

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
INVESTMENT COMMITTEE
OPEN SESSION

ROBERT F. CARLSON AUDITORIUM
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9:25 A.M.

JAMES F. PETERS, CSR
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A P P E A R A N C E S

COMMITTEE MEMBERS:

Mr. Henry Jones, Chairperson
Mr. Bill Slaton, Vice Chairperson
Mr. Michael Bilbrey
Mr. John Chiang, represented by Mr. Frank Moore
Mr. Richard Costigan
Mr. Rob Feckner
Mr. Richard Gillihan, represented by Ms. Katie Hagen
Ms. Dana Hollinger
Mr. J.J. Jelincic
Mr. Ron Lind
Ms. Priya Mathur
Ms. Theresa Taylor
Ms. Betty Yee, also represented by Lynn Paquin

STAFF:

Ms. Anne Stausboll, Chief Executive Officer
Mr. Doug Hoffner, Deputy Executive Officer
Ms. Cheryl Eason, Chief Financial Officer
Mr. Ted Eliopoulos, Chief Investment Officer
Mr. Matthew Jacobs, General Counsel
Mr. Eric Baggesen, Managing Investment Director
Mr. Dan Bienvenue, Managing Investment Director

A P P E A R A N C E S C O N T I N U E D

STAFF:

Ms. Kit Crocker, Investment Director
Ms. Cheryl Edwards, Committee Secretary
Mr. Curtis Ishii, Managing Investment Director
Ms. Diane Sandoval, Investment Manager
Ms. Anne Simpson, Investment Director
Mr. Wylie Tollette, Chief Operating Investment Officer
Ms. Laurie Weir, Investment Director
Mr. Kevin Winter, Investment Director

ALSO PRESENT:

Reverend Arsolin Almodiel, Episcopal Church
Ms. Julia Bonafede, Wilshire Consulting
Ms. Janet Cox
Mr. Allan Emkin, Pension Consulting Alliance
Ms. Alyssa Giachino, UNITE HERE
Mr. Andrew Junkin, Wilshire Consulting
Ms. Asela Martinez, UNITE HERE
Mr. Tom Toth, Wilshire Consulting
Mr. Jose Turcios, UNITE HERE

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1
2 CHAIRPERSON JONES: I'd like to call the
3 Investment Committee meeting to order. And the first
4 order of business is roll call, please.

5 COMMITTEE SECRETARY EDWARDS: Henry Jones?

6 CHAIRPERSON JONES: Here.

7 COMMITTEE SECRETARY EDWARDS: Bill Slaton?

8 VICE CHAIRPERSON SLATON: Here.

9 COMMITTEE SECRETARY EDWARDS: Michael Bilbrey?

10 COMMITTEE MEMBER BILBREY: Good morning.

11 COMMITTEE SECRETARY EDWARDS: John Chiang
12 represented by Frank Moore?

13 ACTING COMMITTEE MEMBER MOORE: Here.

14 COMMITTEE SECRETARY EDWARDS: Richard Costigan?

15 COMMITTEE MEMBER COSTIGAN: Here.

16 COMMITTEE SECRETARY EDWARDS: Rob Feckner?

17 COMMITTEE MEMBER FECKNER: Good morning.

18 COMMITTEE SECRETARY EDWARDS: Richard Gillihan
19 represented by Katie Hagen?

20 ACTING COMMITTEE MEMBER HAGEN: Here.

21 COMMITTEE SECRETARY EDWARDS: Dana Hollinger?

22 COMMITTEE MEMBER HOLLINGER: Here.

23 COMMITTEE SECRETARY EDWARDS: J.J. Jelincic?

24 COMMITTEE MEMBER JELINCIC: Here.

25 COMMITTEE SECRETARY EDWARDS: Ron Lind?

1 COMMITTEE MEMBER LIND: Here.

2 COMMITTEE SECRETARY EDWARDS: Priya Mathur?

3 COMMITTEE MEMBER MATHUR: Here.

4 COMMITTEE SECRETARY EDWARDS: Theresa Taylor?

5 CHAIRPERSON JONES: Excused.

6 COMMITTEE SECRETARY EDWARDS: Betty Yee?

7 COMMITTEE MEMBER YEE: Here.

8 CHAIRPERSON JONES: Okay. Thank you very much.

9 I would like to take a moment of personal privilege just
10 to let everyone know that today is Betty Yee's birthday.

11 (Laughter.)

12 CHAIRPERSON JONES: So we all wish you a happy
13 birthday, Betty.

14 (Applause.)

15 COMMITTEE MEMBER JELINCIC: That's a secret.

16 CHAIRPERSON JONES: I know. She

17 COMMITTEE MEMBER FECKNER: And we won't sing.

18 CHAIRPERSON JONES: Right. That's right.

19 Okay. Thank you.

20 Now, we move on to the Chief Investment Officer's
21 briefing. Executive Report, Mr. Eliopoulos.

22 CHIEF INVESTMENT OFFICER ELIOPOULOS: Good
23 morning, Mr. Chair, members of the Investment Committee.

24 Well, this month is noteworthy in that we take up
25 a topic that CalPERS has discussed on recurring basis

1 really for decades now, and the topic is divestment.

2 And in order to frame our later agenda items,
3 specifically 7a and 7b, I thought I would review our
4 Investment Beliefs and our Board-adopted divestment policy
5 to provide the lens or the framework by which we look at
6 this topic.

7 I'll start with our divestment policy itself,
8 which is quite noteworthy in itself for its rather
9 straightforward language. In particular, it states that
10 this policy generally prohibits divesting, but permits
11 CalPERS to use constructive engagement to help divestment
12 initiatives achieve their goals.

13 Also noteworthy though is the policy also allows
14 for divestment where an investment is deemed to be
15 imprudent and inconsistent with our fiduciary duties.

16 Our Investment Beliefs, as we have seen in other
17 policy arenas, provides a fuller framework to review
18 complex policy issues that we face. And as we've seen in
19 previous complex policy topics we've taken up from time to
20 time, there is always a certain tension between and among
21 the Investment Beliefs that we've adopted.

22 A quick survey of these beliefs I think are
23 helpful to frame our discussion. So first, Investment
24 Belief number 3, that CalPERS investment decisions may
25 reflect wider stakeholder views, provided they are

1 consistent with our fiduciary duty. And the subbeliefs in
2 Investment Belief number 3, I think, also provide some
3 important framing. Particularly sub-belief for number 3,
4 that engagement is our preferred means of addressing
5 stakeholder views. And further and importantly another
6 sub-belief here, which is our primary stakeholders are our
7 members and our beneficiaries, employers, and California
8 taxpayers who bear the economic consequences of our
9 investment decisions. So that's Investment Belief number
10 3.

11 Investment Belief number 4, that long-term value
12 creation requires the effective management of three forms
13 of capital, financial, physical, and human. Here again,
14 in the sub-belief, we prefer strong governance and
15 engagement. And here sub-belief is important to note as
16 well, that environmental practices, including climate
17 change and natural resource availability are important and
18 prime engagement topics.

19 Investment Belief number 9, risk is multi-faceted
20 and not fully captured in measures such as volatility and
21 tracking error. Here again, a sub-belief that was much
22 debated and written. As a long-term investor, CalPERS
23 must consider risk factors such as climate change and
24 natural resource availability that emerge slowly over long
25 time periods, but could have a material impact on

1 companies that we own or on portfolio returns.

2 Well, how does that framework of those three
3 Investment Beliefs widen when we consider, and here's
4 where some of the tension comes into the interplay of our
5 beliefs, with Investment Belief number 6?

6 That strategic asset allocation is the dominant
7 determinant of portfolio risk and return. And here, one
8 of the subbeliefs is also important. CalPERS will aim to
9 diversify its overall portfolio across distinct risk
10 factors and return factors.

11 Well, let's add to this frame one more piece,
12 which is Investment Belief number 7. CalPERS will only
13 take risk where we have a strong belief that will be
14 rewarded for it. Here again, the subbeliefs are
15 informative. Markets are not perfectly efficient, but
16 inefficiencies are difficult to exploit after costs.

17 CalPERS will use index tracking strategies where
18 we lack conviction or demonstrable evidence we can add
19 value through active management. So with many of the
20 complex policy issues that this Committee, this Board has
21 to take up, I believe these Investment Beliefs truly
22 provide the Investment Committee with a full lens, a
23 fulsome framework to review, in this case, our current
24 divestment and portfolio exclusions, as well as the coal
25 divestment legislation that has recently been signed into

1 law.

2 You, as the Committee, will be asked to weigh the
3 tensions among your Investment Beliefs, to weigh your
4 views of risk, of efficient markets, of active management,
5 and of climate change, risk, and policy. I think that we
6 are very well served by the thoughtful and written belief
7 structure that we have put into place just for these type
8 of policy discussions that you'll be having today.

9 Mr. Chair, that concludes my remarks. Thank you.

10 CHAIRPERSON JONES: Okay. Thank you very much.
11 We have a question.

12 Mr. Jelincic.

13 COMMITTEE MEMBER JELINCIC: Ted, since the last
14 meeting, Blackstone has been fined by the SEC for some of
15 its activities in private equity. One of the issues was
16 they're putting their own interests ahead of ours in terms
17 of legal fees and getting a larger discount for themselves
18 than they were getting for us.

19 The more interesting thing is that they said that
20 they told all of their partners in 2012 about it, and no
21 one complained. And I was just wondering, why did we not
22 complain when we were told that our partner was, you know,
23 putting their interests ahead of our own?

24 CHIEF INVESTMENT OFFICER ELIOPOULOS: Sure, Mr.
25 Jelincic. As you know, next month, we'll have a workshop

1 on private equity on the industry. And I do believe that
2 the full context that that discussion will provide will be
3 helpful as we take up some of these individual topics from
4 time to time.

5 In 2012, our private equity staff had looked at
6 the disclosure that Blackstone had provided at that time.
7 And at that time, our staff reviewed it and did not
8 believe it expressly violated the terms of our partnership
9 agreement. I think apparently all the other limited
10 partners, as you note, came to a similar conclusion.

11 The SEC used its regulatory powers, under the
12 Investment Advisors Act, to step in and really unwind this
13 practice. And as I've said many times, private equity is
14 in a period of change. There will be important moments
15 coming in the future, in terms of both disclosures that
16 are coming out from the regulatory review by the SEC. And
17 these are important and good for the marketplace.

18 I do believe through the actions of CalPERS and
19 other limited partners, there will be much more disclosure
20 and transparency coming in the future than has been
21 historic to date. And CalPERS plans on being in the
22 forefront of that.

23 COMMITTEE MEMBER JELINCIC: And the other thing
24 that they got fined for was collecting monitoring fees
25 after they had exited the interview -- or the portfolio

1 company. In the order, they said that they had noticed
2 the advisory committee. Were we on the advisory committee
3 and did we get the notice? And again if we got it, why
4 didn't we react?

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well, you
6 know, acceleration of management fees is definitely a
7 topic we'll be discussing next month. And it's dangerous
8 territory to take up individual contracts one by one,
9 because the -- as I've said a number of times, and I think
10 our staff has said, the individual agreements are
11 negotiated individually. So having -- it requires great
12 specificity in replying to a question like that.

13 So I think for this point in time, I would defer
14 until our workshop on a discussion of this point. But
15 generally, to answer your question, I think at the time
16 that disclosures about acceleration of management fees, in
17 this case, I think it's fair to say that the limited
18 partner agreements really are the most important governor
19 of whether or not it's allowed or not allowed. And in
20 general, the partnership agreements that are in place to
21 date historically within the private equity industry have
22 been very favorable to the general partner as opposed to
23 the limited partners, and generally permissive of these
24 types of actions.

25 So with that, I'll stop and say that I think

1 we'll be taking this up in more detail next month.

2 COMMITTEE MEMBER JELINCIC: Okay. And then one
3 other --

4 CHAIRPERSON JONES: Mr. Jelincic, this is the
5 last question, because we've got to get through the whole
6 agenda, so this will be the last question.

7 COMMITTEE MEMBER JELINCIC: Yeah. The ILPA is
8 working on a new disclosure to capture some of this stuff.
9 The version that I saw, which admittedly is not the last
10 version, it was version 4, doesn't look like it would
11 capture either the legal fee issue or the accelerated
12 monitoring fees after exiting for the fund. Is the final
13 version going to incorporate that or is it -- I guess,
14 that's really the question. If we're going to count on
15 that, and the report doesn't capture it, how do we solve
16 it going forward?

17 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's a
18 follow-up that I'd be glad to take ILPA as they finalize
19 their work -- their worksheet for November.

20 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

21 CHAIRPERSON JONES: Okay. The next item on the
22 agenda is the consent action item, approval of the
23 September 15 meeting minutes. Do we have a motion?

24 COMMITTEE MEMBER JELINCIC: I'll move.

25 COMMITTEE MEMBER MATHUR: Second.

1 CHAIRPERSON JONES: Moved by Mr. Jelincic, second
2 by Ms. Mathur.

3 All those in favor say aye?

4 (Ayes.)

5 CHAIRPERSON JONES: Opposed?

6 Hearing none. The item passes.

7 The next item on the agenda consent item for
8 information purposes. No one has requested any of those
9 items to be removed from the list for discussion, so we
10 move now to the next item, Global Governance Policy Ad Hoc
11 Subcommittee report. And for that, I call on the Vice
12 Chair of the Global Governance Policy Ad Hoc Subcommittee,
13 Mr. Bill Slaton.

14 VICE CHAIRPERSON SLATON: I've got to find it
15 first. Thank you, Mr. Chair.

16 The Global Governance Policy did meet on
17 September 15th. The Committee discussed and approved
18 staff recommendations for the first phase of structural
19 changes to the Global Governance Policy.

20 The Subcommittee received a presentation on the
21 global governance principles alignment with the program
22 core issues. Highlights of what to expect at the next
23 Global Governance Policy Ad Hoc Subcommittee meeting,
24 which I believe is today.

25 CHAIRPERSON JONES: Wednesday.

1 VICE CHAIRPERSON SLATON: Wednesday, pardon me.

2 The second reading of the global governance
3 principles alignment with the program core issues.

4 And the next meeting will be in October 2015 in
5 Sacramento, California.

6 CHAIRPERSON JONES: Thank you, Mr. Slaton.

7 We have Mrs. Hagen.

8 ACTING COMMITTEE MEMBER HAGEN: I had a question
9 on one of the consent items. Would this be a time to ask
10 that question?

11 CHAIRPERSON JONES: Yes. Go ahead.

12 ACTING COMMITTEE MEMBER HAGEN: It's Item 4c,
13 Attachment 1. I don't know if it's a question or a
14 request. But I was looking at the risk and return
15 summary, the three-year realized information ratio, and I
16 was wondering if it would be possible to see different
17 snapshots, maybe five or 10 years worth of information?

18 I thought it might be more helpful to the reader
19 in terms of being able to highlight the manager's ability
20 to add value to the portfolio. It's just a little hard to
21 see in a three-year snapshot. Some of the prior graphics
22 show -- if you look at the total fund, it shows a nice run
23 of 10 years or so where you can see the overall
24 performance. So I've just asked you consider that in
25 going forward showing us a larger piece of time.

1 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

2 Wylie Tollette, CalPERS staff.

3 Yes, absolutely, Ms. Hagen. That's something we
4 can take up and work to incorporate into the report going
5 forward.

6 ACTING COMMITTEE MEMBER HAGEN: Thank you.

7 CHAIRPERSON JONES: Thank you.

8 I call on Ms. Mathur.

9 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.

10 I wanted to just take a moment to update the
11 Committee and the public about the Principles for
12 Responsible Investment.

13 As you may know, CalPERS has been involved with
14 PRI since before the principles launch in 2006. In fact,
15 our own Anne Stausboll, who was then our Chief Operating
16 Investment Officer, was a key contributor to their
17 drafting.

18 To recap, the six principles constitute a pledge
19 that investors make on a voluntary basis to incorporate
20 environmental, social, and governance, or ESG issues into
21 investment analysis and decision making to be active
22 owners who incorporate ESG issues into our ownership
23 practices and policies, and to seek ESG disclosure from
24 the entities in which we invest.

25 The signatories further commit to promote the

1 principles within the investment industry, to collaborate
2 to enhance our effectiveness, and to report our activities
3 and progress. CalPERS was one of the first signatories --
4 one of the founding signatories of the Principles for
5 Responsible Investment.

6 Since its founding in 2006, PRI has grown
7 significantly reaching now 1,400 signatories globally.
8 And the cornerstone of PRI is its reporting and assessment
9 framework. All asset owners and asset managers are
10 obligated to report on their investment activities. And
11 then PRI assesses the signatories' reports and signatories
12 are allowed to the share that assessment or not at their
13 discretion. And I think we did -- we've done very well.
14 We got an A plus score this past year.

15 It's important to note that PRI is not
16 prescriptive around how the principles are implemented by
17 signatories. Different approaches may be appropriate for
18 different signatories.

19 So in addition to this mandate that PRI puts on
20 its signatories to report and participate in the
21 assessment, PRI offers implementation support, including
22 case studies, webinars, discussion papers, guidance
23 documents, research, and practical tools to support
24 implementation. Through a platform called the
25 Clearinghouse, PRI provides signatories with a private

1 forum to pool resources, share information, enhance,
2 influence, and collaboratively engage companies,
3 stakeholders, policymakers, and other actors in the
4 investment value chain on ESG issues across different
5 sectors and regions. And these engagements could either
6 be led and coordinated by PRI or led by the signatories
7 themselves. In many cases, that's the case.

8 But key engagements include water risks, labor
9 standards, and the agricultural supply chain,
10 anti-corruption, which I know we were very involved in,
11 and incorporating ESG into executive compensation.

12 PRI also has regional networks globally all over
13 the world. And, in fact, in the U.S., we have two -- we
14 have a regional network manager located in New York and
15 another individual also supporting that effort in New
16 York.

17 In addition to that, PRI has a policy workstream,
18 which is -- the purpose of which is to engage signatories,
19 policymakers, and regulators to identify and tackle
20 regulatory barriers to responsible investment. Some of
21 the focuses of this effort have been long-term mandates
22 and fiduciary duty. And, in fact, PRI just released a
23 fiduciary duty paper in September at our annual PRI
24 in-person conference, and we'll be really seeing a U.S.
25 focused fiduciary duty paper in November.

1 There's also an academic network associated with
2 PRI that supports PRI signatories by providing academic
3 research that is thought-provoking, analyzes current
4 thinking and future trends, and provides practical
5 recommendations on topics, such as ESG integration, long
6 term-term investing, and financial performance.

7 This past year, as you may have heard, has been
8 one of significant transformation for PRI. We did a
9 significant governance review and the outcome of which was
10 10 recommendations that essentially consolidated two
11 governing bodies into one, and made a few other changes as
12 well.

13 And then the -- I also wanted to share that the
14 theme of our three-year strategy is moving from awareness,
15 which is sort of where we've put our focus since the
16 founding of PRI, to impact. So now we're focusing more on
17 measuring impact. And out of that came the Montreal
18 Pledge, which CalPERS is one of the first five signatories
19 to, which in -- with which investors commit to measure and
20 publicly disclose the carbon footprint of their investment
21 portfolios starting this December.

22 This past year also PRI purchased the RI Academy,
23 Responsible Investment Academy, a provider of on-line
24 responsible investment education tools. And after
25 rebranding and updating the academy which is now PRI

1 Academy, today offers three courses, RI Fundamentals, RI
2 Essentials, and Enhanced Financial Analysis, all of which
3 have been approved by the CFA Institute for credit hours.

4 So looking ahead, and then I'll wrap it up Mr.
5 Chair, 2006 marks PRI's 10th anniversary, an appropriate
6 moment, I think, to reflect on where we've been and to
7 develop a fresh and compelling vision for the future,
8 strengthening, and where necessary redefining, what being
9 a signatory to the principles means. A natural starting
10 point is a review of the six principles themselves, along
11 with PRI's mission statement.

12 So as you all know, the principles were drafted
13 before the 2007/08 financial crisis and primarily address
14 the relationship between investors and investee companies.
15 Yet, much of our work today is on fiduciary duty,
16 long-term mandates, sustainable stock exchange initiatives
17 and more, which address more systemic issues and principle
18 agent problems within the investment community.

19 While this is reflected in the PRI's mission,
20 which was drafted after the financial crisis, it raises
21 the question should we consider adding a seventh principle
22 to our -- to the six that we've already adopted. And so
23 that will be an important question that we will consult
24 with signatories over the coming year.

25 So there's a lot more that I could share. I've

1 tried to keep it brief, but I will end my remarks there
2 and thank you very much, Mr. Chair, for your indulgence.

3 CHAIRPERSON JONES: Thank you.

4 Ms. Yee.

5 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

6 Ms. Mathur's comments just triggered some
7 thoughts from me with respect to this Board's focus on ESG
8 strategic planning that will be taken up at the off-site.
9 And it seems to me with all this great work that PRI has
10 done, there are many tools out there that I think I would
11 just say that I would like to understand better with
12 respect to how we can incorporate that in our own planning
13 relative to how we incorporate ESG considerations.

14 So I do think certainly with the 10-year mark
15 coming up that a look at where we can apply some of what's
16 been developed may be appropriate. And I appreciate the
17 half day that's going to be devoted to this effort at the
18 off-site.

19 CHAIRPERSON JONES: Okay. Thank you very much.

20 COMMITTEE MEMBER YEE: Thank you.

21 CHAIRPERSON JONES: Okay. Thank you. We'll move
22 now to the next item on the agenda, Revision of Global
23 Equity Policies. Mr. Tollette -- or who's -- all right.

24 INVESTMENT DIRECTOR CROCKER: All right. Thank
25 you and good morning. Kit Crocker, CalPERS Investment

1 Officer staff.

2 I'm requesting the Committee's approval of the
3 revised and updated investment policy for the Global
4 Equity Program. This item was first presented last month
5 in conjunction with the Global Equity's annual program
6 review. Since that initial review, as outlined in the
7 agenda item, several updates have been incorporated based
8 upon the Committee feedback.

9 As discussed last month, most of the changes
10 involve reformatting consistent with the overall policy
11 review initiative, as well as reducing tracking error --
12 the lower boundary for tracking error by 25 basis points
13 to zero.

14 With that, I will pause for any questions.

15 CHAIRPERSON JONES: Ms. Mathur.

16 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.

17 So on page one of Attachment 1, which is the
18 red-lined version of the policy, the first paragraph in
19 the introduction you've added a section that says,
20 "Included, but not limited to", and a number of things
21 were listed. I'm not sure that that is quite clear
22 enough, because it looks like it's modifying investment
23 programs, and that you're then listing a number of
24 investment programs, when what I think you're actually
25 listing are mostly policies, but -- so I guess I'm

1 just -- I just think the wording needs -- I'm sorry to
2 say, I think the wording needs to be thought through a
3 little bit more clearly.

4 INVESTMENT DIRECTOR CROCKER: Okay. Yeah, and I
5 see your point. The intent was to take -- it's actually
6 relocating some language from the third paragraph that's
7 intended to amplify on what the Total Fund Policy
8 contains. So this is really describing components of the
9 Total Fund Policy.

10 COMMITTEE MEMBER MATHUR: So I can appreciate
11 that. I think maybe the language could be clearer, that
12 that is what it is doing. So perhaps even putting a
13 period and saying the Total Fund Policy sets the
14 overarching investment purpose and objectives by touching
15 on these things. I don't know. And then divestment at
16 the end, these are -- it's really a divestment policy. I
17 think it's a little confusing to say that divestment is an
18 overarching purpose and objective.

19 INVESTMENT DIRECTOR CROCKER: Okay. Understood.

20 COMMITTEE MEMBER MATHUR: Does that make sense?

21 INVESTMENT DIRECTOR CROCKER: Yes.

22 COMMITTEE MEMBER MATHUR: It just feels like it's
23 not quite telling the right story yet.

24 So the other question I had is again with respect
25 to the strategic -- well, this is with respect to the

1 strategic objectives, so A and B. Both of them still
2 mention managing volatility as the primary objective as
3 opposed to managing risk. So while the first part of
4 strategic objective A, which says the program seeks to
5 meet or exceed the absolute return generated by global
6 public equities indicates -- as represented by the
7 benchmark, indicates that you might be looking at sort of
8 more systemic risks, if you're really trying to address
9 the absolute return of the benchmark itself.

10 The second half is really talking about
11 volatility vis-à-vis the benchmark, which is really about
12 relative performance, so I'm a little bit -- I don't know.
13 I'm a little bit confused about that.

14 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

15 Within the Global Equity Policy -- Wylie
16 Tollette, CalPERS staff. Within the Global Equity Policy,
17 the tracking error constraint is, in fact, the primary
18 risk boundary and constraint. There are other policies,
19 including the Global Governance Policy, which impact how
20 we implement global equity, that include considerations of
21 many other types of risks, as you know, environmental,
22 social, and governance included in that mix.

23 In addition, I would suggest that a broader
24 consideration of the risks embedded in the benchmark and
25 in our Global Equity Program be taken up as part of our

1 benchmark consideration discussion, which I think our next
2 step on that journey is in January at the off-site, when
3 you talk about portfolio priorities and if, in fact, we
4 want to begin selecting a different benchmark. But as it
5 stands today within the Global Equity Policy, their
6 objective and our risk constraint is really captured and
7 primarily focused on that tracking error, in other words,
8 volatility based.

9 COMMITTEE MEMBER MATHUR: So then why does
10 strategic objective A talk about absolute return as
11 opposed to relative return? And it's talking about
12 absolute return of the benchmark itself.

13 MANAGING INVESTMENT DIRECTOR BIENVENUE: Dan
14 Bienvenue, Managing Investment Director, Global Equity.

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I'm
16 trying to find the word. Sorry.

17 COMMITTEE MEMBER MATHUR: Oh, sorry. It's on
18 page -- it's still on page one, the first paragraph under
19 strategic objective. It's marked number A, "The program
20 seeks to meet or exceed the absolute return generated by
21 global public equities".

22 MANAGING INVESTMENT DIRECTOR BIENVENUE: We put
23 the word absolute in there, really just to say that what
24 we're trying to achieve is the return, but it's definitely
25 not absolute return from an Absolute Return Strategies

1 sense. It's the absolute return from a mathematical
2 sense, which is if it's positive, we expect it to be
3 positive. If it's negative, we expect it to be negative.
4 But that word absolute return is absolute mathematically,
5 as opposed to absolute like an Absolute Return Strategy.

6 COMMITTEE MEMBER MATHUR: Right.

7 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I
8 have a sense that the use of the word absolute -- the use
9 of the word absolute in sort of a quantitative Investment
10 Manager context means the absolute return disregarding the
11 performance of the benchmark. Whereas, I think in this
12 context, it basically means we just want to make sure we
13 capture the returns of the benchmark. So we might
14 reconsider the use of the word absolute here, because I
15 think it's confusing.

16 COMMITTEE MEMBER MATHUR: I think it is. I think
17 it is confusing. So maybe optimizing the return or -- I
18 don't know what the right word is. I don't want to
19 wordsmith it to death, but I --

20 MANAGING INVESTMENT DIRECTOR BIENVENUE: We could
21 just strike the word. Why don't we just strike the word?

22 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
23 Capture. We're happy to strike the word. I
24 think it's a good clarification.

25 COMMITTEE MEMBER MATHUR: Okay. And thinking

1 long term, I do hope that we can start thinking a little
2 bit bigger about all of the risks embedded in global
3 equities. And I know -- I know this reflects the current
4 state, but as we move forward. Yeah. Thank you.

5 CHAIRPERSON JONES: Mr. Jelincic.

6 COMMITTEE MEMBER JELINCIC: In the introduction,
7 I would actually like to support Priya's position that it
8 really is not clear. In the briefing, I had suggested
9 just leaving it in the last paragraph -- in the third
10 paragraph, because it provides direction on where to look
11 for these things.

12 But if we're going to strike it in three, then I
13 think we do need to say that in the first paragraph that
14 it is actually the total policy, so that there's a
15 reference on where to look. And I also agree with Priya's
16 comment on absolute in A.

17 The -- also, in the briefing, I had pointed out
18 on page two of five, where we used asset class tracking
19 error relative to the benchmark, the definition of asset
20 class tracking is relative to the benchmark. So it's
21 somewhat redundant to repeat that. You know, so we're
22 really saying the asset class tracking error relative to
23 the benchmark is the risk relative to the benchmark. So I
24 would actually suggest we strike that a little bit.

25 And then throughout in Appendix 1, we talk about

1 the staff shall report concerns, problems, and material
2 changes. And I just want to make sure the material
3 changes is intended to include manager changes and why we
4 changed -- you know, what we -- why we changed the
5 manager, what we thought we were gaining, what we thought
6 we were giving up?

7 And if that's the intent, then, you know, we'll
8 put it on the record that's the intent and I won't worry
9 about it. If not, then we need to do something.

10 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

11 That is the intent. The -- however, some of
12 those changes are reported in closed session verbally. So
13 the closed session materials do include changes for the
14 Global Equity Program to the manager roster, both hirings
15 and firings. The why's are generally communicated
16 verbally.

17 COMMITTEE MEMBER JELINCIC: And I don't have a
18 problem with that. I just want -- and I don't have a
19 problem with it being done in closed session. I just want
20 to make sure that I'm not always having to ask the
21 question, well, why, what are we giving up, what are we
22 getting? It ought to be part of the report.

23 And then the other issue that I have is the
24 tracking error going from zero to 50. I'm not sure that
25 we actually -- that a zero tracking error is really

1 desirable, because that basically says you're not using
2 any of the risk budget. And I think if we're going to say
3 don't use the risk budget, we ought to have a specific
4 conversation about sacrificing the risk budget.

5 MANAGING INVESTMENT DIRECTOR BIENVENUE: You
6 know, as far as just making it zero to 50, we really just
7 wanted to remove the lower bounds. We had to choose a
8 lower bound. That lower bound could be zero, it could be
9 five, it could be 10, it could be 25, like it had been.
10 Although that was again a target and not an actual budget.
11 We just didn't want any incentive to take what we would
12 view to be uncompensated risk.

13 I don't envision the portfolio getting down to
14 zero predicted tracking error, at the same time. We just
15 didn't want to have a lower bound that forced some risk
16 taking, if we weren't comfortable with that risk.

17 COMMITTEE MEMBER JELINCIC: The only way we get
18 to a zero risk is to be completely indexed or to have --
19 be mainly indexed, but have two active managers that are
20 taking the opposite risks, in which case, we're paying for
21 active management fees to get to a index position. And
22 I'm just not sure that we really want to write that into
23 policy.

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: We
25 would engage in discussions with the Committee before we

1 decided to eliminate active risk from the program.

2 COMMITTEE MEMBER JELINCIC: Okay.

3 CHAIRPERSON JONES: Thank you. This is an action
4 item. Do we have a motion?

5 COMMITTEE MEMBER JELINCIC: I would like to defer
6 it to next month and give them a chance to do some
7 wordsmithing on the issues we raised.

8 CHAIRPERSON JONES: But I thought I heard
9 concurrence to the comments that were made on the ones
10 that were pertinent. So you don't believe that you could
11 see the changes when it's actually done?

12 COMMITTEE MEMBER JELINCIC: Well, I'm just not
13 real comfortable adopting a policy that is not the policy
14 that we're adopting.

15 CHAIRPERSON JONES: Okay. All right. Yeah, Ted.

16 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think the
17 change has to do with the introduction or the preamble to
18 the policy that -- in paragraphs 1 and 3, you know, the
19 attempt is to modify the Total Fund Policy with the other
20 related policies, and I think the wording, as it appears
21 here in the preamble, is -- I don't think we can change it
22 on the fly, because there's some confusion over the
23 modifying participle.

24 So why don't we take a look at it and see if we
25 can get the sentence restructured in a way that meets the

1 intent of, you know, modifying the policy and not the
2 programs themselves, which is a point well taken.

3 So with that, we would bring this policy back
4 next month with some suggested changes.

5 COMMITTEE MEMBER JELINCIC: And the issue in
6 strategic objective A.

7 CHIEF INVESTMENT OFFICER ELIOPOULOS: Oh, then
8 those are ones we could handle today. So in other words,
9 if we were to strike "absolute", I think that would be
10 worthwhile.

11 CHAIRPERSON JONES: Well, since you're going to
12 bring it back anyway, so just make all the changes at one
13 time.

14 CHIEF INVESTMENT OFFICER ELIOPOULOS: We'll do
15 that.

16 CHAIRPERSON JONES: Okay. Mr. Lind.

17 COMMITTEE MEMBER LIND: Thank you. At the risk
18 of wordsmithing, I'd hate to see this thing held up over
19 one little language piece is what it appears we have in
20 the introduction. So I just wanted to make a
21 recommendation for what it's worth, and maybe we can get
22 the thing done today.

23 So on that paragraph, that Priya raised, and I
24 agree that it's confusing, what if we were to say -- it
25 says investment programs, strike the word including, and

1 then add, "As well as, but not limited to, Investment
2 Beliefs...", et cetera, et cetera. I think that would
3 kind of clear it up. You're dealing with the programs as
4 well as these other items, and I think that might make it
5 clear.

6 COMMITTEE MEMBER JELINCIC: But it's a policy --

7 CHAIRPERSON JONES: So that we won't go back and
8 forth, I'm going to direct the staff to bring it back,
9 because there may be some other changes that need to be
10 made after you change A. It may affect B or C, so I would
11 suggest we just wring it back, okay?

12 All right. Seeing no further comments on that
13 one, this item will return next month.

14 Okay. We go now to Item 7, Review of CalPERS
15 Divestments.

16 CHIEF INVESTMENT OFFICER ELIOPOULOS: Good
17 morning, Mr. Chair. Why don't I start off while Andrew
18 and Eric make their way. Before you in Agenda Item 7a is
19 both a staff summary and really attaching analysis by
20 Wilshire that I'll turn it over to Andrew to walk through
21 the analysis.

22 What I wanted to underscore is a couple things in
23 our staff report. Number one, we do -- this is a new
24 format for the review of the various divestment --
25 divestments within the portfolio and portfolio exclusions,

1 to include them all in one place at one time. And we
2 would propose to do this annually in this fashion, so that
3 we'd have all of the divestments that we've taken and
4 exclusions looked at at one time and their impact
5 comprehensively.

6 So that's feedback from the Committee that we're
7 looking for, whether this format is good one to go
8 forward. I think in years past, we've taken up each
9 review of various divestments and exclusions serially or
10 in different format, different months, different time
11 periods. So that's some feedback that we'd like to have.

12 In addition, we point out that in February --
13 this coming February, 2016, we'll be reviewing the Board's
14 overall investment policy with respect to divestment. In
15 addition to that, we propose to come forward with proposed
16 procedures, and that staff would use to implement the
17 various divestments and exclusions that we have in place.
18 We think it will be a particularly good moment in time to
19 do that.

20 Lastly, as we note, if there are any desire by
21 the Committee to have us bring back any specific
22 re-evaluation of any of the divestment activities, we
23 could look for an opportunity in the coming calendar year
24 to do that as well. So with that, I'll stop. Those are
25 my comments, and I'll pause or hand it over to Andrew to

1 go through his analysis.

2 MR. JUNKIN: Great. Good morning. Andrew Junkin
3 with Wilshire Consulting.

4 CHAIRPERSON JONES: Go ahead, please.

5 MR. JUNKIN: Great. So what you have before you
6 is an up-to-date review of the current and historical
7 CalPERS divestments. This is through 12/31 of 2014. You
8 can see we're reviewing six divestments here, South
9 Africa, tobacco, the permissible markets version of
10 emerging markets screening, the emerging markets
11 principles, Iran, Sudan, and firearms.

12 We've tried to summarize the impacts on pages
13 one, two, and three. And really just the headline here I
14 think is that the impact has been negative to the tune of
15 four to eight billion dollars in present value dollar
16 terms. And a lot of that is sort compounding from prior
17 historical divestments or exclusions. And of the six
18 divestments or exclusions that we listed, five of the six
19 have had a negative impact, and one of them has a
20 marginally positive impact at this point.

21 Without going -- and I'm happy to go sort of line
22 by line here, if that's the direction anyone would like,
23 to walk through the tables or each of the particular
24 exclusions. I think it's important to sort of summarize
25 the key points here. One is, as we were preparing this,

1 it's pretty profound the magnitude of the transaction
2 costs and how, as they compound through time, the impact
3 that they can have. And transaction costs obviously are
4 always negative. So there's always a cost to divestment
5 and to -- if the divestment is lifted to reinvesting,
6 there's two sides of that and you round-trip it.

7 I would say academic theory, as we point out in
8 the letter, really suggests that constraining the
9 opportunity set often impairs the efficiency and the
10 diversification of the portfolio. And that seems to be
11 borne out in this study. I think we make the point, and
12 it's made in staff's agenda item as well, limiting the
13 number of stocks in the S&P 500 even a bit can have some
14 negative impacts.

15 That's not to say that all divestments are going
16 to be universally bad. We've seen that. One of them is
17 now positive, but there are some challenges there, and
18 there may be valid reasons to undertake that. We're not
19 making a moral statement about divestments, we're just
20 simply reporting the performance. But it should be a high
21 hurdle. And I think that the CalPERS policy with respect
22 to divestments addresses that very issue.

23 Our view is that CalPERS' approach to engagement
24 is obviously more constructive than a quick version of
25 divestment, because by divesting you're really giving up

1 your voice and your ability to influence change, and
2 you've just sold it to somebody else, right? Those shares
3 are going to get voted by somebody else now instead of by
4 you, and you don't get to advance your goals.

5 And last, because we've had a number of
6 discussions about who owns the performance for any
7 Board-direct policies, this is a point that we make at the
8 bottom of page one here. And I realize that there were
9 two versions of this letter. So this is the updated
10 version. We wanted to include this based on recent
11 discussions.

12 In reviewing the prior investments, really there
13 is some precedent that if there is a Board-directed
14 policy, such as let's divest of tobacco, what ends up
15 happening is the staff then implements that, the Board
16 effectively owns that performance. The staff now has an X
17 tobacco portfolio that's managed to an X tobacco
18 benchmark.

19 So their ability to implement effectively is
20 judged without any consideration for the impact of
21 tobacco. You know, was tobacco -- was removing tobacco
22 from the index a good decision or a bad decision from a
23 performance standpoint?

24 So I just wanted to bring that up, that
25 historically there has been some precedent. In a number

1 of cases tobacco, Iran, Sudan, firearms, et cetera where
2 the index changes, and functionally speaking what happens
3 is staff is then held to that as their standard for
4 performance.

5 So again, I'm happy to walk through any of the
6 particular terms here, if anyone would like to you, but I
7 that's really the highlights that I wanted to discuss on
8 the report. And I'd be happy to take any questions.

9 CHAIRPERSON JONES: Okay. We have some questions
10 then. Mr. Jelincic had an earlier question. Mr.
11 Jelincic.

12 COMMITTEE MEMBER JELINCIC: Yeah. I actually --
13 this was to Ted, and then I'll come back to you, Andrew.

14 Have we tried to capture the staff costs of
15 monitoring this and doing this, because obviously, you
16 know, the time you spend on it is not free?

17 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's a
18 good question. I don't know if, in the past -- and I'm
19 looking at Eric, if we've tried to capture that with any
20 particular one of these exclusions in the past to try and
21 see whether or not we've done that. I'm seeing nodding
22 heads no that we haven't. So no, it isn't a cost that
23 we've captured.

24 COMMITTEE MEMBER JELINCIC: Okay. And you asked
25 for feedback. Speaking as one Board member, I like having

1 it ail in one place, you know, but that's one Committee
2 member.

3 Andrew, one, I was kind of shocked at the
4 numbers. The -- you know, they're fairly big. But one of
5 the other things that I noticed is on page two, your
6 summary of findings, if I take your total low estimate and
7 then go to each of the ones and add the low estimate, it
8 doesn't come up to 3.7, it comes up to like to 5.1. And
9 the high estimate was you've got 8.3. And when I add them
10 up, I only get 10 something. And I'm just wondering what
11 did I miss or is there --

12 MR. JUNKIN: So we had heard that the arithmetic
13 might not match, and we triple checked it again last week,
14 and it does. So I actually, in one of the triple checks,
15 added something again, which served to confuse me further,
16 because then I was getting something else entirely. So I
17 made other people that understood math do this as well.

18 And it is confusing, because some of the things
19 are estimates about the potential annual impact. So
20 there's a tracking error estimate that essentially -- and
21 now I'm going to get into a little bit of detail. If you
22 look at -- on page two, the projected annual impact of
23 continuing exclusion of tobacco, you can see we're giving
24 ranges there. We take the CalPERS benchmark X tobacco,
25 and then FTSE provides us with, at a holdings level basis,

1 the CalPERS benchmark, including tobacco. The only
2 difference is tobacco stocks have been added back in. We
3 calculate using our risk model what's the projected
4 tracking error, and then we multiply that times the
5 dollars at risk.

6 If you start including those into the sums, it
7 throws things off. Those are separate issues. That's a
8 forward looking estimate. It could be positive or
9 negative by that amount, according to our risk model on a
10 one-year basis.

11 COMMITTEE MEMBER JELINCIC: Okay. We can go over
12 it, because when I add -- you know, when I look at the
13 total low estimate present value at 3.7, but below that
14 South Africa is 1, tobacco is 1.8, which takes us to 2.8.

15 MR. JUNKIN: So this is the exact problem that I
16 had. The present value of the costs of the tobacco
17 divestment is actually stated in millions.

18 COMMITTEE MEMBER JELINCIC: I didn't catch that.

19 MR. JUNKIN: And the next line down is the
20 performance impact, which is back in billions. So I could
21 have listed with lots of zeros on the page. I chose to
22 use words to describe it, but the transaction costs, while
23 \$2 million, pales in comparison to the range of four to
24 eight billion. It's still a pretty significant number,
25 and we chose to Calculate it and show that.

1 COMMITTEE MEMBER JELINCIC: Okay. That explains
2 why I screwed up on my math.

3 Thank you.

4 CHAIRPERSON JONES: Okay. Ms. Mathur.

5 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.
6 Thank you for this.

7 To what degree did you include some of the
8 economic impacts of the activities -- of the exclusions?
9 For example, South Africa is now a stable functioning
10 country with industries that are flourishing and a robust
11 economy. It might not have been if it had devolved into,
12 you know, civil war at a grand scale. Did you -- did you
13 think about those impacts, because those are also
14 relevant. And that would have also impacted our
15 portfolio -- or could have impacted our portfolio if we'd
16 retained the holdings that we had. So I guess, did you
17 include -- incorporate those types of considerations?

18 MR. JUNKIN: No, we did not. I don't have an
19 estimate for what might have happened to South Africa, if
20 it had gone into civil war. A perfectly valid point. So
21 we're just trying to quantify things that we can quantify.
22 There's another great point embedded in here, which is,
23 you know, CalPERS is not just a retirement plan. They're
24 health plans as well. There were some valid reasons from
25 a health plan standpoint to not want to own tobacco

1 companies, right? You would be, on one hand, potentially
2 profiting in the retirement plan by, you know, supporting
3 companies that were potentially making people sick that
4 were participating in health plans.

5 COMMITTEE MEMBER MATHUR: I mean, but even
6 looking at our permissible markets list, that whole
7 process -- through that process, we got several countries
8 to change certain things around investor rights and/or how
9 the markets function that improved the situation for us as
10 an investor on the ground there, and for lots of others as
11 well.

12 And there is conceivably either a transactional
13 cost -- there was some transaction cost issues as well
14 embedded in there, so -- settlement dates, et cetera. So
15 those have a financial impact as well. Did you calculate
16 those?

17 MR. JUNKIN: No. Again, those are -- you know,
18 we're trying to quantify that which can be quantified.

19 COMMITTEE MEMBER MATHUR: So that is the -- I
20 mean, I'm not generally a proponent of a divestment as the
21 tool. I definitely, as a general rule, prefer engagement.
22 But I think that one of the things that this -- that it's
23 not articulated clearly enough in your analysis, is that
24 there are some shortcomings to your analysis, because
25 you're only measuring what is easy to measure, and not

1 what -- and not mentioning even some of the other impacts
2 that have -- could have a financial or economic impact for
3 CalPERS on the portfolio.

4 MR. JUNKIN: That's a fair point, yeah.

5 COMMITTEE MEMBER MATHUR: Thank you.

6 CHAIRPERSON JONES: Ms. Hagen.

7 ACTING COMMITTEE MEMBER HAGEN: Thank you. I had
8 a question for Mr. Junkin. In your emerging markets, the
9 permissible countries and principles, in your letter, you
10 discuss some annual studies from 2002 through 2007. And I
11 had two questions.

12 One is, if you could direct me to where I could
13 take a look at the last study that was done in 2007, and
14 then a question to you is do you think there would be any
15 value in updating that study?

16 MR. JUNKIN: The first question, I'll -- we can
17 find that in our archives, or CalPERS staff can do the
18 same here. So that's maybe not readily accessible, but
19 certainly accessible.

20 With respect to is there any value in moving that
21 forward? I think that really CalPERS as an organization
22 decided to change the approach from permissible and
23 consequently non-permissible countries to more of a
24 principles-based approach, which really kind of, I think,
25 better follows CalPERS' view that engagement is a better

1 process to follow.

2 So going back to the other report, I think, would
3 move away from the engagement process a bit. There are
4 some other organizations that still look at it in
5 that -- in that light. But again, I think it's better to
6 be involved and have a voice at the table than to not.

7 ACTING COMMITTEE MEMBER HAGEN: Thank you.

8 CHAIRPERSON JONES: Okay. Mr. Jelincic.

9 COMMITTEE MEMBER JELINCIC: Yeah, I want to go
10 back to Priya's point. These are some big numbers, but
11 value is more than just dollars. I mean, some of these
12 may, in fact, be costs that, because of our values, we
13 readily accept. It's nice to know what the dollar cost
14 is, because we can then raise -- measure that against our
15 values. But I think it's important to acknowledge there
16 are values beyond just money.

17 Thank you.

18 MR. JUNKIN: We will make sure to include some
19 commentary to that very point in the next report.

20 CHAIRPERSON JONES: Okay. Seeing no further
21 questions, and your request for direction is this format
22 acceptable? And seeing no further disagreement, and
23 Jelincic had indicated he supports this format, and so do
24 I, so this is the path forward. And so do you need any
25 other direction on this item?

1 CHIEF INVESTMENT OFFICER ELIOPOULOS: No.

2 CHAIRPERSON JONES: Okay. Thank you very much.
3 Okay. Let's now move to the next item on the agenda,
4 which is information on public market investments in coal
5 producers.

6 MANAGING INVESTMENT DIRECTOR BAGGESEN: Okay.
7 Good morning. Eric Baggesen, Managing Investment Director
8 for Asset Allocation and Risk Management.

9 I'm also joined by Diane Sandoval, who's one of
10 the Investment Managers in the Asset Allocation and Risk
11 Management team.

12 This Agenda Item 7b is really just a quick review
13 of where CalPERS stands relative in particular to the SB
14 185 legislation that the Governor just signed in the last
15 two weeks.

16 The legislation, in essence, calls for CalPERS to
17 divest of its holdings in publicly-traded companies that
18 produce something called thermal coal. And thermal coal,
19 in the legislation, is defined as coal that is used for
20 the generation of electric power.

21 The legislation also has some provisions relative
22 to the magnitude of revenue that companies generate from
23 the mining of thermal coal. And the legislation
24 specifically calls for the divestment of companies that
25 have 50 percent or more of their revenue structure related

1 to the production or the mining of thermal coal.

2 The legislation also contains information about a
3 timeline as to when the provisions of the legislation have
4 to be executed upon by CalPERS and by CalSTRS. And the
5 legislation particularly calls out CalPERS and CalSTRS as
6 the affected entities.

7 On page two of the agenda item in Table 1, we lay
8 out a rough timeline of how we see our actions to
9 implement the provisions of the legislation moving
10 forward. The first thing that it requires is by the end
11 of December to identify the companies that we think are
12 applicable or affected by the legislation. Diane will be
13 going into that analysis in a moment. We've already
14 carried out that initial assessment of the companies that
15 we believe are impacted by the legislation.

16 The next element is a provision to allow
17 engagement of these companies. The legislation
18 makes -- has a provision that allows us to engage
19 companies, and potentially allows companies to change
20 their business practice in a way that they would no longer
21 fall under the elements of the divestment called for in
22 the body of legislation.

23 In conjunction with the global governance team,
24 we would suggest that we would begin the engagement of
25 these companies following the UN climate conference that

1 will be taking place at the beginning of December. We
2 think there will be more clarity about the whole evolution
3 around fossil fuels coming out of that conference, so we
4 would suggest that we think the relevant time point to
5 begin engaging these companies will be following that
6 action. So that probably implies basically starting at
7 the beginning of next year.

8 We then have -- the next significant date within
9 the legislation is really -- it's really a -- well, let me
10 just check here. It's a July 2017 date by which the
11 legislation calls for us to have implemented the
12 divestment should that be the Board's eventual decision to
13 actually sell these companies.

14 That provides some time for the companies to
15 modify their business practice, and time to actually
16 effectuate a transaction, should that be the decision of
17 this Board.

18 So we will end up having to work backwards from
19 that date to identify the proper time point to bring an
20 information item to the Board, and probably an action item
21 in closed session for an ultimate decision as to the
22 Board's judgment as to how they would like us to implement
23 the provisions of the legislation.

24 And then the next date that is attached to the
25 legislation is January 1st of 2018, at which point CalPERS

1 will have needed to have filed a report with the
2 legislature informing them of the actions that are taken
3 in relation to the legislation.

4 If you have no questions on the potential
5 timeline as to how staff will be implementing the
6 legislative provisions, I would instead turn this over to
7 Diane and let Diane walk you through the analysis that she
8 and her team have done to identify the potential exposure
9 that CalPERS has to this category of companies.

10 CHAIRPERSON JONES: Okay. We have a couple
11 questions.

12 Ms. Yee.

13 COMMITTEE MEMBER YEE: I guess just one question
14 and then I'll reserve the remainder. The start date of
15 engagement after the UN conference, I just wanted to get a
16 little clarification about what we hope the conference
17 will do in terms of informing us about how to engage.

18 MANAGING INVESTMENT DIRECTOR BAGGESEN: That's an
19 interesting question. And I would suggest that one of the
20 topics that we want to identify and discuss with these
21 companies is how do they plan to evolve their business
22 practice to remain a going concern, given the elements
23 that come out of that conference, you know, should there
24 be particular elements, such as, you know, one example
25 could be putting a price on carbon emissions, for example.

1 But regardless of whatever comes out of this
2 conference, these companies need to recognize that the
3 fossil fuel business is changing, in particular for coal.
4 And ultimately, if they desire to be a going concern,
5 they're going to have to be modifying the structure of
6 their business in some fashion. So it's really to
7 provide -- make sure that they have as much information as
8 possible to try to respond to that kind of a question.
9 And I think Anne has joined us, if she wants to answer.

10 INVESTMENT DIRECTOR SIMPSON: Thank you.

11 Anne Simpson from the Global Governance Program.
12 It's a very good question. I think the timing is good in
13 that the heads of government will be meeting in Paris for
14 what will be the 21st meeting globally to attempt to
15 address climate change. CalPERS was present at Finance
16 Day in Paris, we were present at the UN General Assembly
17 last month. And we have two messages which have been
18 agreed by a very broad network of many trillions of
19 dollars through the Investor Network on Climate Risk.

20 And there are two things that we think will have
21 a profound impact on long-term strategy in this sector.
22 One is, as Eric mentioned, a price on carbon, and the
23 other is a removal of subsidies to fossil fuel companies.

24 Now, there's a separate track in the
25 negotiations, which is to allow developing countries more

1 flexibility in the way they make the transition, both for
2 producer companies of coal, like South Africa, and
3 importers and users of coal, like India. However, it's
4 very interesting that India, as part of its plan, it's a
5 very major economy in this space, has put a tax on coal.
6 And that tax is being used to fund renewable energy.

7 So the country plans are really grappling with
8 this transition in a detailed way. And we think once the
9 agreement is reached in December, companies in this sector
10 will all be rethinking their strategy for the long term.
11 These negotiations will have a profound impact.

12 COMMITTEE MEMBER YEE: Okay. And then just one
13 more question. So given the bill has now been enacted,
14 are we in the position of where we're not increasing our
15 holdings in coal -- in thermal coal, at this point?

16 CHIEF INVESTMENT OFFICER ELIOPOULOS: Madam
17 Controller, yes, that's exactly right. And we included
18 that in our staff report following a -- rightly a question
19 you asked last -- I think last month or two months ago.
20 So what we are proposing, and again we're seeking input
21 from -- or direction from the Investment Committee. But
22 what we're planning to do following the meeting today is
23 to not make any additional or new investments in the
24 applicable thermal coal companies from today going forward
25 to the time that the Committee makes its decision on

1 divestment.

2 COMMITTEE MEMBER YEE: Great. Thank you.

3 CHAIRPERSON JONES: Okay. Mr. Lind.

4 COMMITTEE MEMBER LIND: Thank you. So when it
5 comes to engagement, clearly, you know, we're the leaders
6 at CalPERS. We do it. We know how to do it. But here,
7 it seems to me it's going to be a little bit different.
8 Number one, there's going to be a bright light shining on
9 this process. A lot of public interest around the work
10 that we do.

11 And then secondly, it seems to me there's a
12 pretty constricted timeline, not only to do the
13 engagement, but for the companies to change as a result of
14 that engagement. So my question, I don't know if it's to
15 Anne or who, how is our engagement process going to look
16 different in this case?

17 INVESTMENT DIRECTOR SIMPSON: Thank you. Anne
18 Simpson.

19 This is a very good question. Typically, CalPERS
20 will engage over a three- to five-year period. Typically,
21 we engage in private, so that plans can be developed out
22 of the glare of publicity. And also, the end game for us
23 usually in an engagement is that we'll file shareholder
24 proposals, and then work with other investors. So we
25 don't -- when we're planning these engagements, we've got

1 a lot of experience. I think we don't want to abandon the
2 commitment to be thinking long term. We don't want to
3 have the negotiations under a spotlight, and we do want to
4 be talking to other long-term investors like us.

5 So we will faithfully follow the legislation, but
6 we will make sure that we don't abandon the approach
7 that's worked so well for CalPERS in other settings.

8 COMMITTEE MEMBER LIND: And does the legislation
9 include any sort of wiggle room of the time. So let's say
10 the -- Ted is shaking his head no. So if we think the
11 companies are making progress, but they need another six
12 months or a year, I guess, there's no room built in.

13 INVESTMENT DIRECTOR SIMPSON: The way the
14 legislation is set out, the first six months are for the
15 conversations to take place. So we'll prepare between now
16 and the end of the year with Diane Sandoval's team
17 identifying the companies. We'll then make sure we get
18 letters drafted, translated, plan meetings and travel.
19 That's a fair amount of work in itself.

20 But then during that six-month period, we'll have
21 to hope that we're able to get a good response from the
22 companies, so that when the one-year clock starts ticking
23 towards the decision for divestment, we've actually got
24 that conversation rolling. But we know that for companies
25 to rethink something big like their strategy, it's going

1 to take time.

2 However, the fact that we've got the Paris COP21
3 climate change negotiations in December means this issue
4 is no surprise to anyone. Anyone in this business is
5 thinking hard where will we be in 30 years time when the
6 Paris COP negotiations are over and have sent us in this
7 new direction, which is towards a fossil free energy
8 sector over that 30-year period.

9 COMMITTEE MEMBER LIND: Well, and, of course,
10 this legislation has been percolating for a long time. So
11 I assume the engagement that we've had with these
12 companies has talked about the possible impact of this
13 legislation, and, you know, it won't -- as you said, it
14 won't come as a surprise when we talk to them now about
15 implementing the bill.

16 INVESTMENT DIRECTOR SIMPSON: I think that's
17 right. Although in fairness, I think that the legislation
18 has been well covered in the United States. Many of these
19 companies are overseas. But certainly the climate change
20 agenda is global. So we know this will be a topic of
21 discussion anywhere that we go to meet with companies.

22 COMMITTEE MEMBER LIND: Thank you.

23 CHAIRPERSON JONES: Mr. Lind, I would just add on
24 the wiggle room piece that the bill does not include any
25 extensions of the dates that Eric underscored, but does

1 provide for the significant fiduciary duty of the Board.

2 So in weighing the constructive engagement that
3 we do and the report that's brought back, as the Committee
4 makes its decision on divestment, pursuant to its
5 fiduciary duty, you will be considering whether these
6 companies are or are not transitioning their business
7 models. So that's significant -- I don't want to call
8 wiggle room. It's a significant judgment call that this
9 Committee will make. And the second spot in time that you
10 have to address the engagement process is in the report to
11 the legislature, because it will report out on the
12 engagement process and the divestment decision as well.
13 So you do have, I'll call it significant, judgment and
14 leeway in considering these issues.

15 CHAIRPERSON JONES: Okay. Thank you.

16 Mr. Slaton.

17 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.

18 So just to add -- I just want to make sure I
19 clearly understand. So if we do engagement on -- and I'm
20 looking at Graph 2, the 24 companies that would fall under
21 the current legislation. If they have a plan for
22 transition that we feel that we should be invested in,
23 even given this legislation, then we have the flexibility
24 to report that back out that, in fact, company A may be at
25 over 50 percent today, but understanding their plan would

1 mean that we feel our fiduciary responsibility would best
2 be met by continuing to invest in that company. Am I
3 correct?

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's
5 correct

6 VICE CHAIRPERSON SLATON: Okay. So this is going
7 to be a pretty significant workload to do this, but I want
8 to just -- at the risk of staff cringing, I wanted to ask
9 the question, we have 85 companies that are under 50
10 percent, but are still involved in the production of
11 thermal coal. Is that -- am I reading the chart
12 correctly?

13 CHIEF INVESTMENT OFFICER ELIOPOULOS: (Nods
14 head.)

15 VICE CHAIRPERSON SLATON: So seeing the
16 handwriting on the wall of where we're trying to get to as
17 a country and as a planet, does it make some sense to
18 do -- and I'll coin a term engagement-lite, with those
19 companies to understand and send the signal for what are
20 you going to do?

21 Because one thing you certainly don't want is a
22 company that is now at 45 percent to end up at 60 percent
23 and we're back in the same loop again. So do have any
24 thoughts about that, is that possible, not possible?
25 What's your sense?

1 CHIEF INVESTMENT OFFICER ELIOPOULOS: So just to
2 make sure I understand the question before I start
3 cringing.

4 (Laughter.)

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: So whether
6 we can start an engagement process with 85 companies
7 rather than 24?

8 VICE CHAIRPERSON SLATON: Correct.

9 CHIEF INVESTMENT OFFICER ELIOPOULOS: And the 95
10 companies are those that are coal producers, whether
11 thermal or not, whether they meet -- or fall below the 50
12 percent or line or not.

13 VICE CHAIRPERSON SLATON: Correct

14 CHIEF INVESTMENT OFFICER ELIOPOULOS: So that's
15 really more of a -- it's both a policy question, as you
16 underscored, as well as a staff time and intensity. So I
17 do think it would obviously increase the amount of time
18 and attention that our global governance and public equity
19 staff would be devoted to this. Hard to estimate on the
20 fly. But I don't know if you have any thoughts in terms
21 of -- these engagement processes are fairly time intensive
22 and human intensive.

23 INVESTMENT DIRECTOR SIMPSON: Agreed, if you do
24 it well. And I think that's always our intention is to be
25 very thorough and very serious about engagement. I think

1 what we might want to do, Ted, is look at the carbon asset
2 review, which is where we, with other investors through
3 Ceres are engaging close to the largest 50 energy
4 producers. That's not just coal. That's oil and gas.
5 It's the whole spectrum of fossil fuel companies.

6 And I have to say some of the engagements there
7 are proving very fruitful. You'll have seen what's
8 happening at Shell at the closing of the Arctic
9 exploration plans, and their CEO saying solar is the
10 energy of the future, which from an oil guy is quite
11 something. And also, we've seen companies like BHP
12 Billiton, which is the largest miner in the world, just
13 produced their first risk report. All scenarios within
14 the two degree temperature rise that the Paris meetings
15 are hoping to keep everyone within.

16 So I think what we might want to do is go back
17 through Ceres, through the Investor Network on Climate
18 Risk, through the PRI, and see whether that might be
19 something that we could do as a shared engagement.

20 VICE CHAIRPERSON SLATON: Yeah, I guess where I'm
21 going is I hate -- those efforts are very important. And
22 what I fear is less emphasis on that because we're
23 operating under a tight schedule to get this done, and
24 meanwhile we've got a -- it's a war not an individual
25 battle. And I think we have a lot of companies that we

1 should be engaging with and understanding what those
2 transitions will be with the rest of the investment
3 community as well.

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: That brings
5 up -- that actually rings a bell to mention at our
6 off-site in January, we'll be reviewing in a quite --
7 detail our ESG strategy. This discussion is at the
8 forefront of where we spend our resources, what should our
9 priorities be. That -- I think that would be the best
10 time to reevaluate that.

11 VICE CHAIRPERSON SLATON: All right. Thank you
12 very much.

13 CHAIRPERSON JONES: Okay. Ms. Mathur.

14 COMMITTEE MEMBER MATHUR: Just briefly. And I
15 think Ms. Simpson's comments reflect this, but we're
16 obviously not the only asset owner who is subject to this
17 new law. There probably are opportunities to collaborate
18 with others, so that we can spread the workload. It
19 doesn't exactly halve it or anything, but still there
20 might be others who also have resources to put to this
21 that we could work collaboratively with.

22 CHAIRPERSON JONES: Thank you.

23 Mr. Jelincic.

24 COMMITTEE MEMBER JELINCIC: I suspect the next
25 six months are going to be a little busy with the 24. But

1 to Bill's point, it might make sense to send a letter to
2 the 85 additional ones that say we just want to make sure
3 you are aware that this legislation exists, this is a
4 trend that will continue, and while you are not being
5 divested under this statute, you ought to start thinking
6 about it. And not particularly follow up on it, but just
7 sort of put them on notice. And I think that can be done
8 with a relative minimal additional commitment of time and
9 energy. So I offer that as a suggestion.

10 VICE CHAIRPERSON SLATON: Chair, you want to
11 opine on that?

12 CHAIRPERSON JONES: Well, I will but we're not
13 finished.

14 VICE CHAIRPERSON SLATON: All right. Okay.

15 CHAIRPERSON JONES: I don't know if I have to
16 opine on something else.

17 (Laughter.)

18 CHAIRPERSON JONES: Okay. Continue.

19 MANAGING INVESTMENT DIRECTOR BAGGESEN: Okay.
20 Are we ready to have Diane then walk you through the
21 analysis that's been done to date?

22 Okay. I think so. Diane.

23 INVESTMENT MANAGER SANDOVAL: Thank you, Eric.
24 Good morning, Investment Committee members. My name is
25 Diane Sandoval. And I'm an Investment Manager in the

1 Asset Allocation and Risk Management team.

2 As Eric said, I will present our analysis of the
3 potential impact of SB 185 on the total fund. And we
4 really looked at this from three perspectives, exposure,
5 performance, and impact on forecasted volatility and
6 tracking error.

7 With regards to exposure, we have identified 24
8 thermal coal companies that appear to meet the criteria as
9 defined by SB 185. And as we just discussed with Anne and
10 others, the final number of the SB 185 companies will
11 really depend on the conclusion of a very thoughtful
12 engagement process that will be led by Anne Simpson and
13 the Global Governance team.

14 This engagement process will be completed
15 hopefully by July 2016. And today's analysis is really
16 predicated on the assumption that these 24 companies
17 ultimately meet all of the parameters established by SB
18 185.

19 So with that qualifying statement, we estimate
20 there are 24 SB 185 companies representing approximately
21 83 million, or 0.03 percent, of the total fund as of June
22 30th, 2015.

23 In graph 2 we also illustrate the weight of the
24 SB 185 coal companies relative to a wider universe of
25 fossil fuel companies. And this chart really illustrates

1 the point that these are pure play thermal coal companies
2 and are less than one percent of the fossil fuel
3 companies.

4 With regards to performance, Table 3 illustrates
5 the historical performance of SB 185 companies relative to
6 our public market benchmark. Our analysis indicates that
7 these 24 SB 185 coal companies have underperformed our
8 public market benchmark in the last one year and five year
9 periods by 13.7 percent and 10.1 percent respectively, but
10 they've outperformed by 0.5 percent over a longer term
11 period.

12 Next, in Table 4, we outlined the investment
13 metrics of these SB 185 companies versus the CalPERS
14 global equity benchmark. So when you look at this, with
15 the exception of the three years earnings outlook, this
16 table indicates attractive valuation metrics for the
17 CalPERS -- for these SB 185 companies.

18 For example, the dividend yield of SB 185
19 companies is 4.7 percent, and that's compared to dividend
20 yield of 2.3 percent for our global equity benchmark.
21 This is a particularly important metric for CalPERS as the
22 total fund is cash flow negative. Moreover, yield is the
23 most stable and predictable source of return over time.
24 And this was a point that was presented to Wilshire -- by
25 Wilshire to the Board during the 2013 ALM workshop.

1 Finally, in closing out this analysis, we looked
2 at the impact of divesting all 24 SB 185 companies on
3 forecasted volatility and tracking error. Table 5 shows
4 the final point that excluding the SB 185 companies would
5 have a minimal impact on the total fund with less than one
6 basis point of tracking error. That concludes my
7 comments, unless there's any questions on this analysis.

8 CHAIRPERSON JONES: We have one. Mr. Jelincic.

9 COMMITTEE MEMBER JELINCIC: Have we decided if SB
10 185 applies to all the affiliate funds too or is it simply
11 the PERF?

12 MANAGING INVESTMENT DIRECTOR BAGGESEN: I think
13 Mr. Jelincic, if you actually refer to the legislation, it
14 specifically calls out the Public Employees' Retirement
15 System and the State Teachers' Retirement System. But I
16 think that potentially there's a little bit of ambiguity
17 about that further down in the sort of the introduction to
18 the bill. So I would defer an answer to that question
19 until we actually confer with the Legal Office and make
20 sure that we answer that with specificity.

21 COMMITTEE MEMBER JELINCIC: Okay. And I
22 appreciate the legislature apparently left their own
23 retirement system out.

24 Table 4, the valuation metrics, you know, creates
25 some real pause, at least in my mind. These really are

1 the kind of returns that we want. I mean, if you apply
2 the DuPont formula to this, you's say we ought to buy a
3 whole bunch more of it. Again, it gets to values versus
4 dollars. But I found that to be a very powerful table and
5 just wanted to call it out and thank you for it.

6 CHAIRPERSON JONES: Okay. Thank you. Thank you.
7 A couple of directions that I heard and verify. The -- we
8 will follow the legislation, but we will continue to use
9 our engagement process, specifically making sure that we
10 comply with our fiduciary responsibility. We will not
11 make nay additional investments in thermal coal companies
12 as was listed in the report itself. And on the 85
13 companies with the 50 percent issue, two items. We will
14 be discussing that at the off-site in January. And it was
15 suggested that perhaps a letter could be sent, if that's
16 not too much work, to those companies. And you did
17 indicate that you would review Mr. Slaton's comments and
18 see whether or not it causes you stress, and get back to
19 us in terms at the off-site to explain what your views are
20 in that regard.

21 So those are the three major ones that I picked
22 up. And if there are others, please indicate.

23 CHIEF INVESTMENT OFFICER ELIOPOULOS: No, that's
24 a terrific job of summarizing it. Thank you.

25 CHAIRPERSON JONES: Okay. Thank you very much.

1 Okay. We will move now to the next item on the agenda --
2 we've got time, yeah -- Enterprise Risk Report,
3 Investments. Oh, just a minute. I'm sorry. We have a
4 request to speak on 7b before we move to Item 8.

5 Janet Cox. Are you in the audience? Would you
6 come forward, and take a seat on the right-hand side --
7 your right-hand side and introduce yourself, and your
8 affiliation. And you will have three minutes. And the
9 clock right below where I am will give you the time left
10 in your comments.

11 MS. COX: Thank you, Chair Jones and Board
12 Members --

13 CHAIRPERSON JONES: Your mic.

14 MS. COX: Sorry. Thank you, Chair Jones and
15 Board members. I'm Janet Cox, and I am a CalPERS retiree.
16 And I just want to say I really appreciate this
17 discussion. And I've just got a question, which is
18 exactly what would a transition business model look like?
19 What is it specifically that you will be asking the
20 companies to do?

21 Thank you.

22 CHAIRPERSON JONES: Okay. Thank you very much
23 for your comments. And I'm sure as we progress through
24 this process, we will be answering that question as we
25 move forward. Thank you very much.

1 Okay. Now, we will move to the Enterprise Risk
2 Report, Investments.

3 (Thereupon an overhead presentation was
4 presented as follows.)

5 CHIEF FINANCIAL OFFICER EASON: Good morning.

6 CHAIRPERSON JONES: Oh, let me also just
7 acknowledge, Ms. Taylor has arrived also.

8 CHIEF FINANCIAL OFFICER EASON: Good morning, Mr.
9 Chairman and members of the Investment Committee. Cheryl
10 Eason, CalPERS staff. Let me kick off today's agenda item
11 that will be provide an update on the three risk domains
12 overseen by the Investment Committee with the intent to
13 obtain the Committee's input and perspective on staff's
14 assessment of each risk and associated mitigation action.

15 The Risk and Audit Committee has delegated
16 authority for oversight and approval of the enterprise
17 risk management framework, as well as direct oversight of
18 integrated assurance functions, including compliance,
19 risk, and audit.

20 But for the first time, similar conversations
21 will take place in each Board Committee this month, in an
22 effort to further integrate the management and oversight
23 of risk into decision making, planning, and prioritization
24 of business activities. These conversations will form the
25 recalibration of the enterprise risk management dashboard

1 to be presented to the Risk and Audit Committee next month
2 in November.

3 Before I hand off to Ted and Wylie to talk
4 specifically about the three risks associated with the
5 Investment Committee, let me briefly explain the criteria
6 used in assessing those risks. Risks are assessed based
7 on their impact and likelihood. When we consider the risk
8 impact, five criteria are used, financial, legal, and
9 compliance, operational, reputational, and strategic
10 impacts.

11 The likelihood of the risk happening is based on
12 criteria ranging from remote to expected, considering
13 criteria such as the effectiveness of risks -- of controls
14 in place, historical experience, industry experience and
15 time horizon.

16 Velocity, the speed of impact, is also used as a
17 criteria which ranges from early detection opportunities
18 to gradual impact to sudden impact. Each of these
19 criteria are scored creating a ranking for each risk.
20 These scores then create the heat map ranking included in
21 your materials providing a risk assessment of each risk
22 based on low to high impact and likelihood.

23 And with that, I'll turn this over to Ted and
24 Wylie for specifics on the three risks within this
25 Investment Committee.

1 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

2 Great. Thank you, Cheryl. Wylie Tollette,
3 Investment Office staff.

4 As Cheryl noted, today's agenda item provides an
5 update on risk domains overseen by the Committee. We'll
6 discuss the current ranking associated with these risks,
7 highlight progress made on associated mitigation
8 strategies, discuss the challenges associated with the
9 risks, and finally provide staff's assessment of our
10 current risk levels. A summary of this is displayed on
11 the screens and in your Board materials under Attachment
12 2.

13 As Cheryl noted to the Committee, this is not new
14 information or the first time we've discussed these risks.
15 In fact, we've touched on a majority of these topics quite
16 frequently through monthly discussion of the CIO's
17 performance and risk report for the PERF and the affiliate
18 funds, the annual program and total fund reviews, annual
19 cost effectiveness presentation, and the semiannual INVO
20 Roadmap updates.

21 All of these discussions touch elements of key
22 risks, but for today's purpose we'll focus the discussion
23 on the three risks of asset allocation, investment risk
24 management, and Investment controls and systems.

25 I will first cover asset allocation. The current

1 rank -- this is -- the organization has ranked this as one
2 of the top 10 risks at the enterprise level, and it's
3 remained at a moderate level through 2014. This
4 consistent ranking reflects the mitigation strategies
5 around this are a long-term effort. It also recognizes
6 that the Board of Administration is primarily responsible
7 for the overall selection of the strategic asset
8 allocation, the underlying actuarial assumptions, and the
9 overall selection of the level of funding risk the
10 organization is willing to undertake. That is selected
11 during the quadrennial asset liability management
12 workshops, the last one done in 2013.

13 The next ALM workshop, which is quite fundamental
14 and primarily drives this asset allocation risk, will be
15 in 2017. And there's a mid-year checkpoint around that
16 next year. In preparation for those workshops, staff have
17 been engaged in a series of activities to provide an
18 examination of the risks and the volatility attached to
19 the market opportunity set available to CalPERS.

20 And recently, we have engaged the Committee in
21 dialogue on identifying portfolio priorities, and are now
22 focused on translating those priorities, our investment
23 and Pension Beliefs into benchmark, selection, and
24 portfolio construction. These activities have the
25 possibility of helping to manage the risks within our

1 asset allocation over time to a degree.

2 Related to this, we're also planning to bring
3 agenda items before this Committee over the next year to
4 evaluate the roles, use, and implications of our policy
5 benchmarks as the selection of benchmarks is an essential
6 element in managing both the asset allocation, as well as
7 the investment risk management domain you'll be hearing
8 about in just a moment.

9 And in addition, as you know, we have an agenda
10 item coming forward through the Finance Committee and the
11 Board around risk mitigation this very month, which also
12 is directly related to this overall risk.

13 The challenges in asset allocation risk relate to
14 achieving the target rate of return in today's investment
15 environment. We have an increasing focus on liquidity at
16 the plan level, and income due to the cash flow
17 requirements of CalPERS, now that we're cash flow negative
18 overall.

19 We have reduced return expectations across many
20 asset classes that have been driven largely by
21 extraordinarily low interest rates, motivated by monetary
22 policies across many economies.

23 And finally, there's an increasingly complexity
24 and interrelatedness of global financial markets. So as
25 such, we would propose that we leave this risk level as

1 moderate, and have the projected trend of upward to ensure
2 an appropriate level of focus remain on this risk area.
3 So with that, I'll pause to see if there's questions
4 related to the asset allocation risk.

5 CHAIRPERSON JONES: Yes. Mr. Slaton.

6 VICE CHAIRPERSON SLATON: Yeah. It probably
7 relates to really all three, but in particular the asset
8 allocation one. So this chart has it's every six months.
9 The last one is May of '15. We're now in October of '15.
10 So my question for you, even though it's not reflected on
11 the chart, with a projected trend upward, are you still
12 saying that you would consider the asset allocation to be
13 moderate at this moment, which is six months after this
14 last item in the report?

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I
16 believe it is moderate. We -- the trend upward largely
17 reflects the fact that since May we've received updated
18 capital market assumptions from consultants. We haven't
19 adopted, as a Board, those capital market assumptions, but
20 staff has now seen that information. And those capital
21 market assumptions indicate that the rate of return -- our
22 rate of return expectations within the current asset
23 allocation are reduced. And so when we consider those cap
24 market assumptions and consider their adoption at our
25 checkpoint next year, we'll then have the opportunity to

1 reassess this risk and decide if it should be elevated to
2 a higher risk level, the orange risk level.

3 VICE CHAIRPERSON SLATON: So let me ask it a
4 different way from a process standpoint. We're sitting in
5 October. And when it comes to risk, I'd like to know
6 about risk sooner rather than later. My question is, from
7 staff standpoint, what process do you have to go through
8 to get the October 15 rankings on these? In other words,
9 do we have to wait till six months from now before we see
10 a listing of October of '15?

11 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: Oh,
12 I think I'll turn that over to Cheryl who facilitates our
13 enterprise risk management process. That's how we would
14 do that.

15 CHIEF FINANCIAL OFFICER EASON: Yes. This
16 process is in a bit of a transition, because this is
17 actually the first time that the Committee has received
18 these rankings. And actually what's happened since May is
19 staff have gone back, and what you're hearing today and
20 the recommendations that you're hearing from Ted and Wylie
21 are actually October's risk assessments. So you are
22 getting the latest in terms of that assessment today.

23 VICE CHAIRPERSON SLATON: But we're just not --
24 we're just not seeing them on the chart?

25 CHIEF FINANCIAL OFFICER EASON: That's right.

1 That's right. Where it will be reflected is in the -- in
2 November, when we roll this up to the Risk and Audit
3 Committee to the entire dashboard. And then
4 futuristically this Committee will see those rankings on
5 your dashboard. So this is just -- this is sort of a
6 transition today.

7 VICE CHAIRPERSON SLATON: Okay. Thank you.

8 CHAIRPERSON JONES: Okay. Thank you.

9 Mrs. Mathur.

10 COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.

11 Well, first, I just want to say thank you for
12 bringing this to the committees. I think it's an
13 important connection to have between the Risk and Audit
14 Committee and the rest of the functional committees that,
15 you know, risk and audit has sort of the enterprise-wide
16 view, but each committee has its role to play in managing
17 risk.

18 And as Mr. Tollette in his verbal comments
19 highlighted, this Committee is doing a lot of work around
20 mitigating and managing risk. And there's -- so
21 connecting it to the Committee's calendar and the
22 activities of the Investment Office I think is really
23 essential in ensuring that we're all keeping these risks
24 at the forefront of our minds, and of our decision making,
25 and of our effort.

1 So an important first step. I do think looking
2 forward it might be helpful to have a little bit more sort
3 of written in terms of what Mr. Tollette's comments were
4 about sort of connecting it to our calendar a little bit
5 more, about sort of where are the checkpoints, how are we
6 going to -- what are the mitigation efforts?

7 I mean, you definitely covered them in your
8 verbal comments, but perhaps linking it a little bit more
9 would be helpful moving forward.

10 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

11 Absolutely.

12 COMMITTEE MEMBER MATHUR: Thank you.

13 CHAIRPERSON JONES: Okay. Ms. Hollinger.

14 COMMITTEE MEMBER HOLLINGER: Thank you.

15 Yeah, my concern goes to what Mr. Slaton
16 addressed. So I just want to understand this risk is just
17 a snapshot today, because I look at with our population
18 maturing and managing to the seven and a half percent and
19 our payouts, that it would seem to me that gets an
20 elevated --

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

22 Yeah. It's a very fair comment. There -- I
23 should highlight one important element, which there's
24 actually a risk called funding risk that the Board
25 considers. It's actually one level above this Committee

1 risk consideration.

2 So funding risk actually is at an elevated level.

3 COMMITTEE MEMBER HOLLINGER: Oh, I see.

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: And
5 you'll see that at the Board level. So I think that may
6 actually answer some of Mr. Slaton's question as well.

7 So once the level of funding risk is assessed,
8 the Investment Office -- this is strictly covering the
9 Investment Office's components of these risks. And that's
10 where it drills down into asset allocation, because that's
11 the component of that funding risk that we're responsible
12 for. We're responsible for helping to manage that, and
13 effectively delivering the asset allocation that is chosen
14 in the ALM.

15 So what you see here is the asset allocation risk
16 is our ability to execute on the asset allocation that's
17 chosen. Level of funding risk represents the overall sort
18 of risk level between benefits, contributions, and
19 investment returns that is chosen at the assets liability
20 management workshop.

21 COMMITTEE MEMBER HOLLINGER: Thank you for
22 clarifying.

23 CHAIRPERSON JONES: Okay. Mr. Jelincic.

24 COMMITTEE MEMBER JELINCIC: If I can follow up a
25 little bit on Bill's concern. Normally, this gets

1 reported either every seven or five months. But if it had
2 been -- if there was a change in the elevated --
3 particularly if it went to elevated, would we hear about
4 it even if it wasn't on this -- would we hear about it
5 immediately rather than waiting till, you know, the next
6 regular report?

7 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I
8 think the answer is yes. However, our enterprise risk
9 management assessment cycle is coordinated with the
10 reporting cycle. So it would be unusual for us to engage
11 in that process and that assessment. We might decide to
12 call an interim enterprise risk management exercise to do
13 that. And if we did that we, would certainly let the
14 Board know.

15 In general, the exercise and the reporting are
16 synchronized, so you get them as soon as we change them.

17 COMMITTEE MEMBER JELINCIC: Thank you.

18 CHAIRPERSON JONES: Okay. Thank you very much
19 for the report.

20 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
21 There's two more risks to cover, Mr. Chairman, if
22 I might?

23 CHAIRPERSON JONES: All right.

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
25 Investment systems and controls is the next risk.

1 You see it there on the slide. This is also one of the
2 top 10 risks. The overall rank has remained moderate
3 since 2014, when it was lowered from elevated. This
4 reflects the significant progress we've made in
5 strengthening the investment infrastructure and systems
6 through the use of a variety systems and technology
7 implementations through the year, including the
8 portfolio -- public markets portfolio management system or
9 the PM2 system. That's used in our global equity area and
10 automated many of the previously manual tasks involved in
11 managing our global equity portfolio.

12 The implementation of Artemis, which is used
13 currently to manage the asset allocation exercise for the
14 affiliate funds, and is now being extended to manage the
15 asset allocation for the overall PERF, the Public
16 Employees' Retirement Fund. We expect that to take
17 several years, but the implementation of it this year for
18 the affiliate funds is a significant step forward.

19 And finally, the implementation of our PEARS,
20 Private Equity Accounting and Reporting System, which
21 really will allow us to better aggregate and report on a
22 variety of information in our private equity portfolio.

23 Those were all accomplished in this most recent
24 past 12 months. So it's very significant progress. And
25 as a result of that progress, we've lowered the risk level

1 for this particular area.

2 We continue to focus our efforts on enhancing the
3 infrastructure and internal controls, and actually have
4 multiple current roadmap initiatives in this area,
5 including data management, rebalancing automation,
6 execution services, and other projects. We expect to
7 bring back additional detail on those roadmap initiatives
8 in our December roadmap update to the Investment
9 Committee.

10 As I previously noted to the Committee in my May
11 2015 roadmap update, the challenges associated with those
12 risks continue to be the overall complexity and risk
13 associated with our business model, which includes over --
14 more than 200 external managers and more than 700
15 individual portfolios.

16 These challenges really helped shape our overall
17 Investment Office 2020 Vision strategy, where our key
18 focus is on reducing risk, cost, and complexity. That
19 includes focusing on reducing management fees, enhancing
20 governance, and incorporating manager expectations on a
21 path towards fewer, but more strategic partnerships with
22 our external managers.

23 We expect to, going forward, continue to have a
24 transparent, robust, and competitive evaluation process
25 for those managers to make sure we have the best stable of

1 managers to maintain competitive returns.

2 As indicated by the name of our strategic
3 initiative, the 2020 Vision, this effort is expected to
4 take awhile. It's not an overnight change, and presents a
5 risk to further lowering this risk in the near term. For
6 this risk, our staff would propose to leave the risk level
7 at moderate, but we've left the trend constant, as you can
8 see from the arrows on the slide.

9 So with that, I'll pause and see if there's
10 further questions or comments on this one.

11 CHAIRPERSON JONES: There are no questions on
12 that one.

13 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
14 Great. Thank you.

15 Finally, investment risk management is the third
16 of the top 10 -- or the top risks from the Investment
17 Committee's purview. This is not one of the top 10 risks,
18 as the likelihood was -- is actually assessed as slightly
19 lower probability than the other two. However, this does
20 remain a strong focus for the Investment Office.

21 Senior leadership have directed multiple
22 initiatives and have current roadmap initiatives at the
23 this risk to better define, measure, manage, and report on
24 the wide variety of risks associated with the CalPERS
25 portfolio outside of simple volatility.

1 These include performance measurement and
2 attribution, manager ESG expectations, and finally
3 liquidity operations within the Investment Office, which
4 seeks to improve and operationalize the reporting and
5 management of fund liquidity.

6 Staff are also exploring the use of risk factors
7 to construct the asset mix of the portfolio in a way that
8 provides greater understanding and ability to measure
9 risks that are specifically relevant to CalPERS, and
10 incorporate the structure of our liabilities. We're
11 partnering with the Actuarial Office to model and analyze
12 these risk factors in anticipation of use at the next ALM
13 workshop.

14 Today's market and associated volatilities and
15 the total risk the organization has chosen to be exposed
16 to through our asset allocation and policy benchmarks
17 present challenges to mitigating the investment risk
18 management risk in the near term. For this reason, risk
19 domain is proposed to remain at moderate with a projected
20 trend of constant.

21 So in conclusion, I'll reiterate the discussion
22 with the Committee around risk is intended to be ongoing.
23 I know staff believes it's a very health thing to talk
24 about risks frequently, and make sure that the Committee
25 really understands our mitigation strategies and

1 activities to make sure that we've prioritized resources
2 effectively, because that's really what this is all about
3 is sort of where do we point our time and attention to
4 make sure that we're pointing it at the highest priority
5 areas.

6 So this ends my remarks, and I'd be happy to take
7 any questions.

8 CHAIRPERSON JONES: Seeing no further questions.

9 One takeaway is that it was requested that you
10 provide more written narrative around these items, and so
11 that is the only direction I have on this item.

12 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

13 Great. Thank you.

14 CHAIRPERSON JONES: Thank you.

15 The next item Fixed Income Program Annual Review.

16 (Thereupon an overhead presentation was
17 presented as follows.)

18 MANAGING INVESTMENT DIRECTOR ISHII: Good
19 morning. Curtis Ishii, Managing Investment Director,
20 yeah.

21 (Laughter.)

22 CHAIRPERSON JONES: Good morning.

23 MANAGING INVESTMENT DIRECTOR ISHII: We are --
24 I'm going to attempt to talk about how we incorporate
25 Beliefs into fixed income. Kevin will take you on the

1 performance and kind of generally of what we've done and
2 some of the things we've done in ESG this year. And then
3 lastly, I think, in Section 9b Wilshire will have their
4 comments as they've conducted a review.

5 --o0o--

6 MANAGING INVESTMENT DIRECTOR ISHII: Okay. So on
7 page three is the review outline of the Investment
8 Beliefs. And I think what's striking in this page is
9 there's quite a bit of green. And this reflects kind of
10 how the Investment Beliefs resonate very strongly with
11 fixed income. You can see on Investment Belief number 1
12 where liabilities matter, and number 6 on the strategic
13 asset allocation dominates the risk and return, these are
14 principal reasons why you have fixed income.

15 --o0o--

16 MANAGING INVESTMENT DIRECTOR ISHII: Fixed income
17 actually is the low-risk asset from a pension fund
18 standpoint. It's not cash. It's not like individuals.
19 It is your hedging perspective. It gives you a way to
20 reduce your funding gap -- or not funding gap, but, excuse
21 me, your risk of liabilities.

22 Number 2 is the long-term horizon. And this is a
23 major strategic advantage that we use in fixed income.
24 Most money managers manage on a monthly to quarterly
25 basis. You've heard me many times say that we try to

1 manage through a cycle. And this allows us to kind of
2 increase risk during times when premiums are rising and it
3 look likes, gee, should I get in or not get in? We start
4 gradually increasing our risk.

5 So what you can expect for us is as risks start
6 to increase and you get more premiums, we start to raise
7 our risk. And you can see over the last 30 years, this
8 methodology has proven very useful and has added quite a
9 bit of value.

10 Number 7 where it says risk is taken where we
11 have strong beliefs that we will be rewarded. And this is
12 a basic tenet that we've done and we do constantly. We
13 constantly look at and review and assess whether we're
14 adding value. And just because we've done it in the past
15 doesn't mean we'll do it in the future. And we are
16 constantly looking at whether should we continue on with
17 the strategy, should we change it and alter it? So this
18 one really resonates well.

19 Number 8, cost matters, you can see that we have
20 95 percent of fixed income is managed internally. It's
21 done with significant cost advantages. Staff runs
22 anywhere from two to four basis points, depending on how
23 you measure. External manager costs are typically about
24 20 basis points.

25 Number 10, a strong process and deep resources

1 are needed. So over 30 years that we've -- that have run
2 this -- this investment process we've built and created
3 frameworks on the way we are to add value. We -- a lot of
4 what we do is invest in our people. As they say, your
5 talent walks out the door -- or your key assets walk out
6 the door every day. It's very true. So what we do is we
7 try to train these people and hopefully we recruit and
8 bring them and keep them within our area.

9 The other four areas where we have yellow is --
10 we put yellow because I think we hope to do better. I
11 think we do fairly well. Number 3, stakeholders. We
12 consider stakeholders. We always consider all
13 stakeholders while we're doing things, but we do focus on
14 the returns and to our members, the taxpayers of
15 California, employers.

16 The three forms of capital, number 4 Belief, you
17 can see that this year -- we have always included the
18 three forms, financial, physical, and human, but this year
19 we formalized it in a document and incorporated a lot of
20 that process, including surveying our external managers to
21 see how they incorporate those factors. But we gave
22 ourselves a yellow, because we can't have green on
23 everything, I think.

24 (Laughter.)

25 MANAGING INVESTMENT DIRECTOR ISHII: Number 5 in

1 accountability, I think that our process is very
2 accountable. We have -- each of our Investment Managers
3 and Directors are running -- who are running portfolios
4 are running against an index, and we measure their
5 value-added, and try not to keep too short of a
6 perspective. But if I see a trend, we talk about it, and
7 try to figure out is the market changing, are you doing
8 anything different? So we're very focused on that.

9 The reason why we give ourselves a yellow on this
10 is I think we want to do a little bit more attribution
11 analysis. And Kevin -- both Kevin and Wylie are heading
12 that effort, and we hope to get some major progress in the
13 next year or two.

14 Lastly, risk is multi-faceted. Fixed income, you
15 can see we do not look at -- or do not run our portfolio
16 based on tracking error. We look at tracking error, but
17 Kevin will be going through a number of the other measures
18 we look at. And we kind of look at it in a way, a mosaic,
19 and we try to put together to try to figure out do we
20 understand all the risks that we're taking in the
21 portfolio, and are they intentional?

22 So one of the biggest things in managing
23 portfolios is to make sure your portfolio is set up so
24 that it takes advantage of the way you think the world
25 will play out.

1 That is our 10 Beliefs. If you have any
2 questions, I'd be happy to answer them. If not, I'm going
3 to hand this over to Kevin.

4 CHAIRPERSON JONES: Proceed.

5 --o0o-- pin

6 INVESTMENT DIRECTOR WINTER: Good morning. Kevin
7 Winter, Investment Director, Global Fixed Income.

8 Today's presentation is actually three different
9 program areas we'll be talking about. We're talking about
10 global fixed income, inflation assets, and liquidity.
11 Next, I'll go to our philosophy -- or actually, I'm going
12 to step back.

13 I'm going to present our philosophy, what the
14 market conditions were for the past year, what our results
15 were, what our outlook is for the next year, and finally
16 discuss how we're integrating ESG into our investment
17 process.

18 Going to page seven.

19 --o0o--

20 INVESTMENT DIRECTOR WINTER: You see our
21 investment philosophy. And Curtis touched on a lot of
22 these things. And I'll go through them fairly quickly and
23 maybe give a little bit more detailed example on long term
24 and -- or long-term perspective.

25 For example, one of the levers we can pull and

1 manage in our portfolio is to deviate from the benchmark
2 on different sectors. You'll have like -- a sector will
3 be defined as corporates, mortgages, governments,
4 international. So we'll focus in on the corporates for
5 example.

6 What we find is a credit cycle typically follows
7 a business cycle. So at the end of a business cycle
8 you'll see basically leverage going up, compensation for
9 taking risk going down, all of a sudden the Fed will put
10 the brakes on the economy, you'll see default rates go up,
11 spreads on corporates will go out -- remember when spreads
12 go out, that causes the price of the volumes to go down.
13 And typically, markets will also way overreact on the
14 downside as well as the upside.

15 Given this, we'll tend to start investing in
16 these -- in the corporates. And the hard part is it's not
17 always easy to say, okay, here's the exact bottom, here's
18 the exact top. So typically, the biases will be getting
19 in a little bit early, and that could cause volatility on
20 short-term returns, but over the long run it's been a
21 viable strategy.

22 Next, we look at active management adds value. I
23 think the only comment I'll have on this is we'll look at
24 some of our numbers that probably supports our position on
25 that.

1 The fourth one is cost matters. Curtis mentioned
2 that we have a majority of the portfolio internal. And we
3 try to always increase the amount we have internally, but
4 we always don't have the resources to do everything we
5 need.

6 And final one is it's human capital intensive.
7 Curtis also mentioned on this. I think I just echo that
8 we're really focused on improving our current staff,
9 recruiting good people when we can get them, and if we
10 don't have the skill set, getting that human capital from
11 outside via external manager.

12 --o0o--

13 INVESTMENT DIRECTOR WINTER: I'm going to talk a
14 little bit about past year conditions. The U.S. economy
15 actually had a decent year, moderate growth.
16 Interestingly enough, U.S. interest rates fell. And this
17 sort of hurt our portfolio, because our portfolio was
18 actually slightly short duration to the index. And
19 remember, duration is a measure of interest rate
20 sensitivity. So if we're short duration, we have less
21 sensitivity to interest rates. As Interest rates -- as
22 interest rates go down, bond prices go up. So we actually
23 got -- had a little bit of underperformance versus our
24 index on the duration portion.

25 Additionally, there's a sharp drop in oil and

1 commodity prices this year. You probably all felt it at
2 the gas pump. But actually, it definitely affected our
3 portfolio. First off, in high yield, there's -- probably
4 roughly 15 percent of the portfolio is -- or 15 percent of
5 the index was in oil and gas in mainly the shale drillers,
6 which are probably most at risk for this price drop. So
7 as the price went down, we saw default expectations
8 increase massively, spreads really widened out in high
9 yield, and in corporate credit, because it's all a
10 relative value game, so they tend to move together.

11 Additionally, this sharp drop in oil and
12 commodities also hurt our commodity portfolio, or the
13 inflation portfolio the commodity's subportion of that.
14 And you'll see those numbers in the results section also.

15 Additionally, the drop in the commodity markets
16 and all that hurt emerging markets. There's emerging
17 market challenges going on continuing. They actually
18 partially -- were partially responsible for the drop in
19 U.S. interest rates.

20 On the positive side, the G3 central banks
21 continue to be very supportive. They have supportive
22 monetary policy. Global inflation is actually down, and
23 the U.S. dollar is fairly strong. It actually
24 strengthened quite a bit that year -- the past year, and
25 it's doing quite well now.

1 So now, I'd like to move over onto results. If
2 we go to page 14.

3 --o0o--

4 INVESTMENT DIRECTOR WINTER: Yeah, there we go.

5 This is the asset liability management chart.
6 Basically, the asset allocation chart you guys put
7 together -- of your recommendations for expected returns
8 and volatility. So in the middle section right there,
9 that blue box is what the expectation for the risk and
10 return is. You can notice that we're mainly to the left
11 on risk, fairly -- actually, better returns than what we
12 were expecting, but the three-year number is probably
13 slightly below what the expectation was, but, you know,
14 the longer term numbers look good.

15 I would like to point out the one observation on
16 the far right, the 2009 experience. That was a -- shows
17 you that there can be risks in this portfolio. The other
18 thing I'd mention on -- mention is that actually the
19 portfolio policy -- or the fixed income policy was
20 constrained down after that. So the next big market
21 meltdown we have, we should see that button be way to the
22 left where it is historically.

23 Page 16.

24 --o0o--

25 MANAGING INVESTMENT DIRECTOR ISHII: I think

1 that's a good point. This is reflective. We've had much
2 wide -- after 2009, at Board direction, that we should be
3 a diversifier to the equity risk. You decided that
4 instead of going after alpha, that you wanted to stick to
5 this rule. So we cut all the guidelines in half,
6 basically took the risk down quite a bit. We would be in
7 shock if another collapse -- hopefully, it won't happen.
8 We would be over onto the right. It should be cut, at
9 worst case, in half.

10 And so I think that's a good point. So some of
11 these dots post-2009 should be centered more around that
12 center. You won't see it as wide, both adding value and
13 on risk.

14 INVESTMENT DIRECTOR WINTER: Going to page 16.

15 --o0o--

16 INVESTMENT DIRECTOR WINTER: Here's the actual
17 returns. As you can see, pretty positive through all time
18 periods. I think the one number that's more important to
19 me -- or the two numbers that probably are -- or three, is
20 probably the 10-year beyond. That really shows, okay,
21 this is a sustainable process. I think over time you'll
22 see the one, maybe even the three-year might have some
23 negative performance.

24 And that goes back to where I was talking we
25 might be early on certain things, but that -- you know, if

1 we're talking about being a long-term investor, we should
2 be looking at those longer term numbers, which are very,
3 very strong.

4 Okay. Going to inflation page 22.

5 --o0o--

6 INVESTMENT DIRECTOR WINTER: Again, this is the
7 asset allocation chart. More clustering around where the
8 expectations were. And one comment would be the
9 three-year number is below the expectation for returns,
10 slightly less risky, but -- and outperformed the index.

11 Moving to page 24.

12 --o0o--

13 INVESTMENT DIRECTOR WINTER: We can see strong
14 relative returns to the benchmark, but I would point out
15 the one-year number really shows that drop in oil. And in
16 this benchmark, commodities represents 25 percent of the
17 benchmark and it's a high percentage of oils in that. So
18 most of that absolute negative absolute return is due to
19 the oil drop.

20 Next, going to liquidity on page 30.

21 --o0o--

22 INVESTMENT DIRECTOR WINTER: Excuse me, page 32.
23 You can see we have negative returns -- relative returns
24 on this portfolio. Our comment would be is the portfolio
25 has a certain percentage in long-term fixed assets,

1 government securities and a cash portion. We've had
2 trouble maintaining portfolio neutrality to the benchmark,
3 because of the volatility within cash flows. So that's a
4 majority of what the underperformance is. I will let you
5 know that the benchmark as of July 1st changed to an all
6 cash benchmark, so we shouldn't have that volatility
7 within the portfolio.

8 Next, I'd like to talk a little bit about our
9 outlook going forward.

10 --o0o--

11 INVESTMENT DIRECTOR WINTER: We sort have see the
12 fed rising fed funds. We don't see a whole big rise, but
13 summarizing to start off the technical cycle. We continue
14 to see expansion in the U.S. economy. We can see
15 continued stress in the emerging markets. And we see
16 continuous strength in the U.S. dollar. We think that
17 inflation will be well constrained, but there might be a
18 bias or a slight increase in inflation, but nothing
19 extravagant.

20 And finally, oils and commodity -- oil and
21 commodities will be challenged, but not nearly as severe
22 as last year. Next, I'd like to talk a little bit about
23 our ESG integration into our investment management
24 process.

25 Within corporates, we do a quarterly screen using

1 the MSCI database for all the overweights in the corporate
2 portfolio. And then we take all the data that comes out
3 of the screening process, we have each analyst look at
4 that data, whatever item they're identifying as a risk,
5 and say, okay, is this really a meaningful risk. And if
6 it is a meaningful risk, are we being properly compensated
7 for it?

8 We found some interesting things out from doing
9 this process. For example, paper and packaging companies,
10 we realized that water is a really, really important thing
11 to that business, and so it's a risk we need to look at
12 going forward.

13 Additionally, we found in the governance part,
14 certain governance structures increased our risk for
15 leveraged buyouts. So a pretty important thing to look
16 at. So it's usually very valuable to us.

17 In international, we use various ESG factors to
18 look at country risk. We have a whole list of things they
19 look at, inequality things, ease of doing business, that
20 kind of stuff. So it's very integrated into the
21 international process also.

22 Going forward, we're going to work in
23 collaboration with our corporate governance group to
24 improve our governance screening, as well as work on
25 accounting quality screening also.

1 With that, I'm finished and willing to take
2 questions.

3 CHAIRPERSON JONES: Okay. We have a question.
4 Mr. Jelincic.

5 COMMITTEE MEMBER JELINCIC: Back on slide 6 of
6 43, we were underweighted in fixed income. And what was
7 the other one that was on there? Why did we decide to
8 underweight in fixed income?

9 INVESTMENT DIRECTOR WINTER: Basically, that's an
10 asset allocation question. We viewed that the equity
11 markets were more attractive to fixed income.

12 MANAGING INVESTMENT DIRECTOR ISHII: Yeah, so
13 Kevin is correct. There -- Kevin is part of the internal
14 kind of investment committee in the office. And we
15 thought that the environment -- and you've heard this from
16 the -- our economist, said the environment is conducive
17 for risk assets.

18 That being said, we didn't have a gigantic
19 exposure to credit. Where we did have it, and fairly
20 large, was in bank loans. And that was the one sector
21 that did fairly well. Credit moved out quite a bit, but I
22 think our thought process was rates were at two percent,
23 and we thought that equities could beat the two percent.

24 COMMITTEE MEMBER JELINCIC: So would we have that
25 underweight to fixed income bias going forward for the

1 next year, year and a half? I mean, I'm sure if interest
2 rates are where they are today 20 years from now, it's
3 because they went up and down at least once or twice.

4 MANAGING INVESTMENT DIRECTOR ISHII: That's a big
5 discussion within our group. I think there are some
6 people who believe rates a rising, some people who believe
7 that they'll stay here. Over cycles -- I probably
8 shouldn't say. I should defer to our Chief Investment
9 Officer.

10 (Laughter.)

11 CHIEF INVESTMENT OFFICER ELIOPOULOS: We'll get
12 you backed to the Fixed Income Program quickly here, but,
13 you know, as we've said a number of times now, our
14 overweight to global equity we've moderated somewhat going
15 into this year, and it's something we continue to focus
16 on, as recently as our last internal review committee.

17 COMMITTEE MEMBER JELINCIC: Okay. And then
18 clearly, we have been -- we have a risk bias in the
19 portfolio -- or a yield bias in the portfolio, and we've
20 had one at least since '86 when I came here. And we have
21 traditionally been well paid for that.

22 But to the extent that we have changed the
23 purpose of the fixed income portfolio, does that real bias
24 continue to meet that rule because it really does add to a
25 equity exposure in our fixed income.

1 MANAGING INVESTMENT DIRECTOR ISHII: So that's a
2 good point. I think if you look at the Wilshire report it
3 tells you. Two-thirds of the fixed income portfolio is
4 governments. So the credit component that you're talking
5 about is a third. I will tell you that I studied this
6 fairly extensively during the eighties and nineties to
7 develop a way to outperform. What I found was, and I
8 believe it still holds true, that in the fixed income
9 market, you are paid to take risk.

10 Really simple. Take a look at the spread that
11 you get for single A corporates and the default rates. It
12 is a I -- I mean, the default rates are minuscule relative
13 to the spread.

14 So the question then becomes can you take the
15 volatility? What we've done is by taking down our ranges
16 and our ability to move sectors, it reduces that
17 volatility. The critical component that you're going to
18 want out of fixed income is interest rate -- interest rate
19 risk. We have that. Our benchmark is twice that of many
20 pension funds. And most pension funds have fallen out of
21 this index, because they think rates are going to rise.
22 Many have gotten out way too early.

23 CalPERS didn't pick it just because we thought
24 rates were going to go down. We picked it. We went back
25 to the -- think of Investment Belief number 1, liabilities

1 matter. Back in the early eighties, this Board had the
2 forethought to think about liabilities and assets, and we
3 chose that.

4 So I agree with what you said, but I think we've
5 mitigated a lot of the risks in terms of the deviations.
6 Is our alpha typically going to be correlated with the
7 equity markets? I looked at it and it looks like it is.
8 It wasn't for the first 20 years that I ran it. It is
9 more recently.

10 Will it be in the future? Maybe, maybe not. I
11 think we're more actively managed. Right now, we're
12 probably as close to the index as I've ever been.

13 COMMITTEE MEMBER JELINCIC: I've got another
14 question on the index, but I'll wait and ask Wilshire
15 about it and let them defend their position.

16 Thank you.

17 CHAIRPERSON JONES: Ms. Yee.

18 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.
19 I just had a question about the liquidity investment,
20 which the actual investment is three percent of the total
21 fund. And our strategic target is one percent. I just
22 wanted to -- was curious about under what scenario would
23 we be moving more towards that strategic target?

24 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I'm
25 happy to take that. Wylie Tollette, CalPERS staff.

1 Effective July 1st, we actually did reduce the
2 strategic target for the liquidity asset class to one
3 percent of the fund. And we're actually well on our way
4 towards that target. We're not yet there. I think we're
5 at around 1.7 right now.

6 But we have to come back to the Board with
7 policies and procedures around what we referred to as
8 borrowed liquidity, when we presented this agenda item
9 earlier in the year. We haven't done that yet. So until
10 we come back with those procedures, we're maintaining a
11 little extra liquidity in the actual program.

12 COMMITTEE MEMBER YEE: Okay. All right, but
13 we're moving in that direction. Okay. Great.

14 And then I think I'll -- I've got a question for
15 the consultants as well. I guess the risk I am concerned
16 about is the issue about staff retention and succession
17 planning, and if that's something that's specific to fixed
18 income or a problem that we ought to be paying attention
19 to across the fund?

20 CHIEF INVESTMENT OFFICER ELIOPOULOS: I'll jump
21 in here, because I don't -- I know that was a comment that
22 was made during the -- in Wilshire's comments. So maybe
23 we can wait till that portion of it, and then I'd be glad
24 to address I my view on that as well at that time.

25 COMMITTEE MEMBER YEE: Great. Thank you.

1 CHAIRPERSON JONES: Okay. Mrs. Mathur.

2 COMMITTEE MEMBER MATHUR: Thank you for your
3 review. I am really happy to hear about sort of the ESG
4 integration efforts that you've undertaken and that not
5 only are you doing them, but you're finding utility in the
6 MSCI screen that you'd mentioned. Have you considered how
7 much thought has gone into green bonds. It seems to be
8 the -- one of the topics du jour around particularly fixed
9 income and ESG. And I'm just curious what your current
10 thinking is around that?

11 MANAGING INVESTMENT DIRECTOR ISHII: So we
12 haven't purchased any. We've -- a lot of it has to do
13 with going back to our role. We want a liquid instrument.
14 Many of these are not similar to our index or aren't large
15 enough. The other thing that they tend to do is many
16 times price through the market. So they want to charge
17 you to buy green bonds.

18 And I think that what we -- our philosophy to
19 them is if you can price it at equivalent bonds that we
20 will buy, and it has the similar liquidity, we'll buy it.
21 So I've been in discussions with a number of providers
22 over the last two, three years. You can see China is
23 coming out with their green bonds. We met with one of the
24 people who are going to lead this effort. Again, what I
25 told them is it has to be sizeable, it has to be in our

1 index, and it has to be priced accordingly. So far it
2 hasn't, but that doesn't mean we still have hopes.

3 COMMITTEE MEMBER MATHUR: Yeah. Just getting
4 back to the question that J.J. asked about, high yield and
5 its correlation to public equities. I think that's --
6 it's that type of issue that has driven some -- our
7 interest in the factor-based asset allocation process.

8 And I know that's still sort of a project that's
9 still being undertaken and considered. We haven't quite
10 gotten where we want to be yet to comfortable, but I agree
11 that that -- I feel a little bit like we've short -- we've
12 straight-jacketed fixed income just by defining its role
13 and not giving quite as much flexibility around --
14 although I appreciate the role it plays. I think it's
15 really essentially, but perhaps high yield might be a
16 better approach than some other equity strategies in terms
17 of driving that kind of value.

18 Anyway, so that's part of -- to me -- for me,
19 that's one of the attractive things about considering a
20 factor based allocation approach, but we'll continue to
21 talk about that moving forward.

22 I had one other question, but it is eluding me at
23 the time moment. So thank you all. With that, I'll cede
24 my time.

25 CHAIRPERSON JONES: Mr. Lind.

1 COMMITTEE MEMBER LIND: Thank you, and thanks for
2 the review. I always find the Fixed Income Program review
3 very educational and learn something every time. So it's
4 very helpful.

5 I do have a question because it went kind of
6 fast. Back on page 32, the program performance review,
7 liquidity. You discussed kind of quickly the -- what you
8 thought the reasons were for the underperformance and what
9 we're going to do about it, but it went a little too
10 quickly for me. I wasn't able to follow it, and some sort
11 of mention of a different benchmark.

12 So could you just take a couple extra minutes and
13 explain that, please?

14 INVESTMENT DIRECTOR WINTER: Sure. So the
15 benchmark that was on -- related to this one here was a
16 benchmark that had longer dated treasuries, and then a
17 short-term component. The problem we ran into is the
18 short-term component goes up and down like this. So if
19 you're trying to stay within closer to your benchmark,
20 it's very, very difficult or you have to do a lot of
21 transacting within that portfolio -- in the duration
22 longer duration portfolio.

23 So generally a lot of transaction costs, and
24 you're always going to have some tracking error. So it
25 was sort of felt that it would be more logical to take

1 that treasury component and put it back into fixed income,
2 so we don't -- we're not trying to chase this liquidity
3 target all over the place.

4 So given that, it's all going to be 100 percent
5 cash portfolio. The benchmark is probably more
6 appropriate to be a cash benchmark.

7 MANAGING INVESTMENT DIRECTOR ISHII: Well, I'll
8 get -- here's another way to look at it from an
9 investment. If you put money in short term, you've got
10 zero. I mean, rates are at zero in the short-end. There
11 a -- what Kevin is talking about is a two Ten. We --
12 there's another part, a quarter of the benchmark was in
13 210 treasuries. Rates went down. They didn't go up.
14 They went down.

15 So, you know, unless you had at least 25 percent
16 of the portfolio in that, that returns something above
17 zero. And so that's why the benchmark return is so high.
18 If you just looked at short term, it's basically 0.01 or
19 something.

20 It's, you know, very low. So we can't forecast
21 cash at this point. It's difficult. It's -- beyond a
22 month it's very difficult. We have a task force that is
23 working on this. I help leading it. And we're going to
24 try to get, from an operational standpoint, a better way.

25 Because private equity was getting a lot of cash

1 coming in, unanticipated -- it would I bring up the cash
2 portion. And then, like Kevin said, in order -- we'd have
3 to sit there and start to deploy constantly and quickly
4 and it was just difficult to manage this amount of cash we
5 have in this portfolio.

6 I think what the asset allocation group decided
7 was let's take that treasury portfolio, let's put it in
8 fixed income, and they can manage that. And they'll
9 provide some liquidity, and then you made sure that you
10 had sufficient liquidity through all these facilities and
11 things of that nature, so that we're not going to have a
12 run. Does that --

13 COMMITTEE MEMBER LIND: Yeah, thank you.

14 CHAIRPERSON JONES: Mr. Jelincic.

15 COMMITTEE MEMBER JELINCIC: I want to follow up
16 on Priya's question about the green bonds. I realize one
17 of the discussions going on right now is what is a green
18 bond? And I was wondering if you can share at least the
19 parameters of that discussion with the Committee, so that
20 we have an understanding?

21 MANAGING INVESTMENT DIRECTOR ISHII: There is no
22 quite standard, but there's a lot of discussions of
23 standard. It's -- the proceeds are supposed to be used
24 for specific projects that are designated green. That's
25 the typical one that I would invest in and look at.

1 So they will segregate cash flows to say, we'll
2 dedicate it towards this project. And if this project is,
3 by definition, green, in other words, reducing carbon or
4 something of that nature, then it gets a designation.

5 But you are correct, there's no official stamp.
6 There's no one out there. You could call it -- anybody
7 could call their bonds green.

8 COMMITTEE MEMBER JELINCIC: And are we
9 participating in that discussion and trying to build a
10 consensus around what this thing is?

11 MANAGING INVESTMENT DIRECTOR ISHII: The short
12 answer is no, I am not.

13 COMMITTEE MEMBER JELINCIC: Fair enough. Thank
14 you.

15 CHAIRPERSON JONES: Okay. Seeing no further
16 questions, we will take a 10-minute break and then we'll
17 reconvene with Wilshire's comments on fixed income.

18 (Off record: 11:40 AM)

19 (Thereupon a recess was taken.)

20 (On record: 11:53 AM)

21 CHAIRPERSON JONES: Can we reconvene the
22 Investment Committee meeting, please?

23 Okay. We are now at the consultant review of
24 Fixed Income Programs.

25 (Thereupon an overhead presentation was

1 presented as follows.)

2 MS. BONAFEDE: Good morning. Julia Bonafede from
3 Wilshire.

4 I just wanted to start with the purpose of this
5 review. Wilshire is slated to conduct reviews of various
6 programs within the Investment Office every year. We did
7 the global equity last month, and this month the global
8 fixed income, and then we'll do timber.

9 And we approach these reviews by looking at the
10 internal investment organization and comparing it to -- in
11 a large external professional Investment Manager. And so
12 we take the criteria that we typically use in the due
13 diligence evaluations of investment managers on behalf of
14 our clients and we compare the program the internal
15 program that we're reviewing to that type of criteria.

16 So we do not compare the program to other
17 internal programs at other pension funds. We're looking
18 at investment management organizations, because we feel
19 that's appropriate.

20 So when we look at this year's review, we really
21 come away with three main points. The first is that the
22 program is doing what it's designed to do. It is designed
23 to diversify equity volatility in the portfolio -- across
24 the total portfolio and it is designed to provide cash to
25 the CalPERS organization. And it is fulfilling both of

1 those requests.

2 Second of all, you have a strong investment team.
3 You have a time-tested investment process, and very strong
4 performance.

5 And then third, more on the negative, but not
6 overly negative side, you do have some organizational
7 issues that need to be monitored going forward and are
8 being monitored.

9 If we move to page two --

10 --o0o--

11 MS. BONAFEDE: -- this reinforces point one that
12 the program is doing what it's designed to do, and really
13 to -- just looking at this chart shows you that the Fixed
14 Income Program is your anchor program. It is providing
15 diversification to equity risk. And you can see in this
16 chart this is 12 months of rolling return for the Global
17 Equity Program relative to the global Fixed Income
18 Program. And you can see the volatility of -- that is
19 natural in the equity markets. And the fixed income
20 returns are really smoothing out that volatility and
21 diversifying that risk.

22 What I will point you to though is over the last
23 couple of years, you will see more of a divergence in that
24 correlation. And there has been some discussion about how
25 the credit risk in that portfolio does contain equity risk

1 and will behave like the equity markets, because of the
2 exposure to the economic growth factor, but it's something
3 to monitor. It's something that's inherent in your
4 benchmark. And correlations between stocks and bonds are
5 inherently unstable, and there will be periods where
6 correlations will be more positive to one another. And
7 this is one of those periods, so you will see more of a
8 divergence in the direction of the returns with equity in
9 the Fixed Income Program.

10 --o0o--

11 MS. BONAFEDE: On slide number 3, this is really
12 an overview of the global Fixed Income Program. As Curtis
13 and Kevin have mentioned, it's 95 percent managed
14 internally, five percent allocated to external managers.
15 It has proven to outperform over a full market cycle, but
16 it's not an all-weather strategy for the reasons that we
17 have previously explained. It does have exposure to that
18 economic growth factor, so it will perform in tandem when
19 that factor is in favor or out of favor. And you have
20 though seen a strong performance over time.

21 It is managed across the credit spectrum, so the
22 portfolio has exposure to U.S. treasuries, corporate
23 credits, mortgages, asset-backed securities, and CLOs. So
24 that is a risk that's being taken in the portfolio. As
25 well as from the inflation program, you have

1 inflation-linked securities, commodities, and TIPS, and
2 then your short-term program for managing cash.

3 You have a strong experienced team. The MID,
4 Curtis, has been -- is the longest tenured investment
5 professional in the Investment Office. And senior staff
6 have strong track records, so a well-experienced team.

7 --o0o--

8 MS. BONAFEDE: To synthesize some of this
9 information, we've created a SWOT analysis for you. And
10 what this is doing is just really breaking the attributes
11 of the program into strengths, weaknesses, and
12 opportunities, and threats. And threats is an ominous
13 word, but it's just things to be mindful of the risks of
14 the program going forward.

15 This strengths, as I've already reiterated, you
16 have an experienced Manager Investment Director, you have
17 an experienced team, a time-tested investment process, and
18 very strong performance.

19 On the opportunity side, the execution services
20 platform that we discussed during the Global Equity
21 Program review is an opportunity to provide economies of
22 scale in the trading process, and potentially mitigate
23 operational risks in the organization, and should be
24 potentially explored further going forward.

25 There's also an effort to consolidate cash

1 management within the organization. It's measured in
2 certain places -- managed in various places right now.
3 And there's a team in place that is looking at where cash
4 is managed across the organization in an effort to
5 consolidate that. That will also bring economies of
6 scale.

7 There has been an overall effort in risk
8 management to invest in risk systems, to understand the
9 risks that are driving the program, and to further invest
10 more in performance attribution, risk attribution to
11 really have that solid feedback loop in the program.

12 And then there's an opportunity to explore the
13 overall role of fixed income for the total fund. As the
14 anchor piece of your portfolio, as the hedge of risk in
15 your portfolio, as you pursue risk mitigation strategies,
16 fixed income will play an increasingly more important role
17 in the portfolio, as you look to reduce risk.

18 As far as weaknesses, we note that there are
19 weaknesses in the organizational structure. You are
20 inherently going to be behind professional asset
21 management organizations because you cannot offer equity
22 to staff. So incentives tend to be a little bit weaker.
23 You will draw a certain kind of person, which is -- has
24 been very fortuitous in the past for you. And so that's
25 something that -- I think actually a very positive

1 quality. You have compensation constraints because of
2 that structure. And as the job market heats up, those
3 pressures will continue to multiply.

4 Also, there are some idiosyncratic effects
5 by-products that come from the way the compensation
6 structure is organized that create certain behaviors that
7 probably could be addressed. They may not be able to be
8 addressed within the investment program or there -- or
9 with outside players to evoke any change.

10 From the threat side, we would say the succession
11 of a Managing Investment Director is probably your number
12 one risk to monitor over the coming years, senior turnover
13 because of the competitive pressures in the job market,
14 and the growing complexity of the investment management
15 function.

16 The execution services platform is a method to
17 address some of that complexity, but just the nature of
18 the markets, the nature of the instruments that you're
19 investing in, a greater use of derivatives just brings
20 more complexity and the need for more resources.

21 And then finally, the Vision 2020 Committee
22 responsibilities are effecting positive change in the
23 organization, but they also are populated with the
24 Investment Directors and Managing Investment Directors,
25 putting competing time challenges on those -- their

1 day-to-day responsibilities with that -- those committees.
2 And so just something to monitor going forward from a
3 resource standpoint and how those resources are utilized
4 and what kind of pressure it puts on the organization.

5 --o0o--

6 MS. BONAFEDE: The global Fixed Income Program,
7 which has already been mentioned, has made great strides
8 this year in terms of incorporating sustainability factors
9 into the program. The team has created sustainable
10 practice guidelines, which describe the process in which
11 they will be integrating ESG factors, as well as
12 regulatory factors and risks into the program. They have
13 developed an external manager due diligence questionnaire,
14 so that when they do conduct evaluations on external
15 managers, they have a very solid framework for evaluating
16 those managers. And they have also gone through a process
17 of surveying all of their managers to see how far along
18 they are in incorporating these objectives.

19 Now, structural impediments that need to be
20 monitored, and this is more of a Board focus, is 63
21 percent of the portfolio is invested in U.S. government
22 securities or government sponsored entities. And so what
23 that means, agency bonds, for example, agency securities.

24 And so there's only 37 percent of the portfolio
25 that can actually be used to incorporate these factors.

1 And so if any further inroads that you wish to make would
2 have to be made at the policy or benchmark level.

3 --o0o--

4 MS. BONAFEDE: And with that, I will turn it over
5 to Tom.

6 MR. TOTH: Thanks, Julia. Tom Toth with Wilshire
7 Associates.

8 If you want to flip ahead to page six, we'll just
9 slight and dice the portfolio a little more finely as
10 Curtis pointed out, and -- Curtis and Kevin, and Julia
11 reiterated.

12 The portfolio has performed very strongly, both
13 on an absolute basis, as well as on a risk-adjusted basis.
14 You can see very strong risk-adjusted returns. In the
15 memo, it's not up on the slide here, but it has a very
16 high rolling information ratio. So that's the ratio of
17 active return divided by the active risk that was taken in
18 order to generate that return.

19 And what you also see is that from an absolute
20 risk perspective over the last three and five years, the
21 portfolio, as Kevin's slides pointed out, actually had
22 less risk than the benchmark as a whole.

23 In terms -- if you look at the upper left-hand
24 chart there, you can also see that over long periods of
25 time, as well as over shorter periods of time, the

1 portfolio has added value in both up and down markets, so
2 it's not a one-way portfolio or always a risk-on
3 portfolio. And we think that's a very attractive return
4 pattern to have for the program.

5 And then finally just to reiterate on the lower
6 right-hand side, you can see over the 10-year time frame
7 that the portfolio has outperformed its policy index by a
8 meaningful amount.

9 Finally, on page seven, the score for the
10 internal Fixed Income Program -- the total score of just
11 over 80 percent or 242 out of the 300 possible points, a
12 very good score reflective of a very strong team in place
13 who have done an outstanding job managing the portfolio as
14 tasked.

15 A couple of the adjustments relative to the score
16 last year really centered around team. We talked about
17 the risks around leadership succession. We think that's a
18 very real risk, one that is the Board, as well as staff,
19 is cognizant of, but we want to keep that at the
20 forefront.

21 And then Julia did mention some -- maintaining
22 some balance between the Vision 2020, or 2020 Vision,
23 committees and the work that staff does there with their
24 day-to-day management responsibilities. The longer term
25 strategic vision is very important, but it does take time

1 to -- and ensuring that resources are dedicated, so that
2 the day-to-day portfolio management is well resourced, we
3 think, is important as well.

4 The other change in the scoring structure
5 relative to last year, what we decided to do was to take
6 out the points, which in the past, had been allocated to
7 marketing. We felt it was better to shift those into the
8 commitment to improvement as being, I think, more aligned
9 with really the role that the internal fixed income team
10 is providing for the portfolio. They're not doing
11 marketing, and so we figured let's shift those up to a
12 place where they have shown strides. And that's reflected
13 in the new scoring and will be reflected going forward as
14 well.

15 With that, I'll stop and see if we can answer any
16 questions.

17 CHAIRPERSON JONES: Yes, we do. Mr. Jelincic.

18 COMMITTEE MEMBER JELINCIC: I have a number of
19 questions, but the first one I've already asked staff, but
20 I'd like you to comment on it too is the -- our yield bias
21 in the portfolio tends to encourage more equity like
22 performance. You made reference to it. Can you comment a
23 little bit more beyond what staff had said about what you
24 think we should be doing about that?

25 MS. BONAFEDE: Well, part of that question needs

1 to be addressed from the strategic level. So you have an
2 active program, and it is an active bond portfolio. It's
3 aggregate focused, so it does have credit exposure, but
4 you're longer duration by double than the aggregate
5 typically. And there is a good reason for that, you have
6 a very long liability. And the duration of that liability
7 is probably more close to 12 or 15 years. So having a
8 longer duration benchmark over the long term makes more
9 sense.

10 Now, as far as credit risk, that -- it's very
11 narrowly managed and very risk controlled. But as you go
12 through the process of really establishing the factors,
13 you know, that process will probably evolve in terms of
14 where you want that factor exposure to exist. And that's
15 probably not a question that's easily answered just in
16 terms of we change our benchmark, we don't have credit
17 exposure, because from a tactical perspective, you're not
18 going to move things that much in a risk controlled
19 framing work. But long term, you might decide that the
20 fixed income portfolio needs to be either more pure or, as
21 Ms. Mathur identified, there might be a place where you
22 identify that we're really going to look at this on a
23 factor basis, and we're going to manage the portfolio that
24 way, which would change the framework of your benchmarks.

25 COMMITTEE MEMBER JELINCIC: And you referenced

1 the execution system, and said fixed income is not using
2 it as much. That was the first time, at least it struck
3 me, that I ever heard of the execution system. Can you
4 describe a little bit about what it is?

5 MS. BONAFEDE: Sure. The execution services
6 platform was designed to consolidate the -- some of the
7 trading of more liquid securities for CalPERS that are
8 traded across the programs. And the idea is to put it in
9 the middle of global fixed income and the Global Equity
10 Program and to take those trading functions like, for
11 example, securities lending used to exist in the global
12 Fixed Income Program. Now, it has been moved over to the
13 execution services platform.

14 The collateral management is still with the
15 global fixed income, but the actual lending of the
16 securities is now going through this execution services
17 platform. The currency component, the spot trading of
18 equity is now moving on to this execution services
19 platform. The currency being traded as apart of the
20 Global Fixed Income Program is not.

21 And there's -- you know, from a best practices
22 standpoint, large institutional firms do have centralized
23 trading platforms that cross all currencies, but it could
24 be also argued that there is information in the trading.
25 And so from managing a Global Fixed Income Program,

1 currency and the actual buying of the securities go hand
2 in hand. I mean, those decisions are in concert, and so
3 there is an argument for keeping that practice together.

4 So I think as the organization matures with
5 respect to this platform, you'll see more risk management
6 resources that can monitor the process, and you'll see a
7 discovery of more efficiencies that can move onto this
8 platform and make it more efficient for the entire
9 organization.

10 COMMITTEE MEMBER JELINCIC: Thank you. And then
11 in your PowerPoint, weaknesses, you identified promotion
12 restrictions. And given our continuous testing, I'm not
13 sure exactly what you were referring to, so --

14 MS. BONAFEDE: Well, promotion restrictions,
15 they're more -- they're more descriptive of how you do
16 promotions. There are certain restrictions that are in
17 place in the program that have to do with the organization
18 itself that prevent, for example, promotions in place,
19 that prevent an individual from having the team supporting
20 them, because the compensation history doesn't stay with
21 the position. It stays with the person. And so you end
22 up jeopardizing the bonus structures of potential direct
23 reports, because of the structure of it.

24 And those are just things that will have to be
25 worked out. And that's why we've identified them to INVO

1 and to the CEO, so that they can work through some of
2 these issues. They were probably unintended consequences
3 of the outcome, but they're there, and so people work
4 around them when they can't fix them correctly.

5 COMMITTEE MEMBER JELINCIC: So when you're
6 talking about promotion restrictions, you're actually
7 talking about more than just the ability to promote?

8 MS. BONAFEDE: Yes.

9 COMMITTEE MEMBER JELINCIC: Okay. And the other
10 observation I will make, and I won't ask you to comment on
11 it, but you talked about the benchmark being 63 percent
12 govies, and so ESG couldn't fit very well. But that's
13 inconsistent with what you said on page 8 of 28 of your
14 report, where, you know, the govies and government
15 controlled were significantly smaller. And then back in A
16 2, Attachment 2, where we actually look -- they identified
17 what the portfolio was, you know, we deviated from the --
18 that benchmark a fair amount. And so I'm just going to
19 suggest there may be more opportunities to incorporate ESG
20 than you reflected in your report.

21 MS. BONAFEDE: Okay.

22 COMMITTEE MEMBER JELINCIC: Thank you, Mr. Chair.

23 CHAIRPERSON JONES: Thank you. Okay.

24 Mrs. Hagen.

25 ACTING COMMITTEE MEMBER HAGEN: Thank you. I

1 actually had a similar question on the promotional
2 restrictions comments. And I think I understood what you
3 were saying. I guess I would just recommend to staff that
4 you forward any restrictions you believe are problematic
5 to CalHR, the organization that I represent. We're in the
6 midst of civil service improvement, and we're actually
7 working on regulation and law changes on this very issue.
8 So we'd like to hear about any impediments that hiring
9 authorities are facing with promos in place.

10 My second question was relative to on page 15 of
11 Attachment 1, you talk about travel rules and regulations,
12 and that there's challenges in travel rules and
13 regulations. And I'd just like to hear what some of those
14 might be.

15 MS. BONAFEDE: Well, from the rules and
16 regulations concerning travel can be fairly restrictive.
17 And so it can impede staff going to do research, and to
18 perform general due diligence. I think for the most part,
19 they have, you know, determined a way to move through the
20 process, but it's not always efficient. So I think
21 probably a review of what the travel guidelines -- and
22 it's probably an effect of the budgeting process as well.
23 So those guidelines should probably be reviewed.

24 ACTING COMMITTEE MEMBER HAGEN: Thank you.

25 CHAIRPERSON JONES: Okay. Mr. Slaton.

1 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.

2 On the score sheet, the two categories commitment
3 to improve and market anomaly, we have high scores, but
4 we're not maximum possible. So could you address are
5 those -- are they really achievable to actually end up
6 improving? From the analysis, it seemed like I was having
7 difficulty seeing where there was room to actually improve
8 or are we really at the top of our game?

9 MS. BONAFEDE: Well, you know, I think from the
10 commitment to improve section is one of those that has
11 actually changed this year, because we --

12 VICE CHAIRPERSON SLATON: I recognize that.

13 MS. BONAFEDE: -- easier to recognize that.

14 So actually from that scoring you're 25 out of
15 30, which is a fairly healthy score. And I think, you
16 know, no organization is going to get a perfect score,
17 and, you know, just to put this in context, this is a very
18 strong organization, and doing a very good job managing
19 the assets according to the way that you have directed
20 them to.

21 And there's just going to always be some
22 impediments to a perfect score within this organization,
23 because, you know, you're a public defined benefit plan.

24 VICE CHAIRPERSON SLATON: Well, but let's go to
25 market anomaly where it's not a perfect -- it's a good

1 score, but not a perfect score, but yet on the buy/sell
2 discipline it's a perfect score. So help me understand
3 the difference between those two.

4 MS. BONAFEDE: Okay. Let me actually get it in
5 front of me here.

6 So from a market anomaly, you have 35 out of 40.
7 Again, we think that's a pretty strong score.

8 VICE CHAIRPERSON SLATON: Sure.

9 MS. BONAFEDE: From a buy/sell discipline, that
10 particular score has been strong throughout the
11 organization. And I think that what we have seen in terms
12 of a buy/sell discipline is that there is a very
13 strong -- a lot times in an investment organization,
14 there's a buy discipline. There's not a sell discipline.
15 And this staff is very experienced in being -- knowing
16 when to sell. You know, that's, I think, probably one of
17 the hardest decisions in an investment management
18 organization, at least in the portfolio management
19 process.

20 And so we think that the staff does a very good
21 job in determining if something is overvalued, it's time
22 to sell it. And so they do a good job there.

23 From a market anomaly, that's typically do we
24 have information that we can explain market anomalies and,
25 you know, I think it's -- they do a very good job, and I

1 think it's very difficult to get a perfect score there.
2 That's -- you know, that means you get everything right
3 all the time.

4 VICE CHAIRPERSON SLATON: Well, I can tell you
5 looking at the overall scores and the scores in each
6 category, I'm very satisfied. I just want to understand
7 where there's room and where there's not room.

8 Thank you.

9 MS. BONAFEDE: Right. It's a thinking process.

10 CHAIRPERSON JONES: Okay. Thank you.

11 Mr. Jelincic.

12 COMMITTEE MEMBER JELINCIC: A couple of things.
13 And, Bill, in response to you, if you look at the -- back
14 on 18 of 28, where they actually define the market
15 anomalies, it's market anomalies/inefficiencies and it's
16 clear identification how and where. So I think when you
17 read the larger description, you will see where the score
18 came from.

19 And Ted, early on, you had said, you know, the
20 issue of compensation and the ability to hire at both the
21 IO and PM level came up. And you had said you were going
22 to defer your comments until this part. So I hereby call
23 on you to give me your deferred comments.

24 CHIEF INVESTMENT OFFICER ELIOPOULOS: I was
25 waiting for the right moment to jump in. So, Mr. Chair,

1 I'm ready to do that, if that's -- I don't know how many
2 questions you have pending, so --

3 CHAIRPERSON JONES: Yeah, we don't have any
4 further questions.

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: So, you
6 know, looking at the SWOT analysis, the strength,
7 weaknesses, opportunity, and threat analysis, I think
8 it -- one, I would -- in any review of any of our
9 programs, I would love to have the strengths and
10 weaknesses identified here. The fixed income team is an
11 incredibly strong unit with strong leadership and depth of
12 experience and performance that we've talked about here.

13 So those are all -- those are wonderful
14 attributes to have of a program review and it's been a
15 consistent review during, boy, my eight years here, and
16 watching it successively.

17 In our Investment Beliefs, it does note that --
18 our Beliefs do note that there are some constraints that
19 the Investment Office has working within a State
20 structure. It's just part of our -- part of being an
21 investment organization within a public agency and a State
22 agency, and is one of our Investment Belief number 10 just
23 to recognize that. And I think it's important to have
24 your independent Board consultant, Wilshire, do these
25 reviews from time to time. And certainly their review is

1 comparing, in this case, our fixed income unit to the best
2 organizations globally that they review.

3 And pointing out, I think, some of the -- some of
4 the, you know, in their words, constraints and
5 restrictions, I would call them part of -- you know, part
6 of the structure of being within the public organization.

7 Having said all of that, I do believe, from a
8 compensation perspective, the Perf and Comp Committee is
9 addressing these issues, or -- not issues. I'll just say
10 is addressing compensation for all of the employees at
11 CalPERS, including within the Investment Office. And I
12 think that -- that process is a good one, and ongoing, and
13 one that is never solved. There's never any one point in
14 time that you can say that you have a perfect compensation
15 structure. But certainly the work that is being done in
16 identifying our peer universe, setting a target for
17 compensation are all important elements to making sure
18 that in the case where we have such a strong internal
19 team, where they're internally, actively managing these
20 assets on a full-time basis, we want to make sure that the
21 compensation structure is adequate to hire and retain the
22 talent that we need to do that.

23 I think from my perspective, we've been
24 remarkably effective in retaining and keeping this fixed
25 income team for quite some time. I mean, it's a

1 remarkable leadership team that has been assembled and
2 been here for quite some time.

3 So I think on balance, given all of the global
4 restraints or concerns that we might have, we've been
5 remarkably successful in keeping a team in place and to do
6 a very, very strong job.

7 I think the issue of promotions in place is
8 something that we've tackled within the CalPERS
9 organization as a whole. And really, I think it's an
10 observation that, you know, makes our investment
11 organization perhaps a little different than private
12 sector employers in some of the abilities to, you know,
13 promote someone in place.

14 But I think on balance, we've been very
15 successful in working with HR to address career paths, and
16 promotional opportunities, and succession planning for the
17 Investment Office, as well as other divisions within
18 CalPERS.

19 The last two points I wanted to make sure to
20 cover. One, in terms of travel restrictions, I do think
21 we've been -- you know, while we are an Investment Office
22 operating within a State agency, we've been pretty well
23 able to travel to where we need to go to, to perform the
24 due diligence that we need to in order to satisfy our
25 fiduciary obligations. Are there some differences between

1 the travel guidelines and rules that we have versus the
2 private sector? Sure.

3 (Laughter.)

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: Are
5 there -- you know, are there perhaps things that we could
6 do in more depth or have more time or have more capacity?
7 Sure. But I don't, at least from what I've seen and what
8 I've heard from our team, there's nothing in this
9 observation that rises to the level of not being able to
10 perform our duties to a satisfactory level and to the
11 level of our fiduciary obligations for sure. And we've
12 done quite a bit of work on the travel rules to make sure
13 our teams are able to go where they need to go, but it's
14 certainly -- I think when you have an independent
15 consultant come in, as is Wilshire, they want to make sure
16 to inform the Committee that in placing our team versus,
17 as I said, other teams in the private sector, do we
18 operate at a slight disadvantage? Sure. But I think what
19 we have in place now allows us to do our jobs and complete
20 our duties satisfactorily and actually to a very high
21 degree.

22 Last, in terms of the tug and pull of
23 responsibilities by our, you know, Investment Directors,
24 you know, formerly known as Senior Portfolio Managers, and
25 our Managing Investment Directors, yes, we're asking for

1 more time to be devoted to total fund priorities as part
2 of the Vision 2020 process, as well as the ongoing roadmap
3 process of our heavy lift.

4 And it is a strain on all of us. We're trying to
5 improve all these various internal control and other
6 roadmap items. We're trying to place more of an emphasis
7 on the total fund return and risk profile. All at the
8 same time, we're asking each of the asset classes to
9 continue with their normal and very robust work process.

10 So we're well aware of the strain that is placing
11 us, and that's why we continue to outline for this
12 committee, this is a very heavy lift period. It has been
13 since the financial crisis and through to today. All of
14 the reporting that Wylie and Cheryl just did in the
15 risk -- enterprise risk report to be able to move those
16 elevated internal control and risk items from elevated to
17 moderate is reflecting of an incredible amount of work
18 that you can see the team that's in front of you here
19 today. And if we had the rest of Investor Directors from
20 the fixed income unit and the other asset classes, you
21 will see that they were all employed at contributing to
22 those heavy-lift items.

23 And we don't see a -- we don't see a break
24 between now and 2020 in order to accomplish not just the
25 workplan items or heavy lift items, but also bringing the

1 Investment Director level talent into some of the overall
2 total fund decision making that we're going to architect
3 over the next three, four years.

4 So I think Wilshire is very right to point that
5 out as an issue to be aware of. It's one we're extremely
6 aware of, but we think, on balance, that we really don't
7 have an option, but to strive towards really the
8 excellence that we're hoping to get to over the end of
9 this next four and a half year run. And I think we'll
10 look back, as we have now looking back over the last five
11 years, that it's worth the effort. But I don't want to
12 minimize at all the impact on the level of work and strain
13 it puts on the entire Investment Office, as well as other
14 parts of the CalPERS organization to make sure that we hit
15 those goals.

16 CHAIRPERSON JONES: Okay.

17 COMMITTEE MEMBER JELINCIC: I won't comment on
18 the difficulty of finding breakfast on the island of
19 Manhattan for seven bucks, but I will say that if we ask
20 people to travel and do things on our behalf, we ought to
21 pick up reasonable expenses.

22 Historically, we've had more difficulty hiring
23 and retaining in the IO series than we have in the 20098
24 classes, where we can set the salary. Is that still the
25 case?

1 CHIEF INVESTMENT OFFICER ELIOPOULOS: I would
2 have to -- that's a good question. I would have to defer
3 to Doug Hoffner who has some of the statistics on it,
4 because just looking on -- thinking about it on the
5 surface of it -- oh, he's here.

6 DEPUTY EXECUTIVE OFFICER HOFFNER: I'm not sure I
7 heard the total question, so if you could repeat that, it
8 would be helpful.

9 COMMITTEE MEMBER JELINCIC: Historically, we've
10 had more problems with hiring and retaining at the IO
11 series, the rank and file than we have with the 20098
12 folks, since we've got the authority to set salaries and
13 make them more reasonable. Is that still the case or --

14 DEPUTY EXECUTIVE OFFICER HOFFNER: Well, we did a
15 10-year analysis within the GFI office. And so we look at
16 in the Investment Officer series right now, the tenure is
17 at 7.1 years. Managers are at 13.5 years. And a total of
18 9.8 for the two groups together.

19 That's somewhat higher than both the rest of the
20 Investment Office in both the IO and management series
21 within the organization. So they're doing better there in
22 terms of length of tenure in the organization. It doesn't
23 break out further between the different actual
24 classifications of IOs.

25 COMMITTEE MEMBER JELINCIC: Have we done any work

1 on how long it takes to hire in those?

2 DEPUTY EXECUTIVE OFFICER HOFFNER: We have. And
3 so we also did a duration to fill. The global fixed
4 income actually has a range between 42 days and 110 days
5 in the 2014 fiscal year. On average, that's breaking out
6 71 days to hire an individual. That's better than the
7 rest of the enterprise at 75 days on average, and then the
8 rest of the Investment Office at 111.

9 COMMITTEE MEMBER JELINCIC: And is there a break
10 between the IOs and the 20098s?

11 DEPUTY EXECUTIVE OFFICER HOFFNER: This one
12 doesn't include the break by that. We could further drill
13 down on that, but essentially it says they're doing a
14 better job in terms of the overall organization, and
15 substantially, I think, better than the rest of the other
16 positions within that.

17 So I don't know the number. They have, I think,
18 at this point four IO positions, and one management
19 position vacancy. So to the degree there's a difference
20 there compared to the other parts of the Investment
21 Office, we'd have to look at that analysis.

22 COMMITTEE MEMBER JELINCIC: Thank you.

23 CHAIRPERSON JONES: Okay. Well, thank -- yes,
24 Curtis.

25 MANAGING INVESTMENT DIRECTOR ISHII: I just want

1 one comment. Mr. Jelincic brings up a good point. I
2 think what we do is change the way we recruit, all right?
3 We used to try to recruit experienced people. And if you
4 try to do that, it's going to -- you can't do it. It's
5 going to cost you too much, right? You try to do MBAs, we
6 don't have the salary structure for that.

7 So what we've done and the reason why I think
8 we're somewhat successful is we've changed the way we
9 recruit. We bring people in. We have an internship
10 program. We'll bring them in as an undergraduate, take a
11 look at them. If they're good, we hire them, and then we
12 train them, right?

13 It's a different model. And it's the way you
14 have to do it, whereas if you're in the private sector,
15 you let them gain a couple years experience. Then you
16 hire them and you might pay 100 grand.

17 All right. So CalPERS is just changing the model
18 you have to understand. And we sell ourselves based upon
19 a stable employer, and we're going to teach you. We're
20 going to get you skill sets that maybe we can't pay you,
21 but you're going to -- you can move on and you'll be able
22 to move someplace else, if you need to.

23 But this is a great place to learn and you get,
24 you know, very experienced staff. And I think that's what
25 we've decided. We did that about 15 years ago when we had

1 vacancies -- if you look at our vacancy rate 10 years ago,
2 we had 10, 12 number of positions we couldn't recruit. So
3 we changed it.

4 CHAIRPERSON JONES: Okay. Thank you.

5 Yes, there was one takeaway towards the end that
6 I think needs mentioning. And this comment does not
7 include activities that may normally go through the
8 Performance, Comp and Talent Management Committee, but I
9 did hear an offer to provide assistance, if there
10 impediments or restrictions around whatever personnel
11 management issues you're dealing with, that they're open.

12 So we certainly want you to, you know, take
13 advantage of that, if you need to. So that's about the
14 only takeaway that I heard from that discussion.

15 And I understand you're completed now, Julia?
16 You have -- and I just want to -- I understand, Julia,
17 that this is your last presentation to CalPERS, and I just
18 wanted to extend, on behalf of the Committee, our
19 appreciation for you over the years of the services that
20 you've provided to this Committee, and also wish you the
21 best in whatever endeavor you have, especially on your
22 leadership and support on the asset liability management
23 workshops. So we just want to thank you for your service
24 and wish you well on your new endeavor. Okay.

25 MS. BONAFEDE: Well, thank you very much. And I

1 just want to thank the entire Investment Committee and the
2 organization and staff. It has been truly an honor and
3 pleasure to work for an organization that is so committed
4 and so passionate about delivering the mission of CalPERS.
5 And I just want to commend you. I've never been in an
6 organization like this.

7 And I am very excited to move forward, but I just
8 want you to know that you have a wonderful team at
9 Wilshire. And I transferring my responsibilities to
10 Andrew's able hands, and am confident that he will taking
11 care of you going forward. So thank you again for
12 everything.

13 CHAIRPERSON JONES: Thank you.

14 Okay. We will now move to the next item on the
15 agenda, Proposed Revision of Fixed Income Program
16 Policies - Initial review.

17 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

18 Thank you, Mr. Chairman. Wylie Tollette, CalPERS
19 Investment Office staff.

20 This is the continuation of the policy revision
21 project initiated with your approval with the total fund
22 policy back in March. We will continue to bring program
23 level policies before the Committee through the remainder
24 of the year following each annual program review, as each
25 separate item is brought forward, including through to the

1 new year with the affiliate fund, the multi-asset class
2 and the TIPS program policies later.

3 Our guiding principles in this effort continue to
4 be to ensure that policy revisions provide clarity of
5 roles between staff/Investment Committee, are testable and
6 include clear measurable and specific language, and
7 finally the appropriate level of detail as we continue to
8 try to remove procedural, duplicative, and aspirational
9 language.

10 One other note is we will plan to incorporate --
11 this is the first reading, so we will plan to incorporate
12 any of the changes that we discussed earlier in the
13 meeting with the Global Equity Policy, we'll plan to
14 incorporate those into the fixed income policy.

15 Now, specifically to the global fixed income,
16 there's some specific items here. We're proposing that
17 the Committee consider revisions to six fixed income
18 policies. This includes the global fixed income policy,
19 inflation assets, liquidity, the credit enhancement
20 policy, which has now been consolidated into the global
21 fixed income policy, low duration fixed income, and
22 finally, securities lending.

23 All of the policies have been revised to conform
24 to the new total fund investment policy format, so you'll
25 see that they use tables and appendices. Investment

1 limits and constraints that were included in both the
2 previous policy, as well as within investment delegations
3 are now included in the policy. There have been no
4 substantive changes to the policy risk limits or
5 constraints. They're consistent with the prior year.

6 Finally, procedural elements -- any procedural
7 elements that were removed from the policies have now been
8 moved into policy procedure documents. Now, those are
9 overseen by the investment and operating committees within
10 the Investment Office, and will still be subject to the
11 consultant review, as well as all the compliance tests
12 that the current policies are subject to.

13 So with that, I will pause and see if there's any
14 questions, and actually Curtis has one correction.

15 MANAGING INVESTMENT DIRECTOR ISHII: I have one
16 correction. Mr. Jelincic appropriately pointed out on
17 page 22, there's a typo for all securities, the minimum
18 credit rating, the middle one should be BBB minus. And he
19 appropriately caught that. That's a good catch. We're
20 going to make the correction.

21 CHAIRPERSON JONES: Okay. Thank you.

22 Mr. Jelincic.

23 COMMITTEE MEMBER JELINCIC: Yeah. The
24 introduction and the reporting, you know, we talked about
25 earlier, so I won't repeat that. But on 10 of 27, the

1 table at the bottom, I learned during the briefing that
2 the second and third lines are actually subsets of the
3 first line.

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

5 That's correct. They should be -- we'll plan to
6 indent them so that that's more evident in the second
7 reading.

8 COMMITTEE MEMBER JELINCIC: Okay. Because, you
9 know, I got very confused how you can have 80 and 60.

10 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
11 Understandably.

12 COMMITTEE MEMBER JELINCIC: And that actually
13 was -- you know, the comment about the introduction and
14 what gets reported goes throughout all the policies.

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
16 Yes.

17 COMMITTEE MEMBER JELINCIC: Other than that, I
18 have no comments.

19 CHAIRPERSON JONES: Okay. Thank you. So seeing
20 no further questions, thank you for the report.

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:
22 Thank you.

23 CHAIRPERSON JONES: And we now move to Item 11,
24 summary of Committee direction. Now, this is a new part
25 of all agendas, and we just happen to be the first

1 Committee to respond to that. And I've attempted to,
2 during the course of the meeting, is to highlight those
3 directions, so that we wouldn't have to repeat all of them
4 here at this time.

5 But if there's any that, Ted, you and your staff
6 picked up that perhaps I did not, and you perceived it as
7 a direction, now is the time to let us know.

8 CHIEF INVESTMENT OFFICER ELIOPOULOS: Okay. Yes,
9 Mr. Chair, very much so. So I -- what I was planning to
10 do was just cover the Committee Chair directions. So I'm
11 hesitating just because I was planning on going through
12 them all, and now I'm trying to piece through the ones
13 that were -- that just came recently. So let me just --
14 it might be a bit of a hearing it twice, but why don't I
15 just do this and see if I've heard everything.

16 So the first Committee direction came in Agenda
17 Item 6A, the review of the global equity policy, where the
18 Chair directed to bring the policy back next month to
19 review the questions regarding the introduction. The word
20 "absolute", and the -- you know, any clarifications if
21 needed on the reporting item that was brought up. That's
22 what I took from that.

23 Agenda Item 7B, the agenda item on investments in
24 coal, the Committee Chair directed that we follow the
25 legislation -- the timetable that was outlined in the

1 agenda item, and make sure to continue our focus on our
2 fiduciary obligations during that time period.

3 Number two, to not add to our thermal coal
4 holdings as defined in the legislation during the pendency
5 of this time period from today until the Board makes a
6 divestment decision.

7 And three, to write a letter to the, I believe,
8 additional 85 companies that don't fall within the 50
9 percent revenue definition to put them on notice about
10 the -- that this legislation exists, and to -- well, no,
11 to write the letter --

12 INVESTMENT DIRECTOR WEIR: To take up the
13 question of the 85 companies at the off-site in January.

14 CHIEF INVESTMENT OFFICER ELIOPOULOS: Oh, well
15 that's a good clarification then.

16 CHAIRPERSON JONES: Well, no.

17 CHIEF INVESTMENT OFFICER ELIOPOULOS: No, so I
18 think -- I thought the direction was to go ahead and write
19 the letters, the 85 letters.

20 CHAIRPERSON JONES: To write the letters. Two
21 directions, two pieces, yeah.

22 CHIEF INVESTMENT OFFICER ELIOPOULOS: And then
23 last, to take up at the January off-site the approach to
24 the various fossil fuel definitions that we -- the
25 concentric circles that we listed in the item.

1 CHAIRPERSON JONES: I'm sorry. I'm sorry, would
2 you repeat it, Ted, the last one?

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: This last
4 one?

5 CHAIRPERSON JONES: Yeah.

6 CHIEF INVESTMENT OFFICER ELIOPOULOS: Yeah. So
7 the last one is we would take up at the January off-site
8 the approach that we would take to engagement with the,
9 what I'll call, the various concentric circles that were
10 presented, the various definitions of substrata of fossil
11 fuel to thermal coal to all coal companies will be
12 included in the January off-site discussion of priorities
13 of how to approach ESG.

14 And I think a good point, we also will follow up
15 with the Legal Office on whether or not the legislation
16 applies to our affiliate funds.

17 CHAIRPERSON JONES: Okay. Great. Okay. And on
18 that I see Mr. Jelincic has a question. Is it about the
19 summary of the directions, J.J., or something else?

20 COMMITTEE MEMBER JELINCIC: No, it is --

21 CHAIRPERSON JONES: Before I call, I want to
22 know --

23 COMMITTEE MEMBER JELINCIC: It was actually on
24 the last item. I didn't punch the button.

25 CHAIRPERSON JONES: Okay. I'll go back to you in

1 a minute. Okay. So then if the Committee then --

2 CHIEF INVESTMENT OFFICER ELIOPOULOS: I have
3 two -- Mr. Chair, I have two more.

4 CHAIRPERSON JONES: Okay.

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: Sorry, Mr.
6 Chair. On Agenda Item 8a, on the enterprise risk reports,
7 I heard the Committee Chair direct staff to provide some
8 more written narrative around the agenda item that we will
9 provide every six months.

10 And lastly, in Agenda Item 9b, on the Wilshire
11 report, the Committee directed staff to work with HR if we
12 have any additional items or comments that we'd like to
13 propose to CalHR to assemble those and forward them.

14 CHAIRPERSON JONES: Okay. Very good. Committee
15 members concur?

16 So the process is working.

17 Thank you very much

18 CHIEF INVESTMENT OFFICER ELIOPOULOS: Thank you
19 to Laurie Weir for helping me.

20 CHAIRPERSON JONES: Thanks, Laurie.

21 Okay. So now we have one more question before we
22 call -- J.J.

23 COMMITTEE MEMBER JELINCIC: Yeah. This goes back
24 to the previous item, particularly the securities lending
25 policy appendices, 27 of 27. We just need to make sure

1 that the daily, weekly, and monthly are summed up.
2 They're cumulative, not -- we talked about it in the
3 briefing, just some language to make sure that that's
4 clear.

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: Okay.

6 COMMITTEE MEMBER JELINCIC: Thank you.

7 CHAIRPERSON JONES: Okay. Thank.

8 Now, we move to the last item on the agenda,
9 public comment. We do have a number of requests to speak,
10 and we -- I'm going to call up the first three, Ms.
11 Giachino, Turcios -- pardon me, if I messed that up -- and
12 Mr. -- Ms. Martinez. That will be the first three. And
13 then they would follow -- would you please identify
14 yourself and your organization. And each of you will have
15 three minutes to speak and the clock is right here before
16 you to apprise you of your time left.

17 MS. GIACHINO: Okay. Thank you. The four of us
18 are together speaking on the same issue.

19 My name is Alyssa Giachino. I'm with UNITE HERE.
20 First I want to recognize CalPERS leadership in private
21 equity, particularly recent robust discussions on
22 transparency and accountability.

23 I'm here to talk about TPG and Leonard Green,
24 both significant partners for CalPERS. Jointly, these two
25 firms own the Palms Casino in Las Vegas. In a moment,

1 you'll hear from Jose, Asela, and Father Almodiel from Las
2 Vegas.

3 We've also shared materials with the Committee,
4 including an example of recent media coverage. It also
5 has a petition signed by a majority of Palms workers
6 expressing their desire for a fair process to choose
7 whether to unionize in an environment free from
8 intimidation or hostility.

9 Palms management has refused to be neutral.
10 Instead of honoring employees' requests, in August the
11 Palms announced it was outsourcing hundreds of food and
12 beverage jobs effective November 2nd. As a result, the
13 property faces the threat of disrupted revenues or
14 operation due to a labor dispute. We have been reaching
15 out to Leonard Green and TPG for several months seeking
16 labor peace, an agreement that would mitigate labor risk
17 to the investment.

18 We understand CalPERS has sent a letter to both
19 TPG and Leonard Green expressing concern and encouraging
20 engagement. Neither Leonard Green nor TPG has responded
21 to our calls, especially over outsourcing. Many other
22 employers in Las Vegas have reached agreements that
23 secured labor peace for the 55,000 casino workers we
24 represent. The industry has grown and profited, while
25 ensuring job security, health benefits, and fair wages for

1 workers.

2 By breaking with the norm, TPG and Leonard Green
3 create unnecessary risk for LPs, such as CalPERS. We have
4 worked positively with other private equity firms. One
5 example from the same market is Blackstone, which took
6 over the Cosmopolitan Casino earlier this year, Blackstone
7 committed, at that time, to retain all workers and resolve
8 a labor dispute that had lasted for several years under
9 the previous ownership.

10 We urge CalPERS, as a significant investor with
11 both TPG and Leonard Green, to continue to engage with
12 them and encourage labor peace for the benefit of all
13 stakeholders.

14 Thank you.

15 MR. TURCIOS: Good afternoon, everyone. My name
16 is Jose Turcios. I have lived in Las Vegas for 25 years.
17 I am a married father raising three children. I have
18 worked at the Palms Casino Resort for 3 years as a
19 houseman. A houseman job is to remove dirty linen and
20 trash from the floors, also bring fresh linen and supplies
21 for the housekeepers.

22 I am from El Salvador. I came to Las Vegas to
23 provide a better life for my family. I do the same work
24 as a houseman in union casinos, but I do it for less money
25 and fewer benefits.

1 A majority of workers at the Palms want a fair
2 process to exercise our right to choose a union. My
3 co-workers and I have met several times with the CEO of
4 the Palms to Todd Greenberg. We ask management to commit
5 to being neutral, so that as workers we could make our own
6 decision without fear of retaliation or intimidation, but
7 Palms management has refused and instead announced they
8 will outsource over 220 jobs.

9 We are all proud to be employees of the Palms and
10 work hard to serve customers and build the casino's
11 success. We are asking for the same process that 55 other
12 Las Vegas casino workers had in that process, that the
13 union and their members commit to not picketing or running
14 a boycott, because workers are getting a fair process to
15 decide.

16 I ask you as investors to urge TPG and Leonard
17 Green to commit to labor peace.

18 Thank you very much.

19 CHAIRPERSON JONES: Thank you.

20 MS. MARTINEZ: Good afternoon, everybody. My
21 name is Asela Martinez, UNITE HERE, Local 226, las Vegas,
22 Nevada. I work in the industry for 25 years. I really
23 appreciate, you know, your attention to send the message
24 TPG and Leonard Green.

25 Thank you very much.

1 REVEREND ALMODIEL: My name is the Reverend
2 Arsolin Almodiel. I lead a CLUE, Clergy and Laity United
3 for Economic Justice. I am priest of All Saints Episcopal
4 Church. I am here today with Jose Turcios from the Palms,
5 because I shared the worker's concern about the labor
6 situation.

7 I believe that all of us still subscribe to the
8 phrase, "In God We Trust", and all people are created in
9 the image of God, so that workers like them know how to
10 respond to their situation, and to the unfairness they
11 felt here and now.

12 As people of faith, we recognize the dignity of
13 all people and all workers. Our religious traditions
14 affirm the right of workers to freely organize themselves,
15 to improve their wages, benefits, and working conditions
16 and assert the right to avoid on the job.

17 Operation of workers is an insult to human
18 dignity and an affront to God. All workers deserve the
19 opportunity to provide for their families, to participate
20 fully in their communities economically, socially, and
21 spiritually.

22 Thousands of workers in Las Vegas are represented
23 by unions. Through collective action, they have been able
24 to earn fair wages, enjoy health care for their families,
25 and most important, to have respect on the job.

1 Our congregation in the faith community in Las
2 Vegas are made up of all kinds of workers, including many
3 who are represented by unions. Our communities benefit
4 when families have job stability and access to affordable
5 health care.

6 I am deeply concerned that the private equity
7 firms that own the Palms haven't committed to labor peace
8 and a fair process for those workers. I am even more
9 concerned by the announcement that over 220 Palms workers'
10 jobs will be outsourced in November. I urge you, as
11 investors, to call upon TPG and Leonard Green to ensure
12 labor peace and job security for workers at the Palms.

13 We have shared with you a letter signed by more
14 than 30 clergies of the Las Vegas faith community calling
15 for fairness for Palms workers to remind us all from Jesus
16 Christ he said do not do unto others what we do not do --
17 we do not want them do unto you. And Jesus taught us to
18 pray about God's name be hallowed. God's kingdom come and
19 God's will be done on earth. I think we can shape the
20 world towards that.

21 Thank you.

22 CHAIRPERSON JONES: Thank you for your interest
23 in CalPERS. And we appreciate you taking the time to come
24 and share your views with us. And as was mentioned
25 earlier, it is also my understanding that letters have

1 been written to the private equity managers regarding this
2 issue. And so I would just suggest that you continue to
3 work with staff on this issue.

4 Thank you again for coming.

5 That concludes the open session meeting and this
6 meeting is adjourned.

7 (Thereupon California Public Employees'
8 Retirement System, Investment Committee
9 meeting open session adjourned
10 at 12:56 p.m.)

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1 C E R T I F I C A T E O F R E P O R T E R

2 I, JAMES F. PETERS, a Certified Shorthand
3 Reporter of the State of California, do hereby certify:

4 That I am a disinterested person herein; that the
5 foregoing California Public Employees' Retirement System,
6 Board of Administration, Investment Committee open session
7 meeting was reported in shorthand by me, James F. Peters,
8 a Certified Shorthand Reporter of the State of California,
9 and was thereafter transcribed, under my direction, by
10 computer-assisted transcription;

11 I further certify that I am not of counsel or
12 attorney for any of the parties to said meeting nor in any
13 way interested in the outcome of said meeting.

14 IN WITNESS WHEREOF, I have hereunto set my hand
15 this 23rd day of October, 2015.

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23 JAMES F. PETERS, CSR
24 Certified Shorthand Reporter
25 License No. 10063