

Voluntary Contract Reduction Responses - 2012

Business Partner	Contract No.	Division	Proposed Reduction	Notes
Reduction of 5% or Greater				
Allen's Press Clipping Bureau	2012-6524	PAOF	5%	
Approgence Technologies, Inc.	2010-5774	ITSB	5%	
Ardent Technologies	2010-5775	ITSB	5%	
Ascend Integrated Media	2011-6320	PAOF	5%	
Atlantic Venture Mgmt	2010-6010	INVO	10%	
Bard Consulting	2010-5565	INVO	5%	
Bedrosian & Associates	2011-6314	PAOF	5%	
Bluecrane Inc.	2010-5780	ITSB	5%	
Business Advantage Consulting, Inc.	2010-5781	ITSB	5%	
Cambridge Associates	2011-6237	INVO	5%	
Capital Dynamics	2011-6084	INVO	10%	
Carolyn Sangil David, CPA & Associates	2012-6409	OFAS	5%	
Cloverleaf Solutions	2010-5788	ITSB	5%	
Coolsoft LLC	2010-5793	ITSB	5%	
Courtland Partners	2008-4929	INVO	5%	
Courtland Partners	2010-5558	INVO	5%	
Covington & Associates, LLC	2011-6343	HRSD	5%	
Diversified Search LLC	2011-6347	HRSD	5%	
DLS Enterprises, LLC	2010-5798	ITSB	5%	
DLS Enterprises, LLC	2010-6025	HRSD	5%	
DLS Enterprises, LLC	2009-5237	HRSD	5%	
Douglas W. Dixon and Associates	2010-5578	CDOP	5%	
Drobny Global Asset Mgmt	2010-5961	INVO	5%	
EFI Actuaries	2009-5377	ACTO	5%	
el Mobile, Inc.	2010-5801	ITSB	10-25%	reduction based on amount of engagement.
Enterprise Networking Solutions, Inc	2010-5804	ITSB	5%	
FireStar Productions	2011-6132	PAOF	5%	
Fisher & Phillips, LLP	2011-6150	LEGO	5%	
Foster.Pepper.PLLC-Foster.Pepper.Shefelman	2010-6041	LEGO	5%	

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Foster.Pepper.PLLC- Foster.Pepper.Shefelman	2009-5345	LEGO	5%	
FTI Consulting, Inc.	2011-6094	INVO	5%	
FTI Consulting, Inc.	2012-6420	OFAS	5%	
Gabriel, Roeder, Smith & Company	97-332	ACTO	5%	
GCAP Services, Inc.	2009-5245	HRSD	5%	
Group One Consultants	2011-6345	HRSD	5%	
Halldin Public Relations, inc.	2011-6321	PAOF	10%	
Hamilton Lane	2011-6082	INVO	5%	
Information, Integration, Innovation and Associates	2010-5818	ITSB	5%	
Insightful Solutions, Inc	2009-5397	ITSB	5%	
IntegraTech, Inc.	2010-5823	ITSB	5%	
Investors Diversified Realty	2008-4925	INVO	5%	
JuriStaff, Inc.	2011-6350	HRSD	5%	
Kendall Concepts	2011-6317	PAOF	15%	
Korn/Ferry International	2011-6293	HRSD	5%	
KPMG LLP	2010-5833	ITSB	5%	
Law Office of Sima R. Salek	2011-6255	LEGO	10%	
Lomna Consultants	2010-5838	ITSB	10%	
LP Capital Advisors	2011-6083	INVO	5%	
LP Capital Advisors	2010-5548	INVO	5%	
LP Capital Advisors	2008-4935	INVO	10-17%	Based on level of staff providing the services.
Lynn Belzer Consulting	2011-6141	PAOF	5%	
Lynn Belzer Consulting	2009-5505	ESPD	5%	
Lynn Belzer Consulting	2009-5231	HRSD	10%	
MAP Alternative Asset Mgmt	2010-5951	INVO	5%	
Mekaza, Inc	2010-5842	ITSB	5%	
MetaVista Consulting Group	2010-5843	ITSB	5%	
Michael Strategic Analysis	2011-6130	PAOF	5%	
Morgan Lewis & Bockius LLP	2009-5342	LEGO	5%	
Natoma Technologies, Inc	2010-5846	ITSB	5%	
Nichols Consulting	2010-5573	INVO	5%	
North Highland Company	2010-5850	ITSB	5%	
NWN Corporation	2010-5851	ITSB	5%	
Placer Systems Guild	2010-5855	ITSB	5%	

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Providence Technology Group	2010-5859	ITSB	5%	
Reinhart Boerner Van Deuren s.c.	2010-5906	LEGO	5%	
RMA Consulting Group, Inc	2010-5864	ITSB	5%	
RNR Consulting	2009-5521	ESPD	5%	
Runyon Saltzman & Einhorn	2011-6127	PAOF	5.8%	
Shah & Associates, A Professional Law Corporation	2010-6036	LEGO	5%	
Stanfield Systems, Inc	2010-5879	ITSB	5%	
Suzanne Stone Freelance Services	2011-6129	PAOF	5%	
The Berwyn Group	2012-6512	MBSD	5%	
Valuation Research Corporation	2011-6245	INVO	5%	
Valuation Research Corporation	2010-5954	INVO	5%	
Veaco Group	2011-6430	EXEO	5%	
Wilcox Miller & Nelson	2010-5956	INVO	5%	
Reduction Below 5% or Currently Providing a Reduction				
Blackstone Technology Group	2010-5779	ITSB	N/A	Currently providing rates lower than contract price list and GSA rates.
Delegata Corporation	2010-5797	ITSB	N/A	Waived fee increases over the past 7 yrs.
DSS Research	2010-5424	HPRD	4.5%	
Informatix, Inc.	2010-5819	ITSB	1.5%	
Knowledge Structures, Inc.	2009-5206	HRSD	N/A	Currently offering a reduced rate for training classes that exceed 10 participants.
Lafayette & Kumagai, LLP	2011-6151	LEGO	1%	
McKinsey & Co.	2011-6243	INVO	4%	Team A only
McKinsey & Company	2010-5631	INVO	4%	Team A only
McKinsey & Company, Inc., United States	2009-5477	ESPD	4%	Team A only
McKinsey & Company, Inc., United States	2012-6421	OFAS	4%	Team A only
Monarch Enterprises, Inc	2010-5845	ITSB	N/A	Current Purchase Order is 26% lower than contract list price.

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Mosaic Investment Advisors, Inc.	2010-5945	INVO	3%	
Pension Consulting Alliance, Inc.	2009-5105	INVO	N/A	Current engagement has been reduced 10% since 10/1/09.
Pension Consulting Alliance, Inc.	2009-5106	INVO	N/A	Current engagement has been reduced 10% since 10/1/09.
Pension Consulting Alliance, Inc.	2011-6354	INVO	N/A	Current engagement has been reduced 10% since 10/1/09.
Robbins Geller Rudman & Dowd, LLP	2009-5412	LEGO	N/A	Currently providing cost savings by not charging hourly rates.
SoftSol Technologies, Inc.	2010-5876	ITSB	3%	
Two Shea Consulting	2010-5887	ITSB	1.5%	
VIP	2010-5893	ITSB	N/A	Current Purchase Orders are at reduced contract rates.
Wilshire Associates, Inc.	2010-5543	INVO	3.7%	
Zuber & Taillieu, LLP	2011-6247	LEGO	2.9%	
Total Estimated Savings				\$657,004