

MEETING  
STATE OF CALIFORNIA  
PUBLIC EMPLOYEES' RETIREMENT SYSTEM  
BOARD OF ADMINISTRATION  
FINANCE & ADMINISTRATION COMMITTEE

ROBERT F. CARLSON AUDITORIUM  
LINCOLN PLAZA NORTH  
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SACRAMENTO, CALIFORNIA

TUESDAY, NOVEMBER 17, 2015  
8:00 A.M.

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A P P E A R A N C E S

COMMITTEE MEMBERS:

Mr. Richard Costigan, Chairperson  
Ms. Dana Hollinger, Vice Chairperson  
Mr. Richard Gillihan  
Mr. J.J. Jelincic  
Mr. Henry Jones  
Mr. Bill Slaton  
Ms. Betty Yee

BOARD MEMBERS:

Mr. Rob Feckner, President  
Mr. John Chiang, represented by Mr. Grant Boyken  
Mr. Ron Lind  
Ms. Priya Mathur  
Ms. Theresa Taylor

STAFF:

Ms. Anne Stausboll, Chief Executive Officer  
Ms. Cheryl Eason, Chief Financial Officer  
Mr. Ted Eliopoulos, Chief Investment Officer  
Mr. Doug Hoffner, Deputy Executive Officer  
Ms. Donna Lum, Deputy Executive Officer  
Mr. Doug McKeever, Deputy Executive Officer  
Mr. Brad Pacheco, Deputy Executive Officer

A P P E A R A N C E S C O N T I N U E D

STAFF:

Mr. Matthew Jacobs, General Counsel

Mr. Alan Milligan, Chief Actuary

Ms. Liana-Bailey-Crimmins, Chief Information officer

Ms. Tanya Black, Committee Secretary

Ms. Flora Hu, Senior Life Actuary

Mr. Gary McCollum, Senior Life Actuary

Ms. Kristin Montgomery, Controller

ALSO PRESENT:

Ms. Christy Bouma, California Professional Firefighters

Mr. Neal Johnson, Service Employees International Union  
Local 1000

Mr. Jai Sookprasert, California School Employees  
Association

Mr. Eric Stern, California Department of Finance

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## P R O C E E D I N G S

1  
2 CHAIRPERSON COSTIGAN: Good morning, we're going  
3 to call to order the November 17th meeting of the Finance  
4 and Administration Committee. Madam Secretary, please  
5 call roll.

6 COMMITTEE SECRETARY BLACK: Richard Costigan?

7 CHAIRPERSON COSTIGAN: Here.

8 COMMITTEE SECRETARY BLACK: Dana Hollinger?

9 VICE CHAIRPERSON HOLLINGER: Here.

10 COMMITTEE SECRETARY BLACK: Richard Gillihan?

11 COMMITTEE MEMBER GILLIHAN: Here.

12 COMMITTEE SECRETARY BLACK: J.J. Jelincic?

13 COMMITTEE MEMBER JELINCIC: Here.

14 COMMITTEE SECRETARY BLACK: Henry Jones?

15 COMMITTEE MEMBER JONES: Here.

16 COMMITTEE SECRETARY BLACK: Bill Slaton?

17 COMMITTEE MEMBER SLATON: Here.

18 COMMITTEE SECRETARY BLACK: Betty Yee?

19 COMMITTEE MEMBER YEE: Here.

20 CHAIRPERSON COSTIGAN: Okay. All members are  
21 here. So Ms. Eason, you're first up with the executive  
22 report, please.

23 CHIEF FINANCIAL OFFICER EASON: Thank you. Good  
24 morning, Mr. Chair and Committee members. Cheryl Eason,  
25 CalPERS staff.

1 Today's agenda includes the following action  
2 items: The draft 2014-15 basic financial statements, the  
3 first reading of the 2015-16 mid-year budget revisions,  
4 long-term care valuation report, and the second reading of  
5 the funding risk mitigation policy.

6 Staff requests that information item 8a, Annual  
7 Review of Funding Levels and Risk Report, be heard prior  
8 to action item 6a, the Funding Risk Mitigation Policy.  
9 The report will provide analysis on the funded status and  
10 risk mitigation efforts leading up to today's discussion  
11 on the second reading of the risk mitigation policy.

12 Based on direction from the CalPERS Finance and  
13 Administration Committee during the October 2015 meeting,  
14 staff have developed a second funding risk mitigation  
15 policy with an update of the first threshold level that  
16 would trigger a risk mitigation event from four percent to  
17 two percent. The original proposed funding risk  
18 mitigation policy with a four percent threshold remains  
19 unmodified from the draft reviewed during the October  
20 meeting.

21 Several information items will also be presented,  
22 including the self-funded health plans report, annual cost  
23 efficiencies report, my|CalPERS functional optimization  
24 update, and the service credit installation payment  
25 resumption. The next Finance and Administration Committee

1 meeting is scheduled for December 15th, 2015 and will  
2 include the second reading of the 2015-16 mid-year budget  
3 revisions, a review of actuarial policies, specifically  
4 the cost methods policy, and the Finance and  
5 Administration strategic measures.

6 Thank you, Mr. Chair. This concludes my report,  
7 and I'd be pleased to take any questions.

8 CHAIRPERSON COSTIGAN: All right. Seeing none.

9 I do just want to acknowledge that clearly this  
10 must be a very exciting hearing this morning, because we  
11 are joined by a majority of the Board. We must have some  
12 interesting items this morning.

13 So anyway, let's move on to the consent item,  
14 action --

15 COMMITTEE MEMBER JELINCIC: Just a majority?

16 CHAIRPERSON COSTIGAN: Well, I was going to  
17 acknowledge we have a full Board with the exception of one  
18 member.

19 So item number 3 is the approval of the October  
20 20th, 2015 meeting. Is there a motion?

21 COMMITTEE MEMBER JONES: Move it.

22 COMMITTEE MEMBER YEE: Second.

23 CHAIRPERSON COSTIGAN: It's moved by Jones,  
24 seconded by Yee.

25 Any questions?



1 All those in favor?

2 (Ayes.)

3 CHAIRPERSON COSTIGAN: Opposed?

4 Motion carries.

5 Consent item, Item 4, any issues?

6 All right. I have been given a note, if I can  
7 read the writing, Info Consent 4L --

8 COMMITTEE MEMBER JELINCIC: B.

9 CHAIRPERSON COSTIGAN: -- or 4B. And there's an  
10 error in it. Mr. Jelincic.

11 COMMITTEE MEMBER JELINCIC: Yeah.

12 CHAIRPERSON COSTIGAN: Hang on a second. You  
13 have to push your mic.

14 Yes, Mr. Jelincic.

15 COMMITTEE MEMBER JELINCIC: On the '16 calendar  
16 for February, we show the notice of election for -- and  
17 election schedule for State, school, and public agencies.  
18 And I think the only election that year is the retiree. I  
19 just think it ought to be corrected.

20 CHIEF FINANCIAL OFFICER EASON: That's correct.  
21 That was pointed out at the briefing and we'll make that  
22 change to the calendar for the next month. Thank you for  
23 that.

24 CHAIRPERSON COSTIGAN: Thank you. All right --  
25 and we'll see that next month.

1 All right. Informational item.

2 Next item, Ms. Eason, is Item 5.

3 CHIEF FINANCIAL OFFICER EASON: Thank you. We --  
4 Kristin Montgomery, Controller for CalPERS will be joining  
5 me on this item. And we just wanted to give you the  
6 highlights of the 2014-15 basic draft financial  
7 statements. You do have in your package the handouts of  
8 the PowerPoint that we'll be going through.

9 (Thereupon an overhead presentation was  
10 presented as follows.)

11 CHIEF FINANCIAL OFFICER EASON: So let me just  
12 start with some highlights. For the PERF, the total net  
13 assets increased slightly to 302.8 billion from 301.8  
14 billion in the previous year. For financial reporting  
15 purposes, we disclose money-weighted rate of return, which  
16 was 2.2 percent or 6.6 billion for the PERF. Real estate  
17 and private equity had strong rates of return this year,  
18 followed by the global equity asset class.

19 --o0o--

20 CHIEF FINANCIAL OFFICER EASON: As I mentioned,  
21 the net position of 302.8 billion is at its highest level,  
22 and represents a 69 percent increase since the 2009  
23 financial crisis.

24 --o0o--

25 CHIEF FINANCIAL OFFICER EASON: Let me turn this

1 over to Kristin. She'll go through the next few slides.

2           CONTROLLER MONTGOMERY: Good morning. Kristin  
3 Montgomery, CalPERS staff.

4           Additions to the PERF's net position includes  
5 employer and member contributions and investment income.  
6 Employer contribution rates increased resulting in a 14.8  
7 percent increase from prior year. Investment income is  
8 comprised of interest income, dividend income, and net  
9 appreciation/depreciation and fair value of investments.  
10 There was a modest gain for the fiscal year. Deductions  
11 to the PERF are comprised of benefit payments and refund  
12 of contributions. Retirement and survivor benefits  
13 increased by 6.5 percent from the prior year.  
14 Administrative investment expenses decreased about 19  
15 percent from the prior year.

16                   --o0o--

17           CONTROLLER MONTGOMERY: This depicts the  
18 distribution of investment assets for the PERF as of June  
19 30th. Global equity is the biggest percentage at 51  
20 percent, which is in line with our asset allocation.

21                   --o0o--

22           CONTROLLER MONTGOMERY: Investment income is made  
23 up of net appreciation/depreciation of investments,  
24 interest income, and dividend income. As the chart shows,  
25 real estate and private equity had the largest gains,

1 while global equity having a small amount as well.  
2 Investment returns in real estate, private and global  
3 equities were offset by negative returns in global debt  
4 securities and short-term investments.

5 --o0o--

6 CONTROLLER MONTGOMERY: Investment return is  
7 comparable between time weighted and money weighted. Time  
8 weighted is the standard for the investment performance.  
9 And as Cheryl said, the money weighted is a GASB  
10 requirement. The money weighted rate of return for the  
11 perch was 2.2 percent.

12 --o0o--

13 CONTROLLER MONTGOMERY: This depicts the funded  
14 ratio over the past 10 years. For 2015, we are projected  
15 to slide back to 73.3 percent, mostly due to the poor  
16 investment returns.

17 Now, I'll turn it back over to Cheryl.

18 --o0o--

19 CHIEF FINANCIAL OFFICER EASON: Also included in  
20 the CAFR is some program information that I think is worth  
21 noting here, because it is something we've been  
22 discussing about the maturing of the plan. So before you  
23 are just some statistics on membership. And it's  
24 relative, as I mentioned, to the characteristics of the  
25 CalPERS plan as we discussed in our risk mitigation.

1           So for 2015, the total number of active and  
2 retired members actually grew by 73,000, or six percent.  
3 And we actually saw growth in both active and retiree  
4 members.

5                           --o0o--

6           CHIEF FINANCIAL OFFICER EASON: If you look at  
7 this same data from the previous slide, but now looking at  
8 it as a ratio of active to retired members, you see that  
9 there is a slight increase in the number of active to  
10 retirees. However, the long-term trend continues to show  
11 a decrease in the active -- of the ratio of actives to  
12 retirees as the pension plan continues to mature.

13                           --o0o--

14           CHIEF FINANCIAL OFFICER EASON: We've talked  
15 about this maturing as impacting cash flows, and this  
16 trend of negative cash flows. And here you can see that  
17 there are more benefits paid than contributions received.  
18 And there continues to be a gap between those incoming and  
19 outgoing cash flows currently at the gap being 5.1 million  
20 for the 2014-15 -- sorry, billion for the 2014-15 fiscal  
21 year. And the difference, or the gap, is covered by  
22 investment earnings to ensure that the benefits are paid  
23 to retirees and their beneficiaries.

24                           --o0o--

25           CHIEF FINANCIAL OFFICER EASON: The investment

1 and administration costs I think are worth noting. They  
2 decreased from 2014. In 2015, the total was 343 -- or the  
3 decrease, sorry, was 343 million, or 20 percent, mainly  
4 due to the reduction in external management fees as INVO  
5 continues to transition assets from external managers to  
6 internal management, as well as lower investment returns  
7 in 2015 compared to 2014 contributed to that decrease.

8 Administrative costs also decreased by 40  
9 million, or 10 percent, due to continued efforts to reduce  
10 IT consulting costs and increase operating efficiencies,  
11 while maintaining high levels of customer service and  
12 satisfaction.

13 --o0o--

14 CHIEF FINANCIAL OFFICER EASON: And just next  
15 steps. Today we are seeking a recommendation from the  
16 Committee for the Board to approve the 2014-15 annual  
17 financial statements. We will be finalizing the  
18 Comprehensive Annual Financial Report, or CAFR, upon  
19 review and approval of the basic financial statements. We  
20 are also working on some GASB changes for the upcoming  
21 year.

22 The first is GASB 74. That's for fair value  
23 measurement and application. And this is effective for  
24 the fiscal year 2015-16. This will provide more  
25 transparency and reporting of investments that are

1 measured at fair value. And we've already begun working  
2 in earnest with the Investment Office over the past year  
3 in preparation of implementing this standard for our  
4 upcoming fiscal year-end.

5           If we look farther out to fiscal years 2016-17  
6 and 17-18, GASB standards for other post-employment  
7 benefits, or OPEB, will be implemented. GASB standard 74  
8 and 75 are the equivalent to GASB 67 and 68 standards, but  
9 for other post-employment benefits. These standards will  
10 see unfunded OPEB liabilities recognized on the face of  
11 the financial statement balance sheet.

12           GASB 74 is effective for 2016-17 for the CalPERS  
13 plan, while GASB 75 is effective 2017-18 for reporting by  
14 employers.

15                           --o0o--

16           CHIEF FINANCIAL OFFICER EASON: And with that,  
17 Kristin and I will answer any questions you may have on  
18 the basic financial statements for 2014-15.

19           CHAIRPERSON COSTIGAN: Okay. So we've got a  
20 couple, but I've got one just to start with. So just on  
21 slides 10 and 11 - I'm just trying to reconcile - which is  
22 number of active and retired members, and then the ratio  
23 of active to retired members. So if you look at the  
24 chart, we've seen a growth of 54,000 positions between '14  
25 and '15. So you've gone from 776 to 830. And then you've

1 only had a increase of 19,000 in number of active  
2 retirees, which if I do my math right is a spread of  
3 35,000 positions or additional people in the system, yet  
4 we're still seeing a growth of the 1.6 on the next slide.

5 So one is do we know where -- if I'm reading the  
6 charted right, where are the majority of these active  
7 employees now? I assume that growth is in local  
8 government. And if we don't have the details, that's  
9 fine. I was just curious.

10 CONTROLLER MONTGOMERY: Yeah, I'd have to come  
11 back to you.

12 CHAIRPERSON COSTIGAN: Because if you just look  
13 at the chart you've netted -- this is what I'm just  
14 confusing, starting in '12, you have netted more job  
15 growth. That seems to have outpaced the number of  
16 retirees, yet our percentage is continuing to grow. So I  
17 don't -- it's a net of 35,000 positions just in '15.

18 Anyway, just a little observation.

19 CHIEF FINANCIAL OFFICER EASON: I would just note  
20 that the greater increase in the actives is what's driving  
21 on slide 11 why you're seeing the ratio of actives to  
22 retirees grow just that slight amount. So that's a  
23 reflection of the difference between '14 and '15.

24 CHAIRPERSON COSTIGAN: And you're -- I'm sorry,  
25 Ms. Eason, I actually read it in the reverse. I was



1 looking at the number of retirees to actives is going up.  
2 It was the reverse. Thank you. But I would be curious as  
3 to know where the growth is.

4 Mr. Jelincic.

5 COMMITTEE MEMBER JELINCIC: Looking at the  
6 footnotes particularly on investments, we report a lot of  
7 the investments net of fees and management fees and costs.  
8 I recognize that GAAP permits that. It doesn't require  
9 it, but permits it. I would also point out that CEM has  
10 said it's really not the best way to report it. It is  
11 consistent with GAAP.

12 Part of the problem I have is that, as you know,  
13 I'm pushing to bring more and more of it in-house, and so  
14 if -- it helps us to actually identify how much we are  
15 spending on outside managers, so that we can show the  
16 reduction relative to the incremental costs of adding  
17 staff, but it is consistent with GAAP, and I will  
18 acknowledge that.

19 And I will move that we accept it.

20 CHAIRPERSON COSTIGAN: All right.

21 Ms. Yee.

22 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

23 I had a question with regard to local employers,  
24 and that is the switch in the actuarial method from the  
25 community rating exemption to the adjusted -- to the age

1 adjusted rates. Has that switch already started and on a  
2 pretty good clip?

3           CONTROLLER MONTGOMERY: Yes, the switch has  
4 started. It is effective for this coming fiscal year, but  
5 we had some early adopters in our employers that their  
6 valuation has included that.

7           COMMITTEE MEMBER YEE: Okay. Okay. And I guess  
8 with that, are we going to expect to see a higher rate of  
9 deposits into the OPEB Trust fund as a result?

10           CONTROLLER MONTGOMERY: I'm not sure. I mean,  
11 that's speculative, so. Maybe. I don't know.

12           COMMITTEE MEMBER YEE: Okay. And then with  
13 respect to our own implementation of the GASB rules to  
14 come, any anticipated implementation issues that you see?

15           CONTROLLER MONTGOMERY: We are just starting the  
16 planning for this. I can do lessons learned with 67, 68.  
17 It was a lot of planning, a lot of coordination, a lot of  
18 communication. And I see the same thing happening with  
19 these two changes.

20           COMMITTEE MEMBER YEE: Okay. Good. If my office  
21 can be a resource, please feel free to reach out.

22           Thank you.

23           CHAIRPERSON COSTIGAN: Mr. Gillihan.

24           COMMITTEE MEMBER GILLIHAN: Thank you, Mr. Chair.  
25 I don't have any particular concerns with this agenda

1 item, but I do have a process concern relative to -- I  
2 understand we're going to hear from our external  
3 auditor -- is it the external auditor or internal auditor,  
4 at Risk and Audit Committee on their views of this  
5 particular agenda item. So it seems a little awkward that  
6 we're going to be voting on it as a committee now, only to  
7 hear what our external auditor thinks about it later. So  
8 I would just encourage us to think that through in our  
9 future scheduling of these items.

10 Thank you.

11 CHAIRPERSON COSTIGAN: Ms. Eason, would you like  
12 to respond. I know we talked about planning.

13 CHIEF FINANCIAL OFFICER EASON: So it is -- the  
14 financial statements are a representation of management,  
15 and therefore they require approval by the Finance and  
16 Administration Committee. What the Risk and Audit  
17 Committee will be hearing will be accepting the auditor's  
18 report -- the independent auditor's report on those  
19 financial statements.

20 So the basic financial statements are included,  
21 but what's being approved at the Risk and Audit Committee  
22 is actually the opinion of the external auditor, or the  
23 independent auditor. So that's the difference between the  
24 two approvals. This is to approve the basic financials,  
25 Risk and Audit is to approve the report being offered by

1 the independent auditor's on the financial statements.

2 COMMITTEE MEMBER GILLIHAN: Right. And I can  
3 appreciate the distinction, but I guess the point is it  
4 seems like our action today would be informed by the  
5 auditor's opinion of the quality of the financial  
6 statements. That's the point I'm making.

7 Thank you.

8 CHAIRPERSON COSTIGAN: So Mr. Gillihan does raise  
9 a good point. Mr. Jacobs, I'm going to look to you for a  
10 second. And I guess from a process standpoint -- or Mr.  
11 Feckner as the Board President, would it be more prudent  
12 to move forward with this Committee, recess it at the end,  
13 wait for Risk And audit to take its action, and then come  
14 back and adopt it with what Mr. Gillihan is raising or are  
15 you comfortable with what Mr. Gillihan has raised?

16 CHIEF FINANCIAL OFFICER EASON: Well, I would  
17 just point out, and I don't want to speak on behalf of the  
18 independent auditors, but they have reviewed the financial  
19 statements. And so unless there were changes to the  
20 financial statements, I think those changes would take  
21 effect in this Committee. And what would be -- what would  
22 be required in the Risk and Audit Committee is if there  
23 were any comments to their actual -- to their actual  
24 recommendations. But their -- we work very closely with  
25 the independent auditors. And so these financial

1 statements are the same as what they're presenting.

2 CHAIRPERSON COSTIGAN: All right. I think what  
3 we will do is just move forward today, but it raise --  
4 with Mr. Gillihan's suggestion at the next time we do this  
5 is let's sequence it a little bit differently.

6 Mr. Jelincic.

7 COMMITTEE MEMBER JELINCIC: I actually had a  
8 question and then a comment.

9 I made a motion to accept.

10 CHAIRPERSON COSTIGAN: The staff recommendation.

11 COMMITTEE MEMBER JELINCIC: I notice the staff  
12 recommendation was to approve. And if approved is more  
13 appropriate, I would like to substitute that word in the  
14 motion.

15 I have met with the independent auditors. They  
16 actually spoke very highly of Kristin and Cheryl. They  
17 said that they actually had an easier time getting the  
18 information this time than they have previously. And so  
19 they spoke very highly of you, and I want to acknowledge  
20 that.

21 CHAIRPERSON COSTIGAN: Thank you.

22 Mr. Boyken.

23 ACTING BOARD MEMBER BOYKEN: Thanks. I would  
24 just point out that the action we take today comes back to  
25 the full Board tomorrow, and we've read the independent

1 auditor's report, clean unmodified opinion, so I'm  
2 perfectly comfortable with -- the Treasurer is not on  
3 this Committee, but I'm perfectly comfortable with the  
4 Committee taking action to accept or approve today.

5 CHAIRPERSON COSTIGAN: All right. Thank you,  
6 all. With that, it has been moved by Jelincic. Is there  
7 a second?

8 VICE CHAIRPERSON HOLLINGER: Second.

9 CHAIRPERSON COSTIGAN: Seconded by Hollinger.  
10 All those in favor?

11 (Ayes.)

12 CHAIRPERSON COSTIGAN: Oh, wait a second.

13 COMMITTEE MEMBER JELINCIC: Did we decide whether  
14 it's "approve" or "accept"?

15 CHAIRPERSON COSTIGAN: We'll go with Mr.  
16 Jelincic's -- the recommendation is that the Board of  
17 Administration -- or this Committee, Finance and  
18 Administration, approve the draft of the CalPERS 2014  
19 basic financial statements, is that is, Mr. Jelincic?

20 COMMITTEE MEMBER JELINCIC: That's fine.

21 CHAIRPERSON COSTIGAN: So it's been moved by  
22 Jelincic --

23 VICE CHAIRPERSON HOLLINGER: Second.

24 CHAIRPERSON COSTIGAN: -- seconded by Hollinger.  
25 All those in favor?

1 (Ayes.)

2 CHAIRPERSON COSTIGAN: Opposed?

3 Motion carries. Thank you.

4 Next item, Ms. Eason, Mid-Year Budget Revision.

5 CHIEF FINANCIAL OFFICER EASON: Thank you again.

6 Cheryl Eason, CalPERS staff.

7 Agenda Item 5b is an action item and represents  
8 the first reading of the 2015-16 mid-year budget revisions  
9 to the 2015-16 annual budget. In April of this year, the  
10 Board approved the total annual budget for 2015-16 of  
11 \$1.819 billion.

12 If the proposed mid-year budget revisions are  
13 accepted by the Committee today, and approved by the  
14 Board, the 2015-16 total CalPERS budget will decrease to  
15 1.808 billion, which represents a reduction of 12.1  
16 million or 0.7 percent.

17 The total number of authorized positions at  
18 CalPERS remains unchanged at 2,765. Page one of the  
19 agenda item details the budget categories and the mid-year  
20 changes recommended.

21 The recommendation includes an increase of 1.2  
22 million to administrative operating costs, offset by a  
23 decrease to the third-party administrator fees budget of  
24 13.3 million for a net decrease of 12.1 million.  
25 Administrative operating costs include technical

1 adjustments of 4.6 million related to salaries,  
2 retirement, and health benefits offset by 1.1 million in  
3 savings related to the Board member election and 2.3  
4 million due to a small increase in vacancies from the  
5 targeted 5 percent to 6.6 percent.

6           The net decrease of 13.3 million relates to  
7 third-party administrator fees for the long-term care and  
8 self-funded health programs. This includes a reduction of  
9 15 million in the self-funded health program due to the  
10 move to UnitedHealthcare Medicare Advantage as the carrier  
11 in 2016 to replace Blue Cross as administrator for  
12 Medicare plans.

13           The reduction is offset by Long-Term Care Program  
14 fees increasing by 1.7 million due to a previously Board  
15 approved contract amendment, which includes additional  
16 service fees for open application, website maintenance,  
17 and a transitional care program pilot.

18           This includes -- this concludes the overview of  
19 the mid-year revisions to the 2015-16 budget, and I would  
20 be happy to answer any questions.

21           CHAIRPERSON COSTIGAN: No questions? All right.  
22 So, first, I would like to really give a lot of credit to  
23 Chairwoman Mathur and to Doug McKeever for the highlight  
24 on the reduction in fees. I mean, again, you guys, and  
25 Cheryl back to you again on the budget transparency. The



1 fact that we continue to recognize, even in the budget  
2 process this is member money and continue to find a way to  
3 continue to drive down costs. So very great there and  
4 great news.

5 I still don't like the vacancy rate, but we'll  
6 work on that going forward. So I do note that we're  
7 getting it down. And also to Ted great work in your shop  
8 in trying to continue to reduce the vacancy rate, so --  
9 Mr. Jones.

10 COMMITTEE MEMBER JONES: Yeah. Thank you, Mr.  
11 Chair. Yeah on that issue of vacancy rate, however, you  
12 know, it's a concern, but I do thank you for recognizing  
13 the impact of the vacancy rate by reducing the overall  
14 budget with a credit to recognize the vacancy rate. And I  
15 think that's prudent, so that money is just not sitting  
16 there unused.

17 So with that, I'll move the recommended approval  
18 of this item.

19 CHAIRPERSON COSTIGAN: It's been moved by Jones.

20 VICE CHAIRPERSON HOLLINGER: Second.

21 CHAIRPERSON COSTIGAN: Seconded by Hollinger.

22 All those in favor?

23 (Ayes.)

24 CHAIRPERSON COSTIGAN: Opposed?

25 Motion carries. Thank you.

1 All right. Our next ITEM, 6a. Are we talking  
2 out of order?

3 CHIEF FINANCIAL OFFICER EASON: Yes. If we could  
4 do the information item first, 8a, the Annual Review of  
5 Funding Levels add Risk Report. Alan, our Chief Actuary,  
6 will cover that.

7 CHAIRPERSON COSTIGAN: Any objections?

8 CHIEF FINANCIAL OFFICER EASON: And then we can  
9 got into the second reading of the policy.

10 CHAIRPERSON COSTIGAN: That would be. Great  
11 Thank you.

12 Mr. Milligan.

13 CHIEF ACTUARY MILLIGAN: Thank you. Alan,  
14 Milligan, CalPERS staff. Good morning. This is an  
15 exciting day, and I am glad to be before you today.

16 This is the fourth annual review of the funding  
17 levels and risks report, which is a report that we prepare  
18 every year to assist the Board and this Committee in the  
19 assessment and management of the risks inherent in the  
20 funding of the system.

21 This report is for the valuations as of June  
22 30th, 2014, and reflects experience in the 2013-14 fiscal  
23 year. This report also serves to report on the results of  
24 the most recent set of actuarial valuations. It's really  
25 two different purposes. And they're closely linked, so it

1 makes sense to report on them together.

2 I'd like to report on the results of the  
3 valuations first. We're still in the process of  
4 completing the public agency valuations, so this is a bit  
5 of a change from past practice, since in previous years  
6 we've waited until we have the final results before  
7 preparing the report.

8 This year, we have been delayed in completing our  
9 annual actuarial valuations due to the implementation of  
10 the new governmental accounting standard GASB 68.  
11 However, at this point, we're far enough along in the  
12 process to be confident that the results we are presenting  
13 are accurate in total. Some individual plan results may  
14 differ, but the overall distribution is accurate.

15 I should add that the actuarial staff really did  
16 an extraordinary job in getting this together in time for  
17 this meeting. It's been a very stressful time, but they  
18 really rose to the occasion in getting this report  
19 together, and we felt it was important that this report be  
20 ready, given the other agenda item before you up next.

21 This report shows that the funded status of plans  
22 at CalPERS remain generally below 100 percent with the  
23 bulk of plans in the 70 to 90 percent funded range. This  
24 should not be surprising as the overall funded status is  
25 about 76 percent.

1           One somewhat surprising result is the number of  
2 plans at or above 100 percent. There are about 300 of  
3 these non-PEPRA plans. The actuaries tell me that these  
4 tend to fall into two categories, second tier plans  
5 created after the financial crisis of 2008-2009, and plans  
6 where the employer has made additional contributions over  
7 and above the minimum contributions that we set.

8           In addition to these plans, a lot of new PEPRA  
9 plans, which were also created after the financial crisis,  
10 are also above 100 percent funded status.

11           At this point, I should point out that I have  
12 been talking about the funded status on a going concern  
13 basis. On a hypothetical termination basis, most plans  
14 are between 40 and 60 percent funded. This is reflective  
15 of the very low rates of return on treasury securities  
16 recently.

17           Employer contributions are increasing in general,  
18 but these increases are usually fairly modest. Most  
19 employers are seeing contribution changes that range from  
20 a reduction of less than two percent of pay to an increase  
21 of up to four percent of pay. The underlying details are  
22 fairly complex due to the number of plans per employer.  
23 We have simplified it in the report by looking at all of  
24 an employer's plans as if it were a single plan.  
25 Increases to employer contributions were anticipated and

1 usually were along the lines of the projected contribution  
2 levels that we included in last year's actuarial report.

3           At this point, I'm going to switch to the risk  
4 analysis contained in the report. In the report, we  
5 discuss a number of changes in the pension environment  
6 that will affect how risks will evolve in the future. The  
7 most significant factor is the ongoing maturing process  
8 that we have discussed with you a number of times. This  
9 continues to evolve and is making plans more sensitive to  
10 investment volatility.

11           This year, we have also highlighted the trend  
12 towards lowering the discount rate amongst public pension  
13 plans. This trend has been going on for quite a few years  
14 now, but has accelerated in the last few years. It is  
15 likely that the reductions in the discount rates reflect  
16 the same factors that have influenced changes at CalPERS.  
17 A general lowering of the expectations about future  
18 investment returns for a given level of risk and a concern  
19 about the level of risk being taken.

20           All of this means that asset levels will increase  
21 relative to the underlying payrolls, and plans will be  
22 more sensitive to investment and demographic volatility.

23           Sorry, I think I missed something here. I got  
24 myself out of order.

25           The risk -- the report shows that risk levels are

1 hire and have generally increased from the prior year.  
2 That is primarily due to the investment returns of 2.4  
3 percent last year. This was less than was assumed than  
4 the assumed investment return and will result in lower  
5 funded status and higher future contributions when we  
6 complete next year's annual valuation.

7           While this lower return is not built into  
8 employer rates in the valuations that we are finalizing  
9 right now, it is built into the projected contribution  
10 rates that will be shown in the reports, so employers will  
11 see the effect of this return in their reports.

12           While the risk levels remain high, they are  
13 significantly lower than they were in the first report on  
14 funding levels and risks three years ago. This is due to  
15 Board action with respect to the strengthening of our  
16 funding methods and our assumptions, due to generally good  
17 investment returns, and due to the passage of pension  
18 reform. We have made progress.

19           However, risk levels will increase in the future  
20 if we do not take action. As I mentioned already, the  
21 maturing of plans will mean that we have more retirees  
22 relative to the number of active members. Also, we expect  
23 funded status to increase gradually over time. This means  
24 that asset levels will increase relative to the underlying  
25 payrolls, and plans will be more sensitive to investment

1 and demographic volatility.

2           Our model predicts that plans will be most  
3 sensitive to investment volatility in 20 to 30 years. So  
4 risk levels are high and plans are becoming more sensitive  
5 to risk. What should we do about it?

6           Under your direction, staff developed a funding  
7 risk mitigation policy, which was presented last month and  
8 is back before you for a second reading this month. This  
9 policy only addresses the investment and actuarial side,  
10 because that is what the Board controls. This policy does  
11 not address, because the Board does not have control over,  
12 benefit changes or member contribution rate changes.

13           If adopted, the policy will address the risks of  
14 low funded status and the risk of large increases in  
15 employer rates. It will be less impactful on the risk of  
16 high contribution rates. There is a cost to lowering  
17 risk, and this cost offsets the improvements in this  
18 aspect of funding risk.

19           One key decision in -- is the pacing of the  
20 proposed funding risk mitigation plan. Staff have tried  
21 for the Goldilocks zone, not too hot and not too cold. In  
22 this case, we're trying for risk mitigation that is not  
23 too slow, leaving the fund exposed for too long, and not  
24 too fast, causing significant short-term increases in  
25 contribution rates. I look forward to the discussion on

1 that agenda item.

2 In summary, this report shows that funding levels  
3 remain low and contributions and risk levels remain high.  
4 This is to be expected. Retirement systems are long-term  
5 commitments and are funded over very long periods of time.  
6 Absent some extraordinary occurrence in the financial  
7 market, it takes time to significantly change the funding  
8 levels and risks of a retirement system.

9 But we should not be complacent. This report  
10 reveals the need to address the risks in the funding of  
11 the system. Due to the Board's leadership, there is an  
12 agenda item this month to address those risks.

13 That concludes my presentation, and I'd be happy  
14 to take any questions.

15 CHAIRPERSON COSTIGAN: Mr. Jelincic.

16 COMMITTEE MEMBER JELINCIC: I kind of enjoy the  
17 irony that the more assets we have, the more volatile the  
18 contribution becomes. And at the same time, we're  
19 adopting a mitigation strategy to reduce the volatility of  
20 the employer contributions. We could do that by having  
21 lower assets, but then we've got a problem that we do have  
22 to pay benefits. But I do enjoy the irony and want to  
23 point it out.

24 In the -- in your report on the executive  
25 summary, first paragraph, you say that the return for



1 fiscal 2013-14 was 17.7. You know, last year, we reported  
2 at 13.8. Can you explain that? And if it is a change,  
3 why didn't we note it?

4 CHIEF ACTUARY MILLIGAN: I think last year we  
5 reported it at 18.3 not 13.8.

6 COMMITTEE MEMBER JELINCIC: Oh, I'm sorry, you're  
7 right. 18.3. Okay, but it's still a change from 18.3 to  
8 17.7 is, you know, chunk of change when you're at \$300  
9 billion. Why the change and why was it not pointed out?

10 CHIEF ACTUARY MILLIGAN: That was a change in  
11 the -- in what we reported in the financial statement.

12 Cheryl, do you want to take that one?

13 CHIEF FINANCIAL OFFICER EASON: Yes, I believe it  
14 was an adjustment to some opening balance numbers that we  
15 discovered after this report had been issued, but as part  
16 of the work that we did for this year. So I think that's  
17 the reason for the discrepancy.

18 COMMITTEE MEMBER JELINCIC: Okay. And if  
19 we're -- if we've decided we've made a mistake previously,  
20 we're changing the number, I just think we ought to note  
21 the change, because some people will go and look at the  
22 old report and say, well, you know, what's going on? You  
23 know, so it's a reconciliation issue.

24 CHIEF FINANCIAL OFFICER EASON: We've made a  
25 change in the CAFR where we will be footnoting that for

1 this year's CAFR.

2 COMMITTEE MEMBER JELINCIC: Thank you.

3 CHIEF ACTUARY MILLIGAN: I should also point out  
4 that, at this point, we're using the time weighted rates  
5 of return. With the change to the GASB standard and the  
6 availability of the money weighted rates of return, we  
7 will probably be changing that in the report in the  
8 future, because the money weighted rate of return is  
9 actually a more useful number for this purpose.

10 COMMITTEE MEMBER JELINCIC: Okay. And so I would  
11 suggest if you're going to change it next year, you know,  
12 note that you made that change.

13 Thank you.

14 CHAIRPERSON COSTIGAN: Okay. So I just have a  
15 couple questions of Mr. Eliopoulos, not to put you on the  
16 spot. But more or along the lines in the conclusion, I am  
17 just curious do you have an opinion, when they come to the  
18 conclusion where we have rates are expected to remain high  
19 for an extended period of time, unless there is a period  
20 of exceptional returns in the market.

21 Mr. Milligan, when you come with that conclusion,  
22 is there a target we're looking at for a period of time?  
23 I mean, I know in our next -- the next issue we're going  
24 to take up actually deals with this, but at least your  
25 conclusion on this one, and given the volatility of the

1 market, what is the time frame we're looking at? And if  
2 you don't have an answer, that's fine. I just was looking  
3 at your conclusion.

4 CHIEF ACTUARY MILLIGAN: It would take -- you  
5 know, it depends on just how extraordinary it is. You  
6 know, a fairly lengthy period of, you know, significantly  
7 above average, but not extraordinary returns would do it,  
8 but, of course, that would be somewhat unprecedented. The  
9 markets are never that calm and consistent.

10 You know, so it kind of depends. The markets can  
11 occasionally return very large rates of return. It's not  
12 unprecedented in historical -- you know, in the history of  
13 what the markets have returned, but it's not something  
14 that we can count on.

15 CHAIRPERSON COSTIGAN: But what -- I just want to  
16 make sure what, I understand, you are at least alluding to  
17 is if you look over the last 30 years, if I am correct,  
18 we've averaged and 8 percent return, although the calendar  
19 marches forward. We're actually talking about the need to  
20 exceed those rushes for a longer period of time.

21 CHIEF ACTUARY MILLIGAN: We're talking about  
22 needing to exceed those rates of return. If you get a  
23 couple of years in the 30 percent plus range, you'd be  
24 really -- it would really help the system, but those are  
25 extraordinary and not something that your should be

1 counting on.

2 CHIEF INVESTMENT OFFICER ELIOPOULOS: The only  
3 point I would add to that, Mr. Costigan, is that over that  
4 20-year period, the interest rate environment was  
5 dramatically different than the interest rate environment  
6 that we're presently at. In other words, interest -- the  
7 wind was at our back the last 20 years with interest rates  
8 declining over that period. And we're now at a very low  
9 interest rate period, so I wouldn't want to give the  
10 impression that we can expect the same pattern of returns  
11 going forward. And the stochastic modeling that Alan's  
12 team and our team did in looking at the risk mitigation  
13 strategy is probably the best way to analyze the  
14 randomness of the patterns of return that could happen  
15 over the future.

16 But as Alan said, we shouldn't expect or rely on  
17 a long period of exceptional returns to play out.  
18 Although, it is possible.

19 CHAIRPERSON COSTIGAN: Well, and I think Alan  
20 made the point, even with the 8 percent over 30 years, you  
21 look at significant increases in the market. And then as  
22 you also talk about from the standpoint of interest rates.  
23 Even if we see a modest increase, we -- they will continue  
24 to be historically low for years to come.

25 On that, one last point, and then Ms. Hollinger

1 we'll go to you. Alan, on -- in the attachment, I'm just  
2 trying to reconcile. In our earlier report, we see a  
3 growth in the number of employees on page 10, but on nine  
4 of 32, if I look at it, in addition many employers have  
5 been reducing their payrolls.

6           So in our report, we talk about reductions, or  
7 that payrolls are reducing, but on our chart, we see a net  
8 of 39,000. So at some point, I would like to just have a  
9 reconciliation as to what's referenced in the  
10 attachment -- in the -- it's the second paragraph -- or  
11 third paragraph from the bottom on page nine, just many  
12 employers have been reducing their payroll, and -- but our  
13 other chart shows that that is, in fact, going in a  
14 different direction.

15           CHIEF ACTUARY MILLIGAN: That is likely due to  
16 discrepancy in the timing. My data, because we have to do  
17 it for the actuarial report, we have to scrub the data for  
18 our purposes tends to be a little bit older. And I  
19 believe that the data that we used on the other chart was  
20 more current.

21           CHAIRPERSON COSTIGAN: Okay. All right.  
22           Ms. Hollinger.

23           VICE CHAIRPERSON HOLLINGER: Yeah. I know we're  
24 talking about upside here and benchmark levels. You're  
25 saying 8 percent that we need to make, but I also think --

1 obviously, you're making an excellent point that with the  
2 maturing of the population, I also think in a risk  
3 mitigation strategy that we need to understand that that  
4 has almost an exponential impact on the downside when  
5 you're paying out more and then let's say you experience a  
6 bad year in the market.

7 CHIEF ACTUARY MILLIGAN: Yes.

8 VICE CHAIRPERSON HOLLINGER: Could you speak to  
9 that?

10 CHIEF ACTUARY MILLIGAN: Yes. What we're -- what  
11 the modeling is showing is that the level of assets  
12 relative to employer payrolls are expected to continue to  
13 increase, both because of the demographic shift, as well  
14 as because of improving funding, as well as -- which is  
15 kind of the ironic point that Mr. Jelincic made -- as well  
16 as the actual pattern of benefit changes.

17 A good portion of our current retiree base  
18 retired under older formulas. The current new retirees  
19 and many active employees are under somewhat more generous  
20 formulas. And then the newest group of employees are  
21 under the lower benefit formulas put in place by the  
22 Public Employees Pension Reform Act, PEPRA.

23 So all of this combines to cause a -- as more and  
24 more of the retiree population gets into the more generous  
25 formulas, and more and more of the active population comes

1 under the less generous formulas, you will see -- that  
2 will also exacerbate this trend. And it's kind of all of  
3 these three factors together that have shown up in our  
4 modeling that have caused those risk levels to be what  
5 they are. And so all of this stuff is built into our risk  
6 modeling.

7           So I wanted to -- I don't want to overstate that  
8 the risk -- you know, our risk levels that we're looking  
9 at already incorporate that, but it is true that the  
10 actual employer contributions will become more sensitive  
11 to investment volatility than they have been in recent  
12 years. And that's kind of -- that's causing us some  
13 concern, and we're wanting to really get at that issue  
14 with the risk mitigation policy.

15           CHAIRPERSON COSTIGAN: Mr. Jelincic.

16           COMMITTEE MEMBER JELINCIC: I really appreciate  
17 the pessimism on the investment returns we're going to get  
18 over the next few years, because the markets are really,  
19 really good at making whatever -- doing whatever it has to  
20 to make most people wrong. So I appreciation the  
21 pessimism.

22           In your funding level, one of the changes we made  
23 was new actuarial assumptions on how long people were  
24 going to live. I remember seeing something recently where  
25 the actuary says, well, gee, maybe we overdid it. And I

1 was wondering if you can comment on that? I'm not  
2 proposing we change it today, but...

3 CHIEF ACTUARY MILLIGAN: Certainly. I would love  
4 it -- first off, I would absolutely love it if the markets  
5 made a fool out of me by giving us that extraordinary  
6 string of returns that put us back into a really healthy  
7 status. That would be -- I would love to be made a fool  
8 of by the markets.

9 COMMITTEE MEMBER JELINCIC: I think we all would.

10 CHIEF ACTUARY MILLIGAN: On the mortality issue,  
11 yes, there was a report recently that indicated that the  
12 most recent mortality improvement scale that was released  
13 by the Society of Actuaries may have shown higher rates of  
14 mortality improvement than more recent data is showing.

15 That's -- you know, so that does mean that future  
16 mortality improvements may not be as much as was expected.  
17 We actually adopted our mortality improvement scale just a  
18 short period of time before that table came out. So we  
19 adopted a mortality -- a slightly older mortality  
20 improvement scale.

21 So we're trying to -- trying to take a look at  
22 it, but we know that the difference, if there is a  
23 difference, will not be as much for us, because we hadn't  
24 adopted the more aggressive mortality improvement  
25 assumptions that were built into the most recent table,



1 because it wasn't available at the time we did our -- took  
2 our action.

3 COMMITTEE MEMBER JELINCIC: How big a change are  
4 they making in the guess?

5 CHIEF ACTUARY MILLIGAN: It's -- it will -- it  
6 will not -- even if we had adopted the newest table, the  
7 level of change that we saw when we adopted our last  
8 assumption was fairly large, because we were going from no  
9 mortality improvement to a fairly significant level of  
10 mortality improvement. This will be significantly smaller  
11 than that. And, in fact, it may -- it could go either  
12 way. We simply can't make -- you know, we will have to do  
13 a lot more analysis, which we will do as part of our next  
14 experience study to really get at that issue, but it  
15 should be quite a bit smaller than the change that we  
16 experienced when we adopted the mortality improvement back  
17 in -- a couple years ago.

18 COMMITTEE MEMBER JELINCIC: So we'll have less  
19 assets and therefore less volatility.

20 Thank you.

21 CHAIRPERSON COSTIGAN: Mr. Jones.

22 COMMITTEE MEMBER JONES: Yeah. Thank you, Mr.  
23 Chair. Yeah, Alan, I'm looking at page 10 of 32, and it's  
24 page 220 in the iPad. And it talks to changes in employer  
25 rates as a percentage of payroll. And I was focusing on

1 the 0 to 2 and then the 4 and then the more than 4,  
2 because that's the majority of the plans fall in those  
3 several categories.

4 But when I looked at the numbers, I only come up  
5 with about 1,500 plans. So where are the rest? I know  
6 you on the subsequent chart, you say you compressed the  
7 safety into the miscellaneous, is that the same thing  
8 that's happening here?

9 CHIEF ACTUARY MILLIGAN: That is precisely what's  
10 happening here.

11 COMMITTEE MEMBER JONES: Okay. Okay. Thanks.  
12 So the second part of the question is looking at the  
13 increase in the 0 to 2 percent, do you have a sense of how  
14 many of those almost 600 are at the upper end of that  
15 bracket?

16 CHIEF ACTUARY MILLIGAN: I do not. I believe  
17 they're fairly distributed across the -- I don't think  
18 that they're all -- they're concentrated at the higher  
19 end, but I would have to get back to you if you want more  
20 detail.

21 COMMITTEE MEMBER JONES: That's okay. I'm  
22 just -- I'm trying to get understanding of information for  
23 our next report.

24 Thank you

25 CHAIRPERSON COSTIGAN: All right. I see no

1 further questions or discussion. Thank you, Mr. Milligan.

2 CHIEF ACTUARY MILLIGAN: Thank you.

3 CHAIRPERSON COSTIGAN: And that was an  
4 information. So now we're going to move back to Item 6a.  
5 Just very quickly for those who want to speak, please go  
6 ahead and sign up in the back. We've only got a couple  
7 folks. So anyway.

8 Cheryl.

9 CHIEF FINANCIAL OFFICER EASON: Thank you. So  
10 we're back onto the 6a Funding Risk Mitigation Policy,  
11 Second reading. And based on direction from the  
12 Committee, two policies have been developed for your  
13 review today. The original proposed policy with the 4  
14 percent threshold remains unmodified, and a second policy  
15 with a 2 percent threshold has been included.

16 Based on staff's analysis, a 2 percent initial  
17 threshold would increase the pace of risk mitigation by  
18 providing for a risk mitigation event when there is an  
19 investment return between 2 to 4 percent above the  
20 discount rate at that time.

21 Modeling estimates that that would be an  
22 additional event every 15 years. A 2 percent threshold  
23 compared to the 4 percent threshold would also reduce the  
24 average time to reach an 8 percent level of volatility  
25 from 21 years to 19 years.

1 Modest increases in employer's contribution rates  
2 compared at the proposed 2 percent threshold would be less  
3 than 0.3 percent for miscellaneous plans, and 0.5 percent  
4 for safety plans in any given year during risk mitigation.

5 Stakeholder outreach with leaders of our member  
6 and employer organizations has taken place since the first  
7 reading of this policy in October. Feedback from the  
8 League of Cities indicates support for both policies at 2  
9 percent and 4 percent. This does not include going from a  
10 7.5 to 6.5 percent discount rate immediately.

11 Member organizations generally continue to  
12 support the original 4 percent risk mitigation policy  
13 proposed in October. Feedback from Department of Finance  
14 staff supports a more aggressive schedule in reducing the  
15 discount rate from 7.5 to 6.5 percent.

16 To begin preparations for implementation of a  
17 risk mitigation policy, staff requests the Committee  
18 recommend approval of one of the policies being presented  
19 today.

20 This concludes my portion of the remarks for this  
21 item, we'd -- Ted, Alan, and I, and Anne would be happy to  
22 answer any questions you may have regarding the draft  
23 funding risk mitigation policy.

24 CHAIRPERSON COSTIGAN: So before we get to  
25 questions, Mr. Eliopoulos, Ms. Stausboll, any comments?

1           You don't have to have any.

2           All right. So now we're going to hear, because I  
3 have no other questions up here, we're going to ask the  
4 folks who have -- wanted to speak on this publicly to come  
5 on down. We'll do -- there's four of you all, so if you  
6 all come down to my left.

7           First, we'll start with Eric Stern from the  
8 Department of Finance, and then Christy Bouma representing  
9 the California Professional Firefighters, and then Mr.  
10 Johnson with SEIU 1000 and then Jay, if you want to come  
11 on down as well. Jai, you're signed up. You can come on  
12 down as well.

13           MR. STERN: Good morning. My name is Eric Stern  
14 with the California Department of Finance. Thank you for  
15 giving me the opportunity to address the Committee and the  
16 Board today on this important topic.

17           Over the last couple days I've been thinking  
18 about how to reframe this issue in a little bit of a  
19 different way. Part of my job at Department of Finance is  
20 to look at the bill we get from CalPERS, the contribution  
21 rates, and figure out how to work it into the State  
22 budget. And the bill -- the annual bill we get from  
23 CalPERS is about \$5 billion a year today. And it's really  
24 broken into two parts, as you all know, normal costs and  
25 unfunded liabilities.

1           And the normal costs are really supposed to  
2 represent the expected cost of the pension benefits. You  
3 tell us how much we're supposed to set aside every year,  
4 and a given amount to pay for those future benefits. And  
5 those -- it's based on -- based on assumptions that the  
6 Board sets, including the ones that we're talking about  
7 today.

8           Now, the one thing that we know about assumptions  
9 is that they're always wrong. And so therefore, we have  
10 an unfunded liability that will emerge, and on rare  
11 occasions a surplus, that we -- to cover those gaps from  
12 the normal costs when the assumptions are incorrect.

13           But when we look at the bill that we get from  
14 CalPERS today, that \$5 billion, more than half of that  
15 total cost is actually unfunded liabilities. So it means  
16 that the amount that we expect to pay, the normal cost,  
17 isn't just a little bit off. It's more than 100 percent  
18 wrong of what we're -- of what we should be expecting to  
19 pay, based on the assumptions.

20           And so we're in that situation because of what  
21 we're talking about today. So we have a volatile asset  
22 mix. It's high risk and high reward. A little bit less  
23 risk and a little bit less reward does mean that we'll  
24 have to set aside more money and budget money every year  
25 in State budget to pay for these benefits ahead of time.

1 But it also means we won't have to face big spikes in our  
2 contribution rates in the future, because we've been  
3 underestimating that bill for many, many years.

4           What we need, as employers, and what I think  
5 employees want also, is that stability and predictability  
6 and certainty, and also honesty and transparency with how  
7 much these benefits actually cost. There seems to be  
8 general agreement on getting to that goal at some point.  
9 And once again, we'd urge the Board to take an approach  
10 that's more aggressive, sooner rather than later, to reach  
11 that goal and ensure we are adequately funding our pension  
12 benefits that we've promised for our employees and our  
13 retirees.

14           So we believe that a third option should be put  
15 on the table, and that's the most prudent course is to  
16 adopt the target discount rate of 6.5 percent, and do that  
17 today, and use the existing funding policies that the  
18 Board already has in place to ramp up those contribution  
19 rates over the next five years.

20           Thank you.

21           CHAIRPERSON COSTIGAN: Thank you.

22           Ms. Bouma.

23           MS. BOUMA: Thank you, Mr. Chair.

24           CHAIRPERSON COSTIGAN: Hang on a second, your mic  
25 is not on yet.

1           There it is.

2           MS. BOUMA: Mr. Chairman, members of the Finance  
3 and Administration Committee. Christy Bouma on behalf of  
4 the California Professional Firefighters. I won't open my  
5 remarks, with all due respect to Mr. Stern, and insulting  
6 Mr. Milligan as always being wrong in his assumptions, but  
7 I know that is part of the game.

8           I'm here on behalf of the firefighters to urge  
9 that the Committee adopt the original proposed risk  
10 mitigation policy with a four percent trigger.

11           CalPERS, notwithstanding what Mr. Milligan said,  
12 is not following a national trend, but rather you're  
13 leading on the risk mitigation discussion. And for that,  
14 you all should be commended. It's a bold policy, and it's  
15 a result of 18 months to 2 years of stakeholder  
16 engagement. And for that, you are to be commended.

17           Time will certainly tell if the bold moves that  
18 you're making in the next few days will attract followers  
19 or critics. I hope it's the former. I am not here to  
20 take a position on behalf of the firefighters about  
21 whether a gradual or immediate reduction of the discount  
22 rate is appropriate for this system, and the best course  
23 for employers and employees. But we are here to support  
24 what is a sincere effort by this Board to protect the  
25 retirement security of my members, the firefighters of



1 California.

2           As for the alternate proposal, it sort of  
3 disregards all of the deliberations and engagement that  
4 the staff has undertaken at the Board's direction. And I  
5 would also like to say that under the 4 percent trigger  
6 policy, it remains the purview of the Board to take a more  
7 aggressive or less aggressive action on discount rate or  
8 trigger decisions based on the current conditions of the  
9 fund, of our economy, et cetera.

10           And so while this is a programmatic, almost a  
11 pre-programmed, policy that will operate on its own should  
12 you choose to adopt it, there is always an opportunity  
13 under your plenary authority to make the changes that are  
14 appropriate for the system.

15           And so I will close my remarks by again just  
16 urging you to adopt the well vetted proposal with the 4  
17 percent trigger.

18           Thank you for your time.

19           CHAIRPERSON COSTIGAN: Thank you for coming this  
20 morning.

21           Jai

22           MR. SOOKPRASERT: Good morning, Mr. Chairman and  
23 members.

24           Jai Sookprasert with the California School  
25 Employees Association. We are also here in opposition to

1 any changes that's being put on the table for two basic  
2 reasons. One, the original proposal had already been  
3 vetted. Everyone has had their chance. And the other,  
4 you know, you've done a lot of reforms and the State has  
5 enacted a lot of reforms here. Let's give it a chance.  
6 We all understand the need to really be careful about the  
7 future. And that's what this Board is here to do is to  
8 watch carefully.

9           And so give that -- give all the different  
10 reforms a chance to kind of go in place first, so that we  
11 can see whether even this risk mitigation policy is the  
12 direction that's, you know, going to help the fund over  
13 the long run. For all those reasons, we would urge you to  
14 adopt the original proposal and not make any changes.

15           Thank you.

16           CHAIRPERSON COSTIGAN: Thank you.

17           Mr. Johnson

18           MR. JOHNSON: Neal Johnson SEIU Local 1000. We  
19 support the initial proposal of a set -- establishing the  
20 mitigation policy with a trigger that is 4 percent above  
21 the assumed discount -- or 4 percent above the discount  
22 rate or assumed investment rate, which currently is -- the  
23 discount rate is 7.5 percent. So something over 11.5  
24 percent in the current time would trigger the start of the  
25 risk reduction policy. That has been vetted for a while.

1 While we may have some problems with the specifics of it,  
2 it is a reasonable compromise, and that should go forward.

3 Other moving to 2 percent I think makes it a  
4 little -- you know, we would discuss volatility in a  
5 number of forums, including yesterday in the Investment  
6 Committee. And I think that the 2 percent sort of goes  
7 into why volatility creates problems, but it really is  
8 exacerbating the volatility problem I think.

9 With respect to where the Department of Finance  
10 wants to go, while we appreciate their concern, it becomes  
11 inconsistent with that two-year process of the ALM that  
12 set the investment rate, and we will come back in a couple  
13 years with that whole discussion of investment returns,  
14 risk allocation, et cetera, and whether -- and at that  
15 point, whether a discount rate of 7.5, 7.1, whatever is  
16 appropriate it really should come out of that, rather than  
17 this immediate rush to judgment.

18 You know, clearly the employer, because of  
19 unfunded liabilities, has large pension contributions, but  
20 those are things that also come out of employee  
21 compensation -- the whole employee compensation package.  
22 And really rushing to judgment I don't think serves either  
23 party at the present time.

24 Thank you.

25 CHAIRPERSON COSTIGAN: Thank you, Mr. Johnson.

1           So before we get to questions, I just do want to  
2 commend staff and the witnesses for all being here and for  
3 the comments given.

4           Again, this continues CalPERS march forward on a  
5 additional transparency and the discussions that we have  
6 in getting the information out. And I know that we're not  
7 always going to agree on the final conclusion, but I do  
8 want to commend the Board and staff for the fact that  
9 we're having this discussion, and the thoughtfulness.

10           With that, I will first go to Mr. Gillihan.

11           COMMITTEE MEMBER GILLIHAN: Thank you, Mr. Chair.

12           So I've talked about this topic from the dais  
13 before. You know, we all, on some level, agree that there  
14 needs to be risk reduction or we wouldn't be having this  
15 conversation. The plan that's before us, while it's  
16 probably better than where we are today, it links any risk  
17 reduction to exceptional market performance, which again  
18 is highly unlikely on a consistent basis or we wouldn't be  
19 having this discussion, and we're just kicking the can  
20 down the road.

21           So we think it's time to get serious about this.  
22 And with that, I'd like to offer a counter motion at this  
23 time.

24           CHAIRPERSON COSTIGAN: Make a motion.

25           COMMITTEE MEMBER GILLIHAN: Or I'd like to make a

1 motion, excuse me, that the Board immediately adopt a 6.5  
2 percent discount rate using existing Board policies to  
3 phase in and amortize that over -- under the existing  
4 schedules.

5           And related to that motion, I'd like to ask Mr.  
6 Milligan to comment on if the Board were to take this --  
7 or the Committee were to take this action and it were  
8 ultimately adopted by the Board tomorrow, what year would  
9 those changes begin to be realized from both the State and  
10 the public agency perspective?

11           CHIEF ACTUARY MILLIGAN: So if we were to -- if  
12 the Board were to adopt that today, the first set of  
13 valuations that I could get the new discount rate into  
14 would be the June 30th, 2015 valuation, which we will be  
15 working on next calendar year. It would impact the State  
16 contribution rates in 16-17, and public agency  
17 contribution rates in 17-18.

18           The risk reduction would, of course, happen  
19 pretty much as soon as we change the asset allocation to  
20 lower the investment risk. The impact on contributions  
21 would be phased in over five years starting in the years I  
22 indicated. The impact on the normal cost under our  
23 policies is not phased in. And that's probably about half  
24 of the total impact. The remaining impact would be the  
25 impact on the normal -- on the unfunded liability payment

1 would be phased in over five years under current Board  
2 policies. And so starting in the year I indicated for the  
3 different groups.

4 Schools -- for the school members -- the school  
5 plan, the impact would be this -- the timing would be the  
6 same as the State.

7 COMMITTEE MEMBER GILLIHAN: Thank you.

8 CHAIRPERSON COSTIGAN: So we have a motion before  
9 us. I'm going to call on Ms. Yee. Do you want to speak  
10 on this motion?

11 COMMITTEE MEMBER YEE: No.

12 CHAIRPERSON COSTIGAN: Okay. Does anybody want  
13 to speak on make Mr. Gillihan's motion?

14 I'll second Mr. Gillihan's motion.

15 So there are no questions on -- Ms. Taylor, do  
16 you want to speak to the motion.

17 COMMITTEE MEMBER TAYLOR: My only --

18 CHAIRPERSON COSTIGAN: Hang on a second. Wait a  
19 second. Let me go first to Mr. Boyken raised his hand,  
20 so -- and then we'll come to you, Ms. Taylor.

21 ACTING BOARD MEMBER BOYKEN: Thank you. So first  
22 of all, I want to reiterate Mr. Costigan's comments, we  
23 appreciate the staff's work on working on this risk  
24 mitigation plan. The Treasurer is very much in favor of  
25 adopting risk mitigation of some sort of policy.

1           The Treasurer is not a voting member of this  
2 Committee, but I did feel the need to say that the  
3 Treasurer is supportive. I do think that suddenly  
4 going -- I understand that a 6.5 percent -- or 6.5 percent  
5 assumed discount rate would be phased in over time, but I  
6 also think that's sort of sharp and sudden and should --  
7 dropping the discount rate should be part of probably a  
8 capital markets assumption study.

9           But, I mean, at the same time, I do -- I mean, I  
10 have to say to Mr. Jelincic's skepticism about the need  
11 for risk mitigation policy, I remember in 2007 I gave a  
12 presentation to a Governor's commission on they were  
13 looking at pension and retiree health benefit issues. And  
14 I did a survey of retirement system funded status for  
15 public funds in the State of California, and they were all  
16 doing very well. And I said their focus should be on OPEB  
17 benefits rather than on pension benefits.

18           Mr. Milligan's predecessor spoke afterwards and  
19 said -- you know, announced the returns for that year for  
20 CalPERS, and said that we were at 100 percent, and then  
21 came 2008/2009. So clearly, risk mitigation is important.  
22 But the Treasurer wouldn't be supporting a motion to move  
23 the discount rate to 6.5 percent.

24           CHAIRPERSON COSTIGAN: Thank you. Ms. Taylor, on  
25 the motion?

1           BOARD MEMBER TAYLOR: So I certainly appreciate  
2 the hard work that's gone into this. And I really  
3 appreciate you guys going back and doing the extra work to  
4 look at the 2 percent above the market rate. On the  
5 motion, I'm going to have to say I couldn't possibly  
6 support an immediate 6.5 percent reduction. As Mr. Boyken  
7 said, we've had really good years. We've had -- recently,  
8 we -- you know, 2008 hit and we are in this situation now.  
9 I think we need to be a little more measured rather than  
10 reactionary. Having worked for the State for a very long  
11 time, I know that the State tends to be very reactionary  
12 to situations. But this would harm the members and this  
13 would harm our municipalities in terms of what people can  
14 afford and what our employers can afford to contribute,  
15 and the State of California. I think it's unwise to  
16 commit that much money right now.

17           And finally, I think that we have already settled  
18 on our mitigation policy and to roughshod this through  
19 seems to not be what we all agreed on and what we did our  
20 outreach and made an agreement with everyone on. So that  
21 would be my comments on this.

22           CHAIRPERSON COSTIGAN: Thank you, Ms. Taylor.  
23           Mr. Jelincic.

24           COMMITTEE MEMBER JELINCIC: Well, at least it's  
25 not a motion to go to 4 percent. I don't -- you know,



1 this would do the Governor a great deal of favor in his  
2 budget. He would have to negotiate with the legislature a  
3 whole lot less on what they spend the money on. But  
4 the extraordinarily -- the extraordinarily significant  
5 reduction in the likelihood of us getting to 110 percent  
6 funded, given this assumption, is just mind-boggling. I  
7 think it's -- I think it's way too aggressive. You know,  
8 if it's -- and in some ways it's a halfway measure,  
9 because I can make an argument we ought to use a 4  
10 percent. But no, I certainly am going to vote against the  
11 Governor's motion.

12 CHAIRPERSON COSTIGAN: Mr. Jones, you want to  
13 speak on the motion?

14 COMMITTEE MEMBER JONES: No.

15 CHAIRPERSON COSTIGAN: Okay. Ms. Mathur, do you  
16 want to speak on this motion?

17 BOARD MEMBER MATHUR: Yes.

18 CHAIRPERSON COSTIGAN: Thank you.

19 Ms. Mathur.

20 BOARD MEMBER MATHUR: Thank you.

21 In a way, I think we're talking about two  
22 different things, although related. This -- what's before  
23 us today is sort of a ongoing policy that would reduce  
24 risk over time in the portfolio. We already have a  
25 process for adopting our discount rate. That is our asset

1 liability management process. That is something that we  
2 already have scheduled on our calendar. And I certainly  
3 think it's appropriate, as part of that process, to  
4 revisit what the actual discount rate ought to be. And as  
5 part of that whole process is a whole lot of information  
6 around capital market assumptions, and also actuarial  
7 assumptions. And it all comes together in one process  
8 that drives us to a decision around a particular discount  
9 rate.

10 So while I think it's totally appropriate for us  
11 to have a discussion about that, I think it has to be held  
12 with all of the relevant information and the full sort of  
13 process behind it.

14 So I guess I would urge this Committee and the  
15 Board to consider the policy that is before us today, the  
16 funding risk mitigation policy, and to take up the  
17 discount rate question at another time as part of the  
18 assets liability management process.

19 CHAIRPERSON COSTIGAN: Thank you.

20 Mr. Slaton, do you want to speak to the motion?

21 COMMITTEE MEMBER SLATON: Yes.

22 CHAIRPERSON COSTIGAN: Okay. Mr. Slaton.

23 COMMITTEE MEMBER SLATON: Thank you, Mr. Chair.

24 I'm pretty conflicted on this particular motion,  
25 because as other Board members know, I've been an advocate

1 for quite some time for a more systematic approach for  
2 risk mitigation. My original concept was 5 basis points a  
3 year over 20 years, and we'd get -- end up getting to 6.5.  
4 But I'm conflicted on this motion because this seat  
5 represents local government employers, and in the earlier  
6 report, we heard one of the items in there was we have  
7 80 -- over 80 miscellaneous plans for local government  
8 where the contribution rates are over 30 percent of  
9 payroll. We have over 135 safety plans with over 40  
10 percent of payroll.

11 So I think that the challenge here is that if we  
12 were able to have two PERFs, one for the State and one for  
13 locals, then I think we'd be having a different  
14 discussion. But I think the impact on local government,  
15 given the stresses and given the other mitigations that  
16 we've done, create a situation where this one just would  
17 drive -- in my opinion, would drive those contribution  
18 rates in the relatively short-term, in the five-year time  
19 period, to a level that would be difficult to sustain.

20 So I reluctantly will be voting no on this  
21 motion.

22 CHAIRPERSON COSTIGAN: Mr. Lind, to the motion.

23 BOARD MEMBER LIND: Yes.

24 Thank you. So to use Alan's Goldilocks analogy,  
25 this one is way, way too hot, in my opinion. And I even

1 think that the two percent proposal is too hot. As some  
2 of the speakers pointed out, we had a long process and got  
3 a lot of stakeholder involvement and engagement. And we  
4 got to a point where we had a -- we're going down the road  
5 of this 4 percent issue. And while we had not unanimous  
6 Board direction around that, we had a majority Board  
7 direction.

8           And, you know, the staff did a lot of work in  
9 preparing that four percent. So I just have a whole -- on  
10 the 2 percent issue a whole process issue. But, you know,  
11 also we -- as we saw in Alan's report, we've already done  
12 a lot of work around -- and that's being implemented now  
13 around the amortization schedules and around the mortality  
14 tables. And all those things are impacting employer  
15 rates.

16           And there is a long-term risk here in continuing  
17 to drive those rates. As we saw the ratios of retirees to  
18 active, you know, employers who are reducing their  
19 payrolls. And if that exacerbates, that adds to our  
20 problem.

21           So I would urge the Committee to reject this  
22 motion and to, at the end of the process, go with the  
23 original proposal around the 4 percent trigger.

24           CHAIRPERSON COSTIGAN: Thank you, Mr. Lind.

25           Mr. Feckner.

1           PRESIDENT FECKNER: Thank you, Mr. Chair. I want  
2 to echo the comments of some of my other Board members  
3 here. I, too, think that we've taken a lot of time and a  
4 long process. I want to thank staff for taking on a topic  
5 that wasn't very sexy, wasn't thrilling for a lot of  
6 people. In fact, it was a lot of consternation for folks,  
7 but yet we worked through it. Months and months, we  
8 worked through it. We had stakeholder meetings. We met  
9 with members. We had a workshop. Put all these plans  
10 together with different options, came forward, and like we  
11 heard last month changed little bit between the 2 percent  
12 and the 4 percent.

13           But from my perspective, after going through all  
14 that with all that outreach, having another option showing  
15 up at the 11th hour I think is unfortunate. And part of  
16 me thinks it's disrespectful to the staff who have done  
17 all this work to get to this point, because people were  
18 included in the process up till now and didn't offer that.

19           I'm with Mr. Lind that I think you should vote  
20 down this proposal and go back to the 4 percent that we  
21 started with. Thank you.

22           CHAIRPERSON COSTIGAN: Thank you, Mr. Feckner.  
23           Mr. Jones.

24           COMMITTEE MEMBER JONES: Yeah. Thank you, Mr.  
25 Chair. Yeah, we need to put this in perspective I think

1 that the employers grant the benefits to CalPERS members,  
2 and in turn CalPERS is responsible as the trustee for  
3 creating a fund to pay those benefits. And through a very  
4 prudent administration and investments of the retirement  
5 fund.

6 And as result of that, we -- after the 2008  
7 financial crisis, we started to talk about how we might  
8 mitigate the impact of another downturn by adopting some  
9 form of risk mitigation.

10 We -- I know a number of us we were at off-sites  
11 discussing this matter. For almost over two years ago now  
12 we started this discussion and trying to find a way how we  
13 could mitigate the risks that are associated with the high  
14 rate of returns that were driving the contribution rates.  
15 And we reached a conclusion, as a majority of the Board,  
16 to adopt the 4 percent and that's what I continue to  
17 support is that 4 percent.

18 I think it's also important to note that in the  
19 previous report we just read that the -- some of the  
20 comments that our Chief Actuary made was that the current  
21 contribution rates are high relative to historical levels,  
22 and for almost all employers, and it's scheduled to  
23 increase based on actions that have already been taken.

24 So I think we need to make sure that we  
25 incorporate those transactions or those actions that have

1 already occurred that is going to increase the  
2 contribution rate for employers as we go forward.

3           So for that reason, I cannot support this 6.5  
4 discount rate, and I will continue to support the 4  
5 percent original proposal. And I also want to thank staff  
6 for all the work that went into providing the information,  
7 the stakeholder outreach that occurred over a long period  
8 of time. And it wasn't easy to coordinate those efforts,  
9 and ultimately get the buy-in that has occurred. And I  
10 think it would not be in our best interest to now, after  
11 we've had all of this agreement and this buy-in, and the  
12 majority of the Board agreeing on a 4 percent to now turn  
13 around and do something different.

14           So with that, I cannot support this motion.

15           CHAIRPERSON COSTIGAN: Thank you, Mr. Jones.

16           Mr. Boyken.

17           ACTING BOARD MEMBER BOYKEN: Again, the Treasurer  
18 is not on this Committee and I've already spoken on this  
19 motion once, but I felt the need to chime in one more  
20 time. Mr. Slaton mentioned a goal of getting to 6.5  
21 percent discount rate. And to Ms. Mathur's point, I think  
22 at least the way that I read the policy, what we're really  
23 doing is going for a target volatility rate of 8 percent.  
24 And to me, the discount rate is something we set through a  
25 process, the asset liability management process, and the

1 study of the capital market assumptions. So thanks.

2 CHAIRPERSON COSTIGAN: Ms. Hollinger.

3 VICE CHAIRPERSON HOLLINGER: Yeah, thank you. I  
4 want to thank staff, and I want to thank also our  
5 stakeholders who we worked with really closely in coming  
6 to some resolution on this issue. We all recognize that  
7 there is a cost to lowering risk. And while I may agree  
8 conceptually that 6.5 percent is more prudent and  
9 obviously easier for -- to achieve in this economic  
10 environment, I believe that our stakeholders and our  
11 participating employers are already faced with increasing  
12 contributions. And to add more strain to them could  
13 actually compromise the system, because to the extent that  
14 they couldn't meet those projections could put them into  
15 bankruptcy, in which case, then we're jeopardizing DB  
16 plans going forward.

17 So I want to honor the negotiations that we've  
18 entered into with the stakeholders and I would not be  
19 voting to support 6.5 percent.

20 CHAIRPERSON COSTIGAN: Thank you, Ms. Hollinger.  
21 Mr. Gillihan.

22 COMMITTEE MEMBER GILLIHAN: Thank you, Mr. Chair.  
23 So I just wanted to respond to some of the comments I've  
24 heard from other Board members. And this notion that this  
25 is not a process to deal with the discount rate that other



1 processes exist for that discussion to happen, I think is  
2 a bit disingenuous because this is a process by which if  
3 we adopt this -- the proposal that's on the table, not the  
4 motion I made, the staff -- or the 2 or 4 percent package  
5 that we've been talking about, I acknowledge that, it  
6 absolutely links changes in the discount rate to market  
7 performance. And so it's all about the discount rate.

8           Regardless, if we want to pretend like this isn't  
9 the forum to have this discussion, I believe it is, and  
10 again, I'm going to support the motion I made.

11           CHAIRPERSON COSTIGAN: That's good to support  
12 your motion.

13           (Laughter.)

14           COMMITTEE MEMBER GILLIHAN: Somebody has to do  
15 it.

16           (Laughter.)

17           CHAIRPERSON COSTIGAN: All right. So there's no  
18 further discussion, debate. Anything from staff? I know  
19 we still have a few more.

20           So all those in favor of Mr. Gillihan's motion,  
21 aye?

22           (Ayes.)

23           CHAIRPERSON COSTIGAN: Opposed?

24           (Noes.)

25           CHAIRPERSON COSTIGAN: Motion fails.

1 Thank you very much.

2 Now, we will move back on to Ms. Yee, you're up.

3 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.  
4 Before I speak, I would like to move the 4 percent option  
5 for the risk mitigation strategy.

6 And I'm just going to probably echo what some of  
7 the comments have been so far. First of all, I want to  
8 just congratulate this Board for even tackling this issue,  
9 because it's essential that we look at a risk mitigation  
10 strategy. I want to thank the staff and the outreach  
11 that's been done. Obviously, these are tough  
12 conversations to have, but I also have, and Mr. Boyken can  
13 attest to the Treasurer's position in this, I sit in a  
14 unique position of receiving all of the financial  
15 transaction reports for our municipalities and special  
16 districts and school districts, and even though we had a  
17 letter from the League of California Cities indicating  
18 neutrality with respect to the two options, not all cities  
19 are alike.

20 And Ms. Hollinger is absolutely right, there are  
21 some cities that are still struggling. And frankly, in  
22 terms of where the State has had to go to balance its  
23 budget, it's been on the backs of local governments in the  
24 past years. And there is just not a lot of capacity  
25 there.

1           And so I think we have to be fiscally prudent,  
2 not only with respect to the State's position, but also  
3 with respect to our employers as well. And so with that,  
4 I think the 4 percent strategy really begins to have us  
5 take the essential step, but also, as was stated earlier,  
6 we have many opportunities to revisit this policy.

7           And I do think the conversation about the  
8 discount rate is one where we need a whole lot more  
9 information than there is a process for considering that.

10           So with that, I would move adoption of the 4  
11 percent risk mitigation strategy.

12           COMMITTEE MEMBER JONES: Second.

13           CHAIRPERSON COSTIGAN: It has been moved my the  
14 Controller and seconded by Mr. Jones that we adopt the 4  
15 percent.

16           Before we do that, we're going to move to Mr.  
17 Slaton.

18           COMMITTEE MEMBER SLATON: Thank you, Mr. Chair.  
19 I want to offer, no surprise, a substitute motion to adopt  
20 the 2 percent alternative. And the reason is -- and I do  
21 appreciate that we didn't spend as much time vetting this  
22 as the original proposal, and I compliment the staff for  
23 all this work that's gone on for many months on this, but  
24 the fact is this is a modest adjustment.

25           And the reason for this adjustment, when I look

1 at risk mitigation and, you know, we're all involved in  
2 risk mitigation in our lives. My first experience in risk  
3 mitigation was as a ten year old trying to convince my mom  
4 that I could play football. I lost that one battle, and I  
5 may lose this one also.

6 But I think that by moving to 2 percent -- and I  
7 appreciate the analysis from staff here, it's a very  
8 modest change. It's a modest change for employers, and  
9 it's a modest change for members, but it sends a signal.  
10 And the signal it sends is an important one, and that  
11 signal is that in this environment with the maturity of  
12 this plan that when you -- as you weigh priorities, risk  
13 mitigation should take precedence, not to the point where  
14 it's impossible to do, but it should be the first thing we  
15 look at. And that's what a 2 percent does, because as I  
16 understand from Mr. Milligan, that if we hit that  
17 particular threshold, all of the adjustment goes to risk  
18 mitigation rather than be divided, which is what would  
19 happen when you hit the 4 percent threshold.

20 So I think it's a very modest change, but one  
21 that allows us to emphasize the fact that we need to  
22 reduce the risk of this fund, because at the end of the  
23 day -- and I want to compliment all of the Board members  
24 here and the staff and our stakeholders in that we're all  
25 coming around realizing that risk reduction is very

1 important and that we need to do it, because we all want  
2 the benefits to be there for our members. That's what  
3 this agency is about.

4 We may disagree on the strategy to get there, and  
5 that's fair, but I would encourage you to support the 2  
6 percent alternative as a signal of how important risk  
7 mitigation is to this fund.

8 And with that, that's my motion -- substitute  
9 motion.

10 CHAIRPERSON COSTIGAN: It has been moved by Mr.  
11 Slaton. Is there a second?

12 VICE CHAIRPERSON HOLLINGER: Second.

13 CHAIRPERSON COSTIGAN: Second by Hollinger.

14 Okay. We're going to move to -- on this motion,  
15 Mr. Feckner.

16 PRESIDENT FECKNER: Yeah. Thank you, Mr. Chair.  
17 And while I agree with Mr. Slaton that it is a modest  
18 change. It's a modest change from 4 to 2, but we're going  
19 from nothing to 4, which is a huge change for the  
20 employers and employees. So the comment that it's a  
21 modest change, it is between 4 and 2. But to go from  
22 nothing to 2 is a huge difference versus nothing to 4.  
23 Although that's a stretch for employers and employees,  
24 it's at least something, through our conversations, we  
25 think that they can get to. And I think the rest of it is

1 that the larger stretch is that quote unquote modest  
2 piece, which is, but not in the big scheme of things.

3 CHAIRPERSON COSTIGAN: Controller Yee.

4 COMMITTEE MEMBER YEE: Thank you. I think  
5 everyone has gotten the signal. I mean, between the  
6 increase GASB disclosures and just the very fact that  
7 we've had this conversation over this last period of time,  
8 and other pressures that are on employers, I mean, as much  
9 as I think the change is modest on paper, they really  
10 result in some real practicalities for a lot of our  
11 employers.

12 And so with that, I do think the 4 percent is  
13 a -- it's something that's been shared with our  
14 stakeholders. It's -- I think there's preparation for  
15 looking at how to implement that by the staff. And again,  
16 there's an opportunity to revisit this should the need  
17 arise. But I think really, as Mr. Feckner says, going  
18 from 0 to 4, and with all the other factors that are  
19 affecting employers now, I think the signal has been very  
20 well recognized.

21 CHAIRPERSON COSTIGAN: Ms. Mathur.

22 BOARD MEMBER MATHUR: Thank you.

23 You know, it's been said, but, you know, our  
24 staff has spent -- and we have spent more than 18 months  
25 now vetting various options thinking through the issues,

1 talking to stakeholders, ensuring that they provide input.  
2 And I just think it's really important for us, at this  
3 point, to respect that process and the outcome of that  
4 process, which was a couple of options which we considered  
5 both in August and then last month.

6           And so I guess I would just -- I think that at  
7 this time, it's really important that we stick with the  
8 options that were considered by all of us together. And  
9 so I would not support the 2 percent target. I don't  
10 think it makes such a meaningful difference that it's  
11 worth sort of throwing out all of the hard work and  
12 outreach efforts that we undertook over the past almost  
13 two years.

14           CHAIRPERSON COSTIGAN: Okay. I see no further  
15 questions from the Board.

16           Any comments?

17           You don't have to comment. I just want to make  
18 sure.

19           Okay. So on Mr. Slaton's motion, all those in  
20 favor?

21           (Ayes.)

22           CHAIRPERSON COSTIGAN: Opposed?

23           (Noes.)

24           CHAIRPERSON COSTIGAN: Motion carries. Thank  
25 you.

1 4-3, unless you want a roll call.

2 COMMITTEE MEMBER JELINCIC: Please.

3 CHAIRPERSON COSTIGAN: Oh, you want a roll?

4 Well, you have to ask for it. So you're asking for a roll  
5 call?

6 COMMITTEE MEMBER JELINCIC: Yes.

7 CHAIRPERSON COSTIGAN: Okay. Can you turn on?

8 Tell me when they're on?

9 (Thereupon an electronic vote was taken.)

10 CHAIRPERSON COSTIGAN: Yeah, motion carries.

11 Mr. Feckner, any --

12 PRESIDENT FECKNER: No.

13 CHAIRPERSON COSTIGAN: We're okay?

14 PRESIDENT FECKNER: Yeah.

15 CHAIRPERSON COSTIGAN: Okay. Thank you.

16 All right. Next item.

17 Thank you, Ms. Eason. Thank you, Mr. Milligan,  
18 Mr. Eliopoulos.

19 All right. Ms. Eason, we're on Item 9 -- 7.

20 CHIEF FINANCIAL OFFICER EASON: 7a, Long-Term  
21 Care Valuation Report, back to the last action item.

22 CHAIRPERSON COSTIGAN: Okay.

23 CHIEF ACTUARY MILLIGAN: Good morning. Alan  
24 Milligan. This is the long-term care actuarial valuation.  
25 To present this, I have our long-term care actuary Flora



1 Hu.

2 SENIOR LIFE ACTUARY HU: Hi. Good morning.  
3 Flora Hu, CalPERS staff. As of June 30th, 2015, the  
4 Long-Term Care Program status -- funded status was 111  
5 percent. The margin was 14.44 percent. Over the last  
6 year, the funded status decreased by 12 percent, and the  
7 margin decreased by about 9 percent.

8 The biggest contributor to the decrease in both  
9 the funded status and the margin is the lower than  
10 expected investment return in fiscal year 2014-15. The  
11 program's investment return was negative 0.93 percent in  
12 last fiscal year, which was much lower than the assumed  
13 5.75 percent.

14 That resulted in a decrease to the margin by 9.79  
15 percent. Another contribution to the margin decrease  
16 was -- is the change in the morbidity assumption in the  
17 2015 valuation. We increased the claim cost by about 3  
18 percent in the morbidity assumption based on emerging  
19 experiences and that change decreased margin by 6.15  
20 percent.

21 In October 2012, the CalPERS Board approved the  
22 stabilization plan to help improve the financial position  
23 of the Long-Term Care Program. The stabilization plan  
24 included premium increases for some participants and  
25 permitted policy conversions to a less expensive policy.

1 The actual conversion in 2015 kept turning higher than  
2 expected. And that favorable conversion improved the  
3 margin by 4.76 percent.

4 The table on page four of the agenda item shows a  
5 detailed breakdown of the reasons for the change in  
6 margins between 2014 and '15. Even though the margin  
7 decreased over last year, the margin of 14.44 percent as  
8 of June 30th, 2015 is still higher than the Board approved  
9 10 percent margin requirement.

10 That concludes my report. I'm happy to answer  
11 any questions.

12 CHAIRPERSON COSTIGAN: Thank you very much.

13 Any questions?

14 We have one. Push your mic, please. I'm not  
15 getting -- he's not lighting up over here. Can you turn  
16 on J.J.'s mic, please?

17 COMMITTEE MEMBER JELINCIC: Okay. This isn't  
18 really a question as much as it's an editorial comment.  
19 When I look at your report, page two, page four are both  
20 blanks. And I think it would -- going forward, it would  
21 just be helpful if it said intentionally blank, because I  
22 look -- I look at a lot of stuff and what's missing?

23 SENIOR LIFE ACTUARY HU: Okay. Thanks. We'll do  
24 that.

25 COMMITTEE MEMBER JELINCIC: Thank you.

1           CHAIRPERSON COSTIGAN: Ms. Yee.

2           COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.  
3 Just one question. Given the volatility that we've seen  
4 both in the funded status and the margin since 2011, I  
5 just wanted to kind of get your sense about how well the  
6 stabilization plan that was adopted in 2012 is working,  
7 and whether -- I guess, how -- obviously the ski is not  
8 falling yet, I'm sure, but is there some thought that we  
9 may have to revisit some changes to that?

10           SENIOR LIFE ACTUARY HU: Okay. Overall, we can  
11 see that in three years in a row we have higher than  
12 probably the 10 percent required margin. So that's as  
13 good a sign we can see that the stabilization plan do help  
14 stabilize the program. The most volatile factor in the  
15 last three years is the investment return. As you can see  
16 in last year, in 2014, we had much higher than expected  
17 investment return. That did improve the funded status a  
18 lot.

19           But last year, in 2014 -- fiscal year 2014-15, we  
20 had a really poor investment return. So we'll keep  
21 probably monitoring the investment return in the next two  
22 or three years to see if any changes will be needed.

23           COMMITTEE MEMBER YEE: Thank you.

24           CHAIRPERSON COSTIGAN: Ms. Mathur.

25           BOARD MEMBER MATHUR: Thank you, Mr. Chair.

1           You know, one of the things that we saw in the  
2 annual report -- the financial report is that where the  
3 investment returns were really hit was in the more  
4 conservative, less risky asset classes actually, so fixed  
5 income and short-term assets, so -- and this is -- we have  
6 taken a much less risky approach to investing the  
7 long-term care funds.

8           I guess what this raises for me is a concern if  
9 we still think there's going to be weaknesses in those  
10 areas moving forward next year, if that -- if we -- you  
11 know, I know nobody has a crystal ball, but whether we're  
12 concerned that that might further impact the returns in  
13 the stability of the fund moving forward?

14           SENIOR LIFE ACTUARY HU: As you can see that  
15 currently we still have a high percentage of equities in  
16 the investment portfolio compared to the private insurance  
17 investment portfolio. The -- nowadays, the return for the  
18 fixed return -- fixed income is still low is probably  
19 hovering -- is much lower than the five percent to give  
20 percent. So some private insurance actually they take  
21 kind of a more aggressive investment. So that's actually  
22 what CalPERS is doing right now. So I don't know for the  
23 investment side, Alan, you have anything else to say?

24           CHIEF ACTUARY MILLIGAN: I think that we will  
25 need to continue to monitor this program. I don't think

1 that -- nothing I'm seeing, at this point, says that we  
2 need to kind of take it out -- sort of out of the regular  
3 process. But as part of the regular process, we should be  
4 keeping an eye on the investment volatility and the impact  
5 of that on this program, and we will continue to do so.

6 BOARD MEMBER MATHUR: And clearly, this is an  
7 area of concern for the Board, for the staff, for all of  
8 our members in this program, because we've had -- it's  
9 been such an unstable fund, and we feel -- I feel like  
10 we've gotten onto some surer footing. But I'm certainly  
11 very cognizant that we've -- that while the margin is  
12 still above our threshold, it's going -- the fact that  
13 it's moving down is not a positive sign.

14 CHIEF ACTUARY MILLIGAN: We've made a lot of  
15 progress in this program. I think that the actions that  
16 have been taken over the last few years and are continuing  
17 have been very helpful.

18 BOARD MEMBER MATHUR: Okay. Thank you.

19 CHAIRPERSON COSTIGAN: Okay. Thank you.

20 And that was just an informational item, so any  
21 other questions?

22 Thank you.

23 All right. Ms. Eason.

24 CHIEF ACTUARY MILLIGAN: I think it was --

25 CHAIRPERSON COSTIGAN: It was an action item.

1 CHIEF ACTUARY MILLIGAN: -- actually an action  
2 item. We were requesting --

3 CHAIRPERSON COSTIGAN: I'm sorry. You're right.  
4 I didn't read my notes.

5 CHIEF ACTUARY MILLIGAN: -- acceptance of the  
6 report.

7 CHAIRPERSON COSTIGAN: That's right.

8 COMMITTEE MEMBER JONES: I'll move by the report.

9 CHAIRPERSON COSTIGAN: It's been moved by Jones.

10 VICE CHAIRPERSON HOLLINGER: Second.

11 CHAIRPERSON COSTIGAN: Seconded by Hollinger.

12 All in favor?

13 (Ayes.)

14 CHAIRPERSON COSTIGAN: Opposed?

15 Motion carries. Thank you.

16 Okay. We're moving on to Item 9.

17 CHIEF FINANCIAL OFFICER EASON: 9a is the next  
18 item.

19 CHAIRPERSON COSTIGAN: 9a, Mr. McCollum.

20 DEPUTY EXECUTIVE OFFICER McKEEVER: Good morning,  
21 Mr. Chair, members of the Committee. Doug McKeever,  
22 CalPERS staff. Before I turn it over to Gary McCollum to  
23 present the item, I just wanted to note a couple of things  
24 on the trend report of note.

25 Overall, the trend report is fairly favorable,

1 especially on the medical side. But I do want to  
2 emphasize, which I'm sure Gary will as well, the ongoing  
3 challenge that we have in the area of pharmacy spend. As  
4 you can note in the agenda item itself, on our self-funded  
5 plans, with the exception of PERSCare, we're looking at  
6 mid double digit increases in pharmacy for the period of  
7 this report.

8 I also want to note as of yesterday, there was an  
9 article that came out relative to the hepatitis C drug  
10 that's been out there. We've been talking about the  
11 specialty drug issues that are impacting CalPERS and  
12 others throughout this country. Yesterday, Medicare came  
13 out, their spending for Hep C drugs is going to surpass \$9  
14 billion in 2015. That is a 96 percent increase over the  
15 prior year.

16 So again, just putting into context as we  
17 communicate the trend reports for us, how important it is  
18 for us to keep a spotlight and shine a light on the issue  
19 of pharmacy drugs as we move forward in this program.

20 And with that, I'll turn it over to Gary.

21 SENIOR LIFE ACTUARY McCOLLUM: Good morning,  
22 members of the Board. Gary McCollum, CalPERS staff.

23 This is Agenda Item 9a, the semi-annual  
24 self-funded health plans report. In the past, this report  
25 provided the Committee with an update on the financial

1 status for the CalPERS self-funded PPO health plans. As  
2 you remember, beginning in 2014, CalPERS members had  
3 several new HMO health plan options added. They included  
4 Anthem Blue Cross, Health Net, Sharp, and  
5 UnitedHealthcare.

6 These plans provided coverage for over 22,000  
7 covered lives in 2014, and in 2015 enrollment in those  
8 plans increased to almost 66,000. In addition, Blue Shield  
9 and Kaiser were also made available.

10 We implemented the new funding arrangement called  
11 flex funding for all the HMO plans, except Kaiser starting  
12 in 2014. This report summarizes, as of June 30th, 2015,  
13 the financial results for the HMO plans except in Kaiser  
14 and for the PPO plans.

15 So I'll start with the PPO plans. Attachment 1  
16 summarizes the results. Actual reserves for the PPO plans  
17 are currently at 673 million, which is a decrease of 26  
18 million from the assets at the end of 2014. Required  
19 reserves are at 503.6 million. So actual reserves above  
20 the actuarial reserve requirements are currently 169.7  
21 million. That is a funded ratio of -- or, excuse me, a  
22 ratio of assets to reserves of 134 percent.

23 Now, currently for the first part of the year,  
24 medical costs are trending favorably. But as Doug just  
25 pointed out, pharmacy claim costs continue to experience



1 double digit trends, and again, as he said, except for  
2 CalPERS Care basic. And I want to point out that one of  
3 the big reasons that PERSCare basic looks so much better  
4 is that we had a large change in population to that plan  
5 starting in 2014. A much younger population came in when  
6 risk adjustment was implemented. And so the results on  
7 CalPERS on the PERSCare basic plan will look favorable as  
8 the numbers adjust to the lower population -- or the lower  
9 average age of the population.

10           The other plans Choice basic and Select basic the  
11 pharmacy claims are currently in the 13 and 17 percent  
12 range. And the Medicare plans are currently in the 11 to  
13 12 percent range, and specialty drugs are fueling those  
14 large increases.

15           Total enrollment increased by a small amount, 1  
16 percent. But because of the risk adjustment, which I  
17 mentioned, enrollment has shifted in the plans, where  
18 PERSCare basic continues to increase. It's up to 25,000  
19 now. And PERS Select is decreasing by a little over 10  
20 percent from 2014 to 2015, and PERS Choice is remaining  
21 pretty basic -- pretty stable.

22           Okay. We'll move to the HMO plans now.  
23 Attachment 2 summarizes the results for the HMO plans. In  
24 that funding arrangement, the flex funding that I  
25 mentioned that started in 2014, the premium for those HMO

1 plans is now retained by CalPERS. An amount equal to the  
2 capitation payments is passed back to the plans for  
3 payment to their providers. The remainder is deposited  
4 into the Health Care Fund and is used to pay the  
5 administrative expenses and the fee-for-service claims  
6 when the plan submits an invoice.

7 As of June 30th, 2015, the assets for the HMO  
8 plans totaled 23 -- just a little over 23 million. This  
9 is a big improvement from the negative asset position that  
10 existed at the end of 2014. But we still have an issue  
11 with the two Blue Shield plans experiencing unfavorable  
12 claims experiences. The other plans are all showing  
13 positive results for this six-month period.

14 Now, medical and pharmacy claims costs are shown  
15 on pages three through six of Attachment 2. There's a  
16 large variation in claim costs that you'll notice, and  
17 those reflect the demographics of the populations that  
18 entered those different plans, and also the regions that  
19 they live in.

20 So this concludes my report. I'll answer any  
21 questions.

22 CHAIRPERSON COSTIGAN: Thank you.

23 Any questions?

24 Hang on a second. Let me -- Mr. Jelincic.

25 COMMITTEE MEMBER JELINCIC: On the Medicare

1 pharmacy, those costs are going up. And I -- given, you  
2 know, that Medicare picks up most of it, and then the -- I  
3 don't understand why we're seeing that increase?

4 SENIOR LIFE ACTUARY McCOLLUM: Well, there's a,  
5 what they call, a doughnut hole in Medicare pharmacy. And  
6 the plan picks up those costs. As pharmacy costs go up,  
7 more and more people hit that doughnut hole, so that the  
8 plan picks up more of those costs.

9 COMMITTEE MEMBER JELINCIC: Okay. So we've got  
10 more people going into the doughnut hole, and then  
11 spending more while they're in there, and that's where  
12 it's coming from?

13 SENIOR LIFE ACTUARY McCOLLUM: Correct.

14 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

15 CHAIRPERSON COSTIGAN: Okay. I see no further  
16 questions. Thank you both very much.

17 Next item, 9b, Annual Cost Efficiency and  
18 Effectiveness Report. Ms. Eason and Ms. McAuiliffe.

19 CHIEF FINANCIAL OFFICER EASON: Thank you.  
20 Cheryl Eason, CalPERS staff.

21 I will be very brief on this item, because I know  
22 we're running long. It is an information item. It  
23 provides a summary of the efforts made by CalPERS staff to  
24 reduce costs and improve the overall effectiveness in  
25 services we provide to our members and employers. It is

1 the second annual report being presented and it  
2 incorporates the cumulative cost efficiencies and savings  
3 over the last four years.

4 We think it's important to note that the cost  
5 savings and effectiveness efforts total \$564.6 million in  
6 savings over the past four years, and those are broken  
7 down in -- we've broken that down into three program  
8 areas. Investments, health, and operational all  
9 contribute to those savings.

10 The Investment Office represents 305 million of  
11 those savings. And in year-ending 2004-5, those savings  
12 were mainly due to the winding down of the absolute return  
13 strategy program, cost effective portfolio management,  
14 continued reduced reliance on external consultants, and  
15 contract renegotiation with more favorable cost terms.

16 In the health benefits area, we're seeing a large  
17 cost savings, 237.8 million over the last four years.  
18 Specifically, in the last year, we've seen more savings as  
19 a result of our dependent eligibility verification audits,  
20 reductions in administrative fees with the new flex funded  
21 health plans, hip and knee replacement negotiations with  
22 health plan partners and various efficiencies related to  
23 drugs and medication options.

24 And finally, the operational program has also  
25 contributed 21.8 million in cost efficiencies. That

1 includes our information technology services division  
2 reduction in IT consultants, reduced computer hardware  
3 costs, and savings related to automating process analysis  
4 within soft -- PeopleSoft upgrade.

5           There are numerous efficiency improvements that  
6 we've mentioned in the report, including efficiencies  
7 found in travel and overtime cost savings, bringing more  
8 training in-house, reducing call response times, and  
9 automation related to time sheets, on-line applications,  
10 and procurement.

11           And always pleased to be able to show the hard  
12 work and efforts of the staff in saving costs. And I'd be  
13 happy to take any questions.

14           CHAIRPERSON COSTIGAN: And again, I just want to  
15 give a lot of credit to Ms. Mathur and to Mr. McKeever and  
16 to his predecessor Ann Boynton. When you look at the  
17 success of the \$237.8 million in savings in health plans  
18 is quite a coup. Mr. Hoffner, we'll get to you as  
19 well --

20           (Laughter.)

21           CHAIRPERSON COSTIGAN: -- on what you've been  
22 doing on the governance side. But again, Ms. Eason, a  
23 great report. And really, I think you guys should take a  
24 lot of pride as we continue to control costs. And the  
25 dependent eligibility verification audit just big coup

1 there. And really I know the savings were substantially  
2 more than had been expected. So with that, I see no other  
3 questions or comments.

4 So thank you very much.

5 Next item. Ms. Lum, you are up.

6 (Thereupon an overhead presentation was  
7 presented as follows.)

8 CHIEF INFORMATION OFFICER BAILEY-CRIMMINS: Good  
9 morning, Mr. Chair and members of the Committee. Liana  
10 Bailey-Crimmins, CalPERES staff.

11 Today's information item is an executive update  
12 on the my|CalPERS functional optimization project.  
13 Joining me today is Donna Lum, Deputy Executive Officer  
14 and also the executive co-project sponsor.

15 Last year, CalPERS leveraged the open bid  
16 procurement process and we successfully awarded the  
17 contract and kicked off the project in January of 2015.

18 --o0o--

19 CHIEF INFORMATION OFFICER BAILEY-CRIMMINS: Over  
20 the past 11 months, CalPERS has made significant  
21 accomplishments through its strong business and technology  
22 partnership. Today's agenda highlights three things. It  
23 does -- it provides a highlight to the new CalPERS IT  
24 project delivery framework, which was optimized by using  
25 best practices, and leveraging the PIER Plus findings.

1           Two, we want to share our accomplishments and new  
2 system functionality which directly benefits CalPERS  
3 members, employers, and internal staff.

4           We also lastly want to provide you insight to our  
5 knowledge transfer and provide you our succession how we  
6 strengthen -- I just turned off my mic.

7                           --o0o--

8           CHIEF INFORMATION OFFICER BAILEY-CRIMMINS: Over  
9 time, our customers needs evolve and technology advances.  
10 We want my|CalPERS to be just as relevant in three, five,  
11 and 10 years as it was the day it went live. Therefore,  
12 CalPERS has adopted an optimization mindset, which  
13 continues to leverage our technology investments with a  
14 focus on improved customer service, operational  
15 efficiencies, streamlined processes, and improved business  
16 workflow.

17                           --o0o--

18           CHIEF INFORMATION OFFICER BAILEY-CRIMMINS: The  
19 my|CalPERS functional optimization project enhances  
20 business processes across the entire enterprise. For  
21 example, the 1995 Survivor pool's functionality was  
22 implemented on behalf of the Actuarial Office. And  
23 Shannon Taylor from Actuarial Office was kind enough to  
24 provide the following quote:

25                   "The concerted effort by CalPERS IT staff and our

1 vendor partner to understand the business needs and  
2 collaborate through all phases has been key to the success  
3 of the functional optimization project".

4 Shannon's quote reminds me of another famous  
5 quote about team work from Henry Ford, "Coming together is  
6 the beginning, keeping together is progress, and working  
7 together is success".

8 --o0o--

9 CHIEF INFORMATION OFFICER BAILEY-CRIMMINS: In  
10 February of 2015, Grant Thornton presented the PSR  
11 Post-Independent Evaluation Report Plus, which is also  
12 known as PIER Plus, and provided a look ahead for  
13 my|CalPERS. CalPERS was already on a journey to improve  
14 its business and technology processes. And by leveraging  
15 best practices and the PIER Plus findings, we implemented  
16 numerous advancements and improvements. But in the  
17 respect of time, I'm going to highlight three of them.

18 We've enhanced our service request process to  
19 evaluate business benefits up front and  
20 post-implementation to ensure that our focus remains on  
21 realizing new functionality that delivers high business  
22 value.

23 Two, for software development projects such as  
24 my|CalPERS, CalPERS now utilizes a hybrid time and  
25 materials and a deliverable based fixed price agreement.



1 This model contains costs and minimizes amendments.

2           And three, CalPERS invests in our State  
3 workforce, and is seen as a destination employer. We have  
4 the most robust knowledge transfer program that I have  
5 ever seen. We provide staff opportunities to gain  
6 knowledge and give them time to utilize these new skills  
7 and strengthen our in-house abilities.

8                           --o0o--

9           CHIEF INFORMATION OFFICER BAILEY-CRIMMINS: A  
10 project by definition has a beginning and end with a set  
11 of clear goals. Our goal is to build for the future.  
12 Therefore, CalPERS has optimized its IT project delivery  
13 framework to include the following:

14           We now use blended consultant and State staff  
15 teams. What does this mean? It means that knowledge  
16 transfer is happening continually. You don't have a  
17 project team and consultant sitting in a separate suite or  
18 building that has to be reacclimated into the  
19 organization. They're sitting side by side and knowledge  
20 transfer is happening real time.

21           We also do agile builds, no big bang. Every  
22 seven weeks we release new functionality, which means  
23 business doesn't have to wait months or years for new  
24 functionality to be added to the system.

25           And we perform iterative lessons learned. Each

1 enhancement and new functionality is an opportunity to  
2 improve. We conduct lessons learned sessions on an  
3 ongoing basis in order to strengthen our delivery model  
4 and improve customer service.

5 Because we have full partnership across all  
6 CalPERS programs and support areas, we have and will  
7 continue to provide improved self-service functionality.  
8 Here to share with you our recent successes and discuss  
9 our advancements is Donna Lum.

10 --o0o--

11 DEPUTY EXECUTIVE OFFICER LUM: Good morning.  
12 Donna Lum, CalPERS staff. As Liana noted, I'd like to  
13 share with you some of the key accomplishments that we've  
14 achieved so far. And I also wanted to express that it  
15 does cut across multiple programs throughout CalPERS.  
16 We've been able to implement several enhancements that  
17 benefit our employers, our members, and our staff. And in  
18 choosing our top priorities, we focused on efficiencies  
19 and improved customer service.

20 So while I'll be highlighting a few of our major  
21 efforts, we've also achieved several smaller optimization  
22 efforts across the organization.

23 --o0o--

24 DEPUTY EXECUTIVE OFFICER LUM: So turning to our  
25 member summary page, we implemented changes to the

1 memory -- or the member summary page for our agents to  
2 utilize each time a member contacts us through the phone.  
3 By analyzing the most frequently accessed information, the  
4 call center agents are able to interact with the customers  
5 in a way in which all of the information that is needed to  
6 service the customer is readily available based on views  
7 that the agents have and the preferences that they need.

8           And this minimizes the time that they experienced  
9 in the past where they had to flip through multiple  
10 screens to be able to answer a member's question.

11           Just to give you some context with that, during  
12 September and October -- or September, we had a very high  
13 volume of calls in the contact center, over 97,000 calls  
14 came in. So if you can imagine our ability to shave off  
15 anywhere from two to three to five to 10 seconds per  
16 member per call, it really does create some efficiencies,  
17 and certainly improves the overall customer experience.

18           Another area where we saw great efficiencies is  
19 related to our returned warrants. In this area, the vast  
20 majority of the processing currently is done manually.  
21 And with the optimization project, we took the vast  
22 majority of the manual processes and we automated them.

23           This enabled us to take -- to completely  
24 eliminate some temporary resources that we had that were  
25 processing this work. And it also enabled us to redirect

1 additional permanent resources to other areas within the  
2 branch and the division that needed to -- we needed to  
3 improve our service levels.

4           These returned warrants happen on a weekly and a  
5 monthly basis. And with the optimization, we've been able  
6 to significantly increase the processing time and ensure  
7 that the warrants are getting to the members in a more  
8 timely fashion.

9                           --o0o--

10           DEPUTY EXECUTIVE OFFICER LUM: As you know,  
11 during this last open enrollment question, we also  
12 implemented the new UnitedHealthcare Medicare Advantage  
13 Plan going to single Medicare. And in order to be able to  
14 prepare for this past open enrollment, we launched this  
15 effort. And it took across the span of about the  
16 July/August time frame to do the build. The analysis for  
17 this was done a little bit earlier than that. But I  
18 emphasize that, because the implementation of this piece  
19 of automation was a critical milestone as we entered into  
20 the open enrollment. And the flexibility and the  
21 stability of the my|CalPERS system enabled us to make  
22 these changes in a much faster and shorter time frame than  
23 we would have been able to do within our older legacy  
24 systems.

25           Another area that we are seeing some improvements

1 and efficiencies on with functional optimization is  
2 centered around our workflow management. Workflow is a  
3 very critical tool to the organization. It helps to route  
4 and track our member and employer casework. And although,  
5 the original implementation of workflow with the  
6 my|CalPERS launch was serviceable at the time of  
7 implementation, our workload, our work processes, and the  
8 amount of increased volume that we're seeing in work load  
9 has changed over the last couple of years.

10 With the new workflow management, we're able to  
11 design a system that improves the efficiencies of our line  
12 staff and our managers, and we're also experiencing an  
13 improved performance in the ability of our staff to  
14 customize their workflow and to ensure that we're getting  
15 the work done in a more efficient and quicker manner.

16 And again, in the past, this is work that would  
17 have required a number of technical resources in the  
18 information technology branch to assist. So there's been  
19 some transition and some capabilities within the program  
20 staff again -- that we're starting to be able to take on.

21 --o0o--

22 DEPUTY EXECUTIVE OFFICER LUM: In looking ahead,  
23 we have several new and large initiatives that are going  
24 to be implemented. These initiatives focus on new  
25 requirements and also again on efficiencies to better

1 provide services to our customers.

2           As you recall in September, the Board approved  
3 moving forward with the interest regulations. In  
4 anticipation that these regulations would be implemented  
5 in the early part of 2016, we began analyzing and building  
6 in and are prepared to implement the new functionality to  
7 include interest on benefit payments that were delayed.

8           Here again, I can't underestimate or  
9 underemphasize how critical it was that, based on this  
10 magnitude of change in our system, the flexibility that  
11 my|CalPERS has provides enables us to build this type of  
12 functionality much quicker and faster than we would have  
13 seen in the past.

14           We're also going to be implementing changes that  
15 are going to streamline our retirement compensation  
16 review. In retirement compensation new areas, we're  
17 scheduled to implement enhancements that will reduce the  
18 number of manual touchpoints between program areas and the  
19 need for manual calculations. Again, these types of  
20 changes will streamline the retirement process and it will  
21 also maintain current process levels despite any  
22 anticipated increases in retirements and downstream  
23 processes.

24           With regard to Medicare enrollment. In the  
25 Medicare area, we're planning to automate, what we call,

1 the Medicare aged in-process for our members. So the way  
2 the process works today is we currently rely on members to  
3 let us -- to provide us with Medicare enrollment  
4 information. And once we receive that information, we key  
5 that information manually. And again, it's very dependent  
6 on members letting us know that they're making this  
7 change.

8           However, we do have experience in the past where  
9 we did not receive that information from our members, and  
10 subsequently canceled them, only to learn later that they  
11 had actually made the change and we were not aware of it.

12           So by taking advantage of the voluntary data  
13 sharing agreement, we'll be able to electronically receive  
14 Medicare enrollment information from the Centers of  
15 Medicare and Medicaid Services. And ultimately, that will  
16 population the my|CalPERS system, and it will reduce and,  
17 I believe, eliminate instances where members in the past  
18 may have been canceled. By not notifying us of this  
19 change, we will know of it through this automated process.  
20 This will ensure that members experience no lapse in their  
21 coverage and are able to continue to access their current  
22 physician and prescription drug coverage.

23           And then lastly, we are going to be implementing  
24 a change that will provide on-line health statements.  
25 This will provide our members the ability to access their

1 annual health plan statement through our member  
2 self-service capabilities. As you know, we currently have  
3 this capability for our annual member statements. It is  
4 widely used by our membership. We are sending out less  
5 than 25 percent of all the annual member statements. And  
6 we anticipate that by implementing these health statements  
7 on-line, we'll see a similar utilization of the on-line  
8 services versus the paper services.

9 We anticipate that by implementing this we will  
10 save about a million dollars in the postage and printing  
11 costs that is normally associated with mailing and  
12 printing these statements. And again, it will enable us  
13 to ensure that we are targeting the right type of -- and  
14 timeliness of the health statements to be accessible by  
15 our members.

16 So hopefully, you can see and envision that some  
17 of these tangible benefits of the project are providing  
18 our staff greater capabilities. We do know that with some  
19 of the things that we've implemented we are seeing a  
20 greater level of member and employer satisfaction. That's  
21 evident with the number of surveys that we've been  
22 administering. And as we watch the trend, we continue to  
23 see that the levels of satisfaction are increasing

24 So, at this time, I'd like to turn it back to  
25 Liana, and she'll discuss how the knowledge transfer



1 efforts are working, as well as our project, and the next  
2 steps.

3 --o0o--

4 CHIEF INFORMATION OFFICER BAILEY-CRIMMINS: Thank  
5 you, Donna. So in addition to all the great  
6 accomplishments that Donna just covered, I do want to just  
7 touch a little bit about the knowledge transfer program  
8 here at CalPERS.

9 So our goal was that State staff have the  
10 opportunity to deliver their services and build their  
11 in-house skills. And as I mentioned earlier, we use  
12 blended teams. Extremely important this new approach that  
13 we have here at CalPERS, not only for the optimization  
14 project, but for all projects moving forward.

15 In addition, we do individualized training plans.  
16 No one person is the same. They come with unique skills  
17 and we need to have training plans that meet them where  
18 they're at. So what do we do? We do manager assessments,  
19 self-assessments, we do computer based training,  
20 vendor-led training, and we also have an opportunity for  
21 staff to teach classes as a part of a graduation exercise.  
22 There's nothing better than when you actually are teaching  
23 a class, you actually reinforce the things that you just  
24 learned.

25 And as a result, we have achieved 100 percent

1 knowledge transfer from our system integrator, which also  
2 known as Accenture last September. And we are on track to  
3 complete the two-year my|CalPERS KT effort this coming  
4 June of 2016. Amazing accomplishment. And as a reminder,  
5 knowledge transfer is required in all of our current  
6 contracts, and we have also established a training  
7 library. Because of retention, we know that we need to  
8 have those resources available for people that come in  
9 today, so they still have those opportunities to get that  
10 valuable knowledge that's been shared with others as we go  
11 along on our journey on the project.

12 --o0o--

13 CHIEF INFORMATION OFFICER BAILEY-CRIMMINS: And  
14 just as a recap, we remind ourselves that opportunities to  
15 increase innovation, solve new challenges, and address new  
16 regulations will continue to present themselves. These  
17 opportunities and our ability to address them for years to  
18 come requires continual investment.

19 Because we invest and build for our future, the  
20 project is continuing to deliver increased core services,  
21 functionality on behalf of our members, employers, and  
22 internal staff. And we at CalPERS focus on our greatest  
23 assets, our people, to ensure that they have the expertise  
24 to maintain and enhance the business technology solutions  
25 we support, and our opportunity to enable and deliver

1 innovative solutions that support and sustain the Pension  
2 and Health Benefits and services our members count on.

3 Thank you, Mr. Chair. This concludes our  
4 presentation, and we'd be happy to answer any questions  
5 you may have.

6 CHAIRPERSON COSTIGAN: Controller Yee.

7 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

8 I just wanted to compliment the staff, because  
9 this has been a long journey to get here, and -- but I  
10 have to say that I've been hearing from numerous employers  
11 about just how beneficial this has been to them. And it  
12 wasn't without some rocky starts in terms of your  
13 relationship with the employers, but also with respect to  
14 the PIER evaluation that was done. I just wanted to offer  
15 that it really is being considered as a model now for the  
16 legislature and other policymakers with respect to, you  
17 know, just how we approach projects like this.

18 It's probably the evaluation that's the most full  
19 and robust with respect to the project from beginning to  
20 this point to where we weren't afraid to articulate  
21 lessons learned. And I think that's just going to be so  
22 beneficial for so many other projects in State government.  
23 So just kudos to all of you.

24 Thank you.

25 CHAIRPERSON COSTIGAN: Mr. Jelincic.

1           COMMITTEE MEMBER JELINCIC: And I just want to  
2 commend you on the acknowledge transfer. Keep pushing it.  
3 Let's get all of them out of here. But I do want to  
4 acknowledge that we're making serious progress there.  
5 Thank you.

6           CHAIRPERSON COSTIGAN: All right. Thank you very  
7 much.

8           Ms. Eason, before we go to the next item, because  
9 we've come up on two hours and four minutes, how long do  
10 you think the next item go?

11           DEPUTY EXECUTIVE OFFICER LUM: Mr. Chair, I  
12 anticipate it will take a very quick two to three minutes.  
13 I have just a very quick update.

14           CHAIRPERSON COSTIGAN: Okay. We'll keep the  
15 court reporter here.

16           Thank you. Let's go on to the next item then.

17           Item 10a, Service Credit Installation Payment  
18 Resumption

19           DEPUTY EXECUTIVE OFFICER LUM: Thank you. Again,  
20 Donna Lum, CalPERS staff. So Agenda Item 10, it's an  
21 information item, and it's related to the resumption of  
22 installment payments for delinquent service credit  
23 accounts. We've identified that there are approximately  
24 2,250 accounts that have become -- service credit accounts  
25 that have become delinquent due to a system error.

1           Just to give you some background, it does cover  
2 all of the 53 types of service credit purchases that we  
3 have. It does not only cover just the air time service.  
4 The impacted members are both active and retired and  
5 inactive members. And the impacted accounts also did cut  
6 across schools, public agencies, and the State.

7           The member's installation payments will resume,  
8 and the missed payments will be added to the end of the  
9 payment schedules. It's important to note that the  
10 members will pay for the original amount of principal and  
11 interest to what they originally agreed to when they made  
12 their election. There will be no additional interest  
13 added to these accounts.

14           We are sending customized letters to each of the  
15 individual affected members explaining the situation, and  
16 letting them know that the installment payments will  
17 resume. And we will be doing this in advance of any  
18 payments being automatically deducted.

19           We are taking steps. We do know what the issue  
20 is. We've isolated the problem. We've been able to  
21 identify what the changes are that need to be implemented  
22 to ensure that the stoppage of payments does not continue  
23 in the future.

24           We're working with our information technology  
25 staff to do the implementation. In the meantime, while

1 that is being worked on, we do have processes in place  
2 that will assure us that any account that becomes  
3 delinquent for any reason, we will be notified timely and  
4 ensure that the payments do resume.

5 So this concludes my update, and I'm available to  
6 answer any questions that you may have.

7 CHAIRPERSON COSTIGAN: Mr. Jelincic.

8 COMMITTEE MEMBER JELINCIC: She had answered my  
9 question.

10 CHAIRPERSON COSTIGAN: Thank you, sir.

11 Mr. Gillihan.

12 COMMITTEE MEMBER GILLIHAN: Thank you, Mr. Chair.  
13 Just a couple questions.

14 So the -- you said we discovered what the issue  
15 was. Can you shed a little bit of light on it without  
16 going into too much detail on what the nature of the  
17 problem was?

18 DEPUTY EXECUTIVE OFFICER LUM: Yeah, two-fold.  
19 There were some change -- there were some system issues  
20 that apparently were in our legacy system that were not  
21 identified when we cut over to the my|CalPERS system, so  
22 some of these accounts were delinquent prior to  
23 my|CalPERS.

24 And then there were some changes that we  
25 implemented in and about the June of 2000 time frame that,

1 if you want to call it, kind of stepped on a process that  
2 created the situation in which some of these accounts  
3 started to become delinquent.

4 But as I mentioned, we've identified the triggers  
5 or the criteria of those types of processing where the  
6 accounts can become delinquent. We've isolated those. We  
7 know what they are, so that we can correct it going  
8 forward.

9 COMMITTEE MEMBER GILLIHAN: Thank you. And  
10 regarding the \$9 million that this cost us. I assume  
11 that's going to be spread across the relevant employers  
12 that these 2,700 people work for or how is the system  
13 going to recoup that or does it just become unfunded  
14 liability and that is spread across all employers? Just  
15 curious.

16 CHIEF ACTUARY MILLIGAN: The way this is going to  
17 show up is in lost investment income. And so it will  
18 automatically show up as an experienced loss on the  
19 investment side, and be built into rates through that  
20 pro -- through the rate actuarial process.

21 COMMITTEE MEMBER GILLIHAN: Allocated to the  
22 actual employer of these individuals or --

23 CHIEF ACTUARY MILLIGAN: Yes.

24 COMMITTEE MEMBER GILLIHAN: Okay. Thank you.

25 CHAIRPERSON COSTIGAN: Okay. Any other

1 questions?

2 Ms. Lum, thank you.

3 DEPUTY EXECUTIVE OFFICER LUM: Thank you.

4 CHAIRPERSON COSTIGAN: Ms. Eason, as always, a  
5 great Committee hearing today. So just a couple of  
6 announcements. Public comment, do we have any?

7 Okay. So Risk and Audit will meet at 10:25, in  
8 15 minutes. We will then break for lunch after Risk and  
9 Audit. And then for those of you that are waiting for  
10 Pension, Benefits, and Health Committee, it will convene  
11 at around 1:45. Although, I might encourage you to get  
12 back a little bit sooner.

13 We still have four Committee hearings for the  
14 rest of the day. So thank you very much. With that, this  
15 meeting is adjourned.

16 (Thereupon the California Public Employees'  
17 Retirement System, Board of Administration,  
18 Finance & Administration Committee meeting  
19 adjourned at 10:09 a.m.)  
20  
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22  
23  
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25



## 1 C E R T I F I C A T E O F R E P O R T E R

2 I, JAMES F. PETERS, a Certified Shorthand  
3 Reporter of the State of California, do hereby certify:

4 That I am a disinterested person herein; that the  
5 foregoing California Public Employees' Retirement System,  
6 Board of Administration, Finance & Administration  
7 Committee meeting was reported in shorthand by me, James  
8 F. Peters, a Certified Shorthand Reporter of the State of  
9 California;

10 That the said proceedings was taken before me, in  
11 shorthand writing, and was thereafter transcribed, under  
12 my direction, by computer-assisted transcription.

13 I further certify that I am not of counsel or  
14 attorney for any of the parties to said meeting nor in any  
15 way interested in the outcome of said meeting.

16 IN WITNESS WHEREOF, I have hereunto set my hand  
17 this 21st day of November, 2015.

18  
19  
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