Tollette, CalPERS staff.

12 This is actually an action item similar to items
13 that the Committee has reviewed in previous years. Staff
14 examined four companies that appeared on the original list
15 of securities considered covered under the Iran Act -- the
16 California Iran act, and determined they could be removed
17 from the list under the requirements of the legislation.

18 In the interests of time, I'll keep my comments
19 brief and ask if there are any questions on this, as well
20 as ask for a motion to approve the item. The details are
21 actually fairly thoroughly stated in the agenda item. And
22 Anne Simpson and the global governance team helped
23 complete the engagement efforts that the legislation
24 requires. So she's here to answer questions if the
25 Committee has them.

1 CHAIRPERSON JONES: Okay. Thank you.

2 We have a few questions. Mrs. Yee.

3 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

4 I don't have any issues with the action item, but
5 questions about the process. Does the engagement happen
6 after these companies are identified by other sources? Is
7 that kind of how it happens?

8 INVESTMENT DIRECTOR SIMPSON: Anne Simpson,
9 Global Governance Program. Yes, that's exactly the
10 process. We identify the companies. We then write the
11 companies. Then we wait for a response. If we think
12 there's an issue around language, we translate letters.
13 We also make sure that the communication is couriered to
14 the head offices. We don't just rely on the traditional
15 mail system.

16 COMMITTEE MEMBER YEE: Okay. So if a company
17 were identified by, like the GAO, would we -- is there
18 feedback mechanisms to let them know the outcome of our
19 engagement?

20 INVESTMENT DIRECTOR SIMPSON: We don't
21 communicate that to the GAO, because they're monitoring
22 federal legislation. We do stay in communication with the
23 local sources that we cross-reference with, like the DGS.
24 But the situation here is we're complying with a local
25 State law.

1 COMMITTEE MEMBER YEE: Okay. Right.

2 INVESTMENT DIRECTOR SIMPSON: And obviously the
3 federal system has been set up around the program of
4 sanctions, but we've regarded that as a trustworthy source
5 of information, of course.

6 COMMITTEE MEMBER YEE: I see. I see. Okay. And
7 then do you anticipate anything will change given the
8 recent Iran deal with the U.S. and whether there might be
9 another -- should there be another look by the legislature
10 in terms of whether some revisions are needed?

11 INVESTMENT DIRECTOR SIMPSON: Well, we certainly
12 see the situation getting more complicated, because
13 European sanctions are coming off. The deal in the U.S.
14 is a separate track. And then the Legislature's decision
15 to keep this law on the books is something we haven't
16 looked at, but I'm sure the legislature will be turning
17 to, at some point, to consider, whether the terms have
18 been met. The law, the act, does include a sunset
19 provision, which requires certain U.S. agreements to be in
20 place and its not clear whether the agreement that's being
21 struck by the President actually strictly meats that test.

22 However, if a company is going back into Iran,
23 they're going to be weighing the balance what's happening
24 with Europe, where sanctions are listed, in the U.S. where
25 the situation isn't as clear. So we're heading into some

1 uncharted waters.

2 COMMITTEE MEMBER YEE: Okay. Thank you.

3 CHAIRPERSON JONES: Okay. Mrs. Mathur.

4 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.

5 I think it's important to note that Assembly Bill
6 221, which the California Public Divest from Iran Act, did
7 not provide for any funding of the efforts that we
8 undertake in this regard, but yet we do our level best to
9 get the best information, but we do rely upon the
10 responses from the companies themselves. We don't have
11 the funds to pay for some independent verification, for
12 example, of the information that we are provided.

13 So we rely on this public process as a means of
14 sort of fact checking --

15 INVESTMENT DIRECTOR SIMPSON: Yes.

16 COMMITTEE MEMBER MATHUR: -- what we get back
17 from the companies.

18 Just with that -- given that statement, I will
19 move staff's recommendation to remove the four portfolio
20 companies listed in the agenda item.

21 COMMITTEE MEMBER YEE: Second.

22 CHAIRPERSON JONES: Okay. It's been moved by
23 Mrs. Mathur, Second by Mrs. Yee.

24 We have a question.

25 Mr. Jelincic.

1 COMMITTEE MEMBER JELINCIC: Is the list that we
2 are removing them from public?

3 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
4 Yes, it is.

5 COMMITTEE MEMBER JELINCIC: Okay. And so I
6 assume it's on our website some place, so I can go find
7 it?

8 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
9 It's on the GAO website. And there's another
10 list that's actually on the Department of General Services
11 website of the companies that are implicated in doing
12 business in Iran.

13 COMMITTEE MEMBER JELINCIC: Okay. And since I
14 don't think we ought to be -- we ought to sell securities
15 for investment reasons, not necessarily political reasons.
16 I will certainly support the motion to take them off this
17 list.

18 CHAIRPERSON JONES: Okay. Thank you.

19 Yeah, I have a follow-up question to Mrs.
20 Mathur's question about the funding for -- and I
21 understand that various deals that are approved, they
22 carry with them a mandated cost element that says that if
23 you have -- you're directed to do something, you shall be
24 reimbursed for the associated costs related to those
25 efforts. Is CalPERS eligible to have that kind of

1 language in bills for the work that we do?

2 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think
3 that's a good probably inquiry or follow-up question for
4 the future to take up with our Legislative Affairs Branch.
5 In the sort of divestment bills that affect the CalPERS
6 investment portfolio, I do not believe we've been
7 successful in having the legislature provide for our costs
8 in conducting the various analyses.

9 Those costs are borne by our beneficiaries
10 through the monitoring of the investment fund. So I do
11 think that's a worthwhile inquiry and discussion to have
12 with our Legislative Affairs going forward, certainly if
13 there are other bills that are coming forward in this
14 regard.

15 CHAIRPERSON JONES: Okay. Thank you.

16 Mrs. Yee.

17 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.
18 On your question those mandated provisions usually are for
19 a higher level of service provided by local agencies, that
20 the State would be on the hook for paying mandated costs.
21 But I hope that our analyses and bills of the sort really
22 do highlight the fact that it is our beneficiaries who are
23 bearing the costs.

24 CHAIRPERSON JONES: Thank you very much.

25 So it was moved and seconded.

1 And those in favor say aye?

2 (Ayes.)

3 CHAIRPERSON JONES: Opposed?

4 Hearing none, the item passes.

5 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

6 Thank you.

7 CHAIRPERSON JONES: Thank you.

8 The next item on the agenda is proposed update to
9 the legislative policy engagement guidelines, disclosure
10 of charitable and political contributions.

11 Who's taking that one?

12 CHIEF INVESTMENT OFFICER ELIOPOULOS: I'll do a
13 brief introduction, then I'll hand it over Anne.

14 This is a update to our legislative and policy
15 engagement guidelines with respect to the disclosure of
16 charitable and political contributions. This is an item
17 that the Investment Committee asked us to take up.

18 If the Committee will remember, some two years
19 ago when it adopted -- this Committee adopted this policy,
20 it, at that time, stopped short of supporting SEC,
21 Securities and Exchange Commission, rule-making on this
22 topic, and adopted a policy that really applied to CalPERS
23 engagement with the public companies that are within our
24 portfolio.

25 We've now had some history of that engagement and

1 we're coming back with a proposed action to seek the
2 Investment Committee's approval to allow us to support SEC
3 rule-making on this topic.

4 I suppose if there are questions from the
5 Committee --

6 CHAIRPERSON JONES: Yeah, we've got a questions.

7 CHIEF INVESTMENT OFFICER ELIOPOULOS: -- And
8 Simpson and us are ready to answer.

9 CHAIRPERSON JONES: Okay. Thank you.

10 Mrs. Mathur.

11 COMMITTEE MEMBER MATHUR: Thank you. Yes, I
12 think when we first considered this issue, it was fairly
13 early in the process and a lot of thinking and work has
14 been done throughout the industry since then. So I think
15 it's really timely that we sort of take next step and
16 really support the SEC's activities and rulemaking on
17 disclosure on -- and particularly for it -- to get
18 consistency around the disclosure and some kind of
19 comparability.

20 So I would move staff's recommendation on this
21 item.

22 CHAIRPERSON JONES: It's been moved by Mrs.
23 Mathur.

24 COMMITTEE MEMBER LIND: Second.

25 CHAIRPERSON JONES: Okay. Let Mr. Linn. Okay.

1 We have questions.

2 Ms. Taylor.

3 COMMITTEE MEMBER TAYLOR: I was actually going to
4 thank the Committee for bringing this forward. I
5 just -- I think that we are a little behind the times, so
6 I'm glad to see that we have taken this step to support
7 the SEC rule-making.

8 And I was wondering is -- maybe, Anne, if you had
9 any -- I know it's the legislative -- it's our federal
10 legislator that does this, but is there -- we've already
11 done the engagement part. Is there anything that we're
12 doing here in our global governance to forward this as
13 well? Are we writing a letter? I mean, I was just
14 wondering if that was something that was going on.

15 INVESTMENT DIRECTOR SIMPSON: Yes. Anne Simpson.
16 Thank you for question. As Ted said, step one is to seek
17 permission to amend our legislative guidelines that
18 currently silent on this issue. We do see an opportunity
19 coming up shortly in the SEC's disclosure effectiveness
20 review. It's about to turn to the question of corporate
21 governance disclosure. And we've got a number of issues
22 there where we'll be coming back on matters that we've
23 already raised like board diversity, climate risk. And
24 therefore, it does seem timely for us to reconsider
25 private ordering versus rule-making.

1 I also want to say that this is very consistent
2 with the original court case Citizens United where the
3 justice, speaking for the majority on the case,
4 highlighted that should shareholders want to find this
5 information, they had the ability to do so.

6 Well, without a rule and with rather messy
7 private ordering, it's not been easy. So I think this
8 initiative is very consistent with the original legal
9 case. And the timing, I think, is good in that its
10 disclosure is about to be considered on corporate
11 governance again by the SEC.

12 COMMITTEE MEMBER TAYLOR: And for your shop, is
13 there any additional resources needed to forward this
14 path?

15 INVESTMENT DIRECTOR SIMPSON: Depending upon what
16 further activities discussed, I think this is going to be
17 a good topic. Corporate reporting will be one of the --
18 is one of our five core issues.

19 COMMITTEE MEMBER TAYLOR: Right.

20 INVESTMENT DIRECTOR SIMPSON: And we think it
21 would be a good topic to look at the workshop in January.

22 COMMITTEE MEMBER TAYLOR: Excellent.

23 INVESTMENT DIRECTOR SIMPSON: But right now, we
24 think in the December comment letter that we write to the
25 SEC, should the Committee approve, it would be appropriate

1 to call for this to be included in any new rule-making on
2 disclosure.

3 COMMITTEE MEMBER TAYLOR: Great. Thank you,
4 Anne.

5 CHAIRPERSON JONES: Okay. Mr. Jelincic.

6 COMMITTEE MEMBER JELINCIC: When we discussed
7 this several years ago, did we actually talk about the SEC
8 rule-making or did we just not really deal with that
9 issue?

10 INVESTMENT DIRECTOR SIMPSON: Anne Simpson.

11 This is -- as Ms. Mathur mentioned, the focus at
12 that time was on private ordering. It was ensuring that
13 we had a principle in the global governance principles,
14 which were then called the Principles of Accountable
15 Corporate Governance to say that we wanted board oversight
16 and full disclosure both for charitable and for political
17 donations. So that was the first step.

18 And I think, as Ted mentioned, it's actually been
19 good to give this a few years to see how that principle
20 has settled in. We voted in favor of shareowner
21 proposals, which are in line with that principle, and we
22 can see a lot of response in the corporate community, but
23 it really is not consistent and it's not clear, and we're
24 not sure we're getting the full picture.

25 And, of course, some companies still aren't

1 disclosing, so it's not a comprehensive response that
2 we've had.

3 COMMITTEE MEMBER JELINCIC: Given that we didn't
4 say don't support rule-making, I mean, we just didn't deal
5 with that issue, I'm not sure that this is actually
6 necessary. I'm certainly not opposed to making it very
7 specific. But, you know, the other issue that is out
8 there is we have consistently, in all of our policies,
9 said we support full funding of the SEC. And yet, the
10 position that the staff has taken, well, since you haven't
11 specifically authorized us to lobby on that behalf, we're
12 not.

13 I've asked to have that put on the agenda a
14 couple of times, but I think -- I will clearly support
15 this motion, but I think at some point, you know, if we
16 have adopted a policy that we are in favor of something, I
17 think there's an implication that unless we've said
18 otherwise, those things that enhance that forward, I think
19 the staff ought to assume they have the authority and
20 ought to proceed.

21 If they feel uncomfortable, you know, bringing it
22 forward and saying -- raising their hand and saying, "Hey,
23 is it okay if we do this?", is, you know, certainly
24 something you can do, because we want you to be
25 comfortable. But at some point, you know, if we said

1 we're for something, we're for it. And that which
2 implements it ought to be included in that. So I will
3 support this motion.

4 CHAIRPERSON JONES: Mr. Costigan.

5 COMMITTEE MEMBER COSTIGAN: Thank you, Mr. Jones.

6 So I will be supporting the motion as well, but I
7 just have, I guess, some more specific questions. So
8 first of all, have we -- and I know we're going to have a
9 workshop on this in January. So one thing I would like to
10 know is how does this differ from current reporting
11 requirements in California?

12 So the FPPC already at least requires
13 contributions -- political contributions, independent
14 expenditures. So I'd like to know is this more narrow, is
15 it broader than the FPPC? Because I don't think this
16 Board would want to take a position on something that
17 actually is weaker than California. So that's should be
18 our base, because you're deferring to some folks from back
19 east who are actually driving the process.

20 When you look at the three bullet points that are
21 outlined, I would like more information or to see -- so,
22 for example, bullet point number 3 seems to refer to
23 independent expenditure campaigns, IEs, were provided to
24 or through a third party to influence elections of
25 candidates or ballot measures of governmental action, then

1 those expenditures should be included in the report. So
2 is that a reference to an independent expenditure? So you
3 don't have to answer that now, unless you know, but that
4 would be one of it.

5 And number one, when we look at underwhich are
6 charitable and political contributions, while I won't say
7 who I'm referencing, if you were to do a quick Google
8 search about what's currently going on in California, I
9 would like to know would those groups be covered? It's
10 what's deemed as an educational organization now. And I'm
11 sure if you were to look right now, you'd see there were a
12 couple going on, as to whether those would be covered or
13 not.

14 Because, Ms. Simpson, one of the things I would
15 say is if we're going to look at supporting this, I don't
16 want to necessarily be -- we are the front-runners, not
17 coming up behind, just like on the action item just before
18 us. So while these are fairly broad, I would like more
19 specificity, particularly what is the cross-reference?
20 Again, if you look at this past session, and I'll look
21 over at leg, the Governor I believe vetoed a piece of
22 legislation on further disclosure this year with a minimum
23 threshold I believe of \$5,000.

24 So, one, is look at the policies of California,
25 and then just a report back is where does this conflict

1 with the FPPC, because we've not done that unless has your
2 office done the analysis looking at the FPPC and whether
3 these fit within?

4 INVESTMENT DIRECTOR SIMPSON: No. Our reference
5 has been the petition to the SEC that it received shortly
6 after the Citizens United case. So that would be
7 something certainly for us to look at.

8 COMMITTEE MEMBER COSTIGAN: Because again I would
9 want to ensure, and I would assume the rest of the Board
10 is, at a minimum does it meet where California currently
11 is or are we supporting a weaker version?

12 Thank you, Mr. Chair.

13 CHAIRPERSON JONES: Okay. Thank you.

14 Mrs. Mathur.

15 COMMITTEE MEMBER MATHUR: Thank you. When I made
16 the motion, I neglected to make one recommendation or --
17 and that is in the language that is on page 223 of the
18 iPad, and page three of five the agenda item, under
19 section ii, Board Monitoring, Assessment, and Approval,
20 the last sentence talks about alignment of interests
21 between the company and its shareowners, and I was hoping
22 that we could add the word "long term" in there,
23 "...aligned to the long-term interests of the company and
24 its shareowners". And I wanted to see if that was
25 acceptable to the staff?

1 CHIEF INVESTMENT OFFICER ELIOPOULOS: No, it was
2 a good point. Well taken, yes.

3 COMMITTEE MEMBER MATHUR: Okay. So if it's okay
4 with the seconder to the motion, I would like to
5 incorporate that language.

6 COMMITTEE MEMBER LIND: Fine.

7 CHAIRPERSON JONES: Okay. That's -- okay. Mr.
8 Jelincic.

9 COMMITTEE MEMBER JELINCIC: Yeah. I'd like to
10 respond in part to Rich. This would -- you know, Fair
11 Political Practices is concerned with California
12 elections. This is obviously much broader. The -- so we
13 would -- and quite frankly, if we own these companies and
14 the management is using our money to support a campaign, a
15 charity or something, we ought to be aware of it. And,
16 you know, this doesn't limit what they can do, but it does
17 say you've got to tell us what you're doing with our
18 money. And so I would be very supportive of this.

19 CHAIRPERSON JONES: Mr. Costigan, do you have an
20 additional comment?

21 COMMITTEE MEMBER COSTIGAN: I do.

22 CHAIRPERSON JONES: Okay.

23 COMMITTEE MEMBER COSTIGAN: Because I've not had
24 enough coffee this morning. The second question is
25 directed towards Ted, is -- and actually, Mr. Jelincic,

1 just made another point for me about it's our members'
2 money. At some point, when this goes as it requires the
3 public, will we -- and I know we're going to have a
4 private equity workshop, but that is another equation. So
5 at some point, in the proposals that would be adopted as
6 it relates to a publicly traded company, is that something
7 down the road that we would -- any privately held company,
8 sort of the same rules, and you look at the amount of
9 resources, but it that something we're all -- because
10 again, you're looking at a very narrow niche of just
11 publicly traded companies as opposed to there are many
12 assets and may facets as it relates to political
13 contributions.

14 I mean, again from a narrowness of this, I know
15 there are several publicly traded companies that don't do
16 contributions, but their executives do, for example. It
17 wouldn't be covered by this. I think part of this is
18 while you're looking to change the behavior, you may be
19 shifting. And again, I look forward to a further
20 discussion is what's the ultimate goal? If the ultimate
21 goal is transparency and knowledge, there are other assets
22 inside the portfolio that probably need that same type of
23 scrutiny.

24 Thank you, Mr. Jones.

25 CHAIRPERSON JONES: Okay. Thank you.

1 Okay. So the -- it had been moved and it's been
2 modified by Mrs. Mathur and the second.

3 So all those in favor say aye?

4 (Ayes.)

5 CHAIRPERSON JONES: Opposed?

6 Hearing none. So the item passes. Thank you.

7 And I'm just going to highlight a couple items on
8 this, because we have this long workshop and I don't want
9 to forget at the end of the agenda, I will be summarizing
10 the summary of direction. And I just want to do this now,
11 because I may forget.

12 On this item here, we did have requests, but you
13 indicated we're going to have a workshop on this in
14 January. So at that time, you would be able to respond to
15 Mr. Costigan's questions regarding the reporting
16 requirements how we differ from other agencies, what is
17 included as an educational supporter or expenditure, also
18 dealing with independent expenditures.

19 So just know that I'm just moving this off the
20 table, so that we don't have to remind ourselves at the
21 end of the day about this particular item, since we will
22 be having a workshop on this in January.

23 So thank you very much. Okay. So the item
24 passes.

25 The next item on the agenda is Contract

1 Administration, General Pension Board Investment
2 Consultant.

3 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

4 Yes. Thank you, Chairman Jones.

5 CHAIRPERSON JONES: Okay. Just one minute.

6 Mr. Jelincic.

7 COMMITTEE MEMBER JELINCIC: I just think we ought
8 to point out that the workshop is at the Board off-site,
9 because I'm not sure everybody is aware that that's --

10 CHAIRPERSON JONES: Okay. Good point. Yes, the
11 workshop that I'm referring to and Mr. Costigan is
12 referring to and we're all referring to is the off-site
13 workshop in January.

14 Thank you.

15 COMMITTEE MEMBER JELINCIC: I think everybody
16 here knows that, but --

17 CHAIRPERSON JONES: Yeah, right. Good point.

18 COMMITTEE MEMBER JELINCIC: -- people listening
19 may not.

20 CHAIRPERSON JONES: Okay. So proceed.

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

22 Thank you. Wylie Tollette, CalPERS staff.

23 This is the final action item on the agenda
24 today. The action is presented to address the recent key
25 person change at Wilshire Associates, your primary pension

1 consultant. Your contract with Wilshire provides for the
2 Board to approve any changes in key persons providing that
3 approval may not be unreasonably withheld. Andrew Junkin
4 is here from Wilshire and he and I are both happy to take
5 any questions from the Committee.

6 And with that, I'll ask for a motion to approve
7 the changes outlined in the agenda item.

8 Thank you.

9 CHAIRPERSON JONES: Okay. Seeing no questions, I
10 will entertain a motion.

11 COMMITTEE MEMBER BILBREY: Move approval.

12 VICE CHAIRPERSON SLATON: Second.

13 CHAIRPERSON JONES: Move approval by Mr. Bilbrey
14 and seconded by Mr. Slaton.

15 All those in -- discussion?

16 Seeing none.

17 All those in favor say aye?

18 (Ayes.)

19 CHAIRPERSON JONES: Opposed?

20 Hearing none. The item passes. Thank you very
21 much.

22 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

23 Thank you.

24 MR. JUNKIN: Thank you.

25 CHAIRPERSON JONES: Okay. We'll move on to the

1 next item, Federal Investment Policy Representative
2 Update. And we do have Mr. Crowler[sic] on the phone, is
3 that correct? So that if --

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
5 Crowley.

6 CHAIRPERSON JONES: Crowley. Okay. Thank you.
7 Okay. So proceed with this item.

8 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
9 Thank you. And Doug McKeever here, CalPERS
10 Legislative Affairs Staff as well, to answer any
11 questions. Mr. Crowley, are you one the line?

12 MR. CROWLEY: Yes, I am.

13 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
14 Great. Please proceed.

15 MR. CROWLEY: Yeah, sure.

16 So you have the written monthly report. I won't
17 regurgitate everything that's in there, but will hit some
18 of the highlights in each of the areas that we've been
19 focused on.

20 With respect to derivatives, the Senate
21 Agriculture Committee is expected to finally move forward
22 with a markup of the reauthorization of the CFTC. So
23 we've been monitoring those developments closely with an
24 eye toward CalPERS ability to continue hedging portfolio
25 risk and related issues.

1 There have been some other recent developments in
2 terms of a cross-border inconsistencies between the U.S.
3 and the EU and we're optimistic that those negotiations
4 will resolve the current conflicts.

5 Housing finance reform continues to be the topic
6 of discussion. Although, it is unlikely that there will
7 be comprehensive legislation in this area in the current
8 Congress. Nonetheless, there are a number of things that
9 are currently being worked on, one of them the common
10 securitization platform will ultimately replace the
11 separate issuance by the GSEs of their own securities and
12 ideally become a common platform for private issuances as
13 well. There have been some updates to the mortgage
14 disclosure rules that are helpful, put-back policies have
15 been revised as well.

16 The one issue that is also under discussion is
17 what to do about credit risk transfer. A lot of
18 discussion about upfront risk transfer from the GSEs,
19 which might very well create additional opportunities for
20 institutional investors to invest in residential
21 mortgage-backed securities.

22 On the securities front, probably the most
23 significant development is the White House nomination of
24 two new Commissioners, Lisa Fairfax a Democrat, and Hester
25 Peirce a Republican to replace the retiring outgoing

1 Commissioners Aguilar and Gallagher.

2 We continue to monitor the question of the Chair
3 of the PCAOB, which remains pending, and we are monitoring
4 quite a number of legislative provisions in both the House
5 and the Senate in trying to gauge the likelihood of
6 enactment. We believe that at the end of the day, there
7 will be a number of changes to Dodd-Frank and the JOBS
8 Act. And we're trying to handicap those outcomes and keep
9 the staff and the Board apprised.

10 Two notable legislative provisions we're
11 monitoring closely. One has to do with efforts to have
12 the SEC rescind the pay ratio legislation, HR 414. This
13 is an issue that CalPERS has had a position on for a long
14 time, and repeal would not be consistent with CalPERS
15 objectives. However, at this point, that legislation has
16 not been considered on the House floor. It has passed the
17 House Financial Services Committee.

18 Similarly, the fiduciary duty legislation, HR
19 1090, the Wagner bill, would restrict the DOL's ability to
20 move forward on the fiduciary duty regulations, which we
21 are also monitoring quite closely.

22 Those are the highlights of the report. I'd be
23 happy to respond to any questions Board members may have.

24 CHAIRPERSON JONES: Okay. Yes, we do have a
25 couple of questions.

1 Mr. Lind.

2 COMMITTEE MEMBER LIND: Thank you. Just two
3 questions. One, just in general, any -- and I'm sure it's
4 too soon, but any sort of sense in how the leadership
5 change in the House is going to impact the work that we do
6 and the things that we care about?

7 And the second, a little more specific, question,
8 while it doesn't -- it's not directly related to us,
9 recently the Department of Labor issued a new ruling about
10 the ability of ERISA funds to do economic and targeted
11 investing and implement ESG considerations. It seems to
12 me that while it doesn't directly impact us, it's going to
13 have an important indirect impact, because it's obviously
14 some of the work that we already do. So any sort of buzz
15 about that, any sort of thoughts about that issue?

16 Thanks.

17 MR. CROWLEY: Sure. Well, taking them in turn,
18 changes in House leadership obviously widely publicized,
19 the implications have yet to be determined. Although, I
20 will say that there does appear to be more unity in the
21 House Republican Conference, the process through which
22 they decided to nominate Paul Ryan as Speaker, I think,
23 was somewhat healing in the divisions of the conference.
24 Paul Ryan, of course, is a highly respected legislator for
25 his focus on policies. He's more policy oriented than

1 political, and has a keen interest in things like
2 fundamental tax reform.

3 So I think, you know, going into the new year,
4 that significantly increases the chance that we will be
5 focusing on some of the macroeconomic issues that have
6 been sort of intractable problems up to this point. The
7 federal budget issue, you know, requires revenue. And I
8 think all, on both sides, would agree that additional
9 revenue is going to require fundamental tax reform, both
10 domestically and internationally. And I think the chance
11 for comprehensive tax reform increases with Paul Ryan as
12 Speaker.

13 It's also notable, of course, that the House
14 Majority Leader Kevin McCarthy continues in that roles.
15 And, of course, he's the most senior -- actually,
16 California has a number of senior members of Congress,
17 Nancy Pelosi, Ed Royce, and many others, but it certainly
18 is in CalPERS interest to have the House Majority Leader
19 be a Californian.

20 On the DOL rule on ESG investing under ERISA, I
21 think that is a helpful new dimension to the governance
22 agenda in this area, particularly with respect to climate
23 risk disclosures and some of the other things that the
24 CalPERS Board has been focused on over time, probably on
25 the leading edge of that governance movement. And I think

1 that the DOL has taken a step in the right direction, and
2 it has been, I think, rather well received. It's more of
3 an incremental change, but consistent with the evolution
4 that we're seeing on disclosures around sustainability
5 generally.

6 CHAIRPERSON JONES: Okay. The next is Mr.
7 Jelincic.

8 COMMITTEE MEMBER JELINCIC: I had a number of
9 questions, but I'll start with the Public Company
10 Accounting Oversight Board. There's some pushing and
11 shoving going on over the appointment. Can you give us a
12 flavor for what that pushing and shoving is about, who's
13 doing it, why?

14 MR. CROWLEY: Well, sure. I think ordinarily you
15 would expect the Chair, who is interested in succession to
16 be reappointed without a great deal of controversy. I
17 think there have been some governance issues that were
18 controversial. Probably the biggest one is the mandatory
19 rotation of audit committee chairs for public companies.

20 But, you know, I think it ultimately is up to the
21 SEC. And I don't have any reason, at this point, to
22 conclude that Jim Doty will not be reconfirmed, but we
23 shall see.

24 COMMITTEE MEMBER JELINCIC: And then in the --
25 your comments about the CFTC markup, you said one of the

1 issues is funding. And, you know, clearly we have
2 consistently said we support full funding of the
3 regulatory agencies. You also called to the pay ratio
4 legislation and the fiduciary rule. And clearly this
5 Board has taken positions on both of those.

6 Are you doing any lobbying on our behalf, and --
7 at this point? And if not, why not? Do you think you
8 need more explicit authority to be able to do that or --
9 you know, what's going on there?

10 MR. CROWLEY: Well, first of all, with respect to
11 funding, it has consistently been the position of CalPERS
12 and of K&L Gates on your behalf that both the CFTC and the
13 SEC should be fully funded. This is something that is
14 absolutely essential given the increased regulatory
15 mandate of both agencies, significant unprecedented
16 numbers of rule-makings, and the ability to have staff in
17 place for enforcement is absolutely essential from the
18 standpoint of investors. It is investor confidence in the
19 integrity of the markets that makes the whole system work.
20 So we will continue to advocate full funding.

21 With respect to legislative efforts to rescind
22 the pay ratio rule, or the DOL fiduciary rule, our
23 operating principle has been to monitor the legislative
24 developments closely, and where it seems that legislation
25 may be getting legs to then discuss with the staff

1 appropriate steps to go on record, either in support or
2 opposition for a particular proposal.

3 As I said, with respect to the pay ratio
4 legislation, so far there is one bill that was passed
5 through committee along party lines, which means unlike
6 most of the other provisions we expect to be enacted,
7 there is no bipartisan support for that effort.
8 Therefore, it may very well make its way through the
9 House, but we expect it to stall in the Senate, absent
10 some emerging bipartisan agreement that it should move
11 forward.

12 On the fiduciary rule, we have essentially the
13 same dynamic where it is a party-line vote, and therefore
14 we think it is unlikely that it will make its way through
15 the Senate. There is a greater chance that the provision,
16 if it is -- continues to be discussed, might be the type
17 of thing that would be included in a broader bill, an
18 appropriations bill, an omnibus funding bill, and so we
19 will be on alert to keep the staff apprised if something
20 like that were to happen.

21 Although, I think on that particular issue the
22 administration has made it quite clear that they see the
23 DOL fiduciary rule as a legacy issue, and they will almost
24 certainly veto any legislation that includes an effort to
25 derail the DOL rule. So we are -- the short answer to

1 your question is we are monitoring both issues very
2 closely, keeping staff apprised and stand ready to weigh
3 in when directed

4 COMMITTEE MEMBER JELINCIC: Thank you.

5 CHAIRPERSON JONES: Okay. Ms. Taylor.

6 COMMITTEE MEMBER TAYLOR: My question is
7 oftentimes our policies and agenda are diametrically
8 opposed to the current leadership in the House and Senate,
9 so -- and I think J.J. just asked this, but what -- you
10 said that you were -- you asked staff for input to move
11 forward if there's something we need to move, such as, for
12 example, if -- if the pay ratio or any of our other
13 programs that we're watching actually get legs, can you
14 give me an example of something K&L might be doing or has
15 lobbied on our behalf to move our policies forward?

16 MR. CROWLEY: Well, sure. You know, we were very
17 engaged in Title 7 issues. That's the new
18 over-the-counter derivatives regime established by
19 Dodd-Frank in working with the CFTC to implement the
20 special duties owed to entities like CalPERS, and I think
21 had a significant impact on the final regulations that
22 were issued.

23 Right now, there is a lot going on. And, you
24 know, if I go back to the point that was made -- that the
25 CalPERS policies and agenda are diametrically opposed to

1 the House and Senate leadership, I don't see these
2 economic issues or financial services regulatory issues as
3 inherently partisan. I think there were a number of
4 provisions that were enacted as part of Dodd-Frank very
5 quickly in the midst of a crisis that were not, because of
6 the limitations of time, fully thought through and there
7 are implementation issues, and by partisan agreement on
8 the need for technical fixes.

9 And so where we distinguish the legislative
10 agenda, in terms of what we expect to be enacted, are
11 those things that are clearly bipartisan and technical in
12 nature - and again, we're keeping the staff apprised of
13 those issues - on the one hand, as opposed to the more
14 controversial or partisan issues on the other. And in
15 that case, we try to determine what's the likelihood that
16 the legislation will move forward in is getting legs.

17 I mean, we obviously don't want to waste a lot of
18 time weighing in on things that are never going to happen.
19 So hopefully that answers your question. I think, you
20 know, we stand ready to weigh in on any of these issues,
21 at the appropriate point in time.

22 COMMITTEE MEMBER TAYLOR: Yeah, that does answer
23 my questions. I just want to make sure that we're not
24 creating too much of a bureaucracy for ourselves to be
25 able to step in and stop or help legislation move along,

1 because that would be what we hired you guys to help us
2 do.

3 MR. CROWLEY: Sure.

4 COMMITTEE MEMBER TAYLOR: Thanks.

5 MR. CROWLEY: Thank you.

6 CHAIRPERSON JONES: Okay. Thanks. Dan, you
7 probably were listening to our earlier discussion on
8 the -- regarding political contributions by corporations
9 for various activities, and the Committee just adopted a
10 policy regarding that issue. And I note in your report
11 you make reference to 58 members of Congress, including
12 House Services Committee Ranking Member Maxine Waters
13 having signed a letter to ask the -- Chair White to
14 reconsider removing that item from the agenda. Could you
15 give us an update on where you think that's going?

16 MR. CROWLEY: Well, sure. This one is, at this
17 point, highly partisan. None of these signatories of the
18 letter or other communications were Republicans. So, you
19 know, we did work with staff in the formulation of this
20 recommendation of the Board. I think it's an important
21 issue to address because of the now unlimited and sizeable
22 contributions by corporations into things like super PACs,
23 and other undisclosed political vehicles. And, you know,
24 for all of the same reasons that the Federal Election
25 Campaign Act and the Lobby Disclosure Act, and other laws,

1 the federal bribery statutes all require some transparency
2 around contributions for the purpose of influencing a
3 federal campaign, because of the potential for corruption
4 or the appearance of corruption.

5 And so I think it is clearly in the long-term
6 stakeholders' best interests to know whether there are
7 issues there for both purposes of monitoring and the
8 governance issues that were addressed in the
9 recommendation, but also the potential for litigation or
10 shareholder suits for wasting of corporate assets. For
11 all of these reasons, I think it is a wise step in the
12 right direction.

13 CHAIRPERSON JONES: Okay. Thank you very much.
14 Seeing no further questions, then we thank you for the
15 report.

16 Okay. We will move on. We're going to jump Item
17 11a on the agenda, because we have a little time before
18 our workshop is to begin.

19 So we're going to take up Report of Global Equity
20 Portfolio Carbon Footprint.

21 CHIEF INVESTMENT OFFICER ELIOPOULOS: Anne is
22 going to make her way over to the regularly appointed
23 spot --

24 (Laughter.)

25 CHIEF INVESTMENT OFFICER ELIOPOULOS: -- to take

1 up this footprint.

2 As the Committee remembers, CalPERS was one of
3 the first U.S. public pension funds, if not the first, to
4 sign up to the Montreal Pledge. And one component of that
5 pledge was to select a methodology, and then subsequently
6 report on the carbon footprint in our global equity
7 portfolio by December 1st. This agenda item fulfill that
8 requirement and I'll turn it over to the team.

9 INVESTMENT DIRECTOR SIMPSON: Thank you very
10 much. Anne Simpson, Global Governance. I'm joined here
11 by Divya Mankikar, and Dan Bienvenue, Managing Investment
12 Director of Global Equity.

13 (Thereupon an overhead presentation was
14 presented as follows.)

15 INVESTMENT DIRECTOR SIMPSON: If I have the
16 little buttons. Thank you.

17 So this is a new and innovative piece of work.
18 And there's nothing like being first to a new idea to have
19 to do the figuring out and the thinking through. So I'd
20 like to say from the start, this has really been a
21 partnership with global equity, but also with our asset
22 allocation and risk team. And we're glad that other funds
23 have been coming to CalPERS asking, well, what have you
24 done, and how did you do it?

25 And I think this is the start of a new era in

1 reporting on portfolio risk, which has got a lot of
2 potential benefit for CalPERS

3 --o0o--

4 INVESTMENT DIRECTOR SIMPSON: So what we'd like
5 to do in short order this morning is update you on what
6 we've accomplished so far. I'm glad to say that we will
7 be meeting the commitment that CalPERS made through Priya
8 Mathur representing us at the Montreal meeting of the PRI
9 in 2014. We'll be releasing this information to the PRI.
10 And they in turn plan to have this ready with the other
11 signatories for the climate change negotiations in Paris,
12 other wise known as COP, Convention of the Parties 21.

13 We also just briefly want to explain where this
14 initiative fits in with CalPERS overall climate change
15 strategy, because it's an important piece of our
16 integration work looking at where climate risk and
17 opportunity has an impact on our portfolio.

18 And then Divya is going to be taking us through
19 the scope, the methodology that we've developed, and also
20 talk a bit about the data constraints that we have at the
21 moment, and we'll give you the initial findings.

22 --o0o--

23 INVESTMENT DIRECTOR SIMPSON: So first, what is
24 the pledge? It essentially sets us for doing an annual
25 assessment of carbon per revenues of companies that we

1 invest annually. So this first one is our baseline. And
2 as the pledge explains, the purpose of a carbon footprint
3 is to better understand, quantify, and manage the carbon
4 and climate change related impact, risk, and opportunity
5 in the investments. And, as you know, we were the first
6 U.S. fund to become a signatory.

7 --o0o--

8 INVESTMENT DIRECTOR SIMPSON: It's been
9 encouraging though to see the global interest in this PRI
10 initiative. And we've just highlighted on slide four of
11 the presentation some of the other major global funds and
12 fund managers which are also committed to mapping their
13 footprint in this first asset class.

14 When we were putting the presentation together,
15 it was over 100 signatories representing some \$8 trillion
16 in assets. So we think this certainly is building
17 momentum.

18 --o0o--

19 INVESTMENT DIRECTOR SIMPSON: So where does this
20 fit in with the overall CalPERS commitment on
21 investment -- sustainable investment?

22 The first is climate change was specifically
23 called out in our Investment Beliefs, first, as an issue
24 in our statements around long-term value creation, but
25 also around the multi-faceted nature of risk. We also see

1 this work fitting into our commitments as a signatory to
2 the PRI, particularly principles to 2 and 3, where we'll
3 be active owners and incorporate issues into our
4 practices, and also seeking appropriate disclosure on ESG
5 issues.

6 --o0o--

7 INVESTMENT DIRECTOR SIMPSON: And finally, it's
8 obviously consistent with the global governance
9 principles.

10 So Slide 6 is a new version of an old story that
11 we've told you on several occasions, which is when the
12 international community looks at climate change and we see
13 some of the challenges ahead, it looks like a daunting
14 prospect, but we are -- I'll start that there are very
15 clear models being developed, which show how we make the
16 transition over a 30-year period.

17 Previously, we've shown you some 2010 data, which
18 show that over 20 years, the role that various transition
19 elements will play in getting us to stay within the goal
20 of global warming at no more than two degrees. This is a
21 more up-to-date picture, but along the way, the color
22 scheme has changed, and also we've reversed the way we're
23 explaining what's going on.

24 But this really just shows in our portfolio if
25 the world economy stays on track with the climate change

1 agenda that the Paris meeting wants, this is what will
2 take -- it will take to get us there by way of increase in
3 renewables, carbon sequestration, power generation
4 efficiency and so forth. If you'd like, this is the to-do
5 lists for global companies.

6 --o0o--

7 INVESTMENT DIRECTOR SIMPSON: The next slide I'm
8 going to skip over, but it just explains that integrating
9 the Investment Beliefs and ESG risk into the portfolio is
10 part of the INVO Roadmap.

11 --o0o--

12 INVESTMENT DIRECTOR SIMPSON: And then I'd like
13 to turn to Divya who's been leading this project with our
14 colleagues in global equity and asset allocation and risk
15 to take us through what the footprint is and how we've
16 gone about measuring our shoe size, I suppose.

17 Thanks, Divya.

18 INVESTMENT OFFICER MANKIKAR: Thanks, Anne.
19 Divya Mankikar, global governance.

20 So this slide is meant to help you differentiate
21 between carbon footprint for a company, but then how we
22 actually roll that up for a portfolio.

23 So just to make sure that we're sort of on the
24 same page here, a corporate carbon footprint would
25 potentially include Scope 1 emissions, which are emissions

1 from assets that owned by a company; Scope 2, which is
2 purchased electricity; and, Scope 3, which could be
3 upstream related to the supply chain or downstream related
4 to product in-use.

5 And we bring this up because there is a
6 difference across the 10,000 companies that public equity
7 invests in in terms of corporate reporting on Scope 1,
8 Scope 2, or Scope 3. And this comes up again at a later
9 date, so I go through that now.

10 The way that we then take these corporate carbon
11 footprints and relate it to the CalPERS portfolio is by
12 looking at the percent of investment in each of these
13 companies. So based on shares outstanding, because we're
14 looking at public equities, for example, if we invested in
15 one percent of a particular company, we would attribute
16 one percent of their carbon footprint to the CalPERS
17 public equity portfolio. So that's just a simple overview
18 of how a portfolio carbon footprint is actually done.

19 --o0o--

20 INVESTMENT OFFICER MANKIKAR: And on the next
21 slide -- thank you -- you have examples just to lay that
22 out graphically what Scope 1, Scope 2, or Scope 3 would
23 potentially include.

24 --o0o--

25 INVESTMENT OFFICER MANKIKAR: So going to the

1 next slide in terms of the scope of the actual footprint
2 that we did. We worked across teams within CalPERS. So
3 working with global equity, asset allocation, and risk,
4 the global governance group, and actually three external
5 providers of carbon footprints, what we looked at was a
6 public equities component of the Public Employees'
7 Retirement Fund as of June 30th.

8 And across these three external providers that
9 provide carbon footprinting services, they were able to
10 estimate or measure the footprint for over 97 percent of
11 the portfolio value. And we chose to include Scopes 1 and
12 2 in this analysis. So again, the assets owned by those
13 companies and their purchased electricity, because that's
14 where the most data is currently available. So we do have
15 a slide coming up on the actual results.

16 --o0o--

17 INVESTMENT OFFICER MANKIKAR: But just to go a
18 little further into the methodology and the data
19 constraints, one of the areas where we saw across the
20 providers was an area for improvement in this process is
21 that about 30 percent of firms by portfolio value do not
22 actually report their emissions. And so each of these
23 three providers have different models for estimating those
24 emissions. And that's an area that we think we can help
25 the market improve on both disclosure from such companies

1 and also having a consistent model that is used by the
2 various providers.

3 And so we bring that up to say that as more
4 companies are disclosing as these models become more
5 aligned across different providers, this footprint will
6 likely change in the future and it may not change in
7 linear ways. Effectively we'll be changing potentially
8 from companies that are not disclosing and are currently
9 being estimated to self-reported data, and potentially the
10 scope would also change.

11 So just to highlight that this number may -- of
12 the total portfolio footprint may change in the future in
13 non-linear ways.

14 And the final point before we go to the results
15 is that the carbon footprint is one element of climate
16 risk. When you look at the portfolio that CalPERS
17 manages, there are other significant areas that we would
18 like to look at potentially in the future, for example,
19 the impact of drought or water availability, a physical
20 impact on assets in terms of sea level rise. So just to
21 note that a carbon footprint is one element of
22 understanding climate risk, but it's not the whole story.

23 --o0o--

24 INVESTMENT OFFICER MANKIKAR: Moving to page 12,
25 you have the three carbon footprint numbers. Again, these

1 overlap with other initiatives like the carbon asset
2 review and proxy access initiatives that we have going to
3 further prioritize those 80.

4 And in addition to that, we already see that a
5 third of our holdings by portfolio value have carbon
6 reduction targets. And that is something that we would
7 like to see improve over time. And again, we would engage
8 companies on that front.

9 And then finally, about six percent of the
10 footprint would be reduced through existing pledges by
11 these companies to reduce their emissions. And those are
12 over different time scales. So that's again another
13 indicator that we would like to track over time.

14 --o0o--

15 INVESTMENT DIRECTOR SIMPSON: Thanks very much,
16 Divya. So just to flag next steps. Following discussion
17 today at the Investment Committee, and any further
18 development of the analysis that we've done that you'd
19 like us to carry out, we'll be filing this with the
20 principles for responsible investment. And we will repeat
21 the carbon footprint analysis for global equities
22 annually, which is in keeping with the pledge.

23 Secondly, the PRI itself, as I mentioned, will
24 publish this data along with that of our fellow asset
25 owners and managers. And then thirdly, we really think

1 this is a useful piece of work to feed into our workshop
2 in January thinking about how do we best use our resources
3 at CalPERS to have the most impact on the issues, which
4 are material, and really are important for CalPERS to
5 pursue.

6 So with that, we'd be happy to answer any
7 questions.

8 Thank you

9 CHAIRPERSON JONES: I think every member of the
10 Committee has a question starting with Mr. Jelincic.

11 COMMITTEE MEMBER JELINCIC: You had talked about
12 self-reporting of carbon footprints. Is there any
13 auditing of that self-reporting or do we take it at face
14 value?

15 INVESTMENT OFFICER MANKIKAR: It's quite a mixed
16 bag. So of the self-reported data, a significant
17 percentage we'd have to really look at how much is
18 verified, but it's not a -- you know, the majority yet.
19 So that is another thing that we would want to verify.
20 There is a protocol, the Greenhouse Gas Protocol, that
21 defines what best in class reporting looks like. And
22 there are verifiers that can look into whether a company
23 is, you know, calculating those emissions accurately and
24 for the right scope of their operations. So absolutely,
25 that would be something that we would value highly.

1 COMMITTEE MEMBER JELINCIC: Okay. And, you know,
2 you said that, well, 50 percent of the carbon emissions
3 come from basically 80 companies, and what is that eight
4 industries. One of the things that I frequently wonder.
5 If you're an oil and gas company, carbon is your business.
6 You know, how do oil and gas companies really reduce their
7 carbon emissions?

8 I mean, it's sort of -- I mean, I can understand
9 how food and beverage can work at it, but what do we ask
10 oil and gas companies to do?

11 INVESTMENT DIRECTOR SIMPSON: Anne Simpson.

12 This is a question which is at the heart of the
13 carbon asset review, which is the engagement strategy
14 we've been pursuing, led by Ceres. We've identified the
15 46 largest oil and gas companies in the world. And with
16 our fellow asset owners, if we'd been asking that
17 companies identify for us the risk reporting which will
18 show their business strategy over the next 30 years during
19 this transition.

20 Now, as I mentioned at the last Board meeting,
21 BHP Billiton, which is the largest mining company in the
22 world, has just actually produced that report. And
23 they're showing scenarios for their business all within
24 the global warming target of two degrees. That's exactly
25 the sort of model that we're looking for. We've also now

1 got majors like Shell and BP and Statoil agreeing to do
2 this following a joint effort by management and
3 shareholders on risk reporting. And we're now seeing
4 companies like Shell actually the CEO saying, well, solar
5 is the energy of the future

6 Now, we have other companies which do not have a
7 diversified portfolio, for example, like Exxon, where to
8 be blunt, the company is accepting there needs to be a
9 price on carbon, but they are also providing very little
10 credible data to investors in response to this engagement.
11 So I think you're aware that we filed proxy access. I
12 should say New York City filed proxy access, and we
13 carried out proxy solicitations for company proposals on
14 proxy access. And the idea here is that we want boards of
15 directors who have the vision, the competence, the ability
16 to actually take on this forward looking 30-year
17 challenge.

18 We as shareholders, this is not our job. The
19 board's job is to oversee management's development of
20 strategy. And if it seems to us a company is not
21 reporting on strategy, on a shift of this scale and
22 significance. That's a weakness in their risk reporting.

23 And we won proxy access at companies like Chevron
24 are Occidental. And we missed by a whisker at Exxon. So
25 I think continuing to not just engage and talk, but vote

1 and use our ability as owners to hold boards accountable,
2 this is how we're going to get the conversation moving to
3 a 30-year, you know, not a three year or 30-day
4 conversation about their business strategy.

5 COMMITTEE MEMBER JELINCIC: So in a company like
6 Exxon, we're asking when -- report on what you're doing
7 and what the risks are. But are we ultimately asking
8 Exxon to get out of the business it'a in and go do
9 something else?

10 INVESTMENT DIRECTOR SIMPSON: We're asking Exxon
11 to report on how they have a 30-year strategy for the
12 company in their risk reporting, which is consistent with
13 the international community's target of keeping degrees of
14 global warming to two. We're currently at one, so there's
15 not a lot of scope here. And obviously, the future
16 regulatory impact on this industry is uncertain. We don't
17 know what will come out of Paris, but what we want is
18 boards of directors who are producing risk scenarios for
19 us, which show that they've modeled these risks into their
20 long-term future.

21 And then they're making CapEx decisions on the
22 back of that. They're making compensation decisions to
23 reward people for that strategy. But if we don't have the
24 information and we can't see that plan, I think it just
25 gives a level of discomfort for investors.

1 COMMITTEE MEMBER JELINCIC: Thank you.

2 CHAIRPERSON JONES: Mr. Slaton.

3 VICE CHAIRPERSON SLATON: Yeah. Just to -- I've
4 got a question, but just to address the issue that J.J.
5 raised, you know, these firms are in the energy business.
6 I would suggest they're not -- you know, oil and gas is
7 the vehicle they use to be in the energy business. And I
8 think that you're going to start to see more and more
9 pressure in transitions of those businesses models to
10 other forms of energy that can help us meet this
11 particular goal. And we just need to keep the pressure
12 up.

13 And I think that we, along with many others, are
14 doing exactly that. And this is part of that task. So I
15 compliment you on this effort.

16 Let me come to my question, which is on page 12.
17 It's very interesting to me that all three of these have
18 come up with essentially very similar projections. Even
19 though 30 percent had to be estimated, their methodologies
20 aren't that far off. So it gives us that basis.

21 But if you turn to the next chart on 13, my
22 question for you, of the 80 companies out of the 10,000
23 holdings, what is that -- that's 50 percent of the carbon
24 emissions. What do those 80 companies represent in terms
25 of percentage of assets at CalPERS?

1 INVESTMENT OFFICER MANKIKAR: Thank you for the
2 question. It's between five and six percent of the asset
3 value of this public equities component.

4 VICE CHAIRPERSON SLATON: So our -- that would
5 tell me that our carbon intensity of our investments is
6 pretty concentrated. And I'm little bit surprised by
7 that, but that it's that small a percentage. It's still a
8 big number.

9 INVESTMENT OFFICER MANKIKAR: Yeah.

10 VICE CHAIRPERSON SLATON: Okay. Thank you very
11 much.

12 CHAIRPERSON JONES: Okay. Thank you.

13 Mrs. Taylor.

14 COMMITTEE MEMBER TAYLOR: Yes, I wanted to thank
15 Anne Simpson and Divya great work. It's really exciting
16 to see this. One of the things that I wanted to point out
17 that you said earlier, Divya, was that there's also other
18 components of the climate risk, which was impacts of
19 drought and -- on food and beverage, apparel, mining,
20 utilities. I think these are real things that we have to
21 start considering.

22 But the fact that we are moving at looking at a
23 carbon footprint is really excellent work. And I'm very
24 happy to see this happening. And, Anne, you talked about
25 next steps at the January off-site. And I would love to

1 see all three forms of capital talked about at the January
2 off-site, not just our climate, but all three forms of
3 capital.

4 But one of my questions is what are our plans to
5 measure our carbon footprint in other parts of the
6 portfolio? How are we -- you know, real estate, fixed
7 income, infrastructure, how are we going about that?

8 CHIEF INVESTMENT OFFICER ELIOPOULOS: Sure. I'll
9 jump in here. So as part of -- as a part of the pledge,
10 we will take up each of the asset classes in the future --
11 future years. Next year, the target is to review fixed
12 income portfolio, review the methodologies, this
13 methodology, how it might compare, and bring back an item
14 to the Committee next year analyzing the fixed income
15 portfolio.

16 The theme you'll see with each of the asset
17 classes as I walk through them is their -- they have some
18 distinctions and characteristics that are unique. So for
19 fixed income, one of the uniquenesses, the difference
20 between our corporate bond portion of the portfolio where
21 the methodologies will be similar to what we use here in
22 the public equity portfolio as compared to the sovereign
23 portfolio of, you know, government holdings, treasuries,
24 and other things, such as that.

25 So we'll take up those topics and issues there.

1 In real estate, that's likely -- real estate and
2 infrastructure will likely be the next asset class and
3 component asset portions of that asset class that come
4 forward to the Committee in following years. And there,
5 we have a head start, in that for many years, now the real
6 estate portfolio has been a member of the GreenPrint
7 methodology, which tracks a number of these emission and
8 other -- actually other things, such as water use, and --
9 et cetera.

10 So we'll be bringing that back for real estate.
11 And infrastructure, we just signed up to the GRESB
12 protocol. So again, another head start for CalPERS in
13 this regard. But there is work to be done to look at this
14 notion of methodology and standardization and unification
15 across other investors. That is important work to be done
16 before we bring that forward.

17 The last of the asset classes to come forward
18 will be private equity. In there, that will --

19 COMMITTEE MEMBER TAYLOR: This is more difficult.

20 CHIEF INVESTMENT OFFICER ELIOPOULOS: -- more
21 difficult. So that lines up, you know, a level of work
22 over the next two to three years to bring forward each of
23 the asset classes.

24 COMMITTEE MEMBER TAYLOR: So with -- some of that
25 makes me think that we might possibly need more folks to

1 help with that, because it sounds like a huge undertaking.

2 But one of the other questions -- or one of the
3 other things I thought was interesting is that it's only
4 five percent -- five to six percent of our holdings is the
5 80 companies. And they do 50 percent of our carbon --
6 yeah, carbon emissions. What is the monetary holdings, do
7 we know, that five or six percent?

8 CHIEF INVESTMENT OFFICER ELIOPOULOS: So it's
9 five -- I'll just -- five to six percent of our global
10 equity portfolio. So if the global equity portfolio is
11 about \$150 billion, just to give you a sense, 10 percent
12 of that would be 15 billion, so seven to eight billion
13 dollars.

14 COMMITTEE MEMBER TAYLOR: Okay. Thank you.

15 CHAIRPERSON JONES: Okay. Mrs. Yee.

16 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

17 I also want to add my thanks to the staff for
18 this great work, and obviously just a slice of what we're
19 needing to do in the climate risk area. My question has
20 to do with what we do with this information, and whether
21 this information could be useful to begin to enforce some
22 sustainable investment expectations with our managers.

23 And I know this is just a slice of the picture,
24 but is that something we can expect to put this
25 information to use?

1 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's one
2 of the questions that we'll be taking up at the January
3 off-site is looking at our overall strategy for ESG, and
4 corporate governance in general. And one of the questions
5 that will be asked there is whether or not our strategy is
6 complete, or comprehensive? And certainly one of the
7 components of that is the difference between engagement
8 and perhaps manager expectations, and then manager
9 directions. And we'll be taking that up at the off-site.

10 COMMITTEE MEMBER YEE: Okay. And maybe one of
11 the ways to look at the cost issue with respect to how we
12 get to our goal. And then I guess just for Anne and the
13 crystal ball, any movement on either a U.S. or global
14 carbon price

15 INVESTMENT DIRECTOR SIMPSON: There are many
16 prices under discussion --

17 COMMITTEE MEMBER YEE: Yes, yes.

18 INVESTMENT DIRECTOR SIMPSON: -- from, you know,
19 pennies to \$100 So I think all eyes are on Paris, at the
20 moment.

21 What's interesting, I think, in the run up to
22 Paris is every country has to put forward its plan for
23 what its going the do and set a target. And for many of
24 those countries who are new to this, carbon pricing is in
25 the kit -- the toolkit. And Anne Stausboll, our CEO, has

1 been supporting a carbon pricing panel formed by the World
2 Bank and IMF, and OECD. Sorry, lots of acronyms, but the
3 international agencies, which are there to give the
4 practical help to countries in getting their -- there's
5 also been a lot of work at subnational level.

6 So California Governor Jerry Brown has been
7 working with states and subnational entities, such as
8 cities, internationally. So I think what we're seeing at
9 the moment is a lot. But whether this all adds up to
10 enough, well, the jury is out. We'll have to show see how
11 these negotiations fall in the end.

12 But looking at what came out of the last round of
13 bargaining in Bonn. I think, you know, we're feeling
14 cautiously optimistic. This will be a step forward. It
15 won't be a bust like some previous rounds of negotiation.
16 But really the private sector has a huge role to play.
17 And that's why the work with investors and with companies
18 I think is going to be critical. It can't just be done by
19 the governments of the world. It's a three-way -- it's a
20 three-way responsibility

21 COMMITTEE MEMBER YEE: Thank you.

22 CHAIRPERSON JONES: Okay. Mr. Lind.

23 COMMITTEE MEMBER LIND: Thank you, Mr. Chair.

24 My question actually got answered, so I'll -- but
25 I want to take the opportunity to say how impressed I was

1 with this report. You know, it's a great example of how,
2 you know, it's fairly easy for the Board to make policy
3 and give direction. And this kind of shows all the
4 research and work and math and science and everything that
5 goes behind producing this sort of thing, you know, as a
6 result of Board direction.

7 So, you know, a great, as I said, example of it.
8 A couple other people alluded to the fact that, you know,
9 we have to be pretty thoughtful, I think, going forward as
10 a Board and maybe have a longer term discussion about
11 matching resources with our policy directives, you know,
12 particularly in this area of global governance. So I look
13 forward to having that, you know, discussion with the
14 Board in the future.

15 CHAIRPERSON JONES: Okay. Thank you.

16 Mrs. Mathur.

17 COMMITTEE MEMBER MATHUR: Thank you. Yes. Well,
18 I want to congratulate you for this work. I think it
19 is -- first of all, it stands out because it was developed
20 in-house in collaboration with three vendors. Whereas, I
21 think, other asset owners have -- you know, have
22 contracted with one vendor to do -- to produce the report
23 for themselves.

24 So I think that is really important. And I also
25 think it's important for CalPERS, as a sort of -- to take

1 stock of where we are, first in our public equities
2 portfolio, and then as has been discussed in all of our
3 other asset classes, but also collectively as part of this
4 whole Montreal Pledge that asset owners broadly are taking
5 a look -- taking stock and are going to hopefully be
6 collaborating and working together towards a common
7 interests to really price these externalities, which are
8 so costly for us in the long term, but aren't quite yet
9 appropriately factored in to the financial markets. I
10 think it's a very important step forward.

11 Obviously, this is not the end of the road for
12 us. We don't produce this report and stick it on the
13 shelf and say good work. There's clearly a significant
14 body of work that comes out of this. And certainly, the
15 fact that 80 companies, as you've noted, account for 50
16 percent of the emissions in our public equities holdings,
17 that's quite striking, and certainly calls for a very
18 strong engagement strategy with those companies and
19 sectors.

20 We have -- I don't think you mentioned this
21 today, but you've mentioned it before, we have been
22 advocating for an elimination fossil fuel subsidies. I
23 think we also need to think about agricultural subsidies,
24 particularly as they sort of promote certain chemical
25 fertilizers in some industries. And those also have a

1 role to play with emissions and pollution of groundwater.

2 So just to think about that as a component as
3 well. And clearly, chemical companies are some of the top
4 polluters here.

5 You mentioned Exxon so I will just note that
6 Exxon is currently under investigation for having done a
7 lot of research around climate change, and understanding
8 internally that climate change is a problem beginning in
9 the 70s and certainly is -- or in the early 80s, and yet
10 still being a climate denier and not providing enough
11 disclosure to shareowners.

12 So this is a very current and real issue for us,
13 both on -- in terms of the environmental side, but also in
14 terms of the corporate governance side and accountability
15 to shareowners.

16 So with that, I will just again thank you for
17 your report. I think we couldn't have done without Divya
18 Mankikar here and her expertise. So really glad to have
19 you on the team, and congratulations again.

20 CHAIRPERSON JONES: Okay. Thank you very much
21 for a very well thought out report. Very well received,
22 as you can tell, by the Committee members.

23 We're, at this time, going to recess this
24 committee, and we're going to convene in Room 1140 at
25 12 -- I mean, 10:15 for the private equity workshop.

1 See you there.

2 (Off record: 10:00 AM)

3 (Thereupon a recess was taken for Private
4 Equity Workshop.)

5 (On record: 3:33 PM)

6 CHAIRPERSON JONES: We would like to reconvene
7 the Investment Committee meeting. Do I need to take roll
8 again?

9 Why don't we just take role again, please.

10 COMMITTEE SECRETARY EDWARDS: Henry Jones?

11 CHAIRPERSON JONES: Here.

12 COMMITTEE SECRETARY EDWARDS: Bill Slaton?

13 VICE CHAIRPERSON SLATON: Here.

14 COMMITTEE SECRETARY EDWARDS: Michael Bilbrey?

15 COMMITTEE MEMBER BILBREY: Good afternoon.

16 COMMITTEE SECRETARY EDWARDS: John Chiang
17 represented by Grant Boyken?

18 ACTING BOARD MEMBER BOYKEN: Here.

19 COMMITTEE SECRETARY EDWARDS: Richard Costigan?

20 COMMITTEE MEMBER COSTIGAN: Here.

21 COMMITTEE SECRETARY EDWARDS: Rob Feckner?

22 COMMITTEE MEMBER FECKNER: Good afternoon.

23 COMMITTEE SECRETARY EDWARDS: Richard Gillihan
24 represented by Katie Hagen?

25 ACTING COMMITTEE MEMBER HAGEN: Here.

1 COMMITTEE SECRETARY EDWARDS: Dana Hollinger?

2 COMMITTEE MEMBER HOLLINGER: Here.

3 COMMITTEE SECRETARY EDWARDS: J.J. Jelincic?

4 COMMITTEE MEMBER JELINCIC: Here.

5 COMMITTEE SECRETARY EDWARDS: Ron Lind?

6 COMMITTEE MEMBER LIND: Here.

7 COMMITTEE SECRETARY EDWARDS: Priya Mathur?

8 COMMITTEE MEMBER MATHUR: Here.

9 COMMITTEE SECRETARY EDWARDS: Theresa Taylor?

10 COMMITTEE MEMBER TAYLOR: Here.

11 COMMITTEE SECRETARY EDWARDS: Betty Yee

12 represented by Lynn Paquin?

13 ACTING BOARD MEMBER PAQUIN: Here.

14 CHAIRPERSON JONES: Okay. Thank you very much.

15 Okay. I think I'm right, we will pick up at Item
16 9, Private Equity Annual Program Review. Private equity
17 again.

18 CHIEF INVESTMENT OFFICER ELIOPOULOS: Mr.

19 Desrochers.

20 (Thereupon an overhead presentation was
21 presented as follows.)

22 MANAGING INVESTMENT DIRECTOR DESROCHERS: Thank
23 you very much, Mr. Chair and Ted, Investment Committee
24 members.

25 I'm here to present the -- Réal Desrochers,

1 Managing Investment Director, private equity.

2 I'm here to report on the annual program review
3 for the year. I have with me Sarah Corr, Investment
4 Director; Scott Jacobsen -- closer to the mic. Is it
5 better?

6 Sorry about that

7 And I would like also to point out that Mahboob
8 Hossain and Christine Gogan sitting in the back, our
9 investment director, the senior team of the Private Equity
10 Program.

11 On the annual program review, we will cover
12 basically four things. One in terms of performance, the
13 program has met the --

14 --o0o--

15 MANAGING INVESTMENT DIRECTOR DESROCHERS: -- the
16 return expectation of the ALM, asset allocation workshop.
17 Over the last year there was significant restructuring
18 that we continued to do with the program. To major
19 secondary interests were done -- were sold.

20 On the investment front, the team committed \$5.1
21 billion from an allocation of \$7 billion. And this was
22 don't to, what we believe, are very good performing fund,
23 customized investment account.

24 And finally, which is very important also, is I
25 think significant progress were made on the PEARS, what we

1 call PEARS for Private Equity Analytics and Reporting
2 System that we have been working on for three years. The
3 program came live I think on October the 1st, and this is
4 phase one of the program. The team -- it has taken
5 significant resources from many part of the CalPERS house.
6 There is two more phases to go on with this.

7 I would like to turn on to the Investment Belief.

8 --o0o--

9 MANAGING INVESTMENT DIRECTOR DESROCHERS: I want
10 to point out that there were changes. I compare it to
11 2014. So if you look on the right-hand side of the slide,
12 I put, number 1, liabilities, number 3 and 4, we feel that
13 they move, and number 10, as we have an arrow down there.

14 So number 5, we keep the two red, which is
15 accountability, because of the benchmark that needs to be
16 reviewed, and also the program review, the performance
17 review, PEARS is still not fully operational.

18 Number 3, in terms of an investment process, we
19 have increased, because we think we did good improvement
20 or meeting the ESG, which is environment, social, and
21 governance. We have part of that or part of our process.

22 Number 4, which is three forms of capital. The
23 team, in our opinion, is operating at capacity right now.
24 We have about 50 people. They're recruitment in place,
25 but we think that the team has been after four years

1 operating well. We feel we're at capacity to really
2 manage the three parts of the house, which is research by
3 Sarah underwriting, with Scott Jacobsen and Mahboob
4 Hossain, and all of DMG monitoring with Christine Gogan.

5 If we turn to the role of the program, the
6 program role is to enhance the equity return of the total
7 fund.

8 --o0o--

9 MANAGING INVESTMENT DIRECTOR DESROCHERS: This is
10 not to generate cash. This is the growth and what we
11 expect to have is growth.

12 And I would like to point also the risk as we see
13 it, which is high growth risk. It's an illiquid
14 portfolio. It uses leverage, and it has about \$14 billion
15 of unfunded commitment.

16 -o0o--

17 MANAGING INVESTMENT DIRECTOR DESROCHERS: Program
18 Philosophy. It's a -- we invested portfolio -- commit to
19 this portfolio as a long-term investor. What has been
20 changed, as you saw in the workshop, is really to
21 concentrate the portfolio with fewer managers doing much
22 more due diligence, trying to get the better term. So
23 that's our philosophy on how we run that portfolio.

24 And lastly, costs matter. We really, as you saw
25 on the slide there, I think we have been able to make

1 progress onto the management fee and the carried interest.

2 --o0o--

3 MANAGING INVESTMENT DIRECTOR DESROCHERS: The
4 current policy benchmark is a global equity benchmark with
5 a premium of 300 basis points. As indicated in the
6 investment belief, and I think Rick and his team and the
7 program, that the benchmark will be reviewed in the next
8 asset allocation workshop.

9 This is -- this is what we see on a big picture
10 from the program. I will turn to Sarah Corr that will
11 talk about portfolio construction and the risk in the
12 portfolio and the diversification. And then Scott will
13 come in with the business model that we have.

14 Sarah.

15 --o0o--

16 INVESTMENT DIRECTOR CORR: Thank you, Réal.
17 Sarah Corr Investment Director in private equity.

18 If you move on to the portfolio construction
19 slide, based on staff's forecast of when managers will be
20 raising fund and expected allocations, staff expects to
21 commit between 6 billion and 9 billion per year over the
22 next five years. These are forecasts and could change,
23 given market conditions, or changes to allocation of
24 private equity. Staff uses these commitments to simulate
25 cash forecasting, which you can see on the next slide.

1 --o0o--

2 INVESTMENT DIRECTOR CORR: Given the concerns at
3 the PERF level about liquidity, staff intends to manage
4 the program to be cash flow neutral to positive. Given
5 the commitments on the previous slide and multiple cash
6 flow simulations, staff believes that being cash flow
7 neutral is an achievable goal.

8 --o0o--

9 INVESTMENT DIRECTOR CORR: Moving on to program
10 characteristics. The Private Equity Program is within
11 range for all substrategies. It is likely that as staff
12 moves to concentrate the portfolio, that buyouts will
13 represent a larger portion of the commitments and that
14 will come at the expansion -- at the -- with a decrease
15 from expansion capital.

16 --o0o--

17 INVESTMENT DIRECTOR CORR: Moving on to the
18 structures. As was stated earlier, commingled funds
19 represent the largest portion of the exposure within the
20 private equity portfolio. Over time, we expect the fund
21 of fund exposure to decrease as new commitments to fund of
22 funds will only be made in limited circumstances.
23 Additionally, as the co-investment program matures, it is
24 likely that co-investments will represent a larger portion
25 than the current five percent.

1 --o0o--

2 INVESTMENT DIRECTOR CORR: Moving on to the
3 company level characteristics, you can see that roughly
4 two-thirds of the portfolio is in the United States with
5 12 percent of that being actually -- exposure to
6 California. It is also well diversified by industry as
7 you can see on the chart to the right.

8 --o0o--

9 INVESTMENT DIRECTOR CORR: When you look at the
10 investment process, there is a robust process in place
11 that involves participation from all functional areas
12 within private equity. The Investment Review Committee
13 allows for the participation and perspective of other
14 areas of the Investment Office to be incorporated into the
15 decision-making process.

16 Additionally, as research and IMG items are
17 discussed at the IRC, there's a form for senior staff to
18 review the portfolio and the investments throughout the
19 investment lifecycle.

20 --o0o--

21 INVESTMENT DIRECTOR CORR: Staff's follows a
22 disciplined process when reviewing all investment
23 proposals. For an investment to be considered, it must be
24 submitted through the web submittal process and is
25 reviewed initially using the MAT, and eventually goes to

1 the Investment Review Committee. It may be reviewed there
2 many times before a decision is actually made. This
3 robust process results in roughly 10 percent of the
4 submissions received being approved by the staff.

5 --o0o--

6 INVESTMENT DIRECTOR CORR: Moving on to the
7 investment review, a similar slide was shown earlier today
8 with the blue box representing the expected return and
9 risk of the private equity portfolio used in the asset
10 liability management workshop from 2013.

11 As you can see by the yellow triangle, the
12 program has actually produced a higher return with lower
13 risk that was expected in those assumptions.

14 Additionally, as you can see by the red diamond, it has
15 produced a higher return at a slightly less risk than the
16 global equity portfolio.

17 --o0o--

18 INVESTMENT DIRECTOR CORR: Given, the current
19 market dynamics, limited partners, including CalPERS, are
20 receiving more capital backed from general partners
21 selling assets than is being called to make new
22 investments. Over the past 36 months, CalPERS has
23 invested roughly \$9 billion and received \$24 billion in
24 distributions.

25 --o0o--

1 INVESTMENT DIRECTOR CORR: Moving on to the next
2 slide, CalPERS made very few commitments in the 2009 to
3 2012 time frame. However, you can see that approximately
4 \$20 billion was invested in that time period from
5 commitments that were made in the 2007 and 2008 time
6 frame.

7 --o0o--

8 INVESTMENT DIRECTOR CORR: Performance was also
9 discussed earlier today. Although the Private Equity
10 Program has not met the policy benchmark, it has exceeded
11 the expected return for the asset class and has produced a
12 return in excess of 300 basis points over the global
13 equity portfolio, which is a stated performance objective
14 for the program.

15 --o0o--

16 INVESTMENT DIRECTOR CORR: In the current market
17 environment, it is difficult for a private equity
18 portfolio to outperform the public market. Private market
19 valuations do not adjust as quickly as they do in the
20 public markets.

21 --o0o--

22 INVESTMENT DIRECTOR CORR: The active risk in the
23 portfolio is the result of mismatch between the
24 constituents of the benchmark and the private equity
25 portfolio. It demonstrates the challenge of using a

1 public market benchmark for private market portfolio
2 analysis.

3 --o0o--

4 INVESTMENT DIRECTOR CORR: Staff continues to
5 review the liquidity of the program and monitors the
6 diversity as it moves towards concentrating the portfolio.

7 --o0o--

8 INVESTMENT DIRECTOR CORR: Going forward, staff
9 will continue to look for ways to reduce the complexity
10 and the cost of running the portfolio by focusing on lower
11 cost investments, such as co-investments, customized
12 investment accounts and compounding capital. Compounding
13 capital has been discussed with the Committee in the past,
14 and is essentially a buyout strategy with a longer hold
15 period and a cash deal component that is missing from most
16 traditional buyout strategies. We'll also be working with
17 the ILPA and other industry participants to increase the
18 transparency in the private equity markets.

19 With that, I'll turn it over to Scott to talk
20 about the business review.

21 INVESTMENT DIRECTOR JACOBSEN: Great. Thanks,
22 Sarah. Scott Jacobsen, CalPERS staff. I'm going to talk
23 to you a little bit about our business model, how we
24 access the private equity market, as well as our
25 organizational design and also an update on our strategic

1 plan.

2 --o0o--

3 INVESTMENT DIRECTOR JACOBSEN: As you've heard
4 earlier, our business model is primarily to invest in
5 commingled funds that will continue to be the case going
6 forward, which makes manager selection very important. As
7 Sarah mentioned, we have a robust process for evaluating
8 managers. We'll seek to work with those managers in
9 additional areas, such as co-investments and customized
10 investment accounts.

11 --o0o--

12 INVESTMENT DIRECTOR JACOBSEN: On page 27, you
13 see our organizational design. We are unique from a lot
14 of private equity programs in that we are organized by
15 functional area. As you can see, we have co-investments
16 and underwriting, as well as investment management, risk
17 research, analytics, and performance. Each one of those
18 areas is led by an investment director, and Réal oversees
19 the entire program.

20 --o0o--

21 INVESTMENT DIRECTOR JACOBSEN: We have a large
22 team that's well credentialed, as you can see from the
23 bottom right, with the alphabet soup of CFA, CPA, CAIA, as
24 well as MBAs, Ph.Ds. and JDs. In addition to that, we are
25 particularly proud of the diversity of our team. We have

1 over 12 languages spoken on the team, over 10 countries of
2 origin, and a good balance between the two genders.

3 --o0o--

4 INVESTMENT DIRECTOR JACOBSEN: Four years ago, we
5 came to you guys with a strategic plan that really focused
6 on five key areas. One we wanted to have a more active
7 and concentrated portfolio. We wanted to internalize a
8 lot of the functions that were outsourced to consultants.
9 We wanted to have a reliable consistent source for data.
10 And we wanted to have a larger team based on functional
11 areas, as opposed to a generalist model.

12 As you can see, we've made progress in all of
13 these areas. We've increased the control of our portfolio
14 by doing more co-investment and more customized investment
15 accounts, where we have more control over the deployment
16 of capital. We've concentrated the portfolio around fewer
17 general partners and we'll continue to do that going
18 forward. We've gone from 132 down to 100. And as Ted
19 mentioned earlier, we'll get to 30 by July 1st, 2020.

20 (Laughter.)

21 INVESTMENT DIRECTOR JACOBSEN: We have a large
22 team, as I mentioned before, over 50 people on the team.
23 You've heard about the implementation of PEARS, and I'll
24 give you further details on that in a minute. And then
25 you just saw that our team has been built out around

1 functional areas.

2 --o0o--

3 INVESTMENT DIRECTOR JACOBSEN: Looking forward
4 for Vision 2020, we'll continue to implement that
5 strategic plan. We'll have a strategic portfolio built
6 around our core partners, where we'll continue to invest
7 in funds, customized investment accounts, compounding
8 capital, and co-investments. At the same time, we'll
9 actively manage out our legacy portfolio and turn that
10 portfolio into cash.

11 --o0o--

12 INVESTMENT DIRECTOR JACOBSEN: A couple of
13 updates. One, I think you've all heard plenty about the
14 transparency initiative that we're working to implement
15 through ILPA. I don't need to go into anymore detail on
16 that, I don't think.

17 On the PEARS front, we have gone live with
18 release one. We're currently scoping and planning the
19 timeline for release two, and we should have more details
20 for the Committee in the next few weeks.

21 --o0o--

22 INVESTMENT DIRECTOR JACOBSEN: Réal mentioned
23 earlier about the ESG focus within the Investment Office
24 and private equity is no different. We are implementing
25 ESG into our overall investment process, and making sure

1 that our partners and contractors are doing the same. It
2 starts with our screening through the Manager Assessment
3 Tool. We go from there into due diligence, where we
4 question the managers about their focus on ESG and how
5 they implement that into their investment process. We do
6 the same thing with our contractors. And then we monitor
7 the portfolio to make sure that the managers are doing
8 what they've told us they're planning to do.

9 As Réal mentioned, this is a relatively new phase
10 for the Investment Office. And so we're committed to a
11 one year test in pilot and we'll come back with further
12 enhancements as we implement ESG.

13 --o0o--

14 INVESTMENT DIRECTOR JACOBSEN: As you've heard
15 throughout the day, private equity is an expensive asset
16 class. We think we've made good progress on trying to
17 reduce some of those fees and expenses and we'll continue
18 to do that going forward.

19 I want to make two points on this slide. One is
20 that it does not include profit sharing or carried
21 interest. We plan to publish those numbers in the future.
22 The other thing is that this is net of all management fee
23 offsets, but it does not include any portfolio company
24 fees paid to the general partner that we're not privy to.

25 As you can see, we've reduced our overall

1 expenses in the aggregate to 414 million -- I'm sorry 431
2 million from 456 million. On the other hand, because
3 we've received so much cash back from our portfolio and
4 the net asset value has shrunk, the fees paid as a
5 percentage of our portfolio has gone up from 144 basis
6 points to 149 basis points over that time period.

7 --o0o--

8 INVESTMENT DIRECTOR JACOBSEN: In conclusion, the
9 private equity program has met the return expectations of
10 the ALM workshop. We continue to make progress with our
11 restructuring and rebalancing. We're continuing to
12 implement PEARS and enhance that functionality going
13 forward. And I think we're making good progress reducing
14 costs and reducing complexity in order to improve
15 performance going forward. With that, I'll turn it back
16 over to Réal for questions.

17 MANAGING INVESTMENT DIRECTOR DESROCHERS: Thank
18 you very much, Scott and Sarah. We're here to answer
19 questions that you may have.

20 CHAIRPERSON JONES: Okay. Thank you.

21 Mr. Jelincic.

22 COMMITTEE MEMBER JELINCIC: Yeah. I had a number
23 of questions. On 8, slide 8, where you talk about the
24 benchmark, you made a comment that the benchmark creates
25 unintended active risk. Can you expand on that a little

1 bit? What kind of active risk are we imposing via the
2 benchmark? It was slide 8, if that helps you.

3 INVESTMENT DIRECTOR CORR: Yeah. So the active
4 risk comes from a mismatch between the public market
5 benchmark and a private market portfolio. Just as an
6 example, banks are not something that private equity
7 investors can invest in due to the Bank Holding Company
8 Act. So while that's over nine percent of the benchmark,
9 it's roughly one percent of the portfolio.

10 Another example would be Japan. There is a very,
11 very small private equity exposure to Japan in the
12 portfolio, less than one percent, yet it's almost six
13 percent of the benchmark. So there's that mismatch that
14 causes the active risk.

15 COMMITTEE MEMBER JELINCIC: Okay. So it's not
16 that we're taking additional risk. It's that we're not
17 tracking the benchmark as closely.

18 INVESTMENT DIRECTOR CORR: No, it's that there's
19 a mismatch between the companies that are in the portfolio
20 versus the companies in the benchmark.

21 COMMITTEE MEMBER JELINCIC: Okay. And then on
22 slide 15, which is the process, can you talk a little bit
23 about this senior team screening, because when we get to
24 the report, I always ask, well, what's this screening
25 mean?

1 MANAGING INVESTMENT DIRECTOR DESROCHERS: Yeah,
2 if you don't mind, I will ask Scott, because this is under
3 his group of people that review all of the IPTS.

4 Scott.

5 INVESTMENT DIRECTOR JACOBSEN: Yep.

6 COMMITTEE MEMBER JELINCIC: Can you describe what
7 they are doing?

8 MANAGING INVESTMENT DIRECTOR DESROCHERS: Oh, you
9 mean on the process of the IPTS?

10 COMMITTEE MEMBER JELINCIC: Well, particularly in
11 this senior team screening, I mean they're not just -- I
12 mean what is they are --

13 MANAGING INVESTMENT DIRECTOR DESROCHERS: Yeah.
14 Okay. Scott will...

15 INVESTMENT DIRECTOR JACOBSEN: Sure. Thanks,
16 Réal. So after we do our initial screen, which is really
17 a Stage 1 Manager Assessment Tool screening, we then take
18 those results and the senior team screen is really more of
19 a resource allocation meeting, where we look at the
20 overall portfolio priorities, we look what people are
21 working on, and then we assign a team to do further work
22 on that investment proposal.

23 It then goes into deeper due diligence, which
24 would be the Stage 2 MAT, due diligence questionnaire with
25 the general partner before we bring it back to the full

1 IRC for discussion of the investment merits.

2 COMMITTEE MEMBER JELINCIC: Okay. On slide 18,
3 there's -- obviously, multiples are up, you know, 10.1
4 versus a 15-year average of 8.3. Would that suggest that
5 maybe it's time to be less aggressive, back off a little
6 bit? And how does that factor into that what we're doing.

7 MANAGING INVESTMENT DIRECTOR DESROCHERS: Yeah,
8 absolutely. It's a -- the market is -- well, we can see
9 on slide 19 the distributions that are coming. So you see
10 CalPERS has received over the last four years, \$20.6
11 billion of cash. This is that the GP are selling these
12 companies. So this is at a market environment which is
13 good for them.

14 So for -- there is a buyer obviously on the other
15 side. But as an investor, we're mindful about that. It's
16 pricey. The market is pricey. This is why we're
17 extremely diligent into what we do. Try to pace ourself
18 with the money that is being deployed to what we like to
19 believe are the best managers there, but you're right.

20 COMMITTEE MEMBER JELINCIC: And one of the things
21 that I've noticed is private equity funds selling to other
22 private equity funds. And frequently, my sense is we're
23 probably in both funds, so we're just moving it from the
24 right pocket to the left pocket, but we've now got a
25 higher cost basis. In the meantime, we've paid out carry.

1 So on 19, and this is just definitional, the
2 commitment bar, that's how much of a commitment we made
3 that specific year?

4 MANAGING INVESTMENT DIRECTOR DESROCHERS:

5 Correct.

6 COMMITTEE MEMBER JELINCIC: Okay. Oh, and then
7 on 24, and you don't have to go there, but that had the
8 compounding capital. And I just want to thank you for
9 defining that a little bit, because some MBA student is
10 out there looking at it and saying I know what compounding
11 means. And that's not how we're using it there. So I did
12 want to acknowledge that clarification.

13 And on slide 31, the PEARS and the progress we're
14 making, early on we were told that the PEARS was going to
15 allow us to do some attribution analysis, how much of it
16 is from growth, how much of it is from the returns from
17 leverage, et cetera. I haven't heard that discussed much
18 lately. Will we, in fact, be able to get that kind of
19 information out of PEARS as we progress?

20 MANAGING INVESTMENT DIRECTOR DESROCHERS: Sarah
21 Corr is the specialist of PEARS. To the extent we have a
22 team, like I said, Sarah has spent a big portion of her
23 life over the last couple years workings on PEARS dealing
24 with this, so I will let her answer that.

25 But something I want to -- us -- all of us to

1 understand, PEARS will be as good as we get information
2 provided by the general partners. It's like every system.
3 And this is why we put so much effort today to have the
4 disclosure. We were talking ILPA template, which is
5 great. We also tried to be preemptive getting more
6 information. So I stop here and I'll let Sarah explain
7 what PEARS will do and will not.

8 INVESTMENT DIRECTOR CORR: So you're speaking
9 about the attribution at the portfolio company level, is
10 that correct?

11 COMMITTEE MEMBER JELINCIC: Yeah. How are we
12 making our money?

13 INVESTMENT DIRECTOR CORR: So eventually PEARS
14 will be able to do that. As has been stated a couple
15 times, we've done this in a phased approach. The first
16 phase was to enhance the accounting functionality, and
17 replicate existing reports. And then the other phases are
18 to improve functionality. And the ability to do that is
19 something that we're working on in what we're calling
20 release 2 in this presentation. And so as release 2 comes
21 to its end, we should have reports that would allow us to
22 do that.

23 To Réal's point though it is dependent on us
24 getting the information from the general partners that we
25 can dissect that are at the company level.

1 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

2 CHAIRPERSON JONES: Okay. Mrs. Mathur.

3 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.

4 Well, first, I just want to thank you. And I
5 know it took a lot of effort to put together that workshop
6 today. It was, I think, very comprehensive overview. It
7 took a long time, but it's a complex set of issues that's
8 pretty apparent by the presentations. And I think
9 everybody did a really terrific job on that.

10 So I do have a few questions today. One -- the
11 first is on page three, I really like -- which is on the
12 Investment Beliefs map. I really like that you put some
13 of the trajectory arrows, Réal, I think that actually
14 helps -- that helps. But I wanted a little bit more
15 explanation of the downward arrow on resources and
16 process.

17 MANAGING INVESTMENT DIRECTOR DESROCHERS: Yes.
18 Absolutely. And I think I was thinking I skipped that.
19 It's -- we put down, because if you look at it, on a
20 program investment philosophy, we invest in commingled
21 fund. So this is why we -- this is our bread and butter.
22 So it's difficult. You saw today the difficulty. This is
23 why. And there's a lot of -- and the other point is that
24 there is -- I don't know if we can say controversy, but
25 there's a lot of noise in the industry. So this is why

1 it's not green. I don't think it's read. This is why we
2 had the workshop, which I think is good. But there is
3 also -- there's a lot of noise in the -- everywhere. So
4 this is why we put that down.

5 COMMITTEE MEMBER MATHUR: Okay. Because it
6 sounds like, from what Scott was describing earlier, that
7 you've actually made a lot of progress in terms of the
8 organization of the team and addressing some of these
9 issues. So it actually seems to me like you're on an
10 upward trajectory, even though I can appreciate that the
11 context is really volatile right now.

12 CHIEF INVESTMENT OFFICER ELIOPOULOS: Ms. Mathur,
13 I'm so glad you emphasized that point, because we do -- we
14 do believe the private equity team, it has made all that
15 progress that you said. It was important for the whole
16 senior investment team. And we meet as a group to review
17 these Investment Belief maps before we present them to the
18 Committee, that as Réal alluded to, in terms of the team
19 work and alignment of the whole institution, CalPERS I
20 think in this past year, this reflects the questions that
21 are being asked about the program, its fit, its role. And
22 we thought appropriate to signal some of that instability
23 in the program by making it yellow to acknowledge that
24 instability that we've had this year.

25 And our hope is, going forward with forums like

1 we've had today, reviews of our program -- our strategy
2 going forward, that we can turn that arrow around into the
3 future. But we thought it was worth acknowledging the
4 status for the year.

5 COMMITTEE MEMBER MATHUR: Okay. Thank you.
6 That's helpful. I have a couple more questions.

7 On page 12, I think it was Sarah who said that
8 you're hoping to expand the co-investment component or
9 direct investment component of our portfolio of the
10 program. One of the things we heard quite a bit during
11 the workshop earlier and that we've heard -- I've heard
12 from others is that co-investment generally has not panned
13 out. So could you talk a little bit about what we're
14 doing differently that's going to make it a more effective
15 component of our program?

16 MANAGING INVESTMENT DIRECTOR DESROCHERS:

17 Absolutely. We have a team that is dedicated to
18 co-investment led by Mahboob Hossain here. And that we
19 work as a group. I think it's a good team. We're mindful
20 of what the economic literature is saying, and we also
21 analyze ourselves, like Professor Lerner was saying. We
22 have a work group that would be looking at all of that.
23 The co-investment program, I think, is doing well. I will
24 not say very well. It was doing well. It's still early
25 days. So we're very defensive on what we do also, to the

1 extent that we work strictly with existing general
2 partners that we know well.

3 The first filter that we have when we look at the
4 co-investment, why do they send that, because typically
5 there is an adverse selection to be made there. People
6 will offer you a co-investment because let's say they are
7 a mid-market player and they want to punch above their
8 weight.

9 So we look at that. We looked at the sector in
10 the industry where we are, portfolio diversification,
11 portfolio risk from that point of view. And I would say
12 lastly, but not the least, we are trying to pace ourself
13 to do co-investment. What is the exposure we have
14 indirectly to the fund, and that we will have directly
15 through the co-investment?

16 And I did not want to do more than we look 75
17 percent to 75 million -- 125 million dollar per
18 co-investment, because it's also to build a portfolio. If
19 we are offered too large of a piece, we will say -- quick
20 answer, it's no. So that's how -- I'm trying to say, I
21 guesses, it's a defensive approach to the partner you are
22 with, risk management, exporters to portfolio, expected
23 return.

24 And in this pricey environment, we've done a few
25 co-investments also. It's really looking at the -- it's

1 buyout typically. We don't -- we will not do venture. We
2 will not. And what is the cash flow, what is the debt
3 servicing in this environment? Can that company suffer if
4 there were to be a turn down in the economy.

5 I must admit also that having the IRC that as we
6 have it, we have people from -- we have people from real
7 estate, infrastructure, credit. It really helps also,
8 because we have different perspective on the capital
9 market there.

10 COMMITTEE MEMBER MATHUR: And when we do a
11 co-investment, what does that mean for the liability
12 that -- do we have the liability? Are we -- is that
13 effectively the GP in that deal?

14 MANAGING INVESTMENT DIRECTOR DESROCHERS: Very
15 often, the co-investment are wrapped into a partnership,
16 so -- and the 50 series, the GP, the general partner.

17 COMMITTEE MEMBER MATHUR: Okay. All right.
18 Thank you. I do have a couple more questions. I'm sorry.

19 On page 17, we talked about -- I think Sarah was
20 talking about the volatility was actually less than we
21 expected and less than the global equity market -- the
22 public equity market. This is the same figure, the
23 observed volatility that was mentioned in the workshop as
24 I -- is that right, the 19 percent?

25 INVESTMENT DIRECTOR CORR: The only difference is

1 this is a 10-year outlook and in the workshop it was a
2 20-year outlook, but yes it is the same.

3 COMMITTEE MEMBER MATHUR: Okay. So could you
4 just define for me what observed volatility is compared to
5 the AL -- sorry. Go ahead.

6 INVESTMENT DIRECTOR CORR: The observed
7 volatility is the volatility over that 10-year period with
8 the portfolio, relative to the expected volatility that
9 was part of the asset liability management workshop
10 assumptions.

11 CHIEF INVESTMENT OFFICER ELIOPOULOS: So we use
12 the term -- so we use the term, "observed", rather than,
13 "actual", because of a lot of that controversy that --
14 during -- that we alluded to during the workshop and came
15 out is what -- was that the actual volatility or due to
16 some of the smoothing and other appraisal based
17 valuations?

18 COMMITTEE MEMBER MATHUR: Because there's no mark
19 to market in the interim.

20 CHIEF INVESTMENT OFFICER ELIOPOULOS: Correct, so
21 we say observed rather than actual.

22 COMMITTEE MEMBER MATHUR: Okay. So it's sort of
23 an imputed or -- observed based on the --

24 CHIEF INVESTMENT OFFICER ELIOPOULOS: It's what
25 we observed --

1 COMMITTEE MEMBER MATHUR: -- based on the
2 market --

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: -- but it
4 might not be the actual. The actual might be much more
5 volatile than what we observed -- that we're able to
6 observe.

7 COMMITTEE MEMBER MATHUR: Gotcha. Okay. That's
8 helpful. Thank you.

9 Two other questions. On page 22 and 23, and I've
10 raised this in other reviews, what we're calling risk
11 here, is that actually -- do you actually mean volatility
12 or tracking error.

13 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
14 (Nods head.)

15 COMMITTEE MEMBER MATHUR: Yes. So what I'm
16 trying -- what I have been harping on is that risk is --
17 obviously encompasses a number of different factors. It's
18 not just volatility. So I guess I would just ask, as I've
19 asked other asset classes, to change the terminology just
20 to be clearer about what that is.

21 And then my final question is on page 32 about --
22 this is -- I think, Scott, you were talking about this
23 about ESG and the Manager Assessment Tool. I was just
24 wondering what kind of questions are asked through the
25 manager assessment tool and if you ask about -- if you ask

1 to see the PRI reports or assessments that are --

2 INVESTMENT DIRECTOR JACOBSEN: Yeah. So the
3 Manager Assessment Tool, which is really a preliminary
4 screening tool. It's self-reported from the manager. And
5 it's really do you have an ESG policy -- written policy
6 that you've implemented? As we go further into the due
7 diligence process and we have the manager fill out our due
8 diligence questionnaire, that's where we get a lot more
9 specific as to how they've incorporated or how they plan
10 to incorporate ESG into their investment process, how do
11 they plan to monitor the portfolio companies. We ask them
12 if they've been, you know, validated by any external
13 parties, and so forth. So it's, as you would expect, the
14 further we get into diligence, the more detailed the
15 questions are.

16 COMMITTEE MEMBER MATHUR: Okay. Thank you. Very
17 helpful.

18 MANAGING INVESTMENT DIRECTOR DESROCHERS: I think
19 it's -- I will add to that that CalPERS private equity got
20 from PRI an A as a best. I mean we're very pleased with
21 that, so -- no, we -- yeah.

22 CHAIRPERSON JONES: Ms. Hagen.

23 ACTING COMMITTEE MEMBER HAGEN: Thank you. I had
24 one of my questions answered already, but I had a question
25 on page 33. I think it was Mr. Jacobsen indicated that

1 profit sharing and carried interest, and I believe you
2 said GP fees aren't included in these numbers. Is that
3 dependent on the next phase of the PEARS roll-out or is
4 that just a reporting mechanism? What's the --

5 INVESTMENT DIRECTOR JACOBSEN: Yeah. So what I
6 said I think is that these don't include carried interest
7 or profit sharing and that we're going to be reporting
8 that in the future.

9 We're in the process of collecting that data
10 right now, and it certainly will be a part of the PEARS
11 implementation going forward.

12 The other thing that I would say -- that I --
13 point that I was trying to make is that as we learned
14 about in the workshop today, there are certain fees that
15 the GP may take from a portfolio company that aren't
16 offset to the limited partners. And this doesn't capture
17 whatever fee drag that might be. I think the academics
18 have estimated it at about one percent.

19 ACTING COMMITTEE MEMBER HAGEN: Thank you.

20 One last question is do you have an anticipated
21 date on when you'll have that information available?

22 CHIEF INVESTMENT OFFICER ELIOPOULOS: We're
23 expecting on the carried interest to be reporting that
24 next week.

25 ACTING COMMITTEE MEMBER HAGEN: Great. Thank

1 you.

2 CHAIRPERSON JONES: Okay. Mr. Lind.

3 COMMITTEE MEMBER LIND: Thank you. I want to go
4 back to Priya's question on the ESG integration. When
5 does the -- when does the line get crossed from diligence
6 to expectation or demand, right? So let's say we have a
7 portfolio -- we have a manager and we're good with the fee
8 structure, we've negotiated all this out, but we have
9 some, you know, particular issue that we expect them to
10 deal with, maybe in a side letter or whatever, about the
11 ESG integration. I mean, do we get push-back on that or,
12 you know, how does that sort of work?

13 INVESTMENT DIRECTOR JACOBSEN: I think it depends
14 on the situation, Mr. Lind. I think we do expect that
15 managers are going to incorporate, I forget what our
16 language is currently in our side letter, but there is
17 some language around ESG. And I believe it's how they
18 incorporate it into their investment process. And then
19 certainly as we continue to move deeper into this area, I
20 imagine we'll have some refinements going forward.

21 I think a lot of the general partners are new to
22 this area as well. And so, you know, we're working with
23 them to kind of evolve with what we all mean by
24 incorporating ESG into the investment process. Certainly,
25 reporting we would expect enhanced reporting at some point

1 in the future as well.

2 COMMITTEE MEMBER LIND: So it's still obviously a
3 work-in-progress and kind of evolving, right?

4 INVESTMENT DIRECTOR JACOBSEN: Correct.

5 COMMITTEE MEMBER LIND: Thank you.

6 CHAIRPERSON JONES: Okay. Seeing no further
7 questions -- I think I do have one though.

8 The fund of funds, do they use a similar tool to
9 evaluate proposals as we do with our tracking system or
10 how do you get our interest into their process to make
11 sure that there's consistency in terms of evaluating
12 potential partners through the process?

13 MANAGING INVESTMENT DIRECTOR DESROCHERS: If I --
14 I can take this one. Fund of fund we have done two fund
15 of funds in the last four years. They were for emerging
16 manager with Grosvenor. The fund of funds that we have in
17 the portfolio, I think it's four point some billion
18 dollars. Their legacy fund of fund.

19 So most of them are -- I think all of them I --
20 subject to Christine's comment, I think they're all fully
21 invested. So we're really managing the after-investment
22 decision in the fund of funds.

23 If you ask a more general question, I think it
24 depends if the manager -- they have their own process. I
25 think each one has their own process, which are --

1 CHAIRPERSON JONES: So in other words, an
2 allocation to Grosvenor, we don't manager the process that
3 they use to evaluate managers. Just give them the money
4 and then they take it from there.

5 MANAGING INVESTMENT DIRECTOR DESROCHERS: Well,
6 not to that extent, giving the money and never look back,
7 but I think they have their own process. They are
8 discretionary -- fully discretionary. They have
9 guidelines as to what we would like them to do with the
10 money. Absolutely, they have their guidelines.

11 CHAIRPERSON JONES: So you have guidelines.

12 MANAGING INVESTMENT DIRECTOR DESROCHERS: Oh,
13 yes, absolutely.

14 CHAIRPERSON JONES: Okay. Okay. Thank you.
15 Okay. Oh, got another. Ms. Paquin.

16 ACTING BOARD MEMBER PAQUIN: Thank you.

17 On behalf of the Controller, we just wanted to
18 thank you for all the hard work that the staff put into
19 the workshop. I thought that that was a very good
20 presentation and really appreciated that.

21 And we're looking forward to hearing the update
22 on ILPA in January. And in addition, the Controller has
23 also written to the SEC and asked them to consider
24 formulating a rule for uniform disclosure. So we're
25 hopeful that that may have some legs to it.

1 And then finally, I had a question for you. I
2 was curious what the GP reaction has been to your request
3 for additional information for the PEARS system?

4 INVESTMENT DIRECTOR CORR: I would say that, in
5 general, we have very good compliance. Looking at the
6 requests for detailed information on capital calls and
7 distribution notices, it's, I think, in the high nineties
8 percent that are using those templates completely.

9 Additionally, when we look at the request for
10 carry information, that was also in the high 90 percent
11 reporting on that. When we get to things like portfolio
12 company level information looking for the details on that,
13 that would allow us to do the analysis J.J. was alluding
14 to earlier, we have a lower compliance. It's mostly in
15 the buyout section that we get compliance in that area,
16 and it's very little in the venture and credit area.

17 ACTING BOARD MEMBER PAQUIN: That's a high
18 percentage return rate for the first two items. And what
19 is the process for the few companies that are not
20 responding to your request?

21 INVESTMENT DIRECTOR CORR: We are making -- you
22 know, we'll make future decisions about whether or not to
23 allocate capital to them or to include them in a secondary
24 transaction based on their willingness to be transparent
25 with us.

1 ACTING BOARD MEMBER PAQUIN: Thank you.

2 CHAIRPERSON JONES: Okay. Thank you very much
3 for the presentation.

4 And next on the agenda is the consultant review
5 of Private Equity Program, Pension Consulting Alliance.

6 (Thereupon an overhead presentation was
7 presented as follows.)

8 MR. MOY: Mike Moy from PCA. First of all, I
9 want to acknowledge the fact that sitting next to me is
10 our fearless leader, Allan Emkin, not Andrew Bratt.
11 Andrew's wife is expecting a child this week. She went
12 into labor last night. It's ceased at 10:00 PM, but he
13 elected not to come and we advised him he shouldn't come.

14 (Laughter.)

15 MR. MOY: That's a bad tradeoff.

16 (Laughter.)

17 MR. MOY: It's been a long day. I'm curious as
18 to whether you have this on a slide up there?

19 Great. Okay. Super.

20 There's an 11-page report that we submitted. I'm
21 going to summarize what I heard this morning and this
22 afternoon by just basically pointing out most of the
23 issues that were raised are industry-wide issues. They're
24 not investor specific in terms of being with CalPERS, and
25 you need to think about it in that context.

1 As it relates to your program, we observe on page
2 two that the processes, procedures, and practices that the
3 staff employs meet or exceed what we see elsewhere in the
4 investment community.

5 Number three, the issue of transparency is being
6 pursued in a variety of ways, trying to get more
7 disclosures from a regulatory perspective. The thing that
8 really got the attention of the industry and the general
9 partners was the presence audits that the SEC conducted,
10 where they had a 50 percent failure rate in terms of
11 observing difficulties.

12 Those presence exams it's my understanding are
13 not going to be able to be continued at the same level or
14 same rate primarily for funding reasons at the SEC.

15 The SEC has announced that they intend to broaden
16 their mantra in terms of going out and looking at real
17 estate, looking at hedge funds, et cetera, and they're
18 going to be using the same examination team.

19 We have proposed in this report that you go
20 and -- the limited partnership community go out and seek
21 aid or seek assistance from either independent auditors or
22 other attestors who can go in and look at what's going on
23 in a private equity fund. The current LPAs require
24 independent audits by certified public accountants, but
25 that's at a much -- I would argue that's more at a macro

1 level.

2 This disclosure issue is much more micro in terms
3 of fees and other items where there's been observed abuses
4 and the need for much more transparency on it. We believe
5 that the SEC or the regulators are not going to be able to
6 get to this as quickly as we think you should -- you
7 should be doing as an industry, which is why we're
8 suggesting that you pursue getting as part of an LPA the
9 ability for the LPs to retain an independent certified
10 public accountant to go in and look at what's being done
11 internally with respect to these areas, from a process
12 perspective and a results perspective.

13 And the last item I wanted to mention, and it was
14 kind of hinted at here on PEARS, I just wanted to caution
15 everybody in terms of the expected timeline for getting
16 this completed. It's a very complex project. It's been
17 two years in the working to this point in time. To get
18 the next phases done is probably going to take another
19 couple years. So you really -- I don't want you to be
20 thinking that you're going to see results all that
21 quickly, but it is coming. It's just going to take a
22 while.

23 Remember, there were 700 partnerships and the
24 number is diminishing, but gathering all the data, and
25 getting the LP -- getting the GPs to agree to provide the

1 data, and then getting it processed is just very
2 time-consuming.

3 Now, you see on the screen ahead of you the SWOT
4 analysis that we did on the Private Equity Program. I
5 guess the strengths are pretty obvious from what you heard
6 today in terms of what the belief of the panel members was
7 with respect to what we should be doing. The weaknesses I
8 think were also pretty well agreed to. The opportunities,
9 we talk about PEARS and ILPA as the opportunities that you
10 are confronted with. Your participation in ILPA is
11 critical. There was a period in time where CalPERS was a
12 very active participant. There was another period of time
13 where it was not as active.

14 And the idea that ILPA it was not an advocacy
15 group to me is just counterintuitive. The only reason you
16 would have had it should have been for advocacy purposes,
17 because the playing field is very tilted towards the
18 general partners. And the only way the limited partners
19 can level the playing field is to have a more cohesive
20 spokesperson out there representing their interests.

21 Under opportunities, we also have the new
22 strategies compounding capital. We've suggested that you
23 install a rotation system internally in private equity.
24 Currently, they've been -- people have been separated and
25 put into different groups. And we think it would enhance

1 the total value of the personnel complement if they worked
2 in different areas, so that they get cross-trained in
3 terms of what's going on in the other functional areas.

4 The threats, this is industry-wide, and some of
5 it's very specific to CalPERS; the lack of complete
6 transparency, the GP/LP imbalance related party
7 transactions. There's -- there -- that goes to something
8 that Mr. Flaherman pointed out earlier with respect to
9 what's going on on these portfolio company fees, where it
10 could be construed as a dividend as opposed to an actual
11 expense.

12 Internally, the issue of adequate employee
13 recruitment and retention, because what's going on in the
14 industry I think is potentially creating employment sort
15 of questions about whether they're going into this
16 industry or going into this asset sector really long term
17 made sense for people. So you've got -- you've got a mix
18 of things going on that to me suggest you may have issues
19 that you need to think about from a personnel perspective
20 over the next five years, maybe even longer.

21 You're competing with other large LPs, some of
22 them who have very different investment metrics than you
23 operate with. And that's creating difficulties in getting
24 allocation levels that you need.

25 The non-investment related time commitments that

1 people have. The amount of time that was consumed in
2 terms of being responsive to the requests that were coming
3 in from the Investment Committee and others has -- creates
4 distractions. People spend 90 percent of their time
5 working on getting ready for something, but the -- let's
6 call it, the deal market that's out there, managers are
7 out raising money, they're doing transactions, et cetera.
8 Your ability to concentrate on those is diluted when
9 you're concentrating on generating internal documents.

10 The adequacy of regulatory and third -- other
11 third party attention is a threat. And that needs to
12 be -- I think you can actively, like I said, do something
13 about that. You can't influence the regulators very much,
14 because they're driven by budgets and other political
15 issues.

16 And then the last item I've got down here is
17 Managing Investment Director succession. You can look at
18 Réal, you can look at me, you can look at Allan and say
19 who the hell is going to replace these guys?

20 (Laughter.).

21 MR. MOY: And that would be a very logical
22 question to ask. So you have that too, as part of
23 something you need to deal with. I'll be happy to answer
24 any questions.

25 CHAIRPERSON JONES: Yeah. Excuse me. Yeah, I

1 had a question.

2 MR. MOY: I think he would like to make a
3 comment.

4 CHAIRPERSON JONES: Oh, okay. Go ahead, Allan.

5 MR. EMKIN: If it goes unsaid, it would be
6 unfortunate. Your private equity team is considered by
7 the industry to be one of the best in the world. And they
8 really work hard, and they really care, and sometimes they
9 don't get treated very fairly. And I think it's incumbent
10 upon me to put that in the public record that they deserve
11 a pat on the back. They've done a great job. They've
12 added billions of dollars to the value of the fund to help
13 pay for benefits.

14 And I think that needs to be put on the record.
15 Thank you, Mr. Chairman.

16 CHAIRPERSON JONES: Yeah. And I think that the
17 Board, the Committee agrees with that, that they are doing
18 an outstanding job. Two questions. One on the threats,
19 where you mentioned that, oh, none investment related time
20 commitments. And that's why -- and you're right. And it
21 was kind of getting where a number of requests were being
22 made at every meeting. And that's why we instituted this
23 new process at the end of the meeting for the Chair and
24 the staff responsible to that Committee to summarize what
25 direction, so that they're just not responding to every

1 request being made but try and have some kind of
2 coordinated effort in terms of that response.

3 The other question I have, you mentioned that the
4 data we hope to get we won't be getting a long time,
5 and -- but the PEARS and the template, but the template
6 we're going to look at maybe achieving that by next year.
7 And the other information we're going to get next week.
8 So I don't know what you're referring to about not getting
9 data.

10 MR. MOY: You're going to get the carried
11 interest information next week. And that has been
12 produced as a result of correspondence between yourselves
13 and the general partners on a couple of iterations, and
14 they've given you the data that you're going to be able to
15 report that. But that was an off-line effort that
16 consumed a fair amount of time for some staff internally.

17 I'm talking about the relatively routinely
18 generated data that you're expecting to get out of PEARS.
19 If you get an ILPA template, a new one signed off in
20 January, you have existing contracts with managers about
21 the level of detail they will provide. If they don't --
22 if they say well that's not in our contract to give it to
23 you, you won't be getting it from them. So you have to go
24 through that with all the existing managers.

25 That's going to take some time. My guess is it

1 could be done pretty rapidly, because you've gotten a very
2 high response rate when you've asked questions. But when
3 you start saying provide data that's different than what
4 other investors are getting, that creates a real internal
5 issue for the general partners in terms of the different,
6 let's call it, responses they have to provide on a
7 quarterly basis to their hundreds of investors.

8 And then secondly, you have, what I would
9 consider to be, a hardware/software issue. The first
10 couple of years was replicating what you already were
11 getting from Private Edge, so that you would be able to
12 internalize that and manage it.

13 Now, you have to write software and you've got a
14 couple of vendors working with you to do that, but the
15 fact of the matter is you're going to have to take it
16 through various stages of software writing, testing,
17 running parallel to make you sure you've got the
18 information correctly. And that's going to take some
19 time. That's not going to be done that quickly, because
20 they've -- just the nature of a project like this is not
21 one that's done in two months or three months. It takes
22 awhile.

23 CHAIRPERSON JONES: Yeah, because I thought we
24 had already run parallel.

25 MR. MOY: You have, but it's only been on the

1 basic replacement of what you were getting externally, not
2 with all this new information you're going to be seeking.

3 CHAIRPERSON JONES: Wylie.

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: If
5 I might comment. Wylie Tollette, CalPERS staff.

6 What Mr. Moy is talking about is built into the
7 phase 2 PEARS project plan, which does extend over the
8 course of the next year. So what he's referring to, we
9 have anticipated and built into the PEARS project already.

10 We are running live on, what we call, the phase 1
11 element, which is collecting the carry information and the
12 fee information that's included in the current ILPA
13 template. And what phase 2 is all about is getting the
14 portfolio company detail built into new reporting, as well
15 as building any new fee and carried interest information
16 in the new templates.

17 And so -- and that new template is under
18 development right now with ILPA. So we've anticipated
19 that in the project plan. But he's right, it will take us
20 awhile to really fully flesh that out, but that's built
21 into the current PEARS project plan.

22 CHAIRPERSON JONES: Okay. Thank you. Thank you.
23 Okay. Mrs. Mathur.

24 COMMITTEE MEMBER MATHUR: Thank you. A couple of
25 things. One is I meant to note in -- when the -- during

1 the staff review that -- I noted that it was mentioned
2 that we -- that the program was going to -- or the
3 portfolio was going to go cash flow neutral or positive,
4 which I think is a really important statement. And I just
5 didn't want it to go by, because it's -- you know,
6 considering where we are in terms of the evolution of our
7 fund overall and the need for really managing the cash
8 flow very carefully. I just think that's a really
9 important piece of the puzzle.

10 I wanted to just touch on, Mike, you mentioned
11 that you suggest a rotation system for private equity
12 staff. Is that -- I imagine that's something you've
13 already discussed with the team. What --

14 MR. MOY: We have.

15 COMMITTEE MEMBER MATHUR: Where is -- what is
16 the -- is team taking you up on that as a suggestion?

17 MR. MOY: Yes, they are.

18 COMMITTEE MEMBER MATHUR: Okay. Good, because it
19 sounds like a good plan in general probably cross all the
20 asset classes to have a bit of cross-training, so that
21 there's --

22 MR. MOY: Particularly when you have the
23 functions divided up like they do in private equity, so
24 that the underwriting group, the risk management group, et
25 cetera. You know, it's really we think advantageous to be

1 cross-trained, so that you are aware of every -- what the
2 functions are and how they work.

3 COMMITTEE MEMBER MATHUR: Okay. Great. I just
4 had one last question and that really comes out of Don
5 Ochoa's comments at the end of the private equity
6 workshop. He sort of mentioned the competing fiduciary
7 duty of these private equity funds companies that are also
8 public companies, and whether they have a fiduciary duty
9 to us as an investor or if they have a fiduciary duty to
10 the shareholders. Do you have any thoughts on that issue?

11 MR. MOY: The evolution of managers going public
12 is a phenomena that probably goes back to 2006/7, maybe
13 even one or two or before that. And when that phenomena
14 was starting, there was substantial concern about
15 alignment of interests, because of the very things that
16 Mr. Ochoa mentioned.

17 And the position that most investors have taken
18 is let's watch performance, and let's see what happens,
19 particularly from the managers that have this.

20 And to my knowledge, what's occurred is the
21 performance of those managers in the funds that they
22 manage for the investors has maintained its quality and
23 quantity. And when it hasn't, they've -- investors have
24 reacted. So there's been no, let's call it, apparent
25 diminution in their performance on behalf of the

1 investors.

2 Now, the outlier -- when he talks about the
3 compensation of the top people, I can't go there. I
4 just -- I look at it and say, okay, that's two people,
5 but, you know, Blackstone has got 2,000 people or 3,000,
6 Apollo has got thousands. And the thing is that the group
7 is generating the profits that we as investors are looking
8 for.

9 And, yes, certain people at that organization
10 benefit substantially more than others, but that's kind of
11 the way the capitalist system works. We are trying to get
12 the maximum return we can get on the investment we're
13 making with them.

14 COMMITTEE MEMBER MATHUR: Okay. So basically
15 your bottom line is you don't -- you haven't seen a
16 diminishment in the actual performance of these companies
17 since they've gone public. You think they've sustained
18 their level of quality?

19 MR. MOY: That's correct, but we still -- we
20 still keep watching it.

21 COMMITTEE MEMBER MATHUR: Keep an eye on it.

22 MR. MOY: Right.

23 COMMITTEE MEMBER MATHUR: Okay. Thank you.

24 CHAIRPERSON JONES: Okay. Mr. Jelincic.

25 COMMITTEE MEMBER JELINCIC: Having gone through

1 at least most of AREIS, I will be very pleasantly
2 surprised if we get our new PEARS up in a year.

3 MR. MOY: So you share my pessimism?

4 COMMITTEE MEMBER JELINCIC: Yes. I would love to
5 see us do it in a year, but I would be surprised.

6 In your weaknesses on your little table there,
7 one of the things is the issue of staff compensation
8 limitations. And, you know, I have pointed out on more
9 than one occasion this Board has the authority to address
10 that issue, whether it has the stomach to do it is -- you
11 know is another question.

12 But if we allow the compensation to get in the
13 way of our investment performance, then quite frankly, I'm
14 not sure we're really doing our fiduciary duties, despite
15 what the Sacramento Bee may think.

16 The -- I do appreciate the time that staff spent
17 getting ready for the workshop. Many of them were
18 questions that I raised, but I think it's important that
19 the Board understand what it is our agents are doing in
20 our name. So on one hand, it's not investment. On the
21 other hand, I'm not -- at least part of it is you're doing
22 it on my behalf, telling me what I'm doing.

23 You have previously been at least somewhat
24 critical of ILPA for not being aggressive enough in terms
25 of really pursuing the interests of the LPs. Would you

1 like to -- can you expand a little bit on some of that?

2 MR. MOY: Well, it goes back to earlier this
3 year. And I'm forgetting the exact -- oh, the private
4 equity managers were lobbying to be excluded from
5 registration requirements at the SEC. And I called up
6 ILPA and said aren't you guys going after them? I mean,
7 that's crazy. "We can't do that". I said, "Why? Well,
8 that's not our role".

9 So they sent out an email to the membership, and
10 this was -- may have been CII. I was looking for someone
11 who was going to actively take on the role of the -- the
12 limited partners and promote the idea that excluding or
13 exempting them from registration was nuts, okay?

14 And there was nobody out there who was really
15 willing to step up and do it. And I find that stunning,
16 when I think about the amount of money that is being
17 invested by pension funds and institutional limited
18 partners, and there's nobody who's really playing the
19 advocacy role for them. I mean, I don't understand that.
20 I just -- so I -- that's why I kind of say, you've got to
21 step -- the industry has to step up its game if it wants
22 to make progress.

23 COMMITTEE MEMBER JELINCIC: Okay. And then in
24 your report, you talked about a change in procedure. We
25 used to do skeptic memos, and we ceased doing it. Can you

1 expand a little bit on that? And I will tell you I'm a
2 big believer in skeptic memos or devil's advocate. You
3 know, I've said for most of the things that come to this
4 Board, we ought to also get the skeptic memo on -- but can
5 you expand on the change and why you've encouraged them to
6 go back to it, and are you being at least marginally
7 persuasive?

8 MR. MOY: The move away from getting the skeptic
9 memo was prompted by the thought that there was going to
10 be a separate committee that would look at and actually
11 challenge the thesis behind a specific investment. But
12 what happened was the attendance at those meetings didn't,
13 let's call it, rise to the level that it should have.

14 And it was -- the result was that the level of
15 input that was hoped to be achieved wasn't being achieved.
16 And we said, well, go back to the skeptic memo. Réal
17 said, well, we will designate one of those people who is
18 supposed to be at that as the principal skeptic. And I
19 said that's fine, because it centralizes responsibility.
20 People will know who's supposed to be providing that
21 devil's advocate position. And that's what they've
22 intended -- that's what they've said they would be doing
23 going forward.

24 COMMITTEE MEMBER JELINCIC: And have they
25 implemented that yet or is that something that's coming?

1 MR. MOY: I'd have to ask Réal. I don't --

2 COMMITTEE MEMBER JELINCIC: And then the
3 follow-up question was going to be, if they haven't
4 implemented it, how is it working?

5 MANAGING INVESTMENT DIRECTOR DESROCHERS: Okay.
6 We have a skeptic -- we had someone writing a skeptic
7 memo. Since that -- we haven't done a deal since that's
8 changed, but I wanted to have the portfolio manager at the
9 regroup -- as a group to discuss, and they were minutes
10 taken, so that were brought to the Investment Review
11 Committee.

12 So at the suggestion of Mike, we have not done a
13 deal, but what's -- we're going back to having the same.
14 It's complicated and we have the portfolio manager getting
15 together. And one person would be designated to go back
16 to a skeptic memo, so that's what we will do.

17 COMMITTEE MEMBER JELINCIC: So we haven't
18 implemented it yet, so it's hard to say whether it's
19 working.

20 MANAGING INVESTMENT DIRECTOR DESROCHERS: Yeah,
21 it's implemented. To the extent that we have not done
22 deal, I think we have a couple of things that are moving
23 on that I thought they would be doing.

24 COMMITTEE MEMBER JELINCIC: Have we not done a
25 deal because the skeptics have been really good.

1 (Laughter.)

2 MR. MOY: It's a solution without a problem right
3 now.

4 COMMITTEE MEMBER JELINCIC: Thank you.

5 CHAIRPERSON JONES: Okay. Ms. Hagen.

6 ACTING COMMITTEE MEMBER HAGEN: Thank you.

7 First, I want to thank you for the color coded
8 SWOT analysis. It's much more fun than the 11-page memo.

9 (Laughter.)

10 ACTING COMMITTEE MEMBER HAGEN: The -- I just
11 had --

12 MR. MOY: Well, by the way, in fairness to
13 Andrew, who was absent, he really should get most of the
14 credit, because he is the author of this. And I only did
15 a lot of editing along with Allan.

16 ACTING COMMITTEE MEMBER HAGEN: I just had an
17 observation mostly -

18 MR. MOY: I know he's watching, so I just want to
19 make that --

20 ACTING COMMITTEE MEMBER HAGEN: There you go. I
21 think that I immediately, when I see a SWOT analysis, go
22 to risk mitigation. And from my review of this, it
23 appears that for the vast majority of these initiatives,
24 and tell me if you -- or these points in the analysis, let
25 me know if you disagree, but through the CalPERS business

1 plan, the strategic workforce plan that CalPERS has in
2 place, the Investment Roadmap, not to mention the
3 activities being undertaken currently the Board Governance
4 Committee, and the Performance, Compensation, Talent
5 Management Committee where we're selecting a consultant,
6 we're hitting a lot of these weaknesses and threats.

7 So these are -- I just -- I guess my point is
8 these are not new threats and weaknesses, but these are --
9 you're affirming these that the staff have identified and
10 addressed risk mitigation strategies for.

11 MR. MOY: These are our analysis of what's
12 happening as it relates to what we see in the program. We
13 do not have the same visibility on some of the actions
14 which the other committees in the organization may be
15 addressing. And we didn't seek them, but we did want to
16 highlight what we -- what our observations were. And
17 these are, in some manner, shape, or form have been around
18 for quite some time.

19 ACTING COMMITTEE MEMBER HAGEN: Thanks.

20 CHAIRPERSON JONES: Okay. Seeing no further
21 questions, thank you for the report.

22 MR. MOY: Thank you.

23 CHAIRPERSON JONES: The next item on the agenda
24 is Item 10, that is Revisions of Private Equity Program
25 Policies, First Reading.

1 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

2 Thank you, Mr. Chairman. Wylie Tollette, CalPERS
3 staff. This is the final information item from today's
4 Committee meeting.

5 This is a first reading. In that spirit, we've
6 already received some good comments from the Committee
7 that will be incorporated into the second reading next
8 month, and we'll -- I'll encourage all of you to continue
9 to submit those challenges to us, either in writing or
10 now.

11 The format you'll notice now conforms to the
12 format of the other -- of the total fund policies, as well
13 as the other investment policies. We've been in the
14 process of simplifying those, moving procedural and
15 aspirational language out of there, and really focus on
16 the test -- the ability to test program and policy
17 elements within the documents.

18 There are no significant changes to the risk
19 limits or authorities reflected in this policy from the
20 prior policy. As the private equity team considers the
21 implication of the 2020 Vision that you've heard about and
22 the plan to consolidate with 30 managers going forward,
23 there is the possibility that we may come back next year
24 with some changes related to this policy, but we'll cross
25 that bridge when we get there.

1 So with that, I'll pause and see if there's any
2 questions or comments the Committee would like to pass
3 along right now.

4 CHAIRPERSON JONES: Okay. Mr. Boyken.

5 ACTING BOARD MEMBER BOYKEN: Thank you.

6 I do have a question, but two caveats first. The
7 first is that the Treasurer and his staff have the utmost
8 confidence in Réal and his private equity team's ability
9 to negotiate LPAs on behalf of the system. And the second
10 is during today's discussion, it's very clear that we have
11 a weak bargaining position when it comes to private
12 equity. But we also have, you know, very much an interest
13 in more transparency around fees.

14 So I'm wondering -- I just want to throw it out
15 there, would it make sense within the policy to get a
16 little more granular in terms of what should be in an LPA
17 or is that -- well, I guess, I'll just throw that out
18 there and get a reaction.

19 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

20 I think I'll have to ask Réal for his opinion
21 around that.

22 CHIEF INVESTMENT OFFICER ELIOPOULOS: Let me
23 short-stop that.

24 (Laughter.)

25 CHIEF INVESTMENT OFFICER ELIOPOULOS: It's -- I

1 think it's too granular to place into the policy document,
2 because, one, in terms of actual terms and conditions, you
3 are now at a level of detail that doesn't conform to the
4 rest of the language in the policies. It's one concern or
5 risk. The other is once you set in policy actual terms
6 and conditions, then we're bound by them. And I think we
7 would have to analyze for each one whether or not any
8 single term and condition would restrict the market
9 opportunity available to us in such a way that would limit
10 our ability to invest.

11 Certainly, it's always within the purview of the
12 Investment Committee to set whatever restrictions, you
13 know, in a policy document or otherwise, but it hasn't
14 been the case that we've gone to that level of detail in
15 our policies to do that.

16 CHAIRPERSON JONES: Okay. Mrs. Mathur.

17 COMMITTEE MEMBER MATHUR: Thank you. I just had
18 one question or comment as part -- on page one of seven of
19 the policy. Under strategic objective, the first sentence
20 there says, "The PE program's strategic objective is to
21 maximize risk-adjusted rates of return while enhancing the
22 CalPERS position as a premier private equity investment
23 manager". And it just seems to me like those two -- in
24 that statement, it seems on parity, but really it seems to
25 me that being a premier private equity investment manager

1 is sort of -- is one of the things that we do in order to
2 be -- in order to deliver the best -- to maximize the risk
3 adjusted rates of return.

4 So maybe that's too nuanced, but I'm a little bit
5 concerned that it sets them on par with each other.

6 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

7 Yeah, I think that's a very fair comment. And,
8 in fact, that's one of the changes that I mentioned
9 earlier that we'd received and plan to strike. And it
10 kind of falls into the category of aspirational language
11 as well, so it was one of the items that we planned to
12 remove for your second reading.

13 COMMITTEE MEMBER MATHUR: Okay. Thank you.

14 CHAIRPERSON JONES: Mr. Jelincic.

15 COMMITTEE MEMBER JELINCIC: Following up on
16 Grant's issue, I think we clearly need to get a handle on
17 what we're paying in fees. And we recently had the
18 Blackstone case, where we decided, well, it didn't exclude
19 the -- it was -- the discount they'd negotiated on legal
20 wasn't a direct violation of the LPA, and therefore we
21 didn't do anything about it.

22 But I would actually like to see us adopt
23 language that says we won't sign a new LPA unless the GP
24 has identified those kinds of fees, carry, discounts, and
25 related -- and, you know, other forms of economic rent

1 that they and related parties will receive.

2 You know, I will leave it to the staff to
3 negotiate what those are and how they're split, but we
4 need to have them identified beforehand. The GPA should
5 not have the right to say, well, I reserve the right to
6 charge you any fee that you haven't excluded. I think we
7 need to flip it and say you've got to tell us what you're
8 going to charge us up front.

9 CHIEF INVESTMENT OFFICER ELIOPOULOS: We
10 certainly believe that the GP should disclose this
11 information to CalPERS, and we believe this information
12 should be disclosed in a standardized format throughout
13 the industry. Requiring that that happens through policy
14 language, we would have to weigh whether or not that would
15 restrict the marketplace or not. I think what we heard in
16 the workshop throughout the morning is that it's a -- one,
17 these terms are complex, and two, the supply and demand
18 nature of the marketplace is in favor of the general
19 partner.

20 So by restricting the market opportunity set
21 through policy, though meeting desirable objectives, we
22 might not be able to invest in managers, either
23 individually or at a level for the portfolio that would
24 allow to us meet the return objectives of the overall
25 fund. So we would have to come back and analyze whether

1 specific -- or that specific requirement would restrict
2 us, number one, and two, what impact that might have on
3 the overall asset allocation of the fund and its attendant
4 return and risk? So it is -- that would be a very
5 intensive review that would need to be done before we
6 placed it in policy.

7 COMMITTEE MEMBER JELINCIC: You know, I'm not
8 sure why we would want to do business with somebody who's
9 not willing to tell us up front these are the kinds of
10 fees we're going to charge you.

11 You know, if there's somebody who won't live with
12 that, I'm not sure it's the kind of partner we want. I
13 realize we're working with ILPA to try and get a standard
14 format. But at some point, you know, if we're leaders, we
15 need to step out and say this is our standard. We invite
16 you to join us. You know, we -- we did that with public
17 equity fees when we first announced we weren't going to
18 pay more than 50 basis points, even though that was a
19 third of the market at the time. And eventually the
20 market came to us.

21 So I really think that kind of policy is
22 something that's the right thing to do, and I think it
23 actually helps you with your leverage in negotiations.

24 I'll leave it floating out there as a suggestion,
25 but next month I may very well make it as an amendment

1 and --

2 CHAIRPERSON JONES: Right, yeah, because, you
3 know, I think we heard the response from our CIO the
4 impediments that that would impose on their ability to
5 carry out the functions. So it's not a direction of the
6 Chair at this time. But certainly, anytime in the future,
7 J.J., you feel that it's that important, you know, you can
8 make a motion for that action. But at this time, I'm not
9 directing staff.

10 Mr. Slaton.

11 COMMITTEE MEMBER JELINCIC: I have another one.
12 I wasn't quite done.

13 CHAIRPERSON JONES: Okay. A different question.

14 COMMITTEE MEMBER JELINCIC: Yes.

15 CHAIRPERSON JONES: Okay. Go ahead.

16 Turn your thing back on.

17 Okay. Hold on.

18 COMMITTEE MEMBER JELINCIC: Now you turned me
19 back on.

20 The other suggestion I would like to make is that
21 we take the position that we will not enter into any new
22 LPAs, unless the general partner has agreed that, one,
23 they won't eliminate defined benefit plans at portfolio
24 companies, and they won't make the elimination of a
25 defined benefit plan a condition of purchasing a new

1 company.

2 One of the biggest problems we have is a
3 political issue that, you know, they've -- that defined
4 benefits have been hit big time. And so people are
5 saying, well, I got screwed, why shouldn't you? We
6 certainly shouldn't be the screwer. There's something not
7 very ethical about saying I'm going to define -- fund my
8 defined benefit by eliminating yours.

9 We have a Investment Belief that says human
10 capital is important, and managing it is important. Now,
11 it doesn't specifically say being -- your workforce is
12 important, but I think that's implied. So I think it's
13 consistent with our Investment Beliefs. And we also have
14 the whole issue of retirement beliefs that we've adopted
15 that says defined benefit provides retirement security as
16 no other pension system will.

17 So I think we ought to incorporate those things
18 until -- you know, we've said we will not fund people
19 whose model is to eliminate public sector jobs. And I
20 think we ought to expand that to include the defined
21 benefits.

22 CHAIRPERSON JONES: Ms. Taylor.

23 COMMITTEE MEMBER TAYLOR: Mr. Slaton.

24 VICE CHAIRPERSON SLATON: No, go ahead.

25 COMMITTEE MEMBER TAYLOR: Okay. I just wanted to

1 respond on that. While I agree, J.J., 100 percent on
2 that, I think that I would like to see some discussion on
3 that in the future. I'm not sure that putting it in the
4 policy. It gets really granular and expectations of
5 putting it in the policy, and you said for all future --
6 did I get that right, for all future?

7 COMMITTEE MEMBER JELINCIC: Yeah. I mean, quite
8 frankly, the ones we've already done, you know, there's
9 nothing we can do about it --

10 COMMITTEE MEMBER TAYLOR: Too late, right.

11 COMMITTEE MEMBER JELINCIC: -- but this is just
12 for new ones going forward.

13 COMMITTEE MEMBER TAYLOR: I mean, I think it's a
14 great discussion. I think we should eventually have that
15 discussion, because I agree, if we're investing in
16 companies that are stripping defined benefit plans, I
17 think that's a problem. I don't know how we go about
18 that. I don't know if staff has any ideas they'd like to
19 throw out. I'm not sure that putting it in here right now
20 would make a differences, but I would like to see
21 something that we could look at in the future for all of
22 our investments, not just private equity, but for all of
23 our investments.

24 CHIEF INVESTMENT OFFICER ELIOPOULOS: Mr. Chair,
25 so this topic would require substantial review, not only

1 with respect to the private equity portfolio, but our
2 public equity portfolio and our other holdings. The
3 outsourcing policy within the private equity portfolio,
4 which is part of our private equity policy with respect to
5 public sector jobs, went under -- was a process that took
6 quite a substantial amount of time and review of the
7 private equity marketplace to see whether it would put
8 CalPERS at a disadvantage.

9 And I think the conclusion was that the number of
10 companies within -- portfolio companies within the private
11 equity portfolio that the public outsourcing provision
12 would implicate was small enough, that having a provision
13 within the policy with appropriate outs for
14 certain -- for -- exemption, I should say rather than an
15 out, for allowing staff to consummate an agreement with a
16 private equity firm that did not agree to that language
17 after weighing our fiduciary obligation was put in the
18 policy.

19 Now, applying that outsourcing to all employment
20 within the private equity portfolio and private companies,
21 as well as in our public equity portfolio, because I think
22 it applies equally in both, that would be a substantial
23 change to our practice currently, and we would need to
24 spend the time to evaluate its impact to the portfolio.

25 It is not one of our priorities currently, you

1 know, within our workplan. And this would take us -- it
2 would take a substantial amount of work to evaluate and
3 understand what implication it would have. My initial
4 reaction is that it would be a very significant issue for
5 many of the private equity managers as they're in the
6 business of buying and selling these companies. And it
7 would be an issue within our public equity portfolio,
8 where sadly the -- you know, the demise and -- the demise
9 in relative number of defined benefit plans within our
10 public equity portfolio has declined substantially as
11 well.

12 CHAIRPERSON JONES: Mr. Slaton.

13 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.

14 I just want to make sure -- and after listening
15 today, I really came away from this session having learned
16 a lot, and understanding the level of complexity that it
17 takes to try to bend the curve, and at the same time focus
18 on the most important thing which is getting our return,
19 and making sure we're executing deals that are to the
20 benefit of CalPERS.

21 And so these other concerns that we have, which
22 are valid concerns, I'm just fearful of them getting in
23 the way of -- from the standpoint of staff time and
24 complexity of getting in the way of focusing on how to get
25 good deals done, and how to move the ball in terms of

1 transparency. And I'm convinced that you're working hard
2 at moving that ball. But I don't want to interrupt what
3 you'e doing, so I would advocate what the Chair said,
4 which is, you know, at this time, if -- you know, if this
5 group as a group decides that we want to start putting
6 more constraints on private equity, sobeit. It's going to
7 be a lot of work and a lot of study to understand it, and
8 I'm not sure that's worth the staff time that it would
9 take to do it.

10 Thank you.

11 CHAIRPERSON JONES: Mr. Lind.

12 COMMITTEE MEMBER LIND: Thank you. I wanted to
13 lend some support to J.J.'s second issue with respect to
14 defined benefit plans. Although, I wouldn't be as
15 prescriptive as J.J. is recommending. I think there's
16 ultimately some -- you know, some serious headline risk in
17 a pension fund making money off of eliminating pension
18 funds, right?

19 You know, we heard the report from -- the program
20 review from the private equity team. You know, they did a
21 good job talking about the due diligence that they're
22 doing around ESG issues. And if we -- so I'd encourage
23 you maybe to think of something that we could put into the
24 policy that would allow them to include this issue in that
25 due diligence. And I think you could make the argument

1 that it's part of the S. Defined benefit pension plans is
2 part of human capital management.

3 So, you know, I don't how much review and work
4 that would take, but I would like you to think about it
5 maybe and come back to us in the second reading. And
6 maybe there's a way to sort of deal with that, as I said,
7 without being too prescriptive.

8 CHIEF INVESTMENT OFFICER ELIOPOULOS: Very much
9 appreciate the comment. I guess my -- I think my approach
10 would be to really place that due diligence question and
11 experience in the ESG manager expectations process, this
12 pilot project of finding out and asking these questions
13 and coming back to the Committee rather than place them in
14 the policy, at least, you know, this month. Give us a
15 year to put this into the diligence process, and then we
16 can inform the Committee. It would inform the Committee's
17 decision making at a subsequent time.

18 I don't know, between now and week when the
19 agenda item is due for next month that we'll have been
20 able to do the type of work and thought in order to feel
21 comfortable that having it as a policy matter is
22 advisable, at least at this time. But the importance of
23 the topic and the value of having that information is well
24 taken.

25 CHAIRPERSON JONES: Okay. Mr. Jelincic.

1 COMMITTEE MEMBER JELINCIC: Yeah. Setting it up
2 to -- well, we'd have to do it for public equity too is
3 somewhat of a misnomer. I mean, we're talking about
4 private equity where we have -- hold a significant part of
5 the company, as opposed to public equity where we
6 typically hold six-tenths of one percent of the company.
7 So it's not really an apples and apples.

8 The -- if the private equity industry comes back
9 and says, you know, if we can't eliminate defined benefit
10 plans, because if we don't do that, we can't make money,
11 then I think that raises a real issue, is this an asset
12 class that we even ought to be in?

13 I don't think that they would say we can't make
14 money under this restriction. But if they can't, then
15 it's really a serious issue. So I throw it out there and
16 encourage people to think about it.

17 CHAIRPERSON JONES: Ms. Hollinger.

18 COMMITTEE MEMBER HOLLINGER: Yeah. Thank you.

19 I really learned from your private equity
20 presentation today. And I think I brought up this issue
21 at the retreat. And I've really deliberated it with the
22 fiduciary duty to uphold plans. But in my thinking
23 process, I really decided, as a Board member, my number
24 one fiduciary duty is the ability to pay benefits.

25 And when I thought about that, and I thought

1 about this particular asset class has enhanced our ability
2 to pay benefits to our members, that I think it made me
3 process it differently, because it's really given us our
4 outside returns.

5 So if we didn't have it, I think our ability to
6 pay benefits would be diminished and that has its own
7 collateral damages to our members.

8 CHAIRPERSON JONES: Thank you. Okay. That
9 concludes the questions, and that concludes the comments
10 on that item.

11 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
12 Thank you.

13 CHAIRPERSON JONES: And we now move to Item 12,
14 Summary of Committee Direction. And I had given you
15 before our break the ones that Mr. Costigan had raised and
16 you indicated. And the only other direction that I'm
17 providing, at this time, is the -- a number of questions
18 were raised by Mrs. Mathur and Mrs. Yee regarding the
19 carbon footprint, but you indicated that that would be
20 responded to in our January off-site. So there's no
21 further direction in that regard.

22 And the other direction you did say that on this
23 defined benefit, you could look at maybe how to maybe
24 place in a due diligence process. Is that what you were
25 saying?

1 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: In
2 the manager expectations document.

3 CHAIRPERSON JONES: Management expectation piece
4 to deal with the concerns about defined benefits. So
5 that's the direction that I've provided today for staff.

6 Okay. We now move to public comment.

7 Mr. Neal Johnson.

8 MR. JOHNSON: Thank you, Mr. Jones, members of
9 the Committee. I'm Neal Johnson speaking on behalf of
10 SEIU International.

11 CHAIRPERSON JONES: Excuse me, Mr. Johnson.

12 MR. JOHNSON: Local 1000 --

13 CHAIRPERSON JONES: Mr. Johnson, excuse me.
14 I'm looking at the clock, I don't see it.

15 MR. JOHNSON: On there's the clock.

16 CHAIRPERSON JONES: Oh, it's working. Okay.
17 Normally, I see it there. So I don't know when he's
18 finished. Okay. Go ahead. Now, you may have for a long
19 time to speak, because I can't tell.

20 MR. JOHNSON: Unfortunately, my colleague Mr.
21 Ring had another meeting, otherwise he would also be here.
22 But we want to thank you, the Board, for holding the
23 workshop today and having this discussion on private,
24 which we -- I know, I particularly think of as a necessary
25 evil. When we went through the ALM process a couple of

1 years ago, it was sort of obvious that there was no way to
2 reach the current return rates without private equity,
3 despite all of its problems, the lack of transparency, the
4 lack of real data, the -- some of the bad characters, as
5 was discussed earlier by commenters at the workshop.

6 So I thank you for really starting that debate,
7 that discussion that needs to happen. You know, it would
8 be nice if some of the regulatory agencies would move
9 forward and take a more aggressive stance, but that hasn't
10 happened yet, but you're starting that discussion, which
11 needs to happen, and I thank you.

12 It also kind of reminds me of an event about a
13 year ago when I was driving through the Carrizo plain,
14 which is one of the more unpopulated parts of California
15 in southern San Luis Obispo County, partly because of the
16 lack of rain. And it's one of the most pristine examples
17 of the San Andreas Fault, where you can see the movement
18 of the fault over the last millennia or so, and geologists
19 love it, study it.

20 But driving on a dirt road in a fog bank trying
21 to get out, and there on the right you can see a bank --
22 embankment you could hit. The left side is dark and looks
23 like it drops off, but you really don't know. And it's
24 sort of like private equity, we know what the bad part is.
25 We can see that. That wreck we want to avoid. What we

1 don't know is what happens in this darkness? You know,
2 that lack of disclosure, the lack of -- or how the fees
3 are treated, whether it's something really is an expense,
4 it's a fee, et cetera.

5 And that really, in listening to the workshop and
6 thinking about that drive about a year ago really sort of
7 brought that thought together. And again, we thank you
8 for your work on this, and hopefully we can all learn more
9 about it and become more, I don't know whether to say
10 better investors, but more comfortable with this asset
11 class. And if it really is a bad one, get out of it. But
12 at the present time, it's -- as I say, I think it's a
13 necessary evil.

14 Thank you very much.

15 CHAIRPERSON JONES: Okay. Thank you very much,
16 Mr. Johnson.

17 And that concludes the agenda items for open
18 session, and the open session meeting is adjourned.

19 (Thereupon California Public Employees'
20 Retirement System, Investment Committee
21 meeting open session adjourned
22 at 5:09 p.m.)

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1 C E R T I F I C A T E O F R E P O R T E R

2 I, JAMES F. PETERS, a Certified Shorthand
3 Reporter of the State of California, do hereby certify:

4 That I am a disinterested person herein; that the
5 foregoing California Public Employees' Retirement System,
6 Board of Administration, Investment Committee open session
7 meeting was reported in shorthand by me, James F. Peters,
8 a Certified Shorthand Reporter of the State of California,
9 and was thereafter transcribed, under my direction, by
10 computer-assisted transcription;

11 I further certify that I am not of counsel or
12 attorney for any of the parties to said meeting nor in any
13 way interested in the outcome of said meeting.

14 IN WITNESS WHEREOF, I have hereunto set my hand
15 this 20th day of November, 2015.

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23 JAMES F. PETERS, CSR
24 Certified Shorthand Reporter
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