

MEETING  
STATE OF CALIFORNIA  
PUBLIC EMPLOYEES' RETIREMENT SYSTEM  
BOARD OF ADMINISTRATION  
INVESTMENT COMMITTEE  
OPEN SESSION

ROBERT F. CARLSON AUDITORIUM  
LINCOLN PLAZA NORTH  
400 P STREET  
SACRAMENTO, CALIFORNIA

TUESDAY, SEPTEMBER 15, 2015  
9:16 A.M.

JAMES F. PETERS, CSR  
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A P P E A R A N C E S

COMMITTEE MEMBERS:

Mr. Henry Jones, Chairperson

Mr. Bill Slaton, Vice Chairperson

Mr. Michael Bilbrey

Mr. John Chiang, also represented by Mr. Frank Moore

Mr. Richard Costigan

Mr. Rob Feckner

Mr. Richard Gillihan, represented by Ms. Katie Hagen

Ms. Dana Hollinger

Mr. J.J. Jelincic

Mr. Ron Lind

Ms. Priya Mathur

Ms. Theresa Taylor

Ms. Betty Yee

STAFF:

Ms. Anne Stausboll, Chief Executive Officer

Mr. Doug Hoffner, Deputy Executive Officer

Ms. Cheryl Eason, Chief Financial Officer

Mr. Ted Eliopoulos, Chief Investment Officer

Mr. Matthew Jacobs, General Counsel

Mr. Dan Bienvenue, Managing Investment Director

Mr. John Cole, investment Director

A P P E A R A N C E S C O N T I N U E D

STAFF:

Ms. Cheryl Edwards, Committee Secretary

Ms. Kimberly Malm, Chief, Operations Support Services  
Division

Mr. Don Pontes, Investment Director

Mr. Craig Rhines, Investment Officer

Ms. Anne Simpson, Investment Director

Mr. Wylie Tollette, Chief Operating Investment Officer

ALSO PRESENT:

Ms. Julia Bonafede, Wilshire Consulting

Mr. Allan Emkin, Pension Consulting Alliance

Mr. Steve Foresti, Wilshire Consulting

Mr. Andrew Junkin, Wilshire Consulting

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1  
2 CHAIRPERSON JONES: I'd like to call the  
3 Investment Committee meeting to order. The first order of  
4 business is roll call, please.

5 COMMITTEE SECRETARY EDWARDS: Henry Jones?

6 CHAIRPERSON JONES: Here.

7 COMMITTEE SECRETARY EDWARDS: Bill Slaton?

8 VICE CHAIRPERSON SLATON: Here.

9 COMMITTEE SECRETARY EDWARDS: Michael Bilbrey?

10 COMMITTEE MEMBER BILBREY: Good morning.

11 COMMITTEE SECRETARY EDWARDS: John Chiang?

12 COMMITTEE MEMBER CHIANG: Good morning.

13 COMMITTEE SECRETARY EDWARDS: Richard Costigan?

14 COMMITTEE MEMBER COSTIGAN: Good morning.

15 COMMITTEE SECRETARY EDWARDS: Rob Feckner?

16 COMMITTEE MEMBER FECKNER: Good morning.

17 COMMITTEE SECRETARY EDWARDS: Richard Gillihan  
18 represented by Katie Hagen?

19 ACTING COMMITTEE MEMBER HAGEN: Here.

20 COMMITTEE SECRETARY EDWARDS: Dana Hollinger?

21 COMMITTEE MEMBER HOLLINGER: Here.

22 COMMITTEE SECRETARY EDWARDS: J.J. Jelincic?

23 COMMITTEE MEMBER JELINCIC: Here.

24 COMMITTEE SECRETARY EDWARDS: Ron Lind?

25 COMMITTEE MEMBER LIND: Here.

1 COMMITTEE SECRETARY EDWARDS: Priya Mathur?

2 COMMITTEE MEMBER MATHUR: Good morning.

3 COMMITTEE SECRETARY EDWARDS: Theresa Taylor?

4 COMMITTEE MEMBER TAYLOR: Here.

5 COMMITTEE SECRETARY EDWARDS: Betty Yee?

6 COMMITTEE MEMBER YEE: Here.

7 CHAIRPERSON JONES: Okay. Thank you.

8 The next item on the agenda is the Chief

9 Investment Officer's Briefing. Mr. Eliopoulos

10 CHIEF INVESTMENT OFFICER ELIOPOULOS: Terrific.

11 Mr. Chair, members of the Committee, good morning.

12 Last week, CalPERS hosted our annually Emerging

13 Transition and Diverse Manager Day here in Sacramento.

14 And this event here in the CalPERS Investment Office

15 provided the unique opportunity for emerging and

16 transitional firms to participate in small 45-minute

17 meetings with senior CalPERS Investment staff,

18 consultants, and advisors. More than 80 firms

19 participated in the areas of global equity, real estate --

20 excuse me -- and private equity.

21 The following day, we held our Diversity Forum,

22 entitled Making the Difference in Business and Finance.

23 And I think for all of us that attended I think you will

24 all agree that it was a tremendous success.

25 More than 330 individuals attended the day long

1 forum at the convention center, which included some really  
2 insightful and terrific panels and opportunities for  
3 excellent networking. I'd like to thank Laurie Weir and  
4 her amazing TIP team for their hard work on both the  
5 emerging, transition, and diversity day here in the  
6 Investment Office, as well as putting on the diversity  
7 forum at the convention center, as well as all the other  
8 divisions that supported us, importantly including the  
9 Stakeholder Relations Division. Incredible work putting  
10 that together.

11           And lastly, I'd also like to thank the Chair, the  
12 Treasurer, and the Controller for participating in the  
13 event, for moderating panels, and all the Board members  
14 who were able to attend and participate in the day. Thank  
15 you very much.

16           I'd like to end my report by addressing some of  
17 the attention that our presentation last month on private  
18 equity received. Our intended presentation on asset  
19 management fees and carried interest led to a series of  
20 questions on some more complex features of the private  
21 equity commingled fund structure. We recognize that we  
22 did not do a good job of explaining these features, and  
23 answering the questions.

24           In fact, when asked about the management fee  
25 offsets, we provided an incorrect answer. Staff simply



1 misunderstood the line of questioning as there were a  
2 series of questions asked that alternated between a  
3 specific fund and some very general questions in nature.  
4 Our error was regrettable, but human.

5           To correct the record, let me use the  
6 hypothetical example that was used last month. We were  
7 asked if a management fee is \$100, and the fee from the  
8 portfolio company is \$50, and there is a 100 percent  
9 offset to the limited partner, will the general partner  
10 ultimately collect the \$100?

11           The answer is yes. We should have answered yes  
12 instead of no. Fees collected by the general partner,  
13 whether offset or not, and whether from the limited  
14 partner or the portfolio company do equal 100 percent of  
15 the management fee.

16           We know that many of you have additional  
17 questions about private equity industry, our role as an  
18 investor, and the inner-workings of private equity  
19 commingled fund structures. In November, we are planning  
20 an educational session for the Board on private equity  
21 that will be presented by staff and invited industry  
22 experts. This will be concurrent with our annual review  
23 of our Private Equity Program.

24           It's important I think that we don't let this  
25 recent attention on our presentation eclipse CalPERS

1 long-standing commitment to financial transparency and  
2 reporting, and in particular, the significant steps we  
3 have taken recently to address what has been a challenge  
4 for the entire industry.

5 We just launched one of the first ever and most  
6 comprehensive reporting systems in the country, our  
7 Private Equity Accounting and Reporting Solution, or  
8 PEARS. It's the result of a three plus year effort that  
9 will enable us to more comprehensively track our private  
10 equity investments, including carried interest going  
11 forward.

12 This is just the latest step in a very long  
13 history of efforts to increase transparency since we began  
14 investing in private equity 25 years ago. We look forward  
15 to more discussions on this topic in November.

16 Mr. Chair, I thank you. That concludes my report  
17 and we're ready to take up the agendas.

18 CHAIRPERSON JONES: We do have a couple of  
19 questions or comments.

20 Mr. Jelincic.

21 COMMITTEE MEMBER JELINCIC: Ted, I appreciate you  
22 correcting the misinformation. But -- this is actually to  
23 the Chair. They gave us misinformation. They evaded  
24 questions. I asked you to reagendaize it, so that we had  
25 all the material in front of us and had a chance to have a

1 discussion, and you declined to create that opportunity.  
2 And yet, you just allowed him to walk back part of the  
3 misinformation. And I just think that, you know, it  
4 either should have been agendized or, you know, it  
5 shouldn't have been part of this report.

6 CHAIRPERSON JONES: Mr. Jelincic, I'm not going  
7 to get in a back-and-forth conversation on this, because  
8 I've sent you a letter, I remember, or an email indicating  
9 what steps we're going to take. And in that email, I did  
10 indicate to you that if we found that there was an error  
11 in the response, we would correct the record, and that's  
12 what this -- the purpose of this was. So I'm not going to  
13 continue to discuss -- go back and forth with you about  
14 how we go from here.

15 COMMITTEE MEMBER JELINCIC: And that's fine. I  
16 just want it on record that I though declining it was  
17 inappropriate, especially when you then allowed him to  
18 address some of the issues.

19 CHAIRPERSON JONES: Mrs. Mathur.

20 COMMITTEE MEMBER JELINCIC: And just of some of  
21 the issues.

22 CHAIRPERSON JONES: Mrs. Mathur.

23 COMMITTEE MEMBER MATHUR: Yes. You know, I was  
24 just at an ILPA-sponsored event, and there's much talk  
25 about the leadership that CalPERS and our staff has

1 demonstrated in this issue in particular and in the  
2 industry more broadly. And I just wanted to recognize  
3 that this is a very complex issue. This is something that  
4 we are -- we are, I think, at the forefront of getting our  
5 arms around among institutional investors globally, and  
6 that we -- that I am so grateful for the really important  
7 efforts of you, Ted and Réal Desrochers and his whole team  
8 in trying to make progress on this issue, which clearly is  
9 a very relevant issue for us and for other investors, but  
10 not one that's going to be solved overnight.

11 So I just wanted to share that.

12 Thank you.

13 CHAIRPERSON JONES: Thank you.

14 Ms. Taylor.

15 COMMITTEE MEMBER TAYLOR: Ted, I wanted to say  
16 two things. One, I really appreciate the diversity forum.  
17 That was awesome. So it was a great event. I'm glad we  
18 had so many people participating.

19 And then two, I just wanted to add that since I  
20 have been on the Committee, I have seen nothing but  
21 everyone working really hard for what we want, which is to  
22 be as transparent as possible. I feel terrible that an  
23 error was made, but I think that Eric and his shop has  
24 done a really good job at trying very hard to make sure  
25 that we are getting this very complex information out to

1 the Board, as well as to the public. So I want to tell  
2 you I appreciate that.

3 CHAIRPERSON JONES: Mr. Slaton.

4 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.

5 I just wanted to reiterate thank you for this  
6 report this morning and for the correction. I know that  
7 the whole issue of transparency, including fees, when it  
8 comes to private equity is challenging, but must be worked  
9 on. And I have confidence that you and your staff are  
10 working on this, and that we'll get to where we need to  
11 be. But I think all of the attention I want to make sure  
12 doesn't overshadow the performance.

13 And on our website you can find the fact sheet on  
14 the Private Equity Program with performance from one year  
15 all the way to 20 years that exceeds our expected return  
16 overall for the fund. So I think that performance which  
17 over 20 years is 12.3 percent reflects that this is an  
18 important part of our portfolio, and that it is helping us  
19 achieve what we need to achieve to provide retirement  
20 security to our members.

21 So I thank you for your work. And look forward  
22 to November, and when we can add additional clarity to  
23 this issue.

24 Thank you.

25 CHAIRPERSON JONES: Mr. Costigan.

1 COMMITTEE MEMBER COSTIGAN: Thank you, Mr. Jones.

2 Mr. Eliopoulos, thank you very much for  
3 acknowledging what occurred last month. I just want to  
4 again -- I've been on the Board almost five years now.  
5 And I really want to say the transformation that I have  
6 seen -- we don't always get it right. There's a lot of  
7 information. I think too often what the public and the  
8 folks in this room don't see is actually what goes on in  
9 preparation for the Board meeting, what goes on between  
10 the last Board meeting and this current Board meeting. We  
11 just don't spend 15 minutes discussing these items.  
12 They're very complex.

13 I think the workshop is a great idea, just  
14 continuing to keep us informed, continuing to keep the  
15 public and the transparency issue. But again, I just want  
16 to reiterate what Slaton said. These are complex issues,  
17 but I do know a couple simple facts every day. I know  
18 that you guys come to the office with two goals in mind,  
19 to achieve the highest rate of return possible for our  
20 member in the most cost efficient manner.

21 And I think knowing that each day that you start  
22 that way, and knowing that there is not an incentive not  
23 to get that right, that you're trying your best. And I  
24 know we're only half way through this journey. When I  
25 look at -- and this is something I've often raised at

1 Finance and Admin. When I look at the resources we direct  
2 to your office, and then I do look what the private equity  
3 managers make, and that their goal everyday isn't getting  
4 the best return for our members. Their goal is to get the  
5 best return for themselves, so that at the end of the day,  
6 they achieve the highest rate possible for themselves.

7 And I know that each day you guys are working  
8 towards that. I know it when we see the monthly  
9 statements. I see it in the firms that we get rid of. I  
10 see it in the Diversity Forum that you guys did last  
11 month. So while I understand the back and forth last  
12 month was extremely difficult, and I know the questions  
13 fly, and it's hard to be anticipate every question, and  
14 oftentimes we do -- I've got some questions later in the  
15 presentation we'll see if you guys are ready for.

16 But from that standpoint, I do know each day that  
17 when guys come in the office that you've got the goals of  
18 our members, this Board, the returns in doing what's  
19 right.

20 So again, thank you, Ted, really for you and Réal  
21 for others to acknowledging -- last month was difficult --  
22 but again, I think putting this forward, and I look  
23 forward to the workshop.

24 Thank you, Mr. Jones

25 CHAIRPERSON JONES: Thank you.

1 Mrs. Yee.

2 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

3 I also wanted to add my really congratulations  
4 and really a job well done on the diversity forum. And it  
5 really demonstrated I think publicly CalPERS commitment to  
6 our program and just the array of firms that were  
7 represented. It was really quite stellar.

8 On the private equity issue, I just wanted to  
9 make a suggestion, if I could. And I'm so happy you  
10 brought up the PEARS system, because the fact of the  
11 matter is we're not a Johnny-come-lately with respect to  
12 how we're tracking all of these transactions. And during  
13 the Educational Forum in November, I think what might be  
14 helpful, because certainly the tenor of the inquiries  
15 we've been getting from the media and others is that  
16 there's quite a bit of misunderstanding on all fronts.

17 And if we could really just dial it back and  
18 have -- even walk us through what a typical private equity  
19 fund transaction looks likes, so that all can have a  
20 common understanding about where management fees become an  
21 issue, where carried interest becomes an issue, where the  
22 offset takes place, I think that would be very, very  
23 helpful, so we have just a foundational understanding  
24 about how these transactions work.

25 CHAIRPERSON JONES: Thank you.



1 Mr. Feckner.

2 COMMITTEE MEMBER FECKNER: Thank you, Mr. Chair.

3 Ted, I just wanted to thank you and your staff  
4 and everybody that you named as far as the diversity  
5 conference went. Dana and I were in another conference in  
6 Southern California, so we weren't able to be here, but we  
7 getting updates on how well the conference was going from  
8 external sources, not from our own folks.

9 So I just wanted to tell you that that did  
10 transcend. And I know that there have been problematic  
11 areas in the past, but this was very well received. And  
12 all of the information we were getting back was very  
13 positive. So thank you and everybody involved.

14 CHAIRPERSON JONES: Okay. Thank you.

15 And -- yeah, and I also attended the Diversity  
16 Forum, and I just want to also congratulate you and  
17 especially Ms. Laurie Weir on a job well done. All during  
18 the evening at the conclusion of the forum, many  
19 participants were coming up and said they're so glad that  
20 CalPERS took the leadership to put on such a forum. So I  
21 just want to thank you and your staff for that. And also,  
22 on the private equity piece, again that the -- I think  
23 that Mrs. Yee's comments are right on. And a matter of  
24 fact, the CIO and I have already discussed the issue. And  
25 you're right on, because that's what we was planning to

1 bring. And so we appreciate Ted having the foresight to  
2 think ahead and be prepared to do that. So we want to  
3 thank you.

4 Okay. I'm not going to allow a second round. I  
5 see a couple people up for asking for a second round, but  
6 I think we need to move on, because we have the -- a  
7 number of items on the agenda, so I'm not going to --  
8 unless, it's not regarding this issue. Is it?

9 COMMITTEE MEMBER JELINCIC: I just wanted to  
10 comment on the diversity forum.

11 CHAIRPERSON JONES: Okay. Okay.

12 COMMITTEE MEMBER JELINCIC: I also attended the  
13 Diversity Forum. I thought it was excellent. The biggest  
14 complaint I had was that the chairs were noisy on the  
15 cement floor. And if that's your biggest complaint, it's  
16 a hell of a success. So thank you.

17 CHAIRPERSON JONES: Thank you.

18 Okay. We will now move on to the next item on  
19 the agenda, consent items for action. We have -- we need  
20 a motion to approve the consent items.

21 COMMITTEE MEMBER FECKNER: Move approval.

22 COMMITTEE MEMBER MATHUR: Second

23 CHAIRPERSON JONES: Move approval by Mr. Feckner,  
24 seconded by Mrs. Mathur.

25 Questions?

1           Seeing none.

2           All those in favor say aye?

3           (Ayes.)

4           CHAIRPERSON JONES: Opposed, say no?

5           COMMITTEE MEMBER JELINCIC: And I'm abstaining.

6           CHAIRPERSON JONES: And one abstain -- Mr.

7 Jelincic abstains. So the item passes.

8           We now move to the consent items for information.

9 I have had no requests to move anything off of that  
10 agenda, so we will on to the next Item, 5, Contracts  
11 Administration: Real Estate Board Investment Consultant  
12 RFP initiation.

13           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

14 Thank you, Mr. Chairman. Good morning.

15           CHAIRPERSON JONES: Good morning.

16           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

17 Wylie Tollette, CalPERSed Investment staff. And  
18 I'm joined here by Kim Malm from our OSSD group. Staff is  
19 requesting Committee approval to release an RFP for the  
20 selection and procurement of a new contract for the real  
21 estate Board investment consultant for a term up to five  
22 years.

23           It's worth noting that this is the Board's  
24 independent real estate consultant. Staff's role in this  
25 is to facilitate the selection process on behalf of the

1 Investment Committee.

2           This selection process that we're proposing here  
3 with this item remains largely consistent with past RFPs.  
4 However, recently OSSD has worked with the Board to make  
5 two changes that are worth noting. The first is that the  
6 evaluation by staff is no longer a point score. It's now  
7 pass/fail. And then second, for the Committee interview,  
8 the Committee provides a consensus based score, rather  
9 than a compendium or average of each individual separate  
10 score.

11           That's a process that was pioneered recently with  
12 a separate RFP. And Kim can provide details around that,  
13 if you're interested.

14           Finally, I would highlight that prior to the  
15 finalist interviews, the Board receives a draft list of  
16 the questions that you will ask during the interview  
17 session. So if you want to add or change the list of  
18 questions that are requested of the proposal -- proposers  
19 to the RFP, you'll have a chance to edit that final list  
20 of questions prior to the interview.

21           The next steps in this process are that we should  
22 be receiving -- releasing the RFP, and then receiving the  
23 proposals, followed by the technical evaluations this  
24 fall. And we expect that the interviews will take place  
25 sometime in the spring.

1           And we're -- part of the reason we're bringing  
2 this agenda item now is so that those interviews take  
3 place during the spring Investment Committee calendar,  
4 which tends to be a little bit lighter than the fall. The  
5 fall tends to be very busy, so combining a busy fall  
6 Investment Committee Calendar with those interviews makes  
7 for some very long days. So part of our objective here in  
8 bringing this a bit early is to have that occur in the  
9 spring.

10           So with that, I'll pause and see if there are any  
11 questions.

12           CHAIRPERSON JONES: Yes, we do have a couple.

13           Mrs. Mathur.

14           COMMITTEE MEMBER MATHUR: Thank you. You know, I  
15 think we, as an Investment Committee, need to hold our  
16 consultants -- all of our investment consultants to a  
17 higher standard when it comes to consideration of long  
18 term systemic risks, like environmental, social, and  
19 governance issues, which I believe have a real -- will  
20 have a real long impact on our long-term performance and  
21 our ability to deliver benefits to our beneficiaries.

22           So I've asked that that be incorporated into the  
23 questionnaire. And I think, Wylie, you've said that that  
24 will be. And I think we should keep that focus in future  
25 solicitations as well.

1 So with that, I will move staff's recommendation.

2 CHAIRPERSON JONES: Okay. It's been moved by  
3 Mrs. Mathur.

4 COMMITTEE MEMBER TAYLOR: Second.

5 CHAIRPERSON JONES: Second by Mrs. Taylor.

6 We have a question.

7 Mr. Jelincic.

8 COMMITTEE MEMBER JELINCIC: On Attachment 1, page  
9 two of three, and you don't actually have to look at it,  
10 we make reference to the SIO. And we've changed those  
11 titles. And so we ought to update that.

12 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
13 Good catch.

14 COMMITTEE MEMBER JELINCIC: The other point I  
15 wanted to raise is I recently went through the -- one of  
16 the auditor RFPs where we looked at the two Board members  
17 who were kibitzing on the staff evaluation.

18 The way the RFP had been written, nobody on the  
19 Board could see the responses. And so when Ron and I  
20 participated, we didn't see the technical responses, which  
21 didn't allow us to really prepare questions. And it was  
22 agreed that that shouldn't have happened, but I just want  
23 to make sure that we write the RFP in such a way so that  
24 at least those members of the Board who are going to be  
25 kibitzing have a chance to see it.

1 OPERATIONS SUPPORT SERVICES DIVISION CHIEF MALM:  
2 Understood.

3 COMMITTEE MEMBER JELINCIC: Thank you.

4 CHAIRPERSON JONES: Okay. Thank you. So, okay,  
5 ready for the vote.

6 All those in favor say aye?

7 (Ayes.)

8 CHAIRPERSON JONES: Opposed?

9 None.

10 The items passes. Thank you very much.

11 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

12 Great. Thank you.

13 CHAIRPERSON JONES: And we move to the next item  
14 on the agenda, Investment Beliefs Implementation Findings.

15 (Thereupon an overhead presentation was  
16 presented as follows.)

17 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

18 Thank you, Mr. Chairman. Again, Wylie Tollette,  
19 Investment Office staff. I'm joined here by Ted and Anne  
20 Simpson.

21 And this is an update on -- or a follow-up item  
22 to our July off-site discussion around this topic. So a  
23 bit of background. The development of the Investment  
24 Beliefs began in 2012 through a disciplined and  
25 collaborative effort facilitated by Towers Watson. A set

1 of 10 Beliefs were adopted in September of 2013. An  
2 update on Beliefs integration activities was provided to  
3 the Committee in the -- August of 2014, including the  
4 results of an Investment Office staff survey and the  
5 revision of our annual program review templates.

6           Following the 2014 item, the Committee directed  
7 staff to conduct an in-depth review of the implementation  
8 of our beliefs since adoption, and return with findings  
9 this year. And so the review undertaken by Roger Urwin  
10 with Towers Watson began in March of this year. And  
11 today's item follows Mr. Urwin's presentation of his  
12 findings to this Committee in May in an interactive  
13 session held at the July off-site that I just  
14 remembered -- that I just noted. And you may remember the  
15 clickers that we used during the May session.

16           Our goal today is to recap on the outcome of the  
17 July off-site, discuss the proposed path forward on the  
18 key recommendations proposed by Towers Watson.  
19 Unfortunately, due to prior scheduling, Mr. Urwin can't be  
20 here, but his review and comments are definitely reflected  
21 in both our spoken as well as the written materials.

22           The off-site session focused on areas where the  
23 interpretations of the Beliefs was not leading to what  
24 Roger calls a settled position. These include Beliefs  
25 related to risk, and those would be Investment Beliefs



1 number 1 and 9, and environmental, social, and governance  
2 issues. Those are Investment Beliefs 2, 3, and 4. Towers  
3 Watson noted that risk and ESG remain the most challenging  
4 subjects for leading funds everywhere to address. So  
5 we're not the only pension fund or asset owner to wrestle  
6 with these same topics.

7           So with that, I'm going to turn to the slide deck  
8 and cover the risk items. And then I'm going to turn it  
9 over to Ted, who will cover the ESG items. And this  
10 presentation is bit of a recap of the results of our  
11 clicker exercise. You may recall that in July, we went  
12 through those results very quick, so we thought it would  
13 be worthwhile to cover those results in a bit more -- with  
14 a bit more time and attention.

15                               --o0o--

16           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: So  
17 the first slide highlights the fact that overall Towers  
18 Watson found that our -- CalPERS overall is actually done  
19 an above-average job. And it's always good to be above  
20 average, but when you're -- when you seek excellence, you  
21 tend to focus on the areas where you still have to work.  
22 And that's what we'll be doing a bit of today.

23           And I think you'll see in these results that  
24 staff and Board and our consultants and the executives who  
25 participated were actually very largely aligned on many

1 topics and many of the subjects that we covered. And  
2 Towers Watson noted that as well.

3 So we have solid alignment overall, but we're  
4 going to explore some of the areas where there were  
5 differences in the voting results.

6 --o0o--

7 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: So  
8 the first thing, and you can see this is one area where  
9 there was very strong alignment, was the importance and  
10 the impact of a future global financial crisis as a  
11 significant risk to the fund. And you can see there was  
12 very strong agreement that that is a significant risk to  
13 the fund.

14 --o0o--

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

16 This is a bit of a low and inside pitch, if you  
17 know what I mean. Kind of a gimme. But it's worth noting  
18 that you'll see the results here if you look in the  
19 details between Board, staff, and consultants. I think we  
20 all agree that that's something we do need to think about  
21 and worry about.

22 --o0o--

23 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

24 That resource constraints and the limits to  
25 growth are significant risks to the fund. Again, pretty

1 good consensus around that between the different voting  
2 participants at the July off-site.

3 --o0o--

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: The  
5 fifth question that CalPERS will find it difficult to  
6 attain the actuarial required rate of return on its PERF  
7 assets in the next decade or so.

8 --o0o--

9 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

10 Also, strong consensus from this, both from  
11 staff, our consultants and the Board. So I think we all  
12 agree that that's an area that we should remain vigilant  
13 on.

14 --o0o--

15 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: The  
16 Board receives an appropriate and effective feed of risk  
17 information on CalPERS funds.

18 --o0o--

19 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

20 This was an interesting. And you can see from  
21 the roughly bell shaped distribution of the results, that  
22 there was actually some dispersion in results here. So  
23 this is one of the areas where there wasn't exactly clear  
24 consensus on.

25 And the interesting thing there is the Board

1 actually thought we were doing a better job than the staff  
2 did.

3 (Laughter.)

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: And  
5 the staff is the one reasonable for preparing those risk  
6 reports and providing them. The consultants were  
7 reasonably aligned with staff that we could do a better  
8 job. And as we've discussed in previous Committee  
9 meetings, part of the challenge here is that return, sort  
10 of the good side of the ledger, is relatively easy to  
11 measure, and everyone understands what it means. It's a  
12 return, dollars in the bank.

13 Risk is a much more nebulous topic. We can  
14 measure volatility, and so we do measure volatility  
15 extensively. But we also recognize, and one of our  
16 Investment Beliefs indicates that volatility -- risk is  
17 more than just volatility. There are many other elements  
18 to risk, but they're difficult to measure, and they're  
19 difficult to communicate in a concise way.

20 So we have roadmap -- several roadmap initiatives  
21 underway within the Investment Office to really try to  
22 explore this exact topic, and bring some additional  
23 clarity and some additional reporting tools to measuring  
24 and looking at those other types of risks that we  
25 eventually hope to bring to the Investment Committee.

1           But this is a struggle that not just CalPERS  
2 faces. This is a struggle that all investors face as to  
3 how to define, measure, and report on risk, particularly  
4 longer term risks that are just very difficult to boil  
5 down into a concise two-page, three-page dashboard. But  
6 that's what we're shooting for. It's an ambitious goal,  
7 but we think we can -- we can get there, but it's taking  
8 some time for us to work on that.

9           You'll be hearing more about those roadmap  
10 initiatives when we come back in November with our annual  
11 Target Operating Model and roadmap update.

12                           --o0o--

13           CHAIRPERSON JONES: Maybe this is a good time  
14 to -- we have a couple of questions.

15           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
16           Certainly.

17           CHAIRPERSON JONES: Mrs. Yee.

18           COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

19           I really appreciated the involvement of staff and  
20 the consultants and the Board at the off-site in this  
21 area. And I think what has struck me since we've been  
22 through the exercise is just how much attention there  
23 still is focused on this whole notion of investment risk  
24 and how we view, I guess, investment value also, from the  
25 consideration of ESG factors.

1           And this may be premature, but I just wanted  
2 to -- a comment I think we've had I think a lot more  
3 literature that's kind of presented itself that at least  
4 suggests that as fiduciaries that we should be heightening  
5 our attention to ESG factors. And I know this is a matter  
6 that's quite unsettled for, not just us, but for a lot of  
7 different funds.

8           And given the -- all the parties that are  
9 involved with respect to our asset allocation and  
10 certainly looking at our liabilities and risks going  
11 forward, I just wanted to see -- and I appreciate the  
12 staff suggesting that this work continue obviously in the  
13 studies and the SIRI effort I think has been very, very  
14 valuable and more to come.

15           But, Mr. Chairman, I wanted to take this  
16 opportunity to see if we could perhaps look at setting a  
17 marker during our January off-site to really put some  
18 concerted effort into looking at how we, as a Board, can  
19 embark upon a short-term strategic planning process around  
20 these issues.

21           I think what's becoming clear is that we're all  
22 getting hit by literature that speaks to both sides -- all  
23 sides of this issue. But really as we continue to look at  
24 how we provide strategic direction about our investments,  
25 with respect to how the Investment staff looks at ESG --

1 and we've done a lot. I want to just again Anne Simpson  
2 you and your team have been doing a lot in this arena.  
3 But it just seems to me that when we have some time  
4 together in a concentrated, focused manner, and certainly  
5 as we continue to look at our Investment Beliefs that the  
6 January off-site may be a good time to have some help from  
7 an outside consultant to come in and have us embark upon a  
8 strategic planning process on the broader ESG front.

9 And I wanted to just put that forth. And I know  
10 this is an informational item, but I would like to see  
11 this memorialized in terms of direction to the staff.

12 CHAIRPERSON JONES: Yeah. And I think that  
13 that's consistent with the thought processes that we've  
14 used. And, Mr. Eliopoulos, you heard the comments that  
15 we've already talked about the off-site being a target  
16 date to expand on these issues. And I think the two  
17 additional items is -- that I heard from the Controller is  
18 the strategic planning process, so if we could incorporate  
19 that as -- in our off-site as we go forward in dealing  
20 with the consultant to come in and maybe help us in that  
21 regard, I think that would be helpful.

22 COMMITTEE MEMBER YEE: Yeah. And, Mr. Chairman,  
23 thank you. I don't see this process as being very  
24 protracted. I think there's a lot of information out  
25 there. I think the role of the consultant is to really

1 help bring us focus with all this. So hearing from some  
2 of the thoughts leaders and others who have really begun  
3 to look at this in more depth, maybe have had some  
4 experience with respect to the application of some of  
5 these principles.

6 But also, as we move forward, I would like to  
7 also suggest that part of the January off-site be a public  
8 forum where some of the external stakeholders can have a  
9 bit of time to come in and express their views that may  
10 help us shape our own conversation during the planning  
11 process about what are priorities areas that we may want  
12 to focus our attention.

13 CHAIRPERSON JONES: Yes, I think that's also a  
14 good suggestion. And a number of these major issues we've  
15 had invited guests to come in and give their views on the  
16 direction that we're going, and to give us some feedback  
17 on the direction we're going. So I think that's  
18 appropriate also.

19 COMMITTEE MEMBER YEE: Okay.

20 CHAIRPERSON JONES: Mr. Jelincic.

21 COMMITTEE MEMBER JELINCIC: As I said in the  
22 briefing, I thought that slides that were most valuable  
23 were those where you put all three groups on the same  
24 slide. And when I look at slide 8, which is the resource  
25 constraints, the staff skews further to the right than the



1 other groups. Any sense on why they don't think resource  
2 constraints are a significant risk or they think -- at  
3 least think so less than everybody else?

4 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I  
5 would have to explore that further to provide a cogent  
6 answer, Mr. Jelincic. The overall kind of looking at the  
7 bigger picture, it looks like the groups are generally  
8 aligned. There's a little bit of skew to the right from  
9 the staff, but not a huge one. So I'm not sure. I think  
10 I'd have to explore that more fully to track it down.

11 COMMITTEE MEMBER JELINCIC: Okay. And then on  
12 slide 12, which was the appropriate feed of risk and  
13 information, you pointed out that, you know, the staff was  
14 more negative than the rest of it. And that's probably  
15 because they actually understand it a little better. But  
16 you limited it really to the non-investment -- or the  
17 other forms of risk other than volatility.

18 And one of the concerns I have is not getting  
19 risk information in a much broader sense. As we get  
20 policies that come forward and proposals, I know that  
21 staff has had some really rigorous debates in the best  
22 sense of the word on whether we ought to do A or B or some  
23 combination of, and, you know, why we shouldn't do C, but  
24 that's a risk discussion that, quite frankly, the Board is  
25 not being exposed to at all. And so that's -- that's one

1 of the areas that I found, you know, very distressing, and  
2 I'm probably the disagree on the Board.

3           So it was really a question of I understood the  
4 question to be different. And I wanted to raise that  
5 and -- so that -- and those were the points I wanted to  
6 raise.

7           But, you know, we need a bigger real discussion  
8 of risks. You know, we now have the benefits and risks in  
9 each of the agenda items. But the risk that we always see  
10 is, well, if you don't do it, you don't get the benefits.  
11 But there are real risks in deciding not to do B, C, or D.  
12 And I just think that needs to come forward more.

13           CHAIRPERSON JONES: Okay.

14           COMMITTEE MEMBER JELINCIC: Thank you.

15           CHAIRPERSON JONES: Mrs. Mathur.

16           COMMITTEE MEMBER MATHUR: Thank you.

17           So on page five, it talks about the global  
18 financial crises being a significant risk to the fund, and  
19 you sort of like a lob question, and it is. But what's  
20 not a lob is how challenging it is to actually address  
21 that issue at a -- in a systemic way. And I think this is  
22 the crucial issue facing us as stewards of this important  
23 fund for the very, very, very long term.

24           I mean, our members theoretically are perpetual,  
25 right? We always -- we have new members coming in, and

1 they will live their long lives hopefully, and be around  
2 to receive benefits when they retire.

3           And so this again sort of highlights to me the  
4 real crucial point that we're at, where we need to address  
5 and be thinking strategically about how we can engage  
6 around the real systemic risks facing us and other  
7 institutional investors, other investors in the markets.

8           And that's, of course -- you know, climate change  
9 is one. There are lots of issues. Too big to fail  
10 financial institutions is another area that I think we  
11 have had -- since the last financial crisis, we've had  
12 further consolidation among our financial institutions,  
13 and they really are too big to fail now. It's even worse  
14 in Europe.

15           High frequency trading is an increasingly large  
16 component of trading on our -- in our financial markets.  
17 And that leads to volatility that can trigger a crisis.  
18 So these are all things that I think we need to be  
19 thinking of and how they interact with each other and what  
20 role we can play in helping to mitigate those -- those  
21 risks.

22           So I very much appreciate Controller Yee's  
23 suggestion that we embark on a short strategic planning  
24 effort around some of these systemic risks. I think it's  
25 the right time to do it, and we -- while I totally

1 recognize the resource constraints of the Investment  
2 Office and all of the good work that you are all trying to  
3 do, I think it's worth having a conversation about what  
4 resources would be necessary to really play a meaningful  
5 role here.

6           So I thank you for that and I thank the Chair for  
7 directing that we embark on that effort.

8           Thank you.

9           CHAIRPERSON JONES: Mrs. Hollinger.

10          COMMITTEE MEMBER HOLLINGER: Thank you.

11          This is kind of a continuum off Ms. Yee, Ms.  
12 Mathur. What I realize, or recognize, I think to move the  
13 needle on Wall Street in terms of ESG, somehow it's got to  
14 impact shareholder value and pricing. So maybe when we're  
15 looking to commit our resources, if we came up with a  
16 methodology to factor that into shareholder pricing, I  
17 think that that would be meaningful, and have an impact on  
18 Wall Street. Because I think until they see those risks  
19 factored into price -- the price of a share, it's not  
20 going to move the needle. So maybe there's a methodology  
21 that we can come up with that factors that into our price.

22          CHAIRPERSON JONES: Okay. Thank you. Okay.

23          CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

24          Thank you. Very relevant comments. And I think  
25 the financial crisis risk in particular I believe was the

1 underpinnings of some of the risk mitigation workshops  
2 that we have undertaken as a organization for the last  
3 year or so. And I'm quite hopeful that that proceeds  
4 apace. I think the Board is expecting to see a policy on  
5 that in October. And that's directly related to that risk  
6 consideration.

7 --o0o--

8 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

9 The -- moving back to where we were, the long  
10 term materially different to the sum of multiple  
11 short-term periods, and therefore long-term risk  
12 management requires a different focus and set of measures.

13 --o0o--

14 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

15 Also, good consensus around this. I think in --  
16 both staff and the Board and our consultants all agree  
17 that we do need to think about the long term. And it is  
18 different than some of the shorter term things. But at  
19 the same time, we can't take our eyes off the short-term,  
20 because it can also affect the health of the plan.

21 --o0o--

22 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: So

23 as I mentioned, we're going to be coming back to the  
24 Committee in November with an update on the roadmap  
25 initiatives we have tied to risk measurement and

1 management within the Investment Office.

2 In addition, we, as I mentioned, within I think  
3 the Finance and Administration Committee and the full  
4 Board will be seeing a policy on risk mitigation as a  
5 follow up to the workshop that was conducted last month.

6 And it sounds like we may be having a new agenda  
7 item at the January off-site around some of the longer  
8 term risks. Specific to those, I'm about to hand the  
9 clicker over to Ted who's going to cover the voting  
10 results that we saw related to the ESG questions. So  
11 thank you.

12 CHIEF INVESTMENT OFFICER ELIOPOULOS: Great.  
13 Terrific, Wylie. Thank you very much. And why don't  
14 we -- we'll move into the ESG related beliefs section.

15 --o0o--

16 CHIEF INVESTMENT OFFICER ELIOPOULOS: I am going  
17 to spend some time going through the slides. And Anne  
18 Simpson and I will try and, whenever you have questions,  
19 answer the questions in terms of things that we're already  
20 doing and could be doing and otherwise.

21 --o0o--

22 CHIEF INVESTMENT OFFICER ELIOPOULOS: But just to  
23 go to the actual clicker results. The first one where we  
24 had really quite explicit, you know, near unanimity  
25 amongst Board and staff is on the overall question of

1 carbon causing material climate change.

2 --o0o--

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: There's  
4 strong agreement within the institution over that. And  
5 for those of us that were here at CalPERS, around CalPERS  
6 in the 2004/2005 time frame remember we had a workshop on  
7 this very topic. And it seemed very controversial at that  
8 time to take up the question whether or not carbon was  
9 causing material climate change. And it really was at  
10 that point in time -- I believe it was 2005 -- in that  
11 workshop that CalPERS came to the conclusion, based on the  
12 data that was available in 2005, that that evidence was  
13 there and -- and while not conclusory but material, and  
14 posed a risk.

15 So good to see now, flash -- flash forward 10  
16 years to 2015, that unanimity around that topic prevails.  
17 Now, we'll be -- we didn't group the questions and answers  
18 in terms of areas we had complete unanimity and areas we  
19 had disagreement. So we'll move kind of back and forth as  
20 we go through each one, I think cause we'll see some of  
21 the questions, it unpacks or reveals some differences of  
22 opinion within the Board and staff and our consultants.  
23 So we'll start to see some of that.

24 --o0o--

25 CHIEF INVESTMENT OFFICER ELIOPOULOS: And on this

1 question whether or not there is evidence that high carbon  
2 fossil fuel companies are structurally overpriced, you  
3 start to see some differences of opinion amongst the Board  
4 and amongst the staff in terms of whether or not that is a  
5 true, or whether we agree with that or not.

6           You see more sort neutral and agreement amongst  
7 the Board. And you see some, you know, quite strong  
8 disagreement amongst staff that there is evidence of that  
9 overpricing. And that goes, I think, to the questions  
10 from the Controller and from Ms. Mathur that this is a  
11 good area to explore at our off-site in January. And  
12 indeed, that is one of the suggestions that we have is to  
13 further unpack this issue, because it's important for us  
14 to get to, if not a settled state, at least a state where  
15 we understand the evidence and understand where this  
16 differences of opinion are.

17                           --o0o--

18           CHIEF INVESTMENT OFFICER ELIOPOULOS: Here is  
19 another question asking it a different way, is it likely  
20 that ESG factors have been priced into assets by the  
21 market, and the parenthetical is important, whether  
22 accurately or not.

23           And there you can see from the perspective of the  
24 Board members strong disagreement -- you know,  
25 disagreement and strong disagreement, where on the staff



1 side, the Investment staff side and somewhat in the  
2 investment consultant side, there's agreement in this.

3           Interesting, and again leads to, I think, one of  
4 the big takeaways is we need more time together as a group  
5 to probe these issues and understand and come to, if not  
6 an agreement, come to a mutual understanding around the  
7 underpinnings of this.

8           CHAIRPERSON JONES: Excuse me, Ted.

9           Mr. Jelincic has a question on this.

10          COMMITTEE MEMBER JELINCIC: Ted, do you have any  
11 insight as to why there's such a difference here between  
12 the Board and the staff?

13          CHIEF INVESTMENT OFFICER ELIOPOULOS: No. You  
14 know, that's the beauty of this clicker exercise. You  
15 know it gives -- I think it gives people some anonymity in  
16 expressing their views. But there isn't insight that  
17 comes from it, other than a very important insight that  
18 there's differing viewpoints certainly from the Board and  
19 the Investment staff on this topic.

20          COMMITTEE MEMBER JELINCIC: Thank you.

21          CHAIRPERSON JONES: Okay. Mr. Lind.

22          COMMITTEE MEMBER LIND: Thank you. Yeah, I'm --  
23 to that, I would just say, as one Board member, who's not  
24 an investment professional, my thoughts on this question  
25 were kind of intuitive, right? Kind of what I feel and

1 what I know and sort of the big picture. And the system  
2 that maybe they're not quite ready to price it in. So,  
3 you know, getting some data, some information from  
4 professionals on why they think it is or isn't is going to  
5 be very helpful at that off-site.

6 CHAIRPERSON JONES: Mr. Slaton.

7 VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.

8 It appears to me though on this particular --  
9 particularly this question, that it would be interesting  
10 if we broke out ESG into the three components, how would  
11 that have changed, and would we have closer views on some,  
12 but not others --

13 CHIEF INVESTMENT OFFICER ELIOPOULOS: Right.

14 VICE CHAIRPERSON SLATON: -- because, you know,  
15 where we are, where the marketplace is, you know, we've  
16 done a lot of work in the governance area. There's a lot  
17 more visibility in that area than maybe in the others. So  
18 maybe that's something during the off-site we might want  
19 to explore, or maybe Ms. Simpson you have a comment about  
20 that?

21 INVESTMENT DIRECTOR SIMPSON: Yes. That's a very  
22 good point. This is Anne Simpson speaking. My thought  
23 here is that the market can only price what the market  
24 knows about. And the flow of data on governance, because  
25 of the good work of investors like CalPERS and our many

1 sister and brother funds around the world demanded  
2 information on governance, independent directors,  
3 executive pay, share-holder rights.

4           We've had 20 years of hard work on that. And now  
5 it's regulated, it's audited, and I think we can all feel  
6 quite comfortable we've got data we can rest our hat --  
7 you know, we can rest on.

8           On the environmental front, there is a growing  
9 amount of information, but we still don't have accounting  
10 standards. We have more regulated activity and filings  
11 around emissions and risk, but what we don't have is  
12 something that's coming out in a routine way in financial  
13 reports, or attached to the financial reports.

14           When we come to human capital, we're in even a  
15 more difficult position, because every company will tell  
16 you how people are our greatest asset, but we get precious  
17 little information on pay, conditions, recruitment,  
18 training, employee satisfaction, supply chain management,  
19 everything that would go into that, diversity.

20           So the work that we're doing with groups like the  
21 Sustainability Accounting Standards Board is to attempt to  
22 build those reporting standards, which we can then take to  
23 the SEC, take to FASB, take to the International  
24 Accounting Standards Board and say, look, the market can't  
25 possibly price this unless the market gets information.

1           So I think this will be an investor driven  
2 change, like it was with governance. But at the moment,  
3 we really are acting as, I think Ron Lind said, intuition.  
4 We're working on argument and evidence. An example, we  
5 don't have good data sets over decent periods of time, but  
6 that's because it's new.

7           I mean, I think we should appreciate that, you  
8 know, CalPERS is at the edge, the innovating edge at the  
9 moment, but we need to -- we do need to build this data  
10 and this evidence. It's very important.

11           CHAIRPERSON JONES: Thank you.

12           CHIEF INVESTMENT OFFICER ELIOPOULOS: That's a  
13 good lead-in for the next two questions, where there is  
14 real agreement amongst the Board and staff.

15                           --o0o--

16           CHIEF INVESTMENT OFFICER ELIOPOULOS: And that is  
17 around whether or not there is sufficient evidence. And  
18 I'll phrase it the way the question is, the lack of  
19 evidence is a limitation to take systemic positions today.

20                           --o0o--

21           CHIEF INVESTMENT OFFICER ELIOPOULOS: And you  
22 unpack that, and there's a broad agreement, both from  
23 Board and staff and consultants on that point that Ms.  
24 Simpson was raising.

25                           --o0o--

1 CHIEF INVESTMENT OFFICER ELIOPOULOS: And then we  
2 see it again here in five in terms of whether or not the  
3 ESG metrics are relatively untested, can be subjective,  
4 and this acts as a limitation to ESG factors being  
5 significant investor's decisions. And again, this is  
6 another topic I think where it comes to an intuitive feel,  
7 as well as an evidence feel.

8 --o0o--

9 CHIEF INVESTMENT OFFICER ELIOPOULOS: And you can  
10 see here -- boy, it looks like almost an identical -- not  
11 quite identical dispersion amongst Board and staff, but  
12 very consistent, very close. So this is again  
13 underscoring more evidence, more data, more work together  
14 on these topics to feel comfortable that we have a  
15 strategic direction.

16 And that goes, I think, to the Controller's  
17 suggestion of taking up a, you know, strategic question,  
18 what should our strategy be, given the state and set of  
19 evidence and conditions that we have currently?

20 --o0o--

21 CHIEF INVESTMENT OFFICER ELIOPOULOS: Here is an  
22 area where we had some dispersion or, you know,  
23 disagreement amongst the results from the Board members  
24 and the staff. And this I remember from the off-site  
25 did -- we had some conversation about this during the

1 clicker exercise. And this has to do with governance over  
2 the -- over the fund, governance over the portfolio in  
3 this case and governance over the accountability and  
4 responsibility for the various levels of decision that are  
5 made within the portfolio.

6           And what this question was getting at is if there  
7 are Board-directed policies, in other words, decisions  
8 that the Board would take on an investment decision,  
9 should that be captured in a reference portfolio. Should  
10 it be tracked what decisions are made at the Board level,  
11 and what decisions are made at the Investment staff level,  
12 so that that attribution and responsibility and  
13 accountability for various investment decisions can be  
14 clear?

15           I do believe at the off-site this was one where  
16 reading the question on the fly and answering on the  
17 clicker, and kind of the discussion from Roger and the  
18 Board and all of us, that it was a bit chaotic. So I  
19 don't know how much we can really read into the answers  
20 here to be honest. I think -- but I do think the topic  
21 and the point is a fundamental one, an essential  
22 governance point for the Investment Committee and for the  
23 Investment staff is that in tracking and making decisions  
24 around investment decisions, portfolio construction  
25 decisions, what and how, in this case, ESG is used within

1 the portfolio to make decisions?

2           There is -- it's an important governance topic to  
3 make sure that the accountability and responsibility for  
4 those decisions are clear, and articulated, and tracked,  
5 and measured.

6   --o0o--

7           CHAIRPERSON JONES: Ted, could you unpack this  
8 question a little bit?

9           CHIEF INVESTMENT OFFICER ELIOPOULOS: Sure.

10          CHAIRPERSON JONES: Because ultimately the Board  
11 or the Committee is adopting all of the policies of the  
12 institution. So I'm trying to understand where is the  
13 demarcation between a decision of the staff and ultimately  
14 the Board? I mean, because we've delegated -- I mean, we  
15 could always take the delegation back, but, I mean, it's  
16 always our decision, I think.

17          CHIEF INVESTMENT OFFICER ELIOPOULOS: I think the  
18 most perhaps pointed way to unpack it is certainly for  
19 decisions around divestment. That would be one area. And  
20 I do think our policies do a good job of isolating and  
21 placing responsibility for the decision to divest of a  
22 certain portion of the policy -- of the portfolio. That's  
23 one area that certainly making sure that the policies and  
24 the reference portfolio, in this case, are benchmarks  
25 identify at what level a decision was made to divest a

1 portion of the portfolio or not. That's one.

2           The second one where it gets murkier is on -- and  
3 we'll come to questions later -- is on tilting the  
4 portfolio, making active decisions within the portfolio.  
5 The active decision making has been a province, an area,  
6 of staff decision making.

7           And I think particularly in the area of ESG,  
8 where there are good and valuable and necessary debates  
9 over how to take an account the risks that ESG factors  
10 pose in making active decisions around tilting the  
11 portfolio or not, I think we need to -- what this sentence  
12 is saying, what this question is saying, we need to be  
13 particularly, at least if -- from the staff's perspective  
14 on this, you can see the strongly agree category. The  
15 view is we need to be very articulate and very precise  
16 around whose decision that is, and who's accountable and  
17 responsible for that decision. I think those are the two  
18 clearest ways of putting it, and there are other -- there  
19 are probably other areas that we could unpack as well.

20           CHAIRPERSON JONES: Okay. Thank you. Hold on  
21 just a second.

22           Mr. Jelincic.

23           COMMITTEE MEMBER JELINCIC: Yeah. Ted, I've  
24 raised the issue numerous times about the difference  
25 between investment risk and career risk. And, you know, I



1 am a very strong advocate, if the Board has directed staff  
2 to do something, the Board should own that. You know, if  
3 we tell you to not invest in coal, that's a Board  
4 decision. If we tell you get rid of cap-weighted indexes,  
5 which we would do if I were in charge, but that's a Board  
6 decision to stay with cap weighted index at this point.  
7 The staff should not own that. The Board needs to.

8           If we ask you to deviate from the rest of the  
9 world, that creates a certain career risk for you because  
10 you get compared to your peers. And if we directed it, we  
11 ought to own it. And I feel very strongly on that and  
12 would encourage the Board to really think about it.

13           Thank you.

14           CHAIRPERSON JONES: Okay.

15           Ms. Taylor.

16           COMMITTEE MEMBER TAYLOR: So following what J.J.  
17 said, I agree on one end that I think that -- I understand  
18 that you have to -- your staff has to take into account  
19 their career. But one of the things I'm having a little  
20 trouble with is you were taking about the institution of  
21 ESG into the -- into the portfolio, but I thought that  
22 that was part of our Investment Beliefs, so that we were  
23 looking for accountability on how the Investment Beliefs  
24 were being instituted in the portfolio through each asset  
25 class. So that's where I'm a little confused at this

1 question. And so if you can answer that, that would be  
2 good.

3 CHIEF INVESTMENT OFFICER ELIOPOULOS: That's a  
4 wonderful question, because it goes to exactly the heart  
5 of this agenda item, which is looking at the  
6 implementation of the Investment Beliefs. And in many --  
7 in many of the Beliefs, there's unanimity around how to  
8 implement the Beliefs structure that's set out in the  
9 Investment Beliefs.

10 And two topics in particular, risk and ESG, there  
11 isn't unanimity amongst the Board and the staff. And  
12 there isn't a clear implementation path for I'll take ESG  
13 in particular. There isn't a clear precise menu, I'll  
14 call it, you know, a menu to follow, to implement the  
15 Belief. There's a wide range of decisions that could be  
16 made that would affect the portfolio in order to address  
17 this topic. And I don't say implement the Belief, I say  
18 address the topic, because there's differences, not only  
19 differences of opinion, but many different pathways we  
20 could go down to implement this particular belief.

21 So what this is trying to do is un -- is unpack  
22 and isolate those two areas, risk and now ESG, so that we  
23 can understand where the differences of opinion are. And  
24 in this case, on this governance topic, I think it will be  
25 very important as we move down a strategic path of looking

1 at these issues to make sure from a governance perspective  
2 that whatever strategic pathways we go down, whatever  
3 hierarchy of investment decisions that we make in this  
4 area, that it's clearly articulated at what level those  
5 decisions are being made, and that the responsibility and  
6 authority and accountability for those decisions are  
7 clear, given there's such a wide variety of paths we could  
8 go down.

9           And there's a, not just a disagreement, but a  
10 view that there is a -- we're entering a environment for  
11 sure with ESG where you have to make decisions with much  
12 uncertainty. That's true of the investment world in  
13 general. It's particularly true in the ESG factors, as we  
14 see the data here or the results of our survey that we're  
15 going to be for some time now today, January, next year  
16 and into the future, an area where we collectively need to  
17 make the best decisions for the institution without all of  
18 the information to prove any case with certainty. And so  
19 hopefully that's helpful.

20           COMMITTEE MEMBER TAYLOR: Well, it sort of --  
21 yes, it definitely was helpful. And I think what it helps  
22 me understand is that we do need a strategy. So  
23 Controller Yee's idea of coming together in January to put  
24 together a short-term strategy for implementation of these  
25 Beliefs is probably our best bet at this point, because

1 also as Ms. Mathur had said, I think we're looking at a  
2 global economy that is very close to another crisis. And  
3 I think that we need to take into account these risks as  
4 well as the ESG, so that we are looking at the whole  
5 picture here, but I appreciate it.

6 CHAIRPERSON JONES: Just a minute, Ted.

7 Mr. Lind.

8 COMMITTEE MEMBER LIND: Thank you. I was one of  
9 the strongly disagree on this one, and maybe it was just  
10 because the way it was asked, Ted. And this whole  
11 discussions around unpacking helps a little bit, because  
12 my concern when it came up at the off-site was, well, it  
13 kind of creates this us versus them sort of scenario. You  
14 know, I'd hate to be in a -- have a situation where, you  
15 know, I guess the -- maybe the worst or the best example  
16 is we have a year that we don't meet our actuarial  
17 assumption, and, you know, staff says, well, if that crazy  
18 Board hadn't been making us do this ESG stuff, maybe we'd  
19 have been better. You know, I know that would never  
20 happen, but that was kind of the way it ran through my  
21 mind.

22 I can understand specifics. If the Board takes  
23 an action that, you know, we need to divest from whatever  
24 that, you know, we'd have to take responsibility for that.  
25 So I guess it's different levels where it is, because

1 once -- you know, it seems to me once the Board sets a  
2 policy, which is our job, then it's up to staff to make  
3 sure that within that policy, everything happens, and, you  
4 know, we take all the risks, you know, into account and so  
5 on.

6           So I'm open-minded on this. That was my initial  
7 reaction to it, but looking forward to more discussion.

8           CHAIRPERSON JONES: One more. Mr. Slaton.

9           VICE CHAIRPERSON SLATON: Yeah. Thank you, Mr.  
10 Chair. I want to follow up on what Mr. Lind just said,  
11 because I was also toward the right-hand side in this  
12 particular question. And what concerns me from a  
13 governance standpoint is the words "isolation" and  
14 "attributed". You know, at the end of the day, and I  
15 think to repeat your words from a few moments ago, we  
16 collectively make the best decision we can make, and we're  
17 going to do that with, in some cases, imperfect  
18 information.

19           But at the end of the day, it's a decision the  
20 Board -- every decision is ultimately the Board's  
21 responsibility in terms of this portfolio. We delegate  
22 the specific executions to you and your staff, but I'm  
23 just -- I'm intellectually uncomfortable with trying to --  
24 even if it's a divestment decision, you know, that's the  
25 world we live in. You know, we have to look at things

1 beyond just the pure investment issues, because that's --  
2 you know, we're a body that has to respond to legislative  
3 actions and we're facing one coming up.

4           So I just -- to me, we use the best information  
5 we can get, and it's a collaborative process with the  
6 technical information presented by you and the staff, and  
7 then ultimately we have to vote on it. So I just have a  
8 level of discomfort with this quote isolate this decision  
9 and that becomes ours and the rest are yours.

10           CHIEF INVESTMENT OFFICER ELIOPOULOS: I think  
11 that it's wonderful commentary, and that's why addressing  
12 the uncomfortable items was really the job number one of  
13 this unpacking. So we're purposely taking the  
14 uncomfortable issues and topics that we've variously  
15 discussed over time and saying let's talk through them  
16 together collaboratively, but not avoid them.

17           I -- the -- of course, at the end of the day, the  
18 decision and the authority of this Board to act as a  
19 fiduciary on behalf of the System is the highest level of  
20 the hierarchy. And our job is to present alternatives.

21           I think in this -- what's underpinning the  
22 uncomfortableness in this question and the discussion,  
23 which I think will lead to the point where we have  
24 collaboration and unity, is given the level of differences  
25 of opinion on some of these topics, I think as we move

1 forward, especially if we want to move quickly or fastly  
2 on bringing new strategies, new ideas, we might come to a  
3 point where there is a choice for the Board to make on  
4 pursuing a path that your Investment staff comes to you  
5 with a number of alternatives, but we don't recommend one  
6 path. But that might be the path that the Board in its  
7 fiduciary judgment thinks is the best path for this  
8 system, which is exactly how the governance is meant to  
9 work.

10           We don't have to agree on every single investment  
11 item. So I think what this question is doing is calling  
12 out the fact that we're in a territory where there are  
13 differences of opinion, and that there is some  
14 unsettledness. And that to the extent that we move  
15 forward and take investment decisions sooner rather than  
16 later, given the level of disagreement, we're just going  
17 to have to articulate very clearly what staff's investment  
18 recommendation is, what other consultants -- professional  
19 consultants' opinions might be that are different to  
20 staff. And then the Investment Committee in its judgment  
21 at the top of the hierarchy will make the ultimate policy  
22 decision for the fund.

23           Once that happens -- once that happens, then  
24 we're all in alignment again, because our job is to  
25 effectuate and implement the decision of this Board in a

1 the best possible way for the System.

2 CHAIRPERSON JONES: Okay. One more. Mr.  
3 Jelincic.

4 COMMITTEE MEMBER JELINCIC: You know, in some  
5 ways, if this Board were to say, okay, we really want to  
6 de-risk the portfolio, and we're going 90 percent fixed  
7 income, I don't think staff would recommend that. But if  
8 the Board made that decision, staff would implement it.  
9 But we then shouldn't turn around and say, but staff, you  
10 failed to achieve 7½ percent.

11 So the -- in many ways, all of the asset  
12 allocation decisions really are kind of the decisions the  
13 Board has to own. The staff's job is to implement it.  
14 They have some discretion on, you know, how much they can  
15 deviate from the target. To the extent that they choose  
16 to deviate, that's on them, either positively or  
17 negatively. But the decision on where that original  
18 target is is ours. And that's the thing that we need to  
19 own.

20 CHAIRPERSON JONES: Okay.

21 COMMITTEE MEMBER JELINCIC: And you know, so I  
22 think asset allocation is probably an issue we deal with  
23 all the time that actually may be even better than just  
24 divestment, which you're right divestment tends to get  
25 imposed from the outside.



1           So thank you.

2           CHAIRPERSON JONES:   Okay.

3           CHIEF INVESTMENT OFFICER ELIOPOULOS:   Just to --  
4 I know we've taken quite a bit of time.  I think we  
5 covered most of the territory, including the next steps.

6                               --o0o--

7           CHIEF INVESTMENT OFFICER ELIOPOULOS:   Here is an  
8 area of strong agreement.

9                               --o0o--

10          CHIEF INVESTMENT OFFICER ELIOPOULOS:   And this  
11 goes to our current activities in ESG, which we've covered  
12 in many different forums.  But a real strong agreement  
13 amongst the Board and the staff and our consultants on,  
14 you know, just the full panoply of efforts that we have on  
15 global governance.  I'll move forward on that because  
16 we've covered it so many times.

17                               --o0o--

18          CHIEF INVESTMENT OFFICER ELIOPOULOS:   Again,  
19 another area of agreement.  All the work we're doing on  
20 manager expectations on ESG, lots of agreement on amongst  
21 Board and staff that those are valuable and important and  
22 should continue.

23                               --o0o--

24          CHIEF INVESTMENT OFFICER ELIOPOULOS:   Here is an  
25 area, speaking of divestments, that we asked -- you know,

1 Roger asked a specific question whether CalPERS should do  
2 more with divestments?

3 --o0o--

4 CHIEF INVESTMENT OFFICER ELIOPOULOS: And here  
5 there's a bit of dispersion. You can see from the  
6 Investment staff's position strong, you know, disagreement  
7 with that, and more curiosity and openness perhaps from  
8 the Board neutrality or openness. But I think on balance,  
9 though, when you put the pieces together, really  
10 consistent with the CalPERS overall policy on divestment  
11 that we're -- you know, that we're opposed to it, except  
12 in specific fiduciary situations.

13 --o0o--

14 --o0o--

15 CHIEF INVESTMENT OFFICER ELIOPOULOS: Here is  
16 something we talked -- I mentioned briefly on strategic  
17 tilting, whether CalPERS should do more targeted ESG, you  
18 know, place more targeted capital, you know, tilt the  
19 portfolio or individual asset class more with a ESG  
20 methodology or not?

21 --o0o--

22 CHIEF INVESTMENT OFFICER ELIOPOULOS: And here,  
23 there's some differences of opinion. So the staff  
24 disagrees to strongly disagrees with that. Although,  
25 there's some, you know, decent amount of agreement and

1 neutrality on the topic. And I think there's more  
2 agreement amongst the Board members that we should be  
3 doing -- we should be doing more of that.

4 --o0o--

5 CHIEF INVESTMENT OFFICER ELIOPOULOS: Boy,  
6 engagement.

7 --o0o--

8 CHIEF INVESTMENT OFFICER ELIOPOULOS: We're  
9 really good a engagement. I think we can --

10 --o0o--

11 CHIEF INVESTMENT OFFICER ELIOPOULOS: We're in, I  
12 think, agreement. So really to get to the next -- next  
13 steps we put, you know, some of the conclusions in the  
14 materials. And we have an attachment that does that.  
15 Wylie went over the risk related upcoming efforts that we  
16 have on ESG.

17 --o0o--

18 CHIEF INVESTMENT OFFICER ELIOPOULOS: I think we  
19 have -- woops. We have next steps of one January. We'll  
20 have a discussion with the Board around ESG strategy and  
21 some of the underpinnings of the data and evidence around  
22 it. We have a phase 2 of our research initiative. You  
23 remember we had the first phase with UC Davis. And that  
24 will allow us to refresh all of the new data and evidence  
25 to go over that as well. And then as we note here, we

1 think this is an area that we'll work with the Investment  
2 Committee Chair to make sure we look for opportunities in  
3 the coming year as well to continue this dialogue and  
4 focus on the areas of interest to both staff and Board on  
5 these topics. So with that, that concludes our full  
6 presentation.

7 CHAIRPERSON JONES: Okay. Thank you for that  
8 presentation. And we have Mr. Jelincic.

9 COMMITTEE MEMBER JELINCIC: On the divestment  
10 issue, the consultants were significantly different. Have  
11 you had any conversations with them to find out why at  
12 least two of them thought we ought to be doing more on  
13 divestments?

14 CHIEF INVESTMENT OFFICER ELIOPOULOS: You know I  
15 have not.

16 COMMITTEE MEMBER JELINCIC: Okay. Thank you.

17 CHAIRPERSON JONES: Mr. Lind.

18 COMMITTEE MEMBER LIND: Thank you.

19 Two issues, Ted, on the near-term path forward, I  
20 guess it's page 46. You know, noting that staff is  
21 establishing this subcommittee to the internal investment  
22 strategy group on governance and sustainability issues, a  
23 great idea. I like to hear that. I would note that it  
24 sort of parallels one of the things I've been advocating  
25 here for as a potential subcommittee of the Investment

1 Committee. And I know that's on our menu for the Ad Hoc  
2 Global Governance Committee to discuss, but I just wanted  
3 to comment there could be some good synergy there, if we  
4 decide to go in that direction.

5           The other thing I mentioned, I think, to a couple  
6 people, and I think -- I think on the briefing as well,  
7 one of the concerns I had from the off-site was when we  
8 did the whole clicker exercise and set priorities and all  
9 of that I think the way it was asked or set up or framed  
10 or whatever, I think we may have minimized the Board's  
11 interest in exploring income inequality as a long-term  
12 Investment risk.

13           I know we have our timeline and our -- you know,  
14 our approach and all that. I'm not suggesting at this  
15 point that we fiddle with it, but I would appreciate, you  
16 know, long before we come to the end of the process at the  
17 end of next year, at least an update on some of the  
18 research that's been done. I know we've had a dedicated  
19 intern and you know some of the resources. So it would be  
20 great, you know, at some point, if we could just kind of  
21 hear how that's going and what's there. So maybe, Anne,  
22 you could report to us at some point in the next few  
23 months.

24           CHIEF INVESTMENT OFFICER ELIOPOULOS: Perhaps at  
25 our next regularly scheduled quarterly, you know, report

1 from the Global Governance.

2 COMMITTEE MEMBER LIND: That would be great.  
3 Thank you.

4 CHAIRPERSON JONES: Okay. Thank you for the  
5 report.

6 CHIEF INVESTMENT OFFICER ELIOPOULOS: Thank you.

7 CHAIRPERSON JONES: Okay. Now, we move on to the  
8 next item on the agenda, CalPERS Consultant Public Fund  
9 Universe Comparison Report.

10 Mr. Junkin.

11 MR. JUNKIN: Good morning. Andrew Junkin with  
12 Wilshire Consulting.

13 (Thereupon an overhead presentation was  
14 presented as follows.)

15 MR. JUNKIN: This is an annual report that  
16 compares CalPERS to the universe of large pension plans 10  
17 billion and greater in asset value. There's some  
18 characteristics that are listed on the cover page from  
19 staff, which I'm going to -- I'll just leave those there  
20 and I'll flip through the report. I'm not going to hit  
21 every page. I'm just going to draw some highlights out  
22 here.

23 --o0o--

24 MR. JUNKIN: So first on page two, this is the  
25 total fund return. That's the little "t" in the graphs

1 here. I apologize for the graphics. They're pretty basic  
2 here. Most of these pages are going to work the same way,  
3 so I'm going to walk you through one of them sort of in  
4 greater detail, and then we can move rather rapidly  
5 through the rest of them.

6           If you come down to the bottom three lines there,  
7 that top line, total plan - composites, the T, the number  
8 in parentheses represents the percentile ranking. And the  
9 lower the number, the better the ranking. So you can see,  
10 for example, in the two-year ranking the Wilshire 5000  
11 represents the first percentile. That would have been the  
12 best performing pension fund. Well, it's not a pension  
13 fun. It's an index. And it's all equities, and the  
14 equity market has been on quite a tear, so that doesn't --  
15 that makes sense.

16           But pension funds are balanced. So you can see  
17 here then as we walk through the CalPERS returns, and I  
18 really don't like to focus on the shorter term returns. I  
19 won't even comment on shorter than one year. Over the  
20 last year, 79th percentile. Moving up into the top half  
21 for a series of years and then out to the five year number  
22 in the 60th percentile, the seven-year number, which  
23 really takes the brunt of the real estate number into  
24 account, the 96th percentile. And then over 10 years in  
25 the 77th percentile. The seven and the 10-year number

1 obviously both have that real estate year in it. So that  
2 cannot be overstated, I think.

3 --o0o--

4 MR. JUNKIN: Moving on to page three -- so that  
5 format will repeat a number of times. If there are any  
6 questions on the format, I'm happy to take those at any  
7 point.

8 This chart is labeled risk versus total return on  
9 my copy. I have crossed that out. It now says volatility  
10 versus total return.

11 (Laughter.)

12 MR. JUNKIN: I will try to make that change.  
13 Again, this graphics package, as you can see by our  
14 stellar looking "T" leaves something to be desired. So  
15 I'll try to get that edited.

16 But here, this is the three-year volatility  
17 versus total return. And the T is kind of embedded right  
18 near the middle. The cross-hairs of this graph would be  
19 the median, both the risk median and the return median.  
20 And you can see that CalPERS, if you look at the legend at  
21 the bottom, had a volatility value of 4 percent over the  
22 last three years, a little over 4. The median is right at  
23 4, so effectively no difference. When you think that this  
24 is a standard deviation, those numbers are roughly the  
25 same.



1           That puts you in about the 36th percentile. In  
2 terms of return, you can see the return was 11.2 versus 11  
3 from the median, so top half with roughly median risk.  
4 That's the three-year chart.

5           Page four is the 5-year chart.

6                           --o0o--

7           MR. JUNKIN: Here, the risk is a bit lower, 6.75  
8 versus 7.4. So below median risk. Slightly below median  
9 return, 10.94 versus the median return of 11.11. That  
10 puts you in the 60th percentile. You know you typically  
11 don't want to see higher risk, lower return. That's bad.  
12 Obviously, you'd love to see lower risk, higher return.  
13 That's ideal. Lower risk, lower return, Higher risk,  
14 higher return, I think those begin to make sense. And it  
15 just depends on what's the back story? Does the strategy  
16 sort of support that kind of ranking?

17                           --o0o--

18           MR. JUNKIN: Page five is the asset allocation.  
19 So this is the actual percentage allocation to each one of  
20 these categories. It's not performance. It's not  
21 volatility. A couple of things stand out here. One is  
22 the relatively low ranking of U.S. equity, and the  
23 relatively high ranking of international equity.

24           This is the elimination of the home country bias  
25 in your portfolio. So not to -- not to beat a dead horse,

1 but I'm going to go back to one of the discussions that  
2 just happened in terms of who owns what decisions. This  
3 was a strategic decision that the Board made upon  
4 recommendations from staff.

5 But to then say to staff we're going to measure  
6 your performance -- even though we've mandated that you  
7 have this globally balanced equity portfolio, we're going  
8 to just compare you to the Wilshire 5000 would be unfair,  
9 and it could create just problems in the system, right?  
10 They would be judged on things that are beyond their  
11 control.

12 So I just wanted to point that out. This is to  
13 Mr. Jelincic's point, you know, asset allocation,  
14 strategic decisions like this that are clearly the Board's  
15 decision, then staff can go implement them. To the extent  
16 that they deviate slightly is permitted by policy, staff  
17 owns that performance. That's Wilshire's view.

18 I won't touch on anymore there.

19 Moving on to page six.

20 --o0o--

21 MR. JUNKIN: This is -- oops, sorry. This is  
22 total equity. So for most plans, that's the combination  
23 of domestic equity plus international equity. Most plans  
24 do have the home country bias. So what you're seeing  
25 filter through the performance here is the non-biased

1 portfolio. So you can see, over the last year, that  
2 performance of one percent ranks in the 93rd percentile.

3 But compare the Wilshire 5000 the broad U.S.  
4 market with a return of 7. And then EAFE, right below  
5 that, the broad non-U.S. developed market with a return of  
6 minus 4. By the way, emerging markets, which are part of  
7 your plan, were even worse than that. You can see how the  
8 decision to allocate more to international and less to  
9 domestic, all other things being equal, was a drag on  
10 performance. And that's been the case for a while.

11 If you go out to the five year, I think what's  
12 striking here is that -- and again, this is a total equity  
13 comparison across all of the plans, so it does include  
14 international plus domestic. The international index is  
15 the absolute worst performer and the domestic index is the  
16 absolutely best performer. So the more you tilt it  
17 towards the U.S., the better off you were. That's the  
18 takeaway here.

19 --o0o--

20 MR. JUNKIN: I'm going to go to page eight. So  
21 we are going to take that apart now, and we're just going  
22 to look at U.S. equity performance, because we have the  
23 capability of doing that.

24 Over the one year, you can see CalPERS is in the  
25 65th percentile; over five years, the 46th percentile;

1 over 10 years, the 35th percentile, but very near the  
2 index. Again, the equity portfolio is not purely an index  
3 fund, but it is very tightly risk constrained to the  
4 index. Whether it's domestic, or global, or  
5 international, the components roll back up to that  
6 risk-controlled position. So not being far from the index  
7 here is not unexpected, but it has lead to and in domestic  
8 only since pretty good peer relative performance over the  
9 longer term periods.

10 CHAIRPERSON JONES: Hold on just a minimum, Mr.  
11 Junkin. Mr. Jelincic has a question.

12 COMMITTEE MEMBER JELINCIC: The equity here is  
13 only public market equity?

14 MR. JUNKIN: That's correct.

15 COMMITTEE MEMBER JELINCIC: Thank you.

16 --o0o--

17 MR. JUNKIN: International equity is on page 10.  
18 It's a bit messier, in that -- so as I mentioned, the  
19 U.S./non-U.S. split impacts total equity. The split here  
20 that matters is developed versus emerging.

21 So let me just give you a couple of data points  
22 that are not on the page. If you look at the one-year  
23 number, the EAFE index was down 4.2. That's provided.  
24 Emerging markets were down about five percent, so in line,  
25 but a little bit worse. Over the last five years, EAFE up

1 9½, emerging markets up only four.

2           So plans, within the peer universe that had more  
3 allocated to emerging markets likely performed less well.  
4 And you can see the CalPERS peer rankings here. Pretty  
5 close to the median, except for the one-year number. The  
6 other confusing factor that's not easy to disentangle is  
7 if there's any currency hedging going on in the portfolios  
8 here, that will come through the returns of the universe  
9 as well.

10           And given the strength that we've seen in the  
11 dollar, that's been about a 20 percent head-wind if you  
12 have not hedged currencies. If you have, then you've had  
13 a tailwind relative to the peers.

14   --o0o--

15           CHAIRPERSON JONES: Andrew, back to that chart a  
16 minute. Is it just a graphing error or is it saying  
17 something else? Look at the median on the 10-year, for  
18 example, and I compared that to the 25th percentile, it's  
19 very close, but on the others it seems to be spaced  
20 between.

21           MR. JUNKIN: I think what you're seeing is that  
22 really over the long term, international markets,  
23 developed emerging, hedged, non-hedged have performed  
24 reasonably similarly. But most recently, they've been  
25 wildly divergent. There's been a 10-point swing between

1 developed markets and emerging markets. There's been a  
2 20-point swing between hedged and non-hedged returns.

3 But that's more recent in the last year or two.  
4 And so that is showing up definitely in the one and the  
5 two-year that the height of that bar really represents the  
6 dispersion of the returns within the universe. But out at  
7 the longer term time periods, because everything has kind  
8 of converged, the bar is a lot shorter.

9 CHAIRPERSON JONES: Okay.

10 --o0o--

11 MR. JUNKIN: Private equity is on page 14, and  
12 there's no index. There's no index in private equity.  
13 That makes sense. Really, I think the numbers here, again  
14 the shorter term time periods for private equity are  
15 challenging to evaluate. There's timing lags on when  
16 things get marked to market, but really above median  
17 performance everything, one year and beyond, I'd probably,  
18 you know, start looking at this at three years and really  
19 kind of start caring at about five years. And the five  
20 year and longer performance has been, you know, 21st  
21 percentile, 40th percentile, 37th percentile. So private  
22 equity, relative to your peers, has done well.

23 --o0o--

24 MR. JUNKIN: Page 14, this is total fixed income.  
25 Peer group rankings here look good, particularly out at

1 the long term, five years, seven years, 10 years, top 15  
2 percent, top 5 percent. That's been a good asset class.  
3 This is another space where you tend to look a little bit  
4 different than your peers, in that you have a slightly  
5 longer duration, and that has added to returns over that  
6 period of time.

7           So any time -- you know, this is the danger of  
8 peer groups. And I think one of the reasons we went to  
9 doing this once a year, rather than once a quarter, which  
10 is what we used to do, any sort of -- I'm going to put  
11 quote marks around this, even though that probably won't  
12 make it into the record -- "Maverick Risk" in your  
13 portfolio, any way you just happen to look different than  
14 your peers, is magnified in the short term.

15           Now, through the ALM process, we know that you're  
16 making the right asset allocation decisions for CalPERS.  
17 That's what that entire two-year process is designed to  
18 do. But it leads you to a slightly different asset  
19 allocation than any particular peer fund in here. And so  
20 it may cause you to look slightly different. That's a  
21 risk.

22           That doesn't mean that it's the wrong thing for  
23 you all to do, or it doesn't mean that, you know, just  
24 because you've had a longer duration that you were  
25 necessarily smarter than everybody else. That was a

1 strategic decision that you all made a very long time ago,  
2 one that we've supported, it's been beneficial to returns.

3 --o0o--

4 MR. JUNKIN: I'm actually going to skip ahead to  
5 page 20, because the next two sections just break apart  
6 fixed income into U.S. and non-U.S. Page 20 is the real  
7 estate returns.

8 It's pretty striking the difference. You know,  
9 one through five years the relative ranking is great.  
10 It's really top decile all the way. And then we hit that  
11 seven-year number where 2008 is included and we hit the  
12 10-year number, and the returns come back to earth.

13 So I think the repositioning of the real estate  
14 portfolio, the change in strategy is really kind of  
15 shining through in these results. And you all should be  
16 quite pleased.

17 And I'm going to stop there and see if there are  
18 any other questions for me.

19 CHAIRPERSON JONES: No further questions.

20 Thank you very much.

21 MR. JUNKIN: Great.

22 CHAIRPERSON JONES: Okay. Okay. We're going to  
23 go on to the next item on the agenda, Corporate  
24 Engagement: Enhanced Focus List Strategy.

25 (Thereupon an overhead presentation was



1           presented as follows.)

2           CHIEF INVESTMENT OFFICER ELIOPOULOS: Great. Mr.  
3 Jones, while Dan Bienvenue and Anne Simpson make their way  
4 up, let me introduce this item.

5           The Focus List Program, as the committee is well  
6 aware began in 1987. And since 1987 to date, the Focus  
7 List Program has focused exclusively on the U.S. stock  
8 market, which, of course, is our largest geographic  
9 exposure in our portfolio. We collectively, the  
10 Investment Committee and staff, adopted a new focus list  
11 approach last year to employ the program at a greater  
12 scale, you know, with the potential of greater impact to  
13 the overall portfolio, and also allow the focus list  
14 methodology to be used in international markets rather  
15 than just the U.S.

16           And as Dan and Anne will present, Japan was  
17 selected for concentrated market engagement. And that  
18 certainly makes a lot of sense from a size and scale  
19 standpoint, since Japan is our second largest geographic  
20 exposure in public equities, so it makes sense from that  
21 scale perspective.

22           But in addition to that, it's also very timely,  
23 because it supports a very important new direction within  
24 Japan from both Prime Minister Abe, as well as the  
25 institutional investor base within Japan for improvements

1 in corporate governance. And we're -- we think this is  
2 timely and important for us to support those efforts that  
3 the Japanese markets and Japan as a country are  
4 undertaking.

5 So with that, I will turn it over to Dan and  
6 Anne.

7 MANAGING INVESTMENT DIRECTOR BIENVENUE: Thanks,  
8 Ted. Good morning. Dan Bienvenue, Managing Investment  
9 Director for Global Equity.

10 And I'm joined, of course, by Anne Simpson,  
11 Investment Director of Global Governance, and Craig Rhines  
12 an Investment Officer within Anne's Governance team.

13 So if you'll recall in November of 2014, the  
14 Committee took a decision to enhance our focus list  
15 strategy. And one of the things that staff committed to  
16 was to be back here within a year to provide an update,  
17 and that, of course, is the purpose of this item.

18 So the focus list dates back to 1987 with the  
19 objective being to increase company returns through  
20 improvements in governance using the tactic, of course, of  
21 engagement. As Ted mentioned, we're very well aligned on  
22 engagement.

23 The program has evolved greatly over the past  
24 several years with numerous evolutions, the most recent  
25 one of which, as Ted says, being to -- to take it to being



1 being U.S. focused to now global in nature, and really  
2 trying to increase the scale and the impact.

3 --o0o--

4 MANAGING INVESTMENT DIRECTOR BIENVENUE: And that  
5 increase in scale is really shown very clearly on this  
6 slide here. You can see that the companies that we've  
7 chosen this year represent actually a multiple in terms of  
8 the scale of those chosen in recent past cohorts. And  
9 also very importantly, they also reflect overweights in  
10 the existing global equity portfolio, the holistic  
11 portfolio, meaning that the -- any positive impact from  
12 those engagements will have not only just pure economic  
13 returns, which are certainly important, but will also have  
14 relatively return implications, which is also very  
15 helpful, again increasing the scale and increasing the  
16 impact improving the results of the holistic global equity  
17 portfolio.

18 So my role here was really just to provide a bit  
19 of background. And that's the back I have. I'm happy to  
20 answer any questions. And otherwise I'll turn it over to  
21 Anne to take us through the specifics.

22 CHAIRPERSON JONES: We can move forward.

23 Ms. Simpson.

24 --o0o--

25 INVESTMENT DIRECTOR SIMPSON: Thank you. The

1 Focus List Program is very important for CalPERS. And one  
2 reason I'm aware of whenever we go to talk to companies is  
3 it's our own experience showing that engagement adds  
4 value. And I think being able to broaden the scale and  
5 the impact of that approach is a really wonderful  
6 opportunity.

7 --o0o--

8 INVESTMENT DIRECTOR SIMPSON: So what I'd like to  
9 do is just give you a little bit more depth on Ted's  
10 comments about why we've chosen to work in Japan. I know  
11 when we first started looking at a global approach, there  
12 was caution from the Board that we would proceed  
13 carefully. I think there was an understanding that we  
14 have tremendous experience and depth of knowledge about  
15 how the U.S. market works and what the opportunities are.

16 So we've really taken our time in considering  
17 this carefully. In the U.S. market, CalPERS is very  
18 active, but so are many other investors. So by going  
19 beyond the borders of the United States, I think we're  
20 accepting that, first of all, we have a global presence,  
21 because we have a global portfolio, but also that the  
22 debate on good governance on sustainable investment is now  
23 international. It's not something just confined to say  
24 the U.S. and the UK.

25 So as was mentioned by Ted and Dan, we are

1 looking at Japan from the point of view of scale as a  
2 market. It's our second biggest. The next important  
3 consideration for us always is what's the opportunity? We  
4 can see that in Japan there's a great debate at the moment  
5 about how to improve economic performance. And as Ted  
6 mentioned, the Prime Minister Shinzo Abe has actually  
7 highlighted governance reform as one of three core areas  
8 of work for Japan in order to really encourage economic  
9 performance back to where it should be.

10           And I think this gives us an opportunity to work  
11 in partnership with other investors and companies in that  
12 market. And I think without that local interest and  
13 opportunity, we wouldn't -- we wouldn't be considering  
14 taking the focus list there.

15           The other issue that we have considered as  
16 important is the question of I suppose impact, but also  
17 efficiency. If we're going to take on an overseas market,  
18 we really want to make sure we've done our homework, that  
19 we've been very thoughtful about the approach. We're not  
20 just swinging in with something that worked in the U.S.  
21 for so many years, but we're very attentive to the local  
22 legal, economic, and cultural dimension.

23           So if we had, I think, decided to scatter  
24 ourselves between different jurisdictions, it would be  
25 very difficult to take that thoughtful approach. We did

1 when we looked at the top 100 plus overweight positions  
2 have markets as different as France and Germany and  
3 Brazil. But really to stretch ourselves into those  
4 different settings would mean we'd really be, you know, a  
5 mile wide and an inch deep.

6 And I think the success of the Focus List  
7 Program, as the name suggests, is really that we put  
8 effort and thought and care over a relatively long period  
9 of time.

10 The other consideration for us is what is CalPERS  
11 reputation in Japan? And I think it's important to just  
12 recap that we were -- have been active members of the  
13 Asian Corporate Governance Association for many years, and  
14 contributed to the development of a white paper, which was  
15 very well received in Japan a few years ago, and also that  
16 we've been able to send staff on visits and delegations to  
17 Japan to meet with regulators, fellow investors, and  
18 companies over a number of years.

19 And also, we have made sure that we've raised our  
20 voice to support local reform initiatives like the  
21 corporate governance code, which has just been issued.

22 --o0o--

23 INVESTMENT DIRECTOR SIMPSON: The next slides are  
24 really to give you a sense of what we see as the  
25 opportunity. And I think it explains why Prime Minister

1 Shinzo Abe has really seen corporate governance as one way  
2 to bring economic revitalization to Japan. These are just  
3 a couple of slides that Craig Rhines and Doug Chen have  
4 put together to show where Japan is on our, for CalPERS  
5 top 10 countries return on equity.

6 --o0o--

7 INVESTMENT DIRECTOR SIMPSON: Likewise, we can  
8 see a similar -- a similar opportunity for Japan.

9 --o0o--

10 INVESTMENT DIRECTOR SIMPSON: I think another  
11 consideration for us is that Japan has been welcoming  
12 foreign investors very actively in recent years. And now,  
13 I think the Japanese market is not only viewed as a global  
14 player by size, but also it's a global player by the  
15 investor money that's actually invested in the Tokyo Stock  
16 Exchange.

17 --o0o--

18 INVESTMENT DIRECTOR SIMPSON: So we have here  
19 just a summary of some key initiatives that we think  
20 really give us this opportunity to work in partnership  
21 with the Japanese agenda for reform. I want to highlight  
22 in the middle that Japan in 2014 developed an investor  
23 stewardship code, which was really calling on investors to  
24 pick up their responsibilities as owners. I think this is  
25 very consistent with CalPERS own approach to investment as



1 set out in the Investment Beliefs. And you'll see at the  
2 back of this slide deck that we actually translated  
3 CalPERS Investment Beliefs into Japanese, and were able to  
4 share those in meetings with both companies that we got  
5 together with, but also other local market players too.

6 And the feedback that we've received so far has  
7 been very positive. There's been a very high degree of  
8 interest in the way that CalPERS is thinking about  
9 long-term ownership and responsibility. And I think  
10 that's the first step in building this partnership for  
11 improvement. It's going to benefit all sides. It will  
12 benefit the companies, and it will benefit us as an  
13 investor.

14 So this is just a snapshot of how Craig and his  
15 team have developed the engagement. The goal was really,  
16 first of all, to meet and introduce CalPERS to those  
17 companies who may not be aware of who we are and how we  
18 approach investment, to share our Investment Beliefs, and  
19 also to explain that we were there in support of the  
20 Japanese initiatives, both the investor stewardship code,  
21 and also the corporate governance code, which was aimed at  
22 companies.

23 It was also an opportunity to talk in more detail  
24 about our governance principles. Although, we are --  
25 they're under review at the moment. And it gave an

1 opportunity to meet with regulators and other investors  
2 who were interested in these issues.

3 --o0o--

4 INVESTMENT DIRECTOR SIMPSON: I won't go through  
5 the nitty gritty of how the diary worked out, but Craig is  
6 here, and if any of you have questions about the meetings  
7 and the welcome that we were -- the warm -- the warm  
8 welcome that we were given, we'd be delighted to talk  
9 about that.

10 --o0o--

11 INVESTMENT DIRECTOR SIMPSON: So finally, the  
12 question is how have we actually approached the reforms  
13 that we've asked. They've been structured around CalPERS  
14 core issues, which, of course, are investor rights, board  
15 quality and diversity, compensation, reporting, and in a  
16 separate track regulatory effectiveness, but that's not  
17 for our engagement work.

18 And we've -- we're very glad to find that the  
19 Japanese corporate governance code captures many of these  
20 issues.

21 So we haven't wanted to just parachute in with an  
22 impossible list of requests and suggestions, so we have  
23 really focused on the quality of the Board and diversity  
24 being an important part of that. And we were delighted to  
25 see that diversity is actually included in the Japanese

1 corporate governance code, which marks it out for many  
2 other markets. So I think there's a recognition in Japan  
3 that improving board diversity really is going to be one  
4 important part of improving corporate performance.

5 Another element, apart from the board  
6 independence, board quality, that we've focused on has  
7 been disclosure of cross-shareholdings. We've also had --  
8 that could be, I suppose, viewed as a transparency agenda.  
9 But, of course, if we're not aware of how the  
10 cross-shareholdings line up, we don't really understand  
11 the control in the company. So it is actually an  
12 important part of the reform agenda.

13 So the next step, we are waiting for a response  
14 from the companies, which --

15 --o0o--

16 INVESTMENT DIRECTOR SIMPSON: -- we've written  
17 to. We've had our letters translated into Japanese as  
18 well. We think this is an important mark of respect.  
19 We're looking forward to the responses coming back. It's  
20 been encouraging to see a very positive reaction from the  
21 companies that we've been talking to. And I think we can  
22 see that there really is an appetite for talking with  
23 investors about their expectations and finding practical  
24 ways to make the reforms that are going to really be  
25 aligned with the companies' better performance.

1           So we'll look forward to reporting back to the  
2 Board when we've completed that cycle of review in the  
3 next stage of engagement. And we also think given the  
4 nuanced nature of the discussion, we would like to report  
5 back to you in a case study format. We think that  
6 understanding our role as an investor, the complex process  
7 of change and the outcomes would be really well captured  
8 in a case study approach.

9           I'd be glad to answer any questions.

10          Thank you.

11          CHAIRPERSON JONES: Thank you, Ms. Simpson for  
12 the report. And I think that's an excellent idea the case  
13 study approach. Case studies tend to provide so much  
14 valuable information and all, you know, options looking at  
15 information. So that would be great.

16          INVESTMENT DIRECTOR SIMPSON: Thank you.

17          CHAIRPERSON JONES: Mr. Jelincic.

18          COMMITTEE MEMBER JELINCIC: On slides 8 and 9,  
19 and you don't need to go back to them, but that was the  
20 return on capital and the PE, how much were those  
21 influenced by share buy-backs and is that really a U.S. or  
22 is it a worldwide phenomenon?

23          INVESTMENT DIRECTOR SIMPSON: Thank you. That's  
24 a good question. I would say that share buy-backs are  
25 more popular in the U.S. than in other markets, and

1 dividends have been the preferred method of returning  
2 capital to shareholders.

3           That is an issue for CalPERS to think more about,  
4 because we currently don't have a view. We're agnostic as  
5 to how capital is returned, but it's something that we'd  
6 like to look at more carefully. That -- share buy-backs  
7 have not been the dominant -- there have been some, but  
8 it's not been the dominant trend in Japan or to be fair in  
9 other markets.

10           COMMITTEE MEMBER JELINCIC: And you mentioned  
11 that you spend time talking to the regulators in Japan.  
12 How is that received and what do you think was the -- can  
13 you give us sort of a high level on what that conversation  
14 was like and about?

15           INVESTMENT DIRECTOR SIMPSON: I think at a high  
16 level, the role of the regulator in Japan, the FSA, is the  
17 same as the SEC. It's to protect investors and to promote  
18 capital formation, to promote the integrity of the  
19 Japanese markets. And I think there's been a great  
20 openness and willingness to have dialogue with investors,  
21 both locally and internationally.

22           So we've welcomed our opportunities to meet and  
23 better understand the agenda for reform in Japan. And,  
24 you know, and to share our approach, because obviously,  
25 CalPERS has invested in some 47 markets. So we deal with

1 regulators in many different settings. So I think that  
2 that's an aspect of talking to CalPERS that regulators  
3 find useful.

4 COMMITTEE MEMBER JELINCIC: Thank you.

5 CHAIRPERSON JONES: Mrs. Yee.

6 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.

7 I -- this is really exciting work. I just wanted  
8 to applaud you and the team for the extent of the  
9 engagement. My question has to do with -- and I  
10 appreciate the case study approach in which this will be  
11 all memorialized, because I do think it's important to  
12 capture the tenor of the engagement, and certainly the  
13 types of issues that we are engaging about.

14 But my question really has to do with how do we  
15 capture these really positive changes that we're going to  
16 see to where it could have impact on other type -- on  
17 engagements with other companies? And, I mean, obviously  
18 not trying to put together any kind of a seal of approval  
19 type marker on a company, but just to be able to at least  
20 highlight what's possible, and how companies can really,  
21 you know, transform and evolve to good governance and  
22 improved corporate governance.

23 INVESTMENT DIRECTOR SIMPSON: Thank you. I think  
24 that's a very important point, which is that we are --  
25 have a shared interest with the companies in better

1 performance. It's good for the company, it's good for the  
2 employees, it's good for the economy, and we benefit as  
3 investors. So it might be something that we should think  
4 about in relation to CalPERS perhaps signing the  
5 stewardship code, for example, as an overseas investor to  
6 show. I think that's something we should explore.

7           And also, I think that as companies sign up for  
8 the corporate governance code, which is the companion  
9 piece, you'll see one of the initiatives in Japan is the  
10 Nikkei Index. And that's where companies are given credit  
11 for their commitment to the code and their plans to  
12 improve.

13           Is that something, Craig, you'd like to comment  
14 on?

15           INVESTMENT OFFICER RHINES: Sure. Back in -- am  
16 on I?

17           There we go. Craig Rhines, Investment Officer.

18           As we had highlighted on the timeline, one of the  
19 efforts was for the Tokyo Stock Exchange to implement an  
20 index that includes corporate governance and financial  
21 metrics for inclusion. And that had a tremendous impact  
22 in the market.

23           And going back last year in some visits and  
24 engagements through the ACGA, companies were very aware  
25 and wanted to discuss that -- that they want to be

1 included in that index. So that was very important and  
2 that had a big impact on the market for companies to both  
3 improve corporate governance, and improve their investment  
4 returns as well.

5           MANAGING INVESTMENT DIRECTOR BIENVENUE: You know  
6 too, the only thing that I would add is that I think  
7 that's a great real point is that a lot of times there are  
8 ancillary benefits to others in the industry or in the  
9 market. And I would say that that would very likely be  
10 part of the case study.

11           So to the extent that we saw not only a benefit  
12 at that company's level but elsewhere, you know, in its  
13 peers, we would definitely look to include that in the  
14 case study.

15           CHAIRPERSON JONES: Thank you.

16           Mrs. Mathur.

17           COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.  
18 Excuse my voice. Thank you for your presentation.

19           Well, I think this is very exciting. And Japan  
20 is absolutely the right place to sort of branch out into I  
21 think. You've articulated very well why that is. And I  
22 think -- and I think the initial requested reforms that  
23 you've identified really do go to sort of the heart of  
24 what is different about the Japanese market vis-à-vis the  
25 U.S. The cross-shareholdings is certainly a real key



1 challenge in Japan, as well as the way that -- the Board  
2 composition, which I think is -- so I'm very pleased with  
3 the way your first tack into that arena.

4           Just a question. You know, we've been sort of  
5 engaged around the sustainable stock exchange efforts. I  
6 don't believe that any of the Japanese stock exchanges  
7 have signed on yet. Tokyo and Osaka, I don't think either  
8 of them are on. Have you -- what do you think are the  
9 prospects for that, and then incorporating some of that  
10 into our work further down the road?

11           INVESTMENT DIRECTOR SIMPSON: The Sustainable  
12 Stock Exchanges Initiative is being supported by the PRI,  
13 and it's to encourage listing standards to include  
14 relevant material information on the environmental,  
15 social, and governance factors.

16           My sense is this is closely aligned to the spirit  
17 of the corporate governance code. Japan is a very  
18 inclusive -- has a very inclusive corporate culture. I've  
19 highlighted the reference to diversity in one part of the  
20 code, and I think that what the code is trying to do is  
21 highlight the role of shareholders when, in fact,  
22 traditionally, and, in fact, by law, Japanese companies  
23 are there to serve society and to look after employees.

24           So I'd be interested in Craig's thought, but mine  
25 is that there would be an interest in this. However, I

1 think it might be a question of timing, because Japan has  
2 just launched a stewardship code, a corporate -- for  
3 investors, corporate governance code for companies, and  
4 it's also, to its great credit, signing up for the  
5 international financial reporting standards. So it's got  
6 a whole overhaul on accounting and audit, which we don't  
7 flag, but it is another big piece of work.

8 But Craig, would you like to comment on that?

9 INVESTMENT OFFICER RHINES: Yeah. The only thing  
10 I would -- I would just reiterate, I think the timing in  
11 all the activity, all the initiatives that are currently  
12 underway could be the only obstacle. But my sense is that  
13 there would be perhaps an interest there.

14 INVESTMENT DIRECTOR SIMPSON: We'd be glad to  
15 follow up.

16 COMMITTEE MEMBER MATHUR: Thank you.

17 CHAIRPERSON JONES: Okay. Thank you. That  
18 concludes the questions, so thank you for the  
19 presentation.

20 INVESTMENT DIRECTOR SIMPSON: Thank you.

21 CHAIRPERSON JONES: Okay. The next item  
22 Consultant Review of Global Equity.

23 How much time do you think that's going to take?

24 CHIEF INVESTMENT OFFICER ELIOPOULOS: Well,  
25 actually, the first -- 7b, the first one up is the staff

1 review and then 7c is the consultant review.

2 CHAIRPERSON JONES: Okay. Why don't we take a  
3 break then right now, a 10-minute break.

4 (Off record: 11:08 AM)

5 (Thereupon a recess was taken.)

6 (On record: 11:19 AM)

7 CHAIRPERSON JONES: Reconvening the Investment  
8 Committee meeting, please.

9 Okay. Thank you. Now we'll go to our item of  
10 Global Equity Annual Program Review.

11 (Thereupon an overhead presentation was  
12 presented as follows.)

13 CHAIRPERSON JONES: Whose starting?

14 MANAGING INVESTMENT DIRECTOR BIENVENUE: I'm just  
15 waiting for the slides to be up here.

16 Well, while we're getting those going, I'll go  
17 ahead and introduce ourselves. Good morning. Dan  
18 Bienvenue, Managing Investment Director for Global Equity.  
19 I'm joined once again this year by John Cole, Investment  
20 Director in Global Equity. But then we're also joined by  
21 Steve Carden and Don Pontes, who are two new Investment  
22 Directors. Not -- certainly not new to global equity,  
23 both have been here over 10 years, but new Investment  
24 Directors within Global Equity.

25 You recall that one of our large initiatives for

1 fiscal year 14/15 was to get our leadership team for  
2 global equity in place. And Steve and Don's attendance  
3 here today really kind of reflects the accomplishment of  
4 that initiative.

5 We've also got Wilshire and Steve who -- I'm  
6 sorry Julia Bonafede and Steve Foresti from Wilshire who  
7 are available. And I was referring to you as Wilshire,  
8 Julia. That's a compliment.

9 (Laughter.)

10 MANAGING INVESTMENT DIRECTOR BIENVENUE: But  
11 they're available to answer questions, and certainly  
12 they'll go through the consultant review.

13 --o0o--

14 MANAGING INVESTMENT DIRECTOR BIENVENUE: Okay.  
15 So by way of executive summary, candidly, global equity  
16 had a challenging year in return space, both absolute  
17 returns and relative returns, returning 1 percent versus a  
18 benchmark return of 1.3 percent, reflecting  
19 underperformance of 30 basis points.

20 That said, the portfolio has continued to evolve  
21 over that time period while maintaining relatively low  
22 levels of active risk. One of those evolutions is greater  
23 use of alternative betas, both the levers that we have  
24 available to us to pool and to allocate to, but then also  
25 how much we allocate to those -- to those alternative

1 betas.

2           We've also had ongoing rationalization of our  
3 strategies, especially in the activist manager space. And  
4 we've also continued to position the portfolio really  
5 where we think we're going to be compensated for the  
6 exposures that we're talking. That's something that we're  
7 very focused on is making sure that any risks we're taking  
8 and in line with our Investment Beliefs are risks that we  
9 believe we'll be compensated.

10           We've also continued to evolve our business model  
11 creating a governance structure that facilitates broader  
12 and deeper inputs into our capital allocation process,  
13 also greater collaboration and team work across our  
14 functional structure. This is really important for us  
15 that we're one team, and we're all striving together to  
16 achieve one set of goals.

17           We've made some real strides in technology with  
18 two very large deployments that happened in fiscal year  
19 14/15. And finally, we've continued to focus on our  
20 people getting the right people in the right roles and  
21 really developing our team.

22           So last year, as you may recall, we talked about  
23 what we're here to do every day is manage the portfolio  
24 and manage the business model that supports the management  
25 of the portfolio. You'll see that not only this summary,

1 but the program review is laid out that way. And that's  
2 really important that we're trying to manage the portfolio  
3 first and foremost, but we've got to get the business  
4 model right in order to facilitate the management of the  
5 portfolio.

6 So two quick housekeeping items. First, all the  
7 data in the program review is as of June 30th, 2015. The  
8 end of the fiscal year, unless it's otherwise specified,  
9 which there is one place where that's the case. And also  
10 we've set up a handful of places that we've set aside to  
11 answer questions. So if we could please ask the members  
12 of the Committee just to hold questions until we get to  
13 those -- those places. We will take a couple of periodic  
14 breaks to ask for questions, but that way we can kind of  
15 keep moving through the slides.

16 So that's all I have prepared. And with that,  
17 I'll turn it over to John to talk about the integration of  
18 the Investment Beliefs.

19 --o0o--

20 INVESTMENT DIRECTOR COLE: Thanks, Dan. Excuse  
21 me. I'm John Cole. And as Dan noted, my job today is to  
22 provide context as to how the global equity portfolio and  
23 underlying activities relate to our Investment Beliefs.

24 I'll focus on page 3 of 32, and especially on  
25 those Beliefs that are colored yellow. The key for the

1 Investment Beliefs for your reference is on page four,  
2 which lays out in a little longer detail what each one is  
3 addressing.

4           Our color coding is the same as last year. Green  
5 corresponds to areas that are clearly defined, addressed,  
6 and aligned with global equity existing objectives. Yolo  
7 corresponds to Beliefs that involve trade-offs and have  
8 inherent tensions. It's on the yellow coded ones that  
9 I'll make some specific comments.

10           Although the colors are the same as they were a  
11 year ago in our report to you, we have gained more clarity  
12 and made some progress in addressing them.

13           Let's start with Belief number 1, liabilities  
14 must influence the asset structure.

15           Here, as you know, is where the work done by the  
16 Actuarial Office on risk mitigation and our ongoing  
17 efforts around portfolio priorities come together.  
18 Presently, what we do in global equities does not address  
19 those broader perspectives, instead solely focusing on  
20 capturing the equity beta and accepting the volatility and  
21 other characteristics which are endemic to our global  
22 cap-weighted benchmark.

23           The focus is currently on tracking error, that is  
24 staying tight to the benchmark. At the same time, we're  
25 well along in developing the capabilities needed to do

1 more. This can occur as you become more comfortable and  
2 committed to the total fund portfolio priorities and their  
3 implications.

4           Additionally, we are working together with the  
5 asset allocation team and the Actuarial Office in the  
6 development of common factors to express exposures across  
7 both assets and liabilities.

8           Next is Investment Belief number 2, a long-term  
9 investment horizon is a responsibility and an advantage.  
10 Our conflict here is that operating within a tight  
11 tracking error prevents results that are different from  
12 whatever the market gives us. Our efforts underway are to  
13 provide the structural alternatives that change our  
14 objective and extend our effective time horizon while  
15 addressing the portfolio priorities that you will set out.  
16 Our work together on this continues over the next 18  
17 months.

18           Third, is the Belief that CalPERS investment  
19 decisions may reflect wider stakeholder views. Here our  
20 focus is to consider and express the important fiduciary  
21 trade-offs impacting our investments. We are champions of  
22 the critical role of engagement in most aspects of what we  
23 do, in order to get desired results by influencing target  
24 company or industry behavior directly.

25           The tension here is that not all agree on what is



1 the right outcome, nor the appropriate manner in which to  
2 achieve it. This also encompasses the acknowledgement of  
3 the impact of our decisions on others, for example, the  
4 employers who contribute to CalPERS on behalf of their  
5 members.

6 The fourth Belief states long-term value creation  
7 requires the effective management of three forms of  
8 capital, financial, physical, and human. This aligns with  
9 our work related to ESG and the enhanced focus list to  
10 proactively influence behaviors of companies and  
11 investment managers that we work with. The healthy debate  
12 is to what issues matter and how we engage and it's an  
13 ongoing and necessary tension.

14 And finally, Belief number 9 says that the risk  
15 of CalPERS is multi-faceted, and not fully captured  
16 through measures such as volatility or tracking error. As  
17 earlier noted, we measure many risks, but their expression  
18 and management in our portfolio is largely dominated by  
19 that narrow tracking error. Together, we'll continue to  
20 explore how our portfolio priorities could change that in  
21 the future.

22 By not calling out the other five Beliefs, we are  
23 not diminishing the importance or our focus, but rather  
24 believe they're already adequately expressed within global  
25 equity and will be touched upon through the rest of this

1 program review.

2 With that, and I'll pause before I turn it over  
3 to Steve and see if there are any comments or questions.

4 CHAIRPERSON JONES: Okay. Thank you.

5 Mrs. Mathur.

6 COMMITTEE MEMBER MATHUR: Thank you -- excuse me  
7 -- for your comments. Excuse me.

8 You spoke a bit about the efforts that are  
9 underway to move global equity towards a longer term  
10 horizon. I think that's really important. One thing I  
11 noted in my briefing before the meeting is that the policy  
12 review that is up at the next agenda item it still retains  
13 that sort of volatility focus, which is a very sort of  
14 short-term risk measure.

15 And so I would just challenge us to sort of think  
16 about how we can better incorporate that long-term view  
17 into the policy as well. I just wanted to mention one  
18 other thing. It's been a year since we exited hedge  
19 funds. And so that, I think, is also a positive step  
20 towards a long-term horizon. So if this could be orange,  
21 maybe that would be a better color, because I think that  
22 was a significant move on our part.

23 Thank you.

24 INVESTMENT DIRECTOR COLE: Thank you.

25 MANAGING INVESTMENT DIRECTOR BIENVENUE: Yes.

1 We've Explicitly chosen just three -- just three colors  
2 candidly, but we're -- I would definitely agree that most  
3 of them have shades for sure.

4           And as far as, you know, the policy item, we'll  
5 get to the policy item in the next one. But it is  
6 definitely the case that the work that we're doing around  
7 portfolio priorities, the work that we're doing around the  
8 benchmarks and the appropriate benchmarks to use certainly  
9 speaks to that. And right now, the role of global equity  
10 is, you know, cap-weighted global equity markets, all cap.  
11 But without a doubt, we're looking to evolve our  
12 capability, so that to the extent that the mandate  
13 changes, that we're very well leveraged and prepared to,  
14 you know, to get right up to that.

15           CHAIRPERSON JONES: Okay. Ms. Taylor.

16           COMMITTEE MEMBER TAYLOR: I appreciate your  
17 comments, John. I just had a question. As I was trying  
18 to write down kind of what you were talking about, could  
19 you unpack number 2 for me, the tensions that you were  
20 listing on number 2. I just got a little confused.

21           INVESTMENT DIRECTOR COLE: Number 2 is the  
22 long-term investment horizon is a responsibility and an  
23 advantage. What the point that I -- the key point that  
24 I'm trying to make there is that we all believe that, and  
25 it's a mom and apple pie type statement. But the reality

1 of being pegged and closely tracking the markets daily  
2 weekly, monthly, annually makes it kind of a hollow  
3 statement directly as it relates to global equity and our  
4 role today in the portfolio.

5 COMMITTEE MEMBER TAYLOR: Okay. Okay.

6 INVESTMENT DIRECTOR COLE: And we believe there  
7 are -- and those are the things we've talked about, there  
8 are alternatives and those are the things we're working on  
9 together, but we want to acknowledge forthrightly the way  
10 the portfolio exists and is managed today is to -- is to  
11 deliver the returns that we get today.

12 COMMITTEE MEMBER TAYLOR: Okay. Great. Thank  
13 you.

14 MANAGING INVESTMENT DIRECTOR BIENVENUE: Yeah.  
15 The only thing I would add to that -- those are all very  
16 much -- the only thing I would add to that is just that  
17 remember that when we use the color yellow, we're not  
18 saying there's no alignment there. We're saying there's  
19 just some tension there. And this being an annual program  
20 review is a perfect example of it, right, that we are  
21 trying to focus on the long term. We're taking these  
22 alternative betas. But to be perfectly candid, it's  
23 uncomfortable to sit up here and say we underperformed the  
24 benchmark or underperformed whatever it is that you're  
25 expecting of us.

1 COMMITTEE MEMBER TAYLOR: Right.

2 MANAGING INVESTMENT DIRECTOR BIENVENUE: But, you  
3 know, we're comfortable with that discomfort, I guess, if  
4 we can say that. But it is the case that we have to  
5 focus -- that it's -- there is always some tension on  
6 taking us towards the short-term, when we should be  
7 focusing on the long term, and that's what that tension  
8 refers to.

9 COMMITTEE MEMBER TAYLOR: Okay. And that's what  
10 I was trying to clarify.

11 Thank you.

12 CHAIRPERSON JONES: Mr. Jelincic.

13 COMMITTEE MEMBER JELINCIC: How is 3 different  
14 from a year ago?

15 INVESTMENT DIRECTOR COLE: Number 3, stakeholders  
16 and --

17 COMMITTEE MEMBER JELINCIC: No, I'm sorry, page  
18 three.

19 INVESTMENT DIRECTOR COLE: Page three.

20 COMMITTEE MEMBER JELINCIC: Your little chart of  
21 the yellows and greens.

22 INVESTMENT DIRECTOR COLE: Oh, it's exactly the  
23 same.

24 COMMITTEE MEMBER JELINCIC: I notice no red.

25 INVESTMENT DIRECTOR COLE: The colors are exactly

1 the same as they were a year ago.

2 COMMITTEE MEMBER JELINCIC: In all categories?

3 INVESTMENT DIRECTOR COLE: In all categories.

4 COMMITTEE MEMBER JELINCIC: Okay. And the other  
5 observation I will make, and then I won't have to make it  
6 later, is as we look at the ES&G, and our values, and that  
7 makes it more and more of an argument against the  
8 cap-weighted index, but I will let it go at that.

9 Thank you.

10 INVESTMENT DIRECTOR COLE: Thank you.

11 MANAGING INVESTMENT DIRECTOR BIENVENUE: The one  
12 thing I would say to that is that we are doing more in  
13 alternative beta space. And I'm actually really glad you  
14 call out, Mr. Jelincic, that the colors are the same as  
15 last year, because it's important to note that there are  
16 some of these that we think -- if we ever come to you and  
17 say that we've got green for multi-faceted risk, we -- if  
18 have come to you and say that, I think that that should  
19 raise some red flags on your part, because that means that  
20 we think we've got the risks figured out. And the fact is  
21 that this market evolves and we -- we'll never have the  
22 risks perfectly figured out.

23 So there's challenges in this space. We're  
24 focused on the Beliefs and we're focused on expressing  
25 them in the program review and in the portfolio. But some

1 of these are -- will always have some tension.

2 CHAIRPERSON JONES: Ms. Hollinger.

3 COMMITTEE MEMBER HOLLINGER: Yeah. Thank you.

4 Thank you very much for the presentation. I just -- I

5 have a question. You know, now we see with what's going

6 on in China or in different parts of the world impacts

7 domestic markets. There's kind of this contagion of

8 volatility where something is going on in one part of the

9 world, it impacts us even domestically.

10 So I'm just wondering is there -- do you see a

11 paradigm shift that it's no longer segregated to global

12 equity, but just volatility in general, you know, rather

13 than something specific abroad?

14 INVESTMENT DIRECTOR COLE: Well, I think you hit

15 the nail on the head by saying it's global, and the fact

16 that the interdependencies have only grown more during

17 this past decade. We have referred, and still refer, to

18 emerging markets. Well, that's really an outdated

19 characterization, just because of the heterogeneity of the

20 countries included in that category. And I think broadly

21 your observation about volatility and contagion --

22 potential contagion is very much associated with that.

23 So we no longer -- I think what we did several

24 years ago by going to a global benchmark, although timing

25 in hindsight didn't turn out to be great, was exactly the

1 way to think about the future.

2           So -- and increasingly as we parse the risks that  
3 are in the portfolio, and think about the structure of the  
4 portfolio, we think about them kind of across boundaries  
5 that didn't exist before.

6           COMMITTEE MEMBER HOLLINGER: Right. Thank you.

7           CHAIRPERSON JONES: Okay. Thank you.

8                           --o0o--

9           INVESTMENT DIRECTOR CARDEN: Thank you, John.  
10 Steve Carden, Investment Director, Global Equities.

11           And before I get into a review of the fiscal  
12 14/15 time period, let me first highlight a few points  
13 that we want to make about the role and the philosophy of  
14 global equity.

15                           --o0o--

16           INVESTMENT DIRECTOR CARDEN: First of all  
17 regarding the role. It's to capture the equity risk  
18 premium via ownership in public companies and exposure to  
19 global earnings growth. The risk premium is delivered in  
20 two forms, both price appreciation and cash yield. And in  
21 doing this, we do consider risk, as John mentioned,  
22 multi-faceted. The first one to think about is exposure  
23 comes with economic risk from the global economy.

24           We also take into consider liquidity -- into  
25 consideration liquidity, and we try to incorporate this



1 into the portfolio construction process. Regarding the  
2 philosophy of global equity, we start by acknowledging  
3 that the markets are unpredictable. And we therefore  
4 focus our efforts in a number of areas. This includes  
5 risk managed efficient delivery of index oriented  
6 strategies, alternative beta and traditional active  
7 strategies.

8           The sources of alpha do vary from year to year,  
9 and can generally be categorized in one of two areas,  
10 either stock selection, which traditionally comes from our  
11 active strategies, and also factor exposures, which we get  
12 from our alternative beta strategies.

13           As of June 30th, about 65 percent of our exposure  
14 comes from the index oriented, 13 percent from alternative  
15 beta, and about 22 percent from traditional active.

16           As you'll see in a moment, and consistent with  
17 the Investment Belief that costs matter, we tried to focus  
18 on fees in each of these areas. And as will be discussed  
19 in the global equity policy item that follows, the  
20 portfolio is managed within an active risk budget of  
21 between 0 and 50 basis points.

22           --o0o--

23           INVESTMENT DIRECTOR CARDEN: Slide 8 is simply a  
24 snapshot of the Global Equity Policy benchmark. And as  
25 you can see, even after the exclusions, we are, as

1 mentioned previously, in about 47 countries covering 37  
2 currencies. And this represents a scope of the  
3 portfolio's reach that is truly global.

4 --o0o--

5 INVESTMENT DIRECTOR CARDEN: Now, let's take a  
6 look at some program characteristics. As of June 30th,  
7 the global equity portfolio was roughly \$162 billion, or  
8 about half of the total plan. Fifty-two percent of this  
9 comes from domestic exposure, about 40 percent developed  
10 international, and 8 percent emerging markets.

11 Now, there's a lot of data in this table, so I  
12 just want to highlight a few things. First, if we take a  
13 look at the activist column. You'll see this is an area  
14 of reflecting a high level of active risk and also fees.  
15 As such, we've continued to work on our rationalization of  
16 all portfolios and align these aside of all other  
17 strategies when competing for capital.

18 Moving over one column to the emerging managers,  
19 the important thing to mention here is that we have  
20 completed the restructuring of this program. Now, there  
21 are no significant items that jump out. The AUM is about  
22 the same, the fees, and the level of risk. But it's worth  
23 mentioning that the restructuring has been significant, in  
24 that we continue to have five advisors that are now  
25 working on the plans we have to allocate meaningful

1 amounts of capital to well aligned emerging managers.

2 Now, Don will cover program expenses in more  
3 detail in a little bit, but it's worth mentioning that the  
4 \$9 million that's listed under the index-oriented column  
5 captures staff salaries and all allocated expenses, which  
6 represents less than one basis point of cost to the  
7 program area.

8 Now, let's take a closer look at the prior year.

9 --o0o--

10 INVESTMENT DIRECTOR CARDEN: As Dan mentioned  
11 earlier, it's been a challenging year both on total return  
12 and relative return, with global equity delivering a total  
13 return of one percent and active return of minus 31 basis  
14 points. Viewing performance over a longer period  
15 perspective, we do see that the three and the five-year  
16 numbers are respectable, while the 10-year history, which  
17 includes the financial crisis, reflects underperformance.

18 We also note here the reductions in the active  
19 risk taken over the various periods as volatility in the  
20 markets has declined.

21 --o0o--

22 INVESTMENT DIRECTOR CARDEN: Slide 12 shows the  
23 10-year annual numbers along with the three-year rolling  
24 excess return history. And this highlights the impact of  
25 the fiscal '09 period on an otherwise stable pattern.

1                   --o0o--

2                   INVESTMENT DIRECTOR CARDEN: Slide 13 shows the  
3 total annual performance of the program along with its  
4 benchmark and highlights the impact on the plan's funded  
5 ratio.

6                   --o0o--

7                   INVESTMENT DIRECTOR CARDEN: Now, let's take a  
8 look at slide 14, which provides a look into the -- some  
9 of the significant drivers of performance for the year,  
10 and they're not all negative. On the positive side, our  
11 developed markets managers delivered 10 basis points of  
12 outperformance. Our structured products portfolio, with  
13 its efficient use of derivatives, such as CLOs and swaps,  
14 provided eight basis points of excess performance.  
15 Securities lending activity, which is predominantly coming  
16 from the index-oriented strategies, delivered 6 basis  
17 points. And the index-oriented strategies themselves,  
18 which are managed at a lower risk level, but still try to  
19 outperform, delivered 3 basis points of excess  
20 performance.

21                   Now, these positives were unfortunately offset by  
22 a few significant negative contributors. The activist  
23 strategies, which we noted as running a higher level of  
24 active risk detracted 28 basis points for the year.

25                   The second largest negative impact came from the

1 fundamental strategies, which were down 18 basis points.  
2 Now, these are model-driven alternative beta strategies  
3 that reflect a general philosophy that markets are mean  
4 reverting. And they primarily capture this by investing  
5 in value stocks. And the value factor did very poorly  
6 during the year.

7 Significant negative contribution also came from  
8 our emerging markets portfolios, which underperformed by  
9 16 basis points.

10 --o0o--

11 INVESTMENT DIRECTOR CARDEN: Looking at slide 15  
12 and the past year relative to the asset liability  
13 management assumptions shows that for 2015, we see, as the  
14 large circle on the chart, delivered along with the low  
15 returns also a low level of risk. The 10-year number  
16 represented by the yellow triangle has come in close to  
17 the ALM assumptions, though was dragged down by the  
18 significantly high risk and large negative return  
19 experienced during the fiscal 2009 period, which we see at  
20 the bottom extreme right of the chart.

21 --o0o--

22 INVESTMENT DIRECTOR CARDEN: Now, taking a closer  
23 look at the risk itself, we see total risk for the global  
24 equity portfolio currently forecast at 12.8 percent, with  
25 active risk at about 20 basis points, well within

1 guidelines.

2 --o0o--

3 INVESTMENT DIRECTOR CARDEN: On slide 17, we see  
4 realized active risk dropping substantially after the  
5 financial crisis, and then drifting down even further as  
6 the market risk has fallen over the last few years.

7 --o0o--

8 INVESTMENT DIRECTOR CARDEN: Slide 18, the  
9 important thing to note here is that as most of the  
10 discussion has been around risk as volatility and tracking  
11 error, we do see risk as multi-faceted, and we view it  
12 through many lenses. For example, our active risk hub  
13 here provides views into risk contributions along many  
14 aspects. In particular, we note region, sector, and  
15 factor exposures.

16 Now, let's again pause and I'll take questions  
17 before turning this over to Don for the portfolio  
18 positioning and business review.

19 CHAIRPERSON JONES: Okay. Mr. Jelincic.

20 COMMITTEE MEMBER JELINCIC: On slide 9, which was  
21 the cost, you identified what the 9 was, you know, so it's  
22 all staff costs plus allocated expenses. The next column  
23 over is the -- for the internal traditional active. And I  
24 assume that 10 means the same thing, it's all the  
25 allocated costs. The, you know, fees, that we pay for

1 data and that sort of thing. I just want to make sure  
2 that's correct.

3           MANAGING INVESTMENT DIRECTOR BIENVENUE: That's  
4 correct. It's actually primarily license fees. So some  
5 of our internal -- several of our internally managed  
6 portfolios are internally managed but to an externally  
7 provided model, so it's the fees associated with those  
8 models.

9           COMMITTEE MEMBER JELINCIC: And then on 14, the  
10 fundamentalist strategies, is that -- are all of the  
11 alternative betas listed -- grouped in that category?

12           MANAGING INVESTMENT DIRECTOR BIENVENUE: No.

13           COMMITTEE MEMBER JELINCIC: Okay. The --  
14 what -- no alternative beta is always going to outperform,  
15 but which -- which have been the best performers, which  
16 have been the worst performers? And I'm going to ask the  
17 same thing about the fundamentalist strategies.

18           INVESTMENT DIRECTOR CARDEN: For 14/15, the  
19 fundamental strategies are the research affiliates  
20 fundamental indices, value based alternative beta, and  
21 easily the biggest underperformers. On the outperforming  
22 side, we do have exposure to flavor of low volatility, as  
23 well as momentum. And those two were the better  
24 performers.

25           COMMITTEE MEMBER JELINCIC: Okay. Thank you.

1           And on 16 -- 18, I guess it is, your little hub,  
2 looking at the green I see first quadrant. So I assume  
3 that's referring to that particular manager. And as I  
4 look at the different titles they refer to the specific  
5 managers or programs.

6           MANAGING INVESTMENT DIRECTOR BIENVENUE: Specific  
7 strategies, yes.

8           COMMITTEE MEMBER JELINCIC: Okay. Thank you.  
9 Just trying to understand what I'm looking at.

10          CHAIRPERSON JONES: Mrs. Mathur.

11          COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.

12          If we could take a look at page nine, you  
13 highlighted the activist managers, which are not  
14 active -- they're not in the same category as our active  
15 managers. The activists, those are the more concentrated  
16 portfolios that are focusing on corporate governance, is  
17 that right?

18          MANAGING INVESTMENT DIRECTOR BIENVENUE: Yeah,  
19 they're what we -- legacy had in our quote Corporate  
20 Governance Program. And to Steve's point previously, we  
21 really want to migrate to a place where they all compete  
22 for capital in the same way.

23          COMMITTEE MEMBER MATHUR: Right.

24          MANAGING INVESTMENT DIRECTOR BIENVENUE: And  
25 that's one of the reasons behind the rationalization.



1           COMMITTEE MEMBER MATHUR: And really, in a way,  
2 with our enhanced focus list, we're sort of internalizing  
3 some of those strategies, because we have -- we're  
4 taking -- or we're engaging companies where we have active  
5 positions.

6           INVESTMENT DIRECTOR COLE: Correct. But it's an  
7 important distinction that we're not trying to serve the  
8 same role as an external activist manager, meaning  
9 proactively go out, identify a target, and then engage  
10 them in a specific way. Instead, as you've heard, and we  
11 developed the enhanced focus list takes advantage of our  
12 existing overweighted positions and brings our capability  
13 to engage directly. So it's important to --

14           COMMITTEE MEMBER MATHUR: So it's not -- we're  
15 not taking -- we're not taking active positions in order  
16 to accomplish a corporate governance agenda, but rather  
17 we're we have over --

18           INVESTMENT DIRECTOR COLE: Overweights.

19           COMMITTEE MEMBER MATHUR: -- overweights - thank  
20 you - we are taking a -- so it's a slightly different  
21 strategy, but it is --

22           INVESTMENT DIRECTOR COLE: It's accomplishing --

23           COMMITTEE MEMBER MATHUR: It is accomplishing  
24 somewhat the same thing.

25           INVESTMENT DIRECTOR COLE: Exactly.

1           COMMITTEE MEMBER MATHUR:   Okay.   Thank you.  
2   That's helpful.

3           Several people today have mentioned our -- the  
4   elimination of our home country bias, and how that has  
5   disadvantaged us in terms of performance.   And I'm  
6   wondering if you all are reconsidering that --  
7   reconsidering that stance or that -- you know, that was a  
8   significant decision we took, I don't know, 10 years ago  
9   or so, I think.   And there were good -- there was a good  
10   rationale for it, but I'm just wondering, given sort of  
11   the forecast of the next 10 years, whether that's  
12   something you want to reconsider or we want to?

13           MANAGING INVESTMENT DIRECTOR BIENVENUE:   So I'm  
14   actually very -- I'm glad you asked that question.   I  
15   mean, candidly, the answer is no.   I mean, we -- we think  
16   we should always be looking at our benchmarks, and that's  
17   the work that, you know, we're working on in the portfolio  
18   priorities, and whether there are alternatives and ways  
19   to -- you know, to adjust the benchmark.

20           However, going back from cap-weighted is  
21   something more home country biased.   We just think that  
22   narrows our diversification set and, you know, with the --  
23   you never pick the timing on these things right.

24           COMMITTEE MEMBER MATHUR:   Yeah.

25           MANAGING INVESTMENT DIRECTOR BIENVENUE:   And, you

1 know, depending on what time period you look like -- you  
2 know, you take, you can look either really good or more  
3 challenged, but we still think that that's the -- we're  
4 committed to the most broadly diversified portfolio, and  
5 benchmark is the correct one.

6 COMMITTEE MEMBER MATHUR: Okay. So taking the  
7 long-term view, you still think that that was the right  
8 decision?

9 MANAGING INVESTMENT DIRECTOR BIENVENUE: Yes.  
10 Yes, ma'am.

11 COMMITTEE MEMBER MATHUR: Okay. Excellent.

12 I had one other -- or actually two other  
13 questions. One is page 16, I believe we're still using  
14 the word "risk", where we should be using "volatility" or  
15 "tracking error". Is that --

16 MANAGING INVESTMENT DIRECTOR BIENVENUE: Noted.  
17 It's funny you say that, but as we were going through, I  
18 saw both our use of the word and also in the slides using  
19 the word risk, and we should really be clear about what we  
20 mean by that.

21 COMMITTEE MEMBER MATHUR: What kind of risk we're  
22 taking about. Thank you.

23 MANAGING INVESTMENT DIRECTOR BIENVENUE: So I'd  
24 like to say that you won't see that next year.

25 COMMITTEE MEMBER MATHUR: Okay. Excellent.

1           And then finally, just with respect to securities  
2 lending, can you remind me who -- who borrows -- or who do  
3 we lend to, and how does that impact our proxy voting, if  
4 at all?

5           MANAGING INVESTMENT DIRECTOR BIENVENUE: So the  
6 majority of who we lend to is prime brokers out there that  
7 are looking to take our stock, and then allow facilitation  
8 of shorts. Oh, this is excellent. I'll defer to -- I  
9 think I could have answered the question on proxy, but I  
10 think Anne will do a much better job, so I'll defer to  
11 her.

12           INVESTMENT DIRECTOR SIMPSON: Anne Simpson. It  
13 is team work.

14           (Laughter.)

15           INVESTMENT DIRECTOR SIMPSON: So we have a  
16 securities lending policy, which allows the Governance  
17 Program to call back shares at a point where we can  
18 consider the vote important. And we always do that when  
19 we file a proposal or as we are running a proxy  
20 solicitation at Bank of America at the moment, it's an  
21 example where -- because we -- our votes should not be for  
22 stale on the governance issue.

23           COMMITTEE MEMBER MATHUR: Yes.

24           INVESTMENT DIRECTOR SIMPSON: So we've got it  
25 structured that the governance agenda takes priority over

1 the cash that we can earn, so another example of being  
2 long term, I think.

3 COMMITTEE MEMBER MATHUR: Great. Are we --  
4 that's really helpful. Thank you. Are we concerned at  
5 all that our engagement in this area is supporting some of  
6 the shorter term strategies that are contributing to froth  
7 in the market and volatility in the markets?

8 MANAGING INVESTMENT DIRECTOR BIENVENUE: It's  
9 certainly something that we're monitoring. I mean, we  
10 think that the value that we get of the securities lending  
11 is material. I mean, six basis points on \$160 billion is  
12 a lot. But it's certainly something that we're -- you  
13 know, kind of two-sided on. On the one hand we do believe  
14 that shorting and things like that allow for efficiency in  
15 the markets.

16 However, you know, I do think that you've seen  
17 some of the -- some of the volatility that you've seen and  
18 some of the apparent liquidity that's not real liquidity  
19 is a concern of ours and is certainly something that we're  
20 spending quite a bit of time on. Don specifically spends  
21 a lot of that. And he's actually going to be  
22 participating in an industry organization that looks at  
23 that topic as one of many.

24 COMMITTEE MEMBER MATHUR: Thank you. And I said  
25 that that was my last question, but I actually have one

1 more, and that's about high frequency trading and sort of  
2 how that impacts us and our -- you know, our ability to  
3 deliver returns over the long-term. And if you've been  
4 thinking at all about that as systemic risk and how we're  
5 looking to address it, if it is.

6 INVESTMENT DIRECTOR PONTES: Yeah, I'll take  
7 that. Don Pontes, Investment Director, Global Equity.

8 Yeah, so high frequency trading, and really any  
9 deemed potential predatory participant in the marketplace  
10 is something that we keep close attention to and have for  
11 quite some time.

12 I think the real important thing to note there is  
13 that's where relationships with our agency counterparties  
14 on the street become extremely important. And so we -- we  
15 certainly keep a close watch on what we think would be  
16 potential risks in the marketplace, but really we're  
17 asking the folks who represent us on an agency basis to  
18 keep us posted to put in safeguards with regard to our  
19 execution -- the execution of our activity, and it's  
20 really just solid two-way communication that puts us in  
21 the best position to protect against those risks.

22 COMMITTEE MEMBER MATHUR: And are we looking at  
23 IEX the new investor exchange and what -- and their  
24 efforts to sort of mitigate high frequency trading risk  
25 for investments?

1           INVESTMENT DIRECTOR PONTES: We are. We had IEX  
2 actually on site last year.

3           COMMITTEE MEMBER MATHUR: Great.

4           INVESTMENT DIRECTOR PONTES: And we -- while I  
5 don't say anything as far as where we directly execute,  
6 but we have had conversations and communication with them,  
7 and will continue to.

8           COMMITTEE MEMBER MATHUR: Thank you.

9           CHAIRPERSON JONES: Okay. Proceed.

10                           --o0o--

11           INVESTMENT DIRECTOR PONTES: There we go.

12           Well, good morning, everyone. As I just said,  
13 Don Pontes, Investment Director, Global Equity.

14           And as Steve mentioned, we'll now shift to take a  
15 look at global equity's portfolio positioning in the  
16 context of both the current global environment as well as  
17 historical performance of public equities.

18           Starting with the table on the left, you can see  
19 we're showing some basic price change returns for a number  
20 of select indices. And we're reminded really of the  
21 decoupling story that really dictated performance for the  
22 last year. It saw both U.S. Economic growth and U.S.  
23 market performance really distinguish itself from the rest  
24 of the globe.

25           And so this is evident here by the negative

1 returns really across the Board, but really the negative  
2 returns seen for the all-world index. While at the same  
3 time, the U.S. component, which makes up roughly half of  
4 that global benchmark, was nearly five percent positive.

5 Also of importance when attributing last fiscal  
6 year's global equity returns would be the impact realized  
7 by sizeable currency moves. So you can see in the bottom  
8 left, in the case of China, which for the FTSE benchmark  
9 is made up entirely of Hong Kong traded shares, where the  
10 currency is directly pegged to the U.S. dollar, we had  
11 mirror returns for both local and U.S. performance, while  
12 on the other hand for both Germany and Russia, both  
13 realized measurable impact when those local index returns  
14 were converted into U.S. dollar space.

15 But as Wilshire mentioned earlier, these sort of  
16 currency impacts, at least of this magnitude, over a  
17 longer measurement period will typically be offset. One  
18 final highlight here is the graph at the bottom right,  
19 which shows global equity market correlations have really  
20 trended towards post crisis lows, which certainly argues  
21 to that decoupling story that I highlighted, but it really  
22 does show that there is potential opportunity with regard  
23 to global allocation and global equity space.

24 --o0o--

25 INVESTMENT DIRECTOR PONTES: So here we have a



1 longer-term chart of the S&P 500, which I think is always  
2 useful as we've touched on a couple of times today to put  
3 short-term market performance in the proper long-term  
4 perspective. And it's also an approach that's supported  
5 by our Investment Beliefs. This long-term upward trend  
6 with numerous short-term periods of market volatility  
7 really does demonstrate the importance of maintaining a  
8 long-term perspective with regards to evaluating equity  
9 returns.

10 --o0o--

11 INVESTMENT DIRECTOR PONTES: So here we have the  
12 20-year performance of U.S. equity markets, really  
13 highlighted by the recent run-up off of the post-financial  
14 crisis lows. And I think it's important to note, as  
15 indicated in each of these inflection points, you can see  
16 the price-to-earning multiple, indicating the valuation at  
17 that point in time. And although this recent run-up has  
18 seen certainly an increase in these valuation levels, we  
19 are really nowhere near the loftiest levels seen during  
20 this 20-year measurement period.

21 --o0o--

22 INVESTMENT DIRECTOR PONTES: And then here you  
23 see a developed international chart showing a similar  
24 story to the U.S. in terms of the general trend and the  
25 general valuation with regard to the same time period.

1                   --o0o--

2                   INVESTMENT DIRECTOR PONTES: And then finally on  
3 page 23, we have the emerging markets, which certainly  
4 post-crisis staged a very solid rebound off of those  
5 crisis lows, but over the last several years have really  
6 trended sideways, and I think would be safe to say is  
7 clearly the other side of that decoupling story that we  
8 talked about.

9                   --o0o--

10                  INVESTMENT DIRECTOR PONTES: All right. So next  
11 we'll walk through a brief overview of global equity's  
12 business structure really to provide a better  
13 understanding of some of the key changes that have been  
14 implemented across the team in the last year.

15                  --o0o--

16                  INVESTMENT DIRECTOR PONTES: So global equity's  
17 overarching business philosophy has really been formed by  
18 the continued integration of all the functional teams  
19 within the global equity group, as well as the consistent  
20 emphasis that all members of global equity are responsible  
21 for managing the holistic portfolio.

22                  So two areas of focus that have been of primary  
23 for the team have been really the continued development of  
24 our capital allocation process, as well as the continued  
25 expansion of our risk analysis and reporting functions.

1 There's also an increased emphasis on the further  
2 development of the skills and resources that are necessary  
3 to better enable staff to capitalize on our inherent  
4 strengths, as well as our unique long-term positioning and  
5 structural advantages.

6           So finally, in order to really successfully  
7 implement this philosophy, we've emphasized the need to  
8 promote an environment that encourages collaboration and  
9 creativity and really empowers the GE team to accomplish  
10 these.

11           So this is done by developing and promoting the  
12 appropriate culture, but it's also done by prioritizing  
13 the build-out of the necessary technology and structure  
14 that will eliminate manual processes, it will enhance risk  
15 controls, and that then allows staff to be better  
16 positioned to enhance that global equity portfolio.

17                           --o0o--

18           INVESTMENT DIRECTOR PONTES: Page 26. This gives  
19 a good visual really of how highly integrated the  
20 functional subteams are that make up the greater global  
21 equity team. And as an example, you can see each of the  
22 six primary functions within the team, which includes  
23 unique responsibilities such as capital allocation, and  
24 portfolio implementation, they all have specific areas of  
25 focus, but they're also very highly integrated.

1                                   --o0o--

2                   INVESTMENT DIRECTOR PONTES:   And here is just one  
3 more demonstration of the integration story, but in an  
4 organizational context.  It just again highlights how  
5 management of the holistic global equity portfolio is the  
6 team's overarching responsibility.

7                                   --o0o--

8                   INVESTMENT DIRECTOR PONTES:   And regarding that  
9 team, and staffing, and any existing vacancies, as Dan  
10 mentioned at the outset, we have filled several key  
11 positions in the last year.  The focus in filling these  
12 positions though was not solely on necessary skills and  
13 work experience, but really also on enhancing the team's  
14 structure and continuing the emphasis of collaboration and  
15 integration.

16                   Going forward, we do have a few key recruitments  
17 remaining, and we will continue to emphasize both  
18 individual skills as well as team culture.

19                   CHAIRPERSON JONES:   Excuse me.  Before you go  
20 forward on this particular chart, the 10 appointments, the  
21 Investment Officers, Managers, and Directors, how many of  
22 those 10 were women or minorities?

23                   MANAGING INVESTMENT DIRECTOR BIENVENUE:   So of  
24 the 10, four --

25                   CHAIRPERSON JONES:   Four?



1 performance.

2 --o0o--

3 INVESTMENT DIRECTOR PONTES: So here discussing  
4 general trends in our implementation across GE, we see  
5 kind of demonstration of a key driver of this consistently  
6 low free structure. And it's really been the ability, as  
7 we all know over time, to increase the amount of assets in  
8 global equity that are managed internally, which is now up  
9 to roughly just short of 85 percent of the total  
10 portfolio, but it is equally important to note the number  
11 of active strategies that have been transitioned  
12 internally over this measurement period.

13 But one thing we are seeing though, as you can  
14 see in the table on the right, is the leveling off of that  
15 transition towards internal management of these active  
16 strategies. And that's really because the state of the  
17 team and the structure is at a point where the decision to  
18 implement a given strategy, either internally or  
19 externally, is really just one factor of many in the  
20 strategy development process.

21 --o0o--

22 INVESTMENT DIRECTOR PONTES: Okay. Well,  
23 finally, before I hand it back over to Dan to wrap-up our  
24 review, I would like to highlight some of our key  
25 initiatives and goals for the year ahead. So in the area

1 of portfolio performance, our focus will be on further  
2 department of our ability to capitalize on our inherent  
3 structural advantages, continue to improve on our ability  
4 to position the global equity portfolio. And then in the  
5 area of business process, as detailed earlier, the  
6 build-out of key technology initiatives, our capital  
7 allocation structure will both continue to be the focus  
8 going forward.

9 And then finally, with regard to plan level  
10 objectives, global equity is taking the lead on several  
11 key Vision 2020 initiatives, including the integration of  
12 ESG, as well as the centralization of the effort to  
13 develop and implement strategies that can exploit our many  
14 inherent structural advantages.

15 So unless there are any questions, I will hand it  
16 back over to Dan to conclude the review.

17 CHAIRPERSON JONES: Okay. No further questions.  
18 Thank you.

19 --o0o--

20 MANAGING INVESTMENT DIRECTOR BIENVENUE: Okay.  
21 So in conclusion, candidly, performances was challenged in  
22 fiscal year 14/15. That said, and in line with our  
23 Investment Beliefs, we're encouraged by some of the longer  
24 term numbers, and -- but this will continue to be a focus.  
25 I mean, that's what the team is here to deliver every day,

1 and so we're going to make sure every day, but also every  
2 10-year period that we're also going to -- we're going to  
3 make sure that we continue to focus on the performance.

4           We did have some key business successes in fiscal  
5 year 14/15, the evolution of the team and the business  
6 model, you know, with having new personnel put in place,  
7 greater collaboration, and really driving that one team  
8 culture. We've had some enhancements in our ability to  
9 take active positions. So whether that's the alternative  
10 beta space or others, we have more levers both in terms of  
11 what we can do and then how much we do with it.

12           We have delivered further cost savings,  
13 especially in the activist manager space. And as Don  
14 said, we had some major technology advancements,  
15 specifically PM2 and Artemis projects being delivered and  
16 delivered successfully.

17           In the current fiscal year, our focus will  
18 continue to be on the portfolio obviously. That's our  
19 first and foremost responsibility, and so we're -- that --  
20 I expect that every year you'll see that bullet, at least  
21 while I'm here. The -- we've continued also to move the  
22 business model forward focusing on our culture, focusing  
23 on our technology, and again importantly focusing on our  
24 people.

25           Finally, and also very importantly, is I think



1 you're seeing a higher -- a higher level of collaboration  
2 at higher levels of the organization. So global equity is  
3 definitely going to be a part of that focusing on the  
4 Vision 2020 initiatives, and all of the Investment Office  
5 and even the enterprise initiative is very important that  
6 we're a part of one holistic organization and really  
7 trying to support that high level mission. So that kind  
8 of concludes our prepared remarks and we're happy to take  
9 any last questions.

10 CHAIRPERSON JONES: Okay. Thank you for your  
11 presentation.

12 Ms. Yee.

13 COMMITTEE MEMBER YEE: Thank you, Mr. Chairman.  
14 Thank you very much for the overview. I know you don't  
15 have a full crystal ball looking forward, but I didn't  
16 hear any address about just what you preliminarily may  
17 think about any ongoing effects of the slow down in China  
18 and certainly the financial situation in Greece, and what  
19 we're all kind of focused on in recent weeks -- or recent  
20 days about the impact in the Middle East refugee crisis.  
21 But any -- any preliminary thoughts about impacts?

22 MANAGING INVESTMENT DIRECTOR BIENVENUE: China I  
23 would say is very much a focus. We're probably less  
24 concerned with Greece than with China just because of  
25 Greece's size within the global -- size within the global

1 market, whereas, China is very large. We do think that  
2 the U.S. will remain robust in that space. We do still  
3 call for U.S. growth and, you know, I believe the  
4 presentation of John Rothfield kind of bears that out.  
5 But, you know, a slow down in China is definitely a  
6 concern and something we're keeping our eyes on, both from  
7 a standpoint of economically, but also very importantly  
8 from a standpoint of earnings and how those earnings  
9 across the globe are driven.

10           The refugee crisis in -- you know, going on in  
11 Europe also very important. You know, obviously, from a  
12 humanitarian standpoint something that certainly we're  
13 concerned. But from an investment standpoint is figuring  
14 out what impacts that has on the economy, and then also  
15 again on earnings, that's a very important context for us  
16 and something that we're -- that we're certainly watching.

17           COMMITTEE MEMBER YEE: And then my last question  
18 has to do with our Emerging Managers Program related to  
19 global equity. Have we graduated any emerging managers?  
20 Is it too soon?

21           MANAGING INVESTMENT DIRECTOR BIENVENUE: So, yes.  
22 We have some of our most successful -- or one of our  
23 actually most successful managers originally came out of  
24 one of the legacy programs through the emerging manager  
25 program, the Manager Development Program.

1 COMMITTEE MEMBER YEE: Great.

2 MANAGING INVESTMENT DIRECTOR BIENVENUE: We also  
3 have a handful of managers now that are in that kind of  
4 transition bucket, so that, you know, Ted has laid out.  
5 And then, you know, when Steve referred to the  
6 transitioning of that program, we're optimistic that we  
7 have -- you know, that the advisors, the, you know, staff  
8 and the managers themselves were all collectively together  
9 trying to find opportunities that some of these managers  
10 can move into that transition and then ultimately graduate  
11 into the final portfolio.

12 COMMITTEE MEMBER YEE: Terrific. Great. Thank  
13 you.

14 CHAIRPERSON JONES: Thank you.

15 Mr. Jelincic.

16 COMMITTEE MEMBER JELINCIC: If I can go back to  
17 slide 29, program expenses. The fees paid, there's a  
18 superscript 2, and what's it in reference to?

19 MANAGING INVESTMENT DIRECTOR BIENVENUE: That's a  
20 typo. That was left from last year.

21 COMMITTEE MEMBER JELINCIC: Okay. And then on  
22 the external managers, I notices this, you know, 14/15  
23 versus 13/14, the assets under management are the same,  
24 yet the fees are, you know, significantly different. My  
25 recollection is that 13/14 we actually had some pretty

1 good results. And so there were some performance fees  
2 there. My recollection is 14/15 was not as good, and yet  
3 it's a much bigger number, and --

4           MANAGING INVESTMENT DIRECTOR BIENVENUE: Yeah.  
5 So that's a really good question. And one of the things  
6 we wrestle with is that fees are actually paid annually  
7 and paid in arrears. So the fees that were paid in 14/15  
8 were based on 13/14's performance. And that's the reason  
9 that they -- you know, that -- as I say, we wrestle with  
10 it, because you see the fees paid the year after the  
11 performance was so good.

12           COMMITTEE MEMBER JELINCIC: That might be a good  
13 place to use the superscript.

14           MANAGING INVESTMENT DIRECTOR BIENVENUE: Right.  
15 (Laughter.)

16           COMMITTEE MEMBER JELINCIC: Thank you.

17           CHAIRPERSON JONES: Ms. Mathur.

18           COMMITTEE MEMBER MATHUR: Thank you, Mr. Chair.  
19 Well, I think this was a really good review, so thank you  
20 so much for all the work that you put into this, and all  
21 the work that goes into actually delivering the  
22 performance for the fund.

23           I'm interested in sort of the active management  
24 component and sort of what strategies is it comprised of  
25 and how we choose which strategies are internally managed

1 versus externally managed, in which cases might we have  
2 strategies that are both internally and externally  
3 managed. There may be situations, I don't know.

4           And I don't know that we need to -- I don't think  
5 you need to answer all those questions today, but I think  
6 it might be useful to do a deeper dive at some point, so  
7 that the Committee has a greater appreciation for what  
8 kinds of strategies we're thinking about in which markets,  
9 what makes sense?

10           So I would just put that on your -- as you to  
11 think about that and whether that makes sense within the  
12 agenda of this Committee sometime.

13           MANAGING INVESTMENT DIRECTOR BIENVENUE:

14           Certainly. You know, obviously, we're very  
15 passionate about global equity and we live and breathe it,  
16 so we're -- the more opportunities that we have to go  
17 through it and dig deeper into it, we're happy to.

18           I will say just briefly with internal and  
19 external, there are just some kinds of strategies that  
20 really lend themselves to be done internally. So, for  
21 example, alternative beta strategies, obviously the index  
22 oriented strategies, kind of broad based high scale  
23 strategies are certainly the things that really lend  
24 themselves to that. Some of the others where either the  
25 portfolio construction and the trading itself is so

1 tightly intertwined where -- and yet there's some stock  
2 picking capability. And that, you know, tends to lend  
3 itself more to the externally managed.

4           So to Don's point, what we really try to do is  
5 look at the strategy, look at where it fits in the  
6 portfolio, make sure that it makes sense, all of those  
7 things, and then come down to the very end and say all  
8 right, now what's the best way to implement? Is it  
9 implementing it internally or is it implementing it  
10 externally?

11           COMMITTEE MEMBER MATHUR: That makes sense.  
12 Thank you.

13           CHAIRPERSON JONES: Dan, you mentioned that those  
14 are some areas that you do agree with looking at. So what  
15 are we talking about bringing that kind of information  
16 back to the Committee?

17           CHIEF INVESTMENT OFFICER ELIOPOULOS: We need to  
18 think that through and find a spot within -- I mean,  
19 ideally we could cover it as part of this review. And I  
20 know we've gone long in the presentation. So maybe we'll  
21 give some thought about whether or not to find a way to  
22 present that more efficiently in this program review next  
23 year or maybe we find a spot early during the first half  
24 of next year when the overall agenda is much lighter, and  
25 pick a spot to dive in and address it then.

1 CHAIRPERSON JONES: Okay. Thank you.

2 Okay. No further questions. Next.

3 (Thereupon an overhead presentation was  
4 presented as follows.)

5 MS. BONAFEDE: Good afternoon. Julia Bonafede  
6 from Wilshire for the consultant review of the Global  
7 Equity Program and to my right is Steve Foresti, who's our  
8 Chief Investment Officer and Head of Research at Wilshire.

9 We'd just like to start out by thanking staff for  
10 all of the time and the transparency spending time with  
11 us, as we went through this review. They were very  
12 accessible and made our job a little bit easier.

13 As Dan and his team so ably presented, you have a  
14 very strong global equity team that works under a one  
15 mission culture. It's very much team oriented. The  
16 primary philosophy is both efficiency and synergy. So  
17 they have spent a great deal of team over the past few  
18 years really rationalizing the program. As you know from  
19 their mandate, it is 15 basis points of excess returns  
20 over their custom FTSE global benchmark with a very tight  
21 tracking error constraint of 0 to 50 basis points, which  
22 we'll be talking a little bit more in the global equity  
23 policy review discussion later.

24 The fund did underperform its benchmark. And  
25 you've been told the reasons why. But importantly, over

1 the past several years, that tracking error constraint,  
2 that risk management has been very tight versus the  
3 benchmark. So they are executing the strategy  
4 appropriately.

5           You've also seen that they've brought more of the  
6 assets internally, and that breakdown of approximately 85  
7 percent. And I think one of the main things that we want  
8 to communicate to you about this review is the term index  
9 oriented kind of implies replication low risk, which is  
10 indeed the case, but more and more active strategies are  
11 being implemented across the program, which brings more  
12 operational risk. And so there's a lot of -- this is a  
13 fully functioning asset management company at this point.

14           Some of the strategies that they're bringing in,  
15 you just asked questions about what is active and what is  
16 more passive? And some of those structural advantage  
17 programs that they're looking at actually have  
18 cross-program functionality. So, for example, the  
19 securities lending program previously has been in fixed  
20 income, and now is moving more into the center of the  
21 organization from the equity side through an execution  
22 services platform, that maybe Wylie might want to talk a  
23 little bit more about, that will streamline some of the  
24 trading activities between the programs.

25           Additionally, the structural advantages through



1 securities lending are very beneficial to the program.  
2 There are also the CLO program is another opportunity to  
3 share between the two programs to add excess return to the  
4 program. But again, this brings more operational  
5 considerations.

6           The investment into technology into the program  
7 has been expanding. However, we'll expand further. One  
8 thing to note is the affiliated funds successfully  
9 implemented their Artemis software program into the  
10 program, which brought immense trading efficiency, and  
11 they delivered it on budget and on time, which is a rarity  
12 in any business. So that's to be commended.

13           And then finally, we just want to note from the  
14 sustainability side from the Vision 2020 one thing to keep  
15 in mind is that the demands on senior staff continue. You  
16 ask more of them from an operational perspective. And  
17 they're also working across programs on these initiatives  
18 for the total fund as these silos continue to be dispersed  
19 more within the organization. And that's all very  
20 positive, but also demands more of their time.

21           From a scoring perspective, we looked at the  
22 different categories this year. And you can find that on  
23 page 9 of the letter. In the organization, we thought  
24 that there was improvement this year in terms of a  
25 turnover perspective. As I said, the one team, one

1 mission culture. Very prevalent throughout the  
2 organization.

3           We did take them up on the buy/sell discipline.  
4 You'll recall from last year, the metrics used for  
5 supporting those decisions weren't fully fleshed out.  
6 They're farther along this year in terms of the risk  
7 reporting that they're doing, and the rationalization of  
8 these strategies.

9           We did take them down just slightly on quality  
10 control and information systems. As again this program  
11 expands more actively, additional resources need to be  
12 deployed from a system standpoint to give more leverage to  
13 the system on a trading perspective, so that they can do  
14 more with the resources that they have in support the  
15 operations that they have, and to expand it further.

16           So with that, I will stop and we can answer any  
17 questions that you might have.

18           CHAIRPERSON JONES: Okay. Mr. Jelincic.

19           COMMITTEE MEMBER JELINCIC: I think I have three  
20 questions.

21           MS. BONAFEDE: Okay.

22           COMMITTEE MEMBER JELINCIC: The activist  
23 strategies, you point out that it's introduced more  
24 volatility in that active risk. Obviously, last year was  
25 not a good choice, but we don't run this for a one year.

1 In general, do you think that's a policy -- that's a  
2 program we should scale up, scale down, is it worth  
3 running?

4 MS. BONAFEDE: Well, I think you need to --  
5 there's a number of facets in the program, right? You  
6 have the active managers that you've selected to run those  
7 strategies, and then you have the corporate governance  
8 team.

9 COMMITTEE MEMBER JELINCIC: Well, yeah. I think  
10 you're referring -- well, you said the activist managers,  
11 right --

12 MS. BONAFEDE: Yes.

13 COMMITTEE MEMBER JELINCIC: -- so I would have  
14 said that's corporate governance.

15 MS. BONAFEDE: Right, but you also have an  
16 internal corporate governance team. And you just went  
17 through the differences of how those two programs are  
18 deployed. The engagement process is more, I hate to use  
19 the word passive, but more index oriented, because it's  
20 just your overweights that you're selecting.

21 The activist managers are actually actively  
22 picking stocks in their portfolio, engaging in those  
23 companies which introduces active risk into the portfolio.  
24 And so they're naturally going to be biased away from the  
25 benchmark, which is active risk.

1           COMMITTEE MEMBER JELINCIC: So my question is,  
2 are we getting enough out of that program to accept those  
3 kind of risks, in general and over a long period of time  
4 from your viewpoint?

5           MS. BONAFEDE: Not this year, clearly.

6           COMMITTEE MEMBER JELINCIC: Yeah, this year  
7 clearly not, but --

8           MS. BONAFEDE: But I think as staff goes through  
9 this rationalization program where they're looking at the  
10 type of manager, what role they fulfill, some of them are  
11 very focused in terms of the markets that they enter. And  
12 so those might be rationalized out of the program,  
13 whereas, some may contribute.

14           And again, as I pointed out in the letter, they  
15 bring a specific expertise and outside focus. You never  
16 want your program to be too internal. You want to make  
17 sure that you're taking in all of the factors of  
18 information that are available in the market.

19           MR. FORESTI: I think, you know, one thing to add  
20 and this, I think, speaks to the discipline within the  
21 program is rather than look at that category as a whole  
22 and say is it worthwhile in the program, is it not, is to  
23 look at each individual manager within that strategy and  
24 rationalize their inclusion in the program.

25           And I think to staff's credit, they've -- and

1 this is where some of the buy/sell discipline increased in  
2 score this year from last year has come into play.  
3 They've done a very good job at focusing on that sort  
4 discipline.

5 COMMITTEE MEMBER JELINCIC: Okay. I'm going to  
6 let it go, but I'm trying to get our consultant's view on  
7 whether this makes sense as opposed to how well staff is  
8 doing on it.

9 You had another issue that says the greater use  
10 of factor tilts within the program's active risk budget  
11 has the potential of carrying increased correlation to the  
12 general market. It seems to me that these tilts move away  
13 from the cap weighted and hence should have less  
14 correlation not more correlation. What am I missing?

15 MS. BONAFEDE: This is actually the correlation  
16 of the excess return. So, in a sense, what is -- which  
17 should be idiosyncratic actually has beta characteristics  
18 or higher correlation to the market over time, and you can  
19 see from that graph.

20 So to follow that logic, what you would see is  
21 some of the time, and that's a 60 percent correlation, you  
22 would see that when the fund is up, the excess return will  
23 be up. And when the fund is down, sometimes the excess  
24 return will be down. But it's directional, so it will be  
25 more correlated to that market movement.

1           COMMITTEE MEMBER JELINCIC: Okay. And then you  
2 talked about, you know, more cross-program investments and  
3 you talked about is we're asking more of the staff and  
4 senior management that we need more resources. From your  
5 viewpoint, do you think staff is asking for enough  
6 resources and are they getting it?

7           MS. BONAFEDE: I don't think it's a question of  
8 being denied resources. It's a question of the program  
9 has been brought to this point. And you can see the  
10 efficiency and the restructuring that has occurred over  
11 the years. However, if you want to take it farther or if  
12 you want a -- as you go through the portfolio priorities  
13 work, and you may look at different ways, long-term ways  
14 of approaching the marketplace, there will -- you will  
15 be -- you will need further investment in order to  
16 implement further changes.

17           So it's not a question of not being able to  
18 handle what they have, but further changes are going to  
19 put more pressure on the system.

20           COMMITTEE MEMBER JELINCIC: Thank you.

21           CHAIRPERSON JONES: Yeah. Julia, on the earlier  
22 report, the universe comparison report, we were provided  
23 information where we were able to look at our -- us  
24 against our peers in our universe of investment returns,  
25 but this review includes other variables such as

1 philosophy, process, organization, et cetera. And you  
2 came up with a final score of 87 percent. So how does  
3 that 87 compare to the peer groups or is that data  
4 available?

5 MS. BONAFEDE: You can compare. You have to  
6 cherry pick your universe, because not all funds have  
7 internal management programs that are structure the way  
8 that you are. But you can take a handful of them and  
9 compare the internal programs between the organizations.  
10 And you also have to look at what they're investing in.  
11 And most of the larger ones that I'm aware of aren't as  
12 index oriented as you are, so they're employing more hedge  
13 funds, they're employing more external managers.

14 And so from that standpoint, you're more risk  
15 controlled than they are, I think from a performance  
16 standpoint. You know, again, that's not really an  
17 apples-to-apples comparison.

18 CHAIRPERSON JONES: Okay. Thank you.

19 Mrs. Mathur.

20 COMMITTEE MEMBER MATHUR: Thank you. Can you  
21 talk a little bit more about your approach to assessing  
22 organizations like this, particularly the short-term focus  
23 versus long-term focus, and to what degree that factors  
24 into your assessment? And also you have a section on  
25 philosophy, but it doesn't really go to sort of the kind

1 of belief, structure, and coherence with type of structure  
2 that we have here, and if you could talk a little bit  
3 about that.

4 MS. BONAFEDE: Sure. So from -- when we're  
5 looking at this from just a purely asset management  
6 perspective, the philosophy is how does the organization  
7 manage itself according to its own Beliefs?

8 So we're not trying to pick apart what your  
9 philosophy is, but we're trying to determine how you're  
10 able to follow that philosophy. And we believe from  
11 staff's perspective that they very much take ownership of  
12 the Investment Beliefs and the general policies of the  
13 organization. Then we --

14 COMMITTEE MEMBER MATHUR: So where does that come  
15 through, I'm sorry, in the categories that you have here?  
16 I don't really see where that comes through.

17 MS. BONAFEDE: So that comes in from an  
18 organization perspective. Now, you know, one place where  
19 there's always been a little bit of tension in terms of  
20 implementing the philosophy and the program has always  
21 been in terms of the hiring process. And so what happens  
22 is -- and we've seen this -- we're doing the fixed income  
23 review right now -- is that you have open positions that  
24 stay open for a while as talent is drawn to a very  
25 specific location with a very specific compensation



1 structure so it's more difficult to fill the seats.

2           And then on the other side, there are  
3 organizations that experience more natural turnover that  
4 isn't present here. So when you have positions that are  
5 open and they don't open up on the other side, you don't  
6 get that natural turnover process.

7           And so from a philosophy standpoint kind of all  
8 of those elements that we have listed here in  
9 organization, in how we want to manage the assets, which  
10 is in the market anomalies, efficiencies, the information  
11 that you're able to gather from the process that you've  
12 developed. So in this particular case, it's not as well  
13 defined as we are a low volatility manager. And so we're  
14 going to manage our assets according to this process, and  
15 this is the culture that we're going to build to deliver  
16 that, and this is how resourced that process all of the  
17 elements that go into the management program.

18           So it's a little bit different, by we try to, in  
19 this scoring process, look at asset management  
20 organizations and how we see them operate and then try to  
21 fit this criteria onto it.

22           MR. FORESTI: And then in terms of bridging short  
23 term and long term, I think if you look at the focus on  
24 some of the alternative betas, those are -- those are  
25 views that staff has on factors that would be expected

1 over the long term to compensate for the risk level that's  
2 being taken. It's not necessarily -- although they have  
3 and they intend to shift some of those exposures over  
4 time. Those are not intended to pay off quarter in  
5 quarter out, but rather be a long-term sustained exposure  
6 that staff expects to be rewarded for.

7           So that's kind of bridging some of the short-term  
8 statistics that you would look at in terms of tracking  
9 error and those sorts of things, but extending that out  
10 and expecting to get compensated over the long run for  
11 taking those sorts of positions.

12           MS. BONAFEDE: And the sustainability area that  
13 you've discussed today, there's a very strong commitment  
14 throughout the organization, not only -- and within the  
15 team, so there are -- there's a committee in place that  
16 oversees the -- how to research the process, how to look  
17 at the ratings, how -- what principles to adopt in the  
18 investment process. Those are all longer term functions.

19           And then to marry those with the short-term  
20 pricing of the marketplace, that is all built into the  
21 culture and the process and the philosophy as well. And  
22 so those are more longer term.

23           COMMITTEE MEMBER MATHUR: And that is, I just  
24 want to be clear, where in your -- in your analysis where  
25 that comes in? You know, you have all these different

1 categories, and I guess I'm not quite connecting the dots.

2 MS. BONAFEDE: So you would find it in  
3 organization -- in the particular process, you'd find it  
4 into commitment to improvement, understanding the mission,  
5 and then in philosophy, in process. So how -- what is the  
6 structure of our organization, how do we resource it, how  
7 do we manage it, and what is our investment philosophy,  
8 and do we adhere to it and do we have a feedback loop that  
9 shows that it's actually performing the way we intend?

10 COMMITTEE MEMBER MATHUR: Okay. Thank you.

11 CHAIRPERSON JONES: Okay. Thank you. No further  
12 questions. Thank you very much for the report.

13 We now will move to the next item on the agenda,  
14 which is Proposed Revision of Global Equity Policies -  
15 Initial Review.

16 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

17 Thank you, Mr. Chairman, Wylie Tollette, CalPERS  
18 staff.

19 This is a continuation of the investment policy  
20 project we've been working on for the last 10 months or  
21 so. We've -- we're now applying that same approach to all  
22 of the individual asset class policies, the same approach  
23 we applied to the total fund policy. And global equity is  
24 lucky enough to be first on the list.

25 This is a first reading, so we're looking forward

1 to comments from the Committee. And we'll come back in  
2 October with a request for approval on action item.

3           You may recall the policy project involves  
4 synchronizing the language in our investment policies,  
5 which are the Board's investment policies with the  
6 conduct, set, approve, and oversee action verbs that are  
7 included in the Board's governance policy, as well as  
8 removing procedural and aspirational language, and  
9 focusing on our ability to test the statements in the  
10 policy. You can see this reflected in the new draft  
11 policy, which is included in your materials as attachment  
12 1.

13           In addition to the elements and changes that I  
14 mentioned, there is one significant policy change that's  
15 worth highlighting, and I'll ask Dan to comment on this  
16 more fully. But we've proposed changing the forecast  
17 tracking error in the policy for the Global Equity Program  
18 from a range of 25 to 50 basis points to a new range of 0  
19 to 50 basis points.

20           The underlying idea was to remove a policy  
21 element that could potentially force staff to take active  
22 risk in a market environment or in a business environment  
23 where our research or conviction would not support taking  
24 active risk. Again, I'll ask Dan to comment on that in  
25 just a moment.

1           You may have heard a question as well regarding  
2 the inclusion of longer term strategic initiatives or  
3 objectives in the global equity policy. And that -- if  
4 you'd like to see where those live, they live in the  
5 strategic objectives on page one of six in the attachment.  
6 An example of such considerations could be like  
7 environmental, social, or corporate governance priorities,  
8 income generation priorities, down-side protection  
9 priorities.

10           As you can tell from the language I'm using,  
11 we've attempted to consider those during the portfolio  
12 priorities discussion that you heard John reference and  
13 that we talked about at the July off-site. So those are  
14 definitely considerations, but they really are  
15 considerations that need to be addressed really at a total  
16 plan level. Our recommendation is to consider them at the  
17 total plan level.

18           Because the Global Equity Program is more than  
19 half of the plan, changes to the objectives of the  
20 strategy have a very material impact on the overall plan's  
21 performance. And we think that this priorities discussion  
22 is leading into a benchmark consideration is probably the  
23 best way to engage in that type of conversation.

24           I would also add that the environmental, social,  
25 and corporate governance initiatives and objectives of

1 CalPERS are also total plan considerations, and as a  
2 result we have chosen to include those in the Global  
3 Governance Policy, which covers the total plan. The  
4 global equity policy focuses on global equity specific  
5 risk and return considerations. That's the way the  
6 policies are currently structured.

7           The other element that is related directly to the  
8 Global Equity Program that involves those considerations  
9 is the manager's expectations work. And you might recall  
10 that we came forward earlier in the year with proposed  
11 manager expectations. Those manager expectations are not  
12 just applied externally, they're actually applied  
13 internally to our own managers, and involve incorporating  
14 ESG considerations into our decision making.

15           Those are the reasons why some of those longer  
16 term strategic objectives that are not tracking error or  
17 absolute index focused objectives, that's why they don't  
18 live in the Global Equity Program. They live in other  
19 parts of our program. They're certainly considerations  
20 we -- you think about. They're just not in this document.

21           So with that, I'll pause and I'll ask Dan to  
22 comment on the tracking error boundary as well as take  
23 questions from the Committee.

24           CHAIRPERSON JONES: Okay. We have a couple  
25 questions. Mrs. Mathur.

1 COMMITTEE MEMBER MATHUR: Thank you. Do you want  
2 Dan to make his comments first or --

3 CHAIRPERSON JONES: Yes, if you could hold.

4 COMMITTEE MEMBER MATHUR: That's fine.

5 MANAGING INVESTMENT DIRECTOR BIENVENUE: So  
6 actually Wylie and I are very much aligned in more ways  
7 than just our hair line, because --

8 (Laughter.)

9 MANAGING INVESTMENT DIRECTOR BIENVENUE: -- the  
10 tail of his comments were exactly the introductory  
11 comments that I was going to make as far as the tracking  
12 error. Yeah, it's really just -- you know, we use the  
13 term target, so it's not, you know, a budget or  
14 constraint, but it really is definitely what we're --  
15 where we're trying to manage the portfolio. And we just  
16 thought it made sense to remove the 25 to 50 and make 0 to  
17 50 just so that there's no -- you know, by removing the  
18 lower bound, we don't have an incentive to take risk when  
19 we're in a market environment where we -- where we don't  
20 think that risk will be compensated. And that's really  
21 the only substantive change in terms of the expectations  
22 of the policy.

23 COMMITTEE MEMBER MATHUR: Thank you. Well, I  
24 think that is a really positive development. I certainly  
25 don't see why we should take on risk in any given asset

1 class, unless we think we're going to be compensated for  
2 it, so -- and that is certainly one of our top Beliefs.

3           So I did want to address the strategic objective  
4 question, because I think there's -- if it's not directly  
5 in the equity -- global equity policy, then how can the  
6 global equity team be held accountable for considering the  
7 long-term horizon of the fund?

8           So there needs to be some kind of connection  
9 between the long -- our long-term view and the strategic  
10 objective. And I under -- and I appreciate that it might  
11 differ by asset class to some degree, just given the role  
12 of the asset glasses in the portfolio, but perhaps it  
13 needs to be incorporated in some -- I don't know. I feel  
14 like it needs to be incorporated in some way, this  
15 long-term view.

16           And so I just want -- I guess I want -- I'm  
17 challenging you all to think about it a little bit more,  
18 because so many things that we can do in our Global Equity  
19 Program could either undermine our long-term performance  
20 our support our long-term performance. And to have that  
21 piece missing to me is a disconnect.

22           So I guess I will stop there. I've made my  
23 point. I've made it several times today, I think, so --  
24 but I guess I would challenge you to continue to think  
25 about it. And maybe it's incorporating the other total



1 fund objectives by reference. Maybe it's thinking about  
2 the role of the portfolio within the long-term objective.  
3 Some additional language I think is necessary.

4 CHAIRPERSON JONES: Okay.

5 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
6 Thank you.

7 CHAIRPERSON JONES: She asked that you think  
8 about it, so I think that you will follow up on that.

9 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: We  
10 absolutely will.

11 CHAIRPERSON JONES: Okay. And return to us and  
12 what information -- okay.

13 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
14 Thank you.

15 CHAIRPERSON JONES: Mr. Jelincic.

16 COMMITTEE MEMBER JELINCIC: Yeah. The -- one of  
17 the things I noticed is that we haven't defined tracking  
18 error. And I just think that maybe we should. This  
19 always sees absolute returns generated by the public  
20 market, and I think one of the things that we need to  
21 build in -- he turned -- he cut me off again.

22 (Laughter.)

23 COMMITTEE MEMBER JELINCIC: Accidentally this  
24 time.

25 One of the things that we need to really focus

1 on, and I think it needs to be in the policy, is  
2 risk-adjusted return. It's not just matching the index.  
3 It's matching it on a risk-adjusted basis. So I think we  
4 need that in there too.

5           And the appendix, the reporting to the Investment  
6 Committee, one of the things that is currently done that I  
7 don't see here, and I hope will continue but maybe ought  
8 to be in the policy, is notifying the Committee -- and  
9 it's currently done in closed session -- but when we've  
10 changed managers or added money to them or taken money  
11 away. That probably belongs in here.

12           The Investment staff responsibilities, I'm not  
13 arguing that we change it, but I think it should be  
14 pointed out, because one of the things we're giving to  
15 staff is the ability to select and contract with managers.  
16 We have delegated that to staff. We have delegated it to  
17 staff without any constraints that I'm aware of.

18           And if we're going to do that, then I think it's  
19 important that this Board owns that, so that it -- you  
20 know, how come you picked them? Well, you know, you gave  
21 it to us. So I think it's important that we acknowledge  
22 that.

23           And those were the points I wanted to raise.

24           CHAIRPERSON JONES: Okay. Mr. Slaton.

25           VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.

1 I want to just build on the comment that Ms.  
2 Mathur made. If -- on the first page of this policy, the  
3 third paragraph down where it says, "It is intended that  
4 this policy be read in conjunction with...". I think I  
5 would just like to see better clarity around the words  
6 that are used there, because is it subject to it, is it to  
7 be read with?

8 So I think looking at that language that's used  
9 there, because there's a 48-page policy that I think this  
10 is subservient to that overall policy. So you might want  
11 to do some thinking about the wording there just to give  
12 clarity that all those things, Investment Beliefs, all  
13 those things are in that total investment policy. And  
14 this doesn't conflict with that, it just gets down to a  
15 particular portfolio.

16 Thank you.

17 CHAIRPERSON JONES: Okay. Thank you.

18 Okay. Seeing no further questions, that  
19 completes that item.

20 So now we will move to the next item on the  
21 agenda, Investment Strategy -- Strategic Measure --  
22 Measures.

23 (Thereupon an overhead presentation was  
24 presented as follows.)

25 DEPUTY EXECUTIVE OFFICER HOFFNER: Good

1 afternoon, members of the Committee. Doug Hoffner,  
2 CalPERS staff.

3 COMMITTEE MEMBER MATHUR: Mic.

4 CHAIRPERSON JONES: Mic.

5 DEPUTY EXECUTIVE OFFICER HOFFNER: Oh. I'm not  
6 used to presenting on a Tuesday, I guess.

7 (Laughter.)

8 DEPUTY EXECUTIVE OFFICER HOFFNER: Good  
9 afternoon. Doug Hoffner, CalPERS staff.

10 Today, we're going to present a few of the  
11 strategic measures related to the Investment Office. As  
12 you recall, this is the first time we've brought these to  
13 the Committee. We've had discussions at off-sites and  
14 other venues, but this is the first opportunity for this  
15 discussion on these policy items before the Committee. As  
16 you recall in May, we brought four health related items to  
17 the Health Committee -- or Health Benefits Committee, and  
18 we'll be bringing eight items to various committees in  
19 December.

20 With that, I'll provide a brief overview, and  
21 then Mr. Tollette will walk through Strategic Measures 1  
22 through 3.

23 I want to provide an update on Measure 4. This  
24 relates to the funded status. As we've discussed  
25 previously in the last eight to 10 months, there's been a

1 lot of work on asset liability management, which requires  
2 a lot of collaboration and an approach in the  
3 organization.

4           And base on the work between Ted, Cheryl, and  
5 Alan and their staff, we thought it was collectively  
6 better to bring that item in December after which time  
7 we'll have a draft policy on the ALM before you. And then  
8 Alan and the Actuarial Office will present an annual risk  
9 report in November to provide further context.

10           I also wanted to highlight -- I know this has  
11 been an item of question. We have not forgotten feedback  
12 that the Board provided to us at the July 2014 off-site,  
13 particularly related to risk metrics. And we're looking  
14 to address that at the funded status measure also  
15 presented in December.

16           Going forward, we're revising and looking for a  
17 2016 reporting schedule to the Board. I understand that  
18 that might be somewhat different than the reporting  
19 schedule we had in 2015, but we want to help align that to  
20 the work that you're doing from a strategic perspective  
21 based upon the time when we have the most newest and best  
22 information on those measures.

23           So again, we had May, September, and December in  
24 2015 that will probably be somewhat different next year,  
25 but we want to align it to the work that you're doing and

1 make it most useful at that point.

2           We're also continuing to focus on how to bring  
3 this information to the Board in a more -- in a say less  
4 technical way, but using technology to provide a feedback  
5 mechanism for you to see this wherever you're at and have  
6 this information at your fingertips, in a more dynamic  
7 fashion than the PowerPoint.

8           As you can see, there's plenty of work yet to be  
9 done. And we look forward to working with you on that.  
10 At this point, I will turn this over to Mr. Tollette to  
11 make the presentation on Measures 1 through 3, unless  
12 there's any questions.

13           CHAIRPERSON JONES: Okay.

14           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

15           Thank you, Doug. Wylie Tollette, CalPERS staff.

16           And, yes, I'm excited to present Strategic  
17 Measures 1 through 3. And we'll begin with Measure 1.  
18 And Shannon Hoogenbosch is sitting to our left and is  
19 actually driving the piece of new technology that Doug  
20 highlighted. This is the presentation tool that our ITSB  
21 division helped develop that is interactive. So what  
22 you're viewing on the screen is actually not a PowerPoint  
23 slide as usual, this is actually drawn directly from this  
24 new app.

25           So we'll begin with Strategic Measure 1, which

1 seeks to measure the organization's ability to achieve the  
2 actuarial rate of return assumption, currently 7.5 percent  
3 over a full business cycle.

4           As you know, the Investment Committee actually  
5 receives this information in your Committee materials  
6 every month. So this isn't terribly new information, but  
7 the presentation of it is, in fact, new.

8           So the Board determines the actuarial rate of  
9 return based on the information and analysis provided  
10 through the ALM workshops. And these workshops provide  
11 metrics attached to the market opportunities set that  
12 CalPERS can invest in, while considering the actuarial  
13 assumptions and resulting impact to the contribution  
14 levels for the employees and employers.

15           In terms of looking at the performance using  
16 the -- if you look at the slide -- or the application, I  
17 really like this graph. This is what you can -- really --  
18 what it really shows in pretty dramatic context is the  
19 one-year returns are quite volatile. And so while we have  
20 to keep track of those and look at them, it's really the  
21 longer term returns that are more important when you're  
22 looking at the actuarial rate of return.

23           So you can see in the one year, we're  
24 underperforming that actuarial rate by 510 basis points.  
25 And again, that's related to our large equity allocation,

1 which you just heard about during the program review.

2           The three- and five-year returns are doing  
3 better, and actually outperformed the rate -- actuarial  
4 rate of return by over 300 basis points. And you can see  
5 those in the peach and the lavender line on this chart.

6           And we did attempt to create different formats  
7 for the lines. You'll notice some are solid, some are  
8 dashed, and some are dotted for those of you that are  
9 color blind.

10           COMMITTEE MEMBER JELINCIC: Thank you.

11           CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: The  
12 10-year return is very close to meeting the actuarial rate  
13 of return. It still contains some impacts from the  
14 financial crisis. And Shannon just expanded that so you  
15 can see that more closely, but we're really, really close  
16 still trying to make up the difference from the  
17 underperformance during the financial crisis.

18           So current challenges associated with meeting or  
19 exceeding that really lay in the actual market opportunity  
20 set that we're faced with. So extraordinarily low  
21 interest rates around the globe have resulted in reduced  
22 expected rate of return for many asset classes, and fixed  
23 income in particular.

24           In terms of how to mitigate that -- and you can  
25 see this, although the text is very small in the -- on the



1 big screen. When you have these applications available to  
2 you, you can actually eventually be able to pull those up  
3 on your own iPad and read them.

4 But in terms of mitigating the current  
5 challenges, the first thing I would highlight is our  
6 upcoming policy discussion in October on risk mitigation,  
7 following the workshops over the course of the last year,  
8 which would reduce the risk and volatility of the plan  
9 over the long term.

10 This could allow CalPERS to move to a lower  
11 discount rate in a slow planned manner to help reduce  
12 investment risk and volatility in the portfolio over the  
13 short-term. In addition within the Investment Office, we  
14 intend the development of risk factors that incorporate  
15 both assets and liabilities and use those to construct our  
16 asset mix. That may provide some incremental benefits in  
17 terms of how we measure risk when risk is defined as our  
18 funded ratio or the funding gap that we have. So that's  
19 Strategic Measure number 1, I'll pause to see if there's  
20 any questions on that one.

21 CHAIRPERSON JONES: There are no questions, but I  
22 just want to say that I like this tool.

23 (Laughter.)

24 CHAIRPERSON JONES: You can get -- create a best  
25 practice and use it more often.

1 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

2 Well, thank you. I think there's many folks in  
3 technology and business teams that worked on it that will  
4 be very pleased to hear your comments around that.

5 Strategic Measure number 2 is the next thing I'm  
6 going to cover. And Shannon just clicked on that, so you  
7 can see that reflected here. And that measures the -- our  
8 ability to achieve superior investment returns when  
9 compared against the policy benchmark. The actual  
10 performance generated by the portfolio is affected by both  
11 our active under or overweights to individual asset  
12 classes within their allowable policy ranges, as well as  
13 the performance of the individual asset classes versus  
14 their specified policy benchmarks.

15 So the policy benchmark, you might recall, is a  
16 composite established by the Investment Committee, again  
17 during the ALM process every four years. And it's  
18 composed of 14 underlying benchmarks, and it rolls up to  
19 the policy benchmark. The benchmark weights are fixed and  
20 do not vary, except by Investment Committee action.

21 And we currently also report this statistic every  
22 month. So this isn't terribly new, but again the  
23 presentation of it using this tool is new.

24 You can see -- in terms of performance, you can  
25 see the chart. And we're using the same color, so there's

1 blue, peach, lavender, and maroon there. And again,  
2 looking at the one-year, you can see just how dramatic the  
3 financial crisis was on -- impacting the one-year returns.

4 For the most recent one year, we underperformed  
5 by 9 basis points, as you heard about in August. And  
6 again, that's largely driven by our very large allocation  
7 to the equity asset class. The three- and the five-year  
8 happily are outperforming the policy benchmark slightly.  
9 And the five-year performance, I'm happy to report, this  
10 is the first time in seven years that that number has  
11 clicked above the policy benchmark. The 10-year is still  
12 slightly underperforming the policy benchmark. And that  
13 again reflects the continuing impact of the financial  
14 crisis on the 10-year returns.

15 Current challenges related to beating the policy  
16 benchmark. As you've heard about in various committees  
17 and discussions, both in the Investment Committee, in  
18 finance, and at the full Board, they -- we have an  
19 increasing focus on liquidity and income, given the  
20 current cash flow status of the plan. So we have to make  
21 sure that we can always pay the benefit checks.

22 So that's something that we're really building  
23 into our investment program, and into the structure of the  
24 Investment Office the way we think about and deploy risk  
25 and capital.

1           We have currently as you heard about from  
2 Wilshire in August with their updated capital market  
3 expectations, we actually have some reduced return  
4 expectations around many asset classes due to -- largely  
5 due to extraordinary monetary policies across many  
6 economies. So that has somewhat dropped the return  
7 expectations for several asset classes versus what they  
8 were at the last ALM.

9           And as was highlighted earlier in this meeting,  
10 we actually do see increased risk and interrelated  
11 complexity across global financial markets. So that's  
12 something we continue to focus on, particularly in regards  
13 to our management of counterparty risk.

14           In terms of how to mitigate those challenges, as  
15 you heard about in May, within the Investment Office, we  
16 have embarked on an effort, a five-year effort, that we  
17 call the 2020 Vision, really helping to define the  
18 long-term direction and focus for the Investment Office.  
19 It's really directed and focused on reducing management  
20 fees, reducing complexity, and enhancing our internal  
21 governance and decision-making models.

22           This involves 36 roadmap initiatives that you'll  
23 be hearing more about in November that really involve  
24 technology, business process, and human resource  
25 management within the office.

1 I'll pause and see if there's any questions on  
2 Strategic Measure number 2.

3 CHAIRPERSON JONES: Yeah. Mr. Jelincic.

4 COMMITTEE MEMBER JELINCIC: Yeah. One of the  
5 things this needs to do is be risk adjusted. If we  
6 had -- if staff had said we are going to do all of our  
7 equity U.S., we would have beat the benchmark big time,  
8 but we would have made a real bet and taken a real risk  
9 that's a deviation, and that doesn't get captured here.

10 On the first level, you know, whether we beat the  
11 actuarial return, I mean ultimately that's our goal. We  
12 either make progress or lose ground. So in some ways,  
13 that's a relative or --

14 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
15 Absolute.

16 COMMITTEE MEMBER JELINCIC: -- an absolute  
17 measure, but this has really got -- we have to figure out  
18 someway to make -- to really capture the risk adjustment  
19 and know the bets we are making, and be able to reward --  
20 you know, if you can get the returns with less risk,  
21 that's a good thing. If you are betting the farm and get  
22 the returns, then you may or may not have gotten enough  
23 returns for the bet you made. And so somewhere we need to  
24 figure out how to capture that.

25 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: I

1 would agree that we -- we continue to need to further the  
2 discussion around how we measure, report, discuss,  
3 collaborate around risk. Risk has been a consistent theme  
4 just during today's meeting. And we do have total plan --  
5 we attempt to have a total plan level sort of risk target  
6 of 150 basis points at the total fund level. It's fair to  
7 say that risk budgeting and targeting of that fashion  
8 loses some of its effectiveness when it's applied to the  
9 private asset classes, because it's -- tracking error  
10 based measurements are largely dependent on statistical  
11 data, and statistical data is not as readily available  
12 around private asset classes, but you do attempt to manage  
13 and beat this policy benchmark within that framework.

14           So there is a risk constraint or cap that is  
15 applied at the total fund. But I agree that we definitely  
16 need a more thorough and complete way of viewing risk as  
17 it truly is multi-faceted. And I can't say that we've  
18 found the silver bullet to that, at this point, but it's  
19 definitely part of our continuing conversations.

20           And as I mentioned earlier, it's part of  
21 several -- it's the fundamental question being asked  
22 within several of these roadmap initiatives within the  
23 office that we have underway today. So more -- much more  
24 to come on that topic.

25           COMMITTEE MEMBER JELINCIC: And we need not to

1 lose site of the fact that risk is more than just  
2 volatility.

3 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:  
4 That's right.

5 COMMITTEE MEMBER JELINCIC: Or just tracking  
6 error. Thank you.

7 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: As  
8 Doug mentioned, we -- there is a risk measure that is  
9 going to be included in the strategic measures following  
10 the completion of several additional conversations. And I  
11 think they're planning to come back with some proposals on  
12 that in December. So that will be one of the measures.  
13 It's actually a plan level risk measure that incorporates  
14 both assets and liabilities, because that's, I think, the  
15 important way for CalPERS to view its risk is not just  
16 from an asset or just liabilities but together. And that,  
17 I think, is going to probably be Strategic Measure number  
18 4.

19 CHAIRPERSON JONES: Okay. Thank you. It's not a  
20 question, just a comment. We talked to our 2020 Vision,  
21 which is a five-year plan, but I don't want to lose site  
22 of a 20-year plan.

23 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE: The  
24 20-year plan.

25 CHAIRPERSON JONES: Okay. Because -- and I

1 understand that that's an organization-wide vision, as  
2 opposed to just an Investment Office vision. So I'm going  
3 to start asking questions about where are we on that  
4 pretty soon, so just be -- okay. Thank you.

5 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

6 With that, I'll cover the third and final  
7 measure. There it is. Again, this is a measure that the  
8 Investment Committee is -- should be reasonably familiar  
9 with. We reported this back in April, so we don't report  
10 it monthly, but we do report it annually. And this is  
11 the -- the CEM value-add measure. And what this measure  
12 attempts to do is it measures our ability within the  
13 Investment Office to outperform similar peers after  
14 adjusting all of our peer returns and our returns, as well  
15 as our costs for the asset allocation mix.

16 So you can't just compare plans sort of straight  
17 up, you have to adjust the costs and the returns for the  
18 mix, because obviously different asset classes have  
19 different costs. So the CEM organization, the CEM  
20 benchmarking organization does that using a very rigorous  
21 methodology.

22 And so if you look -- again, if I can direct your  
23 attention to the application, what you can see here is for  
24 the five-year cycle, we're still being impacted largely by  
25 the 2010 -- in this number, the 2009 returns. Part of the



1 challenge reporting this is that the CEM is on a year lag.  
2 So the results you're looking at there are actually as of  
3 fiscal year 2013.

4           And because it takes them quite awhile to compile  
5 the peer information from all of our peers and do the  
6 math, and then report this back out. So we actually are  
7 due to receive the CEM peer data for 2014 within the next  
8 several weeks. So we're anxiously awaiting that. And  
9 we're hopeful that we'll see the five-year -- our  
10 five-year performance as represented by that little blue  
11 pyramid on the chart. We're hopeful to see that move  
12 upward.

13           If I can direct Shannon to look at the three and  
14 the one year, you can see that on the shorter term for  
15 this same measurement, we actually have made significant  
16 improvements. So the three year is right on the zero  
17 line, which represents basically the peer median in terms  
18 of performance, and the peer median in terms of costs is  
19 the vertical line.

20           You can see on the one year, happily we're in,  
21 what we call, the golden quadrant, which is lower cost and  
22 better returns. So that's where we really want to be.  
23 That's our -- overall. That's our goal. Our target is to  
24 keep that little pyramid in that upper left-hand quadrant.

25           The challenges around this, really again

1 continuing to earn active return and beat our marks is  
2 primary, in addition costs. And so as you've heard during  
3 our cost effectiveness presentation, private versus public  
4 assets is a cost decision. Private is generally  
5 significantly higher than our public asset classes.

6           The number of external managers we employ --  
7 external management is generally more expensive than  
8 internal management. More complex strategies tend to be  
9 more expensive. And size also tends to correlate with  
10 complexity, which is something of a cost driver.

11           The way we help mitigate that, as you've heard  
12 from us in previous meetings, to continue to reduce the  
13 reliance on external consultants and advisors to the  
14 extent that that's warranted, especially for key control  
15 and portfolio monitoring functions. We've internalized  
16 most of those. It's less expensive to do it that way; to  
17 continue to transition assets from external managers to  
18 internal, when it's possible to build those internal  
19 capabilities within the Investment Office, and importantly  
20 to reduce external management fees paid.

21           So those are some of the ways. We can't  
22 completely control costs, but we can certainly directly  
23 influence them, more than we can directly influence the  
24 performance of markets. And so, both of those elements  
25 roll up into this CEM's value-add calculation. And so we

1 focused our efforts on the areas we can most directly  
2 control.

3           So with that, I'll pause to see if there's any  
4 questions on this measure.

5           CHAIRPERSON JONES: Thank you.

6           Mr. Slaton.

7           VICE CHAIRPERSON SLATON: Thank you, Mr. Chair.

8 As you know, this is an area that I -- this is a  
9 measurement I like the best, because it's independent, and  
10 it's cost adjusted for portfolio. And as I've said in  
11 other meetings, the first two strategic objectives are  
12 pretty self evident about that's our -- you know, the goal  
13 is pretty clear and it's out there.

14           I've always been advocate for this Board adopting  
15 these -- you know, formally adopting them, so that we own  
16 them. And this third one, the question - and I've talked  
17 to you about this before - is what should our goal be?  
18 And if the goal is upper left quadrant, which I think it  
19 should be, then we, as a group, should consider adopting  
20 that as our goal. And then these reports will show you're  
21 either there, and if you're not there, the work you're  
22 doing to get there. So I think it just adds clarity to  
23 the mission. So I hope we can look at that in the future.

24           CHAIRPERSON JONES: Okay. Yeah, and I think  
25 we've talked about that before, about adopting some kind

1 of goals strategy, so as you develop your forward-thinking  
2 to include those kind of processes and your thoughts too,  
3 so we could have a discussion about them.

4 CHAIRPERSON JONES: Okay. Thank you.

5 Mr. Jelincic.

6 COMMITTEE MEMBER JELINCIC: This clearly helps us  
7 focus on costs and that's a good thing, but we shouldn't  
8 lose site of the fact that we are a different  
9 organization. And even if we are the least inefficient of  
10 our peers, that shouldn't be our goal. But I also  
11 recognize the reality that we're -- it's natural. We're  
12 going to compare ourselves to others. We do that with our  
13 performance versus that little fund across the street.  
14 Even though our portfolios are very different, we in the  
15 press, still say, well, they did 12 basis points better.

16 So it needs -- it just needs some context.

17 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

18 Thank you.

19 CHAIRPERSON JONES: Okay. Thank you very much  
20 for the report.

21 CHIEF OPERATING INVESTMENT OFFICER TOLLETTE:

22 Thank you.

23 CHAIRPERSON JONES: And that concludes our -- oh,  
24 no, public comments? I've received no requests to speak.

25 So this will conclude our open session Investment

1 Committee meeting, and we will reconvene at 2:00 o'clock  
2 for closed session.

3 (Thereupon California Public Employees'  
4 Retirement System, Investment Committee  
5 meeting open session adjourned  
6 at 1:03 p.m.)

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## 1 C E R T I F I C A T E O F R E P O R T E R

2 I, JAMES F. PETERS, a Certified Shorthand  
3 Reporter of the State of California, do hereby certify:

4 That I am a disinterested person herein; that the  
5 foregoing California Public Employees' Retirement System,  
6 Board of Administration, Investment Committee open session  
7 meeting was reported in shorthand by me, James F. Peters,  
8 a Certified Shorthand Reporter of the State of California,  
9 and was thereafter transcribed, under my direction, by  
10 computer-assisted transcription;

11 I further certify that I am not of counsel or  
12 attorney for any of the parties to said meeting nor in any  
13 way interested in the outcome of said meeting.

14 IN WITNESS WHEREOF, I have hereunto set my hand  
15 this 21st day of September, 2015.

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