

April 2014 Prospective Report

Item 3b, Attachment 1

Solicitations, Contracts, Purchase Orders and Letters of Engagement - \$1 Million or Greater

	SOLICITATIONS	Program	Release	Anticipated Contract Start	Description of Services
1.	Actuarial Valuation System (AVS) Architecture (RFP No. 2014-7035)	ACTO	October 2014	January 2014	Redesign of the system architecture for an updated Actuarial Valuation System.
	This RFP was originally reported on the April 2013 Prospective Report as RFP No. 2012-6710; single contract award; five year contract term; estimated contract value is reduced from \$10-\$30M to \$5M-\$10M.				
2.	General Pension Consultant Services (RFP No. TBD)	INVO	Summer 2014	June 2015	INVO-wide, General Pension Consulting Services
	Request for Proposal; multiple contract awards; five year contract term; estimated contract value may exceed \$2.6M.				
3.	Infrastructure Board Investment Board Consultant (RFP No. 2013-7065)	INVO	Spring 2014	March 2015	Board Investment Consulting Services for Infrastructure
	This RFP was originally reported on the April 2013 Prospective Report as RFP. No. 2012-6712; single award; five year contract term; estimated contract value may exceed \$1.5M/year.				
4.	Private Equity Board Consultant (RFP No. 2013-7039)	INVO	Spring 2014	July 2015	Board Investment Consulting Services for Private Equity
	This RFP was originally reported on the April 2013 Prospective Report; single award; five year contract term; estimated contract value may exceed \$3.5M/year				
5.	Primary Pension Consultant (RFP No. TBD)	INVO	Spring 2014	July 2015	Primary Pension/General Pension Board Investment Consulting Services
	Request for Proposal; single award; five year contract term; estimated contract value may exceed \$3.5/year.				
6.	Bankruptcy Outside Legal Counsel (Solicitation No. TBD)	LEGO	July 2014	January 2015	Outside Legal Counsel services for municipal bankruptcies
	Request for Solicitation; multiple contract awards; estimated first term year \$4M.				
7.	Tax and Employee Benefit Outside Legal Counsel (Solicitation No. TBD)	LEGO	August 2014	January 2015	Outside Legal Counsel services for Tax and Employee benefit
	Request for Solicitation; multiple contract awards; estimated contract value \$5M-\$10M.				
8.	Outside Fiduciary Counsel (Solicitation No. TBD)	LEGO	Spring 2014	January 2015	Outside Legal Counsel service for fiduciary advice to CalPERS Board of Administration
	Request for Solicitation; multiple contract awards; five year contract term; estimated contract value \$2.5M total.				
9.	Health Actuarial Consulting Spring-Fed Pool (RFP No. TBD)	PASD	July 2014	July 2015	Consulting services to include actuarial support, health policy, medical management and utilization management and pharmaceutical benefit management.
	Request for Proposal; multiple contract awards; five year contract term; estimated contract value not to exceed \$2M per fiscal year.				

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10.	Retirement Research and Analysis Consulting Spring-Fed Pool (RFP No. TBD)	PASD	July 2014	July 2015	Consulting services related to retirement industry research and analyses to proactively address public policy issues and protect the sustainability of the retirement plan.
Request for Proposal; multiple contract awards; five year contract term; estimated contract value not to exceed \$2M per fiscal year.					

	NEW CONTRACTS/AMENDMENTS	Program	Award/ Initiate	Contract/ Amendment Start	Description of Services
1.	Federal Principal Representative (Contract No. TBD)	GOVA	April 2014	July 1, 2014	Federal Principal Representative to provide consultation and representation to CalPERS.
New contract, four year contract term; estimated contract value \$3.8M.					
2.	Univita (Contract No. 2012-6479)	HPAD	Existing	May 2014	Long Term Care services - amendment for additional service fees for open application (on-going), rate increases, 10, 6, 3 year policy conversions, mainstreamed retained inflation and DBA buyback.
Amend existing contract; amendment effective May 2014; estimated amendment value not to exceed \$5M.					
3.	Ernst & Young, LLP (Contract No. 2012-6614) Investment Servicing Division	INVO	Existing	June 2014	Global Tax Agency Services
Amend existing contract; amendment effective date June 2014 or upon execution; amending scope of work and fee schedule, as well as increasing value of contract by an additional \$1.8M.					
4.	Manager Development Program (MDP) (Contract No. TBD) Global Equity	INVO	July 2014	July 2014	Investment management services for Global Equity
Exemption from Competitive Bid. The objective of the Manager Development Program (MDP) - Emerging Manager is to transition Emerging Managers into direct standard investment manager contracts. Global Equity intends on transitioning 6 MDP Manager to standard investment manager contracts. This transition is anticipated to be effective on July 1, 2014. If funded, base and/or performance may exceed \$1M per contract.					

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5.	GI Manager L.P. (Contract No. 2011-6215) Real Assets	INVO	Existing	January 2015	Real Asset Management
Exemption from Competitive Bid; amend existing contract to extend for 2 years and add \$2.7M/year.					

	PURCHASE ORDERS	Program	Initiate	Change Order Effective	Description of Services
1.	Bloomberg	INVO	Existing	N/A	Multiple asset classes. Data service provider; assists in internal portfolio management.
Subscription Agreement; annual renewal; total purchase order approximately \$4M in FY 2014/15.					
2.	Factset	INVO	Existing	N/A	Multiple asset classes. Data service provider; assists in internal portfolio management.
Two year Subscription Agreement for approximately \$7M for FY 14/15 through FY 15/16 (purchase orders may overlap Fiscal Years).					
3.	FTSE International Limited	INVO	Existing	N/A	Multiple asset classes. Data service provider; assists in internal portfolio management.
Subscription Agreement annual renewal; total purchase order approximately \$700K; total value through FY 2014-15 may exceed \$1M.					
4.	Glass Lewis Research on Proxy Propositions	INVO	Existing	N/A	Multiple asset classes. Proxy paper and voting services.
Subscription Agreement; annual renewal; total purchase order approximately \$3M total value from FY 2014-15 through FY 2017-18.					
5.	Standard & Poor's Corporation Real Assets and Investment Servicing	INVO	Existing	N/A	Multiple Asset Classes. Data service provider; assists in internal portfolio management.
Subscription Agreement; annual renewal; total purchase order approximately \$1M in FY 14/15.					
6.	Thompson Reuters Markets, LLC Real Assets and Investment Servicing	INVO	Existing	Existing	Multiple Asset Classes. Data service provider; assists in internal portfolio management.
Subscription Agreement; annual renewal; total purchase order approximately \$1M in FY 14/15.					
7.	Knowledge Transfer and Business Optimization	ITSB	New	N/A	Multiple consulting contracts in support of knowledge transfer and business optimization efforts.
Various purchase orders totaling approximately \$18.9M in FY 14/15.					

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	INVESTMENT MANAGER CONTRACTS	Program	Award/ Initiate	Contract/ Amendment Start	Description of Services
1.	Aberdeen Asset Management, PLC (Contract No. 2008-4966) Global Fixed Income	INVO	Existing	Existing	Provide high yield investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
2.	Alliance Bernstein LP (Contract No. 2002-2658 and 2006-4120) 2 contracts – Global Fixed Income and Global Equity	INVO	Existing	Existing	Investment management services for various Affiliate Investment funds.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
3.	Arrowstreet Capital, LP (Contract No. 2002-2945) Global Equity	INVO	Existing	Existing	Provide high yield investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
4.	Ashmore Equities Investment Management (US) LLC (Contract No. 2012-6691) Global Equity	INVO	Existing	Existing	Investment management services to manage Emerging Markets Small Cap Portfolio.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
5.	Baillie Gifford Overseas Limited (Contract No. 2000-2263) Global Equity	INVO	Existing	Existing	Provide high yield investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
6.	Baring International Investment Limited (Contract No. 2000-2089) Global Fixed Income	INVO	Existing	Existing	Provide high yield investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
7.	BlackRock Financial Management, Inc. (Contract No. 2006-4154) Global Fixed Income	INVO	Existing	Existing	Provide international fixed income investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
8.	Columbia Management Investment Advisors (Contract No. 2008-4960) Global Fixed Income	INVO	Existing	Existing	Provide international fixed income investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				

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9.	Dimensional Fund Advisors, LP (Contract No. 2002-2657) Global Equity	INVO	Existing	Existing	Provide international equity investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
10.	Dimensional Fund Advisors, LP (Contract 2012-6693) Global Equity	INVO	Existing	Existing	Investment management services to manage Emerging Markets Small Cap Portfolio.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
11.	First Quadrant, LP (Contract No. 2006-4182) Global Equity	INVO	Existing	Existing	Provide emerging markets equity investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
12.	FIS Group, Inc. (Contract No. 2007-4439) Global Equity	INVO	Existing	Existing	Provide domestic long-short investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
13.	Genesis Asset Managers, LLP (Contract No. 2002-2659) Global Equity	INVO	Existing	Existing	Provide emerging manager fund of funds investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
14.	Grantham, May, Van Otterloo & Co, LLC (Contract No. 2000-2266) Global Equity	INVO	Existing	Existing	Provide emerging markets equity investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
15.	Hamilton Lane Advisors (Contract No. 2012-6705) Private Equity	INVO	Existing	Existing	Investment management services for Private Equity Related to in-kind valuation.
	Annual review by Investment Committee. Existing Investment Manager; base and/or performance fees may exceed \$1M through FY 2014-15.				

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	INVESTMENT MANAGER CONTRACTS	Program	Award/ Initiate	Contract/ Amendment Start	Description of Services
16.	ING Investment Management Company (Contract No. 2008-4965) Global Fixed Income	INVO	Existing	Existing	Provide high yield investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
17.	J.P. Morgan Investments Management, Inc. (Contract No. 2007-4529 and 2008-4963) 2 contracts – Global Fixed Income and Global Equity	INVO	Existing	Existing	Provide high yield investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
18.	Lazard Asset Management, LLC (Contract No. 2006-3943) Global Equity	INVO	Existing	Existing	Provide international equity investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
19.	Leading Edge Investment Advisors (Contract No. 2007-4440) Global Equity	INVO	Existing	Existing	Provide emerging markets equity investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
20.	Logan Circle Partners, LP (Contract No. 2008-4962) Global Fixed Income	INVO	Existing	Existing	Provide high yield and US long-short investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
21.	Nomura Asset Management, USA, Inc. (Contract No. 2000-2274) Global Equity	INVO	Existing	Existing	Provide emerging manager fund of funds investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
22.	Nomura Corporate Research and Asset Management, Inc. (Contract No. 2001-2621) Global Fixed Income	INVO	Existing	Existing	Provide high yield investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
23.	Pacific Investment Management Company, Inc. (Contract No. 2001-2620 and 2006-4121) 2 contracts – Global Fixed Income	INVO	Existing	Existing	Provide high yield investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				

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24.	Pareto Partners (Contract No. 96-129) Global Fixed Income	INVO	Existing	Existing	Provide domestic corporate securities and international fixed income investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
25.	Progress Investment Management Company, LLC (Contract No. 2007-4442) Global Equity	INVO	Existing	Existing	Provide non-US equity investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
26.	Pyramis Global Advisors Trust Company (Contract No. 2006-3954) Global Equity/ Affiliate Investment Programs	INVO	Existing	Existing	Provide large cap domestic equity investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
27.	Pzena Investment Management, LLC (Contract No. 2000-2097) Global Equity	INVO	Existing	Existing	Provide emerging manager fund of funds investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
28.	Rogge Global Partners (Contract No. 2000-2091) Global Fixed Income	INVO	Existing	Existing	Provide currency overlay investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
29.	State Street Global Advisors (Contract No. 2012-6541)	INVO	TBD	TBD	Investment management services to provide index fund product services for the CalPERS trust funds.
	Annual review by Investment Committee. Existing Investment Manager; undefined term and value; based on basis points and Assets Under Management; may exceed \$1M.				
30.	Stux Capital Management (Contract No. 2011-6219) Global Equity	INVO	Existing	Existing	Provide domestic equity enhanced investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				

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31.	The Boston Company Asset Management (Contract No. 97-288) Global Equity	INVO	Existing	Existing	Provide domestic equity investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
32.	The Putnam Advisory Company, LLC (Contract No. 2008-4961) Global Fixed Income	INVO	Existing	Existing	Provide currency overlay investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
33.	T. Rowe Price Associates, Inc. (Contract No. 2005-3725) Global Equity	INVO	Existing	Existing	Provide domestic active equity investment management services.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
34.	Wasatch Advisors Inc. (Contract No. 2012-6692) Global Equity	INVO	Existing	Existing	Investment management services to manage Emerging Markets Small Cap Portfolio.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				
35.	Wellington Management Company, LLP (Contract No. 2012-6709) Global Equity	INVO	Existing	Existing	Investment management services for public equities risk management.
	Annual review by Investment Committee. Existing Investment Manager; may or may not be funded throughout FY 2014-15; if funded, base and/or performance fees may exceed \$1M.				

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	CONTRACTS WITHOUT FIXED VALUES (non-investment manager where payment is based on specified fees, terms, and services)	Program	Award/ Initiate	Contract/ Amendment Start	Description of Services
1.	Bentall Kennedy Limited Partnership (Contract No. 2012-6615) Real Assets	INVO	Existing	Existing	Real estate investment property manager.
Contract expires December 2018; payment based on assets and may exceed \$1.5M any given year to that point.					
2.	Cantor Comparative Advantage (Contract No. 2010-5711) Global Equity	INVO	Existing	Existing	Data provider via proprietary system to assist internal portfolio management.
Contract expires March 2016; value in any given year to that point can be up to \$4M/year; payment based on performance.					
3.	CitiMortgage (Contract No. 2007-4581) Global Equity	INVO	Existing	Existing	Master Servicing for the Member Home Loan Program.
Undefined term; payment is based on number of active loans, unpaid principal, and basis points; may exceed \$1M; subject to annual review.					
4.	Research Affiliates (Contract No. 2008-5008 and 2013-6971) Global Equity	INVO	Existing	Existing	Investment market data services to assist in internal portfolio management.
Current contract (2008-5008) expires May 2014; Exemption from Competitive Bid currently in process for the new contract (2013-6971); payment based on assets and may exceed \$1.5M at any given year to that point.					

	LETTERS OF ENGAGEMENT	Program	Initiate	Contract/ Amendment Start	Description of Services
1.	Bard Consulting LLC (Contract No. 2010-5565) Real Estate Consulting Spring-Fed Pool	INVO	Existing	Existing	Consulting Services, Portfolio Monitoring, Due Diligence, Special Program Assistance.
Total committed value is \$1.5M through FY 2013-14, Q3; commitment may exceed an additional \$2M in FY 2014-15.					
2.	Callan Associates, Inc. (Contract No. 2010-5562) Real Estate Consulting Services Spring-Fed Pool	INVO	Existing	Existing	Consulting Services, Portfolio Monitoring.
December 2013 reported \$1M through FY 2013-14, Q2; as of Q3 2013-14 approximately \$946K has been committed; may exceed \$1M through FY 2014-15.					
3.	Crosswater Realty Advisors (Contract No. 2010-5557) Real Estate Consulting Services Spring-Fed Pool	INVO	Existing	Existing	Consulting Services, Portfolio Monitoring
Total committed value of \$913,000 through FY 2013-14, Q3; may exceed \$1M through FY 2014-15.					

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4.	Le Plastrier (LDC) (Contract No. 2010-5550) Real Estate Consulting Spring-Fed Pool	INVO	Existing	Existing	Fund Oversight, Manager Monitoring
FY 2014-15 minimum cumulative LOE value is \$3.3M; value may exceed \$4M through FY 2014-15.					
5.	Mosaic Investment Advisors, Inc. (Contract No. 2010-5576) Real Estate Consulting Spring-Fed Pool	INVO	Existing	Existing	Brokerage Consulting Services.
FY 2014-15 services may reach approximately \$2.5M; value may exceed \$3M.					
6.	Private Equity Program Spring-Fed Pool formerly Alternative Investment Management Program Spring-Fed Pool (RFP 2010-5660 and 2011-6154, 27 contracts)	INVO	Existing	Existing	Fund/Investment Analysis, Due Diligence, and/or Prudent Person Opinions; Strategic Advice; Industry and Market Trends Analysis; Investment Banking, including Valuation and Restructuring Advice; Intermediary Services, such as Secondary Sales.
Various consultants in the pool via the LOE Bid Request Process; estimated value of pool services approximately \$5.6M (based on FY 2014-15 projected commitments).					
7.	Real Estate Consulting Services Spring-Fed Pool (RFP 2009-5282, 20 contracts)	INVO	Existing	Existing	Portfolio and Manager Monitoring Assistance; Annual Budget/Planning; Process/Procedures; Strategic and Special Program Assistance; Investment Funds and Proposal Review; Incentive Fee and Quantitative Analysis.
Various consultants in the pool via the LOE Bid Request Process; estimated value of pool services approximately \$8M (based on FY 2014-15 projected commitments).					
8.	UBS Alternative and Quantitative Investments, LLC (Contract No. 2010-5943) General Pension Consulting Spring-Fed Pool	INVO	Existing	Existing	Hedge Fund Administration
FY 2013-14 engagement valued at approximately \$3M; future engagement value may exceed \$5M through FY 2015-16.					
9.	UBS Securities, LLC (Contract No. 2011-6091) Private Equity (formerly AIM) Consulting Spring-Fed Pool	INVO	Existing	Existing	Strategic advice, industry trends and market research, investment banking services, and investment intermediary services.
FY 2013-14 engagement valued at approximately \$5M; future engagement value may exceed \$5M through FY 2014-15.					

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10.	General Pension Consulting Spring-Fed Pool (RFP No. 2008-4757 and 2009-5363, 18 contracts)	INVO	Existing	Existing	General investment consulting services. Investment office-wide use.
FY 2014-15 minimum cumulative engagement value may exceed \$2.6M					
11.	Global Equity Spring-Fed Pool (RFP No. 2010-5478, 18 contracts)	INVO	Existing	Existing	Strategic Portfolio Analysis, Portfolio Monitoring and Reporting, Model Research and Development, Financial, Investment Banking and Accounting, Corporate Governance Analysis, Investment Due Diligence, Hedge Fund Administration.
Total committed FY 2014-15 engagement value through FY 2013-14 is \$1.3M; minimum cumulative LOE value may exceed \$2M through FY 2014-15.					

Legend:

Actuarial Office	ACTO
Governmental Affairs	GOVA
Health Plan Administration Division	HPAD
Investment Office	INVO
Legal Office	LEGO
Policy and Administrative Division	PASD