

MEETING  
STATE OF CALIFORNIA  
PUBLIC EMPLOYEES' RETIREMENT SYSTEM  
BOARD OF ADMINISTRATION  
PENSION & HEALTH BENEFITS COMMITTEE

ROBERT F. CARLSON AUDITORIUM  
LINCOLN PLAZA NORTH  
400 P STREET  
SACRAMENTO, CALIFORNIA

TUESDAY, OCTOBER 20, 2015

8:01 A.M.

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A P P E A R A N C E S

COMMITTEE MEMBERS:

Ms. Priya Mathur, Chairperson

Mr. Michael Bilbrey, Vice Chairperson

Mr. John Chiang, represented by Mr. Grant Boyken

Mr. Rob Feckner

Mr. Richard Gillihan

Mr. J.J. Jelincic

Mr. Henry Jones

Ms. Theresa Taylor

Ms. Betty Yee, represented by Mr. Alan Lofaso

BOARD MEMBERS:

Mr. Richard Costigan

Ms. Dana Hollinger

Mr. Bill Slaton

STAFF:

Ms. Anne Stausboll, Chief Executive Officer

Ms. Cheryl Eason, Chief Financial Officer

Ms. Donna Lum, Deputy Executive Officer

Mr. Doug McKeever, Deputy Executive Officer

Mr. Brad Pacheco, Deputy Executive Officer

Ms. Carene Carolan, Chief, Member Account Management  
Division

A P P E A R A N C E S C O N T I N U E D

STAFF:

Dr. Kathy Donneson, Chief, Health Plan Administration  
Division

Mr. Tyrone Espinoza, Assistant Chief, Health Plan  
Administration Division

Mr. Matt Jacobs, General Counsel

Ms. Jan Falzarano, Acting Chief, Health Policy Research  
Division

Ms. Jennifer Jimenez, Committee Secretary

Mr. Anthony Suine, Chief, Benefit Services Division

ALSO PRESENT:

Mr. George Linn, Retired Public Employees Association

Mr. Chris Little, Butte County

Mr. Jai Sookprasert, California School Employees  
Association

Mr. Larry Woodson, California State Retirees

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1 P R O C E E D I N G S

2 CHAIRPERSON MATHUR: Good morning, everyone.  
3 We're going to get started with the Pension and Health  
4 Benefits Committee. We -- please -- first order of  
5 business is to call the roll.

6 COMMITTEE SECRETARY JIMENEZ: Priya Mathur?

7 CHAIRPERSON MATHUR: Good morning.

8 COMMITTEE SECRETARY JIMENEZ: Michael Bilbrey?

9 VICE CHAIRPERSON BILBREY: Good morning.

10 COMMITTEE SECRETARY JIMENEZ: John Chiang?  
11 Rob Feckner?

12 COMMITTEE MEMBER FECKNER: Good morning.

13 COMMITTEE SECRETARY JIMENEZ: Richard Gillihan?

14 COMMITTEE MEMBER GILLIHAN: Good morning.

15 COMMITTEE SECRETARY JIMENEZ: J.J. Jelincic?

16 COMMITTEE MEMBER JELINCIC: Here.

17 COMMITTEE SECRETARY JIMENEZ: Henry Jones?

18 COMMITTEE MEMBER JONES: Here.

19 COMMITTEE SECRETARY JIMENEZ: Theresa Taylor?

20 CHAIRPERSON MATHUR: Excused.

21 COMMITTEE SECRETARY JIMENEZ: Alan Lofaso for  
22 Betty Yee?

23 ACTING COMMITTEE MEMBER LOFASO: Good morning.

24 CHAIRPERSON MATHUR: Okay. Next order of  
25 business is the Executive Report.

1 Mr. McKeever

2 DEPUTY EXECUTIVE OFFICER MCKEEVER: Thank you,  
3 Madam Chair, members of the Committee. Doug McKeever,  
4 CalPERS staff.

5 Given this is my first Deputy Executive Officer  
6 report since assuming the office, I thought I'd take a few  
7 moments and just provide you with a brief glimpse of my  
8 thinking about moving forward and some of the initial  
9 priorities that I've got on at least my calendar, both  
10 short term and long term.

11 So basically coming into the role, I had three  
12 major priorities. One was reaching out to all our  
13 stakeholders and setting up meetings with them just to, in  
14 most cases, reengage with those individuals representing  
15 all of the stakeholders that we have here at CalPERS. So  
16 I've been diligent in that regard. And that started in  
17 earnest in September. And as you can imagine, there's  
18 quite a few of the stakeholders that are out there with  
19 us. So it's going to take me some time to get through all  
20 of them, but that is a commitment that I've made to them,  
21 and will continue along that line.

22 Two is the recruitment of the Legislative  
23 Division Chief. And I'm happy to report that that  
24 position has been filled and Mary Anne Ashley's first day  
25 was actually yesterday. Ms. Stausboll will provide and

1 introduce her formally to the full Board tomorrow morning.  
2 And then the second recruitment is obviously my old  
3 position in the Health Policy Research Division and that  
4 process is currently underway.

5           And then third is getting up to speed on the  
6 legislative items in the areas of pension, investment, and  
7 health, building a relationship with our three federal  
8 representatives that represent all of those three topical  
9 areas, and then diving more into the whole issue of  
10 pension policy and research.

11           Ongoing efforts include a recognition of the need  
12 to remain focused on several key program areas, one of  
13 which is the pharmacy benefit manager solicitation, of  
14 which we are currently in. And Kathy Donneson will  
15 provide a process update on that later this morning.

16           And then the other two is one of them being the  
17 excise tax and its implications to CalPERS, our employers  
18 and our members. And then, as we always do, it seems like  
19 rates never end, and so certainly the rate process for  
20 2017 is fastly approaching. So that will be a focus for  
21 early for next year.

22           Moving forward, my efforts will be to remain  
23 focused on those areas that I just mentioned. Yet, it's  
24 important to begin the process of looking forward in  
25 developing a longer strategic view with your engagement



1 and that of others. One example of this is in the area of  
2 health care. As you all know, back in 2010 and '11, we  
3 began a extremely robust effort of developing what  
4 ultimately ended up being the 21 initiatives that this  
5 Board approved back in early 2012.

6 The good news is that we've had very favorable  
7 results on many of those initiatives that we've undertaken  
8 since 2012. In fact, one of those efforts, the Dependent  
9 Eligibility Verification Project, will be discussed this  
10 morning as well as to how we ended up with that project.

11 But given we're at a point where most of those 21  
12 initiatives have either been successfully implemented or  
13 are currently in flight and will continue, I think it's  
14 time to refresh those and look at what it is that we want  
15 to do moving forward. So that will be an exercise that  
16 I'll begin in earnest in early next year. One thing that  
17 I do want to do is ensure that we also look to engage and  
18 create this under the guise of the organization's refresh  
19 of its strategic plan, which they're going to be starting  
20 very soon as well.

21 Moving forward to general updates for this month,  
22 I've got a couple to share with you. Good news is the  
23 parent-child relationship regulations were approved by the  
24 Office of Administrative Law. We brought those back to  
25 you for some minor amendments in August. So those are

1 moving forward. They're currently with the Secretary of  
2 State. And assuming signature on those, those will become  
3 effective January 1st of 2016. The new regulations will  
4 provide our employers the authority to require that health  
5 plan subscribers submit specific documentation in addition  
6 to signing a new affidavit that substantiates their  
7 parental role. So it's a good thing that we'll now have  
8 that documentation in place, so that we will not find  
9 ourselves in the position we were when we started the  
10 validation process itself.

11           On the excise tax, I want to mention to you that  
12 on October the 1st staff did submit a second comment  
13 letter to the Internal Revenue Service on the excise tax  
14 on high cost employer-sponsored health coverage. Our  
15 comments focused on CalPERS's role as a health benefits  
16 purchaser and the complexities inherent in the  
17 calculation, reporting, and payment features of the tax.

18           Copies of both of our letters have been provided  
19 to you, and there should be some in the back for the  
20 audience. Specifically, we requested that the IRS  
21 consider changes to the proposed rules/regulations making  
22 the administrative functions of the tax more clear, expand  
23 the notification period for employers, given the other  
24 reporting requirements an employer has to make, and our  
25 concern that coverage providers may seek to recover the

1 cost of the excise tax by increasing premiums.

2 We also provided feedback on the IRS proposed  
3 approach on how to determine the tax threshold adjustments  
4 based on age and gender. We reiterated the concerns made  
5 in our first comment letter that the excise tax as  
6 formulated could actually undermine the health security of  
7 Americans by increasing out-of-pocket costs, but CalPERS  
8 remains committed to helping ensure that the successful  
9 implementation of the ACA moves forward.

10 There is a lot of activity and communication  
11 surrounding the excise tax. If you read the papers or see  
12 the periodicals over the last month, you probably will see  
13 almost on a daily basis information that's coming out,  
14 either pro -- support of the tax or those efforts that are  
15 signaling something along the lines of a repeal of that  
16 tax. There's actually a group called the Alliance to  
17 Fight the 40, which has been formed both with management  
18 and labor representatives who are seeking to exactly  
19 repeal the entire effort.

20 It's even gotten in the Presidential election.  
21 As you may have heard that Hillary Clinton came out  
22 several weeks ago in support of repealing the tax. All of  
23 this needs to be tempered in our -- on our end as we  
24 continue to take -- undertake the analysis required to  
25 determine the impacts to CalPERS, our plans, members, and

1 employers. And I'm committed to the ongoing updates that  
2 I will provide to this Committee and the Board including  
3 providing updated analysis on those impacts to CalPERS,  
4 and in the coming months to assist us in better  
5 understanding the issues of the tax and what we can  
6 develop as an advocacy position that will seek to protect  
7 health benefits for our employers and their employees.

8           Lastly, and to further our awareness on this  
9 issue, next week there are two workshops at the Ed Forum  
10 in which the excise tax will be discussed.

11           And then lastly on the issue of biosimilars, we  
12 wanted to let you know that we're working with our federal  
13 representatives on signing onto a letter with the National  
14 Coalition on Health Care regarding a recently proposed  
15 rule by the Food and Drug Administration concerning  
16 biosimilars. As you know, we've had many discussions with  
17 this Committee about specialty drugs and the issue of  
18 biosimilars. And the NCHC is planning to send a letter  
19 opposing unique international non-proprietary names for  
20 biosimilars, as well as commenting on other issues raised  
21 in the FDA's proposed regulations.

22           CalPERS most likely will sign onto the letters,  
23 because we share NCHC's concerns about discouraging cost  
24 saving substitutions. And if we do so, I'll make sure  
25 that that letter is made available to the Committee. That

1 will be sometime in early November.

2 Madam Chair, that concludes my comments.

3 CHAIRPERSON MATHUR: Thank you, Mr. McKeever. We  
4 do have a question from the Committee.

5 Mr. Jelincic.

6 COMMITTEE MEMBER JELINCIC: Doug, have you had a  
7 conversation with Tom Moore about his different way of  
8 providing health insurance?

9 DEPUTY EXECUTIVE OFFICER MCKEEVER: I have not  
10 had a conversation with Mr. Moore on that subject.

11 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

12 CHAIRPERSON MATHUR: Thank you. Okay. So we'll  
13 move on to the consent items. Item number 3 is approval  
14 of the August meeting minutes.

15 VICE CHAIRPERSON BILBREY: Move approval.

16 COMMITTEE MEMBER JONES: Second.

17 CHAIRPERSON MATHUR: Motion was made by Bilbrey,  
18 seconded by Jones.

19 Any discussion on the motion?

20 Seeing none.

21 All those in favor say aye?

22 (Ayes.)

23 CHAIRPERSON MATHUR: Motion -- all those opposed  
24 say no?

25 Motion passes.

1           We've had a request to take up 4c under the  
2 information consent items. So as is our practice, we'll  
3 take those up at the end of the agenda.

4           We'll move on then to Agenda Item number 5,  
5 Retirement Options Simplification.

6           DEPUTY EXECUTIVE OFFICER LUM: Good morning,  
7 Madam Chair, members of the Committee.

8           CHAIRPERSON MATHUR: Good morning.

9           DEPUTY EXECUTIVE OFFICER LUM: Donna Lum, CalPERS  
10 staff, and joining me this morning is Anthony Suine.  
11 Agenda Item number 5 is an action item. And staff  
12 recommend to the Committee condensing the number of  
13 retirement options from 13 to 5. While the overall  
14 options would be reduced, the remaining options available  
15 to members would include a combination of existing and  
16 modified options. Approval of this item will allow staff  
17 to pursue the necessary regulatory and legislative changes  
18 needed to implement the proposed retirement option.

19           Just for context, according to CEM Benchmarking,  
20 which is a respected international company specializing in  
21 the field of retirement system benchmarking, CalPERS has  
22 the most complex set of payment options amongst all  
23 retirement systems. Likewise, CEM also identified CalPERS  
24 as having the most one-on-one counseling and member  
25 presentations, which is likely attributed to the level of

1 training and information that our members need in order to  
2 make an informed choice as they're nearing their  
3 retirement. The wide array of pension options is often  
4 overwhelming to our members to understand as they're  
5 making these important decisions about retirement.

6           If you recall, at the February 18th, 2015 Pension  
7 and Health Benefits Committee, a recommendation was  
8 provided to the Committee to eliminate and combine a group  
9 of retirement options simplifying our options from 13 to  
10 9. The recommendation was reviewed -- was received very  
11 favorably by this Committee. And the Committee asked that  
12 we also take a look at the additional options that we did  
13 not bring to the Committee for further analysis to  
14 determine if there was the opportunity to further simplify  
15 the options.

16           At the Committee's request, staff did conduct  
17 additional analysis of those retirement options, and  
18 today, Anthony is going to provide you with some  
19 background information about the analysis, and our  
20 recommendation going forward.

21           So at this point, I'm going to go ahead and turn  
22 it over to Anthony.

23           BENEFIT SERVICES DIVISION CHIEF SUINE: Thanks,  
24 Donna. Good morning, Madam Chair, members of the  
25 Committee. I'm Anthony Suine, CalPERS staff.

1           CHAIRPERSON MATHUR: Good morning.

2           BENEFIT SERVICES DIVISION CHIEF SUINE: Since  
3 February, we've been working closely with our Retirement  
4 Research and Planning Division to collect data on our  
5 statutory options, and focused on a comparison of the  
6 options, to determine if the member had selected the most  
7 beneficial option to them after we analyzed the known  
8 outcomes of those selections where possible. In other  
9 words, what would that member have selected if they had  
10 hindsight?

11           To review the known outcomes, we had to look at  
12 the member's retirement date, the option they selected,  
13 and the date of death of the member or the beneficiary.  
14 The detailed analysis for each option can be found in  
15 Attachment 1 of the agenda item.

16           What we found in the analysis is that the members  
17 who were taking reductions to their allowances to provide  
18 for a speculative benefit were not benefiting from that  
19 reduction the majority of the time.

20           Specifically, those members who took a reduction  
21 speculating their beneficiary would pre-decease them did  
22 not benefit from choosing that option 60 to 70 percent of  
23 the time. The analysis also made apparent that just the  
24 sheer number of options available to our members and the  
25 multiple financial variations in those options to consider



1 undoubtedly leads to confusion amongst our member  
2 community when making their financial decisions.

3 I had the opportunity to attend the July Board  
4 off-site. And at that off-site, Ann Huff Stevens, a  
5 graduate economics professor from UC Davis, spoke about  
6 the retirement landscape and financial decision making.  
7 And she made mention to the fact that less options, when  
8 it comes to financial decision making, is optimal.

9 At that off-site, Mr. Slaton also shared an  
10 experience with us about his father's jewelry store and  
11 how his father never gave more than three choices to a  
12 member because -- to a customer, because, at that time, it  
13 just becomes an overwhelming decision.

14 So we feel our retirement options are parallel,  
15 and we believe that our analysis came to a similar  
16 conclusion that condensing and consolidating the  
17 retirement payment options will lead to better customer  
18 service and more educated members.

19 As a result, we are proposing recommending  
20 legislative changes to streamline our retirement options  
21 going forward. These changes would not impact our current  
22 retirees and would only become effective once legislative  
23 and regulatory changes were to be approved.

24 Our recommendation includes the following five  
25 options: The unmodified allowance, which is the

1 member-only benefit that provides the highest benefit  
2 payable; the Option 1, which provides for a return of  
3 contributions to a beneficiary if the member does not  
4 outlive the contributions they've made to the system;  
5 Option 2W, which provides for 100 percent ongoing benefit  
6 to a beneficiary upon the death of the member; Option 3W,  
7 which provides for a 50 percent ongoing benefit to a  
8 beneficiary upon the death of the member; and, then a  
9 flexible beneficiary option, which provides the member the  
10 ability to elect multiple beneficiaries and specify any  
11 certain dollar amount or percentage of their allowance to  
12 leave as an ongoing allowance.

13           These five options provide the member with the  
14 most viable financial choices and would simplify the  
15 decision making for our members. The condensed options  
16 represent nearly 80 percent of the choices all of our  
17 members have selected over the last 25 years. And as  
18 previously stated, the proposed 20 percent of the options  
19 recommending to eliminate have resulted in our members  
20 making non-beneficial choices 60 to 70 percent of the  
21 time.

22           We vetted this proposal with our various  
23 stakeholder groups, including the labor unions, our  
24 employer representatives, and our broader stakeholder  
25 engagement group here at CalPERS, which includes the

1 retiree community, as well as the school associations.

2 All the groups have supported simplifying and  
3 condensing the number of options. However, we did spend  
4 additional time with the school associations reviewing the  
5 data that was specific to their members, and they do have  
6 a preference to include the Option 2 and 3 as part of the  
7 recommendation.

8 At this time, I'd like to turn it back over to  
9 Donna to share the benefits and impacts to our members and  
10 our system.

11 DEPUTY EXECUTIVE OFFICER LUM: Thank you,  
12 Anthony. And so it's clear from our regional offices'  
13 experience these are the staff that work closely with our  
14 members, they provide member education, they are the ones  
15 that conduct our Benefit Education Events, that even  
16 though they do -- we do provide extensive retirement  
17 planning education and counseling, staff do find  
18 themselves often repeatedly covering the various nuances  
19 of the different option scenarios to help the member  
20 through the decision-making process.

21 Narrowing the options will reduce confusion, it  
22 will improve the understanding of our members and the  
23 options that they have to select from, and it will make  
24 the decision-making process easier. It will also enable  
25 us to have more meaningful conversations with interacting

1 with the members about retirement options.

2 If the Committee approves pursuing the  
3 recommended retirement options, we will proceed with  
4 developing the legislative and regulatory changes that are  
5 needed to implement the new options.

6 And so this concludes our presentation, and we're  
7 available to answer any questions you may have.

8 CHAIRPERSON MATHUR: Thank you.

9 Before we go to questions, I just want to note  
10 for the record that Ms. Taylor and Mr. Boyken have joined  
11 the Committee, and that Mr. Slaton is also in attendance.

12 Mr. Jelincic.

13 COMMITTEE MEMBER JELINCIC: I got confused, which  
14 is probably not the first time. When I look at the  
15 options at the bottom of page two of four, I get confused  
16 when we say Option 2W plus 1. And in all of these, we are  
17 returning contributions if they don't outlive it. And  
18 yet, up above, we say that for 87 percent of our people  
19 that's a bad choice.

20 So I'm confused on how you combine 2W and 1. And  
21 then the other question is why are we encouraging the  
22 return of contributions that's not statistically a good  
23 choice?

24 BENEFIT SERVICES DIVISION CHIEF SUINE: Sure. So  
25 the option 2W plus 1 and the 3W plus 1 are currently

1 option 4s that a member can choose. And the cost  
2 difference to include that we -- our suggestion and  
3 recommendation is to embed it in the Option 2W and 3W to  
4 eliminate the choice. And the fraction of the cost is  
5 negligible to the member. And what it provides for is if  
6 both the member and the beneficiary were to die before  
7 their contributions -- member contributions were  
8 exhausted, there would be a return to a beneficiary as a  
9 lump sum. So it's different than the statutory Option 1.

10 To answer your question about the statutory  
11 Option 1, we felt that although the data shows that, yes,  
12 87 percent of the time they're outliving their  
13 contributions, that's the most highly elected option of  
14 our members. We didn't feel it would be prudent to  
15 eliminate a choice that's been made over 25 percent of the  
16 time as we go forward.

17 And we believe that with the more limited  
18 options, condensed options, we could spend more time  
19 educating our members on the Option 1, on the outcomes,  
20 and viable alternatives financially, such as potentially a  
21 term life insurance policy that could be in place rather  
22 than choosing an Option 2 if they were concerned about  
23 those contributions.

24 COMMITTEE MEMBER JELINCIC: Do we have any idea  
25 what the cost of the plus one is if somebody chooses the

1 Option 2 or the Option -- or 2W or 3W?

2 BENEFIT SERVICES DIVISION CHIEF SUINE: Yeah. In  
3 our average example, the average member it's about \$2.

4 COMMITTEE MEMBER JELINCIC: Okay. And then the  
5 other place that I got confused is actually on the next  
6 page. You're talking about combining these options. And  
7 then on the table below, you're saying eliminate Option  
8 4's, but it seems like we've put Option 4's in the first  
9 table, and it confused me.

10 BENEFIT SERVICES DIVISION CHIEF SUINE: Can you  
11 clarify that, Mr. Jelincic?

12 COMMITTEE MEMBER JELINCIC: It looks to me like  
13 the top table --

14 BENEFIT SERVICES DIVISION CHIEF SUINE: The  
15 second -- oh, yeah on page three of four, yeah.

16 COMMITTEE MEMBER JELINCIC: -- on page three of  
17 four. The top table contradicts what we're saying about  
18 the bottom table, which is that we're going to eliminate  
19 it, but then we say we're going to have it.

20 BENEFIT SERVICES DIVISION CHIEF SUINE: Sure. We  
21 are recommending to consolidate some of the Options 4's  
22 and eliminate other Option 4's. So if you remember,  
23 there's six Option 4's to choose from. And so we're  
24 recommending the elimination of two of the Option 4's.  
25 Two of the other Option 4's, the 2W plus one and 3W plus

1 one we're looking to embed in the statutory Option 2W and  
2 3W. And then the other Option 4's which are the multiple  
3 beneficiary, we're looking to consolidate and make one  
4 option.

5 COMMITTEE MEMBER JELINCIC: And what are the two  
6 Option 4's that we're proposing to completely eliminate?

7 BENEFIT SERVICES DIVISION CHIEF SUINE: Those are  
8 the reduced allowance for a fixed period of time, and the  
9 reduction upon the death of a retired or named  
10 beneficiary. And those were the ones that have been  
11 elected less than on 100 times over the last 25 years.

12 COMMITTEE MEMBER JELINCIC: Thank you.

13 CHAIRPERSON MATHUR: I think that part of what  
14 Mr. Jelincic's questions highlight is that the names of  
15 these retirement options are themselves confusing and so  
16 there's a need to have more intuitive naming of these  
17 options.

18 BENEFIT SERVICES DIVISION CHIEF SUINE:

19 Absolutely. We agree and we've already -- we're  
20 already pursuing that. We were pursuing it in parallel,  
21 but we felt we needed to finalize what options we're  
22 moving forward with and then we will work on the renaming  
23 to make them more understandable.

24 CHAIRPERSON MATHUR: Great. We do have a few  
25 more questions.

1 Mr. Gillihan.

2 COMMITTEE MEMBER GILLIHAN: Thank you, Madam  
3 Chair. So I appreciate all the staff work on this. And  
4 I -- conceptually, I'm supportive of reducing the number  
5 of options, because just reading about them is  
6 overwhelming. And I can't imagine being somebody about to  
7 retire and being faced with this list of options and  
8 trying to, you know, project their life forward and decide  
9 the best course of action.

10 So my only question or concern is have we done  
11 anything to study the potential financial impacts long  
12 term of reducing the number of options?

13 BENEFIT SERVICES DIVISION CHIEF SUINE: You mean  
14 for the System, Mr. Gillihan?

15 COMMITTEE MEMBER GILLIHAN: For the system.

16 BENEFIT SERVICES DIVISION CHIEF SUINE: Yes, we  
17 have looked at that. And because all the options are  
18 supposed to be actuarial neutral, we don't believe there's  
19 any major savings. We have found that, you know, the  
20 Option 2's and 3's that we're recommending to eliminate,  
21 we could find some -- reduce some actuarial risk there,  
22 because it increased the opportunity for adverse selection  
23 there, because a member may know something about their  
24 beneficiary that we don't know and can't calculate.

25 So, you know, not to overstate the reduction in



1 actuarial risk, but there is some there. And then there's  
2 a one-time outlay of expense to revise our educational  
3 materials and our publications and update our my|CalPERS  
4 system.

5 COMMITTEE MEMBER GILLIHAN: So if I could  
6 paraphrase what you said. So all of our options are  
7 intended to actuarially live equivalent, in terms of --

8 BENEFIT SERVICES DIVISION CHIEF SUINE: Correct.

9 COMMITTEE MEMBER GILLIHAN: -- you know, if you  
10 take the unmodified allowance versus some optional  
11 allowance, that in the end, if all of our assumptions hold  
12 true, that their -- it's a wash.

13 BENEFIT SERVICES DIVISION CHIEF SUINE: Correct.

14 COMMITTEE MEMBER GILLIHAN: And so for us, we're  
15 providing a streamlined set of choices to our members that  
16 help them make better choices, but in theory there's no  
17 additional risk to the system, is that correct?

18 CHIEF ACTUARY MILLIGAN: That's correct.

19 COMMITTEE MEMBER GILLIHAN: Thank you.

20 CHAIRPERSON MATHUR: But there could be also some  
21 administrative savings moving forward, and that these are  
22 simpler -- fewer to explain, less time spent with members  
23 trying to, you know, explain the whole breadth of options  
24 available to them, et cetera.

25 BENEFIT SERVICES DIVISION CHIEF SUINE:

1           Absolutely. And as Donna mentioned, we feel that  
2 we could have more meaningful conversations with that  
3 member, and it would make the administration simpler.

4           CHAIRPERSON MATHUR: Thank you.

5           Mr. Boyken.

6           ACTING COMMITTEE MEMBER BOYKEN: Thank you.

7           Yeah, just to piggyback on what Priya said.  
8 First of all, thanks for the report, Anthony an Donna, and  
9 appreciate the work. But later today, we're going to have  
10 a report on the cost effectiveness measures. And I think  
11 this effort of reducing some of the complexity and  
12 simplifying the options at retirement, you know, go toward  
13 reducing the complexity, which is one of the things that  
14 when we compare ourselves to our peers, we have a lot more  
15 complexity. And part of it is of this benefit chart and  
16 it has all these footnotes about the retirement options.  
17 And now I imagine hopefully you'll come out with a new  
18 one, you know, if you make this change, that will have  
19 fewer of those to sort through. There's plenty of other  
20 complexities with that chart, but -- so if it's  
21 appropriate at this time, I would move staff's  
22 recommendation.

23           CHAIRPERSON MATHUR: Is there a second to the  
24 motion?

25           COMMITTEE MEMBER JONES: Second.

1           CHAIRPERSON MATHUR: Motion is made by Boyken,  
2 seconded by Jones.

3           We do have a member of the public who wishes to  
4 speak on this item Mr. Jai Sookprasert from the California  
5 School Employees Association. You will have three minutes  
6 to make your comments, and please identify yourself and  
7 your affiliation for the record.

8           Please go ahead. The mic is on.

9           MR. SOOKPRASERT: Good morning, Madam Chairman  
10 and members. Jai Sookprasert with the California School  
11 Employees Association. And we want to start out by  
12 thanking your staff for their indulgence on helping us  
13 with additional information.

14           As you have noticed in your conversation this  
15 morning, these are complex issues. And while we  
16 understand the desire to simplify, we're just asking for a  
17 little bit more time on Option 2 and 3, as had been  
18 mentioned by Mr. Suine so that we have an opportunity to  
19 really study the impact to our members. The figures that  
20 have been shared are based on statewide figures. What we  
21 just received this morning for school employees is that  
22 our members do select Option 2, for example, at a slightly  
23 higher rate. And we just want to have some comfort in  
24 understanding what the impact would be to our members.

25           We may eventually get to where you are in terms

1 of let's simplify this, but understand that, you know, we  
2 kind of talk about this in abstraction. This is about  
3 somebody retiring making a decision whether they will  
4 outlive their spouse or not. And in making that decision,  
5 what are the benefits or negative ramification that's  
6 there.

7           And we're simply asking for a little bit more  
8 time. We literally just received some additional  
9 information on the school employees. Our members get a  
10 lower amount when they retire in general, and the options  
11 for them in making this calculation may be different. And  
12 so we're asking for just a little bit more time. So if  
13 you can pull that out, we did talk to staff and they said  
14 that one way or the other is not too big of a deal,  
15 because eventually this will go to legislation.

16           It would just help us to be able to at least  
17 break that down and analyze what that really means for  
18 those who do choose, even if the outcome is not as  
19 beneficial for them, and knowing more may lead them to  
20 choosing less. Ultimately, we're simply asking for a  
21 little bit more time to analyze.

22           And the datas are coming forth literally this  
23 morning, and we'll be able to make that assessment very  
24 soon here. So would appreciate your indulgence of giving  
25 the school group a little bit more time to look at Option

1 2 and 3 as it impacts our members.

2 Thank you.

3 CHAIRPERSON MATHUR: Thank you.

4 Mr. Feckner.

5 COMMITTEE MEMBER FECKNER: Thank you, Madam  
6 Chair. Donna and Anthony, what's your time frame looking  
7 like now. If it was an action item today, and we took an  
8 action, what time frame are you looking at?

9 DEPUTY EXECUTIVE OFFICER LUM: So there are  
10 several things that we would need to do once -- if the  
11 Committee approves going forward. Based on the  
12 legislative cycle, we would be bringing forward to the  
13 Committee in various cycles the legislative proposals, as  
14 well as the regulatory proposals that it would take to do  
15 the implementation. Providing if things go smoothly and  
16 we don't have a lot of rework on the analysis and the  
17 legislative language and the regulatory language, we  
18 anticipate that the earliest implementation would be at  
19 2017. If there are delays and we run into the new  
20 legislative cycle, then it could be as late as 2018.

21 So that would give us the remainder of this  
22 fiscal year along with next year, as we are preparing the  
23 language to potentially address the additional questions  
24 or concerns or analysis needed for the Option 2 and Option  
25 3.

1           BENEFIT SERVICES DIVISION CHIEF SUINE: The  
2 legislative proposals would come before you in February,  
3 if we were able to get those all together. And then we  
4 would start the legislative preview process.

5           COMMITTEE MEMBER FECKNER: Could we start down  
6 that process with the understanding that we're all looking  
7 for that same common goal, but keep these two pieces in  
8 until the February Board meeting?

9           DEPUTY EXECUTIVE OFFICER LUM: If it's the desire  
10 of the Committee to amend the recommendation to add back  
11 in Option 2 and 3 and reevaluate it during the additional  
12 process that we go through, we could certainly do that.

13          COMMITTEE MEMBER FECKNER: And given that, if at  
14 the end of that period of time, that could be pulled off,  
15 right?

16          DEPUTY EXECUTIVE OFFICER LUM: That's correct.

17          COMMITTEE MEMBER FECKNER: If, in February, they  
18 come back and say, look, we've done the research, it  
19 really isn't that of an big impact, you could just pull  
20 that out without any further impact, correct?

21          DEPUTY EXECUTIVE OFFICER LUM: Yes. Our desire  
22 would be that we would dialogue with the appropriate  
23 stakeholder groups early enough to avoid the -- you know,  
24 the additional work that it would take, the staff work, to  
25 draft legislation that may not be prudent going forward.

1 So we would have interaction with the stakeholder group.

2 COMMITTEE MEMBER FECKNER: Thank you. So, Madam  
3 Chair, if it's appropriate, I would like to amend the  
4 original motion to include item 2 and 3 until the February  
5 meeting when that decision can be made.

6 ACTING COMMITTEE MEMBER BOYKEN: I accept the  
7 friendly amendment.

8 CHAIRPERSON MATHUR: Okay. So a friendly  
9 amendment has been accepted, and we still have another  
10 question from the Committee.

11 Mr. Jelincic.

12 COMMITTEE MEMBER JELINCIC: The question became  
13 moot.

14 CHAIRPERSON MATHUR: Okay. So there is a motion  
15 on the table to keep seven options -- or to reduce down  
16 from 13 to 7 options, including Option 2 and 3. Is  
17 that -- does that articulate everything that needs to be  
18 articulated for the motion?

19 A motion is on the table. Any further discussion  
20 on the motion?

21 Seeing none.

22 All those in favor say aye?

23 (Ayes.)

24 CHAIRPERSON MATHUR: All those opposed?

25 Motion passes. Thank you very much.

1           Move on to information items. Agenda Item number  
2 6, Enterprise Risk Reports, Pension and Health Benefits  
3 Committee.

4           (Thereupon an overhead presentation was  
5 presented as follows.)

6           CHIEF FINANCIAL OFFICER EASON: Good morning,  
7 Madam Chair --

8           CHAIRPERSON MATHUR: Good morning.

9           CHIEF FINANCIAL OFFICER EASON: -- and Committee  
10 members. Cheryl Eason, CalPERS staff.

11           Today's agenda item provides an update on the  
12 four risk domains overseen by the Pension and Health  
13 Benefits Committee with the intent to obtain the  
14 Committee's input and perspective on staff's assessment of  
15 each risk and associated mitigation activities. The Risk  
16 and Audit Committee has delegated authority for oversight  
17 and approval of the Enterprise Risk Management framework,  
18 as well as direct oversight of the integrated assurance  
19 functions including compliance, audits, and risk.

20           For the first time, similar conversations will  
21 take place in other Board committees this month, in an  
22 effort to further integrate the management and oversight  
23 of risk into decision making, planning, and prioritization  
24 of business activities.

25           These conversations will form the recalibration



1 of the enterprise risk management dashboard to be  
2 presented to the Risk and Audit Committee in November  
3 2015.

4           Before I hand this item over to Donna and Doug to  
5 talk specifically about the risks associated with this  
6 Committee, let me briefly explain the criteria used to  
7 assess your risks. Two factors are used in assessing all  
8 risk, the impact and the likelihood of the risk actually  
9 happening.

10           So when we consider the impact of the risk, we  
11 use five criteria: Financial, legal compliance,  
12 operational, reputational, and strategic impacts. The  
13 criteria used for assessing the likelihood of the risk  
14 happening ranges from remote to expected. And we consider  
15 such things as the effectiveness of the controls in place,  
16 our historical experience, industry experience, and time  
17 horizons. Velocity, or the speed of impact, is also used  
18 as a criteria, and that ranges from early detection  
19 opportunities to gradual impact to sudden impact.

20           Each of these criteria are given a score creating  
21 a ranking for each risk. This ranking is arranged on the  
22 heat map, which is included in your materials, based on a  
23 low to high impact and low to high likelihood. Each risk  
24 has been recently reassessed and a projected ranking and  
25 trend provided for your review and discussion today.

1           With that, I will turn the agenda item over to  
2 Donna and Doug to talk specifically about those risks and  
3 those rankings.

4           DEPUTY EXECUTIVE OFFICER McKEEVER: Thank you,  
5 Cheryl. Madam Chair, members of the Committee, Donna Lum  
6 and I are briefly going to cover the four items that are  
7 overseen by this Committee. And I think it's worth noting  
8 that none of the four fall into the top 10 risk domains  
9 that are listed in the dashboard - so that's the good news  
10 - three of which fall under the minimal risk impact area  
11 and one actually was reassessed, as Cheryl just mentioned,  
12 recently to fall into the moderate, and that's on the  
13 health care costs.

14           So I'm going to cover briefly the health care  
15 cost one just to give you a rationale as to why we change  
16 it to moderate, and then turn it over to Donna for the  
17 customer service item.

18           On the health care cost one, as noted in my DEO  
19 remarks, the excise tax is coming upon us in 2018. And we  
20 felt it was prudent, based upon the potential implications  
21 to our employers and our members and our health plans,  
22 that this risk domain move from the stable, if you will,  
23 to a moderate, which shows an uptick in the potential risk  
24 that this will have on our potential health care costs.

25           So as we move forward and assess the excise tax,

1 we will keep all of that analysis in mind, as we then  
2 continue to look at and evaluate the risks that are  
3 identified for you in this process and make sure that we  
4 are coordinated and make the necessary adjustments as more  
5 data becomes available. But for context purposes, I  
6 thought it was important for you to understand why that  
7 particular item has moved to moderate.

8           And if there are no questions on that, I'll turn  
9 it over to Donna for customer service.

10           CHAIRPERSON MATHUR: I don't see any questions.

11           DEPUTY EXECUTIVE OFFICER LUM: Thank you, Doug.  
12 So I'll just briefly cover the risks that are related to  
13 customer service. And I think it's important to recognize  
14 that identifying and mitigating and managing risk it's a  
15 continuous effort and it's an important effort for the  
16 organization as well as customer service.

17           The customer service risk on the dashboard  
18 continues to reflect a minimum risk level, and it's  
19 expected to remain at the low risk category for the  
20 unforeseeable future.

21           Our proactive approach to risk assessment and the  
22 development of risk mitigation strategies includes efforts  
23 that are surrounding the strategic and business plans, as  
24 well as other initiatives that we have partnered with with  
25 branches across the organization.

1           Specific efforts include measuring customer  
2 satisfaction, utilizing our workforce management tools,  
3 monitoring all proposed pending and chartered legislation,  
4 and regularly self-assessing business areas using a  
5 performance metric data. This environment enables us to  
6 identify where improvements are needed and risks may be  
7 potentially changing.

8           We had a slight increase in our risk score, as  
9 noted on Attachment 3. And that is due to the  
10 identification of the need to further enhance our efforts  
11 related to compliance. And so an area of focus for  
12 customer service this year and going forward is the  
13 development of a more robust and formalized compliance  
14 process.

15           We've recently partnered with the Enterprise  
16 Compliance Office to initiate a program that will  
17 systematically track and resolve compliance issues  
18 throughout the branch. And we're really excited about  
19 this effort, because we anticipate that it will enable us  
20 to identify compliance and risk issues early on before  
21 they become a greater problem.

22           Additionally, when it comes to compliance with  
23 our contracting agencies, we've assembled a team to  
24 carefully evaluate compliance issues and to implement  
25 compliance solutions that are designed to further

1 strengthen internal controls.

2           This includes the implementation of compensation  
3 reporting efforts that are designed to ensure that the  
4 data that is being reported to CalPERS is accurate and  
5 timely entered into the system.

6           We're also working directly with the audit team  
7 to develop tools for our business partners to utilize to  
8 assist them with complex compliance issues. This includes  
9 membership and compliance rules, which is often a regular  
10 finding that we see in our audit reports.

11           An example of this is our joint effort is to  
12 develop a training metrics -- matrix, which will identify  
13 each employer, their employees, and the training that they  
14 would need to take to be able to successfully conduct  
15 business at CalPERS.

16           And then lastly, something to keep in mind is  
17 that we do rely heavily on data reported to CalPERS by our  
18 employers. And in the agenda item under challenges, we  
19 note that due to the complexity surrounding this area, it  
20 will continue to remain a challenge. However, with  
21 constant communication and our efforts to regularly find  
22 ways to enhance internal controls, we believe that we will  
23 improve the data integrity and remain at a minimal risk.

24           And this concludes my report. And Doug and I are  
25 available to answer any questions you may have.

1           CHAIRPERSON MATHUR: Thank you. You have sparked  
2 a question. Mr. Jelincic.

3           COMMITTEE MEMBER JELINCIC: Although looking  
4 at -- it's change on the dashboard, it was not a big  
5 thing. What kind of additional compliance risk came  
6 forward that says maybe we need to look at this a little  
7 harder?

8           DEPUTY EXECUTIVE OFFICER LUM: So part of it was  
9 a self-assessment. And we looked at, from the numerous  
10 audits -- as you know, there's been an increase in the  
11 audit reports and we look at the audit findings. And we  
12 identified that we are continuing to see similar findings  
13 being repeated.

14           And so what it comes down to is how could we  
15 better educate our employers and work within our internal  
16 controls to mitigate the -- and improve the compliance and  
17 the adherence to the statutory requirements of, you know,  
18 providing benefits properly and the reporting of  
19 compensation and other like items.

20           COMMITTEE MEMBER JELINCIC: So the biggest thing  
21 really is a need to put additional resources into  
22 educating the employers, so that we get good data in,  
23 because bad data in means bad data out.

24           DEPUTY EXECUTIVE OFFICER LUM: That's correct.

25           COMMITTEE MEMBER JELINCIC: Thank you.

1           CHAIRPERSON MATHUR: Thank you.

2           Well, I think this is a very important effort to  
3 really integrate the risk thinking into each of the  
4 committees. I said this at the Investment Committee  
5 yesterday as well.

6           One thing that I think would be helpful for the  
7 committee is to somehow connect -- you get -- you gave  
8 some very good verbal comments today, but to connect a  
9 little bit more to each of these risk domains with the  
10 agenda -- sort of our calendar for the year, and where --  
11 at which touchpoints will the Committee be address --  
12 helping to address the risks and thinking about strategies  
13 to adjust the risks, and what are the different -- and  
14 what are the mitigations that are already ongoing?

15           So just a little bit more in writing perhaps, but  
16 I think this is a very good effort, and I really  
17 appreciate this being incorporated into the agenda.

18           Okay. I see no further requests to speak.  
19 Thanks very much.

20           We'll move on to Agenda Item number 7, Dependent  
21 Eligibility Verification Project closeout. Good news.

22           DEPUTY EXECUTIVE OFFICER McKEEVER: Madam Chair,  
23 members of the Committee, this report will be presented by  
24 Jan Falzarano.

25           (Thereupon an overhead presentation was

1           presented as follows.)

2           HEALTH POLICY RESEARCH DIVISION ACTING CHIEF

3 FALZARANO: Good morning, Madam Chair, members of the  
4 Committee.

5           CHAIRPERSON MATHUR: Good morning.

6           HEALTH POLICY RESEARCH DIVISION ACTING CHIEF

7 FALZARANO: Jan Falzarano, CalPERS staff.

8           So we are very happy, at this time, to report the  
9 completion of the Dependent Eligibility Verification  
10 Project and the cumulative savings and the disenrollment  
11 figures. But before I go into the project statistics, I  
12 just want to talk a little bit about the outreach effort  
13 that has taken place throughout this project.

14           Specifically to the verification, this project  
15 touched over 355,000 subscribers and over 706,000  
16 dependents. Our staff worked very closely with HMS  
17 Employer Solutions to develop communication. And we sent  
18 over 1,065,000 letters to our members and an additional  
19 23,000 emails to communicate and outreach for them.

20           Throughout the nine verification, HMS Employer  
21 Solutions received over 644,000 pieces of documentation,  
22 along with answering over 162,000 phone calls, and  
23 responding to more than 14,500 emails from our members and  
24 the employers.

25           So overall, these figures really did show the



1 success of this project through all this communication, as  
2 we actually had a response rate of 94.6 percent from our  
3 membership. And so the external facing portion of this  
4 project actually was about a two-year process that started  
5 in April -- or late March of 2013 with the amnesty  
6 verification. And then we concluded in March 31st of 2015  
7 with all nine cycles of the verification.

8 --o0o--

9 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

10 FALZARANO: So for the State cycle, which began on July  
11 26th and ended on July 31st, we reached out to over  
12 220,000 subscribers and 436,000 dependents. For the  
13 public agencies and schools, that verification cycle  
14 started on June 2nd, 2014, and it ended this year on March  
15 31st. And we reached out to almost 135,000 subscribers  
16 with almost 270,000 dependents.

17 --o0o--

18 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

19 FALZARANO: So the State disenrollment figures is updated  
20 since the last time we brought this to you in November of  
21 2014. The number right now is 8,379 dependents that were  
22 removed. In November, we brought a number to you, which  
23 was a little bit higher. It was 8,940 dependents. And so  
24 at the end of each verification cycle, we work with  
25 employers and retirees as well to disenroll their

1 dependents, but many of them realized afterwards that they  
2 didn't submit their supporting documentation.

3           And hence, at that time, they would reach out  
4 either to their employers or they would reach out to  
5 CalPERS and provide us the supporting documentation that  
6 was necessary. And when we found those supporting  
7 documentations to be sufficient, we would go ahead and  
8 re-enroll their dependents. Hence, you would see we added  
9 back 561 dependents from the State verification cycle.

10           --o0o--

11           HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
12 FALZARANO: From the public agency and schools, we also  
13 conducted the same process to disenroll ineligible  
14 dependents and then re-enroll when they provided  
15 supporting documentation. And the total numbers for that  
16 is 3,181.

17           --o0o--

18           HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
19 FALZARANO: So the savings of this project starting from  
20 amnesty, which is still \$41.5 million to the State  
21 verification which is modified now to be about \$60  
22 million, and the public agencies and schools, which is  
23 slightly under \$20 million, our total savings to date is  
24 \$121 million.

25           Now, the average that we used for the cost claims

1 estimated avoidance is 4,421. We realized that this is  
2 actually very conservative, because this is based upon the  
3 2012 plan utilization year, as we began this project in  
4 July early 2013. So for the consistency of this project,  
5 we went ahead and just used the 4,421 throughout the  
6 duration of this project, knowing that the claim  
7 utilization costs have gone up over the last several  
8 years.

9           So additionally for the public agencies and  
10 schools, we have over 1,200 public agencies. And each one  
11 of them may have multiple contracts with us based on  
12 employer bargaining group resolutions. So we were unable  
13 to do an actual savings based upon every employer  
14 contribution. So we did a hypothetical 70/30, where the  
15 employer is paying 70 percent of the contributions. And  
16 with that formula, we came up to slightly under \$20  
17 million.

18           CHAIRPERSON MATHUR: Can I just ask for a point  
19 of clarification on this slide?

20           HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
21 FALZARANO: Yes.

22           CHAIRPERSON MATHUR: Over what time period are  
23 these savings?

24           HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
25 FALZARANO: The savings is over, I would say, starting

1 from July of 2013 -- actually, more August 2013 through  
2 June of 2015.

3 CHAIRPERSON MATHUR: Okay. Thank you.

4 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

5 FALZARANO: So factoring in the internal costs of staff  
6 time that was spent on this project, which was slightly  
7 over \$1 million, and our vendor contract, which was under  
8 \$3 million, the staff estimates that the return on the  
9 investment is 31 to 1.

10 So needless to say, the project has been an  
11 immense undertaking for such an extensive and outreaching  
12 population, the success of which is attributable to the  
13 seamless partnership that CalPERS has with the dedicated  
14 staff at HMS Employer Solutions.

15 Moving forward, the Governor signed Senate Bill  
16 98, which was a budget trailer bill that required CalPERS  
17 and CalHR to verify dependent's eligibility at least once  
18 every three years for State employees and State retirees.

19 And we also had to retain these documents for  
20 record keeping. So CalPERS has implemented additional  
21 measures to ensure enrollment integrity. One is the  
22 annual recertification process for confirming a member's  
23 parental role in a parent-child relationship. Two, as  
24 Doug just mentioned earlier, regulation to establish clear  
25 enrollment eligibility for a parent-child relationship,

1 which will become effective January 1, 2016. And third,  
2 we revised the affidavit of parent-child relationship form  
3 accordingly.

4 So that concludes my presentation. I'm happy to  
5 answer any questions you have.

6 CHAIRPERSON MATHUR: Thank you. We have a number  
7 of questions from the Committee. Mr. Jones.

8 COMMITTEE MEMBER JONES: Yeah. Thank you, Madam  
9 Chair.

10 First of all, I want to congratulate you on a job  
11 well done, saving 100 -- almost 121, 122 million dollars  
12 that avoid the abuse that had occurred in this program  
13 before. And the one concern I had back in several  
14 presentations ago you just addressed, and that's what do  
15 we -- what processes do we build in to avoid this from  
16 happening going forward? And so I'm pleased to hear you  
17 mention about the annual certification and the changes in  
18 the forms to hopefully prevent this from ever escalating  
19 to the degree it had in the past. So I just want to  
20 congratulate you on a job well done.

21 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
22 FALZARANO: Thank you.

23 CHAIRPERSON MATHUR: Thank you, Mr. Jones.  
24 Mr. Boyken.

25 ACTING COMMITTEE MEMBER BOYKEN: Thank you.

1           So the savings, is that the total health spend?  
2     So we're spending that much less because -- or, I guess,  
3     what I'm wondering is does that also capture, if say a  
4     family had beneficiaries but they had to drop them, and  
5     now they're paying less of their member contribution, does  
6     that --

7           HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

8     FALZARANO: Yeah. So the employer contribution is a  
9     premium contribution savings, only when there was a party  
10    plan change as a result of the dependents being removed.  
11    And so that's an immediate savings that every employer  
12    will see, and the member will also see that savings as  
13    well, too, because of the premium reduction.

14           The claims cost avoidance is more of a long term.  
15    It's not an actual dollar for dollar savings, but it does  
16    impact the overall health premium rates for the future  
17    years as those claims are not seen by the health plans.

18           ACTING COMMITTEE MEMBER BOYKEN: Right. Okay.

19    And then HMS, they were compensated based on the savings  
20    generated from the project, right?

21           HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

22    FALZARANO: No. HMS was paid on every subscriber. So it  
23    was an actual cost of us, I believe, at \$10 per subscriber  
24    in the program. So the contract that was actually awarded  
25    to HMS was to be up to \$3.5 million, but our actual spend

1 was a little bit over 2.9 because of the number of  
2 subscribers that they verified during this process.

3 ACTING COMMITTEE MEMBER BOYKEN: Thank you.

4 CHAIRPERSON MATHUR: And just -- sorry, just to  
5 be clear, the estimated claims avoidance, that goes out  
6 into the future, so it's not limited to the July 2013 to  
7 June 2015?

8 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
9 FALZARANO: That is correct. It's cost avoidance of  
10 future claims.

11 CHAIRPERSON MATHUR: It's cost avoidance out to  
12 how far?

13 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
14 FALZARANO: We -- that -- well, for those that remain off,  
15 it's forever.

16 CHAIRPERSON MATHUR: Right.

17 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
18 FALZARANO: For those dependents that may become eligible  
19 at a future date, then obviously it's -- the 122 -- or 121  
20 million that we see, right now we're only claiming that as  
21 a one-time savings, understanding that there are  
22 components of it that will be ongoing savings. But  
23 because we are unable to calculate that, we cannot say  
24 that the full 121 million is an ongoing savings.

25 CHAIRPERSON MATHUR: Okay. So the estimated

1 claims avoidance is only for that period, but we know that  
2 there will be claims avoidance moving forward that we just  
3 have not captured here, is that right?

4 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
5 FALZARANO: Correct, because we do not know when members  
6 re-enroll their dependents.

7 CHAIRPERSON MATHUR: Okay. Thank you.  
8 Mr. Jelincic.

9 COMMITTEE MEMBER JELINCIC: Doug, this is an  
10 issue that I've raised earlier. The premium structure is  
11 designed to cover the claims. And so when we say premium  
12 savings and then claims avoidance, how do we avoid double  
13 counting there?

14 DEPUTY EXECUTIVE OFFICER MCKEEVER: So, Mr.  
15 Jelincic, an example of that would be, as Ms. Falzarano  
16 just mentioned, if you've got an individual or a family  
17 right now that's in a family plan, paying the three-party  
18 rate, and two of their dependents are removed, they move  
19 then from your family premium to the single premium, which  
20 is the immediate savings on the premium side that is  
21 experienced at that point in time, and moving forward.  
22 That is both then attributed to the employer, and the  
23 employee, because there's a share between both. So those  
24 are the immediate premiums savings.

25 The cost avoidance is separate and apart from.



1 That will be by those individuals that were removed.  
2 They're no longer seeing a physician or they're going to  
3 the hospital, thus incurring the costs. And as Jan  
4 mentioned, the average of that is about \$4,400 on an  
5 annual basis per member in CalPERS. So that is an avoided  
6 cost that no longer will take place, because of them being  
7 removed. So I see those as two separate issues.

8           It is important to note that cost avoidance is  
9 just that. We didn't want to label it as actual savings,  
10 because frankly, it's very hard to quantify that long  
11 term. What we tried to do is look at the average cost and  
12 say this is what we perceived the cost shavings to be  
13 moving forward.

14           And then to your last point about premiums, any  
15 time that we have cost avoidance in the system, be it this  
16 project or any project that we undertake, that will have a  
17 direct impact on future year premiums when we negotiate  
18 the rate with the health carriers, because claims and  
19 experience should be on a downward trend based upon, at  
20 least in this case, this particular project.

21           HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
22 FALZARANO: I also want to add, if I may, one component  
23 about the premium contribution savings and the claims cost  
24 avoidance. Not every dependent that was removed also  
25 resulted in the premium savings. Only 58 -- approximately

1 58 percent of the subscribers that removed dependents  
2 resulted in a party plan change.

3           So that means some would have a family plan, they  
4 might have removed two or three ineligible dependents, but  
5 they're still in the family plan. And so the premiums  
6 collected from the plans are still the same, but yet we  
7 avoided the costs of those ineligible dependents to use  
8 any utilization against the plan.

9           COMMITTEE MEMBER JELINCIC: Okay. So I  
10 understand how there's an immediate premium savings, but  
11 this covers basically a three-year period. And so in the  
12 last year of that, some of the premium savings would have  
13 reflected the cost avoidance. And so the -- I'm still  
14 concerned about the double counting.

15           HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
16 FALZARANO: Some of it might have. I don't believe  
17 there's a double counting, because -- only because the  
18 premiums savings again did not always result in a party  
19 plan change as far as the claims cost avoidance. So what  
20 I mean by that is the party plan, there's no additional  
21 premiums that is collected, but the ineligible dependent  
22 has been removed from the plan, so they're not seeking  
23 services. And so it's not double counting, because  
24 there's no premiums -- additional premiums for those  
25 dependents.

1 CHAIRPERSON MATHUR: But what you're not  
2 capturing in the premium contribution savings is how the  
3 claims avoidance might impact future premiums?

4 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
5 FALZARANO: Correct, yeah.

6 CHAIRPERSON MATHUR: They're only capturing that  
7 party plan change.

8 DEPUTY EXECUTIVE OFFICER McKEEVER: And the  
9 immediate one.

10 CHAIRPERSON MATHUR: And the immediate one.

11 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

12 CHAIRPERSON MATHUR: Thank you.

13 Ms. Taylor.

14 COMMITTEE MEMBER TAYLOR: So I just wanted to  
15 congratulate you on this. This was a huge undertaking.  
16 I, myself, had to go -- I think, I actually had to go down  
17 to the county registrar and get my marriage certificate  
18 for you guys, but I'm very impressed the savings that it's  
19 given to the plans, I'm hoping will result in lower  
20 premiums. I think that's all everyone wants to see is  
21 that we do something like this and it does result in  
22 lowering our premiums hopefully. But thank you again.  
23 That was a great -- this was a great project.

24 CHAIRPERSON MATHUR: Thank you.

25 Mr. Slaton.

1 BOARD MEMBER SLATON: Thank you, Madam Chair. I  
2 want to add my congratulations as well. I wanted to --  
3 you mentioned the trailer bill and the new requirement to  
4 do some of this process on a three-year rolling basis.  
5 Can you expand a little bit on how you plan on doing that,  
6 and what the cost implications, because you've done this  
7 one major project where you've -- a lot of people are out  
8 of the system who were not eligible. So it seems to me  
9 that as you go forward on a three-year basis, you're not  
10 going to have anywhere near the result -- the savings  
11 result, but yet you're going to incur costs. So how are  
12 you going to do that from a cost effectiveness standpoint.

13 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
14 FALZARANO: So the trailer bill just passed this year.  
15 And so we are assuming, if we read the bill correctly,  
16 that in three years, which would be 2018, is when we would  
17 have to complete our first verification cycle for the  
18 State retirees, and active members.

19 The ongoing verification actually falls under the  
20 enrollment and eligibility area for our retirees. And for  
21 the State active members, that was actually a  
22 responsibility of CalHR that was identified in the bill.  
23 And so we would definitely partner with CalHR over the  
24 next several years to plan out the process of how we would  
25 roll this out in 2018.

1 BOARD MEMBER SLATON: Good. But it will become  
2 kind of a standard thing that we're going to be doing?

3 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
4 FALZARANO: Correct. It would be recurring every three  
5 years.

6 BOARD MEMBER SLATON: Okay.

7 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
8 FALZARANO: And it would -- yes, um-hmm.

9 DEPUTY EXECUTIVE OFFICER MCKEEVER: Mr. Slaton, I  
10 think it's too early to tell workload implications or cost  
11 implications at this time. That's something that the  
12 staff is currently working on.

13 BOARD MEMBER SLATON: Okay. Thank you.

14 CHAIRPERSON MATHUR: Thank you.

15 Mr. Gillihan.

16 COMMITTEE MEMBER GILLIHAN: Thank you, Madam  
17 Chair. So back to the savings thing. I just -- I think  
18 this is a easier question, but I want to make sure we're  
19 talking about the same thing.

20 So any time we disenroll somebody, and it creates  
21 a tier change, they go from 3-party to 2, or 2 to 1, we  
22 immediately generate a monthly savings on the premium  
23 side. And so we're adding that up to create our total  
24 savings.

25 But my question is, is are we counting -- I mean,

1 we did this over a period of time. So we started with the  
2 State, and we disenrolled people on the State side and we  
3 generated a savings number. Are we calculating that  
4 savings every month through March of 2015, are we just  
5 projects it out 12 months, or is there -- are we -- do we  
6 have a standard time frame that we're rolling these  
7 numbers up to, so that as we start with the State, and  
8 then we roll in the public agencies, the comparison is the  
9 same or are we just taking a one-month total and calling  
10 it good. I'm just trying to understand that framework.

11 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF  
12 FALZARANO: We're just doing the premium savings based  
13 upon a-12 month estimate. And for the State, we believe  
14 most of the savings occurred in 2014/15, is because that's  
15 when we did the majority of our disenrollments for that.

16 For the public agencies and schools, the majority  
17 of the public agencies and schools, due to the  
18 verification cycle, were removed early in 2015, until --  
19 so we believe that most of the savings for the public  
20 agency and school fell under the 14/15 and maybe some  
21 overlap into the early parts of the 15/16 fiscal year.

22 COMMITTEE MEMBER GILLIHAN: But regardless, when  
23 it happened, we just project that monthly premium savings  
24 for 12 months, and cap it, so it's --

25 HEALTH POLICY RESEARCH DIVISION ASSISTANT CHIEF

1 FALZARANO: Correct.

2 COMMITTEE MEMBER GILLIHAN: Okay. Perfect.

3 Thank you.

4 CHAIRPERSON MATHUR: Thank you.

5 Well, I think you heard from the Committee how  
6 happy we are with the results of this program. It clearly  
7 was a very significant effort on the part of staff and a  
8 significant communication effort. And I think it was a  
9 success all around.

10 Thanks very much.

11 Okay. We'll move on to Agenda Item number 8,  
12 Long-Term Program Semiannual Update.

13 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

14 DONNESON: Good morning, Madam Chair, members of the  
15 Health -- Pension and Health Benefits Committee. My name  
16 is Kathy Donneson. I'm Chief of Health Plan  
17 Administration Division at CalPERS. And to my left is  
18 Tyrone Espinoza, CalPERS staff.

19 The long-term care semiannual update provides our  
20 annual trends for the program from 2012 to 2014, and the  
21 first six months of 2015. All of the information and  
22 statistics for this agenda item are found in Attachment 1,  
23 which I will review with you.

24 For this presentation, I will touch on a few key  
25 statistics, Long-Term Care 4 growth statistics and provide

1 new information on the fall Long-Term Care 4 integrated  
2 marketing campaign, the CalPERS website, and the  
3 Transition Care Pilot. I will also provide a couple of  
4 highlights from our participant trends.

5 Turning to Attachment 1, on page three and four,  
6 you can see from the key statistics that the long-term  
7 care population is declining and it's due primarily to the  
8 8,400 participants who passed away between 2012 and 2014,  
9 and we lost another 1,600 for the first six months of  
10 2015. The annual premiums continue to remain above \$300  
11 million per year, even though there is some decline.

12 Turning to our LTC4 open application, which  
13 information is found on pages five through seven, you can  
14 see that the program has received over 2,200 applications,  
15 and approximately 1,197 were approved as of the 25th of  
16 September.

17 Our applications continue to steadily grow at a  
18 rate of 100 per month, and approvals constitute 64 percent  
19 of the underwriting decisions.

20 The essential three-year pre-packaged plan choice  
21 is the most popular of all of our pre-packaged plans. The  
22 use of the on-line application continues to grow, which is  
23 important, because the application can't be submitted  
24 until it's complete, which improves the efficiency of  
25 application processing, underwriting, and approval.



1           On pages eight and nine, this part of the  
2 attachment discusses the CalPERS Public Affairs Office  
3 launch of LTC4 integrated marketing campaign in Northern  
4 California to boost awareness of the CalPERS Long-Term  
5 Care Program with radio, newspaper, billboard and on-line  
6 advertising.

7           We are monitoring the effectiveness of the ad  
8 campaign through a special URL link, so that we can track  
9 the source of the advertisement that led to the website  
10 visit.

11           On pages 14 and 15, this is an update to our  
12 Transition Care Pilot. We've expanded the pilot from 400  
13 eligible participants to 1,100 participants. And those  
14 participants have to have the PPO and long-term care  
15 policy, they are 65 years and older, and reside in the  
16 greater Sacramento area. And the design of the pilot is  
17 to reduce readmissions in this population -- hospital  
18 readmissions in this population.

19           Pages 17 and 18 provide highlights on program and  
20 participant statistics. And I'll just touch on a few  
21 highlights from this part of the attachment. Annual  
22 claimants are increasing at a rate of approximately 350  
23 per year, and annual claims payments are increasing at a  
24 rate of seven million per year on average.

25           Looking at pages 19 and 20, which describes the

1 top five categories for claims usage, one notable point is  
2 that pure dementia accounts for 35 percent of  
3 participants. This is two percent higher than last  
4 reported in March, and a major driver of use of assisted  
5 living facilities, and claims costs associated with this  
6 side of care.

7 This concludes my presentation, and I'm happy to  
8 answer any questions.

9 CHAIRPERSON MATHUR: Thank you. We do have a few  
10 questions.

11 Mr. Jones.

12 COMMITTEE MEMBER JONES: Thank you, Madam Chair.

13 Let me go Back to the page. It's page four of  
14 the presentation -- page three of the presentation.

15 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

16 DONNISON: Yes, Mr. Jones.

17 COMMITTEE MEMBER JONES: The chart that shows the  
18 projected participants and the premiums paid, and below it  
19 talks about the benefits paid.

20 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

21 DONNISON: Yes.

22 COMMITTEE MEMBER JONES: And I was just looking  
23 at the numbers. And if I look at the 2012, and you look  
24 at the premiums paid versus the benefits paid, and you  
25 have a coverage ratio of about 1.8 to 1. Then when you go

1 to 2013, that coverage ratio drops to about 1.5, and so on  
2 and '14 to 1.2, and then in 2015 to 1.1. And we just had  
3 a -- on our enterprise risk management report earlier, it  
4 talked about this program being stable or the arrows  
5 pointing this way that it's going to be stables. So this  
6 chart doesn't suggest that it's going to be stable. If  
7 this practice continues, then this program appears to be  
8 headed for additional problems, notwithstanding the  
9 investment returns, because we can't purely rely on  
10 investment returns in this program.

11 So I'm trying to get a sense of is this cause for  
12 concern again, because I look at this pattern of this  
13 coverage ratio declining year after year.

14 DEPUTY EXECUTIVE OFFICER MCKEEVER: Mr. Jones,  
15 next month in November at the Committee, we're going to  
16 give you the annual valuation of the long-term care  
17 report. And I think it's after that evaluation or  
18 valuation that we will reassess the risk and see where  
19 we're at in the program. So there's multiple components  
20 that we need to factor into the assessment of the risk  
21 domains. So the valuation report is going to help us  
22 shape whether or not that arrow, as you indicate, goes  
23 straight or we need to move it up to the moderate rate.  
24 So I think we'll be in a better position to answer that  
25 question next month.

1 COMMITTEE MEMBER JONES: Okay. Thank you.

2 CHAIRPERSON MATHUR: Thank you.

3 Mr. Gillihan.

4 COMMITTEE MEMBER GILLIHAN: Thank you, Madam  
5 Chair. So kind of piggybacking on Henry's point. It  
6 seems like this program is not growing -- or not growing  
7 at a very fast pace, and yet, I'm curious about our  
8 marketing program, and what we're spending on it, and how  
9 we're tracking our return per various marketing channels,  
10 whether they be print or broadcast or internet marketing.  
11 Are we tracking, you know, how much we spend for every new  
12 account signed up, and in our total investment, and who's  
13 paying for it? Are we paying for it or is our third-party  
14 administrator paying for it, and how much are we paying in  
15 overall marketing costs?

16 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

17 DONNISON: The marketing -- the overall marketing, which  
18 includes -- it's broader than just the advertisement. It  
19 includes all of the information that we have had to  
20 develop in terms of the open application. So we had a  
21 marketing budget that derives from LTC4 premiums. So  
22 that's where the dollars derived. It's built into the  
23 LTC4 premium to market LTC4.

24 For this particular campaign, which was the  
25 September -- the July to September campaign, the

1 expenditures were \$225,000. And I think Tyrone, correct  
2 me, it's -- we have, what, about 600,000 budgeted for this  
3 year fiscal year 14/15

4 HEALTH PLAN ADMINISTRATION DIVISION ASSISTANT

5 CHIEF ESPINOZA: That's correct. The program does have  
6 budgeted approximately 600,000 for the fiscal year for  
7 marketing. And we've worked closely with our Public  
8 Affairs Office in the marketing campaign. And we've set  
9 aside that amount for marketing for this fiscal year. So  
10 we are consistent in matching the budgeted amount for  
11 marketing with the campaign cost.

12 COMMITTEE MEMBER GILLIHAN: And are we tracking  
13 the effectiveness of our various marketing efforts, in  
14 terms of spending X amount for every new account that's  
15 created?

16 HEALTH PLAN ADMINISTRATION DIVISION ASSISTANT

17 CHIEF ESPINOZA: Mr. Gillihan, that is correct. We are  
18 monitoring the various marketing efforts from the  
19 integrated marketing campaign. Kathy mentioned in her  
20 presentation that we had a unique URL set up, Why  
21 Long-term Care, so that way we can identify all the  
22 various avenues of the marketing span to determine  
23 effectiveness.

24 For example, the URL for the billboards, we're  
25 able to determine how many people are logging onto the

1 website based on that, on the buses. On the web banners,  
2 each have a unique URL, which we're able to identify  
3 traffic generated on the website, and we're able to assess  
4 the effectiveness of the campaign.

5           It's premature to identify now what the  
6 effectiveness has been because the marketing -- the  
7 integrated marketing just kind of concluded in September,  
8 but part of the campaign also has some additional  
9 marketing activities that are identified for later in the  
10 fiscal year.

11           So the answer to your question, unique URLs will  
12 help to identify the effectiveness of the campaign. And  
13 hopefully in the spring we'll be able to address that.

14           CHAIRPERSON MATHUR: Mr. Pacheco.

15           DEPUTY EXECUTIVE OFFICER PACHECO: Yeah. Brad  
16 Pacheco, CalPERS staff.

17           I just want to add, Mr. Gillihan, remind the  
18 Board that this was a pilot program that we started. We  
19 specifically chose the five region -- or five-county  
20 region in Sacramento because of the critical mass of  
21 public employees. So I think Tyrone is right, we are  
22 tracking it. We need to look at the analysis. What we  
23 have seen from the preliminary statistics is we do see a  
24 high amount of traffic going to the websites, clicking on  
25 the banner ads, almost twice as much as industry

1 standards, just in general in the health care. What we're  
2 not seeing is people actually executing the application  
3 and following through with that. So I think we need to  
4 take that into account when we evaluate this going  
5 forward.

6 COMMITTEE MEMBER GILLIHAN: Thank you.

7 So, Madam Chair, if I could ask maybe at a  
8 subsequent meeting if we could -- once we have the data  
9 collected from the pilot program, perhaps a little more  
10 information about our marketing efforts and our return on  
11 investment?

12 CHAIRPERSON MATHUR: I think that's a good idea.  
13 When would be a good time to do that? When do you think  
14 you'll have statistics to share?

15 HEALTH PLAN ADMINISTRATION DIVISION CHIEF  
16 DONNISON: Speaking of timing. Next month, we'll have the  
17 valuation in the Finance Committee. And then in December,  
18 we will have the highlights of the valuation presented in  
19 the Pension and Health Benefits Committee, which will help  
20 to answer both Mr. Gillihan's question and Mr. Jones'  
21 question regarding the stability of the program.

22 I think -- you think December would work?

23 DEPUTY EXECUTIVE OFFICER PACHECO: Yeah. I think  
24 either month really, but certainly we can target for  
25 November, and, if not, December.

1 CHAIRPERSON MATHUR: Okay. I think that's  
2 reasonable. Thank you.

3 COMMITTEE MEMBER GILLIHAN: Thank you.

4 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

5 DONNESON: I would like to address the growth, because we  
6 present a program -- program statistics every six months.  
7 And so when we presented our LTC4 application statistics  
8 in March, just to refresh your memories, we actually had  
9 1,035 applications. So we've nearly doubled in six months  
10 in terms of the applications. We had 479 policies issued  
11 at that time, and we're now over 1,200. The statistics  
12 reported were as of set date.

13 The underwriting approval, at that time, was  
14 approximately 60 percent, so the thoroughness of the  
15 application, the quality of the pool appears to be  
16 increasing. And even though the growth may not look like  
17 it is, considering we opened with a soft launch in  
18 December 2013, and a hard launch in February, I think that  
19 the statistics show that there is interest in this  
20 program. And it's continuing. If you look at the chart,  
21 it's almost a straight line increase.

22 CHAIRPERSON MATHUR: Thank you.

23 Mr. Slaton.

24 BOARD MEMBER SLATON: Thank you, Madam Chair. I  
25 want to just talk for a moment with you about the LTC4



1 open application activity, which is page six of the  
2 presentation. It's the graph.

3           And, you know, the early stages of this program,  
4 as I recall it being told to me, that one of our  
5 challenges was the underwriting in the original program.  
6 So I'm looking at this chart, and the second bullet says,  
7 "Increasingly more applications are approved than declined  
8 due to applicant successfully passing underwriting".  
9 That's just a mathematical calculation. But what I'm  
10 wondering is why are we seeing more people pass  
11 underwriting as a percentage of those that apply? I want  
12 to make sure that we don't have a weakening underwriting  
13 system.

14           HEALTH PLAN ADMINISTRATION DIVISION CHIEF

15 DONNISON: Actually, in terms of LTC4, we have a very  
16 strong medical and pharmacy questionnaire, and the  
17 underwriting guidelines were strengthened for this  
18 program. Every applicant gets a telephone interview, in  
19 which a nurse goes over the medical and the pharmacy  
20 history. In some -- if necessary, a face-to-face  
21 interview is done. So if something comes up in the phone  
22 interview and based on some age criteria, then you may  
23 have a nurse sent out to do a face-to-face interview. So  
24 that's one of the differences in terms of underwriting for  
25 this application versus prior applications.

1           BOARD MEMBER SLATON: But why is not -- why is it  
2 the spread increasing? That I -- that's what I don't  
3 understand. It seems like if you have a strict  
4 underwriting criteria, that spread would stay somewhat  
5 consistent.

6           HEALTH PLAN ADMINISTRATION DIVISION ASSISTANT  
7 CHIEF ESPINOZA: Mr. Slaton, I can -- I can speculate as  
8 to why you're seeing the increases. I would imagine that  
9 when folks take a look at the application when they're  
10 applying, and they're seeing the medical questionnaire,  
11 which is quite extensive compared to prior generations --

12           BOARD MEMBER SLATON: So they're self-selecting  
13 out?

14           HEALTH PLAN ADMINISTRATION DIVISION ASSISTANT  
15 CHIEF ESPINOZA: -- that they are probably looking and  
16 gauging whether or not what the likelihood would be of  
17 passing underwriting.

18           BOARD MEMBER SLATON: Okay. All right. Thank  
19 you.

20           CHAIRPERSON MATHUR: Thank you. I see no further  
21 requests to speak, so thank you for this update.

22           And we'll move on to Agenda Item number 9,  
23 Long-Term Care Program Expanded Eligibility.

24           Before we do, I just want to note for the record  
25 that Mr. Costigan and Ms. Hollinger have also joined us.

1           Please proceed.

2           HEALTH PLAN ADMINISTRATION DIVISION CHIEF

3   DONNESON: Thank you, Madam Chair, and members of the  
4   Committee.

5           CHAIRPERSON MATHUR: Microphone

6           HEALTH PLAN ADMINISTRATION DIVISION CHIEF

7   DONNESON: Thank you, Madam Chair, and members of the  
8   Pension and Health Benefits Committee.

9           Agenda Item 9 brings forward a request that the  
10   Board consider expanding eligibility for new applicants in  
11   the Long-Term Care Program. Government Code Section  
12   21661(f) grants the California Public Employees'  
13   Retirement System, Board of Administration the authority  
14   to expand eligibility for the if CalPERS Long-Term Care  
15   Program.

16           Should the Board choose to exercise its authority  
17   to expand eligibility, staff proposes to extend  
18   eligibility to all classes of persons eligible under 26  
19   Internal Revenue Code Section 7702B(f)(2), titled  
20   Treatment of Qualified Long-Term Care Insurance, and by  
21   extension, 26 IRC Section 152(2)(A-G) titled Dependents  
22   Defined. The actual citations for these two sections of  
23   the Internal Revenue Code are found in Attachment 1.

24           The classes of persons which can be found that  
25   are not yet qualified to participate in our program

1 include former employees, members' grandchildren or adult  
2 children, non-adult children, members' grandparents,  
3 members' nephews or nieces, members' aunts or uncles,  
4 members' son-in-laws, daughter-in-laws, brother-in-laws  
5 and sister-in-laws.

6 We would like to expand eligibility to these six  
7 classes for the following reasons:

8 First the LTC fund is stabilizing. And I know  
9 that there was concern in the prior agenda item that will  
10 be addressed in the November valuation, but it is  
11 stabilizing. And we're seeing steady new enrollment  
12 growth since reopening the program in December of 2013.  
13 The Long-Term Care Fund has achieved a better financial  
14 position as a result of the stabilization and  
15 restructuring efforts over the last five years. The  
16 current status of financial stabilization will be provided  
17 next month as part of the Finance Committee.

18 Second, expanding eligibility would continue to  
19 build upon the LTC4 risk pool and spread that risk to more  
20 pool participants, further strengthening the already  
21 stabilizing fund. Presently, the program applies a very  
22 robust application medical questionnaire and underwriting  
23 process that helps to lessen against unfavorable risks  
24 from entering the program and the population. This is  
25 applied to all applicants regardless of their eligibility

1 classification.

2 Third, demand exists for the CalPERS long-term  
3 care insurance, but under our current eligibility  
4 criteria, for example, a sister of a member qualifies, but  
5 that sister's husband does not meet current program  
6 eligibility. As a result, access to some of the benefits  
7 for married couples don't apply, such as the marital  
8 discount or survivorship benefit. This same holds true  
9 for sons- and daughters-in-law.

10 Finally, the program has received interest from  
11 stakeholders to make the program widely available to all  
12 classes of persons who would be eligible under the  
13 Internal Revenue Code.

14 This Board has expended considerable energy over  
15 the past five years to bring financial stability to the  
16 Long-Term Care Program and to reopen the program to new  
17 business. If the Board chooses to exercise its authority  
18 under Government Code section 21661(f), staff will expand  
19 the pool of potential applicants eligible to enroll in the  
20 CalPERS Long-Term Care Program to include all categories  
21 of eligible classes under 26 IRC section 7702B(f)(2) for  
22 membership in its tax qualified Long-Term Care Program.

23 This concludes my presentation. I'm happy to  
24 answer any questions.

25 CHAIRPERSON MATHUR: Thank you. We do have a few

1 questions. Mr. Jelincic.

2 COMMITTEE MEMBER JELINCIC: In the agenda item  
3 you talk about increasing the size of the fund, getting  
4 greater economies of scale. At one point, we were the  
5 ninth largest seller of this product in the U.S. How do  
6 we rank today?

7 HEALTH PLAN ADMINISTRATION DIVISION ASSISTANT  
8 CHIEF ESPINOZA: That's a good question, Mr. Jelincic.  
9 Back in 2012, we did a market study, but we have not  
10 refreshed that study as of yet. So that is one that we'd  
11 have to take back and do some research and come back to  
12 you with that with a response.

13 COMMITTEE MEMBER JELINCIC: Okay. Because, I  
14 mean, if we're growing market share, I think we need to at  
15 least think about why are we growing the market share?

16 Thank you.

17 CHAIRPERSON MATHUR: Thank you.

18 Mr. Jones.

19 COMMITTEE MEMBER JONES: Yeah. Thank you, Madam  
20 Chair. Yeah, a couple of questions. Just a note on  
21 the report itself. You -- when you were citing who is now  
22 eligible, you mentioned six. And on the -- in the report  
23 it's only five. And I think the one that's left out on  
24 the report itself is the former employees. So when you  
25 bring it back make sure you include that, if that's the

1 intent.

2 Then the other question is we just talked about  
3 the current program. And I raised the concern about the  
4 benefit payments versus the receipts. And so how then are  
5 you going to make sure that that analysis is factored into  
6 this program as you look at going forward, so that, you  
7 know, if we've got a concern going forward, then how is  
8 this new program going to affect those issues that are  
9 raised in the previous report?

10 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

11 DONNESON: Well, first of all, we do have now our own  
12 CalPERS Long-Term Care Actuary who works very closely with  
13 the program as -- and will be presenting the valuation  
14 next month. And so our internal actuary assisted in the  
15 actual development of LTC4. And it's based on the  
16 actuarial sciences that exist today versus where it was  
17 back in 1995.

18 Speaking to the stability of the fund, we did  
19 that back in 2011/2012 implement a variety of different  
20 reengineering of the program to ensure stability of the  
21 fund as you go through the future 20 or 30 years.

22 So we continued to look at not just LTC4, and  
23 we've believe we built a very strong LTC4 application and  
24 program, but also to look at LTC1, 2, and 3 and how it's  
25 performing, which is what is also in those statistics that

1 we have prevented -- presented.

2           So we have continued to look at where we were, in  
3 terms of the activities that we implemented, the, you  
4 know, 3-, 6-, and 10-year policies to move people out of  
5 that lifetime inflation protection into an equivalent  
6 policy. We will continue to evaluate those older policies  
7 and to make opportunities available for members to  
8 continue to convert to those 3- and 6-year and 10-year  
9 policies.

10           All of those activities have served to virtually  
11 bring us to a stable fund. And I think when you see the  
12 report next month and the actuaries present, it will -- I  
13 think it will bring some comfort to you that we're still  
14 on a very good path and that the program is stabilizing.

15           COMMITTEE MEMBER JONES: Thank you.

16           CHAIRPERSON MATHUR: Thank you.

17           Mr. Slaton.

18           BOARD MEMBER SLATON: Thank you again. The -- we  
19 bear costs in this program when people are going into  
20 care, because we have a validation process that has to go  
21 on, is that correct?

22           HEALTH PLAN ADMINISTRATION DIVISION CHIEF

23           DONNISON: I'm sorry, could you repeat the question, Mr.  
24 Slaton?

25           BOARD MEMBER SLATON: When someone is going to go



1 into care -- into long-term care, in other words start  
2 getting benefits -- be in benefit status, there's a  
3 process of validation that, in fact, they're qualified,  
4 right, and that's a cost that is born by the program?

5 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

6 DONNESON: That's correct. Yes, that's correct.

7 BOARD MEMBER SLATON: So if we do this expansion,  
8 it seems to me that it's also going to expand the  
9 geography of -- potentially expand the geography quite a  
10 bit, just because of where people live. Does that have  
11 any significant cost implication to us going forward?

12 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

13 DONNESON: Well, that's an interesting question. We --  
14 this is a national program -- our membership mostly lives  
15 in California, but they do live in other parts of the  
16 United States and we know where they are. And so  
17 geography -- we deal with geography already. In terms  
18 of -- let's -- if you just talk about California and where  
19 the bulk of our population is, we do see that -- if you  
20 look at the statistics in Agenda Item 8 that attachment,  
21 the nursing homes are flat. So there's not a lot of  
22 growth in care being done in skilled nursing.

23 Those with those comprehensive policies, most of  
24 them want to stay at home. And we've strengthened the  
25 program not just for LTC4, but all of the LTC products to

1 encourage members to stay at home, because that's really  
2 more personal attendant care versus skilled nursing or  
3 other licensed nursing care. So we've done some work in  
4 that area, so that they can stay at home. They can have  
5 an independent caregiver.

6 In terms of being able to go into claim, they  
7 have -- there's a 90-day elimination period. So they have  
8 to have demonstrated two or more ADLs, activities of daily  
9 living, necessary in order for them to, once that 90 days  
10 is over, to be able to start having those benefits paid.

11 DEPUTY EXECUTIVE OFFICER McKEEVER: And, Kathy,  
12 is it correct -- to get to Mr. Slaton's question directly,  
13 relative to the geography and the expansion thereof where  
14 some of these new enrollees may live outside of  
15 California, given this is a national product we already  
16 deal with that particular issue, so there should not be  
17 any adverse impacts relative to opening this up?

18 HEALTH PLAN ADMINISTRATION DIVISION CHIEF  
19 DONNESON: That's correct.

20 BOARD MEMBER SLATON: Okay. Thank you.

21 CHAIRPERSON MATHUR: Thank you.

22 Ms. Hollinger.

23 BOARD MEMBER HOLLINGER: Thank you. I've always  
24 had serious concerns about us staying -- going off our  
25 course and getting into the insurance industry and being a

1 monoline, just having one product with concentration and  
2 exposure.

3           So what I would like to know is the end goal? Is  
4 the end goal to create -- to actually, in a few years, by  
5 maybe increasing our base to ultimately offset this risk  
6 to a carrier, because I do have serious concerns about us  
7 being in this business?

8           DEPUTY EXECUTIVE OFFICER McKEEVER: Thank you,  
9 Ms. Hollinger. I think it's premature to answer that  
10 question today, relative to what we plan on doing in a  
11 couple three years. I think what we would like to do is  
12 get through the valuation report next month, to  
13 demonstrate the stability of this program, open it up to  
14 members to see if we can get some of the younger folks to  
15 join long-term care. And then over the course of the next  
16 couple of years evaluate where we are at with the program.  
17 And then if a question like that is appropriate, certainly  
18 have a conversation with this Committee at that point in  
19 time.

20           CHAIRPERSON MATHUR: Thank you. So I think, at  
21 this time, I have no further requests to speak. Staff  
22 does need a little direction about whether the Board --  
23 the Committee would like to exercise the Board's authority  
24 to expand the pool of potential candidates. I haven't  
25 heard anything to the contrary. So unless I hear

1 something otherwise, then that is the direction that we  
2 are interested in expanding the eligibility for the pool  
3 of eligible candidates.

4 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

5 DONNESON: Thank you.

6 CHAIRPERSON MATHUR: Thank you.

7 So now we can move on to Agenda Item number 10,  
8 the Pharmacy Benefit Manager Procurement Strategy.

9 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

10 DONNESON: Kathy Donneson, CalPERS staff.

11 Agenda Item number 10 updates the Pension and  
12 Health Benefits Committee on the status of the pharmacy  
13 benefit management solicitation.

14 On July 2nd, 2015, CalPERS released phase 1 of  
15 the solicitation, which set forth the minimum  
16 qualifications each firm was required to meet in order to  
17 move to phase 2 of the solicitation. Established to meet  
18 the pharmacy benefit management needs of CalPERS and its  
19 members, the minimum qualifications applied equally to all  
20 firms. CalPERS staff members were available during each  
21 step of the phase 1 minimum qualifications submittal  
22 process to assist firms and answer any questions.

23 If a firm failed to demonstrate that any of the  
24 above minimum qualifications were met, that firm did not  
25 move on to phase 2 of the solicitation.

1           On September 10th, 2015, CalPERS commenced with  
2 phase 2 of the solicitation. In the phase 2 submissions,  
3 firms were instructed to complete specific plan  
4 worksheets, such as firm's capabilities, workplan,  
5 management plan, and staffing plans.

6           Firms were provided tools with which to  
7 understand CalPERS technical and administrative service  
8 requirements. Firms were asked to include any innovate or  
9 alternative methods that may more efficiently and cost  
10 effectively achieve CalPERS required goals and objectives  
11 for its pharmacy benefit management program.

12           The financial plan in phase 2 requires firms to  
13 provide all estimated pricing and/or percent of guarantee  
14 amounts, as prescribed in the solicitation. And they were  
15 asked to do so for the five years of the contracted  
16 period.

17           Certain pricing methods are required in order to  
18 standardize dollar-for-dollar comparisons, and alternative  
19 pricing may also be submitted. Any alternative pricing  
20 method must demonstrate transparency, methodology, and  
21 cost savings benefits. Phase 2 submissions are due  
22 November 13th, 2015. CalPERS will evaluate phase 2  
23 submissions and anticipates completing its valuation by  
24 late winter 2016.

25           CalPERS will enlist the use of subject matter

1 experts from across the enterprise, as well as evaluation  
2 team representation from the State Controller's office.  
3 The evaluation will also include on-site visits that will  
4 verify the firm's ability to assure compliance with the  
5 requirements based on responses regarding that firm's  
6 capabilities, as well as all of the work management  
7 staffing plans and the financial plan.

8           This competitive negotiation process considers  
9 price, technical experience, operational performance and  
10 management in selecting the highest quality cost effective  
11 submissions to present to the CalPERS Pension and Health  
12 Benefits Committee.

13           Staff will enter into negotiations with the most  
14 qualified firms for which these performance standards and  
15 other criteria will be discussed in order to secure the  
16 firm's best that meets the needs of CalPERS and its  
17 members. In order for a firm submission to move forward  
18 to the Board of Administration for consideration, the firm  
19 must sign a letter agreeing to inter into the contract  
20 that has been negotiated during this phase of the  
21 negotiation.

22           The solicitation process concludes with a  
23 presentation by staff to the CalPERS Pension and Health  
24 Benefits Committee of the submissions that have met the  
25 requirements of the solicitation. However, a presentation

1 of a firm's submission to the Pension and Health Benefits  
2 Committee may not be construed as an award of a contract.  
3 The awarding of the contract lies solely with the CalPERS  
4 Board.

5 In summary, this solicitation is intended to  
6 allow CalPERS the opportunity to have a completed contract  
7 at the end of the solicitation process prior to the  
8 conclusion of the 2017 rate setting process.

9 This concludes my presentation, and I'm happy to  
10 answer any questions.

11 CHAIRPERSON MATHUR: Thank you. Are there any  
12 questions from the Committee?

13 I don't see any. Thank you for your report.

14 We -- I did promise to go back to Agenda Item 4c,  
15 which is the federal health care policy representatives  
16 update. So let's do that now. And that was Mr. Jelincic  
17 had a question.

18 COMMITTEE MEMBER JELINCIC: The report generated  
19 a number of questions. There was the section about  
20 hospital readmissions, and the allegation that part of the  
21 reason it's not saving as much money is hospitals are  
22 cheating. And then the American Hospital Association  
23 says, well, it's not -- it's not as severe as the report  
24 says. But we have our own database, have we come to any  
25 conclusions about how we have been able to reduce

1 readmissions based on our data?

2 DEPUTY EXECUTIVE OFFICER McKEEVER: Thank you,  
3 Mr. Jelincic. I think the most immediate exercise that we  
4 undertook was in our partnership here in Sacramento  
5 through the Blue Shield, Hill, and Dignity project, where  
6 we did, in fact, share with this Committee readmission  
7 rates that had gone down as a result of that collaborative  
8 partnership. So that was one example of where we've  
9 looked at that data.

10 I can't tell you today whether we've done the  
11 same across all of our carriers, but certainly would be  
12 willing to use that as a takeaway.

13 COMMITTEE MEMBER JELINCIC: Okay. And then there  
14 was, in the delivery reform, next steps. They offered a  
15 number of options. Are we pursuing any of those, if so,  
16 which ones? It's page two of that report down near the  
17 bottom.

18 DEPUTY EXECUTIVE OFFICER McKEEVER: Yeah. Mr.  
19 Jelincic, some of these that are listed in here would be  
20 something that CalPERS will need to look at in more depth,  
21 and then determine whether or not it's something that we  
22 want to pursue in the near future.

23 COMMITTEE MEMBER JELINCIC: Okay. And then on  
24 prescription drug price, near the bottom of page three  
25 they talk about next steps, joining the coalition. My



1 understanding is from your report is that we are, in fact,  
2 doing that. And that gets to the question, did you have  
3 enough direction to be able to move forward? So I assume  
4 the answer is yes.

5 DEPUTY EXECUTIVE OFFICER McKEEVER: That is  
6 correct.

7 COMMITTEE MEMBER JELINCIC: And those were the  
8 issues I had in the report. So thank you.

9 CHAIRPERSON MATHUR: Thank you.

10 Okay. Moving on to Agenda Item 11, which is a  
11 new item that -- a standing item on our agenda. It's a  
12 summary of the direction from the meeting so try to ensure  
13 that nothing gets lost in translation.

14 So I'm going to take a stab at -- or unless  
15 you've already taken -- have a list. I can take a stab at  
16 the list. What would you prefer?

17 DEPUTY EXECUTIVE OFFICER McKEEVER: Madam Chair,  
18 I'm willing to give it my stab to see whether or not our  
19 stabs lineup.

20 (Laughter.)

21 CHAIRPERSON MATHUR: Go ahead.

22 DEPUTY EXECUTIVE OFFICER McKEEVER: So looking at  
23 specifically what I would couch to be as direction  
24 provided by the Chair to the staff would be on Item number  
25 9, which is asking us to move forward with the expanded

1 eligibility for the Long-Term Care Program.

2 CHAIRPERSON MATHUR: That's right. I would just  
3 add to that on Agenda Item number 8, we asked for an  
4 update on marketing effectiveness to come in conjunction  
5 with the -- with the agenda in either November or December  
6 on long-term care.

7 DEPUTY EXECUTIVE OFFICER McKEEVER: And that  
8 would also include estimated savings, I believe, was the  
9 request?

10 CHAIRPERSON MATHUR: As well as estimated savings  
11 exactly, or the -- yeah, basically, the cost per new  
12 member.

13 DEPUTY EXECUTIVE OFFICER McKEEVER: Correct.  
14 And then if the Chair agrees, I would like to put  
15 that in the December report.

16 CHAIRPERSON MATHUR: That's fine. And then with  
17 respect to Agenda Item number 6, which is the risk item,  
18 is to add a little bit more verbiage around mitigation  
19 efforts in writing as opposed to just verbally.

20 DEPUTY EXECUTIVE OFFICER McKEEVER: And then I  
21 also believe you were looking at having us look at the  
22 Committee calendar to see when those items may be coming  
23 up and then tie it to that as well.

24 CHAIRPERSON MATHUR: Exactly. Thank you. And  
25 then Item 5, obviously, there was a motion around having

1 seven options, but then continuing to provide -- to have  
2 further stakeholder dialogue before bringing back the  
3 actual legislative package in February.

4 DEPUTY EXECUTIVE OFFICER McKEEVER: Correct.

5 CHAIRPERSON MATHUR: Okay. Thank you.

6 Anything else that I missed?

7 Mr. Slaton.

8 BOARD MEMBER SLATON: Yeah, I think Mr. Jelincic  
9 raised the issue of where we rank in long-term care. And  
10 so we didn't -- what's the Chair's position on that?

11 CHAIRPERSON MATHUR: Well, I don't know if we  
12 have any plans to do a market study at this time. Was  
13 that somewhere on the calendar moving forward?

14 DEPUTY EXECUTIVE OFFICER McKEEVER: I don't have  
15 that in front of me as to whether or not that's an actual  
16 item moving forward. Kathy, do you know if we have  
17 something like that on the -- in the near term?

18 HEALTH PLAN ADMINISTRATION DIVISION CHIEF  
19 DONNESON: Actually, we can answer the question.

20 CHAIRPERSON MATHUR: Oh, great. Terrific.

21 DEPUTY EXECUTIVE OFFICER McKEEVER: Make it  
22 easier.

23 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

24 DONNESON: It's nice to have our actuary behind us.

25 We rank number six.

1 CHAIRPERSON MATHUR: Number six.

2 HEALTH PLAN ADMINISTRATION DIVISION CHIEF

3 DONNISON: Yes.

4 CHAIRPERSON MATHUR: Okay. Thank you.

5 Ms. Taylor.

6 COMMITTEE MEMBER TAYLOR: So my only other thing  
7 was I think Mr. Jelincic brought up looking at the  
8 hospital readmissions.

9 CHAIRPERSON MATHUR: Yes.

10 COMMITTEE MEMBER TAYLOR: And, Mr. McKeever, I  
11 thought you said that you wanted -- that you would go  
12 ahead and take a look at that, because we had a pilot  
13 project before, and whether or not that's carried through.  
14 So I just think that would be --

15 DEPUTY EXECUTIVE OFFICER McKEEVER: Yeah. Ms.  
16 Taylor, we've already presented the Committee with  
17 information relative to that project on the readmission  
18 rates and how they actually went down. What I didn't have  
19 at my disposal is whether or not the other carriers in  
20 their efforts to create integrated health care models have  
21 seen similar type readmission rates going down.

22 So I'd leave it to the Chair as to whether or not  
23 that's direction that you want to provide to staff to look  
24 into and bring back at a further date -- at a future date.

25 CHAIRPERSON MATHUR: Let's talk. I think it

1 would be instructive to have a sense of that, but let's  
2 talk about that in the context of sort of the greater  
3 strategic discussion that we're going to be embarking  
4 upon.

5 DEPUTY EXECUTIVE OFFICER McKEEVER: Okay.  
6 Agreed.

7 CHAIRPERSON MATHUR: And it probably makes sense  
8 within that context.

9 DEPUTY EXECUTIVE OFFICER McKEEVER: Thank you.

10 CHAIRPERSON MATHUR: Okay. Thank you. We do  
11 have several members of the public who wish to speak.

12 Mr. Larry Woodson, Chris Little and George Linn.  
13 So if you could please make your way down to the front,  
14 take one of these two seats here. The mic will be turned  
15 on for you. If you could identify yourself and your  
16 affiliation for the record, and you will have three  
17 minutes.

18 MR. WOODSON: Am I on?

19 CHAIRPERSON MATHUR: You are.

20 MR. WOODSON: Good morning. I'm Larry Woodson  
21 with California State Retirees.

22 And Stephanie Hweg, who is the chair of our  
23 health benefits committee asked me to read her article  
24 that's being posted this week on our website regarding the  
25 latest update on CalPERS accommodation of combo families

1 and their health plan choices.

2           So here it is.

3           "CSR was contacted by CalPERS October 8th in  
4 response to our letter requesting an extension to  
5 open enrollment for Medicare combo households.  
6 These are households that have a CalPERS member  
7 who is Medicare eligible and members of the  
8 household who are not. If members take no action  
9 or elect UnitedHealthcare, the Medicare member  
10 will have UHC Medicare Advantage PPO, and the  
11 non-Medicare household member, who's not Medicare  
12 eligible, will have the SignatureValue Alliance  
13 basic HMO. They may have different doctors or  
14 providers, perhaps different clinics, hospitals,  
15 labs and pharmacies than what they had under  
16 their canceled plans.

17           "Members have been struggling to find lists  
18 of possible doctors and other providers and  
19 calling them to see if they are accepting new  
20 plans..." -- or, "...new patients". The web  
21 pages and letters initially served to confuse  
22 many people, as the provider lists were not  
23 completely accurate and website was not a  
24 straight line to the health plan list of  
25 providers. Some got stuck on the new retiree

1 dropdown that includes options for active  
2 employees and thought that they could still have  
3 Blue Shield.

4 "Our members have been working cooperatively  
5 with CalPERS and UnitedHealthcare staff to make  
6 the computer trail up-to-date, informative, and  
7 easier to follow, and with some good results,  
8 just late in the game.

9 "We requested that a short extension to the  
10 open enrollment be given to allow combo members  
11 to make informed decisions due to late arriving  
12 and complex information. We also suggested that  
13 CalPERS send out a clarifying letter to these  
14 members using their zip codes listing only those  
15 plans they are eligible to participate in. Both  
16 of these suggestions were rejected by CalPERS for  
17 the following reasons:

18 "One, they had not seen the pushback from  
19 members that we had reported; and two, many  
20 members had already made their decisions  
21 regarding health plan choices.

22 "CalPERS felt that a letter was not  
23 necessary, but said they would accommodate  
24 combination families on a case-by-case basis by  
25 allowing them to change their plan selection up

1 through October 30th, but they wanted the  
2 stakeholder groups to get the word out. They  
3 would not do it directly..." --

4 CHAIRPERSON MATHUR: I'm sorry your time -- I'm  
5 so sorry, but your time has expired.

6 COMMITTEE MEMBER JELINCIC: Can we give him  
7 another 30 seconds?

8 CHAIRPERSON MATHUR: Okay. We'll give you --  
9 yes, we'll give you another 30 seconds.

10 MR. WOODSON: Members --

11 CHAIRPERSON MATHUR: Just wait one moment.

12 MR. WOODSON: Okay. Thank you. Appreciate it.

13 "Members who are confused or feel they made  
14 the wrong choice should call Member Services and  
15 let them know they are a Medicare member combo  
16 household, and that you need assistance in  
17 selecting or changing your health care plan.  
18 Tell them where you live and what steps you took  
19 to try to find the information you needed to make  
20 your decision, and why you feel your health plan  
21 choice was incorrect".

22 That's the article. Thank you.

23 CHAIRPERSON MATHUR: Thank you very much.

24 Okay. Mr. Little, please come forward. And  
25 then, Mr. Linn, you will follow Mr. Little.



1           Please identify yourself and your affiliation for  
2 the record, and you'll have three minutes.

3           MR. LITTLE: All right. Thank you, Madam Chair,  
4 members of the Board. My name is Chris Little. I'm here  
5 with the Butte County Human Resources Department. Thank  
6 you for giving me the opportunity to be here this morning.  
7 It's much appreciated.

8           As you well know, the health insurance rate  
9 increases for the past several years have been  
10 significantly high. And from our perspective, they have  
11 had a disastrous impact on our employees.

12           So to that end, we are requesting two items for  
13 your consideration. First, we are specifically requesting  
14 that our area be included with the Sacramento area region,  
15 as opposed to the NorCal group. As evaluating the  
16 composition of those two groups, we do feel like our area  
17 is a better fit more applicably in the Sacramento area, as  
18 opposed to the NorCal group.

19           And additionally, as you well know, the CalPERS  
20 plan design options have a very rich benefit offering.  
21 And many of our employees do appreciate the richness of  
22 those benefits, and also realize, however, that that  
23 richness comes with a high price as far as the premiums  
24 are concerned.

25           So the feedback that we are receiving from our

1 employee groups is that they would like additional  
2 flexibility in that plan design, and perhaps offering some  
3 other options that do not have quite as rich of a benefit,  
4 in order to achieve some relative savings in the premium  
5 arena.

6           And additionally, on a separate topic, we are  
7 looking forward to the CalPERS educational event coming up  
8 late this month. It would -- it would be nice if that  
9 could be scheduled a little farther from open enrollment,  
10 so that our staff are able to key all of the changes and  
11 get their, because we do want to get as many people there  
12 as we can. So the timing there can be an issue for us.

13           With that being said, those are -- those are my  
14 comments. Thank you very much, and appreciate the  
15 opportunity to be here today.

16           CHAIRPERSON MATHUR: Thank you.

17           Mr. Linn. Again, please identify yourself and  
18 your affiliation for the record, and you'll have three  
19 minutes.

20           MR. LINN: George Linn, President of RPEA.

21           Committee Chair, Committee members, I'm going to  
22 talk about generic drugs for half a second. I think that  
23 CalPERS in -- with their strength and their position in  
24 the industry needs to take a very strong position on  
25 controlling the cost of generic drugs. These things are

1 hitting, of course, our retirees. And we all know that  
2 drugs are all going up. But in particular, since we have  
3 generic step therapy, and all of these things that shove  
4 everybody down to generics, the generics are also  
5 increasing. And I think that there needs to be some good  
6 strong lobby to see about controlling those.

7           And what I'm talking about is being out there up  
8 front, being out there first with this, and looking at the  
9 contracts that we're generating. This kind of goes along  
10 with what we just heard about those few people that had  
11 the problem with UnitedHealthcare and the fact that some  
12 of them were not retired, and some of them were, and so  
13 they were in that co-category. I think we need to be  
14 looking at all of the pitfalls when we're negotiating the  
15 contracts.

16           And I would encourage that when we look at the  
17 next health care program, that we anticipate these  
18 pitfalls, so that we don't have those few people out there  
19 that are screaming not knowing what to do.

20           Thank you.

21           CHAIRPERSON MATHUR: Thank you very much.

22           Mr. Jones.

23           COMMITTEE MEMBER JONES: Yeah. Thank you, Madam  
24 Chair. Yeah, I have a couple questions for Doug on the  
25 Medicare combo issue. I understand it was a very small

1 number that was presented to us that people were affected  
2 in this. And so if you could cite that number, I would  
3 like it?

4 And also, could you give us an update on this  
5 case-by-case process, because I haven't heard much about  
6 that. So what's the status of that?

7 DEPUTY EXECUTIVE OFFICER McKEEVER: Okay. Mr.  
8 Jones, I'll be happy to give you the number, and then I'm  
9 going to ask Carene to join me about the communication  
10 efforts that we have undertaken to work with our  
11 stakeholders.

12 So the number that has been referenced, of those  
13 who are in a combo situation is 1,500.

14 COMMITTEE MEMBER JONES: Okay. Thank you.

15 DEPUTY EXECUTIVE OFFICER McKEEVER: Carene.

16 MEMBER ACCOUNT MANAGEMENT DIVISION CHIEF CAROLAN:

17 Thanks. Carene Carolan, CalPERS staff.

18 Regarding the accommodation we've made is we  
19 understand that some of accommodation plan members have  
20 had some difficulty understanding how our new Medicare  
21 transition is going to impact them. And so to accommodate  
22 them, we've encouraged the leaders of the retiree  
23 stakeholder groups to Educate their membership that they  
24 can contact us, our Contact Center, identify themselves as  
25 combo plan members, or we can do that for them, and ask

1 for help, if they need help in selecting the best health  
2 plan that's available to them, as well as their dependents  
3 who may be in the basic plan rather than the Medicare

4 To date, that has been quite successful. We have  
5 not heard from a lot of people needing assistance. As  
6 indicated previously I believe in Mr. Woodson's comments,  
7 a number of Medicare folks were able to enroll themselves  
8 using member self-service without any trouble.

9 But we are accommodating folks just to make sure  
10 that they understand the implications of making their  
11 health care plan selection for themselves, as well as  
12 their family members who may be in basic plans.

13 COMMITTEE MEMBER JONES: So with the -- those  
14 efforts, this 1,500 number could be down to some lower  
15 number, is that correct?

16 MEMBER ACCOUNT MANAGEMENT DIVISION CHIEF CAROLAN:  
17 Well, the number -- you know we deal with  
18 subscribers. So there's about 1,500 or so subscribers, so  
19 CalPERS members who are retired who have dependents in  
20 basic health plans or perhaps the -- they are in a basic  
21 health plan, but they have a dependent who's on Medicare.  
22 So that is not just -- that's the number of subscribers.  
23 That are some additional dependents.

24 But those folks, for the most part, have been  
25 able to make plan selections. And those that were

1 confused, or felt that they needed clarification, or more  
2 information are more than welcome to call us. And we are  
3 assisting them to make choices that are going to be best  
4 for their families.

5 DEPUTY EXECUTIVE OFFICER McKEEVER: Mr. Jones, I  
6 think to clarify also, that 1,500 there's some subsets of  
7 total numbers that we're dealing with. The 1,500 are  
8 those individuals that don't have an option, other than  
9 going into our self-funded PPO plans, because there is not  
10 a United product available to their basic dependent or  
11 them as a subscriber being in the basic program.

12 So there is some subsets of information on the  
13 combos. It's not -- the world is a little bit bigger than  
14 the 1,500. The 1,500 is specific to those that don't have  
15 that option.

16 COMMITTEE MEMBER JONES: Okay. Thank you.

17 CHAIRPERSON MATHUR: Okay. Thank you. Well, I  
18 think that brings us to the end of our agenda, so we are  
19 adjourn.

20 (Thereupon the California Public Employees'  
21 Retirement System, Board of Administration,  
22 Pension & Health Benefits Committee open  
23 session meeting adjourned at 9:53 a.m.)  
24  
25

## 1 C E R T I F I C A T E O F R E P O R T E R

2 I, JAMES F. PETERS, a Certified Shorthand  
3 Reporter of the State of California, do hereby certify:

4 That I am a disinterested person herein; that the  
5 foregoing California Public Employees' Retirement System,  
6 Board of Administration, Pension & Health Benefits  
7 Committee meeting was reported in shorthand by me, James  
8 F. Peters, a Certified Shorthand Reporter of the State of  
9 California;

10 That the said proceedings was taken before me, in  
11 shorthand writing, and was thereafter transcribed, under  
12 my direction, by computer-assisted transcription.

13 I further certify that I am not of counsel or  
14 attorney for any of the parties to said meeting nor in any  
15 way interested in the outcome of said meeting.

16 IN WITNESS WHEREOF, I have hereunto set my hand  
17 this 24th day of October, 2015.

18  
19  
20  
21 

22  
23 JAMES F. PETERS, CSR  
24 Certified Shorthand Reporter  
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